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JETHRO TULL: THE ANDERSON TAPES

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The new sound of Peaches & Herb is in good company.

"The Sound of Silence" is the debut single of Peaches & Herb on Columbia Records





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'Company' & 'Follies':

Brilliant Reminders

Ordinarily, a discourse on a musical event, from the theatre or otherwise, would be left to other sections of this magazine, but the triumph of "Follies," particularly as it follows another extraordinary Steven Sondheim-scored show, "Company," moves us to examine the impact these shows should have on the musical theatre. After all, it's no secret that there are pressures on this great artform to renew and revitalize itself so that it can mirror the "contemporary" scene. "Hair" seemed to point the way because it did just that-even if its world was somewhat narrow—and with a "rock score" to boot. As things are turning out, however, "Hair" was unique and, unfortunately, remains unique. It's sad but true that there's nothing like "Hair," and one wonders whether it

truly represented any precedent for the "modern" musical. "Company" and "Follies" would seem to have better claim to roles as precedent-setting musical theatre. And they achieve this without resorting to "rock music." Rock music is not bad in itself, of course, but "Hair" made many critics feel that the answer to the evolution of musical theatre was simply to make sure one had a rock score to go along with the rest of the

theatrical ingredients of a musical. With brilliance, "Company" and "Folprove otherwise. Even with lies" Harold Prince's genius at staging, Sondheim and his orchestrator, Jonathan Tunick, are the creative stars of both shows, dealing, perhaps for the first time since "Pal Joey," with ugly adult relationships (remember that "West Side Story," with words by Sondheim, and "Hair" revolve around youth). Sondheim reflects on the serious side of both shows-honeymoonis-over marital relationships, commitment to other human beings and the devastating contrast between fantasy and reality-with the sharp, swift focus of word-and-music. Yet, the overall impression of "Company" and "Follies" is still musical theatre, often out-and-out musical comedy. Not opera. Not street theatre. Not anything that would or should break its ties with one of America's great indigenous art forms

While both shows break new ground in depicting mature, adult matters, they have the good sense to retain the entertainment values of what is basically vaudeville on a grand scale. They remind us of what Broadway theatre writers tend to forget and therefore make audiences regret.

CHALLENDER

CashBox (0)210

May 22, 1971

| det and | | | | |
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| 3 | Jackson 5-Motown 1179 PUT YOUR HAND IN THE HAND | 2 | 3 | |
| 4 | Ocean-Kama Sutra 519 (Dist: Buddah) BRIDGE OVER TROUBLED WATER | 3 S | 2 | |
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CENSEES) - ALPHABETIZ

 Superstar (Leeds—ASCAP)

 Sweet And Innocent (Tree—BMI)

 Take Me Home Country Roads (Lane—ASCAP)

 Tarkio Road (Talking Beaver—BMI)

 That's The Way I've Always Heard It

 (Quackenbush/Kensho—ASCAP)

 The Court Room (Tree—BMI)

 There's So Much Love All Around Me

 (Planetary—BMI)

 13 Questions (Kulberg/Roberts/Open

 End—BMI)

 Timothy (Plus Two—ASCAP)

 Tip Of My Tongue (McCoy/One Eve Soul)

 Toats & Marmalade For Tea (Casserole—BMI)

 Treat Her Like A Lady (Unart/Stagedoor

 —BMI)

 We can Work It Out (MacLen—BMI)

 We Vere Always Sweethearts (Blue Street— ASCAP)

 Walk Away (Pamco/Home Made—BMI)

 What You See Is What You Get (lobete—BMI)

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 What You See Is What You Get Mil)

 Whot Soing On (lobete—BMI)

 Whot Soing On (lobete—BMI)

 What You See Is StyMenphis—BMI)

 Woodstock (Siquomb—BMI)

 Your Love (Music Power/WB Tamerlane

 —BMI)

 You're My Man (Flagship—BMI)

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 Combine—BMI)
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 Here Comes The Sun (Harrisongs—BMI)
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 Here Comes That Rainy Day Feeling
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 House On Pooh Corner (Pamco—BMI)
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 If (Screen Gems/Columbia=BMI)
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 A Don't Know How To Love Him (Leeds— ASCAP)
 26.34

 I Don't Want To Loose You (Grooveville—BMI)
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 Don't Want To Loose You (Grooveville—BMI)
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 I Don't Want To Loose You Grooveville—BMI)
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 Love You For All Seasons (Ferncliff-James)
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 Love You For All Seasons (Ferncliff-James)
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 Indian Reservation (Acuff-Rose—BMI)
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 Awaiting On You All (Harrisongs—BMI)

 Bad Water (Unart—BMI)

 Be Good To My Baby (Klondike—BMI)

 Be Nice To Me (Earmark/Screen Gems/ Rundgren—BMI)

 Booty Butt (Tangerine—BMI)

 Bridge Over Troubled Water

 (Charing Cross—BMI)

 Conty Find The Time (Intervale/Screen Gems/Col.—BMI)

 Cool Aid (Wingate—ASCAP)

 Cool Aid (Wingate—ASCAP)

 Don't Change On Me (Racer/U.A.—ASCAP)

 Don't Change (Lovin (Fame—BMI)

 Don't Change (Druge Libe—BMI)

 Don't Change (Druge Libe—BMI)

 Don't Change (Druge Libe—BMI)

 Don't Change (Druge Libe)

 Don't Change Man (Druge Libe)

 Don't Change Man (Druge Libe)

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 Don't Change Man (Druge Elbe)

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 14 13 90 62 63 66 100 88 95 57 54 87 24 99 4 5 70 41 15 17 85 33 32 81 42 25 31 68 8 30 44 97 93 43 36 98 18 74 40 23 49 73 Feeling Alright (Irving—BMI) Film Flam Man (Tuna Fish—BMI) Funky Music (Jobete—BMI) Funky Music (Jobete—BMI) Funky Massau (Sherlyn—BMI) Cive More Power To The People (Julio Brian—BMI) 79 65 58 56 29

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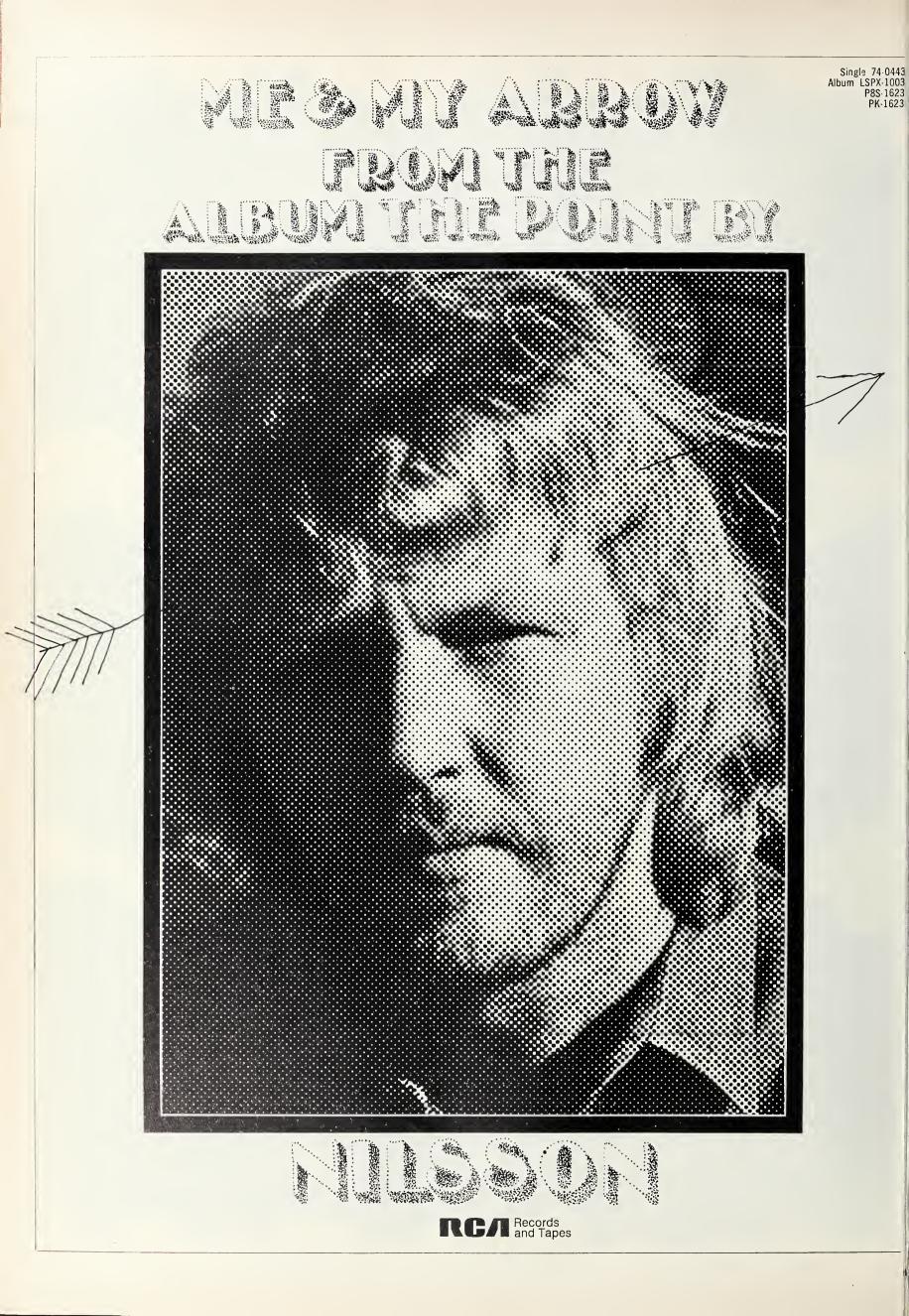
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SUNNYVALE, CALIF.-GRT Corp., seeking to better its faltering profit

seeking to better its faltering profit picture, is going to concentrate its dollars and efforts into three "good" areas of the operation: music tapes, records and GRT of Canada. In addition, the company is selling off unprofitable divisions. These in-clude Applied Cybernetics, Magnetic Media in New York and retail op-erations. Also, the company has sold its half of a joint venture with Pye Records of England in Janus Records. Pye gets the London half in exchange

Records of England in Janus Records. Pye gets the London half in exchange for the Janus operation here. These moves came to light as a result of a speech by Alan Bayley, president of GRT Corp., before all Sunnyvale employees on Wednesday, May 5.

Denies Rumors

Bayley also squelched three rumors: that the company was being acquired; that the company was going bank-rupt and that Bayley himself would leave the operation.

Bayley examined each of the amors: "One was that we were berumors:

FRONT COVER:



Jethro Tull's prime innovator and Jethro Tuir's prime innovator and moving force, Ian Anderson, has com-posed what is shaping up to be his group's biggest Reprise album ever, "Aqualung." The album, the group's first concept record, includes 11 new Ian Anderson compositions which deal with questions of theological concern Ian Anderson compositions which deal with questions of theological concern. The album has been described as "pro-God but anti-Church" (with room for imagination). "Aqualung" is Jethro Tull's fourth album for Reprise, with sales on the group's previous three establishing them as one of the top consistant selling groups interna-tionally. Anderson has just completed an extended American tour with Jethro Tull.

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ing acquired. I'll say categorically that is not true. We've sold some divisions . . . but we are not selling the company. Another rumor was that divisions . . . but we are not selling the company. Another rumor was that the company was going bankrupt. There was a point in time when I was a bit concerned about the pos-sibility myself, but that is not true now. We have corrected that situa-tion. We have additional capital into the company . . . we will be profit-able again very shortly so we won't have to worry about that. Another rumor was that I am leaving, and if that's true I don't know it. So l'll say 'No' to that one." Bayley was specific about the per-formance of the company's music tapes operation. "Something that I don't think very many people know is that the music tapes operation has been making a profit every month throughout all of this—every month month since Oct. 1966. . . ." Economy Hurt Calling attention to the economic downturn, Bayley said that the "prob-lems that we got into during the last nine months go back a great deal further."

further.

"They go back for some year and a half, during the marvelous economy (Cont'd on p. 10)

Bell 'Think Albums' Program Lifts LP's To 65% Of Volume

A Year Ago LP Sales 'Negligible'

Sales INegligible NEW YORK—Two years ago, albums were rarely discussed at Bell Record's weekly promo, merchandising and marketing meetings. While a consis-tent hitmaker in the singles field, al-bum sales were no more than a "neg-ligable" part of the company's volume. Yet, today, reflecting a "Think Al-bums" program at the label, album volume now amounts to at least 65% of the firm's gross dollar volume. The extensive, in-depth album pro-

The extensive, in-depth album pro-The extensive, in-depth album pro-motion program that has launched the label solidly into the LP market was spearheaded a little over one year ago by Gordon Bossin, vice presi-dent in charge of album sales. Since that time the label has developed such new artists as the Partridge Family and Dawn into maior album sellers and Dawn into major album sellers and come up with formidable chart showings on such established acts as the 5th Dimension, the Delfonics and Mountain.

Reflecting this new emphasis, Bell's promo staffers now concentrate on in-store, tie-in merchandising and devote a great percentage of their effort in the field to working with key re-tail outlets. This in turn has been picked up by Bell's distributors who are an essential part of the label's drive to consistently increase its share of the LP market. Everyone as-sociated with Bell is constantly ex-horted to "Think Albums".

Since Bell instigated its album pro-gram early in 1970, better than one third of all the LP's they have re-leased have made the charts. Today, Bell has six on the national listings, actually exceeding by one their singles count.

count. Everyone at Bell listens to each LP before it is released. The music is evaluated and the potential market is determined. When the package is ready for release, Bell is also ready with a program created for that individual album that is designed to ready with a program created for that individual album that is designed to help it to reach its audience. "The formula which sounds like simplicity itself, is too rarely practiced today and is the contributing factor to the astonishing average for Bell LP re-leases," a Bell spokesman explains.

Menon Named Chief Of Capitol Ind.; Gortikov On Board

HOLLYWOOD—The board of di-rectors of Capitol Industries has named Bhaskar Menon to succeed Stan

named Bhaskar Menon to succeed Stan Gortikov as president and chief exec officer of Capitol Industries, Inc. Gor-tikov, associated with Capitol for the past 11 years, will continue to serve on the Capitol Industries board. Menon, a former EMI executive, became executive vp of Capitol In-dustries on April 19, as well as presi-dent of Capitol Records. He will con-tinue as Capitol Records president, but relinquishes his exec vp post at CI. relinquishes his exec vp post at CI.

The board, in announcing Gortikov's "consent" to serve on the CI board, noted the "significant" contributions he had made to the label over the years.

Major exec changes at Capitol start-ed last Jan. when Sal Iannucci left as president of the label, being replaced on an interim basis by Gortikov.

London To Open Branch In Boston

NEW YORK-London Records will open its 5th branch operation June 1

open its oth branch operation june 1 in Boston. Further details on the move are expected next week. The company currently has branches in New York, Chicago and Los An-geles and the recently opened branch in Atlanta.

Donovan Denies Epic Pact Breach

Donovan denies that he is in breach of contract with Epic and declares that the allegation is the subject of corre-spondence between the attorneys for each party. Statement follows a story in the May 1 issue of Cash Box in which an Epic executive stated that the performer, said to have ended his five year association with the label, was "in substantial breach of his re-cording contract with Epic for some-time, and is, therefore, not free to re-cord for any other company." Donovan denies that he is in breach

A&M Ups LP List

NEW YORK—Effective this week (17), A&M Records has raised the list price of its album product to \$5.98. New pricing applies to all single LP's in the label's line.



Paul & Linda McCartney

Cash Box - May 22, 1971

Bootleg LP Seller States His Case (& Line) In Mailer

NEW YORK—Despite largely success-ful court relief against sellers of bootleg product, the business con-tinues, sometimes with open contempt. Take, for example, a firm called Colonial Records, which claims a line of "Trademark of Quality" bootleg albums. The firm, whose mailing ad-dress is P.O. Box 10291 in Glendale, Calif., has a mailing list to music suppliers that lists a "wholesale pricing schedule" and describes meth-ods of payment and shipment ("Due to the nature of the albums we can-not operate on a credit basis"). Also included in the mailing is a list of 12 albums by such performers as the NEW YORK-Despite largely success-Included in the mailing is a list of 12 albums by such performers as the Beatles, Donovan, Bob Dylan, Jeffer-son Airplane, Jethro Tull, Led Zep-pelin, Rolling Stones, Frank Zappa, the Mothers of Invention and Zubin Mehta and the Los Angeles Phil-harmonic Orchestra. As for "wholesale pricing." it's all based on quantity nurchases ranging

As for "wholesale pricing." it's all based on quantity purchases, ranging from \$2.10 for the purchase of 1 to 99 single LP sets to \$1.50 for 1000 or more. Double LP sets range from \$3.15 for 1 to 99 to \$2.50 for 1000 or more. After payment, product is shipped by either surface or air with the shipping

WB Charges 29 In Bootleg Suit

PHOENIX - Twenty-nine individuals have been named in a court suit entered at the Maricopa County Superi-or Court last week. The Phoenix case charges these persons and two firms, Skaggs Company, Inc and Pic-A-Tape Stereo Inc., with taping product re-corded for Warner Brothers Records and selling these unauthorized albums knowing that they were copies.

This suit is the fourth such to be filed against the companies in the Maricopa Court. In recent weeks, similar allegations were made by the Columbia Broadcasting System, A&M Records and Dunhill Records all asking that the court block further copying and halt the sale of the discount tapes.

In addition to the stoppage, suits ask for damages in the amount that the defendents were "unjustly en-riched."

charges being collect, or United Parcel (surface or air) with the entire cost and shipping charges C.O.D. "We are open to suggestions as to methods of transportation," the letter advises. And to justify its "Trademark of Quality" logo (with a photo of a pig between the copy), Colonial says: "We pride ourselves in making available these original productions of worth-while art. They are not copies of pre-vious albums. Great care has been taken to preserve the dignity and sound quality of the material involved as much as possible. Look for the as much as possible. Look for the "Trademark of Quality" label when purchasing these collectors items, it's your guarantee."

'Ram' Is McCartney's 2nd LP For Apple

ZNO LF FOI Appic NEW YORK—"Ram" is the title of Paul McCartney's second solo album for Apple Records. Due for release this week, the set also features his wife, Linda. Recorded in the U.S., three songs feature members of the New York Philharmonic Orchestra.

New York Philharmonic Orchestra. Sessions took place mostly in New York, utilizing the Columbia Studios and A&R. Most of the mixing took place at Sound Recorders in Los An-geles. McCartney's first LP, "Mc-Cartney," is an RIAA-certified gold seller. The New York office of Mc-Cartney Productions, at 257 Central Park West, has a new phone number. It's (212) 787-3811.



EDDIE KENDRICKS THE NEW FRONT-RUNNER OF THE DEMOGRAPHIC PARTY.

"IT'S SO HARD FOR ME TO SAY GOODBYE" (1-54203)

From the album "All by myself" TS-3

Standing up to be counted in every market



Company Financial Statements

MCA Income Rises In First Quarter

In First Quarter UNIVERSAL CITY — About 20% higher earnings for MCA Inc. in the first quarter of 1971 are announced by Lew R. Wasserman, president. Earnings for the quarter exceeded those of each quarter of 1970. Unaudited consolidated net income for the three months ending March 31, amounted to \$3,619,000 or 44 cents per share on \$,165,424 average number of shares of common stock outstanding. Gross revenues for the quarter totalled \$78,868,000. For the corresponding three months of 1970, consolidated net income was \$3,021,000 or 37 cents per share on 8,184,067 average number of shares outstanding and gross revenues were \$72,814,000. Wasserman stated that the com-pany will produce for television net-

Wasserman stated that the com-pany will produce for television net-works in the 1971-72 season fourteen series accounting for thirteen and one-half hours of prime-time program-ming, a gain of five series and five hours over the previous season. Sales of records and tapes continued in an upward trend and revenues from theatrical exhibition of motion pic-tures were satisfactory in the first quarter. Results for Spencer Gifts and Columbia Savings and Loan were higher than those for the 1970 first quarter. Interest expense was below the amount in the first quarter of 1970. 1970

1970. Wasserman expressed optimism that the overall performance will continue satisfactorily for the balance of the year.

MJA 3rd Quarter Net Is Up 38%

NEW YORK—It its first quarterly report since becoming a publicly held corporation, Marvin Josephson Asso-ciates, Inc. showed a 38% increase in net income after taxes for the quarter ended March 21 as compared to the ended March 31, as compared to the quarter ended March 31, 1970, reports quarter ended March 31, 1970, reports by Marvin Josephson, president. Net income was \$240,100 in the 1971 quarter (27¢ a share, up 23%) and \$173,500 in the 1970 quarter (22¢ a share). Revenues declined slightly from \$2.592,200 in the 1970 quarter to \$2,518,800 in the 1971 quarter. For the nine months ended March 31, net income after taxes was \$653,700 (78¢ per share) on revenues of \$7,591,000 compared to \$746,200 (93¢ per share) on revenues of \$8,-276,500 for the nine months ended March 31, 1970. With the selling season to the net-works for the 1971-72 season just con-cluded, Josephson also reported that the company's International Famous Agency division had, on the basis of

the company's International Famous Agency division had, on the basis of number of program series and num-ber of hours represented, surpassed the '70-'71 season notwithstanding the cutbacks in network prime time ac-cess for the '71-'72 season. Josephson added, "IFA was the leading talent agency representing television pack-agers during the current season and has widened its lead for the '71-'72 season." season.

IFA represented series returning for next season are "The Doris Day Show," "Mannix" and "Mission Im-possible" on CBS; "The Flip Wilson Show" on NBC; and "Love, American Style" on ABC. New series represented by IFA for

Style" on ABC. New series represented by IFA for next season are: "Nichols" (starring James Garner), "The Jimmy Stewart Show" (where IFA represents the creator-producer but not the star) and "McMillan and Wife" which will be one-third of the new 90-minute "Mystery Theatre," all on NBC: and "Chicago Teddy Bears" and "Funny Face" on CBS.

Josephson also reported that the "Captain Kangaroo" program, which Captain Kangaroo" program, which is produced for CBS by the company's Robert Keeshan Associates, Inc. sub-sidiary, had been renewed for a 17th year of broadcasting commencing in the fall of 1971.

Kinney Profits Mark In 6 Mos.

NEW YORK-Record net income is reported by Kinney Services, Inc. for the six-month period ended March 31. Net income per Common and Com-mon equivalent share for the six months increased to \$1.10, from \$1.02 a year earlier. Fully diluted net income per share was \$1.01, up from \$.93 a year earlier. Net income for the six-month period ended March 31, 1971, was \$20,365,000 as compared with \$17,975,000 a year before. The second quarter net income per Common and Common equivalent share increased to \$.55 from \$.52 a year earlier. Revenue reached \$289,-206,000 for the six months as com-pared with \$247,385,000 in the same period a year earlier. NEW YORK-Record net income is

CUC Seeks To Make Settlement

NEW YORK-Commonwealth United Corp. management is studying a plan of settlement with its creditors, prepared by Allen & Company, Inc., in-vestment brokers.

The details of the plan, when final-(Cont'd on p. 24)

Spring LP's Assist Buddah's **Top Quarter In Co.'s History**

NEW YORK — The Buddah/Kama Sutra Group reports that the current quarter "is the biggest in the com-pany's history."

Heavy contributor to the success of the quarter, said Neil Bogart and Art Kass, co-presidents, is the company's the quarter, said Neil Bogart and Art Kass, co-presidents, is the company's spring album release, a diversified 11-album package. In addition to the al-bums, Buddah recently earned two gold record awards from the RIAA for "Put Your Hand In The Hand" (Ocean, on Kama Sutra) and "Want Ads" (Honey Cone, on the Buddah-distributed Hot Wax label). The Buddah/Kama Sutra Group currently has seven singles on the charts: "Tarkio Road" (Brewer & Shipley), "Want Ads" (Honey Cone), "Put Your Hand In The Hand" (Ocean), "I Know I'm In Love" (Chee Chee & Peppy), "Only One Song" (Sha Na Na) and "Sunshine" (Flaming Ember, on Hot Wax). Heading the album release is "Cur-tis/Live!" by Curtis Mayfield, a 2-record set recorded live at the Bitter End East. The set contains several Mayfield standards ("Hell Below," "Check Our Your Mind," "Mighty Mighty") as well as new material ("I Plan To Stay A Believer," "Stare and Stare"). The Mayfield set is the fol-low-up to his best selling first solo

album, "Curtis", which has been on the charts for 33 weeks. The Mayfield LP appears on the Buddah-distributed Curtom label. On Kama Sutra is the debut album

by Ocean, the Canadian group who struck gold with their single, "Put Your Hand In The Hand". The album contains their new single. "Deep Enough For Me."

Enough For Me." Sussex Records, distributed by Bud-dah, enters with Sharon Ridley's "Stay Awhile With Me," a soul-mood "female Isaac Hayes" LP with special material written and produced by Joe Cobb and Van McCoy. On the Buddah label is "My First Album" by Melanie, a repackage of her "Born To Be" LP first issued in 1968, containing her "Close To It All" and her version of Dylan's "Mr. Tam-bourine Man." Jack Wild, star of the current "Mel-ody" and "Flight Of The Doves" fea-ture films (he made his screen debut

ody" and "Flight Of The Doves" fea-ture films (he made his screen debut as The Artful Dodger in "Oliver") checks in with "Everything's Coming Up Roses", an LP combining straight-ahead top 40 pop with a British vaude-villian flavour villian flavour. "Paint America Love" by Lou

"Paint America Love" by Lou Christie Sacco contains his current sin-gle "Lighthouse" as well as "Waco." Produced by Christie and Tony ("I Think I Love You") Romeo, the album is a marked departure for the singer. Biff Rose does a double with "The Thorn In Mrs. Rose's Side" and "Chil-dren Of Light". Originally issued on the now-defunct Tetragrammaton label, these are the albums that laun-ched Rose's career and contributed to ched Rose's career and contributed to

ched Rose's career and contributed to the Rose cult. "Nature's Baby" by Lena Horne presents the classic Horne voice in a pop-soul-jazz setting of contemporary tunes, with arrangements by Donny Hathaway, William Eaton and Robert Freedman. Includes her new single, "Feels So Good". "Black Fundamentation of the part of t

"Feels So Good". "Blasts From My Past" by Barry Goldberg, blues-rock organist, is a compilation of his previous Buddah albums and features Michael Bloom-field, Harvey Mandel, Charlie Mussel-white, Duane Allman and Eddie Hoh. Cuts include "Jimi The Fox", "Hole In My Pocket", "Blues For Barry and Michael" and "Sittin' In Circles". "Call Me Man!" is by the Jules Blattner Groun. Blattner and his trio have played all over the world from Hong Kong to Appleton, Wisconsin, and have worked with such talents as Chuck Berry and Wayne Cochran.

Bledsoe To Exit UA Label June 1

HOLLYWOOD—Rod Bledsoe will re-sign June 1 as vice president of prod-uct and member of the board of di-rectors of United Artists Records. The move, Bledsoe said, was moti-vated by his desire for a "deeper and more personal involvement in the more personal involvement in the creative aspects of the music busi-ness, such as publishing and produc-ing "

Mike Stewart, president of United Artists Records, stated, "It is of course, with deep regret that I accept Arbitist Records, stated, it is or course, with deep regret that I accept Ron Bledsoe's resignation. However, I am pleased that Ron will continue his fruitful association with the company by producing and guiding the careers of certain key acts on the label."

Bledsoe joined Liberty Records in 1965 as executive assistant to then president Al Bennett. During the past six years, he has served in various major executive capacities with Lib-erty Records, then Liberty/UA Rec-ords, predecessors to the current UA Records firm. Bledsoe keyed the Lib-erty entry into the tape cartridge business, served as director of A&R, vice president in charge of corporate development, president of Musical Isle of America, the company's rack and independent distribution arm, and was Bledsoe joined Liberty Records in of America, the company's rack and independent distribution arm, and was exec vice president and general man-ager for Liberty/UA, Inc., before the label became United Artists Records. In addition, Bledsoe produced disks for such major artists as Vikki Carr.

Jobete Music Rates 'A' In Educational Market

NEW YORK-Jobete Music is mak-

NEW YORK—Jobete Music 18 mak-ing it in the educational market. Robert L. Gordy, vice president and general manager of Jobete (BMI) and Stein and Van Stock (ASCAP), Mo-town affiliates, reports that the pub-lishers' initial probe into the educa-tional field created such an unprece-dented demand with every single edudented demand with every single edu-cational publication sold out on its first printing that a whole new series

is being launched. Jobete's print program is a joint venture with Belwin Mills, largest publisher of printed music in the nation

tion. "When the Columbus Ohio School board purchased almost 1,000 copies of a choral arrangement of 'For Once In My Life,'" Gordy said, "I knew that our music was on its way to-ward gaining stable recognition in the broad educational market." He point-ed out that Columbus is used by many national research organizations as the typical city in the United States. States.

Jobete's educational print program will keep its copyrights active by making them attractive to students, to create new and imaginative markets for its convricts kets for its copyrights.

More Awareness

Gordy pointed out that educators today are more aware than ever be-fore in our country's history of the needs of our young people, including music which has become one of their chief forms of communication. Students, he says, enjoy performing contemporary music and this marks the first time that the sound and style of the Jobete catalogue is be-ing made available in quantity to the educational market

ing made available in quantity to the educational market. "Music instructors recognize the quality of our songs and our writers," Gordy said, "which of course is one of the main reasons why every one of our efforts in this field is now in reprint."

reprint." A full-scale half-time presentation at athletic events has been developed called "The Sound of Young Ameri-ca." It traces via music for marching bands the Motown Sounds from its 10-year catalog of hit tunes. This package represents, Gordy feels, a highly attractive presentation geared

to the half-time shows at football games throughout the country. He emphasized that it is relevant to the people and the times instead of just another musical theme for half-time

another musical theme for half-time enjoyment. The new Jobete and Stein and Van Stock program covers: Easy piano, with arrangements by David Carr Glover, designed for children's lessons.

Band arrangements for both march-ing and stage bands. Arrangements are by John Cacavas. Orchestral arrangements, including a concert arrangement of "For Once In My Life."

In My Life." Choral music, including arrange-ments of numerous Number One hits the past few years. A special of the past few years. A special choral director's kit has been prepared.

Some of the Jobete and Stein and Van Stock songs featured in the vari-Van Stock songs featured in the vari-ous educational presentations include; "Reach Out, I'll Be There"; "Heaven Help Us All"; "Honey Come Back"; "Never Can Say Goodbye"; "Every-thing That's Good About You"; "My Cherie Amour"; "You've Made Me So Very Happy"; "I Hear A Sym-phony"; "Mama's Pearl"; "My World Is Empty Without You"; "The Hap-pening'; and many other top con-

Is Empty Without You"; "The Hap-pening'; and many other top con-temporary tunes. Working very closely with Gordy on this undertaking are Belwin's pres-ident, Martin Winkler, and Robert Silverman, Belwin's director of pop printed music.

Tenn. Ford Inks 5-Yr Capitol Deal

HOLLYWOOD—Tennessee Ernie Ford has signed a new five year deal with Capitol Records. New contract will take him through 27 years of record-ing and all of it with Capitol, where he recorded "Milk 'Em in the Morn-ing Blues," his first record for the label. label.

The new contract calls for Ford to record three albums each year plus any amount of singles he feels should be cut. David Cavanaugh will be the exec producer on all performer's ses-

Jack Fascinato, who has been Ford's conductor for the past 17 years, will be his principal record producer as well as arranger, and sometimes con-ductor.

Fuller Prod Co. Exits Columbia A&R

HOLLYWOOD—Jerry Fuller has re-signed from the staff (A&R post he's held for the past four years) at Co-lumbia to form his own company, Moonchild Productions, Inc. A former Fort Worth artist song-writer, Fuller launched his career in the industry with Challenge Records and Four Star Music in 1959, func-tioning as a recording artist and also

and Four Star Music in 1959, func-tioning as a recording artist and also contracted as a writer. For the next eight years Fuller was responsible for a wealth of copyrights—some four hundred in all—including several gold compositions. Among the most not-able were Rick Nelson's "Travelin" Man" and "Young World." In 1963 Fuller moved to New York, where he headed up the Challenge— 4 Star operation for the next two years. His entry into the production field came about when he returned to Los Angeles in 1965 and produced his first single for Challenge, "Lies," featuring The Knickerbockers. He accepted the Columbia bid in

featuring The Knickerbockers. He accepted the Columbia bid in 1967, resulting in the development of a number of major artists for the label, and an array of diversified hit product, capped with four gold al-bums and a half-dozen singles which also received RIAA certification. Two years are the nation's Bill Covin

also received RIAA certification. Two years ago the nation's Bill Gavin correspondents honored Fuller with the "Producer of the Year Award." Among the artists produced by Fuller at Columbia were Mac Davis, Mark Lindsay, Gary Puckett and The Union Gap and Andy Williams. Addi-tionally, he recorded O. C. Smith, in-cluding the memorable "Little Green Apples." Fuller will continue to re-cord Smith for Columbia under his Moonchild banner.

Kleinhandler To **RCA As Assistant** To Gene Settler

NEW YORK-Joe Kleinhandler has been appointed administrative assistant to the director of commercial sales at RCA Records.

