## The Price Problem

By Bill Gersh



One of the problems vexing the operators thruout the nation are the prices for the post-war equipment. In almost every case, when ops gather 'round, this subject is brought to the fore.

Yet, these very same operators are paying more for their food, clothing, rent and various other daily necessities and don't seem to pay too much attention to the differential between the pre-war and post-war prices of these commodities.

Will lowered prices mean more sales?
That is now a question which occupies the minds of a great many in the trade. The first answer, without too much thinking, seems to be, "yes".

But, after some thought is given to the subject and questions are asked-it also seemes that a large number of operators are happy that prices are high. They claim, "Only high prices will keep away cheap competition like we had to endure before the war."

One noted operator explains, "When machines were cheap and easy to buy-we were forced to endure competition that almost knocked us out of business. Every day in the week we were being phoned by one location after another asking why we charged so much commission when some guy was just in there willing to give them the same machine and increase their share of the percentage? This was only possible because every Tom, Dick and Harry could get into the business with a few hundred bucks and call himself an operator."

It is well known in the trade that the average location owner doesn't think too hard about what "service" means. All he recalls, when the time comes, is that someone comes into his place every week (or maybe twice a week) and puts new records in the machine or does this or that or shines it up, etc., etc.

He seems to forget all about the fact that this sort of service costs money. That his operator works without his thanks. Just keeps on giving him the lion's share of the profits week in and week out-and does all the work to help make those profits bigger and better for him.

The trouble with the average operator is that he doesn't "sell" the location ower on what he is doing to earn him profits. He doesn't "merchandise his business". He goes on his way and prays that the location will remain his long enough to get him "out of the red," if he has just placed a new machine, or "long enough to at least see a few bucks from the spot".

Until that time, tho, it may be to the best advantage of the operators that prices are where they are. They are being protected while production is low. They are now being given the opportunity to buy whatever machines they need to fill all the open locations in their territories so that they will be fully prepared for the day when new machine production really gets under way.

Price re-adjustment will come of itself when production at last equals demand.


# BUSINESS 

 IS BETtER
# People Earning More Than Wartime Peak and Over 60\% Above Best Peacetime Year 

Nearly 250,000 New Businesses Were Established During Last Half of 1945

# Profits After Taxes at Highest Levels on Record - and Still Going Up 

Labor Shortages Again Being Felt. Women May Again be Called by Auto Industry

## COIN MACHINE INDUSTRY FACES ITS BRIGHTEST FUTURE

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# LOOK TO NEW SALES ERA TO START AFTER LABOR DAY 

# Believe this Will Point Way to New Methods for the Industry. Expect Biggest Buying Season. 

NEW YORK-The general consensus is to the effect that the greatest sales for this industry, provided all other surrounding factors equalize themselves, will start right after Labor Day.

The reason for this statement, certain coinleaders explain, is the general belief that production should get going on a large scale right after the Labor Day holiday. This is not only their opinion, they state, but the opinion of the nation's largest manufacturers and economists who have studied and closely watched the resultant effect the major strikes had on manufacturing.

Whatever new machines, jobbers and distributors report, that were delivered to them, during these past Summer months, were immediately sold. And, they also say, they will continue to sell all new equipment as it is delivered to them.

There was a slump experienced in the sale of used machines, these men state, but even this is expected to pick up rapidly as the trade seeks to cover all the open locations.

The slump was occasioned by surrounding factors and not by the mem-
bers of this industry. With beer and liquor short in many territories, coinmen's collections were down and they hesitated to purchase equipment until they once again saw an upsurge in their businesses.

But, even with the slump in effect, they did not hesitate to buy new machines and especially those machines which proved profitable to them, regardless of price.

In short, then, opinions are all to the same line - that coinmen will start buying in large quantity (new as well as used machines) as the Fall and Winter seasons get under way and will be prepared to greet the opening of the first coin machine convention since before the war with complete control of a majority of locations in their territories.

Another factor which will make for increased buying, one noted coin machine leader says, is that many operators throughout the nation have arranged to better their commission basis and are now in position to use whatever equipment they can get and profit from this use.

This, regardless of all other factors,
is of greatest importance to the operator for, whether he buys new or used machines, he must be sure that his commission set-up is such that he will profit from the placement of these products.

Again, the old story of resort and summer spots also enters into the picture. Many ops claim that they did not pay too much attention to buying merchandise during the summer season for they were engaged with resort locations.

In such locations, they explain, they are able to use whatever equipment they had on hand. But, as they return to their city spots this fall season, they will need the best equipment they can obtain to assure them of continuous play-which they must have to profit from the machines they are now purchasing.

It shall be interesting to all the trade to note the business upswing "after Labor Day". This will once again prove to the majority of coinmen that the industry is anxious to get on ahead with the growth and development which it knows is in store for it.

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# IS <br> <br> THIS <br> <br> THIS A 

## "NICKEL

## BUSINESS"?

NEW YORK-The belief expressed by many coinmen thruout the nation, since the fact became apparent that a better commission basis must be arranged for that, " 10 c play is the answer," has stirred a great deal of arguments-pro and con.

The idea that the coin machine business is a "nickel business' has been brought to the fore time and time again in such arguments by many coinmen. Others completely disagree. What is your opinion?

Remember-once upon a time beer was only 5 c a glass-today it's 10 c . Once a shoe shine was never more than a nickel-today it's 10 c and 15 c in many places.

Once pin games were only produced with 1c chutes - today no one would dream of running a pin game on less than 5 c -and many believe that the number of balls should be cut down so that a complete game will actually cost 10 c .

The first consoles that were presented were 5 c . The same for slots. Today they are in combinations (consoles) at $5 \mathrm{c}, 10 \mathrm{c}$ and 25 c -and reports have it that there will also be 50c chutes on consoles. Slots come in complete sets of $5 \mathrm{c}, 10 \mathrm{c}, 25 \mathrm{c}, 50 \mathrm{c}$ and $\$ 1$ play.

Once upon a time street car fares were only $5 c$-today they are $7 c, 8 c$ and 10 c , depending on the locality. Even the New York Subway, which is a traditional 5 c ride, is now asking that this be changed to 10 c .

Candy bars of all types were 5 c , today the public pays $7 \mathrm{c}, 8 \mathrm{c}$ and more. Ice Cream cones were always a nickel -they're higher today.
Is this, the coin machine industry, a "nickel business"?

What do you think?

## What DoYouThink?

The Cash Box<br>381 Fourth Avenue<br>New York 16, N. Y.

Gentlemen: Here's what I think!

> Name

## Address

City


## WHAT COMMISSION BASIS?

 $1 \%$ OF THE COST OF THE COMPLETE INSTALLATION EACH WEEK, IN ADVANCE, AS "FRONT MONEY" - THE BALANCE TO BE SPLIT ON A 50/50 OR 70/30 BASIS - PLUS - A 2 OR 3 YEAR LOCATION CONTRACT.PAY A RENTAL FOR 3 TO 6 MONTHS IN ADVANCE FOR THE SPACE USED - AND KEEP ALL THE COLLECTIONS. LEASE TO RUN FOR FROM 3 TO 5 YEARS.

PAY THE LOCATION 30\% - THE OPERATOR TO GET 70\% OF THE TOTAL GROSS INTAKE OF THE MACHINE.

CHARGE \$5 (OR \$8 OR \$10) "FRONT MONEY" EACH WEEK PER MACHINE AND DIVIDE THE BALANCE ON A 50/50 OR 70/30 BASIS.

5 CHANGE TO 10c PER PLAY - 2 FOR 15c - OR - 3 FOR 25c AND PAY THE LOCATION $30 \%$ OF THE TOTAL GROSS COLLECTION.

6 MAKE A ''SERVICE' CHARGE OF \$2 PER WEEK AND DIVIDE THE BALANCE OF THE COLLECTION ON A 70/30 BASIS.

OBTAIN A FLAT GUARANTEE OF $\$ 15$ PER WEEK - THE LOCATION OWNER TO GET THE BALANCE. IF LESS THAN \$15 IN THE MACHINE, THE MERCHANT TO MAKE UP THE DIFFERENCE.

WHICH COMMISSION BASIS DO YOU BELIEVE IS BEST? DO YOU HAVE A BETTER COMMISSION ARRANGEMENT THAN ANY OF THE ABOVE? WRITE US NOW!

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# Has Intricate and Tricky Scoring Driven Away the "Every-Day-Just-For-Fun" Type of Players? Should the Simple, "Easy-to-Play" Type of Games be Revived? 

CHICAGO-Away back in the days of the simple, easy-to-play and just as easy-to-understand pin games, cartoonists would, every so often, pop into print with a drawing of a housewife whose arms were loaded with bags and bundles from her shopping expedition-playing a bagatelle game.

But, from then on-the manufacturers began to vie with each other as to which one could make the game more colorful, more intricate, more electrical and more non-understandable because of a system of multi-scoring which, tho it completes, adds and tabulates the amounts in scores, re-plays, etc., is still beyond the ken of the average man.

Pinball was once called "a relaxation." In fact, many doctors believe it to be one of the finest cures for mental therapy cases.

The modern pinball is anything but relaxation. Today, it's a systematic method of scoring for winners. The average game has from three to four and more different methods for obtaining winners. No longer does the housewife amble up to the machine in a grocery store, while waiting for the clerk, and just pull the plunger to see what happens, after she inserts her coin, and then have someone in the place gleefully inform her, even tho she, herself, didn't realize it, that she had "hit a winner".

What's happened to pinball? Has it become too intricate for the average man? Has it passed beyond the stage of a "game of relaxation" and become a game for "scoring"? Has it passed out of the "fun" class?

One noted manufacturer who has a great many pin game hits to his credit -told The Cash Box that he believed the industry would be better off if it would return to the old fashioned, simple type, easy-to-understand, easy-to-play pin games. Games like the "Whiffle", "Ballyhoo", "Five Star Final", "Contact", "Bumper", etc.

It is his claim that not only did 're operators earn more, even tho it took the players an extra minute or so to add their scores, but more players played the games. In fact, he claims, they stuck to the machines longer-individually and collectively.

Of course, the entire trade knows that today there are what can be called, "pinball fanatics". Games can't be made too intricate for these people. But, are they the majority or the minority? Will building more and more intricate machines, just for the benefit of these pinball fanatics, earn the operators more money?
This manufacturer does not believe that by speeding up the action of pinball-to 3 balls for 5 c (actually 5 balls for 10 c ) that this will mean any great increase in profits to the
operator. He claims that, after long experience, he has found there are just so many pin game playing hours and that the answer is-in making the players stick to the games-not leave them idle for as many hours as they now do.

Then-that being the case-is the operator better off if the manufacturers return to more simple pinballs? Will this once again revive interest of every type of player - not just the skillful plunger wielder? Will it mean lower prices for machines and more play action at the same time?
This manufacturer believes that it will. He also believes that the trade will more greatly benefit by a return to the "fun" type of pin game that anyone can play-than continuing on ahead with intricate, multi-scoring machines which have become anything but relaxation for the playerfor they force him to study and to think before each shot-instead of just pulling the plunger and having a lot of fun so doing.

In short, the player is now actually operating an intricate and delicate mechanism, instead of enjoying himself immensely and completely relaxing at the play of a game which started out, and was at one time, advertised to the public with this slogan: "Relax-Play Pinball."

What do you think? Should we go back to "Bagatelle?"

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## CDDE:

AP-APOLLO
AR-ARA
BB-BLUEBIRD
BW-BLACK \& WHITE
CA-CAPITOL
CD-CADET
CO-COLUMBIA
CR-CORONET
CS-COSMO
CT-COAST
DE-DECCA
DL—DE LUXE
EC-EXCLUSIVE

EX-EXCELSIOR FS-FOUR STAR
MA-MAJESTIC
ME-MERCURY
MU-MUSICRAFT
NA-NATIONAL
VI-VICTOR
VO-VOGUE

## 1. TO EACH HIS OWN

MA-7188—Eddy Howard Orch. FS-II3I-Trudy Erwin - Opie Cates Orch.

CO-37063-The Modernaires
ME-3022-Tony Martin

## 2. FIVE MINUTES MORE

CD-205-Curt Massey CO-37048—Frank Sinatra DE-18909-Bob Crosby

MA-7197-The Three Suns
MU-15086-Phil Brito VI-20-1922-Glenn Miller Orch.

## 3. SURRENDER

DE-18897—Randy Brooks MA-7186-George Olson Orch. VI-20-1877—Perry Como
MU-I5073—Phil Brito

## 4. DOIN' WHAT COMES NATUR'LLY

MA-7193—De Marco Sisters
VI-46-0001-Al Goodman O.
VI-20-1878—Freddy Martin Orch.

## 5. THE GYPSY

BE-7003-Freddie Stewart BW-774-Jan Garber Orch. CO-36964-Dinah Shore DE-18817—Ink Spots

AR-139-Ginny Simms CA-252-Andy Russell CO-36975—Frank Sinatra DE-18829—Bing Crosby

## 6. THEY SAY IT'S WONDERFUL

FS-1082-Ray Herbeck Orch.
MA-7176-Jack Leonard
VI-20-1857-Perry Como
VI-46-0001-Al Goodman Orch.

## 7. SOUTH AMERICA, TAKE IT AWAY

DE-23569-Bing Crosby-Andrews Sisters
MA-7202-George Paxton Orch.

## 8. I DON'T KNOW ENOUGH ABOUT YOU

DE-I8834—Mills Bros.
VI-20-1861-J. Desmond

## 9. PRISONER OF LOVE

DE-18864-Ink Spots
NA-9017-Billy Eckstine
VI-20-1814-Perry Como-Case Orch.
10. I'VE GOT THE SUN IN THE MORNING

DE-23587-J. Blackton Orch.
CO-36977—Les Brown Orch.

DE-18861-Leo Reisman
MU-365—Artie Shaw Orch.


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"Cool Water" "Have I Told Yous Lately That I Love You" Foy Willing \& Riders of the Purple Sage (Majestic 6000)

- For a pair of really sock tunes directed especially for the western music fans, we recommend this platter. "Cool Water" and "Have I Told You Lately That I Love You" are done by Foy Willing and his Riders of the Purple Sage, and they do them well. "Cool," a ballad straight from the saddle with just enough romantic interest to make it interesting, is capably interpretated via Foy's smooth chirping and the choral assist he gets from the Riders. "Have I Told You Lately," more heavily on the romance side, draws lots of attention because the tempe, the lyrics, the music and interpretation make it something "different" as a Westerner. If you have the locations, snatch a batch of these platters.


## "Pitch A Boogie Woogie" <br> Tab Smith and Orchestra (Hub 3026)

- For something that'll make your "race" locations jump, we refer your attention to this platter, "Pitch A Boogie Woogie," as done by Tab Smith's crew with Gloria Robinson handling the vocal. It's a hot platter that's served up solid by the small ork; and they're solid. The lyrics, it might be added, would never be permitted on the air: (Jack and Jill went up the hill, and Jill came down with a $\$ 20$ bill); but they'll draw trade if placed right. The platter is done in two parts, with our choice on the second side. But make no mistake, this platter is more than a novelty; the quality of Gloria's singing and the quality of musicianship exhibited by the crew are worthy of one's listening. Give it one.


## "I Get The Blues When It Rains" "Smart Little Fool"

## Jerry Sellers <br> (Sonora 3019)

- For something good and something blue in a melody, "I Get The Blues When It Rains" rings the bell. But as it's interpreted here, something lacks. We believe it to be Jerry Sellers, but it may be somebody or something else. His interpretation is heavily dramatic, but he still has some lessons to learn in delivery and in enunciation. It tells in the disk. Not much better is the orchestral assistance provided by a crew under the direction of David Rhodes. They lack togetherness. On the backing, the song is "Smart Little Fool," and we've heard lots better. It's too slow to draw the customers to action, and all the faults noted in the first side appear in this one. The music op can take it from there.


## DISK O'THE WEEK <br> 

hal mcintyre

- The top jump novelty for the week, and at the same time, the top platter of all, is this latest release by the Hal McIntyre orchestra, "It's A Lie, It's A Lie, It's A Lie." Well known is the fact that the McIntyre crew really know how to give in jump tempo, and with this melody they hit a new high. Vocally, the tune is interpreted by Nancy Reed and Frankie Lester, with the entire crew joining in to give the lyrics a solid punch. You won't go wrong with it. On the flip, Hal offers "Among My Souvenirs," a standard with a new interpretation, and the result is a truly top romantic ballad that should see lots of action on its own. Hal takes a solo ride on his sax and he sends. The lyrics beautifully handled by Frankie Lester, will draw listening attention. The arrangement served up by the lads with the music making tools is in a superior class, and the whole thing winds up with nickel grabbing effect. Grab a listening to the platter, and find out all the above for yourself.


## "Walking Blues" <br> "Rich Man's Blues" <br> Dinah Washingfon with Lucky Thompson and His All Stars (Apollo 374)

- Here's a pair of sides cut from the familiar pattern of Dinah Washington's well known blues style. With the appeal of the platter limited by experience to the "race" locations and spots where her style has a definite demand. On "Walking Blues" and "Rich Man's Blues" she's definitely at her usual peak, and on both sides the assistance Dinah's vocal efforts get from Lucky Thompson's All Stars cannot be discounted. They really dig the track on which Dinah rides. If their previous platters have excited interest among your locations so will this one. Act accordingly.


## "For Boobs Only" "Don't Blame Me" Mixed Orchestra

## (Mel-O-Disc 113)

- "For Boobs Only" is a little strong as a title, because the customers who like their music interspersed with heavy sax work will probably like it. The platter is completely instrumental on both sides, with "Boobs" in a stepped up tempo, while "Don't Blame Me" is done up strictly in a slow blue mood. The best that can be said for the whole offering is that Joe Thomas plays a good saxophone and the other members of the combo do right with their music tools. The disk is only for locations seeking "race" music for listening.


## "A Little Kiss Each Morning" "On The Boardwalk" The Starlighters (Mercury 3023)

- For a good side right for listening or dancing, "A Little Kiss Each Morning" merits recommendation. It's a good romantic ballad, well done thru the vocal efforts of The Starlighters, assisted by Earl Hagen's ork. forthcoming film "Three Little Girls In Blue." It's a sound novelty, and appears to have possibilities if given the right push.


## "Don't Blame Me" "Okay For Baby" <br> Jack McVea and His All Stars (Apollo 761) <br> - Whenever Jack McVea's name ap-

 pears on a label it's a sound bet that something good is in the offing. That's the case with "Don't Blame Me," a soft, subdued number without being fluffy. It's done in drag tempo and has a steady rhythm background to provide the steady beat for the frequent solo flings by Jack McVea on his tenor sax and Bob Mosley on the ivories. It's tops for listening or dancing. Flipped, McVea and the boys offer "Okay For Baby," in stepped up pace and with more good solo work. A dependable disk to push up profits in "race" locations.
## "Should I Tell You I Love You" "I'd Be Lost Without You" Hal McIntyre Orchestra (Cosmo 491)

- Here's another waxing by the soaring-toward-national-acclaim Hal McIntyre orchestra. This time the offering is "Should I Tell You I Love You" from the Orson Welles' show "Around The World." The tune is well known around the land, and tho it set no houses to burning, it's a sound melody offered in sound style by Hal's crew. Frankie Lester handles the lyrics and his contribution adds up to good effect. Flipped, the platter is supported by "I'd Be Lost Without You" another in the string of romantic ballads turned out by McIntyre. Nancy Reed does the chirping and her performance is worthwhile
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## EXCLUSIVE TO "THE GASH BOX"

RECORD
DAVE QUIRK

## "And Then It's Heaven" "I Guess I Expected Too Much" Harry James and His Orchestra (Columbia 37060)

- This week Harry James and his great organization give his fans two ballads that are very easy on the ears. "And Then It's Heaven" is a pleasant love song featuring Buddy Di Vito in the vocal department. The backing by the band is good and full and only occasionally rises to a really loud pitch. "I Guess I Expected Too Much" again stars Buddy Di Vito. Mr. James gets in a few licks to let you know he's still high priest of that golden trumpet.
"Spanish Polka" "Low Down Baby"


## Billy Hughes' Pecos Pals (Fargo 1116)

- "Spanish Polka" is a South-of-the-border hillbilly tune done up brown by Billy Hughes and his Pecos Pals. The rhythm, naturally, is polka and the boys really go to work on it. There's a rhythm instrument in the background that sounds very much like a washboard-and maybe it is. There's also a hot session with the guitar. Hughes supplies the vocal. The backing is "Low Down Baby." The boys open up the cellar door and dig down for a little jazz to pep up this number. Hughes once more works on the lyrics in his western style.


## "What Will My Wife Say?" "The Old Grav Mare" Henry Patrick <br> (20th Century 20-8)

- "What Will My Wife Say?" has the emphasis on the vocal with the Billy Hays Orchestra providing the beat plus a brief instrumental insert between the choruses. Henry Patrick handles the vocal. The lyrics are a little off-color so watch this when placing it. The reverse gives us "The Old Gray Mare" and she's really decked out in a new saddle blanket. The boogie beat in the background is good stuff and it would be even better without the lyrics as they don't have much to offer. Henry Patrick sounds as though he has possibilities and we'd like to hear him do a straight number.


## "If I'm Lucky" "One More Vote" Perry Como <br> (Victor 20-1945)

- Perry Como gives a very impressive performance on this waxing of two tunes from the new movie, "If I'm Lucky," soon to be released. The title tune is a dreamy number expertly crooned by Como. He has a free and easy style that makes for pleasant listening on any song. "One More Vote" is on the novelty side with tricky lyrics and a swingy melody. The Satisfiers and the Russ Case Orchestra back him up vocally and instrumentally to make this a top notch disk.


## SLEEPER OF THE WEEK

"Roll Me Over" The Smoothies (Apollo 1015)


THE SMOOTHIES

- The top treat on wax this week is contributed by a neat vocal trio, The Smoothies, assisted by a top musical combination, Henry (Hot Lips) Levine and his orchestra. The tune is "Roll Me Over," as catchy a novelty as has been heard around in a long, long time. What's more, it has been around for no little while. Every Joe who crossed the pond to England and wherever they went from there knows it like his papa knew "Madamoiselle From Armentieres." The lyrics have been cleaned up from the way the GI's know 'em, but they retain enough sparkle to keep the platter off the air. The interpretation offered up by the Smoothies is in keeping with their name, and the instrumental support delivered by the Henry Levine crew is top deck stuff. On the backing they do the Irving Berlin classic, "Blue Skies," in stepped up style and the result wins honors. Henry Levine's support thruout, however, should not be underestimated by any and all concerned. Ops can expect heavy play with this disk in any location where the boys who came back gather for beer and bull.


## "This Is Always" <br> "Somewhere In The Night" Jerry Sellers (Sonora 3013)

- The moonstruck crowd will support this waxing of two love songs with lots of nickels as it's perfect hand-holding music. "This Is Always" is packed with sentiment and Jerry Sellers does a neat job on it. That boy practically purrs and on this type of song, the effect is good. "Somewhere In The Night" is in the same vein and Mrs. Sellers' favorite son gives the customers another listen to his romantic style. David Rhodes wields the baton and the musicians respond. Be sure to include this one in spots where Dan Cupid's deputies are at work.


## "I Guess I Expected Too Much" "Sh-h, The OId Man's Sleepin' Dolores O'Neil <br> (Cosmo 497)

- A thrush with a voice worth talking about and listening to is Dolores O'Neil. She goes to town on "I Guess I Expected Too Much" and the result will get not one but several nickels from each of the customers. It's a romantic tune and she treats it with a caress in her voice. The orchestra conducted by Buddy Weed gives her a smooth background. She gives with a change of pace on the backing, "Sh-h, The Old Man's Sleepin' "-a swingy number full of bounce by the band and full of zing.


## "Hey Bobby!" <br> "Hymn to the Sun" <br> Bobby Byrne and His Orchestra <br> (Cosmo 492)

- Instrumental boogie with a slow drag beat is served up on this wax platter by the Byrne band in "Hey Bobby!" All the boys furnish the vocal and then they get busy on their instruments to turn out some first rate slow stomp. The backing, "Hymn to the Sun," is a swing adaptation of one of the classics by Rimsky-Korsakov. Bobby Byrne gets in some hot trombone sliding but he passes the solo flings around and the finale features the whole outfit.


## "Baby, Baby, Please Come Home" "I Know Who Threw The Whiskey in The Well"

## The Four Bluejackets

 (Mercury 8017)- The Four Bluejackets have a lot to offer in the way of close harmony and style of song presentation. In "Baby, Baby" the boys collaborate on a smooth ballad and come out with a number that sounds like the Mills Brothers and the Ink Spots at the same time. But it'll click in spite of the similarity to those other well known combinations. The backing, "I Know Who Threw The Whiskey In The Well," has a lot more pep. The pattern is that of a fast spiritual with a faint tinge of boogie in the background. It's a novelty tune with a surprise ending.


## "You Can Depend On Me" "Stormy Weather" <br> Capitol Infernational Jazzmen (Capitol 283)

- Here's a really great aggregation of artists playing under the name of Capitol International Jazzmen. "You Can Depend On Me" features one solo after another by Coleman Hawkings on tenor sax, Nat (King) Cole on piano, and Bill Coleman on trumpet, to name a few. It's true jazz and the fans of this type of music will set up a holler for more. The flipover, "Stormy Weather," is equally good. Kay Starr handles the vocal with ease and her interpretation is mighty fine. The same can be said for the instrumental tidbits.


## BUSINESS REPLY CARD

## THE CASH BOX

 381 FOURTH AVENUE NEW YORK 1161 N . Y.
# What's Hot ON THE RECORDS the top ten juke box tunes thruout the nation 

## for the Week of August 26, 1946

## NEW YORK

1. To Each His Own
2. South America, Take It Away
3. Five Minutes More
4. Surrender
5. Stone Cold Dead In The Market
6. The Girl That I Marry
7. The Very Thought Of You
8. They Say It's Wonderful
9. The Gypsy
10. I Don't Know Enough About You

## TAMPA, FLA.

1. To Each His Own
2. Doin' What Comes Natur'lly
3. The Gypsy
4. Twilight Time
5. They Say It's Wonderful
6. One More Tomorrow
7. Five Minutes More
8. Route 66
9. I Know
10. Full Moon and Empty Arms

## NORFOLK, VA.

1. To Each His Own
2. Doin' What Comes Natur'lly
3. South America, Take It Away
4. The Gypsy
5. They Say It's Wonderful
6. Stone Cold Dead In The Market
7. Surrender
8. I Don't Know Enough About You
9. Laughing On The Outside
10. Route 66

## JACKSON, MISS.

1. To Each His Own
2. The Gypsy
3. Surrender
4. I Don't Know Why
5. Remember Me
6. I Got The Sun In The Morning
7. They Say It's Wonderful
8. Doin' What Comes Natur'lly
9. Love On A Greyhound Bus
10. I Don't Know Enough About You

## OMAHA, NEBR.

1. To Each His Own
2. The Gypsy
3. Five Minutes More
4. Doin' What Comes Natur'lly
5. One More Tomorrow
6. Surrender
7. I Don't Know Why
8. My Fickle Eye
9. I Don't Know Enough About You
10. They Say It's Wonderful

## CHICAGO

1. To Each His Own
2. The Gypsy
3. Doin' What Comes Natur'lly
4. Five Minutes More
5. I Don't Know Enough About You
6. South America, Take It Away
7. Prisoner of Love
8. Surrender
9. They Say It's Wonderful
10. I Don't Know Why

## WASHINGTON, D. C.

1. To Each His Own
2. Five Minutes More-
3. Surrender
4. Doin' What Comes Natur'lly
5. They Say It's Wonderful
6. The Girl That I Marry
7. I Got The Sun In The Morning
8. South America, Take It Away
9. You Call It Madness
10. The Gypsy

## PORTLAND, ME.

1. To Each His Own
2. Lil Abner, Don't Marry That Girl
3. Five Minutes More
4. The Gypsy
5. Prisoner of Love
6. This Is Always
7. I'm A Big Girl Now
8. It's My Lazy Day
9. Doin' What Comes Natur'lly
10. Blue Skies

## ASHEVILLE, N. C.

1. To Each His Own
2. Surrender
3. The Gypsy
4. Five Minutes More
5. Prisoner of Love
6. They Say It's Wonderful
7. Doin' What Comes Natur'lly
8. I Got The Sun In The Morning
9. I Know
10. I Don't Know Why

## CHEYENNE, WYO.

1. To Each His Own
2. I Don't Know Enough About You
3. The Gypsy
4. Someday
5. More Than You Know
6. Surrender
7. Laughing On The Outside
8. Five Minutes More
9. I Don't Know Why
10. Linger In My Arms A Little Longer, Baby

## LOS ANGELES

1. To Each His Own
2. Five Minutes More
3. South America, Take It Away
4. They Say It's Wonderful
5. The Gypsy
6. Surrender
7. House of Blue Lights
8. Prisoner of Love
9. I Know
10. More Than You Know

## BOSTON, MASS.

1. To Each His Own
2. Five Minutes More
3. Surrender
4. South America, Take It Away
5. The Gypsy
6. Doin' What Comes Natur'lly
7. Someday
8. I Got The Sun In The Morning
9. I Don't Know Why
10. This Is Always

## ST. LOUIS, MO.

1. To Each His Own
2. Boogie Blues
3. South America, Take It Away
4. The Gypsy
5. One More Tomorrow
6. They Say It's Wonderful
7. I Don't Know Enough About You
8. Five Minutes More
9. South America, Take It Away
10. Surrender

## YOUNGSTOWN, 0.

1. To Each His Own
2. Five Minutes More
3. The Gypsy
4. Boogie Blues
5. South America, Take It Away
6. Surrender
7. Doin' What Comes Natur'lly
8. I Know
9. They Say It's Wonderful
10. I'd Be Lost Without You

## SAN ANTONIO, TEX.

1. To Each His Own
2. South America Take It Away
3. Surrender
4. The Gypsy
5. Prisoner of Love
6. I Don't Know Enough About You
7. They Say It's Wonderful
8. On The Alamo
9. Blue Skies
10. Two Silhouettes


$\qquad$


Louis Prima (his "Vout Cowboy") was hosen recently as The Cash Box Disk ${ }^{0}$ ' The Week, entertained a number of music ops recently at his current band music ops Frank Dailey's Meadowbrook, Cedar Groves, N. J. . . . With the Ink Spots' version of "To Each His Own" out on the boxes, N. Y. ops finally joined the parade of cities to acclaim the tune as their No. 1 nickel snatcher ... An Automatic Hostess operation in New Jersey is using the Luis Russell (Apollo), version of "The Very Thought Of You" as their chief shill platter and it works! The folks come running back to the machine and want to know "Who sings that song?" The vocalist isn't identified on the label so they drop isn't identified on the label after coin in an effort to identify the unknown Voice . . . P.S. The Cash Box does know his name!

Recently The Cash Box asked music ops to offer suggestions for bettering cooperation between the industry and the record manufacturers, and, of the flood of replies, one demand stood out like a bonfire in the night. It concerned price. According to the opinions expressed, music ops are becoming increasingly opposed to the purchase of a platter reposed to the purchase of a platter remajority refuse to buy anything above majority refuse to buy anything above
that list. Record makers, please note... that list. Record makers, please note. .
According to latest reports as this issue goes to press, ARA is continuing in the biz until somebody comes along with the right price. A number of new cuttings are due for release early in September.

During this past week Cosmo Records ran a test on the number of plays to be expected from their recent pressings. According to word just received from prexy Harry Bank, Cosmo Records now claims that their platters have continued to give "top performance after 200 plays. And, Harry emphasizes, "our tests were made using a tone arm exerting $41 / 2$ ounces of pressure on each play!" Ruby Hill, who did the "Come Rain or Come Shine" number in "St. Louis Woman," the click B'way musical, has been inked by Cosmo, it was triumphantly announced this past week Frank B. Walker, chieftain of the soon to pop MGM label, is maintaining heavy silence on the progress being made. "It's slow but sure," he reports. Meanwhile other diskeries are watching everything, but closely.

Musicraft claims that if they could make $30,000,000$ records per year they could sell 'em all. And that (you guessed it) was lipped by the sales promotion director for the firm, Mike Elliott, who actually smokes nothing stronger than tobacco . . . Motion picture biggies from all the top film firms are around ogling diskeries and huddling with independent record execs. Announcements that will align the film world with the wax world aren the far in the offing ... Indications are that the platter biz is coming to life are that after a summerter lull, and the month again after a summer lull, and the month of Sept. will see hordes of new releases
competing for position in the nation's compet


PAUL WESTON and His Orchestra 'EVEEYBOOYLOVESMY BABY,MY BABY'

Typical Pied Piper song-styling, plus Weston's brilliant backing.
'OL'MAN RIVER' mamata atmomemer ances on the Sinatra show

> end Al o ortherrad CALIPORNIA sumban' Vocal by Jo Anne Ryan and Vocal Quintef
> ThITIO The amazing Alvino's guitar fiessfast and high in the aerioo Choo or to ${ }^{\text {(TI }}$ Q ATMS conl Alvino gives a terric work
Vocal by Jo Anne Ryan guitar a inusual ballad.
on an und



## PAPPY "GUBE" BEAVER CAP. with Guitars and Fiddle

## 'YOU CAN BE A MILLIONAIRE WITH ME'



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JACK GUTSHALL

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TEN TOP JUKE BOX TUNES THRUOUT THE NATION (Continued)

## KANSAS CITY, MO.

1. To Each His Own
2. Five Minutes More
3. They Say It's Wonderful
4. Choo Choo Ch'Boogie
5. Doin' What Comes Natur'lly
6. One More Tomorrow
7. Surrender
8. The Gypsy
9. Who Do You Love, I hope
10. I Don't Know Enough About You

## AKRON, 0.

1. To Each His Own
2. Five Minutes More
3. I Know
4. South America, Take It Away
5. Ugly Chile
6. House of Blue Lights
7. In Love In Vain
8. Route 66
9. Boogie Blues
10. I Don't Know Why

## FAYETTEVILLE, N. C.

1. To Each His Own
2. The House of Blue Lights
3. Five Minutes More
4. Choo Choo Ch'Boogie
5. I Got The Sun In The Morning.
6. I Don't Know Why
7. I Don't Know Enough About You
8. Who Told You That Lie
9. Doin' What Comes Natur'lly
10. They Say It's Wonderful

## MILWAUKEE, WIS.

1. To Each His Own
2. Surrender
3. Remember Me
4. Route 66
5. My Fickle Eye
6. South America, Take It Away
7. I Don't Know Why
8. Doin' What Comes Natur'lly
9. One More Tomorrow
10. Who Do You Love, I Hope

## CUMBERLAND, MD

1. To Each His Own
2. Five Minutes More
3. They Say It's Wonderful
4. All Through The Day
5. In Love In Vain
6. The Gypsy
7. Surrender
8. Doin' What Comes Natur'lly
9. My Fickle Eye
10. I Know

## THEY'LL KEEP COMING BACK FOR THESE SONGS...



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Everybody's Talking About Tony and The Way He's "Makin' Whoopee"!

