

# GameWEEK



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#### In This Issue:

gw news



**Didja Hear...?** The latest in industry rumblings and gossip

page 4

gw interview



InterAct's Todd Hays The company prepares for its next generation of peripherals

page 34

#### **Departments:**

#### GameWEEK EXCLUSIVE

# EA Set to Take on Hunting, Fishing Competition

By Andy Eddy

lectronic Arts has revealed that it will be making a bigger push into the outdoors market through its EA SPORTS brand early this spring with new hunting and fishing products.

EA recently told *GameWEEK*, in an exclusive interview, that it was so pleased with the consumer response to its *Deer Hunt Challenge*, a PC-based hunting game released last October, that it will be following the release up with the new *Ultimate Hunt Challenge*. This PC title offers many of the same features as *Deer Hunt Challenge*, but supplements the

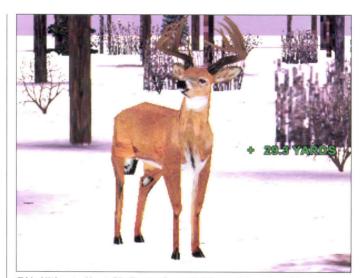
deer hunting with the addition of online multiplayer, turkey and pheasant hunting, as well as target-range and skeet-shooting segments.

The publishing giant also indicated that it will be launching a fishing-game franchise at the same time, with the premiere release called *Championship Bass*. The game will also have an early spring release date, with versions planned for PC and PlayStation platforms.

#### TAKING ITS BEST SHOT

While EA is the largest publisher of interactive-entertainment software, it achieved that position through the

(continued on page 5)

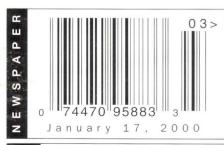


EA's Ultimate Hunt Challenge is an "all-in-one" hunting title that combines online multiplayer, deer, turkey and pheasant hunting.

### **Bernie is Back!**

Stolar makes his return to industry

By Joel Easley



t came as a shock to almost everyone in the industry when Bernie Stolar announced that he would be leaving Sega of America and his position of president and COO, which he served from July 1996 to August 1999. After all, much credit is owed to him for the successful launch of the Dreamcast this past September, which put Sega back on the map in the console

(continued on page 7)

239

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### **Top Game Predictions for 2K**

By Ben Rinaldi

t's official: the new millennium has arrived and with it comes all kinds of new predictions and expectations. As the interactive entertainment industry rolls into the early 21st Century, it will be interesting to see which games emerge to shape and influence the landscape of the game industry in 2000 and beyond.

In order to bring the most comprehensive coverage around to help you, the retailer, make better purchasing decisions, *GameWEEK* has compiled a list of games that we think will have the biggest impact on retail sales for the New Year. Results are based on a game's sales potential only. It's also important to note that we are basing our list on our knowledge of existing games only. Because



Shenmue, hot for 2000.

some companies have not yet announced all their plans for 2000—particularly where PlayStation2 software is concerned—there could be some potential hits left off the list.

(continued on page 6)

for up-to-the-minute news, check out

# On December 10, Entertainment who will change entertainment as we Gathering of Developers™ was the Visit us at the Interactive Village during Sundan

"This is why Gathering is important; this group of people is establishing the importance of authorship in digital media . And it is forcing other publishers to follow suit, lest the top talent seek greener pastures, Already, Electronic Arts , one of the industry's Big Three, has rolled out a more favorable set of terms and royalty rates for its programming stars. More significantly, Gathering is strengthening the link between the people who make games and the people who play them. And that link is crucial if the medium is going to evolve." — NY Times



"While the Blair Witch Project™ is proving that Hollywood can be outsmarted by the little guys, The Gathering is doing the same in the games industry." —London Times

"Haxan Films™ is thrilled to be working with Gathering of Developers to create the next level of The Blair Witch world. We were looking for a creative partner who could not only make incredible games but take the story beyond a linear environment and further the quest for 'real' horror,"said Rob Cowie, producer of The Blair Witch Project.

"The Gathering not only has the best developers, as shown by the stunning quality of Terminal Reality's Nocturne, but creatively, they get it."

"Nocturne™ features a new game engine that positively screams "licensing opportunity." — Computer Gaming World





"Heavy Metal F.A.K.K.2™ - 1999 E3 best of show " — Gamespy

"We are extremely enthusiastic about working with The Gathering's Ritual Entertainment™ on the F.A.K.K.2 game and are taking a new approach to a license by giving Ritual free reign over designing the game. Ritual has impressed us immensely with its designing strength, creativity and vision for F.A.K.K.2." — Kevin Eastman

# Weekly listed the ten companies know it in the new millenium, only game publisher on the list. ce 2000 and see just what all the noise is about.

"The gaming world's biggest news is the initial lineup of Gathering of Developers, the developer-driven game publisher." —The Boston Globe

The clouds will part, the seas will rise and the news that Gathering of Developers publishing venture is set to send some major publishers running for cover."—Gamesmania

"KISS Psycho Circus™ -One of the hottest 3D shooters in years"—Incite PC

"We got the word that The Gathering was the place to call if we wanted a guarantee of

quality and artist recognition. Besides, it's good to have G.O.D. on our side for once!" — Gene Simmons

"No development has shaken the PC gaming industry so violently since the introduction of the Pentium chip." —PC Gamer on the formation of

 PC Gamer on the formation of The Gathering



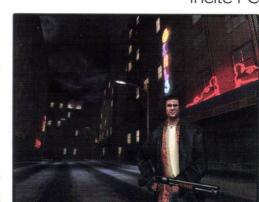
"Prepare to be knocked flat on your ass by the upcoming Rune™ from Human Head Studios™."

Incite PC

"If action is a religion, Max Payne™ is the new messiah."
—Adrenaline Vault

"Far from being your standard shootfest, Max Payne is a John Woo movie made silicon, with slow motion shootouts and a hero who will do for women what Lara Croft did for men."

— Computer Gaming World



### Didja Hear...?

#### Installing a New Filter

Ready to fatten up those cash registers? 989 Studios is set to unleash the long-awaited sequel to its mega-selling action game, Syphon Filter. With development nearly fin-



ished. Syphon Filter 2 (no fancy sub titles necessary) will ship no later than this March. and possibly as soon as

February, according to word through the grapevine. Loaded with all-new levels, improved enemy AI, and features such as a two-player split-screen option, the game will come packaged as a two-disc set. Check back next issue for a full-blown preview of what will surely end up as one of the hottestselling PlayStation games of 2000!

#### Say Grace

We're back with more info on Evergrace, From Software's amazing-looking PlayStation2 action/RPG effort. During the game, the player will control two separate characters; one is male, one female. Each character takes on different scenarios. Near the end of the game, the two characters will come together, at



which time they will be able to engage the enemy during one main scenario. According Evergrace will

not only feature a huge assortment of items and weapons which can be purchased at shops, but loose items can also be picked up from the ground after defeating an enemy. It's interesting to note that at the beginning of its development cycle, Evergrace actually started life as a PlayStation game. From Software realized it could expand gameplay immensely by switching the project over to PS2 hardware, scrapping many of the original design elements in the process. Evergrace is slated to ship this spring in Japan and should be ready for an American release by year's end By the way, here's that screen shot we were supposed to include last issue (sorry!)

#### Is it an Eeeevil Sequel?

Take a peek at Sony Computer Entertainment



Europe's (SCEE) upcoming PlayStation sequel to MediEvil, tentatively titled MediEvil 2. The next installment

is guite a departure, visually, from the original dark and gothic action game. This time, Sir Dan appears to be wearing some serious power armor! MediEvil 2 should be ready to ship sometime during the first half of this year in Europe, however, when contacted about a U.S. release, a Sony representative told us that the game is currently not on its production schedule for 2000.

## **Burger King Has No Balls**

By Ben Rinaldi

hen Burger King and Nintendo announced that they were teaming up for a special Pokémon retail promotion, nobody could have imagined that this promotion—the biggest of its kind for the fast-food industry-would eventually turn into the largest toy recall in history.

Burger King was forced to recall more than 25 million Pokémon Balls used to enclose Pokémon toys that are included in Burger King Kids meals. The move comes after the death by suffocation of a 13-month-old girl in California, after one half of the ball covered her nose and mouth.

In addition to the death on December 11, an 18-month old girl in Kansas also had a ball half stuck over her face but averted tragedy only after her father successfully removed the half of the ball from her face. Apparently, Burger King refused to recall the product, despite repeated requests by the U.S. Consumer Product Safety Commission (CPSC). The CPSC described Burger King as "very uncooperative" and only after the second incident did the company agree to recall the product.

Burger King Big Kids Meals, geared toward older kids, will still include Pokémon balls as part of the meal while regular Kids Meals will only come with the toy. Burger King has stated that it will post warnings to the potential danger of the toys in all of its restaurants. Ria Carlson, vice president of corporate communications and investor relations for Equity Marketing, the company responsible for designing and



The killer Pokémon balls.

manufacturing the Pokémon toys, told wire services that the company is cooperating with the recall. "The entire product, including the ball, is thoroughly safety tested throughout the production process and at completion by a completely independent lab. The product meets or exceeds safety standards for all ages. So, this is a tragic but freak accident."

Consumers are being asked to return the balls to Burger King locations, where they will receive a free small order of french fries. GW

#### ON THE MOVE

#### Namco Hometek

Andre Emerson has joined Namco as a senior producer. Emerson was most recently with 3DO where he helped produce Army Men: Sarge's Heroes and a number of other titles for the company.

#### Infogrames North America

Infogrames has promoted one of its public relations team members, Wiebke Vallentin, to public relations coordinator. Vallentin has been with Infogrames for the last six months and will now be responsible for promoting the company's action, adventure and family category of games.

#### **FIRAXIS Games**

Kelley Gilmore has joined FIRAXIS Games as communications manager. Prior to joining FIRAXIS, Gilmore was a partner in KGMCommunications, Inc., a public relations agency dedicated to the hi-tech industry. The company worked with such clients as Sierra, WON.net and NetMarket Services. Gilmore's duties at FIRAXIS will include managing all things related to public relations as well as some marketing related activities.

#### **House of Moves Motion Capture Studios**

House of Moves, the world's largest dedicated motion capture service specializing in creating digital motion for 3D computer animation, has elevated Jarrod Phillips to vice president, sales and marketing. Prior to joining

House of Moves, Phillips served as sales and marketing director at Optimum Human Performance Centers (dba-BioVision), San Francisco, House of Moves has provided digital motion for such films as Titantic and Mortal Kombat: Annihilation, in addition to hundreds of other shoots for electronic computer games, television, computers and network television.

#### **Recoton Corporation**

Recoton Corporation, parent company to InterAct Accessories Inc., has added Ann R. Leven and Jerry Kalov to its Board of Directors. Leven is currently a director of the Delaware Group of Mutual Funds and chairs its Audit Committee in addition to being a Trustee of the New York School of Interior Design, Kalov has been involved in the electronics and consumer electronics industry for more than 40 years, holding various senior level management positions during his career. He is currently a director of Wells-Gardner, a publicly traded supplier of gaming and amusement industry equipment.

#### DigiScents, Inc.

Cooksey Thomas, the developer of Sega Dreamcast's audio API, has accepted a position with DigiScents as director of ScentStream Technology. The ScentStream technology will enable developers to create and include scent objects in their applications.

While at Sega, Thomas wrote the "Audio64" C language API and audio asset management tools for the Dreamcast. Audio64 is a full featured, multi-layer audio presentation system with effects, Q-Sound and Dolby Surround Sound.

**Industry Personnel Changes** 

#### **LEGO Media**

Jeff James has been promoted to manager, public relations and online development; Michael McNally has joined LEGO Media as assistant public relations manager, and Melissa Menton is the company's new channel marketing manager.

#### **Acclaim Entertainment**

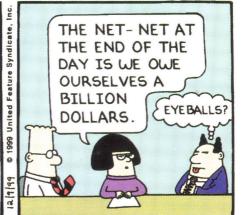
Acclaim announced the appointment of Karen Q. Pisciotta as director of investor relations, where she will be the primary contact with the investment community and will assist senior management in communicating initiatives to improve shareholder value. Prior to joining Acclaim, Pisciotta was manager of investor relations at Ogden Corporation. Pisciotta will report directly to William Sorenson, Acclaim's chief financial officer.

#### eGames, Inc.

Online retailer, eGames promoted Bill Acheson to the position of executive vice president. In his new position, Acheson will be responsible for overseeing the Company's sales growth, both domestically and internationally, and for translating more of that sales growth to the bottom line through effectively managing sales and marketing costs and product pricing.







#### Continued from the Cover

## **EA Set to Take on Hunting, Fishing Competition**

#### Software giant believes that the time is right for big hits with growing outdoor-recreation audience

careful building and acquisition of popular brands and franchises. Certainly, many of those names are definitely high profile such as John Madden on its football

products; Jane's on its military-combat simulations: Origin's Ultima line and Maxis' various Sim prefixed games—but many others are created from the ground up with a good concept and strategic design, such as the Knockout Kings boxing franchise

The expectation is that the company can make similar strides with the hunting and fishing franchises because those consumer segments are growing in popularity, according to Keith Munro, marketing manager for EA SPORTS in Vancouver, Canada.

"We're seeing really huge growth in the outdoors lifestyle; there are about 70 million people who hunt and fish," Munro noted. "Hunting is already in a dominant position

within PC sports, and it's growing at about 20%. Fishing is currently the number-four segment in the sports game category (PC and PSX combined), and is growing upwards of 35%. Mainstream American consumers are telling us that they love these games—they're very popular, and they're asking for more."

Even though EA is coming into the market later than other established brandswhich include GT/WizardWorks's Deer

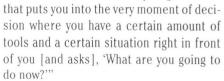
Hunter; Activision's Cabela's Big Game Hunter; Sierra's Trophy Bass and THQ's BASS Masters-it expects it can capture a broad audience through its established

> name and solid releases heavy on variety.

> "We believe there's always room for a quality entry," Munro added.

> One strong approach that EA SPORTS took with Deer Hunt Challenge—and that it will certainly continue with *Ultimate Hunt* Challenge—is to cater to the actual hardcore hunting realist as well as players who want a more arcade-like videogaming experience.

"We saw a real opportunity to create a strategy game to challenge what people know about hunting in a much more real way than perhaps has been done," said Randy Dersham, executive producer at EA SPORTS in Seattle. "We wanted to jump in and create not only a real-world simulation, but also something that was



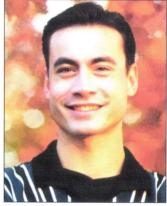
Dersham claimed that the game will have all the aspects of actual hunting in that *Ultimate Hunt Challenge* will provide vast worlds that can be scoured for targets—he stated that a straight-line walk across one world can take "six real-

> world hours"and will require all the patience and strategy of a true hunt. However, he also noted that the challenge mode will provide specific scenarios-

**Ultimate Hunt** Challenge can be played in quick challenge mode, or over many



Randy Dersham



**Keith Munro** 

fun and easy to get into-



in much the same way that more traditional strategy games feature missions or campaigns that need to be completed in order to move on-each with a goal and a score. Points are based on the outcome and a player's efficiency in completing

each gaming task. As an example, the first challenge level puts the player in the woods with a deer in clear sight, but it tests (and teaches) the act of raising the gun to fire without alarming the deerrunning at the quarry Doom-style will result in the deer running off. Later game levels require the use of masking scent (with regard to wind direction) and necessary stalk-

ing skills in order to make the kill-and achieve the highest game score. Often, a challenge level will set out a task that is accomplished relatively quickly, only to have the player receive a weak game score because a more difficult (but higher scoring) target is out of the immediate field of vision.