Gene Settler, director of commercial sales, said the appointment is effec-

ive immediately. In this newly created position, Kleinhandler will assist Settler in various sales and administration functions including working with the RCA Records field men and distributors, and establishing "ever-better liaison between the home office, the distribu-tion force and the factories."

Kleinhandler joins RCA after hav-ing spent the past 15 years with CBS Records, where his most recent title was assistant director of administra-tion. He is a graduate of the Univer-sity of Connecticut with a Bachelor's Degree in Business Administration.



Joe Kleinhandler

McBrien Metromedia A&R Director In East

NEW YORK—Rod McBrien has been named director of east coast A&R for Metromedia Records. McBrien comes to Metromedia fol-

lowing a career as an indie producer, recording engineer and songwriter. He will now be concentrating his multiple talents on all forthcoming Metromedia product.

Unify Exec Structure Of Janus, Chess, GRT Labels

NEW YORK-The GRT Record Group NEW YORK—The GRT Record Group has completed unification of the oper-ating personnel of Janus, Chess and GRT into one staff functioning under Marv Schlachter, president. "Separate label identities will be retained, but we now have a much more efficient operation. A single force for all our promotional, marketing, merchandising accounting and admin-

for all our promotional, marketing, merchandising, accounting and admin-istrative activities will enable us to maintain greater control over every aspect of every label," said Schlach-ter, who recently took charge of the GRT Record Group. Added the exec: "During the past year and a half, Janus Records has grown from a brand new label to a successful, thriving operation. We've huilt a canable, experienced staff and

successful, thriving operation. We've built a capable, experienced staff and we've established several new artists. Using this as a basis for future growth, along with the tremendous wealth of material and artists on the Chess label, we now have the ability to merchandise and expand as never before. New artists will be added, important artists such as The Dells, Ramsey Lewis, Howlin' Wolf and Muddy Waters have been resigned. Extensive campaigns are backing up their product."

Aggressive marketing and merchan-Aggressive marketing and merchan-dising techniques and innovative promo concepts will be applied to both Chess and Janus product. Packaging concepts used with great success on Janus albums will be applied to Chess material. One of the most noteworthy in this area was "Donovan P. Leitch," a double album of early Donovan re-cordings which Janus treated as though it were new material. The expanded artist roster will en-

able Schlachter and his exec team to reach deeply into every significant record market.

By running Janus as a "total rec-ord" company, with product aimed at the Top 40, soul, underground and country markets, Schlachter feels he's been able to build a solid, self-sup-porting label. Janus accounted for 11 chart albums and seven hit singles during its first year of operation and during its first year of operation, and new titles are added each month. This approach is now shaping a positive new direction for the Chess, Janus, GRT labels.

Janus is currently on the pop and soul charts with "Do Me Right" by the Detroit Emeralds and "Be My the Detroit Emeralds and "Be My Baby" by Cissy Houston. Additional soul charters for Janus and West-bound, which Janus distributes, in-clude "Your Love Is So Doggone Good" by the Whispers and "You & Your Folks, Me & My Folks" by Funkadelic. Chess is on the soul charts with "I Play Dirty" by Little Milton.

Chess remains one of the strongest blues, soul, gospel and jazz labels. Muddy Waters received the most ex-tensive promo and publicity exposure tensive promo and publicity exposure of his career during his recent visit to New York, shortly after Schlach-ter assumed control of Chess. Similar build-ups are slated for Howlin' Wolf, whose "Message To The Young" LP has just been released; Bo Diddley, also making a strong LP showing with "Another Dimension"; Ramsey Lewis, whose "Back To The Roots" album has just been released, and many others. many others.

"Our main philosophy remains un-changed," emphasized Schlachter. "We will release product that we believe in and we'll give it our full support. The emphasis is on quality rather than cuantity. We've always given our disquantity. We've always given our dis-tributors saleable product and we've helped them sell it."

Bayley's Statement

(Cont'd from p. 7)

that we had in 1969, if you remember that we had in 1969, if you remember those days, and the early part of 1970. It just seemed like nobody could do anything wrong. No matter what they did, it came out wonderful. At that time we got into a lot of busi-nesses that, under circumstances, didn't turn out too well. I think that if the economy had stayed strong, like everyone at the time anticipated it would, the company would have it would, the company would have been in good shape, and those busi-ness ventures that we got into would have been very good business ven-tures. Unfortunately, the economy didn't stay strong."

didn't stay strong." Bayley said the company is look-ing for a "much better" year than 1970 for the nation's economy. "We're looking for a much better profit pic-ture. We aren't sure because we don't have the results for April yet, but we are very close to it." He added that the company's recent tape deal for MGM product may give the com-pany the additional business it needs to make it "quite profitable."

to make it "quite profitable." As for the company's personnel roster, Bayley told the employees he did not expect any further reductions in employment levels. "Our employ-ment levels," he said, "are now down to the place where they should be. There are still some minor problems to be corrected which will involve some adjusting, changing of func-tions, and moving people around a bit, but the overall employment levels should not go any lower than they are now; in fact I expect them to go up." Bayley also promised an over-all wage and salary review for all of are now; in fact r expect then the go up." Bayley also promised an over-all wage and salary review for all of the Sunnyvale operation in an at-tempt to take into account salary and wage inequities, as well as the cost of living, and any changed posi-tions. Changes, he added, are ear-marked for the first of June or "very, very shortly thereafter."

MCA Corporate Affairs Post Ties Label Duties; Cook Named

NEW YORK—In a further expansion and reorganization move, MCA Rec-ords has a newly created post of vice-

Kerr Exec VP At All-Platinum

ENGLEWOOD, N.J. — George Kerr has been named vp of All Platinum Records, according to Sylvia Robin-son, president.

son, president. Kerr joined All-Platinum a year ago as A&R director, where he teamed with Mrs. Robinson on the production of successful decks by the Moments, Whatnauts and Linda Jones. He also sang on an effort, "3 Minutes to Hey Girl." Before joining the company, Kerr was a writer and producer at Motown Records in Detroit, leaving to form his own publishing company and become an indie producer.

Saul: Spec. Proj. At ABC/Dunhill

HOLLYWOOD—Larry Saul has been named to the ABC/Dunhill promo staff as director of special projects, according to label vice president Marv Helfer.

Saul's areas of responsibility will place an initial major emphasis on the development of greater ABC/Dunhill presence in key secondary markets, to guarantee complete service and attention.

Sau's first project will be a swing through the northwest on the promo-tion of the Lambert-Potter produced Den Mother single, "Rose By Any Other Name" which shipped last week. This single will be getting a major label push and will be Saul's first project in his new position.

Saul joins the ABC/Dunhill staff after a year as Elektra's western pro-mo director. Prior to Elektra, Saul was with A&M.

president in charge of corporate af-fairs, and has appointed Lou Cook to the post.

the post. Mike Maitland, president, stated that the new position is the result of nearly a year of internal structural study, made by an independent engi-neering firm, and that it brings to-gether many of the functions of other divisions within the organization as well as now ones well as new ones. Cook, 38, will be the company exec

in charge of all corporate internal and external matters both domestiand external matters both domesti-cally and internationally. Although he has had an extensive legal back-ground, and in fact was once head of the MCA, Inc., law department in New York, his functions will be predomi-nately business, not legal. His posi-tion will by-pass entirely all formal legal matters.

Maitland revealed that Cook's ap-pintment was yet another in the Mattand revealed that Cook's ap-pointment was yet another in the fundamental changes that has oc-curred within the company as he be-gins his second year as president. "It is a further strengthening of our business operation that is every bit as important to our continued growth as is our release of hit products," he emphasized. emphasized.

Although headquartering in the Universal Tower, Cook will also be traveling a great deal in this country and abroad and will be the main cor-porate exec in charge of all business aspects of the label's licensee opera-tion. He has already assumed the new post and is currently in Europe meet-ing with licensees for the MCA labels —Uni, Kapp and Decca.

A native of Los Angeles. Cook was in private legal practice in Beverly Hills for several years before joining MCA, Inc. After his MCA legal as-signment in New York in 1969, he returned to Los Angeles when Maitland assumed the presidency of the label and was its chief legal counsel. **Thyret WB Assistant**

NEW YORK-Russ Thyret has been named assistant to Ed Rosenblatt, director of national sales for Warner Bros. Records.

In another move, Greg Ballantine has been named district manager out of Chicago with responsibility for nas been named district manager out of Chicago, with responsibility for sales in that city as well as Minnea-polis, St. Louis, Houston and New Orleans. He worked out of Detroit for the London label for the past 2½ years.

2½ years. Thyret will work out of the Bur-bank office, where he will be involved with special sales projects, as well as assisting Rosenblatt in coordinating the activity of regional salesmen, managers and distribs. Thyret pre-viously worked for Warner-Elektra-Atlantic distributing as a salesman out of Los Angeles, where he was also involved in retailing.

Russ Shaw To WB Artist Rel.

NEW YORK—Russ Shaw has been appointed to the newly created post of artist relations coordinator at Warner Bros./Reprise Records.

Shaw, who has been with Warner Bros./Reprise for the last three years, will be working with Bob Regehr, director of artist relations for the label. As a liaison between the record company and the artist and his management, Shaw will travel on special assignment with groups to coordinate their tour activities to insure maximum concentration on both the national and local level for the artist. Among his other duties, Shaw will also be coordinating the activities of Warner Bros./Reprise artists in the Southern California area.

Before moving to his new position Shaw served as western regional promo man-special projects. Prior to that, he was Warner Bros./Reprise Records' Southern Calif. promo man for two years.

roberta & donny flack ^Bhathaway

singing the great carole king song



atlantic #2808

produced by arif mardin and joel dorn recorded at atlantic recording studios, new york city



15

London Bowing New Crop Acts Over Next Month

NEW YORK — London Records is to introduce a number of new artists to introduce a number of new artists to the market within the next 30 days, according to Walt Maguire, vice president for pop A&R. The new talent will appear on a number of labels associated with London. A key element in the new grouping is the Jeff Sturges Universe, a 25-piece rock band whose home base is lasy largers and which is now opening

Las Vegas, and which is now opening a tour of four months duration as both

a tour of four months duration as both a feature attraction and the back-up complement for Tom Jones. The company is in the process of mounting a major promo effort to tie in with the lengthy tour of concert halls and stadia. The group's debut LP, first album on the London dis-tributed MAM label, and just now hit-ting the market, was produced "live" at Caesar's Palace in Vegas, by John-nie Spence, Jones' own music director. The MAM label is owned and operated by Gordon Mills, manager of Jones and Engelbert Humperdinck. On composer-conductor Les Reed's On composer-conductor Les Reed's

Keef Hartley LP Primes 4 Sets From London

NEW YORK — London Records is mapping a major push on a new LP by Keef Hartley on its Deram label. The album, the British drummer and ex-Mayall star's fourth on the label, is one of four new sets being released by the firm during the balance of this month. The Hartley album titled month. The Hartley album, titled "Overdog," will receive a special promo tying in with a return tour of the U. S. which the group is to start soon.

of the U. S. which the group is to start soon. Also listed in the release is a set by Metamorphosis. This is the second package on London by the group for-merly known as Symphonic Meta-morphosis, which consists of a num-ber of key players of the Detroit Symphony Orchestra. George "Harmonica" Smith, a lead-ing exponent of the mouth organ, makes his debut on the label, with the LP featuring the artist as vocal-ist. Most of the material was written by Smith and producer, Mike Vernon. A group of Britain's top musicians are in the back-up group. Finally in the new selection is "Make Music to the Lord," by the Choir of Worth School with the Laurie Steele Combo. The album has material composed by Father Phillip Gaisford.

Ostroff Joins Gregar

USTIONT JOINS GREGAT NEW YORK — Steve Schulman, gen-eral manager of New York-based Gregar Records, has appointed Alan Ostroff to Gregar's east coast promo staff. His responsibilities will include underground and Top 40 coverage as well as college promo. Ostroff, who will report directly to Schulman, was former administrative aid to presi-dent of Colossus Records, Jerry Ross, and has also had experience in the retail field.

Schlitten Leaves

Schlitten Leaves VP Post At Prestige NEW YORK — Don Schlitten has left Prestige Records after an asso-ciation of 10 years. As vice president, he was both art director (photogra-pher-designer), in charge of all al-bum covers, and recording director of the jazz division. In the latter capacity, he produced albums with such musicians as Dexter Gordon, Booker Ervin and Illinois Jacquet. He also created the Historical series which contains reissue material by Duke Ellington, Benny Goodman, Coleman Hawkins and Django Rein-hardt. In addition, he was responsible for the Lively Arts series which in-cludes readings by James Mason and Norman Mailer, among others. Schlit-ten said he will announce his new projects shortly.

own Chapter One label, distributed by London, a new group, Philwit and Pegasus makes its debut with a highly contemporary LP, produced by Marc Wertz, who also produced the British album chart entry, "Teenage Opera."

George "Harmonica" Smith, an American blues harmonica and sing-American blues narmonica and sing-ing stylist, makes his first appearance on the Deram label with an LP, "Ar-kansas Track," produced by the well-known Britisher, Mike Vernon, who also collaborated on several of the tunes with Smith.

On the country front, Maguire took On the country front, Maguire took note of a first single on the London-distributed Ashley label by the vet-eran chanter-songwriter, Merle Kil-gore, titled, "God Bless the Working Man." The title alone is regarded as dynamite for country and pop mar-kets at this stage of the nation's so-cial and political development.

The MAM label, is also bringing out a new single, "Little Willie Ram-ble," by the folk-oriented acoustic group, Demic and Armstrong, who will also shortly record their debut album.

Two new acts from Germany are also to appear on the London label. These include Megaton, whose first single is titled, "The Man in the Air-plane," and the Les Humphries Sing-ers, the title of whose single will be decided upon shortly.

In England, the well-known disk exec, Joe Roncoroni, has also come up with a group, Pax Eternal, whose new single is titled, "A Second Chance, Mr. Jones."

Finally, the Parrot label has a new single just released by the group, Men. The title is "Candy," a song composed by Les Reed and Barry Mason. Group is managed by Peter Walsh.

Audiofidelity Sets **Reorganization Move**

NEW YORK — Audiofidelity Enter-prises, Inc., has named Mark Burprises, Inc., has named Mark Bur-deen as vicepresident for sales and promo in the midwest. Company president Herman D. Gimbel, who an-nounced the appointment, described it as a first step in putting into ef-fect reorganization plans formulated when the board of directors of the publicly-owned firm recently ap-proved the change to its present name. name.

The company, established in the The company, established in the early 1950's, was previously known as Audio Fidelity Records, Inc. The Audiofidelity -complex now includes three record labels and an artist man-agement company, with further ac-guisition and expansion moves cur-rently being contemplated.

rently being contemplated. The restructuring calls for a total of three regional vice-presidents. Present plans are for Gimbel to dou-ble as the company's sales manager and as chief of the Audio Fidelity label. He will work in close coopera-tion with Slim Williamson, who heads the Nashville-based Chart Records, and Orrin Keepnews, whose Milestone label operates out of Audiofidelity's New York offices.

New York offices. Burdeen, who has held sales posts in Chicago with RCA Records and, for the past three and a half years, with Liberty-United Artists, will continue to headquarter in that city. However, his position involves re-sponsibility for the entire Midwest area, and calls for him to report di-rectly to Gimbel. Equivalent ap-pointments for the East and West coasts will be announced shortly. In a related move Gimbel also dis-

coasts will be announced shortly. In a related move, Gimbel also dis-closed that the management firm of Phil Schapiro, Inc., another division of Autofidelity Enterprises, is now located in the corporate headquarters at 221 West 57th St., New York. The shift signals closer inter-company co-operation, with stress on the possi-bilities of overall career planning for artists on all three affiliated labels.



A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

| TITLE ARTIST LABEL | % OF STATIONS A00ING TITLES TO PROC. SCHED. THIS WEEK | FOTAL % D STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE |
|---|---|--|
| 1. It's Too Late—Carol King—Ode 70 | 60% | 95% |
| 2. Puppet Man—Tom Jones—Parrot | 45% | 82% |
| 3. Light Sings—5th Dimension—Bell | 42% | 86% |
| 4. Here Comes That Rainy Day Feeling—Fortunes Capitol | 40% | 58% |
| 5. Don't Pull Your Love On Me—Hamilton Joe Frank—Dunhill | 37% | 82% |
| 6. ChicagoGraham NashAtlantic | 36% | 36% |
| 7. That's The Way I've Always Heard It—Carly Simon—Elektra | 34% | 46% |
| 8. Funky Nassau—Beginning Of The End—Alston | 33% | 33% |
| 9. Done Too Soon-Neil Diamond-Uni | 31% | 59% |
| 10. Sooner Or LaterGrass RootsDunhill | 30% | 30% |
| 11. Double LovinOsmonds | 29% | 9 5% |
| 12. Treat Her Like A LadyCornelius Bros & Sister RoseUA | 27% | 87% |
| 13. High Time We WentJoe CockerA&M | 25% | 62% |
| 14. Trakio Road—Brewer & Shipley—Kama Sutra | 24% | 57% |
| 15. Get It On-ChaseEpic | 23% | 31% |
| 16. Can't Find The Time—Rose Colored Glass —Bang | 21% | 31% |
| 17. Indian Reservation-Raiders-Columbia | 20% | 97% |
| 18. Don't Knock My Love-Wilson Pickett-Atlantic | 19% | 52% |
| 19. LowdownChicago-Columbia | 18% | 94% |
| 20. Ooh Pooh Pa DoIke & Tina TurnerUA | 15% | 22% |
| 21. Been Away Too LongMark LindsayColumbia | 9% | 9% |
| 22. You're My Man-Lynn Anderson-Columbia | 8% | 19% |
| 23. Friend (James Taylor LP)Warner Bros | 8% | 8% |
| 24. Superstar-Murray Head-Decca | 7% | 57% |
| 25. What You See-Stoney & Meatloaf-Rare Earth | 7% | 7% |
| 26. Don't Know How To Love Him—Helen Reddy —Capitol | 6% | 58% |
| 27. Love MeansSounds Of SunshineRanwood | 6% | 6% |



Thank you, Mark, Don, Mel and Terry.

laupe news report

Paul Nelson, Jr.: Loss Leader Cassette Thinking Is A Short Cut To Chapter XI

WASHINGTON—Indiscriminate price cutting of cassette software, accord-ing to Paul Nelson, Jr., is a threat to the entire cassette industry. The vice president and general manager of North American Philips Corp.'s home entertainment products division, stated that penalties are being ex-acted in all segments by the unre-alistic prices set by "marginal soft-ware manufacturers who must sacri-fice quality in order to make de-livery."

water maintactures in order to make de-livery." Results, he pointed out are that "the whole chain of distribution is victimized by shoddy product that ends up in the hands of the public causing widespread disenchantment with the medium." Nelson called this reliance on loss-leader pricing "a short cut to Chapter XI proceedings" since such pricing "immediately translates itself into corner-cutting on quality. "There are certain inevitable and unavoidable investments in quality materials, precision machinery and skilled manpower required to produce something as complex as a good cassette," he added. "You can't make those investments or maintain them if your price structure is geared solely to undercutting the market." In spite of the temptation of low, low prices from marginal manufac-turers willing to take paper-thin margins on unit sales hooing to gen-erate profits on volume. Nelson urged that "margins are sufficient in this area to justify inclusion of quality cassettes." Nelson emphasized that the blight of inferior cassettes he had pointed

cassettes." Nelson emphasized that the blight of inferior cassettes he had pointed to last year as a potential threat to the industry had originated in part from ill conceived pricing. "Photography," he added, "also an industry with a hardware/software complexion, faced a similar price and quality problem earlier in the century when picture taking was becoming a

mass hobby. "Far-sighted restraint on the part of dealers and leadership by manu-

Registration Forms

For Upcoming CES NEW YORK—Advance registration forms have been set to facilitate ad-

forms have been set to facilitate ad-missions to the upcoming Consumer Electronics Show set for Chicago's McCormick Place June 27-30. Response mailed back from the mailer will entitle registrants to ob-tain admission without further regis-try at the convention. On the CES agenda, in addition to exhibits being open from noon Sunday through 6 p.m. on the clos-ing Wednesday, are merchandising, video and audio conferences and a champagne party social. Forms for tradesters not informed are available from Consumer Elec-tronics, 331 Madison Ave., N.Y.C. 10017.

Auto/Home 8-Track

Auto/Home 8-Track NEW YORK—Soundsonic has intro-duced a new "slide in/out" 8 track player which can be easily moved from car to home. It comes complete with a walnut home cabinet featuring built-in power. A pin connector on the back of the unit automatically links with the cabinet when the player is inserted on the nylon guides. The metal car bracket automatically locks the Stereo in place to be re-moved only when the ignition key is on. The hot lead from the car bracket is connected to the key switch, nor-mally off pole. When the key switch is on, the car stereo can be removed by pushing the solenoid release but-ton on the side. However, when the key is off, the solenoid will not op-erate to release the Stereo, hence it is safely locked in place.

facturers combined to assure pho-tography's growth. The same formula can work for the emerging cassette industry

industry. "Unlike film, which is essentially a product with a one-time usage, good cassettes can be used virtually end-lessly. In fact, inculcating the cass-ette habit requires that a cassette perform as well in recording and playback on its 20th use as on its fort. This makes quality production first. This makes quality production even more crucial than in film since reliable performance must be sus-tained over a much longer span of

3M Appointments Boost Pro-Audio Sales Roster

ST. PAUL, MINN.—A series of ap-pointments have been given for new saels representative firms to handle 3M Company's professional audio equipment. These fall into two cate-gories, those dealing with the record-ing industry and those in the educa-tional markets.

goiles, those dealing with the recording ing industry and those in the educa-tional markets. New reps in the former field are: Flickinger & Assoc. of Hudson, Ohio; Sound 80, Inc. in Minneapolis; Harvey Radio of NYC and Auditronics, Inc. of Memphis. Recording sales were formerly made directly. Educational reps named are: Photo & Sound of San Francisco with branches in San Diego, Fresno and Monterey Park in California and Seattle; Blumberg Photo of Minne-apolis; Stones Southern School Sup-ply of Raleigh; Hoover Bros. in Kansas City; Howards Audio-Visual in Phoenix; Davis Audio-Visual of Denver; and Visual Sound in Broom-all, Pa.

Superscope Quarter: Sales, Earnings Rise

Sales, Earnings Rise SUN VALLEY—Superscope, Inc. has announced an increase in sales for the first quarter of 1971 over the same period in 1970. Sales for the quarter ending March 31 totaled \$12,531,000 as compared with \$11,-069,000 for the same period last year. Joseph Tushinsky, president, re-ported earnings before taxes of \$1,-353,000 for this period (compared with \$964,000 in 1970). Earnings after taxes were \$660,000 compared to \$463,000 for the same quarter 1970. Quarterly earnings per share totaled 31 cents for 1971 against 22 cents in 1970, both figures computed by common and common equivalent shares outstanding.

Avco Elects Rowan **Communications VP**

Communications VP GREENWICH, CONN.—Keith Rowan has been elected vice president for communications with Avco Corp., be-coming responsible for the corpora-tion's public relations, advertising and promotion activities. The corporation is a diversified or-ganization of 22 divisions and sub-sidiaries with interests ranging from financial services and insurance to land development, including Avco Embassy Pictures Corp., Avco Broad-casting Corp., and Cartridge Tele-vision Inc. casting Corp., and Cartridge Tele-vision Inc. Rowan has served as director of

communications for Aveo since last December, prior to which he was a vice president of Hill and Knowlton, Inc., the international public relations

counseling firm. Prior to joining Hill and Knowlton, Rowan had handled special projects with Howard Chase Associates, was public relations counsel to the Bureau of National Affairs, Inc., and its sub-sidiary, Tax Management, in Wash-ington; and has worked with Pepsi Cola, Inc., Empire State Sugar and Mobil Oil.

CashBox Radio-TV News Report

Starr Exits KYA For Miami Deal

SAN FRANCISCO—Dick Starr has resigned as program director of KYA-San Francisco and announced plans to team with Gary Schaffer and the Bob Harris Agency in a venture to be titled "Professional Programming."

titled "Professional Programming." "This could be the world's first radio commune," said Starr explain-ing that the company will be involved in several aspects of the music and record industry, including retailing, advertising, promotion and produc-tion. Headquarters will be in Miami.

"We will do things for radio sta-tions and some television things," said Starr. "We will also be the first outside producer for the leading jingle company as they expand into new and exciting areas. We will have a very nice audio studio and some great tv production equipment available for our work."

Starr and his associates plan to get the new project going before the end of summer.

STATION BREAKS:

New appointments at WCFL-Chicago include Nick Acerenza as music director and Ted Anthony to the onthe-air staff. Latter will work weekend shifts . . . Chick Watkins ap-pointed creative director of WGAR-Cleveland; he was formerly with WCUE-Akron.

Joseph Fife is the new general mgr. of WIGO-Atlanta . . . Bill Brink the latest addition to the announcing staff at KRAK-Sacramento, moving over from p.d. post at KGEM-Boise . Kathy Seipp has joined WGBS-Miami as promotion dir.

Art Fishler is the new general mgr. of KLO-Ogden, Utah . . . Congratu-lations to Barry Gray celebrating his 21st year as late night talkmaster on WMCA-New York . . . Scott Christenson takes over music dir, chores at WIST-Charlotte. He was previously m.d. at WGH-Newport News, Va... Change of schedules at KPIX-San Francisco Eyewitness News will find John Weston appearing on the 11 p.m. segment and Ron Magers replacing him at the 7 p.m. desk.



HERE HE COMES — Motown's Stevie Wonder makes a stop at the WWRL studios while in town to pro-mote his latest album, "Where I'm Coming From," presenting copies of the LP to WWRL deejay Jerry B. (left), music director Norma Pinnella and program director Jerry Boulding.

SJR Acquires WCJW-FM

CLEVELAND-SJR Communications, CLEVELAND—SJR Communications, Inc., a wholly owned subsidiary of San Juan Racing Association, Inc., has concluded the purchase of radio station WCJW-FM, Cleveland, from Storer Broadcasting Company. SJR Communications has begun

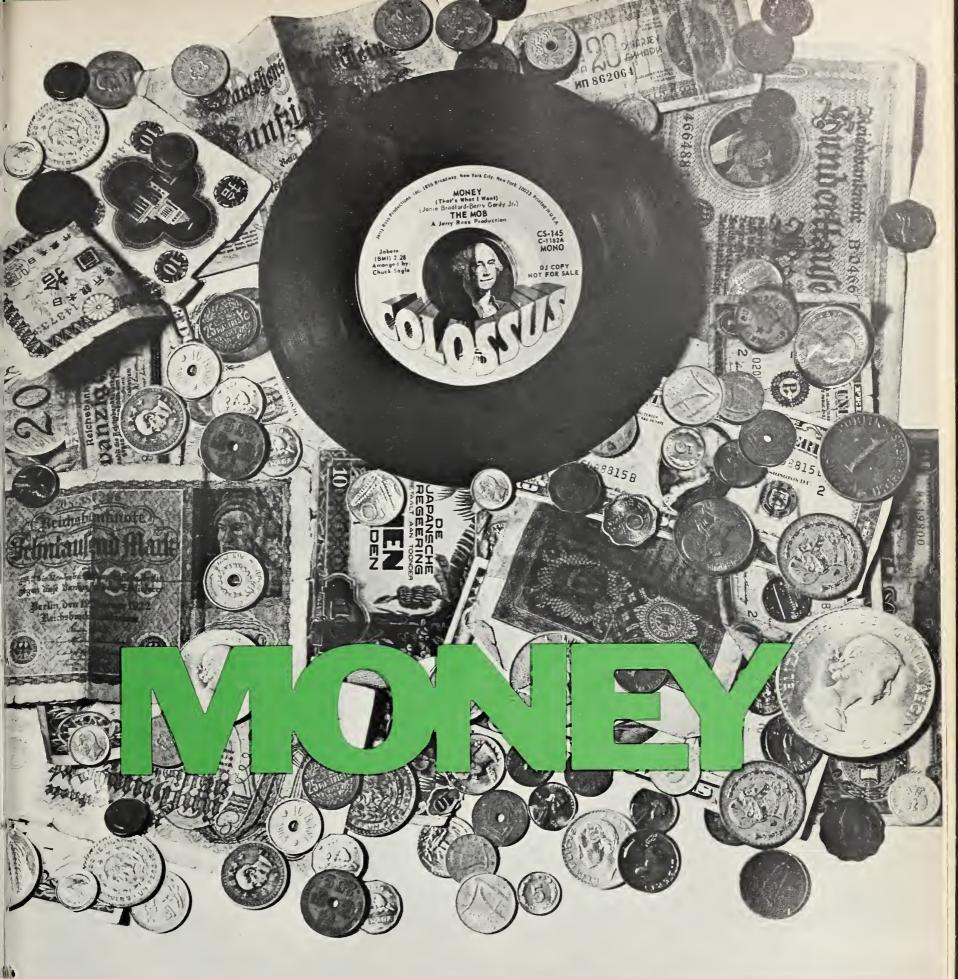
SJR Communications has begun operating the station under new call letters WQAL. This is the fifth radio station ac-quired by SJR Communications. The others are WTMI-FM, Miami; WJMD-FM and WUST-AM, Washington, D.C.; and WKLS-FM, Atlanta. According to the company, FCC ap-proval has been received to conclude the acquisition of WPNA-FM, Phila-delphia, also owned by Storer. That acquisition should be closed within two months.

WCBS-FM, Coke Team

NEW YORK—WCBS-FM and the Coca-Cola Bottling Co. are reporting success with a new promotion cam-paign offering 10,000 pairs of beach pants emblazoned with the Coca-Cola logo. As a result of a saturation schedule of 60-second announcements, helf with infe on the promotion and schedule of 60-second announcements, half with info on the promotion and half regular Coke spot announce-ments in stereo, more than 6,000 pairs of the pants have already been given away. The campaign is scheduled to continue through May 23.



SMILING FACES-Chicago's Loyola University campus was the site for SMILING FACES—Chicago's Loyola University campus was the site for the College Radio Conference, which was co-sponsored by Andy Janis of Andy Associates and the university. Attendance ran to 165 and included campus representatives from many areas of the country, in addition to record manu-facturer reps. Janis is considering a similar meet for next year. Taking time out from the discussion sessions to pose for the camera were (left to rght) Jack Gibson (Stax), Bill Groves (Stax), Tom Cossie (RCA), Mike Kagan (Epic), Denny Rosenkrantz (Mercury), Ann More (UA), Andy Janis, Stan Bly (Mercury), Ralph Ebbler (Capitol) and Steve Resnik (ABC).



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cashbox/singles reviews | Four LP's Spark Polydor May Release

Picks of the Week

GLADYS KNIGHT & THE PIPS (Soul 35083)

I Don't Want to Do Wrong (3:20) (Jobete, BMI-Bristol, G&M Knight, Guest, Schaffner)

An exceptional performance on the level of her "If I Were Your Woman" giant brings Gladys Knight back for another mighty run up the sales lists. Material and production are both marvelously suited to the artist's ability, making this a standout R&B and top forty showcase. Flip: no info.

GRASS ROOTS (Dunhill 4279)

Sooner or Later (2:37) (Gary Zekley/Paris Brothers, ASCAP—Zekley, Bottler, E&A Paris, McNamara)

Coming back with a wide-open top forty throbber, the Grass Roots mount an-other push into the teen sales ranks. Side smokes with the vibrant exuberance that has marked the biggest of the team's hits. Flip: no info.

VAN MORRISON (Warner Bros. 7488)

Call Me up in Dreamland (3:07) (Van Jan/WB, ASCAP-Morrison)

Van Morrison's original becomes the last in a long line of singles resulting from his "Band" album. Preceded by exceptional FM play and good AM in-LP picks, the side is certain to amass top forty interest. Flip: "Street Choir" (4:53) (Same credits)

EDISON LIGHTHOUSE (Bell 989)

What's Happening (2:50) (Sunbury, ASCAP-Arnold, Martin, Morrow)

Unusual departure for the Edison Lighthouse gives the team's latest a whole new top forty perspective. Spectacular vocal styling and the merriment of this material should set the side soaring to the sales lists. Flip: "Take a Little Time" (2:44) (Vaudeville, BMI—Light)

B. B. KING (ABC 11302)

Help the Poor (2:38) (Noma, BMI—Singleton) Magnificant instrumental offering brings B. B. King a spectacular showcase in this change-of-pacer. Earlier hits gave just a hint of the guitar force displayed in this all pop/blues format chartbuster. Flip: "Lucille's Granny" (3:12) (Pamco/ Sounds of Lucille, BMI-King)

THE DELFONICS (Philly Groove 166)

Over & Over (2:50) (Nickel Shoe, BMI-Hart, Bell)

Noted for their gentle delivery, the Delfonics add a new vocal and production power to their latest, making the side a subtle change of Philly-sound pace. The extra strength should make this a rapid-fire item on R&B charts and a good top forty choice as well. Flip: "Hey! Love" (3:17) (Nickel Shoe, BMI---Hart)

BILL CODAY (Galaxy 779)

When You Find a Fool Bump His Head (2:28) (Parker/Ordeno, 'BMI—LaSalle) Back from "Get Your Lie Straight," Bill Coday surges home with another pul-sing dance track to establish himself with top forties as well as R&B outlets. Side has some very fine instrumental work to top off Coday's grand performance and add the extra commercial touch. Flip: no info.