## TONY PASTOR AND HIS ORCHESTRA

## "MAKIN' WHOOPEE"

Vocal by Tony Pastor AND

## "PARADIDDLE JOE"

Vocal by Tony Pastor and featuring a drum solo by Henry Riggs COSMO RECORD 500

Hal's a Hit in "Summer"A Sensation in "September"!
hal McINTYRE AND HIS ORCHESTRA "SUMMER NIGHT"
Featuring Hal Mcintyre On The Alto Sax

## "SEPTEMBER SONG"

Featuring Hal Malntyre On The Alto Sax COSMO RECORD 505

## Ellison Sees Demand For 'Better Type' Music on Jukes

HOLLYWOOD, CALIF. - Ben Ellison, head of Hollywood International Records, emphasized his belief that, along with the juke box swing tunes, there will be a growing demand for better type music in the coin machine field and during this past week recorded the "Hollywood Concerto."

His faith that classical music on a juke box will draw heavy play stems from the days when he was a developer of youth activities for Los Angeles County and he was offered a bet that children from the slums would not enjoy symphonies. Ben took that bet and won. During a single year, in an arrangement with the Los Angeles Symphony, he took 1,000 underprivileged youngsters to hear and enjoy the music of the masters.

From that experience he went on to observe the demand for "better" music by countless numbers of GI's during the war. At that time Ben was connected with the USO and had the opportunity to note the musical tastes of the nation's youth.

So now Ben has taken his faith in "better music" in his hands and is betting his chips on "Hollywood Concerto." The orchestra he used was composed of 75 of the top musicians he could find. They interpet the music written by Alexander Laszlo. Constantin Bakaleinikoff held the baton.

And Ben Ellison? He, who wrote the rising hit "I Left My Heart In Mississippi" and managed Exclusive Records, and took poor kids to concerts, waiting for the people to justify his faith: That they truly want "better type music"-and would be willing to pay a nickel to hear it.
Organ Music Album Featured by Gutshall


JACK GUTSHALL
LOS ANGELES-Jack Gutshall, well known record and Aireon phono distributor, located here, will distribute an album of organ music featuring the celebrated Jack Hammond, it was announced this past week. Jack foresees heavy demand for the disks.

. . . all America's automatic phonograph operators for your immediate and very swell support of my new

## Majestic Record \#5003 <br> "Vout Cowboy"

picked as the "DISK OF THE WEEK" by The Cash Box in the August 19, 1946 issue

'THE MAN WHO PLAYS PRETTY FOR THE PEOPLE'
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Meadowbrook, Cedar Grove, N. J.

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(2)



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## BURNING THE JUKES IN

## ■ A D E E M

The Ten Top Tunes Netting Heaviest Play Compiled From Reports Submitted Weekly To The Cash Box By Leading Music Operators In New York City's Harlem.

1. PLAYFUL BABY

Wyonnie (Blues) Harris
2. THE VERY THOUGHT OF YOU

Luis Russell Orchestra
3. CHOO CHOO CH 'BOOGIE

Louis Jordan and Tympany Five
4. THAT'S THE GROOVY THING

Earl Bostic Orchestra
s. PETOOTIE PIE

Louis Jordan and Ella Fitzgerald
6. STONE COLD DEAD IN THE MARKET

Louis Jordan and Ella Fitzgerald
7. THEY SAY I'M THE BIGGEST FOOL Budd Johnson Orchestra
8. YOU CALL IT MADNESS BUT I CALL IT LOVE King Cole Trio
9. ON THE SUNNY SIDE OF THE STREET Eddie Haywood Orchestra


## THE BEST IN INDEPENDENT LABELS

MEMO
STANCHEL

10. R. M. BLUES

Roy Milton Sextet

# GOLD SEAL RECORDS 

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AND HIS ALL STARS

No. 002
"THE JOINT IS JUMPIN' "
AND ANOTHER TERRIFIC HIT
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FOREWORD Many times, wide differences appear in the high and low prices of certain equipmont. Like any true reporter The C.M.l. Blue Book can only teature the market prices as they are quoted. The C.M.L. Blue Book acts exactly the same as the market quotation board at the Stock Exchangepostung the prices as they are quoted tor the past woek, regardless of how much they may seem to be out of line. Some prices do not change tor months. The C.M.l. Blue Book, rathor tham show no pnce, retans the last known quotauons tor such equpment so that the subscriber at least has the last known pnces as a basis to work with. Prices conunue to be very widely divergent these days Someone on the West Coast may teel a certan machune worth $\$ 150.00$ whereas someone on the East Coast may thunk it worth but $\$ 75.00$. Ot course, condiuon, senal, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.L Blue Book reporte each quotation exacuy as it is made and depends on the subseriber to make average price adiuntmont to fit the peculiantues of bis own terntory.

METHOD The C.M.I. Blue Book should be read as follows: First price listed is loweat price for the week: Second price hated is highest price. Where only one price appears this should be considerad lowest price.

IMPORTANT Machines underlined mean these were most active in trading the part wook
CODE Check this code carefully. Become acquainted with each one of the code numbers and what they signity. These code number appear in trat of the nane of each machina


MEANS PRICE
WENT UP.

MEANS PRICE
WENT DOWN.

MEANS MACHINE JUST ADDED TO LST.

MEANS PRICES WENT UP AND DO IN dURING THE PAST WEER


MEANS PRICES REMADTED SAME AS IN LASI PGICE LISTR

MEANS NO PRICES QUOTED FOR PAST TWO WEETS.

MEANS NO PRICES QUOTED FOR PRST three weers.

MEANS NO PRICES QUOTED FOR MANY WEETS - PBICE SHOWN IS LAST ENOWN QUOTATIOX.


## IMPORTANT NOTICE

Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchange - posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration.

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| xx. P-10 | 49.50 | 110.00 |
| :---: | :---: | :---: |
| xx. P-10, Ill. | 65.00 | 69.50 |
| 2. P-12 | 140.00 | 149.00 |
| 6. 312 | 135.00 | 175.00 |
| xx. P-400 | 59.50 | 175.00 |
| 5. 412 | 125.00 | 175.00 |
| 412 DC | 32.50 |  |
| 1. 412, 111. | 145.00 | 175.00 |
| xx. 316 | 100.00 | 125.00 |
| 5. 416 | 105.00 | 125.00 |
| 2. 616 | 159.50 | 285,00 |
| 4. 616, Ill. .......................... | 199.50 | 325.00 |
| 4. 616 A | 200.00 | 235.00 |
| 2. 716 | 175.00 | 195.00 |
| 2. 24 | 225.00 | 400.00 |
| 5. Revamp (24) | 275.00 | 375.00 |
| 2. 600 R .......... | 350.00 | 475.00 |
| 4. 600 | 375.00 | 525.00 |
| 2. 500 | 300.00 | 500.00 |
| 2. 500 A | 395.00 | 425.00 |
| 2. 500 K | 395.00 | 475.00 |
| 2. 41 (Counter) | 125.00 | 155.00 |
| 2. 51 (Counter) | 125.00 | 159.50 |
| 2. 61 (Counter) | 125.00 | 199.50 |
| 4. 71 (Counter) | 189.50 | 265.00 |
| 7. 81 (Counter) | 209.00 | 235.00 |
| 6. 50 | 75.00 | 150.00 |
| 4. 700 | 525.00 | 679.50 |
| 5. 750 M | 650.00 | 800.00 |
| 2. 750 E | 575.00 | 800.00 |
| 2. 780M Colonial | 525.00 | 675.00 |
| 2. 780 E | 525.00 | 700.00 |
| 2. 800 | 550.00 | 710.00 |
| 2. 850 | 600.00 | 800.00 |
| 2. 950 | 575.00 | 775.00 |
| 1. 42-24 (Rev) | 379.50 | 495.00 |
| 2. 42-500 (Rev) | 375.00 | 550.00 |
| 2. 42-600 (Rev) | 375.00 | 495.00 |
| 5. 300 Adaptor | 12.50 | 22.50 |
| 7. 320 Wireless Wall Box | 15.00 | 24.50 |
| xx. 310 Wall Box, 30 Wire | 9.75 | 10.00 |
| 5. 320-2 Wire Wall Box | 9.00 | 19.09 |
| xx. 332-2 Wire Bar Box | 9.50 | 19.50 |
| 5. 331-2 Wire Bar Box | 5.00 | 15.00 |
| 5. 304-2 Wire Stepper | 10.00 | 15.00 |
| xx. Wireless Strollers | 25.00 |  |
| 5. 430 Speaker Cab. with 5-10-25 Bох $\qquad$ | 75.00 | 76.50 |
| xx. 420 Speaker Cabinet | 50.00 |  |
| 5. Twin 616 Steel Cabinet |  |  |
| Adp. Amp. Stp. Speaker | 150.00 | 175.00 |
| 1. Twin 12 Steel Cabinet Adp. Amp. Stp. $\qquad$ | 195.00 | 275.00 |
| xx. Selector Speaker | 95.00 | 100.00 |
| 5. 100 Wall Box 5c 30 | 5.00 | 15.00 |
| xx. 100 Wall Box 10c | 17.50 |  |
| 1. 111 Bar Box | 10.00 | 15.00 |
| 4. 125 Wall Box, 5, 10, 25 | 10.00 | 21.50 |
| 2. 120 Wall Box ............. | 8.00 | 19.50 |
| xx. Bar Brackets | 2.00 | 3.50 |
| xx. 305 Impulse Rec | 2.50 | 25.00 |
| xx. 350 WIs Speaker ... | 20.00 | 25.00 |
| 7. 115 Wall Box Wire | 15.00 | 19.50 |
| 5. 135 Step Receiver | 20.00 | 25.00 |
| 2. 145 Imp. Step. Fast ............. | 30.00 | 35.00 |
| xx. 150 Impulse Rec | 20.00 |  |
| xx. 337 Bar Box. | 32.50 |  |


| 6. 306 Music Tran | 10.00 | 15.00 |
| :---: | :---: | :---: |
| xx. 39A Speaker | 25.00 |  |
| 6. 130 Adaptor | 27.50 | 37.50 |
| xx. 24 Steel Cab Speaker | 140.00 | 175.00 |
| xx. 580 Speaker | 95.00 | 139.50 |
| ROXKOLA |  |  |
| 2. 12 Record | 100.00 | 149.50 |
| 4. 16 Record | 175.00 | 225.00 |
| xx. Rhythm King 12 | 69.50 | 150.00 |
| xx. Rhythm King 16 | 135.00 | 169.50 |
| 5. Imperial 16. | 125.00 | 225.00 |
| 4. Imperial 20 | 175.00 | 300.00 |
| 2. Windsor | 275.00 | 295.00 |
| 7. Windsor, 111. | 250.00 | 275.00 |
| 2. Monarch | 200.00 | 29:5.00 |
| 5. Std. Dial-a-Tone | 375.00 | 410.00 |
| 2. '40 Super Rockolite | 400.00 | 545.00 |
| 1. Counter '39 | 150.00 | 165.00 |
| 5. '39 Standard | 320.00 | 425.00 |
| 5. '38 DeLuve | 320.00 | 450.00 |
| xx. '40 Super Walnut | 425.00 | 430.00 |
| 5. '40 Super Marble | 450.00 | 475.00 |
| xx. '40 Master Walnut | 335.00 | 450.00 |
| 1. '40 Master Rockolite | 345.00 | 520.00 |
| xx. '40 Counter | 200.00 | 225.00 |
| xx. '40 Counter with Std | 139.50 |  |
| 2. '4l Premier | 559.00 | 570.00 |
| 1. Wall Box | 14.50 | 15.00 |
| 6. Bar Box | 5.00 | 12.50 |
| 6. Spectravox '41 | 75.00 | 85.00 |
| 7. Glamour Tone Column | 95.00 | 195.00 |
| 1. Modern Tone Column | 45.03 | 55.00 |
| 2. Playmaster \& Spectravox. | 325.00 | 495.00 |
| 7. Twin 12 Cab Speak | 175.00 | 27500 |
| xx. 20 Rec Steel Cab ASA | 109.50 |  |
| xx. Playboy | 30.00 |  |
| 1. Commando | 450.00 | 625.00 |
| 5. 1501 Wall Box | 5.00 | 10.00 |
| xx. 1502 Bar Box | 3.50 | 10.00 |
| 5. 1503 Wall Box | 16.50 | 17.50 |
| 5. 1504 Bar Box | 19.50 | 20.00 |
| xx. 1510 Bar Box | 25.00 |  |
| xx. 1525 Wall Bo | 27.50 | 35.00 |
| 1. 1526 Bar Box | 24.50 | 39.50 |
| 1. Dial-a-Tone B\&W Box | 7.03 | 20.00 |
| xx. 1805 Organ Speaker | 49.50 | 50.00 |
| xx. Tone-a-Lier | 54.50 |  |
| xx. DeLuxe Jr. Console Rock | 150.00 | 250.00 |
| 2. Playmaster | 225.00 | 295.00 |


| 5. Hi-Boy |  |  |
| :---: | :---: | :---: |
| 2. Singing Towers 201 | 300.00 | 450.00 |
| 5. Streamliner 5-10-25 | 275.00 | 550.00 |
| 2. Top Flight | 200.00 | 225.00 |
| xx. Model V-5 Phono | 60.00 |  |
| xx. Singing Towers Speak | 15.00 |  |
| 4. Singing Towers (301) | 300.00 | 325.00 |
| BUCKLEY |  |  |
| 1. New Wall Box | 15.00 | 22.50 |
| xx. New Bar Box | 15.00 | 17.50 |
| 5. Wall \& Bar Box Old Style.. | 3.50 | 5.00 |
| 2. III. Wall \& Bar Box ............ | 10.00 | 15.00 |
| 3. '46 Wall Box | 39.00 |  |
| 2. 32 Record Adaptor | 9.50 | 15.00 |
| 2. 24 Record Adaptor | 14.50 | 15.00 |
| xx. 16 Record Adaptor | 15.00 |  |
| xx. Steel Cabinet | 10.00 | 20.00 |
| xx. Zephyr Speak Cab | 11.25 |  |
| sx. 20 Rec. Seeburg Adaptor... | 25.00 | 39.50 |
| xx. Bar Brackets | . 95 | 2.50 |



SEEBURG

| xxx. Selectomatic 10 | 35.00 | 75.00 |
| :---: | :---: | :---: |
| 5. Symphonola | 100.00 | 169.50 |
| xx. Móolel A III | 85.00 | 115.00 |
| xx. Model B | 62.50 | 100.00 |
| xx. Model C | 37.50 |  |
| xx. Model H | 100.00 |  |
| 2. Rex | 225.00 | 335.00 |
| xx. Rex, with Adaptor | 239.50 | 300.00 |
| xx. Model K-15 | 9.5 .00 | 149.50 |
| 2. Model K-20 | 265.00 | 325.00 |
| 4. Royale | 210.03 | 245.00 |
| 2. Plaza | 275.03 | 375.00 |
| 2. Reg? | 235.00 | 395.0 J |
| 7. Regal, RC | 325.00 | 369.50 |
| 7. Mode! A | 125.00 |  |
| 2. Gem | 250.03 | 365.00 |
| 4. Classic | 325.00 | 575.03 |
| 2. Classic, RC | 395.03 | 425.03 |
| 5. Mayfair | 325.03 | 375.03 |
| 5. May air. ILC | 424.7) | 49501 |
| xx. Melody King | 125.03 | 135.00 |
| 2. Crown | 295.03 | $350.0 \%$ |
| xx. Crown, RC | 345.03 |  |
| 5. Concerl Grand | 285.03 | 295.00 |
| 4. Colonel | 475.03 | 495.03 |
| 2. Colonel, RC | 445.00 | 500.09 |
| 2. Concert Master, RC | 475.00 | 545.00 |
| 2. Cade! | 395.00 | 445.00 |
| 2. Cadet, RC | 395.00 | 425.00 |
| 2. Major | 345.00 | 475.00 |
| 2. Major, RC | 400.03 | 425.00 |
| 2. Envoy | 395.03 | 495.00 |
| 2. Envoy, RC | 425.03 | 49.5 .00 |
| 2. Vogue | 375.03 | 450.00 |
| 2. Vogue, RC | 425.09 | 4.50 .00 |
| 2. Casino | 295.00 | 330.00 |
| xx. Casino, RC | 389.50 |  |
| 6. Commander | 450.00 | 495.03 |
| 2. Commander, RC | 445.00 | 495.00 |
| 2. Hi-Tone 9830 | 475.03 | 600.00 |
| 4. Hi-Tone 933J RS. | 525.00 | 720.00 |
| 2. Hi-Tone 8800 | 475.03 | 625.00 |
| 2. Hi-Tone 8800 RC | 500.00 | 675.00 |
| 4. Hi-Tone 8200 | 450.00 | 595.00 |
| 5. Hi-Tone 8200 RC ............... | 525.00 | 650.00 |
| 7. 20 Record '43 Cabt | 395.00 | 410.00 |
| xx. Playboy ........... | 10.00 | 14.00 |
| 6. Selectomatic 16 | 5.75 | 7.50 |
| xx. Selectomatic 24 | 7.50 | 25.00 |
| 6. Selectomatic 20 | 5.00 | 6.50 |
| 6. Remote Speak Organ ........ | 22.50 | 24.50 |
| xx. Multi-Selector 12 Rec ........ | 69.50 |  |
| xx. Melody Parade Bar | 4.50 |  |
| 2. 5r Wall-O-Matic Wireless .... | 20.00 | 41.50 |
| 6. 5c Bar-O-Matic Wireless .... | 15.00 | 29.00 |
| 1. 5c Wall-O-Matic 3 Wire | 24.50 | 32.50 |
| 5. 30 Wire Wall Box | 7.50 | 10.00 |
| xx. Power Supply ............ | 15.00 |  |
| 5. 5, 10, 25c Bar-O-Matic 3-Wire | 32.50 | 45.00 |
| 7. 5, 10, 25c Wall-O-Matic |  |  |
| 3-Wire ........ | 29.50 | 35.00 |
| 1. 5, 10, 25c Wall-O-Matic |  |  |
| Wireless ..................... | 35.00 | 49.50 |
| 5. 5, 10, 25c Bar-OMatic |  |  |
| Wireless | 35.00 | 45.00 |
| xx. Electric Speaker | 25.00 | 29.50 |
| xx. Wireless Stroller | 17:50 | 19.95 |
| 5. Wall Brackets | 2.50 | 3.00 |
| xx. Wired Speak Organ ........... | 20.00 | 25.00 |

## KEENEY

| 5. Wall Boxes | 5.00 | 6.00 |
| :---: | :---: | :---: |
| xx. Adaptor for Seeburg | 25.00 |  |
| xx. Adaptor for Rockola | 27.50 |  |
| xx. Adaptor for 616 Wurlizer.. | 15.00 |  |
| xx. Twin 12 Adaptor | 25.00 | 37.50 |
| xx. Wurlitzer 24 Adaptor | 15.00 |  |
| xx. Adaptor for Mills Empress.. | 24.50 | 32.50 |
| xx. Organ Speaker | 35.00 |  |
| xx. Sun Ray Speaker | 25.00 |  |
| xx. Bar Brackets.... | 2.50 | 3.50 |

## MILLS

| 2. Zephyr | 49.50 | 65.00 |
| :---: | :---: | :---: |
| xx. Studio | 70.00 | 119.50 |
| . Dance Master | 70.00 | 99.50 |
| xx. DeLuxe Dance Master | 50.00 | 52.50 |
| 2. Do-Re-Mi | 50.00 | 75.00 |
| 2. Panoram | 295.00 | 400.00 |
| 4. Throne ofi Music | 245.00 | 400.00 |
| Throne with Adaptor | 275.00 | 285.00 |
| Empress | 330.00 | 400.00 |



## GABEL

| 12 Rec ril | 42.50 | 125.00 |
| :---: | :---: | :---: |
| xx. 12 Record with Adaptor | 58.50 |  |
| xx. 12-12 Adaptor | $94.00-$ |  |
| xx. 18 Rec. III. Grill | 20.00 | 60.00 |
| 7. 18 with Adaptor | 99.50 | 125.00 |
| xx. 20 Record Lite Up | 225.00 | 265.00 |
| xx. 24 Record Last MdI | 75.00 | 95.00 |

## PACKARD

| 1. Play Mor Wall and Box | 27.50 | 38.95 |
| :---: | :---: | :---: |
| 5. Bar Br | 4.50 | 0 |
| xx. Willow Adap | 18.00 | 59.50 |
| xx. Cheetnut Adaptor | 25.00 | 36.50 |
| xx. Cedar Adaptor | 30.00 | 39.50 |
| xx. Poplar Adaptor | 25.00 | 46.50 |
| xx. Maple Adaptor | 30.20 |  |
| $\therefore$ Juniper Adaptor | 27.00 | 29.00 |
| $\therefore$ Lim Adaptor | 25.00 |  |
| xx. Pine Adaptor | 25.00 | 59.50 |
| xx. Beech Adaptor | 20.00 | 71.50 |
| xx. Spruce Adaptor | 35.00 | 45.00 |
| xx. Ash Adaptor | 25.00 | 35.00 |
| xx. Walnut Adaptor | 25.00 | 59.50 |
| xx. Lily Speaker | 14.50 | 17.00 |
| xx. Violet Speaker | 21.00 | 24.50 |
| xx. Orchid Spaker | 49.50 | 50.00 |
| xx. Iris Speaker | 55.00 | 59.50 |



| Amusematic |  |  |
| :---: | :---: | :---: |
| 1. Atlas Baseball | 50 | 150.00 |
| 5. ABT 6 Gun Rifle Rg | 995.00 | 1195.00 |
| 1. Bally Alley |  | 0 |
| xx. Bally Basketl | 39.50 |  |
| 6. Bally Convo | 100.00 |  |
| 2. Bally Defen | 99.50 | 179.50 |
| xx. Bally Eagle Eye | 49.50 |  |
| 1. Bally King Pin | 165.03 | 175.00 |
| 2. Bally Lucky Str | 45.00 |  |
| 2. Bally Rapid Fire | 79.50 | 150.00 |
| 2. | 109 | 145.00 |
| 2. Bally Race | 60.00 |  |
| xx. Bally Bull Jap | 40.03 | 49.50 |
| 2. Bally Shoot-the-Bull | 35.00 | 59.50 |
| 1. Bally Torpedo | 110.00 | 140.00 |
| 2. Bally Undersea | 249.50 | 399.50 |
| x. Bang-a-Deer | 75.00 | 0 |
| 5. Bank B | 350.00 | 375.00 |
| 6. Bell-0-Ball | 100.00 | 150.00 |
| xx. Blister Gunner | 10.00 |  |
| 1. Bowl-a-Bomb | 50.00 | 150.00 |
| 7. Bowl-a-Way | 375.00 |  |
| 4. Bowling Leag | 125.00 | 149.50 |
| 1. Buckley DeLuxe | 75.00 | 110.00 |
| 5. Buckley Treas Is Dig | 65.00 | 5 |
| 5. Casino Golf | 29.50 | 0 |
| 2. Champion Hockey | 139.50 | 289.50 |
| 3. Chicoin Goalee | 525.00 |  |
| 2. Chicoin Hockey | 135.00 | 225.00 |
| 1. Chicoin Rola S | 75.00 | U |
| 6. Chester Pollard Golf | 34. | 0 |
| 5. Circus Romance | 149.50 | 249.50 |
| 5. Cupid Wheel | 75.00 | 100.00 |
| 5. Daval Bumper B | 79.50 | 0 |
| nx. Daval-U-Roll-It | 50 |  |
| xx. Evans Duck Pin | 189.50 |  |
| 5. Evans In-the-Barr | 115.00 | 139.50 |
| 4. Evans Super Bomber | 199.50 | 235.00 |
| 4. Evans Play Ball | 89.50 | 135.00 |
| 2. Evans Skee Ballet | 40.00 | 119.50 |
| 5. Evans Ten Strike, LD | 35.00 |  |
| 2. Evans Ten Strike, HD | 85.00 |  |
| 5. Evans Tommy Gun | 50.00 | 109.50 |
| 1. Exhibit Bic |  |  |
| x. Exhibit Bask | 75.00 |  |
| xx. Exhibit Bowling | 59.50 | 60.00 |
| 2. Exhibit Hi-Ball | 49.5 |  |
| xx. Exhibit Merchan |  |  |
| Roll Ch. Digg |  | 50 |
| 7. Exhibit Rotary Mdsr | 249.50 | 299.50 |
| 1. Exhibit Vitalizer | 125.00 | 225.00 |
| xx. Genco Bank Roll | 145.00 | 150.00 |
| xx. Genco Magic Roll | 39.50 | 125.00 |
| 2. Genco Play Ball | 169.00 | 180.00 |
| 3. Genco Total Roll | 525.00 |  |
| xx. Groetchen Mtn Climb | 0 | . 00 |
| 5. Groetchen Metal Type | 175 | 325 |
| 2. Gottlieb Skee Ballette | 49.50 | 99.50 |
| 5. Jenn Roll-in-the-B | 93. | 100.00 |
| 4. Keeney Air Raid | 79 | 170.00 |
| 2. Keeney Anti-Aircraft, Br..... | 40.00 | 79.50 |
| 2. Keeney Anti-Aircraft, Bl. | 25.00 | 45.00 |
| 6. Keeney Bowlette | 150.00 | 200.00 |
| xx. Keeney Navy Bomber | 00.00 | 175.00 |
| 2. Keeney Sub Gun | 49.50 | 125.00 |
| ey Texas Leaguer | 25.00 | 50.00 |
| 1. Kirk Air Defens | 115.00 | 199.50 |
| 2. Kirk Night Bomber | 139.50 | 175.00 |
| 2. Keep Punching | 69.50 | 89.50 |
| xx. Klip-a-Nip (Con) | 16.50 | 16.75 |


|  | Kue Ball |  |  |
| :---: | :---: | :---: | :---: |
|  | Liberator | 89.50 |  |
|  | Midget Skee Ball | 50.00 | 5 |
|  | Midget Skee Ball De |  |  |
|  | ills Rotary Digg | 29. |  |
|  | . Mutoscope Ace Bom | 139.50 | 49.50 |
|  | Mutoscope Bowl Alley | 110.00 |  |
|  | Mutoscope Dr. Moh |  |  |
|  | utoscope Dr | 235.00 | 260.00 |
|  | Mutoscope Elec Trav |  |  |
|  | utoscope Fan Ft Dis | 39.50 |  |
|  | Mutoscope Photomati | 685.00 |  |
|  | Mutoscope Roll Frt C | 50.00 |  |
|  | Muioscope Sky Fight | 109.50 | 0 |
|  | Mutoscope Sky Figh . con. |  |  |
|  | utoscope Hoc | 55. | 0 |
|  | Mutoscope Magic Fin | 85. | 125.00 |
|  | Mutoscope Pokerino |  |  |
|  | Munves Super Skee | 275.00 |  |
|  | Munves Trap-the-Jap | 150.00 |  |
|  | Pennant |  |  |
|  |  | 70 | 189.50 |
|  | tchem \& | 125. | 140.00 |
|  | lot Trainer | 545.00 | 00 |
|  | oker \& Joker | 75 | 50 |
|  | adio | 29. |  |
|  | Red Ball | 395.00 |  |
|  | ockola Ten Pins | 30.00 |  |
|  | ockola Ten Pins HD | 40.00 |  |
|  | ockola Tom Mix | 25.00 | 39.50 |
|  | Rockola World Seri | 50. |  |
|  | Rockola Talkie Hor | 100.00 | 125.00 |
|  | Rock-O-Ball | 75.00 | 00 |
|  | Roll-A-Ball (Jafco) | 135.00 | 275.00 |
|  | Scientific Baseball | 50.00 |  |
|  | Scientific Batting Pr |  |  |
|  | Scientific Basketball |  | 115.00 |
|  | Scientific Battle Roya | 149.50 |  |
|  | cientific X-R | 49.50 |  |
|  | ee-A-Freak | 49.50 |  |
|  | eeburg Chicken | 49.50 | 10.00 |
|  | eeburg Jap Con | 00 | 0 |
|  | eeburg Jail Bir | 100.00 | 150.00 |
|  | Seeburg Hitler C | 70.00 | 125.00 |
|  | Seeburg Hockey |  |  |
|  | eelarg Par |  |  |
|  | ee.jurg Rayo | 39.50 | 49.50 |
|  | Seeburg Shoot-th | 120.00 |  |
|  | Selectorscope | 139.50 |  |
|  | oot-A-Bazook | 10.00 |  |
|  | Skee-Barrell Rol | 250.00 |  |
|  | Skill Bow |  |  |
|  | Star Elec Hoist Dig |  | 9.50 |
|  | uper Torpe | 129.50 |  |
|  | upreme Bolascore | 275.00 | 325.00 |
|  | upreme Gun (Rev) | 35.00 |  |
|  | Supreme Skee Roll | 149.50 | 195.00 |
|  | upreme Skill Roll | 329.00 | 349.50 |
|  | upreme Rocket Bu | 100.00 | 4.50 |
| 5. | Tail Gunner | 49.50 | 145.00 |
|  | Test Pilot |  |  |
| x. | Target Roll, 14 | 79.50 |  |
|  | Thunderbolt | 169.50 | 200.00 |
|  | Tokio Raider (Con) | 16.50 |  |
|  | ictory Pool (Play Po | 75.00 | 79.50 |
|  | ictory Roll |  | 175.00 |
| 1. | Warner Voice Recorder | 149.50 | 200.00 |
|  | Western Baseball '39 | 37.50 | 45.00 |
|  | Western Baseball '40 | 95.00 | 119.50 |
|  | Western Major Leag | 79.00 | 50 |
|  | Western Super Strength | 20.00 | 32.50 |
|  | Western Recor | 200.00 | 325.00 |
|  | Wurlitzer Ske | 175.00 | 295.00 |
| x | Whee-Gee My | 169.50 | 195.00 |
|  | Zingo | 119.50 | 15 |




| xx. All American Derby Con.... | 49.50 | 85.00 |
| :---: | :---: | :---: |
| xx. All American | 25.00 | 39.50 |
| xx. Arlington | 11.50 | 15.00 |
| xx. Aksaraben, PO | 35.00 | 49.50 |
| xx. Arrowhead | 35.00 |  |
| 2. Big Game, PO | 89.50 | 119.50 |
| xx. Big Prize, FP | 39.50 | 75.00 |
| xx. Big Prize, PO | 39.50 | 49.50 |
| 2. Blue Grass, FP .................. | 115.00 | 175.00 |
| 2. Blue Ribbon, PO | 35.00 | 40.01 |
| 1. Challenger | 69.00 | 89.50 |
| 2. Club Trophy ${ }_{2}$ FP | 175.00 | 260.00 |
| xx. Con | 29.50 | 30.00 |
| 1. Contest, FP | 65.00 | 95.00 |
| 4. Dark Horse, FP | 119.50 | 169.50 |
| xx. Derby King | 65.00 | 70.00 |
| xx. Derly Clock, PO ................ | 69.50 | 75.00 |
| xx. Derby Heat, PO ................ | 32.50 |  |
| 6. Derly Time, PO | 65.00 | 100.00 |
| xx. Derby Winner, PO | 103.03 | 125.00 |
| 2. '41 Derly, FP | 175.00 | 279.50 |
| 5. Dust Whirls | 250.03 | 325.03 |
| xx. Eureka | 25.00 | 50.00 |
| xx. Feed Bag, PO | 50.00 |  |
| xx. Flasher, PO | 35.00 |  |
| xx. Fleetwood | 24.50 | 35.03 |
| xx. Flying Champ | 65.00 | 100.00 |
| 5. Fairmount | 375.00 | 450.00 |
| 6. Fair Grounds, PO | 49.50 | 59.75 |
| xx. Fast Track | 29.50 |  |
| xx. Five-in-One, FP | 25.00 | 49.50 |
| 2. Fortune, FP | 95.00 | 179.50 |
| 1. Gold Cup, FP | 39.50 | 50.00 |
| 4. Grand National | 49.50 | 75.00 |
| 1. Grand Stand, PO | 49.50 | 60.00 |
| xx. Gold Medal, PO | 25.00 | 45.00 |
| 5. Hawthorne, PO | 49.50 | 59.50 |
| xx. Horseshoes, PO | 39.50 |  |
| 4. Jockey Club, | 295.00 | 315.00 |


| 4. Kentucky | 230.00 |  |
| :---: | :---: | :---: |
| 4. Long Acre | 275.00 | 390.00 |
| 2. Lo | 175 | 215.00 |
| 1. One-Two-Three '39, FP | 29.50 | 39. |
| 2. One-Two-Three '40 | 59.50 | 100.00 |
| 6. One-Two-Three '41 | 89.50 | 99.50 |
| 5. Owl, FP | 50.00 | 79.50 |
| xx. Pastime (Rev) | 175.00 | 293.50 |
| xx. Preakness, PO | 10.00 | 14.50 |
| 1. Pacemaker, PO | 39.50 | 50.00 |
| 2. Pimlico, FP | 199.50 | 350.00 |
| Pot Shot | 39. | 49.50 |
| 5. Race King | 79.50 | 89.50 |
| 2. Record Time, FP | 100.00 | 164.50 |
| xx. Rockingham | 179.50 | 225.00 |
| 2. Santa Anita | 94.50 | 125.00 |
| xx. 7 Flasher, FP | 64.50 | 79.50 |
| xx. Sport Event, | 129.50 | 135.00 |
| 2. Sky Lark, FP \& PO | 124.50 | 145.00 |
| 2. Snort Special, FP | 109.50 | 150.00 |
| Sport Pag | 29.50 | 90 |
| 1. Spinning Reels, | 50.00 | 99.50 |
| 2. Sport King, PO | 159.00 | 175.00 |
| xx. Stepper Upper, PO | 55.00 |  |
| 2. Sportsmen (Rev) | 145.00 | 175.00 |
| 6. Track Record | 55.00 | 75.00 |
| 2. Thistledown | 39.50 | 49.50 |
| Thored | 27 |  |
| 5. Turf Champ, FP | 59.50 | 9.5 |
| xx. Turf Speci | 15.00 |  |
| 2. Turî King | 245.00 | 325.00 |
| 5. Victoricus 1943 (Rev) | 49,50 | 69.50 |
| 6. Victorious 1944 (Rev) | 65.00 | 75.00 |
| 2. Victorious 1945 (Rev) | 59.50 | 109.50 |
| 6. Victory, FP | 25.00 | 71.50 |
| 3. Vic:ory Derby | 646.50 |  |
| 3. Victory Special | 661.50 |  |
| 4. Whirlaway (Rev) | 225.03 | 375.00 |
| xx . Winning Ticket | 65.09 | 69.50 |
| 2. War Admiral (Rev) | 115.00 | 147.50 |
| x. Zipper | 29.50 |  |