Ultimate Hunt Challenge will also feature several online multiplayer aspects, which Dersham indicated will be a key to the growth of the franchise. Similar to actual hunting, cooperative gameplay will be a major attraction, with players strategizing toward a common goal, such as "pushing" prey to a specific designated location.

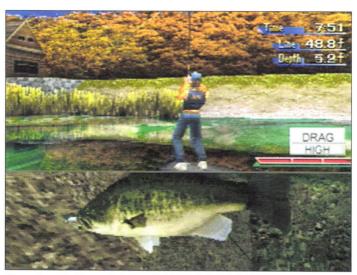
Though it was too early to give a lot of detail, Dersham also hinted that an aftermarket level editor will be offered, enabling players to create new areas and scenarios. Much as the Quake and Unreal game universes have been extended player-created elements, Dersham expects that Ultimate Hunt Challenge will similarly be bolstered by the user community.

#### **CASTING CALL**

On the fishing side, Championship Bass will follow the same concept as *Ultimate* Hunt Challenge, with tournament, careerbased and challenge modes. The challenge levels will offer a specific set of conditions and specific boundaries around itsuch as weather, temperature of the water, the time of the year and certain lures on-hand—and put the player in a situation of catching a specific number of fish in a given time frame. Placing in the top three in a fishing tournament enables the player to move to the next set of game scenarios.

Outside of the challenge mode, Dersham indicated that the player can compete in open tournaments on any of the supplied lakes, with the computer setting the conditions. It offers a simulation of real-world competitions, again catering heavily to the fishing realist.

Also, multiplayer will be a foundation to



Championship Bass, to be available on PC and PSX (shown here), will be EA SPORTS' premiere release in its new fishing franchise.

building a community around the Championship Bass line. LAN or Internet play will be enabled, offering tournamentbased competition. The game's designers are also looking into the creation of headto-head challenge levels, because, as Dersham stated, "online bragging rights are a big deal."

Dersham and Munro were quick to point out that there will be some variations between the PC and PlayStation renderings. Obviously, RAM and other hardware limitations will make for some differences between the game versions-such as the multiplayer aspects missing from the PlayStation version—but the essence of the games will be the same, and there will be enough consistency to advocate the shared name.

EA believes it has watched from the sidelines long enough and formulated a strong plan for jumping into these genres with both feet. It's eschewed a "me too" approach, designing games that should cater to the growing markets very wellperhaps going outside the lines to reach some of the more traditional gamers-by offering maximum diversity.

"Hunting people want to hunt. Fishing people want to fish," Dersham concluded. "And the more ways that we can get them to play their games, the happier they'll be. You're going to see the reoccurring theme through all of them is multiple ways to play a favorite sport."



#### Continued from the Cover

### **Top Game Predictions for 2K**



Crazy Taxi

Publisher: Sega of America
Developer: Sega of Japan
Platform: Dreamcast
Release Date: February 2000

Driving straight out of the arcades and onto Dreamcasts everywhere is *Crazy Taxi*, one of Sega's hottest coin-op conversions ever. Fans of the arcade version should be extremely satisfied with this near-perfect conversion. As with almost all of Sega's arcade-to-home translations, *Crazy Taxi* features seamless 60 frames per second action, beautiful hi-resolution graphics and solid controls to help make it one of the best titles to hit Dreamcast yet.

Crazy Taxi shows Sega has a continued commitment and the game will go down as one of the defining moments in Dreamcast gaming history. And, while games like Driver and Need for Speed: High Stakes for PlayStation proved that consumers enjoy fast-action driving adventures, Crazy Taxi should be no different as it becomes the first mega-hit of 2000.



**Gran Turismo 2000** 

Publisher: Sony
Developer: Polyphony Studios
Platform: PlayStation2
Release Date: September 2000

In September 2000, PlayStation2 will launch, to an eagerly awaiting mass of gamers standing proudly alongside Sony's spanking new console, *Gran Turismo 2000*, a game that has "winner" written all over it. While the control and gameplay will differ little from the PlayStation *Gran Turismo* series, the graphics are amazingly realistic and are far and away the best looking racer ever constructed. Of particular note—this game will benefit from the Dual Shock 2's analog-sensitive but-

tons. *GT 2000* will immediately be popular with every new PlayStation2 buyer and should sell at a near one to one ratio with hardware.

#### Halo

Publisher: Bungie
Developer: Bungie
Platform: PC, Macintosh
Release Date: Q2, 2000

It's hard to ignore a game that looks as good as *Halo*. People who've seen the game are showering it with praise, calling it everything from the "best looking game ever" to "changing the PC gaming landscape as we



know it." It may be too early to tag such ridiculously high expectations on one title, but if the final stages of development continue to improve, the final game may just live up to expectations. The details of the game are still being worked out, but so far it's known that you play a cyborg warrior deep in a guerrilla war on a distant ring construct far from Earth, fighting an alien covenant bent on your destruction. Most of the game will take place on the massive ring world, which you can actually see rise up into the sky and loop around in the far distance from planetside. A single player adventure will take you on a third-person journey through the world, piloting sea, air and land vehicles in attempts to fight off the alien onslaught. Multiplayer will be somewhere between team play and deathmatch, with a focus on vehicle-to-vehicle combat and team tactics. It will be interesting to see if a small publisher like Bungie has what it takes to successfully launch a potential AAA title into the competitive PC marketplace. Keep a close eye on this title.

# Perfect Dark Publisher: Nintendo of America Developer: Rare Platform: Nintendo 64

Release Date: April 2000

Probably the most anticipated game of the year for any platform in 2000, *Perfect Dark* is Rare's semi-sequel to *GoldenEye 007*, one of the best selling games of all time. *Perfect Dark* puts players in the role of Special Agent Johanna Dark as she goes undercover to infiltrate a crime cartel in a fantastically detailed futuristic sci-fi world



filled with high-tech gadgets and weaponry. Rare's impeccable track record combined with Nintendo's unique talents to deliver AAA titles should have gamers everywhere salivating in anticipation of yet another Nintendo classic. A guaranteed million-seller.



#### Pokémon Gold/Silver

Publisher: Nintendo of America
Developer: Nintendo/Game Freak
Platform: Game Boy Color
Release Date: November 2000

If you thought the demand for Pokémon Blue and Red was out of control, wait 'till you get a load of how kids are going to react to Pokémon Gold/Silver, a title that analysts agree will be Nintendo's biggest Pokémon title ever. In Gold and Silver, players are once again asked to assume the role of a Pokémon Trainer charged with cataloging all of the world's Pokémon. And once again, players have a rival attempting to thwart them at every turn. While the story is the same, developer Game Freak has added a number of cool and innovative features to the gameplay to make Pokémon Gold/Silver much more than just a normal sequel. Gold and Silver add 100 new Pokémon to the evergrowing species of monsters. In addition, all Pokémon now come in male and female flavors so you can now breed Pokémon by putting a male and female Pokémon together for a period of time, resulting in an egg. Nintendo will back this title as only it can, including a multi-million dollar marketing promotion that will be second to none.



#### Pokémon Stadium

Publisher: Nintendo of America Developer: Nintendo Platform: Nintendo 64 Release Date: March 2000

Pokémon was the undisputed heavyweight champ of videogame franchises in 1999, and things are not expected to slow down much in 2000 if Nintendo has anything to say about it. The onslaught will continue with a number of new N64 games led by Pokémon Stadium. Pokémon trainers will be able to conduct turn-based battles similar to the Game Boy versions of *Pokémon*, but outrageous animation sequences and flashy special attack effects will make your Pokémon come to life in stunning 3D. What will really take this game to new heights will be the ability to download saved monsters from the Game Boy versions of *Pokémon* Blue and Red and use that data with Stadium, thanks to the special GB adapter that plugs into the bottom of your controller. In typical Nintendo fashion, Stadium is also packed with mini-games to help add more replay value to the game.



Ridge Racer V

Publisher: Namco

Developer: Namco

Platform: PlayStation2

Release Date: September 2000 (tentative)

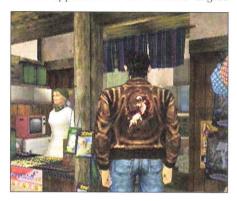
Namco's original *Ridge Racer* helped give PlayStation the "killer app" it desperately needed to become a success in the States. Will the new *Ridge Racer V* do the same for PlayStation2? So far, all signs point to yes. Not only does the game look incredible with meticulously detailed cars and environments, it also has the great trademark gameplay and control that Namco is known

for. Despite the similarities between *GT 2000* and *RRV*, there should be plenty of room on retail shelves for both to coexist nicely at PlayStation2's launch. Racing fans should be very, very excited about September 2000.

#### **Shenmue**

Publisher: Sega of America
Developer: AM2
Platform: Dreamcast
Release Date: Q4, 2000

Dubbed a FREE (Full Reactive Eyes Entertainment) game by its creator Yu Suzuki, *Shenmue* is essentially a role-playing game, but it's like no other RPG currently available. The level of detail and cinematic approach to the camera angles



offers players a truly one-of-a-kind immersive experience. The world in which the game's main character Ryo moves is truly alive, with people making their way around the city and going about their business as Ryo walks around. The passage of time is a factor in the game; the time of day affects the townspeople's behavior and businessfor example, some locations can be visited only during the evening. The amount of hype surrounding Shenmue is truly astounding considering the game's U.S. release is still more than nine months away. This should ensure a sizable audience lined up to purchase the game on the day that it finally hits stores shelves.

#### Syphon Filter 2

Publisher: 989 Studios
Developer: 989 Studios
Platform: PlayStation
Release Date: March 2000

The PlayStation spy action genre exploded with *Metal Gear Solid*, which was quickly eclipsed by *Syphon Filter*, a game that many people thought was superior to *MGS*. Now almost a year later, 989 is ready to deliver a much-improved sequel with *Syphon Filter 2*. With all the major components in place that made the original so



popular-the strafing and targeting action, the twisting stories and the stealth features, *SF2* is set to offer everything that hungry action fans crave. *SF2* should be one of the last truly blockbuster PlayStation hits in 2000 before the majority of consumer and press attention shifts to PlayStation2.

#### **Tekken Tag Tournament**

Publisher: Namco
Developer: Namco
Platform: PlayStation2

Release Date: September 2000 (tentative)

Namco has been a phenomenally successful company in past years, thanks mainly to two franchises, *Tekken* and *Ridge Racer*. Now that the next generation of super consoles is almost here, Namco is



prepared to update its properties with allnew incarnations on PlayStation2. First up is Tekken Tag Tournament, an incredibly improved graphical presentation of the company's long-standing fighting series that did so well on the original PlayStation. If you thought Namco did a nice job of increasing the visual splendor of the arcade version of Soul Calibur when it ported the game to the Dreamcast, just wait until you see Tekken Tag Tournament. In terms of gameplay, Tekken Tag Tournament is basically a direct port of the recently released System 12 arcade game. Graphically, however, there are some major enhancements in every category. All the characters have been completely redesigned and look almost as good as they do in the FMVs of the arcade version.

#### Continued from the Cover

### Bernie is Back!

market, even though some speculated that it was an impossibility after the Saturn crashed and burned.

Rumors have been flying since his departure as to his whereabouts in the industry. Well it appears that Bernie has

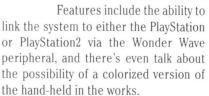
finally found a home with Mattel Inc., and has been named president of the Mattel Interactive division. "Mattel has some of the strongest brands in the world," Stolar said. "I'm looking forward to helping shape Mattel's software and online product lines to further capitalize on its strengths today and make

Mattel Interactive an even stronger interactive and digital media company in the future."

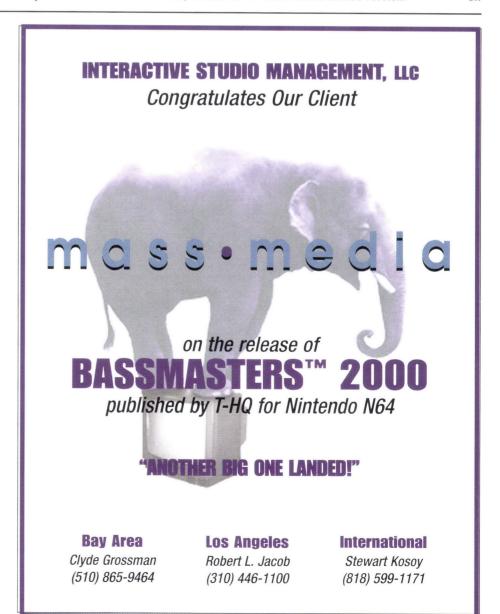
Of course, with Bernie's track record for system launches, which also includes having a hand in the launch of the Sony PlayStation, Mattel is delighted to have him on board. "With his wealth of interactive and brand building experience, Bernie has the ideal background for this position with a strong record of past success," stated Jill E. Barad, Mattel's chairman and CEO. "Under his leadership, we will maximize the value of our rich portfolio of software brands."

Mattel will also be marketing Bandai's Wonder Swan here in the United States.

and Bernie's previous work in the hand-held market as president of Atari's Lynx division should prove to be beneficial for Mattel. The portable, which is slated to hit store shelves sometime this fall, will be in direct competition with Nintendo's Game Boy Color and SNK's Neo Geo Pocket Color. Features include the ability to



At this time Bernie is refusing to offer further comments on his new position with Mattel Interactive. As details begin to surface, we will keep you informed with all the current information regarding the transition.



## **How to Score a Terrific TV Interview, Part 2**

Bring Your Company Representatives to the Limelight... and Sell More Games!

By Adam Renner and Erica Kohnke

ake a deep breath, folks—the red light is on; the camera is rolling, and it's time for your company spokesperson to take the spotlight.

Last month's column, "How to Get Your Games on Television...Without Really Trying," focused on bringing new games to the limelight—how to make sure new products receive the broadcast hype they deserve. This month, we're divulging the great secret to the most glorious form of PR—here's how to score an interview spot for your company representative: find a trend...and be ready at any moment to take the stage!

#### FIRST, CONSIDER YOUR OPPORTUNITIES

The majority of television opportunities for your company's personalities will be with news and interview-format TV shows.

"Everyone I've spoken with who's appeared on one of the major interview shows reports that their prestige skyrocketed," says Marcia Yudkin, author of 6 Steps to Free Publicity. Regardless of the type of show you book for your company's "talking head," you stand to make quite a splash with any type of appearance. In addition, televised appearances of your company's "expert" can legitimize your organization in the eyes of the public, and make your brand name stand out on the store shelves.

