





SEVENTH ANNUAL CONVENTION ... MAY 19-20-21... MORRISON HOTEL, CHICAGO, ILL.

Dear Coin-ops: You're tops!

Thanks for making this the biggest year in our history...bigger than any other record company ever had!

From all your friends at RCA VICTOR

DORIS AKERS & THE SIMMONS-AKERS SINGERS AMES BROTHERS EDDY ARNOLD CHET ATKINS GENE AUSTIN MITCHELL AYRES BAPTIST HOUR CHOIR HARRY BELAFONTE BLACKWOOD BROTHERS QUARTET TOMMY BLAKE & THE RHYTHM REBELS THE BLENDERS FRANK BRUNSON BILL CARLE FRANKIE CARLE CAROL SISTERS DIAHANN CARROLL MARTHA CARSON RIC CARTEY NAN CASTLE JEAN CHAPEL PERRY COMO BOB CORLEY LARRY DALE DE CASTRO SISTERS VARETTA DILLARD JIM EDWARD, MAXINE & BONNIE BROWN MELVIN ENDSLEY THE ESCORTS PAUL EVANS

EDDIE FISHER GEORGIA GIBBS DON GIBSON JOHN GORDY BILLY GRAHAM STUART HAMBLEN HAWKSHAW HAWKINS EDDIE HEYWOOD HOMER & JETHRO LENA HORNE DAVID HOUSTON REX HUMBARD SINGERS BOBBY JOHN JOHNNIE & JACK CAROL JOHNSON PEE WEE KING TEDDI KING EARTHA KITT JIMMIE KOMACK JULIUS LA ROSA LANE BROTHERS HANK LOCKLIN SHORTY LONG MYRNA LORRIE BOB MANNING BENNY MARTIN JANIS MARTIN JANIS MARTIN PAUL MICKELSON VAUGHN MONROE LOU MONTE JAYE P. MORGAN 'NITA, RITA & RUBY DOROTHY OLSEN MIKE PEDICIN QUARTET ELVIS PRESLEY PIANO RED JIM REEVES JOE REISMAN HENRI RENE THE RHYTHMETTES DAVE RICH CAROL RICHARDS BONNIE SCOTT GEORGE BEVERLY SHEA DINAH SHORE KULDIP SINGH TED SMITH HANK SNOW SONS OF THE PIONEERS KAY STARR STATESMEN QUARTET TERRI STEVENS THE THREE JAYS THREE SUNS DYLAN TODD JUNE VALLI PORTER WAGONER DICK WILLIAMS COOTIE WILLIAMS DON WINDLE HUGO WINTERHALTER DEL WOOD

P.S. While at the MOA Convention, come visit us in Exhibit Room #24 at the Morrison Hotel.



FOUNDED BY BILL GERSH

Publishers BILL GERSH JOE ORLECK

The Cash Box Publishing Co., Inc.

1721 Broadway, New York 19, N. Y. (All Phones: JUdson 6-2640) Cable Address: CASHBOX, N. Y. JOE ORLECK

CHICAGO OFFICE 32 West Randolph St., Chicago 1, Ill. (All Phones: DEarborn 2-0045) BILL GERSH Howie Freer Chuck Peele

HOLLYWOOD OFFICE 6272 Sunset Blvd., Hollywood 28, Cal. (Phone: HOllywood 5-2129) JACK DEVANEY Bob Martin

BOSTON OFFICE 80 Boylston St., Boston 16, Mass. (Phone: HAncock 6-3386) GUY LIVINGSTON

LONDON OFFICE 17 Hilltop, London, N.W. 11, England (Phone: Speedwell 2596) MARCEL STELLMAN

EXECUTIVE STAFF BOB AUSTIN, General Mgr., Music Dept. SID PARNES, Editor-In-Chief NORMAN ORLECK, Associate Editor MARTY OSTROW, Associate Editor IRA HOWARD, Associate Editor CISSIE GERSH, Woman's Editor A. MARINO, Office Manager T. TORTOSA, Circulation POPSIE, Staff Photographer BRUNO DUTKOWSKY, Art Director

ADVERTISING RATES on request. All advertising closes Friday at 12 Noon preceding week of issue. Advertisements subject to approval of publishers.

SUBSCRIPTION RATES \$15 per year anywhere in the U. S. A. Published weekly. Second class mailing privileges authorized at New York, N. Y.

THE CASH BOX covers the entire music industry, ranging from retail record and music stores to disk jockeys, music publishers, recording artists, record manufacturers, music composers and arrangers, radio and TV stations, and all others allied to the music industry throughout the world.

THE CASH BOX covers the entire coin machine industry all over the world. Operators, jobbers, distributors, manufacturers and suppliers of automatic music, vending, service and amusement machines are covered.

THE CASH BOX coverage extends to finance firms, loan organizations, factors, banks, and other financial institutions, expressly interested in the financing of coin machines of all kinds.

"THE CASH BOX PRICE LISTS" (a combination of The Cash Box' former 'Confidential Price Lists' and The Cash Box' former 'C. M. I. [Coin Machines Industry] Blue Book') are the one and only officially recognized price quotations guide for all new and used machines in the United States and all over the world where American made machines are used. "The Cash Box Price Lists" are an exclusive and copyrighted feature of The Cash Box. "The Cash Box Price Lists" are recognized officially by cities and states throughout the country as the "official price book of the coin machines industry." "The Cash Box Price Lists" are officially used in the settlement of estates, for buying, selling or trading of all types of coin operated equipment and are also officially recognized for taxation purposes. "The Cash Box Price Lists" are used by finance firms, factors, loan companies, bankers, and all other financial institutions to guide them in the making of loans to members of the coin machines industry. "The Cash Box Price Lists" have been legally recognized in courts in the United States, Canada, and many foreign countries. Entire business transactions and legal cases are based upon the quotations appearing in "The Cash Box Price Lists."

Copyright under the International Copyright Convention. All rights reserved by the Pan American Copyright Convention. Copyright 1957 by The Cash Box Publishing Co., Inc.



Volume XVIII—Number 36

May 25, 1957

11

:1

The Biggest Customer of Them All!

Once a year, participants in every field of the record and music industries gather in Chicago to meet with the men and women who operate the almost 600,000 juke boxes across the country. The record people come to discuss the problems they have in common with the operators, to acquaint them with their artists and executive personnel, and to play for them some of the records forthcoming in the months ahead.

In other words, they attend the convention of the Music Operators of America, which over the years has become indisputably the largest gathering of music business personnel of the year.

Why do all these music people come from everywhere in the nation to meet with the operators each year? There are many reasons, but basically one stands out above all: The thousands of juke box operators in the country are collectively the largest single customer that the record business has.

Juke box operators buy anywhere from 25 to 30% of all singles that are sold in the United States. That's a lot of records and it's easy to see, therefore, why the record people feel that their interests are so closely allied with those of the juke box operators.

This week the operators and the record people are gathered together in Chicago at a time when the nation as a whole, and the record business in particular, are enjoying unprecedented prosperity. In the last several years, the record industry has grown from a minor offshoot of the entertainment world to a major enterprise. Its gross sales have been growing at an almost unbelievable rate and it has achieved a stature that comes only through uncommon achievement.

There can be no doubt about the part that juke boxes have played in this expansion of the record field. The increased capacity of the newest styled phonographs requires an ever increasing number of records to fill them and in turn give exposure to more records than have ever been exposed through this medium before. Juke box operators therefore have played a double part in the promotion of the record industry. Not only do they buy a huge proportion of the single records that are produced in this country, but the play that a record receives on a machine creates further sales of the record by the very process of its being played.

Naturally, it's impossible to determine just how many people who hear a record on a jnke box will then go out and bny it in a store, but since it's commonly accepted that the only way you can sell a record is by getting it played before the public, it follows also that the more records that jnke boxes can play, the more records the public is going to buy. All of which makes the juke box operator one of the major factors in the record business.

It is completely fitting therefore that this week representatives of both these industries, which are so interdependent, should be meeting together once again, renewing acquaintances which have grown to real friendships over the years, discussing problems which are pertinent to both their businesses and finding ways in which their mutual cooperation will continue to be of benefit to both of them.



HILLTOPPERS



EDDIE PEABODY



JIMMY NEWMAN



FONTANE SISTERS



for your help!



DANNY WILTON



NERVOUS NORVUS



ROY TANN

• RECORDS, Inc. - Sunsel and Vine - Hollywood, Calif. - Phone HO 3-4181 THE NATION'S BEST SELLING RECORDS



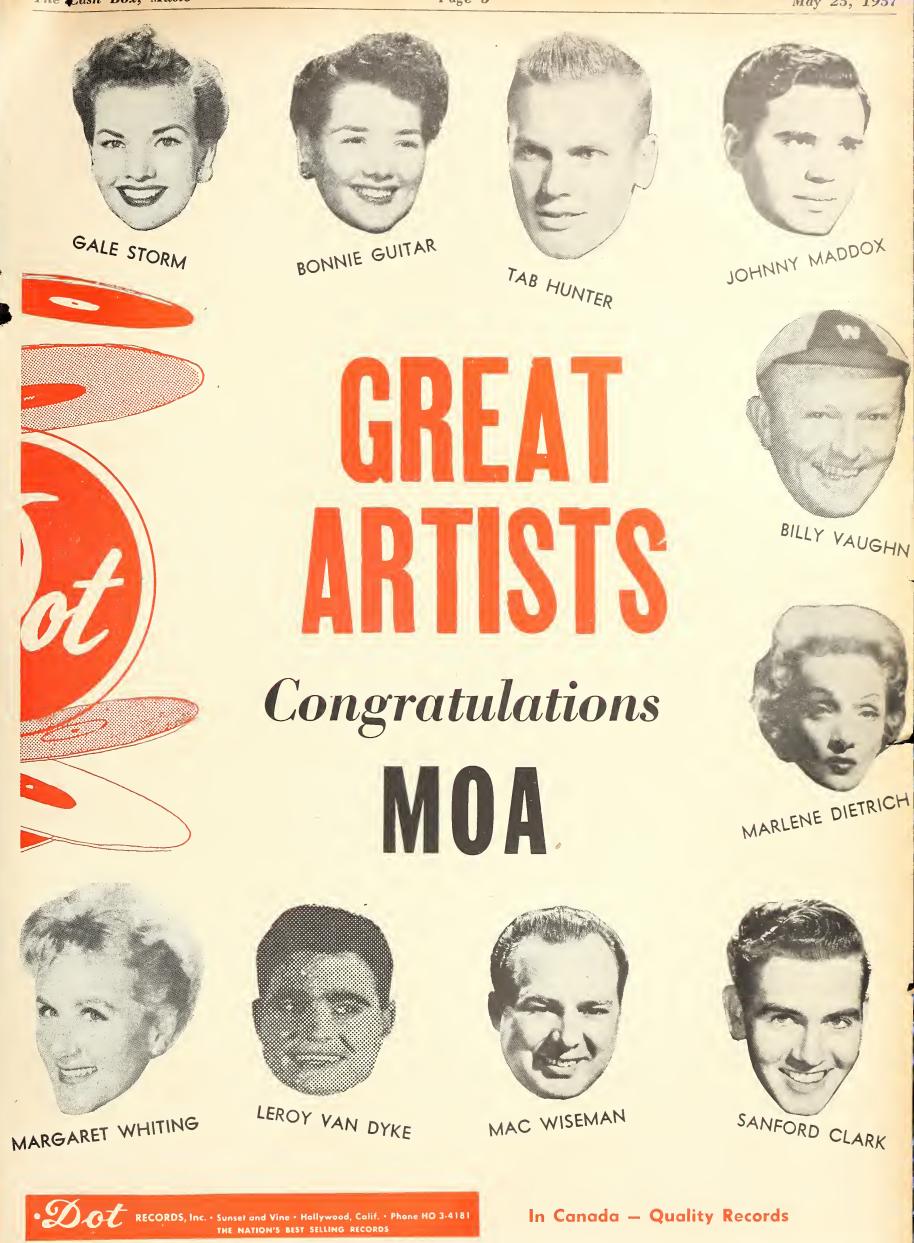
JIM LOWE

In Canada - Quality Records



Page 5

May 25, 1957



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



Munic Óbs Anne Obs Anne Obs Anne Obs Anne Obs Anne Obs

Latest Release....Sun 266 GAREAT INN INN INN INN

hamks a

(Showing Up Both Country and Pop)

Grand Old Opry----WSM



Greeking Pop)

Thanks too, Dee Jays for your many spins.

Management: Bob Neal Stars Inc., 1916 Sterick Bldg. Memphis, Tenn.

r

The Cash Box, M	usic	Pag	ge 8		May 25, 1957
The Cash Box					
2 Same	- Crave				
3 2	J.J. The				
2					
8 9 3	sh Pot	est Sellin	g Tunes	on Kecor	rds
		COMPILED BY The	Cash Box FROM LE/	DING RETAIL OUTLET	S ·
			Pos. Pos.	ananananananananananananananananananan	
Pos. Pos. 5/18 5/11	Pos. Pos. S/18 5/11 10—Gone	Pos. Pos. 5/18 5/11 18—Pledae Of Love	27—Rosie Lee	5/18 5/11 38—Cocognut	Pos. Pos. 5/18 5/11 48—A Teenager's
1-All Shook Up	8 6	18 16 AP-9800—JOHNNY JANIS I Played The Field	36 34 ★GE-1037—MELLOTONES	Woman	Romance
Melody For Lovers ★VI-6870—ELVIS PRESLEY That's When Your	Missing Persons CO-40852—JOAN WEBER A Love That's A Lie	AT-1132—PENGUINS I Knew I'd Fall In Love	I'll Never Fall In Love Again GO-S003—TUNEDROPS	★VI-688S—HARRY BELAFONTE Island In The Sun	★VE-10047—RICKY NELSON I'm Walkin'
Heart ac hes Begin	ME-71070—BOBBY WAYNE Mexican Maidens	+DE-30230-MITCHELL TOROK What's Behind That	Speak For Yourself	39—C. C. Rider	49—With All My
2—Little Darlin' 2 2	11 Four Walls	Strange Door ★IM-S432—KEN COPELAND Night Air	With The Golden Braids	*AT-1130—CHUCK WILLIS Ease The Pain	Heart
EX-2101—THE GLADIOLAS Sweetheart Please Don't Go	11—Four Walls 17 21 CR-61828—DOROTHY COLLINS	ME-71079—DICK CONTINO Two Loves Have I	46 — ★VI-6904—PERRY COMO My Little Baby	40Harem Dance 28 29 *KA-181-ARMENIAN JAZZ	*CN-1003—JODIE SANDS More Than Only Friends DE-30324—JUDY SCOTT
ME-71060-THE DIAMONDS	Big Dreams ★DO-15569—JIM LOWE Talkin' To The Blues	19—It's You I Love	29—Goin' Steady	SEXTET Pretty Girl	The Game Of Love KA-183—BUDDY GRECO Game Of Love
3—School Day (Ring Ring	★VI-6874—JIM REEVES I Know And You Know	★IM-S442—FATS DOMINO Valley Of Tears	40 — *CA-3723—TOMMY SANDS Ring My Phone	41—After School 37 41 *DD-100—RANDY STARR	50—Don't Cry
Goes The Bell)	12—I'm Walkin'	20—Bernardine	30—My Little Baby	Heaven High KI-S037—TEARDROPS Don't Be Afraid To	My Love S9 -
BR-SS007—BIG TINY LITTLE That's The Only Way To Live	12 9 ★IM-S428—FATS DOMINO	★DO-15570—PAT BOONE Love Letters in The Sand	50 — ★VI-6904—PERRY COMO	Love ME-71080—JOY LAYNE You Gave Me Wings	★LO-1729—VERA LYNN By The Fountains Of Rome
★CH-16S3—CHUCK BERRY Deep Feeling	I'm In The Mood For Love ★VE-10047—RICKY NELSON	21—Valley Of Tears	Girl With The Golden Braids	42—Yes Tonight	51—I'm Stickin'
4—Love Letters In The Sand	A Teenager's Romance	★IM-S442—FATS DOMINO It's You I Love	31—He's Mine	Josephine 24 33 *CO-40893—JOHNNIE RAY	With You 22 17
11 42	13—Rock-A-Billy	22—Butterfly 16 13	★ME-71032—PLATTERS I'm Sorry	No Wedding Today	52—Around The
Bernadine DO-15578—MAC WISEMAN Because We Are Young	*CO-40877-GUY MITCHELL Hoot Owl	BY-1028—BOB CARROLL Look What You've Done	32—Wonderful! Wonderful!	43—Gonna Find Me A Bluebird	World
5—A White Sport	14—Fabulous	★CD-1308—ANDY WILLIAMS It Doesn't Take Very Long	S2 38 ★CO-40784—JOHNNY MATHIS When Sunny Gets Blue	CD-1318—JOYCE HAHN I Saw You, I Saw You JZ-165—DARRYL ROBERTS	53—Old Cape Cod
Coat 7 12	2S 46 ★CM-107—CHARLIE GRACIE	★CM-105—CHARLIE GRACIE Ninety-Nine Ways CR-61795—BILLY WILLIAMS	GL-256—DENNY VAUGHAN Since You Went Away VI-6916—JAN PEERCE	Love While You're Young	
CO-40864—MARTY ROBBINS Grown-Up Tears CR-61835—JOHNNY DESMOND Just Lookin'	Just Lookin' CR-61834—STEVE LAWRENCE Can't Wait For	The Pied Piper EL-50S—BILL ALLEN Oo-We-Baby	My Yiddishe Momme	MARVIN RAINWATER So You Think You've Got Troubles	54—Just Because 39 24
6-Come Go With Me	Summer	23—Young Blood	33—Warm Up To Me Baby	VI-690S—EDDY ARNOLD A Little Bit	55—Lucille
3 3 DE-30231—SUNNY GALE	15—Party Doll	★AC-6087—THE COASTERS Searchin'	★RO-4010—JIMMY BOWEN I Trusted You	44—Love Is A Golden Ring	56—Ninety-Nine
Please Ga DL-6112—FEDERALS Cald Cash	CR-61792- STEVE LAWRENCE	24—Why Baby Why	34—It's Not For	CO-40856—FRANKIE LAINE There's Not A Moment To Spare	Ways 41 26
DO-15538—DEL-VIKINGS How Can I Find True Love	DE-30211-WINGY MANONE Real Gase *RO-4002-BUDDY KNOX	DE-297SS-WEBB PIERCE & RED SOVINE Missing You	Me To Say 43 40 *CO-40851—JOHNNY MATHIS	45—Mangos	57—Talkin' To The
7—So Rare	My Baby's Gone	★DO-1SS45—PAT BOONE I'm Waiting Just For Yau	Warm And Tender	23 27 *CO-40835- ROSEMARY CLOONEY	Blues 56 —
6 8 ★FR-755—JIMMY DORSEY Sophisticated Swing	16—Mama Looka Booboo	25—Rock Your Little	35—1'm Sorry 19 23 *ME-71032—THE PLATTERS	Independent ME-71091—BUDDY MORROW Back Home	58—Searching
8-Round And Round	13 11 CA-3672—ROBERT MITCHUM What Is This	Baby To Sleep 34 44 *R0-4009—BUDDY KNOX	He's Mine	46—Shish-Kebab	59—When Rock And
4 4 DA-2121WALTER SOLEK O. Georgie Porgie	Generation CD-1321—MARTY FRANKLIN Jamaica Farewell	Don't Make Me Cry	36—Empty Arms	ME-71092RALPH MARTERIE Bop A Doo-Bop A Doo	Roll Came To Trinidad
★VI-20/47-6815—PERRY COMO Mi Casa, Su Casa	CO-40866—KING FLASH Zombie Jamboree	26—Freight Train 35 *CC-1008—NANCY WHISKEY	★AT-1128—IVORY JOE HUNTER Love's A Hurtiny Game	47—Bye Bye Love	— 50
9—Dark Moon	★VI-6830-HARRY BELAFONTE Don't Ever Love Me	The Cotton Song EL-S10—STEVE KARMEN Mama Looka Booboo	★CR-61805—TERESA BREWER The Ricky-Tick Song	CD-131S-EVERLEY BROTHERS I Wonder If I Care As Much	60—1 Like Your Kind Of Love
9 14 ★DO-15550-BONNIE GUITAR Big Mike ★DO-15558-GALE STORM	17—Start Movin'	LI-SS072-MARGIE RAYBURN Dreamy Eyes LO-1742-LIZ WINTERS & BOB CORT	37—I Just Don't Know	As Much DE-30321—WEBB PIERCE Missing You DO-15576—T, TOMMY	60—Wind In The
A Little Too Late '(1-6910-HAWKSHAW HAWKINS With This Pen	32 — ★EP-9216—SAL MINEO Love Affair	Roll Jen Jenkins ★ME-71102—RUSTY DRAPER Seven Come Eleven	48 49 *CO-40914—FOUR LADS Golly	I Saw You, I Saw You I Saw You, I Saw You ME-71118—CHUCK MILLER Rang Tang Ding Dong	Willow S1 37
10005					
AO-Apallo AP-ABC-Paramount AB-Abbott AB-Abtrice AB-Baton AB-Abbott AB-Abtrice AB-Abbott AB-AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-Abbott AB-AB-AB-AB-AB-AB-AB-AB-AB-AB-AB-AB-AB-A					
AC—Atco BN—Benida CK—Checker DE—Decca EP—Epic FR—Fraternity KA—Kapp NG—Norgran RE—Regent SP—Specialty VJ—Vee Jay AF—Audio Fidelity BR—Brunswick CL—Colonial DL—DeLuxe ER—Era GE—Gee KI—King OK—Okeh RM—Rama SU—Sun VK—Vik AG—Argo BT—Bethlehem CM—Comeo DO—Do EX_Excello GL—Glory LI—Liberty PE—Pescock RO—Roulette TI—Tico VP—Vip AL—Aladdin BY—Belly CN—Chancellor DS—Disneyland FB—Fabor GO—Gone LO—London					
* INDICATES BEST SELLING RECORD OR RECORDS.					

 * INDICATES BEST SELLING RECORD OR RECORDS.
 Tunes are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song, record number, artists and tune on the reverse side.
 The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.
 All labels listed in alphabetical order. • All labels listed in alphabetical order.

The Casi Box, Music Page 9

and keep an eye open for ...

the girl with the golden braids

b/w my little baby

RCA VICTOR



Direction GENERAL ARTISTS CORPORATION NEW YORK • CHICAGO BEVERLY HILLS • CINCINNATI • DALLAS • LONDON



May 25, 1957



MANTOVANI ORCH. (London 1746)

(London 1746) **B**+ "AROUND THE WORLD" (2:02) [Victor Young ASCAP— Young] Mantovani's soaring strings showcase some beautiful trumpet work as the orchestra presents a magnificent rendition of the theme song from the Academy Award win-ning flicker "Around The World In 80 Days". Tune is starting to show some life, and this version could bite off a healthy share of the sales. A sleeper to watch closely. "ROAD TO BALLINGARRY"

B "ROAD TO BALLINGARRY" (2:47) [—Mantovani] One can almost picture a young lad strolling down a path in the woods as Man-tovani fashions this lovely mood theme. String filled pretty.

JOE VALINO (Vik 0275)

(Vik 0275) **B** "I'LL BE GOOD" (2:31) [Lands-dale BMI — Greiner, Marshall, Scussa] Joe Valino, who hit the charts with "Garden Of Eden" some months ago, chants a pretty romantic opus set to a smooth shuffle rhythm. Heartfelt performance.

C+ "TEARS" (2:22) [Lady Mac ASCAP—Schuman, Garson] Here Joe swings thru a heavy-hearted love song with a good dance beat. Rockin' stuff tailor-made for the kids.

FONTANE SISTERS (Dot 15581)

B+ "WHICH WAY TO YOUR —Dixon, Jones] The Fontane Sisters are in fine form as they blend delightfully on a good rocker with a catchy melody. Ear-pleasing number with stickability. Could break open and spread fast. Watch this side.

B "FOOL AROUND" (2:17) [Dan-delion BMI—Gren, Lainie, Lainie] Another commercial rock-a-billy item handled with zest by the gals. Swing-ing affair with solid teenappeal. Could do well too.

PAUL EVANS

(RCA Victor 6924)

B+ (2:36) [Danby BMI — Evans] Paul Evans, a rockin' performer tailor-made for the rock-a-billy mar-ket, hands in a tremendous new wax-ing that should make big noise among teenagers. Catchy ditty that moves. Watch this sleeper, it could take off.

B+ "ANY LITTLE THING" (2:36) [Fred Fisher ASCAP—Reardon, Jacobson] The gifted young songster sings with great feeling on this end as he presents a sincere love song with a potent rock and roll beat. Excellent coupling.

DAVID HOUSTON (RCA Victor 6927)

B+ "ONE AND ONLY" (2:23) [Sheldon BMI—Roberts] David Houston does a torrid job on a thrill-ing rock-a-billy side with a lyric delivered at a trigger-faced pace. Rockin' affair that should win the approval of the teenagers. Heavy coverage on this tune should attract much air play.

B+ "HACKIN' AROUND" (2:05) [Trinity BMI — Grean, Moore, Davie] Another powerful rock and roller with that commercial rock-a-billy sound. Dave's best two-sider since joining the label. Should make big noise.



"SUGAR CANDY" (1:57) [Aberbach, Canada CAPAC— Fields, Twomey] "I'M WALKING THE FLOOR OVER YOU" (2:04) [American BMI—Tubb]

GEORGIA GIBBS (RCA Victor 6922)

• Peppy Georgia Gibbs, a veteran hit maker thru the years, makes an impressive first showing under the RCA Victor banner as she comes up with two tasty morsels destined for the charts. "Sugar Candy" is a bright bouncer with a light and happy lyric and an excellent hand-clapping beat. Colorful bit of easy listening sure to appeal to both youngsters and adults. Equally delightful is the country favorite "I'm Walking The Floor Over You". Commercial pop treatment of a good romancer with an up-beat. Georgia belts on both halves. Keep a tab on this coupler. Can't miss.

"(You Hit The Wrong Note) BILLY GOAT" (2:35) [Danby-Seabreeze BMI—McFarland] "ROCKIN' ROLLIN' ROVER" (2:25) [Danby-Seabreeze BMI—McFarland] BILL HALEY & HIS COMETS (Decca 30314)

BILL HALEY & HIS COMETS (Decca 30314) • The rockin' Mr. Haley and his Comets, who've played a major role in the international acceptance of rock and roll music with their tours of Australia, England and Continental Europe, have a swinging new platter that their world wide audience will flip over. One half is a torrid rafter shaker dubbed "(You Hit The Wrong Note) Billy Goat". It's a powerful dance item with a good introductory line that could make the title of this tune a popular teenage phrase just as "See You Later, Alligator" was some months back. Strong side for dealers, jocks and jukes. The coupling "Rockin' Rollin' Rover" features another good Haley vocal on a hard driving rocker with a catchy melody. Top deck should be Haley's biggest in quite some time.

"ROCK BOTTOM" "BEGINNING TO MISS YOU" (2:33) [Sunbeam BMI—Thomas, Biggs] (2:32) [Vernon ASCAP—Roberts, Katz] McGUIRE SISTERS (Coral 61842)

McGUIRE SISTERS (Coral 61842) • A powerful new coupler featuring the McGuire Sisters debuted on the disk scene last week and it sounds like an all out money-maker. One side offers the listener music with a beat and the other provides delightful mood listening. The up-beat portion is a commercial rock and roller tagged "Rock Bottom". Terrific handclapper with a solid dance beat and an outstanding instrumental backing by Dick Jacobs' Orch. Deck is loaded with teenappeal. "Beginning To Miss You" is an excellent romancer fashioned in the gals' smooth and inviting har-mony. Lovely ballad with a class lyric and an easily remembered melody. Pretty deck. Strong double-decker that will earn considerable coin for all concerned. coin for all concerned.

"DID YOU CLOSE YOUR EYES?" (2:58) [Valyr ASCAP-Merrill] "SUNSHINE GIRL" (2:28) [Valyr ASCAP--Merrill] EDDIE FISHER (RCA Victor 6913)

• Eddie Fisher has a great new release that will splash his name across the charts once again. Both sides are from the new Broadway musical "New Girl In Town" which opened in New York last week. "Did You Close Your Eyes?", the prettiest ballad from the score sounds like an all out smash. Fisher chants the touching romantic lyrics in convincing fashion as Hugo Winterhalter's ork and chorus set up a sumptuous background. Excellently written romancer that'll get tremendous air play. Everything about this class tune and record-ing is tops. Bottom half "Sunshine Girl" is a spright shuffler pleasantly styled by the star crooner. Cute love tune. "Did You Close Your Eyes?" should be a big one for Eddie.

> "NEXT IN LINE" [Knox BMI—Cash]

"DON'T MAKE ME GO" [Knox BMI—Cash]

JOHNNY CASH (Sun 266) • Johnny Cash, who played an important part in the rise of the rock-a-billy trend with his waxing "I Walk The Line", has another twin threat for the charts. (See Country Reviews). (Decca 30337) **B**+ "A ROUND THE CORNER FROM THE BLUES" (2:52) [I. Mogull ASCAP—Romans, Sigman] The inimitable voice of Al Hibbler is at its very best as the stylist chants a stirring piece of blues material with a big beat. Sensational ork work showcases Hibbler to perfection, and his unusual pronunciation such as that used on "After The Lights Go Down Low", makes the side a thriller. Hib-bler fans will go for this one in a big way. way.

B "I COMPLAIN" (2:30) [Shapiro, Bernstein ASCAP — Sherman, Sherman] This half has Al chanting a tender love song. Magnificent phrasing of a class romancer.

DON "RED" ROBERTS (Rama 230)

B+ "ONLY ONE" (2:05) [Home B+ Folks & Sherlyn BMI—Roberts] Roberts makes exciting use of the echo chamber in this rapid-fire rock 'n roller where the "only one" includes a number of gals. Polished R&R de-livery of solid teen fare. Could de-velop into a big side. Watch this one.

C+ "DON'T SAY MAYBE" (2:05) [Kahl & Sherlyn BMI—Roberts] Sizzling offering of another up-beat item. This boy really belts—some-thing the kids should really delight in. Powerful vocal-instrumental job.

THE KING'S IV (MGM 12469)

(MGM 12469) **B** "HAUNTING ME" (2:16) [Mills ASCAP—Myrow, DeLange] This is a distinctive, jazz-inspired vocal performance by the King's Four. Against the swingin' backdrop work of Harry Geller and the ork, the boys create a nifty pressing of group finesse and excitement, Deejays will take to the side. the side.

B "RING THAT BELL" (2:49) [K-Four ASCAP—Worth, Kay] The boys hop on the calypso band-wagon with this happy ditty. Super-lative ork arrangement. Class calypso waxing.

LITA BOZA (London 1738)

B+ "FIVE ORANGES, FOUR AP-PLES" (2:40) [Leeds ASCAP-Curtis] English stylist Lita Roza tenderly performs a lovely tune with a folk-like melody and lyric. It's one of those performances, which given a right pop climate, could happen. Inviting change-of-pace item.

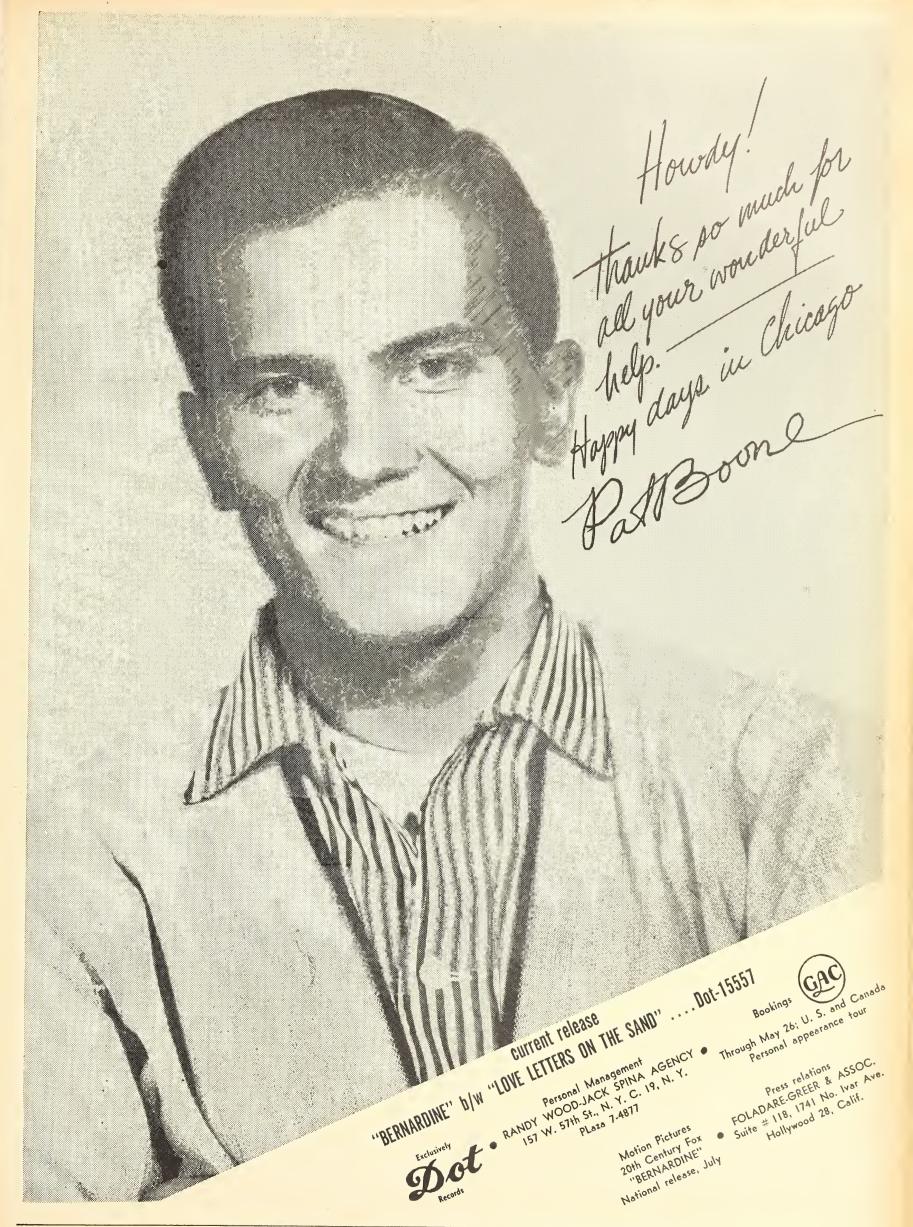
B "YOU'RE NOT ALONE" (2:48) [Scherer BMI—Barnes, Jirik] A good blues number is handled wist-fully by the artist. Bob Sharples offers excellent sympathetic support. The top side is the session to watch.

GENE WISNIEWSKI (Dana 3256)

(Dana 3256) **B** "HEEL AND TOE DANCE" [Dana BMI—Wisniewski] Dana's popular polka performers, Gene Wis-niewski And His Harmony Bells Orchestra, send a spirited polka piece off in gala fashion. An attractive polka ditty sure to meet with hearty approval from the polka crowd. **C**+ "ELDORADO" [Dana BMI — Wisniewski] The ensemble takes somewhat of a detour in this faster-than-a-polka dance step, the oberek. Infectious beat played with verve.

-





"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



Record Reviews

B VERY GOOD

C+ GOOD

May 25, 1957



FOUR ESQUIRES

FOUR ESQUIRES (Pois 505) **B+** (2:22) [Greta BMI-Gold] The familiar melody of that keyboard standard, "Chopsticks" gets a com-mercial new lyric and a terrific rock and roll beat, all presented excitingly by the Four Esquires. Great dance arrangement that'll have the coins rolling into the jukes. Tremendous sound. Watch this sleeper. It could smash through.

sound. Watch this sleeper. It could smash through. **B+** "NEVER LOOK FOR LOVE" (2:21) [Jack Gold ASCAP—Gold, Winner, Aycock] The versatile quartet makes this release a two-sided threat with this lovely romantic ballad. Beautiful harmony and a superb ar-rangement of a well written love tune. Keep a tab on both halves.

PRISCILLA WRIGHT (RKO Unique 400) B ASCAP — Stone, Bacharach] Young Canadian songstress Priscilla Wright, who clicked big wth "Man In A Raincoat," lends her sweet, fragile voice to a touching new waltz ballad which she executes to perfec-tion. Tender love tune that could step out.

out. **B** "ME AND MY BESTEST FEL-LER" (2:23) [Torch Productions ASCAP—Meeks] Here the talented youngster bounces thru a contagious, lilting novelty. Light summery ditty tailor-made for warm weather pro-manning Happy cutie. gramming. Happy cutie.

LORD FLEA

(Copitol 3712) **B** "IT ALL BEGAN WITH ADAM AND EVE" (2:34) [Veronique ASCAP—Freidman, Saffer] Calypso ace Lord Flea excels on this side as he describes to a calypso beat some ace ald man woman problems (Con-

as he describes to a calypso beat some age old man-woman problems. Con-tagious novelty with a spright air. Calypso enthusiats should enjoy this colorful side. **C+** "DONKEY BRAY" (2:15) [Pine-brook BMI—Thomas] This half is an exciting Flea arrangement of a more popular calypso item that has been getting considerable play in recent months. Fast moving swinger. FRANK BIANCO

FRANK BIANCO (Atco 6091) **B+** "NOW I KNOW" (2:26) [Tiger BMI—Hovey, Goland] The Atco label, currently on the pop charts with its Coaster's recording "Young Blood," could also make the grade with this well written love song su-perbly chanted by an exciting new bal-ladeer, Frank Bianco. Lad has a rich baritone voice and a convincing tech-nique. Polished songster who should make noise.

mque. Polished songster who should make noise. **C+** "ANGELITA" (3:04) [Abe Ol-man ASCAP—Hughes, Stapley, Alperson] This half is a mellow Italian-American love song from the forthcoming motion picture, "The Restless Breed." Tender romancer. THE COLLINS KIDS (Columbia (0921)

THE COLLINS KIDS (Columbia 40921) **B**+ "HOP, SKIP AND JUMP" (1:52) [Vidor BMI—Collins] The Collins Kids, popular country youngsters, could make the grade in the pop field with this catchy rock-a-billy jumper. Commercial rocker that'll have the teensters swinging. The kids blond wonderfully blend wonderfully. "YOUNG HEART" (2:52) [Vidor

B "YOUNG HEART" (2:52) [Vidor BMI—Collins] Lorrie handles the vocal chores and Larry the guitar work on this sentimental song of young love. Pretty tune with a touch-ing lyric. Solid teenage fare on both halves.



DISK & SLEEPER

B+ **EXCELLENT**

A

"HUMMIN' AND WALTZIN'" (2:41) [Moonlight BMI—Singleton, Coleman] "TUXEDOS AND FLOWERS" (2:30) [Ardmore ASCAP-Marchese, Hayes]

LES PAUL & MARY FORD (Capitol 3725)

• Les Paul & Mary Ford are in the winner's circle once again with a beautiful new release we can expect to be hearing frequently in the coming months. Titled "Hummin' And Waltzin'," the tune is a tender and beautiful love song set to a gentle rock and roll-waltz tempo. Mary, as usual, hands in some superb multiple voicing neatly showcased by a drifting guitar backdrop perfectly supplied by Les Paul. A bluesy piano accompaniment, something seldom heard on a Paul-Ford release, adds further color to this excellent romancer. Flip, "Tuxedos and Flow-ers" is another pretty waltz tempo love tune with a good teenage lyric. Topical song for the current prom season. Upper portion is the team's best side in quite some time.

"TODAY, TOMORROW AND FOREVER" (2:33) [Amber ASCAP-Reid] "TRY AGAIN" (2:00) [Four Star BMI-LeFors]

PATSY CLINE (Decco 30339)

• Patsy Cline, the young country songstress who became a pop favorite with her smash waxing "Walkin' After Midnight," follows-up with a sensational new release that should establish her as a consistent hit maker in the pop field. The tune, titled "Today, Tomorrow and Forever," displays the lark at her best. She chants the dramatic love lyrics with great emotion and strength against a good rock and roll beat accompani-ment. Melody has a lasting quality. Patsy's style is right in line with today's best selling disks and this waxing should enjoy great success. The bottom half, "Try Again" is a sentimental romancer set to a lilting backdrop. Bet your chips on the top deck. It looks like a winner.

"SPEAK FOR YOURSELF JOHN" "SPEAK FOR YOURSELF JOHN" "SPEAK FOR YOURSELF JOHN" (2:00) [Famous ASCAP—Fulton, Steele] "KILL ME WITH KISSES" (2:06) [Broadcast BMI—Wolf, Rolheigh] MARGARET WHITING (Dot 15583) "SPEAK FOR YOURSELF JOHN" (2:50) [Famous ASCAP—Fulton, Steele] "WILD HONEY" (2:20) [Paramount ASCAP—David, Bacharach]

 Bacharach]
 [Broadcast BMI—Wolf, Rolheigh]

 CATHY CAR
 MARGARET WHITING

 (Froternity 765)
 (Dot 15583)

 • Two outstanding.renditions of a brilliant new love song tagged

 "Speak For Yourself John," debuted on the disk scene this week—one

 by the "Ivory Tower" gal Cathy Carr and the other by Margaret Whit

 ing who makes her debut on the Dot label with this disk. The song is

 a touching romantic ballad with a haunting melody and a tender love

 lyric presented with heart and sincerity by both performers. Both de

 liveries are set against a subtle waltz-r & r background that will make

 the tune attractive to all age groups. The tempo of Miss Carr's platter

 is slightly faster than Miss Whiting's, but both are standout.

 Cathy's flip, "Wild Honey" is a pretty blues beat love tune contagi

 ously styled. Margaret's coupler "Kill Me With Kisses" is a rhythmic

 rock and roller belted with zest by the lark. Both artists are headed for

 hitdom with "Speak For Yourself John."

"SEVEN COME ELEVEN" (2:10) [Rush BMI—Gold, Ranucci] "CAN'T BE TRUE—OR CAN IT" (2:30) [Rush BMI—Gold, Peters] TONY RAND (Columbia 40925)

• It looks as though Tony Rand, a newcomer to the wax world, will have a smashing hit with his very first Columbia release, "Seven Come Eleven". The side is a thrilling one by the exciting songster and it features the most dynamic choral-ork support we've heard in many months. The chorus does a tremendous job of showcasing the swinging vocal of Tony, resulting in a refreshing and overpowering new sound that will send the kids running to their disk shops. Great side for listening or dancing. Flip, "Can't Be True—Or Can It" is another rapid-fire jolter. Top half just can't miss going all the way. "Seven Come Eleven" will be a lucky number for Rand.

FAIR

MEDIOCRE D

NINO ANTHONY

(Mercury 71040)

B+ ASCAP — Tobias, Altman] A dramatic love song with a wonderful inspirational theme is neatly executed by the rich voice of Nino Anthony. Lad has a superb legit voice that shines bright on this well written song. Could break wide open.

C+ "I GOT A LOT O' LOVE IN MY HEART" (2:00) [Sequence ASCAP—Hoffman, Manning] Here the versatile warbler chants a slow moving blues ballad with a driving beat. Strong blues merchandise pre-sented with verve.

LILLIAN BRIGGS (Epic 9214)

B "SUGAR BLUES" (2:28) [Pick-wick ASCAP — Fletcher, Wil-liams] An instrumental smash of years gone by, is brought to life once again as a vocal and a mighty ex-citing one it is. Lillian Briggs belts it from the heels and comes thru with a swinging immer a swinging jumper.

C+ "BOOGIE BLUES" (2:08) [Rob-bins ASCAP—Krupa, Biondi] An-other free-swinging rhythm item with a good rock and roll beat. Both sides are tailor made for the dancers.

CHUCK MILLER (Mercury 71118)

B+ "BYE, BYE, LOVE" (1:49) [Acuff-Rose BMI—Felice, Bou-dleaux, Bryant] A terrific swinger making big noise in the country field is fashioned for the pop buyer by Chuck Miller. Potent, hard-driving romancer that could skyrocket onto the charts.

B "RANG TANG DING DONG" (2:00) [Bess BMI—Williams] Another rockin' tune also attracting considerable attention thruout the country. Zany rocker with a sound the kids'll love. Excellent, commercial coupler.

DOLORES GRAY (Capitol 3719)

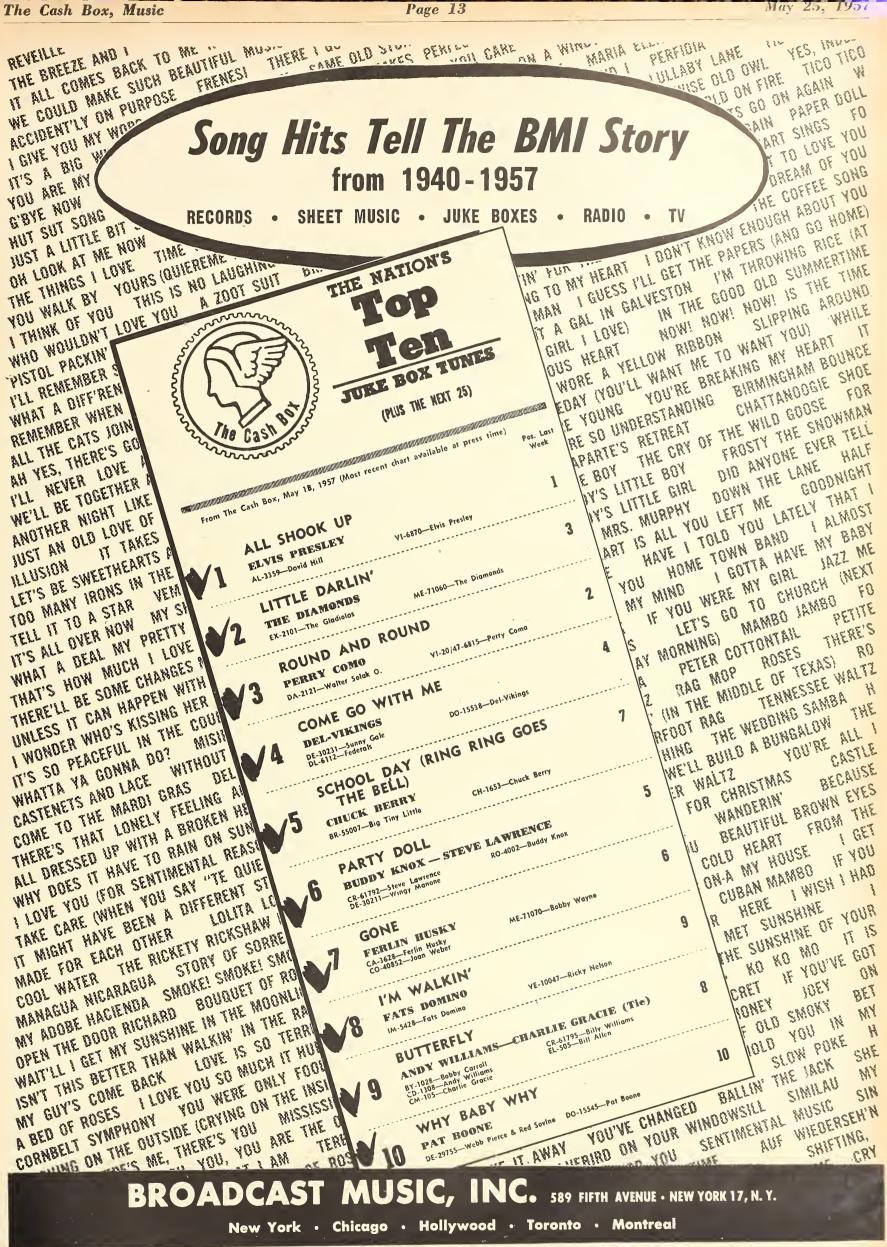
B+(CHANGES MADE" (2:20) [E. B. Marks BMI—Overstreet, Higgins, Edwards] The great voice of Dolores Gray bows on the Capitol label with a tremendous new rhythm arrange-ment of a top drawer standard. Ex-citing instrumentation showcases the lark to best advantage. Side could make big noise. make big noise.

B "FOOL'S ERRAND" (2:14) [Planetary ASCAP — Sigman, Lippman] This half has the ace songstress presenting a pretty ro-mancer with a subdued rock and roll tempo. Lovely side with commercial appeal.

THE HOLLYHOCKS (Nasco 6001)

"DON'T SAY TOMORROW" B **B** (2:37) [Excellorec BMI—Riley] The new Nasco label makes a strong first showing with an exciting new latin beat rock and roller colorfully fashioned by a solid new group called the Hollyhocks. Boys have the sound the kids want.

C+ "YOU FOR ME" (2:21) [Ex-cellorec BMI—Prater, Curry] Another swinging rock and roll jumper with a good beat. Side should do well in both the pop and R & B markets.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





"LOOKING FOR A SWEETIE"/ "ANY LITTLE THING" Paul Evans RCA Victor 6924 "CHOPSTICK ROCK"/ "NEVER LOOK FOR LOVE" Four Esquires Paris 505 "ONE AND ONLY" David Houston RCA Victor 6927 "AROUND THE CORNER FROM THE BLUES" Al Hibbler. Decca 30337 "NOW I KNOW". Frank Bianco Atco 6091

ARTHUR FIEDLER

ARTHUR FIEDLER (RCA Victor 6914) B "D ID YOU CLOSE YOUR EYES?" (2:38) [Valyr ASCAP---Merrill] The tune comes from the soon-to-arrive "New Girl In Town" score, and is an Italian-flavored pro-duction number famed conductor Arth Fiedler makes the rhythmic most of Snarkling orchestral fare.

Arth Fiedler makes the rhythmic most of. Sparkling orchestral fare. **B** "YOU'RE MY FRIEND, AIN'T-CHA?" (2:08) [Valyr ASCAP-Merrill] Another question is posed in this cute melody from the "New Girl In Town" music. The melodic line is highlighted by the ork. An occasional tricky orchestral stab from arranger tricky orchestral stab from arranger Richard Hayman.

JACKIE LEE (Corol 61827) B "SIPPIN' SODA" (2:23) [Phila-delphia BMI—Lee, Medoff] A bang-up chorus-ork treatment of a piece co-authored by maestro Lee. It has an infectious rocking quality sure to add zest to the nation's juke boxes. C+ "BABY BUGGY BOOGIE" (2:17) [Bregman, Vocco & Conn ASCAP —Masters, Marchise] Recollections from the "boogie woogie" craze of the 1940's are effectively brought back to life by Lee's ork and chorus. Another juke box item. juke box item.

VIC DONNA

VIC DONNA (Atlas 1075) **B** "LOVE WAS A STRANGER TO ME" (2:17) [Mac-Avery BMI— Davis] Vic Donna gets a strong assist from the Parakeets as he chants a commercial fish-beat romancer. Side has a strong R & R sound the kids should go for. Pretty romancer. **C**+ "COUNT THE TEARS" (2:14) [White Cloud BMI—Perry, Boby] Vic picks up the pace on this portion and cruises thru a smooth sailing jumper. Lad has a very pleasant voice and it's neatly showcased by the Parakeets once again.

NICK NOBLE (Mercury 71117)

(Mercury 7117) **B**+ "A FALLEN STAR" (1:58) [Tree BMI—Joiner] A big new song out of the country field is beauti-fully presented for the pop market by Nick Noble. Emotional love song with a good beat. Tune is rendered with heart and sincerity by the young ortist artist.

May 25, 1957

B "THEY'RE PLAYING OUR SONG" (1:50) [Studio ASCAP— Ahbez, Joy] The polished young song-ster sings, with a heavy heart, a pretty waltz ballad in the "Tennessee Waltz" mood. Touching side.

THE RAYS (XYZ 100)

B "MY STEADY GIRL" (2:59) [Conley BMI—Slay, Crewe] The Rays, an exciting new rock and roll group with a commercial sound and style, do a big job with an emotional romancer set to the fish-beat. Strong teenappeal. Could break wide open if it catches on in one area.

C+ "(Candy Bar) NOBODY LOVES YOU LIKE I DO" (2:00) [Conley BMI—Slay, Crewe] This half displays the group on a rhythmic rocker with a latin flair. Swinging dance item also aimed at the teenagers.

JACK CARROLL (RKO Unique 401)

B "DON'T LOOK AT ME" (2:25) [Fran BMI—Parker, Keller] Jack Carroll gets a swinging assist from Joe Leahy's ork as the crooner rhythms thru a good love song with a beat. Catchy item.

B "RIDIN' INTO TULSA" (2:39) [Lamas ASCAP — Blane] This half is a smooth easy-moving western tune about a cowboy. Relaxed per-formance of an infectious melody. Chorus supplies an attractive back-dron drop.

Page 15

Record Reviews A disk & sleeper B very good C FAIR B+ EXCELLENT C+ good D MEDIOCRE

THE POLKA DOTS (Verve 10054)

B "LAWRENCE WELK POLKA" (2:07) [Champagne ASCAP— Washburne, Flynn] With polka music gaining in popularity day by day, the Polka Dots introduce a cute novelty bearing the name of the man who has played an important role in the polka's rise. Infectious ditty with a cute vocal by the Pumpernickel Playboys.

B "HAPPY TRUMPETS POLKA" (2:22) [Lindley ASCAP—Rock, Jones] George Rock's multiple trumpet work is featured on this lively polka cutie. Excellent dance deck.

BOB MANNING (RCA Victor 6903)

B "WARMED OVER KISSES — LEFT OVER LOVE" (2:21) [Hill & Range BMI — David, Schroeder, Wiseman] Bob Manning lends his rich voice to a good rock-a-billy jumper which he handles with color. Strong dance item.

C+ "LOVE BANK" (2:14) [Famous ASCAP—David, Melamed, Bacharach] The pace picks up on this half as Manning tears thru a good rocker that'll have the happy feet hoppin'.

STAN WOLOWIC

(ABC-Paramount 9825)

B "RED WINE POLKA" (2:39) [Studio BMI — Wolowic-Moore] Wolowic's "It's Polka Time" LP is one of the nation's top selling packages. This vocal-instrumental polka bouncer should be enthusiastically received by those who enjoyed the album. Happy issue.

B "MY BEAUTIFUL GIRL" (2:35) [Studio BMI—Wolowic, Moore] Another rousing polka delight destined for extensive play by the dance step admirers.

BILLY WILLIAMS (Coral 61830)

B+ "I'M GONNA SIT RIGHT DOWN AND WRITE MYSELF A LET-TER" (2:05) [De Sylva, Brown, Henderson] Here's a new look by Billy Williams at a familiar oldie that's bright and refreshing enough to possibly push the offering on to the charts. Williams sings the usually sad ditty with a sparkling tempo, and tongue-in-cheek manner for a totally ingratiating effect. Credit Dick Jacobs' witty and trumpet thumping support for his share in this novelty. Watch this one closely.

C+ "DATE WITH THE BLUES" (2:02) [Vernon ASCAP—Gordon, Fairbanks] An up-beat item is smoothly read by the talented artist. It's the top half all the way, though.

MARTY DRAKE (Rave 1001)

B "SWINGING DOORS" (2:16) [B & B ASCAP—Pober] The first release from newly formed Rave is a strong up-beat item featuring the swinging delivery of Marty Drake. Impressive initial showing by Rave in this belted-from-the-heels ditty.

C+ "THE LORD GAVE ME A BIBLE" (2:45) [Van Houten BMI —Bell, Hager] An emotional inspirational composition is handled with authority by Drake.

CHAMP BUTLER (Zephyr 70-019)

B "A LITTLE WHITE CHURCH" (2:36) [Sheriton ASCAP—Zeller] On a forthcoming Art Baker "You Asked For It" show, this song performed by Champ Butler will be used in describing the making of a recording. Butler handles this sentimental and nostalgic melody in warm style. The TV performance may do the sales trick.

C+ "HUNKY DORY" (1:52) [Bruce Blalock BMI—Blalock] A bright bouncer is knocked out with hefty results by Butler and a rockin' vocalinstrumental crew.

SHIRLEY FORWARD (Salem 1003)

B "GOOD NIGHT" (2:27) [Sun Valley BMI — Phillips, Jeffers, Bender] Sweet voiced Shirley Forward, in a multiple tracking feat, comes across nicely on a tender and warm melody depicting a starry-eyed good night farewell. Pretty song, invitingly performed.

C+ "JOHNNY PLEASE COME BACK" (2:28) [Sun Valley BMI —Phillips, Jeffers, Bender] A wistful rocker provides Miss Forward with a capable vehicle displaying the thrush's solid sense of the big beat.

EDDIE FONTAINE (Decca 30338)

B "HEY, MARIE, ROCK WITH ME" (2:26) [Montauk BMI— Cale, Broderick] Eddie Fontaine offers a rock 'n roll translation of the familiar Italian-flavored melody, "Oh! Marie." This highly rhythmic approach to the tune will figure in lots of rock 'n roll air spins, and sales. Fontaine does an exciting job.

C+ "ONE AND ONLY" (2:23) [Home Folks - Sherlyn - Sheldon BMI—Roberts] Fontaine makes more intense use of the rock 'n roll attack in this driving, strong echo-chamber tidbit.

THE MELLO-MAIDS (Baton 238)

B "A MILLION YEARS AGO" (2:26) [Dare BMI—Wilkie] A happy beat is brightly read by the Mello-Maids as they show that since Adam and Eve, things, romanticallyspeaking, haven't changed much. Infectious ditty.

C+ "I REMEMBER DEAR" (2:25) [Charm BMI — Lembo, Paul] With a member of the group taking on a solo stint, the girls perform a wistful rocker in effective fashion.

CHRIS WARFIELD (Liberty 55068)

B "YOU WON'T FORGET ME" (2:00) [Leo Feist ASCAP—Spielman, Goell] A melody that lingers on is sung with sincerity by Chris Warfield in his Liberty debut. Both song and delivery are good enough for the jocks to take a liking to.

C+ "THREE - DOLLAR ORCHID" (2:09) [E. H. Morris ASCAP-Brent] This pressing has the artist in a different vocal light—a suappy, up-beat tune that Warfield swings heartily through.

THE NEW SOUND

In Grateful Appreciation to the MUSIC OPERATORS OF AMERICA



"IT'S NOT FOR ME TO SAY"



JON.

Bookings GAC

Personal Management HELEN NOGA 725 Leavenworth St. San Francisco, Calif.

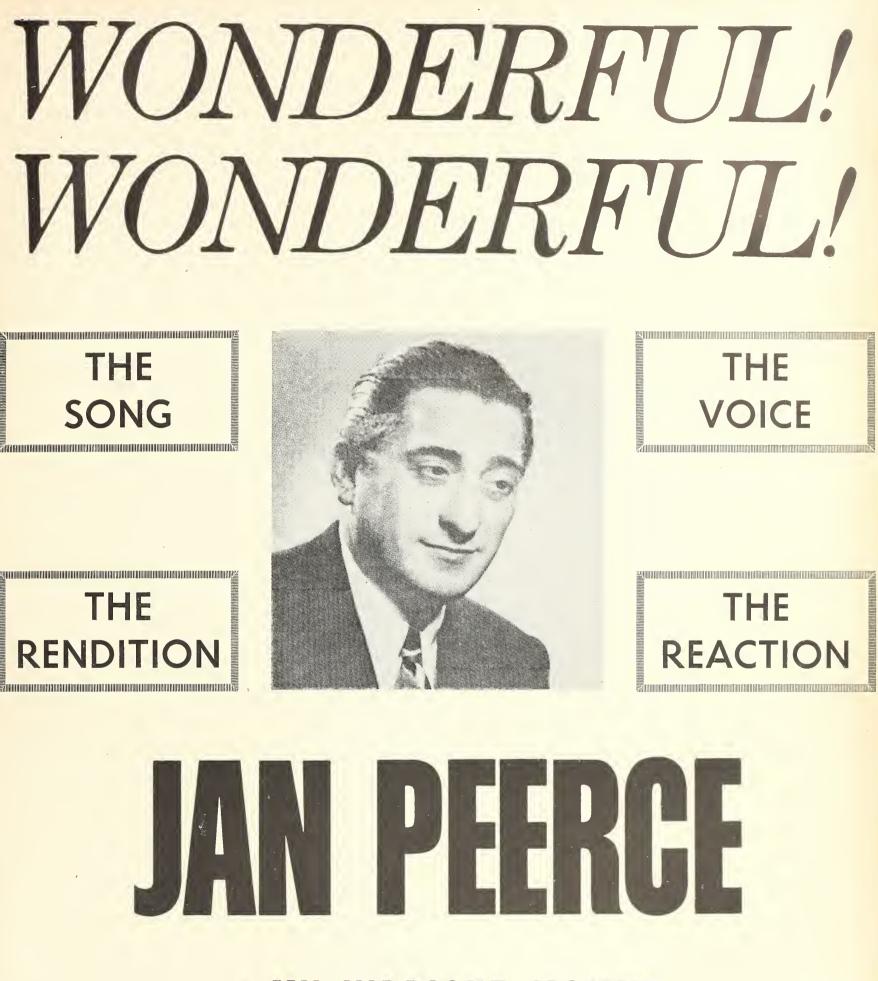
"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Page 16

Music Exhibitors Showing At MOA Convention

BOOTH	воотн
A-ONE STOP PHONO RECORDS	18—M-G-M RECORDS
B-DISKEN RECORDS	19, 20 and 21—DOT RECORDS
1-DECCA RECORDS	22 and 23—ABC-PARAMOUNT RECORDS
4ATHE CASH BOX	24—RCA VICTOR RECORDS
6THE BILLBOARD	25—CAPITOL RECORDS
8 and 9—BROADCAST MUSIC, INC.	26—STAR TITLE STRIP CO.
10-LIBERTY RECORDS	29—PAUL BENNETT NEEDLE CO.
11—MERCURY RECORDS	35, 36 and 37—BALLY RECORDS
12—COLUMBIA RECORDS	59—JAY JAY RECORDS
13—JUBILEE RECORDS	67-W & W MUSIC CO.
15—ABBOTT & FABOR RECORDS	C-UNITED STATES NAVY
16—CORAL RECORDS	F-DEE JAY MAGAZINE
17—FERRIS RECORDS	H-PERSONALITY PRODUCTIONS





B/W MY YIDDISHE MOMME

47/20-6916



9.

ADDRESS CITY

NAME

..... STATE

FIRM







Washington, D. C.'s Sunday Star recently had an interesting write-up on Work degay Jack Rowsie. In it, Rowsie is credited with saying that teenage music doesn't have to be limited to rock 'n roll, but can, and does, include the soft and sweet stuff (particularly with the older teen-agers). . . . Mike screst (WTIX-New Orleans, La.), a degay and singer, has a disk on MGM labeled. "The Gift." . . . Nick Nickson (WBBF-Rochester, N.Y.) and Bill Atkins (KDOK-Tyler, Texas) are the happy poppas of two new baby girls. . . . Shell Morton (Roaring Springs, Penn.) was platter spinning in the window of an auto agency all night a short while ago, and gave away, at 3 AM, a used car, with 36 people in attendance. Shel also signed a year's ontract with a local clothing and department store for a 4 hour show each Saturday afternoon. . . . Bill Wood (KODY-North Platte, Neb.) says that Pat Boone's "Steal Away" from his EP album is causing a lot of talk in his area. . . . Since Ron Turner (WKMI-Kalamazoo, Mich.) got an additional hour on his Friday night stint, he's been using it to review new albums exclusively. From 6:15 to 8, Ron with a seema strest is audience to write what they think "C. C. Ride" (Chuck Willis on Atlantic) meant. Lots of humorous answers reports Tom, but none correct, the seems, from the 3,900 replies. . . . It's All In The Family: Alma Gilbert of humorous answers reports Tom, but none correct, KPOK (Scottsdale, Arizona), where their disk jockey husbands, Dick flibert and Saxie Dowell, are president and vice-president. . . . Two recordings which scored an immediate favorable response when Al Sheahen (KRCK-Ridgecrest, Calif.) played them were "Hearts Were Never Meant To Be Broken" by Dick Olson (Mark) and "Freight Train" by Nancy Whiskey-tharts and the response when Al Sheahen (KRCK-Ridgecrest, Calif.) played them were "Hearts Were Never Meant To Be Broken" by Dick Olson (Mark) and "Freight Train" by Nancy Whiskey-tharts and the compares the starts were Never Meant to Be Broken" by Dick Olson (Mark) an



Charlie McDevitt, and his Skiffle Group (Chic). * * * * * * * * Bill Mullen (WSID-Baltimore, Md.) writes that plans are really big for the summer in Baltimore. WSID is all set to broadcast an hour from Carr's Beach every Saturday beginning June 2nd. Kelson Fisher, continues Bill, will be the mc, with the posssi-bility of Chris Connor opening the broadcasts. . . Bob Fuller (WNBP-Newburyport, Mass.), just turned 17 on April 20th, handles the "Bob Fuller Show" from 3 to 6:30 PM. . . . Every weekend, John Tucker (WSID-Boltimore, Md.) Interviewed Sarah Vaughan, and Jeri Southern during a recent program. Gary made them honorary members of his GO fan club and Aardvark Loving Icono-clasm Society. Sarah told Gary that she's planning a George Gershwim album for Mercury. Also from KIMN comes the news that KIMN record librarian Louise Becker was honored as the "good right arm" of deejay Ray Perkins. Louise does engineering chores on all 4 hours of Perkins' 2 shows Monday thru Friday. . . Paul Coburn (KLUB-Salt Lake City, Utah), deejay and Music Director of KLUB, acted as emcee for the annual "U Days Songfest" of all Greek organizations at the University Of Utah, which attracted 10,000 people to the University Stadium. . . . WBKH-Hattiesburg, Miss. now has a "Pic Hit Of The Week," a feature in which jocks Don Quave, Phil Snow, and Terry Speights collaborate with the local record distributors to pick the most promising release of the week. Chosen recently was



ROY LAMONT (WRVA-TV-Richmond, Va.)