## C.M.I. BLUE BOOK

## CIGARETTE

## DU GRENIER

| Model S 7 Column | 30.00 | 47.50 |
| :---: | :---: | :---: |
| 5. Model VD 7 Column | 40.00 | 72.50 |
| 5. Model W 9 Column | 55.00 | 65.00 |
| xx. Model WD 9 Column $\qquad$ 25.00 <br> xx. Champion, 11 Column |  |  |
|  |  |  |
| King Size | 45.00 | 104.50 |
| 5. Champion, 9 Column | 50.00 | 90.00 |
| 5. Champion, 7 Column | 45.00 | 85.00 |



ROWE
2. Aristocrat, 6 Column
15.00
6. Imperial, 6 Col. 35.00
6. Imperial, 8 Col. 40.00
6. Royal, 6 Col.
35.00
6. Royal, 8 Col. 60.00
6. Royal, 10 Col. $\qquad$ 50.00
xx. President, 6 Col. 15.00
xx. President, 8 Col
$55.00 \quad 95.00$ xx. President, 10 Col. $\qquad$ 100.00

U-NELED.A.PAK

| 10.00 | 47.50 |
| ---: | ---: |
| 25.00 | 57.50 |
| 25.00 | 57.50 |
| 3.00 | 59.50 |
| $\mathbf{4 5 . 0 0}$ | 75.00 |
| $\mathbf{3 0 . 0 0}$ | 80.00 |
| $\mathbf{3 5 . 0 0}$ | 85.00 |
| 60.00 | 115.00 |
| $\mathbf{5 9 . 5 0}$ | 120.00 |
| $\mathbf{7 5 . 0 0}$ | 100.00 |

## CANDY

DL GRENIER
xx. Candy Man
39.50
50.00

## NATIONAL

xx. Muilel. 618, 6 Column ........ 50.00
xx. Model 918, 9 Column

Regular
60.00
xx. Model 918, 9 Column $\quad 8$.
125.00

ROWE


STONER
sx. 6 Column
55.00
xx. 8 Column
65.00

## SCALES

W ATLING

| 5. Tom Thumb, Plain ........... | 47.50 | 50.00 |
| :---: | :---: | :---: |
| 1. Tom Thumb, Fortune ....... | 75.00 | 115.00 |
| xx. 500 Fortune ..................... | 90.00 | 95.00 |
| 1. Hi-Bjy Guesser ................. | 65.00 | 99.50 |
| JENNINGS |  |  |
| a. Jumiors | 25.00 |  |
| sx. Lo Boy | 49.50 |  |
| 1.. Hi, Plilillitis | 37.50 | 50.00 |
| IIIIS | 38.00 | 40.00 |
| PACE |  |  |
| 5. Lo Boy .............................. | 40.00 | 50.00 |

IDEAL
$\qquad$


| M L L S |  |  |
| :---: | :---: | :---: |
| 1. 5c Black, HL | 175.00 | 200.00 |
| 7. 10c Black, HL | 225.00 | 250.03 |
| 7. 25c Black, HL | 250.00 | 275.03 |
| 2. 5c Emerald Chrome, HL | 219.05 | 225.00 |
| xx. 10c Emerald Chrome, HL | 275.00 |  |
| xx. 25c Emerald Chrome, HL | 450.00 |  |
| 5. 50c Emerald Chrome, HL | 395.00 | 675.00 |
| xx. 5c Gold Chrome, HL | 225.00 | 250.00 |
| xx. 10c Gold Chrome, HL | 250.00 | 275.09 |
| xx. 25c Gold Chrome, HL | 255.00 | 339.09 |
| xx. 50c Gold Chrome, HL | 300.00 | 375.09 |
| 2. 5c Gold Chrome | 165.00 | 225.00 |
| 5. 10e Gold Chrome | 175.03 | 250.00 |
| 5. 25c Gold Chrome | 195.00 | 275.03 |
| 4. 50e Gold Chro | 345.00 | 400.09 |
| 5. 5c Copper Chrome | 135.03 | 225.00 |
| 1. 10c Copper Chrome | 195.03 | 250.00 |
| 5. 25c Copper Chrome | 225.03 | 275.03 |
| 4. 5c Club Bell | 150.00 | 330.09 |
| 1. 10c Club Bell | 225.00 | 350.00 |
| 1. 25c Club Bell | 275.00 | 400.00 |
| 2. 50c Club Bell | 609.00 | 830.00 |
| xx. lc Blue Front | 65.00 | 75.00 |
| 4. 5c Blue Front | 95.00 | 169.50 |
| 4. 10c Blue Front | 70.03 | 179.50 |
| 5. 25c Blue Front | 135.00 | 250.00 |
| 5. 50c Blue Front | 375.00 | 395.09 |
| xx. 1c Brown Front | 180.03 | 195.03 |
| 2. 5c Brown Front ............. | 125.00 | 159.50 |
| 4. 10c Brown Front | 139.53 | 175.00 |
| 2. 25e Brown Front | 135.00 | 225.00 |
| xx. 50c Brown Front | 395.03 | 425.03 |
| xx. lc Cherry Bell | 93.00 | 165.00 |
| 2. 5c Cherry Bell | 110.03 | 159.53 |
| 2. 10c Cherry Bell | 149.00 | 159.53 |
| xx. 25c Cherry Bell | 87.53 | 150.03 |
| xx. lc Bonus Bell | 289.50 |  |
| 2. 5c Bonus Bell | 125.00 | 250.00 |
| 2. 10c Bonus Bell | 150.00 | 175.00 |
| 2. 25c Bonus Bell | 225.00 | 330.03 |
| 5. 5c Original Chrome | 135.03 | 225.00 |
| 5. 10c Original Chrome | 175.00 | 250.03 |
| 2. 25c Original Chrome | 199.03 | 275.00 |
| 5. 50c Original Chrome | 400.00 | 445.00 |
| 7. 1c QT Blue | 35.00 | 42.50 |
| 2. 5c QT Blue | 69.50 | 75.00 |
| 7. 10c QT Blue | 99.50 | 123.00 |
| 5. 25c QT Blue | 100.00 | 125.00 |
| xx. le QT Green | 25.00 | 59.53 |
| 6. 5 c QT Green | 60.00 | 69.50 |
| 6. 10c QT Green | 59.50 | 65.00 |
| xx. 5 c QT, FP | 49.50 |  |
| 5. lc QT Glitier Gold | 45.03 | 59.50 |
| 5. 5c QT Glitter Gold | 89.50 | 109.50 |
| 5. 10c QT Gliter Gold | 139.50 | 225.00 |
| 5. 25c עT Glitier Gold | 125.00 | 150.00 |
| xx. lc VP Bell | 29.50 |  |
| xx. le VP Bell, JP | 37.50 |  |
| xx. le VP Bell, Green | 22.50 |  |
| 2. 5c VP Bell, Green | 25.00 | 39.50 |
| xx. lc VP Chrome | 40.00 |  |
| 4. 5c VP Chrome | 35.00 | 59.50 |
| xx. 5c VP Chrome. Plus | 55.00 | 65.00 |
| xx. le VP Bell, B\&G | 32.50 |  |
| 1. 5e VP Bell, B\&G ............... | 37.50 | 54.50 |
| 5. Vest Pocket ${ }^{\prime} 46$ | 74.50 |  |
| 5. 5c Futurity | 95.00 | 129.50 |
| xx. 10c Futurity | 110.00 | 193.00 |
| xx. 25c Futurity | 110.00 | 150.00 |
| xx. 50c Futurity | 194.50 |  |
| 2. 5c Black Cherry Bell | 185.00 | 225.00 |
| 2. 10c Black Cherry Bell | 219.50 | 250.00 |


xx. Ic Rolatop ATLLNG

| 2. 5c Rolatop | 59.50 | 85.00 |
| :---: | :---: | :---: |
| 1. 10c Rolatop | 89.50 | 105.00 |
| 2. 25c Rolatop | 119.00 | 150.00 |
| xx. 50c Rolatop | 193.03 | 195.00 |
| xx. 5c Club Bell | 65.00 | 95.00 |
| 10c Clu') Bell | 75.00 | 175.00 |
| xx. 25c Club Bell | 215.09 | 275.00 |
| xx. lc Twin JP | 25.00 | 29.50 |
| xx. 5e Twin JP | 25.00 | 29.50 |
| xx. 10c Twin JP | 54.50 |  |
| xx. 25c Twin JP | 55.00 | 69.50 |
| xx. 1c Blue Seal | 22.50 |  |
| xx. 5c Blue Seal | 25.00 | 45.00 |
| xx, 10c Blue Seal | 52.50 | 60.00 |
| xx. 25e Blue Seal | 27.50 | 29.50 |
| xx. 1c Treasury | 10.00 | 20.00 |
| 6. 5e Treasury | 32.50 | 65.00 |
| xx. ${ }^{\text {10 }}$ 10 Treasury | 32.50 | 75.00 |
| xx. 25c Treasury | 80.00 | 109.50 |

xx. 5c Wonder Vendor$30.00 \quad 109.50$
GROETCHEN
6. 5c Columsta urrume ..... 59.50
xx. le Columbia ..... 69.50
5. 5c Columbia JPV Bell ..... 54.50
ia Frui ..... 57.50
Golumbia Cig R ..... 45.00
xx. 5c Columbia DJP ..... 79.50
xx. 10c Columbia DJP ..... 79.50
xx 5e Columbia Cl DJ .-......... 75.0
xx. 10c Columbia Club Cig GA. ..... 65.00
6. 5c Columbia Cig GA ..... 59.50 ..... 69.50
5. 5 c Columbia Fruir ..... 89.50
2. Columbia Orig GA ..... 59.50
50.00
5. Std. Conv DJP ${ }^{4} 46$ ..... 49.5050.00
15.00 85.00 105.00 150.00 195.00 95.00 275.00 29.50 29.50


PACE

| 2. le Bantam | 20.00 | 25.00 |
| :---: | :---: | :---: |
| xx. 5c Bantam | 19.50 | 24.50 |
| xx. 10c Bantam | 34.50 | 69.50 |
| xx. 25c Bantam | 39.50 | 42.50 |
| 6. 5c Comet, FV | 50.00 | 100.00 |
| 6. 10c Comet, FV | 65.00 | 110.00 |
| 6. 25c Comet, FV | 85.00 | 145.00 |
| xx. 50c Comet, FV | 98.50 | 125.00 |
| xx. 5c Comet, DJP | 40.00 | 99.50 |
| xx. 10c Comet, DJP | 50.00 | 79.50 |
| 1. lc Comet, Blue | 37.50 | 49.50 |
| xx. 5c Comet, Blue | 50.00 | 59.50 |
| xx. 10c Comet, Blue Front | 50.00 | 65.00 |
| 5. 25c Comet, Blue Front | 90.00 | 125.00 |
| 5. 50c Comet | 195.00 |  |
| 5. 5c All Star Comet | 69.50 | 79.50 |
| 5. 10c All Star Comet | 79.50 | 89.50 |
| 5. 25c All Star Comet | 99.50 | 125.00 |
| 7. 50c All Star Comet | 275.00 | 279.50 |
| xx. le All Star 2-4 | 35.00 | 39.00 |
| xx. lc Rocket | 149.50 |  |
| 5. 5c Rocket | 79.50 | 85.00 |
| 5. 10c Rocket | 98.50 | 100.00 |
| xx. 25c Rocket | 125.00 | 139.50 |
| xx. 5c TJ Comet | 47.50 |  |
| xx. 5c Club Bell | 90.00 | 150.00 |
| 2. 10c Club Bell | 100.00 | 110.00 |
| xx. 25c Club Bell | 125.00 | 195.00 |
| 2. 50c Club Bell | 145.00 | 245.00 |
| xx. lc DeLuxe | 55.00 |  |
| 1. 5c DeLuxe | 75.00 | 99.50 |
| 5. 10c DeLuxe | 98.50 | 100.00 |
| xx. Double Slot 5-25c | 210.00 | 225.00 |
| xx. 5c Comet Conole | 110.00 | 149.50 |
| xx. 10c Comet Console | 125.00 | 159.50 |
| xx. 25c Comet Console | 169.50 | 195.00 |
| xx. 5 \& 25c Comet Con Comb | 195.00 | 249.50 |
| 5. 5c Kitty | 70.00 | 75.00 |
| xx. 10c Kitty | 35.00 | 85.00 |
| xx. 25c Kitty | 210.00 |  |
| xx. 5c Comet Red | 90.00 | 125.00 |
| xx. 10c Comet Red | 120.00 |  |
| 2. 5c Slugproof | 75.00 | 95.00 |
| xx. 10c Slugproof | 95.00 | 100.00 |
| 2. 25c Slugproof | 95.00 | 125.00 |

CAILLE

|  | 39.00 | 40.00 |
| :---: | :---: | :---: |
| 6. 5 c | 40.00 | 42.50 |
| 5. 10c | 49.50 | 59.50 |
| 2. 25.5 | 42.50 | 69.00 |
| xx. 5 c \& 25c | 275.00 |  |
| xx. 10c Cadet | 95.00 | 125.00 |
| xx. 5c Cadet | 37.50 | 65.00 |
| xx. 25c Cadet | 89.50 | 105.00 |
| xx. 5c Playboy | 49.50 | 75.00 |
| xx. 10c Playboy | 49.50 | 75.00 |
| xx. 25c Playboy | 60.00 |  |
| xx. 5c Commander | 35.00 | 5.00 |
| xx. 10c Commander | 50.00 | 75.00 |
| x. 25c Commander | 65.00 | 75.00 |
| Ax. 7-Way Slot 5c | 49.50 | 62.50 |
| 2. 7-Way Slot 25 c | 98.00 | 200.00 |
| xx. 5 c Doughboy | 49.50 |  |
| xx. 5 c Club Bell | 40.00 |  |
| xx. 10c Club Bell | 59.00 | 69.50 |
| 25 c Club Bell | 90.00 | 125. |


| 4. 5c Chief | 49.50 | 89.00 |
| :---: | :---: | :---: |
| 2. 10c Chief | 95.00 | 125.00 |
| 5. 25c Chief | 125.00 | 135.00 |
| 1. 5c Club Bell | 119.50 | 169.50 |
| 4. 10c Club Bell | 139.50 | 159.50 |
| 1. 25c Club Bell | 169.50 | 199.00 |
| xx. 50c Club Bell | 350.00 |  |
| 5. 5c Sky Chief | 125.00 | 149.50 |
| 2. 10c Sky Chief | 110.00 | 130.00 |
| xx. 25c Sky Chief | 200.00 |  |
| 6. 50c Sky Chief | 150.00 | 295.00 |
| 5. 5c Silver Moon Chief | 150.00 | 175.00 |
| 2. 10c Silver Moon Chief | 149.50 | 155.00 |
| 5. 25c Silver Moon Chief | 175.00 | 195.00 |
| 5. 5c Silver Chief | 119.50 | 135.00 |
| 4. 10c Silver Chief | 139.50 | 175.00 |
| 5. 25c Silver Chief | 165.00 | 169.50 |
| xx. 50c Silver Chief | 550.00 | 650.00 |
| xx. Triplex Chief 5-10-25 | 100.00 | 150.00 |
| 2. 1c Litte Duke | 12.00 | 17.00 |
| xx. 5c Century | 35.00 | 45.00 |
| xx. 10c Century | 49.50 | 69.50 |
| xx. 25c Century | 50.00 |  |
| xx. 50c Century | 225.00 | 295.00 |
| xx. 5c Gooseneck | 20.00 | 29.50 |
| 6. 10c Gooseneck | 30.00 | 40.00 |
| 2. 25c Gooseneck | 39.50 | 49.00 |
| xx. 50c Gooseneck | 129.50 | 149.50 |
| xx. 1c Little Duchess | 20.00 | 29.50 |
| 7. 5c Little Duchess | 25.00 | 47.50 |
| 5. 10c Golf Ball Vndr | 129.50 | 195.00 |
| 5. 25c Golf Ball Vndr | 149.50 | 195.00 |
| xx. 5c Chrome Sup Chief | 175.00 |  |
| xx. 10c Chrome Chief SP | 152.00 |  |
| 6. 5c Red Skin | 125.00 | 145.00 |
| xx. 10c Red Skin | 135.00 | 149.50 |
| xx. 25c Red Skin | 150.00 |  |
| xx. 5c Big Chief | 99.00 | 115.00 |
| 2. 10c Big Chief | 160.00 | 165.00 |
| xx. 25c Big Chief | 199.50 |  |
| 5. $\$ 1.00$ Bell | 595.00 | 695.00 |
| 5. Cigarolla | 65.00 | 85.00 |
| 7. Cigarolla XXV | 89.50 | 129.50 |
| 5. Cigarolla XV | 65.00 | 69.50 |
| 2. 5c Victory Chief | 109.00 | 139.50 |
| 5. 10c Victory Chief | 125.00 | 140.00 |
| 2. 25c Victory Chief | 155.00 | 175.00 |
| xx. lc 4 Star Chief | 79.50 | 110.00 |
| 1. 5c 4 Star Chief | 89.00 | 125.00 |
| 5. 10c 4 Star Chief ................. | 97.50 | 150.00 |
| 5. 25c 4 Star Chief | 130.00 | 175.00 |
| xx. 1c Dixie Bell | 35.00 |  |
| 2. 5c Dixie Bell | 75.00 | 89.00 |
| xx. 10c Dixie Bell | 60.00 | 95.00 |
| xx. 25c Dixie Bell | 295.00 |  |
| xx. 50c Dixie Bell | 385.00 | 404.50 |
| 6. 5 c Viciory 4 Star Ch | 115.00 | 135.00 |
| 6. 10c Victory 4 Star Ch | 125.00 | 210.00 |
| xx. 25c Victory 4 Star Ch | 350.00 |  |




1. Legionnaire

| 1. Liberty | 145.00 | 179.50 |
| :---: | :---: | :---: |
| 2. Liberty (Rev) | 22.50 | 55.00 |
| 5. Limelight | 32.50 | 35.03 |
| 2. Line Up | 22.50 | 69.50 |
| 1. Lite-A-Card | 22.50 | 45. 0 |
| 5. Lone Siar | 25.0J | 35.60 |
| 6. Lot-O-Smoke | 25.00 | 75.00 |
| 1. Lot-O-Fun | 65.00 | 75.00 |
| 1. Lucky | 21.50 | 45.00 |
| xx. Majors '40 | 12.50 | 17.50 |
| 2. Majors '41 | 39.50 | 79.50 |
| xx. Mardi Gras | 40.00 |  |
| 5. Marines-at-play | 70.04 | 129.50 |
| 2. Marvels Baseball | 94.50 | 100.00 |
| 2. Mascot | 40.00 | 59.50 |
| 2. Merry-Go-Round | 27.50 | 29.50 |
| 2. Metro | 35.60 | 64.50 |
| xx. Miami | 15.00 |  |
| 5. Miami Beach | $6 \mathrm{v.viv}$ | 84.50 |
| 1. Midway (Rev) | 99.50 | 129.50 |
| 6. Midway (Genco) | $12.5 \cup$ | 15.00 |
| 6. Miss America (Rev) | 42.50 | 54.50 |
| xx. Mr. Chips | 19.60 | 29.50 |
| 2. Monicker | 57.50 | 94.50 |
| 5. Mystic | 55.00 | 80.00 |
| 2. New Champ | 49.50 | 99.50 |
| 7. Nippy | 29.03 | 45.00 |
| xx. Nite Club (Rev) | 79.50 | 84.50 |
| xx. Ocean Park | 12.05 | 29.0 J |
| 2. Oh Boy | 25.50 | 3 J .00 |
| 7. Oh Johnny | 45.00 | 50.00 |
| 1. On Deck | 32.50 | 79.50 |
| 5. Oklahoma | 175.60 | 279.50 |


| 2. One-Two-Three '39 | 15.00 | 39.50 |
| :---: | :---: | :---: |
| 1. One-Two-Three '40 | 59.50 | 39.50 |
| 5. One-Two-Three '41 | 59.50 | 89.50 |
| 2. Owl | 35.00 | 64.50 |
| xx. Pals | 21.50 |  |
| 5. Paratron S 3ev) | 75.00 | $2 \mathrm{C9} 50$ |
| 5. Pan American | 46.50 | $60 . \mathrm{CO}$ |
| 1. Paradise | 49.50 | 89.50 |
| xx. Parade Leader (Rev) | 34.50 | 39.50 |
| xx. Pep (Rev) | 29.50 |  |
| 5. Pick 'cm | 29.50 | 35.00 |
| 5. Play Ball | 35.00 | 75.00 |
| 2. Pin Up Girl | 99.50 | 125.00 |
| 5. Playmate | 32.50 | 495 |
| xx. Past.me (Rev) | 47.50 | 49.50 |
| 2. Polo | 29.50 | 35.60 |
| xx. Pot Shot | 25.00 | 39.50 |
| 7. Powerhouse | 25.00 | 99.50 |
| 5. Production (Rev) | 39.50 | 209.50 |
| 5. Progress | 39.50 | 59.50 |
| xx. Punch | 25.00 | 29.50 |
| 5. Pursuit | 37.50 | 50.00 |
| xx. Pylon | 29.50 | 395. |
| 6. Pyramid | 10.00 | 12.50 |
| xx. Ragtime | 15.00 | 29.50 |
| xx. Rats (Rev) | 47.50 |  |
| 5. Rebound . | 15.00 | 22.50 |
| xx. Record Breaker | 150.03 |  |
| 2. Red Hot. | 29.50 | 34.50 |
| 1. Red, White \& Blue | 39.50 | 64.50 |
| 2. Repeater ....... | 49.50 | 6950 |
| 5. Reserve | 24.50 | 29.50 |
| xx. Rink | 15.00 | 19.00 |
| 3. Riviera . . . . . . | 279.50 |  |
| 7. Roll Call (Rev) | 45.00 | 69.50 |
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| xu. Rotor Table | 79.50 | 89.50 |
| 2. Roxy | 25.00 | 27.50 |
| 4. Salute | 47.50 | 49.50 |
| 1. Santa Fe (Rev) | 175.00 | 219.50 |
| 6. Sara Suzy (Rev) | 34.50 | 35.00 |
|  | 3500 |  |
| 5. School Days.. | 49.50 | 79.50 |
| 5. Scoop | 20.00 | 25.00 |
| 1. Score-a-Line | 34.50 | 49.50 |
| 5. Score-a-Card | 40.00 | 59.50 |
| 1. Score Champ | 24.50 | 27.50 |
| 2x. Scout (Rev) | 29.50 |  |
| Ex. Sea Powar | 67.50 |  |
| 2. Sia Hawk | 45.00 | 75.00 |
| 1. Sacond Frant (Rev) |  |  |
| 5. Seven Up . . . . . . | 45.00 | 79.50 |
| 2. Shangri La | 99.50 | 209.50 |
| 2. Short Stop | 30.00 | 45.00 |
| 5. Show Boat | 55.00 | 74.50 |




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| Glubli |  |
| Duffy's (Re | c |
| UITLIEB |  |
| Superliner |  |
| malivel |  |
| ${ }_{P}^{\text {Frisco }}$ (Re |  |
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|  |  |
| Standard games, inc. |  |
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|  |  |
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I-NELID-A VENI)(IR
Monarch 6 Col. w. Stand . . . . . . 134.50
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10c Blach Cherry Bell.............. 243.00
25c Black Cherry Bell. . . . . . . . . . 248.00
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FP \&

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## Aireon Announces Training School For Music Ops

KANSAS CITY, KANS. - Aireon, working together with its national sales force, has instituted a training program for operators of Aireon equipment, it was announced here this past week.

Factory classes held in January of this year trained a group of men who became the nucleus of the present field service group. Today, this same group, operating in conjunction with local distributors, has held service schools in the principal cities thruout the country. Still expanding, the program is intended eventually to reach every music op in the country Ed King, newly appointed head of Field Service for Aireon, has stated that, "Altho our training program has not as yet reached every distributor, the eventual plan is to blanket every area in the country with the finest service organization we can build."
Aireon officials report. "Operators and their servicemen alike agree that the Aireon was designed with an eye to the service man and his particular problems.'

In addition to conducting service schools, Aireon is developing a system of checks on the performance of individual machines by means of "performance cards" which record the history of each phonograph released from the factory.

## SINGLE AND DOUBLE SAFES $\$ 195.00$ <br> REVOLVAROUND BRAND NEW $\$ 250.00$

 Heavy Steel - Burglar Proof Will Take Mills or Jennings Slots. Bottom Door for Storage or Weights. NEW LOCKED BOX STANDS FOR SINGLE SLOTS, HEAVY STEEL. EACH $\$ 25.00$1/3 Deposit With Order
CENTRAL OHIO COIN MACHINE EXCHANGE 185 E. TOWN STREET, COLUMBUS, OHIO (Phones: Adams 7949—Adams 7993)
School Days For Detroit Jukemen


DETROIT, MICH. - Phonograph |the first Aireon Service School held operators watch as Leonard Branson points to a vital spot in the mechanism of the new Aireon. Branson was one of three engineers who conducted
in Michigan.

The school was sponsored by the Marquette Distributing Company, distributors of Aireon products.

## Jack Nelson Buys Universal Bracket



JACK NELSON
CHICAGO - The Industrial Supply Company, located here, sold their Universal Bar Box Bracket to Jack Nelson and Company this past week, including in the transaction the patents and copyright.

Nelson has been selling this bracket as national distributor for several months and will now own outright the entire company. The bracket will be sold thru distributing organizations throughout the country.
"The Universal Bar Box Bracket is made especially for all types of bar boxes and is adjustable to fit any box or any bar," Nelson declared. "It can be installed on the finest of bars or counters with a simple patented twoway clamp and it will not mar or deface any surface to which it is attached. It is ideal for marble top fountains and makes it possible for operators to install bar boxes on counters and bars that have heretofore been denied permission to make installation."

The bar bracket is one of the many items to be merchandised by the Nelson Company who are now located in their new headquarters in this city.

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I'm interested in your unusual guarantec. Send me complete ' details and FREE sample of "TALKING GOLD" Plastic Grille 1 Cloth. My letterhead is enclosed.

NAME. $\qquad$
Address
that in one week your
vill take angh adiI guarantee that take in enough addi-
Juke Boxes will to pay the cost of cloth.

# "TALKING GOLD" 

Gives your machines more Flash, more beauty per dollar of cost than any money you've ever spent before to enhance the looks of your Juke Boxes.
For Full Particulars and FREE SAMPLE Mail Coupon DISTRIBUTORS: Some exclusive territories are still open. Write on your letterhead for our $\mathbf{1 0 0} \%$ Co-Operative Deal.

## ATtENTION

## ALL WEST COAST, NEVADA AND ARIZONA OPERATORS

IN THE OFFICES LISTED BELOW WE CARRY
A FULL AND COMPLETE LINE OF BOTH NEW AND RECONDITIONED CONSOLES - SLOTS -PIN GAMES AND ARCADE EQUIPMENT - ALL SENSIBLY PRICED TO MEET CURRENT CONDITIONS

2313 THIRD AVENUE, SEATTLE, WASH. Mr. BERT BEUTLER, Manager

427 S. W. 13th AVE., PORTLAND, ORE.
Mr. ALTON MOSS, Manager
1175 FOLSOM ST., SAN FRANCISCO, CAL.
Mr. CHET GARTON, Manager

We are Exclusive Distributors for . . .
AMI

PHONOGRAPHS AND MUSIC as well as

## COSMO RECOPDS

FOR THE ABOVE TERRITORY

WE CARRY A LARGE STOCK OF REPLACEMENT PARTS AND ACCESSORIES FOR ALL TYPES OF EQUIPMENT
M. S. WOLF DISTRIBUTING CO. (World's Largest Distributors of Coin Machines) MAIN OFFICE: 1348 VENICE BLVD. LOS ANGELES, CALIF. "If it has a Coin Chute - WE HAVE IT"

# ПОІТИЗТТА 

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Slade Names Adams Engineering Chief For Shine-A-Minit

A. R. SLADE

MILWAUKEE, WIS. - An important step on the road to full scale production of "Shine-A-Minit", the coinoperated shoe shine machine, was made this past week when Art Slade, general manager of Coin-Arts Industries and inventor and developer of the unit, announced the appointment of Frank Adams as chief engineer of the Shine-A-Minit organization.
"Mr. Adams is now actively engaged in, and will have permanent supervision and control of, the organization and engineering of all manufacturing facilities for the rapid production of the 'Shine-AMinit' machine. He will govern all activities of the manufacture from the raw material to the finished product," Slade declared. He also said, "Mr. Adams believes he can produce 500 to 600 'Shine-A-Minit' machines a month as soon as production starts rolling.'
Having designed and manufactured nationally known products in the electrical, mechanical, hydraulic and automotive equipment fields, Adams enjoys a wide reputation built up through over 25 years of consultting and production activities with many of the country's outstanding manufacturers. Among the firms with which Adams was connected are Packard Motor Car Company, General Motors Diesel Division, Bendix Products Corp., Fairbanks Morse Company and Trundle Engineering Co.
According to Slade, the accumulation of materials for the production line are well under way and Adams promises a complete production model for unveiling the latter part of September or early in October. In anticipation of the event, the firm has engaged one full floor of a prominent hotel here for their distributors when they arrive for the showing

## Columnist Comments

 On "Electric" SlotDETROIT, MICH. - Mark Beltaire, columnist for the "Free Press", newspaper in this city, had a comment to make on new slots recently.
Said he: "Newest thing in slot machines is an electrically controlled affair, designed to save the player's arm. My dough is always gone long before my arm gets tired


We Have For Immediate Delivery Mills New Postwar Bell BLACK CHERRY

It is the most attractive bell machine ever offered to the operator. Important improvements have been incorporated in the mechan ism which will prove beneficial to all coin
machine users for a long period of time.
$5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c}$ - 50 c PLAY Place Your Order Today to Insure Preferred

We have all repair parts for Mills Slot
machines. Write for complete price list
Established 1895
50 years of service
SICKING, INC.
1401 Central Parkway Cincinnati, Ohio

## METAL TYPER DISCS

For Groetchen Typers


We Use Finest Aluminum Standard Thickness-Satin Finish PRECISION DIES
BY AMERICA'S FOREMOST TOOLMAKERS
Money Back Guarantee
Samples on Request.

1/3 Deposit With Onder
MAX GLASS distributing company 914 DIVERSEY

CHICAGO 14, ILL.


