

APRIL 25, 1953

NUMBER 31

Eddie Fisher receives congratulations from Hugo Winter-halter on his first public appearance after being released from the army. Eddie who was discharged on April 9, opened at the New York Paramount on April 10 with Hugo taking time off from his RCA Victor duties to conduct the orchestra. Eddie's latest Victor record, just issued, is "I'm Walking Behind You" and "Just Another Polka" with Winterhalter doing the backing on both sides.

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# The Cash Box

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#### **Music Editorial**

# Publishers: STOP WALLING STORT ACTING START ACTING To Increase Sheet Music Sales

For years now, publishers have publicly and privately bewailed the fact that sheet music sales have been going steadily in one direction — downward. But unlike the leaders in other businesses, when their industry is being threatened, publishers have failed to take any constructive steps not only to increase sheet music sales but even to keep them from slipping any further.

One of the basic problems is the inability of people in the music business to take any concerted action whatsoever. Each one is conducting a private campaign not only in competition with everyone else, but actually within a wall that keeps him from joining in with other music people even where it is to his own benefit.

Every publisher admits that the main profit in the publishing business comes from the sale of sheet music. If a tune has a big sheet sale, that means plenty of extra dollars. If a tune doesn't sell sheet music, even though it may be a hit from the public's point of view, then the publisher isn't going to get rich on it.

Therefore it would seem that for their own sense of survival, publishers should at least make some effort to work together to increase sales.

How can this be done?

Many ways.

Take the rack order. That has gone down steadily from the point where it meant 180,-000 copies to today where it is about 75,000. If you observe the shops of dealers who handle sheet music, for the most part you'll find the rack hidden in some corner where no one can get at it. If a customer asks for a particular song, and if it's in, the shopkeeper will sell it to him. But there is no effort made to merchandise the sheet music and if the copy isn't in stock at the moment, it is likely that the sale is lost forever.

Now wouldn't it be smart for publishers to agree, through one of their various organizations, to deduct perhaps a penny or two from each copy of sheet music that gets a rack order to see that dealers are properly serviced, to have men who can check on the stock of dealers, make sure that the racks are in hot spots and in general keep sheet music before the public at all times? Some publishers may say that the percentage of profit on sheet music gets smaller and smaller all the time and deducting another penny or two may be unbearable. But when the rack order meant 180,000 wouldn't it have been better to have started deducting this to keep the volume up than to have let it slip to 75,000? Certainly more than double the volume would have more than made up the extra expense.

Besides the need to keep racks well serviced and properly merchandised, there are many other things that can at least be tried. Every juke box is constantly promoting music. It promotes and sells records—and the next logical step is for it to promote and sell sheet music. Perhaps tie-ins can be made with juke box operators, and record distributors, who sell to them, in order to promote sheet music in a dynamic, sales producing manner. We don't know whether this is practical or feasible but certainly it is an area that should be explored by publishers and it is they who should take the initial steps to examine the problem and see whether any project can be worked out.

Then there are the established merchandising mediums that are not being exploited. Every shop that sells records is a potential sheet music agency. Why then don't they handle sheet music? Sure you can easily name a dozen reasons. But the answer is that publishers, as a group, must make it worthwhile for these stores to stock sheet music and this can only be done on an industry-wide basis.

In the face of falling sheet music sales, publishers don't have to lie down and die, saying in effect "There's nothing that can be done about it".

There's plenty that can be done about it.

If the combined brains of the music industry, which has given America so much great entertainment, can't solve a problem like this, then we are facing a pretty sorry state of affairs.

But we know they can solve it.

The important thing to remember is that this problem cannot be tackled alone. It involves all the efforts and all the brains of the entire music business.





Mighty talented lads these deejays. Bud Shurian (WARE-Ware, Mass.) and Eddie Hubbard (WENR-Chicago, Ill.) writing columns for their local papers. . . Larry Oliver, 2300 Winnemac Avenue, Chicago, is putting out a booklet every two weeks for disk jockies. Called D-J Liners. Chock full of quickie gags that should liven any show. Many top jocks already subscribe to it. . . When June Christy visited with Hal Murray on WHKK-Akron, O. last week she was amazed to see a huge bunny rabbit walk into the studio during the interview. Bunny was borrowed from a local department store expressly to wish June a "Happy Easter." . . Jack Cardwell and Tom Jackson (Tom 'n Jack) emceeing a new show on WKAB-Mobile, Ala. The station is running a two hour schedule of live shows every Sat night featuring Curtis Gordon (RCA Victor), Billy McGhee (Imperial), Jack Cardwell (King) and Luke McDaniel (Trumpet). . . Gogi Grant and Roberta Quinlan visited Jerry Kay (WWEZ-New Orleans, La.) recently and put on a wonderful show. Fly in the ointment, however, was the camera. After spending much time getting just the right poses the camera "goofed" and they shot blanks.



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#### MITCH MILLER ORCH. (Calumbia 39982; 4-39982)

**B** "ORIENTAL POLKA" (2:25) [Robert Mellin Music] Stan Free-man works on the Harpsichord and does a fine job as he goes through an interesting and different type of item with a sensational Mitch Miller set-ting. Mitch does wonders on this polka with the oriental sound.

B [Robbins Music] The Miller ag-gregation gives out with French horns and a beaty rhythm on a thrilling number with a catchy melody. Stan adds color with the harpsichord.

#### EDDIE JERIS ORCHESTRA (Dana 2105; 45-2105)

B "THE PIG GOT UP AND SLOWLY WALKED AWAY" (2:20) Bill Cobb does a terrific vocal job on a novelty polka set up by Eddie Jeris and the boys. The tune is cute and the lyrics very funny. This could catch on all over.

**G** "BOOM BOOM POLKA" (2:13) The lads lean into a belting in-strumental treatment of an inviting and lively polka number. The piece is happy and full of rhythm.

#### THE NORMANAIRES (Seger 7008; 45-7008)

**B** "EVERY DAY I FALL IN LOVE" (2:30) The Normanaires unite with Fred Norman and his ork and together they lilt through an in-teresting jump oldie. Their harmony is terrific.

B terrific: B then crows an opening to a cute jump bounce that the group eases through in a polished manner. Their sound is fine with the female lead handling the tune fittingly.

#### **DICKIE VALENTINE** (London 1325; 45-1325)

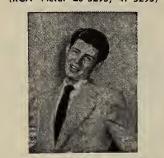
(London 1325; 45-1325)
BROKEN WINGS" (2:34) [Shapiro Bernstein Inc.] Dickie Valentine sends, in a tender and caressing manner, a pretty ballad that's heart warming. The full strings of Roland Shaw's ork set up the background.
"ALL THE TIME AND EVERY-WHERE" (2:39) [Santley Joy] The lad's voice sounds more impressive on this half as he wends his way through a most pleasing tune. He puts a great deal of feeling into this love song.

#### **DOLLY DAWN** (Jubilee 6036; 45-6036)

"OODLE-I-AY" (2:59) [Goday Music] Dollv Dawn warbles in her pert and convincing manner, a tender little tune with a Scotch-Irish folk flavor to it. The chorus and or-chestra accompany the thrush in a soft pleasing manner. Could happen. B "IT'S TOO SOON TO KNOW" (2:43) [Morris Music] With Sid Bass and his crew backing on this deck, Dolly gives out with a feeling-ful vocal of an oldie with a lovely mel-ody and lyric set up. Top flight vocal-ing

#### CASH BOX SK "JUST ANOTHER POLKA" (2:39) [Frank Music] "MY DEAREST, MY DARLING" (3:05) [Hill & Range Songs] JO STAFFORD (Calumbia 40000; 4-40000) "I'M WALKING BEHIND YOU"

(3:04) [Leeds Music] "JUST ANOTHER POLKA" (2:11) [Frank Music] EDDIE F!SHER (RCA Victar 20-5293; 47-5293)



#### EDDIE FISHER

• Eddie Fisher who is reported to have broken all previous records with his opening at the N. Y. Para-mount Theatre, could do the same with his lovely version of the bal-lad, "I'm Walking Behind You". He delivers the tune in his straight forward real manner that needs no description. It's a sure hit. The superb backing is by Hugo Winter-halter. One listen to the other half tells you that this could be another two sided smash for Eddie. "Just Another Polka" is a lively polka item that is something different for the lad. His fans are sure to go wild about both ends. Eddie Fisher who is reported to

#### ANN LEAF AT MINSHALL ORGAN (King 1196; 45-1196)

B "IN A LITTLE SPANISH TOWN" (2:33) [Feist Music] Ann sends up a pretty waltz version of a wonderfully melodic tune as she glides along at the organ. She picks up the tempo to a Latin beat and then a jump. Solid listening. "TAMBO" (2:30) [Lois Music] A

a jump. Solid listening. "TAMBO" (2:30) [Lois Music] A fast moving bouncer to a familiar Mozart melody really dances along under the controls of Ann. The pre-sentation is a juicy acquisition for organ fans organ fans.

JEAN PERRY & TED HERBERT ORCH. (Marvel 10505; 45-10505)

(Marvel 10505; 45-10505) (Marvel 10505; 45-10505) (Feist Music] A pretty waltz item in the sentimental vein is pertly voiced by the sweet Jean Perry voice. The pleasing arrangement is smoothly orked by Ted Herbert's ork. (2:30) [Alamo Music] Jean zips it up on this end as she gives her all on a novelty jump item. The thrush and ork do very well together with a piece that's perfect for hoofing.

JO STAFFORD

The versatile and talented Jo



"MISIRLOU" "WHEN A WOMAN LOVES A MAN" ×

SONNY CURTIS (Caral 60954; 9-60954)

# B "FOREVER YOURS" (2:56) [Belasco&Shelley-Copyright own-ers] A full and strong introduction leads into a pleasing vocal portrayal of a pretty ballad by Sonny Curtis with the Don Costa ork assisting.

B "SOMEDAY YOU'RE GONNA BE SORRY" (2:51) [Jack Gold Music] The songster shows his talent on this deck as he warbles another pretty romantic item. The results are pleasing.

#### JOHNNY DESMOND (Coral 60978; 9-60978)

"DANGER" (3:07) [George Pax-ton Music] An eerie emotional type of number set to the theme music from the mystery television program "Danger" gets a potent reading from Johnny Desmond. The Latin like tempo helps color the side. Real dif-ferent. It looks like the big one John-ny's been waiting for.

(2:27) [Remick Music] Tony Mottola's Quartet backs the artist on this half too as he jumps through an oriental sounding novelty. Interesting.

#### BETTY CLOONEY

(Raund 101; 45-101)

B "AN ONION AND YOU" (2:07) [Adventure Music] A novel ditty with a cute bounce is voiced by Betty Clooney. The cute tune and lyrics could catch on with all the publicity the song has had.

**G** "YOU'RE THE ONE" (2:28) [Adventure Music] The senti-mentality in the thrush's voice comes across as she glides through a pleas-ing ballad. Dick Jacobs and his men do the backing.

#### JIMMY YOUNG

#### (Landan 1315; 45-1315)

B "I'M NOT VERY LUCKY" (2:37) [Box & Cox] Jimmy Young has a strikingly mellow and wonderfully well controlled voice as he glides over a sentimental ballad with a lovely tune. The artist can really put over a song. Ron Goodwin assists.

B "DANCIN' WITH SOMEONE" (2:30) [Valando Music] Roland Shaw's ork backs Jimmy on this lovely current waltz ballad that's making a bid for top honors. Jimmy's side should get spins although it's a bit too late to be the "it" record.

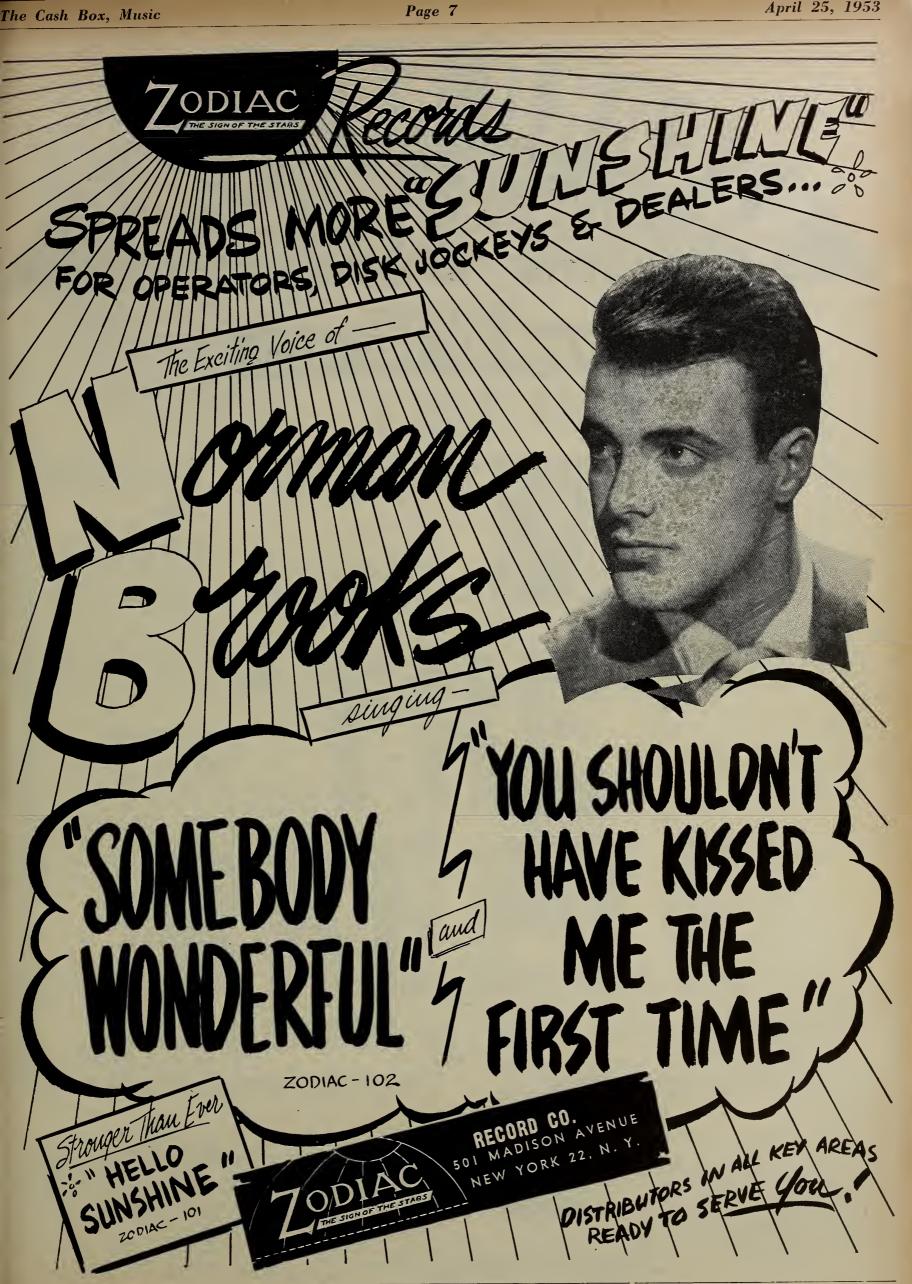
#### MARIE RAPP

(Seger 7009; 45-7009)

"WHEN A WOMAN LOVES A MAN" (2:38) Marie Rapp gives out with a sexy vocal in her sultry and stylish manner of singing. The bluesy number is real mood music that could catch on and make noise.

• WHEN I'M WITH YOU" (2:33) Ellis Larkins and the Trio give the thrush a romantic night club set-ting as she tells a sad story in a senti-mental manner.

# • The versatile and talented Jo Stafford shows her ability to do any kind of song and do it in top notch form by belting out a rousing polka tagged "Just Another Polka". The tune and words are both great, and the way Jo sings the word "daancin" is hilarious. She really freshens up a song that could sweep the nation. The thrush is her own top flight self on the other lid tagged "My Dearest, My Darling". She packs a load of feeling into a tune with the same folky approach as "Keep It A Secret." They're two grade A sides each of which should do wonderfully in its own right.



#### The Cash Box, Music

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#### TOMMY REYNOLDS' SHUFFLE RHYTHM ORCH. (Derby 822; 45-822)

"MY GAL SAL" (2:30) [E. B. Marks] Tommy Reynolds who really does wonders with his ork fol-lows his usual form by giving out with a sock rhythm orking on a ter-rific standard. It's a natural for the jitterbugs.

B [Robbins Music] Bon Bon takes on the vocal chores on this jump item that comes across solidly. The Rey-nolds ork is gonna be big with wax offerings like these.

RICHARD HAYES (Mercury Records) "JUST ANOTHER POLKA" (2:30) [Frank Music] Richard Hayes looks like he has a clicker in a rousing and an exciting novely polka item that could catch the coun-try by storm. The tune is terrific and a real European backing adds thrills and color. Could be tremendous for the lad. "TRUST ME" (2:37) With a

B "TRUST ME" (2:37) With a vocal group setting up a rhythmic toe tapping tempo, Dick leans into a lilting tormented ballad that he puts over with oomph. This side carries a pack of punch too. The rhythm is solid.

#### ED CURRY (Arcade 110; 45-110)

**G** "WHAT DO YOU THINK" (2:35) [Mills Music] Ed Curry does some chanting on a slow ballad with the support of Ted Forrest's Quintet setting up a crude rhythm and harmony backing. Ed has a fine tone tone.

(2:30) [Myers Music] Here the group teams up once again to slowly deliver a romantic love song.

#### GEORGIE'S TAVERN BAND (Decca 28640; 9-28640)

(Decca 28640; 9-28640)
"THE DAILY DOUBLE POLKA" (2:03) [Raze Music] A cute nov-elty polka full of bounce and vigor is shocked out by Georgie's Tavern Band with the Three Bartenders handling the vocal chores. An amusing side that should get lots of spins.
"DEEP IN THE CELLAR" (2:26) [Algonquin Music] Bob and the Bartenders live it up again and happily bounce through another rousing polka item. This and the top portions should go solid where the folks take to polka music.

#### LEON BERRY AT HUB RINK ORGAN (Dot 15063; 45-15063)

(Dot 15063; 45-15063)
"MISIRLOU" (2:26) A really fabulous sound is sent out by Leon Berry at the Hub Roller Skating Rink's pipe organ on the great standard "Misirlou." The snake charming like sound is mystifying and creates a fabulous mood. Could happen.
"THE SORCERER TANGO" (224) The top grade organist does an absolutely tantalizing job on a sultry tango. The tempo and weird resounding sound of the vast roller rink makes for good listening.

#### THE CASH BOX OF SLEEPER

"THE BREEZE" (2:35) [Leeds Music] "I CAN'T LOVE YOU ANYMORE" (2:37) [Leeds Music] TRUDY RICHARDS & EDDIE WILCOX ORCH. (Derby 823; 45-823)

; 45-823) their boxes. While all the requests were coming in, Eddie Wilcox set up an identical arrangement for Trudy Richards on Derby and the results are absolutely amazing. Anyone unaware of the events would swear that the vocalist on this platter was Kay Starr. Trudy has a terrific voice and she gives out with everything on this stellar platter. The Wilcox ork in the back-drop is tops. "I Can't Love You Anymore" is the dubbing on the flip end that features Trudy on a moderate tempo ballad. She does a pretty job of putting across the song in a warm and convincing manner. The top half should give Trudy a big name. It's a natural to catch loot.

#### "STRANGE THINGS ARE HAPPENING" (2:30) [Elliot Music]

RED BUTTONS (Columbia 39981; 4-39981) big break with his own TV show on CBS. When luck turned his way, so did millions of television fans all over the country. His comical "Ho Ho's" and "Hee Hee's," and other expressions like "Strange Things Are Happening" and "I Don't Like You" have all become household words. The young come-dian puts all of his funny talk onto the two sides of his record "The Ho Ho Song" and "Strange Things Are Happening." With Elliot Law-rence and his ork in the backdrop, the two sided novelty bouncer could catch on and become a big hit. The melody on either end is cute and Red's fans oughta take to the plat-ter in a big way. The novelty should catch coins in the boxes too.



TRUDY RICHARDS

• Operators all over the country have been trying to get the Kay Starr version of "The Breeze" for

> "THE HO HO SONG" (2:37)

[Arbee Music]

• After struggling for years as most comedians do, Red Buttons was finally noticed and he got his

"PIZZA POLKA" (2:13)

MAE WILLIAMS • It looks like the polka rage may be taking the country. The Tempo label sends up a strong con"OH BROTHER!" (2:24) [Bourne]

#### MAE WILLIAMS (Tempo 1292; 45-1292)

2; 45-1292) tender for polka honors in Mae Williams' exciting new novelty, "Pizza Polka." Her voice is lively and the lyrics are rib tickling. All types of Italian foods are men-tioned in the comical happy item. The backdrop support by Bill Heathcock and his ork is full of zip and vigor. The side really moves and everyone seems to be having a grand time. The thrush slows up on the lower lid and puts feeling into a sultry number which she sends up in a low sexy voice. "Oh Brother!" shows the versatility and talent in the thrush's chirping. She puts a pack of oomph into the smooth delivery. Both sides have it.

#### BENNY GOODMAN ORCHESTRA (Columbia 39976; 4-39976)

(Columbia 39976; 4-39976)
"WHAT A LITTLE MOON-LIGHT CAN DO" (3:33) [Harms Inc.] That great rhythm sound of Benny Goodman's crew is back again on a solid jump orking with the fine thrush, Helen Ward, handling the vocal. Benny's tooting on the stick is top grade.
"I'LL NEVER SAY 'NEVER AGAIN' AGAIN" (2:57) [Breg-man, Vocco & Conn] Helen and Benny each do another smooth performance in a light and pleasing manner. This side jumps along at a quick pace.

#### LEO FULD (Mercury 70120; 70120 x 45)

B "ZIGANY MELODY" (2:55) B [B & F Music] Leo Fuld goes all out on an interesting number that he belts out both in English and Yiddish. Grisha Farfel does some fitting trum-peting on this fast moving piece that has a limited appeal. Great in right locations locations.

• "YAASS" (2:00) [Southern Mu-sic] With Bruce Campbell and the ork setting the mood, the artist tells a story in a cantorial manner and jumps into an exciting Hora tempo. Both sides should go solid in the right spots.

#### TOMMY EDWARDS (MGM 11485; K-11485)

"TAKE THE CHAINS FROM MY HEART" (3:01) [Milene Music] Tommy Edwards does a top notch job in his own soft and warm manner of delivering a lovely tender ballad. The tune is sensational and the treatment ultra pretty.

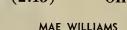
• "PAGING MISTER JACKSON" (2:46) [Beacon Music] LeRoy Holmes' ork molds a jump beat for Tommy's waxing of a novelty jomp. The number that has a blues feeling lits along harping lilts along happily.

#### ELAINE CARVEL (Mercury 70122; 70122 x 45)

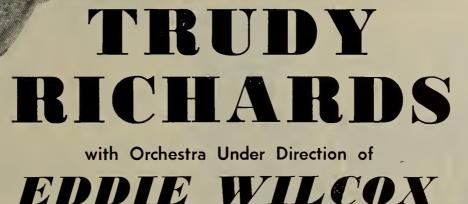
B "LOVED AND LOST" (2:40) [Mills Music] The fine new voice of Elaine Carvel shows all its color on her first release for the label as she gives spirit and sex to a sultry tango. She has a strength to her voice that

she has a strong... appeals. G''T HEN SOMETHING HAP-PENED TO ME" (2:49) [Fred-erick Music] Dick Shores gives the chirp a fine setting for her to cruise on a soft and sentimental ballad. The on a soft and sentimental ballad. tune is kind of heavy.

FRAN WARREN (MGM 11481; K-11481) B "A PUPPET ON A STRING" (2:40) [Hyde Park Music] Fran Warren who is doing such a bang-up job at New York's Palace delivers in her talented manner a pretty tune with lovely lyrics and a fine melody. This one might happen for the lass. B "I CHALLENGE YOU" (3:23) The thrush gives out with another pretty number that has a pleasing and heart-felt treatment. This dream-dusted ballad is a fitting kin side.



# THAT\$ BLOWING UP A STORM



SINGING

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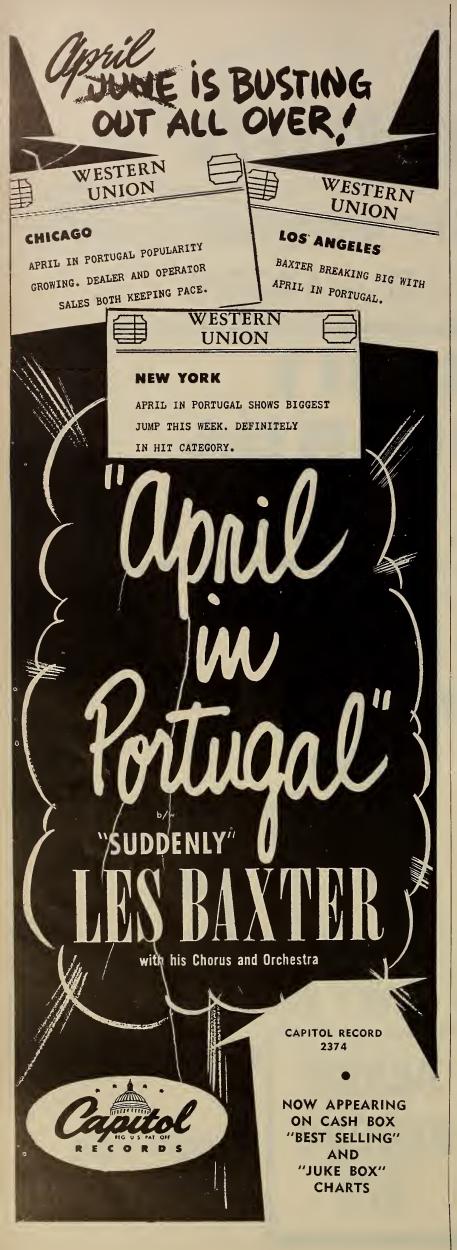
Derby Records, Inc. Hollywood, California New York City

(THAT'S BRINGING MY HONEY BACK TO ME)

REEZ

DERBY RECORD 823

ь/ж "I CAN'T LOVE YOU ANYMORE"



ROUND THE WAX CIKU

#### NEW YORK:

Page 10



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#### CHICAGO:

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#### LOS ANGELES:

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# THANKS TO THE DISK JOCKEYSAND OPS, Easen HAS2 SMASH HITS



and the HALEY COMETS

playing and singing

 4 C R A Z Y

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80,000 Shipped 1st 10 Days— Over 20,000 on Back-Order! with the incomparable arrangements and conducting of

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MONTE KELLY singing

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### **"CASH BOX" ON THE AIR**

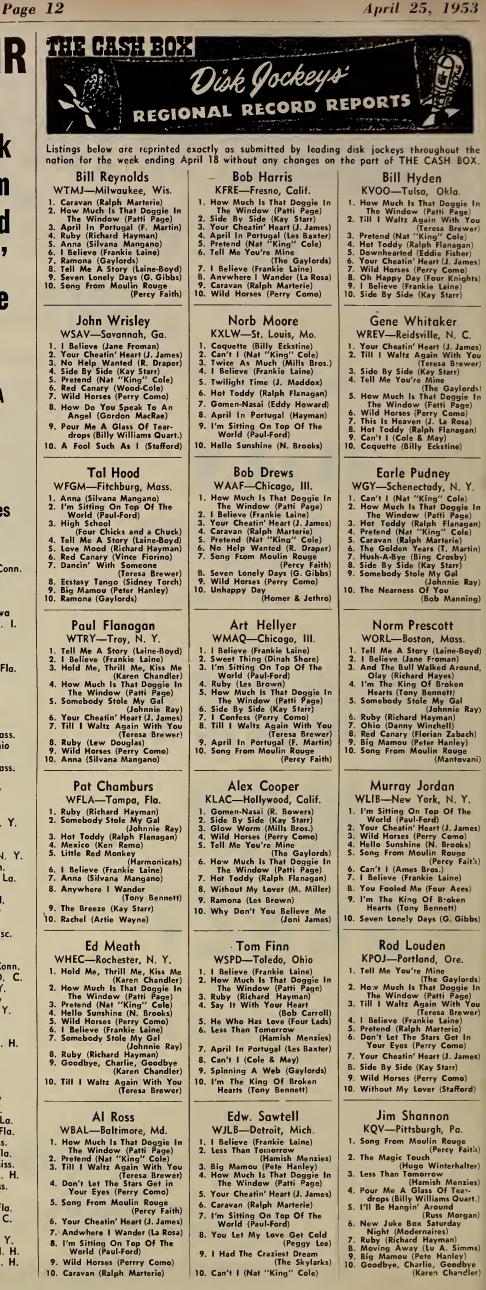
Here Is A Revised List of Disk Jockies, Librarians And Program Directors throughout the United States Who Use "The Cash Box" As A Guide And Source For The Nation's Top Records

These DJs And Radio Stations Literally Represent A NETWORK OF PLUGS

For Records Which Make "The Cash Box" Charts

New Disk Jockies Will Be Added In Subsequent Issues

D.J.	STATION .	CITY
BOB ANDREWS	WKNB	New Britain, Conn.
MARTIN BLOCH	WNEW	.New York City
	WNJR	
ED BONNER		
GENE BOUCHIER	KCOM	
HANK BOURCHARD	WWON	
BUD BREES	WPEN	
PAUL BRENNER		
PHIL BRITO		
PAUL E. X. BROWN		
HARRY BURGE	WQAM	
BOB CHAMBERS		. Tampa, Fla.
FRED COLE		Boston, Mass.
NOBLE CREW	.KOLO	
JOE DABOUL		
BUDDY DEANE		
RAY DRURY DICK ELLIOTT		
ART FORD		
DAVE GENTRY	WBNL	
ED HOGAN		
BOB HOLMES		Ovster Bay, N. Y.
EDDIE HUBBARD	WIND	Chicago, III.
TED JOHNSON	. WNVJ	
DICK KARNOUW	. WGSM	Long Island, N. Y.
ARTY KAY	. WVLK	
JERRY KAY		
BARRY KAYE		
JACK LACY	WKXL	
	.WINS .KOLO	
BOB LARSEN		
LEE & LORRAINE		
GARY LESTERS		
BOB E. LLOYD		
JACK LOWE	WOL	
BERNARD MALCOM		Peekskill, N. Y.
JERRY MARSHAL	WNEW	New York City
	WHEC	Rochester, N. Y.
STAN PAT	WIND	
	.WTNJ .WKBR	Irenton, N. J.
MARTY ROSE	WOKO	Albany N Y
BILL RUFF	KOLO	Reno Nev
DICK SHERBAHN	WLAN	
LEN SHERMAN	KOLO	Reno. Nev.
BILL SILBERT	. WABD Channel 5)	New York City
ROSS SMITHERMAN	.WHBS	Huntsville, Ala.
BILLY "THE KID" STANLEY	.WNOE	New Orleans, La.
BOB STEVENS	.WVCG	Coral Gables, Fla.
ART TACKER		. Waltham, Mass.
CLAUDE TAYLOR CHUCK THOMPSON	WMBR	Jacksonville, Fla.
DON TIBRETTS	WFEA-CBS	Manchaster N. H
PETE WARD	WCCM	Lawrence Mass
BOB WATSON	WSB	
DICK WEBB	. WIVY	
GENE WHITAKER	WREV	
JOHNNY WILCOX	KBOL	. Boulder, Colo.
WILLIE & RAY		
BUD WILSON		
DICK WRIGHT		
	. WSAV	. Suvannan, Ga.