Dorothy Doti, author of Publicity and Public Relations from Barron's business library, agrees that these types of shows are a good place for publicists to start looking for opportunities; they generally are meant to appeal to a large audience—to interest almost everyone. And with the proliferation of cable networks like CNN, ESPN, E! Entertainment, MTV and local cable stations, there are more opportunities than ever before to find a relevant news show. In addition, classic interview shows such as The Charlie Rose Show and Today can be rife with opportunities, provided you hook into a trend and contact the producer in time.

It is very important to know the show, its audience and the types of guests they book if you want to realistically land time on the air. Once you've determined your company's applicability, it is time to start the ageold PR practice of "smilin' and dialin."

#### **"YOUR VIEWERS WILL** LOVE HIM BECAUSE..."

Call the station or network and ask for the booking coordinator or producer of the show you've targeted. You are only going to have a few moments to prove your company's applicability to a show, so it's important to be ready with a quick pitch—and you may want to suggest having your representative participate in a panel regarding a larger trend.

If all goes well, the producer will get back to you in a short amount of time and request a preliminary interview, and at the very least, he/she will consider you for the numerous "reactive" opportunities as they crop up.

At this point, the shows may ask for a preliminary pre-interview. This may take place over the phone or even in the studio prior to taping. You, as the PR representative, should be in attendance at both this and the final taping.

A staff member at a high-profile New York talk show recommends: "If you attend the show, you can introduce yourself to the staff, and you're also there for the debrief with the client right after it happens. Plus, if anything goes wrong your client accidentally says the company's net worth is \$4 million when he means \$4 billion—vou can ask a producer if that can be corrected in editing."

During interviews, it is often tempting for your representative to throw in a pitch for your game or company. This is bad interview behavior. Irrelevant sidetracking only serves to ensure that the show's producer won't return your calls in the future. Usually, the interviewer will plug the product for you at the end of an interview, which looks a lot classier (and less desperate) than a forced mention.

#### **BE READY TO REACT**

Timing on television is vastly different than print publications—gone are the comforts of editorial calendars, long lead times and meticulous fact-checkers. Sometimes the best approach to TV coverage is to simply be on your toes.

"If it's location, location, location in real estate, then it's timing, timing, timing on TV," says the New York talk show representative. He recommends making yourself available for the inevitable last minute booking. "You may get a call on short notice when another guest gets sick or bolts. Something may happen on the news, and your client may be able to shed some valuable light on the subject." For example, if you've got a child psychologist representing a new game for kids, she may be an ideal interview candidate for one of the many "videogame violence" discussions taking place on the air lately.

Television interviews are a terrific way to draw attention to your products, clients and PR skills! So, make the right calls, put on your make-up (don't panic, read the sidebar!) and face the television cameras with a smile...every time.

Erica Kohnke is the vice president of Linn Public Relations in San Francisco, an agency specializing in interactive entertainment.

This column was written with additional reporting by Adam Renner, PR Manager, Linn Public Relations

# **How to Prepare for a Television Appearance**

hen your company's representative is scheduled for a coveted TV slot, there is still time to make sure the appearance goes off without a hitch:

Train. Media training might be the best investment your company could make before a large-scale TV interview campaign. Even the most practiced interviewee can learn from a full-time media training service such as Decker Communications.

Practice. Hold a mock interview the day before the actual appearance and practice answering the toughest questions. Ideally, use a videocamera for the mock interview to identify possible nervous habits, or to simply check your appearance "under lights."

Meditate. Take some quiet time before an appearance. You are likely to forget important points and will sound nervous if vou simply run into a studio, attach a microphone to your lapel and jump straight into the interview.

Breathe. As in any interview, take time to breathe and formulate thoughts during the taping. Too often, anxious talk show guests stumble over their own words in their nervous state. Pauses allow you, your interviewer and the audience to fully process the ideas you're discussing. It's OK to allow spaces for these breaths and

Dress up. In the gaming industry, we often wear informal shirts with embroidered logos for trade shows. Beware! These outfits may look sloppy or rumpled on television. You're best off mirroring the dress style of the show's host, which is often formal. And men. don't shy away from makeup-even the manliest sportscaster wears blush for his broadcasts.

Color in the lines. Some colors just do not work on television, for technical or for various other reasons. News television programs often eschew blues because they blend eerily with a bluescreen. Dark, solid tones often work best-stripes or patterns can detract attention from your speaker's words.

Good luck, and see you on TV!

Interactive Football-QB1, the interactive game on FOXSports.com, will allow players to compete with other armchair quarterbacks during the upcoming Cotton Bowl on January 1, 2000 at 11am EST. The game works through online players calling the offensive and defensive plays while the game is taking place. The game between the Arkansas Razorbacks and the Texas Longhorns can be viewed on the telecast on the FOX station and call their own players on www.foxsports.com/qb1/. The interactive game will have chat that will allow fans to talk about the game in progress.

Online Auction Survey-In a survey held by Greenfield Online of 3,000 Internet users, it was found that 46 percent of them participate in online auctions. An increase of one percent was found from 1998 to 1999 for computer software purchases. An eight percent increase was found for the same period for toy and game purchases. The survey also found that a year ago, ten percent more men were shopping online. With the increase of women shopping online, that percentage has gone down to four percent.

Wal-Mart Launches e-Commerce Site-Wal-Mart, on New Years Day, launched a new e-commerce website with 24 categories. The site includes a videogame section under the Home Entertainment headline as well as a section to book flights, find gifts and even a "My Wal-Mart," which keeps track of customers' purchase histories.

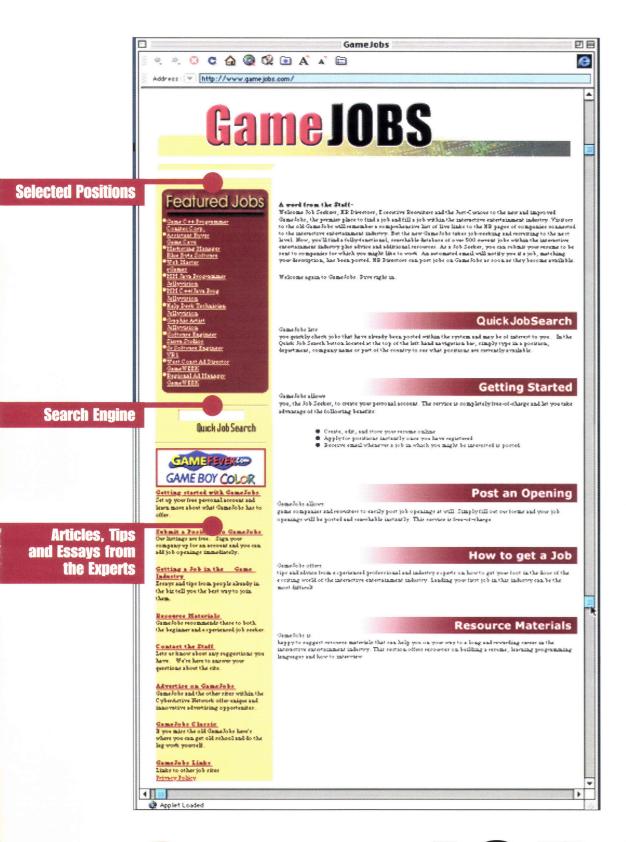
WebMillion.com Enters into Marketing Agreements-WebMillion .com Inc. has entered into marketing agreements with Cybergold. NetZero and Gamesville.com for the purpose of boosting Internet visibility and recognition. The company has partnered with Exodus Communications and Foundry Networks, which it feels will enhance its web environment. Tony Hauser, webmillion.com CEO, stated, "By strategically aligning ourselves with internationally respected organizations, we bring more value to our members, our company's brand and our website."

Value America Makes Changes-e-tailer Value America has announced that it will cut its 600 employee staff almost by half. The company is planning a \$5.6 million restructuring as it lays off employees and revamps sales after experiencing technical problems and order backlog.

For Up-To-The-Minute News, Check Out



# Searching for a career in the gaming industry or looking to post current job openings?



### Look no further, GameJOBS has what you're looking for.

GameJobs.com is an online network of resources created for individuals searching for new career opportunities with the most progressive companies in the industry, and for companies looking to fill positions.

As always, GameJobs.com is committed to offering employers the most cost-effective and efficient recruiting solutions; posting jobs remains a free service to the industry.

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# HOLLYWOOD BYTES

Traditional

Big screen, small screen and anything in-between, convergence is king, so tune in every month as Hollywood Bytes takes you on a tour of how Tinseltown and Interactive boot up together ....

by Karen Jones

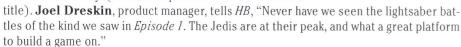
### 2000 Shagadelics

he new millennium won't be slowing down groovy sixties pop icon Austin Powers anytime soon, and to that we say...yeah baby! The good news for fans is that Rockstar Games has aced the Austin Powers gaming license for the next four years and has big plans for the "International Man of Mystery." Sam Houser, president of Rockstar Games, assures HB that Austin is perfect for interactive gaming. "His appeal is based on the elements of innocence, excessive personality, charm and an ugly bastard getting the best girls that should translate well to our medium." Houser also thinks that the combination of a comedic action hero armed with one-liners and loaded with ironic satire should also play well, adding "I think people love how un-p.c. yet how inoffensive he is." When asked if creator Mike Myers will play a part in the development, Houser sites the contractual details have yet to be worked out but offers. "We'd love to pick his brain and get some more ideas!" Now that's asking for it!



### **Star Wars Action Arcade**

t's a safe bet that the force will continue to be with LucasArts as it prepares to release its next big gaming title Star Wars: Episode 1 Jedi Power Battles. Building directly from the movie's famous fighting sequences, Power Battles combines fast and furious lightsaber action with ease of entry (no doorstop-sized manuals with this



Players can assume the role of five different Jedi Knights including, naturally, Obi-Wan and Qui-Gon (Evan McGregor and Liam Neeson in the movie) as they battle their way, arcade-style, through a barrage of fierce enemies (safe to say Darth Maul is





one). In a unique way of opening up the movie for interactive, would-be Jedis can also play three less prominent characters. Mace Windu, (Samuel L. Jackson) plus a female Jedi, Adi Gallia and alien, Plo Koon. "You saw them on the Jedi Council, but there wasn't much exploration of those characters in the film, so we built them into the game," says Dreskin.

## Babe Meets Godzilla

here's no stopping the Game Boy Color craze, and that's good news for publishers like Crave Entertainment that have two high-profile cross-media favorites, Babe and Friends plus Godzilla: The Series, in release. "Historically, when a hot license is combined with great gameplay, you see successful sales results," says Holly Newman, Crave's executive VP of publishing. She tells HB, "We believe both

Babe and Godzilla are extremely appealing to kids. When you combine that appeal with the high awareness of these properties and great gameplay, you deliver a terrific gaming experience."

Babe and Friends is a funfilled puzzle game based on the two movies featuring the adorable little pig who thinks he's a sheepdog (and who is cuter than Babe?). Meanwhile,

Godzilla: The Series is based on the animated television series where kids can assume the role of the world's best known reptile and save humanity from hordes of

mutant monsters. Yvonne

Soderberg, director of marketing & brand planning at Sony, calls Godzilla, "A classic, and one of the world's most recognized

icons." She also confirms to HB that Sony Pictures Consumer Products worked "very closely" with Crave in adapting him for interactive mayhem.

#### On the Warpath!

ll those ready for the roar of the mighty Tyrannosaurus Rex should check out Electronic Arts' Warpath Jurassic Park, developed by DreamWorks Interactive for the PlayStation. This 3D thriller is the latest Jurassic-inspired crunch-fest and the first to feature 14 different dinosaurs thrashing it out "head-tohead." A key element in creating and sustaining all the heart-pounding action is the top-tier sound effects by sound designer Erik Kraber. Kraber cut his teeth in the big screen with movies like Seven, but it was while freelancing for DreamWorks' The Lost World title, that he found he could merge sound design with videogaming.

Kraber also did the sound for EA's Medal of Honor but found the task of creating 14 distinct dinosaur audio patterns, a true challenge. He tells HB, "In sound design, it's



easier to create mechanical sounds. With dinosaurs, you have to dig deep into your imagination to figure out how these beasts would have sounded." He adds that it was imperative to make sure they would "live up to the quality standards set by the Steven Spielberg films." Kraber began by studying the physical attributes of each dinosaur. recording mixtures of human and animal sounds and then, through technical wizardry, (including screaming into a microphone) produced his special mix of dinosaur terror.

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Looking for another edge in the lightning-paced family entertainment marketplace? TechnoPLAY @ TOY FAIR delivers the resources retailers need to add a bold, new dimension to their product mix.

# PRINT REPORT

The Retailers Guide to Game Related Publishing







by Joel Easley

### Chocobo's Dungeon 2

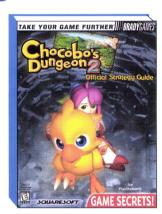
Publisher: BradyGAMES
Platform(s)
Covered: PlayStation
Availability: Now

Author(s): Brady Staff
Price: \$12.99

ISBN: 1-56686-894-7

Website:

www.bradygames.com



### How to Do Everything with Your iBook

**Publisher:** 

Osborne/McGraw-Hill Platform(s)

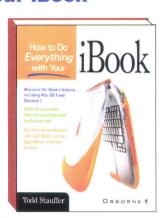
Covered: iBook
Availability: Now

Author(s): Todd Stauffer

**Price:** \$24.99 **ISBN:** 0-07-212419-9

Website:

www.osborne.com



This book is designed to help users of the popular new iBook get the most out of their experience. Sections pertaining to Internet use highlight connecting to the World Wide Web via the new AirPort system and performing targeted searches using *Sherlock 2*. Readers will also learn how to integrate their iBooks into an existing network or create a network using the new laptops. The book also contains information on the bundled software such as *AppleWorks* and *Palm Desktop*.

### The Unauthorized Guide: Pokémon Fever

**Publisher:** 

St. Martin's Paperbacks

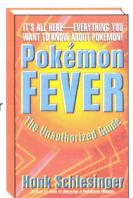
Platform(s) Covered: NA Availability: Now

Author(s): Hank Schlesinger

**Price:** \$5.99

ISBN: 0-312-97530-9

Website: www.stmartins.com



Author Hank Schlesinger once again tackles the subject of the Pokémon phenomenon. Claiming to contain everything that consumers need to know about Pokémon, the book covers all the bases with info on the games, trading cards and the TV show. Strategies for capturing all the Pokémon, from children who have accomplished the feat, have been included. There are also listings of interesting websites and off-shoots from the original game such as *Super Smash Bros*. As a special bonus, there's a profile of an actor who provides many of the voices for the Pokémon cartoon.

#### Blockbuster Secret Codes 2000

Consumers who are having trouble braving the cavernous

dungeons of Square's latest title now have relief. Brady

braved the dungeons to offer a light in the darkness for

those gamers who keep getting lost in the randomly gen-

erated levels. The guide features complete item,

weapon, magic and enemy listing, so nothing will be

missed. Tips for keeping one step ahead of the con-

stantly changing environments are abundant and all

friendly characters are explained in detail.