# RIVIERA <br> CONVERTED FROM <br> "BIG PARADE" 

We Are Also Converting

ZOMBIE SUN BEAM DOUBLE PLAY WEST WIND SKY BLAZER

DO-RE-MI
STARS
LEADER DUPLEX
KNOCKOUT
$\$ 60^{00}$
f.o.b., Factory will be paid for above games.
Conversions for Outright Sale \$279.50 Each


## Another Reason for a Nat'l Tax Council! Hightstown (N. J.) Slams Tax On Venders; Jukes \& Pins Hit First <br> HIGHTSTOWN, N. J. - The long arm of taxation against coin operated equipment nailed new levies on vending equipment located in this township. <br> Pursuant to a recent ordinance passed by the local governing body, licenses were issued on all cigarette venders operated in this township, with a ten dollar tax being slapped on each and every machine. <br> The licenses, issued on an annual <br> basis, carry a June 30 expiration date. <br> Taxation directed against the cointrade is not new here, but it was not until a few weeks ago that venders became liable to annual levies. For some time now a fifty dollar per year tax has been in effect on all pin games, while juke boxes are currently subject to a $\$ 20$ per year fee.

## Abco Novelty \& Skill Amusement In New Quarters

CHICAGO-Abco Novelty Company, well known cointrade firm headquartered in this city, have taken a new location here at 823 West Randolph Street, it was recently announced.

Both the office and factory facilities of the company are now established at the new address.

CLEVELAND, O. - Notification was made this past week that the Skill Amusement Company, this city, has opened its new offices and warehouse at 1946 East 23 rd Street.

The firm is well known to the trade as distributors and jobbers of coin machine equipment.

## Juke Box Top Feature At High School Reunion

NORRISTOWN, PA. - A juke box turned out to be the top attraction of the evening when Bridgeport High School's Class of 1941 gathered for a reunion at the Peacock Gardens, located here.

The young men and women were members of the last class to be graduated from the school prior to the outbreak of war, and when they met again recently, they recaptured their high school days with their top merry making instrument of those former days, the juke box.

The "Times Herald," local newspaper, featured a photo showing members of the class celebrating the occasion by putting coins into the machine.

MILLS 1-2-3
free play '39 MODEL
$\$ 42.50$
McCALL NOVELTY CO.
3147 Locust St. St. Louis 3, Mo.
(Tel: 1644-1645)

## MATHENY SPECIALS

NEW - IMMEDIATE DELIVERY
Chicago Coin's SPELLBOUND .......................... $\$ 325.00$
Pioneer Bubbles
United Riviera $\begin{array}{r}249.50 \\ .279 .50 \\ \hline\end{array}$
United Oklahoma.
United Grand Canyon
Bally Surf Queens
Marvels Frisco
Exhibit Big Hit
Genco Total Roll
Bally Victory Derby
Bally Victory Derby
Mills Vest Posket
Mills Vest Pocket
Pace 1946 Deluxe Chrome Bells................................ Write

## USED GAMES

Midway
Attention...
Spot-A-Card
Broadeast
G. I. Joe ...
Exhibit Action
Yankee Do
Catalina.

## MATHENY <br> VENDING COMPANY, Inc. <br> 564 West Douglas, Wichita, Kans.

## IDEAL FOOTBALL

$\star$ the newest sensation $\star 2$ PLAYER ACTION $\star$ Legal everywhere $\star$ FAST PLAY

* SOlid oak Cabinet (Finished on 4 Sides)
$\$ 395.00$
(F.O.B. St. Louis) Trade in Your Old CHESTER-POLLARD FOOTBALL For $\$ 75.00$, or Your CHESTER-POLLARD GOLF for $\$ 20.00$

IDEAL NOVELTY COMPANY<br>2823 LOCUST ST. (Phone: Franklin 5544) ST. LOUIS 3, MO.

## Alllechanical Die-(unt lith - ${ }^{2}$ WNLOP! <br> Plenty of "Kick" in

this number ... and it's paying off for smart operators.

 Slot symbols .. Takes in Average Payout . $\$ \mathbf{\$ 0 . 0 0}$ PROFIT Average. $\$ 31.90$ THICK, DIE-CUT. MECHANICAL board.


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## Chrome Cabinet Assemblies

## Custom Built!

Better Built by Buckley -

## YOUR GUARANTEE!

$\checkmark$ COMPLETE NEW PRECISION-BUILT LIGHT WOOD CABINETS EXPERTLY FINISHED WITH PERFECT fit New aluminum castings.
$\checkmark$ CLUB HANDLE AND HANDLE COLLAR CHROME PLATED.
$\checkmark$ heavy brass chrome plated etched reWARD PLATES, $2 / 5$ OR $\mathbf{3 / 5 .}$
$\checkmark 5 c-10 c-25 c$ CHROME DENOMINATOR COIN INTAKE.
$\checkmark$ PAYOUT CUPS WITH ANTI-SPOON CUP.
DRILLPROOF PLATES.

## YOUR CHOICE - Cherry or Diamond Ornaments

GENUINE CHROME (PERFECTLY PLATED)
SURF blue wrinkle chocolate wrinkle
tan wrinkle
gold wrinkle
green wrinkle
COPPER WRINKLE
$\star<\left[\begin{array}{c}\text { WATLING Sc ROLATOPS } \\ \text { Rebuilt and Refinished } \\ \text { Look and Operate Like New, } \$ 95.00\end{array}\right]$

Write for Complete List of Replacement Parts


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# JERSEY SURVEY SHOWS BIG MAJORITY OF MUSIC OPS TO CHANGE TO 75\%-25\% COMISH BASIS BEGINNING LABOR DAY 

## Music Guild of America Assists The Cash Box to Make Survey Among Its Membership. 17 of 21 Jersey Counties Report. Wired Music Ops Already Charging 10c Per Call.

NEWARK, N. J.-A poll just completed by The Cash Box in cooperation with the Music Guild of America, music ops association of this state, reveals that the greater majority of the music merchants are changing to $75 \%-25 \%$ commission basis as of Labor Day and that almost everyone of the wired telephone music ops are already charging 10 c per call, three for 25 c .

Some weeks ago The Cash Box reported that, after a vote taken among the general membership of this organization, they had decided to change their present commission setup to $75 \%-25 \%$. The vote was for the immediate counties surrounding the city of Newark - with other counties of the state to decide later.

The Cash Box therefore suggested that a poll be taken from among all the music ops in the state and LeRoy Stein, executive director of MGA, agreed.

Stein wrote The Cash Box, "Your cooperation and assistance in the campaign to increase the earnings for the music merchants is deeply appreciated. In aiding us, we know that you will be of service to all your readers."

A summary of the poll, taken in 17 of the 21 New Jersey counties, points definitely to the need for a better commission basis and the fact that New Jersey's music merchants are agreed that this basis should come into being on Labor Day of 1946. Essex County

Here $95 \%$ of the music merchants declared that with the cost of equipment up almost $400 \%$; replacement parts up about $200 \%$; with trucks, cars, automobile parts, insurance and other expenses increased in proportion, plus payment of the highest wages to union servicemen, it was impossible to offer the same commission to retailers in 1946 as was given them in 1936-ten years ago. As far as Essex County is concerned (the largest population county in the state) music merchants who want to continue to give good service, purchase new equipment and pay a living wage to their employees, can only offer locations $25 \%$ commission. (Wired telephone music goes to 10 c per call on Labor Day by mutual agreement among these ops.) Union County

Operators in this county upped telephone music to 10 c per call last year. Commissions to locations for straight machines will be reduced to an equivalent of $25 \%$. Music merchants agreed that with the ever increasing cost of living, plus the additional increase in overhead, pre-war commissions are definitely out.

Passaic County
Merchants who operate telephone music systems advanced price to 10c in July, 1946. Commissions for music merchants are being reduced to an equivalent of $25 \%$. A few operators still cling to $50-50$.

## Bergen County

A spokesman for Bergen County says that it is unfair to the location to operate on a $50-50$ basis. Customers are entitled to get the latest records, the best equipment and efficient day, night, Sunday, and Holịday repair service. "What with the cost of new equipment and Union wages to Union employees, plus increased cost of "request" records, locations will continue to receive poor service and lower income unless commission rates are adjusted to meet present ever rising costs. We favor a $75 \%-25 \%$ commission as an equitable basis for efficient operation and a fair return to our customers and to ourselves," he stated."
Hudson County
"We have just read the report of Essex, Union, and Bergen Counties. There is nothing that we can add except to say that telephone music must go to 10 c and that an equivalent of $75 \%-25 \%$ is the only fair arrangement at the present time-fair to us and profitable to our locations," music ops here reported thru a spokesman for their group.

## Middlesex, Monmouth <br> and Ocean Counties

"As manager for one of the largest music merchants in this resort area, I can assure you that we are making every effort to convince our customers that we can no longer operate on a 50-50 basis. It takes little convincing to prove to our locations that when the 5 c hot dog went to 15 c , the 5 c hamburger to 20 c , and all amusements upped their prices nearly $50 \%$, that these increases were mad necessary by added cost of doing business. The music machine merchant is no exception-to-he must pay more for everything he buys and so he must earn more in order to render the best service at all times. We are working toward a $75 \%-25 \%$ commission rate," music ops here report.
Trenton, Camden Areas
"As a salesman of music machine parts, I come in contact with most of the music machine merchants, and I get the same story from each of them -'We can't continue to exist on a $50-50$ basis.' It is not different there than it is in Essex County where music merchants have already cut their commissions to $25 \%$ and raised telephone music to 10 c . If they want to continue in business, buy new equipment, pay decent wages, and give the best service, they've got to do the same in this area."
 MOUNTED FOR 600's AND 24\%


UN- \#2-TOP VIEW-AS YOU RECEIVE IT-FOR 600's AND 24's

## BLUES BANISHER

Banish those service call blues-install Heath Coin Chute Adaptor Units on your phonographs. Replaces three chutes now on your $412,616,24,600$ and 500. Made of best material, completely nickel plated, brass slides. Fits perfectly, easily and quickly installed. Order today by number -

No. 1 Unit Fits 412 and 616
No. 2 Unit Fits 24 and 600
No. 3 Unit Fits 500
\$22.50 EACH
dIStributors, Write for special deal






# S ALESMEN 

 WANTEDNEW YORK-At an informal meeting of distribs from many parts of the country in this city, this past week, there came to the fore the fact that, at long last, it seemed the "seller's market was dying" - and that, once again, the time for salesmanship had arrived.

This has been noticeable for sometime to a great many in the trade. The fact that sales have fallen off in certain branches of the field were only proof of the long awaited demise of a rampant, raucous, devil-maycare "sellers' market."

The used machines market will maintain itself for a great many months to come as the leading sales division of the field - only because production of new equipment is as yet so low that it will not be able to catch up with demand.

But, even in the used machines field, the need for salesmanship is now being felt by its largest exponents. These men have reached that stage where they realize they must "go out and meet the customer once again."

It is true that whatever new machines are received are sold without trouble and with speed. But, they are not arriving in sufficient quantities to maintain the average large distributor's organization. Therefore he must get the major share of his revenue
from the used machine field. To do that, these days, he must have his men get out and sell the merchandise he is taking in trade, or that he is buying here and there about the nation.

The distribs who were present at this casual and informal meeting also agreed that they would be better off with salesmen covering their territories once again than they have been these past, hectic, fast-selling years.

Most of these men believe that a great many changes are coming about. They feel that routes will be sold and that new blood will enter the business and that certain coinmen will swing from one type of machine to another: Therefore, they agreed, the need for salesmen to note these conditions right out in the field is more or less imperative so that they keep fully informed of all such developments.

It has been noticeable for some months now that manufacturers, too, are recognizing the need for salesmen to. get out into the trade. Those manufacturers who have been making some deliveries have already found that by using salesmen they have been getting a better reception from the trade generally. These men have been able to "feel" the pulse of the field and report it back to their factories
so that the manufacturer has been able to ascertain just what he should continue to do for the future.

At long last, then, the trade is returning to a semblance of normalcy. It will, once again, have its smiling, gossipy, story-telling salesmen visiting with it - bringing news of other cities, towns, villages and states. Of what other coinmen are doing to increase their earnings and, generally, spreading good cheer and good information which helped in the past, and will in the future, to make this a greater and better industry.

The fact that the sellers' market is dying is not being mourned by anyone who likes to feel that blood-tingling thrill of competition. Who likes to get out on the highways and byways and meet with "the boys" once more and talk things over with them. Who feels elated when a sale is made that sticks, and when customers are created who continue to be "grand accounts" from then on in.

Perhaps the old swash-buckling. hard-drinking, loud-talking, bragging type of salesman will disappear in this more modern, educated era. But. he will still be the welcome visitor from the "other side of the world" who always had a good word, a new idea and a better system to tell his customers about.

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# PHILA. SUNDAY INQUIRER FEATURES BIG STORY ON S600 MILLION VENDING BIZ 

## Tells of Development from Candy Venders in Theatres in '30's to Present Large Concessions Doing Over $\$ 15,000,000$ Business Annually. Says Candy Machines Do \$25,000,000 Yearly. Also Tells About Cig, Photo, Popcorn, Beverage Venders and Juke Boxes.

PHILADELPHIA, PA. - Edgar Williams writing in the Philadelphia Sunday Inquirer (August 4) was given a feature page in the paper's roto section in an article entitled, "Bonanza From The Nibblers," devoted entirely to the vending machine and juke box business.

This is one of the best articles which has ever yet appeared regarding the vending machine business.

The writer advises that in the early ' 30 's (as has appeared in The Cash Box) the vending machines opened the way in theatres to the present large, girl attended concessions. These do over $\$ 15,000,000$ worth of business yearly he reports.

He also stated that one large motion picture theatre producer is at present conducting a survey of his 450 houses with an eye to boosting his sales. He also writes, "Most large theatre chains handle their candy business thru concessionaires, receiving from 25 to 40 per cent of the gross sales. However," he continues, "one company which holds an interest in more than 1200 theatres, has conducted its own concession business for years."

He takes a suburban Philly theatre manager to task who called candy machines in lobbies "a fad" by stating, "Theatre owners who are reaping the harvest of nickels and dimes might point out that a $\$ 15,000,000$ annual business is a robust fad."
In addition to the threatre counter sales he reports that candy machines do over $\$ 25,000,000$ worth of business yearly in the country.

He also reports that, "More than 260,000 cigaret machines sell about $775,000,000$ packs for more than $\$ 100,000,000$, accounting for $6 \%$ of the total cigaret sales."

In addition, he states, "More than a million penny peanut machines are to be found in public places thruout the nation."

He also reports on the fact that there are "upwards of 400,000 juke boxes" in the nation.

He also says, "More than 25,000 photographic machines bring in some $\$ 3,000,000$."
"These," he writes, "plus countless other dispensers, have made the automatic vending machine business one of the lustiest booming enterprises in the United States."

He claims that popcorn is turning into "another bonanza" for theatre owners. In a survey, he says, these men have learned that popcorn sells poorly in houses patronized by women, "and that theatres in the Middle Atlantic, New England and

Middle Western states show the best returns."

He also writes, referring to theatre vending, "most houses handle only
quality goods, mostly nationally-advertised brands; and there are few theatres which have not installed vending machines or stands."


## CLOSE OUT SLOTS

10c Pace Comet, ea. ................... $\$ 70.00$
10 c Pace Rocket, eac. 10c Pace Rocket, ea. 10c Pace Deluxe Twin
10c Pace Comet Console, Pace Come
10 c Watling Rolatop 75.00
75.00 10c Jennings Chief Console. 10c Mills Extraordinary Console. 50c Watling Twin
50c Jennings Gooseneck
-. 100.00
SPECIAL PRICE FOR ENTIRE LOT - \$1000.00
OHIO SPECIALTY CO.
539 S. 2nd ST., LOUISVILLE 2, KY. (Tel.: WA 2465)




BADGER SALES CO.
1612 West. Pico Blvd.
All Phones-DREXEL 4326 los angeles 15, Calif.

BADGER NOVELTY CO.
2546 North 30th Street
All Phones-KILBOURN 3030 MILWAUKEE 10. WISCONSIN

## New Jennings Plating Plant Under Way



CHICAGO-J. Raymond Bacon, Vice-President of O. D. Jennings \& Co., this city, points out new addition to the present Jennings factory here. This new building, Bacon explained, will handle all the plating for Jennings' products. It will be 75 by 100 feet. From left to right are: J. R. Bacon, Phil Burgeson of Minnesota and R. B. McLaughlin, General Salesmanager of O. D. Jennings \& Co.

## "LOOK FOR THE EAGLE


makes and models of AUTOMATIC PHONOCRAPHS (the oldest and newest) HOW AVAILABLE RIGHT PRICES
Send For Complefe Price List FAGTE coin machine co. 1514 N. FREMONT AVE. MIChigan 1247
CHICAGO22, ILL.

## Jersey Town to Put Midnight Curfew on Juke Boxes

ROSELLE, N. J.-Borough Attorney Guy W. Gordon is preparing an ordinance whcih would empower the police here to require all juke boxes in
the boro to be locked at midnight. The reason for the ordinance, it was explained, was due to the fact that a large number of complaints
have been received from citizens of this town who claimed that juke box music was keeping them awake in the early hours of the morning.
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## Says Mixed Route Ops Will Not Cooperate on Obtaining 70\% Comish

ST. AUGUSTINE, FLA.-R. L. Parks, Jr., of R. L. Parks \& Son, who operate juke boxes as well as a very impressive music store here, report that one of the problems they have come across in changing their present $50 \%$ $50 \%$ commission to $70 \%-30 \%$ on all juke boxes here is the fact that their leading competitor also operates pin games and because of this will not change along with them.
Parks writes, "Each week I read 'The Cash Box' from cover to cover and, as an operator, I greatly appreciate your editorials on a new and better commission basis. The operator should get enough commission from his machines to net him a decent profit. But the trouble is that in each community there are different problems.
"In this locality," he continues, "my competitor and I cannot agree on a commission basis because he operates pinball machines. Therefore, in each location where he has a phonograph and a pinball, he will give 50 per cent on the phonograph becase he has a second hand pinball machine that probably only cost him about $\$ 50$. He can get a greater return on his pinball machine and, therefore, if he only gets $\$ 5$ or $\$ 6$ from the phonograph (which is worth around $\$ 400$ ) he is still making money.
"I'm sure this problem will be found in quite a few cities. Your ideas are all good, as far as the operators are concerned, but the manufacturers have to help and they are not doing anything in that direction."

## Busy Traveling Between Three Offices



AL STERN
CHICAGO-Allen J. (Al) Stern of World Wide Distributors, this city, is reported to be one of the busiest distribs in the Midwest at this time.
Al is busy traveling between his offices here and in Omaha, Nebr. and Kansas City, Mo.
The firm have been developing one of the largest sales organizations in this territory and, at the present time, are shipping machines just as fast as they arrive to their many operator-customers, they report.


## THE CORRECT PHONE NUMBER

## of

SEABOARD NOVELTY CO. 3305 N.E. HALSEY ST., PORTLAND, OREGON

BEACON 2688
(Distributors for ROCK-OLA and PERSONAL MUSIC CORP.)

## Special Sale!

5 Buckley Track Odds
12 Buckley Daily Doubles J.P.
12 Buck 5 c Play, 4 months old.
3 Buckley Parlays, 5 c play.
3 Buekley Parlays, 5 e play.
4 Buckley Parlays 25 e play.
4 months old.
1 Three Bells - ${ }^{4}$ m-5-25c play.
5 Like new, Paces Races, J.P.
12 mills mels A-1 condition.
12 Mills F.O.K. Mint Venders.
WRITE OR WIRE FOR PRICES
L. S. COPELAND

1303 CARONDELET ST., NEW ORLEANS, LA.


## LOOK ToLAZAR <br> FOR EQUIPMENT THAT PAYS OFF IN TOP PROFITS

1. 
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7. 

THE ROCK-OLA PHONOGRAPH OF TOMORROW-The finest modern phonograph for the finest peak-profit locations.

GOTTLIEB'S "SUPER LINER" . . . Headed for sky-high profits with Jet-propulsion speed.

GOTTLIEB'S THREE-WAY GRIPPERS—New, Improved model: sturdier, stronger - new, easy-to-read dial.

NEW A.B.T. CHALLENGER (Ic and 5c Play) By far the top-profit skill counter game of all time.

ACE COIN COUNTER - Sensationally popular new feather-light model, with 5 BIG IMPROVEMENTS offered in no other coin counter.

PACES SLOTS AND PACES REELS (5c, 10, 25c, 50c and \$1.) Big Favorites all.

DAVAL PRODUCTS - A complete line-up of sensational counter games each designed to have sensational new appeal ... including $\dot{M A R} V E L S$ and AMERICAN EAGLES (coin and non-coin operated).
we are delivering and all orders are filled in rotation

Not 1 - Not 2 - But 3
Big Winners were displayed at our show!
Ask The Man Who Was There

## Wurlitzer Juke Box Special Wins Soap Box Derby



SCRANTON: PA.-This was one of the regional centers staging run-offs for the National Soap Box Derby America's juvenile racing classic.

That's all publicity-minded Wurlitzer distributor Ben Sterling of Moosic, Pa. needed to hatch an idea.
He corralled himself a likely winner, one Kenny Baxter by name,
helped him fashion a flashy fleet racer flaunting the Wurlitzer name.

Result? The "Wurlitzer Special" sped to the "Class B" Championship.

Beaming Ben Sterling copped himself a nice chunk of Wurlitzer publicity before a crowd of Scrantonites that numbered into the thousands.

## Jersey "Launderettes" to be Inspected by Health Department

NEWARK, N. J.-Public Affairs Director Brady stated this past week that he has directed Health Officer Craster to inspect the "Launderette" businesses to determine whether they have been violating this city's health code.

After Dr. Craster makes his report, Brady said, the advisability of drawing an ordinance to control sanitary conditions in the "Launderettes" will be considered.

Dr. Craster will check to find out what method the "Launderettes" use to clean their machines after each washing.

This move follows the decision of Corporation Counsel Parsonnet that "Launderettes" are not laundries and can locate in any neighborhood in which there are retail stores without the question being passed on by the city board.
Before the Corporation Counsel
gave his decision, the Board of Zoning Adjustment held that "Launderettes" are laundries and that applicants must have board approval before locating in business zones.

At the present time there are only about three "Launderettes" in this city but many more are being contemplated and the belief is now that these may be suddenly halted by this new development.

$2+2+2+2$ $20+2$



New Showrooms Click


KANSAS CITY, MO.-C. B. (Billy) DeSelm, General Salesmanager for United Manufacturing Co. of Chicago, sends in the above picture of the new showrooms of Melody Lane Music Co., this city, with the story that these have not only proved themselves among the most impressive here but have clicked with all who have seen them.
"By the way", DeSelm writes, "Melody Lane Music Co. are among the largest users of our conversions."

## PRIMA GIVES BILL WOLF RECORD No. 1



LOS ANGELES - While in Los Angeles, Louis Prima advises, after turning the above picture over to The Cash Box, he gave M. S. (Bill) Wolf of the M. S. Wolf Distributing Co. "Record Number One"-the first one off the presses on his newest hit number, "Vout Cowboy".
The record was chosen last week as the "Disk O' The Week" by The Cash Box Record Reviewers and this caused Louis (Da Preem) Prima to come rushing over to The Cash Box offices with the above picture.
"Tell Bill Wolf and all the juke box boys", Louis said, "that if 'Vout Cowboy' passes the million mark I'll play a special concert for them all."
At the present time Prima is giving out with his music at the famed Meadowbrook in Cedar Grove, N. J. and invites all juke box coinmen to visit with him while he's there.

## Form New Distrib <br> Organization

MIAMI, FLA. - Albert Dorfman of this city reports the organization of a new distributing firm to be known as, Reliable Sales Corp.
"We are proud to announce", he writes, "that we have been appointed exclusive distributors for the Cash Tray Vending Machine of the Reliable Nut Company and for the Kontest Poker machine of the Gillespie Games Co. for the states of Florida, Georgia, North and South Carolina."

He also reports, "Altho we are a new firm, our members are not without experience in the industry."

| MOTORS REPAIRED WURIITER - AMI OLA - MILIS Rewound to - SEEBURG-ROCK Rapid service-repaired or exchanged within 24 hours after arrival. <br> Complete, No Extras $\qquad$ $\$ 7.00$ WANT - BUCKLEY T-12 or 24 MECHANISMS M. LUBER <br> 503 W. 4lst. <br> (LOngacre 3-5939) <br> New York |
| :---: |
|  |  |


| WANTED TO BUY FOR CASH |
| :---: |
| Chester Pollard Football Games..................... $\$ 75.00$ |
| Chester Pollard Golf Machines............ 20.00 |
| Need not be in working condition |
| but must have all parts. |
| IDEAL NOVELTY COMPANY |
| 2823 Locust St. |
| Phone: FRanklin 5544 Louis 3, Mo. |

MILO J. HERRING has taken over the Paint Department of E. T. Mape Distributing Co., at 1701 W . Pico Blvd., Los Angeles, Cal.'
Paint-Repair-Remodel Cabinets
FOR THE COIN MACHINE TRADE
No Change in Prices

## P \& S FREE PLAYS

 are proven winners
## Eagle Squadron From - Big Leaque

 Shangrila From - Mr. Chlps Torpedo Patrol From - Formation Paratroops ProductionFrom - Blondie Eagle Squadron From - Big Town $\rightarrow$ KISMET Our Latest Bombardier $\leftarrow$ From - Powerhouse From - Follies WANTED
Punch, Tops, Formation and Powerhouse See Your Distributor or Write To -

P \& S MACHINE CO.
3017-19 N. Sheffield Ave., Chicago 14, III.

The firm are said to be in action and intend to handle a complete line of machines of all types for distribution thruout the above area. They will have salesmen directly from the firm contacting all leading ops in these states. They will also have impressive showrooms and offices as well as a large repair and warehusing set-up.
A.B.T. CHECKS WANTED!

New $\$ 3.50$ a thousand. Assorted misc. check separator size $\$ 3.00$ a thousand. Must send samples to assure correct size. Write
WESTERN DISTRIBUTORS
1226 S.W. 16th AVE., PORTLAND 5, OREGON


Williams' NEW<br>5 BALL GAME<br>Distributed in

Pennsylvania and New Jersey by SCOTI-CROSSE COMPANY

1423 Spring Garden St., Phila. 30, Pa.



Remarkable earnings now being reported-Ask any Mutoscope Distributor for proof. Deliveries now being made . . . in order received. See the VOICE-O-GRAPH on display at all Mutoscope Distributors, or mail this coupon for further details.
*Reg. Trade Mark




## QUALITY MACHINES at ROCK-BOTTOM PRICES! Every Machine Guaranteed in A-I Condition



ARCADES

- EXTRA SPECIAL

I BALLY UNDERSEA RAIDER (Slightly Used Good Condition)
\$249.50

Amusematic Lite-League


$\$ 249.50$ Evans Play Ball .................................. 89.50 | Bally Sky Batlle -................................ 109.50 |  |
| :--- | :--- | :--- |
| Exhibit Hi-Ball |  |
| .-........................... | 4.50 | Exhibit Hi-Ball Keeney Air Raider Mills Panoram (Best Solo-Vue Conv.) Mutoscope Sky Fighter 369.50 Seeburg Rayolite REV …-........................... 107.50

49.50

## PHONOGRAPHS

- EXTRA SPECIAL •

3 SEEBURG HI-TONE, 8200 RC-PERFECT \$599.50 Ea.
Seeburg Colonel, Refinished, Perfect
$-\quad \$ 449.50$
Rockola 16 Record $\quad 179.50$ Rockola 16 Record, III. Cab. ................ 199.50
 Rockola '39 Counter Model ................ 188.50
Rockola Commando Rockola Commando

Rockola Windsor, 20 Rec. III. Cab. .... 259.50 \begin{tabular}{l}
Rockola Windsor, 20 Rec. III. Cab. .... 259.50 <br>
Wurlitzer 616 <br>
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Wurlitzer $616 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ~$ <br>
\hline
\end{tabular} 179.50 Wurlitzer 24 Rec., III. Cab. REV ............... 279.50 Wurlizer 24 Rec. Amplifier \& Speaker 39.50 Wurlitzer 600 K .................................... 449.50



## SLOTS

- EXTRA SPECIAL -

7 - $5 c$ MILLS MELON BELLS,
EXCELLENT CONDITION
$\$ 99.50$ Ea.

|  | Je | \$ 49.50 |
| :---: | :---: | :---: |
|  | Columbia Bells, Gold Award | 59.50 |
|  | Columbia Cig. Reels | 49.50 |
| 5 c | Mills Gold Chrome | 199.50 |
|  | Mills Gold Chrome | 239.50 |
|  | Mi.ls Blue Front | 109.50 |
|  | Mills Blue Front | 139.50 |
|  | Mills Brown Front | 119.50 |
|  | Mils Cherry Bell | 129.50 |
| 10 c | Mills Q.T. Green | 49.50 |
| 10c | Mills Black Cherry Bell | 219.50 |
|  | Watling Rolatop | 59.50 |

## MULTIPLES \& CONSOLES <br> <br> - EXTRA SPECIAL.

 <br> <br> - EXTRA SPECIAL.}9 - BALLY CLUB bELLS, 5c COMB. VERY GOOD $\$ 139.50$ Ea.

## 4I Derby, F.P.

Pimlico, F.P. ..... 199.50
199.50
Sinning Reels, P.O ..... 59.50
vans Pacers (1940) ..... 239.50
Jumbo Parade, F.P ..... 69.50
解 Races BI. Cab.
119.50
Paces Races Brown Cab. ..... 89.50
Paces Rees $W$ Rails
Silver Moon, Comb. 5 c
139.50
99.50
Silver Moon, P.O. 5c
79.50
79.50
Silver Moon, Tot., F.P. Super Bell, 5c Comb.219.50Watling Big Game99.50
Galloping Dominoes, CheckSeparator, 5c129.50

TERMS: I/3 Deposit, Balance C.O.D.

Branch Office:
2505 No. Charles St. Ballimore 18, Md.

## Ever Hear the Story About Pat and Kay?



CHICAGO - Pat Erickson and Kay Haukebo, vocalists with Frankie Master's band, rushed down to the AMI offices here with the latest Master's recordings to hear how they would sound coming from a juke box.
Both Pat and Kay were thrilled at the rendition which the AMI Model " $A$ " machine gave them, DeWitt
(Doc) Eaton, Vice President and General Salesmanager of AMI reports.
"It's getting so," Doc stated, "that everytime a new orchestra comes to town we get ready for a visit to have them play their latest recordings on the Model A."

Greene Says NAMA Vend'g Ops are "Big Business"


NEW YORK-In an editorial in the firm's new issue of their monthly house organ, the "Rowe-Gram", Robert Z. Greene, president of Rowe Mfg. Co., Inc., and president of the NAMA (National Automatic Merchandising Assn.) reports, "As I see it, the acid test of any operator's belief in the future of our industry is first, his membership in the NAMA and his active support of its program."

He also says that tho individually the vending machine op is "small" business, collectively "we are actually 'big business' with vast capitalization, investment and sales volume."
He writes, "We know that as "big business', represented by the NAMA, we wield broad influence

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"JET PROPELLED" EARNINGS!
Superliner
Super appeal...
THE MAGIC BUTTON!
Super design...
NEW STREAMLINED CAbINET!
Super performance... CUTS SERVICE COSTS!
"THERE IS NO SUBSTITUTE FOR QUALITY"
ORDER FROM YOUR DISTRIBUTOR

\section*{D. GOTTLIEB \& CO.}

1140 N. Kostner Ave., Chicago 51, III.


\section*{Newspaper Appeals to Save Kids' Juke Box Op Comes to Aid}

DeLAND, FLA. - In an editorial appeal addressed to its readers, the "Sun News" of this city wrote: "Will you let them down?"
"An article in Wednesday's Sun News revealed that DeLand's 'Teen Town' is in dire danger of losing its' 'Juke' organ. Just exactly what the financial arrangements were in regard to paying for the device we do not know. We only know that the slim trickle of money which goes into the machine isn't sufficient to meet requirements, and unless some other means is found to pay for it the machine may be moved out.
"Few will deny that clean, wholesome recreation is one of the major needs for keeping young people out of trouble. Through means of 'Teen Town' an effort has been made to create the proper atmosphere for those of an impressionable age here in DeLand.
"We cannot be convinced that parents, interested individuals and organizations will stand idly by and permit the young people to lose their

\section*{Oley Offers THE BEST!

 1 MILLS PUNCHING BAG 50.00
50.00 \\ I STRENGTH TESTER
5 MUTOSCOPE VIEW REELS, 5 c each \\ 5 MUTOSCOPE VIEW REEL \\ 5 SHOOT THE JAPS, each ..... \\ 50.00
50.00 \\ 3 KEENEY AIR RAIDERS, each
5 DOMINOS, 2 TONE, each \\ 235.00 \\ 2 KEENEY SUPER BELLS, SINGLE SLOTS, F.P. - C.P., each ................................... 235.00 \\ 3 MILLS THRONE 3 PILOT TRAINERS IN CRATE, each \\ 235.00
325.00 \\ 3 PILOT TRAINERS 1 ROCK-OLA 12 RECORD, REFINISHED LIKE NEW \\ I ROCK-OLA 12 RECORD, RHYTHM KING \\ 425.00 125.00 \\ I ROCK-OLA WITH ADAPTER, HIDDEN JOB 125.00 \\ I SEEBURG CLASSIC, ELEC. SELECTOR, WITH ADAPTOR ........................................ 2755.00 I TWO WAY SUPER BELL, CASH PAY OUT, 5c PLAY ............................................................. 350.00 \\ 15 ONE CENT HERSHEY CANDY MACHINES, each \\ 350.00
4.50 \\ I SEEBURG SPEAKER REMOTE CONTROL \\ 5 KILL THE JAPS, ONE CENT PLAY, each \\ I KEENEY 1938 SKILL TIME - Can be used for parts \\ 2 PEEK SHOWS, ONE CENT PLAY, each
50 WURLITZER WALL BOXES, 30 WIRE, each \\ Oley Bros. AMUSEMENT CO. \\ 422 WEST BROAD STREET, RICHMOND 20, VA. (PHONE: 3-3396) \\ 1 :}
music device which they use a couple of evenings per week for entertainment.
"When the problem was put up to us we gladly agreed to earry an article about the situation and seek donations to pay off the debt on the 'Juke' machine.
"Persons interested in helping out should mail their checks, made out to 'Teen Town Club' to Stanley Culp or May Horner of the Sun News, and such donations will be recognized and turned over to James B. (Spec) Martin to complete the purchase of

\section*{the 'Juke' organ."}

The result was donations amounting to \(\$ 12\) of the \(\$ 185\) that was needed.

