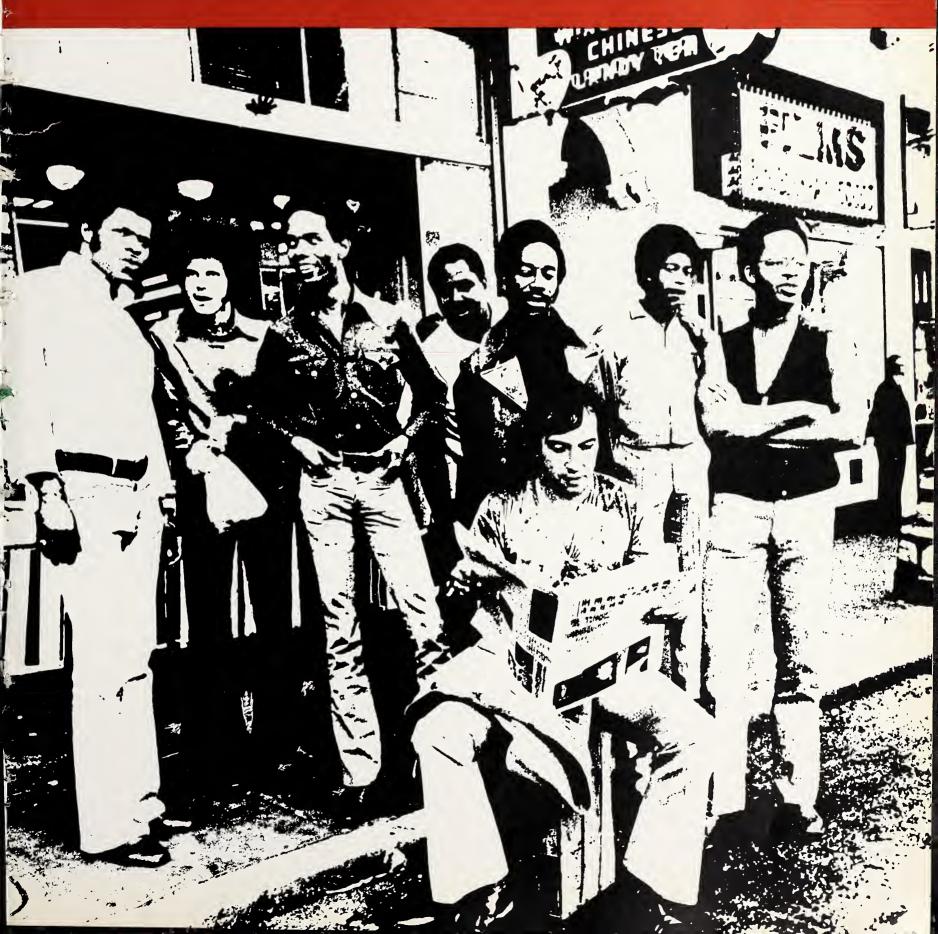
A Report: Behind The Scenes At Four Rock Fests ... LAGINESTRA PRESIDENT OF RCA ... ATV, Kirshner Start Global Pub Co ... Cy Coleman: Filling Vacuum Of Musical Theatre 'Neglect' ... Elvis Concert Tour ... Janus On U.S. Talent Drive ... Lessons Of Rack 'No' To 'Woodstock' ... Labels Join In German Rack Operation ...

A TIME FOR (ERIC BURDON'S) 'WAR'

INT'L SECTION BEGINS ON PAGE 57

Shirley Bassey



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It's probably a left-handed compliment of sorts when the industry has to be reminded of its potential from time to time. Reaching full potential for any industry is, of course, an illusion, but we've often stated here that the U.S. market for records and tapes should make a million-selling milestone a so-so achievement. In supporting our thesis, we've pointed to one-unit LP albums that have sold well past a million copies. Maybe we're adding a good deal more frustration to the matter by pointing to the sale of the Cotillion label's 3-LP package of "Woodstock." OK, it was an event of a life-time, fated for spontaneous media response that by and large indicated that heaven-on-earth, love for thy neighbor and all that was just around the corner. Also of note is the success of the Who's 2-LP "Tommy" gold album.

But, what is fact is that the "Woodpackage is certain to reach the stock" 1 million mark in sales long before 1970 calls it a day. Apart from the event itself and film version, this kind of sales bonanza demonstrates that \$14.98 list, tight-money or what have you, there's a dedicated record-tape buyer out there, more than willing to buy his ticket of admission into today's best entertainment value when the spirit of the product offered him moves him.

As a matter of further fact, though somewhat less dramatic, many single LP's by leading attractions are selling well beyond a million copies, doing so without so much as a raised-eyebrow from a label's sales manager. It's a good sign that the industry is getting used to this kind of sales response; it would be a bad sign, however, if the eyes of the industry were not set on more distant horizons, a greater realization of the potential of its product. We realize that today's emphasis on leisure-time activities and the ability to provide them stiffen the competition against the sale of records. Yet we should be aware that sometimes they feed the flames of greater industry sales. If people lead more mobile lives, for instance, then they can take their pre-recorded entertainment with them through tape cartridges.

There's an old cliche that states that everybody would like to write a hit song. It follows then that most people like music. It's the business of the music business to make continual thrusts----through appropriate product and the means of merchandising itin an attempt to make almost everyone interested in pre-recorded music. At this stage, it means increasing the market in considerable multiples of its present penetration.

(CALINE -

CashBoxTOP Cash Box - August 22, 1970

D	SIGNED, SEALED, DELIVERED		
2	Stevie Wonder-Tamla 54196	2	3
3	Eric Burdon & War-MGM 1411B	4	4
-	Bread-Elektra 456B6	1	2
	Edwin Starr-Gordy 7101	6	9
5	IN THE SUMMERTIME Mungo Jerry-Janus 125	7	10
6	CLOSE TO YOU Carpenters-A&M 1183	3	1
7	LAY A LITTLE LOVIN' ON ME Robin McNamara-Steed 724 (Dist. Paramount)	в	8
8	TIGHTER, TIGHTER Alive & Kicking-Roulette 707B	5	6
9	25 OR 6 TO 4		
10	Chicago-Columbia 45194 IF YOU LET ME MAKE LOVE TO THEN WHY CAN'T I TOUCH YO	YC	22)U
1 1	Ronnie Dyson-Columbia 45110	10	16
11	B. J. Thomas-Scepter 122B3	11	14
12	PATCHES Clarence Carter-Atlantic 2748	19	
13	AIN'T NO MOUNTAIN HIGH ENC Diana Ross-Motown 1169	23	55 55
14	SUMMERTIME BLUES The Who-Decca 3270B	15	19
15	LOOKIN' OUT MY BACK DOOR Credence Clearwater Revival-Fantasy 645	29	42
16	OVERTURE FROM TOMMY Assembled Multitude-Atlantic 2737	21	24
17	GET UP I FEEL LIKE BEING A SEX MACHINE		
18	James Brown-King 6318	17	21
19	Kenny Rogers & First Edition-Reprise 0923 EVERYBODY'S GOT THE RIGH		25 Г О
9	LOVE Supremes-Motown 1167		
20	BAND OF GOLD		
21			
22	Blood Sweat & Tears-Columbia 45204	2B	37
23	Guess Who-RCA 0367	27	35
24	Bobby Sherman-Metromedia 194 BIG YELLOW TAXI	32	40
25	Neighborhood-Big Tree 102	25	32
26	Jr. Walker & All Stars-Soul 35073 I'VE LOST YOU	26	29
27	Elvis Presley-RCA 9B73 (I KNOW) I'M LOSING YOU	3 3	43
28	Rare Earth-Rare Earth 5017 (Dist: Motown) DON'T PLAY THAT SONG	36	52
29	Aretha Franklin-Atlantic 2751	3 B	53
30	Bob Dylan-Columbia 45199 SOLITARY MAN	31	3B
31	Neil Diamond-Bang 57B	39	51
32	Gene Chandler-Mercury 730B3	40	49
	Five Stairsteps-Buddah 165	12	7

33 MAMA TOLD ME NOT TO COME	
Three Dog Night-Dunhill 4239 13 34 BALL OF CONFUSION	11
Temptations-Gordy 7099 1B	12
Crosby, Stills, Nash & Young-Atlantic 2740 16 36 MAYBE	15
Three Degrees-Roulette 7079 24	26
Mark Lindsay-Columbia 45180 30	20
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WITH ME	47
40 SING A SONG FOR FREEDOM	
Frijid Pink-Parrot 349 (Dist: London) 45 41 SLY, SLICK & WICKED	54
Lost Generation-Brunswick 55436 43 42 GLORY, GLORY	46
Rascali-Atlantic 2743 42 43 HUMMINGBIRD	44
B. B. King-ABC 1126B 44 SNOWBIRD	48
Ann Murray-Capitol 2738 53 45 THE NEXT STEP IS LOVE	6 6
46 I WANT TO TAKE YOU HIGHER	50
Ike & Tina Turner-Liberty 56177 50	61
47 I (WHO HAVE NOTHING) Tom Jones-Parrot 40051 (Dist: London) 57	-
48 WESTBOUND #9 The Flaming Embers-Hot Wax 7003 (Dist: Buddah) 34	23
49 PAPER MACHE Dionne Warwick-Scepter 122B5 35	31
50 BALL AND CHAIN Tommy James-Roulette 7084 62	6B
51 ONLY YOU KNOW AND I KNOW Dave Mason-Blue Thumb 114 63	79
52 RUBBER DUCKIE Ernie (Jim Hanson)-Columbia 45207 70	В4
53 BLACK FOX Freddie Robinson-Pacific Jazz BB155 (Dist: Liberty) 59	71
54 STEALING IN THE NAME	,1
OF THE LORD Paul Kelly-Happy Tiger 541 55	60
55 EVERYTHING'S TUESDAY Chairman Of The Board-Invictus 9079 (Dist: Capitol) 65	в0
56 YOU'VE BEEN MY INSPIRATION Main Ingredient-RCA 0340 5B	62
57 LONG AS I CAN SEE THE LIGHT Credence Clearwater Revival-Fantasy 645 60	74
58 THAT'S WHERE I WENT WRONG Poppy Family-London 139 67	B3
59 ON THE BEACH Fifth Dimension-Bell 913 6B	_
60 CANDIDA Dawn-Bell 903 75	вв
61 I'LL BE RIGHT HERE Tyrone Davis-Dakar 618 (Dist: Atlantic) 56	33
62 PEACE WILL COME Melanie-Buddah 1B6 72	
63 JOANNE Mike Nesmith-RCA 036B 73	-
64 THE LOVE YOU SAVE Jackson 5-Motown 1166 37	13
65 RAINBOW Marmalade-London 20059 71	73
TIZED TOP 100 (INCLUDING PUBLISHERS AN	D LIC

	the second s			
66	COTTAGE CHEESE			
67	LONG LONELY NIGHTS	66	72	
68	CRACKLIN' ROSIE	64	70	
69	EXPRESS YOURSELF	B5	-	
70	Vatts 103rd St. Rhythm Band-Warner Bros. 7417 DOWN BY THE RIVER	B3	-	
71	Buddy Miles-Mercury 70386	74	7 B	
72	Steppenwolf-Dunhili 424B	77	—	
-	Wilson Pickett-Atlantic 2753		-	
73 74	COMIN' BACK TO ME Smith-Dunhill 4246 YOURS LOVE	7B	B9	
	Joe Simons-Soundstage 7 2264 (Dist: Momument) RIKI TIKI TAVI	76	77	
76	Donovan-Epic 10649	B2	_	
77	Vanity Fare-Page One 21033 (Dist: Bell)	B 7	-	
78	Hotlegs-Capitol 2886	B8	-	
79	Andy Kim-Steed 727 (Dist: Paramount)	80	B2	
80	Jerry Butler-Mercury 73101 WE'RE ALL PLAYING IN	В6	-	
00	THE SAME BAND Bert Sommer-Eleuthera 470 (Dist: Buddah)	В9		
81	MORNING MUCH BETTER	B7 B1	86	
82	ALL RIGHT NOW			
83	IF I DIDN'T CARE Moments-Stang 5016	95	_	
84	CLOSER TO HOME Grand Funk-Capitol 2B77	_		
85	LONG, LONG TIME Linda Ronstadt-Capitol 2B40	_	_	
86	FIRE & RAIN Johnny Rivers-Imperial 66453			
87	GOING TO THE COUNTRY Steve Miller Band-Capitol 287B	9B		
88	MONGOOSE Elephant's Memory-Metromedia 1B2	91	92	
89	SOUL SHAKE Delany & Bonnie-Atco 6756			
90	YELLOW RIVER Christie-Epic 10626	92	9 6	
91	WHERE ARE YOU GOING TO MY LOVE			
92	Brotherhood Of Man-Dream B5065 (Dist: London)	94		
92 93	GREEN EYED LADY	93		
93 94	SUgar Loaf-Liberty 561B3	96	97	
95	Major Lance-Custom 1953 (Dist: Buddah)	100	100	
96	Chi-Lites-Brunswick 5543B	-		
97	Little Carl Carlton-Back Seat 613	В4	в5	
98	Kinks-Reprise 0930	99		
99	Greatful Dead-Warner Bros. 7410		—	
100	O'Jays-Neptune 31 (Dist: Chess) BORDER SONG			
SEES	Elton John-UNI 55240			

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13

ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENS

10 61 27

92

 Ain't No Montain High Enough (Jobete—BMI)
 13

 Ail Right Now (Irving—BMI)
 82

 America, Communicate With Me (Ahab—BMI)
 39

 Ball of Confusion (Jobete—BMI)
 50

 Ball of Confusion (Jobete—BMI)
 34

 Band of Gold (Gold Forever—BMI)
 34

 Band of Gold (Gold Forever—BMI)
 20

 Big Yellow Taxi (Sequombi—BMI)
 20

 Big Yellow Taxi (Sequombi—BMI)
 20

 Biack Fox (Special Agent—BMI)
 20

 Condida—Pocket Full of Tunes BMI
 60

 Closer To Home (Storybook—BMI)
 64

 Closer To Home (Storybook—BMI)
 73

 Cottage Cheese (Yoggoth—Forty Tunes—BMI
 66

 Cracklin' Rosie (Prophet—ASCAP)
 68

 On't Play That Song (Progressive—BMI)
 28

 Do You See My Love (Jobete—BMI)
 25

 Dom By My Place (Colfan/Tairi/Don—BMI)
 96

 Everybody's Got The Right To Love
 19

 Wright Gerstle—BMI)
 55

 Wright Gerstle—BMI)
 55

 Agent—BMI)
 69

 Free & Rain (country Road Blackwond—BMI)
 66

 Gradid Gold Forever-BMI)
 55

 Everybody's G

 Glory Glory (Slacar—ASCAP)
 42

 Going To The Country (Sallor—ASCAP)
 87

 Green Eyed Lady (Claridge—ASCAP)
 93

 Groovy Situation (Cachand—BMI Patcheal—BMI 31

 Hand Me Down World (Expressions—BMI)
 22

 Hi-De-Ho (Screen Gems Columbia—BMI)
 21

 Hummingbird (Skyhill—BMI)
 43

 J Just Can't Help Believing (Screen Gems, Columbia—BMI)
 11

 Like Your Lovin (Lulio Rriar—BMI)
 95

 I Just Can't Help Believing (Screen Gems, Columbia—BMI) I Like Your Lovin (Julio Brian—BMI) I Who Have Nothing) (Milky Way—F-95, Trio Cotillion—BMI) If I Didn't Care (Whale—ASCAP) (Can't I Touch You (Chapel)—ASCAP) (Can't I Touch You (Chapel)—ASCAP) (I Know) I'm Losing You (Jobete—BMI) I's A Shame (Jobete—BMI) I's A Shame (Jobete—BMI) I's So Nice (Pasa ALTA, BMI) I's Your Life (Unart—BMI) I's Your Life (Unart—BMI) I's Losummertime (Limited/Kirshner—BMI) I've Lost You (Gladys—ASCAP) Joanne (Screen Gems/Columbia—BMI) Julie, Do Ya Love Me (Lucan/Seque!—BMI) Lay A Little Lovin' On Me (Unart—BMI) Loia (Hill and Range—BMI 78 5 26 63 23 7 97 57

Long Lonely Nights (G&H Arc—BMI) Long, Long Time (MCA—ASCAP) Looky (Looky (Assorted—BMI) Lookin' (Out My Back Door (Jondura—BMI) Love You Save, The (Jobete—BMI) Make It With You (Screen Gems/Columbia—BMI) Mama Told Me Not To Come (January BMI) Mappe (NOM—BMI) Mappe (Packet Eucl Of Tuper—BMI)

 Mama Told Me Not To Come (January BMI)

 Maybe (NOM—BMI)

 Mongoose (Pocket Full Of Tunes—BMI)

 Morning Much Better

 (Schefrin-Zager-Noma—BMI)

 Neanderthal Man (Francis, Day, Hunter—ASCAP)

 The Next Step Is Love (Gladys—ASCAP)

 Ohlo (Cotillion—BMI)

 Only You And I Know (Irving Music—BMI)

 On'the Beach—Fifth Dimension (Fifth Star—BMI)

 O-H Child (Duckton/Kama Sutra—BMI)

 Overture From Tommy (Track—BMI)

 Paper Mache (Blue Seas/Jac—ASCAP)

 Patches (Gold Forever—BMI)

 Peace WII Come (Kama Rippa & Melanie—ASCAP)

 Riki Tiki Tavi (Peer Int'I—BMI

 Riki Tavi (Peer Int'I—BMI

 Screaming Night Hog (Truesdale—BMI)

 Signed Sealed Delivered I'm Yours (Jobete—BMI)

 Signed Sealed Delivered BMI)

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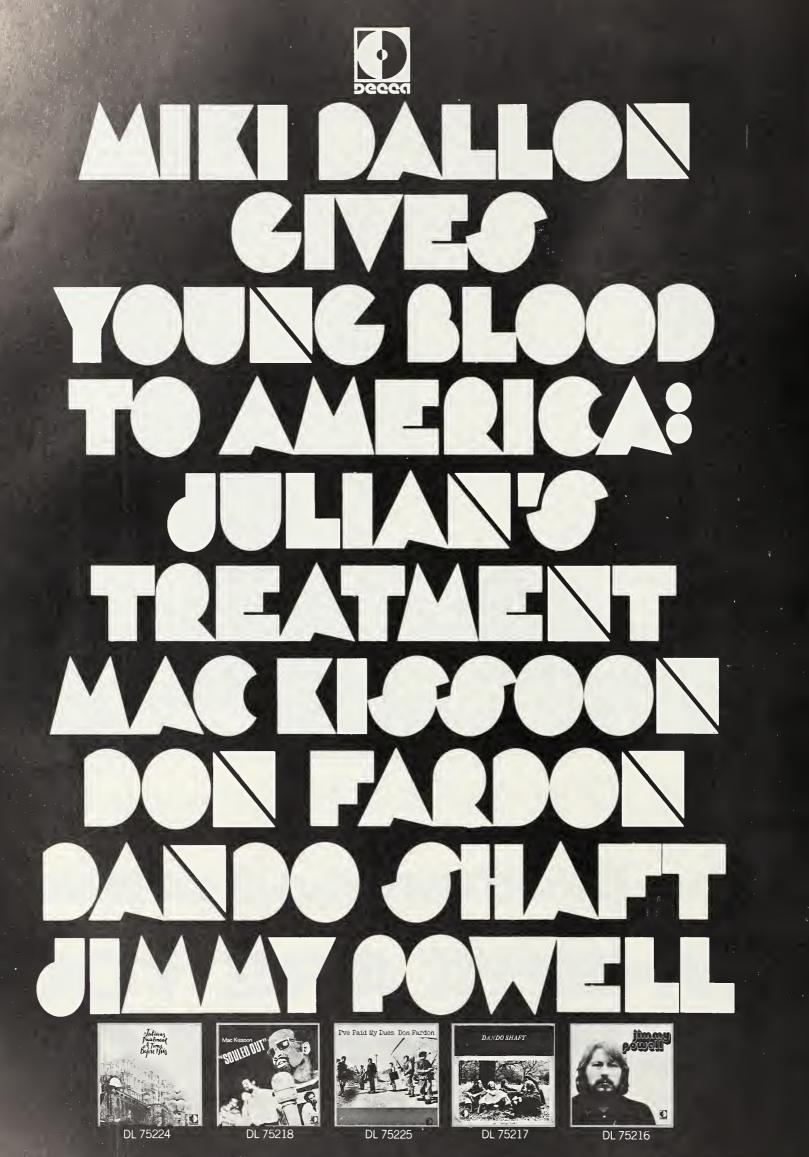
New single, just released - and already strong on the charts

The Brotherhood of Man WHERE ARE YOU GOING TO MY LOVE

85065



Producer: Tony Hiller Included in their new LP "United We Stand"



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Che aller

Decca proudly presents Miki Dallon and his Young Blood Productions, offering the contemporary talents of England's newest and best performers to the world. Young Blood Productions and Miki 'Dallon will emerge as the most exciting production company on the U.S. music scene.

Chabrier Managing Director Of Chappell Operation In London

Operation in London NEW YORK — Jacques R. Chabrier, frappell & Co., Inc. in New York, has been named managing director of Chappell & Co., Ltd., the London-based office of the international mu-ic publishing firm. Thabrier, who has been vice chair-man and a director of Chappell & Co., Ltd. since 1968, will assume vorall responsibility for the two companies and their respective sub-sidiaries. The Chappell Group presently has offices in Australia, Canada, New Zealand, South Africa and all principal countries of Western Europe. The appointment is effective immediately. Tommenting on the appointment, M. E. Ricketts, Chairman of the Board of Chappell & Co., Ltd. said Chabrier will be in a position to co-ordinate the policies and efforts of the entire Chappell Group and thus make possible an "increase in the re-sults of the individual companies, as well as in the royalties paid to the writers and publishers whom we rep-resent."

Instant Gold For Cocker's 2-LP Set

NEW YORK — Joe Cocker's new 2-LP package, "Mad Dogs & English-men," is an instant gold disk on its initial shipment, reports Bob Fead, vp of A&M Records. Package con-tains "The Letter" and highlights from Cocker's recent cross-country Cocker's recent cross-country from tour.

FRONT COVER:



It's a time for "War," Eric Burdon's It's a time for "War," Eric Burdon's variety, a new rock group that's doing Top 10 singles business with "Spill the Wine" on the MGM label. Lead singer Burdon's is no stranger to the charts, having produced a series of notable hits as the force behind the Animals. The charts also sport the LP source of the singles success, "Eric Burdon Declares War."

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A Report: Behind The Scenes At 4 Rock Fests

"All girs, but especially festivals, are the church of our culture. Kids don't go to church. This is their church, their religious experience: groups getting up and playing with, not for the audience." Sitting in a rented camper van at Strawberry Fields, Toronto Canada. With Felix Pappelardi It's one am Mountain Fields, Toronto Canada. With Felix Pappalardi. It's one a.m. Mountain was scheduled to go on at ten p.m. just after Jethro Tull. They've come and gone. Strawberry's promoter de-cided he wanted Mountain to close the show so now Delaney & Bonnie are into what will turn into a two hour set; double that of what they should be playing.

Felix continues. "The reason so many kids show up at festivals is that they come to get off with the crowds and with us. It's our society here. A commune of peaceful people grooving on each other. There's ab-solutely no competition here; that's part of the world beyond the perime-ter."

What went before: Gary Kurfirst is part of the Mountain family. Official-ly, he's their booking and road manager; in reality he is much more. He is a quiet man of infinite wisdom and patience. In a musical world where there is to all intents and purposes one booking agent Gary is working closely (so closely, in fact, that he will spend upwards of six hours a day at the Premier offices) with them planning each date for the group. The result has been that in the space ager; in reality he is much more. He

ATV., including Welbeck Music, Ltd., but with the exception of Northern Songs Ltd. and its subsidi-

NEW YORK — Elvis will be perfor-ming "live" for his fans. In answer to the never ending de-mand for live appearances by Elvis

In answer to the never ending de-mand for live appearances by Elvis Presley, the legendary performer has scheduled a series of "super" concerts that will include: Sept. 9 in Phoenix, Ariz.; Sept. 10-St. Louis; Sept. 11-Detroit; Sept. 12-Miami; Sept. 13-Tampa; Sept. 14-Mobile. This is the first concert tour Elvis has made in the next far years

the first concert tour Elvis has made in the past ten years. Colonel Tom Parker, who has guided the giant RCA singer's career from his early years, will be promoting the Phoenix concert himself. In Phoenix, Elvis will be appearing at the Ari-zona Coliseum and Exposition Center which holds 13,219 people. In an effort to attract many of the younger people who have just be-come Elvis' fans, Colonel Parker has insisted that the tickets be kept in the range of the youngster's pocketbook,

NATRA Meet Section

Starts On Pg. 37

new company will manage

aries

The

Cash Box Reporter Goes On The Road

of one year Mountain has become one of the giant groups in this coun-

one of the giant groups in this coun-try. "Fizzles are a major problem at festivals," Gary says. "But the poten-tial rewards from playing them are so great that we can't afford not to be booked in. But look, one good one is worth the four or five baddies. The money is two to three times what we would get playing a regular weekend in the area. But more important is the fact that at a festival anywhere from four to ten times the number of kids will see us."

On 'Anti-Time'

It's now 2:15 a.m. D&B have just finished a set and the promoter is sticking a local group (friends of his), who have been pushed around all night, in front of Mountain, who had arrived at the site at 9:30 p.m.; they got on stage at 3 a.m. "Gail (Col-lins, Felix's wife) calls waiting around to go on 'anti-time': it can't oven ha lins, Felix's wife) calls waiting around to go on 'anti-time'; it can't even be classified as a waste," said Felix. "It's simply time that isn't there, yet still works against you." On stage. And with monitors not working so that the group could not hear their sound as a whole, Mountain played on.... Tomorrow arrives with no sleep and through customs in Toronto, to Detroit airport where Mountain and Jethro are held aside, while

Detroit airport where Mountain and Jethro are held aside, while the rest of the plane's occupants

ATV, Kirshner Organize Global Publishing Co.; Maclen In Fold NEW YORK — Sir Lew Grade of Associated Television Corp., and Don Kirshner of the Kirshner En-tertainment Corp., have announced the formation of a new worldwide publishing company. This company will incorporate

its other subsidiaries remains exclu-

its other subsidiaries remains exclu-sively the property of ATV. The new company will also em-brace all the music companies of Kirshner Entertainment Corp., ex-cluding the Alan Jay Lerner inter-ests already owned by it. It is the intention of the new company to foster and encourage new musical and writing talents and acquire further outstanding talents in this area. area.

Northern Songs has a catalog of over 200 Lennon & McCartney songs, including such Beatle hits as "Michele," "Yesterday," "Let It Be," "The Long And Winding Road" and "A Hard Days Night." Kirshner, who has published 500 songs which have sold 150 million recordings, will manage this new Anglo-American publishing venture which will also immediately take over all of the existing music pub-lishing rights the Kirshner Corpo-ration and Welbeck Music Ltd. (Con't. on Page 28) (Con't. on Page 28)

are free to go. Men brought down especially from Windsor methodi-cally go through our belongings and clothes (even though we had passed Toronto customs, they may have thought we had scored some dope at 30,000 feet). The chicks traveling with Jethro, Ian Ander-son's wife and Glen Cornick's lady, are taken by a matron into a room and stripped. A customs inspector goes through Felix's coat while he watches the man intently for any sign of a plant. go. Men brought

watches the man intently for any sign of a plant. Here in Michigan for the Goose Lake Festival it's an entirely dif-ferent scene. The Strawberry site was rented and there were so many legal hassles that the promo-ter, in desperation and in the face of a court injunction tacked on a motorcycle race that afforded him a legal loophole. Goose Lake is about a dude named, ironically, Songer who bought 400 acres of Michigan land for \$900,000, and turned it into a permanent festival a permanent festival

(Con't. on Page 51)

Laginestra RCA's President: Racusin To Corp. VP Post.

NEW YORK — Rocco Laginestra is the new president of RCA Records. In an announcement late last week, Julian Goodman, president of NBC, under which falls the label's oper-ations, also stated that Norman Racusin, former president, had been named a staff vp, program assess-ment, at the RCA Corp. Laginestra joined the RCA record division last Oct. as executive vice president out of NBC. Since that time, he's directed a realignment of the company's structure, including the recent formation of product centers in the pop, country, R&B and classical areas.

areas

areas. Racusin was named president of RCA Records on Jan. 1, 1967, after serving as exec vp and general man-ager. Replacing George Marek, Ra-cusin joined the record division in 1959 as a vp and operations manager, and, later that year, vp and general manager. He had come from RCA Corp., where he's had an association of more than 20 years, including early involvement with the record division as a budget analyst and controller.

Dick James Exits Northern Songs

NEW YORK - Dick James has resigned as managing director of Northsigned as managing director of North-ern Songs Limited and also from the board. This step, he said, has been taken "most reluctantly but it is an inevitable consequence of the uni-lateral termination by Maclen Music, Inc. of its agreement with Dick James Music, Inc." He further stated that Dick James Music, Inc. will be claiming "substantial damages" from Maclen Music Inc as a result of the claiming "substantial damages" from Maclen Music, Inc. as a result of the action on the part of the latter cor-poration (see story on this page).

Labels Form German **Rack Company CBS Studio Complex** In England See Int'l News

The new company will manage and look after the interests of Ma-clen Music Inc., the Northern Songs' subsid which has the sub-publishing rights to the John Len-non and Paul McCartney copy-rights in the U. S., Canada, Mexico and the Philippines. The contract between Maclen Music Inc. and Dick James Music Inc. has termi-nated, but Dick James Music Ltd. cantinues to manage Northern Songs in Great Britain and all other territories. The ownership of Maclen and Northern Songs and Elvis Sets 'Super' Concert Tour even though he had been urged to charge higher rates. The house has been scaled to a 10.00 maximum, with other seats ranging from 7.50

down to \$5. Shirley Jackman, who handles publicity for the Coliseum, says that through word of mouth alone (the ad program in the Arizona area is just now set to begin) 2,000 ten dollar seats have already been bought up, the first time such a thing has hap-pened. Miss Jackman also stated that the MGM studios were sending a camera crew down to film the event.

camera crew down to film the event. Colonel Parker has mapped out an extensive advertising program on ra-dio stations, posters, etc. to blanket the area prior to the concert. George Parkhill of RCA is working closely with the Colonel on behalf of RCA which has just issued a major 4-disk box LP package featuring 50 of El-vis' greatest hits; LP is titled "Elvis' Worldwide 50 Gold Award Hits." Management 3 Productions, Ltd. will be handling the other Elvis ap-pearances on the tour other than the

(Con't. on Page 28)



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Historic Performances Recorded at the Monterey International Pop Festival



Festival and album produced by Lou Adler and John Phillips. Now available on Reprise records (2029). Tapes distributed by Ampex.

Janus' Heaviest LP Sked Yet **Reflects U. S. Talent Drive**

NEW YORK—Janus, year-old label partnership between GRT and Pye Records of England will make its biggest assault on the LP market this fall.

this fall. In two stages, the company will market at least 12 albums by the middle of October. While the re-lease will reflect Janus' ties with Pye, there'll be a supply of Ameri-can talent. This represents the philosophy of Marvin Schlacter, president of Janus, to establish a strong talent roster from this side of the Atlantic. According to Sch-lacter, Janus will apply a "total concentration" on its acts, working to establish them on a long-term basis. basis.

Among the U.S.-originated names Among the U.S.-originated names in the release are Harvey Mandel, former Canned Heat guitarist and now touring with John Mayall on the Continent, Johnny Winter, Andy Robinson, Funkadelic (on the Janus-distributed Westbound la-bel), Cissy Houston (moving over to Janus from Commonwealth United Records), Potliquor, Tripsichord Music Box and Indian Puddin & Pipe. All are represented in the fall release. Fipe. All are repre-fall release. From Pye, the releases will in-

ABKCO Profits Set New 9 Mos Record

NEW YORK — ABKCO Industries reports earnings of \$1.53 per com-mon share for the nine months ended June 30, representing an operating profit of \$1.08 per share or \$1,197,000 as contrasted with a loss of 14c per share or \$160,000 for the correspond-ing nine months ended June 30, 1969.

An extraordinary item amounted to \$500,000 in the current period as a result of the utilization of tax loss carried over from prior periods. Ex-traordinary items for the correspond-ing nine months ended June 30, 1969 aggregated \$224,000 resulting from losses on securities of \$140,000, and an extraordinary gain of \$364,000 on the purchase of a long term liability of a subsidiary. The company has now utilized all prior period tax losses applicable to ordinary income. extraordinary item amounted An

Sales Reviewed

The increase in net sales, the com-pany said, reflects strong sales of records and tape cartridges and casrecords and tape cartridges and cas-settes manufactured by the company and wholesale disk sales by its Philly distrib division. Additionally, the management of the Apple Group of Companies accounted for a "substan-tial" portion of the increased non-sales revenues. Music publishing roy-alties increased "significantly" when compared to the prior year. "ABKCO Music now constitutes an important segment of the company," the report stated. stated.

stated. The company said it has strength-ened its financial position. "A strong cash flow has allowed the repayment of all bank loans. At present, the company has no borrowings and has established an unsecured credit ar-rangement with a major bank for possible future needs."

The company expects the fiscal year ending Sept. 30, to be the most profitable in its history.

Goody Dividend

NEW YORK - The board of direc tors of Sam Goody, Inc. has declared a 6¢ quarterly dividend, payable Sept. 25 to stockholders of record Sept. 4. Sam Goody is an operation involving eight retail stores and wholesaling.

CORRECTION

A photo and caption in the Aug. 8, issue of Cash Box erred in stating that Iron Butterfly is managed by Todd, Schiffman and Lloyd, according to Lee D. Weisel of Professional Tal-ent Associates of Hollywood. PTA is the group's manager, Weisel reports.

clude Coldstream Guards, Donovan (in cuts previously available here on Hickory), Mike Cooper and Paul Brett Sage.

Schlactersays that Janus has Schlacter says that Janus has met first-year sales projections with net sales "over seven figures." While it's a part of the GRT Record Group, under Len Levy, the nature of its relationship gives it great au-tonomy. There are various adminis-trative tasks (e.g. accounting) that are or will be centralized through the Group operations. But, Janus retains virtually complete control over creative aspects and the nego-

retains virtually complete control over creative aspects and the nego-tiation of artist and exec deals. The label is presently a Top 10 singles seller with Mungo Jerry's "In the Summer Time," which has just given birth to a rush LP release

Cotillion's Bienstock: Racks Saying 'No' To 'Woodstock' Have Lesson To Teach Industry

NEW YORK — The fact that an estimated 60% of the nation's racks don't handle the "Woodstock" pack-age hasn't prevented a sale of 950,000 of the 3-LP set on Cotillion, but it

age name prevented a such of solvoor of the 3-LP set on Cotillion, but it does point up pressures on product containing four-letter words. Generally, the pressure has come, notes Cotillion's Johnny Bienstock, from parents who've heard the album when their children have played it. They complain to store's manager, who, perhaps not aware of the LP's content, take it out of stock. Key racked chains that do not carry the "Woodstock" set include Kresge, J. C. Penney, Kay Mart, some Woolworth stores, among others. Bienstock feels the label—and the industry itself—has two lessons to learn from this form of censorship. One is that in this day and age of

Cy Coleman, Company Talent Fill Vacuum Of Musical Theatre Neglect

NEW YORK - The musical theater isn't dying, it's merely a victim of "benign neglect."

Rushing in to fill the vacuum and then some is composer Cy Coleman, who believes Broadway can fill his Notable Music Company with hits in terms of copyrights and, for his label of the same name,

with hits in terms of copyrights and, for his label of the same name, hit recordings. Coleman, a theater composer in the traditional vein, feels now is the time to develop properties. With the basic philosophy of "doing a show and doing it well." His own up c o m ing contribution will be "Eleanor," with lyrics by Dorothy Fields (his lyricist on "Sweet Char-ity") and a book by Jerome Cooper-smith. It concerns the courting of Eleanor Rocsevelt and her Pres-ident-to-be, FDR. While set in the early 1900's, Coleman feels that there's a theme in the show for all season's, the conflict between Eleanor and FDR's possessive moth-er. An original cast LP deal is immi-nent. Coleman is also recruiting talent for other productions, in-cluding "Sensations," a musical ver-sion of "Romeo & Juliet" by Wally Harper and Paul Zakrzewski and "Cities," described as a "contem-porary romp into city life" by Tom Paisley and Hod David. Johnny Morris and Barbara Fried are writ-ing "Up Youth," while writers are yet to be chosen for an untitled Murray Grand musical review star-ring Hermione Gingold. Importance of Catalog

Importance of Catalog

Coleman concedes that it's diffi-cult to get top so-called "good mu-sic" performers to cut showtunes today, since they now prefer to

give rock-originated material a try. Nevertheless, Coleman feels there's nothing like a Broadway show to supply a music publishing operation with catalog. His publish-ing firm, he says, is riding high on performances, with income in some cases on the level of having a number 1 hit record. He cites "Big Spender" from "Sweet Charity" as one example. "Sweet Charity" was the first Coleman score he pub-Spender" from "Sweet Charity" as one example. "Sweet Charity" was the first Coleman score he pub-lished through his own company. E. H. Morris has such others as "Wildcat," the source of another major performance copyright, "Hey, Look Me Over," and "Little Me."

Me." Yet, Coleman also has within his complex a record company with which to expose in the singles mar-ket show scores published by Nota-ble. And, for the future, he's obtaining video cartridge rights in all deals he negotiates. deals

taining video cartridge rights in all deals he negotiates. Although a composer in his own right, Coleman does not go into critical analysis of the efforts of the writing talent he brings to-gether. Thus, he stresses the ad-vantage of not being in competition with the music of others. "It tells the writers whether I like it or not." he says. "I don't go into the matter of chord or melodic struc-ture." Coleman is not concerned with "figuring out the market." "Those who do," he says, "are usu-ally too late." To cope with his increased the-ater activities, Coleman has en-larged his staff to facilitate upcom-ater activities, is coordinating all pub-lishing activity and label deals.

mass merchandising of recordings, mass merchandising of recordings, the traditional record retail shop showed its strength. "This album is history for the kids," says Bienstock, "and if they can't get it from one source, they'll get it from somewhere else." Secondly, the matter demon-strates that there's often a "social knowledge gap" between the people who determine what product is to be racked and the changing social cliracked and the changing social cli-mate as it relates to youth. Yet, the economics of profits has, in at least one instance, changed a

in at least one instance, changed a racked operations feelings about the set, Bienstock notes. An exec of a non-"Woodstock" store visited an-other chain in the area and noticed a huge line in the record department. He soon learned the line consisted of buyers of the "Woodstock" package. The album reappeared soon after for sale at his store. Bienstock admits to initial wholesaler criticism of marketing a

Bienstock admits to initial wholesaler criticism of marketing a \$14.98 package, which, contractually, cannot be broken up into single LP. Price, Bienstock asserts, is no longer a factor. Pressure against stocking the set is.

Capitol Industries Fiscal '70 Gains; Gortikov Cautious

HOLLYWOOD — Capitol Industries, Inc., of which Capitol Records, Inc., and Audio Devices, Inc., are wholly-owned subsidiaries, has reported in-creases in sales and earnings for the fiscal year ended last June 30. Net income of \$8,715,000 or \$1.91 per common share was earned on \$178,119,000 in sales. This represents a 26% increase in earnings per share over the prior year.

over the prior year.

over the prior year. For the previous year, Capitol In-dustries earned net income of \$6,561,-000, equal to \$1.52 per share, on sales of \$153,104,000 after restatement to include Merco Enterprises, Inc., which became a wholly-owned sub-sidiary of Capitol on March 31. Per share earnings are based on

Per share earnings are based on 4,563,000 average common shares outstanding during the current year, as compared with 4,303,000 for fiscal 1969.

1969. Stan Gortikov, president of CI, said that "while the past year's re-sults were good, we share the con-cern of other businesses as to the economic climate prevailing generally in our nation and specifically in our industry. Recent months' sales have been below expectations and costs have risen. At this time it appears that these conditions will probably prevail through the first quarter." Capitol Industries, headquartered

Capitol Industries, headquartered in Hollywood, is traded on the Amer-ican and Pacific Coast stock exchan-

MCA's 6 Mos Sales **UP**, Profits Slide

UNIVERSAL CITY, CALIF. — Lew R. Wasserman, president of MCA Inc., has reported six-months gross revenues of \$138,419,000 compared to \$129,834,000 for the same period in 1969. Unaudited net income for the six months, after income taxes of \$5,-889,000, was \$6,342,000 or \$.78 per share on 8,174,263 average number of common shares outstanding. Net income for the same period in 1969, after income taxes of \$7,898,000, was \$8,145,000 or \$1.02 per share on 7,981,-876 average number of common shares outstanding. UNIVERSAL CITY, CALIF. - Lew

876 average number of common shares outstanding. For the second quarter of 1970, gross revenues were \$65,605,000 ver-sus \$63,203,000 in 1969. Net income, after income taxes of \$2,921,000, was \$3,321,000 or \$.41 per common share outstanding. For the second quarter of 1969, net income, after income taxes of \$3,488,000, was \$3,612,000 or \$.45 per share on the average number \$.45 per share on the average number of common shares outstanding.

MGM Opens Latin Music Drive With All-Mkt Exposure Concept

Ralph Lew To Cut

For Latino Line

FOF LAUINO LINE NEW YORK — MGM Records is em-barking on a major thrust in Latin music via a new Latino line. Participating with the label in the venture is vet Latin music man Ralph Lew, who will supply, on a non-exclusive basis, Latin product through his recently-established Quantes Music production firm. Lew, former head of Roulette Rec-ords Latin department, says the MGM program will attempt to expose Latin music in a manner similar to

Latin music in a manner similar to that of the exposure of all kinds of product. The label will seek airplay on pop, rock and underground outlets and through college markets. "While all Latin music must contain the bas-ic beat of a Metronome," Lew ex-

plains, "there are many changes that can be made around this, and new concepts in Latin sounds will be a part of the program."

Lew also feels that there's immense talent among Spanish-background youth and extreme dedication to their Latin music heritage as well. He said

Latin music heritage as well. He said he's done his own research on the field, one conclusion of which was that these youngsters have strong feelings for rock music. MGM is marketing an initial four albums in its Latino series, each of which will be preceded by a single from each LP. Distribution and ser-vicing to radio stations will be on the same basis as any pop product. The LP's are: "Oyelo Sonar con Ralph Roig Y Su Orchestra," "Pa 'Alante con la Orchestra Dee Jay," "The New Sound of Ray Rivera's Orchestra" and "Que Vacilon con La Preferida de Felix Cara Ballo."

E. H. Morris Is Active On Number Of Musical Fronts

NEW YORK - Edwin H. Morris and Co. is "swinging in every area of the music business, like a music publisher should," according to Phil Kahl, exec vice-president, and Sylvia Herscher, head of the company's theatrical de-

partment. Clinton Ballard and Lee Goldsmith Clinton Ballard and Lee Goldsmith have completed a new musical, "The Word Is Love," which producer Alexander A. Cohen is planning to bring to Broadway this winter, and clients Charles Strouse and Lee Adams presently are finalizing pro-duction plans for their new musical, "Victoria." The last score which Strouse and Adams wrote was for "Applause," among Broadway's big-gest hits of the current season. The title song has been recorded by such artists as Tony Bennett, Pearl Bailey, J. P. Morgan, Pete Fountain, Lawrence Welk, Marilyn Maye, Hugo Winterhalter, Ferrante and Teischer, Andre Kostelanetz and Herschel Ber-nardi. nardi.

Morris also will be represented on Broadway this coming season through Martin Charnin, winner of an "Emmy" Award for the Anne

AI Levine To NMC

As Vice President

OCEANSIDE, N. Y. - NMC Corp., rack jobber and distributor of stereo tapes, records and accessories, has appointed Al Levine as vice pres-ident. He'll supervise NMC's rack op-erations in New York, Detroit, St. Louis and California.

Louis and California. Levine had been the owner of New Deal Record Service Corp., which he founded in 1961 and sold to the American Broadcasting Company in 1966. He was a vice president of ABC, which he left at the end of 1969. New Deal is a national rack jobber operating in New York, Balti-more, Philadelphia, Chicago, Detroit, St. Louis, Dallas, California, and overseas Post Exchanges. From 1954 to 1961, Levine was owner of Ideal Record Distributing Corp., exclusive distributor in the New York and New Jersey Metropo-litan area for the MGM, United Ar-tists, Disneyland labels, among oth-ers.

ers.



Al Levine

Margo Knesz To GRT Sales, Promo

GRT Sales, Promo NEW YORK — Fred Love, director of marketing for GRT Records, has announced the appointment of Margo Knesz as coordinator of national sales and promo for the label. Miss Knesz will work directly with the sales and promo staffs of all GRT Records distrib, contact with radio and television stations and work with artists and managers on tours and personal appearances. She comes to GRT Records from Atlantic Records, where she per-formed a similar function for Atlan-tic and its subsidiary labels. Prior to that, she worked at Epic Records, where she started as a secretary and ultimately rose to manager of promo services. Miss Knesz will report di-rectly to Love.

Bancroft special which he produced and conceived, and composer of the Barbra Streisand's "The Best Thing You've Ever Done." Lyricist Charnin has collaborated with Richard Rodgers on the upcoming musical, "Two by Two," starring Danny Kaya and Maria will ap uphlich the "Two by Two," starring Danny Kaye, and Morris will co-publish the score with Williamson Music Co.

score with Williamson Music Co. One other musical in the offing for Morris is one which recently-signed Erich will write. Segal is the author of the best-seller, "Love Story," and co-writer of the screenplay for the Beatles' film, "Yellow Submarine." On the motion picture scoring front, Morris maintains a strong position through the talents of client John Barry, whose last score was for

position through the talents of client John Barry, whose last score was for "Midnight Cowboy." Barry presently is working on four forthcoming pro-ductions: "They Might Be Giants," starring Joanne Woodward; "Monte Walsh," starring Lee Marvin; "The Last Valley," with Omar Sharif and Michael Caine; "Walk About," an Australian feature Australian feature.

Australian feature. In the contemporary field, Morris is presently represented by The Ca-boose's "Black Hand, White Cotton," which is on the Top 100. In the pop field, the company has "Sing Away the World," a new single by Ed Ames and the title song of his new album, and "You Better Start Singing Soon," a new single release by Mike Cliff. And in the country music area

And in the country music area, Morris is publishing the new Jimmy Waycross single issued by Bell Rec-ords, "The Hard Way," and Ned Mil-ler's new single for Republic Rec-ords, "Back to Oklahoma."

Corduroy Inks Bush; Bly To GM Position

LOS ANGELES — Corduroy Records, a subsidiary of Creative Perceptions, Corporation, has signed Bush to an exclusive recording contract and the rock group's first LP, entitled "Bush," is currently going into release. Dun-hill is handling distribution of the album album.

Bush is presently playing concert dates with Three Dog Night, also managed by Reb Foster Associates. RFA is a subsidiary of CPC.

Stan Bly has been appointed gen-eral manager of Corduroy. Bly was formerly west coast head of Bell Records. He will report directly to Reb Foster, president of Corduroy Becords Records.