The Cash Box, Music

#### Page 13

**Bill Randle** 

WERE—Cleveland, Ohio

WERE—Cleveland, Ohio 1. Ruby (Richard Hayman) 2. Less Than Tomorrow (Hamish Menzies) 3. Song From Moulin Rouge (Percy Faith) 4. Big Mamou (Peter Hanley) 5. Without My Lover (Stafford) 6. He Who Has Love (Four Lads) 7. A Fool In Love (B. Eckstine) 8. Swedish Rhapsody (P. Faith) 9. I Believe (Frankie Laine) 10. Forever Yours (Sonny Curtis)

Jerry Kay WWEZ—New Orleans, La. 1. April In Portugal (Les Baxter) 2. How Much Is That Doggie In The Window (Patti Page) 3. Hello Sunshine (N. Brooks) 4. Side By Side (Kay Starr) 5. Seven Lonely Days (G. Gibbs) 6. Pretend (Nat "King" Cole) 7. I Believe (Frankie Laine) 8. Gomen-Nasai (H. Belafonte) 9. And The Bull Walked Around, Olay (Richard Hayes) 10. Salomee (Dinah Shore)

Art Pallan

**TWO TOP HITS!** 

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McDonald

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**"DRIFTIN** 

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Records

Art Pallan WWSW—Pittsburgh, Pa. 1. Song From Moulin Rouge (Percy Faith) 2. He Who Has Love (Four Lads) 3. Pour Me A Glass Of Tear-drops (Billy Williams Quart.) 4. Hello Sunshine (N. Brooks) 5. Can't I (Nat "King" Cole) 6. Ruby (Richard Hayman) 7. Tell Me A Story (Laine-Boyd) B. Downhearted (Eddie Fisher) 9. Moving Away (Lu A. Simms) 10. Waltz Of Paree (Melachrino Strings)

Hal Murray WHKK—Akron, Ohio 1. Pretend (Nat "King" Cole) 2. Side By Side (Kay Star) 3. Will-O'The-Wisp Romance (Hugo Winterhalter) 4. Your Cheatin' Heart (J. James) 5. Caravan (Ralph Marterie) 6. How Much Is That Doggie In The Window (Patti Page) 7. Somebody Stole My Gal (Johnnie Ray) B. Ohio (Danny Winchell) 9. I Believe (Frankie Laine) 10. Till I Waltz Again With You (Teresa Brewer)

Bob Perry WCAP—Lowell, Mass. 1. How Much Is That Doggie In The Window (Patti Page) 2. Pretend (Nat "King" Cole) 3. I Believe (Frankie Laine) 4. Gomen-Nasai (Eddy Howard) 5. Side By Side (Kay Start) 6. Wild Horses (Perry Como) 7. How Do You Speak To An Angel (Eddie Fisher) 8. Till L Waltz Again With You

B. Till I Waltz Again With You (Teresa Brewer) 9. Seven Lonely Days (G. Gibbs)

10. Hot Toddy (Ralph Flanagan)

Ira Cook KECA & KMPC— Hollywood, Calif.

Hollywood, Calif. 1. Song From Moulin Rouge (Percy Faith) 2. I Believe (Frankie Laine) 3. Big Mamou (Peter Hanley) 4. Wild Horses (Perry Como) 5. Pretend (Nat "King" Cole) 6. I'll Be Hanging Around (Russ Morgan) 7. April In Portugal (F. Martin) 8. Somebody Stole My Gal (Johnnie Ray) 9. How Do You Speak To An Angel (Bill Hayes) 10. Anna (Silvana Mangano)

Roger Clark WNOR—Norfolk, Va.

WNOK--Norfolk, Va. 1. Seven Lonely Days (G. Gibbs) 2. I Laughed Until I Cried (Rosemary Clooney) 3. Song From Moulin Rouge (Percy Faith) 4. Somebody Stole My Gal (Johnnie Ray) 5. I'm The King Of Backurg

(Johnnie Ray) 5. I'm The King Of Broken Hearts (Tony Bennett) 6. The Nearness Of You (Bob Manning) 7. Big Mamou (Pete Hanley)

B. I Can't Get Started (Morrow) 9. Gomen-Nasai (Eddy Howard)

"It's What's in THE CASH BOX That Counts"

10. Anna (Silvana Mangano)

TINY?

NEW YORK—Buddy Basch, New York promotion man, recently lugged six-foot three, hefty "Tiny" Markle (Program Director of WAVZ, New Haven) around New York taping shows. Getting the huge "Tiny" into the tiny car of Basch's proved the toughest part of the whole week-end.



Listings below are reprinted exactly as submitted by leading disk jockeys throughout the nation for the week ending April 18 without any changes on the part of THE CASH BOX.

#### Chuck Norman

- Chuck Norman WIL—St. Louis, Mo. 1. I'm Sitting On Top Of The World (Paul-Ford) 2. Hot Toddy (Ralph Flanagan) 3. Gan't 1 (Nat "King" Cole) 4. Your Cheatin' Heart (J. James) 5. I Believe (Frankie Laine) 6. Coquette (Billy Eckstine) 7. Magic Touch (H. Winterhalter) 8. Ruby (Richard Hayman) 9. Tell Me You're Mine (The Gaylords) 10. Sweet Thing (Dinah Shore)

#### Joe Monroe

- KENT—Shreveport, La. KENT—Shreyeport, Ld. 1. Big Mamou Pete Hanley) 2. Tell Me A Story (Laine-Boyd) 3. I Believe (Frankie Laine) 4. Lonely Eyes (V. Monroe) 5. Less Than Tomorrow (Hamish Menzies) 6. Your Cheatin' Heart (F. Laine) 7. Pretend (Nat "King" Cole) B. Yokohama Mama (Harry Kari) 9. My Jealous Eyes (Patti Page) 10. Till I Waltz Again With You (Russ Morgan)

#### Oil Wells

- UII Wells WHB—Kansas City, Mo. 1. How Much Is That Doggie In The Window (Patti Page) 2. Pretend (Nat "King" Cole) 3. Your Cheatin' Heart (J. James) 4. Tell Me You're Mine (The Gaylords) 5. Tell Me A Story (Laine-Boyd) 6. I Believe (Frankie Laine) 7. Till I Waltz Again With You (Teresa Brewer) 9. Side By Side (Kay Starr) 9. Hot Toddy (Ralph Flanagan) 10. Wild Horses (Perry Como)

#### John Van

- John Van WCAR—Pontiac, Mich. 1. How Much Is That Doggie In The Window (Patti Page) 2. I Believe (Frankie Laine) 3. Hello Sunshine (N. Brooks) 4. Caravan (Ralph Marterie) 5. Say It With Your Heart (Bob Carroll) 6. Your Cheatin' Heart (J. James) 7. No Help Wanted (R. Draper) B. Song From Moulin Rouge (Percy Faith) 9. April In Portugal (Les Baxter) 10. The Nearness Of You (Bob Manning)

- Ted Brown WMGM—New York, N. Y. 1. He Who Has Love (Four Lads) 2. The Nearness Of You (Bob Manning) 3. Ohio (Danny Winchell) 4. Noah (Kay Star) 5. Dancin' With Someone (Teresa Brewer) 6. Is It Any Wonder (J. James) 7. I'm The King Of Broken Hearts (Tony Benneti) 8. Song From Moulin Rouge (Mantovani) 9. Ruby (Richard Hayman)

- 9. Ruby (Richard Hayman) 10. Caravan (Ralph Marterie)

#### Phil Brooks

- Phil Brooks KRKD—Los Angeles, Colif. 1. How Much Is That Doggie In The Window (Patti Page) 2. Pretend (Nat "King" Cole) 3. Tell Me You're Mine (The Gaylords) 4. April In: Portugal (Les Baxter) 5. Your Cheatin' Heart (J. James) 6. I'm Sitting On Top Of The World (Paul-Ford) 7. Downhearted (Eddie Fisher) 8. Wild Horses (Perry Como) 9. Till I Waltz Again With You (Teresa Brewer) 10. I'm Walking Behind You (Frank Sinatra)

#### **Buddy Deane**

- Buddy Deane WITH—Baltimore, Md. 1. Tell Me You're Mine (The Gaylords' 2. How Much Is That Doggie In The Window (Patti Page) 3. Seven Lonely Days (G. Gibbs) 4. Your Cheatin' Heart (J. James) 5. The Nearness Of You (Bob Manning) 6. Side By Side (Kay Starr) 7. Ohio (Danny Winchell) 8. Song From Moulin Rouge (Percy Faith) 9. Pretend (Nat "King" Cole) 10. Say It With Your Heart (Bob Carroll)

## Lou Barile Lou Barile WKAL-Rome, N. Y. 1. I Believe (Frankie Laine) 2. Seven Lonely Days (G. Gibbs) 3. Pretend (Nat "King" Cole) 4. Tell Me You're Mine (The Gaylords) 5. Somebody Stole My Gal (Johnnie Ray) 6. My Jealous Eyes (Patti Page) 7. Your Cheatin' Heart (J. James) 8. Caravan (Ralph Marterie) 9. Kiss (Dean Martin) 10. No Help Wanted (R. Draper)

#### Harry Nigocia

- Harry Nigocia
  WJBW—New Orleans, La.
  How Much Is That Doggie In The Window (Patti Page)
  Pretend (Nat "King" Cole)
  I Believe (Frankie Laine)
  My Jealous Eyes (Patti Page)
  Wild Horses (Perry Como)
  Mr. Tap Toe (Doris Day)
  Tell Me You're Mine (Carson)
  Done Un Your Mext

- B. Open Up Your Heart (Bing Crosby) 9. Your Cheatin' Heart (F. Laine)
- 10. Kaw-Liga (Dolores Gray)

#### Larry Wilson

- WNOE—New Orleans, La.
  April In Portugal (Les Baxter)
  Side By Side (Kay Starr)
  How Much Is That Doggie In The Window (Patti Page)
  Glad Rag Doll (Johnnie Ray)
  Say 'Si Si' (Eugenie Baird)
  I'm The King Of Broken Hearts (Tony Bennett)
  Pretend (Nat "King" Cole)
  How Oo You Speak To An Angel (Eddie Fisher)
  Anna (Paul Weston)
  Wild Horses (Perry Como) WNOE-New Orleans, La.

#### Roger Nash

- WJMR-New Orleans, La.
- WJMR—New Orleans, La. 1. April In Portugal (Les Baxter) 2. Wild Horses (Perry Como) 3. Somebody Stole My Gal (Johnnie Ray) 4. Anna (Silvana Mangano) 5. Pour Me A Glass Of Tear-drops (Billy Williams Quart.) 6. Ruby (Richard Hayman) 7. Pretend (Nat "King" Cole) 8. Big Mamou (Pete Hanley) 9. Song From Moulin Rouge (Percy Faith) 10. How Much Is That Doggie In The Window (Patti Page)

#### Don Bell

- KRNT—Des Moines, Iowa KRNT—Des Moines, Iowa 1. How Much Is That Doggie In The Window (Patti Page) 2. Tell Me A Story (Laine-Boyd) 3. I Believe (Frankie Laine) 4. Pretend (Nat "King" Cole) 5. Till I Waltz Again With You (Teresa Brewer) 6. Tell Me You're Mine (The Gaylords) 7. Song From Moulin Rouge (June Hutton) 8. Hot Toddy (Ralph Flanagan) 9. I Believe (Jane Froman) 10. Can't I (Nat "King" Cole)

#### Sherm Feller

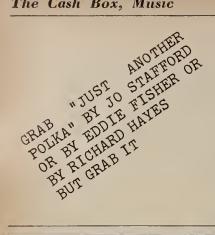
- WLAW-Boston, Mass. WLAW—Boston, Mass. 1. Ruby (Richard Hayman) 2. Song From Moulin Rouge (Percy Faith) 3. Seven Lonely Days (Guy Lombardo) 4. I'm King Of Broken Hearts (Tony Bennett) 5. Hello Sunshine (N. Brooks) 6. Will-O'-The-Wisp Romance (Hugo Winterhalter) 7. A Little Love (Bob Carroll) 8. Somebody Stole My Gal (Johnnie Ray) 9. Moon (Ralph Flanagan) 10. Many Are The Times (Cornell)

Jack Dugan

Jack Dugan WPTR—Albany, N. Y. 1. Tell Me You're Mine (The Gaylords) 2. Hold Me, Thrill Me, Kiss Me (Karen Chandler) 3. Till I Waltz Again With You (Teresa Brewer) 4. Side By Side (Kay Star) 5. My Heart Belongs To Only You (June Christy) 6. Pretend (Nat "King" Cole) 7. Congratulations To Someone (Tony Bennett) B. Say It With Your Heart

B. Say It With Your Heart (Bob Carroll)

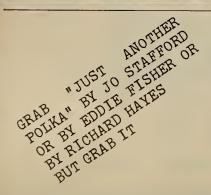
9. Your Cheatin' Heart (J. James) 10. I Believe (Jane Froman)



the 9 BIG Songs of 1953-L I WALTZ AIN with YOU and Village Music Company 1619 BROADWAY NEW YORK 19. N Y Terrifc Tavern Novelty Smash! **"THE PIG GOT UP** AND SLOWLY WALKED AWAY" EDDIE JERIS ORK. vocal by Bill Cobb DANA 2105; 45x2105 OPS: The Biggest and Best line of POLKAS—POLISH, BOHEMIAN and SLOVENIAN Tunes—available in all Speeds. WRITE FOR CATALOG S. **IA** Records Inc. Dan



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#### **Desmond Goes All Out On New Disk**, "Danger"

NEW YORK—Johnny Desmond is giving his record of "Danger" a pro-motion campaign that could get him a job as an executive in any of the Madison Avenue ad agencies.

He waited patiently until he found the song that he believed would give him a chance to exploit not only his voice but his talents as a press agent.

voice but his talents as a press agent. The song is "Danger" written by his former TV mate Tony Mattola. It is based on the theme of that CBS-TV show. Johnny recorded it for Coral. He played the record for Charlie Rus-sell, the producer of that CBS-TV show. Charlie saw its possibilities and agreed with Johnny that he should make his dramatic debut on the April 28th "Danger" show where he will also introduce the song by singing it for the first time in public. Johnny then called Eddie Jaffe who

Johnny then called Eddie Jaffe who as a friend had assisted him in get-ting the publicity as a GI Sinatra which made him a \$2,000 a week name as soon as he got out of the Army.

Jaffe outlined a mutual endeavor for Cecil & Presbrey, the agency for the "Danger" sponsors; Coral Rec-ords; Paxton Music which publishes the song and the CBS-TV publicity department.

The campaign will include a kit of records, photographs and publicity of Johnny and the show going to every TV editor in the country to get them to use advance publicity and to watch the April 28th show. Cecil & Presbrey have written a letter to each of the more than 40 CBS stations that carry the program asking them to do whatever they can to plug both the record and the show.

Coral sent window strips to each music store plugging the record and Johnny's appearance on the show.

Desmond, who is on the ABC "Breakfast Club" five times a week in Chicago, is using his weekends to visit cities from Denver to New York on whirlwind personal appearance tours which will get in some hefty drum-beating for both "Danger" TV and "Danger" the record.

"This is one song," says Johnny, "that I can accurately say we've worked on!"

#### Cocktails For Al Saber

CHICAGO-Cocktail party given by Master Records and Bud Brandom for Al Saber, at Linn Burton's Steak House this past week, did much to bring attention to the young singer.

His first waxing, "Love Me, Love Me," backed by the oldie, "What Is There To Say?", is reported to be already receiving attention.

Representing Master were Marvin Kreenberg, Burt Somson, Bernie Saber, and David LeWinter of Pump Room fame.

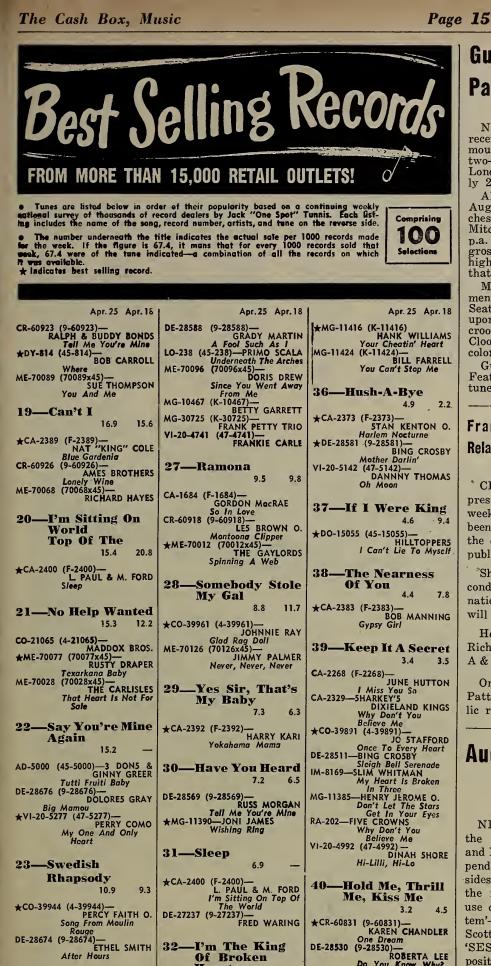
Platter spinners in attendance were Jim Lounsbury, WJJD; Bill Wells, WBBM; Jay Trompeter, WIND; Marty Hogan, WCFL; Jay Smith and Al O'Brien of WOPA, and others.

Also present were Bud Brandom, publisher of "Love Me, Love Me," Rocky Rolf, Bob Devere, Dick LaPalm.

Chicago music men expressed the hope that Al Saber, well known vocalist with David LeWinter's Pump Room ork," would click big on his first disk."

THE CACH	DOV	
THE CASH	BUA	
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Nation		Stand Contract of States o
	COMPILED BY JACK	"ONE SPOT" TUNIS
AL—Aladdin AP—Apollo	CR—Coral IM—Imperial DA—Dana IN—Intro	NA-National SE-Seger OR-Oriole SIT-Sittin' In
Comprising AT-Atlantic BR-Brunswick BU-Bullet	DE—Decca JU—Jubilee DN—Devon K1—King DO—Dot LO—London	NA-National SE-Seger OR-Oriole SIT-Sittin' In PE-Peacock SP-Specialty PR-Prestige SW-Swingtime RA-Roinbow TE-Tempo
Selections CD—Capitol CD—Cadence CH—Chess	DY—Derby MA—Mars ES—Essex ME—Mercury FE—Federal MG—MGM	RE-Regent TN-Tennessee RIH-Recorded UN-United
COColumbia	4 Star-Four Star MO-Modern	SA-Savoy ZO-Zodiac
Apr. 25 Apr. 18	Apr. 25 Apr. 18	Apr. 25 Apr. 18
1—How Much Is That Doggie In	DE-28675 (9-28675)- VICTOR YOUNG O. Song From Moulin	ME-70114 (70114x45)
<b>The Window</b> 110.1 115.4	Rouge ★ME-7011S (70115x45)— RICHARD HAYMAN O.	April In Portugal MG-11457 (K-11457)— SILVANA MANGANO
★ME-70070 (70070 x 45)— PATTI PAGE	Love Mood MG-11472 (K-11472)	VI-20-5246 (47-5246)
My Jealous Eyes	My Flaming Heart VI-20-5286 (47-5286)— VAUGHN MONROE O.	VI-20-5252 (47-5252) Cachita
2—I Believe 101.4 102.3	Less Than Tomorrow	13-Wild Horses
CA-2332 (F-2332)- JANE FROMAN	8—Till I Waltz Again With You	26.9 44.9 CA-2349 (F-2349)
Ghost Of A Rose ★CO-39938 (4-39938)— FRANKIE LAINE Your Cheatin' Heart	37.4 54.4 BR-84022-THE FIVE BILLS	CA-2349 (F-2349) — RAY ANTHONY O. You're A Heartbreaker ★VI-20-5152 (47-5152)—
3-Pretend	CO-39952 (4-39952)— KEN GRIFFIN Have You Heard	PERRY COMO I Confess
76.4 67.2	★CR-60873—TERESA BREWER Hello Bluebird CR-60916—TOMMY SOSEBEE	14—Seven Lonely Days
★CA-2346—NAT "KING" COLE Don't Let Your Eyes Go Shopping CO-39915—KEN GRIFFIN	DE-28506—DICK TODD Oh, Happy Day DE-28539—RUSS MORGAN	26.8 16.4
CO-60927 (9-60927) EILEEN BARTON	Must I Cry Again JU-6014 (45-6014)— SWANSON & TRAVIS	CR-60949 (9-60949)—PINE- TOPPERS & MARLIN '51S. DE-28655 (9-28655)—
Too Proud To Cry DE-28576 (9-28576)— GUY LOMBARDO O.	KI-1169 (45-1169)	GUY LOMBARDO O. Downhearted KI-1192 (45-1192)-
That's Me Without You DO-15048-DAN BELLOC	Back Fence Well PR-1038-LIGHT & HARRIS	BONNIE LOU Out Of Reach ★ME-70095 (70095x45)
You Are Estacy ME-70045-RALPH MARTERIE O. After Midnight VI-20-5119 (47-5119)- HENRI RENE	RH-142 (45-142)— RED CALLENDER VI-3103—EP-THREE SUNS	GEORGIA GIBBS If You Take My Heart VI-20-5219 (47-5219)
Madelena HENRI RENE	9—Your Cheatin'	DÓN MEEHAN 15-Hot Toddy
4 Me A Story 60.3 69.5	Heart 36.6 67.1	22.9 14.6
*CO-39945 (4-39945)- FRANKIE LAINE &	CA-2377 (F-2377)	★VI-20-5095 (47-5095) RALPH FLANAGAN Serenade
JIMMY BOYD The Little Boy And The Old Man	CO-39938 (9-39938)- FRANKIE LAINE I Believe	16—Gomen Nasai
5—April In Portugal	DE-28628 (9-28628) LOUIS ARMSTRONG Congratulations to	17.8 21.2 CA-2402 (F-2402) M. WHITING & J. WAKELY
53.4 26.1	Someone ★MG-11426 (K-11426)— JONI JAMES	I Learned To Love You Too Late CO-39957 (4-39957)-
★CA-2374 (F-2374)— LES BAXTER O. Suddenly	I'll Be Waiting For You MG-11416 (G-11416)— HANK WILLIAMS	SAMMY KAYE Until Tomorrow ★CO-39954 (4-39954)
CO-39983 (4-39983)	, Kaw-Liga	RICHARD BOWERS Tokyo Boogie Woogie DE-28612 (9-28612)-
DE-28646 (9-28646)	10—Caravan 34.7 23.8	GORDON JENKINS O. The Ties That Bind Me ME-70107 (70107x45)-
ME-70114 (70114x45) DICK HAYMAN O. Anna ME-70128 (70128x45)	CA-2421 (F-2421) BAS-SHEVA My Mother's Juliaby	EDDY HOWARD Someone To Kiss
VIC DAMONE I'm Walking Behind You VI-20-5052 (47-5052)—	My Mother's Lullaby EN-101—FERRANTE & TEICHER ★ME-70097 (70097x45)— RALPH MARTERIE O. While We Dream	★VI-20-5210 (47-5210)— HARRY BELAFONTE Springfield Mountain
FREDDY MARTIN Penny Whistle Blues	BILLY ECKSTINE	17_Don't Let The
TONY MARTIN Now Hear This	A Senorita's Bouquet MG-11474 (K-11474)— LEROY HOLMES O.	Stars Get In Your Eyes
6—Song From	Three On A Match RA-188—ESQUIRE BOYS	17.7 13.6 CA-2256 (F-2256)
Moulin Rouge 49.3 45.3	11—Tell Me You're	GISÈLE MacKENZIE My Favorite Song CA-2216 (F-2216)- SKEETS McDONALD
CA-2429 (F-2429)—J. HUTTON & A. STORDAHL Say You're Mine Again	Mine 32.9 43.7	CR-60882 (9-60882)
★CO-39944 (9-39944)— PERCY FAITH ORK Swedish Rhapsody	CO-39914—MINDY CARSON The Choo Buy Song CR-60923 (9-60923)—	EILEEN BARTON Tennessee Tango DA-788—REGINA KUJAWA DE-28460 (9-28460)—RED FOLEY
DE-28675 (9-28675) VICTOR YOUNG O. Ruby	RALPH & BUDDY BONDS 5ay It With Your Heart DA-786—HARMONY BELLS O.	FS-1614 (45-1614)
LO-1328 (45-1328)— MANTOVANI O. Vola Colomba	DA-2104 (45x2104)— GENE WISNIEWSKI Soldier Boy Polka	LOLA AMECHE Rock The Joint MG-11385-HENRY JEROME O.
OK-6963 (4-6963)— STAN FISHER Slaughter On 10th Are.	DE-28569 (9-28569)- RUSS MORGAN Have You Heard	Keep It A Secret VI-20-5040 (47-5040) JOHNNIE & JACK
TI-170 (45-170)— JOE LOCO QUINT. Can Can Mambo VI-20-5264 (47-S264)—	*ME-70030—THE GAYLORDS Cuben Love Song	+VI-20-5064 (47-5064)- PERRY COMO
VI-20-5264 (47-5264)— HENRI RENE O. Street Of Shadows	12—Anna 30.2 16.7	18—Say It With
7—Ruby	CO-39968 (4-39968)	Your Heart 17.2 16.6
40.2 22.2 CR-60959 (9-60959)- LES BROWN O.	Dutch Treat CR-60963 (9-60963)- RAY BLOCH O.	CR-60920 (9-60920) ERNIE RUDY Ó. You Can Flyl You Can
Midnight Sun	Melancholy Serenade	Fly1

"It's What's in THE CASH BOX That Counts"



1-6.4

5.9

35—Kaw-Liga

Of Bro Hearts 6.8 24—Dancin' With ★CO-39964 (4-39954)— ТОNY BENNETT No One W:II Ever Клоу Someone 10.6 8.2 CA-2396 (F-2396)—MOLLY BEE What'll He Do? ★CR-60953 (9-60953)— Breakin' In The Blues KI-1213 (45-1213)— BONNIE LOU Scrap Of Paper VI-20-5217 (47-5217)— DELTA RHYTHM BOYS Long Gone Baby 33—Salomee ★VI-20-5176 (47-5176)— DINAH 5HORE Let Me Know

#### -Less Than 25-Tomorrow 10.2

★DE-28601 (9-28601)— HAMISH MENZIES You Can Be In Love VI-20-5286 (47-5286)— VAUGHN MONROE O. Ruby

26—Side By Side 17.3 9.6 

CO-39935 (4-39935)---CHAMP BUTLER Fit As A Fiddle DE-28582 (9-28582)--DOLORES GRAY My Heart Is A Kingdom Noahl

KAREN CHARTER One Dream DE-28530 (9-28530)-ROBERTA LEE Do You Know Why? JU-5108 (45-5108)-THE ORIOLES 8.1 41—Twice As Much 3.1 1.7 42\_\_\_Oh Happy Day 2.9 1.9 -Congratulations To Someone 2.4 2.4 43-9.2 44—Blue Gardenia 45—Rachel 34—Hello Sunshine 2.0 46—A Fool Such As I CA-2426 (F-2426)— BUDDY COLE & G. WOOD Red Canary ★ZO-101 (45-101)— NORMAN BROOKS You're My Baby -New Juke Box Saturday Nite 1.7 1.6 48—Downhearted 1.4 49—Anywhere I Wander 1.2 15.1 3.7

#### Guy Mitchell To London **Palladium And Ireland**

NEW YORK—Guy Mitchell, who recently signed a new five year Para-mount picture contract, will play a two-week return engagement at the London Palladium commencing Ju-ly 20.