Cincinnati

"Fic Hit Of The Week," a feature in which jocks Don Quave, Phil Show, and Terry Speights collaborate with the local record distributors to pick the most promising release of the week. Chosen recently was Perry Como's "The Girl In The Golden Braids."... Bill Warren (WKRC-Cincinnati, Ohio) has just begun a show of relaxing instrumental music for the week-ends.... Vital Statistics From Slim Jim: Congratula-tions to "Slim Jim" Stevens (WLLH-Lowell and Law-rence Mass.) who is celebrating his 8th year at WLLH, his 9th woor is redia and 3rd year as a married man his 9th year in radio, and 3rd year as a married man

* * * * * * Roy Lamont (WRVA-TV-Richmond, Va.) has 2 television shows, "Teen Age Party," a daily hour show, and "The Roy Lamont Show," a weekly tv'er. A feature of both shows, writes Roy, is a reliance on The Cash Box song ratings in programming them. ... Red Robinson (CKWX-Vancouver, B. C., Canada) has a 20,000 member fan club, said to be the third largest teenage fan club in North America.... Frank Bell, formerly of KTSA-San Antonio, Texas, has moved over to KELP-El Paso, Tex.... Pete Mathrews has been signed as a staff announcer of WLW-R-

Subscription 52 Weeks THE CASH BOX \$15

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

May 25, 1957

May 25, 1957





- Conner	The Records	
A CONTRACT OF A	Disk Jockeys	
The	1 Bland Mont	
22222	Cash Bot A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISI	(JOČŘEYS
		Pos. Last Week
1	ALL SHOOK UP ELVIS PRESLEY (RCA Victor)	1
2	LITTLE DARLIN' DIAMONDS (Mercury)	2
3	ROUND AND ROUND PERRY COMO (RCA Victor)	3
4	SCHOOL DAY (RING RING GOES THE BELL) CHUCK BERRY (Chess)	4
5	WHITE SPORT COAT MARTY ROBBINS (Columbia)	10
6	SO RARE JIMMY DORSEY (Fraternîty)	7
7	DARK MOON GALE STORM (Dot) — BONNIE GUITAR (Dot)	8
8	LOVE LETTERS IN THE SAND PAT BOONE (Dot)	13
9	COME GO WITH ME DEL-VIKINGS (Dot)	6
10	GONE FERLIN HUSKY (Capitol)	5
11	PLEDGE OF LOVE KEN COPELAND (Imperial) MITCHELL TOROK (Decca)	9
12	DICK CONTINO (Mercury) I'M WALKIN' FATS DOMINO (Imperial)	12
	PARTY DOLL	
13	BUDDY KNOX (Roulette) STEVE LAWRENCE (Coral)	11
14	EMPTY ARMS IVORY JOE HUNTER (Atlantic) TERESA BREWER (Coral)	14
15	FOUR WALLS JIM REEVES (RCA Victor) JIM LOWE (Dot)	18
16	MANGOS ROSEMARY CLOONEY (Columbia)	16
17	ROCK-A-BILLY GUY MITCHELL (Columbia)	15
18	1492 BETTY JOHNSON (Bally)	22
19	BUTTERFLY ANDY WILLIAMS (Cadence) CHARLIE GRACIE (Cameo)	10
20	LOVE IS A GOLDEN RING FRANKIE LAINE (Columbia)	- 17
21) MA JOSEPHI 27) I JU LOOKA 34) SHI 37) GOI TO SLEE 43) CRA SITTIN' CAME T BYE, BY ROSIE LI THE GOI	MA GUITAR. 22) IT'S NOT FOR ME TO SAY. 23) YES, TO INE. 24) WHY, BABY, WHY. 25) FREIGHT TRAIN. 26) YOUNG ST DON'T KNOW. 28) BERNARDINE. 29) AFTER SCHOOL. 30) BOOBOO. 31) OLD CAPE COD. 32) ALMOST PARADISE. 33) SEAF SH-KEBAB. 35) GONNA FIND ME A BLUEBIRD. 36) DO I LOV N' STEADY. 38) TEENAGE ROMANCE. 39) ROCK YOUR LITTL P. 40) FABULOUS. 41) TALKIN' TO THE BLUES. 42) HAREM I XZY LOVE. 44) LITTLE WHITE LIES. 45) NINETY-NINE WAY IN THE BALCONY. 47) EVANGELINE. 48) WHEN ROCK ANI O TRIDIDAD. 49) HE'S MINE. 50) WONDERFUL! WONDERFUL E LOVE. 52) I'M STICKIN' WITH YOU. 53) ONE FOR MY BAB EE. 55) IT'S YOU I LOVE. 56) WITH ALL MY HEART. 57) GIRI LDEN BRAIDS. 58) SO LONG MY LOVE. 59) DON'T CALL ME SV DUND THE WORLD; PEACE IN THE VALLEY.	DNIGHT BLOOD. MAMA CCHIN'. E YOU. E BABY DANCE. S. 46) D ROLL C ROLL L! 51) Y. 54) - WITH

May 25, 1957



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

May 25, 1957

Page 22 The Cash Box, Music YOU CAN OBTAIN YOUR FREE COPY OF THE CASH BOX (MAY 25th ISSUE) "MOA SPECIAL" (MUSIC OPERATORS OF AMERICA CONVENTION ISSUE) ALL DURING THE CONVENTION, SUN., MON., TUES., MAY 19, 20 AND 21, IN THE CASH BOX' DISPLAY BOOTH 4A THE FOLLOWING MEMBERS OF THE CASH BOX' STAFF WILL **BE ON HAND TO GREET YOU BEGINNING SAT. NITE, MAY 18 BILL GERSH**, Publisher, Chicago **HOWIE FREER, Chicago CHUCK PEELE, Chicago** BOB AUSTIN, General Mgr., Music Dept., New York SID PARNES, Editor-In-Chief, New York NORMAN ORLECK, Associate Editor, New York JACK DEVANEY, Mgr., Hollywood FOR ANY FURTHER INFORMATION PHONE THE CASH BOX CHICAGO OFFICES: 32 WEST RANDOLPH ST., CHICAGO 1, ILLINOIS **ALL PHONES: DEARBORN 2-0045**



Dear Ops-

The MOA Convention gives us at ABC-Paramount a chance to deliver a loud, long "THANKS" for your favors and cooperation all year.

We're sincerely appreciative, gentlemen, and hope you'll find time to drop by <u>Booths 22 and 23</u> so we can tell you so in person.

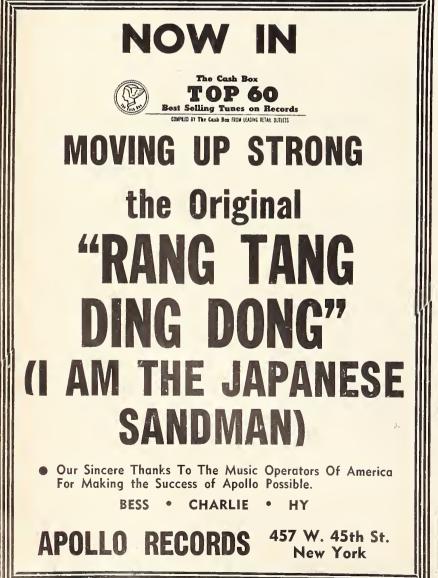
Anyway, thanks again — and here's hoping you enjoy every minute of your stay here in town.

Yours for continued prosperity,

Samuel A. Clark

Samuel H. Clark President, AM-PAR Record Corp.

****** "Thanks for being so sweet" CURRENT RELEASE ΠΟΝ'Τ ME SW (Cause I'm Bitter) and *<i>"EVERYTHING* **BUT LOVE**" Columbia 40908 National Record Promotion **RUTHIE SHAPIRO** ************



RECORDS ARE A UNIQUE ART FORM

Page 32

May 25, 1957

Over the past several years, it has become eminently apparent that records are a unique art form. They weren't always considered so, particularly by people in the entertainment business, but now that the public has shown its acceptance of that fact, the entertainment world has seen the light also.

Records are unique for many reasons.

They are unique in that they constitute one of the few entertainment mediums which a person can enjoy at will. A record can be stored and brought out anytime someone feels like listening to it. A juke box player can also select the record of his choice at anytime he desires. This obviously isn't so of motion pictures, radio, television or the stage in that you just can't enjoy the same performance anytime of the day. In most cases, as a matter of fact, once you've seen a performance, that's it. It's very rare that you have the occasion to see it or hear it again.

Moreover, records are unique in that getting a hit in our field is different from every other aspect of entertainment and the effect cannot readily be reproduced in other mediums. For instance, it is becoming more and more prevalent that when a singer performs on television, he mouths the lyrics while his hit record is played. This happens because a record is such a blend of musicianship, vocalizing, arrangement and A&R know-how, that it is almost impossible to reproduce the sound which the public expects to hear.

Pointing up the uniqueness of the record business today is the fact that a few years ago, records didn't have anywhere the status they now enjoy. Recordings were considered a minor offshoot of all the various entertainment mediums, certainly nowhere nearly as important as what was then considered more substantial forms. Today that has all changed. Record artists become known faster and more intimately than artists in almost any other field. It was Elvis Presley, basically a record artist, who in the space of a few months, became an international sensation. It was Randy Wood's Dot Records which was bought for several million dollars by Paramount Pictures, a firm which only a short while ago probably didn't even consider having a record arm. And it is the record business as a whole which in 1956 upped its gross sales by more than 50%, a phenomenal achievement in any industry, and which at this moment cannot really set its sights on any future goal because there are no limits foreseeable.

The great things that have happened to the record business and the people in it are a result of a self-assertiveness which may not have been particularly planned, but which occurred through the creativeness and ingenuity of its personnel. They took records out of the class of an adjunct of other art forms and made it a unique "art form in itself.

If people in the record business are enjoying the results of that achievement today, they have mostly themselves to thank.

THE MONEY SONG OF THE YEAR!





CAPE GOD by PATT PAGE

Coupled With A Most Enchanting Waltz

WONDERING

MERCURY 71101

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

GET YOUR HITS OFF TO A FASTER START	Top Selling Records Reported by Retail Outlets		
	Source Cash B	From Coast	
	TREESE CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTRACTOR CONTR		
	GAIETY MUSIC SHOP New York, N. Y. 1. Little Darlin' (Diamonds) 2. Come Go With Me (Del-Vikings) 3. Mama Looka Booboo (H. Belafonte) 4. Round And Round (P. Como) 5. All Shook Up (E. Presley) 6. Rock-A-Billy (G. Mitchell) 7. Gone (F. Husky) 8. Mangos (R. Clooney) 9. I'm Walkin' (F. Domino) 10. Love Is A Golden Ring (F. Laine)	HUDSON-ROSS Chicago, 111. 1. I'm Walkin' (R. Nelson) 2. So Rare (J. Dorsey) 3. All Shook Up (E. Presley) 4. Little Darlin' (Diamonds) 5. Rock-A-Billy (G. Mitchell) 6. Mangos (R. Clooney) 7. Party Doll (B. Knox) 8. School Day (C. Berry) 9. I'm Sorry (Platters) 10. Round And Round (P. Como)	CALIFORNIA MUSIC CO. Los Angeles, Calif. 1. All Shook Up (E. Presley) 2. Little Darlin' (Diamonds) 3. So Rare (J. Dorsey) 4. Come Go With Me (Del-Vikings) 5. Bernardine (P. Boone) 6. Gone (F. Husky) 7. Four Walls (J. Lowe) 8. He's Mine (Platters) 9. Valley Of Tears (F. Domino) 10. Harem Dance (Armenian Jazz Sextet)
	THE RECORD SHOP, INC.	LEUENHAGEN'S RECORD	MAJESTIC MUSIC SHOPS,
with RCA Victor engineering skill	Buffalo, N. Y. 1. Bye Bye Love (Everly Bros.) 2. White Sport Coat (Robbins) 3. Come Go With Me (Del-Vikings) 4. Love Letters In The Sand (P. Boone) 5. It's Not For Me To Say (J. Mathis) 6. Teenage Romance (Nelson) 7. Gone (F. Husky) 8. So Rare (J. Dorsey) 9. Can't Wait For Summer (S. Lawrence) 10. Almost Paradise (L. Stein) 10. All Shook Up (E. Presley)	BAR Los Angeles, Calif. 1. Little Darlin' (Diamonds) 2. All Shook Up (E. Presley) 3. Round And Round (P. Como) 4. I'm Sorry (Platters) 5. Come Go With Me (Del-Vikings) 6. Gone (F. Husky) 7. Love Letters In The Sand (P. Boone) 8. School Day (C. Berry) 9. Dark Moon (B. Guitar) 10. Freight Train (R. Draper)	INC. Perth Amboy, N. J. 1. All Shook Up (E. Presley) 2. White Sport Coat (Robbins) 3. Dark Moon (G. Storm) 4. So Rare (J. Dorsey) 5. Rock-A-Billy (G. Mitchell) 6. Pledge Of Love (M. Torok) 7. Little Darlin' (Diamonds) 8. Four Walls (J. Reeves) 9. Love Is A Golden Ring (F. Laine) 10. Come Go With Me (Del-Vikings)
	HIGH POINT RECORD SHOP	REGENT RECORD SHOP	MADRONA RECORDS
	Philadelphia, Pa. 1. Love Letters In The Sand (P. Boone) 2. School Day (C. Berry) 3. Gonna Find Me A Bluebird (M. Rainwater) 4. Little Darlin' (Diamonds) 5. Empty Arms (T. Brewer) 6. Round The World (Young) 7. Mama Looka Booboo (H. Belafonte) 8. Fabulous (C. Gracie) 9. Dark Moon (G. Storm) 10. All Shook Up (E. Presley)	Flint, Mich. 1. So Rare (J. Dorsey) 2. All Shook Up (E. Presley) 3. Empty Arms (I. J. Hunter) 4. Little Darlin' (Diamonds) 5. Gone (F. Husky) 6. Baby She's Gone (J. Scott) 7. Warm Up To Me Baby (J. Bowen) 8. Rock Your Little Baby To Sleep (B. Knox) 9. Love Letters In The Sand (P. Boone) 10. Rosie Lee (Mello-Tones)	Portland, Ore. 1. So Rare (J. Dorsey) 2. I'm Walkin' (R. Nelson) 3. Gone (F. Husky) 4. White Sport Coat (Robbins) 5. Goin' Steady (T. Sands) 6. I Like Your Kind Of Love (A. Williams) 7. Dark Moon (B. Guitar) 8. Yes Tonight Josephine (J. Ray) 9. Bernardine (P. Boone) 10. Love Is A Golden Ring (F. Laine)
	MOSES MELODY SHOP Little Rock, Ark. 1. All Shook Up (E. Presley) 2. Little Darlin' (Gladiolas) 3. Round And Round (P. Como) 4. White Sport Coat (Robbins) 5. School Day (C. Berry) 6. Lucille (L. Richard) 7. Ring-A-Ding (T. Sands) 8. Come Go With Me (Del-Vikings) 9. Just To Hold My Hand 10. Jim Dandy Got Married (L. Baker)	GREENLINE RECORD CENTER Jamaica, L. I., N. Y. 1. Come Go With Me (Del-Vikings) 2. All Shook Up (E. Presley) 3. Little Darlin' (Diamonds) 4. White Sport Coat (Robbins) 5. Start Movin' (S. Mineo) 6. Rock-A-Billy (G. Mitchell) 7. Don't Cry My Love (Lynn) 8. Fabulous (C. Gracie) 9. Love Letters In The Sand (P. Boone) 10. Sentimental (4 Voices)	MOSHER MUSIC CO. Boston, Mass. 1. It's Not For Me To Say (J. Mathis) 2. Dark Moon (B. Guitar) 3. Mangos (R. Clooney) 4. So Rare (J. Dorsey) 5. Around The World (Young) 6. Harem Dance (Armenian Jazz Sextet) 7. Love Story (M. Griffith) 8. Wind In The Willow (J. Stafford) 9. Almost Paradise (Williams) 10. Round And Round (P. Como)
	STEPHENSON MUSIC CO.	SUPER ENTERPRISE Washington, D. C.	MUSIC SALES CORP.
plus individual attention To keep you ahead of competition, RCA Victor works constantly to de- velop new time-saving methods. Au- tomatic heaters dry your label in a	Raleigh, N. C. 1. Little Darlin' (Diamonds) 2. All Shook Up (E. Presley) 3. Come Go With Me (Del-Vikings) 4. Tricky (R. Marterie) 5. Round And Round (P. Como) 6. Love Letters In The Sand (P. Boone) 7. He's Mine (Platters) 8. Young Blood (Coasters) 9. So Rare (J. Dorsey) 10. Lucille (L. Richard)	 Washington, D. C. 1. School Day (C. Berry) 2. So Rare (J. Dorsey) 3. All Shook Up (E. Presley) 4. Gone (F. Husky) 5. A White Sport Coat (M. Robbins) 6. Four Walls (J. Reeves) 7. Valley Of Tears (F. Domino) 8. Round And Round (P. Como) 9. Little Darlin' (Diamonds) 10. Just To Hold My Hand (C. McPhatter) 	Augusta, Ga. 1. All Shook Up (E. Presley) 2. Little Darlin' (Diamonds) 3. Lucille (L. Richard) 4. Come Go With Me (Del-Vikings) 5. C. C. Rider (C. Willis) 6. I'm Walkin' (F. Domino) 7. School Day (C. Berry) 8. Love Letters In The Sand (P. Boone) 9. White Sport Coat (Robbins) 10. Dark Moon (G. Storm)
tomatic heaters dry your label in a fraction of the time it used to take automatic presses halve the produc- tion time of outmoded systemsand now, to speed your shipment onto the conveyer belts, RCA Victor intro- duces new automatic packaging ma- chines. At every step of the way, a production master control card keeps	FOX MUSIC HOUSE Charleston, S. C. 1. All Shook Up (E. Presley) 2. Love Letters In The Sand (P. Boone) 3. Searching (Coasters) 4. School Day (C. Berry) 5. White Sport Coat (Robbins) 6. Mama Looka Booboo (H. Belafonte) 7. Empty Arms (T. Brewer) 8. Little Darlin' (Diamonds) 9. Gone (F. Husky) 10. Party Doll (B. Knox)	E & R RECORD SHOP San Antonio, Texas 1. School Day (C. Berry) 2. Little Darlin' (Diamonds) 3. Isabella (R. Tan) 4. Come Go With Me (Del-Vikings) 5. White Sport Coat (Robbins) 6. Love Letters In The Sand (P. Boone) 7. Talkin' To The Blues (Lowe) 8. Gone (F. Husky) 9. All Shook Up (E. Presley) 10. Let There Be You (5 Keys)	SONG SHOP Cincinnati, Ohio 1. I'm Walkin' (R. Nelson) 2. School Day (C. Berry) 3. Gone (F. Husky) 4. All Shook Up (E. Presley) 5. Bernardine (P. Boone) 6. He's Mine (Platters) 7. Come Go With Me (Del-Vikings) 8. It's You I Love (F. Domino) 9. Why Baby Why (P. Boone) 10. 99 Ways (T. Hunter)
RCA VICTOR CUSTOM RECORD SALES	BILLS T RECORD SHOP Tuisa, Okia.	KOP'S PIANO HOUSE Great Fails, Mont.	THE MUSIC SHOP Springfield, 111.
165 East 24th St., New York 10, N. YMUrray Hill 9-7200; 445 N, Lake Shore Drive, Chicago 11, 11WHitehall 4-3215; 1016 N. Sycamore Ave., Hollywood 38, CalifOLdfield 4-1669; 1625 McGaveck St., Nashville 3, TennALpine 5-6691. In Canada, call Record Department, RCA Victor Company, Ltd., 225 Mutual Street, Toronto, Ontario. For other foreign offices, write or phone RCA International Division, 30 Rockefeller Plaza, New York 20, N. YJUdson 6-3500.	Iuisa, Okia. 1. Searching (Coasters) 2. School Day (C. Berry) 3. All Shook Up (E. Presley) 4. So Rare (J. Dorsey) 5. Little Darlin' (Diamonds) 6. White Sport Coat (Robbins) 7. Round And Round (P. Como) 8. Rock Your Baby To Sleep (B. Knox) 9. It's You Love (F. Domino) 10. C. C. Rider (C. Willis)	1. All Shook Up (E. Presley) 2. Gone (F. Husky) 3. Pledge Of Love (Contino) 4. Rock-A-Billy (G. Mitchell) 5. 99 Ways (T. Hunter) 6. I'm Stickin' With You (J. Bowen) 7. So Rare (J. Dorsey) 8. Lucille (L. Richard) 9. Dark Moon (B. Guitar) 10. White Sport Coat (Robbins)	1. All Shook Up (E. Presley) 2. Little Darlin' (Diamonds) 3. Round And Round (P. Como) 4. Bernardine (P. Boone) 5. Four Walls (J. Lowe) 6. School Day (C. Berry) 7. After School (R. Starr) 8. White Sport Coat (Robbins) 9. Dark Moon (G. Storm)

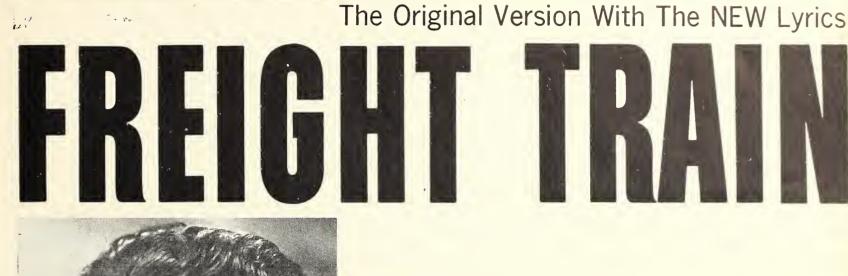
Page 34

The Cash Box, Music

May 25, 1957

Page 35

MAKE SURE YOU'RE ON THE RIGHT TRACK



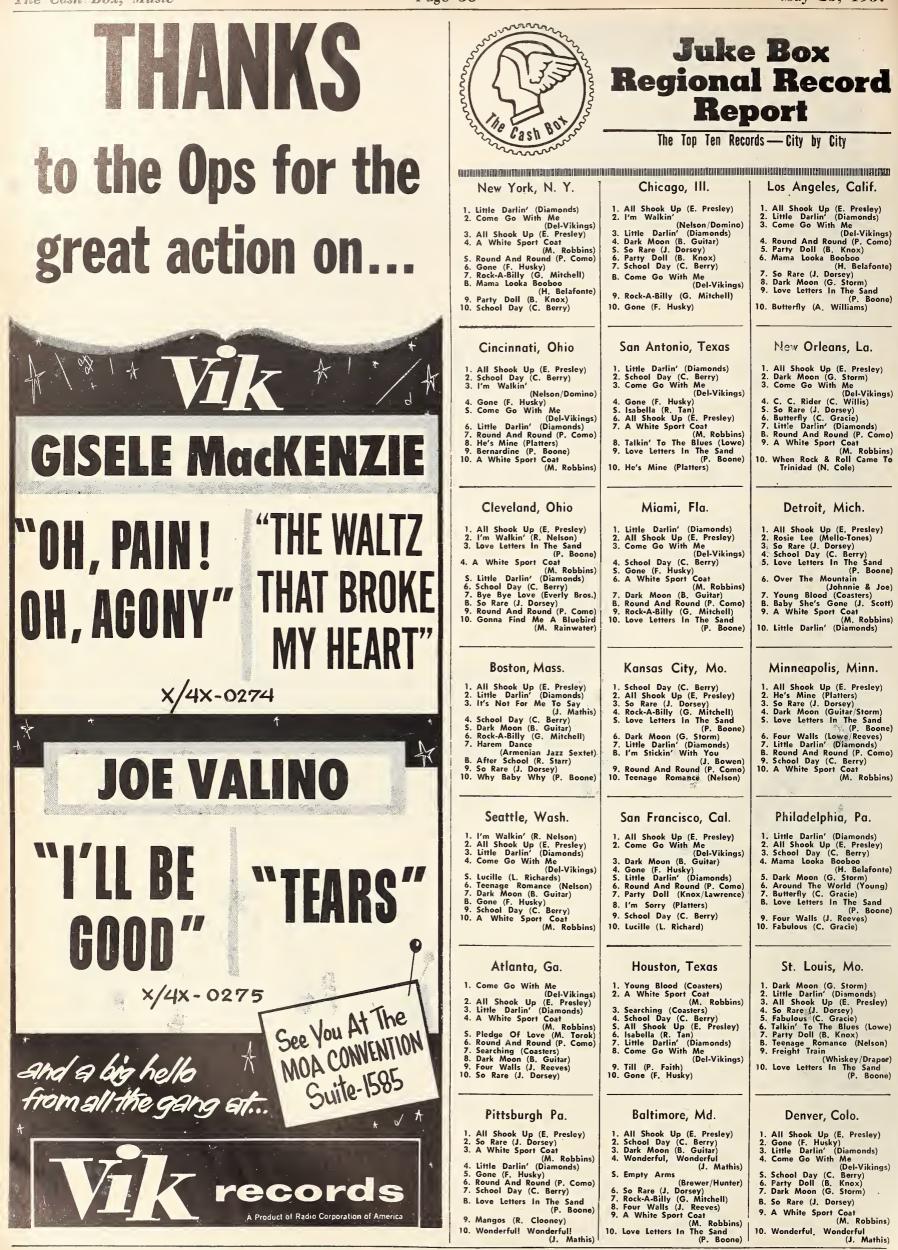
IT'S



R

PAR

MERCURY 71102



Page 37







28th. on the Honor Roll Of Hits! 30th. on Billboard Top 100

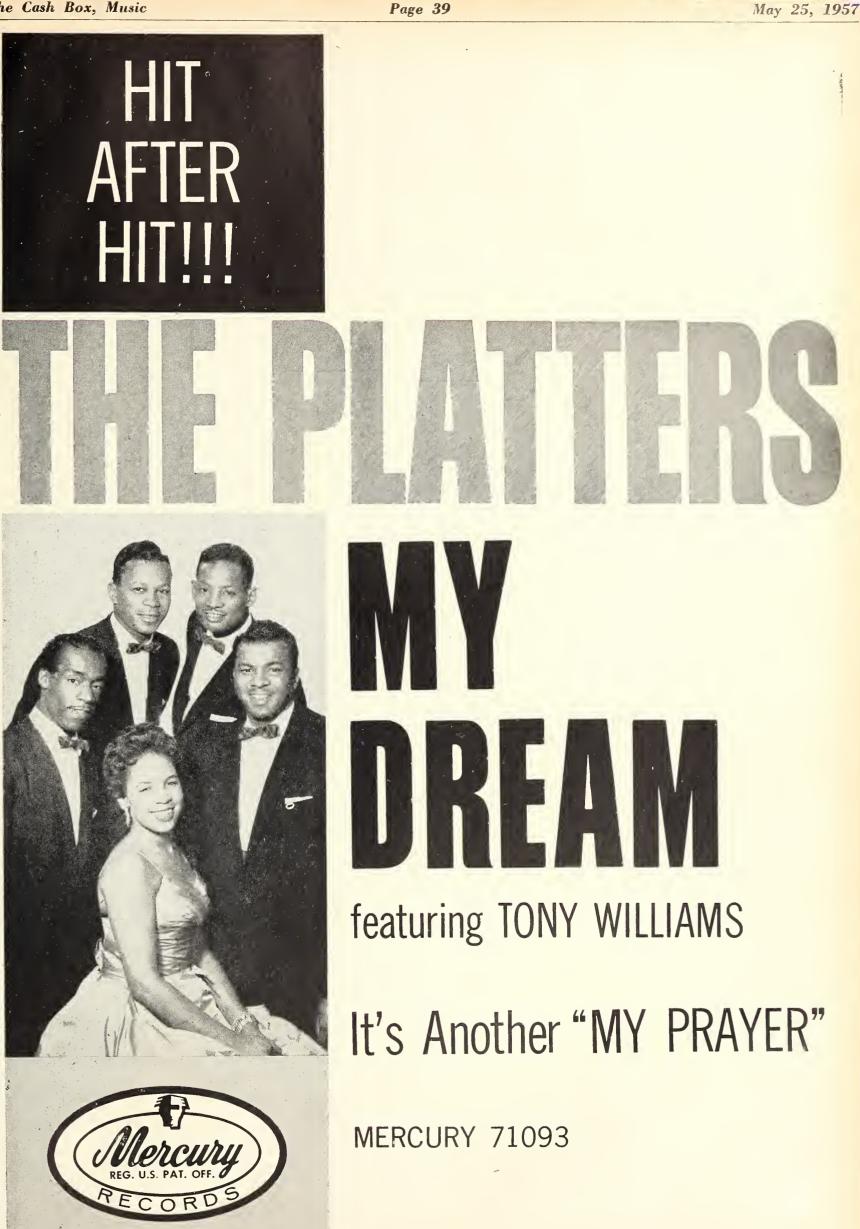
11th. on the Most Played By Jockeys!

EXCLUSIVELY BY RARDHA

MERCURY 71092

	0000
	The fash
	Carlo Carlo
for your tremendous	<mark>nda</mark> n kunan kun Kunan kunan kuna
help-	I. *LC
my sincere thanks	7 *M
my chick interne	2 *C
	J. BAR 4 . * ST
	5. AR
	U. FRA
	- HAI
	O. TEN
	9 . FAI
The second se	12 ×C
TOMMY	12 *0
	14 ×T
SANDS	
ОЛИРО	10. ORI
	$\frac{10. _{\text{FRA}}}{17. ^{\text{WA}}}$
	10. MAN
GOIN' STEADY	IJ. STA
b/w	4U. ELV
Ring My Phone Cap. #3723	21. PA' PAT
The Big Hit from the Album	22. R
"STEADY DATE WITH TOMMY SANDS" Cap. #T-848	23. *su
Capitol	24. *'S RAY
	25. ^{★ JI} JER

S. Street	and the second		
	Se 13	st Selling	
the	Bot As PO	p Albums	
2000	4927 22	so Available in EP	
udxumdadudu	na an a	AAN IN MINIMUMATICA IN THE TRANSPORTATION OF THE TRANSPORTATION OF THE TRANSPORTATION OF THE TRANSPORTATION OF T	Lost
I.	*LOVE IS THE THI NAT "KING" COLE	We	
2.	*MY FAIR LADY BROADWAY CAST	(Columbia OL 5090 * A 5090)	3.
3.	* CALYPSO BARRY BELAFONTE	(RCA Victor LPM 1248 * EPA 1248)	2.
4.	*STEADY DATE TOMMY SANDS	(Capitol T 848 * EAP-1-848, 2-848, 3-848)	5.
5.	AROUND THE WOR MOVIE SCORE	(Decca DL 9046)	7.
6.	*A SWINGIN' AFF	AIR! (Capitol W 803 * EAP-1-803, 2-803, 3-803, 4	17. -803)
7.	*AN EVENING WI	(RCA Victor LPM 1402 * EPA 1402)	4.
8.	*HYMNS TENNESSEE ERNIE FOR	RD (Capitol T 756 * EAP-1-756, 2-756, 3-756	6.
9.	*ROGER WILLIAMS FABULOUS FIFTIES		9.
10	*SPIRITUALS	KXL 5000 * KE-714, 15, 16, 17, 18) (2-12"	8.
II.	TENNESSEE ERNIE FOI *THE KING AND I MOVIE CAST	RD (Capitol T-818 * EAP-1-818, 2-818, 3-	-818) 10.
12.	* CLOSE TO YOU FRANK SINATRA	(Capitol W 789 * EAP 789)	14.
13.	*OKLAHOMA MOVIE CAST	(Capitol SAO 595 * SDM 595)	13.
14.	*THE EDDIE DUCH		11.
15.	CINDERELLA ORIGINAL TV CAST	(Columbia OL-5190)	12.
16.	*ROCKIN' FRANKIE LAINE	(Columbia CL-975 * B-9751, B-97512)	15.
17.	WALTZ WITH LAW	(Coral CRL 57119)	16.
18.	MANTOVANI FILM MANTOVANI AND HIS		
19.	IT'S POLKA TIME STAN WOLOWIC	(ABC-Paramount ABC 151)	18.
20.	* ELVIS ELVIS PRESLEY	(RCA Victor LPM 1382 * EPB 1382)	19.
21.	PAT PAT BOONE	(Dot DLP-3050)	20.
22.	*ELLA FITZGERALD RODGERS AND HA (2-12" LP) (Verve M		25.
23.	*SUDDENLY IT'S T (Columbia CL 592 * B		24.
24.	*'S WONDERFUL RAY CONNIFF	(Columbia CL 925 * EPA 925)	21.
25.	*JERRY LEWIS JUS JERRY LEWIS	T SINGS (Decca DL \$410)	22.



Page 40

May 25, 1957

two for the

patsy cline



Sings

TRY AGAIN TODAY, TOMORROW

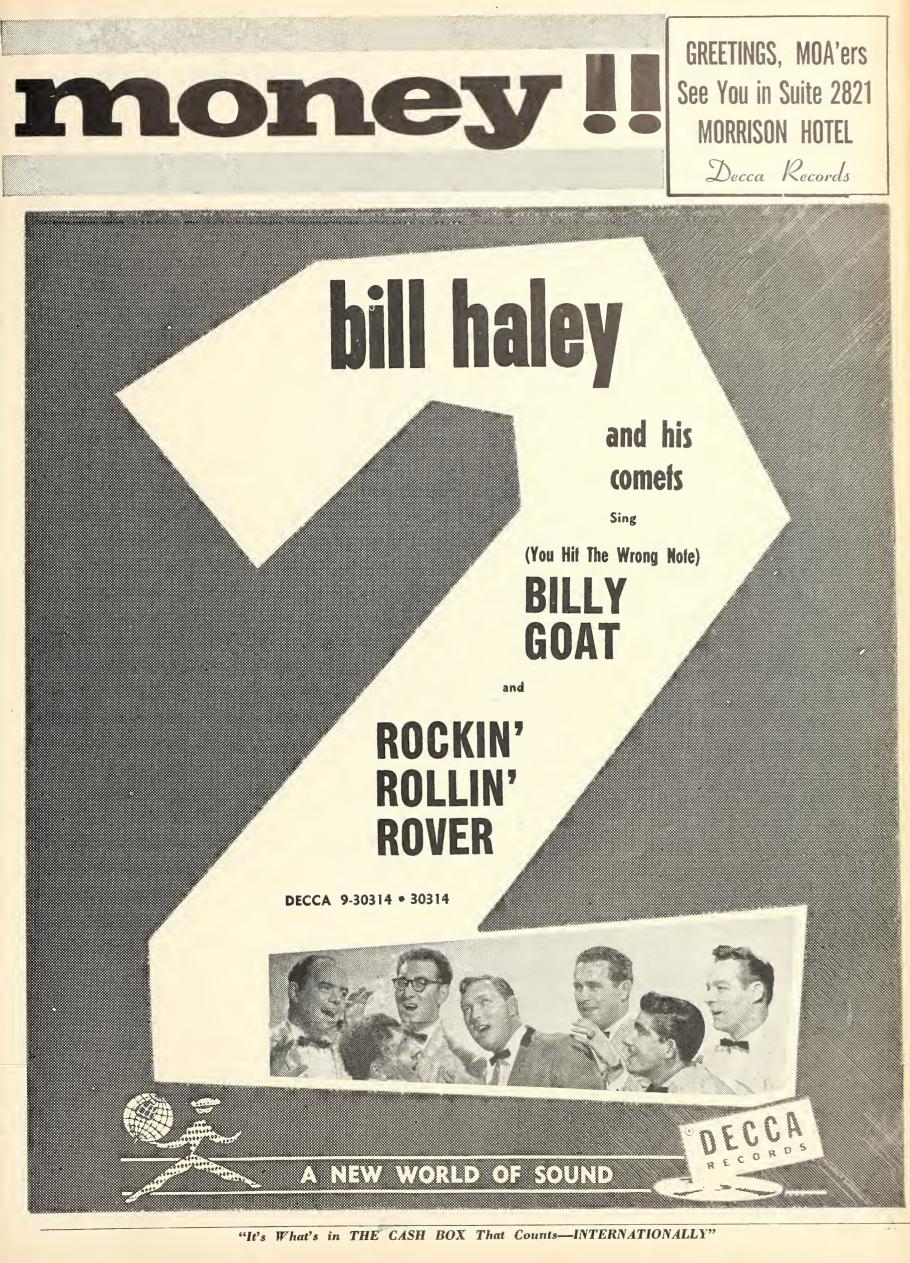
and FOREVER

DECCA 9-30339 • 30339

NEW WORLD OF SOUND

DECCI

Page 41



Page 42

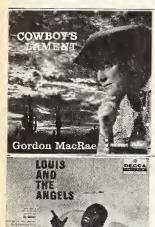




POPULAR











Hazel Scott



JOHNNY DESMOND Calypso! "THE GOLD RECORD"—Nat "King" Cole—Peg-gy Lee—Les Paul & Mary Ford—Les Baxter— Dean Martin—"Tennessee" Ernie Ford—Nelson Riddle—Sonny James—Kay Starr—Pee Wee Hunt—Capitol T 830 (1-12" LP) These ten pressings sold a total of 10,000,000 or more, and this Capitol release will be an ex-cellent recapitulation for the many who will want

These ten pressings sold a total of 10,000,000 or more, and this Capitol release will be an ex-cellent recapitulation for the many who will want to recall hits going back to 1948 ("Manana" by Peggy Lee) and as recently as Sonny James' "Young Love." Others include Nelson Riddle's "Lisbon Antigua"; Kay Starr's "Wheel Of For-tune"; Les Baxter's "The Poor People Of Paris"; and Les Paul And Mary Ford's "Vaya Con Dios." These re-caps are must stock. "SPEAKING OF LOVE"—Shirley Jones—Jack Cassidy—Percy Faith And His Orchestra—Co-lumbia CL 991 (1-12" LP) The husband and wife specialists in operetta and in musical comedy, Shirley Jones and Jack Cassidy, are teamed in this Columbia release containing 13 beloved melodies mainly from oper-ettas ("Will You Remember" from "Maytime," "Symphony" from "Firefly," "A Kiss In The Dark," from "Orange Blossom"). Against Percy Faith's lush offerings, the singing duo provide some of the most polished duets since the hey-day of Nelson Eddy and Jeanette McDonald. Ex-cellent nostalgic presentation due for impressive seles reaction. cellent nostalgic presentation due for impressive sales reaction.

"COWBOY'S LAMENT"-Gordon MacRae-Cap-itol T 834 (1-12" LP)

Singer-actor Gordon MacRae was recently seen Singer-actor Gordon MacKae was recently seen performing cowboy chores in the film version of "Oklahoma!," and in this Capitol issue the big voiced artist is heard in 12 familiar tunes about the men of the early west. Several of the tunes stray from the general idea of the "cowboy's lament" ("Oklahoma Hills"), while others aptly describe the lonely puncher ("The Last Round-Up," "Soothe My Lonely Heart"). An impressive pop approach to cowboy melodies. Could hit big.

pop approach to cowboy melodies. Could hit big. "LOUIS AND THE ANGELS" — Louis Arm-strong—With Chorus And Orchestra Directed By Cy Oliver—Decca DL 8488 (1-12" LP) This Louis Armstrong entry from Decca is somewhat of a departure from the hot style that's been turning out fans here and in Europe in droves to see him. Backed by the sweetly ar-ranged offerings of Cy Oliver's ork and chorus, Satchmo's warmly rasping delivery, and sugary trumpet play nicely on songs with "angel" or "heaven" in the title or lyric ("I Married An Angel," "And The Angels Sing."). A moody Armstrong for easy listening.

"THE DEFINITIVE PEARL BAILEY"-Colum-

bia CL 985 (1-12" LP) The singing comedienne's fans should be grate-ful for this Columbia waxing of numbers, most of which are associated with Miss Bailey from shows ("There Must Be Something Better Than Love") or records ("I'm Lazy That's All"). With these gifted vehicles, the artist expertly expounds her direct, and humorous views on the female-male relationships. An extremely capable talent in some of her most delectable moments. Strong pop offering.

"'ROUND MIDNIGHT"-Hazel Scott - Piano Solos With Rhythm Accompaniment—Decca DL 8474 (1-12" LP)

Miss Scott usually takes on a swing pace when Miss Scott usually takes on a swing pace when performing on the keyboard or organ. In this new Decca release, the famed artist is sentimental, moody and altogether winning in her lesser known keyboard approach. Miss Scott's quality bill includes "Just Imagine," "It's Easy To Re-member," and "I Wish I Didn't Love You So." A better mood disk from the talent of Hazel Scott Scott.

"JOHNNY DESMOND GOES CALYPSO"—Coral CRL 57129 (1-12" LP)

CRL 57129 (1-12" LP) Like many a pop performer Johnny Desmond has gone calypso, and with a polished touch that combines a commercial and calypso approach Desmond hands in 12 inviting performances. The tunes are all capable U.S. products ("Yes! We Have No Bananas," 'Big White Boat," "Red Headed Women") conveying the humor and tenderness of the current musical rage. Dick Jacobs provides efficient calypso-like backing. Pleasing issue for those still on the calypso kick.















"PARIS FOR LOVERS" — Eddie Barclay And His Orchestra—Mercury MH 20190 (1-12" LP) For the umpteenth time a mood disk has taken to Paris, and this trip by the Eddie Barclay ork effectively covers such Parisian-flavored musical ground as "C'est Si Bon," "Under The Bridges Of Paris," and "Autumn Leaves." The 14 melodies are all done up with an occasional accordion, a humming lass, and, of course, ever-present strings. Appealing mood waxing.

"HANK!"—Hank Thompson And His Brazos Val-ley Boys—Capitol T826 (1-12" LP) Thompson and the crew have one of the most highly rated country and western dance bands (a Cash Box award winner) around, and this new Caritet release fortunes the bara in a carp hell Capitol release features the boys in a corn ball and swinging light, taking on material from both the pop ("Don't Get Around Much Anymore") and C&W ("You'll Be The One") markets. Major C&W waxing.

"STAR DANCING"-Ray Anthony And His Or-chestra-Capitol T831 (1-12" LP) With Anthony's sweet and melodic trumpet leading the way, this Capitol disk provides a fine entry for the dance crowd. The tunes are all lux-ury items ("Smoke Gets In Your Eyes," "I'll Be Seeing You," "Autumn In New York"), and be-sides their renditions by the ork, they're some-times ("C'est Si Bon," "Far Away Places") sung by the vocal group, the Belvedeers. Excellent dance set from the famed ork maestro.

"CORSAGE"—The Norman Petty Trio—Vik LX —1073 (1-12" LP) Petty is the composer of the recent chart item, "Almost Paradise," and his trio's version of the song figured heavily in its sales picture. In this Vik release, the group, sparked by Petty's senti-mental organ work, softly latches on to 12 melo-dies naming various flowers ("Lilacs In The Rain," "Tip-Toe Though The Tulips With Me," "Orchids In The Moonlight"). Petty's wife, a member of the trio, adds 6 warm vocal effects with the rest of the combo. Fine mood item enhanced as stock material with the "Almost Paradise" action. action.

"THE BIG SOUND ON BROADWAY" — Ray Bohr, Pipe Organ—RCA Victor LPM-1339 (1-12" LP)

Bohr is the organist for New York's Radio City Music Hall, and from nearby Schubert Row, the artist has taken 10 familiar show-tunes (2 origi-nals are also included) and applied them to the massive sounds of the pipe organ. Seven of the Brandway numbers are in a convictibut wais ("I massive sounds of the pipe organ. Seven of the Broadway numbers are in a sprightly vein ("I Whistle A Happy Tune") while the remaining 3 are more serious creations ("You'll Never Walk Alone"). Bohr cleverly captures the spirit of the former and poignantly expresses himself on the latter songs. Excellent material played with organ shill skill.

"THE CALL OF THE WILDEST"—Louis Prima —Capitol T836 (1-12" LP) Prima's last Capitol release, "The Wildest," was sold very well, and his new release continues a similar line of uninhibited orchestral antics, broken up, at times, with jazz-styled vocals by Prima's wife Keely Smith ("Autumn Leaves," "The Birth Of The Blues"). Prima and his sizzling aggregation evidently have another disk sure to meet with the hearty sales approval of his fol-lowing. The success of "The Wildest" ought to be a good dealer guide in stocking up on this item.

"TOGETHER 1-2-3"—Al Castellanos And His Or-chestra—Mardi Gras LP-5009 (1-12" LP) The set's title song was a big cha-cha-cha single entry from Castellanos, and when the dance step's enthusiasts get hold of the song on the package, it's sure to kick sales up. Besides the "Together 1-2-3" number, there are 9 other Castellanos com-positions played with vocal-orchestral spirit by the crew. Important item in the cha-cha-cha-me-rengue field. rengue field.

Page 43



Reviews



"DRIFTING AND DREAMING"-Raymond Legrand And The Lemania Orchestra—Camden CAL 356 (1-12" LP)

Camden offers another fine mood set at its convenient \$1.98 price tag. Legrand and the ork provide the lush treatment to such trusted melo-dies as "Here In My Arms," "You And The Night And The Music," and "Italian Street Song." Pretty four-color package. Those with their eyes on budget-priced disks have a real mood bargain here. here.

"MISH MOSH"-Mickey Katz-Capitol T 799 (1-12" LP)

When Mickey Katz covers a current pop favor-When Mickey Katz covers a current pop favor-ite, the tune has probably received the greatest credit to its popularity, and the most efficient satirical stabs it will ever encounter. Here are 12 such tunes ("That's Morris" or "That's Amore," "Tm A Schlemiel Of Fortune" or "The Wheel Of Fortune") transcribed to the Yiddish vernac-ular with offen bilarious results. Look for wide ular with often hilarious results. Look for wide appeal.

AMERICA'S BEST LOVED FOLK SONGS



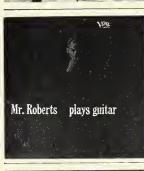
JAZZ

"AMERICA'S BEST LOVED FOLK SONGS"— Sung By Milt Okun—Baton BL 1203 (1-12" LP) Sixteen folk songs that have been accurately described by the set's title are performed with warmth and personality by folk artist Milt Okun. The program includes such time-honored folk material as "Blue Tail Fly," "Sweet Betsy From Pike," "Casey Jones," and "Skip To My Lou." Familiar folk items are expertly interpreted here.

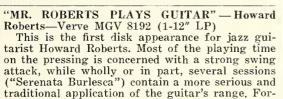


"HI FIve"—The Red Norvo Quintet—RCA Victor LPM-1420 (1-12" LP)

Vibraphonist Red Norvo in the summer of 1956 Vibraphonist Red Norvo in the summer of 1956 added 2 instruments to his then 3 man combo, and the result, on disks, is 12 breezy, and inti-mately swinging sessions on standards ("I Didn't Know What Time It Was") and Norvo items ("Punkin' Head"). This is stuff that can be looked into for smart jazz invention, or listened to just for the sheer softness of the crew's sound (i.e. mood music). An important jazz figure in fine ctule style.



EKENNY DORHAMESE



traditional application of the guitar's range. For tunately, Roberts has a worthy command of both musical views, and with backing that includes "string quintets," and/or combo work his vir-tuosity and variety are a delight. Superb jazz disk

"AFRO-CUBAN"-Kenny Dorham (trumpet)-Blue Note 1535 (1-12" LP)

Blue Note 1535 (1-12" LP) The afro-cuban stints were available on a former Blue Note 10 incher; they have been coupled with three sessions never before released. Dorham's trumpet, Art Blakey's drums and Carlos Valdes' conga take on most of the work on the former pressings, and do so with highly rhythmic results, while the latter sides, in a swinging idiom, are brightly portrayed by Dorham again with solid work from Horace Silver (piano) and Percy Heath (bass). Original material. Striking jazz performances with loaded name value.



"AFRO DRUM CARNIVAL"—GNP GNP-25 Eleven artists possessing a rhythmic knack with afro-drums have been united with several other instruments (Wild Bill Davis' organ; Conte Condoli's Trumpet) and jazz combos (Marty Paich, and Buddy DeFranco) for a rousing dem-onstration on the colorful capabilities of the ancient percussion pieces. Numbers include mostly originals ("Cuersos", "Star Of Africa"). Stylist Josephine Premice has an exciting vocal stint on ("Tierra Va Tembla"). Solid jazz-inclined disk.











"JAZZ RECITAL"—Featuring The Spanish Guitar Of Charlie Byrd—Savoy MG 12099 (1-12" LP) Attempts to integrate Spanish or Latin rhythms with jazz has been going on for some time; this one by Charlie Byrd on a Spanish guitar is one of the most expressive and sensitive tries yet. Byrd uses some top-flight material ("My Funny Valentine," "A Foggy Day") plus 3 of his own compositions to gently yield the tonal beauty, and jazz subtlety of the finger-plucked instrument. The last three numbers end in a blaze of glory as Byrd uncovers the swinging side of the guitar as Byrd uncovers the swinging side of the guitar with combo support. Versatile jazz guitar work.

"THE NEW YORK JAZZ QUARTET GOES NA-TIVE"—Elektra EKL-118 (1-12" LP) The recently formed New York Jazz Quartet has gone just about as far into the realm of Latin rhythms as a jazz combo can go and still maintain elements of the two forms. The pressings are deeply rooted in a Latin environment, but thanks to an inventive eye on jazz by Herbie Mann (flute), Whitey Mitchell (bass) Joe Puma (gui-tar) and Mat Mathews (accordion) there is solid dependence on the cool stuff. Excellent probing into the related forms.

"RICHARD STRAUSS": Don Juan, Op. 20-Waltzes From "Der Rosenkavalier," Op. 59-Till Eulenspiegel's Merry Pranks, Op. 28-Love Scene From The Opera "Feuersnot," Op. 50-The Phila-delphia Orchestra, Eugene Ormandy, Conductor-Columbia ML 5177 (1-12" LP) This all Richard Strauss program conducted by Eugene Ormandy And The Philadelphia Or-chestra has some of the most rewarding music by the master composer. The bill, with the exception of the scene from a Strauss opera, "Feuersnot," is heavy LP catalogue favorites, but their inclu-sion on one brilliantly performed disk is certain to bring impressive sales response this way. Beau-tiful ich to bring impressive sales response this way. Beautiful job.

WILLIAM SCHUMAN: Credendum-The Phila-

WILLIAM SCHUMAN: Credendum—The Phila-delphia Orchestra, Eugene Ormandy, Conductor —LEON KIRCHNER: Piano Concerto — Leon Kirchner, Piano—Philharmonic Symphony Or-chestra Of New York—Dimitri Mitropolos, Con-ductor—Columbia ML 5185 (1-12" LP) Both the Schuman "Credendum," and Kirchner "Piano Concerto" are commissioned works, the former by UNESCO, the latter by the Koussevitzy Foundation. Schuman's composition ("Article Of Faith") is a skillfully scored opus with passages of tranquillity and triumph featured in its course. The Philadelphia Orchestra under Eugene Or-mandy reads it with understanding. Kirchner's "Piano Concerto," also has orchestral stature, and moments for the keyboard that are reflective and articulate. Kirchner himself at the piano and the Philharmonic Symphony of New York, Dimitri Mitropolos conducting, perform authoritatively. Two interesting works, beautifully recorded. CARPENTER: Adventures In A Perambulator—

Two interesting works, beautifully recorded.
CARPENTER: Adventures In A Perambulator— PHILLIPS: Selections From McGuffey's Readers —Howard Hanson Conducting The Eastman— Rochester Symphony Orchestra — Mercury MG 50136 (1-12" LP)
In line with giving American composers an LP break, Howard Hanson and the Eastman-Roches-ter Symphony Orchestra have coupled two charm-ing orchestral works. Carpenter's "Adventures In A Perambulator," delightfully describes what a child may encounter while being "driven" by his nurse in a carriage ("Lake," "Dog," "The Police-men"). From a child's elementary text book of the 19th century, "McGuffey's Readers" composer Phillips wittily describes 3 poems in the book ("One Horse Shay," "Midnight Ride Of Paul Revere," "John Alden And Priscilla"). Two clever orchestral compositions read with thrilling preci-sion by the orchestra. Very hi-fi sound. Fine classical offering.
KABALEVSKY: Colas Breugnon — Wilhelm

KABALEVSKY: Colas Breugnon — Wilhelm Schuechter Conducting The Philharmonia Orches-tra Of London—The Comedians—Harry Horlick Conducting The Paris Conservatory Orchestra— MGM E3506 (1-12" LP) These are two highly effective showpieces by Russian composer Kabelevsky. The "Colas Breug-non" is a suite from an opera by the composer, and the more familiar "The Comedians," from which was taken the popular "Galloping Comedi-ans" piece, is a ballet score. The two orchestras strike happily on both hi-fi conscious works. Good sound. Light orchestral fare.

Page 44

STRANGE

"THE STRANGER DRESSED IN BLACK"

THE CASH BOX

BULLSEYE

(2:20)

[Cedarwood, Smash BMI-J. Ferguson]

"SHE'S A DEVIL" (2:50)

[Cedarwood, Smash BMI-J. Ferguson]

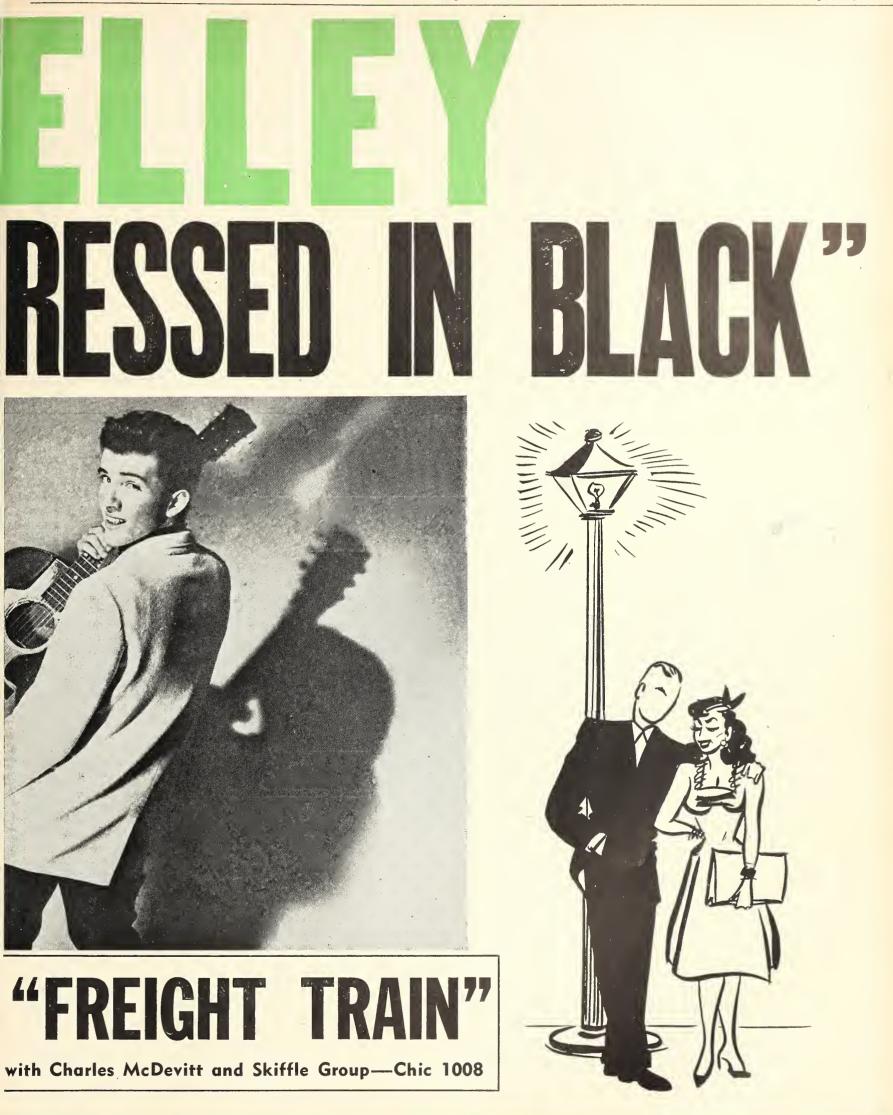
PAT KELLEY (Chic 1009)

• Wax debuts dominate the Bullseye spotlight this week. This time, it's the rapidly rising Chic label adding another great talent, in the name of Pat Kelley, to its solid roster of artists. And the chanter 'pulls out all the stops' as he brightly belts out a pile-driving, romantic blues item labeled "The Stranger Dressed In Black." On the lower portion 'rocka-billy' Kelley slows down the pace as he movingly spins another emotion-packed lover's blues tagged "She's A Devil." It's a haunting tale that moves along at a steady, r&r ballad beat. Sensational vocal and instrumental backdrop on a pairing that oughta keep the country, pop and r&b boxes hoppin' day and night.

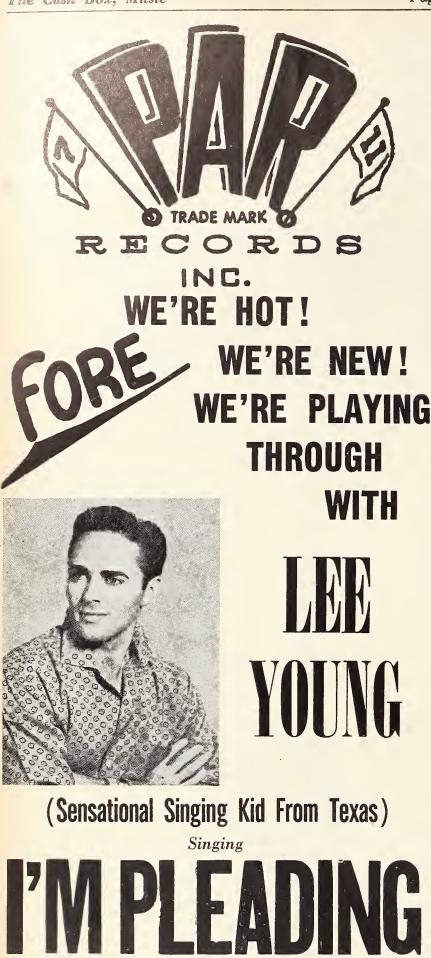


"In Canada It's Spartan. In England It's Oriole

Chinecord



THOMASVILLE, GA. West Coast: Order From MONARCH



Par #231

RECORDS

INC.

1610 ARGYLE Hollywood 28, Calif.

HOLLYWOOD 3-5676

MOBILITY MAKES THE DISK BIZ GO 'ROUND!

May 25, 1957

There's probably no facet of the entertainment business in which success can come more quickly than in the record business. Overnight an unknown artist can become a national sensation. This is due, in great part, to the mobility of the record business, to the fact that there are no stratas. A hit record moves from the bottom to the top without any artificial barriers in its way. All it needs to do is find acceptance.

That is why it is so important to keep all aspects of stagnation away from the record industry. We've said it before, but we must say it again, that in this respect it is vitally important that records on the way up receive the proper exposure.

Sometimes people in charge of programming, whether it be on radio, juke boxes or any other medium, have the tendency to rely too strongly on the very top disks and to neglect the ones that are in the twenties and thirties and forties. That approach is counter to the whole feeling of the record industry.

Probably the factor which makes the record field so exciting and interesting to the people in it is its unpredictability. Hits come from everywhere. Trends disappear and new ones take their place. But for these things to occur, exposure is necessary. It can't be achieved by sticking to the hits alone, important as that kind of programming may be. By making it possible for new records, new artists to be heard constantly, we can continue the constant growth and development of the record business.

In the past few years, most programmers have managed to achieve a blending of the established and the up and coming Almost all juke boxes have a combination of the two, in addition to standards and most radio stations have programs that are devoted to each type of music and also programs which blend the two.

However there still remains a tendency in some quarters to stick too closely to the top of the list, instead of wandering a little.

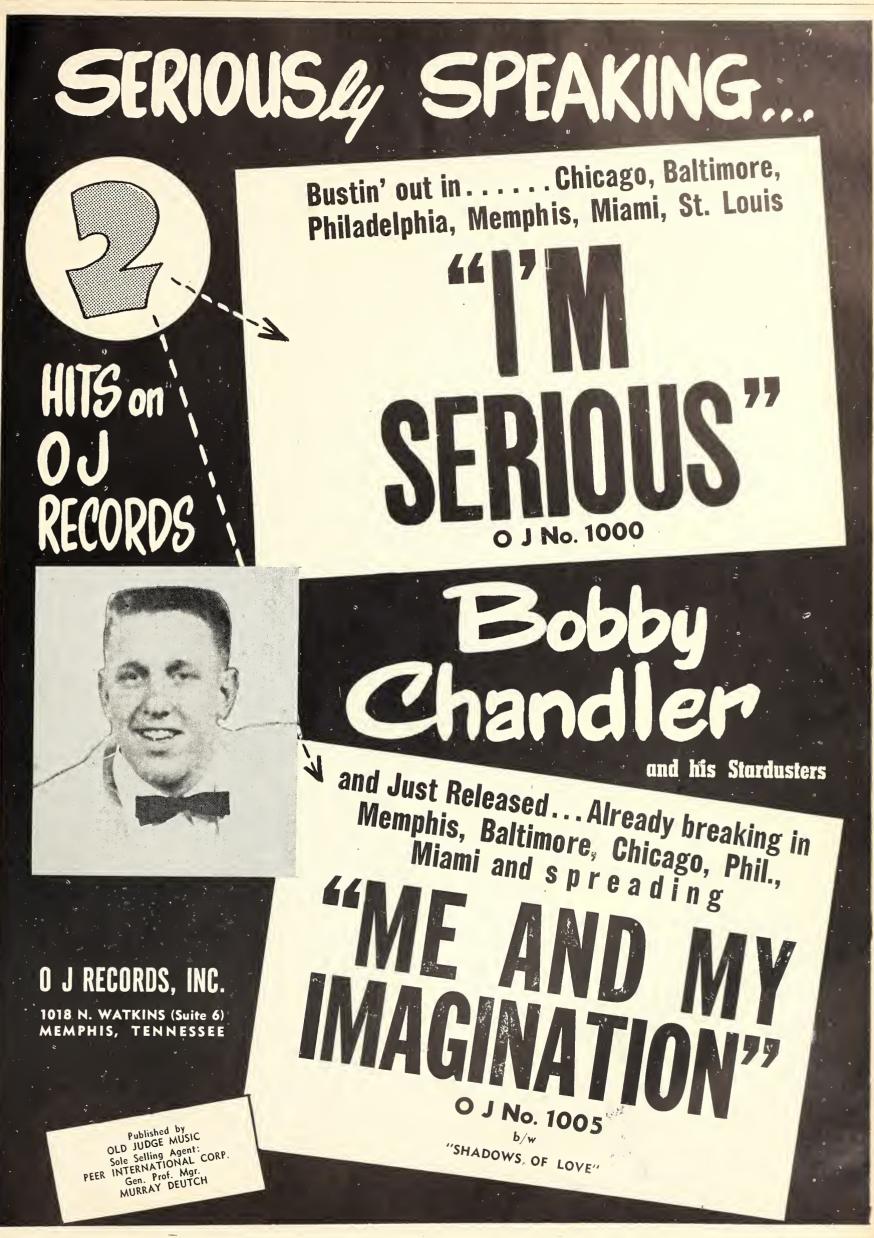
So it is necessary to remember at all times that it is mobility which is one of the striking factors of the record industry. Eliminate that and you'll be taking away a great deal of the hit making possibilities.