Simmons GM At ETO

HOLLYWOOD - Gene Simmons has been appointed general manager in charge of Tiffany and Etcetera Rec-ords divisions of Entertainment Trust Organization, according to president Charles Greene. Simmons was formerly general manager of Original Sound ly general manager of Original Sound Records, Inc., where he created the eight volumes of "Oldies, But Good-ies." More recently, he has served as promo director for Merit Distributing before signing with Greene's record-ing and music publishing complex. Simmons will headquarter at Enter-tainment Trust Organization's new Hollywood facilities located at 7033 Sunset Blvd. Sunset Blvd.

Christensen To John Springer

NEW YORK — Barbara Christensen has joined John Springer Associates as an account executive, functioning primarily in the music division with Peter Levinson. She will headquarter in New York, but will coordinate ac-tivities for international music clients through the firm's offices in Beverly Hills, London, Paris, Madrid and Rome.

Miss Christensen was formerly manager of publicity and public re-lations at Metromedia Records and prior to that was manager of press and public information at Epic Records



PARA/STEED RENEWAL OFFI-CIAL: As reported exclusively in last week's issue, the raramount Records division of Famous Music Corporation and Steed Records have entered into a long-term extension of the existing production-distribution agreement be-tween the two companies. The Stead tween the two companies. The Steed label will now become the exclusive arm for the release of records pro-duced by the label's principal, Jeff Barry.

Barry will, however, continue with his commitments to produce several acts not appearing on Steed Records, including the Monkees and the Archseveral ies, but all future production agree-ments entered into by Barry will result in Steed product. The Paramount/Steed relationship

The Paramount/Steed relationship has over the past years resulted in a number of hit records including Andy Kim's string of successes, both sin-gle and LP hits by the Illusion and currently Robin McNamara's top 10 single, "Lay A Little Lovin' On Me". His initial shot in the business was as the writer of "Tell Laura I Love Her" and he has racked up some 60 additional hit records since then.

AGAC Appoints Staff Auditor

NEW YORK — The American Guild of Authors & Composers, has an-nounced the appointment of Saul Mas-lan, staff auditor, who will be solely responsible for auditing on behalf of ACAC AGAC. Former

Division Controller Former Division Controller in charge of all royalty and accounting functions for Leeds Music (MCA Music), Maslan has had a number of years of public and private ac-counting experience prior to entering the music publishing field. In conjunction with the appoint-ment of Mr. Maslan, John Carter AGAC managing director announced an accelerated program of auditing on behalf of AGAC members where-by AGAC will now undertake to audit and verify sales of any composition

and verify sales of any composition which has appeared within the past two years on the "Top 100" chart as well as the flip side of a hit recording. AGAC has researched the charts

of the past six months, and in con-junction with other efforts to broaden

or the past six months, and the con-junction with other efforts to broaden its membership, has within the past few weeks corresponded with writers not affiliated with AGAC, apprising them of this offer. Since the inception of the new pro-gram three months ago, AGAC has doubled its audits for a comparable period, and has been able to check out individual complaints of its mem-bers. Representing AGAC on a na-tionwide basis, Maslan will work from all three AGAC offices: New York, Nashville and Hollywood, and will begin a program of aud.ts of pub-lishers in the Nashville area in the near future. near future.

Musicanza Label Formed

NEW YORK — A new label, Musi-canza Records, has been formed in New York headed by Al Rubin. First artist to be signed to the company is Johnny Desmond, whose first sides have already been recorded. They are "Red, Red, Roses" and "You're the Girl I've Always Wanted". Producer of the session was Bob Yorey.

Barry is most immediately asso-ciated with the record success of the ciated with the record success of the Monkees and the Archies as the pro-ducer of multi-million selling records like "I'm a Believer", "Bang Shang-A-Lang", and of course "Sugar, Sugar" which he co-wrote with Andy Kim. He is also responsible for hits by such name acts as Neil Diamond, the Shangri-Las, the Ronettes, the Dixie Cups and the Raindrops. Famous Music Corp. president Bill Gallagher, in announcing the new ex21

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Famous Music Corp. president Bill Gallagher, in announcing the new ex-clusive production agreement, said, "Paramount has already sold millions of records through its Steed associa-tion and particularly Jeff Barry's pro-ducing. We expect that with the ex-pansion of the Steed label, based on Barry's producing exclusively for it, we will be able to immeasurably multi-ply the tremendous sales we have ply the tremendous sales we have already enjoyed."

Present at the signing of the Paramount/Steed Records extension agree-ment were left to right (sitting): Gallagher, Barry, Gulf+Western president David N. Judelson (standing), Joe Calcagno, and director of business affairs Neil C. Reshen.

Medway Manages Col In Hartford

NEW YORK — Jack Craigo, regional director of sales in the eastern region for Columbia Records, has announced the promotion of Irv Medway to Hart-ford branch manager. He exits his post as Epic sales manager, New York Branch, to assume his new responsibilities

Medway will be responsible for di-recting the sales and promo activi-ties in the Hartford market for the Columbia, Epic, and Custom labels and the Masterwork Audio Products and Accessories.

Medway has been associated with Columbia Records since 1957 when he joined the company as a salesman in the Philadelphia area, after having operated a chain of retail record stores for several years.

SESAC Adds Two More Nashville Publishers

NEW YORK - Two more Nashville music publishing firms, Syracuse Music and Timric Music, have been

Music and Timric Music, have been added in recent weeks to the roster of SESAC publisher affiliates. Syracuse Music, located at 813-18th Avenue South, is headed by Dick Heard, president of Royal American Records. Timric Music, 93 Nance Lane, Nashville, was formed by Tena Dempsey, wife of recording artist, "Little Jimmy" Dempsey. Both firms will specialize in country music. Timric Music this week announced its first record release of a tune en-

its first record release of a tune en-titled, "The Note," performed by country artist, Margie Bowes.

Miller In New Cap Post

HOLLYWOOD — Capitol Records, Inc., has announced the appointment of Arthur M. Miller to the newly-created post of eastern sales manager, special markets. Previously he was a branch sales manager for Columbia Records in Cincinnati and was also associated with RCA as a salesman.

Distributed, Marketed and Promoted by Capitol.

Snowbird Anne Murray Cap 2738

Neanderthal Man Hotlegs Cap 2886

Stand By Your Man Candi Staton Fame 1472

Going to the Country Steve Miller Band Cap 2878

l Can't Be You Glass House Inv. 9076

Un Rayo De Sol Los Diablos Crazy Horse 1325 **Everything's Tuesday Chairmen of the Board Inv. 9079**

Closer to Home GFRR Cap 2877

Long Long Time Linda Ronstadt Cap 2846

Song From MASH Al De Lory Cap 2811

Two Little Rooms Trella Hart Cap 2881

Too Much Foolin' Around Tams 1-2-3 1726











Six LP's From Monument Label

NASHVILLE—Monument Records is releasing six new albums. The label's fall release includes "Tony Joe White," "The Best of Joe Simon" (on Sound Stage 7), "Hit Boots" by Boots Randolph, "A Man's Life by Charles Aznavour, "Ray Pennington Sings For The Other Woman" by Ray Pen-nington and "Darling Days" by Billy Walker. The Tony Joe White LP includes his chart single, "Save Your Sugar For Me"; Joe Simon's "Best Of" al-bum features the artist's current chart deck, "Yours Love," and his Grammy Award-winner, "The Chok-in' Kind."

CBS Kiddie Line **Rep In Apparels**

NEW YORK — Columbia Records has appointed Group A Enterprises, Inc. exclusive representatives to the apparel trade for Columbia Chil-dren's Books and Records and dren's Books Lancelot Press.

Lancelot Press. Feeling that there is a vast and heretofore untapped potential for the sale of children's books and records through outlets in children's apparel departments and stores, Columbia, with Group A Enterprises, plans to begin marketing the new "Sesame Street" series of books and records through these outlets in the immedi-ate future.

through these outlets in the immedi-ate future. Group A Enterprises is headed by Ron and Bud Gilbert, for years two names in the popular-priced chil-dren's merchandise field. With Group A Enterprises, they will be specializ-ing in non-apparel items for chil-dren's departments and stores. Group A Enterprises of dren's departments and stores. Group A Enterprises offices are at 505 8th Ave., with showrooms at 112 W. 34th Street.

Added Mileage For Uni Film

LOS ANGELES - "Where We're At," a 28-minute color documentary which traces the history of Uni Rec-ords, will garner added exposure in key U. S. cities, and throughout the world, reports Rick Frio, labels Na-

world, reports fick Frio, labels tra-tional Sales Manager. "Although the movie was original-ly produced for a one-time showing at MCA's recent sales convention in N. Y., we've since been deluged with requests for added screenings," said Frio.

requests for added screenings," said Frio. Created by Norman Winter and narrated by Gene Norman, it received strong response from MCA personnel and trade press during its initial beaming at the Americana Hotel Aug. 4. Besides celluloid greeting from Russ Regan, label's v.p. General Manager, the featurette was further highlighted by a Neil Diamond rec-ording session, a Bill Cosby comedy monolog, footage on Dewey Martin and Elton John and a series of come-dy sequences filmed along Holly-wood's "Sunset Strip." Besides domestic playdates, "Where We're At" is being sent overseas by Dick Broderick, vice president of MCA Records International for view-ing by firm's licensees.

Swaney To Producing

LOS ANGELES — David Swaney has announced that he is leaving the public relations firm of Gershman, Swaney and Gibson to enter the rec-ord producing field. Company will continue as Gersh-man and Gibson, with Mike Gersh-man continuing to head the New York Office and Bob Gibson in charge of the Los Angeles office. The firm has just taken a suite of offices at 509 Madison Avenue (53rd Street) but retins the same phone number (212) 751-6434. Swaney. who worked at Columbia

751-6434. Swaney. who worked at Columbia Records with such artsist as The Byrds and Simon and Garfunkel and was instrumental in signing Santana to that label, has formed an indepen-dent company, Oak Sign. His first project will be recording singer-song writer Billy Olive.

Musicor Launching Fall Product

NEW YORK — Musicor Records is introducing its fall product lineup to distribs, radio and local promo men via a month-long sales and promo tour by Chris Spinosa, vp and sales manager. Spinosa will hit the east coast worth coast, north central states, midwest and the south. In addition, Spinosa will promote four new singles by Gene Pitney, Sonny Turner, the

Bessie Smith Grave Marker

NEW YORK - Janis Joplin, Juanita Green, a registered nurse from Phila-delphia, and John Hammond, director of talent acquisition at Columbia tor of talent acquisition at Columbia Records, among others, shared the cost of a gravestone for legendary blues singer, Bessie Smith, whose grave had laid unmarked since her death is an auto accident in 1937. About 50 fans of the late Miss Smith were present at the unveiling recently of the stone at her gravesite in Sharon Hill, Pennsylvania, near Phil-adelphia. adelphia. Bob Altshuler, Columbia exec and

Bob Altshuler, Columbia exec and long-time admirer of her recordings, was responsible for the inscription on the stone, which reads, "The Greatest Blues Singer in the World Will Never Stop Singing—Bessie Smith—1895-1937."

Columbia recently began work on a five-part, double-record re-issue of the entire Bessie Smith catalog, 1923-1933, the single most important re-issue project in the history of the re-issue project in the history of the company. The project is the result of efforts by Hammond, who produced Bessie Smith's final Columbia rec-ording, and Chris Albertson, pro-ducer/writer and authority on the blues. The first of the projected five-part series was released last May part series was released last May. The second is scheduled for a Fall

The absence of a stone on the grave of Bessie Smith, of whom Jas-is Joplin said, "She showed me the air and taught me how to fill it," was brought to public attention when a woman wrote a letter to the Philadelphia Inquirer asking about the un-marked site.

ASCAP Tribute On

Stolz 90th Year NEW YORK — ASCAP president Stanley Adams, in official recognition of the 90th birthday Aug. 25, of Vi-ennese composer Robert Stolz has illumisated scroll from the perform-ing rights society. It read as follows: "To Professor Robert Stolz In rec-

ognition of his beautiful music, loved throughout the world, and on the occasion of his 90th birthday this affectionate tribute is

presented from his admiring col-leagues in ASCAP. Stanley Adams, President American Society of Composers, Authors and Publishers"

Professor Stolz whose name is the German word for proud, is interna-tionally known as a conductor as well as a composer of operettas. Perhaps his best known work in America was his musical score for the first German talking picture "Two Hearts in 3/4

talking picture "Two Hearts in 3/4 Time". Adams in writing Stolz, noted: "This scroll is a heartfelt expression of the esteem in which you are held by your colleagues in the American Society of Composers, Authors and Publishers, sentiments in which I join."

National General Releases Two LP's

Releases I WO LF S LOS ANGELES — National General Records has released first albums by Barbara Mason and Chariot. Miss Mason's album is titled "If You Knew Him Like I Do", and Chariot's album is titled "Chariot." Miss Mason's al-bum was produced by Jimmy Bishop; Chariot's by Chariot for Dynamite Productions Productions

Street People asd George Jones. The new fall releases include "Ap-plause" by Hugo Winterhalter, featuring instrumental versions of the Broadway, motion picture and top Broadway, motion picture and contemporary pop songs of the day; "The Best of George Jones"; a 16 contemporary pop songs of the day; "The Best of George Jones"; a 16 selection album of standards by gui-tarists Vincent Bell called "The Best of Vincest Bell"; and "Jennifer Tom-kins" by the Street People which has been included in Musicor's fall pro-gram. Additionally, there are two Latin International sets, one by Los Hispanos called "Sounds of Today," and the second by Orquestra Broad-way, who have returned to Musicor way, who have returned to Musicor after a brief stint on another label, called "Yo Quiero ser tu Juquete." The new releases will also be avail-able simultaneously on 8-track car-tridees tridges.

tridges. Musicor's fall program offers "substantial" discounts on all orders plus deferred billing over a three month period, Oct., Nov. and Dec. In addition, Musicor is offering spiffs for each salesman in the field based upon orders written not only on new product, but on the entire Musicor catalog as well, including both al-bums and tapes. Art Talmadge, label president, advised that new product is available for immediate shipment to all distribution points on a first come all distribution points on a first come first serve basis.

New Young LP Due

BURBANK — Neil Young's new al-bum, "After the Gold Rush," his first solo LP since he joined Crosby, Stills and Nash, will be released August 21 on the Reprise label of Warner Bros.

on the Reprise label of Warner Bros. Records. This is Young's third album on Reprise. His last release, "Everybody Knows This Is Nowhere," is current-ly on the chart. "After the Gold Rush" has exceeded 300,000 in ad-vance orders, and is expected to reach gold record status by release data date

Warner Bros. Records has begun a massive advertising and promotional campaign for the album, including an unprecedented \$80,000 worth of saturation radio buys on 25 major top 40 stations across the country. Addi-tionally, national advertising is being placed in trade magazines and in un-

placed in trade magazines and in un-derground and mid-road consumer publications, and 5,000 special pos-ters are being prepared for point-of-sale display. Most of the songs written by Neil Young for "After the Gold Rush" were inspired by a screenplay of the same name written by Dean Stock-well and Herb Berman.

Stern Is 'Fiddler'

NEW YORK — Issac Stern has re-corded the music for the roof-top fiddler scenes for "Fiddler On The Roof," now filming in Yugoslavia. However, the noted violinist did not have to take the precarious perch on the housetop. This assignment was handed to actor Tutte Lemkow, who is also a musician in his own right.

who is also a musician in his own right. "Fiddler On The Roof" went before the cameras in Zagreb, this week with Norman Jewison producing and di-recting. One of the most popular musicals ever produced, "Fiddler On The Roof" is being filmed under the Minicip Contice hermor for release by Mirisch-Cartier banner for release by United Artists. Heading the cast are Topol as Tevye, with Norma Crane, Molly Picon and Leonard Frey.

New Capitol Trio

HOLLYWOOD - Capitol Records HOLLY WOOD — Capitol Records has signed Ashton, Gardner & Dyke, the trio discovered by Delaney and Bonnie as the result of a joint book-ing. The group later came to the attention of Eric Clapton and George Harrison, whose enthusiasm was such that Horwise bioged in medication that Harrison, himself, produced their first single in England.

Ashton, Gardner & Dyke's first album for Capitol is slated for Sep-tember release. Their executive pro-ducer for the label is Artie Mogull.

Atlantic Bows 2nd Crimson LP

NEW YORK — King Crimson's sec-ond album, "In the Wake of Posei-don," has been released on Atlantic. Though the original group has bro-ken up, four of the five members appear on this LP.

appear on this LP. Of the former Crimson, Robert Fripp, Greg Lake, Michael Giles and Peter Sinfield are featured on "Posei-don," with the addition of several leading British musicians including Keith Tippet, Mel Collins, Peter Giles and Gordon Haskell. All the material on the LP was composed by Robert Fripp and Peter Sinfield.

King Crimson, the nucleus of which costinues to be Fripp and Sinfield, are currently in the process of preparing their third album. The group is also planning to make their second U. S. tour later this year.

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Capitol Offers Comix To Promote New Group

HOLLYWOOD-Capitol Records can claim another first in the press kit just mailed with the Shiva's Head-band album, "Take Me to the Moun-tains." The innovation is a four-color comix book designed to replace the usual "bio" by Austin, Texas, artist Jim Franklyn, who publishes Arma-dillo Comix. He has also been associ-ated with the Vulcan Gas Co., of Austin, as their resident artist.

Franklyn supervised and executed Franklyn supervised and executed the total promotional graphics under the direction of Capitol publicist Liza Williams, who brought him to Capitol Tower for three weeks. Support ma-terials he designed included a poster, a mailing envelope, and underground press advertisements in addition to the comix and the album cover.

Concomitant with the Shiva's Head-band album release, Armadillo World Headquarters opened in Austin to serve as home base for the group and to offer community services for the over 70,000 students at the University of Torus and its peripheral community Texas and its peripheral community.

Prophesy And LHI Bow Two New LP's

NEW YORK - Bell Records has NEW YORK — Bell Records has announced the release of two new albums by Bell-distributed labels. On Prophesy Records is "Birth Control," the debut LP by the group of the same name. LHI Records has released "Take It And Smile," Eve's initial album.

album. One of the new German groups discovered by Prophesy President Mickey Shapiro, Birth Control is five young musicians who have been work-ing as a group in Germany. Eve is composed of three young women, Laura Polkinghorne Creamer, Mar-sha Jo Temmer and Joan Sliwin. The Misses Creamer and Temmer wrote four of the selections on "Take It And Smile." Miss Sliwin drew the album cover a sketch of Eve. The vocal arrangements were written by all three girls.

Stallman To Coast

NEW YORK — Lou Stallman, presi-dent of Think Stallmas Productions and writer of the Supreme hit, "Everybody's Got the Right to Love," is going to the west coast to negotiate a production deal for a new group, Sabudi. He'll be accompanied by Bob Susser. Stallman also files to London in four weeks to negotiate a European publishing deal.

"Invictus Is Denamic" FREDA PAYNE BAND OF HOLD Includes The New Hit Single: Deeper & Deeper

Band of Gold: A New Albu Holland-Dozier-Holland Productions, In "The Creative Corporatio

CREATIVE ATTRACTIONS, INC. 3125 CADILLAC TOWER DETROIT, MICHIGAN 48226 (313) 961-0106

Distributed, Marketed and Promoted by Capitol Records Distributing Corp.



shBex Looking Ahead

- **1 SING OUT THE LOVE** (IN MY HEART) (Trousdale—BMI) The Arkade (ABC—Dunhill 4247)
- SOMEBODY'S BEEN SLEEPING (Gold Forever—BMI) 100 Proof (Hot Wax 7004)
- 3 YOU'RE GONNA MAKE IT (Coliage—ASCAP) Festivals (Colussus 122)
- 4 YAKETY YAK (Tiger—BMI) The Pipkins (Capitol 2874)
- INDIANA WANTS ME (Jobete—BMI) R. Dean Taylor (Rare Earth 5013)
- 6 DO WHAT YOU WANNA DO (Brig Tiny Tiger—ASCAP) 5 Flights Up (T-A 202)
- WHAT A BUMMER (Sixuyus/Kama Sutra-BMI) The Jaggerz (Kama Sutra 513)
- SHE WORKS IN A 8 WOMAN'S WAY (January—BMI) Edison Lighthouse (Bell 9071)
- 9 MISS ABRAMS
- (Great Honesty Music-BMI) Mill Valley (Reprise 0928)
- MONTEGO BAY 10 (Cheezeburger—BMI) Bobby Bloom (L&R 157)

- 11 A SONG THAT NEVER COMES (Ampco—ASCAP) Mama Cass Elliot (Dunhill 4244) 12 SALLY
- UA Music—ASCAP) Michael Parks (MGM K14154) 13 SET ME FREE (Tree-BMI) Esther Philips (Atlantic 19388)
- 14 THE CIRCLE GAME (Siquomb-BMI) Buffy Sainte-Marie (Vanguard 35108)
- 15 AS YEARS GO BY Makhan-Blackwood Ltd. Canada—BMI) Mashmakhan (Epic 510634)
- 16 I WON'T CRY (Ron-BMI) Johnny Adams (SSS 809)
- 17 A PART OF ME (Zethus Music/Intersong USA Inc.—ASCAP) Country Funk (Polydor PD2-14034)
- 18 LET ME BRING YOU UP (Don Kirshner—BMI) Ron Dante (Kirshner 221)
- 19 YEARS MAY COME YEARS MAY GO
- (September/Cyril Shane—ASCAP) The Irish Rovers (Decca 32723) MY WOMAN, MY WOMAN, 20 MY WIFE
 - (Mariposa—BMI) Dear Martin (Reprise 0934)

- 21 I LIKE YOUR STYLE/WE CAN MAKE IT (Jobete—BMI) The Originals (Soul 35074)
- 22 CRAZY LOVE (Vangan—BMI) Happenings (Jubilee)
- 23 NOW IS THE TIME (Almo-BMI) Sisters Love (A&M 1212)
- 24 GROOVIN' WITH MR. BLOE (Love—BMI) Cool Heat (Forward/MGM 152)
- 25 I HAVE LEARNED TO DO WITHOUT YOU (Groovesville-BMI)
- 26 SOMEBODY'S CHANGIN' MY SWEET BABY'S MIND (Dakar—BMI) Little Milton Campbell (Checker 1231)
- 27 RUNAWAY PEOPLE (Drive-In/Westward—BMI) Dyke & Blazers (Oríginal Sound 96)
- 28 SWEET GINGERBREAD MAN (Leo Feist—ASCAP) Mike Curb Congregation (MGM 14140)
- 29 EMPTY PAGES (Irving Music—BMI) Traffic (UA ———)
- **30 YOU BETTER THINK TWICE** (Little Dickens—ASCAP) Poco (Epic 10636)

- 31 BETTER TIMES ARE COMING (Noma Music/Rhino—BMI) Rhinoceras (Elektra 74775)
- 32 NOW IS THE TIME (Irving Music—BMI) Sisters Love (A&M 1178)
- 33 NEVER GOIN' HOME (Pocket Full—BMI) Owen B. (Janus 123)
- 34 LOOK WHAT THEY'VE DONE TO MY SONG MA
 - (Amelanie/Kama Rippa—BMI) The New Seekers (Elektra 45699)
- 35 I WILL SURVIVE (Tro-Andover-ASCAP) Arrival (London 1027)
- DOWN TO THE VALLY 36 (Dunbar—BMI) Nilsson (RCA 0362)
- 37 I WANNA KNOW IF ITS GOOD TO YOU (Bridgeport—BMI) Funkadelics (Westbound 167)
- 38 LET THE MUSIC TAKE YOUR MIND (Stephanye/Delightful—BMI) Kool & The Gang (De-Lite 529)
- 39 FUNK #49
- (Pamco/Home Made—BMI) James Gang (ABC 11272)
- 40 I'LL PAINT YOU A SONG (Ensign—BMI) Mac Davis (Columbia 45192)

Elvis Presley, Tom Jones

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DICK DOHERTY

At the

COPACABANA, August 20th-September 2nd



Larry Spellman



People who listen to Ronnie Dyson don't know what they're listening to.

They hear him on Top 40 radio. And don't know that his hit single comes from a smash off-Broadway show. Or they know that it comes from the show. But have no idea that it's in the Top 40. Or they hear him on middleof-the-road radio. And don't know that he's also an R&B star.

All we know is that Ronnie Dyson is on his way to a million seller.

"(If You Let Me Make Love To You Then) Why Can't I Touch You?"* has broken through every audience barrier. And now that it's become the title

And now that it's become the title song for his new album, it ought to do more of the same thing. One thing is certain. There are a lot

One thing is certain. There are a lot of people. And even if they don't know what they're listening to, they know what they like. RONNIE DY

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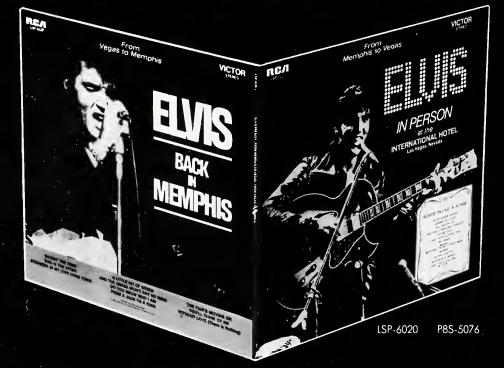
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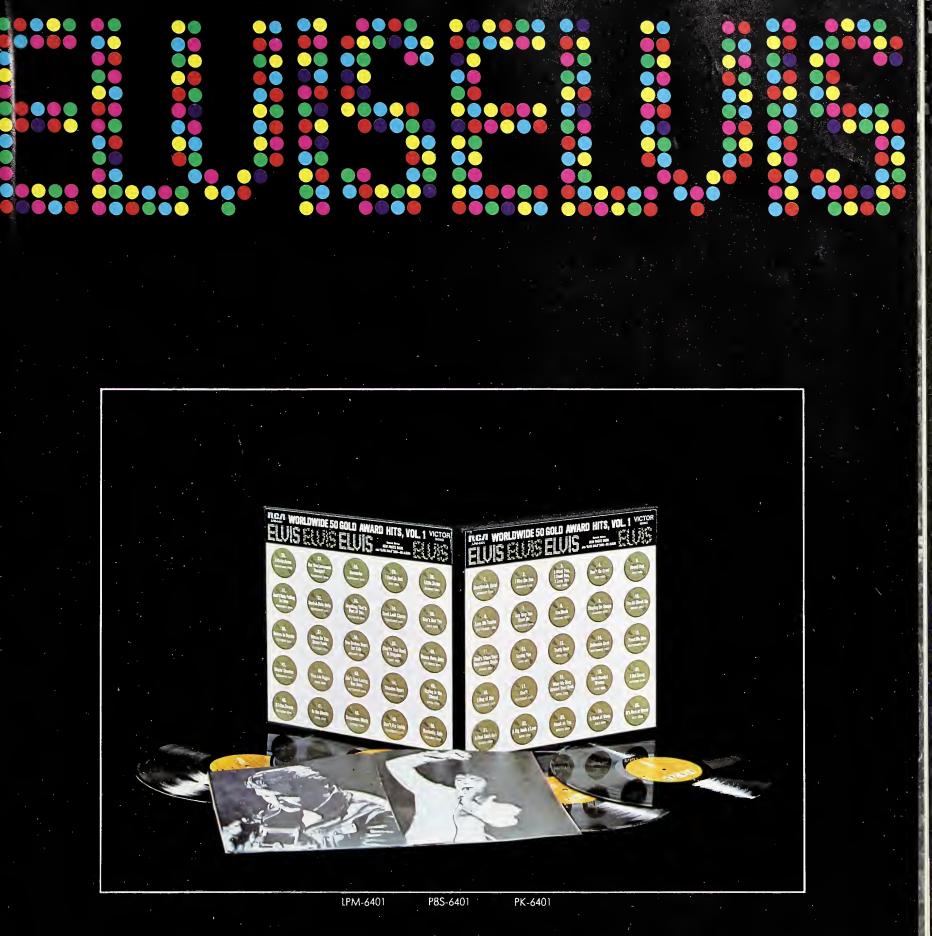


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50 Golden Hits as originally recorded. Now on L.P., Stereo 8 and Cassette Tapes with a special souvenir photo album.

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tape news report

200 Musical Video Cartridges to Bow Spring, 1971, On AVCO Cartrivision

NEW YORK -- More than 200 musi-NEW YORK — More than 200 musi-cal video cartridges covering the en-tire entertainment field, including full-length rock and pop concerts, country and western music, and clas-sical productions of operas and bal-let, will be available to the consumer by Spring, from 1971, from Cartrivi-sion Announcement was made by Saby Spring, from 1911, from Cartrivi-sion. Announcement was made by Sa-muel W. Gelfman, vice-president in charge of production and program-ming for Cartridge Television, Inc. (a subsidiary of AVCO Corporation) which has developed the Cartrivision system.

Geifman said he is currently in ne-Ge'fman said he is currently in ne-gotiation with the representatives of Leonard Bernstein. Van Karajian, Rolling Stones, The Band, Harry Belafonte, Judy Collins, Joan Baez, Arlo Guthrie and Pete Seeger, among others, relative to specially-produced video cassette shows running any-where from 30 minutes to two hours for use with AVCO's new Cartrivi-sion system.

'Use when a n system. 'Some shows we will finance our-ves," Gelfman said. "Other producselves."

EVR Called 'Paperback' Of Motion Picture Biz

LOS ANGELES — "Evr will become the paperback of the motion picture industry," predicted Robert E. Brock-way, president of the CBS Electronic Video Recording Division. At a press conference at the Beverely Hills Ho-tel last week, he predicted that re-venues from EVR cartridge rentals and sales will become as important to producers and distributors of motion pictures as the paperback has become in book publishing.

in book publishing. Addressing members of the Na-tional Academy of Television Arts and Sciences, Brockway also predict-ed that tape will not survive as a ed that tape will not survive as a playback device in pre-recorded vi-deo, but that only systems developed especially for this market, "like CBS's EVR," will predominate. Brockway also indicated that EVR cartridges and teleplayers are "on schedule." schedule

schedule." He warned motion picture pro-ducers and distributors not to delay decision to offer their libraries in pre-recorded video form; that plans must be made immediately by major companies, if the motion picture in-dustry is to reap a harvest of profits from this new field

from this new field. Brockway also warned Hollywood executives against being "trapped by confusing claims from allegedly com-peting systems." He said that filmakpeting systems." He said that filmak-ers would reject videotape systems as a major vehicle for pre-recorded vi-deo, not only becasue of lack of pro-tection against piracy afforded copy-right owners, but also because of the "technical superiority of the CBS system." Acknowledging that video-tape hes an important role in televisystem. Acknowledging that video-tape has an important role in televi-sion, Brockway said that its primary use in the new field would be in pro-ducing original product for prouse in the new field would be in pro-ducing original product for pre-recorded video and for that small segment of the potential market wanting to record programs "off-the-air for later replay." "The role of pre-recorded video is not to make films and telecasts avail-able for viewing at another time. Vi-deotape has been around, available to accomplish this, for some years, but

dectape has been around, available to accomplish this, for some years, but no major penetration with the public. The real value of EVR lies with its ability to bring forth a variety of professionally pre-recorded product, most of which has never appeared on television before," Brockway con-tended tended.

tions will be joint ventures with the artists and still others will be co-financed or full-financed by motion picture production companies and record companies."

Gelfman predicted that the eventual purchase price of a musical video cartridge would be reduced to what a long-playing record now costs at the retail level and that such cartridges, not only in the musical area but also in all other fields where sight and sound can be wedded, would become a economic force in the counmajor

major economic force in the coun-try's fiscal health. "We envision that the musical al-bum of the future will be a complete visual production, some with a story, some non-linear, some things that we can't even envision at this time. AVCO's Cartrivision will be a prime supplier in this exciting new field," he said he said.

Cartrivision already has 200 Cartrivision already has 200 feature films in its catalogue, includ-ing 75 from AVCO-Embassy Pic-tures, 50 from United Artists, 28 from Lion International and the rest from various independent distribu-tors. Ready for distribution by Feb. 1971, the films will be consumer-marketed on a rental basis. Included among the titles are such

marketed on a rental basis. Included among the titles are such outstanding motion pictures as: "Bocaccio 70," "Divorce, American Style," "8½," "Darlin," "Robbery." "The Lion In Winter," "Belles of St. Trinian," "Wee Geordie," "I'm All Right, Jack." "The Green Man" and "The Day The Earth Caught Fire". The Cartrivision sets, which will be on the market in early 1971, are ex-pected to retail in the \$800-900 range for the combination Cartrivision tane-deck and the television receiver. Admiral Corporation of Chicago re-cently became the initial television

Admiral Corporation of Chicago re-cently became the initial television set manufacturer to adapt the Car-trivision tape deck system. Production of the Cartrivision tape deck units, which will eventually work with all TV receivers manufac-tured, will take place at AVCO Car-tridge Televison facilities in Ala-bama, Ohio and Indiana.

Merit Dist. Phased Into California Record Dist.

TORRANCE, Calif. — Merit Dis-tributors, a National Tape Subsidi-ary, is being phased out, and its sales, promotion and inventory oper-ations will be consolidated into Cali-fornia Record Distributors, another local National Tape owned company. Merit, an eight year old record dis-tributorship, is shifting over all the lines it handles to its sister company, California Record Distributors, to al-low for a more "sophisticated and streamlined administrative oper-ation", according to president Jack according to president Jack ation"

Lewerke. Merit's five salesmen, plus Bob Kirstein, general manager, are con-tinuing with their representation of such lines as: DGG, Polydor, tinuing with their representation of such lines as: DGG, Polydor, Stax/Vo¹t, Mainstream, Flying Dutch-man, Milestones, Takoma, Vault and

man, Milestones, Takoma, Vault and Beverly Hills. Hitsville Distributors and United Tape Distributors, two other Nation-al Tape subsidiaries operating out of a central warehouse here, continue in their separate specialty areas. The major change according to

The major change, according to Lewerke, is that California Record Distributors personnel will now hanaccording to dle accounting and inventory for the lines formerly handled by Merit. "This move consolidates these functions and eliminates much paperwork by a number of people," Lewerke stated.

Anti-Boot Leaders to Address NARM

PHILADELPHIA - Part of the PHILADELPHIA — Part of the prodgram for the opening session of the 1970 NARM Tape Convention (Sunday, Sept. 20, the Fairmont Ho-tel in Dalla) Jules Yarnell, RIAA Special Investigator, and John Clark, of the law firm of Abeles and Clark, will speak to the industry group on the current problems of illegal dupli-cation and counterfeiting. cation and counterfeiting. Yarneil, an attorney and former

ITA Speaker Roster

NEW YORK — In addition to Mrs. Virginia H. Knauer, Special Assis-tant to the President on Consumer Affairs, ITA has announced the key tape industry executives who will speak at the International Tape Association luncheon, to be held at the Plaza Hotel in New York, Wed. Aug. 26. These speakers will cover the important areas of the overall tape industry.

Oscar Kusisto, president of Moto-rola Automotive Products, will act as olscar Kusisto, president of Moto-rola Automotive Products, will act as chairman and introduce speakers who include: Tom Bonetti, vice-president -general manager, GRT Music Tapes; Alice Donnenfeld, counsel, Time-Life Video; James R. Gall, vice-president, marketing, Lear-Jet Stereo; Paul B. Nelson, Jr., vice-president - general manager, North American Philips Corp.; John Jackson, manager tech-nical services, BASF Systems, Inc.; Irving Stimler, president, Optronics Libraries and M. Warren Troob, secretary-legal counsel, ITA. "Reservations have been received from industry leaders who are com-ing to New York from all over the country as this is a tape industry luncheon and not limited to members of ITA," Larry Finley, executive di-rector, stated. The luncheon and speeches will

rector, stated. The luncheon and speeches will take place from 12:30 to 2:30, with a cocktail reception from noon to 12:30. Reservation requests should be mailed to International Tape Association, Inc., 315 West 70 St. or by phone (212) 877-6030 or (212) 873-5757.

FBI agent, is devoting all his efforts to the investigation of leads provided by various industry sources on coun-terfeit and bootleg tapes. John Clark is chief counsel to the Harry Fox Office, the collection agency for many music publishers in the industry.

music publishers in the industry. In making the announcement re-garding Yarnell and Clark's partici-pation, Jules Malamud, NARM's ex-ecutive director, stated:" "This in-depth look at the most pressing problem which faces the growing tape industry today, is one which NARM feels is long overdue. Semi-nar sessions on the subject at the NARM Convention in March focused on the problem, but the increase in nar sessions on the subject at the NARM Convention in March focused on the problem, but the increase in tape bootlegging and the magnitude of its rammications to everyone in the business—manufacturer, whole-saler, retailer, artist, publisher, and consumer—makes this an area in which all of us should be better in-formed. The NARM membership will be brought up to date on what is actual-ly being done presently to counteract this activity. They will be discussing the various legal avenues for attack-ing the problem, state legislation currently in effect, and the possibility of federal legis'ation via the pro-posed copyright bill."

Address Correction On ITTC Purchaser

NEWARK — In last week's Tape News Report story on the purchase of ITTC's assets by Mobile Record & Tape, the address of the firm was incorrectly stated. Tradesters wishing to contact Mobile may reach them at 213 Vanderpool St., Newark, N. J. or ca¹¹ (201) 243-1044. Firm president Richard Fernandez

Firm president Richard Fernandez, who runs the firm from that location, advised last week that Mobile partadvised last week that Mobile part-ners Mort Kalb and Ed Vice have moved to the ITTC operation in Fairfield, N. J. and can be reached there at (201) 228-4560.

Marketing-Merchandising

Thirteen new distributors have been named to handle sales and service of the new Ampex ABR-10 and ABR-15 professional audio recorder/reproducers, it was announced by Donald F. Smith, national sales manager, Ampex professional audio division. This brings the total number of Ampex ABR distributors to 26.

The new distributors: Fanta Sound, Nashville, Tennessee; Medico Electric Laboraties, Glendale, California; Pacific Recorders and Engineering, San Diego, California; Purchase Radio Electronics, Buffalo, New York; Low Power Broadcast, Frazer, Pennsylvania; Evans Supply, Inc., Salt Lake City, Utah; Ancha Electronics, Inc., Chicago, Illinois; Radio Distributor Co., Indianapolis, Indiana; Carolina Radio Supply Co., Greenville, South Carolina; Suppliers, Inc., Fresno, California; Klopf Audio-Video Company, Dayton, Ohio; Boynton Studio, Scarsdale, New York; Audio Video Corporation, Elsmore, New York.

The Ampex professional audio division, Redwood City, California, manufactures and markets professional audio recorders and accessories for use by radio and television stations, master recording studios, education, government and industry.

Audio Magnetics, cassette, cartridge and reel-to-reel tape manufacturer, has appointed three manufacturer representatives: Sam Srour & Associates, of Kenilworth. Md., which will cover Maryland, Virginia, North Carolina and Washington, D.C.; Olson Sales, of San Mateo, Calif., which will cover Northern California, and Jerry Landis, of Cleveland, who will cover Ohio. The representatives will carry a complete line of blank tape products, including

cassette, cartridge and reel. \$ \$ \$

Belair will be merchandising its portable 8-track cartrdige-AM-FM multiplex radio on seven national television shows as a give-away prize. This is the second year the hardware manufacturer has gone to national television as an exploitation means of introducing its unique portable equipment. The model to be offered as a prize this fall is the 412, which marries AM, FM/stereo radio with a stereo cartridge player.

The equipment will be given away, with appropriate time spent on explaining its features, on the following shows: Let's Make A Deal, Newlywed Game, It Takes Two, Concentration, Sale Of The Century, Hollywood Squares. Both the daytime and evening versons of Let's Make A Deal will offer the player to winning con-testants, with an estimated 22.3 million persons watching the night time version and 10 million tuning in the daytime program.

War is not healthy for children and other living things

<text>

Edwin Starr believes this. You must have believed it too. Otherwise "War" (G7101) wouldn't be the best selling record it is today. Maybe it's the "War" to end all wars. There's more of Edwin's

Q

10/70

of Edwin's message in his latest album "War & Peace".

GS948



DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

New To The Top 100

#1 SIGNED SEALED DELIVERED I'M YOURS (2:45) Stevie Wonder-Tamla 54196 2457 Woodward Ave, Detroit, Mich. PROD: Stevie Wonder c/o Tamla PUB: Jobete BMI (same address) WRITERS: S. Wonder-L. Garrett-S. Wright-L. Hardaway ARR: Paul Riser FLIP: I'm More Than Happy

#2 SPILL THE WINE (3:59) Eric Burdon & War-MGM 14118 1350 Ave. of the Americas, NYC. PUB: Far-Out c/o Cohen & Boyle 6430 Sunset Blvd. L.A. Calif. WRITERS: War FLIP: Magic Mountain

#3 MAKE IT WITH YOU (3:14) Bread-Elektra 45686 15 Columbus Circle, NYC. PROD: David Gates </o Elektra PUB: Screen Gems/Columbia BMI 711 5th Ave, NYC WRITER: D. Gates FLIP: Why Do You Keep Me Waiting

#4 WAR (3:12) Edwin Star-Gordy 7101 2457 Woodward Ave, Detroit, Mich. PROD: Norman Whitfield c/o Gordy PUB: Jobete BMI (same address) WRITERS: N. Whitfield-B. Strong FLIP: He Who Picks A Rose

#5 IN THE SUMMERTIME (3:40) Mungo Jerry-Janus 125 I700 Bway, NYC. PROD: Barry Murray c/o Pye ATV House, London, Eng. PUB: Limited/Don Kirshner BMI WRITERS: Ray Dorset FLIP: Mighty Man

#6 CLOSE TO YOU (3:40) Carpenters-A&M 1183 1416 N LaBrea, L.A. Calif. PROD: Jack Daughtery c/o A&M PUB: Blue Seas, Jac US Songs ASCAP WRITERS: Hal David-Burt Bacharach ARR: Richard Carpenter FLIP: I Keep On Loving You

#7 LAY A LITTLE LOVIN' ON ME (3:04) Robin McNamara-Steed 724 Gulf & Western Plaza, Circle, NYC. PROD: Jeff Barry c/o Unart PUB: Unart BMI 729 7th Ave, NYC. WRITERS: Jeff Barry-J. Cretecos-R. McNamara FLIP: I'LL Tell You Tomorrow

#8 TIGHTER AND TIGHTER (2:45) Alive & Kicking-Roulette 7048 17 W 60 St. NYC. PROD: T. James-Bob Ring c/o Mark Alan, 300 W 55 St. NYC. PUB: Bib Seven BMI c/o Roulette WRITERS: T. James-B. King ARR: Jimmy Wisner FLIP: Sunday Morning

#9 25 OR 6 TO 4 (2:52) Chicago-Columbia 45194 51 W 52 St. NYC. PROD: James Wilbon Guercia c/o Columbia PUB: Aurelius BMI 77BI Sunset Blvd. L.A. Callf. WRITER: S. R. Lamms FLIP: Where Do We Go From Here

#10 IF YOU LET ME MAKE LOVE TO YOU THEN WHY CAN'T I TOUCH YOU (3:26) Ronnie Dyson-Columbia 45110 51 West 52 St. NYC. PROD: Billy Jackson c/o Columbia PUB: Chappell ASCAP 609 5th Ave, NYC WRITERS: C. C. Courtney-P. Link ARR: Ellen Starr-Jimmy Wisner FLIP: Girl Don't Come

#11 I JUST CAN'T HELP BELIEVING (2:57) B. J. Thomas-Scepter 12283 254 W 54 St. NYC. PROD: Chips Moman 827 Thomas St. Memphis, Tenn PUB: Screen Gems/Columbia BMI 711 5th Ave, NYC. WRITERS: Mann-Weil ARR: Glen Spreen-Mike Leech FLIP: Send My Picture To Scranton, Pa.