THE STYLISTICS (Avco Embassy 4572)

Stop, Look, Listen (to Your Heart) (2:57) (Bellboy/Assorted, BMI-Bell, Creed) Jewel-like, crystal vocals from the Stylistics give this side a magnificent effec-tiveness that will have it scoring on R&B stations immediately. The power of the production backup and material make the newest also a solid choice for top forties. Flip: no info.

JAMES DARREN (Kirshner 5013)

Bring Me Down Slow (2:47) (Don Kirshner/ATV, BMI—-Sedaka, Greenfield) What ever happened to James Darren must have been a boon, since the return of this artist is marked with a side that is bound to bring him teen and MOR recognition once more. Delightful ballad tinged with melancholy gives him the vehicle to reach the charts again. Flip: "More & More" (2:55) (Same pubs, BMI— Adams, Levine)

Newcomer Picks



DAVID AND ANSIL COLLINS (Big Tree 115)

Double Barrel (2:44) (Interglobal, BMI—Riley) Coming here with the credentials of a British monster, "Double Barrel" presents a grand blend of dance power with vocal humor to spark its entry on U.S. charts. Booming in from the very start, this should prove a rapid climber. Flip: instrumental.

HOT CHOCOLATE (Rak 4503)

You Could Have Been a Lady (3:30) (Rak, ASCAP—Brown, Wilson) Straight-ahead teen outing with vocal and lyrics to give this track a head start in gaining top forty attention, and an instrumental track that might well add FM play extras. Single is a bright taste of this new act and should prove a name-maker. Flip: "Everybody's Laughing" (3:11) (Same credits)

TERRY WOODFORD (Cotillion 44109)

Same Old Feeling (2:05) (Web IV, BMI-Davis) Driving instrumental work gives this side a teen gloss which is already at work on making the side a top forty winner. Bright love lyrics and a good vocal top off all elements giving thrust to the side's commercial impact. Flip: "Take Me Home

M'Lady'' (2:40) (Muscle Shoals, BMI-Bennet, Wallace, Woodford, Suole) RALFI PAGAN (Fania 567)

Make it with You (4:40) (Screen Gems/Columbia, BMI-Gates)

The first major hit by Bread has become an R&B bestseller at last in this Anthony & Imperials-like presentation. A strong seller in New York, the Pagan performance should spread through the national blues network, picking up enough steam to shoot for top forty action. Flip: "Stray Woman" (2:50) (Fania, BMI-Pagan, Averne, Martin)

NEW YORK—Polydor Incorporated has announced its May release con-sisting of four new LP's. The albums are "Peculiar Friends," by Ten Wheel Drive, "Ego," by Tony Williams, "Fable Of The Wings," by Keith Christmas, and "Encore," the new re-lease from Arthur Fiedler and the Pactor Pons Boston Pops.

Boston Pops. "Peculiar Friends" is Ten Wheel Drive's third Polydor album, the other two being "Construction No. 1," and "Brief Replies." The group's two singles, "Eye Of The Needle," and "Morning Mush Better," have both made the charts.

The Tony Williams album, his third The Tony Williams aloum, his third for the label, marks the beginning of his fourth Lifetime group. Williams' previous LP releases were "Emer-gency," and "Turn It Over." Keith Christmas, a Bath University engineering student will make his re-

Vital Statistics

#52* PUPPET MAN (3:25) Tom Jones-Parrot 40062 539 W 25 St NYC. PROD: Gordon Mills 24-25 New Bond St London WI Eng. PUB: Screen Gems/Columbia BMI 711 5th Ave NYC. WRITERS: Sedaka-Greenfield FLIP: Every Mile

#81* DONE TOO SOON (2:47) Neil Diamond-Uni 55278 100 Univ City Plaza Univ City Cal. PROD: Tom Catalano 16715 Charmell Lane Pacific Palisades Cal. PUB: Prophet ASCAP c/o I. Catalano WRITER: N Diamond ARR: Lee Holdridge FLIP: I Am I Said

#82* I KNOW I'M IN LOVE (2:53) Chee Chee & Peppy-Buddah 225 I650 Bway NYC. PROD: J. James c/o Buddah PUB: Kama Sutra/James Boy BMI (same address) WRITER: J. James FLIP: My Love Will Never Fade Away

#B4* I DON'T WANT TO LOSE YOU (3:55) Johnny Taylor-Stax 0089 926 E McLemore Av Memphis Tenn. PROD: Don Davis c/o Stax PUB: Groovesville BMI (same address) WRITER: Melvin Davis FLIP: Party Life

#89* i DON'T WANT TO DO WRONG (3:15) Gladys Knight-Tamla 35083 2457 Woodward Ave Det Mich. PROD: J. Bristol c/o Tamla PUB: Jobete BMI (same address) WRITERS: J. Bristol-G. Knight-W. Guest-M. Knight-C. Schaffner ARR: Paul Riser FLIP: Is There A Place (In His Heart For Me)

#93* WHAT YOU SEE IS WHAT YOU GET (2:20) Stoney & Meat Loaf-Rare Earth 5027 2457 Woodward Ave Det Mich. PROD: Teranna Valvano Terano c/o Rare Earth PUB: Jobete BMI (same address) WRITERS: Patti Jerome-Mike Valvano FLIP: Lady Be Mine

#96* MOZART #40 SYMPHONY IN G MINOR (3:52) Waldo De Rios-U.A. 5077 6920 Sunset Blvd L A Cal. PROD: Rafeal Trabucchelli c/o U.A. PUB: Bernegat c/o U.A. WRITER: Adaptation-W. De Rios FLIP: "Ode To Joy" Beethoven 9th Symphony

#97* WALK AWAY (2:50) James Gang-ABC 11301 B255 Bev Blvd L A Cal. PROD: James Gang-Bill Szymczyk c/o ABC PUB: Pamco/Home Made BMI c/o ABC WRITER: J. Walsh FLIP: Ya Dig

#98* WHOLESALE LOVE (2:37) Buddy Miles-Mercury 73205 Mercury 73205 35 E Wacker Dr Chicago III. PROD: B. Miles Exec Prod. Robin McBride c/o Mercury

C/o Mercury PUB: East/Memphis/BMI I501 Bway NYC. Time BMI 449 S Bev Dr Bev Hills Cal. Redwall BMI 535 Cotton Ave Macon Ga. WRITER: O. Redding FLIP: That's The Way Life Is

#100* AWAITING ON YOU ALL (2:30) Silver Hawk-Westbound 178 1301 Ave of Americas NYC. PUB: Harrisongs BMI 1700 Bway NYC. WRITER: Geo Harrison FLIP: All 1 Can Do

cording debut with "Fable Of The Wings," an album of social com-mentary songs, while the Fiedler LP, "Encore," will contain many of the contemporary songs from Broad-way and motion pictures.

Polydor's entire national sales and Polydor's entire national sales and promotion forces are putting on an all-out effort with regard to ads, time buys, radio station visits, and win-dow and in-store displays, through-out the country to back up the May release. Records have also been sent to key disk jockeys and reviewers.

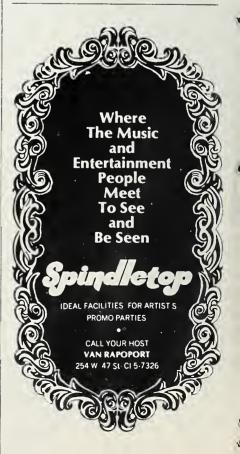
Kupps Hits Road W/Dunhill Product

HOLLYWOOD — Marty Kupps, na-tional promotion director for the ABC portion of ABC/Dunhill releases, has begun a major seven city tour to promote ABC's latest singles product. The records different his personalized begin u mejor local indigeneration of the second section sec

Kupps' road show marks the sec-Kupps' road show marks the sec-ond time in as many weeks that ABC/Dunhill national promotion di-rectors have personally hit the road for new product. Label V.P. and di-rector of promotion, Barry Gross, re-cently returned from a seven day, nine city tour on behalf of Dunhill's Hamilton. Joe Frank & Reynolds. Such outings are part of a national promotion drive to give radio stations and ABC/Dunhill field men around the country a closer touch with the national promo men, and to give a greater personal rapport and identity for the ABC/Dunhill personnel and for the ABC/Dunhill personnel and artists on a national level.

Gold In 'Mudslide'

NEW YORK—"Mud Slide Slim and The Blue Horizon," James Taylor's second Warner Bros. album, has been certified for sales of \$1,000,000, qualifying it for RIAA gold. "Sweet Baby James," Taylor's first Warner Bros. album, also attained gold record status.







The Sisters Love have paid their dues with the Raelets and Clara Ward. In opera and in studios. Now they join the club. The Sisters Love, A&M's soul in residence. Their new single: Ring Once b/w Are You Lonely. AM 1259 Their new producer: Mr. Gene Chandler Their faithful label: A&M Records and Tapes.

Additions To Radio Playlists - Primary Markets

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WABC-New York Funky Nassau-Beginning Of The End-Alston LPS: Friend-James Taylor-Warner Bros. Feelin' Alright-Grand Funk-Capitol

WMEX-Boston Albert Flasher—Guess Who—RCA Don't Pull—Hamilton Joe—Frank & Reynolds —Dunhill Double Lovin—Osmonds—MGM

WOXI-Atlanta Superstar—Murray Head—Decca Indian Reservation—Raiders—Columbia Funky Nassau—Beginning Of The End— Alston Double Lovin—Osmonds—MGM Mr. Big Stuff—Gene Knight—Volt The Drum—Bobby Sherman—Metromedia

WDGY-Minneapolis Lowdown—Chicago—Columbia Cry Baby—Janis Joplin—Columbia That's The Way—Carly Simon—Elektra Hot—Jerry Reed—RCA Can't Find Time—Rose Colored Glass—Bang

WEAM—Washington D.C. WEAM—Washington D.C. Hot—Jerry Reed—RCA It's Too Late—Carole King—Ode 70 Meet You—Partridge Family—Bell Double Lovin—Osmonds—MGM What You See—Stoney & Meat Loaf—Rare Earth Farth

WMPS—Memphis

WMPS—Memphis High Time—Joe Cocker—A&M Double Lovin—Osmonds—MGM Chicago—Graham Nash—Atlantic Never Say Goodbye—Isaac Hayes—Stax I Cried—James Brown—King Don't Pull—Hamilton Joe—Frank & Reynolds —Dunhill Never Dreamed—Stavia Wonder—Tamla Never Dreamed—Stevie Wonder—Tamla

-Chicago WLS-Puppet Man-Tom Jones-—Parrot Hot—Jerry Reed—RCA You're My Man—Lynn Anderson—Columbia

WMAK—Nashville Nathan Jones—Supremes—Motown Light Sings—5th Dimension—Bell Tarkio Road—Brewer & Shipley—Kama-Sutra Puppet Man—Tom Jones—Parrot Albert Flasher-Guess Who-RCA

WOKY-Milwaukee It's Too Late—Carole King—Ode 70 That's The Way—Carly Simon—Elektra Double Barrell—Dave & Ansil Collins—Big Тгее

Light Sings-–5th Dimension–Bell Oke Fee No Kee—Elec. Harmonica Band— Odax If Not For You—Olivia Newton John—Uni

Don't Pull—Hamilton Joe—Frank & Reynolds —Dunhill

1.

2.

Light Sings-5th Dimension-Bell 3.

WIXY—Cleveland

WIXY—Cleveland Lowdown—Chicago—Columbia Don't Knock—Wilson Pickett—Atlantic It's Too Late—Carole King—Ode 70 Nathan Jones—Supremes—Motown That's The Way—Carly Simon—Elektra Light Sings—5th Dimension—Bell Never Ending Song—Delany & Bonnie—Atco

WSAI—Cincinnati Here Comes The Rainy Day—Fortunes— Capitol Cool Aid—Paul Humphrey—Lizard It's Too Late—Carole King—Ode 70



On Atlantic Records & Tapes (Tapes Distributed by Ampex)

KXOK—St. Louis Rainy Days—Carpenters—A&M Don't Pull—Hamilton Joe—Frank & Reynolds Dunhill Cry Baby—Janis Joplin—Columbia Give More Power—Chi-Lites—Brunswick Lowdown—Chicago—Columbia

WQAM—Miami Nathan Jones—Supremes—Motown Nathan Jones—Supremes—Motown Hot—Jerry Reed—RCA I Don't Know—Helen Reddy—Capitol Indian Reservation—Raiders—Columbia Double Lovin—Osmonds—MGM Pick: That's The Way—Carly Simon—Elektra Lowdown—Chicago—Columbia

WTIX—New Orleans Nathan Jones—Supremes-Easy—Ringo Starr—Apple -Motown

THE BIG THREE

It's Too Late-Carole King-Ode 70

Puppet Man-Tom Jones-Parrot

WKBW-Buffalo

WKBW—Buffalo Don't Knock—Wilson Pickett—Atlantic The Drum—Bobby Sherman—Metromedia Rainy Days—Carpenters---A&M Want Ads—Honey Cone—Hot Wax LP: Friend/Long Ago—James Taylor---Warner LP: Fi. Bros.

CKLW--Detroit

Indian Reservation—Raiders---Columbia Puppat Man—Tom Jones—Parrot Treat Her—Cornelius Bros—U.A. LP: It's Too Late—Carole King---Ode 70

-Houston KILT-

Pic: Sooner Or Later—Grass Roots—Dunhill Been Too Long—Mark Lindsay—Columbia High Time—Joe Cocker—A&M Done Too Soon—Neil Diamond—Uni Super Star—Murray Head—Decca

WRKO--Boston

Never Can Say—Isaac Hayes—Enterprise Funky Nassau—Beginning of the End— Alston

Here Comes The Rainy Day-Fortunes-Capitol

Don't Knock—Wilson Pickett—Atlantic Indian Reservation—Raiders—Columbia LP: Mandrill—Mandrill—Polydor

KHJ—Holiywood High Time—Joe Cocker—A&M Hot—Jerry Reed—RCA Meet You—Partridge Family—Bell

-Pasadena **KRLA**

KRLA—Pasadena Give More Power—Chilites—Brunswick Lowdown—Chicago—Columbia Don't Knock—Wilson Pickett—Atlantic Indian Reservation—Raiders—Columbia Puppet Man—Tom Jones—Parrot

KFRC—San Francisco Treat Her—Cornelius Bros—U.A. Here Comes The Rainy Day—Fortunes— Capitol

Can't Find The Time-Rose Colored Glass-Bang

-San Francisco KYA

Hot—Jerry Reed—RCA Treat Her—Cornelius Bros—U.A. Heavy Church—3 Dog Night—Dunhill It's Time For Love—Classics IV— Never Ending Love—Delany & Bonnie—Atco Sooner Or Later—Grass Roots—Dunhill

KNDE—Sacramento Chicago—Graham Nash—Atlantic Stanley's Theme—Show Of Hands—Elektra Behind Every Man—Cornelius Bros—U.A. You're Gonna Miss Me—Wishbone—Scepter Melodie—Bobby Darin—Motown

KYNO—Fresno Don't Pull—Hamilton Joe Frank & Reynolds —Dunhill Treat Her—Cornelius Bros—U.A. Puppet Man—Tom Jones—Parrot

Done Too Soon-Neil Diamond-Uni

KGB—San Diego Done Too Soon—Neil Diamond—Uni Seasons—Fuzz--Calla Hot--Jerry Reed—RCA

WHB—Kansas Nathan Jones—Supremes—Motown Want Ads—Honey Cone—Hot Wax Lowdown—Chicago—Columbia Double Lovin—Osmonds—MGM That's The Way—Carly Simon—Ele Light Sings—5th Dimension—Bell . -Elektra

WCAO—Baltimore Pic: Sooner Or Later—Grass Roots—Dunhill Double Lovin—Osmonds—MGM Light Sings—5th Dimension—Bell Pooh Corner—Nitty Gritty—U.A. High Time—Joe Cocker—A&M Feelin Alright—Grand Funk—Capitol

WKNR—Detroit 13 Questions—Sea Train—Capitol High Time—Joe Cocker—A&M Bring The Boys Home—Freda Payne—

Invictus Double Lovin—Osmonds—MGM Double Barrell—Dave & Ansil Collins— Big Tree

WAPE-Jacksonville

The Drum—Bobby Sherman—Metromedia Nathan Jones—Supremes—Motown Easy—Ringo Starr—Apple Double Lovin—Osmonds—MGM Rainy Days—Carpenters—A&M

WIBG—Philadelphia Indian Reservation—Raiders—Columbia Cool Aid—Paul Humphrey—Lizard It's Too Late—Carole King—Ode 70

KOV Pittsburgh

Double Barrell—Dave & Ansil Collins---Big Tree It's Too Late—Carole King---Ode 70 Funky Nassau—Beginning of the End--Alston Chicago—Graham Nash---Atlantic Love Means—Sounds of Sunshine—Ranwood

WAYS—Charlotte It's Too Late—Carole King—Ode 70 Tarkio Road—Brewer & Shipley—Kama Sutra What You See—Stoney & Meat Loaf— Rare Earth Kare Lartn Mr. Big Stuff—Gene Knight—Volt Hearts—Ian Matthews— Sooner Or Later—Grass Roots—Dunhill Want To Take You Higher—Kool & The Gang -De-Lite

KLIF—Dallas The Drum—Bobby Sherman—Metromedia Nathan Jones—Supremes—Motown Call Me Up In Dreamland—Van Morrison— Warner Bros.

Davidovsky Opus Earns A Pulitzer

Davidovský opus Earns A Pulitzer NEW YORK-Mario Davidovsky, electronic music composer, has won the 1971 Pulitzer prize in music for his work, "Synchronisms No. 6." Written last year for Piano and Electronic Tape, "Synchronisms No. 6" had its world premiere last Aug. at the Tanglewood Festival of Con-temporary Music. Born in 1934 in Buenos Aires, Da-vidovsky studied violin at an early age and began composing when he was only 13. He received formal train-ing in music from eminent Argentine teachers. In 1958 he came to Tangle-wood on an invitation of Aaron Cop-land. Two years later Davidovsky be-gan studies at the Columbia-Princeton Electronic Music Center, of which he is now an associate director. He is al-to an associate professor of music at City College in New York. His works include among others, "Synchronisms No. 1 through 6," "In-fexions," a chamber work for 14 in-struments, and "Junctures" for Flute, Clarinet and Violin. Davidovsky is un-der exclusively with Marks Music Corporation, had won Pulitzer prizes now exclusively with Marks Music Corporation, had won Pulitzer prizes in the tat an actual publication of this house has been so honored. house has been so honored.

Ronnie Dyson's new song has a lot of hits behind it.



"When You Get Right Down To It" is the latest single from the guy who introduced "Aquarius" and "(If You Let Me Make Love To You Then) Why Can't I Touch You?": Ronnie Dyson.

It was written by

Barry Mann and Cynthia Weil, the team that's had over 50 songs on the charts. And it was produced by Stan Vincent, who also produced hits like The Stairsteps' "O-o-h Child."

So it might just mean that quite a few people will have another hit on their hands. When you get right down to it.

"When You Get Right Down To It." Ronnie Dyson's new single. On Columbia 💌



LOOKING AHEAD

- LOVE SONG (Razzle Dazzle—BMI) The Vogues—Bell 991 1
- AJAX LIQUOR STORE 2 (Meadowlark—ASCAP) Hudson & Landry—Dore 855
- HANGING ON (TO) A MEMORY (Gold Forever—BMI) Chairmen of the Board—Invictus 9089 3
- WHEN MY LOVE HAND COMES DOWN (Jobete—BMI) David and Jimmy Ruffin—Soul 35082
- JUMPIN' JACK FLASH 5 (ABKCO—BMI) Johnny Winter—Columbia 45368
- DO WHAT YOU GOTTA DO (Rivers—BMI) Foberta Flack—Atlantic 2785
- STOP YOUR CRYIN' (Mable—Lawton—BMI) Chocolate Syrup—AVCO Embassy 4567
- SUNSHINE 8 (Gold Forever—BMI) Flaming Ember—Hot Wax 7103 9
- GET IT ON (Cha Bil—ASCAP) Chase—Epic 10738 I HEAR THOSE CHURCH
- 10 BELLS RINGING (Pocketful/Saturday—BMI) Dusk—Bell 990
- **IT'S TIME FOR LOVE** 11 (Low-Sal—BMI) Dennis Yost & Classics IV— United Artists 50777
- SOMETHING OLD 12 SOMETHING NEW Fantastics—Bell 9777
- MATTHEW AND SON (Cat Music—ASCAP) Cat Stevens—Deram 7505 13
- LOVE'S MADE A FOOL OF YOU (Nor Va Jak—BMI) Cochise—United Artists 7362 14
- 15 YOU'RE THE REASON WHY

- WE'RE ALL GOIN' HOME 16 (Heiress—BMI) Bobby Bloom—MGM 14246
- SOMETIMES IT'S GOT TO 17 RAIN RAIN (Cotillion—BMI, Walden—ASCAP) Jackie Moore—Atlantic 2798
- CREEPIN' AWAY 18 (Williams—BMI) Swamp Dogg—Elektra 45721
- I ONLY WANT TO SAY 19 (Leeds----ASCAP) Jose Feliciano---RCA 0476
- GET HIGH ON JESUS (Kama Sutra—BMI) U.S. Apple Corps—SSS Int'l 829 20
- I'VE FOUND SOMEONE OF 21 MY OWN (Mango/Run-A-Muck—BMI) Free Movement—Decca 32818
- RINGS (Unart—BMI) Cymarron—Entrance 7500 22
- I NEED SOMEONE Z. Z. Hill—Kent 4547 23
- **BRING THE BOYS HOME** 24 (Gold Forever—BMI) Freda Payne—Invictus 9092
- 25 LOVE MEANS (Bon Ton—ASCAP) Sounds of Sunshine—Ranwood 896
- BROWNSVILLE 26 (Red Shoes—ASCAP) Joy of Cooking—Capitol 3075
- SHE'S A LITTLE BIT COUNTRY 27 (Wilderness-BMI) Dean Martin-Reprise 1004
- CALIFORNIA EARTHQUAKE (Great Honesty—BMI) Norman Greenbaum—Reprise 1008 28
- THEN YOU WALK IN 29 (100 Oaks—BMI) Sammi Smith—Mega 615-0026 30 I NEED YOU BABY
 - Jessie James-Zea 50003

Thanks and congratulatory messages have been flying around, but one of the most important people has been overlooked. Our congratulations to RICHARD PODOLOR "Producer Extraordinaire."

> **Three Dog Night** Steppenwolf **Reb Foster Associates**

New Additions To Radio Playlists Secondary Markets

A broad view of the titles many of radio's

key Top 40 stations added to their "Playlists" last week.

WTRY-Alb-Sch-Troy Treat Her—Cornelius Bros—U.A. Indian Reservation—Raiders—Columbia And I Love You So—Bobby Goldsboro—U.A. Chicago—Graham Nash—Atlantic Here Comes That Rainy Day—Fortunes— Capitol

WLEE—Richmond Love Her—Doors—Elektra Bridge—Aretha Franklin—Atlantic

WBBQ---Augusta

Been Too Long—Mark Lindsay—Columbia Love Means—Sounds of Sunshine—Ranwood You're A Lady—Gene Chandler—Mercury Sounds Of Silence—John Tillotson—Buddah

WPRO--Providence

WFRO—Providence Sweet—Donny Osmond—MGM Follow Me—Mary Travis—Warner Bros. Ooh Poo Pah—Ike & Tina Turner—U.A. Pooh Corner—Nitty Gritty—U.A. Get It On—Chase—Epic You Get What You See—Stoney & Meat Loaf— Pare Earth Rare Earth

KLEO-Wichita

Sweet—Donny Osmond—MGM Sweet—Donny Osmond—MGM You're My Man—Lynn Anderson—Columbia Done Too Soon—Neil Diamond—Uni Tarkio Road—Brewer & Shipley—Kama Sutra Chicago—Graham Nash—Atlantic It's Too Late—Carole King—Ode 70 Light Sings—5th Dimension—Bell Get It On—Chase—Epic

WBAM—Montgomery Been Too Long—Mark Lindsay—Columbia Puppet Man—Tom Jones—Parrot Don't Knock—Wilson Pickett—Atlantic I Hear The Church Bells—Dusk—Bell Light Sings—5th Dimension—Bell

KEYN—Wichita It's Too Late—Carole King—Ode 70 Walk Away—James Gang—ABC Walk Away—James Gang—ABC Cubano Chant—El Chicano—Kapp Rings—Cymmaron—Entrance Sea Cruise—Johnny Rivers—U.A. Bring The Boys Home—Freda Payne—Invictus Mandrill—Mandrill—Polydor Father & Son—Silver Dust—Sun Meet You—Partridge Family—Bell Sooner Or Later—Grass Roots—Dunhill Behind Every Man—Blues Image—Atco LP: The Point—Nilsson—RCA

WGLI-Babylon

WGL-I—Babylon Lullabye—Happiness—Jubilee We're All Going Home—Bobby Bloom—MGM Tarkio Road—Brewer & Shipley—Kama Sutra Done Too Soon—Neil Diamond—Uni Booty Butt—Ray Charles Orch—Tangerine Pic: Double Lovin—Osmonds—MGM

WLOF-Orlando

WLOF---Orlando I Don't Know-Helen Reddy-Capitol Nathan Jones--Supremes---Motown I Am--Neil Diamond---Uni Chicago---Graham Nash---Atlantic Colorado---Merlin----RCA Swing Lo Sweet Chariot---Bill Medley----Paramount Pic: Get It On-Chase-Epic

Stones 'Sticky' Gold

Stones 'Sticky GOIU NEW YORK—The Rolling Stones new album "Sticky Fingers," released less than two weeks ago on their own Rolling Stones label, has been certi-fied by the Record industry Associa-tion of America (RIAA) as a gold rec-ord for sales of over \$1,000,000 in the United States. It is the fastest selling Stones LP ever released. Marshall Chess, who handles the Rolling Stones label, said that he was sending out an interview with Mick Jagger to college and FM stations on Monday (17). The interview, which runs about 40 minutes, is on a two sided LP. It was made in St. Tropez, France, where he resides, last March, with Tom Donahue, the underground deejay. deejay.

In addition to college and FM stations, copies of the interview are also being made up for use in other areas of the world, including the United Kingdom, Europe, Africa, South America and Australia.

WLAV-Grand Rapids

That's The Way—Carly Simon—Elektra Light Sings—5th Dimension—Bell I Don't Know—Yvonne Elliman—Decca Arrow—Nilsson—RCA Indian Reservation—Raiders—Columbia

WIRL—Peoria Ooh Poo—Ike & Tina Turner—U.A. Don't Pull—Hamilton Joe—Frank & Reynolds —Dunhill High Time—Joe Cocker—A&M It's Too Late—Carole King—Ode 70 Get It On—Chase—Epic Light Sings—5th Dimension—Bell

WDRC-Hartford

It's Too Late—Carole King—Ode 70 Indian Reservation—Raiders—Columbia Chicago—Graham Nash—Atlantic Here Comes The Rainy Day—Fortunes— Capitol I've Found Someone Of My Own--Free Movement—Decca If Not For You-Oliva Newton John—Uni

WPOP-Hartford

WPOP—Hartrord Light Sings—5th Dimension—Bell Life—Elvis Presley—RCA Pooh Corner—Nitty Gritty—U.A. Puppet Man—Tom Jones—Parrot The City—Mark—Almond—Blue Thumb

WJET--Erie

Can't Find The Time-Rose Colored Glass-Bang Puppet Man—Tom Jones—Parrot Keep The Circle Going—Lee Michaels—A&M Treat Her—Cornelius Bros—U.A. It's Too Late—Carole King—Ode 70 Funky Nassau—Beginning Of The End— Alstan Alston I Don't Know—Helen Reddy—Capitol Maybe I'm Amazed—Faces—Warner Bros. Tarkio Road—Brewer & Shipley—Kama Sutra

WHLO—Akron

Cry Baby-Janis Joplin-Columbia Funky Nassau-Beginning Of The End-Aiston Light Sings-5th Dimension-Bell Light Sings---Sth Dimension---Bell It's Too Late---Carole King---Ode 70 Albert Flasher---Guess Who---RCA Puppet Man---Tom Jones---Parrot Indian Reservation---Raiders---Columbia Don't Pull--Hamilton Joe Frank & Reynolds---Dunhill Digit ID Xey're Conne Mine Withborg Pic: LP-You're Gonna Miss-Wishbone-Scepter

WING---Dayton Puppet Man-Tom Jones--Parrot That's The Way-Carly Simon-Elektra It's Too Late--Carole King--Ode 70 Lowdown--Chicago--Columbia Rainy Days-Carpenters--A&M Cry Baby--Janis Joplin--Columbia Done Too Soon--Neil Diamond---Uni

WSGN-Birmingham

It's Too Late—Carole King—Ode 70 Puppet Man—Tom Jones—Parrot LP: Friend—James Taylor—Warner Bros.

WCOL--Columbus

KIOA—Des Moines

Here Comes That Rainy Day-Fortunes-Capitol

Capitol I Don't Know—Helen Reddy—Capitol Cool Aid—Paul Humphrey—Lizard It's Too Late—Carole King—Ode 70 Hot—Jerry Reed—RCA Can't Find The Time—Rose Colored Glass— Bang

Carpenters: Rainy Days And Mondays.

Relax. And let your mind play-back all of the Carpenters great hits: "Close to You," "We've Only Just Begun," "For All We Know"... Select the best ingredients from their past performances, add a dynamic dash of something new, roll them all into one, and you'll have some idea of the fluid grace that is "Rainy Days and Mondays." That's the name of Karen and Richard's new single-it's warm, introspective, essential. It's Carpenters. Haunting lyric, flowing musical arrangement, and the intangible spirit that makes their songs Music for All Seasons. "Rainy Days and Mondays" is a song you're going to remember for a long time.

And that's the truth. AM 1260

Produced by Jack Daugherty
A&M Records and Tapes

Vanguard Extends 'Twofers' Pricing To Classical Area

NEW YORK—Vanguard Records is extending its "twofer" program of two records for the price of one to the classical field. All the selections are complete works, chosen from the cream of the composers' output the cream of the composers' output and recorded in stereo. The first four releases are The Best of Haydn, which includes the 'Military' Symphony, No. 45 in F Sharp Minor; 'Rider' Quartet, Op. 74 No. 3; Trumpet Concerto in E Flat; Overture to L'Isola Disabitata'; Zingarese (Gypsy Dances); and Ser-enade, Op. 3 No. 5; The Best of Mo-zart, which includes Eine Kleine Nachmusik, K.525; Symphony No. 41 in C Major, K. 551, 'Jupiter'; Con-certo for Piano and Orchestra in E

Stokowsky Cuts Tchaikovsky 4th

For Vanguard LP NEW YORK—On April 26, conductor Leopold Stokowski brought the American Symphony Orchestra into the Masonic Temple auditorium, which the Masonic Temple auditorium, which is housed on the same premises as Vanguard's exec offices and recorded a performance of Tchaikovsky's Fourth Symphony for the label. The recording was personally super-vised by Seymour Solomon, president of Vanguard. To complete the record, Stakowski added the first recorded

Stokowski added the first recorded performance of his orchestration of Scriabin's Etude in C Sharp minor. The recording will be issued this June in Vanguard's Cardinal series.

Rice Acquisitions Position For CBS

NEW YORK—Robert M. Rice's cor-porate responsibilities have been en-larged at CBS to include planning and acquisitions as well as finance. Rice's new title is vice president of finance and development.

new title is vice president of finance and development. The company also announced that James H. Geer, controller, and Ken-neth W. Hoehn, treasurer, have been elected vice presidents. Rice has been CBS vice president of finance, since Feb., 1970. He came to CBS from the International Tele-phone & Telegraph Corporation, where he had been vice president & director of finances and comptroller, ITT Eu-rope, and ITT vice president. Prior to joining ITT in 1967. Rice was em-ployed by the Ford Motor Company for 13 years, serving in a series of important positions. Geer has been CBS controller since July, 1970. From 1959 to 1970, he was controller of the CBS Television Net-work. Before joining CBS, Geer was assistant comptroller of ACF Indus-tries, Inc., and was earlier with Price Waterhouse & Co. Hoehn has been CBS treasurer since 1964. Director of taxes for CBS from 1956 to 1964. he had nerviously heen

1964. Director of taxes for CBS from 1956 to 1964, he had previously been senior tax attorney for five years. He was a member of the RCA law depart-ment before joining CBS in 1951.

> . . RCA Elvis Presley Last Straw

> ... CAPITOL Noma Music

Mercury Hill & Range **Blue Crest**

RCA

Hill & Range

....LONDON Noma Music

Blue Crest

ELVIS PRESLEY

SOLDIER'S LAST LETTER MERLE HAGGARD

JERRY LEE LEWIS

SHE'S AS CLOSE AS I CAN GET TO LOVING YOU HANK LOCKLIN

TOUCHING HOME

MY LITTLE ONE

LIFE

Flat, K.271; Concerto for Flute, Harp and Orchestra, K.299; Contredanses, K.462, Nos. 1, 6 and 5; Overture to 'The Marriage of Figaro'; The Best of Stokowski, in which the conductor performs Vivaldi: Concerto Grosso in D Minor, Op.3 No. 11: J. S. Bach: Jesu, Joy of Man's Desiring; and Sheep May Safely Graze; Mozart Ser-enade in B Flat For 13 Winds, K.361; Virgil Thompson: The Plow That Broke The Plains; and Stravinskl. L'Histoire Du Soldat — Suite; and The Best of the Virtuoso Instrumen-talists in which a group of perform-ers such as flutist Julius Baker, oboist Andre Lardrot, Alirio Diaz on guitar, Jack Brymer on clarinet, and Helmut Jack Brymer on clarinet, and Helmut Wobisch on trumpet and others play a group of baroque and early classical concerto; Mozart: Flute Concerto in concerti G, K.313; and Horn Concerto in Flat, K.447; Vivaldi: Guitar Concerto in C, P1134; Concerto for Two Trum-pets in C, P.75; Piccolo Concerto in C, P.79; Concerto For Two Violins in A Minor, Op.3 No.8, 'L'Estro Armon-ico'; and Weber: Concertino For Clar-inet On 26 inet, Op. 26.