But, along came J. B. Cashion of the G.I. Joe Music Company, 640 E. Indiana Ave., and declared, "I'll give them a juke machine. The people should be interested enough in the young folks to do something for them. but I note that contributions are coming in slowly, and if Mr. Martin (James B. (Spec) Martin) will get in touch with me-I'll give them a machine."


\section*{
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\(-2+19+510\)






\section*{Detroit Free Press Tellis Story of "Telequiz"}


THOMAS U. SISSON
DETROIT, MICH.-The "Free Press" of this city ran a feature story on the new "Telequiz" machine of the Telequiz Sales Co., 32 W . Randolph St., Chicago, wherein it told all about the inventor of the unit, Thomas U. Sisson, and the fact that the U. S. Navy used 1,300 of these machines during the war to teach tars as well as admirals various necessary Navy data.

The story was headlined, "Quick Quiz: Brainy Juke Boxes Stump Wise Guys". A picture of Sisson explaining the machine to a Wave is shown along with the article. According to the story the "Telequiz" knows the answers to 32,000 questions.

The story also explains that Sisson enlisted in Naval intelligence as a Chief Petty Officer early in the war. After telling some of the officers of his machine and bringing it to them for their inspection he was immediately promoted to Lieutenant (jg)

and from them on was building his machine for the Navy under Naval supervision.

In addition to a complete description of the machine and the fact that it is now being used by schools, colleges and for various other educational purposes, the writer of the article, James S. Pooler, reports that Sisson claims it will one day run off civil service exams, tests for drivers licenses, and will also check on applicants aptitudes and character.

The "Telequiz" is at present set up for coin operated play and is being shown at the Telequiz Sales Company's offices at 32 West Randolph Street in Chicago where Joe Beck is in charge.

The machine is reported to be engineered and devised by Training Devices, Inc., Lincoln Park, Mich.


CHICAGO-One of Chicago's prettiest gals is surprised at the way the "Telequiz" machine gives her correct answers to her questions in speedy time. Unique scoring method is featured for players.


WRITE TODAY FOR OUR PRICE LIST - Terms: 1/3 Certified Deposit

\section*{Wisconsiǹ Leading Distredutors UNIIED COIN MACHINE COMPANY}

6304 W. greenfleld ave. Phofie, gr-6772 milwauke 14. WISconsin



\section*{Rowe Offers \(\mathbf{1 2 0 , 0 0 0}\) Shares of Common Stock \\ Also Announces Change of Firm Name}

NEW YORK - Rowe Corporation, manufacturer of automatic merchandising machines and vendor of cigarettes through these outlets, filed with the Securities Exchange Commission a proposed public offering of 120,000 shares of its common stock, to be sold for the account of principa! stockholders.

These stockholders, it is stated, will
retain sizatle interests in the Rowe Corporation.

Hayden Stone \& Co. is principal underwriter for the proposed offerings.

The company also announced revision of the name of Rowe Cigarette Service Co., Inc., to Rowe Corporation.

\section*{Form New Distrib Company}

NEW YORK - Mac Colen and Joe Friedman recently formed a new company, known as Silver Lining Distributing Corp., located at 2061 Broadway, this city.

The firm are acting as distributors for Asco of Newark, N. J., Premier of New York, Amusement Enterprises, Inc., and Electromaton, Inc. of Hoboken, N. J.

Colen will be remembered by some of the old timers when he acted as a distributor for cranes in this city.

\section*{ATTENTION!! MIDEASTERN OPERATORS ~T}
\(\star\) A CARLOAD OF Super DeLuxe Aireon PHONOGRAPHS Arrived in Richmond Virginia, this Week

\section*{\& ANOTHER CARLOAD COMING NEXT WEEK}

Climb On The
Bandwagon, Boys
Because
We Are Going
To Roll


\section*{Aireon}

Is The "CADILLAC" of the Phonograph Industry Will Take and Hold The Top Spots

\section*{TRADE IN YOUR OLD EQUIPMENT WHILE THE PRICE IS HIGH!} WE CAN USE 200 - 750E's and 850's IN TRADE IMMEDIATELY

\title{
R \& S SALES COMPANY
}

3rd \& BUTLER STREETS MARIETTA, OHIO

\section*{\(\$ 1,150\). Per Person Income Sets Record}

WASHINGTON, D. C.-The average per capita income in the U.S. reached an all-time high of \(\$ 1,150\) in 1945 , the Dept. of Commerce reported this past week. This is \(2 \%\) higher than the 1944 level and an increase of \(\$ 575\) per capita from 1940.

New York led all the states with a per capita income of \(\$ 1,595\). Mississippi was the lowest with \(\$ 556\).

The 1945 income payment was listed by States as follows:

Connecticut, \$1,499; Maine, \$1,051; Massachusetts, \(\$ 1,321\); New Hampshire, \(\$ 971\); Rhode Island, \(\$ 1,268\); Vermont, \$1,023.

Delaware, \(\$ 1,381\); District of Columbia, \(\$ 1,361\); Maryland, \(\$ 1,212\); New Jersey, \$1,373; New York, \$1,595; Pennsylvania, \$1,199; West Virginia, \$839.

Alabama, \(\$ 700\); Arkansas, \(\$ 654\); Florida, \(\$ 996\); Georgia, \(\$ 745\); Kentucky, \$735; Louisiana, \$785; Mississippi, \$556; North Carolina, \$732; South Carolina, \$663; Tennessee, \$813; Virginia, \$903.

Arizona, \$918; New Mexico; \$812; Oklahoma, \$889; Texas, \$917.
Illinois, \(\$ 1,360\); Indiana, \(\$ 1,152\); Iowa, \(\$ 1,109\); Michigan, \(\$ 1,212\); Minnestoa, \(\$ 1,061\); Missouri, \(\$ 1,063\); Ohio, \$1,289; Wisconsin, \(\$ 1,161\).

Colorado, \(\$ 1,100\); Idaho, \(\$ 1,054\); Kansas, \$1,113; Montana, \$1,172; Nebraska, \$1,117; North Dakota, \$1,123; South Dakota, \$1,\$83; Utah, \$1,023; Wyoming, \$1,096.

California, \$1,480; Nevada, \$1,24v; Oregon, \(\$ 1,266\); Washington, \(\$ 1,407\).
.


\section*{Ear 16 Year Olds From Playing Jukes}

WEST ORANGE, N. J.-An ordinance is under consideration here which will bar all youngsters 16 years of age or under from playing juke boxes. Bobby-soxers of doubtful age will have to carry birth certificates if they wish to play the juke boxes in this town.
"The measure rohibits the use of any coin operated amusement machine by a minor under 16 years of

\section*{Norv \\ Available!}

\author{
A Brand New
}

Conversion
FOR
- BROADCAST
- PAN-AMERICAN - MARINES
- MYSTIC - ATTENTION
- silver skates - charm
- VAcAtIon - MASCOT
- CROSSLINE - flICKER

Write and we will advise you immediately of our new, thoroughly-location tested conversion All work done by factory-trained mechanics.

WRITE - WIRE PHONE TODAY!
MUNVES
MANUFACTURING CORP.
2634 N. Laramie Ave., Chicago 39, III. Tel. NATional 2727
age, and proprietors would have to verify ages by birth certificates when in doubt."

This is the first known ordinance which bars youngsters from inserting their coin into juke boxes which are classed in this city along with all types of coin operated amusement machines.


\section*{INTERNAL REVENUE RULES "TELEQUIZ" PAYOUT MODEL SUBJECT TO ONLY \$10.00 FEDERAL TAX}

The Machine known as "Telequiz," regardless of whether prizes are offered for correct answers or not, is considered a coin-operated amusement device within


DISTRIBUTOR TERRITORY AVAILABLE Operate "Tel:quiz" . . . as legal as any cash award quiz program on the radio today. It's the answer to closed territory! Write or phone Telequiz Sales Co. now!

\section*{TELEQUIZ SALES CO.} the meaning of section 3267 of the Internal Revenue Code and every person maintaining for use such a device is liable to a special tax of \(\$ 10.00\) per year per machine."


32 W. RANDOLPH ST. • CHICAGO 1 • Dearborn 3841

\title{
40 Millions Weekly Spent for Music
}

SIOUX CITY, IA. - The "Journal", leading newspaper here, featured an editorial this past week headlined, "Billions for Music".

According to this editorial the public is buying radios, records, sheet music and other forms of musical entertainment to the tune of some \(\$ 40,000,000\) weekly.

In referring to juke boxes the editorial stated, "Assuming that a juke box produces music, a premise which might be argued, its take adds a goodly percentage to the nation's music bills. This year Americans will drop \(\$ 250,000,000\) in nickles, dimes and quarters into juke boxes, it is anticipated. There is a juke box for every 500 persons in the nation. Some think the percentage supply is more than ample."

\section*{Heath Visits Texas}

MACON, GA.-Ed. Heath, Heath Distributing Co., this city, recently returned from a trip thru the state of Texas.

Heath was particularly impressed with the many coinmen he met.
In addition, Ed raved about the wonderful buildings and offices coinmen have constructed and are using in Texas. He hopes to return shortly and visit with the many friends he's made in the Lone Star State.

\section*{Sells Cig Vender Route}

GREENSBORO, N. C.-The Cigarette Service Company and Saul S. Greenberg have announced the sale of their entire route of cigarette vending machines, comprising this section of the state, to the Burns Distributing Company.

The Burns Company is owned and operated by Frank H. "Bobby" Burns, former manager of the National and Carolina Theaters in Greensboro. The Burns Company has had five years experience in placing and handling merchandise dispensers.

Announcement of the sale was made to the public on Sunday, August 18.

The cigarette machines purchased from the Cigarette Service Company will be merged with the present business of the Burns Distributing Company in Greensboro, High Point and Winston-Salem and the surrounding rural section.

Burns Distributing Company now handles candy dispensers among its services. It is located at 250 Summit Avenue here and is a member of the National Automatic Merchandising Association.

\section*{May Lift Beer Curb}

WASHINGTON, D. C. - Clinton P. Anderson, Secretary of Agriculture, announced this past week that his department is studying the possibility of relaxing limitations on use of

Ceatuid

\section*{WANTED} 1,000 GENCO GAMES
Games do not have to be in operating condition, but must be complete with all parts. Send us your list at once.

\section*{V......DISTRIBUTING..CO.}

2336 Olive St. - 2339 Pine St. CEntral 3892 - St. Louis 3, Mo. Exclusive Distribution
AIREON
WILLIAMS
MUSIC
GAMES

grain in making beer and whiskey
A review of the restrictive orders is under way, he reported, in view of the prospective bumper grain crop. These restrictions prohibit the use of wheat in making whiskey and beer.

The wheat restrictions were established last winter, when grain supplies were scarce, and this country was having difficulty getting enough to meet its pledges to the hungry areas abroad.
The Distilled Spirits Institute reported that the country's 154 distilleries turned out only about one-fifth of their capacity in whiskey in the first 6 months of 1946 because of tight Government controls.

\section*{Boston Post Tells About New Type Venders}

BOSTON, MASS. - The "Post" of this city featured a large story all about the vending machine business and the forthcoming new type venders in its Sunday, August 4 issue.
Opening with the four column headline, "Whether It's Laundry, Peanuts or a Sizzling Hot Dog, Drop in Your Coin, Press the Button and it's Yours", Wendall Hazen goes on to state, "Whether you are the butcher, the baker, the candle-stick maker, or just the guy who runs the local family laundry, there is a slot machine just around the corner that is planning to take over your business."
He then describes the "Launder-
ettes" now in operation in many Wisconsin cities. From there he jumps to the General Electric Company's sandwich vending machine

He also says that, "A coffee-andcream slot machine is already getting a workout in various locations. It permits the choice of four coffee-and-cream combinations to suit your taste."

He also writes, "Another wow among the newer slot machines is the hot dog vendor". He reports the Westinghouse beverage vender with the multi dispensing system for four different type drinks.

He says, "Peanuts, popcorn and stamps, also many kinds of gum and
a variety of candies have long been obtainable by these slot machine methods of purchase. Also motion pictures."

He tells about the new frozen food venders to follow. The "Telequiz" machine which has 32,000 answers to the questions asked. He says there is also a prospect for a completely coin operated grocery store. He says that a hat cleaning machine is already operating.

He winds up his article with, "And, of course, no slot machine story would be complete without mentioning the dear old juke box. Drop in your nickel and that funny noise you hear is music. It really is."

\section*{Will Introduce Cig Venders to Canada}

SAINT JOHN, N.B. CANADA Under consideration by a local coinman is the introduction of cigarette venders.

He intends to install the machines in some Saint John locations and thence broaden out to include Southern New Brunswick.

About 8 years ago an attempt to introduce cig venders was made at centres through the maritimes, but it did not get beyond the talk stage owing to concerted objections by tobacconists.

Until now, however, there had been no effort made to revive the installation project. It is reported that the venders will be placed, at the outset, in the larger communities only, and also that some city and town councils may be asked to establish a licensing fee per machine in operation.

The move to operate ciggy machines is sure to draw opposition from the tobacconists, it is reported.

\section*{DOUBLE YOUR MONEY BACK!}

The most daring offer ever made in the Industry. Order anything from this list. Compare it with any similar used game you purchased elsewhere! (1) NOTE THE EXPERTLY REFINISHED, LIKE-NEW APPEARANCE OF OUR EQUIPMENT. (2) CHECK ITS SMOOTH PERFORMANCE AGAINST THAT OF THE OTHER GAME. If you do not agree that our machine is superior, both in looks and mecihanical perfection,

SEND IT BACK TO US WITHIN 5 DAYS OF RECEIPT AND GET DOUBLE YOUR MONEY BACK!

This offer expires September 30th, 1946
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|c|}{\multirow[t]{2}{*}{ONE-BALLS-RECONDITIONED LIKE NEW}} \\
\hline & & \\
\hline Turf King - & Pimicos \({ }_{\text {Jockey }}\) Club &  \\
\hline  &  & Record Time \\
\hline Blue Grass .........|-1..... 145.00 & Daik Horse .............. 145.00 & Santa Anita ....-......... 125.00 \\
\hline Long Acres ............... 375.00 & Sport Special ............. 135.00 & Kentucky .-...-. \\
\hline \multicolumn{3}{|c|}{CONSOLES} \\
\hline Baker's Pacer ...) &  & Bally Club Bell, 5c..... \(\$ 275.00\) \\
\hline Big &  & Super \\
\hline & & \\
\hline \multicolumn{3}{|c|}{FIVE-bALL PIN GAMES} \\
\hline & & \\
\hline Five \& Ten -..-....... 125.00 & Spot-O-Card -............ 75.00 & Bally Scoop -............. 35.00 \\
\hline Gun Club & Spot Pool - - &  \\
\hline Keep 'Em Flying ....... 145.00 & Texas Mustang --w-....... 85.00 & Topic ...- \\
\hline
\end{tabular}


ARCADE EQUIPMENT \(\begin{array}{lll}\text { Air Raider ................... } \$ 165.00 & \text { Submarine Gun }\end{array}\) \begin{tabular}{c|c|c} 
Hockey & .................... \(\$ 165.00\) & \(\begin{array}{l}\text { Submarine Gun }\end{array}\) \\
The
\end{tabular} Texas League
Skee Balls.... \(\begin{array}{r}\$ 125.00 \\ 55.00 \\ \hline\end{array}\)

MILLS PANORAM REELS - \(\$ 36.00\) per wheel of six subjects. Series 1 to 18 now available. Don't delay, order now for immediate delivery. Catalog on request.

TREMS: ONE-THIRD DEPOSIT,
balance c.o.d.
SEND FOR OUR COMPLETE LIST


\section*{Cuin Soll nemman HIDE AWAY \\ PLACE YOUR ORDER NOW!}

\section*{Fitzgibbons Returns to West 47th St. B'ldg.}


NEW YORK-Jack Fitzgibbons, getting ready to spring something really big, moved back this week to his own building at 453 West 47 th St., this city.

Fitzgibbons was located at the 47 th Street building for many years, but with the beginning of the war gave the building over to a company manufacturing materials for the services. Now that their war contracts have been cancelled, the company has moved to other quarters.

The building is undergoing a complete renovation. Carpenters, paper hangers, linoleum layers, et al, are working like beavers to complete a new modernistic comfortable set of showrooms and offices for Jack All work is expected to be completed when you read this, and Fitzgibbons is moving in with all new furniture.

While the work of readying the building was going on, Jack has been playing host to many of the country's leading coinmen who are visiting him regarding his new plans. It's all very mysterious, but Jack tells us he'll be ready to tell the whole world about it in a very short time.

\section*{From Gramaphones to Jukes}

HOQUIAM, WASH.-"The Washingtonian", local newspaper here, recently traced the development of the old gramophone and the record makers of yesteryear with activities and products in the field today, and concluded that the juke box stands among the prime examples of the advances in engineering and technique developed since those earlier days when phonos sported those big morning glory shaped horns and were called gramaphones.

\section*{'Makin' Whoopee’ With Musicmen}


DETROIT, MICH.-Telling a few of the lyrics that didn't go into the waxing of his latest Cosmo Record, "Makin' Whoopee," Tony Pastor draws a laugh from Datroit musicmen. Left to Right: Max Lipin, President of Allied Music Sales Co., Cosmo distrib for this territory, Tony, Dan Walker and Lon Salesin.

\section*{MAKE YOUR OWN OFFER} Send a Deposit
3 New Champion Hockeys
1 New Amusematico Litey
1 Neague
1 New Genco Total Roll
1 New Genco Total Roll
3 Used Like New Amusematic Lite Leagues 3 Perfect Clean Jennings Bob Tail F.P.
3 3 Parfect Cligan Jenning
3 Watling Big Game. Model F.P.
1 Bally Club Bell Handle Comb.
1 Bally Club Bell Button Co
If order is acceptable machines will be
shipped immediately or money refunded.
K. C. NOVELTY CO.

419 MARKET STREET PHILADELPHIA 6, PA
Telephone - Market 7-4641

Economy Supplies the Nation! Original Gun Lamps......................Each \(\$ .60\) Zip Cord (2 wire rubber covered)
Pigtail Wire (Stranded) \(\quad 500 \mathrm{ft}\). Shielded Wire 5 Wire (Rock-Ola Cable)..................er Ft. . 15 Rubber Tips .....................................er 1003.50
 Rubber Plugs
A.B.T. Slug Rejector...................Each (V.S.)............... 6.00 A.B.T. Slug Rejector (V.S.)................... 6.00
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 BULBS - TUBES - COILS - MUSIC PARTS

ECONOMIZE WITH ECONOMY
ECONOMY SUPPLY CO.
2015 MARYLAND AVENUE
BALTIMORE 18, MARYLAND Phone: CHESAPEAKE 6612

\section*{Weekly Special!! D)}

One-Half Deposit with Orders, Balance C.O.D. or Sight Draft.

GENUINE FIBRE MAIN GEARS!!
FOR SEEBURG AND WURLITZER (Less Hub)
Sample- \(\$ 3.95\)FACTORY GUARANTEED AGAINST DEFECTIVE WORKMANSHIP OR MATERIALLots of 10—\$3.50Quantity Price- \(\$ 3.00\)CASTERS
HEAVY DUTY REPLACEMENT
Set of 4 PICK UP COILS
ALL SEEBURG, EXCEPT 8800-9800Each .PHONE YOUR NEBUR.50 c VOLUME CONTROL KEYS
1.00
1.00 PACKAGE 20 SQ INCHES ..... \(\$ 1.00\)
PACKAGE OF 24 ..... \(\$ 1.00\)
PACKAGE OF 100 ..... 3.00QUANTITY PRICES TO DISTRIBUTORS AND JOBBERS. TERMS: I/3 DEPOSIT, BALANCE C.O.D., F.O.B. Los Angeles or San Francisco, Cal
E. T. MAPE DISTRIBUTING CO., INC.

\section*{VICTORY SPECIAL}


Your post-war PROFIT INSURANCE is right here in this topnotch moneymaker. Quickly convertible to ONE or FIVEBALL play. Precision-built, "get-at-able" mechanism. NEW DAILY DOUBLE FEATURE, plus changing odds, mystery selections, WIN, PURSE, SHOW awards. For all time high profits in replay spots. NOW DELIVERING.


\section*{BUY BALLY BIG FOUR}

\section*{AUGUST SPECIALS}

\section*{DRAW BELL}

The Greatest Console Ever Built! Fascinating! Thrillingl Suspense AND - COME-BACK Player Appeal that Doubles and Triples your PROFITSI The "HOLD AND DRAW" feature has been acclaimed by EVERY OPERATORI!
ORDER QUICKII
\(\$ 477.50\)
F.O.B. CHICAGO

\section*{SURF QUEENS}

Here's the FASTEST five-ball NOVELTY GAME ever builtbar none! Designed by a bigtime operator who picks WIN. NERS. High seores, knockout COLORS, thrills, SUSPENSE, trouble-free operation, LONG LIFE and NEW ANGLES are built into SURF QUEENS to give the machine TOP EARNING POWER.

WRITE—WIRE—PHONE—COME IN—TODAY!! direct line distributors

\title{
PAUL A. LAYMON
}

DISTRIBUTORS FOR BALLY MFG. CO. IN CALIFORNIA, NEVADA,
ARIZONA, AND THE HAWAIIAN ISLANDS
1503 W. PICO ST.
DR. 3209
LOS ANGELES 15, CALIF.

\title{
British Mfr. to Seek Rights to Build U.S. Games in England
}

Special to The Cash Box

LONDON, ENG.-It is reported here that Hawtins, Ltd. of Blackpool is on his way to the United States to arrange for manufacturing rights for American coin operated equipment.

Coinmen here believe that it will be sometime yet before the Foreign Exchange Control and the Board of Trade will allow importation of U.S. coin machines once again, and the use of the U.S. dollars for "such nonessentials."

The Cash Box correspondent writes, "The U. S. loan hasn't changed the previous situation. The Government are conserving it for food and other necessities. And you wouldn't blame them if you could see the privations of the masses here in food, clothing, etc. You'd think this country lost the war. Outside of Germany, and perhaps Italy, the people here are getting less food, etc., than any other country."

Hawtins, Ltd. is today considered the large coin machine manufacturer in Great Britain. Some of his ma-

\section*{NOW Delivering}

\section*{EXHIBIT'S NEW FIVE-BALL}

\section*{FAST BALL}

PHONE - WIRE - WRITE

\section*{H \& S SALES CO.}

(Phones: BIGELOW \(3-4826\) and \(3-4904\)
Exclusive New Jersey Distributors for Exhibit Supply Co.
chines were published in The Cash Box a few months ago. His most outstanding machine for possible sales to the U.S. market is considered to be the "Clutching Hand" which is com= parable to the International Mutoscope "Magic Finger" machine and also the "Novelty Merchantman" of the Exhibit Supply Company.

Other games of the Hawtins firm range from the whirlwind type counter game, which is known in England as a "standard" game, to scooters for amusement parks and even a juke box which resembles one of the old ' 39 phonos.

\section*{Cig Pack Pennies Make Beach Combing Profitable}

ASBURY PARK, N. J.-A new type of beachcomber has been born here. He walks about the sands and picks up discarded cigaret packs, usually winding up with a nice batch of pennies for his labors. Even a reporter who followed the custom reported that he picked up 24c.

It seems that most of the cigarets purchased here are from machines. The public smoke on the beach and then discard the packs without removing the pennies, in the majority of cases.
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\title{
Red Navy Captain Wants to be Russian Bell Czar
}

NEW YORK - One of the stories which came back with correspondents who were present at the Bikini atomic bomb tests is the fact that Capt. H. M. Khokolov of the Red Navy, who was there as correspondent for the "Red Fleet", the official Russian Navy newspaper, took to two American institutions with elation.

The first was the introduction of the Captain to the American "Tom Collins" drink. Capt. Khokolov liked them so well that he would line up five and six at a time and down them. The reporters present believed this was a mild change from the fiery Vodka of his native country.

The second, and most exciting American product the Captain came across-was a bell machine. He found the machine much to his liking and, after playing it for sometime, voiced an ambition to become the bell machine czar of Russia.

It is now believed that Capt. Khokolov will bring back to the Soviet Union reports of the bell machine as well as the Tom Collinses he drank -perhaps opening the way to introduction of both of these American institutions in his native country.


\section*{Potislown Kids Celebrate 2nd Year of "Jive Junstion"}

POTTSTOWN, PA.-"Jive Junction" which is the local YMCA relaxation center for the teenagers of this town celebrated its second year, this past week, and the juke box which made
this spot so popular played away without halt. Kids flock to "Jive Junction" ever since the juke box spot was created by the YMCA here.

\section*{O'CONNOR \\ VENDING MACHINE CO.}

BALLY SURF QUEENS BALLY VICTORY DERBY CHICAGO COIN GOALEE

BALLY VICTORY SPECIAL BALLY UNDERSEA RAIDER CHICAGO COIN SPELLBOUND
eXhibit big hit - regular and multiple EXCLUSIVE VIRGINIA DISTRIBUTORS

\section*{PIN TABLES AND ARCADE EQUIPMENT}
\begin{tabular}{|c|c|c|c|}
\hline CHAMP & 59.50 & ACE BOMBERS & \$159.50 \\
\hline PAN AMERICAN & 59.50. & SUPREME BOLASCORE & 249.50 \\
\hline TARGET SKILL & 25.00 & SKY FIGHTERS & 159.50 \\
\hline BIG CHIEF & 45.00 & BATTING PRACTICE & 98.50 \\
\hline SEA HAWK & 54.50 & SUPER BOMBER & 199.50 \\
\hline MYSTIC & 42.50 & RAPID FIRE & 99.50 \\
\hline FOOT EASE & 64.50 & SHOOT THE JAP & 75.00 \\
\hline
\end{tabular}

1/3 Deposit Required With All Orders

DAN HAWLEY
b24 crawford street PORTSMOUTH, VA.

\author{
KEN A. O'CONNOR \\ 2320 W. MAIN STREET RICHMOND, VA.
}

NOW DELIVERING NEW EQUIPMENT!

AMI AUTOMATIC HOSTESS TELEPHONE MUSIC
AMI MODEL A PHONOGRAPH
SOLOTONE INDIUIDUAL MUSIC - PERSONAL MEASURED MUS:C
( 5 Wire Cable for Same)
PACKARD WALL BOXES ( 30 Wire Cable for Same)
- FULL LINE Of PARTS FOR ALL EQUIPMENT LISTED IN STOCK AT ALL TIMES It Pays to Buy from a House that Has Everything in Stock!
Now Delivering the Following New Pins - Amusement Games and Consoles

DYNAMITE
SPELLBOUND
FAST BALL
SUPERLINER
SUPERLINER VICTORY SPECIAL
ALL OTHER NEW MERCHANDISE IN STOCK AT ALL DRAW BELL
It Pays to Buy from a House that Has Everything in Stoct!

\section*{OUR MOTTO}

A Satisfied Customer is Our Best Asset
The following used equipment is the best value in market - finely reconditioned - ready for location

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\hline Gun Club & 64.50 \\
\hline Hi Stepper & 64.50 \\
\hline Home Run & 44.50 \\
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74.50 \\
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\hline Marines at Play & 89.50 \\
\hline Metro & 49.53 \\
\hline New Champ & 44.50 \\
\hline Parad & 44.50 \\
\hline Play Red & 49.50
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School Days
Score-- -Card
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Spot pool
Strateliner
Super Six
Suater Six
Super Spot
Ten Spot
Topic
Velvet
Zig
Velvet
Zig Zag
 44.50
74.50

Send us your order
AVID ROSEN
855 N. BROAD ST., PHILA. 23, PA.
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{} \\
\hline BALLY VICTORY DERBY............................. \$646.50 & BALLY SURF QUEENS.................................. \(\mathbf{\$ 3 2 7 . 5 0}\) \\
\hline BALLY VICTORY SPECIAL.......................... 661.50 & BALLY UNDERSEA RAIDER ........................ 399.50 \\
\hline \multicolumn{2}{|c|}{EXTRABELL CABINETS.............. \(\$ 77.50\)} \\
\hline \multicolumn{2}{|c|}{A.B.T. CHALLENGER 1 c or 5c PLAY............... \(\$ 65.00\)} \\
\hline CUA DA N E ED &  \\
\hline \multicolumn{2}{|l|}{THOROUGHLY RECONDITIONED AND READY FOR IMMEDIATE SHIPMENT} \\
\hline MUSIC & CONSOLES \\
\hline 1-Rock-Ola 12 record .-............................................................................... 420.00 & 1-Mills Four Bells (flat heads, cabinet refinished)................ \(\$ 395.00\) \\
\hline  & I-Buckley D.D. Jackpot Track Odds..........................---...... 550.00 \\
\hline  & I-Evans Galloping Dominoes '41, (glass cracked)................ 175.00 \\
\hline  & S LOTS \\
\hline  & \multirow[t]{2}{*}{SPECIAL - Immediate Delivery on Extrabell rebuilts.} \\
\hline  & \\
\hline & 5c Extrabell ..................................................................----- \(\$ 225.00\) \\
\hline NE BALLS & 10 c Extrabell .................................................................. 239.50 \\
\hline SPECIAL - A few late one balls slightly used. Write for prices. &  \\
\hline  & 6-5c Mills Blue Front \(\qquad\) \(\$ 139.50\) \\
\hline 2-Jockey Club ..................................................................................................... 295.00 & 1-5c Mills Cherry Bell .................................................... 159.50 \\
\hline 2-Long Acres (free play, on bases) ................................... 359.50 &  \\
\hline  & 1-10c Mills Gold Chrome, rebuilt, new cabinet..................... 195.00 \\
\hline  & 1-50c Mills Roman Head (original) \\
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TERMS: \(1 / 3\) deposit - baLANCE C.O.D. \\
ALL MERCHANDISE UNCONDITIONALLY GUARANTEED REGARDLESS OF PRICE.
\end{tabular}} \\
\hline \multicolumn{2}{|r|}{RETURN IN FIVE DAYS IF NOT SATISFIED.} \\
\hline \multicolumn{2}{|l|}{ALL ORDERS SUBJECT TO PRIOR SALE OF EQUIPMENT DESIRED} \\
\hline  & \\
\hline 1514-1516 BULL STREET (Ph & 3-6601). SAVANNAH, GA. \\
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\section*{Gas Vender in Production}

BUFFALO, N. Y. - Walter W. Schneckenberger, vice-president and secretary of the Marine Midland Corporation, who also heads the firm of Gasoteria, Inc., reported this past week that production will soon begin on the firm's coin operated, selfservice gasoline pumps, which have been designed to aid night drivers who can't find an open service station.

Philip M. Schneckenberger, the banker's son, designed the selfservice gasoline pump. He stated, "All the customer will have to do is put his money in the cash box, put the hose nozzle in the tank and get his gas."

\section*{ROUTE FOR SALE}

Coin Machine Operation, established nine years, Los Angeles Territory. Consisting of 25 One-Balls, 75 Combination Consoles, 20 Pin Balls, 7 Total Rolls, many machines new.

Owner will spend time to assist and acquaint purchaser with operation.
PRICE \(\$ 90,000.00\).

\section*{L. STOKAN} 2126 VETERAN AVENUE LOS ANGELES, CALIF.
(Phone: Richmond 5527)

\section*{Suggest Name be Changed to "Bell" Machines}

CHICAGO - Coinmen here suggest that the name "slot" machine be changed from now on thruout the industry and that it become known, instead, as the "bell" machine.
The belief here is that this will prove of greater value to those who are constantly handling the "bell" machines for they have had to overcome the designation as "slot machines" in many instances and, in most cases, have found that this term is usually given to every type of coin operated device - whether it be a penny ball gum vender or an auto-
matic phono by the public and the press.
This name, these men claim, will definitely designate the type of machine referred to by the coinman. As is also known, they point out, even in ordering reel strips, the term, "Bell-fruit" reels is used.

Therefore, they state, the name "bell" machine ties in perfectly with what the trade has long known as the "slot" machine and gives a better description to the machine itself.

Most manufacturers are now also referring to these machines as "bell"
machines and this alone, it is hoped here, will help to popularize the name.

The average coinman, it is reported, has also come to refer to the "slot" as the "bell" machine.

The Cash Box agrees with the name "bell" machine as being more descriptive of the product itself and will use this term in its "C.M.I. Blue Book" beginning with the September 2, 1946 issue-already adopting it for its "new" machines column in the "Blue Book."

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\section*{Little Men}

\section*{By James T. Mangan (Mangan \& Eckland, Chicago)}


James t. MANGAN
Down the corridors of the world sounds the distressed cry: "Our big men! Where are our big men?"

But the trouble is not that we haven't enough big men. The real trouble is there are too many little men.

Little men in the arts. Little men in the professions. Little men in politics. Little men in business.

Little men with hands on the hoe. Little men with hands on the linotype. Little men with hands on the throttle. Little men, little men, everywhere little men with their little hands into everything.