#12 PATCHES (3:10) Clarence Carter-Atlantic 2748 1841 Bway, NYC PROD: Rick Hall, Music Shoals, Ala. PUB: Gold Forever BMI 2601 Cadillac Tower, Det.Mich. WRITERS: Dunbar-N. Johnson FLIP: Say It One More Time

#13 AIN'T NO MOUNTAIN HIGH ENOUGH (3:15) Diana Ross-Motown 1169 2457 Woodward Ave., Detroit, Mich. PROD: N. Ashford & V. Simpson (Motown) PUB: Jobete BMI (same address) WRITERS: N. Ashford & V. Simpson ARR: Paul Riser FLIP: Can't It Wait Until Tomorrow

#14 SUMMERTIME BLUES (3:22) The Who-Decca 32708 445 Park Ave, NVC. PROD: Kit Lambert-Chris Stamp, London, Eng. PUB: Viva Rubaler, Elvis Presley BMI WRITERS: Eddie Cochran-Jerry Capehart FLIP: Heaven And Heil #15 LOOKIN' OUT MY BACK DOOR (2:31) Creedence Clearwater Revival-Fantasy 645 1281 30th St. Oakland, Calif. PROD: John C. Fogerty (Fantasy) PUB: Jondora---BMI WRITER: J. C. Fogerty ARR: John C. Fogerty FLIP: Long As I Can See The Light

#16 OVERTURE FROM TOMMY (2:30) Assembled Multitude-Atlantic 2737 1841 Bway, NYC. PROD: Bill Buster c/o Atlantic PUB: Track BMI 200 W 57 St. NYC. WRITER: Peter Townhend ARR: Tom Sellers FLIP: Mud

#17 GET UP I FEEL LIKE BEING LIKE A SEX MACHINE, Pt. 1 (2:49) James Brown-King 6318 1540 Brewster Ave, Cinn. Ohio PROD: James Brown c/o King PUB: Dynatone BMI (same address) WRITERS: J. Brown-Bobby Byrd-Ron Lenhoff FLIP: Get Up I Feel Like Being Like A Sex Machine, Pt. 2

#18 TELL IT ALL BROTHER (3:22) Kenny Rogers & First Edition-Reprise 0923 4000 Warner Blvd. Burbank, Calif. PROD: Jimmy Bowen-K. Rogers c/o Amos 6565 Sunset Blvd. L.A. Calif. PUB: Sunbeam BMI 22 W 4B st. NYC. WRITER: Alex Harvey FLIP: Just Remember You Are My Sunshine

#19 EVERYBODY'S GOT THEIR RIGHT TO LOVE (2:38) Supremes-Motown 1167 2457 Woodward Ave, Detroit, Mich. PROD: Frank Wilson c/O Motown PUB: Think Stallman BMI 333 E 70 St. NYC. WRITER: L. Stallman ARR: David Van Dipitte FLIP: I Love You More

#20 BAND OF GOLD (2:50) Freda Payne-Invictus 9075 2601 Cadillac Tower, Detroit, Mich. PROD: Holland-Dozier-Holland c/o Invictus PUB: Gold Forever BMI (same address) WRITERS: R. Dunbar-B. Wayne FLIP: The Easiest Way To Fall

#21 HI-DE-HO (3:58) 0 Blood Sweat & Tears Columbia 45204 51 West 52 Street, NYC. PROD: Roy Halee-Bobby Colomby c/o Columbia PUB: Screen Gems-Columbia-BMI, 711 5th Ave, NYC. WRITERS: G. Goffin-C. King ARR: F. Lipsius FLIP: The Eattle

#22 HAND ME DOWN WORLD (3:14) Guess Who-RCA 0367 1133 Ave. of the Americas, NYC. PROD: Jack Richardson for Nimbus 9 PUB: Dunbar BMI 1650 Bay, NYC. WRITER: Winter FLIP: Runnin' Down The Street

#23 JULIE, DO YA LOVE ME (2:52) Bobby Sherman-Metromedia 194 1700 Bway, NYC. PROD: Jackie Mills 6430 Sunset Blvd. H'wood, Cal. PUB: Lucon/Sequel BMI c/o Jackie Mills WRITER: T. Bahles ARR: Al Capps FLIP: Spend Some Time Lovin' Me

#24 BIG YELLOW TAXI (2:10) Neighborhood-Big Tree 102 1650 Bway, NYC. PROD: Jimmy Bryant c/o Big Tree PUB: Sequombi BMI 55 Liberty St. NYC. WRITER: J. Mitchell FLIP: You Could Be Born AgaIn

#25 D0 YOU SEE MY LOVE (3:14) Jr. Walker & All Stars-Soul 35073 2457 Woodward Ave, Detroit, Mich. PROD: Johnny Bristol c/o Soul PUB: Jobete BMI (same address) WRITERS: R. Beavers-J. Bristol ARR: Willie Shorter FLIP: Grove And More

#26 I'VE LOST YOU (3:31) Elvis Presley-RCA 9873 1133 Ave of the Americas, NYC. PUB: Gladys ASCAP 1619 Bway, NYC. WRITERS: Ken Howard-Alan Blaikley ARR: Bergen White FLIP: The Next Step Is Love

#27 (I KNOW) I'M LOSING YOU (3:38) Rare Earth-Rare Earth 5017 c'/ Motown 2457 Ave, Detroit, Mich. PROD: Norman Whitfield c// Motown PUB: Jobete BMI (same address) WRITERS: Grant-Holland-Whitfield FLIP: When Joannie Smiles

#28 DON'T PLAY THAT SONG (3:00) Aretha Franklin-Atlantic 2751 1841 Broadway, N.Y., N.Y. PROD: Jerry Wexker, Tom Dowd and Arif Mardin (Atlantic) PUB: Progressive BMI 241 West 72 St., N.Y. N.Y. WRITERS: B. Nelson & A. Eretgun FLIP: Let It Be

#29 WIGWAM (3:32) Bob Dylan-Columbia 45199 51 W 52 St. NYC. PROD: Bob Johnston c/o Columbia PUB: Tro-Melody Trails BMI 10 Col. Cir. NYC. WRITER: A. F. Beddoe FLIP: Wigwam

#30 SOLITARY MAN (2:28) Neil Diamond-Bang 578 1650 Bway, NYC. PROD: Jeff Barry-Ellie Greenwich 729 7th Ave, NYC. PUB: Tallyrand BMI (c/o Jeff Barry) WRITER: N. Diamond FLIP: The Time Is Now

#31 GROOVY SITUATION (3:14) Gen Chandler-Mercury 73083 35 E Wacker Drive, Chicago, III. PROD: Gene Chandler c/o Mercury PUB: Cachand BMI Patcheal BMI c/o Gene Chandler 1321 S Michigan Ave, Chicago, III. WRITERS: Russell Lewis-Herman Davis ARR: Tom Washington FLIP: Not The Marrying KInd

#32 00H 00H CHILD (3:11) Five Stairsteps-Buddah 165 1650 Bway, NYC. PROD: Stan Vincent 300 W 55 St. NYC PUB: Duckstein/Kama Sutra BMI c/o Buddah WRITER: S. Vincent .FLIP: Who Do You Belong To

#33 MAMA TOLD ME NOT TO COME (2:58) Three Dog Night-Dunhill 4239 8255 Beverly Blvd. L.A. Calif. PROD: Richie Podolor c/o American Studios 11386 Ventura Blvd. Sherman Ooks, Calif. PUB: January BMI 25 W 56 St. NYC. WRITER: Randy Newman FLIP: Rock And Roll Widow

#34 BALL OF CONFUSION (4:04) Temptations-Gordy 7099 2457 Woodward Ave, Detroit, Mich. PROD: Norman Whitfield c/o Gordy PUB: Jobete BMI (same address) WRITERS: Whitfield-Strong FLIP: It's Summer

#35 OHIO (3:00) Crosby, Stills, Nash, Young-Atlantic 2740 1841 Bway, NYC. PROD: Crosby Stills Nash Young c/o Atlantic PUB: Cotillion BMI c/o Atlantic Broken Arrow BMI 449 S Bev. Dr. Bev. Hills, Calif. WRITER: Neil Young FLIP: Find The Last Of Freedom

#36 MAYBE (4:06) Three Degrees-Roulette 7079 17 W 60 St. NYC. PROD: Richard Barrett c/o Roulette PUB: Norm BMI (same address) WRITER: R. Barrett ARR: Swanson-Barrett FLIP: Collage

#37 SILVER BIRD (3:05) Mark Lindsay-Columbia 45180 S1 West 52 St. NYC. PROD: Jerry Fuller c/o Columbia PUB: Kangaroo BMI 225 E 63 St. NYC. WRITER: K. Young ARR: Artie Butler FLIP: So Hard To Leave You

#38 ITS A SHAME (2:57) Spinners-V.I.P. 25057 c/o Motown 2457 Woodward Ave, Det. Mich. PROD: Stevie Wonder c/o Motown PUB: Jobete BMI (same address) WRITERS: Wonder-Garret-Wright ARR: Paul Riser FLIP: Together We Can Make Such Sweet Music

#39 AMERICA, COMMUNICATE WITH ME (3:06) Ray Stevens-Barnaby 2016 51 W 52 St. NYC. PROD: Ray Stevens for Ahab PUB: Ahab BMI Meadowgreen Dr. Franklin, Tenn. WRITER: Ray Stevens ARR: R. Stevens FLIP: Monkey See Monkey Do

#40 SING A SONG FOR FREEDOM (3:00) Frigid Pink-Parrot 349 539 W 25 St. NYC. PROD: Pink Uultd. s/o Parrot PUB: Pink Unitd BMI WRITERS: Beaudry-Thompson-R. Stevers FLIP: End Of The Line

#41 SLY SLICK & THE WICKED (2:57) The Lost Generation-Brunswick 55436 445Park Ave, NYC. PROD: Eugene Record c/o Brunswick PUB: Julio-Bryan BMI WRITERS: Lowrell Simon-Larry Brown Lee Gus Redwood ARR: Tom Tom Washington FLIP: You're So Young But You're So True

#42 GLORY, GLORY (3:24) Rascals-Atlantic 2743 1841 Bway, NYC PROD: Rascals Inc. with Arif Mardin c/o Atlantic PUB: Slacsar ASCAP 444 Mad. Ave, NYC. WRITER: Felix Cavaliere FLIP: You Don't Know #43 HUMMING BIRD (3:49) B. B. KING-ABC 11268 8255 Bev. Blvd. L.A. Cal. PROD: Bill Szymczyk c/o ABC PUB: Skyhill BMI c/o A&M 1416 N. LaBrea, L.A. Cal. WRITER: L. Russell ARR: Jimmie Haskell FLIP: Ask Me No Questions

#44 SNOWBIRD (2:08) Ann Murray-Capitol 2738 1740 N Vine, L.A. Cal. PROD: Bryan Ahern c/o Capitol PUB: Beechwood BMI c/o Capitol WRITER: Gene MacLellan FLIP: Just Bidin' My Time

#45 THE NEXT STEP IS LOVE (3:30) Elvis Presley-RCA 9B73 1133 Ave of the Americas, NYC. PUB: Gladys ASCAP 1619 Bway, NYC. WRITERS: Paul Evans-Paul Parnes FLIP: I've Lost You

#46 I WANT TO TAKE YOU HIGHER (2:51) Ike & Tina Turner-Liberty 56177 6920 Sunset Blvd. L.A. Calif. PUB: Daly City BMI 6922 H'wood Blvd, L.A. Calif. WRITER: Sylvester Stewart ARR: I. Turner FLIP: Contact High

#47 1 (WHO HAVE NOTHING) (2:55) Tom Jones-Parrot 40051 539 W 25 Street, NYC PROD: Peter Sullivan for Gordon Mills, 24-25 New Bond St., London W1, England PUB: Milkway Way BMI c/o Al Wilde 24 Central PW. NYC. Trio BMI 1619 Bway, NYC. Cotillion BMI 1841 Bway, NYC. WRITERS: 4.eiber/Stoller FLIP: Stop Breaking My Heart

#48 WESTBOUND #9 (2:53) Flaming Ember-Hot Wax 7003 c/o Buddah 1650 Bway, NYC. PROD: Stage Coach 2601 Cadillac Tower, Det. Mich. PUB: Gold Forever BMI c/o Stage Coach WRITERS: D. Dumas-R. Wayne FLIP: Why Don't You Stay

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#49 PAPER MACHE (2:56) Dionne Warwick-Scepter 12285 254 W 54 St. NYC. PROD: Burt Bacharach-Hal David c/o Blue Seas/Jac PUB: Blue Seas/Jac ASCAP 15 E 4B St. NYC. WRITERS: B. Bacharach-H. David ARR: B. Bacharach FLIP: The Wines Is Young

#50 BALL AND CHAIN (3:30) Tommy James-Roulette 7084 17 West 60 St. NYC. PROD: T. James-B. King c/o Mark Alan 300 W 55 St. NYC. PUB: Big 7 BMI c/o Roulette WRITERS: T. James-B. King FLIP: Candy Maker

#51 ONLY YOU KNOW AND I KNOW (4:03) Dave Mason-Blue Thumb 114 427 N Canyon, Beverly Hills, Cal. PROD: Tommy Li Puma-Dave Mason c/o Blue Thumb PUB: Irving Music BMI WRITER: Dave Mason FLIP: Sad And Deep As You

#52 RUBBER DUCKIE (2:23) Ernie (Jim Henson) Columbia 45207 51 W. 52 St., N.Y. N.Y. PROD: Thomas Z. Shepard (Columbia) PUB: Festival Attraction-ASCAP c/o Arnold Noss, 30 Beekman Place, N.Y. N.Y. WRITERS: J. MOSS ARR: Joe Raposo FLIP: Sesame Street

#53 BLACK FOX (2:18) Freddie Robinson-Pacific Jazz 88155 6920 Sunset Blvd. L.A. Calif. PROD: Higgins-Invine for Wally Roka c/o Pacific Jazz PUB: Special Agent BMI 4360 Victoria Pk Pl. L.A. Cal. WRITER: Monk Higgins ARR: Monk Higgins FLIP: Oogum Boogum Song

#54 STEALING IN THE NAME OF THE LORD (3:35) Paul Kelly-Happy Tiger 541 6565 Sunset Blvd, Suite 520, Hollywood, Calif. 9002B PROD: Buddy Killen c/o Tree PUB: Tree BMI 905 16th Ave S. Nashville, Tenn. WRITER: Paul Kelly FLIP: The Day After Forever

#55 EVERTHING'S TUESDAY (2:49) Chairman of the Board-Invictus 9079 2601 Cadillac Tower, Detroit, Mich. PROD: Holland, Dozier & Holland (Invictus) PUB: Gold Forever-BMI (same address) WRITERS: D. Dumas & R. Dunbar & E. Wayne FLIP: Patches

#56 YOU'VE BEEN MY INSPIRATION (2:55) Main Ingredient-RCA 0340 1133 Ave 0f The Americas, NYC. PROD: Sylvester Simmons McPherson c/o RCA PUB: Multimood BMI 1790 Bway, NYC. WRITER: S. McPherson AR: Bert DeCoteaux FLIP: Life Won't Be The Same Without You

GENE CHANDLER SHOWS HOW TO IMPROVE ON A GROOVY SITUATION



Vital Statistics

DETAILED INFORMATION ABOUT TITLES ON THE CASH BOX TOP 100 THIS WEEK

* New To The Top 100

#57 LONG AS I CAN SEE THE LIGHT (3:33) Greedence Clearwater Revival-Fantasy 645 L281 30th St., Oakland, Calif. PROD: John C. Fogerty (Fantasy) PUB: Jondora-BMI (same as above) WRITER: J. C. Fogerty ARR: John C. Fogerty FLIP: Lookin' Out My Back Door

++58 THAT'S WHERE I WENT WRONG (2:32) Poppy Family-London 139 539 W 25 St. NYC. PROD: Terry Jacks c/o London Records 190 Graveline St. Laurent, Que. Canada. PUB: Gone Fishin BMI WRITER: T. Jacks FLIP: Shadows On My Wall

#59 ON THE BEACH (In The Summer Time) (3:30) Fifth Dimension-Bell 913 1776 Bway, NYC. PROD: Bones Howe 8833 Sunset Blvd. L.A. Calif. PUB: Fifth Star BMI 8350 Santa Monica Blvd. L.A. Calif. WRITER: Landy McNeil ARR: Bob Alcivar-B. Holman-B. Howe FLIP: This Is Your Life

#60 CANDIDA (3:02) Dawn-Bell 903 1776 Bway, NYC. PROD: Tokens & Dave Appell c/o Bright Tunes, 1697 Bway, NYC. PUB: Pocket Full Of Tunes & Jillbern BMI c/o Bright Tunes WRITERS: T. Wine-I Levine ARR: Norm Bergen FLIP: 'Look At'

#61 I'LL BE RIGHT HERE (2:41) Tyrone Davis-Dakar 618 1841 Bway, NYC. PROD: Willie Henderson c/o Dakar PUB: Julio Byron BMI Judon BMI WRITERS: J. Daniels-J. Moore ARR: Tom Tom Washington FLIP: Just Because Of You

#62 PEACE WILL COME (4:47) Melanie-Buddah 186 1650 Bway, NYC. PROD: Peter Schekeryk c/o Buddah PUB: Kama Rippa ASCAP 1650 Bway, NYC. Melanie ASCAP 430 Pk Ave, NYC. WRITER: Melanie Safka ARR: John Abbot-Lee Holdridge FLIP: Close To It All

#63 JOANNE (3:10) Mike Nesmith-RCA 0368 1133 Ave of the Americas, NYC.

PROD: Felton Jarvis c/o RCA Nashville, Tenn. PUB: Screen Gems/Columbia BMI 711 5th Ave, NYC. WRITER: M. Nesmith FLIP: One Rose

#64 THE LOVE YOU SAVED (2:42) Jackson Five-Motown 1166 2457 Woodward Ave. Detroit, Mich. PROD: The Corporation c/o Motown PU8: Jobete BMI (same address) FLIP: I Found That Girl

#65 RAINBOW (3:05) Marmalade-London 20059 539 West 25 St. NYC. PROD: Junior Campbell </o Decca Ltd. London, Eng. PUB: Noma BMI 241 W 72 St. NYC. WRITERS: Campbell-McAleese FLIP: The Ballad Of Cherry Slavar

#66 COTTAGE CHEESE (2:43) Crow-Amaret 119 1717 N Highland, Hollywood, Calif. PROD: Bob Monaco for Dunwich 25 E Chestnut, Chicago, III. PUB: Yuggoth/Forty Tunes BMI c/o Dunwich WRITERS: R. Wiegand-D. Waggoner-D. Craswell FLIP: Slow Down

#67 LONG LONELY NIGHTS (2:27) Delis-Cadet 5672 320 E 215 St. Chicago, III. PROD: Bobby Miller c/o Cadet PUB: C&H-BMI 925 McPherson St. Phila, Pa. Arc BMI 1619 Bway, NYC. WRITERS: Uniman-Abbott-Andrews-Henderson ABB: Chec Stream ARR: Chas. Stepney FLIP: A Little Understanding

#68 CRACKLIN' ROSIE (2:47) Neil Diamond-Uni 5520 8255 Sunset Blvd. L.A. Calif. PROD: Tom Catalano 16715 Charmel Lane, Pac. Pal., Calif. PUB: Prophet ASCAP c/o Tom Catalano WRITER: N. Diamond ARR: Don Randi FLIP: Lordy

#69 EXPRESS YOURSELF (3:15) Watts 103rd St. Rhythm Band-Warner Bros. 7417 4000 Warner Blvd. Burbank, Calif. PROD: Chas. Wright c/o Warner Bros. PUB: Warner-Tammerlane BMI 6290 Sunset Blvd., L.A. Calif. Wright-Gerstl BMI 4219 Normal St., L.A., Calif. Wright-Gerstl BMI 4219 Normal St., WRITER: C. Wright ARR: C. Wright-Ray Jackson-Gabe Fleming FLIP: Living On Borrowed Time

#70 DOWN BY THE RIVER (3:07) Buddy Miles-Mercury 730B6 35 E Wacker Dr. Chicago, III.

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PROD: B. Miles-Robin McBride c/o Mercury PUB: Cotillion BMI 1841 Bway, NYC Broken Arrow-449 S. Bev. Dr. Bev. Hills, Cal. WRITER: Neil Young ARR: B. Miles FLIP: Hearts Delight

#71 SCREAMING NIGHT HOG (3:17) Steppenwolf-Dunhill 4248 8255 Beverly 8lvd. L.A. Calif. PROD: Richard Podolor c/o Dunhill PUB: Turesdale BMI c/o Dunhill WRITER: John Kay FLIP: Spiritual Fantasy

#72* SHE SAID YES (3:13) Wilson Pickett-Atlantic 2753 1841 8way, NYC. PROD: Brad Shapiro-Dave Crawford c/o Atlantic PUB: Cotillion BMI c/o Atlantic Erva BMI 25 Brayton St. Engelwood, N.J. Mikim BMI 8350 Wilshire Blvd. Bev. Hills, Cal. WRITERS: W. Pickett-Wm. R. Stevenson-Don Covay-Johnny Nash FLIP: Its Still Good

#73 COMIN' BACK TO ME Smith-Dunhill 4246 8255 Beverly Blvd., Los Angeles, Calif. PROD: Joei Sill & Steve Barri (Dunhill) PUB: Trusdale-BMI (same address) WRITER: A. Parker ARR: Jimmie Haskell FLIP: Minus-Plus

#74 YOURS LOVE (3:03) Joe Simon-Sound Stage 7-2664 Hendersonville, Tenn. PROD: John R for J. R. Enterprises P.O. Box 6128 Nashville, Tenn. PU8: Wilderness BMI 913 17th Ave. S, Nashville, Tenn. WRITERS: Harlan Howard ARR: Bergen White FLIP: I Got A Whole Lot Of Lovin'

#75 RIKI TIKI TAVI (2:56) Donovan-Epic 10649 51 West 52 Street, NYC. PROD: Donovan c/o Epic PUB: Peer Int'l BMI 1619 Bway, NYC. WRITER: D. Leitch FLIP: Roots Of Oak

#76 SUMMER MORNING (1 Remember) (2:54) Vanity Fare-Page One (Dist. Bell) 21033 1776 Bway, NYC. PROD: Roger Easterby & Des Champ Easterby Ltd. 108 Park, Mayfair, London W1 Eng. PUB: Bondola BM1 c/o Easterby Ltd. WRITERS: M. Kent-J, Arthur FLIP: Megowd (Something Tells Me)

#77 NEANDERTHAL MAN (4:29) Hot Legs-Capitol 2886 1750 N Vine, L.A., Calif. PROD: Arthur Mogull c/o Capitol PUB: Francis Day & Hunter ASCAP 1350 Ave of America, NYC. WRITERS: Godley-Cream-Stewart FLIP: You Didn't Like It Because You Didn't Think Of It

#78 IT'S YOUR LIFE (2:45) Andy Klm-Steed 727 c/o Paramount 1 Gulf & Western Plaza, NYC. PROD: Jeff Barry, 729 7th Ave, NYC. PUB: Unart BMI 729 7th Ave, NYC. Joachim BMI 641 Lex. Ave, NYC. WRITERS: J. Barry-A. Klm FLIP: To Be Continued

#79 WHERE ARE YOU GOING (3:10) Jerry Butler-Mercury 73101 35 E Wacker Drive, Chicago, III. PROD: Bobby Scott C-/o Mercury PUB: Cannon Ball ASCAP 202 N Canon Dr., Bev. Hills, Calif. WRITERS: B. Scott-Danny Meehan ARR: B. Scott FLIP: You Can Fly

#80 WE'RE ALL PLAYING IN THE SAME BAND (3:17) Bert Sommer-Eleuthera 470 1650 Bway, NYC. PROD: Artie Kornfeld 125-10 Queens Blvd. Kew Gardens, N.Y. PUB: Luvlin BMI c/o A. Kornfeld Magdelena BMI c/o B. Sommer 365 West End Ave, NYC. NYC. WRITER: B. Sommer FLIP: It's A Beautiful Day

#81 MORNING MUCH BETTER (2:38) 10 Wheen Drive-Polydor 14037 1700 Bway, NYC. PROD: Draper c/o Polydor PUB: Schefrin-Zager-Noma BMI 241 W 72 St. NYC. WRITERS: Zager-Schefrin FLIP: Stay With Me

#82* ALL RIGHT NOW (4:14) Free-A&M 206 1416 N LeBrea, Cal. PUB: Irving BMI c/o A&M WRITERS: A. Fraser-P. Rogers FLIP: Mouthful Of Grass

#83 IF 1 DIDN'T CARE (2:59) Moments-Stang 5016 106 W. Palisade Ave., Englewood, N.J. PROD: Sylvia-N. Edmonds c/o Stang PUB: Whale ASCAP c/o Jack Lawrence 229 E 52 St., NYC. WRITER: J. Lawrence FLIP: You Make Me Feel So Good

#B4* CLOSER TO HOME (5:30) Grand Funk-Capitol 2877 1750 N Vine, L.A. Cal. PROD: Terry Knight c/o Capitol PUB: Storybook BMI 720 5th Ave, NYC. WRITER: Mark Farner FLIP: Aimless Lady

#85* LONG LONG TIME (2:59) Linda Ronstadt-Capitol 2840 1750 N Vine, L.A. Cal. PROD: Elliot Mazer c/o Capitol

PUB: MCA Ascap 445 Park Ave, NYC. WRITER: Gary White ARR: Norbert Putnam-E. Mazer FLIP: Nobodys

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#86* FIRE & RAIN (3:15) Joinny Rivers-Imperial 66453 6920 Sunset Blvd. L.A. Cal. PROD: J. Rivers 8923 Sunset Blvd. L.A. Cal. PUB: Country Road BMI Blackwood BMI 1650 Bway, NYC. WRITER: James Taylor FLIP: Apple Tree

#87 GOING TO THE COUNTRY (2:08) Steve Miller Band-Capitol 2878 1750 N Vine, L.A. Calif. PROD: Steve Miller c/o Capitol PUB: Sailor ASCAP 211 E Chicago Av Chl. III. WRITERS: S. Miller-B. Sloran FLIP: Never Kill Another Man

#88 MONGOOSE (4:47) Elephant's Memory-Metromedia 182 1700 Bway, NWC. PROD: Ted Cooper 3 #54 St. NYC. PUB: Pocket Full of Tunes BMI c/o Ted Cooper WRITERS: R. Frank-S. Bronstein FLIP: I Couldn't Dream

#B% SOUL SHAKE (3:10) Delany & Bonnie-Atco 6756 1841 Bway, NYC. PROD: Jerry Wexler-Tom Dowd c/o Atlantic PUB: Shelby Singleton BMI 312 Jefferson St. Nashville, Tenn. WRITERS: Myra Smith-Margaret Lewis FLIP: Free The People

#90 YELLOW RIVER (2:40) Christie-Epic 10626 51 W 52 St. NYC. PROD: Mike Smith c/o Epic PUB: Norma BMI 241 W 72 St. NYC. WRITER: J. ChristI FLIP: Down The Mississippi Line

#91 WHERE ARE YOU GOING TO MY LOVE (3:18) Brotherhood Of Man-Deram 85065 539 W 25 St., NYC. PROD: Tony Hiller, London, England PUB: Blackwood BMI 1650 Bway, NYC. WRITERS: Hiller-Goodison-Day-Leslie FLIP: Living In The Land Of Love

#92 IT'S SO NICE (2:32) Jackie DeShannon-Liberty 56187 6920 Sunset Biyd. L.A. Calif. PROD: Sam Russell-Irwin Hunt for BME Prod. 54 E Colorado, Pasadena, Calif. PUB: Pasa Alta BMI c/o Russell/Hunt WRITERS: Russell/Hunt ARR: Renee Hall FLIP: Mediterranean Sky

#93 GREEN EYED LADY (5:58) Sugar Loaf-Liberty 56183 6920 Sunset Blvd., Hollywood, Calif. PROD: Frank Slay (Liberty) PUB: Claridge-ASCAP 6362 Hollywood Blvd. Hollywood, Calif. WRITERS: Jerry Corbetta, J. C. Phillips & David Riordan FLIP: West Of Tomorrow

BRING IT ON HOME TO ME (2:59) Lou Rawls-Capitol 2856 200 namis-uapitul 2000 1750 N Vine, L.A. Calif. PROD: Rick Hall-Dave Axelrod for Heavy Acts c/o Capitol PUB: Kags BMI 110 E 59 St., NYC. c/o Capitol PUB: Kags BMI 110 E 59 St., NYC. WRITER: Sam Cooke FLIP: Can You Dig It (Take Me For What I Am)

#95* I LIKE YOUR LOVIN' (Do You Like Mine) (2:48) Chi-Lites-Brunswick 55438 445 Park Ave, NYC. PROD: Carl Davis-Eugene Record c/o Brunswick PUB: Julio Brian 8MI 445 Park Ave, NYC. WRITERS: E. Record-Sandy Wilburn FLIP: You're No Longer Part Of My Heart

#96 DROP BY MY PLACE Little Carl Carlton-BackBeat 613 2809 Erastus St. Houston, Texas. PROD: Mike Terry, Detroit, Mich. PUB: Colfam/Talri/Don BMI c/o BackBeat WRITER: J. Arstead FLIP: Two Timer

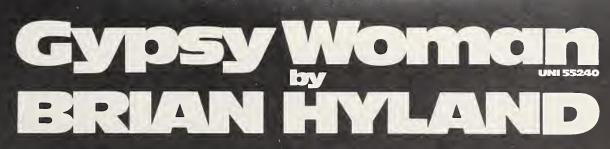
#97 LOLA (4:06) Kinks-Reprise 0930 4000 Warner Blvd. Burbank, Calif. PROD: Roy Davise C/G Reprise PUB: Hill & Range BMI 241 W 72 St., NYC. WRITER: R. Davies FLIP: Mindless Child Of Motherhood

#98* UNCLE JOHN'S BAND (3:07) Grateful Dead-Warner Bros. 7410 4000 Warner Blvd. Burbank, Cal. PROD: Bob and Betty and Grateful Dead c/o W. 8. PUB: Ice 9 ASCAP P.O. Bx 598 Navato, Cal. WRITERS: Hunter-Garcia FLIP: New Speedway Bogie

#99* LOOKY LOOKY (2:57) O'Jays-Neptune 31 320 E 21st St. Chicago, Ill (c/o Chess) PROD: Gamble Huff 250 S Broad St. Phila, Pa. PUB: Assorted 8MI c/o Gamble Huff WRITERS: Gamble Huff ARR: Bobby Martin FLIP: Let Me In Your World

#100° BORDER SONG (3:20) Elton John-Uni 55240 8255 Sunset Blvd. L.A. Cal. PROD: Gus Dudgeon c/o Uni PUB: Dick James BMI 1780 Bway, NYC. WRITERS: Elton John-Bernie Taupin APP: Paul Buckmaster WRITERS: Elton John-Bernie ARR: Paul Buckmaster FLIP: Bad Side Of The Moon

THERE'S A SNASH IN YOUR FUTURF



Produced by Del Shannon



Picks of the Week

FOUR TOPS (Motown 1170) Still Water (Love) (2:58) (Jobete, BMI — Robinson, Wilson) Back from their biggest hit in almost three years, the Four Tops expand on their newly softened image with a superb follow-up to "What a Difference a Day Makes." Excellent track from their LP provides a magnificent vehicle for pop and blues formats. Flip: "Still Water (Peace)" (2:41) (Same credits)

THE METERS (Josie 1024) A Message from the Meters (2:40) (Rhinelander, BMI—Nocentelli) Turning up their first full-vocal single, the Meters expand on their leading instrumental image and their sales horizon this time out. Side is a fiery funk dance item but with the extra vocal touch to make this the Meters' biggest yet. Flip: No info.

THE IMPRESSIONS (Curtom 1954)

(Baby) Turn On to Me (2:56) (Camad, BMI--Mayfield) Booming back in the wake of "Check Out Your Mind," the Impressions add compressed brass and string arrangements to put a tension into their latest. Side has a nerve-shattering intensity that should create explosions top-forty-wise. Flip: "Soulful Love" (2:33) (Camad, BMI—Mayfield)

THE EMOTIONS (Volt 4045) Heart Association (3:01) (Perv's, BMI---Willis) Working with their sensational vocal power, the Emotions build a super-charged ballad side here that should set firework sales in motion with all teen channels. Excellent R&B results to be expected and a strong top forty surge likely to pick up on the initial breakout. Flip: "The Touch of Your Lips" (3:51) (Same credits)

ISAAC HAYES (Enterprise 9017) I Stand Accused (3:59) (Custom/Jalynne, BMI—J&W Butler) From his "Movement" album, Isaac Hayes reappears with this blues semi-standard clad in his inimitable production vestment. Side comes across with the dramatic and personal impact to make it a strong item for R&B and top forty as well as FM outlets. Flip: "I Just Don't Know What to Do with Myself" (7:00) (Quartet, ASCAP—Bacharach, David) Also strong, possibly enough to buck the time factor.

PAUL DAVIS (Bang 579)

I Just Wanna Keep it Together (2:30) (Web IV, BMI—Davis) That "Little Bit of Soap" man comes back solidly with another medium paced rocker that should extend his lease on the charts. Track is pleasant-ly built to grow and keep on growing as the side develops sustaining a top forty motion that should pay off. Flip: No info.

LITTLE RICHARD (Reprise 0942) Greenwood Mississippi (3:20) (Fame, BMI—Wommack, Jr.) "Freedom Blues" was just the start of things for Little Richard if this new side is any indication. New Outing comes on with a Creedence—Gospel flavor that should gather the nationwide momentum to give the artist his strongest seller in more than a decade. Flip: "I Saw Her Standing There" (2:27) (Maclen BMI—Lennon McCartney) (2:37) (Maclen, BMI—Lennon, McCartney)

NEON PHILHARMONIC (Warner Brothers 7419) Flowers for Your Pillow (2:15) (Acuff—Rose, BMI—Saussy) Extraordinary ballad sampling from the Neon Philharmonic eases the pace of the recent "Heighty Ho Princess" to deliver an across-the-board offering. Just the right blend of top forty and easy listening to make "Flowers" glow in both exposure markets. Flip: "To Be Continued" (2:26) (Same credits)

THE TOKENS (Buddah 187)

THE TOKENS (Buddah 187) Groovin' on the Sunshine/Sesame Street (2:04) (Jack—Do/Jonice, ASCAP—Allen, Hart, Stone) The major "Sesame Street" theme and other recurring motifs are fused by the Tokens into a masterful top forty presentation that features the group's stylish sound and immediately magnetic material. Bright, flashy and across-the-board oriented. Flip: "Listen to the Words" (3:37) (Bright Tunes, ASCAP—Margo, Margo, Medress, Siegel)

THE EXILES (Columbia 45210) Put Your Hands Together (3:10) (Low-Sal, BMI — Buie, Traina, Mooney) The Exiles combine a better harmony sound than they have yet shown with a tasty piece of material to come up with the group's strongest teen single yet. Especially good for top forty, the track is likely to also gain support from FM on its say to the charts. Flip: "Your Day Is Comin'" (2:30) (Gold Rush, BMI — Stokley, Faulkner)

WILLIAM BELL (Stax 0070)

WILLIAM BELL (Stax 0070) Lonely Soldier (3:58) (Conrad, BMI — Carter) Jerry Butler hit of more than a decade ago is revitalized in this dramatic performance by William Bell. Lyric power and the splendid production should create hit receptions on the blues and possibly top forty fronts. Flip: No info.

ANN PEEBLES (Hi 2178) Part Time Love (2:48) (Cireca/Escort, BMI—Hammond) Having gained a good deal of respect for performance and sales in the R&B area, Ann Peebles pour on a new burst of energy that should give the artist her biggest single yet. Powerful material and delivery could well break this outing as a top forty chart side. Flip: "I Still Love You" (3:15) (Jec, BMI—Mitchell) BMI-Mitchell)

THE ROBBS (ABC 11270) I'll Never Get Enough (2:20) (Blendingwell, ASCAP—Cashman, Pistilli, West)

Straight-ahead teen dance side with the blistering rhythmic punch to start pop top forty explosions should make this the single to break the Robbs on the sales charts. Bright outing that has already begun to corner AM activity. Flip: "It All Comes Back" (2:30) (Trousdale, BMI—Robb)

Newcomer Picks

URIAH HEEP (Mercury 73103) Gypsy (2:54) (Dick James, BMI—Box, Byron) Absolute energy translated to instrumental backing supplied the drive that should get .Uriah Heep blistering up the FM and top forty charts Super impact and a bright team performance should establish this Eng-lish import on the U.S. scene. Flip: No info.

STAMFORD BRIDGE (Monument 1217) Roly Poly (2:25) (Peer Int'I, BMI-Carter, Lewis) Novetly material in the bubble-gum manner, but with a smirk that should attract older teen audiences, makes this cutie a side with solid top forty action built-in. Already picking up good radio responses, the track should entice hit breakouts. Flip: "Little Boy Blue" (2:08) (Screen Gems/Columbia, BMI-Carter, Alquist)

THE PARTRIDGE FAMILY (Bell 910)

I Think I Love You (2:28) (Screen Gems/Columbia, BMI—Romeo) In the beginning was the Nelson family. Came the Monkees and Cow-sills and now the Partridge Family. Attractive sound side and material curries favorable attention from all types of pop programmers: teen, adult and in between. Flip: "Somebody Wants to Love You" (2:45) (SG/C, BMI —Appel, Cretecos, Farrell)

ANNIE McGREEVEY (Wizdom 1979) The Hour Glass (2:58) (Arnold Jay & Three Bridges, ASCAP — Capitanelli, O'Connor, O'Connor)

Songstress and orchestra turn in a powerhouse performance on an out-standing, European-styled ballad. A strong piece of material handled for all its dramatic worth. Flip: "When Will the Spring Return" (2:43) (Arnold Jay, ASCAP — Capitanelli, O'Connor) I.L.

Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing staff, are deserving of special programmer consideration.

SHOCKING BLUE (Colossus 123) Never Marry a Railroad Man (2:40) (Legacy, BMI — van Leeuwen) From its basis in American folk music, the "railroad man" theme was scorched into a #1 Dutch rock hit. Grand rhythm side as the Shocking Blue's newest. Flip: no info.

THE VENTURES (Liberty 56189) Storefront Lawyers (2:10) (Mon-tage, ASCAP — Stevens) Rousing tv theme from the fall premiere series gives the Ventures another shot in the "Hawaii Five-O" manner. Ex-posure could break this one. Flip: "Kern County Line" (2:12) (Tridex, BMI — Taylor, Wilson, Bogle, Mc-Gee, Durrill)

SONNY TURNER (Musicor 1420)

Atlanta (2:50) (Jangle, ASCAP — Pierce) Unusual ballad side which couples a delightful lyric with gritty Sonny Turner vocal to form a potenty entry for top forty and R&B con-sideration. Flip: no info.

LIBERATION STREET SINGERS (Pentagram 203) Sunshine of the Morning (2:34) (Di-mension, BMI — Douglas, Apple-

gate) Fine contemporary lyric sparked by a powerful vocal effort gives the Liber-atios Street Singer a bright entry for top forty formats. Flip: no info.

KRISTOFFERSON (Monu-KRIS

KRIS KRISTOFFEACE. ment 1210) To Beat the Devil (4:42) (Buckhorn, BMI — Kristofferson) The talk intro and author-artist's expressive per-formance should touch enough teen minds to make this a long-shot bet to earn acceptance. Flip: "Blame it on the Stones" (2:43) (Buckhorn, BMI — Kristofferson, Wilkin) More top

HELEN SHAPIRO (Janus 120) HELEN SHAPIRO (Janus 120) Waiting on the Shores of Nowhere (2:50) (Blackwood, BMI — Saker, Winsley) Her booming vocal and a superb production give Helen Shapi-ro a huge sound on this ballad. The towering impact should spark top forty notice. Flip: "A Glass of Wine" (2:50) (Andromeda, ASCAP—King)

BLACK MERDA(Chess 2095) Cynthy-Ruth (2:48) (Whippet, BMI — Veasey) Funkadelic instrumental track gives this blue-rock side a pul-sing power to grab fast receptions from top forty, FM and R&B chan-nels. Flip: "Reality" (2:00) (Same credits) nels. F credits)

YOUNG-HOLT UNLIMITED (Cotil-

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lion 44092) Ion 44092) Mellow Dreaming (3:05) (Yo-Ho, BMI — M&I Holt) Descriptively titled, this misty ballad features the trio with strings added as a lush variation on "Soulful Strut." Flip: "Black & White" (3:25) (Yo-Ho, BMI — Holt, Chaney, Young) THE BEST FRIENDS (with Bob McGrath) (Affinity 201)

THE BEST FRIENDS (with Bob McGrath) (Affinity 201) Groovin' on the Sunshine (3:09) (Dymour, ASCAP — Allen) Tune from the "Sesame Street" show com-plete with children's chorus, calliope, rhythm track and McGrath too. Un-usual luster could win left-field reac-tions. Flip: "Best Friend" (3:38) (Dymor, ASCAP — Allen) AMERICAN BREED (Paramount

AMERICAN BREED (Paramount

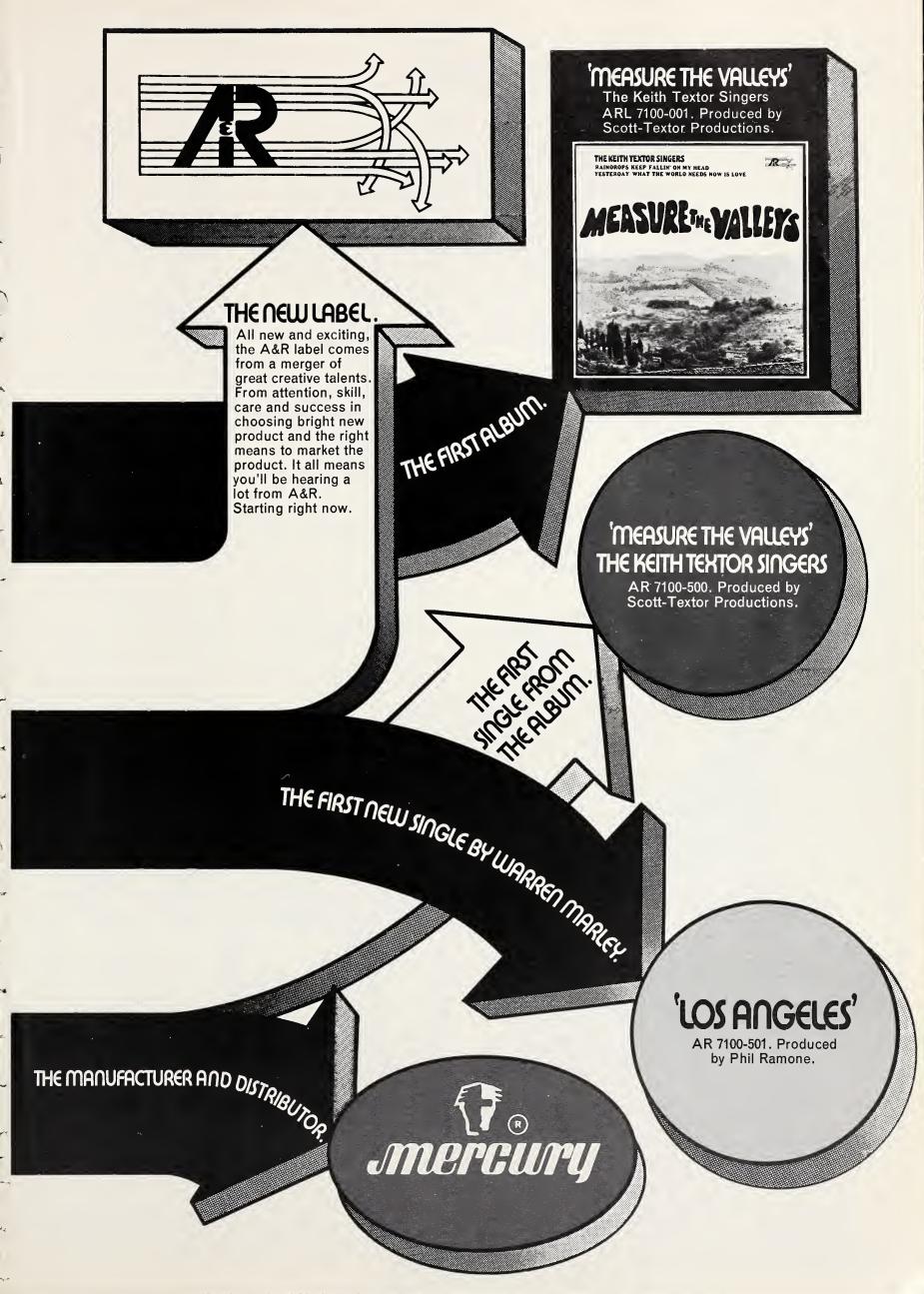
AMERICAN BREED (Paramount 0040) Can't Make it Without You (2:13) (Kama Sutra, BMI — Linde, Bloom) Returning with renewed top forty vig-or, the American Breed works up a rock storm on their first side in several months. Flip: "When I'm with You" (2:46) (Yuggoth, BMI — Imizzo Meyers)

with You" (2:46) (Yuggoth, BMI — Loizzo, Meyers) JOHN DENVER (RCA 0376) Sail Away Home (2:55) (Cherry Lane, ASCAP — Denver) One of the best singles yet from the John Den-ver repertoire, "Sail Away Home" could turn into the commercial suc-cess that makes him a top forty sel-ler. Flip: "I Wish I Could Have Been There (Woodstock)" (2:20) (Same credits) FM attention could make this the hit side. TOMMY TATE (Jackson Sound 1005)

TOMMY TATE (Jackson Sound 1005) TOMMY TATE (Jackson Sound 1005) Let Us Be Heard (A Prayer for Peace) (2:38) (Cupboard, BMI - Rus-sell) Message lyric and Tate's power-ful voice present a mighty side here for blues exposure. Flip: "Peace is All I Need" (2:45) (Same credits). Jackson Sound, P.O. Box 1037, Jack-son, Miss. 39205.

son, MISS. 39205. SIDNEY MILLER (Gregar 0501) Is That All There Is (3:54) (Yellow Dog, BMI - Leiber, Stoller) Familiar lyrics delivered with a Yiddish accent as a "humorous" change-of-pace. Flip: "Aquarius" (2:19) (U.A., ASCAP - Rado, Ragni, MacDermot). MARA LYNN BROWN (Roulette 7086) 7086)

If You Ever Leave Me Now (3:37) (Franton, BMI — Devens Scintillat-ing ballad side with a hint of Bacharach influence serves as a solid vehicle for building a shining MOR easy lis-tening artist. Flip: "I Could Love You" (2:24) (Same credits)



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New Additions To Radio Playlists

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WTIX—New Orleans Georgia Took Her Back—R. B. Greaves—Atco I Who Have Nothing—Tom Jones—Parrot Alone Again Or—Love—Elektra Big Yellow Taxi-Neighborhood-Big Tree

WABC-New York Hand Me Down-Guess Who-RCA Mountain—Diana Ross—Motown I've Lost You—Elvis Presley—RCA Snowbird—Ann Murray—Capitol Candida—Dawn—Bell Julie—Bobby Sherman—Metromedia Tell It All—Kenny Rogers—Reprise

WLS—Chicago Hi-De-Ho—Blood Sweat Tears—-Columbia Julie—Bobby Sherman—Metromedia Groovy Situation—Gene Chandler—Mercury South—Roger Miller—Mercury

WOKY—Milwaukee I Who Have Nothing—Tom Jones—Parrot Cracklin Rosie—Neil Diamond—Uni I'm Losing You—Rare Earth—Rare Earth Long Long Time—Linda Ronstadt—Capitol LP—Honky Tonk Women—Joe Cocker—A&M LP—A Brand New Day—Al Kooper—Columbia

WDGY--Minneapolis

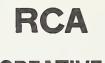
WDGY---Minneapolis I've Lost You--Elvis Presley---RCA Candida--Dawn---Bell Rubber Duckie---Ernie (Jim Hanson) Columbia Humming Bird----B. B. King---ABC Its A Shame---Spinners----VIP Everythings Tuesday---Chairman---Invictus Going To The Country---Steve Miller---Capitol Soul Shake---Delany & Bonnie----Atco LP---Lonesome And A Long Way From Home----Eric Clapton----Atco

CKLW—Detroit Indiana Wants Me—R. Dean Taylor—Rare Earth

Julie—Bobby Sherman—Metromedia I Who Have Nothing—Tom Jones—Parrot

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WFIL—Philadelphia Julie—Bobby Sherman—Metromedia Candida—Dawn—Bell Snow Bird-Ann Murray-Capitol

WIXY--Cleveland

Something—Shirley Bassey—U.A. Mountain—Diana Ross—Motown Joanne—Mike Nesmith—RCA Don't Play That Song—Aretha Franklin-Atlantic

Cracklin' Rosie—Neil Diamond—Uni Same Band—Bert Sommer—Eleuthera

WSAI—Cincinnati Closer To Home—Grand Funk Railroad— Capitol

Green Eyed Lady—Sugarloaf—Liberty Where Are You Going—Brother Of Man— Deram

Get It Together-Cincinnati Joe-River Witch WKBW-Buffalo

Pick: Candida—Dawn—Bell Joanne—Mike Nesmith—RCA Groovy Situations—Gene Chandler—Mercury Same Band—Bert Sommer—Eleuthera Don't Play That Song—Aretha Franklin— Atlantic Atlantic

1 Who Have Nothing-Tom Jones-Parrot WQAM—Miami

Don't Play That Song—Aretha Franklin— Atlantic

I Who Have Nothing—Tom Jones—Parrot Pick: Candida—Dawn—Bell

кхок--St. Louis I Who Have Nothing—Tom Jones—Parrot Out In The Country—3 Dog Night—Dunhill It's A Shame—Spinners—VIP Riki Tiki Tavi—Donovan—Columbia

WMAK—Nashville

WMAK—Nashville Pick: I Who Have Nothing—Tom Jones—Parrot A Part Of Me—Country Funk—Polydor Rubber Duckie—Ernie (Jim Henson)—Columbia Morning Much Better—10 Wheel Drive— Polydor Polydor

It Ain't Easy—Ron Davies—A&M LP—Bobby Bloom—Bobby Bloom—L&R Grapevine—Creedence Clearwater—Fantasy

WEAM-Washington D.C. Julie—Bobby Sherman—Metromedia I Can't Be You—Glass House—Invictus Snow Bird—Ann Murray—Capitol I Who Have Nothing—Tom Jones—Parrot

WOXI-Atlanta

WQXI—Atlanta Snow Bird—Ann Murray—Capitol Solitary Man—Neil Diamond—Uni Tighter—Alive & Kicking—Roulette Everythings Tuesday—Chairman—Invictus Greenwood Mississippi—Little Richard— Renrise Reprise

WMEX—Boston Do What You Wanna Do—5 Flights Up—TA

Everythings Tuesday—Chairman—Invictus On The Beach—Sth Dimension—Bell Peace Will Come—Melanie—Buddah Morning Much Better—10 Wheel Drive— Polvdor

Mongoose—Elephant's Memory—Metromedia

WHB—Kansas City, Mo. Peace Will Come—Melanie—Buddah Movin' Along—Osmonds—MGM Express Yourself—Watts 103rd St. Band—

Warner Bros. On The Beach—5th Dimension-—Bell Only You Know—Dave Mason—Blue Thumb Closer To Home—Grand Funk—Capitol Joanne—Mike Nesmith—RCA Long Long Time—Linda Ronstadt—Capitol Pick—Cracklin' Rosie—Neil Diamond—Uni

Pick: Thats Where I Went Wrong—Poppy Family—London

KGB--San Diego 1 Who Have Nothing—Tom Jones—Parrot 25 Or 6 To 4—Chicago—Columbia We Rockin'—Moose & The Pelicans—

Vanguard WAYS—Charlotte Snow Bird—Ann Murray—Capitol You Know And I Know—Dave Mason— Blue Thumb

Greenwood Mississippi-Little Richard-Still Water-4 Tops-Motown

Screaming Night Hog-Steppenwolf-Dunhill Turn On To Me-Impressions--Curtom Stay Away From Me-Major Lance-Curtom

WCAO—Baltimore Candida—Dawn—Bell Riki Tiki Tavi—Donovan—Columbia That's Where I Went Wrong—Poppy Family-London Joanne—Mike Nesmith—RCA Coming Back To Me—Smith—Dunhill Express Yourself—Watts 103rd St. Band—

Warner Bros Where Are You Going—Jerry Butler—Merc Summer Morning—Vanity Fare-Page One Playing In The Same Band—Bert Sommer— -Mercury -Elephants Memory-Metromedia

Eleuthera Mongooses—Elephants Memory—Met Rainmaker—Moods—Wand Look What They're Doing To My Song Ma—New Seekers—Elektra Still Water—4 Tops—Motown

The Chicken—Jackie Lee—Uni WAPE—Jacksonville, Fla. Rubber Duckie—Ernie (Jim Hanson) Columbia Railroad Man—Shocking Blue--Colossus Mongoose—Elephants Memory--Metromedia Still Water—4 Tops—Motown Pick: Here I Stand—Crossroads—Atco

WMPS—Memphis South—Roger Miller—Mercury Sing A Song—Frigid Pink—Parrot Everythings Tuesday—Chairman—Invictus It's A Shame—Spinners—VIP Rubber Duckie—Ernie (Jim Hanson) Columbia Neanderthal Man—Hot Legs—Capitol WIBG-Philadelphia

Don't Play That Song—Aretha Franklin— Atlantic

It's A Shame—The Spinners—VIP Lola—Kinks—Reprise Pick: Candida—Dawn—Bell

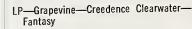
KJR—Seattle Cracklin' Rosie—Neil Diamond—Uni Thats Where I Went Wrong—Poppy Family—

London 25 Or 6 To 4—Chicago—Columbia I'm Losing You—Rare Earth—Rare Earth All Right Now—Free—A&M As Years Go By-Mash Makhan-Columbia

KHJ—Hollywood Julie—Bobby Sherman-Metromedia Look What They're Doing To My Song Ma—New Seekers—Elektra Candida—Dawn—Bell

Rydell RCA Single

NEW YORK—RCA Records is releas-ing this week a master purchase single by Bobby Rydell, "It Must Be Love." The single was independently produced by independent producing and recording group, The Jaggerz.