Also scheduled for the singer are August appearances in Glasgow, Man-chester, Edinborough and Dublin. Mitchell's salary deal for his Glasgow p.a. calls for a 65 percent take of the gross, which could earn him a record high for an American entertainer in that city that city.

Mitchell is in Hollywood at the mo-ment, working on "Those Sisters from Seattle," his first movie. Immediately upon completion of this flicker, the crooner will co-star with Rosemary Clooney in Paramount's 3D techni-color musical "Red Garters."

Guy's recording of "She Wears Red Feathers" is one of England's top tunes these days.

#### Frances Kave Named Public **Relations Consultant For Mercury**

\* CHICAGO-Art Talmadge, vicepresident of Mercury, announced this week that the Frances Kaye firm had been hired to do public relations for the diskery. Miss Kaye's title will be public relations consultant.

She will serve in advisory capacity conducting publicity campaigns on a national basis. Miss Kaye's whole staff will be at Mercury's disposal.

Her first assignment is to introduce Richard Hayman, the new eastern A & R head to the trade and the public.

One of Frances Kaye's accounts is Patti Page, for whom she handles public relations.

#### Audivox To Introduce "SES" Sound

NEW YORK - Audivox Records, the Raymond Scott-Dorothy Collins and Leonard Wolf newly formed independent disk firm, will release its first sides early in May. At least some of the initial platters will feature the use of the 'Sound Enhancement System'-a Raymond Scott development. Scott, as well as being the creator of 'SES,' has been writing original compositions for orchestra and special record material for Dorothy Collins.

#### Hersh Signed As Promotion Man For Triple A

NEW YORK-Sol Brown, business manager of Triple A Records of Cleveland, the firm that started the "Oh Happy Day" disk, while in the east this week where he met with several of the firm's distribs, announced that Bernie Hersh has been signed as new promotional head in an all-out effort to increase sales on a national basis.

It is understood that Hersh also purchased an undisclosed amount of shares in the growing organization. Before signing with Triple A, Hersh

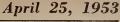
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2.9

"It's What's in THE CASH BOX That Counts"

50—How Do You Speak To An Angel 1.1

was primary promotion man for Don Howard.





# The Cash Box, Music Page 16 April 25, 1953

JUNE 14, 1952

NUMBER 38

That's right! **The Cash Box** will give you DOUBLE YOUR MONEY BACK if you don't agree that **The Cash Box** is the finest publication for you in all the history of the coin operated machines industry!

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#### TORONTO TOPICS



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#### MONTREAL MEMÓS



at CFRB. MONTREAL MEMÓS Burl Ives (Decca) pulling them in to the Sheraton-Mount Royal's Nor-mandy Room and hypoing Dee Jay interest in his platters. . . . Modernaires (Coral) pleased their fans who turned out to see them headline last week's serille Theatre bill. Their business kept pace with the draw established the week before by Ella Mae Morse, the Capitol thrush. . . . June 22nd-26th celebrates the first anniversary of Folk and Country must promotion at Hartney's, main store. Daily broadcasts from their mezzanine will be carried on CFCF emceed by Gord Sin-lair, top Folk Dee Jay in these parts. The welcome mat will be out to any Country or Western performers in the territory at that inversary celebrations. . . Bill Long's first re-lease on Decca's Apex label off to a fast start. Thress-"fl Couldn't Think Of Anything To Write" and "Redheads, Blondes And Brun-thamiton's Main Street Jamboree were Jack Newman (Peer's Canadian Topper) and Clyde Moon (BMI field rep.) Both report terrifi acceptance by the audience on new Canuck Country Tunes in their catalogs. . . . CKVL's Hal Stubbs making a lot of friends in the profession and garner-ing good program ratings for his interview shows from the Zebra lounge of the A. & R. men catch Fred Hill's new five-a-week moning show for Stein-bepatier Show's title-Mr. and Mrs. Music. . . . Like to suggest that some of the A. & R. men catch Fred Hill's new five-a-week moning show for Stein-bepatier field. . . . Tennessee Ernie's ABC Network show has top listenership through local broadcasts on CFCF. His Hollywood Lunch hour show hits the Montreal airwaves just before midnight and has built a heavy audience for the and his pea picking friends. **MILANTIC COASTING** Do Messer and his Islanders, who hit the National Network thrice weekly

ATLANTIC COASTING



ATLANTIC COASTING Don Messer and his Islanders, who hit the National Network thrice weekly with their CFCY supper-time shows, busy making plans for another summer tour to the West Coast. Group's Apex records and network shows has made them one of the top grossing Canadian Folk aggregations. . . Topper of CFCY, Charlottetown, Colonel Keith Rogers off to Toronto to attend Canadian Press' Directors Meeting. . . . Maritime radio folks busy making plans for their get-together in Amherst, Nova Scotia on May 22nd. This annual BMI Program Clinic lets all of the Atlantic Dee Jays and librarians socialize and swap trade chatter. This year's Clinic being organized by Fred Lynds of Moncton's CKCW. . . . We're glad to hear that one of the major labels is dickering to record Tex Shaw. This Halifax performer has made a lot of friends in New-foundland and the Maritime provinces and should be a good recording bet. WEST COAST ROUNDUP

#### WEST COAST ROUNDUP

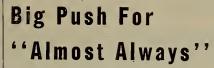
WEST COAST ROUNDUPKeray Regan and his brother, the Aragon record<br/>stars, back in Vancouver after a successful tour. Keray's<br/>first published number "My Home By The Fraser" still<br/>continues to be a top audience request on his personal<br/>dates. . . . Victoria's song writers seem to be coming<br/>into the limelight. Sonny Bird seems to have a hit in his<br/>"When I'm So In Love With You" and Cathy Southern's<br/>Billie Rogers' "Echo Trails" soon to be released on the Aragon label by Fred<br/>Usher.

#### **Johnnie Ray Returns From European Triumph** Early In May

LONDON, ENGLAND — Johnnie Ray, the fabulous "Mr. Emotion," cur-rently shattering all records in Great Britain, at the London Palladium and Glasgow's Empire Theater, will re-turn early in May. His latest disk "Somebody Stole My Gal," has broken wide open all over the United States, and looks like his biggest seller since the "Cry," which topped the 2,000,000 sales mark.

the "Cry," which topped the 2,000,000 sales mark. Johnnie will be a busy guy when he returns, as his manager Bernie Lang has him booked solid for the rest of the year at some of the most fan-tastic fees in the history of show busi-ness. Two Twentieth Century Fox writers are travelling with the Ray entourage through Europe, to cap-ture the unique Ray personality for the dialogue of his first film 20th's version of his life story, "All of Me." Ray and Lang have come a long way since that day some two years ago, when the Ray-Lang partnership was sealed by a handshake, the only contract the two have ever had. The combination of Ray's amazing talents and Lang's managerial skill took only a few months to put Johnnie on top of the show business heap as one of the greatest record, theater and night-club attractions since Jolson's heyday. To show their gratitude to the pub-

To show their gratitude to the pub-lic, Johnnie and Bernie recently set up the Johnnie Ray Foundation for Hard of Hearing children, a nation-wide organization set up to buy hear-ing aids for indigent hard of hearing children. Johnnie has donated thou-sands of dollars to this cause, and spends his few offstage hours knock-ing himself out trying to raise money for the charity. Says Johnnie, "I lived for four years in a world of silence, before my parents were advised to buy me a hearing aid. If I can help one single hard of hearing child to escape that ordeal, nothing I'm asked to do will be too much." Johnnie's keeping that promise every day of his life.



#### CHICAGO-Bud Brandom reports

favorable results already beginning to show on "Almost Always" due to big push which firm has put on disk featuring Joni James.

featuring Joni James. Brandom claims he's receiving re-ports from deejays telling him that tune looks like a real "clickeroo." "In the meantime," Bud states, "be-cause of all the favorable comments, we are going to go ahead with still more push and put everything we've got behind this tune to make it the next 'big one' for Joni as well as for all other artists who are cutting the number."

Jockeys have jumped on the tune and they, as well as juke box ops and dealers, are helping tremendously.





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THE CASH BOX

## Success of "Moulin Rouge" Shows How Publisher's Creativeness Pays off

NEW YORK—The story of the suc-cess of "The Song From Moulin Rouge" reflects perhaps more favor-ably on Julie Stearns, general profes-sional manager of Broadcast Music Inc., than on any other person con-nected with the song. For Stearns' ac-ceptance of the tune did not just in-volve someone's bringing him a great number and his recognizing it—diffi-cult as that is in itself. But rather it involved great creative activity on his part for he took a raw piece of mate-rial and visualized it as a popular song.

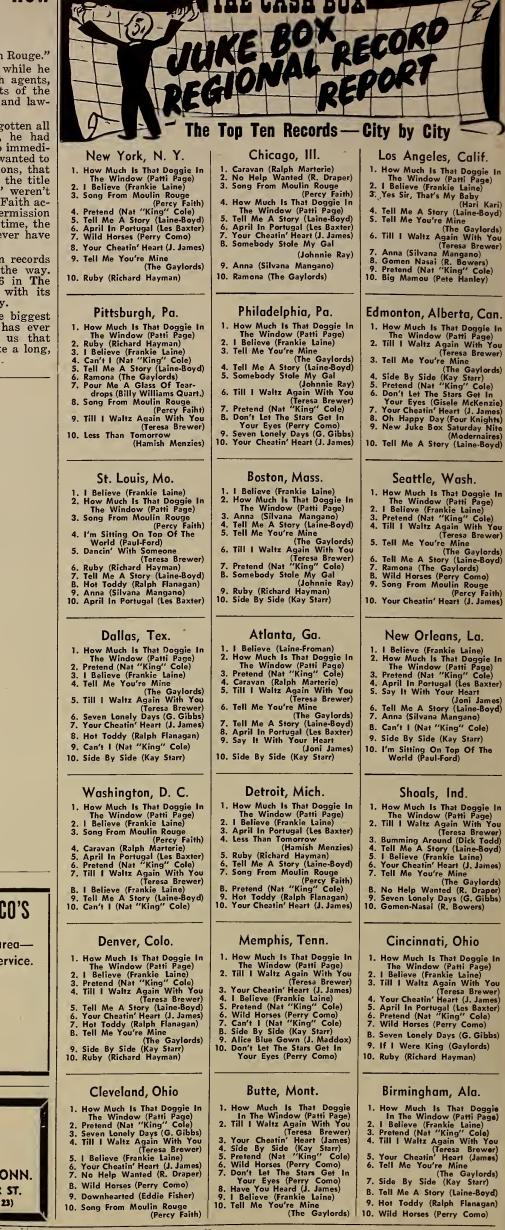
rial and visualized it as a popular song. The original lead sheet that was brought to Julie followed the exact line of the way it is sung in the film. It was overly long and lacked popular construction, but it has a basic theme which Stearns recognized as beautiful. The title at that time was also differ-ent, "It's April Again." First Stearns had to get the song down to acceptable size and still keep its haunting quality. Then he had to have a new lyric written. And this was no easy job. Then he had to get the title changed so that it would be as-

sociated with the film "Moulin Rouge." All this was taking place while he was negotiating with French agents, agents of the authors, agents of the film producers, record firms and law-yers of every description.

yers of every description. Before he had actually gotten all the strings pulled together, he had brought it to Percy Faith who immedi-ately also saw its worth and wanted to do it. But the final negotiations, that of getting permission to use the title "Song From Moulin Rouge," weren't completed until the day that Faith ac-tually recorded it and if permission hadn't come through just in time, the Percy Faith record might never have been made. been made.

Now there are at least ten records of the tune with more on the way. This week it hits number 6 in The Cash Box best seller lists with its strength mounting constantly.

This can very well be the biggest song that Broadcast Music has ever published and it seems to us that Julie Stearns deserves to take a long, low bow for it.





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#### **NEW YORK:**

The Cash Box, Music

That's a cute item Mrs. Abramson and Ahmet Ehrtegan over at Atlantic Records tell about thrush Ruth Brown. The gal has a telephone installed in her car and when she is anywhere within one hundred miles of the New York office she calls in every five minutes. Herb Abramson, who turned from cutting records for Atlantic to cutting teeth for Uncle Sam's G.I.'s, now in Wiesbaden, Germany one full week and still hasn't signed any new talent or appointed any



distribs. . . . Jack Bergman, who heads Tempo Distri-

Germany one full week and still hasn't signed any new talent or appointed any distribution of the second state of the second sthe second state of

#### CHICAGO:

CHICAGO: Much-travelled Marjorie Robinson of leading juke box firm, South Central Novelty, off on South American jaunt. For 5 weeks. . . . Louis "Satchmo" Arm-strong's rendering of "La Vien Rose" on Dave Garroway's early morning pro-gram (4/14) truly terrif.' Has all show biz here talking. . . . Current N. Y. C. sensation, we hear, is the new Benny Goodman Ork. . . . Following his Chi suc-cess Harry Belafonte currently wowing 'em at St. Louis' Chase Hotel. . . . Al Benson (WGES) reports RCA-Victor's "I Wanna Know" by the Du Droppers getting pahlenty requests. ... Len Chess just back from South'n junket. Reports new one-hour R&B deejay show about to begin over Station KTHS, Little Rock, Ark. Jockey'd by Ray Bartlett, formerly of KWKH, Shreveport, La. Show set for 10:30-11:30 P.M. slot. Sponsored by Stan's Record Shop. . . Herbie Fields opened return engage-ment at the Preview Lounge (4/15) for four weeks' stay. Herbie's constantly striving for something differ-ent in progressive jazz, "Cause," as he puts it, "Td like to develop something brand new, so that long after I'm out of the picture, people will hear a partic-ular style of music and say, "That's the Fields' brand of music." . . . Sounds like King Pleasure has himself another hit. His "Red Top" climbing fast. May dupli-cate his big clickeroo, "Moody's Mood For Love," which rode The Cash Box' "Hot Charts" for weeks. . . . Paul Quinichette set to do a one-niter at the popular Pershing Ballroom, May 10.



#### LOS ANGELES:



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**DOLLY COOPER** version of **"I WANNA KNOW**<sup>77</sup> IT'S THE BEST RECORD CO, INC. ON Savoy #891 58 Market St., Newark, N.J. **ACROSS THE NATION Z** JUBILEE Jackpot Winners! THE ORIOLES THE MARYLANDERS "GOOD **"DEM DAYS ARE** OLD 99" **GONE FOREVER**" b/w b/w **"FRIED "BAD** CHICKEN" LITTLE GIRL" JUBILEE 5115 JUBILEE 5114 Jubilee RECORDCO., INC. 315 WEST 47TH STREET NEW YORK, N.Y. 18'5 45'5 5 New Spiritual Sellers! THE FAMOUS SKYLARKS "This May Be The Last Time" b/w "Jesus Prayed Every Step Of The Way" Nashboro 535 of the Week ... Cash Box "BEST BET JOE LOCO & QUINTET Big Sales on this Big Blues "LITTLE MAXIE'' BAILEY 'THE SONG FROM MOULIN ROUGE' "CAN CAN MAMBO" (from the Jose Ferrer Pic MOULIN ROUGE) TICO # 10-178 "Brown Skin Woman Blues" Excello 2007 WRITE—WIRE—PHONE NASHBORO RECORD CO. 177 3rd Ave. North, Nashville, Tenn. (Phone 6-2916) RECORDING CO., 143 W.41st., N.Y. ÜGÜ (LA 4-0457) Really HITTING! The New R&B Label RAMA RECORDS FATS DOMINO "GOIN' TO THE RIVER" "NO HELP WANTED" # 5231 by THE CROWS b/w "SEVEN LONELY DAYS" by VIOLA WATKINS & THE CROWS—sensational group— final winners of Apollo Theatre contest RAMA # RR-3 SMILEY LEWIS "PLAYGIRL" # 5234 RECORDS 143 W. 41 St (LA. 4-0457) Imperial Records

The original

April 25, 1953

New York



THE CASH BOX THE CASH BOX In The Loss of the second for the term of	1
PHILADELPHIA ANGELES ST. LOUIS Hot Church	
The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed. RED TOP King Pleasure (Prestige 821) HOUND DOG Willie Mae Thornton (P-acock 1612) HOUND DOG	
Product Doc       Willie Mae Thornto.         (Peacock 1612)       MAMA, HE TREATS         MAMA, HE TREATS       MAMA, HE TREATS         MAMA, HE TREATS       MAMA, HE TREATS         Your Daughter       MAMA, HE TREATS         K. C. LOVIN'       RED TOP         K. C. LOVIN'       RED TOP	
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B       LET ME GO HOME, WHISKEY         Amos Milburn       RED TOP         (Aladdin 3164)       MY HAT'S ON THE         Side OF MY HEAD       Four Blazes         (MAMA HE TREATS	J
BABY, DON'T DO IT       THE HONEY JUMP         The "S" Royoles       Oscor McLollie         (Apollo 443)       DAUGHTER (THAT'S         DAUGHTER (THAT'S       LET ME GO HOME,         YOUR DAUGHTER (THAT'S       LET ME GO HOME,         WHISKEY       CRAWLIN'         The Clovers       The Clovers	-
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PLEASE BELIEVE ME Daris Browne (Gotham 299)       ONE ROOM COUNTRY SHACK Mercy Dee (Speciality 458)       NOT ANY MORE TEARS Four Blozes (United 146)       HOUND DOG Willie Mae Thornton (Peacock 1612)       HOUND DOG Willie Mae Thornton (Peacock 1612)       HOUND DOG Willie Mae Thornton (Peacock 1612)	
Wild Bill Davis (Okeh 6946) Tiny Bradshaw (King 4577) Not "King" Cole (Capitol 2389) LOS ANGELES ST. LOUIS Follow The Leader For Results	
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Image: Mapping Chess 1538)       WOKE UP       I'M MAD         Willie Mabon (Chess 1538)       I'M S MORNING B B. King (R. P. M. 380)       I'M MAD         Image: Mine Below Zero       I'M MAD       CRAWLIN'	
Sonny Bay Williemson (Trumpet 166)       Will'e Maban (Chess 1538)       The Clavers (Atlantic 939)         CRAZY, CRAZY, CRAZY       GOING TO THE RIVER Fats Domino       HITTIN' ON ME Bridty Jahson	
The "5" Rowoles (Appilo 446)       Interval 5231)         ONE ROOM COUNTRY SHACK Marcy Dee (2p colty 458)       GOD DON'T LIKE IT Rey. A. Johnson (Glary 4011)       B"day Johnson (Mercury 70116)	-
OFF THE WALL Littl's Walter (Checker 773)       SHIRLEY, COME BACK TO ME Shirley & Lee (Aladdin 3173)       PEAR CAT Rufus Thomas (Sun 181)	
Image: Second system       Bear CAT Rifus Thomas (Sun 181)         Image: Second system       Bear CAT Rifus Thomas (Sun 181)         Image: Second system       Bear CAT Rifus Thomas (Sun 181)         Image: Second system       Bear CAT Rifus Thomas (Sun 181)         Image: Second system       Image: Second system         Image: Second system       Image: Second system <td>MA)</td>	MA)
Imperial 5231)     Lowell Fulson (Swing Time)     Jesse & Marvin (Specialty 447)       NOT ANY MORE TEARS     MAMA, HE TREATS YOUR DAUGHTER     More that the treat set of the treat set o	
Mama       Mean       Math Brown (Atlantic 986).       Mean       Math Brown (Atlantic 986).       B. B. King (R.P.M. 380).       B. B. King (R.P.M. 380).       Description       Descripti	



#### HENRY GLOVER (King 4618)

B "SOFT" (2:32) [Jay & Cee] This bune has been a hit via the same diskery's Tiny Bradshaw, but this ver-sion is entirely different. Glover's treatment is bop and a strong side. B (2:41) [Jay & Cee] The flip is a slow soft sentimental ditty done with a feathery touch. Glover reads softly for a cushionie and soothing side.

#### LOWELL FULSON

LOWELL FULSON (Swingtime 330) B "'TH' BLUES COME ROLLIN' IN" (2:47) [Boyd Publ.] Fulson dishes up a haunting reading of a slow pretty blues. Rambling piano and ork back singer in top flight fashion. B "I LOVE MY BABY" (3:38) An exciting fast moving love tune. Fulson's manner of slurring, (meant to be complimentary) his words and his belting reading make th's an in-triguing disk. Guitar on this side is tops. tops.

#### LES HARRIS (RCA Victor 20-5270)

(RCA Victor 20-52/0) B "AMAPOLA" (2:20) [E. B. Marks] One of the disks cut be-fore the sin red last month was this lovely oldie. Harris shows up well on this etching as he delivers in a re-

laxed style. B "NOBODY ELSE BUT YOU" (2:50) [Crestwood Music] Harris delivers a slow exciting romantic bounce. The chanter proclaims his love in stirring fashion.

#### HAL SINGER

HAL SINGER (Savoy 890) B "HOMETOWN" (2:41) ]Savoy[ B Hal Singer dishes up some solid saxing as he drills an exciting tempo piece. Item is a showcase for the torrid horn work of the saxster. G "EASY LIVING" (2:37) Aga'n it's all the Singer sax as he reads a slow tempo tune with more re-straint.

#### BILL FORT (Duke 111)

G "LIFE'S LIKE THAT" (2:42) [Lion Publ.] Bonita Cole tells of the varied woes of life in a semi-raucus style set to a slow blues tempo. Bill Fort's ork supplies the back-ground music.

G''GATEMOUTH'S GHOST'' (2:51) [Lion Publ.] A belted in-strumental by Bill Fort and his ork. The boys etch a rhythmic quick beat foot-tapper in happy style.

JIMMY McCRACKLIN (Peacock 1615)

(Peacock 1615) B "SHARE AND SHARE ALIKE" (2:41) [Lion Publ.] Jimmy Mc-Cracklin and his ork dish up a slow rhythmic blues in appealing fashion. Vocal is solid and together the aggre-gation blends for a potent plate. B "SHE FELT TOO GOOD" (2:39) [Lion Publ.] The flip is an excit-ing and rhythmic bounce. Jimmy brings forth a happy sound as he sings.

sings.

#### THE CASH BOX \*AWARD O'THE W EEK×

"OFF THE WALL" (2:41) [Burton] "TELL ME MAMA" (2.38) [Burton]

LITTLE WALTER (Checker 770)

> and in it the lad repeats his lush harmonica playing that creates his individualized sound. Tune is a medium tempo rhythmic bounce that is steeped with life by the playing of the mouth organ virtuoso. Adding to the general excitement is some tingling skin beating. The flip deck is a fast moving Latin tempo with Little Walter dishing up a vocal and a bit of harmonica for a solid end. Walter excitedly sings "Why can't you be true? When I came in who went out that back door." Reports already show this end making noise in some sections. We lean to the upper deck. This is a two sided natural.

"LITTLE MAXIE" BAILEY (Excello 2007) BROWN SKIN WOMAN BLUES" (2:38) "Little Maxie" Bailey sings a slow blues appealingly as he tells of how wonderful and true as he tells of how wonderful and true his woman is. Good chanting of the powerful lyrics and standout work on the sax and keyboard, make this an ok deck. B "TEAR DROPS ARE FALLING" (2:37) It's another slow blues similar in arrangement and treatment to the unner lid

LITTLE WALTER

• In the last six months Little

Walter established himself as a

definite star with his "Juke" and

"Sad Hours". Now comes his third release on Checker, "Off The Wall",

to the upper lid.

#### THE SKYLARKS

(Nashboro 535)

G "JESUS PRAYED EVERY STEP OF THE WAY" (2:58) A fast moving steady- rhythmic religious chant. An exciting handclapping side.

**C** "THIS MAY BE THE LAST TIME" (2:44) Lead works him-self and the listener into a frenzy on this stimulating religious number.



"OPEN THE DOOR" (2:32) [Progressive] "BIG LEG MAMA" (2:55) [Progressive]

> VANN WALLS and THE ROCKETS (Atlantic 988)

• The talented piano man, Vann Walls, teams up with a new quin-tet, The Rockets, and the combo seems to have hit the combination. The boys chant a slow blues with polish and appeal. Lead singer pleads, cajoles and wheedles his baby to open the door and let him in. He promises not to stay out late "no more". Vann Walls' deft piano-

ing adds much to the pleasure of the etching. Lyrics are touched with humor and the total novelty effect makes this a side that should get lots of spins. The flip deck is a rhythmic quick bounce that the group rocks in solid style. Van Walls again comes through with so'id keytoard trimming and this end could take off on its own.

#### **BOB GADDEY** (Jax 308)

(Jax 308)
"NO HELP WANTED" (2:41) [Acuff-Rose] This is a strong deck. The tune is hot in pop and western, and this one could create excitement in R. & B. Gaddey and his Alley Cats send you with this version.
"LITTLE GIRL'S BOOGIE" (2:38) [Rockland Music] A boogie woogie instrumental with a cute touch. Injected in breaks are familiar kiddie tunes simply tinkled out on a piano. Standout on this deck is a solid sax.

sax.

#### CHARLIE "LITTLE JAZZ" FERGUSON (Apollo 815)

(Apollo 815)
"BEAN HEAD" (2:47) [Bess Music] Charlie "Little Jazz" Ferguson drives out a rhythmic instrumental complete with crowd shouts and handclapping.
"BIG 'G'" (2:26) Flip is a moderate-quick tempo showcase for Ferguson's talented sax.

#### MYRTLE JACKSON (Brunswick 84007)

G (2:42) Myrtle Jackson's lovely voice etches a slow, tender, religious item. Organ makes some beautiful sounds.

• "DO YOU LOVE MY JESUS" (2:27) A change of pace religious tune. Myrtle belts this side as the or-gan again is effective.

JIMMY WILSON (Big Town 101) "TIN PAN ALLEY" (2:41) Jim-my Wilson sings a slow blues with feeling and excitement. An eerie guitar along with the balance of the All Stars make this a strong mood Nicco piece.

"BIG TOWN JUMP" (2:37) The lower plate is a quick moving bounce that the boys give a merry ride. An exciting piece.

WARD SINCERS (Savoy 4044) "SINCE I FOUND THE LIGHT" (2:37) [Savoy] The Ward Singers belt out a spirited and fast moving religious number. The group chants movingly and with excitement. A good gospel disk. "L JUST CAN'T MAKE IT MY-

• "I JUST CAN'T MAKE IT MY-SELF" (2:36) [Savoy] The Wards etch a slow tempo religious tune on the flip deck. The singers get a good sound and inject zest into their read-ing.

