

# The Cash Box

VOLUME XIX—NUMBER 3

OCTOBER 5, 1957



Fats Domino, whose first record session for Imperial in 1949 produced "Fat Man", his initial million seller, is celebrating the occasion of his 25,000,000th record sold. Fats has had fifteen gold records, with his "Blueberry Hill", his biggest seller, topping the 3,000,000 mark. Congratulating Fats on his spectacular feat is Imperial president Lew Chudd, who discovered the singer eight years ago in New Orleans. To coincide with the celebration, Chudd has just released a new Domino single, "Wait And See" backed with "I Still Love You".



From his new  
Avon Productions movie,  
an M-G-M release...

# JAIL HOUSE ROCK TREAT ME NICE

47/20-7035

# ELVIS



Watch for these NBC-TV network shows: PERRY COMO, GEORGE GOBEL,  
EDDIE FISHER, PRICE IS RIGHT, TIC TAC DOUGH, They'll all be sponsored by...



**RCA VICTOR**  
RADIO CORPORATION OF AMERICA







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# The Cash Box

Volume XIX—Number 3

October 5, 1957

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# ORIGINAL CAST ALBUMS

As everyone who follows the entertainment world knows, in the past decade or so the American musical theater has reached new heights.

Starting with "Oklahoma!", which, as we look back, was the turning point in a new concept of what musicals should be, there has been stride after stride taken, culminating in what is almost universally accepted as the greatest achievement to date, "My Fair Lady".

Strangely enough, the show which redirected the course of American musicals, "Oklahoma!", also had a vital effect upon the record industry. For "Oklahoma!" was the first show to be recorded with the original cast and so successful was this venture that since then there has been no hit musical which has not produced an original cast album.

As a matter of fact, so important and profitable have some of these albums been, that there is often spirited bidding among record companies not only to acquire the original cast rights, but even to invest in them. The classic example of course is Columbia which was the sole backer of the aforementioned "My Fair Lady" and as a result will reap magnificent benefits from that investment for long years to come.

The subject of show albums is particularly brought to our attention at this time because it's the beginning of the theater season and it seems that

almost daily we read releases of proposed new musicals with album rights being acquired by one record firm or another. Some of those which are scheduled for the forthcoming season are "Body Beautiful", "Carefree Heart", "Copper And Brass", "Jamaica", "Rumple" and "West Side Story". And before many weeks go by we can expect to hear about several others.

The show album has become so vital to record firms not only because in themselves they are profitable, but because the diskery very often has first crack at a whole book of material from which it is likely that at least a couple of hits will emerge. This is a tremendous advantage to have considering that many Broadway musicals are written by writers of great standards whose works have been tested time and time again. It gives the A&R staff the opportunity to record at leisure the best artists for the most suitable songs thus raising the chances of having individual single hits as well as an album hit.

The show album today therefore has become an important part of the entire record picture. Not only are they extremely appealing to the buying public (new hit show albums draw customers into the stores in droves) but they create the possibilities for pop singles which every record firm is searching and searching for.



**WATCH THESE FOUR  
GREAT NEW ATCO HITS  
CRACK THE CHARTS!**

**WHAT A NIGHT FOR LOVE  
AUTUMN LEAVES**

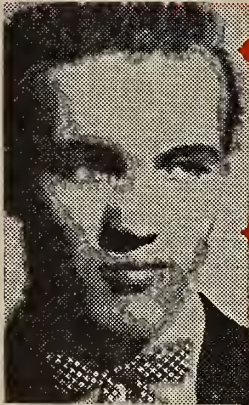
**6099 Bette McLaurin**



**LAND OF LOVE**

**BALLAD OF THE COWBOY SAILOR**

**Jimmy Simmons 6102**



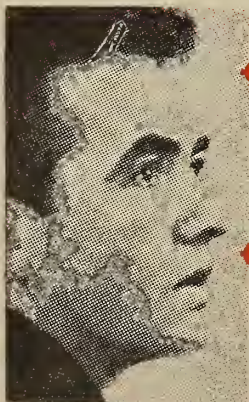
**SHUFFLE IN THE GRAVEL  
MAKE BELIEVE**

**6101 Young Jessie**



**SOME DAY, MAYBE TONIGHT  
TALKIN' ABOUT LOVE**

**Jerry Grant 6100**



**ATCO**

Atco Recording Corp., 157 West 57 Street, New York 19, N. Y.



**THE NATION'S  
Top  
Ten  
JUKE BOX TUNES**

(PLUS THE NEXT 25)

|           |  |  | Pos.   | Last<br>Week |
|-----------|--|--|--|--------------|
| <b>1</b>  | <b>TAMMY</b><br><b>DEBBIE REYNOLDS</b>                         | CR-61851—Debbie Reynolds<br>CR-61845—Joseph Gerhenson<br>DE-30317—Pat Kirby                      | DE-30398—George Barnes<br>DE-30433—Bill Synder<br>ME-71123—Richard Hayman<br>VI-6930—Ames Brothers | 1            |
| <b>2</b>  | <b>DIANA</b><br><b>PAUL ANKA</b>                               | AP-9831—Paul Anka  |  | 2            |
| <b>3</b>  | <b>THAT'LL BE THE DAY</b><br><b>THE CRICKETS</b>               | AG-5276—Ravens<br>BR-55009—The Crickets  | DE-30434—Buddy Holly   | 3            |
| <b>4</b>  | <b>HONEYCOMB</b><br><b>JIMMIE RODGERS</b>                      | DE-30418—Georgie Shaw  | RO-4015—Jimmie Rodgers   | 4            |
| <b>5</b>  | <b>WHOLE LOT OF SHAKIN' GOING ON</b><br><b>JERRY LEE LEWIS</b> | SU-267—Jerry Lee Lewis   |  | 5            |
| <b>6</b>  | <b>RAINBOW</b><br><b>RUSS HAMILTON</b>                         | CC-1013—Bobby Breen<br>JU-5290—Bill Darnel   | KA-184—Russ Hamilton   | 7            |
| <b>7</b>  | <b>FASCINATION</b><br><b>JANE MORGAN</b>                       | CO-40982—Ray Ellis O.<br>CR-61864—Dick Jacobs O.<br>DE-30421—Ethel Smith<br>JU-5293—Big Al Sears | KA-191—Jane Morgan<br>LO-1758—Chris Hamilton<br>ME-71152—David Carroll O.<br>VI-6980—Dinah Shore   | —            |
| <b>8</b>  | <b>MR. LEE</b><br><b>BOBBETTES</b>                             | AT-1144—Bobbettes  |  | —            |
| <b>9</b>  | <b>IN THE MIDDLE OF AN ISLAND</b><br><b>TONY BENNETT</b>       | CA-3762—Tennessee Ernie Ford<br>CO-40965—Tony Bennett  | VE-10068—Stan Wilson   | 8            |
| <b>10</b> | <b>TEDDY BEAR</b><br><b>ELVIS PRESLEY</b>                      | VI-7000—Elvis Presley  |  | 6            |

11) CHANCES ARE. 12) IT'S NOT FOR ME TO SAY. 13) (AND THAT/MY HEART) REMINDS ME. 14) I'M GONNA SIT RIGHT DOWN. 15) JUST BETWEEN YOU AND ME. 16) LOTTA LOVIN'. 17) HAPPY, HAPPY BIRTHDAY BABY. 18) HULA LOVE. 19) REMEMBER YOU'RE MINE. 20) AROUND THE WORLD. 21) SEND FOR ME. 22) WHITE SILVER SANDS. 23) THERE'S A GOLDMINE IN THE SKY. 24) AN AFFAIR TO REMEMBER. 25) STAR DUST. 26) WITH YOU ON MY MIND. 27) BLACK SLACKS. 28) BYE BYE LOVE. 29) YOU'RE MY ONE AND ONLY LOVE. 30) BON VOYAGE. 31) WAKE UP LITTLE SUSIE. 32) JUNE NIGHT. 33) LIPS OF WINE. 34) MY ONE SIN. 35) DEEP PURPLE.

| C O D E              |             |                  |             |             |                |
|----------------------|-------------|------------------|-------------|-------------|----------------|
| AB—Abbott            | CD—Cadence  | EL—Eldorado      | HE—Herald   | NG—Norgren  | SP—Specialty   |
| AC—Atco              | CH—Chess    | EP—Epic          | HI—Hip      | OK—Okeh     | SU—Sun         |
| AG—Argo              | CK—Checker  | ER—Era           | IM—Imperial | PE—Peacock  | TH—Thunderbird |
| AL—Aladdin           | CM—Cameo    | EX—Excello       | JU—Jubilee  | PP—Prep     | TI—Tico        |
| AO—Apollo            | CO—Columbia | FB—Fabor         | JZ—Josie    | PR—Prestige | UN—Unitec      |
| AP—ABC—<br>Paramount | CR—Coral    | 4 Star—Four Star | KA—Kapp     | RA—Rainbow  | UO—Unique      |
| AT—Atlantic          | DA—Dana     | FE—Federal       | KI—King     | RE—Regent   | VE—Verve       |
| BR—Brunswick         | DE—Decca    | FI—Fiesta        | LI—Liberty  | RM—Rama     | VI—Vica Victor |
| BT—Bethlehem         | DL—DeLuxe   | FR—Fraternity    | LO—London   | RO—Roulette | VJ—Vee-Jay     |
| BY—Bally             | DO—Dot      | GE—Gee           | ME—Mercury  | RP—RPM      | VK—Vik         |
| CA—Capitol           | DT—Dooto    | GL—Glory         | MG—MGM      | SA—Savoy    | VY—Vip         |
| CC—Chic              | DU—Duke     | GR—Groove        | MO—Modern   | SE—Seeco    |                |



PICKED BY **EVERYONE\*** AS A HIT!

CONNIE FRANCIS



MARVIN RAINWATER

“THE MAJESTY OF LOVE”

c/w “YOU, MY DARLIN’, YOU”

K-12555

MGM-12555

M-G-M Records

\* Cash Box  
Billboard  
Disk Jockeys  
Dealers  
Operators  
One Stops





# The Cash Box

# TOP 60

## Best Selling Tunes on Records

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

| Pos.   | Pos. | Pos.  | Pos. | Pos.  | Pos. | Pos.   | Pos. | Pos.  | Pos. |
|--|------|---|------|---|------|--|------|---|------|
| 9/28   | 9/21 | 9/28  | 9/21 | 9/28  | 9/21 | 9/28   | 9/21 | 9/28  | 9/21 |
| 1  | 4    | 9   | 24   | 18  | 14   | 26   | —    | 35  | —    |
| DE-30418—GEORGIE SHAW<br><i>Oh Mistrable Love</i>                  | 3    | 19—Wake Up Little Susie                                     | 53   | ★CO-40851—JOHNNY MATHIS<br><i>Warm And Tender</i>                 | 11   | ★IM-5463—RICKY NELSON<br><i>Have I Told You Lately That I Love You</i> | —    | ★VE-10070—RICKY NELSON<br><i>Honey Rock</i>             | 23   |
| ★RO-4015—JIMMIE RODGERS<br><i>Their Hearts Were Full Of Spring</i> |      | ★CD-1337—EVERLY BROTHERS<br><i>Maybe Tomorrow</i>           |      | KA-185—JANE MORGAN<br><i>Around The World</i>                     |      | 27—My One Sin  | 28   | 36—White Silver Sands                                   | 27   |
| 2—Tammy  | 1    | 10—Rainbow  | 9    | LO-1754—CYRIL STAPLETON O.<br><i>Forgotten Dreams</i>             |      | ★EP-9229—FOUR COINS<br><i>This Life</i>                                | 52   | BR-55013—LENNON SISTERS<br><i>One Day A Little Girl</i> | 24   |
| ★CR-61851—DEBBIE REYNOLDS<br><i>French Heels</i>                   | 1    | ★KA-184—RUSS HAMILTON<br><i>We Will Make Love</i>           |      | 19—Black Slacks   | 19   | ★PP-111—JANICE HARPER<br><i>Tell Me That You Love Me Tonight</i>       | 29   | DE-30363—OWEN BRADLEY<br><i>Midnight Blues</i>          | 24   |
| CR-61845—JOSEPH GERSHENSON<br><i>The Bachelor</i>                  |      | JU-5290—BILL DARNEL<br><i>Do You Care</i>                   |      | ★AP-9837—SPARKLETONES<br><i>Boppin' Rock Boogie</i>               | 33   | 28—Bon Voyage  | 29   | ★JU-5288—DON RONDO<br><i>Stars Fell On Alabama</i>      |      |
| DE-30317—PAT KIRBY<br><i>Don't Keep Me Silent</i>                  |      | 11—Happy Happy Birthday Baby                                | 16   | DE-25001—BING CROSBY<br><i>I'm An Old Cowhand</i>                 | 21   | ★CR-61830—BILLY WILLIAMS<br><i>Date With The Blues</i>                 | 29   | OJ-1002—DAVE GARDNER<br><i>Fat Charlie</i>              | 17   |
| DE-30398—GEORGE BARNES<br><i>Around The World</i>                  |      | ★CK-872—TUNE WEAVERS<br><i>Oh Man River</i>                 | 18   | ★DO-15602—PAT BOONE<br><i>Remember You're Mine</i>                | 25   | 29—An Affair To Remember   | 25   | 37—Plaything  | 43   |
| DE-30433—BILL SNYDER<br><i>Man Of A Thousand Faces</i>             |      | DE-30432—KAY CEE JONES                                      |      | DE-30448—CARMEN CAVALLARO<br><i>My Heart Reminds Me</i>           | 27   | ★DO-15643—NICK TODD<br><i>The Honey Song</i>                           | 58   | ME-71173—CHUCK MILLER<br><i>After Yesterday</i>         |      |
| ME-71123—RICHARD HAYMAN<br><i>Calypso Gal</i>                      |      | ME-71182—DOTTIE FERGUSON<br><i>Darling It's Wonderful</i>   |      | ★CO-40945—VIC DAMONE<br><i>In The Eyes Of The World</i>           |      | ★RV-3505—TED NEWMAN<br><i>Unlucky Me</i>                               |      | ★RV-3505—TED NEWMAN<br><i>Unlucky Me</i>                |      |
| VI-6930—AMES BROTHERS<br><i>Rockin' Shoes</i>                      |      | 12—Just Between You And Me                                  | 13   | DE-30362—CARMEN CAVALLARO<br><i>While The Night Winds Sing</i>    | 37   | VI-7029—JUDY FAYE<br><i>Who Cares</i>                                  |      | AL-3396—LITTLE WILBUR<br><i>I Don't Care</i>            |      |
| 3—Diana  | 2    | ★CD-1330—CHORDETTES<br><i>Soft Sands</i>                    | 20   | LI-55075—PETE KING<br><i>So Beats My Heart For You</i>            |      | MG-12499—ANGELA DRAKE<br><i>Rock Bobbin' Boats</i>                     |      | 38—Star Dust  | 33   |
| ★AP-9831—PAUL ANKA<br><i>Don't Gamble With Love</i>                | 2    | 13—Lotta Lovin'   | 12   | PV-1013—LEADERS<br><i>Continue</i>                                |      | TI-407—MACHITO O.<br><i>I Didn't Know What Time It Was</i>             |      | ★BR-55027—AL HIBBLER<br><i>Stormy Weather</i>           | 22   |
| 4—That'll Be The Day   | 3    | ★CA-3763—GENE VINCENT<br><i>Wear My Ring</i>                | 14   | VI-1007—VIVIANNE<br><i>You've Someone New</i>                     |      | 30—Melodie D'Amour   | 37   | ★LI-55071—BILLY WARD & DOMINOES<br><i>Lucinda</i>       |      |
| AG-5276—RAVENS<br><i>Dear One</i>                                  | 4    | 14—Remember You're Mine                                     | 11   | 31—Deep Purple  | 30   | LO-1751—EDMUNDO ROS<br><i>Carnation Girl</i>                           | 56   | ★ME-71189—PATTI PAGE<br><i>My How The Time Goes By</i>  |      |
| ★BR-55009—THE CRICKETS<br><i>I'm Looking For Someone To Love</i>   |      | ★DO-15602—PAT BOONE<br><i>There's A Goldmine In The Sky</i> | 10   | ★LI-55099—BILLY WARD & DOMINOES<br><i>Do It Again</i>             | 36   | ★VI-7046—AMES BROS.<br><i>So Little Time</i>                           |      | 40—Peanuts  | 39   |
| DE-30434—BUDDY HOLLY<br><i>Rock Around With Ollie Vee</i>          |      | 15—And That Reminds Me                                      | 17   | ★CA-3737—NAT "KING" COLE<br><i>My Personal Possession</i>         | 15   | ★OK-7088—LITTLE JOE & THRILLERS<br><i>Lilly Lou</i>                    | 60   | ★ME-71189—PATTI PAGE<br><i>My How The Time Goes By</i>  |      |
| 5—Chances Are  | 5    | DE-30448—CARMEN CAVALLARO<br><i>An Affair To Remember</i>   | 16   | ★CA-3782—NAT "KING" COLE<br><i>Raintree County</i>                | 32   | 41—Moonlight Swim  | 53   | CO-40988—SAMMY KAYE O.<br><i>Mary Lou</i>               |      |
| ★CO-40993—JOHNNY MATHIS<br><i>The Twelfth Of Never</i>             | 6    | ★JU-5292—DELLA REESE<br><i>I Cried For You</i>              |      | 25—Around The World   | 15   | CA-3777—JOEL GREY<br><i>Everytime I Ask My Heart</i>                   |      | EP-9231—CLARE NELSON<br><i>Flowers On The Water</i>     |      |
| 6—Fascination  | 7    | ME-71178—RICHARD HAYMAN ORCH.<br><i>Finiculi, Finicula</i>  |      | AP-9770—DON COSTA O.<br><i>Everybody Loves Pierre</i>             | 13   | ★SP-611—LITTLE RICHARD<br><i>Can't Believe You Wanna Leave</i>         |      | ★ME-71169—NICK NOBLE<br><i>Lucy Lou</i>                 |      |
| CO-40982—RAY ELLIS O.<br><i>Soft Sands</i>                         |      | MG-12542—AMBROSE ORCH.<br><i>Georgian Rumba</i>             |      | CR-61741—LAWRENCE WELK O.<br><i>Champagne Time Interlude</i>      |      | ★DE-30423—BOBBY HELMS<br><i>Standing At The End Of My World</i>        | 49   | ★VI-7020—TONY PERKINS<br><i>First Romance</i>           |      |
| CR-61864—DICK JACOBS O.<br><i>Summertime In Venice</i>             |      | VI-1-6981—KAY STARR<br><i>Flim, Flam, Floo</i>              |      | ★DE-30262—VICTOR YOUNG O.<br><i>Around The World—Crosby</i>       |      | PP-115—SONNY LAND TRIO<br><i>The Spreading Chestnut</i>                |      | 42—June Night   | 34   |
| DE-30421—ETHEL SMITH<br><i>Summer Love</i>                         |      | VI-7027—MELACHRINO O.<br><i>Whatever Lola Wants</i>         |      | DE-30398—GEORGE BARNES<br><i>Tammy</i>                            |      | ★FR-777—JIMMY DORSEY O.<br><i>Jay-Dee's Boogie Woogie</i>              | 31   | ★ME-71184—PLATTERS<br><i>The Mystery Of You</i>         |      |
| JU-5293—BIG AL SEARS<br><i>Around The World</i>                    |      | 16—Hula Love  | 18   | JU-5293—BIG AL SEARS<br><i>Fascination</i>                        |      | 43—Only Because  |      | 60—Chicago  |      |
| ★KA-191—JANE MORGAN<br><i>Fascination (instru.)</i>                |      | ★RO-4018—BUDDY KNOX<br><i>Devil Woman</i>                   | 21   | KA-185—JANE MORGAN<br><i>It's Not For Me To Say</i>               |      | ★VI-7000—ELVIS PRESLEY<br><i>Loving You</i>                            | 19   | 60—Deep Blue Sea  |      |
| LO-1758—CHRIS HAMALTON<br><i>Opus #1</i>                           |      | 17—In The Middle Of An Island                               | 10   | ★LO-1746—MANTOVANI O.<br><i>Road To Ballingary</i>                |      |  |      |   |      |
| ME-71152—DAVID CARROLL O.<br><i>Swinging Sweethearts</i>           |      | CA-3762—TENNESSEE ERNIE FORD<br><i>Ivy League</i>           | 12   | MG-12507—RAY CHARLES SINGERS<br><i>Take A Trip To Memory Lane</i> |      |  |      |   |      |
| VI-6980—DINAH SHORE<br><i>Till</i>                                 |      | ★CO-40965—TONY BENNETT<br><i>I Am</i>                       |      | RO-4024—LARRY STORCH<br><i>Goody Goody</i>                        |      |  |      |   |      |
| 7—Whole Lot Of Shakin' Going On                                    | 6    | VE-10068—STAN WILSON<br><i>Sweet Annabelle</i>              |      | TH-1956—JACK HASKELL<br><i>Away Out West</i>                      |      |  |      |   |      |
| ★SU-267 JERRY LEE LEWIS<br><i>It'll Be Me</i>                      | 5    |   |      | VI-6677—EDDIE FISHER<br><i>Cindy Oh Cindy</i>                     |      |  |      |   |      |
| 8—Mr. Lee  | 9    |   |      | VI-6853—MANNY LOPEZ O.<br><i>Summer Romance</i>                   |      |  |      |   |      |
| ★AT-1144—BOBBETTES<br><i>Look At The Stars</i>                     | B    |   |      | VI-6947—EDDIE FISHER<br><i>Slow Burning Love</i>                  |      |  |      |   |      |

### CODE:

AB—Abbott  
AC—Atco  
AF—Audio Fidelity  
AG—Argo  
AL—Aladdin  
AO—Apollo

AP—ABC-Paramount  
AT—Atlantic  
BA—Baton  
BN—Benida  
BR—Brunswick  
BT—Bethlehem  
BY—Bally  
CA—Capitol  
CC—Class

CD—Cadence  
CH—Chess  
CK—Checker  
CL—Colonial  
CM—Cameo  
CN—Chancellor  
CO—Columbia  
CR—Coral  
CS—Class

DA—Dana  
DD—Dale  
DE—Decca  
DL—DeLuxe  
DO—Dot  
DS—Disneyland  
DT—Docto  
DU—Duke  
EL—Eldorado

EM—Ember  
EP—Epic  
ER—Era  
EX—Excello  
FB—Fabor  
FE—Federal  
FI—Fiesta  
FL—Flash  
FP—Flip

FR—Fraternity  
GE—Gee  
GL—Glory  
GO—Gone  
HE—Herald  
HI—Hip  
HY—Hickory  
IM—Imperial

JU—Jubilee  
JZ—Josie  
KA—Kapp  
KI—King  
LA—Lance  
LI—Liberty  
LO—London  
LU—Luniverse

ME—Mercury  
MG—MGM  
MO—Modern  
NG—Norgran  
OJ—OJ  
OK—Okeh  
PE—Peacock  
PI—Pilgrim

PP—Prep  
PR—Prestige  
PT—Point  
PV—Piv  
RA—Rainbow  
RE—Regent  
RM—Rama  
RO—Roulette

RP—RPM  
RV—Rev  
SA—Savoy  
SE—Seeco  
SG—Sage  
SP—Specialty  
SU—Sun  
TH—Thunderbird

TI—Tico  
UN—United  
UQ—Unique  
VE—Verve  
VI—RCA Victor  
VJ—Vee Jay  
VK—Vik  
VP—Vip

★ INDICATES BEST SELLING RECORD OR RECORDS.

• Tunes are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song, record number, artists and tune on the reverse side.

• The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.

• All labels listed in alphabetical order.

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# ANKA'S AWAY AGAIN...

*With A Double-Sided SMASH!*

9855

# TELL ME THAT YOU LOVE ME

*and*

# I LOVE YOU, BABY

## ABC-PARAMOUNT's

*sensational 16-year-old singer-composer*

# PAUL ANKA

*hit that magic million mark  
with his first one—the fabulous "Diana"!  
Now he scores a fantastic double!  
Either side could take off—big...  
but we're betting on both!*



(Distributed in Canada by Sparton of Canada, Ltd.)



*"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"*





# Record Reviews

**A** DISK & SLEEPER

**B** VERY GOOD

**C** FAIR

**B+** EXCELLENT

**C+** GOOD

**D** MEDIOCRE

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**DEBBIE REYNOLDS**  
(MGM 12560)

**B+** "WALL FLOWER" (2:39) [Rambrod ASCAP—Berle, Arnold, Gelbat] With Debbie Reynolds riding in the #1 spot on the nation's record charts, MGM could cash in with the film star's recording of a pretty waltz ballad. Many dee jays are looking for more recordings by Debbie, and this platter should fill a definite need. Fragile tune that grows on you. Watch this sleeper.

**C+** "ALL GROWN UP" (2:41) [Carrie ASCAP — Baker] The pert miss is on the sultry side here as she rhythms thru a smart novelty.

**JO STAFFORD**  
(Columbia 41006)

**B+** "WHAT'S BOTHERIN' YOU BABY" (2:57) [April ASCAP—Hilliard, Allen] Jo Stafford is in fine form as she sings an interesting new love tune that dee jays should enjoy. Good rhythm ballad with a fine lyric set to an easy-going melody. Could catch on.

**B** "STAR OF LOVE" (2:25) [E. H. Morris ASCAP — Hilliard, Delugg] Another good new ballad chanted with heart by the polished songstress. Hubby Paul Weston supplies the fine accompaniment on both halves.

**MINDY CARSON**  
(Columbia 41021)

**B+** "SWEET GEORGIE BROWN" (2:08) [Remick ASCAP—Bernie, Pinkard, Casey] Sherman Edwards' work supplies a terrific backdrop for one of Mindy Carson's best waxings in quite some time. It's a free-swinging rhythm rendition of a great oldie that could join the line of the many oldies currently making it big on the lists. Inventive delivery that could splash Mindy's name across the charts again. Jocks'll go for it.

**C+** "WATER WHEEL" (2:15) [Joy ASCAP — Shuman, Edwards] A sentimental love ballad set to a waltz tempo, is tenderly presented by the canary. Melodic pleaser.

**DICK HAYMES**  
(Jubilee 5299)

**B+** "LONESOME AND SORRY" (1:59) [Mills ASCAP — Davis, Conrad] Dick Haymes makes a terrific debut on Jubilee as he bows with a swinging romantic opus that could put the veteran vocalist on the pop charts once again. Good commercial teenage material with a fine dance beat.

**B** "I'LL STILL BE TRUE" (2:47) [Comonwealth - Co - Cinema ASCAP—Barlow] The rich voiced crooner lends his warm voice to another pretty love song which he sells convincingly. Melodic number with a touching lyric. Fine two-sider we'll be hearing often.

**SYLIA SAYNT**  
(Pop 2702)

**B** "HEY FREDDY, LET'S GO STEADY" (1:57) [Elliott ASCAP—Lattanzi, Lasky] The new Pop label and singer Sylia Saynt debut simultaneously with a swinging rock and roll dance item that oughta keep the boxes hoppin'. Good teen fare with a commercial sound.

**C** "DON'T BLOW YOUR HORN" (2:24) [Elliott ASCAP—Schotz] Another up-beat swinger with a good teen dance beat.

## The Cash Box Disk of the Week

"RICKETY-RACKETY  
RENDEZVOUS" (1:38)  
[Daywin BMI—Lubin]

"THE MAN WHO INVENTED  
LOVE" (2:40)  
[Frank ASCAP—Adler]

DORIS DAY (Columbia 41015)



DORIS DAY

● Doris Day, currently wowing 'em in the smash film "The Pajama Game", introduces a delightful new coupling that should give her a

disk hit to go hand in hand with her film hit. The two songs are as different as day and night, but both have the ingredients of big money-makers. "Rickety-Rackety Rendezvous" is a Tweedlee Deeish bouncer with a light and amusing lyric pertly set to a happy-go-lucky melody by the canary. Simple side that falls easily on the ears. Equally inviting is the companion deck "The Man Who Invented Love". Here Miss Day is in a blue mood as she chants a class love tune. Well written and excellently performed ballad that gets better with each listen. Hot two-sider. Take your pick.

"PINK SWEATER ANGEL"  
(2:45) [Planetary ASCAP—  
Schroeder, Wood]

"TEXAS TAMBOURINE"  
(2:02) [Carlyle ASCAP—  
Hilliard, Delugg]

JOHNNIE RAY (Columbia 41002)



JOHNNIE RAY

● The rockin' Mr. Ray is in top form on his latest release as he

intros two rhythmic items aimed at the younger set. Both are loaded with that big beat and should fill the dancing needs of all the kids. "Pink Sweater Angel" is a fish beat romancer with a teenage lyric which Johnnie belts in his dynamic fashion. Hard hitting vocal enhanced by Ray Conniff's exciting backdrop. The companion deck "Texas Tambourine" is another gimmick filled rock and roll ballad that Johnnie fashions with color and excitement. Another big backdrop adds a fullness to this unusual item. Two potent decks that could follow in the footsteps of "Just Walkin' In The Rain".

"HOW DO YOU SAY GOODBYE" (2:55)  
[Chappell ASCAP—Schweikert, Reardon]  
"I WOULD LOVE YOU STILL" (2:45)  
[Frank ASCAP—Wright, Forrest]

FOUR ACES (Decca 30466)



THE FOUR ACES

● The Four Aces turn to the musical stage for material for their latest release and come up with a beautiful new song that could be

the quartet's biggest seller since their "Love Is A Many-Splendored Thing" hit. The number stems from the forthcoming B'way show "Rumple" and bears the title "How Do You Say Goodbye". It's a beautiful love ballad with a rich lyric set to a lovely melody. The boys sing the tune against a smooth shuffle beat and are accompanied by a huge Jack Pleis ork and chorus backdrop. Emotional love song that should be a smash for the crew. Flip is "I Would Love You Still", another pretty ballad. This touching romancer comes from the soon-to-debut musical, "Carefree Heart". Strong coupling.

**DAVID ROSE & HIS ORCH.**  
(MGM 12554)

**B+** "CA, C'EST L'AMOUR" (2:10) [Buxton Hill ASCAP — Porter] A tune from the new MGM film "Les Girls" which Cole Porter has scored, is presented lushly by David Rose's Orchestra. Warm romantic melody that grows on you with each listen. The second chorus features some exciting latin tempo work. Lovely item to watch closely. When pic opens, this disk could be a big money-maker.

**B** "AUTUMN HOLIDAY" (1:46) [David Rose ASCAP—Rose] A good seasonal item is this spright and flighty instrumental novelty. Theme paints a delightful musical picture of a dancer terpsing thru the autumn leaves. Happy listening.

**HUGH O'BRIAN**  
(ABC-Paramount 9854)

**B** "I'M WALKIN' AWAY" (2:12) [Longridge ASCAP — O'Brian, Darby] Hugh O'Brian the popular marshal Wyatt Earp of TV, bows on the ABC label as a vocalist with a delightful western-flavored pop item that could catch in the wind and create a storm. Pleasant bounce ditty that O'Brian's many fans could send into the hit category.

**B** "DON'T MOVE" (2:11) [Longridge ASCAP—Darby] The artist has a pleasant voice. On this end he offers another pop item with a romantic storyline and a cute lilt. Lyrics play on a number of familiar western phrases.

**MARLENE DIETRICH**  
(Dot 15645)

**B+** "ANOTHER SPRING, ANOTHER LOVE" (2:18) [Robert Mellin ASCAP—Shayne, Paris] Marlene Dietrich makes her Dot label debut singing a big new tune from the forthcoming United Artists film "Witness For The Prosecution". Haunting mood number that should get heavy play when the film hits the local theatres. Fine first showing.

**B** "NEAR YOU" (2:14) [Supreme ASCAP—Craig, Goell] This oldie is revived in the same film. Here Marlene chants the standard against a rock and roll background. Interesting coupling that deserves attention.

**OWEN BRADLEY ORCH.**  
(Decca 30450)

**B+** "DANSERO" [B & F Music BMI — Daniels, Hayman, Parker] Owen Bradley and the Anita Kerr Singers team up on a great oldie and fashion it in the free swinging Jimmy Dorsey manner. Side has a great beat and could develop into another "So Rare". Material that jockeys will like.

**B+** "THE HOUR OF PARTING" [Harms ASCAP—Schiffer, Spoliansky, Kahn] The same easy-going finger-snappin' beat is employed as the sax again takes the spotlight on another oldie. The Kerr Singers blend excellently with Bradley's ork.

**KENDALL SISTERS**  
(Argo 5278)

**B** "I'M AVAILABLE" — [Goden West BMI—Burgess] A charming bounce novelty is wonderfully presented by the Kendall Sisters. Tune has a delightful simplicity and cleanliness about it. Terrific teenage tune stuff to watch.

**C+** "DON'T BOTHER ME" [TJ & Arc BMI—Baker] The gals pick up the beat on this end as they swing out on a good dance item. Side jumps.

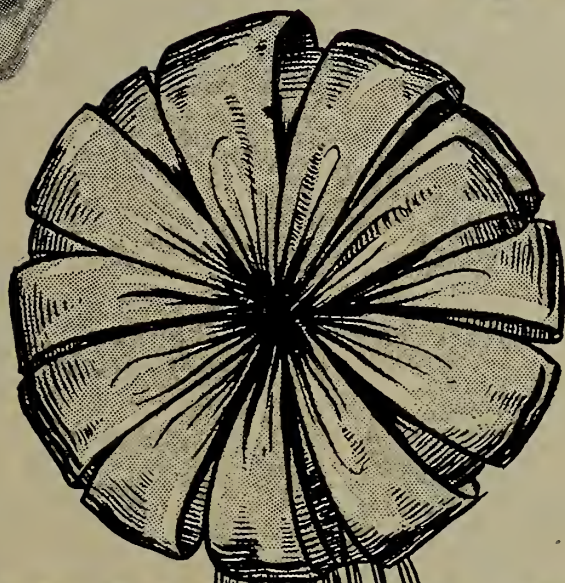
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# Record Reviews

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**DARLENE EDWARDS** with  
**JONATHAN EDWARDS**  
(Columbia 41001)

**B+** "IT'S MAGIC" (2:40) [M. Witmrk ASCAP—Cahn, Styne] Here's one of the funniest singles to be issued in quite some time. Featuring vocalist Darlene Edwards (alias Jo Stafford) and pianist Jonathan Edwards (alias Paul Weston), the two ace musicians play and sing off key (intentionally) and come across with a hilarious disk that sounds like two amateurs on their first session. Jockeys will have a picnic with this comedy item.

**B+** "NOLA" (2:25) [Sam Fox ASCAP—Arndt] The sleeve housing this disk shows two right hands playing the piano. However, it sounds as tho Weston is all thumbs as he fashions an imperfect-pitch version of a great oldie. Both sides come from an album full of this very funny material.

**JESSE BELVIN**  
(Modern 1025)

**B** "YOU SEND ME" [Higuera BMI—Cooke] A tune that Sam Cooke is clicking with on the coast, is hopped on by Jesse Belvin with good results. Smooth cover job that should bite off a share of the sales melon.

**C+** "SUMMERTIME" [Gershwin ASCAP—Gershwin, Heyward] This end has the songster swinging thru a rhythm reading of the great Gershwin oldie.

**EDDIE ROONEY**  
(Decca 30449)

**B+** "TONIGHT IS MY NIGHT TO BRY" (2:33) [Goday BMI—Thomas, Thomas] Decca comes up with an exciting newcomer in Eddie Rooney, a lad who makes an impressive debut with a strong piece of teenage ballad material that could start him on the right track. Strong arrangement of a good song. Watch this lad. He could make the grade with this first showing.

**C+** "PUT TOGETHER" (2:23) [Pine-lawn BMI—Stallman, Phillips] A good rhythm ditty with a romantic story line, is colorfully bounced thru by Eddie on this end.

**LAWRENCE WELK ORCH.**  
(Coral 61870)

**B** "RICKY-DICKY-DOO" (2:13) [Lynjen ASCAP—Bishop, White] The Lennon Sisters handle the vocal chores as Lawrence Welk's Champagners assist with a smooth bounce novelty romancer. Side weaves nursery rhymes into the lyrics. Cute kiddie item.

**C+** "TO BE WITH YOU" (2:05) [Merge BMI—Rose] Larry Dean and the Sparklers do the vocaling on this straight and simple love ballad. Pleasant fox trot side.

**SANFORD CLARK**  
(Dot 15646)

**B** "SWANEE RIVER ROCK" (2:52) [Richard ASCAP—Huddleston] A tune that's making noise in the rock and roll field, is fashioned with a good swing by Sanford Clark. Cute lyric and a solid dance beat. This version could send the tune soaring in the pop market.

**C+** "THE MAN WHO MADE AN ANGEL CRY" (2:09) [Libijon BMI—Hazelwood] The versatile songster rhythms thru an unusual up-beat item that reminds the listener of the country hit "I Walk The Line." Guitar-filled romancer that could make it.

## The Cash Box

### Sleeper of the Week

"KISS THEM FOR ME" (2:16)  
[Miller ASCAP—Newman, Coates]

"KISS THEM FOR ME" (2:11)  
[Miller ASCAP—Newman, Coates]

"FORGIVE ME"  
(2:49)  
[Montauk BMI—Minucci, Delano]

"LADIES IN THE SKY" (2:08)  
[Wonderland BMI—Blackburn, Bruns]

McGUIRE SISTERS (Coral 61888)

THE EAGLES (Prep 118)

● A wonderful new march tempo novelty, the title song from the soon-to-be-released 20th Century Fox film "Kiss Them For Me," bowed on the disk scene this week on two recordings that could send the tune into the hit brackets. It's a spirited military beat ditty with a cute lyric that reminds the listener of two similar songs that made the grade in the past, "Honey Babe" and "Lay Down Your Arms." On the Coral label, the tune is performed by the McGuire Sisters. And under the Prep banner, a new male chorus called the Eagles fashions the happy tune. The McGuires offer the number with their usually delightful harmony and are assisted by a sparkling Dick Jacobs band type backing. The Eagles' waxing is the masculine approach, sung as a group of soldiers might present it. The song is exciting and offers the dee jay a good change-of-pace item for interesting programming. Both waxings could make big noise. The McGuires' flip is a pretty romancer, "Forgive Me." The Eagles' backing is "Ladies In The Sky."

"SILHOUETTES" (2:43) [Regent BMI—Slay, Crewe]

"FLAMINGO" (2:38) [Tempest ASCAP—Grouya, Anderson]

STEVE GIBSON & Red Caps (ABC-Paramount 9856)

● "Silhouettes," a tremendous new rock and roll ballad that should be one of the biggest teenage favorites of the fall, is hopped on by Steve Gibson and his Red Caps. And from the sound of the performance, this should be Gibson's biggest record of his career. The waxing has a clear, commercial vocal showcased perfectly by an exciting instrumental backdrop. And the lyrics are right up the teenagers' alley. The song should soon begin to create a fuss in a number of territories, and Gibson's waxing will bite off a healthy share of the sales and spins. The flip side has the crew fashioning the Herb Jeffries classic "Flamingo" in a present day rock and roll beat. Watch for the top deck to make its mark. It'll offer competition to the Rays' and the Diamonds' renditions of the song.

"MAN, LIKE WOW" [Central Songs BMI—Sands]

"A SWINGIN' ROMANCE" [Snyder ASCAP—Allison, Allison]

TOMMY SANDS (Capitol 3810)

● Tommy Sands, the youngster who hit the big-time with his smash best-seller "Teenage Crush," aims at the back to school crowd once again with a pair of big rock-a-billy items that should enjoy a successful run in the coming months. One half is a hard-driving self-penned rocker dubbed "Man, Like Wow." A potent dance disk with a sensational backdrop that'll have toes tapping. And the kids will probably pick up the "man, like wow" expression and make it into a password in short order. The companion side is a slower tempo rockin' ballad with a teenage storyline. This half goes under the title "A Swingin' Romance." Sands should be back on the charts with this pairing.

"YOU ONLY CAME BACK TO HURT ME" (2:19)  
[Robert Mellin BMI—Johnston, Mellin]

"WAS THAT THE RIGHT THING TO DO" (2:10)  
[Robert Mellin BMI—Mellin]

THE GLORYTONES (Epic 9243)

● Epic Records, currently riding high on the charts with a number of hits on its own label and on its subsidiary company Okeh Records, comes up with an exciting new group that could add another winner to the chain of hits the company is producing. The crew is known as the Glorytones, an exciting rock and roll aggregation that makes a promising debut with a big ballad dubbed "You Only Came Back To Hurt Me." The lead voice has an extremely commercial style and sound that should win the kids' approval. And he gets an excellent assist from the other members of the group. Good teenage R & R material to watch. Flip, "Was That The Right Thing To Do," is an up-to-date rock and roll rendition of a dramatic oldie. Stirring delivery that gives added potential to the waxing.

THE SATELLITES  
(Arcade 149)

**B** "RED AND YELLOW POLKA DOTS" (2:00) [Jack Howard BMI—Simpson, Porter] The Satellites tear thru a torrid rocker describing a wild piece of attire with red and yellow polka dots, green and purple stripes. Side drives at an overpowering pace from beginning to end. Solid dance stuff.

**C+** "ONE MORE TIME" (2:00) [Mamy BMI—Simpson] Another pile-driving Haleyish house-rocker that oughta keep the happy feet swinging.

THE BLENDERS  
(RCA Victor 7009)

**B** "SINCE I KISSED MY BABY GOODBYE" (2:22) [Chappell ASCAP—Porter] The male group offers a Cole Porter rarity from the flick, "You'll Never Get Rich," with hand clapping and swinging vitality. Brightly in on this swinger is the Mitch Ayers ork. The smart ditty will be liked by the deejays.

**C+** "I'M FOLLOWING YOU" (2:38) [Bourne ASCAP—Dreyer, MacDonald] Another film tune, from "It's A Great Life" is treated to a similar reading.

THE GAYLORDS  
(Mercury 71186)

**B** "SATIN DOLL" (2:35) [Tempo ASCAP—Ellington] The vocal crew offers a jazz-tinged rendition of the Duke Ellington evergreen and the product is a colorful pressing. A reliable reading of a fine tune that should get around in juke box play.

**C+** "WANDERING HEART" (2:24) [Massey ASCAP—Skylar] A conventional bouncer finds the boys in almost rock 'n roll harmony.

EDDY ARNOLD  
(RCA Victor 7040)

**B** "LITTLE MISS SUNBEAM" (2:50) [Gemini ASCAP—Willems, Fort] A light and charming lilter describing a pert little lass (his daughter) is invitingly handled by veteran country songster Eddy Arnold. Disk is tied in with a national bakery promotion.

**B** "WHEN HE WAS YOUNG" (2:29) [Trinity BMI—Manson, Edd] The mellow voiced artist chants another song about youth. Pretty ballad from Eddy's latest LP "When They Were Young."

SAMMY DAVIS, JR.  
(Decca 30441)

**B** "COOL CREDO" (3:20) [Chappell ASCAP—Craig, Baker] Sammy Davis is his delightful self as he scat sings and jumps thru a clever "cool" novelty from the forthcoming B'way musical "Copper & Brass." Off-beat item that should win attention.

**C+** "MAD BALL" (2:00) [Columbia ASCAP—Karger, Quine] Sammy gets a real rockin' accompaniment on this end as he belts out a funny story about a crazy party. Tune comes from the soon-to-be-released film "Operation Mad Ball."

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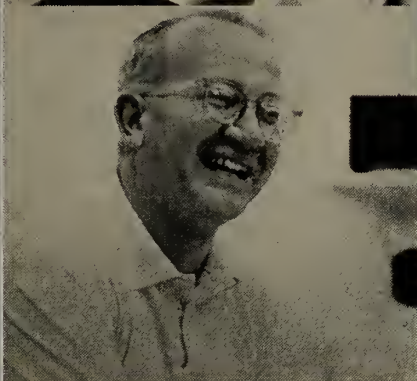
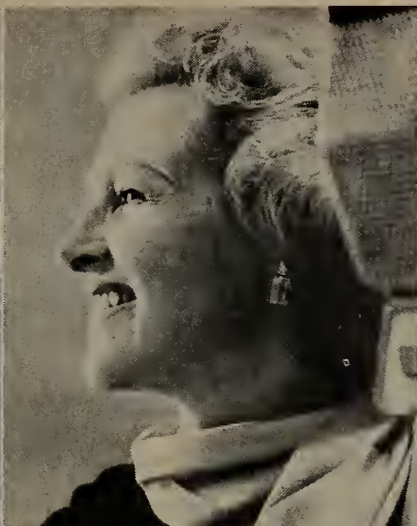
## VAN HOWARD

So I Can Love Again  
*b/w*  
 What'll I Do  
 4—40998-c



## BILLY WALKER

The Image of Me  
*b/w*  
 Anything Your Heart Desires  
 4—41008-c



## JO STAFFORD with PAUL WESTON

Echoes in the Night  
 (Lassame Sunna)  
*b/w*  
 Beyond the Stars  
 Jo Stafford with Paul Weston  
 and His Orchestra  
 4—41007

Star of Love  
*b/w*  
 What's Botherin' You Baby  
 Jo Stafford with Paul Weston  
 and His Orchestra  
 4—41006



## DON CHERRY

A Ferryboat Called Minerva  
*b/w*  
 I Keep Running Away  
 from You  
 with Ray Conniff and His  
 Orchestra  
 4—41014



## CLAUDIA McNEIL

Did You Ever Hear the Blues?  
*b/w*  
 Good Old Girl  
 (both songs from the  
 Broadway Production  
 "SIMPLY HEAVENLY.")  
 with orchestra conducted by  
 Sticks Evans  
 4—41017

## THE WORD ON PLAYS

A double header from JO STAFFORD this week! And this following Jo's headlining the Ed Sullivan Show with "Star of Love" on September 22. Don't forget — a hit from Jo has always been a long runner, and we're just coming into the peak Fall selling season, so get set for a run through Christmas! One of Jo's releases, "What's Botherin' You Baby," was written by hit composer Bob Allen, whose "Chances Are" (JOHNNY MATHIS on 4—40993) is the fastest-selling disc in the industry! . . . "I Keep Running Away from You," DON CHERRY's new release, was written by veteran songsmith, Irving Berlin . . . CLAUDIA McNEIL's two sides are straight from Broadway where she's stopping the show . . . "SIMPLY HEAVENLY" (Columbia is bringing out an Original Cast recording of this show, by the way) . . . "WEST SIDE STORY" came roaring into town after smash successes in Philly and Wash., D. C., to be the latest smash Original Cast recording on Columbia Records (OL 5230) . . . ROSEMARY CLOONEY (keep your eye on "Colors" 4—40981) will help introduce the new Edsel on October 13 CBS Television debut of The Ford Show . . .

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Orchestra Conducted by George Williams

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## The Cash Box Best Bets

- ★ "WALL FLOWER" ..... Debbie Reynolds ..... MGM 12560
- ★ "WHAT'S BOTHERIN' YOU BABY" ..... Jo Stafford ..... Columbia 41006
- ★ "SWEET GEORGIE BROWN" ..... Mindy Carson ..... Columbia 41021
- ★ "LONESOME AND SORRY" ..... Dick Haymes ..... Jubilee 5299
- ★ "CA, C'EST L'AMOUR" ..... David Rose Orch. .... MGM 12554
- ★ "DANSERO"/"THE HOUR OF PARTING" ..... Owen Bradley Orch. .... Decca 30450
- ★ "IT'S MAGIC"/"NOLA" ..... Darlene & Jonathan Edwards ..... Columbia 41001

**IKE COLE**  
(Bally 1047)

**C+** "HEAR ME GOOD" (2:17) [Famous ASCAP — McGuire] Ike Cole, Nat's brother, shuffles thru a smooth sailing jumper from the Paramount picture of the same name.

**C+** "YOU MELT ME" (2:16) [Cross-town BMI—Dusham, Fox] Ike is in a more moody vein on this end as he drifts across a pleasant romancer with a lilting tempo.

**DAVE BURGESS**  
(Challenge 1008)

**B** "I'M AVAILABLE" [Golden West BMI—Burgess] Dave Burgess, who penned this delightful rhythm romance ditty, chants the cute love song with a charming country flavor. Guitars accompany with excellent results. Song could be a big one and this version will take a cut of the coin.

**C+** "WHO'S GONNA CRY" (2:36) [Golden West BMI — Burgess, Johnson] Burgess works with a chorus on this end as he presents a soft, sentimental calypso romancer. Mellow love tune.

**BILL HEYER**  
(Cabot 109)

**C+** "SEPTEMBER SONG" (2:22) [DeSylva, Brown & Henderson ASCAP—Anderson, Weill] Bill Heyer opens this classic with a slow, moody intro that breaks into a trigger-fast delivery. Interesting, different arrangement of a great favorite.

**C+** "CLOUDS" (2:28) [Robbins ASCAP—Kahn, Donaldson] Another lovely sentimental romancer, is fashioned softly and with heart by the polished warbler. Mellow, easy listening.

**FAY DE WITT**  
(GNP 128)

**B** "PRETTY TO WALK WITH" (2:40) [Harwin ASCAP—Arlen, Harburg] From the Broadway bound musical "Jamaica" comes this clever novelty that reveals the ABC's of how a guy gets got. Fay is excellent in the delivery. Smart show stuff that should please jockeys with an adult audience.

**B** "TAKE IT SLOW, JOE" (2:39) [Harwin ASCAP — Arlen, Harburg] Fay plays the role of an ultra sultry gal as she projects another tune from the same show. More mature material for the adult market.

**JOHN LESLIE**  
(Epic 9235)

**B** "THERE I WAS IN LOVE" (2:18) [Melody Trails BMI—Parker] A good hand clapping gimmick accompanies John Leslie as he bounces thru a colorful romancer with a pleasant melody and a good dance tempo. Song immediately brings to mind "Singing The Blues". Could catch on.

**C+** "I CAN'T FORGET YOU" (2:23) [George Paxton ASCAP—Skylar, Ackers] A chorus sets up another fine showcase for the lad's delivery of a pretty blues item.

**MARSHA WINTERS**  
(Stepheny 12)

**C+** "MY LAST GOODBYE" [Howard] The new Stepheny label bows on the disk scene with a pretty ballad chanted tenderly by newcomer Marsha Winters. Soft and pleasant song from the pen of Eddy Howard.

**C+** "STAY" [BMI — Roland] Miss Winters hands in another fine reading, this time of a latin beat love story. Emotional treatment of a good new tune.

**EDDIE DANO**  
(Vik 0293)

**B** "HOT KISSES" (1:56) [Joy ASCAP — Deane, Bennett] Eddie Dano, who made territorial noise with his "My Last Night In Rome" release, has another coin catcher in this rhythmic swinger. Good bounce item that should meet with the teenagers' approval.

**C+** "WHILE OUR HEARTS ARE YOUNG" (2:32) [Maggie BMI—Harrison, Harrison] Eddie lets his big voice ring out clearly as he chants a dramatic teenage love song. In many lines he reminds the listener of Eddie Fisher. Pretty side.

**FRANK D'RONE**  
(Mercury 71193)

**B** "MY SPECIAL ANGEL" [Merge BMI—Duncan, Jacobson] A tune that's starting to climb the charts via the Bobby Helms recording, is presented with depth and color by newcomer Frank D'Rone. Pretty arrangement that should bite off a share of the sales. Strong reading of a class ballad.

**C+** "ONCE IN A MILLION YEARS" [Muirfield ASCAP — Russell, Schuffman] A smooth shuffler with a good romantic story line and a smart lyric, is presented on this end by D'Rone.



*A Happy Movie  
Hit from...*

# THE MCGUIRE SISTERS

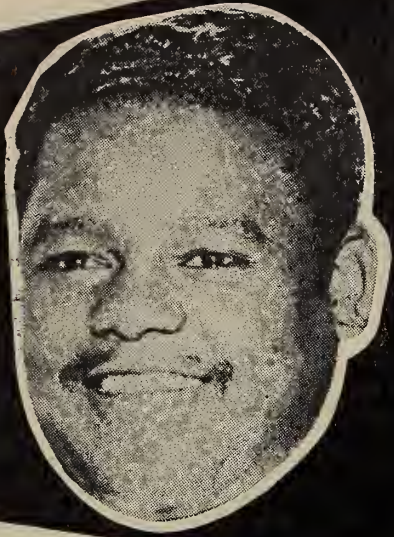


# "KISS THEM FOR ME"

As sung by The McGuire Sisters in the 20th Century Fox Motion Picture  
"KISS THEM FOR ME"  
Orchestra Directed by DICK JACOBS  
(Coral 9-61888)







# FATS DOMINO

#5467 - DOUBLE SMASH

## "WAIT AND SEE"

From the picture "Jamboree"  
A Vanguard Production A Warner Bros. Release

### AND

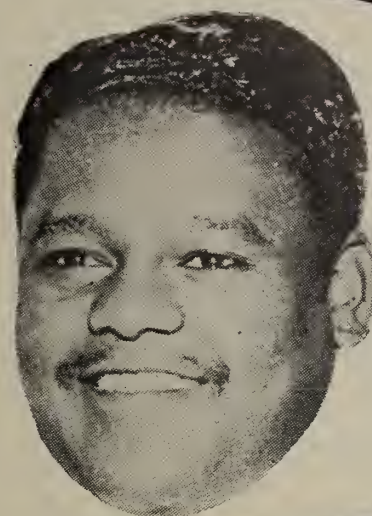
## "I STILL LOVE YOU"



IMPERIAL RECORDS  
6425 Hollywood Blvd., Hollywood, Calif.  
IN CANADA • LONDON RECORDS, Ltd.



# FATS DOMINO



#5467 - DOUBLE SMASH

## "WAIT AND SEE"

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## "I STILL LOVE YOU"

**IR**  
**IMPERIAL RECORDS**  
 6425 Hollywood Blvd., Hollywood, Calif.  
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# MORE HIT RECORDS FROM IMPERIAL'S GREAT ARTISTS!

**RICKY NELSON**

**BE BOP  
BABY**

b/w

**HAVE I TOLD YOU  
LATELY THAT  
I LOVE YOU**

# 5463

**DOROTHY SHAY**

**ALWAYS**

b/w

**HUNKY DORY**

# 5462

**SLIM WHITMAN**

**I'LL TAKE YOU  
HOME AGAIN  
KATHLEEN**

b/w

**LOVE SICK BLUES**

# 8310

**JACK AND JILL**

**NO ONE TO  
TALK TO**

b/w

**RECORD HOP**

# 5464

**CHRIS KENNER**

**SICK AND TIRED**

b/w

**NOTHING WILL KEEP  
ME FROM YOU**

# 5448

**BOB LUMAN**

**RED CADILLAC &  
BLACK MUSTACHE**

b/w

**ALL NIGHT LONG**

# 8311

**ERNIE FREEMAN**

**BEAUTIFUL  
WEEKEND**

b/w

**DUMPLIN**

# 5461

**ROY BROWN**

**LET THE  
FOUR WINDS  
BLOW**

b/w

**DIDDY-Y-DIDDY-O**

# 5439

**SMILEY LEWIS**

**GO ON FOOL**

b/w

**GOIN' TO  
JUMP AND SHOUT**

# 5450



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6425 Hollywood Blvd  
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WOW!

**FATS DOMINO**  
*and*  
**IMPERIAL RECORDS**

*Thanks, Milt Shaw*

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# The Imperial Story

The success of Imperial Records, which has shot from a little-known label to one of the top independent record companies in the country in four short years, is due mainly to the fanatic devotion of President Lew Chudd to the company. Chudd picks all of his artists' material, supervises their recordings and sells and promotes each release as if his life depended on it.

Imperial's success is also the story of Chudd's sure, quick eye for selecting talent, his thorough knowledge of a constantly changing market, and his dynamic sales and promotion tactics. This year Imperial will gross over \$7,000,000.

A twelve-hour work day is common practice for Chudd. He is in his Hollywood office at 7:00 a.m. every morning telephoning Eastern distributors and disk jockeys. He is in daily touch with each of Imperial's thirty-eight distributors—selling records, checking musical trends, learning what tunes are selling in various areas that Imperial can "cover" and supplying promotional and sales impact wherever needed.

"Many of Imperial's hits," says Chudd, "have come from tips on local hits, which we have covered, or masters we have purchased and released on Imperial." Many times Chudd is interested in the local artists, too, and will fly anywhere in the country at a moment's notice to audition or sign an artist. Chudd averages 100,000 flying miles a year.

Imperial distributors know about each upcoming record weeks before it is released. Chudd always sends each an acetate first and then phones to discuss the record's merit and to take their initial order. This dictates what his pressing order will be and builds excitement with the distributor.

Another reason for Chudd's successful merchandising is that he talks to 100 disk jockeys a month throughout the country, either by phone or in person. Well aware of the important part deejays play in record salesmanship, Chudd boosts his new releases, confides in them as to what to expect from Imperial in the coming months and earnestly builds up a close relationship with each one. Many, in turn, have clued Chudd about new artists in their area, some of whom he has signed, and about potential hit songs, which he has recorded.

Lew Chudd started Imperial Records twelve years ago after having held several positions with NBC, including Assistant in Charge of Radio Show Productions. This was followed by a wartime post with the Office of War Information.

When Chudd set up his own company, instead of bucking the major labels, which at that time virtually dominated dealers' inventories, he picked out the spots in the music market that the majors did not concentrate on. The first was Latin music. In 1945, Chudd went to Mexico City and set about recording hundreds of sides with top Mexican musicians. He returned to Hollywood, set a friend up in a pressing plant and began releasing. The first year, with an initial investment of \$10,000, Imperial grossed \$90,000. "Nobody but my accountant knew who we were in those days. But it taught me a valuable lesson; that if you can fulfill a need—even a small need—you'll do business."

Chudd knew the great buying power of Latins in the United States, so the following year he covered American pop hits in Spanish. He had four hits in a row, including a Spanish version of "Mule Train" which sold over 300,000. These hits were not freaks—Chudd made them by staying on the road for months at a time visiting hundreds of disk jockeys and dealers and continually prodding his distributors—a practice he continues to this day.

Next, Chudd plunged into the folk and square dance field. In 1946, square dancing had caught the public fancy and when Chudd hit, he had the market to himself. His initial releases were consumed as fast as they were pressed. He made a tie-up with the Square Dance Association which sold, pushed and plugged Imperial's records to their hundreds-of-thousands of members. Schools accepted the records too, and soon many, many square dancers were known to be practicing at home to Imperial's records. Traveling through Texas on one of his many promotion tours, Chudd discovered a square dance caller who had recorded two dances for his own use. Displaying even then a remarkably intuitive talent for picking material, Chudd bought both masters for \$25 each and released them on Imperial. Both sold over 100,000 in four months. Hires Root Beer, looking for a self-liquidating premium, came to Chudd, then regarded in the industry as the square dance king, to purchase records. They left with 45,000 square dance records as an initial order. He used intensified sales and promotion methods such as concentration on local square dance groups and schools, and sending personal letters to thousands of square dance callers throughout the country, along with deejay and dealer promotion. As a result, four of Imperial's square dance records soared over the million mark in sales. During this time, 1947, 1948 and 1949, the majority of record dealers carried only the four major lines. But now they had added a fifth—Imperial, the square dance line.

Chudd, slight of build and dynamic in energy, had made his mark in the industry. Though he hadn't nudged the majors in their dominance of the pop and classical field, he took hold in the Latin and square dance fields and created two new markets. After four years of selling his "stepchild" type of music, Imperial was registering grosses close to a million dollars a year. And in 1949, when Chudd decided to enter the Rhythm and Blues field, Imperial passed the million-dollar-a-year figure and the gross has been climbing meteorically ever since.

In his constant travels through the country, Chudd was fascinated by strong beat music, sung and played entirely by Negro musicians. Though existing small record companies who were releasing these artists were not selling in big quantities, Chudd saw the potential and decided to throw his hat in the ring.

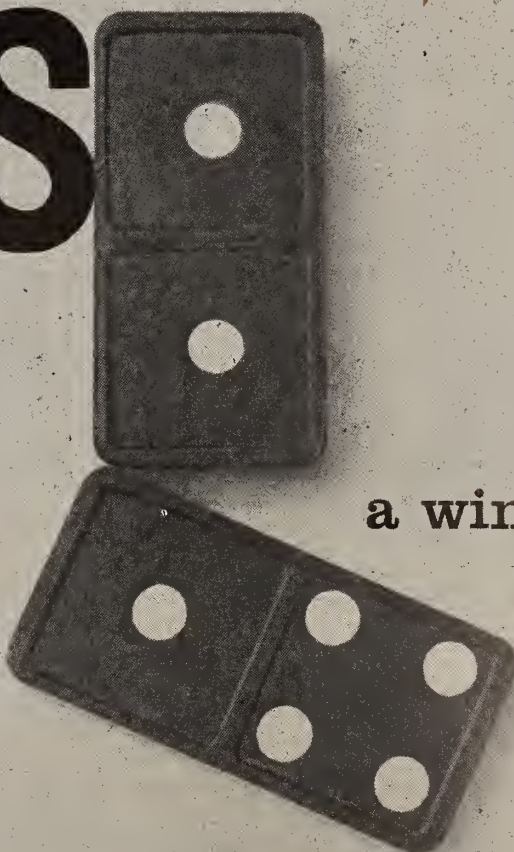
"R & B music in those days," remembers Chudd, "was no different from today's rock and roll. It was something you could understand on first listening—it had an infectious beat, relatively simple instrumentation, and its effect on the listener was overwhelming."

He flew to New Orleans, then the hub for R & B music and signed arranger-writer Dave Bartholomew to an exclusive Imperial contract. Bartholomew's knowledge and feel for the strong beat music was, and still is, invaluable to Chudd. The two set out immediately, scouring New Orleans for talent. On one of their nightly club-to-club prowls, Chudd discovered a singer-piano player named Fats Domino, and a young female vocalist named Jewel King.

"The first time I heard Fats," smiles Chudd, "he knocked me out. It was late at night and the club was packed and noisy. But when Fats came on the noise changed to a mountain of hands clapping in unison and voices murmuring 'yeh' in agreement with each line of the lyrics. And it wasn't long before I was joining in."

"It's true that in the music business you can never be certain that a singer will catch on and sell records," continues Chudd, "though he may be great in a club or on a stage. But I was willing to bet my bottom dollar that Fats would. If ever there was a singer who reached the listener's sense of rhythm and could evoke foot tapping and hand clapping, Fats was and is the one."

# FATS



a winner every time!

And we proudly salute him and Imperial Records on the occasion of his 25 millionth record...

**RCA VICTOR  
CUSTOM RECORDS SALES**



Within a week, Chudd had the material picked, and Bartholomew's arrangements were set for recording.

"That was an eventful day," remembers Chudd. "We cuts Fats and Jewel King on the same day and both of their records were big hits."

Jewel King's record of "Three Times Seven Equals Twenty-One" hit close to a million and Fats' "Fat Man" passed the million mark, immediately establishing him as one of the hottest artists in the field. Building these two records meant months away from home for Chudd. He visited over 800 disk jockeys, personally sold records to hundreds of dealers who had never before handled an R & B record, and continually harrassed distributors, who had been content to sit back and reap a harvest from the successful Latin and square dance disks.