WKNR-Detroit WKNR—Detroit Express Yourself—Watts 103rd St. Band— Warner Bros Joanne—Mike Nesmith—RCA Soul Shake—Delany & Bonnie—Atco

KQV—Pittsburgh Rubber Ducki—Ernie (Jim Hanson) Columbia Solitary Man—Neil Diamond—Uni Joanne—Mike Nesmith—RCA Julie—Bobby Sherman—Metromedia Lola—The inks—Reprise Still Water—4 Tops—Motown

KILT-Houston

Pick: Look What They're Doing To My Song Ma—New Seekers—Elektra Indiana Wants Me—R. Dean Taylor—

Rare Earth I Just Want To Keep It Together-

Paul Davis—Bang Do What You Wanna Do—5 Flights Up—TA I Who Have Nothing—Tom Jones—Parrot All Right Now—Free—A&M

WRKO—Boston Look What They're Doing To My Song Ma—New Seekers—Elektra Julie—Bobby Sherman—Metromedia Lola—The Kinks—Pye

KYNO—Fresno Mountain—Diana Ross—Motown I Who Have Nothing—Tom Jones—Parrot Westbound #9—Flaming Embers—Hot Wax War—Edwin Starr—Gordy Cracklin' Rosie-Neil Diamond-Uni

KFRC—San Francisco It's A Shame—Spinners—VIP

KIMN—Denver I Who Have Nothing—Tom Jones—Parrot I Who have Nothing—from Joins—Failed I'm Losing You—Rare Earth—Rare Earth Funk 49—James Gang—ABC It's A Shame—Spinners—VIP That's Where I Went Wrong—Poppy Family— London Higher—Ike & Tina Turner—Liberty Neanderthal Man—Hot Legs—Capitol

Capitol Inks Brennan HOLLYWOOD—Capitol Records has

HOLLYWOOD—Capitol Records has announced the signing of Michael Brennan. In the mid-Fifties he sang with his mother and his brother in a group called the Nash Family Trio. Brennan's first single for Capitol will be a tune titled "First Day in the World Without Her," to be re-leased in the next few weeks. He is managed by the Sam Riddle-Nick Brainard Companies.



TEE TIME AT LOS ROBLES—Pictured here are a few of the more than 70 industry people who participated in Jimmy Bowen's 4th Annual Amos Invi-tational Golf Tournament and gala fest at Los Robles Course in Thousand Oaks, Cal. (Aug. 8-10). Left to right Bobby Goldsboro, Andy Williams, Glen Campbell, and Tommy Roe. Trophy winners in the two day event: 1st place, Team Event—Bob Murphy/Jack Grimes. 2nd place—Don Lanier/Bill Casady. 1st Individual Low Gross—Andy Williams. 2nd I.L.G.—Jack Grimes. 1st Indiv. Low Net—Peter Townsend. 2nd I.L.N.—Piggy Smith. Longest Drive—Red Steagell. Closest To Hole—Chuck Blore. Longest Drive With Putter—Gene Weed. Putting Contest—Don Carter. Drinking Trophy—Leroy Pearson. Club Throwing Contest—Tommy Roe. Trophies awarded for all events. Prizes as follows: Travelling Honda & Divorce Machine won by Budd Dolinger; 1948 'Chevy' won by Al Bennett (former Lib./UA pres.)



We said the SURFARIS had a hit!

"Wipeout" was a hit in 1963 "Wipeout" was a hit in 1966 "Wipeout" *is* a hit in 1970

They called it a golden oldie a blast from the past an oldie but goodie #1 then – #1 now We call it a hit!

The most requested record at KMBY–Monterey WROV–Roanoke KIMN–Denver (Charted at #5 in 3 weeks) Selling like it never sold before to an audience that never heard it as a hit. "Wipeout" is a golden newie.





PAA-0010

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We said LEE MARUIN had a record!

But "Wandrin' Star" is a song as timely as today from a story that is ageless.

Lee Marvin's record of "Wandrin' Star" from the movie "Paint Your Wagon". PD's throughout the country loved the record. "It's the most different thing I've heard" was what we heard most. "But where can I play it" was the thing we heard second most.

For anyone who missed the flash, this record was #1-#1-#1 in England. It kept the Beatles off the top of the

chart. We have just sent you a shining brand new copy of "Wandrin' Star". Listen to it again. Go see the picture playing in every neighborhood in America.

Just play it. It takes care of itself.

Ventures 10th Anny Program

LOS ANGELES — The announce-ment of the Ventures 10th anniversary inent of the Ventures 10th anniversary celebration, one of the organization's major programs of the year, has been made by Liberty/UA, Inc. Key-note of the campaign is the release in early September of the Ventures Tenth Anniversary album, a new two pocket LP set containing 23 songs, also available in an 8 track twin-pack, and a cassette twin-pack. The package contains the big hits of the past decade by the instrumental act. In tandem with the new collec-tion, a special catalog drive has been prepared for eight of the top Ventures albums of the past years. Promotion begins September 1 and runs through October 30.

October 30.

ASCAP Branch Mgrs.

ASCAP Branch Wigrs. NEW YORK — ASCAP's manager of branch offices Clarence C. Rubin has announced the following appoint-ments to managerial positions at the society's out-of-town offices: Daniel A. Tekulve (formerly man-ager of the Boston office) is now district manager of ASCAP's San Francisco office, under the supervision of the society's central division man-ager, Martin Meltzer. Robert L. Williams, who served as field rep in the Cincinnati and Syra-cuse offices, has been designated acting manager of the Syracuse office, under the direct supervision of New York division manager, John P. Kloberg, Sr. Sr

Sr. Also serving the society under the supervision of John P. Kloberg, Sr. is John P. Kloberg, Jr., who is now district manager in the Boston office. He was formerly manager of the Syracuse office.

Elvis Tour (con't p. 7)

Tampa date which will be handled

Tampa date which will be handled independently, Presley is appearing this month at the International Hotel in Las Vegas, where he is a tremendous draw. His last major concert performance was in February when he appeared at the Astrodome and packed the house.

The four concerts to be handled The four concerts to be handled by Management 3 Productions, Jerry Weintraub and Marty Comer's com-pany are the: Sept. 10 date at the Kiel Auditorium in St. Louis; the Sept. 11 date at the Olympia Stadium in Detroit; the Sept. 12 date (two shows) at the Convention Hall in Miami Beach; and the Sept. 14 date at the Municipal Auditorium in Mo-bile, Alabama. Concerts West has been retained as the tour director for the four dates. Attorney Steven for the four dates. Attorney Steven Weiss set the deal for Management 3 with Colonel Tom Parker.



527 Lexington Ave. New York, N.Y. 10017 Among the items included in Lib-erty/UA Ventures drive are special trade discounts on both the new re-lease and catalog, a huge national window display sweepstakes, a cross-country promotion contest based on airplay results, and the hiring of special local promotion specialists in key areas. Trade advertising, radio spot announcements and special press kits containing ad mats and repros have been prepared, and special em-phases has been placed on local news-paper advertising in Boston, Char-lotte, Chicago, Cleveland, Houston, Los Angeles, Miami, New York, Philadelphia and St. Louis. Window-displays, posters, catalog brochures and imprinted shopping bags have also been readied for immediate usage. A major portion of the Ventures forth anniversary celebration falls A major portion of the Ventures tenth anniversary celebration falls under the jurisdiction of the pub-licity department which has planted an extensive series of major mag-azines' covers and stories which will begin to be issued shortly.

Special Sales Dir. Alperin Lib/UA

LOS ANGELES - Howard Alperin LOS ANGELES — Howard Alperin has been appointed director of special sales for Liberty/UA, Inc. He will coordinate all sales for special pro-motional product, both record and tapes, other than the regular cat-alogue.

alogue. Alperin joined Liberty/UA three years ago as national sales manager for the Sunset Division, and later headed all activities for this label. Alperin will headquarter at the Lib-erty/UA main office in Los Angeles.

ATV/Kirshner Deal

(Con't. from page 7)

Sir Lew Grade describes the deal as one of the most important to be signed in the entertainment indus-try on either side of the Atlantic. "We realize only too well," he says, "the tremendous potential of this agreement which brings to-gether the finest British and Amer-ican talents in the business of mu-sic publishing." Apart from the Beatles' songs.

ican talents in the business of mu-sic publishing." Apart from the Beatles' songs, the new company gets off to a for-midable start by securing the U. S. and Canadian publishing rights to such hits as Mungo Jerry's, "In The Summertime," which has world record sales in excess of 3 million. The publishing association with ATV began some time ago with Kir-shner's big "Sugar, Sugar" hit by "The Archies" and, more recently with Pye Records' big Mungo Jerry hit "In The Summertime." "We are conscious of the fact that, for the first time an Ameri-can publishing organization will be responsible, in certain areas, for many of the Beatles' songs that have dominated the hit-parades of the world over the past years," Kir-shner said. "But there's much more to the deal then just that We have no

the world over the past years, in shner said. "But there's much more to the deal than just that. We have no hesitation in stating that it is our intention to make this new publish-ing venture the most predominant in the world. It goes without say-ing that we shall be searching for, signing and developing new writing talent from all parts of the world." Jack Gill, chairman of Northern Songs, who will look after the U. K. end of the venture with Louis Benjamin, Managing Director of ATV's Pye Records, says of the new venture: "We think it makes sound commercial sense for ATV Corpora-tion."

tion

Herb Moelis, vice-president and treasurer of KEC, handled negotia-tions on behalf of Kirshner Entertainment Corporation.



A survey of key radio stations in all important markets throughout the country to de-termine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations, report-ing this week have added the following titles to their play list for the first time. Per-centage figures on right include total from left plus the percentage title received in prior week or weeks.

% OF STATIO ADDING TITLE: PROG. SCHE THIS WEEK	S TO TITLE D.	ARTIST	LABEL	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
42%	On The Beach—-Fif	ith DimensionBe	-11	64%
41%	Lola—Kinks—Repr	ise		63 %
40%	Neanderthal Man-	-Hot LegsCapit	ol	81%
38%	That's Where We	ent Wrong-Popp	y Family—Lon	don 75%
32%	Only You Know &	I Know-Dave M	ason—Blue Th	umb 87%
30%	All Right Now-Fr	ee—A&M		54 %
27%	Rubber Duckie-Er	nie (Jim Henson)) — Columbia	91%
26%	Still Waters-Four	TopsMotown		26%
25 %	Express Yourself Warner Bros.	Watts 103rd. Stre	eet Band—	35%
25%	Look What They've Seekers—Elektra	Done To My Son;	g Ma—New	25%
23%	Peace Will Come	-Melanie-Buddah		79%
23 %	Riki Tiki TaviDo	onovan—Epic		52%
20%	I (Who Have Noth	ning) — Tom Jones	Parrot	97 %
20%	Joanne—Mike Nesr	mith—RCA		92 %
19%	Green Eyed Lady	Sugarloaf—Liberty		65%
19%	As Years Go ByN	Mashmakahn—Epi	c	19%
18%	Everything's Tuesday	yChairmen Of 1	The Board—In	victus 31%
15%	Do What You Wan	na Do—-5 Flights	ТА	22%
15%	Long Long Time-	Linda Ronstadt(Capitol	15%
15%	Cracklin' Rosie-Ne	eil DiamondUni		91%
14%	Mongoose—Elephan	t's Memory—Met	romedia	25 %
14%	We're All Playing In Eleuthera	n The Same Band-	Bert Sommer	32%
10%	Going To The Coun	try—Steve Miller	Band—Capitol	10%

LESS THAN 10%

Screaming Night Hog—Steppen-	Soul Shake—Delaney & Bonnie—
wolf—Dunhill 48%	Atco 47%
Where Are You Going—Brother-	If I Didn't Care—Moments—
hood Of Man—Invictus 19%	Stang 21%
A Part Of Me—Country Funk	I'm Losing You—Rare Earth—
Polydor 9%	Rare Earth 97%

anewhit group on Sonday Face of the earth

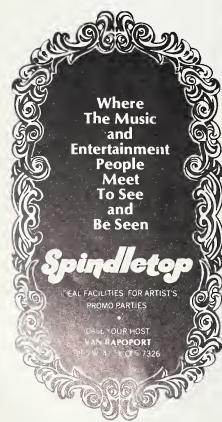


Written by K. Newby / M. Hawkins / L. Hutson Produced by Guy Draper

ronday records. inc. Nationally Distributed By scepter

JUMERTIME BLUES THE WHO..... . DECCA Elvis Presley Music I'VE LOST YOU ELVIS PRESLEYRCA **Gladys Music** THE NEXT STEP IS LOVE ELVIS PRESLEYRCA **Gladys Music** DON'T PLAY THAT SONG ARETHA FRANKLIN.....ATLANTIC Hill & Range RAINBOW MARMALADE.....LONDON Noma Music MORNING MUCH BETTER TEN WHEEL DRIVE POLYDOR Noma Music Schefrin-Zager YELLOW RIVER CHRISTIE..... FPIC LEAPY LEEDECCA Noma Music THE BIRTHMARK HENRY THOMPSON TALKS ABOUT DALLAS FRAZIER..... RCA Hill & Range Blue Crest YAKFTY YAK THE PIPKINS.....CAPITOL **Tiger Music** OLD AGE RHINOCEROSELEKTRA Noma Music Rhino Music IF THIS IS LOVE JACK GREENE..... ... DECCA Hill & Range Blue Crest LOOK AT GRANNY RUN RUN R. B. HUDMAN 1-2-3 Hill & Range Ragmar Music NEVER IN MY LIFE MARGIE MCCOY CYCLONE Ann-Rachel Case Music Corp.

THE ABERBACH GROUP 241 West 72 Street, New York, N.Y.



New Additions To Radio Playlists -Secondary Markets

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WIFE-Indianapolis, Ind. WIFE—Indianapolis, Ind. I—Tom Jones—Parrot Neanderthal Man—Hot Legs—Capitol Candida—Dawn—Bell I've Lost You—Elvis Presley—RCA Solitary Man—Neil Diamond—Bang Granue Cana Constant Man Groovy Situation—Gene Chandler—Mercury Long Long Time—Linda Ronstadt—Capitol Sister Liza Bookman—Rig—Capitol Joanne—Mike Nesmith—RCA

WLAV—Grand Rapids, Mich. It's A Shame—Spinners—V.I.P. Ain't No Mountain—Diana Ross—Motown Express Yourself—Watts Band—Warner Bros. I'm Losing You—Rare Earth—R. E. Sly Slick—Lost Generation—Brunswick Rubber Duckie—Ernie—Columbia Pick: We're All Playing—Bert Sommer— Elauthera Eleuthera

WTRY-Albany, Schenectady, Troy, N.Y. Sly Slick—Lost Generation—Brunswick SIV SICK—Lost Generation—Brunswick Everythings Tuesday—Chairmen—Invictus Fire & Rain—Johnny Rivers—Imperial On The Beach—5th Dimension—Bell You've Been My Inspiration—Main Ingredient—RCA Rubber Duckie—Ernie—Columbia Julie-Bobby Sherman-Metromedia

WKLO—Louisville, Ky. Rubber Duckie—Ernie—Columbia Groovy Situation—Gene Chandler—Mercury Black Fox—Freddy Robinson—PJ Screaming Night Hog—Steppenwolf—Dunhill Extras: Peave Will Come—Melanie---Buddah Only You Know & I Know—Dave Mason---

Blue Thumb Take You Higher----Ike & Tina----Liberty Big Yellow Taxi----Neighborhood

WFEC—Harrisburg, Pa. Joanne—Mike Nesmith—RCA Cracklin' Rosie---Neil Diamond—Uni Sunday Morning Coming Down—Columbia Where Are You Going To My Love— Pertherboard—Deram Brotherhood—Deram On The Beach—5th Dimension—Bell Everything's Tuesday-Chairmen-Invictus

WPOP---Hartford, Conn. Snow Bird--Ann Murray--Capitol Cracklin' Rosie---Neil Diamond---Uni Look What They've Done---Seekers---Elektra On The Beach---Sth Dimension---Bell Green Eyed Lady---Sugarloaf---Liberty Neanderthal Man---Hot Legs----Capitol Everything's Tuesday---Chairman---Invictus Georgia Took Her Back-----R. B. Greaves----Atco WKIX----Raleigh, N.C. Green Eyed Lady---Sugarloaf---Liberty Neanderthal Man---Hot Legs----Capitol Only You Know & I Know------Dave Mason----Blue Thumb It's A Shame----Spinners---V.I.P. It's A Shame-Spinners-V.I.P.

WDRC—Hartford, Conn. Groovy Situation—Gene Chandler—Mercury Long Long Time—Linda Ronstadt—Capitol Snow Bird—Ann Murray—Capitol On The Beach—5th Dimension—Bell Joanne—Mike Nesmith—RCA Neanderthal Man—Hot Legs—Capitol We're All Playing—Bert Sommer—Eleuthera

WAAB—Worcester, Mass. I'm Losing You—Rare Earth—R. E. Only You_Know & I Know—Dave Mason— Blue Thumb

Blue Thumb All Right Now—Free—A&M Joanne—Mike Nesmith—RCA Peace Will Come—Melanie—Buddah Going To The Country—Steve Miller—Capitol I've Got A Feeling—Snads Of Time—NG Sing Out The Love—Arkade—Dunhill That's Where 1 Went Wrong—Poppy Family—London Family—London

Family—London Lola—Kinks—Reprise We Rocking—Moose & Pelicans—Vanguard Neanderthal Man—Hot Legs—Capitol Do What You Wanna Do—5 Flights Up—TA Craklin' Rosie—Neil Diamond—Uni Mongoose—Elephants Memory—Metromedia Rubber Duckie—Ernie—Columbia

WIRL—Peoria, III. Sly, Slick—Lost Generation—Brunswick Take You Higher—Ike & Tina—Liberty Candjda—Dawn—Bell Groovy Situation—Gene Chandler—Mercury I'm Losing You—Bare Farth—R I'm Losing You--Rare Earth-R. E. I Can Remember—Oliver—Crewe Peace Will Come—Melanie—Buddah Neanderthal Man—Hot Legs—Capitol Snow Bird—Ann Murray—Capitol On The Beach-5th Dimension-Bell

WGLI---Babylon, N.Y. Joanne---Mike Nesmith---RCA Julie---Bobby Sherman---Metromedia On The Beach—5th Dimension Lola—Kinks—Reprise High On A Rainbow—Smoke Ring—Certron

WNHC---New Haven, Conn. I---Tom Jones---Parrot Neanderthal Man---Hot Legs---Capitol Don't Play That Song---Aretha Franklin----Atlantic Solitary Man---Neil Diamond---Bang

WPRO--Providence, R.I. On The Beach—5th Dimension—Bell Stealing—Paul Kelly—Happy Tigar Only You Know & I Know—Dave Mass Blue Thumb -Dave Mason-Look Away—New Hope—Jamie Riki Tiki Tavi—Donovan—Epic

WLEE---Richmond, Va. Groovy Situation--Gene Chandler---Mercury Hi---De---Ho---BS&T---Columbia Candida---Dawn---Bell I've Lost You---Elvis Presley Hand Me Down World---Guess Who----RCA Green Eyed Lady---Sugarloaf---Liberty Closer To Home---Grand Funk---Capitol I---Tom Jones---Parrot

KIOA—Des Moines, Iowa Groovy Situation—Gene Chandler—Mercury Ain't No Mountain—Diana Ross—Motown Joanne—Mike Nesmith—RCA I've Lost You—Elvis Presley—RCA As Years Go By-Mashmakhan—Columbia

WING—Dayton, Ohio It's A Shame—Spinners—V.I.P. Everything's Tuesday—Chairmen—Invictus Everything's Tuesday—Chairmen—Invictus I—Tom Jones—Parrot Only You Know & I Know—Dave Mason— Blue Thumb We're All Playing—Bert Sommer—Eleuthera Joanne—Mike Nesmith—RCA Solitary Man—Neil Diamond—Bang Neanderthal Man—Hot Legs—Capitol

KEYN—Wichita, Kansas Julie--Bobby Sherman---Metro Media Railroad Man---Shocking Blue---Colossus

WAVZ—New Haven, Conn. Neanderthal Man—Hot Legs—Capitol Everything's Tuesday—Chairmen—Invictus Express Yourself—Watts Band—Warner Bros. Lola—Kinks—Reprise Picks: Still Waters—Four Tops—Motown Georgia Took Her Back—R. B. Greaves—Atco Here I Stand—Crossroads—Atco As The Years Go By-Mashmakhan-Epic

WCOL—Columbus, Ohio Groovy Situation—Gene Chandler—Mercury Peace Will Come—Melanie—Buddah

Certron Announces Distributor Changes

NASHVILLE-Herb Dale, director of NASHVILLE—Herb Dale, director of sales and distribution for Certron Corporation Music Division has ap-pointed new distributors in several markets to represent Certron Rec-ords. They are: International Recco-Tape Distributors, New York City; Mid-West Distributors, Cleveland and Pittsburgh; Mangold Distributors, Charlotte, North Carolina; and Southland Record Distributors, At-lanta, Georgia.

Southiand Records lanta, Georgia. Certron's new Fall product, singles supported with strong and albums, supported with strong merchandising and advertising plans, will be announced to its distributor roster in the next few weeks. Going To The Country—Steve Miller—Capitol Circle Game—Buffie St. Marie—Vanguard I—Tom Jones—Parrot All Right Now—Free—A&M

KLEO—Wichita, Kansas Big Yellow Taxi—Neighborhood—Big Tree Julie—Bobby Sherman—Metromedia Snow Bird—Ann Murray—Capitol Ain't No Mountain-Diana Ross-Motown

WJET—Erie, Pa. Rubber Duckie—Ernie—Columbia Green Eyed Lady—Sugarloaf—Liberty I—Tom Jones—Parrot Joanne—Mike Nesmith—RCA All Right Now—Free—A&M I'm Losing You—Rare Earth—R. E. Only You Know & I Know—Dave Mason— Blue Thumb Blue Thumb Pick: Screaming Night Hog—-Steppenwolf— Dunhill

WSGN—Birmingham, A!a. Stealing In The Name Of The Lord— Paul Kelly—Happy Tigar Joanne—Mike Nesmith—RCA It's A Shame—Spinners—V.I.P. Only You Know & I Know—Dave Mason— Blue Thumb Blue Thumb Don't Play That Song—Aretha Franklin— Atlantic

WBBQ—-Augusta, Ga. Hummingbird—B. B. King—ABC Lola—Kinks—Reprise Them Changes—John Hamilton & Doris Allan—Minerat Stand By Your Man—Candy Station—Fame

WLOF—Orlando, Fla. All Right Now—Free—A&M Revolution In My Soul—Reivers— White Whate Stone Cowboy—Fantasy—Liberty Have You Seen The Saucers—Jefferson Airplane—RCA Pick: Look What They've Done— Seekers-Elektra

WBAM---Montgomery, Ala. Lost---Dusty Springfield---Atlantic Only You Know & I Know--Dave Mason---Blue Thumb A Part Of Me—Country Funk—Polydor Closer To Home—Grand Funk—Capitol Baby I Need Your Lovin'—O. C. Smith—

Columbia

WHLO—-Akron, Ohio Candida—Dawn—Bell Rubber Duckie—Ernie—Columbia Do What You Wanna Do—5 Flights Up—TA That's Where I Went Wrong—Poppy Family— London London

Cracklin' Rosie—Neil Diamond—Uni Pick: On The Beach—5th Dimension—Bell LP: 1 Will Survive—Arriva!

WKWK—Wheeling, W. Va. Revolution In My Soul—Reivers—White Whale LaBamba—Playboys Of Edenborough—Capitol Look What They've Done—Seekers—Elektra As The Years Go By—Mashmakhan—Epic Cracklin' Rosie—Neil Diamond—Uni Neanderthal Man—Hot Legs—Capitol

Capitol's Studio 'A' **Opens In Hollywood**

HOLLYWOOD-Capitol Records is

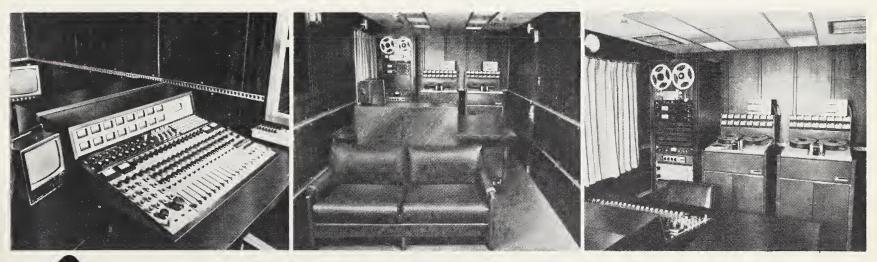
HOLLYWOOD—Capitol Records is officially opening its remodeled Studio "A" with a party Thursday evening, (20), to be attended by rep-resentatives of Hollywood advertis-ing agencies and production firms. A unique feature of the up-dated studio is a 16-track console consid-ered the most advanced of any cur-rently in use. Tle console was con-structed by Quad 8 of North Holly-wood to specifications supplied by Capitol's Recording Department headed by Peter Dent.

Capitol's Recording Department headed by Peter Dent. A door prize at Thursday's party will be a three-hour recording session employing the 16-track console. Capitol's remodeled Studio "A'" will be available to outside producers through the label's Custom Services Division. Division.

We have a studio wherever you are!



ti a ir M ke (A ba cid



The most modern 8 or 16 track mobile recording unit in the world. For more information call: Larry Dahlstrom or Aaron Baron at (212) 586-8565.

Location Recorders, Inc., 429 West 46 Street New York, N. Y. 10036

Prophesy In Phase 2 Of A&R Concept

LOS ANGELES — Prophesy Records bas begun "Phase II' of its A&R plans with the signing of four new acts and the launching of East Coast production plans. Prophesy's first production plans. Prophesy's first phase was the acquisition of product from artists outside the label—Amon Duul, Birth Control and the label's five volumn Blues series.

Fantasy Signs Abel

OAKLAND — Fantasy Records has announced the first in a series of new talent acquisitions. Abel, a San Fran-cisco rock band has inked a long

cisco rock band has inked a long term pact with Fantasy, according to Saul Zaentz, president, and is al-ready at work on the album. Abel takes its name from Abel Sanchez, the lead singer and guitarist who also writes and arranges the group's material. They have been to-gether as a unit for three years and have been working in San Francisco steadily during the past year at clubs and dances. and dances.

Drummer with the group is Tommy Catalano, youngest of a long time San Francisco musical family whose members have played with Woody Herman and Stan Kenton, and which included Billy Catalano, veteran executive with the musician's union. David Spedicci, tenor, and Lawrence Chiesa, trumpet, make up the horn section, and bassist is Charles Bolds. Fantasy producer Ray Shanklin is working with Abel now at the Wally Heider Studio in San Francisco on the initial tracks of their first LP. Drummer with the group is Tommy

300 Compete In Atkins Festival

Atkins Festival NASHVILLE — The first annual Chet Atkins Guitar Festival con-cluded with eight young American guitarists winning a total of \$6,000 in award money. The festival was held in Nashville the nights of August 7 and 8, the festival marked the realization of a life-long dream cherished by Atkins to help young musicians get a start. Over three hundred guitar players from thirty-six states and four foreign countries, between the ages of 14 and 25 submitted tapes of their work to a board of judges. From these, sixteen semi-finalists were se-lected to come to Nashville to com-pete in the finals. In Nashville, the number was narrowed down to four electric and four acoustical players. Each group was presented to the audience on separate evenings during the nearly four-hour concerts featur-ing Jerry Reed, Boots Randolph, Floyd Cramer, Kenny Rogers and the First Edition. Pete Fountain. Chet Floyd Cramer, Kenny Rogers and the First Edition, Pete Fountain, Chet Atkins, and the Nashville Pops Or-

chestra. Winners in the acoustical group were Douglas Miedt, Jr. of St. Louis with top prize, followed by Angel Anastos of Chicago, Miguel Aparicio of Honduras, and Tommy Jones of Nachwille Nashville.

Winners in the electric class were Jimmy Miller, Hialeah, Florida, Fred Hamilton, Denver, John Pell, Boston and Joe Schuler of Winston-Salem.

RCA Signs Mongrels, New Canadian Group

NEW YORK — RCA Records has signed the new Canadian rock group, The Mongrels, to an exclusive record-ing contract. The group comes from Winnipeg in Manitoba, the home grounds of RCA's The Guess Who, and were discovered about three years ago by Randy Bachman. Bachman, who until recently was part of The Guess Who and coauthored all of that group's initial hit singles, is currently producing The Mongrels' debut Victor album which is scheduled for a fall release.

album which is scheduled for a fair release. The Mongrels, as a group, has had great success playing locally in the Winnipeg area and has performed often on network television and radio in Canada. Last year, the group was asked to play a guest appearance with the Winnipeg Symphony Orchestra— only the second rock group after The Guess Who to receive such an in-vitation. Guess V vitation.

Phase II is an expansion of the Prophesy roster itself. Artists signed by Don Altfeld, A&R director, during the past two weeks include Charlie Starr, a blind singer/guitarist; The Elves, a six-man rock group; Nancy Vale, the label's first female vocalist; and The Groupe, five Memphis studio musicians musicians.

Both Starr and The Elves are East Coast groups and will be produced in New York. Altfeld, who is talking to several producers in the East, will fly back to make final decisions

will fly back to make final decisions as to production. Nancy Vale is being produced by Altfeld and Prophesy President Mickey Shapiro with first product slated for mid-September. The Groupe will, according to Alt-feld, serve several purposes in ad-dition to recording under its own name. The five members are studio musicians and they'll be utilized on sessions for Prophesy acts in addition to traveling as a back-up group for to traveling as a back-up group for Black Pearl, another of the label's acts.

sts. Since Prophesv opened its doors ore than two months ago, Altfeld more than two months ago, Altfeld has traveled more than 10,000 miles to listen and talk to talent.

Hoffman Acquires British Film Rights

NEW YORK — Jay K. Hoffman Presentations Inc. has just acquired exclusive U. S. rights to two new British-produced properties, "Super-show," a non-stop 93 minutes of all-star jazz and rock music, and "Now That the Buffalo's Gone," a color documentation of the American In-dian dian

Both projects have application for

Both projects have application for either motion picture exhibitors or television. "Supershow" brings to the screen Eric Clapton, Roland Kirk, the Modern Jazz Quartet, Steve Stills, Led Zeppelin, Dallas Taylor, Colos-seum, Buddy Guy and Duster Bennett, among numerous others. "Now That the Buffalo's Gone," depiction of the plight of the Amer-ican Indian, is narrated by Marlon Brando, with music by Buffy Sainte Marie and production by Thames Television. The film, suitable for use as a single unit or in three parts, received strongly favorable reviews during its premiere screening earlier this year in England. this year in England.

Atlanta NARAS Hosts Nat'l Trustees Meet

NASHVILLE -- The Board of Gov-

NASHVILLE — The Board of Gov-ernors of the Atlanta Chapter of the National Academy of Recording Arts and Sciences, in their recent monthly meeting, selected the site for the Sep-tember 11–13 NARAS Trustees meet-ing and established an executive committee in charge of hosting the forthcoming Atlanta meeting. The Atlanta Chapter has selected the Royal Coach Motor Inn as the hostelry for the semi-annual Trustees meeting. Atlanta's Board of Gov-ernors voted unanimously in favor of giving their executive committee the authority to make and execute all hosting plans. The executive com-mittee consists of Bill Lowery, pres-ident; Phil Walden, vice president; Pierce LeFevre, vice president; Mary Tal-lent, secretary; and John Barbe, treasurer. treasurer.

Chaisson In Regional Ampex Promo Position

NEW YORK — Stanley Chaisson has been named southern regional promo-tion director for Ampex Records, based in New Orleans at 3000 Gen-tilly Boulevard.

tilly Boulevard. He joins Ampex Records after five years with All South Distributors in New Orleans. Prior to that Chaisson handled independent promotion for A & M and Dunhill Records in the Southern area Southern area.

Chaisson's responsibility at Ampex includes sales and promotion in Flor-ida, the Carolinas, Georgia, Tennessee, and Texas. He has been a producer for Bell

and Columbia Records.







THE FIRST EVER national meeting of the MCA family of labels, Decca, Kapp, and Uni, was held recently in New York. Shown at the event are TOP (1. to r.) Mike Maitland, pres-ident of MCA Records, presenting a Gold record for the Who's "Live At Leeds" Decca LP, to Nancy Lewis veep of the Who's management firm. At right, looking on is Jack Loetz, executive v.p. of MCA Records. CENTER (1. to r.) Gil Rodin, Kapp veep, Milt Rackmill, member of the board of directors of MCA, Mike Maitland and Jack Loetz. BOTTOM: Rosencrantz To

Rosencrantz To LP Post At Merc

CHICAGO — Denny Rosencrantz, former national promo director for Uni Records, has been named national promo manager for Albums by Mer-

promo manager for Albums by Mer-cury Records. Rosencrantz, stationed at Mer-cury's Chicago headquarters, will work closely with John Antoon, the company's national promo manager for singles. The two will report to Lou Simon, senior VP and director of marketing and sales

Lou Simon, senior VP and director of marketing and sales. In his new post, Rosencrantz will be responsible for promo efforts on behalf of all Mercury family LPs, excluding the classical line. He also will work closely with the corpora-tion staff of local promotion managers and regional sales directors. Rosencrantz started in the record industry in 1964 as promo director

for ABC Tape and Sales in Seattle. In 1968, he joined Uni and remained with the label until April of this year.

Since then he has been co-manager of the Ballin' Jack rock group, new Columbia act, and has worked out of Billy Graham's Sunny Management in L.A.

Standing: Herb Gordon, MCA di tor of national promotion; J Walsh, Decca A&R; Maitland; Ld Pat Pipolo, Uni national director of promotion; Tom Morgan, Decca Di-rector of pop A&R; Russ Regan, v.p. and general manager of UNI; Rick Frio, Uni's national sales manager; Dick Broderick, v.p. of MCA Records International; Gil Rodin; Marvin Paris, MCA Records director of sales; Norm Winter, director of press in-formation for Kapp and Uni; Jerry Fischer, Uni controller; Harry Gar-field, executive v.p. of Kapp; Tony Martell, MCA Records v.p. of mar-keting and creative services. Kneel-ing: John Musso, Kapp general man-ager; Ellis Nassour, Decca's director of artist relations; Carl Maduri, Kapp national promotion manager and Vince Cosgrave, Kapp's national sales manager. Standing: Herb Gordon, MCA di manager.

Dave Clark Five

Go Separate Ways NEW YORK — After seven years in which they played a big role in rock hits, the Dave Clark Five have split. Out of the p.a. scene for two years, the group felt it was time for each member to go out in his own. Yet, Clark and organist Mike Smith may release disks together. The English group was a consistent hit-maker for Epic Records in the U. S. Its global sales are estimated at 35 million.

Gollender To Saturday

NEW YORK - Walt Gollender has NEW YORK — Walt Gollender has joined Saturday Music, the publishing arm of the Crewe Group of Com-panies, as a member of the promo staff. He'll expand the unit's catalog of songs by Larry Brown and Ray Bloodworth.

Elvis Presley

Elvis F INTERNATIONAL HOTEL, LAS VEGAS — M.G.M. is currently film-ing a documentary of Elvis Presley, and one of the sets they are using for this film is the show-room of the International Hotel. However, the first footage of the film that was shot last Monday will probably be out-takes as Elvis just did not play the Presley part to perfection as he has previ-ously done. The extras in the audience like Juliet Prowse, George Hamilton and Barbara Stanwyck portrayed the star-studded crowd far better than Presley played the star. Elvis is irrefutably the most excit-ing thing that ever happened to rock as he is the best singer and per-former in the field, but the King's crown was definitely tarnished by Monday's performance. Elvis could not get the show off the ground be-cause he was plagued with too many problems. He had ego trouble with Joe Guercio and his thirty piece or-chestra. Elvis also had to contend with the MGM cameras that were con-stantly in motion. And Presley did

chestra. Elvis also had to contend with the MGM cameras that were con-stantly in motion. And Presley did not have sufficient time to rehearse the fifty new songs he needed for this engagement. His unfamiliarity with the new material was obvious as he had to read the lyrics to the B. J. Thomas song he performed.

As Elvis started the hour set, he looked immaculately masculine in his high collared white fringe outfit. He rushed through some of his earlier hits as if they were a necessary but unpleasant obligation. Then he showed the crowd how casually he could sing contemporary ballads like "Some-thing" and "Bridge Over Troubled Waters." On "Sweet Caroline" and "Patch It Up," he recaptured the ex-citement of his first Vegas appear-ance, but the rest of the set did not even come close to his previous pereven come close to his previous per-formances. Even his infamous gyrations were not up to par, as he re-marked halfway through the show that he felt like an old stripper. And he was, to the extent that the ability was still there but not the believabil-

Presley is the best performer in pop, and it's a drag to see him when he's not at his best. He will be appearing at the International through Labor Day; and, hopefully, the prob-Labor Day; and, hopefully, the prob-lems that plagued him on opening night will soon be eliminated. Elvis is the King of rock and roll and should not come off as a pretender to the throne.

m.a.o.

Nancy Sinatra Show

<text> CAESAR'S PALACE, LAS VEGAS

Jimmy Osmond (age 6) belting a devastating version of "That's Life" (with jacket over shoulder—"I wish I could see my dad's face," said Nancy), the Osmonds (again) joining Nancy for a soft shoe treatment of "San Francisco" (a showstopper), and a rousing closer—Neil Diamond's "Holy Holly" with the entire cast singing to a neo-sypmphonic back-drop; a goosebump event. Again, Nancy has wisely surrounded herself with some prodigious talents. And drop; a gooseoump event. Agam, Nancy has wisely surrounded herself with some prodigious talents. And she seemed more self assured than last time out. Her voice is not ex-traordinary but is pleasing enough. And on soft sell material (like "Cir-cles," her closing theme) she's most appealing. Included, of course, the inevitable "Boots Are Made For Walk-ing," that insolent little toe tapper with those quarter note bass figures, the song that catapulted her into the show biz limelight. Strange, who or-chestrated that '66 date, stands tall as both orchestrator and conductor— and even manages a vocal chorus or two—recalling that it's almost a dec-ade since he gave up vocalizing for the baton. Book is letter perfect.

Lest we forget (we didn't) there are additional credits: Hal Blaine (5 times straight the Grammy win-ning percussionist) on drums, pro-ducer-director Hugh Lambert, costume designer Donfield, sound engineer Eddie Brackett, choral director Jimmy lawre hair studist Izzu Marion—and Joyce, hair stylist Izzy Marion—and they all deserve approbation for the results. Next act (guaranteed not to be an anticlimax to this) scheduled in the same room two weeks hence— what's-his-name, Nancy's dad.

Chicken Shack in person is less re-strained than on their initial LP, and

strained than on their initial LP, and this was particularly evident on their "Diary Of Your Life." Webb, given free rein to roam the premises and play in a vigorous guitar style, re-sponded with an exciting performance. Rounding out the group were Dave Bidwell on drums and Paul Raymond, pounding out a strong keyboard at-tack

The group's LP is entitled "Accept Chicken Shack." At Ungano's the au-dience did more than accept them; they reacted with real enthusiasm (and we all know how unusual that

h.g.

e.k.

Chicken Shack

tack.

is)

on his guitar.

UNGANO'S, NYC — It has been an eventful week for Chicken Shack, the new British group which records for new British group which records for Blue Horizon Records. On Saturday, they were placed in an unenviable position during their debut appear-ance at the Fillmore East, when the Small Faces were suddenly forced to cancel and Shack, along with Blodwyn Pig had to carry the entire evening; on Monday, they performed at a press reception held at Ungano's. The four member group is deep into a blues form which depends heavily on the lead guitar work of Stan Webb

a blues form which depends heavily on the lead guitar work of Stan Webb and the bass fingering of Andy Sil-vester. Webb, a frenetic young man, drew the lion's share of attention at Ungano's as he ventured out into the audience, abetted by a 200 foot lead

SCHAEFER MUSIC FESTIVAL, CENTRAL PARK, NYC — After hav-ing done several numbers at her Schaefer Festival concert, Judy Collins confided to the audience that she and her accompanying musicians had not worked together in several months and were a little rusty. No one seemed to have noticed.

For some artists, the park serves as For some artists, the park serves as a natural environment to enhance their performance. In the case of Judy, her singing actually enhances the surroundings, making one more aware of the setting, yet never to the point of distraction. It just seems fit-ting that she should be there.

For the evening she had selected a sampling of songs by Joni Mitchell and Leonard Cohen along with sev-eral compositions from her own pen. "Someday Soon," sung at a slightly quicker pace than on her Elektra re-cording, was followed by "My Father," this time with Judy playing the guitar rather than the piano (as on the disk).

Chicago/Guess

MANHATTAN COLLEGE, BRONX, N.Y. — As the hordes of people made their way through the entrances, you could feel the excitement and anxiety rise to large proportions. There must have been close to ten thousand fans present and even though the weather threatened rain, they came anyway. Some brought umbrellas while the rest were prepared to take their chances chances. .

So this was the setting for the eveso this was the setting for the cre-ning; an evening of music that must have kept the hundreds of families surrounding the outdoor stadium awake for most of the night. After a series of announcements the show started with a local group, Prophecy. They did an interesting set that in-They did an interesting set that in-cluded the lead singer, complete in an outrageous purple robe; dancing, jumping, flying and performing other fine acrobatics to try to make up for the professionalism they lacked. Then the show really started cook-ing with the Canadian Guess Who. They surprised the crowd by doing a great set that included extended var-

great set that included extended ver-sions of "American Woman," "These Eyes," and their latest hit single "Hand Me Down World" that had the stadium forgetting about who that had the stadium forgetting about who they actually came to see. Randy Bach-man and Burton Lorne Cummings ex-celled the entire way through, show-ing just how fine the group is. After the excitement cooled for a

Duke Ellington Review

Duke Ellington Review RAINBOW GRILL, NYC—Before his opening night show here, Duke Ellington walked among the audience, giving friends his traditional kiss— twice on each cheek. Then the Duke sat down and melodically caressed his keyboard for the next 90 minutes with the accompaniment of his out-standing eight-piece group. The evening was musically auto-biographical as the group played several of the most prominent tunes of the 70-year-old Duke's career, most of them written at least partly by Ellington. A notable exception was Billy Strayhorn's "Take the A Train," the Ellington theme song, brilliantly highlighted by the horn of Cat Anderson.

highlighted by the horn of Cat Anderson. Other Ellington classics played in-cluded "Rockin' in Rhythm," "It Don't Mean a Thing," "Mood Indigo," "Caravan," and "Satin Doll," the last-named co-written by the Duke, Strayhorn and Johnny Mercer. As notable as his group's quality traditional jass was the vitality and exuberance of Duke whose pleasure derived from the performance seemed even greater than that of the audience, which was considerable.

which was considerable. Appearing with the group was Tony Watkins, a vocalist with a deep, rich bass who sang several mellifluous numbers, including "Makin' That Love Scene" and "In My Solitude."

Judy Collins

Two of Cohen's most striking songs were joined together in a medley. These were "Hey, That's No Way To Say Goodbye" and "Sisters Of Mercy." Judy has a clear comprehension of Cohen's insight and she imparts it, as a friend. On Joni Mitchell's "Chelsea Morning," she was exuberant while "Both Sides Now" emerged as the sort of reflective song it was written sort of reflective song it was written to be.

She closed with her hearty rock umber "Hard Lovin' Loser" and renumber "Hard Lovin' Loser" and re-turned to hush the house with Dom-inic Behan's "The Patriot Game," a delicate work which, to be effective, requires the most sensitive of read-

Judy is working with some excellent musicians. Their names are Richard Bell (piano), Susan Evans (drums), Gene Taylor (bass). The artist accompanied herself on guitar, as usual, and also soloed for a couple of num-bers (including her own song "Since You Asked") on the piano.

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Who/Prophecy while, it immediately heated with the announcement of Chicago, opening with "Make Me Smile." From there it was all uphill for the act. Everyone was standing from the first number through the entire show. The band possesses the ability of combining songs into one fluid beauty. There is free form guitar, trumpet, sax, trom-bone and piano, while the vocal swings in and out of jazz, blues and hard rock. in and out of jazz, blues and hard rock

The audience could have stayed all night. The songs that touched the fans and myself the most included . . . "Make Me Smile," "Questions 67-68," "Does Anyone Really Know What Time It Is," the great new single "25 Or 6 To 4," and the concluding number, "I'm A Man," which finished out the type of concert you've come to expect from the superior act night.