Page 46

The Cash Box, Music

Page 47

May 25, 1957







Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual
Manual

Note</





Thanks Ops For Making Us . . .

Best By Test*

In The Southwest

See You in May—At The M.O.A.

* Ask Our Manufacturers.

Sid Talmadge

Bob Stern

RECORD MERCHANDISING CO.

2580 West Pico Blvd.

Los Angeles, Calif.

DUnkirk 5-3451

Ps GAINING MOMENTUM!

May 25, 1957

The time may be coming when the programming of EP album records on juke boxes will be almost as accepted a practice as the programming of singles.

Even now it is reported that operators are increasing their gross through the playing of albums. This, they say, is particularly true in the East where the operator has become quite album conscious. He is especially programming show scores and jazz music, two categories that are characteristically found in albums.

Consider these facts:

In 1955 the record industry actually had a higher gross sale of albums than singles on a dollar volume basis-the first time this has ever happened. RIAA figures accounting for some 80 to 90% of the industry total showed \$108 million in package sales and \$91 million in singles. And the same is true for 1956 although the final figures are not yet in.

It is clear therefore that the public has shown a real appetite for music which is generally associated with albums-old favorites, tunes from Broadway shows, dance band numbers, mood music, old favorite country music and jazz-as well as current pops.

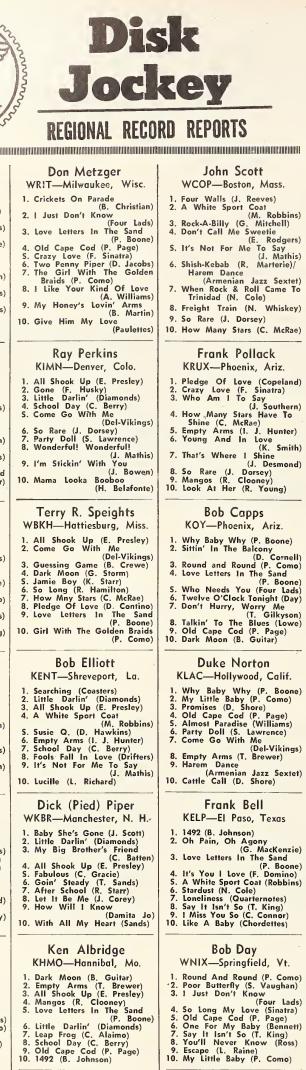
If this trend continues, we may well see the day when EPs play as important a part in programming for juke boxes as singles.

May 25, 1957



m

Cash Bot



man

Elliott Litt KBLA-North Hollywood, Calif. Canr. 1. Freight Train (M. Rayburn) 2. A White Sport Coat (M. Robbins) 3. Love Letters In The Sand (P. Boone) 4. A Little Loneliness (Starr) 5. My Little Baby (P. Como) 6. I'm Stickin' With You (J. Bowen) 7. Come Go With Me 8. 1 Just Don't Know (Four Lads) 9. Little Darlin' (Diamonels) 9. Little Darlin' (Diamonds) 10. Dark Moon (B. Guitar) Bob Gribben

112

KDTH—Dubuque, Iowa KDTH—Dubuque, lowa 1. All Shook Up (E. Presley) 2. Little Darlin' (Diamonds) 3. Come Go With Me (Del-Vikings) 4. Pledge Of Love (Contino) 5. School Day (C. Berry) 6. Sittin' In The Balcony (E. Cochran) 7. A White Sport Coat (M. Robbins) 8. So Rare (J. Dorsey) 9. Gonna Find Me A Bluebird (M. Rainwater) 10. Goin' Steady (T. Sands) **Bob Wells**

WEBR—Buffalo, N. Y.

- WEBK—BUITGIO, N. T. 1. All Shook Up (E. Presley) 2. A White Sport Coat (M. Robbins) 3. Gone (F. Husky) 4. Love Letters In The Sand (P. Boone) 5. Bye Bye Love (Everlys) 6. Round And Round (P. Como) 7. It's Not For Me To Say (J. Mathis) 8. Freight Train (N. Whiskey) 9. Around The World (Young) 10. Little Darlin' (Diamonds)

Doris Flint

- KWRC-Pendleton, Ore. R. WKC—Pendleton, Ure.
 1. All Shook Up (E. Presley)
 2. Gone (F. Husky)
 3. Little Darlin' (Diamonds)
 4. Sittin' In The Balcony
 (E. Cochran)
 5. Dark Moon (B. Guitar)
 6. Come Go With Me
 (Del-Vikings)
 7. Butterfly (A. Williams)
 8. Ever Lovin' Fingers (Bowen)
 9. Rock-A-Billy (G. Mitchell)
 10. He's Mine (Platters)

Vic Aime

- WNNJ--Newton, N. J.

- WNNJ--Newton, N. J. 1. All Shook Up (E. Presley) 2. It's Not For Me To Say (J. Mathis) 3. Around The World (Young) 4. With All My Heart (Sands) 5. The Gift (M. Secrest) 6. 1492 (B. Johnson) 7. Blue Indian Summer (B. Stubblefield) 8. Wait For Darlin' (Martin) 9. Freight Train (N. Whiskey) 10. Ten Little Trees (L. Welk)

John Haynes

- WDBS-Hanover, N. H.

- W DB5--Hanover, N. H. 1. Little Darlin' (Diamonds) 2. Mangos (R. Clooney) 3. School Day (C. Berry) 4. All Shook Up (E. Presley) 5. Come Go With Me (Del-Vikings) 6. Valley Of Tears (F. Domino) 7. Bernardine (P. Boone) 8. High Tide Boogie (L. Dee) 9. All Of Me (Big Maybelle) 10. Every Night (P. Lee)

Tom Adams

- KUDL—Kansas City, Mo. I. All Shook Up (E. Presley)I. Johnny Reb (G. Autry)2. School Day (C. Berry)2. Crazy Love (F. Sinatra)3. So Rare (J. Dorsey)3. Scatty Cat (B. Bunny)4. Round and Round (P. Como)5. Gone (F. Husky)5. Gone (F. Husky)5. One For My Baby (Bennett)6. Rock-A-Billy (G. Mitchell)7. I'm Walkin' (F. Domino)7. I'm Walkin' (F. Domino)9. After School (R. Starr)9. After School (R. Starr)9. Old Cape Cod (P. Page)10. A White Sport Coat (Robbins)10. Colors (R. Clooney)

- - ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-

KLAC—Hollywood, Calif.

Fl "Did" Dwver

KSWO-Lawton, Okla.

Ted Cravs

- KRMD—Shreveport, La.

- Dark Moon (B. Guitar)
 Mama Guitar (J. La Rosa)
 Don't Call Me Sweetie (E. Rodgers)
 Round and Round (P. Como)
 I'm Walkin' (Nelson/Domino)
 Gone (J. Weber)
 School Day (C. Berry)
 Chantez Chantez (D. Shore)
 Talkin' To The Blues (Lowe)
 Butterfly (A. Williams)
- Please keep us constantly informed of any changes in call letters or title.

80 ne and the second

Page 52

May 25, 1957

Lonny Starr

WNEW-New York, N. Y.

It's Not For Me To Say (J. Mathis)
 After School (R. Starr)
 Four Walls (J. Reeves)
 Empty Arms (T. Brewer)
 How Many Stars Have To Shine (C. McRae)

6. I Just Don't Know (Four Lads)

8. Can't Wait For Summer (S. Lawrence)

9. Valley Of The Redwoods (J. Wald)

10. I'm Serious (B. Chandler)

Jim Ameche

KPAL—Palm Springs, Calif.

1. Love Letters In The Sand (P. Boone) 2. So Rare (J. Dorsey) 3. Love Is A Golden Ring (F. Laine)

6. Love is a Colden King (F. Laine)
6. Preight Train (McDevitt)
7. Start Movin' (S. Mineo)
8. Falling Star (Four Preps)
9. You're A Heavenly Thing (L. Armstrong)
10. Say It Isn't So (T. King)

Ray Schreiner

WRNL-Richmond, Va.

Little Darlin' (Diamonds)
 Round And Round (P. Como)
 Little White Lies (Johnson)
 Four Walls (J. Reeves)
 When Rock & Roll Came To Trinidad (N. Cole)
 Girl With The Golden Braids
 (P. Como)

Girl With The Golden Braids (P. Como)
 Old Cape Cod (P. Page)
 Love Letters In The Sand (P. Boone)
 My Love Song (T. Sands)
 My Mammy (T. Robin)

Fred B. Cole

WHDH-Boston, Mass.

2. Wonderful! Wonderful! 3. So Rare (J. Dorsey) 4. Gone (F. Husky) 5. Loca-Motion (J. Carr) 6. Shish-Kebab (R. Marterie) 7. Old Cape Cod (P. Page) 8. Don't Call Me Sweetie (E. Rodgers) 9. Mancos (R. Clooney)

9. Mangos (R. Clooney) 10. Young And In Love (Smith)

Lou Barile

WIBX—Utica, N. Y.

WIBA—UtiCd, N. T. 1. Four Walls (Reeves/Lowe) 2. Dark Moon (B. Guitar) 3. Shrine Of St. Cecilia (Young) 4. Little Darlin' (Diamonds) 5. All Shook Up (E. Presley) 6. Yes Tonight Josephine (Ray) 7. Girl With The Golden Braids (P. Como) 8. I Just Don't Know (Four Lads) 9. Mama Guitar (D. Cornell) 10. Love Letters In The Sand (P. Boone)

John Tucker

WTSV-Claremont, N. H.

W15V--Cldremont, N. H.
1. Little Darlin' (Diamonds)
2. Come Go With Me (Del-Vikings)
3. All Shook Up (E. Presley)
4. Why Baby Why (P. Boone)
5. Ninety-Nine Ways (Hunter)
6. Round and Round (P. Como)
7. School Day (C⁵ Berry)
8. A White Sport Coat (Robbins)
9. Party Doll (B. Knox)
10. So Rare (J. Dorsey)

Denny Sullivan

WFBL—Syracuse, N. Y.

1. School Day (C. Berry) 2. Come Go With Me (Del-Vikings) 3. All Shook Up (E. Presley) 4. Dark Moon (G. Storm) 5. Gone (F. Husky) 6. Party Doll (B. Knox) 7. A White Sport Coat (Robbins) 8. So Rare (J. Dorsey) 9. Little Darlin' (Diamonds) 10. Almost Paradise (Williams)

1. Dark Moon (B. Guitar) 2. Wonderful! Wonderful!

7. Freight Train (R. Draper)

Disk

Jockey

REGIONAL RECORD REPORTS

Frank Glieber

WRR—Dallas, Texas

1. Talkin' To The Blues (J. Lowe) 2. I Just Don't Know (Four Lads) 3. Love Letters In The Sand (P. Boone) 4. It's You I Love (F. Domino)

8. False Hearted Girl (E. Ford)

9. Girl With The Golden Braids (P. Como)

Raul Lovett

WBSM—New Bedford, Mass.

1. Little Darlin' (Diamonds) 2. One For My Baby (Bennett) 3. It's Not For Me To Say (J. Mathis) 4. Shish-Kebab (R. Marterie) 5. Mountain Greenery (Janie)

Shish-Kebab (R. Marterie)
 Mountain Greenery (Lanin) Old Cape Cod (P. Page)
 Gone (F. Husky)
 When Rock & Roll Came To

 Trinidad (N. Cole)
 I Just Don't Know
 (Four Lads)

 10. Don't Call Me Sweetie

 (E. Rodgers)

Bill Wood

KODY—North Platte, Neb

All Shook Up (E. Presley)
 So Rare (J. Dorsey)
 A White Sport Coat (M. Robbins)
 Four Walls (J. Lowe)
 Rosie Lee (Mello-Tones)
 Love Letters In The Sand (P. Boone)

(P. Boone

7. Little Darlin' (Diamonds) 8. Round and Round (P. Como) 9. Rock Your Baby To Sleep (B. Knox) 10. It's Good To Be Alive (Syms)

Frank Darien

KSJO-San Jose, Calif.

1. So Rare (J. Dorsey)
2. All Shook Up (E. Presley)
3. Love Is A Golden Ring (F. Laine)
4. Little Darlin' (Diamonds)
5. Dark Moon (B. Guitar)
6. Crazy Love (F. Sinatra)
7. Do I Love You (V. Damone)
8. Evangeline (R. Arms)
9. Mama Looka Booboo (H. Belafonte)

(H. Belafonte) 10. Round And Round (P. Como)

Red Robinson

CKWX-Vancouver, B. C., Can.

CKWX-Vancouver, B. C., Can.
 All Shook Up (E. Presley)
 A White Sport Coat (Robbins)
 Rock Your Little Baby To Sleep (B. Knox)
 Oobey Doobey (R. Oberson)
 Pledge Of Love (M. Torok)
 Don't Be Cruel (E. Presley)
 Rock-A-Billy (G. Mitchell)
 School Dav (C. Berry)
 Peace In The Valley (Presley)
 That's When My Heartaches Begin (E. Presley)

Lou Anderson

KFTM—Fort Morgan, Colo.

KFIM—Fort Morgan, Colo.
1. Little DarLin' (Diamonds)
2. Round and Round (P. Como)
3. Gone (F. Husky)
4. So Rare (J. Dorsey)
5. Why Baby Why (P. Boone)
6. Mama Looka Booboo
(H. Belafonte)
7. A White Sport Coat (Robbins)
8. Dark Moon (G. Storm)
9. Rock-A-Billy (G. Mitchell)
10. Pledge Of Love (M. Torok)

"Rockin" Roy Stevens

WTWN-St. Johnsbury, Vt.

Wi Wi A St. Johnsbury, Vt.
1. All Shook Up (E. Presley)
2. School Day (C. Berry)
3. Butterfly (A. Williams)
4. I'm Walkin' (F. Domino)
5. So Rare (J. Dorsey)
6. Little Darlin' (Diamonds)
7. Why Baby Why (P. Boone)
8. Old Cape Cod (P. Page)
9. It's You 1 Love (F. Domino)
10. Party Doll (B. Knox)

ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRABIANS-Please keep us constantly informed of any changes in call letters or title.

10. Going Steady (T. Sands)

5. Young Blood (Coasters)

6. That's Life (J. Pleis) 6. That's Life (s. 1997) 7. Yes Tonight Josephine (J. Ray)

- Lou Dennis WBRY-Waterbury, Conn. 1. School Day (C. Berry) 2. So Rare (J. Dorsey) 3. Mangos (R. Clooney) 4. Harem Dance (Armenian Jazz Sextet) S. It's Not For Me To Say (J. Mathis) 6. Barefoot Girl (Playmates) 6. Bareroor Silt (1997) 7. Love Letters In The Sand (P. Boone) 8. Around The World In 80 Days (J. Haskell) 9. I Just Don't Know (Four Lads) 10. You'll Never Know (Ross) **Bill Terry** KLUB—Salt Lake Ćity, Utah 1. All Shook Up (E. Presley) 2. A White Sport Coat (M. Robbins) 3. School Day (C. Berry) 4. Stardust (N. Cole) 5. Hey Little School Girl (Paragons) 6. Lust Don't Know (Paragons) 6. I Just Don't Know (Four Lads) 7. Crazy Love (F. Sinatra) 8. Do I Love You (J. Southern) 9. Ring-A-Ding-A-Ding (T. Sands) 10. Let It Be Me (J. Corey) Ron Turner WKMI-Kalamazoo, Mich.

- W NMI--Rulemeter, 1. Little Darlin' (Diamonds) 2. Gone (F. Husky) 3. All Shook Up (E. Presley) 4. French Fried Potatoes (Drew) 5. A White Sport Coat (Robbins) 6. School Day (C. Berry) 7. Love Letters In The Sand (P. Boone)
- 8. Crickets On Parade
- 8. Crickets On Parade (B. Christian) 9. I'm Stickin' With You (J. Bowen) 10. Round and Round (P. Como)

Del Courtney

KSFO—San Francisco, Calif. KSFU—San Francisco, Cain. 1. I'll Take Romance (Gorme) 2. So Rare (J. Dorsey) 3. Freight Train (R. Draper) 4. My Little Baby (P. Como) 5. Mangos (R. Clooney) 6. Island In The Sun (H. Belafonte) 7. Teen Age Romance (Nelson) 8. Imagination (King Sisters) 9. Old Cape Cod (P. Page) 10. My Troubled Mind (Mills Brothers)

Branson Fisher, Jr.

- WPRY-Perry, Fla. WPRY—Perry, Fla. 1. All Shook Up (E. Presley) 2. Party Doll (B. Knox) 3. Little Darlin' (Gladiolas) 4. I'm Stickin' With You (J. Bowen) 5. Come Go With Me (Del-Vikings) 6. I'm Walkin' (F. Domino) 7. Almost Paradise R. Williams) 8. Gone (F. Husky) 9. Little Billy Boy (Del-Vikings) 10. Falling Star Four Preps)

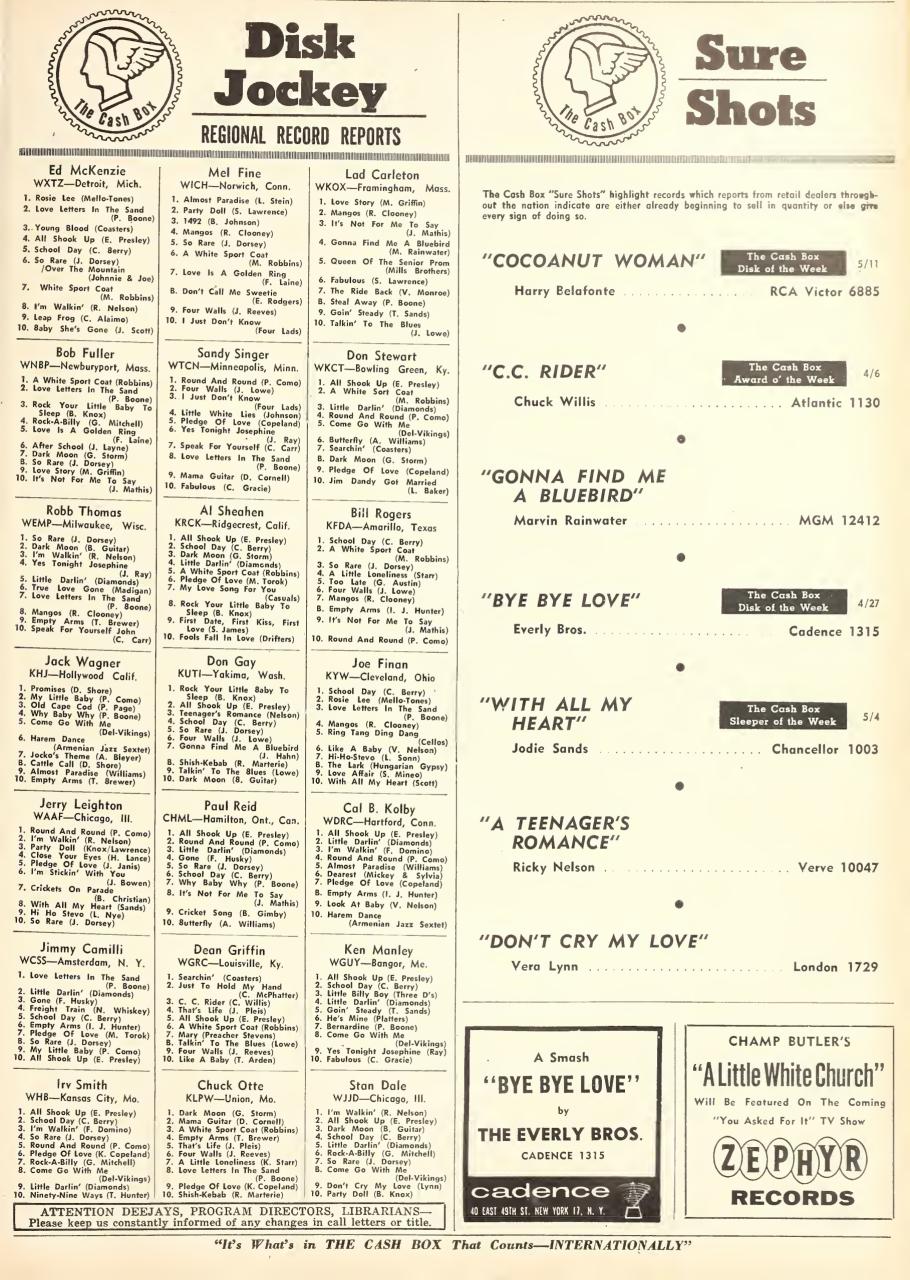
Don Zee WPON-Pontiac, Mich. A. All School Day (C. Berry) 2. Rosie Lee (Mello-Tones) 3. Young Blood (Coasters) 4. All Shook Up (E. Presley) 5. So Rare (J. Dorsey) 6. Passing Boats (D. Mason) 7. Gone (F. Husky) 8. Baby She's Gone (J. Scott) 9. Over The Mountain (Johnnie & Joe) 10. I'm Sorry (Platters)

Bob Riggins

KJIM-Fort Worth, Texas

All Shook Up (E. Presley)
 Little Darlin' (Diamonds)
 Come Go With Me (Federals)
 Party Doll (S. Lawrence)
 School Day (C. Berry)
 I'm Walkin' (Domino/Nelson)
 A White Sport Coat (Robbins)
 I'm Scry (Plattarc)

8. I'm Sorry (Platters) 9. Just Because (L. Price) 10. Rosie Lee (Mello-Tones)



The Cash Box, Music

Page 54



WANTED: MORE AIR TIME

As everyone knows, the record business is expanding in incredible fashion. More records are being cut by more artists on more labels and are selling in greater quantities than ever before. At the present time, it is impossible to see just how far this expansion will go, but certainly we are nowhere near the end of it.

This all looks very well for the record industry and the people connected with it. But there's one fly in the ointment. There are at the present time three areas of exposure for records. These are juke boxes, retail stores and disk jockey play. It is through these avenues that the public becomes aware of records and hears them often enough to grow to want them for their own collections. Now as the record industry has expanded, so have these avenues of exposure expanded, but unfortunately they have not always been able to keep up. This isn't true so much of juke boxes and retail stores, but it is definitely true of disk jockey play.

In the last several years, juke boxes have expanded not only in the number of locations but in their greater capacity. Today juke boxes offer up to 200 selections which means that they hold considerably more records than they did just a couple of years ago. Retail stores too have been keeping up with the changing nature of the record business. From marginal businesses, they have been becoming substantial enterprises. They have been adopting modern merchandising methods, have in many cases redesigned their stores in the interest of better selling and more attractive atmospheres, and in general have accepted a new status in keeping with their increased grosses.

We don't mean to imply now that radio play hasn't expanded also. It has. But unfortunately, by the very nature of disk jockey play, which permits a record to reach a wide audience almost as soon as it is cut, the pressure on disk jockeys has become so great that it is literally impossible for them to play all the records that are available to be played or deserve to be played.

In the past several years, disk jockeys have assumed a wider and wider importance in the record field and in keeping with this recognized movement more and more stations have been devoting more time to disk jockey activities for obviously from the economics of radio, it is a good idea. But there are only 24 hours in the day and there is a limit to the amount of records that can be played in that time. It is, in fact, quite a commentary on the rate of expansion which the record industry has gone through, that 24 hours a day is not enough time to present records in a manner that many people in the record business feel they should be presented. Particularly is this so in so-called hot record towns where the competition for air time is the greatest.

What the answer to this problem may be, we can't say. But it seems obvious to us that if the record industry is to continue to grow, the areas of expansion already in existence must grow also and perhaps even new methods of exposure must be developed.



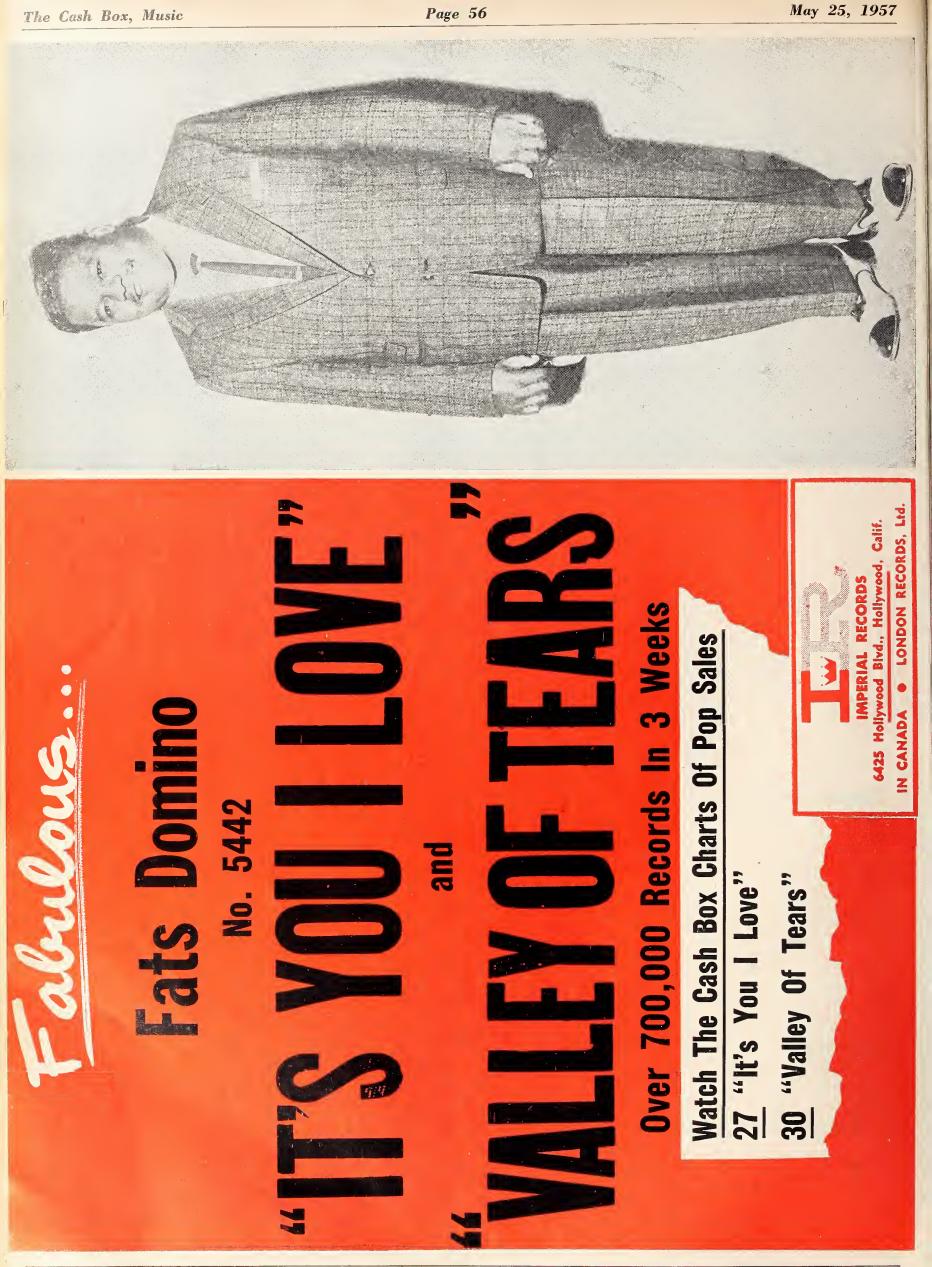
Current Best Seller

FALSE HEARTED GIRL LONELY MAN

Capitol #3700

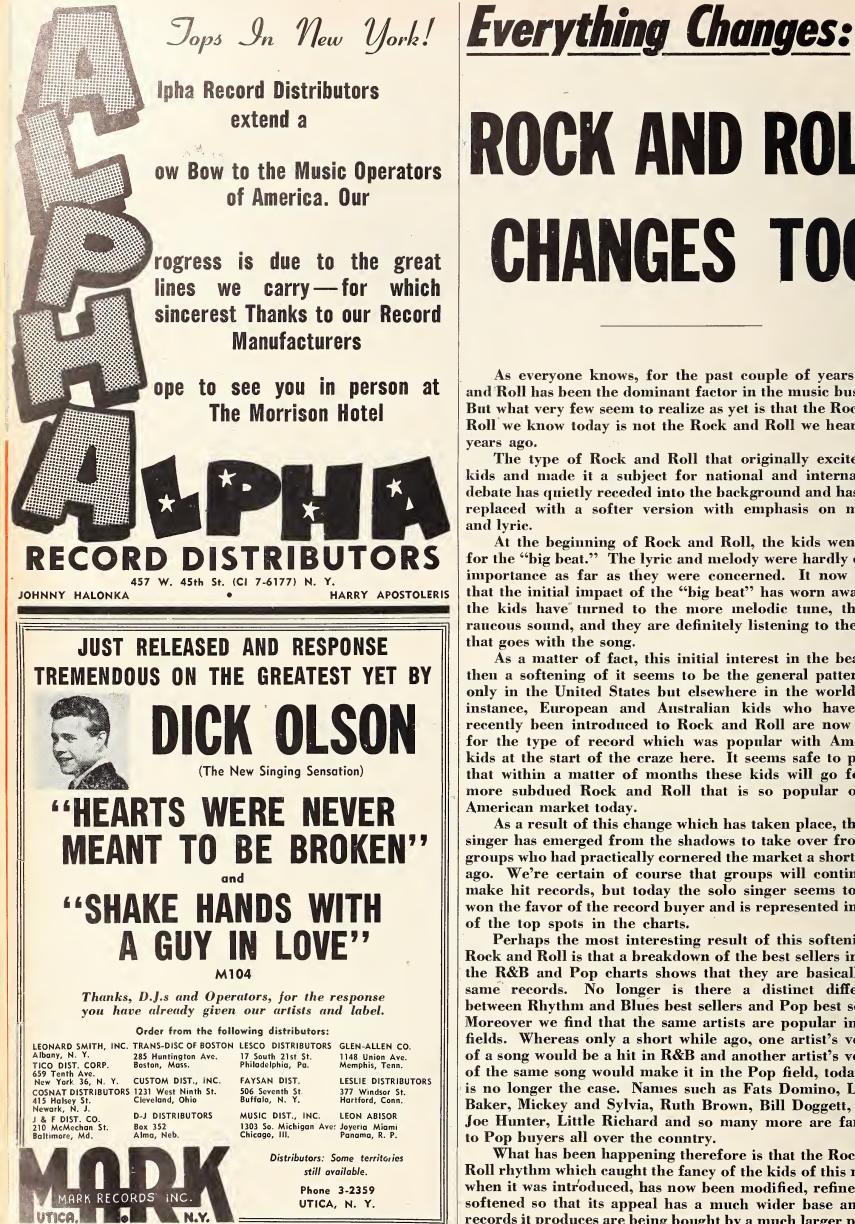
BEST SELLING ALBUMS

Tennessee Ernie Ford – SPIRITUALS Capitol T818 Tennessee Ernie Ford – FAVORITES Capitol T841 Tennessee Ernie Ford – HYMNS Capitol T756



[&]quot;Only those records best suited for commercial use are reviewed by THE CASH BOX"

a Swe-Fue Smash!	<text><text></text></text>		RECORDS Hollywood, Calif. DON RECORDS, Ltd.
a grant Ba Renal	<text></text>		A CANADA • LOND



ROCK AND ROLL CHANGES TOO

As everyone knows, for the past couple of years Rock and Roll has been the dominant factor in the music business. But what very few seem to realize as yet is that the Rock and Roll we know today is not the Rock and Roll we heard two

The type of Rock and Roll that originally excited the kids and made it a subject for national and international debate has quietly receded into the background and has been replaced with a softer version with emphasis on melody

At the beginning of Rock and Roll, the kids went wild for the "big beat." The lyric and melody were hardly of any importance as far as they were concerned. It now seems that the initial impact of the "big beat" has worn away and the kids have turned to the more melodic tune, the less raucous sound, and they are definitely listening to the story

As a matter of fact, this initial interest in the beat and then a softening of it seems to be the general pattern not only in the United States but elsewhere in the world. For instance, European and Australian kids who have only recently been introduced to Rock and Roll are now going for the type of record which was popular with American kids at the start of the craze here. It seems safe to predict that within a matter of months these kids will go for the more subdued Rock and Roll that is so popular on the

As a result of this change which has taken place, the solo singer has emerged from the shadows to take over from the groups who had practically cornered the market a short while ago. We're certain of course that groups will continue to make hit records, but today the solo singer seems to have won the favor of the record buyer and is represented in most of the top spots in the charts.

Perhaps the most interesting result of this softening of Rock and Roll is that a breakdown of the best sellers in both the R&B and Pop charts shows that they are basically the same records. No longer is there a distinct difference between Rhythm and Blues best sellers and Pop best sellers. Moreover we find that the same artists are popular in both fields. Whereas only a short while ago, one artist's version of a song would be a hit in R&B and another artist's version of the same song would make it in the Pop field, today that is no longer the case. Names such as Fats Domino, Lavern Baker, Mickey and Sylvia, Ruth Brown, Bill Doggett, Ivory Joe Hunter, Little Richard and so many more are familiar to Pop buyers all over the country.

What has been happening therefore is that the Rock and Roll rhythm which caught the fancy of the kids of this nation when it was introduced, has now been modified, refined and softened so that its appeal has a much wider base and the records it produces are being bought by a much larger public.

CLOONEY

A Rosie is a sweetle is a sure-fire hit! And the latest disc from our own ever-lovin' gal is no exception. "Mangos" is on the charts and still climbing. Hop on for a high-flying tour of Hit Heaven!

Mangos b/w Independent (from "Bells Are Ringing") Rosemary Clooney with Frank Comstock 4-40835

MATHIS

With "It's Not for Me to Say" already well under way on the charts, it's clear that Johnny's on a one-way street » to Dame Fortune's house. This listing was Johnny's first Columbia release, and it's a lulu! Watch for heavy action as more and more people come under the spell of the lad's terrific style!

Wonderful! Wonderful! b/w When Sunny Gets Blue Johnny Mathis with Ray Conniff and His Orchestra and Chorus 4-40784

THE SURE-FIRE HITS ARE ON COLUMBIA RECORDS THE HOTTEST COMPANY IN THE BUSINESS



ROBBINS

Marty has it, and it's being bought on all sides! This is the tune that broke the C&W barrier and made a terrific impact on the "pop" market too! It's on the charts in both camps and hasn't shown a sign of slowing down yet, so come on in and get your share!

A White Sport Coat b/w Grown-Up Tears Marty Robbins with Ray Conniff 4-40864



LAINF

Frankie got his eleventh golden record for "Moonlight Gambler," and this latest release is coming into the home stretch to make it an even dozen! That's the way Frankie is-Mr. Sell-amillion himself!

Love Is A Golden Ring b/w There's Not a Moment To Spare -Frankie Laine with The Easy Riders and Paul Weston 4-40856

See you at the Columbia Records Exhibit, Booth 12 at the MOA! May 19, 20, and 21.



Johnnie's spectacular style has won him a spectacular following-from which it follows that his latest release is in gear and off in a cloud of dust . . . star dust! Another tremendous seller from the lad whose name is on the charts in DAY-GLO!

Yes Tonight, Josephine b/w No Wedding Today Johnnie Ray with Ray Conniff 4-40893



FOUR LADS

Four young men-about-town who know what it's all about. They also know how to deliver it as is plainly evident from the long string of successes to their credit. This latest is hot on the heels of "Who Needs You" and man, we mean it's HOT!

I Just Don't Know b/w Golly The Four Lads with Ray Ellis 4-40914

🕲 ''Columbía'' 🕡 🗬 Marcas Reg. A DIVISION OF CBS



THANKS... Music Operators You've Been Just Wonderful with

"I DREAMED"

and now

"1492"

and Breaking Wide Open



BALLY 1033



Personal-Management CSIDA-GREAN ASSOCIATES, 101 W. 55 St., N.Y. (Circle 7-0700)

CHALLENGE OF CHARTS

May 25, 195

Page 60

There is probably no more vital barometer of popularity in the music business than charts. At first glance, you would think that actual sales are THE barometer rather than charts, but on further study of the matter, you would find that it's not so. As far as publishers, artists or writers are concerned, they don't know what their actual record sales are until they receive a statement from the record company which can be months after the song has run its course. And sheet music very often doesn't start selling until the record is high on the charts and the public has been able to hear it a multitude of times. It's clear therefore that rather than sales, charts give the music industry its first indication of hits and a general picture of what's happening.

Further proof of the importance of charts, as we on *The Cash Box* well know, is the keen interest which every publisher, artist and record company takes in seeing where their records stand. We who compile the charts experience daily inquiries through visits and telephone calls from music business personalities who cannot wait until next week's issue is published to find where their records came out in the charts. This gives us a continual indication of the vital part that these charts play in the make-up of our industry.

Therefore we would like to make a statement which we have made before and which now, more than ever, we sincerely believe to be true. THE CASH BOX CHARTS ARE THE MOST ACCURATE TO BE FOUND ANYWHERE IN OUR BUSINESS; THEY ARE COMPILED WITH THE GREATEST THOROUGHNESS AND THE MOST SCIEN-TIFIC METHOD YET DEVISED; AND THEY COVER THE WIDEST POSSIBLE SOURCES OF INFORMATION.

We say this knowing that our method of compilation, which weighs all contributing lists according to their importance in the national sales picture, is the ONLY such method in use today. It became obvious to us years ago that only through this device could truly accurate charts be compiled and we have used this method in every one of our charts ever since. The result has not only been the best barometer possible in the music business, but it has served as a protection for everyone who publishes, writes performs or manufactures records.

Of course there are other charts available to the music industry and they purport to varying degrees of accuracy. But anyone who compares theirs with ours objectively over any period of time must come to the conclusion that there can really be no comparison; ours are that much more accurate.

AS A MATTER OF FACT WE CHALLENGE ANY OTHER TRADE MAGAZINE TO REVEAL ITS METHOD OF COM-PILATION AND THE DEPTH OF PENETRATION WHICH ITS CHARTS COVER.

Single Records Will Play A Vital Role In Future Expansion Of The Record Business

Almost everyone agrees that album business is due for a tremendous expansion. In the years to come we are going to witness what may be an unbelievable number of albums issued and sold, and a still more unbelievable amount of dollar volume that these sales will add up to. This drive has been gaining momentum for the last couple of years and is just now going into high gear.

Naturally we are delighted that there exists in the record business an opportunity for increased profits and that the industry as a whole seems to be moving in a direction to take advantage of it.

But one thing we must never lose sight of is the importance of single records. It's true that packaged goods are less of a gamble; they sell over a longer period of time; and they tend to provide the record industry with a much needed stabilizing factor.

However the fact remains that the great profit—sometimes within a matter of a couple of weeks—comes from single records.

It's a well known fact in our business that one hit record can go a long, long way. Even major firms, with huge organizations to support, do very well if they can come up with as little as half a dozen hits a year. If they come up with anything more than that, they're really in the chips. This is so because a record that sells a million, or even into the hundreds of thousands, returns a phenomenal profit—and deserves to.

Single records too are the medium through which the record industry for the most part introduces new artists. Of course some artists make albums first, but almost without exception, it is the single record which skyrockets an artist and can, in a matter of weeks, make his name a household word clear across the nation, thus creating for the record company a property of inestimable value.

We think the single business should be encouraged, developed and expanded as far as it can possibly go. In saying this, we are by no means depreciating the album business. That too should be developed to its fullest extent. But it seems to us that now that everyone-has "discovered" the album business, and it has become the accepted thing to talk about its tremendous future, we may be neglecting the single business and de-emphasizing its importance.

The products of the record business are singles and albums. Both are vital to the healthy existence of our industry. If we neglected either one, we would be taking a long step towards stunting and limiting our future growth.

To The Music Operators of America For Making It Possible

A "LOWE" BOW

Page 61



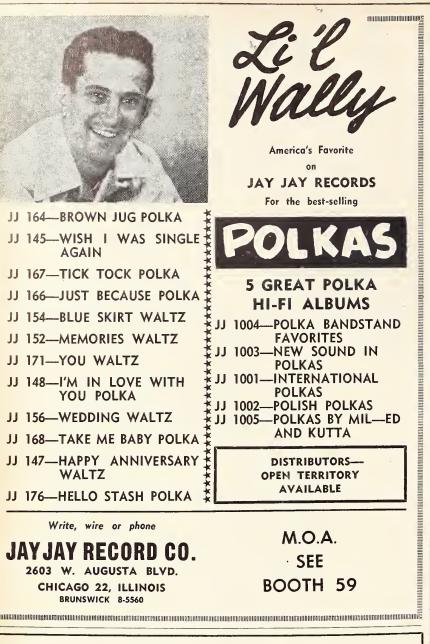
Exclusively Sot

RECORDS

Current DOT Release

"TALKING TO THE BLUES" "FOUR WALLS"

Dot 15569



CONGRATULATIONS MOA THANKS OPERATORS

For Helping Make Us:

THE WEST'S LEADING INDEPENDENT DISTRIBUTOR

Jim Warren Jack Andrews



THE ART OF ALBUM COVERS!

The place of albums in the general record picture has taken tremendous strides in the past few years. Sales figures have skyrocketed and packaged goods have become a staple of our industry.

To anyone who has watched the rise of the album, the part played by the album cover must be obvious. The art of covering albums, although actually in its infancy, has attained spectacular heights.

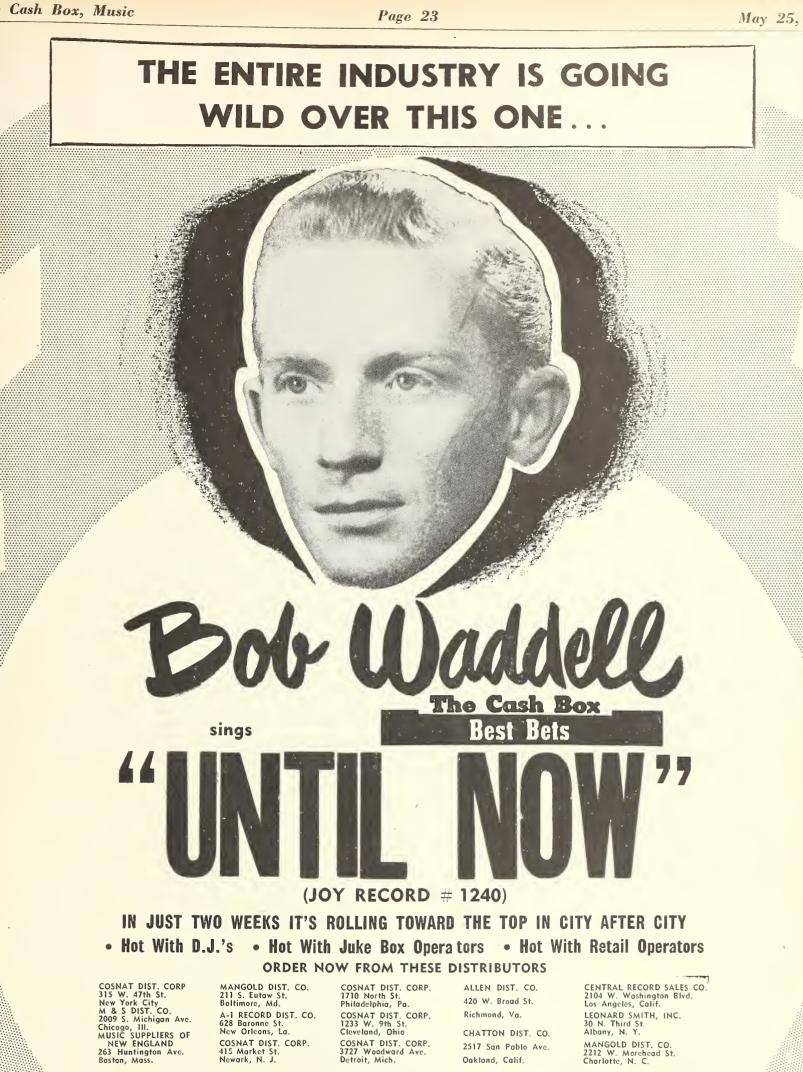
As soon as albums began to sell in appreciable quantities, it became obvious to everyone dealing in sales that the cover was one of the most potent sales aids available. An attractive cover not only caught the customer's eye and focused his attention on that particular album, but it also made him more anxious to hear what was on the record. In addition, retailers found that just displays of albums were all that was needed to bring customers into the stores and create traffic which unthought-out album covers never did before.

As a matter of fact, so strongly has the packaging aspect of albums already impressed record company execs, that several firms have gone on a systematic campaign of repackaging all old albums. Nothing can speak more strongly than that for the ability of the record industry as a whole to learn a lesson and quickly profit from it.

Today there is great emphasis on photographs for the packaging of albums. Record firms have not only been searching all photo libraries for suitable pictures, but have been hiring photographers to take special shots for individual albums. In addition commercial artists have been given a freer rein than ever before to exercise their imaginativeness in creating works which are not necessarily limited to the realms to which they must confine themselves in the advertising field. Artists who never before were able to deal outside of the advertising area, are suddenly finding themselves free to create at a different level—and they love it.

But as we said, the art of album packaging is just beginning. There can be no doubt that as albums sell more and more and the profits of the record industry become greater, not only will more money be spent on these covers, but new devices which we do not yet envision will be created to hold records and increase their sales.

Already albums have attained an importance not even dreamed of just a few years ago. It is obvious that the development of the album cover has played a vital role in this expansion of sales.



. . FEW TERRITORIES STILL OPEN . . . MANY THANKS D.J.'S, OPERATORS, AND DISTRIBUTORS FOR HELPING TO BREAK THIS ONE SO BIG.

COSNAT DIST. CORP. 3727 Woodward Ave. Detroit, Mich.

COSNAT DIST. CORP. 415 Market St. Newark, N. J.

CHATTON DIST. CO.

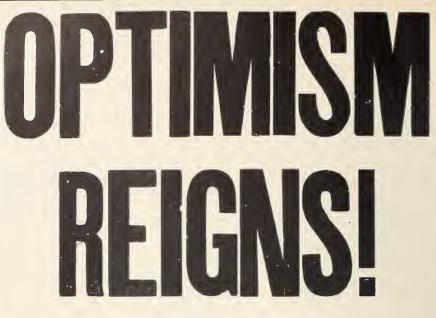
2517 San Pablo Ave. Oakland, Calif.

MANGOLD DIST. CO. 2212 W. Morehead St. Chorlotte, N. C.



The Cash Box, Music





There's probably been no other period in the history of the record business when the outlook appeared so secure and when the people engaged in it were so confident about the future. Everywhere you turn, record firm executives predict continued strong sales during the Summer and major increases in sales for the Fall. Surprisingly enough, these statements come at a time of the year when record men are usually a little disheartened at a seasonal decline and heretofore have been apt to see that decline lasting far beyond its actual duration. But this year, particularly, that attitude seems to have been reversed.

It is one more indication that in the last several years, the record business has undergone an imperceptible, but nevertheless tremendous, change. A great deal of the frenzy of our business used to be caused by the absolute necessity of coming up with a hit. That's what the profit and loss statement depended on and without that nothing else mattered. Today the hit is wonderful to have and naturally everyone is working as hard as ever to achieve it, but it's no longer quite the question of life and death that it was just a short while ago.

The record business has matured in the last several years. It's grown up. And just as it frequently happens that when an individual passes from adolescence to adulthood, he gains new security, so it has happened in the record business. This security has been achieved by enlarging the areas on which the prosperity of our industry depends rather than leaving it all concentrated on the necessity to create the pop hit.

The record business today has a great catalogue of material, some of which is released as singles from time to time but most of which is almost daily being used for new packaged goods. In addition, the record industry has now come to rely on its basic juke box sale, which is currently stabilized at about 25% of the entire market and which doesn't vary greatly because the number of juke boxes on location and their needs do not readily vary.

Record executives who are currently expressing themselves in the most optimistic terms, therefore, are not wrong at all. They certainly are not viewing the situation in any rosier terms than it actually is. For the overwhelming trend of the record industry has been toward expansion to ever greater markets. This trend certainly shows no signs of being arrested. On the contrary it gives every indication of continuing at an even greater pace.

In fact, we wouldn't be at all surprised if, a few years from now, these very record men who see the future in the most optimistic terms, will say, looking at the progress that out industry has made, "We never would have imagined that we could have come this far."



With Another Hit! (YOU HIT THE WRONG NOTE) "BILLY GOAT" "A BILLY GOAT" "TOCKIN' ROLLIN' ROVER"

DECCA 30314

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Thanks Music Operators Of America
 For Your Wonderful Aid

Bill Haley





 \mathcal{P} – Transmits THE CASH BOX charts over its wires to 1400 radio and television stations every week

THE CASH BOX

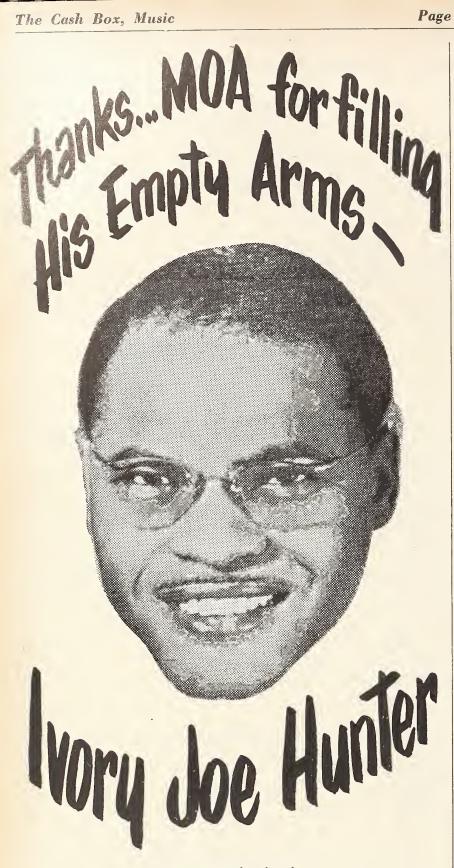
1721 Broadway, New York 19, N.Y.

CHICAGO 32 W. Randolph St. HOLLYWOOD 6272 Sunset Blvd. BOSTON 80 Boylston St. LONDON 17 Hilltop

The Cash Box, Music

Page 27





composer and artist of

"EMPTY ARMS"

on Atlantic

and

MET YOU BABY"

on Atlantic



STABILIZING FACTOR!

Page 28

May 25, 1957

We are now approaching the season when the part played by the juke box operator as a stabilizing factor in the record industry becomes most obvious. For it is during the summer months, when retail sales of records normally decrease, that record firms enjoy the certainty of a basic sale because of the large purchases made by juke box operators. Approximately 25% of all single records are bought by the juke box operators of the nation. And large as that figure is, it takes on even greater proportions during the summertime when it is needed most.

Over the years juke box record sales have sparked the record industry onto ever increasing heights. It was the sale to juke box operators that almost singlehandedly revived the record business in the early thirties when it had been dealt what most people thought was a death blow by radio. But by the consistent purchasing of records and more records, the juke box operator was able once again to get the record firms back in business, guarantee them basic sales and through the promotional effect of having music played in locations everywhere in the country, create an entire new market for the record companies' product.

Today the potential for the record market is limitless. Working on a solid foundation, the record industry has expanded into many new fields. It has brought regional music to the attention of everyone everywhere and has played a distinct part in making available to ever increasing numbers of people types of music that used to be enjoyed only by a few.

In addition, the record industry has been able to establish a wide market for packaged material which is becoming a more important factor in the record world all the time.

And in the future, a growing population with more leisure, more money to spend, and more time to cultivate the arts, will buy even greater amounts of records.

And while all this is going on and will continue to go on, the juke box industry will also be playing an increased role in the record market. For as juke boxes increase both in size and in numbers, they need more records to keep them filled and in turn they expose so many more records to the public which in turn then goes and buys its favorites.

The record industry since the thirties has gone hand in hand with the juke box industry. And just as it proved itself to be then, the juke box industry is still the main stabilizing factor in record sales.

Chartmakers Are being Made by **CAMEO** records ... Thanks Ops for making 1957 our Greatest year-Looking Forward To Seeing You At The Convention

Bernie Lowe

CAMEO ? RECORDS





Ausic Operators' Associations

- May 19, 20, 21—Music Operators of America Convention Place: Morrison Hotel, Chicago, Ill.
 - 20-Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.
 - 27—Central States Music Guild Place: 805 Main Street, Peoria, Ill.
 - 28-Western Massachusetts Music Guild Place: DeMarco's Restaurant, West Springfield, Mass.
- June 3---California Music Merchants' Association Place: 311 Club, 311 Broadway, Oakland, Calif.
 - 3—United Music Operators of Michigan Place: Fort Wayne Hotel, Detroit, Mich.
 - 4—Westchester Operators Guild, Inc. (6th Annual Banquet) Place: Holiday Inn, Scarsdale, N. Y.
 - 6—Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General)
 - 6—California Music Merchants' Association Place: Sacramento Hotel, Sacramento, Calif.
 - 6-Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Blvd., Youngstown 12, Ohio (General)
 - 7—North Carolina Automatic Music Assn. Place: Cape Fear Hotel, Wilmington, N. C.
 - 10—Tri-County Juke Box Operators' Association Place: Elum Music Offices, Massillon, Ohio
 - 11—California Music Merchants' Association Place: Fresno Hotel, Fresno, Calif.
 - 12—California Music Merchants' Association Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.

12—New York State Operators Guild Place: Palatine Hotel, Newburgh, N. Y.

- 13—California Music Merchants' Association Place: U. S. Grant Hotel, San Diego, Calif.
- 13—Eastern Massachusetts Music Operators' Association Place: Beaconsfield Hotel, Boston, Mass.
- 17-Wisconsin Music Merchants' Assn. Place: Beaumont Hotel, Green Bay, Wisc. (12:00 Noon)
- 19—Automatic Equipment and Coin Machine Owners' Assn. Inc., Indiana Place: Room 24, 550 Broadway, Gary, Ind.
- 20—Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Boulevard, Youngstown 12, Ohio (Executive Board)
- 20—Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (Executive Board)
- 27—West Virginia Music Operators' Association Place: McLure Hotel, Wheeling, W. Va., 6:00 P.M. (W. Va. M.O.A. Executive Board)
- 28, 29-3rd Annual State Convention of W. Va. Music Ops
- July 20, 21—Music Guild of Nebraska Place: Clark Hotel, Hastings, Neb.

Attention: Operators' Associations

Associations desiring listings in this column, please write to THE CASH BOX, 1721 Broadway, New York 19, N. Y.





NEW YORK:



<text><text><image><text>

CHICAGO:

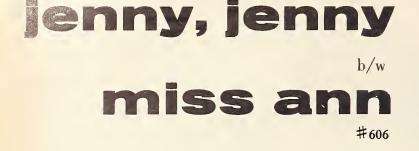


Since the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the same week the disk was cut. . . How about that Frank York and you be the decay and you be about that Frank York and you be the decay and you be about that Frank York and you be the decay and you be about that Frank York and you be about the the the decay and you be about that Frank York and you be the the the year of the decay and you be about that Frank York and you be the the you be about that Frank York and you be the year be about that Frank York and you be about that Frank York and you be about that Frank York and you be you

HOLLYWOOD:



Hourself John' and 'Kill Me With Kisses' getting a terrific airplay from the local jockeys. . . Bob Stern, back on the job after being hospitalized for a few days for minor surgery. . . Bonnie Scott, 16-year-old Californian getting the big promotional treatment from Victor with her first disk, 'Deep Within Me.''. . . The album of the big promotional treatment from Victor with her first disk, 'Deep Within Me.''. . . The album of the week feature on The Spike Jones show proving very successful in hypoing sales of the disks plugged on the CBS-TV show. . . . Irring Jerome, head of Capitol's new subsidiary, Prep Records, returned to New York after making a tour of the West Coast with new Coast promotion manager, Stan Hoffman. . . . Sonny James, who recently finished a headline appearance at New York's Palace, starting a tour of one-nighters that will keep him solidly booked through October 15. . . . Producer Robert Roarke dickering with writer-publishen Nick Therry for the use of his song, 'ff You Should Go' in his fortheoming production "Due Street." . . . Disk jockey Gil Henry's 36 foot yacht, manned by a crew of CBS personnel, had to drop out of the Newport-Ensenada yacht race because of compass trouble and be towed into San Diego. . . . Harold
Max Lutz has appointed Joe Sasso to handle Eastern promotion for the hampagne Music firm. . . . Buddy Rich, currently appearing as a single at try Potter's Supper Club, set to record a new LP for Verve Records. . . The First Sclub Dinner honoring Glenn Wallichs was a huge success with the guest of honor being 'roasted' by George Jessel, Gordon MacCrae, Wolfie guest of honor being 'roasted' by George Jessel, Gordon MacCrae, Wolfie guest of honor being 'roasted' by George Jessel, Gordon MacCrae, Wolfie guest of honor being 'roasted' by George Jessel, Gordon MacCrae, Wolfie guest of honor being 'roasted' by George Jessel, Gordon MacCrae, Wolfie guest of honor being 'roasted' by George Jessel, Gordon MacCrae, Wolfie guest of honor being 'roasted' by George Je





SPECIALTY RECORDS, INC

8508 SUNSET BOULEVARD, HOLLYWOOD 46, CALIFORNIA



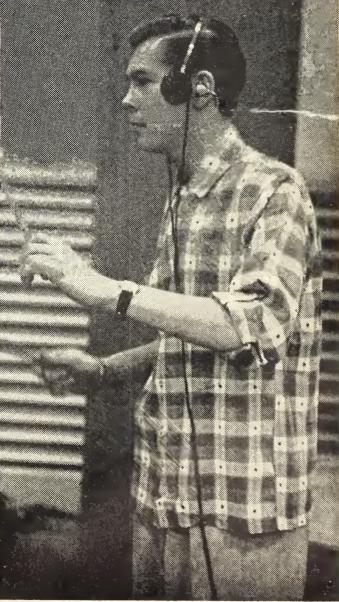
gratefully... Johnnig Bay CUPTENT release YES, TONIGHT JOSEPHINE and

NO WEDDING TODAY

COLUMBIA 40893

exclusively... COLUMBIA RECORDS

personal management BERNIE LANG





BILLY BRANDO

AL CONTE QUARTET

ROSS MILLER

JOE-MIKE AND ALL THE GANG AT V.I.P. **RECORDS INC.** 55 West 42nd St. N. Y. C.

TYPE CASTING

Page 66

It seems to us that the rest of the entertainment world, so deeply immersed in type casting, could well take a leaf from the record business. As we all know, in the past several years the barriers between Pop, Country and Rhythm & Blues have become a lot less rigid. Artists who are popular in one field can also enjoy the same success in the other fields and this is a departure from what the situation was only a few years ago.

Attesting to the fluidity of acceptance in the various fields of the record world are the many, many artists who have gained Pop acceptance from both Country and R&B areas. In the Country field, there are such artists as Elvis Presley, Tommy Sands, Ferlin Husky, Sonny James, Gene Vincent, Marty Robbins, Martha Carson and a lot more. From the Rhythm & Blues field have come Fats Domino, Little Richard, Ruth Brown, Lavern Baker, Mickey & Sylvia, Lloyd Price, Nappy Brown, Bill Doggett, Ivory Joe Hunter and again many, many more.

Now, while these artists have been able to make the transition as far as records are concerned, they too suffer from that old entertainment bugaboo, type casting. For the people who engage artists for television, movies, plays and theaters seem to have no idea that Country and Rhythm & Blues artists can also have a large Pop following. It's true that some of the top TV variety shows such as the Ed Sullivan Show, the Perry Como Show and the Steve Allen Show, have made it a practice to engage artists who have top records no matter what field they came from, and an occasional artist has been given the opportunity to make it big in another medium, such as Elvis Presley or Tommy Sands, but for the most part, placing a Country or R&B artist on a Pop show has been an arduous task.

Fortunately with the preponderance of artists from the Country and R&B fields now breaking through into Pop, even the entertainment world is beginning to be convinced and so the situation looks as though it may be improved shortly. A case in point, for instance, is the interest which the booking agencies have recently shown in signing Country and R&B artists with the purpose of building up their Pop acceptance.

The problem these booking agents are going to have is not with the public, which obviously accepts any artist no matter from what field he comes as long as he fulfills the public's entertainment desires, as has been demonstrated in the record business time and time again. The problem is going to be with those people in the entertainment world whose job it is to engage artists but whose public pulse is practically dormant and whose concept of the right artist for the right place is bound tightly by all the cliches of type casting that ever existed.



Have just returned from a visit to Have just returned from a visit to Switzerland and found that the Nor-man Granz "Jazz Show at the Phil-harmonic" is touring that country. The package includes Ella Fitzgerald, the Oscar Petersen Trio, Roy Eldridge and Stuff Smith. Also playing at the Embassy Bar in Zurich is Joe Turner. Recipning to make a big impression

Beginning to make a big impression recordwise over there are Harry Bela-fonte and Pat Boone. . . Somehow, the Swiss do not favor rock 'n roll. Found the number one Swiss organ-ization is without a doubt Musikver-trieb in Zurich, owned by Maurice Rosengarten, a power in the inter-national record industry. Juke boxes are very much to the fore and noticed the latest Seeburg, Rock-Ola, AMI and Wurlitzer models prominently featured in how ord

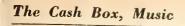
prominently featured in bars and arcades. . . Musicwise, there is of course a very strong tendency to favor local artists and recordings with a fair amount of German, French and Italian songs in the Hit Parade due to the closeness of these countries to Switzerland.

Back in London, Frankie Laine opens at the Palladium this week. On last night's "Sunday Night at the Palladium" show on TV, one of the hits of the show was the very talented Harad Scatt Hazel Scott.

This Week's Best Selling Pop Singles (Courtesy "New Musical Express")

- 1 Rock-A-Billy-
- Guy Mitchell (Philips) 2 Butterfly-Andy Williams (London)
- 3 Cumberland Gap-Lonnie Donegan (Pye-Nixa)
- When I Fall In Love-Nat "King" Cole (Capitol)
- 5 Baby Baby-Teen-Agers (Columbia)
- 6 Banana Boat-Harry Belafonte (HMV)
- 7 Yes, Tonight Josephine-Johnnie Ray (Philips)
- 8 Ninety-Nine Ways-Tab Hunter (London) 9 Freight Train
- Chas. McDevitt Group (Oriole)
- 10 Too Much— Elvis Presley (HMV)
- 11 Young Love— Tab Hunter (London)
- 12 I'll Take You Home Again Kathleen Slim Whitman (London)
- 13 Look Homeward Angel-Johnnie Ray (Philips)
- 14 The Girl Can't Help It-Little Richard (London)
- 15 Long Tall Sally— Little Richard (London)
- 16 Butterfly— Charlie Gracie (Parlophone)
 17 Chapel Of The Roses—
- Malcolm Vaughan (HMV) 18 Don't Forbid Me—
- Pat Boone (London) 19 Heart-
- Max Bygraves (Decca) 20 Why, Baby, Why?— Pat Boone (London)
- 21 True Love
- B. Crosby & Grace Kelly (Capitol) 22 Butterfingers-Tommy Steele (Decca)

- 23 My Prayer— Platters (Mercury) 24 Love Is A Golden Ring-Frankie Laine (Philips)
- 25 Marianne-
- 25 Marianne— Hilltoppers (London)
 26 Party Doll— Buddy Knox (Columbia)
 27 Don't You Rock Me Daddy-O— Lonnie Donegan (Pye-Nixa)
 28 Norah Malone— Torosa Brewer (Coral)
- Teresa Brewer (Coral) I'm Walkin'— 29 ats Domino (London)
- 30 Mangos-Rosemary Clooney (Philips)





Waltzin' in with BIG SALES - BIG PLAYS!!









MANTOVANI FILM ENCORES

MANTOVANI AND HIS ORCHESTRA (London LL-1700)

Columbia Phonos Adds 5 Distribs

NEW YORK—Columbia Phono-graphs has added five new Distribu-tors, according to an announcement made last week by James F. White, director of sales. The new appoint-ments affect coverage in all sections of the country.

ments affect coverage in all sections of the country. The Intrasouth Distributing Com-pany, located in Shreveport, Louisi-ana, will furnish coverage in parts of Texas, Arkansas and Louisiana. Intra-south and general manager R. L. Chenery will work with Paul J. Gal-lagher, Columbia's district manager for the firm's district No. 7 The Craig Corporation of Seattle.