Says Chudd, "To sell a million records in those days, with music that was not nationally acceptable, and with artists who were unknown, was like selling the proverbial icebox in Alaska. But I knew we had a commodity that would sell with the right exposure."

Exposure was the key to selling records then, and it is now. Chudd still uses the identical methods today to launch a record.

While Chudd was barnstorming the country selling Fats Domino to the public, he was also selling him to club owners and dance halls. He arranged for the proper agents to handle Fats and soon "Fat Man" and a host of other rocking tunes came bursting out of night clubs from New Orleans to Chicago, from Los Angeles to New York. Dancers packed the ballrooms to jitterbug and shuffle to the swinging singing and playing of Fats Domino and his Band. The hit-making trio of Fats, writer-arranger Bartholomew, and sales-promoter Chudd began to churn out more million record recordings—"Please Don't Leave," "Going Home," "How Long," "Little School Girl," and "Poor Poor Me."

"The most important way for a record artist to sell consistently year in and year out," says Chudd, "is to keep before the public eye. Fats' success on records is due mostly to the fact that he never stops working. He has rarely taken more than one or two weeks off during a year since I've known him. He plays clubs, concerts and dances in every city in the United States. And more recently, television and motion pictures have added to his exposure. Fats probably has more first-name friends in his audiences than any other entertainer."

Less than a year after Chudd had first discovered Fats and had successfully launched him, he ventured a look at R&B music's kissin' cousin, hillbilly music. As in the case of the three types of music Imperial was already specializing in, hillbilly was virtually being ignored. So when he decided to invade the hillbilly field, he signed only one artist and concentrated solely on him. His phenomenal eye for talent and material paid off again when the first record he cut, "Chew Tobacco Rag" by Billy Briggs, became a hit.

"I have always maintained that the right material is as important and sometimes even more important than the artist," adds Chudd. "I don't mean to take anything away from Billy Briggs' fine singing, but the title, "Chew Tobacco Rag," sold itself. I remember walking into a disk jockey's booth while he was on the air and handing him the record. He would laugh at the title, but he would immediately program it. This scene was repeated hundreds of times. The song was a great piece of material, not only because of the lyrics and music, but more importantly, because of the title. Anytime a song title can bring a smile to your face the battle is half won."

As soon as Chudd felt a new artist was launched properly, he would sign another and begin the whole cycle all over again. In the early 1950's he was on the road as much as eight months out of the year. But he knew that first

sides by an artist were important and he owed it to them to pull out all the stops to make them hits. The constant traveling was also his main source for discovering new talent. He ran down every tip by disk jockeys, distributors, dealers and club owners. He auditioned talent at any time of the day or night, whether they were writers, singers or musicians.

"It's safe to say," smiles Chudd, remembering back to those hectic days, "that I have been in every club in the country that plays acts. In those days, it was virtually unheard of for a name singer to sign with an independent label. I had to build my own stars, and small clubs were the best source for talent."

It was during one of his cross country jaunts that Chudd discovered another of Imperial's all-time best record sellers—Slim Whitman. Traveling through the South promoting two new Imperial acquisitions—T-Bone Walker and Smiley Lewis, Chudd settled in Shreveport for a night's rest. He was listening to "Louisiana Hayride," the popular radio show which emanates from that city on KWKH, and heard Whitman singing. Quickly Chudd drove to the station, met the Country singer and signed him to an exclusive recording contract. Whitman's string of hits in the Country field are as phenomenal as Domino's in Rock and Roll. The first was "Love Song of the Water Fall," followed by "The Bandera Waltz," "Amateur in Love," "Indian Love Call," "Rose Marie" and "Secret Love," to name a few.

"When I met Slim it was under different conditions than with most of my other artists. Slim was a seasoned veteran with years of performing on shows and radio. He knew what his audiences liked and disliked about Country music. And he knew just what liberties he could take on songs. What is more incongruous, on first thought, than a country artist singing one of musical comedy's most beautiful songs, 'Rose Marie'? But Slim felt it and knew it would be acceptable and would sell. The song, in addition to being a smash in this country, was a top seller in Canada, Belgium, England, Ireland, France, Germany, Australia, and strangely enough, South Africa. Even today, we still receive orders for it."

Whitman not only helped establish Imperial as a major power in the Country field, but introduced the "pop" buyer to the label. His "Rose Marie" and "Indian Love Call," topping the list in the Country field, were also in the top ten in the popular field. As always, Chudd helped pick Whitman's material, supervised his recordings and sold and promoted the records.

In between turning out hits by his two "bombers," Domino and Whitman, Chudd was overseeing his steady selling Latin and folk dance lines, breaking other million sellers, such as "Wild Side of Life," by Jimmy Heap and his Melody Ranch Boys, and enlarging Imperial's foreign distribution, which was becoming extremely lucrative. Chudd started his own publishing firm, and soon he was also handling many important copyrights. Other labels came to him for material, and writers by the hundreds began sending thousands of songs a year to Imperial.

"I make it a policy," says Chudd, "to listen to every piece of material that comes in. More hits are written by unknown writers than by established 'big name' writers. The majority, I admit, are turned down. But if I find one hit in every 100 songs, it's paid for my time; because while I profit as a record company and a publisher, my artists profit even more with a hit record."

To keep pace with Imperial's rapidly expanding operation, Chudd moved to larger quarters in Hollywood, set up a permanent New Orleans office, and opened a New York office. He flew to Europe and appointed distributors in countries where Imperial was not represented. Today the Imperial line can be bought in almost every country in the world. It is released by London

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To*

**FATS DOMINO**

**LEW CHUDD**

**&**

**IMPERIAL RECORDS**

*for another*

**25,000,000**

**Paramount Record  
Manufacturing Co.**

SAM HODGE, Pres.

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Phila. 47, Pa.

## The Imperial Story

Records in Canada, Australia, New Zealand and South America; Pathe-Marconi in France and Belgium; Cosdel Inc. in Japan; Super Record Co., Inc. in the Philippines; Gallo in South Africa; and Decca in England and the rest of the world.

Says Chudd, "Musical tastes are the same the world over. When Rock and Roll swept the United States a few years ago, it later spread to Europe and hit with the same impact it did here. Fats' 'Blueberry Hill' sold over 800,000 records in Europe and I expect it to pass a million. England's hit parade reads just like ours, except that they run from two to four months behind us.

"In South Africa, the natives are so record-conscious that they carry their wind-up portable machines and a box of records with them wherever they go. It is not an uncommon sight to see a group of natives huddled on a busy intersection in a city listening to the latest American recordings.

"The European market is growing so fast that in the next five years I expect it to be almost the size of our American market. And keep your eye on South America. They're just getting started. Ten years from now it will be the biggest record consumer of all."

When Rock and Roll caught the teenagers' fancy and hit like a bombshell in the music world, Chudd, though not surprised, was quick to take advantage of it. Since Imperial had been a leader in the field, its operation was already geared to give the country what it wanted. The only change required was the addition of four more pressing plants to meet the heavy pressing demands. With these four new plants, Chudd now had seven. Domino, who up to this time was known only by a relatively special set of record buyers, became a household name along with Elvis Presley and Pat Boone. Other Imperial artists like Roy Brown and Ernie Freeman were selling bigger than ever before.

"The national acceptance of Rock and Roll," says Chudd, "brought about two major changes in the industry. First, it broke the majors' domination of the pop field with albums as well as singles; and, second, it broke the musical classification barrier so that all music, Country, Rock and Roll, Calypso, etc., was now pop. If Fats, Presley, Boone and Eddy Arnold, for instance, could sell alongside Como, Fisher, Sinatra and Nat Cole, to the same buying public, then you could no longer classify a singer or type of music—everything become pop.

"Before Rock and Roll it was a rarity when an independent hit the charts with a pop single. Many dealers didn't even stock independent lines. Those that did might take singles but kept away from albums. The independents, who had to rely on their singles to stay in business, had trouble building a catalog. But the Rock and Roll buyer changed all this. He no longer was concerned with label name—he bought the artist or the hit rendition regardless of what label it was on. If his favorite deejay was not playing Rock and Roll, he would tune in another who was. Dealers who did not stock Rock and Roll hits were bypassed or forced, through constant demand, to stock them. For the first time, independents were getting album window displays in dealers' shops, side by side with the majors. And juke box operators, who were catering to the teenager, loaded their boxes with indie labels, thus completing the clean sweep.

"Though it took the majors a little time to regain their equilibrium, Rock and Roll has been beneficial to them. It forced them to be more creative in recording and merchandising. It made them fight harder to retain their share of the market. They had to become more receptive to new talent since unknown singers were outselling their established stars. All these things resulted in the biggest record market in our history."

With competition at its peak, Imperial, like most companies, is concerned as much with production, sales and promotion as it is with having the right artists. To meet production on time, Chudd pays all his bill instantly on delivery. This assures him that whenever he needs a half-million records, sleeves or labels in a hurry, he will get first priority. He still uses seven pressing plants to supply the ever growing demand for Imperial records.

"You never get a second chance at the record buyer," contends Chudd, "The record must be in the store when the buyer wants it, and not next week. With the amount of merchandise in record shops today, the buyer can easily settle for his second or third choice if his first is not available."

A stickler for delivery, Chudd flies his records to any distributor who needs them in a hurry, regardless of the size of the order or distance. Once when an East coast trucking strike tied up his plants and dealers were screaming for merchandise, he chartered a fleet of Greyhound busses and made delivery himself. Such ingenious tactics have paid off handsomely. Distributors can promise future delivery and know that their merchandise will be there on time.

To this day Chudd still supervises every phase of production on singles and albums. If he is out of town, he does it by phone. He is one of the most forceful salesmen in the business. No matter for what reason he may call a distributor, he never hangs up until he has written an order.

Unlike many record companies, Chudd projects on all his pressing orders. His complete knowledge of his artists' potential, the fluctuating market and his instinct for knowing how much a record will sell, is at such a fine line perfection that he has never scrapped more than a token amount on any release.

"Projecting pressing orders can be very dangerous," says Chudd, "but it's a necessity for selling records. When a distributor orders, he wants it yesterday not tomorrow. I've seen too many potential hits fall by the wayside because a dealer did not have merchandise when he needed it."

As an example, Chudd signed singing sensation Ricky Nelson. His first record, "Have I Told You Lately That I Love You?" b/w "Be-Bop Baby," recently hit the market to the tune of a 600,000 initial pressing order. Though the pressing order had not yet been completed, Chudd kept the presses rolling until he hit a million because he anticipated a million seller. And to showcase and introduce Ricky on Imperial, promotion minded Chudd made up a four color sleeve for the single.

"Certain artists, more than others, have a distinct eye appeal that directly affects their sales," continues Chudd. "Take Ricky. I happen to know his TV fan mail is enormous and most of his fans want pictures. By putting his picture on the sleeve, we satisfy them both ways. And I believe a certain amount of sales on this record will be directly attributable to this picture."

Chudd never tries to sell just a voice, a tune or a particular arrangement, but instead sells a "sound," giving equal emphasis to all three.

"The record buyer today wants an exciting sound," claims Chudd, "You could never sell Sinatra today with Axel Stordahl arrangements, though they were great during their time. Today, the public 'picks-up' on the arrangement and the song as much as they do the singer. Sinatra, Boone, Como and Fats all have distinctive over-all sounds that are easily identifiable and that set them apart. In today's market, we are selling a commodity that is made up of three equal parts."

Toward this end, Chudd insists that the level be boosted on all Imperial singles, not only because the brightness complements the over-all end result,

*"Only those records best suited for commercial use are reviewed by THE CASH BOX"*



but so they stand out more when they are played on juke boxes. "Kids are our single market and kids like things loud. The records that can be heard on a juke box a block away are the ones that get the most plays." Imperial's roster of artists is a far cry from the handfull that Chudd traveled the country promoting not too long ago. There are over fifty under exclusive contract and Chudd is signing more each month. Most recent additions are Dorothy Shay, George Liberace, Jack Fina, Nelli Lutcher, Ken Copeland, the Paris Sisters and Ricky Nelson. Always on the lookout for talent, though most discriminating, Chudd turns down more talent than he accepts.

"We can only work on so many artists at a time," says Chudd, "and I would rather take a few and devote all our time to them than many who would eventually have to get lost in the shuffle. It's only fair to the artists we have, and besides, it's good business."

Imperial has also entered the motion picture sound track field with three entries on the market: "Men in War," which starred Robert Ryan and Aldo Ray; "Beau James," starring Bob Hope and Vera Miles; and "The Fuzzy Pink Nightgown," starring Jane Russell and Ralph Meeker. Chudd is now negotiating for six more which will be released this fall and early 1958.

One of the greatest assets of an independent, says Chudd, is that it can dispense with red tape and make quick decisions. Chudd recently covered a tune that was breaking in the East on another label in two days. The decision was made in the morning, the arrangements and labels made in the afternoon. The session was cut that night, the masters cut the same night; and records were pressed and shipped the next day. Chudd says this is invaluable because many times if the cover record is available, it will cut deeply into the original version's sales and sometimes even pass the original. Chudd also buys masters this quickly. Recently he was told by a distributor that a record on an unknown local label was beginning to sell in his area. He called the owner of the label and offered to buy it, but could not get a decision because other labels were also bidding. He immediately offered the owner a free trip to Hollywood, at Imperial's expense, to discuss the deal. That night the owner arrived in Hollywood and Chudd closed the deal for the master as well as the artist's contract. Two days later Imperial distributors were receiving the future 700,000 seller, "Pledge Of Love." The small record company owner went home with a tidy bundle of money; and Chudd had acquired a hot record and artist—Ken Copeland.

Chudd claims that his best sources for information are his distributors and the many DJ's with whom he is in constant touch. They, more than anyone else, feel the day-to-day changes in the market. Many times, they clue him as to where and when to spend his advertising dollar for best results. Together with his staff and distributors, Chudd is constantly thinking of ways to best present Imperial records in a light that will produce added sales.

Much credit, says Chudd, must be given to key members of his staff who work behind the scenes alongside of him. Vice-president Dave Bartholomew, who is still the guiding light responsible for Fats Domino's amazing streak of hit records; Jay Mayer, who heads up Imperial's New York office; Jimmie Haskell, West coast A&R head; Anita Steinman, who runs Chudd's four publishing firms; Ben Osler, comptroller; and Kenny Nakase, production manager.

Chudd sees further diversification for Imperial in the future and is laying plans for a classical line. He has already recorded classical pianist Leonard Rosenman. All Imperial recording sessions for the past year have been covered by stereophonic tape in advent of Chudd's entrance into the tape field.

*Dixieland is tradition down in New Orleans—  
Along came a cat that changed the scene.  
The music that's played and making the dough—  
Is by the King of them all—FATS DOMINO!*



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*Phil*

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Of

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Imperial Dist. for Illinois, Wisconsin, Iowa

& Indiana

## Fats Domino

Last month Fats Domino sold his 25,000,000th record!

The record business has always been full of surprises, but none quite as astonishing as the career of this 29-year old vocalist who in 9 short years has earned 15 gold records.

This year alone, Fats has had three records that have earned gold plating: "Blue Monday," "Blueberry Hill" and "I'm Walkin'." None of his singles in the last two years has sold less than 500,000.

Fats has the same success when he is playing night clubs, dances and concerts. When he headlined the Rock and Roll Show at the Brooklyn Paramount, the gross was an unprecedented \$220,000. He does this 50 weeks a year, playing mostly one-nighters in a back-breaking schedule that could kill a non-professional.

"If it were up to him," says Imperial president Lew Chudd, whom he records for, "he wouldn't take even two weeks off. I've never met an entertainer who loves to work as much as Fats."

Fats' fans idolize him. They besiege him for autographs wherever he goes, pack the clubs and auditoriums where he appears, and flood Imperial's offices with requests for his picture. This fan adoration is typified by the 10-year-old boy who waited for hours outside the stage door of the Brooklyn Paramount to see him, and, when Fats appeared, looked up at him in awe and said: "Fats, you're the greatest!"

Fats' appeal circles the world. His records are everywhere top sellers, and he has standing offers to play England, France, Scandinavia and Australia any time he wants.

Fats has often been called one of the great exponents of Rock 'n Roll. When asked about the popularity of this musical craze, Fats explains: "There's nothing really new about the music. I've been playing it ever since I can remember, only we know it as Rhythm and Blues. Actually, it started in New Orleans fifteen years ago. It comes straight out of Dixieland Jazz and has the same beat. And it's the strong beat that's made it so popular with the kids. A few years ago, progressive jazz took the beat away from popular music, and the kids couldn't dance to it. Rhythm and Blues put the beat back in and the kids love it."

Many of Fats' greatest successes have been with tunes that he, himself, composed. They might best be described as folk songs with a Rhythm and Blues beat. Like all folk music, the important thing for Fats is that they tell a story. He gets his titles from colloquial expressions that have become part of everyday speech, like "Ain't That A Shame?", "Poor Me", "Don't Blame That On Me", and "I'm In Love Again". As he puts it: "I write tunes about what people say. Whatever you say, if it sounds catchy, I put it in a tune. Sometimes, I'll be talking to a friend, and he'll say something that sounds good, so I'll call out, 'Put that down, it's a song'."

An entertainer like Fats doesn't just "happen". His talent is the result of a lifetime of hard work and application. He was born Antoine Domino on February 26, 1928, in New Orleans. Although he was the only one of nine children to show an interest in music, the family was not an unmusical one. His father was a violinist and his uncle, Harry Verett, had played with such famous jazz aggregations as those of Kid Ory and Oscar Celestin.

Fats first displayed his musical pre-

cosity when he was barely out of short pants. One of his cousins left an old upright piano with the family. The youngster was fascinated by the instrument and, in no time, he was able to pick out simple melodies on it.

By the time Fats was ten years old, he was playing the piano and singing for pennies in the local honky tonks. Unfortunately, this early career as a cabaret entertainer was short-lived. When he was old enough to get a proper job, he had to go to work in a bedspring factory to help support the family. His daily chores at manual labor did not deter him from his ambition to become a musician, and when he got a chance to play a piano in a roadhouse in the evening, he jumped at it.

Fats didn't mind the rigorous schedule of working night and day, but an accident almost put an end to it and to his playing forever. One of the heavy springs at the factory fell and gashed his hand. Several stitches were necessary, and there was even a question of his being able to move it again. By sheer force of will and adherence to a rigid set of exercises, he gradually regained the use of his fingers and was able to play the piano again. To this day, he carries a long thin scar as a painful reminder of the incident.

Fats rapidly developed into a musician's musician. All of the players in town got into the habit of dropping in to hear him beat out those Rhythm and Blues. It was because of his popularity with his fellow-artists that Lew Chudd, President of Imperial Records, first heard of him. On a talent scouting trip to New Orleans in 1949, he heard nothing but great things about a new musician named Fats Domino, so he went out to the roadhouse to listen for himself. After a few numbers, he knew that all the talk about the pianist-singer had not been exaggerated and immediately signed him to a recording contract.

From the very beginning, Fats was a great success. His record sales skyrocketed and his early training in the clubs around New Orleans made him an ingratiating and much-sought after night-club and theatre entertainer.

Fats Domino has managed to become one of the top artists in his field. He still makes his home in New Orleans. He is happily married and the father of six children. His five-year-old son is something of a virtuoso on the piano and drums.

His career has been an exciting one, and there are new roads opening every day. Twentieth Century Fox flew him out to the Coast for a featured appearance in "The Girl Can't Help It", the first big cinemascope-technicolor production devoted exclusively to Rock and Roll. He has also appeared in Universal-International's "The Big Beat" and will have a featured spot in the upcoming film, "Jamboree." He has guested the top television shows: Ed Sullivan, Perry Como, Steve Allen and others.

When he was asked what he thought of the idea of touring Russia as part of the United States State Department Cultural Exchange program, he replied: "If those cats like to dance, they'll give me my kind of jive!"

Fats' 15 million sellers are: "Fat Man," "Please Don't Leave," "Ain't It A Shame," "Bo-Weevil," "All By Myself," "Going Home," "Little School Girl," "How Long," "Poor Poor Me," "Going To The River," "Don't You Know," "I'm In Love Again," "Blue Monday," "Blueberry Hill," and "I'm Walkin'."



## Imperial's Future Plans

HOLLYWOOD — Imperial Records expects a 78% increase in singles and packaged goods sales in the next year and will enter the classical and the tape fields in 1958, it has been announced by label prexy Lew Chudd.

Imperial's rapid growing roster of artists will account for 38% of the increase while the label's mainstays are expected to sell 40% more due to increased demand for them. Success of "Men In War," "Beau James" and "The Fuzzy Nightgown" sound track albums, has spurred Chudd to line up 12 more film sound tracks for release next year. Album output, which has doubled this year, will be stepped up even more with the addition of a classical line. Chudd has already recorded classical pianist Leonard Rosenman, whose album will be included in the initial release.

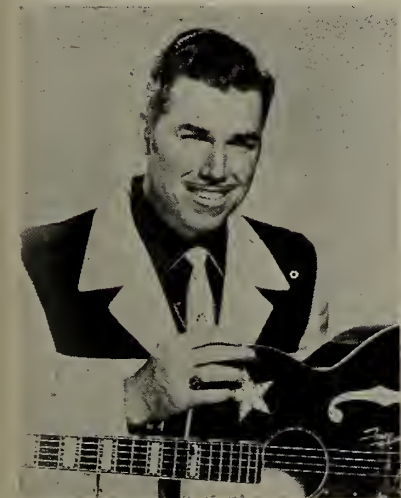
Imperial's entrance in the tape field will see packages on almost all of its artists made available. Chudd has

been covering all of his sessions for the past two years with stereophonic tape. The tape market is growing so rapidly, that Chudd predicts that within four years, 25% of an artist's royalties will come from tape sales.

Chudd also sees a 50% gain in foreign revenues during the next year. He plans to concentrate more on South America, and will visit Argentina, Brazil, Chile, Uruguay, Paraguay and Bolivia next winter. This year, Chudd added Japan and the Philippine Islands to Imperial's world-wide distribution network.

Chudd will also increase his advertising and promotion budget 40% next year. More money will be spent in consumer publications, in-store promotion and display pieces, and for additional promotion men on the road. To accommodate Imperial's rapid growth, Chudd will build new home offices in Hollywood next year, complete with recording studio.

## Slim Whitman



Slim Whitman, Country singer, and one of the backbones of Imperial Records, bats out hit songs like a Big League clean-up man.

Slim's consistent hitting has an interesting angle to it—before becoming an Imperial mainstay he was headed for the Big Leagues in baseball.

He hit .360 as pitcher for the Tampa, Florida, team of the Orange Belt League, and won 11 games, losing 1, while leading his team to the 1947 championship. After a game, Slim would entertain his team mates with his songs. It was during one of these sessions that one of his team mates "shoved him off the ballpark fence"

and made him enter the music field.

Slim gave up baseball as a career in 1948 and began singing on radio station WDAE in Tampa. He later moved to WHBO and then to WFLA. In 1949 he joined the Mutual Network for a series of programs with the Light-crust Doughboys, and then moved to Shreveport, Louisiana to join the "Louisiana Hayride," which originates there at station KWKH. Slim feels that a lot of credit for his success should go to the influence of "Louisiana Hayride."

It was here he met and signed with Lew Chudd, president of Imperial Records. Soon afterwards, Slim had his first major "hit" record, the "Love Song of The Water Fall." Since that time, Slim has had many hits, including "The Bandera Waltz," "Amateur In Love," "Keep It A Secret," "Secret Love," "Singing Hills," "Beautiful Dreamer," "North Wind," "When I Grow Too Old To Dream," "Cattle Call," and of course, "Indian Love Call" and "Rose Marie." He has played in 45 states, all of Canada, and has toured England, Scotland and Ireland. In 1956 and 1957, Slim was the first Country artist to tour Britain on his own, and the only Country artist to play the London Paladium.

His "Rose Marie" stands as one of the all time best selling records in Great Britain. It sold 650,000 copies in just two months. He is currently planning a tour of Australia. His latest Imperial release is "Let Me Take You Home Again Kathleen" b/w "Lovesick Blues."

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**Low Chudd**

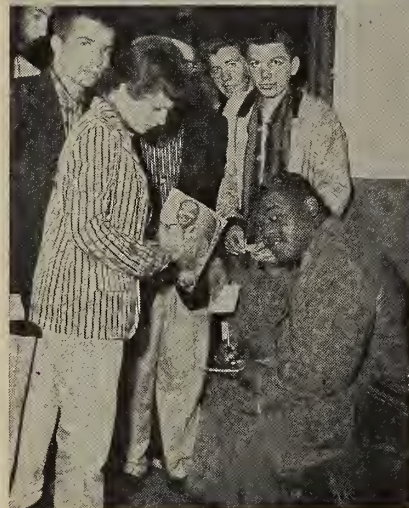
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**Consistent Hit Maker**



NEW ORLEANS—Antoine “Fats” Domino, affectionately referred to as “The Fat Man From New Orleans”, is probably one of the most successful recording artists the record business has ever known. Long before the rock and roll craze took the pop market by storm, Fats had been one of the most consistent hit producers in the Rhythm and Blues Field. Few artists in the R & B area can look back at a career studded with a consecutive chain of smash best sellers.

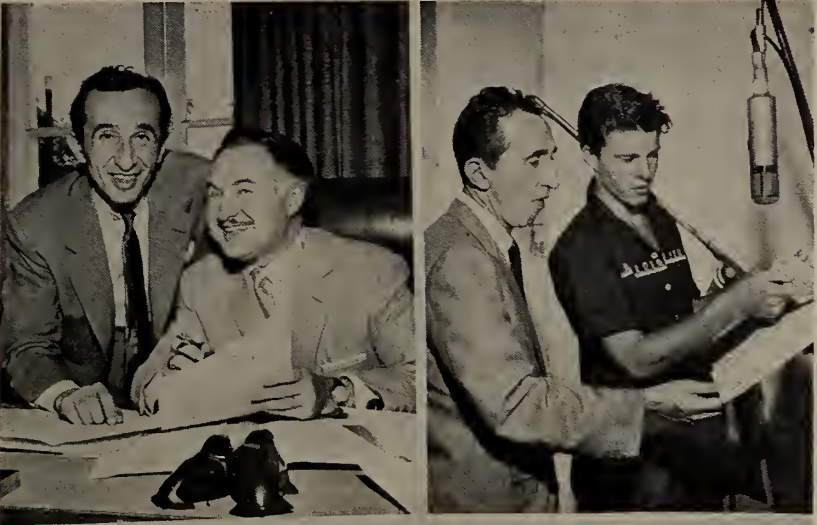
When R & B music went pop and rock and roll sensation took America and the rest of the world by storm, Fats Domino was one of the first of the R & B entertainers to win the approval of the teenagers. And he has stayed up there ever since, continuing his unbroken chain of hits in the pop market. He is almost always a headline attraction at one-nighters and has been cheered by millions of people who have seen him perform thru the years. Above the camera catches Fats at work and at home.

(Top left) Domino, who has written many of his own smash hits, places an acetate of one of his new releases on his home phono. (Top Right and Second Row Left) The reason for Fats’ success in personal appearances has always been a combination of his talent and personality. He always gives his all on stage as he pounds out his many hits. And his keyboard work is as exciting as his vocaling. (Second Row Right) Fats sings his latest Imperial recording “Wait And See” to his charming wife, Rosemary. (Bottom Left) Always willing to chat with fans and give his autograph, Fats is shown here as he signs his John Hancock for a group of admirers at one of his theatre dates. (Bottom Right) Fats’ son, Antoine Domino, III, teams up with his dad at home to run thru an impromptu jam session. Fats III, in addition to playing the drums, is also a first rate singer.

**Airmail Subscription  
The Cash Box \$30.**



# Imperial's Expanding Roster



BEVERLY HILLS, CAL.—The new artist is one of the most important factors in a record company's growth. And in recent months, Imperial has added a number of promising new vocalists and instrumentalists who may in the future develop into top record personalities. (Top Left) Imperial prexy Lew Chudd with orchestra conductor and violinist George Liberace looking over material for a record session. (Top Right) Chudd discusses Ricky Nelson's first Imperial release. Both sides showed amazing strength this week. "Have I Told You Lately That I Love You" broke into the #22 spot on The Cash Box Top 60 list and the flip "Be-Bop Baby" jumped into the #26 spot. (Second Row Left) "Park Avenue Hillbilly" Dorothy Shay who joined Imperial last month. (Second Row Right) The Paris Sisters whose first release couples "Old Enough To Cry" with "Tell Me More." (Bottom Left) A&R head Jim Haskell (right) works out an arrangement with Ken Copeland who hit on Imperial with "Pledge Of Love." Copeland is currently in the Army. (Bottom Right) Chudd and Ricky Nelson join Ricky's dad Ozzie Nelson of TV fame, as they listen to a playback of Ricky's new hits.

*Best Wishes*

# FATS DOMINO

from  
**A FRIEND**

*Best Wishes*

to

## FATS DOMINO

&

## IMPERIAL RECORDS

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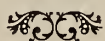
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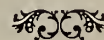
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a fine artist

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the best of luck the rest of this year and many years to come.

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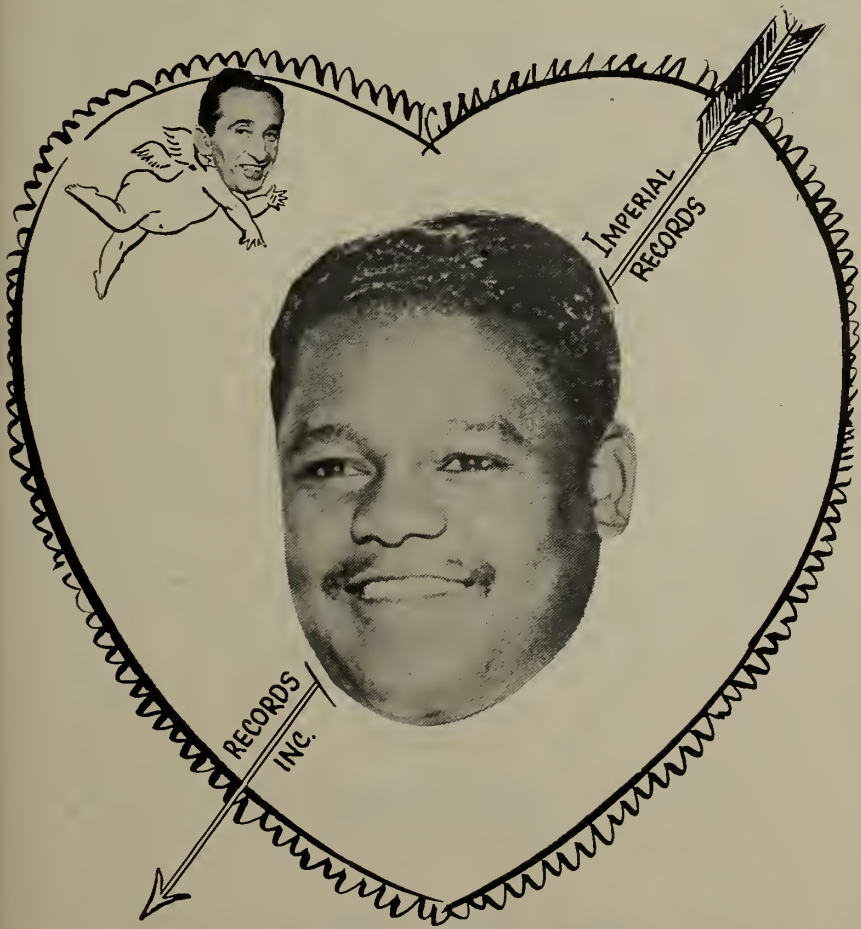
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# Best Selling Sheet Music



# Peatman List

SONGS WITH LARGEST RADIO & TV AUDIENCE

The top 30 songs of the week on radio and TV based on the Copyrighted Audience Coverage Index & Audience Trend Index—A National Survey of Popular Music Heard Over Network Broadcasts. Published by the Office of Research, Inc., Dr. John G. Peatman, Director.

|    |  | LAST WEEK |
|----|--|-----------|
| 1  | TAMMY<br>Northern ASCAP—Livingston, Evans                                | 1         |
| 2  | AROUND THE WORLD<br>Victor Young ASCAP—Young                             | 2         |
| 3  | FASCINATION<br>Southern ASCAP—Manning, Marchetti                         | 3         |
| 4  | AN AFFAIR TO REMEMBER<br>Feist ASCAP—Warren, Adamson, McCarey            | 4         |
| 5  | IN THE MIDDLE OF AN ISLAND<br>E. H. Morris ASCAP—Acquaviva, Varnick      | 5         |
| 6  | DIANA<br>Pamco BMI—Anka  | 6         |
| 7  | HONEYCOMB<br>Hawthorne ASCAP—Merrill                                     | 7         |
| 8  | RAINBOW<br>Robbins ASCAP—Hamilton  | 10        |
| 9  | LOVE LETTERS IN THE SAND<br>Bourne ASCAP—Kenny, Kenny, Coots             | 8         |
| 10 | (AND THAT/MY HEART) REMINDS ME<br>Symphony House ASCAP—Bargoni, Stillman | 11        |
| 11 | THAT'LL BE THE DAY<br>Nor-Va-Jak BMI—Allison, Holly, Petty               | 9         |
| 12 | REMEMBER YOU'RE MINE<br>Lowe-Tray ASCAP—Mann, Lowe                       | 13        |
| 13 | WHITE SILVER SANDS<br>Fellows Peer Int'l BMI—Matthews                    | 12        |

| RADIO (LISTED ALPHABETICALLY)                             | TV  |
|---|---|
| An Affair To Remember ..... Feist                         | An Affair To Remember ..... Feist                         |
| (And That/My Heart) Reminds Me ..... Symphony House       | (And That/My Heart) Reminds Me ..... Symphony House       |
| Around The World ..... Young                              | Around The World ..... Young                              |
| Bye Bye Love ..... Acuff-Rose                             | Back To School Again ..... Marcon                         |
| Chances Are ..... Korwin                                  | Bye Bye Love ..... Acuff-Rose                             |
| Chicago ..... Fred Fisher                                 | Diana ..... Pamco   |
| Fascination ..... Southern                                | Fascination ..... Southern                                |
| Forgotten Dreams ..... Mills                              | Goody Goody ..... DeSylva, Brown & Henderson              |
| Got A Date With An Angel ..... Chappell                   | Holiday For Love ..... Cedarwood                          |
| Honeycomb ..... Hawthorne                                 | Honeycomb ..... Hawthorne                                 |
| I Keep Running Away From You ..... Berlin                 | I Am ..... Joy  |
| I'm Gonna Sit Right Down ..... DeSylva, Brown & Henderson | I Remember Mama ..... Tobey                               |
| In The Middle Of An Island ..... Mayfair                  | I'll Remember Today ..... Hollis                          |
| It's Not For Me To Say ..... Korwin                       | I'm Gonna Sit Right Down ..... DeSylva, Brown & Henderson |
| June Night ..... Feist                                    | In The Middle Of An Island ..... Mayfair                  |
| Language Of Love ..... Sequence                           | It's Not For Me To Say ..... Korwin                       |
| Lips Of Wine ..... Mack Martin                            | Ivy Rose ..... Roncom                                     |
| Love Me To Pieces ..... Acuff-Rose                        | Just Born ..... Winneton                                  |
| Melodie D'Amour ..... Rayven                              | Little Bitty Pretty One ..... Recordo                     |
| Moonlight Swim ..... Daniels                              | Melodie D'Amour ..... Rayven                              |
| Raintree County ..... Robbins                             | My Personal Possession ..... Roosevelt                    |
| Remember You're Mine ..... Lowe-Tray                      | My Special Angel ..... Merge                              |
| Search For Paradise ..... Witmark                         | Sayonara ..... Berlin                                     |
| Swinging Sweethearts ..... E. H. Morris                   | Soft Sands ..... Weiss & Barry                            |
| Tammy ..... Northern                                      | Star Of Love ..... E. H. Morris                           |
| There's A Goldmine In The Sky ..... Bourne                | Tammy ..... Northern                                      |
| There's Only You ..... Broadcast                          | That'll Be The Day ..... Nor-Va-Jak                       |
| Till ..... Chappell                                       | That's How It Is ..... Roger                              |
| Touch Of Love ..... Paramount                             | Wake Up Little Susie ..... Acuff-Rose                     |
| With You On My Mind ..... Muirfield                       | White Silver Sands ..... Fellows-Peer                     |

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Peatman



# RIAA Board of Directors



NEW YORK—At a recent meeting of the Record Industry Association of America (RIAA) officers and directors of the association paused for the camera. Standing (l. to r.) John Stevenson, Children's Record Guild, director; Dario Soria, Angel Records, vice-president; William H. Fowler, C-C Clubs, Inc., treasurer; and Ernest S. Meyers, counsel. Seated (l. to r.) George R. Marek, RCA Victor, director; Glenn E. Wallichs, Capitol Records, director; Goddard Lieberman, Columbia Records, director; Frank B. Walker, MGM Records, president; John W. Griffin, executive secretary; Irving B. Green, Mercury Records, director; and Samuel H. Clark, AM-Par Records, director. Absent at the time the photo was taken were Leonard W. Schneider, Decca Records, director; Randy Wood, Dot Records, vice-president; and Harry C. Kruse, London Records, vice-president.

## ABC-Paramount To Release 7 New LPs

NEW YORK—Harry Levine, vice president of ABC-Paramount, in direct charge of long-playing album division, last week announced the forthcoming release of seven new package items, exclusive of the diskery's current "Lucky 7" fall promotion. In his announcement, Levine stated that the success of the twenty packages included in the fall promotion, whereby dealers received an album free for every seven purchased, indicated a tremendous demand for the new numbers which ABC-Paramount had prepared and was holding in abeyance. Highlight of the seven new albums, to be released October 15, is the first recorded appearance of Hugh O'Brian, the popular Marshal Wyatt Earp in the TV series, "The Life and Legend of Wyatt Earp," in which O'Brian

chants a dozen songs especially written and arranged for this album, entitled "Hugh O'Brian (TV's Wyatt Earp) Sings." In addition to the O'Brian package, are "Christmas in a Monastery," featuring the Franciscan Friars of Wappingers Falls, New York, singing Christmas songs which have helped to make the group an outstanding vocal organization; "The Two Of Us," a two-piano anthology of twelve standards, performed by two virtuosos of the popular realm, Larry Green and Mike DiNapoli; a jazz offering featuring the Vinnie Burke All-Stars; the second volume of another top jazz team, "Lucky Thompson features Oscar Pettiford," combining the talents of the saxist with one of the country's top bass men; a Dixieland LP, "The Empire City Six Salutes The Colleges," in a series of college songs arranged in Dixieland style; and an album of twelve standards played by Bert Buhrman on the special Conn electronic organ in Madison Square Garden, recorded under exemplary hi-fidelity conditions in stereophonic sound.

Levine has increased the initial allocations for pressing on the seven packages, including a special promotional series to be allocated to ABC-Paramount distributors throughout the country.

- "GOLD MINE IN THE SKY" Pat Boone, Nat Cole (EP), Bing Crosby
- "LOVE LETTERS IN THE SAND" Pat Boone, Roger Williams (LP), Les Brown (LP)
- "MY CABIN OF DREAMS" Hilltoppers
- "CECELIA" Music of David Seville
- "CARELESS" Mary Small (Coral), Carole Bennett (Verve)
- "CATHEDRAL IN THE PINES" Pat Boone (EP)
- "I'M FOLLOWING YOU" Blenders (RCA Victor)

**BOURNE-ABC MUSIC**  
136 W. 52 St., N. Y.

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THE ORIGINAL!  
THE SMASH VERSION!  
**"SILHOUETTES"**  
The Rays

Cameo # 117

**C.A.M.E.O.**  
RECORDS

CAMEO • CAMEO • CAMEO

## "Honeycomb" Passes Million

NEW YORK—Roulette Records announced last week that the Jimmie Rodgers' record of "Honeycomb" has passed the one-million mark in sales. The record was released July 15th. Jimmie is currently in New York for a series of recording sessions. He also entertained at Roulette's Distributors Meeting (Sept. 28th). In addition he faces a heavy schedule of network television appearances during the months of October and November.



# Canadian Capers

## MONTREAL MEMOS:



SAMMY DAVIS, JR.

Currently headlining the bill at the El Morocco is the Will Mastin Trio featuring Sammy Davis Jr. (Decca) who is packing them into this location every night. Mauray Kaye augmented his eight-piece band with five additional musicians for this singer's engagement. . . . Norman Sedaway, CBC producer, in Montreal this week auditioning talent for a new CBC-TV show featuring new talent. . . . Hugh Joseph, A & R chief of RCA Victor celebrating his 35th year with the organization. . . . The Dave Brubeck Quartet (Columbia) featuring Paul Desmond will give the first of a series of jazz concerts in Plateau Hall on Friday, October 4, and then to Ottawa on October 5th and to Eaton's Auditorium in Toronto on October 14th. This concert tour was organized and promoted by George Wein. Columbia will host the Brubeck Quartet at a cocktail party for radio & press to mark its first appearance in this city. . . . Ted Germain and his trio into the Blue Angel October 7th. . . . Lord Lance and his mad calypsons are currently featured at the De Milo Room.

## Vanguard Plans Follow-Up "Weavers" Album

NEW YORK—Early in October, Vanguard Records will release a follow-up LP to its best selling album "The Weavers At Carnegie Hall". The new twelve-incher called "The Weavers On Tour" contains 20 of the group's most popular numbers including "An Top Of Old Smoky," "So Long," "Tzena, Tzena," "Boll Weevil" and many others.

Also during October, Vanguard will offer the following LP's: "Germany University Songs—Vol. II," "Tavern Songs With Deller," "Rendezvous With Liane," "Tone Poems Of Sibelius," "Haydn Flute Trios," and "Mozart Four Flute Quartets".

Included in the release is the debut LP of the Hartford Symphony Orchestra with Fritz Mahler conducting. This orchestra will bow with Carl Orff's "Carmina Burana".

Effective October 1, Vanguard Records will be handled by the following new distributors: Benart in Cleveland; M. S. Distributing in Chicago; Music Suppliers of Ohio—Cincinnati; Pan American—Detroit; Harold M. Lieberman—Minneapolis; and B. G. Distributing in Portland and Seattle.

## Hop A Long Wong Disks To Decca

NEW YORK—Decca Records has purchased the masters of two novelty satires of two current hit tunes, "I'm Gonna Sit Right Down And Write Myself A Letter" and "Goody Goody." The artist on these sides, billed as Hop A Long Wong, is actually a well-known songwriter, but is otherwise unidentified.

## Durante Day In Hollywood



HOLLYWOOD—Hollywood deejays celebrated "Jimmy Durante Day" recently, a day held in conjunction with the release of Durante's new Decca LP "Club Durante"—an album which features a number of all-time veteran night club stars. Above Jimmy is seen being interviewed by deejays. (Top Left) Durante with Jack Smith, KLAC; (Top Right) Jimmy with Virginia and Andy Mansfield, KFI; (Second Row Left) Bob Crane, KNX; (Second Row Right) Johnny Grant, KMPC; (Bottom Left) George Crowell, KHJ; (Bottom Center) Hank Weaver, KABC; (Bottom Right) Mitch Reed, KFWB.



# EDDIE'S BIGGEST AND BEST...



## THAT'S THE WAY IT GOES

with Hugo Winterhalter's Orchestra and Chorus

47/20-7151

## SAYONARA

(from the Warner Bros. release  
"SAYONARA")



**RCA VICTOR**  
TRADE MARK RADIO CORPORATION OF AMERICA



**Hear Eddie sing "SAYONARA" on "THE EDDIE FISHER SHOW",  
NBC-TV, October 1st, 8:00 — 9:00 P. M., E. D. T.**



**It's your deal!**  
**4 new winners on Vik**



**MARTY GOLD** His Orchestra and Chorus

**"MELODIE D'AMOUR"**

(Melody of Love)

**"THE CAREFREE HEART"**

(Title Song from the new Broadway Production)

VIK X/4X-0303

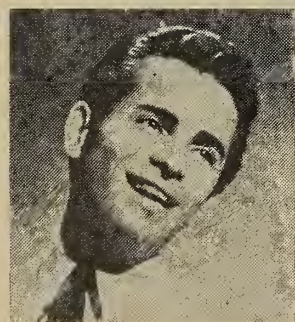
Introducing.... **THE SH-BOOMS**

**"I DON'T WANT TO SET THE WORLD ON FIRE"**

b/w

**"LU LU"**

VIK X/4X-0295



**EDDIE DANO**

**"WHILE OUR HEARTS ARE YOUNG"**

**"HOT KISSES"**

VIK X/4X-0293

**VIKKI NELSON**

**"JUST ONE MORE SMILE"**

VIK X/4-0292



**"YOU CAN'T GET AWAY FROM ME"**







Hits Ahoy! Full sales Ahead...

WITH

MITZI MASON

"FAIR WINDS AND FULL SAILS"

b/w

"AUTUMN ON THE CAMPUS"

VIK X/4X-0301



AND

THE ROVER BOYS

"I GO TO YOU"

b/w

"WHAT CAN I DO FOR A HEARTACHE"

VIK X/4X-0302





**BEST SELLERS**

THE "5" ROYALES  
**THINK**  
KING 5053

TINY TOPSY  
**AW! SHUCKS BABY**  
FEDERAL 12302

THE GUYTONES  
**OOH BOP SHA BOO**  
DE LUXE 6144

THE MIDNIGHTERS  
**LET 'EM ROLL**  
FEDERAL 12305

**NEW RELEASES**

BILL DOGGETT  
**SOFT**  
b/w  
**HOT GINGER**  
KING 5080

LITTLE WILLIE JOHN  
**DINNER DATE**  
b/w  
**UH UH BABY**  
KING 5083

DONNIE ELBERT  
**HAVE I SINNED**  
b/w  
**LEONA**  
DE LUXE 6148

**KING RECORDS**

(Let Me Be Your)

**TEDDY BEAR**  
recorded by

Elvis Presley — Victor  
Gladys Music, Inc.,  
**MOONLIGHT SWIM**  
recorded by

EPIC — CLARE NELSON  
CAPITOL — JOEL GREY  
COLUMBIA — SAMMY KAYE  
MERCURY — NICK NOBLE  
RCA — TONY PERKINS  
Charles N. Daniels Inc. Pub.  
HILL AND RANGE SONGS, INC.

**DRIVE IN SHOW**  
Eddie Cochran  
Liberty

AMERICAN MUSIC, INC.  
9109 SUNSET BLVD., HOLLYWOOD, CALIF.



**London Lowdown**

This has been a very exciting week for us since most of it was spent in the wonderful company of our very dear friends Bill and Cissie Gersh. Phone calls kept coming through to their hotel suite from the many friends who wanted to meet them. As usual, Edmondo Ros played host to us once again giving us a most delightful evening at his club. Everyone in the business always feels very sorry when Bill and Cissie leave London, and that goes for me too.

Many American top-liners are scheduled to appear over here. They include Paul Anka, Sal Mineo and the Diamonds.

The Count Basie opening is scheduled for October 24th in London. . . . The baton will be handed to Cyril Ornadel who will conduct the orchestra for "My Fair Lady". At present Cyril is MD at the London Palladium.

We have been promised a TV guest appearance by Jayne Mansfield this week.

Alan Jones returns to this country for a Vaudeville tour; also due are Larry Parks and Betty Garrett.

That Ames Brothers' record of "Melodie D'Armour" is certainly climbing the charts and is due for release over here October 4.

Ted Heath off to the U.S. October 19 for his third tour of the United States and Canada.

Jeannie Carson has been signed to record for one of the EMI labels after her return from the U.S. where she spent two years.

\* \* \*

This week's best selling pop singles. (Courtesy "New Musical Express")

- 1 Diana— Paul Anka (Columbia)
- 2 Love Letters In The Sand— Pat Boone (London)
- 3 Last Train To San Fernando— Johnny Duncan (Columbia)
- 4 Island In The Sun— Harry Belafonte (RCA)
- 5 With All My Heart— Petula Clark (Pye-Nixa)
- 6 Water Water/Handful Of Songs— Tommy Steele (Decca)
- 7 Wandering Eyes— Charlie Gracie (London)
- 8 All Shook Up— Elvis Presley (HMV)
- 9 Paralyzed— Elvis Presley (HMV)
- 10 Tammy— Debbie Reynolds (Vogue-Coral)
- 11 Jenny Jenny— Little Richard (London)
- 12 Stardust — Billy Ward (London)
- 13 Bye Bye Love— Everly Brothers (London)
- 14 That'll Be The Day— Crickets (London)
- 15 Puttin' On The Style/Gamblin' Man—Lonnie Donegan (Pye-Nixa)
- 16 Teddy Bear— Elvis Presley (RCA)
- 16 Fabulous— Charlie Gracie (Parlophone)
- 18 Any Old Iron— Peter Sellers (Parlophone)
- 19 Short Fat Fannie— Larry Williams (London)
- 20 Passing Strangers— Billy Eckstine & Sarah Vaughan (Mercury)
- 21 Build Your Love— Johnnie Ray (Philips)
- 22 In The Middle Of An Island— King Brothers (Parlophone)
- 23 Scarlet Ribbons — Harry Belafonte (HMV)
- 24 Whole Lot Of Shakin' Goin' On— Jerry Lee Lewis (London)
- 25 Little Darlin'— Diamonds (Mercury)
- 26 There's A Gold Mine In The Sky— Pat Boone (London)
- 27 We Will Make Love— Russ Hamilton (Oriole)
- 28 Wedding Ring— Russ Hamilton (Oriole)
- 29 Dark Moon— Tony Brent (Columbia)



**Round The Wax Circle**

**NEW YORK:**

Johnny Mathis has been signed by Hal Wallis to sing the title tune from "Wild Is The Wind," Anna Magnani, Anthony Quinn and Anthony Franciosa. Mathis will also record the tune for Columbia. . . . Judy Scott, Decca thrush, has been set as the premier singer on the new Paul Winchell TV show,



PARIS SISTERS

debuting on September 29 on ABC network. She will introduce her new Decca waxing, "On My Front Porch." . . . Peter Strauss, president of Pilgrim Press, married to Susan Gumpert, local interior decorator. They are honeymooning in Havana, Cuba. . . . The Four Voices, Columbia pactees, touring with the Pontiac Industrial show for five weeks. . . . The Jerry Lynn Music Company has signed lyricist Barbara James to a long term contract. . . . Masquerade Records A & R head Sherman Ford, Jr., will plane out to San Fran October 23 to promote Lucy Purser's "Danger." . . . The Rover Boys into the Harris Theatre in Chi for one week October 6. . . . Don Casanave, ABC-Paramount singer, after three weeks on Ted Steele's WOR-TV show will guest on the NBC Bandstand show mc'd by Bert Parks. . . . Shirley Jones will appear on the Ed Sullivan Show on October 6. . . . Jo Ann Tolley Toronto's El Caboret for two weeks. . . . The Sheppard Sisters, just signed with GAC, set for the State Theatre, Hartford, Oct. 12 and 13. . . . Paul Anka guests on the Ed Sullivan Show November 3. . . . Irv Kirsch, Kirsch Music Corp., reports enthusiastic reorders on his phonograph and accessories line. "Snap-it" record cleaning brush his leading item. . . . Betty Johnson, Bally Records, will be featured on Jack Paar's "Tonight" alternate weeks commencing Oct. 28. . . . Tutti Camaraca signed as musical director of "Edsel Show" Oct. 13. . . . Bob Marcucci, Chancellor Records, has signed Paul Carr, lead in the Vanguard Production "Jamboree." His first release will be the love theme from the flicker, "Who Are We To Say." . . . Rhoda Roberts and Kenny Jacobson have written the first five songs to be published by Hecht-Lancaster-Buzzell. . . . Hy Grill, Tiara Records, signs the Mariners.

**CHICAGO:**

Stan Pat, Roulette's busy promo man about town, escorting Chuck Reed, recently pacted by Roulette, all around town. Stan says Reed's newie "Sugar Corsage" is a chart climber. Roulette really excited about Frankie Lymon's new release, "My Girl." Indications are that it will surpass "Goody Goody," according to Stan. Stan very high on an instrumental, "Till" by Leo Diamond, harmonica virtuoso; and Larry Storch's comic satire on "Around The World." . . . Hal Tate, Chi publicitor, reports that Bernie Yuffy, who penned "Nina No," which sold over 300,000 copies on MGM as waxed by Joni James, has authored a new tune, "More Than Ever" also for MGM. . . . Norm Forgue, Stepheny prexy, tells us that "Stay" b/w "My Last Goodby" by pert Marsha Winters will be released this week. . . . Gene Vincent and his Blue Caps skedded for a Teen-Age Jam Session at the Aragon Ballroom 9/25. . . . WCFL's Marty Hogan hosted Shangri La's Frankie Harmon to a birthday shindig. Frankie is now a very young 52. . . . WCFL deejay Jess Barker and his heart, lovely Joy Blaine, very serious about it all. . . . Over at Garmisa Distributions, Eddie Yalowitz flipping over rise in sales of Johnny Nash's "I'll Walk Alone" and "Language Of Love"



BERNIE YUFFY

by Cindy & Lindy, current stars at Mister Kelly's. Everyone phoning to wish Lenny Garmisa a speedy recovery. Send your get well messages to Lenny in care of Meyer House in Chi, to a truly wonderful guy. . . . Bob Smith reaches all the way from Van Nuys, Calif. to tell about Nick Todd's newie on the Dot label "Plaything." Nick is Pat Boone's kid brother. (How young can one be). . . . Two orchs under the Mercury banner skedded for two Holiday Ballrooms 10/4. Ralph Marterie's aggregation at the southwest side spot and Eddy Howard on the northwest side. . . . Ray Mckinley reported to Hal Tate that his Glenn Miller Orch has waxed its first two singles for RCA, and they'll be out soon. "Falling Leaves" b/w "So Sweet" and "Man On The Street" b/w "Civilization." Joe Delaney set a wicked pace for all assisting Sid (Audio Fidelity) Frey work the Hi Fi waxing session for "Cinderella Girl," Jo Ann Miller, at RCA Studios in wee hours. Jo Ann proved herself a real trouper insisting on continuing with the session despite sheer exhaustion.

**HOLLYWOOD:**

Johnnie Ray packing them in at the Cocanut Grove during his two week engagement. Disk jockeys giving a big play to Johnnie's current Columbia release on which he duets with Frankie Laine. . . . Frank DeVol signed as musical director of the new Rosemary Clooney TV show. DeVol also arranging and conducting an album featuring Woody Herman for Verve Records this week. . . . Harry Kaye named West Coast representative for Bernie Lowe's Cameo Records. . . . The Paris Sisters signed by Imperial Records to an exclusive recording contract, it was announced by label topper, Lew Chudd. Chudd is planning a special promotional tour for the girls' first release of "Old Enough To Cry" and "Tell Me More."



ROSEMARY CLOONEY

. . . Jules Losch hitting the road with a series of hot Roulette Records including the new Frankie Lymon, "My Girl," Jimmy Bowen's "Cross Over," Buddy Knox's "Hula Love" and Leo Diamond's "Till." . . . The Martin Denny group, former Hawaiian Village combo, have Volume 2 of "Exotica" being released by Liberty Records this week. . . . Mahlon Merrick and His Orchestra have been signed to a contract with Urania Records with first two LP's scheduled for release this week. . . . Victor execs from the Coast and a Beverly Hills Hotel cocktail party for Bob Yorke, new West Coast Operations manager last week.



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# CashMaker



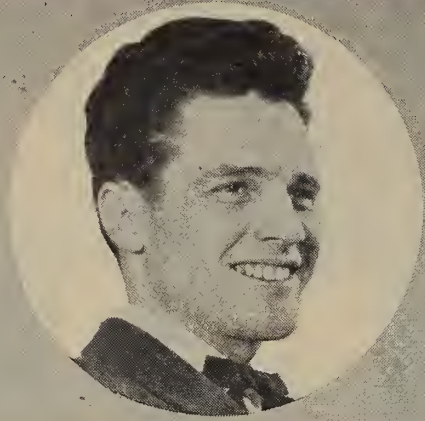
## JOHNNY DUNCAN

and His Blue Grass Boys

LAST TRAIN TO  
SAN FERNANDO

JIG ALONG HOME

record no. 3814



## NICK GREENE

with Jack Marshall's Music

HONEY BIRD

LATER FOR YOU,  
BABY

record no. 3812



## THE HAWKEYES

FULL MOON ABOVE

I'LL BE THERE

record no. 3813



## PEGGY LEE

orch. cond. by Nelson Riddle

LISTEN TO THE  
ROCKIN' BIRD

UNINVITED DREAM

record no. 3811



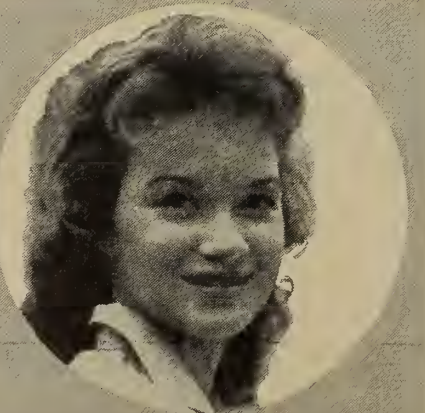
## SUE RANEY

PLEASE HURRY HOME  
orch. cond. by Warren Barker

DON'T TAKE MY  
HAPPINESS

with Bob Bain's Music

record no. 3806



# The Records Disk Jockeys Played Most

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

|    |   | Pos. | Last<br>Week |
|----|---|------|--------------|
| 1  | HONEYCOMB<br>JIMMIE RODGERS (Roulette)  | 2    |              |
| 2  | TAMMY<br>DEBBIE REYNOLDS (Coral)  | 1    |              |
| 3  | THAT'LL BE THE DAY<br>CRICKETS (Brunswick)  | 4    |              |
| 4  | DIANA<br>PAUL ANKA (ABC-Paramount)  | 3    |              |
| 5  | CHANCES ARE<br>JOHNNY MATHIS (Columbia)   | 6    |              |
| 6  | FASCINATION<br>JANE MORGAN (Kapp) — DICK JACOBS (Coral)                           | 5    |              |
| 7  | MR. LEE<br>BOBBETTES (Atlantic)   | 7    |              |
| 8  | (AND THAT/MY HEART) REMINDS ME<br>DELLA REESE (Jubilee)<br>KAY STARR (RCA Victor) | 8    |              |
| 9  | WHOLE LOT OF SHAKIN' GOING ON<br>JERRY LEE LEWIS (Sun)                            | 10   |              |
| 10 | REMEMBER YOU'RE MINE<br>PAT BOONE (Dot)   | 11   |              |
| 11 | LOTTA LOVIN'<br>GENE VINCENT (Capitol)  | 12   |              |
| 12 | RAINBOW<br>RUSS HAMILTON (Kapp)   | 14   |              |
| 13 | JUST BETWEEN YOU AND ME<br>CHORDETTES (Cadence)                                   | 9    |              |
| 14 | HULA LOVE<br>BUDDY KNOX (Roulette)  | 15   |              |
| 15 | WAKE UP LITTLE SUSIE<br>EVERLY BROTHERS (Cadence)                                 | 40   |              |
| 16 | LIPS OF WINE<br>ANDY WILLIAMS (Cadence)   | 22   |              |
| 17 | BLACK SLACKS<br>SPARKLETONES (ABC-Paramount)                                      | 24   |              |
| 18 | IN THE MIDDLE OF AN ISLAND<br>TONY BENNETT (Columbia)                             | 13   |              |
| 19 | HAPPY HAPPY BIRTHDAY BABY<br>TUNE WEAVERS (Checker)                               | 25   |              |
| 20 | MEAN WOMAN BLUES<br>ELVIS PRESLEY (RCA Victor)                                    | 21   |              |

21) MELODIE D'AMOUR. 22) AROUND THE WORLD. 23) MY ONE SIN. 24) MOONLIGHT SWIM. 25) YOU'RE MY ONE AND ONLY LOVE. 26) FRAULEIN. 27) IT'S NOT FOR ME TO SAY. 28) WITH YOU ON MY MIND. 29) AN AFFAIR TO REMEMBER. 30) WHITE SILVER SANDS. 31) REBEL. 32) MY SPECIAL ANGEL. 33) HUMPTY DUMPTY HEART. 34) I'M GONNA SIT RIGHT DOWN. 35) THERE'S A GOLDMINE IN THE SKY. 36) THE EYES OF GOD. 37) BON VOYAGE. 38) SEND FOR ME. 39) JUNE NIGHT. 40) PLAYTHING. 41) THIRD FINGER LEFT HAND. 42) LONG LONELY NIGHTS. 43) TWELFTH OF NEVER. 44) SOMETHING IN THE BANK FRANK. 45) I'LL REMEMBER TODAY. 46) PEANUTS. 47) GOODY GOODY. 48) SWINGING SWEETHEARTS. 49) ZIP ZIP. 50) TEDDY BEAR. 51) THERE'S ONLY YOU. 52) LOVE ME TO PIECES. 53) PLEASE MR. BROWN. 54) RAINTREE COUNTY. 55) BAND OF ANGELS. 56) TO THE AISLE. 57) SOFT SANDS. 58) PARTY. 59) FORGOTTEN DREAMS. 60) DEEP PURPLE; IT'S A WONDERFUL THING TO BE LOVED; BE BOP BABY.

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It's **EXCITING!**

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*and his orchestra*

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# DANSERO

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| NAME OF RECORD HERE | ARTIST OR BAND HERE |
|---------------------|---------------------|
| 1. ....             | .....               |
| 2. ....             | .....               |
| 3. ....             | .....               |
| 4. ....             | .....               |
| 5. ....             | .....               |
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| 7. ....             | .....               |
| 8. ....             | .....               |
| 9. ....             | .....               |
| 10. ....            | .....               |

#### List Your Top Ten "Western & Folk" Tunes Here

| NAME OF RECORD HERE | ARTIST OR BAND HERE |
|---------------------|---------------------|
| 1. ....             | .....               |
| 2. ....             | .....               |
| 3. ....             | .....               |
| 4. ....             | .....               |
| 5. ....             | .....               |
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| 7. ....             | .....               |
| 8. ....             | .....               |
| 9. ....             | .....               |
| 10. ....            | .....               |

#### List Your Top Ten "Rhythm 'N Blues" Records Here

| NAME OF RECORD HERE | ARTIST OR BAND HERE |
|---------------------|---------------------|
| 1. ....             | .....               |
| 2. ....             | .....               |
| 3. ....             | .....               |
| 4. ....             | .....               |
| 5. ....             | .....               |
| 6. ....             | .....               |
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| 9. ....             | .....               |
| 10. ....            | .....               |

NAME .....

FIRM .....

ADDRESS .....

CITY ..... STATE .....