The Supremes

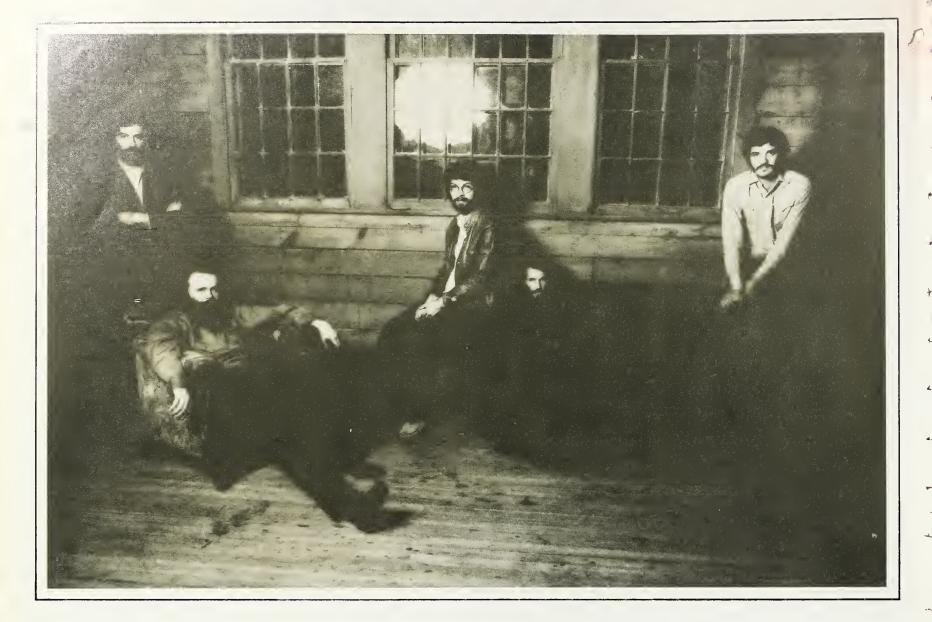
from the superior act.

SCHAEFER MUSIC FESTIVAL, CENTRAL PARK, NYC — One of the hierarchal acts of show business, the Supremes, made a rare concert showing in New York this week, ap-pearing at the Schaefer Festival. This is a group that could simply do all their hit records in order to fill out a program — they have that many successes. Instead they chose to weave in material which would accent the in material which would accent the individual preferences and talents of each member of the group. They also performed a number of songs made famous by other artists, in addition,

famous by other artists, in addition, of course, to a generous selection from their own hit catalog. Dispensing cheerful banter and moving in non-stop dance patterns, the girls, Mary Wilson, Jean Terrell and Cindy Birdsong, won applause with Jimmy Webb's "MacArthur Park" then turned the stage over to lean who offered an elecuont moding Jean who offered an eloquent reading of "When You Walk Through A Storm." She is an artist who not only possesses a far reaching voice, but an ability to sustain a mood, certainly quite an achievement when a person is singing in the middle of Central Park.

Park. Out of the hit kit came their cur-rent, "Everybody's Got The Right To Love," "You Keep Me Hanging On," "I Hear A Symphony," "Reflections," "Someday We'll Be Together," "Up The Ladder To The Roof," all done in a rapid-fire style which only served to underscore the phenomenon of the trio's remarkable string of big sellers. "Oh Happy Day," the gospel styled song made famous by the Edwin Hawkins, proved to be a fitting finale vehicle for the group. From the open-

vehicle for the group. From the open-ing bars, it provoked a continued audience response which included handclapping and just singing along. The Motown artists were accompa-nied throughout their set by the Rubin Phillips Orchestra. e.k.



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TOP 100 Albums BOTTOM NO. INDICATES & TRACK AND CASSETTE

August 22, 1970

	BO	וסדז
1	BLOOD, SWEAT & TEARS 3 (Columbia KS 30090)	2
2	(CA 30090) (CT 30090) COSMO'S FACTORY CREDENCE CLEARWATER REVIVAL (Fantasy 842)	3
3	WOODSTOCK ORIGINAL SOUNDTRACK (Cotiliion SD3-500)	1
4	(TP 3-500) (CS 3-500) LIVE AT LEEDS THE WHO (Decca DL 79175)	4
5	(6-9175) (73-9175) CLOSER TO HOME	7
6	(8XT 471) (4XT 471) DEJA VU	
CR 7	OSBY, STILLS, NASH & YOUNG (Atlantic SD 7200) (TP 7200) (CS 7200) LET IT BE	9
8	BEATLES (Red Apple 3400) (8XT 34001) (4XT 34001) CHICAGO	5
9	(Columbia KSP 24) (18 80 0858) (16 80 1858) JOHN BARI EYCORN MUST DIE	11
10	TRAFFIC (United Artists UAS 5504) ABSOLUTELY LIVE	12
11	THE DOORS (Elektra EKS 9002) (T8 9002) (CT 2 9002) SELF PORTRAIT	18
12	BOB DYLAN (Columbia C2X 30050) (C2A 30050) (C2T 30050)	6
13	JACKSON 5 (Motown MS 709) (M8 1709) (M75 709) MCCARTNEY	10
	PAUL McCARTNEY (Apples STAO 3363) (8XT 3363) (4XT 3363)	8
14	OPEN ROAD DONOVAN (Epic E 30125) (A 30125) (ET 30125)	14
15	THE FIFTH DIMENSION GREATEST HITS	15
16	ERIC CLAPTON (ATCO SD 33-329) (TP 33-329) (CS 33-329)	17
17	IT AIN'T EASY THREE DOG NIGHT (Dunhill 50078)	20
18	(8023-50078 V) (5023-50078 M) ON STAGE-FEBRUARY, 1970 ELVIS PRESLEY (RCA LSP 4362)	21
19	(P8S 1594) (PK 1594) ECOLOGY RARE EARTH (Rare Earth RS 514)	13
20	(R8 1514) (R75 514) TOMMY THE WHO (Decca DXSW 7205)	22
21	(6-2500) THE BEST OF PETER. PAUL & MAI	RY
22	(Warner Bros. BS 2552) (8WM 2552) (CWX 2552) ON THE WATERS	16
23	BREAD (Elektra EKS 74076) (ET8 4076) (TC5 4076) ERIC BURDON DECLARES WAR	48
24	(MGM SE 4663) MOUNTAIN CLIMBING MOUNTAIN (Windfall W-4501)	25 24
25	DIANA ROSS	26
26	(M8 1711) (M75 711) JAMES GANG RIDES AGAIN (ABC ABCS 711) (8022-711 V) (5022-711 M)	30
27	ALONE TOGETHER DAVE MASON (Blue Thumb 8TS 19)	28
28	(8075-19M) (5075-19M) GET READY RARE EARTH (Rare Earth RS 507) (R8 1507) (R75 507)	33
29	HOME PROCOL HARUM (A&M SP 4261) (8T 4261) (CS 4261)	29
30	HOT TUNA (RCA LSP 4353) (P85 1630) (PK 1630)	42
31	SWEET BABYJAMES JAMES TAYLOR (Warner Bros./7 Arts WS 1843)	36
32	(8WM 1843) (CWX 1843) NUMBER 5 STEVE MILLER BAND (Capitol SKAO 436)	33
33	(8XT 436) (4XT 436) CANDLES IN THE RAIN MELANIE (8uddah 8DS 5060) (850(1)) (550(1))	23
34	(85061) (55061) WE MADE IT HAPPEN ENGELBERT HUMPERDINCK (Parrot XPAS 71038)	19
	(M 79838) (M 79638)	

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N	NO. I	NDICATES 8 TRACK AND CASSETTE	·
1	35		45
	36	(18 10 1069) (16 10 1069) BRIDGE OVER TROUBLED WATER SIMON & GARFUNKEL (Columbia KCS 99-14) (18 10 0750) (14 10 0750) (16 10 0750)	27
	37	THE ISAAC HAYES MOVEMENT	31
	38	WORKINGMAN'S DEAD	32
	39	BENEFIT JETHRO TULL (Reprise RS 6400) (8RM 6400) (CRX 6400)	39
	40	STEPPENWOLF LIVE (Dunhili DSD 5075)	34
	41	GASOLINE ALI EY ROD STEWART (Mercury SR 61264)	35
	42	HENDRIX BAND OF GYPSYS JIMI HENDRIX (Capitol STAO 472) (8XT 472) (4XT 472)	37
	43	MUSIC FROM "BUTCH CASSIDY AND THE SUNDANCE KID" BURT BACHARACH (A&M SP 4227) (8T 4227) (4T 4227) (CT 4227)	47
	44	BITCHES BREW MILES DAVIS (Columbia GP 26) (18 80 0908)	43
	45	GREATEST HITS (Columbia CS 1042)	'S 40
	46	(18 10 1042) (16 10 1042) CHARLEY PRIDE'S 10th ALBUM (RCA LSP 4367) (P85 11593) (PK 1593)	53
	47	THE ASSOCIATION LIVE (Warner Bros. 2WS 1868) (BWJ 1868) (CWJ 1868)	41
	48	MARRYING MAIDEN IT'S A BEAUTIFUL DAY (Columbia CS 1058) (18 10 1058) (16 10 1058)	44
	49	HAIR ORIGINAL CAST (RCA Victor LSO 1150) (085-1038) (0K-1038)	50
	50	THEM CHANGES BUDDY MILES (Mercury SR 61280)	54
	51	THE LAST POETS THE LAST POETS (Douglas 3) AMERICAN WOMAN	62
	53	THE GUESS WHO (RCALPS 4266) (P88 1518) (PK 1518) EVERYTHING IS BEAUTIFUL RAY STEVENS (Barnaby 212 35005)	46
	54	RAY STEVENS (Barnaby 212 35005) (Z 18 35005) (Z 16 35005) CACTUS	
	55	(Atco SD 33-340) (TP 33-340) (CS 3-40) JOE COCKER (A&M SP 4224)	64 55
	56	(8T 4224) (4T 4224) (CS 4224) ON A CLEAR DAY YOU CAN SEE FOREVER ORIGINAL SOUNDTRACK (Columbia S 30086)	68
	57	(SA 30086) (ST 30086) ARE YOU READY PACIFIC GAS & ELECTRIC (Columbia CS 1017)	58
	58	(18 10 1017) (16 10 1017) THE JIM NABORS HOUR (Columbia CS 1020)	51
	59	(18 10 1020) (16 10 1020) STILL WATERS RUN DEEP FOUR TOPS (Motown MS 704) (M8 1704) (M5 704)	56
	60	GRAND FUNK (Capitol SKA0 406) (8XT 406) (4XT 406)	61
	61	LADIES OF THE CANYON JONI MITCHELL (Reprise RS 6376) (8RM 6376) (CRX 6376)	57
	62	LIVE AT LONDON'S TALK OF THE TOWN TEMPTATIONS (Gordy GS 953)	_
	63	(G8 1953) (G75 953) TOM JONES (Parrot XPAS 70037) (M 79837) (M 79637)	52
	64	I'LL NEVER FALL IN LOVE AGAIN DIONNE WARWICK (Scepter 581)	67
	65	BARREL LEE MICHAELS (A&M 4249) (8T 4249) (CT 4249)	76
	66	POCO (Epic 8N 26522) (N18 10258) (N16 10258)	59
	67	WORLDWIDE 50 GOLD AWARD HITS, VOL. 1 ELVIS PRESLEY (RCA LPM 6401)	
I		(P8S 6401) (PK 6401)	

68	HEY JUDE BEATLES (Apple SW 385) 66
69	(8JT 385) (4XT 385) PSYCHEDELIC SHACK TEMPTATIONS (Gordy 947) 60 (68 1974) (675 947)
70 ال	DARLING LILI JLIE ANDREWS/HENRY MANCINI (RCA LSPX 1000) 70 (P85 1596)
71	FIREWORKS JOSE FELICIANO (RCA LSP 4370) 63
72	(P8S 1595) (PK 1595) SUSAN SINGS SONGS FROM SESAME STREET
73	(Scepter SPS 584) 78 NEIL DIAMOND GOLD
74	(8-73084) (2-73084) SANTANA (Columbia CS 9781) 72
<mark>75</mark>	(18 10 0692) (16 10 0962) SLIM SLO SLIDER
76	JOHNNY RIVERS (Imperial LD 16001) 80 BAND OF GOLD FREDA PAYNE (Invictus ST 7301) 88
77	(8XT 7301) (4XT 7301) HERE COMES BOBBY
78	BOBBY SHERMAN (Metromedia 1028) 71 (8090-1028 M) (5090-1028 M) EVERYBODY KNOWS THIS IS NOWHERE
	NEIL YOUNG & CRAZY HORSE (Reprise RS 6349) (8RM 6349) (CRX 6349)
79	JUST FOR LOVE QUICKSILVER (Capitol ST 498)
80	THE LAST PUFF SPOOKY TOOTH (A&M 4266) 92 (BT 4266) (CT 4266)
81	THE DEVIL MADE ME BUY THIS DRESS
82	FLIP WILSON (Little David LD 1000) 65 OPEN BLUE IMAGE (Atco 33-317) 89
83	(TP 33-317) (CS 33-317) THE JULY 5th ALBUM FIFTH DIMENSION (Soul City SCS 33901) 102
84	FIVE STAIRSTEPS
85	THE STRAWBERRY STATEMENT ORIGINAL SOUNDTRACK (MGM 2 SE 14 ST)
86	REFLECTIONS OF MY LIFE MARMALADE (London PS 575) 74 (72171) (57171)
87	THE DELFONICS
88	THE FIGHTIN' SIDE OF ME MERLE HAGGARD (Capitol ST 451) (8XT 451) (4XT 451)
89	BEFOUR BRIAN AUGAR & THE TRINITY (RCA LSP 4372) 96 (PBS 1600) (PK 1600)
90	MEMPHIS PETULA CLARK (Warner Bros. WS 1862) 75 (8WM 1862) (CWX 1862)
91	IRON BUTTERFLY LIVE
92	(TP 318) (CS 318) FIVE BRIDGES
93	THE NICE (Mercury SR 61295) - VEHICLE IDES OF MARCH (Warner Bros. WS 1863) 73
94	(8WM 1863) (CWX 1863) TURN BACK THE HANDS OF TIME TYRONE DAVIS (Dakar SD 9027) 95 (TP 9027) (CS 9027)
95	LOVE COUNTRY STYLE RAY CHARLES (A8C-S 707) 99
96 TEI	(8022-707v) (5022-70m) BRIEF REPLIES V WHEEL DRIVE with Genya Ravan (Polydor 24-4024) 104
97	HELLO DARLIN' CONWAY TWITTY (Decca DL 75209) 86
98	ABBEY ROAD BEATLES (Apple S0 383) 90 (8XT 383) (4XT 383)
99	BOB McGRATH FROM SESAME STREET
100	RAINDROPS KEEP FALLIN' ON MY HEAD
	B. J. THOMAS (Scepter SPS 580) 98

Basic Album Inventory

theck list of best selling pop albums other than those appearing on the CASH BOX Top 100 Album chart. Feature is designed to call wholesalers' & retailers' artention to key catalog, top steady selling LP's, as well as recent chart hits still going strong in sales. Information is supplied by manufacturers. This is a weekly revolving list presented in alphabetical order. It is advised that this card be kept until the list returns to this alphabetical section.

8					
	CAPITOL			COTIQUE	1004
Cannonball Adderley	Country Preacher	SKAO 404	Johnny Colen & Orch.	Boogaloo Blues	1004 1006
The Band The Band	Stage Fright The Band	SW 425 STAO 132	Joey Pastrana & Orch. Johnny Rivera & Tequila	Let's Ball	
Beach Boys	Good Vibrations	STAU 132 ST 442	Band		1010
The Beatles	Abbey Road (Apple)	SO 383	The TNT Band	TNT Dynamites	1101 1012
The Beatles	The Beatles (Apple)	SWBO 101	Joey Pastrana & Orch. The LeBron Bros. &	Joey	
The Beatles Glen Campbell	Hey Jude (Apple) Try A Little Kindness	SW 385 SW 389	Orch.	The Bklyn Bums	1015
Glen Campbell	Glen Campbell "Live"	STBO 268	Various Artists	Cotique Golden Goodies (Spanish)	1016 1017
Grand Funk Railroad	Closer To Home	SKAO 471	Various Artists Ramito	Cotique All Time Smashes Alma De Ramito	1018
Merle Haggard Merle Haggard	Fightin' Side Of Me Okie From Muskogee	ST 451 ST 384	Machito & His Orch.	Soul of Machito	1019
Jimi Hendrix	Band of Gypsys	STAO 472	TNT Board	Mission Accomplished	1023 1025
Sonny James	My Love/Don't Keep Me Hangin' On	ST 478	Joey Pastrana New Swing Sextet	Hot Pastrana A Taste Of Spanish Harlem	1026
Peggy Lee Peggy Lee	Bridge Over Troubled Water Is That All There Is?	ST 463 ST 386	Gilberto Monroig	Tu Eres Mi Amor Baby	1020
The Lettermen	Reflections	ST 496		COUNTERPOINT	
The Lettermen	Hurt So Bad	ST 269			Stereo
Paul McCartney Steve Miller Band	McCartney (Apple) Number Five	STAO 3363 SKAO 436	Dimitri Mitropoulos	Schoenberg: Serenade, Op. 24	5501
Steve Miller Band	Your Saving Grace	SKAO 331	Nicanor Zabaleta	16th Century & Modern Harp Music	5509
Buck Owens	The Kansas City Song	ST 476	Noah Greenberg		5515
Freda Payne Linda Ronstadt	Band Of Gold (Invictus) Silk Purse	ST 7301 ST 407	NY Pro Musica	Handel: Music For Ancient Instruments Adriano Banchiere: Festino. A Renaissance	5515
Joe South	Greatest Hits, Volume 1	ST 450		Madrigal	5516
Quicksilver Messenger				John Blow: Ode On The Death Of Henry Purce	II 5519
Service Quicksilver Messenger	Just For Love	SMA S 498	Nach Oscarbara	Thomas Morley: Elizabeth Madrigals	5520
Service	Shady Grove	SKAO 391	Noah Greenberg NY Pro Musico	English Medieval Christmas Carols	5521
James Taylor	James Taylor (Apple)	SKAO 3352	Nicanor Zabaleta	Vol. 2. Contemporary Harp Music	5523
Nancy Wilson	Can't Take My Eyes Off You	ST 429	Nicanor Zabaleta	Vol. 3, 18th Century Harp Music	5524
Romeo & Juliet	Motion Picture Soundtrack	ST 2 9 93	Music of the Malinke & Baoule Tirbes	Africa	5529
Demonstra Demonstra	COMMAND		Noah Greenberg	Anica	
Persuasive Percussion Enoch Light	Provocative Percussion	800 806	NY Pro Musica	Henry Purcell Songs	5535
Tony Mottola	Roman Guitar	816	Nicona, Zabalata	Children's Songs Of Shakespeare's Time 17th & 18th Century Harp Music	5540 5542
Enoch Light	Stereo 35/MM	826	Nicanor Zabaleta Sistine Choir of	The a roun century halp music	
Tony Mottola	Spanish Guitar	841	Vatican City	Collection of Sacred Music	5600
Tony Mottola Doc Severinsen,	Romantic Guitar	847	Vocal Arts Ensemble.		
Trumpet & Orch.	Fever	893	Roger Wagner Chorale	Music Of The Renaissance	5601
Doc Severinsen	Livel	001	Anthony Bernard-		
Sextet Warren Kime & Orch.	Live! Brass Impact	901 910	London Symph.	the state was to be the Devel Outle	
Doc Severinsen	"New Sound Of Today's Big Band"	917	Orch	Handel: Water Music Suite, Royal Suite, Royal Fireworks Music	5606
Doc Severinsen	The Great Arrival	927	Gunter Wand Cologne	Royal Themorks Music	
Doc Severinsen & Strings		937	Philhar. Orch.	Bartok: Divertimento For String Orch.	5607
Ray Charles Singers	Slices of Life	937		CRESCENDO	
Command Stereo			Billy Strange	12 String Guitar	GNPS 94
"Checkout" Record Dick Hyman	Moog	CSC 100	Arthur Lyman The Seeds	Cast Your Fate To The Wind The Seeds	GNPS 607 GNPS 2023
Dick Hyman	The Age Of Electronicks	938 946	Billy Strange	The Best Of Billy Strange	GNPS 2037
Ray Charles	Move Me Oh Wondrous Music	949	Joe & Eddie	The Best Of Joe & Eddie	GNPS 2032
Doc Severinsen	Doc Severinsen's Closet	950	Billy Strange		GNPS 2041 GNPS 2043
	CONCERT DISC		The Seeds The Challengers	Light My Fire	GNPS 2045
Fine Arts Ouestat		Stereo	Buddy Merrill	The Guitar Sounds of Buddy Merrill	
Fine Arts Quartet & NY Woodwin			Buddy Merrill	Land Of A Thousand Guitars	ACS 5010 ACS 5026
Quintet	Bach: Art Of The Fugue Vol. I	230	Buddy Merrill Billy Strange	Electronic Guitars Great Western Themes	ACS 5028 GNPS 2046
Fine Arts Quartet		200	Les Baxter	African Blue	GNPS 2047
& NY Woodwind Quintet	Deeby Art Of The Frank Mile II		Tito Puente	Puente Now!	GNPS 2048
Fine Arts Quartet	Bach: Art Of The Fugue Vol. II Bela Bartok: Quartets, Complete Nos. 106	250 501/3	Rainbow	Rainbow	GNPS 2049
Fine Arts Quartet	Beethoven: Late Quartets, Op. 127, 130	501/3	Ola & The Janglers Casanova	Let's Dance/What A Way To Die All The Loving Couples	GNPS 2050 GNPS 2051
-	131, 132, 136	502/5	Buddy Merrill	The Best Of Buddy Merrill	ACS 5030
Fine Arts Quartet Fine Arts Quartet	Beethoven: Middle Quartets	506/3	Joe & Eddie	The Gospel Truth	GIVE 2012
and mis Quarter	Beethoven: Early Quartets	507/3	Les Baxter	Moog Rock	GNPS 2053

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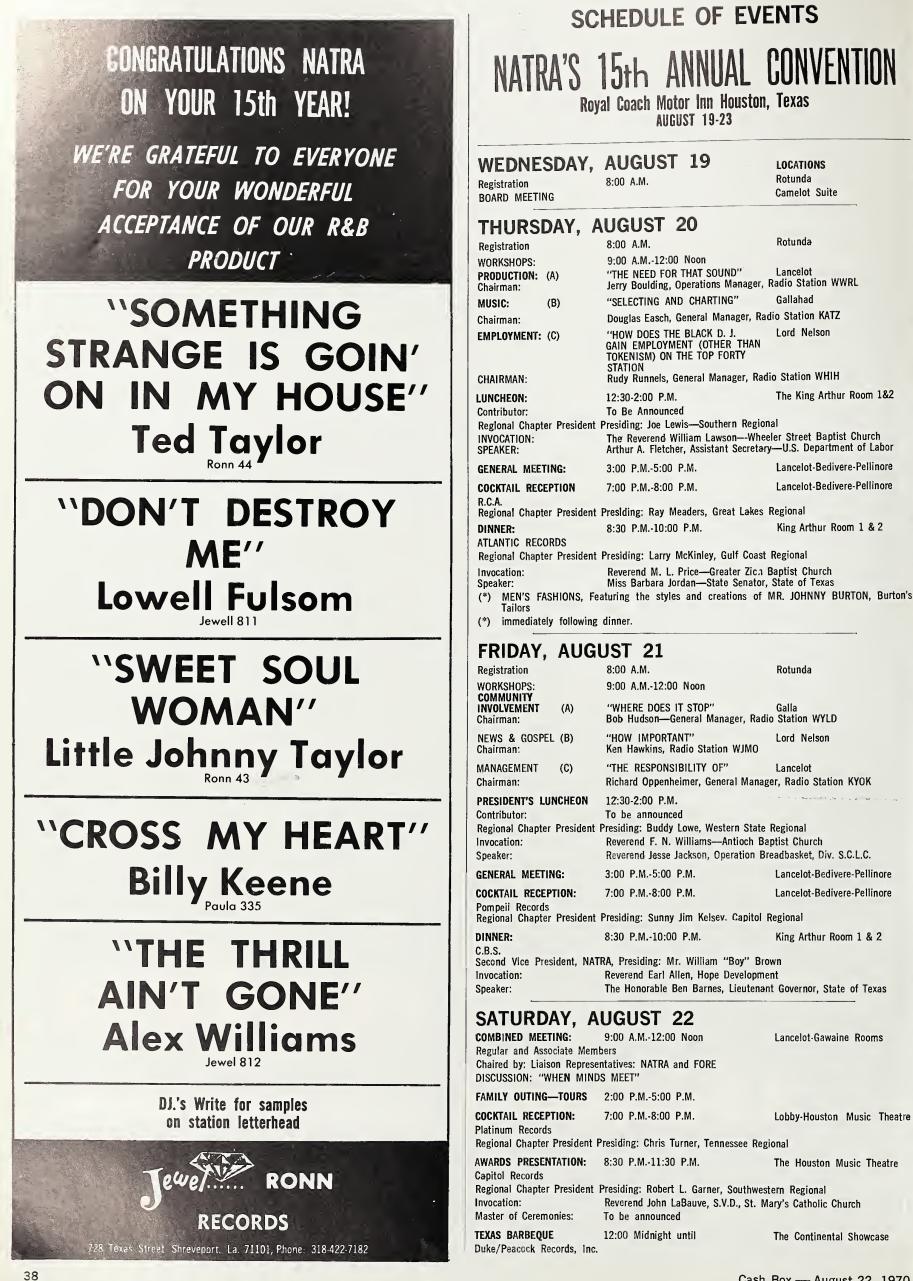
TOP 100 Albums

LIVE CREAM (Atco ST 33-328) (TP 33-328) (CS 33-328) RAINDROPS KEEP FALLIN' ON MY HEAD Andy Williams (Columbia CS 9896) (18 10 0736) (16 10 0736) GIMME DAT DING Pipkins (Capitol ST 483) (8XT 483) (4XT 483) MINULS-DILS THE WORLD OF JOHNNY CASH (Columbia GP 29) (18 80 0906) (16 B0 0906) STAND! Sly & The Family Stone (Epic BN 26456) (N 18-10186) (N 14-10186) (N 16-10186) LED ZEPPELIN II (Atlantic SD 8236) (8236) 101 111 121 132 (8236) FANCY Bobbie Gentry (Capitol ST 428) (8XT 428) (4XT 428) BARBRA STREISAND'S GREATEST HITS (Columbia KCS 9968) (18 10 0852) (16 10 0852) HERB ALPERT & THE TIJUANA BRASS GREATEST HITS (A&M SP 4245) (8T 4245) (4T 4245) (CS 4245) FUNNY GIRL (18 80 0906) (16 B0 0906) NORWOOD Original Soundtrack (Capitol SW 475) (8XT 475) (4XT 475) WHAT LOVE HAS JOINED TOGETHER Smoky Robinson & The Miracles (Tamla TS 301) (T8 1301) (T75 301) MAKE IT EASY ON YOURSELF Burt Bacharach (A&M SP 4188) (8T 4188) (CT 4188) WHICH WAY YOU GOIN' BILLY The Poppy Family (London PS 574) (72172) (57172) OH HAPPY DAY AIR FORCE Ginger Baker (Atco SD 2-703) (TP 2-703) (CS 2-703) BETTER TIMES ARE COMING Rhinoceros (Elektra EKS 74075) (M8 4075) 122 102 112 133 113 123 103 134 Khinoceros (Elektra EKS 74075) (M8 4075) COME SATURDAY MORNING The Sandpipers (A&M SP 4262) (8T 4262 (CT 4262) COME TOGETHER Mike Curb Congration (MGM/Coburt CO 1002) BLACK TALK Charles Earland (Prestige PR 7758) PURLIE Original Cast (Ampex A 40101) (8T-L80101) (CAS-LS0101) THE AGE OF AQUARIUS 5th Dimension (Soul City SCS 92005) (8951) (4951) (C-951) IN-A-GADDA-DA-VIDA Iron Butterfly (Atco 2051) (2501) (X 52501) APPLAUSE (8XT 483) (4XT 483) MINUS-PLUS Smith (Dunhill DS 50081) PORTRAIT 5th Dimension (8ell 6045) (M8 6045) (M5 6045) 8L00D, SWEAT & TEARS (Columbia CS 9720) (COL 18 10 0552) (COL 14 10 0552) (1610 0552) RIGHT ON 114 124 104 135 105 115 125 FUNNY GIRL Original Soundtrack (Columbia BOX 3220) (COL 19 12 0034) (COL 14 1 0034) (16 12 0034) 126 136 106 OH HAPPY DAY Glen Campbell (Capitol SW 443) (8XT 443) (4XT 443) 116 127 OLIVER OVIER Original Soundtrack (Colgems COSD-5501) (08-C8-1003) (OK CG-1003) LONG LONESOME HIGHWAY Michael Parks (MGM SE-4662) (1610 0552) RIGHT ON Supremes (Moton MS 705) (M8 1705) (M75 708) MOTT THE HOOPLE (Atlantic SD 8258) (TP 8258) (CS 8258) GREATEST HITS Sergio Mendes & Brasil '66 (A&M SP 4252) (8T 4252) (CS 4252) (8T 4252) (CS 4252) HELLO, I'M JOHNNY CASH (Columbia KCS 9943) (18 10 0826) (14 10 0826) (16 10 0826) EASY RIDER Original Soundtrack (Dunhill DSK 50063) (8RM 2026) (CRM 2026) 117 137 107 128 SAVAGE GRACE (Reprise RS 6399) (8 RM 6399) (CWX 6399) CRICKLEWOOD GREEN 118 138 108 129 COME TOGETHER Ike & Tina Turner & The Ikettes (Liberty LST 7637) 139 119 109 Ten Years After (Deram DES 18030) (M 77838) (M 77638) 130 APPLAUSE APPLAUSE Original Cast (ABC OCS 11) THEME FROM "Z" Henry Mancini (RCA LSP 4350) (P§S 1583) (PK 1583) AIRPORT LOVE THEME Vincent Bell (Decca CL 75212) (6-5212) (73-5212) 131 VIVA TIRADO El Chicano (Kapp KS 3632) (K8 3632) (K7 3632) 140 120 110



III.

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This is Reggie Lavong.

...a realistic, a straight-talker and -thinker, a man who sees things in perspective. "One thing I've learned, in 16 years in this business...you take your job seriously; but never yourself." ... a man whose title (Vice-President/Marketing – R & B) means less to him than his function. He, with his staff of 14 people, is responsible for the sales/distribution, promotion and merchandising of all Capitol R & B product.

... a man whose belief — in himself, in his work, in the artists whose records he handles — is communicated in all that he does. And that's a lot.





where rhythm, blues and Reggie Lavong are at home.

1970 CASH BOX R&B SURVEY

AN ANALYSIS OF THE LEADING TALENT AND SONGS IN THE RHYTHM & BLUES FIELD BASED ON A WEIGHTED TALLY OF THE CASH BOX TOP 60 R & B CHART FROM JULY 1, 1969 TO JUNE 30, 1970

TOP RECORDS

- I CAN'T GET NEXT TO YOU Temptations Gordy LOVE ON A TWO WAY STREET - Moments - Stang 2
- I WANT YOU BACK Jackson 5 Motown 3
- That's The Way Love Is Marvin Gaye Tamla
- Turn Back The Hands Of Time Tyrone Davis Dakar 5
- 6
- Thank You Sly & Family Stone Epic Your Good Thing Is About To End Lou Rawls Capitol
- Share Your Love With Me Aretha Franklin Atlantic Sugar Sugar Wilson Pickett Atlantic 8
- 9 10
- Oh What A Night Dells Cadet
- Rainy Night In Georgia Brook Benton Cotillion 11
- Someday We'll Be Together Diana Ross & Supremes Motown Call Me Aretha Franklin Atlantic 12
- 13 14
- Cry In The Streets G. Perkins Silver Fox Going In Circles Friends Of Distinction RCA 15
- Baby I'm For Real Originals Soul 16
- 17
- These Eyes Jr. Walker & All Stars Soul Jealous Kind Of Fellow G. Green Uni 18
- Love Or Let Me Be Lonely Friends Of Distinction RCA 19
- 20
- ABC Jackson 5 Motown The Bells The Originals Soul 21
- Backfield In Motion Mel & Tim Bamboo It's All In The Game 4 Tops Motown 22
- 23
- 24
- Love Bones J. Taylor Stax Is It Because I'm Black S. Johnson Twinight 25
- Whats The Use Of Breaking Up Jerry Butler Mercury Didn't I (Blow Your Mind) Delfonics Philly Groove Youre The One Little Sister Stone Flower 26
- 27
- 28
- Hot Fun In The Summertime --- Sly & Family Stone -- Epic Open Up My Heart -- Dells -- Cadet 29
- 30 The Thrill Is Gone — B.B. King — Bluesway 31
- The Love You Save Jackson 5 Motown 32
- 33 Brother Rapp — James Brown — King
- 34
- Choice Of Colors Impressions Curtom Mother Popcorn James Brown King 35
- Psychedelic Shack -- Temptations -- Gordy 36
- It's A New Day James Brown King 37
- 38
- Ball Of Confusion Temptations Gordy The Touch Of You Brenda & Tabulations Top & Bottom 39
- To Be Young, Gifted & Black Nina Simone RCA 40
- 41 The Nitty Gritty -- Gladys Knight & Pips -- Soul
- I'm Just A Prisoner Candi Staton Fame 42
- Hey There Lonely Girl Eddie Holman ABC 43
- 44 Friendship Train -- Gladys Knight & Pips -- Soul
- Up The Ladder To The Roof Supremes Motown Do The Funky Chicken Rufus Thomas Stax 45
- 46
- Gotta Hold On To This Feeling Jr. Walker & All Stars Soul What Does It Take Jr. Walker & All Stars Soul 47
- 48
- Check Out Your Mind Impressions Curtom 49
- Give Me Just A Little More Time -50 Chairman Of The Board - Invictus

TOP NEW MALE VOCALISTS

- GARLAND GREEN Uni 1
- EDDIE HOLMAN -- ABC 2
- 3
- R.B. GREAVES Atco Clarence Reid Alston 4
- Johnny Adams SSSI 5
- Otis Leavill Dakar
- Ronnie Dyson Columbia
- Paul Kelly Happy Tiger 8

TOP NEW FEMALE VOCALISTS

- **CANDI STATON Fame**
- 2 **FREDA PAYNE** — Invictus
- LITTLE SISTER Stoneflower Doris Duke Canyon 3
- 4

TOP NEW VOCAL GROUPS

- JACKSON 5 Motown
- CHAIRMEN OF THE BOARD Invictus
- **SOUL CHILDREN Stax** 3 Glass House - Invictus

40

- Lost Generation Brunswick 5
- Intrigues Yew 6
- 7 Flaming Ember — Hot Wax

TOP MALE VOCALISTS

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Cash Box — August 22, 1970

- JAMES BROWN King MARVIN GAYE Tamla JOHNNY TAYLOR - Stax **Clarence Carter** — Atlantic **Brook Benton -- Cotillion** Stevie Wonder — Tamla 6 B.B. King — Bluesway Wilson Pickett — Atlantic 8 Jerry Butler - Mercury Tyrone Davis — Dakar 10 Lou Rawls -- Capitol 11 12 Little Milton -- Checker Joe Simon - Soundstage 7 13 14 Syl Johnson - Twinight 15 Garland Green - Uni G. Perkins - Silver Fox 16 17 Isaac Hayes - Enterprise Eddie Holman – ABC Luther Ingram – Koko 18 19 20 R.B. Greaves - Atco Rufus Thomas - Stax 21 Bobby Bland – Duke Clarence Reid – Alston 22 23 24 Johnny Adams — SSSI 25 George Kerr - All Platinum 26 Eddie Floyd - Stax 27 Otis Redding - Atco 28 Eddie Bo - Scram 29 Bobby Womack -- Minit L. Price — Turntable D. Ruffin — Motown 30 31 32 Ray Charles — Tangerina Ted Taylor — Ronn 33 34
- Q. Jones A&M J. McDuff Blue Note 35
- Jackie Wilson Brunswick Ronnie Dyson Columbia 36
- 37
- 38
- Paul Kelly Happy Tiger Lenny Welch Commonwealth United 39
- O.C. Smith Columbia 40

TOP FEMALE VOCALISTS

- **ARETHA FRANKLIN** Atlantic
- NINA SIMONE --- RCA 2
- **DIANA ROSS** Motown 3
- Gloria Taylor Glo-Whi 4
- Linda Jones Neptune
- 6 Wanda Jackson - Cotillion
- **Ruby Winters Diamond** 8
- Maxine Brown -- Curtom D.D. Warwick - Atco
- 10
- Carolyn Franklin RCA
- Carla Thomas Stax Ruby Andrews Zodiac 11
- 12 13
- Mary Wells Jubilee Mom's Mabley - Mercury
- 14
- **Dionne Warwick Scepter** 15 16 Etta James — Cadet
- Betty Lovette Silver Fox 17
- Betty Everett Uni 18
- 19

22

23

24

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- Betty Swann Capitol Mitty Collier Peach Tree Lena Horne Skye 20 21

Judy Clay — Atlantic

Kim Weston - Pride

Janet Lawson — U.A. Merry Clayton — Ode

Carla Carlton — Back Beat Melba Moore — Mercury

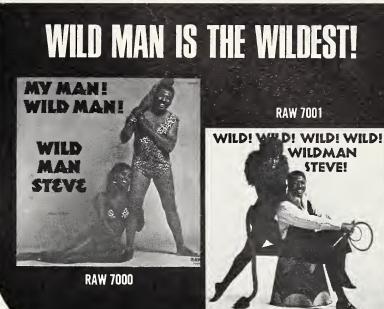
Dorothy Morrison -- Buddah

Barbara Mason - National General

Our congratulations to NATRA!



Watch for their next hit!



Buttercup	You Blew It Baby	By Derek Martin — Buttercup #009 (Produced by Teddy Randazzo)	
Josie	People Need Each Other	By Honey and the Bees — Josie #1023 (A.J.B. Production)	
Ποοειι) The Book	By Eldridge Holmes — Deesu #300 (Produced by Allen R. Toussaint & Marshall E. Sehorn)	
Deesu	Look Way Back	By Diamond Joe — Deesu #301 (Produced by Allen R. Toussaint & Marshall E. Sehorn)	
Gross	Doug Clark and t	he Hot Nuts	
Jubilee	Trippin'	By The Interpretations — Jubilee #5699 (A.J.B. Production)	
Mary Wells	Promoted and Marketed by	The Valentinos	
jubilee	The Jubilee G	josie	

1790 Broadway, New York, N.Y. 10019

INATRA Confab Will Raise Theme Of Tokenism' In Black Top 40 DJ's

NEW YORK - The National Associ-NEW YORK — The National Associ-ation of Television & Radio An-nouncers (NATRA), an organization dedicated to the role of blacks in the broadcasting industry, with an em-phasis on music, holds its 15th annu-al confab in Houston this week (19-22) in another attempt to tell both the broadcast and music fields that the time for upgrading the black man's role in both areas is now. man's role in both areas is now.

With ownership and management of black-market radio mostly in the hands of whites, NATRA is not overly impressed with gains over the past few



'MASTER' DEAL: Marlene Hill is 'MASTER' DEAL: Marlene Hill is the first artist on newly-formed Mas-ter Records, based at 500 South Divi-sion St. in Salisbury, Md. With her is J. C. Parker, vp of the company, who said the performer will have the first single on the label. She's formerly of the Jay's, currently appearing with the Fred Martin Revue. Master has also formed a public first output also formed a publishing outlet.

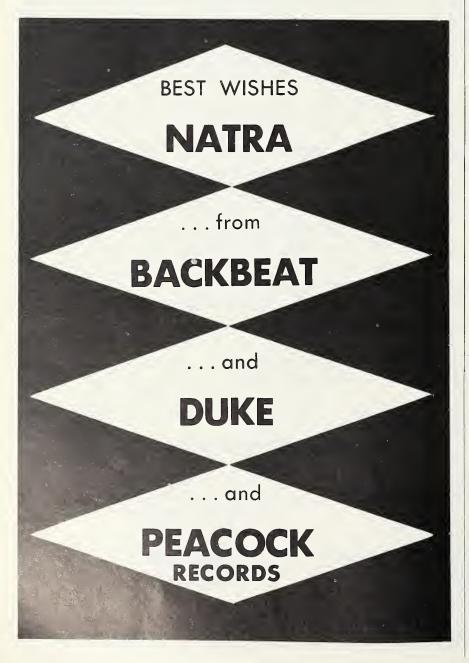
years. In fact, one of the panel dis-cussions on tape (see NATRA con-vention program) will be conducted under the theme of "How Does the Black D. J. Gain Employment (Other Than Tokenism) On The Top Forty Station." Thus, black deejay strides within the black radio community is not enough, NATRA feels. The thrust at the organization is to de-velop the concept that the black deejay has a place in all phases of music broadcasting.

'Bold Step Forward' Theme

This, perhaps, is the basis of the convention's theme this year, "A Bold Step Forward." NATRA expects its biggest meet yet. Reflecting the nation's black civil rights movement, there'll be an address by Rev. Jesse Jackson of the Operation Breadbas-ket division of the Southern Chris-tian Leadership Conference. In addi-tion to musical personalities, guests will also include Texas State Senator Barbara Jordan, Lt. Governor Ben Barnes, Assistant Secretary of the U. S. Dept. of Labor, Arthur Fletcher. Artists will include Lou Rawls,

Artists will include Lou Rawls, Nina Simone, Dionne Warwick, the Temotations, James Brown, Johnny Taylor, Stevie Wonder, Gene Chan-dler, Sammy Davis, Dick Gregory, among others.

among others. Bob Garner of Houston, president of the southwestern region of NATRA, is the convention chairman, with Bea Elmore of Philadelphia and Bill Summers of Louisville, Ky., making up the remaining convention committee.



1970

CASH BOX R&B SURVEY

(con't from preceding page)

TOP VOCAL GROUPS

- **TEMPTATIONS** Gordy 1
- DELLS Cadet 2
- JR. WALKER & ALL STARS Soul 3
- Moments Stang 4
- Gladys Knight & The Pips Soul 5
- Sly & The Family Stone Epic 6 7
- Friends Of Distinction RCA 8
- **Originals** Soul Impressions - Curtom 9
- **Delfonics** Philly Groove 10
- 11 Meters - Josie
- Brenda & The Tabulations Top & Bottom 12
- Diana Ross & Supremes Motown 13
- Smokey Robinson & Miracles Tamla 14
- 15 Four Tops - Motown
- Dyke & The Blazers Original Sound 16
- 17 Soul Children — Stax
- Supremes Motown 18
- O'Jays Neptune 19
- **Emotions Volt** 20
- 21 Manhattans — DeLuxe
- Village Soul Choir Abbott 22
- 23 Three Degrees - Roulette
- Winstons Metromedia 24
- Funkadelic Westbound 25
- 26 Kool & The Gang - De-Lite
- **Chi-Lites** Brunswick 27
- 28 Swamp Dogg — Canyon
- Isley Brothers T-Neck 29
- 30 Lovelites - Lock
- Charles Wright & Watts 103rd St. Band W.B. 31
- Intruders Gamble 32
- Honey Cone Hot Wax 33
- 34 Steam — Fontana
- 35 The Whatnauts — A&L
- Faith, Hope & Charity -- Maxwell 36 37
- Archie Bell & The Drells Atlantic The Sweet Inspirations - Atlantic 38
- Flamingos Polydor 39
- Little Anthony & Imperials Veep 40
- 100 Proof Aged In Soul Hot Wax 41
- Martha & Vandellas Gordy
- 42 Whispers - Soul Clock 43
- Mad Lads Volt 44
- 45 Main Ingredient - RCA
- **Checkmates Featuring Sonny Charles A&M** 46
- Sisters & Brothers Uni 47
- Mickey & Soul Generation Maxwell 48
- 125 St. Candy Store Uptight 49
- 50 Alive & Kicking - Roulette

TOP DUOS

- MEL & TIM Bamboo 1
- MARVIN GAYE & TAMMI TERRELL Tamla 2
- **IKE & TINA TURNER Minit** 3
- Les McCann & Eddie Harris Atlantic
- Rudy & Judy T-Neck 5

TOP INSTRUMENTALISTS

- **CANNONBALL ADDERLY** Capitol 1
- **RAMSEY LEWIS** Cadet 2
- EL CHICANO Kapp 3
- Mongo Santamaria Atlantic 4
- Herbie Mann Atlantic 5
- Young Holt Unlimited -- Brunswick 6

BAILFIEL

Gloria Bouschell Brothers of Love Billy Butler & The Infinity Jerry Butler Wild Child Butler **Gene Chandler Mitty Collier** Exuma **Gene Faith James Fountain** Laura Greene **Bobby Hutton** Moms Mabley **Buddy Miles** Melba Moore Newby & Johnson **Billy Nichols & The Funk** The Popular Five **Del Royals** Simtec & Wylie

King: Humming In A Major P.A., Promotional Campaign



NEW YORK—B. B. King's career is in for a major boost on a number of

in for a major boost on a number of fronts. The vet blues star is presently a Top 100 artist with his ABC/Dun-hill recording of "Hummingbird." One facet of the various promotional ac-tivities on King will come from the promo force of the label. In another area, the Gibson Guitar Co. has also been focusing on the performer, with full-page ads and other tie-ins. There's also much TV exposure being generated. He's ap-peared on the Dick Cavett Show, To-night, the David Frost, Della Reese, Barbara McNair shows, and on educa-tional TV's "Sesame Street," among other network, local, syndicated and

educational video presentations. A highlight on Oct. 18 is a scheduled appearance on the Ed Sullivan Show. As for King's management com-pany, SAS, Inc., headed by Sidney Seidenberg, plans call for such pro-motional activities as the distribution of article reprints, photos, books and other materials. Full-page ads have also been placed in a variety of peri-odicals. To strengthen the promo drive

To strengthen the promo drive, SAS has just retained the west coast public relations firm of Jay Bern-stein Associates in Hollywood to rep-resent King. Victoria Lucas Asso-ciates of New York had previously been named for pr.



SHOWING THEIR 'FACE': A new vocal foursome, The Face Of The Earth, have signed recording agreements with the recently formed, Scepter-handled Sonday Records. Hailing from Washington, D.C., the group was in New York recently promoting their first release, "Sign Of The Times." Upon completion of their tour, Face Of The Earth will make their professional debut appear-ance at the Carter Baron in Washington, D.C. Bookings and direction are being handled by The William Morris Agency and the quartet's producer, Guy Draper. Pictured (left to right) are Chris Jonz, Scepter's general manager R & B Product, Guy Draper, Guydra Productions; Jubal Patterson, management co-ordinator; Face Of The Earth, Sandy Patton, Mike Hawkins, Carole Holiday, Ken Newby; Dionne Warwick, Sonday president.