The Craig Corporation of Seattle, Washington, will cover 17 counties of Seattle and falls under the jurisdiction of District No. 8, manager, Merrill

of District No. 8, manager, Merrill Klein. The Graybar Electric Company of Grand Rapids, Michigan, will cover that state. Walter Bronson is Gray-bar's branch manager. This territory is within District Manager Clifford Spath's District No. 5. Edgar Kaufmann, David Kauf-mann's Sons, Inc., has been appoint-ed in District No. 2 and their territory embraces Maryland, District of Co-lumbia, most of West Virginia and Virginia and Kent and Sussex coun-ties in Delaware. Henry Stewart is the district manager. The Commercial Electric Company of Toledo, Ohio, will distribute in most of Ohio and Indiana in Gene Sapak's

of Ohio and Indiana in Gene Sapak's District No. 4.

Empire Room Rocks To Ray

NEW YORK-Though he probably played to his most "conservative" audience in his career, Johnnie Ray had a slam-bang opening in the Empire Room of New York's Waldorf-Astoria Hotel last week.

Foregoing a chest mike he used at the Eden Roc in Florida a few months ago, Ray, working with a floor mike, opened his bill with a soft and rocking treatment of "Shake A Hand."

Other aspects of the entertainer's genial informality in the plush nitery included a singing stroll among the customers, and kissing a few women on the cheek or hand. This ended in a rousing applause from the audience.

With some excellent arrangements, Ray shuffled both his own hits and standards into the act. These songs included "Ain't Misbehavin'"; "Don't Worry About Me,"; "If I Had You"; "Yes, Tonight, Josephine"; "You Don't Owe Me A Thing"; "Such A Night" (on which the audience demanded and received an encore); and to close the act, Ray's first two smashes, "Little White Cloud," and "Cry."

The Empire Room is scheduled to rock to Ray for a month.



HOLLYWOOD-A pair of appearances on the Art Linkletter "House Party" show has proved a shot-in-the-arm to the career of singer-actor Bert Convy, former head of the Cheers, vocal group which a couple of years ago cut some rock 'n roll platters for Capitol. Convy took a job as a CBS page "between jobs," and met Linkletter and explained his problem. Linkletter put him on one show and asked for audience response. Mail pull was so strong Convy appeared again still in the uniform of a CBS usher. Again there was a heavy audience reaction. For a third airing, Linkletter invited studio execs to watch and Convy promptly hit the jackpot. Linkletter signed him for 14 weeks of appearances, 20th-Fox inked him for a featured role in the telefilm "Mother Was A Freshman," William Morris agency grabbed him for a pilot film starring Judy Canova, Paramount made arrangements to test him and Mercury Records inked him to a contract with the first four sides to be cut this week for immediate release.



Ivan Mogull Music Corporation and

Harvard Music, Inc. 1619 Broadway, N. Y. C. Take great pleasure in publishing the following songs recorded by

AL HIBBLER - DECCA **Around The Corner From The Blues***

> HELENE DIXON - EPIC Just A Beginner In Love ✓

NAT "KING" COLE - IN HIS LATEST CAPITOL ALBUM Where Can I Go Without You*

SAMMY DAVIS, JR. - DECCA Goodbye, So Long, I'm Gone √

SHERRY PARSONS - JUBILEE **Dear Miss Lonely Hearts** *I* * ASCAP **BMI**

Congratulations, MOA



COMING FROM THOSE WHO KNOW!

THE FRANKIE HERMAN BAND (Franz Schubert Music 444)

"SECOND-HAND LIP STICK" (2:14) [Franz Schu-bert BMI-J. Vivier] The Frankie Herman band smartly showcases a smooth vocal effort by Bobby Sykes on a contagious, up-tempo romantic opus. Inviting wedding of melody and lyrics.

"LADY BARBER" (2:17) [Franz Schubert BMI — F. Cummings] On the reverse etching Herman's outfit slickly carves out a most appealing instrumental toe-tapper. Two good, ear-pleasing intro items tailor-made for the jocks and jukes.

Your distributor is our distributor.



Capitol Issues 23 New Albums

HOLLYWOOD-Keyed to the theme "Maytime Is Music Time" are the 23 new albums for May that were introduced last week by Capitol Records. Included in the assortment of high fidelity packages are 14 pop (seven 'Capitol' of the World (music recorded in foreign countries), one Western, and one sacred.

Listed among the new popular album releases for May are:

Frank Sinatra's "A Swingin' Af-fair"; Judy Garland's "Alone" (with backing for the first time by Gordon Jenkins and his orchestra); Robert Mitchum's first album, "Calypso—Is Like So"; Gordon MacRae's "Cowboy's Lament"; June Christy's "June-Fair and Warmer" with orchestra conducted by Pete Rugolo; "Star Dancing" with Ray Anthony and his orchestra; "Call of the Wildest" by Louis Prima; "Swing Low, Sweet Spiritual" by Jack Teagarden, with orchestra and chorus conducted by Van Alexander; "The Gilded Hawk" by Coleman Hawkins; Muted Jazz" by Jonah Jones (debut album); "A Fellow Needs a Girl" with Joe Bushkin, his piano and orchestra; "Softly, Baby" featuring the Paul Smith Quartet (Smith, piano; Barney Kessel, guitar; Stan Levey, drums, and Joe Mondragon, bass); "Polka!" with Steve Adamczyk and his polka band, and "The Gold Record," consisting of a dozen Capitol all-time hits that each sold more than one million copies, including Nat "King" Cole's "Too Young," Peggy Lee's "Manana," Les Paul and Mary Ford's "Vaya Con Dios," Les Baxter's "The Poor People of Paris," Dean Martin's "Memories Are Made of This," Tennessee Ernie Ford's "Sixteen Tons," Nelson Riddle's "Lisbon Antigua," Sonny James' "Young Love," Kay Starr's "Wheel of Fortune," and Pee Wee Hunt's "Twelfth Street Rag." The new 'Capitol' of the World pack-

ages include:

"The Zodiac Suite," an album of mood music styled by Britain's arranger-conductor, Norrie Paramor, with each song portraying one of the

signs of the zodiac (recorded in England), "Lucho Gatica Sings" featuring the voice of the popular Latin American singer (recorded in Mexico and Chile); "Music of the Matadors" consisting of songs composed in honor of and dedicated to the most famous matadors in all Spain (recorded in Barcelona): "Honeymoon In Paris" featuring the lush music of Franck Pourcel and His Parisian Strings; "China!" co-starring two of the most popular female vocalists in all China, Li Li Hua and Tung Pei Pei singing in all-Mandarin dialect (the first 'Capitol' of the World album devoted exclusively to China—recorded in the Orient); "Viva Mexico!" featuring the 84-piece Mexican National Symphony Orchestra (recorded in Mexico City), and "Corroboree!" consisting of the first authentic Aboriginal music ever to be recorded, including chants, songs and dances performed by the Australian Aboriginals deep in the heart of the bush country (recorded in Australia).

The Western music album is titled simply "Hank!" and features the music of Hank Thompson and His Brazos Valley Boys. The sacred mu-sic album, "Nearer My God To Thee," is by the Louvin Brothers and their first full-length album of sacred and gospel songs. Charlie Louvin plays guitar, Ira Louvin, mandolin.

To effectively merchandise the program Capitol has prepared a deejay preview kit and complete deejay samples of albums. In addition, a big window display themed to "Maytime Is Music Time" includes a five-foot cardboard May pole, large Maytime banner, Maytime streamer, set of fullcolor musical notes (with adhesive backs and notched flags so they may be used on a wall surface or hanging from an overhead string or wire) and special multi-purpose displays on the new albums of Sinatra, Mitchum, Christy, Bushkin, Garland, Prima, Thompson, Louvin Brothers, Paramor, Cating Athena and Brothers, Paramor, Gatica, Anthony, MacRae, and Pour-cel, all of which comes packed in a special, decorative "Maytime" ship-ping carton. In addition, national advertising is

scheduled



NEW YORK-Dario Soria of Angel Records, presents "Miss Page One", Joan Kirchiner of Associated Press, with a gift of Angel albums. Miss Page One reigned as queen of the New York Newspaper Guild's 1957 Page One Ball held at the Sheraton-Astor Hotel in this city, recently.

The Cash Box, Music

Page 71

May 25, 1957

BUILDING LIKE A HOUSE ON FIRE



RCA Victor 20/47-6874

Thanks MUSIC OPERATORS OF AMERICA For Helping Me Head To The Top Of The Charts

REALIZED RECALIFICATION OF MERCA

le

records

Singer - Salesman



HOLLYWOOD, CALIF.—Singer Artie Wayne becomes Salesman Artie Wayne at Hollywood's Music City to clinch a sale on his new RKO Unique album "You're My Thrill." The customer parting with the cash seems to be talking to Artie and keeping an eye on Anita Ekberg who adorns the cover.



Parade Debuts With Three Albums

Page 72

LOS ANGELES-Parade Records, newly formed West Coast label, will hit the market the first of next month with an initial release of three LP's. with an initial release of three LP's. Included in the first release are an album by Twentieth Century-Fox movie star, Jeffrey Hunter, entitled "A Date With Jeffrey Hunter"; a modern jazz version of "The King and I" by The Gerald Wiggins Trio; and a new jazz LP by Buddy Colette, fea-turing top West Coast jazz musicians. A regular monthly releasing sched

turing top West Coast jazz musicians. A regular monthly releasing sched-ule of singles and albums has been set up by the new company, and nego-tiations are now being conducted for the exclusive signing of additional film and television personalities. Parade will be represented at the MOA convention by Dave Axelrod, who will have samples of the new label's merchandise to show to dis-tributors, who are currently being lined up throughout the country.

Vee-Jay Adds Label

CHICAGO—Just in time for the MOA convention, Abner (and) Vee-Jay, this city, unveiled their new label nationally. "In line with our present policy of testing each release, locally, before we give it the national push, Falcon has been growing steadily via Chi air play," Abner stated. At the time Falcon was released in Chi, there was much talk and ques-tioning as to just who owned the label.

label. "Now it can be told," quipped Abner. "Falcon is our baby."

...and it's a smash

JUBILEE-5285

MUST HAVE YOUR LOVIN "

A Product of Jay Gee Record Co., Inc.

Anna Maria Alberghetti **Signs With Capitol**

HOLLYWOOD --- Anna Maria Alberghetti has signed a new long-term contract with Capitol Records according to an announcement from President Glenn E. Wallichs. Her record sessions are to be produced by Dave Cavanaugh. The date of Miss Alberghetti's first record release is to be announced.

Miss Alberghetti, 21, is currently co-starred with another Capitol artist, Dean Martin, in MGM's "10,000 Bedrooms." A native of Pesaro, Italy, she has been singing since she was six. She made her American debut at Carnegie Hall, New York, when she was thirteen.

Future headline engagements set for Miss Alberghetti include a two-week engagement at the Cocoanut Grove, Los Angeles, starting May 31; a four-week booking at Las Vegas', Flamingo Hotel starting July 11, a two-week public appearance at the Dallas State Fair Dallas Tayas starting August Fair, Dallas, Texas, starting August 19; a four-week engagement at the Waldorf-Astoria, New York, starting Nov. 1, and a two-week stint at Mi-ami's Americana Hotel starting Jan. 22, 1958.

Special Coral DJ Disk

NEW YORK-Coral Records has made up a special dee jay record coupling Don Cornell's "Mama Gui-tar" with Steve Lawrence's "Can't Wait for Summer" which has been sent out to key jockeys throughout the country. The special disk is part of a major May promotion to send these country. The special disk is part of a major May promotion to send these recordings into the winner's circle.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

ALLE

111/

1650 BROADWAY, N. Y.C.

COLUMBUS 5-8335

by Gene

Page 73

May 25, 1957



The Cash Box, Music



FRANCES FAYE sings Folk Songs BCP 6017

FF/Frances Faye is full of fire only more so. Frances positively out-Fayes herself in this incomparable 12" LP. Russell Garcia conducts "Green Sleeve," "Frankie and Johnny," "Clementine," St. James Infirmary," 5 others, 2 medleys. DON'T MISS IT!





RECORDS

New York Hollywood





MONTREAL MEMOS:



Ted Lewis makes a return engagement to Montreal after twenty years. His last appearance here was around 1938 when Loew's Theatre had vaudeville. His TV show was never available locally so this affords the first opportunity for many Montrealers to catch this great showman. His Sparton album entitled "Me And My Shadow" will benefit greatly by his Canadian tour. . . The Mocambo is headlining The Drifters of "Fools Fall In Love" fame. They will be followed on the 20th by The Jodimars (Capitol). . . The Rhythm Jesters, Apex recording artists (Rama) are currently featured at the Chateau Ste. Rose. . . After doing a split week at the Gatineau Golf & Country Club in Ottawa, The Four Aces opened at the Faisan Bleu on Friday the 17th for a one-week engagement. This is undoubtedly the biggest name this location has booked to date and the reason being the location is this week celebrating its 1st an-

niversary

TORONTO TOPICS:

Barbara Carroll took over at the Town Tavern on May 13. With the noted jazz pianist are husband Joe Schulman on bass and Phil Faieta on drums.



At the Club One Two, the Deep River Boys (Jubilee) are pleasing the patrons plenty. . . . The Tunesmen opened at the Prince George May 13 and their celebrated music, comedy skits, and slick showmanship are packing them in. . . . Larry Marvin recently returned to the Barclay's Indigo Room. . . . Drummer Max Roach and his quintet now appearing at the Colonial.

Bill Long and his Playboys, featuring vocalist Rose Jackson, now in their 6th week at the El Mocambo.... Billy O'Connor is slated to emcee TV Club O'Connor Show which will replace The Plouffe Family on Friday night CBC-TV. Show's musical arranger will be Bill Isbister and will spotlight guest barbershop quartets from across Canada, and weekly guests.

RICHARD MALTBY

Richard Maltby will bring his orchestra to the Mutual Arena on June 13 for a one-night stand promoted by Associated Enterprises. Sharing the bandbr (Vile) will be Babby Cimby (BCA Victor) with a

stand with Richard Maltby (Vik) will be Bobby Gimby (RCA Victor) with a second orchestra of 16 men.

Guy Lombardo (Capitol) will do a four-nighter over at the Brant Inn, June 5-8.... From Halifax, Nova Scotia, comes news of a May 12 recording session in which Reg Smith cut six tunes for Rodeo Records. These included "Atlantic Lullaby", "A Crushed Red Rose", and "A White Sport Coat".

Album Display



BOSTON, MASS.—Mercury artist Vivian Blaine (right) in Boston recently with the touring company of the hit stage show "A Hatful Of Rain", in which she stars, took a break from her acting chores to visit with Louise Morgan on station WNAC-TV and promote her first Mercury album. Above Miss Morgan displays the LP for her televiewers.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"







Glen Wallichs Feted



HOLLYWOOD, CALIF. - The Friars Club of California, Inc. recently (May 6) switched from its usual policy of saluting an entertainer at one of its famous Roastmasters Dinners when it feted Glenn E. Wallichs (seated, left), President of Capitol Records, Inc., at The Friars Club in Beverly Hills. In addition to the toastmaster for the evening, George Jessel, Parkyakarkus, and song writer L. Wolfe Gilbert, the Capitol artists

Attaway Enjoys Big

Calypso Activity

Sinatra (Abbot of the club), Danny Kaye, Gordon MacRae, and Nat "King" Cole. Seated, from left, Wallichs, Dean Martin, and Stan Freberg. Approximately 200 attended the function. A photo mural of The Capitol Tower, International headquarters and main studios of Capitol and the world's first circular office building, is in the background.

shown above with Wallichs were on

the dais (standing, from left) Frank

Thunderbird Launches Distrib Promotion

NEW YORK - Novelist-composer William Attaway, one of the top composers in the Calypso field whose name appears on a number of tunes in the smash Harry Belafonte calypso album, will have his song "Tastes Like Strawberries" featured in the forthcoming Columbia film "Calypso Heat Wave". Johnny Desmond has recorded the song for Coral Records.

Attaway's recently-formed music publishing firm, Calypso Music, Inc., has more than 120 Calypso songs in its catalog. Fifty of these songs will shortly be released on singles as well as on LP's by major labels, according to the firm.

Over one-half million copies of a new song sheet published by Calypso Music, Inc., titled "Star Calypso Songs" and featuring Attaway's mu-Songs" and featuring Attaway's mu-sic, will be on sale at the nation's newsstands through national distribu-tion, as well as a music folio con-taining twelve of Attaway's favorite songs with a first print order of one hundred thousand copies. Attaway's song "The Calypso Tromp" has been adopted by the Fred Astaire studios as their entry in the Calypso Dance-sweepstakes and used as the base for a dance created by Fred Astaire's Frank Pagliaro, Charles Columbus, and John Monte. All of the Fred As-taire Dance Studios throughout the nation will promote the dance. "Calypso Stars", the new Fawcett

"Calypso Stars", the new Fawcett magazine, will carry the sheet music to "The Calypso Tromp", as well as the dance steps, in its first issue on the stands the end of May. A per-sonality piece of four pages on Atta-way will appear in "Calypso Stars". Bill Attaway has just finished a

Bill Attaway has just finished a hard-covered book for McGraw-Hill on the history of Calypso, incorporat-ing twenty-five of the top Calypso songs in sheet music form. McGraw-Hill is rushing the book to print.

NEW YORK — Thunderbird Rec-ords, which is selling the Jack Haskell disk of "Around The World" in all theatres where the Mike Todd show is playing, last week announced a further promotion on behalf of the record. Any distributor handling Thunderbird, who sells 50,000 records of the Haskell recording, will be given, as an added bonus, a brand new 1957 Thunderbird automobile with the distributor's name engraved new 1957 Thunderbirg automose with the distributor's name engraved upon it.

The bonus is not just for one dis-tributor, but any and all who meet the 50,000 quota. The young indie also announced its intention to make it a practice of giving similar bonus in-ducements on all future Thunderbird values as releases

Cecil Steen of Records, Inc., dis-tributor of the Thunderbird line in New England, states that "this pro-motion is a heck of a gimmick since this particular recording will be sale-able in eight months from now due to the long run of the Todd show."

Thunderbird is currently lining up distributors for Cleveland, Minneapo-lis, St. Louis and some twenty other cities where the Todd flicker has yet to premiere.

Coral Gets Two Soundtracks

NEW YORK—Coral Records has contracted to release the soundtracks contracted to release the soundtracks of two forthcoming Universal-Inter-national pictures. The scores, which will be back-to-back on one LP, are from "Tammy And The Bachelor" and "Interlude." Coral and U-I are plan-ning a joint promotion on the album, including display material and screen-ings for dealers and disk jockeys. In addition to the track from "Tammy," Coral is also set to release a single of the title tune by Debbie Reynolds, who stars in the picture. Miss Rey-nolds will couple "Tammy" with a tune not from the picture, titled "French Heels."

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



[&]quot;It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

The Cash Box, Music

Page 78

LAST WEEK

. 1

2



North Contraction of the second secon	Best Selling Sheet Music	C
1	ROUND AND ROUND Rush BM1—Stallman, Shapiro	w
2	ALL SHOOK UP Shalimar-Presley BM1—Blackwell, Presley	2
3	LITTLE DARLIN' Excellorec BM1—Williams	
4	DARK MOON Dandelion BMI—Miller	1
_	ALMOST PARADISE	1

2	Shalimar-Presley BMI—Blackwell, Presley	4	
3	LITTLE DARLIN' Excellorec BMI—Williams	3	
4	DARK MOON Dandelion BMI—Miller	11	
5	ALMOST PARADISE Peer International BMI—Petty	5	
6	A WHITE SPORT COAT Acuff-Rose BMI-Robbins	9	
7	CHANTEZ CHANTEZ Chantez BM1—Fields, Gamse	8	
8	WHY BABY WHY Winneton BMI—Dixon, Hanson	4	
9	EMPTY ARMS Ivory BMI—Hunter		
0	COME GO WITH ME Gil & Phoebe BM1-Quick	14	
1	GONE Hill & Range Songs BMIRogers	12	
2	MARIANNE Montclare BMI—Gilkyson, Dehr, Miller	6	
3	BUTTERFLY Mayland & Presley BM1September	7	
4	99 WAYS Mayland BMI—Gracie	13	
5	FOUR WALLS Sheldon BMI—Moore, Campbell	-	



The tap 30 sangs of the week an radia and TV based on the Copyrighted Audience Coverage Index & Audience Trend Index—A Natianal Survey of Popular Music Heard Over Network Braadcasts. Published by the Office af Research, Inc., Dr. John G. Peatman, Director.

RADIO (LISTED ALPHARETICALLY)

TV

..... Shalimar Mayland & Presley

..... Gil-Feebee

..... lvory

..... Hill & Range Joy All Night Chappell Chappell

Jackie Reeve

Goes The Bell)

.

Chappell

.

Dandelion

Williamson

.. Maurice

Excellorec

Carole Montclare

Chappell

Mayland Jackie

Dominion Oxford ... Rush

Gil

Arc

Robbins

Robbins Trinity

Champagne Four Star

KADIO (LISTED ALP)	HABETICALLY)
A Face In The Crowd Remick	All Shook Up
A White Sport Coat Acuff-Rose	Butterfly Mayle
All Shook Up	Come Go With Me
Almost Paradise Peer	Dark Moon
Bernardine Palm Springs	Do I Love You (Because You're
Calypso MelodyCromwell	Beautiful)
Dark Moon Dandelion	Empty Arms
Did You Close Your Eyes Valyr	Freight Train
Do Love You (Because You're	Gone
Beautiful) Williamson	Hoot Owl
Empty Arms Ivory	I Could Have Danced All Night
Four Walls Shelden	I'm Part Of You
Freight Train	I'm Stickin With You
Girl With The Golden Braids	I'm Walkin'
Gone	Little Darlin'
I Can't Give You Anything But Love Mills	Mambo, Tango, <mark>Samba, Calypso,</mark> Rhumba Blues
I Could Have Danced All Night	Marianne
Italiano Harms	Mutual Admiration Society
It's Good To Be Alive Valyr	My Little Baby
Little Darlin' Excellorec	Ninety-Nine Ways
Look At 'Er Valyr	Party Doll
Love Letters In The Sand Bourne	Ring-A-Ding-A-Ding
Mangos Redd Evans	Rock-A-Billy
Old Cape Cod Pincus	Round And Round
One For My Baby E. H. Morris	School Day (Ring Ring Goes The Bo
Round And Round Rush	Shangri-La
Sa Rare	So Rare
Speak For Yourself John	Talkin' To The Blues
When Rock 'n Roll Came To Trinidad Marvin	Teen Age Waltz
Why Baby Why Winnetan	Way Down Blues
the second s	

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Page 97



Territorial

The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 20.

(Listed Alphabeticolly) * Indicates first appearance on Territorial Tips

AFTER HOURS Lloyd Glenn (Aladdin 3346) ALL OF ME I DON'T WANT TO CRY Big Maybelle (Savoy 1512) A WHOLE LOT OF SHAKING GOING ON Jerry Lee Lewis (Sun) BUTTERFLY Andy Williams (Cadence 1308) CHICKEE WAH-WAH Bobby Marchan (Gale 101)

DEAREST Mickey & Sylvia (Vik 0267)

DIANE Bo Rhambo (Cash 452) DON'T ASK ME TO BE LONELY Dubs (Gone 5002)

DON'T WANT NO WOMAN Bobby Blue Bland (Duke 167)

EVERYBODY NEEDS SOMEBODY Little Walter (Checker 859)

EVERYONE'S LAUGHING Spaniels (Vee-Jay 246)

FABULOUS Charlie Gracie (Cameo 107)

FLORENCE Paragons (Winley 215)

GONE Ferlin Husky (Capitol 3628) GROANIN' THE BLUES

IF YOU WERE MINE Otis Rush (Cobra 5010)

GUIDED MISSILES Cuff Links (Dootone 409)

HERE COMES ROMANCE Clovers (Atlantic 1129)

HE'S MINE Platters (Mercury 71032)

HEY BO DIDDLEY

MONA Bo Diddley (Chess 1652) HONEY, WHERE YOU GOING LITTLE RAIN Jimmy Reed (Yee-Jay 237)

I DON'T BELIEVE Bobby Blue Bland (Duke 160)

I LOVE MY GIRL Cozy Morley (ABC-Paramount)

I'M STICKIN' WITH YOU Jim Bowen (Roulette 4001)

I'M WALKING Rickey Nelson (Verve 10047)

IN THE CHAPEL Ann Cole (Betan 232)

IN THE DOORWAY CRYING Midnighters (Federal 12293)

ISABELLA Roy Tan (Dot)

I WANT TO GET MARRIED B. B. King (RPM 492)

I WANT TO DANCE

MARRY ME Shirley & Lee (Aladdin 3369)

*| WOULD LIKE TO KNOW Bobby Mitchell (Imperial S440)

JOHNNIE'S HOUSE PARTY John Heartsman & Gaylarks (Music City 807) *JUNGLE HOP Don & Dewey (Specialty 599)

JUST BECAUSE Larry Williams (Specialty 597) *LITTLE BILLY BOY Three D's (Paris)

LOOBY DOO Bebby Byrd (Zephyr 70-018)

*LOUIE LOUIE YOU ARE MY SUNSHINE Richard Berry & Pharohs (Flip 321) LOVABLE Dale Cook (Specialty 596) *MESSED UP Harrold Burrage (Cobra S012)

MIDNIGHT Googie Rene (Class 205) *MISS YOU SO Lillian Offitt (Excella 2104)

*MY HEART IS CRYING Billy Boy (Vee-Jay 238)

MY LIFE GOING BACK HOME Howlin' Wolf (Chess 1640)

MY LOVE WILL NEVER DIE Otis Rush (Cobra 5005) ONE HUNDRED YEARS FROM TODAY Alice Jean (Rhythm 102)

OUT IN THE COLD AGAIN

MIRACLE IN THE RAIN Lymon & Teenagers (Gee 1036) PLEDGE OF LOVE

Ken Copeland (Imperial 5432) *Penguins (Atco 1132)

PRETEND Tab 5mith (United 205)

RAINDROP ints (Mercury 71073)

*RAKIN' AND SCRAPIN' Dean Beard (Atlantic 1137)

RANG TANG DING DONG Cellos (Apollo 510)

ROCK ME Muddy Waters (Chess 1652)

ROCK YOUR LITTLE BABY TO SLEEP Buddy Knox (Roulotte 4009)

ROSIE LEE Mello-Tones (Gee 1037)

SEARCHIN' Coasters (Atco 6087) SIDE TRACK Googie Rene (Class 208)

SHOULD I EVER LOVE AGAIN Wynona Carr (Specialty 589)

SO LONG Roy Hamilton (Epic 9212)

SO RARE Jimmy Dorsey (Fraternity 755)

*START MOVIN' Sal Mineo (Epic 9216)

*SUZIE-Q Dale Hawkins (Checker 863) SWEET AND EASY TO LOVE Roy Orbison (Sun 26S)

*TALKIN' TO THE BLUES Jim Lowe (Dot 15569)

THE GAME OF LOVE Lavern Baker (Atlantic 1136) *THE SUN IS SHINING Jimmy Reed (Vee-Jay 248)

TRUE LOVE GONE Enchanters (Coral 61756)

UNITED Love Notes (Holiday) WARM UP TO ME BABY Jim Bowen (Roulette 4010)

WHY DO YOU HAVE TO GO Delis (Vee-Jay 236) WHAT CAN I DO HEAR MY PLEA Donnie Elbert (DeLuxe 612S) WHAT DO YOU KNOW ABOUT LOVE Wynona Carr (Specialty 600)

*WHEN I GET YOU BABY Ruth Brown (Atlantic 1140) YOU MADE ME LOVE YOU Screamin' Jay Hawkins (Okeh 7084) YOUR CHEATIN' HEART Pearls (Onyx 510)

eb

Starting Big!

"NO BUTS, NO MAYBES" **"CRY PRETTY** BAB

Professor Longhair

101

Ask Joe Baneshek — A-I, New Orleans

"CHICKEN BABY CHICKEN" "I'LL FOREVER LOVE YOU"

Tony Harris

′ً# 104

Ask Steve Poncio — United, Houston

"NO MORE"

Riff Ruffin

Ask Dick Sturgell—A-I, Oklahoma City

"I'VE GOT A FEELING" **''DANNY'S** BL

The Ebbtones

井100

Ask Manny Goldberg — Mangold, Baltimore

4523 south western avenue los angeles 62, california AXminster 5-3124

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

103





NEW YORK—Roy Hamilton poses with (left to right) manager Bill Cook, public relations man Art Franklin and agent Tim Gale, at the party celebrat-ing Roy's return to show business, after a year's retirement. Now in perfect health, Roy has cut several new sides for Epic, including his current big one, "My Faith, My Hope, My Love."

Rock & Roll Goes To Iceland

REYJAVIK, ICELAND - Tony Crombie and his Rockets, one of England's top rock and roll bands, received a rousing reception when they arrived in this city, recently, for a ten-day stint.

Arriving twenty hours late due to bad weather conditions, and landing in Iceland one hour prior to show time, the Rockets played to two capac-ity houses at Iceland's biggest theatre and received standing ovations from the receptive throngs.

The local paper, The Visir, reported, "Never has Iceland seen anything like the reception accorded Tony Crombie ... it was fantastic. The band had to be locked in its dressing room at the end of the show to avoid being crushed by the crowds yelling for more."

Crowds lined the street until 3 A. M. singing and dancing and following Crombie wherever he went.

From Reyjavik, Crombie flies to New York to confer with TV produc-ers and record company execs.

Gee 1037

659 10th AVE. NEW YORK, N. Y. BERKELEY, CALIF.

NEW YORK—All branches of show business are once again combining to help perpetuate the memory of the late great "Fats" Waller through the Thomas "Fats" Waller National Memorial Week Of Music, which began May 16 and will run through May 23 as a tribute to the man who made so many lasting contributions to contemporary American music.

"Fats" Waller Memorial

Week May 16-23

Spearheading the 1957 tribute to "Fats" are the nation's disk jockeys, who are highlighting his recordings and the recordings by other artists of his many works during the week. Many of the top platter-spinners in the United States and Canada have Waller recordings, brief eulogistic comment and word pictures of his colorful career and immortal music.

Important programs on the major radio and television networks are featuring medleys and special vocal and instrumental arrangements of Waller compositions during the May 16-23 period.

period. Waller wrote over 450 musical com-positions including "Ain't Misbehav-in", "Honeysuckle Rose", "Black And Blue" and many other tunes. These are looked upon as Jazz Classics and are played and sung all over the world. When he turned his talent to musical shows he turned out "Hot Chocolates", "Keep Shuffin", "Load Of Coal", "Tan Town Topics" and "Early To Bed", all of which were Broadway hits. Broadway hits.

Chairman of the Thomas "Fats" Waller National Memorial Week of Music is W. T. Ed Kirkeby, who had been associated with "Fats" for many years as his personal manager.

Coral On Comedy Kick

NEW YORK—Coral is once again riding high on the comedy kick. Cur-rently on the market for the label are: "Abner The Baseball" by Eddie Law-rence; "Morris" and "The Initial Game" by Sid Gould; the Louis Nye-Larry Sonn recording of "Hi-Ho, Steve-O"; and "Let's Keep the Dodg-ers In Brooklyn" by Phil Foster. Coral has had success with its comedy re-leases in the past few years—both with singles and with its "Laugh Of the Party" LP's.



May 25, 1957 THE NATION'S

Pos. Last Week

1

2

ALL SHOOK UP

Elvis Presley (RCA Victor 6870)

SCHOOL DAY

21. PARTY DOLL. 22. GOT MY MOJO WORKING. 23. THERE OUGHTA BE A LAW. 24. I WANT TO GET MARRIED. 25. OUT IN THE COLD AGAIN.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

(CI 6-4490)

Lee

b/w

b/w

Aladdin





"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Page 107



ound

Country

The Wall Street Journal, in its edition of May 3rd, front-paged an analysis of Country Music under the headline "Homespun Harmony." The article leads off with details of Dow Chemical Company's \$500,000 purchase of The Red Foley Show on 275 ABC Radio stations and 23 non-affiliated outlets. Starting with WLS, Chicago, in 1924, the feature traces the success of the "Carnegie Halls of homespun harmony" to the present popularity of The "Ozark Jubilee" and The "Grand Ole Opry."

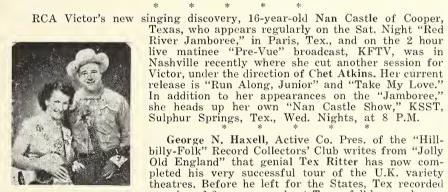
RED FOLEY

WWVA-Wheeling, W. Va.'s gospel quartet, The Sunshine Boys, begin a coast to coast series of pro-grams soon on the ABC radio network. The program will be five minutes in length and is sponsored by Sterling Drug. The series is schedule for five days a week

The Jamboree's Lee Moore & Juanita recently recorded 4 more sides for the Cross Country label, 2 of which are scheduled for release this week. The tunes are "Goin' Down The Country" and one of their most requested sacred songs, "Twilight Is Steal-ing." ing.'

Capitol's Jordanaires, are in Hollywood again recording the sound track for Elvis Presley's newest movie, the name of which hasn't been determined as yet. "Loving You" the Presley movie in which they also appear is scheduled for an August release. In addition, they supply the background music for Jimmy Newman's latest Dot goodie "A Fallen Star."

Beginning June 1st, greater Toronto's newest radio station will go into operation, under the call letters of CJRH, at 1300 on the dial. Located at Richmond Hill, Ontario, on the northern outskirts of Toronto, the 5,000 watt station will feature as its country & western D. J., "Uncle" Stan Larke, currently with CFJB, Brampton. The new outlet would appreciate any pre-release disks sent their way. The address is Radio Station CJRH, Richmond Hill, Ontario, Canada. Stephen Appleby is Program Director.



EVALUATE: B.B.C. Tex's latest release for U.K. Capitol is—"I Leaned On A Man" and "Children And Fools." "Children And Fools."

Haskell adds that other welcome visitors to Britain recently included Mr. & Mrs. Herbert Shucher, Mr. & Mrs. Jim Reeves, Janis Martin, Jim Edward, Maxine and Bonny Brown, Del Wood, Hank Locklin, Tommy Russell, Dick O'Shaugnessy and the Jim Reeves' group—The Wagon Masters—Tommy Hill, Les Jackson, Bobby Garrett, Billy Harlan and Luie Dunn. The group came to the U.K. after a tour of other European U.S. Bases, and gave four shows in England. Audiences practically "raised the roof" with their applause, and each RCA Victor star or group was called back time after time for encores sez Haskell.

and each RCA Victor star or group was cannot be encored by encores sez Haskell. Latest U.K. releases include: Ferlin Husky's hit "Gone" (Capitol), Sonny James'—"First Date, First Kiss" (Capitol), Slim Whitman's "Careless Love" (London), Mitchell Torok's—"Pledge Of Love" (Brunswick), Ernie Chaffin's— "Lonesome For My Baby" (London), Carl Perkins'— "Matchbox" (London), Mac Wiseman's—"Sundown" (London). L.P. releases include one by the late Hank Williams on the MGM label.

* * * * * * * Bob Center, writer of "Drinking Tequila," has formed Bobby Records and Parkdale Music Co. His first release is "Poor Little Black Sheep" and "I Beg Your Pardon, Ma'am." Sez Bob, the unusual rhythmic clicking in the background of the "Black Sheep" number was accomplished by the drummer beating on an ash tray. Bob penned and sang both of these numbers, and hopes to record other artists in all fields. fields.

JORDANAIRES Earl Heywood, Canada's well known country crooner, headed a big tour in the Maritimes in eastern Canada playing all the major cities in New Brunswick and Novia Scotia. Other acts on the stint included "Lazy" Jim Day of "Grand Ole Opry" fame, Uncle Frank Evans and the Western Sweethearts. This was the first country show to appear in the Maritimes this year and good crowds

were reported. The highlight of the attendance was Halifax with over 2,000 kiddies for the matinee show and over 3,000 adults for evening performance Heywood, who has been recording for RCA Victor for many years, now has two new recordings spinning on the Dominion label released by the publisher of the Heywood Song folios in Canada. The 4 new tunes include "Counterfeit Kisses," and "Your Only Ray Of Sunshine," "Nellie Rey" and "Foolish Heart." Notes Earl, according to reactions from Canadiar radio stations both records are doing exceptionally well. Any DJ's wanting a copy of these can get same by writing to Canada.

Toronto, Ontario, Canada.



NAN CASTLE

NAN CASTLE Nashville writer Kenny Marlow reports that his latest recorded song, "I'm The Boss" by Jimmy Martir on Decca, is doing well in several areas and is on the country best-seller chart in Detroit. DJs who don't have copies may obtain one by writing to Marlow of Bon 450 No-brill. Box 452, Nashville, Tenn.

James Brown, the Lt. Rip Masters of the ABC-TV's "Rin-Tin-Tin" Show



James Brown, the Lt. Rip Masters of the ABC-TV's "Rin-Tin-Tin" Show and an MGM recording artist, is set for a busy day in Springfield May 18th In the morning he'll be grand marshal of the Armed Forces Day parade, guest that night on the "Ozark Jubilee," then will have a few minutes' breather before emceeing (also from the Jewell stage) an all-night telethon for Cerebral Palsy over local station KYTV. The Armed Forces Day parade is masterminded by Joe Slattery, announcer on "Jubilee" and "The Red Foley Show." Incidentally since he's been on active duty for two weeks right now, we should say Major Joe Slattery, U.S. Air Force Reserve.

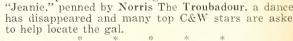
Crossroads TV president, Ralph Foster and man-aging vice presidents, John Mahaffey and Si Simar hosted Red Foley, Smiley Burnette and Dow advertis-ing executive Bill Richards on a very productive two-day fishing excursion in the Ozarks.

TEX RITTER

Marvin "Gonna Find Me A Bluebird" Rainwater of Top Talent's general manager, Lucky Moeller, is bound for an extended tout through Montana, opening immediately after he headlines, with Brenda Lee the annual Naval Relief Show at the Norman, Okla., Naval Air Station, or May 14th.

After introducing one side of her newest release, "Dynamite," on the "Jubilee" May 11th, Brenda premieres the reverse, "Love You 'Til I Die,' when she guests with Steve Allen on May 19th. . . . Pee Wee King makes his first "Jubilee" guest appearance on May 25th, along with his skyseraper-sized partner, "Little" Eller Long. . . . "Little" Libby Horne, mistress of ceremonies of the "Junior Jubilee," returns to the ABC-TV cameras for the May 18th Jubilee.

N. B. Mayhams, Ed Records prexy, infos that according to WLAF-Lafol-lette, Tenn. deejay, Pete Williams, the Newcomb Rayner Cannonballers' Co-Eć waxing of "Jeanie" and "Runaway Heart" is taking off in Tenn. In the tune "Jeanie." penned by Norris The Troubadour, a dancer has disappeared and many top C&W stars are asked to belo locate the grad



Henry Gall, Mgr. of RCA Victor's Myrna Lorrie types from Canada that DJ's who haven't received a copy of Myrna's latest "Teenagers Breakup," penned by brother Dave, and "Just Released," can easily obtain same by writing to Gall at S28 Alberta St. Fort William, Ont., Can.

In July Hank Snow and his Rainbow Ranch Boys are scheduled to tour the entire Dominion of Canada, beginning in Ontario and finishing up in Newfound-land. This marks the 1st time in 15 years that Hank has made such a trip. *

Slim Coxx pens that any band touring the North-east, coming through Conn. and looking for a night's booking should contact him at WJKO-Springfield, Mass. or at Coventry, Conn., tel. Pilgrim 2-7249. Slim and his Cowboy Caravan are readying a session with Event Records to be released soon.

Attention: Please address any information concerning Country Music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.



America's finest and most complete music systems



THE EXCITING, NEW

eebu

Superb Styling. Every line contributes to fresh, modern appearance—from the distinctive showcase to the jets of the grille that spell beauty in motion.

Unmatched Performance. Advanced engineering and design features include the straightin-line Select-O-Matic mechanism . . . Dual Pricing . . . Tormat Memory Unit . . . new printed circuits . . . full-range high fidelity.

hort THE NEW

IS THE WORLD'S FINEST MUSIC SYSTEM

STRAIGHT-IN-LINE



MECHANISM

The only one of its kind. The Select-O-Matic mechanism never drops a record . . . never turns one over because, even when playing, records never completely leave their individual storage compartments. Lightweight, spring-tension magnetic pickup exerts minimum pressure for longer record life.

A new magnifying indicator at base of the carriage identifies "selection playing."



DUAL PRICING FOR PROFITABLE PROGRAMMING

\$5

54 U4, A5 C

14 V4 85 D

Revolving Drum Program Selector catalogs 200 selections of music, 40 at a time under appropriate classifications, for fast reference, easy selection.

Dual Pricing. Much of the 45 RPM music the public wants to hear is only available on EP Album (two tunes per side) records. With Dual Pricing single records are programmed at one price and EP Albums at a proportionately higher price.





PRINTED CIRCUITS

Here is another design advancement that places the Seeburg 200 in a class by itself. This photograph pictures all the electronic assemblies which are concentrated in the swinging door. Back door assembly consists of "unitized" (individual) boards for the six major electronic units of the Seeburg 200. Each can be removed separately.

This widespread use of printed electronic wiring reduces the time required for service and inspection and assures maximum uniformity of performance and quality.

1000000



TORMAT MEMORY UNIT No moving parts. There is a tiny Toroid to completely control each of the 200 record sides. This is the first commercial application of Toroids other than for the "memories" of mammoth computing machines.

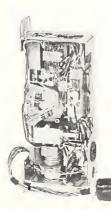
Permanently Sealed! Guaranteed 5 Years!



Wall-o-matic 2

Catalogs 200 titles under the same musical classifications that appear on the phonograph. Easily accessible program levers, directly below titles, swing freely. Letter-number keyboard at finger-tip level makes selection easy. The Wall-O-Matic is also equipped for Dual Pricing to assure profit-

able as well as proper remote programming. Chromiumplated housing. 3-wire type.



Dual Pricing Unit of the phonograph. The Wall-O-Matic is equipped with a similar mechanism. Both mechanisms establish credits up to \$1.00 to encourage multiple selection.







"MUSIC FOR EVERYONE"

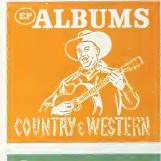
The tremendously increased sale of album records to the public has created a welcome new concept in the programming of coin-operated phonographs. Single tune records continue to be essential to a well-programmed music system. But EP Albums, with two tunes per side, are now equally necessary to balanced programming.

With the Seeburg 200 proper, profitable programming is easy because: (1) Dual Pricing permits programming singles at one price and EP Albums at a proportionately higher price and (2) the colorful classification windows provide for programming "music for everyone" under appropriate headings. That's modern, profitable music merchandising.

J. P. SEEBURG, CHICAGO 22, ILLINOIS Division of Fort Pitt Industries, Inc.







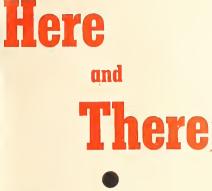












and from Everywhere...

> Coinmen Attending the

MOA Convention

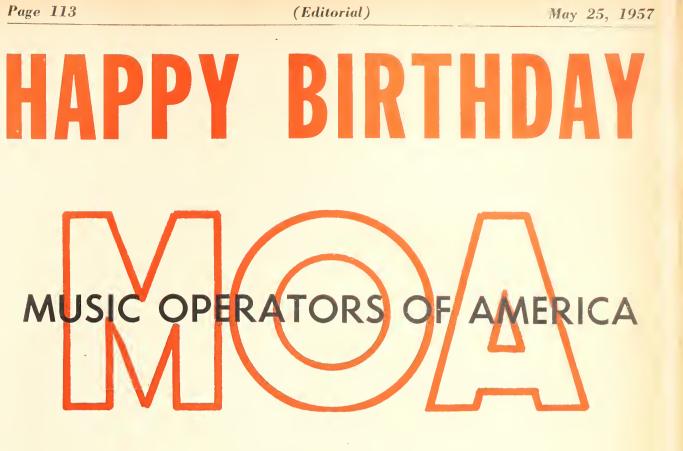
are saying . . .

Meet Me in BOOTH NO. 4-A (The Cash Box Exhibit) and The Cash Box

Suite

2030-2031-

2032



Happy Birthday, MOA.

And tho, as yet, an infant among great national organizations, this being but your 9th Birthday, your outstanding efforts in behalf of the nation's automatic music operators have won regard and acclaim.

The Cash Box knows this is your 9th Birthday.

Knows this because *The Cash Box* conceived the idea for MOA (Music Operators of America) and was very prominently present at your birth.

What a tremendously full grown 9year-old you are!

Anyone wending his way thru this busy, busy, biggest of all MOA conventions, must agree to this fact.

The numbers of exhibitors.

The crowds of operators,

The great interest.

The grand regard for the organization.

The looks of pleased happiness on the faces of all the many association leaders present. The smiling, confident, happy expressions of all the operators.

Every sign, everywhere thruout this outstanding MOA convention, indicates the fact that all present are pleased and proud over your great growth these past, short 9 years.

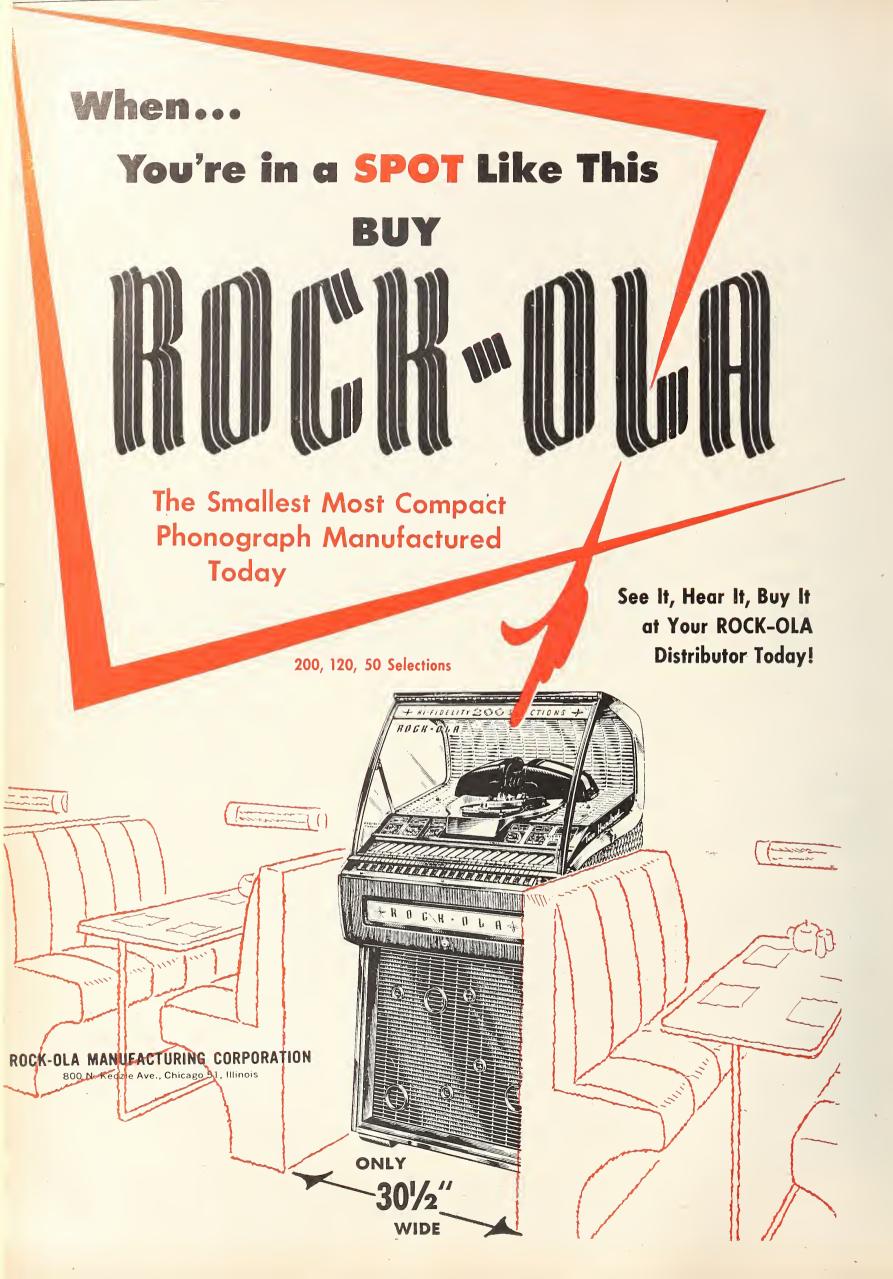
To look back may be folly, but there is a thrill looking back at the small but earnest groups of men who came together to help boom MOA to its present stature in the automatic music industry.

The fact that the nation's legislators look to MOA for answers to all problems as well as all proposed legislation and, what's even more important, accept and recognize MOA as leading the nation's automatic music operators, is glory enough for any national organization.

To its hard working president, George A. Miller, much respect and honor for his untiring efforts.

To MOA's Board of Directors and members of all Committees great commendation.

In fact, to one and all who comprise MOA (Music Operators of America) its members—its leaders—*HAPPY 9th BIRTHDAY*!!



The Cash Box

Page 115

May 25, 1957

I'HII:A

Record Number of Exhibitors (55) Display In Record Number of Exhibit Booths (87) Attendance Greatest of All Time.

CHICAGO — Celebrating its ninth birthday, Music Operators of Amer-ica (MOA)) is now holding its 7th Annual Convention here at the Mor-rison Hotel, from Sunday, May 19 thru Tuesday, May 21. However, coinmen started to gather at the hotel on Saturday, and the organization will carry on thru Wednesday, May 22, for MOA business. This biggest and greatest of all MOA Conventions will see a record number of exhibiting companies (55) using a record number of exhibit booths (87) to display its music

machines, records, amusement chines, vendors and kiddie rides. amusement ma-

chines, vendors and kiddie rides. Chicago manufacturers are holding open houses for the visitors, which should be the largest group of coim-men to attend a show in all MOA's history. In addition, these manufac-turers have arranged suites in the Morrison and other hotels to enter-tain its customers and friends. As is the case each year, the Con-vention will wind up on Tuesday night with its Grand Banquet and Floor Show, at which the world's greatest recording artists will entertain.

PROGRAM

SUNDAY, MAY 19-Exhibit Hours: 2:30 P.M. to 8:00 P.M. Forum Meeting: 12:00 Noon to 1:30 P.M. Parlor F on 2nd Floor. Subject: Ten Cent Play and Diversified Operation—moderators Lou Casola, Harry Snodgrass, John A. Wallace and Howard Ellis.

Forum Meeting: 8:15 P.M. in Parlor F on 2nd Floor. Subject: Taxation and Licensing Problems, Public Relations and Present Legisla-tion-moderators Gordon Stout, David Baker, Martin Britz and Clint Pierce.

MONDAY, MAY 20-Exhibit Hours: 2:30 P.M. to 8:00 P.M.

MONDAY, MAY 20-EXhibit Hours: 2:30 F.M. to 8:00 F.M. General Meeting: 10:00 A.M. to Noon. Madison Room on 3rd Floor. Presentation of Flag by United States Navy; Invocation by Father Hugh Calkins, O.S.M. of Our Lady of Sorrows Basilica; Opening Address by George A. Miller, national president; Talk by Clint Pierce, vice president; Talk by Dave Baker; Talk by Hirsh de LaViez; "Present Copyright Legislation" by Sidney H. Levine; "The Phonograph Industry" by John Haddock, president AMI, Inc.

Exhibitors' Luncheon: 12:30 P.M. in Cotillion and Embassy Rooms on Mezzanine Floor.

Ladies' Fashion Show Luncheon: 12:30 P.M. in the Terrace Casino Room.

Forum Meeting: 8:15 P.M. in the Venetian Room on 2nd Floor: Matters pertinent to the music industry will be discussed between the songwriters, publishers and music operators.

TUESDAY, MAY 21-Exhibit Hours: 2:30 P.M. to 6:00 P.M.

General Meeting: 10:00 A.M. to Noon. Madison Room on 3rd Floor. Invocation by Rabbi Noah Gamsi of Chicago Loop Synagogue. "Amend-ments to the MOA By-Laws" by Sidney H. Levine; "General Operation of a Diversified Coin Machine Business" by Harry Snodgrass; Talk by Congressman George P. Miller; Talk by Outstanding Personality of the Record Industry; "Think It! Say It and Do It." by Vincent Gottschalk; After Dinner Speaker as well as an outstanding Radio and Television Personality.

10:30 A.M. Special sightseeing Trip for the Ladies-busses at front of Hotel.

Forum Meeting: 1:00 P.M. in the Madison Room on 2nd Floor. "Depreciation Schedules and Filing of Forms 1096 and 1099 with the Internal Revenue Department."

7:00 P.M. GRAND BANQUET AND FLOOR SHOW in the Terrace Casino Room.

WEDNESDAY, MAY 22-10:30 A.M. General Meeting for MOA Members in the Madison Room on the 3rd Floor. Invocation by Clarence N. Wright, Ravenswood Presbyterian Church. General discussion, elec-tion of officers, coyright legislation, Women's Auxiliary and Hospitality Room for future conventions.

Evening: Board of Directors Meeting in Suite 440. Cocktails and Dinner. Lester Rieck, Rock-Ola Manufacturing Corporation; E. R. Ratajack, AMI, Inc.; A. D. Palmer, Jr., The Rudolph Wurlitzer Company; and Jack Mitnick, United Music Corporation will be the guests of MOA.

EXHIBITORS -

F

æ

Booth	Booth
A—One Stop Phono Records	44—Capitol Projector Corp.
B—Disken Records	45—Wico Corp.
1—Decca Records	46]
2	47 Continental Vending
and National Rejectors	and Machine Corp.
3	48
4—The Rudolph Wurlitzer	48A)
Co.	and } Irving Kaye Co.
4A—The Cash Box	48B
5—AMI, Inc.	49
5—AMI, Inc. 6—The Billboard	and Nyack Slate Co.
7—Rock-Ola Manufacturing	50
Corp.	51
8)	52
and Broadcast Music, Inc.	53 Bally Vending Corp.
9 J	and
10-Liberty Records	54 J
11—Mercury Records	55] B N 6
12—Columbia Records	56 Rowe Manufacturing
13—Jubilee Records 14—BestTest Tube Testing	and Co., Inc.
	57 J
Co. 15—Abbott & Fabor Records	58-U-Test-M Manufacturing
16—Coral Records	Co.
17—Ferris Records	59—Jay Jay Records
18—M-G-M Records	60 J
19]	and Fischer Sales Co.
20	61
and Dot Records	62
21	and Rudd-Melikian, Inc.
22	63
and A B C - Paramount Rec-	64
23 ords	65
24—RCA Victor Records	and Exhibit Supply Co.
25—Capitol Records	66]
26—Star Title Strip Co.	67-W & W Music Co.
	68A—Champion Distributing
and American Shuffleboard	Co.
28 J Co.	68B—Mike Munves Corp.
29—Paul Bennett Needle Co.	69]
30—National Vendors 31—Auto-Photo Co.	and West Side Distributing
32	70 Co.
33	71
and United Music Corp.	and Genco Manufacturing &
34	72 Sales Co.
35	
36	
and Bally Records	
37	75 Chicago Coin Machine
38	and Co.
39	76]
and Bally Manufacturing Co.	C—United States Navy
40	D-Eastern Electric Co.
41	
42 United Manufacturing	E—Dick Steinberg
and Co.	F—Dee Jay Magazine
43	H—Personality Productions

Ş

After a thorough and comprehensive study was made of

the entire phonograph industry . . . after years of painstaking experiment and development . . . UNITED presents a truly magnificent instrument that is astounding

the entire industry. It outmodes all other phonographs with its ingenious simplicity... the very keynote of its design. Its many new, exclusive features far exceed the

demands of veteran operators . . . puts an end to those

many needless service calls that rob profits from the cash-

box. No other phonograph in existence today can match

the spontaneous appeal . . . the rich sound quality of this great new phonograph. Gracefully styled in five beautiful color-combinations, this elegant new phonograph will put

new life in your operating businessnew, thrilling entertainment in your locations ... new profits in your bank.

See and Hear This Great Innovation

MAY 19, 20, 21, MORRISON HOTEL, CHICAGO BOOTHS 32, 33, 34, 41, 42, 43

UNITED MUSIC CORPORATION

AT THE

3401 NORTH CALIFORNIA AVENUE

CHICAGO 18, ILLINOIS CABLE ADDRESS: UMCORP

Dening a New Era in

NEW

• Dual-Dial Selector Simply Dial Selection and Press Button

NEW

Memory Unit with Printed Circuits
 Playmeter
 Automatic Scanning For Reloading

NEW

Cross-Over Network
Separates Highs From Lows



 Full-Range Hi-Fidelity Amplifier Automatic Volume Compensation Continuously Variable Bass And Treble Tone Controls Scratch Suppressor — 8 Standard-Type Tubes



• Lower Cabinet Section is an Acoustical Phase Inverter Enclosure

NEW

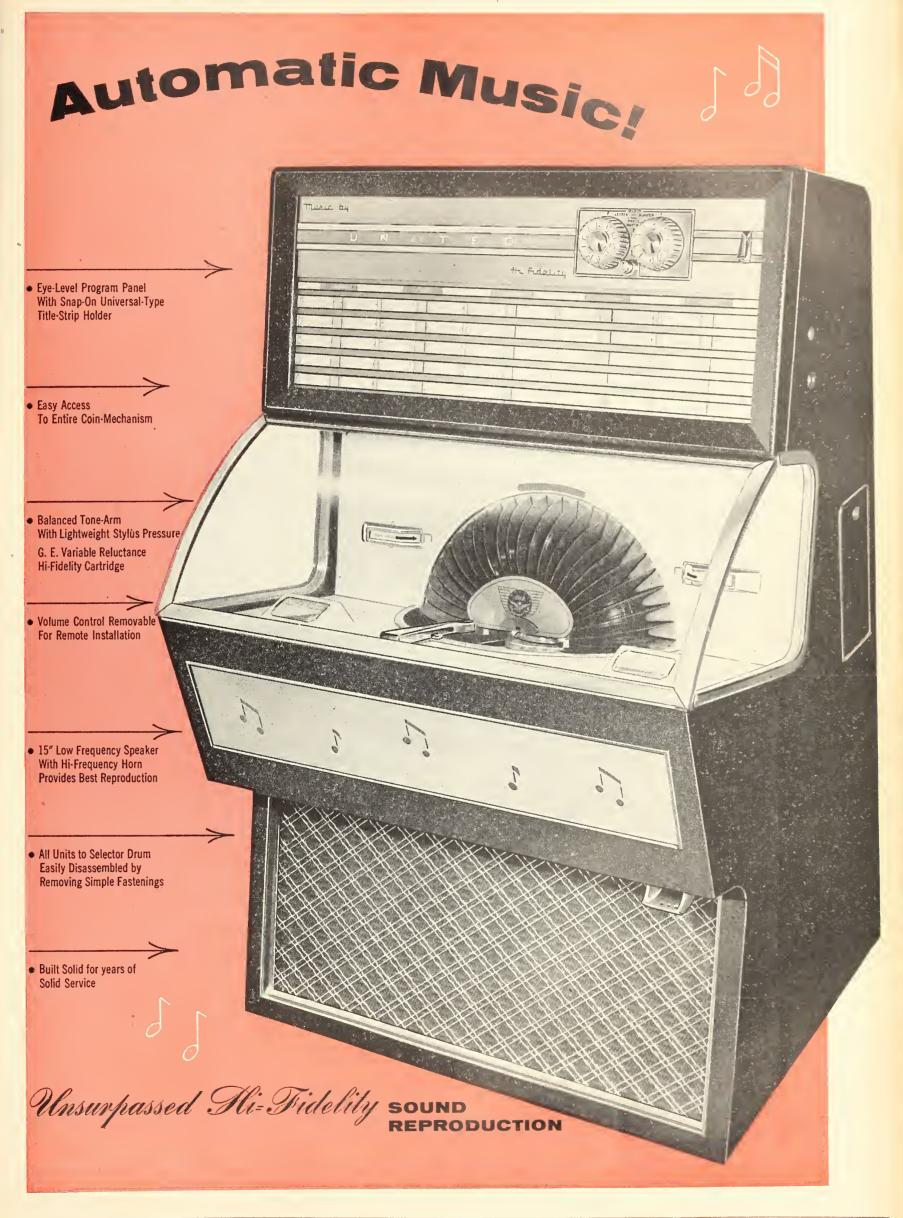
• Assembly Units Easy to Get At Simple to Service

Greater Speed Between Selections
 For Faster Profits

<u>SIMPLICITY</u> IS THE <u>INSIDE</u> STORY... INSURES YEARS OF STEADY PROFIT OPERATIONS

CONVENTION

Brilliant, Sparkling New BEAUTY ...



The Cash Box' Chicago Directory

A Guide For Visitors To The City Of Chicago

(1957 EDITION)

(1957 EDITION) • The Cash Box' Chicago Directory of manufacturers and distributors of coin operated machines, "A Guide For Visitors To The City Of Chicago", contains the names of all people to see at each of the manufac-turers and distributors of coin operated machines. It allows visitors to regulate their visits by giving the approximate taxicab time from the "Loop" (central, downtown) area of the city. Those driving to Chicago are also given street directions by numbers and dis-tances of streets from the main Chicago intersection point, Madison and State Streets. All street numbers tend west, south, east and north from this intersection point. If there are any persons or firms not listed here the visitor may be seeking, he should phone:

THE CASH BOX 32 W. RANDOLPH ST. CHICAGO 1 (Tel.: DEarborn 2-0045)

MANUFACTURERS

AMI, Inc.

134 North LaSalle Street (Tel. ANdover 3-2964) North LaSalle Street (Iel. ANdover 3-2964) Sales Director's offices and Export Division of Grand Rapids, Mich. factory. Located in heart of the Loop area, corner of LaSalle and Randolph Streets. Cur-rently manufacture: Hi-Fi Automatic Phonographs and Automatic Music Accessories.

See: Edward R. Ratajack; Max Lewin.

AUTO-BELL MANUFACTURING CO.

29 West Kinzie Street (Tel. DEarborn 7-0078) Located just outside the Loop district of the city on the near North side. (Kinzie St. is 300 North). Firm manufactures: Club type amusements. See: S. Wolf; Harold Brown.

BALLY MANUFACTURING CO.

2640 Belmont Avenue (Tel. COrnelia 7-6060) Located on Northwest side of city. About 25 to 30 minutes from the Loop by cab. (Belmont Ave. is 3200 North). Firm currently manufactures Pool Games, In-lines, Shuffle Alleys, Bowling Games, Kiddie Rides. See: Ray T. Moloney; Andy Renn; George Jenkins; Herb Jones; Bill O'Donnell; Dan Moloney; Tom Cal-lagan; Art Garvey; Phil Weinberg.

BALLY VENDING CORP.

2460 West George Street (Tel. IRving 8-7345) Located on the Northwest side of the city. About 25 minutes from the Loop by cab. (George St. is 2900 North.) Firm currently has Bally beverage dispens

See: Fred Mills, Jr.; John Stewart.

BINKS INDUSTRIES, INC.

 BINNS INDUSTRIES, INC.
 3859 North Elston Ave. (Tel. IRving 8-5232) Located on the Northwest side of the city. About 25 minutes from the Loop by cab. (Elston Ave. inter-sects St. Louis Ave., 3500 West, at this point). Firm currently manufactures: Amusement Games. Firm currer See: Mel Binks.

BUCKLEY MANUFACTURING CO.

West Lake Street (Tel. VAn Buren 6-6636) Located on West side of city, About 25 to 30 minutes from the Loop by cab. (Lake Street is 200 North). Firm currently manufactures: Bells.

See: Patrick J. Buckley; Jerry Haley, Fred Morris.

CHICAGO COIN MACHINE CO.

1725 West Diversey Blvd. (Tel. WEllington 5-4600) Located on Northwest side of city, About 20 to 25 minutes from the Loop by cab. (Diversey Blvd. is 2800 North). Firm currently manufactures: Bowling Games

See: Samuel Wolberg; Samuel Gensburg; Edw. E. Levin, Mort Secore.

EXHIBIT SUPPLY COMPANY

4218 West Lake Street (Tel. VAn Buren 6-3100) Located on West side of city. About 25 to 30 minutes from the Loop by cab. (Lake Street is 200 North). Firm currently manufactures: Arcade Machines, Card Ven-dors, Arcade Supplies, Pool Tables. See: Sam Lewis; Ed Hall; Chet Gore.