Publisher: BradyGAMES Platform(s)

**Covered:** PlayStation, Nintendo 64 and Game Boy

Availability: Now Author(s): Brady Staff Price: \$9.99

ISBN: 1-56686-968-4

Website:

www.bradygames.com



Blockbuster patrons are able to take advantage of a rather nice guide when they visit their local rental store with Brady's exclusive code book. Over 500 pages are filled with tips and hints that can be used to access hidden levels, reveal cheat menus and so on. Since the retail outlets won't be receiving this title, consumers who are searching for the guide will have to visit a Blockbuster store to obtain a copy.

#### Official Secret Codes: Sega Dreamcast

Publisher: BradyGAMES Platform(s) Covered: Dreamcast Availability: Now Author(s): Brady Staff

Price: \$7.99 ISBN: 1-56686-956-0

Website:

www.bradygames.com



Brady has compiled hundreds of codes for this pocketsized guide to games for Sega's new system. The guide covers the majority of titles that have already been released for the Dreamcast including *Soul Calibur, NFL* 2K and *House of the Dead 2*. Codes for the games are available in a no-nonsense, alphabetical format that makes it easy to find the game and its respective information. This is a nice addition to the library of the cost conscious consumer.

#### Official Strategy Guide: Dark Reign 2

Publisher: BradyGAMES
Platform(s)
Covered: PC

Availability: March, 2000
Author(s): Brady Staff

**Price:** \$19.99 **ISBN:** 1-56686-970-6

**Website:** www.bradygames.com



Activision's upcoming sequel to the original has real-time strategy enthusiasts talking. Brady has entered the battlefield to bring back critical information on enemies' weak points. The guide will have detailed mission maps, a comprehensive walkthrough and team and resource management strategies. The multiplayer portion of the book claims that those who follow the tactics will reign over the competition. With the new game engine striving to redefine the genre, consumers will need all the help they can get.

GameWEEK Print Report is an overview of game books that are written for the consumer. Print Report is meant to provide current information regarding the book and its potential at the time of its release. It also represents the status of the book's genre and current marketability. While Print Report might be critical, it is by no means final judgment on a book and should not be solely used by retailers to base buying decisions on, as the final outcome of a book already previewed here could be completely different at its time of release, if previously unavailable.

# The Ultimate Guide FINAL FANTASI. WI OFFICIAL STRATEGY GUIDE



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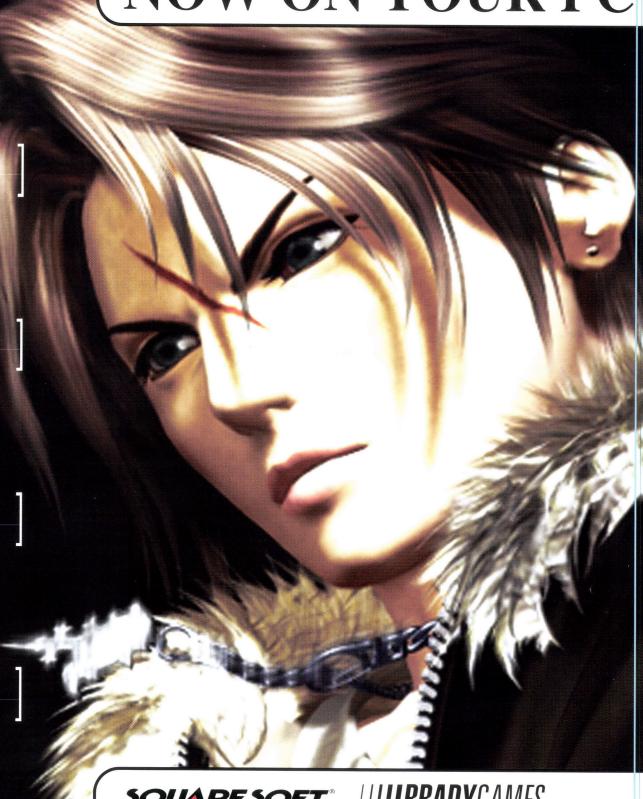
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# ACCESSORY MARKET

The Retailers Guide to Game-Related Peripherals

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by Ben Rinaldi

#### **Act Labs SGA PC** Lightgun

**Manufacturer:** Act Labs Contact: 604.278.3650 www.actlab.com System(s): PC MSRP: \$69.99 **Availability: Now** 



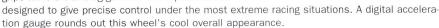
The Act Labs SGA PC Lightgun is the single gun equivalent of the GS (covered in the December 22 issue of Accessory Market). It offers the same exact functionality of its predecessor without the second gun or handheld controller. The SGA is perfect for arcade or "rail" style shooters like Fox Interactive's upcoming Die Hard Trilogy 2. As a matter of fact, Act Labs and Fox have entered into an agreement whereby the Lightgun will be bundled with a demo copy of Die Hard Trilogy 2.

#### **Rally 2 Racing Wheel**

**Manufacturer:** Pelican Accessories **Contact:** 323.234.9911 www.pelicanacc.com

System(s): Dreamcast MSRP: \$49.99 **Availability: Now** 

Pelican is adding to Dreamcast's growing line of peripheral products with the Rally 2 Racing Wheel. The Rally 2 is virtually identical, both in design and functionality, to its PlayStation counterpart released last year. The wheel's compact design is accentuated by rubberized tactile grips while the analog gas and brake paddles are





#### **SideWinder Gamepad Pro**

**Manufacturer:** Microsoft Contact: 800.426.9400 www.microsoft.com System(s): PC MSRP: \$39.99 **Availability: Now** 



The successor to Microsoft's original SideWinder Pad has been dramatically redesigned to offer better functionality above and beyond what's being offered by the competition. For example, the unit's software package lets consumers map keystrokes, strings and chords; create and edit pre-configured game settings; and swap axes. In addition, the "switchable" D-pad can be

operated in digital or analog mode with little hassle. With a thicker base and handles, better balance and a less restrictive grip than that of its predecessor, the pad feels better too.

#### **The Home Arcade System**

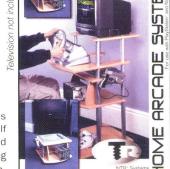
Manufacturer: NTR Systems/Fire International Contact: 847.593.5740

www.blaze-gear.com

System(s): PlayStation, Nintendo 64, Dreamcast

MSRP: \$79.99 **Availability: Now** 

The Home Arcade System is a full-sized unit stand that makes a nice addition to a gamer's play area. It features a five-shelf configuration with space for console (PlayStation, N64 and Dreamcast), game CDs or cartridges, foot-pedals (for steering wheel games), controller or steering wheel and television. Adding to the unit's high quality design are double-covered



shelves that are twice laminated to prevent chipping and damage. The Home Arcade System can be configured for either adult or child use, as well as its ability to adapt to a 'desktop' unit.

#### **Hard Carrying Case for Game Boy Color**

Manufacturer: Pelican Accessories

Contact: 323.234.9911 www.pelicanacc.com System(s): Game Boy Color

MSRP: \$14.99 **Availability: Now** 

> Here's the perfect traveling companion for owners of a Game Boy Color and its truckload of games and accessories. This durable hard case is specifically designed to hold one Game Boy Color, one light magnifier, one link cable, one rechargeable battery pack, one AC adapter and up to ten games. The case's padded interior insures that the contents within remain safe and sound, no matter how much punishment it takes.



#### The Intel PC **Camera Pro Pack**

**Manufacturer:** Intel **Contact:** 916.377.7000 www.intel.com System(s): PC MSRP: \$129.99 **Availability: Now** 

The Intel PC Camera Pro Pack is the first Webcam to have a built-in plug to connect camcorders and VCRs directly to PCs. This enables users to easily import video to play, record and edit on a PC. The Pro Pack includes video phone, video e-mail and auto-snapshot capabilities. In addition, Intel's surprisingly easy-to-use Create & Share software lets users create full-motion movies and video postcards and make video phone calls via the Internet.

Correction: In the December 22 Accessory Market, we incorrectly listed the price (\$29.99) and manufacturer (Act Labs) of The Game Doctor. In fact, the real manufacturer is Digital Innovations and the correct MSRP is \$34.99.

GameWEEK Accessory Department is an overview of game peripherals for the home videogame and PC market. Accessory Market is meant to provide current information regarding the product and its potential at the time of its release. It also represents the status of the product's current marketability. Accessory Market is by no means final judgment on a product and should not be solely used by retailers to base buying decisions on



# RETAIL BUYER GUIDE

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#### Picking the Games that will Bring in the Profits



One of the best selling products for that platform. Strong marketing and word of mouth compliment excellent gameplay and design. A "must have" product.

Great product lacking in some areas. Will sell well and bring in the masses, but not to the extent of an "A" title.

Good product that will sell average in terms of sales, yet not worthy of a "B." Still a solid seller, particularly in niche categories.

Either unsupported in terms of marketing, severely lacking in quality or both. This product would have benefited from further development.

Never should have been considered, much less released. A thoroughly unimpressive product that will sell only at a drastically reduced price.

# feature

#### **Resident Evil:** Code Veronica

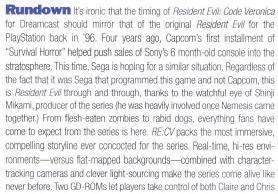




Publisher Capcom Developer Capcom/Sega Release March Genre Action/Adventure No. of Players 1 MSRP \$49.95

Contact Info www.capcom.com 408.774.0500

Other 2 GD-ROM set, VMU recommended for saving data and monitoring health status



Redfield. According to Mikami-san, Code Veronica is also three times as long a game as Nemesis. The game is not without its flaws, however. While it's certainly a respectable effort and a whole lot of fun, it doesn't seem to offer anything remarkably new or push Sega's hardware to the same extent that, say, a title such as Shenmue does (although the closeups of the real-time rendered characters are definitely on par.) And what's up with those pixel-coated doors?—they look exactly like the ones in the PlayStation games! From a technical standpoint, the game's environment never seems to take full advantage of the switch to real-time polygons. All in all, Code Veronica is a spectacular effort not to be missed.

**Hype & Marketing** Capcom has the green light for a full print assault, with a possible television campaign hinging on how well Dreamcast fared during the holiday season. In any case, thanks to Sega's growing user-base, you can look forward to big sales.

Sales Pitch "This is the most amazing-looking Resident Evil so far. From the gameplay to the story to the graphics, you won't be disappointed."



#### Competition

#### Resident Evil: Code Veronica VS. Carrier and Blue Stinger

Two other DC games attempt to emulate Capcom's trademark "Survival Horror" style of gameplay. Jaleco's Carrier looks a bit rough around the edges, but it does a good job of holding the player's interest. Activision's Blue Stinger, which shipped at launch time, looks great, but it becomes tedious over time. Code Veronica, in stark contrast to its competitors, manages to look and play like a million bucks. The winner? There's no contest... Code Veronica all the way.









You're looking at a **Dreamcast mover if** there ever was one. gameplay is pretty much the same thing all over again, but that's irrelevant; this thing's gonna sell like mad.

#### **The Misadventures of Tron Bonne**

**Publisher** Capcom Developer Cancom Release February Genre Action No. of Players 1

MSRP \$39 95 Contact Info www.capcom.com 408.774.0500



little more depth, give this a try.'

**Competition** Tron Bonne is an extreme niche product. Unless your customers are hardcore Mega Man fans, this game isn't going anywhere.



**Sporting the** same charm as the Mega Man Legends titles, **Tron Bonne** should sell to that core audience and not many more.



#### **Street Fighter III: Double Impact**

**Publisher** Capcom **Developer** Capcom Release April Genre Fighting No. of Players 1-2 MSRP \$49.95

**Contact Info** www.capcom.com 408.774.0500 recommended



Hype & Marketing Print, website and POP will support this title.

Sales Pitch "2D is still alive and kicking with SFIII: Double Impact. Even if you're typically not into these types of games, you should enjoy this one.

Competition Tecmo's Dead or Alive 2, Namco's Soul Calibur, Sega's Virtua Fighter 3tb and of course, plenty from Capcom's own fighting game stable.



The best 2D fig we've played in mer of the over other titles could result in



RATING

#### ProMedia v.2-400

Publisher Klipsch Developer Klipsch Release Now

MSRP \$249.95 **Contact Info** www.klipsch.com 888.554.5665



Rundown Klipsch's ProMedia v.2-400 system is the first and only THX-certified offering available. Featuring a built-in 5 channel amplifier (400 watts total), self-adjusting power supply, dual 6.5-inch subwoofer drivers, full speaker controls, and a discrete preamplifier/control pod for clean sound reproduction, this system provides the best audio presently available in PC speakers.

Hype & Marketing In addition to promoting the ProMedia v.2-400 on its own website. Klipsch has launched an aggressive media campaign that has secured over 40 product reviews at top publications and websites.

Sales Pitch "You want the absolute best audio for your PC? Here you go."

Competition Cambridge SoundWorks Digital Theater 5.1, VideoLogic Dolby Digital DigiTheatre 5.1, and the more expensive Yamaha @PET RP-U100.



eurs in cutting too deep

GameWEEK Reviews reflect the sales potential of a specific product. Each review is an evaluation of a product's potential performance at retail. They are designed to provide retail buyers and store managers with the most accurate, up to date information available regarding upcoming releases. GameWEEK Reviews do not attempt to evaluate products on their technical merits or gameplay the way an enthusiast magazine does, although these are factors in the overall grade. GameWEEK Reviews do not intend to help or hinder a product's overall success in any way.

# **PREVIEWS**

#### Sneak Peeks at Tomorrow's Potential Hits

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GameWEEK Previews are early looks at products that are works in progress. Previews are meant to provide current information regarding the game and its potential at the time of its release. They also represent the status of the game's genre and current marketability. While previews might be critical, they are by no means final judgment on a game and should not be solely used by retailers to base buying decisions on, as the final outcome of a game previously previewed here could be completely different at its time of release.

### feature Poreview

#### **Dead or Alive 2**



Publisher Tecmo
Developer Tecmo
Genre Fighting
Available February

When Soul Calibur was released for the Sega Dreamcast, it not only showed how incredible a fighting game could be, it also showed how powerful the Dreamcast hardware is. Never before had we seen such an extraordinary fighting game that showcased such brilliant graphics and gameplay. Soul Calibur raised the bar for fighting games and rightly so. Hoping to raise the bar another notch or two is Tecmo with its latest fighting title, Dead or Alive 2. Already a hit at the arcades, Dead or Alive 2 is going to surround the player in the most advanced 3D polygon technology ever—on any system. After checking out a close-to-final version of the game, it's safe to say that Soul Calibur has met its match. Don't believe us? Read on.