Atlantic Artists Set At Music Fests

NEW YORK-Atlantic Records artists will be heavily represented at both the Montreaux, Switzerland and The Newport Jazz Festivals. Atlantic dis-tributed Flying Dutchman label artists will also play a prominent part at each

festival. The Montreaux Festival, set for June 18-20, will feature a concert showcasing Atlantic acts and another showcasing Atlantic acts and another concert spotlighting Flying Dutchman artists. The Atlantic acts, to be pre-sented on June 19th, are Roberta Flack, Mongo Santamaria and Gary Burton, who will appear with the Uni-versity Of Illinois Big Band. June 18th will be an all Flying Dutchman concert unleashing the artistry of Gato Barbieri, Eddie "Cleanhead" Vin-son. The Chico Hamilton Quartet and

concert unleashing the artistry of Gato Barbieri, Eddie "Cleanhead" Vin-son, The Chico Hamilton Quartet and composer/arranger Oliver Nelson fronting the Festival Big Band. Newport Atlantic Day The Newport Jazz Festival, mark-ing it's 10th birthday, will be held July 2-5 at Newport, R.I. at Festival Field. It will offer a Sunday (4) after-noon concert devoted exclusively to Atlantic acts. Performing will be Aretha Franklin, Les McCann, Eddie Harris, Rahsaan Roland Kirk and King Curtis. Other Atlantic artists ap-pearing during the festival are Rob-erta Flack, Duke Ellington, whose first album for the label, "New Or-leans Suite", was released last week, The Allman Brothers and Herbie Mann, who will perform with his new backup group Air. Flying Dutchman performers to appear will include Ed-die "Cleanhead" Vinson and T-Bone Walker. Walker.

NARM Lists Committee Appointments

PHILADELPHIA—The working com-mittees for the 1971-72 NARM Association year are announced. The four ciation year are announced. The four functioning committees will work closely with the NARM board of di-rectors, and Jules Malamud, executive director, in formulating plans and executing programs in the current ad-ministration. As president of NARM, Jack Grossman (Merco Enterprises, Melville, N.Y.) is an ex-officio member of all committees.

Legislative Committee

Because of the extreme importance of the fight for anti-piracy legislation, both on the national and state levels, the legislative committee will serve as an organized industry task force to coordinate the efforts of NARM mem-bers. Amos Heilicher (J. L. Marsh Co., Minneapolis, Minn.), a past presi-dent, serves as committee chairman, and will coordinate the association's legislative efforts with the aid of four regional chairmen: James Schwartz, James Tiediens, Jack Geldbart and both on the national and state levels James Tiedjens, Jack Geldbart and William Hall,

Each regional chairman will have working with him a group of men re-sponsible for directly communicating with members in their own geograph-ical areas on matters requiring immediate contact with federal and state legislators.

Eastern Region

Chairman: James Schwartz, Dis-trict Records, Washington, D.C.; Roy Rice, Portland Records (Maine, Ver-

Bill Lowery: New Co. Name

ATLANTA—Bill Lowery Talent, Inc. has changed its name to En'ter-tain'ment*, a division of Bill Lowery Tal-ent, Incorporated. The announcement of the name change was made by En'ter-tain'ment* manager Ric Cartey at a social held in Atlanta's Variety at a Club

Attending the affair were a multi-tude of talent booking Attending the affair were a multi-tude of talent booking notables in-cluding Ed Risman of the Americana Hotel chain, Arvid Nelson from the Sahara in Las Vegas, Roger Varce of the Agency for the Performing Arts, Joe Darin of the Playboy Club chain, Rudy Guarino of Boston's Sugar the Agency Joe Darin of the Playboy Check Rudy Guarino of Boston's Sugar Shack club, Fred Petty of the Petty Agency, Jack Skenes of the Box in Columbia, South Carolina, and Andy Tsimpedes of the Crazy Horse in Bir-mingham, Alabama. Performing for those assembled Performing for those assembled

mingham, Alabama. Performing for those assembled were En'ter-tain'ment* artists Dennis Yost and the Classics IV, Liberation, Bits & Pieces, and the Tams. Other artists found on the En'ter-tain'ment* booking roster are Billy Joe Royal, Joe South, Tommy Roe, The Swingin' Medallions, Centaur, and Glen Wood. En'ter-tain'ment* offices are still lo-cated at 1224 Fernwood Circle, N.E.

cated at 1224 Fernwood Circle, N.E. in Atlanta. The mailing address (P. O. Box 9851; Atlanta, Georgia 30319) and phone numbers (404/237-6317, 233-3962) remain unchanged.



HORSE LAUGH—Columbia Records hosted a press party for Columbia-dis-tributed Spindizzy Records' premier recording group, Grin. Grin is also the name of the group's debut album. A single, "If I Were a Song," has recently been released. Introduced by Columbia Records President Clive Davis, the evening began with a solo acoustic set by Nils Lofgren, the group's leader. Nils was later joined by Bob Gordon and Bob Berberich and the trio performed a spirited selection, from country-tinged ballads to lively rock and roll. Grin was discovered by Neil Young, who has given Nils featured roles in his "After the Goldrush" and the Crazy Horse LP. Left to right are: Bob Gordon, co-manager David Briggs, Columbia Records president Clive Davis, Nils Lofgren, Bob Berberich and co-manager Art Linson.

mont and New Hampshire); Richard Siegal, Temple Sales (Rhode Island, Connecticut, Massachusetts); Cohen, International Recotape Massachusetts): Jack York and New Jersey); Albert Mel-nick, A & L Dist. (Pennsylvania and Deyaware); Richard Greenwald, Inter-state Record Dist. (Washington, D. C., Maryland, Virginia and West Virginia).

Southern Region

Southern Region Chairman: Jack Geldbart, ABC Rec-ord & Tape Sales, Atlanta, Ga.; Jay Jacobs, Knox Record Racks (North Carolina, South Carolina, Tennessee and Kentucky); Ted Pousman, Gate City (Florida, Georgia and Alabama); George Berry, Musical Isle of Amer-ica (Mississippi and Louisiana); Sam Marmaduke, Western Merchandisers (Texas). (Texas).

(Texas). Midwestern Region Chairman: James Tiedjens, National Tape Distributors, Brookfield, Wiscon-sin; Ernest Leaner, United Record Dist. (Indiana, Illinois, Wisconsin); Jack Frankford, Auto Sound Dist. (Ohio and Michigan); David Lieber-man, Lieberman Enterprises (Minne-sota, North Dakota and South Da-kota); Jack Silverman, ABC Record & Tape Sales (Iowa and Nebraska); Norman Wienstroer, Musical Isle of America (Missouri and Kansas); Sieg Siebert, Siebert's Inc. (Arkansas and Oklahoma). Oklahoma).

Oklahoma). Western Region Chairman: William Hall, Transcon-tinental Music Corp., Burlingame, Calif.; William Davis. Music Merchan-disers of Denver (Utah and Colo-rado); Kenneth Slusser Slusser Wholesale (Montana, Idaho and Wyo-ming); Leonard Singer, Associated Distributors (Nevada. New Mexico, Arizona); James LeVitus, Car Tapes (California); Stanley Jaffe, ABC Rec-ord & Tape Sales (Oregon. Washing-ton, Alaska): Don Ayers, Rack Serv-ice Hawaii (Hawaii). Convention Committee

ice Hawaii (Hawaii). Convention Committee The 1972 Convention Committee, chaired by Jack Geldbart, a NARM past president, (ABC Record & Tape Sales, Atlanta, Ga.), will have the re-sponsibility of planning the 14th An-nual NARM Convention, which con-venes March 5-March 10, 1972, at the Americana Hotel in Bal Harbour, Florida. Working with Geldbart on the Committee will be Arnold Greenhut (Transcontinental Music Corp., New York City). James Schwartz (District Records, Washington, D.C.), George Souvall (Arizona Sundries, Phoenix), Art Godwin (Godwin Distributors, At-lanta), Norman Hausfater (Musicol Art Godwin (Godwin Distributors, At-lanta), Norman Hausfater (Musicol Isle of America, St. Louis), Henry Hildebrand. Jr. (All South Distribut-ing, New Orleans), David Lieberman (Lieberman Enterprises, Minneapolis), Edward Yalowitz (Alltapes, Inc., Chi-cago), and Stanley White (Oklahoma News, Tulsa).

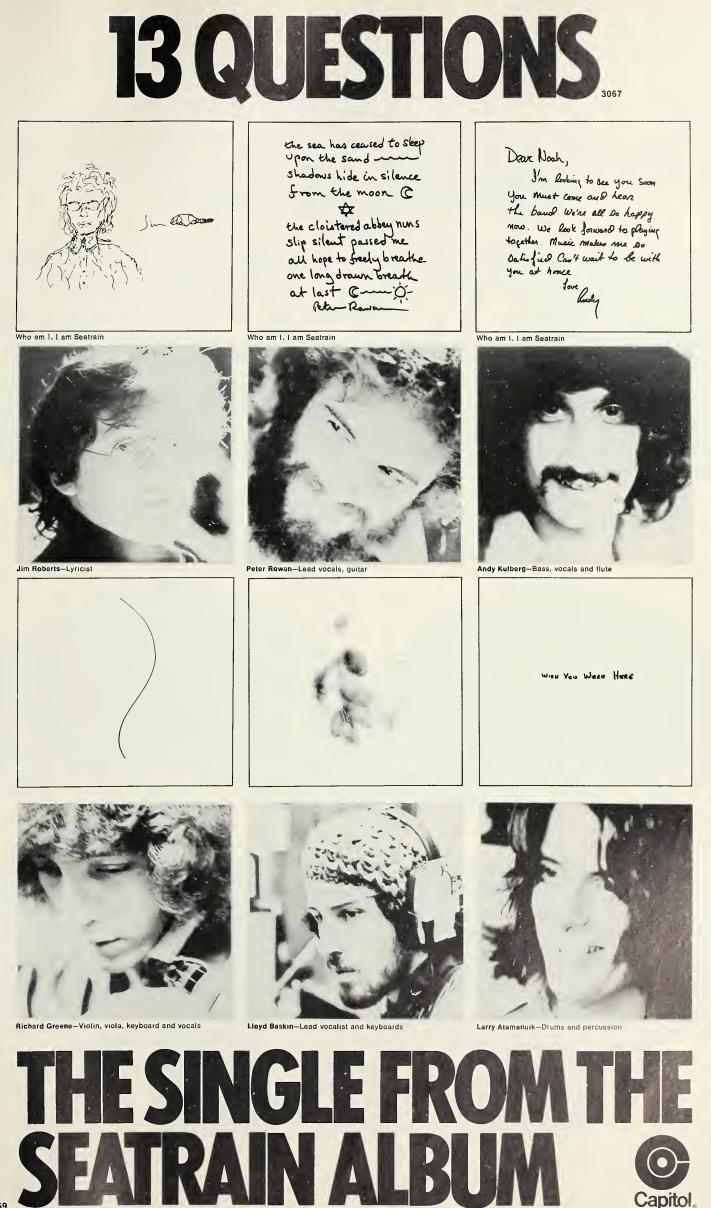
cago), and Stanley White (Oklahoma News, Tulsa). Scholarship Committee James Schwartz (District Records, Washington, D.C.), NARM's imme-diate past president, will serve as chairman of the Scholarship Commit-tee, which will review all applications for NARM scholarships and select the recipients for the 1972 awards. The committee will work under the guid-ance of William G. Owen, secretary of the University of Pennsylvania, and academic consultant to the NARM Scholarship Foundation. Serving with Schwartz are Harry Apostoleris (Alpha Distributing, New York City), Arnold Greenhut (Transcontinental Music Corp., New York City), Russ Bach (Musical Isle of America, Los Angeles), Kent Beauchamp (Alltapes, Inc., Chicago), Timothy Braswell (Dixie Tape & Record, Charlotte), Sam Stolon (Sam Goody, Inc., Mas-peth, N.Y.), Dan Heilicher (Heilicher Bros, Minneapolis), Louis Lavinthal (ABC Record & Tape Sales, Seattle), and Warren Rossman (Merco Enter-prises, Melville, N.Y.). prises, Melville, N.Y.).

Management Development Committee This newly-established NARM committee, under the chairmanship of Arnold Greenhut (Transcontinental Music Corp., New York City), will have the responsibility of planning future Association programs in ex-ecutive education and management development.

THE MARMALADE

THE ABERBACH GROUP

241 West 72 Street, New York, N.Y.



Gordon Forms New Production Co.

HOLLYWOOD — Michael Gordon, president of Dimension Music Corpo-ration, has announced the formation of a new production and publishing company, which will be located at 1777 Vine Street, Suite 400, Holly-wood. Gordon has indicated that pro-duction deals with seven major labels are in the offering and a pact for four film scores is expected to be announced shortly. The new firm will be headed by Steven Lewis with c&w being handled by Jeffrey Schwartz. United Artists Music, who recently signed Gordon to a long-term pub-

signed Gordon to a long-term pub-lishing contract will be administrating lishing contract will be administrating the firm. Gordon, who began a writing career in 1961 with Metric Music, wrote exclusively in partnership with James Griffin for Ed Silvers and Snuffy Garrett, has recently con-cluded a pact with Transcontinental Entertainment Corporation.

Lowery, Engemann Into Publishing

ATLANTA—Bill Lowery and Karl Engemann, former Capitol Records vice president of A&R, have formed a new Broadcast Music Inc.—affiliated publishing partnership. The new com-pany will be called Brother Karl's Music.

Company offices will be maintained Company offices will be maintained in Hollywood and Atlanta. Brother Karl's Music will be headquartered in North Hollywood at Independent Recorders, 4028 Colfax Avenue. The Atlanta branch will be located at 1224 Fernwood Circle, N.E. The in-fant firm is currently negotiating with several reputed writing talents and is seeking new writers.

Salidor Firm To DE & EL Nat'l Promo

NEW YORK—Elliot Blaine, president of DE & EL Records, reports that Lenny Salidor, Inc., has been retained to handle national promo for the new recording firm.

recording firm. DE & EL products are distributed by United Artists Distributing Corp. The label's initial album is "No, No, Nanette" by Crazy Hair And His Player Roll Piano Gang, a new group which has recreated the player piano sound of the early 1900's. The album with songs representing the complete score of the 1925 musical, features a 1902 Aeolian player piano and is 1902 Aeolian player piano and is packaged with sheets of the lyrics. DE & EL has also released a single from the LP, "Tea For Two" backed with "Take A Little One Step."

Legrand To Bell

NEW YORK — Composer-conductor-pianist Michel Legrand has been planist Michel Legrand has been signed to a long-term, world-wide pro-ducer and artist contract at Bell Rec-ords. "The signing is the latest step in Bell's growth as a major interna-tional label," notes Larry Uttal, presi-dent dent.

dent. Legrand, who received an Academy Award for "Windmills Of Your Mind," has created scores for more than 50 films. Among his six Academy Award nominations are three for writing and conducting the score of "Umbrellas Of Cherbourg" and for its popular song "I Will Wait For You." Legrand's "I Love Paris" LP was one of the best-selling instrumental albums ever re-leased. The versatile Frenchman has recorded three LPs as a vocalist, composed a ballet, a piano concerto and other classical works, conducted major symphony orchestras in Europe, major symphony orchestras in Europe. led the first modern jazz band to tour the Soviet Union and acted in motion pictures, in addition to his many assignments as composer, arranger and conductor of film scores.

Legrand's current and forth-coming pictures include: "Wuthering Heights", "Summer of 42", Steve Mc-Queen's "Le Mans" and England's Cannes Film Festival entry "The Go Between".



DAYS END BEGIN—Producer Reid Whitelaw inks contract that pacts his group, Days End on the Epic label as (1 to r) Ron Alexenburg, v.p. of Epic/Columbia Custom Labels, Tom Werman, assistant to the director, A&R, and Larry Cohn, director, A&R look on. Days End, whose first Epic single is expected in early June, is a five man group from Burlington, North Carolina.

Douglas Sets LP Release Thru Col.

NEW YORK—Douglas Records has earmarked seven albums for release over the next several months, all to be distributed by Columbia. Being readied are re-releases of four past Douglas issues and three new pack-Douglas issues, and three new packages

On re-release are: "Iron Man," On re-release are: "Iron Man," by the late titan of the alto-sax Eric Dolphy (he turned John Coltrane on to new expressive possibilities in the early '60s); "The Last Poets," the de-but album by The last Poets; "To Is A Preposition; Come Is a Verb," by Lenny Bruce, and "Devotion," the American solo debut album of British guitarist John McLaughlin. New LP issues to be released be-for the staff at Douglas gces on sum-mer vacation will be: "By Any Means

Bob Levin To Douglas PR

NEW YORK — Author Bob Levin has replaced Ken Schaffer as public relations head of Douglas Records. Schaffer said he is relocating to the South of France. He'll attend the Cannes Film Festival, where an up-coming Douglas soundtracks, "El Topo," will be screened.

Dist. Opens In Lake Charles

In Lake Charles LAKE CHARLES, LA. — Goldband Records has opened as a disk/tape distributorship at 313 Church St., P.O. Box 1485 in Lake Charles. (Tele-phone: (318)-439-8839). General man-ager is Eddie Shuler, head of sales is Mike Lachney and manager of the shipping dept. is Jeffries LeJeune. Labels distributed by the firm include West Park, Lenore, Jinn and Swal-low. low.

Necessary," an album by Malcolm X; "Garcia-Wales," a free-form instru-mental deck teaming Douglas key-board-man Howard Wales with Grate-ful Dead guitarist and leader Jerry Garcia, and "My Goal Is Beyond," an album by John McLaughlin, featuring McLaughlin on acoustic guitar. Coming up soon will be Douglas' first film soundtrack, Alexandro Jod-orowsky's "El Topo," and the first Broadway original cast album for Douglas, from the soon-to-open play, "Lenny," based on the life and vision of Lenny Bruce.

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(Cont'd from p. 9)

ized, will be contained in a proxy statement presently in preparation for a special meeting of stockholders for a special meeting of stockholders of Commonwealth United, to be held after approval by its major creditors and clearance of the necessary proxy statement by the Securities and Exchange Commission.

The company stated that its audited

The company stated that its audited financial statement for the calendar year 1970 will be available shortly. The company is presently in default on its reporting obligations and has advised the SEC that its annual re-port on Form 10-K, due March 31, 1971 will be filed as soon as financial statements are available. The Com-mission advised a company spokesman that there are no assurance that the Commission will not take administra-

that there are no assurance that the Commission will not take administra-tive or enforcement action. Last year the company obtained a moratorium agreement to Dec. 31, 1971 from certain lenders holding an aggregate of approximately \$55 mil-lion of debt. In addition, interest on approximately \$64 million of outstand-ing debentures has been in default since 1970.

NMPA Elects New Board Members

NEW YORK—The National Music Publisher's Association elected a new board of directors at its annual meetboard of directors at its annual meet-ing. The members, who will serve for a period of two years are: Jean Aberbach, Hill & Range Songs Inc.; Al Brackman, T.R.O. Inc.; Leon J. Brettler, Shapiro, Bernstein & Co. Inc.; Jacques Rene Chabrier, Chappel & Co. Inc.; Salvatore T. Chiantia, MCA Music, a division of MCA Inc.; Ernest R. Farmer, Shawnee Press Inc.; Harry Gerson, Edwin H. Morris & Co. Inc.; Herbert E. Marks. Ed-Inc.; Harry Gerson, Edwin H. Morris & Co. Inc.; Herbert E. Marks, Ed-ward B. Marks Music Corp.; Ralph Peer II, Peer International Corp.; Wesley H. Rose, Acuff-Rose Publi-cations Inc.; Larry Shane, Larry Shane Music Inc.; Alan L. Shulman, Belwin-Mills Publishing Corp.; Ed Silvers, Warner Bros. Music; Allen Stanton Bobbins Music Corp. En-Silvers, Warner Bros. Music; Allen Stanton, Robbins Music Corp.; Ru-dolph Taubert, G. Schirmer Inc.

At the annual meeting the publishers received a complete report on anti-piracy activities, the Associa-tion's efforts to effect stronger copy-right legislation and to combat at-tempts to censor songs and a review of the activities of The Harry Fox A genery Inc. Agency, Inc.

The board of directors will hold elections for the officers of the As-sociation at a meeting later this month.

Hussakowsky Promoted At Stereo Dimension

NEW YORK-Loren Becker, presi-dent of Stereo Dimension Records, has dent of Stereo Dimension Records, has announced that Andy Hussakowsky has been named to the post of east coast sales and promotion manager for the label's Athena and Evolution labels. Hussakowsky, under the direc-tion of the label's national sales and promotion director, Fred Edwards, will initiate and supervise marketing and promotion activities in the markets of Albany, Boston, Buffalo, Hartford, New York, Philadelphia and Wash-ington, D.C. With the company for the last sin

With the company for the last six months, Hussakowsky has been working in a regional promotion capacity, devoting his efforts to exposure of the label's artist roster. Current releases include a first single by Canadian rock group Lighthouse titled "Hats Off To The Stranger", Gloria Loring's new single, "I Don't Want To Leave You Anymore", Larry Santo's new single, "I Love You More Than Anything" as well as albums by Helen O'Connell, Miami-based Game and Toronto's Steel River on the Evolution label; and Martha Radclyffe on the Athena label.

Prior to joining Stereo Dimension. Hussakowsky worked with the United Artists Music Group in the professional department, and as national promotion co-ordinator for Peer Southern Music Publishing Corp. He also served as director of publicity and public relations for Universal At-tractions, theatrical booking agency.

Bob McDill To Polydor Pact

NEW YORK — Jerry Schoenbaum, President of Polydor Inc., reports the signing of singer/song writer Bob McDill. McDill's first Polydor recording will be a single entitled "Lend A Hand," which is scheduled for immediate release.

"Lend A Hand" was written by Mc-Dill and Jim Casey and published by Gold Dust Music, Inc. New York publisher Ivan Mogull represented the artist, publisher, and production company in their negotiations with Polydor.

Originally from Beaumont, Texas, McDill is a member of Riverton Music Group, a Nashville "team" headed by Dickey Lee and Allen Reynolds. The organization is part of Jack Clement's complex.

ROYAL PREMIER—Currently on an extensive tour of Britain, songstress Shirley Bassey, is shown being presented to H.R.H Princess Margaret at 1971 Royal Film Performance which was the European premier of "Love Story," Mar. 8 Shirley sang "Where Do I Begin" (Theme from "Love Story") on stage prior to the showing of the film. Also in the picture are actors Ray Milland (r.) and John Marley (c.).

NO.1-BILLBOARDS "HITS OF THE WORLD" NO.1-RECORDARROR "THE 50" NO.1-RTR "BRITAIN'S TOP 50"

ANOTHER DOUBLE BARREL BLAST FROM BIG TREE RECORDS

DOUBLE BARREL

BT-115

Dave and Ansel Collins A New Hot Single





cashbox/albumreviews

RAM-Paul & Linda McCartney-Apple-SMAS 3375

Long awaited second album by McCartney and his wife, Linda takes several listenings to and his whe, Linda takes several listenings to get into. McCartney uses Denny Seiwell, Dave Spinoza, and Hugh McCracken, as his side-men, and Linda on many of the selections. Side two appears to be the stronger, with special attention given to "Heart Of The Coun-try," and "Eat At Home." No need to get into how well album will sell. It's going to be a giant, but McCartney has written better ma-terial during his Beatle days.

LEON RUSSELL AND THE SHELTER PEOPLE-Shelter SW-8903

Leon Russell, you are just too much. Especially on this collection of tunes. Master of space and time does up "The Ballad Of Mad Dogs And Englishmen," from the soundtrack of the Cocker tour film, as well as "Home Sweet Oklahoma'' and the George Harrison penned "Beware Of Darkness." Dylan has al-ways sounded fine in Leon's hands, so here are "Hard Rain's Gonna Fall" and "It Takes A Lot To Laugh, It Takes A Train To Cry.' Leon sings, plays piano, organ and guitar. In other words, it is a Leon Russell show! Should really put this multi-talented artist over the top.

PEACEFUL WORLD-The Rascals-Columbia C 30462

Fans of the Rascals have double reason to celebrate since the boys' newest release is a two record set. A bit more of a jazz sound here as the group unveils a dozen new selections, all but two written by leader Felix Cava-liere. Hubert Laws, Alice Coltrane and Joe Newman are among the musicians who are heard in supporting roles. Of special note is the title track, a twenty-one minute work which comprises an entire side, and "Sky Trane," with its intricate horn arrangements, is another standout.

THE FLYING BURRITO BROTHERS-A&M---SP 4295

The Burrito Brothers just keep turning out one great album after another, and sooner or later, the people will pick up on them. Blending country music with their soft, melodic style, the Burrito's have come up with their best album effort to date. This package in-cludes Merle Haggard's "White Line Fever," and Dylan's "To Ramona," as well as eight others written by the group. Pick up this album -you might find that you like the group after all!

BRIAN DAVIDSON'S EVERY WHICH WAY-Mercury SR 61340

Every rule has its exception. The Nice, apart, are greater than they were together. Witness: Emerson, Lake & Palmer, Jackson Heights, now Brian Davison's Every Which Way. Each of these groups are exploring new vital musical frontier's that, together, they couldn't get into. Soft jazz-tinged music from Every Which Way. Some virtuoso reed work from Geoffrey Peach, but more importantly, the quintet works as a whole. Graham Bell, who wrote most of the tracks, turns in a beautiful vocal performance. Immediate standout: the marvelously evocative and delicate "Castle Sand."

SINFONIAS-Waldo De Los Rios-United Artists-UAS 6802

Take the genius of Beethoven, Schubert, Mozart, Brahms, Dvorak, Hayden, Tchaikovsky, and Mendelssohn, and combine them with the magnificent arrangements of Waldo De Los Rios, and you've got one of the most in-credible albums ever to be released. An album that will have you humming classical music wherever you go. Already successful in many foreign countries, this package should become one of the major surprises of the year.





Pop Picks



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and .











5th—Lee Michaels—A&M SP-4302

Lee Michael's returns to the organ (from the electric piano) and the roots of rock'n'roll for his fifth album. Lee turns his talents to for his fifth album. Lee turns his talents to such oldies as "Willie & The Hand Jive," "Can I Get A Witness," "Ya Ya," and "Rock Me Baby" all performed with much power. Also on tap are a selection of new songs from Lee's own pen. "Do You Know What I Mean" is among the best of these. As usual the Michael's organ work cooks and sizzles.

NEW YORK CITY (YOU'RE A WOMAN)-AI Kooper-Columbia C 30506

This is the one Kooper fans always hoped he'd make. He's finally stopped the searching as a solo artist, and gotten down to brass tacks. A fully cohesive network of songs brimming over with beautiful production techniques. Witness: the "Sgt. Pepper"-ish "Going Quietly Mad," "Come Down In Time," "Nightmare #5," and the title cut. Half the tracks were recorded with Hookfoot, the other half with the Motown musicians, and their understanding of Kooper's music is complete. Of note, two Kooper-Phyllis Major tunes, "The Warning," and "John The Baptist" with their strongly biblical lyrics. Definitely Al's best since the first BS&T LP.

DEATH WALKS BEHIND YOU—Atomic Rooster —Elektra EKS-74094 Atomic Rooster is three explosive talents from Britain: Vincent Crane (by way of Crazy World of Arthur Brown), John Cann, and Paul Hammond. The group's sound is instantly identifiable, mainly due to Crane's superlative organ and piano work. But it's also the duets Crane and Cann (electric guitar) get into, that sets this group apart. The music's texturally heavy, but the trio uses that heaviness with deft grace and aplomb. Instant success for: "Tomorrow Night," "Sleeping For Years," "Seven Streets," and, of course, the towering title cut.

THE REAL THING-Taj Mahal-Columbia G30619

Anybody who was present for Taj Mahal's recent gig at the Fillmore East already knows the kind of excitement that was generated there. Now everyone can share in what was certainly one of the most charged perform-ances of the year. Artist really cuts loose as he does ten songs, ranging from well-worked blues material like "You're Going To Need Somebody On Your Bond" to his own extremely clever and original things, such as "Going Up To The Country And Paint My Mail-box Blue." Taj is an incredibly gifted and dynamic person and this is his finest hour.

ALL BY MYSELF-Eddie Kendricks-Tamla TS309

This is certainly a heartening sign from Mo-town. Eddie Kendricks is one of the lead singers with the Temps, and here he steps out in his solo debut. It's an utterly triumphant album of one man's voice, one of the best in the business, excellent arrangements and ma-terial. Highlights include: "Let's Go Back To Day One," "This Used To Be The Home Of Johnnie Mae," "Didn't We," and Eddie's current chart single, "It's So Hard For Me To Say Good-Bye."

PUT YOUR HAND IN THE HAND—Ocean— Kama Sutra KSBS 2033 This Canadian based quintet laid down one of the freshest singles in recent memory with their stirring "Put Your Hand In The Hand." Now they have followed it up with another tri-umph, this time in the form of an LP featuring their hit and seven other songs. A gospel thread runs through the likes of "Will The Circle Be Unbroken" and "Deep Enough For Me" and the group's verve is apparent on every track. Exciting and spirited album.





Two Singles You Can Hear the Words On.

"**Follow Me" by Mary Travers** (Warner Bros. single 7481)

This record stems from the pen of John Denver, the same John Denver who wrote "Leaving on a Jet Plane," which was sung into contemporary immortality by the same Mary Travers when she was still Marying with Peter and Paul. It's a delicately structured and well-proportioned folk song, a finely wrought canvas which evokes the full warmth of Mary's voice under the Producership of Milton Okun. Hordes of AM stations begged it out of the Warner Bros. *Mary* album as a single. The pleasure's ours.

"I'm Not Afraid" by Frank Sinatra (Reprise single 1011)

It's a strong Jacques Brel ballad rendered into English by Rod McKuen. Frank renders it into life against a classic three/four waltz time which accelerates as the master's voice sketches the decay of a love affair. Sonny Burke produced this moving and complex record, whose mood is similar to "It Was a Very Good Year" with a dash of bitters.

Singles speak for themselves on Warner/Reprise.

cashbox/talenton stage cashbox/album reviews

Poco

FILLMORE EAST, N.Y.C. — The dressing room was crowded. Poco had brought their family and friends. Everybody came to see them. Sud-denly, there was a knock at the door and a voice from the outside shouted, "it's a friend, is this the star's dress-ing room?" Opening the door, Richie Furay replied, "you can come on in, but there aren't any stars in here." And that's Poco. Honest. Simple. Just plain people. They're in it for the music, not the glory. Music that excites and enchants. Music that excites and enchants. Music that invites response. Fresh, innocent music. To some, music is performance. Involvement. Creativity. Personal expression relayed through instruments and songs to an audience. FILLMORE EAST, N.Y.C. - The

performance. Involvement. Creativity. Personal expression relayed through instruments and songs to an audience. Poco's got it all, and then some. Audiences go to see rock shows for many different reasons. They pay to see the latest fashions. New English boots and leathers. Strange hair-do's and costumes. A new line in special effects equipment. They pay to see guitarists smash their instruments and prance, bare chested across the stage. They pay to see 'mind blowing' light shows and blind-ing strobes. They pay to hear the wah-wah's and the fuzz units, and the repeater units, and the echo units, and this unit and that unit. Isn't it time they paid to hear the music? Poco is the music. No gimmicks. No fancy clothes or flashy electrical de-vices. Just music, plain and simple. In place of the loud, blasting ampli-fiers and screaming guitars, they have added perfect vocal harmony and ex-

CHERRY LANE THEATRE, NYC —With 'Godsvell,' John-Michael Teb-elak has applied the directness and clarity of vision reserved for children to the Gospel according to St. Mat-thew thew. Throwing out intellectual approach-

es that cloud religion to the eyes of Aquinas, Luther, Nietzche and their ilk in the opening "Tower of Babble" number, the play rejoices in a direct and uncluttered enactment of the Biband uncluttered enactment of the Bib-lical text. From philosophical charac-ters, the players are transformed by John the Baptist into children who romp through parables and Passion scenes that have never before achieved

scenes that have never before achieved such life. Instead of cliches, the scenes of the prodigal son, stoning of Magdalene, last supper and crucifixion become fresh through the awe and simplicity of a youngster's mind whose vision is shared by the audience. In "Godspell," magic is magic rath-er than sleight of hand, life is made vital rather than sophisticated and the scenes are played colorfully in the primary shades of a crayon box rath-

The Impressions

PJ's, HOLLYWOOD — The Impres-sions have been around for a long time. But, trying to imagine them without lead singer Curtis Mayfield (who left the Chicago-based trio to go it as a single) is rather like try-ing to imagine life without laughter and tears and joyous music, Motown without the Miracles, or for that mat-ter a world without soul. If not quite the undisputed king of rhythm 'n blues, Curtis is at the very least one of its best-loved and most-gifted poets, having penned a plethora of early and middle sixties hits includ-ing "People Get Ready," "Gypsy Woman," "We're a Winner," "It's All Right," and "Keep On Pushing." Curtis is gone now but his melodies linger on, and the current model of the ever-slick, ever-satisfving, ever-elegant Impressions (with LeRoy Hudson in the lead), in its first LA PJ's, HOLLYWOOD - The Impreselegant Impressions (with LeRoy Hudson in the lead), in its first LA engagement, took its place on the line with nary a hitch or scar. There are few groups, doing soul or rock or whatever, that work any

pert musicianship. To replace the tedious, lackluster hour long solo's--they've written a set of refreshing, melodic songs. And instead of the popular 'right on', they've added an honest 'thank you very much.' Even before they appear on stage, Poco have decided upon a mutual performance strategy. A strategy that never varies. Their goal is to entertain the audience. To make them happy. To make them smile. To ex-cite them musically. I have seen Poco perform only seven times, and with each performance, the audience en-thusiasm has grown. The moment they are introduced, not a single person is left seated. Smiles begin to appear as Richie says, "howdy, glad to be here tonight." And then, "I Guess You Made It,"--a show stopper. An opening number that leaves the audience screaming for more. And Poco keeps pouring it on. "Hear That Music," "Pickin Up The Pieces," "A Man Like Me," "Bad Weather," and "Railroad Days," both written by Paul Cotton, and the classic, "Kind Woman." An hour and a half of delightful Poco music. And a thousand smiling faces. An evening with Poco is one of

a half of delightful Poco music. And a thousand smiling faces. An evening with Poco is one of pure relaxation and enjoyment. An evening long to be remembered. The members of Poco are not rock stars. The group has no time for all the glamour and hype that is usually as-sociated with stardom. They're too busy being themselves, and besides, they're musicians! Happy birthday, Richie, and thanks Poco—for another great show. great show. k.k.