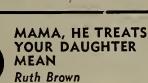
STICK McGHEE (Atlantic 991) B "NEW FOUND LOVE" (2:41) B Stick McGhee and His Buddies come up with a bouncey and lively item that will please. Should get a good juke box reaction. B "MEET YOU IN THE MORN-ING" (2:18) A go-go wildie with Stick and his aggregation driving from the opening note.



Willie Mae Thornton (Peacock 1612)



HOUND DOG



(Atlantic 986)

**CRAWLIN'** 

The Clovers (Atlantic 989)

**RED TOP** 

King Pleasure (Prestige 821)

BEAR CAT

(Sun 181)

WHISKEY

I'M MAD

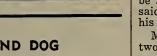
Willie Mab<mark>on</mark>

(Chess 1538)

Amos Milburn (Aladdin 3164)

**Rufus Thomas** 

LET ME GO HOME,



**Essex Records Opens New Plant & Offices** 

PHILADELPHIA—Dave Miller of Essex Records has announced the opening of his new pressing plant and offices in the former Crescent Theater Building in this city. Ten presses are now working with more coming in. Capacity of the plant will be 20,000 records per day. Miller also said that he has facilities for milling his own compound. Miller reported this week also that

Miller reported this week also that Miller reported this week also that two of his releases are creating a great deal of excitement. One is the Bill Haley waxing of "Crazy, Crazy Man" on which he estimates he has shipped 80,000 with 20,000 back-ordered. The other is the new Dick Lee record of "All I Want Is A Chance." Miller reports terrific disk jockey reaction with orders beginning to pour in.

#### Savoy In EP Field

NEW YORK—Herman Lubinsky has announced that Savoy Records has gone into the EP field featuring blues, jazz and standards from its catalogue with great success. Releasing 16 pieces, Savoy reports the shipping of 48,000 sets. Based on this reaction, Lubinsky is upping the releases of EP to 60 and is planning to do 150 more more.

To further enhance the deal for his distributors, he is making the price 8% lower than his competitors.

#### Victor R & B Disk Hits

NEW YORK - RCA Victor has come up with what could develop into one of the strongest R & B disks it has had in a long time. "I Wanna Know," by the Du Droppers, has stirred up quite a bit of action in Washington, Philadelphia, Detroit, New York, Pittsburgh and Chicago according to reports coming in.



NEW YORK-In a smart publicity move last week, MGM sent around one of the lovely show girls from "I Love Melvin" to promote the album. In the left column, she is shown, from top to bottom, with Jerry Marshall of WNEW; Don Russell of Dumont TV; and The Continental of WMGM. In the right column: Ted Brown of WMGM; Bob Austin of The Cash Box; and Jack Lacy of WINS.

#### **Contactmen Changes:** Shiffman, Fein, Sadoff In New Positions

Page 23

NEW YORK—Several changes took place among contactmen in New York firms last week.

Jack Shiffman was appointed by Gene Aberbach of Hill and Range to head a new BMI Music firm which Hill and Range is forming. Shiffman has been with the Aberbach publish-ing companies as a contactman for the past 4½ years. He has worked on many hit songs and having expressed his desire to work on his own he has his desire to work on his own, he has been given this opportunity. As yet, no name has been selected for the firm.

firm. Last week also Hal Fein, who had been professional manager of Repub-lic and World Music for four years, left to join Happy Goday in Goday Music on a partnership arrangement. Fein will be responsible for mechani-cals on the east coast while Goday will concentrate on the west coast. First recorded tunes to be worked on will be a Gordon Jenkins release of "One Wild Oat" and a new Dolly Dawn record currently breaking out on Jubilee "Oodle-I-Ay." At Republic Music meantime, plans

At Republic Music meantime, plans for expansion are being set with a new general professional manager to be announced shortly.

Finally, it was announced last week that Bob Sadoff had joined Theodore Presser Music, one of the oldest music firms in the business with headquarters in Philadelphia. The firm had been specializing in edu-cational and standard music. Sadoff will handle the pop division placing several songs of his own as well as those from the catalogue.

#### **George Paxton Acquires** "11th Hour Theme"

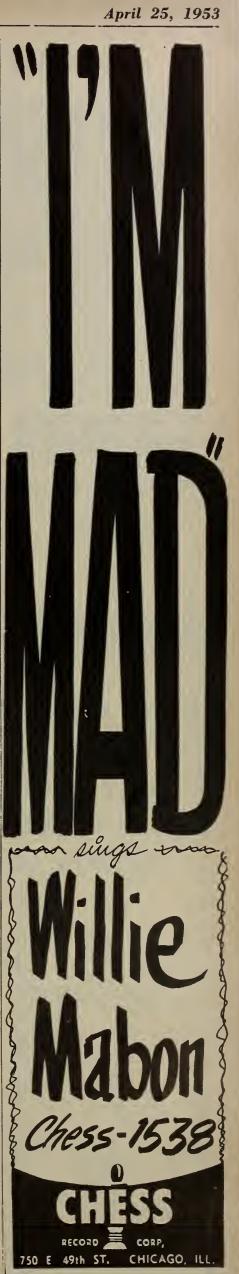
NEW YORK -- George Paxton of Paxton Music announced the acquisition this week of the theme song of The Late Show, heard on CBS-TV, "The 11th Hour Theme." An interesting aspect attached to the buying of the song was that calls had been coming into Paxton's office for copies for some months and he wondered why. In checking, he found that the song was owned by W. Paxton Ltd of London and the label on the record was Paxton Records.

Disks being set include Tony Mattola on MGM and Bill Snyder on Decca.

#### Wicks On Goodman Tour Flack

NEW YORK - Publicity for the Goodman-Armstrong tour, which has gotten off to a fast start, is being handled by Virginia Wicks while advance road work is being done by Nat Shapiro.





"It's What's in THE CASH BOX That Counts"



GOIN' TO THE RIVER Fats Domino (Imperial 5231)

HITTIN' ON ME Buddy Johnson (Merucury 70116)



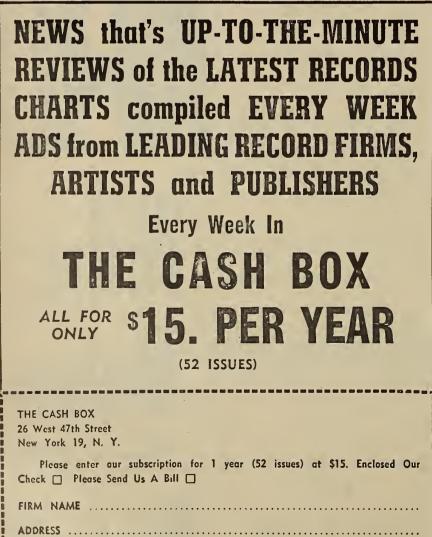
DAUGHTER, (THAT'S YOUR RED WAGON) Swinging Sax Kari (United 115)

#### **Ambassador Kaye**

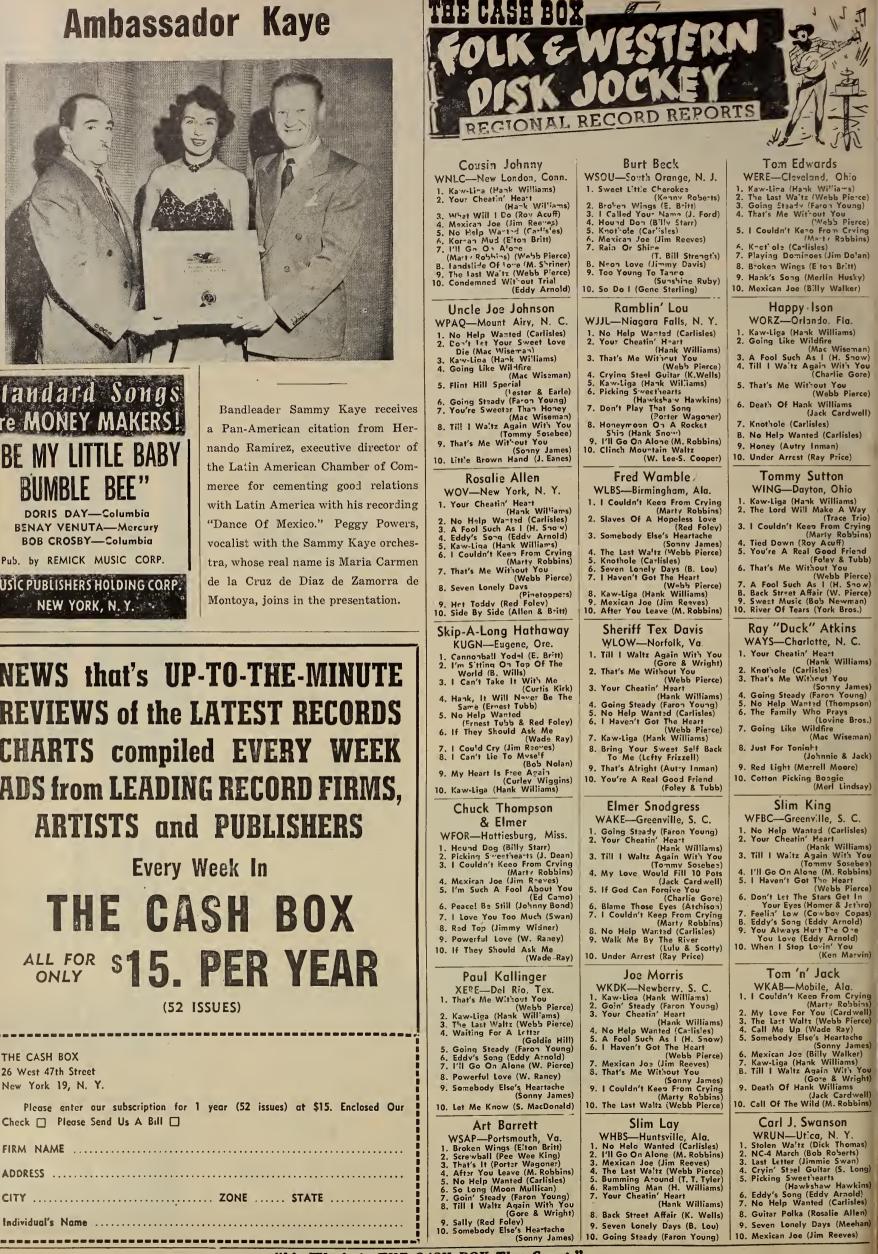


#### Standard Songs are MONEY MAKERS! **'BE MY LITTLE BABY** BUMBLE BEE" DORIS DAY-Columbia BENAY VENUTA-Mercury BOB CROSBY-Columbia Pub. by REMICK MUSIC CORP. MUSIC PUBLISHERS HOLDING CORP. NEW YORK, N.Y.

Bandleader Sammy Kaye receives a Pan-American citation from Hernando Ramirez, executive director of the Latin American Chamber of Commerce for cementing good relations with Latin America with his recording "Dance Of Mexico." Peggy Powers, vocalist with the Sammy Kaye orchestra, whose real name is Maria Carmen de la Cruz de Diaz de Zamorra de Montoya, joins in the presentation.



Individual's Name



10. Going Steady (Faron Young)

The Cash Box, Music

THE NATION'S

sorts

đ

THE CASH BOX

HILLBILLY,

FOLK & WESTERN

JUKE BOX TUNES

**KAW-LIGA** 

The Carlisles

(Mercury 70028; 70028x45)

YOUR CHEATIN' HEART

(MGM 11416; K-11416)

Hank Williams

MEXICAN JOE

(Abbott 115; 45-115)

I COULDN'T KEEP

(Columbia 21075; 4-21075)

A FOOL SUCH AS I

(RCA Victor 20-5034;

I'LL GO ON ALONE

(Decca 28534, 9-28534)

(RCA Victor 20-5108;

(Decca 28594; 9-28594)

**BUMMING AROUND** 

(Decca 28579; 9-28579)

FROM CRYING

Marty Robbins

Hank Snow

Webb Pierce

EDDY'S SONG

LAST WALTZ

Webb Pierce

T. Texas Tyler

Eddy Arnold

47-5108)

47-5034)

Jim Reeves

Hank Williams

(MGM 11416; K-11416)

NO HELP WANTED



**Annual National Hillbilly Day** 

April 25, 1953



CLIFF RODGERS, WHKK, AKPON, OHIO, and CONGRESSMAN WINSTEAD

WASHINGTON, D. C .--- Congressman Arthur Winstead of Mississippi has recently introduced a bill in Congress to officially designate May 26th of each year as National Hillbilly Day. The bill is now in the hands of a com-mitice constituting of William McCul-loch, Ohio; George Meador, Michigan; Laurence Curtiz, Massachuzetts; Frank L. Chelf, Kentucky; Woodrow W. Jones, North Carolina; Byron G. Rogers, Colorado.

It is the belief of Congressman Winstead that such a day should be set aside in honor of the thousands of singers and composers who promote this type of music, the only real, down-to-earth American music in existence.

Cliff Rogers, nationally known disc jockey, song writer and promoter of hillbilly music for the past 20 years, made a special trip to Washington, D. C., to talk to Congressman Winstead and to lend his support to the proposed plan. Cliff is pictured with the Congressman in his office looking at a portion of the hundreds of pieces of mail received when an appeal was made to WHKK listeners in Akron, Ohio to support the idea.

Everyone interested in having this bill passed is urged to write to any of the above mentioned Congressmen.

#### Valley Signs Darrell Glenn, Texas Star; First Disk To Be Issued May 1

NASHVILLE, TENN. — Darrell Glenn, youthful Texas star of tele-vision and radio, has been signed as a recording artist by Valley Pub-lishers, and the new Knoxville record-ing and publishing firm will release his first record about May 1. The 17-year-old Texan is winner of a Bob Wills amateur talent contest for the states of Texas, Oklahoma, Kansas and Louisiana. He was the star of his own radio show over WACO in his home town of Waco, Texas, when 13 years old. He now is a regular on the Bewley Barn Dance weekly TV show, WBAP, Forth weekly TV show, WBAP, Forth Worth, and is a frequent performer on the Big D Jamboree of Dallas.

Darrell is the son of Artie Glenn, of the Rhythm Riders, and does the vocals on tunes written by his father, with the Rhythm Riders providing the musical accompaniment. First Glenn release by Valley is "Crying in the Chapel," a song of the "Peace in the Valley" type, backed with "Hang Up That Telephone," a novelty number.

The record has been previewed by three of the nation's top-ranking disk jockeys and they unanimously predict an outstanding career for the 17-yearold "veteran." Valley has received orders from Texas for the Glenn rec-ord three weeks in advance of the pressing date, and a chapel and stage setting are being constructed in Forth Worth for a television show sched-uled for the release date of "Crying in the Chapel."

Darrell, in addition to being Bob Wills' protege, has been given a help-ing hand by some of the nation's top artists, including Hank Thompson, Tex Ritter, and Sons of the Pioneers. He has been hanging around his father's band since a mere toddler. His father spent a year in writing "Crying in the Chapel," the song Darrell does for Valley.

Darrell is a senior at Tech High School, Forth Worth. He has been active in sports in junior high school, participating in football, baseball and track. He now has foresaken sports to apply himself seriously to the study of the guitar and reading music.

The Rhythm Riders who give him backing in the Valley release include Billy Hudson, guitarist; Royce Cannon, pianist; Ray Yates, rhythm guitarist; and Artie Glenn, bass.

#### Eddy Arnold To Play The Sahara In Las Vegas

LAS VEGAS, NEV.—Eddy Arnold heads an all-star western musical production at Hotel Sahara in Las Vegas May 5-18. Selection of the RCA-Victor recording artist for the important Helldorado celebration time is in line with the Sahara's policy of presenting America's top names in show business. Sahara's orchestra is working on

show business. Sahara's orchestra is working on music of the songs which made Eddy Arnold famous, and guests during May 5-18 will hear the complete array of his numbers. Several acts and the hotel's dancing line will follow a show theme supporting the ballad singer.

On hand will be The Dickens Sisters, Hank Garland, Roy Wiggins and others.

Current releases on RCA-Victor by Eddy Arnold include "You Always Hurt The One You Love," "I'm Gonna Lock My Heart," "Moonlight and Roses," and "The Missouri Waltz."

Eddy Arnold is one of the nation's great recording artists to date having sold approximately 20 million disks. As a radio star he is currently heard on 518 stations coast to coast. His "Eddy Arnold Show" has been sponsored by Purina Mills for nine years.

1707 CHURCH

ONE

45's and 78's

TENN.

5¢



April 25, 1953



O MEDIOCR BULLSEYE & de WEEK FROM "HEY MR. COTTON PICKER" (2:19) [Laurel Music] "THREE THINGS" (3:00) [Starlight Songs] TENNESSEE ERNIE (Capitol 2443) • Tennessie Ernie comes up with a catchy item that has the quality, novelty and charm to break into the magic circle of hits. Titled, "Hey Mr. Cotton Picker," the tune "Hey Mr. Cotton Picker," the tune is a gay and rhythmic bounce with fetching lyrics about a cotton picker. The atmosphere is light hearted, Ernie's gay reading and guitar backing is colorful and ef-fective. We see this side as a defi-nite strong contender for pop honors and would advise ops in almost any location to go with it. The under lid is another good deck. "Three Things" is a changing tampe piece that starts show then tempo piece that starts slow then moves to quick and back to slow. A strong gypsy flavor and a melodic tune. The chanter does a dramatic job on this etching. A good coupling with the nod to the upper deck. JOHNNIE LEE WILLIS

OG FAIR

B (2:23) [Jay & Cee] The flip is a rhythmic bounce chanted smoothly and with rersonality. Two interaction

#### (RCA Victor 50-5243)

(RCA VICTOr 50-5243) "TEN LITTLE BLUEBIRDS IN My LAPEL" (2:27) [Alamo Music] With the Johnnie Lee Willis aggregation handling the instrumen-tal and Curley Lewis dishing up the lyrics the boys etch a lively middle-quick effort with a cute story. "COLOCOLL DADDY" (2:22)

• "OO OOOH DADDY" (2:28) [Manning House] The flip is a slow bounce with Cotton Thompson chipping in with a light hearted yodel. A pleasant ditty.

#### LONZO AND OSCAR (Decca 28624)

(Decco 28624) B "BABY ME BABY" (2:35) [Tannen Music] The pair deviate a bit from their usual hilarious treat-ments to deliver a fairly straight reading of a light romantic item. A quick beat capably handled. B "SKUNK SKIN BRITCHES" (2:10) [Forrest Music] A fast moving ditty with fetching lyrics. On the humorous side, but more re-strained than the sides usually deliv-ered. Pleasing and good for a chuckle

#### GENE STERLING

(Vogue 1022)

(vogue 1022) CRYBABY BABY" (2:15) [J. R. Ranch Music] Gene Sterling warbles a moderate tempo romantic piece with nasal treatment. Gene chants well against a musical back-drop set up by J. R. Ranch Sweet-hearte hearts.

G "SO DO I" (2:25) [J. R. Ranch Music] The under lid is a slow sad love tune sung with ease and sen-timent by Sterling.

#### CURT HINSON (Carolina 1001)

Co "LET'S SEE YOU SMILE" (2:38) [Meyers Music] Curt Hin-son delivers an easy and pleasing vocal of a moderate tempo romantic item.

"DEEP DOWN IN MY HEART" (2:39) The under end is a lovely slow love ditty sung warmly by Hin-son. Strings back the artist on both

ords Present

Darrell Glenn

AND THE RHYTHM RIDERS



Carl Story and his Rambling Mountaineers, veteran quartet group for Mer-cury, will do their first session for Columbia on May 11th in Nashville. Story's group is currently heard over WAYS Charlotte, N. C. and features Claude Boone, Red Rector and Ray Atkins.

Jim Reeves (Abbott) has the Red River Round-Up dj show over KWKH, Shreveport, Monday through Friday from 11:30 P.M. to 1:00 A.M. Reeves, a featured artist on the Louisiana Hayride did a guest spot on Cowtown Round-Up with Al Turner and Dean Turner over KWBC on April 17th and on April 18th guested on the Big "D" Jamboree, KRLD, in Dallas.



"D" Jamboree, KRLD, in Dallas. Red Sovine (MGM) is now featuring Slim Sutterry, formerly at WMT Cedar Rapids, Iowa, Jimmy Hayes, Hank Cabra and Ray Lickie. Darrell Glenn (Valley) is now being featured on the Bewley Flour and Seed Barn Dance Show over WBAP in Fort Worth, Texas. It is understood that Jeanette Hicks, soloist on KWKH did a session for Don Law and records will be re-leased on the Okeh label. Johnny Harris, promoter of Odessa, Texas will have Goldie Hill (Decca) for the annual Rodeo celebration at Monohans, Texas on May 8th and 9th. Jerry Rowley, Port Arthur, Texas is being featured as soloist with the Johnny Horton group. group.

WEBB PIERCE WEBB PIERCE WEBB PIERCE WEBB PIERCE WEBB PIERCE Tillman Franks reports that Jerry G'enn, 12 year old RCA Victor artist now has his new release out, called "I Claimed Jesus First". The youthful Victor artist does guest spots on the Louisiana Hayride. O.K. (Mac) Makela, manager of Slim Whitman (Imperial) reports that Whitman has just finished a highly successful tour of several states in the North east, including a sellout appearance at Symphony Hall in Boston. Makela also reported that Whitman set a new record at Providence, Rhode Island. Whitman's tour was promoted by Jim Small, WCOP, Boston. The Im-perial artist is set for a West Coast tour around May 1st with MCA. Johnnie & Jack (RCA Victor) and Kitty Wells (Deeca) are set to guest on the Big "D" Jamboree this Saturday (April 25th) after group's appearance at the Ball Room in San Diego, according to acts manager, Frankie More. Stan Lewis, of Stan Lewis Record Shop, Shreveport reports that Claude King on Art Rupe's Specialty label is find-ing a very good sales market in his area with his disking of "Got The World By The Tail". King is featured on the CBS portion of the KWKH Louisiana Hayride. Doris Land, 474 Clinton Street, Macon, Georgia is now fan club president for Del Wood the Republic label's keyboard artist. New fan club presi-dent for Johnny Horton (Mercury) is Dot Barnhart, Hughes Springs, Texas. Club president for Lonzo & Oscar is Regena Carr, 1912 Adelicia Avenue, Nash-ville, Tennessee. Word from Ray Atkins, folk & western dj at

Ville, Tennessee. Word from Ray Atkins, folk & western dj at WAYS in Charlotte, N. C. says station will go TV in September. Atkins also says Merrell Moore's "Red Light" is taking in his area. Hoot Rains and Curley Herndon, featured with the S'im Whitman band did a session for themselves recently on the Imperial label. Bill Horne, sales rep for Gramaphone Enterprises of Dallass is doing a good job of promoting folk and western music in his territory. Mary Waters-ton, who manages the record department at Buckley's One Stop Record Service in Nashville, says that response to their one stop service has been excellent. Tom Perryman, Dj at KSIJ, Gladewater, Texas is now doing three hours of folk and western music from 9-12 Monday through Friday. Perryman has been with the station for four years and books and promotes the folk artists who visit his territory. visit his territory.



The Carlisles, handled by Tillman Franks, are still riding the popularity crest with their hit of "No Help Wanted" now being covered in three fields ... the original country disking, the pop field and the rhythm and blues field. Group's latest release "Knothole" is now showing up to the state of the sta now showing up.

Hal Durham, WROL in Knoxville, Tenn., reports that Tabby West's new waxing of "Pretty Little Dedon" is meeting up with the approval of the fans in the station's broadcasting range.

in the station's broadcasting range.
Pvt. Faron Young was in Nashville for a few hours April 7. He came for a recording session with Capitol. Faron cut four records. The first to be released is entitled "What's The Use To Love You"—"I Can't Wait." Faron was recently in New York where he appeared on the Army Talent TV Show. It was at his colonel's and major's suggestion that he participated in the show. He sang "Goin' Steady" with a backing of a twenty-one piece orchestra. Not only did he bring down the house —he walked off with first prize. As a prize, Faron was taken on a whirlwind trip of New York where he visited the best night spots and cafes. During this round of clubs, he met many big name celebrities. He will soon be transferred to Washington, D. C. where with his own group of country and folk artists he will cut for Armed Forces Recruiting Shows.

It was a wonderful gesture on the part of the fellows who participated in the benefit show for Cousin Jody. Easter Sunday. The show netted approxi-mately \$6,000.00. Present for the show were Ernest Tubb, Red Fo'ey, Moon Mullican, Webb Pierce, Hank Snow, Duke of Paducah, Ken Marvin, Ray Price, Eddie Hill, George Morgan and many others.

Webb Pierce is on a two weeks tour of New Mexico and Texas. Attendances at these personal appearances have been rcord-braking and the tour has proven very successful. Much of this success can be attributed to his waxing of "I Haven't Got The Heart"—"The Last Waltz." Saturday, April 18th, Webb will be guest star at the Annual Dance at Louisiana State University in Baton Rouge Louisiana Rouge, Louisiana.

Disk jockeys present at the Opry Saturday (April 11) were Bob Neal, WMPS, Memphis, Tennessee, Connie B. Gay, WARL, Arlington, Virginia, and Bill Lowery, WGST, Atlanta, Georgia.





EVERYDAY MILLIONS OF PEOPLE LISTEN TO THE MUSIC OF THEIR CHOICE PLAYED ON...



LOOK AT THE RECORD ...

#### MUSIC SYSTEMS



MUSIC SYSTEMS ARE SETTING NEW STANDARDS OF PERFORMANCE IN TENS OF THOUSANDS OF LOCATIONS





THE MOST WIDELY PUBLICIZED MECHANISM FOR THE PLAYING OF RECORDED MUSIC **100** SELECTIONS AT THE PHONOGRAPH **100** SELECTIONS ANYWHERE IN THE LOCATION

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#### ere and There

WASHINGTON, D. C.—The Government announced that it is not signing any more contracts for the purchase of copper "for the present." This action was taken, it was said, to "prevent added strain" on the present market. Copper is not in "too plentiful supply," it was stated. Copper supplies became tight after the decontrol by OPS. Foreign supplies are currently selling at 33c to 36.5c a pound, compared to 27.5c before the decontrol action.

NEW YORK, N. Y.—Two rags to riches stories of coin machine empires are told in the April 6 issue of Investor's Reader, a business publication. Accolades are piled high on Robert Z. Greene of Rowe Corp. and Jacob Beresin of ABC Vending.

NEW YORK, N.Y. — The upward trend in prices apparently has been recognized and accepted by the buying public for some time. According to an article which appeared in the New York Times on April 10, in line with the steadily rising cost of newspaper publishing there has been an increase in the number of 6, 7, and 10 cent daily newspapers and a drop in the number of those selling for a nickel, 2 cents or 3 cents a copy. In comparison with ten years ago only four daily papers are now selling for 2 cents a copy and only 33 for 3 cents. An inrease of from 150% to 500% in ten years. Machine operators, facing the problem of raising prices in view of increased costs, are now moving in that direction.

NEW YORK, N. Y.—Further proof that nickels are no longer nickels. The New York City subway system, whose nickel fare was the subject of many long and acrimonious political hassles, and which finally capitulated and went to a dime when no longer able to sustain itself on the income from the devalued five cent piece, now faces the prospect of a sixteen to eighteen cent fare. This from a report made public by the Mayor's Committee on Management Survey. Add to this the prediction of President of the City Council, Rudolph Halley, that the fare will eventually reach 25 cents.

LONDON, ENG.—The problems of the coinmen are not local but international. While operators in America are fighting the McCarran Bill it seems a similar ASCAP type attempt is being made in England to persuade the Government to abolish the copyright at present vested in the manufacturers of records. A Committee, set up by the Board of Trade to review the whole field of Copyright law recommended that the law should not be changed.

# Who's Next Ascap?

(EDITORIAL)

**McCarran Bill - Dirksen Bill:** 

Representatives of this publication have had many ask, "Who's next?"

Referring, of course, to the presentation: 1) McCarran Bill, and 2) Dirksen Bill.

Similar bills. Similar thoughts. Similar purpose.

With but the slight exception that the McCarran Bill (now before the Senate's Committee on the Judiciary as is the Dirksen Bill also before this Committee) eliminates the owner of one juke box from paying DOUBLE TAX FOR THE SAME TUNE, both Bills are introduced for the purpose of amending the "Copyright Act of 1909" so that juke box owners will no longer be excepted from paying royalty for the use of copyrighted music.

Senator Dirksen (Rep., Ill.) lists his bill as a "request bill". Which, it is reported, was requested by some "friend" of the Senator.

In the meantime, though, ASCAP (American Society of Composers, Authors and Publishers) has been very frank in stating that they are sponsoring the McCarran Bill, introduced into the Senate by Sen. Pat McCarran (Dem., Nev.) on February 27, 1953.