Dead or Alive 2 is poised to feature 12 main combatants as well as a host of hidden characters which players can unlock as the game is played through. Players will enjoy gorgeous real time cinemas between matches and equally impressive real time graphics during gameplay. A unique feature of DOA2 is the multi-level fighting stages. example, one fighting environment is a theater, sort of like an opera house. The fight starts off on the theater balcony. When an opponent gets kicked or thrown off the balcony, he/she lands on the seating area. underneath and the cool thing is, the fighting continuesunlike games like Fighting Vipers and Virtua Fighter 3tb where the fight is over once someone steps or gets knocked out of the ring. And, while Soul Calibur is mainly geared toward weapon-based fighting, Dead or Alive 2 is strictly hand-to-hand. Just as in any fighting game though, each



character has their own unique special attacks and some of these attacks shoot projectile weapons from within, kind of like Ryu's Hadoken move from Capcom's *Street Fighter* series.

Graphically, *Dead or Alive 2* is pretty spectacular. The graphics engine pushes polygon counts to 3,000,000 per second with frame rates fluctuating between 30 and 60fps (frames per second.) The game also utilizes real-time inverse kinematics, real-time morphing (for facial and hand animation) and real-time secondary motion (for multi-jointed moves). The game also incorporates special effects such as motion blur and reflections. The end result is phenomenal, plain and simple. There's no doubt about it, *Dead or Alive 2* is dressed to impress. What also made *Soul Calibur* such a top-tier product were the intricately drawn characters and costumes. *Dead or Alive 2* is no slouch in this category either. You'll never see better looking female characters than you do in this game. You thought lvy was hot in *Soul Calibur*? Just wait till you get a load of Tina (middle screen shot!) With the predominant audience for fighting games being males between 16 and 25, *Dead or Alive 2* is perfect for that demographic.

The characters are not the only stars of *Dead or Alive 2*; the game's environments deserve mention as well. Forget about one-leveled fighting arenas and environments such as the ones featured in *Soul Calibur—DOA2* takes multi-leveled arenas to a whole new level. Each stage is masterfully laid out and visually stunning.

Control and gameplay, just as in the arcade, is tight and responsive with regard to the Dreamcast version. The control scheme is very similar to that of *Virtua Fighter* where players have a kick, punch and evade button. One thing that is quite apparent in *Dead or Alive 2* is that each character has their own set of nasty counterattacks. Just when the player thinks they have a choke hold or a killer technique on their opponent, out comes a counterattack that'll take away half a life bar.

It's definitely looking like Tecmo has created "the" fighting game that will surpass *Soul Calibur*, which is by no means an easy task. The game really does have everything—stunning graphics, incredible depth, tight control and a great cast of (ahem) hot looking characters. This is one title we can't wait to get our hands on.



#### **Eternal Darkness**

**Publisher** Nintendo • **Developer** Silicon Knights **Genre** Action/Adventure • **Available** Q2





treated to breathtaking visuals including a brilliant camera sweeping effect, which gives the illusion of full-motion video on the Nintendo 64. For example, if a player enters a room at the top of the screen, just as he/she steps forward, the camera immediately swoops downward in one fluid motion and shows the player from a different camera view. The effect is very convincing. Without a doubt, *Eternal Darkness* is probably one of the most visually intensive games ever crafted for the N64. From the incredibly rendered backgrounds to the fantastic dynamic lighting, *Eternal Darkness* makes for totally tasty eye-candy. Developer Silicon Knights is hoping to run the final version of the game in high resolution.



#### **Street Fighter EX2 Plus**

**Publisher** Capcom • **Developer** Arika **Genre** Fighting • **Available** March

Capcom has once again ventured into the land of 3D with the crew from *Street Fighter*. The first title in the EX series met with some mixed reviews both from the press and consumers. This new addition addresses some of the problems in the past, but in its current form is still lacking one key element: speed. Consumers who have grown used to the fast-paced fighters will have to slow down a bit to



fully enjoy what this game has to offer. Aside from that, the game is looking very strong. Even though the PlayStation is showing its age graphics wise, *Street Fighter EX2 Plus* makes a hearty effort to juice some serious 3D effects out of Sony's box. It offers several different modes of play, including the standard one player Arcade Mode, Versus Mode and Practice Mode, good for honing skills. A new gameplay element that has been added is the "Excel" feature. Excel uses energy that typically could only be depleted by using a power up move and can be used to gain temporary bursts of speed effective for doling out devastating combos. This game is shaping up quite nicely indeed.



#### **Triple Play 2001**

**Publisher** EA Sports • **Developer** TREY ARCH **Genre** Sports • **Available** March

EA Sports continues its long standing tradition of providing the best sports titles across the board with *Triple Play 2001*. As usual, the game has been licensed by the MLBPA, so everyone's favorite players are included with their real life stats. Exclusive features include the MLBPA Big League Challenge, which is set in Las Vegas' Cashman Field. Here, consumers will be able to pit the greats of today with

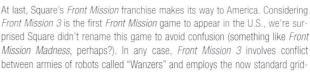


the heavy hitters of yesteryear. Another new feature is the Extreme Target Mode where players can try to take out targets during the Home Run Derby for an added challenge. The PC version of the title will support online play that features both ranked and unranked options, with all statistics being displayed through easports.net. The new "Face in the Game" feature allows players to place a digital picture of themselves and set the face to a player in the game! Consumers will even be able to create taunts that can be imported into the game to reflect the player's individual personality. With all the innovations being injected into this title, it will definitely be one to watch.



#### **Front Mission 3**

**Publisher** Square Electronic Arts • **Developer** Square **Genre** Strategy • **Available** spring





mapped, turn-based combat system. When a player comes into close proximity with an enemy, the game switches from its stubby grid patterned look to a superior *Final Fantasy VIII*-style presentation. Not surprisingly (hey, this is Square we're talking about), these battles contain some pretty spectacular effects. Square has pumped up *Front Mission's* gameplay with something called the "Double Feature Scenario," a function that lets the player select one of two entirely different plot perspectives. According to Square, *Front Mission 3* will contain more than 150 hours of gameplay. We believe it; a few of the missions we've played through have lasted several hours each!

# IMPORT REPORT



What's New from Overseas

Join us each month as we provide the latest information on import games which have yet to be published in the U.S.

Please keep in mind that—as always—products can be delayed due to development snags and release dates are subject to change.

by Jim Loftus

#### mini review

#### Shenmue

Publisher: Sega • Developer: Sega Genre: Action/Adventure • Available: Now

ega sunk more money into the development of this game than any other it has produced, and it shows. As of this

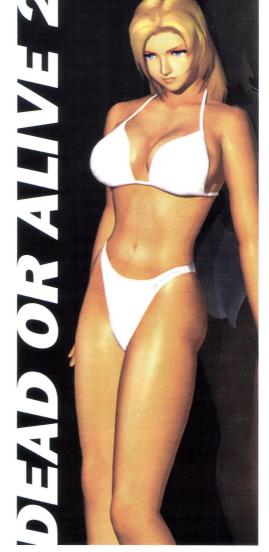
minute, nothing on console or PC can compare to the immense visual splendor that is *Shenmue*. The game—a four-disc set—is an amalgam of exploration, action and fight-

ing game elements. The sheer size and scope of *Shenmue*'s gameplay world is so vast it's almost unthinkable. This is the first time a videogame world actually comes close to mimicking the real world, right down to the tiniest detail. From quiet neighborhoods to noisy shopping districts, *Shenmue*'s world is teeming with life. Citizens go about their daily routines as each day slowly turns to night. Ryo, the main character of the game, can search his sur-



roundings and converse with hundreds of in-game characters. Other activities include shopping, gambling, trav-

eling, riding vehicles, obtaining employment and even playing arcade games. Ryo must unravel the mystery behind his father's death. *Shenmue* is an epic masterpiece that will long be remembered for setting a new benchmark for action/adventure games. Be aware that this game relies heavily on dialogue and can become frustrating for players who do not have at least a basic grasp of the Japanese language.









#### **PlayStation2**

Much to the anticipation of gamers worldwide, Sony remains on track for the official launch of its all-new game system in Japan on March 4. Rest assured, *GameWEEK* will be there as the grand event unfolds.

<b>play</b>	st	atio	o <mark>n</mark>		
Game	Publisher	Release Date	Came	Publisher	Release Date
Beat Mania 4th Mix: The beat goes on	Konami	NOW	Dragon Valor	Namco	NOW
Biohazard Gun Survivor	Capcom	January 20	Gunpey	Bandai	NOW
Breath of Fire IV	Capcom	Q1	Legend of Dragoon	SCE	NOW
Chrono Trigger	Square	NOW	Parasite Eve 2	Square	NOW
Chrono Cross	Square	NOW	Pop n' Music 3 Append Disc	Konami	February 10
Countdown Vampires	Bandai	NOW	Samurai Spirits the New Chapter: Blade	SNK	NOW
Dance Dance Rev.			SD Gundam Generation Zero	Bandai	NOW
2nd Mix Club Ver. Vol. 1	Konami	NOW	Seiken Densetsu: Legend of Mana	Square	NOW
Dance Dance Rev.			Tales of Eternia	Namco	March
2nd Mix Club Ver. Vol. 2	Konami	NOW	Tokimeki Memorial 2	Konami	NOW
Dew Prism	Square	NOW			
Digimon Card Battle Adventure	Bandai	NOW			
Dragon Quest VII: Warriors from Eden	Enix	February			

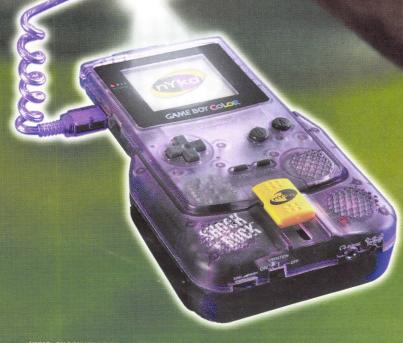
p I a	aysta	ti	<b>o m 2</b> On Sa	le March 4, 200	10 in Japan
Game	Publisher	Release Date	Game	Publisher	Release Date
500 GP	Namco	T.B.A.	Gran Turismo 2000	SCEA	spring
Armored Core 2	From Software	summer	Oni Musha: The Demon Warrior	Capcom	summer
Bouncer, The	Square	T.B.A.	Ridge Racer V	Namco	March 4
Dark Cloud	SCEA	winter	Sky Surfer	Idea Factory	March 4
Drummania	Konami	March 4	Tekken Tag Tournament	Namco	March 4
Eternal Ring	From Software	March 4	X-Fire	EA/Square	spring
EverGrace	From Software	spring			

# Came Publisher Release Date Came Publisher Release Date Castlevania 64 II Konarni NOW Custom Robo Nintendo NOW Excitebike 64 Nintendo February Kirby 64 Nintendo March

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Game	Publisher	Release Date	Game	Publisher	Release Date
Berserk	Ascii	NOW	Power Stone 2	Capcom	March
Biohazard 2: Value Plus	Capcom	NOW	Rent-A-Hero No. 1	Sega	Q1
Biohazard: Code Veronica	Capcom	January	Roommania #203	Sega	January 27
Carrier	Jaleco	February 24	Sakura Wars 1	Sega	Q2
Chu Chu Rocket (online game)	Sega	NOW	Sega GT: Homologation Special	Sega	February 24
Columns 2	Sega	NOW	Shenmue Chapter 1: Yokosuka	Sega	NOW
Crazy Taxi	Sega	January 27	Space Channel 5	Sega	NOW
D2	Sega	NOW	Spawn: In the Demon's Hand	Capcom	Q1
Dead or Alive 2	Tecmo	February	Street Fighter III: W Impact	Capcom	NOW
Dee Dee Planet (online game)	Sega	February 24	Super Runabout	Climax	Q1
Densha de Go! 2 3000	Taito	January 20	Tokyo Bus Guide	Forty-Five	NOW
Evolution 2	Sega	NOW	Undercover 2025 A.D. Kei	Pulse	January 27
Godzilla Generations: Maximum Impact	Sega	NOW	Vermilion Desert	Riverhill Soft	NOW
Jet Coaster Dream	Bottom Up	NOW	Virtua Cop 2	Sega	March
Jet Set Radio	Sega	Q1	Virtua On 2: Oratorio Tangram	Sega	NOW
Maken X	Atlus	NOW	World Series '99	Sega	Q1
Pop n' Music 3 Append Disc	Konami	February 10			

# NYKO's New Work alghit Eats the Competition Alive

Have You Tasted Qur Rew Game Boy Golor Line?





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From the Publishers of GameWEEK

# RELEASE SCHEDULE

<b>m</b>	a c i	n t	. 0	s h			
Game	Manuf./Publisher	Pre-Book Date	Release Date	Game	Manuf./Publisher	Pre-Book Date	Release Date
Alien vs. Predator	Fox Interactive	TBA	Q1	Heretic II	Logicware	TBA	Q4
Alpha Centauri	EA	1/00	2/00	Hoyle Casino 2000	Sierra	TBA	Q4
Asteroids '98	MacSoft/GT	TBA	Q4	Interstate '76	Logicware	TBA	Q1
Battlezone	Logicware	TBA	Q2	Madden NFL 2000	Aspyr	TBA	Q4
Caesar 3	Sierra	TBA	Q4	Neverwinter Nights	Bioware	TBA	Q2
Civ: Call to Power	MacSoft	TBA	Q4	Nocturne	G.O.D.	TBA	Q1
Deer Avenger II	Sim. & Schust.	TBA	Q4	Oni	Bungie	TBA	Q4
Diablo II	Blizzard	TBA	Q2	Quake III: Arena	id Software	TBA	Q4
Driver	GT Interactive	TBA	Q2	Shadowbane	Wolfpack	TBA	Q2
Half Life	Sierra Studios	TBA	Q4	Silver	Infogrames	TBA	Q3
Heart of Darkness	Infogrames	TBA	Q4	Starsiege: Tribes 2	Dynamix	TBA	Q3
Heavy Metal FAKK2	G.O.D	TBA	Q4	Warcraft III	Blizzard Ent.	TBA	Q3