'Godspell'

spell' er than a stained-glass palette. The Stephen Schwartz music re-flects this bright approach, steeping its rythyms in Gospel, but flecked with the sparkle of vaudevillian rock. The hues of ragmuffin costumes are joined by tints of Broadway in the Jesus/Judas shoftshoe "All for the Best" and shades of revival meeting in "Learn Your Lessons Well" and the brilliant showstopper, "Day By Day." But there are softer shadings in the ballads and an Afro-rhythmed "On the Willows" execution. Everything about the cast and pro-duction make this a show to be re-freshed by. Done in a schoolvard decor, the spare props urge audience mental par-

Done in a schoolvard decor, the spare props urge audience mental par-ticination while the emotions are subliminally brought to a frenzy re-leased only by the "God Lives" closing

In the small Cherry Lane Theatre, this play is perfectly mounted: but don't be too surprised if, like "Hair" or "The Me Nobody Knows" it even-tually receives an on-Broadway invi-tation m.g.

harder than the Impressions. They resist change, adaptation, tinkering; they just keep pushing. Relying in the main on their still-growing cata-logue of standards, the trio kept the jive going for a natural, good-natured, graceful set that squarely hit the mark it aimed at. Their songs, old and new, have a timelessness and yet an ingratiating freshness about them. (Maybe unversatility is a bet-ter word. Whatever.) In their own positive, happy, entertaining rather evangelical way, the Impressions positive. happy, entertaining rather evangelical way, the Impressions (Hudson, Sam Gooden and Fred Cash) have something apposite to say about the quality of lives and loves greatly lived and loved. For the record, their current Custom/ Buddah single is "Ain't Got Time," and it's a winner too. The Z-niece back-up hand played

The 7-piece back-up band played so tightly and fervently during the Impressions weeklong stint at the niterie you'd almost think their lives depended on it. m.r.r.

Pop Best Bets

PRISMS-Oliver-United Artists UAS-5511 As a prism has many sides, so does Oliver. As a prism has many sides, so does Oliver. Here he presents twelve songs showing vari-ous moods and stylings, ranging from hard rock to ballads. He performs recent favorites, "Your Song," "Early Morning Rain," and "For What It's Worth," along with the traditional "Every Mountain Boy" and the Bob Dylan piece "Walkin' Down The Line." Something of a departure for Oliver in that it shows him off in varied settings but the overall effect is refreshing.

NEW ORLEANS SUITE—Duke Ellington—At-lantic SD 1580 Latest release by this musical genius was

originally commissioned for performance at the 1970 New Orleans Jazz Festival. As with the 1970 New Orleans Jazz Festival. As with so many of the Duke's compositions, it is brilliant and far-reaching, and performed with great sensitivity. Tribute is paid to Crescent City stalwarts Louis Armstrong and Sidney Bechet. Among those participating are such Ellington regulars as Paul Gonsalves and Cootie Williams, along with the late Johnny Hodges who died two days before the last recording session. Another superlative achieve-ment by Duke and his band.

FIRST STOP-Gun Hill Road-Mercury SR 61341

A group that names itself after a street in the Bronx has got to be different. Gun Hill Road is. A new trio, they concentrate on low key rock with pleasing results. Title cut has a nice mellow mood to it and we also liked the bouncy "Man Of Trade" and the imagery of "Cargoes." Excellent keyboard work throughout the set by Steve Goldrich and Glen Leopold's vocals have a certain haunting quality which sets them apart. A very impressive debut.

GOOD TASTE IS TIMELESS-The Holy Modal Rounders-Metromedia MD 1039

The Rounders were one of the first of the so-called "underground" groups. Now, after a lengthy hiatus, they are back on the scene with a dozen new selections. Bizarre sound effects and far out humor are the hallmarks of numbers like "Boobs A Lot" and "The Whole World Oughta Go On A Vacation," while "Gen-eralonely" finds the guys in a more subdued mood. Not for everybody's taste but many will find this a very entertaining album.

SOMETHING SPECIAL---Michael Allen---MGM SE-4762

SE-4762 Songster is put into a fine contemporary bag in this Johnny Harris-produced & arranged series of sessions cut in England. Best of the bag are the bright doings on "Nothin' Left to Give," "It Doesn't Matter Anymore" and "Make the World Go Away." Kind of pop musical settings that can interest all kinds of programming programming.

DEALIN' BLUES—Peter Kelley—Sire 4903 Quietude and an unvarnished approach dis-tinquish this set of twelve blues oriented songs by guitarist Peter Kelley. He writes all of his material and sings in a very straight forward fashion which is effective. Presence of moog synthesizers on several cuts does much to en-hance the proceedings and "Death Is Not A Word" and "I Been Told" are among the high-lights of the disk. lights of the disk.



DUKE ELLINGION







MOTHER NATURE IS DYING FOR OUR SINS.

Roy Head's new single is a warning. It says if we're going to stay alive, we better keep Mother Nature alive. It's called "(The World's Going Up In A) Puff Of Smoke." But the song doesn't end with a dying world, because for Steve Cropper and Jerry Williams it's the beginning of a bright new one: TMI Records, their new label. "Puff Of Smoke," by Roy Head. And as everyone knows, nothing dies without something to replace it. It's only natural.

"(The World's Going Up In A) Puff Of Smoke," by Roy Head 257 9000



Petula Clark



"I Don't Know How to Love Him / Superstar" Warner Bros. single 7484

Petula's emotional and powerful reading of the medley from Jesus Christ, Superstar, produced in England by Johnny Harris and Claude Wolff.

5

100 Album Cash Box - May 22, 1971

BOTTOM NO. INDICATES 8 AND 4 TRACK AND CASSETTE

JESUS CHRIST SUPERSTAR 1 (Decca DXSA 7206) (6-6000) (73-6000) 1 4 WAY STREET CROSBY, STILLS, NASH & YOUNG (Atlantic SD 2-902) (TP 2-902) (S 2-902) 4 MUD SLIDE SLIM JAMES TAYLOR (Warner Bros. WS 2561) (8 2561) (5 2561) 9 STICKY FINGERS ROLLING STONES (Atco COC 59100) (TP 59100) (CS 59100) 19 PEARL JANIS JOPLIN (Columbia KC 30322) (CA 30322) (CT 30322) 2 LOVE STORY ORIGINAL SOUNDTRACK (Paramount PAS 6002) 6 6 **UP TO DATE** PARTRIDGE FAMILY (Bell 6059) (8 6059) (5 6059) 3 SURVIVAL 8 GRAND FUNK (Capitol SW 764) (8XT 764) (4XT 764) 8 TAPESTRY GOLDEN BISQUITS 3 DOG NIGHT (Dunhill DS 50088) (8 50098) (5 50098) 21 10 5 TEA FOR THE TILLERMAN CAT STEVENS (A&M SP 4280) (8T 4280) (CT 4280) 11 10 LOVE STORY ANDY WILLIAMS (Columbia KC 30497) (A 30497) (CT 30497) 12 12 13 WOODSTOCK TWO (Cotillion SD2-400) (TP 33-400) (CS 33-400) 7 MAYBE TOMORROW 14 JACKSON 17 N 5 (Motown MS 735) (M8 1735) (M75 735) **CLOSE TO YOU** 15 CARPENTERS (A&M 4271) (8T 4271) (CS 4271) 13 THE BEST OF GUESS WHO (RCA LSPX 1004) (P8S 1710) (PK 1710) 18 17 ABRAXAS SANTANA (Columbia KC 30130) (CA 30130) (CT 30130) 11 THE CRY OF LOVE JIMI HENDRIX (Reprise MS 2034) (8 2034) (5 2034) 18 14 L. A. WOMAN DOORS (Elektra EKS 75011) (T8 5011) (55011) 29 PORTRAIT OF BOBBY BOBBY SHERMAN (Metromedia KMD 1040) (8090 1040) (5090 1040) 22 THIS IS A RECORDING 21 LILY TOMLIN (Polydor 25-4055) 15 22 **EMERSON, LAKE & PALMER** (Cotillion SD 9040) 20 23 TARKIO BREWER & SHIPLEY (Kama Sutra KSBS 2024) 24 THIRDS 24 JAMES GANG (ABC ABCX 721) 26 CHICAGO III 25 16 (Columbia CT 30110) (CA 30110) (CT 30110) SHE'S A LADY TOM JONES (Parrot XPAS 71046) (M 79846) (M 79646) 26 62 NATURALLY THREE DOG NIGHT (Dunhill DSX 50088) 27 31 AQUALUNG 28 JETHRO TULL (Reprise MS 2035) (8 2035) (5 2035) 69 29 PARANOID BLACK SABBATH (Warner Bros. WS 1887) (M8 1887) (M5 1887) 32 30 **BLOODROCK 3** (Capitol ST 765) (8XT 765) (4XT 765) 23 31 MANNA BREAD (Elektra EKS 74086) (FT8 4086) (TC 54086) 25 32 LOVE'S LINES, ANGLES AND RHYMES 5th DIMENSION (Bell 6060) (8 6060) (5 6060) 27 THE POINT 33 NILSSON (RCA LSPX 1003) (P8S 1623) (PK 1623) 33

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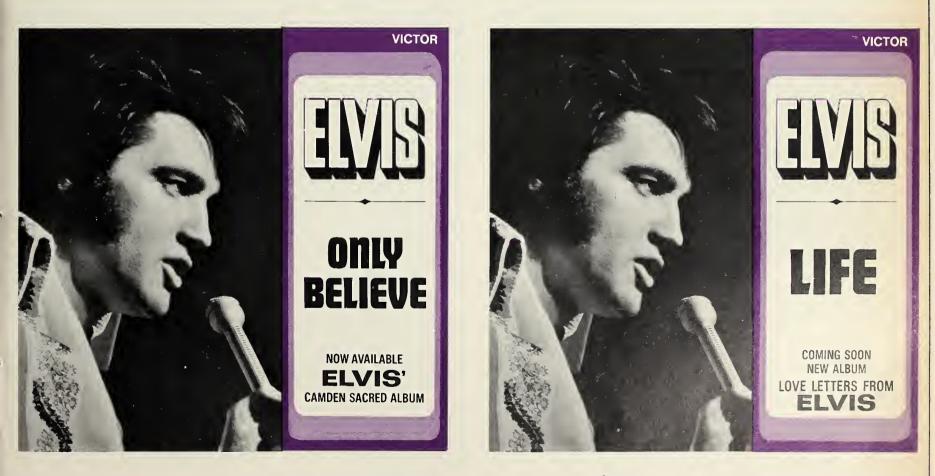
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HAT-9985



RC/I Records and Tapes



BLUES GOES TO COLLEGE-"Professor" B. B. King, ABC/Dunhill recording artist, explains a fine point during a recent lecture to an overflow crowd at Yale University's Stiles College. Looking on is writer-composer-critic Carman Moore, assistant professor in Yale's graduate school of music, who invited B. B. King to lecture on the history of the blues.

Morris Heads RCA R&B Promo

NEW YORK — George Morris has been appointed manager of national R & B promo at RCA Records, re-ports Frank Mancini, director of promotion.

Mancini noted that "George will work in a very important area for us. Part of his responsibilities will be to direct and assist our field forces in the promotion of our R & B Prod-uct and Artists. He will also work directly with the radio stations. Morris' appointment is a very important one for RCA, and is only the begin-ning of our overall strengthening of our position in the R & B market." Morris attended Pace College from

1956 to 1958. A native of New York, he comes to RCA Records from Hot Wax Records, where he served as national promo director for a year. Previous to that, he was national promotion director for R & B product with ABC Records.



Ervin To Tangerine Music Pub Post

HOLLYWOOD - DiFosco Ervin has been named to the post of director of been named to the post of director of music publishing for Tangerine Music (BMI) and Racer Music (ASCAP), publishing arteries of Ray Charles' Los Angeles-based RPM Interna-tional, which houses his Ray Charles Enterprises Tangeoing Record Cor-Enterprises, Tangerine Record Cor-poration, and Tangerine Studios in addition to the two publishing arms Ervin will head. Announcement of Ervin's appointment was made by Joe Adams, vice-president in charge of all RPM operations.

Tangerine Readies Ray Charles Album

HOLLYWOOD - Ron Granger, head of Tangerine Record Corporation, has announced the release of Ray Char-les' new LP for his Los Angeles-based diskery titled "Volcano Action of My Soul." Liner notes for the al-bum were penned by Georgia representative Julian Bond.

United Artists Ready Vintage Hooker Series

NEW YORK — United Artists Rec-ords has acquired twenty-eight pre-viously unreleased sides by John Lee Hooker, recorded in the early stages of his career. The sides will be re-leased in a series of two double LP sets. The first, "Coast To Coast Blues Anywhere — Anytime — Any Place" is set for May release. The material, recorded by Hooker in Detroit for Bernie Bessman's Sen-sation Records in 1948 and 1949, fea-tures Hooker playing solo acoustic guitar and singing his own primitive brand of blues. The sides were selected by Bob Hite of Canned Heat, from the two hundred plus unreleased tunes that Bessman still owns. Along with many of the creators of the t Amgeigen out form Hocker NEW YORK -- United Artists Rec-

Bessman still owns. Along with many of the creators of that American art form, Hooker has regained the national spotlight with the current blues revival. He is touring the country with Canned Heat following the success of their "Hooker 'N Heat" package on United Artists Artists.

B. B. King Sings '7 Minutes' Tune

NEW YORK — B. B. King has re-corded the title song from 20th Cen-tury-Fox's "The Seven Minutes" to be released on the ABC-Dunhill label next month. The tune, which King will perform in the film, was written by Stu Phillips and Bob Stone. "The Seven Minutes," produced and directed by Russ Meyer and adapted from Irving Wallace's best-seller, stars Wayne Maunder, Marianne Mc-Andrew, Phil Carey and Yvonne De Carlo.

Davis, Lafferty Win COPMW Awards

HOLLYWOOD - President Kal Ross HOLLYWOOD — President Kal Ross and the board of directors of the con-ference of personal managers, west, have announced that Sammy Davis, Jr. has been voted "Entertainer Of The Year" and Perry Lafferty, ex-ecutive vice president of the Colum-bia Broadcasting System, has been voted "Industry Man Of The Year." Mr. Lafferty is in charge of television production and programming. CBS. production and programming, CBS, west coast.

The awards will be presented at the annual COPMW Awards Dinner to be held June 24 in the Crystal Room of the Beverly Hills Hotel. Mimi Weber is chairman of the dinner event.

In making the announcement, Ross indicated this would be the largest indicated this would be the largest and most prestigious affair ever held by the COPMW. Last year's honorees were Martin Baum, president of ABC Pictures Corporation, and comedian Don Rickles. Other previous winners were Jack Benny, Sheldon Leonard, Low Wassenmen and Danny Themes were Jack Benny, Sheldon Leonard, Lew Wasserman and Danny Thomas.

Lew Wasserman and Danny Thomas. The Conference of Personal Man-agers, west is composed of the top managers in the industry who control the careers of virtually every star in the myriad fields of entertainment, which is perhaps why their yearly honor is so coveted. Other COPMW officers are Seymour Heller, vice president; William Weems, vice presi-dent; Mimi Weber, secretary; and Jess Rand, treasurer.



Top 60 In **R & B Locations**

| 1 | WANT ADS The Honey Cone (Hot Wax 7011) | 3 | 31 | STOP YOUR CRYIN' Chocolate Syrup (Avco Embassy Ave. 4567) | 30 |
|----|--|-----|----|---|----|
| 2 | BRIDGE OVER TROUBLED WATER Aretha Franklin (Atlantic 2796) | 1 | 32 | BABY LET ME KISS YOU King Floyd (Chimneyville 437) | 12 |
| 3 | NEVER CAN SAY GOODBY | E 2 | 33 | JOY TO THE WORLD Three Dog Nite (Dunhill 4272) | 17 |
| 4 | DON'T KNOCK MY LOVE Wilson-Pickett (Atlantic 2797) | 7 | 34 | DO ME RIGHT Detroit Emeralds (Westbound 172) | 13 |
| 5 | GIVE MORE POWER TO THE | | 35 | BRAND NEW ME Aretha Franklin (Atlantic 2796) | |
| 6 | Hi-Lites (Brunswick 55450) | 5 | 36 | THE PREACHER PART II Bobby Womack (U/A 50773) | 40 |
| 7 | Stevie Wonder (Tamla 54202) | 4 | 37 | OOP-OOP-A-DOO Ike & Tina (U.A. 5078) | - |
| 8 | Brenda & Tabulations (Top & Bottom) SHE'S NOT JUST ANOTHER | 10 | 38 | AIN'T NOTHING GONNA CHANGE ME Betty Everett (Fantasy 658) | 39 |
| | WOMAN 8th Day (Invictus 9087) | 16 | 39 | I'M SORRY | |
| 9 | BOOTY BUTT Ray Charles Orchestra (ABC 1015) | 9 | 40 | Bobby Bland (Duke 466) | 44 |
| 10 | ERASE AWAY YOUR PAIN Whatnauts (Stang 5023) | 11 | 41 | Ollie Nightingale (Memphis 104) | 51 |
| 11 | SPINNING AROUND Main Ingredient (RCA 253) | 23 | 41 | IT'S SO HARD TO SAY GOODBYE Eddie Kenricks (Tamla 54203) | |
| 12 | WHAT'S GOING ON Marvin Gaye (Tamla 4201) | 6 | 42 | HANG ON TO A MEMORY Chairmen of the Board (Invictus 9089) | 54 |
| 13 | I DON'T BLAME YOU AT ALL Smokey Robinson & Miracles | 8 | 43 | STEP INTO MY WORLD Magic Touch (Black Falcon) 19102 | 47 |
| 14 | YOUR LOVE Watts 103rd St. Band (Warner Bros. 7475) | 22 | 44 | STAY WITH ME FOREVER Linda Jones (Turbo 012) | 56 |
| 15 | PLAIN AND SIMPLE SIRL Garland Green (Cotillion 44098) | 15 | 45 | SUNSHINE Flaming Ember (Hot Wax 7103) | 49 |
| 16 | MR. & MRS. UNTRUE Candi Staton (Fame 1478) | 18 | 46 | I PLAY DIRTY Little Milton (Checker 1239) | 48 |
| 17 | NEVER CAN SAY GOODBYE Isaac Hayes (Enterprise 9031) | 34 | 47 | THERE'S SO MUCH LOVE Three Degrees (Roulette 7102) | 52 |
| 18 | I CRIED James Brown (King 6363) | 26 | 48 | YOU MAKE ME WANT TO LOVE YOU | |
| 19 | DON'T CHANGE ON ME Ray Charles (Tangerine 11291) | 13 | 49 | Emotions (Volt 4050) YOU'RE THE REASON | 50 |
| 20 | FUNKY MUSIC SHO NUFF TURNS ME ON Edwin Starr (Gordy 7107) | 21 | 50 | Ebonys (Epic 3503) | 60 |
| 21 | REACH OUT I'LL BE THERE | | 51 | Johnny Taylor (Stax 0089) | 55 |
| 22 | Diana Ross (Motown 1184) BE GOOD TO ME | 27 | | Jerry Butler (Mercury 73169) | 24 |
| ~~ | Luther Ingram (Koko 2107) | 25 | 52 | SOMETIMES IT'S GOT TO RAIN Jackie Moore (Atlantic 2798) | 57 |
| 23 | HELP ME MAKE IT THROUGH THE NIGHT Joe Simon (Spring 113) | 28 | 53 | I NEED SOMEONE TO LOVE | |
| 24 | MELTING POT Booker T & MG's (Stax 0082) | 20 | 54 | Z. Z. Hill (Kent 4547) ARE YOU LONELY | |
| 25 | NATHAN JONES Supremes (Motown 1182) | 32 | 55 | Sisters Love (A&M 1259) THAT EVIL CHILD | - |
| 26 | FUNKY NASSAU The Beginning Of The End (Alston 4595) | 45 | 56 | B. B. King (Kent 4542) GOT TO GET ENOUGH | 31 |
| 27 | I KNOW I'M IN LOVE Chee Chee & Peppy (Buddah 225) | 35 | 57 | Roy C. (Alaga 1006) BE MY BABY | |
| 28 | YOUR LOVE IS SO DOGGONE | | 58 | Cissy Houston (Janus 145) SUSPICIOUS MINDS | 33 |
| | Whiskers (Janus 150) | 37 | | Dee Dee Warwick (Atlantic 6810) | 41 |
| 29 | COOL AID Paul Humphrey (Lizard) | 14 | 59 | THE WORLD IS ROUND Rufus Thomas (Stax 0090) | |
| 30 | THE COURTROOM Clarence Carter (Atlantic 2801) | 46 | 60 | BOUT LOVE Clydie King (Lizard 1007) | - |
| | | | | | |

Cash Box - May 22, 1971

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insight&sound









NEW YORK-GRAND FUNK RAILROAD: THEY CAME TO SEE (AND LEFT BLIND) part one (PREFACE: On May 5th 1971, just two days after Grand Funk Railroad granted the press a first-ever conference with the group, Cash Box's Kenny Kerner spent two and a half hours interviewing the tric's manager-producer, Terry Knight. What follows, albeit in two segments, is, with very few and minor exceptions, word for word what transpired. We are presenting it without editorial comment so that you may better judge the man by his own words.)

C.B. The first question I'd like to ask you concerns the press conference that Grand Funk held in New York on Monday, May 3rd. All the members of the press, the writers, the reporters have always been putting the group down harping on the fact that they are bad musicians. Now that the group after two years has finally consented to meet with the press—only six representatives came to ask questions. Does the poor turn out represent a lack of interest in the group by the press? How would you explain the terrible turn out?

T.K.: I honestly believe that it was the grossest case of non recognition in the history of the business. We invited 150 people which represented the entire media, and there were six who were in my opinion professionally responsible enough to cover the conference.

C.B. I'm sure if the Beatles held a conference there wouldn't be enough room to hold all of the people who came. Grand Funk is now the biggest group in the world—and only six came.

T.K.: The important thing I think is what Grand Funk represents and who Grand Funk represents—as opposed to who the Beatles represented. The non recognition that I keep referring to is the fact that the media—the press, radio, television—doesn't recognize the power of Grand Funk. Sadder still is that they don't want to admit it. Let me tell you something, Kenny—for two years we've baited the press, and I'll be the first to admit it. How do I get press on a group that doesn't get busted? How do I get press on a group that doesn't drop their pants? How do we make headlines? We have to make headlines, it's inherent in the game, right? If we go into this to win—then we have to make neadines, it's inherent in the game, right? If we go into this to win—then we have to make headlines. I fed the press information that was true. You can't lie about at-tendance records. Christ—they've broken every attendance record in every city they've played in the United States. We don't try and hide how much money they make. Somebody would find out. We've always been honest about it. The fact is that we fed the press information that should have been picked up as news. Now I'm not a reporter, so I won't tell you what's news and what isn't. But, in my opinion, any group that attempts to appear in solo concert in Shea Stadium, before 55,000 people—is making news. The fact that they're going to be the first entertainers in history to appear at the World Series Baseball Stadium in Tokyo is in my opinion news. The fact that they're going to appear in a free concert in Hyde Park is news. This **should be** news. The press conference was not important because it announced that the group was going to play Shea Stadium. I could have announced that in a press release. I didn't have to bring Mark, Don, or Mel there. But somebody picked up on the wording of the re-lease that said that "this is the first time the members of Grand Funk have consented to meet the U.S. press." And the peop'e wanted to know at whose request they consented. It was at the request of ME—because they didn't want to meet with the press. All they ever wanted was to play and be with their people. When I asked them to meet with the press, it was no 'hooray, we get to see the press,' it was 'oh, man—we're tired. We wanna go home.' Mark wanted to go home and see his colt.

C.B. You've been giving me a list of facts, but you haven't explained why you think that nobody will acknowledge them as such. You can't argue that (cont'd on page 36)

HOLLYWOOD-JUST AIN'T OUR TYPE

Typos can be fun. That is when they appear in your competitor's publications.

In your copy, they're usually exasperating. Last week we noted at least one in a Talent on Stage review of Judee Sill, a youngster whose songs overflow with Jungian jingo. Sill, Cash Box reported, "opened a eek long stay at the Troubadour." We figured most everyone realized it was a typo. Until two phoned to say they agreed with this evaluation of Miss Sill.

But that's nearly as blistering as the results from a confused typesetter who substituted an I for a d when he plated the following news item: (dateline Cinn.) "Harry Lillis ("Bing") Crosby arrived here this past week to catch a game between the Cinn. Reds and the Pittsburgh Pirates. Following the game, won by the Reds, Crosby decided to stay around town for a few lays."

In our review of Arthur Prysock a few seasons ago, which ran during the Pass-over holidays, he was billed as Arthur Paysock. Last year we sent in an item on the ABC/Dunhill convention, noting the in-troduction of a new classical line. "Introduced," we figured, had been overused and "overtured" sounded both musical and apt. Still it ended up reading, "ABC/ Dunhill overturned a classical label last week." Jay Lasker hasn't returned our calls since.

The classic gremlin goof was in a full page ad that ran about fifteen years back in one of the film/music trades. It was for Count Basie's appearance at the Sands Hotel in Vegas. The o was omitted in Basie's first name.

Here's another, not a typo, but it belongs among the most embarrassing moments in CB history. It appeared in the singles review section a long long time ago and was further immortalized by a reprint in the New Yorker Mag. The reviewer, obviously impressed with the record, insisted that "both sides are better than the other.

Indie promoman Tony Richland insists that the following fabricated prose is made up of several (or more) words borrowed directly from past record reviews. He has assembled them in one barrage as a suggested singles review for one of his prime plugs, Carly Simon's "That's The Way I've Always Heard It." 'Here's a high pitched, soft spun, bitter sweet, driving, gospel flavored, chorus

(cont'd on page 36)

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|-------------|---------|---------|
| Don | | |
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insight&sound continued

NEW YORK (cont'd from page 35)

Grand Funk has sold 'X' amount of albums, or that Grand Funk drew 'X' amount of people to their shows. Yet even with these facts before them, the press has completely disregarded the group and all of their accomplishments. How can the press ignore these facts?

T.K .: We've never needed the press. We don't need the press today to make Grand Funk more popular. We certainly don't need the trades. We certainly haven't had any help. We don't need the press to sell out concerts. We sold out two shows at the Forum in Los Angeles without an ad. You don't need the press when you've got that kind of acceptance. I think the press in representing the establishment is afraid of Grand Funk. When the Beatles played Shea Stadium there was no war between the kids and the parents. There were no battle lines drawn. We woke up the morning of the press conference and all the channels on T.V. were jammed with the brothers and sisters getting busted in Washington. Climbing all over the Pentagon dumping horse shit on the Pentagon steps. That's what we woke up to. There's a war, man-there's a battle going on. And Grand Funk Railroad is simply the voice of their energy. But the thing that was really lost was when Mark said that he's a non violent individual. We knew that they were going to ask us about money—that's why we were there. We knew that they would ask us about the Revolution, that's why we were there. It took us two years to do this press conference because we had hoped that all the representatives from THEM would have been there to hear the representatives of US. The thing that was blown was when Mark said that he wanted a non violent change, and that he was going to buy trash cans for his city. We don't need the press to sell records. We don't need the press to sell concerts. We don't need the press to make them any more famous. We need the media because it's controlled by the establishment. It's controlled by that other generation. And somebody's got to reach them. We can only do so much on the steps of Washington, we can only get so much coverage, o.k.? Mark has got to reach those people. Look at it this way-an announcer comes on television and says,-here's Mr. so and so who has made 15 million dollars. Then you see Mr. so and so with a suit and tie, and he says that he is going to buy gorbage cans for his city. But he really doesn't have anybody's attention. We're tired of that. We've had it from the straight generation. Now the announcer says-ladies and gentlemen, this is Mark Farner of Grand Funk Railroad. Immediately the audience goes--what was that word? And the announcer says—this young man made 15 million dollars last year and he's 22 years old. That says something. Then you look over at the screen and you see a freak. The screen is filled with this cat sittin there with a beard and long hair, a freak, and the response is 'good God, Martha—what the hell is that?' and then the whole country, we hope says 'good God, Martha— what the hell is that?' Because then we've got their attention. So now that you've got their attention you don't blow it by saying 'we're gonna kill you mother fuckers,' unless that's what you wanna say-But that's not Mark's message. Mark's message is that change has got to come, but Brothers and Sisters, it's got to be non violent. Well, if we've got Mark Farner in front of all those people and if that message got through, then we've succeeded. If they realize that this is a true representative of HIS people, then we've accomplished something.

C.B. But this has been going on for so long. All of the west coast groups have been preaching the same thoughts for years. The Airplane, the Dead, and the Stones even before that. Why should the people listen to Grand Funk? Why should they listen to Mark Farner and not to Jerry Garcia? The Dead represent their people too! And we're talking about the very same people.

T.K.: Well, let's assume you're right. Let's assume that Jerry Garcia is as much a spokesman for their generation as Mark Farner. How does Jerry Garcia get a press conference with 150 members of the world press? What news has Jerry Garcia made? Garcia can't get the ears of the people, and that's what we're trying to do. For two years we've fought to get the ears of the people. We've got the Brothers and Sisters, we don't need the press to get any more fans. We've got to reach the other people. Can Garcia get to them? Can Jerry Garcia call a press conference and get Eye Witness News?

C.B. Well what makes you think that anybody can get to them?

T.K.: At this point, I really don't know. And I'll tell you the honest to God truth, Kenny, it really worries the shit out of me. And that's the point. The media is worried about our power. Anybody that can draw 55,000 people together at one time has got some kind of power. And it goes way beyond not liking the group. We both agree that the press should have been there. Back when the Beatles were famous 55,000 people just meant a lot of screaming girls. Now, 55,000 people to THEM maybe means the possibility of a Mark Farner standing on stage and saying, 'now brothers and sisters take that city—down!' (to be concluded next week)

NEWS OF THE WEEK IN PREVIEW-More dates for the first Jackie Lomax tour are: May 21-Warehouse, Kirkwood NY; 22-Warehouse, Ithaca NY; 29-Maxwell Aud, Poughkeepsie NY; June 2-7-Bitter End, NYC; 30-July 4-Whiskey A Go Jimmy Webb, just finished a five day stint at the Bitter End Go, LA . . . moves on to The Quiet Night, Chicago May 19-23; Marvelous Mary's in Denver June 8-12 June 8-12 . . Burl lves is helping to re-open the historical trails and by-ways of the US with a chain of Wayfaring Campgrounds beginning in Santa Fe, New Mexico. With headquarters on the Old Santa Fe Trail, lves and his associates plan to establish a campground every hundred miles throughout the country along such forgotten routes as El Camino Real, the But-terfield Overland, and the Lewis & Clark and California Trails. Ultimately the network will include crossing Canada to Alaska on the north and down through Mexico on the south. We applaud Ives' efforts to recapture and preserve some of the landmarks of the founding of this country . . . Those who predicted an end to the summer rock festivals this year seem destined to be wrong. At least two rather large ones are planned. The first is "Celebration Of Life" June 21-28 to be held on an island in the Mississippi River. Among those scheduled to appear: Beach Boys, Pink Floyd, Roland Kirk, Taj Mahal, It's Beautiful Day, Melanie, Miles Davis, and Ravi Shankar. But that's not all. Also on the ground will be a circus and amusement park, and workshops and seminars with Peter Max (graphics), Dr. William Abruzzi (drugs), and Yogi Bhajan (meditation and yoga). More info: (504) 368-7478. Second, an Open Air Celebration Sat, June 26 at Midway Stadium in St. Paul. Headlining: the Band, John Sebastian, Delaney & Bonnie & Friends. Show is being arranged by Harry Beacom of Minneapolis who plans to serve a complete menu of health foods, including fresh fruit and vege-

HOLLYWOOD (cont'd from page 35)

backed, soul drenched, easy going, teen oriented, string backed, hard shouting, gusty, emotion packed, heart stopping, haunting, multi-tracked, meaningful, infectiously presented, pulsating, medium paced, sweepingly arranged, waltz-timed, ear catching, blues loaded, hillbilly-ish, light skipping, fervent, sprightly, seminarrative, somewhat far out, rinky-dink, snail paced, tear stained, heavily orchestrated, shuffling, light beat, Latin flavored, bouncy, multi-instrumentated, frenetic, gypsy-flavored, rockabilly, down home, wailing, lushly orked, country flavored, smooth sounding, shouting, finger-snapping, toe-tapping, potent, happy go lucky, easy wailing, good time, European flavored, action packed, guitar twanging, early fifty-ish, heart plucking, English geared, lyrics loaded, star star studded, dynamite packed, heavyweight, groovy, git-picking, cymbal crashing, out of tune, big beat, weirdly instrumented, nice, originally orked, bluesy, jazzy, raga based, ear soothing, Beatle-ish, mod-sounding, teeny-bopperish, groupy grabbing, tear jerking, rhythm filled, all encompassing, snazzily produced, 8 track, heart thumping, fine fast paced, slow moving, medium going, African flavored, beat filled, hip sounding, castanet clicking, coin jingling, rating making, rocket paced, bright outing about a gal who's just got to have that guy. The wild back quickly-cottoned-to beat is just the fare to open ears at country and classical outlets and some undergrounders. Coin ops should love. Flip features more of the same."