## Platter Spinner Patter

ALL ABOUT DISK JOCKEYS

Bill Bennett (WDGY-Minneapolis-St. Paul, Minn.) will appear on the Patti Page CBS TV'er, "The Big Record," October 16th. Bill, recently written up in "TV-Radio Mirror" is scheduled to leave Minneapolis for New York on October 14th to attend rehearsals for the show. . . . Alan Jeffory (KRIZ-Phoenix, Ariz.), who will have to give up his tag as the "Lonesome Bachelor" when he gets married October 27th, is running a highly successful contest to give him a new nickname. The prize: A weekend of Jeffory minding the baby, cooking the meals, cleaning the rugs, washing the car and other similar duties. . . . Phil Gordon (WALA-Mobile, Ala.) back from a flying trip to Europe where he tested for a part in a forthcoming Robert Mitchum flick and cut eight sessions to be released soon. Phil has a morning radio spot and a 4:30 to 6 PM weekday tv'er over WALA-TV, "Phil's Fun House," . . . Don Straus (KXLL-Missoula, Mont.) starting a "Teen-Age dancing Party" and would appreciate some suggestions from other deejays on how to get the best response from the kids. . . . Deejays will soon be getting copies



JOHNNY SANDISON  
(CKRM—  
Regina, Saskatchewan)

of a special album Count Basie has cut of originals by ork leader-conductor Neal Hefti. . . . According to Bob Gribben (KDTH-Dubuque, Iowa), Dubuque teenagers had their first "live" teen hop September 15th at the Melody Mill. The featured act, introduced by Bob, was Gene Vincent and His Blue Caps. Appearances have already been made by Jerry Lee Lewis, the Glen Miller ork directed by Ray McKinley and skedded for October 27th, Guy Lombardo (soft music must be coming back!) . . . George Wilson and Max Mace, both of WMRB-Greenville, S.C., have their first release out on the Maxwell label, the Five Kids with "Carolyn" and "Oh Babe." The two platter spinners also have new shows, George with an 11 AM to Noon spot, "Wilson At Random," Max with a six night a week, 8 to 11 PM stint from a drive-in.

\* \* \* \* \*

Herb Oscar Anderson (WABC-New York), WABC morning man, reports an excellent mail response to the Jimmy Dean waxing on Columbia, "Deep Blue Sea." . . . Johnny Michaels (WOKY-Milwaukee, Wisc.) opened "The Everleigh," a new nitery in Milwaukee, working a night club for the first time. The deejay did three shows a night that included impersonations, skits, etc. . . . Ernie Stone (WMCA-New York) says he doesn't remember when the station last had a flood of so many calls come after playing the disk of new artist Andy Quinn on Decca, "Back To School Again Blues." . . . Ernie Forrester (KALV-Alva, Okla.) was the winning disk jockey in a state-wide contest sponsored by Rose Records and based on its initial release, "The Oklahoma Waltz" by the We're Not Sisters. Listeners were asked to send in their reasons for liking the disk to their favorite deejay. The platter spinner to whom the winning entry was submitted received a \$25 Savings Bond and the winning contestant \$50 in cash. . . . Seventeen year old Bob Fuller conducts a "Breakfast Special" from 6 to 8:30 AM over WNBP-Newburyport, Mass., then goes to Newburyport High School and after school returns to WNBP to host the "Bob Fuller Show" from 3 to 6:30 PM. In addition, he also does a taped Sunday show. Bob would appreciate taped station breaks from disk personalities. . . . Ralph Emery, formerly of WMAK-Nashville, Tenn., is not with WKDA-Nashville as reported, but can be reached at Emery Enterprises; 1506 8th Ave. South; Nashville, Tenn. . . . Johnny Sandison (CKRM-Regina, Saskatchewan, Canada) reports a couple of "sleepers" in his area. They are "Knocking At My Baby's Door" by Alice Lon (Brunswick) and Dan Belloc's "Dancero." . . . Al Radka (KFRE-Fresno, Calif.) and wife celebrated their fifteenth wedding anniversary at the Thunderbird in Las Vegas. Al interviewed Ella Logan there, who was headlining the act.



AL RADKA  
(KFRE—Fresno, Calif.)

bird in Las Vegas. Al interviewed Ella Logan there, who was headlining the act.

\* \* \* \* \*

Jim Holt (WICE-Providence, R.I.) began a Saturday "Teen Time Dance Party" over WHYN-TV-Springfield-Holyoke, Mass. September 14th. The program features teenage games, dancing, prizes and live talent. Jim has a weekday and Sunday stint on WICE. . . . Jack M. Beebe, formerly of the "Ted Steele Show" has been inducted into the U.S. Armed Forces. . . . Norm Page (WCAR-Detroit, Mich.) writes that the Connie Francis-Marvin Rainwater duet on MGM, "You, My Darling, You" looks like it could be a winner. . . . WSNY-Schenectady, N.Y., writes Program Director Sina Vacca, celebrated its fifteenth anniversary recently. The station came in first in audience preference according to an April Pulse Survey. . . . The current line-up at WGH-Newport News, Va. consists of Bill Walker, Lou Nelson, Frank Drake, Lyle Allen and Bud Buhler. George Williams (WMAK-Nashville) in New York taking in the sights.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



# KATHY BARRR

**"A GREAT  
NEW  
PERSONALITY"**

*makes  
her  
Disc Debut  
with 2  
Terrific  
Sides*



**A SLIP OF  
THE LIP**

*with orchestra and chorus  
under the direction  
of Jerry Fielding*

**WELCOME  
MAT**

*with orchestra  
under the direction  
of Jerry Fielding*

47/20-7036



**RCA VICTOR**  
TRADE MARK RADIO CORPORATION OF AMERICA





IT HAS ALL THE  
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FOR  
NO. 1



Bill  
Darnel

RECIPES  
FOR LOVE

JUBILEE No. 5298

jubilee records

1650 BROADWAY, N. Y. C.  
COLUMBUS 5-8335

A PRODUCT OF JAY-GEE RECORDS



Top Selling Records

Reported by

Retail  
Outlets

From Coast to Coast

BROADWAY MUSIC  
New York, N. Y.

1. Around The World (Mantovani)
2. Fascination (J. Morgan)
3. Chances Are (J. Mathis)
4. Rainbow (R. Hamilton)
5. Tammy (D. Reynolds)
6. Please Mr. Brown (Vaughan)
7. Cool Shake (Del-Vikings)
8. Sitting On Top Of The World (J. Mar)
9. Only Because (Platters)
10. Send For Me (N. Cole)

RICHLOY ONE STOP  
Philadelphia, Pa.

1. Tammy (D. Reynolds)
2. Honeycomb (J. Rodgers)
3. Diana (P. Anka)
4. That'll Be The Day (Crickets)
5. Fascination (D. Jacobs)
6. Whole Lot Of Shakin' Going On (J. L. Lewis)
7. Middle Of An Island (T. Bennett)
8. Remember You're Mine (P. Boone)
9. Rainbow (R. Hamilton)
10. White Silver Sands (Rondo)

MADRONA RECORDS  
Portland, Ore.

1. That'll Be The Day (Crickets)
2. I'm Available (M. Rayburn)
3. Diana (P. Anka)
4. Keep A-Knockin' (L. Richard)
5. Whole Lot Of Shakin' Going On (J. L. Lewis)
6. Mr. Lee (Bobbettes)
7. Black Slacks (Sparkletones)
8. Hula Love (B. Knox)
9. Love Has Finally Come My Way (F. Young)
10. Fraulein (B. Helms)

YEAGERS MUSIC SHOP  
Baltimore, Md.

1. Fascination (J. Morgan)
2. Tammy (D. Reynolds)
3. Remember You're Mine (P. Boone)
4. Honeycomb (J. Rodgers)
5. Mean Woman Blues (Presley)
6. Rockin' Pneumonia (Smith)
7. Keep A-Knockin' (L. Richard)
8. That'll Be The Day (Crickets)
9. Fraulein (D. Estes)
10. Whole Lot Of Shakin' Going On (J. L. Lewis)

BOSTON RECORD DIST.  
Boston, Mass.

1. Diana (P. Anka)
2. Honeycomb (J. Rodgers)
3. Fascination (J. Morgan)
4. Bon Voyage (J. Harper)
5. Rainbow (R. Hamilton)
6. Hula Love (B. Knox)
7. Loving You (E. Presley)
8. Chances Are (J. Mathis)
9. Rebel (C. Jarvis)
10. Be Bop Baby (R. Nelson)

STAMPFLI'S RECORD ROOM  
Reno, Nevada

1. Diana (P. Anka)
2. Whole Lot Of Shakin' Going On (J. L. Lewis)
3. Tammy (D. Reynolds)
4. Just Between You And Me (Chordettes)
5. That'll Be The Day (Crickets)
6. Mr. Lee (Bobbettes)
7. Honeycomb (J. Rodgers)
8. Teddy Bear (E. Presley)
9. Searchin' (Coasters)
10. Rainbow (R. Hamilton)

NORTH MAIN  
RECORD SHOP  
Houston, Texas

1. Whole Lot Of Shakin' Going On (J. L. Lewis)
2. Honeycomb (J. Rodgers)
3. Diana (P. Anka)
4. Chances Are (J. Mathis)
5. To The Aisle (S Satins)
6. Happy Happy Birthday Baby (Tune Weavers)
7. Is It Wrong (W. Mack)
8. Fascination (Troubadors)
9. Mr. Lee (Bobbettes)
10. Remember You're Mine (P. Boone)

ROSE RADIO  
Chicago, Ill.

1. Diana (P. Anka)
2. Mr. Lee (Bobbettes)
3. Happy Happy Birthday Baby (Tune Weavers)
4. That'll Be The Day (Crickets)
5. Fascination (J. Morgan)
6. Honeycomb (J. Rodgers)
7. Black Slacks (Sparkletones)
8. Whole Lot Of Shakin' Going On (J. L. Lewis)
9. Tammy (D. Reynolds)
10. And That Reminds Me (Starr)

PARKER STUDIO RECORDS  
Ft. Walton Beach, Fla.

1. Mr. Lee (Bobbettes)
2. Diana (P. Anka)
3. Tammy (D. Reynolds)
4. Keep A-Knockin' (L. Richard)
5. That'll Be The Day (Crickets)
6. Honeycomb (J. Rodgers)
7. Darling It's Wonderful (Lovers)
8. Remember You're Mine (P. Boone)
9. Rainbow (R. Hamilton)
10. Wake Up Little Susie (Everly Bros.)

GIFT MART MUSIC CENTER  
Jamaica, L.I., N.Y.

1. Tammy (D. Reynolds)
2. That'll Be The Day (Crickets)
3. Chances Are (J. Mathis)
4. Honeycomb (J. Rodgers)
5. Whole Lot Of Shakin' Going On (J. L. Lewis)
6. Can I Come Over Tonight (Velours)
7. How I Love You (C. Alaimo)
8. Cool Shake (Del-Vikings)
9. My One Sin (4 Coins)
10. Please Mr. Brown (Vaughan)

DEW MUSIC CO.  
Monroe, La.

1. Swanee River Rock (Tops)
2. Diana (P. Anka)
3. First Kiss (N. Petty)
4. Flatfoot Sam (O. Wills)
5. Happy Happy Birthday Baby (Tune Weavers)
6. Mr. Lee (Bobbettes)
7. That'll Be The Day (Crickets)
8. Honeycomb (J. Rodgers)
9. Sick And Tired (C. Kenner)
10. Humpty Dumpty Heart (L. Baker)

STEPHENSON MUSIC CO.  
Raleigh, N. C.

1. Honeycomb (J. Rodgers)
2. Diana (P. Anka)
3. That'll Be The Day (Crickets)
4. Star Dust (B. Ward)
5. Mr. Lee (Bobbettes)
6. Tammy (D. Reynolds)
7. Twelfth Of Never (J. Mathis)
8. Remember You're Mine (P. Boone)
9. Around The World (Mantovani)
10. Be Bop Baby (R. Nelson)

KATZ DRUG CO.  
Kansas City, Mo.

1. That'll Be The Day (Crickets)
2. Honeycomb (J. Rodgers)
3. Whole Lot Of Shakin' Going On (J. L. Lewis)
4. Tammy (D. Reynolds)
5. Remember You're Mine (P. Boone)
6. Jailbait (A. Williams)
7. One And Only Love (Nelson)
8. Hula Love (B. Knox)
9. Wake Up Little Susie (Everly Bros.)
10. Diana (P. Anka)

ANDERSON'S MUSIC  
Red Bank, N. J.

1. Wake Up Little Susie (Everly Bros.)
2. Happy Happy Birthday (Tune Weavers)
3. Hula Love (B. Knox)
4. Whole Lot Of Shakin' Going On (J. L. Lewis)
5. Alone (Sheppard Sisters)
6. That'll Be The Day (Crickets)
7. My One And Only Love (R. Nelson)
8. Diana (P. Anka)
9. Tammy (D. Reynolds)
10. Honeycomb (J. Rodgers)

CALIFORNIA MUSIC CO.  
Los Angeles, Calif.

1. Diana (P. Anka)
2. Honeycomb (J. Rodgers)
3. Whole Lot Of Shakin' Going On (J. L. Lewis)
4. Rainbow (R. Hamilton)
5. Tammy (D. Reynolds)
6. Fascination (J. Morgan)
7. Chances Are (J. Mathis)
8. That'll Be The Day (Crickets)
9. Mr. Lee (Bobbettes)
10. Just Between You And Me (Chordettes)

GRAND RECORDS  
Detroit, Mich.

1. Chances Are (J. Mathis)
2. Fascination (J. Morgan)
3. Tammy (D. Reynolds)
4. And That Reminds Me (D. Reese)
5. On The Street Where You Live (J. Jones)
6. Just Between You And Me (Chordettes)
7. Honeycomb (J. Rodgers)
8. Deep Purple (B. Ward)
9. Lips Of Wine (A. Williams)
10. Fraulein (S. Lawrence)

SOUTH HEIGHTS MUSIC  
Pittsburgh, Pa.

1. I'm Spinning (Del-Vikings)
2. Island In The Sun (Belafonte)
3. Honeycomb (J. Rodgers)
4. Diana (P. Anka)
5. That'll Be The Day (Crickets)
6. Chances Are (J. Mathis)
7. Zip Zip (Diamonds)
8. Whole Lot Of Shakin' Going On (J. L. Lewis)
9. Rainbow (R. Hamilton)
10. Long Lonely Nights (L. Anderson)

KOP'S PIANO HOUSE  
Great Falls, Mont.

1. That'll Be The Day (Crickets)
2. Twelfth Of Never (Mathis)
3. Diana (P. Anka)
4. Moonlight Swim (T. Perkins)
5. Hula Love (B. Knox)
6. Happy Happy Birthday Baby (Tune Weavers)
7. Fascination (J. Morgan)
8. Lotta Lovin' (G. Vincent)
9. Remember You're Mine (Boone)
10. Rainbow (R. Hamilton)

SONG SHOP  
Cincinnati, Ohio

1. Honeycomb (J. Rodgers)
2. Diana (P. Anka)
3. That'll Be The Day (Crickets)
4. Chances Are (J. Mathis)
5. Mr. Lee (Bobbettes)
6. Tammy (D. Reynolds)
7. Be Bop Baby (R. Nelson)
8. Whole Lot Of Shakin' Going On (J. L. Lewis)
9. Rainbow (R. Hamilton)
10. Goldmine In The Sky (P. Boone)

BOWMAN'S  
Bridgeport, Conn.

1. That'll Be The Day (Crickets)
2. Tammy (D. Reynolds)
3. Wake Up Little Susie (Everly Bros.)
4. Honeycomb (J. Rodgers)
5. Fascination (J. Morgan)
6. Zip Zip (Diamonds)
7. You Shouldn't Do That (S. Mineo)
8. Around The World (Young)
9. Hula Love (B. Knox)
10. Chances Are (J. Mathis)

PAT'S RECORD SHOP  
Richmond, Va.

1. Honeycomb (J. Rodgers)
2. Diana (P. Anka)
3. Mr. Lee (Bobbettes)
4. Around The World (Mantovani)
5. Happy Happy Birthday Baby (Tuneweavers)
6. Fascination (J. Morgan)
7. Chances Are (J. Mathis)
8. White Silver Sands (Rondo)
9. Tonight, Tonight (Mello-Kings)
10. My Special Angel (Sonny Land Trio)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"





# Juke Box Regional Record Report

The Top Ten Records — City by City

## New York, N. Y.

1. Tammy (D. Reynolds)
2. Chances Are (J. Mathis)
3. That'll Be The Day (Crickets)
4. Wake Up Little Susie (Everlys)
5. An Affair To Remember (V. Damone)
6. Fascination (J. Morgan)
7. Please Mr. Brown (Vaughan)
8. Happy Happy Birthday Baby (Tune Weavers)
9. Diana (P. Anka)
10. Honeycomb (J. Rodgers)

## Chicago, Ill.

1. That'll Be The Day (Crickets)
2. Whole Lot Of Shakin' Going On (J. L. Lewis)
3. Honeycomb (J. Rodgers)
4. Fascination (J. Morgan)
5. Diana (P. Anka)
6. Mr. Lee (Bobbettes)
7. Chances Are (J. Mathis)
8. Happy Happy Birthday Baby (Tune Weavers)
9. Tammy (D. Reynolds)
10. Wake Up Little Susie (Everlys)

## Los Angeles, Calif.

1. Tammy (D. Reynolds)
2. Diana (P. Anka)
3. Honeycomb (J. Rodgers)
4. Chances Are (J. Mathis)
5. Send For Me (N. Cole)
6. Fascination (Morgan/Carroll)
7. It's Not For Me To Say (J. Mathis)
8. Whole Lot Of Shakin' Going On (J. L. Lewis)
9. That'll Be The Day (Crickets)
10. I'm Gonna Sit Right Down (B. Williams)

## New Orleans, La.

1. Diana (P. Anka)
2. Tammy (D. Reynolds)
3. Fascination (Troubadors)
4. Chances Are (J. Mathis)
5. With You On My Mind (N. Cole)
6. Rainbow (R. Hamilton)
7. It's Not For Me To Say (J. Mathis)
8. White Silver Sands (Rondo)
9. Honeycomb (J. Rodgers)
10. Remember You're Mine (P. Boone)

## Milwaukee, Wis.

1. Honeycomb (J. Rodgers)
2. Diana (P. Anka)
3. Tammy (D. Reynolds)
4. Wake Up Little Susie (Everlys)
5. That'll Be The Day (Crickets)
6. Lips Of Wine (A. Williams)
7. Lotta Lovin' (G. Vincent)
8. Whole Lot Of Shakin' Going On (J. L. Lewis)
9. Just Between You And Me (Chordettes)
10. Chances Are (J. Mathis)

## Philadelphia, Pa.

1. Fascination (Morgan/Jacobs)
2. Honeycomb (J. Rodgers)
3. Tammy (D. Reynolds)
4. And That Reminds Me (D. Reese)
5. Bon Voyage (J. Harper)
6. Whole Lot Of Shakin' Going On (J. L. Lewis)
7. Rainbow (R. Hamilton)
8. Just Between You And Me (Chordettes)
9. Chances Are (J. Mathis)
10. Diana (P. Anka)

## Seattle, Wash.

1. That'll Be The Day (Crickets)
2. Honeycomb (J. Rodgers)
3. Mr. Lee (Bobbettes)
4. Hula Love (B. Knox)
5. Lotta Lovin' (G. Vincent)
6. Diana (P. Anka)
7. Just Between You And Me (Chordettes)
8. Tammy (D. Reynolds)
9. Mean Woman Blues (Presley)
10. You're My One And Only Love (R. Nelson)

## Cleveland, Ohio

1. Honeycomb (J. Rodgers)
2. Chances Are (J. Mathis)
3. Diana (P. Anka)
4. Whole Lot Of Shakin' Going On (J. L. Lewis)
5. Wake Up Little Susie (Everlys)
6. Lotta Lovin' (G. Vincent)
7. My Special Angel (Helms)
8. My One Sin (Four Coins)
9. Reet Petite (J. Wilson)
10. Fascination (J. Morgan)

## Denver, Colo.

1. That'll Be The Day (Crickets)
2. Honeycomb (J. Rodgers)
3. Tammy (D. Reynolds)
4. Chances Are (J. Mathis)
5. Remember You're Mine (P. Boone)
6. Rainbow (R. Hamilton)
7. Fascination (Carroll/Shore)
8. Lotta Lovin' (G. Vincent)
9. Diana (P. Anka)
10. Whole Lot Of Shakin' Going On (J. L. Lewis)

## Houston, Tex.

1. Honeycomb (J. Rodgers)
2. Whole Lot Of Shakin' Going On (J. L. Lewis)
3. Diana (P. Anka)
4. That'll Be The Day (Crickets)
5. Fascination (Troubadors)
6. Cool Shake (Del-Vikings)
7. Mr. Lee (Bobbettes)
8. Lotta Lovin' (G. Vincent)
9. Chances Are (J. Mathis)
10. To The Aisle (Five Satins)

## Minneapolis, Minn.

1. That'll Be The Day (Crickets)
2. Honeycomb (J. Rodgers)
3. Lotta Lovin' (G. Vincent)
4. Diana (P. Anka)
5. Wake Up Little Susie (Everlys)
6. Mr. Lee (Bobbettes)
7. Peanuts (L. Joe)
8. Rainbow (R. Hamilton)
9. Tammy (D. Reynolds)
10. Chances Are (J. Mathis)

## Boston, Mass.

1. Fascination (J. Morgan)
2. Rainbow (R. Hamilton)
3. Diana (P. Anka)
4. Bon Voyage (J. Harper)
5. Honeycomb (J. Rodgers)
6. Tammy (D. Reynolds)
7. Chances Are (J. Mathis)
8. Hula Love (B. Knox)
9. That'll Be The Day (Crickets)
10. Wake Up Little Susie (Everlys)

## San Antonio, Tex.

1. Diana (P. Anka)
2. Whole Lot Of Shakin' Going On (J. L. Lewis)
3. That'll Be The Day (Crickets)
4. Honeycomb (J. Rodgers)
5. Rainbow (R. Hamilton)
6. Happy Happy Birthday Baby (Tune Weavers)
7. Fascination (Morgan/Troubadors)
8. Mr. Lee (Bobbettes)
9. Star Dust (B. Ward)
10. Tammy (D. Reynolds)

## Detroit, Mich.

1. Tammy (D. Reynolds)
2. Honeycomb (J. Rodgers)
3. Chances Are (J. Mathis)
4. Fascination (J. Morgan)
5. Happy Happy Birthday Baby (Tune Weavers)
6. And That Reminds Me (D. Reese)
7. That'll Be The Day (Crickets)
8. Lotta Lovin' (G. Vincent)
9. Mr. Lee (Bobbettes)
10. Just Between You And Me (Chordettes)

## Kansas City, Mo.

1. That'll Be The Day (Crickets)
2. Honeycomb (J. Rodgers)
3. Whole Lot Of Shakin' Going On (J. L. Lewis)
4. Tammy (D. Reynolds)
5. Remember You're Mine (P. Boone)
6. You're My One And Only Love (R. Nelson)
7. Diana (P. Anka)
8. Jailbait (A. Williams)
9. Hula Love (B. Knox)
10. Wake Up Little Susie (Everlys)

## Buffalo, N. Y.

1. Chances Are (J. Mathis)
2. Mr. Lee (Bobbettes)
3. Lotta Lovin' (G. Vincent)
4. That'll Be The Day (Crickets)
5. Black Slacks (Sparkletones)
6. Honeycomb (J. Rodgers)
7. Reet Petite (J. Wilson)
8. Love Has Finally Come My Way (F. Young)
9. My Special Angel (Helms)
10. Peanuts (L. Joe)

## Baltimore, Md.

1. Tammy (D. Reynolds)
2. That'll Be The Day (Crickets)
3. Remember You're Mine (P. Boone)
4. Honeycomb (J. Rodgers)
5. Whole Lot Of Shakin' Going On (J. L. Lewis)
6. Mr. Lee (Bobbettes)
7. Lotta Lovin' (G. Vincent)
8. Fascination (J. Morgan)
9. Mean Woman Blues (Presley)
10. Red Cadillac (B. Luman)

## Pittsburgh, Pa.

1. Tammy (D. Reynolds)
2. That'll Be The Day (Crickets)
3. Honeycomb (J. Rodgers)
4. Chances Are (J. Mathis)
5. Remember You're Mine (P. Boone)
6. Diana (P. Anka)
7. Send For Me (N. Cole)
8. Whole Lot Of Shakin' Going On (J. L. Lewis)
9. Rainbow (R. Hamilton)
10. Fascination (J. Morgan)

## San Francisco, Calif.

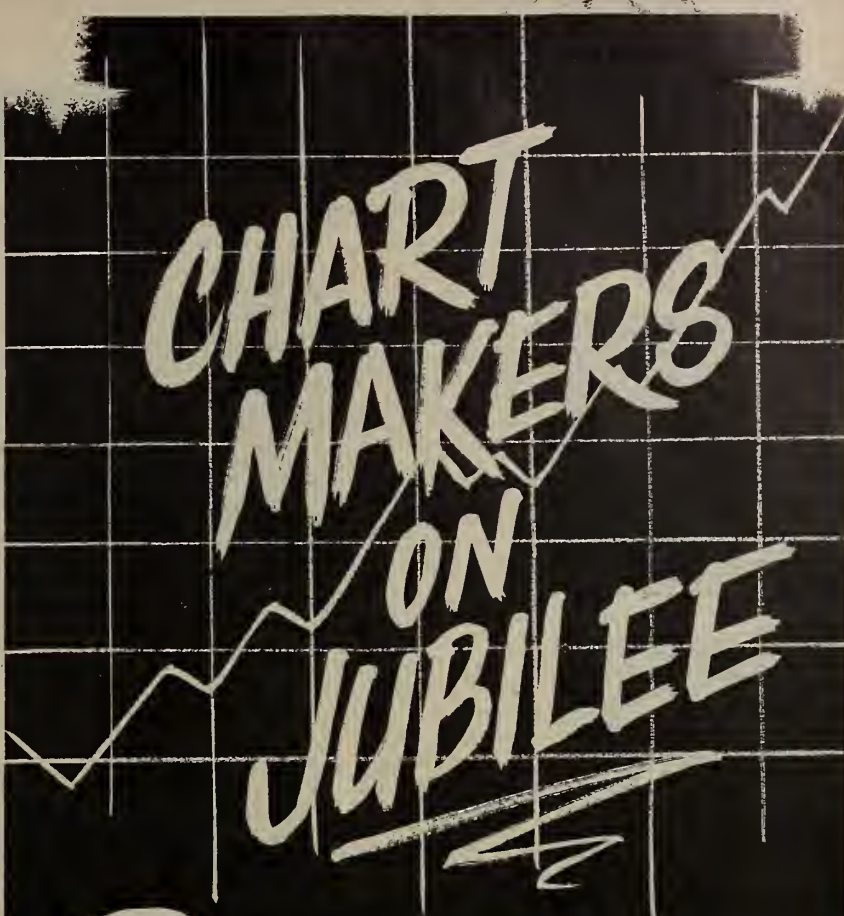
1. Diana (P. Anka)
2. That'll Be The Day (Crickets)
3. Honeycomb (J. Rodgers)
4. Fascination (D. Carroll)
5. Whole Lot Of Shakin' Going On (J. L. Lewis)
6. Tammy (D. Reynolds)
7. Mr. Lee (Bobbettes)
8. And That Reminds Me (D. Reese)
9. Rainbow (R. Hamilton)
10. Deserie (Charts)

## Cincinnati, Ohio

1. Honeycomb (J. Rodgers)
2. Diana (P. Anka)
3. That'll Be The Day (Crickets)
4. Tammy (D. Reynolds)
5. Chances Are (J. Mathis)
6. Mr. Lee (Bobbettes)
7. Whole Lot Of Shakin' Going On (J. L. Lewis)
8. Rainbow (R. Hamilton)
9. There's A Goldmine In The Sky (P. Boone)
10. Be Bop Baby (R. Nelson)

## Miami, Fla.

1. Honeycomb (J. Rodgers)
2. That'll Be The Day (Crickets)
3. Diana (P. Anka)
4. Mr. Lee (Bobbettes)
5. Black Slacks (Sparkletones)
6. Whole Lot Of Shakin' Going On (J. L. Lewis)
7. Wake Up Little Susie (Everlys)
8. Tammy (D. Reynolds)
9. Lips Of Wine (A. Williams)
10. Chances Are (J. Mathis)



**Della Reese**

**"THERE'S ONLY YOU"**  
and  
**"FORSAKING ALL OTHERS"**

JUBILEE 5297  
and "WHITE SILVER SANDS" JUBILEE 5288

**Della Reese**

**"AND THAT REMINDS ME"**

JUBILEE 5292

**Dick Haymes**

**"LONESOME AND SORRY"**

b/w

**"I'LL STILL BE TRUE"**

JUBILEE 5299



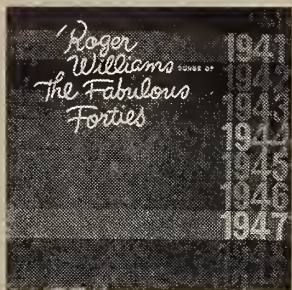
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# Album Reviews

## POPULAR

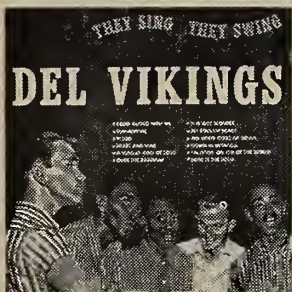


**"ROGER WILLIAMS: SONGS OF THE FABULOUS FORTIES"**—Kapp KXL-5003 (1-12" LP)  
The disk is tailored after Williams' long-time chart effort, "Songs Of The Fabulous Fifties" and an equal sales outlook can be predicted for this generous sampling of twenty-four of the forties big songs. Presented in the embellished, but melodic Williams' keyboard manner are such products of that decade as "Some Enchanted Evening," "To Each His Own," "Zip-A-Dee Doo-Dah," "Linda," "Laura" and "The Last Time I Saw Paris." The pianist is nicely backed by lush ork work. Columnist Jack O'Brien again tersely reviews the highlights of the ten years.



**"PAT'S GREAT HITS"**—Pat Boone—Dot DLP 3071 (1-12" LP)

Boone, who helped put a ballad style into the rock 'n roll beat, is represented on this Dot issue in a collection of single successes, most of which are in the r&r ballad area. Billed here are such Boone encores as "Friendly Persuasion," "Love Letters In The Sand," "Don't Forbid Me," and "I Almost Lost My Mind." Disk is a natural for chart honors.



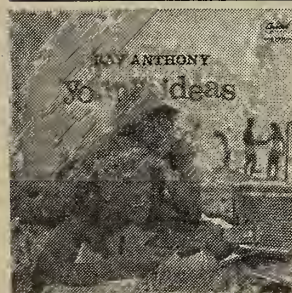
**"THEY SING . . . THEY SWING"**—Del Vikings—Mercury MG 20314 (1-12" LP)

The group is one of the hottest rock 'n roll combos on disks today ("Come Go With Me," "Whispering Bells"), and this set, featuring the boys in effective R&R beat treatments of mostly evergreen material could easily land on the charts. Some of the songs presented in either exciting or ballad beat form are "Heart And Soul," "Yours," "Summertime," and "Somewhere Over The Rainbow." Must stock attraction for the kids.



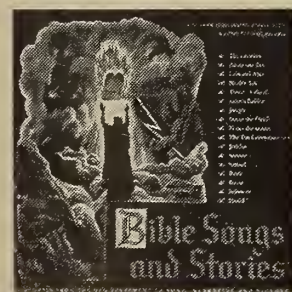
**"BILLY ECKSTINE—SARAH VAUGHAN SING THE BEST OF IRVING BERLIN"**—Mercury MG 20316 (1-12" LP)

The stylists, successfully paired in the recent single, "Passing Strangers" are heard in collection of melodies written by one of popular music's masters, Irving Berlin. With the exception of two solo stints by Eckstine on "All Of My Life" and "The Girl That I Marry," the two sing together with a swing gusto and sentimental charm. Other Berlin songs include "Isn't This A Lovely Day," "Always," "Cheek To Cheek" and "You're Just In Love." Waxing has excellent chart potential.



**"YOUNG IDEAS"**—Ray Anthony—Capitol T 866 (1-12" LP)

This disk is Anthony's seventeenth effort for Capitol and should prove a steady seller like most issues from the ork leader. Twelve durables are given a happy and lilting beat with the inclusion of cello section having its say on the pressings, too. Numbers include "Nice Work If You Can Get It," "Why Do I Love You?," "Just One Of Those Things," "Button Up Your Overcoat." Prime ork stock.



**"BIBLE SONGS AND STORIES"**—16 Stories From The Old Testament In Song, Narrative And Picture—Golden GRC-10 (1-12" LP)

This is a beautifully produced package devoted to sixteen tales from the Old Testament. The songs, written and effectively sung by Terry Gilkyson and a chorus are in a sprightly and warm spiritual vein. Their lyrics should be clearly understood by children. Added to the tuneful melodies is the accompanying booklet which repeats the stories ("The Creation," "Noah's Ark," "Samuel") in words and colorful pictures. The lyrics to the songs are also provided. A noteworthy presentation for the children's shelf.



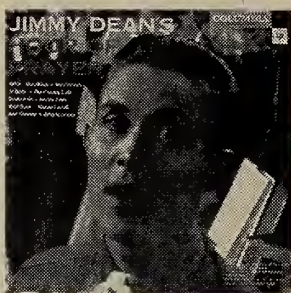
**"SWEET SEVENTEEN"**—The Ames Brothers With Bill Finegan And His Orchestra—RCA Victor LPM-1487 (1-12" LP)

The group, currently hitting the charts with "Melodie D'Amour," take on a bill of fare mostly from the forties, and ones which have generally been neglected. Sung with a fine ballad and beat approach are such items as "It Can't Be Wrong," "Oh What It Seemed To Be," "I Don't Know Why (I Just Do)," and "I Couldn't Sleep A Wink Last Night." Disk will appeal to a host of teens.



**"THE BEST OF EDDIE CANTOR"**—Vik LX-1119 (1-12" LP)

This is a sentimental vocal-narrative journey by the famed entertainer that should find favor with a wide audience. The presentation has Cantor singing and, in ten instances, introducing songs most easily associated with him. On the Cantor bill are such favorites as "Ida, Sweet As Apple Cider," "If You Knew Susie," "Margie" and "Makin' Whoopee." Henri Rene conducts the ork in both lush and sounds of the twenties arrangements.



**"JIMMY DEAN'S HOUR OF PRAYER"**—Jimmy Dean—Columbia CL 1025 (1-12" LP)

The country artist, who gained national recognition as a result of his successful TV shows, warmly sings a collection of hymns on his initial LP issue for Columbia. With vocal support from members of his TV cast, Dean expressively renders such numbers as "Rock Of Ages," "Take My Hand, Precious Lord," and "Beautiful Isle Of Somewhere." Many who have become Dean's audience will want this entry.



**"AROUND THE WORLD"**—Frankie Carle His Piano And Orchestra—RCA Victor LPM-1499 (1-12" LP)

With its "Around The World" tag, the waxing can take advantage of the pic and theme song of the same name currently making big noise. Pianist Carle and the ork offer twelve melodies representative of various lands ("Under The Bridges Of Paris," "Arabian Nights," "Too-ra Loo-ra Loo-ral") and, in most cases, invest them with a smart beat. Sales should be impressive.



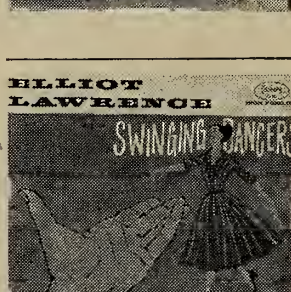
**"EDDIE 'THE OLD PHILOSOPHER' LAWRENCE"**—Coral CRL 57155 (1-12" LP)

The waxing is the second LP issue by the comic of "Old Philosopher" fame, and like the initial set humorously covers a variety of topics with versatility and wit. The Jack of all situations is represented with such routines as his lift-your-head-up-high philosophy in "The Deejays Philosopher," and satire on TV and the Academy Awards, "Television Highlights" and "Golden Boskos," respectively. Excellent party market potential.



**"MEET ME IN ST. LOUIS"**—"THE HARVEY GIRLS"—Judy Garland—Decca DL 8498 (1-12" LP)

This Decca re-issue of selections from two highly successful film musicals starring Miss Garland should meet with hearty sales approval from the performer's many fans. From "Meet Me In St. Louis," Miss Garland handles such bright spots from the score as "The Boy Next Door," "The Trolley Song," "Have Yourself A Merry Christmas," and a little known Rodgers-Hammerstein song, "Boys And Girls Like You." The star, assisted by Virginia O'Brien and Kenny Baker, is heard from on "The Harvey Girls" in "On The Atchison, Topeka And The Santa Fe," "It's A Great Big World" and "In The Valley."



**"ELLIOT LAWRENCE PLAYS FOR SWINGING DANCERS"**—The Elliot Lawrence Band—Fantasy 3246 (1-12" LP)

Lawrence and the crew present another in their Fantasy series of dance disks powered by a happy swing touch. On a bill consisting of reliable oldies ("I Could Write A Book," "Let's Fall In Love," "Stardust," etc.) and originals, the band brightly displays a cohesive and inventive attack. Personnel includes such excellent men as Al Cohn (tenor Sax); Urbie Green (trombone); and Nick Travis (trumpet). Lawrence provides some of the best swing sessions around.



**"FOR A LAZY AFTERNOON"**—Neil Wolfe At The Piano—Vik LX-1101 (1-12" LP)

This is an impressive start in the right mood music direction by ivory artist Neil Wolfe, who with a supple and sometimes soft swing touch entertains with twelve tasteful melodies. Wolfe's keyboard work is supported by a bass-drum-guitar trio that faithfully holds to the set's mood outlook. Material includes "My Funny Valentine," "Come Rain Or Come Shine," "Over The Rainbow," and "Lazy Afternoon." Fine mood sessions.





# Album Reviews



**"ALICE IN WONDERLAND"**—Music From The Score, Conducted By Camarata — Disneyland WDL-4015 (1-12" LP)

The precious songs from Disney's "Alice In Wonderland" full-length cartoon are received with delight by Camarata, his chorus and ork. Melodies on the program include "I'm Late," "All In A Golden Afternoon," "T'was Brillig," "How D'ye Do And Shake Hands" and "Unbirth-day Song." An inviting collection of songs children and adults alike will treasure.



**"AMERICAN COLLEGES SING STEPHEN FOSTER"**—Request RLP-8028 (1-12" LP)

The diskery issued an instrumental set on material by the famed composer, and here Request presents thirteen college vocal groups from Columbia University, Rutgers, Southern Methodist, Lafayette singing such melodies as "Beautiful Dreamer," "My Old Kentucky Home," and "Camptown Races" in excellent harmony. Appealing renditions of Foster's music.



**"THEODORE BIKEL SINGS SONGS OF ISRAEL"**—Elektra 132 (1-12" LP)

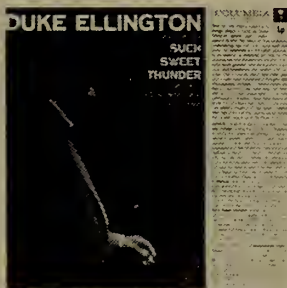
Actor-folk artist Bikel expertly performs eighteen Israeli folk-songs which are concerned with Biblical texts, tributes to the land and love. The songs are highly rhythmic, and Bikel's renditions show obvious affection and acquaintance with the selections. An accompanying booklet provides the Hebrew, phonetic translation of the Hebrew and English translation. A delightful attraction to folk music admirers.



**"ROMAN SPECTACULAR"**—Charles Magnante, Accordion-X Grand Award G. A. 33-361 (1-12" LP)

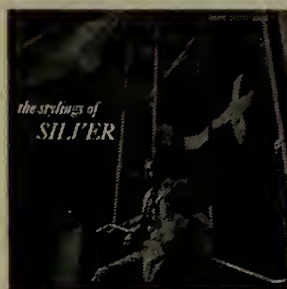
Magnante can handle the accordion with authority and with the bill of lively and sentimental Italian melodies he provides a disk of slick accordion artistry. A combo that includes such instrumentalists as Bob Haggart (bass); Dick Hyman (piano); Terry Snyder (drums) and Tony Motto-la (guitar) and Dick Dia (mandolin) are on hand to add to melodic proceedings. Songs include "Santa Lucia," "Funiculi, Fincula," "Ar-riverderci Roma," "Roman Guitar," etc.

## JAZZ



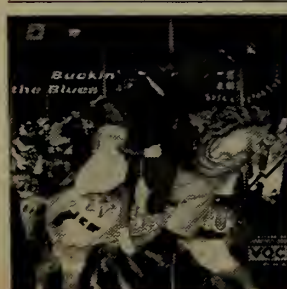
**"SUCH SWEET THUNDER"**—Duke Ellington And His Orchestra—Columbia CL 1033 (1-12" LP)

The disk is a performance of a suite penned by Ellington (dedicated to the Shakespearean Festival in Stratford, Ontario) and which sets in jazz ork terms descriptions of various Shakespearean characters and moods. As the Bard offers a multitude of character moods, so Ellington has imaginatively written a varied series of twelve colorful sketches, both carefree and compelling. The Ellington crew reads the opus beautifully. Great jazz issue.



**"THE STYLINGS OF SILVER"**—Horace Silver Quintet—Blue Note 1562 (1-12" LP)

The frequent Blue Note performer offers further evidence of his jazz know-how in this fine presentation of Silver's able quintet on a six tune bill that with the exception of the durable "My One And Only Love" was penned by Silver. Generally reflecting a blues pattern, the material provides solid ground for highly welcomed work by the Silver combo. Pianist Silver's co-artists here include Hank Mobley (tenor sax); Art Farmer (trumpet); Teddy Kotick (bass) and Louis Hayes (drums). Excellent jazz issue.



**"BUCKIN' THE BLUES"**—Buck Clayton Septet—Vanguard VRS-8514 (1-12" LP)

The veteran trumpeter has assembled a first-rate ensemble for this issue, which features the jazzists in a series of expertly performed takes on a blues theme. In on the delectable doings here are such reliable artists as Hank Jones (piano); Jo Jo Jones (drums); Vic Dickenson (trombone); Aaron Bell (bass); Kenny Burrell (guitar) and Earle Warren (alto sax) and, of course, the authoritative Clayton horn. One of the fine blues sets of the year.



**"FATS SENT ME"**—Page Cavanaugh, Piano—Capitol T 879 (1-12" LP)

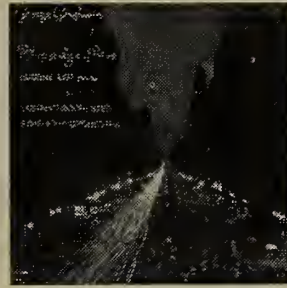
The disk is devoted to twelve tunes by the late Fats Waller, eleven of which have never been recorded before. Waller's music has an irrepressible quality and the Cavanaugh interpretations, with solid combo support, delightfully catch its spirited make-up. "Squeeze Me" is the waxing's only well known Waller composition. Contagious music expertly interpreted.



**"THIS IS NEW"** Kenny Drew Quintet/Quartet—Riverside FRLP 12-236 (1-12" LP)

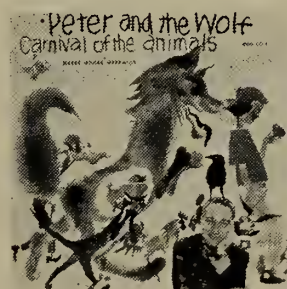
The entry contains seven sessions, three performed with a quintet, four with quartet setting, headed by pianist Kenny Drew. On both counts the crews (the same on the two settings, minus Mobley on tenor sax in the quartet cuts) perform with class musicianship as they take on a group of four evergreens and three originals. Trumpeter Donald Byrd is given lots of room to move engagingly about. Save a good spot on the jazz shelf for this item.

## CLASSICAL



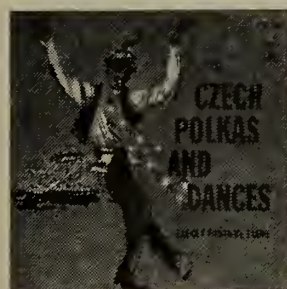
**GERSHWIN: Concerto In F**—Rhapsody In Blue—Eugene List, Piano—Eastman-Rochester Orchestra—Howard Hanson, Conducting—Mercury MG 50138 (1-12" LP)

This is the first Mercury pressing on the Gershwin classics and is notable for pianist List's understanding, the able Howard Hanson directed orchestra support, and the very hi-fi sound. Both the "Concerto In F" and "The Rhapsody In Blue" are met by the keyboard artist with a sharp sense for their jazz rhythms and many moments of lyrical appeal. Though the set has to contend with entries by Levant, the likes of Pennario and Gould on the two compositions, it has much to offer the purchaser.



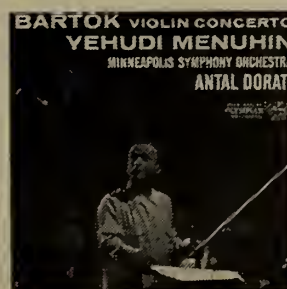
**PROKOFIEFF: Peter And The Wolf**—SAINT-SAENS: Carnival Of The Animals—Garry Moore, Narrator—Philharmonic Symphony Orchestra Of London—Conducted By Arthur Rodzinski—Vienna State Opera Orchestra—Conducted By Hermann Scherchen—Westminster XWN 18525 (1-12" LP)

These two wondrous classical compositions for children are represented by a host of versions in the catalogue and though the competition is keen the popularity of narrator Garry Moore will influence many purchases in this direction. Rodzinski and the Philharmonic of London perform the Prokofieff work, Scherchen leads the Vienna State Opera Orchestra on the Saint-Saens opus, which also includes actual animal sounds (courtesy of the Bronx Zoo) complementing their orchestral counterpart.



**SMETANA: Czech Polkas And Dances**—Rudolf Firkusny, Piano—Capitol P 8372 (1-12" LP)

This collection of inviting Czech dances transcribed to the keyboard by Smetana make a rare LP appearance. Firkusny's skillful reading of the fourteen pieces display a warm affinity for their content. Though tempos vary, the numbers retain an engaging festive air. A pressing by a first-rate pianist that should prove a popular stock item.



**BARTOK: Violin Concerto**—Yehudi Menuhin, Violin—Minneapolis Symphony Orchestra—Antal Dorati, Conducting—Mercury MG 50140 (1-12" LP)

The disk was recorded soon after it had been performed by the same artist and orchestra at Carnegie Hall in February and is Menuhin's second pressing of the Bartok work. Bartok at both his lyrical and technical best features this challenging opus, and treats it masterfully. The composer's brilliant and difficult orchestrations are deftly handled by the orchestra and conducted by Dorati. A waxing the more avid violin concerto lovers will desire.



# Keyboard Specialist And Friend



NEW YORK—Ray Hartley, a new RCA Victor recording artist from Kellerberrin, Western Australia, recently returned from a visit to his native continent with this picture of one of his pet kangaroos. Hartley has resumed his piano playing at the Forest Hills Inn, Forest Hills, New York.

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SENDING YOU  
THIS RECORD"**

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**BOB DENTON**  
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**AMERICAN MUSIC, INC.**  
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## Public To Pick Next Smith Single

NEW YORK—Adhering to the old saw, "everybody wants to be an A&R man," Epic Records has keyed a national D.J.-Contest Promotion for the newest Somethin' Smith & the Red-heads LP to a genuine opportunity to name the coupling for the group's next single release. Merchandise Manager Walt Hayum and National Sales Manager William Nielsen have hatched an unusual series of twists on the disk jockey contest with awards for listeners, jockeys and stations.

Jockeys selected to conduct the contest in each area by distributors are asking listeners to: name their favorite coupling for a single release; guess the number of such singles that would be sold by the close of this year (if their choice wins and is made), and, finally to note the station and jockey's name.

Jockeys will award several albums daily during the week of the contest. The listener who selects the "right" coupling and comes closest in guess to the number sold in the period cited will win an "expenses-paid" trip to New York and be entertained by Something Smith.

The winning jockey will be awarded a \$200 merchandise certificate for any department store in his city. The next 29 prizes for listeners are free Epic albums. Second prize for jockeys is a \$100 merchandise certificate and 3rd through 10th prizes are \$50 worth of Epic Lp's of their selection. In addition, there will be a special prize for the station and the D.J. drawing the greatest mail response.

## Marshall's Program Schedule Expanded

NEW YORK—Jerry Marshall, deejay of station WMGM in New York, will be given more time on the air, it was announced last week by Raymond Katz, associate director in charge of programming and station management at WMGM.

Marshall will launch his new program schedule Monday, September 30th. The new "Jerry Marshall's Record Room" schedule will be from 10:00 AM to 1:00 PM Monday through Saturday



# Album Sure Shots

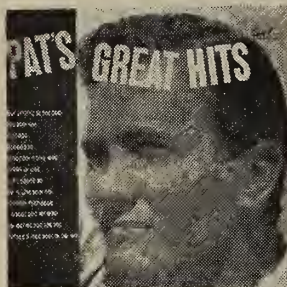
★ Also Available in EP



## EYDIE SWINGS THE BLUES

EYDIE GORME

(ABC-Paramount ABC-192)



## PAT'S GREAT HITS

PAT BOONE

(Dot DLP-3071)



## ★ FOUR FRESHMEN AND FIVE SAXES

FOUR FRESHMEN

(Capitol T-844 \* EAP 1, 2, 3-844)



## THE FABULOUS JIMMY DORSEY

(Fraternity F-1008)

## Williams Packs Stage Door



TORONTO—Just a few months ago, Jackie Rae's "Stage Door" opened in town. The above picture is an indication of the success the club has enjoyed. It was taken during the week Andy Williams played there. It's reported that for the first time in Toronto's nite club history police had to control the crowds trying to get in.

- 6 SMASH HITS!**
- "HAPPY HAPPY BIRTHDAY BABY"**  
THE TUNE WEAVERS  
CHECKER 872
- "THE BEATING OF MY HEART"**  
THE MOONGLOWS  
CHESS 1669
- "YEA YEA BABY"**  
BOBBY CHARLES  
CHESS 1670
- "WHAT ABOUT YOUR DAUGHTER"**  
J. B. LENOIR  
CHECKER 874
- "BABY BABY"**  
B/W "MRS. MERGUITORY'S DAUGHTER"  
DALE HAWKINS  
CHECKER 876

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# Best Selling Pop Albums

★ Also Available in EP

|    |   | Pos. Last Week |
|----|---|----------------|
| 1  | ★ AROUND THE WORLD IN EIGHTY DAYS<br>MOVIE SCORE (Decca DL 9046 * ED 836)   | 1              |
| 2  | ★ LOVING YOU<br>ELVIS PRESLEY (RCA Victor LPM-1515 * EPA 2-1515)  | 2              |
| 3  | ★ WHERE ARE YOU<br>FRANK SINATRA (Capitol W-855 * EAP 1, 2, 3-855, EBF 1, 2-855)                                      | 9              |
| 4  | ★ LOVE IS THE THING<br>NAT "KING" COLE (Capitol W-824 * EAP-1-824, 2-824, 3-824)                                      | 3              |
| 5  | ★ BELAFONTE SINGS OF THE CARIBBEAN<br>HARRY BELAFONTE (RCA Victor LPM-1505 * EPA-1-1505)                              | 4              |
| 6  | ★ MY FAIR LADY<br>BROADWAY CAST (Columbia OL 5090 * A 5090)   | 5              |
| 7  | ★ A SWINGIN' AFFAIR!<br>FRANK SINATRA (Capitol W 803 * EAP-1-803, 2-803, 3-803, 4-803)                                | 7              |
| 8  | MANTOVANI FILM ENCORES<br>MANTOVANI AND HIS ORCHESTRA (London LL-1700 * BEP-6320, 21, 22)                             | 6              |
| 9  | ★ WONDERFUL WONDERFUL<br>JOHNNY MATHIS (Columbia CL 1028* B-1028, 1, 2, 3)  | 8              |
| 10 | ★ VELVET BRASS<br>JACKIE GLEASON (Capitol W-859 * EAP-1, 2, 3, 4-859, EPF-1, 2-859)                                   | 13             |
| 11 | ★ THE PAJAMA GAME<br>MOVIE CAST (Columbia OL 5210 * A-5210)   | 10             |
| 12 | ★ OKLAHOMA<br>MOVIE CAST (Capitol SAO 595 * SDM 595)  | 16             |
| 13 | ★ WE GET LETTERS<br>PERRY COMO (RCA Victor LPM 1463 * EDA 1-1463)   | 11             |
| 14 | ★ FRED WARING AND THE PENNSYLVANIANS IN HI FI<br>Capitol W-845 * EAP-1, 2, 3, 4-845, EBF-1, 2-845)                    | 14             |
| 15 | ★ ROGER WILLIAMS: SONGS OF THE FABULOUS FIFTIES<br>ROGER WILLIAMS (Kapp KXL 5000* KE-714, 15, 16, 17, '18) (2-12" LP) | 12             |
| 16 | EYDIE SWINGS THE BLUES<br>EYDIE GORME (ABC-Paramount ABC-192)   | 25             |
| 17 | PAT'S GREAT HITS<br>PAT BOONE (Dot DLP-3071)  | —              |
| 18 | ★ FOUR FRESHMEN AND FIVE SAXES<br>FOUR FRESHMEN (Capitol T-844 * EAP 1, 2, 3-844)                                     | 22             |
| 19 | ★ DANCE TO THE MUSIC OF LESTER LANIN<br>(Epic LN 3340 * EG 7185)  | 15             |
| 20 | THIS IS NAT "KING" COLE<br>(Capitol T-870)  | 17             |
| 21 | EXOTICA<br>MARTIN DENNEY (Liberty LRP 3034)   | 19             |
| 22 | THE FABULOUS JIMMY DORSEY<br>(Fraternity F-1008)  | —              |
| 23 | PORT SAID<br>MOHAMMED EL-BAKKAR (Audio Fidelity AFLP 1833)  | 23             |
| 24 | ★ THE KING AND I<br>MOVIE CAST (Capitol W 740 * EAP 740)  | 24             |
| 25 | ★ HYMNS<br>TENNESSEE ERNIE FORD (Capitol T 756 * EAP-1-756, 2-756, 3-756)   | 20             |

## Green Contest Extended

SAN FRANCISCO, CAL.—Because of the tremendous response to San Francisco Records' B.I.G. (Bernie Is Great) contest, a contest being conducted by the diskery in conjunction with its latest LP "Bernie Green Plays More Than You Can Stand in Hi-Fi," San Francisco Records has extended the entry period for disk jockeys until October 7th.

By writing to Betty Boston at San Francisco Records, 217 Kearny St., San Francisco 8, Calif., each jockey will be sent complete information and rules of the contest in addition to a special 45 rpm sampler of music from the new Bernie Green LP.

The winning dee jay will receive a \$1,500 complete Ampex Stereo home music system.

The Bernie Green high fidelity release showcases his original score for the "Mister Peepers Show", many of his arrangements for the Sid Caesar TV show and Henry Morgan radio shows as well as other selections. Green was just appointed musical director of the General Motors 50th Anniversary TV spectacular to be seen this fall.

To further promote the LP, San Francisco Records is sending out streamers, special dee jay records, promotion kits for distributors and dealers, etc. Advertising will appear in trade and consumer publications. A 10 second teaser spot radio campaign will also be tried in test areas such as Chicago, Cincinnati, Los Angeles, Boston, New York and San Francisco. Co-op ads will be made available to shops requesting them.

The diskery has already received close to a thousand applications for contest rules from dee jays all across the country. Winners will be announced in the trade papers.

## Into Jazz City

NEW YORK—Teddy Wilson and Jimmy McPartland, begin an engagement on Tuesday, October 1st in the new headquarters of "Jazz City", New York.

## Southern Hospitality



ATLANTA—Recording and motion picture star, Sal Mineo, is greeted by WGST-Atlanta jockey, Paul Drew. The Epic song stylist, who was down South recently, plugging both his disks and flicks, sez that "southern hospitality is too much".

## Wax Discussion



CHICAGO—Audio Fidelity prexy, Sid Frey, discusses scheduled high fidelity waxing session with Jo Ann Miller, star attraction at the Empire Room of the Palmer House.

Jo Ann's master by Audio Fidelity will be produced on disk and stereo tape, according to Frey.