A p l	av	s t	at	ion			
Game	Manuf./Publisher	Pre-Book Date		Game	Manuf./Publisher	Pre-Book Date	Release Da
Action Man	Hasbro	TBA	Q2	Marvel's X-Men	Activision	TBA	Q
All-Star Tennis	Ubi Soft	12/99	1/00	Marvel vs. Capcom		TBA	Q
Alone in the Dark 4		TBA	Q4	Messiah	Interplay	TBA	Q
Alundra II	Activision	TBA	Q2	MK: Special Forces	Midway	TBA	Q
Army Men: S.H.	3D0	TBA	1/20	Moppet Monster	Sunsoft	11/99	Q
Barbie Super Sports		12/99	1/22	NBA Live 2001	EA Sports	TBA	Q
Batman: New Adv.	Ubi Soft	TBA	Q2	NFL GameDay 2001		8/00	9/0
Balders Gate	Interplay	TBA	4/00	NASCAR Rumble	Electronic Arts		
Blaster Master Again			Q1	Need For Speed 5			2/0
Broken Sword 2	Crave	11/99			Electronic Arts		3/2
Carnivale	Vatical		Q1	PGA European Golf	Infogrames	1/00	2/0
Carmegeddon 2		TBA TBA	6/00	Paperboy	Midway	TBA	3/1
CatDog	Interlplay Hasbro	TBA	3/20	Planet of the Apes	Fox Interactive	IBA	Q
Chocobo Dungeon 2		TBA	3/00	Polaris	M. C. I	TDA	- 10
	SCEA SCEA		Q1	Snocross 2000	Vatical	TBA	5/0
Colin McRae Rally		TBA	2/00		Mindscape	TBA	Q
Colony Wars: R.S.	Psygnosis	TBA	3/16	Q*Bert 3D	Hasbro	11/99	12/1
Countdown: Vampires		TBA	3/20	Railroad Tycoon II	Take 2	TBA	1/2
Crusaders of M&M	3D0	TBA	1/20	Rainbow Six	Red Storm	TBA	C
Danger Girl	THQ	12/99	1/00	Reel Fishing 2	Natsume	TBA	2/1
Darkstone	Take 2	TBA	3/16	Roadsters	Titus	TBA	1/2
Die Hard Trilogy 2	Fox Interactive		1/00	Road Rash Jailbreak	EA	TBA	Q
CW:Hardcore Rev.		TBA	2/18	Rugby 2000	EA	TBA	3/2
agle One	Infogrames	TBA	Q1	SaGa Frontier 2	Square	TBA	2/0
Elmo in Grouchland	Mindscape	12/99	1/00	Shao Lin	THQ	TBA	1/0
SPN NBA Tonight	Konami	12/99	1/19	Silent Bomber	Bandai	TBA	Q
Evil Dead	THQ	TBA	Q3	Sim Theme Park	Maxis	TBA	3/0
Extreme Hockey	EA	TBA	3/22	Spec Ops 2	Take 2	TBA	2/1
amily Game Pack 2	3D0	12/99	1/00	Spider-Man	Activision	TBA	Q
ear Effect	Eidos	12/99	2/25	S.W.: Jedi Battle	Lucas Arts	TBA	
Flintstones Bowling	SouthPeak	11/99	1/20	Street Figter EX2P	Capcom	TBA	3/0
Galerians	Crave	TBA	Q1	Street Sk8er 2	EA	TBA	3/0
Gauntlet 3D	Midway	TBA	3/22	Striker Pro 2000	Infogrames	1/00	
Hot Shots Golf 2	SCEA	TBA	3/00	Superbike 2000	EA	12/99	2/0
ndiana Jones	Lucas Arts	TBA	1/00	Superman	Titus	12/99	1/2
ron Soldier 3	Kemco	1/00	2/00	Syphon Filter 2	989 Studios	TBA	Q
I. McGrath 2000	Acclaim	12/99	1/00		Interplay	12/99	
ackie Chan's Stunt.		1/00	2/00		- 1 /		1/0
eff Gordon's	wiiuway	1/00	2/00		Activision	TBA	Q1/0
	100	TDA	4 (0.0		Infogrames	TBA	Q
(S Racing loJo's Venture	ASC	TBA	1/00	T . D . D	Infogrames	TBA	Q
	Capcom	TBA	Q1	Test Drive Rally	Infogrames	TBA	Q
lugular Street Luge		TBA	Q1	Tiger Woods			
(-1 Grand Prix	Jaleco	TBA	1/16		EA Sports	12/99	1/0
inights of Carnage	THQ	TBA	Q4		, ,	TBA	Q
		TBA	Q4			TBA	Q
	LEGO Media	11/99	Q1	Tron Bonne	Capcom	TBA	2/1
		TBA	Q1		Eidos	TBA	2/2
		1/00	2/00	Wai-Wai Tennis 2	Sunsoft	TBA	1/0
	EA Sports	8/00	9/00	Wild, Wild West	SouthPeak	TBA	Q
Najor						TBA	Q:
eague Soccer	Konami	2/00	3/00			TBA	3/1

PC P	c g	a	m i n	g			
Game	Manuf./Publisher	Pre-Book [	Date Release Date	Came	Manuf./Publisher	Pre-Book D	Date Release Date
1602 A.D.	GT Interactive	12/99	1/00	Mad Traxx	Project 2	TBA	Q1
100 Years	0.1			Magic:			
Field & Str. 20,000 Leagues	Sierra SouthPeak	TBA TBA	Q1 1/00	The Gathering	MicroProse	TBA	Q1
Allegiance	Microsoft	TBA	1/00 Q1	Majesty May Payro	MicroProse	TBA	3/00
Amen	GT Interactive	TBA	3/21	Max Payne MDK 2	G.O.D.	TBA	Q2
Alone in the Dark 4		TBA	Q4	Metal Fatigue	Interplay Psygnosis	TBA 1/00	3/15 2/00
Atari Arcade Vol. 2	Hasbro	TBA	3/00	Might & Magic VIII	3D0	TBA	Q2
B-17 Flying Fortres		TBA	Q1	Mission: Impossible	Infogrames	TBA	Q1
Baldur's Gate II Best of	Interplay	TBA	Q2	Monopolization	Ubi Soft	1/00	2/00
Smart Games	Hasbro	12/99	1/25	Mortyr	I-Magic	TBA	Q2
Black & White	Electronic Arts		Q1	Motocross			
Buggin'	Infogrames	TBA	Q1	Madness 2	Microsoft	TBA	Q2
Blade	Infogrames	TBA	Q1	NASCAR 2000 Need For Speed 5	Electronic Arts		3/00
Blaze and Blade	SouthPeak	TBA	Q1	Neverwinter Nights	Interplay	TBA	Q1
Boarder Zone Breakneck	Infogrames	TBA	Q2	Operational A.O.W. 2		TBA	2/00
Brunswick	SouthPeak	TBA	Q1	PBA Bowling 2	Bethesda	TBA	1/00
F.S. Bowling	THQ	TBA	Q4	PoR: Ruins of Myth	Mindscape	TBA	Q4
Commanche 4	Nova Logic	TBA	2/28	Reach for the Stars	Mindscape	TBA	3/30
Code Name Eagle	Talonsoft	12/99	2/26	Relic Hunter	Octagon	TBA	Q4
C & C: Firestorm	Westwood	12/99	1/00	Rent-A-Hero	SouthPeak	TBA	Q2
Croc 2	Fox Interactive		4/15	Risk II Rising Sun	Hasbro Talonsoft	TBA 12/99	2/00 1/00
Daikatana Dark Reign	Eidos Activision	TBA TBA	Q4	Road to Moscow	I-magic	TBA	3/00
Dawn of War	SouthPeak	12/99	Q4 1/00	Rune	G.O.D.	TBA	4/00
Diablo II	Blizzard	11/99		Shadow Company 2		TBA	Q3
Die Hard Trilogy 2	Fox Interactive		~ '	Shogun: Total War	Electronic Arts		3/00
Dragon	Microsoft	TBA	Q1	Silent Hunter 2	Mindscape	TBA	2/28
Dragon's Lair 3D	Blue Byte	TBA	Q4	Skip Barber Racing	Bethesda	12/99	Q1
Duke	OT laterestics	TDA	0.4	Soldier of Fortune	Activision	TBA	Q1
Nukem Forever  Dukes of Hazzard	GT Interactive SouthPeak	TBA TBA			Microsoft	TBA	Q1
Dungeon Seige	Microsoft	TBA			Activision	TBA	3/00
Evolva	Interplay	TBA		Star Trek DS9:Fallen Star Trek	SIIII. & SCHUSL.	IBA	3/14
Extreme Freestyle	Head Games	TBA		Dominion Wars	Sim. & Schust.	TBA	Q4
Extreme					Interplay	TBA	3/16
Paintbrawl 2	Head Games	11/99	0.10.0	Star Trek			
F-18 Super Hornet Fading Suns: N.A.	Titus Ripcord	1/00 TBA			Interplay	TBA	Q2
Final Fantasy VIII	Square EA	12/99	1/00		Activision	TBA	3/15
Flash Point	Ubi Soft	TBA	0./00		LucasArts	TBA	Q4
Flinstones Bowling	SouthPeak	TBA	01.00		LucasArts EA	TBA TBA	Q2
FLY! 2	G.O.D.	TBA	Q3		NovaLogic	1/00	2/00
F1 Championship	Electronic Arts	TBA	2/15		GT Interactive	11/99	Q1
Freestyle VS Matagrapa	Ciarra	10/00	1/00	Test Drive Cycles	Infogrames	TBA	Q1
XS Motocross Giants	Sierra Interplay	12/99 12/99	1/00	Test Drive Le Mans	Infogrames	TBA	Q1
Gromada		TBA	1/00	Test Drive Rally	Infogrames	TBA	Q1
Ground Control	Sierra	TBA	01		Active Prod.	TBA	Q2
Gulf War Operation	3D0	TBA	01		Cavedog	TBA	3/00
Gunship 3	MicroProse	TBA	.3/[]]]		Blue Byte Maxis	TBA TBA	2/00
Half-Life	0'	10/00			Sierra	TBA	Q2
Team Fortress H.D. Road to Sturgis	Sierra	12/99	1/00		Electronic Arts		3/25
Heavy Metal: FAKK2		TBA TBA	4/00		Sierra	TBA	Q2
Hired Guns		TBA	WI -	- ' '		TBA	1/15
Hidden & Dangerous		TBA	1/31		Talonsoft	TBA	2/20
IHRA Drag Racing	Bethesda	12/99	1/00			TBA	2/16
Icewind Dale		TBA	7,00		Eidos	11/99	Q1
Imperial Conquest		1/00		Vampire:	A . 1	TD:	
Jeremy McGrath 2K		TBA	2,20			TBA	3/29
Jumbo Jack KISS: Psycho Circus		TBA TBA	-			TBA TBA	3/00 Q4
		TBA				TBA	2/00
LEGO Land		TBA				TBA	Q2
L.O. Blademasters		TBA	-			TBA	3/15
Liath	Project 2	TBA	Q1 )	X: Beyond Frontier	Southpeak	TBA	3/00

#### nintendo 40 Winks GT Interactive TBA PGA European Battlezone 64 Q1 Tour Golf Infogrames 1/00 2/00 Blues Brothers 2000 Titus Q1 Pokémon Stadium Nintendo TBA 3/00 TBA Q1 Polaris Big Mountain 2000 SothPeal 02 SnoCross 2000 Vatical Caesar's Palace TRA Rat Attack Mindscape 2/00 Carmageddon 2 Interplay TBA Cyber Tiger Ridge Racer 64 Nintendo Q4 Daikatana 64 Kemco TBA Shadowgate Rising Die Hard 64 Fox Interact Sim City 64 Nintendo TBA TBA Q1 Ubi Soft Spider-Man Donald Duck 11/99 4/11 StarCraft Nintendo ECW Hardcore Rev. Acclaim Eternal Darkness Q1 Star Wars: Episode 1 Nintendo TBA Q1 Excitebike 64 Nintendo TBA Q1 SuperCross Circuit 2K EA Sports F1 World Grand Prix 2 Video System 12/99 1/00 Super Grand Theft Auto Mario Adventure Nintendo Rockstar TBA Q1 12/99 2/16 Harrier 2001 Tarzan Activision Video System TBA Q4 Hercules Titus TBA Q1 Taz Express Infogrames TBA Q1 Test Drive Rally TBA Q1 Hydro Thunder Midway Infogrames Tiny Tank J. McGrath 2000 Acclaim TBA Q1 Crave 11/99 Q1 Tony Hawk's Kirby's Dreamland Nintendo TBA Activision TBA 3/30 L.T. Duck Dodgers Infogrames Pro Skater L.T. Space Race Infogrames 2/00 Twelve Tales TBA Rare TRA Conker 64 L.T. Taz Express Infogrames Nintendo TBA Q1 Vigilant 8: Mario Artist Nintendo TBA 1/18 2nd Offense Activision Mario Party 2 Q1 TRA 3/30 Ubi Soft TBA Marvel's X-Men Activision Wildwaters Mickey Speedway USA Nintendo Q4 World League 3/00 Soccer 2K SouthPeak Q1 Mortal Kombat: S.F. Midway Mini Racers Nintendo 02 Worms: ArmageddonInfogrames Q1 TBA NHL Blades of Steel Konmai X-Men Xena: Nightmare TRA 01 Talisman of Fate Titus TBA Q1 Creatures 2 Activision Ogre Battle 3 Atlus TBA Q1 Young Olympians Sapphire TBA Q2 4/11 Q2 Perfect Dark Nintendo/Rare 3/00 Zelda: Gaiden Nintendo

stra	tegv	and	game	guide	95
Product Title	Publisher	EST Release Date	Product Title	Publisher	EST Release Date
Alien Resurrection	Prima Publishing	1/2000	Perfect Dark Official Guide	Prima Publishing	4/00
Castlevania Resurrection	Prima Publishing	2/2000	Planet of the Apes	Prima Publishing	1/2000
Castlevania Special Edition	Prima Publishing	1/00_	Pokémon Stadium Guide	Nintendo Power	3/2000
Chocobo's Dungeon 2	BradyGAMES	1/00	Pokémon Stadium Official	Prima Publishing	3/2000
Final Fantasy VIII	BradyGAMES	1/00_	Road Rash Official Guide	Prima Publishing	1/00
GBC Secret Codes	BradyGAMES	1/00	SF Alpha 3	BradyGAMES	1/00
Nightmare Creatures 2 HB	BradyGAMES	2/00	SaGa Frontier 2	BradyGAMES	2/00
Road Rash Official Guide	Prima Publishing	1/2000	Star Trek: Armada	BradyGAMES	3/00
Perfect Dark Player's Guide	Nintendo Power	4/00	Tron Bonne HB Guide	Prima Publishing	2/2000
Perfect Dark Official SG	BradyGAMES	4/00			

#### **Posting/Contact Information:**

Manufacturers: If you have found that your company's products are improperly listed, are not listed, or are in need of updating, please ask your sales or PR department to send all relevant information to CyberActive Media Group, Inc., GameWEEK, 64 Danbury Road, Wilton, CT. 06897-4406 USA or fax your weekly updates to 203.761.6184. Questions regarding this section may be directed to Joel Easley at 203.761.6185, joel@gameweek.com. Media: Permission to reprint GameWEEK Release Schedule in consumer-oriented enthusiast publications or mass media not dealing primarily in the interactive entertainment industry is granted provided appropriate credit is given.