Richland adds that every one of those adjectives, without exception, has been borrowed from past CB record reviews.

SOUND TRACKS: L.A, Times columnist Joyce Haber disagrees with boss Charles Champlin's estimate of the Warner's flick, "Summer of '42," labelling it a "real sleeper for the summer of '71, a lovely, fetching, sensitive recollection of a young boy's first affair." Champlin's comments were all negative. Still, Haber offers one discordant note—"the score by Michel LeGrand sounds as though it were written by Francis Lai—a coda for his theme to you-know-what—'Love Story.'" We bow to Miss Haber's unquestioned abilities as Hollywood's #1 peeping Jane, but we fail to note any similarity in note, mood, whatever with "The Summer Knows (Theme from Summer of '42)" and tunes penned by Lai. The '42 theme is almost as effective as LeGrand's theme to "Picasso Summer," undoubtedly the best screen music since the "Zhivago" score. Both "'42" and "Summer" are available on a new Warner's single, featuring LeGrand. Incidentally, Streisand has just cut "The Summer Knows" (lyrics by Marilyn and Alan Bergman). We wonder if Haber knows that Jimmy Webb did the original score to "Love Story," the first, that is. At least one of those themes is as haunting and commercial as Lai's hit. And the words are far superior to the banal lyrics to the "Love Story" hit. Webb's song ("Love Song") was included in his first lp for Warners and is currently making some noise (on Bell) with the Vogues. Good song. Incidentally, we side with Haber on the "42" flick controversy.

Stu Phillips signed to cut the Hollyridge Strings (again) for Capitol. The new top secret songbook (a follow up to his Beatle, 4 Seasons, Beach Boys, Nat Cole, Elvis lp's will feature tunes from 3 different writers (maybe 4) who have (or had) something in common. . . Artie Mogull pacted Phillips to the new deal . . . Buffy Sainte-Marie's next was composed by Neil Young—it's "Helpless." . . . There's a sleeper-single out of the northwest we rather fancy, a Beatles' styled affair titled "Me and My Friends" on the Sea-West label. Record spinning on KOL, KTAC, KRKO, KLOG, KMWX, etc . . . Bobby Darin, recovered from heart surgery, has a rather incredible new side on Motown (his first for the label) titled "Melodie," his strongest since "If I Were a Carpenter." It's from his forthcoming "Live at Desert Inn" lp . . . Cat Stevens cutting his next for A&M (and Island) at Morgan Studios in London—it'll be released this summer . . . A&M repackaging a Spooky Tooth lp originally released on another label—it'll be titled "Tobacco Rd." . . . Music Man Johnny Farrow, now repping pubs and acts in Vegas, penned the newest plug side (along with George Goehring) with the Mills Bros. It's titled "I'm Sorry I Answered the Phone."

Never one to let talent slip thru his fingers, Columbia's Allan Rinde was quick to tap vet secretary Norma Goldstein to fill the slot temporarily vacated by Janet Goldberg. Janet, who insiders credit as the reason behind Rinde's recent successes, is slowly mending from minor surgery. harvey geller

CHICAGO--Something new has been added at the Happy Medium Theater where You're A Good Man Charlie Brown" is the current bill, interspersed with nightly performances by The World's Greatest Jazzband Of Yank Lawson and Bob Haggart. Management is now featuring a series of Monday night concerts at a \$1.00 admission charge. Lead-off act is composer-singer-musician Bill Quateman, with sidemen Sid Simms (bass) and Don Simmons (drums). Group is based in Chicago . . . During his recent London House engagement, pianist George Shearing announced the formation of his own record company, Sheba Records, head-quartered in No. Hollywood, Calif. Product is available on a mail order basis. First three albums in release are Shearing's "Out Of This World", "The Heart & Soul Of Joe Williams & George Shearing" and "The George Shearing Trio No. I"... Anthony Newley and Buddy Hackett headline at Mill Run Theater May 18-30 . . . One of the hottest r&b items here in Chicago these past weeks has been a single called "Someday Someway" by local group The Center Stage. We understand the deck is now enjoying some Top 40 programming both here and in other markets across the country. Center Stage just signed with RCA and the label's local A & R head Dave Kershenbaum tells us they've already completed their follow up single and are tentatively scheduled to recert their completed their follow-up single and are tentatively scheduled to record their first album for release on RCA... Dunhill's Mike Conwisher is very excited over the Hamilton, Joe Frank & Reynolds single "Don't Pull Your Love" which broke nationally a couple of weeks back and is starting to make giant strides in this area. He also reports that the "Walk Away" single from the fast rising James Gang Third LP is getting some heavy Top 40 programming hereabouts! . . . Wilderness Road have been attracting quite a Thursday night following into the Wise Fools on N. Lincoln Ave., including musicians from this area and members of national groups appearing here. Ron Oberman, who manages the group, says they are currently weighing several disk offers and hope to sign a pact in the not too distant future. They were recently profiled in the Detroit-based rock magazine Creem.

table drinks, high protein and organic foods, instead of the traditional hot dogs and soft drinks . . A benefit concert for Jazzmobile, Inc. featuring Dizzy Gillespie and an All-Star Reunion Band, singer Carmen McRae, Billy Taylor and the orch. from the "David Frost Show," and Frost himself, will be held in Alice Tully Hall at Lincoln Center May 20. Concert tickets ranging from \$75-\$5 are available from committee chairman Mrs. Harold C. Haizlip, Jazzmobile 361 W. 125 St. Phone: 866-4900.



KLAC Launches Campaign Backing Rodgers Stamp

LOS ANGELES — Informal efforts to have the United States Post Office Department issue a commemorative stamp honoring Jimmie Rodgers, "The Father of Country Music," now have the full-scale, organized backing of radio station KLAC. KLAC is the first radio station to make the Rodgers stamp an on-air project. The Metromedia station will pro-mote the project with regular airing

project. The Metromedia station will pro-mote the project with regular airing of announcements urging listeners to send in cards and letters of support, according to William Dalton, vice president and general manager. He said the station intends to take this show of public response to Washington, D. C., giving Postmaster General Winton M. Blount visible ev-idence of "the esteem in which Coun-try music holds Jimmie Rodgers." The Rodgers stamp campaign, ini-tiated by friends of the composer-performer, subsequently was en-dorsed by the Country Music Associ-ation in Nashville. Entertainers such as Merle Hag-gard, Country music's man of the year, who devoted one of his albums to Rodgers songs, actively entered the project, and one of his letters resulted in Congressional support from California Senator Alan Cran-ston. KLAC, in addition to announceston

KLAC, in addition to announce-ments by on-air personalities, expects to broadcast messages of support from many of Country music's lead-ing performers, such as Haggard,

Floaters Set Canoe Dates

Cance Dates NASHVILLE—The Music City Float-ers met recently in Nashville to final-ize plans for the annual cance float on Tennessee's Buffalo River begin-ning May 21. Highlights of the meeting were a brief address by Metropolitan Nash-ville Mayor Beverly Briley, who pro-claimed the week of the float as International Float Week in Nash-ville, and promotions of personnel by the Captain of the Universe, Bob Ferguson.

the Captain of the Universe, Bob Ferguson. Thirty-four music industry males signed up to join in the fun which includes a pre-float parade of floats deemed apropos by the Moon Ad-miral, Bob Beckham. After the parade the group will leave by bus for the Buffalo River. There the rain forecast by Field Marshall and Meteorologist, Henry Hurt, will be of no consequence as no cance remains unturned after 50 feet from the dock. To cap off the festivities, a Satur-

To cap off the festivities, a Satur-day night rap will finalize the expedi-tion during which tall tales will be told and plans made for the next

Blackwood Family Sets TV Program

Sets IV Program NASHVILLE — A 30-minute color television show titled "The Singing Blackwoods" is being filmed at WDXR in Paducah, Kentucky and has been placed on the syndicated television market. The show features the Blackwood Brothers and Blackwood Singers, and has already been sold to several large television markets, according to a Blackwood Family television official. The format will enable the groups

The format will enable the groups to introduce many of the current gospel songs. Blending the old songs with the new, the Blackwood Family Television Show will have a good balance of gospel music entertainment that will appeal to every age group. The Timothy Amos Agency has been retained to handle all promo-tional activities of the Blackwood Family Television Production.

Glen Campbell, Johnny Cash, Roy Clark, Charley Pride, Buck Owens, Anne Murray, Loretta Lynn and oth-

ers. Should the Post Office Department ultimately authorize such a stamp, it would be the first commemorative is-sue devoted to a Country music per-sonality. Composers of "popular" music have been honored in earlier

Rodgers, "The Blue Yodeler," was Rodgers, "The Blue Yodeler," was the first performer elected to Nash-ville's Country Music Hall of Fame. Before his death at 35, from tubercu-losis, he left a legacy of 112 songs, among them "My Carolina Sunshine Girl," "California Blues," "Peach Picking Time Down in Georgia," "Miss The Mississippi and You," "In The Jailhouse Now," and others. KLAC adopted a Country music format six months ago, and now ranks Number 1 in the C&W market here.

here.

here. As an additional part of its cam-paign to win a U.S. postage stamp honoring the "father of Country music," Jimmie Rodgers, KLAC Radio-Los Angeles gave listeners op-portunity to win 570 (the station's call letters) railroad brakeman's caps, the same kind worm by the "singing call letters) railroad brakeman's caps, the same kind worn by the "singing brakeman" prior to his death in 1933. The cap promotion was developed in cooperation with RCA Records, whose Frank Mancini (right), director of promotion, stopped at the station to check signals with (from left) KLAC personality Charlie O'Donnell; Ray Anderson, local RCA field promotion representative; and Bob Kingsley, program director at the top-rated Country music outlet.

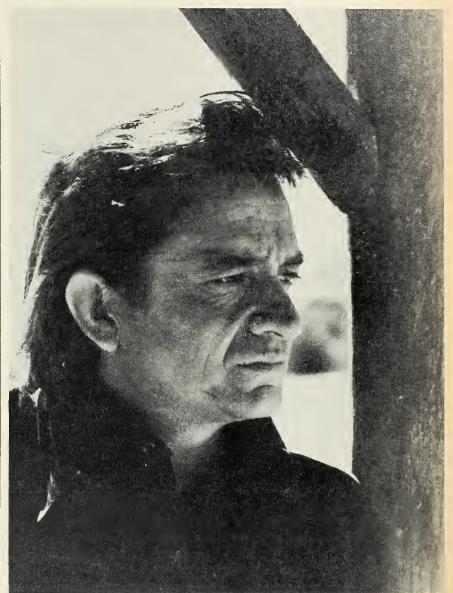


Nashville Garden Show

Ready For New York NASHVILLE— The first big all-country show to play Madison Square Garden will play before 19,580 country music fans in New York on June 4

June 4. The Friday night performance pro-duced by Show Biz, Inc., Nashville, in cooperation with the Garden, will star Sonny James, Dolly Parton, Porter Wagoner, Jamey Ryan, Jim Ed Brown, Conway Twitty, Del Reeves, Faron Young, and Loretta Lynn. T. Tommy Cutrer will act as emcee. The entire three-hour spec-tacular will be presented in the round and video-taped, according to Show Biz VP Reg Dunlap. An hour will then be edited out of the perform-ances as a network or syndie special. "Nashville At The Garden" will be the first presentation of the full range of the Nashville Sound in the new Madison Square Garden facility. Preceding the live presentation, Show Biz, along with the record labels in-volved, will give a press party at the Madison Square Garden Club for newsmen, advertising agency execs, and other New York business leaders. Friday night performance pro-

Country Artist Of The Week: JOHNNY CASH



THE LEGEND—We have all been watching the legend that is Johnny Cash build for years—years in which he has paid his dues in the chapters of life called love, suffering, fame, and joy. Greatness has been imprinted on Johnny, for he does what few entertainers can do. He communicates to every kind of person, and, every age. Johnny's greatness and his broad appeal come from the qualities that he manifests when he performs. Numbering among his fans are workmen, hippie kids, murderers, housewives, farmers, college professors, and fellow recording artists. Last year Johnny's recordings reportedly sold more copies in a single year than any other entertainer ever in the history of recordings. The printed word includes a wealth of songbooks, both hardback and paper cover, major magazines such as Life, Look, Playboy, Super Stars, and countless others have spotlighted his life and achievements. Motion pictures have docu-mented the life of Johnny Cash while he has written soundtracks for, and per-formed in countless others, "The Gunfight" being the most recent. Aside from guest appearances on every major television show, plus National Educational Documentary, Cash started his own television series in the summer of 1969 on the American Broadcasting Network. It would be impossible to enumerate the many awards heaped upon Johnny Cash by the music industry—some received jointly by Cash and his wife June Carter, such as a Grammy from NARAS for the Best Country Performance by a Duo.

a Duo. Johnny is his own record producer for Columbia Records, his most recent single being "A Man In Black," with an album of the same title.

Arnold To Host 'Sound America'

NASHVILLE—"Sound America," a one-hour color special was taped at WLAC-TV's studios in Nashville with air date set for September on the CBS network. Created and produced by Roy Smith for 21st Century Pro-ductions, the show is hosted by Eddy Arnold and stars Roy Clark, John Davidson, Alex Drier, Marty Rob-bins, Sammi Smith, and Candi Staton. Musical direction, arranging and con-Musical direction, arranging and con-ducting, under the direction of Hank Levine, will feature a cross section of today's musical scene. The 20 hours of recorded time, fea-

the 20 hours of recorded time, fea-turing choreography by Mariana Le-vine and a 27 piece orchestra, using all local dancers and musicians, will be reduced to a one-hour show which deals with music of the nation and the good things that have been used to make it great.

'Country Music Night' For Baseball Cardinals

NASHVILLE—Faron Young and his Country Deputies will hold the spot-light at the sixth annual "Country Music Night" for the St. Louis Cardinals in Busch Memorial Stadium on Saturday night, July 17, which marks Faron's second appearance as a guest star for the National league baseball club.

Appearing with Faron on the show will be Dave Hall and Jean Dison.

The same country music program will be presented at "Country Night" for the National league champion Cincinnati Reds in their new 51,000 seat Riverfront Stadium on August 7.

Co-ordinating in the staging of the show at both major league parks will be Faron's personal manager, Billy Deaton.



C & W Singles Reviews

Picks of the Week

BILLY "CRASH" CRADDOCK (Cartwheel 196) Dream Lover (2:40) (Fern-Progressive, BMI—B. Darin) Billy's follow up to "Knock Three Times," is another remake of a classic tune. "Dream Lover" will be his next number one record and is likely to cross over into the pop charts too. Flip: "I Ran Out Of Time" (2:23) (Wheel Music, ASCAP--D. Morris)

MEL TILLIS & SHERRY BRYCE (MGM 14255)

Take My Hand (3:03) (Sawgrass Music, BMI—Actio-Acton-Price) Mel and Sherry deliver a soft, ballad that is destined to become one of the biggest single releases of the year. Record is guaranteed automatic airplay. Flip: "Life's Little Surprises" (2:26) (Sawgrass Music, BMI—McCown)

CHARLIE LOUVIN & MELBA MONTGOMERY (Capitol 6216)

Baby, You've Got What It Takes (2:38) (Meridian/Eden Music, BMI-Stein, Otis) Charlie and Melba revive a tune that became an R&B classic years ago. Song has plenty of country flavoring, and will surely cross over into the pop field as well. Their best effort to date. Flip: "If We Don't Make It" (2:33) (Brougham Music, BMI-Richey)

ROY ACUFF, JR. (Hickory 1597)

Street Singer (Sing Your Song) (2:15) (Milene Music, ASCAP-Acuff, Jr.) Catchy up tempo tune with a great chorus should sell with no difficulty at all. An excellent performance by Roy will make record's success a certainty. Flip: "Running" (1:48) (Same Credits)

MURRY KELLUM (Epic 10741)

Joy To The World (2:25) (Lady Jane Music, BMI—Axton) Currently the biggest selling pop tune in the country, Murry remakes this Hoyt Axton song for the country folks. Record should soar to the top of the charts and establish Kellum as a great vocalist. Flip: no information available.

RAY PILLOW (Mega 615-0025)

The Waitress (2:21) (Four Star Music, BMI—C. Belew) Ray Pillow relates the story of the waitress via one of the most enjoyable rethus far. Will become a country giant and should catch on immediately. leases Flip: "She Knows What Love Can Do" (2:27) (Jack & Bill Music, ASCAP-Foster-Rice)

JIMMY LAWTON (Brentwood 3110)

Let Go Of My Heart (2:22) (Mate Music, BMI—Lawton) This medium tempo ballad is going to come from out of left field to take the country audiences by surprise. Look for this one to make its mark in the future. Flip: "Small Talk" (2:38) (Mate Music, BMI--Stokes, Lawton)

BILL MONROE (Decca 32827)

Goin' UP Caney (2:17) (Bill Monroe, BMI-Monroe)

Great up tempo fiddlin' tune done by one of the true legends of country music. Should pick up lots of listener response. Flip: "Tallahassee" (2:08) (Same Credits)

ANNETTE NULL (Mallard MR 2) That Darn Cadillac (2:29) (Welfare Music, BMI—Guy Drake)

Guy Drake caught the eyes and ears of the entire country a while back with his "Welfare Cadillac" song. Now, it's Annette's turn to revisit the cadillac days. Narration is filled with plain and simple humor, and it looks as though this record will be as big as the original. Flip: "I Drove The Car For Freddie" (2:48) (Cedarwood Music, BMI-C. Null)

Best Bets

RHETT DAVIS (Dot 17379)

I Wish (you had stayed) (2:45) (Fameville Music, BMI—Davis) With (Fameville Music, BM1—Davis) with extensive airplay, this record could from nowhere and capture the hearts of all country music lovers. A great record worthy of attention. Flip: "He Gives Us All His Love" (3:26) (UA Music, ASCAP—R. Newman)

JOHNNY NELMS (Bagatelle 4271) JOHNNY NELMS (Bagatelle 4271) Lieutenant Calley (2:30) (Floyd Till-man Music, BMI—Benton, Hall) It's open season on Calley records, so here's still another addition to the growing list. This one is also a pro Calley tune, and should get automatic airplay. Flip: "Everything You Touch" (2:38) (Floyd Tillman Music, BMI—Nelms)

BILL STERLING (JED 27131) The Mechanic's Life (2:55) (Cedar-wood, BMI—Sterling) Record depicts life and problems of a typical mechan-ic who comes in contact with auto owners. Interesting idea and fine per-formance by Sterling give record out-side chance at charts. Flip: "I'd Do It All Again" (2:05) (same credits)

MIKE KILGORE (Ashley 35007) God Bless The Working Man (Al Gallico Music, BMI—Kilgore, Ash-ley) In letter form, this narration to a local disk jockey depicts the life of working class people as seen through the eyes of Mike Kilgore. An inter-esting idea with plenty of social com-mentary. Flip: no information avail-able. able.

JAMEY RYAN (Show Biz 501) Wildcat (2:26) (Blue Echo Music, BMI-R. Griff) Ray Griff tune done up in excellent country fashion by Jamey. A real mover that should garner lots of listener attention. Flip: "Like Mother, Like Daughter" (2:25) (Show Biz Music, BMI-B. Graham) Graham)

DUANE DEE (Cartwheel 195) Little Garden Of Love (3:42) (Moss Rose, BMI-D. Ingles) Strong coun-try & western effort by Duane com-plete with a powerful musical ar-rangement that should do well in chart competition. Flip: "That's How I Feel" (2:59) (Poperee Music, BMI B Chancey) R. Chancey)



Country Roundup

Leroy Van Dyke says, "I didn't start out to be a crusader, but I'm anxious to do anything I can to spread the sound of country music." ... Country music superstar Buck Owens has been set for a two-week engagement at Howard Hughes' Land-mark Hotel in Las Vegas, June 23 through July 6. This stand marks Owens first set at the Landmark though he's no stranger to Vegas having played the Mint, the Golden Nugget, and the now defunct, Bo-nanza. The Owens All American Music Show features Susan Raye, Buddy Alan, and The Bakersfield California Brass. Back-up for all per-California Brass. Back-up for all per-Buck

Buddy Alan, and The Bakersheld California Brass. Back-up for all per-formers will be provided by Buck Owens' Buckaroos with Don Rich. · Johnny and June (Carter) Cash, along with Glen Sherley, set to tape the Mike Douglas Show May 21. . . . Connie Hurt, formerly with Happy Tiger Records, has joined Bill Hud-son & Associates . . . Bill Anderson and The Po Boys set for the Jam-boree USA Spectacular Show in Wheeling, West Virginia on May 22 . . . The Kitty Wells-Johnny Wright Family Show recently returned from a highly successful overseas tour of Germany and Europe. Webb Pierce's new Decca LP titled "The Webb Pierce Road Show" was released this week on the heels of Pierce's country-pop smash single, "Tell Him That You Love Him." The new album features Pierce and his

"Tell Him That You Love Him." The new album features Pierce and his comic sidekick, Koko the Clown, in performance . . . TV-recording star Hugh X Lewis, injured in an auto-mobile accident during a recent thun-derstorm in Nashville, was forced to cancel several tapings of his popular syndicated TV show, "The Hugh X. Lewis Country Club." Lewis, rushed to nearby Nashville's General Hos-pital, reportedly suffering face and mouth lacerations, an injured hand, and a broken rib. Hugh is reported on the mend, and is expected to be back in action in about a week Jumping Bill Carlisle has been set for a three-week tour of Ireland be-

Jumping Bill Carlisle has been set for a three-week tour of Ireland be-ginning August 18... Billy Walker's new MGM album is "I'm Gonna Keep On Loving You." Walker's new single, "It's Time To Love Her," became a pick on numerous radio stations the same week of its release ... At one time or another, every performer on The Grand Ole Opry has been begged for autographs and often accosted by

his fans for souvenirs or mementos. The tables were turned last week, however, when an aging, bespeckled, grandfatherly fan carefully threaded his way backstage at the Grand Ole Opry House in Nashville to present his lifelong ido, Stringbean, with a gift. The fan, 77 year old George Robinson from Blackshear, Georgia, heard Stringbean express a fondness for a particular type of grits, sold principally in Southern Georgia, and could not be found in any of the Nashville area stores. The gift car-ried by Mr. Robertson, as you may have guessed, was a box of "those fine Georgia Grits," to quote String-bean, which Mr. Robinson had pur-chased in his hometown and trans-ported all the way to Nashville care-fully tucked beneath his coat. Upon receiving his box of grits, Stringbean dutifully tore off a corner of the bob paper and autographed it for his friend. Bill Anderson's band, The Po Boys, which has been chosen as the No. 1

baper and autographed it for his friend. Bill Anderson's band, The Po Boys, which has been chosen as the No. 1 country band three years running by the K Bar T Association, has a new single on Decca, "Louisiana Man." The instrumental was pulled from their latest LP, "That Casual Country Feeling." The LP includes several in-strumentals such as "Orange Blossom Special," "Guitar Bag," and "Bill's Medley." Also included are vocals by Jimmy Gateley, an original Po Boy since '64, and bass player, Larry Fullman. Gateley performs on "Hello Darlin'" and Fullman solos on "You Gave Me A Mountain" . . Recently Judy Lynn decided to "break" her two year old mare she raised from a Judy Lynn decided to "break" her two year old mare she raised from a colt but Sabrina, the mare, had dif-ferent ideas and after some severe rodeo jumps and bumps sent Judy through a fence for an unscheduled hour's sleep. Sabrina still rules as "boss" and Judy Lynn is playing Har-rah's in Reno through May 19 with unseen bruises and sporting a fancy shiner. shiner

Little Richie Johnson reports that Little Richie Johnson reports that the Dot recording artists, the Le-Garde Twins appear with the Charley Pride Show May 21, 22, 23, in Port-land, Oregon; Seattle, Washington, and Vancouver, British Columbia re-spectively then plane to their native land, Australia for the week of May 24, through May 30 before grabbing the big bird again for their four week engagement at the Dusit Thani Hotel engagement at the Dusit Thani Hotel.

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14

25 17

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16

Top Country Albums CashBox

| 1 | ROSE GARDEN | 16 | THE ARMS OF A FOOL/ |
|----|------------------------------------|----|--------------------------------|
| _ | Lynn Anderson (Columbia C 30411) 1 | | COMMERCIAL AFFECTION |
| 2 | HAG | | Mel Tillis & The Statesiders |
| - | Merle Haggard & The Strangers 3 | | (MGM SE 4757) |
| | (Capitol ST 735) | 17 | FROM ME TO YOU |
| 3 | GLEN CAMPBELL'S GREATEST | | Charley Pride (RCA LSP 4468) |
| - | HITS | 18 | WE SURE CAN LOVE EACH |
| | (Capitol SW 752) 4 | 10 | OTHER |
| 4 | DID YOU THINK TO PRAY | | Tammy Wynette (Epic E 30658) |
| - | Charley Pride (RCA LSP 4513) 5 | 19 | BABY, IT'S YOURS |
| 5 | HELP ME MAKE IT THROUGH | 19 | Wynn Stewart (Capitol ST 687) |
| 5 | | 20 | |
| | THE NIGHT | 20 | WILLY JONES |
| ~ | Sammi Smith (Mega M-31-1000) 2 | 01 | Susan Raye (Capitol ST 736) |
| 6 | FOR THE GOOD TIMES | 21 | MARTY ROBBINS GREATEST |
| - | Ray Price (Columbia C 30106) 6 | | HITS VOL. III |
| 7 | THE BEST OF ROY CLARK | | (Columbia C 30571) |
| ~ | (Dot DOS 25986) 8 | 22 | ANNE MURRAY |
| 8 | EMPTY ARMS | | (Capitol ST 667) |
| • | Sonny James (Capitol ST 734) 10 | 23 | STEP ASIDE |
| 9 | WITH LOVE | | Faron Young (Mercury SR 61337) |
| | George Jones (Musicor MS 3194) 7 | 24 | THIS IS THE NASHVILLE |
| 10 | SIMPLE AS I AM | | SOUND |
| | Porter Wagoner (RCA LSP 4508) 15 | | Various Artists (RCA VPS 6037) |
| 11 | HOW MUCH MORE CAN SHE | 25 | I WANNA BE FREE |
| | STAND | 25 | Loretta Lynn (Decca DL 75282) |
| | Conway Twitty (Decca DL 75276) 19 | 26 | ALWAYS REMEMBER |
| 12 | WE ONLY MAKE BELIEVE | 20 | Bill Anderson (Decca DL 75275) |
| | Loretta Lynn & Conway Twitty 9 | 27 | THE TAKER/TULSA |
| | (Decca DL 75251) | 21 | Waylon Jennings (RCA LSP 4487) |
| 13 | I'M GONNA KEEP ON LOVING | 28 | A WOMAN ALWAYS KNOWS |
| | YOU | 20 | David Houston (Epic E 30657) |
| | Billy Walker (MGM SE 4756) 12 | 29 | TWO OF A KIND |
| 14 | I AM NOT ALONE | 29 | Porter Wagoner & Dolly Parton |
| | Jack Greene (Decca DL 75080) 11 | | (RCA LSP 4490) |
| 15 | WHEN YOU'RE HOT, | 30 | KNOCK THREE TIMES |