A SMASH  
**Jerry Lee Lewis**  
 "WHOLE LOT  
 OF SHAKIN'  
 GOIN' ON"  
 Sun 267

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 706 UNION ST.  
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**Dimitri Tiomkin** for  
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Robert Merrill R.C.A. Victor  
 Jack Pleis and Chorus  
 Decca Records

David Rose with Dean Jones  
 M.G.M. Records

Les Baxter and Chorus  
 Capitol Records

**"THE HAPPY LAND OF HUNZA"**

Robert Merrill R.C.A. Victor  
 Walter Schuman Singers  
 R.C.A. Victor

Tito Puente and Orchestra  
 R.C.A. Victor

**"KASHMIR"**

Hugo Winterhalter and Orchestra  
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**"SHALIMAR"**

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**SOUND TRACK ALBUM**  
 by R.C.A. Victor  
 MANY MORE TO COME

**M. WITMARK & SONS**





# Disk Jockey

## REGIONAL RECORD REPORTS



# Disk Jockey

## REGIONAL RECORD REPORTS

### Bill Rowan

- WCSS—Amsterdam, N. Y.
1. Lotta Lovin' (G. Vincent)
  2. Honeycomb (J. Rodgers)
  3. Whole Lot Of Shakin' Going On (J. L. Lewis)
  4. Wake Up Little Susie (Everlys)
  5. That'll Be The Day (Crickets)
  6. Diana (P. Anka)
  7. It's Not For Me To Say (J. Mathis)
  8. Tammy (D. Reynolds)
  9. Searchin' (Coasters)
  10. Teddy Bear (E. Presley)

### Sandy Jackson

- KOWH—Omaha, Neb.
1. Honeycomb (J. Rodgers)
  2. Diana (P. Anka)
  3. Rainbow (R. Hamilton)
  4. Whole Lot Of Shakin' Going On (J. L. Lewis)
  5. Remember You're Mine (P. Boone)
  6. Hula Love (B. Knox)
  7. In The Middle Of An Island (T. Bennett)
  8. Around The World (Mantovani)
  9. That'll Be The Day (Crickets)
  10. Tammy (D. Reynolds)

### Chuck Brinkman

- WELI—New Haven, Conn.
1. Wake Up Little Susie (Everlys)
  2. Happy Happy Birthday Baby (Tune Weavers)
  3. Black Slacks (Sparkletones)
  4. That'll Be The Day (Crickets)
  5. Twelfth Of Never (J. Mathis)
  6. Hula Love (B. Knox)
  7. Tammy (D. Reynolds)
  8. Deep Purple (B. Ward)
  9. Alone (Shepherd Sisters)
  10. My One Sin (Four Coins)

### Chuck Dougherty

- WQAM—Miami, Fla.
1. That'll Be The Day (Crickets)
  2. Honeycomb (J. Rodgers)
  3. Tammy (Ames Bros.)
  4. Chances Are (J. Mathis)
  5. Diana (P. Anka)
  6. Mr. Lee (Bobbettes)
  7. Lotta Lovin' (G. Vincent)
  8. Fascination (D. Jacobs)
  9. Short Fat Fannie (Williams)
  10. Whole Lot Of Shakin' Going On (J. L. Lewis)

### Freddie Owen

- WYMB—Manning, S. C.
1. Tammy (Ames Bros.)
  2. Diana (P. Anka)
  3. Remember You're Mine (P. Boone)
  4. In The Middle Of An Island (T. Bennett)
  5. It's Not For Me To Say (J. Mathis)
  6. Just Between You And Me (Chordettes)
  7. Send For Me (N. Cole)
  8. June Night (J. Dorsey)
  9. Around The World (Mantovani)
  10. White Silver Sands (Rondo)

### Joe Buerry

- WJWL—Georgetown, Del.
1. Remember You're Mine/There's A Goldmine In The Sky (P. Boone)
  2. Tammy (D. Reynolds)
  3. Fascination (J. Morgan)
  4. My Heart Reminds Me (Starr)
  5. Bon Voyage (J. Harper)
  6. It's Not For Me To Say (J. Mathis)
  7. An Affair To Remember (V. Damone)
  8. Whispering Bells (Del-Vikings)
  9. The Eyes Of God (Four Lads)
  10. I'm Gonna Sit Right Down (B. Williams)

### Chuck Olson

- KSO—Des Moines, Iowa
1. It's A Wonderful Thing To Be Loved (G. Grant)
  2. My Heart Reminds Me (Starr)
  3. Up Above My Head (Ray & Laine)
  4. Honeycomb (J. Rodgers)
  5. Hey You Face (Crewcuts)
  6. Love Me To Pieces (J. Corey)
  7. June Night (J. Dorsey)
  8. Marching Along With The Blues (P. Como)
  9. Tammy (D. Reynolds)
  10. Chances Are (J. Mathis)

### Johnny Magnus

- KGFJ—Los Angeles, Calif.
1. Gotta Have Something In The Bank, Frank (S. Allen)
  2. Fascination (D. Jacobs)
  3. Tammy (D. Reynolds)
  4. Precious Love (T. Leonetti)
  5. June Night (J. Dorsey)
  6. It's Not For Me To Say (J. Mathis)
  7. One Is A Lonely Number (M. Gold)
  8. House Of Heartaches (Carr)
  9. All the Way (F. Sinatra)
  10. There's Only You (D. Rondo)

### Mel Fine

- WICH—Norwich, Conn.
1. Tammy (D. Reynolds)
  2. Fascination (J. Morgan)
  3. Just Between You And Me (Chordettes)
  4. It's Not For Me To Say (J. Mathis)
  5. Around The World (Young)
  6. Please Mr. Brown (Vaughan)
  7. I'm Gonna Sit Right Down (B. Williams)
  8. With You On My Mind (N. Cole)
  9. Lips Of Wine (A. Williams)
  10. Fraulein (S. Lawrence)

### Arty Kay

- WVLK—Lexington, Ky.
1. Fascination (Troubadors/Morgan)
  2. Send For Me (N. Cole)
  3. Mr. Lee (Bobbettes)
  4. That'll Be The Day (Crickets)
  5. Tammy (D. Reynolds)
  6. Diana (P. Anka)
  7. Twelfth Of Never (J. Mathis)
  8. Colors (R. Clooney)
  9. I'll Remember Today (Page)
  10. With You On My Mind (N. Cole)

### Paul Coburn

- KLUB—Salt Lake City, Utah
1. Honeycomb (J. Rodgers)
  2. Diana (P. Anka)
  3. First Kiss (N. Petty)
  4. Lovers Rendezvous (Lancers)
  5. Fascination (D. Jacobs)
  6. Around The World (Young)
  7. That'll Be The Day (Crickets)
  8. Just Between You And Me (Chordettes)
  9. Love Me To Pieces (J. Corey)
  10. Hula Love (B. Knox)

### Jerry Roberts

- WAAT—Newark, N. J.
1. Let's Start All Over Again (T. Williams)
  2. Zip Zip (Diamonds)
  3. Tammy (D. Reynolds)
  4. Please Mr. Brown (Vaughan)
  5. Love Letters In The Sand (P. Boone)
  6. Gotta Have Something In The Bank Frank (B. Jaxon)
  7. Rainbow (B. Darnel)
  8. With You On My Mind (N. Cole)
  9. That'll Be The Day (Crickets)
  10. Passing Strangers (Vaughan & Eckstine)

### Alan Jeffery

- KRIZ—Phoenix, Ariz.
1. Diana (P. Anka)
  2. Fascination (D. Jacobs)
  3. In The Middle Of An Island (T. Bennett)
  4. I'm Gonna Sit Right Down (B. Williams)
  5. Tammy (D. Reynolds)
  6. Honeycomb (J. Rodgers)
  7. Remember You're Mine (P. Boone)
  8. It's Not For Me To Say (J. Mathis)
  9. Around The World (Mantovani)
  10. Sign Your Name With Love (A. Wayne)

### Art Barrett

- WSIG—Mount Jackson, Va.
1. Honeycomb (J. Rodgers)
  2. Tammy (D. Reynolds)
  3. Diana (P. Anka)
  4. In The Middle Of An Island (T. Bennett)
  5. Lotta Lovin' (G. Vincent)
  6. Chances Are (J. Mathis)
  7. Remember You're Mine (P. Boone)
  8. Just Between You And Me (Chordettes)
  9. Soft Sands (D. Collins)
  10. Fascination (D. Shore)

### Red Robinson

- CKWX—Vancouver, B.C., Can.
1. Mean Woman Blues (Presley)
  2. Honeycomb (J. Rodgers)
  3. Hula Love (B. Knox)
  4. Hot Dog (E. Presley)
  5. You're My One And Only Love (R. Nelson)
  6. Sitting On Top Of The World (J. Mar)
  7. Diana (P. Anka)
  8. Hardwood Floor (Strikes)
  9. I Sit In My Window (R. Miller)
  10. Lotta Lovin' (G. Vincent)

### Chuck Phillips

- WEMP—Milwaukee, Wis.
1. Famous Last Words (J. La Rosa)
  2. My Heart Reminds Me (K. Starr)
  3. Moonlight Swim (N. Noble)
  4. Melodie D'Amour (Ames Bros.)
  5. Chances Are (J. Mathis)
  6. Lips Of Wine (A. Williams)
  7. Tammy (D. Reynolds)
  8. Open Your Arms (J. Valli)
  9. It's A Wonderful Thing To Be Loved (G. Grant)
  10. Fraulein (S. Lawrence)

### Rick Rickard

- WGVM—Greenville, Miss.
1. Tammy (D. Reynolds)
  2. Honeycomb (J. Rodgers)
  3. Diana (P. Anka)
  4. Mr. Lee (Bobbettes)
  5. Rainbow (R. Hamilton)
  6. That'll Be The Day (Ravens)
  7. I'm Gonna Sit Right Down (B. Williams)
  8. Cure For The Blues (G. Mitchell)
  9. The Eyes Of God (Four Lads)
  10. Love Me To Pieces (J. Corey)

### John Haynes

- WDCR—Hanover, N. H.
1. Tammy (R. Hayman)
  2. It's Not For Me To Say (J. Mathis)
  3. Rainbow (R. Hamilton)
  4. White Silver Sands (Rondo)
  5. Fascination (J. Morgan)
  6. Bye Bye Love (Everlys)
  7. Around The World (Young)
  8. Love Me To Pieces (J. Corey)
  9. Bon Voyage (J. Harper)
  10. That'll Be The Day (Crickets)

### Karl Berg

- KWBB—Wichita, Kan.
1. Diana (B. Anka)
  2. Honeycomb (J. Rodgers)
  3. Hula Love (B. Knox)
  4. You're My One And Only Love (R. Nelson)
  5. When I Meet My Girl (T. Riggely)
  6. Whole Lot Of Shakin' Going On (J. L. Lewis)
  7. Lotta Lovin' (G. Vincent)
  8. Remember You're Mine (P. Boone)
  9. Rock Your Little Baby To Sleep (B. Knox)
  10. Twelfth Of Never (J. Mathis)

### Bill Walters

- WDUZ—Green Bay, Wis.
1. Diana (P. Anka)
  2. That'll Be The Day (Crickets)
  3. Honeycomb (J. Rodgers)
  4. Rainbow (R. Hamilton)
  5. Lotta Lovin' (G. Vincent)
  6. Just Between You And Me (Chordettes)
  7. You Shouldn't Do That (S. Mineo)
  8. Remember You're Mine (P. Boone)
  9. Fascination (Morgan/Carroll/Jacobs)
  10. Fraulein (Lawrence/Helms)

### Tony Rizz

- WFST—Caribou, Me.
1. Tammy (D. Reynolds)
  2. White Silver Sands (Bradley)
  3. June Night (J. Dorsey)
  4. Around The World (Mantovani)
  5. In The Middle Of An Island (T. Bennett)
  6. Send For Me (N. Cole)
  7. My Heart Reminds Me (Starr)
  8. Mr. Lee (Bobbettes)
  9. Lips Of Wine (A. Williams)
  10. Old Cape Cod (P. Page)

### Murray Jordan

- WLIB—New York, N. Y.
1. Fascination (J. Morgan)
  2. In The Middle Of An Island (T. Bennett)
  3. Tammy (D. Reynolds)
  4. Honeycomb (J. Rodgers)
  5. Mr. Lee (Bobbettes)
  6. Around The World (Mantovani)
  7. And That Reminds Me (Reese)
  8. Star Dust (B. Ward)
  9. Diana (P. Anka)
  10. Beautiful Weekend (E. Freeman)

### Bob Stevens

- KILT—Houston, Tex.
1. Honeycomb (J. Rodgers)
  2. Diana (P. Anka)
  3. Whole Lot Of Shakin' Going On (J. L. Lewis)
  4. That'll Be The Day (Crickets)
  5. Fascination (Troubadors)
  6. Cool Shake (Del-Vikings)
  7. Mr. Lee (Bobbettes)
  8. Mean Woman Blues (E. Presley)
  9. Over The Mountain (Johnnie & Joe)
  10. Just Between You And Me (Chordettes)

### Don Bell

- KIOA—Des Moines, Iowa
1. Honeycomb (J. Rodgers)
  2. Mr. Lee (Bobbettes)
  3. That'll Be The Day (Crickets)
  4. Tammy (D. Reynolds)
  5. Diana (P. Anka)
  6. Zip Zip (Diamonds)
  7. Sitting On Top Of The World (J. Mar)
  8. I Sit In My Window (R. Miller)
  9. To The Aisle (Five Satins)
  10. Rainbow (R. Hamilton)

### Jack Frost

- WSPR—Springfield, Mass.
1. Tammy (D. Reynolds)
  2. White Silver Sands (Rondo)
  3. Diana (P. Anka)
  4. Fascination (J. Morgan)
  5. Honeycomb (J. Rodgers)
  6. Black Slacks (J. Bennett)
  7. In The Middle Of An Island (T. Bennett)
  8. Mr. Lee (Bobbettes)
  9. Bon Voyage (J. Harper)
  10. Sand In My Shoes (Short)

### Conrad Patrick

- WCAR—Detroit, Mich.
1. And That Reminds Me (D. Reese)
  2. Chances Are (J. Mathis)
  3. I Keep Running Away From You (J. Griffin)
  4. Honeycomb (J. Rodgers)
  5. Just Between You And Me (Chordettes)
  6. On The Street Where You Live (J. Jones)
  7. Shake Me, I Rattle (Lennons)
  8. Beautiful Weekend (A. Anderson)
  9. Born To Love (T. Brewer)
  10. Lips Of Wine (A. Williams)

### Del Clark

- WJJD—Chicago, Ill.
1. Whole Lot Of Shakin' Going On (J. L. Lewis)
  2. Diana (P. Anka)
  3. That'll Be The Day (Ravens/Crickets)
  4. Honeycomb (J. Rodgers)
  5. Fascination (J. Morgan)
  6. Just Between You And Me (Chordettes)
  7. Tammy (D. Reynolds)
  8. Black Slacks (J. Bennett)
  9. Wonderful! Wonderful! (J. Mathis)
  10. Mr. Lee (Bobbettes)

### Keith Carrico

- KDSJ—Deadwood, S. Dak.
1. Lips Of Wine (A. Williams)
  2. Honeycomb (J. Rodgers)
  3. Old Cape Cod (P. Page)
  4. Tammy (D. Reynolds)
  5. Bye Bye Love (Everlys)
  6. Whole Lot Of Shakin' Going On (J. L. Lewis)
  7. Rainbow (R. Hamilton)
  8. Mr. Lee (Bobbettes)
  9. Remember You're Mine (P. Boone)
  10. Third Finger, Left Hand (E. Rodgers)

### Dave Stanton

- KOCY—Oklahoma City, Okla.
1. Chances Are (J. Mathis)
  2. That'll Be The Day (Crickets)
  3. In The Middle Of An Island (T. Bennett)
  4. Honeycomb (J. Rodgers)
  5. Diana (P. Anka)
  6. Love Me So I'll Know (J. Dean)
  7. Peanuts (L. Joe)
  8. Mr. Lee (Bobbettes)
  9. An Affair To Remember (V. Damone)
  10. Why Why (C. Smith)

### Lou Terri

- WEJM—Fitchburg, Mass.
1. There's A Goldmine In The Sky (P. Boone)
  2. Fascination (Jacobs/Morgan)
  3. Tammy (D. Reynolds)
  4. In The Middle Of An Island (T. Bennett)
  5. We Dream (J. Richards)
  6. Colors (R. Clooney)
  7. Cabin Of Dreams (Hilltoppers)
  8. Chances Are (J. Mathis)
  9. Fraulein (S. Lawrence)
  10. Band Of Angels (S. Vaughan)

### Earl McDaniel

- KLAC—Hollywood, Calif.
1. Lips Of Wine (A. Williams)
  2. My One Sin (Four Coins)
  3. Mr. Lee (Bobbettes)
  4. With You On My Mind (N. Cole)
  5. Mr. Fire Eyes (B. Guitar)
  6. Mean Woman Blues (Presley)
  7. Just Between You And Me (Chordettes)
  8. That'll Be The Day (Crickets)
  9. My Special Angel (B. Helms)
  10. Alone (Shepherd Sisters)

### Red Evans

- WTAL—Tallahassee, Fla.
1. Honeycomb (J. Rodgers)
  2. Diana (P. Anka)
  3. Tammy (D. Reynolds)
  4. That'll Be The Day (Ravens)
  5. Remember You're Mine (P. Boone)
  6. Twelfth Of Never (Mathis)
  7. Chances Are (J. Mathis)
  8. Send For Me (N. Cole)
  9. Lips Of Wine (A. Williams)
  10. Rainbow (R. Hamilton)

### Nick Nickson

- WBBF—Rochester, N. Y.
1. Diana (P. Anka)
  2. Tammy (Reynolds/Ames Bros.)
  3. Whole Lot Of Shakin' Going On (J. L. Lewis)
  4. Wake Up Little Susie (Everlys)
  5. Chances Are (J. Mathis)
  6. Honeycomb (J. Rodgers)
  7. That'll Be The Day (Crickets)
  8. Melodie D'Amour (Ames Bros.)
  9. My Special Angel (Helms)
  10. An Affair To Remember (V. Damone)

### Clifton "King Bee" Smith

- KCOH—Houston, Tex.
1. Lips Of Wine (A. Williams)
  2. Diana (P. Anka)
  3. That'll Be The Day (Crickets)
  4. Happy Happy Birthday Baby (Tune Weavers)
  5. Beautiful Weekend (G. Rene)
  6. Fascination (D. Jacobs)
  7. Mr. Lee (Bobbettes)
  8. And That Reminds Me (D. Reese)
  9. Star Dust (B. Ward)
  10. Black Slacks (Sparkletones)

### Bernie Bond

- WKCR—New York, N. Y.
1. Wake Up Little Susie (Everlys)
  2. Plaything (Todd/Newman)
  3. Chances Are (J. Mathis)
  4. Happy Happy Birthday Baby (Tune Weavers)
  5. Lips Of Wine (A. Williams)
  6. Black Slacks (Sparkletones)
  7. Have I Told You Lately That I Love You (R. Nelson)
  8. My Special Angel (B. Helms)
  9. Alone (Shepherd Sisters)
  10. Peanuts (L. Joe)

### Buddy Deane

- WITH—Baltimore, Md.
1. Tammy (D. Reynolds)
  2. That'll Be The Day (Crickets)
  3. Remember You're Mine (P. Boone)
  4. Whole Lot Of Shakin' Going On (J. L. Lewis)
  5. Honeycomb (J. Rodgers)
  6. Mr. Lee (Bobbettes)
  7. Lotta Lovin' (G. Vincent)
  8. Darling It's Wonderful (Lovers)
  9. Fascination (Morgan/Jacobs)
  10. Red Cadillac (B. Luman)

### Art Lane

- WLBR—Lebanon, Pa.
1. Whole Lot Of Shakin' Going On (J. L. Lewis)
  2. My Heart Reminds Me (Starr)
  3. Goody Goody (F. Lyman)
  4. J. D.'s Boogie Woogie (J. Dorsey)
  5. Long Lonely Nights (L. Andrews)
  6. Mean Woman Blues (Presley)
  7. You're My One And Only Love (R. Nelson)
  8. Lonesome Cowboy (Presley)
  9. Dino (S. Mineo)
  10. Plaything (T. Newman)

### George Cameron

- WEAY—Plattsburg, N. Y.
1. Chances Are (J. Mathis)
  2. Honeycomb (J. Rodgers)
  3. Tammy (D. Reynolds)
  4. My One Sin (Four Coins)
  5. Lips Of Wine (A. Williams)
  6. In The Middle Of An Island (T. Bennett)
  7. Whole Lot Of Shakin' Going On (J. L. Lewis)
  8. Lotta Lovin' (G. Vincent)
  9. Mr. Lee (Bobbettes)
  10. Diana (P. Anka)

### Al McKinley

- WPKI—Colorado Spgs., Colo.
1. Twelfth Of Never (J. Mathis)
  2. Remember You're Mine (P. Boone)
  3. Tammy (D. Reynolds)
  4. Honeycomb (G. Shaw)
  5. Diana (P. Anka)
  6. White Silver Sands (Rondo)
  7. Around The World (Fisher)
  8. Rebel (C. Jarvis)
  9. Long Lonely Nights (Kallen)
  10. Out Of Your Heart (Hagan)

### Jim Holt

- WICE—Providence, R. I.
1. Whole Lot Of Shakin' Going On (J. L. Lewis)
  2. That'll Be The Day (Crickets)
  3. Diana (P. Anka)
  4. Tammy (Reynolds/Ames Bros.)
  5. In The Middle Of An Island (T. Bennett)
  6. Rainbow (R. Hamilton)
  7. There's A Goldmine In The Sky/Remember You're Mine (P. Boone)
  8. Fascination (J. Morgan)
  9. Mr. Lee (Bobbettes)
  10. Honeycomb (J. Rodgers)

### Ken Garland

- WPOR—Portland, Me.
1. Fascination (J. Morgan)
  2. That'll Be The Day (Crickets)
  3. Remember You're Mine (P. Boone)
  4. Honeycomb (J. Rodgers)
  5. My Heart Reminds Me (Starr)
  6. Bon Voyage (J. Harper)
  7. Rainbow (R. Hamilton)
  8. An Affair To Remember (V. Damone)
  9. Zip Zip (Diamonds)
  10. What You've Done To Me (M. Marlo)

### Dick Drury

- WBRB—Mt. Clemens, Mich.
1. Diana (P. Anka)
  2. Chances Are (J. Mathis)
  3. Tammy (D. Reynolds)
  4. And That Reminds Me (D. Reese)
  5. Mr. Lee (Bobbettes)
  6. Think (5 Royales)
  7. That'll Be The Day (Crickets)
  8. Whole Lot Of Shakin' Going On (J. L. Lewis)
  9. Black Slacks (Sparkletones)
  10. Honeycomb (J. Rodgers)

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# Disk Jockey

## REGIONAL RECORD REPORTS



# Sure Shots

**Lou Nelson**  
WGH—Newport News, Va.

1. Whole Lot Of Shakin' Going On (J. L. Lewis)
2. Diana (P. Anka)
3. That'll Be The Day (Crickets)
4. Lotta Lovin' (G. Vincent)
5. Tammy (D. Reynolds)
6. Mr. Lee (Bobbettes)
7. Honeycomb (J. Rodgers)
8. Rainbow (R. Hamilton)
9. You're My One And Only Love (R. Nelson)
10. Remember You're Mine (P. Boone)

**Rob Randall**  
KRUX—Phoenix, Ariz.

1. Tammy (R. Hayman)
2. It's Not For Me To Say (J. Mathis)
3. Rainbow (B. Darnel)
4. Fascination (J. Morgan)
5. Plaything (T. Newman)
6. And That/My Heart Reminds Me (Reese/Hayman)
7. Send For Me (N. Cole)
8. Chances Are (J. Mathis)
9. An Affair To Remember (V. Damone)
10. Just Between You And Me (Chordettes)

**Charlie Simms**  
KVLC—Little Rock, Ark.

1. Honeycomb (J. Rodgers)
2. The First Kiss (N. Petty)
3. Rockin' Shoes (Ames Bros.)
4. Diana (P. Anka)
5. Cool Shake (Del-Vikings)
6. That'll Be The Day (Crickets)
7. Tammy (D. Reynolds)
8. To The Aisle (Five Satins)
9. In The Middle Of An Island (T. Bennett)
10. Remember You're Mine (P. Boone)

**Barrie Dunsmore**  
CKRM—Regina, Sask., Can.

1. Tammy (D. Reynolds)
2. Honeycomb (J. Rodgers)
3. Mr. Lee (Bobbettes)
4. Diana (P. Anka)
5. That'll Be The Day (Crickets)
6. It's Not For Me To Say (J. Mathis)
7. My Heart Reminds Me (Starr)
8. Fascination (J. Morgan)
9. Lotta Lovin' G. Vincent)
10. Hula Love (B. Knox)

**Bob Engel**  
WJW—Cleveland, Ohio

1. Remember You're Mine (P. Boone)
2. Tammy (D. Reynolds)
3. Honeycomb (J. Rodgers)
4. Chances Are (J. Mathis)
5. An Affair To Remember (V. Damone)
6. And That Reminds Me (D. Reese)
7. Lips Of Wine (A. Williams)
8. The Eyes Of God (Four Lads)
9. Forgotten Dreams (C. Stapleton)
10. My One Sin (Four Coins)

**Frank McCormack**  
WHWB—Rutland, Vt.

1. Just Between You And Me (Chordettes)
2. Tammy (D. Reynolds)
3. Fascination (Troubadors)
4. Remember You're Mine (Del-Vikings)
5. In The Middle Of An Island (T. Bennett)
6. Gotta Have Something In The Bank Frank (S. Allen)
7. That'll Be The Day (Crickets)
8. Diana (P. Anka)
9. Honeycomb (J. Rodgers)
10. Chances Are (J. Mathis)

**Mary Dee**  
WSID—Baltimore, Md.

1. Tammy (D. Reynolds)
2. And That Reminds Me (D. Reese)
3. Chances Are (J. Mathis)
4. Send For Me (N. Cole)
5. I'll Remember Today (Page)
6. All My Life (B. Eckstine)
7. You Made Me Love You (Sensations)
8. After (Batchelors)
9. Yesterday (D. Burton)
10. Recipe For Love (B. Darnel)

**Bruce Allen**  
KBLI—Blackfoot, Ida.

1. Twelfth Of Never (J. Mathis)
2. Plaything (T. Newman)
3. Whole Lot Of Shakin' Going On (J. L. Lewis)
4. Remember You're Mine (P. Boone)
5. And That/My Heart Reminds Me (Reese/Starr)
6. Hula Love (B. Knox)
7. Diana (P. Anka)
8. Fascination (Morgan/Jacobs)
9. Mr. Lee (Bobbettes)
10. Lips Of Wine (A. Williams)

**Mike Day**  
KDAY—Hollywood, Calif.

1. Diana (P. Anka)
2. Tammy (D. Reynolds)
3. I'm Gonna Sit Right Down (B. Williams)
4. Fascination (J. Morgan)
5. Remember You're Mine (P. Boone)
6. Chances Are (J. Mathis)
7. Have I Told You Lately That I Love You (R. Nelson)
8. Short Fat Fannie (Williams)
9. Moonlight Swim (T. Perkins)
10. Whole Lot Of Shakin' Going On (J. L. Lewis)

**Bob Fuller**  
WNBW—Newburyport, Mass.

1. Chances Are (J. Mathis)
2. Lotta Lovin' (G. Vincent)
3. Melodie D'Amour (Ames Bros.)
4. The Eyes Of God (Four Lads)
5. Please Mr. Brown (Vaughan)
6. Wanderin' Eyes (C. Gracie)
7. Call Rosie/Cure For The Blues (G. Mitchell)
8. Hula Love (B. Knox)
9. Rebel (C. Jarvis)
10. My Special Angel (B. Helms)

**Bud Arkell**  
WANS—Anderson, S. C.

1. That'll Be The Day (Crickets)
2. Tammy (Ames Bros.)
3. Mr. Lee (Bobbettes)
4. Diana (P. Anka)
5. Whole Lot Of Shakin' Going On (J. L. Lewis)
6. Honeycomb (J. Rodgers)
7. Star Dust (B. Ward)
8. Chances Are (J. Mathis)
9. Fascination (R. Ellis)
10. Searchin' (Coasters)

**Sammy David**  
KRMD—Shreveport, La.

1. It's A Wonderful Thing To Be Loved (G. Grant)
2. Just Between You And Me (Chordettes)
3. Swinging Sweethearts (H. Winterhalter)
4. First Kiss (N. Petty)
5. Fascination (D. Jacobs)
6. My Heart Reminds Me (K. Starr)
7. Be Bop Baby (R. Nelson)
8. Melodie D'Amour (Ames Bros.)
9. Tammy (D. Reynolds)
10. Deep Purple (B. Ward)

**Don Stuart**  
WXLL—Missoula, Mont.

1. Honeycomb (J. Rodgers)
2. Diana (P. Anka)
3. Flim Flam Foo (K. Starr)
4. I Sit In My Window (Miller)
5. Whispering Bells (Del-Vikings)
6. Tammy (D. Reynolds)
7. Star Dust (B. Ward)
8. An Affair To Remember (V. Damone)
9. Love Me To Pieces (J. Corey)
10. In The Middle Of An Island (T. E. Ford)

**Fred Mitchell**  
WOHO—Toledo, Ohio

1. Chances Are (J. Mathis)
2. With You On My Mind (N. Cole)
3. My Special Angel (B. Helms)
4. Mr. Lee (Bobbettes)
5. Remember You're Mine (P. Boone)
6. That'll Be The Day (Crickets)
7. Goose Bumps (The Mark IV)
8. Think (5 Royales)
9. Moonlight Swim (T. Perkins)
10. And That Reminds Me (D. Reese)

**Dick Smith**  
WORC—Worcester, Mass.

1. Wake Up Little Susie (Everlys)
2. That's All I Want From You (Silva-Tones)
3. My Special Angel (B. Helms)
4. Honeycomb (J. Rodgers)
5. Mean Woman Blues (Presley)
6. Rebel (C. Jarvis)
7. Happy Happy Birthday Baby (Tune Weavers)
8. Lotta Lovin' (G. Vincent)
9. Peanuts (L. Joe)
10. Chances Are (J. Mathis)

**Jerry Nesler**  
KSDD—San Diego, Calif.

1. Rainbow (R. Hamilton)
2. Chances Are (J. Mathis)
3. I Am (T. Bennett)
4. June Night (J. Dorsey)
5. Honeycomb (J. Rodgers)
6. Remember You're Mine (P. Boone)
7. Around The World (Mantovani)
8. Diana (P. Anka)
9. A Tisket A Tasket (E. Fitzgerald)
10. Sign Your Name With Love (A. Wayne)

**Chuck Blore**  
KELP—El Paso, Tex.

1. You Send Me (S. Cooke)
2. Tammy (D. Reynolds)
3. Sign Your Name With Love (A. Wayne)
4. Chances Are (J. Mathis)
5. That'll Be The Day (Crickets)
6. Lips Of Wine (A. Williams)
7. Just Between You And Me (Chordettes)
8. All The Way (F. Sinatra)
9. Diana (P. Anka)
10. Young Hearts (J. Reeves)

**Jack Meyers**  
KAIR—Tucson, Ariz.

1. Tammy (D. Reynolds)
2. Rebel (C. Jarvis)
3. Around The World (Young)
4. Honeycomb (J. Rodgers)
5. Plaything (T. Newman)
6. Soft Sands (Chordettes)
7. Rainbow (R. Hamilton)
8. Fascination (R. Ellis)
9. Remember You're Mine (P. Boone)
10. Send For Me (N. Cole)

**Leo La Brache**  
WMOO—Milford, Mass.

1. Fascination (J. Morgan)
2. The Eyes Of God (Four Lads)
3. And That Reminds Me (D. Reese)
4. In The Middle Of An Island (T. Bennett)
5. Tammy (D. Reynolds)
6. Just Between You And Me (Chordettes)
7. My One Sin (Four Coins)
8. Bon Voyage (J. Harper)
9. Wake Up Little Susie (Everlys)
10. Who Are You Foolin' Now (C. Quinn)

**Art Lawrence**  
WGIR—Manchester, N. H.

1. Up Above My Head (Ray & Laine)
2. Just Between You And Me (Chordettes)
3. Melodie D'Amour (Ames Bros.)
4. Lasting Love (K. Kallen)
5. Tell Me More (K. Chandler)
6. Fire Down Below (Southern)
7. Chances Are (J. Mathis)
8. Deep Purple (B. Ward)
9. The Eyes Of God (Four Lads)
10. Colors (R. Clooney)

**Al Radka**  
KFRE—Fresno, Calif.

1. The Eyes Of God (Four Lads)
2. Tammy (D. Reynolds)
3. Chances Are (J. Mathis)
4. Happy Happy Birthday Baby (D. Ferguson)
5. There's Only You (Rondo)
6. Mean Woman Blues (Presley)
7. My Heart Reminds Me (K. Starr)
8. Gotta Have Something In The Bank Frank (Jaxon)
9. Only Because (Platters)
10. All The Way (F. Sinatra)

The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.

### "HAVE I TOLD YOU LATELY THAT I LOVE YOU" "BE-BOP BABY"

The Cash Box Disk of the Week 9/21

Ricky Nelson ..... Imperial 5463

### "I'LL REMEMBER TODAY"

The Cash Box Disk of the Week 9/14

Patti Page ..... Mercury 71189

### "JAILHOUSE ROCK"

The Cash Box Disk of the Week 9/28

Elvis Presley ..... RCA Victor 7035

## Op, Jock And Artist Meet



UTICA—Gathered around the WIBX-Utica, N.Y. mike are, left to right, Dominick Bruno, proprietor of "Three Rivers Inn" in Syracuse and a prominent juke box operator in the area, Columbia record sensation, Johnny Mathis and WIBX-deejay, Lou Barile. Mathis, who had been appearing at Bruno's club, and Bruno decided to drop in and chat with Barile.

**"I'm Spinning"**  
by Kripp Johnson  
Dot # 15636  
Dot Records

Heading To The Top  
**THE CHORDETTES**  
"JUST BETWEEN YOU AND ME"  
CADENCE 1330  
cadence  
40 EAST 49TH ST. NEW YORK 17, N. Y.

ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS—Please keep us constantly informed of any changes in call letters or title.



# Mitch Miller Records Special Disk For Navy-Marine Corps Memorial Stadium

NEW YORK—To spur the campaign for the Navy-Marine Corps Memorial Stadium, maestro Mitch Miller of Columbia Records has recorded a brand-new special arrangement of "Anchors Aweigh" and the "Marine Corps Hymn." The 45 rpm record features a 45 piece brass band and an all male chorus, all of whose services were donated. The record, which is being sent to disk jockeys from coast-to-coast, is also offered as a souvenir to contributors who mail their \$1 to P.O. Box 777, Annapolis, Md. The record will not be sold by retail dealers. Juke box operators can obtain one of these records for each \$1 contribution sent in, and all such contributions are tax deductible for them.

The disk will be presented on Edward R. Murrow's "Person-to-Person Show" September 27. Other major network radio and TV shows have

been lined up to give the record wide exposure and to boost the sale as well as the fund.

The project of building the new memorial to the Navy and Marine Corps is being sponsored by the Naval Academy Athletic Association, a private, non-profit, tax-exempt organization. The stadium will be the only such memorial in existence dedicated to those who have served and are serving in the Marine Corps and the Navy.

The NAAA, which was formed in 1892 by a small group of naval officers for the express purpose of fielding a team to play Army, has steadily grown through the years in membership and scope of interest. Today, the NAAA supports in its entirety the Naval Academy's programs in 20 intercollegiate varsity sports and 19 freshmen (plebe) sports.

# London One-Stop

LONDON, ENGLAND — The first one-stop record service may soon be seen in this city.

Cyril Shack of Phonographic Equipment Co., Ltd., London, has such a plan under way at this time. He is of the belief that the small juke box operators especially will find a one-stop record service valuable.

Shack plans to arrange for an entire programming of new recordings based on results obtained from his own route.

A subscription to the service will be sold to operators who will receive a specified number of new records during a period of time.

"Each of these", Shack advises, "will be new tunes. Each will be tested in various locations. They will be arranged to assure the operators maximum play action."

As a convenience for the larger operators, and to save them hours of running about picking out recordings, Shack plans a one-stop service with records at a slight additional charge.

# Buddy Knox In Civvies

NEW YORK—Lt. Buddy Knox will receive his Honorable Discharge from the service Oct. 6th. As a reservist, Buddy was called for a six months tour of active duty. Knox first hit pay dirt with his smash recording of "Party Doll"; he is currently represented on the charts with "Hula Love". Both Hugo Peretti and Luigi Creatore, A&R heads for Roulette announced that their immediate plans were to corral Buddy for a series of recording sessions for both single and album material. Knox will also join the Irving Feld tour of "The Biggest Show Of Stars For '57." The show, which is currently on a one-nighter tour, features a host of recording stars on the bill.

# Which One Is T. C. Jones?



NEW YORK—Female impersonator T. C. Jones' revival of Gladys Shelley's torch song standard, "How Did He Look," in the "Mask and Gown" revue at the Golden Theatre should help to boost sales of the Jeri Sothern Decca recording in the Broadway record shops. Pictured above are tunesmiths Shelley and Jones as they scan a copy of the torchant.

# Columbia Hosts Lavish Doris Day Party



NEW YORK—On Thursday, September 19 Columbia Records threw a lavish party at Danny's Hide-A-Way restaurant to toast top singing artist Doris Day. Doris and her husband-manager, Marty Melcher were in New York for the opening of her latest film, "The Pajama Game", at Radio City Music Hall. Columbia has released both the original Broadway Cast version and the sound track recording of the film.

Sparked by departing Singles Sales Manager, Dick Linke, Columbia played host to over two hundred guests from the entertainment world, press and radio. Among those attending were Norman Luboff, Paul Weston, Sammy Davis Jr., Johnny Mathis, Columnists Earl Wilson and Frank Farrell, as well as the top DJ's from every station in the area.

Pictured here are top left—Doris Day and Earl Wilson, New York Post columnist; top right—Johnny Mathis, Mitch Miller and Sammy Davis, Jr.; second down, left—Frank Farrell, The New York World Telegram & Sun, manager-husband Marty Melcher and Doris; second row, right—Tommy Reynolds (WOR), Dick Sheppard (WNEW), Sidney Gross (WINS) and Allan Saunders (WVNJ) looking on as Melcher and Doris Day happily display her "Pajama Game" album; center, left—Doris poses with Ted Lawrence (WABC), Murray Kaufman (WMCA), Stan Burns (WINS), and Jerry Marshall (WMGM); center, right—Julie Godsey, record librarian from Cincinnati poses with Goddard Lieberman, president of Columbia Records; second row from bottom, left—Jim Lowe (WCBS) with Columbia singing artist Barbara Manners; right—Miss Day with Mr. and Mrs. Joseph Smith, president of Weldon Pajama Co.; bottom, left—John Brantley (WINS), Jody Cameron (WMGM), Ronnie Granger (WINS), Anne Cerami (WVNJ) and Joe Saccone (WMGM); bottom right—Mr. and Mrs. Martin Block with Miss Day.

# Leroy Anderson

His next big one—  
**FORGOTTEN DREAMS**

- Recorded by Leroy Anderson on Decca Records #30403
- Cyril Stapleton on London Records #1754
- Frederick Fennell on Mercury Records #71170

**MILLS MUSIC, INC.**

# "THE DYNAMIC MISS DOUGLAS"

UNIQUE ALBUM LP 114

**NORMA DOUGLAS**  
Exclusive Recording Artist

**RKO UNIQUE RECORDS** 1440 Broadway New York, N. Y.



# Go-Gettingism



NEW YORK—Bandleaders Les and Larry Elgart set a number of precedents in bandleader-operator relations with an unusual merchandising gimmick at the National Ballroom Operators Convention at the Park Sheraton Hotel, Sept. 23, 24 and 25th. They rented exhibit space displaying their albums, piping records and tapes continuously throughout the meetings; they handed out 750 albums from their extensive Columbia catalog; distributed leaflets; and hired Charlene Holt, one of New York's top models, to dance each operator over to the booth and introduce them to the two bandleader brothers. Above Miss Holt is shown dancing with (Top Left) P. H. Knowles, Riverside Ballroom, Portland, Me.; (Top Right) Robert P. Burge, Centennial Terrace, Sylvania, Ohio; (Bottom Left) George Bagdos, Lake Benton, Minn.; (Bottom Center) Ray Meuse, Riverview Ballroom, Sebasco Estates, Me.; and (Bottom Right) Meyer Stanzler, Rhodes-On-The-Pawtuxet Ballroom, Cranston, R. I.

## Sam Clark To Europe For A Month

NEW YORK—Sam Clark, president of ABC-Paramount, last week completed final plans for an extensive European business trip, which will take him to England, France, Holland, Italy and Germany. During his jaunt, Clark will hold discussions with various European affiliates of the diskery, and will also follow through on contacts for new material for the label. Scheduled to leave on Sunday, October 6, the Am-Par prexy is expected to be gone through the month of October.

## Prize Winner



NEW YORK—Rudi Tolnay, managing director of RCA of Australia, congratulates, Bob Jones, RCA Victor's Art Director on the prize winning album cover on Victor's "Drum Suite" album, which copped first prize in Cawthorne's National Cover Of The Year contest. Besides this Australian award, the "Drum Suite" package was given a Certificate of Merit at the First Annual Record Cover Show by the American Institute of Graphic Arts. Victor's Assistant Art Director, Ace Lehman came up with the design, and the diskery's Staff Photographer, David Hecht, snapped it.

## RCA Victor Sponsors "Fun Lovin' Baby" Contest

NEW YORK—RCA Victor is sponsoring a contest in conjunction with Georgia Gibbs' latest release "Fun Lovin' Baby".

Beginning in October, and running for six weeks, the contest asks disk jockeys to send in snap shots of babies from infancy to 18 months of age. Each week, the jockey submitting the winning photo will be awarded a \$25 bond. A 17" Portable TV Set will be awarded as a grand prize for the best snapshot of the entire 6-week contest.

Dee jays may submit photos of their own children. All entries should be sent to Jack Dunn, RCA Victor Records, 155 East 24th St., in New York City. Entries for the first week must be postmarked not later than midnight, October 15th . . . the second week's entries have a deadline on October 22 . . . the third on October 29th and so on through November 19th. The cutest "Fun Lovin' Baby" will win a year's supply of Gerber's Baby Foods and the dee jay who submits the winning picture gets the RCA Victor 17" portable TV set. Pictures are not returnable.

## Big First Showing

NEW YORK — Ricky Nelson, the young teenage star of TV fame who recently joined the Imperial label, showed tremendous strength with his first Imperial release this week. One side, "Have I Told You Lately That I Love You" broke onto The Cash Box Top 60 Best Seller List in the #22 spot in its first week on the chart. And the flip side, "Be-Bop Baby" came into the #26 position.

## Coast Session



HOLLYWOOD—Taking time out during the pressing of Frankie Laine's Columbia release, "3:10 To Yuma," are l. to r. Morris Stoloff, who conducted the Columbia Pictures Orchestra for the session; George Dunning, composer of the music for the film "3:10 To Yuma," and Frankie Laine.

## ABN Appoints Lichtenstein

NEW YORK—Irv Lichtenstein has been appointed Director of Promotions and Exploitation for the American Broadcasting Network, it was announced last week by Robert E. Eastman, President of ABN.

Lichtenstein has resigned as Vice President in Charge of Publicity, Audience and Sales Promotion and Research for WWDC, Washington, and will join ABN this week.

"Irv Lichtenstein will devote his complete time to promotions and exploitation projects to make listeners aware of the many new American Broadcasting Network programs and the top local features carried by ABN affiliated stations," Eastman said. "In operating our network from the stations' point of view, his appointment is in keeping with the American approach of drawing upon the talents of the most capable station people. His proven experience will be a valuable asset both to our affiliates and to ABN."

## Driving Through



NEW YORK—The Drivers, comprising five vocalists and a guitarist who were recently signed to an RCA Victor contract, run thru the arrangement of their first Victor session. Their first release is "I Get Weak", penned by Willie Price, manager of the group, and Jo Gulino, wife of the arranger of the sextet. The companion side is "Blue Moon", a rock-a-rumba treatment of the Rodgers and Hart oldie. The boys' names are LeRoy Smith, Carl Rogers, Paul McCoy, James Pate, Charles Harris, and Edison Thompson. The group formerly recorded for the DeLuxe label.

from the 20th Century-Fox Production  
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**An Affair to Remember**  
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 (ALL PHONES . . . AMERICA'S MOST COMPLETE ONE-STOP!  
 ORDER SHIPPED SAME DAY RECEIVED—FREE TITLE STRIPS



# Show and Sell



BALTIMORE, MD.—Zepp's record and photo store, this city, has found this display to be an invaluable aid in producing extra sales in their LP department.

## RCA Victor Album Cover Photo Contest Won By Bethlehemite

NEW YORK—A photograph by a Bethlehem, Pa. man has been chosen from more than 11,000 entries as the winning picture in the RCA Victor-Canon Camera Album Photo Contest. The winning entry, to be used as the cover on a forthcoming RCA Victor album entitled Hi-Fi In Focus, was submitted by A. M. Baunach of Bethlehem. The color photograph is an abstract mathematical pattern that creates the optical illusion of a lens aperture opening and closing. Music for the album on which it will appear in early November was recorded by Chet Atkins, world-famed guitarist and an RCA Victor musical director. Other winners were: Kokei Kaitsuka of Ibaragi-ken, Japan, second; Nobuo Tabata of Osaka, Japan, third; Albert James Vaughn of Chicago, fourth; and Mrs. Nancy Yung of New Rochelle, N. Y., fifth. In addition to the United

States and Japan, entries were received from India, Spain, Switzerland, France and Germany. Three thousand dollars' worth of RCA Victor and Canon Camera merchandise will be awarded Baunach, including an RCA Color TV set, RCA Victor Mark III Hi-Fi Combination, and a Canon VT Deluxe Camera with 50 mm f:1.2 lens and case. Second prize is an RCA Mark IV Hi-Fi Combination, an RCA Victor Portable TV with 14" screen and a Canon VT Deluxe Camera with 50 mm f:1.8 lens and case; third, an RCA Victor Congressional Tape-Recorder and a Canon L=1 with 50 mm f:2.8 lens and case; fourth, Canon 8T Cine Camera with 13 mm and 25 mm f:1.8 lens and case and an RCA Victor Transistor Radio; fifth, Canon 8T Cine Camera with 13 mm f:1.8 lens and case, plus an RCA Victor Clock Radio and RCA Victor 45 Record Player. W. A. Alexander, advertising manager for RCA Victor Records, and Nathan Kameny, head Kameny ad associates which represents Canon, said in a joint statement: "Overwhelming response to this contest sponsored by two of the world's leading manufacturers of precision instruments and high fidelity recording marks another step towards the goal of better understanding between peoples via art and communication." The contest, which closed August 31st, was open to both professional and amateur photographers who were asked to submit photos that in their opinion best would illustrate the album title, "Hi-Fi In Focus."

**NEW RELEASE!**  
**"I NEED YOU WALTZ"**  
 JAY-JAY # 175  
**LI'L WALLY**  
 BY CHICAGO'S POLKA KING  
 BIG JUKE BOX PROFIT MAKER  
**JAY-JAY POLKA RECORD CO**  
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The New Rock-A-Billy Hit!  
**RUSS MILLER'S**  
 Original.....  
**"I SIT IN MY WINDOW"**  
**VIP** VIP-1006  
 157 W. 57th ST.  
 N. Y. C.

### "Name The Contest" Contest

NEW YORK—WNEW disk jockey, William B. Williams, has recently come across 15 albums containing his highly-requested theme, "You Are The One." Since so many of his listeners had asked for copies of the song, Bill decided to let the albums be the prize in a contest. After screening several ideas for just what the contest should be, Bill wasn't satisfied with any. Therefore he is now running a "Name the Contest" contest with the 15 best suggestions winning the albums.

## Atlantic Records Forms New Subsidiary East-West Records

NEW YORK—Atlantic Records this week announced that it will debut its new subsidiary, East-West Records, next week with the introduction of three new artists. Bowing simultaneously with East-West Records are Jay Holliday, Houston rock-a-billy singer, with "Wang Dang Doo" and "Tell Me Why"; Johnny Houston and The Capitals singing "Hula Hands" and "But It's Too Late"; and The Glowtones with "Ping Pong" and "The Girl I Love." The distribution set-up is being completed at this time. Plans for East-West Records call for it to be a complete label. It will feature rock and roll, rhythm and blues, rock-a-billy, pop, and in time, LPs. Concurrently, Atlantic announced the appointment of Lester Lees as national sales manager for Atlantic, Atco, East-West and KRC. The latter is a label formed to issue the recordings of Lloyd Price. Lees was formerly branch manager of Seaboard Distributing Company, Albany, New York, and before that sales representative of the Granz labels, Verve, Cleff, and Norgran. Lees will operate out of 157 W. 57th Street.

## Memories



NEW YORK—Sally Kemp, actress-daughter of the late Hal Kemp, buzzes rock leader Henry Jerome, in appreciation for the LP album Jerome recently cut for the Roulette label in dedication to Kemp. Roulette reports that the album entitled, "Memories of Hal Kemp," is a best seller for the diskery.

## Allied Acquires Clayson Plastic Products Plant

HOLLYWOOD — Allied Record Sales Company's acquisition of the Clayson Plastic Products Record plant was simultaneously announced last week by Daken K. Broadhead, President of Allied, and Henry Fine, President of Clayson. Located in Los Angeles and specializing in the manufacture of 7" and 10" custom records, the Clayson plant, with its nearly 15 million records per year capacity, is one of the largest such custom operations in the country. Last year Allied expanded into the eastern market with a joint plant in Belleville, New Jersey. This present acquisition is another step in the company's announced program of broadening its services to the record industry nationally. The Clayson plant will be operated by Allied Record Sales Company, under the direction of Daken K. Broadhead, with Samuel Salzman, John F. Wegner and Ned R. Herzstam, Vice President in charge of manufacturing, finance and sales, respectively.

## WITI-TV Spectacular

MILWAUKEE—Nick Noble, Mercury recording star, emceed a TV benefit spectacular via WITI-TV to help swell annual proceeds for the Retarded Children's Fund Drive, recently. Noble presented a star-studded array of talent including, the Crew Cuts, Dottie Ferguson, Jean Major's Dancers, Jack Denton, Hi-Phonic Barbershop Quartette, the Milwaukee Turners-Tramboline Act and the Milwaukee Northshore Chapter of SPEBSQSA. The spectacular was produced and directed by Taylor Benson, who stated that the fund drive was a huge success due partly to the appeal to viewers by deejay Bob "Coffee Head" Larsen, to help the retarded children of the nation. Bob Ruch of Music Distributors handled the publicity as a public interest feature.

## Can't Miss!



TORONTO, CAN.—That's Joe Crysdale (CKEY) with the arrow in his head—and that's Linda Farley, daughter of Lee Farley, national sales promotion manager of Quality Records. The whole thing is a promotion stunt to plug Chuck Berry's Chess Record of "Oh Baby Doll." Why the bow and arrow? Well Linda is the "Baby Doll" and the arrow through the skull indicates the platter can't miss.



### Clark Awards Doggett



PHILADELPHIA—Several million teenagers and adults throughout the country were the interested spectators when jazz organist Bill Doggett appeared as guest-artist on the "American Bandstand Dance Party" ABC-TV network show, and was presented a special Cash Box Magazine award by the program's emcee Dick Clark.

The famous "Honky Tonk" maestro's citation read: "To Bill Doggett—Voted the most programmed R & B small instrumental group in the Cash Box Disk Jockey Poll—1957." Judges were the nation's disk jockeys who annually pool their preferences and come up with top rhythm and blues artists in various categories.

### Demain Joins Kapp

NEW YORK—Kapp Records last week announced the appointment of Bob Demain as Western Sales Representative.

Demain began his career in the record industry in an administrative capacity with Columbia Records in Los Angeles. He has also been with Epic and Okeh Records where he was head of sales and promotion on the West coast.

### Ames Reports Record Sales At All-time High

BEVERLY HILLS, CALIF.—Record sales of both singles and popular LP albums are at an all-time high in all areas of the country, and classical albums are also showing a strong upward sales trend with the music loving public, reports Jack Ames, Liberty Records V.P. after completing a four week cross-country tour of fifteen major cities.

"Teenage buyers are beginning to make a swing away from rock and roll tunes to novel ballad arrangements, but the change is only slight at the moment," Ames states.

"Calypso record sales have definitely declined," Ames adds, "and the fad is dying out as many experts at first predicted."

"Hi-Fi equipment purchasing is very strong with the sales of component hi-fi units steadily increasing in all income brackets," Ames says.

"Liberty Record sales are at the highest peak since the company was formed. Currently the sales volume for the firm is three times that of a year ago. Sales in recording categories other than popular records is also highly satisfying. The company's new Fall merchandising program is being enthusiastically received, and orders on all releases are exceeding the highest expectations of Liberty's president, Si Waronker, and myself."

### Casanave Sets Record



NEW YORK—Ted Steele, left, congratulates Don Casanave, ABC-Paramount recording artist. Don broke all precedent when he was held over for a third consecutive week as guest star on WOR-TV's "Ted Steele Show." Casanave's first ABC-Paramount disk is "Deep Within Me."

### Friedlander Working Overtime

NEW YORK—Buddy Friedlander, sales and promotion manager in charge of pop singles, Epic Records, finds himself unable to leave the home office because of the number of top selling disks currently creating so much activity at their new home on 45th Street.

Friedlander, who spends most of his time on the road, is now besieged with numerous duties attendant to promoting five hot records at one time. The label is now riding high with "Peanuts" by Little Joe; "My One Sin" by the Four Coins; "Dumplin's", Doc Bagby; "Carol" by the Schoolboys; and Sal Mineo's "Lasting Love".

Mineo will introduce a new release on Kraft TV, October 2, titled "The Words That I Whisper". The teenage favorite will play the leading role and will sing the song several times during its performance. It will be coupled with "It's Party Time", not in the show.

### Five For Brady

CHICAGO—September 15, 1957 was an important date on Josh Brady's calendar; for it marked 5 years that he has been entertaining mid-western radio listeners on WBBM.

Commenting on the occasion, Brady quipped, "I don't know what plateau I'm on, but I'd like to try for another 5."

During his tenure on WBBM, Brady has drawn many fans.

Brady came to WBBM in September of 1952, following a two year deejay stint in Milwaukee. Prior to that he managed radio station WREX in Duluth for 4 years.

Now a leading radio personality, Brady is currently heard on 4 daily shows. They include "Breakfast With Brady", two other morning record shows, and "Take A Break" in the afternoon.

On weekends, Brady is heard in the morning.

### A Happy Hit-maker



WASHINGTON, D. C.—It couldn't have worked out better if they had planned it! The deejays at WPGC-Washington, D. C. selected Andy Williams' Cadence slicing of "Lips Of Wine" as the best of the new disks recently and featured it as the "Gold Platter Of The Week." The honor rates better than 95 plays a week. Coincidentally, Andy, who happened to be in the area at the time, dropped in to visit with the crew. The smiling faces belong to, standing left to right, Gene Winters, Elliot Paul, Jerry Kearns and Bud Bowers. The pretty Miss, seated on Andy's lap is station receptionist, Alyce Blagman. Absent when the photo was taken were jocks Bob King and John North.

### Balboa Steppers



HOLLYWOOD, CALIF.—Stan Kenton takes time out from his engagement at the Crescendo to appear on Bill Leyden's KRCA-Hollywood show "It Could Be You" to demonstrate some of the dance music he played during his early Balboa Beach Ballroom days, while dancers Vicki and Sam Newman recreate the famed "Balboa" step.

? ? ? ? ? ? ? ? ? ? ? ? ? ?  
? WHO IS ?  
? HOP A LONG WONG ?  
? ON ?  
? DECCA RECORDS ?  
? ? ? ? ? ? ? ? ? ? ? ? ? ?

**Oldest ONE-STOP record service**

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## Mitch Chats With A Buddy



BALTIMORE—Last week Wednesday Mitch Miller was a guest speaker for the Westinghouse people, in Baltimore, kicking off their new TV station, WJZ. After the luncheon Mitch was guest of Buddy Deane on the new "Buddy Deane Bandstand" show. Pictured here are Mitch Miller on the left and Buddy Deane to the right with what might appear to be little Millers in the background.

## WMGM And New York Public Library To Host Popular Music Jamboree Series

NEW YORK — New York City's teen-agers will be guests of Station WMGM and the Donnell Branch of the New York Public Library in the third of a series of popular music jamborees in the auditorium of the Donnell Library Center, 20 West 53rd Street, beginning Thursday, October 10th at 4:00 PM.

The jamborees will feature the nation's top vocalists, song writers, artist and repertoire directors, talent managers, arrangers and WMGM's disk jockeys. They will discuss job opportunities in the field and reveal how records are born, what makes a hit and afford the youngsters a chance to hear current hits as well as previews of the new releases.

Built especially for children, the new series will be presented on alternate Thursdays with Jerry Marshall, conductor of the WMGM "Record Room," present at the opening program. Peter Tripp, of "Your Hits of the Week" show, will be the master of ceremonies on October 24th; Ed Stokes will appear on November 7th, and Dean Hunter, of the "Record Bandwagon" and "Best Sellers" shows, will wind up the present series on November 21st.

Tickets of admission are available free of charge at the Nathan Straus Young People's Room of the Donnell Regional Branch. Tickets may also be obtained by sending a stamped, self-addressed envelope to the New York Public Library "Popular Music Jamboree," 20 West 53rd Street, New York 19, N.Y.

The Donnell Regional Branch of the New York Public Library is one of the most modern library structures in New York City. It was recently completed and opened to the public. It features the first free Record Lending Library in Manhattan. Sets of earphones enable visitors to listen briefly and choose records for borrowing from among the long-playing recordings of opera, symphony, folk songs, instrumental and vocal music. In the auditorium, scene of the WMGM series, the Library also offers free concerts, lectures, puppet shows and similar presentations. The Popular Music Jamborees will not be broadcast.



## Meeting Dates

### Music Operators' Associations

- Sept. 30—Central States Music Guild  
Place: 805 Main Street, Peoria, Ill.
- Oct. 3—Phonograph Merchants Association, Cleveland, Ohio  
Place: Hollenden Hotel, Cleveland, Ohio (General)
- 3—California Music Merchants' Association  
Place: Sacramento Hotel, Sacramento, Calif.
- 3—Eastern Ohio Phonograph Operators' Association  
Place: 4104 Rush Blvd., Youngstown 12, Ohio (General)
- 7—California Music Merchants' Association  
Place: 311 Broadway, Oakland, Calif.
- 7—United Music Operators of Michigan  
Place: Fort Wayne Hotel, Detroit, Mich.
- 8—California Music Merchants' Association  
Place: Fresno Hotel, Fresno, Calif.
- 8—Western Massachusetts Music Guild  
Place: DeMarco's Restaurant, West Springfield, Mass.
- 9—California Music Merchants' Association  
Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
- 10—California Music Merchants' Association  
Place: U. S. Grant Hotel, San Diego, Calif.
- 10—Eastern Massachusetts Music Operators' Association  
Place: Beaconsfield Hotel, Boston, Mass.
- 14—Tri County Juke Box Operators' Association  
Place: Elum Music Offices, Massillon, Ohio
- 16—Automatic Equipment and Coin Machine Owners' Assn.  
Inc., Indiana  
Place: Room 24, 550 Broadway, Gary, Ind.
- 16—New York State Operators Guild  
Place: Governor Clinton Hotel, Kingston, N. Y.
- 16—Eastern Pennsylvania Amusement Machine Assn.  
Place: Bungalow Inn, Norristown, Pa.
- 17—Eastern Ohio Phonograph Operators' Association  
Place: 4104 Rush Boulevard, Youngstown 12, Ohio  
(Executive Board)
- 17—Phonograph Merchants' Association, Cleveland, Ohio  
Place: Hollenden Hotel, Cleveland, Ohio (Executive Board)
- 19 & 20—Music Guild of Nebraska  
Place: Pawnee Hotel, North Platte, Neb.
- 21—Westchester Operators' Guild, Inc.  
Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.

### Attention: Operators' Associations

Associations desiring listings in this column, please write to THE CASH BOX, 1721 Broadway, New York 19, N. Y.

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## Vegas Conference



LAS VEGAS—Tony Martin (left) currently wowing 'em in Las Vegas, pauses to chat with Vegas dee jay Hal Morelli (KRAM) and tells him all about his latest Victor coupling "Scusami" and "At Last". Tony is appearing at the Flamingo Hotel.

## Record Session In Zoo

NEW YORK—Westminster Records went all out to produce extraordinary sonic effects in its new LP release "Peter And The Wolf" and "Carnival Of The Animals."

By special permission of the Bronx Zoo authorities in New York, Westminster engineers spent a week at the Zoo recording the sounds of all the animals that are represented in both these works. These sounds were interpolated into the recording to point up the music.

"Peter And The Wolf" is performed by the Philharmonic Symphony Orchestra of London under Artur Rodzinski; "Carnival Of The Animals" by the Vienna State Opera Orchestra under Hermann Scherchen. Garry Moore, popular TV entertainer, is the narrator.

Animals heard in the former work are the bird, duck, cat and wolf. In the latter opus, the lion, donkey, mule, cuckoo, swan, rooster, fish, bird, turtle, kangaroo and elephant are heard.

The record will be available in record shops throughout the country the first of October.

## "Around The World" Theme Of Decca's New LP Promotion

NEW YORK—Decca Records has announced an extensive promotional push on 34 of its long play packages. The drive carries the theme "Around The World In 34 Decca Albums," and uses as a basis the top-selling album from the soundtrack of "Around The World In 80 Days."

Of the 34 sets included in the promotion, ten which bear out the theme are brand new releases. These are: "Your Musical Holiday In The Golden West," "Montmarte Moods," "Honolulu At Midnight," "Stars Of Hawaii," "On A Caribbean Cruise," "Haitian Rhythms," "Cherry Blossom Time In Japan," "Your Musical Holiday In The South Seas," and "Dance Rhythms Of Puerto Rico," and "Steel Band Jump Up." In addition to these, the "Around The World" drive includes the 23 sets previously released by Decca in its "Your Musical Holiday" and "Midnight" series.

The company has prepared elaborate display material in conjunction with this promotion, consisting of a centerpiece featuring the "Around The World In 80 Days" album as a focal point, as well as a montage of mounted lithos.

Further promotional activities include a tie-in with La Vigna, a manufacturer of cashmere coats. La Vigna, whose line includes a "Round The World" collection, is featuring the Decca products in all of its promotional activities. The firm is conducting a contest among dealers with Decca products as prizes, and is supplying dealers with display material which ties in the Decca "Around The World" theme with the "Round The World Collection."

## Black Watch On RCA Victor



NEW YORK—More than 100 strong, the Pipes and Drums, Highland Dancers and Regimental Band of The Black Watch, Royal Highland Regiment, prepare for their spectacle of marching ceremonies, dancing and martial music. To coincide with their national tour, RCA Victor Records is releasing two albums of music by The Black Watch, "Highland Pageant" and "Scottish Splendor."

## "Satchmo Week" In Chi

CHICAGO—Balaban & Katz Theaters last week announced "Satchmo Week" commencing October 4th to augment the filming of "Satchmo The Great" at the B&K Garrick Theater. The story of Louis Armstrong's trek over four continents. Among the numbers heard in the film are, "Sleepy Time Down South," "Saints Go Marching In," "That's My Desire," "Blueberry Hill," "C'est Si Bon," "Basin Street Blues," and many more typical Satchmo numbers.

In addition to Satchmo and his wife Lucille, the film stars top instrumentalists of the world of jazz who make up the personnel of his band. Included in the film are such names as, Edmund Hall on clarinet, Trummy Young on trombone, Barrett Deems on drums, Billy Kyle at the piano, and Arvell Shaw and Jack Lesberg on bass. Velma Middleton, Louie's vocalist is included in the cast.

According to Hal Perlman, of B&K, "Wherever Satchmo played he was greeted by record crowds. In Helsinki, for example, he shattered the mark set by the great Jan Sibelius, Finland's beloved composer. In Accra, on the African Gold Coast, an incredible mass of more than 100,000 attended his concert."

"Satchmo The Great" also marks the debut of Edward R. Murrow as the producer of a big theater screen full length motion picture. In addition to producing, Murrow also narrates parts of the film and chats with Armstrong informally.

Armstrong, currently on a tour of one-nighters reports that he'd love to be here for "Satchmo Week" and the opening of his film. However, he has previous commitments. He sent his sincerest thanks to all the deejays in Chi for helping to kickoff "Satchmo Week."

## Visit To U.S.



NEW YORK—Cyril Stapleton, London recording artist, recently made a whirlwind tour of the U.S. and in New York, dropped in to visit The Cash Box Staff. Above (l. to r.) are Bob Austin, Cyril Stapleton, Marty Ostrow and Sid Parnes.

## Holzer To GTJ

LOS ANGELES — Roy DuNann, GTJ & Contemporary Records' Director, has just signed audio engineer Howard Holzer to assist him in all technical phases of the GTJ & Contemporary operation.

Holzer's first assignment is the installation of a lathe designed especially for the high fidelity transfer of original tape to disk masters. DuNann and Holzer have worked out special automatic variable pitch techniques to accommodate the extra minutes of playing time on many GTJ & Contemporary LPs without loss of volume or bass frequency response.

For 15 years a trumpeter with name bands, Holzer made electronics his hobby. Five years ago he turned things about, made trumpeting his hobby (he still plays with the Beverly Hills Symphony Group), and took a job with Master Records. He left to go with Capitol Records, where he stayed four years, working with DuNann, then Supervisor of Recording at Capitol.

## Rolling Along



CHICAGO—Jim Mills, NBC deejay, who designed his now famous Mobile Broadcast Studio, takes it out again. This time to do a remote show from the Harlem-Irving Shopping Plaza.

When Jim isn't performing from the permanent studios of NBC-WMAQ at Chi's Merchandise Mart, he broadcasts from his "Vista Dome"—like mobile studio which he designed.

The unit is a self-contained broadcasting studio, fully equipped with standard broadcast equipment, clocks, "on the air" lights, air conditioning and heating, at a cost of \$25,000, and took over a year to complete.

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# R & B

## Ramblings

### NEW YORK:

Jerry Winston, Onyx Records, announces the pacting of **The Impressors**, a new group. Winston is high on the Impressors and is preparing to go into session immediately and release the initial deck soon. Winston is also happy with the way his "Can I Come Over Tonight" by **The Velours** has been selling. **Dean Barlow's** "Dearest One" is now starting to catch on out of town and it could become another hit disk. In the Latin department, Winston reports he has high hopes that the **Dick 'Ricardo' Sugar** show on WAAT-N.J. will prove to be a big shot in the arm for his Mardi-Gras releases. **Mardi Gras' "It's Delovely Cha Cha"** by **Sonny Rossi** is a wonderful side and jocks in all fields should find it great programming. . . . **Aladdin** is reissuing the **Amos Milburn "Greyhound"** with an original blues ballad, "Dear Angel" as the coupler. . . . **Don Robey** back from New Orleans to find a pile of orders on his desk for his **Back Beat "Tell Me Why"** by the **Rob-Roys**. In many areas in the country the other two of his initial **Back Beat** trio are also showing strong signs of becoming hits. **Tic and Toc** with "Zola" and **Doug and Josie's "I'll Give Love To You"** are helping no end to launch **Back Beat** with three big sellers. Three out of three—not a bad start. **Robey** is also moving at rocket speed with the current **Duke** release. **Little "Junior" Parker's "Peaches"** and "Pretty Little Doll"; **Chuck Edwards' "Warm My Heart"** and "Morning Train" and **Paul Perryman's "Long Enough"** and "Nobody Loves Me" have all been received warmly by distributors. . . . **Phil Rose** and **Lou Sprung**, **Glory Records**, happily accepting all the wonderful comments on the **Tarriers' "Dunya."** A great record and one that might start another trend. . . . **Herman Lubinsky**, **Savoy Records**, who last week announced the purchase of some 800 masters formerly recorded on the pre-war **National** label, will issue many of the songs on LP's and singles. Among the artists he has on these masters are **Joe Turner**, **Lavern Baker**, and the **Ravens**. **Lubinsky** will issue the **Ravens' hit** recording of "Silent Night" and "White Christmas" as a single for the coming Christmas season. Many other artists will also be released on LP's and singles on **Lubinsky's Regent** label. . . . **Sol Rabinowitz** out with another **Ann Cole** this week. **Rabinowitz**, mindful of the lass's big seller, "Got My Mojo Working," has the gal belting a follow-up, "I've Got Nothing Working Now (But My Real Old Fashioned Love)." A release by **Miss Cole** is always news to the distribs and deejays. . . . With **Al Silver**, **Herald Records**, in New Orleans to cut **Tommy Ridgley**, **Doug Moody** has taken over the reigns at the New York office. **Doug** reports the **Mello-Kings** came across with such impact on the recent **Ted Steele** TV slot that they were immediately booked into the **Howard Theater** in Washington from September 20 through 26 and the **Royal Theater** in Baltimore from September 27 through October 3. The **Mello-Kings** did a complete half-hour show and introduced their new **Herald** deck, "Chapel On The Hill." **Dick Clark** now wants them for his national bandstand show and they will appear on October 16 and 25. Another result of their **Ted Steele** stint was a revival of the sales on "Tonight, Tonight." **Doug** also states that "Our Anniversary" by the **5 Satins** has gotten off to a smash start, and **Wally Hughes' "Pug Nose and Pony Tail"** is building beautifully in a number of areas. "Nice response to **Billy Myles' "The Joker"** too," adds **Moody**, "so we're happy at **Herald**." . . . **Vera Hodes** of the **George Goldner** office reports excitedly that they have two new items that should be smashes. **Vera's** all heated up about "Fools Rush In" by **Malcom Dodds** and **The Tunedrops** and "Honey Dew" by **Bob Lawrence**. The **Goldner** labels now have **Howard Bedro** handling promotion in Chicago. This now lifts the **Goldner** promo staff to New York, Philadelphia and Chicago. . . . The **Jocko Henderson** TV show on Channel 13 has been postponed to October 1. . . . **Clifton (King Bee) Smith (KCOH-Houston)** dropped into **The Cash Box** New York offices to say "hello." **The King Bee** is not only one of the "hot" jockeys in Houston, but he also owns two retail record shops there. **Clifton** took in the **Robinson-Basilio** championship fight while in the Big Town. . . . **Jimmy Simmons**, new **Atco** singer, has a likely looking wax in "Shuffle In The Gravel." It was "Ballad Of The Cowboy Sailor" that **Jimmy** sang for that **NBC-TV** colorcast, "Eleven Against The Ice" last week. . . . **Lucy Purser**, **Masquerade** recording artist, returned to New York after a week-long tour of Georgia, her home state. She introduced her current **Masquerade** release "Dancer and "Squeeze Me Again." **Miss Purser** plans to go out on a national tour after spending a couple of weeks in New York. . . . **Sam Weiss**, **Superior Distributing Company**, reports "Honest I Do" by **Jimmy Reed** is taking off like a shot. . . . **Atlantic Records** says the only "wailing" heard around their offices is on wax. No complaints that business is "off." "Swanee River Rock" by **Ray Charles** is streaking out like it intends to break the sound barrier. **Ruth Brown's "Show Me"** and **Joe Turner's "I Need A Girl"** and "Trouble In Mind" also collecting orders like **Sid Parnes** collects paintings. **Atlantic Records** has formed a new subsid, **East-West Records**. A trio of releases next week will launch the new label. They will be **Jay Holliday**, young **Dallas Rockabilly**, singing "Wang Dang Doo" and "Tell Me Why"; **Johnny Houston** and **The Capitals** (also from Dallas) singing "Hula Hands" (A rockahula hunk of material) and "But It's Too Late"; and **The Glowtones** (a rock and roll group) rocking "Ping Pong" and "The Girl I Love." **Distribri**s are now being set up. Plans for **East-West** call for it to be a complete label including LPs at a future date. With the expansion of **Atlantic** continuing at a rapid pace, the execs have brought in a national sales manager to handle **Atlantic**, **Atco**, **East-West**, and **KRC**. **Lester Lees**, the appointee, will make his office at 157 W.