With the tick of the clock a new little man appears, another little man with a great little idea. Little men with little minds, little vision, little ability. In their hands the little old world moulds and dusts and grows weary.

Here and there a big man. A man who uses his mind as an instrument of thought. A man who traces all confusion to stupidity and seeks all remedy in mind. A big man, big in humility, for he's a student; quiet because he's busy. Big man with a big faith in nature, who sees things only in their nature, a balanced man, a full man.

Lo! 'The big man moves, speaks, acts-and ten thousand little men re-

\section*{IN Illinois, Wisconsin and Indiana}

\section*{COVEN \\ FOR}

Bally Products
NOW ON DRAW BELL
DISPLAY! DRAW
CONSOLE -5 cand 25 c PLAY Come in and See It
spond to the signal-to them the fatal signal of everlasting death: "STOP. that big man! stop his ldea!"

The little man cannot die, must not die, will not die! So ten thousand of him rush to plug up the leak (PROGRESS) in their dike (STAGNATION).

Were that leak allowed to grow, were progress allowed to spread, were big men given their chance, little men would be through - but little men will never be through and the leak is plugged in time.

Oh, world, behold your awful malady, not lack of big men, but surplus of little men!

One big man with design in his heart, one big man of the ilk that does nine-tenths of any job by pure thought, in the crystal lake of logic, imagination, consideration, and practical life, accomplishes BEFORE a nail is driven or a die cast what a million little men could not accomplish in a
million years of trial and error. One big man who builds the first ninetenths of the job out of тHOUGHT and then watches the last one-tenth of the job becomes automatic, sure in result because it was sure in plan.

Oh, no, the little men will not let this big man move. One small thought from the big man's brain may prove that a whole little man's life-in a trade, in a craft, in a stiff and guarded sphere-was spent in vain. "He shall not pass!" cry the little legion in frantic fusion.

But he shall pass. Big man, move forward! Should the lion take any account of the grasshopper? Spread out your majestic thought to a progress hungry world! Be big! Take the helm!

Sound the war cry! Light the torch! Down, down, down - back, back, back-over, over, over, with all the little men, little men, little, little, little men!


\section*{NEW EQUIPMENT IMMEDIATE DELIVERY!}

AMI MODEL A PHONOGRAPH
BALLY VICTORY SPECIAL
BALLY SURF QUEEN
CHICAGO COIN
CHICAGO COIN SPELLBOUND
CHICAGO COIN GOALEE
AMUSEMATIC LITE
EVANS NEW TEN STRIKE BUCKLEY'S NEW TRACK ODDS
COMPLETE LINE VICTOR PEANUT VENDORS PERSONAL MUSIC
MUNVES'
MUNVES' SUPEROLL
AMUSEMENT ENTERPRISES BANK BALL WILLIAMS' DYNAMITE TRIANGLE ELECTROMATON SUPER TRIANGLE

\section*{We Are Delivering All Releases to Date of the Following Record Labels:}
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COSMO & CADET & CTAR \\
EXCLUSIVE & MODERN & SILT EDGE \\
EXCELSIOR & LAMPLIGHTER & EMERALD
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hMERICAN COIN-A-MATIC MACHINE CO. 1435 FIFTH AVENUE Phone: Atlantic 0977 PITTSBURGH 19, PA.

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Maybe this is the answer to a lot of things today -the card that we received this past week from W. H. Pickron of Rock Island, Ill. who enclosed it along with a classified ad he sent us-so I guess he drops it into all of his mailings-the card reads: "I had no shoes . . . and complained . . . until I met a man who had NO FEET'". Seems to me that there's a lot of philosophy which will stand many in good stead these days if they will just read that message once more . . . Max Glass of the Chicago Max Glass' is back from his weekly visit to New York and was reported to have argued out a meal with one of his distribs there to a fare-thee-well-with Max winning out in the end . . . Fred Mann is also back from that Eastern regional Aireon meeting and is all pepped up with some real news for the boys who weren't there . . . They say that "all that glitters is not gold" or some such expression made by Willie Shakespeare, but, if Willie dropped over at the new, big Groetchen factory and saw the new DeLuxe Golden Bell-he'd agree that it sure does look like it's made of gold. It's a honey-and it's in production.

Ed Hughes, superintendent of Exhibit Supply, was all smiles this past week since getting delivery of his new Dodge. Ed's rarin' to start on that vacation and put plenty of mileage on the new car . . . Ben Coven and his able assistant, Ben Stein, were forced to "stay put" this past week. They just couldn't tear away for their usual weekend holiday. Too many ops calling around to have a looksee at those Bally games they have on display . . . Harry (American Amusement) Brown so busy these days helping Joe Munves move over to the firm's new factory-you simply have to call him up in advance these days to find out when he'll be in his own offices

The new addition to the H. C. Evans factory is all set up and ready for the inside construction... And another factory-O. D. Jennings \& Co. are breaking into part of the big lot next to their present plant to build a complete plating factory for themselves where all the firm's plating work will be done . . . Seems like all the coinfirms are busier than ever with expansion plans while they have a breathing spell and can give their complete attention to such details.

Dave Gottlieb's remodeling job is just about completed. Brother, call around and see these offices. Air conditioned, indirect lighting, luxurious furnishings - it's really lush . . Over at Automatic Coin Machine Supply (the Ovitz \& Schultz shvitzbood combination) they're busy remodeling, too, and when finished this should be one of the most outstanding modern distrib quarters . . . Pace Mfg. Co., too, are spreading out to pre-war proportions already occupy more than a floor and the plant now reaches out for another and another part everytime we call around . . . Dave Gensburg of Genco tells us that altho they planned to stop production on Total Roll this month-the demand for more and more of these games keeps coming in. It's nearly a year since Total Roll was introduced. They plan to keep right on making 'em a while longer . . . We
stopped in at Empire Coin the early part of this past week and found the following list of visitors on the firm's register: Ken Wilkinson, United Amusement Co., San Antonio, Tex.; Cecil E. Cole, Macon, Ill.; Jerome (Red) Jacomet, Red's Novelty Service, West Allis, Wis.; Clarence Camp, Southern Amusement Co., Memphis, Tenn.; Lou Boasberg of New Orleans Novelty Co., New Orleans, La.; Al Pierce also of New Orleans; Ross Lewis of Peoria, Ill.; Bill Jay of Jackson Amusement Co., Jackson, Mich., had already been there before us.

By the way, we were very happy to find Shirley Corush (the Empire "Pilot") back from her vacation and everything in apple pie order-running smoothly once again. Whattagal is Shirley-she does just about everything that there is to do with the exception of the mechanical duties and I believe she'd even take a hand in that-if it proved necessary

Ralph Sheffield, the guy behind the Kitt behind the Empire, is a great marksman. The other day we dropped in and found him oiling up one of his grand collection of guns and ready to take the afternoon off to do some skeet shooting. "Practising for some good hunting this Fall", he said . . . Robert (Bob) Hunter of Hunter Sales Co., Dallas, Tex. drops in to our offices to say "hello" and tell us that he and the Missus had a grand visit in Chi. Bob has some splendid plans under way and should be doing alright by himself down in the Lone Star State . Midge Ryan has become quite an amateur candid camera fan and has been practising his new hobby in their new, ultra-modern and cozy "Owl Club"

Jim Longaker (Bell-O-Matic) who should be on a vacation - was seen entertaining his good friends, Jim Eagle and Tom Beard of Pottstown, Pa. at the usual get-together-rendezvous, "Dan's Grill", just across the street.

Never a day passes but what the popular Vince Shay's office is crowded with visitors. The day we called around we met the following group exchanging yarns about thisa and thata; Harold Dailey of South Coast Amusement Co., Houston, Tex.; Warren Taylor of Mills Sales Co., Ltd., Oakland, Cal.; Dave Ziskin (Bill "Sphynx", Cohen's man Friday) Silent Sales Co., Minneapolis, Minn.; Ruby Robbins (son of Nate Robbins) who drove here in a brand new Cadillac. Ruby is a very successful arcade op in L.A.; Joe Garcia of Galveston, Tex. and Irv Ovitz of the Schultz and Ovitz team, Bell-O-Matic distribs here .. . They tell me that there will be a gang of AMI distribs here in a few weeks and will be given some very, very good news (they've been waiting to hear) by "Doc" Eaton, AMI's vice-prexy and general salesmanager. By the way, Doc is on a trip thru the South and into the Southwest and will be back just in time for this meet . . . We hear that Harry Williams and his very beautiful and charming missus are in New York and will be there for a few days and back at the offices here just about the time you are reading this . . One of the boys here tells me that Joe Ash of Philly shut up one loud mouth by quietly telling him, "If you know a better business-I'll quit this one"


Art Hermann, Aireon distributor in Albany, N. Y., leaves the New York meet of Aireon distributors last week, and heads for Lake George for some relaxation. Art, by the way, claims the upstate New York coinmen aren't being mentioned in this column enough. Well-send in your itemswe'll see that they get in every week . . . Herman Perin, that traveling man of Runyon Sales Co., returns from an eight week trip to Texas and Mexico. Where do we go from here, Herm?

Amusement Enterprises, Inc.'s showing at the Hotel New Yorker ended in a blaze of glory. In addition to those names listed last week of out-oftowners attending Ponser and Kaye's display were: Arthur Segar, Asbury Park, N. J.; Ẃillard Barre, Worcester, Mass.; Frank Page, Roanoke, Va.; A. P. Ludin, Portsmouth, Va.; Al Bergman, Buffalo, N. Y.; Nat Jones, Buffalo, N. Y.; Al Clavir, Toronto Trading Post, Toronto, Canada; Ben Walinetz, Rochester, N. Y.; Jack Marine, Buffalo, N. Y.; C. J. Gregorer, Lynchberg, Va.; W. E. Lonergan, Lynchberg, Va.; C. M. Johnson, Norfolk, Va.; R. M. Edwards and G. R. Ramagosa, Wildwood, N. J.; Mr. \& Mrs. Jack Bess, Roanoke, Va.; A. K. Strahan, Greenfield, Mass.; Nat Bartfield, Cincinnati, O.; Phil Gray, Leonardstown, Md.; Paul Bailey, Leonardstown, Md., and Harry Fine, Pittsburgh, Pa. In addition to these out of town visitors, loads of local coinmen viewed the games.

Harry Rosen, Meyer Parkoff and Bert Lane (Atlantic Distributors) introduce their new office manager, Nat Solow. Nat is all enthused about the Seeburg phono . . . Al Denver, president of the Automatic Phonograph Operators Assn., recuperating at the Wickersham Hospital from a minor operation . . . Irv Blumenfeld, General Vending Sales Corp., Baltimore, Md., tells us the new General building will be ready in a very short time, probably in mid-September, and that they are going to have a house warming party for all coinmen at the official opening . . . Block Marble Co., Phila. move to their new headquarters at 1425 N. Broad St. . . . Claire (Grant) Moreno, George Ponser's private secretary, glad she was able to take her vacation the week before the party. It was a tough grind for the staff.

Mr. and Mrs. Harry Williams, Williams Mfg. Co., Chicago, in town. Williams stopped off on his way to see Sammy Stern of Scott-Crosse Co., Philadelphia . . . Leo Knebel, Manhattan Phonograph Co., celebrates a birthday on August 28 . . Joe Fishman,

Atlantic New Jersey Co., Newark, N. J. had to postpone his vacation with Al Schlesinger of Poughkeepsie until the week starting August 26. Joe and Al will be away until after Labor Day . . . Barney Kahn, Metropolitan Coin Machines, Inc., Brooklyn, N. Y., who just introduced a new novelty card vendor, flies out to Cleveland to see his distrib . . . Joe Mandell, Queens-Nassau Automatic Music Co., Brooklyn, N. Y., handing out cigars celebrating the arrival of a new daughter. Joe, by the way, has just returned from a hitch in the Navy.

Dave Stern, Seacoast Distributors (Rock-Ola distributors), received a surprise invitation last Friday afternoon to attend the engagement of his son, Irwin, that same Friday night. Irwin, just out of the Navy, evidently learned how to work fast while in service . . . Joe Friedman and Mac Colen, new distributors here under the name of Silver Lining Distributing Corp. . . . Nat Cohn, Modern Music Sales Corp., away on another trip to the west. First - stop-Detroit, then on to Chicago . . . Irv Sandler, Des Moines, Ia., entertains a group of Aireon distribs (Ben Palastrant, regional sales director, Ralph Colluci, Joe Greene, Ted Bush, Harold Klein, Art Hermann) with his dialect stories . . . Bush and Klein fly back to Chicago, then on to their respective homes.

Joe Eisen and his son Buddy, Joe Eisen \& Son (Packard Distribs) all set to accommodate the many ops who have evidenced their intention of attending the two day service school on August 28 and 29 ... Bill Blumenthal, Tri-State Sales and Distributing Co., returns from his vacation-spends one day in the office, and then has to stay home the rest of the week to recuperate from a touch of the flu . . . J. Breidt and Leo Willins, U-Need-A Vendors Corp., seen in a serious discussion over a cup of coffee . . Ben Becker, Palisades Specialties, Inc., Cliffside Park, N. J., visits his friends along coinrow . . . Hymie Rosenberg, H. Rosenberg Co., busy on the phone doing some buying and selling . . . Dave Lowy will have an interesting announcement to make in about two or three weeks.

Barney Schlang, manager of the Automatic Phonograph Operators Assn., working day and night lining up those ads for the journal issued in conjunction with their annual banquet . . . Woolf Solomon, Central Ohio Coin Machine Exchange, Columbus, Ohio, in town for a few days vacation.


Bill Wolf has just received a shipment of the new AMI "Automatic Hostess" and is displaying this equipment in his showrooms. He whispered to us that he is expecting a large number of the new phonos in his shops, and soon. Al Silberman, who just returned from a quick trip to Chicago, is confined to his home with a cold .. Jack Gutshall will distribute an album featuring Jake Hammond at the Hammond Organ, which he says will be ready for the trade within three weeks. Jack says it's a natural and should prove a sensational seller. The boys at Jack's place wonder why Jack Allison goes out to lunch via the front door and invariably returns thru the back door. What's the secret, Jack?
Ray Powers of E. T. Mape is planning on an extended vacation in the northland the end of the month. He hopes for lots of fishing and loafing (mostly loafing). Ray reports that the new and long awaited Challenger phono is on the way to the West Coast and should be on display shortly . . . Milo Herring, well known coinman, has taken over the remodeling and refinishing department at the Mape music shops and is doing lots of work for the ops

Jimmy Rutter has just completed his most recent coin game, "Del-Mar." It's a combination of "Total Roll" and the "Thorobred" and can be converted from free play to cash play very easily. Jimmy claims he had an operator place the game on location and it was reported to have taken in more than \(\$ 3.00\) an hour. He is taking the bugs out of the machine now and plans on an announcement soon . . . Lane Jasper has just completed developing a new music box and is shopping around for a spot to manufacture it. He has several new and interesting innovations which, if perfected, will prove to be of great interest to music ops.
Len Micon has just received a small shipment of the new H. C. Evans "Bangtails" and didn't have time to uncrate them before they were on the way to the ops. Len has been entertaining Harry Aronson of Chicago the past few days. Aronson, a well known watch manufacturer, recently appeared in a Chicago court to assist a number of manufacturers in their fight to use watches with their sales boards
. Charlie Robinson has just received a report from the Jennings factory that a large number of the new Jennings bells are on the way to his showrooms here.

Robert W. Shidler of the Southwest Distributing Co. of Long Beach informs us that his firm has just been appointed to distribute the new "Tradio," the coin operated radio reported in great demand by the many Motels which surround Southern Calif.

Sol Schwartz, local op, has been secretly working on a new game which we hear is a knockout. He hopes to place it in full production shortly.
The ops hereabouts are beginning to show more buying action then they have thru most of the summer. The boys have complained about the falling off of receipts during the past few months but hope to see a big improvement with the coming of September. They are starting to place more new games out on their routes which is expected to be a good play stimulant.
Among the many coinmen seen in town this past week were: Lee Walker, Compton; Jimmy Sherrer,

Compton; L. R. Chase, Boulder City, Nevada; J. M. Maichele, Victorville; Art Weiss, Arcadia; Jerome Kerns, Hollywood; Durval F. Nowaka, San Bernardino; Ray Stewart, Tipton; Ben Korte, Glendale; Norman Glover, Bell; Glen McCarter, Beaumont; Ted Johnstone, Glendale; John A. Rogers, Lawndale; N. R. Voorhees, El Monte; Chris Torrez, Westmoreland; Ivan Wilcox, Visalia; Francis Baldwin, Visalia; Harold Tureen, Long Beach; I. B. Gayer, San Bernardino; Peter Shupp, Huntington Park; Jack Bahler, Inglewood; Al Cicero, Santa Maria; Buscher \& Foy Coolidge, Ariz.; Lavern Worley, Southgate; Happy Clark, Downey; G. L. Catlin, Montrose; Anton Jeppesen, Maywood; Frank Abbott, Alhambra; W. E. Mason, Reseda; S. Metz, San Bernardino; Roy A. Peterson, Long Beach; and from Los Angeles were: G. C. Oakley, Harold Bettleman, Harold Meier, R. C. Jones, W. S. Patterson, Charles W. Lane, E. H. Butler, Gordon Roper, and Art Sternall.
Bud Parr of Solotone has been quietly working on a new music box which he has perfected and which, he informs us, is past the experimental stage. Bud believes it will prove to be in tremendous demand thruout the industry . . . Paul Laymon expects to be able to make deliveries of the new Bally "Draw Bell" soon. He has just received word of a large shipment having been sent to him from Chicago. Paul has overhauled and reconditioned a large number of games which he has on his showroom floors for sale to ops . . . Len Kelly of K \& M Distributors plans on a trip to Omaha to open offices and salesrooms in that city. Fred Myers, now in Dallas, has done a swell job in getting things started in that city and plans on returning home within the next ten days. The boys are going right out after business and are selling direct to record stores and to phono ops.
Elky Ray of the Gold Coast Coin Machine Exchange is displaying the new Gottlieb "Daily Races," the new one ball, and the new five ball, "Superliner." He's reported taking many, many orders for future delivery . . . Warren Taylor of Mills Sales, now in Chicago, has closed a deal for the showrooms and shops formerly occupied by Mac Mohr. Mohr, however, will continue to occupy part of the store and shop for the line of fans he is distributing. Taylor informs us that he plans on remodeling the place and holding a grand opening sometime in early September.
Nels Nelson, distributing the new "Strikes and Spares," tells us that Ed Johnson is about to close a deal for the manufacture of the new game on the West Coast and that the production goal is set at 1000 completed games per month. Ed praised the valiant campaign of "The Cash Box" to help ops stay in business by revising their operating commissions. Johnson tells us that the policy of his firm is to sell the equipment with the provision that the operator get no less then \(65 \%\) with \(35 \%\) to the location . . . A little bird tells us that H. M. De Govia of Dee's service is working on a new music box and has just about completed his first sample. According to all reports, it has definite possibilities. The boys are really keeping themselves busy in this town

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In town for brief visits are Larry Unise, Twin Brooks (S.D.), J. Alberti, Glasgow (Mont.) and Paul Felling, Sauk Center (Minn.) . . . Solly W. Rose, alert chieftain of the record division at Hy-G Amusement Company, this city, passed last week on a vacation tour in Canada. He paused long enough in Duluth, however, for a chinfest with the lads at Twin Port Sales Co. and the Arrowhead Fireworks Co., both located there . . . Ralph Meyers; ace mechanic for Harry Johnson of Mitchell (S.D.), vacationed here.

In the record picture: Robert More of Willmar (Minn.) reports that his new record shop is doing very well, with the sales figures on the rise every passing week . . . Stan Woznak of Bowlus (Minn.) also has been bitten by the bug and will soon throw open the doors of a new platter shop in Little Falls (Minn.) . . . And still another coinman to be opening a beautiful record store is Don Hazelwood of Aitken (Minn.) . . . With so many new radio-phonos being bought around, how can they miss?
R. E. Aherin of Lamoure (N.D.) in town for the first time in many, many months . . . Twin Ports Sales Co., Packard distribs for the twin cities territory, are now open for business in Minneapolis and are conducting a service school this week . . . More school days: The Hy-G Amusement Co., distributing International Mutoscope Company's Voice-O-Graph in this area, held a service school for the equipment just this past week.

Fred Norberg of C \& N Sales, Mankato (Minn.), in town visiting relatives . . . Gil Hanson, also of Mankato, came to town for a single day . . . Alvin Pence of the Automatic Piano Company, located here, recently returned after a seven week trip to the West Coast. Earl McFarland recently joined the firm after five years with Glen Vangen . . . R. L. Kuehmichel of Brainerd (Minn.) was a recent visitor to Minneapolis . . . Roger Litchfield, who started in the operating business just six months ago, is reported doing a bang up job . .. Ray Gluth of Rush City (Minn.) is out of the operating biz again. He sold his route to Stanley Matijas . . . Another change in management resulted when Julius Koers, owner of the Rushmore Amusement Company sold his Rapid City route to Cy Longsdale, owner of the Modern Music Co., Rapid City (S.D.)

Ed Marcoux of Red Lake Falls (Minn.) was a recent visitor here. Just as a matter of record, Ed's parents were the first settlers in Red Lake Falls . . . Ralph Skinner of Glenwood (Minn.) was another to come to the city for a visit . . . So were Mr. and Mrs. Andrew Markfelder of Staples (Minn.) . . . and George Atol of the P. \& M. Sales Co., Superior, (Wis.) . . , and Leo Barkowitz of the B. \& B. Novelty Co., also located in Superior . . . Jules Dirckx of Marshall (Minn.) is reported back on his feet and feeling better . . . Bush Distributing Co. are now in their new quarters with Ted Bush very proud of the whole thing - and for good reason. Ken Willis and Ozzie Trupman of the firm are busy on ortside territory.

The middle week in August was certainly the most rainy in most operator's memories- 7.8 inches falling in a single night, and causing floods which swirled away three phonographs and a dozen pinballs in low-level locations. "Lt's that damned bomb" people were heard to growl here and there."

Big news of the week is announcement of a special course in phonograph operation, repars and general maincenance wnicn Ulive IVovelly Company will offer bi. Louls ops and mecnanics on september 3 and 4. The boys whe tearn the delats of the rackard phonograph when ivir. Logan of rackara Nianutaciuring Company mouncs ine ruscrum. Five classes will be helu auring the lwo aays. Ben Axesrod, nead of Ulive Novelly, is inviting any anu aal operators to Sli in tor the urst time-to tearn to make sumpte maincenance adjusimenis on their roules. Jiany have alreaay responaea, ben states. "High time operators got a little grease on their fingers themselves" was the general theme.

A new Rockola was delivered to E. Summey of Sullivan, Missouri, this week, to found a long line which Summey plans to buy . . . Lee Turner of Ace Novelty Company is on a buying spree - he has smoked out a few pingames and phonographs which all became available at once . . . Another new Rockola owner is Frank Ballogg of Springfield, Illinois, who toted one off last week from Ideal Novelty . . . Priscilla Roebling, who formerly presided over the front desk at Ideal, left August 10 th for matrimony - we didn't get the new name . . . Jim Malin is passing out cigars again-his second baby boy.

Tragedy hit Hudson-Houser Company over at Centralia (Ill.) when one of the company employes, attempting to fix an electric pump during the flooding rainstorms of last week was fatally electrocuted. Rumor has it that similar deaths occurred the same night . . . W. B. Novelty Company suffered some damage during the same rain, water seeping through the roof, soaking plywood and plastic on equipment in storage.

The Missouri Amusement Association has announced the next meeting will be held September 10 -when cooler weather sets in. The opening conclave of the autumn season will be fraught with important decisions, according to president Lou Morris, who expects a record enrolment this year . . . Incidentally, Morris Novelty Company is currently completing a new building at 3007 Olive St. This will be \(50 \times 85\) feet, including completely air conditioned offices and shops which are a novelty in the coin machine field here. Owner Lou Morris will continue to distribute Genco products and will job several other lines.

Jack Rosenfeld, J. Rosenfeld Co., working like mad to keep up with the demand for Bally games . . . Dan Baum, Baum Distributing Co., is attracting lots of attention in these perts with his new phono pedestal.

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for all subscribers. Maximum space 5 Lines. All ads over 5 Lines-add 50 c per Line. FREE AD EACH WEEK for all \(\$ 48.00\) per Year Subscribers, Maximum Space 5 full Lines.
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ALL ADS - CASH WITH ORDER

\section*{WANT}

WANT-Experienced and well trained Service Man that can repair Rock-0la, Wurlitzer and Seeburg Machines. Also Pin Ball Games. Good salary and steady position. Must furnish sufficient reference. AKRON WIRED MUSIC CO., 739 N. MAIN ST., AKRON 10, OHIO. Tel.: BL-1821.
WANT-Bally High Hands; Keeney Super Bells combination \(5 \phi\) and Bally Big Tops Fruit Reels only. Will buy fifty \(41 \& 71\) Counter Models Wurlitzer and also Rock-0la Counter Models. PITTSBURGH COIN MACHINE EXCHANGE, 2203 FIFTH AVE., PITTSBURGH 19, PA. Tel.: Grant 3715.
WANT-Bell Products Co. is badly in need of all types of equipment. Therefore, we will pay top dollar for any amount of pin games, consoles, phonographs, slots and arcade equipment. We will buy equipment on or off location. Write, wire or phone. BELL PRODUCTS CO., 2000 N. OAKIEY, CHICAGO 47, ILI.
WANT-Several Sets of Parts complete to change over Panorams into Solo Vues. Also want Rotary Merchandisers, Free Play Slots and Tables. No Junk please. COIN CRAFT CANADA, 441 ABERDEEN AVE., HAMILTON, ONTARIO. Tel.: 2-7667.
WANT-Seeburg, Wurlitzer, Rock-0la, Mills, all models. Highest cash prices paid. Write, wire or phone and we'll give our highest offer within 24 hours. DAVE LOWY \& COMPANY, 594 TENTH AVE., NEW YORK CITY, N. Y. BRyant 9-0817.
WANT-We will buy any kind or make of slot machine in any condition. Write full particulars of type, price and condition. NOTE: We repair, refinish and service all types of slots. Over 20 years of shop experience. G. B. SAM, 541 EAST 32nd ST., LOS ANGELES 11, CAL. Tel. ADams 7688.
WANT-A.B.T. Checks Wanted! New \(\$ 3.50\) a thousand. Assorted miscellaneous must be check separator size \(\$ 3\). a thousand. Must send sample to assure correct size. Write. WESTERN DISTRIBUTORS, 1226 S.W. 16th AVE., PORTLAND 5, OREGON.
WANT-Late Model phonos, pin games, consoles, slots and old l2, 16 or 20 record Rock-0las. Write stating prices, etc. NOBRO NOVELTY COMPANY, 369 ELLIS STREET, SAN FRANCISCO, CALIF.
WANT-Any quantity of Genco's Bosco's, Capt. Kidds and Argentines. State condition and price. R\& Y NOVELTIES, 131 CLINTON AVENUE, NEWARK 2, N. J. Tel. MArket 3-6105.
WANT-All types and models of coin-operated equipment. Send complete list with following information: type, year, condition, quantity, price. AUTOMATIC VENDING MACHINE EXCHANGE, 20 W. JACKSON BLVD., CHICAGO 4, ILI.
WANT-500 Pin Games. LEWIS COIN MACHINE SERVICE, 3924 W. CHICAGO AVE., CHICAGO, ILI. Tel.: Belmont 7005.
WANT-All types of 30 wire Wall Boxes and Adapters; Mills and Jennings Free Play Slots, Free Play Games; Arcade Machines; Scales; Complete tone arm assembly for Wurlitzer 600 or 750. ST. THOMAS COIN SALES, ITD., ST. THOMAS, ONTARIO, CAN.
WANT-All types of arcade equipment and late pins. Send list stating price and condition of machines. A.B.C. COIN MACHINE EXCHANGE, 2475 CLYBOURN AVE., CHICAGO, ILI. Tel.: Diversey 7778. WANT-Buckley Twin 12 or 24 mechanisms. Advise quantity, price and condition. M. IUBER, 503 W. 4lst STREET, NEW YORK, N. Y.

WANT-Rowes Stoner \(5 申\) Candy Machines, Rowes 1 \& \(5 \phi\) Gum - Mint Machines: Northwestern DeLuxe: Nut Venders: New or Used: Send Best Prices, Conditions. JOS. MIDDIETON, BELIEVILLE 9, NEW JERSEY.
WANT-Quantity of 1941 Mutoscopes with reels and stands. Must be World's Fair Model S type. Write, wire, phone how many you have and lowest price acceptable. MONARCH COIN MACHINE CO., 1545 N. FAIRFIELD AVE., CHICAGO 22, ILL. Tel.: ARmitage 1434.
WANT-Bankrolls, Wurlitzer Skee Ball Alleys and Music Boxes. S \& W COIN MACHINE EXCHANGE, 2416-20 GRAND RIVER AVE., DETROIT, MICH. Tel. CIifford 1956.
WANT-01d Genco or Chicago Coin Games. No legs - No Glasses. Need not be in working order. SQUARE AMUSEMENT CO., 88 MAIN ST., POUGHKEEPSIE, N. Y.
WANT-Keeney 4-Ways; Keeny Twins; Cash only; Mills 3-Bells, Mills 4-Bells. All Models of phonographs, Rock-0las, Mills and Seeburgs. State quantity and your lowest cash price. BADGER SALES C0., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF.

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WANT－Liberty F．R．\＄8．；Cigarette \＄5．；Sparks Champion F．R．\＄8．；Sparks Mercury，American Eagle and Marvels \(\$ 5\). ；Aces，Imps，Cubs and Daval \(21 \$ 3\). ；Vest Pockets \(\$ 25\). ；Columbias \(\$ 15\) ．；Col． Vest Pockets，Yankee，Wings，Pokereno．Send list and details．ABCO NOVELTY CO．， 809 WEST MADISON ST．，CHICAGO，ILL．Tel．：Hay． 3695.
WANT－One Back Frame for Seeburg Chassis．Wire Collect giving price．CHEMICAL CITY MUSIC CO．， CHARLESTON，W．VA．
WANT－100 Chicago Coin 1940 Home Runs．State price and condition．DURSELL NOVELTY CO．， 176 ARCH ST．，NEW BRITAIN，CONN．Tel．：5154－W．
WANT－Mills Jumbo Parades（Free Play \＆Combination）；Bally Big Game（Free Play）；Bally High Hands（combination）；Bally Club Bells（combination）；Mills Three Bells \＆Super Bells． M．A．POLLARD CO．， 725 LARKIN ST．，SAN FRANCISCO 9，CALIF．
WANT－Marvel Manufacturing Company needs at all times old Gottlieb and old Chicago Coin games． You may feel free to send us your entire list．We will submit our highest prices．MARVEL MANUFACTURING CO．， 2847 FULLERTON AVE．，CHICAGO 47，ILL．
WANT－AMI Equipment．Singing Towers；Top Flight ；Streamliners；Model XS．Do not have to be in working order，but must contain all major working parts．AMERICAN PHONOGRAPH CO．， 5 N ． 2lst ST．，PHILA．3，PA．Tel．：RI 6－1962．
WANT－Will pay best prices for old Chicago Coin games，also old Gottlieb games，irrespective of quantities．Send us your complete list．MID－STATE CO．， 2369 MILWAUKEE AVE．，CHICAGO 47，ILL．
WANT－Will pay \(\$ 100\) ．for Chicoin Hockey；\(\$ 200\) ．for Evans Bangtails \(41 ; \$ 50\) ．for Spot Pool， ＇ 42 Home Run，Marvel Baseball，Gun Club，Zanzibar，Yanks，Four Aces．Games must be complete． Write．AUTOMATIC COIN MACHINE CO．， 28 E．RIDG：ROAD，GARY，IND．
WANT－Peanut，Ball Gum Machines；Music Machines；Counter Games of all types．Any coin oper－ ated machine．What have you？Highest prices paid．A－1 MUSIC CO．， 2026 MARKET ST．，PHILA．3， PA．Tel．：L0．7－2155．
WANT－We need Wurlitzer AC Motors for 412 and 616．EAST COAST MUSIC CO．，loth \＆WALNUT STS．， CHESTER，PA．Tel．：Chester 3637.

\section*{FOR SALE}

FOR SALE－Special Prices on Salesboards． 300 Hole \(25 \phi\) Kuter Kolor Thick，Def．Profit \(\$ 15\) ．－ \(90 \phi\) ； 1080 Hole \(5 \phi 50^{\prime}\) Clock Thick，Av．Profit \(\$ 30.17-\$ 2.25\) ； 1000 Hole \(25 \phi\) Red Head Thick， Av．Profit \(\$ 95.86-\$ 2.50\) ； 1230 Hole \(5 申\) Pirate Loot Thick，Av．Profit \(\$ 34.08-\$ 2.25\) ．NOVELTY SALES CO．， 33 E．HENNEPIN AVE．，MINNEAPOLIS 1，MINN．Tel．：BR． 0106.
FOR SALE－5 new original crate Champion Hockey Games（write）；Mills \(5 \phi 10 \phi 25 \phi\) Slots，recon－ ditioned good working order；Wurlitzer 24 record Victory Cabt； 16 record Wurl．； 12 record Wurl．in good working order，ready for location．We are making delivery on the new Jennings slots， \(5 \phi 10 \phi 25 \phi\) machines．The new Jennings Challenger \(5 \phi \& 25 \phi\) play in one cabt．with light up symbols is a good buy at \(\$ 545\) ．One Federal tax for two machines，in one cabt．Write or Wire．EASTERN DISTRIBUTING CO．，730－9th ST．，N．W．，WASHINGTON，D．C．Tel．：Republic 2396.