J. F. FRANTZ MFG. CO.

- 1940 West Lake Street (Tel. TAylor 9-2399) Located on West side of city. About 15 minutes from the Loop by cab. (Lake Street is 200 North). Firm currently manufactures: Scales, Counter Games, A. B. T. Rifle Gallery.
 See: John F. Frantz.

GAMES, INC. 663 North Wells Street North Wells Street (Tel. Michigan 2-5101) Located on near North side of city. About 10 to 15 minutes from the Loop by cab. (600 North is Erie Street). Firm currently manufactures: Club type amusements. See: Clarence Schuyler.

MANUFACTURERS AND DISTRIBUTORS OF COIN OPERATED MACHINES

GENCO MFG. & SALES CO.

2621 North Ashland Ave. (Tel. BUckingham 1-1235) Located on Northwest side of the city. About 20 to 25 minutes from the Loop by cab. (Ashland Ave. is 1600 West). Firm currently manufactures: Guns. See: Avron Gensburg; Ralph Sheffield; Al Warren.

D. GOTTLIEB & COMPANY

 D. GOTTLIED & COMPANY
 1140 North Kostner Ave. (Tel. ALbany 2-2640) Located on West side of the city. About 30 minutes from the Loop by cab. (Kostner Avenue is 4400 West). Firm currently manufactures: Amusement pinballs.
 See: David Gottlieb; Sol Gottlieb; Nate Gottlieb; Alvin Cottlieb, Indd Weither Gottlieb; Judd Weinberg.

J. H. KEENEY & CO., INC.

2000 West 50th Street (Tel. HEmlock 4-5500) Located on Southwest side of the city. About 25 to 30 minutes from the Loop by cab. (2600 West is Rockwell Street). Firm currently manufactures: Com-plete line of Vending Machines; Bowling Games. See: Roy McGinnis; Paul Huebsch; John Conroe; V. N. Allbritten; Harold Perkins.

MARVEL MANUFACTURING CO.

2847 West Fullerton Ave. (Tel. Dickens 2-2424) Located on Northwest side of the city. About 20 to 25 minutes from the Loop by cab. (Fullerton Avenue is 2400 North). Firm currently manufactures: Over-head and Wall Type Scoreboards; Plastic Phono Re-placements, Pool Tables.
 See: Ted Rubenstein.

ROCK-OLA MANUFACTURING CORP.

800 North Kedzie Avenue (Tel. NEvada 8-7600) Located on Northwest side of the city. About 15 to 20 minutes from the Loop by cab. (Kedzie Ave. is 3200 West). Firm currently manufactures: Hi-Fi Automatic Phonographs and Automatic Music Accessories. See: David C. Rockola; Ed Ristau; Les Rieck; Kurt

Kluever.

J. P. SEEBURG CORP.

 1500 Dayton Street (Tel. MIchigan 2-0800) Located on near North side of the city. About 15 minutes from the Loop by cab. (Dayton Street is 1000 West). Firm currently manufactures: Hi-Fi Auto-matic Phonographs and Automatic Music Accessories; Home Model Phonographs; Background Hi-Fi Music Surtemer Systems. See: Tom Herrick.

STANDARD - HARVARD

- METAL TYPER, INC.
- 1318 North Western Avenue (Tel. EVerglade 4-3120) Located on Northwest side of the city, About 15 minutes from the Loop by cab. (Western Ave. is 2400 West). Firm currently manufactures: Metal typer machine

See: Jerry Kuklin.

UNITED MANUFACTURING CO.

- 3401 North California Ave. (Tel. COrnelia 7-2240) Located on Northwest side of the city. About 30 minutes from the Loop by cab. (California Ave. is 2800 West). Firm currently manufactures: Shuffle Alleys; Inline games; Guns; Bowling Games.
 See: Lyn Durant; Herb Oettinger; Bill DeSelm; Ray Riehl; John Casola; Al Thoelke; Bob Bever.

UNITED MUSIC CORP.

- 3401 North California Ave. (Tel. COrnelia 7-2240) Located on Northwest side of city. About 30 minutes from the Loop by cab. (California Ave. is 2800 West). Firm currently has: Hi-Fi Automatic Phonographs and Automatic Music Accessories
- See: Jack Mitnick; Herb Oettinger.

WATLING MANUFACTURING CO.

4650 West Fulton Street (Tel. COlumbus 1-2770) Located on West side of the city. About 35 minutes from the Loop by cab. (Fulton Street is 300 North). Firm currently manufactures: Scales. See: John Watling.

WILLIAMS MANUFACTURING CO.

4242 West Fillmore Street (Tel. NEvada 2-4900) Located on West side of the city. About 25 minutes from the Loop by cab. (Filmore Street is 1100 South). Firm currently manufactures: Five-Ball Games; Spe-cial Type Amusement Games. See: Harry Williams; Sam Stern; J. A. Weinand.

DISTRIBUTORS

- ALL-STATE COIN MACHINE EXCHANGE
- 4407 West Fullerton Ave. (Tel. BElmont 5-6770) Located on Northwest side of the city. About 30 min-utes from the Loop by cab. (Fullerton Ave. is 2400 North). Distributors for: J. H. Keeney & Co., Inc. See: Vincent Shay; Stanley Levin.

ATLAS MUSIC COMPANY

2122 North Western Ave. (Tel. ARmitage 6-5005) Located on Northwest side of the city. About 15 to 20 minutes from the Loop by cab. (Western Ave. is 2400 West). Distributors for: J. P. Seeburg Corp.

See: Maurie Ginsburg; Eddie Ginsburg; Nate Feinstein; Harold Schwartz; Bill Phillips; Stuart Fishbein.

AUTOMATIC PHONOGRAPH DISTRIBUTING CO.

- 806 North Milwaukee Ave. (Tel. CHesapeake 3-4900) Located on near Northwest side of the city. About 10 to 15 minutes from the Loop by cab. (Milwaukee Ave. intersects Chicago Ave., 800 North, at this point). Distributors for: AMI, Inc.
- See: Mike Spagnola; Phil Weisman; Joe Glimco.

COVEN MUSIC CORP.

- 3181 North Elston Ave. (Tel. INdependence 3-2210) Located on the Northwest side of the city. About 25 minutes from the Loop by cab. (Elston Ave, inter-sects California Ave., 2800 West, at this point). Dis-tributors for: Rudolph Wurlitzer Co.
- See: Ben Coven; Herb Bidenkap; Sid Paris.

DONAN DISTRIBUTING CO.

5007 North Kedzie Ave. (Tel. JUniper 8-5211) Located on far Northwest side of the city. About 35 minutes from the loop by cab. (Kedzie Ave. is 3200 West). Distributors for: Bally Mfg. Co. See: Don Moloney; Mac Brier.

EMPIRE COIN MACHINE EXCHANGE 1012 North Milwaukee Ave. (Tel. EVerglade 4-2600) Located on near Northwest side of the city. About 15 minutes from the Loop by cab. (Milwaukee Ave. inter-sects Augusta Blvd., 1000 North, at this point). Distributors for: Auto-Photo Co., Genco Mfg. & Sales Co., United Mfg. Co., Williams Mfg. Co.

See: Gil Kitt; Joe Robbins; LeRoy Hohbein; Jack Burns.

FIRST COIN MACHINE EXCHANGE

1750 West North Avenue (Tel. Dickens 2-0500) Located on Northwest side of the city. About 20 min-utes from the Loop by cab. (North Ave. is 1600 North). Distributors for: Chicago Coin Machine Co., Exhibit Supply Co., International Mutoscope Corp. See: Wally Finke; Joe Kline; Sam Kolber; Fred Kline; Wayne Toan Wayne Toan.

GATEWAY DISTRIBUTING CO.

3622 West North Ave. (Tel. Dickens 2-1214) Located on Northwest side of the city. About 30 minutes from the Loop by cab. (North Ave. is 1600 North). Distributors for: Valley Mfg. Co. See: Fred Minter; Bud Kottke.

GLOBE DISTRIBUTING CO.

- 1623 North California Ave. (Tel. ARmitage 6-0780) Located on Northwest side of the city. About 25 minutes from the Loop by cab. (California Ave. is 2800 West). Distributors for: Downey-Johnson Coin Counters.
- See: Charles Johnson.

MONARCH COIN MACHINE, INC.

2257 North Lincoln Ave. (Tel. Lincoln 9-3996) Located on the North side of the city. About 20 minutes from the Loop by cab. (Lincoln Ave. inter-sects Fullerton Ave. one block north from this point). See: Charles Pieri.

NATIONAL COIN MACHINE EXCHANGE

- 1411 West Diversey Blvd. (Tel. BUckingham 1-6666) Located on near North side of the city. About 15 minutes from the Loop by cab. (Diversey Blvd. is 2800 North). Distributors for: D. Gottlieb & Co.
- See: Joe Schwartz; Ronald Schwartz; Mort Levinson.

PURVEYOR DISTRIBUTING CO. 4322 North Western Ave. (Tel. JUniper 8-1814) Located on Northwest side of the city. About 30 minutes from the Loop by cab. (Western Ave. is 2400 West). Distributors for: J. H. Keeney & Co., Inc. See: Herb Perkins.

WORLD WIDE DISTRIBUTORS

2330 North Western Ave. (Tel. EVerglade 4-2300) Located on Northwest side of the city. About 20 minutes from the Loop by cab. (Western Ave. is 2400 West). Distributors for: Rock-Ola Mfg. Corp., Fischer Mfg. Co.

See: Al Stern; Joel Stern; Len Micon; Fred Skor.

Page 101



C. C. RIDER Chuck Willis (Atlantic 1130) C. C. RIDER Chuck Willis (Atlantic 1130) GOT MY MOJO LUCILLE WORKING Ann Cole (Baton 237) Little Richard (Specialty 598) JUST TO HOLD MY HAND Clyde McPhatter (Atlantic 1137) I WANT TO GET MARRIED B. B. King (RPM 492) SCHOOL DAY (RING RING GOES THE BELL) Chuck Berry (Chess 1653) ALL SHOOK UP Elvis Presley (RCA Victor 20-6870) IN THE DOORWAY COME GO WITH ME CRYING Midnighters (Federal 12293) Del-Vikings (Dot 15538) JUST TO HOLD MY HAND Clyde McPhatter (Atlantic 1137) ALL SHOOK UP Elvis Presley (RCA Victor 20-6870) LITTLE DARLIN' Gladialas (Excello 2101) Diamonds (Mercury 71060) MISS YOU SO Lillian Offitt (Excello 2104) YOUNG BLOOD COME GO WITH ME Coasters (Atco 6087) Del-Vikings (Dot 15538) I'M WALKIN' Fats Domino (Imperial 5428) I SMELL TROUBLE Bobby Blue Bland (Duke 167) SEARCHIN' LITTLE DARLIN' Gladiolas (Excello 2101) Diomonds (Mercury 71060) Coosters (Atco 6087)

1

2

3

4

5

6

7

8

9

10

SCHOOL DAY (RING RING GOES THE BELL) Chuck Berry (Chess 1653)

ALL SHOOK UP

IT HURTS TO BE IN LOVE

ONE HUNDRED YEARS

Annie Laurie (DeLuxe 6107)

FROM TODAY

NEXT TIME YOU SEE ME Little Jr. Parker (Duke 164)

SEARCHING

Coasters (Atco 6087)

SEND ME

JOHNNY'S HOUSE PARTY

LUCILLE Little Richord (Speciolty 598)

RANG TANG

DING DONG

Cellos (Apollo 510)

SOME LOVIN' Little Richord (Specialty 598)

John Heortsmon & Gaylarks (Music City 807)

Alice Jean (Rhythm 102)

Elvis Presley (RCA Victor 20-6870)

Vee-Jay's MOA Menu! HOT! "EVERYONE'S LAUGHING" THE SPANIELS

VEE-JAY # 246

NEW! "THE SUN IS SHINING" "BABY, WHAT'S ON YOUR MIND" JIMMY REED VEE-JAY # 248

"THE 12 YEAR BO ELMORE JAMES VEE-JAY # 249

CLIMBING! "WHY YOU **GO**" HAVE TO DO THE DELLS VEE-JAY # 236

"I'M SO EXCITED" JOHN LEE HOOKER

VEE-JAY # 245

SPIRITUALS

"FARTHER ALONG"

b/w "ALL THINGS ARE POSSIBLE" THE HARMONIZING FOUR VEE-JAY # 845

"UNCLOUDY DAY" THE STAPLE SINGERS VEE-JAY # 224

"LET'S HAVE CHURCH" THE ORIGINAL 5 BLIND BOYS VEE-JAY # 240 "SINNER MAN"

THE SWAN SILVER TONES VEE-JAY # 843

"I WAS SO HAPPY" THE HIGHWAY QC'S VEE-JAY # 844







crowd. "YOU CAN SUIT YOURSELF" (2:20) [Arc BMI—Gayten, Men-delson] Charles does a restrained vocal of a middle beat rhythm piece. Deck comes off well with the result that Charles followers have two good waxings.

LITTLE MILTON

(Meteor 5045)

B (2:25) [Met BMI— Campbell, Leslo] Little Milton chants a quick beat bouncer blues. Milton wails his wees 'cause his gal doesn't love him

wees 'cause his gal doesn't love him anymore. Deep south wax. **B** "LET MY BABY BE" (2:45) [Met BMI — Campbell, Leslo] Little Milton changes the pace on the flip, singing a slow beat blues that comes off real well. This deck has melody and ok treatment.

JIMMY LAMBERTH

(Meteor 5044)

B "LATCH ON TO YOUR BABY" (2:18) [Met BMI—Lamberth] Jimmy Lamberth turns in a good workmanlike performance chanting a middle beat syncopated jump. Solid Lindy beat for the teener r & r'er.

C+ BMI—Lamberth] Lamberth a sweet a slow, lilting tune with a sweet melody. Easy listening with a shuffle beat.

THE WHIRLERS (Whirlin' Disc 108)

B (2:10) [Spinning Wheel BMI— Barnes] The Whirlers blend on a bouncy quick beat with a swinging reading pop styled. Happy lilter with a good dance beat.

B [Spinning BMI—Robert Dunn] The Whirlers offer a slow, lilting ballad with good teamwork and voice. A warm and tender tune treated effec-tively. The stronger deck.

WYNONIE HARRIS (King 5050)

C+ (2:00) [Jay Cee BMI—Glover) Wynonie Harris screams a middle beat rocker with all the Harris en-thusiasm he can muster. It's a driv-ing side with an alive reading. Ok deck

deck. **B** "BIG OLD COUNTRY FOOL" (2:43) [Jay Cee BMI—Johnson, Green] Harris backs with a quickbeat novelty. Typical Harris chanting with *e* chorus support that gives the wax a jubilee feeling. Happy side that comes off well.

MARGIE DAY (DeLuxe 6131)

B+ GOES" (2:14) [Sylvia BMI— Evelyn, Smith] Margie Day drives out a bouncy quick beat with all the happy drive the lass possesses. It is a good melody and Miss Day's vocaling lends it a sprightly flavor. Excellent wax. B EASY" (2:46) [Men Lo BM1— Margie Day] Miss Day turns soft on the flip and sincerely sings a slow beat ballad. Moving waxing well done.



• Shirley & Lee turn in a power-ful two-sider that looks like more ful two-sider that looks like more chart items for the talented duo. "Rock All Nite" is an exciting jump deck that seems to have all the ingredients the teenagers want. Strong from both the material and presentation extendoints. The presentation standpoints. The coupling, "Don't You Know I Love

You", is a pop aimed melodic wax that, given the popular Shirley & Lee sounds, moves into a contender spot. This is a good, substantial wax that deserves a close look. Both sides have the potential to make it, tho we lean just a little in favor of "Rock All Nite".

"I I I LOVE YOU" (2:25) [Progressive BMI-Smith] "SO YOUNG" (2:07) [Renda-Desert Palms BMI-Dwight, Sherman] THE CLOVERS (Atlantic 1139)

(Atlant • The Clovers come up with a strong tune in, "I I Love You", and the deck bears every promise of making it big. The Clovers sing the melodic item in a polished manner, giving it several unique vocal twists, the key one being "I I I". Happy little bouncer that should kick the Clovers right back into the high chart listings. The

flip, "So Young", is a pretty mid-dle beat romancer sung with warmth and tenderness. It is a pretty, melodic wax that is a direct change of pace from the novelty bouncer it accompanies. Another strong wax, the we like "I I I Love You" as the more commercial side.

"EVERYONE'S LAUGHING" (2:49) [Conrad BMI—Carter] "I. O. U." (2:48) [Conrad BMI—Carter, Hudson] THE SPANIELS (Vee-Jay 246)

• The Spaniels turn up a nifty middle beat bouncer, "Everyone's Laughing". A cute, sparkling rhythm piece delivered with expert teamwork by the group. The lead does his chores in good style, get-ting top notch support from the balance of the Spaniels. It is the story of a not-so-happy fellow who has been disappointed in love, but the sprightly tune and treatment belies the lyrics and imparts a high

(246) spirited feeling. Good deck that should catch on big. The flip, "I. O. U", is a slow beat ballad pretty, effectively blended by the group. The Spaniels turn soft and senti-mental here, singing the romantic item with feeling. Pretty melody that comes off a strong coupler. Two sides to reckon with, tho we lean lightly to "Everyone's Laughing."

The Cash Box **R & B** Sleeper of the Week

"SWEET THING" (2:20) [Lowell Angel BMI—Allen, Walters] "I LOVE YOU MADLY" (2:00) [Angel BMI—Charles Jones] CHARLIE AND RAY (Herald 503)

• Charlie and Ray team on a mid-dle beat jump, "Sweet Thing", with the peppery and infectious vocaling they've become associated with. It is a big beat effort made to order for the Lindy-Hopping teeners. Deck comes through in solid style and looks every bit like a winner. Herald coupled it with a Charlie and Ray hit of several years ago, "I Love You Madly". The item, one of the better waxes

of a couple of years ago, never had the chance at the vast pop market since it hit before the big push in that direction. Herald execs feel the tune is still in the vein of what the youngsters want and that it can become a hit all over again, but this time with a much bigger market. The tune still sounds infectious and contains all the elements needed for a successthe elements needed for a success-ful issue. Two sides to watch.



C+ "CAN'T SLEEP AT NIGHT" **C+** (2:38) [Shag BMI—Davis, Rey-nolds] Judge Davis sings a slow beat rhythm blues affectively. Moody blues that will appeal to the dim lights underge

C "SAWMILL SECTION" (2:31) [Shap BMI—Davis, Reynolds] Flip is a rhythmic slow beat shuffle blues instrumental. Ok coupling.

EARLSTON FORD (Mercury 71108) B "WINGS TO FLY" (2:20) [Nor-bay BMI] Earlston Ford shouts out a quick beat jumper with a force-ful reading that commands attention. Good wax that should give Ford a good start with the trade.

B "AIN'T NOTHIN' SHAKIN'" (2:24) [Wadsworth BMI] Ford, a hard hitting singer, rocks out an-other quick beat exciter. Deck moves from the word "go" and vitamin packed youngsters will find two sides they can knock themselves out to.

CLASSIE BALLOU (Nasco 6000)

(Nasco 6000) **B** "CONFUSION" (2:35) [Excel-lorec BMI — C. Ballou] Classie Ballou turns in a slow, rhythmic in-strumental with a sharply defined beat. The wax stirs the listener. Good sound, good beat. Deck could grab a nice sized piece of action. **B** "CRAZY MAMBO" (2:27) [Ex-cellorec BMI—C. Ballou] Similar sound and instrumental technique applied to a quick beat mambo. Ef-fective.

fective

ELMORE JAMES (Chief 7001)

(Chief 7001) **B** "THE 12 YEAR OLD BOY" (2:57) [Melva Music BMI—Nel Rondon] Elmore James wails a slow beat down home blues with an authen-tic styling that makes it southern market wax. Instrumentation by the Broom Dusters typically in the deep south vein. south vein.

(2:23) "COMING HOME" **C+** [Melva Music BMI—E. James] Elmore James and the Broom Dusters back with another slow beat country blues. Ok wax for the southern markets.

THE SUBURBANS

(Baton 240) **B** "MY FIRST AND LAST RO-MANCE" (2:16) [Dare BMI— Bradford] The Suburbans team on a middle beat shuffle romancer and turn in a good performance. Lead swings lightly and the wax could stir up some action.

B "LEAVE MY GAL ALONE" (2:28) [Dare BMI—Bradford] The Suburbans knock out a quick beat rocker with an infectious vocal treat-ment. Deck is a happy jumper the kids will like. Two good sides.

THE BILL JOHNSON QUINTET

(Baton 239) **B** (SO SWEET OF YOU" (2:10) [Shealy BMI—McCoy, Johnson] Gus Gordon sings a slow beat rhythm tune in good style. Wax will appeal to their r & r-pop market. The Bill Johnson Quintet backs Gordon effec-tively. Corden above great potentictively. Gordon shows great potential. Keep an eye on this deck.

Keep an eye on this deck. **B** "TRAVELING STRANGER" (2:30) [Shealy BMI — Luther Dixon] Luther Dixon handles the lead on the coupling. Dixon sings the middle beat exciting number in better than ok style and turns this release into a solid two sider.

"Only those records best suited for comme rcial use are reviewed by THE CASH BOX"

The Cash Box, Music

Page 103



Denny Artist Bureau Completes First 6 Months

NASHVILLE-The Jim Denny Artist Bureau which has just completed six months in business, has built up in that time a roster of top flight artists and has secured bookings for them in some of the choice spots in the country.

the country. - The Bureau's most recent success was a country music talent show, which, in a six day tour of Missouri, Oklahoma and Texas, played to ap-proximately 60,000 persons, believed to be one of the largest composite audiences for a tour of such duration in recent years. Headliners on the show were Webb Pierce, Ray Price, Minnie Pearl, Little Jimmy Dickens, Hawkshaw Hawkins, Jean Shepard, Moon Mullican and Mel Tillis. The Donny Artist Bureau has also

The Denny Artist Bureau has also The Denny Artist Bureau has also arranged other dates for the following artists: on the Jimmy Dean show: Chet Atkins, week of May 13; Jimmy Dickens, May 20; Jimmy Davis, June 3; Steve Schulte, June 17; Porter Wagoner Trio, July 1; George Morgan and Anita Carter, July 15. Two dates have been booked for Norfolk, Virginia. Webb Pierce, the Duke of Paducah, George Morgan, Anita Carter and Patsy Cline for June 9; Ferlin Husky, Minnie Pearl, Porter Wagoner, Benny Martin and Mel Tillis for June 10. For the summer season, the Bureau has booked Minnie Pearl and Little Jimmy Dickens for 120 fairs.

The Denny Artist Bureau regularly supplies talent to the CBS-TV Jimmy Dean show and to the Philip Morris Country Music Show. The latter show on May 1 played to 15,000 people at the Louisville, Kentucky Coliseum, one of the largest show crowds that has ever attended the Coliseum. It was the second performance in Louis-ville since January.

ville since January. Artists under the exclusive manage-ment of the Denny Artists Bureau are: Webb Pierce, Carl Smith, Minnie Pearl, Red Sovine, Goldie Hill, Ronnie Self, June Carter, Moon Mullican, Géorge Morgan, the Duke of Paducah, Jimmy Dickens, Tommy Charles, Mel Tillis, Wayne Walker, Bun Wilson, Lew Childre, Anita Carter, Annie Lou and Danny, Mimi Roman and Biff Collie. Collie

Mercury - Starday Plans Special Promotions

CINCINNATI, OHIO-Plans for expanding sales of the Mercury-Starday Country Series and special promotions for the new George Jones release, "Too Much Water," were finalized recently when Don Pierce of the diskery conducted a sales meeting with Lou Simon and his staff of six salesmen at the Cincinnati headquarters of the Supreme Distributing Company.

The next day, Pierce attended the Jimmy Skinner celebration at Verona Park where Skinner headlined the Grand Opening of Thurston and Georgie Moore's Verona Park on May 5th. Over 6,000 country music fans turned out to witness the event.

The tremendous crowd was attributed to the popularity of Jimmie Skin-ner, who is heard daily on radio WNOP from the Jimmie Skinner Music Center Store in downtown Cincinnati. The show at Verona Park was in celebration of Jimmie Skinner's fifth year on radio WNOP, Jimmie's birthday, Thurston Moore's birthday and it also commemorated another year of expanding operation on the part of Jimmie Skinner's Music Center which specializes in the sale of Country records by mail order. Over 2,000 pieces of cake were given away free.

There were many artists who performed in addition to Skinner; among them were Jimmie Logsdon of Starday Records and Radio WKLO in Louisville, Ray Lunsford of Starday Rec-ords who is Jimmie Skinner's mandolin accompanist, Bobby Grove of King Records, Denver Duke and Jeffery Null of Mercury-Starday, the Logan County Boys, on the Excellent Label, plus many other recording artists such

new-

sage-records

the HOMETOWNERS "PROM TIME"

•/* the new "SHADRACK"

as Jimmie Williams, Ray Scott, and Ray Pennington's Band.

One of the highlights of the show was the appearance of Nelson King of Radio WCKY, the prexy of the Country Music Disc Jockey Association. King was there with his wife and four children.

Lou Epstein, manager of the Jimmie Skinner Music Center hosted some open house entertainment back stage for all the performers, disk jockeys, and their families.



NORFOLK, VA .- RCA Victor song star Jim Reeves, (left) currently ridstar Jim Reeves, (left) currently rid-ing high, wide and handsome with his pop-country smash "Four Walls," drew a huge crowd at the Municipal Auditorium in Norfolk, recently, when Hank Snow and he appeared there. Above Reeves is shown greeting dee jay Ray Pulley of "Cuzin' Ray's Hoedown" show heard regularly on station WFOS, Norfolk.

56531/2 HOLLYWOOD BOULEVARD

HOLLYWOOD, CALIF. HO 9-1527



Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

THE BIG HITS ARE ON



HIT SINGLES

Billy Ward And His Dominoes **"Stardust"** Liberty 55071

Eddie Cochran "Mean When I'm Mad" Liberty 55070

> Margie Rayburn "Freight Train" Liberty 55072

> > Bob Wagner "So Young" Liberty 55069

Rita Renay "Everynight" Liberty 55073

HIT

Julie Is Her Name Julie London LRP 3006

Calendar Girl Julie London SL 9002

My Fair Lady London Festival Symphony LRP 3033

Night Johnnie Mann Singers LRP 3021

DO-Re-Mi Words & Music By Bobby Troup LRP 3026

Lonely Girl Julie London LRP 3012

My Foolish Heart Donna Fuller With Pete Rugulo Orchestra LRP 3024

Solid! South Pacific Bobby Hammack Quintet LRP 3037

Jazz For Jeanagers Claude Gordon and His Orchestra LRP 3022 Music

PERATORS



FOR YOUR COOPERATION



RECORDS, INC.

Page 80

"The Big Record"

Starts September 18

NEW YORK-"The Big Record" will have its premiere over CBS Television Wednesday, September 18, 8:00-9:00 PM, EDT, instead of September 25 as previously announced. This series originating from New York, stars Patti Page and features name vocalists and musicians who will appear each week "in person" doing the hits

which have become national favorites.

Lee Cooley has been named Pro-ducer and Byron Paul, Director, of "The Big Record" Show.

Victor Signs Leni Barteri

NEW YORK-Leni Barteri, who

has just signed a long term contract

with RCA Victor, is possibly the most

popular pop recording star in Greece.

Her first sides for Victor are songs

from the Twentieth-Century-Fox picture "Boy on a Dolphin", which was

made in Greece. Leni, a Greek-Amer-

ican, born in New York, was chosen

to perform for King Paul and Queen Fredrika when they were visiting here

"Boy On A Dolphin" is a theme

melody which Leni sings both in Eng-

lish and Greek. The flip side is a folk

song called "Five Oranges, Four Apples."

Decca Issues "Pinocchio" Album

last year.

But she never has been to Greece.

They're Coming Through The Window



CLEVELAND—And that's just about what happened when an autograph session was held for Stan Freberg at Taylor's Record Department recently. WDOK deejays (1 to r) Norman Wain and Ronnie Barrett hold Stan back from throwing the microphone "tru da window!"



\$15 Regular Mail

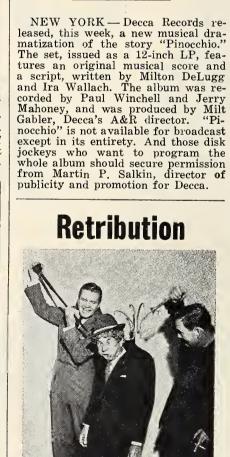
\$30 Air Mail

Request Names Tico

NEW YORK-Request Records, in NEW YORK—Request Records, in a move to enlarge and strengthen its distribution set-up, has consummated an agreement with Tico Distributing Company to cover the New York area. Request, in addition to the already existing catalog, is currently record-ing some semi-classical selections to be released in album form.



NEW YORK—Johnny Desmond and Tina Robin, both on the Coral label, demonstrate what happens when only one copy of *The Cash Box* is avail-able. Here they engage in a tug of war to see who'll get to read the latest music news reviews and charts first.



HOLLYWOOD—Harpo Marx, who scored a radio first by doing a 10-min-ute wordless interview with KLAC's Jack Smith (1) in which he answered all questions with his famous horn tooting and whistles gets a taste of his own horns from Smith and Dick Haymes (r.)

Time Out For Golf



SYRACUSE - Frankie Laine, in Syracuse for a week's engagement at the Three Rivers Inn, took an afternoon off to get in a round of golf. Here he shows WHEN Radio DJ Al Meltzer a grip variation guaranteed to improve the swing. From the intense looks on their faces, these boys play serious golf.

Copenhagen Publisher Comments On Cash Box Editorial

Gentlemen:

Is it the function of A&R men to educate the public?

Your leader in Cash Box Number 32, April 27, 1957, was very interest-ing to read. From this side of the Atlantic neither the Cash Box, nor the songwriter is right.

Atlantic neither the Cash Box, nor the songwriter is right. If an A&R man tries to raise the taste it should not be a drawback. In your first paragraph you use the term "A poor song." A poor song may be a good song for somebody, and what somebody calls a poor song may be a good song for somebody else. The record buying public is so big that there must be poor and good songs in order that the manufacturer can cope with the majority of the purchasers. The A&R man certainly does not create public taste. Who creates public taste? The answer is: The broadcast-ers (disk jockeys, request programs), TV-films, music halls and theatres. The job for the A&R man is to create records that the public will buy, when they have been plugged, because with-out plugging, no big sales. But the re-cording must in itself have something new, which the public knows and rec-ognizes. If an A&R man is not able to find new talents, produce new sounds, and also a renewal of rhythm effects. ognizes. If an A&R man is not able to find new talents, produce new sounds, and also a renewal of rhythm effects, he will quickly be overrun by his more clever competitors, and lose sales, because his records will be uninterest-ing for the broadcasters, and his art-ists will have nothing to show in TV, music halls, etc., etc.

music halls, etc., etc. The conclusion of this is that the public taste can indirectly be influ-enced by a good A&R man. I agree with you that big record sales have very much to do with emotion, the summer season is better for the brighter stuff, the winter season for the heavier the heavier.

Social and economic conditions also mean a lot, especially if there is plenty of money among the youngest part of the public, who can spend more on records than the somewhat elder. The A&R man must to a great ex-tent count with these facts.

Another factor is today the influence of foreign films and the fact that thousands and thousands go abroad and learn to appreciate other rhythms and ways of composing, a very vital fact for everybody who makes music a living.



ERIC DIST. 369 6th St. San Francisco, Calif. (Irving Pininsky) Yukon 2-S1S3 Yukon 2-5153 PAN AM RECORD SERVICE 2061 Champa St. Denver, Colo. (Lou Oxman) Ac. 2-9525 Ac. 2-9525 LESLIE DIST. N. ENG. 377 Windsor St. Hartford, Conn. (Gene Gotthelf) Jackson S-1147 TRU-TONE 1214 S. W. 8th St. Miami, Fla. (Henry Stone) Franklin 4-3S13 DIXIE DIST. CO 44S Edgewood S.W. Ave. S.W. Atlanta, Ga. (Howard Ball) Jackson 4-1316

Calumet 5-3355 INDIANA STATE DIST. 1325 N. Capitol St. Indianapolis, Ind. (Mel Herman) Imperial 1949 A-L RECORD DIST. 640 Baronne St. N. Orleans, La. (Jack Bernard) Tulane 7146 GENERAL DIST. CO. 2329 Penn. Ave. Baltimore, Md. (Henry Nathanson) Madison 3-6411 RECORDS, INC. 790 Commonwealth Ave. Ave. Boston, Mass. (Don Dumont-Cecil Stein) Capley 7-0830

INC. 119 North 9th St. Minneapolis, Minn. (Amos Helicher) MIDWEST DIST. CO. 2642 Olive St. St. Louis, Mo. (Paul Levy) Jefferson S-7691 MUSIC SERVICE CO. 204 4th St. South Great Falls, Mont. 22784

SEABOARD DIST. CO. 1044 Broadway Albany, New York (Marvin Ginsberg) LYRIC DIST. 18 E. Tupper St. Buffalo, N. Y. (Bob Desbecker) Grant 2160

COSNAT DIST. CORP. 315 W. 47th St. New York, N. Y. (Elliot Blaine) Plaza 7-8140 Plaza 7-8140 BERTOS SALES CO. 2214 W. Morchead Charlotte, N. C. (Phil Goldberg) Edison 4-4369 STATE RECORD DIST. 912 Race St. Ginn., Ohio (Mel Herman) Dunbar 1-1563 COSNAT DIST. CORE Dunbar 1-1563 COSNAT DIST, CORP. 1233 West 9th St. Cleveland, Ohio (Ed Kleinbaum) Tower 1-6344 A-1 RECORD DIST. 602 N. Hudson Okla. City, Okla. (Dick Sturgel) Forest S-4545

RECORD DIST. 2226 5th Avenue Pittsburgh, Pa. (Tim Tormey) Atlantic 1–3591) MUSIC SALES CO. 1117 Union Ave. Memphis, Tenn. (Bill Fitzgerald) 361776 MUSIC CITY RECORD DIST. 127 Lafayette St. Nashville, Tcnn. (Hutch Carlock) 60441 Alpine CENTURY DIST. INC. 137 Glass St. Dallas, Texas (Irv Katz) M. B. KRUPP 309 S. Santa Fe St. El Paso, Texas (M. B. Krupp)

GREAT WESTERN DIST. 910 E. 4th South Salt Lake City, Utah (Bill Hesterman) Elgin 5-3235

ALLE DIST. CO. 420 W. Broad St. Richmond, Va. (Joc Sinsheimer) Richmond 2-7056 C & C DIST. CO. 708 6th N. Scattle, Wash. (Lou Lavintahl) Adler 9900

National Distributor JAY-GEE, 315 West 47th St., New York, N. Y.

The Cash Box, Music OPERATORS-DEALERS ATTENTION HEP JAZZ SINGLES ON 45 RPM FOR BOXES AND JAZZ TRADE JIMMY SMITH AT THE ORGAN 45x1635 High And Mighty/You Get 'Cha 45x1636 The Preacher/Midnight Sun 45x1637 Tenderly/Joy 45x1641 The Champ (Parts 1-2) 45x1642 Bubbis/Bayou 45x1643 Judo Mambo/Autumn Leaves 45x1644 Fiddlin' The Minors/Willow Weep 45x1652 I Cover The Waterfront/I Can't Give You Anything 45x1660 The New Preacher (Parts 1-2) HORACE SILVER & THE JAZZ MESSENGERS -The Preacher/Doodlin' Creepin' In/Room 608 45x1630-45x1631 ART BLAKEY-SABU 45x1626 The Message/Nothing But The Soul JAY JAY JOHNSON Groovin'/Pennies From Heaven Jay/Old Devil Moon 45x1632 45x1651 MILES DAVIS Donna/Well You Needn't Lazy Susan/Tempus Fugit The Leap/Weirdo 45x1633 45x1649 45x1650 CLIFFORD BROWN Brownie Speaks/You Go To My Head Hymn Of The Orient/Easy Living 45x1647 45x1648 MILT JACKSON 45x1645 What's New/Bags' Groove 45x1646 Lillie/Willow Weep For Me JOHNNY GRIFFIN—NEW TENOR STAR 45x1639 Mil Dew/Chicago Calling 45x1640 Nice And Easy/The Boy Next Door KENNY BURRELL-NEW GUITAR STAR 45x1653 Delilah/The Dream's On Me BABS GONZALES WITH JIMMY SMITH TRIO 45x1638 Round Midnite/Connections HORACE SILVER QUINTET 45x1654 Enchantment/Camouflage 45x1655 Senor Blues/Cool Eyes ART BLAKEY & CLIFFORD BROWN 45x1656 Quicksilver/Once In A While 45x1657 Wee-Dot/If I Had You JULIUS WATKINS 45x1658 Linda Delia/I Have Known LEE MORGAN 45x1661 Gaza Strip/Reggie Of Chester LOU DONALDSON 45x1662 45x1663 Caravan/Old Folks L. D. Blues/That Good Old Feeling THAD JONES 45x1659 April In Paris/If Someone Had Told blue note 47 WEST 63rd ST. NEW YORK 23 math "EASY MY LOVE"

"WAIL MAN WAIL"

by Sammy Lowe

Fast climbing the charts . . .

DON'T CRY

MY LOVE

A great vocal rendition by

VERA LYNN on London Records (# 1729)

THE B.F. WOOD MUSIC CO., INC.

Candlelight a 1014

HOLELIGHT RECORD

(Phone: Circle 7-5947)



Page 82



NEW YORK, N. Y.—Vik recording artist Richard Maltby, who spends much of his "spare time" at home composing and arranging, is shown above at his Syosset, New York, abode with his son Richard, Jr., as they collabo-rated on the composition "Rockin' Fiddle." The tune is Richard, Sr.'s latest Vik release.



PICTURE OF YOU'' Savoy 1513 The JIVE BOMBERS

"ALL OF ME"

b/w

"I DON'T WANT TO CRY"

Savoy 1512 **BIG MAYBELLE**

NEW YORK-MGM Records continues its 10th Anniversary year celebration with a special offer for the entire month of June. The campaign, called "It's June For Joni", will feature seven Joni James 12" long playing albums and their equivalent extended play sets at a special reduced price to the record buying public.

Special promotional material tying-in the campaign, including prepared dealer mats and proofs, window cards and lapel sashes for record clerks, is en route to all distributors. A trade ad campaign scheduled to start June 1st will supplement the consumer campaign.

V.I.P. Firsts

May 25, 1957

NEW YORK---V. I. P., one of the newest labels in the recording field, has just issued its first album, "Mr. Piano and Mr. Banjo" featuring the Al Conte quartet, with Conte on piano and Bob Domenick on banjo.

Currently in his second year at the Roosevelt Grill Room in the Hotel Roosevelt, New York, Conte has been playing the big hotels circuit across the country for the past six years, including those in the Las Vegas.

At the same time, Billy Brando's first recording for the V.I.P. label was released. Brando has cut two sides, both of which he co-authored. "One Sided Love" b/w "Love Me Again" were both co-authored by Brando along with Morris Brownstein and Frank Caplan.

Brando, who has been heard locally over WINS and in surburban area clubs, is under exclusive contract to V.I.P. Records.

Opportunity Knocks For Songwriters

CHICAGO—Only six states and Hawaii have "official" songs. This makes for a grand opportunity for all songwriters in the remaining 42 states as well as in other U.S. ter-ritorice ritories.

The six states that officially voted state songs are: Illinois—"Illinois".

Indiana—"On The Banks Of The Wabash".

Maryland-"Maryland, My Maryland".

Nevada-"Home Means Nevada".

Oklahoma-"Oklahoma".

Texas—"Texas, Our Texas".

Hawaii--- "Hawaii Ponoi".

Alaska recognizes, "Alaska, My Alaska", tho the song is actually "un-official" not having been voted as the "official" song by this territory's legislature.

Bob Arnold With Mail



PORTLAND, MAINE—Dee jay Bob Arnold, who handles the records on "At Home And Away" and "Bob's Band Box" heard regularly on station WCSH, this city recently ran a contest among his listeners asking how many words could be made from the name Elvis Presley. WCSH was snowed under by nearly a thousand letters from every community in southern Maine and eastern New Hampshire. The top fifteen word-makers were sent Elvis Presley photo rings. Heading the list of winners was Norma McGill who made 485 words from the letters in the singer's name. "Bob's Band Box" which runs a weekly tally on tunes most requested by listeners has had Presley's "All Shook Up" at the top of the list for several weeks.

weeks.

CO ST

NEWARK, N

The Cash Box, Music

Page 83

HOP ON THE POLKA WAGON WITH THE WORLD'S LARGEST MANUFACTURER OF POLKA RECORDS MUSIC FOR EVERYBODY!!



BEER BARREL POLKA Gene Wisniewski and Orch. DLP 1209



PENNSYLVANIA POLKA Bernie Wyte and Orch DLP 1205



Frank Wojnarowski and Orch. DLP 1210



POLKA-TIVELY YOURS Ray Henry and Orch DLP 1213



VIOLINS PLAY FOR ME Ray Henry and Orch DLP 1228



POLKA Gene Wisniewski and Orch. DLP 1221



DOMINO POLKA Ray Henry and Orch DLP 1208



LOVERS POLKA Johnnie Bomba and Orch DLP 1225



OPEN THE DOOR POLKA Gene Wisniewski and Orch DLP 1204



Johnnie POLKAS Bomba and Orch DLP 1212



40-20-35 POLKA Walter Solek and Orch. DLP 1226



FERRY BOAT POLKA Frank Wojnarowski and Orch DLP 1220



TROMBONE POLKA & SAXOPHONE OBEREK Ray Henry and Orch. DLP 1233



TAMBOURINE POLKA Walter Solek and Orch. DLP 1206



FINGER DANCE POLKA Frank Wojnarowski and Orch. DLP 1202



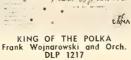
POLKAS Various Artists DLP 1211



POLSKIE TANGA Various Artists DLP 1224











OLKA

P

Clarinet CLARINET POLKA Ray Henry and Orch. DLP 1203



BABY DOLL POLKA Steve Adamczyk and Hungry Six DLP 1201



POLSKIE WALCE Various Artists DLP 1231



CUBAN POLKA Gene Wisniewski and Orch. DLP 1223





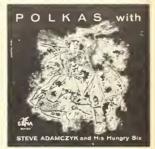
EDDIE ZIMA and His Orchestra POLKAS Eddie Zima and Orch. DLP 1216



NIAGARA FALLS POLKA Gene Wisniewski and Orch DLP 1230



CHOP SUEY POLKA Johnnie Bamba and Orch DLP 1200



POLKAS Steve Adamczyk and DLP 1215



BILLY GOAT POLKA Steve Adamczyk and Hungry Six DLP 1229



TRUMPET POLKA Ray Henry and Orch DLP 1222



HELEN POLKA Frank Wojnarowski and Orch DLP 1227

ALSO AVAILABLE ON EP'S • 60 LP's By The First Of The Year DANA RECORDS 315 W. 47 St. (PLaza 7-8140) New York, N. Y. **Meeting In St. Louis**



ST. LOUIS—Pictured at the mike are RCA Victor's dynamic song stylist, Martha Caronan Destructures deenay Harry Fender. Martha, who was playing the Sheraton-Jefferson Hotel recently, dropped in on Harry, who runs his 10:00 P.M. to 1:00 A.M. nightly show from the Steeplechase Lounge.



BUTTERFLY recorded by Charlie Gracie — Cameo Records Andy Williams ---- Cadence Records Mayland Music Publishing Co. and Elvis <u>Presley</u> Music, Inc. GONE recorded by Ferlin Husky — Capitol Records Dallas <u>Music C</u>o., Inc. TOO MUCH recorded by Elvis Presley — Victor Elvis Presley Music, Inc. and Southern Belle Music. ALL SHOOK UP recorded by Elvis Presley — Victor Shalimar Music Corp. and Elvis Presley Music, Inc. HILL AND RANGE SONGS, INC.

Like Father Like Son: Jerry Blaine's 17-Year-**Old Son Starts Own Record Firm**

NEW YORK—About two months ago, Steve Blaine, 17-year-old son of Jerry Blaine, Jubilee Records' prexy, discussed with his dad a number of ideas for recordings—ideas which Steve felt he would like to put into action. After discussing the pros and cons with Steve, Jerry sensed that his son had a definite flair for the music the teenagers wanted, and gave him the green light. Steve started from scratch. He scouted around for material and talent to match. This he found right in his

to match. This he found right in his own classroom. He rehearsed the group, named the boys the Chancel-lors, recorded them, and came up with the finished product.

The Chancellors' first recordings are titled "There Goes My Girl" and "Tell Me You Love Me". This coupling was released last week on the Port Records label.

Steve is quite serious about his new enterprise and has already secured several artists for his label. His dad will assist only in the distribution of the label. Steve has paid his own way in this venture with his savings.

Dot's Album Program Under Way

HOLLYWOOD - With the deluxe two-pocket "Ten Commandments" LP set for release around May 20 by Dot Records, album chief Tom Mack has announced the creation of a Dot jazz series to be known as "Jazz Horizons", one of Mack's pet personal proj-ects. First of the series is titled "The Brothers Candoli", featuring the trumpet stars Conte and Pete Candoli, backed with a rhythm section. All arrangements were written by Pete Candoli.

Under Tom Mack's production supervision, recording sessions with the brothers Candoli are expected to end next week, with the finished package ready for release in June.

Other LPs set for release in May

Jan Peerce Waxes "Wonderful! Wonderful!" For Victor Pop Dept.

NEW YORK - Jan Peerce, the world renowned tenor of the Metropolitan Opera, made news last week with one of his rare recordings of a commercial popular tune when RCA Victor issued the great artist's interpretation of the current chart rider "Wonderful! Wonderful!"

Victor is giving the disk a big sendoff and expects it to be a strong seller during the coming months.

Some time ago, when Peerce was on a tour of the RCA Victor building, Joe Carlton, Victor A & R head, suggested that he had a song available that was good enough both musically and lyrically for the tenor. At first the artist was dubious about his recording outside the classical field, but Carlton's plea for just one listen finally prevailed. Jan listened to Edwards' and Raleigh's song. "Superbly suitable and singable" was Peerce's verdict and before the week was out, the recording session was in.

and June are an Al Anthony album, "Two Kinds of Love", featuring the hi-fi Hammond Organ with full orchestra and choral backing; a Helen Traubel LP; the Hal Aloma album of Hawaiian music; Eddie Peabody's latest, "Favorites by Mr. Banjo, Him-self!"; a new Johnny Maddox LP featuring 14 songs of the early 1930s; a Milt Rogers album of Rodgers and Hart tunes, strictly for dancing, titled "Rogers with Heart Plays Rodgers and Hart"; and a collection of mood songs recorded by Easy Williams, titled "Easy Does It".

A number of other LP packages are in the works, along with some motion picture sound track music for later release, according to Tom Mack.

Par Records Formed **On West Coast**

LOS ANGELES—A new recording company, Par Records has been formed in Hollywood by Harry Mase-low, president and Jim Culpepper, sec-

low, president and Jim Culpepper, sec-retary-treasurer. A first single release by the new label will be out this week and will feature a new young singer named Lee Young on two originals in the rock-a-billy field. Maselow announced that the firm already had twenty-four sides re-corded which will be released on a regular basis. Other artists signed to Par are; Carl Ravazza, Dick Morgan, and Jack Pepper. All sides feature big band arrangements by Bobby Bain and Jud Conlon.

and Jud Conlon. Lee Young has been set to en-tertain at the MOA convention and Maselow and Culpepper will meet dis-tributors at the Par Records Booth #9 on the convention floor.

Bluebird Flies High

NEW YORK — MGM Records is cashing in on the fast-rising popularcashing in on the fast-rising popular-ity of country songster Marvin Rain-water, whose disk "Gonna Find Me A Bluebird" broke into the #43 spot on this week's Pop best seller list, by rushing out a 12 inch long playing album by the star. Rainwater is currently on a per-sonal appearance tour in the Midwest.

New DJ-Songwriting Team



FITCHBURG-WEIM Fitchburg, Mass. disk jockeys Bob Norris and Jack Richards put the finishing touches on their song "I Lost My Baby," which has just been recorded by The Jack Richards Quartet on the new RMS record company. This is the first attempt at song writing for Bob. Jack, of course, is a veteran song writer with such hits to his credit as "He," "Hopelessly," "I Guess I'll Be On My Way" and many others.



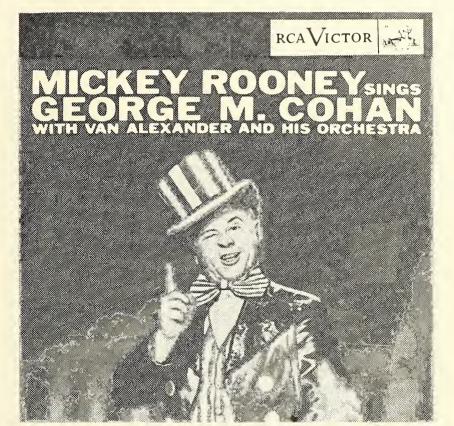
Page 84

Page 85

A smash-hit album on RCA WICTOR by

PERSONAL MANAGEMENT RED DOFF

One of today's hottest talents in a sensational performance of everybody's favorite songs by George M. Cohan and other show biz greats!



LPM-1520, EPA 1-1520

Backed by RCA WICTOR'S "Yankee Doodle Dandy" Promotion

Big size, big schedule national advertising in such magazines as LOOK, NEW YORKER and PLAYBILL for an entire month!

Special mat ads for newspaper advertising by dealers and distributors!

Nationwide grass-roots disc jockey promotion!

Sales-inviting point-of-sale material!

CASH IN ON THIS SUMMER'S NATURAL RUNAWAY HIT ALBUM... ORDER A BIG SUPPLY TODAY!





2958 W. Pico Blvd.

Los Angeles, Calif.

Talent Galore





FRAMINGHAM, MASS. - WKOX-Framingham recently celebrated FRAMINGHAM, MASS. — WKOX-Framingham recently celebrated its tenth anniversary. It programmed The Cash Box top ten tunes of ten years ago and the current hits. Helping WKOX to celebrate were Vaughn Monroe, seated beside WKOX deejay Ken Ash, The Four Lads, Joni James (all of whom can be seen in the picture) and Ralph Young and the Three D's. Some of the others pictured above are Mike Stewart, manager of The Four Lads, and Tony Acquiviva, husband and manager of Joni James, and artist in his own right. After the broadcast the artists were led outside by a police cordon onto

After the broadcast the artists were led outside by a police cordon onto the back of a truck where they signed autographs for a crowd of 10,000.

Artists Entertain At UJA-Coin Mach. Dinner

NEW YORK—Recording personali-ties representing eleven different disk-eries, performed for the more than 1,000 guests in attendance at the an-nual UJA-Coin Machine Industry testimonial dinner honoring Meyer Parkoff, president of the Atlantic-New York Corporation. The dinner was held last week at the Sheraton-Astor Hotel in New York. The artists, in order of their ap-pearance, were: Morgana King, Mer-cury; Ziggy Lane, Carousel; Glory Allyn, Taz Records; Bernie Knee, Columbia; the Lane Brothers, RCA Victor; Mitzi Mason, Vik; Randy Starr, Dale; Betty Johnson, Bally; Ocie Smith, Cadence; Jim Lowe, Dot; Barry Frank, Columbia, and Cathy Carr, Fraternity.

Four Songs Etched For Jamestown Festival

NEW YORK-In conjunction with NEW YORK—In conjunction with the eight-months-long celebration of the Jamestown 350th Anniversary Festival, the Ray Charles Singers have recorded four songs especially written for the anniversary event by Carl Stutz and Edith Lindeman who composed "Little Things Mean A Lot". Lot

Lot". The four tunes are featured on one EP disk being issued by Jamestown Records. The songs are titled "Three Ships", "Pocahontas", "The Old Church Tower" and "Jamestown". Stutz is a radio personality of Richmond's station WRVA and Miss Lindeman is the amusement editor of the Richmond (Va.) Times-Dispatch. The songs are cleared through Abe

The songs are cleared through Abe Olman Music.



Rock Hudson And WORL Big Four Aid Heart Fund

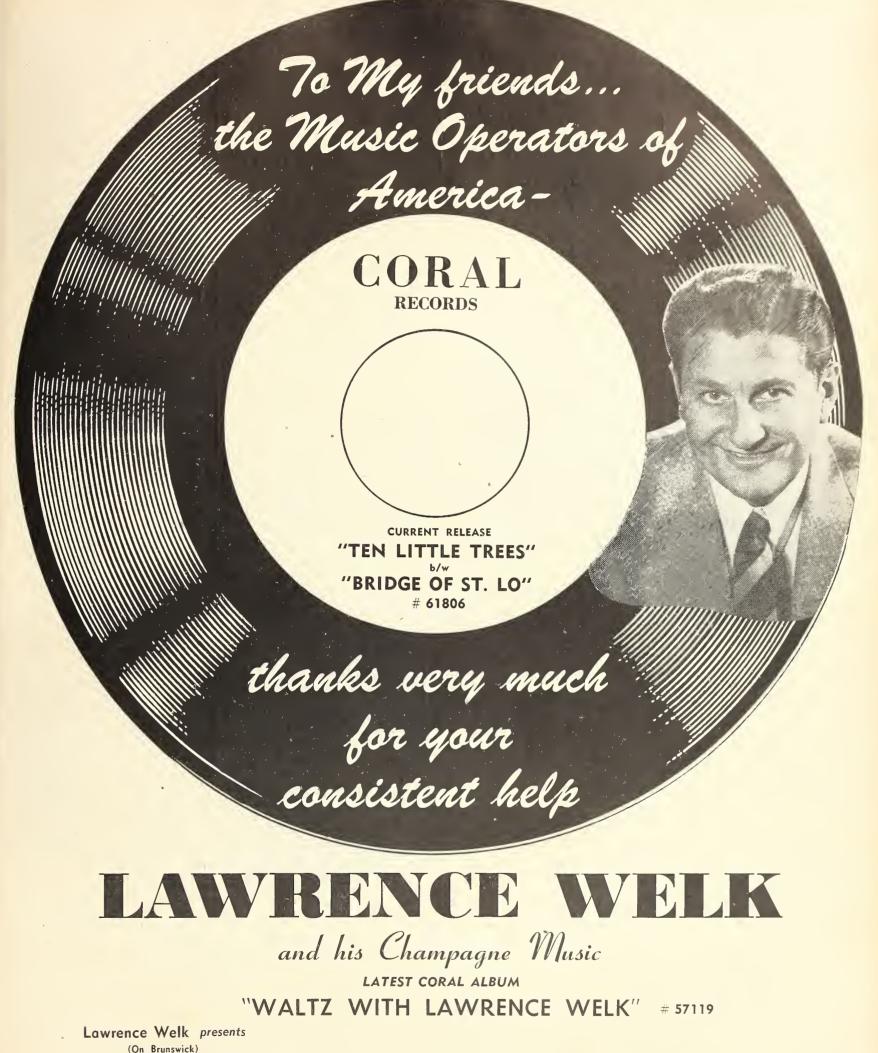


BOSTON, MASS. -- Rock Hudson. flic star, recently aided WORL-Boston to increase the proceeds of a show for the benefit of the Heart Fund.

When he arrived in Boston WORL initiated him into the role of disk jockey in a big three hour show which drew a record attendance. Rock took part with four WORL deejays, Norm Tulin, Stan Richards, Greg Finn and Dave Maynard. He spun records, joined in the chatter, and signed autographs.

The program was aired direct from Boston's big John Hancock Hall in order to accommodate the thousands of Bostonians who turned out to see the show. Though the capacity crowd inside the hall numbered well into the thousands, the crowd outside wait-ing to get in was even bigger. Several policemen held the crowds in reason-oble order able order.

Twice WORL tried to clear the hall to allow the throngs outside to get in and thereby increase the funds going to the Heart Fund. It worked only in part since most already in staunchly held onto their seats.



(On Brunswick) THE LENNON SISTERS TEEN AGE WALTZ YOUNG AND IN LOVE Brunswick #9-55000

TINY LITTLE SCHOOL DAY THAT'S THE ONLY WAY TO LIVE Brunswick #55007 **ABC-TV:** Sat. Dodge Dancing Party — Dodge Dealers of America — 9 to 10 EDT Mon. Top Tunes & New Talent—Dodge-Plymouth Dealers—9:30 to 10:30 EDT

> Personal Management Gabbe, Lutz, Heller & Loeb New York Hollywood

> > Public Relations Ralph Portner

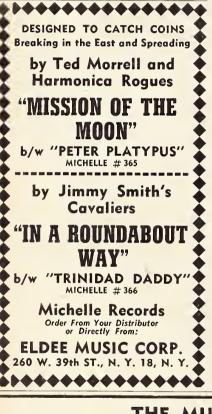
Gold Wax For Gracie



May 25, 1957



Already riding high with tremen-dous sales of his latest recording on the Cameo label entitled "Fabulous" and "Just Lookin'," Charlie Gracie (left) is shown here being presented with a gold mounted record for having with a gold mounted record for having sold over one million platters of his recording of "Butterfly." The presen-tation was made by Paul Winchell (right) on Winchell's ABC-TV coast-to-coast "Circus Time Show." Look-ing on with evident approval is Bernie Rothbard, Gracie's Agent, of the Suez-Rothbard Agency.



Hyman's "60" Going Great

NEW YORK-An impressive sales response to MGM Records' special \$2.98 price of three Dick Hyman LP's, each containing "60 Great All Time Songs" has prompted the record company to extend the special price benefit until May 15th.

Originally, the plan was to end on April 30th, but reaction from distributors and dealers was so enthusiastic that the diskery notified its distributors on the 30th of the price extension.

Harry Meyerson, A & R chief, is preparing a group of additional albums, along the same lines.

Garner in Ork Debut

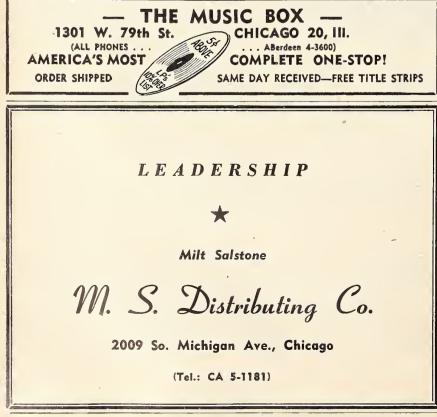


CHICAGO-Erroll Garner made his tra, when he was the featured soloist with the Percy Faith Orchestra on CBS on the Woolworth Hour, Sunday, May 19th.

Garner performed his own ar-rangement of his own composition, "Dreamy," which he recently recorded for Columbia Records, with Faith con-ducting, on the Woolworth program. He also played one of the selections from his Columbia album, "Concert By The Sea."

On Sunday, May 26th, Garner will make his first appearance on the "Steve Allen Sunday Night TV Show," NBC-TV.

Prior to his radio and television dates, Garner was touring midwestern colleges in concert. His newest Colum-bia album is "The Most Happy Piano."



Davis To Sing Film | This Could Be The Disk **Title Tune**

NEW YORK-Sammy Davis, Jr., has been signed by Columbia Pictures to sing "Mad Ball," the title tune for

to sing "Mad Ball," the title tune for the currently shooting Jed Harris pro-duction, "Operation Mad Ball." Davis will also make a Decca recording of the song for release at the same time as the film. Director Richard Quine wrote the lyrics and band leader Fred M. Karger composed the music for "Mad Ball." The jazz number also is featured instrumentally in the big G. I. party sequence which climaxes the service comedy.

sequence which chimaxes the service comedy. Jack Lemmon, Kathryn Grant, Mickey Rooney, Arthur O'Connell, Ernie Kovacs and Dick York top the cast of "Operation Mad Ball."

Fire Extinguisher Exploits "Man On Fire"

CHICAGO—Practicality and use-fulness seem to be the catching fea-tures of many promotional gimmicks used by contact men as of late. One such article is a fire extin-guisher being passed out to local deejays by Erwin Barg, Robbins Mu-sic, in conjunction with Bing Crosby's Capitol disk, "Man On Fire". Card attached to extinguisher reads, "Bing Crosby fans the flames of love as he sings 'Man On Fire', a Capitol Recording. Caution! The Crosby plat-ter is mighty hot. For best results, use fire extinguisher after 10,000,000 plays." plays."





BIRMINGHAM - The threesome gathered here is acting out the title of Tommy Leonetti's initial Vik slicing "Look At 'Er". Tommy and WAPI-Birmingham deejay, Ken Scott, fondly glance at WAPI's Joyce Alverson who's holding the disk.





HOLLYWOOD — Pictured at the preview of MGM's "This Could Be The Night" are Capitol's Ray An-thony, his wife and Prep recording star, Mamie Van Doren and KFWB-Hollywood DJ, Al Jarvis. The trio's discussing Ray's new Capitol EP which is heard in the flick.

Miller Ork Heard On **1100 Stations For Air Force Recruiting**

GOVERNORS ISLAND, N. Y.—The Glenn Miller Orchestra, under the direction of Ray McKinley, is slated to be heard via 1100 stations all over the world on behalf of Air Force Recruiting in the near future. Featured on the forthcoming show will be three of the Miller band's most famous tunes ("In the Mood", "St. Louis Blues March" and its theme, "Moonlight Serenade") as well as an interview with McKinley conducted by Specialist 2/cl Ralph Rowland. The program was recorded at the Cafe Rouge of the Hotel Pennsylvania, under the direction of the Command-ing Officer, Recruiting Publicity Cen-

under the direction of the Command-ing Officer, Recruiting Publicity Cen-ter, Governor's Island. The show will be heard this month via transcription on 1100 stations. This includes not only Armed Forces stations everywhere, but regular com-mercial stations as well. Special per-mission for the appearance of the Glenn Miller Orchestra was granted by the American Federations of Musi-cians through James C. Petrillo, its cians through James C. Petrillo, its President.

Blake And Pock Form New Diskery

ALBANY, N. Y.—Disk jockey-song writer Alix Blake of radio station WABY in Albany, is combining forces with Albany record retailer Abe Pock in starting a new indie label, Azure Records, with offices in Albany. The diskery will concentrate on new talent, and songs written by Pock and Blake. The first record, to be released this week, stars former RCA Victor artist. Tony Alamo. The recording will

this week, stars former RCA victor artist, Tony Alamo. The recording will feature the accompaniment of Pete Bertasso at the Conn Organ. The tunes are "The Girl Who Awaits", a gal-lonesome-for-her-guy-away-in-ser-vice, tune, coupled with "A Boy-friend's Prayer". Both songs are published by Moa

Both songs are published by Moe Preskell's Merge Music Company.

Decca Signs Donley

NEW YORK—Decca Records has announced the signing of Jimmy Don-ley to an exclusive pact. The young vocalist, who hails from Gulfport, Missouri, makes his debut on the label with "Kickin' My Hound Around" and "Come Along."