57th St. He was most recently branch manager of **Seaboard Distributing Co.**, **Albany, N.Y.**, and before that sales representative for the **Granz** labels; **Verve**, **Cleff** and **Norgran**. . . . **Atlantic** has also announced the signing of the **Jazz Modes** and **Margo Guryan** for the LP line.

### CHICAGO:

CONGRATS TO **Li'l Wally Jagiello** on expansion of his record enterprises, and new label, **Banana Records**. **Wally** now in process of prepping new releases for October for the following artists, **Eddie Lund**, the **Eagle Brothers**, the **Whispering Knights**, **Li'l Wally**, **Bob Haven**, **The Ampol Aires** and **Robbi Shawn**. **Wally** includes his own pressing plant in the operation. . . . **Deejay Sam Evans**, who manages **Oscar Wills**, reports that **Oscar's** release on the **Argo** label "Flatfoot Sam" is really climbing the charts. **Wills** goes into the **Apollo Thitter** for one week, 10/11, with the **Roy Hamilton Show**, and then on to **Philly** 10/18 for a one week stint at the **Uptown Thitter**. . . . The word from **Vee-Jay's Abner** is that **deejay Preston York** and his frau vacationing from **WAOK** in Atlanta, visiting with **Ab**. **Abner** also reports that **The Dells** are heading for a 4 week engagement on the west coast for the first time in their career. . . . **Deejay Richard Stamz** has added personal management to his many duties. **Richard** currently handles **Tiny Topsy** and **Willie Maybon**, **The Cash Box** sends sincerest condolences to **Tiny Topsy** on the death of her mother. . . . **Marty Faye** adds more work to his already very heavy schedule. **WBKB-TV** extended his nightly TV show, "Marty's Morgue," 15 minutes more. **Marty** increasing his popularity in Chi and vicinity daily with his candid interviews and straight-from-the-shoulder reporting. . . . **Eli Toscano** of **Cobra Records** flipping over two new releases, "My Life Depends On You" b/w "My Love" by his new find, **Betty Everett** and "Where Can My Loved One Be" b/w "Shake It" by **Duke Jenkins**. **Eli** is especially high on **Duke Jenkins**. He says that this should be a chart buster. . . . **Ralph Bass** can't get over continued rise of **King's "Aw Shucks"** by **Tiny Topsy**. "Really moving up on the charts," says **Ralph**. . . . Last week **Abner** of **Vee-Jay** told about the phenomenal rise of **Jimmy Reed's "Honest I Do"** from nowhere to number 17 on the charts. "The amazing rise continues," says **Abner**, "for 'Honest I Do' is now #8 nationally." . . . **Falcon**, a **Vee-Jay** subsidiary label, really excited over strong initial reaction to **Priscilla Bowman's** newie, "A Spare Man." . . . **Pearl Bailey** came back strong at the **Chez Paree**, after her short bout with the Flu bug. **Pearl's** latest single on **Roulette** is "C'est Magnifique" and "Bill Bailey Won't You Please Come Home." . . . **Abner** just phoned to tell us that **Vee-Jay** will offer releases on the following artists in the spirituals field, **The Swan Silvertones**, **The Boyer Brothers**, **The Raspberry Singers** and **The Harmonizing Four**. **Abner** says that his firm continues to realize the great potential in the spiritual market, and feels that the **Fall** selections will go over big. . . . **Jerry Allan** of the **Stephany** label squired **Sonny Jason** about the **deejay** circuit with **Sonny's** waxing of "Easy Come Kisses, Easy Go Love" and "Warm Red Wine." This one by **Sonny** is a "click." . . . **B&K Garrick Thitter** heralds **Satchmo Week**, starting 10/4, to augment filming of "The Great Satchmo." The fabulous story about trumpet man **Louie Armstrong**.

### LOS ANGELES:

**Etta James** in town recording for **Modern Records** before starting another national tour. **Modern** this week also released a cover recording, of "You Send Me" and "Summertime." . . . **Little Richard** guested with **KPOP's Red Blanchard** at the **Los Angeles County Fair** this week. **Red** featured **Richard's** new **Specialty** recording of "Keep-A-Knockin'" and "Can't Believe You Want to Leave." . . . **Jim Warren** at **Central Record Sales** busy with several big hits including, "Mr. Lee" by **The Bobbettes**, "Happy, Happy Birthday Baby" by **The Tune Weavers**, and "Alone" by **The Sheperd Sisters** on the **Lance** label, which **Jim** is predicting will go right to the number one spot. . . . **Dot Records** have purchased the master on the **Starla Records** waxing of "Dedicated To You" by **Sonny Knight**. **Starla**, new **West Coast** label, also has another good release in "Let's Monkey Around" by **Kip Tyler**. . . . **The Six Teens** playing weekend engagements throughout California appearing for two nights this weekend in **Vallejo, Calif.** Group will be singing their new **Flip** recording of "Baby You're Dynamite" and "My Surprise." . . . **Jean Bennett** of the **Personality Production** office due in town for an indefinite stay. . . . **Art Laboe** presented his second big show of the season at **Long Beach** this past week. Entertaining were: the bands of **Joe Huston**, **Big Jay McNealey**, and **Marvin and Johnny**, along with such artists as, **The Penguins**, **Don and Dewey**, **Sam Cook**, **Bobby Please**, **Ted Newman**, and **Johnny Flamingo**. . . . **Eddie and Betty Cole**, piano vocal team, recording for new **Six Thousand** label. . . . **Dooto Records** introducing a new religious LP entitled "The Best Gospel Singers." Album contains twenty hits by leading gospel singers. . . . **The Trenier Twins** headlining the new show with **Marie MacDonald** at the **Moulin Rouge**. Team has a new recording, "Holy Mackerel Andy" out on the **Brunswick** label.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"





# Territorial Tips

The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 20.

(Listed Alphabetically)

\* Indicates first appearance on Territorial Tips

- ALL MY LOVE  
Magic Sam (Cobra 501)
- ALL OF MY LIFE  
Billy Eckstine (Mercury 71161)
- AND THAT REMINDS ME  
Della Reese (Jubilee 5292)
- ARROW OF LOVE  
Six Teens (Flip 322)
- AW SHUCKS BABY  
Tiny Topsy (Federal 12302)
- BACK TO SCHOOL AGAIN  
Timmie Rodgers (Cameo 116)
- BERMUDA SHORTS  
Delroys (Apollo 514)
- BLACK SLACKS  
Sparkletons (ABC-Paramount 9873)
- CAN I COME OVER TONIGHT  
Velours (Onyx 512)
- CHANCES ARE  
Johnny Mathis (Columbia 40993)
- CHICKEN BABY CHICKEN  
Tony Harris (Ebb 104)
- COOL SHAKE  
Del-Vikings (Mercury 71132)
- COULD THIS BE MAGIC  
Dubs (Gone 5011)
- DARLING IT'S WONDERFUL  
Lovers (Lamp 2005)
- DEDICATED TO YOU  
Sonny Knight (Dot 15635; Storla 5-1)
- DEEP PURPLE  
Billy Ward & Dominoes (Liberty 55099)
- DESERIE  
Charts (Everlast 5001)
- DINNER DATE  
Little Willie John (King 5083)
- DO YOU MEAN IT  
Ike Turner (Federal 12297)
- DOWN IN THE ALLEY  
Clavers (Atlantic 1152)
- \*EMMETT LEE  
Caral Fran (Excello 2118)
- FLATFOOT SAM  
Oscar Wills (Argo 5277)  
T.V. Slim (Checker 870)
- GONE IS MY LOVE  
Dynamics (Cindy 3005)
- HAMMERHEAD  
SHINDIG  
Bill Daggett (King 5070)
- HEAR MY PLEA  
Donnie Elbert (DeLuxe 6125)
- HE'S GONE  
Chantells (End 1001)
- \*HEY BABE  
Cleftones (Gee 1041)
- HULA LOVE  
Buddy Knox (Roulette 4018)
- IDOL WITH THE GOLDEN HEAD  
MY BABY COMES TO ME  
Coasters (Atco 6098)
- IF I THOUGHT YOU NEEDED ME  
Little Willie John (King 5066)
- I FOUND PEACE OF MIND  
Pee Wee Craytan (Vee-Jay)
- I'M A KING BEE  
Slim Harpo (Excello 2113)
- I'M GRATEFUL  
Ray Milton (King 5035)
- I NEED A GIRL  
Joe Turner (Atlantic 1155)
- I NEED YOU SO BAD  
B. B. King (RPM 498)
- IS YOUR LOVE FOR REAL  
Midnighters (Federal 12299)
- IT HURTS TO LOVE SOMEONE  
Guitar Slim (Atco 6097)
- IT MUST BE YOU  
PLEASE HONEY DON'T GO  
Annie Laurie (DeLuxe 6135)
- I WANNA DO EVERYTHING FOR YOU  
Brook Benton (Vik 0285)
- IT'S NOT FOR ME TO SAY  
Johnny Mathis (Columbia 40851)
- IT WAS THERE  
Johnnie & Joe (J & S 1659)
- JAILBAIT  
Andre Williams (Fortune 837)
- \*JIM  
Big Maybelle (Savoy 1519)

- LEAVIN' IT ALL UP TO YOU  
Don & Dewey (Specialty 610)
- LET'S START ALL OVER AGAIN  
Paragons (Winley 220)
- \*LITTLE BITTY PRETTY ONE  
Robby Dav (Class 211)  
Thurston Harris (Aladdin 3398)
- LONELY CHAIR  
Lloyd Price (KRC 301)
- LOTTA LOVIN'  
Gene Vincent (Capital 3763)
- \*LOVE IS A TREASURE  
Mickey & Sylvia (Vik 0290)
- LOVE LETTERS IN THE SAND  
Pat Boone (Dot 15570)
- ONLY BECAUSE  
Platters (Mercury 17184)
- ON THE STREET WHERE YOU LIVE  
Jonah Jones (Capitol 3747)
- MEAN WOMAN BLUES  
Elvis Presley (RCA Victor EPA 2-1515)
- MY LOVE IS TRUE  
Wilbert Harrison (Savoy 1517)
- PASSING STRANGERS  
Vaughan & Eckstine (Mercury 71122)
- \*PEACHES  
Little Jr. Parker (Duke 177)
- PEANUTS  
LILLY LOU  
Little Joe & Thrillers (Okeh 7088)
- PLAYTHING  
Ted Newman (Rev 3505)
- RAINBOW  
Russ Hamilton (Kapp 184)
- REET PETITE  
Jackie Wilson (Brunswick 55024)
- SHE'S GONE  
Ivory Joe Hunter (Atlantic 1151)
- \*SHOW ME  
Ruth Brown (Atlantic 1153)
- SICK AND TIRED  
Chris Kenner (Imperial 5448)
- SIGNALS OF LOVE  
Jimmy Reed (Vee-Jay 253)
- \*SOFT  
Bill Doggett (King 5080)
- SOMEBODY IN MY HOME  
Howlin' Wolf (Chess 1668)
- SWANEE RIVER ROCK  
I WANNA LITTLE GIRL  
Ray Charles (Atlantic 1154)
- SWANEE RIVER ROCK  
Red Tops (5ky)
- \*SWEETEST ONE  
Crests (Joyce)
- TAKE THE KEY  
NO KISSIN' AND A HUGGIN'  
Richard Berry (Flip 318)
- TAMMY  
Debbie Reynolds (Coral 61851)
- TEARS ON MY PILLOW  
Eldorados (Vee-Jay 250)
- TELL ME SO  
Donnie Elbert (DeLuxe 6143)
- THAT'S MY DESIRE  
Channels (Gone 5012)  
Bob & Earl (Class 213)
- THE BIG QUESTION  
Ike Turner (Federal 12304)
- THERE GOES A PRETTY GIRL  
Enchanters (Coral 61832)
- THIS NEARLY WAS MINE  
Dan Gardner (DeLuxe 6133)
- THIS TRAIN HAS GONE  
Chuck Willis (Atlantic 1148)
- TONIGHT TONIGHT  
Mello-Kings (Herald 502)
- TREAT ME LIKE I TREAT YOU  
Eddie Burns (JVB)
- UNITED  
Otis Williams (DeLuxe 6138)  
Love Notes (Holiday 2605)
- \*WAKE UP LITTLE SUZIE  
Everly Bros. (Cadence 1337)
- WALKIN' WITH FRANKIE  
Frankie Lee Sims (Ace 527)
- WHEN I MEET MY GIRL  
Tommy Ridgley (Herald 501)
- YOU'RE GONNA CRY  
I NEED YOUR KISSES  
Spaniels (Vee-Jay 257)
- \*YOU SEND ME  
\*SUMMERTIME  
Sammie Cook (Keen 34013)
- ZIP ZIP  
Diamonds (Mercury 71165)



## THE NATION'S R & B TOP 20

|    |  | Pos. Last Week |
|----|--|----------------|
| 1  | MR. LEE<br>Bobettes (Atlantic 1144)  | 1              |
| 2  | DIANA<br>Paul Anko (ABC-Paramount 9381)  | 2              |
| 3  | FARTHER UP THE ROAD<br>Bobby Blue Bland (Duke 170)   | 3              |
| 4  | THAT'LL BE THE DAY<br>Crickets (Brunswick 55009)   | 5              |
| 5  | HAPPY HAPPY BIRTHDAY BABY<br>Tune Weavers (Checker 872) (Casa 676)                         | 7              |
| 6  | HONEST I DO<br>Jimmy Reed (Vee-Jay 253)  | 8              |
| 7  | WHOLE LOT OF SHAKIN' GOING ON<br>Jerry Lee Lewis (Sun 267)                                 | 4              |
| 8  | THINK<br>"S" Royales (King 5053)   | 11             |
| 9  | HONEYCOMB<br>Jimmie Rodgers (Roulette 4015)  | 12             |
| 10 | SEND FOR ME<br>Nat "King" Cole (Capital 3737)  | 6              |
| 11 | KEEP A KNOCKIN'<br>Little Richard (Specialty 611)  | -              |
| 12 | STAR DUST<br>Billy Ward & Dominoes (Liberty 55071)   | 9              |
| 13 | DUMPLIN'S<br>Doc Bagby (Okeh 7089)<br>Ernie Freeman (Imperial 5461)                        | 17             |
| 14 | LONG LONELY NIGHTS<br>Clyde McPhatter (Atlantic 1149)<br>Lee Andrews & Hearts (Chess 1665) | 10             |
| 15 | HUMPTY DUMPTY HEART<br>Lavern Baker (Atlantic 1140)  | 15             |
| 16 | MISS YOU SO<br>Lillian Offitt (Excello 2104)   | 16             |
| 17 | WITH YOU ON MY MIND<br>Nat Cole (Capitol 3782)   | 21             |
| 18 | BEAUTIFUL WEEKEND<br>Googie Rene (Class 212)<br>Ernie Freeman (Imperial 5461)              | 24             |
| 19 | SHORT FAT FANNIE<br>Larry Williams (Specialty 608)   | 14             |
| 20 | SEARCHIN'<br>Coasters (Atco 6087)  | 13             |

21. PEANUTS. 22. AW SHUCKS BABY. 23. LITTLE BITTY PRETTY ONE. 24. LOTTA LOVIN'. 25. TO THE AISLE.

CRASHING THRU!!

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EXCELLO 2118

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b/w  
"YOU'RE GONNA CRY"  
VEE-JAY 257

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c/w  
"SUCH LOVIN' "  
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# "IT'S TOO LATE NOW"

The Cuff Links  
# 422

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LOS ANGELES 2 CALIFORNIA

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# Gus Jenkins

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FLASH # 123

"HAM BONE"  
(What You Daing)  
New Release by  
**Mamie Jenkins**  
FLASH # 124

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With The Originals

# "LITTLE BITTY PRETTY ONE"

**Bobby Day and the Satellites**

Class No. 211

# "BEAUTIFUL WEEKEND"

**Googie René**

Class No. 212

# "THAT'S MY DESIRE"

**Bob and Earl**

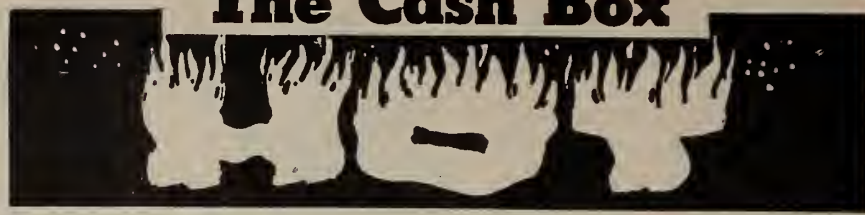
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*Class*  
Records

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## The Cash Box



### NEW YORK

- 1 HAPPY HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)
- 2 MR. LEE  
Bobbettes  
(Atlantic 1144)
- 3 WHOLE LOT OF SHAKIN' GOING ON  
Jerry Lee Lewis  
(Sun 267)
- 4 FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)
- 5 DUMPLIN'S  
Doc Bagby  
(Okeh 7089)
- 6 WITH YOU ON MY MIND  
Nat "King" Cole  
(Capitol 3782)
- 7 LONG LONELY NIGHTS  
Clyde McPhatter  
(Atlantic 1149)
- 8 PEANUTS  
Little Joe & Thrillers  
(Okeh 7088)
- 9 SEND FOR ME  
Nat "King" Cole  
(Capitol 3737)
- 10 CHANCES ARE  
Johnny Mathis  
(Columbia 40993)

### CHICAGO

- FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)
- MR. LEE  
Bobbettes  
(Atlantic 1144)
- AW SHUCKS BABY  
Tiny Topsy  
(Federal 12302)
- BYE, BYE BABY  
Nappy Brown  
(Savoy 1514)
- HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)
- WITH YOU ON MY MIND  
Nat "King" Cole  
(Capitol 3782)
- STAR DUST  
Billy Ward & Dominoes  
(Liberty 55071)
- SEND FOR ME  
Nat "King" Cole  
(Capitol 3737)
- DIANA  
Paul Anka  
(ABC-Paramount 9381)
- SEARCHIN'  
Coasters  
(Atco 6087)

### NEW ORLEANS

- HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)
- DUMPLIN'S  
Ernie Freeman  
(Imperial 5461)
- KEEP A KNOCKIN'  
Little Richard  
(Specialty 611)
- IT HURTS TO LOVE SOMEONE  
Guitar Slim  
(Atco 6097)
- LEAVIN' IT ALL UP TO YOU  
Don & Dewey  
(Specialty 610)
- SICK AND TIRED  
Chris Kenner  
(Imperial 5448)
- SWANEE RIVER ROCK  
Ray Charles  
(Atlantic 1154)
- AW SHUCKS BABY  
Tiny Topsy  
(Federal 12302)
- FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)
- HAPPY HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)

### ST. LOUIS

- 1 MR. LEE  
Bobbettes  
(Atlantic 1144)
- 2 DIANA  
Paul Anka  
(ABC-Paramount 9381)
- 3 LITTLE BITTY PRETTY ONE  
Bobby Day  
(Class 211)
- 4 FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)
- 5 HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)
- 6 HAPPY HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)
- 7 WHOLE LOT OF SHAKIN' GOING ON  
Jerry Lee Lewis  
(Sun 267)
- 8 WHAT CAN I DO  
Donnie Elbert  
(DeLuxe 6125)
- 9 THAT'LL BE THE DAY  
Crickets  
(Brunswick 55009)
- 10 MISS YOU SO  
Lillian Offitt  
(Excella 2104)

### NEWARK

- HAPPY HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)
- FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)
- HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)
- DUMPLIN'S  
Doc Bagby (Okeh 7089)  
Ernie Freeman  
(Imperial 5461)
- MR LEE  
Bobbettes  
(Atlantic 1144)
- WHOLE LOT OF SHAKIN' GOING ON  
Jerry Lee Lewis  
(Sun 267)
- DIANA  
Paul Anka  
(ABC-Paramount 9381)
- THINK  
"5" Royales  
(King 5053)
- SWANEE RIVER ROCK  
Ray Charles  
(Atlantic 1154)
- COULD THIS BE MAGIC  
Dubs  
(Gone 5011)

### SAN ANTONIO

- THAT'LL BE THE DAY  
Crickets  
(Brunswick 55009)
- HAPPY HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)
- MR. LEE  
Bobbettes  
(Atlantic 1144)
- KEEP A KNOCKIN'  
Little Richard  
(Specialty 611)
- WITH YOU ON MY MIND  
Nat "King" Cole  
(Capitol 3782)
- WHOLE LOT OF SHAKIN' GOING ON  
Jerry Lee Lewis  
(Sun 267)
- STAR DUST  
Billy Ward & Dominoes  
(Liberty 55071)
- FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)
- MISS YOU SO  
Lillian Offitt  
(Excella 2104)
- PEANUTS  
Little Joe & Thrillers  
(Okeh 7088)



# The Cash Box



## PHILADELPHIA

## LOS ANGELES

## DETROIT

1 HAPPY, HAPPY BIRTHDAY BABY  
Tune Weavers  
(Casa Grande)

DIANA  
Paul Anka  
(ABC-Paramount 9381)

THINK  
"5" Royales  
(King 5053)

2 THINK  
"5" Royales  
(King 5053)

MR. LEE  
Bobbettes  
(Atlantic 1144)

MR. LEE  
Bobbettes  
(Atlantic 1144)

3 DUMPLIN'S  
Doc Bagby  
(Okeh 7089)

LITTLE BITTY PRETTY ONE  
Bobby Day  
(Class 211)

FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)

4 FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)

DEDICATED TO YOU  
Sonny Knight  
(Dot 15635)

THAT'LL BE THE DAY  
Crickets  
(Brunswick 55009)

5 LONG LONELY NIGHTS  
Lee Andrews & Hearts  
(Chess 1665)

YOU SEND ME  
Sam Cook  
(Keen 34013)

HAPPY, HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)

6 KEEP A-KNOCKIN'  
Little Richard  
(Specialty 671)

FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)

DIANA  
Paul Anka  
(ABC-Paramount 9381)

7 LITTLE BITTY PRETTY ONE  
Thurston Harris  
(Aladdin 3398)

HAPPY HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)

LITTLE BITTY PRETTY ONE  
Bobby Day  
(Class 211)

8 SWANEE RIVER ROCK  
Ray Charles  
(Atlantic 1154)

THINK  
"5" Royales  
(King 5053)

AW SHUCKS BABY  
Tiny Topsy  
(Federal 12302)

9 YOU SEND ME  
Sam Cook  
(Keen 34013)

SEARCHIN'  
Coasters  
(Atca 6087)

HONEYCOMB  
Jimmie Rodgers  
(Roulette 4015)

10 SHORT FAT FANNIE  
Larry Williams  
(Specialty 608)

THAT'LL BE THE DAY  
Crickets  
(Brunswick 55009)

WITH YOU ON MY MIND  
Nat "King" Cole  
(Capital 3782)

## ATLANTA

## MEMPHIS

## SAN FRANCISCO

1 DIANA  
Paul Anka  
(ABC-Paramount 9381)

I WANNA DO EVERYTHING FOR YOU  
Brook Benton  
(Vik 0285)

HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)

2 MR. LEE  
Bobbettes  
(Atlantic 1144)

FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)

FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)

3 HAPPY, HAPPY BIRTHDAY BABY  
Tune Weavers  
(Checker 872)

IF I THOUGHT YOU NEEDED ME  
Little Willie John  
(King 5066)

MR. LEE  
Bobbettes  
(Atlantic 1144)

4 FARTHER UP THE ROAD  
Bobby Blue Bland  
(Duke 170)

THINK  
"5" Royales  
(King 5053)

THINK  
"5" Royales  
(King 5053)

5 HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)

BEAUTIFUL WEEKEND  
Ernie Freeman  
(Imperial 5461)

SEND FOR ME  
Nat "King" Cole  
(Capitol 3737)

6 HONEYCOMB  
Jimmie Rodgers  
(Roulette 4015)

THE BIG QUESTION  
Ike Turner  
(Federal 12304)

WHOLE LOT OF SHAKIN' GOING ON  
Jerry Lee Lewis  
(Sun 267)

7 THINK  
"5" Royales  
(King 5053)

BYE BYE BABY  
Nappy Brown  
(Savoy 1514)

DIANA  
Paul Anka  
(ABC-Paramount 9381)

8 THAT'LL BE THE DAY  
Crickets  
(Brunswick 55009)

HONEST I DO  
Jimmy Reed  
(Vee-Jay 253)

TAKE THE KEY  
Richard Berry  
(Flip 318)

9 WHOLE LOT OF SHAKIN' GOING ON  
Jerry Lee Lewis  
(Sun 267)

MR. LEE  
Bobbettes  
(Atlantic 1144)

THAT'LL BE THE DAY  
Crickets  
(Brunswick 55009)

10 LONG LONELY NIGHTS  
Lee Andrews & Hearts  
(Chess 1665)  
Clyde McPhatter  
(Atlantic 1149)

HUMPTY DUMPTY HEART  
Lavern Baker  
(Atlantic 1140)

SUMMERTIME  
Sam Cook  
(Keen 34013)



# R & B Sure Shots

"IDOL WITH THE GOLDEN HEAD"

The Cash Box Award o' the Week 9/7

"MY BABY COMES TO ME"

Coasters ..... Atco 6098

"DEEP PURPLE"

The Cash Box Disk of the Week 9/14

Billy Ward & Dominoes ..... Liberty 55099

"WAKE UP LITTLE SUZIE"

The Cash Box Disk of the Week 9/14

Everly Bros. .... Cadence 1337

"I WANNA LITTLE GIRL"

The Cash Box Award o' the Week 9/14

Ray Charles ..... Atlantic 1154

"PLAYTHING"

Ted Newman ..... Rev 3505

"YOU SEND ME"  
"SUMMER TIME"

The Cash Box Sleeper of the Week 9/21

Sammie Cook ..... Keen 34013

"DOWN IN THE ALLEY"

The Cash Box R&B Best Bets 9/21

Clovers ..... Atlantic 1152

AMERICA'S TOP BLUES — ROCK & ROLL — SPIRITUAL — ONE-STOP  
60¢ for 45's **BARNEY'S** COMPLETE STOCK  
65¢ for 78's ONE - STOP R&B—ROCK & ROLL  
LP's 30% Off 1148 SO. KEDZIE SPIRITUAL—JAZZ  
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A National Smash!  
Thurston Harris  
"Little Bitty Pretty One"  
and  
"I Hope You Won't Hold It Against Me"  
Aladdin # 3398  
**Aladdin** RECORDS  
Los Angeles, Calif.

A New Smash Release!  
THE MELLO KINGS  
"SASSAFRAS"  
&  
"CHAPEL ON THE HILL"  
Herald 507  
**Herald** RECORDS  
1697 B'way, New York City, N.Y.





# R & B Reviews

**A** AWARD & SLEEPER    **B** VERY GOOD    **C** FAIR  
**B+** EXCELLENT    **C+** GOOD    **D** MEDIOCRE

*"Only those records best suited for commercial use are reviewed by THE CASH BOX"*

**JOE POTITO and THE SATELLITES**  
 (Safari 1003)

**B+** "SAY A PRAYER" (2:31) [Ben Ghazi BMI—Holmes, Wyche] Joe Potito and The Satellites sing a slow paced, dramatic lovely. Potito has a big voice and is backed with a chorus and good arrangement. Strong side that deserves good exposure. Could make it big in pop and r & b.

**C+** "CAN'T LET YOUR LOVIN' GO" (2:30) [General ASCAP—Dickens] Big voice and familiar type of tune heard many, many times. Ok listening but not enough individuality to offer "Prayer" competition.

**SIL AUSTIN**  
 (Mercury 71196)

**B+** "GREEN BLAZER" (2:25) [Cypress BMI] Sil Austin, his ork and stirring horn sweep with zest and compelling mood as they stir things up on a middle beat jump instrumental wax. Solid teener jump side and great deejay programming.

**B+** "FALL OUT" (2:35) [Stanson Music BMI] Austin ups the tempo with a building theme and a rocking jump loaded with excitement. Austin's blaring horn takes the spotlight and goes great guns all the way. Two socko instrumental delighters.

**J. B. LENOIR**  
 (Checker 874)

**B+** "WHAT ABOUT YOUR DAUGHTER?" (2:33) [Arc BMI—J. B. Lenoir] J. B. Lenoir wails a middle beat blues with a real convincing effort. A solid rhythmic beat dished up by the band support aids no end in getting the message across. It's an exciter that should do well saleswise.

**B** "5 YEARS" (2:18) [Arc BMI—J. B. Lenoir] Lenoir sings a rhythmic middle beat with a real riding effect. A down home blues done with deep feeling.

**THE HEARTS**  
 (J & S 1660)

**B+** "SO LONG, BABY" (2:30) [Zell's Music BMI—Z. Sanders] The Hearts team in excellent style on a slow, shuffle ballad. The group handles the romantic lyric with feeling and a sound that appeals to the teener r & b market. Strong deck that bears watching.

**B** "YOU SAY YOU LOVE ME" (2:35) [Zell's Music BMI—Z. Sanders] The Hearts back with a slow beat rock and come up with another strong item. Real swinging jump ditty for a slow Lindy. Two good decks.

**PRISCILLA BOWMAN**  
 (Falcon 1004)

**B+** "A SPARE MAN" (2:30) [Tollie BMI—P. Bowman] Priscilla Bowman gives some throaty, but sage advice, when she tells you to "keep a spare man on the shelf." It's a quick beat ditty with an infectious treatment. The lass gives a really good vocal effort on this deck and is supported by an excellent arrangement and band backing. Could make a real dent in the charts.

**B** "YES, I'M GLAD" (2:17) [Tollie BMI—P. Bowman] The strong throated chanteuse gives out with a quick beat rocker in happy style. It's a spirits lifter and Miss Bowman provides a couple of minutes of solid enjoyment.

## The Cash Box Award o' the Week

"OUR ANNIVERSARY" (2:20) [Angel BMI—Freeman, Murphy]

"PRETTY BABY" (2:07) [Angel BMI—Freeman, Murphy]

THE FIVE SATINS  
 (Ember 1025)

The Five Satins follow their national hit, "To The Aisle," with another lovely, "Our Anniversary." The group, now the possessors of two big sellers, is in a position to get good exposure on its new releases. From that point on its the material and delivery. And—in this instance, "Our Anniversary," we believe has both. The lads deliver the slow beat ballad with a smooth vocal blend and the proper degree of tenderness and warmth. It looks like another chart item for The Five Satins. The flip, "Pretty Baby," is a change of pace. The group sings the quick beat jump with a sparkling treatment. Good coupler. It's "Our Anniversary" for the action.

"THE BEATING OF MY HEART" (2:24) [Arc BMI—Fuqua, Lester]

"CONFESS IT TO YOUR HEART" (2:23)  
 [Brookville Eden BMI—Otis, Corso]

THE MOONGLOWS  
 (Chess 1669)

That talented vocal group, "The Moonglows," have a delightful pretty that bears every evidence of it being hit material. "The Beating of My Heart" is a slow shuffle beat delivered with a polished performance that is tender, sprightly and tuneful. A delicious hunk of wax that should make its mark in both pop and r & b. Watch it carefully. The flip, "Confess It To Your Heart," is another slow beat ballad, tenderly and delightfully sung, but a little weaker materialwise. We like "The Beating Of My Heart."

"YOU'RE GONNA CRY" (2:45) [Conrad BMI—Hudson]

"I NEED YOUR KISSES" (2:31) [Conrad BMI—Carter, Hudson]

THE SPANIELS with AL SMITH ORCH.  
 (Vee-Jay 257)

The Spaniels offer two strong quick beat jump. The Spaniels show their versatility with socko vocal treatments of both tunes. Two good sides, either of which could happen. We lean just a shade to "You're Gonna Cry" but won't backtrack on "I Need Your Kisses."

"HAVE I SINNED" (2:55)

"LEONA" (2:19)

[Men Lo BMI—Elbert, Mendelsohn] [Hennessy BMI—Eddie Cooley]

DONNIE ELBERT  
 (DeLuxe 6148)

Donnie Elbert, one of the most promising young voices around today, delivers two powerful decks, both of which bear every promise of hitting. "Have I Sinned" is a slow beat ballad told with moving effect by the chanter. It is a tender and tuneful opus with a mood arrangement. The coupling, "Leona" is a cute quick beat bouncer delivered with a happy treatment. An infectious two minutes that captivate. "Leona" grows and grows and could step out and be the side. Two for the money and the choice is yours.

## The Cash Box R & B Best Bets

- ★ "GREEN BLAZER" } Sil Austin ..... Mercury 71196
- ★ "FALL OUT" } .....
- ★ "I'VE GOT NOTHING WORKING NOW" ..... Ann Cole ..... Baton 247
- ★ "A GAY DAY" } .....
- ★ "ANSWER ME" } ..... Earl Bostic ..... King 5801

**ANN COLE**  
 (Baton 247)

**B+** "I'VE GOT NOTHING WORKING NOW" (2:30) [Dare BMI—Foster] Ann Cole answers her "Mojo" with this quick beat staccato rhythm item. The lass sings with a swinging belty style and rocks out the engaging tune with real zest. It's a strong wax that should pull a good sized total sale.

**B** "GIVE ME LOVE OR NOTHING" (2:11) [Dare BMI—Davis, Jackson] Ann Cole goes dramatic and pop on this side and comes off with a beautiful side. Moving and well done. Should grab off lots of deejay action.

**CHUCK EDWARDS**  
 (Duke 174)

**B+** "WARM MY HEART" (2:20) [Lion BMI—Edwards] Chuck Edwards does a soft but dramatic love song with a sincere and warm reading. Moving arrangement done in a "big" style.

**B+** "MORNING TRAIN" (2:30) [Lion BMI—Edwards] Edwards belts out a quick beat blues with an exciting job of wailing. Strong deep south band support makes this a powerful r & b entry. Two powerful change of pace decks.

**PAUL PERRYMAN**  
 (Duke 169)

**B+** "LONG ENOUGH" (2:47) [Lion BMI—Robey] Paul Perryman sings a middle beat rhythm piece with a swinging performance that comes off a solid listening and better than average dance item. Good, stimulating commercial wax.

**B+** "NOBODY LOVES ME" (2:47) [Lion BMI—Robey Perryman] Does another intriguing job on a quick beat bouncer with the same exciting feeling. Perryman lets loose with a punched out vocal that gets the sluggish blood stirred. Two infectious sides.

**EARL BOSTIC**  
 (King 5081)

**B+** "A GAY DAY" (2:42) [Earl's BMI—Earl Bostic] The familiar Bostic sound rings out on this slow rocker. The sexy saxing of Bostic gives an exciting air to the listening pleasure he always supplies. Solid seller with an established audience.

**B+** "ANSWER ME" (2:09) [Earl's BMI—Earl Bostic] Bostic tears into the ozone on this wax with a screaming sax and a quick beat jump that'll send the dancing crowd into a series of gymnastic creations. Torrid wax. Two excellent instrumental sides.

**COUSIN LEROY**  
 (Ember 1023)

**B** "UP THE RIVER" (2:30) [Angel BMI—Rozier] Cousin Leroy makes his debut with a syncopated slow beat down home blues. It is a strong r & b wax with a rhythm that impresses itself on the listener. Should get a good reception.

**B** "I'M LONESOME" (2:20) [Angel BMI—L. Rozier] Leroy turns to a quick beat effort again in the deep south tradition. A swinging effort that makes for a solid change of pace.

*"Only those records best suited for commercial use are reviewed by THE CASH BOX"*





## Top Selling Records

Reported by

# R & B

## Retail Outlets

From Coast to Coast

- ONE STOP MUSIC**  
New Orleans, La.
- Happy Happy Birthday Baby (Tune Weavers)
  - Dumplin's (E. Freeman)
  - Honest I Do (J. Rood)
  - Emmett Lee (C. Fran)
  - Aw Shucks Baby (Topsy)
  - It Hurts To Love Some One (G. Slim)
  - Leaving It All Up To You (Don & Dewey)
  - Wake Up Little Susie (Everlys)
  - The Mystery Of You (Platters)
  - Deep Purple (B. Ward)

- H & Y ELECTRIC CO.**  
Haustan, Texas
- I Need You So Bad (King)
  - Honest I Do (J. Reed)
  - With You On My Mind (N. Cole)
  - Miss You So (L. Offitt)
  - Beautiful Weekend (Freeman)
  - She's Gone (I. J. Hunter)
  - It Hurts To Love Some One (G. Slim)
  - You're Gonna Miss Me (L. Fulson)
  - Boom Boom (L. Walter)
  - Farther Up The Road (Bland)

- GIFT MART MUSIC CENTER**  
Jamaica, N. Y.
- That'll Be The Day (Crickets)
  - Honeycomb (J. Rodgers)
  - Hula Love (B. Knox)
  - Whole Lot Of Shakin' Going On (J. L. Lewis)
  - Diana (P. Anka)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Mr. Lee (Bobbettes)
  - Alone (Shepherds)
  - Bye Bye Love (Everlys)
  - Lotta Lovin' (G. Vincent)

- ROSSLYN MUSIC**  
Las Angeles, Calif.
- That's My Desire (Bob & Earl)
  - You Send Me (S. Cooke)
  - Little Bitty Pretty One (B. Day)
  - Searchin' (Coasters)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Dedicated To You (S. Knight)
  - Diana (P. Anka)
  - Tonight Tonight (Mello-Kings)
  - Johnny (Dots)
  - Leavin' It All Up To You (Don & Dewey)

- ANDERSON MUSIC**  
Red Bank, N. J.
- Wake Up Little Susie (Everlys)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Hula Love (B. Knox)
  - Whole Lot Of Shakin' Going On (J. L. Lewis)
  - Alone (Shepherds)
  - That'll Be The Day (Crickets)
  - You're My One And Only Love (R. Nelson)
  - Diana (P. Anka)
  - Lotta Lovin' (G. Vincent)
  - Honeycomb (J. Rodgers)

- PAT'S RECORD SHOP**  
Richmond, Va.
- Diana (P. Anka)
  - Mr. Lee (Bobbettes)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Chances Are (J. Mathis)
  - Black Slacks (Sparkletones)
  - Chicken And The Bop (Price)
  - Humpty Dumpty Heart (L. Baker)
  - Keep A-Knockin' (L. Richard)
  - Star Dust (B. Ward)
  - Send For Me (N. Cole)

- THE VANITY SHOPPE**  
Savannah, Ga.
- Long Lonely Nights (C. McPhatter)
  - Send For Me (N. Cole)
  - Beautiful Weekend (Freeman)
  - Darling It's Wonderful (Lovers)
  - Farther Up The Road (Bland)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Chicken Baby Chicken (T. Harris)
  - Whispering Bells (Del-Vikings)
  - Just To Hold Your Hand (C. McPhatter)
  - Valley Of Tears (F. Domino)

- RICHLOY, INC.**  
Philadelphia, Pa.
- Happy Happy Birthday Baby (Tune Weavers)
  - Dumplin's (D. Bagby)
  - Long Lonely Nights (L. Andrews)
  - Goody Goody (F. Lymon)
  - Beautiful Weekend (G. Rene)
  - Short Fat Fannie (Williams)
  - This Nearly Was Mine (D. Gardner)
  - Farther Up The Road (Bland)
  - Humpty Dumpty Heart (L. Baker)
  - Think (5 Royales)

- DISTRIBUTING CORP. OF ILLINOIS**  
Chicago, Ill.
- Mr. Lee (Bobbettes)
  - Aw Shucks Baby (Topsy)
  - Bye Bye Baby (N. Brown)
  - Searchin' (Coasters)
  - Diana (P. Anka)
  - Farther Up The Road (Bland)
  - Honest I Do (J. Reed)
  - Dumplin's (D. Bagby)
  - Keep A-Knockin' (L. Richard)
  - Swanee River Rock (Charles)

# Dizzy And The King Bee



## Lubinsky Purchases Old National Masters

NEWARK, N.J.—Herman Lubinsky, president of Savoy and Regent Records, last week announced that he had purchased some 800 masters from the old National label, the pre-World War II diskery that introduced a number of today's top stars. Lubinsky is currently remastering the tapes of many of these sessions and will issue LP's and singles by such names as Billy Eckstine, Joe Turner, Lavern Baker, the Ravens and others.

The first release, to be issued on the Regent label, is made up of four separate LP's featuring Billy Eckstine, each of which will sell for \$3.98.

The albums will be housed in new four color jackets.

In time for the Christmas season, Lubinsky will release a single of the Ravens' old hits "Silent Night" b/w "White Christmas".

Other artists acquired on the National masters are the Ames Brothers, and in the jazz field such prominent personalities as Charlie Ventura, Kai Winding, Bill Harris and many others.

NEW YORK—When Clifton (King Bee) Smith (KCOH-Houston, Texas) visited New York last week it was natural that he should drop in on Birdland to visit with Dizzy Gillespie. Smith also got around to see a good portion of the trade—and took in the Carmen Basilio-Ray Robinson fracas.

# 2 IN CHICAGO!

**NAPPY BROWN'S**

**"BYE-BYE, BABY"**

SAVOY # 1514

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COAST TO COAST

**BIG MAYBELLE'S**

**"ROCK HOUSE"**

b/w **"JIM"**

SAVOY # 1519

**SAVOY** RECORD CO  
56 MARKET ST  
NEWARK, N. J.



# R & B

## Disk Jockey

### REGIONAL RECORD REPORTS

- DICK DEAN**  
WKTQ—Narway-Paris, Me.
- Zip Zip (Diamonds)
  - Mr. Lee (Bobbettes)
  - That'll Be The Day (Crickets)
  - Deep Purple (B. Ward)
  - Honeycomb (J. Rodgers)
  - Up Above My Head (Ray & Laine)
  - Wake Up Little Susie (Everlys)
  - Humpty Dumpty Heart (L. Baker)
  - Have I Told You Lately That I Love You (R. Nelson)
  - Long Lonely Nights (C. McPhatter)

- DONN CALDWELL**  
WHLL—Wheeling, W. Va.
- Mr. Lee (Bobbettes)
  - Mean Woman Blues (Presley)
  - That'll Be The Day (Crickets)
  - Whole Lot Of Shakin' Going On (J. L. Lewis)
  - Diana (P. Anka)
  - Farther Up The Road (Bland)
  - Honeycomb (J. Rodgers)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Chicken Baby Chicken (T. Harris)
  - Humpty Dumpty Heart (L. Baker)

- RANDY "DANDY RANDY" WARREN**  
KCOH—Hauston, Texas
- Diana (P. Anka)
  - Farther Up The Road (B. B. Bland)
  - Beautiful Weekend (Rene)
  - Tammy (D. Reynolds)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Mr. Lee (Bobbettes)
  - That'll Be The Day (Crickets)
  - Honest I Do (J. Reed)
  - With You On My Mind (N. Cole)
  - Tell Me Why (Rob-Roys)
  - Bye Bye Baby (N. Brown)

- TOM ADAMS**  
KANS—Wichita, Kans.
- Long Lonely Nights (C. McPhatter)
  - Ballroom Shuffle (L. Gleen)
  - And That Reminds Me (D. Reese)
  - On Your Radio (R. Lanham)
  - Whole Lot Of Shakin' Going On (J. L. Lewis)
  - When I See You (F. Domino)
  - Rockin' Pneumonia (Smith)
  - Owee Nellie (R. Lanham)
  - Eeny Meeny Miny Moe (J. Stone)
  - Humpty Dumpty Heart (L. Baker)

- AL MCKINLEY**  
KPIK—Colorado Springs, Cala.
- Mr. Lee (Bobbettes)
  - Whole Lot Of Shakin' Going On (J. L. Lewis)
  - Diana (P. Anka)
  - Whispering Bells (Del-Vikings)
  - Short Fat Fannie (Williams)
  - Honest I Do (J. Reed)
  - Send For Me (N. Cole)
  - Dumplin's (D. Bagby)
  - Searchin' (Coasters)
  - Think (5 Royales)

- LOU TERRI**  
WEJM—Fitchburg, Mass.
- That'll Be The Day (Crickets)
  - Honeycomb (J. Rodgers)
  - Remember You're Mine (P. Boone)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Rainbow (R. Hamilton)
  - Mr. Lee (Bobbettes)
  - Diana (P. Anka)
  - Plaything (N. Todd)
  - Black Slacks (Spell Binders)
  - Rebel (C. Jarvis)

- JOHN BENNETT**  
WNNJ—Newton, N. J.
- Happy Happy Birthday Baby (Tune Weavers)
  - Mr. Lee (Bobbettes)
  - Whole Lot Of Shakin' Going On (J. L. Lewis)
  - Long Lonely Nights (C. McPhatter)
  - Goody Goody (F. Lymon)
  - Humpty Dumpty Heart (L. Baker)
  - Send For Me (N. Cole)
  - Farther Up The Road (B. B. Bland)
  - Pay Day Shuffle (G. Jenkins)
  - Peanuts (L. Joe)

- SAMMY DAVID**  
KRMD—Shreveport, La.
- Idol With The Golden Head (Coasters)
  - Dumplin's (E. Freeman)
  - Mr. Lee (Bobbettes)
  - Honest I Do (J. Reed)
  - Happy Happy Birthday Baby (Tune Weavers)
  - Tonight Tonight (A. Wilson)
  - One Look At You Daddy (C. Fran)
  - Keep-A Knockin' (L. Richard)
  - Boom Boom (Five Keys)
  - Daddy Cool (Rays)

- JACK GALE**  
WTMA—Charleston, S. C.
- Mr. Lee (Bobbettes)
  - To The Aisle (Five Satins)
  - That'll Be The Day (Crickets)
  - When I See You (F. Domino)
  - Bye Bye Baby (N. Brown)
  - Carolyn (Five Kids)
  - Star Dust (B. Ward)
  - Miss You So (L. Offitt)
  - Humpty Dumpty Heart (L. Baker)
  - Down In The Alley (Clovers)

## Form Bana Records

JERSEY CITY, N.J.—Mike Grey, in association with Tom Lell and Joe Meluso, last week announced the formation of a new record label known as Bana Records. The new diskery will record pop, country and R & B music and will operate out of its offices at 111 Garrison Avenue in Jersey City.

Grey was formerly associated with E. B. Marks and Leeds Music Publishing Companies.

The first artists signed by Bana are Bobby "Mr. Blues" Potter and Miss Toni Carlo. Potter's first release couples "Sugaree", a Marty Robbins composition, with "King Size Kisses". Miss Carlo's first release is "Fidgity Digit" b/w "Baby Behave Yourself".

Promotion will start immediately on these two releases which are already on their way to disk jockeys throughout the country.

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**"PRETTY LITTLE DOLL"**

**Little Junior Parker**

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# Country Round Up

Making ready to sponsor "The Red Foley Show" on network radio again this season, Dow Chemical Co. dispatched one of its executive airplanes to the Ozarks on Tuesday, the 24th to deliver Red himself and a number of the program's feature acts to an annual sales meeting in Midland, Mich. Included in the group booked for the event were Flash & Whistler, Suzi Arden, the Dow Show Band, Chuck Bowers and Marijon Wilkin. The cast was accompanied by RadiOzark veep, John Mahaffey and Don Richardson.

"Little Jimmie Dickens made his first guest appearance on the ABC Television "Country Music Jubilee" on Saturday night Sept. 21st. Both Smiley Burnette and Slim Wilson last week blossomed out in shiny new Cadillacs: Smiley's is a pink convertible, while Slim's is a green sedan. . . . Curley Chalker, ace steel man with the Bill Wimberly Country Rhythm Boys, is a new addition to the talent staff of KWTO, Springfield. . . . Billy Walker's newest release on Columbia, which arrived at the record stores last week, is tagged "The Image of Me" and "Anything Your Heart Desires." Skelly Stadium in Tulsa, Okla. was the scene of a major personal appearance on Thursday, Sept. 19th, by ABC-TV's "Country Music Jubilee" crew, headed by Red Foley, and featuring the Jubilee Promenaders, Billy Walker, Chuck Bowers, Flash & Whistler, Tommy Sosebee, and Merl Lindsay's band. . . . Thumbs Carlille, another alumnus of the Country Rhythm Boys, has become permanent accompanist with the Marksmen quartet. The group, incidentally, played Wednesday thru Saturday, the 18th to the 21st at the Flame Club, Minneapolis, and returned there for the 25th thru the 28th.



SUZI ARDEN

The latest issue of Norma Barthel's Ernest Tubb Fan Club News, "Melody Trails", is making the rounds. Pictured on the cover are good friends Red Foley and Ernest.

Royal McCullough, Director of Public Relations at WSM-Nashville tells us that the folks who plan to attend the National Disk Jockey Festival are in for a rare treat. One of the speakers at the Disk Jockey Clinic is Ray Sonin, editor of Canada's trade publication, Music World. Mr. Sonin is from Toronto, Ontario. His topic is the International Appeal of Country Music. By the way, sez Royal, the parties at this year's Dee Jay Heyday promise to be bigger and better than ever. The big Midnight Party after the "Opry" will be hosted by Roulette Records. Dot will give a luncheon on Friday and Columbia a luncheon on Saturday.

The "Opry" has acquired 2 new side men. Now playing lead guitar with Ferlin Husky is Jimmy Bryant, from the West Coast, one of the foremost electric guitarists in the country. Replacing Johnny Clark, who graciously accepted Ucle Sam's offer, is Jimmy Elrod, banjo picker with Wilma Lee and Stoney Cooper's Clinch Mountain Clan. Incidentally, the big Hank Snow, Wilma Lee and Stoney Cooper, Maybelle Carter, T. Texas Tyler-tour September 8th thru the 22nd marks the first time that Wilma Lee and Stoney have appeared in Texas, and the first time in five years that Hank has been there. A series of stories about the "Opry" starts in the November issue of Radio-TV Mirror. Country music impresario, Smoky Rodgers was a visitor at the "Opry" recently. Smoky hails from San Diego. Prince Albert's portion of the "Opry" over NBC starred Kitty Wells and Cowboy Copas on Sept. 7th and Jim Reeves and Johnny Cash on the 14th.



CHUCK BOWERS

A recent one-day visitor to New York was WICK-Scranton, Pa. deejay, Shorty Mason. After discussing some of his material with Peer International's Roy Horton, Shorty dropped in to say hello to the crew at Cash Box. Mason, who holds down the 10:00 to 11:55 A.M., Mon. thru Sat. time slot, has been selected to appear as "Mr. DJ" on the Oct. 25th WSM-"Mr. DeeJay U.S.A." show. Congratulations Shorty!

"Yodeling" Bella Lee, who's seen and heard every Thursday nite over WTAR-TV, Channel 3 in Norfolk, Va., along with Garland Abbott and his Tidewater Playboys, tells us that the crew is always ready for a good country show. Parties interested in booking the outfit can do so by contacting Southern Orchestras Corp., Franklin Bldg., Norfolk, Va.

During a recent tour of Nebraska Marty Robbins came upon a trio that he felt was sensational. Unable to get them a disk contract Marty decided to cut them himself. The artists are Tom Pall & The Glaser Bros., the tunes are "Five Penny Nickel" and "You're In My Heart Again" and the label is Marty's own, Robbins Records, 319 7th Ave. North, Nashville, Tenn. Incidentally, the boys appeared on Arthur Godfrey's Sept. 23rd CBS-TV show.



NEIL ZACHMEYER

Real nice chatting with Columbia's Bob Burrell, last week at the cocktail party thrown for Doris Day over at Danny's Hideaway in New York. Bob, who'll be making his home in Conn., after recently taking over the diskery's Country Sales and Promotion Manager's post, noted that Carl Smith has a two-market, pop-country smash in his latest slicing, "Why

Why". Bob added that WERE-Cleveland deejay, Bill Randle'll be at this year's festivities in Nashville, Nov. 15th and 16th.

Neil "The Ole Gravy Sopper" Zachmeyer pens that he's the only country jock at WRAM-Monmouth, Ill. Neil jokingly complains that his 6-day a week, early morning show, "Country Capers", isn't long enough to play all the c&w wax. He also has a Western band, tagged the "Melody Rangers", that plays nite clubs, lodges and public dances in and around Monmouth. Neil, who endeavors to spin many good, small time artists (still at the bottom of the ladder), also whirls a 'tune of yesterday' and a spiritual on each program.



SHORTY MASON

Webb Pierce, whose Decca pressing of "Holiday For Love" and "Don't Do It Darlin'" is really making itself felt on the charts, guested on the Sept. 25th, Patti Page, CBS-TV'er, "The Big Record".

"Cowboy" Howard Vokes' pubbery, Vokes Music, has contracted 2 sacred tunes, written by Lannie Walker, labeled, "When You Meet Your Lord" and "Dad's Not Dead, He's Only Sleeping". Lannie, who Vokes sez, is an artist to watch, has recorded both tunes for the Blue Hen label. Jocks wanting copies can get same by writing to Vokes Music, New Kensington, Pa. Another Blue Hen artist, Bill Price from WNOX-Knoxville, Tenn., will soon have a new release which he hopes will send him on his way up the success ladder. Also, Blue Hen's Hank King is doing a weekly stint with his Country Squires at the Sokol Camp in Braeburn, Pa. WAMO-Pittsburgh deejay and artist, Carl Stuart, was a recent guest.

"The Philip Morris Country Music Show," which is currently being aired over a regional CBS radio network, will be carried coast-to-coast over the full CBS radio network starting Friday, October 4th. PMCMS stars Carl Smith and Goldie Hill, who have been on summer vacation. They will be on hand for the first broadcast in the new network series. "The Philip Morris Country Music Show" is heard weekly on Fridays at 10:30 PM (EDT). The all-star country music entertainers have been broadcasting regularly since the Show began touring on January 6th this year. The weekly program was originally heard over the Mutual Broadcasting System until July 5th when the airshow changed to the CBS network. The all-star show, which includes M.C. Biff Collie, "Little" Jimmy Dickens, Ronnie Self, Carl Smith, Shirley Caddell, Goldie Hill, Mimi Roman, The Tunesmiths, The Country Boys, Red Sovine, George Morgan, and comedian Bun Wilson, is booked and arranged by the Jim Denny Artist Bureau, 213 Albert Building, Nashville, Tenn. Oscar Davis does the advance booking which, incidentally, will carry the show into Ga., N.C., Va. and W.Va., from Sept. 23rd 'til Oct. 19th.



WARNER MACK

Dot's Fontane Sisters, Margie, Bea and Geri, step into the musical guest spotlight on the premiere of Jimmy Dean's Show, which switches from its Sat. nite-½ hour slot to an hour-long presentation, every Sat. at noon, starting Sept. 28th. Dean will also present the artists on his daily, early morning, Mon. to Fri. show. Decca's husky-voiced songstress, Roberta Sherwood, appeared on the Sept. 16th to 20th morning shows.

"Take It Away" Leon McAuliffe, whose initial Dot waxing is the pop-country pairing, "What's The Use" and "Under The Double Eagle", was one of the featured guest soloists on the Lawrence Welk, ABC-TV "Top Tunes And New Talent" Show on Sept. 23rd. Leon played two of his own compositions, "Pan-handle Rag" and "Steel Guitar Rag". It's reported that the package which included Leon and his Cimarion Boys, Leroy "Auctioneer" Van Dyke, Tabby West, Little Willie, the Y-Knot Twirlers, and comedian Johnny Matson drew a capacity crowd at the recent Oklahoma Free Fair. Leon and the group'll return to the Mid-west to play fair and ballroom dates throughtout Kan., Okla., Mo., Ark. and Neb.



KAY CEE JONES

Joy Chastain writes to tell us of the fast-rising, 21-year-old 'rock-a-billy' artist from Memphis, Tenn., Fuller Todd. The songster, whose latest for King is "Young Hearts Are True" and "Real True Love", is currently appearing on the WHBQ-Memphis "Dewey Philips" and "Dance Party" shows. Interested parties can contact him at 701 So. Bellevue, Memphis, Tenn.

Riley Crabtree types to thank all the jocks for spinning his past disks, among 'em "Shackles And Chains", and to let them know that he has a new one out on Country Picnic labeled "Tattle Tattle Tale" and "Something Tells Me". Platter spinners wanting the disks can get 'em by writing to Hanna Music, Box 11173 E.G. Station, Dallas, Tex. Riley'll be in Dallas this week-end to cut a session for Fall release.

The recent guest roster of the WWVA-Wheeling, W.Va. "Jamboree" included The Chalet Sisters.

"Uncle" Jim Christie is back at his home base again in Chicago. His mailing address is 1428 Jefferson, Des Plaines, Ill. He still tapes show for XEG-Monterrey and XERB-Rosarito, Mexico.

(Continued on Page 63)





# Country Round Up

(Continued from preceding page)

KRTC-Baytown, Tex., moved to Pasadena, Tex., last week, with The Wilburn Bros. on hand for the big event. Country jocks at the station are Gabe Tucker and Hal Harris.

A cross-country trip is necessary for Wanda Jackson to keep up with the heavy schedule of dates during the month of September. A jump from Penna. where she has been working for promoter Harry Cooke to the West Coast to appear for Cliffie Stone at Anaheim, Calif. and then on to the Mid-South Fair at Memphis, Tenn. will make Wanda's month one of the biggest of her entire career. While in California Wanda will do another recording session for Capitol records. She will cut a single session and also an album for Capitol. Wanda will also do 4 tunes in the film series "Ranch Party" which is produced by Screen Gems. Arrangements have been completed with Tillman Franks, in charge of "Louisiana Hayride", for an appearance of Wanda on Saturday, Oct. 12th. During the month, which will start in Oklahoma, she'll travel to Texas, Louisiana, Mississippi, and Iowa.



BETTY LUTHER

Angeles then to Dallas, Texas where he will appear 16 straight days at the Texas State Fair, being presented by the Falstaff Brewing Corporation of St. Louis, Missouri. Following the Texas State Fair, Hank and the Boys will round out the month playing in Texas and Oklahoma. Then to the east for a tour which will fill out November.

Sept. 14th's KWKH-Shreveport, La. "Hayride" Show at Shreveport Municipal Stadium played to a large crowd. On hand for the big doin's were Victor's Jim Edward, Maxine & Bonnie Brown, Hoedown's Tony Douglas, Margaret Lewis, Ram's Linda Brannon and Victor's David Houston, who returned to the "Hayride" after a 4 week absence. Dave's been on the road appearing with the flick "Carnival Rock". Regulars appearing were Savoy's Werly Fairburn, Decca's Jimmy & Johnny, Mercury-Starday's James O'Gwynn and Sun's Tommy Blake. The "Hayride" schedule for Sept. 21st included Billy Gray, Norma Beasler, Columbia's Billy Walker and Victor's Nick Venet. The 28th list includes Victor's Dave Rich and the Jets from Longview, Tex.



DON DEAL

Warner Mack's Personal Manager, Wally Smith, tells us that Warner is on a promotional tour plugging his hit record "Is It Wrong" and plans to spend several days visiting deejays in St. Louis, Chicago, Detroit, Cleveland, Pittsburgh, Philadelphia and Baltimore. Several TV appearances have been scheduled for him by Marty Salkin, Decca promotion man.

Don Deal, Era Recording artist from Los Angeles, has recovered from his Aug. 25th automobile injuries to conclude the tour that he was on when he and his brother, manager Jim were involved in a head-on collision. They are now spending a few days at home and Don will leave within a week to re-enter the hospital for skin grafting and will be there for several weeks. He'd enjoy hearing from fans and artists. Address is Don Deal, c/o The Trinity Hospital, Arcadia, Calif.

Betty Luther, featured vocalist with the "Jubilee Balroom" in Baldwin Park, Calif., will join Fred Maddox and his band for a series of dates in Northern California, starting September 27th in the Bay area. Upon their return, Betty will cut her first recording session.

Mac Wiseman, A&R man for Dot records has been signed as a regular member of the "Town Hall Party" cast in Compton, Calif., which is now winding up the filmed series to be released to tv stations this fall. Mac's newest Dot waxing is tagged, "I'll Still Write Your Name In The Sand" and "Tis Sweet To Be Remembered". Eddie Cleto and his Roundup Boys are now appearing at the Los Angeles County fair's Western Village. Bonnie Guitar is also making several appearances there but at a different location. Gene Autry and his Rodeo will wind up the fair with his troupe playing the grandstand.



FULLER TODD

Henry Boye tells us that instead of a c&w going pop the reverse is happening in the case of Kaycee Jones' Decca waxing of "Humpty Dumpty Heart." Boye sez the tune is being played by many pop deejays on the c&w shows and the response has been terrific. Jocks wanting a copy can have one by writing to Pinelawn Music, 1733 Broadway, N. Y. C.

Dusty Rose, KITO-San Bernadino, Calif. deejay infos that the station was scheduled to hold their opening ceremonies about Sept. 15th with a host of guests, including the roster of Pep Records, on hand. The station was recently destroyed by fire and has been operating under emergency conditions.

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.