1	GET UP I FEEL LIKE BEING A SEX MACHINE	i	30	DEAR IKE Sisters & Brother (Uni 55238)	27
2	James Brown (King 6318) SIGNED SEALED, DELIVEREI I'M YOURS		31	WHEN WE GET MARRIED Intruders (Gamble 4044)	28
	Stevie Wonder (Tamla 54196)	2	32	IF I DIDN'T CARE Moments (Stang 5016)	45
3	WAR Edwin Starr (Gordy 7101)	3	33	SET ME FREE Esther Phillips (Atlantic 2745)	34
4	GROOVY SITUATION Gene Chandler (Mercury 73083) PATCHES	4	34	DON'T NOBODY WANT TO GET MARRIED Jesse James (Zea 50000)	39
	Clarence Carter (Atlantic 2748)	8	35	MY GIRL Eddie Floyd (Stax 0072)	37
6	DO YOU SEE MY LOVE Jr. Walker & All Stars (Soui 35073)	7	36	0-0-H CHILD	31
7	I'LL BE RIGHT HERE Tyrone Davis (Dakar 618)	10	37	WE CAN MAKE IT BABY	41
8	EVERYBODY'S GOT THEIR RIGHT TO LOVE Supremes (Motown 1167)	11	38	Originals (Soul 35074) EVERYTHING'S TUESDAY Chairmen of the Board (Invictus 9079)	41
9	WHY CAN'T I TOUCH YOU Ronnie Dyson (Columbia 45110)	6	39	EXPRESS YOURSELF Watts 103rd St. Band (Warner Bros. 7417) 46
10	STEALING IN THE NAME OF THE LORD Paul Kelly (Happy Tiger 541)	5	40	DROP BY MY PLACE Little Carl Cariton (Back Seat 613)	43
11	STEAL AWAY		41	I STAND ACCUSED Isaac Hayes (Enterprise 9017)	_
12	Johnny Taylor (Staxx 0068) DON'T PLAY THAT SONG Aretha Franklin (Atlantic 2751)	9 18	42	SEEMS LIKE I GOTTA DO WRONG Whispers (Soul Clock 1004)	55
13	YOURS LOVE Joe Simon (Sound Stage 7-2664)	15	43	SHE SAID YES Wilson Pickett (Atlantic 2753)	-
14	AIN'T NO MOUNTAIN HIGH ENOUGH Diana Ross (Motown 1169)	16	44	SOMEBODY'S BEEN SLEEPING/SAVE YOU 100 Proof (Hot Wax 7004)	60
15	I LIKE YOUR LOVIN' Chit-Lites (Brünswick 55438)	17	45	I WON'T CRY Johnny Adams (SSS 809)	_
16		20	46	STAND BY YOUR MAN Candi Staton (Fame 1472)	
17	GIRLS WILL BE GIRLS, BOYS WILL BE BOYS Isley Brothers (T-Neck 921)	19	47	DOUBLE LOVIN' Spencer Wiggins (Fame 1470)	
18	HUMMINGBIRD		48	RUNNAWAY PEOPLE Dyke & Blazers (Original Sound 96)	51
19	B. B. King (ABC 11268)	22	49	ON THE BEACH Fifth Dimension (Bell 913)	
20	Spinners (V.I.P. 25057) (I KNOW) I'M LOSING YOU	24	50	YOU'RE GONNA CHANGE IT Festivals (Colussus 122)	56
21	Rare Earth (Rare Earth 514) MAYBE	25	51	THE CHICKEN Jackle Lee (Uni 55206)	54
22	Three Degrees (Roulette 7079) BALL OF CONFUSION	13	52	SOMETHING Booker T & Mg's (Stax 0073)	58
23	Temptation (Gordy 7099) THE LOVE YOU SAVE	14	53	PREACHER AND THE BEAR Rufus Thomas (Stax 0071)	50
24	Jackson 5 (Motown 1166) BLACK FOX	12	54	THEM CHANGES John Hamilton & Doris Allen (Minaret 159))
25	Freddie Robinson (Pacific Jazz 88155) THE SLY, SLICK AND WICKED	33	55	A LITTLE MISUNDERSTANDING Profiles (Bamboo 115)	
0.0	Lost Generation (Brunswick 55436)	21	56	PURE LOVE	57
26	SOMETHING STRANGE IS GOIN' ON Ted Taylor (Ronn 44)	26	57	Betty Wright (Alston 4587) STILL WATERS	
27	SINCE I FELL FOR YOU Mavis Staples (Volt 4044)	30	58	Four Tops (Motown 1170) BABY I NEED YOUR LOVIN	,
28	DON'T MAKE ME OVER Brenda & The Tabulation (Top & Bottom 404)	36	59	0. C. Smith (Columbia 45206) RIGHT NOW, RIGHT NOW	
29	I WANNA KNOW IF IT'S GOOD TO YOU		60	Al Green (HI 2177) YOU BLEW IT BABY	40
	Funkadelics (Westbound 167)	35		Derek Martin (Buttercup 009)	

Ace Cannon



Great R&B artists... Fabulous Memphis sound..

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Don Bryant



Distributed throughout the world by The Decca Record Company Ltd., London, England



Ann Peebles

Al Green



ROSEY'S FUTURE: Rosey Grier lifts his arms in joy as he has just been signed to an exclusive recording contract by ABC-Dunhill president Jay Lasker (1). His first single will be released in August and produced by Joel Sill (r). This fall the former pro-football great will co-star in the new ABC-TV series "Danny Thomas in Make Room for Granddaddy" and still be the host of his own syndicated variety television show.



'CASE' FOR A CAUSE: Richie Salvador (left), executive vice president of Chess Records, looks on as Ben Branch signs contract for the upcoming SCLC Operation Breadbasket Orchestra & Choir's album entitled, "On The Case." At right is Gene Barge, the producer of the album. The LP is being rushed to the presses and royalties are to go towards the SCLC (Southern Christian Leadership Conference) Foundation. Salvador stated that "The Last Request" by Ben Branch and the orchestra has been a "steady seller throughout the country and will continue to be for many years to come."



NEW CATALYST: Golden Records will distribute the new Catalyst label in a deal arranged between Al Massler, president of Golden, and Mike Abbott (seated). Beau Ray Flemming (standing, right), the producer-writer, is president of the new label, the first release of which, "That's How I Feel," is by the blues-rock group called Milt Matthews, Inc. (Matthews stands next to Massler).

R&B: The 'Catalog' Sound

Human nature, being what it is, tends to relegate to indifference long-running success. Nowhere is this more true in the recording business than in the area of R&B sounds. Somehow, new sound fancies seem to cast a shadow over the day-to-day sales momentum of the R&B sound. R&B music is, in a sense, a catalog sound, affording labels involved in this field steady success, not just in one section of the marketplace, but in the broad spectrum of pop music buyers as well. Each week, the Top 100 lists a number of more or less "purestyled" R&B sounds that, obviously, are winning over a wide cross-section of the record/tapebuyer.

Interesting at this stage, the very soul of R&B music, the sound of gospel music, is adding an even stronger dimension to the continued appeal of this often understated music. Since gospel music itself has often stressed, with great beauty and poignancy, the burdens of a people and their faith in a better future, a gospel feel pervades a number of recent and current hits that, like gospel, state without rancor or remorse a message of timeliness. There's "Bridge Over Troubled Water" by Simon & Garfunkel, "Let It Be" by the Beatles, "Lay Down" by Melanie & the Edwin Hawkins Singers, "Are You Ready" by Pacific Gas & Electric, "United We Stand" by Brotherhood of Man, "Everything Is Beautiful" by Ray Stevens, whose gospel approach is acccented by a church choirlike chorus.

Thus, R&B music, making social commentary or not (though lately there's been an abundance of the former), and the gospel feel are combining to indicate the timelessness of their own appeal. Perhaps the present gospel touch which some years ago made a vain try at a "new" trend in music, is not the wave of the pop future, it still serves to highlight the R&B-gospel approach as one that offers the industry triedand-true acceptance, that acceptance of which we sometimes take too much for granted.

As we noted at the start of this piece, human nature sends out to pasture, so to speak, some of the good things in life. Like Broadcast Music, Inc. (BMI), once pointed out with great drama in an ad series called "The Day Music Stopped," the world of music would certainly be shocked to find the sound of R&B no longer available. That would bring **a lot** of music to a grinding halt.

46

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Enterprise Records, Volt Records and Respect Records are divisions of STAX RECORDS, 98 North Avalon, Memphis, Tennessee 38104 Available on 8-Track Cartridge and Cassettes

VOLI



Tuning In On... WABX-FM, Detroit High Energy Alternative

A station which programs progres-sive rock along with folk, jazz and classical selections is something of a rarity and in Detroit that rarity is known as WABX-FM. Situated in one of the most competitive markets in the country, this station has managed to attract continually increasing legions of listeners, particularly in the 18-34 age bracket. Currently WABX is picking up close to 20 of the upper teen audience. The station converted to its present format in February of 1968. Prior to that WABX was an MOR

WABX-FM, Detroit, Michigan, 36,000 kw. Howard Grafman, president; John Detz, general manager; Dave Dixon, program manager; Harvey Ovshinsky, news director; Jerry Lu-bin, music director. Format: Progressive Rock. Playlist: 100 singles, 6,000 LP's. On-Air Personalities: Jerry Good-win, 7-11 a.m.; Tim Powell, 11 a.m. to 2 p.m.; Dave Dixon, 2-6 p.m.; Larry Miller, 6-10 p.m.; Jerry Lubin, 10 p.m. to 2 a.m.; Dennis Frawley, 2-7 a.m.

a.m.

station which, according to present general manager John Detz, was "outrated by police calls." Now the station is heavily into personality and working with a commercial load of only 6½ minutes per hour, two factors which have done much to in-crease the audiance

rease the audience. "Each of our jocks specializes in a particular form of music," explains Detz. "So we get a real cross-section

NIGHT BIRD WATCHING - Indie

NIGHT BIRD WATCHING — Indie record producer Alan Lorber meets with the Night Bird, WNEW-FM, New York, deejay Allison Steele prior to the opening of Lorber's elev-en member Canadian rock band Illus-trations at New York's Downbeat supper club. Allison was the hostess for the opening night festivities.

of musical tastes." One of the deejays, Dave Dixon, is a folk enthu-siast, who previously spent two years with Peter Paul & Mary, working on special projects. He also co-authored the hit song "I Dig Rock And Roll Music."

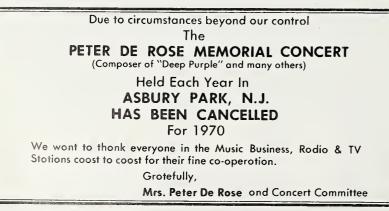
WABX takes a particular creative WABX takes a particular creative approach to its treatment of news. "We don't rip and read," says Detz. "Our newscasts are fully produced with music underneath. For example, an item about a drug arrest might be accompanied by a Jefferson Airplane track." The casts are heard every two hours. Twice a week, there are spe-cial fifteen minute reports of the latest happenings in the music busi-ness.

The station ties its promotions in with worthwhile community activit-ies. WABX bought out the entire the-atre for the opening night of "Hair," sold tickets for one dollar each, and turned over the entire proceeds, amounting to \$1200, to a local drug withdrawal clinic. The station's free concerts in the park have drawn as many as 12,000 people despite rain-storms. "Our guys go out to these concerts and get feedback, which helps us in better serving our listen-ers," explains Detz. The station works very closely with the Detroit Public School System and, in the Fall, will be taking bands into the classrooms for special classroom ap-pearances, to entertain ghetto chil-dren. Discussing the station's success, The station ties its promotions in

dren. Discussing the station's success, Detz comments, "We are a much more high energy station. We consid-er ourselves a programming and in-formational service for the 18-34 age group. We have a basic policy of honesty in our programming, promo-tion and sales approach. Plus, we are a complete alternative to Top 40 ra-dio."

Colleges Shun Boycott, Air Welles' Satire LP

LOS ANGELES — Continued ban-ning of the Orson Welles' Mediarts album, "The Begatting Of The Pres-ident," by many Los Angeles radio stations is being counter-acted by heavy play of the controversial LP on the areas's college stations. Among the university wavelengths giving the satiric decker frequent at-tention, according to label president giving the satiric decker frequent at-tention, according to label president Robert Yorke, are USC's KUSC, UCLA's KLA, Loyola's KXLU and California State at Los Angeles' KSLA. Non-campus exceptions to the boycott include KRHM-FM and KĞIL.



STATION BREAKS:

STATION BREAKS: Harvey Mednick, audience promo-tion, ad director of KHJ-Hollywood, promoted to audience promotion di-rector for RKO Radio Division's Western Region. Also at KHJ-AM, Ted Atkins, former program director of KFRC-San Francisco, promoted to program director . . . Jack Thayer has been appointed general mgr. of WGAR-Cleveland, succeeding Carl George, who will continue as v.p. of Nationwide Communications. Gail Sicilia, formerly with WNBC-New York, named music director at WOR-FM, New York . . . Carl Spavento, station magr. of WBUF-Buffalo since 1959, and network general mgr. of the Empire State FM Network, named v.p. for operations of the network . . . Bob Frederick to newly-created post of syndication coordinator of WLWD-TV, Dayton. David Berger added to staff of WKNB EM Deoreborn Mich ace FM

coordinator of WLWD-TV, Dayton. David Berger added to staff of WKNR-FM, Dearborn, Mich. as FM account exec . . . Congrats to Hank Grant, celebrating fifth ann'y as en-tertainment editor for KNX-Los An-geles . . Left-Handers of the World Unite. KSFO-San Francisco's Terry McGovern has inaugurated a club called the Left-Handed Sons and Daughters of America . . . "As I Live And Breathe," special series of mini-documentaries on pollution, bowed on WIOD-Miami. WABX-Detroit hosting fourth and

on WIOD-Miami. WABX-Detroit hosting fourth and final free concert of summer Aug. 23 . . . Lou House hosting "Black Is." new community affairs program on WLS-Chicago . . . Newest addition to air staff of WKNR-FM, Dearborn, Mich. is Dick Thyne, who comes there from WAAF-FM, Worcester, Mass. . . . WKYC-TV, Cleveland honored for editorials by National Research Bu-reau. reau.

Congratulations to Bill Wade, KHJ-Los Angeles deejay and his wife on birth of their third child, Brian Patrick . . . KGBS-Los Angeles has embarked on two weeks entertain-ment of agency people and members of press; it will include trips on sta-tion's yacht, buffet luncheans, etc. . . . Sonny Mann, jock at WFAS- Harts-dale, N. Y. promoted memorial benefit concert for late jazz pianist Norvel Reid . . . WGN-Chicago's "Auditions Of The Air" operatic competition goes into its 13th year . . . WKNR-Dearborn, Michigan's "words" contest, with winners receiving \$1,000 for best song lyrics.



JUST POPPING IN with "Fire-works," his latest album for RCA, was Jose Feliciano, who visited the studios of KMPC-Hollywood. Getting together during the fire drill (left to right): KMPC personality Geoff Ed-wards, Feliciano, and promotion man Mike Borchetta. Mike Borchetta.

WMAK Skeds Annual Nashville Festival

NASHVILLE — The Third Annual Nashville Music Festival sponsored by Radio Station WMAK and The American Federation of Musicians will be held August 29th at Centenni-al Park in Nashville. The free concert will feature thirteen hours of music by ton names of the rock music inby top names of the rock music in-dustry. Talent is being coordinated by Joe Sullivan of WMAK and Buzz Cason of Buzz Cason Productions.

Mother Earth Show For Fall NET Airing

For Fall NET Airing NASHVILLE — Mother Earth will be the subject of a half hour televi-sion show to be aired this coming Fall on National Educational Televi-sion. The show is one of a series entitled, "FHSST", which stands for life, feeling, hearing, seeing, smel-ling and tasting. Filmed on their farm near Nash-ville, the atmosphere is one of in-formality and naturalness, in keeping with the format of the show. The group's soon-to-be-released fourth album, "Satisfied", is on Mercury Records.



HOUSE CALL—Dr. John The Night Tripper was in Washington recently and among the stops he made was one at the offices of WHMC. Pictured left to right are Barry Richards, the station's program director, Dr. John, and Washington talent promoter Bud Becker.

cashbox/album reviews

STAGE FRIGHT — the Band — Capitol SW-425 In haughty and homespun majesty the third Band album now floats within range of hands and ears. Close your eyes and you're back one hundred years in clear Colorado with a bunch of dusty cowboys siting around the campfire after a day of cowpunching. Try "All La Glory" and see if it doesn't happen. Or the jolly "Just Another Whistle Stop" with its changing rhythms. Or the Dylan-tinged "Strawberry Wine." Or marvel at the subtle chord changes of the title track, In point of fact each cut is at once powerful and subtle and instantly com-mercial. A rare feat and a still rarer treat. The mind fairly boggles at the musicianship and composing abilities of the group. This is an album of incredible beauty and warmth.

THE STRAWBERRY STATEMENT — Various Artists — MGM 2SE-14ST A short while back, the soundtrack album for "Zabriskie Point" came out and featured many selections of American music. MGM has outdone itself with this LP which also amounts to a sampler of great music on two disks: "The Circle Game" by Buffy Ste-Marie, "Down By The River" and "The Loner" by Neil Young, "Long Time Gone" and "Helpless" by Crosby, Stills and Nash (& Young), "Also Sprach Zarathustra" and various other pieces of clas-sical, contemporary blues and bluegrass. Very, very nice.

MUNGO JERRY — Janus JXS-7000 Newest of the phenom British groups, Mun-go Jerry is also one of the best. Right now, the world is singing their hit single "In The Sum-mertime," but pretty soon we should be sing-ing the tunes in this, the group's first album. In addition of course to "Summertime," the LP includes an interesting and amusing treat-ment of "San Francisco Bay," and a host of wild-eyed originals. If jug band music is your thing, you should find this a thoroughly enjoy-able album. There's enough kazoo for every-one. Should find a ready spot on the chart.

REFLECTIONS - The Lettermen - Capitol

REFLECTIONS — The Lettermen — Capitol ST-496 The Lettermen have taken ten of today's most trend setting songs and done them up in their own special fashion. Result: an album which is fresh and enjoyable throughout. Current favorites include "Close To You" and "Make It With You," and for an original and unusual treat, there's Jim Pike's solo on a slowed down arrangement of the Doors' "Touch Me." In a more soulful bag the Lettermen are heard on "Since You've Been Gone" and "A Natural Man." Look for this decker to show up on the charts before too long.

SILVERBIRD - Mark Lindsay - Columbia C 30111 Lindsay's single "Silverbird" has enjoyed a

Lindsay's single "Silverbird" has enjoyed a nice flight on the chart. Now a similarly titled album takes wing. The versatile singer offers a Lennon-McCartney medley featuring "The Long And Winding Road" and "Yesterday," as well as "Come Saturday Morning" and a Neil Diamond tune, "And The Grass Won't Pay No Mind." Lindsay is rapidly becoming a major force on the MOR front and this LP can only enhance his position there. Should do quite nicely. nicely.

Pop Picks

STEVIE WONDER



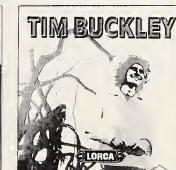








Pop Best Bets



the best of the youngbloods

SIGNED SEALED & DELIVERED — Stevie Wonder — Tamla TS 304 Here's a special delivery hitbound LP, signed

Here's a special delivery hitbound LP, signed sealed & delivered courtesy of the ebullient Mr. Wonder, Stevie's recent click single "Never Had A Dream Come True," kicks off side one, which also includes the title song. Out of the Beatles kit comes "We Can Work It Out" and kind of summing up the artist's philosophy is an item titled "I Gotta Have A Song." "Don't Wonder Why" an effective ballad gets a fine rendering from Stevie, while "I Can't Let My Heaven Walk Away," complete with a nifty harmonica turn, sounds like a logical singles follow-up to "Signed, Sealed." Surefire action predicted for this album.

WAR AND PEACE - Edwin Starr - Gordy G 948 ''War''

G 948 "War" having been declared a monster single, Motown artist Edwin Starr Launches a full scale attack with an LP featuring that tune, the contemporary standard "Raindrops Keep Fallin' On My Head," the Tina Turner scorcher "All Around The World" and some original Starr material. This is a power packed entry that never lets up. Starr has already emerged as one of the exciting new faces on the R&B scene; this set should put him firmly over the top and onto the album chart too.

EASY DOES IT --- AL Kooper --- Columbia

G 30031 How good it must feel to be given full reign on what you want to do. Ask Al Kooper. He knows. This new two record set from Al runs knows. This new two record set from AI runs the gamut of almost all popular music styles. If it's White Blues you like, there's "I Got A Woman," if jams turn you on there's the 12 minute plus "Baby Please Don't Go." For the jazz-oriented popsters theres "Sad, Sad Sun-shine;" for those who dug AI's "I Stand Alone" LP there's "She Gets Me Where I Live," and "Let The Dutchess No." Why there's even a countrified "R&R Parody" in "A Rose and A Baby Ruth." And so on. This one may just please all of the people all of the time.

FUTURE BLUES --- Canned Heat --- Liberty LST 11002

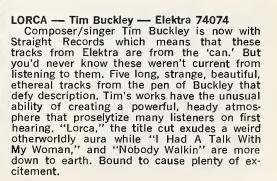
LST 11002 This is Canned Heat as always — smooth, easy-going and cool. The album should be able to keep the group moving in their hit pattern with potential single material on any of the al-bum's cuts. Along with the original songs are "Let's Work Together" by Wilbert Harrison and Arthur "Big Boy" Crudup's "That's All Right, Mama." This is good blues with everything under control. under control.

THE BEST OF THE YOUNGBLOODS - RCA LPS-4399

LPS-4399 This is a great collection of old and more recent tunes from the famed Youngbloods. The older cuts: "Let's Get Together," "Eurphoria," "Grizzly Bear," "C. C. Rider," "The Wine Song" and "Sugar Babe" feature the original four members, and others like "Darkness, Dark-ness" employ the present trio. All cuts come from their three RCA LP's and point up the refreshing, good-time sound that made the group the unique band that it is.

GULLIVER ---- Elektra EKS-74070

GULLIVER — Elektra EKS-74070 I've been hoarding my copy of the test pressing of this LP ever since I received it more than a month ago. It became my friend — come in from a late night concert and cue up "Rose Come Home;" drag home after an hour and a half of commuting and I'd go up on "Enough/Over The Mountain;" set myself up just right and ease off side 2. This one has been my joy and comfort. Clean sweet rock been my joy and comfort. Clean, sweet rock, folk and harmony. It's just one of those (there are only about five a year) completely satisfy-ing albums. Now it belongs to the people.



cashbox/album reviews

Pop Best BETS

CAPTURE THE MOMENT — Jay & The Ameri-cans — United Artists 6762 "Capture The Moment" and "(I'd Kill) For The Love Of A Lady," two recent singles by Jay and the Americans, are included in the group's newest album. In a bit of a departure for the boys, "Tricia (Tell Your Daddy)" has a political air; "I'll Be Leaving Her Tomorrow" recalls past triumphs, while "Thoughts That I've Taken To Bed" is a tender and nostalgic ballad with a surprise or two. Jay & the Ameri-cans are proven hitmakers and this is one of their stronger album entrys. their stronger album entrys.

WRITER: CAROLE KING Ode 70 — SP 77006 Carole King is, as most people know, the distaff half of the Goffin-King hit songwriting team. Some time ago Carole released a beauti-ful album called "City." This is her second LP and it's a winner. Needless to say all the cuts were written by Carole with either Gerry Goffin or Toni Stern. Each one is a gem. You may recognize "No Easy Way Down," and "Goin" Back" (which the Byrds made famous). Or "Up On The Roof," which the Drifters turned into a classic. Carole has a soft husky voice. She On The Roof," which the Drifters turned into a classic. Carole has a soft husky voice. She neither screams nor wails. She does, on occa-sion ("Raspberry Jam," "No Easy Way Down") verge on jazz singing of the highest order. Instrumentally the set is superb. A whale of an album, that will find acceptance not only in pop circles but in MOR land, too.

A TIME BEFORE THIS ---- Julian's Treatment ---Decca 75224

Decca 75224 This is a unique album based on a provoca-tive idea, Julian Jay Savarin has transformed his soon to be published sci-fi novel, "The Galactic Chronicle." into rock music. The epic will, when completed, span three LP disks. Here's the first; a work of polished atmos-phere. Smooth-voiced Cathy Pruden does most of the vocals. The tracks run into one another to form an interesting storyline. Instrumental-ly, the group is excellent and put over this difficult concept with fine flair. Deserves a long close listen. close listen.

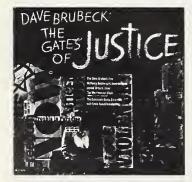
WEASLES RIPPED MY FLESH --- The Mothers Of Invention — Bizarre 2028 The music on the alubum comes from live

The music on the alubum comes from live and studio recordings made of the group be-tween 1967-69. A lot of the feeling of the original "freak out" sound is distributed among cuts that feature Zappa's later serious experimentation. Song titles are still killers: "My Guitar Wants To Lill Your Mama." "The Orange Country Lumber Truck." "Eric Dolphy Memorial Barbecue," "Didja Get Any Onya," "Prelude To The Afternoon Of A Sexually Aroused Gas Mask," to name a few. Could make the charts. make the charts.









THE GATES OF JUSTICE --- Dave Brubeck -

Jazz Picks

Decca 710175 On listening to Dave Brubeck's "The Gates On listening to Dave Brubeck's "The Gates of Justice" one is immediately reminded of Leonard Bernstein's powerful, moving work, "Kaddish." Like Dave's earlier work "Light In The Wilderness," this is neither classical, jazz, or operatic but is a successful amalgam of all three. From the tremendous scope of music presented here it's easy to see why Brubeck was getting claustrophobic within the confines of the quartet setting. The personnel: Dave (piano and organ), Jack Six (bass), Alan Daw-son (drums), McHenry Boatwright, bass-bari-tone, Cantor Harold Orbach, tenor, the West-minster Choir, and the Cincinnati Brass En-semble with Erich Kunzel conducting. An im-portant LP in Dave's career.



EXPERIENCE IN E, TENSITY, DIALOGUES — Cannonball Adderley Quintet & Orchestra — Capitol ST-484 Cannonball incorporates an orchestra into

Cannonball incorporates an orchestra into this latest work that features three pieces: "Ex-perience In E" by W. Fisher and J. Zawinul, "Tensity" by David Axelrod and "Dialogues For Jazz Quintet & Orchestra" by Lalo Schi-frin. They are three fine works by some of the best contemporary jazz composers, and Can-non runs through all the motions in top form.



NO CHICKENS THEY—Jerry Schoenbaum (r.), president of Polydor Records and Stan Webb, lead guitarist of Blue Horizon's Chicken Shack, get together to talk at a recent press reception held at Ungano's for the British blues/rock group by Polydor which distributes the label in the U.S.

Anderson Label, Other Music Co's Formed By Weinberg

NEW YORK — Joel Weinberg, presi-dent of National Musitime Co., and owner of the Anderson Free Theatre, Cafe Au Go Go, has formed a label, Anderson Records. He's also gone into management with 10 new acts. Also, a BMI and ASCAP publishing setup is due soon. First group recorded is the Azu-Koo Kazoo. Weinberg re-cently made a talent search in Mem-phis, where he signed three acts. Partner is the new operation is Boris Zlafich, formerly a Mercury pro-ducer. Mary Jane Public Relations is pr counsel. pr counsel.

Poet Brautigan On Capitol LP

HOLLYWOOD — Capitol Records will release next month a recording by poet Richard Brautigan. The al-bum, "Listening to Richard Brauti-gan," features the poet in readings from his own work and in audio can-bids of big doily life. The Sentember dids of his daily life. The September release also coincides with the com-peltion by Mr. Brautigan of an ex-tensive reading tour.

Young-Holt Signs Cotillion Deal

NEW YORK - Cotillion Records has

NEW YORK — Cotillion Records has signed instrumental/vocal group Young-Holt Unlimited to an exclu-sive long-term recording contract. Red Holt and Eldee Young, at one time two-thirds of the Ramsey Lewis Trio, formed Young-Holt Unlimited several years ago, and have had a string of hits on the Brunswick label, including "Wack Wack" and "Soulful Strut." Cotillion has rush released the

Cotillion has rush released the group's first single, "Mellow Dream-in'," along with a promo drive. Initi-al album is set for release later this year.

The deal was consummated be-tween firm's vp Henry Allen, pro-ducer Joel Dorn and assistant Victor O'Gilvey, and Young, Holt and law-yer Dick Dheldon.

16 Track Demo For Heaven & Hell

NEW YORK — Sound Exchange Studios reports completion of a 16-track "demo record" for Heaven & Hell, a new group managed by Peter Millman. The master quality demo is one of the first examples of the Sound Exchange policy of special production services and consultation.



MUSCLE MEN-Shown at Muscle Shoals studio console are Eddie Biscoe, v.p. and g.m. of Bang Records (r.) and Paul Davis Bang artist/writer/pro-ducer.

insight&sound





NEW YORK - FAIR NEWS

Dig this man Songer who fed 100,000 people a day for free on oatmeal and apples; who dealt with a huge group of gate crashers by giving them festival shirts and turning them into ushers; who handed out thousands of rain parkas each day in case of rain; who told his concessions, "If you want to be on my land you charge the lowest prices you can for what you are selling." So hot dogs went for 25¢ at Goose Lake while they cost \$1.00 at Strawberry. Too much.

Rich Totoian met Mountain in Goose Lake. He's also part of the Mountain Family. He's their national promotion manager. Think about that for a minute. Rich got a call from the festival site telling him they were right on time. "I heard you ran 7 minutes late last night," Rich said by way of a compliment. "Yeah," came back the annoyed voice, "but only because Small Faces showed up 7 minutes late." Incredible!

Standing up there playing your music looking at each other and laughing, surprised, while you get led into playing a solo you didn't have to plan or even think about but is created before your eyes and the eyes of a half a million grooving people who are with you all the way in spirit and the electric excitement begins to build and flow and you're playing music you've never played before with rhythms building and musical crosscurrents forming, billowing, and moving aside as others begin to form. And suddenly a face from the crowd appears looming into a sinister shape fists clenched, up on stage, God knows how, before anyone can move and running full tilt at you. But there's Felix moving from his section of the stage on a collision course and smashing with all his corded strength his magic bass held before him like a shield and the shape is flying off the stage as bass and man hits him along his face and chest. And Felix's bass is flying off the stage and now Leslie is playing an impromptu and unexpected solo as Felix's bass is handed back to him, and as he tunes up and then his bass is once again singing its dual song with Les' six string and the crowd thunders its joy and approval of the valor just shown. And now the adrenalin is flowing faster than ever and the music spins and weaves its mystical web. Higher and higher and . . .

Tomorrow arrives with a rush and a glow. Welcome to Richard Daley's Chicago. Just time enough for a quick dinner and then into the staid cool semi-darkness of Chicago's opera house, the Auditorium Theater. Time for a sound check. Everything is ready and waiting.

What went before: While the group was still asleep, Sheldon, Mick and Tom, Mountain's family of road men, were driving to the Detroit airport with the two tons of equipment that they had packed up and loaded into the rented truck the night, before, after the group had made their way out off the stage, past the waiting groupies, writing autographs and nodding to the "Oh wow's" and "Far out's" of the fans. Late nights and early mornings and no spotlights and no cheering; that's what Sheldon, Mick and Tom live with. Their's is a labor of love; a total commitment and dedication to the four leaders of their Family. That morning in Detroit, like every other morning on the road, the trio drove to the airport to personally supervise the loading of the equipment on to the plane bound for Chicago. This was their flight which, as always, was about three hours before the group's flight. And when Mountain arrives everything is ready and waiting. Everything. The Brobdignagian amps have been set at the proper angle, wires coiled sinuously, snaking back and forth from wall outlets to the backs of the amps, drums set just right, nailed down because Corky, in the fury of his attack will otherwise tumble the kit about him, snare so many inches (Cont'd on page 52)

HOLLYWOOD - ROCK OF AGES

A few weeks back we promised our readers a column on rock collecting. And here it is — from our guest columnist, Michael Ochs, Columbia Records' manager of the west coast publicity. We figure it's O.K. to have a guest columnist every now and then (what do you want — good grammar or good taste?) and if Burt Prelutsky can fill in for Joyce Haber, anything goes. Mike has been involved in rock and roll since 1957 when he took a job with a juke box company in order to get free records. Since then he has labored as a D. J., rock photographer, rock manager, rock critic and rock publicist. In his spare time he is a rock of ages collector. He gave us the following copy in order, he says, to "warn the trade of this rapidly growing mania." The rest of this is in Mike's own hand. . . .

There are two types of oldies freaks. One kind is only interested in the music and will settle for oldies collections and reissues, while the other type must have the original record on the original label. This column is devoted to the latter. Although people have been collecting old blues and jazz records for years, early rock records have just recently become valuable. Because this field of collecting is so new, there are no set prices or rules yet.

A copy of the **Ritchie Valens** Live At Pacoima Jr. High School album on the Del-Fi label was recently sold for one hundred dollars, whereas one can still find copies of the same record for forty-four cents in a number of bargain bins. Therefore, the value of a rock record appears to be as much as the buyer is willing to pay for it. It is definitely a seller's market, and the only guiding rule is that if there is a demand for a rare record, price it high. For instance, an **Elvis Pres**ley 45 on the Sun label will bring anywhere from twenty-five to a hundred dollars, even though the same record is available on a four dollar RCA album. However, the most valuable rock records are those of the black vocal groups who (Cont'd on page 52)

Mountain Mountain And Jethro Tull Mountain (Among the Red Rocks) Gary Kurkirst, Felix, Gail, Bud Prager

insight& sound continued

NEW YORK (Cont'd from page 51)

from the bass drum which is just so many inches from the tom toms, cymbals at just the right height. And now the sound check, first on the instruments and then on the voices and Mick is out front listening intently as he delicately mixes the sounds coming from the group through the complex Leslie console. Fingers fluttering over dials and tone controls while the ear hears what few others can, and what comes out is Mountain strong and clean with the virile pounding of Corky's controlled intricate drum patterns spiralling out from Steve's solid foundation organ colorings and underneath Felix's amazing round midnight blue bass figures and above Les' guitar weaving it's solar red curtain of lights and ebonies, trumpets and whispers, sound and silence. . . Tomorrow arrives with a dry and dusty croak. And throats open hesitantly

Tomorrow arrives with a dry and dusty croak. And throats open hesitantly and hoarsely to greet the new day a mile up in Denver. And Leslie gasps for the air his giant lungs need and cannot find. Red Rocks Park outside of Denver in the foothills of the Rockies. Red primeval sandstone layered and thrusting up through the earth that spawned it in gargantuan and terrible upheavals millions of years ago. A natural amphitheater built into the side of a mountain using bricks from the same area so you can't tell where nature leaves off and Man begins. A unique situation.

And it's straight from the plane to Red Rocks for a photo session with Gail and sound checks with the road men. By the time Mountain arrives, the stands are two thirds full even though it's only 2:30 p.m. and the concert won't begin until 8. The group goes through their check in front of the audience, something a lot of groups wouldn't do. The crowd is appreciative and all sounds well. And Bud Prager is there. He and Felix are the managers of the Mountain

And Bud Prager is there. He and Felix are the managers of the Mountain Family. They began the group fifteen months ago on \$80,000 and Felix's vision. Now, just over a year later the vision not only has form but substance. But you can't start something and then leave it alone. It needs constant care. That's why Bud is there.

And suddenly two parachutists release colored smoke over the audience, kids have been climbing up the steep precipices on either side of the stands and most are in place perched precariously amid thrusting outcroppings of rock. And American flags start to wave and the recorded music fades and Sheldon gives the drum kit one final check and sets out extra picks for Leslie and drumsticks for Corky while Tom sets out iced water for the group members and checks the amp leads and Mick begins the long climb to his Leslie mixer. All lights go out. The giant friendly amps purr and hum deliciously at what is about to come: 1,500 watts of tornado power. And now Mick is set and the spots come on and the crowd roars at peak pitch as, smiling, Mountain, moves on stage and instruments and voices alike sing their soaring silver song of joy and peace and . . .

Tomorrow.

eric van lustbader

Adam Blessing



Mike Kamen

BACH & ROLL

That catchy little title is a piece of typical hype that has been omnipresent among the group The New York Rock & Roll Ensemble since its founding four years ago. The original band, a quintet, consisted of three musicians trained in classical music and two rock musicians. They started by playing a long New York stint at Wheels. Out of a five set night, one of them would feature the classical trio (dressed in tails) doing chamber music. A hit at first with the press, the group soon found itself being billed as being able to bridge classical and rock musics. According to leader Mike Kamen (keyboards, vocals), they never actually set out to "conscientiously put the two together. Aside from the fact that rock is an outgrowth of all music, classical included, the trying to jell rock and classical together has never worked." Mike claims that the "rock to Bach and back to rock" type of publicity was hard to overcome and people had trouble psychologically adjusting to a band who was supposed to be doing so much in blending those three hundred years difference in music and was only coming out with amplified rock music.

A long association with Atco records came to a close several months ago and with it the "Bach Rock" image (that had actually gone long ago, but the idea still remained at the company). Mike says that with the new company (Columbia), it is the first time the actual sound of the group has come across on record. Now a quartet, the band has also been re-christened **The New York Rock Ensemble.** Mike says the sound on the new record, called "Roll Over," and in the new material generally, is stronger. Because of the original identity thing with the group, Mike says the NYRE took on the attitude that "if there were positive grounds for criticism, then there were positive grounds to make the music better, and on this album we looked to do that."

Throughout the year the band plays a rigorous concert schedule and the present tour is very important to them—it is album promo. A wrench in the works, though: guitarist **Cliff Nivison** has been stricken with hepatitis (it caused quite a stir at the Columbia convention recently, because it was there that he came down with it). Filling in is **Henry DeVito**, former roadie for the group and present pedal steel/rhythm guitarist for another New York-based group, **Fron**tier. Mike says that Henry was a little nervous at first (try first-timing in front

HOLLYWOOD (Cont'd from page 51)

recorded in the early and mid fifties. In rock collecting, unlike blues and jazz, the 45 is the most valuable, followed by the 78, and then the L.P. A 45 of "Red Sails In The Sunset" by the Five Keys on the Aladdin label will bring a price of over two hundred dollars. In fact, any Five Keys single on Aladdin is worth at least fifty dollars. For those who have old record collections and know little about their value, welcome to the club. There are no set values; however, there are certain labels that are now inherently valuable. Any 45 on Blue Lake, Sabre, or Chance is worth quite a bit; and if it is made of red vinyl, it is even more valuable.

Because of the lack of knowledge on the worth of rare rock records, some, record stores have been known to charge \$15 for a \$4 record, while in the same store there will be a \$20 record in the dollar bargain bin. So far, the only established price scales are those of the auction lists that are springing up all over the country. The largest auction list for old rock records is run by Val Shively out of Philadelphia. Val has the largest list of known collectors; and, although his prices are quite high, he gets them. However, people are becoming increasingly aware of the true worth and rarity of rock records through the collector's magazines that are being started.

The first record collector's magazine was Jazz Information, which began in 1938; and since then, there have been a number of magazines that catered to that strange and curious breed known as the record collector. But only recently, Jan., 1970, have rock collector's magazines appeared. R&B Collector, Quartette, and Record Exchanger are magazines devoted to the rock collector, and amazingly they all started in California in January. Record Exchanger is dedicated to the black and white of rock, while Collector and Quartette deal only with the black of it. And since Collector and Quartette are aiming for the same readership, they are merging this month to form R&B Magazine.

You see, the people involved in these magazines are not really in it for the money. If they break even on each issue, they are happy. These magazines are primarily published as a vehicle to reach the rock collectors and to share their knowledge of the field. The new **R&B** Magazine is published bi-monthly and is available for \$3. a year from Richard Hite, 18632 Nordhoff St., North-ridge, Calif., 91324. This is the best collector's magazine as it is crammed with invaluable information for the oldes freak.

The average issue contains such features as a history of the Soul Stirrers, Sam Cooke's first group, and a complete discography on the group, even down to records that were recorded but never released. In addition to carrying ads for some of the major auction lists in the country, R&B Magazine also conducts their own auctions. There are also interesting stories on the art of collecting, What some people will do to get rare records will amaze and astonish you. Posing as a Priest, and canvassing door to door is not an unusual practice for the ardent collector.

Many record companies are reacting to this increasing interest in early rock by reissuing recordings that were previously unavailable, but this will not satisfy the insatiable collector. Many collectors derive more enjoyment from finding a rare record than from listening to it. A record does not have to be good to be valuable. So before you throw out those worthless old records in the garage, would you please drop me a line.

michael ochs

CHICAGO

Mercury Records hopes to get a great deal of mileage on both the singles and LP charts with the sound track recording of the highly touted film "Joe", which opens in Chicago's Playboy Theater August 19. Jerry Butler has already reached the Top 100 with "Where Are You Going", which is on the track. Label has two other singles in release from the original album—"You Don't Know What's Going On" by Exuma and "Hey Joe" by Dean Michaels. . .Several new attractions have been added to the lineup of talent scheduled for Mill Run Theater. Mitzi Gaynor is booked for August 18-23; followed by Diana Ross & Myron Cohen (25-30), Lana Cantrell & Jack Benny (9/3-7), Ann Corio & This Was Burlesque (9/15-20), the King Family (9/22-27), Barbara McNair & Jack Carter (9/29-10/4) and Anthony Newley (10/13-18). . .London House spot-lights "electrifying guitarist" John Bishop for three weeks starting August 26. . . Mercury has signed a national distribution pact with Gene Chandler's new label Mister Chand. Diskery's initial release "(Baby) I've Got" by The Popular Five will be out in a week or so. Chi group Simtec & Wylie have also been pacted by the label and will shortly wax their first session. . .A blues extravaganza featuring Edwin Starr, The Originals, Smokey Robinson & The Miracles, The Chi-Lites and Major Lance, will be presented at the Auditorium Theater August 22. . .Liberty-UA's Alonza King says The Shirelles' new deck "It's Gonna Take A Miracle" is starting to happen in several areas across the country. . .Shelley Berman and local songster Jimmy Damon open in Mister Kelly's 8/17. Damon, who records for Decca, will be making his debut in the room, but he's done a lot of work in some of the smaller clubs in town and established quite a following for himself. . .Among new releases in the fore at United Record Dist. are Stevie Won-der's "Signed Sealed Delivered" LP (Tamla), the Mavis Staples album "Only For The Lonely" (Volt) and singles "Talk A Little Louder" by Wales Wallace (BRC) and "Heart Association" by The Emotions (Volt).

of 162,000 people at last week's Goose Lake festival) but that he is really getting it all together, as he will for the next few weeks as Cliff heals. Lots of dates are coming, including Town Hall gigs in New York in September, so watch for them—it's a strong sound, indeed.

VETERANS OF NON-FESTIVALS

There were a lot of bands burned this summer by festivals that failed to come off. One of them pulled into town this week, **The Damnation Of Adam Blessing.** The UA quintet was set to have played some twenty festivals and ended up doing only two. They say that the thing that has bugged them the most about the whole thing is that they wanted to play so badly and really felt bad when an injunction or other hindrance presented itself. One of their latest non-gigs was Powder Ridge where their equipment made it there but they didn't, after being informed about its cancellation. Now, with the closing of the festival season, the group has its eyes set for a western tour in October and an east coast tour around the same time. The second LP from the Cleveland band, called "The Second Damnation," will be out in September, and will feature all original material.



CashBox Country Music Report

WSM Shows 'Heart Of Opryland'

NASHVILLE — WSM's new Grand Ole Opry House, heart of the \$25-milion Opryland U.S.A. enter-tainment-recreation complex now un-der development, will be the nation's largest radio and television broadcas-ting facility. When completed in 1972, the new, fully-air-conditioned Opry House will seat 4,350, and ac-cording WSM officials, will retain the intimacy and family atmosphere which have helped make the Grand Ole Opry famous. The Opry House will be the focal point of the 110-acre Opryland Park in the heart of the 369-acre Opryland site six air miles from downtown Nashville, Ground was broken June

in the heart of the 369-acre Opryland site six air miles from downtown Nashville. Ground was broken June 30 for the development. The Grand Ole Opry was founded almost 45 years ago by WSM and its parent company, National Life and Accident Insurance Company. For the past 27 years it has been staged in what was once known as the Ryman Auditorium. The Opry played to a live audience which totalled more than 300,000 last year, and its radio audience is one of the largest in the world.

audience is one of the largest in the world. Plans call for an intimate, relaxed atmosphere in structure and position-ing of the new 147,270 square foot Opry House, aimed toward family comfort and entertainment. To gain the ultimate in "intimacy" a semi-circular "thrust" performing area has been designed for the stage so that Opry performers will be able to walk out into the audience. Normally 50



feet wide and 35 feet deep, the per-forming area will easily expand, through use of a hydraulic lift, to 80 by 110 feet to accomodate network te'evision shows. Fourteen dressing rooms and re-

te'evision shows. Fourteen dressing rooms and re-hearsal rooms will be included, plus an artist lounge, band and recording rooms with ample administrative, control, and storage space provided. Functioning senarately from the

Functioning separately from the Opry House, a Television Production Center wil¹ provide a 300-seat studio with complete facilities for broad-casting and videotaping nationally

syndicated country music shows for WSM and WSM-TV and the daily music programs which will be a feature of Opryland, U.S.A. It is estimated that one million persons will attend the Opry during the first year of operation in new Opryland U.S.A.

Opryland U.S.A. G. Daniel Brooks serves as chair-man of the board of WSM and the National Life and Accident Insurance Company, with Irving Waugh pres-ident of WSM, Inc. E. W. (Bud) Wendell is Opry manager and vice president of WSM.

Dianne Petty To Head ABC's Music City Pub.

NASHVILLE — Mike Gould, admin-istrator of ABC Music Publishing Companies, has announced the recent appointment of Dianne Petty as di-rector of the company's Nashville office office.

Dianne comes to ABC with an im-pressive background of radio and TV promotion experience and was previ-ously employed by ABC as assistant promotion manager to the late Paul Cohen.

Nugget To Pickwick Distribbing; Read Named Marketing Dir.

GOODLETTSVILLE, TENN. — Nug-get Records has just completed an agreement giving distribution rights to Pickwick International and the firm's distributors. Augmenting pro-motion of the label and product, president Fred Carter has also ap-pointed Ed Read to the post of direc-tor of marketing

pointed Ed Read to the post of direc-tor of marketing. First product under the agreement with P. I. will be by Stringbean (of Hee Haw fame) and Suzi Arden. As a further result of the signing, Lester Flatt has recorded his first abum with Nugget for near-future release. Other product will feature Wyatt Webb and Carl Trent singles.