The reason that representatives of this publication have been facing so many questions from juke box owners is due to the fact that this is all becoming somewhat confusing.

It seems there simply must be ready some bills to be introduced into the House of Representatives too!

"After all," as these men ask, "would ASCAP overlook the House of Representatives which they have never before done?"

This all, then, results in the belief that there simply must be more bills (probably similar to the one introduced by Sen. Everett M. Dirksen of Illinois) all ready to be presented.

"If there are," juke box owners ask representatives of this publication, "wouldn't it only be sporting of ASCAP to tell us in advance?"

As one of the nation's juke box leaders says, "The more the merrier", and adds "but wouldn't it be nice if ASCAP would tell us now, a little bit in advance, just how many more bills will be presented, in the House of Representatives as well as in the Senate?"

April 25, 1953

As far as the nation's juke box owners are concerned, regardless of the number of bills that have been, and will yet be presented, either into the Senate or into the House of Representatives, as predicted: This 83rd Session of the Congress is going to see some very lively action; viz: ASCAP vs Juke Box Owners.

We wonder how ASCAP will explain. to whatever Sub-Committee of the Committee on the Judiciary in the Senate and/or the House which may be named to hold Open Public Hearings on the bills, the DOUBLE TAX FEATURE of all the bills so far presented.

Surely it will be interesting listening to ASCAP report that they, ASCAP directly, receive absolutely nothing from the juke box owners who use recordings featuring their copyrighted tunes.

Then how will they answer the fact that: ASCAP is the collective collection agency of the ASCAP publishers and writers who already receive royalties directly from the recording companies? (All know these royalties are added onto the price the juke box owner pays for the recordings).

Therefore, ASCAP (which *IS* these very same ASCAP publishers and writers, or twist it the other way, ASCAP publishers and writers *ARE* ASCAP) ARE ALREADY OBTAINING ROYAL-TIES for their copyrighted music.

This isn't the point here. What would be very nice would be if ASCAP would tell the juke box industry who's bill is going to be presented next —and the next—and the next—and the next.

# It's got more ON THE BALL

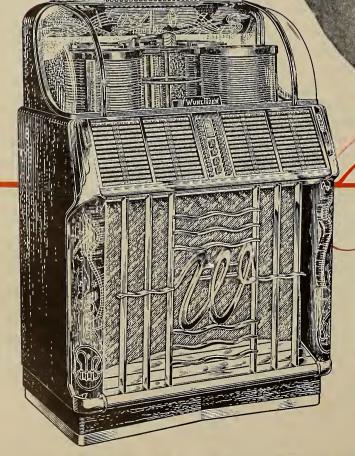
#### That's why you get more IN THE CASH BOX

Not only does the Wurlitzer Fifteen Hundred have more on the ball—it mixes the fast ones with the slow ones, the 45's with the 78's. No other phonograph will do it.

It puts a selection of 104 tunes solidly over the plate and the customers love it.

If you want to get into the big league locations...and stay there...make your pitch with the Wurlitzer Fifteen Hundred.

#### See your WURLITZER DISTRIBUTOR



#### WURLITZER MODEL 1650

A compact 48-selection, straight 45 RPM phonograph priced to pay the operator a real profit. Available as Model 1600 playing 45 or 78 RPM records.



urlitzer fifteen hundred

THE RUDOLPH WURLITZER COMPANY • NORTH TONAWANDA, NEW YORK

The Cash Box

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April 25, 1953



#### The Cash Box



Nationwide Survey Shows Distribs Busier Than Ever But Can't Get Enough New Equipment To Stem Growing Backlog

CHICAGO—From the east to the far west, from the deep south to the north, distributors continue to report growing backlogs of orders for new equipment.

One western distributor reports, "We're busier than we've ever been, but, we just can't get enough new equipment to stem the growing back-log of orders we already have on hand."

An eastern distributor says, "I could use carloads of new games, but, am only getting dribs and drabs of what I actually need."

A midwestern distributor reports, "There were almost fist fights here when one large shipment came through. This was the first shipment of this size we've had in many, many months."

One noted music distributor in the southwest says, "All we can do is what we are doing now, and what we've we are doing now, and what we've been doing for some mon'hs past, simply continue to promise our cus-tomers that we'll get their machines to them just as soon as the factory ships to us."

Statements of this kind continue to be the rule wherever the survey was taken.

For example, two trailer loads of new amusements were sold out within a few hours, one very well known eastern distributor reported.

Others have the same story to tell, "When we do get new machines they just seem to disappear even before they're unpacked."

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A midwestern distributor claims, "This dearth of new machines is hurt-ing us all the way down the line. It not only holds up all trades which we have made, but, it's forcing us to prac-tically halt business." Another distributor in the north central states says, "Naturally we could use just as many machines as our factories can ship us. But, what hurts most, is the fact that when they do ship, we get such a small quantity, and always expect many more ma-chines than we get, that we just get ourselves in trouble with many of our customers."

A distributor in the deep south says, "I've just stopped taking orders for some of the new products we repre-sent. All I can tell my customers is that, 'when they come in, we'll phone you'."

A southeastern distributor reports, "We realize that the factories are up against it at this time. We suggest, therefore, that they extend their runs on the new products, until everyone is satisfied."

The fact remains that all distribu-tors realize that the lack of labor here in Chicago is the biggest problem fac-ing the factories. They also realize that the Spring season has opened demand wide for many products.

They know that the factories here are working overtime in an effort to meet their demands and that all execu-tives of the leading plants are trying their best to so allocate orders that all will be fairly treated in every regard.



FRANK MENCURI

CHICAGO—Frank Mencuri, gen-eral sales manager of Exhibit Supply, officially released the extremely color-ful and flashy "Sea Skate" this past week to the trade.

This brand new, flashy boat ride, reported to be, "The perfect summer ride for kids," has already been seen by many of Exhibit's distributors.

The firm was planning to hold back production for a while, to catch up with the backlog of orders it has on

hand for all its products, but demand has forced it into immediate produc-tion of "Sea Skate."

According to Frank Mencuri, "This is one boat that is authentic in every regard. It features true and thrilling speed boat action. Every kid who has ridden in it just simply wouldn't get out of it.

out of it. "'Sea Skate'," Mencuri continues, "rolls, dips and heels over, just like any actual speed boat. In addition it has the horn, running lights, flying pennant, chrome step plates, plexi-glass windshield, finger-grip wheel and variable speed control.

"Our 'Sea Skate' is not like any other boat ride ever produced. It is truly one of the sturdiest and best rides ever built.

"It was extensively tested before even being presented to our distribu-tors. Every one of these men without fail, has acclaimed it as one of the greatest, most appealing and colorful money-makers yet introduced."

Mencuri feels certain that "Ex-hibit's leadership in the kiddie ride field will be tremendously enhanced when operators see the 'Sea Skate'."

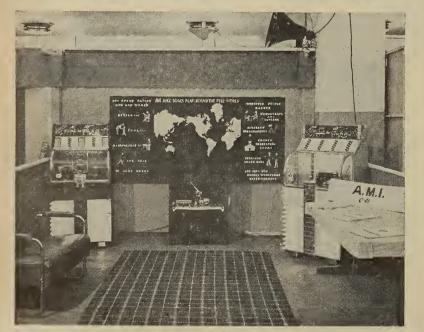
He says, "Any location, anywhere, this summer, will bring doubled and even redoubled profits to operators who feature the flashy 'Sea Skate.'

"This is the only authentic speed boat ride that has yet been presented to the industry. It is one ride in which all of us, here at Exhibit Supply, take great pride and pleasure in presenting to the nation's kiddie ride operators."

#### **Keeney Shipping "Club Bowler"**

Exhibit Intro's "Sea Skate"

#### at "Industriama" AMI Exhibit Room



Thousands of people were attracted to the AMI exhibit at the INDUSTRI-A Exposition held this month at the Civic Auditorium, Grand Rapids, AMA Michigan.

Sponsored by the YMCA Foremen's Club, with the cooperation of the Grand Rapids Chamber of Commerce, more than 60 industrial firms in the Metro-politan Grand Rapids area had exhibits.

Purpose of the INDUSTRIAMA was to show that our free economy has brought Americans the world's highest standard of living. This exhibit was planned in conjunction with the Chamber's Freedom in Action program.



PAUL HUEBSCH

CHICAGO—J. H. Keeney & Com-pany, Inc., this city, started to ship its new "Club Bowler" this past week.

Regarding this new bowling ma-chine, Paul Huebsch, general sales manager of the firm stated, "It is, without any doubt, the finest bowling game we have yet introduced to the industry.

"Every one of our distributors," he continued, "who has already received his first shipment, reports the game to be 'outstanding in every regard'."

"Club Bowler" has a unique, four-

games-in-one, dial feature. The dial is hidden inside the cabinet of the game.

The four games which can be played are: 1) 20-30 scoring; 2) 10th frame feature; 3) Bonus scoring, to as high as a possible 900 score; and 4) Double score on 3rd, 5th or 7th frame.

To have "Club Bowler" work on any of the above four types games, all that the operator need do, is to simply dial the switch inside the game over to the type play he wants for the location.

"Club Bowler" is, in itself, regulation bowling, but, the four features in one, make the game one of the most outstanding this firm has produced.

This meets with the demand of the operators for the newest type of bowling games by including the simple dial switchover in this four-games-inone "Club Bowler."

Paul Huebsch stated, "Every territory requires a different type of bowling game operation today.

"Because of this," he explains, "we have worked long and hard to bring about 'Club Bowler' so that the operators would be able to use the shuffle play method best suited to their area and, at the same time, know that they can switch over to another type play anytime they so desire."

April 25, 1953



#### Labor Shortage **Holds Back Great**er Games Sales

CHICAGO — The labor shortage here, one of the most acute in the country, is holding back what would probably be all time high sales for games of all kinds, according to exec-utives of the leading games factories. Newspapers here reported that they had set new high marks for classified 'want ads.' The Chicago Tribune re-ported that it had reached the highest linage mark in its history for such advertising. Manufacturers have been plagued

Manufacturers have been plagued by the labor shortage. They have tried almost everything tc get help to keep games rolling from their plants in a more continuous stream.

bistributors who are complaining, one noted factory executive stated, have no idea of the extent of the labor

have no idea of the extent of the labor shortage here. "Skilled help," he continued, "is al-most impossible to obtain. "In fact," he said, "we are at the point where we are happy to get even the most untrained help and attempt to do whatever we can with these peo-ple in an effort to step up production." As the trade knows some factories here have gone on six day work sched-ules in an effort to catch up with their ules in an effort to catch up with their orders

With the Spring and Summer sea-son getting under way with a rush, orders have come thru in larger num-bers than even the manufacturers an-ticipated and this, too, has had its effect. effect.

"It's almost impossible, with the present labor shortage, to guarantee any of our distributors that we will

#### Ride 'Em Cowboy!



fulfill their shipments on any specified time," one well known factory head stated. Others say that, as long as the labor shortage continues, they will simply have to work with whatever help they now have in an effort to fill whatever number of orders they possibly can as fast as they can.

- Skipper McALESTER, OKLA. Wilson, 6, son of Cliff Wilson, Wilson Distributing Company, Tulsa, chases bandits on his trusty steed, the "Champion" Ballyhorse. Retail food stores are proving gold mines for operators of kiddie rides.



PHONE: STEVENSON 2-2903

April 25, 1953

# **AN ANSWER TO LOCATION OWNERS** WHO ARE ASKING OPERATORS

SINCE 1934, WHEN THE MODERN AUTOMATIC PHONOGRAPH CAME INTO BEING, OPERATORS HAVE CONTINUED TO CHARGE 5¢ PER PLAY FOR EACH RECORD. IN THOSE 19 YEARS ALL COSTS OF MATERIALS DAILY USED IN THE OPERATION OF PHONOGRAPHS, INCLUDING OPERATING OVERHEAD EXPENSE, HAVE RISEN FROM 100% TO OVER 400% IN SOME INSTANCES. THESE INCREASES INCLUDE SALARIES FOR MECHANICS, SERVICEMEN, COLLECTORS, HELPERS, OFFICE WORKERS, AS WELL AS RENT, RECORDS, TUBES, CARS, TRUCKS, GAS, OIL, NEEDLES, PLASTICS, BULBS, AND HUNDREDS OF OTHER PARTS, SUPPLIES AND SUNDRIES, AS WELL AS TAXES, LICENSE FEES, ETC., DAILY PAID OUT BY AUTOMATIC PHONOGRAPH OPERATORS, JUST LIKE COSTS AND PRICES OF ALL MERCHANDISE, MATERIALS AND SERVICES HAVE TREMENDOUSLY ZOOMED IN PRICE DURING THESE PAST 19 YEARS.

The very, very limited list to the right gives only a minute idea of what has happened in inflation - ridden America from 1934 to 1953.

In 1934 the first modern automatic phonograph mechanism was presented to the world.

to the world. It did not just revive the former automatic music industry, which had fallen by the wayside for some years (the old days of automatic pianos, automatic harps, automatic violins, etc.) . . . it actually started an en-tirely new industry.

The automatic phonograph com-pletely revived the recording industry which had fallen to its very lowest point as an industry.

The modern automatic phonograph brought new life to the record busi-ness. It helped create new stars. It helped start the sales of home phonos all over again.

It caused publishers, song writers, composers, lyricists, stage personali-ties and performers to suddenly find themselves back again in the public

themselves back again in the public limelight. But nineteen years ago (1934) things were a lot different in what was then depression-ridden America, as compared to what they are now (1953) in inflation-ridden America. Costs have zoomed up from 100% to over 400% on items in daily use by automatic phonograph operators. This also includes their general operating overhead expense. But, the automatic phonograph op-

overhead expense. But, the automatic phonograph op-erator, regardless of these stunning increases in all costs of his supplies and his overhead expenses, continued to charge only 5c. per record play. He was losing money. He was be-coming desperate. He tried in every possible fashion to somehow break even against an inflationary-cost-rising tide.

rising tide.

rising tide. And then along came television to make even this impossible. The entire automatic music industry then reached its lowest low-point. The automatic music operator now saw that there was no longer any profit in automatic music. His only answer, and he fought hard against it, was to increase the cost per record play and attempt, by this one and

only method left him, to somehow once again break even and, perhaps, if the public continued to play the automatic phonographs as much as they used to, he might even show some profit.

he might even show some profit. There is no storekeeper who hasn't also been forced to raise the prices of his merchandise. Not once, not twice, but, many, many times, since 1934. The automatic music industry, did not raise its price, regardless of the higher costs it was enduring those nast nineteen years.

past nineteen years.

past nineteen years. Today, the automatic music opera-tors, because television has cut deeply into playing time, because inflation is rampant because costs and over-head operating expenses and because fees and taxes have risen anywhere from 100 per cent to over 400 per cent, have been forced, actually forced, to charge 10c. per record play, 3 plays for 25c. for 25c.

In short, at 3 plays for 25c., which means 8 and ½ cents cost to the public per record played, the operators have hiked their price about 50 per cent, compared to the fact that they are, enduring increases from 100 per cent to over 400 per cent.

Even if they were able to sell every record play to the public for a straight dime (10c each record play) they would still find it a battle to survive.

The problem today is to somehow stimulate the public to play more than before.

This is only being achieved because This is only being achieved because artists, bands, and performers, realize that the automatic phono is impor-tant to their careers. They are work-ing with the record manufacturers to constantly produce better recordings of great popular tunes, so that people will be attracted to automatic phono-ments and will play more times than graphs, and will play more times than before.

Any retailer can carefully check the statements here against his own products, his own costs, his own over-head operating expenses, from 1934 to 1953

Then let him decide whether the automatic music operator who has a phonograph in his place of business isn't also entitled to raise his price so that he can continue to try hard to earn a livelihood.

#### JUKE BOX INDUSTRY INCREASES **SINCE 1934**

Salaries, Wages, Etc	Up 150%
Transportation	Up 200%
Gas, Oil , Maintenance	
Equipment Costs	
Phonograph Records	
Tubes, Amplifiers, Needles,	-
Parts, Supplies	Up 200%

#### **GENERAL LIVING COST INCREASES SINCE 1934**

•

Food, Clothing, Etc		Up 200%
Daily Newspaper		Up 150%
Pay Station Phone Call		Up 100%
Street Car, Subway, Bus Ride		Up 100%
Bottle Of Beer	• •	Up 133%
Shoe Shine		Up 200%
Restaurant Meals	• •	Up 200%

OPERATOR ASSOCIATIONS and OPERATORS: WIRE IMMEDIATELY FOR FREE REPRINTS-STATE QUANTITY!



"... The Cash Box has done some great things for the operators in the past—but the page 'Why 10c Play' is the greatest! It will be the most powerful weapon in educating both locations and juke box patrons as to why we must get a dime. Please send me 5,000 reprints for my own operation as well as for the members of the Music Guild of New Jersey."

Ed Burg RUNYON OPERATING DIVISION Newark, N. J.

"... The full page on Page 40 of the April 18th Issue of The Cash Box is a wonderful piece for the operators who are trying to convert to ten cent play.

"You can always depend on The Cash Box coming up with help for the operators as we know you understand our problems.

"We are taking the liberty of running a full page ad in several daily newspapers and using this full page in The Cash Box to help to educate the public and the location owners of our problems in reference to ten cent play.

"We would like to have about 1,000 reprints so that we can mail them to our customers, and the Guild."

Hirsh de La Viez HIRSH COIN MACHINE CORP. Washington, D. C.

"... We sincerely believe that this article should be circulated throughout our best urban locations. We would therefore appreciate your sending us several hundred copies of this article for that purpose.

"Again we would like to commend you on the quality of this work. Thank you for your cooperation.

> DAVIS DISTRIBUTING CORP. Albany, N. Y.

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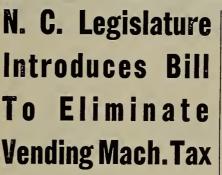
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Mark

A bill to eliminate the North Carolina tax on all vending machines except those which dispense soft drinks was introduced in the State Legislature (March 17) by Senator Carl T. Hicks of Greene and others.

The proposed legislation would require distributors to continue paying a distributor's tax of \$100 on cigarette and drink machines and \$25 on food dispensers and weighing machines, but would eliminate a per-machine tax of \$5 for machines handling cigarettes and other tobacco products, 50 cents for 1-cent food dispensers, \$1 for 5-cent food dispensers and \$2.50 for weighing machines. The present tax of \$15 per soft drink machine would remain in force.

Senator Hicks said the purpose of the bill is "to promote the sale of farm products by making it more profitable to use vending machines."

The measure also would eliminate county and municipal license taxes on the merchandising machines.



To The Cash Box

The Cash Box

## **Depreciation Problems** Can Be Halted By Sen. Frear's Bill (S. 298)

## **Bill Now Before Senate Fi**nance Committee Will Allow **Businessmen To Arrange Own Depreciation** Schedules

WASHINGTON, D. C .--- Businessmen can arrange their own depreciation schedules if Senator J. Allen Frear's bill (S.298), now before the Senate Finance Committee receives a favorable hearing, and is passed.

The many inequities in depreciation schedules which now exist thruout all industries will, if this bill becomes law, be cured for once and all time.

Though some officials of the Treasury are against its passage, on the theory that it will cut down taxes, the majority of the nation's business men, as well as the Senate Small Business Committee, are in favor of the bill.

The bill (which has been reproduced in The Cash Box) points out that the average businessman can set up his own depreciation schedule to depreciate his capital investment equipment "within a reasonable period of time."

He will simply notify the Internal Revenue Bureau in his area the time limit he desires to place on depreciating his equipment.

Those businessmen in favor of this bill point out that it may mean lower tax dollars in the beginning, but that once equipment is depreciated, the tax dollar will again come back.

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In the juke box industry there has long been complaints regarding the various different depreciation schedules existing about the country. There have been arguments advanced with regional offices of the Internal Revenue Bureau to show that some depreciation schedules are completely inequitable.

Amusement games men, even more than the juke box owners, have been complaining of these inequities for sometime now.

They point out that the two year depreciation schedule on games, which schedule exists in some areas, is absolutely out of line, because the average game is long out of their hands within six months.

The cure for the industry exists in Senator J. Allen Frear's bill (S.298). The bill should receive the complete support of everyone engaged in the field.

Letters to Congressmen and Sena-tors regarding favorable voting on this bill have been urged for sometime now.

#### **Meeting Dates Of Music Operators' Associations**

- Apr. 20-Westchester Operators' Guild Place: American Legion Hall, White Plains, N. Y.
  - 21-Western Massachusetts Music Guild Place: Contact Ralph Ridgeway, Springfield, Mass. Tel. 2-4948.
  - 27-Central States Music Guild, Inc. Place: 805 Main Street, Peoria, Ill.
- May 13-New York State Operators' Guild Place: Nelson House, Poughkeepsie
  - 14-Music Operators of Northern Illinois Place: To be announced.
  - 19-Westchester Operators' Guild Dinner Place: Bill Reiber's Restaurant, Elmsford, N. Y.

#### Schools At Lieberman Music

April 25, 1953



MINNEAPOLIS, MINN .- The Lieberman Music Company, this city, with the cooperation of AMI, Bally and United, held service schools on April 6, 7, and 8 for the operators in the Minneapolis area. (Complete story and names of operators who attended appeared in The Cash Box 4/18/53).

Shown above in the upper left picture is Al Mason of the AMI service school; upper right-Bill DeSelm, and Herb Oettinger of United and Harold Lieberman at the chow table; lower left-Henry Brown of Bally; and lower right-Servicemen and operators who attended the schools.

#### **Edgewater Heart Fund Gains** And So Does Nate Feinstein

CHICAGO, ILL.—Some months back Nate Feinstein of Atlas Music Company, this city, was stricken with a severe heart attack and immedi-ately confined to the Edgewater Hospital. The prompt attention accorded Nate at the Edgewater resulted in his recovery and Feinstein was soon sent home to convalesce. At the hospital and home, Nate was the constant recipient of letters, cards and gifts from coinmen from all over the country who read about his illness in The Cash Box.

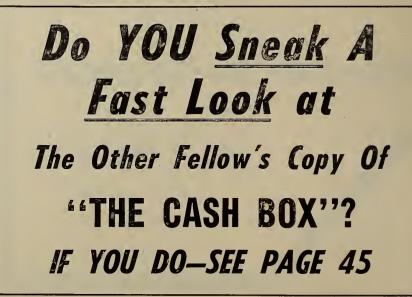
This week The Cash Box received the following letter from Feinstein.

"I have just come to the office as I am now allowed to be here for 2 hours a day. Next week it will be one-half days. Ultimately, I hope to be back in the regular routine soon.

"My reason for writing is to thank you for your kindness in writing to me when I was in the hospital and for the courtesy of keeping me informed with The Cash Box during all this period.

"Eve and I both want to thank you for your good wishes and incidentally I am enclosing a check for the Edgewater Heart Fund. Needless to say, it is a ncble cause for which you are so valiantly working and such good work and such a good cause must ultimately wind up successful."

NATE FEINSTEIN





April 25, 1953



"It's What's in THE CASH BOX That Counts"

The Cash Box



# FOREIGN -BUYERS -

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### Satisfaction and Profit!

We represent the nation's leading manufacturers and carry the world's largest stock of beautifully reconditioned Pin Games, Kiddie Rides, Music Machines, Arcade Equipment and Alleys.

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# Mutoscope '53 "Photomat" In Full Production Two Shifts Going:

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LONG ISLAND CITY, N. Y.—William Rabkin, president, and Herbert Klein, sales manager of International Mutoscope Corporation, this city, reported this week that its 1953 model of "Photomat" is now on the production line, with shipments starting in May.

**Deliveries In Mav** 

"We are very busy with the '53 'Photomat'", stated Klein. "Our factory is running 2 shifts to take care of our production, as we are most anxious to get the machine to our customers are rapidly as possible. It was necessary to get 2 shifts going as there are many backlogged orders as well as current demand for the '53 'Photomat'.

"The '53 model will include many new advances over the last model, which will be beneficial to the operator. The Mutoscope 'Photomat' has gained an enviable reputation over the years, but, like any progressive firm, we are continually studying ways and means to bring the trade the top photo machine. The '53 model meets this standard of the newest, latest and greatest in automatic photography."

### Moroccan Coinman Visits International

PHILADELPHIA, PA. — Marcel Vandervyver, a native of Belgium, operating machines in Morocco, spent several days in this city visiting with Abe Witsen and Sol Groentemann at International Amusement Company.

Vendervyver will then go on to Chicago to visit at the coin machine factories.



# **National Rejector Instructs Navy**



ST. LOUIS, MO. — National Rejectors, Inc., this city, have a unique service for Navy personnel. Since soda vending machines utilizing National coin handling equipment are placed aboard most navy vessels, care and maintenance of these machines are important. National Rejectors, Inc., world's largest manufacturers of slug rejectors and coin handling equipment, provides instructors to teach navy personnel how to repair and maintain National equipment. This enables the vending machines aboard ship to be in continuous operation, serving sailors efficiently while out at sea.

April 25, 1953

The Navy school is part of a country-wide program. National has set up service centers in Long Island, N. Y., Chicago, Atlanta, Dallas, and Los Angeles to give maintenance help and instruction to vending machine operators.

Seen above are Russ Penly, Atlanta branch manager for National Rejectors, Inc., instructing Navy Personnel at a school held in Norfolk, Virginia.

# **Attention: Members "20 Year Club"**

ATANTIC HIGHLANDS, N. J.— Have you written to Babe Kaufman at 40 Hooper Ave., this city, accepting her invitation to attend her house and lawn party on Sunday, June 21?

This will be quite a shindig, and Babe wants all you club members, no matter where you are, to be on hand. Be sure to drop Babe a note.



With the springlike weather we have been having in Texas and the recent rains the coin machine business as well as the distributing business is better than it has been in years. . . . We were sorry to learn that Jack Sprott of Temple is back in the hospital. He is having difficulties with the injuries he suffered a couple of years ago when he turned his Cadillac over. He is in Scott Hall. . . .Harold Strange's wife is in the same hospital with Mr. Sprott, his boss. Harold has been handling the business while the boss recovers. He says that when he gets Jack and his wife out of the hospital he is going to go there for a rest.... The Record Mart has opened a record department in the M. E. Moses downtown location. We wish Jack Michaelson and his partner Arthur Rubin as much success with it as they have had with the Record Mart. . . . And speaking of record shops, W. M. Nelms of Gilmer is opening a record and appliance store. He was in Dallas this week getting ideas for the new venture. . . . Tommy Chatten of Commercial Music is among the early fishermen to make the trek to Lake Texoma. He went out this weekend but says it was cold and he caught only one fish. It would hardly be worth mentioning except that the fish was a whopper, a twenty-four pound catfish. . . . From over Fort Worth way we hear that Walter Thannish is doing a good business and improving his route. . . . Things are looking up for Vincent Lopez. . . . E. C. Stanley says the business is good for him. ... Ralph Claybrook, one of the biggest operators in Fort Worth, is keeping his route in tip top condition with new equipment. We hear that Jimmy Browning has had illness in his family. He is with Big D. Music you know.

"It's What's in THE CASH BOX That Counts"

# The Woman's Viewpoint of the Coin Machine Industry



GERTRUDE BROWNE

BEACON, N. Y. — "Of course a woman can succeed in the Coin Machine business" says Gertrude Browne. "It is a business that requires patience, hard work, attention to detail and organization."

Paramount Amusement Company was the first firm started in 1923 by Gurdon Browne. Later the name was changed to Paramount Specialty Company; then to Paramount Distributors; and then incorporated in 1946 under Paramount Vending Corporation. Altho associated from the very beginning, Gertrude Browne took over the business in 1949, and now is sole owner and runs the entire business herself with her employees.

The firm operated a large route of phonographs, pin games, shuffle games, scales, and some arcade machines during the summer season.

Originally a school teacher, Gertrude Browne resigned in 1944 to join the Paramount firm, which she eventually took over entirely in 1949. "In the teaching field, I worked thru the public school system, but entirely with handicapped children — therapy, rather than routine classroom procedure," she relates. "Each charge was individual. Now I carry this over to our locations and try not to regiment them, but consider each individually. It helps, I think. I liked my school work, but find Paramount's business much more fascinating.

"In dealing with locations, often a woman can do a better job than a man because she will be more patient and understanding. She will listen to their problems and generally get full cooperation from them because she has granted them time to express themselves.

"My big regret is that in some people's opinion our business is still a 'racket'. This is hardly true, for anyone who operates today knows that he honestly works for his income just as surely as the merchant or professional man.