Country Top 65 ashBox

| I WON'T MENTION IT AGAIN Ray Price (Columbia 45329) (Seaview—BMI) | 1 | 33 | THEN YOU WALK IN Sammi Smith (Mega 0026) (100 Oaks—BMI) |
|---|---|----|--|
| I WANNA BE FREE Loretta Lynn (Decca 32796) (Sure Fire—BMI) | 3 | 34 | SUNDAY MORNING C Harlon Howard (Nugget 1058 (Wilderness—BMI) |
| HOW MUCH MORE CAN SHE STAND | | 35 | CHARLEY'S PICTURE Porter Wagoner (RCA 9979) (Window—BMI) |
| Conway Twitty (Decca 32801) (Brothers 2—ASCAP) STEP ASIDE | 2 | 36 | NEW YORK CITY Statler Bros. (Mercury 73194 (House of Cash—BMI) |
| Faron Young (Mercury 73191) (Blue Echo—BMI) TOUCHING HOME | 8 | 37 | WORKING LIKE THE Del Reeves (United Artists 50 |
| Jerry Lee Lewis (Mercury 73192) (Hill & Range, Blue Crest-BMI) | 6 | 38 | (Four Star—BMI) LET ME LIVE Charley Pride (RCA 9974) |
| MAN IN BLACK Johnny Cash (Columbia 45339) (House of Cash-BMI) | 4 | 39 | (Pi Gem—BMI) ALL I NEED IS YOU |
| MISSISSIPPI WOMAN Waylon Jennings (RCA 9967) (Tree—BMI) | 9 | 40 | Carl Belew & Betty Jean Rob (Decca 32802) (4 Star—BMI) THE WORLD NEEDS A |
| WE CLIDE OAN LOVE | | | MELODY |

| (Tree—BMI) | 5 | 40 | THE W |
|--|----|-----|----------------------------|
| WE SURE CAN LOVE EACH OTHER | | | Red Lane |
| Tammy Wynette (Epic 10705) (Algee, Altam—BMI) | 5 | 41 | (Tree—BA |
| ANGEL'S SUNDAY | | | Connie Sr |
| Jim Ed Brown (RCA 9965) (Moss RoseBMI) | 11 | 42 | (Acuff-Ros |
| OH, SINGER | | 1 | Lamar Mo (Duchess- |
| Jeannie C. Riley (Plantation 72) (Shelby Singleton—BMI) | 13 | 43 | ME ANI |
| ALWAYS REMEMBER | | | NAMED |
| Bill Anderson (Decca 32793) (Forrest Hills—BMI) | 12 | | Stonewall (Kaiser, F |
| GYPSY FEET | | 44 | A PART |
| Jim Reeves (RCA 9969) (Open Road—BMI) | 14 | | Eddy Arno (Allcats—1 |
| CHIP 'N' DALE'S PLACE | | 45 | PLEASE |
| Claude King (Columbia 45340) (AlgeeAl GallicoBMI) | 16 | | HOW TH Bobby Ba |
| I'VE GOT A RIGHT TO CRY | 10 | 46 | (Combine- |
| Hank Williams Jr. (MGM 14240) (Recordo—BMI) | 19 | 40 | Marty Rob |
| RUBY (ARE YOU MAD) | 04 | 47 | (Mariposa- |
| Buck Owens (Capitol 3096) (Acuff-Rose-BMI) | 24 | | Hank Thor |
| YOU'RE MY MAN | 26 | 48 | (Central—I BABY, I |
| Lynn Anderson (Columbia 45356) (Flagship—BMI) | 20 | | Wynn Stev (Freeway— |
| TOMORROW NIGHT IN BALTIMORE | | 49 | A SIMP |
| Roger Miller (Mercury 73190) | 20 | | Roy Clark (Glaser—B |
| (Tree—BMI) GWEN (CONGRATULATIONS) | | 50 | MARRIE |
| Tommy Overstreet (Dot 17375) | 25 | | Arlene Hai |
| (Shenandoah—ASCAP) COMIN' FOR TO CARRY ME | | 51 | (U.A,—ASC IT'S TIN |
| HOME | | 51 | Billy Walk |
| Dolly Parton (RCA 9971) (Trad, Owepar-BMI) | 18 | 52 | (Forrest H ONLY A |
| WHEN YOU'RE HOT, | | 52 | Nat Stucke |
| YOU'RE HOT Jerry Reed (RC 9976) | 28 | 50 | (Forrest H |
| (Vector—BMI) | 20 | 53 | KNOCK Billy "Cras |
| Glen Campbell (Capitol 3062) | 7 | - 4 | (Pocketful |
| (Combine—BMI) | · | 54 | BATTLE Terry Nels |
| COMIN' DOWN Dave Dudley (Mercury 73193) (Addell—BMI) | 36 | | (Plantation Quickit—B |
| (Addell—BMI) EMPTY ARMS | | 55 | MAKE N |
| Sonny James (Capitol 3015) | 10 | | WOMAN |
| (Desaird Melody Lane—BMI) A GOOD MAN | | | Patti Page (Al Gallico- |
| June Carter Cash (Columbia 45338) (House of Cash—BMI) | 32 | 56 | AWARD |
| IT COULD'A BEEN ME | | | Wayne Ken (Tree—BMI |
| Billy Jo Spears (Capitol 3055) (Jerry Chestnut—BMI) | 15 | 57 | CITY LIC |
| THERE'S A WHOLE LOT | | | Johnny Bus (T&T-BMI) |
| ABOUT A WOMAN | | 58 | JIM DAN |
| Jack Greene (Decca 32823) (Forrest Hills—BMI) | 27 | | Lynn Ander (Raleigh, P |
| SOMETHING BEAUTIFUL Slim Whitman (United Artists 50775) | 24 | 59 | I SAY, " |
| (Stallion—BMI) | 34 | | Peggy Sue (Tree—BMI |
| ODE TO A HALF POUND OF GROUND ROUND | | 60 | ONE MO |
| Tom T. Hali (Mercury 73189) (Newkeys—BMI) | 17 | | Ferlin Husk (Dixie Jane |
| SOMETIMES YOU JUST | | 61 | BETTER |
| CAN'T WIN | | - | Porter Wag 9958) (Blue |
| George Jones (Musicor 1432) (Glad—BMI) | 21 | 62 | HAPPY S |
| THERE'S SOMETHING | | | Tennessee |
| ABOUT A LADY Johnny Duncan (Columbia 45319) | 31 | 63 | (Morris—AS |
| (Pi-Gem—BMI) | | 05 | Mel Tillis |
| BUS FARE TO KENTUCKY Skeeter Davis (RCA 9961) | 22 | 64 | (Sawgrass- |
| (Crestmoor—BMI) | 22 | 64 | SO THIS Tommy Cas |
| I & INTERNATIONAL | | | (House of C |

| 33 | THEN YOU WALK IN Sammi Smith (Mega 0026) | 37 |
|----|--|------------|
| 34 | (100 Oaks—BMI) SUNDAY MORNING CHRIST Harlon Howard (Nugget 1058) | TIAN 39 |
| 35 | (Wilderness—BMI) CHARLEY'S PICTURE Porter Wagoner (RCA 9979) (Wiederness) | 46 |
| 36 | (Window—BMI) NEW YORK CITY Statler Bros. (Mercury 73194) (House of Cash—BMI) | 40 |
| 37 | (House of Cash—BMI) WORKING LIKE THE DEVIL Del Reeves (United Artists 50763) (Four Star—BMI) | 41 |
| 38 | (Piol Stat_BMI) LET INE LIVE Charley Pride (RCA 9974) (Pi Gem—BMI) | 43 |
| 39 | ALL I NEED IS YOU Carl Belew & Betty Jean Robinson (Decca 32802) (4 Star—BMI) | 42 |
| 40 | THE WORLD NEEDS A MELODY Red Lane (RCA 9970) | 48 |
| 41 | (Tree—BMI) JUST ONE TIME Connie Smith (RCA 9981) | 52 |
| 42 | (Acuff-Rose—BMI) | 47 |
| 43 | Lamar Morris (MGM 14236) (Duchess—BMI) ME AND YOU AND A DOG NAMED BOO | |
| 44 | Stonewall Jackson (Columbia 45381) (Kaiser, Famous—ASCAP) A PART OF AMERICA DIED | 55 |
| | Eddy Arnold (RCA 9968) (Allcats—BMI) | 45 |
| 45 | PLEASE DON'T TELL ME HOW THE STORY GOES Bobby Bare (Mercury 73203) (Combine—BMI) | 57 |
| 46 | THE CHAIR Marty Robbins (Columbia 45377) (Mariposa—BMI) | 56 |
| 47 | NEXT TIME I FALL IN LOVE Hank Thompson (Dot 17365) (Central—BMI) | 33 |
| 48 | BABY, IT'S YOURS Wynn Stewart (Capitol 3080) (Freeway—BMI) | 50 |
| 49 | A SIMPLE THING AS LOVE Roy Clark (Dot 17368) (Glaser—BMI) | 54 |
| 50 | MARRIED TO A MEMORY Arlene Hardin (Columbia 45365) (U.A.—ASCAP) | 51 |
| 51 | IT'S TIME TO LOVE HER Billy Walker (MGM 14239) (Forrest Hills—BMI) | 58 |
| 52 | ONLY A WOMAN LIKE YOU Nat Stuckey (RCA 9947) (Forrest Hills—BMI) | - |
| 53 | KNOCK THREE TIMES Billy "Crash" Craddock (Cartwheel 193 (Pocketful of Tunes, Saturday—BMI) | 3) 29 |
| 54 | BATTLE HYMN OF LT. CALLE Terry Nelson & C Company (Plantation 73) (Shelby Singleton, Quickit—BMI) | 23 |
| 55 | MAKE ME YOUR KIND OF WOMAN | |
| 56 | Patti Page (Mercury 73199) (Al Gallico—BMI) AWARD TO AN ANGEL | 62 |
| 57 | Wayne Kemp (Decca 32824) (Tree—BMI) CITY LIGHTS | 61 |
| 58 | Johnny Bush (Stop 392) (T&T—BMI) JIM DANDY | 59 |
| 59 | Lynn Anderson (Chart 5125) (Raleigh, Progressive—BMI) I SAY, "YES SIR" | 65 |
| | Peggy Sue (Decca 32812) (Tree—BMI) | - |
| 60 | ONE MORE TIME Ferlin Husky (Capitol 3069) (Dixie Jane—Twig—BMI) | 63 |
| 61 | BETTER MOVE IT ON HOME Porter Wagoner & Dolly Parton (RCA 9958) (Blue Echo—BMI) | 35 |
| 62 | HAPPY SONGS OF LOVE Tennessee Ernie Ford (Capitol 3079) (Morris—ASCAP) | 64 |
| 63 | ONE MORE DRINK Mel Tillis (Kapp 2121) (Sawgrass—BMI) | 44 |
| 64 | SO THIS IS LOVE Tommy Cash (Epic 10700) (House of Cash—BMI) | 49 |
| 65 | MARRIED TO A MEMORY Judy Lynn (Arharet 131) (U.A.—ASCAP) | - |
| | | |



On Columbia Records

L.A. INTERNATIONAL AIRPORT Susan Raye (Capitol 3035) (Blue Book—BMI)



Precision Tapes in partnership with Pitkin Pictorials Ltd. and Soundguide Productions Ltd. are launching a series of Soundguide cassettes and cartridges on May 20th aimed specifically at the tourist trade. The series is designed to famil-iarise visitors with places of interest before they actually go, aid them to appreciate the locations and their history during the visit, and also provide a sound souvenir when their vacations have ended. The May 20th release comprises six cartridges and cassettes retailing at the normal price and specially packaged to in-clude a descriptive booklet, which is free. Each tape has sound effects to enhance the portrayal of the venue in question, and appropriate music to complete the occasion. The first six Soundguide issues cover Westminster Abbey with a commentary by well-Soundguide issues cover Westminster Abbey with a commentary by well-known BBC radio personality John Snagge; Windsor Castle described by another BBC man, Godfrey Talbot; the Palace of Westminster with com-mentary by Peter Kirk, Under Secre-tary of State for Defense and Mem-ber of Parliament for Saffron Wal-den; Shakespeare and Stratford-upon-Avon described by Shakespear-ian actor Julian Glover, and the Tow-er of London which has C. Gordon

upon-Avon described by Shakespear-ian actor Julian Glover, and the Tow-er of London which has C. Gordon Glover as the commentator. "Jesus Christ" proved to be the superstar at the annual general meet-ing of shareholders of the Robert Stigwood Group when Stigwood elaborated on his statement released with the report and accounts. He stated that since the latter had been posted, it had been learned that "Jesus Christ Superstar" by Andrew Lloyd Webber and Tim Rice had sold over two million double albums and tapes in the USA and reached the No. 1 best-selling album position again. A stage production of the work was set for Broadway in Octo-ber, and the company was planning spring production for the opera in London, Paris, Australia, Germany and Scandinavia. Stigwood pointed out that, uplike "Hair!" for which the company had only the West End rights, "Jesus Christ Superstar" will earn revenue from its production throughout the world, including the movie version. Stigwood rates it as "the most valuable film right in the world market today," and forecast a "substantial contribution to the Group's profits from the end of this calendar year and many years in the future." He congratulated the Bee calendar year and many years in the future." He congratulated the Bee Gees on winning a gold disk for over a million American sales of "Lonely

days," and revealed that their next States tour, beginning in August, had States tour, beginning in August, had already achieved guaranteed earnings in excess of \$400,000. The Group's new clients, the Staple Singers and Tin Tin, had made the best-selling charts in the States, and its latest stage production "The Dirtiest Show In Town" was scheduled for May 11th at the Duchess Theater. Stig-wood disclosed that the Group had acquired for L36,000 the 45% minor-ity interest in St. George and the 40% minority interest in Larchbrook, the minority interest in St. George and the 40 // minority interest in Larchbrook, the companies handling Goergia Fame, Alan Price and John Mayall from John and Rik Gunnell, clive Powell, and Ronan O'Rahilly.

and Ronan O'Rahilly. The Stigwood Organisation partic-ipated in exposing another attempt at bootlegging disks in the UK. The records involved were a live rec-ording by the former Cream group and a recording of the last London concert at the Roundhouse by the Rolling Stones. The London pressing plant, which had been asked to press 1,000 of the Stones albums, and 2,000 of the Cream's recording by a man who claimed the tapes were by one of the groups he managed playing at a hotel, discovered the fraud when a hotel, discovered the fraud when a fault occurred in one of the masters. fault occurred in one of the masters. A spokesman for the plant pointed out that organisations such as his were vulnerable to such frauds, as there is no foolproof method at present of detecting phoney claims and thwarting bootleggers. The As-sociation of Professional Recording Studios is planning to form a sub-Studios is planning to form a sub-committee to deal with the problem,

committee to deal with the problem, and its chairman is likely to be Jac-ques Levy, former chief of the Oriole and CBS recording studios. Associated TeleVision Corporation and the Duke of Edinburgh's Award organisation are the sponsors of a nationwide contest to discover the new top young songwriter of the seventies. The contest will be open to all UK residents between the ages of all UK residents between the ages of 14 and 21, whether or not they are participating in the Duke of Edin-burgh's Award scheme, and it will run from June 1st through July 15th. All from June 1st through July 15th. All competitors must be amateurs, and write and perform their own song and submit a tape recording of their entry. ATV chief Sir Lew Grade said that the final would be televised, and his company would offer cash prizes to the top three finalists, a recording contract with Pye Records and a songwriting contract with ATV-Kirshner. contract with Pye Records and a songwriting contract with ATV-Kirshner. United Artists is following up its successful rock and roll campaign of

last year with another next month, kicking off with the release of three albums. They are "Deeper Into The Vaults" by various artists, with one side devoted to pop-orientated clas-sics and the other featuring pure rock 'n' roll; "Rare Dominos, Vol. 2" by Fats Domino, most of which is previously unreleased, and "First Time Out" by the late Eddie Cochran, an LP compiled by UA ex-ecutive Alan Warner in collaboration with Cochran's manager Jerry Capehart and including a backstage interview with the singer recorded at Ipswich Theater shortly before his death in an automobile accident. UA is previewing the June Rock albums with a maxi rock single scheduled for May 28th release comprising four tracks extracted from the three LPs and including "Great Balls Of Fire" by Jerry Lee Lewis. Singer Dickie Valentine was killed in a car crash here last Thursday (5th). He was 41. Valentine was res-ident singer with the Ted Heath Band in the early fifties and was at the peak of his solo career around 1955. Then the rock era and the group scene took over and his popularity waned. Recently, however, he made a comeback on the club circuit and was on his way back from a date in Wales when the accident happened.

comeback on the club circuit and was on his way back from a date in Wales when the accident happened. Another loss to the music business scene came this week with the death of Archie Montgomery, Secretary of the Music Publishers' Association for many years. He collapsed and died from a heart attack last Tuesday (4th)

from a heart attack last russing (4th). Meyrick Smith has rejoined Screen Gems-Columbia Music as popular di-vision exploitation manager to work on the company's existing catalogs, acquire new pop material, and liaise with pop A&R managers in the plac-ing of the company's copyrights for recording. Smith left Screen Gems-Columbia a year ago after two years' service to work on artist promotion for Mel Collins' Active Management, whose publishing subsidiary Jill Mu-sic is administered by Screen Gems. Songwriter-musical director Les

Songwriter-musical director Les Reed is the man behind the Green-wich Gramophone Company, a new label specialising in progressive mu-sic of all types which is being launched next month. Reed has named former Colosseum member named former colosseum member Tony Reeves as creative director, and Reeves is the producer of an album by Open Road, Donovan's former ac-companying unit, which will mark the label's debut with an LP by the Danish group Day Of Phoenix.

Greenwich aims to release the com-Greenwich aims to release the com-plete gamut of progressive material from rock and jazz to contemporary country and folk, and another forth-coming LP will feature John Walker, recorded in the South of France with Rolling Stone Bill Wyman as pro-ducer. Reed's Chapter One label, which handles middle-of-the-road and pop product, is continuing under its pressing and distribution deal with Decca, but no details of such ar-rangements for Greenwich have yet been announced. been announced.

Adrian Newton has been named press officer at EMI Records in suc-cession to Norman Divall, who is now an account executive with Tony Barrow International. 28-year-old Newton, who assumed his new post on May 10th, has been working on promotion for EMI Records since last October. Prior to that he was with RCA on artist liaison and over-seas promotion, and has also been with RCA on artist liaison and over-seas promotion, and has also been press officer for Grampian Television as well as working in public relations in Canada. Another press office move involves Decca spokesman John Wilkes, who left the company on May 7th to become assistant A&R manager at Polydor reporting to Wayne Bickerton. Ouickies: Janab Hamlet Cibbs

Wayne Bickerton. Quickies: Janah Hamlet-Gibbs, formerly Allen Klein's assistant in New York, has joined Mel Collins' Active Management organisation to work on artist promotion in succes-sion to Meyrick Smith . . . Tito Burns of New Dawn Productions and Bell Records president Larry Uttal clinch-ed a deal for the release of "Funny Funny" by Sweet on Bell in the US and Canada . . . Rita Coolidge, cur-rently touring here with the Byrds, has had a single "Ain't That Pecu-liar" released by A&M from her self-named album . . . Freda Payne here liar" released by A&M from her self-named album . . . Freda Payne here for TV and night club dates . . . Liberty folk singer Allan Taylor leaves for the States on July 9th for a tour lasting until the end of Au-gust...Incredible String Band mem-ber Mike Heron has solo album "Smiling Men With Bad Reputa-tions" and a single from it "Call Me Diamond" released by Island . . . Tony Barrow International retained as press representative for Paul and as press representative for Paul and Linda McCartney, whose first album together is due for release on Apple at the end of this month . . . drummer Geoff Bridgford has become the fourth permanent member of the Bee Gees . . . Mark Almond joining Elton John American tour.

Great Britain's Best Sellers

| TOP TWENTY SINGLES | | | TOP TWENTY LP'S | | |
|--------------------|---------------|--|-----------------|---|--|
| This | Last | | 1 | Home Lovin Man-Andy Williams-CBS | |
| | Week | | 0 | Tamla Motown Chartbusters Vol. 5-Various Artists-Tamla Motown | |
| 1 | 1 | Double Barrel—Dave & Ansill Collins—Trojan—B&C | 2 | | |
| 2 | 4 | Knock Three Times—Dawn—Bell—Carlin | 3 | Sticky Fingers-Rolling Stones-Rolling Stones Records | |
| 3 | 8 | *Brown Sugar-Rolling Stones-Rolling Stones-Mirage | 4 | Bridge Over Troubled Water—Simon & Garfunkel—CBS | |
| 4 | 9 | *It Don't Come Easy-Ringo Starr-Apple-Startling | 5 | Songs Of Love And Hate—Leonard Cohen—CBS | |
| 5 6 | $\frac{3}{2}$ | Mozart Symphony No. 40—Walter de los Rios—A&M—Rondor *Hot Love—T. Rex—Fly—Essex | 6 | The Yes Album—Yes—Atlantic | |
| 7 | 7 | Remember Me-Diana Ross-Tamla Motown-Jobbete/Carlin | 7 | The Cry Of Love—Jimi Hendrix—Track | |
| 8 | 5 | (Where Do I Begin) Love Story—Andy Williams—CBS—Fa- mous | 8 | Elegy—The Nice—Charisma | |
| 9 | 6 | Bridget The Midget—Ray Stevens—CBS—KPM | 9 | Split—Groundhogs—Liberty | |
| 10 | 13 | *Rosetta—Fame & Price—CBS—St. George | 10 | Andy Williams Greatest Hits-Andy Williams-CBS | |
| 11 | 14 | Something Old, Something New—Fantastics—Bell—A. Schroe- der Ltd. | 11 | If Only I Could Remember My Name—David Crosby—Atlantic | |
| 12 | 10 | Walking-CCS-Rak-Donavon | 12 | All Things Must Pass—George Harrison—Apple | |
| 13 | | Indiana Wants Me—R. Dean Taylor—Tamla Motown—Jobbete/ Carlin | 13 | I'm 10,000 Years Old—Elvis Presley—RCA | |
| 14 | 12 | If Not For You—Olivia Newton-John—Pye—Feldman | 14 | Aqualung—Jethro Tull—Chrysalis | |
| 15 | 20 | *Jig A Jig—East of Edan—Deram—Uncle Doris | 15 | Elton John—Elton John—DJM | |
| 16 | 15 | Funny Funny-Sweet-RCA-Waiman | 16 | Easy Listening—Various Artists—Polydor | |
| 17 | 11 | Rose Garden—Lynn Anderson—CBS—Lowery | | | |
| 18 | | Didn't I (Blow Your Mind)-Delfonics-Bell-Carlin | 17 | Best Of T. Rex—T. Rex—Fly | |
| $\frac{19}{20}$ | 16 | Mamas Pearl-Jackson 5-Tamla Motown-Jobbete/Carlin | 18 | Portrait In Music—Burt Bacharach—A&M | |
| 20 | 10 | There Goes My Everything-Elvis Presley-RCA-Burlington | 19 | Symphonics For 70's-Walter de los Rios-A&M | |
| | | *Local Copyrights | | Frank Sinatra's Greatest Hits Vol. 2-Frank Sinatra-Reprise | |



Brian Ahern Sets Business Rep Co.

NEW YORK—Brian Ahern, winner of this year's Canadian Juno Awards for best produced album and single of the year, has retained Alive Enterprises for business representation. Ahern, through his Happy Sack Productions, received these awards for his produc-tion on Anne Murray's "Snowbird." Aside from producing the singer, Ahern also produces Gene McLennan writer of Songbird and the current best seller "Put Your Hand" for Capi-tol and co-produced George Hamilton IV latest RCA release with Bob Fer-guson. guson.

guson. Happy Sack has also been heavily involved in television production. Ahern was audio consultant for the Ian Tyson Show. Also in the area of TV, he was associate producer on Anne Murray's latest CBC special, as well as musical co-ordinator and audio consultant

well as musical co-ordinator and audio consultant. Ahern is presently in the process of cutting four new artists. Among them are Bob Carpenter, Bret Titcomb and Jerry McAdam, all Canadians. Ahern is also spending a great deal of time in the area of videotape and will be doing videotape counterparts to all his new artists' albums. Alive Enterprises partners Joe Greenberg and Shep Gor-don also represent Alice Cooper.

ABC/Dunhill Rep

ABC/Dunhill Rep In U.S. Confabs HOLLYWOOD—ABC/Dunhill's inter-national rep Dave Chapman is in Los Angeles for meeting with label exces to discuss current product, new release schedules and international publishing and licensing policy for the coming months. Chapman, who arrived from London with ABC/Dunhill A&R man Harvey Bruce, will spend two weeks here meeting with sales and promo people, learning about new product and discussing the international sales and distribution picture with ABC/ Dunhill's executive staff. During his stay in Los Angeles, Chapman will have a chance to sit in on major planning meetings for the label's third quarter releases, and will spend time with ABC/Dunhill presi-dent, Jay Lasker, in reviewing sales and independent distribution arrange-ments set in England for American release on Dunhill. Chapman's stay in the States includes tours to San Fran-cisco and other major western cities to view personally the operation of sales and promotion of ABC/Dunhill product in the field. Before returning to England, Chap-man will visit ABC/Dunhill artists, The James Gang, in Cleveland to dis-cuss their July European tour and then he will travel to New York for talks with B. B. King.

Rita Coolidge To

Rita Coolidge To England, Continent HOLLYWOOD—Rita Coolidge, A&M Records' Delta Lady, has left for Eu-rope for an extended performance tour that started May 3 in England. This will be the second time she has traveled to England on a perform-ance level—the first being her appear-ance as a back-up singer with Delaney, Bonnie and multiple Friends. Accompanying Miss Coolidge will be her new back-up band, The Dixie Flyers, having most recently been in-volved with Aretha Franklin and Ronnie Hawkins. Also appearing with her on the tour will be A&M recording artist Marc Benno, who will assist the vocalist on guitar, piano and vocals.

Build, piano and vocals. Her English tour began May 3 in Bristol and was followed by dates at Croyden, May 6; Newcastle, May 7;

Astra Label Seeks 'Prime' **Role In Canadian Market**

TORONTO—While the battle by the SRL waged in Ottawa for the past two weeks, what is regarded by many as a giant threat to the recording indus-try was taking shape. Astra Records, a broadcast/production firm, was re-cently formed and according to a widely circulated "confidential report" to Canadian Association of Broad-caster members would establish itself as a "prime factor" in the \$100,000,-000 Canadian music business. It was no secret that Astra was a part of the CAB but it had first been intimated that the new firm would only produce a few MOR productions in an effort to overcome the lack of Cancon product for the 30% AM con-tent law laid down by the CRTC. Now, according to reports, Astra is pre-pared to produce 26 singles per year as well as 12 albums. It also has plans for the leasing of six albums and 12 singles. The expenditure for the first year is expected to reach \$301,200, \$103,000 of this is reportedly slated for recording. It's suggested there will be a sale of 10,000 pieces on every release. Revenue derived from these releases is expected to reach \$276,166 in the first year. This would bring about a net loss of \$25,034. Station Reaction Some members of the CAB have fatly turned down this "pipe dream." CHUM, CKLW and CHED are among the majors who have apparently re-jected the offer. However, the smaller stations, particularly in Western Can-ada are reportedly very interested in the scheme and have so far invested \$50,000 into the pot which hopes to swell to \$200,000. Astra Records was first launched through the purchase of the CAB of 75% interest in Bob Hahn's Lauren-tian and Rideau Music for a reported \$50,000 ery year. Mike Doyle, formerly with Warner Bros. Records, took over the position of vice-president and gen-eral manager at a salary of \$25,000 annually. Clyde McGregor, also for-merly of Warner Bros. has been ap-pointed merchandising manager at a salary of \$17,500. There has been much alarm within the industry with regard to broadcast/ producers and their so-called conflict of i

Toshiba Onkoo Pacts Invictus and Hot Wax

TOKYO—Toshiba Onkoo has signed for exclusive Japanese representation for exclusive Japanese representation of the Invictus and Hot Wax labels. The company has just released the first records under the new contract: "Band of Gold" by Freda Payne, "Give Me Just a Little More Time" from Chairmen of the Board and "Westbound #9" by the Flaming Em-her ber.

University of Liverpool, May 8; Usher Hall, Edinburgh, May 9; Manchester, May 10; Birmingham, May 11; and the Royal Albert Hall, London, May 13. Following her England appear-ances she will travel to the Nether-lands for appearances in Amsterdam and Rotterdam. Upon her return to the U.S. in late May, Miss Coolidge will begin an ex-tensive U.S. tour, and begin work on her second album for A&M under the producership of David Anderle. All her appearances will be with The Byrds.

Byrds.

alarm in the obvious absence of Com-radery in the Canadian Recording Manufacturers Association. As they stood shoulder to shoulder in a fight for SRL some of their members have double-dealed. Astra Records, for in-stance, made a world-wide distribu-tion deal with Polydor Records, which is involved in Astra's first album re-lease, "There Are Things" by Kurt & Noah. Much Productions are being distributed by London Record. Said one observer, "If Astra and Much didn't have the convenience of na-tional distribution they would be in one hell of a mess."

International Artist Of The Week: WALDO DO LOS RIOS

Kingston Visits Warsaw Music Men

LONDON-Bob Kingston, managing director of Southern Music Ltd., re-cently visited Warsaw for a series of cently visited Warsaw for a series of meetings with representatives of the Polish music industry. Negotiations were started for the visit to British of Polish artists and publishing deals for Polish material. Last year, South-ern Music finalized a five-year deal with the Polish Government to pub-lish all the country's musical output in the Western world. This included light, classical, pop, film and the-atrical music and initial release under the deal was "Love Doesn't Grow On Trees" by 23-year old Maryla.



Waldo Do Los Rios is experiencing international successes with his latest album, "Sinfonias," and a single, "Mozart's 40th Symphony." The album has reached the number one spot on the charts in France, Hollaud, Spain and Italy, and is in the top ten in England and Belgium. The single has reached the top ten in all those countries and has been certified Gold in Holland. "Sinfonias," a collection of excerpts from various classical symphonies by the Spanish re-cording artist, was put together by the same people who were responsible for Miguel Rio's "A Song Of Joy," last year's international four-million seller success SUCCESS



Ferry Wienneke, former general manager of the Basart Publishing Group, has founded his own music-firm: Dirty River Productions. Wien-neke's vast experience in almost every forest of the music inductive here dis neke's vast experience in almost every facet of the music industry has dic-tated the formula of his new enter-prise, which will be active in the mu-sical production as well as in the pub-lishing field. The firm's offices are located at 512 Singel in Amsterdam, phone: 252005.

Youngblood Records in Great Brit-ain will release the BZN record "Rock And Roll Woman" very soon. Negram reports that there's much international reports that there's much international interest for this very progressive group from Volendam. Holland's new sensation, Corporation, signed a con-tract with Negram to release their first single and album. Singer of world-famous group, the Shoes, Theo van Es, has a contract with Negram for some sole recordings. Beyome's world-famous group, the Shoes, Theo van Es, has a contract with Negram for some solo recordings. Bovema's Unit Gloria jumps into the charts this week with their latest single, "The Leader"; group will soon appear on Dutch TV in the Music-show "Top Pop." Bovema groups Continental Up-tight Band and September soon to ap-pear on TV to promote their new singles, "Window Seat" and "Yelly Rose." Bospel Music's Joop Gerrits contracted for Phonogram, the winner of the NCRV television talent-contest Antje Heeres, a fifteen-year-old singer which one calls the female-Heintje. Her first record, "Mijn Vader Is Mijn Vriend" (My Father Is My Friend), a Bospel-copyright, is being sold by dealers in the north of our country with hundreds and hundreds. Bospel produced for Dureco an album of the group Evil; their first single, "Queen Of Love" was released a.o. in Japan, Spain, Germany, Italy and South Africa Dureco also brings for Bospel Of Love" was released a.o. in Japan, Spain, Germany, Italy and South Africa. Dureco also brings for Bospel a new creation in the field of accor-dion-music: "De Circuskinderen," re-leased in cooperation with Circus Tony Boltini. A new single from Focus

Tony Boltini. A new single from Focus will be released shortly—once again an instrumental as was their last "House Of The King"—composed by super-guitarist Jan Akkerman. Buddah artist Melanie will give one exclusive concert for Holland on 19th May at the Amsterdam Concertge-bouw. Polydor rush-released a single from the two most nonular songs of from the two most popular songs of her latest album, "The Good Book."

Herman van Veen started his new show last week in the Amsterdam Carre-theatre; van Veen got a Golden Record for his 2nd Album. Bovema welcomed Columbia Solomon King to Holland last week amidst extensive promotion including radio-interviews and TV appearances. Following a visit to Germany, King will return to Hol-land on 29th May to appear in a spe-cial gala concert with British artist Vera Lynn for the opening of a con-cert hall in Beverwijk. Adamo visited Holland for a TV show. Bovema's 3 P department had a full weekend with artists' visits by Freda Payne, Ashton, Gardner and Dyke, The Fortunes and The Groundhogs, all over in Holland for TV performances. Finnish artist for TV performances. Finnish artist Viktor Klimendo arrives in Holland Viktor Klimendo arrives in Holland on July 9 and extensive promotion is planned including radio, TV appear-ances and press interviews in order to really establish this fine artist in this country. Jose Feliciano will visit Amsterdam on June 27 and will per-form in the Amsterdam RAI. Inelco is preparing Arthur Rubinstein's visit is preparing Arthur Rubinstein's visit and concert in Amsterdam. The Dutch Queen has adjudged Mr. Rubinstein with a Royal Award. Wim Brandstedwith a Royal Award. Wim Brandsted-er (Inelco's managing director) and Pierre Dam (promo manager) visited Perry Como during his visit to Lon-don last week, to deal with him for the coming Grand Gala Du Disque Popular. Bell Records group The Fan-tastics, visited Holland for TV ap-pearances, promoting their new single, "Something New." Polydor who is representing Kinney

pearances, promoting their new single, "Something New." Polydor, who is representing Kinney and the new Rolling Stones label in Holland reports that already 15,000 "Sticky Fingers" Albums have been sold within one week's time. The four Beatles all have singles in the Dutch charts this week. Gilbert O'Sullivan was awarded with a Gold Record for the 100,000 sales of "Nothing Rhymed" (MAM). The Sweet is num-ber one in Holland and still has fan-tastic sales so that Inelco is expect-ing that it will keep its first place for several weeks. The Elvis Presley VIP-showing of "That's The Way It Is" was a big success; as the press said: "The biggest promotion cam-paign ever done in Holland by a rec-ord company." Many artists, dj's and other VIP's were in the theater to see Elvis' performance in Las Vegas.

CashBox Canada

Polydor's Montreal-based Bells ap-peared on the Tommy Hunter CBC-TVer last week and were presented with their Gold Leaf Award for "out-standing sales" of their new single "Stay Awhile" which topped the Canadian charts a few weeks ago. Another Polydor artist making a fast approach to the top of the charts is "Jodie" deck. The firm's promotion hustler, John Turner and Lori Bruner, director of artist promotion, have been working hectically in an effort to keep these artists up with the big ones.

effort to keep these artists up with the big ones. Capitol's past chart residents, Ed-ward Bear, are back on the scene and early indications have their "Spirit Song" single making moves up the early indications have their "Spirit Song" single making moves up the national charts. Anne Murray contin-ues to make gains up the charts with "It Takes Time" but unfortunately, much of this chart action has come about through MOR play, which isn't all that bad. Bobby Cuptola's new Capitol release, "Way Down Deep" has also gained strength but it's ob-vious the middle of the roaders pre-fer his "Rose Garden" cut from his recently released album. Gordon Lightfoot has a lot happen-

recently released album. Gordon Lightfoot has a lot happen-ing for him but not all of it is pleasing him. What does please him is his new Reprise album release, "Summer Side Of Life". What's probably a source of distress to Lightfoot is the album release of "Early Lightfoot" on the AME label, distributed by Quality. So brisk have sales been that a single, "This Is My Song" has been released. United Artists have also skedded a double set "Best Of Lightfoot". Lightfoot".

Lightfoot". Daffodil's Oshawa-based Christmas group may soon get the break they've looked for these several months. Although they've released an months. Although they ve released an album and a couple of singles, their latest just released, they've never had the advantage of solid bookings. They have now been set up to tour with King Biscuit Boy which should create more of a national interest in the group.

create more of a national interest in the group. MCA's Irish Rovers, who release on the Decca label, received their Gold Leaf Award for "outstanding sales" of their "Unicorn" album on their new CBC-TV show. Had it not been for the excellent national pro-motion network overseen by MCA it's quite possible the Rovers would be just another ethnic group that makes a big band on St. Patrick's day. It was Alexander Mair, now general manager of Early Morning Productions along with CHUM's Bob McAdorey, who first broke this group McAdorey, who first broke this group and they've never looked back. MCA should be proud of the part they played in the success of the Irish Rovers.

should be proud of the part they played in the success of the Irish Rovers. The big Canadian disk news has to be the release of "Hello Mom" by Canada's favorite brother act, The Mercey Brothers. Their release, on RCA, has exploded right across the nation and if the label's U.S. promo-tion team is as good as their Canadi-an counterparts, we should see U.S action shortly. Another chart buster is Gary Buck, who looks like he's making a hit out of "It Takes Time". Buck has been given the added pro-motion ingredient of Ontario promo rep, Johnny Murphy, who is also running a hectic pace with The Mer-cey Brothers. Young Murphy has lit-erally blanketed the Ontario province with both Buck and The Mercey Brothers and his efforts are standing out like the year's biggest disc ac-complishment. Bobby G. Griffith has a big one going for him with "709" released on the Polydor label. The big push be-hind Griffith is his manager Jules Rabkin. Polydor's Lori Bruner sug-gests we watch out for the hit poten-tial of Olivia Newton-John, a pretty young English lass who is showing signs of breaking out across Canada with her release of "If Not For You", a Bob Dylan penning.