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Ŝ

22

BELAFONTE PRESENTS, INC. announces

6 31



all

TOURING THE UNITED STATES, EUROPE AND ASIA commencing June 10th

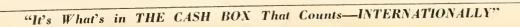
Current Albums "AN EVENING WITH BELAFONTE" LPM 1402 • EPA 1402

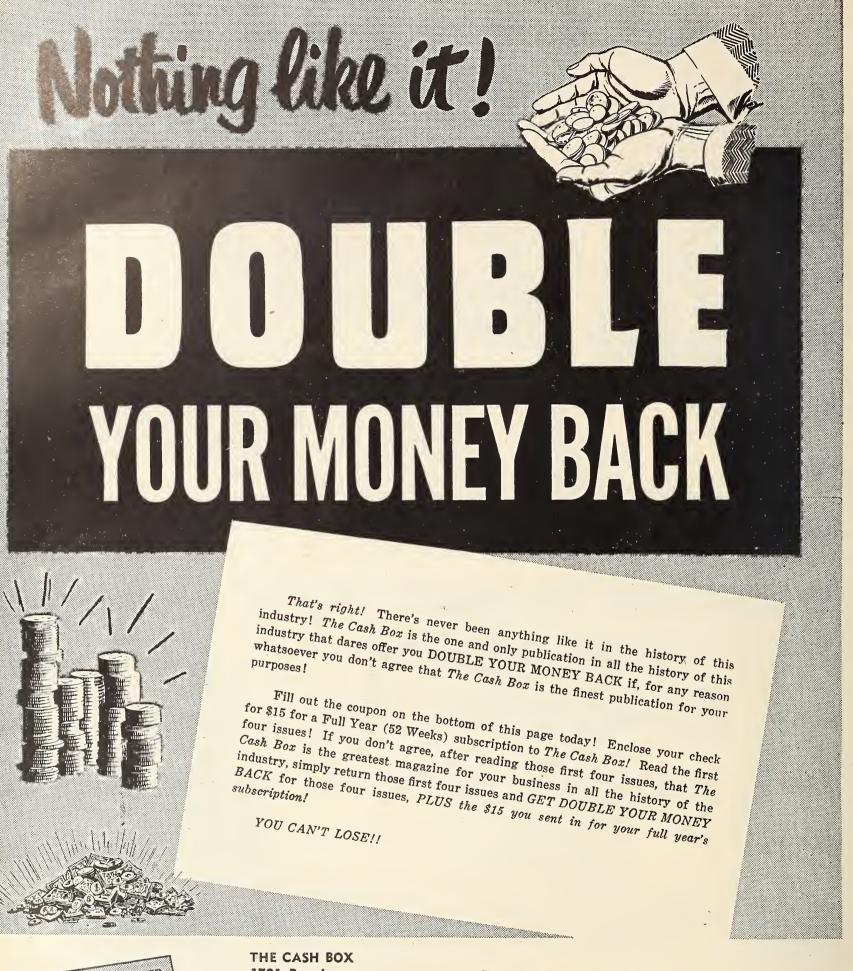
> • **"CALYPSO"** LPM 1248 • EPA 1248

Current Single "COCOANUT WOMAN" b/w "ISLAND IN THE SUN" # 6885

RCAVICTOR

Executive Producer PHIL STEIN Press Representative MIKE MERRICK Brandt Public Relations

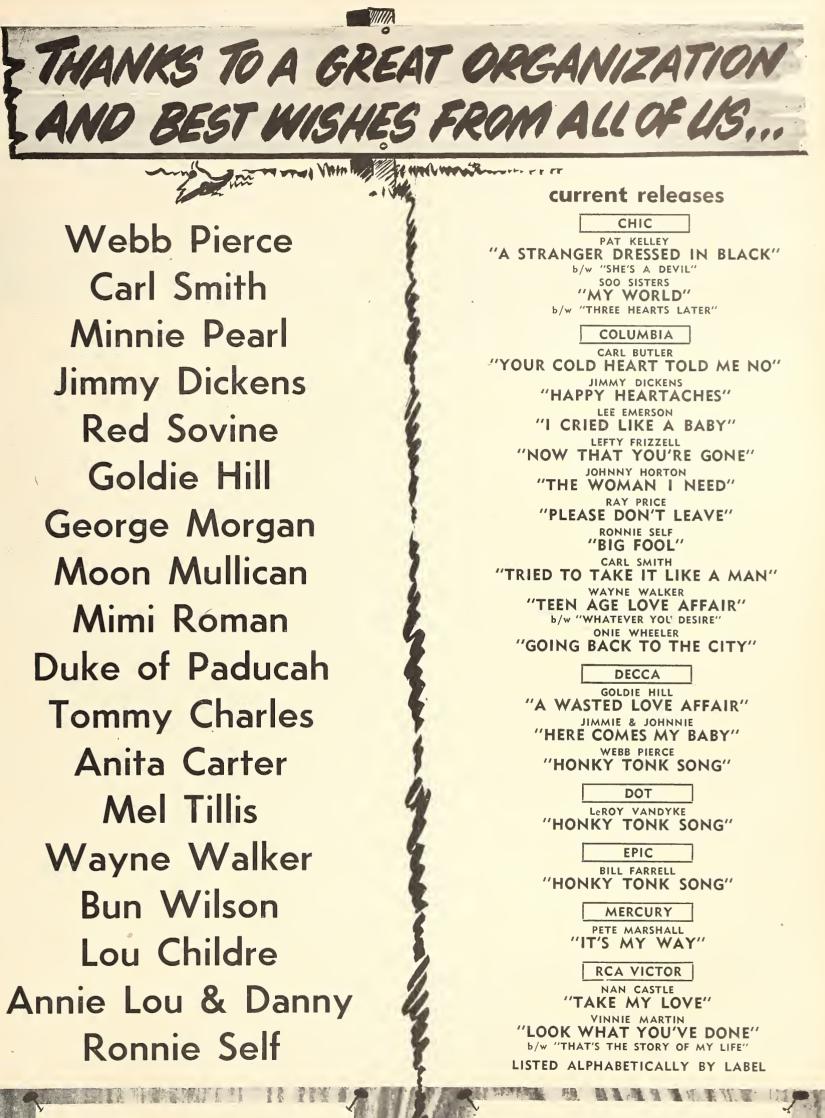




THE CASH BOX 1721 Broadway New York 19, N. Y.

OKAY! I'll take your offer! Enclosed find my check for \$15 for a Full Year's subscription to The Cash Box (52 Weeks' Issues). If I don't like the first four issues I receive, I am to return these four issues to you and you are to give me DOUBLE MY MONEY BACK for those first four issues, plus the \$15 which I'm enclosing herewith.

NAME	
FIRM	 · · · · · · · · · · · · · · · · · · ·
ADDRESS	
СІТҮ	
· · · · · · · · · · · · · · · · · · ·	



Under Exclusive Management JIM DENNY ARTIST BUREAU 146 - 7th Ave. No., Nashville, Tenn. (Phone: Alpine 6-5558)

CEDARWOOD PUBLISHING CO. 146 - 7th Ave. No., Nashville, Tenn. (Phone: Chapel 2-1416)

Maine DJ Wins \$1,500 Cartier Prize



NEW YORK—First prize in a nationwide disk jockey contest sponsored by Cartier, world-famed jewel firm, has been awarded to Jim Winters (right) of Station WABI, Bangor, Me. The prize was a \$1,500 diamond Cocktail ring.

The contest was staged in connection with the release of an RCA Victor album titled "Jewels From Cartier." Louis Alter (left) composed the music for the album and conducted the orchestra. Contestants were asked to submit paintings representative of numbers in the album.

Winters' entry was a painting of a girl sitting on a bed with a phonograph at her side, playing the album, while in the bubble over her she dreams of herself bedecked with jewels.

Second prize, an RCA Victor tape recorder, went to Gordon Max, WBBC, Memphis. Cathy Furniss, WCBS, San Francisco, won third prize, an RCA Victor portable TV, and fourth prize, an RCA Victor transistor radio, went to Lewis Compton, WHEE, Martinsville, Pa.

Judges were Alter and Jules Glaenzer (center) vice-president of Cartier.



COUNTRY MUSIC COMES BACK

Country music is again soaring in the record business.

It reached a peak a few years ago when almost everything coming out of Nashville was being covered by pop artists. Several of the nation's top smashes were developed in this manner. But then suddenly the transference of country music into the pop idiom began to decline and with the emergence of rock and roll even country artists took advantage of the new beat to try to achieve hits. The most notable example of the combination of country and rock and roll is, of course, Elvis Presley, who gained national stardom through his records in this medium.

However, today, country artists are attaining nationwide prominence by singing country songs in the accepted country manner. The main difference from the popularity that country music had achieved a few years ago is that now the country artists themselves are making the national hits instead of being limited strictly to the country field. Such examples of this are Sonny James' "Young Love", Johnny Cash's "I Walk The Line", Marty Robbins' "A White Sport Coat", Ferlin Husky's "Gone", Jim Reeves' "Four Walls", Marvin Rainwater's "Gonna Find Me A Bluebird", the Everly Brothers' "Bye Bye Love" and many others.

Another indication of the resurgence of country records is the inauguration by Columbia Records of an award called the "Gold Guitar Award", which will be presented to their country artists whose records reach 250,000, the equivalent of a million seller in the pop field. This should help to further publicize country music and the artists who sing it.

The revitalized country field gives the music business one more trend at a time when there is no other dominant trend. Of course, rock and roll is still winging merrily along and calypso is enjoying commercial acceptance and now country again is coming to the forefront. But in general it seems that songs today are being accepted on their merits without regard for particular trends. Under such conditions all types of music have a better chance.

We are happy to see conditions prevailing in the music business where everyone has an opportunity and we are particularly delighted to see that this environment has given country music a new popularity after it had been somewhat neglected for a number of years.

British Decca Makes 1st RCA Disk Release



LONDON-S. A. Beecher-Stevens, sales manager fcr British Decca, speaks to the company's distributors and dealers in London as the firm prepared to release the first records on the RCA label in the British Isles.

NEW YORK—The first release of records bearing the RCA label in the British Isles was made this week by British Decca under an agreement which recently became effective between RCA Victor and the English firm.

"This is another major move in our plan to release the works of our artists on a global basis," said Lawrence W. Kanaga, vice-president and general manager of the RCA Victor Record Division.

Division. The release, backed by extensive promotion and advertising on the part of British Decca, included 13 albums and four singles. Nearly 1,000 British Decca distributors and dealers attended a kick-off banquet in London at which an RCA Victor film, "The Sound And The Story," was featured. F. B. (Ted) Lawis chairman of the

Sound And The Story," was featured. E. R. (Ted) Lewis, chairman of the Board of British Decca opened the meeting. S. A. Beecher-Stevens, Sales Manager, presented the RCA line and sales story. Arnold Klein, RCA International Field Sales Manager, addressed the group and represented RCA. Others in attendance from British Decca included Free Lee, A & R Manager; Frank Chalmers, Manager of RCA Sales and Marcel Stellman, Manager of Pop recordings. Colored slides of every album cover in the first release were shown. Album covers were displayed throughout the hall for dealer inspection along with merchandise racks and point-of-sale material.

were displayed throughout the hall for dealer inspection along with merchandise racks and point-of-sale material. These records are sold for the following prices: retail 84 cents for 45 rpm records; 10" RA series, \$4.19; 12" RB series, \$5.54; 10" RC series, \$3.50; 12" RD series, \$5.25; 45 EP, \$1.66; 78 rpm records, 84 cents.

The records carry the RCA monogram on the label.

Albums released were:

Verdi, Aida, Arturo Toscanini, N.B.C. Symphony Orchestra

Cavalcade Of Show Tunes, Mario Lanza, Henri Rene's Orchestra and The Jeff Alexander Choir

Mack-Avery Publishing Present...

STRANGER TO ME"

Another BMI Pin-Up-Hit

MACK-AVERY MUSIC PUBLISHINC CO.

271 W. 125th St.

New York

"LOVE WAS A

Beethoven, Sonata No. 23 in F Minor, Op. 57, 'Appassionata'—Sonata No. 8 in C Minor, Op. 13, 'Pathetique,' Artur Rubenstein

Beethoven, Symphony No. 6 in F Major, Op. 68, 'Pastoral,' Charles Munch, The Boston Symphony Orchestra

Richard Strauss, Till Eulenspiegels Lustige Streiche, Op. 28—Tod Und Verklarung, Op. 24, Fritz Reiner, The Vienna Philharmonic Orchestra

Rosza, Concerto For Violin And Orchestra, Spohr, Concerto No. 8 in A Minor, Op. 47, Tchaikovsky, Serenade Melancolique, Jascha Heifetz, various orchestras

Beethoven, Sonata No. 14 in C Sharp Minor, Op. 27, No. 2 'Moonlight'— Sonata No. 21 in C Major, Op. 53, 'Woldstein,' Vladimir Horowitz

An Evening With Belafonte, Harry Belafonte

One Night In Venice, Armando And His Orchestra

Jazz Flamenco, Lionel Hampton And His Orchestra

Bon Voyage, Al Nevins And His Orchestra

Rossini-Resphigi, La Boutique Fantasque, Dukas, The Sorcerer's Apprentice, Ibert, Divertissement, Arthur Fiedler, The Boston Pops Orchestra

Dust On The Moon, Pablo Beltran And His Orchestra

The singles were:

The Girl With The Golden Braids, My Little Baby, Perry Como, Mitchell Ayres And His Orchestra

One Is A Lonely Number, The Man From Idaho, Tony Martin, Orchestra Directed By Louis Levy

The Cattle Call, Promises, Promises (Skip Redwine), Dinah Shore, Chorus And Orchestra Directed By Harry Zimmerman

Is It True, I Like Your Kind Of Love, Melvin Endsley

THE ORIGINAL --- THE HIT

"SEVEN DAYS

IN BARCELONA"

by

HENRI DE PARI

RKO Unique # 394

RKO UNIQUE RECORDS New York, N. Y.

Goddard Lieberson Receives Honorary Degree From Temple U.

PHILADELPHIA—An honorary degree of Doctor of Music has been conferred on Goddard Lieberson, President of Columbia Records, by Temple University.

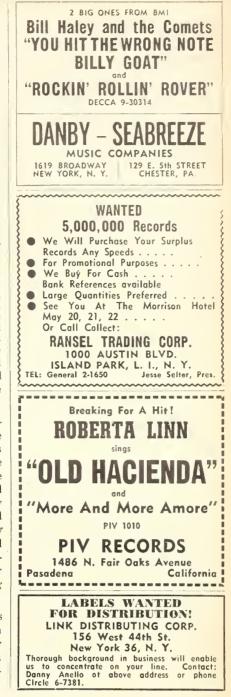
Awarded at the University's annual Music Convocation, last week the degree was conferred by Dr. Millard Gladfelter, provost and vice-president of Temple.

The following citation was presented to Lieberson with the degree:

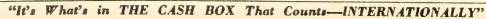
"Mr. President, I present one whose many gifts are testimony to nature's lavishness. He is a teacher of music, a composer, an author, an editor, a critic, a lecturer, the founder of the American Composer's Alliance, and the chief executive of the world's most important recording company. In no less capacity, he is also the husband of Vera Zorina, the great dancer, and the father of two sons. What more can life give or man do?

"England was his birthplace. Although he came to America before the age of consent, he stayed of his own volition, was educated at the University of Washington and the Eastman School of Music, and entered as an office boy the company he now heads. His talents have stimulated America's musical awareness, and by discovering the talents of others and recording and publicizing their creations, he has hastened recognition for many of America's most promising young composers and artists.

"For these contributions to this country's culture, I take pleasure in presenting for the degree of Doctor of Music the President of Columbia Records, Incorporated, Goddard Lieberson."







Page 93

The Cash Box

VERG

WORLD.

0

The Cash Box lists of top juke box records and top retail sellers are heard 24 hours a day in all 48 states and Canada.

The Cash Box Top Ten is broadcast every week over WRUL via shortwave to 58 nations throughout the world.

The Cash Box lists are carried by Associated Press to over 1400 radio and television stations in the United States and Canada.

The syndicated columns of the National Weekly covers the record field by reprinting The Cash Box charts.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

A New Concept Of The Music Business

Disk jockeys today have to be conversant with all areas of the music field—pop, rhythm and blues, and country.

There was a time when a disk jockey could safely stick only to his own particular field and be pretty certain he would find the top records that his audience wanted to hear. But that situation has changed completely.

Today when a disk jockey reads *The Cash Box*, if he's a pop deejay, it's not enough that he read only the pop reviews, study the pop charts, peruse the pop news. The same goes for rhythm and blues and country jockeys. Smash hits can come from anywhere. You never know when an Elvis Presley or Marty Robbins will come out of the country field, or when a Platters, Little Richard, Chuck Berry or Fats Domino will come out of the R&B field.

It's no longer enough just to know your own field well. You must know the entire music business. Which makes every disk jockey's job a much more complicated one and a much more comprehensive one.

This need for expansion of one's knowledge of the music business moreover is not limited only to disk jockeys for it is obvious that juke box operators and retail dealers too must accept a new concept of their business. Programming, as far as juke box operators is concerned, is now a much more difficult task, for to get the greatest return from a location it is necessary to study and experiment over a period of time to discover what relation of records from each field should go into that particular spot. The all-pop or all-R&B or all-country locations are growing fewer and fewer all the time.

Retailers too have been experiencing this drastic change in their business. Whereas only a little while ago, you could be pretty certain that if you were in a pop spot, kids would come in and ask for pop records or at most the cover records of a song from another field, today, for the most part, that doesn't hold true. Record fans in the current market know the records of all the fields and very often even if there are cover records, they want the original one.

What all this means is that more than ever, it is necessary to study every section of *The Cash Box* each week, not just one segment of it. For it's through *The Cash Box* that the first signs of a hit usually are spotted and it's through *The Cash Box* that you can keep up to the minute in every area of the music business.

Coast Mercury Branches Promote ''The World In Hi-Fi''

Page 95

LOS ANGELES—A unique promotion campaign has been initiated by Ted Fulmer, manager of Mercury Records' San Francisco branch, in conjunction with Mercury's 'The World In Hi-Fi' promotion.

Fulmer has arranged with twentyfive of the largest record dealers in the San Francisco—Bay Area to advertise the promotion on road signs throughout the area. Each dealer is represented by one Foster and Klieser full four color outdoor sign in cooperation with Mercury. In Los Angeles, Norm Dudley, manager of Mercury's Los Angeles branch, has arranged for forty windows to be installed by a professional display company in retail record stores throughout greater Los Angeles.

Five Star Reception



HOLLYWOOD, CAL. — MGM recording artist Ron Hargrave, (seated) got a rousing reception from the dee jays at station KFWB, this city, when he visited them at their station, recently, with his latest release "The Song Of Moonlight" b/w "Hold Me." Only one KFWB jockey, Larry Finley, who was in the hospital at the time, wasn't on hand for the welcoming reception. Shown above surrounding Hargrave are: (l. to r.) Bill Balance, Joe Yocum, Al Jarvis, Bill Daniels and Mitch Reed.

Welcoming Toast

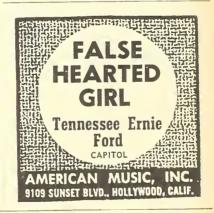
May 25, 1957



NEW YORK—Joe Carlton, A & R topper of RCA Victor, toasts ace vocalist Georgia Gibbs at a party given in her honor welcoming "Her Nibs" to the Victor label. Miss Gibbs' first release under the Victor banner, issued last week, couples "Sugar Candy" with "I'm Walking The Floor Over You." Carlton and Miss Gibbs were associated as A & R head and artists, respectively, on the Mercury label a number of years ago.

Victims of a ''Goof''

NEW YORK—The Paulette Sisters, who made their Decca debut a few weeks ago with "Give Him My Love" and "Jody," were the innocent victims of a technical "goof" on their first network TV appearance. The girls, who were on a deejay promotion tour in conjunction with their record, interrupted the trip to fly to Miami for a guest shot on the "Mrs. America" show, over the ABC-TV network. The girls got on camera, but as soon as they started to sing, the sound on the network went off—and remained off until they had finished their song!



Weike attending the
Mule attending the
M.O.A. CONVENTION
B B SURE TO VISIT -UNTED RECORD DISTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS
DUSTRIBUTORS





NEW YORK:



<text><text><text><text><text><text>



BIG MAYBELLE



23 in the "pop" retail listings. In fact the item has taken such a strong hold on the imagination of the teeners that they now refer to a particularly desira-ble young female as "young blood". It is fast be-coming an American idiom. . . Al Benson opens at the B & K Regal Theatre on May 17 with his all new Rock'n Roll-Rhythm & Blues show for a one week run. Included in the show are Screamin' Jay Hawkins, The Spaniels, Big Maybelle, Nappy Brown, The Sensa-tions, Little Esther, Junior Parker, Solomon Burke, The Dells Annie Laurie Al Smith and his band and The Dells, Annie Laurie, Al Smith and his band, and Bobby Blue Bland and his orchestra. . . . Thanks for the plugs, says Bill Packham, general manager of WDAT-South Daytona, Fla. Bill says Dr. Rock in the am, and Dr. Roll in the pm have caught on "like wildfire" in the greater Daytona Beach area. . . Ahmet

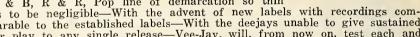
Ertegun and Jerry Wexler have a busy schedule planned ahead for the next few weeks as they cut a session with Joe Turner this week prior to their taking in the MOA show in Chicago, then back to New York for rehearsals and more sessions with Ray Charles and then Ruth Brown.

CHICAGO:

Bands continue to be the big thing with bookers as reports filter in that Big Jay McNee'y broke all attendance records at Chi's Crown Propellor during his last stint there. This is not the first time aggregations have pulled large houses and if what the agencies say is true, it certainly won't be the last.... In passing Shaw's Jim Flemming stated, "Big J's got the best band I've ever booked."... Dale Hawkins rocked thru town on his way east to promote his first Checker swinger, "Suzy Q." Hawkins met deejays in Detroit, Richmond, Philly, Baltimore, Washington, D. C. . . . Bill Doggett said to be doing fine, but the greatest



with his Florida one-niters. . . All-State's Mike Oury up to his neck with "hits, hits and more hits". The Clover's Altantic opus, "I-I-I Love You" and Ruth Brown's "One More Time" promise to be big MOA pushes for Mike with Ivory Joe Hunter's "Empty Arms" keeping pace. . . Little Walter enjoying short rest and vacation in Alexandria, La., in preparation for big things up and coming. . . Chief prexy, Mel London, has turned national distribution of diskery's local hit "12 Year Old Boy" by Elmore James over to Vee-Jay. Jimmy Bracken, Vee-Jay prexy, stated, "Local action promises big thing for James' deck."... Chess/Checker sessioned J. B. Lenoir and Little Walter this past week. . . . Muddy Water closed reportedly successful Arkansas jaunt and headed right back to Chi for week's rehearsal and tightening up in preparation for gig at Gleason's,





LOS ANGELES:



<image><text><text><text>

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

<image><text><text><text><text>



Pos. Last Week

2

I

3

6

4

ALL SHOOK UP Elvis Preslev (RCA Victor 6870)

GONE Ferlin Husky (Capitol 3628)

A WHITE SPORT COAT Marty Robbins (Columbia 40864)

GONNA FIND ME A BLUEBIRD Marvin Rainwater

(MGM 12412)

WALKIN'	AFTER
MIDNIGH	т

Patsy Cline (Decca 30221)

6	FOUR WALLS Jim Reeves (RCA Victor 6874)
7	HONKY TONK SONG Webb Pierce (Decca 30255)
8	THERE YOU GO Johnny Cash (Sun 258)

AM I LOSING YOU Jim Reeves (RCA Victor 6749)

FRAULEIN Bobby Helms (Decca 30194)



Page 105



NEW YORK—RCA Victor recording star Hank Snow, celebrating 20th year with the diskery, was feted with a luncheon in his honor recen As a memento of the occasion, Hank was presented with a golden statue the famous Victor Dog trademark. The inscription on the trophy rea "Hank Snow, in appreciation for 20 successful years on RCA Victor Record Shown above as Hank receives the award are: (l. to r.) Hank's son, Jimi Rodgers Snow; Hank Snow; Mrs. Hank Snow; Larry Kanaga, vice presid of RCA Victor; and Steve Sholes, Victor A & R.

Murray Nash Associates Moves To New Quarte

NASHVILLE, TENN.—After less than three years of operation, Murray Nash Associates, Inc., of Nashville last week moved its offices and pro-duction facilities into its own build-ing at 1707 Division Street. The move enables all parts of the firm's publishing, promotion and ad-vertising business to be housed under one roof. Murray Nash stated that the new location puts the company within two

location puts the company within two blocks of both recording studios and the Nashville Musician's Union head-quarters, and less than five minutes from the center of the city's business district.

Latest additions to the Nash artist roster include Steve Schulte who is heard on a nationally sponsored radio show and records for ABC-Paramount; Red Kirk, a new ABC-Paramount name; and Howard Housey soon to be released on Dot Records.

Nash also announced, last we the appointment of L. C. "Ru Gentry of Dallas, Texas, as the c pany's Southwestern area rep. G try has been connected with en-tainment circles in Texas for seve years through the Gen-Mac Ager

Some Guys Have All The Luck

NEW YORK - Hank Thompson broke his arm playing ball in Wash-ington, D.C. It seems that his drummer Paul

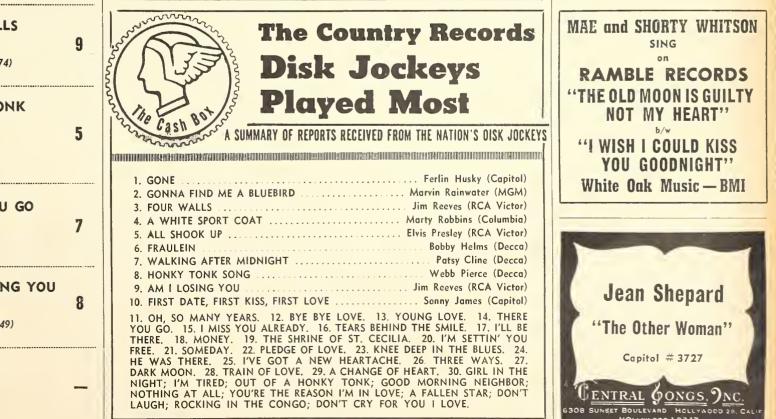
McGhee hit a smashing line drive that hit Thompson and broke his arm. (Anyone know of a job for a drummer?)

Hank had just received a new guitar designed for him by the Gibson Co. and a new Piper Apache airplane. He will not be able to test either of them for at least five weeks.

	Country
	Best
	IN RETAIL OUTLETS
	Pos. La Weel
	I. GONE Ferlin Husky (Capitol 3628)
	2. A WHITE SPORT COAT Marty Robbins (Columbia 40864)
his	3. ALL SHOOK UP Elvis Presley (RCA Victor 6870)
ntly. e of ads:	4. FOUR WALLS Jim Reeves (RCA Victor 6874)
rds." nmie dent	5. HONKY TONK SONG Webb Pierce (Decca 30255)
ers	6. WALKIN' AFTER MIDNIGHT Patsy Cline (Decca 30221)
veek,	7. GONNA FIND ME A BLUEBIRD Morvin Rainwater (MGM 12412)
ıdy" com- Gen- nter-	8. FRAULEIN Bobby Helms (Decca 30194)
eral	9. THERE YOU GO Johnny Cash (Sun 258)
ıck	FIRST DATE, FIRST KISS,

10. FIRST DATE, FIRST KISS, 12 Sonny James (Capitol 3674)

11. YOUNG LOVE. 12. AM I LOSING YOU. 13. I MISS YOU ALREADY. 14. I'LL BE THERE. 15. I'M TIRED. 16. BYE BYE LOVE. 17. YOUR TRUE LOVE. 18. OH. SO MANY YEARS. 19. A CHANGE OF HEART. 20. MONEY; SOMEDAY; THREE WAYS; KNEE DEEP IN THE BLUES; HE WAS THERE; TOO MUCH.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

AN. tze

8

10

5500

Page 106

BULLSEYE



THE JOHNSON FAMILY SINGERS (RCA Victor 6912)

(RCA Victor 6912) "TELL ME THE OLD, OLD STORY" (2:28) [P. D. — C. Hankey, W. H. Deane] Outstanding among the recent religious releases is this coupling by the Johnson Family Singers. The group, with Betty John-son handling the lead in extremely beautiful fashion, injects great mean-ing into a hymn that can take the 'Bible belt' by storm. "PRECIOUS MEMORIES'

B+ (2:35) [Stamps SESAC—J. B. F. Wright] More of the same superb, warmly reverent harmony on another heartwarming hymn.

LOUISE DUNCAN (Capitol 3716)

(Capitol 3716) **B**+ YOU IN MY HEART" (2:29) [Central BMI—J. Rhodes, G. Cox] Louise Duncan comes up with a first quality biscuit that labels her con-tender all the way. The chirp sings right from the heart as she movingly projects a penetrating, up tempo love projects a penetrating, up tempo love affair that could establish her in the top name bracket. Dynamite material. **B**+ "TOO YOUNG TO SETTLE J. Rhodes, W. Nelson] Another up tempo item, this time with a tearful, teenage theme, is treated to a highly effective reading by the dulcet-toned songstress. Two strong performances.

TEX WILLIAMS (Decca 30328)

(Decca 30328) **B+** "TALKIN' TO THE BLUES" (2:32) [Trinity BMI—J. Lowe, M. Moore] Tex Williams has a real solid pair of money-makers on his latest Decca duo. On this end the deep-voiced chanter hands in a stellar talk-sing rendition of a contagious rhythmic piece featured on a "Modern Romance" TV show a few weeks back. Deck is already a pop click but Wil-Deck is already a pop click but Wil-liams' terrific version oughta grab off a big pop-country bundle. Infectious staccato beat.

staccato beat. "EVERY NIGHT" (2:17) [Fair-way BMI-R. Rae, S. Johnson, E. Townsend] This half the vocalist dishes up a delightful, rock 'n roller that's gonna keep the boxes, and hoofers, hoppin' day and night. Wil-liams' crew, instrumentally, and the Anita Kerr Singers, vocally, back up in sensational fashion on both sides of this socko pairing.

SLEEPY LA BEFF (Mercury-Starday 71112)

(Mercury-Starday 71112) **B**+ "ALL ALONE" (2:00) [Starrite catchy, quick beat guitar backdrop showcases a most appealing vocal effort by Sleepy La Beff. It's an in-triguing, tear-compelling lover's bal-lad that could develop into a real sleeper. Watch it closely.

B "I'M THROUGH" (2:05) [Star-rite BMI—H. Harris] Under por-tion is a rhythmic, fast paced affair on which La Beff tells his sweetie that he's givin' her the 'heave-ho'. Another good showing that deserves attention.

JIMMY HINKLE (Fireside 28836)

C+ "SEEING IS BELIEVING" (2:08) [Country BMI—W. By-num, R. Hull] A middle beat romantic tear-jerker is warbled with conviction by mellow-toned Jimmy Hinkle. Soft, subdued strings back up the artist. "SEEING IS BELIEVING"

C "WON'T CHA MARRY ME" (2:07) [Acuff-Rose BMI — D. Kershaw] Under half is a cute, little ditty that rides merrily along in gay style.



R

C+ 6000

VERY GOOD

"NEXT IN LINE" [Knox BMI-J. Cash] "DON'T MAKE ME GO" [Knox BMI-J. Cash] JOHNNY CASH (Sun 266)

• It seems as the Johnny Cash can do no wrong. The songster broke through the 'hit barrier' with his "So Doggone Lonesome"—"Folsom Prison Blues" clicker, immediately followed it up with the "I Walk The Line" smasheroo and for the past few months has been riding the heights of the popularity lists with the "There You Go"—"Train Of Love" powerhouse. Now the long awaited follow-up appears on the wax scene and, it too, has the potential to repeat Cash's amazing success. Both ends, tagged "Next In Line" and "Don't Let Me Go" fall into the real mournful, lover's lament category and Cash puts 'em across with telling effect. The haunting beat and musical backdrop on both lids are supplied by the Tennessee Two. Looks like a two-sided Cash-smash, pop and country-wise.

"I'M IN HEAVEN" (2:08) [American BMI-T. Bearden] "GETTING USED TO BEING LONELY" (2:15) [Showcase BMI-P. & B. Bryant]

JIM EDWARD, MAXINE & BONNIE BROWN (RCA Victor 6918)

• One of country music's shining stars in the vocal combination dept., the Jim Edward, Maxine & Bonnie Brown trio, looks like it's headed towards paydirt once again. The group carved out a large slice of sales melon with their last chart-rider, a tune appropriately titled "Money", and now comes up with two more sides that have the dollar sign notched into every groove. On "I'm In Heaven", a stirring, up-tempo, religious-flavored love affair, the gals beautifully back up Jim's standout vocal lead. On "Getting Used To Being Lonely" the threesome perfectly polishes off a lilting, ultra-lovely sentimental weeper. Take your pick. Both ends have the goods.

"UNDER SUSPICION" (2:21) [E. B. Marks BMI-B. Raleigh, I. Kosloff] "THE OTHER WOMAN" (2:18) [Central BMI-B. Small]

JEAN SHEPARD (Capitol 3727)

• Capitol again comes up with a top piece of wax merchandise featur-ing one of country music's ace femme vocalists, Jean Shepard, on a pair of romantic weepers that should move rapidly up the sales ladder. The thrush pipes with heartfelt emotion as she dramatically spins two poignant up-tempo lilters labeled "Under Suspicion" and "The Other Woman". Excellent material that Jean handles in brilliant fashion. A double-barreled sure-shot.

"LOVE LETTERS IN THE SAND" [Bourne ASCAP-C. Kenny, N. Kenny] "BECAUSE WE ARE YOUNG" (2:07)

[Golden West BMI-Allison, Johnson]

MAC WISEMAN (Dot 15578)

• Dot's pop star Pat Boone recently revived the old favorite, "Love Letters In The Sand", set it to a subdued, r&r-ballad beat and turned it into one of the market's biggest hits. Now the label has released another version of the tune, this time by their Country A&R topper, Mac Wiseman. Set to a quick tempo and flavored by Mac's wonderfully distinctive vocal styling it has the necessary ingredients to go all the way in the country dept. On the flip portion the chanter tunes in another equally outstanding performance, for both the country and pop fields as he beautifully wends his way over a heart rending teen-age shuffle-ballad labeled "Because We Are Young". A power-packed two-sider. sider.

"TONIGHT, TOMORROW AND FOREVER" (2:33) [Amber ASCAP-D. Reid] "TRY AGAIN" (2:00) [Four Star BMI-L. Fors] PATSY CLINE (Decca 30339)

• The "Walking After Midnight" gal, Patsy Cline has another 'red-hot' pop-country 'sizzler' in the offing. (See Pop reviews).

BUDDLE EMMONS (Columbia 40922)

C

n

FAIR

MEDIOCRE

B "SILVER BELL" (2:12) [Rem-ick ASCAP—Madden, Wenrich] The Buddie Emmons outfit takes hold of the delectable evergreen and wraps it up in a happy-go-lucky, quick beat instrumental fashion. Bright side for deejay programming.

BORDER SERENADE" (2:33) [Acuff-Rose BMI — H. White] Flip features some more top-flight, light-hearted instrumental wax by Emmons and the crew. An enticing melody and Latin beat rounds out a dendy coupler dandy coupler.

MYRNA LORRIE (RCA Victor 6909)

(RCA Victor 6909) **B**+ "TEENAGERS BREAKUP" (2:08) [Hank Snow-Hill & Range BMI—D. Lorrie] This could be the side that the young Canadian lark, Myrna Lorrie has been looking for. The gal sings with touching ein-cerity as she tearfully projects an r&r flavored waltzer aimed at the pop-country, teenage set. Powerful side. Could bust wide open in both markets. markets.

B "JUST RELEASED" (2:03) Tannen BMI—S. Long, B. New-man] Flipside is another lilting, cry-ing-towel opus excellently executed by the talented canary. Strong coup-ler designed more for the country buver.

ADI BEL AND THE BEL BOYS

(Testa 100) R "MEMORY **B** "MEMORY WALTZ]" (2:50) [Ozark BMI—Adams, Nelson) Adi Bel makes an impressive debut for the diskery as she prettily wends her way over a charming lover's waltz item. Fetching organ and string backdrop supplied by the Bel Boys. Should catch a heap of airplay.

C+ "DON'T LET ME BE THE [Ozark BMI-R. N. Elmore] Here Adi, and the group, ups the tempo as she feelingfully grooves a toned-down, steady, driving, r&r-flavored romantic opus.

PAUL DAVIS (MGM 12472)

(MGM 12472) **B** "I DON'T NEED A BACK SEAT DRIVER" (2:28) [Acuff-Rose BMI—Davis, Hudgins] Paul Davis dishes up a flavorful reading, set to a bouncy beat, as he tells the gal that he doesn't need any lessons in love. A persuasive entry that should ride the deejay turntables aplenty.

B "HOW CAN I LEAVE HER" (2:14) [Acuff-Rose BMI—Davis, Hudgins] On the reverse etching Davis turns on the tears as tenderly Another fine country effort worthy of many sales and spins.

WHITEY KNIGHT (Dot 15577)

(Dot 15577) **B**+ "LATELY" (2:05) [Randy-Smith ASCAP—W. Knight] The rich and polished baritone voice of Whitey Knight intros on the Dot label with a very pretty, slow paced, romantic weeper. Perfect wedding of melody and lyrics coupled with Knight's wonderfully warm tender reading makes this a strong con-tender for the pop and country charts. **D**. "THE BLUES WALKED IN" **B**+ (1:44) [Golden West B M I— Knight, Nail] Knight displays his vocal versatility as he engagingly decks out a change-of-pace, quick beat, blues jumper. Splendid vocal and musical assist on a striking, twosided debut,

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

United Shipping New Juke Box

N.Y. Coin Mach.-UJA Reported To Have **Again Broken Fund Raising Records**

Testimonial Honoring Meyer C. Parkoff Breaks All Previous Attendance Marks



MEYER PARKOFF

NEW YORK-It's quite evident that New York coinmen have great respect and admiration for its associates, and great interest and sympathy for United Jewish Appeal.

The annual UJA-Coin Machine Industry dinner and dance, this year honoring Meyer C. Parkoff, held Wednesday night, May 15, at the Hotel Sheraton-Astor, broke all attendance records-and, although awaiting final compilation of contributions, it is reported that more money was donated this year than any before.

, A number of leading members of the

coin machine industry, as well as several members of the clergy, addressed the gathering, extolling the many charitable virtues of Parkoff. Interspersed with these talks were the appearance of many top recording artists, who entertained the guests.

Lou Boorstein, once again acting as chairman, mc'd the affair, introducing the speakers and the recording artists.

Parkoff was presented with plaques by the UJA, New York Music Machine Operators and the Amusement Machine Operators of New York.

Seated on the dais, in addition to Parkoff and his wife, Cecile, were Sandy Warner, Harry Rosen, "Senator" Al Bodkin, Ad Denver, Sidney Levine, Teddy Blatt, Joe Young, Mike Munves and Barney Sugerman.

Out-of-town guests in attendance were Ed Ratajack, and Art Daddis, AMI, Inc.; Ted Parker, The Rudolph Wurlitzer Company; Jack Gordon, J P. Seeburg; Art Garvey, Bally Manufacturing Company; Mac Perlman and Jim Sisti of Hartford, Conn.; Abe Fish, Hartford, Conn.; a complete delegation from the Westchester Music Guild, including Carl Pavesi, Seymour Pollak, and Max Klein.

As has been the practice for the past number of years, the music and record industries were well represent-ed with some of its top executives.

MOA Convention Stirs Memories



BOSTON, MASS .- With the MOA party in Chicago in the spotlight now, we were reminded of another terrific party in Onleago in the spotlight now, panying picture from Si Redd, Redd Distributing Company, Boston.

This picture from Si Redd, Redd Distributing Company, Boston. This picture was taken at the three day shindig held by The Rudolph Wurlitzer Company in mid-August at its North Tonawanda, N. Y. site, celebrating the firm's 100th Anniversary. In the photo (1 to r): Hank Peteet, Wurlitzer field engineer; Joe Orleck, publisher of The Cash Box; Redd; and Roy Waltemade, Wurlitzer vice presi-dent and manager of the North Tonawanda division.

"UPA-100" Model Being Shown For First Time at MOA Convention. Creation of Nationwide Sales and Service **Organization Reported Well Under** Way. New Distrib Appointments Based on Increased Production and Completion of New 15,000 Square Feet **Factory Addition**



CHICAGO-"Shipments of our new 100 selection juke box," reported Jack Mitnick, sales director of United Music Corporation, this past week, "are already well under way, and will in-crease as volume is stepped up at our factory.

"We already have samples in the showrooms of those distributors whom we have already appointed," continued Mitnick.

"Further distributor appointments "Further distributor appointments must await increased production which will come about just as soon as the new 15,000 square foot addition to our factory is completed. "This 15,000 square foot addition," Mitnick explained, "will be complete-ly devoted to our juke boxes." With modest pride, Mitnick advised that United's distributors were very open and frank in their praise of the features of United's UPA-100 juke box.

features of United's UPA-100 juke box. "At our first annual distributors' meeting at the Bismarck Hotel this past April," Mitnick said, "everyone of the distributors present honestly, openly and very frankly complimented us on the outstanding features incor-porated into our UPA-100 model." Mitnick pointed out that the "UPA-100" juke box features "complete printed circuity in the entire 'Memory Brain'."

Brain'." "This," he stated, "is one of the

"This," he stated, "is one of the most outstanding electronic features vet built into any juke box in the history of this industry. "Furthermore," he added, "we have the fastest changer in history. It takes from 4 to 11 seconds for scan-ning, changing and playing of any re-cording, regardless of its position in the phonograph

the phonograph. "This means," Mitnick explained "that during peak play the operator

gets from 5 to 6 more records played per hour and that means," he added enthusiastically, "anywhere from 50c to 60¢ more income per hour.

"Because of the fact that we have the fastest changer in juke box history operators are assured of the finest kind of programming action by simply featuring one top tune right after the other and, in this way, getting speedy play action which will bring them a potential of 50¢ to 60¢ more earning power per hour's play.

"Another outstanding feature," Mitnick reports, "is our high fidelity tonal quality. In short," he points out, "the sound of the 'UPA-100' is second to none. In our estimation," he says, "it's the finest sounding juke box ever built.

"Furthermore," Mitnick says, "automatic volume control, plus scratch supmatic volume control, plus scratch sup-pressor and noise filter is incorpora-ted right into our amplification unit. Not just one additional feature, but," he claims, "all the features that the juke box operators want and need are built right into this electronically outstanding amplification unit. The finest on the market, In fact," he re-ports, "any acoustical values desired on any location are quickly and easily adjustable. "Talk about easier servicing." Nit-

"Talk about easier servicing," Mit-nick continued, "all assemblies are de-tachable and interchangeable by the simple loosening of 3 or 4 nuts or bolts. That," he claims, "is some-thing every juke box operator has been pleading for. Now," he says, "it's here in our 'UPA-100' juke box."

As to the reason why United introduced a 100 selection model, Mitnick had this to say:

"We feel that 100 selections meets the requirements of any location anywhere.

"Also," he added. "present economic conditions had to be taken into con-sideration where the juke box opera-

sideration where the juke box opera-tors are concerned and, therefore, we built to a price that would match these economic conditions and, at the same time, allow for better valuation for the operators from the standpoint of trade-ins of their old phonographs. "In short," Mitnick claims, "from our many, many years of experience as well as our knowledge of general market conditions, we built our 'UPA-100' to meet the requirements of the world's juke box operators from every standpoint. standpoint.

"We believe," Mitnick advises, "that our list price for the 'UPA-100' is well below market average."

ATTENTION OPERATORS:

Here is Your Prescription for **Recovery of Sick Territories!!** Binks Industries has developed a new and

COMPLETELY DIFFERENT HIGH EARNING CAPACITY

type of equipment that is totally adaptable and adjustable to the requirements of your territory. Thorough location tests alongside all other types of games, find earnings actually increasing after many months, proving the tremendous appeal of this brand new Binks original idea production!

In Chicago—we cordially invite you to visit our **PRIVATE SHOWING** at Binks Industries Suite, SHERMAN HOTEL May 18 - 19 - 20 - 21.

Telephone FRanklin 2-2100 on above dates, or write

DINK	INDUSTRIES	3859 Elston Ave., Chicago 18, III. Telephone IRving 8-5232
DINKS	INC.	Telephone IRving 8-5232

CASH IN NOW!

\$34.50 REGULAR STYLE BUMPER POOL REPLACEMENT PLAYFIELDS Available in 2 or 3 hole \$22.95 NOVOPLY BEDS, equipped with Imperial Rubberback bed cloths. SLATE TOP PLAYFIELDS, BUMPER POOL 2 OR 3 HOLE. Reg. Size 32" x 48" each \$64.50 4 or more \$57.50 Covered with Imperial Rubberback Bed Cloths and with Jumbo Plastic Posts. For Rack Pool Slate Tops or King size, prices on request. Slate Tops or King size, prices on request. ARAMITH ROTATION POOL BALL SETS-MOA SPECIAL ARAMITH ROTATION POOL BALL SETS-MOA SPECIAL 10-Ball Sets for Skill Pool Tables, 2½" Nos. 1-10 10-Ball Sets for Skill Pool Tables, 2½" Nos. 1-10 FREE! KELLY POOL BOTTLE AND SET OF PEAS WITH PURCHASE OF EACH SET OF BALLS. Rule cards and instruction sheets packed with each set. Deluxe Cue Balls, 2¼".......Each \$2.50 IO-Ball backs Ea. \$1.50 TALLY BALL SETS (Peas), Nos. 1-10 Incl. No. 1 Grade Bumper Pool Cues, 48", \$36 val., Special Price, \$28.50 doz. Solid mahogany butts; white points with tips. You can't buy better cues. No. 2 Grade Bumper Pool Cues, 48", \$27 val., Special Price, \$24.50 doz. Solid mahogany butts; this a real saving for top-quality cues. Don't fool yourself with cheap cues_Special-Price, \$17.75 per doz. No. 3 Grade Cues-Special-Price, \$17.75 per doz. No. 3 Grade Cues-Special-Price, \$17.75 per doz. **BEST BUY FOR THE MONEY** For Top Quality Bumper Pool Supplies—Every Item You Need. Write for Our Special Price List for Bumper Pool Supplies. TERMS: 25% Deposit on C.O.D. Orders; Prepaid Orders 2% Cash Discount. MARVEL Billiard Supply Company 1604-06 W. LAKE ST,, CHICAGO 12, ILL. Phone: MOnroe 6-8855 **Best Wishes To The MOA** C.A. ROBINSON & COMPANY

• Distributors For UNITED MANUFACTURING COMPANY •

CHARLEY ROBINSON HANK TRONICK 2301 W. PICO BLVD.

AL BETTELMAN **RAY POWERS** LOS ANGELES 6, CALIF.

AMI Adds 100 Selection Phono To "H" Series

GRAND RAPIDS, MICH.—In ad-dition to the new models "H" 200 and 120 selections, AMI, Inc., this city, announced that its distributors also have available the "H" 100 selection phonograph with the same cabinet styling and appearance. "The new 'H-100' phonograph has all the 'H' line features of dramatic new 'Show-Stage' lighting,' de luxe cabinet and trim, color-coordinated exterior and interior, front-lighted complete title display and 'Multi-Horn High Fidelity' sound system," stated John Haddock, president, "to round out a line of three automatic music machines identical in appearance and performance for top earnings in every performance for top earnings in every location."

performance for top earnings in every location." Continuing, Haddock explained: "The new 'H-100' features a fast, one-pushbutton mechanical selection sys-tem that is fool-proof in operation and simple for patrons to play. To select a number, a hand wheel on the front of the cabinet is rotated to pin-point the selection wanted. A single push-button alongside then is depressed to bring the record into play. The 'H-100' has an accumulative credit unit, and may be set for varied price of play combinations. Automatic vol-ume control is an optional feature. "The 'H-100' mechanism is an adap-tion of the play-proven record changer that has previously won operator ac-claim for its speed, simplicity and trouble-free performance in the magna-selection AMI boxes. The 'H-100' unit is further simplified by elimi-

nation of the pulse generator and pulse converter assemblies used in the selection of the 200 and 120 selec-tion 'H' models. The 'H-100' features a hand wheel, coupled with the record magazine, which is turned manually to pin-point the desired selection. A single pushbutton then is depressed to initiate a direct mechanical ac-tion that places the record in playing position on the turntable. The entire mechanism is mounted on slides and glides out at chair height through a large back cabinet door where it may be rotated 180 degrees for full-circle accessibility. The high output 25-watt amplifier is mounted on a pull-out shelf and can be removed from the cabinet and turned complete-ly over for inspection and service with-out having to disconnect wires." The 'H-100'' features ten separate program classifications, furnished free, to promote the wide choice of music offered, including "Country," "Classics," "Varieties," "Your Pick," "All Time," "Favorites," "Rhythm and Blues," 'Hit Tunes," "Western" and "Popular."

and "Popular."

And similar to other "H" models, the 100 selection phonograph incorporates high fidelity sound reproduction, a transcription-type turntable, lightweight tone arm, GE variable reluctance cartridge with sapphire or diamond stylus, and 25-watt amplifier with pre-amp circuitry.

Vendor Mfrs. Seek Juke Box **Operators Business**

Agree Juke Box Ops are Nation's Top Prospects for Purchase of All Types of Vending Machines. 575,000 Juke **Box Locations Plus Highly Developed, Efficient Service Organizations of Juke Box Ops Attract Vendor Manufacturers**

CHICAGO—One of the most inter-esting highlights of the MOA conven-tion at the Morrison Hotel is the at-tendance and displays of vending ma-chine manufacturers who eagerly seek to sell their products to the nation's interventers.

chine manufacturers who eagerly seek to sell their products to the nation's juke box operators. It is agreed, among many of the vending machine manufacturers, that the juke box operators are today's top prospects for their vendors. The fact that the nation's juke box operators have developed highly effi-cient service organizations, very simi-lar to the type of service organiza-tions of the leading vending machine ops, since both handle merchandise while servicing and collecting from machines, is of great interest to the vending machine manufacturers. Furthermore, and most important, is the fact that the nation's juke box ops now have phonos in 575,000 loca-tions throughout the U. S. as well as in equally large numbers of locations everywhere in the world on a com-parative basis.

parative basis. Being already well acquainted with

so very impressive and imposing numbers of locations here in the U. S. alone, makes the juke box operator a very outstanding prospect for the vendor manufacturer, from this standpoint alone. Also the fact that the automatic phonograph operation is, today, considered the true backbone of all operating, even outranking such staple vending machines as the cigarette vendors and drink dispensers, in the average operator's estimation also makes the juke box operator a very outstanding manufacturer. Selling the juke box operators cigarette and/or drink dispensing machines in the section for present operators specializing in this equipment. Whatever will result in this regard is for the future to tell. In the meant of much sales effort, to get him to further diversify his operation by adding vending machines to his present busines.



Chi Crowded By Week-end

Many Conventioneers Arrive Early **To Visit Factories and Distributors** Many Enjoy Chi's Saturday Night Life

CHICAGO — "Wanted to get in early to visit some of the factories", stated one well known distributor this past week, "and also visit with distributor friends of mine and see the town.

"Never expected to meet so many friends in Chicago so far in advance of the MOA Convention." This statement, by this well known

distributor, is similar to the state-ments of many distributors and oper-

This is the first time that an MOA Convention has attracted such atten-ion so far in advance of the official opening of the convention doors.

A great many of the nation's oper-ators and distributors were seen visiting noted restaurants and night clubs from Thursday through Saturday "Voice-O-Graph"

LONG ISLAND CITY, N. Y. -Martin Rabkin, International Mutoscope Corporation, this city, reports

that the firm's new "Voice-O-Graph" is becoming as popular in European

LOCATION READY

Wurlitzer Model 1800. \$740

evening. Factories had visitors beginning Thursday afternoon and were enter-taining right through Saturday even-

ing. Many Chicagoans advised they were making preparations to spend most of their time at their hotel suites in the downtown area due to the early in-flux of such a great number of conventioneers.

At the same time, factories have made special open house preparations. Distributors and operators were being invited to visit the many fac-tories in town. Tours of the leading

factories have also been arranged. All road men ahve been called in

tioneers.

Popular in Europe

cities as it is in the United States. And to prove it, he encloses a photograph, released by United Press, which appeared in last Sun-day's New York Daily News maga-zine section

LIFE GETS EASIER

ALL THE TIME

each. Un

^{\$225}

oid friend

to meet and greet the MOA conven-

It was a gay old time in Chicago right up through Saturday night.

zine section.

Wurlitzer Contingent Arrives For MOA



ROBERT H. (BOB) BEAR

CHICAGO—The contingent from The Rudolph Wurlitzer Company, North Tonawanda, N. Y., appearing at the MOA Convention is headed by Bob Bear, sales manager, who ar-rived for the opening of the show. On hand for the full three days, in addi-tion to Bear, is A. D. Palmer, Jr., advertising and sales promotion man-ager; Bob Hamilton and Reid Whip-

EP Experiment Brings

Added Phono Play

OGLESBY, ILL. — Sam Samolitis, operations supervisor of Clydesdale Music route, this city, reports the firm is reaping a rich reward because of an experiment he made with EP

records. "I wondered why the EP's sold in

the local record shop, but seemed somewhat slow to receive acceptance on our phonographs," said Samolitis. "Realizing that the handsome jackets

these records come in created a lot of sales, I decided to use them in pro-moting this type of music in our equipment. "I thumb tacked, on the wall in

back of the phonographs, such jackets

ple. And of course, Ben Coven and his staff of Coven Music Corpora-tion, Wurlitzer's Chicago distributor-

tion, Wurlitzer's Unicago distributor-ship. "Booth No. 4 contains the Wur-litzer display," stated Bear, "and one model each of the 1957 'All-Location Line' is shown. Phonographs include models '2100', '2104' and '2150'. In addition, the '2017' hideaway is dis-played together with 200 and 104-selection wall boxes and a complete line of Wurlitzer corner, wall and ceiling speakers. "We look forward to this annual

"We look forward to this annual affair to talk with our friends who are operators from all parts of the United States. We sincerely hope that they will visit us at our booth and discuss our 1957 phonograph line.

"At present it appears that at least 50% of our domestic distributors are 50% of our domestic distributors are represented at the convention by one or more principals and, as usual, there are a good number of those ex-port people who represent Wurlitzer overseas. Factory representatives will be at our booth thruout the hours of the show from Sunday until Tuesday evening, and we hope those who wish to become more familiar with our products will avail themselves of the opportunity of talking with these men."

New "20 Year Club Members"

CHICAGO-The following men entered into the "20 Year Club" this past

week. Most interesting is the fact that new "Alternate Members" have entered the "20 Year Club" this past week. "Alternate Members" are those men and women who have been active in the industry for over 10 years, but not yet 20 years. On reaching their twentieth year, they are automatically placed in the "20 Year Club". More and more men and women in the industry, as well as their employees and wives who have been active in their businesses, are joining the "20 Year Club". The following applications were placed in the "20 Year Club".

The following applications were processed this past week:



2118 N. WESTERN AVE., CHICAGO 47, ILL., U. S. A. ARmitage 6-5005 SANDY MOORE ... Offers Operators



"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

Elmer S vears

N. Y. "Tube Tester" Ops To Form Association

NEW YORK—A meeting of opera-tors of self-service "Tube Tester" ma-chines will be held on Monday, May 27, at the Forest Hills Inn, 1 Station Square, Forest Hills Gardens, 71st Avenue, Forest Hills, L. I., to start the ball rolling to form an association.

the ball rolling to form an association. "There are quite a number of firms operating "Tube Tester" equipment thruout the area", stated one of the parties interested in seeing an or-ganization formed, "and as in all other types of businesses, an association of these operators will go a long way to assist all in conducting an ethical and profitable business." All operators of self-service "Tube

All operators of self-service "Tube Tester" machines in the Metropolitan New York area are invited to attend.

"In some locations, I placed the jackets around lighted edge of walls. I am carefully watching the popu-larity meter and keep transferring EP's from one machine to another."

Floyd E. Pruden, Altus, Okla.—31 years R. L. Brown, Covington, Va.—21 years J. L. Garrahan, Kingston, Pa.—29 years John C. Pratt, Fayetteville, Ark.—22 years DeLos W. Burnside, New Castle, Pa.—28 years Damon P. Peters, Sr., Port St. Joe, Fla.— 20 years Elmer S. Laughton, York Beach, Maine—25 years Rudy S. Kimbell, Amarillo, Texas—20 years Harold M. Rudman, Cambridge, Mass.—20 Harold M. Rudman, Camoruge, Mass.-20 years Harry F. Koch, Shamokin Dam, Pa.-10 years Arthur J. Dausey, Munising, Mich.-11 years Ernest J. Geraci, Chicago, Illinois-18 years Angelo Angeleri, Chicago, Illinois-18 years James Garnett Smith, Owensboro, Ky.-23 years Milton A. Pritts, Denver, Colo.—22 years Ben Jahnke, Hutchinson, Miss.—21 years George Holtzman, Brooklyn, N. Y.—25 years Walter Clark, Waukegan, III.—21 years Joe F. Floyd, Anderson, S. C.—20 years Harold D. Murphy, Wichita, Kans.—19 years Alex Goldberg, Whitestone, N. Y.—20 years Forrest N. Dahl, Fergus Falls, Minn.—21 years Joseph Boretsky, Montreal, Quebec, Canada-

Joseph Boretsky, Montreal, 24. Jears 23 years Edward Leopold, Hatboro, Pa.—24 years Julius A. Zimberoff, Chicago, III.—20 years Frank Padula, Chicago, III.—20 years Paul Boretsky, Montreal, Quebee, Canada—16

years Ben Gordon, New Britain, Conn.-18 years

back of the phonographs, such jackets as the ones containing pictures of Presley, June Christie, Earl Bostic, et al, also those showing that the ma-chine contained certain types of mu-sic. The wheel on the popularity me-ter went completely around on such items as Drumology, the drum suite; Little Richard; June Christie; Earl Bostic; et al.

Galgano Wins First Place In Finals Of Chi Phono Bowl League

CHICAGO — Galgano Distribs took two games from Walter Oo-mens to become the champs of the Automatic Phonograph Bowling League's 1956-57 season. Ed Teske's 515 was high for the champs. Johnny Oomens was high for the second place Oomens team with 480 with 480.

with 480. Third place honors went to B & B Novelty who took two games from M. S. Distribs. High for B & B were Fred Dries' 518 and Roy Bauer's 502. Lowell Scott was high for M. S. with 494. Singer One Stop won two from Decca Records. Singer's Red Lo-sasso was high scorer with 476. Decca's Johnny Nolan was high with 463. Coven Music took all three from

with 463. Coven Music took all three from ABC No. 1, last year's champs. Harry Walczak's 526 and Chuck Myers' 516 were high for Coven. High man for ABC was Harry Schreiber with 491. Gillette Distribs took two from

Paschke Phono. Robert Holl was high for Gillette with 502. Ray Gallet was high man for Paschke with 553, which was also high for men

ABC No. 2 won two from Atlas Music. Bernie Ekter's 498 was high for ABC. Vic Jaccino's 533 was high for Atlas.

57 season.

Final Standings

Name of Team	Won	Lost	Total Pins	Aver.	High Game	High Series
Galgano Distr.	60 1/2	$41\frac{1}{2}$	77157	756	882	2581
Walter Oomens		45	71911	705	817	2247
Walter Oomens B & B Novelty	$56\frac{1}{2}$	$45\frac{1}{2}$	76794	752	836	2392
M. S. Distr.		$46\frac{1}{2}$	68028	666	792	2197
Singer One Stop		$47\frac{1}{2}$	74083	726	900	2443
Decca Records	54	48	76572	750	906	2462
Coven Music		48	72385	709	878	2413
Gillette Distr.	52	50	73070	716	829	2281
ABC Music No. 1	50	52	$75566 \cdot$	740	966	2486
Paschke Phono	48	54	74659	731	845	2390
ABC Music No. 2 _		55	73119	716	856	2368
Mercury Records _	47	55	71530	701	809	2251
Atlas Music	46	56	73141	717	852	2359
Western Automatic Star Music	451/2	$56\frac{1}{2}$	69014	676	783	2154
Star Music	44 1/2	$57\frac{1}{2}$	73313	718	855	2310
Coral Records	44	58	72991	715	865	2353
Bowler's Name	Team Name	Games Played			Aver.	High Game
Julian, Harry	Singer	102	1741	0	170.70	256
Gallet, Ray	Paschke	93	1561		167.80	221
	Coral	96	1606		167.31	223
Schreiber, Harry	ABC No. 1	96	1596		166.24	216
Teske, Ed	Galgano	96	1594		166.11	- 235
Pieroni, Marino	B & B	84	1382	3	164.37	223
Pieroni, Marino Jaccino, Vic	Atlas	102	1672	8 '	164.	221
Gallet, Bob	Paschke	99	1617		163.33	222
Walczak, Harry	Coven	84	1367	8	162.52	213
Tutomase, Frank	Decca	90	1458	5	162.5	215
Sochacki, Leo	Star	54	871	8	161.24	210
Ekter, Bernie	ABC No. 2	75	1207	9	161.4	220 $^{\circ}$
Galgano, Tony Paradee, Warren	Galgano	99	1593		160.92	211
Paradee, Warren	Gillette	102	1639	0	160.70	228
J. W. Oomens	Oomens	102	1634		160.24	224
J. W. Oomens Dries, Fred	B & B	99	1580		159.55	222
Rice, Al	ABC No. 1	102	1621		158.94	215
Alesi, Charlie	Galgano	99	1563		157.94	237
Walker, Ed	Coral	102	1608		157.69	222
Holl, Robert	Gillette	99	1560		157.61	213
Bauer, Roy	DaD	93	1461		157.15	220
Hofert, Bud	Atlas M. S. Dista	99	1543		155.75	206
Kick, Ralph	M. S. Distr		1582		155.18	214
Ignoffo, Tony Nolan, John	Decca	$\frac{96}{99}$	1484		154.65	210
Nolan, John	Decca	99 71	1522		153.73	199
Laga, Dick	Coral	96	$\begin{array}{c}1092\\1477\end{array}$		$153.64 \\ 153.59$	$\begin{array}{c} 241 \\ 207 \end{array}$
Losasso, Red	Singer ABC No. 1	90	1516		153.39 153.20	$\frac{207}{235}$
Gnarro, Robert	ABC No. 1 ABC No. 2		1510		153.20 152.34	$\frac{230}{205}$
Taylor, Les Nyland, Bill	Western	99	1506		152.34 152.14	$\frac{203}{211}$
	Star	102	1548		152.14 151.82	$\frac{211}{212}$
Sochacki, Henry Myorg Chuck	Coven	99	$1340 \\ 1494$		151.82 150.90	$\frac{212}{219}$
Myers, Chuck Pieri Charlie	Coven	87	1298		130.30 149.22	$\frac{213}{232}$
Pieri, Charlie Scott, Lowell	M. S. Distr	102	1515		143.22 148.60	$\frac{232}{222}$
Dalton, Frank	Western	$.102 \\ 90$	1334		148.28	190
Malas, Cas	Oomens	96	1420		147.79	191
Pomerance, Morrie		- 99	1461		147.62	241
Domeli Lee	Star	81	1193		147.38	223

ABC No. 1 Star

Gillette ABC No. 2 Coven

Singer

Decca Atlas Galgano

Mercury

Domeli, Lee Gienko, Al Jones, Mel Baxter, Donald Cairo, Irving Shuman, Jerry

Chapman, Herb Minkus, Morrie Maslo, Wally

 $14615 \\ 11935$

14929

14914

1487111817

14279

81 $\begin{array}{c} 102\\ 102 \end{array}$

102

81 87 102

87

99

 $147.62 \\ 147.38$

146.37146.22

145.81145.72

145.46144.92

144.25

144.23

high for Atlas. Mercury Records took two from Western Automatic. Mary Jones was high for Mercury with 454. Bill Nyland was Western's high scorer with 512. Star Music won two from Coral Records, now in last place. Myrtle Sochacki's 463 was high for Star and high for women. Rudy Zelina was high for Coral with 507. Sweepstake winners were an-nounced to be: Ray Gallet, Robert Holl, Red Losasso, Chuck Myers, Al Gienko, George Holl, Mary Jones and Jo Swider. Listed below are the final stand-BOWLING LEAGUE 3 Sizes: Listed below are the final stand-ings of the League for the 1956-11'8", 14'8", 20'8".