# Country Disk Jockey REGIONAL RECORD REPORTS

**DANNY DILL**  
WJAT—Swainsboro, Ga.

1. I Owe It To My Heart (J. Bailes)
2. Holiday For Love (W. Pierce)
3. My Shoes Keep Walking Back To You (R. Price)
4. Why Why (C. Smith)
5. Don't Do It Darling (Pierce)
6. I Crv (J. O'Gwynn)
7. I'll Do It Every Time (Horton)
8. You Make Me Live Again (J. Bailes)
9. Ain't I'm A Dog (R. Self)
10. Fraulein (B. Helms)

**JACK GALE**  
WTMA—Charleston, S. C.

1. Fraulein (B. Helms)
2. Lotta Lovin' (G. Vincent)
3. Four Walls (J. Reeves)
4. Bye Bye Love (Everlys)
5. My Shoes Keep Walking Back To You (R. Price)
6. Two Shadows (J. Reeves)
7. Moonlight Mountain (Young)
8. Give My Love To Rose (Cash)
9. Whole Lot Of Shakin' Going On (J. L. Lewis)
10. Fallen Star (J. Newman)

**DAVE WALSHAK**  
KCTI—Gonzales, Texas

1. Give My Love To Rose (Cash)
2. I'll Do It Every Time (Horton)
3. Don't Leave Me Now (E. Presley)
4. Home Of The Blues (J. Cash)
5. Have I Told You Lately (E. Presley)
6. Holiday For Love (W. Pierce)
7. Run Away (A. Urban)
8. Why Why (C. Smith)
9. Love Me To Pieces (Rusty & Doug)
10. Lotta Lovin' (G. Vincent)

**KERMIT REID**  
WTJH—East Point, Ga.

1. My Shoes Keep Walking Back To You (R. Price)
2. I Thought I Heard You Call My Name (P. Wagoner)
3. Give My Love To Rose (Cash)
4. My Love Is Real (Rainwater)
5. Act Like A Married Man (J. Shepard)
6. Fraulein (B. Helms)
7. Hula Love (B. Knox)
8. Tangled Mind (H. Snow)
9. A Broken Heart, A Wedding Ring (S. Jackson)
10. Oh Monah (B. Wills)

**RAY GODWIN**  
WFVG—Angier, N. C.

1. Tangled Mind (H. Snow)
2. Why Why (C. Smith)
3. Bye Bye Love (Everlys/Tommy)
4. Home Of The Blues (J. Cash)
5. I Heard The Bluebirds Sing (Browns)
6. Standing At The End Of My World (B. Helms)
7. Blue Blue Day (D. Gibson)
8. One By One (M. Pack)
9. I Owe It To My Heart (Bailes)
10. Hearts In My Dream (Jones)

**"CORNPONE" BOB MCKINNON**  
WONE—Dayton, Ohio

1. It Is So Strange (E. Presley)
2. Prize Possession (F. Husky)
3. My Shoes Keep Walking Back To You (R. Price)
4. Young Hearts (J. Reeves)
5. Cochise (B. Griffon)
6. Puttin' On The Style (Hansen)
7. My Arms Are A House (H. Snow)
8. Holiday For Love (W. Pierce)
9. Whole Lot Of Shakin' Going On (J. L. Lewis)
10. Since You Fell In Love/Planetary Run (J. Montgomery)

**"TUMBLEWEED TOM" THOMPSON**  
KBLI—Blackfoot, Idaho

1. My Shoes Keep Walking Back To You (R. Price)
2. Please Don't Blame Me (M. Robbins)
3. Whole Lot Of Shakin' Going On (J. L. Lewis)
4. Your Honky Tonk Heart (D. Wright)
5. A Love Is Born (T. Collins)
6. Fraulein (B. Helms)
7. I Wonder If I Care As Much (Everlys)
8. My Special Angel (B. Helms)
9. Tears Are Only Rain (H. Thompson)
10. Love Me So I'll Know (Dean)

**KEITH CARRICO**  
KDSJ—Deadwood, S. D.

1. Bye Bye Love (Everlys)
2. Fraulein (B. Helms)
3. Tangled Mind (H. Snow)
4. Fal'en Star (J. Newman)
5. Missing You (W. Pierce)
6. Young Hearts (J. Reeves)
7. Whole Lot Of Shakin' Going On (J. L. Lewis)
8. Wake Up Little Susie (Everlys)
9. My Arms Are A House (H. Snow)
10. Two Shadows (J. Reeves)

**LOWELL DUTY**  
KLRA—Little Rock, Ark.

1. My Shoes Keep Walking Back To You (B. Wills)
2. Geisha Girl (H. Locklin)
3. Tangled Mind (H. Snow)
4. Bye Bye Love (Everlys)
5. Give My Love To Rose (Cash)
6. Mr. Fire Eves (B. Guitar)
7. O'd Man Blues (R. Maddox)
8. Dark Moon (B. Guitar)
9. I Thought I Heard You Call My Name (P. Wagoner)
10. Echo (D. Lee)

**FRED MADDOX**  
KOCs—Ontario, Calif.

1. Whole Lot Of Shakin' Going On (J. L. Lewis)
2. Teddy Bear (E. Presley)
3. Home Of The Blues (J. Cash)
4. My Shoes Keep Walking Back To You (R. Price)
5. Geisha Girl (H. Locklin)
6. Wake Up Little Susie (Everlys)
7. O'd Man Blues (R. Maddox)
8. Ugly & Slouchy (F. Maddox)
9. Did You Miss Me (Jackson)
10. Unfaithful Diane (D. Deal)

**"TATER" PETE HUNTER**  
KTLW—Texas City, Texas

1. My Shoes Keep Walking Back To You (R. Price)
2. Geisha Girl (H. Locklin)
3. Holiday For Love (W. Pierce)
4. Let Those Brown Eves Smile (Flatt & Scruggs)
5. Tangled Mind (H. Snow)
6. Standing At The End Of The World (B. Helms)
7. I Crv (J. O'Gwynn)
8. I'll Be All Smiles Tonight (Louvins)
9. Home Of The Blues (J. Cash)
10. I'll Do It Every Time (Horton)

**FREDDIE OWEN**  
WYMB—Manning, S. C.

1. Fraulein (K. Wells)
2. Bye Bye Love (Everlys)
3. Four Walls (J. Reeves)
4. My Shoes Keep Walking Back To You (R. Price)
5. Fallen Star (F. Husky)
6. Tangled Mind (H. Snow)
7. My Arms Are A House (H. Snow)
8. Gonna Find Me A Bluebird (M. Rainwater)
9. Don't Make Me Go (J. Cash)
10. Two Shadows (J. Reeves)

**NEIL ZACHMEYER**  
WRAM—Monmouth, Ill.

1. Please Pass The Biscuits (G. Sullivan)
2. Two Shadows (J. Reeves)
3. Holiday For Love (W. Pierce)
4. I Could Cry A Million Tears (D. Wright)
5. Castaway (R. Hanson)
6. Standing At The End Of My World (B. Helms)
7. The First One To Love You (Louvins)
8. Take Back The Heart (Cliffon)
9. I Saw You Cheatin' Last Night (S. Yaney)
10. Sweet Dreams (F. Young)

**"BALIN' WIRE BOB" STRACK**  
KIMO—Independence, Ma.

1. My Shoes Keep Walking Back To You (Price/Wills)
2. Tears Are Only Rain (H. Thompson)
3. I Thought I Heard You Call My Name (P. Wagoner)
4. I Heard The Bluebirds Sing (Browns)
5. Why Why (C. Smith)
6. Sands Of Gold (W. Walker)
7. Three Cigarettes (P. Cline)
8. Holiday For Love (W. Pierce)
9. Fraulein (K. Wells)
10. Did You Miss Me (Jackson)

**NICK CHARLES**  
WSLB—Ogdensburg, N. Y.

1. Wake Up Little Susie (Everlys)
2. Holiday For Love (W. Pierce)
3. Fraulein (B. Helms)
4. Please Don't Blame Me (M. Robbins)
5. Lotta Lovin' (G. Vincent)
6. Bye Bye Love (Everlys)
7. My Shoes Keep Walking Back To You (R. Price)
8. Geisha Girl (H. Locklin)
9. My Special Angel (B. Helms)
10. Why Why (C. Smith)

**GARRY MILLER**  
WHKK—Akron, Ohio

1. Three Ways (K. Wells)
2. Fraulein (B. Helms)
3. My Shoes Keep Walking Back To You (R. Price)
4. Rosie's Gone Again (J. John)
5. Three Cigarettes (P. Cline)
6. Home Of The Blues (J. Cash)
7. Don't Do It Darlin' (Pierce)
8. I Heard The Bluebirds Sing (Browns)
9. This Moment Of Love (Husky)
10. One Day A Month (Browning)

**DEE D. DENVER**  
KFEQ—St. Joseph, Mo.

1. My Shoes Keep Walking Back To You (R. Price)
2. Bye Bye Love (Everlys)
3. Fallen Star (J. Newman)
4. Four Walls (J. Reeves)
5. Two Shadows (J. Reeves)
6. Tangled Mind (H. Snow)
7. Gonna Find Me A Bluebird (M. Rainwater)
8. Teddy Bear (E. Presley)
9. I Heard The Bluebirds Sing (Browns)
10. Geisha Girl (H. Locklin)

**"COWBOY" PHIL REED**  
WHJB—Greensburg, Pa.

1. Please Pass The Biscuits (G. Sullivan)
2. Mr. Love (Rusty & Doug)
3. What I Believe Dear (Wells)
4. My Shoes Keep Walking Back To You (R. Price)
5. Don't Do It Darling (Pierce)
6. I Heard The Bluebirds Sing (Browns)
7. Four Walls (J. Reeves)
8. Loving You (Lee & Coover)
9. Go Away Johnnie (A. Carter)
10. I Never Had The Blues (Rusty & Doug)

**LILLIE ANNE**  
WIRC—Hickory, N. C.

1. Fraulein (K. Wells)
2. Love Me To Pieces (J. Martin)
3. Four Walls (J. Reeves)
4. Bye Bye Love (W. Pierce)
5. If You'll Let Me (H. Crockett)
6. Don't Make Me Go (J. Cash)
7. Fallen Star (J. Newman)
8. Rosie's Gone Again (J. John)
9. Fraulein (B. Helms)
10. Why Why (C. Smith)

**DON VEDDER**  
WLFH—Little Falls, N. Y.

1. Four Walls (J. Reeves)
2. Fraulein (F. Hart)
3. Honeycomb (J. Rodgers)
4. Bye Bye Love (Everlys)
5. I Heard The Bluebirds Sing (Browns)
6. Little Whitewashed Chimney (B. Cliffon)
7. Two Shadows (J. Reeves)
8. Three Ways (K. Wells)
9. Late Date (A. Terry)
10. Waltz Of My Fate (J. Kaye)

**AL MCKINLEY**  
KPIK—Calarado Springs, Cala.

1. My Lonely Heart Keeps Crying (R. McBee)
2. Love Has Finally Come My Way (F. Young)
3. My Shoes Keep Walking Back To You (R. Price)
4. Four Walls (J. Reeves)
5. Jack To A King (N. Miller)
6. My Special Angel (B. Helms)
7. Tangled Mind (H. Snow)
8. Fraulein (B. Helms)
9. Give My Love To Rose (Cash)
10. Please Don't Blame Me (M. Robbins)

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.



## RCA Victor Tie-In With Bakery On Arnold Disk



NEW YORK—R.C.A. Victor, this week, announced the nation-wide release of "Little Miss Sunbeam", by Eddy Arnold.

The joint effort of tunesmiths Hank Fort and Helen Williams, "Little Miss Sunbeam" was inspired when Mrs. Williams, a Washington, D. C. housewife, watched seven-year-old Donna Kay Erickson, known professionally as "Miss Sunbeam", perform on a Washington television station.

Miss Fort, who has authored such hits as "Put Your Shoes On, Lucy" and "I Didn't Know The Gun Was Loaded," helped Mrs. Williams polish and adapt the song for professional purposes. It was then brought to the attention of R.C.A. Victor, who assigned Eddy Arnold to record the ballad.

"Little Miss Sunbeam" has a commercial tie-in for Quality Bakers of America and its 128 member plants, serving Sunbeam Bread in 39 states and 6 provinces in Canada. Their trade mark is an illustration of a cute, blonde and blue-eyed child—Miss Sunbeam.

Miss Sunbeam's illustration is featured on both the record sleeve and sheet music which is handled by Nat Tannen of Gemini Music Company.

Quality Bakers of America and its Sunbeam members will launch a 4 week nation-wide promotion campaign for "Little Miss Sunbeam", October 14th through November 9th. The tune will be on more than 600 radio stations throughout the nation. Members of both R.C.A. Victor and Quality Bakers of America are working with coin box phonograph operators, disk jockeys, record dealers and supermarkets in every state.

Miss Sunbeam, in real life—Donna Kay Erickson, is currently teamed with Shorty Long, formerly in "The Most Happy Fella", to make personal appearances around the country promoting the record. Donna Kay and Shorty are pictured above.

## Decca Releases First Wax By Flick Star Mahoney

NEW YORK—Decca Records has just released the first record by movie star-vocalist Jock Mahoney. The two sides with which he bows in the disk field are "Gold" and "Cowboy". Both of these are from the soundtrack of the new Universal-International movie in which Mahoney co-stars with Julie Adams and Tim Hovey, "Slim Carter". Disk jockey copies of the Mahoney record are packaged in a specially designed sleeve.



# Country Reviews

A BULLSEYE

B VERY GOOD

C FAIR

B+ EXCELLENT

C+ GOOD

D MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

## THE CASH BOX

### BULLSEYE

"I'LL STILL WRITE YOUR NAME IN THE SAND" (1:40)  
[Dixie BMI—Starcher]

"'TIS SWEET TO BE REMEMBERED" (2:03)

MAC WISEMAN  
(Dot 15638)

● Mac Wiseman is in the winner's circle once again with a terrific new double-decker that we can expect to be hearing frequently during the coming months. The distinctive song stylist, who literally 'cleaned up a heap of loot on the beach' with his last Dot pressing, "Love Letters In The Sand," selects to stay there with the topside of his newest effort, "I'll Still Write Your Name In The Sand." It's a wonderful, fast moving revival of a romantic tear-jerker that Mac cut a while back. The beautiful waltzer on the flip-side, "'Tis Sweet To Be Remembered," is another oldie that the chanter brings up-to-date in masterful fashion. Great choral and musical backdrop on this twin-threat for the charts.

"RED HOT"

[Hi Lo BMI—Emerson]

"PEARLY LEE"

[Knox BMI—B. Riley]

BILLY RILEY  
(Sun 277)

● Sun Records, the label responsible for many an all-market hit, currently evidenced by Jerry Lee Lewis' "Whole Lot Of Shakin' Going On," makes a sensational bid for triple honors with both ends of Billy Riley's newest biscuit. The artist displays his vocal skills excitingly on two tremendous house-rockers tagged "Red Hot" and "Pearly Lee." Colorfully assisted by the Little Green Men, vocally and instrumentally, on both sides, Riley belts from the heels and comes up with two thrilling decks that should win for him a huge teen-age following. Tunes are right up the youngsters' alley and the deliveries are replete with gimmicks that should send 'em zooming up the lists.

"THE IMAGE OF ME" (2:17)  
[Red River BMI—H. Howard]

"ANYTHING YOUR HEART DESIRES" (2:31)  
[Metro BMI—B. Walker]

BILLY WALKER  
(Columbia 41008)

● A powerful new coupler featuring the splendid vocal stylings of Billy Walker debuted on the wax scene last week and it sounds like an all out money-maker. The chanter, who cashed in nicely with his current chart-rider, "On My Mind Again," bids fair to make the ops, jocks and dealers really sit up and take notice with his newest Columbia slicings. And the vocalist is showcased by an ultra-lovely, pop-flavored, choral and instrumental backdrop on both halves. The top lid, "The Image Of Me," set to a fish-beat ballad pace, is a poignant tale of a dad asking if his son has followed in his footsteps. The other half, "Anything Your Heart Desires," is a beautiful middle tempo tale of love and devotion. Excellent pairing. Take your pick.

WYNN STEWART  
(Capitol 3803)

B+ "A NIGHT TO REMEMBER" (2:45) [Central Songs BMI—B. Owens] Wynn Stewart is in top form as he puts his heart into his delivery on a lovely, moderate paced romantic affair. Persuasive marriage of melody and lyrics on a strong contender for the charts. Could happen.

B+ "I WISH I COULD SAY THE SAME" (2:27) [Opal BMI—B. Bare, W. Stewart] This half, a good bet for the boxes, is a most attractive jumper that Stewart treats to a sparkling reading. Stellar, pop-flavored vocal and instrumental support on both ends of a standout pairing.

JOE MAPHIS & ROSE LEE  
(Columbia 41004)

B "A PICTURE, A RING AND A CURL" (2:25) [Maphis, Harding] Joe Maphis and Rose Lee team up in grade "A" fashion on a quick moving, sentimental opus that the lovers of "pure country" music are sure to take a liking to.

B "I GOTTA LOTTA LOVIN'" (2:34) [Laredo BMI—Maphis] Flip portion is another fast paced ditty, this time with a happy-go-lucky, love lyric that the twosome knocks out in spirited style. Cute entry. Both ends rate the spins.

BILLY JACK HALE  
(Decca 30447)

B+ "YOUR EYES" (1:55) [Copar BMI—B. Hale, P. Gilley, C. Gibbs] Newcomer Billy Jack Hale stands a good chance of breaking onto the charts with this enticing, quick moving romantic pleaser. A bright performance as Hale happily tells of the gal's fine qualities. Delightful wax. Bears close watching.

B+ "FIRST HEARTBREAK" [Old Charter BMI—B. Hale] Here the chanter receives a top drawer assist by the Anita Kerr Singers on a subdued, r&r-ballad with tearful, teen-age love lyrics. Should find strong appeal among the kids in both the country and pop markets. Impressive debut coupling.

FREDDIE HART  
(Columbia 41005)

B "SAY NO MORE" (2:15) [Acuff-Rose BMI—B. Bryant] Freddie Hart, along with a chorus, sadly reflects that the gal has fallen for another guy. Heartbreaking, middle beat affair that the vocalist portrays with touching sincerity. Strong side. Could kick up a heap of dust.

C+ "THE OUTSIDE WORLD" (2:05) [Vidor & Pacific Int'l BMI—Hart, Sharp] This end Freddie pours his heart out as he plays the role of a man destined to live out his life within the prison walls. Sound of closing cell gates proves highly effective on this mournful, moderate tempo entry.

BERT WELLS  
(Key 5714)

B+ "DRIFTIN'" (2:20) [Round Table ASCAP—Wells] Here's an interesting piece of wax that can make a solid impression on the deejay's turntables. It's a slow moving lover's lament that the smooth-toned Bert Wells renders in soft, sincere fashion. Background water and ship sound effects on a deck to watch.

B "JINGLE JANGLE JINGLE" (2:05) [Paramount ASCAP—Loesser, Lilley] Flip portion is the favorite of the 'forties' that Wells revives in an easy-on-the-ears style. A two-sided 'picnic' for the jocks.

HOMER & JETHRO  
(RCA Victor 7030)

B "KENTUCKY" (2:25) [Advanced Music ASCAP—K. Davis] Homer & Jethro are a cinch to add many new 'Blue Grass' fans to their following on this inviting, pop-styled tribute to the state. Dandy revival of the standard with some new lyrics added by a vocal crew.

B "MY DOG LIKES YOUR DOG" (2:02) [Meridian Music BMI—H. Jones, V. L. Bevel] Here the artists break out some of their chuckle-producing vocal tricks on an infectious ditty that bounces merrily along in gay style. Colorful vocal and instrumental support on two pop-oriented sides.

JIMMIE SKINNER  
(Mercury-Starday 71192)

B+ "I FOUND MY GIRL IN THE USA" (2:40) [Starrite BMI—J. Skinner] Here's a clever ditty that takes a light-hearted poke at the current "Fraulein" and "Geisha Girl" hits. Jimmie Skinner tells how he discovered the gal of his choice right here in the states. Charming, up tempo offering that Skinner delivers in a most enjoyable, ear-pleasing style. Could put the artist in the big money.

B "CARROLL COUNTY BLUES" (1:58) [Starrite BMI—R. Lunsford, E. Lee] Under lid is a high-flying instrumental that Skinner's crew, featuring some stellar electric mandolin pickin' by Ray Lunsford, put across in winning fashion.

BUD DECKELMAN  
(MGM 12552)

B "AS LONG AS I CAN DREAM" (2:17) [Acuff-Rose BMI—Endsley] Bud Deckelman comes up with a first quality reading of a heartfelt, middle beat romantic weeper with expressive lyrics.

B "I DONE FELL TOO FER" (2:04) [Acuff-Rose BMI—Endsley] Bottom slicing is a change-of-pace, quick beat love novelty that the songster serves up in tantalizing style. Two strong pieces of material from the pen of Melvin Endsley.

BILLY HALL  
(Mar-Vel 1002)

C+ "MOVE OVER ROVER" (1:50) [Hits Of Tomorrow BMI—B. Hall, T. Justus] Billy Hall refreshingly etches a catchy, rhythm novelty about a guy who has to spend time in the doghouse 'cause his spouse is annoyed by his late-hour honky-tonkin'.

C+ "THIS IS THE BLUES" [Hits Of Tomorrow BMI—B. Hall, M. Spudick] Reverse platter Hall sings with loads of feeling on an up tempo romantic weeper. His Rhythm Boys ably back up on both ends.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"





# Country Big 10 JUKE BOX TUNES

|  | Pos. Last Week |
|--|----------------|
| <b>1</b> FRAULEIN<br>Bobby Helms<br>(Decca 30194)                                      | 2              |
| <b>2</b> WHOLE LOT OF SHAKIN' GOING ON<br>Jerry Lee Lewis<br>(Sun 267)                 | 1              |
| <b>3</b> BYE BYE LOVE<br>Everly Brothers<br>(Cadence 1315)                             | 3              |
| <b>4</b> MY SHOES KEEP WALKING BACK TO YOU<br>Ray Price<br>(Columbia 40951)            | 4              |
| <b>5</b> A FALLEN STAR<br>Jimmy Newman<br>(Dot 1289)<br>Ferlin Husky<br>(Capitol 3742) | 6              |
| <b>6</b> LOTTA LOVIN'<br>Gene Vincent<br>(Capitol 3763)                                | 7              |
| <b>7</b> TEDDY BEAR<br>Elvis Presley<br>(RCA Victor 7000)                              | 5              |
| <b>8</b> FOUR WALLS<br>Jim Reeves<br>(RCA Victor 6874)                                 | 8              |
| <b>9</b> TANGLED MIND<br>Hank Snow<br>(RCA Victor 6955)                                | 10             |
| <b>10</b> GEISHA GIRL<br>Hank Locklin<br>(RCA Victor 6984)                             | -              |

## Foley Show Shifts to NBC Radio

NEW YORK—The NBC Radio Network last week announced that the Dow Chemical Co. would bring its "Red Foley Show" from ABC Radio to NBC.

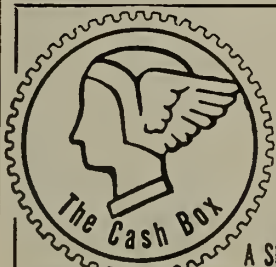
The Foley ainer, previously a half-hour, will be shortened into a twenty-five minute format to accommodate NBC's new policy of five-minute newscasts every hour, occupying the 12:30-12:55 p.m., EDT, time slot. The new series commences Sat., Nov. 2. Guest on the first program will be

Little Jimmie Dickens, with Bobby Lord, Suzi Arden, the Dow Show band and announcer Joe Slattery rounding out the cast. Bryan Bisney directs the show for RadiOzark Enterprises of Springfield, Mo., where the program originates at the Jewel Theatre. Foley will continue with ABC Television on his Saturday night "Country Music Jubilee," which is to go from thirty minutes to a full hour on Sat., Oct. 5.

## Some Pupils, Huh?



NORWICH—The Playboys, one of the country's up-coming young song, dance and comedy groups, headed by WICH-Norwich, Conn. deejay, Jim Stanley, are pictured having the time of their life giving lessons to the Rheingold Beer Girls. Interspersed among the lovelies is, left to right, Kenny Spargo, Joe Petrone, Jim Stanley and Bob Pearson.



## The Country Records Disk Jockeys Played Most

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

1. MY SHOES KEEP WALKING BACK TO YOU Roy Price (Columbia)
2. FRAULEIN Bobby Helms (Decca)
3. BYE BYE LOVE Everly Brothers (Cadence)
4. TANGLED MIND Hank Snow (RCA Victor)
5. FALLEN STAR Jimmy Newman (Dot)
6. TWO SHADOWS ON YOUR WINDOW Jim Reeves (RCA Victor)
7. I HEARD THE BLUEBIRDS SING Browns (RCA Victor)
8. FOUR WALLS Jim Reeves (RCA Victor)
9. GEISHA GIRL Hank Locklin (RCA Victor)
10. WHY WHY Carl Smith (Columbia)
11. WHOLE LOT OF SHAKIN' GOING ON
12. HOME OF THE BLUES
13. HOLIDAY FOR LOVE
14. (I'LL ALWAYS BE YOUR) FRAULEIN
15. WAKE UP LITTLE SUSIE
16. GONNA FIND ME A BLUEBIRD
17. LOVE ME TO PIECES
18. LOTTA LOVIN'
19. YOUNG HEARTS
20. GIVE MY LOVE TO ROSE
21. I'LL DO IT EVERYTIME
22. MY ARMS ARE A HOUSE
23. MY SPECIAL ANGEL
24. TEARS ARE ONLY RAIN
25. PLEASE DON'T BLAME ME
26. I THOUGHT I HEARD YOU CALL MY NAME
27. I CRY
28. HONEYCOMB
29. TEDDY BEAR
30. IS IT WRONG; DON'T DO IT DARLIN'; THREE CIGARETTES IN AN ASHTRAY; I OWE IT TO MY HEART; MY LOVE IS REAL; TALL, TALL TREES; LATE DATE; MY BRAND OF BLUES; LOVE HAS FINALLY COME MY WAY; WILD HONEY; MR. LOVE; LOVING YOU; ROSIE'S GONE AGAIN; PLEASE PASS THE BISCUITS; NEXT IN LINE; ON MY MIND AGAIN.

JIMMIE WILLIAMS  
sings on MGM

"AGAIN"

b/w

"YOU CAN'T  
MAKE ME CRY"

White Oak Music—BMI  
Cincinnati 39, Ohio

Two more LES KANGAS\* songs

"SOMETHING TO  
TALK ABOUT"

b/w "I GOTTA DO IT"

AL JACOBSON  
with the CAVE DWELLERS  
on CAVE RECORDS

For free promotional record write:

CAVE RECORDS

14952 Valley, LaPuente, Cal.

\* writer of "Paul Bunyan Love"

## New Country Format

LOS ANGELES — Country music station KRKD-Los Angeles, has announced a new programming format titled "KRKD's Giant Juke Box".

The big 3 of KRKD, Jolly Joe Nixon, Tennessee Tom Brennen and Uncle Joe Allison, will select the top 50 country records, based on listener reaction, record sales and surveys. 5 top tunes will be played at a time, followed by a "country classic" and a nomination for a hit of the future.

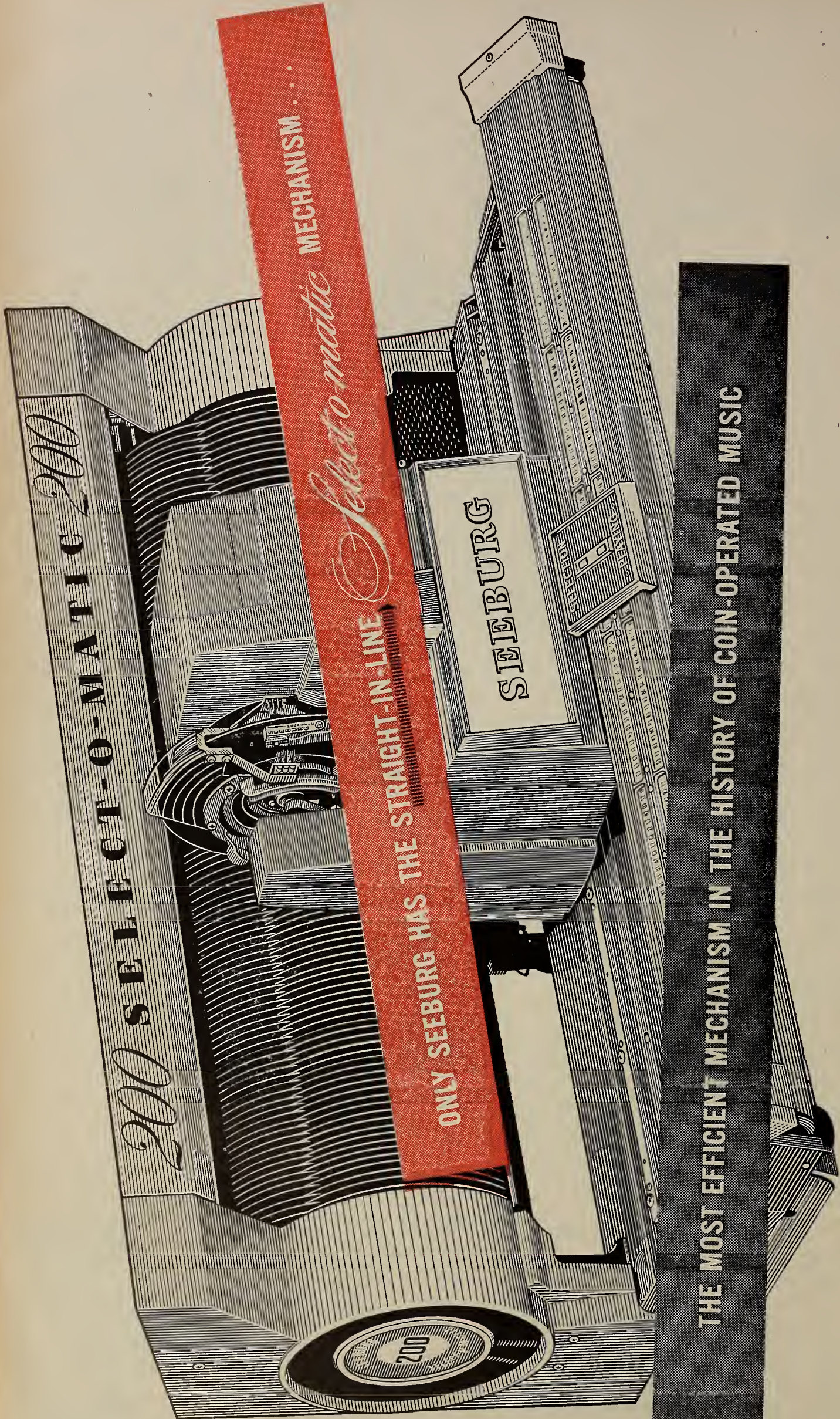
The format was tested on KRKD for 8 consecutive Saturdays, and the response from listeners and to sponsors prompted the management to make this a daily feature.

First Time  
Together  
HELEN  
CARTER  
and  
WILEY  
BARKDULL  
singing

"HE  
MADE  
YOU  
FOR  
ME"

Hickory 1069





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# “Schools For Mechanics”

## Here and There

NEW YORK—“Today’s high level of business activity should move up to an even higher plateau by 1961,” was the view of many business leaders meeting for the fifth annual marketing conference of the National Industrial Conference Board this week. “Business will expand because the American public will need products of better quality and in larger quantity than today,” was the consensus. The coin machine industry faces the same possible expansion, but it is well worth considering the conclusions of a number of these business leaders—“This happy time of peak business activity will not come about if business sits back complacently. It must adopt a ‘hard-hitting selling’ policy to achieve success in raising the levels of business during the future years.”

LONDON, ENGLAND—So American music machine operators think they are paying a high price for their equipment? The Seeburg 200 record player (evidently the model “V-200”) is now available in England in small quantities. Reported price is “just under 1,000 pounds.” In American money (rate of exchange around \$2.60), English operators will be paying around \$2,600 for the machine. And on top of this, the Phonographic Performance, Ltd., has been informing operators that they have to secure licenses to use records, amounting to three guineas per machine per year (approximately \$15).

NEW YORK—Of interest to operators is the statement made by Vic Sloan, president of the National Ballroom Operators Association. “I personally feel that TV’s hold is being loosened and wives are eager for more than TV and a bottle of beer in their living room. A wife wants to get out at least one night a week to show off her new dresses, see and be seen and to just mingle with other people.” Taverns and restaurants stand to do more business, if this condition is true, with the result that coin machines must get more play.

NEW YORK—A comprehensive survey of consumer expenditures just completed by Life Magazine indicates that the American consumer is the same sort of an animal no matter where he lives, whether he is young or old, how much money he makes, and whether he has a large or small family. He wants the same things as his neighbor, and spends for them about the same percentage of his income. Consumers, judged by their spending habits, can no longer be classed as city or country, and geographical differences have been eliminated.

One of the suggestions hammered at the trade since the inception of *The Cash Box* has been the necessity for the institution of a program of educating men and women in the intricacies of servicing modern coin operated equipment thru the formation of “Schools for Mechanics.”

It was therefore, with a great deal of interest and satisfaction we reported last week (September 28 issue) that a group of coinmen representing both distributors and operators met in Chicago, resulting in the definite organization of a program to hold weekly classes to train servicemen in the mechanics of a variety of coin operated machines.

It’s a long cry since the early days of the 10-ball pinball game and the P-10 phonograph, when the operator, in most instances, was his own mechanic, to today’s complicated electronic amusement and music machines. Where, in the early days, all the operator needed was a screwdriver, today’s servicemen must be well grounded in the complexities of electronics which require continuous education and schooling.

In a talk before the Commerce and Industry Association a week ago, Secretary of Labor James P. Mitchell told the gathering “At a time when automatic machines and mechanized techniques are coming into widespread use, the skill of the industrial worker has more value than ever before. Our need for trained and ingenious work-

ers has increased in direct proportion to the ingenuity and complexity of our machines. By 1965 the gross national product must increase 40 per cent to \$560 billion in order to provide a population of over 193 million. For such an increase in goods and services we will need 10 million additional workers. Merely getting that many workers will not be difficult. They will come as a natural result of population growth.”

NOW HERE IS THE STATEMENT TO WHICH ALL IN OUR INDUSTRY SHOULD PAY STRICT HEED! Said Mr. Mitchell: “But to get workers with necessary skills we have to develop them through training, education, foresight and planning. And the time to start looking ahead is right now!”

Those in the coin machine industry can see what they’re up against—from the manufacturer to the operator. Other industries, with sufficient foresight and money, are now, and will be at all times in the future, in competition for skilled workers. It is up to the people in our business to develop the skills of those already in the coin machine field, and to arrange to bring in and develop new workers in the skills necessary to build, repair and service coin operated equipment. And the way to do it is organize “Schools for Mechanics.”

The Chicago area has shown the way. Other territories, both large and small, should arrange similar programs.



# INDUSTRY'S LEADERS BACK CASH BOX' "10¢ PLAY PLUS" PLAN FOR NATION'S OPS

## Agree Ops Must Obtain More Equitable Share of Intake from All Equipment Plus Dime Play. Urge Ops Co-operate to Assure Themselves Better Income by Adopting Modern Biz Methods Geared to Meet Continuing Inflation

CHICAGO—It's practically unanimous. All leaders, everywhere in the country are strongly backing The Cash Box' "10¢ Play Plus" plan.

In every case they are urging operators to obtain a more equitable share of the gross intake from all of their machines.

They believe that the time is long over due for operators to change to new and modern business methods to meet continuing inflation.

Manufacturers have urged their salesmen to tell operators that there must come into being, for the benefit of the operators, a more equitable division of the gross intake to assure the ops continued business prosperity.

What's more, as these manufacturers point out, greater income for the nation's operators means better business for the entire industry.

All leaders, everywhere in the country, agree that the old, wornout, outmoded, slot-type, fifty-fifty of the

gross intake commission basis must be eliminated.

The only fifty-fifty split, that leaders agree is feasible at this time, is fifty-fifty of the profits only.

"There is no longer any doubt", stated a leading music manufacturer, "that The Cash Box' '10¢ Play Plus' plan is the answer to every operator's higher costs and overhead problem.

"As long as inflation continues, and", he added, "no businessman can foresee any halt or inflation check for years and years to come, costs will rise while the value of the dollar will continue to be depressed.

"It's a horrible cycle and one for which no cure has as yet been produced.

"The answer, then", he concluded, "is for the nation's operators, just as all manufacturers and businessmen in every line and level have done, to arrange for increased income against rising inflation in an effort to boost the profit factor for continued business survival."

## Mass. Ops Association Battle "Excessive License Fees" In Court

BOSTON, MASS. — The city of Boston's fees on phonos, radio and TV units in bars and cafes were held a violation of free speech in Suffolk Superior Court, here, on September 20. The argument that the constitutional guarantees of free speech and freedom of the press are applicable to juke box music was made by Atty. Hirsh Freed, counsel for the Mosey Cafe, Inc., operator of the Ball and Bat Cafe.

Atty. Freed challenged the legality of the law requiring restaurant owners to pay fees of up to \$50 a year to the city for licenses for juke boxes, TV sets and radios. Although, the attorney said that Atty. George Fingold had agreed to the issuance of a temporary injunction against the city and Public Safety Commissioner Otis F. Whitney, Judge Vincent Brogna refused to issue the injunction.

"I won't issue a temporary injunction against public officials performing their duties unless they are present in the courtroom," Judge Brogna said. He set September 26 for a hearing. The cafe is acting on behalf of itself and 1,000 other cafes and restaurants in the city.

The action marks the first round in the battle plan of the Music Operators' Association of Massachusetts to do away with the "excessive" fees on phonos by the city of Boston and the State of Massachusetts. Ops now have to pay \$160 per machine a year. A fee of \$50 for weekdays is paid to the city, another \$50 to the city

for Sunday license, another \$50 for state Sunday license, and \$10 to the Federal Government, a total of \$160. The increased city of Boston fees for phonos went into effect January 1 of this year.

Hirsh Freed is of the law firm of Brown, Rudnick and Freed, representing the Music Operators' Association. Attorney Arthur Sherman, counsel for the association, and Freed outlined a plan of action at meetings of the association.

The Association plans, through counsel, to file a bill in equity which will charge that an attempt to license an automatic phono by exacting a fee is a prior restraint of free speech. License fees will be challenged on the ground of free speech as guaranteed by the Commonwealth of Massachusetts and the Federal Constitution.

Fees for policing of machines by the city will also be attacked as excessive, and the op association is contending that the selection and playing of a record on a juke box is a form of entertainment which does not detract the playing of it from the protection of the free speech guaranteed by U. S. and state courts merely because a form of expression is used for purposes of entertainment.

The courts will be asked to rule on whether because an entertainment form is used it does or does not take it out of the category of something which should, in their opinion, be protected by the guarantee of free speech.

## N. Y. State Coin Mach. Assn. Holds 1st Statewide Meet Elects Officers and Managing Director

SYRACUSE, N.Y.—Some eighty of New York State's leading operators met at the Onondago War Memorial, this city, on Tuesday, September 24, and completed the first concrete step toward forming a state-wide association.

Officers elected to serve the New York State Coin Machine Association are: Tom Greco, president; Bob Charles, vice president; Mike Garramoni, vice president; Millie McCarthy, treasurer; and Max Cohen, secretary. Twelve men were elected to the Board of Directors, with an effort made to select men from various areas of the state. Among the board members named are: Gabe Forman, James Bilotta, Pat Marcy, Tony Catanese, Phil Benevento, John Bullock, Lindy Nardone and Henry Knoblock, Jr.

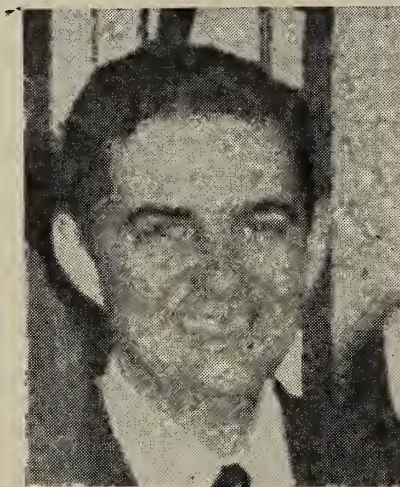
Harry L. Kelly of Rochester, formerly connected with J. P. Seeburg,

was selected to serve as managing director.

"Not only did we have a large turnout of operators from all over the State", said Greco, "but everyone was most enthusiastic and cooperative. All were very well pleased with the amount of work accomplished during this first meeting. We adopted our by-laws, filed our charter, elected our officers, selected a managing director, and agreed to accept associate memberships from other firms in the business. In addition a majority of those on hand paid their membership dues."

Greco further advised that a meeting of the executives will be held immediately after the Jewish holidays to select a permanent site to set up headquarters, and to organize a mail program to operators thruout the State.

## "Diversification Proved Best," Says Bally's Bill O'Donnell



BILL O'DONNELL

CHICAGO — "Diversification has proved itself", stated Wm. T. (Bill) O'Donnell, general sales manager of Bally Manufacturing Company, this city.

"It's the best", he emphatically added.

"Operators who have diversified equipment routes are always ahead of their competition", he continued.

"As manufacturers", he stated, "we have found that diversification is the answer.

"Today", he reported, "Bally is manufacturing five-balls, in-lines, kiddie rides, bowlers and bowling alleys as well as vending machines.

"The operator who has a completely diversified route", he explained, "may find a slow down in intake of one type of equipment, but", he added, "will usually be able to make up the differential because his other machines are taking in just as much if not more money.

"There is no longer any doubt", Bill advised, "that intelligent operators everywhere have found the best

answer to continued steadier income to be in diversification of equipment on their routes.

"Because this has been proved best", O'Donnell says, "we, here at Bally Manufacturing, will continue our policy of diversification in manufacture to meet the requirements of the nation's operators for diversified equipment routes.

"This is the one proved best method for all to follow", he concluded.

## United's Twilight Golf Holds Annual Banquet

CHICAGO—32 members of United Manufacturing Company's "Twilight Golf League" held their 5th annual banquet at Keller's Golden Ox, this city, on Friday, September 27, reported Fred Dohe, treasurer of the league.

Henry Dabek, chairman, presented the various trophies, awards and prizes. It was an evening of fun, good food and good fellowship.

Winning the first place trophy was the four-man team of James Marinos, George Binkowski, Henry Dill and Chester Wawrzyniak.

Trophy for second place team was won by Henry Dabek, Clarence Brandt, Robert Jones and John Twinem.

There was a six-man tie for low net game. Awards were received by James Marinos, Henry Ross, Chester Wawrzyniak, Warren Pemberton, John Jung and Sam Incandella.

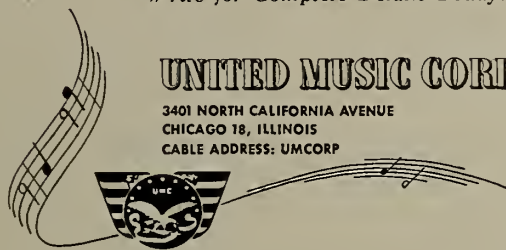
James Marinos, famed for his hole in one, took the 3-year trophy for the second time with low individual gross game.



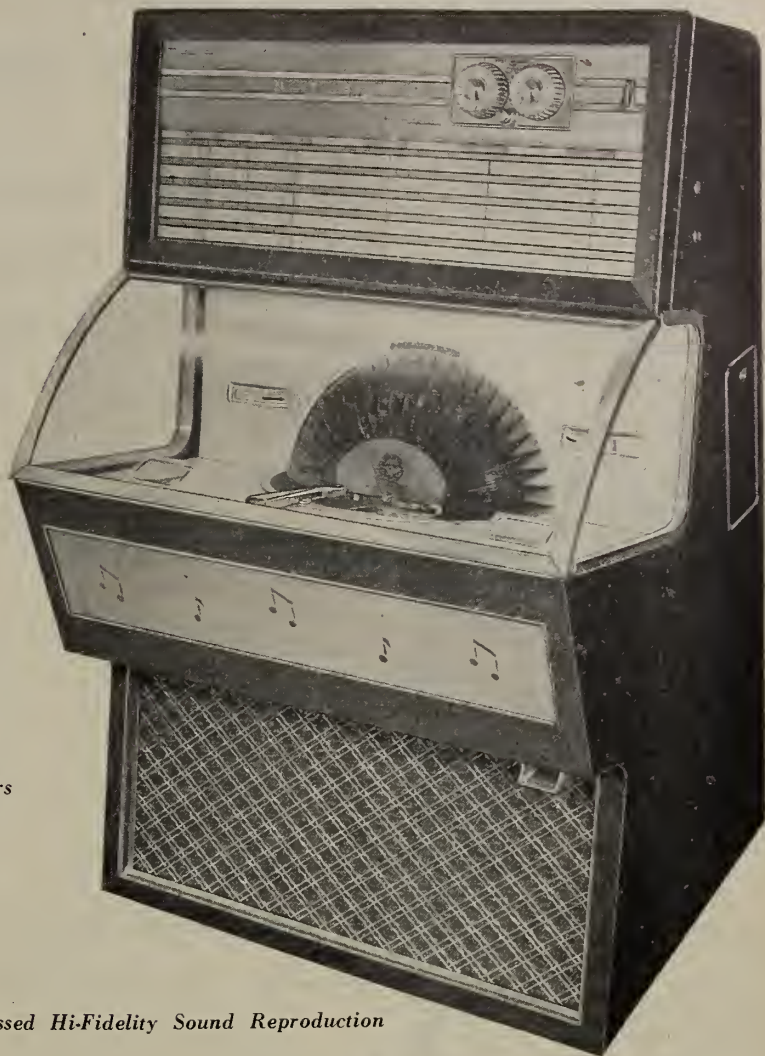
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## Bally Vending Expands Sales



FRED MILLS, JR.

CHICAGO — Bally Vending Corporation, this city, has announced further expansion of its national sales organization through the addition of five new sales representatives.

David P. Howle, formerly with Johnson Farebox Company, will cover the South West. He will headquarter in the Dallas area.

John P. Moran is assigned to the West Coast area, with his base in Los Angeles. Moran was formerly with Freez King Corporation, and Mills Industries, Inc.

Gerald M. Sheafor, of Minneapolis, will represent Bally Vending in Minnesota and Wisconsin. He formerly represented Apco, Inc., in that same territory.

D. E. Walters, who formerly represented Ideal Dispenser Company, in the New York, Pennsylvania, Maryland area, now represents Bally Vending in that same area. His headquarters are in Philadelphia.

It is further announced that Vend, Inc., located at 24 Charlesgate East in Boston has been appointed Bally Vending sales representative in the 6 New England States. Vend, Inc., will maintain service facilities and a stock of parts in Boston, and will cover the area through its own men.

In making these announcements, Fred Mills, Jr., sales manager, said, "Production on the Bally Beverage Vender is good, and we are more than pleased with our sales to date. We have made many friends in the past seven months. These facts, plus our development program now well under way, have convinced us that this is the time substantially to increase our sales coverage. Our new men are already active in their respective territories, and will call on all vender operators as soon as possible, and our entire sales group will attend the N.A.M.A. Convention in Philadelphia".

“The Cash Box is really the only publication for the music operator.”

Lou Sebastian, Salesmanager  
Pan American Sales Co.  
San Antonio, Tex.

## Inspiring Tribute Paid Everett Eckland

CHESTERTON, IND. — A large group of coin machine men and fellow artists attended the funeral services on Saturday, September 21, for Everett Byron Eckland, who died September 17 (The Cash Box, Sept. 28 issue).

The officiating minister, Reverend Sipple of Chesterton, read this eulogy: "Everett Eckland had an irrevocable contract with Greatness, and he lived his life nobly, but humbly, without ever saying or thinking to himself: 'I am a great man.'"

"To call him a mere perfectionist were insufficient. He was a complete artist and scrupulous craftsman, ever demanding of his work, that it have that divine quality which frowns on human blemish or taint.

"He knelt at the shrine of the Good, the True, and the Beautiful, and strove to echo the ineffable precepts of God and nature.

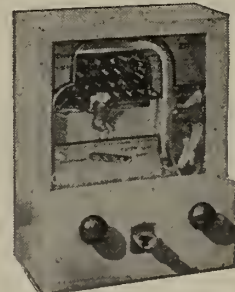
"He was that rarest of human beings, an Artist-BUILDER, finite and divine. And every product he modestly sought to create had to be as right and as pure in its own way as a river or a mountain made by the hand of God."

## Bumping Locations

VANCOUVER, B.C. CANADA— "Apart from the hard job for getting competent help", advises Gordon J. Westwood of Leader Coin Machines, this city, "the biggest problem is the opposition's methods in trying to 'bump' locations with higher percentages.

"Eventually", sagely remarks Westwood, "they will only hurt themselves."

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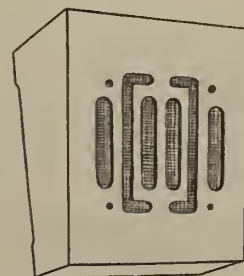
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# Chi Distributors Begin "School For Mechanics"

## 12 Key Servicemen From 10 Chi Routes Attend 1st Class Sept. 25 at Coven Music. Simplicity of Wurlitzer Phono Demonstrated To Interested, Atten- tive Class. Other Makes To Be Taught in Rotation at Forthcoming Sessions

CHICAGO—In a "community effort", the phonograph distributors here held their first class Wednesday evening, September 25, with the initial session beginning at Coven Music Corporation, this city.

Twelve key servicemen from ten participating routes attended the first

class. They came because they wanted to learn. They were described as being the most interested and attentive group ever to attend any other type of program.

Reid Whipple, Wurlitzer district field engineer, conducted the school. He was assisted by Leonard Petencin and Henry Seghers of Coven Music.

A Wurlitzer model "2150" was completely disassembled to demonstrate its simplicity of operation and ease of servicing.

The entire cycle of operation and function of the mechanism from insertion of coin to finish of the record was explained by Whipple.

Changes in the selector pin assembly and how to accomplish 200 selections from 30 coils instead of 200 selector coils was emphasized to the class.

"Later on", Whipple said, "we'll give a more detailed description of the electrical circuits, using a projector and slides to describe their functions. Then we'll go thoroughly into the remote control units."

Servicemen attending the school were: John Cloherty, Northtown Music; Jay Jones and Leroy Cranshaw, Gaines Music; Francis Weber, A & H Entertainers; Sol Marrano and Sam Nuccio, A. A. Swingtime; R. Chimelewski, Phonograph Service; Bud Hofert, Melody Music; Harry Groc, ABC Music; Ray Grier, Universal Music; Manuel Espinoza, D. C. I.; Norman Dompke, Apex Amusement.

Time out for a buffet dinner and coffee was taken at about 9:30 P. M.

As previously reported by The Cash Box (issue of September 28), the Chicago phonograph distributors will rotate the classes so that one will be held each week.

Each distributor will conduct its own session, with either its own service manager explaining each make, or bringing in representatives from the factory to hold the service school.

When servicemen now employed by the participating operators have been educated in the mechanisms of the various makes and models of phonographs, the "School For Mechanics" will be made available to mechanics outside the industry in order to attract new and additional men into the field.

Next week's class will be held October 2 at 7:00 P. M. at Automatic Phonograph Distributing Company, distributor for AMI.

## Helps Locations Promote Business

CHICAGO—Wade Perkins, Allied Amusements, this city, finds that helping his locations maintain steady, repeat patronage results in increased collections from his phonographs.

"When the proprietor takes a friendly and personal interest in his business", says Perkins, "he always winds up with steady and satisfied customers."

Wade Perkins, who operates a fine route on Chicago's south side, formerly owned his own tavern. Having built up a successful tavern business thru promotions, he believes in using every possible means toward making the tavern a regular meeting place and, at the same time, attracting new customers into the tavern, restaurant or other place of business.

Perkins revealed that he advises his locations at every opportunity to hold such business-stimulating affairs as "Ladies' Night", "Fiesta Night", "Movies" and serving cold cuts "on the house" occasionally to groups and parties.

"The most effective promotion idea", recalls Perkins, "was the movies I took with my camera of the customers dancing and enjoying themselves. A good percentage of them could be counted on to come back the following week to see themselves in the movies."

Perkins also stated that he makes it a point to visit every one of his locations at least every 30 to 60 days.

## New Phono Purchase Affects 3 Locations

CHICAGO—Joe Filitti, Blackstone Music, this city, stated this past week that at least three locations are affected whenever the firm purchases a new coin operated phonograph.

"We get a new machine", Filitti said, "whenever we get a new stop. Then we make three or more changes on the route."

"What's more", he added, "we don't wait until the locations tell us they want a change. We give them a different machine if we think the location deserves a later or different model."

"Very often, we put in a complete change of records when we make a move."

"Sometimes", Filitti said, "we transfer all the records to the new machine."

According to Filitti, this procedure invariably steps up the play and results in better collections.

In addition, the servicemen are instructed to keep all phonographs in spotlessly clean condition in order to take advantage of the increased eye-appeal.

"It's a lot of work", Filitti concluded, "but the collections jump fifteen to twenty per cent."

## Spots Re-opening In Chicago

CHICAGO—John Emerich, Oakdale Sales, this city, reported this past week that many of his tavern and restaurant spots have re-opened their doors and are enjoying good business.

Emerich stated that these spots were closed earlier in the year for remodeling or redecorating.

"With a lot of spots re-opening", Emerich said, "we're being kept plenty busy lately installing juke boxes in the locations."

"We are right there to help the locations when the owners re-open their establishments."

"When it comes to the important matter of programming records", Emerich added, "we find The Cash Box invaluable to us."

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# Special Report:

By Bill Gersh  
From PARIS, FRANCE

## FRANCE WANTS GAMES

PARIS, FRANCE—Gay and beautiful Paris lacks much of its lustre and gaiety as far as the French amusement games importer is concerned.

Regardless of the devalued Franc, now officially quoted at 420 to the American dollar, Paris continues a gay, happy and, all factors considered, a wealthy city by all standards, except the dollar standard.

Even the lack of dollars could, somehow, be overcome, the average French amusement games importer believes. He bases his belief on the number of Swiss, British and even Americans living here who would be more than happy to back up importation of amusement games if only import licenses were procurable.

There's the rub. Obtaining licenses to import coin games. Especially to import games in outstanding numbers. Licenses are usually granted for a definite amount of Francs. They should, instead, be given for a definite number of games, regardless of the cost of the games, it is believed.

As it is, for each \$100 of importation, the French importer pays approximately \$120 in French Francs. This does not include the 60 per cent duty he pays on receipt of the games. For example: for every \$100 the importer will spend for a game, he pays an additional \$120 in French Francs. On receipt of the game he pays 60% (\$60) duty. This means the \$100 game now costs him \$280. This is his base figure. On to this figure, he must add his profit, if he sells the game—also the financing and all other costs. And there are a great many extraneous costs to add on to imports in France.

But even all this is acceptable. The problem remains obtaining import licenses to bring in even a good part of the games France could use.

"If the proper import license were available", says Alfred Ebner, representative for Williams Manufacturing Company of Chicago, in Europe, Africa and the Near East, "it is my belief that France could use from 500 to 1,000 games per month.

Ebner has travelled the Continent. He knows France very well. He is

also well acquainted with the Near East and Africa. He bases his calculations on what distributors in France have told him. The comparatively new to the coinbiz here, Ebner, like the other new men entering this field, would like to raise the level of the industry to a point of respect and acceptance comparable to that of any other industry in France.

He compares the coinbiz in France with the auto industry. Regardless of the number of autos made in France, he claims, a great number are imported from abroad. Licenses are much more freely given for their importation.

"There is no reason", he believes, "why import licenses shouldn't be obtained for so economical an amusement as pinball without any embarrassment or numerous questions."

Perhaps, it is believed here, that Alfred Ebner and more people like him, proceeding openly thru the correct channels, may yet be able to bring about a more liberal attitude and better understanding from French officialdom where amusement games are concerned.

In the meantime those games on locations are enjoying very fine play action. The few games that are imported are very quickly gobbled up. Most of the importers have very large backlogs of orders. Most of the games here are very old. In-lines and five-balls share the spotlight. The majority were brought in from Belgium. Somehow, with the usual great French ingenuity, as with very old and worn autos, they are kept in playing condition.

A typical average location, at this writing, not extraordinary in any fashion whatsoever and away from the main thoroughfares, would possibly be the Le Victoria, a coffee house. The American visitor will find the Le Victoria on the Rue Pierre Charon, across from the Hotel Gallia. Here he will find a Wurlitzer phono in constant play, and two pinball games well patronized.

Yes, France could absorb thousands of new games and juke boxes provided someone could convince French officialdom to issue the necessary import licenses. The money is here.

## FRANCE'S JUKE BOX BIZ HAS MANY PROBLEMS

PARIS, FRANCE—The music operators here are happy. At least as far as the profits derived from operating phonos here are concerned. But, they are not happy when it comes to imports. Here, like in the games business, is the big problem.

Under present conditions issuance of all import licenses have been halted. At least while the French Government seeks to install what might be termed, an "austerity program".

The fact of the matter is that imports were never free. It always required much maneuvering and a very keen understanding of inner French politics to know where, when, how and the what for, to obtain an import license—especially for a coin-operated phonograph.

The way that the import licenses were arranged is a long, intricate and involved story. These were based on what is known here as "éfac dollars". And these came about in devious ways.

What's more, certain very sharp gentlemen had ways and means of cornering these éfac dollars. They would then have all the import license money that could be spent in their own hands.

This, as can be imagined, made things rather rough for all the other boys who needed éfac dollars. But, somehow, all survived. They are, today, more eager than ever before to obtain import licenses. Juke boxes are among the most popular and profitable fixtures of modern retail business.

The music operator here, just like in England, is paying performing rights royalties. And doesn't know the reason why.

"Except", he says, "the radio pays and the cafes pay, so", he shrugs, "they tell us we must pay."

When asked by what constitutional authority, or under what law they must pay, all answer with a shrug.

"We do not know. But", they quickly add, "they tell us we must pay."

"They", according to the ops, is "SACEM"—(Same as ASCAP). Known officially as: "Societe des Auteurs, Compositeurs, Editeurs de Musique."

At the moment, in view of the lack of imports and the austerity program, there is a move afoot here to ask:

"Why must we pay?"

In short, certain operators here of coin operated musical instruments, plan to put their royalty payments in escrow and challenge the right of SACEM to collect this money under whatever law there is that definitely states they must pay such royalties for recordings used in a coin operated musical instrument.

Due to the advent of the 200 selection phono the ops are getting 40 French Francs per play (two 20 franc coins worth 10 cents) and 3 plays for 100 francs, worth 25 cents. On Seeburg EP play it's 50 and 100 francs.

The older juke boxes still get 20 francs per play. This is just about 4.76 cents. Less than the 5 cents it originally was before France devalued the Franc from 350 to 420 to the Dollar.

With devaluation cutting down the profit potential and, at the same time, raising all costs, so that overhead expense has jumped, the French juke box ops, there are about 800 of them in the country, are beginning to look around for ways and means to cut overhead expense. And the first spot they have hit upon is the performing rights royalty payments which they are now ready to seriously question, in a legal way, if necessary.

Even so outstanding a firm here as Socolidimex, Seeburg distributors for France, have felt the effect. Mons. S. Lievoux is President. A very handsome, hard-hitting and intelligent businessman, Dr. H. Klein, a former

member of the American Embassy, who has picked Paris as his home and who started this fine firm, is Technical Director. Mons. J. J. Gaillard, Commercial Director is, without any doubt, one of the handsomest men in all France as well as one of the most intelligent and astute salesmen.

These men, along with other firms here in France, who have attempted to conduct their business in an open and aboveboard manner, have run up against a great many problems. They are working as closely as they possibly can with the operators, as well as with the recording manufacturers and all concerned with the automatic music biz.

It is the hope of these men that they will, at some time in the very near future, be allowed to assemble phonos here in France using most of the American components and some French units in the assembly.

There are automatic phonos being manufactured here and being sold at half the price of the U.S. juke boxes. About 150 of these are being sold per week. But they do not, as yet, in any fashion whatsoever, equal the American phono.

Like everything else, it is the general belief here that the time may come, and not too far distant, when the French manufacturer may equal or even exceed the U.S. juke box.

In the meantime, of course, and as has happened in many other countries, phonos have come in from certain other European states. The number has grown regularly, to a size where even the government has begun to note their number.

It is doubtful whether this can be stopped. Most of these are imported as used machines. The few declared to be new machines are reported to be coming here under import license. But they definitely do have an effect on business thruout France.

In the meantime the great majority of the 1,200 to 1,500 operators in France, both games and music, are all interested in the creation of the "International Coin Machine Export-Import Council."

They believe, as does this publication, that by sitting down and talking with each other there may come about some sort of a solution, eventually, to many of the current problems.

### SLATE TOPS FOR BUMPER POOL

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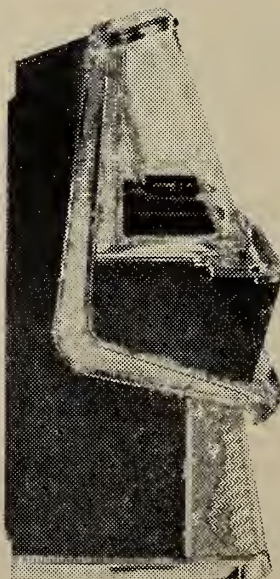


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# Through The Coin Chute

PHILA. FILBERTS

Phila a hot spot for meeting of coinmen these days. On Oct. 13-16 the NAMA holds its national convention in Convention Hall, and on Sunday night, Sept. 22 the Eastern Pennsylvania Amusement Machine Assn. held its 1st annual banquet at the Celebrity Room. In addition to a large crowd of ops and guests, 100% representation of local distribs, a number of out of town factory representatives were on hand. And messages were received from those who couldn't attend. Factory men at the dinner were Art Garvey, Bally; and Ted Parker and Hank Peteet, Wurlitzer. . . . Bill Adair, Atlantic, Pa., held a sales meet, and then all sales people left for the road. Martin Stein and Nat Solow took care of the visiting ops. . . . Dave and Mike Cohen of Wide Amuse. Co. call on the distribs. . . . Another caller was Ben Friedman of Automatic Sales. . . . Abe Witsen, International Scott Crosse, playing host to Bally fieldmen, as Art Garvey and Bob Breither spend some time here. Abe reports Bally games going big. Abe quite excited over the impending opening of two arcades on Oct. 11—one at the Middletown Farmer's Market and the other at the Avondale Farmer's Market. . . . Albert H. Cohan, in town visiting Dave Rosen, with whom he's a partner in Pennylnd, Atlantic City, N.J., advises they expect to keep the arcade open all year. Rosen, busy as usual, conveys his best wishes to visiting coinmen for the Jewish New Year. Harry Rosen, Irving Derfer, Max Cooperstein and Richie Salvador, of the record dept., planning on the trip to N.Y. to attend the Roulette Record party at the Park Sheraton, Sat. and Sun., Sept. 28 and 29. Harry Pearl, former sales representative for Genco and exec for Bert Lane, now operating in N.J., visits Dave Rosen. . . . Marty Brownstein, Active Amusement, reports good activity and anxiously awaiting Gottlieb's "Super Circus". Larry Ash, back from extended European trip, advises conditions very good over there, and that the market is ripe for new equip. . . . Al Rodstein, Banner, reports United's "Jumbo Bowling Alley" well received by Phila. ops, who report very good collections. . . . Ops seen visiting wholesalers were: Sol DiBruno, T & A Amusement Co., Vineland, N.J.; Bob Miller, Bob Amusement Co.; Bob Sadow, Tri County Amusement Co.; J. J. Smith; and Joe Bove. . . . Harry Rosen, Rosen Distributors, says A.B.C. Paramount's "I Love You Baby" by Paul Anka will be a bigger hit than "Diana". . . . Mercury distrib tells us Patti Page will do both sides of her new Mercury release, "I'll Remember Today" and "My How The Time Goes By" on her "Big Record" Wednesday, September 25. . . . Al Fario, King Records, back from his honeymoon and raring to get back to business again. Al says he spent two enjoyable weeks at the Empress Hotel in Miami Beach. He reports that Donnie Elberts' "Have I Sinned" should be a big hit. . . . Harry Ascola, Columbia, out with Jerry Vale plugging Jerry's "The Spreading Chestnut". Eileen Rodgers will be in town to visit the jockeys to plug her "Crazy Dreams" and "Third Finger Left Hand".