"Loyal cooperation of the employees in your organization is the greatest asset any business can hope for. This is especially pertinent to the person running a route of any size. I mention this because at this writing Paramount is fortunate in having exceptional individuals in the repair department and in the office. Looking back over past years I consider this of first importance. "I know each location percently

"I know each location personally. This contact helps tremendously in most cases. There are and always will be problem locations as every operator knows—but these are in the minority.

"Courtesy is the general rule in this business. I would not hesitate to recommend working in this field to any woman who is interested. It surely holds more interest and variety than other accepted occupations that women generally follow.

"'Gentleman's word' is strictly binding I find. Now and then the exception may be charged off to a misunderstanding in conversation, but this is a rare occurrence.

"The woman who likes people can surely have a full life if she is active in a business such as ours. In no other field, that I can now think of, is there so many human interest stories to be encountered. Any operator can agree with me on this. I seldom leave a location that I haven't 'shared' some good or bad fortune with the proprietor, his wife or the help. I can never say my day is dull or empty just the contrary."

Gertrude Browne points out two definite needs for all in the business: 1) Organization of operators, and 2) A training course or school for mechanics.

She is a charter member and officer of the New York State Operators Guild. "It has proved itself over and over again in our area," she relates. "We are helping each other instead of 'scrapping' and in so doing help ourselves most. We are 'friends'. We can discuss similar problems, gaining by procedure used by the other operator in dealing with his 'like difficulties.' We loan necessary parts or equipment. A difficult repair job often gets 'consultant' advice or help from other mechanics. The location is slowly learning that there is no more possibility of 'jockeying' one operator against the other. Organization has done a great deal toward taking the struggle and fight for existence from our occupation.'

As to the school for mechanics, Gertrude Browne says, "This is a highly specialized field and even a 'gifted' mechanic will need much time to familiarize himself with the problems he will meet. An 'all round' training is the need to fill the demand for efficient help for the operator."

Concluding, Gertrude Browne states, "Again, I repeat I like the Coin Machine business. It's interesting, clean, challenging to the utmost and never gives you a 'dull moment'."

"It's What's in THE CASH BOX That Counts"



# **Oregon Bill Would OK Pins**

PORTLAND, ORE. — Oregon's House of Representatives passed (March 25) and sent to the State Senate a bill that would make pinball games that offer "free plays" completely legal in the state.

Effect of the bill would be to nullify a ruling by former State Attorney General George Neuner that free plays are "a thing of value" and that pinball machines thus are of questionable legality under the state anti-lottery laws.

The masure approved by the House was House Bill No. 404, introduced by Rep. Earl Hill of Cushman. It was recommended for passage by the House judiciary committee, headed by Rep. Carl Francis of Dayton, who said the bill would be of financial benefit to cities by permitting them to impose taxes or licenses on the machines.



# Ass'n Automatic Machine Ops Formed In Manchester, England

MANCHESTER, ENGLAND—The officers of the Manchester and North-Western Section of ACA (Amusement Caterers Association), this city, have resigned and formed the Association of Automatic Machine Operators, according to a story in "The World's Fair," English coin machine publication.

cation. S. M. Morris, secretary, in a letter stated that the ACA has refused assistance to certain members owning juke boxes, because the "Association's services are not available to any machines situated in shops, cafes, snack bars, hotels, etc."

The object of the new Association is to cooperate with all operators of automatic equipment, regardless of the type of location where their machines are situated.

The chairman of the association is F. D. Buxton.

"It's What's in THE CASH BOX That Counts"



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The editorial "An Answer To Location Owners Who Are Asking Operators "Why 10c. Play?", which appeared on Page 40 of the April 18 issue, is reproduced once again in this issue. We received so many requests for reprints that we thought it advisable to run it again in the event it was overlooked. Operators were tremendously enthusiastic over this editorial explaining the necessity of operating at a dime. Once again, in order to cooperate with the operator, as has been the policy since our first day, The Cash Box is assuming the cost of reprints. Wire or phone immediately the New York office, stating the quantity desired.

New equipment getting a big play at Mike Munves', as well as reconditioned arcade machines. Of the new machines, mostly kiddie rides catching the eye of arcade owners, as well as Exhibit's "Space Gun." "If things keep on as they're doing now" smiles Mike, "1953 will be our biggest year." . . . Nat Cohn, Riteway, hoping to supply demand for their "Acqua Jet" and "Atomic Jet" kiddie rides. . . . Harry Rosen, Atlantic New York Corp. (Seeburg distrib) planning on a June visit to Miami. Meyer Parkoff, the other half of this team, has some ideas and plans which he'll soon put into effect. . . . I. U. E., Local 465, C.I.O. (shuffle board union) holds its annual banquet and dance at the Latin Quarter on Sunday night, April 19. Jimmie Cagino, president, and Al Gilbert, vice president, worked hard on arrangements, as well as a souvenir journal, and report that both proved successful. Approximately 300 operators of shuffleboard games, their wives and guests are expected to be on hand. . . . We like the line in the Exhibit Supply "News Bulletin" this week—"Must check The Cash Box to find out what I have been doing lately. Gersh must have a crystal ball stashed away someplace."

Charley Katz, National Kiddie Rides, tells how active he is handling orders here, while Hymie Rosenberg keeps phoning and mailing in orders from firms he has been visiting thruout the country. . . . Hymie and Harry Koeppel, Koeppel Distributing, rabid baseball fans, keep their TV set going for the opening day of baseball—but it doesn't stop them turning out those gillion reconditioned music machines. . . . Joe Young very proud of the award presented him by Dr. Jack Kaplan, past commander of the National Variety Artists Post #690 of The American Legion this past Saturday. The placque reads for "outstanding exemplification of the qualities of True Americanism, Courage, Honor, Service, Leadership." The honor was given Joe for his donations of juke boxes to service groups.



Many of the service men and operators who attended the three day service school at Lieberman Music Company thanked Harold Lieberman for bringing the schools to this area which enabled them to get the latest information on servicing their equipment. Bill DeSelm and Herb Oettinger flew to the Twin Cities Tuesday. Bill and Herb are associated with United Manufacturing Company of Chicago. . . . Bob Aherin of LaMour, N. D., managed to take some time off in order to make a trip to the Twin Cities to pick up needed supplies and records. He also checked up to see what was new in coin operated equipment. . . . Leo Jewell of Stillwater, Minn. reports that he had a nice vacation and now its time that he got back on the job again. . . . Vince Jorgenson of Mason City, Ia., combined business and pleasure on his last visit to Minneapolis. . . . Art Hagness of Grand Forks, N. D., Red Wilbur of Duluth, Minn., Ray Thraen of Tracy, Minn., Gordon Dunn of Moose Lake, Minn., Clayton Norberg of C. & N. Sales Company, Mankato, Minn., Oscar Englund of Alexandria, Minn., Ray Ben-kowski of Clouquet, Minn., and Ken Anderson of Austin, Minn., were seen here and there at the various record supply houses and distributors' showrooms. Ralph Myers, Mitchell, S. D., made sure that his business trip to the Twin Cities coincided with the dates of the Sportsman Show in Minneapolis.





Sure sign of summer: Execs gathering 'round TV receivers to view the ball games... Top show at Chez featuring Lena Horn brings out coinmen and their wives Satty nite. Caught enjoying themselves on this packed warehouse floor: Bill and Lucy DeSelm, Merle Casola, Bill and Cissie Gersh, Nate and Irene Gottlieb, Mr. and Mrs. Stan Levin... If all goes well there may be an MOA convention this fall. . . Heard around town, "So where's all the money?"... Board of Directors' meet of music ops' association, this past week, was to discuss ASCAP, McCarran and Dirksen Bills. . . Bill O'Donnell of Bally needs a set of asbestos ear muffs. . . Jim Guichard back in business. With a wrought iron stand for TV sets. Over at Empire. . . Hope is that juke box ops will arrange for full day's collections to go to "Edgewater Heart Fund". ... Clipping from Memphis paper reads: "Johnny Long and his ork appearing at the Club Casino. Vocals by Clarence Camp".

Since dry desert air did so much good for Ray Moloney, some of the boys here getting together to buy Ray a burro, a prospecting outfit, and send him out into the desert. (One sure thing, Ray'll discover gold, where thar was no gold in that thar desert before)... In case your copy of The Cash Box has been getting to you a day late blame it on New York's postal chief. He took all the blame publicly when N. Y. Chamber of Commerce made survey and showed him all mail was being delayed... Boys hearing Georgie Jenkins' voice again ask, "How long've you been back on the job?" To which Georgie claims he answers, "Some people say 'never'"... Lots of action over at Exhibit as Frank Mencuri officially announces firm's new boat ride: "Sea Skate". Now in production. Shipments being made just as fast as possible... By the way, the little boy modeling with "Sea Skate" (and also with other Exhibit rides) is George Weinand. Li'l 5 year old Georgie doesn't say a word while they pose him thisaway and thataway. But, when he gets home, he cracks to Pop Art Weinand, "So where's my dollar for modeling?"... Those typewriters were removed from Tom Callaghan's office before he got back. Didn't want anything like work to interfere with Tommy, huh?

"Well, here it is", is the way Paul Huebsch put it over at Keeney last week when he presented "Club Bowler". "The game clicked quick and big", according to Paul. But Paul wishes he were down in Miami with pa-in-law, Roy Mc-Ginnis, who's scoring himself into a beautiful tan on Miami's sunny golf courses. ... Stewart (What-A-Man) Metz, along with his relief pitcher, Carroll Strachota, of S&A, San Berdoo, Cal., tremendously enjoying the dinner party given by Jack Nelson, who had Phil Weinberg and Art Garvey acting as relief pitchers for him... Cracklingest crack of the week: By Harold Lieberman. Who asked Nate Gottlieb over the longdistancephone, "Say, Nate, are you a 'mole'?" When Nate asked, "Why?" Harold cracked, "You're cutting me shorter all the time". ... Dan Moloney still down Floridaway sending up the orders... If you are reading somebody else's copy of The Cash Box why not have your own? ... Miss Leoma Wiseman of Belle, W. Va. can read diagrams and charts and repair any type machine as well as any mechanic.

Louis Boasberg postcards to pals here from Paris, France. Where Lou is comparing the food vs Noo Ohleans. . . T. B. Holliday of Columbia, S. C. in town and yelling for more "Beach Clubs". . . Lou Fenn, well known Chi vending op, buying up all the "Popcorn Sez" machines he can. He's vending shoe string potatoes thru 'em. . . . Irv Webb back after a four months vacation in Palm Springs. Oh for the life of the man with the lettuce. . . . Earl Moloney getting a well deserved rest down Floridaway. . . . Very charming Nilda Bondioli. A whole story in herself as manager of Pop Burt Bondioli's music biz. Nilda chasing Pop down to Miami. And Bob Gnarro going along with him. . . . Phil Weisman lost his lease and is moving Universal to 2501 S. State. . . . Capt. Tom Callaghan seeking "Meet Mr. Callaghan" (records) for his pals in Puerto Rico. . . . Grapevine report: Sam Kressburg planning to install music mechanism in his "Smoke Shop" cigaret vendors. (Reminds of the old time Caille's and Jennings' console bells with music). . . . Vince Shay puts it this way, "Some of these guys are like morning glories. Bloom quick. Die quick."

Didja know that Jack Nelson was a songwriter? Oh, yez, oh, yez. And clicked, too with: "Ring The Bell For Uncle Sam". Written during War II. But now that royalties have ceased, Jack planning another tune. . . . Introduction of "Grand Slam" found the whole Gottlieb family on hand at the factory for the first time in months. Dave, Sol, Nate and Alvin Gottlieb. So now Alvin's gettin' itchy feet. Wants away to Miami. "To do some fishin'", he says. . Fred Morris of H. C. Evans trying like anything to get thru the 'busy circuits' to F. Lauderdale for talk-talk with Dick Hood. ... Henry T. (Heinie) Roberts phones. Not in coinbiz for sometime now. But still thinks about it. And likes the speed action. . . . Ed Wurgler in Chi this past week. Ed down with a very serious case of pneumonia in Indianapolis this past Febr'ary. In oxygen tent for week. In hospital for over 2 weeks. . . . (Aside: Thanks to Edith Davis and Bob Gnarro for the beautiful bouquet) . . . One of the busiest boys 'round town: Len Micon at World Wide. "Just gimme more 'quiment", Len hollers. . . Art Weinand's edition of this past week's "Exhibit Supply News Bulletin" incorporates new gossip colyum. In which busy Arthur writes: "That just reminds me-must check The Cash Box to find out what I've been doing lately-Gersh must have a crystal ball stashed away some place".... Ask Nate Gottlieb to tell you the story about the flute player. . . . Ben Coven in one conference after another this past week as out-of-town ops call on Ben to help them out with problems.

If you haven't as yet attended one of the bowling Monday nites at the Fireside Bowl, 2650 W. Fullerton, better do so quick. Only 3 sessions remain. The



### CHICAGO CHATTER

music boys have themselves lots of fun. Shouting and excitement the order of the evening. This past week Wm. Paradee scored up 526 to help B & B Novelty take 2 games from ABC #1...R. L. Capone with a 545 (high for the men) sparked Melody in 3 wins from Coral. (And Charley Michaels howled and howled. But, it did no good)... Tony Genovese, who bowls for Oomens, used to be a box fighter 'way back... Southpaw Norbert Delort (454) and Dom Radusta (523) whammed Decca thru for 2 from ABC #2... Millie Nyland got all hepped up over Paul Brown's return, scored 415, and Star took 2 from Gillette... Regardless of Tony Galgano's 525 his team lost 2 to Atlas...\* Johnny Oomens came thru with a 502 to help his team take 2 from Columbia. If Isabelle Oomens would have been there they would have beaten Columbia for 3 games for sure... Next season will see Ben Coven sponsoring a team. Maybe Ray Cunliffe and Jack Paschke, too.

Word up from St. Louis that Jackie Rosenfeld's big Rock-Ola party pulled in over 200 people. J. Raymond Bacon, Kurt Kluever and Jack Barabash present from Rock-Ola factory. Archie LaBeau and his son, George, also present from St. Paul. Affair was tremendous success. Plenty orders taken for new Rock-Ola phonos... Harry Brinck of Butte, Mont. in town this past week.... Bud Ajax of Puget Sound Novelty, Seattle, also here, and showing off his gorgeous 12 year old dotter, Carol. . . Joe Villars of Tac Amusement, New Orleans, writes for info on "depreciation". (Have you written your Senator and Congressman to back Senate Bill 298 which will allow you to optionally depreciate your equipment yourself in reasonable period of time?) . . . More and more music ops writing their Congressmen and Senators to help squelch both the McCarran and Dirksen Bills. . . . C. A. (Shorty) Culp of Okla City in town visitin' about. . . . Lottie Berman of Indianapolis and Bill Marmer of Zinzinnati also around. . . . Ray and "Snooks" Williams up from Dallas seein' what Cheecahgo has to offer which ain't like Texas. THE

"20 YEAR CLUB"

"I think this is an excellent idea."

Bert B. Davidson Rudolph Wurlitzer Co.

A new compilation of the members of the coin machine industry who have joined the "20 Year Club" was published in the March 14 issue of *The Cash Box*.

This was a long and imposing list of names of men and women who have been associated with the coin machine industry for 20 years or more.

After we went to press on the March 14 issue, a large number of additional applications have reached this office. We shall publish these names in a forthcoming issue.

Outside of the fact that you've been connected with the industry for 20 years or more, there are no other qualifications. The idea is strictly sentimental—and will serve to bring together those people who, in a great many instances, have been pioneers in this modern age of our industry.

SO — YOU TWENTY YEARS — WHO HAVEN'T AS YET APPLIED, MAIL IN THE COUPON BELOW.

Joe Orleck THE CASH BOX 26 West 47th Street New York 36, N. Y.
Dear Joe:
I have been connected with the Coin Machine Industry for 20 years or more.
Please enter my name as a member and send me a membership card.
NAME
FIRM
ADDRESS
CITY ZONE STATE
Date I entered the C. M. Business
<ul> <li>Also Send Membership Card For</li> </ul>
(Enclose Names, Firms, Addresses and when they started)



Ray Moloney, president of Bally Manufacturing Company, a brief guest of Lucille and Paul Laymon, local Bally distribs. Ray spent most of his two week vacation at the warm climes of Palm Springs. . . . Al Weymouth, back from a trip to the Hawaiian Islands where he shot several hundred feet of color film. . . . Lyn Brown, Exhibit Supply regional rep out this way, spreading the gospel re the firm's new kiddle boat ride "Sea Skate". Hear tell that it's really a corker. "The boat was the hit of the Toy Show recently concluded in New York" sez Lyn . . . we still don't know how he manages to keep that fire-red pick up truck so bright and shiny.... Paul Kain made one of his not too frequent trips into Los Angeles.... Clyde Demlinger marketing a conversion kit for phonos. . . . Jack Lewis, California Music Co. and major domo Sam Ricklin vying with one another as to who tabbed the Allied recording of "Say You're Mine Again" a hit. Sammy, by the way just completed a brand new rack display of 45 rpm records-makes the place look real purty. . . . Cecil Ellison on the row this past week from Lancaster. . . . Now that inventory time is completed up at the Dan Stewart Co., Jack Dolan sez "I hardly had to take it at all, we keep moving so much equipment there's hardly ever anything on the floor." Jack continues doing a phenomenal job via the wonderful Rock-Ola "Fireball" phono, with some of those steady "beat-the-bushes" trips accounting for a good deal of rise in business. . . . Jo Ann Lewis, ex-gal Friday who made a couple of quick plane trips into town to help Jack get caught up on some of the office routine, back to her hubby and Phoenix, "where it's really hot" sez Jo Ann.... Cele Padwa, gal Friday to Jack Simon over at Simon Sales. made a trip back home to Cleveland and then returns with the news she's leaving Jack.... The boys over at Paul Laymon Co. continue to receive an excellent reception to the brand new Wurlitzer Model 1650 phonograph. Gary Sinclair, regional representative for the factory, in town this past week making the rounds with Jimmy Wilkens, latter who still insists we'll get some deepsea fishing in before too long. And we're not the only admirers of Charley Daniels' sport shirts we learn. . . . The firm continues to ride high as a kite via Bally's phenomenal "Beach Club." Demand for the game is simply beyond belief.... Dock Dockins and Mac McGlone in town this past week from Santa Ana. Understand that the freeway will be completed before too long. . . . Pete Shupp, South Gate operator making the rounds along Pico this week. ... The Bob Smiths, Jr. and Sr. report business continues to rise what with the summer season upon us. "The hotter it gets, the more people will be using drink machines" sez Bob. . . . We're happy to report that the Misses Mary and Kay Solle returned to Los Angeles safe 'n sound from their recent hiatus to Las Vegas. Couldn't learn whether or not the gals did well at the tables, but we do know they didn't have to walk back to sunny California. ... Phil Robinson, Chicago Coin's genial gentleman of the constant smile, sporting an even bigger smile as the firm's great new bowler, "Double-Score Bowler" gets a terrific send-off by operators throughout the area. And we hear tell that the firm has an even greater surprise in store for ops in a coupla months. . . . How come we haven't heard from Bob Portale in all these months? ... Bill Happel, Badger Sales prexy another of the local coin machine men who couldn't possibly be happier. . . . Al Silberman vows he'll take off fourteen pounds and four inches in a couple of weeks, and this time for sure. Meanwhile Al keeps selling the tar out of the place, with "SodaShoppes" going like "wildfire"... H. D. Mc-Clure, a welcome visitor to sunny Cal., all the way from San Luis Obispo. Another San Luis visitor this week was Danny Jackson. . . . Stan Turner, local music op, elated at seeing his daughter again all the way from Hong Kong ... and Jack Leonard's dad, Lou, another visitor. Jack's over at the Badger Sales part department.

Hank Tronick isn't wearing ear plugs 'cause he's gonna go swimming over at Minthorne Music, 'cepting that the noise the carpenters make doesn't quite allow him to lend a discernible ear to the music of the Seeburg 45.... Hank's hoping the firm is completely redecorated in time for the Xmas holidays. ... George Mahlum continues doing a wonderful job with the Seeburg home phonograph. Latter took advantage of the proximity of the carpenters, and had them build a complete wall installation, ready for the Seeburg phono. ... Charley Koski getting to be a frequent visitor, making the trip in from San Pedro again this past week ... and Cecil Ellison was on the row again, from Lancaster. Hear tell that property values are really booming up thar. ... Abe Chapman still quite busy with his work in behalf of the Mt. Sinai Hospital. ... There's a good possibility that Los Angeles music ops will go to dime play before too long, with several already making tests throughout the city. The Cash Box

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CLASSIFIED ADVERTISING SECTION		CLASSIFIED ADVE	RTISING SECTION
CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00.	WANT—Postwar phonographs wanted. All makes, Will pick up. HERMAN DISTRIBUTING COMPANY, 615 TENTH AVENUE, NEW YORK, N. Y.	WANT-Brgiht Lights, Bright Spots, 6 Player Alleys, 100 Record See- burgs. Quote price and condition in letter. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIFORNIA. Tel: MArket 1-3967.	FOR SALE — Ready for location. Bright Lights \$195; Coney Islands \$275; Bright Spots \$275; Keeney Lite-A-Line \$85: Atlantic City \$375. MERIT INDUSTRIES, 542 W. 63rd ST., CHICAGO 21, ILL. Tel: ENgle- wood 4-9202 and ENglewood 4-9204.
CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for follow- ing issue pending receipt of your check or cash. Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue con- taining no more than 40 words, which includes your firm name, address and tele- phone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully. ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, 26 W. 47th St., New	<ul> <li>WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. Tel: UNion 1-7500.</li> <li>WANT—A.B.C.'s, Broadways, Bright Lights and Keeney Holidays. Advise quantity and best price. REX COIN MACHINE DISTRIBUTING CORP.,</li> </ul>	<ul> <li>WANT—All types of post-war flipper five ball games, in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE- MENT CO., 1423 SPRING GARDEN STREET, PHILADELPHIA, PA.</li> <li>WANT—Wurlitzer Phonograph Model 1400, 1250 and 1100; A.M.I. Pho-</li> </ul>	FOR SALE—Different—Saloon type coin operated 65 note player piano; banjo effect; Seeburg approximate- ly 35 years old. Beautiful mahogony completely refinished. All 80 some odd bellows recoverd by profes- sional church organ specialist; like new. A rare buy at \$299.50. Hot for any location. 40 tunes included. WITHAM ENTERPRISES & ASSO- CIATES, 20-22 CUNNINGHAM AVE., GLENS FALLS, N. Y. Tel.: 2-2519 and 2-6740.
York 19, N. Y.	821 S. SALINA STREET, SYRA- CUSE, N. Y. Tel.: 2-8255. WANT — Will pay cash dollars for Kiddie Rides, Bally Champion Horse. Will buy entire route of Kiddie Rides on location. REDD DISTRIBUTING COMPANY, INC., 2000 LINCOLN STREET ALLSTON	nograph Model A, B, C, and D; Seeburg Phonograph Model M 100 A, B and C. State quantity, con- dition and best price in first letter. COVEN DISTRIBUTING CO., 3181 ELSTON AVENUE, CHICAGO 18, ILL. Tel.: INdependence 3-2210.	FOR SALE—New and used Scales. Send for our special price list on new Scales and bargain list on used ones. SPARKS SPECIALTY CO., SOPERTON, GA.
WANT—Phonograph records made be- fore 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will inspect if required. Some labels wanted are Brunswick; Vic- tor; Vocalion; Paramount; Gennett; Bluebird; Champion. JACOB S. SCHNEIDER, 128 W. 66th STREET,	298 LINCOLN STREET, ALLSTON, MASS. WANT-45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL.	WANT—All types arcade equipment, Seeburg Guns, Seeburg M100s. Quote lowest prices or will trade shuffleboard scoring pads at \$2 per thousand. Write wire, phone. C. A. ROBINSON CO., 2301 W. PICO BLVD., LOS ANGELES 6, CALIF. Tel.: DUnkirk 3-1810.	FOR SALE—New Wallboxes 3025 @ \$19.50; Wurlitzer Outdoor Speaker \$37.50; 4006A Speakers \$19.50; 4007A \$22.50; 4009 Speakers \$17.50; 3020 Wallboxes \$25; 1015 Phonographs \$145; 1100's \$295; 146M \$90. CENTURY MUSIC DIS- TRIBUTORS, 1221 MAIN STREET, BUFFALO 9, N. Y.
N. Y. C. WANT—Music Mirrors, state quantity, condition and price. O'BRIEN, 348 THAMES ST., NEWPORT, R. I. WANT—All types of arcade equip- ment. Quote lowest price in first	Tel: DIckens 2-7060. WANT — Two- Four- or Six-Player Shuffle Bowling Games; Genco Shuffle Target; 22-foot National or Rockola Shuffle Board; Exhibit Pony Express; 100-Record Seeburg. Write stating condition, number, model and prices. STANLEY AMUSEMENT COMPANY, 5225	WANT—Used Juke Box records, pop- ular, hillbillies, and polkas. Can use all the 45 rpm records you have. Any quantity. Will pay highest prices. Give full details in first let- ter. F. A. WIEDEL, 2440 N. OR- CHARD ST., CHICAGO 14, ILL. Tel.: DIversey 8-3996. WANT—Wurlitzer 1017, 1217; See-	FOR SALE — Finest premiums for stimulating play on your amuse- ment games. Every premium proven by operators. The premiums we feature are for operators only. We don't sell stores. Write for our descriptive price lits. HASTINGS DISTRIBUTING CO., 6100 BLUE- MOUND RD., MILWAUKEE 13, WIS. Tel.: BLUEMOUND 8-7600.
letter. Also, will sell shooting gal- lery, fully equipped or trade for music, arcade or pingame machines. RELIABLE COIN MACHINE CO., 184 WINDSOR STREET, HART- FORD, CONN. WANT — We buy dealers' surplus stocks. Operators we pay the high-	SOUTH TACOMA WAY, TACOMA, WASHINGTON. WANT — Tubes: 2051; 2050; 70L7; 2A4; 2A3; 5V4; 6L6; 6N7; 6L7; 6V6 metal; 6X5 metal. Will pay \$40 hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE	burg 100 A & B; AMI D80; AMI Hideaways and Wall Boxes Heavy Hitter, Bally Late 1 Ball F. P., Metal Typer. Write stating condition, num- ber, model and prices. ST. THOMAS COIN SALES, ST. THOMAS, ON- TARIO, CANADA. Tel: 2648. WANT — Latest model cigarette ma- chines. Can also use Cole, Super-	FOR SALE—United Alleys: 5 Player \$215; 5 Player with Formica and large pins \$240; 6 Player \$240; 6 Player with Formica and large pins \$265; 6 Player Deluxe \$325; 6 Player Supers \$350. CLEVELAND COIN MACHINE EXCHANGE, INC., 2021 PROSPECT AVE., CLEVE- LAND 15, OHIO. Tel: TOwer 1-6715.
est price for used records from 3 to 6 months old. Top prices paid for 45 RPM's. Call or wire: C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQ., L. IS., N. Y. Tel.: TIlden 4-9040. WANT-500, all types, Five Ball Flip-	PL., CHICAGO, ILL. WANT — Metal Typers, Mutoscope Voice-O-Graphs, ChiCoin Basket- balls, and any other late arcade ma- chines. Give price and condition in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel: BRyant 9-6677.	Vend and other drink dispensers, also want hot coffee vendors. Please give quantity, model numbers, con- dition and price wanted in first let- ter. Write full details to: BOX NO. 221, c/o THE CASH BOX, 32 W. RANDOLPH ST., CHICAGO 1, ILL.	FOR SALE—United Bowlers 5 Play Formica Top \$200; Six Play \$235; DeLuxe \$300; Super \$325; Official \$300; Thunderbolt Horses \$350; Edelco 2 Play Bowlers \$175; 1100 Wurlitzer \$300; Genco 8 Player \$145; United Slugger \$60. MOUN- TAIN DISTRIBUTORS, 3630 DOWNIN STREET, DENVER, COLO. Tel: AComa 8518.
per Games. Send list, state names, quantity, condition and quote lowest price in first letter. BADGER SALES CO., 2251 WEST PICO BLVD., LOS ANGELES, CALIF.	WANTED — Mills Panorams — Write price, condition, etc. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVENUE, SEATTLE 1, WASHING- TON.	WANT — Used Rock-Olas — Models 1428; 1432 and 1434. All plastics and finish must be good. SOUTH- ERN MUSIC DISTRIBUTING COM- PANY, 503 WEST CENTRAL AVE., ORLANDO, FLA.	FOR SALE—Had you some good equipment to sell—phonographs, pinballs, bowlcrs, etc.—how would you write an ad to attract a few sales? We offer "The Cash Box" prices. What can you use? ED WAPDS DISTRIBUTION CEPTURE
WANT—We buy new and used records all year-round. Highest prices paid for 78's and 45's. No quantity too large or too small. We also buy brand new L P's (33-1-3 RPM) in quantity. Write or phone. AL ABEL, FIDELITY DISTRIBUTORS, 666- 10th Ave., NEW YORK 36, N. Y. Tel.: JUdson 6-4568.	WANT — Late Model Phonographs. Will pick up in a radius of 200 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK 19, N. Y. WANT—Panorams; Spot Lights; Lite- a-Lines; Five Stars; Coney Islands;	FOR SALE—10 Scientific Pokerinos, drop playing field, in good condi- tion ready for location \$75 each. Y & A AMUSEMENT, 36 PURCELL	WARDS DISTRIBUTING SERVICE, BOX 400, DOUGLAS, WYO. FOR SALE—Frolics—Ready for loca- tion—\$495 ea.; Coney Island, At- lantic City, Bright Spot — Write; 40 pieces prewar music — F.O.B. Cleveland \$1000. LAKE CITY AMUSEMENT COMPANY, 4533
WANT — Operators and Distributors who are interested in adding Amer- ica's finest folder vending postage stamp machine to their present route. Steady year round income. For free	WANT-Keeney 4 Player Conversions, for long board with return puck;	STREET, STATEN ISLAND 10, N. Y. FOR SALE—Ready for location. C.C. King Pin \$125; Genco Hits and Runs \$75; The Thing \$45; Harvest Time \$50; Bomber \$70; Tahiti \$62.50; Utah \$50; Stop & Go \$70;	PAYNE AVENUE, CLEVELAND 3. OHIO. Tel: HEnderson 1-7577. FOR SALE—United Six Player De- Luxes \$225; United Six Player Shuffle Alleys with F. T. & J. Pins \$200; United Twin Rebounds with F. T. & J. Pins \$100; United Six
folders and complete data write SCHWARTZ DISTRIBUTING CO., 1800 S.W. 17th STREET, MIAMI 45, FLA.	Genco Scoreboards; Keeney 6 Player Shuffle Alleys. UNIVERSITY COIN MACHINE EXCHANGE, 854 NORTH HIGH STREET, COLUM- BUS, OHIO. Tel: UNiversity 6900.	Star Series \$49.50; Chicago Coin Pistol \$95; Dale Gun \$45. ANUSE- MENT ARCADE CO., 419-9TH STREET, N. W., WASHINGTON, D. C.	Player Supers \$300; Chi-Coin 10th Frame Bowlers \$325. (1/3 deposit). MOHAWK SKILL GAMES CO., 67