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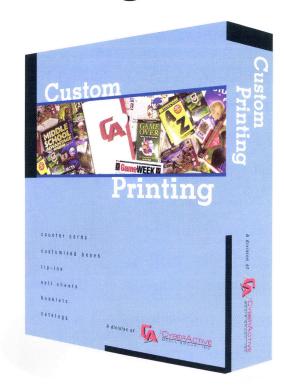
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#### info

# RELEASE SCHEDULE

(a), (d)	' <b>e</b> a			st			
Game	Manuf./Publisher	Pre-Book Date		Game	Manuf./Publisher	Pre-Book Date	Release Date
Alone in the Dark 4	Accolade	TBA	Q4	Metropolis Street Racer	Sega	TBA	Q2
Berserk	Agetec	TBA	Q1	Microsoft			
Baldur's Gate	Sega	TBA	Q4_	Combat Flight	Konami	11/99	Q1
Boarder Zone	Infogrames	TBA	Q2	NBA 2K1	Sega	TBA	Q4
Carrier	Jaleco	TBA	Q1_	NFL 2K1	Sega	TBA	Q4
Castlevania:				NHL 2K	Sega	TBA	Q1
Resurrection	Konami	TBA	Q2	Phantasy Star Online	e Sega	TBA	Q4
Chu Chu Rocket	Sega	TBA	Q2	Plasma Sword	Capcom	TBA	2/00
Climax Landers	Sega	TBA	Q1_	Quake III Arena	Activision	TBA	Q4
Crazy Taxi	Sega	TBA	2/00	Rainbow Six	Majesco	1/00	2/00
D2	Sega	TBA	Q3	Rayman 2	Ubi Soft	TBA	Q1
Dead or Alive 2	Tecmo	TBA	3/00	Renegade Racing	Interplay	TBA	Q2
Draconus:				Resident Evil:			
Cult of the Wyrm	Crave	TBA	Q1	Code Veronica	Capcom	TBA	3/00
Ecco: Defender				Roadsters 2000	Titus	11/99	Q1
of the Future	Sega	TBA	Q1	Seaman	Sega	TBA	Q1
Eternal Arcadia	Sega	TBA	Q3	Sega GT	Sega	TBA	Q2
F1 World Grand Prix	Video Systems	11/99	Q1	Seven Mansions	Koei	TBA	Q4
F355 Challenge	Sega	TBA	Q2	Shenmue Chapter 1	Sega	TBA	Q4
Felony Pursuit	THQ	TBA	Q2	Silver	Infogrames	TBA	Q3
Floigan Brothers	Sega	TBA	Q1	SNK vs Capcom	Capcom	TBA	TBA
Frame Gride	Sega	TBA	Q1	Sonic Adventure 2	Sega	TBA	TBA
Furballs	Bizarre Creations	TBA	Q1	Space Channel 5	Sega	TBA	Q2
Galleon	Interplay	TBA	Q1	Spawn: In the	9		- 42
Gauntlet Legends	Midway	TBA	Q2	Demon's Hand	Capcom	TBA	Q2
Giga Wing	Capcom	TBA	4/00	Star Trek:			
Grand Theft Auto 2	Rockstar	TBA	Q1	New Worlds	Interplay	TBA	Q2
Grandia 2	Sega	TBA	Q3	Street Fighter III:	merpiay	15/1	Q.L.
Half-Life	Sega	TBA	Q4	Double Impact	Capcom	TBA	4/00
Hidden & Dangerous		TBA	Q1	Street Fighter Alpha 3	Capcom	TBA	2/00
J. McGrath				Striker Pro 2000	Infogrames	1/00	2/00
Supercross 2000	Acclaim	TBA	Q1	Tech Romancer	Capcom	TBA	3/00
Jet Set Radio	Sega	TBA	Q2	Toy Story 2	Activision	TBA	Q1
JoJo's Bizarre Adventure	Capcom	TBA	2/00	Virtual On:			<u> </u>
Legacy of Kain:	- In a service		2,00	Oratorio Tangram	Sega	TBA	Q4
Soul Reaver	Fidos	TBA	Q1	Virtua Striker 2	Sega	TBA	Q1
Maken X	Sega	TBA	Q1	W.S. Baseball	Sega	TBA	Q2
MDK 2	Interplay	TBA	Q1	Zombie Revenge	Sega	TBA	1/00
	- Proj		۵,		oogu	10/1	1700

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COLOR 2	m	e b	O V	COL	o r		
Game	Manuf./Publisher	Pre-Book Date	Release Date	Came	Manuf./Publisher	Pre-Book Date	Release Da
2000-1 Tunes	Infogrames	1/00	2/00	NBA			
Alice in Wonderland	Nintendo	TBA	3/00	Courtside 3 on 3	Nintendo	11/99	12/9
All-Star Tennis 99	Ubi Soft	11/99	1/00	NBA In the Zone 2K	Konami	11/99	3/0
Armada S.W.	Metro 3D	TBA	1/00	NBA Showtime	Midway	10/99	1/00
Army Men	3D0	11/99	1/00	NHL Blades/Steel 2	Konami	10/99	2/00
Azure Dreams	Konami	10/99	1/00	Pokémon Card	Nintendo	1/00	2/00
BattleTanx	3D0	11/99	1/00	Pokemon Gold/Silve	r Nintendo	TBA	Q4
Bionic Commando	Nintendo	12/99	1/00	Polaris SnoCross 2K	Vatical	12/99	1/00
Blaster Master 2	Sunsoft	11/99	1/00	Puma			#FEEE
Bugs Bunny 4	Vatical	TBA	1/00	Street Soccer 2	Sunsoft	TBA	Q
Brunswick ProPool	Vatical	TBA	1/00	Punchi Carat	Tommo	TBA	1/00
Carnivale	Vatical	TBA	1/00	Quest RPG	Sunsoft	TBA	2/00
Crystalis 2	Nintendo	2/99	3/00	Rainbow Six	SouthPeak	12/99	1/00
Daikatana	Kemco	TBA	Q1	Rally Racing	Konami	1/00	2/00
Dark Angel	Metro 3D	TBA	2/00	Rayman	Ubi Soft	1/00	2/00
Dogz	Mindscape	11/99	12/99	Resident Evil	Capcom	12/99	1/00
Deer Hunter	Vatical	TBA	12/99	San Francisco Rush	Midway	TBA	Q2 00
Dragon Warrior M.	Eidos	TBA	1/00	Shadow Man	Acclaim	11/99	1/00
Earthworm Jim	Crave	11/99	12/99	Snocross 2000	Vatical	TBA	Q1
ECW Hardcore Rev.	Acclaim	TBA	2/00	Street Fighter Alpha	Capcom	10/99	2/00
Frisbee Golf	Vatical	TBA	2/00	Test Drive Cycles	Infogrames	TBA	2/00
Golf King	Crave	10/99	2/00	The Cage	Metro 3D	TBA	2/00
Inter. Track and Field	Konami	11/99	1/00	Thrasher	Rockstar	TBA	3/00
Jack Nicklaus Golf	Vatical	TBA	2/00	Tiger Woods Golf	THQ	TBA	1/00
Jimmy Whit's Cue Ball	Vatical	2/00	3/00	Top Gear Pocket2	Vatical	TBA	2/00
Konami Rally	Konami	TBA	2/00	Urban Chaos	Eidos	11/99	Q1
Lord Baniff's Deceit	Vatical	TBA	1/00	VR Powerboat	Vatical	3/00	4/00
Matchbox C.C. Zone	Mattel	TBA	Q1	WCW Mayhem	EA	TBA	3/00
Micro Machines: TT	THQ	TBA	1/00	Wicked Surfing	Interplay	11/99	2/00
Mission: Impossible	Infogrames	11/99	2/00	Worms Armageddon	Infogrames	11/99	1/00
Muppets	Take 2	TBA	1/00	Zelda: Fruit/M.T.	Nintendo	TBA	Q3 00



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Check out all the latest lists in the January 17th issue of GameWEEK

Source: NPD Interactive Entertainment Service 516.625.2345

	Top 20 Best Selling Interactive Software Titles Ranked on Units Sold • December 19-December 25, 1999							
LAST WEEK'S RANK	RANK	TITLE/PLATFORM	PUBLISHER	DATE	AVERAGE RETAIL PRICE			
1	1	Donkey Kong 64/N64	Nintendo of America	NOV '99	\$60			
19	2	Gran Turismo 2/PSX	Sony Computer Ent.	DEC '99	\$40			
2	3	Who Wants to be A Millionaire/(CD W95/WNT)	Disney Interactive	NOV '99	\$19			
**	4	Pokémon Yellow/Game Boy	Nintendo of America	OCT '99	\$28			
9	5	<b>Tomorrow Never Dies 007/PSX</b>	<b>Electronic Arts</b>	NOV '99	\$41			
5	6	Tony Hawks Pro Skater/PSX	Activsion	SEP '99	\$42			
12	7	NBA Live 2000/PSX	<b>Electronic Arts</b>	NOV '99	\$41			
11	8	Gran Turismo Racing/PSX	Sony Computer Ent.	MAY '98	\$19			
15	9	Frogger/PSX	Hasbro Interacive	OCT '97	\$18			
7	10	Spyro the Dragon/PSX	Sony Computer Ent.	SEP '98	\$19			
6	11	Pokémon Snap/N64	Nintendo of America	JUL '99	\$50			
10	12	Resident Evil 3: Nemesis/PSX	Capcom	NOV '99	\$50			
14	13	Crash Team Racing/PSX	Sony Computer Ent.	OCT '99	\$40			
13	14	Toy Story 2/PSX	Activsion	NOV '99	\$40			
20	15	Spyro Dragon 2: Rage/PSX	Sony Computer Ent.	NOV '99	\$40			
16	16	Crash Bandicoot Warp/PSX	Sony Computer Ent.	NOV '98	\$19			
**	17	Madden NFL 2000/PSX	<b>Electronic Arts</b>	AUG '99	\$40			
**	18	Driver/PSX	GT Interactive	JUN '99	\$38			
**	19	Super Smash Brothers/N64	Nintendo of America	APR '99	\$50			
18	20	Namco Museum 64/N64	Namco	NOV '99	\$30			

<sup>\*\*=</sup> Not in top 20 last week. Source: NPD Interactive Entertainment Service • 516.625.2345 The above top games information may not be reprinted or reproduced without written permission from GameWEEK, CyberActive Media Group and The NPD Group, Inc.

# **IARKET TRACKING REPORTS**

Information Based Upon Data Recorded December 19-December 25, 1999



<b>Top 10 Mac Titles</b>	•	Ranked on U	nits Sold
WEEK'S Rank rank title/platform	PUBLISHER	RELEASE DATE	AVERAGE Retail price
11 HALF-LIFE OPPOSING FORCE	SIERRA ON-LINE	NOV '99	\$40
32MONOPOLY MULTIMEDIA	HASBRO INTERACTIVE.	NOV '96	\$10
23SCRABBLE DLX	HASBRO INTERACTIVE	***	\$27
94SW EPISODE I: RACER	LUCASARTS ENT	JUL '99	\$40
55KIDS ARCADE PACK	MACSOFT	MAY '97	\$10
66SIMCITY 3000	MAXIS	JUL '99	\$49
47RAINBOW SIX	MACSOFT	DEC '99	\$49
88FLY!	GATHERING OF DEV	SEP '99	\$40
79MADDEN NFL 2000	ASPYR MEDIA	NOV '99	\$48
1010TOMB RAIDER 3		0CT '99	\$48



Ranked on Units Sold

LAST WEEK'S					AVERAGE
RANK	RANK	TITLE/PLATFORM	PUBLISHER	RELEASE DATE	
1	.1	CONTROLLER/PSX	SONY COMPUTER ENT	SEP '95	\$10
3	2	RFU ADAPTOR/PSX	INTERACT ACCES	JUN '97	\$13
6	3	RFU ADAPTOR/N64	INTERACT ACCES	SEP '96	\$11
7	4	RF ADAPTOR 2/PSX	SONY COMPUTER ENT	MAY '97	\$16
2	5	MEMORY CARD VALUE PK/PSX	INTERACT ACCES	DEC '95	\$10
5	6	MEMORY CARD BLUE/PSX	ONY COMPUTER ENT	JUN '98	\$15
4	7	BLUE DUAL SH CONTROL/PSX	SONY COMPUTER ENT	MAR '99	\$30
11	8	CONTROL PAD/DC	SEGA OF AMERICA	SEP '99	\$30
10	9	DUAL SHOCK CONTROLLER/PSX	SONY COMPUTER ENT	APR '98	\$29
**	10	MEMORY CARD 2X/PSX	INTERACT ACCES	JUN '98	\$15
		D Last Week	orross 516 625 2345		

#### **Top 10 Portable Software Titles**

Ranked on Units Sold

WEEK'S Rank	RANK	TITLE/PLATFORM	PUBLISHER	RELEASE DATE	AVERAGE RETAIL PRICE
**	1	POKÉMON YELLOW/GBOY	NINTENDO OF AMERICA	0CT '99	\$28
1	2	POKÉMON RED/GBOY	NINTENDO OF AMERICA	SEP '98	\$25
4	3	SUPER MARIO BROS. DLX/GBC	NINTENDO OF AMERICA	MAY '99	\$28
2	4	POKÉMON BLUE/GBOY	NINTENDO OF AMERICA	SEP '98	\$26
3	5	POKÉMON PINBALL/GBC	NINTENDO OF AMERICA	JUN '99	\$29
**	6	GAME & WATCH GALLERY3/GBC .	NINTENDO OF AMERICA	DEC '99	\$26
9	7	PAC-MAN/GBC	NAMCO	AUG '99	\$27
7	8	RUGRATS: TIME TRAVELER/GBC	THQ	OCT '99	\$28
6	9	TOY STORY 2/GBC	THQ	NOV '99	\$27
**	10	MS PAC-MAN	NAMCO/GBC	NOV '99	\$27
**Not I	Ton 1/	1 Last Week			

Source: NPD TRSTS Video Games Service • Mary Ann Porreca 516.625.2345



#### Top 10 PlayStation Titles Ranked on Units Sold

LAST WEEK'S					AVERAGE
RANK	RANK	TITLE	PUBLISHER	RELEASE DATE	
**	.1	GRAN TURISMO 2	SONY COMPUTER ENT	DEC '99	\$40
3	.2	TOMORRW NEVER DIE 007	ELECTRONIC ARTS	99	\$41
1	.3	TONY HAWKS PRO SKATER	ACTIVISION	SEP '99	\$42
6	.4	NBA LIVE 2000	ELECTRONIC ARTS	NOV '99	\$41
5	.5	GRAN TURISMO RACING	SONY COMPUTER ENT	98	\$19
9	.6	FROGGER	HASBRO INTERACTIVE	97	\$18
2	.7	SPYRO THE DRAGON	SONY COMPUTER ENT	SEP '98	\$19
4	.8	RESIDENT EVIL 3:NEMES	CAPCOM	99	\$50
8	.9	CRASH TEAM RACING	SONY COMPUTER ENT	0CT '99	\$40
		TOY STORY 2	ACTIVISION	99	\$40
		o Last week RSTS Video Games Service • Mary Ann Po	orreca 516.625.2345		