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## Bob Slifer Resigns

UNION, N.J.—Bob Slifer, a "20 Year Club" member, who has served several distributing firms over a period of more than 20 years as sales manager, general manager, and sales promotion manager, announced his resignation from Sandy Moore Distributors Corporation, New York City, effective October 1.

Slifer, who was acting as sales promotion manager and sales representative for the New York phonograph distributor, has a wealth of experience in the field. He advises that he intends to remain in the coin machine business, and will announce his plans in the near future.

## BUYS OF THE WEEK

- Model 9 Auto Photo Studio ..... \$1450.00
- Wurlitzer Model 1800 ..... 750.00
- Wurlitzer Model 1900 ..... 850.00

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## Bowling In Sweden



### New Coin-handling System

CHICAGO—A. B. T. Manufacturing Corporation, this city, announced the introduction of a new complete coin-handling system.

"Combining the firm's new 'A-7700 Escrow Unit' and 'A-7600 Totalizer,'" said one of the company's executives, "the system provides selective vending facilities and eliminates the need

STOCKHOLM, SWEDEN—As seen in the picture above taken at the arcade in Grona Lund, this city, Bally-bowlers are popular in Sweden. Sune Lofgren, operator of the arcade said, "I use all the games Bally produces and find them good money-makers."

for a battery of coin-operated devices. It affords unlimited selection in the five-cent to \$1.50 range."



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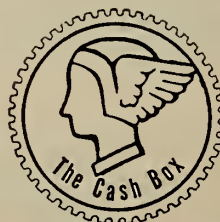
# Through The Coin Chute

## EASTERN FLASHES

With all coinrow's distributors notifying their customers they would be closed Thursday and Friday, for the Jewish high holy days, operators rushed their buying the early part of the week. Distributors also report that mail order and export biz took a considerable jump this week, making it necessary for them to scurry around to obtain the machines ordered.

At Runyon Sales Co., most of personnel, including Barney (Shugy) Suger- man, couldn't get out to eat lunch, so they gulped down a fast sandwich and a cuppa coffee. Morris Rood and Lou Wolberg claim they didn't even get a chance to eat at all on Tues. "Seems that our customers all barged in between 11 AM and 3 PM", sighed Rood. Irv (Kempy) Kempner, roadman, reports that the Bally "School", held in their Hartford, Conn. office on Tues. and Wed., Sept. 17 and 18, brought out a large number of ops. Paul Calamari, Bally field engineer and Nat Gutkin, of the Hartford office, were on hand, in addition to Kempy. . . . The effervescent, jolly, ever smiling Dave Stern of Elizabeth, N.J., on the street again this week, and kibitzed from one end of coinrow to the other. In between laughs, we observed that quite a bit of business was consummated. . . . Ray Knoss back from his two month vacation spent at Eddie Farm Hotel, Sparrowbush, N.Y. (near Port Jervis). Ray has his golf game improved to the point where he's shooting in the upper 80's. Had his brother-in-law, Eddie O'Brien, with him, while he made calls on distrib. . . . At Albert Simon's, Al Simon playing ChiCoin's "Classic Bowling League," and hitting nothing but "strikes." Upon investigation, we discovered Al was playing on a 13 ft. game. "After playing the 16 footer", said Simon, "the 13 foot game is a cinch." Also displayed on the showroom floors was the new Genco "Horoscope" fortune teller machine. . . . Max Brown, Phila. Coin Mach. Exch., Phila., on the street visiting the distrib. . . . Oscar Parkoff, Atlantic, N.J., Newark, N.J., in visiting brother Meyer Parkoff at Atlantic, N.Y. Meyer reports sales of Seeburg phonos on the increase, steadily improving with each week. . . . Johnny Bilotta, Bilotta Distributing, Newark, N.Y., in town with a group of upstaters, for the Basilio-Robinson fight. Johnny elated over the results, as the new middle-weight champ is a neighbor.

Sandy Moore, Sandy Moore Dist., advises the firm will move to 599 Tenth Ave. around the first week in Oct. This Wurlitzer distrib, when Young Distributing, previously housed in same offices. Then moved to Eleventh Ave. Now they go back. Joe and Jenia Young hosted to a luncheon at Dinty Moore's on Tues. by Frank Brahemy, and Joe comes back raving about the "Irish Bacon". Bob Slifer, firm's sales promotion mgr. and sales rep., announced his resignation, effective Oct. 1. Will remain in coin machine biz, and will announce his plans in the near future. . . . Mike Munves and brother Joe gave us a ride on new Kiddie Ride, "Tusco", a miniature elephant made of rubberized material, which looks completely life-like. Joe advises he is making arrangements to display the "Tusco" and several other machines at a hotel in Phila. during the NAMA Show there, Oct. 13 to 16. . . . Ed Ravreby, Associated Amusements, Boston, Mass., in town, and before he finishes a walk down coinrow, completes several deals. . . . Buddy Fox, Runyon Sales, demonstrates his skill on Bally's new "ABC Champion" ball bowler—and we mean "skill". Says he's quite an expert on the new "ABC Super Deluxe Bowler" as well, but couldn't prove it, as an operator took away the floor sample. . . . Harry and Hymie Koepfel, Koepfel Distributing, tell us they never knew that so many music and games ops also have vendor routes. "Since we took on the DuGrenier cigarette and candy line" said Harry, "our music and games ops are buying vendors from us in nice quantities." . . . Al Denver and Nash Gordon, Music Operators of N.Y., who have concentrated their activities on the Souvenir Journal for their 20th Anniversary Celebration, being held at the Waldorf Astoria Hotel on Saturday night, Nov. 9, report that every indication points to its greatest of all time. Starting Monday, Sept. 30, the assn. office will devote its time to ticket sale. Their problem won't be sales, it'll probably be satisfying all the demands.



# Through The Coin Chute

## UPPER MID-WEST MUSINGS

Don Smith of Sioux Falls, S. D., spent the day in town making the rounds. . . . Elmer Cummings of Brookings, S. D., in town for the day seen buying equipment. . . . Fran Befarra of Hibbing, Minn., took the week off and went to Canada to do some duck hunting. . . . Jack Tomar of Two Harbors, Minn., in Canada for some fishing. Says it probably is his last trip for the year as Fall is in the air and it won't be very long before the snow starts to fly. . . . Chet LeDoux of Virginia, Minn., in Mpls. for the day picking up some parts and his record supply. . . . Solly Rose of the Sandler Dist. Co. and Al Tholke of the United Mfg. Co. spent the week traveling in Minnesota and came back with some very nice orders for the United "Jumbo" Alley. . . . Iz Alpert of the Twin Ports Sales, Duluth, Minn., away from his office for a few days. Iz not only has one of the best operations in the state, but operates one of the largest premium houses in Minnesota. . . . Frank Mager of Grand Rapids, Minn., has been manufacturing for the past several months a new type plastic toy tractor and it is getting fine acceptance all around the country. It's quite a tractor, can be put together in two minutes after taken apart. It looks very rosy for Frank Mager. . . . Leo Barkovitch and Mrs. of Superior, Wis., had their daughter and 10-month-old grandchild visiting them for a few days. Daughter is living in Chicago and doesn't get the time to get away very often. . . . Mike Young of Soldiers Grove, Wis., is one of Milwaukee's best baseball fans, especially during the home stretch. Drives to Milwaukee every weekend to watch the Braves play.





# Through The Coin Chute

## CHICAGO CHATTER

Upgrading of routes and rising export demand sparked continued better biz among Chi distribs this past week. More stepping-up to new equipment being reported, due to used games and phonos growing ever more difficult to buy. New machines rolling out of factories at peak levels again. Winning acceptance of ops because they're better designed and better engineered than ever. Ops, even while wistfully looking for "something really sensational", are modernizing to meet competition. Those who make strong efforts to promote and foster location-cooperation showing big results. . . . Many in the industry were shocked and saddened to hear of the sudden passing of John Conroe, V.P. & Gen'l Mgr. of J. H. Keeney & Co. He was well known and highly respected as a man who knew the business and worked intelligently to advance his ideas. Sincerest condolences to his wife Jeannette, and family. John Conroe's loss to the industry will be keenly felt. His good work in it will be long remembered. . . . Ed Ratajack of AMI very concerned over two of his field engineers. George Klersey in a Miami hospital this past week, but getting along nicely after a siege of pneumonia. John Hickman, operated on for perforated ulcer in Dallas, now reported to be recuperating in a hospital. (Letters and cards will gladly be forwarded to the boys by Ed—and they sure need some cheerin' up).

Sign at one of the distribs: "We have no quarrel with the guy with lower prices—he knows what his stuff is worth". . . . "Diversification", says Bill O'Donnell, "is the answer. And Bally's got it". With samples going out of the new "ABC Champion," with demand for "Sun Valley" suddenly surging, with kiddie rides and all the other games moving faster, Bill looked like Bally's busiest. . . . Johnny Oomens, spark plug of the Chi Phono Bowling League, back from long vacation and looking around for a permanent connection. "As a collector", says Johnny. . . . Back at ChiCoin after eastern biztrip, Sam Wolberg working with Sam Gensburg to speed production of the firm's "Classic". The phone calls were buzzing Ed Levine every other minute. As Mort Secore put it, "We produce 'X' number of games, but we need twice as many to fill the orders." . . . Fred Minter of Gateway advises that he has expanded his showroom. Says Fred, "I moved out the couch to make room for more phonos, and put a new sign on the window."

All who knew Everett Eckland mourn his passing, which followed an illness of several months. Prior to his partnership with Jim Mangan, he was with Mills Novelty Co. for 15 years. During his lifetime, Eckland designed more than 400 vending machines and hundreds of other articles for home and industry. His outstanding abilities will be sorely missed by the industry. . . . Avron Gensburg has arranged for Genco employees to get flu shots if they so desire. Which is one grand way to promote good employe relations. . . . Herb Jones of Bally would rather read the world's great books than watch television. . . . "Super Circus" is reported to have Dave Gottlieb, Nate Gottlieb and Judd Weinberg filling bigger orders than ever before, while the busy plant is on an increased production schedule. "We're getting plenty of compliments on the game's tremendous play appeal", says Judd. . . . While Joe Kline moved into his new home in Lincolnwood this past week, Sam Kolber, Fred Kline and Marv Rosenstein were keeping things going at a fast pace over at First. Lots of local and out of town ops at this busy place. By the way, where's Wally Finke?

Bill DeSelm breaks out into half a dozen smiles when he talks about United's new "Jumbo Bowling Alley". Says he, "Shipments are rolling out by the truckloads". Bill reports John Casola covering the lower east coast, Bob Bever jumping over into New York from out west and Al Thoeke calling on distribs in Wis. and Mich. this past week. . . . Ben Coven reports good Wurlitzer biz during Sept., due to lots of new accounts developing. . . . Repairing pool tables had Charlie Nicholas working like a beaver over at Marvel Billiard Supply this past week. "We're doing exceptionally well with our slate tops", says Charlie. . . . At a banquet of the Adventurers Club, about 5 years ago, Capt. Tom Callaghan recalls being introduced by the toastmaster as the man who successfully bodyguarded 8 presidents of the U.S. over a period of 38 years. The toastmaster emphasized that nothing ever happened to any of the presidents who were so efficiently guarded. At this point, one of the guests who had had a few martinis too many got up. "And where," he demanded indignantly, "Was Captain Tom Callaghan th' night Lincoln was shot?" . . . Hear that distribs around the country gave Art Weinand the nickname "Sold Out". Account of that's what Art's been telling 'em when they call to reorder the second or third time. Which indicates some mighty fast action over at Williams.

Representing Bally at annual dinner of Eastern Pa. Operators Assn. Sept. 22 at the Celebrity Club, Philly, Art Garvey and Paul Calamari tell one and all about the wonderful time they had getting together with Joe Nash, Abe Witsen, Archie Berger, Ted Parker, Hank Peteet and many others. . . . Joel Stern at World Wide, in the midst of directing a big shipment of games to Europe, states, "Exports are today an important factor in keeping distribs busy and prosperous." . . . Len Micon unable to figure out how someone can possibly arrive at certain prices for games and phonos. . . . Stopped off for gas and a fast car wash at super station owned by Oscar Schultz and Sylvia Gordon. Oscar looking better than ever, and recalling the good old days when his firm represented Mills in 8 states. "I still want to keep up with what's going on," says he, "so keep The Cash Box coming." . . . That Empire "Sportsman," Joe Robbins, took off for the week-end to attend big get-together of ops in Green Bay for Packers-Bears football game. Including Herb Tonnell, Appleton; Larry Eggener and Bob Rondeau, Marinette; Francis Nardi, Ishpeming; Harry Daul, Norb Boettcher and Al Durand, Green Bay. Joe then wound up in Sault Ste Marie, duck huntin' with Bill Cleary of Soo Coin and Woody Woodhull, Seeburg field engineer.

John Stewart of Bally Vending advises he's still opening boxes, hammering nails and trimming hedges. Even tho he moved his family



DAVE GOTTLIEB



SAM WOLBERG



JOE ROBBINS



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into the new home in Park Ridge Manor around Labor Day. . . . Irene Sedlack reveals she's in full charge when Vince Shay and Stan Levin are not in at All State. . . . Barney Barnas and Jerry Kuklin huddling over something BIG for Standard-Harvard Metal Typer. Which, Jerry promises, "will benefit all operators of this equipment tremendously." . . . Joe Caldron of Trans-World Trading sent in his name for membership in The Cash Box' Int'l C. M. Export-Import Council. Joe, who's been exporting machines for 17 years, says, "This is the greatest thing that ever happened for the future progress of the export biz." . . . Mel Burt doesn't look much like an oldtimer, but has been operating in Coal City, Ill., these past 25 years. "Don't know why I never got around to becoming a member of your '20 Year Club'," says Mel, "but I'm ready now." . . . Hy Polo advises he returned from his trip to Canada and the east with some fine ideas for promoting more play on his game route.

Si Redd, Boston, had some nice things to say about new and forthcoming items at Exhibit, reports Sam Lewis. . . . Mike Detzek of Champion claims ops are becoming economy-minded. "They're buying more pool supplies and pool game conversions lately," says Mike. . . . Nice letter received from Sam Mallek of Modern Amuse., Montreal, applying for membership in the Export-Import Council. Adds Mallek, "The writer is a proud holder of your certificate as a member of the '20 Year Club' of The Cash Box."

**HAPPY BIRTHDAY THIS WEEK TO:** Mort Weinberger, Louisville, Ky. . . . Kenneth T. Seaver, Lake Geneva, Wis. . . . Alfred W. Blendow, Sr., New York, N. Y. . . . J. A. Wallace, Oak Hill, W. Va. . . . Albert S. Levy, Dayton, O. . . . Joseph M. Rapilla, Staunton, Ill. . . . Frank R. Fabiano, Buchanan, Mich. . . . John L. Tempfer, Altus, Okla. . . . Charles L. Porta, Pittsburgh, Pa. . . . Mark Y. Blum, Wichita, Kan. . . . F. H. Steed, Clarksdale, Miss. . . . Joe Broadbent, Anchorage, Alaska. . . . E. H. Janssen, Shreveport, La. . . . Axel L. Johnson, Chicago, Ill. . . . Angelo T. Lazzareschi, Stockton, Cal. . . . H. J. Whitfield, Hopkinsville, Ky. . . . Willard F. Workman, Chester, Pa. . . . J. Hary Snodgrass, Albuquerque, N. M. . . . Al Lafferty, Chicago, Ill. . . . Paul W. Angeli, Canton, O. . . . Robert L. Jenkins, Norfolk, Va. . . . Louis Boasberg, New Orleans, La. . . . E. S. McKelvey, Edwardsville, Ill. . . . Ike Pearson, Mitchell, S.D. . . . R. E. Aherin, LaMoure, N.D. . . . Haywood H Lambert, Auburn, Ala. . . . Michael J. Tartaglia, Port Chester, N. Y. . . . Franklin W. Davidson, Spooner, Wis. . . . John L. Masters, Kansas City, Mo. . . . William L. Schafer, Bakersfield, Calif.

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BEN COVEN



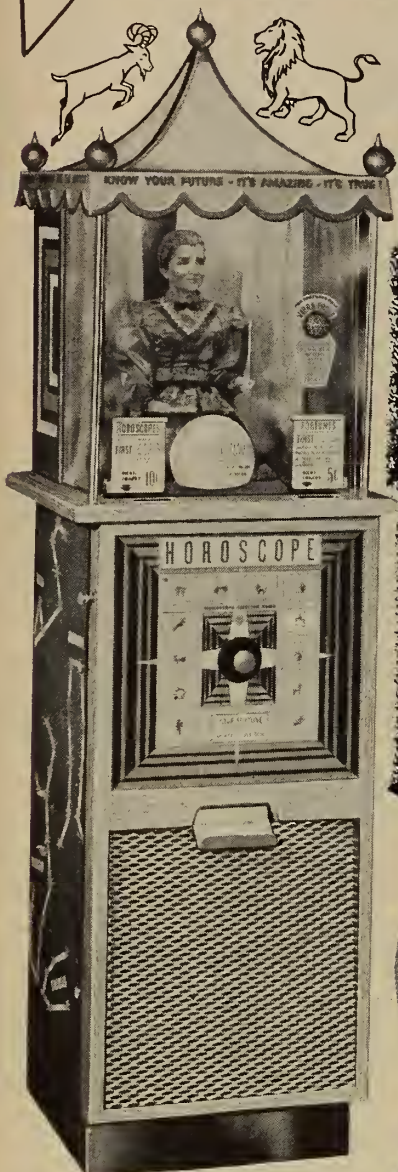
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## Through The Coin Chute

**CALIFORNIA CLIPPINGS**

The Fall surge in business has hit all distributors and one-stops along Pico Boulevard. Operators are planning ahead for the coming season which should set another record in sales for 1957. . . . Norty Beckman was visited at Norty's Music Center by the Ames Brothers at which time Norty told them their new RCA-Victor release of "Melody D'Amour" has become a big seller with the operators. Norty is in the midst of a big expansion program to handle his increasing operator trade. Jan Graham predicts Frankie Lymon with another hit with his new release of "My Girl" on Roulette. Harold Goldfine says the operators are scrambling for "Silhouettes" by Steve Gibson on ABC-Paramount. . . . At Simon Distributing Company, Jack Simon returned from his Chicago trip where he reports the factories are all at peak production. During Jack's absence Sonny Lomberg will handle all the export and arcade shipments at Simon's. John Freeman making preparations for his vacation to Texas on which he'll be joined by his brother. . . . "Mac" MacMurdie, General Manager of R. F. Jones Company, visiting distributors along Pico Boulevard. . . . At American Coin Machine Service Company, the Lanzy brothers, Bill, Nick, Vinny and Andy, have been so busy with the service calls and repairs they haven't had time to complete plans for remodeling of their new headquarters. . . . Phil Robinson reports every shipment of Chicago Coin's "Classic" Bowling League received in Los Angeles is shipped out the same day to fill the many back orders. . . . At Leuenhagen's Record Bar, Mary Solle was telling Norm Dudley he had to have big hits with Patti Page's "I'll Remember" and The Platters' "Only Because" on Mercury. Kay Solle predicts Tony Perkins will have a hit with "Moonlight Swim" on RCA-Victor. Barbara Chandler is dividing her time between the "Bar" and UCLA where she is studying to become a teacher. Claire Solle took time off to pack for all the girls for their trip to Barstow and the annual Rodeo where they will be the guests of Lela Smith. . . . George Mahlum busy at Minthorne Music Company handling the reorders on the Seeburg "200" phonograph. Matt Nordberg reports a lot of activity in the San Diego area. Paul Vogel reports the demand for used equipment is so great he has to stay on his toes to supply the operators with their requests. . . . D. H. Osborn of Emarcy Distributing Company of San Francisco visiting his many friends along Pico Boulevard. . . . Lucille and Paul Laymon report sales of the Rock-Ola "200" phonograph continue on a steady increase at Paul A. Laymon, Inc. Ed Wilkes busy taking orders on Bally's "ABC Tournament" Bowling Lanes and their new "Circus" two-player five-ball game. Jimmy Wilkens says the sales of used equipment has hit an all time high and he sees no sign of letting up. . . . At California Music Company, Gabe Orland asked Sammy Ricklin, on his return from his Las Vegas vacation, how he made out in the desert town. Sammy's answer was, "I just made a deposit in the bank!" Buddy Robinson and Ted Hook entertaining their dear friend Tallulah Bankhead during her stay in Hollywood to do a television show. Martha Delgado says her top selling record the past week has been "Honeycomb" by Jimmy Rogers on Roulette. . . . Don Bibeau predicts Roger Williams' "Till" on Kapp will be a big one with the operators. . . . Operators seldom seen on Pico Boulevard can be found at C. A. Robinson & Company where they are congregating for the contest to be held by Charley Robinson. One operator told Al Bettelman the prizes mean nothing; it's the fun of the competition that is bringing them in from all over the Southland. Hank Tronick reports he is awaiting the initial shipment of United's "Jumbo" Bowling Alley to fill the ever mounting orders being placed by the operators. Hank says the used equipment market continues strong. . . . Bill Happle looking forward to a visit from his partner, Herman Paster of St. Paul, at Badger Sales Company, Inc. Bill reports the new and repeat orders on the AMI "H200" phonograph are very gratifying. Don Ames reports games and arcade equipment are going very well in the San Diego area. Marshall Ames says he has met many operators he has never seen before in the past few weeks who are coming into the showroom at Badger to order or see the AMI "H200" phonograph. Jack Leonard busy expanding his tool line in the Parts and Accessory Department.

## "Int'l Export Import Council" Wins Support of British Coinmen

LONDON, ENGLAND—The "International Coin Machine Export-Import Council" is supported solidly by British coinmen, regardless of the fact that most importation is as yet restricted, and only a very limited number of new machines enter England.

"We base our hope for future importation on the 'Council'", stated Gordon Marks of Phonographic Equipment, Ltd., this city. "We feel the 'Council' will, even tho restrictions on importation are very severe at this time, help to bring about the business we require in due time, when restrictions are eased, so that we can instantly join the international coin machine family."

Others here express the same opinion. It is their hope that American manufacturers can equal or better the arrangements as made by the German Government. At present about 10,000 pounds (\$28,000) can be imported from Germany by firms here.

Such firms as Philip Shefras would like to see a reciprocal arrangement made by U. S. coin machine manufacturers whereby British firms could

import 20,000 pounds (\$56,000) to 30,000 pounds (\$84,000) per year as a starter. Shefras, and many like him, feel that the U. S. manufacturers can help bring such a reciprocal trade agreement into being by making application thru the U. S. Government to meet the requirements of the British Board of Trade.

It is felt that by meeting with exporters and importers thru the "International Coin Machine Export-Import Council" a better understanding of the British problem will come about, and perhaps a solution would be devised.

"Just meeting and talking things over with men in our industry from other countries", one London coinman believes, "is bound to improve relationships and bring about better understanding of each other's role in the international picture of the coin machine industry."

Subscription  
**The Cash Box \$15**





# Through The Coin Chute

## NEW ENGLAND NIBBLES

Business picking up all around and new equipment pouring in to distrib plants getting the nod from New England ops. While outdoor business still continues, due to Indian Summer weather, emphasis is on indoor activities and the fall-winter season. From a look at the new equipment being shown in Boston distributors' show rooms, it appears that new pins, shuffle bowlers, and ball bowlers, are going to go big. Ops say that demand for long bowling alleys is increasing and that long bowlers are now becoming standard.

At Trimount Automatic Sales Corp. (Seeburg), Irwin Margold, gen. mgr., said the demand for used equipment is still up, and music and games are going very good. Demand for Seeburg phonos is way up and a large number were shipped out this week. The long bowling alleys are going big here. Firm received delivery of two new pin games, Gottlieb's two-player "Super Circus" and Williams' two-player "Naples." Ops were greatly impressed with both. . . . At Atlas Distributors (AMI), business on the upswing, Louis Blatt reports. Large group of R. I. ops were in this week to look over the AMI phonos. Barney Blatt still recuperating at home. . . . At Redd Distributors (Wurlitzer), Bob Jones, genial sales mgr., completely okay after leg injury. Firm nabbing tremendous response on Bally "Super DeLuxe Bowler." All other types of machines going big and music is strong with demand increasingly big for Wurlitzer phonos. . . . At Associated Amusements (Rock-Ola), new shipment of United "Jumbo" Bowling Alleys has ops anxious to get them out into locations. Available in three different sizes, 13 ft., 16 ft., and 20 ft., they look to be winners. Big advantage attraction on these new bowling alleys is that all servicing of the machines is from the rear. Dick Mandell, gen. mgr., reported September was one of the best months for business with music going very strong. Expectations are for a banner season, Ed Ravreby, vet coin owner, predicted.

Ops in visiting distribs this week included: Joe Glazer and Timothy Sullivan, Bangor, Me.; Romuald Maher, Pawtucket, R. I.; Anthony Delucca, Cranston, R. I.; Phil Swartz, Winrox Vending, Brookline; George Simard, Derry, N. H.; Ray Shea, Worcester; Ray Faini, Framingham; Connie Pocius, South Boston; Phil LaFontaine, Providence, R. I.; Ralph Di Pacelo, Quincy; George Chopelas, Malden, Vin Pitts, Allston; George Pappas, Lowell; Fred Koufos, Roxbury; Leon Shertzer, Newton; Ed Maloney, Fitchburg; Ralph Feretra, Concord, N. H.; Arthur Strahan, Greenfield; Mike Paskevich, Nashua; D. J. Halle, Berlin, N. H.; Ken Ghearse, Brockton; Harry Deshowitz, Chelsea; Dave Baker, Arlington; Sol Robinson, Newton; Larry Bettencourt, Danvers; Tom Libby, Haverhill; Earl Graham, Graham Vending Sales Co., Salisbury; Ben Ross, Gray-Ben Vending Co., Boston; Saul Hurwitz, Neptune Music, Lynn; Walter Stadnick, Rad Distrib, Central Falls, R. I.; Sam Orenstein, Triangle Distrib, Providence, R. I.; Jim Balboni, Springfield; Al Dolins, Hyannis; Tony Grazzo, Quincy; Sumner Segall, Royal Auto Music, Boston; Charles Tiernan, Natl. Music & Radio Corp., Cambridge; Donald Foote, Major Music, Randolph; Teddy Rubinovitz, Chelsea; Bob Green, Randolph; Luke Levine, Boston; George Traster, Oxford; Pat D'Amico, Methuen; N. P. Cassanta, Commonwealth Enterprises, Milford; Frank Fendell, Brookline; Jim Geracos, Boston; Sid Warlbart, Boston; Harold Harwich, Brighton; Ralph Lackey, Roxbury; and John Poto, East Boston.

Dorothy Collins opened at Blinstrub's for a week, Sept. 30, topping the array of record singers appearing in and around the Boston area. . . . Baker Sisters played at the Frolic in Revere; Bob Riley, Dot label recorder, at Jewel Room, Hotel Bostonian; Jerry Vale booked around Boston clubs. . . . Exposure of the record artists around the territory hypes juke box plays, it has been found. Whenever diskers make an in or around Hub showing that is well exploited, plays of their numbers in automatic phonos increase. . . . Hub's Harry Marshard is nabbing big results from his new album, "Harry Marshard Plays Resort Favorites". . . . Radio Station WVDA changed hands this week bringing to three the number of radio stations having new owners. . . . WBMS, now WILD, was taken over by the Bartell Group.



# Through The Coin Chute

## TENNESSEE TOPICS

J. White, Paris, has taken over the building next door to his P & N Company. Everything there is quite hectic with business and plans to expand. . . . J. W. Biggers, Biggers Amusement, Clarksville, sees his routes growing daily. He even had Louis Clay, one of his officers, on the outside, lending a helping hand. . . . Ed Clement, Automatic Music, has added a musical instrument line to his record store. . . . Silas (Smitty) Smith a new operator in Clarksville. Smith was in the business working for someone else for the past 12 years. He has worked out a very nice route for himself. . . . Julian Silverfield, Pals Amusement, Nashville, reports his routes are in A-1 condition for the fall and winter seasons. . . . Albert Evitts out on that payday route. Al Englen all keyed up about vending. . . . Ollie Trauernicht and Nathan Wall, T & W Amusement, Nashville, eyeing the cigarette vendor at Tommy's Dist. Co. . . . Jimmy Tymen at his desk day-dreaming. . . . Al Northern and "Smitty" Smith doing a nice job of distributing. A new venture for Al, but just another job for Smitty. Over at Tommy Distr., Tommy said he had a great day's business. However all was not roses. One of his routemen, Vic Sendelwick, demolished a truck with several machines in it. Tommy has a newcomer in the office, Miss Margaret McPeack. Tommy also pays tribute to his old standbys, Claud Lampley, Fred Mount and Gene Hill. . . . Mrs. Frank Swartz is ill and in the hospital. . . . also E. H. Cashion. . . . Over at Hermitage Music, Nashville, lunch time is pool playing time with Red Hitchcock carrying the winning stick. . . . A. J. McKee, Maury Amusement, Columbia, has some real antiques. One oldie, Ideal Piccolo, built by Jacots and Company of Switzerland in 1895. It has six selections. He also has a Seeburg piano built in 1909. . . . E. H. Griggs in Nashville on a buying spree while Walters remained in the office.

### NEW ENGLAND OPERATORS:

"Never before in our history could we offer so many great, new, profit-making machines. This is THE Year!"

**NEW—BALLY ABC SUPER BOWLER (8½" Puck)**  
**NEW—CHICAGO COIN CLASSIC BOWLER**  
**NEW—EXHIBIT CIRCUS POP GUN**

**50 KIDDIE RIDES— JUST LIKE NEW**  
**WRITE—WIRE—CALL**

**WANTED: 1000 New & Used MACHINES FOR EXPORT!**

WURLITZER—2000—1900—1800—1700—1500A—1500—1400  
 SEEBURG—V-200—H-200—B—BL—C—J  
 BALLY BINGO MACHINES & SHUFFLE ALLEYS  
 GOTTLIEB—WILLIAMS—BALLY 5 BALLS  
 WILLIAMS '57 BASEBALL, KING OF SWAT, 4 BAGGER, etc.

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| AMI Model "C" . . . . .        | 69.00    |
| Wurlitzer Model 2000 . . . . . | 970.00   |
| Wurlitzer Model 1900 . . . . . | 865.00   |
| Wurlitzer Model 1800 . . . . . | 735.00   |

**T & L DISTRIBUTING Co.**  
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 CINCINNATI 14, OHIO  
 Phone: MA 1-8751

## N. Y. Wurlitzer Distributor To Move To Coinrow

NEW YORK—Sandy Moore, president, Sandy Moore Distributors Corporation, this city, which was named representative for The Wurlitzer Company's line of coin operated phonographs and accessories for the New York territory, this week announced that the firm has signed a lease, effective October 1, for 599 Tenth Avenue. The Moore firm will move from its present Eleventh Avenue location the first week of October.

This is the location formerly used by the Wurlitzer distributor prior to moving to Eleventh Avenue, and is ideally located between 43rd and 44th Streets, in the heart of coinrow. The Chickering 4-5050 phone number, an established landmark in itself for Wurlitzer distributors, will be retained.

As was announced in The Cash Box last week, Joe Young will act as sales manager of the phonograph division, and will be assisted by Abe Lipsky and Allie Goldberg.

Mickey Winchinsky has been named to head the games division, which will be devoted to wholesaling new and reconditioned amusement machines.

Eddie Corriston will move over from the Freeport office and will handle arcade equipment.

Gabe Forman, vice president, will headquarter in Freeport, and supervise export.

Sherwood Schwach remains at Freeport, and will be in charge of the route operations.

Bernie Levine, vice president and treasurer, and Sandy Moore will move from New York to Freeport, supervising all the firm's varied business matters.

### Doubled Operating Expenses

AUBURN, IND.—"We find it is becoming a very great problem to be able to stay on in the coin machine business", reports Douglas Detrick of Universal Games, this city, "because all our operating expenses are increasing almost double.

"What's more", he adds, "machines costs more and continue going up in price while, at the same time", he concludes, "whether the take is nickel or dime it has not increased enough to handle the higher costs."

### Need For Locations

CHICAGO—"Getting new locations and keeping old locations", seems to be one of the major problems, according to Bernard Lazare of Bern's Amusement, this city.

"Equipment", he adds, "is also extremely limited because this city won't recognize many types of machines.

"Then", continues Lazare, "the manufacturers come right on top of us with new equipment when relatively old games, 4 to 6 months old, haven't even come close to paying for themselves as yet."





World's largest manufacturer devoted exclusively to the design and production of amusement pinball machines!

**Amusement Pinballs**  
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GOTTLIEB'S TWO PLAYER

# SUPER CIRCUS

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## ROTO-TARGETS

No doubt about it! Rotating targets are a new concept in skill shooting and timing that present an irresistible challenge to all players. This means more play, more coins and more profit! A brand new steel door and door frame discourages game abuse and

pilferage. Provides lifetime service.

Super Circus provides many other fine features such as 5 pop bumpers that lite alternately; rollovers indicating 10, 30 and 50 point values; 2 flippers and 2 cyclonic kickers; and all the standard Gottlieb features.

See your distributor today!

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NOW — Showing and Delivering

2 Great Bally Games  
**ABC SUPER DELUXE BOWLER**

8½ Ft. Shuffle Game

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**ABC CHAMPION**

11 and 14 Ft. Ball Bowler

**RUNYON SALES COMPANY**

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593 10th Ave., New York 18, N. Y., LO 4-1880  
221 Frelinghuysen Ave., Newark 8, N. J., BI 3-8777  
231 Windsor St., Hartford, Conn., JA 7-4470

## Used Shuffles In Demand



VINCE SHAY

CHICAGO—Vince Shay, All State Coin Machine Exchange, this city, reported this past week that demand is growing tremendously for used puck-type bowlers priced at \$300 to \$400.

"Although the market is very strong for late shuffles", Vince stated, "these games are hard to buy."

"In fact", he added, "we have standing orders from customers in various parts of the country to ship late shuffle games in lots of five or ten until they advise us to stop."

"But the operators are using the games and making money with 'em. So they're reluctant to trade off the shuffles or take the best possible cash offer."

"Looks like the trade is ripe for new and improved shuffle games at this time", Vince Shay confided. "The factories should do well with them."

## Chi North Side Bowling League News

CHICAGO—The third week of the current bowling season began with Paschke Phono taking three from Gateway Distributing. Rene Gallet was high for Paschke with 551. Phil Bianchi's 460 was high for Gateway. Brown's Camp won two from Singer One-Stop. Brown's Jim Fischer was high man with 470. Red Losasso's 441 was high score for Singer.

Star Music took two from Decca Records. High for Star was Hank Sochacki with 493. Ray Albamonte was high for Decca and also high for men with 559. He was followed by Frank Tutomase's 511.

Amber Music swept three from B&B Novelty. Johnny Oomens was high for Amber with an even 500. Amber holds the current season high

score of 2387. Fred Dries' 506 and Marino Pieroni's 505 were high for B&B.

Galgano Distribs won two from Western Automatic. Tony Galgano's 504 was high for the Galgano group. Bill Nyland was high for Western with 434.

Phono Service took two from Mercury Records. Bob Hall was high for Phono Service with 493. Mercury's Vera Imlau was high for the team and high for women with 476.

Gillette won two from ABC. Chuck Myers was high for Gillette with 536. ABC's Les Taylor was high with 493.

Coven Music took three from Garmisa Distribs by forfeit. High for Coven was Fran Sciacipano with 479.

## EPAMA's 1st Annual Banquet Success

PHILADELPHIA, PA.—The eastern Pennsylvania Amusement Machine Association, with headquarters in Norristown, held its first annual banquet at the Celebrity Club, this city, on Sunday night, September 22, and it was acclaimed a most outstanding success. All the officers and members are to be commended for their efforts.

The evening was given over to fun and frolic, with the only speech, a five-minute affair, by Harry Sublody, business manager.

Cocktails started at 6 PM, with a sumptuous dinner, floor show and dancing following.

Among representatives from the factories were Art Garvey and Paul Calumari from Bally, and Ted Parker and Hank Peteet from Wurlitzer. Wires were received from other factory representatives, expressing their regrets that they were unable to attend. All distributors were on hand with large delegations of their staffs. Joe Silverman, of the Philadelphia association, and Archie Berger, representing *The Cash Box*, were also in attendance.

## Gersh Interviewed By English Newspapers

LONDON, ENGLAND — During his stay in this city, Bill Gersh, publisher of *The Cash Box*, was the target of local newspapers, who interviewed him on the coin machine industry in the United States. As a result, several papers ran interesting stories.

One paper, "The Star", featured a photograph of Mrs. Cissie Gersh. She's much prettier than Bill.

50 120 200  
SELECTION MODELS

A

**ROCK-OLA**

FOR

EVERY LOCATION



## CLASSIFIED ADVERTISING SECTION

## WANT

WANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BELmont 5-2881).

WANT—Do you need cash? We're buying used Bowlers. United Royals through Clippers, Bally Rockets and Mystics. Top prices. We pay on receipt of merchandise. Our references, Bally Manufacturing Co., AMI, Marine Trust Bank. Write for quotations and shipping instructions. SHELDON SALES, INC., 881 MAIN ST., BUFFALO, N. Y. (Tel.: LincolN 9106).

WANT—AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phonographs. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel.: 2648).

WANT—Route Wanted. Will pay cash for Large Route—Music—Games—Alley—Cigarette. BOX 414, c/o THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N. Y.

WANT—Used American 12 ft. Rebound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GARfield 3585).

WANT—45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. (Tel.: (Dickens 2-7060).

WANT—Late Model Phonographs. Sky High Trades On New Rock-Ola 200 DeLuxes and Standards. J. ROSENFELD CO., 4701 WASHINGTON, ST. LOUIS 8, MO. (Tel.: FOrEst 7-6730).

WANT—Will pay cash for late model Juke Boxes and late model Amusement Machines. Send list. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-5100).

WANT—AMI and Wurlitzer Wall Boxes in quantity. State condition and price in first letter. ECONOMY SUPPLY CO., 577 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-8628).

WANT—Phonograph records made before 1940. Dealers or juke box stock. I will pay the highest prices. Some labels wanted are Brunswick, Vocalion, Paramount, Gennett, Meleton. JACOB S. SCHNEIDER, 109 WEST 83rd ST., NEW YORK, N. Y. (Tel.: TRafalgar 7-9147).

WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: UNion 1-7500).

WANT—Used Bingo games reconditioned or not, also Seeburgs M100A, M100B. Are also interested in agencies for new games for Belgium and Luxembourg. Airmail offers including seaworthy packing f.a.s. New York and catalogues to: ETS. SONIBEL, 30, AVE. DU PORT, BRUSSELS, BELGIUM.

WANT—To Buy: Mighty Mikes, any condition; Bally Champion & Exhibit Bronco Horses; Bert's Puffer Engines; Quizzer & Quizzer Films; Standard Metal Typers; 8 Sci. 3 in line Roll Down Games; Gottlieb Games from 1954 to 1957; Gun-smoke; Big Horn and Skeet Shoot—All makes of Shuffle Bowlers with large pins. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO (Tel.: TOWer 1-6715).

WANT—Gimmicks, Screeching, Howling—They are no substitute for talent. Survey reports Michael Anthony Great Baritone Crooner. Softer Music is coming back. Write or Post Card for free Michael Anthony Sample Record. H.R.C. RECORD PROMOTIONS, 214 HOLLYWOOD WAY, BURBANK, CALIF.

WANT—Auto Photo's—Models 11 or 9, new or used—quote best price in first letter. RELIABLE COIN MACHINE CO., INC., 184 WINDSOR ST., HARTFORD, CONN. (Tel.: CHapel 9-6556).

WANT—Will pay cash for late model phonographs. KOEPEL DISTRIBUTING CO., 607 TENTH AVE., NEW YORK 36, N. Y. (Tel.: LO 3-4028-9).

WANT—Round The World Trainers—Drivemobiles, Other Arcade Equipment. Quote lowest price and condition. DONAN DIST. CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL. (Tel.: JU 8-5211).

WANT—Literature on any type of coin machine — Merchandising, Amusement, Skill, Rides, Music — anything that takes a coin for any purpose. WITHAM ENTERPRISES AND ASSOCIATES, 20-22 CUNNINGHAM AVE., GLENS FALLS, N. Y.

WANT—Games. All types of Baseball, King Of Swat, Four Bagger, 1957 Baseball. Highest Prices Paid. Call or Write. GLOBE AUTOMATIC VENDING CO., 291 WATER ST., QUINCY 69, MASS. (Tel.: MAYflower 9-0010).

WANT—Nickelodeons, violanos, player pianos, organs and other mechanical musical instruments in working condition or as is. Send description and lowest price to ADMIRAL MUSIC CO., 3246 NO. PULASKI ROAD, CHICAGO 41, ILL. (Tel.: Kildare 5-3055).

WANT—To Purchase 5,000,000 Surplus Records, All Speeds. We Prefer Large Quantities And Will Buy For Cash. Top Prices Offered. Write Or Phone, Collect—RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel.: GEneral 2-1650), JESSE SELTER, PRES.

WANT—Used Records. High prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. (Tel.: JUDson 6-4568).

## CLASSIFIED ADVERTISING SECTION

WANT—Used Records! 45's, 78's and LP's. No amount too small or too large. Write stating amount on hand. We pay premium price for proper merchandise. PEP NOVELTY CO., 4404 N. PAULINA ST., CHICAGO 40, ILL. (Tel.: UPTown 8-9680).

WANT—AMI W80—W120 Wallboxes; S80—S120 Steppers. Will trade Wurlitzer 2000's or Seeburg V-200's for above. RUNYON SALES CO., 593 TENTH AVE., NEW YORK, N. Y. (Tel.: LO 4-1880).

WANT—A number of Kirk Air Defense. State condition and price. MAC SANDERS, 2992 W. PICO, LOS ANGELES, CALIF.

WANT—Attention: Everybody in the coin machine business! We need used Gottlieb and Williams 5-ball pins—single or multi players. IMPERIAL COIN MACHINE CO., INC., 498 ANDERSON AVE., CLIFFSIDE PARK, N. J. (Tel.: WHitney 5-2893).

WANT—Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN OR SANDY MOORE, YOUNG DISTRIBUTING, L. I. CORP., 240 E. MERRICK RD., FREEPORT, L. I., N. Y.

WANT—Used Gottlieb and Williams 5 Ball Pins. High prices paid for Model 1954 on. Call collect—Union 3-8574—Union 3-8627. H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY, N. J.

WANT—Used 12' American Bank Shuffleboards; 22' American & Rockola Shuffleboards, & Overhead Score Units. Quote best resale price. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel.: FULTon 3-2282).

WANT—Attention Everyone in the Coin Business. We want Arcade Equipment and All the Bally and United Bingos you have. Plenty of \$\$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334 NORTH BROAD ST., PHILADELPHIA, PA.

WANT—Latex Machines, Advance 21 F's—New or Used, in good working condition. Will buy small established Routes in Area Asheville, N. C., to Augusta, Ga. BOX 413, THE CASH BOX, 1721 BROADWAY, NEW YORK, N. Y.

## FOR SALE

FOR SALE—Lowest Prices—United & Bally 14 ft. Bowlers at \$575 ea. Also Hundreds of Bowlers, Pool Tables & 6 Holes, Ready for location. Write or Call. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILL. (Tel.: CAnal 6-0293).

FOR SALE—Hunting Knives (made in Finland), List \$5.95—your cost, \$30 per dozen. For sample knife send check for \$2.75. Will prepay sample. Finest steel, beautiful sheath and handle. WESTERN DIST., 1226 SOUTHWEST 16th AVENUE, PORTLAND 5, ORE. (Tel.: Atwater 7565).

FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seeburg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. GATEWAY DISTRIBUTING CO., 3622 W. NORTH AVE., CHICAGO 47, ILL. (Tel.: Dickens 2-1214).

FOR SALE—Arcade Exhibit Ringer Ball, \$125; Davy Crockett Gun, \$295. W. B. DISTRIBUTORS, INC., 1012 MARKET ST., ST LOUIS, MO. (Tel.: Central 1-9292).

FOR SALE — The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. (Tel.: CEDar 2-7600).

FOR SALE—New modern wall speakers, \$11.95 ea.; C.C. Band Box (used), \$95; 5206 (48 sel.) Wall Boxes, \$29.50; Seeburg 100 sel. Wall Boxes, \$49.50. BILOTTA DIST. CO., 224 N. MAIN STREET, NEWARK, N. Y. (Tel.: NEWark 598).

FOR SALE—One Double Header, like new, A-1 condition, \$475. LEWIS & FOLLETT MUSIC CO., SOUTH 180 HOWARD ST., SPOKANE 4, WASH. (Tel.: MA 8585).

FOR SALE—United and Chicago Coin Shuffles, 10th Frame and later models; Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hnnt, as is or shopped. CANYON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA. (Tel.: 3-8688).

FOR SALE—Records!!! 5¢ over wholesale, and label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel.: OLYmpia 8-4012, 4013).

FOR SALE—AMI E 120, \$345; Wurlitzer 1015, 1017 with Cobra pickup, \$35 ea.; Wurlitzer 1100, \$50; 1217 Wurlitzer Hideaway, 48 Sel., 45 rpm, \$95; 9 Column Smoke Shop, \$55; Wurlitzer 4851 Wall Boxes, \$12.50; Seeburg Wall Boxes Chrome, \$40. WANT—All types Bingos. LEW JONES DIST. CO., 1301 N. CAPITOL AVE., INDIANAPOLIS 2, IND. (Tel.: MELrose 5-1593).

FOR SALE—Used machines of all models, as is or shopped and ready for location. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrEst 5-3456).

FOR SALE — Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MUSIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.

FOR SALE—Bowlers: ABC Bally 14' and 11', Deluxe Congress, Deluxe ABC. Bally Bingos: Show Times, Key Wests, Big Shows, Big Times, all models. GLOBE DISTRIBUTING COMPANY, 1623 NO. CALIFORNIA AVE., CHICAGO 47, ILL. (AR 0780).



## CLASSIFIED ADVERTISING SECTION

**FOR SALE—Export Buyers Attention!** In-Line Games, \$35 & up; Pool Tables, \$50 & up; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGG ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).

**FOR SALE—Comco—Extended Range Speakers and Baffles.** Quantity at modest prices. Engineered for heavy duty use. Satisfaction guaranteed or money will be refunded. Finished in Lined Oak, Natural or Mahogany. Packed two to a carton, \$11.95 ea. COVEN MUSIC CORP., 5181-3 ELSTON AVE., CHICAGO 18, ILL. (Tel.: INdependence 3-2210).

**FOR SALE—All games cleaned and in working condition.** Broadway, \$200; Big Time, \$125; Beach Club, \$25; Variety, \$65; Yacht Club, \$25; Nite Club, \$275; Miami Beach, \$135; Rock-Ola Fireball (78), \$135; Wurlitzer 1015 & AMI "A" 3 for \$100; United 11 ft. Bowling Alley, Write; United 14 ft. Bowling Alley, Write; Rocket, \$75; Triple Strike, \$150; Criss Cross, \$49.50; Williams 6 Player Roll a Ball, \$325; Four Bagger, \$285; Seeburg Bear Gun, \$70; Williams Cranes (New), \$175; Used Pool Tables—Bally, Williams, Valley—3 for \$100; ABT 3 Gun Rifle Range, complete with Air Compressor, "Best Offer Takes It". Williams Piccadilly, \$175; Silver Skates, \$30; Smoke Signal, \$140; Shindig, \$50; Peter Pan, \$135; Star Pool, \$115; Race The Clock, \$125. Package Deal—Piccadilly, Silver Skates, Smoke Signal, Shindig, Peter Pan, Star Pool, Race The Clock—for the lot—\$695. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, OHIO (Tel.: HENDERSON 1-7577).

**FOR SALE—Safari, Big Top, Steam Shovel, Goalee, Hi-Fly, Wms. DeLuxe Baseball, Crossroads, Quartette, Jalopy, Pin Wheel, Hawaiian Beauty, Southern Belle, Shindig, Lulu, Harbor Lites, Slugging Champ DeLuxe, Duette DeLuxe, Register, Marathon, Gayety, Pixie, Caravan, Manhattan, Broadway, Niteclub. NEW ENGLAND EXHIBIT CO., 237 WASHINGTON ST., NEWTON 58, MASS. (Tel.: DEcatur 2-1500).**

**FOR SALE—Arcade—60 Machines** 50,000 population. 2 Routes in Missouri, 2 in Arkansas, 1 in Oklahoma. Music, Pinballs, Bingos, Guns, Bowlers. From \$12,000 to \$80,000. 1/2 cash. C & W DISTRIBUTING CO., 301 MAIN ST., JOPLIN, MO. (Tel.: MAfair 4-3412).

**FOR SALE—Bally Bingo Games, Gayety, Hi-Fi, Dude Ranch, Beach Club, Palm Beach, Beauty, Bright Spot, Bright Lites, Coney Island. Right Off Location—Make Us An Offer. HASTINGS DISTRIBUTING CO., 6100 WEST BLUEMOUND ROAD, MILWAUKEE 13, WISC.**

**FOR SALE—15 United Handicaps; 30 assorted United Star Sluggers, Super Sluggers, Chicago Coin and Williams baseballs.** Make us an offer for one or all. NATIONAL NOVELTY CO., 640 W. MERRICK RD., VALLEY STREAM, L. I., N. Y. (Tel.: LOcust 1-6770-1).

**FOR SALE—9 Stoner Penny Gum Vendors, absolutely like new.** One in original crate. They cost \$39.50 ea. Will sell at \$20 ea. SCIOTO NOVELTY, INC., 1909 8th ST., PORTSMOUTH, OHIO (Tel.: EL 3-4179).

**FOR SALE—America's finest reconditioned phonographs and music accessories.** Every one of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0778).

**FOR SALE—Millions of extra coins** are taken from Clean Machines. Clean Right With Lemonite. Commercial Music Co., Dallas, and B&B Vending, El Paso, Texas, Use and Sell Lemonite. Try Lemonite Electric Contact Cleaner. GRACO SALES CO., ARLINGTON, TENN.

**FOR SALE—2 United Stardusts, \$95 ea.; 1 United Pixie, \$65; 1 Tropics, \$15; 1 Tropicana, \$40; 1 Surf Club, \$15; 2 Yacht Clubs, \$15 ea.; 1 Chicago Coin Criss Cross Targette, \$65. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE, IND. (Tel.: HA 3-4508).**

**FOR SALE—Seeburg 100 record Hideaway, 45 rpm, \$299.50; AMI W-80 Wall Boxes, \$60; AMI W-120 Wall Boxes, \$62.50; Seeburg Chrome 100 Selection Wall Boxes, \$52.50. UNITED DISTRIBUTORS, INC., 920 W. SECOND, P. O. BOX 1955, WICHITA 12, KANSAS.**

**FOR SALE—Bally: Gold Medals and Blue Ribbons, \$175 United: Mercury, \$150; Fifth Inning, \$135; Bowling Alley (14 ft.), \$695. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y. (Tel.: FRanklin 7-2162).**

**FOR SALE—Seeburg 100 Selection Wall Boxes, Painted @ \$40 ea. SCIOTO NOVELTY, INC., 1909 8th ST., PORTSMOUTH, OHIO (Tel.: EL 3-4179).**

**FOR SALE—7 Rock-Ola—120 Selection Wall Boxes, Painted at \$30 ea. SCIOTO NOVELTY, INC., 1909 8th ST., PORTSMOUTH, OHIO (Tel.: EL 3-4179).**

**FOR SALE—Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar United, complete with Packard Adaptors, price, \$80. Wallboxes, clean, \$6; Wurlitzer 1080's, \$75. FEDOR MUSIC CO., 3004 SMITH DRIVE, ENDWELL, N. Y.**

**FOR SALE—Miami Shuffle, New, \$50; Steam Shovel, \$125; Genco Rotation Pool, New, \$189.50; United Pool Alley, New, \$135; Mercury Gripper, New, \$24.50; Twin Hockey, Used, \$225; 1800 Wurlitzer, Sharp, \$595; 1900 Wurlitzer, Like New, \$675; 1250 Wurlitzer, \$95; 1500 Wurlitzer, \$195. MILLER-NEWMARK DIST. CO., 42 FAIRBANKS ST., N. W., GRAND RAPIDS 2, MICH. (Tel.: GL 6-6807).**

**FOR SALE—Bowling Alley Conversion Kit.** Needs no cutting of playing field, takes approximately 3 hours to install on old shuffle alley. Rubber Balls. Fits almost all shuffle alleys. Write for low price. WEST SIDE DIST., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: Circle 6-8464).

**FOR SALE—AMI F-120, \$675; AMI E-80, \$400; Seeburg, M100C, \$545; Seeburg M100G, \$695; Wurlitzer, 1700, \$575; Wurlitzer, 1800, \$695. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUPERior 1-4600).**

## CLASSIFIED ADVERTISING SECTION

**FOR SALE—New Six Pocket Pool Table, 41x74".** Write. 1st Grade 48" Cue Sticks, \$1.69 ea.; \$18 doz.; Rails with Live Rubber, Quality Cloth, 32x48", \$11.95 set; 3" Marbelized Rubber Balls, \$1.49 ea. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO, ILL. (Tel.: ALbany 2-3272).

**FOR SALE—4 Games Inc. Hunters, \$200 ea. SCIOTO NOVELTY, INC., 1909 8th ST., PORTSMOUTH, O. (Tel.: EL 3-4179).**

**FOR SALE—Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEWton 5-2531).**

**FOR SALE—Chicago Coin 14 ft. Bowling Leagues, Bally 14 ft. Bowling Lanes at \$585 ea.; United 14 ft. Bowling Alley, \$560. T & L DIST. CO., 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO (Tel.: MAIN 1-8751).**

**FOR SALE—Games, Inc. Hunter, \$250; Gunsmoke, \$335; Bally Gayety; Miami Beach; Broadway; Night Club; Double Header; Big Show; Key West; Show Time; United Pixie; Starlet; Caravan; Stardust; Evans Saddle & Turf (Club Model—DeLuxe). MICKEY ANDERSON, 314-316 EAST 11th ST., ERIE, PA.**

**FOR SALE—Kiddie Rides—Thunderbolt Horse, \$350; Palamino—Duck Ride—Rocket Patrol—Space Ship, \$295 ea.; Royal Rocket, \$195. All Shopped, new paint job. Pixie, \$115; Gayety, \$45; Balls-A-Poppin, \$175. PACIFIC KIDDIE RIDES, 1212 SOUTH TACOMA AVENUE, TACOMA, WASH.**

**FOR SALE—New and Used Phonographs, 5 Balls, Bingos, Shuffle Alleys and Arcade Equipment.** Distributors for AMI, United, Williams and Auto-Photo. CENTRAL DISTRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: Main 1-3511) or 2805 MAIN ST., KANSAS CITY, MO. (Tel.: HARRison 1-4747).

**FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel.: REgent 6-3691).**

**FOR SALE—Large stock of Bingos, Shuffle Alleys, Pool Games; Phonographs.** If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH. (Tel.: DAVis 2-2473).

**FOR SALE—14' Bowling Alleys, A-1 Condition Chicago Coin and United, \$545, Will Trade For Late Gottlieb Games. UNIVERSITY COIN MACHINE EXCHANGE, 858 N. HIGH ST., COLUMBUS 8, OHIO (Tel.: AXminster 4-3529).**

**FOR SALE—American 9 Foot Bank Shot Shuffleboards With Side Mount Scoreboards and Lights, Perfect Condition. Original Factory Finish On Play Fields.** Also 22 Foot Americans With Wall or Overhead Scoreboards. JACK BUTLER, AAA SALES CO., 3542 LAGRANGE ST., TOLEDO 8, OHIO (Tel.: CHerry 6-3511).

**FOR SALE—Records—about 8000 45's and 78's for sale—all new disk jockey samples. NORMAN PRODUCTIONS, 5651 WATERMAN AVE., ST. LOUIS 12, MO. (Tel.: VO 3-8099).**

**FOR SALE—King Arthur, \$35; Twentry Grand, \$55; Disc Jockey, \$75; Grand Slam, \$85; Four Corners, \$85; Gypsy Queen, \$185; Gayety, \$119.50; Miami Beach, \$235. Make offer on Bright Lights, Bright Spots, 3-4-5's, Long Beach, Circus, Star. WANT—Big Times. NOBRO NOVELTY CO., 142 DORE ST., SAN FRANCISCO, CALIF. (Tel.: MA 1-5438).**

**FOR SALE—Show Times, \$450; Key Wests, \$325; Big Shows, \$285. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. (Tel.: CANal 5306).**

**FOR SALE—Specials—Showtime \$350.00; Key West \$265.00; Big Show \$250.00; Parade \$240.00; Nite Club \$235.00; Broadway \$225.00; Big Time \$115.00; Gay Time \$100.00; Gayety \$75.00; Variety \$80.00; Saddle & Turfs \$160.00. All Games First Class, 1/3 deposit. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. (Tel.: CANal 7137).**

**FOR SALE—Seeburg V-200's, very clean, \$735 ea. Make us your best offer for 10. 1/3 deposit, balance C.O.D. YOUNG DISTRIBUTING, INC., 575 11th AVE., NEW YORK 36, N. Y. (Tel.: CHickering 4-5050).**

**FOR SALE—We can supply all the latest phonographs—every make and model—at lowest prices. State your needs. SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel.: Blgelow 8-3524).**

**FOR SALE—1448 Rock-Olas, Like New, \$595; Chicago Coin Ski Bowls, \$345. Write for Quantity Lot Prices. J. ROSENFELD CO., 4701 WASHINGTON, ST. LOUIS 8, MO. (Tel.: FOrrest 7-6730).**

**FOR SALE—Williams, United and Chicago Coin Electric Front Pool Tables, \$50 ea. Write. PENNSYLVANIA VENDING CORP., 1826 E. CARSON ST., PITTSBURGH 3, PA.**

**FOR SALE—Riley Crabtree's juke box hit: "Tattle Tattle Tale" b/w "Something Tells Me," two records for one dollar, P. O. Paid. Country Picnic No. 602. If you don't like them, return records, your money refunded. HANNA MUSIC, BOX 11173, E. G. STA., DALLAS 24, TEXAS.**









## THIS WEEK'S USED MACHINE QUOTATIONS 19th YEAR OF PUBLICATION 939th CONSECUTIVE WEEK'S ISSUE

### How To Use "THE CASH BOX PRICE LISTS"

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

**FOREWORD:** Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Cash Box Price Lists" can only feature the market prices as they are quoted. "The Cash Box Price Lists" act exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Cash Box Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Cash Box Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.

**METHOD:** "The Cash Box Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

**FOREIGN BUYERS:** To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

#### CODE

- |                             |                                    |
|-----------------------------|------------------------------------|
| 1. Prices UP                | 5. No quotations Last 2 to 4 Weeks |
| 2. Prices DOWN              | 6. No quotations 4 Weeks or Longer |
| 3. Prices UP and DOWN       | 7. Machines Just Added             |
| 4. No change from Last Week | * Great Activity                   |

## REGARDING SELLING PRICES IMPORTANT!

Reports received indicate that, in some cases, purchasers become upset due to the fact that they cannot, many times, buy equipment listed in the lower price brackets. Sometimes sellers of machines listed at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.00 and even more for these very same machines. Purchasers of such equipment must realize that machines in the very low priced categories are much worn to be priced at these low figures. To completely recondition such machines, the reconditioner must add onto his price the cost of transportation to obtain these machines, the labor, parts and supplies needed to recondition the machines, plus the cost of cartons, crates and labor for packing and shipping of the machines, in addition to a decent profit which will, in most cases, raise the price of a \$10.00 to \$20.00 machine to anywhere from \$50.00 to \$75.00 and up. In the case of arcade and kiddie ride machines these may even be higher due to the fact that many of the parts have to be made by hand or contracted for at some machinist shop, since manufacturers of many of the old arcade machines and kiddie rides are no longer in business and it is impossible to obtain parts for reconditioning. Purchasers of such equipment should take these facts into consideration and, at the same time, should also realize that many buyers today have their own repair and reconditioning departments as well as experienced mechanics, such buyers will purchase machines "as is", at prices quoted by the trade at large, and recondition the machines themselves to meet their own operating standards.