CashBox Country Roundup

Faron Young says, "Show me a lazy entertainer and I'll show you a poor one. Because you're an entertainer the world doesn't owe you a living. You have to accept the fact you live in a glass house and people who pay money to see you expect their mon-ev's worth"...... Tennessee Ernie Ford is the first to accept the invita-tion to play in the 6th Music City USA Pro-Celebrity Invitational Golf Tournament to be held in Music City October 10 and 11 at the Harpeth Hills Municipal golf course. Ford has been joined by Tennessee Governor Buford Ellington Roy Clark will return to Music City fol-lowing his engagement at Caeser's Palace in Las Vegas for a follow-up to "I Never Picked Cotton." to be produced for Dot by Joe Allison Decca singer Bill Anderson's dad, James William Anderson, Jr., agent for an Atlanta area insurance company, has been asked frequently by patrons and friends about having Bill do a show in their area. So when Bill was booked into Macon, Georgia

company, has been asked frequently by patrons and friends about having Bill do a show in their area. So when Bill was booked into Macon, Georgia on September 5, Bill's dad plans to charter a bus for friends and associ-ates to take them to Macon for the big show and will be host at a catered dinner for them with Bill and the Po' Boys as special guests..... "Hello Darlin'." Conway Twitty's Decca hit, is plaving yo-yo in the Houston area. KIKK's chart shows #1, 2, 8, and would you believe 5 and this week #2 August 10th the officers and directors of the Gospel Music Association met in Nashville for their third quarterly board meeting. Among other matters discussed was the forthcoming Dove Awards Presentation to be held in Memphis October 17 Dot Records' Peggy Little and Tom-my Overstreet will play August 18 at Mr. Lucky's in Salt Lake City, Utah and August 20-September 2 at the Golden Nuggett in Las Vegas

. . Merle Haggard recorded for the first time in Nashville under the di-rection of George Richey. Haggard's current hot Capitol release is "Jesus ville Sound of Puerto Rico" is a non-profit organization devoted to pro-moting country music in Puerto Rico where it enjoys great popularity. Al-icea has over 3500 country records in his personal collection During his eighteen years in the mu-sic business, Faron Young has had thirty-eight records in #1 spot and works over 200 dates a year. Faron's current Mercury single is 'If I Ever Fall In Love (With A Honkv Tonk Girl)" Porter Wagoner and Dollv Parton's current RCA hit, "Daddy Was An Old Time Preacher Man." is a true story about Dolly's grandfather who was an "old time nreacher man." Song was written by Dolly and her aunt, Dorothy Jo Hope Betty Travis, wife of guitarist Merle Travis, in Music City hospital recovering from surgery due to injuries suffered in boating acci-dent The Mike Douglas show titled "Nashville Sound," is scheduled to be repeated Thursday, August 20 on Channel 5. The 90-min-ute program spotlights Loretta Lynn, Del Reeves, Bobby Goldsboro, and Junior Samples, and Grand Ole Opry general manager Bud Wendell . . . The Country Music Hall of Fame was visited recently by a large group of international people who were ... The Country Music Hall of Fame was visited recently by a large group of international people who were brought to Music City by the Associ-ation for World Travel Exchange, sponsored by the National Chapter of the United Nations Association USA. In the group was students from Switzerland France, Holland, Hun-gary, and Finland Sonny

James, the Country Gentleman. has a record of 23 consecutive number 1 records. The current record enjoying the top spot in the nation is "Don't Keep Me Hanging On" on Capitol Records Lycrecia and LaMar Morris are proud parents of a new baby girl. Lycrecia is big sister of Hark Williams, Jr. The Judy Lynn Show, full color, one-half hour syndicated TV series has invaded the South with coverage in Georgia. Alabama. etc., Chuck Olson, KEMO-TV executive announced.... B. J. Thomas to be on the bill with Leroy VanDyke when he plays the Indiana County Fair September 5 in Indiana, Pennsylvania Festivals seem to be the "thing" for Capitol's Charlie Louvin this year. A'ready skedded for the Tobacco Festival, Charlie is now set for the Honey Festival in Lebanon, Ohio, on September 10 Many-hatted Inde producer Bobby Bovd in Festival, Charlie is now set for the Honey Festival in Lebanon, Ohio, on September 10 Many-hatted Inde producer Bobby Bovd in Music City to produce a Bill Eustis sersion for Paramount and a Wanda Conklin session for John Sands Mu-sic productions In the future it may develop that Bob Neal of The Neal Agency, Nashville, should be referred to as "Swami" Neal On a recent Friday night Neal had repeated dreams to the effect that nretty Lynn Anderson, one of his clients, had overlooked an en-gagement the next day. When Neal awoke next morning the thought per-sisted so strongly he called Lynn to check on his dream. Strange as it reems, the alarm clock had not gone off at Miss Anderson's house that morning and had not Neal called she would not have been able to reach the engagement at the LaCrosse, Wisconsin Tri-State Fair that night. Bv airline and charter plane Lynn and her husband, Glenn Sutton, reached LaCrosse inst in time for her first appearance. "Who else has an agent with ESP?," quipped Lynn....

..... Phil Campbell has a country music show in Gatlinburg, Tennessee in its fourth year that has never had an empty seat at curtain time Phil is son of Archie Campbell of Hee-Haw

in its fourth year that has never had an empty seat at curtain time Phil is son of Archie Campbell of Hee-Haw fame Judy Lynn show has been set to headline the Vancouver, B. C., Expo, September 1-5 Hank Williams, Jr. has recorded about thirty of his father's massive catalog of more than 200 country music songs "A "Tribute to Jim Reeves" was spotlighted through July 31, with a special unin-terruped 30-minute program of his life and music produced and presented by Clay Daniels of WHOO, Orlando. The special tribute commem-orated the 6th anniversary of his death Bobby "Sunny Side of the Mountain" Gregory. just out of Baptist Hospital in Nashville, re-cuperating from throat surgery. Johnny Paycheck reports that "Sun-ny Side" from his new Certron al-bum, "Again," is spreading lots of sunshine Rex Al'en, Decca recording star, was recently the featured attraction for ten days at the Calgary Stampede Grandstand show. Dupring his stay, Rex was in-troduced to most of the people in the music industry at a special party held after the evening Grandstand show. Dot's Peggy Little just completed a Christmas single pro-duced by Henry Hurt Mega Records, a division of RPM, Inc. released its third single in two weeks with the rush single release on August 11 of the ballad, "Mama Call be Home." The artist, newly signed by Mega, is Bob Dalton. This rec-ording contract closely followed Dal-ton's coveted win of the country and western category western talent search spon-ored by the Schaefer Brewing Company in New York. Winning over one thousand other hopefuls, Dalton recorded two com-mercials for Schaefer.



Picks of the Week

CHET ATKINS & JERRY REED (RCA 9890)

Cannonball Rag (2:12) (American, BMI—Travis) From the "Me & Jerry" album, the duo have offered a short "Rag" that will probably have considerable success for listeners interested in some fine guitar work. Flip: "Tennessee Stud" (3:12) (Warden, BMI—Driftwood).

NAT STUCKEY (Paula 1230) Waitin' In Your Welfare Line (1:55) (Blue Book, BMI—Stuckey, Owens, Rich) A short but potent number this time for Nat, will do very nicely for him It's a catchy tune, the kind not easily forgotten. Flip: "Mental Revenge" (2:44) (Cedarwood, BMI—Tillis)

LAWANDA LINDSEY & KENNY VERNON (Chart 5090) Let's Think About Where We're Going (2:07) (Yonah, BMI—Yarbrough) Lawanda & Kenny do a nice job of switching vocal tracks and do even better when singing together. This song could very easily climb the charts with an uninterrupted journey. Flip: "Puzzles Of My Mind" (2:22) (Sue—Mirl, ASCAPE_King) -King) ASCAP-

ROY ROGERS (Capitol 2895)

Money Can't Buy Love (2:26) (Cedarwood, BMI-Craig) This one could pull the trigger, so hold your horses—as cowboy Roy Rogers comes up with some good hit material, and its happy trails as the song makes its way up the charts. Flip: "You & Me Against The World" (2:56) (Contention, SESAC—Harris)

SAMMI SMITH (Mega 615-000) He's Everywhere (3:04) (Two Rivers, ASCAP—Dobbins, Whitehead) An emotional ballad that should move quickly into top contention. This song will no doubt put Sammi Smith into a lead role for the new Nashville label, assuring it of continued success. Flip: "This Room For Rent" (2:54) (Two Rivers, ASCAP—Tooley)

TEX WILLIAMS (Monument 1216) It Ain't No Big Thing (2:54) (Central, BMI---Merritt, Hall, Merritt) The deep baritone voice of Tex will bring this straight home, and it could very well hit top ten +. Flip: "I Never Knew What Doing Was" (2:16) (Tree Pub., BMI-Slate).

BETH MOORE (Capitol 2894)
If You Ain't Lovin' (2:22) (Central, BMI—Collins) This clever tune by Beth will bring quick notice to her and her talent as an outstanding vocalist. There is big chart reckoning in store for this. Flip: "I Almost Let Him Win" (2:30) (Central, BMI—Roberts, Stone).

CRYSTAL GAYLE (Decca 32721) I Cried (The Blue Right Out Of My Eyes) (2:42) (Sure—Fire, BMI—Lynn) A beautiful ballad of Loretta Lynn's song, is done nicely by Crystal. There is pretty instrumental backing to compliment the voice, and there little in the way to stop this one from going places. Flip: "Sparklin' Look Of Love" (1:59) (Same Credits)

Best Bets

JIMMY WAKELY (Decca 32727) Peace In The World (2:15) (River-side, ASCAP — Wakely) A heavy bet to be charted, and show strong action throughout the country field. Flip: "I'm Walkin' On By" (2:00) (Riverside, ASCAP — Wakely).

BOBBY AUSTIN (Capitol 2851) Scatter Your Seeds To The Wind (2:07) (Central, BMI — Austin, Cross) Song has all the making of a hit, and with the proper help it should make it. Flip: "Little Boy Don't Live Here Anymore" (1:46) (Central, BMI — Austin, Cochran). This side could also pick up quite a bit of play, as an emotion packed heart toucher.

National Quartet

Confab Scheduled Nashville—The National Quartet Convention for 1970 has been sched-Convention for 1970 has been sched-uled to be held in Memphis, Tennessee on October 14, 15, 16, 17 and 18. The world's greatest gospel songfest will be held in Ellis Auditorium. More than one hundred professional gospel singing groups are scheduled to participate in the convention with an estimated 20,000 visitors antici-nated to attend

an estimated 20,000 visitors antici-pated to attend. Wednesday, Thursday and Friday will be devoted to the various group singing. An amateur contest will be held on Saturday from 1:P.M.-5:P.M. with a parade of semi-pro-quartets. Saturday night will be devoted to the youth program and the parade of pro-fessional groups. A highlight of the convention will be the awards banquet at which time the Dove awards will be presented. A brainchild of J. D. Sumner, James Blackwood, and Hovie Lister, the National Quartet Convention was founded as a private organization in Memphis fourteen years ago and has been an annual event ever since. Inter-

been an annual event ever since. Inter-national in scope, the convention brings together record numbers of fans for the five-day activity.



Nashville—Capitol Records' producer George Richey, left, takes "five" dur-ing a recent session in Music City with Roy Rogers, right. Published by Cedarwood, Roy's new single is "Mon-ey Can't Buy You Love."



CashBox Country LP Reviews





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FOR THE GOOD TIMES — Ray Price — Columbia C 30106 Country giant Ray Price has a new album out sure to be an instant chart smasher. Ray never sounded better as he runs through eleven goodies such as "Gonna Burn Some Bridges," Grazin' In Greener Pastures, "Help Me Make It Thru The Night," "You Can't Take It With You," "Heartaches By The Number," and the title track. Be sure to stock plenty of and the title track. Be sure to stock plenty of this.

NO LOVE AT ALL — Lynn Anderson Columbia C 30099

Columbia C 30099 Here's the new Lynn Anderson album fea-turing 11 such ditties as "A Woman Lives For Love," "Tomorrow Never Comes," "I Found You Just In Time," "All Day Sucker," "Heaven-ly Sunshine,' and the title tune. Anticipate a good chart position in store for this decker.

GEORGIA SUNSHINE - Jerry Reed - RCA 4391

4391 Jerry Reed is a guitarist, composer and singer of great merit, so it's always nice to see a new release from him. This time around the multi-talented Jerry raps his vocal chords around ten numbers including "Good Friend And Neighbors," the ever popular "Mule Skin-ner Blues (Blue Yodel No. 8)," "Eight More Miles To Louisville," "Dream Sweet Dreams About Me," "The Preacher And The Bear," and the hit title tune. Should do well. the hit title tune. Should do well.

Top Country Albums

CHARLEY PRIDE'S 10TH ALBUM (RCA LSP 4367)	1	15	THE WORLD OF TAMMY WYNETTE (Epic EGP 503)	12
THE FIGHTIN' SIDE OF ME Merle Haggard (Capitol ST 451)	E 3	16	THE POOL SHARK Dave Dudley (Mercury SR 61276)	19
MY WOMAN, MY WOMAN, MY WIFE	4	17	I NEVER PICKED COTTON Roy Clark (Dot DLP 25980)	22
Marty Robbins (Columbia CS 9978)	•	18	LOVE IS A SOMETIMES THING	14
TAMMY'S TOUCH Tammy Wynette (Epic BN 26549)	2		Bili Anderson (Decca DL 75206)	
LORETTA LYNN WRITES 'E	M 6	19	BABY, BABY David Houston (Epic BN 26539)	15
AND SINGS 'EM (Decca DL 75198)		20	THE LEGEND Johnny Cash (Sun 2-118)	18
HELLO DARLIN' Conway Twitty (Decca DL 75209)	7	21	A REAL LIVE DOLLY Dolly Parton (RCA LSP 4387)	23
THE WORLD OF JOHNNY CASH (Columbia GP 29)	5	22	HANK WILLIAMS, JR. GREATEST HITS (MGM SE 4656)	20
THE BEST OF JERRY LEE LEWIS	8	23	LUKE THE DRIFTER, JR. (MGM SE 4673)	25
(Smash SRS 6/131)		24	LIVE AT THE	
ON STAGE—FEBRUARY 1970	10		INTERNATIONAL, LAS VEGA Jerry Lee Lewis (Mercury SR 61278)	S
Elvis Presley (RCA LSP 4362)		25	THE BEST OF EDDY ARNOLD VOL. II	26
YOU WOULDN'T KNOW LOVE	9	• •	(RCA LSP 4320)	
Ray Price (Columbia CS 7918) THE KANSAS CITY SONG	13	26	BIRDS OF A FEATHER Jack Blanchard & Misty Morgan (Wayside WSS 33 002)	24
Buck Owens & The Buckaroos (Capitol ST 476)		27	ONCE MORE	
JUST PLAIN CHARLEY	11		Porter Wagoner & Dolly Parton (RCA LSP 4388)	
Charley Pride (RCA LSP 4290) MY LOVE/DON'T KEEP	10	28	NORWOOD Original Soundtrack (Capitol SW 475)	28
ME HANGIN' ON Sonny James & The Southern Gentlemen (Capitol ST 478)	16	29	PORTER WAYNE AND DOLLY REBECCA Porter Wagoner & Dolly Parton	21
JACK GREENE'S	17		(RCA LSP 4305)	
GREATEST HITS (Decca DL 75208)	ļ	30	LORD IS THAT ME Jack Greene (Decca DL/5188)	29

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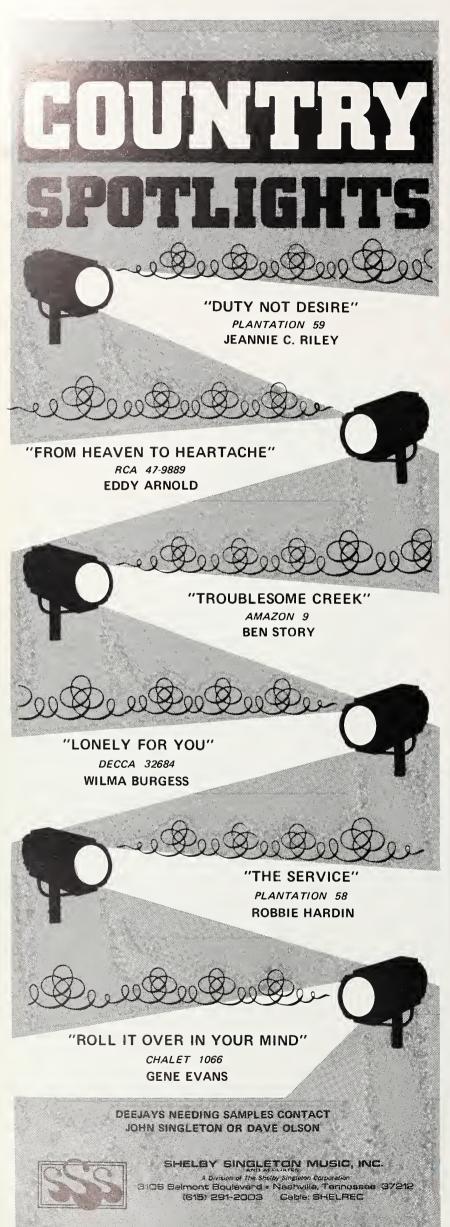
the whole world is loving

JACK GREENE

and his latest giant record...

THE WHOLE WORLD COMES TO ME DECCA 32699

CONTENTION MUSIC







Shirley Bassey is a truly international star. During the last six months, she has toured Italy, Australia and New Zealand; appeared in France and Germany and completed a two week season at London's Talk of the Town nightspot. No stranger to the charts in the past, she is currently having enormous success in Britain with her version of "Something" on United Artists. After an autumn stint of cabaret in Las Vegas and New York, she returns to Britain for concerts, television and recording.



Board of Trade statistics for April reveal a continuing healthy boom for British disk production and sales. 9,095,000 records were pressed dur-ing the month, a 9 per cent increase on April 1969, and there was a 16 per cent increase in album produc-tion with a total of 4,993,000. Singles also maintained a slight improvement with a pressing figure of 4,092,000. Total record sales for April were 29 per cent up on last year at £3.1 mil-lion, with exports rocketing up by 44 per cent and the home market show-ing a 26 per cent increase. Sales for the first four months of 1970 have scored a 22 per cent improvement over the corresponding period last year and production for the same per-iod is 11 per cent higher with a total of 37,546,000. Shortly after Liberty ended its pressing and distribution agreement with Philips, it has been announced that Island Records will henceforth receive these director David Betteridge stated that the company had been sent a letter by Philips managing director Fred Marks to the effect that Philips wished to terminate its agree-ment with Island. This agreement

Philips wished to terminate its agree-ment with Island. This agreement expires about now, and Island was generally expected to seek alterna-tive arrangements as a consequence of the Philips-Polydor Phonodisk dis-tribution turnel could this user of the Philips-Polydor Phonodisk dis-tribution turmoil earlier this year when Island threatened at one point to sue for breach of contract. At this stage it looks likely as though Is-land may follow Liberty to EMI for its pressing and distribution follow-ing talks between the two parties. Ian Grant has exited RCA Records to go into indie disk production, tak-ing his assistant Chris Youle with him. Formerly a BBC radio producer specializing in country music, Grant joined the A&R department of RCA about fourteen months ago, and his

specializing in country music, Grant joined the A&R department of RCA about fourteen months ago, and his post on resignation was manager of the Victor label. Grant stated that RCA's plans for 1971 did not con-form with his own ideas, and he judged it a suitable juncture to go independent, a move he had been contemplating for some time. The parting was amicable, and he has al-ready discussed two potential record-ing projects with his former employ-executive at Olympic Studios and will obviously be involved in his future indie disk producing. Graham Hay-some, RCA classical and budget label manager, has taken over Grant's Victor label responsibilities. Other recent departures from the RCA staff are Adrian Newton of the interna-tional exploitation staff, Tony At-kins of the A&R department and Sue Evans who was in charge of public and fan club enquiries and liaison. Alan Keen took over the general managership of Radio Luxembourg

Alan Keen took over the general managership of Radio Luxembourg August 3rd in succession to Geoffrey Everitt, who has been with the 208 station since 1946. Everitt was taking

a short vacation in Luxembourg be-fore assuming his role of managing director of the new MAM record label. director of the new MAM record label. Keen was formerly program director of the pirate Radio London and then ran Metric Music, the Liberty pub-lishing subsidiary for a spell before establishing his own Alan Keen Music publishing group. He has taken these companies with him to Radio Luxem-bourg's Hertford Street London office where they will be run with 208's Louvigny Music by his publishing assistant Geoff Wilkins.

assistant Geoff Wilkins. Cyril Shane has signed a three-year exclusive production deal with Philips following talks with the label's British chief Fred Marks. The pact is for the world and the bulk of the production work will be under-taken by Shane's son Stephen, with contributions from other producers as well. Shane is maintaining the full operation of his publishing interests which he set up two years ago after leaving Shapiro Bernstein Music whose catalogs he launched in this country. Shane Music has notched ten big hits and over 300 disk covers dur-ing its existence and is publishing the Henry Mancini score for "Sun-flower" the new movie starring So-phia Loren and Marcello Mastro-ianni. Shane recently moved his of-fice and is now located at 69, Harley House, Marylebone Road, London. N.W.1. For his Mervyn Conn and MC pub-

For his Mervyn Conn and MC pub-lishing companies Mervyn Conn has signed a three year deal with Altus Music (Germany); La Compagnie (France) and Toshiba (Japan). In a five year deal the Carnaby record product is to be distributed in Spain via Ekipo and John Walker has al-ready recorded several tracks in Spanish. Ouickies: Liberty-Ua has signed

Via Eklipo and John Wanker has a ready recorded several tracks in Spanish. Quickies: Liberty-Ua has signed manufacturing and distribution deal for cassettes and eight-track car-tridges with EMI and a distribution only agreement with Ampex... Da-vid Apps left MAM's agency division to head new record retailing chain Expansion Record Stores... Wessex studios has spent £175,000 on modern-ization and expansion ... David Carter named as the BBC Radio Lon-don producer in charge of disk pro-grams when the station opens in October ... Sixman group gentle Giant ... formerly known as Simon Dupree and the Big Sound, have signed three-year world disk contract with Philips for release on the Vertigo label ... Malcolm Jones, formerly manager of EMI's progressive Har-vest label named general manager of Essex Music subsidiary Straight Ahead Productions ... Larry Yaskiel, European Director of A & M Records in Scandinavia visiting affiliates ... Titled after his hit single "A Song of Joy" Miguel Rios has album release on A & M ... Philips have acquired cast album rights to new musical "Love of the Dole" opening in London Soon....

Great Britain's Top Ten LP's

- Bridge Over Troubled Water Simon & Garfunkel CBS Fire & Water Free Island Let it Be The Beatles Apple Self Portrait Bob Dylan CBS Deep Purple in Rock Deep Purple Harvest McCartney Paul McCartney Apple Bumpers Various Artistes Island On Stage Elvis Presley RCA Blood Sweat & Tears 3 CBS Led Zeppelin 2 Led Zeppelin Atlantic

- 5

- 10

Great Britain's Top Best Sellers

This	Last	Wee	ks				
	Week Week On Chart						
1	3	4	The Wonder of You — Elvis Presley — RCA — Leeds				
$\overline{2}$	2	5	*Lola — Kinks — Pye — Dayray/Carlin				
3	ĩ	8	*All Right Now — Free — Island — Blue Mountain				
4	5	3	*Neanderthal Man - Hot Legs - Fontana - Kennedy				
•	0		Street				
5	4	6	*Something — Shirley Bassey — United Artists — Harri-				
	-		songs				
6	6	10	*In the Summertime — Mungo Jerry — Dawn Maxi — Our				
v	Ū		Music				
7	12	4	I'll Say Forever my Love - Jimmy Ruffin - Tamla Mo-				
•			town — Mellin				
8	8	9					
	-		Warner Bros.				
9	7	5	*Lady D'Arbanyille — Cat Stevens — Island — Freshwater				
10	13	Š	Love Like a Man — Ten Years After — Deram — Chris-a-				
			Lee				
11	10	7	Up Around the Bend — Creedence Clearwater — Liberty				
			— Burlington				
12	17	3	Big Yellow Taxi — Joni Mitchell — Reprise — Essex				
13	9	3	Love of the Common People — Nicky Thomas — Trojan —				
			London Tree				
14	20	2	*Rainbow - Marmalade - Decca - Fleetwood				
15	15	2	Signed, Sealed Delivered - Stevie Wonder - Tamla Mo-				
			town—Jobete/Carlin				
16	11	11	Cottonfields — Beach Boys — Capitol — Kensington				
17		1	*Natural Sinner — Fairweather — RCA — Amen				
18	14	8					
			bia — Intune				
19	19	3	*Sad Old Kinda Movie - Pickettywitch - Pye - Wel-				
			beck/Schroeder				
20	16	11	*Groovin' With Mr. Bloe — Mr. Bloe — DJM — Dick James				
			*Local Copyrights				
-							



DECCA's hot, hot Who have rapid-ly climbed the best seller list of the Compo Company with their "Sum-mertime Blues" lid. Much of the To-ronto action has been due to the play received over CKFH although CHUM has ignored the apparent success of the disc. Their album release "Tom-my" has made giant strides up the album charts. Vancouver's CKVN spotted it first and now there appears to be a national breakout for Elton John's "Border Song" on UNI. New Canadian releases for Compo include a couple of hot potentials from Re-volver: "I'm So Glad You're You (And Not Me)" by Motherlode and "Silken Silver Melody" by Chimo. The Christopher Kearney deck "Theme For Jody" on Apex has shown early indications of catching national chart action and Tom shown early indications of catching national chart action and Tom Northcott's "Crazy Jane" on New Syndrome continues to show top sales and chart gains. The Molten lid of "Dasbreak" by Painter has pic-up action joining Barry Allens "Wednesday In Your Garden" and "Second Thoughts" by Cheyenne Winter in making a trio of successes for the newly formed label. Dick Damron's "Countryfied" on Apex and "Ode to Suburbia" by Bob Smith also on Apex have made good gains on the country chart and will no doubt be joined shortly by the Jimmy Art Ur Ordge release "The Ballad Of Muk-Tuk Annie" on the Damon la-bel.

Ur Ordge release "The Ballad Of Muk-Tuk Annie" on the Damon la-bel. The Bob Burns production of "Hal-lelujah" by Vancouver's Tomorrow's Eyes has shown definite moves to chart action. Thev'll be cutting an album session the latter part of Au-gust, also engineered by Tom North-cott for release on the London label. Country Sound Productions of Lethbridge, Alberta, known for their country releases under the Big Chief banner, have come up with a pop release by Copasetic Maggafus, an eight piece group from Lethbridge. Their initial release for the label, "We'll Have It Someday," supple-mented by a four piece horn section was cut in Alberta. Original material is provided the group by their leader Jack Davies and bass player, John Charles. Big Chief is distributed in Canada by Canadian Music Sales. "Ten Pound Note" by Steel River is "the fastest selling wholly Canadian produced single of the year." This quote from Quality's ad and promo advisor to Tuesday Music, Mel Shaw.

The single has now picked up most of the major markets. There is even rumour the single is being aired in Edmonton. The group's album good sales. Andy Kim into Toronto to guest on the Barbara McNair show being taped at Toronto's CFTO-TV studios. No air date available but he did his big hit "Baby I Love You" and a medley with Miss McNair. Kim is currently happening with his Dot (Steed) deck "It's Your Life." The unpredicatable Maple Leaf System, this week (6) "picked" only one rec-ord "Moonshine (Friend Of Mine)" by the Five Man Electrical Band on MGM. The previous week they pick-ed four records. Patrick Norman's deck "Love Is All" on Quality's Cel-ebration label, is a smash in the Province of Quebec. Much of this is ue the label's stepped-up promotion by Lee Farley, Gilbert Gendron and Mel Shaw. The label arranged a din-ner party at the Claude St. Jean Steak House where Patrick has been performing for several years. Radio and television people were invited for the big bash with the tab being pick-ed up by Quality Records. Norman's manager Claude St. Jean, the owner of the Steak House. of the Steak House.

Mashmakman's manager Terry Flood into Toronto for talks with Columbia Records. The group is just completing a successful tour of Western Canada with engagements in Lethbridge, Edmonton and Calgary. They move back east for a date at St. Catharines (23) and two dates at Toronto's Fair for CHUM (26) and for a soft drink company (27). They're back in their hometown mid-September to begin a series of col-lege dates. Their first single, on Columbia, "As The Years Go By" has now surpassed the 65,000 units sold mark which is a record for a wholly Canadian produced single. Their al-bum has also reaped benefits from the single's top chart showings. Ben Kaye, manager of new discov-

the single's top chart showings. Ben Kaye, manager of new discov-ery, Rick Curtis, into Toronto to oversee Sound Canada production of album for release on Avco Embassy, distributed by RCA. Luigi Creatore, vice president of Avco Embassy also took a look see at the session along with RCA's national sales manager Andy Nagy. Release is expected by mid-September. RCA have a large sized winner in the Mike Nesmith lid "Joanne." Toronto's CKFH broke the "Joanne." Toronto's CKFH broke the single for the Toronto market.



CBS England To Greet Summer Of Labels Join In **1971 With New Studio Complex**

LONDON — A further strengthening of London's prominence in the inter-national recording world will take place next summer when CBS Rec-ords is due to open a new £750,000 etudio complete

ords is due to open a new £750,000 studio complex. Situated in Whitfield Street, Lon-don, W.C.2., the complex will be housed in a four story building, and possess some of the most modern recording facilities and refinements with Stader equipment and Neve con-soles. The CBS service will offer ad-vanced technical facilities for 16 track editing, dubbing and mastering procedures, and will also incorporate both electronic and acoustic echo chambers. The external fascia will be finished



Drawing Of Studio

Request Catalog In Fr. Thru Festival

NEW YORK — Request Records, a leading firm in the manufacture of international (ethnic) records, has signed a long term contract with Festival Records in France. Festival will press and release a large part of Request's catalog numbering by now 300 LP masters from 66 countries. In addition to France. Personal Records 300 LP masters from 66 countries. In addition to France, Request Records, Afro Request and Sounds of the Caribbean, subsidiary labels, are now distributed in Argentina, Austria, Belgium, Canada, Chile, Germany, Holland, South Africa and Uraguay. Other territories are in the negotia-ting state.

H. J. Lengsfelder, president of the label, reports a substantial increase in business over last years figures. Although RCA no longer distributes Request, a number of RCA distribu-tors are still handling the line on a direct basis

tors are still handling the line on a direct basis. Request Records is receiving ever increasing orders for its new 8-track stereo cartridge line, packaged in in-dividually printed cardboard boxes. Seventv-two cartridges have so far been released.

Carlin, Beach Boys Rep Deal In England

LONDON - Carlin Music has made LONDON — Carlin Music has made a three-vear sub-publishing agree-ment in the United Kingdom for the music catalogs owned and operated by the Beach Boys, according to Freddie Bienstock. Carlin president. Deal was negotiated by Bienstock with Abe Somer of Mitchell. Silver-berg & Knupp, and Nick Grillo rep-resenting the Beach Boys. in ceramic tile and brick, and the interior will be fully air conditioned with three separate studios, echo chambers in the basement, and artist lounges. CBS marketing and adminis-tration director Maurice Oberstein stated that this major capital invest-ment program demonstrated the im-portance that CBS attaches to its growing involvement and continued expansion within the British and Eu-ropean recording industry. When the new complex becomes operational next summer existing CBS studios in Bond Street and Theobalds Road will be closed.

German Rack Co.

COLOGNE—Major record manufac-turers such as Ariola CBS and the EMI subsid, Electrola, as well as other industry firms, are planning to form a new rack—jobbing company along with the W. D. Warren Co. of Buchschlag, a suburb of Frankfurt.

As the largest independent rack jobber in Germany, the new firm will expand as rapidly as possible the sup-ply of records and tapes to all outlets in Germany which the industry part-ners feel can best be covered by a rack-jobbing service system.

Management hopes to introduce the

new firm to the public at a press con-ference to be held in Buchschlag on Sept. 30.

EMI, Most Renew

LONDON — EMI Records has renewed its exclusive contract with Mickie Most whereby all product from Rak Records will continue to be available to EMI Records for the world, excluding the United States of America and Canada.

America and Canada. In addition to licensing his reper-toire to EMI, most has been appoint-ed executive adviser of pop reper-toire production at EMI and will have very close liaison with EMI's staff producers and popular reper-toire marketing departments. Most has been responsible for many hits by artists, including Herman's Her-mits, the Animals, Julie Felix, Dono-van, Mary Hopkin and Lulu. Says Most "Great Britain is the

van, Mary Hopkin and Lulu. Says Most, "Great Britain is the shop window of the world for pop music. There is unlimited talent still to be discovered, and my new associ-ation with EMI's producers will en-able us to work together and build new British recording artists."



RONDOR REP DEAL: — A&M Rec-ords' Rondor Music Co. will now have its entire catalog administrated by Altus Musikverlag in Germany, reports Jerry Moss, A&M president. Present at a recent meeting to final-ize the agreement were (left to right seated) Peter Kirsten, Altus Mu-sikverlag president, and Moss. Stand-ing (left to right) are Dick Stewart, international director of Rondor, and Philip Kurnit (Kirsten's attorney).

Sly & Stone To Tour Euro; 1st Stop Is 'Wight'

NEW YORK — Epic's Sly & The Family Stone is slated to cross the Atlantic for a European tour starting at the Isle of Wight Festival on Aug. 29. Ten dates in five countries are already set for the month of Septem-ber, with additional dates pending.

The group has earned three Cer-tified Gold Records: two for singles, "Everyday People" and "Thank You," and one for the LP, "Stand." Sly Stone, who doubles as producer for the group, has begun work on the group's fifth LP for Epic.

Columbia will record the Isle of Wight performance of the group as a part of a "live" Festival package. Teo Macero, A&R man at Columbia will supervise the recording.

be closed.

NMPA Study Of Latin Mkts Gets Underway With Mexico

NEW YORK - A special study, star-NEW YORK — A special study, star-ting with Mexico, is to be undertaken in several Latin American countries, in which numerous areas of key inin which numerous areas of key in-terest to American music publishers will be examined. Handling the pro-ject under a special assignment by the National Music Publishers Asso-ciation will be Dr. Natalio Chediak, a prominent figure in international copyright circles. Dr. Chediak's appointment to the task came about as the result of rec-ommendations from an NMPA char-tered task force on foreign develop-ment, established earlier this year under the chairmanship of publisher, Jean Aberbach. Jn announcing the appointment.

Jean Aberbach. Jn announcing the appointment, NMPA president Sal Chiantia, assert-ed, "This is the first time, to the best of my knowledge, that a music pub-lishers' association has undertaken a project such as this internationally. "We hope very keenly, that as a result of Dr. Chediak's studies, Amer-ican publishers and writers will be-come better acquainted with the spe-cific conditions existing in various

cific conditions existing in various Latin American countries. Of equal

importance, we look to an increased understanding between publishers in America and the countries concerned.

"We are quite firm in the belief," Chiantia continued, "that the work we are initiating now may very well mark a new beginning of greater international cooperation in the world music publishing fraternity, improved economic results and more effective international communication between publishers and writers alike."

A graduate of Havana University Law School, Dr. Chediak is an au-thority on international copyright, and was one of the founders of the InterAmerican Bar Association and the InterAmerican Federation of So-cieties of Authors and Composers.

cieties of Authors and Composers. He was a delegate of Cuba at the Geneva Conference which led to the Universal Copyright Convention and to a number of UNESCO General Assemblies. Dr. Chediak is also rec-ognized as an authority on In-terAmerican copyright, having served in the nost of Advisor to the Panin the post of Advisor to the Pan-American Union in the field of copyright, among other positions.



PHILIPS/TANGERINE DEAL—Philips Records in London has signed an exclusive three-year contract with Tangerine Records of Los Angeles—the label established and owned by Ray Charles. The contract is for the U.K. only and Philips will manufacture, distribute and market the Tangerine product in this country under its own logo. The Tangerine label will be launched in the autumn

In this country under its own logo. The Tangerine label will be launched in the autumn. Philips is guaranteed, under the terms of the contract, a limited amount of product by Ray Charles himself providing new instrumental album and single releases and also all other product produced or licensed by Tangerine Records. Picture shows Olav Wyper (Philips Marketing Manager); Ray Charles and Fred Marks (Philips Records U.K. Managing Director) signing the contract in London last week.



CES has released almost simul-taneously two records by the Treme-loes. The first one was "By The Way," produced by Mike Smith, one of the most appealing, nostalgic and beauti-ful tunes ever recorded by this won-derful group. The second one is a Spanish version of "Yellow River," by Christie (also CBS). They have also launched "Lady Barbara," by Renato dei Profeit, a song which was awarded the first prize at the Italian "Un Disco per L'Estate" contest. Other records released by CBS were "Te he prome-tido," by Leo Dan, one of the best-sellers in the Mexican charts, the first Johnny Winter's single distributed in Spain and a new single by Chicago, a group who seems to "have come to stay"—as the Beatles' song "Girl" runs—in the Spanish charts. It has been widely announced that M. Alain Milhaud, general manager of Spanish Barclay, and Mike Kennedy (Movie-play), former Los Bravos' soloist who left them to become a solo-singer, have agreed to denounce their M. Milhaud will continue working with the singer as record-producer. The decision—the note delivered to the press adds—was a result of M.

and publishing-wise. "Als 4 Vents" have sent also to the press a rather pathetic note along with a single by "Smash" (Fonogram). The note claims that "Smash" recorded for "Als 4 Vents" when they were quite unknown and underground music did not sell in Spain, but before they signed "an important recording firm" realized that kind of music could be commercial and signed "Smash," so now "this humble firm"—as "Als 4 Vents" themselves say—have to resort to launch two singles with the former Smash' recordings and to sign Gualberto, an ex-member of the group who went away to America and (it seems) has come back. A very sad story indeed. Belgium has won the Festival of Almeria with the song "El diablo de Lodun," penned by Van Canweubergh and performed by Louis Neeff. The award is called "Ciudad Luminosa de la Costa del Sol" (Sunny Town of Costa del Sol) and the winners got 150.000 pts. (around \$2,000) and a "Golden Sun." Second prize was for "El Camino del Amor" (Lovers' Lane, more or less), by Rodolfo Schiamarella and sung by Eduardo Rodrigo, an Argentinian by Rodolfo Schiamarella and sung by Eduardo Rodrigo, an Argentinian singer who represented Spain.



Humo's top 5 LP's are 1) "Cosmo's Factory" (Creedence Clearwater Re-vival) on Liberty, 2) "Fill Your Head With Rock" (Various Artists) on CBS, 3) "Bridge Over Troubled Water" (Simon & Garfunkel) on CBS, 4) "We Made It Happen" (En-gelbert Humperdinck) on Decca and 5) "Woodstock" (Various Artists) on Cotillion. Cotillion.

Cotillion. Belgium won the first international Festival of Almeria (Spain), the Golden Sun. The winning entry was "De duivels van Loudon" (The devils from Loudon) and was sung by Louis Neefs. Composers are Phil Van Cauwenberg and Paul Quintens. Twenty entries participated in the Festival. Vogue artist Gilles Marchal entered the BRT National top 30 with "Pau-vre Buddy River." It does not often happen that a French record is suc-cessful in Flanders. Peter, Paul & Mary's "10 Years Together" LP was released on Reprise. Cardinal has a hit with "Tickatoo" by the Dizzy Man's Band. A series of Mortier-organ records were released with a lot of success. Rocco Granata himself will go to America to sell them. Belgium won the first international

himself will go to America to sen them. CBS-Artone released the LP "Blood, Sweat & Tears 3." There is quite some interest for "For The Love Of A Brother" by Charly Toast. He will appear in the Dutch Eddie Becker Show. On September 12th Charly performs in the TV-show "Hey." Other artists will be Barry Ryan with "Kitsch" and the Greatest Show On Earth with a new number vet unknown.

yet unknown. Fonior rush-released the new Tom Jones single "I (Who Have Noth-ing) Stop Breaking My Heart." New Deram-Nova LP's are by Bill Fay, Black Cat Bones and Hard Vark.

British Knokke member Andee Silver will visit Belgium. Her LP "Handful Of Silver" sells well. Los Bravos have a new single entitled "People Talking Around." Many chances for a place in the BRT National top 30 for the re-released "Satisfaction" sin-gle by The Rolling Stones. Inelco re-released "White Rab-hit/Somebody To Love" by the

Ior the re-released "Satisfaction" sin-gle by The Rolling Stones. Inelco re-released "White Rab-bit/Somebody To Love" by the Jefferson Airplane. Fair Weather have a hit with their "Natural Sin-ner." The group also performs in the September "Hey" show. Polydor released a series of Dutch singles, among others by Bata Illic. Roy Black, Connie Francis... A new version of "Un rayo de sol" by Ro-man Bonafan. In spite of the many versions, Los Diablos have the only hit. Dutch hits for the Golden Ear-rings with "Back Home" and The Shoes with "Adios Corazon." New James Brown releases are the LP "It's A New Day, So Let A Man Come In" and the single "Brother Rapp, parts 1 & 2." Polygram released "Annabelle" by the Soulful Dynamics their follow-

Rapp, parts 1 & 2."
Polygram released "Annabelle" by the Soulful Dynamics, their follow-up for "Mademoiselle Ninette," and "Love Of The Common People" (Nicky Thomas). Free, Spooky Tooth, If And Fotheringay have new Island LP's. Affinity and Uriah Heep are the new LP's on the Vertigo la-bel.

bel. Gramophone has hits with "Good-bye Sam, Hello Samantha" (Cliff Richard), "Something" (Shirley Bas-sey) and "Parlez-moi d'amour" (Wallace Collection) From Toe Fat's LP the track "Bad Side Of The Moon" was released on single. "Now I'm Saved" is a new Pat Boone single on Capitol. "The Definite Album" is a cut-price LP by The Beach Boys Boys.

Belgium's Best Sellers

This Last Week Week

1	4	I don't believe in if anymore (Roger Whittaker-Philips).
2	1	In the summertime (Mungo Jerry-Pye-Templin Paris).
3	5	Are you ready (Pacific Gas & Electric—CBS—).
4	6	Goodbye Sam, hello Samantha (Cliff Richard-Columbia
		Eurovox).
5	2	Lady d'Arbanville (Cat Stevens—Island—Primavera).
6	9	Looking out my backdoor (Creedence Clearwater Revival
		Liberty—Jandora Music).
7	8	All right now (Free—Island—Primavera).
8	12	Tickatoo (Dizzy Man's Band—Cardinal—Apollo Music).

- Better men than I (Bobby Hanna—Philips—Primavera). Lola (The Kinks—Pye—Belinda). 16
- 10 10

Spain's Best Sellers

l'his	Last	
Veek	Week	
1	1	Un Rayo de Sol—Los Diablos—Odeón
2	4	Como un Gorrión—Joan Manuel Serrat—Zafiro
$\frac{2}{3}$	3	Bridge Over Troubled Water-Simon & Garfunkel-CBS
4	2	Cecilia—Simon & Garfunkel—CBS
4 5 6 7 8 9	11	Corpiño Xeitoso-Andrés do Barro-RCA
6	6	Aleluya del Silencio-Raphael-Hispavox
ž	5	Jingo-Santana-CBS
8	10	Senor Doctor-Los Payos-Hispavox
ğ	12	Carmina-Victor Manuel-Fonogram
1ŏ	14	Cuando me Acaricias-Mari Trini-Hispavox
11	18	La Nave del Olvido-Henry Stephen-RCA
12	7	Adiós, Linda Candy-Jean François Michel-Odeón
13	8	Let It Be—The Beatles—Odeón
14	9	I.O. I.O.—The Bee Gees—Fonogram
15	_	People Talking Around-Los Bravos-Columbia
16	13	Spirit in the Sky-Norman Greenbaum-Hispavox
17	16	Leonor—Juan Pardo—Zafiro
18	15	A-chi-li-pú—Dolores Vargas—Belter
19	<u> </u>	El Condor Pasa—Simon & Garfunkel—CBS
20		Mammy Panchita—Marisol—Zafiro
20		Manney Function Marison Banno
Thie	Last	
	Week	
1	1	Bridge Over Troubled Water-Simon & Garfunkel-CBS
9	$\frac{1}{2}$	Llena tu Cabeza de Rock—Various Perfermers—CBS
2 3 4 5	$\frac{2}{3}$	Serrat-4—Joan Manuel Serrat—Edigsa
4	5	Let It Be—The Beatles—Odeón
4	4	Victor Manuel—Victor Manuel—Fonogram
9	4	victor Manuel-victor Manuel- I onogram

Greatest Hits—Bob Dylan—CBS Delaney & Bonnie & Friends—Delaney, etc.—Hispavox Lovely Linda—Paul McCartney—Odeón I'm a Man—Chicago—CBS Agua Viva—Agua Viva—Acción 8 89 7 10



K. K. SEIKODO (President: Masanobu lihara), record wholesale dealer in Tokyo, obtained good gross sales in 1970 (July 1'69—June 30'70) as \$13,972,000 which is 27% increase compared with that of former year, \$10,972,000. As their target in 1970 was \$13,-889,000, the result indicates 0.4% in-crease. The sales amount of music tape is about 12% (\$1,673,000) i.e. 10% (\$1,111,000) the former term. Generally, record business was very slack at the beginning of this year but we could cover them with the sales of last Nov. and Dec. In April, May and June we rose in a steady curve and could rise above the target at last. In 1971, we estimate \$19,444,000 as an objective avective of N

target at last. In 1971, we estimate \$19,444,000 as an objective expecting of Nagoya Office which is to be opened next April. Moreover, as the sales amount of this July went above \$1,944,000, we are convinced to break the line if this amount maintains a healthy tone.

this amount maintains a healthy tone. We see the remarkable growth of 152.3% from 1967 to 1970. K. K. Canyon Record which started business on August 1, had the press interview on August 3 at Tokyo Prince Hotel. They projected to re-lease 1st catalogues (5LP's and 13 singles) on October 10, afterwards 8 LP's and 10 singles monthly. The singers under contract with them and compositions are to be decided

shortly.

Iatsuro Ishida, company president, answered the newsman that so far as they could get the strong side-Pony, they would take great interest in de-velopmnet and prosperity of music Ca

tion Lini Ele rop

Dr

They have no plan about foreign label records presently, however, they will expand the business in the future.

will expand the business in the fu-ture. The Opening Party is to be held in Tokyo on September 10, from 6:00 P.M. at Teikoku Hotel, and in Osaka on September 11 from 2:00 P.M. at Toyo Hotel. Nippon Victor MCA Record Divi-sion (president: Atsutaka Torio) scheduled to produce Japanese labels and to release 1st records on 1st of October. They have already decided to make it up when they began to release MCA records, but they did not men-tion the time and production system. MCA Record (foreign label) has been exceeding their expectations on sales results since they began to put it on sale in April. For the present, they made a con-tact with VIVA Music (president: Tsuneo Nagano), disk production Co., to produce 12 LP's and 36 singles annually. One LP and 3 singles will

be released monthly from coming Oc-tober 1. It is scheduled to announce to the public late in August.