Page 123



May 25, 1957



Tropstein, Irving Bianchi, Paul Brown, Paul Gallet, Ernie Losasso, Gil Mohill, Julius Moss, Joe Sipiora, Fred Mallak, Frank Weiss, Richard Oomens, Peter Kalmin, Al Beiling, Jack Holl, George	Mercury Coven Western Paschke ABC No. 2 Star Mercury Singer Atlas B & B Oomens M. S. Distr. Coral Gillette	$\begin{array}{c} 90\\18\\90\\81\\102\\96\\102\\96\\90\\69\\102\\96\\45\\102\end{array}$	$\begin{array}{c} 12952\\ 2589\\ 12875\\ 11493\\ 14355\\ 13499\\ 14275\\ 13795\\ 12472\\ 9303\\ 13436\\ 12556\\ 5744\\ 12856 \end{array}$	$\begin{array}{c} 143.82\\ 143.15\\ 143.5\\ 141.12\\ 140.75\\ 140.57\\ 139.97\\ 139.41\\ 138.52\\ 134.32\\ 131.74\\ 130.77\\ 127.29\\ 126.4 \end{array}$	$193 \\ 188 \\ 212 \\ 202 \\ 221 \\ 183 \\ 182 \\ 198 \\ 201 \\ 196 \\ 187 \\ 204 \\ 172 \\ 176 \\ 176 \\ 176 \\ 187 \\ 204 \\ 172 \\ 176 \\ 100 $
	LADIES'	DI	VISION		
Imlau, Vera Chapman, Flo Sočhacki, Myrtle Bauer, Bonnie Oomens, Isabel Priebs, Carol Jones, Mary Brown, Ellen Galgano, Ursa Oomens, Loretta Gallet, Julia Swider, Jo Drury, Marine Fiorito, Marylou Scott, Kay Jaccino, Millie Kick, Dolores Dalton, Anne Hughes, Charlotte Walker, Mary Ann	Mercury Decca Star B & B Oomens Paschke Mercury Western Galgano Oomens Paschke ABC No. 2 ABC No. 2 ABC No. 1 Singer M. S. Distr. Atlas M. S. Distr. Western Gillette Coral	$\begin{array}{c} 36\\ 93\\ 102\\ 102\\ 99\\ 96\\ 102\\ 102\\ 102\\ 102\\ 102\\ 102\\ 102\\ 102$	$\begin{array}{c} 5321\\ 13249\\ 14468\\ 14146\\ 13618\\ 13194\\ 13963\\ 12918\\ 13166\\ 13120\\ 12955\\ 12329\\ 5968\\ 11455\\ 12005\\ 11935\\ 11935\\ 11789\\ 9522\\ 2230\\ 9721 \end{array}$	$\begin{array}{c} 147.19\\ 142.46\\ 141.86\\ 138.40\\ 137.55\\ 137.43\\ 136.91\\ 130.48\\ 129.11\\ 128.64\\ 127.1\\ 124.53\\ 124.16\\ 119.31\\ 118.15\\ 116.91\\ 115.49\\ 108.18\\ 106.4\\ 103.39 \end{array}$	$190 \\ 200 \\ 205 \\ 193 \\ 184 \\ 201 \\ 181 \\ 189 \\ 201 \\ 190 \\ 169 \\ 174 \\ 100 \\ 167 \\ 170 \\ 166 \\ 157 \\ 157 \\ 160 \\ 166 $
HIGH G. U. Galgano Oomens, L. Chapman, F. Brown, E.	201 SCR 237 HCP 236 "	У J. В.	HIGH 5 Sochacki Minter Bauer Dalton	$ \begin{array}{ccccccccccccccccccccccccccccccccc$	SCR HCP "

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

241 223

198

206

218

205

 $\begin{array}{r}
 205 \\
 202
 \end{array}$

198

198

The Cash Box

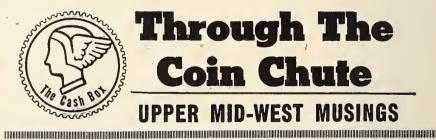




May 25, 1957

The properties of the properti

Phila. very pleasant.



Stan Woznak of Little Falls, Minn., having a ball with his two grand-children, taking them around town and having to step lively to keep up with them... Connie Kaluza of Browerville, Minn., is the proud father of a baby boy—nice family of boy and girl now... Harlan Beach of Alexandria, Minn., also became a father of a bouncing little baby girl—broke the jack pot, had three boys and a baby girl is what they wanted... Forrest Dahl of the Dahl Music Co., Fergus Falls, Minn., looking forward to opening of his beautiful lake home and some fishing... Chas. Rose of Fargo, N. D., on the mend and looking forward to the trip with his son Harold to the MOA show in Chicago. ... Gene Fenstad of Grand Forks, N. D. doing very nicely on crutches—broke his leg last March... Earl Hausauer of East Grand Forks, Minn., looking good, had a check up at Mayo Clinic and got a good report... Ray Sellman and Cart Gedney of International Falls, Minn., which is on the Canadian border, looking forward to trout fishing next week. Both are being busy getting their boats ready. Many of the distributors' salesmen spend a day or two with them and get in some fine fishing... Chet LeDoux of Virginia, Minn., adding on a room at his lake home. Spends the summer there. Service calls are taken from his summer home... Earl Berkovitz, of The B. & B. Nov-elty Co. Superior, Wis. in Mpls. for the day... Also Bill Hanf of Austin, Minn... Stan Baeder, of New Rockford, N. D., in Mpls. for the day visiting the distributors... Archie LaBeau, Rock-Ola distributor for over a quarter of a century and the oldest distributor in the Twin Cities, is retiring because of failing health. All of Archie's freinds wish him the best... Fritz Eichinger, Northern Coin Novelty Co. has been appointed the new Rock-Ola distributor. Fritz has been in the operating business for many years. Stan Woznak of Little Falls, Minn., having a ball with his two grand-

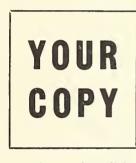




<text><text><text><text><text>

<text><text><text><text><text><text><text><text><text><text>

John Frantz shaking hands with MOA visitors at the show and at the shop on Lake St. . . . Fred





May 25, 1957

Minter at Gateway advises he anticipated plenty visitors to the convention. Fred says this time he was all prepared with bigger stock of late music than he's ever had before. . . . Clearing space at Champion Distributors this past week for the open house showing of their new 6-pocket "Champ Pool" were Mike and Irene Detzek. Irene the gracious hostess to the local and out of town ops dropping in. . . Weather and time permitting, Julius Zimberoff of Apex Amuse. can be seen during some afternoons watching Lakeview High School's star right fielder playing baseball with the team. Star's name is Joel Zimberoff. Son, Joel, according to Julius, is also a terrific catcher. . . . Frank Padula of Melody Music "finding locations hard to get." . . . A & M Music route mgr Ernie Geraci qualifies for membership in the "20 Year Club." Ernie advises that boss Adolph Raymond joining Chi Phono Bowling League, and is starting to practice now for the opening next fall. . . . Larry Oomens phones to have The Cash Box sent to his home. "Being a route man," says Larry, "I've got to have The Cash Box. I watch the record reviews and study the charts for anything new that comes along." John Watling telling all con-ventioneers to "Hop into a cab, come on over to the plant, and bring me the tab." tab.

tab." HAPPY BIRTHDAY THIS WEEK TO: Lyn Durant, Chicago, Ill. . . Ed Furlow, Dallas, Tex. . . Phil Goldman, St. Augustine, Fla. . . . Cecil A. Thompson, Wilmington, Cal. . . Arthur Parmenter, Warwick, R. I. . . Jack L. Howey, Kirkland Lake, Ont., Canada. . . Kenneth D. Smith, St. Joseph, Mo. . . C. O. Temple, Hope, Ark. . . . Robert L. Holt, Salt Lake City, Utah. . . . Wally Finke, Chicago, Ill. . . . Clarence H. Meier, Stratford, Ont., Canada. . . . Saul Halper, Cincinnati, Ohio. . . Arthur K. Strahan, Greenfield, Mass. . . John J. Ruginis, Mt. Carmel, Pa. . . LeBaron A. Reid, Moncton, N. B., Canada, . . . Gilbert T. Bradley, Cambridge, Md. . . Art Sauve, Detroit, Mich. . . . Murray Wohlman, New York, N. Y. . . Luther Gullette, Lexington, Ky. . . . Homer R, Sharp, Lexington, Ky. . . . John R. Evans, Gulfport, Miss. . . . James Homer R. Sharp, Lexington, Ky. . . . John R. Evans, Gulfport, Miss. . . . James B. Haggerty, Chicago, Ill. . . . H. T. Roberts, Chicago, Ill. . . . A. Winton Brown, McMinnville, Tenn. . . . Romeo Laniel, Montreal. Que., Canada. . . . Cass Casmir, Hammond, Ind. . . . Harry F. Koch, Shamokin Dam, Pa. . . . Joseph Boretsky, Montreal, Que., Canada.

WORTH REPEATING: The easiest way to lower your golf score-is cheat.



ChiCoin Adds 'Super Bowling League'' To Its King Size Line



ED LEVIN

CHICAGO-Edward E. Levin, sales director of Chicago Coin Machine Company, announced this past week

Bingo Games

Arcade Equipment

NEW PARTS INFORMATION FOLDER NOW AVAILABLE-SEND FOR YOUR COPY.

ON

Exclusive Gottlieb, Willioms, Seeburg, Genco and International Mutoscope Distributors

ING:

that the firm is shipping "Super Bowl-ing League" to distributors all over

that the hrm is shipping "Super Bowl-ing League" to distributors all over the country. "This new game is another model we have added to our other models of 'Bowling League'," Levin stated. "We will continue making volume ship-ments of our 'Bowling League' in three different lengths. "In 'Super Bowling League' we have added some extra features that put it in a higher income bracket. "On test locations, the added fea-tures have resulted in increased play appeal and more sustained interest on the part of all players." "Super Bowling League" is avail-able in 14-foot length. Like Chicago Coin's other models it will have genu-ine gutters, all mechanism in the back rack, handicap button, jam-proof ball lift and many other features that are standard equipment on the firm's king-size ball bowlers.

size ball bowlers. In addition, "Super Bowling League" has a new, reali Levin concluded. realistic striped playfield, ATTENTION IMPORTERS: WE HAVE JUST PURCHASED A DISTRIBUTOR'S COMPLETE STOCK OF USED EQUIPMENT CONSISTING OF THE FOLLOWyears. Seeburg M100A's, B's, C's, G''s & R's Late Model AMI''s Late Model Wurlitzer's Late Model Rock-Ola's Gottlieb & Williams Pin Games

Luckon,

5 BALLS

IN NEW ENGLAND **IT'S TRIMOUNT!**

Remember

Marvel Billiards Predicts Surge In Sale Of Pool Table Supplies



CHARLES NICHOLAS

CHICAGO—Charles Nicholas Marvel Billiard Supply Company, this city, reported this past week that he

city, reported this past week that he expects his pool table supply business to reach new highs. Nicholas has been manufacturing and distributing pool and billiard ta-bles, supplies and equipment for 30

"We were going along at a steady rate until the fall of 1955", Nicholas

stated. "Then coin operated Bumper

Pool came along. "We were promptly swamped with demands of operators for cloth, balls, cues, tips and other billiard supplies. "Immediately after that", Nicholas added, "we were practically over-whelmed by calls for replacement tops

whelmed by calls for replacement tops and reconversions. "With the new six-pockets coming into the field, coin operated pool tables should stay permanently in tavern and store locations. There always was a big demand for the small table that would not take up much room in the various locations."

Nicholas manufactures most and replacements for billiard tables in his own woodworking and machine shop. The firm also repairs pool ta-bles of all kinds.

Nicholas voiced the opinion that op-erators, having started with dime

erators, having started with dime play on pool games, should continue at two dimes per game. He said: "At a quarter per game, more revenue might be for a relatively short time." Nicholas concluded by saying: "Bumper pool has been a great stimu-lator in our business, as well as in the coin machine industry. These games are still in demand. The six-pocket table, however, should prove to be the greatest stimulator of all."

Music Guild of Neb. To Meet July 20-21

OMAHA, NEB.--Ted Nichols, pres-ident, Music Guild of Nebraska, with headquarters in this city, announced that the next meeting of the organi-zation will be held on July 20 and 21 at the Clark Hotel, Hastings, Neb.

"This will be the first meeting after "This will be the first meeting after the MOA Convention in Chicago," stated Nichols, "and there should be some interesting reports." Ruff Hopp has accepted the position of host for the Hastings meet.



Nick Carbajal telling of his high figure sales in both the Bally "Show Time" and the J. H. Keeney "True Score". Al Albritten, Keeney Mfg. Co., was in town and went out in the field with Carbajal to hypo the sale of "True Score". . . Operators seen in New Orleans this week were Sam D'Agastini, Paul Genco, John Evans, Tony Tenabine, Tony Ingrassia, W. I. Kirkland, Charles Smith, John Trueting, Charles Pase, Gus Barcelena, Mary Ryzzyte, Joe Mitchel, Walter LaFrance, Rosco Reed, T. E. Odder, Charles Melton, August Thoeke, Paul Usse, Rudy Feck, Frank Gierdano, George E. Singleton, Milton Stockman, Sam DiGlia, George Trunata, Johnny Aspredites, Frank Aspredites, Walter LaFargue, Gus Lamane, John Sarras, Ott Willie, M. Guce, John Evans, Joe Piea, Joe Downs, John Trueting, Henry Morales, Mason Wood-ware, Bob Mims, Tip Boum, Lefty Ruiz, Henry Meralew, Joe Myers, D. E. Fazzie, John Cefalu, Al Lucianelli, Francis Larsen, H. C. Pope, Wesley O. Lopez, Whitney LeJeune, Frank Sansome, W. Teddy Giecerman. . . Everyone at F.A.B., New Orleans, busy handling the operators coming in to buy Wur-litzer's 200. F. A. Blalock and Bob DuPuy on one continuous merry-go-round. . . . Huey Distributing Company, New Orleans, all lit up like a country fair as ... Huey Distributing Company, New Orleans, all lit up like a country fair as the display of Rock-Olas shown. A. C. was busy getting the stock out the back door at the same time trucks were unloading new equipment at the front door. . . . At Lynch and Zanders, New Orleans, they were all too busy to talk. John was out and Zanders had all he could do to take care of customers. . Eddie Centi Arcades and the Lou Boseberg's Big Arcade on Canal packed with customers. . . . Jimmy Kell working way into the night. . . . Frank Tose and L. J. Peschier, Melody Music, Lake Charles, discussing bowlers. . . . A. D. Wagaster off to New Orleans to look at bowlers. . . . Ray Mar Vending Co., a new operator, doing a good job on coffee. . . . Sam DiAgastino, Baton Rouge, also going to New Orleans to look over new equipment. . . . Howard Hatch, Baton Rouge, operating again. . . . Martin Tortorich, Baton Rouge, out of town.... Lester Bloomenstiel, Baton Rouge Cigarette Service, happily reports business is good.... Lawrence Baldridge, Opelousa, out on the route.... T. H. Isbell on a service call. . . L. F. Herlevic, Monroe, on that long hard run making collections.

40 WALTHAM STREET BOSTON 18, MASS. Tel. Liberty 2-9480 The second s A WARM WELCOME TO ALL! from THE GAME CENTER OF THE WORLD BINGOS BASEBALL Double Header \$455 Brazil 445 Stardust 425 South Seas 375 Starlet 295 Pixies Parade Nite Club Broadway Beach Beauty Tropicana Hawaii 115 Wms. Big League 65 C. C. Super Home Run Miami Beach 215 115 Hi-Fi 95 Hawaii 85

WRITE FOR COMPLETE LIST OF EQUIPMENT-IT'S ALL AVAILABLE FOR

ARCADE

Un. Pirate Gun Un. Carnival

SHUFFLES

\$375 Ex. Ringer Ball 175 Genco Skill Ball 145 C. C. Hollywood 145 Un. Capitol 225 Un. Clipper 235 Un. Lightning 316 Compt \$225 Gott. 4-Pl. Register \$345
 225
 Gott. 4-PI. Keyster
 5345

 225
 Gott. 4-PI. Score Board 275

 195
 C. C. Capri
 195

 210
 Wms. Peter Pan
 155

 185
 Bally Balls-A-Poppin'
 295
 Wms. Crane C. C. Steam Shovel Genco Quarterback Wms. Polar Hunt C. C. Hockey Wms. Daffy Derby 150 115 235 Un. Comet 95 Wms. Jalopy



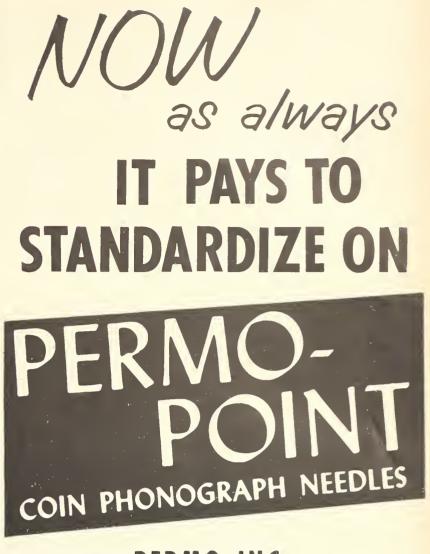




<text><text><text><text><text>



Glad to hear that Darrell Norman of Central Music in Temple is doing well after a siege of pneumonia. . . . Abe Susman of State Music Distributors and Bob De Priest planing out for the MOA Convention in Chicago. . . Gunnar Gabrielson, J. P. Seeburg field representative, who just returned from an extensive trip through several states tells us he found distributors eagerly awaiting delivery of Seeburg's model "KD-200" . . . During Gunnar's trip through Missouri he stopped in to visit with Harry Silverberg of W. B. Music Company who is hospitalized. We wish him a speedy recovery and offer our good wishes to his daughter, Rhea, on her forthcoming marriage. . . . Richard Gautreau, sales representative for Texas Records, Inc., London label distribu-tor, back at home base after a month's tour through Texas. . . B. W. Byford of McGregor back home after a week's vacation in Galveston. . . . Sighted Homer Antrim of Waurika, Oklahoma, shopping along coinrow. . . Other visitors to the local market were Sam Sansetta and Carlo Bruno of Marlin; Ed Maschek from West; Pete Selman, Longview; Speedy Walker, Waco; Roy Hyatt and Gerald Yates from Wichita Falls; Elmo Pinkerton, Big Springs; Jack Griffin from Mineral Wells; W. E. Lilly, Cleburne; James Moseley, Paris; Kenneth Rowe of Idabel, Oklahoma; from Fort Worth Benny McDonald, Jimmy woolsey, Jiggs Hamilton and Maurice Terry. . . . Commercial Music Company busy booking orders on Williams' 6-Pocket Pool Table. "It's What's in THE CASH BOX Glad to hear that Darrell Norman of Central Music in Temple is doing



PERMO, INC. Chicago 26, Illinois

Ship Truckload Of J. H. Keeney "Bowl-O-Rama"

CHICAGO - "Every single order for 'Bowl-O-Rama' we've received during the past two weeks has been for a truckload or more", enthusiastically disclosed Paul Huebsch, general sales manager of J. H. Keeney & Company, Inc.

"What's especially gratifying is that these truckloads are first sample orders from our distributors", he con-tinued happily.

"We're thrilled that demand for 'Bowl-O-Rama' has been so tremeud-ous right from the start.

"But", added Huebsch, "I, for one, am not surprised."

He went on to describe some of the features which, he claims caused the Keeney distributors to clamor for "Bowl-O-Rama' by the truckloads.

"The game, available in 14 and 11 foot lengths, has genuine gutters, just like a regular bowling alley.

"Totalizer reels allow teams of two or three players to see their team scores instantly, as well as each individual score.

"Strike and spare marks are shown as they are made by each team and player.

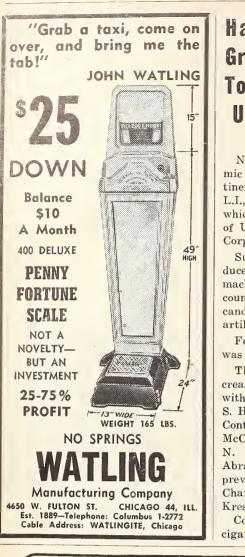
"There's also authentic bowling scoring and simplified arrangement of units for easy servicing.

"These features", Huebsch stated, "are just a few of the many great features that make 'Bowl-O-Rama' the most outstanding bowler we've ever created."





The Cash Box



Harold Roth Heads Group That Buys Out Top Stockholders Of U.S. Hoffman Mach.

Page 128

NEW YORK—Harold Roth, dynamic coinman, and president of Continental Industries, Inc., Westbury, L.I., headed an investment group which bought out the top stockholders of United States Hoffman Machinery Corporation this week.

Subsidiaries of U. S. Hoffman produce, among other things, vending machines (Apco), textbooks, Geiger counters, cans, home movie screens, candy bars, guided missile parts and artillery shells.

Following the transaction, Roth was elected president.

The board of directors was increased from nine to fifteen members, with the addition of Roth and Robert S. Hirsch, secretary and treasurer of Continental Industries; John R. (Tex) McCrary; Patrick Clifford; Arthur N. Field; Gustavus Ring; Frank Abrams; and Matthew Forbes. All previous directors remained except Charles E. Stahl, Jr. and Samuel Kresberg.

Continental Industries manufacture cigarette and drink venders.





May 25, 1957

Rain has failed to dampen the ardor of ops in seeking new equipment in the New England territory. Distrib plans were flooded this week with orders and large array of visiting ops were in town to look over the new equipment. A series of rainstorms broke the heatwave, but business continued excellent on all fronts.

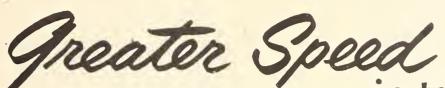
A series of rainstorms broke the heatwave, but business continued excellent on all fronts. At Redd Distributors (Wurlitzer), Art Garvey, district rep for Bally in to visit; likewise Ted Parker, Wurlitzer district mgr. Bob Jones, sales mgr., reports business has been holding up terrific, especially the demand for pool tables. Sales of Wurlitzer "half dollar" machines are gratifying, he reported. . . . Big delegation of coin machine men planning to attend the MOA convention in Chicago on May 20. . . . At Trimount Automatic Sales Corp. (Seeburg), Irwin Margold reports orders for new coin games are pouring in. New Gottlieb "Royal Flush" is receiving plenty of attention from ops and is hot, he says. Genco has just shipped the new horoscope ticket vender, "Gypsy Grandma Fortune Teller" and Marshall Caras, sales, reported that the fascinating appearance and new animation is creating lots of excitement. "Gypsy Grandma" is going into waiting room stations, super markets, arcades, chain stores, department stores and outdoor fun spots. The figure is so lifelike that it amazes the ops, especially the "breathing" part. Donald Murray, head shipper at Trimount, was married on Sunday, May 12, and is now on his honeymoon in New York state. . . At Atlas Distributors (AMI), business continues its accelerated pace with Louis Blatt hard pressed to handle all the orders flowing in to the Commonwealth Ave. plant. Barney Blatt is coming along nicely recuperating at home from his recent illness. All coinmen hope to see him back at the AMI headquarters soon. Acceptance of the new AMI models has been phenomenal, Louis Blatt reports, and ops have been coming in from near and far to look over the new phonos. "They are buying, too, as fast as they can," Louis said. . . At Associated Amusements (Rock-Ola), biz continues on the upswing with pace even ahead of the good biz racked up last month, reports Ed Ravreby. Arcade pieces are moving rapidly here and kiddie ride biz is excellent. Demand for new Rock-Ola phonos is up and there is co

and there is continued big interest in poor tables and bowing anleys. Ravreby is among the N. E. delegation, going to the MOA convention. Ops in visiting distribs this week and gandering the new equipment included: Ray Shea, Worcester; Al Dolins, Hyannis; Sol Taube, Manchester, N. H.; Dave Baker, Arlington; Ralph Ridgeway, Springfield; Gene Sweeney, Buzzard's Bay; Dennis Dolvin, Springfield; Walter Grazik, Greenfield; Al York, Brockton; J. A. Zafris, Newburyport; Ralph Feretra, Concord, N. H.; Lewis Taube, Manchester, N. H.; Dino Dinati, Manchester, N. H.; Arthur Strahan, Greenfield; Gerald Waterhouse, Fall River; Ken Ghearse, Brockton; Mike Paskevich, Nashua, N. H.; O. J. Porter, Portland, Me.; Joe Assad, York Beach, Me.; Perry Lipson, Newton Center; Harold Harwich, Brighton; Ralph Lackey, West Roxbury; John Poto, East Boston; Russell Mawsley, Holyoke; W. F. Plumb, Brookline; Ed Beals, Needham; V. J. Wolkouski, Malden; Gerald Gandberg, Marblehead; Alec Pechilis, Ipswich; Ray Faini, Framingham; Jim Jericho, Brockton; Walter Luby, Shrewsbury; Luke Levine, Boston; George Chopelas, Malden; Charlie Tiernan, Cambridge; Don Foote, Randolph; Cy Jacobs, Boston; and George Campbell, Malden. . . . Jaye P. Morgan, RCA Victor, nabbed big opening crowd at Blinstrub's, where she is current through Sunday, May 19. . . . Lee Morris, Hub's songwriting school teacher is on a western kick with four new songs out inclding "Three Ways," recorded by Kitty Wells on Decca; four versions of "Needle And Thread" headed by Anita Carter's on Victor; "Actress Of The Year," which he wrote with Gene Kilham, by Lorry Raine on Advance; and "Forty-Nine Juke Boxes," by Alfie Weatherby on Roulette. Morris just sold "Honky Tonkin" to Hill & Range; "Billy Willy" (with Rose Marie McCoy) to Bobby Mellin, and "Thirsty Lips" (with Bee Walker and Kay Toomey) to Barton music. He has also completed a score for a country musical. . . . Patti Page closes the season for Blinstrub's week of June 3-9.



Tommy Distributing, Nashville, reports business perking nicely in the coin machine world. Says orders are coming in great on bowlers and coffee vendors. ... Everyone at Rock City, Nashville, working extra hard with Kenith Brake out on the road. Attractive display of Wurlitzer and United products. . Red Hitchcock, Hermitage Amusement Distributing Co., Nashville, out on the shipping dock watching the loading of those gleaming AMI phonographs. . . . At S. L. Stiebel, Nashville, the Seeburg phonos were keeping the visiting operators busy examining them. Also getting lots of attention was Gottlieb's new five ball "Royal Flush." . . . Ruth Bearder, Nashville's female operator, has added a golf course and skating rink to her park. . . . Julian Silverfield and his wife making the rounds of their spots. . . . Albert Evitts out at his Lake Marine store.... Sid Parker working into the late hours of the evening. ... Allen Dixon and Earl Montgomery, Memphis, talking about how busy they are. . . . At Southern Amusement, Memphis, Parker Henderson, reports sales on the AMI tops. Plans to be at the MOA show.... Cotton Penington of Sammon and Penington, Memphis, working way into the night. . . . Ditto Johnny Novarese of One Stop Record. . . . H. A. Weller, Ideal Amusement, Jackson, all tied up with his sixty foot yacht, gas station and the routes.... Caught up with Leroy Phillips on the run.

"THE BEST INVESTMENT IN THE COIN MACHINE FIELD"



in taking Pictures

Greater Speed in to Greater Profit per location



Be sure to visit Booth 31 MOA Convention May 19-20-21

PHOTOME, Ltd.,

UTO-PHOTO CO., INC. 1100 East 33rd Street, Los Angeles 11, California

Next MOA Meet May Be In L. A. Early Spring '58

h -

Change of Scene and Time of MOA Convention Favored By Many

CHICAGO—There is a move afoot among western members of MOA to bring the 1958 convention to Los Angeles, California. These men are of the belief that operators from all over the country will be happy to visit sunny Cali-fornia, especially to attend an MOA convention, during the spring of the year. year.

George A. Miller, president and business manager of MOA, is also re-ported to be very favorably inclined to holding the 1958 convention in California.

Question of manufacturers' displays being shifted to California seem to bother some of the MOA members. Others are of the opinion that this

will not prove a difficulty since the operators, themselves, will want to attend a California convention. Whatever the problems, these will probably all be settled at a meeting immediately after the convention offi-cially alorsos

The date and place of the 1958 convention will be the outstanding topic

to be discussed at a meeting of MOA's Board of Directors on Wednesday, May 22, at the Morrison Hotel here.

Whatever the MOA Board of Di-rectors will decide, after hearing argu-ments pro and con for the 1958 con-vention to be held in California, will

It is generally believed that MOA will not lose attendance from the Mid-west, Southwest, Northwest and West-ern part of the nation.

In fact, if anything at all, MOA will probably gain greater attendance from these areas is the general belief of those favoring a California convention.

There are just as many who also believe that MOA will not lose and, perhaps, even gain attendance, from the eastern part of the nation for a California convention.

"But," as one MOA board member stated, "the issue will be decided after this convention, on Wednesday, May 22, when we hold our Board Directors' meeting in this regard."

MONTREAL, QUE., CANADA—"I wonder how much," asks Johnny Ach-ladites of Victory Novelty, this city, "Ray Moloney and Bally Manufactur-ing Company will pay for a 'Ballyhoo' machine that, after 25 years, is still in first class shape and looks like new?

"How Much Will

You Pay, Ray?"

12 Portman Mews, South

London W1, England.

"The very first machine I ever bought," Achladites reports, "when I

bought," Achladites reports, "when I entered into the coin machines busi-ness was a 'Ballyhoo' from Bally Manufacturing Company. "I paid \$17.50 in U.S. funds plus duty and freight. Sometimes," com-ments Johnny, "I sit back here and dream about those days and, at the same time, I wonder whether there will again be such great games manu-factured to sell at this price so that factured to sell at this price so that everyone in the industry can get back

everyone in the industry can get back on their feet again. "Oh, well," Johnny comments, "It's only a dream. But," he adds, "I sure hope that Bally will again build us a novelty game at a low, low price. So that all of us will be able to fatten up our bankrolls a little and not have to pay out more than we take in

"Many thanks to you and The Cash Box for your great work and, especi-ally, for your marvelous "20 Year Club'."

nients will also include door sides for the Seeburg models "M-100-R" and the "M-100-J".

In addition there are now available Plexiglass replacements for the 100 and 200 selection Wall-O-Matics.

"Demand for the clear and attractive Plexiglass replacements has been very great," Rubenstein stated, "and we are happy that we secured delivery of these replacements in time for the MOA Convention."



Marvel Mfg. Adds Plexiglass **Replacements For Seeburg Phonos**

CHICAGO -– Ted Rubenstein Marvel Manufacturing, this city, an-nounced this past week that he has added new Plexiglass replacements to his extensive line and that the new replacements are for Seeburg phono-

graphs and Wall-O-Matics. graphs and Wall-O-Matics. Rubenstein reported that the firm now has available Plexiglass dome sides for the Seeburg model "100-C" and the "V-200." The line of phono plastic replace-

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

new?

The Cash Box





Different Types Of Games Pay Off



J. A. (ART) WEINAND

CHICAGO—J. A. (Art) Weinand, salesmanager of Williams Manufac-turing, this city, pointed out this past week; we are producing all kinds of games suitable for all types of locations. "You name it. Any kind of spot.

And we have one or more games that will make plenty of money for the operator. "Let's say you want to pep up the

play in taverns, clubs, cigar stores and bowling alleys.

"Hike over to the nearest Williams' distributor. Pick out one of our five-ball games, or 'Baseball' or our six-pocket pool table, or our 'Crossfire' gun. "Maybe you specialize in terminal

"Maybe you specialize in terminal spots, super markets, chain stores and arcades", Weinand continued, "places where folks are likely to bring along the kids. "I'd say 'Peppy, The Clown' would be a great attraction alongside our 'Crane' to keep them interested and entertained." Weinand also assorted that the

Weinand also asserted that the firm's policy of keeping several pro-duction lines going at one and the same time has resulted in a steady volume level.

volume level. "Furthermore", Weinand stated, "we have some new ideas cooking that will enable us to provide the industry with an even greater variety of games in the future."

Down Memory Lane with

Willie (Little Napoleon) Blatt



After concluding one of our recent "Gin Rummy" games, we all sat down for the usual cup of coffee and round Conversations discussions. table evolved around the 1957 MOA Convention, and how many pioneers of the coin machine industry would be missing this year.

During the past year several of our coin machine friends who started in the business about the same time we did (around 1925-26) have passed away; such men as Jack Nelson, Bill Rabkin, Nat Cohn, George Ponser, Bill Helreigel, Harold G. McGowan (Eloise Mangone's dad), Kenneth O. Ostman (vp Transworld Trading Company), Bernie Rose, (Baltimore, Md.) Joe Hahnan, (N.Y. operator), Robert L. Eblin (Secy.-treas. Arkansas-Missouri Music Machine Association), William Goehle (Sault Ste. Marie), Bill Cohen, the Sphinx, Max Levine, Max Munves and Al Myers.

I'm selecting a few of the above men, and will outline some of their accomplishments during the past quarter of a century which they spent in the coin machine industry and which made them world known.

Jack Nelson: We first met this fine, soft spoken, well mannered gentleman in 1930 when I first began advertising in the trade magazines. He was the type of person who could mix in any crowd and we spent many an evening in discussing the birth and growing pains of a new industry. We kept our friendship thruout the years and thru his several factory connections.

Bill Rabkin: I met Bill away back, long before pin games were in existence. Bill was a good mechanic and tool and die man. He helped to perfect quite a few of his machines. But most of all Bill was a good charitable human being and never turned his back on any individual or charitable undertaking. He was loved and re-spected by people in all his business and social spheres.

Nat Cohn: In 1929 or 1930 I used to buy small penny and nickel counter machines from Joe Agid. Joe always spoke to me about his brother-in-law, Nat Cohn, and how he would like to have him enter the coin machine business. Then, one time Agid told me

that he had turned over some 16 mm coin operated picture machines to Nat Cohn. That was the beginning of his career in the business. Later he was joined by Harry Rosen and Irving Sommers, conducting Modern Vending Company. I can't truly say that I never saw Nat without a smile and always friendly.

George Ponser: Entering the coin machine business in 1930, Ponser at one time or another ran a jobbing. distributing or manufacturing firm. After he originally opened his business, he became the first branch of Supreme Distributing. George was a very energetic person and a good salesman. Years after disbanding the Supreme branches, our paths crossed again when I decided to sell out all my interests and move to Miami. At that time, during World War II, I owned a fair sized plant in Brooklyn for the purpose of refurbishing all types of used equipment, and where we built a new skee alley. I sold the plant to Ponser and Irving Kaye. The rest is history. They did a phenomenal job and it turned out very successful.

I could keep on writing about all these people because we all started in this industry at practically the same time. We all had our trials and tribulations-our sorrows and happy days. We were all a friendly bunch, and whenever we get together and and whenever we get together and talk of the "old days", I feel that no matter where they live at the present time, my feelings toward them is like one feels toward a close personal friend, and I have such a warm feel-ing inside of me even though they are out of sight, they are not out of my mind my mind.

If have been asked why I write these articles about some of the coin-men who have passed on during con-vention time every year. My reply is that I honestly believe that if it were possible to ask them, they would want to be remembered by the entire indus-try at least once a year so that all to be remembered by the entire indus-try at least once a year so that all who read this article can sit down for a few minutes and relive some of the good times and some of the troub-led times they shared. And end up by saying "What a nice guy he was. It's too bad he's gone." I hope when I'm gone somebody picks up where I left off and continues writing these articles once a year during Conven-tion time—and consider it as sort of a Memorial Day to all the coinmen who have gone on to greener pas-tures. tures.

Page 131

"Let's Face The Music" by Albert A. Silberman

(Vice President, Badger Sales Company, Inc.)



ALBERT A. SILDERMAN

The Cash Box, in an unceasing campaign for 10ϕ play or better, constantly points up thru sharply effective editorials the fact that 5ϕ play is actually 2ϕ play in ratio to the present deflated purchasing power of a dollar. Common logic and simple business reasoning therefore, dictate the need of immediate recognition of the fact that, change over to 10ϕ play is the paramount problem with which music operators are confronted.

In the light of our existing economy, one needs no agitated imagination to actually see the specter of impending financial doom creeping up on the shortsighted music operator who continues the ruinous policy of 5ϕ play—actually 2ϕ play. Hundreds of operators know this only too well, yet they continue down the "no profit" trail, which must ultimately lead to financial disaster, sniping at and generally harassing each other and making things worse, instead of getting together like adult business men in a sincere effort to resolve a common problem.

We know this can't be accomplished by nice sounding words or using a magician's wand. It's a tough problem, especially in areas where some operators are not only willing, but anxious to effect the changeover, but, can't because of those who refuse to go along. Therefore, the solution to this problem lies in the organization from which could emanate unity of action and purpose.

action and purpose. Many operators, in various parts of the country, with whom I have discussed this question at great length, tell me of the aggressive faults of "the others". It always seems to be "the other fellow" who by his "questionable" methods of dealing with locations as to loans, bonus, exorbitant commissions etc., etc., force them to meet or better these ridiculous offers or lose good spots. They decry the unrest and turmoil which ensues, causing grave uncertainty and emotional tension, resulting in ill will, bad feelings, and of course, NOBODY makes any money. Last week, while having lunch

makes any money. Last week, while having lunch with an operator of substantial reputation in his community, I was asked several questions on this issue which constituted a real challenge. My friend said, "Al, you've waxed voluble on this issue many times—now tell me—How would you correct this situation—where is the point of beginning that would end the deplorable type of juvenile competition which dissipates profits and in effect makes the operator with his investment an *EMPLOYEE* of the location owner— What would YOU suggest as a starting point?"

The more I thought of these questions, the greater the challenge became and it is now my sincere belief that from out of the tangled maze of many discussions had over a long period of time, I have extracted the "germ"—the one real fault, which when corrected, should eliminate any conflict among operators wherever it might exist and generally bring about a mutual respect, one for the other.

The basic cause of conflict is disorganized confusion, which must inevitably come as a result of selfish pursuit of the fallacious policy of "Every man for himself and the devil take the hindmost". Nowhere in the country today, where operators are organized will be found any serious conflict. To be sure, there are always differences of opinion, but these are aired in open forum in a friendly and fraternal atmosphere and conclusions are reached by the democratic process of majority rule. Every music op-erator should be cognizant of the need of organization. Any alliance, organized by and for the music operators, whether it be a town, city, state or national association and in which all operators take an active part, is a MUST, especially under present day conditions.

Therefore, my answer to the question of—"Where would you start?" is—Become a part of an established operators group in your community. If there is no association in your city, get together with several operators and organize one, because I believe this to be of prime importance and here are my reasons.

Never before in the history of the coin operated automatic music business has the need been greater, nor the time more propitious, for operators to determinedly unite in a common bond of alliance for the avowed purpose of pooling their total strength against the many hazards which threaten their economy today. The *number one* hazard is of course, the impractical, ridiculous and completely unsound continuance of operating music for a nickel.

Many operators have at long last become convinced that an alliance is a community of similar interest; and has for its purpose the advancement of these interests as a whole. No man, regardless of his business or profession can afford the luxury of being a "lone wolf", or otherwise holding himself aloof from the industry of which he is a part. This fact being fundamental, it logically follows that an operator's best interest is served and furthered from a reservoir of strength when he is an integral part of a nationally recognized and respected association, thru affiliation with his city and/or state association. Standing alone, his weakness is openly exposed and subjected to many uncertainties, against which he has no effective defense.

Every music operator in every city and state should not only be a dues paying, card carrying "joiner", but also an enthusiastic active worker, giving his association the fullest measure of support, with a genuine sincerity of purpose. Any operator who feels he doesn't need the association, and is otherwise sufficient unto himself, is merely whistling in the dark, or has no sense of values. He is deluding himself into a position of arrogant self importance, which ultimately can bring him only bitter disillusionment. Unity of strength and purpose is

Unity of strength and purpose is given to any iudustry thru a strong and active membership. YOU, as an operator, are regarded as a mcrchant

THE <u>Dramatic</u> MODEL "H" AMI PHONOGRAPH

Now Delivering

100, 120 and 200 Selections!!

ROANOKE VENDING EXCHANGE, INC.

RICHMOND, VA.—4930 W. Brood St. CHARLESTON, W. VA.—625 Ohio Ave. BRISTOL, VA.—63 Commonwealth Ave.

OPERATORS in Virginia,

West Virginia ^{and} East Tennessee

Meet us at the AMI Booth MOA Convention Hotel Morrison



We welcome the opportunity to greet you at this great Music Operators' gathering and wish you all Continuing Success.

JACK G. BESS—President and General Manager MRS. VIOLA M. BESS—Member of Board of Directors WILLIAM A. BROWNING, Jr.—Sales Representative DAN J. FINEGAN—Sales Representative W. HOBART BOOTH—Sales Representative



of music and rightfully respected as a business man in your community. Your voice as a member of your city or state association has an authoritative ring, as opposed to the weak inaudible whisper of an ill advised operator who foolishly chooses to walk alone.

Being a member of a respected association, representative of your industry, brings you greater stature, not only with your locations and fellow operators, but with members of your community as well. It is well to remember, that in the last analysis, the public determines what you and your business are worth to the community, and its appraisal is going to be accepted, no matter what you think about it.

There is a segment of the industry that will of course, not share these views, since they believe the reasons for an operator's inability to operate profitably stem from the following faults:—(a) runs his business in careless and slovenly fashion, (b) has no initiative, (c) lacks bookkeeping knowledge, (d) won't work long hours, (e) kow tows to the location's every whim, (f) doesn't know how to develop good location relationships, etc.. etc. Without belaboring the question of merit or otherwise of the above described reasons, it nevertheless seems logical to assume that, even with some or all of these faults, an operator would quickly learn to correct them by becoming a part of an organized group bringing him into frequent association with those who have enjoyed a greater measure of success, thus firing the spark that would ignite him to emulate their example.

A great philosopher once said. "A real friend is he, who reminds you of your faults."



6 Rockford Ops Sponsor \$12,000 TV Bowl Tourney

High Scorers from Various Locations Play Off One Night Each Week on TV for \$250 Award, Final Week's Winner and Champ Gets Additional \$1,000 **Cash. "United Bowling Alley" is Game Featured on TV Contest**

Sponsors are: Hildebrand; Lundberg; Mid-West; Johnny's J & G Distribs; and Storey

ROCKFORD, ILL. — Headed by progressive and enterprising Louis E. Casola of Mid-West Distributing Company, this city, six operating firms have joined to sponsor a \$12,000 TV bowling game contest to be broad-cast for 26 weeks featuring the "Unit. Benefic Aller". cast for 26 weeks featuring the "United Bowling Alley" game.

Page 132

Winners of various locations will be placed in districts. The high scorers of each district will appear on a TV broadcast Thursday night of each week. They will bowl against or each other each other.

The winner of the weekly TV bowling night contest will receive a \$250 cash award.

The winners of each TV bowling night will then bowl against the winner of next week. This will con-tinue for a period of 26 weeks until the final championship playoff.

The champion will receive the grand prize of \$1,000 cash and whatever other awards will be made.

The contest rules are very simple. They are reprinted here for the use of other operators anywhere in the nation who may want to arrange for a series of TV bowling nights featur-ing one of the new type bowling games now on the market.

"We have checked the legality of this contest", Lou Casola reports, "with our lawyer as well as with the District Attorney of our County. Both have informed us that this contest is legal in our state.

"However", Casola continued, "laws vary and this might not be legal in other states.

"We recommend", he states, "that those operators who wish to follow the TV bowling contest we have started here in Rockford, check with their own attorneys as well as with the City, County and State's Attor-ney's offices."

The six operating firms; Hilde-brand Radio Company, Lundbery Music Company, Mid-West Distribut-ing Company, Johnny's Juke Box, J & G Distributors and Storey Music Company, are all of the belief that the contest will help to stimulate peak play for all of their bowling games they have on locations in this area.

It seems that the majority of the bowling games located here are "United's Bowling Alley" and "Team Bowling Alley". This is the reason why the United Bowling Alley is the game featured in the TV broadcasts. The "Bowler Tournament Rules" are as follows:

1. No Employees or Owners of par-ticipating equipment may be elig-ible to participate for prizes.

2. No Employees or Location Owners where participating equipment is located may participate for prizes.

May 25, 1957

- Any Player may be eligible to place his or her Name on Black-board in participating places of business by obtaining a higher score than the lowest score on the Blackboard to determine 18 high scorers for a two week period. No Entrance Fee shall be charged or received.
- 4. The 18 High Scorers for the two week period from each participating place of business may participate in a three-game contest on Tuesday of the second week. The high scorer in the series shall receive a \$10.00 cash premium and shall be eligible to participate further.
- 5. Each participating place of busi-ness will be placed in one of five groups. The high scorer from each place of business may participate in a contest to be held on Thursday of the same week to determine the highest scorer in each of the five groups. These contests shall be held in one of the places of business within each group, their order to be determined alphabetically. A three game series shall he held. The high scorers from each group shall not receive an award, but shall be eligible to participate further. The high, scorers from each group may participate in a televised contest. The number of games to be held on television shall be determined with reference to available time and to maintaining audience interest. The high scorer will receive a \$250 cash award and will be eligible to participate further. The other contestants will receive cash awards of \$25.00 each.
- After 26 weeks, the 13 bi-weekly high scorers may participate in a contest to be held at a place to be determined later. The high scorer among the 13 will receive a \$1,000.00 cash award.
- All playoffs in Locations are to be played between the hours of 8:00 P.M. to 11:00 P.M.
- \$250 Cash Award participant to be eligible only once in Grand Prize Play Off.

The Cash Box

Page 133

May 25, 1957



Chi. Aut. Phono Bowling League Banquet May 25 **Bill Gersh M.C's Affair for Fifth Consecutive Year**

Perpetual Record Inventory System For Ops

CHICAGO-The fifth annual ban-CHICAGO—The fifth annual ban-quet of the Chicago Automatic Phono-graph Bowling League will take place this Saturday evening, May 25, at Allgauer's Restaurant, Touhy and Lincoln Avenues, this city. Bill Gersh, publisher of The Cash Box, will emcee the affair for the fifth

The banquet is usually a sort of "family" "family" affair for the bowlers and their families and all who are interested in the sponsorship of the teams comprising the Chicago Automatic Phonograph Bowling League. "This year's affair," stated Robert

E. (Bob) Gnarro, who was elected president for the fifth straight year, "will be the most outstanding we've ever held."

Visiting Europe

SAM STERN

CHICAGO — Sam Stern, executive vice-president of Williams Manufac-turing Company, this city, is making his headquarters in Paris, France at this time at the Hotel Plaza Athenee. Stern is traveling thruout the continent, visiting with Williams' distributors.

He is expected to be in Europe for some weeks. He will visit Hamburg,



Brussels, Rome, Milan. Torino, Gen-eva, Paris, Marseilles, Casablanca and other cities.

Awards will be made to the champs of the '56-'57 bowling season as well as to all individual winners of various positions in the league.

HOLLYWOOD, CALIF. — Rodney Pantages, Pantages Maestro Com-pany, this city, has introduced "Pro-gram-O-Matic," a perpetual record in-ventory system for music machine operators taining an absolutely accurate per-petual inventory of the program and placement of every record in every phonograph location."

Pantages advises he will soon advise the trade thru an advertising campaign of the details of the system.

operators. Pantages describes "Program-O-Matic" as a "positive system of main-



Frantz Aids Project Engineers

ROSEN Gives You REAL Buys!

SHUFFLE ALLEYS	
All Star Team Bowler	\$395.00
14 Ft. Bowling League	795.00
Chief	. 75.00
Clover Criss Cross Bowler	. 35.00
Criss Cross Bowler	95.00
Criss Cross Target Crown Bowler	75.00
Crown Bowler	75.00
Delight	. 25.00
Double 5core	35.00
Feature Bowler	
Fireball	
League	100.00
Match Pool	
Miami Shuffle	350.00
Ringer Ball	
Royal	
United 6 Player	295.00
Skee Ball Star Bowler	275.00
Starlite Super Frame Alley	100.00
United Targette	95.00
Ten Frame Bowler	35.00
Ten Frame Bowler Ten Frame Double Score	45.00
Chicago Coin Tournament Ski Bal	l Write
Triple 5core	25.00
Triple Score Triple Strike	175.00
Rainbow	125.00
Roll-A-Ball	475.00
Skill Ball, 2 Players	350.00
Blinker Bowler	225.00
United 14 Ft. Bowling Alleys Championship Bowlers, new	795.00
Championship Bowlers, new	475.00
Derby Pool, deluxe	125.00
United 11th Frame	125.00
Flash Bowler Hollywood Bowler	125.00
Hollywood Bowler	175.00
Clipper 1/3 With Order, Balance C.O.	175.00
1/3 With Order, Balance C.O. WRITE — PHONE — WIRE	D.
SEND FOR COMPLETE LISTS	
JEND FOR COMPLETE LIST:	
DAVID DOC	EN
DAVIDROS	E N
C Exclusive ANAL Dire C D	<i>*</i>
Exclusive AMI Dist. Ea. Po 55 N. BROAD STREET, PHILA.	4. <u> </u>

PHONE-STEVENSON 2-2903

- WANTED-ANTIQUE COIN OPERATED Player Pianos, Record Players, Regina, Edison, Mills Violin Virtuoso, Etc. Write BOX # 379 c/o THE CASH c/o THE CASH BOX 1721 Broadway New York 19, N.Y.



JOHN FRANTZ

CHICAGO-John Frantz of J. F. Frantz Manufacturing Company, this city, reported this past week that for the past several years he has been working directly with the project engineers of four leading factories in the design and manufacture of parts and improvements.

Frantz described the work as "in-volving tools, dies, drawings, sample models of parts and units, and often the creation of entire game models.

"A factory assigns one or more project engineers to a job", Frantz explained. "We work directly with the project engineers in the making of special parts, improvements or new models for the new development.

"Getting these projects out for four factories Frantz continued, quires five experienced men in our

from Monday to Friday. They are on the job until one or two o'clock in the morning. "Of course, I'm with them all the time to supervise the work and see that it is being done according to specifications." Frantz also stated that this pight

Frantz also stated that this night activity is a separate part of the

"During our regular working day, we have a regular working day, the 'Rifle Sport Shooting Gallery', Scales, and counter games such as 'Challenger' and 'Kicker & Catcher'." Running two different businesses keeps John Frantz on a day and night working schedule

rking schedule. 'I've been doing it for many years",

he said.

Maine Gov. Muskie Signs Bill Licensing **Pinball Operators**

AUGUSTA, ME.—Governor Muskie signed into Maine law on May 6, a legislative bill providing for the li-censing and regulation of pinball machine operators. Sponsored by Rep. Guy Allen of Chelsea, the new act will require a \$5 annual license for each place where one or more machines are located. It forbids awarding of any prizes except

forbids awarding of any prizes except free replays and bans use of machines by anyone under 16 years of age unless accompanied by a parent or guardian.

The measure will take effect 90 days after adjournment of the State Legislature.

Miller Seeks Texas Representation

CHICAGO—A personal letter from George A. Miller to leading Texas music operators is expected to pro-duce representation for MOA from this outstanding state. "At the present time", Miller re-ported, in regard to the letters he mailed, "we have no representation on our Board of Directors from the state of Texas.

"The state of Texas." "The state of Texas", Miller con-tinued, "is much too important in the

tinued, "is much too important in the world of coin operated music not to be very definitely represented on MOA's board and also on important committees. "Because of this", he explained, "I sent personal letters to outstanding music operators in the state of Texas to visit with me personally here at the Morrison Hotel during this con-vention.

"It is my hope", he stated, "that these operators will favor we with a personal visit during the convention

a personal view and days. "I will be happy to arrange for all of us to get together into a special meeting where we can discuss the importance of the state of Texas in the MOA picture of the nation as a whole"

the MOA picture of the nation as a whole." Miller pointed out on his arrival in Chicago that MOA was working with every possible effort to bring more music operators from Texas into MOA

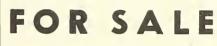
more music operators from Texas into MOA. "The members we now have in Texas", Miller pointed out, "are all working hard to bring about the largest possible membership for MOA in their state. "That is why", he said, "we have made it our business to contact every outstanding music operator we pos-sibly could in the state of Texas to ask him to a special and personal meeting here during this convention at the Morrison Hotel."

The Cash Box

Page 135 **CLASSIFIED ADVERTISING SECTION** WANT-Round The World Trainers-Drivemobiles, Other Areade Equip-ment. Quote lowest price and con-dition. DONAN DIST. CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL. (Tel.: JU 8-5211). WANT WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: UNion 1-7500). WANT—Late model Shooting Gal-leries; Round World Trainers; Drive Mobiles; tound world Trainers; Drive Mobiles; other late arcade machines. State condition and lowest price first letter. ECONOMY SUPPLY CO., 577 TENTH AVE., NEW YORK, N. Y. ANT—Targettes, Comets, Venus. Will trade for Pool Tables or any other games — we've got them! LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE., N., MIN-NEAPOLIS 11, MINN. (Tel.: FEd-(Tel.: CHickering 4-8628). WANT-WANT—Michael Anthony Records at our expense. Available Michael An-thony sings "Cold Cold Hcart", "There Must Be A Way", "Some-body Loves Me", "Day Is Done". \$2 dozen for packing and postage. 45 Singles, only 4 dozen limit. H R C RECORDS, 2145 HOLLYWOOD WAY, BURBANK, CALIF. eral 9-0031). WANT—Late Model 2 Player Pins, Big Time, Broadways, other late models, cash or will trade 6 slightly used Popperette 10c Pop Corn Venders, 4 Wall type Shuffleboard Electric Scoreboards. PACIFIC KIDDIE RIDE DIST. CO., 1212 S. TACOMA AVE., TACOMA, WASH. (Tel.: MA 2317). WANT—Literature on any type of coin machine — Merchandising, Amusement, Skill, Rides, Music — anything that takes a coin for any purpose. WITHAM ENTERPRISES AND ASSOCIATES. 20-22 CUN-NINGHAM AVE., GLENS FALLS, N. Y. WANT—Phonographs 45 RPM, Bally Bingo Games, for resale. Quote condition and lowest cash prices. HAST-INGS DISTRIBUTING CO., 6100 WEST BLUEMOUND RD., MIL-WAUKEE 13, WISC. (Tel.: BLue-mound 8-6700). WANT—Distributors who can use our surplus of Games, Music, Cigarette Machines. Wholesale Only. Shopped or Not. REX DISTRIBUTING CORP., 821 S. SALINA ST. SYRA-CUSE, N. Y. (Tel.: 2-8255). WANT—AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phono-graphs. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANDA (Tal., 2649) WANT — For export: 25 Wurlitzer 1600's at \$225 ea.; 25 Wurlitzer 1400's at \$125 ea. Will trade against other equipment or pay each Coll CANADA (Tel.: 2648). other equipment, or pay cash. Call, write, wire, YOUNG DISTRIBUT-ING, INC., 575 11th AVE., NEW YORK 36, N. Y. (Tel.: CHickering WANT—Used American 12 ft. Re-bound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GArfield 3585). 4-5050). WANT — Attention Everyone in the Coin Business. We want Arcade Equipment and All the Bally and WANT-45 RPM Records, new ANI-45 KI'M Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: (DIckens 2-7060). United Bingos you have. Plenty of \$\$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334 Wire NORTH BROAD ST., PHILADEL-PHIA, PA. WANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We -Used Bally Bingos; Gottlieb WANTand Williams Pins; Guns and Phono-graphs. Send complete list. Highest can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881). graphs. Send complete list. Highest prices paid. Representatives of Wur-liter and Gottlieb Games. GABE FORMAN OR SANDY MOORE, YOUNG DISTRIBUTING L. I. CORP., 240 E. MERRICK RD., FREEPORT, L. I. WANT-Will Pay \$\$\$\$\$\$\$ Cash. Entire Inventory, Large Operators, WANT—Used Records. High prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quantity. Write or phone. FIDELITY DIS-TRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. (Tel.: JUdson 6.4568) Distributors. Please send complete list Bally, United Bingos, Guns, Ar-cade, Music, Shuffle. REDD DIST. CO., INC., 298 LINCOLN STREET, ALLSTON, MASS. (Tel.: ALgonquin 4.4040) 4-4040). 6-4568). WANT—Phonograph records made before 1940. Dealers or juke box stock. I will pay the highest prices. Some labels wanted are Brunswick, Vocalion, Paramount, Gennett, Mele-WANT — Used Bingo games recondi-tioned or not, also Seeburgs M100A, M100B. Are also interested in agen-WEST 83rd ST., NEW YORK, N. Y. (Tel.: TRafalgar 7-9147). M100B. Are also interested in agen-cies for new games for Belgium and Luxembourg. Airmail offers includ-ing seaworthy packing f.a.s. New York and catalogues to: ETS. SONI-BEL, 30, AVE. DU PORT, BRUS-SELS, BELGIUM. ANT — Rock-Ola 120 Wall Boxes and 1438 Comets. H & H MUSIC AND DISTRIBUTING, 1626 THIRD AVE., MOLINE, ILL. (Tel.: 4-6703). WANT . WANT—12 ft. American Bank Shuf-fleboards; 22 Ft. Rock-Ola Shuffle-boards; Targettes; Derby Rolls; Juke Boxcs. Write or wirc. STATE AMUSEMENT CO., 1531 BROAD-WAY, TACOMA 2, WASH. (Tel.: FUlton 2282). WANT—AMI Steppers For 120 Wall Boxes. BIRMINGHAM VENDING CO., 540 - 2nd AVE., NO. BIR-MINGHAM, ALA.

CLASSIFIED ADVERTISING SECTION

- WANT—Latest model music machines. Quote price in first letter. KOEPPEL DISTRIBUTING CO., 629 TENTII AVE., NEW YORK 36, N. Y. (Tel.: CIrcle 6-8939).
- WANT Used Cottlieb and Williams 5 Ball Pins. High prices paid for Model 1954 on. Call collect—UNion 3-8574—UNion 3-8627. H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY, N. J.
- WANT—Any quantity of Chieago Coin Ski Bowls, Genco Official Skill Balls, Genco DeLuxe 6-player Skill Balls; Williams Roll-A-Balls. Must be new, Williams Koll-A-Balls, Must be new, in original crate. Contact Our De-troit Office For Best Results. Cash Waiting MILLER-NEWMARK DIS-TRIBUTING CO., 42 FAIRBANKS STREET, N.W., GRAND RAPIDS 2, MICH. (Tel.: GL 606807).
- WANT Skilled Meehanic For Pin ANT — Skilled Mechanic For Pin Tables and Victrolas Routes. Must be Reliable and Experienced. At-tractive Salary For Right Person. EARL'S NOVELTY SERVICE, 2201/2 WEST SIXTH ST., CROW-LEY, LA. (Tel.: 273).
- ANT—To Buy. Wurlitzer 1500A— 1550A—1600—1650; All Late Gott-lieb 5 Balls; All Kinds Bally Bin-gos; Muto. Drive yourself Drive-mobile. CLEVELAND COIN MA-CHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO. (Tel.: Tower 1-6715). WANT-



- FOR SALE Used machines of all JR SALE — Used machines of all models, as is or shopped and ready for location. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456).
- FOR SALE—Music and Game Route with Bingos, Located in Booming Texas Industrial Area. Excellent Return for '56 and '57 is even bet-ter. \$35,000—One-Half Cash with Excellent Reference. P. O. BOX 2051, FT. WORTH 1, TEXAS.
- FOR SALE-Records!!! 5¢ over whole-DR SALE—Records!!! 5¢ over whole-sale, and label. Free tille strips. Quick service. New accounts, token deposit with order. We also pur-chase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N.Y. (Tel.: OLympia 8-4012, 4013).
- FOR SALE ChiCoin Flash Bowler, \$100; ChiCoin Playtime, \$100; United Chief, \$75; United Official, 825; 1 ChiCoin Band Box Speaker,
 875. WANT—Late Bally Bingos.
 AUTOMATIC AMUSEMENT CO.,
 INC., 1000 PENNSYLVANIA ST.,
 EVANSVILLE 8, IND. (Tel.: HA
 2.4508) 3-4508).
- FOR SALE—United and Chicago Coin Shuffles, 10th Frame and Unleago Com Shuffles, 10th Frame and later mod-els; Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hunt, as is or shopped. CAN-YON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA. (Tcl.: 3-8688) 8688).
- FOR SALE-Locks of all kinds. Bally pinball locks, Wall Box locks, Mu-sic Box locks, like new, 75e ea. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. (Tel.: NE 5-1444).

- FOR SALE The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all or-ders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEEL-ING, W. VA. (Tel.: CEdar 2-7600).
- FOR SALE-New modern wall speakers, \$11.95 ea.; C.C. Band Box (used), \$95; 5206 (48 sel.) Wall Boxes, \$29.50; Seeburg 100 sel. Wall Boxes, \$49.50. BILOTTA DIST. CO., 224 N. MAIN STREET, NEWARK, N. Y. (Tel.: NEwark 598).
- FOR SALE—Guns: Genco's State Fair; Exhibit's Sportland Shooting Gallery. Bingos: United's Pixie, Singapore and Cabana. SALINA MUSIC AND AMUSEMENT CO., 121 NORTH 7th, SALINA, KANSAS.
- FOR SALE-United Hawaiis, \$45; Chicago Coin Tournament Ski-Bowls (Like New), \$395; Blondie (Like New), \$250. J. ROSENFELD CO., 4701 WASHINGTON BLVD., ST. LOUIS 8, MISSOURI (Tel.: FOrest 7-6730).
- FOR SALE-One Double Header, like new, A-1 condition, \$475. LEWIS & FOLLETT MUSIC CO., SOUTH 180 HOWARD ST., SPOKANE 4, WASH. (Tel.: MA 8585).
- FOR SALE Bally Broadway, \$345; Night Club, \$395; Parade, \$405; Big Show, \$495; Key West, \$545; United Tropics, \$45; Nevada, \$65; Manhattan, \$115; Pixie, \$185; Bally King Pin Bowlers, \$295; Gold Medal, \$195; Jet, \$105; Champion, \$95; United Team. \$95; 11th Frame, \$125; Imperial, \$75; also other Bingos and Bowlers—Write or Call. MICKEY ANDERSON, 314-316 E. 11th ST., ERIE, PA. (Tel.: 5-7549).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guar-antee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—Bingos in quantities. In stock. Big Shows; Double Headers, Parades, Night Clubs, Broadways, Miami Beach, Big Times. GLOBE DISTRIBUTING CO., 1623 N. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel.: ARmitage 6-0780-81).
- FOR SALE—United Bowlers; Teams; Leaders: Imperials: Mercury, Bally Magie; ABC. TOLEDO COIN MA-CHINE EXCHANGE, 814 SUMMIT, TOLEDO, O. (Tel.: CH 3-4005).
- FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seebarg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. GATEWAY DISTRIBUTING CO., 3622 W. NORTH AVE., CHICAGO 47, ILL. (Tel.: Dlckens 2-1214).

The	Cas	h	Box
-----	-----	---	-----

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Comco—Extended Range Speakers and Baffles. Quantity at modest prices. Engineered for heavy duty use. Satisfaction guaranteed or money will be refunded. Finished in Limed Oak, Natural or Mahogany. Packed two to a carton, \$11.95 ea. COVEN MUSIC CORP., 3181-3 ELSTON AVE., CHICAGO 18, ILL. (Tel.: INdependence 3-2210).
- FOR SALE—AMI F-120, \$675; AMI E-30, \$400; Seeburg, M100C, \$545; Seeburg M100G, \$695; Wurlitzer, 1700, \$575; Wurlitzer, 1800, \$695. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUperior 1-4600).
- FOR SALE Exporters and Wholesalers, Attention. We have 30 V-200 Seeburg Phonographs For Immediate Delivery. Wire Best Offer. SHEL-DON SALES, INC., 881 MAIN ST., BUFFALO, N. Y. (Tel.: Lincoln 9106).
- FOR SALE 200 Seeburg, Write; AMI Model A's No broken plastics, \$75; Seeburg 20 Selection Boxes changed over 10c, 3 for 25c; \$10; Wurlitzer 3020, \$5; Two Vendor Coin Changers, \$65; 1717 Rock-Ola Steppers, \$30; Gold Star, \$145; Stage Coach, \$155; Gypsy Queen, \$165. H & H MUSIC AND DIS-TRIBUTING, 1626 THIRD AVE., MOLINE, ILL. (Tel.: 4-6703).
- FOR SALE—Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar Units, complete with Packard Adaptors, price \$80. Wallboxes, clean, \$6; Wurlitzer 1080's \$75. FEDOR MUSIC CO. c/o GEORGE THAYER & CO. 47 STATE ST., BINGHAMTON, N. Y.
- FOR SALE—Export Buyers Attention! In-Line Games, \$35 & up; Pool Tables, \$50 & up; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGG ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).
- FOR SALE—Sea Belles, \$295; Register, \$325; Marathon, \$250; Auto Race, \$250; Ace High, \$275; Smoke Signal, \$135; Lulu, \$125; Balls-A-Poppin, \$200; Snafu, \$135; Cue Ball, \$275; Peter Pan, \$125. GLOBE AUTOMATIC VENDING CO., 291 WATER ST., QUINCY 69, MASS. Tel.: MA 9-0010).
- FOR SALE—We have a large stock of reconditioned Five Balls, Shuffle Games and Bingo. Write for list. WESTERHAUS CORP., 3726 KES-SEN AVE., CINCINNATI, OHIO. (Tel.: MOntana 1-500).
- FOR SALE—6-9 M National Cigarette Machines, \$95 ea.; 8 National 9ML's, \$110 ea. No crating. Will deliver as many as 10 Machines within 150 mile radius. All machines in excellent condition. REDD MUSIC CO., 255 MAPLE ST., LAUREL, MISS. (Tel.: 2148).