"It's What's in THE CASH BOX That Counts"

### **CLASSIFIED ADVERTISING SECTION**

- FOR SALE 30 Williams Double Header Baseballs — working condition. \$35 each uncrated. DAVE LOWY & CO., 594 TENTH AVE-NUE, N.Y.C., N.Y. Tel: CHickering 4-5100.
- FOR SALE—READY FOR LOCATION —Beautys, Atlantic Citys, Coney Islands, Frolics, Bright Lites, Spot Lites, A.B.C.s, Long Beachs, Genco "400's" Five Stars, Hayburners, Queen of Hearts, K.O.s, Globe Trotters, Just 21s, Ali Babas, Spot Bowls, Old Faithfuls, Basketballs. Many more. All guaranteed. Call, write or wire. DONAN DISTRIBUTING CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL., JUNIPER 8-5211.
- FOR SALE—Seeburg M100A phonographs, thoroughly reconditioned and refinished. Look and operate like new phonographs \$595; Seeburg 148ML reconditioned, refinished \$249; Seeburg 147M reconditioned, refinished \$149; Seeburg H146 Hideaway reconditioned, refinished \$115. DAVIS DISTRIBUT-ING CORP., 738 ERIE BOULE-VARD EAST, SYRACUSE 3, NEW YORK.
- FOR SALE Reconditioned Wurlitzers: 1250's \$425; 1100's \$300; 1015's \$150; 1080's \$150. Seeburgs: 146M \$150; 147M \$175; 148M \$275. Packard Manhattan's \$125; Packard Sevens \$75; Wall Boxes 3-W-2 L 56's \$12.50; WL-1 56's \$10 less tubes. O'CONNOR DISTRIBUTORS, INC., 2320 W. MAIN ST., RICHMOND 2, VA.
- FOR SALE—Shuffleboard Wax \$6.25 case of 24; Crusader Horse, painted, like new \$345; Chicago Coin Horse Shoes \$60; Chicago Coin Shuffle Baseball \$45. Will take used records or flipper type pin game in trade. NATIONAL NOVELTY COM-PANY, MERRICK, N. Y.
- FOR SALE—Make offer on following bowling games—3 Super Twin Bowlers; 3 Double Headers; 1 Skee Alley; 1 Shuffle Skill; 1 Speed Bowler; and 1 Double Shuffle Alley. T & L DISTRIBUTING COMPANY, 1321 CENTRAL PARKWAY, CIN-CINNATI 14, OHIO. Tel.: MAin 8751.
- FOR SALE Bowlette \$25; Long Beach \$325; Leader \$300; Stars \$365; Star Series \$45; Tri-Score \$40; Temptation \$33; Trade Winds \$25; Three Feathers \$45; Triple Action \$25. Plenty of other bargains. F. O.B. St. Louis. REEL DIS-TRIBUTING CO., 4539 ST. LOUIS AVENUE, ST. LOUIS 15, MO.
- FOR SALE America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE We are distributors in Michigan for AMI, Chicago Coin, Exhibit, Keeney, Genco, Williams, & Victor Vending. We have the largest stock of used games and parts in Michigan Shuffleboard wax and accessories. MILLER - NEW-MARK DISTRIBUTING CO., 42 FAIRBANKS ST., N.W. GRAND RAPIDS, MICH. Tel: 9-8632 and 5743 GRAND RIVER AVE., DE-TROIT 8, MICH. Tel: Tyler 8-2230.

- FOR SALE—12 Packard Wall Boxes clean \$4.50 each; 1 United 3-4-5 \$125; 1 Williams Super World Series \$185; 1 Genco Double Action \$50; 1 Williams Long Beach \$225; 1 Genco 400 (5c) \$225. AUTO-MATIC AMUSEMENT CO., 1000 PENNSYLVANIA STREET, EVANS-VILLE 10, INDIANA.
- FOR SALE—Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WIL-LIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40 word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box, "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first 40 word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, N. Y. (Phone: JU 6-2640).
- FOR SALE—15 New Astroscope \$175 each; Metal Stamper, latest model \$350; 5 Scientific Pokerino, like new, \$75 each; Seeburg Bear Gun \$235; Evans Ten Strike \$50. MICHAEL'S COIN DEVICES, NA-TIONAL AIRPORT, WASHING-TON, D. C.
- FOR SALE-24 W4-L56 (5-10-15) \$34.50 ea.; 11 W1-L56 (5c) Remote \$4.50 ea.; 11 30W (5c) Rock-Ola Postwar \$4.50 ea. MUSIC DISTRI-BUTORS, INC., 213 FRANKLIN STREET, FAYETTEVILLE, N. C. Tel: 2-3992.
- FOR SALE AMI "A" \$300; "B" \$400; "C" \$450; Evans \$350; 48 Wurlitzer Boxes \$45. Get our prices on premiums. Save 10% on orders of \$100 or over. Gotham "Carsnac" \$5.95; 9 pc. Pop-Corn Set \$1.15; Snack Boards closeout price \$3.95. CENTRAL DISTRIBUTORS, 2315 OLIVE STREET, ST. LOUIS 4, MO. Tel: GEneva 0972.
- FOR SALE—Close outs right off the route—reconditioned like new: Coney Islands with latest improvement—5 finger contacts \$335; Atlantic Cities \$435; Bright Spots \$315; Leaders \$310; Bright Lights \$220; Genco 400's \$295; Genco Jumpin' Jacks (new write); Turf Kings \$120; Citations \$30; Hot Rods \$40; Genco Advance Rolls \$30; Flipper Pins (write). Genco 400's equipped with latest factory improvements for ideal results. Onethird deposit. Balance C.O.D. W. E. KEENEY MFG. CO., 5231 S. KED-ZIE AVE., CHICAGO, ILL. Tel.: HEmlock 4-3844.
- FOR SALE Bingo Games Show Boat like new \$395; Bolero \$199.50; AMI Phonographs, Model C \$395. WESTERN DISTRIBUTORS, 1226 SW 16th AVENUE, PORTLAND, OREGON. Tel: Atwater 7565.

### "It's What's in THE CASH BOX That Counts"

### **CLASSIFIED ADVERTISING SECTION**

- FOR SALE New Astroscope \$275; New lc Camera Chief \$10; New lc Advance Peanut Machines \$12; 120 Wurlitzer Wall Boxes \$3; Citations \$55; Bally Rapid Fire \$75; Bowlette \$40. MATHENY VENDING CO., INC., 564 W. DOUGLAS, WICHITA, KANSAS.
- FOR SALE—Make offer. 5 Ball Free Play — Arizona; Aquacade; Baby Face; Boston; Buccaneer; Buttons & Bows; College Daze; Dallas; DeIcer; Dreamy; Freshie; Just 21; King Arthur; Knock Out; Nifty; El Paso; Oklahoma; Old Faithful; Pinky; Sweetheart. NOBRO NOV-ELTY COMPANY, 538 BRYANT STREET, SAN FRANCISCO 7, CAL.
- FOR SALE Chicoin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; Deluxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL.
- FOR SALE—Match score shuffle game conversion unit for United 2 to 6 player. Fits on top of head. Easily attached, only 4 wires. Proven highly successful in N. Y. Low price \$49.50. Send for photo. UNITED PLAY MACHINES CORP., 578 TENTH AVE., NEW YORK, N. Y.
- FOR SALE—New Smokeshop Cigarette Machine (Write); New Rockola (Write) Turf King—New in Crate \$295; Turf King—used—\$145; Three Mechanical Horses (Thunderbolts) \$574.50 each. EASTERN VENDING SALES CO., 940 LINDEN AVE., BALTIMORE, MARYLAND, Tel.: MUlberry 2110.
- FOR SALE—5 Bally Spot Lites \$275; Fr lics \$395; United A. B. C. \$105; Turf Kings \$75; Winners \$50; Champions \$35; Photo Finish \$35. All Machines cleaned, checked, ready for location. MICKEY AN-DERSON, 314 E. 11TH ST., ERIE, PA. Tel: 22-894.
- FOR SALE—AMI "A" \$295; AMI "C" \$495; Seeburg 100-78 \$595. Many others—write for list. YOUNG DIS-TRIBUTING CO., 599 TENTH AVE-NUE, NEW YORK, N. Y. Tel.: CHickering 4-5050.
- FOR SALE Reconditioned: Thing \$35; Lucky Inning \$35; Photo Finish \$35; Citation \$35; Champion \$45; Winner \$85; Goalee \$75; Carnival \$25; Control Tower \$85. J. ROSENFELD COMPANY, 3220 OLIVE STREET, ST. LOUIS 3, MISSOURI. Tel: OLive 2800.
- FOR SALE—Exhibit Gun Patrol \$175; Exhibit Jet Gun \$195; Exhibit 6 Shooter \$150; C. C. Pistol \$125; C. C. 4-Player Derby \$150; Williams Horsefeathers \$150; C. C. King Pin \$150; Evans Bat-a-Score \$175; Mutoscope Sky Fighter \$125; Wilcox Recordio \$125; Jungle Joe \$125; Int. Mut. Deluxe Photo-mats \$395. WANT—We will buy at once —Quote lowest prices on Wurlitzer model 1250; Seeburg M100 78 r.p.m.; Seeburg M100-45 BL. BUSH DISTRIBUTING COMPANY, 286 N. W. TWENTY-NINTH STREET, MIAMI 37, FLA.

bingos arcade games. LEHIGH SPECIALTY, 826 N. BROAD STREET, PHILADELPHIA 30, PA. FOR SALE—Empresses; Thrones; '39 and '40 Standards and DeLuxes; Classics; W1L56 Wall Boxes; 600's; Counter Models; Watling HiBoy Scales; Arcade Equipment; Misc. Pinballs. SOUTHSIDE VENDING, 308 N. SYCAMORE ST., PETERS-BURG, VA. Tel.: 349.

FOR SALE - United Steeplechase

\$295; Coney Island \$245; Touchdown \$245; Williams Spark Plug

\$250; Hayburner \$245; Sea Jockey

\$245. Write for low prices on pins,

- FOR SALE—The finest used phouographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Complete line of used equipment on hand: Phonographs; Shuffle Games, etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Universal; Genco and others. TARAN DISTRIBUTORS, INC., 3401 N. W. 36th ST. MIAMI, FLA. Tel.: 3-7648.
- FOR SALE—Attention Penna. Operators: Citations \$40; Champions \$50; Turf Kings \$65. PENNSYL-VANIA VENDING COMPANY, 1822 CARSON ST., PITTSBURGH 3, PA.
- FOR SALE—Chicago Coin Band Box \$150; Wurlitzer 1100 \$275; Super Twin Rotation \$200; Scientific Batting Practice \$65; Chicago Coin Hit Parade \$65. A. P. SAUVE & SON, 7525 GRAND RIVER AVENUE, DETROIT 4, MICHIGAN. Tel: TYler 4-3810.
- FOR SALE—AMI-D40 write; Exhibit Six Shooter \$160; Silver Bullet \$140; Country Fair \$175; Shuffle Horseshoe \$95; Bear Gun \$225; Chi-Coin Derby \$250; Pin Balls \$25 up. Other equipment. COIN MA-CHINE EXCHANGE, 303 AIRPORT DR., SHREVEPORT, LA.
- FOR SALE—Spot Lites \$275; A.B.C. \$100; Zingo \$125; Stars \$325; Bright Lights \$250; Frolics \$450. ALLAN SALES, INC., 928 MARKET STREET, WHEELING, W. VA. Tel: WHeeling 5472.
- FOR SALE—The finest reconditioned phonographs and games in the country. Every single one guaranteed regardless of price. Before you buy get our quotation first. COMMER-CIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel.: Riverside 4131.
- FOR SALE—Coney Islands \$335; Atlantic Cities \$425; Universal Five Star \$75; Keeney Lite-A-Line \$95; Skee Alley \$65. Frolics—write. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILL.

The Cash Box

# CLASSIFIED ADVERTISING SECTION

- FOR SALE—100 Record Seeburg 45 (write); 1250 Wurlitzer 45 \$425; 600 Wurlitzer \$50; Double Header \$50; Ski Alley \$75; Williams Super World Series \$250; Exhibit Six Shooter \$160; Dale Gun \$50. V. YONTZ SALES CO., BYESVILLE, OHIO.
- FOR SALE—One Stop Record Service. Large stock of major, independent 45's, 78's. Popular, Rhythm, Blues. We ship anywhere at cost plus 5c per record. LOMBARDI RECORD SHOP, 2827 W. MADI-SON ST., CROWN RECORD SHOP, 3757 W. CHICAGO AVE., CHI-CAGO, ILL. Tel: SAcramento 2-5050.
- FOR SALE—The old reliable Massengrill coin operated pool tables. Write for price list on used equipment. We will buy one balls, Bingo games, recent shuffle alleys. DARLINGTON MUSIC COMPANY, DARLINGTON, S. C. Tel: 500.
- FOR SALE Bally Atlantic Citys; Palm Beaches; Frolics; and Beautys. Also, floor sample Chicago Coin Bowl-A-Ball and all late Gottlieb 5-ball used games. If interested, call, write, or wire. NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET, NEW ORLEANS, LOUISIANA. Tel: CAnal 8318.
- FOR SALE—Seeburg 147 \$99; Packard Manhattan \$99; Shuffle Alley Express \$29.50; Genco Target \$39.50; Viking Popcorn Machine \$79; Spares & Strikes \$149. AMER-ICAN VENDING CO., 2359 CONEY ISLAND AVENUE, BROOKLYN, NEW YORK.
- FOR SALE—Quartette \$160; Minstrel Man \$90; Globe Trotters \$135; Mermaid \$95; KO's \$45; Seeburg wall boxes \$5; All in A-1 shape. STARK NOVELTY CO., 2429-7th, N. W., CANTON, OHIO.

# Notice!

YOU CAN SAFELY SEND DEPOSITS TO Advertisers in "the cash box"

# Your Deposit is GUARANTEED

A<sup>S</sup> LONG as you are a paid up subscriber to 'The Cash Box', at the time you answer any advertisement that appears in 'The Cash Box', where the advertiser requires that you must send a deposit to obtain the merchandise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is "'The Cash Box' Free Deposit Insurance Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in fraudulent manner immediately write:



FOR SALE—Terrific deal on brand new 5c hot nut machines; 5 lb capacity. Distributors and Operators write for deal on accepted sensational Kiddie Rides. Finest guaranteed reconditioned phonographs of all types; low prices. SEACOAST DIS-TRIBUTORS, INC., 1200 NORTH AVENUE, ELIZABETH, N. J.

- FOR SALE—115 New and used wall boxes \$100 at Thermopolis, Wyoming. "Radio" JOE WARRING-TON, AUTOMATIC MUSIC, THER-MOPOLIS, WYOMING.
- FOR SALE—Bomber \$40; Judy \$45; King Pin \$50; Buttons & Bows \$32.50; Thing \$32.50; What's My Line \$49.50; Tri-Score \$35; Harvest Time \$35; Knock Out \$45; Punchy \$40; Fighting Irish \$45; Gin Rummy \$42.50; Spring Time \$85; Bit Hit \$165; Slug Fest \$140; Whiz Kids \$105; Hits & Runs, Gen-co, \$55; Canasta \$25; Boston \$39.50; 49 Majors \$27.50; Jennie \$50; Tumbleweed \$52.50; St. Louis \$32.50; Red Shoes \$60; Tucson \$22.50; Hit Parade \$27.50; South Pacific \$49.50; Shanty Town \$62.50; Morroco \$22.50; Bank-A-Ball \$35; Mardi Gras \$27.50; Rainbow \$22.50; Just 21 \$15; Play Tune \$30; Freshie \$42.50; MON-ROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVE-LAND, 14, OHIO. Tel: SUperior 1-4600.

FOR SALE—We have a large stock of reconditioned Five Balls, One Balls, Bingo and Phonos. Write for list. WESTERHAUS COMPANY, 3726 KESSEN AVENUE, CINCIN-NATI, O. Tel: MOntana 5000-1-2.



NOTICE—Mailing list of more than 11,350 active coin machine operators and distributors in the United States. Shows types of machine operated. \$25 per copy. State listings lc per name. L. W. WHIPPLE, P.O. Box 125, MATTHEWS, N. C.

- NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles Calif., WEbster 1-1121.
- NOTICE—"O.P.S. Off." Hawley Dime Converter Kit for old style and new style Packard Boxes. 25 Lots, \$1.25 ea.; Samples \$1.50. Contains Dime Glass, Dime Bushings, parts for rejector. Dime Bushings available, 25c ea. HAWLEY DISTRIBUTING, 2720 W. PICO BLVD., LOS AN-GELES, CALIFORNIA.

NOTICE — Louisiana & Mississippi Operators—your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931. Appreciate not missing any copies of this, (The Cash Box), as it is without doubt my business bible. I refer to it so many times that I cannot understand any operator NOT being a subscriber.

> MRS. GERTRUDE BROWNE Paramount Vending Co. Beacon, N. Y.

If you are reading someone else's copy of The Cash Box you miss its tremendous value-<u>YOU CANNOT</u> <u>REFER BACK TO IT</u> <u>AS YOU NEED</u> <u>VITAL INFORMATION.</u> You NEED Your Own Copy! Why not mail this coupon Today!

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Enclosed find my check for \$15 for a Full Year (52 Weeks) Subscription.

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# **Build Your Volume**

Supermarkets operate on quick turnover, volume sales. So does the profit-wise AMI Operator.

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# Cut Your Overhead

Supermarkets simplify operations to cut wasteful expense, keep maintenance at a minimum.

# Reduce Your "Down Time"

Supermarkets are open for business early and late, as is the dependable, trouble-free AMI.

# Make Every Penny Count

Supermarkets buy smart, get top quality at reasonable prices, get the greatest net from every profit margin.

Incorporated

GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN

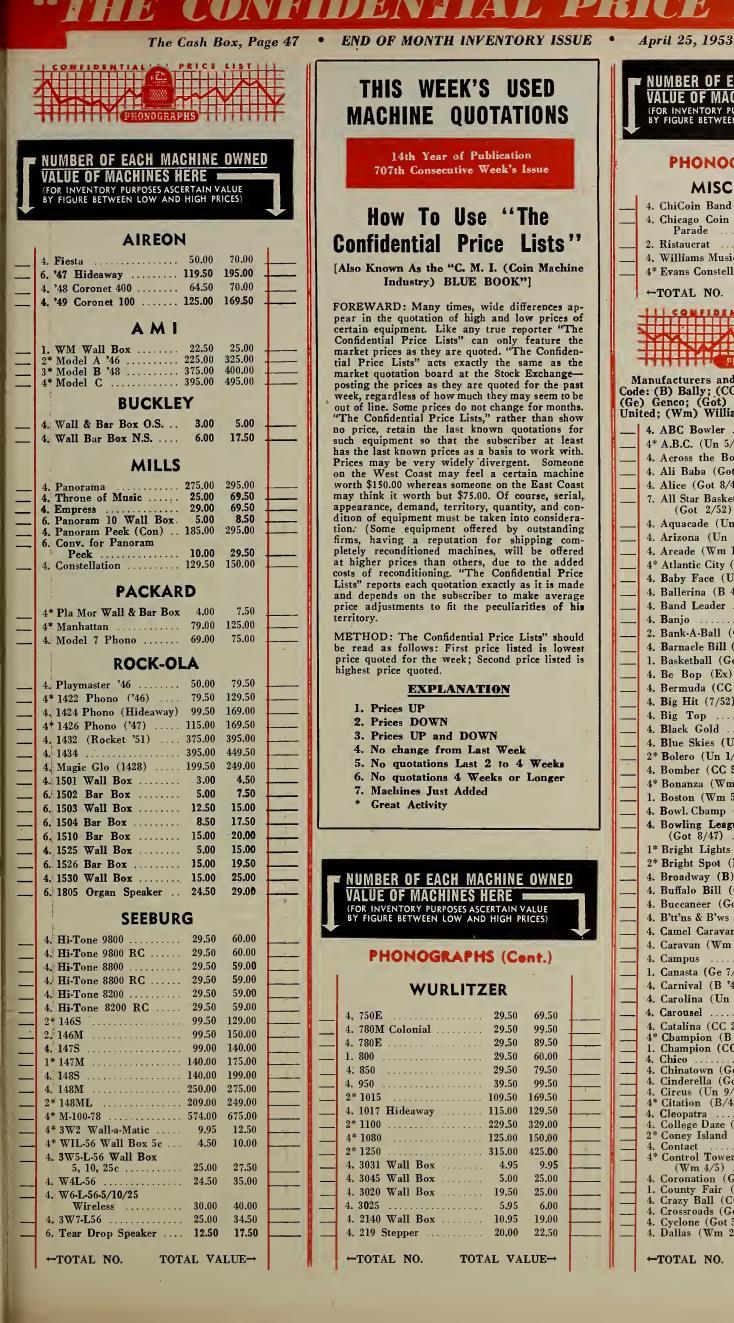
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THE "D" IS AVAILABLE IN 80 AND 40 SELECTION MODELS, BLOND OR MAHOGANY CABINETS



### THIS WEEK'S USED **MACHINE QUOTATIONS** 14th Year of Publication 707th Consecutive Week's Issue How To Use "The **Confidential Price Lists**" [Also Known As the "C. M. I. (Coin Machine Industry) BLUE BOOK"] Industry) BLUE BOOK"] FOREWARD: Many times, wide differences ap-pear in the quotation of high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confiden-tial Price Lists" acts exactly the same as the market quotation board at the Stock Exchange-posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and con-dition of equipment must be taken into considera-tion. (Some equipment offered by outstanding pietely reconditioning. "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. ←TOTAL NO. METHOD: The Confidential Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted. EXPLANATION 3. Prices UP and DOWN 4. No change from Last Week 5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer 7. Machines Just Added NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE -(FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) PHONOGRAPHS (Cent.) WURLITZER 29.50 69.50 29.50 99.50 89.50 29.50 29.50 60.00 29.50 79.50 4: 850 29.50 4. 950 39.50 2\* 1015 109.50 4. 1017 Hideaway 115.00 2\* 1100 229.50 4\* 1080 125.00 2\* 1250 315.00 4. 3031 Wall Box 4.95 4. 3045 Wall Box 5.00 4. 3020 Wall Box 19.50 4. 3025 5.95 4. 2140 Wall Box 10.95 99.50 169.50 129.50 329.00 150.00 425.00 9.95 25.00 25.00 6.00 10.95 19.00 20.00 22.50←TOTAL NO. TOTAL VALUE→

**Great Activity** 

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE \_\_\_\_\_\_ (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) PHONOGRAPHS (Cent.) MISCELLANEOUS 

 4. ChiCoin Band Box
 139.50
 150.00

 4. Chicago Coin Hit
 Parade
 65.00
 129.50

 2. Bistanorat
 25.00
 65.00

 2. Ristaucrat
 35.00
 127.50

 4. Williams Music Mite
 49.50
 75.00

 4\* Evans Constellation
 350.00
 395.00

 TOTAL VALUE→ PINFALL GAMES

Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United: (Wm) Williams.