FOR SALE－Jenn．Silver Dollar Club Console or Chief newly ref．（write）；Jenn．Cigarollas late models \(\$ 70\) ．；Jenn． \(50 \phi\) Gooseneck \(\$ 50\) ．；Mills \(50 \phi\) Gooseneck \(\$ 65 . ; 25 \phi\) Gooseneck \(\$ 40 . ; 10 \phi\) Gooseneck \(\$ 35\) ．；Mills Black Cherry rebuilts \(5 申 \$ 175\) ．；10申 \(\$ 185 . ; 25 ¢ \$ 200\) ．；Pace All Stars \(25 申 \$ 95\) ．， \(10 \phi \$ 85 ., 5 ¢ 75\) ．；Special－Disks ons cherry or two cherry payout complete with strips 1，per set ；Cherry Bell Castings \＄8．per set．CHROME COIN CO．， 1200 SOUTH 5th ST．， MILWAUKEE 4，WIS．Tel．：Orchard 2125.
FOR SALE－5 Keeney Air Raiders； 2 Keeney Air Craft Guns； 2 Keeney Submarine Guns，all in A－1 condition．Best cash offer will be accepted．MAJOR UTILITIES CO．，ESCANABA，MICH．Tel．： 398.
FOR SALE－4 Rock－0la Master Rockolites \＄420．ea．；1 Rock－0la Super Master Rockolite \＄435．； 5 Rock－0la Brain Boxes， 3 Coin Transformers， 2 Rock－0la Late Wall Boxes， 1 brand new Turntable Motor， 12 Junction Boxes， 150 Ft．Rock－0la cable， 2 Wurlitzer \＃lll Bar Boxes．All for \(\$ 250\) ．； used records 1000 for \(\$ 10\) ．；new surplus records \(20 \phi\) ea．J．WISNOUSE， \(307-7\) th ST．，WINDBER， PA．Tel．：Windber 360 ．
FOR SALE－4 \＃500 Wurlitzers \(\$ 450\) ．ea．； 4 \＃600 Wurlitzer \(\$ 400\) ．ea．； \(5 申\) Brown Fronts \(\$ 135 . ; 10 \phi\) Brown Fronts \(\$ 160\) ．： \(25 \phi\) Brown Fronts \(\$ 170 . ; 5 \phi\) Blue Fronts \(\$ 115 . ; 10 \phi\) Blue Fronts \(\$ 135\) ．； 25¢ Blue Fronts \(\$ 160\) ．； 6 AMI Singing Towers \(\$ 225\) ．ea．CORMNEY SALES CO．，RICHMOND，KY． Tel．： 705 ．


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FOR SALE-l Mascot Pin Ball \$35.; l Velvet Pin Ball \$45.; 1 Ten Strike Bowler \$45.; 1 Scoop Pin Ball \$35.; 1 Sky Fighter \$175.; 2 good, used 56 slot machines \(\$ 50\). ea. RAPID NOVELTY CO., 1924 WEST ST. JOE ST., RAPID CITY, S. DAKOTA. Tel.: 2740-W.
FOR SALE-2 Bally new, used two weeks "Victory Specials" Free Play One Balls, original crates, a real bargain (write); 1 Thorobred \(\$ 335 . ; 1\) Pimlico \(\$ 235 . ; 3\) Trophy Clubs \(\$ 200\). ea.; 3 ' 41 Derbies \(\$ 225\). ea.; 1 Blue Grass \(\$ 115\). All reconditioned and refurbished. \(1 / 3\) with order. Immediate shipment. THE R. F. VOGT DISTRIBUTORS, MILNER HOTEL BLDG., SALT LAKE CITY, UTAH Tel: 5-0461

FOR SALE-Postage Stamp Vending Machine Folders 39c per 1000, when ordered in multiples of 25,000. New low price. THE TRANSWESTERN CO., 742 MARKET ST., SAN FRANCISCO, CAL. Tel.: EXbrook 4351.
FOR SALE-2 Sport Special \$125. ea.; 1 Record Time \$125.; 2 Pimlicos \$300. ea.; 2 '41 Derby \$250. ea.; Super Rockolas \$475. ea.; 3 Mills Owls \$30. ea.; 1 Mills 1939 1-2-3 \$25. N. J. STEINKE CO., 18 E. TUPPER ST., BUFFALO, N. Y. Tel.: Cl. C065.
FOR SALE-Arcade Equipment. Lost Lease and must sell. Make offer all or any part. Bally Defender; Chicken Sam Con.; Keeney Submarine; Bally Torpedo; Exhibit Ride-A-Bike; Shoot Your Way To Tokio. All perfect condition. GENTRY MUSIC \& SALES CO., ALAMOGORDO, N. MEX.
FOR SALE-Reconditioned Seeburg Wall-0-Matic Wireless Boxes \(\$ 28.50 ; 3\) wire boxes \(\$ 24.50\); Rockola reconditioned Bar Boxes 5 wire \(\$ 19.50\); Wall Boxes, late \(\$ 15\). ; Buckley Chrome 16, 20, 24 's Wall Boxes \(\$ 22.50\); Keeney Wall Boxes, late \(\$ 6\). Other types available. Write or call your needs. E. T. MAPE, 1701 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel.: DRexel 2341.
FOR SALE-A-1 Condition Wurlitzer 500 \$4E0.; 2: \(\$ 300 . ; 616 \$ 215 . ; 1\) model 430 Wurlitzer selective organ speaker (5-10-25) \$135.; 1 Wurlitzer Stroller model 340 complete with transmitter \#306 and impulse receiver \#305 \(\$ 50\). \(1 / 3\) certified deposit with order. MID-WEST DISTRIBUTING CO., 1919 IOWA ST., SIOUX CITY, IOWA. Tel.: 55474.
FOR SALE-Solovue Lamps \$2. ea.; \#6SC7 Metal Tubes 90c ea., minimum order 12 tubes. 1/3 Deposit, balance C.O.D. GEORGE PONSER COMPANY, 713 SPRINGFIELD AVE., NEWARK, N. J.
FOR SALE-We have available Fruit Reel Top Glasses for Bally Big Top, 2-4 and 3-5 payout \(\$ 10.00\) each or \(\$ 84.00\) in dozen lots. MECHANIC'S SERVICE, 2124 FIFTH AVE., PITTSBURGH 19, PA. Tel. : ATlantic 0662.
FOR SALE-5-10-20-\$135.; High Dive \$90.; Spot Pool \$70.; ABC Bowler \$59.; Zig Zag \$72.; Victory \(\$ 85\). ; Ten Spot \(\$ 60\). ; Metro \(\$ 50\). ; High Hat \(\$ 85 . ;\) Four Roses \(\$ 64\). ; Show Boat \(\$ 55\).; Dixie \(\$ 45\).; Topic \$79.; Monicker \$79.; Mystic \$55.; Broadcast \$65.; Exhibit Big Hit, used (write) Pioneer Big Top \$150.; Jafco Roll-A-Ball (write). BANISTER \& BANISTER DIST CO., 442-44 MASS AVE., INDIANAPOLIS, IND. Tel.: RIley 4617.
FOR SALE-2 Mutoscope Hockey with A.B.T. \(2 \phi\) slots \(\$ 40\). ea.; 3 A.B.T. Challengers 2 Model "F" Blue Cabinets \(\$ 25\). ea.; 4 Mills Modern Scales \(\$ 62.50\) ea.; l Exhibit Electric Eye Ray Pistol with New A.B.T. \(2 \phi\) slot \(\$ 90\). W. L. GROOVER,
1896 MADRONA ST., N.W., ATLANTA, GA. Tel. : Be. 1613-W.
FOR SALE-Hi Hat \(\$ 79.50\); Zig Zag \(\$ 69.50\); Velvet \(\$ 59.50\); Big Time \(\$ 55 . ;\) Crystal \(\$ 45\). ; On Deck \(\$ 45\). ; Dixie \(\$ 42.50\); Hold-Over \(\$ 35\). ; Ump \(\$ 34.50\); Playmate \(\$ 32.50\); Scoop \(\$ 25\).; Victorious \(\$ 75\). ; Sport Special \(\$ 109.50\); Ten Strikes \(\$ 109.50\); 5¢ Wall-0-Matics \(\$ 41.50\); Seeb. 30-wire \(\$ 10 . ;\) Buckley late style \(\$ 20\). ; Old style, refinished \(\$ 15 . ; 12\) Keeney Boxes, no locks, as is \(\$ 30 . ; 1\) Filben Mech., complete with cabt., needs little repair \(\$ 100\). ; Texas Leaguer \(\$ 49.50\); Rapid Fire \(\$ 95\). \(1 / 3\) down. E. \& R. SALES CO., 813 COLLEGE AVE. N.E., GRAND RAPIDS, MICH. Tel.: 6-9102.
FOR SALE-The "Beverator," America's finest portable refrigerator, is tops to hold a location. Holds and cools 12 bottles, beer. Priced at \(\$ 10\). Guaranteed satisfaction. Send for Circular. P. K. SALES CO., 6th \& HYATT AVE., CAMBRIDGE, OHIO.
FOR SALE-Bumper Rings, small-medium-large; Coin Chutes; Plunger Tips; Springs; Rebound Rubbers; Suction Cups Steel Balls (all sizes) ; Cleaner Fluid; Casters; Locks and Motors. Do you need hard to get coin machine parts? "Write-Wire or Phone for complete list. COIN MACHINE SERVICE CO., 2307 NO. WESTERN AVE., CHICAGO, ILI. Tel.: Humbolt 3476.
FOR SALE-Wurlitzers \(800 ; 750 ; 700 ; 600 ; 500 ; 616\) Plain and lite-up. Seeburgs 9800 E.S.; 8800 ESRC; Seeburg Victory Model; Casinos; Vogues; Gems. All machines in A-l condition ready for location. Write for prices stating type and quantity desired. NOONAN AMUSEMENT CO., 270 WEST FORDHAM ROAD, BRONX, N. Y. Tel. : FOrdham 4-2144.
FOR SALE-Closeouts: Mercury Penny Cigarette Machines \$8. ; Top Notcher 5 Ball F.P. \$25.; Twinkle 5 Ball F.P. \$10.; A.B.T. Target Skill, Blue \$20.; Snacks \$5.; Packard Keyboard for Wurlitzer 24 \$5.; Pace \(25 \phi\) Slot with Escalator \(\$ 20\). All complete and with Keys. 1/2 Deposit, Bal. C.O.D. ACE MUSIC CO., WAUKON, IOWA.

FOR SALE-Wurlitzer 412 \$159.; Wurl. 616 \$229.; Wurl. 600 \$460.; Wurl. 700 \$625.; Wurl. 500 \(\$ 475\). ; Wurl. \(800 \$ 710\).; Wurl. \(750 \$ 735\). ; Wurl. \(850 \$ 795\). ; Wurl. \(780 \$ 675\). ; Seeburg Envoy E.S.R.C. \(\$ 495\).; See. Hi Tone \(8800 \$ 565\).; See. 8200 E.S.R.C. \(\$ 620\). AMERICAN VENDING CO., 810 FIFTH ST., MIAMI BEACH 39, FLA. Tel. : 58-1619.


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FOR SALE-Phonographs: Wurlitzer 850 \$675.; 800 \$635.; 700 \$500.; 616 \$185.; 312 \$125.; Seeburg 8800 ES Ref inished \(\$ 585\).; Special RC Hideaway \(\$ 235\).; 8200 ESRC Conversion \(\$ 535\).; Gem \(\$ 325\). ; Regal \(\$ 350\). ; Wurlitzer \(950 \$ 650\).; Victory \(\$ 350\). PARKEY PHONO SALES, 3923 W .62 n d PLACE, CHICAGO, ILL. Tel.: Hem. 8321.
FOR SALE-\$25.00 and up Mills, Jennings, Watling Slots in \(5-10-25 \mathrm{c}\) A-1 operating condition; 5 Ball Free Plays; l-ball P. 0. games Mills Panoram \$325. Send for list. MITCHELL NOVELTY CO., 1629 WEST MITCHELL ST., MILWAUKEE 4, WISC. Tel.: MItchell 3254.
FOR SALE-DuGrenier, Rowe, National and Uneedapak cigarette and candy machines, all models, under market prices. All in good working condition, ready for location. Also all other coin equipment. Uneedapak parts. WANT-Will buy anything. Send us your list. MACK H. POSTEL, 6750 NORTH ASHLAND AVE., CHICAGO 26, ILL.
FOR SALE-Factory rebuilt 1938 Keeney Tracktime Consoles with all latest improvements. Cabinets refinished like new. \$125. 1/3 deposit. Bal. C.O.D. W. E. KEENEY MFG. C0., 7729 CONSTANCE AVE., CHICAGO, ILL. Tel.: Southshore 5524 .
FOR SALE-Universal Amplifiers, Standard model fits Wurlitzer, Rock-0la, Seeburg, Mills \(\$ 54.50\); DeLuxe Model Fits Wurlitzer, Rock-0la, Mills and Seeburg Remote. Extra volume, superb tone \(\$ 69.50\). HASTINGS DISTRIBUTING COMPANY, 2014 WEST VIIET STREET, MILWAUKEE 5 , WISC.
FOR SALE-1 Bally Victory Derby, used three weeks, perfect condition. Original shipping crate. Make an offer. CAPE FEAR MUSIC CO., BOX 1567, WILMINGTON, N. C.
FOR SALE-We can make immediate shipment of our famous exclusive new Plaskite casters for your phonos. Treat each phono on your route to a new set of these fine casters. Will not scratch hardwood floors. Price only \(\$ 1.50\) per set of 4 casters complete with steel sockets. L. BERMAN \& COMPANY, 112-114 N. W. FIRST STREET, EVANSVILLE 8, IND. Te1.: 3-2734.

FOR SALE-Rock-01a Commando \$625.; 3 Standard \(\$ 400\). ea.; 4 DeLuxe \(\$ 425\). ea.; 2 Seeburg 8800 \(\$ 625\). ea.; 1 Model \(\mathrm{K}-20\) record \(\$ 325\).; 1 Mills Throǹ \(\$ 325\).; 1 Wurlitzer 42/24 \$495.; I Wurlitzer \(42 / 600 \$ 495 . ; 3\) Wurlitzer 42/616 \(\$ 450\). ea. ; I Wurlitzer Counter \(51 \$ 150\). BLACKWELL MUSIC C0., 123 ELK AVE., ROCK HILL, S. C. Tel.: 238.
FOR SALE-Make offer. 2 D. D. Track Odds, Clean, Perfect. Ready for location. VALLEY VENDING CO., 101 BRADDOCK AVE., TURTLE CREEK, PA. Tel.: Valley 9946.
 Front \$110. ; 25¢ Mills Dice Machine with stand \$65.; Mills Double Safe 2 door \(\$ 100\). Terms: Cash. CHAS. FAIRBANKS, 248 S. GREENWOOD ST., MARION, OHIO.
FOR SALE-SPECIAL-A few very slightly used One Balls of the very latest type-cannot be told from new and are so guaranteed. Also Fairmounts, Turf Kings, Jockey Clubs, Long Acres, etc., thoroughly reconditioned at special low prices. Write for prices and complete information. MULIININX AMUSEMENT CO., 1516 BULL ST., SAVANNAH, GA.
FOR SALE-50 Buckley Chrome Boxes, 20 and 24 record \(\$ 15\). ea.; 50 old style Buckley Boxes \(\$ 5\). ea.; 6 Seeburg 30 wire Boxes \(\$ 7.50\) ea. SOUTHERN MUSIC DISTRIBUTING CO., 503 W. CENTRAI AVE., ORLANDO, FLA.
FOR SALE-2 Photomatons ( \(4 \times 25\) ) \$500. ea.; 1 Photomaton ( \(3 \times 50\) ) \$500.; l Sky Fighter \$175.; 25 lbs. Roovers Name Plate Tape \(\$ 1.15\) per lb.; 12 Rolls \(1 \frac{1}{2 \prime \prime} \times 1000^{\prime}\) Direx Positive Paper 1945 Dating. WANT-Ammunition . 22 Shorts. Will pay highest prices. PEERLESS VENDING MACHINE CO., 220 W. 42nd ST., NEW YORK, N. Y.
FOR SALE-Seeburg Operators: 2051 Kenrad Tubes \(\$ 1.50\) ea., \(\$ 15\). per Dozen; New Pace Slots 5-10-25 4 . Immediate Delivery. B.D. LAZAR C0., 1635 FIFTH AVE., PITTSBURGH 19, PA. Tel. GRant 7818.
FOR SALE-We carry a complete line of Sales Boards and Bingo Tickets on sticks, combination Jar Tickets, RWB tickets, Tip Books; Jackpot Cards; Pad Deals. Write for our price list. We can save you money. HENRY E. WEISS, 140 N. 31st ST., BELIEVILLE, ILL. Tel.: 530.
FOR SALE-We have them in stock. Contact us for your Hirsh Red Balls for state of Florida. Best money maker out today. Trouble free. Immediate delivery. Make us cash offer on any new or used pin tables you need. MURRELL AMUSEMENT CO., 1058 S. FLA. AVE., LAKELAND, FLA.
FOR SALE-Bargains: Bally Rapid Fire \$l35.; Evans Play Ball \$135.; Western Baseball \$110.; Keeney Skill Time C.P. \$115.; Super Bell Com’. \$275.; Bally Hi Hand Comb. \$175.; Big Top F.P. \$110.; Roll-Ette Jr. C.P. \$110.; One Two Three C.P. \$95.; new Tables for Immediate Delivery, write. MATHENY VENDING CO., INC., 564 W. DOUGLAS, WICHITA 12, KANSAS.
FOR SALE-2 Keeney Submarine Guns, clean paint, working order \$115. ea. FUNLAND, INC., 740 GRANBY ST., NORFOLK, VA.
FOR SALE-100 Phonographs for sale. Any model Wurlitzer, Seeburg of Rock-0la phonograph at \(\$ 50\). below top CASH BOX BLUE BOOK prices in this issue. These phonographs are in A-1 shape, clean and ready for location. Also bar boxes, panorams, consoles, amusement games. Terms: \(1 / 2\) certified deposit with order, balance C.O.D. FRONTIER NOVELTY CO., 825 PINE AVE., NIAGARA FALLS, N. Y. Tel.: 2-4927.
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FOR SALE-Seeburg Pick-up heads round and flat. \$7.50 ea. J. MIRAGLIA, BOX 695, PITTSFIELD, MASS. Tel.: 4501.
FOR SALE-5 Ball F.P.'s.; l Ball F.P. \& P.0.; Consoles P.O.; and combination - slot. All guaranteed perfect. Send for list. New equipment - Bally's complete line, also Evans, Jennings, Mills. PALISADE SPECIALTIES CO., 498 ANDERSON AVE., CLIFFSIDE PARK, N. J. Tel. CLiffside 6-2892.

FOR SALE-Keeney Pot Shots \$40. ea. WANT-Bally Fairmounts. Will pay \$250. ea. Write. K. H. FERGUSON CO., STILLWATER, MINN. Tel.: 1349-L,
FOR SALE-5 Panorams \$395. ea.; l Hi-Tone R.C. \(\$ 550\); l Envoy \(\$ 495\). ; I Wurlitzer \(600 \$ 425\). ; 1 Wurlitzer \(500 \$ 475\). ; 1 Skee Barrel Roll (Premier) \$250.; l Total Roll (like new) write; 1 Wurlitzer Skee Ball 14 ft . \(\$ 195\). ; 6 Supreme Skee Ball 71/2 ft. \(\$ 150\). ea. MARCUS KLEIN, 577 loth AVE., N.Y.C.
FOR SALE-Wired Music Equipment. Complete Studio and location equipment for 20 locations. \(\$ 5,000\). STANDARD AUTOMATIC SALES C0., 327 - 17th ST., OAKLAND, CALIF. Tel.: Higate 2628.
FOR SALE-150 Pin Games; 50 Victrolas all makes. Equipment in A-l shape. Will ship anywhere in the U.S.A. If interested send list of what you need and price willing to pay. MAC'S SPECIALTY CO., 670 CHAPEL ST., NEW HAVEN, CONN. Tel.: 8-3854.

FOR SALE-New: Williams' Dynamite \$334.50; Exhibit's Big Hit \$334.; Bally's Surf Queen \$327.50; Idaho \(\$ 279.50\); Wagon Wheels \(\$ 279.50\); Frisco \(\$ 279.50\); Arizona \(\$ 279.50\). Used: Jeep \(\$ 109.50\); Jungle \$89.50; Keep 'Em Flying \$149.50; Kismet \$149.50; Big Parade \$119.40. KING-PIN EQUIPMENT CO., 826 MILLS ST., KALAMAZOO 21, MICH.

FOR SALE-Wurl. 24 in new marble glow finish \(\$ 365\).; 1 Seoburg 12 Records with \(5-10-25\) Coin Chute \(\$ 125 . ; 1\) QT Mills Glitter Gold l \(\$ \$ 45 . ; 1\) Periscope \(\$ 70 . ; 1\) pin game Merry Go Round \(\$ 29.50\). Note - Send us \(1 / 2\) deposit and we pay the freight. ACE AMUSEMENT SALES \& SERVICE, 27 STROUD ST., WILMINGTON 21, DELA.

FOR SALE-One Ball Multiple Free Play Tables; Bally Thorobred \& Longacres \(\$ 289.50\); Bally Pimlico \(\$ 224.50\); Bally Club Trophy \(\$ 179.50\); Bally '41 Derbies \(\$ 179.50\); Bally Blue Grass \(\$ 119.50\); Bally Dark Horse \$ll9.50; Bally Sport Special \$100.; BADGER SALES CO., l6l2 W. Pico Blvd., Los Angeles 15, Calif.

FOR SALE-Well equipped Arcade. Machines are in perfect condition and many refinished. Complete with large Studio and Photomaton, Neon Outside Sign, "Sportland", Inside Neon Signs, Cash Register, Safe, etc. About 60 pieces. Please write for complete list if interested. CARL J. SPEIS C0., 208 MAIN ST., EVANSVILLE, IND. Tel.: 2-5872.

FOR SALE-Lite League, used \(\$ 294.50\); Undersea Raider \(\$ 274.50\); Rock-0la 16 phono \(\$ 185 . ;\) Rock-0la Standard \(\$ 425\). All used games, phonos in excellent condition. Write for list. Get on our mailing list. NATIONAL NOVELTY CO., 183 MERRICK RD., MERRICK, N. Y.

FOR SALE-All reconditioned, perfect working order, price crated, 3 Club Trophies \$235. ea.; 3 '41 Derbies \(\$ 260\). ea.; 1 Pimlico \(\$ 300\). ; I Thorobred \(\$ 345\).; 1 Blue Grass \(\$ 130\). ; 1 Record Time \(\$ 125 . ; 1\) Turf King \(\$ 325\).; 1 Skylark \(\$ 125\). ; 1 Grand National \(\$ 75 . ; 1\) Grand Stand \(\$ 60 . ;\) 3 Pace Makers \(\$ 50\). ea. ; 1 Mills \(0 w 1\), practically new \(\$ 50\). This equipment all first class in every respect. \(1 / 2\) with order, immediate shipment, balance C.O.D. THE R. F. VOGT DISTRIBUTORS, MILNER HOTEL BLDG., SALT LAKE CITY, UTAH. Tel.: 5-0461.
FOR SALE-All equipment first class condition, ready for location. 1 Mills Gold Chrome lof play \(2 / 5\) P.0. \(\$ 177.50\); 1 Mills Brown Front lo申 rlay 3/5 P.0. \(\$ 165 . ; 1\) Mills Brown Front \(5 \phi\) play \(3 / 5\) P.O. \(\$ 145\). ; l Watling Rol-A-Top loq play \(3 / 5\) P.0. \(\$ 95 . ; 1\) A.B.C. Bowler five ball F.P. \$55. WILLIAM HERBST, 133 COLUMBUS ST., G \{AND HAVEN, MICH.

FOR SALE-Seeburg Chicken Sam \$65.; Shoot The Chutes \$70.; Keeney Anti-Aircraft \(\$ 37.50\); Mills Jumbo Parade F. P. \$70.; Jennings F.P. Slıt, like new \$95.; May Bell, 4 coin play console, new \$595. MILLER VENDING CO., 42 FAIRBANKS ST. N.W., GRAND RAPIDS, MICH. Tel.: 9-8632.
FOR SALE-Arizona \$185.; Big Hit, write; Brazil \$175.; Catalina \$190.; Flat Top \$200.; South Seas \(\$ 240 . ;\) Stage Door Canteen \(\$ 240\).; Suspense \(\$ 260\). ; brand new Smileys \(\$ 20\). ; Goalee, write. REDD MUSIC CO., 145 CENTRAL AVE., LAUREL MISS.

FOR SALE-Club Trophys (on bases) \$175.: '41 Derbys (on bases) \$175.; Pimlicos (on bases) \(\$ 200\). ; Thorobred's (on bases) \$225. All these machines in first class operating condition. RHYTHM AMUSEMENT CO., 1238 DRYADES ST., NEW ORLEANS, LA. Tel.: GA 1571.
FOR SALE-Rock-0la Imperial in steel cabt. Buckley Adapter \$179.; Standard Rock-0la \$349.; Seeb. Regal wireless in steel cabt. \$275.; Fore gn Colors \$49.; Dude Ranch \$30.; Batting Practice \(\$ 90\). ; Click \(\$ 47\). ; Zombie \(\$ 75\). ; Score A Line \(\$ 30\). ; Spot Pool \(\$ 50\). ; Jumbo Parade comb. \$156. All above machines in excellent condition, ready for locations. WANT-Wurl. 130 Adaptor; 120 Wall Boxes; 145 Stepper; Selector key assembly for Seeb. Regal \& Gem phonos. AMERICAN AMUSEMENT CO., 105 DANFORTH ST., SYRACUSE 8, N. Y. Tel.: 3-4445.

FOR SALE-20 Wurlitzer 618 \$250. ea.; 15 Wurlitzэr 4l2 \$175. ea.; 5 Wurlitzer 600 \$450. ea.; 4 Empress \(\$ 350\). ea.; 10 Seeburg \(8800 \$ 625\). ea. DUVAL VENDING CO., 1183 KINGS ROAD, JACKSONVILLE, FLA. Tel.: 5-2829.

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FOR SALE

FOR SALE-Wurlitzer 616 \$250.; Wurlitzer P-12 \$l75. ; Wurlitzer Counter Model \& Stand 61 Model \(\$ 175\). ; Seeburg \(8800 \$ 625\).; Seeburg \(9800 \$ 675\). A11 mach nes are clean and re-conditioned, and ready for locations. Terms: 1/3 down, balance C.O.D., F.O.B. Austin. AUSTIN PHONOGRAPH CO., 108 E. 5th ST., AUSTIN, TEXAS.

FOR SALE-2 Anti-Aircraft Guns \$24. ea.: 1 Tokio Gun \$34.; 1 Mutoscope Punching Bag \$50.; 1 Chicoin Hockey \(\$ 149 . ; 1\) Bell 0 Ball \$49.; 1 Brazil \$l65.; I Gun Club \$49.; I Mills 5 ¢ Club
 Tel.: 5-0223.

FOR SALE-4 \#616 Wurlitzer, Ill. \$250. ea.; l 500A Wurlitzer \$425.; 261 Wurlitzer \$l60.ea.; Speakorgans, Seeburg \$20. ea. WESTERN MUSIC CO., 17809 DETROIT AVE., CLEVELAND, OHIO. Tel.: AC. 5656.

FOR SALE-5 Rock-0la Commando \$525. eac.; 2700 Wurlitzer \(\$ 625\). ea.; 1800 Wurlitzer \(\$ 685 . ;\) 18200 Seeburg \(\$ 535\).; 18800 Seeburg \(\$ 540\).; 1980 Seeburg \(\$ 585 . ; 2\) Rock-0la Playmasters \(\$ 225\). өa. BIG STATE AMUSEMENT CO., 1513 LOUISIANA ST., HOUSTON, TEXAS. Tel.: F-4096.
FOR SALE-Clearance sale of good used equipment. 7 Exhibit Rotary Merchandisers \$l75. ea.; 2 Batting Practice \(\$ 100\). ea.; 3 Muto. Sky Fighters \(\$ 175\). ea.; 1 Muto. Drivemobile \(\$ 150 . ; 2\) Short range lead galleries \(\$ 50\). ea.; 2 Keeney Air Raiders \(\$ 100\). ea. ; 2 Ace Super Bomber \(\$ 200\). ea.; 1 Victory Pool, like new \(\$ 150\). ; 15 Drop Picture Machines (good condition) \$35. ea.; 2 Keeney Subs. \$175. ea.; l Official Batter Up Machine, priced new \$2500., used three weeks, only \(\$ 1500\). WALLBOX SALES CO., 1503 YOUNG ST., DALLAS, TEXAS. Tel.: R-8481.
FOR SALE-25 Model 80 Kirk Astrology Scales \(\$ 169.50\) ea. THE VENDING MACHINE CO., 205-215 FRANKLIN ST., FAYETTEVILLE, N. C. Tel.: 3171.
FOR SALE-Grand Canyons, Arizonas, Santa Fe's \$175. ea.; Horoscope \$45.; Star Attraction \$65. These machines in tip top condition. IAVOIE \& HILLMAN, INC., 2 EAST MAIN ST., FALI RIVER, MASS. Tel.: 8-5431.
FOR SALE-2 Rock-0la 12 Record Free Play; 1 Wurl. 616 Free Play; 1 Wurl. 4l2 Free Play (no coin chutes) \$450. for the lot. 1 Skee Ball 9 ft . \(\$ 100\).; 1 Paces Races \(25 \% \$ 150\). ; 1 Evans Roulette Sr. \(\$ 250 . ; 17-11\) Mills Dice with stand \(\$ 150 . ; 1\) Rock-0la Super Cabinet only \(\$ 50\). \(1 / 3\) deposit with order. GEORGE MURDOCK \& ASSCCIATES, 1797 UNION ST., SAN FRANCISCO, CALIF. Tel: Prospect 2974
FOR SALE-Wurlitzer 700 \$650.; 750E \(\$ 675 . ; 850 \$ 700 . ; 950 \$ 725 . ; 61\) Counter Model \$150.; Rock-0la Deluxe \(\$ 400\). All reconditioned, ready for location. H. M. BRANSON DISTRIBUTING CO., 516 SO. 2nd ST., LOUISVILLE I, KY. Tel.: WAba_h 1501.
FOR SALE-Brand new Columbia Bells, double jacs-pot 1946 models \(\$ 145\)., five or more \(\$ 137.50\) ea., interchangeable 1-5-10-25¢ play; A.B.T. Challengers new \$65., lots of \(50 \$ 50\). ea.; new Pace Slots, 5¢ \(\$ 262.50\), \(10 \phi\) 282. ᄃ0, 25¢ \(\$ 312.50\); Northwestern DeLuxe \(\$ 19.75\), Model 39 \(\$ 11.80\), Model \(33 \$ 9.95\), ready for delivery. RAKE COIN MACHINE EXCHANGE, 6C9 SPRING GARDEN ST., PHILA. 23, PA. Tel. LOMbard 2676.

FOR SALE-Wurlitzer \(850 \$ 600 . ; 750 \mathrm{E} \$ 595 . ; 800 \$ 575 . ; 700 \$ 550 . ;\) Seeburg \(9800 \$ 500 . ; 8800\) \(\$ 500\). ; Vogue \(\$ 395\). ; Flat Top \(\$ 175\). ; Hold Over \(\$\). Spot rool \(\$ 50\). ABC Bowler \(\$ 40\).; Catalina \(\$ 175\). \(1 / 2\) Deposit, balance C.O.D. KERTMAN SAIES CO., 573 CLINTON AVE. N., ROCHESTER 5, N. Y. Tel.: Main 2507 .

FOR SALE-Wurlitzer 500K \$475.; Anabel \$27.50; On Deck \$32.50; A.B.T. Guns, late \$22.50; Stands \(\$ 6.50\); Chrome V.P. \(\$ 59.50\); perfect Marvels used two weeks \(\$ 32.50\); Safe Stand Front and Back Door \$47.50. PORTER ENTERPRISES, BOX 6037, W. ASHEVILLE, N.C. Tel: 2975 R
FOR SALE-Parts for all type games and equip. of leading mfrs. "Hard to Get Parts" are "Easy to Get" at Badger's. Write, Phone or Wire us today regarding your needs. BADGER SALES CO., 1612 W. Pico Blvd., Los Angeles, Calif. Tel.: Drexel 4326.
FOR SALE-Rock-0la Commando, ready for location, \(\$ 535\); ; 6 Wurlitzer 600 Keyboard Victory \(\$ 435\). ea.; Wurlitzer 41 Counter Model \(\$ 149.50\). S. \& M SALES CO., 1074 UNION, MEMPHIS, TENN.
Tel.: 2-1133.
FOR SALE-1 1940 Rock-0la C.M.; 1700 Wurl.; 171 Wurl. C.M. and 2 Mills Dance Masters. All machines in perfect condition. Also several hundred sales boards. X-CEL NOVELTY CO., 5240 N. Ilth ST., PHIIA. 41, PA. Tel.: MI. 4-2624.