FOR SALE—America's finest reconditioned phonographs and music accessories. Every one of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0773).

- FOR SALE—Model 1438 120 Selection 45 RPM Rock-Ola "Comet" Phonographs, \$465; Model 1546 120 Selection Chrome Rock-Ola Wall Boxes, \$50; AMI Model E120, \$425; Wurlitzer Wall Boxes: Model 3020, \$7.50; Model 4820, \$12.50; Model 4851, \$15. O'CONNOR DIS-TRIBUTORS, INC., 2320 WEST MAIN, RICHMOND 20, VA. (Tel.: 84-3264).
- FOR SALE—Make us a bid for Wurlitzer, Seeburg and AMI Wallboxes. We are overstocked on 104 selection, 48 selection, 24 selection and 20 selection wallboxes. T & L DISTRIB-UTING CO., 1663 CENTRAL PARK-WAY, CINCINNATI 14, OHIO (Tel.: MAin 1-8751).

FOR SALE—Comet, \$160; DeLuxe 5th Inning, \$200; Leader, \$150; Manhattan, \$135; Targette, \$150; Mars, \$250; Lightning, \$250; Triple Play, \$225. AMI A, 78 rpm, \$95; AMI D-40, 78 rpm, \$225; AMI E-120, \$495; AMI A, 45 rpm, \$125; AMI D-80, \$325; AMI F-80, \$650. Distributors for AMI, United and Williams. Write for jobber's price. Write, wire or phone. CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: MAin 1-3511) or 2805 MAIN ST., KAN-SAS CITY, MO. (Tel.: HArrison 1-4747).

FOR SALE — Baseball Games — Williams Four Bagger, \$350; King Of Swat, \$250; United Star Slugger, \$275; Genco Champion 2 Pl., \$275; Chicoin Super Home Run, \$150; Big League Bull's Eye, \$350. UNI-VERSITY COIN MACHINE EX-CHANGE, 858 N. HIGH STREET, COLUMBUS 8, OHIO (Tel.: AXminster 4-3529).

FOR SALE—Seeburg V-200, \$749.50; Seeburg R, \$649.50; Seeburg C, \$469.50; Seeburg B, \$349.50; Wurlitzer 2000, \$895; Wurlitzer 1900, \$795; Wurlitzer 1800, \$695; Wurlitzer 1650, \$325. UNITED DIS-TRIBUTORS, INC., P.O. BOX 1995, 920 W. SECOND ST., WICHITA 12, KANSAS. (Tel.: HO 4-6111-4-3504).

FOR SALE—Bowling Alley Conversion, "Do It Yourself" Kit, Ball Lift, Ball Return. Rollovers, Rubber Balls, Fast Easy Installation. Send for picture. 8 Foot Game, \$169.50; 8½ Foot Game, \$174.50. Prompt shipment made. Send 1/3 deposit, balance COD. WEST SIDE DIST., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: CIrcle 6-8464).

CLASSIFIED ADVERTISING SECTION

- FOR SALE Super Pennant, \$135; Major League, \$135; Home Run, \$125; Ranger, \$225; Sportsman, \$195; Shooting Gallery, \$135; Big Top, \$235; Coon Gun, \$135; Bull's Eye, \$335. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. (Tel.: CAnal 7137).
- FOR SALE—Beach Beauty, \$299.50; Nite Club, \$365; Miami Beach, \$175; Pixie, \$150; Starlet, \$199.50; Variety, \$100; Beach Club, \$60; Wurlitzer Model # 1100, \$70; Model # 1015, \$50. Terms One-Third Deposit, Balance Sight Draft. GENERAL DISTRIBUTING CO., 1609 NEW ORLEANS AVE., NEW ORLEANS, LA. (Tel.: Tulane 6729).
- FOR SALE Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).
- FOR SALE—Muto-Scope K.O. Champ, \$350; Williams DeLuxe B. B., \$100; King Of Swat, \$275; Rock and Roll, \$85; Gladiator, \$265; Marathon, \$285; Broadway, \$325; Nite Club, \$400; Wurlitzer, 1800, \$625. NEW ENGLAND EXHIBIT CO., NEW-TON, MASS. (Tel.: DE 2-1500).
- FOR SALE—Bally Key West @ \$550; Bally Big Show, \$500; Bally Night Club, \$375; Bally Broadway, \$325. Like new—just off location—completely refinished. NASTASI DIS-TRIBUTING CO., 912 POYDRAS ST., NEW ORLEANS, LA. (Tel.: MAgnolia 6-386).
- FOR SALE AMI F120, Like New, \$575; AMI D80, \$275; AMI E120, \$375; AMI E80, \$355; AMI A, \$49.50; AMI B, \$85; AMI C, \$95; AMI G80, \$525; AMI G120, \$695; AMI 40 Selection Hideaways, \$75; Seeburg G, \$575; Seeburg C, \$475; Seeburg B, \$395; Seeburg Wallboxes, \$47; Wurlitzer 1800, \$765; Wurlitzer 1700, \$645; 4851 Wurlitzer Wallboxes, Like New, \$12.50; Telequiz, \$75; Oxygen Machine, Like New, \$110. Shuffleboards. United Imperial, \$65; United Banner, \$135; United Leader, \$100; United Rainbow, \$95; Chicago Coin Triple Score, \$95. Large Stock of 5 Balls and Bingo Machines. LEW JONES DISTRIBUTING CO., 1301 N. CAPITOL AVE., INDIANAPOLIS 2, IND. (Tel.: MElrose 5-1593).
- FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel.: REgent 6-3691).
- FOR SALE—Williams, United and Chicago Coin Electric Front Pool Tables, \$50 ea. Write. PENNSYL-VANIA VENDING CORP., 1826 E. CARSON ST., PITTSBURGH 3, PA.

- FOR SALE Special. Bally: Big Shows, \$475. United: Monacos, \$385; Pirate Guns, \$375; Pool Alleys, \$175. Genco: Sky Raider Gun, \$215; Champion 2-player Baseball, \$165. International Mutoscope: Voice-O-Graphs, \$275; Rock 'n Roll, \$37.50. Williams: Fun House, \$225; Red-White-Blue, \$139.50. NEW OR-LEANS NOVELTY CO., 115 MAGA-ZINE ST., NEW ORLEANS, LA. (Tel.: CAnal 5306).
- FOR SALE—King Arthur, \$35; Twenty Grand, \$55; Disc Jockey, \$75; Grand Slam, \$85; Four Corners, \$85; Gypsy Queen, \$185; Gayety, \$119.50; Miami Beach, \$235. Make offer on Bright Lights, Bright Spots, 3-4-5's, Long Beach, Circus, Stars. WANT—Big Times. NOBRO NOV-ELTY CO., 142 DORE ST., SAN FRANCISCO, CALIF. (Tel.: MA 1-5438).
- FOR SALE 3 Keeney Speedlanes, Chicken Sam Rifle, Shuffle Bowlers, Guns. Also Pool Tables—all makes and models. For best buys, write or call: HY POLO AMUSEMENTS, INC., 1969 W. WILSON AVE., CHI-CAGO 40, ILL. (Tel.: LOngbeach 1-3378).
- FOR SALE—18 foot Rock-Ola Shuffle Board \$149.50; Shuffle Board game wax (12 cans) \$3.50; Fast wax case 12 cans) \$4.50; Pucks (set of 8) \$12; Fluorescent Lights pair \$22.50; Adjusters \$18.50. PURVEYOR DIS-TRIBUTING CO., 4322 N. WEST-ERN, CHICAGO 18, ILL. (Tel.: JUniper 8-1814).
- FOR SALE Slate Top Pool Table Replacement, any size holes wherever you want them, ¾ in. Genuine Slate, Best Cloth and Large Lively Bumpers. Lowest Price. Ball for Bumper Games, 2¼ in. Size, Red or White, 50¢ per ball. Will trade for any merchandise, what have you? SEACOAST DIST., INC., 1200 NORTH AVE., ELIZABETH 4, N. J.
- FOR SALE—Lowest prices Thunderbolts, Lightnings, \$229.50 ea.; Hollywood Bowlers, \$269.50; Chicago Coin Super Home Run, \$179.50; Bingos, Pool Tables, trade for Kiddie Rides, Arcade Equipment or write best cash offer. Ready for location. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILL. (Tel.: CAnal 6-0293-4-5).
- FOR SALE—Large stock of Bingos, Shuffle Alleys, Pool Games; Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH. (Tel.: DAvis 2-2473).
- FOR SALE Or Trade for Kiddie Rides: Genco State Fair, \$295; Genco Davy Crockett, \$225; United DeLuxe Bonus Gun, \$200; United Pirate Gun, \$325; Williams Polar Hunt, \$200; Williams Sidewalk Engineer, \$100; Chicago Coin Steam Shovel, \$135; Chicago Coin Twin Hockey, \$185; Genco Hi-Fly Baseball, \$200. RELIABLE COIN MA-CHINE CO., 184 WINDSOR ST., HARTFORD, CONN. (Tel.: CHapel 9-6556).

The Cash Box

CLASSIFIED ADVERTISING SECTION

- FOR SALE—Seeburg M100A, \$225; M100C, \$575; M100G, \$700; M100W, \$700; M100R, \$800; 3W1 Chrome, \$55; Wurlitzer 1800, \$750; 1900, Write, AMI D80, \$300; 40, \$175; Evans Century, \$275. MUSICAL SALES, 2334-36 OLIVE STREET, ST. LOUIS 3, MO. (Tel.: CH 1-8561).
- FOR SALE --- "Arcade Equipment." Genco Quarterback, \$200; Genco State Fair, \$395; Seeburg Shoot The Spook, \$75; Exhibit Rifle Gallery, \$125. W. B. DISTRIBUTORS, INC., 1012 MARKET ST., ST. LOUIS 1, MO. (Tel.: CEntral 9292)
- FOR SALE United: Derby Roll, \$135; Fifth Inning, \$150. Bally: Gold Medal and Blue Ribbons, \$175 each; Baseballs - Super Slugger, \$225. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y. (Tel.: FRanklin 7-2162).
- FOR SALE AMI Model "B", "C" and "G-200" Shopped or in "as is" condition. Right off the route and ready for immediate delivery . . Call today. RUNYON SALES CO., 593 10th AVE., NEW YORK, N. Y. (Tel.: LOngacre 4-1880).
- FOR SALE-14 and 11 foot Bowler Parts Specials; Back glass protector, \$11.95 ea. Plexiglas Pin Panel protector, 121/2"x23", \$5.95 ea. Nonscuff rubber balls, 3", \$1.95 ea. WICO CORP, 2913 N. PULASKI RD., CHICAGO 41, ILL. (Tel.: MUlberry 5-3000).
- FOR SALE-100 Telequiz, with film. Reconditioned, refinished, ready for location. 5c or 10c play. Special price, \$99.50. Write for quantity prices and list of other equipment. G O R SALES, 5216 N. LECLAIRE AVE., CHICAGO, ILL. (Tel.: AVenue 3-6818).
- FOR SALE Wurlitzer 2000, \$900; Wurlitzer 1900, \$825; Seeburg M-100A, \$225; United Handicaps, used, \$435. WANT-All 45 rpm phonographs, especially Seeburg B's, C's, R's, G's, and J's. NATIONAL NOVELTY CO., 640 W. MERRICK ROAD, VALLEY STREAM, L. I., N. Y. (Tel.: LOcust 1-6770 and 6771).
- FOR SALE—Millions of extra coins are taken from clean machines. "Clean Right With Lemonite". Logan Distributing Co., Chicago, Ill. Uses and Sells Lemonite. Try Lemonite Electric Contact Cleaner, Contact Paste and Liquid Lube. GRACO SALES CO., RFD 1, BOX 403, ARLINGTON, TENN.
- FOR SALE—Reconditioned Seeburg 100 Selection Wall-O-Matics, Model **3W1**, Chrome Covers, New Selection **Buttons, New Aluminum Instruction** Plates, \$57.50. Telephone or wire collect. SYracuse 75-1631. DAVIS **DISTRIBUTING CORP., 738 ERIE** BLVD., E., SYRACUSE 3, N. Y.

FOR SALE - New Six Pocket Pool Table, 41x74". Write. 1st Grade 48" Cue Sticks, \$1.69 ea.; \$18 doz.; Rails with Live Rubber, Quality Cloth, 32x48", \$11.95 set; 3" Marbelized Rubber Balls, \$1.49 ea. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO, ILL. (Tel.: ALbany 2-3272).

MISCELLANEOUS

- NOTICE-Diversification with no investment! Our program has already proven itself to leading operators. Make hundreds of dollars each week with our "Especially made for the 'profit' trade merchandising approach" in the specialty food field. A.B.C. MFG. CO., 3441 W. NORTH AVE., CHICAGO 47, ILL.
- NOTICE-That idea you have can become a new coin operated device. **Contact Bob Young for Development** and Engineering advice. BOB YOUNG'S SERVICE, 3427 BEN LOMOND PL., LOS ANGELES 27, CALIF. (Tel.: NO 2-3254).
- NOTICE—Attention Operators: It pays to diversify your source of income! Place Latex, Comb, Ball Point Pen machines and others in your pres-ent or new locations. Write for free catalog. NATIONAL SANITARY SALES, INC., 6640 N. WESTERN, DEPT. CB, CHICAGO 45, ILL.
- NOTICE-Louisiana & Southern Mississippi Operators. Your authorized Rock-Ola Distributor is HUEY DIS-TRIBUTING CO. Write, wire or phone. 3760 AIRLINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.: VErnon 5-7976).
- NOTICE—It's your business to KNOW THE FACTS! How can operator-cooperatives affect you? How can you get your locations' cooperation? How can "10c Play Plus" help you? How can "10c Play Plus" help you? What percentage of the nation's juke boxes feature 10c play? What percentage of U. S. amusements feature 10c play? All this and more appeared in *The Cash Box*. In addi-tion to "The Cash Box Price Lists" which, for over 18 years since their inception, have been internationally recognized and officially accepted *The Cash Box* is the publication that conceived the idea for MOA (Music The Cash Box is the publication that conceived the idea for MOA (Music Operators of America). The Cash Box originated and has constantly crusaded for: "National Public Re-lations Bureau," "Dime Play," "Na-tional Credit Bureau," "National Board of Trade," "National School for Mechanics," "2-Minute Record-ings" "Equalized Becord Toue for Mechanics," "2-Minute Record-ings," "Equalized Record Tone Level." The Cash Box' "Quarterly Export Edition" has won world wide recognition and international ac-claim. The Cash Box Annual Ency-clopaedic Edition plus its Anniver-sary Issue is accepted as "TheYear Book of the Industry." When you send \$15 for a full year's (52 weeks) subscription to The Cash Box (just about two bits a week) you are getabout two bits a week) you are get-ting what has been acclaimed by all as: "The BIBLE of the Industry." Send your \$15 check today to: THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N. Y.

THE CASH BOX

"The Industry's Market Place"

PUBLISHES MORE CLASSIFIED ADS EACH WEEK THAN ALL OTHER MAGAZINES IN THIS INDUSTRY PUBLISH IN A MONTH -- PROVING THAT THE ENTIRE INDUSTRY RECOGNIZES THE CASH BOX' CLASSIFIED AD SECTION AS "THE INDUSTRY'S MARKET PLACE."

- WANT
 - FOR SALE
 - CHECK OFF WHICH YOU DESIRE

CLASSIFIED AD RATE 10 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following Issue pending receipt of your check or cash.

Notice to 52x Special Classified advertisers. You are entitled to a classified ad in each week's Issue containing no more tham 40 words, which includes your firm mame, address and telephone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX, 1721 Broadway, New York 19, N. Y.

Use This Convenient Form For Your Classified Ad

START HERE

	<u></u>		
FIRM			
ADDRESS			
		700	
CITY		_20NE	_ STATE
TELEBUONE	NUMBER		
ILLEPHONE			
			-
	ENCLOSE YOUR CHECK	—AIRMAI	LTO:

THE CASH BOX

1721 BROADWAY, NEW YORK 19, N.Y.

PRICE LISTS The Cash Box The Cash Box, Page 138 • END OF MONTH INVENTORY ISSUE • May 25, 1957

UMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE R INVENTORY PURPOSES ASCERTAIN VALUE FIGURE BETWEEN LOW AND HIGH PRICES

PHONOGRAPHS

AAA

	4* 34 3 1 A 246 40 Sol	
Ī	4* Model A, '46, 40 Sel., 78 RPM	
ł	78 RPM	
ł	2* Model C, '50, 40 Sel., 78 BPM 65.00 140.00	
	4* Model D-40, '51, 40 Sel., 78 RPM	
-	1* Model D-80, '51, 80 Sel.,	
	2. Model E-40, '53, 40 Sel.,	
	4* Model E-80, '53, 80 Sel.,	
	1* Model E-120, '53, 120	
ļ	Sel., 45 RPM 375.00 495.00 4. Model F-80, '54, 80 Sel.,	
	45 RPM	
	Sel., 45 RPM 550.00 675.00 4. Model G-80, '55, 80 Sel.,	-
	45 RPM	
	Sel., 45 RPM	
I	Sel., 45 RPM 745.00 845.00	
ł	4. Wm. Wall Box 5.00 10.00 4. SM or SL Stepper 10.00 15.00	
t	. ONE OF DEL STOPPET TITLE	
	EVANS 4. Mills Constellation, '47	
1	Model 951, 40 Sel.,	
ļ	78 RPM 25.00 50.00 4. Constellation, '49, Model 135, 40 Sel., 78 RPM. 65.00 95.00	
ļ	135, 40 Sel., 78 RPM. 65.00 95.00 4. Jubilee, '52, Model 245,	
	 Jubilee, '52, Model 245, 40 Sel., 45 RPM 100.00 165.00 Centnry, '52, Model 2045, 	
I	100 Sel., 45 RPM 200.00 275.00	
1	ROCK-OLA	
+	6. 1422, '46, 20 Sel., 78 RPM	
+	6. 1424, '46, Playmaster Hideaway, 20 Sel., 78	
	RPM 30.00 60.00 2. 1426, '47, 20 Sel., 78	
1	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	
1	4. 1428, '48, Magic-Gio, 20 Sel., 78 RPM 35.00 - 89.50	
-	Sel., 78 RPM 35.00 89.50 2. 1432, '50, Rocket '50.'51, 50 50.'51, 78 75.00 100.00	
-	1. 1432, Same as above, Converted to 45 RPM 90.00 135.00	
-	4. 1434, '51, Rocket '51-'52, 50 Sel., 78 RPM 120.00 180.00	
-	4. 1434, Same as above, Converted to 45 RPM 135.00 200.00	
-	4, 1436, '52, Fireball, 120	
-	Sel., 45 RPM 145.00 275.00 4. 1436A, '53, Fireball, 120 Sel., 45 RPM 175.00 295.00	
-	4* 1438, '54, Comet, 120 Sel., 45 RPM 390.00 465.00	
	4. 1446, '54, Hi-Fi, 120 Sel.,	
	2* 1448, '55, Hi-Fi, 120 Sel.,	
	45 RPM 600.00 675.00	
	SEEBURG 4. 1465, '46, Standard, 20	
	4. 146S, '46, Standard, 20 Sel., 78 RPM 20.00 40.00 2. 146M, '46, Master with	
-	Remote Attach., 20	
	Sel., 78 RPM 20.00 50.00 4. 147S, '47, Standard 20	
_	4. 147S, '47, Standard 20 Sel., 78 RPM 20.00 55.00 4. 147M, '47, Master with Benetic Attach 20	,
)
	Sel., 78 RPM 20.00 60.00 4. 148S, '48, Standard, 20 5el., 78 RPM 20.00 65.00 4. 148M, '48, Master with 65.00 65.00	

20.00

20.00

TOTAL VALUE-

150.00 225.00

Haom, 40, Master with Remote Attach., 20 Sel., 78 RPM
 148ML, '48, Light Cab., Master with Remote Attach., 20 Sel., 78 RPM

 RPM
 2* M100A, '49, 100 Sel., 78

RPM

← TOTAL NO.

70.00

75.00



18th YEAR OF PUBLICATION 920th CONSECUTIVE WEEK'S ISSUE

How To Use "THE CASH BOX PRICE LISTS"

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

Industry) BLUE BOOK"] FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Price Lists" can only feature the market prices as they are quoted. "The Price Lists" acts exactly the same as the market quotation board at the Stock Exchange--posting the prices as they are quoted for the past week, regardless of how much they may seem to be ont of line. Some prices do not change for months. "The Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a creatin machine worth \$150.00 whereas someone on the East Coast may think it worth bnt \$75.00. Of course, serial, appearance, demand, territory, quan-tity, and condition of equipment must be taken into consideration. (Some equipment offered by ontstand-ing firms, having a reputation for shipping com-pletely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Price Lists" reports each quo-tation exactly as it is made and depends on the sub-serial reprices the territory. peculiarities of his territory.

METHOD: "The Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

CODE

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- Great Activity

REGARDING SELLING PRICES



Reports received indicate that, in some cases, pur-chasers become upset due to the fact that they can-not, many times, bny equipment listed in the lower price brackets. Sometimes sellers of machines listed at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.09 and even more for these very same machines. Pur-chasers of such equipment must realize that machines in the very low priced categories much worn to be priced at these low figures. To completely recondi-tion such machines, the reconditioner must add onto his price the cost of transportation to obtain these machines, the labor, parts and supplies needed to re-condition the machines, plus the cost of carton, crates and labor for packing and shipping of the ma-chines, in addition to a decent profit which will, in crates and labor for packing and shipping of the ma-chines, in addition to a decent profit which will, in most cases, raise the price of a \$10.00 to \$20.00 machine to anywhere from \$50.00 to \$75.00 and up. In the case of arcade and kiddie ride machines these may even be higher due to the fact that many of the parts have to be made by hand or contracted for at some machinist shop, since mannfacturers of many of the old arcade machines and kiddie rides are no longer in business, and it is impossible to obtain parts for reconditioning. Pur-chasers of such equipment should take these facts into consideration and, at the same time, should also realconsideration and, at the same time, should also real-ize that many bnyers today have their own repair and reconditioning departments as well as experienced mechanics. These bayers will purchase machines "as is" at prices quoted by the trade at large and recon-dition the machines themselves to meet their own operating standards.

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

PHONOGRAPHS (Cont.)

	2* M100B, '51, 100 Sel., 45			
-	RPM	345.00	425.00	
	4. M100BL, '51, 100 Sel., 45			
	RPM, Light Cab.	385.00	450.00	
	4* M100C, '53, 100 Sel., 45			
	RPM	495.00	575.00	
	4* HF 100 G, '54, 100 Sel.,	\$23.00	313.00	
-1	4° HF 100 G, 54, 100 Sei., 45 RPM	575.00	700.00	
	4* HF 100R, '54, 100 Sel.,	575.00	100.00	
-	4* Hr 100K, 54, 100 Sel., 45 RPM	650.00	900.00	
		030.00	800.00	
-1	1* V200, '55, 200 Sel., 45	765 00	050.00	
	RPM			+
_	4. W1-L56 Wall Box 5c			
_	4. 3W2 Wall-a-Matic		6.00	
	4. W4L-56	5.00	10.00	
_	4. 3W5-L56 Wall Box, 5c,			
	10c, 25c	5.00	10.00	
_	4. W6L-56 5/10/25 Wire-			
	less	5.00	10.00	
_	4. 3W7-L-56	10.00	12.00	
	4* 3W1 Wall-a-Matic	40.00	60.00	

WURLITZER

	4 1015 144 04 0 1 50			
-	4. 1015, '46, 24 Sel., 78 RPM	25.00	65.00	
	4. 1017, ² 46, 24 Sel., 78	23.00	03.00	
_	RPM	25.00	70.00	
	RPM 4. 1080, '46, 24 Sel., 78			
	RPM 4* 1100, '47, 24 Sel., 78	35.00	75.00	
	4* 1100, '47, 24 Sel., 78 RPM	(100.00	
	RPM 4. 1217, '50, Hideaway, 48	65.00	120.00	
_	Sel., 45 or 78 RPM	65.00	130.00	
	4* 1250, '50, 48 Sel., 45 or	00.00	100100	
	78 RPM 4. 1400, '51, 48 Sel., 45 or	85.00	150.00	
	4. 1400, '51, 48 Sel., 45 or			
	78 RPM 4. 1450, '51, 48 Sel., 45 or	140.00	185.00	
	4. 1450, 51, 40 Sei., 45 or 78 RPM	150.00	200.00	
	4. 1500, '52, 104 Sel., 45	100.00	200.00	
	& 78 Intermix	195.00	265.00	
	4. 1500A, '53, 104 Sel., 45 &			
	78 Intermix	225.00	310.00	
	4. 1600, '53, 48 Sel., 45 & 78 Intermix	225.00	325.00	
	4. 1650, '53, 48 Sel., 45	223.00	525.00	
	RPM	265.00	375.00	
	RPM 4. 1650A, '54, 48 Sel., 45 or			
	78 RPM	275.00	375.00	
	2*1700, '54, 104 Sel., 45	505.00	(50.00	
	RPM 2* 1800, '55, 104 Sel., 45	525.00	650.00	
_	RPM	595.00	825.00	
	1* 1900, '56, 104 Sel., 45	0,0100	01010	
	RPM	650.00	895.00	
	1* 2000, '56, 200 Sel., 45	-	1045 00	
	RPM 4. 2140 Wall Box	835.00	1045.00 5.00	
_	4. 3020 Wall Box	4.00	8.00	
	4. 3048 (Conv. of 3020)	5.00	10.00	
	4. 3048 (Conv. of 3020) 4. 3031 Wall Box	3.00	5.00	
	4. 3045 Wall Box	4.00	10.00	
	4* 4820 Wall Box 4* 4851 Wall Box	$10.00 \\ 12.00$		
				+
	← TOTAL NO. TOT	AL VA	$LUE \rightarrow$	

PINBALL GAMES

Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit; (Ev) Evans; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams.

ceency, (On) Onlied, (will) withams.						
<u> </u>	4. ABC (Un 3/51)	20.00	40.00	+		
	7. Ace High (Got 2/57)	275.00	375.00			
	4. Across the Board (Un					
	9/52)	20.00	45.00			
	4. All Star Basketball					
	(Got 1/52)	20.00	30.00			
	4. Arabian Knights (Got					
	12/53)	85.00	125.00			
	4. Arcade (Wm 11/51)	25.00	35.00			
	4. Army-Navy (Wm 10/53)	35.00	70.00			
	4* Atlantic City (B 5/42)	25.00	60.00			
	7. Auto Race (Got 9/56)	250.00	295.00			
	7* Balls-A-Poppin'					
			350.00			
	4. Beach Beauty (B 10/55)	275.00	365.00			
	4. Beach Club (B 2/53)	40.00	60.00			
	4. Beauty (B 11/52)	40.00	70.00	1		
	4. Big Ben (Wm 9/54)	75.00	135.00			
	4* Big Show (B 9/56)	475.00	570.00			
	TOTAL NO FOR		TTTT	i		
	- TOTAL NO. TOTA	AL VA				

The Cash Box



Just look! Exclusive Show Stage Lighting! Attracts, holds attention to your music everywhere on location. No harsh glareout at players. Concealed lighting is *inward*.

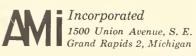
3-D Title-O-Rama! Puts all 200 titles at eye level instantly all of the time. Widest expanse of unobstructed crystal clear glass wrap-around of any juke box!

ShowBox Design! Slick, sleek, clean-lined contemporary styling. Generous chrome ... Copper-hued grille ... Jewel Case colors back-lighted in a stainless steel trim shield ... mar-resistent trim skirt ... Halo Glow!

Exclusive Music Hall Sound! Only the ShowBox "H-200" gives you multi-horn high fidelity. Now with AVC.

Plus All These Exclusive AMI Features • fastest record changer —by far • complete accessibility • easiest service • simplest, easiest to play, fastest selection system with no drums to turn, no books to page • pocket-level play and half-dollar pay right in the same coin chute with quarters, nickels and dimes.

See ... Hear the ShowBox "H-200" Now at Your Distributor's!



originator of the outomotic selective juke box in 1927—known by operotors for ulmost dependobility since 1909.

Licensee: Jensen Music Automotes-building the IMA-AMI Juke Box sold through Oscar Siesbye, 5 Palaisgade, Copenhagen K, Denmork.

BITS.

P.VI

1181720

YOU'LL

MUSIC

THIS IS THE INE-SELLING H-120



Only The Tune-Selling "H-120" Gives You This Combination of Money-Making Advantages. All the distinction of design and superiority of mechanism of the "H-200"—with a lesser number of selections to fit your programming needs.

Exclusive Show Stage Lighting! A new concept in juke box lighting; light is directed inward.

Flexible title changing: individual racks, separately removable for speedy servicing.

Exclusive multi-horn high fidelity ... frequency dividing net-work ... gravity needle ride ... AVC optional ... high-output

amplifier with built-in pre-amp . . . GE variable reluctance cartridge.

Instant, eye-level visibility-all of the time. Widest expanse of unobstructed crystal clear glass wrap-around.

Simplest selection system. No books to page . . . no drums to turn. Fastest record changer-by far.

See ... hear the "H-120" now at your distributor's!

Incorporated 1500 Union Avenue, S. E. Grand Rapids 2, Michigan Originator of the automatic selective juke box in 1927 . . . known by operators for coin-operated music instruments of unrivaled dependability since 1909.

LICENSEE: Jensen Music Automates—build-ing the IMA-AMI Juke Box sold through Oscar Sicsbye, 5 Palaisgade, Copenhagen K., Denmark.

AMI

1000

THISISTHEISTHELOWLOWCOST-HIGHPROFITH-1000



Visit our booth at the MOA Convention May 19 — 20 — 21 at the Morrison Hotel.

The

Only The "H-100" Gives You So Much—For So Little! This juke box costs less—and *earns more*—than any other limited selection juke box available today. The "H-100" is the *only* juke box to give you all the design and engineering advantages of the "leader"—at much lower cost.

Exclusive "Dial-A-Disc" Selection System! easy for patrons to understand and play. A fast-action system to end delay during peak hours. Dependable Mechanical Action. Fewer parts . . . lowest parts inventory . . . simple, easiest service . . . lowest maintenance cost.

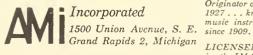
Single Price Play. Ideal for operators who require single pricing . . . single programming.

Single Button Play. Dial the disc and press the button. Simple, easy to play.

Plus All The Advantages of new Show Stage Lighting . . . Directs lighting inward . . . instant, eye-level visibility of all 100 titles all of the time.

Exclusive multi-horn high fidelity ... frequency dividing network ... Gravity needle ride ... AVC optional ... high-output amplifier with built-in pre-amp ... GE variable reluctance cartridge.

See . . . hear the "H-100" now at your distributor's!



Originator of the automatic selective juke box in 1927... known by operators for coin-operated music instruments of unrivaled dependability since 1909.

LICENSEE: Jensen Musie Automates—building the IMA-AMI Juke Box sold through Oscar Siesbye, 5 Palaisgade, Copenhagen K., Denmark.

The Cash Box PRICE LISTS " The Cash Box, Page 142 • END OF MONTH INVENTORY ISSUE • May 25, 1957

66

(N)

The Cash Box, Page 142 • END OF MONTH INVENTORY ISSUE • May 25, 1957							
		-		10			
	NUMBER OF EACH MACHINE	E UWNE	<u>U</u>		NUMBER OF EACH MACHINE OWNED		
	VALUE OF MACHINES HERE	V A LIÏF			VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE (FOR INVENTORY PURPOSES ASCERTAIN VALUE		
	BY FIGURE BETWEEN LOW AND HIGH F	RICES			BY FIGURE BETWEEN LOW AND HIGH PRICES		
	PINBALL GAMES (Co	ont.)			PINBALL GAMES (Cont.) PINBALL GAMES (Cont.)		
	4. Big Hit (CC 7/52) 20.00	40.00			4. Hayburner (Wm 6/51). 25.00 50.00 4. Scoreboard (Got 4/56). 235.00 305.00		
	4* Big Time (B 1/55) 150.00 4. Blondie (Wm 8/56) 250.00				4. Hi-Fi (B 6/54)		
	7* Brazil (Un. 10/56) 375.00	450.00			4. Hit & Runs (Ge 3/51) 10.00 20.00 4. Sea Jockeys (Wm 11/51) 35.00 55.00		
	4. Bright Lights (B 5/51). 30.00 4* Bright Spot (B 11/51) 35.00	$\begin{array}{c} 50.00 \\ 65.00 \end{array}$			4. Hit 'N' Run (Got 4/52) 30.00 55.00 4. Select-A-Card (Got 4/50) 15.00 25.00 4. Holiday (Ke 12/51) 25.00 40.00 4. Sharpshooter		
	4* Broadway (B 12/55) 320.00	395.00			4. Hong Kong (Wm 9/51) 25.00 50.00 (Got 5/49) 10.00 20.00		
	4. Cabana (Un 3/53) 30.00 2. Capri (CC 10/56) 195.00	$\begin{array}{c} 70.00\\ 245.00\end{array}$			4. Horsefeathers (Wm 1/52) 20.00 35.00 4. Shindig (Got 10/53) 55.00 110.00		
	4. Caravan (Un 2/56) 245.00	320.00			4. Horse Shoe (Wm 12/51) 15.00 30.00 4. Shoot the Moon (Wm 11/51) 30.00 65.00		
	4. Caravan (Wm 6/52) 30.00 4. Chinatown (Got 10/52) 35.00	$ 60.00 \\ 75.00 $			4. Hot Rods (B '49) 15.00 25.00 4. Show Boat (Un 12/52). 50.00 90.00		
	4. Circus (Un 8/52) 35.00 4. Circus Wagon	60.00			4. Ice-Frolics (B 1/54) 40.00 95.00 4. Silver Chest (Upright) 4. Jalopy (Wm 8/51) 35.00 70.00 (Ge 4/53) 55.00 90.00		
	(Wm 10/55) 195.00	275.00			4. Jeanie (Ex 6/50) 15.00 20.00 4. Silver Skates (Wm 2/53) 30.00 65.00		
	4. Classy Bowler (Got 7/56) 230.00	265.00			4. Jockey Club (Got 4/54) 70.00 135.00 4. Singapore (Un 10/54) . 50.00 100.00 4. Joker (Got 11/50) 20.00 40.00 4. Skill Pool (Got 8/52) 35.00 50.00		
	4. C. O. D. (Wm. 9/53) 50.00				4. Jolly Joker (Un 11/55) 70.00 120.00 4. Skyway (Wm 8/54) 70.00 140.00		
	4. College Daze (Got 8/49) 15.00	25.00			4. Jubilee (Got 5/55) 230.60 275.00 2. Slugfest (Wm 3/52) 25.00 45.00 4. Judy (Ex 7/50) 10.00 15.00 4. Sluggin' Champ		
	4. Colors (Wm 11/54) 110.00	$\begin{array}{r}150.00\\65.00\end{array}$			4. Jumping Jacks (Got 4/55) 150.00 185.00		
	4. Coney Island (B 9/51) 20.00 2. Control Tower				4. Just 21 (Got 1/50) 10.00 20.00 (Wm 10/55) 135.00 175.00		
	(Wm 3/51) 15.00 4. Coronation (Got 11/52) 30.00	$\begin{array}{c} 25.00 \\ 75.00 \end{array}$			4. K.C. Jones (Got 11/49) 10.00 20.00 4. Snafu (Wm 12/55) 135.00 185.00 4* Key West (B 12/56) 535.00 570.00 6. Snooks (Wm 6/51) 10.00 20.00		
	4. County Fair (Un 9/51) 15.00	30.00			4. King Arthur		
	4. Crossroads (Got 5/52) . 45.00 4. Crosswords (B 1/52) 195.00	$\begin{array}{c} 70.00\\ 295.00\end{array}$			(Got 10/49) 20.00 35.00		
	7. Cue Ball (Wm 3/55) 275.00	300.00	· · ·		4. Knockout (Got 1/51) 20.00 40.00 4. South Factor (Got 2/00) 10.00 375.00		
	4. Cyclone (Got 5/51) 25.00 4. Daffy Derby (Wm 8/54) 75.00	$\begin{array}{r} 40.00\\ 135.00 \end{array}$			4. Lady Luck (Got 9/54) 85.00 160.00 4. Spark Plug (Wm 9/51) 20.00 35.00 4. Lazy "Q" (Wm 2/54) 45.00 110.00 4. Spitfire (Wm 2/55) 75.00 130.00		
	4. Daisy May (Got 7/54). 135.00	$\begin{array}{r}175.00\\20.00\end{array}$			4. Leaders (Un 10/51) 25.00 50.00 4. Spot Bowler		
	4. Dallas (Wm 2/49) 10.00 4. Dealer "21" (Wm 2/54) 35.00	85.00			4. Long Beach (Wm 7/52) 35.00 60.00 -4^{*} Stot-Lite (B 1/52) 35.00 65.00		
	4. Derby Day (Got 5/56) 175.00 4. Diamond Lill	225.00			4. Lovely Lucy (Got 2/54) 55.00 125.00		
_	(Got 12/54) 110.00				(Wm 5/50) 20.00 30.00 4. Stage Coach (Got 11/54) 135.00 170.00		
	4. Disk Jockey (Wm 11/52) 35.00 4. Domino (Wm 5/52) 25.00	75.00 60.00			4. Lulu (Wm 12/54) 125.00 180.00 4. Stardust (Wm 3/56) 225.00 310.00 2. Mad. Sq. Garden 4* Starlets (Un 12/55) 175.00 235.00		
	2. Double Action				(Got 6/50) 20.00 30.00 4. Star Pool (Wm 10/54) 85.00 160.00 - 4. Star Pool (Wm 10/54) - 4. St		
	(Ge 1/52) 15.00 2. Double Feature	30.00		·	4. Majorettes (Wm 4/52) 20.00 40.00		
	(Got 12/50) 15.00	25.00			4. Marathon (Got 10/55) 250.00 285.00 4. Steeple Chase (Un 1/52) 25.00 50.00		
	4* Double Header (B 7/56) 400.00 4. Dragonette (Got 6/54) . 125.00				(Got 8/53)		
	4. Dreamy (Wm 2/50) 15.00 4. Dude Ranch (B 9/53) . 50.00	$\begin{array}{c} 30.00\\ 85.00\end{array}$			4. Mercury (Ge $3/50$) 10.00 20.00 (\overline{Wm} 12/53) 40.00 90.00		
	4. Duette (Got 4/55) 169.50	225.00			4. Mexico (Un 3/54) 40.00 100.00 (B 12/52)		
	4. Easy Aces (Got 12/55). 175.00 4. Eight Ball (Wm 1/52). 30.00	$\begin{array}{r} 220.00\\ 50.00\end{array}$			4* Miami Beach (B 9/55) 175.00 235.00 6. Super Hockey 4. Minstrel Man (CC 4/49) 10.00 15.00		
	4. Fairway (Wm 6/53) 40.00	60.00		ŀ	(Got 3/51)		
	4. Five Star (Univ 5/51) 25.00 4. Flying High (Got 2/53) 50.00	$\begin{array}{r} 40.00\\ 80.00\end{array}$			4. Monaco (Un 8/56) 325.00 425.00		
	4. Four Bells (Got 10/54) 135.00	160.00			(Got 3/54) 100.00 145.00		
	4. Four Corners (Wm 12/52) 45.00	85.00			4. Niagara (Got 12/51) 25.00 50.00 (Got 7/55) 145.00 185.00		
	4. Four Horsemen (Got 9/50) 20.00	40.00			4. Nitry (Wm 12/50) 15.00 25.00 4. Sweetheart (Wm 5/50) 20.00 35.00		
	2. "400" Upright				4. "9" Sisters (Wm 1/54). 50.00 110.00 4. Tampico (Un 6/49) 10.00 15.00		
	(Ge 10/52) 30.00 4. Four Stars (Got 6/52) . 40.00	50.00 60 . 00			6. Oasis (Sx 10/50) 10.00 15.00 4. Telecard (Got 1/49) 10.00 15.00 4. Olympics (Wm 5/52) 40.00 65.00 4. Thing (CC 2/51) 15.00 25.00		
	4. Frolics (B 10/52) 40.00	95.00			4. Palisades (Wm 7/53) 45.00 85.00 2. Three Deuces		
	2. Frontiersman (Got 11/55) 120.00	185.00			4. Palm Beach (B 7/52) 40.00 70.00		
	4. Fun House (Wm 10/56) 225.00 2. Futurity (B 3/51) 20.00	$\begin{array}{r} 285.00\\ 40.00\end{array}$			4* Parade (B 6/56) 350.00 475.00		
	4* Gay Time (B.6/55) 145.00	220.00			4. Peter Pan (Wm 4/55) . 125.00 165.00 (Un 6/51) 20.00 30.00		
	4* Gayety (B 3/55) 75.00 4. Georgia (Wm 7/50) 20.00	$\begin{array}{r}120.00\\30.00\end{array}$			2. Piccadilly (Wm 5/56) 200.00 285.00		
	4. Gladiator (Got 1/56) 225.00	265.00			4. Pinch Hitter (Un 5/49) 10.00 15.00 4. Times Square		
	4. Glamour (Got 7/51) 10.00 4. Globe Trotter	20.00			4. Pinky (Wm 9/50) 20.00 30.00 (Wm 4/53) 50.00 85.00 4. Pin Wheel (Got 11/53) 75.00 120.00 4. Toreador (Got 6/56) 275.00 320.00 (Contemportation of the second seco		
	(Got 11/51) 20.00 4. Golden Nugget	30.00			4* Pixie (Un 10/55) 150.00 200.00 4. Touchdown (Un 1/52) 20.00 30.00		
	(Upright) (Ge 2/53) 35.00	50.00			4. Poker Face (Got 9/53) 65.00 100.00		
	4. Gold Star (Got 8/54) 125.00 4. Grand Champion	160.00		-	4. Princhy (CC 12/50) 10.00 15.00 4. Triplets (Got 7/50) 15.00 20.00		
	$(Wm 8/53) \dots 45.00$	95.00			$(\text{Wm 10/49}) \dots 10.00 20.00 - 4. \text{Tropicana (Un 1/55)} 55.00 140.00 - 4. \text{Orgentat (Cat 2/52)} 45.00 - 70.00 - 4. \text{Tropicana (Un 1/55)} 55.00 140.00 - 4. \text{Tropicana (Un 1/55)} - 55.00 - 140.00 - 50.00$		
	4. Grand Slam (Got 4/53) 40.00 4. Green Pastures	9.0.00			4. Quartet (Got 2/52) 45.00 70.00 4. Tropics (Un 7/53) 25.00 65.00 4. Queen of Hearts 4. Turf King (B 6/50) 20.00 45.00 45.00		
	(Got 1/54) 60.00	120.00			(Got 12/52) 50.00 85.00 4. Turn King (B 6/50) 20.00 45.00 4. Ouintet (Got 3/53) 45.00 90.00 4. Twenty Grand		
	4. Guys-Dolls (Got 5/53) 30.00	$75.00 \\ 95.00$			2. Bace the Clock (Wm 12/52) 25.00 55.00		
	2. Gypsy Queen (Got 2/55) 135.00	175.00			(Wm 5/55) 125.00 210.00		
	4. Handicap (Wm 6/52) . 40.00	60.00			4. Red Shoes (Un 11/50). 20.00 30.00 4. Watch My Line		
	4. Happy Days (Got 7/52) 40.00 2. Happy-Go-Lucky	70.00			4. Regatta (Wm 11/55) 125.00 175.00		
	(Got 3/51) 20.00	30.00			4. Rio (Un 11/53) 35.00 75.00 4. Whizz Kids (CC 3/52) 30.00 45.00		
	4. Harbor Lites (Got 2/56) 175.006. Harvest Time	210.00			4. Rocket (Ge 5/50) 15.00 25.00 2. Winner (Univ.) 20.00 30.00		
	(Ge 9/50) 10.00 4. Harvey (Wm 5/51) 25.00	$\begin{array}{c} 20.00\\ 40.00\end{array}$			4. Rockettes (Got 8/50) 20.00 30.00 2. Wishing Well		
	4. Havana (Un 2/54) 35.00	90.00			4. Rose Bowl (Got $10/51$) 25.00 65.00		
	4. Hawaii (Un 6/54) 39.00 4. Hawaiian Beauty	95.00			(Ev 10/53) 145.00 195.00 4* Yacht Club (B 6/53) 45.00 80.00		
	(Got 4/54) 100.00	130.00			4. Club Model 160.00 225.00 4. Zingo (Un 10/51) 25.00 75.00		
	← TOTAL NO. TOTAL VA	LUE→			← TOTAL NO. TOTAL VALUE→ ← TOTAL NO. TOTAL VALUE→		

		ISH BOX. PRICE LISTS ??
The Cash Box, Page	143 • 1	END OF MONTH INVENTORY ISSUE • May 25, 1957
NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)	1[NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURFOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)
SHUFFLES		SHUFFLES (Cont.) 4. Genco & Player Re- bound (9/51) 20.00 35.00 4. Genco Shuffle Pool (11/53) 25.00 65.00 4. Genco Match Pool Match Pool
4. Bally Victory Bowler (5/54)		(2/54) 50.00 85.00
4* Bally Magic Bowler 90.00 175.00 4* Bally Magic Bowler 95.00 185.00 4* Bally Blue Ribbon 3/55) 175.00 250.00 4* Bally Gold Medal 175.00 260.00 175.00		4. Keeney Team (10/52) 25.00 90.00
4* Bally ABC Bowler (7/55) 285.00 375.00 4. DeLuxe model 300.00 385.00 4. Bally Congress (7/55) 375.00 425.00 4. DeLuxe model		4. Keeney Bonus Bowler (3/54) 70.00 175.00 4. Keeney Diamond Bowler (5/54) 70.00 175.00 4. Keeney Bikini (6/54) 90.00 175.00 4. Keeney Century (6/54) 90.00 185.00 4. Keeney American (9/54) 90.00 195.00
7. Bally King Pin Bowler (9/55) 275.00 435.00 4. ChiCoin 6-Player (8/51) 35.00 65.00 45.00 4. ChiCoin 6-Player (8/51) 35.00 65.00 45.00 4. ChiCoin 6-Player (5/52) 35.00 65.00 45.00 4. ChiCoin Match Bowler (6/52) 35.00 70.00 45.00		4. Keeney National (9/54) 90.00 195.00 4. Keeney Speedlane (4/55) 95.00 250.00 4. United 6-Player Super (3/52) 20.00 65.00 4. United 4-Player Official (5/52) 25.00 50.00 5.00 25.00 50.00 4. United 6-Player Official (5/52) 25.00 50.00 4. United 6-Player Star 25.00 50.00
4. ChiCoin Bowl-A-Ball (10/52) 35.00 80.00 4. ChiCoin Match Bowl-A-Ball (11/52) 35.00 80.00 4. ChiCoin 10th Frame Special (12/52) 35.00 80.00 4. ChiCoin Name Bowler (1/53) 35.00 80.00		4. United 6-Player Star
4. ChiCoin 10th Frame Double Score Bowler (2/53)		Super (10/52) 35.00 85.00 4* ChiCoin 4-Player Derby 99.50 150.00 4. United Cascade (2/53) 35.00 80.00 4* ChiCoin Goalee 40.00 90.00 4. United Clover (2/53) 35.00 85.00 2. ChiCoin Hockey 50.00 75.00 4. United Liberty (2/53) 35.00 85.00 4. ChiCoin Midget Skee 60.00 125.00 4. United Classic (6/53) 35.00 85.00 4. ChiCoin Pistol 30.00 95.00 4. United Olympic (6/53) 35.00 85.00 4* ChiCoin Home Run, 6-Player (3/54) 6-Player (3/54) 6.00
(6/53) 25.00 110.00 4. ChiCoin Gold Cup 50.00 115.00 (7/53) 50.00 115.00 2. ChiCoin High Speed 60.00 120.00 2. ChiCoin High Speed 71 percent (8/53) 60.00 125.00 4. ChiCoin High Speed 71 percent (8/53) 60.00 125.00		4* United Imperial (9/53) 40.00 95.00
4. ChiCoin Advance (10/53) 65.00 135.00 4. ChiCoin King (10/53) 75.00 140.00 4. ChiCoin Criss Cross Bowler (12/53) 50.00 145.00 4. ChiCoin Super Frame (3/54) 50.00 155.00 4. ChiCoin Starlite (5/54) 65.00 160.00		4. DeLuxe model 70.00 140.00 4. Evans Ski Roll 35.00 75.00 4. United Ace (5/54) 85.00 145.00 4. Evans Super Bomber 60.00 120.00 4. DeLuxe model 85.00 150.00 4. Evans Play Ball 30.00 90.00 2. United Rainbow (5/54) 60.00 160.00 4. Evans Ten Strike '46 30.00 75.00 4. DeLuxe model 80.00 160.00 4. Evans Tommy Gun 30.00 110.00 4. DeLuxe model 80.00 165.00 4. Exhibit Dale Gun 35.00 75.00
4. ChiCoin Feature (7/54) 65.00 170.00 4. ChiCoin Holiday (9/54) 95.00 195.00 4. ChiCoin Flash (10/54) 95.00 195.00 4. ChiCoin Playtime (10/54) 95.00 200.00 4. ChiCoin Fireball (11/54) 95.00 200.00		$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
4. ChiCoin Thunderbolt (12/54) 150.00 210.00 4* ChiCoin Triple Strike (2/55) 150.00 225.00 2. ChiCoin Arrow (2/55) 160.00 225.00 4. ChiCoin Criss Cross Targette (1/55) 35.00 150.00		4. DeLuxe model 95.00 185.00 (6/54) 85.00 175.00 4. United Mercury (12/54) 95.00 185.00 - 4. Exhibit Star Shooting 4. DeLuxe model 95.00 190.00 - 4. Exhibit Star Shooting 4. DeLuxe model 120.00 195.00 - 4* Exhibit Sportland Shooting 4. DeLuxe model 120.00 195.00 - 4* Exhibit "500" Shooting 4. DeLuxe model 120.00 195.00 - 4* Exhibit "500" Shooting 4. Un. Venus (3/55) 130.00 200.00 - 4* Exhibit Treasure Cove
4. DeLuxe model 50.00 160.00 4. ChiCoin Bonus Score (4/55) 265.00 4. ChiCoin Big League (5/55) 270.00 2* ChiCoin Hollywood (5/55) 175.00 275.00 4. ChiCoin Blinker (8/55) 225.00 280.00		4. DeLuxe model 135.00 210.00
4. ChiCoin Score-A-Line (9/55) 235.00 285.00 4. ChiCoin Bowling Team (10/55) 235.00 290.00 4* ChiCoin Miami Shuffle (10/56) 65.00 195.00 4. Exhibit Twin Rotation 65.00 195.00		2. Un. Capitol (6/55) 170.00 250.00
(5/52)		4. Information (11/55) 295.00 395.00 $and and and and and and and and and and $

The Cash Box PRICE LISTS

The Cash Box, Page 144 • END OF MONTH INVENTORY ISSUE • May 25, 1957

CANTER CANADATE

_

_

____ ____

_

~

_ ------

-

Manufacturers New Equipment Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory.

١

AMI, INCORPORATED

NUMBER OF EACH MA	CHINE	OWNE	D
VALUE OF MACHINES	HERE	VALUE:	
BY FLOURE PETWEEN LOW AN	CERTAIN D HIGH P	RICES	
	1275 L.J.		
ARCADE EQUIPM	ENT	(Con	t.)
4* Genco Quarterback (10/55)	200.00	325.00	
4* Genco Hi-Fly Baseball (5/56)		325.00	
4* Genco State Fair Rifle	295.00	395.00	
Gal. (6/56) 4. Jack Rabbitt	50.00	75.00	
4. Jungle Joe 4. Keeney Air Raider	$\begin{array}{c} 45.00\\ 65.00\end{array}$	$\begin{array}{r} 65.00 \\ 150.00 \end{array}$	
4. Keeney Sub Gun 4. Keeney Texas Leaguer .	$\begin{array}{c} 70.00\\ 25.00\end{array}$	$\begin{array}{r} 125.00\\ 40.00\end{array}$	
4* Keeney Sportsman (11/54)	145.00	195.00	
4. DeLuxe model 4. Keeney Ranger (3/55)	$\begin{array}{c} 160.00\\ 225.00 \end{array}$	$195.00 \\ 250.00$	
4. DeLuxe model (3/55)	235.00	260.00	
4. Lite League 4. Mills Panoram Peak	$\begin{array}{r} 45.00 \\ 175.00 \end{array}$	75.00 325.00	
4. Mills Conv. for Panoram Peek	10.00	20.00	
2. Muto. Atomic Bomber	65.00 95.00	125.00 140.00	
2. Mutos. Ace Bomber 4. Mutoscope Dr. Mobile			
(Prewar) 4. Mutos. Fly. Saucers 4. Mutos. Photo (Pre-War)	95.00 90.00	175.00 150.00	
4. Mutos. Photo (Pre-War) 4. Mutos. Photomatic	125.00	295.00	
4. Mutos. Photomatic DeLuxe 4. Mutoscope Silver Gloves	250.00	350.00	
4. Mutoscope Sky Fighter.	125.00 60.00	$\begin{array}{c} 225.00\\ 150.00 \end{array}$	
4. Mutos. Voice-O-Graph 35c	175.00	350.00	
4* Mutoscope K.O. Champ 4. Mutos. Drive Yourself		375.00 550.00	
4* Mutoscope Rock 'n			
Roll (7/56) 4. QT Pool Table	$35.00 \\ 50.00$	100.00 75.00	
4. Quizzer 4. Rockola World Series	50.00 35.00	85.00 85.00	
4. Scientific Baseball	20.00	40.00	
 Scientific Basketball Scientific Batting Pr 	$\begin{array}{c} 20.00 \\ 30.00 \end{array}$	45.00 85.00	
2. Scientific Pitch 'Em 4* Seeburg Bear Gun	$50.00 \\ 75.00$	$150.00 \\ 175.00$	
4. Seeburg Chicken Sam 4. Seeburg Shoot the Chute	$\begin{array}{c} 50.00\\ 45.00\end{array}$	100.00 90.00	
4* Seeburg Coon Hunt	85.00	175.00	
4. Set Shot Basketball 4* Telequiz	135.00 75.00	$265.00 \\ 100.00$	
4. Un. Team Hockey	25.00 75.00	50.00 185.00	
4. DeLuxe model	75.00	195.00	
4* United Carnival Gun (10/54)	125.00	195.00	
4. DeLuxe model 4. United Bonus Gun	135.00	200.00	
(1/55) 4. DeLuxe model	$\begin{array}{c} 225.00\\ 230.00 \end{array}$	$275.00 \\ 280.00$	
4. United Super Slugger			
(7/55) 4. United Star Slugger		325.00	
(4/56)	275.00 50.00	375.00 75.00	
4. Wilcox-Gay Recordio 6. Wms. All Stars (8/47) 6. Wms. Box Score (12/47)	25.00 25.00	70.00	
6. Wms. Star Series (4/49)	25.00 25.00	75.00	
2. Wms. Super World Series (4/51)	30.00	75.00	
2. Wms. DeLuxe World Series (2/52)	35.00	80.00	
4* Wms. DeLuxe Baseball (4/53)	65.00		
4. Wms. Pennant Baseball		125.00	
(12/53) 4. Wms. Super Pennant	80.00	135.00	
Baseball (12/53) 4. Wms. Super Star	84.50	150.00	
Baseball (12/53)	<mark>90.</mark> 00	165.00	
Wms. Major League Baseball (2/54)	99.50	175.00	
2. Wms. All Star Baseball (2/54)	125.00	180.00	
(2/54) 2. Wms. Big League Baseball (3/54)	125.00		
4. Wms. Jet Fighter		185.00	
(10/54)	$\begin{array}{c} 125.00\\ 195.00 \end{array}$	$\begin{array}{c} 225.00\\ 295.00\end{array}$	
4. DeLuxe model 4. Wms. Polar Hunt (3/55)	200.00 200.00	300.00 315.00	
4* Wms. Sidewalk Engineer			
(4/55)	100.00	195.00	
(5/55)	195.00	275.00	
4* Wms. Four Bagger (4/56)	285.00	395.00	
4. DeLuxe model	310.00	395.00	
← TOTAL NO. TOT	AL VA	LUE→	

H-200 200-sel. phonograph	
H-120 120-sel. phonograph	
H-100 100-sel. phonograph	Au
HAB-200 Selective-play Hideaway	hori
HBB-200 Continuous-play Hideaway	Vo Li
WQ-200 200-sel. Wallbox	or P
WQ-120 120-sel. Wallbox	Pub
Bargrip Wallbox Bracket	lica
Recessed Ceiling Speaker	tion
Wall Speaker Corner Speaker	1
Gorner opeaker	1
а ито -рното со.	
Studio Model "11"\$	3,245.00
BALLY MFG. CO.	
Official Pool	395.00 837.00
Show-Time ABC Bowling Lanes (6 Player)	
	1,330.00 1,245.00
11 Foot Bike (Kiddie Ride)	1,225.00
Model T (without Record	835.00
Changer) Model T (with Record	705.00
Changer)	755.00
The Champion (With new-all-metal cabinet)	835.00
CHICAGO COIN MACHINE CO.	
Bowling League (6 Player)	
20 Foot-8 In. 14 Foot-8 In.	
11 Foot-11 In. DeLuxe Ski-Roll or	
DeLuxe Ski-Score (6 Player)	
13 Foot 11 Foot	
No List Price	
Authorized for Publication	
EXHIBIT SUPPLY CO.	
Six-Pocket Pool 6 Peek Barrels, with base	
Nudist Colony (Ant Colony)	
6 Peek Barrels, with base Nudist Colony (Ant Colony) 5 See-A-View Houses Card Vendor, with base	
Single Column Double Column	
No List Price	
Authorized for Publication	
J. F. FRANTZ MFG. CO.	
Kicker & Catcher (Counter Game)	
ABT Challenger Pistol (Counter Game)	
ABT Guesser Scale	
ABT Rifle Sport (Shooting Gallery)	
Aristo Scale No List Price	
Authorized for Publication	
GENCO MFG. & SALES CO.	
Rotation Pool Gypsy Grandma Fortune Teller	
Circus Rifle Gallery	
Regular Model Match Model	
Davy Crockett (Rifle Gallery)	
No List Price Authorized for Publication	
D. GOTTLIEB & CO.	
Royal Flush (Single Player, 5-B	all)
No List Price Authorized for Publication	
INTERNATIONAL MUTOSCOP	
CORP.	
Voice-O-Graph, 45-78 RPM	325.00
With Musical Unit Without Musical Unit	,850.00
without Musical Unit	390.00

J. H. KEENEY & CO.	
Bowl-O-Rama (6 Player) 14 Foot	Au
11 Foot	thor
True-Score (6 Player) 14 Foot Super Big Tent	No 1
Snack Vender	for
Soup Vender DeLuxe Hot Coffee Vender	Pric
DeLuxe Hot Coffee & Hot	elica
Chocolate Combo Vender . Various Models of above	tion
ROCK-OLA MFG. CORP.	
Model 1455, 200 Sel. Model 1454, 120 Sel	A
Model 1454, 120 Sel. Model 1452, 50 Sel. Model 1450—Playmaster,	uhor
120 Sel	No
Model 1546 Chrome Wall Box, 120 Selections Model 1548, 50 Selection Wall	for
Model 1548, 50 Selection Wall Box 1617—Hi-Fi Wall Speaker	Pric
Model 1906, Remote Volume	e 5lica
Control Model 1927, Remote Volume	tion
Control with Cancel Button	. /
J. P. SEEBURG CORP. KD200 Phonograph	1.
L100 Phonograph	Aut
D3WA-Wall-O-Matic 200	hori
MRVC3-Master Remote Volume Control	vo L
HFCV2-8-High Fidelity Wall Speaker	for F
HFCV3-8-High Fidelity	rice
Corner Speaker HFCV1-12-High Fidelity	licati
Recessed Speaker PS6LZ-Power Supply	on
HFA1-L6-Power Amplifier	1
UNITED MFG. CO.	
Bowling Alley (6 Player) 11 Foot\$	1,170.00
14 Foot 18 Foot Team Play Bowling Alley	
(6 Player)	
11 Foot\$ 14 Foot	1 265 00
18 Foot Available in 25¢ Play, also av in 2 Plays–25¢ with Credit	1,385.00 zailable
Price on Request.	Unit-
Pirate Gun Handicap Shuffle Alley	645.00
(Without Match Feature) Single Chute	760.00
Double Chute DeLuxe Handicap Shuffle Alley	780.00
(With Match Feature) Single Chute	810.00
Double Chute	830.00
WILLIAMS MFG. CO. Roll-A-Ball (6-Player)	
DeLuxe 1957 Baseball 6-Pocket Pool Table	
Cue Ball (Single Player, 5-Ball) Crossfire (Regular Model)	
DeLuxe Crossfire (Match Model Peppy, The Clown)
Crane No List Price	
Authorized for Publication	
THE RUDOLPH WURLITZER Model 2100 Phonograph, 200	co.
Sel., Model 2104 Phonograph, 104	A
Sel., Model 2150 Phonegraph, 200	thor
Sel. Model 5210 Well Boy	No ized
200 Sel., 3-Wire	for
200 Sel., 3-Wire Model 5207 Wall Box, 104 Sel., 3-Wire Model 257, Stepper, 104 Sel. Model 5115 Hi-Fi Corner Sector 4" (" Model 1 Corner	Pric Pul
Model 5115 Hi-Fi Corner Speaker, 4"-5" Matched Cones	e blica
Model 5116 Hi-Fi Corner	tion
Speaker, 8" Heavy Duty with Extended Range	



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Page 146

"OH, THOSE 50-CENT PIECES -HOW BEAUTIFUL THEY ARE"

WURLITZER 200 HITS HIGH EARNINGS IN JERRY JABEN'S SPECTACULAR KANSAS CITY NIGHT CLUB, "THE INFERNO"

You should hear Wurlitzer Operator Charles Bengimina tell it. He put a 200-Selection Wurlitzer with half-dollar play in "The Inferno," a red hot new spot in Kansas City, Missouri. "It's been playing like the devil was after it ever since! Wonderful! And the flow of fifty cent pieces has been as beautiful as the music." Just one more example that a Wurlitzer Phonograph PLUS half-dollar play is coin-operated music's greatest money-making combination.

SEE A WURLITZER DISTRIBUTOR NOW

WURLITZER PIONEERS OF 50-CENT PLAY

WURLITZER • NORTH TONAWANDA, N.Y. ESTABLISHED 1856



For biggest pool profits operate new improved Isa POCKET Uttic New Visual-Totalizer Ball-Sorter speeds up play, increases earnings what you get No time lost shuffling chips to keep score. No time wasted in arguments. to promote play Result is more coins through the chute per hour, bigger profits for you. DOUBLE DIME OR SINGLE QUARTER CHUTE Finest quality imported cue-ball 15 highest quality imported numbered pool-balls in official colors and striping 4 accurately balanced cue-sticks Polished wood triangle Cue-chalk Complete set of tally-balls or peas for Kelly Pool Pea-Shaker Bottle Complete rules for 9 different games and glossary of pool-terminology PATRONS Cue Repair Kit Accurate spirit-level CAN PLAY

Basic Pool Rotation Pool 15-Ball Pool 9-Ball Pool 8-Ball Pool Kelly or Pea Pool 10-Ball Pool 10-Ball Rotation Pool 10-Ball Kelly Pool

761/2 IN. BY 431/2 IN.

Sturdy construction, simple mechanism insure years of troublefree profitable performance. Warp-proof pressed-wood playfield upholstered with genuine green billiard cloth, as are live-rubber cushions. Cabinet luxuriously finished in 2-tone browns to harmonize with fixtures in all types of locations. New Visual-Totalizer Ball-Sorter—exclusive feature of Bally OFFICIAL POOL—speeds up play, boosts earnings. Players are not required to shuffle tally-chips to keep score, never waste time in arguments. Ball-Sorter automatically separates each player's pocketed balls from opponent's pocketed balls. And, because pocketed balls are always in view, players follow progress of game merely by glancing at Visual-Totalizer. Balls cannot be removed from Ball-Sorter until coin is deposited, when balls drop into balldelivery rack.

ON DISPLAY IN Bally PLAZA-MOA CONVENTION MORRISON HOTEL, CHICAGO, MAY 19, 20, 21-AND AT BALLY DISTRIBUTORS COAST TO COAST

BALLY MANUFACTURING COMPANY · 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS ABC BOWLING LANES · SHOW-TIME · KIDDIE-RIDES