Lori Bruner, artist promo for Poly-Lori Bruner, artist promo for Poly-dor, into Toronto with Leon Russell and Flying Dutchman's Bob Field. Bruner was succesful in arranging through the label's promotion mana-ger, John Turner, several important press and radio interviews, the most important being with Canada's top name in jazz, Phil MacKellar, who hosts his own show on CKFM. Rus-sell's most recent album has been giv-en an assist by the promotion trip and—indirectly his A&M single, taken from the Joe Cocker flick. A&M's first Canadian signing have run into some trouble. Tundra's female

AGM's first Canadian signing have run into some trouble. Tundra's female lead, Lisa Garber, has split the group and gone solo with a single release, "Let Me Know" penned by her brother, Victor, formerly of the Sugar Shoppe

Shoppe. Jim Bailey, who hates to be tagged Jim Bailey, who hates to be tagged a female impersonator, into Toronto's Beverly Hills Hook and Ladder room for two weeks (3). The hotel's PR department under the guidance of Liz Fielding arranged a press table for the opening. Bailey succeeded in getting off Barbra Streisand and Peg-gy Lee as well as a couple of sets of himself. Most complained that the young artist, reportedly destined for the MGM label, took too much time in between acts.

the MGM label, took too much time in between acts. MCA's newest country find, Lynn Jones, moves into the Trophy Room of the Beverly Hills (10). Her initial release for the label, "The Only Way To Cry" has already established it-

To Cry" has already established it-self as a country winner on charts across the country. Michel Kordupel, promo for Musi-mart, is lining up a national push on the Redwing deck, "California Blues." Ottawa's David Wiffin, who also re-leases on the Fantasy label, has cooled before he really got a chance with his first release for the label, "More Often Than Not." In spite of the SRL/broadcaster

Than Not." In spite of the SRL/broadcaster battle, Cancon releases continue to happen. Unfortunately, there have been some independent producers run scared and dis-associate themselves from the controversy. Strangely enough, however, it hasn't worked. Their newly released productions are still falling by the wayside. European reaction to Stompin' Tom Connors has been exceptional. Jury

Connors has been exceptional. Jury Krytiuk, partner with Connors in Boot Records, reports good exposure through Walter Fuchs who writes for Hillbilly out of Switzerland. Connors, by the way, made the front cover of

Hillbilly out of Switzerland. Connors, by the way, made the front cover of this foreign language publication. Connors and his group leave for a tour of the UK and Ireland (May 24). His record, "Poor, Poor Farmer," has topped the Irish charts. Canada's top nite club act, Bobby Curtola, has just completed a highly successful engagement at the Beverly Seaway's Garrison Inn where he has been held over for a second week. Says the Windsor Star's George Ort, "Bobby Curtola is a Canadian phe-nomenon in every sense of the word." The same paper's Jack Meredith dug Curtola as well as Honey Wells, Co-featured on the Curtola package whom he referred to as "blonde and smooth." Curtola's latest album and single aren't faring too well. Perhaps the trade isn't aware of their release. **R. Dean Taylor** into Toronto's Friar's Tavern for an engagement. If the goon squad is still in control of the entrance, they like most of Toronto's main stem bistros won't get much action from the press. Taylor's Rare Earth lid, "Gotta See Jane" is still happening on Canadian charts. Monday, May 10th, was the big day for the finals of the Davenport

still happening on Canadian charts. Monday, May 10th, was the big day for the finals of the Davenport Festival Of Music. This annual show is the baby of Pastor Bill Fritz, who has worked so hard to make it happen. This year most of the Canadian rec-ord companies took part and the en-trants, from all across Canada, stood a much better chance of being picked up for a recording contract than ever before before.

Holland's Best Sellers

| | Last | |
|--------|------|--|
| Week | Week | |
| 1 | 1 | Funny Funny—The Sweet/RCA—April Music/Haarlem |
| 1 2 | 4 | Underneath The Blanket Go-Gilbert O'Sullivan/MAM- Apri Music Haarlem |
| 3 | 5 | Loop Di Love—J. Bastos/Pink Elephant—Veronica Music/Hil versum |
| 4 | 2 | Mozart Symphony Nr. 40—Hispa Vox/Ork. Manuel de Falla o.l.v. Waldo de Los Rios |
| 5 | - | Brown Sugar—The Rolling Stones/Rolling Stones—Polydor— Essex Holland NV/Amsterdam |
| 6 | 3 | True Love, That's A Wonder—Sandy Coast/Polydor—Dayglow Hilversum |
| 7 | - | Proud Mary-Ike And Tina Turner/Liberty-Palace Music/Am sterdam |
| 8 | | Soldiers Praver-Oscar Harris en Twinkle Stars/Blue Elephan |
| 9 | 9 | In Your Eyes—Tee-Set/Negram—Veronica Music/Hilversum |
| 10 | 6 | Those Words-Sandra en Andress/Philips-Dayglow/Hilversun |

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| This | Last | |
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| Week | Week | |
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| 2 | 1 | *Nasty Sex-La Revolucion de Emiliano Zapata-Polydor |
| 3 | 3 | Chirpy Chirpy Cheep Cheep—Middle of the Road—RCA |
| 456 | 2 | My Sweet Lord—George Harrison—Apple |
| 5 | 8 | Rose Garden—Lynn Anderson—CBS |
| | 7 | Molina—Creedence Clearwater—Liberty |
| 7 | 10 | Senora—Joan Manuel Serrat—Capitol |
| 8 9 | 6 | *Cuando Los Huaraches Se Acaban—Babys—Peerless |
| 9 | | Love Story—Francis Lai—Paramount |
| 10 | 9 | Yellow River—Christie—Epic |
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THE CHANT Ron "Skip" Prokop/Paul Hoffert Mediatrix

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CRAZY JANE Tom Northcott Vancouver Music Publishing Company

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GIVE US ONE MORE CHANCE Michel Pagliaro Summerlea Music Limited/ Lapapala Music

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COIN MACHINE NEWS

EDITORIAL:

Staple Games vs Novelties

When the special novelty machine era was ushered in with SEGA's Periscope, many in the trade felt that the staple games like pins, shuffles and tables would get short shrift from the industry. Indeed, when oper-ators began investing their dollars into the exotic novelty items, less of the staples moved off the showroom floor than before. But after at least three years of a novelty-dominated market, it appears the staples are still doing very well, thank you.

As Bill DeSelm of Williams Electronics stated, "the operators have gained a lasting benefit from the recent explosion of high-priced arcade games. Quarter play for one minute games jumped up earnings and paved the way to higher play-pricing on all coin-oper-ated equipment." But Bill, a representative of a factory which makes both staples and special arcade games, was quick to add that "flipper games, shuffle alleys and pool tables prove to be the steady money makers in demand," and that the staples "have again taken over the market."

Leisure-Tron's Dave Rabin, an aerospace engineer of prominence and a newcomer to the game factory business, had a study of our industry completed, and its findings, he reported, showed the future of games operating to lie almost exclusively in the special quarter novelty. Both Rabin and DeSelm are concerned with the future of the industry since they must design and produce machines which they feel the operator will buy and make money with on location. And while each seems to hold a contrary view of the industry of the future, they are both right at the same time.

We feel that the exotic novelty game really put some life back into this business. And the higher collections they earned thru straight quarter play put the fire back in the hearth at more than one operating company. But we also believe that anyone who lumps these games into the same bag as the standard pins and shuffles really hasn't seen the true nature of either type . . . simply because they are basically different.

This country has put too many coins into too many staple games over too many years for them ever to be considered a passing fad. They are more than established . . . they are entrenched into our very culture and to uproot them would be like taking television out of the livingroom. As Sam Stern once said, "the pinball was, the pinball is and the pinball will always be."

We've never pictured the special novelties as replacement units for pins or rifles or baseballs, al-though they can work wonders at taverns and other street stops. Rather, we think their intrinsic worth lies in opening up off-street establishments when something radically different must be presented as the operator's calling card. Here, the heavy games can work wonders your staples just couldn't.

Perhaps the greatest single benefit to the trade from these two types of games banging heads together is that the higher play-pricing of the big novelties opened the door to 2-25¢ pricing on standard dime games. There is no real war between these two game varieties, simply because they do not have a common battleground, save for the arcade where ev-

New Bally 2-PL **Features Frantic Bonus Action**



Bally SKYROCKET 2 PL

CHICAGO—"Bally 'Skyrocket' has the flashiest and trickiest bonus idea ever built into pinball," said Paul Cala-mari Bally sales manager on announc-

built into pinball, said raul Cala-mari Bally sales manager on announc-ing delivery this week of the new two-player flipper game. "Four separate series of varicolored plastic discs," Calamari explained, "light in rapid succession on the 'Sky-rocket' playfield in an upward and outward flow, causing the colorful il-lusion of an actual skyrocket burst. Once the skyrocket effect is started by hitting any on of four 'start' tar-gets, the skyrocket continues over and over until bonus is collected or ball sinks in out-hole. The discs are mark-ed with a mix of 1000, 3000, 5000 or extra ball values, and player receives whatever value happens to be lit, when ball is shot into either of two kickout holes or escapes via left or right out lane. "(Hungly, the herve collected is a

"Usually the bonus collected is a complete surprise, but a specially skillful flipper pilot can time his flips to throw ball in a kickout hole at the right moment to score 5000 or extra

"The skyrocket bonus also has a "The skyrocket bonus also has a carry-over effect, because the score remaining lit when skyrocket action stops is a potential score on the next ball, unless the skyrocket is started again. "A ball shot through the free ball

"A ball shot through the free ball gate also collects the skyrocket bonus -1000, 3000, 5000 or extra ball—and in addition to the bonus an extra 3000 can be picked up if certain targets are hit before ball is shot through the gate. Thus a free ball can score up to 8000 en route back to the shooter tip.

"Although the skyrocket bonus is the outstanding attraction of 'Sky-rocket,' the game includes plenty of other score building features, includ-ing two targets which score 3000 each, plus 'playmore' post to keep the ball a busy captive on the playfield.

"With or without match feature, operated with three balls or five 'sky-rocket' definitely skyrockets collec-tions in two player spots," he declared.

> erything goes. It is always good to meet an interesting new face but it's just as heartwarming to lean on some old and faithful friends. There is plenty of room for both.

Bally Enjoys 63% Income Rise In '70;

Cites New Stock Offering

CHICAGO — Bally Manufacturing Corp. announced at its stockholders meeting here May 11th that 1970 proved to be the best year in its his-tory with the company recording a 63% increase in net income.

Sales and other revenues for the year ended December 31, 1970 totaled \$33,445,000 for a 23% rise over the \$27,144,000 for the previous year. Net income rose to \$2,968,000 from the \$1,819,000 reported a year earlier.

\$1,819,000 reported a year earlier. Net income per share rose 52% to
\$1.14 based on 2,608,613 shares compared to
\$.75 per share for the twelve months of 1969 based on 2,431,800 shares. The average number of shares is adjusted to reflect the 3-for-2 split of common stock which took effect in February 1970.

February 1970. The report also noted that the com-pany's net worth had increased more than a third reaching \$12,454,000 at year end compared to \$9,057,000 at the end of 1969. The company also an-nounced today that first quarter sales were up and that earnings rose 31% ... sales for the period ended March 31, 1971 rose 11% to \$9,366,125 com-pared to \$8,403,465 a year earlier. Commenting on the report. Bally

pared to \$8,403,465 a year earlier. Commenting on the report, Bally president Bill O'Donnell said: "It is with a strong feeling of accomplish-ment that we report that every com-pany acquired in 1969 improved rev-enues and earnings at a faster rate following their acquisition. It is par-ticularly gratifying to note that the overseas subsidiaries' and affiliates' participation in these advances sup-ports management's decision to pursue this mode of expansion. Our judgment is that in 1971 and subsequent years the demand for amusement and gam-ing products will continue to develop at an ever increasing rate."

at an ever increasing rate." Bally further announced its inten-tion to file with the Securities and Exchange Commission, under the Se-curities Act of 1933, a registration statement relative to a public offering of 225,000 shares of its common stock, of which 208,000 shares will be of-fered by the company and 17,000 shares by certain selling shareholders. It is anticipated that the offering will commence in early June.

The announcement stated that the offering will be made only by the pros-pectus to be contained in the registration statement and that the proposed offering will be made only in those states in which the securities may legally be offered in compliance with the security laws of such states.

Gold-Mor Issues 5 LLP's

NEW YORK—Probably the most at-tractive batch of stereo little LP's ever offered music operaors has been released by Gold-Mor Distributors of Englewood, N.J. The five junior al-bums, all featuring hit jukebox artists, cover a broad spectrum of location tastes and also include some recent short bits among the cuts

tastes and also include some recent chart hits among the cuts. The albums are: "Stoney End" by Barbra Streisand, "Love Story" by Andy Williams, "Rose Garden" by Lynn Anderson, "The Jerry Vale Ital-ian Album" and "Love Story" by Tony Bennett. All albums were prepared for Gold-Mor by Columbia Records and are available now at most key record one stops. record one stops.

JUKEBOX PROGRAMMING GUIDE

GLADYS KNIGHT & THE PIPS I DON'T WANT TO DO WRONG (3:20)No Flip Info. Soul 35083

GRASS ROOTS SOONER OR LATER (2:37) No Flip Info. Dunhill 4279

VAN MORRISON CALL ME UP IN DREAMLAND (3:07)

/w Street Choir (4:53) Warner Bros. 7488 b/w

THE DELFONICS OVER & OVER (2:50) b/w Hey! Love (3:17) Philly Groove 166

B. B. KING HELP THE POOR (2:38) b/w Lucille's Granny (3:12) ABC 11302

EDISON LIGHTHOUSE

WHAT'S HAPPENING (2:50) b/w Take A Little Time (2:44) Bell 989

HAMILTON, JOE FRANK & REY-NOLDS DON'T PULL YOUR LOVE (2:40) No Flip Info. Dunhill 4276

R&B

BILL CODAY WHEN YOU FIND A BUMP HIS HEAD (2:28) No Flip Info. Galaxy 779 FOOL

THE STYLISTICS STOP, LOOK LISTEN (TO YOUR HEART) (2:57) No Flip Info. Avco Embassy 4572

BUDDY MILES WHOLESALE LOVE (2:37) No Flip Info. Mercury 73205

C & W

MEL TILLIS AND SHERRY BRYCE TAKE MY HAND (3:03) b/w Life's Little Surprises (2:26) MGM K14255

BILLY "CRASH" CRADDOCK DREAM LOVER (2:40) b/w I Ran Out Of Time (2:23) Cartwheel A-196

CHARLIE LOUVIN & MELBA MONTGOMERY BABY, YOU'VE GOT WHAT IT TAKES (2:38) b/w If We Don't Make It (2:33) Capitol 3111

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PIERRE, S.D.—The fourth annual South Dakota 8-ball pool tourney, held recently at the Pierre city audi-torium, had a grand field of 300 players from 87 sanctioned locations competing for top prize money in four classes. Class A, B, C for the men and one women's division set the scene for the play-off action. Tournament chairman Mac Hasvold, said that the May 1-2 weekend came

Buzz (left)

to a surprising finish as first place honors in all four divisions went to Rapid City players. Sponsored by the S. D. Music and Vending Association in conjunction with U.S. Billiards, the tourney finals marked the culmination of nine weeks of elimination play, including one week of double elimination to deter-mine the classes. Best two of three matches determined the winner until

the finals and these rounds were best three out of five to determine the winner.

Tournament players competed for \$6,000 in prize money. First and second place winners won trophies for their locations; also 16 top place winners received tournament jackets.

for their locations; also 16 top place winners received tournament jackets. Operator Darlow Maxwell, Pierre tourney coordinator, said both the spectators and participants had them-selves an exciting weekend. Trophies and awards were presented by Pierre chamber of commerce executive sec-retary Tony Dean. Winners of their respective divisions are as follows: Men's Class A—Ab Taylor, Rapid City \$750; Rick Johnson, Valley Springs \$375; John Beltz, Milbank \$150; Tom Vines, Rapid City \$100; Men's Class B— Bart Roos, Rapid City \$450; Don Soper, Gettysburg \$225; Martin Smith, Gettysburg \$100; Michael Schleich, Alexandria \$75. Men's Class C—Pinky Sannes, Rapid City \$300; B. W. Scherr, Miller \$150; Don Schreiber, Pierre \$75; Neil Spaid, Blunt \$50. Women's Division— Marge Berner, Rapid City \$150; Evelyn Kinchloe, Miller \$75; Lola Gettert, Rapid City \$50; Peg Lund, Strandburg \$25. Strandburg \$25.



Pop

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- WANTED TO BUY AMI J-200. K-200, CONTINEN-tal 2-200 Tropicana and Diplomat. We need Keeny uprights for export. Submit offers to Cross-Dunham & Co.. 225 Wright Ave., "F", Gretna, Louisiana 70053.
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Classified Ads Close WEDNESDAY Send all copy to: CASH BOX, 1780 Broadway, New York, N.Y. 10019 _____

cashbox/ Round The Route

EASTERN FLASHES

UPSTATE ITEMS—By the time this issue of CB is in your hands the combined Music Operators of New York, New York State Operators Guild and the Westchester Operators Guild weekend meet will have been concluded. Ben Chicofsky and AI Denver had preceded the 1971 convention and anniversary gatherers at the Granit Hotel in the Catskills. Preparations had been aptly handled and the accommodations provided proved to be excellent. A busy round of meetings and happy greetings—plus many sporting events—made the weekend an exciting one for all members, families and friends. Dave Skolnick and Tex Weiner represented the United Artists record firm. Columbia's Record company was represented by Stan Snyder, Ron Braswell and Nick Barna . . . Millie McCarthy president of the New York State Coin Machine Assoc., Inc. said the games problem has subsided but "smoldering situation could erupt at any time." Millie also said that an amended Licensing Bill is before the legislature. Attempts are underway to gain local government approval. The membership drive is also continuing. We talked to Dave Freed of Musical Distributors Corp. Dave and his lovely bride Barbara had recently returned from an Acapulco honeymoon. Dave in describing the beauty of Acapulco said he is trying to figure out if there isn't someway he can talk Harold Kaufman into opening a branch office. Or, maybe ten more days at the mountain top hotel called LasBrisas (The Wind). Wow!

We wish to express our sympathies to Musical Distributors president Harold Kaufman and his family. We learned that Harold's father Benjamin died May 10 and the funeral service was held May 13. Reports from Musicanza Corp are definitely in the jukebox swing. Johnny

Reports from Musicanza Corp are definitely in the jukebox swing. Johnny Desmond's new single "Absence Makes My Heart Grow Fonder" is beginning to show eraly action. The new single is a follow-up to Desmond's "Red, Red Roses." Thunderbird has a hot singing prospect in Dewey Groom. He has taken an all time standard and given an excellent up to date version of "Sentimental Journey."

WESTCHESTER—Spoke to **AI Kress** (Cortlandt Amuse. Machines, Inc.) got the report that business was definitely on the increase. Especially, the last couple of weeks. **AI** is still trying to recover from the big weekend in the Catskills.

The Westchester Operators Guild, Inc. held officer nominations at its recent May 11 meet at Pastor's restaurant in North White Plains. Elections are to be held at the June meeting. Nominations are as follows: **Carl Pavesi**, President. Al Kress, vice president. **Seymour Pollack**, secretary, **Louis Tartaglia**, treasurer, Good luck!

vice president. Seymour Pollack, secretary. Louis Tartaglia, treasurer. Good luck! We talked to Max Klein at his Moder Amusement Co shop in Yonkers. Max said that he was in agreement with the proposals and service suggstions that had been explored in several of the CB editorials. Taking a second and even a third look at the existing location can often times add to increased revenue. Too often an operator will install a new juke or game and promptly forget about its potential except for weekly collections. In the case of a juke, installing a remote volume control, should be of prime consideration for bartender satisfaction; and above all, swift control of the music creates customer satisfaction. Offering these small additional services is vital in today's fast moving and highly competitive operating business.

And, too often remote speakers are not installed. The juke is capable of filling the room with sound, but those patrons in direct line or close to the machine get blasted with sound. The installation of additional remote speakers can turn a location into a swinging good sound, it certainly would be more pleasing to all patrons. Max said he was also exploring other avenues to enhance existing locations and developing new approaches for new locations.

CHICAGO CHATTER

The NAMA—sponsored food service seminar will be coming up June 25-28 at the Harrison House in suburban Lake Bluff, III. Program will cover a wide range of topics from menu development to packaging and labeling, and registration will be limited to 40 persons. For further information contact **Gib Tansey** at the Chicago NAMA office, 7 S. Dearborn St.

at the Chicago NAMA office, 7 S. Dearborn St. **A NEW 2-PLAYER PINGAME** called "Sky Rocket" was just unveiled by Bally Mfg. Corp. Initial production begins this week. **Ross Scheer** says it's a beauty of a game—so watch for it!...

OUR CONGRATULATIONS To World Wide Dist. salesman Frank Gumma who was elected to a three year term on the Board of Governors of the Illinois Automatic Merchandising Council. Frank has long been a very active member of the association . . . Happy to report that Gus Tartol of Singers One Stop is no longer in sick bay. Gus was released from the hospital last week and is most likely back at his desk by now. "STUNT PILOT" REMAINS THE TOP PRIORITY ITEM on the Midway Mfg. Co.

"STUNT PILOT" REMAINS THE TOP PRIORITY ITEM on the Midway Mfg. Co. assembly line, according to Larry Berke. However, Midway has a new gun on the agenda for upcoming release and it's called "Wild Kingdom"!

ROCK-OLA MFG. CORP.'S music division sales manager **Les Rieck** took to the road last week with scheduled stops in Memphis, St. Louis, Nashville, New Orleans and points thereabouts. The Rock-Ola factory, needless to say, is concentrating on producing and shipping current product, with emphasis on the 444, 445 and 446 model phonographs which are in such great demand!

THE ARCADE SEASON is one of the main topics at World Wide Dist. these days. Don't have to tell you howbusy the games department is. To quote **Fred Skor** and **Howie Freer**, "Never before in the history of our business do we recall having such a wide variety of sophisticated arcade pieces in our lineup. An operator has an unlimited choice of selection and the potential for increased profit now that 2 for 25¢ play has become so popular!"...

RICHARD PRUTTING OF LITTLE LP'S UNLIMITED in Northfield, III. just issued a brand new lineup of releases which includes Elton John's "Tumbleweed Connection", Lenny Dee's "Remember Me", Bert Kaempfert's "Orange Colored Sky", "The Big Band Hits Of The Thirties" by Enoch Light, "Greatest Hits" by The Dukes Of Dixieland and "The Best Of The Ink Spots".

THE PRODUCTION DEPARTMENT at William Electronics Inc. is at full speed on such big selling games as "Sniper" gun, "Times Square", "Action Baseball" and "Gold Rush"!

FROM THE IAAP OFFICE comes word that Welt International Management Services, headquartered here in Chicago at 18 S. Michigan Ave., is offering its services to American companies interested in participating in the Modern Park Amusement Equipment exhibition which will be held in Moscow August 10-31.

MILWAUKEE MENTIONS

Jack Hastings of Hastings Dist. Inc. says he was very pleased to have exhibited (for the first time this year) at the recent Wisconsin Restaurant Show, since he realized a good deal of additional business as a result of it! Among the attractions at the Hastings booth were the Frigidaire ice machine, which a factory representative (alternating with various members of the Hastings staff) demonstrated for visitors; and the Tepco air purifier. Both items went over extremely well. Jack was also quick to mention that a couple of added attractions at the Booth were the Rock-Ola "445" and "446" model phonographs which certainly drew plenty of attention!

The Memorial Day holiday weekend is coming up shortly. Weather permitting, it should get the resort season in this area off to a flying start! . . .

Joel Kleiman and Sam Cooper of Pioneer Sales & Services are very impressed with the newly released ChiCoin "Sharp Shooter" which is currently on display in the Pioneer showrooms. They anticipate lots of action with it. The Rowe MM5 phonograph continues to be a big seller out there and, Joel noted that the Rowe vending line (food, bill changer, cold drink, etc.) is doing beautifully!

HOUSTON HAPPENINGS

Central Sales, Inc., distributors of Rowe Sales and Services in Texas, already had formed the Texas Distributors Group; an organization composed of Houston, San Antonio and Dallas offices, with home base in Houston. Recently T.D.G., in line with an ambitious expansion program, acquired distribution in all of Okla. and part of Ark. Business in Okla, and Ark. area presently is handled through Central Sales office in Dallas.

Pleasant visit with George Raven, Lelco Music Company, La Marque, Texas. La Marque is one of the prosperous industrial towns on Mainland just out of Galveston. City of Galveston, County Seat of Galvestn County, covers Galveston Island. . . . Hawaii got the breaks again as glamorous Rhonda Emison, secretary for L. C. Butler, spent her second Annual vacation there. Butler, as most everybody knows, is owner of Gulf Coast Distributing Company, Texas Wurlitzer distributor, with home plate in Houston and a mighty distributing concern at San Antonio.

Ted Stevens, owner Ted Stevens Amusement Co., Houston, hands out a dignified yet eye catching business card. His firm bears down on practically every type of coin machine operations except vending. . . . Valued friend, Charming Anne Thome, with Record Service Company, cheerful and talkative as ever. Anne has a long established reputation as a major leaguer in record know about, and also is reputed to possess sort of an uncanny insight for programming. Record Service, a top rated record wholesaler firm, is headed by J. R. (Russ) Reeder. . . . In reply to queries (one from outside State) as to why things suddenly stopped Happenings in Houston: Writer of that authentic (??) column, "Old Paint" (so dubbed by his Grandaughter) broke out of hospital about month ago after two weeks stay for surgery. He was pleased to learn, even if by the hard way, that his stuff is read.



Industry Leaders Honored by Jewish Seminary



SAM WOLBERG

CHICAGO—Two prominent leaders of the amusement machine industry were honored in Chicago last Sunday (May 16th) by the Jewish Theologi-cal Seminary of America. Nate Gottlieb, vice-chairman of the board of D. Gottlieb and Com-pany, received the 85 year old Semi-nary's National Community Service Award.

Award.

Sam Wolberg, president of Chicago Dynamic Industries, received the Seminary Medal for his part 25 years ago in helping to establish the youth camping system of the Conservative branch of Judaism. The presentations were made at the Seminary's Sixth Annual Chicago Awards Dinner, which was held in the Pick Congress Hotel. Rabbi Ber-nard Mandelbaum, president of the Seminary, made the presentation. Nate Gottlieb was cited for his longtime leadership and support of general and Jewish causes. Sam Wolberg was cited for his "vision, leadership and continuing support of the youth camp system." The system is known as "Ramah," a Hebrew word meaning "heights." Gottlieb is the donor of a scholar-ship at the Jewish Theological Semi-nary and has made benefactions to synagogues, hospitals and old age homes. The assembly hall of the West Suburban Temple Har Zion of River Forest, Illinois, is know as Gottlieb Hall. The Gottlieb Memorial Hospital in

Hall. The Gottlieb Memorial Hospital in Melrose Park—a 230 bed non-sec-tarian institution—was made possible through Gottlieb contributions. The Parkview Hospital for the Aged is also a recipient of major Gottlieb donations.



NATE GOTTLIEB

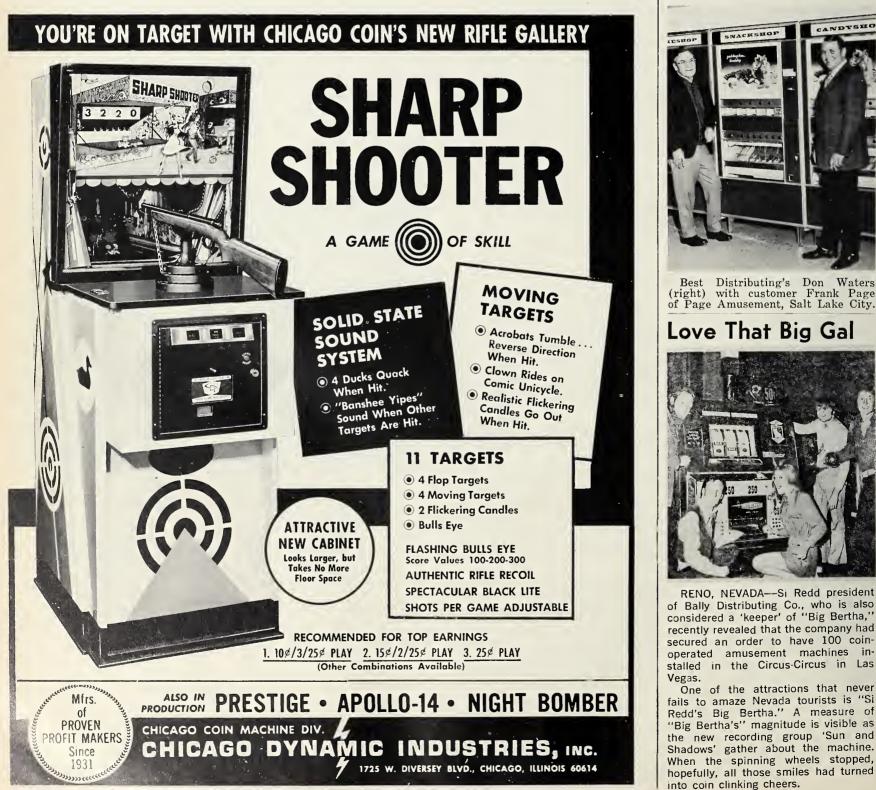
has established Wolherg several Wolberg has established several scholarships at the Jewish Theological Seminary. He is active also in other institutions. He is a leader in the councils of Mt. Sinai Hospital, Roosevelt University, State of Israel Bonds; is a past president of the Zionist Organization of America, and serves as a member of the Board of Overseers of the Seminary.

Don Waters-One of Best's Best

SALT LAKE CITY—Don Waters, sales staffer at Ben Conford's Best Distributing Co. distributorship here, is one of those unique salesmen who is thoroughly versed in the mechanics of the equipment he offere his on is thoroughly versed in the mechanics of the equipment he offers his op-erators. An ex-service manager who still conducts training sessions out in the field for operators and their mechanics, Waters has been in the sales Dept. at Best less than a year but is already one of the company's prime acquipment movers prime equipment movers. Waters has found that a sales and

a service message are most often the same thing. "Each helps the other," he said. "Operators are very receptive to buying machines such as Automatic Products' Smokeshop and Automatic Products' Smokeshop and Candyshop when we demonstrate, in service schools, how easy it is to maintain them," he explained. "It's really a matter of knowing the prod-uct inside and out for both salesman and customer," he added. And when it comes to knowing the product, Waters more than qualifies. He has 10 years experience with Best Distributing, starting as a mechanic

He has 10 years experience with Best Distributing, starting as a mechanic rebuilding in the shop, then to a servicing route, then into the service manager's role before joining the sales Dept. last summer. Best distributes Rock-Ola, Chicago Coin and All-Tech products in addi-tion to the Automatic line.



Best Distributing's Don Waters (right) with customer Frank Page of Page Amusement, Salt Lake City.

Love That Big Gal



RENO, NEVADA-Si Redd president of Bally Distributing Co., who is also considered a 'keeper' of "Big Bertha," recently revealed that the company had secured an order to have 100 coin-operated amusement machines in-stalled in the Circus-Circus in Las Vegas.

One of the attractions that never fails to amaze Nevada tourists is "Si Redd's Big Bertha." A measure of "Big Bertha's" magnitude is visible as the new recording group 'Sun and Shadows' gather about the machine. When the spinning wheels stopped, hopefully, all those smiles had turned into coin clinking cheers.



Compute-a-flash Record-Now-playing indicator



FLIP-DOWN TITLE STRIPS

Titititit Titititit

There are places where you just haven't got room to operate a big Rock-Ola 444 160 selection unit. But you hate to sacrifice all those features and quality. So we've built you a smaller version of the same machine.

We call it the 445.

It's got 100 selections and a smaller cabinet.

But other than that it's the same as the 444.

It's got the same brilliant purple and blue exterior, with the snap-out front grill for easy cleaning and fast bulb change.

It's got the same type of flip-down program holders for easy title strip changing. It's got the same type of spring-loaded dome for easier servicing.

It's got the same advanced, integrated circuitry and amplifier as the 444.

It's got the same Compute-A-Flash Record-Now-Playing Indicator

It's got the same tinted program holder and shroud for improved title strips visibility. And the same swing-out components for on-location, in-unit servicing.

It's a regular chip off the 444, but it fits in places where its big brother can't. It goes a long way in a little location.

...A LITTLE ROCKOLA GOES A LONG WAY

(A)



"Spinning Around" doesn't means the single around in circles.For The Main Ingredient, it means a hit single. And "Spinning Around" #74-0456 is definitely doing it for this particular soul group: breakout business, some very important pop crossover (#76●, 74≰, 66● in Cashbox, Billboard and Record World respectively), plus heavy r&b chart action (this week #11● in Cashbox, #11 in Billboard and #7● in Record World.

action (this week #11 in Cashbox, #11 in Billboard and #7 in Record World). Besides all this, people are talking about it. So much, in fact, that the album "Spinning Around" originally appeared on has been re-titled after the single and completely re-packaged. (Formerly called "Tasteful Soul," the album also includes another Ingredient chartmaker, "I'm So Proud" #74-0401.)

"Spinning Around." The Main Ingredient.



LSP-4412; P8S-1688