### PHONOGRAPHS

LISTED ALPHABETICALLY

#### AMI

|                                       |        |        |
|---------------------------------------|--------|--------|
| 4. Model A, '46, 40 Sel., 78 RPM      | 35.00  | 95.00  |
| 4. Model B, '48, 40 Sel., 78 RPM      | 65.00  | 125.00 |
| 4. Model C, '50, 40 Sel., 78 RPM      | 65.00  | 130.00 |
| 1* Model D-40, '51, 40 Sel., 78 RPM   | 130.00 | 245.00 |
| 4. Model D-80, '51, 80 Sel., 45 RPM   | 200.00 | 300.00 |
| 4. Model E-40, '53, 40 Sel., 45 RPM   | 245.00 | 345.00 |
| 4. Model E-80, '53, 40 Sel., 78 RPM   | 300.00 | 425.00 |
| 4* Model E-120, '53, 120 Sel., 45 RPM | 335.00 | 435.00 |
| 4. Model F-80, '54, 120 Sel., 45 RPM  | 475.00 | 625.00 |
| 1* Model F-120, '54, 120 Sel., 45 RPM | 525.00 | 675.00 |
| 4. Model G-80, '55, 80 Sel., 45 RPM   | 575.00 | 700.00 |

|                                       |        |        |
|---------------------------------------|--------|--------|
| 4. Model G-120, '55, 120 Sel., 45 RPM | 595.00 | 725.00 |
| 4* Model G-200, '56, 200 Sel., 45 RPM | 695.00 | 795.00 |
| 4. WM Wall Box                        | 5.00   | 10.00  |
| 4. SM or SL Stepper                   | 10.00  | 15.00  |

#### EVANS

|   |        |        |
|---|--------|--------|
| 4. Mills Constellation, '47, Model 951, 40 Sel., 78 RPM | 20.00  | 40.00  |
| 4. Constellation, '49, Model 135, 40 Sel., 78 RPM       | 50.00  | 80.00  |
| 4. Jubilee, '52, Model 245, 40 Sel., 45 RPM             | 100.00 | 140.00 |
| 4. Century, '52, Model 2045, 100 Sel., 45 RPM           | 200.00 | 275.00 |

#### ROCK-OLA

|  |       |       |
|--|-------|-------|
| 2. 1422, '46, 20 Sel., 78 RPM                      | 25.00 | 45.00 |
| 6. 1424, '46, Playmaster Hideaway, 20 Sel., 78 RPM | 30.00 | 50.00 |

#### (PHONOGRAPHS—Continued)

|  |        |        |                                  |        |        |
|--|--------|--------|----------------------------------|--------|--------|
| 4. 1426, '47, 20 Sel., 78 RPM                | 35.00  | 55.00  | 1* V200, '55, 200 Sel., 45 RPM   | 675.00 | 875.00 |
| 4. 1428, '48, Magic-Glo, 20 Sel., 78 RPM     | 35.00  | 70.00  | 4. W1-L56 Wall Box 5c            | 3.00   | 5.00   |
| 4. 1432, '50, Rocket '50-51, 50 Sel., 78 RPM | 75.00  | 95.00  | 4. 3W2 Wall-a-Matic              | 3.00   | 6.00   |
| 2. 1432, Same as above Converted to 45 RPM   | 90.00  | 125.00 | 4. W5L-56                        | 5.00   | 10.00  |
| 4. 1434, '51, Rocket '51-52, 50 Sel., 78 RPM | 120.00 | 170.00 | 4. 3W5-L56 Wall Box 5c, 10, 25 c | 5.00   | 10.00  |
| 4. 1434, Same as above, Converted to 45 RPM  | 135.00 | 185.00 | 4. W6L-56 5/10/25 Wireless       | 5.00   | 10.00  |
| 4. 1436, '52, Fireball, 120 Sel., 45 RPM     | 145.00 | 260.00 | 4. 3W7-L-56                      | 5.00   | 10.00  |
| 4. 1436A, '53, Fireball, 120 Sel., 45 RPM    | 160.00 | 275.00 | 4* 3W1 Wall-a-Matic              | 40.00  | 60.00  |
| 4. 1438, '54, Comet, 120 Sel., 45 RPM        | 385.00 | 465.00 |                                  |        |        |
| 4. 1446, '54, Hi-Fi, 120 Sel., 45 RPM        | 485.00 | 625.00 |                                  |        |        |
| 4. 1448, '55, Hi-Fi, 120 Sel., 45 RPM        | 575.00 | 750.00 |                                  |        |        |

#### SEEBURG

|   |        |        |
|---|--------|--------|
| 4. 146S, '46, Standard, 20 Sel., 78 RPM                               | 20.00  | 35.00  |
| 4. 146M, '46, Master with Remote Attach., 20 Sel., 78 RPM             | 20.00  | 35.00  |
| 4. 147S, Standard, 20 Sel., 78 RPM                                    | 20.00  | 45.00  |
| 4. 147M, '47, Master with Remote Attach., 20 Sel., 78 RPM             | 20.00  | 50.00  |
| 4. 148S, '48, Standard, 20 Sel., 78 RPM                               | 20.00  | 55.00  |
| 4. 148M, '48, Master with Remote Attach., 20 Sel., 78 RPM             | 20.00  | 60.00  |
| 4. 148ML, '48, Light Cab. Master with Remote Attach., 20 Sel., 78 RPM | 20.00  | 65.00  |
| 1. M100A, '49, 100 Sel., 78 RPM                                       | 165.00 | 225.00 |
| 4. M100B, '51, 100 Sel., 45 RPM                                       | 340.00 | 415.00 |
| 4. M100BL, '51, 100 Sel., 45 RPM, Light Cab.                          | 350.00 | 450.00 |
| 4* M100C, '53, 100 Sel., 45 RPM                                       | 425.00 | 575.00 |
| 4* HF100G, '54, 100 Sel., 45 RPM                                      | 560.00 | 700.00 |
| 2. HF100R, '54, 100 Sel., 45 RPM                                      | 625.00 | 775.00 |

#### WURLITZER

|   |        |        |
|---|--------|--------|
| 4. 1015, '46, 24 Sel., 78 RPM                 | 25.00  | 45.00  |
| 2. 1017, '46, 24 Sel., 78 RPM                 | 25.00  | 45.00  |
| 4. 1080, '46, 24 Sel., 78 RPM                 | 35.00  | 75.00  |
| 4. 1100, '47, 24 Sel., 78 RPM                 | 50.00  | 85.00  |
| 4. 1217, '50, Hideaway, 48 Sel., 45 or 78 RPM | 65.00  | 125.00 |
| 1* 1250, '50, 48 Sel., 45 or 78 RPM           | 95.00  | 145.00 |
| 4. 1400, '51, 48 Sel., 45 or 78 RPM           | 120.00 | 195.00 |
| 1. 1450, '51, 48 Sel., 45 or 78 RPM           | 130.00 | 225.00 |
| 4. 1500, '52, 104 Sel., 45 & 78 Intermix      | 195.00 | 245.00 |
| 4. 1500A, '53, 104 Sel., 45 & 78 Intermix     | 220.00 | 325.00 |
| 4. 1600, '53, 48 Sel., 45 & 78 Intermix       | 225.00 | 325.00 |
| 4. 1650, '53, 48 Sel., 45 RPM                 | 240.00 | 350.00 |
| 1. 1650A, '54, 48 Sel., 45 or 78 RPM          | 275.00 | 425.00 |
| 4* 1700, '54, 104 Sel., 45 RPM                | 545.00 | 650.00 |
| 4* 1800, '55, 104 Sel., 45 RPM                | 585.00 | 765.00 |
| 4* 1900, '56, 104 Sel., 45 RPM                | 675.00 | 875.00 |
| 1* 2000, '56, 200 Sel., 45 RPM                | 750.00 | 975.00 |
| 4. 2140 Wall Box                              | 3.00   | 5.00   |
| 4. 3020 Wall Box                              | 3.00   | 9.00   |
| 4. 3048 (Conv. of 3020)                       | 5.00   | 8.00   |
| 4. 3031 Wall Box                              | 3.00   | 8.00   |
| 4. 3045 Wall Box                              | 4.00   | 9.00   |
| 4. 4820 Wall Box                              | 10.00  | 20.00  |
| 4. 4851 Wall Box                              | 10.00  | 25.00  |



### PINBALL GAMES

Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ev) Evans; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un) United; (Wm) Williams.

|                                   |        |        |                               |        |        |
|-----------------------------------|--------|--------|-------------------------------|--------|--------|
| 4. ABC (Un 3/52)                  | 20.00  | 35.00  | 4. Classy Bowler (Got 7/56)   | 220.00 | 240.00 |
| 4. Ace High (Got 2/57)            | 275.00 | 350.00 | 4. C.O.D. (Wm 9/53)           | 50.00  | 80.00  |
| 4. Across the Board (Un 9/52)     | 20.00  | 35.00  | 4. Colors (Wm 11/54)          | 110.00 | 135.00 |
| 4. All Star Basketball (Got 1/52) | 20.00  | 40.00  | 4. Coney Island (B 9/52)      | 20.00  | 45.00  |
| 4. Arabian Knights (Got 12/53)    | 80.00  | 125.00 | 4. Control Tower (Wm 3/51)    | 10.00  | 25.00  |
| 4. Army-Navy (Wm 10/53)           | 35.00  | 60.00  | 2. Coronation (Got 11/52)     | 30.00  | 60.00  |
| 4. Arrow Head (Wm 7/57)           | 210.00 | 240.00 | 4. County Fair (Un 9/51)      | 15.00  | 25.00  |
| 4. Atlantic City (B 5/52)         | 25.00  | 65.00  | 2. Crossroads (Got 5/52)      | 40.00  | 65.00  |
| 4. Auto Race (Got 9/56)           | 245.00 | 260.00 | 4. Crosswords (B 1/56)        | 195.00 | 275.00 |
| 4. Balls-A-Poppin', (B 11/56)     | 175.00 | 285.00 | 4. Cue Ball (Wm 2/57)         | 265.00 | 295.00 |
| 4. Beach Beauty (B 11/55)         | 125.00 | 250.00 | 4. Cyclone (Got 5/51)         | 20.00  | 35.00  |
| 1. Beach Club (B 2/53)            | 25.00  | 65.00  | 4. Daffy Derby (Wm 8/54)      | 75.00  | 130.00 |
| 4. Beauty (B 11/52)               | 35.00  | 65.00  | 4. Daisy May (Got 7/54)       | 125.00 | 150.00 |
| 4. Big Ben (Wm 9/54)              | 75.00  | 125.00 | 4. Dealer "21" (Wm 2/54)      | 35.00  | 75.00  |
| 4* Big Show (B 9/56)              | 250.00 | 325.00 | 4. Derby Day (Got 5/56)       | 175.00 | 220.00 |
| 4. Big Hit (CC 7/52)              | 20.00  | 35.00  | 4. Diamond Lill (Got 12/54)   | 110.00 | 135.00 |
| 1* Big Time (B 1/55)              | 85.00  | 175.00 | 4. Disk Jockey (Wm 11/52)     | 35.00  | 60.00  |
| 4. Blondie (CC 8/56)              | 150.00 | 225.00 | 4. Domino (Wm 5/52)           | 25.00  | 50.00  |
| 4. Brazil (Un 10/56)              | 210.00 | 325.00 | 4. Double Action (Ge 1/52)    | 15.00  | 30.00  |
| 4. Bright Lights (B 5/51)         | 25.00  | 40.00  | 2. Double Feature (Got 12/50) | 15.00  | 25.00  |
| 4. Bright Spot (B 11/51)          | 35.00  | 60.00  | 2. Double Header (B 7/56)     | 215.00 | 375.00 |
| 3* Broadway (B 12/55)             | 145.00 | 295.00 | 4. Dragonette (Got 6/54)      | 100.00 | 145.00 |
| 4. Cabana (Un 3/53)               | 20.00  | 65.00  | 2. Dude Ranch (B 9/53)        | 35.00  | 75.00  |
| 4. Capri (CC 10/56)               | 145.00 | 245.00 | 4. Duetto (Got 4/55)          | 165.00 | 185.00 |
| 2. Caravan (Un 2/56)              | 175.00 | 260.00 | 4. Easy Aces (Got 12/55)      | 165.00 | 195.00 |
| 4. Caravan (Wm 6/52)              | 30.00  | 50.00  | 4. Eight Ball (Wm 1/52)       | 25.00  | 45.00  |
| 4. Chinatown (Got 10/52)          | 30.00  | 65.00  | 4. Fairway (Wm 6/53)          | 40.00  | 60.00  |
| 4. Circus (Un 8/52)               | 25.00  | 55.00  | 4. Five Star (Univ 5/51)      | 20.00  | 35.00  |
| 4. Circus Wagon (Wm 10/55)        | 185.00 | 225.00 | 4. Flag Ship (Got 1/57)       | 295.00 | 350.00 |





### (PINBALL GAMES—Continued)

|                                       |        |        |                                     |        |        |
|---------------------------------------|--------|--------|-------------------------------------|--------|--------|
| 4. Flying High (Got 2/53)             | 45.00  | 75.00  | 4. Peter Pan (Wm 4/55)              | 125.00 | 160.00 |
| 4. Four Bells (Got 10/54)             | 120.00 | 150.00 | 4. Piccadilly (Wm 5/56)             | 175.00 | 265.00 |
| 4. Four Corners (Wm 12/52)            | 45.00  | 80.00  | 4. Pin Bowler (CC 6/50)             | 10.00  | 35.00  |
| 4. Four Horsemen (Got 9/50)           | 15.00  | 30.00  | 4. Pin Wheel (Got 11/53)            | 60.00  | 100.00 |
| 4. "400" (Upright) (Ge 10/52)         | 30.00  | 50.00  | 2* Pixie (Un 10/55)                 | 65.00  | 145.00 |
| 4. Four Stars (Got 6/52)              | 30.00  | 65.00  | 4. Play Ball (CC 1/51)              | 15.00  | 20.00  |
| 4. Frolics (B 10/52)                  | 35.00  | 80.00  | 4. Poker Face (Got 9/53)            | 55.00  | 85.00  |
| 4. Frontiersman (Got 11/55)           | 120.00 | 155.00 | 4. Quartet (Got 2/52)               | 45.00  | 65.00  |
| 4. Fun House (Wm 10/56)               | 220.00 | 245.00 | 4. Queen of Hearts (Got 12/52)      | 40.00  | 65.00  |
| 4. Gay Paree (Wm 6/57)                | 425.00 | 485.00 | 4. Quintet (Got 3/53)               | 40.00  | 85.00  |
| 2* Gay Times (B 6/55)                 | 95.00  | 150.00 | 4. Race The Clock (Wm 5/55)         | 125.00 | 200.00 |
| 2* Gayety (B 3/55)                    | 45.00  | 95.00  | 4. Rainhow (Got 12/56)              | 220.00 | 285.00 |
| 4. Gladiator (Got 1/56)               | 225.00 | 265.00 | 4. Regatta (Wm 11/55)               | 95.00  | 150.00 |
| 4. Globe Trotter (Got 11/51)          | 15.00  | 40.00  | 4. Register (Got 10/56)             | 325.00 | 365.00 |
| 4. Golden Nugget (Upright) (Ge 2/53)  | 30.00  | 50.00  | 2. Rio (Un 11/53)                   | 25.00  | 70.00  |
| 4. Gold Star (Got 8/54)               | 125.00 | 165.00 | 4. Rockettes (Got 8/50)             | 15.00  | 30.00  |
| 4. Grand Champion (Wm 3/53)           | 45.00  | 80.00  | 4. Rodeo (Un 2/53)                  | 35.00  | 80.00  |
| 4. Grand Slam (Got 4/53)              | 40.00  | 75.00  | 4. Rose Bowl (Got 10/51)            | 20.00  | 50.00  |
| 4. Green Pastures (Got 1/54)          | 60.00  | 100.00 | 4. Royal Flush (Got 5/57)           | 295.00 | 395.00 |
| 4. Gun Cluh (Wm 11/53)                | 35.00  | 75.00  | 4. Saddle and Turf (Ev 10/53)       | 100.00 | 200.00 |
| 4. Guys-Dolls (Got 5/53)              | 30.00  | 90.00  | 4. (Club Model)                     | 125.00 | 200.00 |
| 2. Gypsy Queen (Got 2/55)             | 135.00 | 165.00 | 4. Scoreboard (Got 4/56)            | 220.00 | 260.00 |
| 4. Handicap (Wm 6/52)                 | 30.00  | 50.00  | 4. Screamo (Wm 4/54)                | 45.00  | 110.00 |
| 4. Happy Days (Got 7/52)              | 35.00  | 65.00  | 1. Sea Belles (Got 8/56)            | 250.00 | 300.00 |
| 4. Happy-Go-Lucky (Got 3/51)          | 20.00  | 40.00  | 4. Sea Jockeys (Wm 11/51)           | 30.00  | 65.00  |
| 2. Harbor Lites (Got 2/56)            | 165.00 | 195.00 | 4. Select-A-Card (Got 4/50)         | 10.00  | 25.00  |
| 4. Harvey (Wm 5/51)                   | 20.00  | 40.00  | 4. Shamrock (Wm 1/57)               | 225.00 | 260.00 |
| 4. Havani (Un 2/54)                   | 30.00  | 80.00  | 4. Shindig (Got 10/53)              | 50.00  | 110.00 |
| 4. Hawaiian Beauty (Got 4/54)         | 100.00 | 120.00 | 4. Shoot The Moon (Wm 11/51)        | 30.00  | 55.00  |
| 4. Hayburner (Wm 6/51)                | 25.00  | 50.00  | 4. Show Boat (Un 12/52)             | 45.00  | 70.00  |
| 4. Hi-Fi (B 6/54)                     | 25.00  | 90.00  | 4. Show Time (3/56)                 | 350.00 | 465.00 |
| 4. Hi-Hand (Wm 6/57)                  | 200.00 | 235.00 | 4. Silver Chest (Upright) (Ge 4/53) | 50.00  | 70.00  |
| 4. Hit 'N Run (Got 5/52)              | 25.00  | 65.00  | 4. Silver Skates (Wm 2/53)          | 30.00  | 70.00  |
| 4. Holiday (Ke 12/51)                 | 20.00  | 35.00  | 4. Singapore (Un 10/54)             | 25.00  | 85.00  |
| 4. Hong Kong (Wm 9/51)                | 20.00  | 35.00  | 4. Skill Pool (Got 8/52)            | 35.00  | 70.00  |
| 4. Horsefeathers (Wm 1/52)            | 20.00  | 40.00  | 4. Skyway (Wm 8/54)                 | 60.00  | 125.00 |
| 4. Horse Shoe (Wm 12/51)              | 10.00  | 25.00  | 4. Slugfest (Wm 3/52)               | 25.00  | 40.00  |
| 4. Hot Diggity (Wm 8/56)              | 195.00 | 275.00 | 4. Sluggin' Champ (Got 4/55)        | 135.00 | 180.00 |
| 4. Ice-Frolics (B 1/54)               | 25.00  | 85.00  | 4. Smoke Signal (Wm 10/55)          | 135.00 | 160.00 |
| 4. Jalopy (Wm 8/51)                   | 25.00  | 45.00  | 4. Snafu (Wm 12/55)                 | 135.00 | 185.00 |
| 4. Jockey Cluh (Got 5/54)             | 70.00  | 130.00 | 4. Southern Belle (Got 6/55)        | 150.00 | 170.00 |
| 4. Jolly Joker (Un 11/55)             | 50.00  | 120.00 | 4. South Seas (Un 5/56)             | 150.00 | 325.00 |
| 2. Jubilee (Got 5/55)                 | 200.00 | 250.00 | 4. Spark Plugs (Wm 9/51)            | 20.00  | 30.00  |
| 4. Jumping Jacks (Upright) (Ge 12/52) | 20.00  | 35.00  | 4. Spitfire (Wm 2/55)               | 60.00  | 120.00 |
| 2. Key West (B 12/56)                 | 265.00 | 350.00 | 4. Spot Lite (B 1/52)               | 25.00  | 50.00  |
| 4. King Pin (CC 12/51)                | 20.00  | 40.00  | 4. Sportsman (Wm 2/52)              | 20.00  | 40.00  |
| 4. Knockout (Got 1/51)                | 10.00  | 25.00  | 4. Springtime (Ge 3/52)             | 20.00  | 45.00  |
| 4. Lady Luck (Got 9/54)               | 85.00  | 150.00 | 4. Stage Coach (Got 11/54)          | 135.00 | 160.00 |
| 4. Lazy "Q" (Wm 2/54)                 | 45.00  | 100.00 | 3. Stardust (Wm 3/56)               | 95.00  | 225.00 |
| 4. Leaders (Un 10/51)                 | 20.00  | 35.00  | 4. Starfire (Wm 1/57)               | 250.00 | 270.00 |
| 4. Lite-A-Line (Ke 6/52)              | 35.00  | 50.00  | 4. Starlets (Un 12/55)              | 100.00 | 190.00 |
| 4. Long Beach (Wm 7/52)               | 35.00  | 55.00  | 2. Star Pool (Wm 10/54)             | 50.00  | 125.00 |
| 4. Lovely Lucy (Got 2/54)             | 50.00  | 110.00 | 4. Stars (Un 6/52)                  | 30.00  | 40.00  |
| 4. Lulu (Wm 12/54)                    | 125.00 | 175.00 | 4. Starlite (Wm 3/53)               | 35.00  | 50.00  |
| 4. Mad. Sq. Garden (Got 6/50)         | 15.00  | 30.00  | 4. Steeple Chase (Un 1/52)          | 20.00  | 30.00  |
| 4. Majorettes (Wm 4/52)               | 20.00  | 40.00  | 4. Struggle Buggies (Wm 12/53)      | 40.00  | 70.00  |
| 2. Manhattan (Un 4/55)                | 50.00  | 150.00 | 4. Sunshine Park (B 12/52)          | 20.00  | 30.00  |
| 2. Marathon (Got 10/55)               | 200.00 | 275.00 | 4. Super Jumbo (Got 10/54)          | 225.00 | 260.00 |
| 2. Marble Queen (Got 8/53)            | 60.00  | 85.00  | 4. Super-Score (Wm 9/56)            | 225.00 | 250.00 |
| 4. Mermaid (Got 6/51)                 | 20.00  | 30.00  | 2. Surf Club (B 3/54)               | 15.00  | 75.00  |
| 2. Mexico (Un 3/54)                   | 30.00  | 100.00 | 4. Surf Rider (Wm 12/56)            | 235.00 | 260.00 |
| 2* Miami Beach (B 9/55)               | 100.00 | 195.00 | 4. Sweepstakes (Wm 1/52)            | 30.00  | 55.00  |
| 4. Minstrel Man (Got 3/51)            | 25.00  | 45.00  | 4. Sweet-Add-A-Line (Got 7/55)      | 145.00 | 165.00 |
| 4. Monaco (Un 8/56)                   | 175.00 | 320.00 | 4. Tahiti (Un 8/53)                 | 25.00  | 65.00  |
| 4. Mystic Marvel (Got 3/54)           | 100.00 | 130.00 | 4. Three Deuces (Wm 8/55)           | 150.00 | 180.00 |
| 4. Nevada (Un 8/54)                   | 30.00  | 80.00  | 4. Three Four Five (Un 6/51)        | 10.00  | 25.00  |
| 4. Niagara (Got 12/51)                | 20.00  | 50.00  | 4. Thunderbird (Wm 5/54)            | 70.00  | 125.00 |
| 4. Nifty (Wm 12/50)                   | 10.00  | 20.00  | 4. Tim-Buc-Tu (Wm 1/56)             | 135.00 | 185.00 |
| 2* Night Club (B 4/56)                | 195.00 | 295.00 | 4. Times Square (Wm 4/53)           | 40.00  | 70.00  |
| 4. "9" Sisters (Wm 1/54)              | 50.00  | 100.00 | 4. Toreador (Got 6/56)              | 265.00 | 295.00 |
| 4. Olympics (Wm 5/52)                 | 25.00  | 50.00  | 4. Touchdown (Un 1/52)              | 15.00  | 25.00  |
| 4. Palisades (Wm 7/53)                | 40.00  | 60.00  | 4. Tournament (Got 8/55)            | 210.00 | 265.00 |
| 4. Palm Beach (B 7/52)                | 30.00  | 70.00  | 2. Triple Play (Un 8/55)            | 75.00  | 150.00 |
| 4. Palm Springs (B 11/53)             | 30.00  | 90.00  | 2. Tropicana (Un 1/55)              | 40.00  | 125.00 |
| 2* Parade (B 6/56)                    | 225.00 | 300.00 | 2. Tropics (Un 7/53)                | 15.00  | 50.00  |
| 4. Paratrooper (Wm 8/52)              | 20.00  | 45.00  | 4. Twenty Grand (Wm 12/52)          | 25.00  | 50.00  |
| 4. Perky (Wm 11/56)                   | 195.00 | 225.00 | 4. Twin Bill (Got 1/55)             | 120.00 | 150.00 |
|                                       |        |        | 4* Variety (B 9/54)                 | 50.00  | 110.00 |
|                                       |        |        | 4. Watch My Line (Got 9/51)         | 15.00  | 30.00  |
|                                       |        |        | 4. Whizz Kids (CC 3/52)             | 30.00  | 40.00  |
|                                       |        |        | 4. Wild West (Got 8/51)             | 20.00  | 50.00  |
|                                       |        |        | 4. Wishing Well (Got 9/55)          | 145.00 | 175.00 |
|                                       |        |        | 4. Wonderland (Wm 5/55)             | 125.00 | 150.00 |
|                                       |        |        | 2. Yacht Club (B 6/53)              | 15.00  | 55.00  |
|                                       |        |        | 4. Zingo (Un 10/51)                 | 25.00  | 50.00  |



|  |        |        |   |        |        |
|--|--------|--------|---|--------|--------|
| 4. Bally Victory Bowler (5/54)                   | 55.00  | 110.00 | 4. Genco Shuffle Pool (11/53)               | 25.00  | 100.00 |
| 4. Bally Champion Bowler (5/54)                  | 60.00  | 120.00 | 4. Genco Match Pool (2/54)                  | 50.00  | 80.00  |
| 4. Bally Jet Bowler (8/54)                       | 65.00  | 135.00 | 4. Gottlieb Bowlette (3/50)                 | 15.00  | 25.00  |
| 4. Bally Rocket Bowler (8/54)                    | 65.00  | 140.00 | 4. Keeney Super DeLuxe League Bowler (3/52) | 25.00  | 50.00  |
| 4. Bally Mystic Bowler (12/54)                   | 90.00  | 160.00 | 4. Keeney High Score League (5/52)          | 25.00  | 60.00  |
| 4. Bally Magic Bowler (12/54)                    | 90.00  | 165.00 | 4. Keeney Team (10/52)                      | 25.00  | 65.00  |
| 2. Bally Blue Ribbon (3/55)                      | 145.00 | 225.00 | 4. Keeney Club (4/53)                       | 25.00  | 85.00  |
| 2. Bally Gold Medal (3/55)                       | 150.00 | 230.00 | 4. Keeney Domino (5/53)                     | 30.00  | 130.00 |
| 2. Bally ABC Bowler (7/55)                       | 275.00 | 325.00 | 4. Keeney Carnival (5/53)                   | 40.00  | 135.00 |
| 2. DeLuxe model                                  | 275.00 | 330.00 | 4. Keeney Pacemaker (9/53)                  | 40.00  | 145.00 |
| 4. Bally Congress (7/55)                         | 275.00 | 365.00 | 4. Keeney Mainliner Bowler (1/54)           | 45.00  | 150.00 |
| 4. DeLuxe model                                  | 275.00 | 370.00 | 4. Keeney Bonus Bowler (3/54)               | 45.00  | 155.00 |
| 4. Bally Jumbo Bowler (9/55)                     | 275.00 | 375.00 | 4. Keeney Diamond Bowler (5/54)             | 70.00  | 160.00 |
| 4. Bally King Pin Bowler (9/55)                  | 275.00 | 380.00 | 4. Keeney Bikini (6/54)                     | 75.00  | 170.00 |
| 4. ChiCoin 6-Player (8/51)                       | 35.00  | 50.00  | 4. Keeney Century (6/54)                    | 90.00  | 180.00 |
| 4. ChiCoin 6-player DeLuxe (5/52)                | 35.00  | 50.00  | 4. Keeney American (9/54)                   | 90.00  | 185.00 |
| 4. ChiCoin Match Bowler (6/52)                   | 35.00  | 60.00  | 4. Keeney National (9/54)                   | 90.00  | 190.00 |
| 1. ChiCoin Bowl-A-Ball (10/52)                   | 35.00  | 95.00  | 4. Keeney Speedlane (4/55)                  | 75.00  | 230.00 |
| 4. ChiCoin Match Bowl-A-Ball (11/52)             | 35.00  | 70.00  | 4. United 6-Player Super (3/52)             | 20.00  | 45.00  |
| 4. ChiCoin 10th Frame Special (12/52)            | 35.00  | 75.00  | 4. United 4-Player Official (5/52)          | 20.00  | 45.00  |
| 4. ChiCoin Name Bowler (1/53)                    | 35.00  | 80.00  | 4. United 6-Player Super (7/52)             | 30.00  | 55.00  |
| 4. ChiCoin 10th Frame Double Score Bowler (2/53) | 35.00  | 80.00  | 4. United 10th Frame Star (9/52)            | 30.00  | 60.00  |
| 4. ChiCoin Crown (4/53)                          | 35.00  | 95.00  | 4. United Manhattan 10th Frame (9/52)       | 35.00  | 65.00  |
| 4. ChiCoin Crown, Giant Pins (4/53)              | 35.00  | 95.00  | 4. United Manhattan (9/52)                  | 35.00  | 80.00  |
| 1. ChiCoin Triple Score (6/53)                   | 35.00  | 95.00  | 4. United 10th Frame Super (10/52)          | 35.00  | 80.00  |
| 4. ChiCoin Gold Cup (7/53)                       | 50.00  | 100.00 | 4. United Cascade (2/53)                    | 35.00  | 80.00  |
| 4. ChiCoin High Speed Crown (7/53)               | 50.00  | 100.00 | 2. United Clover (2/53)                     | 30.00  | 80.00  |
| 4. ChiCoin High Speed Triple Score (8/53)        | 50.00  | 110.00 | 4. United Liberty (2/53)                    | 35.00  | 80.00  |
| 4. ChiCoin Advance (10/53)                       | 50.00  | 115.00 | 4. United Classic (6/53)                    | 35.00  | 80.00  |
| 4. ChiCoin King (10/53)                          | 50.00  | 120.00 | 4. United Olympic (6/53)                    | 35.00  | 80.00  |
| 2. ChiCoin Criss Cross Bowler (12/53)            | 45.00  | 125.00 | 4. United Royal (9/53)                      | 35.00  | 90.00  |
| 4. ChiCoin Super Frame (3/54)                    | 50.00  | 150.00 | 4. United Imperial (9/53)                   | 40.00  | 90.00  |
| 4. ChiCoin Starlite (5/54)                       | 65.00  | 155.00 | 4. DeLuxe model                             | 40.00  | 95.00  |
| 4. ChiCoin Feature (7/54)                        | 65.00  | 160.00 | 4. United Chief (11/53)                     | 40.00  | 100.00 |
| 4. ChiCoin Holiday (9/54)                        | 70.00  | 170.00 | 2. United Leader (11/53)                    | 45.00  | 100.00 |
| 4. ChiCoin Flash (10/54)                         | 70.00  | 175.00 | 2. DeLuxe model                             | 45.00  | 110.00 |
| 4. ChiCoin Playtime (10/54)                      | 95.00  | 185.00 | 4. United Team (1/54)                       | 50.00  | 115.00 |
| 4. ChiCoin Fireball (11/54)                      | 95.00  | 200.00 | 4. DeLuxe model                             | 55.00  | 120.00 |
| 4. ChiCoin Thunderbolt (12/54)                   | 100.00 | 225.00 | 4. United League (1/54)                     | 55.00  | 125.00 |
| 4. ChiCoin Triple Strike (2/55)                  | 110.00 | 225.00 | 4. DeLuxe model                             | 55.00  | 130.00 |
| 4. ChiCoin Arrow (2/55)                          | 125.00 | 225.00 | 4. United Ace (5/54)                        | 60.00  | 135.00 |
| 4. ChiCoin Criss Cross Targette (1/55)           | 35.00  | 125.00 | 4. DeLuxe model                             | 60.00  | 140.00 |
| 4. DeLuxe model                                  | 40.00  | 130.00 | 4. United Rainhow (5/54)                    | 60.00  | 150.00 |
| 4. ChiCoin Bonus Score (4/55)                    | 150.00 | 230.00 | 4. United Banner (8/54)                     | 65.00  | 155.00 |
| 4. ChiCoin Big League (5/55)                     | 175.00 | 250.00 | 4. DeLuxe model                             | 65.00  | 165.00 |
| 4. ChiCoin Hollywood (5/55)                      | 175.00 | 260.00 | 4. United Shuffle Targette (8/54)           | 65.00  | 165.00 |
| 2. ChiCoin Blinker (8/55)                        | 175.00 | 275.00 | 4. DeLuxe model                             | 65.00  | 170.00 |
| 2. ChiCoin Score-A-Line (9/55)                   | 175.00 | 285.00 | 4. United Speedy (8/54)                     | 70.00  | 170.00 |
| 4. ChiCoin Bowling Team (10/55)                  | 175.00 | 285.00 | 4. Un. 11th Frame (10/54)                   | 70.00  | 170.00 |
| 4. ChiCoin Miami Shuffle (10/56)                 | 50.00  | 165.00 | 4. DeLuxe model                             | 70.00  | 170.00 |
| 4. Exhibit Twin Rotation (5/52)                  | 50.00  | 110.00 | 4. United Comet Targette (11/54)            | 90.00  | 175.00 |
| 4. Genco Shuffle Target (7/51)                   | 15.00  | 25.00  | 4. DeLuxe model                             | 90.00  | 180.00 |
| 4. Genco 8-Player Rebound (9/51)                 | 15.00  | 30.00  | 4. United Mercury (12/54)                   | 95.00  | 180.00 |
|  |        |        | 4. DeLuxe model                             | 95.00  | 185.00 |
|  |        |        | 4. United Mars (1/55)                       | 95.00  | 195.00 |
|  |        |        | 4. DeLuxe model                             | 100.00 | 195.00 |
|  |        |        | 4. Un. Lightning (2/55)                     | 110.00 | 195.00 |
|  |        |        | 4. DeLuxe model                             | 110.00 | 200.00 |
|  |        |        | 4. United Venus (3/55)                      | 110.00 | 200.00 |
|  |        |        | 4. DeLuxe model                             | 120.00 | 210.00 |
|  |        |        | 4. United Clipper (5/55)                    | 125.00 | 210.00 |
|  |        |        | 4. DeLuxe model                             | 125.00 | 215.00 |
|  |        |        | 4. Un. Derby Roll (5/55)                    | 125.00 | 215.00 |
|  |        |        | 4. DeLuxe model                             | 125.00 | 220.00 |
|  |        |        | 4. Un. 5th Inning (6/55)                    | 125.00 | 225.00 |
|  |        |        | 4. DeLuxe model                             | 125.00 | 230.00 |
|  |        |        | 4. United Capitol (6/55)                    | 150.00 | 235.00 |
|  |        |        | 4. DeLuxe model                             | 155.00 | 240.00 |
|  |        |        | 4. Un. Super Bonus (9/55)                   | 180.00 | 250.00 |
|  |        |        | 4. DeLuxe model                             | 185.00 | 255.00 |
|  |        |        | 4. Un. Top Notch (10/55)                    | 270.00 | 325.00 |
|  |        |        | 4. Top Notch Special                        | 275.00 | 335.00 |
|  |        |        | 4. Un. Regulation (11/55)                   | 295.00 | 350.00 |
|  |        |        | 4. DeLuxe model                             | 295.00 | 360.00 |





|                           |        |        |                           |        |        |
|---------------------------|--------|--------|---------------------------|--------|--------|
| 4. Bally Champion Horse   | 300.00 | 465.00 | 4. Chicago Coin Super Jet | 195.00 | 320.00 |
| 4. Bally Moon Ride        | 100.00 | 250.00 | 4. Chicago Round The      |        |        |
| 1* Bally Space Ship       | 175.00 | 325.00 | World Trainer             | 350.00 | 400.00 |
| 4. Bally Speed Boat       | 175.00 | 275.00 | 2. Clown See Saw          | 125.00 | 265.00 |
| 4. Bert Lane Merry-Go-    |        |        | 4. Decco Merry-Go-Round   | 200.00 | 325.00 |
| Round                     | 240.00 | 400.00 | 4. Exhibit Big Bronco     | 300.00 | 425.00 |
| 4. Bert Lane Miss America |        |        | 4. Exhibit Mustang        | 300.00 | 375.00 |
| Boat                      | 225.00 | 300.00 | 4. Exhibit Space Patrol   | 100.00 | 265.00 |
| 4. Bert Lane Fire Engine  | 320.00 | 450.00 | 4. Scientific Television  | 195.00 | 285.00 |



|                             |        |        |                            |        |        |
|-----------------------------|--------|--------|----------------------------|--------|--------|
| 4. ABT 6 Gun Rifle Range    | 500.00 | 595.00 | 4. Keeney Sportsman        |        |        |
| 4. Air Football             | 195.00 | 275.00 | (11/54)                    | 125.00 | 175.00 |
| 4. Amus. Boomerang          | 30.00  | 70.00  | 4. DeLuxe model            | 130.00 | 180.00 |
| 4. Bally Big Inning         | 50.00  | 75.00  | 4. Keeney Ranger (3/55)    | 220.00 | 240.00 |
| 4. Bally Heavy Hitter       | 30.00  | 50.00  | 4. DeLuxe model (3/55)     | 225.00 | 250.00 |
| 4. Bally King Pin           | 20.00  | 40.00  | 4. Lite League             | 30.00  | 75.00  |
| 4. Bally Rapid Fire         | 50.00  | 100.00 | 4. Mills Panorama Peek     |        |        |
| 4. Bally Undersea Raider    | 50.00  | 100.00 | (11/54)                    | 175.00 | 275.00 |
| 4. Capitol Midget Movies    | 95.00  | 170.00 | 4. Mills Conv. for         |        |        |
| 1. Champion Hockey          | 40.00  | 125.00 | Panoram Peek               | 10.00  | 15.00  |
| 4. ChiCoin Basketball       |        |        | 4. Muto. Atomic Bomber     | 65.00  | 125.00 |
| Champ                       | 85.00  | 140.00 | 4. Mutos. Ace Bombers      | 85.00  | 140.00 |
| 4. ChiCoin 4-Player Derby   | 95.00  | 150.00 | 4. Mutoscope Dr. Mobile    |        |        |
| 1. ChiCoin Goalee           | 40.00  | 95.00  | (Prewar)                   | 65.00  | 150.00 |
| 4. ChiCoin Hockey           | 45.00  | 75.00  | 4. Mutos. Fly Saucers      | 90.00  | 140.00 |
| 4. ChiCoin Midget Skee      | 60.00  | 125.00 | 4. Mutos. Photo (Pre-War)  | 125.00 | 270.00 |
| 4. ChiCoin Pistol           | 25.00  | 85.00  | 4. Mutos. Photomatic       |        |        |
| 4. ChiCoin Home Run,        |        |        | (DeLuxe)                   | 145.00 | 300.00 |
| 6 Player (3/54)             | 80.00  | 150.00 | 4. Mutoscope Silver Gloves | 120.00 | 200.00 |
| 4. Super model              | 85.00  | 175.00 | 4. Mutoscope Sky Fighter   | 60.00  | 135.00 |
| 4* ChiCoin Twin Hockey      |        |        | 4. Mutos. Voice-O-Graph    |        |        |
| (5/56)                      | 185.00 | 295.00 | 35¢                        | 145.00 | 325.00 |
| 4. ChiCoin Steam Shovel     |        |        | 4. Mutoscope K. O. Champ   | 275.00 | 350.00 |
| (5/56)                      | 110.00 | 195.00 | 4. Mutos. Drive Yourself   | 395.00 | 525.00 |
| 4. Evans Bola Score         | 30.00  | 60.00  | 4. Mutoscope Rock n' Roll  |        |        |
| 4. Evans Bat-A-Score        | 35.00  | 105.00 | (7/56)                     | 30.00  | 100.00 |
| 4. Evans Ski Roll           | 35.00  | 60.00  | 4. QT Pool Table           | 40.00  | 65.00  |
| 4. Evans Super Bomber       | 50.00  | 115.00 | 4. Quizzer                 | 50.00  | 70.00  |
| 2. Evans Play Ball          | 25.00  | 50.00  | 4. Rockola World Series    | 35.00  | 70.00  |
| 4. Exhibit Dale Gun         | 20.00  | 65.00  | 4. Scientific Basketball   | 20.00  | 35.00  |
| 4. Exhibit Gun Patrol       | 40.00  | 100.00 | 4. Scientific Batting Pr.  | 30.00  | 75.00  |
| 4. Exhibit Jet Gun          | 40.00  | 125.00 | 4. Scientific Pitch 'Em    | 45.00  | 140.00 |
| 4. Exhibit Space Gun        | 40.00  | 125.00 | 4* Seeburg Bear Gun        | 50.00  | 150.00 |
| 4. Exhibit Pony Express     | 40.00  | 125.00 | 4. Seeburg Shoot the Chute | 40.00  | 80.00  |
| 4. Exhibit Silver Bullets   | 40.00  | 125.00 | 4. Seeburg Coon Hunt       | 85.00  | 175.00 |
| 4. Exhibit Six Shooter      | 35.00  | 125.00 | 4. Set Shot Basketball     | 125.00 | 225.00 |
| 4. Exhibit Vitalizer        | 40.00  | 60.00  | 4. Telequiz                | 65.00  | 125.00 |
| 4. Exhibit Shooting Gal.    |        |        | 4. Un. Team Hockey         | 20.00  | 40.00  |
| (6/54)                      | 50.00  | 120.00 | 4. United Jungle Gun       | 75.00  | 175.00 |
| 4. Exhibit Star Shooting    |        |        | DeLuxe model               | 75.00  | 180.00 |
| Gallery (9/54)              | 85.00  | 150.00 | 4. Un. Carn Gun (10/54)    | 125.00 | 185.00 |
| 4. Exhibit Sportland Shoot- |        |        | DeLuxe model               | 125.00 | 190.00 |
| ing Gallery (11/54)         | 95.00  | 175.00 | 4. Un. Bonus Gun (1/55)    | 195.00 | 240.00 |
| 4. Exhibit "500" Shooting   |        |        | DeLuxe model               | 200.00 | 250.00 |
| Gallery (3/55)              | 150.00 | 250.00 | 4. United Super Slugger    |        |        |
| 4. Exhibit Treasure Cove    |        |        | (7/55)                     | 225.00 | 300.00 |
| Shooting Gallery            | 200.00 | 260.00 | 4. United Star Slugger     |        |        |
| (6/55)                      | 200.00 | 260.00 | (4/56)                     | 270.00 | 325.00 |
| 2. Exhibit Jungle Hunt      |        |        | 4. Un. Pirate Gun (10/56)  | 325.00 | 395.00 |
| (3/57)                      | 225.00 | 375.00 | 4. Wilcox-Gay Recordio     | 30.00  | 60.00  |
| 4. Games Inc. Hunter        |        |        | 4. Wms. DeLuxe World       |        |        |
| (1/56)                      | 195.00 | 265.00 | Series (2/52)              | 35.00  | 75.00  |
| 4. Genco Sky Gunner         | 65.00  | 135.00 | 4. Wms. DeLuxe Baseball    |        |        |
| 4. Genco Night Fighter      | 70.00  | 140.00 | (4/53)                     | 50.00  | 100.00 |
| 4. Genco 2-Player           |        |        | 4. Wms. Pennant Baseball   |        |        |
| Basketball                  | 125.00 | 225.00 | (12/53)                    | 80.00  | 120.00 |
| 4. Genco Rifle Gal. (6/54)  | 100.00 | 185.00 | 4. Wms. Super Pennant      |        |        |
| 4. Genco Big Top Rifle      |        |        | Baseball (12/53)           | 80.00  | 130.00 |
| Gallery (6/54)              | 195.00 | 250.00 | 4. Williams Super Star     |        |        |
| 4. Super Model (12/55)      | 325.00 | 350.00 | Baseball (12/53)           | 85.00  | 150.00 |
| 4. Genco Wild West Gun      |        |        | 4. Williams Major League   |        |        |
| (2/55)                      | 150.00 | 275.00 | Baseball (2/54)            | 90.00  | 160.00 |
| 4. Genco Sky Rocket Rifle   |        |        | 4. Wms. All Star Baseball  |        |        |
| Gal. (5/55)                 | 150.00 | 280.00 | (2/54)                     | 100.00 | 195.00 |
| 4. Genco Champion Base-     |        |        | 4. Wms. Big League         |        |        |
| ball (9/55)                 | 150.00 | 285.00 | Baseball (2/54)            | 125.00 | 195.00 |
| 4. Genco Quarterback        |        |        | 4. Williams Jet Fighter    |        |        |
| (10/55)                     | 140.00 | 290.00 | (10/54)                    | 125.00 | 225.00 |
| 4. Genco Hi-Fly Baseball    |        |        | 4. Williams Safari (2/54)  | 195.00 | 295.00 |
| (5/56)                      | 200.00 | 295.00 | 4. DeLuxe model            | 195.00 | 300.00 |
| 4. Genco State Fair Rifle   |        |        | 4. Wms. Polar Hunt (3/55)  | 200.00 | 300.00 |
| Gal. (6/56)                 | 235.00 | 325.00 | 4. Wms. Sidewalk Engineer  |        |        |
| 4. Genco Davy Crockett      |        |        | (4/55)                     | 100.00 | 170.00 |
| (10/56)                     | 245.00 | 395.00 | 4. Wms. King Of Swat       |        |        |
| 4. Genco Circus Rifle       |        |        | (5/55)                     | 150.00 | 250.00 |
| (3/57)                      | 375.00 | 425.00 | 4* Williams Four Bagger    |        |        |
| 4. Jack Rabbit              | 40.00  | 70.00  | (4/56)                     | 275.00 | 365.00 |
| 4. Jungle Joe               | 40.00  | 60.00  | 4. DeLuxe model            | 275.00 | 370.00 |
| 2. Keeney Air Raider        | 50.00  | 125.00 | 4. Wms. Polar Hunt         |        |        |
| 4. Keeney Sub Gun           | 40.00  | 125.00 | (3/55)                     | 200.00 | 375.00 |
| 2. Keeney Texas Leaguer     | 20.00  | 40.00  | 4. Wms. Crane (10/56)      | 125.00 | 200.00 |

## Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory.

### AMI, INCORPORATED

- H-200 200-sel. phonograph
- H-120 120-sel. phonograph
- H-100 100-sel. phonograph
- HAB-200 Selective-play Hideaway
- HBB-200 Continuous-play Hideaway
- WQ-200 200-sel. Wallbox
- WQ-120 120-sel. Wallbox
- Bargrip Wallbox Bracket
- Recessed Ceiling Speaker
- Wall Speaker
- Corner Speaker

No List Price Authorized for Publication

### J. H. KEENEY & CO., INC.

- Bowl-O-Rama (6 Player)
- 14 Foot
- 11 Foot
- Snack Vender
- Soup Vender
- DeLuxe Hot Coffee Vender
- DeLuxe Hot Coffee & Hot Chocolate Combo Vender
- Various Models of above

No List Price Authorized for Publication

### ROCK-OLA MFG. CORP.

- Model 1455, 200 Sel.
- Model 1454, 120 Sel.
- Model 1452, 50 Sel.
- Model 1450—Playmaster. 120 Sel.
- Model 1546, Chrome Wall Box, 120 Sel.
- Model 1548, 50 Sel. Wall Box
- 1617—Hi-Fi Wall Speaker
- Model 1906, Remote Volume Control
- Model 1927, Remote Volume Control with Cancel Button

No List Price Authorized for Publication

### AUTO-PHOTO CO.

- Studio Model "11" ..... \$3,245.00

### BALLY MFG. CO.

- ABC Champion
- 11 Foot ..... \$1,280.00
- 14 Foot ..... 1,295.00
- 18 Foot ..... 1,350.00
- ABC Super DeLuxe Bowler (6 Player, Puck Type)
- 8 1/2 Foot ..... 775.00
- Toonerville Trolley ..... 835.00
- Circus (2 Player, 5-Ball) ..... 505.00
- Sun Valley (In Line Game) ..... 837.50
- Bike (Kiddie Ride) ..... 835.00
- Model T (without Record Changer) ..... 705.00
- Model T (with Record Changer) ..... 755.00
- The Champion (with new all-metal cabinet) ..... 835.00

### CHICAGO COIN MACHINE CO.

- Classic Bowling League (6 Player)
- 13 Foot
- 16 Foot
- 18 Foot

No List Price Authorized for Publication

### EXHIBIT SUPPLY CO.

- Pop-Gun Circus
- Tru-Bowler (Conversion Unit For Shuffle Games)
- 20 Foot
- 16 Foot
- Six-Pocket Pool
- 6 Peek Barrels, with base
- Nudist Colony (Ant Colony)
- 5 See-A-View Houses
- Card Vender, with base
- Single Column
- Double Column

No List Price Authorized for Publication

### J. F. FRANTZ MFG. CO.

- Kicker & Catcher (Counter Game)
- ABT Challenger Pistol (Counter Game)
- ABT Guesser Scale
- ABT Rifle Sport (Shooting Gallery)
- Aristo Scale

No List Price Authorized for Publication

### GENCO MFG. & SALES CO.

- Horoscope Fortune Teller
- Sweet Twenty One (2 Player Roll Down Game)
- Gypsy Grandma Fortune Teller

No List Price Authorized for Publication

### D. GOTTLIEB & CO.

- Super Circus (2 Player, 5-Ball)

No List Price Authorized for Publication

### INTERNATIONAL MUTOSCOPE CORP.

- Bang-O-Rama ..... \$ 325.00
- Voice-O-Graph, 45-78 RPM
- With musical unit ..... 1,850.00
- Without musical unit ..... 1,750.00
- Lord's Prayer Vender ..... 390.00

### IRVING KAYE CO., INC.

- El Dorado—6 Pocket Pool .. \$ 495.00
- DeLuxe Bumper Pool ..... 295.00
- DeLuxe 6 Hole Pool ..... 295.00

### J. P. SEEBURG CORP.

- KD200 Phonograph
- L100 Phonograph
- D3WA-Wall-O-Matic 200
- MRVC-Master Remote Volume Control
- Model 1927, Remote Volume Control with Cancel Button
- HFCV2-8-High Fidelity Wall Speaker
- HFCV3-8-High Fidelity Corner Speaker
- HFCV1-12-High Fidelity Recessed Speaker
- PS6LZ-Power Supply
- HFA1-L6-Power Amplifier

No List Price Authorized for Publication

### UNITED MFG. CO.

- Play Time (In-Line Game)
- DeLuxe Bowling Alley (6 Player)
- 11 Foot
- 14 Foot
- 18 Foot
- Jumbo Bowling Alley (6 Player)
- 13 Foot
- 16 Foot
- 20 Foot
- Available in 25¢ Play, also available in 2 Plays—25¢ with Credit Unit—Price on Request.

No List Price Authorized for Publication

### UNITED MUSIC CORP.

- UPA-100 100-Sel. Phonograph

No List Price Authorized for Publication

### WILLIAMS MFG. CO.

- Naples (2 Player, 5-Ball)
- 6-Pocket Pool Table
- Peppy, The Clown

No List Price Authorized for Publication

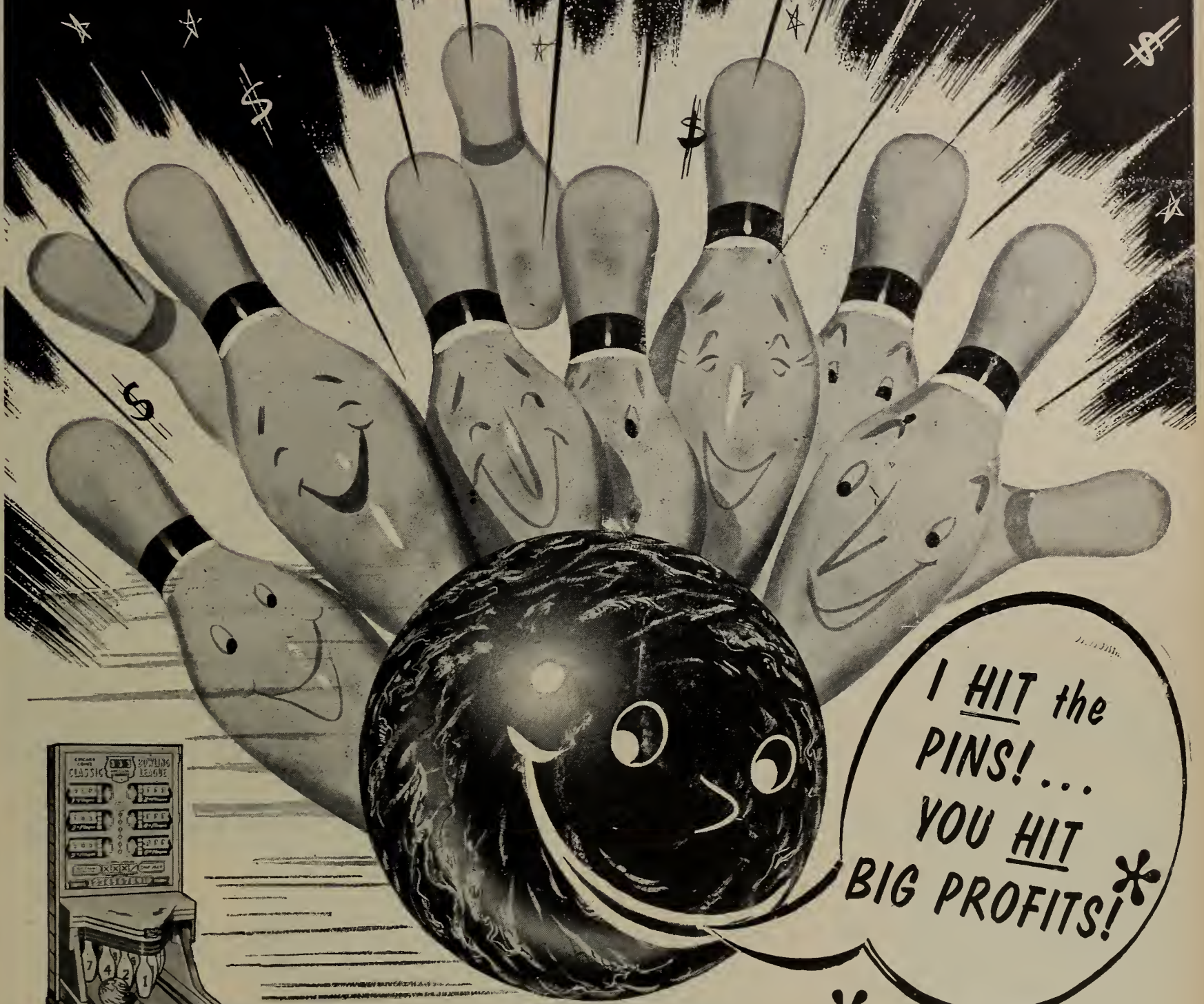
### THE RUDOLPH WURLITZER CO.

- Model 2100 Phonograph, 200 Sel.
- Model 2104 Phonograph, 104 Sel.
- Model 2150 Phonograph, 200 Sel.
- Model 5210 Wall Box, 200 Sel., 3-Wire
- Model 5207 Wall Box, 104 Sel., 3-Wire
- Model 257 Stepper, 104 Sel.
- Model 5115 Hi-Fi Corner Speaker, 4"-5" Matched Cones
- Model 5116 Hi-Fi Corner Speaker, 8" Heavy Duty with Extended Range

No List Price Authorized for Publication



# The BIG HIT of '57!



I HIT the  
PINS! ...  
YOU HIT  
BIG PROFITS! \*

\* ACTUAL REPORTS PROVE — LARGEST  
COLLECTIONS OF ANY BOWLING  
GAME EVER PRODUCED!

## chicago coin's *Classic* BOWLING LEAGUE

**GIANT BALLS**  
4½ in. DIAMETER  
—2½ POUNDS

**GIANT PINS**  
REALISTIC SIZE  
Larger Than Ever Before!

**NEW HIGH SCORE  
Of The Week Feature!**  
(Key Controlled)

Choice of 3 Size Cabinets  
**13 ft. — 16 ft. — 18 ft.**  
Shipped in 2 sections! Wider Cabinet!  
Striped Playfield! Genuine Gutters!

**NEW PROFIT MAKING FEATURE!**  
*2 Games for 25c*  
Also available as One Game for 25c  
Easily convertible to regular 10c play!



**chicago  
coin  
MACHINE COMPANY**

1725 W. DIVERSEY BLVD. CHICAGO 14, ILLINOIS





**ENTRANCES THE CUSTOMERS...**  
**...ENHANCES YOUR EARNINGS**

**because of  
 its greater  
 showmanship**

Increase Your Earnings With the  
**5250 WALL BOX . . .**  
**HALF DOLLAR PLAY**  
 from any place in the location.

No automatic phonograph ever combined the smart styling, the gorgeous subdued illumination and the true high fidelity sound that distinguishes the 200-selection Wurlitzer 2100. An exciting example of Wurlitzer leadership.

With the added attraction of 50-cent play, the Wurlitzer 2100 has compiled a remarkable reputation for out-earning any phonograph it replaces — in many instances by 100%.

SEE YOUR WURLITZER DISTRIBUTOR

**THE 200-SELECTION**

*Wurlitzer 2100*

THE WURLITZER COMPANY • NORTH TONAWANDA, N. Y.  
 ESTABLISHED 1856

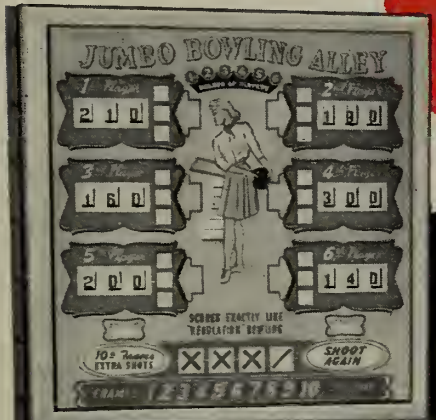


UNITED'S BRILLIANT NEW

# JUMBO

## BOWLING ALLEY

SCORES AND PLAYS EXACTLY LIKE REGULATION BOWLING  
1 TO 6 CAN PLAY



**NEW REALISTIC ACTION**  
BIG **4 1/2"** COMPOSITION BALL  
**HITS THE PINS!**  
(New Extra-Durable Pins)

**2 GAMES FOR 25¢**  
MEANS **"JUMBO" EARNINGS**  
**CREDIT UNIT**  
ACCEPTS UP TO 20 QUARTERS  
AT ONE TIME FOR FUTURE PLAY  
ALSO OBTAINABLE AS  
ONE GAME FOR 25¢  
CONVERTS EASILY TO  
REGULAR 10¢ PLAY!

**QUIET SAFE!**  
**NEW** Ball-Rack Design  
cuts speed and noise  
of ball return...  
prevents pinched or  
bruised fingers  
HIGHLY INSULATED PLAY BOARD  
AND CUSHIONED BACK BOX  
ASSURE EXTREMELY QUIET PLAY

**NEW STYLE SLIM**  
STREAMLINED CABINET  
...lighter in weight  
...easier handling  
**"JUMBO"-STRONG**  
**New** DROP-CHUTE  
MECHANISM  
WITH NATIONAL REJECTOR  
on Pull-Out Drawer for Easier Servicing  
**ALL MECHANISM**  
LOCATED IN BACK-BOX  
with Hinged Insert for Easier Servicing  
**New** LINK-DRIVE BALL-LIFT  
Channel-Guided... Can't Jump the  
Track... prevents jamming

 **UNITED MANUFACTURING COMPANY**  
3401 N. CALIFORNIA AVENUE, CHICAGO 18, ILLINOIS  
SEE YOUR DISTRIBUTOR

**2 EXPANDABLE SIZES**  
13 FT. LONG...16 FT. LONG...AVAILABLE WITH EXTRA  
SECTIONS FOR "JUMBO" EXPANSION

**New LOCKED-IN BALL GATE... Ball positively held back when game is completed**



Boost profits in **SHUFFLE** spots with new

**Bally** ABC **SUPER DE LUXE** BOWLER

**SUPER-SIZE  
PUCK**

**SUPER-SIZE PINS**

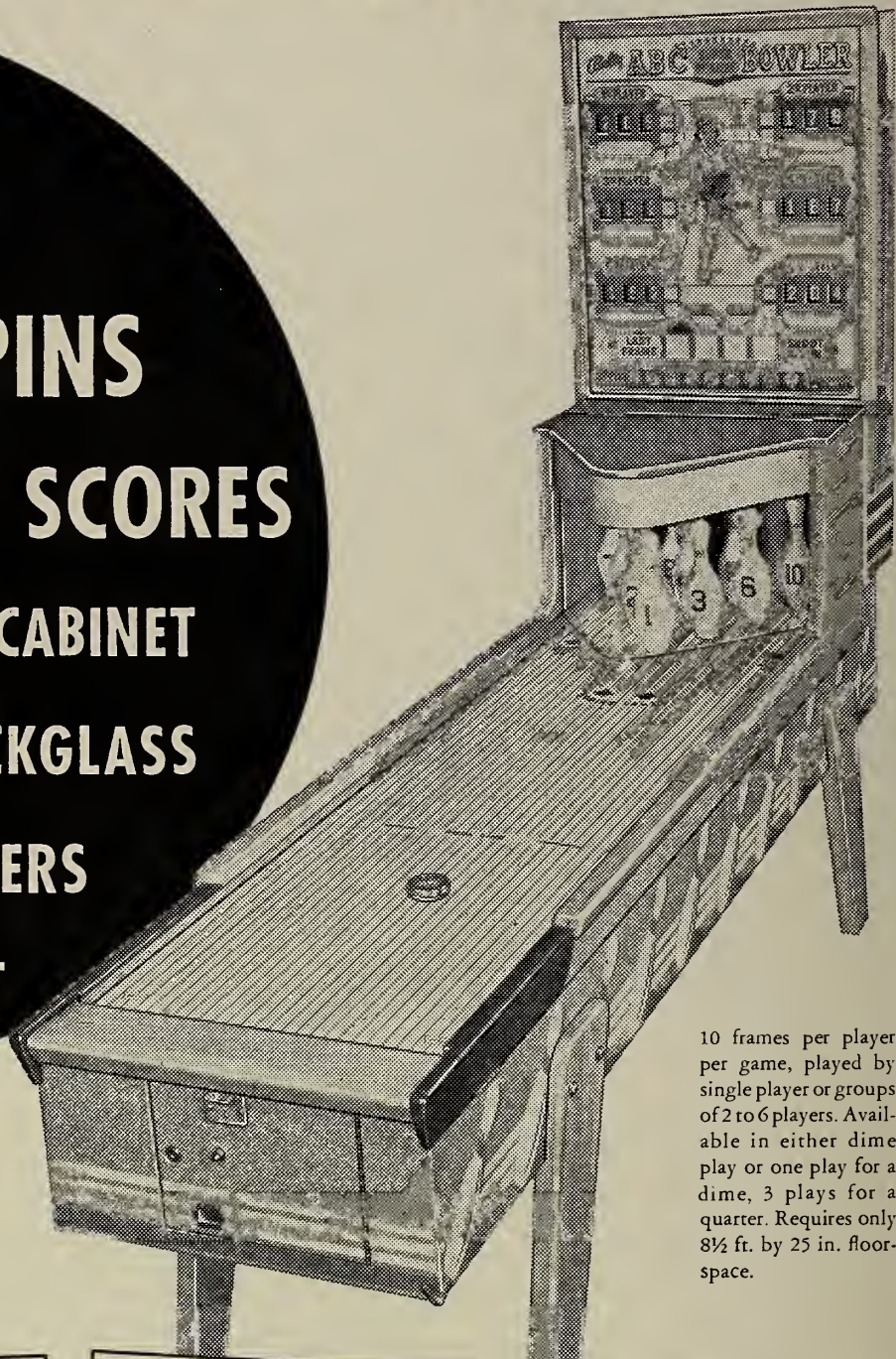
**OFFICIAL BOWLING SCORES**

**DE LUXE CLUB-STYLED CABINET**

**BOWLING BEAUTY BACKGLASS**

**LIGHT-UP TOTALIZERS**

**SPEEDY PIN-SET**



For biggest group-play . . . and continuous repeat-play . . . resulting in biggest shuffle-bowler earnings . . . get Bally ABC SUPER DE LUXE BOWLER busy on location. Order now for immediate delivery.

10 frames per player per game, played by single player or groups of 2 to 6 players. Available in either dime play or one play for a dime, 3 plays for a quarter. Requires only 8½ ft. by 25 in. floor-space.

See ball actually hit pins...just like real bowling...and you see why ABC TOURNAMENT is out-earning all other bowling equipment.

See Sensational New **Sun Valley**

All 25 numbers in Magic Squares or Magic Lines! Results: more score-juggling fun for players . . . more profit for operators! Get your share . . . Get Bally SUN VALLEY today.

**HOT TIP!**

Need extra income quick? Plenty of locations are ripe for Bally Kiddie-Rides that take in \$50 to \$100 a week.

WRITE FOR DETAILS

**Bally CIRCUS**

SENSATIONAL NEW NOVELTY GAME