Uni	ited; (Wm) Williams.			
	4. ABC Bowler	25.00	60.00	
_	4* A.B.C. (Un 5/51)	95.00	150.00	
	4. Across the Board	225.00	245.00	
	4. Ali Baba (Got 6/48)	25.00	34.50	
	4. Alice (Got 8/48)	24.50	45.00	
—	7. All Star Basketball (Got 2/52)	740 50	1 = 5 0.0	
	$(Got 2/52) \dots$	149.50	175.00	
	4. Aquacade (Un 4/49)	20.00	39.50 79.50	
	4. Arizona (Un 5/50) 4. Arcade (Wm 11/51)	40.00	145.00	
	4. Arcade (wm 11/31) 4* Atlantic City (B 4/52)	375.00	449.00	
	4. Baby Face (Un 1/49)		39.00	
—	4. Ballerina (B 48)		24.50	
—	4. Band Leader		49.00	·
—	4. Banjo		24.50	
-	2. Bank-A-Ball (Got)		74.50	
	4. Barnacle Bill (Got 8/48)		50.00	
	1. Basketball (Got 10/49).		150.00	
	4. Be Bop (Ex)	49.50	69.00	
	4. Bermuda (CC 11/47)	20.00	35.00	
	4. Big Hit (7/52)	165.00	195.00	
	4. Big Top		64.50	
	4. Black Gold	. 29.50	59.50	
—	4. Blue Skies (Un 11/48).	24.50	35.00	
	2* Bolero (Un 1/52)		220.00	
—	4. Bomber (CC 5/51)	40.00	70 <b>.0</b> 0	
-	4* Bonanza (Wm 11/47)		29.50	· · · ·
-	1. Boston (Wm 5/49)		69.50	
	4. Bowl. Champ (Got2/49)	50.00	59.00	
—	4. Bowling League (Got 8/47)	10.00	<b>50.</b> 00	
	1* Bright Lights (B 5/51)	195.00	295.00	
	2* Bright Spot (B 11/51).		325.00	
	4. Broadway (B)		189.50	
	4. Buffalo Bill (Got 5/50)	44.50	79.00	
	4. Buccaneer (Got 10/49).		55.00	
	4. B'tt'ns & B'ws (Got 3/49)	32.50	59.00	
	4. Camel Caravan	39.50	69 <b>.5</b> 0	
	4. Caravan (Wm 7/52)		185.00	
-	4. Campus 1. Canasta (Ge 7/50)	55.00	65.00	
	1. Canasta (Ge 7/50)	25.00	69.50	
	4. Carnival (B '48)	25.00 22.00	49.50 34.50	
-	4. Carolina (Un 3/49)	15.00		
	4. Carousel 4. Catalina (CC 2/48)	20.00	<b>29.50</b> 35.00	
	4. Catalina (CC $2/40$ ) 4* Champion (B '48)	. 35.00	75.00	
	1. Champion (CC 6/49)	59.50	69.50	
	4. Chico	27.00 185.00	4 <b>5.00</b> 225.00	
	4. Cinderella (Got 3/47)	29,50	75.00	
	4. Circus (Un 9/52)	345.00	445.00	
	4* Citation (B/48) 4. Cleopatra	24.50 <b>15.00</b>	65.00 24.50	
	4. College Daze (Got 8/49)	50.00	75.00	
	2* Coney Island (B 9/51).	225.00	335.00	
	4. Contact 4* Control Tower	24.50	55.00	
	$(Wm 4/5) \dots$	80.00	95.00	
	4. Coronation (Got 11/52)	210.00	235.00	
	1. County Fair (Un) 4. Crazy Ball (CC 7/48)	$\begin{array}{c} 95.00 \\ 29.50 \end{array}$	$\begin{array}{r}175.00\\35.00\end{array}$	
	4. Crossroads (Got 5/52)	175.00	215.00	
_	4. Cyclone (Got 5/51)	139.50	155.00	
-	4. Dallas (Wm 2/49)	44.50	60.00	
	←TOTAL NO. TOT	AL VA	LUE	
	101/11/10. 101			

The Cash Box, Page 48

### • END OF MONTH INVENTORY ISSUE •

April 25, 1953

LISIS

NUMBER OF EACH MACHINE OWNED



### PINBALL GAMES (Cont.)

	and the second second	1.1	- Tr	
	4. De Icer (Wm 11/49)	75.00	95.00 _	
	4. Dew Wa Ditty			
	(Wm 6/48)	20.00	34.50 -	
_	2. Domino (Wm 6/52)	169.50	195.00	
	4. Double Action		95.00 _	
		85.00	115.00	
-			75.00	
-			215.00	
-	1. Disk Jockey (Wm 1/53)	165.00		
-	2. Dreamy (Wm 3/50)	64.00	84.50 -	
-	4. Eight Ball	120.00	150.00 -	
_	4. Entry (B '47)	25.00	65.00 -	
	4. El Paso (Wm 11/48)	20.00	39.50	
	4* Fight'g Irish (CC 10/50)		75.00	
-	4* Five Star (Univ 5/51)		100.00	
-			49.50	
-	4. Floating Power			
-	7. Flying High (Got 2/53)	250.00	275.00 _	
_	4. Flying Saucers	50 50	70.00	
	(Ge 12/50)	5 <b>9.</b> 50	79.00 -	
-	4. Football (CC 8/49)	<b>59.</b> 50	75.00 _	
_	1. Four Corners	100.00	010.00	
	(Wm 12/52)	180.00	210.00	
-	4. Four Horsemen	00 50	110.00	
	(Got 9/50)	<b>89.</b> 50 .		
-	2* Four Hundred (Ge '52)	195.00	295.00 -	
_	4. Four Stars (Got 6/52)	165.00	225.00	
_	4. Freshie (Wm 9/49)	<b>42.50</b>	74.00	
	4* Frolics (B 10/52)	395.00	495.00	
			275.00	
-	4. Georgia (Wm 9/50)	79.50	95.00	
-	4. Georgia (wm 9/50) 4. Gin Rummy	42.50	65.00	
-	4. Gin Kummy 4. Gizmo (Wm 8/48)	42.50 19.50	35.00	
-	4. Glamour	24.50	75.00	
-		135.00	145.00	
-		24.50	55.00	
-	6. Gold Mine	29.50	49.50	
-		65.00	75.00	
-	4. Gondola	19.50	35.00	
	4. Grand Award (CC 1/49)	24.50	35.00	-
	4. Handicap	225.00	269.00	
	7. Happy Days (Got 8/52)	200.00	250.00	
_	4. Happy-Go-Lucky	139.50	150.00 .	
_	4. Harvest M'n (Got 12/48)	25.00	59.00 -	
_	4* Harvest Time (Ge 9/50)	35.00	87.50 _	
_	4. Harvey (Wm)	119.00	175.00	
_	6. Hawaii (Un 8/47)	20.00	29.50	
	4* Hayburner (Wm 7/51).	125.00	245.00	
_	4. Hit Parade	27.50	29.50 -	
-	4. Hit Parade (CC)	27.50	65.00	
-	4. Hit & Runs (Ge 5/51)	55.00	75.00	
-	4. Hit 'N Run (Got 4/52).	150.00	160.00 -	
-	4. Holiday (CC 12/48)	39.50	45.00	
-	4. Holiday (Ke 12/51)	225.00 175.00	259.50	
-	1. Hong Kong (Wm 10/52) 4. Horsefeathers		199.50 - 159.00 -	
-	4. Horse Shoe (Wm)		159.00 . 159.50	
-	4. Hot Rods (B '49)		65.00	
	4. Humpty Dumpty	20.00		
	4. Humpty Dumpty (Got 10/47)	24.50	35.00	
	4. Jack 'N Jill (Got 4/48).	25.00	45.00	
_	4. Jalopy (Wm <sup>9</sup> /51)	150.00	175.00	
	4. Jamboree	24.50	39.50	_
_	4. Jeanie (Ex 7/50)	50.00	85.00	
-	1. Jockey Special (B '47).	19.00	49.50 .	
_	4. Joker (Got 11/50)	105.00	110.00 .	
_	2. Judy (Ex 7/50)	45.00	75.00	
-	1. Jumping Jacks (Ge '52)	295.00	325.00 .	
	1. Just 21 (Got 1/50)	15.00	49.50.	
-	4. K. C. Jones 4. King Arthur (Got 10/49)	$\begin{array}{c} 50.00\\ 40.00\end{array}$	55.00 . 89.00	
-	4. King Arthur (Got 10/49) 4. King Cole (Got 5/48)		89.00 45.00	
_	4. King Cole (Got 5/48) . 1* King Pin (CC)	20.00	45.00 . 155.00 .	
	4* Knockout (Got 1/51)		<b>79.50</b>	
		10.00		
	4. Lady Robin Hood			1
	4. Lady Robin Hood (Got 1/48)	25.00	35.00	
	(Got 1/48)		·	
	( <b>Got</b> 1/48)	25.00 AL VA	·	

# NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE

### PINBALL GAMES (Cont.)

4* Leaders (Un)		310.00
<ol> <li>4. Leap Year</li> <li>4. Line Up</li> </ol>	25.00 25.50	39.50 34.50
4. Line Up 4* Lite-A-Line (K 6/51)		<b>34.50</b> 159.50
4* Long Beach (Wm 8/52)		325.00
4* Lucky Inning (Wm 5/50)		69.50
4. Lucky Star (Got 5/47)		50.00
	29.00	50.00
4. Mad. Sq. Garden (Got 6/50)	95.00	115.00
4. Majors '49 (CC 2/49)	27.50	45.00
4. Major League Baseball.		39.50
4. Manhattan (Un 2/48)		34.50
4. Majorettes (Wm 4/52)		145.00
4. Mardi Gras	27.50	29.50
4. Marjorie (Got 7/47)	14.50	29.50
4. Maryland (Wm 4/49	20.00	55.00
4. Merry Widow	25.00	29.50
4. Melody (B 47)	15.00	49.50
4. Mercury (Ge)	59.50	79.00
4. Mermaid (Got 6/51)	95.00	139.00
4. Minstrel Man (Got 3/51)	90.00	110.00
4. Monterrey (Un 5/48)	10.00	35.00
4. Moon Glow (Un 12/49)	24.50	39.50
4. Morocco	22.50	35.00
4. Nevada (Un 10/47)	15.00	29.50
4. Niagara	145.00	185.00
4. Nifty (Wm 12/50) 6. Nudgy (B 47)	89.50 25.00	94.50 <b>39.50</b>
4. Oasis	25.00	<b>39.30</b> 85.00
4. Oklahoma (Un 6/49)	64.50	69.50
1. Old Faithful (Got 1/50)	79.50	89.50
4. Old Hilltop		160.00
4. Olympics (Wm) 4. One Two Three	$\begin{array}{r} 170.00\\ 34.50\end{array}$	175.00 45.00
4. One Two Three 2* Palm Beach (B 7/52) .		
<ol> <li>4. Paradise (Un 7/48)</li> <li>4. Paratrooper (Wm 9/52)</li> </ol>	140.00	175.00
	35.00	39.00
1* Photo Finish	25.00 49.50	40.00 80.00
4. Pin Bowler (CC 1/50) . 4. Pinch Hitter (Un 5/49)	49.50 24.50	80.00 49.50
2. Pinky (Wm 10/50)	69.50	95.00
4. Play Ball (CC 1/51)	35.00	45.00
4. Play Boy (CC 5/47)	35.00	95.00
4. Playland (Ex 8/50)           4. Playtime (Ex)	65.00 30.00	89.50 45.00
4. Puddin Head	35.00	45.00 39.50
4. Punchy (CC 11/50)	40.00	75.00
1. Quarterback (Wm)	35.00	79.50
4. Quartet (Got 2/52)	149.50	175.00
7. Queen of Hearts (Got 1/53)	240.00	250.00
4. Rag Mop (Wm 11/50)	89.50	95.00
4. Rainbow (Wm 9/48)	22.50	35.00
4. Ramona (Un 2/49)	20.00	35.00
4. Rancho (B '48)	10.00	25.00
6. Record Time	<b>22.50</b> 60.00	<b>59.50</b> 75.00
<b>6.</b> Repeater	17.50	<b>29.50</b>
6. Rio (Un 12/46)	15.00	20.00
4. Rip Snorter (Ge)	35.00	50.00
6. Riviera	14.50	25.00
4. Rocket (Ge 5/50) 4. Rockettes (Got 8/50)	69.50 85.00	79.50 95.00
4. Rondevoo (Un 5/48)	85.00 15.00	29.50 29.50
4. Rose Bowl (Got 10/51)	139.50	159.00
4. Round Up (Got 11/48).	24.50	49.00
1. St. Louis (Wm $2/49$ )	32.50	69.50
4. Sally (CC 10/48) 4. Samba	10.00 27.50	$20.00 \\ 59.50$
4. Saratoga (Wm 10/48)	39.50	39.30 45.00
6. School Days	15.00	17.50
6. Score-A-Line	20.00	39.50

	(FOR INVENTORY PURPOSES ASC BY FIGURE BETWEEN LOW AND	ERTAIN DHIGH P	VALUE RICES)	
	PINBALL GAM	ES (C	Cont.)	
	4. Screwball	24.50	34.50	L.
	6. Sea Hawk		22.00	Ē
	4. Sea Jockeys (Wm 12/51)	125.00	245.00	
	6. Sea Isle (CC 11/47)	14.50	19.50	╞
	1. Select-A-Card (Got 4/50)	40.00	<b>79.</b> 50	┢
	4. Serenade (Un 12/48)	29.50	34.50	┢
—	4. Shanghai (CC 4/48)	$24.50 \\ 62.50$	39.00 85.00	┢
—	<ol> <li>4. Shantytown</li> <li>4. Sharpshooter (Ge)</li> </ol>	40.00	65.00	t
	4. Shoo Shoo (Wm 2/51) .	55.00	90.00	
	6. Shooting Stars	19.50	35.00	-
	4. Short Stop	25.00	45.00	╞
	7. Shoot the Moon	145.00	160.00	┢
—	<ol> <li>Show Boat (Un 1/49)</li> <li>Show Boat (Un 1/53)</li> </ol>		20.00	+
	6. Silver Spray	14.50	<b>24.50</b>	E
	6. Silver Streak (B 47)	14.50	19.50	L
	4. Singapore (Un 11/47)	22.50	29.50	╞
	1. Skill Pool	175.00	200.00	┢
	6. Sky Lark	39.50	59.50	┢
	6. Sky Line	17.50	29.50	┢
-	6. Sky Ray	12.50	<b>19.50</b>	F
	<ul><li>4. Slugfest (Wm 3/52)</li><li>6. Slugger</li></ul>	100.00 14.50	140.00 <b>19.50</b>	t
	6. Smarty (Wm 12/46)	14.50	25.00	Γ
	6. Smoky	12.50	19.50	
	4. South Pacific (Ge 3/50)	49.50	<b>69.5</b> 0	1
	4. Spark Plugs (Wm 10/51)	145.00	250.00	-
	4. Special Entry (B '49)	35.00	45.00	-
-	6. Speed Ball	14.50	32.50	┢
-	4. Speedway (Wm 9/48) . 4. Spinball (CC 5/48)	35.00 <b>10</b> .00	39.50 <b>25.00</b>	F
	4. Spot Bowler (Got 10/50)	85.00	95.00	
	2* Spot-Lite (B 1/52)	260,00	335.00	L
	6. Sport Event	19.50	29.50	-
_	<ul><li>6. Sport Special</li><li>6. Sports</li></ul>	17.50 19.50	30.00 25.00	┢
	4. Sportsman (Wm)	45.00	125.00	E
	6. Spot-A-Card	25.00	29.50	┝
	6. Spot Pool            4. Springtime (Ge)	<b>19.50</b> 85.00	<b>29.50</b> 95.00	$\vdash$
	6. Stage Door Canteen	10.00	25.00	
	2* Stars (Un 6/52)	295.00	365.00	⊢
_	4. Stardust (Un 5/48) 4. Steeple Chase (Un 2/52)	14 <b>.50</b> 150.00	35.00 295.00	E
	1. Stop & Go (Ge 3/51)	70.00	79.50	
—	2. Stormy (Wm 1/48)           6. Streamliner	24.50 10.00	$\begin{array}{c} 35.00 \\ 14.50 \end{array}$	┝
	4. Summertime (Un 9/48)	20.00	14.50 59.50	E
—	6. Sun Beam	19.50	29.50	-
	4. Sunny (Wm 12/47)           4. Sunshine Park	10.00 295.00	35.00 350.00	F
	6. Supercharger	<b>19.</b> 50	<b>24.5</b> 0	
	4. Super Hockey	55.00	59.00	-
	<ul><li>6. Superliner (Got 7/46).</li><li>6. Superscore (CC 10/46)</li></ul>	<b>10.00</b> <b>10.0</b> 0	17.50 24.50	
	4. Surf Queen (B '46)	10.00	19.50	
	6. Suspense (Wm 2/46) 4. Swanee	<b>29.50</b> 35.00	<b>49.50</b> 44.50	-
	4. Sweepstakes (Wm)	225.00	44.50 275.00	
	4. Sweetheart (Wm 7/50).	50.00	79.50	
_	4. Tahiti (CC 10/49) 4. Tampico (Un 7/49)		69.50 64.50	-
_	6. Target Skill	12.50	19.50	
	4. Telecard (Got 1/49)	24.50	49.00	

4. Telecard (Got 1/49) ...

4. Tennessee (Wm 2/48) .

4\* Thing (CC 2/51) .....

1. Three Feathers .....

2. Three Four Five (Un 10/51)...

←TOTAL NO.

4. Temptation

24.50

25.00

29.50

32.50

45.00

TOTAL VALUE  $\rightarrow$ 

 $125.00 \quad 145.00$ 

49.00

33.00

35.00

45.00

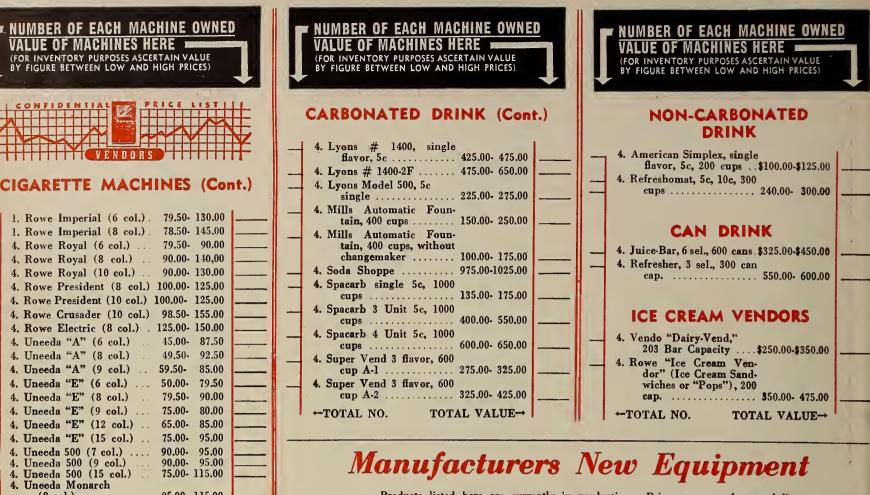
85.00

		"THE CONF	<b>TIDENTIAL PRICE LISTS</b> "
		The Cash Box, Page 49	• END OF MONTH INVENTORY ISSUE • April 25, 1953
		VALUE OF MACHINES HERE	VALUE OF MACHINES HERE
2. Chicoin 6 Player       25.00       250.00       250.00       250.00       4. Lehigh PX (Elec. 8 col.) 125.00-145.00         2. ChiCoin 6 Player       215.00       250.00       4. Evans Super Bomber       50.00       125.00       4. Lehigh PX (10 col.)       89.50-149.50         2. ChiCoin 6 Player DeLuxe       250.00       295.00       4. Evans Super Bomber       50.00       125.00       4. Lehigh PX (10 col.)       89.50-149.50         2. ChiCoin 6 Player DeLuxe       250.00       295.00       4. Evans Play Ball       65.00       75.00       4. Lehigh King Size       125.00-145.00         4. Exhibit Strike       25.00       39.50       4. Evans Ten Strike '46       75.00       125.00       4. National 750       95.00-125.00         4. Genco Shufile Target       39.50       99.50       4* Exhibit Dale Gun       45.00       75.00       2. National 930       90.00-135.00	4. Genco Bowling League.       24.50       45.00       4. Finite Gun Fairoi 175.00       195.00       4. National 9/A (9 col.) 100.00-125.00         4. Genco Baseball	BY BROKE BETWEEN LOW ADD HIGH PRICES           PINEALL GAMES (Cont.)           4. Three Musketeers           (Go t 7/49)         \$5.00           5. Topie         10.00           4. Thrill (CC 9/48)         25.50           5. Tornado (Wm 4/47)         12.50           1. Touchdown (Un)         165.00           1. Touchdown (Un)         165.00           1. Trade Vinds         25.00           2. Trade (CC 3/48)         15.00           3. Triples (Go t 7/50)         85.00           4. Triplets (Go t 7/50)         85.00           5. Tropic (B 48)         50.00           4. Triplets (Go t 7/50)         85.00           5. Tropix (B 48)         50.00           6. Turgera         10.00         22.50           7. Twenty Grand         (Wm 1/49)         25.00           7. Twenty Grand         (Wm 1/49)         20.00         50.00           6. Vanitie         10.00         25.00         50.00           7. Wenty Grand         (Got 9/51)         95.50         50.00           6. Vanities         10.00         25.00         50.00           7. Wenty Grand         (Wm 1/48)         20.00         50.00           8. Virgenia (Wm 3/48)	Contract Network Web Alexand Web 2015         Shuffelt Rebording Contraction         Secure Target Skill       1000         Secure Target Skill

The Cash Box, Page 50 • END OF MONTH INVENTORY ISSUE •

"THE CONFIDENTIAL PRICE LISTS"

April 25, 1953



Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F. O. B. factory. Where prices are not listed, manufacturers have not yet released list prices.

METEOR MACHINE CORP

released list prices.
A.B.T. MFG. CORP.
Challenger (Counter Model
Gun)\$ 65.00
Rifle Sport, 3 and more Guns, plus complete ranges of var-
ious types
AMI, INC.
Model D-40 Phonograph \$795.00
Model D-80 Phonograph 925.00
Model HS-SM Hideaway 575.00
5c-10c Wall Box (40 Selections) 59.50
5c-10c Wall Box (40 Selections)59.505c Wall Box (40 Selections)53.50Amivox Speaker27.50
Αυτο-ΡΗΟΤΟ CO.
Auto-Photo \$2,545.00
BALLY MFG. CO.
Beach Club
The Champion (Mech. Horse) 1,065.00
Space Ship 1,165.00
CHICAGO COIN Band Box (New Model)\$229.50
Bowl-A-Ball 695.00
Bowl-A-Ball
H. C. EVANS & CO.
Century (Model 2045)\$1,050.00
Jubilee (Model 245)         825.00           Jubilee (Model 278)         795.00
Saddle & Turf 635.00
EXHIBIT SUPPLY
Big Bronco
Roy Rogers' Trigger 1,047.50 Rudolph The Red Nosed
Reindeer
Pete The Rabbit 725.00
Rawhide
Complete Package of Three
Bodies, 'Rudolph The Red
Nosed Reindeer,' 'Pete The Rabbit,' and 'Rawhide,' with
One Base 1,195.00
One Base 1,195.00 Space Gun 375.00
Space Patrol 1,047.50
Stratogun
Vendor)
Super Twin Rotation 695.00
GENCO MFG. CO.
Golden Nugget \$495.00 D. GOTTLIEB & CO.
Crond Slom \$240.50
INTERNATIONAL MUTO. CORP.
Photomat '53
J. H. KEENEY & CO., INC.
Electric Cigarette Vendor\$284.50 Coin Changer Model
Club Bowler 645.00
MARVEL MFG. CO.
Overhead Scoreboard for
Shuffleboards\$125.00 Wall Type Scoreboards for
Shuffleboards

	METEOR MACHINE CORP.
,	Meteor Flying Saucer\$795.00Meteor Pony Boy575.00Meteor PT-Boat840.00Meteor Rocket795.00
-	Meteor Pony Boy
	Meteor Pl-Boat
	POCK OLA MEC COPP
	ROCK-OLA MFG. CORP. "Fire-Ball" 120 Selection,
	Model 1436
	Model 1436
	Model 1538, 5c-10c-25c Wall Box 59.50
1	Model 1536, 5c Wall Box,
	23 Wire
	Model 1424 Playmaster 440.00
	SCIENTIFIC MACHINE CORP.
	Scientific Space Ship\$1,295.00
	Scientific Ocean Liner 1,295.00
	Scientific Ocean Liner 1,295.00 Scientific Pokerino
	Scientific 3-in-Line
	Scientific Pitch Master 2,000.00
	NATE SCHNELLER, INC. (NASCO)
	Atomic Jet (Airplane Ride)\$995.00
	Aqua Jet (Boat Ride)
	M100C (Select-O-Matic "100"
	nhonograph)
	phonograph) HM 100C (Select-O-Matic "100"
	R. C. Special)
	R. C. Special) 3W-1 Wall-O-Matic "100"
	MRVC-1 Master Remote
	Volume Control
	CVS4-8-8" Wall Speaker Ivory
	(Teardrop) CVS6-88" Recessed Speaker
	CVS7-12—12" Recessed Speaker
	PS6-1Z Power Supply
	ARA1-L6 Auxiliary Remote
	Amplifier AVC-1 Automatic Volume
	AVC-1 Automatic Volume
	Compensator Unit UNITED MFG. CO.
	UNITED MFG. CO.
	Clover Shuffle Alley
	Cascade Shuffle Alley
	Cabana 690.00
	WICO CORP.
	Major Leaguer (Automatic
	Baseball Pitcher) \$1,095.00
	WILLIAMS MFG. CO.
	De Luxe Baseball \$479.50 THE RUDOLPH WURLITZER CO.
	Model "1400" Dhenegraph
	Model "1400" Phonograph Model "1450" Phonograph
	Model "1500" Phonograph
	Model "1600" Phonograph
	Model "1500" Phonograph Model "1600" Phonograph Model "1650" Phonograph Model "1650" Phonograph Model 4851 5c-10c-25c Wall Box
	Model 4851 5c-10c-25c Wall Box
	(48 Selections) Model 5204 Wall Box 5c-10c-25c
	Model 5204 Wall Box 5c-10c-25c
	(104 Selections)
	Model 5100 8" Speaker Model 5110 12" DeLuxe Speaker
	model allo 12 Deluxe Sheavet

#### CANDY MACHINES

(8 col.) 4. Uneeda Monarch

(10 col.) ..... 4. Unceda Monarch (10 col.) .

(12 col.)

95.00-115.00

79.50- 110.00

79.50- 135.00

	4. Mills (5 col., 70 cap.)\$ 49.50-\$ 60.00	
	4. Stoner (Mod. 102, 6 col.,	
	102 cap.) 85.00- 87.50	
	4. Stoner (Mod. 120, 6 col.,	
	120 cap.) 90.00- 95.00	
	4. Stoner (Senior, 8 col.,	
	160 cap.) 95.00-125.00	
	4. Stoner (Mod. 80, 4 col.,	
	80 cap.) 95.00- 97.50	
	4. Stoner (Mod. 120, 5 col.) 89.50- 95.00	
	4. Stoner (Mod. 120 Sn,	
	7 col.) 95.00- 100.00	
•	4. Stoner DeLuxe Theatre (8 col., 160 cap.) 85.00- 95.00	
	(*************************************	
	4. Stoner DeLuxe Theatre (16 col., 320 cap.) 195.00- 300.00	_
	4. Martin's "Little Candy	
1	Store" (8 col., 160 cap.) 89.50- 99.50	
	4. Coan "U-Select-It" 35.00- 45.00	
	R GOUL C'SCICLUL JOINO' FO.UU	

#### HOT COFFEE

1		
	4. Andico Cafe Petit,	
	200 cups\$300.00-\$400.00	
	4. Bert Mills Coffee Bar,	
ļ	200 cups 175.00- 225.00	
	4. Bert Mills Coffee Bar,	
	600 cups 200.00- 250.00	
	4. Bert Mills Coffee. Bar,	
	500 cups 300.00- 375.00	
	4. Chef-Way, Model 100, cap. 400-600	
I	4. Hot-O-Mat Comb. Hot	
	Coffee-Choc., 600 cups 250.00- 300.00	
	4. U-Select-It Hot Coffee,	
	600 cups	
I		
	CARBONATED DRINK	
	4. Drink-O-Mat, single	
1	Howar 50 1000 anno \$275.00 \$250.00	

4.	DLIUK-C			
			1000 cups\$275.00-\$350.00	
4.	Drink-0	-Mat,	3 flavor, 5c,	
	1000	cups	425.00- 475.00	
4.	Drink-O	Mat,	4 flavor, 5c	
	1000	cups	500.00- 525.00	
-	TOTAL	NO	TOTAL VALUE→	
	TOTAL	110.	IUIAL VALUE	





NEW

7-CHOICE

SELECT-A-SPOT

FEATURE

From coast to coast the cash-box verdict is unanimous: "Better than BEAUTY...greatest in-line money-maker...only PALM BEACH came close to terrific earning power of BEACH CLUB!" In fact, BEACH CLUB includes all the greatest features of PALM BEACH plus added extra-coins attractions...new 7-Choice Select-A-Spot ...and the flash and eye-appeal of advancing scores dramatized in a bathing-beautified beach-scene! Get your share of the big BEACH CLUB profits! Get BEACH CLUB now!

Attractive ADVANCING SCORES · IN-LINE and CORNER Scores 3-in-line on SUPER CARD Scores 4-in-line score Improved SELECT-A-SPOT feature · New EXTRA-TIME feature TRIPLE-SPOTS Roll-over feature · Up to 3 EXTRA BALLS per game

new exclusive DIVE-*DIP*.ROLL-SWING action captures biggest play, insures biggest profit

See the Bally SPACE-SHIP in action ... surging forward, gliding backward ... dipping and rising ... rolling from side to side ... swinging and banking like a jet-fighter ... and you will see why junior space-pilots prefer the Bally SPACE-SHIP ... why kids coax their parents to patronize the store with the Bally SPACE-SHIP. And remember ... you can build a big-profit route of Bally Kiddy-Rides with a small cash investment.

ACE-SHIP

- ★ Variable speed cantralled by pilat
- ★ Calarful Eye-Appeal attracts attentian
- ★ Calored lights flash in nose, tail, wings and dials af realistic instrument panel
- ★ Twin Ray-Guns with exciting saund-effects
- ★ Airblast blaws fram blawer
- ★ Safe, sturdy canstructian
- 🖌 Simple mechanism
- National Rejector



Player turns knob to select choice of 10, 16, 19, 20, 21, 22, 25 (when lit)

IT TROTS!

IT GALLOPS!



# TO BIGGEST PROFITS IN HOBBY-HORSE CLASS

Cash-box records prove that THE CHAMPION the deluxe hobby-horse...is the champion money-maker in hobbyhorse field. Why be satisfied with so-so earnings when you can easily be in THE CHAMPION class?

RIDE

DIVISION OF LION MANUFACTURING CORPORATION 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS

C O M P A N Y

AVAILABLE

BALLY DISTRIBUTORS

WOM

Bally MANUFACTURING