Japan's Best Sellers

This	Last		
Week	Week		
1	1	Mr.	Mon
•	•	T31 4	1

 $\overline{\overline{3}}$

4

5 6 7

2 3 4

1	Mr. Monday—Original Cast (Bell) Sub-Pub/
2	El Condor Pasa-Simon & Garfunkel (CBS/SONY) Sub-Pub
4	Che Voule Questa Musica Stasera-Peppino Gagliarde (Seven
	Seas) Sub-Pub/
3	Le Passager De La Pluie-Francis Lai (Columbia) Sub-Pub

- Concerto Tour Une Une Voix—Sait Priux (A.Z) Sub-Pub/ Dusoleil Plein Les Yeux—Francis Lai (Seven Seas) Sub-Pub/ Love Grows—Edison Lighthouse (CBS/SONY) Sub-Pub/A. 78 5 Schroeder
- 8 6
- Let It Be—The Beatles (Apple) Sub-Pub/Toshiba Yellow River—Chiristie (CBS) Sub-Pub/ American Woman—Guess Who (RCA) Sub-Pub/Shinko 15 12
- 9 10

Top LP's

This	Last	
Week V	Week	
1	1	Shinjuku No Onna/Enka No Hoshi, Fuji Keiko No Subete
		(RCA)
2	2	Bridge Over Troubled Water—Simon & Garfunkel (CBS)
2	2	Onna No Blues/Enka No Hoshi Fuji Kejko (RCA)

- Uwasa No Onna-Hiroshi Uchiyamada & Cool Five (RCA Victor) Mori Shinichi No Blues (Victor)



To the co-ordination and promo-tion of the European EMI companies —to which Electrola GmbH and Carl Lindstroem GmbH belong—the "EMI Electric and Musical Industries (Eu-rope) GmbH was founded." Headquar-ters of the company is Koeln 41 (Braunsfeld), Maarweg 130. Manager is M. O. Hamilton, vicarious manager Dr. L. Veder, who was until now the only manager of the Electrola GmbH and Carl Lindstroem GmbH. Dr. L. Veder will work also in the future in an advisory capacity for the German and Carl Lindstroem GmbH. Dr. L. Veder will work also in the future in an advisory capacity for the German EMI companies . . . Hans Blum, one of the most famous German com-posers and producers, recorded with the Dutch singer Jerry Rix a German speaking LP which will be published by Liberty/UA in Munich . . . The rec-ords of the Resono-Musikproduktion in Cologne will be distributed from now on by the Deutsche Vogue. Until now Resono had a contract with Tel-dec . . . It is said that the US firm RCA will open in autumn a German office in Munich. This office shall prepare German productions and take care of the RCA artists. Official comment of the Teldec, which represents and dis-tributes RCA in Germany: "We don't know - something about a German office" . . . The record firm Electrola and the Edition Montana concluded a public relation contract. Montana will take over the care of four Elecand the Edition Montana concluded a public relation contract. Montana will take over the care of four Elec-trola top stars. This are: Salvatore Adamo, Gilbert Becaud, Sacha Distel and Helmut Zacharias... The music manager Stefan von Baranski shall be appointed with the whole leading of the Entertain department of the Olympic Games 1972 in Munich and Kiel... In September the hitsinger Peggy March will represent the Fed-eral Republic at the Polish hit fes-tival in Zoppot... Ronnie Bridges from Southern Music, London, was guest by the Peer Musikverlag, Ham-

burg. He endeavors to make English light music popular in Germany . . . The Christian-Anders-Musikverlag and Musikproduktion, which was un-til now established in Berlin, is now active in Munich under the leading of Ann Busse. New address: 8 Muen-chen, Hoerwartstrasse 26, Telephone 34 13 66. Already in August the first single of Christian Anders will ap-pear on his own label which is named Cranders-Records and which will be distributed by Electrola. Christian Anders plans furthermore to publish on his label for the German market the first Mikis Theodorakis LP with 12 Greek folksongs after the dismisthe first Mikis Theodorakis LP with 12 Greek folksongs after the dismis-sal of this famous Greek composer from the detention . . . The trend to perform musicals also on smaller stages was never before so strong as yet. "Sweet Charity" by Neil Simon and Cy Coleman will have premiere in Berlin with Dagmar Koller on September 4. "Showboat" by Jerome Kern will be played in Freiburg from In Berlin with Dagmar Koher on September 4. "Showboat" by Jerome Kern will be played in Freiburg from October 31 on. Musical leading: Franz Allers. In Gelsenkirchen "Mein Freund Bunbury" with Rex Gildo and Steles Mooney will be recorded for the Second German TV. The English musical "Oliver Twist," which was very successful in London, New York and Tokio, will be published in au-tumn by the producer Werner Schmid in Munich . . . On October 7 the musical "Mame" with the music of the "Hello Dolly"-composer Jerry Herman will be performed for the first time in German language. Regie: Dick Price. Even before in New York the new American musical "Doktor the new American musical "Doktor Fidibus" will have premiere in the "Kleine Theater von Bad Godes-berg". And last not least the new season of the Hamburger Operetten-haus will be started with "Hallo Dolly".



CBS AMALGAM—CBS/SONY Records Inc. (Japan) has recently established a sales office in Hong Kong to represent the CBS Records catalogs. Pictured at the opening of the Hong Kong office are: (left to right) M. Kutsukake, Perter Chiu, Norio Ohga, general manager, CBS/SONY Records Inc. (Japan), T. K. Law, and Shigeo Maruyama, manager, CBS/SONY Hong Kong. Dis-tribution of CBS/SONY Records and tape products will be handled by Fook Yuen Electronic Ltd., Sony's sole distributor in Hong Kong.

BASF Enters German Music Business

ness

veloped over the period of 36 years

veloped over the period of 36 years the first recording tapes and has been, for a long time, one of the most important concerns of the chemical industry. This combine en-gaged in about 50,000 people. It will be very interesting how much this concern will effect the music busi-ness

The large German combine BASF (Badische Anilin-und Soda-Fabrik) will come on the German market with record and musiCassett productions in the beginning of 1971. Headquar-ters of the plant management will be Hamburg. Production chief will be Werner Cyprys. The BASF, founded in 1861, de-

Cash Box — August 22, 1970



SCANDANAVIAN BORDER CROSSING—Elton John, British composer/per-former, peruses a recent copy of Cash Box on his visit to Scandanavia. Flanking the artist on the left is Sture Borgedahl Scandanavian represen-tative for Dick James Music, and on the right is Elton's manager Ray Williams.

Euro Promo Set For Monument's White. Kristofferson

HOLLYWOOD — Monument's Tony Joe White and Kris Kristofferson will spearhead a special promo drive for the label in England and on the Continent with their participation in the Isle of Wight festival beginning Aug. 28. Monument presidest Fred L. Fortor said coordinating the tours Foster said coordinating the tours with the respective managers and agencies involved plus Monument's music publishing and record associ-ates in England and Europe, Monument vice-president and international director Bobby Weiss planed to London over the weekend to ovresee all of the activities.

Conferences Set

Weiss will confer with Peter Phil-lips and Johnny Gordon of Keith Prowse Music (England), the Monu-ment publishing associate via Combine Music Ltd., representing the copyrights of Tony Joe White and Kris Kristofferson, plus discuss-ing plans with Chris Denning, John Wilkes, IColin Borland and Geoff Milne of Decca, the Monument record licensee in England. In addition, Weiss will huddle with Larry Kurzon of the William Morris London office on the TV dates already firmed for Tony Joe White, including his own "Tony Joe White, including his own "Tony Joe White, including his own "Tony Joe White, TV Special guest appearance on a September 10, 11, videotaping on the "Bobbie Gentry Show" (BBC-TV), etc. With the cooperation of Tony Joe White's personal manager, Phil Wal-den, the Morris Office is working with Weiss and Monument's licensees Weiss will confer with Peter Phil-

and publishers in Germany, Holland, Sweden, France, Italy and Spain for added TV and personals for the "swamp soul" singer, with these to be finalized during the current visit by Weiss.

Tony Joe White, arriving the week

Tony Joe White, arriving the week of Aug. 24 in London, will guest at the Isle of Wight on Aug. 28, flying over from London by helicopter and returning immediately after the per-formance due to other dates. Kris Kristofferson arrives on Aug. 27 and planes direct to the Isle of Wight and will begin his series of promotional appearances beginning the week of Sept. 7. It will mark Kristofferson's first visit to England since he went over as a Rhodes Since he went over as a Rhodes Scholar several years ago and his first as a professional.

first as a professional. Monument will issue the new Tony Joe White LP, "Tony Joe" in En-gland the week of Aug. 24 while his single, "Save Your Sugar for Me" was issued last Friday (14). His last, "Groupy Girl," was a chartwinner in England and helped key the current tour tour.

Kristofferson's Monument LP will be available the week of Sept. 7 in England and he is already set for a "Disco-2" appearance os the BBC-TV plus "Radio One Club" over the BBC (radio), in addition to other appear-ances now being set. While in England Woice will also

ances now being set. While in England, Weiss will also make special trips to Germany, Switerland, Italy, Sweden and Hol-land to confer with the respective Monument record licensees and music publichers on uncoming product and publishers on upcoming product and plans for the fall season.



YOU AND ME AND LIBERTY—Toshiba Musical Industries, the Japanese agent of Liberty Records, is now ready to produce records and market them under the Liberty logo. To celebrate the event an introduction party was held recently at the Hotel New Japan in Tokyo. Shown at the fest are (1. to r.) director Yasumi, son of Thomas, singing duo "Toi Et Moi" who move from the local Express label to Liberty, and Jerry B. Thomas, International sales director for Liberty.



Denis Dunn, Odeon's A&R man, who recently returned from the Honolulu Convention of Capitol Rec-ords, reported to Cash Box the start

Honolulu Convention of Capitol Rec-ords, reported to Cash Box the start of a promotion campaign in Argen-tina in behalf of the new artists presented by the diskery at that gathering. Dunn was greatly im-pressed in Hawaii by the artistic diversification plans by Capitol, the opening of offices in other US cities than the West Coast, and the expan-sion into new repertoires. RCA's Palito Ortega has returned from a new and succesful European tour, and was present last week at the premiere of one of his lateest films, "The Crazy Years," at the At-las Theater; the day before he had traveled to Montevideo, Uruguay, for the initial showing in that city. The diskery has recently released his LP recorded in Rome and London, and he has been also leading the "Sotano Beat" TV'er, on Channel 13, one of the top rated musical programs in this country. Leo Bentivoglio of Phonogram

the top rated musical programs in this country. Leo Bentivoglio of Phonogram sends word about the special promo-tion campaign to be started by the diskery, in cooperation with the War-ner Bros. affiliated in this country, in behalf of the film and three-record set "Woodstock." Since the album has been selling very well in the States, it is expected that it will ride the charts here, too. Bentivoglio is also happy with the success of the recent Bee Gees waxing, "Io-Io," which is selling very well and ap-pears this week on the local charts. Mauricio Breneer of Fermata sends word about the publishing of "Nos Amamos," the French original tune which is appearing in the charts through several artists, and the re-lease of the Noi Giovani version of the tune. The diskery is also promot-ing the recent LP by Italian chan-tress Mina, recorded originally on the PDU label.

Korn Publishers are controlling three of the winners of the recent TV Song Fest. organized by Channel 13. The titles are "Sembremos Paz y Amor por los Caminos," composed and sung by Elio Roca (Polydor), "Coplas de los Anos Maduros," sung by Gabino Correa, and "Las Paredes y el Verde de Mi Ciudad," by Sergio Villar Junior. y el verue de Villar Junior.

Villar Junior. Music Hall's Calvo infos about tan-go maestro Jose Basso leading the Argentine Evening Gala at the "Fes-tival Plaza" of the Expo 70 showing in Osaka, Japan. The Ambassador of this country to Japan was present at the recital, which was extremely suc-cesful. Basso has been fulfilling con-tracts in that market and will now return to Buenos Aires. (CBS' Piombi informs about the re-

return to Buenos Aires. CBS' Piombi informs about the re-lease of the new single by Sandro, "Pobre Mi Madre Querida," which has initial orders for 50,000 copies and sems to be a new hit in the chanter's career. The label is selling strongly the first album by Amelita Baltar, and also the new single by beat music group Industria Nacional, "Todo El Verano Paso." EMI Suppliers are happy with the

"Todo El Verano Paso." EMI Suppliers are happy with the smash of Idle Race and "In The Sum-mertime," topping today the charts. Other strong selling records are "Adios Linda Candy," cut by Jean Francoise Michael, and the new Johnny Rivers release, "Cupid." The label has also a new LP by Michel and is promoting strongly the Span-ish Belter label. Disc Lockey has started the dis-

Ish Belter label. Disc Jockey has started the dis-tribution of indie label Mandioc, after an arrangement signed with publisher and record man Jorge Alvarez. Under its own line, the Rodriguez Lupue diskery has launched a new LP by Pepito Perez, a new single by orkster Rama, and is selling strongly the re-cent Rosamel Araya album, with Peruvian valses.



MIDNIGHT DIAMOND—A diamond smile from Anders Burman (l.) pro-ducer of the album "Cornelis sings Taube"; Cornelis Vreeswijk and Borje Ekberg (r.), managing director of Metronome Records, Sweden at the cele-bration of sales of more than 50,000 copies in Sweden of the album. Cornelis has already received a Golden album for 25,000 and now the diamond album for 50,000—a considerable amount of LPs as Sweden has only 8 million inhabitants.

Polydor Acts Set U.K. Tour GRT Holds Toronto Meet

GRI Holds loronto Meet GRT of Canada's second year of op-eration was celebrated with a four-day meeting in Toronto involving all their distributors from across Cana-da. Base of the meetings was the posh Guild Inn on Lake Ontario in the Scarborough suburb of Toronto. Opening night (3), a holiday in Canada, GRT provided a hospitality suite to allow visitors the opportuni-ty of meeting with head office staff. Morris Levy, of Roulette Records, flew in for the occasion along with one of the label's top money makers, Don Cooper. After the usual round of handshakes Cooper entertained in a sort of campfire arrangement, one which he obviously enjoyed as well as his audience. The next two days were devoted to a workshop series of meetings, over-seen by the company's president, Ross Reynolds and his national sales manager, Ed LaBuick. Capper for the meeting was a large

Ross Reynolds and his national stress manager, Ed LaBuick. Capper for the meeting was a large sized blowout at the Avenue Road Club, in the heart of Toronto's Yorkville Village. Teagarten and Van he show attended by ees and distributors ed members of radio, dealers. Alive and deaters. Anve and ette group, were ex-, although the room t acoustically. This ding for the top of charts with their ter" deck, worked fePolydor's Stone The Crows and Jake Holmes will be joining Atco blues group Taste on a major tour of the U.K. and continental Europe starting September 6. The tour, which includes dates in twelve major British cities, has been organized by Polydor Records, London, and co-ordinated by publicity chief Clive Woods. It will coincide with the worldwide release of new albums by Stone The Crows and Holmes. Jake Holmes first visited Europe earlier this year to promote his first album for Polydor, "Jake Holmes," and he appeared extensively on radio and television, and at a number of

and he appeared extensively on radio and television, and at a number of concerts together with Taste, who are a major attraction in European venues. He is also known as the co-writer of Frank Sinatra's recent "Watertown" album. "Appearing with Holmes will be New York guitarist Teddy Irwin and a European backing group.

verishly to turn the crowd on and were obviously dismayed at "cool To-rontonians." The very colorful and dynamic Funkedelics and Parliaments followed with what must have been a solid hour of "high" delivery with a fantastic lighting effect that got to some of the crowd but couldn't come close to the excitement they were able to generate with the Montreal crowd witnessed by this correspon-dent, last year.

Argentina's Best Sellers

	Last	ARGENTINA'S BEST SELLERS	Winkle opened th all GRT employee
	Week		along with invited
1	4	*In The Summertime (En El Verano) Idle Race (EMI; Bu-	press and key
0		chanan (Odeon)	Kicking, a Roulet
2 3	1	*La Cumparsita Alain Debray (RCA)	ceptionally good,
3 4	2 3	Como Has Hecho (Relay) Domenico Modugno (RCA)	wasn't the best
4	J	Doblando La Curva (Up Around The Bend) (Relay) Creedence	group, now headi the nation's cl
5	3	Clearwater Revival (Liberty-EMI) *Se Te Nota (Ansa) Sandro (CBS)	the nation's cl "Tighter & Tighte
5 6	8	*Muchacho Que Vas Cantando (Clanort) Palito Ortega (RCA)	Tighter & Tighte
7	7	*Sentado En El Cordon De La Vereda (Kleinman) Rolando Percy	
•	•	(Music Hall)	
8	13	Nos Amamos (Fermata) Robert Livi (CBS); Noi Giovani (Fer-	
•		mata); I Protagonisti (RCA); M. Jerry (Music Hall)	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
9	6	Cae La Lluvia Sobre Mi Cabeza (Melograf) B. J. Thomas	a construction of a support interest of
		(Trova); Soundtrack (EMI); Johnny Mathis (CBS); Mel Wil-	
		liams (Odeon); Sacha Distel (Fermata); Carlos Bisso, Sam Shay	4
		(RCA): Comite (Microfon)	yaan
10		Si La Muerte Pisa Mi Huerto Joan Manuel Serrat (Odeon)	
11	9	Aleluya Del Silencio Raphael (Music Hall) *Nacio Nazareno (Melograf) Leonardo Favio (CBS)	a i th
12	11	*Nacio Nazareno (Melograf) Leonardo Favio (CBS)	
13	17	*Cara De Sueño (Melograf) Los Naufragos (CBS)	
14		No Se (Relay) Dyango (RCA)	
15	12	Cecilia (Melograf) Simon & Garfunkel (CBS)	
16		Isla De Wight Michel Delpech (Disc Jockey)	
17	14	*Llegando Llegaste (Korn) Piero (CBS)	I C.A.G
18	10	Sin Amor Tom Jones (London)	
19		Adios Linda Candy Jean Francois Michel (EMI)	
20		*Todo El Verano Paso (Melograf) Industria Nacional (CBS)	ALL ALLES
20	-	El Triste (Edami) Elio Roca (Polydor)	
		*Local	
		Lucai	
		Top LP's	
		TOP DI S	Λ
1	1	Shock De Exitos Selection (RCA)	
1 2 3 4	4	Dedicado A Machado Joan Manuel Serrat (Odeon)	
3	$\overline{2}$	Mc Cartney Paul McCartney (Odeon)	
	3	Tom Tom Jones (London)	
5	6	Mas Sotano Beat Selection (RCA)	
6		Herencia Para Un Hljo Gaucho Jose Larralde (RCA)	

- Herencia Para Un Hijo Gaucho Jose Larraide (RCA) Willy And The Poorboys Creedence Clearyater Revival (Liberty) Piazzolla Y Ferrer Amelita Baltar (CBS) "Z" Soundtrack (CBS) Ekseption Eskeption (Philips) Como Nunca Palito Ortega (RCA)
- 9
- 10 10

LIGHTING ITS WAY TO THE LAND OF THE RISING SUN-Canadian jazz/rock group Lighthouse, who records on RCA, represented that country recently at the Osaka World's Fair in Japan. Performing for three days at the Canadian Pavillion, the band played a special concert on National Ontario Day.

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COIN MACHINE NEWS

'Zip-A-Doo' Intro'd By Bally; Pin Game With High Scoring



Bally 'ZIP-A-DOO'

CHICAGO — Bally Mfg. Corp. an-nounced delivery last week of "Zip-A-Doo", a new two-player pinball A-Doo", a new game that fea game that features astronomical scoring. Out-hole bonuses worth up to 10,000 points and kickout holes worth up to 5,000 points contribute to five forum point the last to five-figure point totals.

The out-hole bonus increases by 1,000 points, from 1,000 to 10,000, every time one of four advance bonus targets is lit. A ball leaving through the left or right out-lane, when the corresponding bonus light is lit, scores the highest lit bonus. The highest lit bonus remains lit through-out the game giving the player a out the game, giving the player a chance to achieve the out bonus on every ball shot.

every ball shot. The kickout-hole also yields a bonus, scoring 1,000, 2,000, 3,000 or 5,000 depending upon the score lit, when the ball enters the kickout holes. In place of a 4,000 score in the kickout series, an "extra ball" light is lit. A ball shot into the kickout hole when "extra ball" is lit delivers an extra ball to the shooter tip. Other contributors to high five.

Other contributors to high, five-figure scoring are two of the top rollovers which score 1,000 points each and a side alley feature that scores 1,000 points in each of three alleys. The two out-lanes do not yield a bonus but are worth 1,000 points each. each.

"Zip-A-Doo" is adjustable for three or five-ball play, with or with-out a match feature, and is available with any combination of one to three coin-entry chutes. The game is presently available through local Bally distributors.

Cash Box — August 22, 1970

EDITORIAL: Coin Machine Sense

You won't find it in a text book, and even if you did, it would be a waste of time trying to learn "coin machine sense" in any other way than through experience on the route. Successful operators have it; so do many machine designers at the factories. Call it an acquired instinct, coin machine sense has guided hundreds of operators to the rich rewards of success; its absence has locked hundreds more into the mediocrity implied in the dull phrase: "I'm making a living."

What is coin machine sense? Basically, it's the uncommon ability of looking at ones product thru the eyes of its consumer. In our case, its the "talent" of being able to approach a music or amusement machine with the jaundiced eye of the player.

Like the writer who can't edit his own stories, too many operators do not have the discipline of stepping in front of their machines with quarter in hand and playing the part of the customer. They can't erase their operator-slanted ideas on machines, and as such, may enjoy a game or jukebox simply because it works well, forgetting whether or not it's fun. They'll gloss over all the yellowed title strips on the jukebox and see only the new additions, forgetting the customer scans the whole panel. This operator won't notice the shoddy condition of the pingame at Sam's Bar, because it looks better than the one he just left at Joe's; but the customers in Sam's don't go to Joe's and do see a crumby looking machine . . . and are not all that willing to play it.

Coin machine sense serves the operator when he visits his distributor showroom and checks out the new games on display. Sure, every operator will play the games a few times, but the guy with sense gets really into it, almost like a kid. The other guy might be too preoccupied with price, size, service-fears, to really get the full meaning of the product---is it enjoyable enough to earn a continuing coin?

The sensible operator doesn't lump his individual locations into one vague route; he mentally divides that route up into individual locations as if each spot were the only one he had.

Think back to the old days when you started out, servicing one, two, maybe only three machines. Now there was service. There was the novelty of the business, the excitement of entertaining customers with really class stuff. If it wasn't classy, it was still great fun. And that's where the coin machine sense began, the sense of showmanship which still stays in the heart of every good operator.

Williams Bows United's 'Palos Verde' Shuffle Featuring 'Strikette'



Williams 'PALOS VERDE'

CHICAGO — The credit for intro-ducing bowling to the hemisphere is generally accorded the Dutch keglers generally accorded the Dutch keglers who played nine-pin on the village greens in New Amsterdam. But in "Palos Verde," the new six-player United shuffle alley by Williams, the motif features the ancient civilization of South American Indians. The scoreboard is dominated by a sequence of accient Indian rituals but

The scoreboard is dominated by a sequence of ancient Indian rituals but Williams is breaking from tradition with the "strikette" feature that al-lows a player to keep shooting dur-ing an individual frame as long as he continues to strike. "Strikette" is one of five ways to play "Palos Verde" which also offers "regulation", "flash", "dual flash" and "roto" variations. Williams rec-ommends two for a quarter play for

ommends two for a quarter play for the shuffle alley, which is adjustable

the shuffle alley, which is adjustable for 15 cent play. "Palos Verde" measures two and one-half feet wide by eight and one-half feet long and has a shipping weight of 470 pounds. The game may be ordered with single, double or triple chutes and is available for immediate delivery through local Williams distributors.

Sasyk Madison's Mayor

SPRINGFIELD — Mike Sasyk, a di-rector of ICMOA here and a veteran coin machine operator, was recently elected mayor of Madison, Illinois,

com machine operator, was recently elected mayor of Madison, Illinois, defeating three other candidates in a special election held to replace the late mayor who had been a local political figure for 30 years. Sasyk, 48, was chairman of the board of police and fire commission-ers before the mayoral election. He defeated Raymond Kozielek, acting mayor since the death of Mayor Ste-phen Maeras, 1,489 votes to 1,177. Two other candidates received less than 100 votes each. Sasyk said the controversial issue of tavern closing hours will be seri-ously considered during his adminis-tration. Madison bars presently close at four a.m. every day.

English Engineer Visits **U.S. Arcade Locations** Of P.R.W. Equipment

HILLSIDE, N.J.—Earl Fisher, chief engineer for England's ALCA Elec-tronics, Ltd., paid a two-week good will visit to the U.S. mid-July to check first hand the collections and service performance of the amuse-ment equipment his firm manufac-tures for its parent company, P.R.W. (Sales, Ltd). Fisher toured arcades, fun centers and street shops princi-pally in New Jersey and New York with representatives of Sugerman In-ternational, P.R.W.'s exclusive U.S. sales representatives. Tisher said he was highly impressed during his visit, both with the results Sugerman achieved in moving the



Earl Fisher (right) and Eddie Ry-blewski of Myron Sugerman Intl. ex-amine a P.R.W. "Attack" game at the Sugerman showroom in Hillside, N.J.

equipment out to its customers and more especially with the collection re-turns reported by operators in such areas as Asbury Park, Point Pleasant, Atlantic City and Seaside Heights, N.J. as well as at the Max Shaffer arcades in the Times Square area of New York City. Fisher advised that operators told him the 'Attack' combat game was roundly considered "the best money maker for them this season of any of the items they offered their cus-tomers. I heard many reports of col-lections running from \$400 up to \$800 in quarters a week on the Attack," he declared. Fisher advised that his 'Tank As-

Fisher advised that his 'Tank Assault' target game was also among the "top eight" games of the season at arcades he visited. He was accom-panied on his tour by Sugerman rep Eddie Ryblewski.

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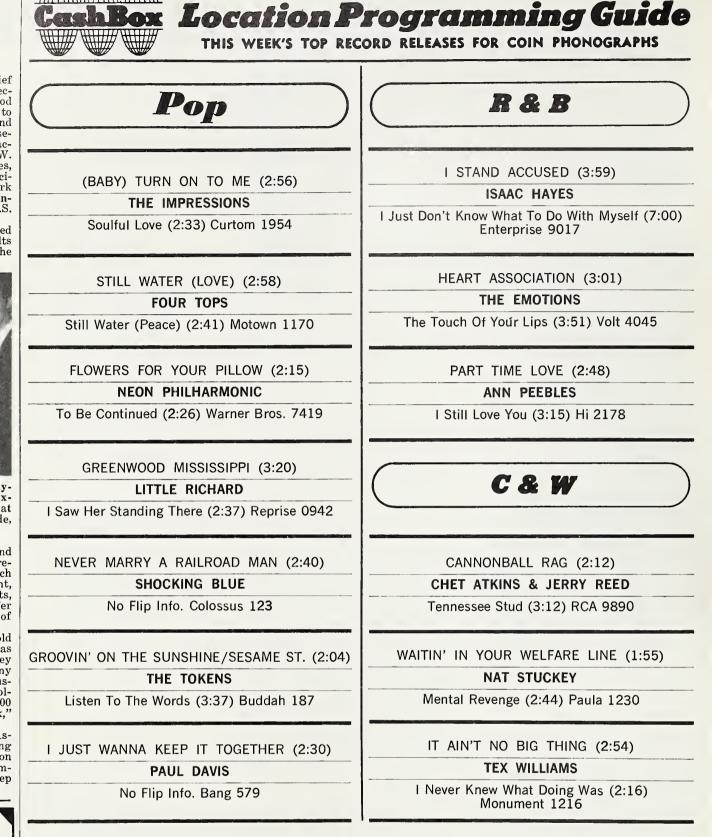
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NAMA Names 3 Chairmen to Plan Convention, Trade Show

CHICAGO Two vending and food service management executives and the wife of a third have been named chairmen to plan the 1970 NAMA convention and trade shows, reports, John Burlington, NAMA board chairman.

Matthew Cockrell, president of Cockrell Coffee Service, Inc., Schaum-burg, Ill., will be general convention chairman and Dick Starke, executive vice president, Service Systems Corp., Buffalo, N. Y., has been named program chairman.

Mrs. Earl W. Dixon, Indianapolis, Ind., chairman of the ladies' committee, will lead plans for special ladies activities during the convention.

The NAMA convention meetings and exhibit are scheduled for November 7 through 10 in Chicago, with the ber 7 through 10 in Oncago, with the exhibit of vending machines, food products and services to be held at the International Amphitheatre and the meetings at the Hilton Hotel. About 10,000 industry representatives are expected to attend.

A former newspaper circulation manager, Cockrell started a small vending business in 1954 which he expanded to one of the larger independent operations in suburban Chi-cago. A founder and first president of the Illinois Automatic Merchan-dising Council, Cockrell has launched educational seminars for that association.

Starke, who will be in charge of planning the convention program meetings, has been involved in the

food service, hotel and vending fields. A 1952 graduate of the Hotel School at Cornell University, he presently supervises activities for a company with some 700 industrial and commercial clients, including schools, hospitals and plants. The wife of an executive of Indi-ana Vendors, Inc., Mrs. Dixon has been involved with vending industry meetings through NAMA and during her husband's recent term as pres-

her husband's recent term as pres-ident of the Indiana Vending Council.

In addition to a hospitality room for ladies at the Hilton Hotel, several entertainment and tour functions are also being planned by Mrs. Dix-on's committee for the enjoyment of ladies who will attend the convention.

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Expo Forum Committee Plans Seminar

On Impact of Newer Amusement Games

GREENVILLE, S. C. — A seminar explaining the impact of the newer amusement games on the coin ma-chine industry will be an opening day feature of the MOA Exposition, to be held in Chicago October 16, 17 and

heid in Chicago October 16, 17 and 18. The seminar's topic, "New Vistas in the Amusement Game Industry", was chosen during a conference phone call last Tuesday among MOA execu-tive vice president Fred Granger and the four members of the Expo Forum Committee—Fred Collins Jr. of Col-lins Music in Greenville, S. C., Harry Witsen, Cannon Coin Machine, Had-donfield, N. J.; Norman Pink, Ad-vance Music, Minneapolis, Minn. and John Snodgrass, Servomation of New Mexico, Albuquerque, N. M. The seminar topic was chosen to inform operators not only about the newer type games in production, but also the new locations, such as de-partment stores and shopping cen-ters, that the new machines have suc-cessfully penetrated.

cessfully penetrated.

department stores will have coin ma-chines on display or individual amusement rooms." The Forum Committee has invited eight factory representatives to par-ticipate in a panel discussion on new amusement games Invitations have ticipate in a panel discussion on new amusement games. Invitations have been extended to SEGA, Bally-Midway, Chicago Coin, Allied Lei-sure, Williams, Nutting Associates and Nutting Industries. The Forum Committee is hopeful that representatives of some of the angling expanding pational accounts

that representatives of some of the rapidly expanding national accounts will be on hand to explain the poten-tial of the new games locations. The seminar will be held October 16 from 3:30 to 6 p.m. and will be followed by the convention guest speaker. The Forum Committee is op-timistic about the educational value of the seminar. "I feel we're going to do a jam-up job with this session," Collins said.



One of the floats at the recent annual Rose Festival Parade in Newark, N. was that of John Bilotta, president of Bilotta Enterprises, Newark, and principal of the Rochester Lancers professional soccer team. Bilotta dis-played a miniature soccer field and publicized the Wurlitzer "Statesman" and Bally "Space Flight" to communicate his ideal of world understanding through sports, music and space exploration, coinciding with the parade's theme of "It's a Wonderful World."



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Collins attributes much of the suc-cess in gaining new locations for coin-operated machines to the computer quiz machines that quickly gained ac-ceptance in previously unaccessible locations such as department stores. He also cites condominiums, apart-ment complexes, hotels and motels as new locations for music and games. He says some of these locations have placed jukeboxes at the edges of swimming pools and have opened game rooms with three or four pieces of equipment.

game rooms with three or four pieces of equipment.
Collins estimates that in an apartment complex, 200 units are required for a successful location.
The MOA seminar will attempt to explain to operators how the new locations can be acquired. Included in the seminar will be pointers on how an operator can contact marketing managers of department stores.
"Within the next 10 years," Collins predicts," 98 per cent of all major

Collins attributes much of the suc-

store

Cashbox/ Round The Route

EASTERN FLASHES

ARROUND TOWN—The redoubtable Hirsch de la Viez took up residence at the Waldorf-Astoria Hotel last Mon., Tues. and Wed. to receive artists and their managers interested in performing at the Oct. 18th MOA Banquet Show. Hirsch, impresario par excellance of the jukebox business, is well known thruout the recording business and doubtless had a full calendar of callers his three days in town. . . . Al Denver has called another meeting of the UJA executive committee for this Tuesday night (18th), to begin at 6:00 P.M. at the fund's 58th St. head-quarters. See you there. . . . Most New Yorkers have been complaining about the horrible phone service the last few months but you ain't heard anything until you speak with Howard Kaye at the Kaye Co. plant in Brooklyn. Service in that borough has been particularly poor, owing to the changeover to a computerized system, or some such nonsense the phone company says it's up to to improve service. Things were reportedly back to normal Friday. Howie had to pull a few rabbits out of the hat during the trouble to keep in contact with all his dealers, lumber suppliers, etc. and placed many calls from his home out on the Island. Business itself is very brisk at the Kaye Co. with plenty of operator response to their recently introduced Antique Apollo tables, specially styled for those special decor stops. . . . Former Brooklyn music operator Sam Wager, whose music firm went under the name of Ace Vending, passed away weekend before last. Sam had been out of the industry about 15 years, reportedly going into the auto sales business. . . . Back in Manhattan, Ben Chicofsky of MONY is off to White Lake, N.Y. this week for a vacation with the family at their summer home there. Ben's secretary Sophie Selinger just returned from her vacation last Monday.

UPSTATE ITEMS—ChiCoin's brand new 'Motorcycle' race game, on display at Musical Distributors' Beverly Road showroom, and one of the first ops to order one was AI Kress of Cortlandt Amusement in Peekskill. Al got delivery on the item this past Thursday, wasn't sure then where he was going to place it but figured on one of his bowling alley stops. . . From way up in Buffalo, Johnny Cooper of Sheldon Sales tells us a service class on Rowe's new Award Line of vending machines was held there earlier this month for mechanic employees of two national accounts—Canteen and Service Systems. Those technicians from Canteen who attended were A. J. Sebastiano and Charlie Wright; from Service were Larry Neal, Gay Westfall, Guy Albany, Bill Palumbo, Ray Dunning, Ken Wakefield, Jim Walt and Jim Guy.

ON THE AVENUE—First model of SEGA's 'Jet Rocket' arrived week before last at Albert Simon, Inc., was promptly uncrated and trucked off to the Broadway arcade and its first exposure to the public. After a week, the machine had to



be shipped off to Chicago for another preview there but its New York stay had its effect. One of the changemakers told us customers actually complained that the unit had been removed, it was that popular. The game offers the player a chance to fly a "jet fighter" and shoot up military targets on the ground, passing before him on a drum. Purely great fun, we hear. . . Got a call from publisherfriend Lou Arons who just spent a weekend in the Catskills and had to tell us he had a ball playing the games in his hotel's fun center. As he said it . . . "did you ever hear of a game called Speedway?" Yes we did, Lou. Publie's really digging the new electronic amusement items and it was good to learn from Fred Granger that the seminar at this year's convention will be on that very subject— New Vistas in Amusement Games. . . . Hear tell from the lads at Runyon that New York ops are impressed with record service from Program One Stop, which leases space out at their Springfield, N.J. headquarters.

HERE AND THERE—Hope some of you operators have been reading the New York Daily News feature stories this past week on unlicensed liquor clubs. The features cited several of these joints in particular, and suggested that the State Liquor Authority get after them. These renegade bars and after-hours clubs are robbing a lot of business from legitimate locations and hurting collections in the process. Let's hope the articles have some effect. . . . Enjoyed a visit from singer Dick Daugherty at the CB offices last Wed. Dick's appearing in the Copacabana for two weeks beginning Aug. 22nd. What's interesting is that he used to work for Trimount Automatic Sales up in Boston in their audio systems Dept. He spent two years there and we enjoyed chatting about his days with Irv Margold and Marshall Caras. . . . Walter Sherman replaced Joe Mallon as Northeast sales manager for the Vendo Co. out of Saddle Brook, N.J. Mallon was promoted to Vendo marketing product manager.

HOUSTON HAPPENINGS

Local artist Hillary Nixon Hawkins' latest recording "I'll Go On Alone" on Wide World label, going better than good. Versatile Hawkins has a local reputation as coin machine serviceman, first on free lance basis and later as head of Bill Hawkins Service Company. He recently withdrew from that phase of coinmatics to devote full time to recording. . . Margie Kunkel, owner, recently established Margie's Record One Stop on Polk Ave. and signed up Donna Kay Baughman and Pat Eason as counter sales girls.

Kay Baughman and Pat Eason as counter sales girls. Ben Wells, Wurlitzer salesman for Gulf Coast Distributing Co., definitely not the "go go type" but must have a lot on the ball. Has been in there quite a spell and shows no signs of weakening. . . Chicago Coin's latest game "Motorcycle" was shown first time in Texas on Aug., 10 by Central Sales, Inc., 91 Dennis St., Houston. . . Brother operators Freddie Troy, Marc Amusement and Eddie Troy, City Music, talking about who would succeed the late Al Lemke as active senior coin machine operator in Houston. Believe they finally agreed on C. O. (Red) Harrington.

Visited briefly with local operator E. S. Dean and charming wife, Fayrene. . . Ralph D. Cragan, Wurlitzer regional sales manager, on routine business trip over the Lone Star State. . . Hans Von Reydt, head of Central Sales Inc. and wife Marie Cruz Von Reydt enjoyed a week vacation in Mexico. Long time friend Maria still gets a thrill from seeing Maria Cruz in print because she earned considerable fame as a night club singer. Used to be that no social gathering of coin machine people was plum complete without a few vocals by Maria with her sister, Josephine Cruz, at piano. . . Recently got word that long time local op Larry Milligan had given up his wholesale distribution activities and now is head of city's largest downtown arcade.

CALIFORNIA CLIPPINGS

Jimmy Wilkins of Portale Automatic Sales reports he couldn't be more pleased with Chicago Coin's new "Motorcycle". We hear it has such fancy extras as a siren that goes off when an accident occurs, motor moises, variable speed control on the handlebars and air blowing in the player's face. . . . The **Portale** clan is together at the office this summer as **Bob's** two sons are working there now. **Tom** recently received his B.S. in accounting from California **S**tate at Long Beach and is now working in the front office. **Bob Jr**. is working in the shop for the summer. In the fall he will return for his sophomore year at Serritos Junior College. We are told that both are taking to the business like ducks to water.

ducks to water. Bob Sr. has been keping busy calling on people in the firm's northern and tastern territories. Jimmy tells us the firm has just received a carload of Rock-Ola "442" and "443" phonographs. The Rock-Ola can vendors continue to be one of Portale's best sellers. Used equipment sales are up as are export orders. When we called on Jimmy an order was being processed for shipment to Thailand.

Terrie Lovridge, pretty and popular gal Friday for C. A. Robinson, who was stricken with appendicitis, is on her way to recovery after emergency surgery. Numerous well wishers included operators and distributors. Terrie's mom and grandmother flew in from Findlay, Ohio (Terrie's home town) and they undoubtedly helped speed her recovery. Everyone is glad to have her back brightening up the office, particularly Hank Tronick and Al Bettleman. Neither type too well.

From the Bay area the vibrations are sounding good for Delaney and Bonnie and Friends with their single "Soul Shake" on Atlantic. Also breaking well after a slow start is Linda Ronstadt with her version of "Long Long Time" on Capitol. "All Right Now" by Free on A & M and "Cracklin' Rose" by Neil Diamond on Uni are two of the hottest items from the Seattle territory. Out of Portland the word is favorable for Edwin Starr with "War" on Gordy.

UPPER MID-WEST

It's vacation Time and many operators and their families are on the move for a much needed vacations: Mr. & Mrs. Bob Lucking and their children taking a few weeks off driving to Yellowstone Park and other points of interest... Mrs. Tony Ratchford and her daughter drove to San Francisco to visit her daughter and son . . The Elmer Cummings of Sioux Falls are spending two weeks at Rainey Lake, Canada, fishing and relaxing . . The All Kirtzs of Lake Cit/ just returned from visiting their son Tom at Beeville, Texas who is in the Navy Air Force. After ten days with Tom they drove to Corpus Christi, San Antonio



and then home. . . .Mr. & Mrs. Bill Behm and their family drove to the cities for a few days and then drove up to Duluth and took the North Shore drive for a few days before returning to Grand Forks . . . Steve Lieberman and his family spent a few days at Madden's Lodge at Gull Lake . . . Mr. & Mrs. Leo Rau are spending most of their time at their new summer home at Lake Ida, Alexandria Minn. . . Mr. & Mrs. L. Sieg, in the cities for the day. Lawrence doing some record and parts buying and Mrs. Sieg getting in some of her own shopping . . . John McMahon is spending a few hours a day at his office since suffering his heart attack . . . Don Wagner, Detroit Lakes, in town overnight. Says that the resort business in his area is better then last year . . . Cal Kennedy, service man for Mill Amusement Co. Milbank, is in the Grand View hospital at Sioux Falls. Cal. had a knee operation and is getting along fine . . . Byron Cohen died Thursday July 30 and was buried in Minneapolis. Byron was office manager for the Montana Sales Co., Billings, for 23 years. Byron originally lived in Minneapolis and went to Billings to work for his uncle Sidney at Billings. Byron was 63 years old. Our deepest sympathy to his relatives. . . . Phil Hertel and his son in town for the day making the rounds . . . Mr. & Mrs Gordon Runnberg and their daughters in town of Lieberman Music Co. for a couple of days . . . Mr. & Mrs. Archie Meltz at Madden's Lodge for a few days vacation.

CHICAGO CHATTER

Bally Mfg. Corp. unveiled a brand new 2-player this past week called "Zip A Doo'. A very exciting item, according to sales manager Paul Calamari, geared for top dollar on location! See it at your local Bally distrib. . . . Our best wishes to Mike Sasyk, a Director of ICMOA, who was elected Mayor of Madison, Illinois. Mike defeated three other candidates in the race. . . . Atlas Music Co.'s Joe Kline tells us the distrib is planning a regular series of service schools to Joe Kline tens us the distribution is plaining a regular series of service schools to commence after the Labor Day holiday. . . Williams' distribs across the country are displaying a new shuffle, fresh off the factory's assembly line. "Palos Verde" is its name! We might add that the factory is also delivering the big "Aces & Kings" 4-player and the red hot "Bonanza" gun. Latter item is so much in demand that increased production schedules are being maintained in order to keep up! . . . Harold LaRoux, who heads Empire Dist's Grand Rapids office, was a man on the go last week. He even managed a brief stop at the distrib's Detroit office. Bill Milner is back in the swing of things at Empire's Chicago headquarters following his vacation. And guess what—Murph Gordon shaved his beard! Already? . . . Orders and re-orders on "Motorcycle" are pouring into the Chicago Dynamic Industries sales office. "We've got another 'Speedway' on our hands," says Mort Secore. The reaction is indeed phenomenal, considering the fact that it's part has a work or a size the size the size and secore. sidering the fact that it's only been a week or so since the plant started sample deliveries and, as Mort pointed out, in many cases customers are ordering the piece sight unseen. Fantastic! . . How's this for a schedule: MOA's Fred Granger headed for Louisiana last week to attend the official launching of the state association in Alexandria. From there he'll go to Utah to attend the 8/20 confab in Salt Lake City during which that state group will be formally organized. Fred winds up his trip in Arizona where he'll visit operators and offer an assist in stabilizing the association in that area. . . . Williams' "Bonanza" is certainly creating a lot of excitement at the World Wide Dist. "Bonanza" is certainly creating a lot of excitement at the world wide Dist. games department. Fred Skor and Howie Freer say its proving to be one of the best target guns in many a year! And salesman John Neville, Chuck Furjanec and Bob Parker agree! Wow! . . Nice chatting with Brunswick's Mac Makenny. Talked a little about the new cue sticks being manufactured at the Marion, Virginia plant and, of course, the line of coin-operated pool tables which will be shown during the upcoming MOA Expo at the Sherman House. Brunswick will be utilizing additional exhibit space this year so that their products can be more prominently displayed. . . ICMOA directors are trying to map out a schedule of activities for their upcoming weekend meeting September 18-19 at Stoufer's in St. Louis. . . . Rock-Ola Mfg. Corp.'s Les Rieck was back at his busy desk for a brief period last week. He'll be heading right back

MILWAUKEE MENTIONS

Trini Lopez began a week's engagement at the Lake Geneva Playboy Club, August 11. He'll be followed by Phyllis Diller who opens on the 18th. . . . United Inc.'s current stock of Wurlitzer "Statesman" phonographs is just about exhausted but Paul Jacobs tells us it will be replenished shortly now that the Wurltzer factory is back from vacation. Model's a consistent seller at United. Paul will be taking a week of his vacation starting today (17). Destination northern Wisconsin.

The recent Milwaukee Music Industry Golf Outing, at River Oaks Country Club, was termed a huge success by Stu Glassman (Radio Doctors) who made all the arrangements. As in years past, surplus funds will be donated to the Epilepsy Center. . . . The Milwaukee Coin Machine Operators Association slated its next meeting for Tuesday, September 1, at The Chalet in West Ellis. The association originally planned an August meeting but cancelled it to avoid conflict with individual vacation schedules.

We understand, from Jim Stansfield Sr. of Stansfield Novelty in LaCrosse, that the recent NAMA sponsored seminar for vending food managers in Lake Bluff drew quite a crowd. Jim attended himself and was impressed with the entire presentation. He made special mention of the lineup of highly qualified spokesmen who conducted the various sessions—college professors, representatives from such firms as Canteen, Interstate United, Litton, Servamation and others. Diplomas were awarded at the conclusion of the course and Jim's will be prominently displayed in his office.



MOA, NAMA Shows to Coincide in '71 Brunswick Readies 6-Footer for Expo

CHICAGO — MOA executive vice president Fred Granger announced last Monday that the 1971 MOA Ex-position will be held concurrently with the NAMA Trade Show. The MOA Exposition is scheduled for Oct. 15,

16 and 17 at the Sherman House while the NAMA show will be held the same weekend at McCormick Place. The an-nouncement was made after a discus-sion among Granger and MOA officers and several exhibitors.

CHICAGO—Mac MaKenny, product manager (coin tables) for Bruns-wick's Consumer Div., revealed last week that the factory will officially premiere a 6' sized coin-operated bil-liard table at the Oct. 16-18 MOA Ex-

position. The addition of the 6' table (dubbed CB-6) to Brunswick's cur-rent CB-7 and CB-8 sized tables will enable the firm's dealers to penetrate all areas of the country with the line. Such areas as New York State, where the law holds a 6' limit on table sizes for location, will now be aggressively pursued.

for location, will now be aggressively pursued. MaKenny stated that initial samples of the CB-6 table will probably be shipped to dealers in September from their Marion, Va. complex. The Marion facility, a highly-automated produc-tion complex, is now manufacturing





MAC MAKENNY

all Brunswick coin and home tables.

all Brunswick coin and home tables. The firm also recently began produc-ing its popular cue stick line at this factory (previously, cues were made in Muskegon, Mich.). Brunswick has taken additional ex-hibit space at the 1970 Expo to dis-play its entire line of coin tables, in-cluding cues and other accessories. In addition to the product, Brunswick will again call upon the services of billiard experts Jimmy Caras and Joe Balsis to demonstrate their remark-able talents for showgoers. Brunswick will also display its brand new 'Tiffany' promotional lamp at the Expo (see cut). The lamp has been specially created as a promo-tional item for Brunswick home table dealers as a sales stimulator. The

tional item for Brunswick home table dealers as a sales stimulator. The lamp is constructed of heavy duty translucent (full color) styrene and comes complete with electrical fix-tures, cord and brass chain with hang-er. MaKenny advised that coin table dealers have already expressed inter-est in offering the item to their opera-tor-customers, seeing it as an excellent good will device and play-promoter at locations. "We feel sure that operators will appreciate the promotional possi-bilities in this lamp," MaKenny stated. "It will look beautiful monunted over a Brunswick coin table on location and certainly impress the location person-nel, as well as the customers." nel, as well as the customers.



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