FOR SALE-Streamlined \(5 ¢\) Coin Changer. Will hold \$lo. in nickels. Just a light touch releases five nickels in the palm of the hand, can't miss, guaranteed. All metal, cast iron base, ohrome brass tube, precision made. Operators price \(\$ 7.50\). Retails for \(\$ 12.50\). NOVELTY SALES CO., 33 E. HENNEPIN, MINNEAPOLIS, MINN. TeI.: BR. 0106.
FOR SALE-1 Evans '41 Bangtails with Jack Pot \(\$ 275\). ; 1 Evans 5 coin head \(5 \phi\) Lucky Lucre \(\$ 200\).; 1 Keeney Pastime 9 coin head \(\$ 200\).; 1 Bally Big Top, Iree play \(\$ 100\).; 4 Pimlicos \(\$ 300\). ©a. These machines are in good perfect working condition. M.A.C. VENDING CO., 144 CANTERBURY ST., WORCESTER, MASS. TAI.: 4-1620.

FOR SALE-20 Singing Towers. Are now on location. \$395. ea. INLAND AMUSEMENT C0., 1047 WEST THIRD ST., SAN BERNANDINO, CALIF. Tel.: 641-94.

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\section*{FOR SALE}

FOR SALE-Special this week: Lonsen Coin Boxes (all denomination coins) 60¢ ea., \$6 per doz. BADGER SALES CO., 1612 W. PICO BLVD., LOS ANGEIES, CALIF.
FOR SALE-Crystal Pickups. Immediate delivery of Astatic Crystal Pickups. No. L-22 A or B-2 \(\$ 3.00\) each, \(\$ 33.00\) per dozen. HARRY MARCUS COMPANY, 816 WEST ERIE STREET, CHICAGO 22 , ILL.
FOR SALE-Pimlicos \$250.; '41 Derbies \$210.; Sport Specials \$100.; Sportsman \$1C0.; Blue Grass \$135.; Dark Horse \$135.; Skylark \$140.; Fortune \$165.; Jennings Triplex Slots \$90.; Saratoga, late F. P. - P. 0. \$150.; Foreign Colors \(\$ 60 . ;\) All games very clean. One third dep. with order, bal. C.O.D. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO 3, CALIFORNIA.
FOR SALE-Bargain: Genuine leather cigarette cases with a transparent covered picture frame. Make ideal prizes for salesboards, etc. Each case comes individually boxed. Nationally advertised at \$l. While they last at 36 c ea. in gross lots. Send \$l. for sample. BYRON NOVELTY CO., 2045 IRVING PARK, CHICAGO, ILL.
FOR SALE-New 2 wire Zip Cord 250 ft. coils \(\$ 4.75\); Maple Skeeballs \(31 / 8 \mathrm{n}\) 66申 ea., \$62. per 100; \(23 / 4^{n} 60 \phi\) ea., \(\$ 56\). per \(100 ; 23 / 2^{\prime \prime} 54 \phi\) ea., \(\$ 50\). per \(100 ; 21 / 4^{n} 50 \mathrm{c}\) ea., \(\$ 46\). per 100. BLOCK MARBLE CO., 1425 N. BROAD ST., PHILA. 22, PA.
FOR SALE-Seeburg 9800 \$500.; Rock-01a DeLuxe 39S @ \$275.; Rock-0la Super Rockalites @ \$300.; Machines in very good condition. TOLEDO MUSIC \& NOVELTY CO., 1801 ADAMS STREET, TOLEDO, 0. Phone Garfield 8531.
FOR SALE-1 Chrome Columbia 5c-10c-25c Conversion \(\$ 50\). ; 1 Keeney Submarine Gun \(\$ 50\).; 1 Shoot Your Way To Tokio Gun \$50. HOUGEN SPECIALTY CO., 391 BASALT ST., IDAHO FALLS, IDAHO.
FOR SALE-Good used phonograph records. Everyone in a jacket. \(8 \phi\) each. Deposit with order. BIRMINGHAM VENDING CO., 2117 THIRD AVE., NO., BIRMINGHAM, ALA. Tel.: 35183.
FOR SALE-For best prices on all types of salesboards, both money salesboards and plain heading boards in all sizes. Write: A. N. S. COMPANY, 312 CARROLL ST., ELMIRA, N. Y.
FOR SALE-1 Mills \(5 \phi\) Brown Front; 1 Mills \(10 \phi\) Brown Front; 1 Mills \(5 \phi\) Blue Front. 3-5 Payout. These machines are very clean and in good condition. Price \(\$ 300\). for the lot. \(1 / 3\) deposit, balance C.O.D. MAINE COIN MACHINE CO., 351 FORREST AVE., PORTLAND, MAINE. Tel.: Portland 2-2342.
FOR SALE-G.E. Mazda Bulbs, give "tops" all quality service; Iumilines, clear or frosted, 24 to carton, write; Big Bulbs G.E. Mazda, \(71 / 2\) us to 75 Watt, 120 to carton, write; New, genuine, only reliable G.E. Mazda (\#l489) Gun Bulbs. Write for Special Price. ARCADE BULB C0., 56 W. 25th ST., N.Y. 10, N.Y. Tel.: WAtkins 9-7490.
FOR SALE-3 Golf Ball Vendors \$225. ea.; 1 Fast Time F.P. \$89.50; 1 Hi-Hand F.P. \$179.50; 1 Big Game F.P. \(\$ 98.50\); 1 Hawthorne P.0. \(\$ 57.50 ; 1\) Grand National P.0. \(\$ 57.50\); 1 Lucky Star 7 HD , Iike new \(\$ 125 . ; 1\) Jumbo Parade \(\$ 100 . ; 1\) All Star Hockey \(\$ 179.50\); 1 Thunderbolt \(\$ 149.50\); 1 Evans Bangtail 7 HD F.P. \& P.O., used two weeks, write; 2 Mills Empress, perfect \(\$ 350\). ea.; 2 Mills Throne, perfect \(\$ 300\). ASSOCIATED AMUSEMENTS, INC., 846 COMMONWEALTH AVE., BOSTON, MASS.
FOR SALE-All Steel Frame Hand Trucks, solid rubber large balloon tires, 2.75 by 10 inch roller bearings. All models and sizes. Pamphlets free. After 10 days trial if not satisfied, all money refunded. CHARLES PITTLE \& COMPANY, 79 BEETLE ST., NEW BEDFORD, MASS. Tel.: 2-3474.
FOR SALE-Brazil, Grand Canyon, Arizona, Idaho \$175.; Second Front, Monicker, Flicker, Crossline, Snappy ' \(41 \$ 75\).; Pursuit, Sea Hawk, Sky Ray, Play Ball \$50.; Arcade-Exhibit Hi Ball, Scientific Baseball \$50.; Love Meter, Strength Test \$20.; Metal Typer \$200.; SlotsBlue Fronts, Brown Fronts, Bonuses, War Eagles, Gold Q.T.'s (make offer); all types of Music. O'BRIEN MUSIC CO., 348 THAMES ST., NEWPORT, R. I. Tel.: 577.
FOR SALE-For Best Prices on New and Used Coin Machines, Sales Boards, Candy and Merchandise Deals write STEWART NOVELTY CO., 1361 SO. MAIN ST., SALT LAKE CITY, UTAH.
FOR SALE-Brand New Vendo Automatic Changemakers which deliver nickels from dimes and quartersmanual operation \(\$ 125\).; Brand New Sparks LoBoy Scales \(\$ 115\). and \(\$ 125\). ea.; Brand New Shipman Triplex Stamp Vendors \(\$ 39.50\) ea. Send for free descriptive leaflets! R. H. ADAIR CO., 6925 ROOSEVELT, OAK PARK, IL工.
FOR SALE-Rock-01a Premier \$570.; Wurlitzer 12 Re. \$185.; Wurlitzer 616 Lite-up \$235.; Wurlitzer 600 Victory \(\$ 495\).; Wurlitzer 500 K Victory \(\$ 550\). ; Mills Throne \(\$ 325\).; Rock-0la Spectravox \$85. MODERN MUSIC MACHINE CO., 2614 W. PICO BLVD., LOS ANGELES, CALIF.
FOR SALE-10 Bally Club Bells Comb; 2 Bally Hi Hands Comb. Highest offer takes all. H \& \(G\) NOVELTY, 718 S.W. 26 RD., MIAMI, FLA. Tel.: 3-4140.

FOR SALE-Mills Escalators, Chrome, Blue Front \& Brown Front 5-10-25 \$125. ea.; Pace Blue Front or Deluxe 5-10-25 \$75. ea.; Columbias, New 5-10-25 \$145. ea.; Wurlitzer Phonos.
500 Keyboard \(\$ 395 . ; 600\) Rotaries \(\$ 350 . ; 61\) Counter Models \(\$ 150 . ;\) Bally Draw Bell; Exhibits Fast Ball; Challenger \$65.; Dynamite; Spellbound. LEHIGH SPECIALTY CO., 1407 W. MONTGOMERY AVE., PHILA. 21, PA. Tel. POplar 5-3299.
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FOR SALE-1 9300 ES, clean and ready for location \(\$ 600\).; 2 Classics \(\$ 425\). ea.; 2 Lite-up 616, factory job \$275. ea. For good, used equirment, try us once and you'll try us again. GENESEE SALES \& SERVICE CO., 91 MILLER ST., ROCHESTER 5, N. Y. Tel.: Stcne 6699.
FOR SALE-Chicago Coin Goalees, clean, A-1 condition and shipped in original crates (write). Terms: 1/3 Deposit, Balance C.O.D. HALL BROS. SALES CO., 1817 - 4th AVE., JASPER, ALA. Tel.: 760.
FOR SALE-New Surf Queens, Dynamites; Spellbounds and Firestone New Tally Roll. Used Big Hits, Surf Queens, Chicago Coin Goalees (write); Wurlitzer \(616 \$ 195\). ; Bally Play Ball \(\$ 45\). J \& G DISTRIBUTORS, 1622 6th ST., ROCKFORD, ILL. Tel.: Main 7782.
FOR SALE-Mills Thrones of Music \$275.; MillsEmpress \$300.; Rock-0la Standard \$350. Bakers Pacers, used 2 months \(\$ 250\).; New Seeburg Hideaways \(\$ 350\). ; 9800 R.C. \(\$ 525\).; Wurlitzer Model \(500 \$ 395 . ; 700 \$ 595 . ; 750 \mathrm{E} \$ 70 \mathrm{D}_{\text {. }}\); \(850 \$ 650 . ; 412 \$ 150\). ; Mills Four Bells \$300. BELMONT VENDING CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel. Bridgeport 750 .
FOR SALE-5000 used Phonograph Records, Popular, Hillbilly, Race \& Sacred. Nothing over four months old. First come, first served. KIRBY AMUSEMENT CO., 1148 CENTER ST., BOWLING GREEN, KY. Tel.: 280.
FOR SALE-3 Hi-Tones ESRC \(\$ 600\). ea.; 2 Rock-0la Standard \(\$ 375\). ea.; 1 Seeburg Gem \(\$ 300\).; 1316 Wurlitzer \(\$ 150\). All machines guaranteed in perfect condition inside and out. APPEL VENDING CO., 5015 N. GRANSBACK ST., PHILA. 20, PA.
FOR SALE-12 Gold Award Columbias (large Cig. Reel) perfect \(\$ 65\). ea.; 28800 Seeburgs ESRC \$650. ea.; 1 Jumbo Parade Free Play \(\$ 100\). E. R. MUSIC CO., 110 SIXTH ST., MONROE, LA. Tel.: 3721 .
FOR SALE-Rock-0la Standard \$320.; Rock-0la DeLuxes \(\$ 320\). ; Rock-0la Masters \(\$ 345\). ; 8 Buckley Boxes \$5. ea. FROST MUSIC CO., 1415 BIRCHARD AVE., FREMONT, OHIO. Tel.: Main 3007.
FOR SALE-Ace Bomber \(\$ 225\). ; Iron Claw Digger \(\$ 40\). ; Cupid Post Office \(\$ 125\). ; Vending Machine Cards at Half Price; Cupid Love Letters 20, C00; Gens Autry 2,000; Gloom Chasers 5500. ADVANCE MUSIC CO., 1606 GRAND AVE., KANSAS CITY, MO.
FOR SALE-Direct Positive photo outfit, \(2 \frac{1}{2} \times 2 \frac{1}{2}\) cam 3 ra, complete with cabinet, some supplies and operating instructions. Not coin operated. Price \(\$ 250\). or write for sample picture and more information. ENGSTROM \& SON, 221 SOUTH PINE ST., GRAND ISLAND, NEBR.
FOR SALE-3 Bally Hi-Hands comb. \(\$ 174.50\) ea.; 2 Big Tops F.P. \(\$ 109.50\) ea.; 4 Silver Moons F.P. \(\$ 99.50\) ea. ; 2 Paces Reels with rails comb. \(\$ 154.50\) ea.; 1 Paces Reels Jr. P.0. \(\$ 74.50 ; 1 \mathrm{Mills}\) Four Bells \(\$ 324.50\). All machines are very clean and cabinets excellent. \(1 / 3\) Deposit, Balance C.O.D. Also 2 Jumbo Parades F.P. \(\$ 104.50\) ea. CAMERA BROTHERS AMUSEMENTS, 598-600 HAYES ST., HAZLETON, PA. Tel.: 3943.
FOR SALE-Super Bomber \(\$ 225\).; Goalee and Total Roll (write); Evans Tommy Gun \(\$ 100\). ; Texas Leaguer \(\$ 30\).; Western Basebal \(\$ 65\). ; Chester Pollard Golf \(\$ 45\). ; Radio Rifle \(\$ 40\). ; Lifter \(\$ 40\). All in very good condition. W. H. PICKRON, 1820 - 22nd ST., ROCK ISLAND, ILI. Tel.: 2944.
FOR SALE-Genco Total Roll, make offer; Mills Blue Front \(25 ¢\) perfect \(\$ 215\). CHESAPEAKE VENDING SERVICE, 2200 E. NORTH AVE., BALTIMORE, MD.
FOR SALE-5 DeLuxe Western Baseballs in fine condition \(\$ 119.50\) ea. \(1 / 3\) deposit, bal. C.0.D. GEORGE MUSIC CO., 2302 6th ST. S.W., CANTON, OHIO. Tel.: 33958 .
FOR SALE-1 Keeney Comb. Fortune in good condition \(\$ 125\). ; 1 Bally Rollem Console \(\$ 100 . ; 1\) Keeney Score Champ Free Play \(\$ 35\).; 1 Bally 5 th Inning Free Play \(\$ 20\). WANT-Name of Mrgr. who builds Auto. Coin Changer. CENTRAL SALES CO., 106 BEAUFORT ST., NORMAL, ILL. Tel.: 92015.
FOR SALE-Home Run ' \(42 \$ 67.50\); Zig-Zag \(\$ 49.50\); Ten Spot \(\$ 39.50 ; 2\) Air Force \(\$ 49.50\) ea.; Bowlaway \(\$ 49.50 ; 2\) Star Attractions \(\$ 42.50\) ea.; Monicker \(\$ 57.50\); Southpaw \(\$ 59.50\); Gun Club \(\$ 50\). ; Major ' \(41 \$ 39.50\); Line Up \(\$ 22.50\); All America \(\$ 37.50\). RELIABLE COIN MACHINE CO., 192 WINDSOR ST., HARTFORD, CONN. Tel. 6-3533.
FOR SALE-All makes and models of good used slot equipment. Attractive prices and guaranteed machines. If you need good used slots, we have them. Also complete line of good used pin tables. Immediate delivery on new Jennings, Mills, and Bally products. LEE SALES CO., 1815 S. LAFAYETTE ST., FT. WAYNE, IND. Tel.: Harrison 3371.
FOR SALE-Route for sale. Route of 18 late models (Wurlitzer) located in Anderson County, S. C. Write or Wire or Phone RALPH ALEXANDER, SENECA, S. C.

FOR SALE-1 Sport King, factory reconditioned \(\$ 175\).; l Ray's Track, factory reconditioned \(\$ 90\). ; Galloping Dominoes, factory recondition 3 d \(\$ 100\). ea.; slightly used Mills 1946 Vest Pockets but in A-1 condition (write). OWL MINT MACHINE CO., 26 BRIGHTON AVE., BOSTON 34 , MASS. Tel. ALGonquin 3216.
FOR SALE-Heat Motors. Escalators and all parts except complete covers for Keeney 24 Selection Wall Boxes. Make us an offer. Delivery immediately. Also one Exhibit Congo One Ball or Five Ball Pin Table. No reasonable offer refused. BELI NOVELTY CO., 467 W. EXCHANGE ST., AKRON, OHIO.

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FOR SALE－Packard Pla－Mor Hideaways and Packard Accessories for N．W．Illinois．Delivering Now．Save Money with Coleman＇s Hi－Grade Rebuilt Slots，Mills Club Bells，Gold Chrome，Silver Chrome，Brown Fronts，Blue Fronts，Nickel，Dime and Quarter Play， \(5 \phi\) Gold QT＇s．Request list． Large stock of Mills Slot Parts．COLEMAN NOVELTY CO。， 1025 FIFTH AVE．，ROCKFORD，ILL．Tel．：M． 1323

FOR SALE－50 Seeburg Wireless 5申 Wall－0－Matics \＄20．ea．； 9 Seeburg 3 wire 5申 Wall－0－Matics 1941 \＄25．ea．； 10 Watling Rol－A－Tops 2／4 Payout \(\$ 60\) ．ea．； 2 Bally Rapid Fire Submarine \＄90．ea．WILLIAM F．HEWITT，CONWAY，MICH．Tel．： 2023.
FOR SALE－1 Wall Box Model 430 Wurl．\(\$ 15\) ．； 1 Wall Box 123 Wurl．\(\$ 15 . ; 45 \phi\) Bar Box M． \(331 \$ 5\). ea．； 1 Step Receiver M． \(135 \$ 20 . ; 1\) Music Transmit．M．3C6 \＄15．； \(45 \phi\) Wall Boxes M． 100 30－wire \(\$ 5\) ．ea．； \(25 申\) Wall Boxes M． 320 2－wire \(\$ 9\) ．ea．；new Seeburg Bar Brackets for 3－wire Wall Boxes \＄3．ea．MONROE DISTRIBUTING CO．，INC．， 1695 MENTOR AVE．，MENTOR，OHIO． Tel．：5－5561．
FOR SALE－Mills Empress \＄400．；Mills Throne \＄350．；Wurlitzer 750 （E or M）\＄800．；Wurlitzer \(850 \$ 800\) ．；Wurlitzer \(500 \$ 500\). ；Wurlitzer \(600 \mathrm{R} \$ 450\) ．；Wurlitzer \(24 \$ 400\) ．；Wurlitzer 780E \(\$ 700\) ． \(1 / 3\) certified deposit with order．RUSHMORE AMUSEMENT CO．， 613 8th ST．，RAPID CITY， SO．DAK．Tel．：530．
FOR SALE－Music Route for sale．Wisconsin and Northern Illinois． 70 Seeburg and Mills Machines．Good Average．All machines late models．Will sell for CASH BOX prices．Must be a Cash Deal．CENTRAL AUTOMATIC MUSIC CO．，BOX 27，LAKE GENEVA，WIS．
FOR SALE－3 Big Three \＄75．ea．；all types of Pins，Slots，Arcade，Gum Ball Machines，Stamp Machines；＂50＂counter games \(\$ 6\) ．ea．in lots of \(10 ; 3750 \mathrm{M} \$ 650\) ．ea．； 38800 Hi Tones \(\$ 550\) ． ea．；Vogues；Commandos；etc．If it＇s coin operated，we＇ll sell it or buy it．AUTOMATIC MUSIC CO．， 88 MONTGOMERY ST．，PAWTUCKET，R．I．Tel．：Blackstone 1605.
FOR SALE：Reconditioned and refinished slots：Mills Blue Fronts \(5 申 . . \$ 159.50\) ；Mills Blue Fronts 10ф．．\(\$ 169.50\) ；Mills Blue Fronts \(25 申 . . \$ 189.50\) ；Mills Extraordinary \(5 申 . . \$ 149.50\) ；Mills Extraordinary 25ф．．\＄169．50；Pace DeLuxe（slug proof）10ф．．\＄149．50；Jennings Silver Dollar ．．\(\$ 650 . ; \mathrm{Mills}\) Gold Chrome \(5 申 . . \$ 179.50\) ；Mills Gold Chromes \(25 申 . . \$ 199.50\) ；BADGER SALES CO．， 1612 W．Pico Blvd．，Los Angeles 15，Calif．
FOR SALE－Wurl．412 \＄130．；Wurl．616 \＄225．；Wurl． 600 \＄425．；Wurl． 700 \＄600．；Wurl． 500 \(\$ 425\) ．；Wurl．750E \＄695．；Wurl． \(850 \$ 685 . ;\) Seeb．Envoy ESRC \(\$ 425\) ．；Seeb． 8800 ， 9800 \＆ 8200 RC \＄575．；Wurl．42－600 \＄425．；Seeb．RC Spec．\＄375．；Seeb．Casino \＄300．All equip－ ment guaranteed A－1 operating condition．ACE COIN MACHINE EXCHANGE， 232 BROAD ST．，PROVI－ DENCE，R．I．Tel．：Gaspee 2379.
FOR SALE－New Columbus Peanut and Ball Gum Vendors in stock for immediate delivery．Write for models and prices．Also parts in any quantity for all Columbus Machines．Write－ Wire－Fhone SILENT SALES SYSTEM， 635 ＂D＂ST．，N．W．，WASHINGTON 4，D．C．Tel．DI 0500
FOR SALE－DuGrenier Model W 9 col．cigarette machines，completely reconditioned and repainted \(\$ 57.50\) ea．or \(\$ 55\) ．in lots of \(3 ; 1\) Kleer－Flo cleaning tank，used but little \(\$ 57.50\) ． \(1 / 2\) Deposit．AUTOMATIC SALES CO．， 441 PARK ST．，BEAUMONT，TEXAS．Tel．：989．
FOR SALE－In good condition． 2 Yanks \(\$ 69.50\) ea．； \(2 \mathrm{Zig} \mathrm{Zag} \$ 49.50\) ea．； 2 Four Roses \(\$ 49.50\) ea．； 2 Snappys＇ \(41 \$ 49.50\) ea．； 2 A．B．C．Bowler \(\$ 49.50\) ea．； 2 Sea Hawks \(\$ 49.50\) ea．Send \(1 / 2\) deposit．M．H．PACKET， 85 MARKET ST．，PORTLAND 3，ME．
FOR SALE－l New Champ \＄62．50．；Paratroop \＄175．；Pimlico，like new \＄350．；Jumba Parade 5申 combo．， very clean，perfect \＄200．；Roll＇em，good \＄100．；Saratoga，Sr．\＄100．；l0申 Brown Front \＄175．； \(5 申\) Original Chrome \(\$ 200\). ，many others．Jennings distributors．WICKWARE AMUSEMENT CO．， PITTSBURGH，KAN．Tel．： 2670.
FOR SALE－For the fastest moving salesboards and jar tickets，write GALENTINE NOVELTY CO．， 520 E．SAMPLE ST．，SOUTH BEND 18，IND．
FOR SALE－2 Keeney Super Bells，very clean equipment，mechảnically perfect \(\$ 229.50 .1 / 3\) Deposit with order，Balance，C．O．D．AUTOMATIC SALES \＆SERVICE CO．， 8 W．OLIVER ST．， BALTIMORE 1，MD．Tel．：Lexington 6387.
FOR SALE－500 gummed labels printed with your name and address for \＄1．CENTURY BOOK SHOP， 434 EAST HIGH ST．，LEXINGTON 34，KY．
FOR SALE－All machines just off location，l \＃850 Wurl．\＄695．；1 \＃750E \＄695．；2 \＃600 \＄395．ea．； 2 \＃500 Keyboard \(\$ 445\) ．ea．； 2 \＃616 \(\$ 225\) ．ea．； \(25 申\)＇ 41 Galloping Domino Jackpot Model \(\$ 225\). ea．； \(15 \phi\) Mills Futurity \(\$ 95 . ; 25 \phi\) Brown Fronts \(\$ 125\) ．ea．； \(25 \phi\) Melon Bells \(\$ 110\) ．ea．； \(35 \phi\) Mills Chrome Rebuilt \(\$ 135\) ．ea．； \(25 \phi\) Mills Copper Chrome，rebuilt \(\$ 135\) ．ea．； \(150 \phi\) Emerald Chrome \＃475401，like new \(\$ 395\) ．；1 Phot omat，semi－automatic \(\$ 250\) ．BRANTLEY＇S MUSIC CO．，R．F．D．\＃2，POCOMOKE CITY，MD．Tel．： 152 W I．

FOR SALE－l Monicker ；I Topic； 1 Topper； 1 Big Hit；l Catalina； 1 Knockout；I Leader；I Pylon； 1 Star，Fair shape．Some new，some on location．ALBERT M．TOBIN，BOX 95，ST．MARYS，PA．
FOR SALE－1 Flicker， 3 A．B．C．Bowlers； 3 Jumbo Parades； 15 Buckley Wall Boxes； 15 Model 125 Wurlitzer Wall Boxes； \(155-10-25 \phi\) Seeburg Wall－0－Matics．All in good condition．Make me an offer．H．W．ROSE， 105 VIRGINIA ST．，W．，CHARLESTON，W．VA．Tel．：30－136．

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CLASSIFIED ADVERTISING SECTION

\section*{FOR SALE}

FOR SALE－Mail us your bid on the following Arcade Equipment in its entirety，if it is within reason，we will notify you to mail us a deposit and shipment will be made C．0．D．for balance： 5 Shoot to Tokyo； 2 Keeney Air Raider；Sky Fighters，early；l Bally Bull； 5 Chicken Sam conversion； 3 Mills Punching Bags；l Evans Ten Strike； 1 Texas Leaguer；I Bumper Bowling； 2 Cupid Wheels； 2 Rainbow Pencil Venders 1 Aviation Striker．GENERAL DISTRIBUTING CO．， 2812 MAIN ST．，DALLAS l，TEX．Tel．：Riverside 8848.

FOR SALE－Special August Sale．Write for our latest list of coin machines for sale．REGENT VENDING MACHINES，LTD．，779－781 \(1 / 2\) BANK ST．，OTTAWA，ONT．，CANADA．Tel．：2－0801．
FOR SALE－1 Seeburg 12 record \(\$ 100 . ; 1\) Mills Empress \(\$ 300\) ．； 1 Mills Throne \(\$ 290\). ； 2 Rock－01a Monarch \＄200．ea．； 2 Wurlitzer \＃850 \＄725．ea．GEORGE WORKMAN， 817 MORTON AVE．，CHESTER， PA．Tel．：Chester 3591.
FOR SALE－1 Wurlitzer 600 Rotary cabinet only \(\$ 100\). ； 1 Wurlitzer Motor \(\$ 12.50\) ．WANT－Wurl－ itzer 24 Hidden Mechanisms with original Wurlitzer 24 Amplifier and Speakers，Volume Con－ trol and Record Cancel．No broken or missing parts．State price and condition in first letter．Also want 30 wire cable＂new＂．GEORGE LIND MUSIC CO．， 1710 S0． 58 ST．，OMAHA 6， NEBR．Tel．：Glendale 4597.
FOR SALE－Wurlitzer \(616 \$ 185 . ; 600 \$ 425 . ; 750 \mathrm{M} \$ 650 . ; 780 \mathrm{M} \$ 650 . ; 850 \$ 725 . ;\) Seeburg Vogue \(\$ 450 . ;\) 8800 \＄535．；Rock－01a＇39 Counter \＄150．；Commando \＄500．0＇BRIEN MUSIC CO．， 348 THAMES ST． NEWPORT，R．I．Tel．： 577.
FOR SALE－4l Derbys；Pimlicos；Club Trophies；Dark Horses；Record Times；Sport Specials． Make offer．GAYER CO．， 993 －3rd，SAN BERNARDINO，CALIF．Tel．：324－04．

\section*{FOR SALE－Ten Mills Panorams or Silver Views completely reconditioned rebuilt and refin－} ished，late serials．．．\＄395．；also Late New Film Releases for Panorams and Soloviews．BADGER SALES CO．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIFORNIA．
FOR SALE－1 16 Record Rock－0la \＄175．； 2616 Wurlitzer \＄225．ea．； 1 500K Wurlitzer \(\$ 475\) ．； 1430 Speaker \＆Box \(\$ 75 . ; 28800\) Seeburg \(\$ 550\) ea．MILROSE AMUSEMENT CO．，INC．， 97 OSBORN ST．， BROOKLYN，N．Y．

FOR SALE－All good looking Machines，good working Condition．Five Balls－l Zig Zag \＄60．； 1 Gun Club \(\$ 60 . ; 1\) Sink The Japs \(\$ 40\) ．Consoles－Jumbo Parade Payout \(\$ 125 . ; 1\) Big Game F．P． \＄110．；I Ball－Contest \＄65．CAPITOL AMUSEMENT C0．， 4 BARRE ST．，MONTPELIER，VT．Tel．：826－W．
FOR SALE－Phonographs： 24 Victory Models 500－600－780 Rev．； 25 Models 600K； 20 Model 500. Cash Box Prices．CENTURY MUSIC C0．， 2134 S．WAB．ISH AVE．，CHICAGO 16，ILL．Tel．：Vic． 0787.
FOR SALE－Keeney－4 Way \(3 / 51 / 25 \$ 500\) ．；Jockey Club \(\$ 275\) ．；Club Trophy \(\$ 250\) ．；Keeney Fortune， comb \＄175．；Mills Jumbo FP \＄125．；Bally Twin 5／25 Slots \＄l25．；Keeney Skylark Comb．\＄l25． VERN RAW ENTERPRISES， 315 BROADWAY，SEASIDE，ORE．Tel．：Seaside 255.

FOR SALE－5 Mills Original \(5 \phi\) Blue Fronts like new， 1 Melon Bell， 1 Bonus Bell \＄l45．ea．，per－ fect A－1 shape and appearance，best buy in country；QT \(5 \phi \$ 110\) ．like new；Jumbo Parade FP \(5 申\) late model \＄75．；Bob Tail FP 5¢ \(\$ 99.50\) ；Keeney Kentucky \(5 申 7\) coin head \(\$ 99.50\) ；Floor samples Big Hit and Surf Queens，write；Landslide \(\$ 39.50 ;\) Majors＇ \(41 \$ 49.50\) ；Monicker \(\$ 75\) ．； Target Skill \(\$ 35\) ．；ABC Bowler \(\$ 49.50\) ；Play Ball \(\$ 35\) ．GENERAL COIN MACHINE C0．， 227 N .10 th ST．，PHILADELPHIA，PA．Tel．：WA．2－4378．
FOR SALE－New Games Immediately．Chicago Coin Spellbound \(\$ 324.50\) ；Surf Queens（write）；Genco Total Roll \＄525．；Special price Chicago Coin Goalee，used； 500 Wurlitzer Victory \(\$ 445\). DUDLEY SALES CO．， 303 SEVENTH ST．，ROCKFORD，IL」．Tel．：Main 1973.
FOR SALE－Fhonotronic Universal Amplifier，has nine outstanding features at \(\$ 59.50\) ；Ace Coin Counter at \(\$ 39.50\) ；Coin Wrappers \(65 \phi\) per box， 10 boxes or more \(60 \phi\) ea．，case of 28 boxes \(55 \phi\) ea．；Phonograph Casters，Set of \(4 \$ 1.45\) ；Record Carrying Cases \(\$ 5.95\) and parts for all machines．Write：BADGER NOVELTY CO．， 2546 N． 30 th ST．，MILWAUKEE 10，WIS．
FOR SALE－4 8800 E．S．Seeburgs，good condition \(\$ 475\) ．ea．； 2 Rock－0la Super \＄475．ea．；1 Keeney Fortune，cash and free play \＄135．SHEARER NOVELTY CO．， 505 CHARLTON ROAD，ROME，GA．Tel． 7252.

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NOTICE－Complete phonograph repair service，amplifiers，motors，pickups；and counter boxes． Used equipment bought and sold．Write or phone．NELS NELSON， 2329 W．PICO BLVD．，LOS ANGELES．Tel．：Fitzroy： 0545.
NOTICE－Complete Phonograph Repair Service any make，amplifiers，motors，pick－ups．Used equipment bought and sold．Write or phone．MACKS SALES CO．， 1108 UNION AVE．，MEMPHIS，TENN． Tel．：7－2850．

NOTICE－Missouri and Southern Illinois Operators．We are distributors for Chicago Coin Machine Company and now delivering Goalee．It＇s Sensational！BAUM DISTRIBUTING CO．， 2718 GRAVOIS AVE．，ST．LOUIS 18，MO．
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\section*{MISCELLANEOUS}

NOTICE-The most complete stock on the West Coast-parts for phonos and games. Visit our "See-At-Glance" parts department. JACK R. MOORE CO., 1615 S.W. 14th AVE., PORTLAND 1, ORE.
NOTICE-We are organized for the best interest of the Coin Machine Operators of Los Angeles County. We will welcome any correspondence from any association in the country. ASSOCIATED OPERATORS OF LOS ANGELES COUNTY, INC., 1351 W. WASHINGTON BLVD., LOS ANGELES 7, CALIF.
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NOTICE-Parts and Supplies. Radio Tubes for The Coin Machine Trade. 70L7GT will soon be available. Write for our twice monthly inventory release. W. R. BURTT, "The Coin Tube Man", 442 N. SENECA, WICHITA 12, KANS.
NOTICE-Mr. Music Operator: Send those Used Needles now for Re-conditioning. We Re-Sharpen any straight shank, Elliptical or Round Metal Point Needles, and Guarantee the job to give complete satisfaction. Almost five years exper ence make it dependable. Write for details and free Shipping Containers. RE-SHARP NEEDIE SERVICE, P.O. BOX 770, FORT DODGE, IOWA.
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