#### Top 10 Nintendo 64 Titles Ranked on Units Sold

RANK	TITLE	PUBLISHER	RELEA	SE DATE	AVERAGE Retail Price
1	.DONKEY KONG 64	.NINTENDO OF AMERICA	.NOV	99	\$60
2	.POKÉMON SNAP	.NINTENDO OF AMERICA	.JUL '	99	\$50
3	.SUPER SMASH BROTHERS	.NINTENDO OF AMERICA	.APR	99	\$50
4	.NAMCO MUSEUM 64	.NAMCO	.NOV	99	\$30
5	.TOY STORY 2	.ACTIVISION	.NOV	99	\$50
.6	2000	.THQ	.NOV	99	\$59
.7	ARMY MEN SARGES HERO	.THE 3DO COMPANY	.SEP	99	\$50
.8	GLOVER	.HASBRO INTERACTIVE	.NOV	'98	\$13
.9	NFL BLITZ 2000	.MIDWAY HOME ENT	AUG	'99	\$51
		NINTENDO OF AMERICA	AUG	'97	\$40
	1	1DONKEY KONG 64	1DONKEY KONG 64	1DONKEY KONG 64	1DONKEY KONG 64NINTENDO OF AMERICANOV '99 2POKÉMON SNAPNINTENDO OF AMERICAJUL '99 3SUPER SMASH BROTHERSNINTENDO OF AMERICAAPR '99 4NAMCO MUSEUM 64NAMCONOV '99 5TOY STORY 2ACTIVISIONNOV '99 6WWF WRESTLEMANIA 2000THQNOV '99 7ARMY MEN SARGES HEROTHE 3DO COMPANYSEP '99 8GLOVERHASBRO INTERACTIVENOV '98 9NFL BLITZ 2000MIDWAY HOME ENTAUG '99 10GOLDENEYE 007NINTENDO OF AMERICAAUG '97 TOP 10 Last Week

#### **Top 10 Dreamcast Titles**

Ranked on Units Sold

LAST WEEK'S		AVERAGE
RANK RANK TITLE	PUBLISHER	RELEASE DATE RETAIL PRICE
11NFL 2K	SEGA OF AMERICA	SEP '99\$50
22NBA 2K	SEGA OF AMERICA	NOV '99\$50
33SONIC ADVENTURE	SEGA OF AMERICA	SEP '99\$50
44READY 2 RUMBLE BOXING	MIDWAY HOME ENT	SEP '99\$49
55SOUL CALIBUR	NAMCO	SEP '99\$46
**6TEST DRIVE 6	INFOGRAMES	DEC '99\$50
67WWF ATTITUDE	ACCLAIM ENT	NOV '99\$49
98HOUSE OF THE DEAD 2	SEGA OF AMERICA	SEP '99\$50
79EVOLUTION	UBI SOFT	DEC '99\$49
**10NFL BLITZ 2000	MIDWAY HOME ENT	SEP '99\$47
**Not In Top 10 Last Week		

# MARKET TRACKING REPORTS



#### **Top 20 PC Entertainment Titles**

Ranked on Items Introduced in 1999 Only • Ranked on Units Sold

LAST WEEK RANK	RANK	TITLE/PLATFORM	PUBLISHER	RELEASE Date	AVERAGE Retail Price
1	1	WHO WANTS TO BE MIL.?/(CD W95/WNT) .	DISNEY INTERACTIVE	NOV '99	\$19
4	2	POKÉMON STUDIO BLUE/(CD WIN)	THE LEARNING COMPANY	NOV '99	\$18
3	3	ROLLER COAST. TYCOON/(CD W95/W98)	HASBRO INTERACTIVE	MAR '99	\$30
5	4	POKÉMON STUDIO RED/(CD WIN)	THE LEARNING COMPANY	NOV '99	\$18
14	5	FROGGER/(CD W95)	HASBRO INTERACTIVE	NOV '97	\$18
8	6	AGE OF EMPIRES II/(CD W95/W98)	MICROSOFT	SEP '99	\$43
10	7	DEER HUNTER 3/(CD W95/WNT)	WIZARDWORKS	SEP '99	\$19
6	8	QUAKE 3 ARENA/(CD W95/WNT/W98)	ACTIVISION	DEC '99	\$48
7	9	BARBIE GOTTA GROOVE/(CD W95)	MATTEL	.SEP '99	\$31
16	10	FLIGHT SIMULATOR 2000/(CD W95/W98)	MICROSOFT	OCT '99	\$42
9	11	TOY STORY 2 ACTION GAME/(CD WIN)	DISNEY INTERACTIVE	.NOV '99	\$27
17	12	SIMCITY 3000/(CD W95/W98)	MAXIS	.JAN '99	\$38
12	13	BIG GAME HUNTER 3/(CD W95/W98)	HEADGAMES	.SEP '99	\$19
**	14	C&C: TIBERIAN SUN/(CD W95/W98)		.AUG '99	\$35
13	15	R.C. TYCOON: CORK./(CD W95/W98)	HASBRO INTERACTIVE	.NOV '99	\$19
11	16	SIM THEME PARK WORLD/(CD W95/W98)	ELECTRONIC ARTS	.NOV '99	\$39
18	17	RAINBOW SIX: GOLD PACK/(CD W95/W98)	RED STORM	.JUN '99	\$30
19	18	RAINBOW SIX: ROGUE/(CD W95/W98)	RED STORM	.SEP '99	\$45
15	19	WHEEL OF FORTUNE/(CD W95/W98)	HASBRO INTERACTIVE	.SEP '98	\$30
**	20	HALF-LIFE/(CD W95/WNT/W98)	SIERRA ON-LINE	.NOV '98	\$34

\*\*Not In Top 10 Last Week

Source: NPD TRSTS Video Games Service • Mary Ann Porreca 516.625.2345

#### **Top 30 Interactive Entertainment Software Publishers** Ranked on Units Sold

LAST WEEK	THIS WEEK	PUBLISHER
2	1	ELECTRONIC ARTS
1	2	NINTENDO OF AMERICA
3	3	SONY
4	4	HASBRO
5	5	ACTIVISION
6	6	HAVAS
7	7	MIDWAY HOME ENT.
9	8	THQ
8	9	MATTEL
10	10	NAMCO
11	11	GT INTERACTIVE
12	12	ACCLAIM ENT.
13	13	EIDOS INTERACTIVE
14	14	DISNEY INTERACTIVE
16	15	CAPCOM

LAST WEEK	THIS WEEK	PUBLISHER
15	16	MICROSOFT
17	17	SEGA OF AMERICA
18	18	INFOGRAMES
23	19	KONAMI OF AMERICA
20	20	LUCASARTS ENT.
21	21	THE 3DO COMPANY
22	22	RED STORM
25	23	INTERPLAY
24	24	FOX INTERACTIVE
27	25	UBI SOFT
28	26	TAKE 2 INTERACTIVE
29	27	SQUARE EA
26	28	MAJESCO
**	.29	CRAVE ENTERTAINMENT
30	.30	VIACOM

Source: NPD TRSTS Video Games Service • Mary Ann Porreca 516.625.2345

#### **Top 25 Best Selling Videogame Titles**

Ranked on Units Sold

	ogaine mues		Ranked on L	Inits Sold
LAST WEEK'S RANK RANK	TITLE/PLATFORM	PUBLISHER	RELEASE DATE	AVERAGE Retail Price
11	DONKEY KONG 64/N64	NINTENDO OF AMERICA	NOV '99	\$60
172	GRAN TURISMO 2/PSX	SONY COMPUTER ENT	DEC '99	\$40
**3	POKÉMON YELLOW/GBOY	NINTENDO OF AMERICA	0CT '99	\$28
74	TOM. NEVER DIES 007/PSX	ELECTRONIC ARTS	NOV '99	\$41
35	TONY HAWKS PRO SKATER/PSX	ACTIVISION	SEP '99	\$42
106	NBA LIVE 2000/PSX	ELECTRONIC ARTS	NOV '99	\$41
97	GRAN TURISMO RACING/PSX	SONY COMPUTER ENT	MAY '98	\$19
138	FROGGER/PSX	HASBRO INTERACTIVE	0CT '97	\$18
69	SPYRO THE DRAGON/PSX	SONY COMPUTER ENT	SEP '98	\$19
510	POKÉMON SNAP/N64	NINTENDO OF AMERICA	JUL '99	\$50
811	RESIDENT EVIL 3: NEMES/PSX	CAPCOM	NOV '99	\$50
1212	CRASH TEAM RACING/PSX	SONY COMPUTER ENT	0CT '99	\$40
1113	TOY STORY 2/PSX	ACTIVISION	NOV '99	\$40
1814	SPYRO DRAGON 2: RAGE/PSX	SONY COMPUTER ENT	NOV '99	\$40
1415	CRASH BANDICOOT WARP/PSX	SONY COMPUTER ENT.	NOV '98	\$19
2216	MADDEN NFL 2000/PSX	ELECTRONIC ARTS	AUG '99	\$40
**17	DRIVER/PSX	GT INTERACTIVE	JUN '99	\$38
218	POKÉMON RED/GBOY	NINTENDO OF AMERICA	SEP '98	\$25
1919	SUPER SMASH BROTHERS/N64	NINTENDO OF AMERICA	APR '99	\$50
1620	NAMCO MUSEUM 64/N64	NAMCO	99	\$30
2121	TOMB RAIDER: REV./PSX	EIDOS INTERACTIVE	99' VON	\$40
2422	RUGRATS/PSX	THQ	NOV '98	\$20
2323	SUPER MARIO BROS. DLX/GBC	NINTENDO OF AMERICA	MAY '99	\$28
**24	A BUGS LIFE/PSX	SONY COMPUTER ENT	NOV '98	\$19
2525	TWISTED METAL 4/PSX	989 STUDIOS	NOV '99	\$40

\*\*Not In Top 10 Last Week Source: NPD TRSTS Video Games Service • Mary Ann Porreca 516.625.2345



### WWW.FGN.COM



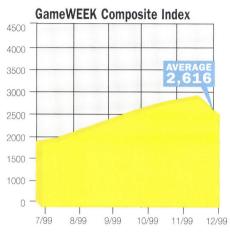
**#1 Source for the Net Generation Gamer.** 

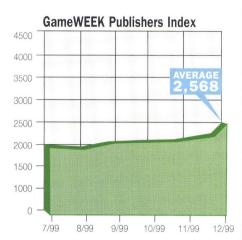
# STOCK INDEX

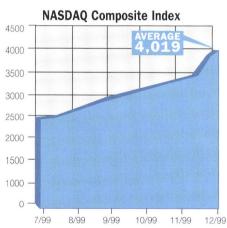
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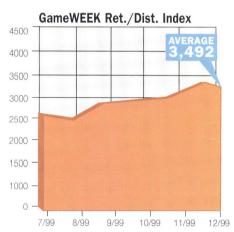
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**Index Comparisons** 









#### **Summary of Results**

Advances: 32 Declines: 29 Unchanged: 2

GAINERS	% CHANGE
Brilliant Digital Enmt Inc	50.00%
Sony Corp.	20.40%
Interactive Magic	12.50%
Best Buy	11.67%
CenterSpan	11.64%

LOSERS	% CHANGE
Cybershop Intl Inc	-19.27%
Digital River Inc	-17.87%
Amazon.Com Inc	-15.42%
eBay Inc	-12.03%
GT Interactive	-11.67%

INDEX COMPARISONS	12.23.99	12.31.99	NET CHANGE	% CHANGE
GameWEEK Composite Index	2363.98	2322.15	-41.83	-1.77
GameWEEK Publishers Index	2288.84	2210.94	-77.90	-3.40
GameWEEK Retailers/Distributors	3316.33	3449.42	133.09	4.01
NASDAQ Composite	3520.63	3620.24	99.61	2.83
Dow Jones Industrial Average	11286.18	11224.70	-61.48	-0.54
S&P 500 Stock Index	1433.05	1417.04	-16.01	-1.12
Russel 2000	464.58	464.58	0.00	0.00

Source: CNET Investor (investor.cnet.com) "This information is based on sources believed to be reliable, and while extensive efforts are made to assure" "its accuracy, no guarantees can be made. CNET Investor assumes no liability for any inaccuracies."

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PUBL	ISHERS AN	D MANUFA	CTURERS
			.505.889.62% 67.86%
NASDTDFX	3Dfx2	3.007.509	.169.817.17% -22.28%
			.849.092.83% 88.96%
			.195.131.20% -58.16%
			.1315.318.41% 37.64%
NASDMIGS	McGlen Internet Group 1	.000.50 4	.004.317.81%109.09%
			.6328.941.09%0.22%
NASDAAPL	Apple Computer118	.0032.0 <mark>028</mark> .5 103	.50 102.810.66%151.15%
			.633.9450.00%125.00%
			.0613.315.33% 35.67%
			.6927.065.66% -35.57%
			.5017.380.71% 15.83%
			.6951.003.20% 39.37%
			.1329.250.43%2.50%
NASDEIDSY	Eidos Interactive††† 10	.0015.0 <mark>085</mark> .688	.0083.005.68%416.73%
			.8184.000.96% 49.67%
NASDGTIS	GT Interactive	.121.6 <mark>6</mark> 1	.881.66 -11.67% -66.88%
AMEXHAS	Hasbro3	.0016.8714.718	.1318.944.48% -47.58%
NYSEHWP	Hewlett Packard118	.4363.3 <mark>734</mark> .1 112	.63 113.751.00% 66.51%
NYSEIBM	IBM139	.1880.8 <mark>725</mark> .6 108	.63 107.880.69% 17.02%
NASDINTC	Intel89	.5050.1239.483	.1382.310.98% 38.85%
			.75 <mark>1.</mark> 9712.50% <mark>-54.01%</mark>
			.344.697.91% -18.48%
			.882.942.17% 64.91%
			.5027.566.57%142.31%
NASDMVSN	Macrovision82	.5014.00238.767	.1374.0010.24%250.30%
NYSEMAT	Mattel Inc30	.3111.6819.912	.81
			.44 116.750.59% 68.36%
			.3823.946.98%117.61%
			.259.009.09% -49.83%
			.003.196.25% 92.45%
NYSESIII	S3 Inc12		.5611.569.47% 57.45%
NYSESNE	Sony Corp29!	.8765.5087.3 236	.50 284.7520.40%295.49%
			.5012.94 -10.78% 56.82%
			.6323.199.51% -17.19%
NASDCSCC	CenterSpan33	.629.7 <mark>5</mark> 29	.0032.3811.64%102.34%
			.3860.443.53% 64.32%
NASDVOXW	Voxware Inc		.971.036.45%6.45

#### RETAILERS AND DISTRIBUTORS

NASDAMZNAmazon.Com Inc113.0041.0090.0076.13 -15.42%	42.18%
NASDAMESAmes Stores48.8722.3727.0628.816.47%	
NYSEBKSBarnes & Noble48.0020.0616.621.0020.631.79%	
NYSEBBYBest Buy80.5029.5635.645.0050.2511.67%	
NASDBYNDBeyond.Com Corp41.317.21	
NASDCDNWCdnow lnc	-45.14%
NYSECCCircuit City53.8723.6873.942.2545.066.66%	80.48%
NYSECPUComp USA14.935.06	
NASDCOOLCyberian Outpost Inc40.007.62	-63.86%
NASDCYSPCybershop Intl Inc17.505.126.815.50 -19.27%	-51.65%
NASDDRIVDigital River Inc61.3718.2540.5633.31 -17.87%	6.16%
NASDEBAYeBay Inc234.0055.37 142.31 125.19 -12.03%	3.78%
NASDELBOElectronics Boutique26.3112.12	-11.66%
NASDFNCOFunco Inc24.6210.127.310.6311.195.29% -	-36.07%
NASDGGUYGood Guys11.002.759.069.312.76%	44.66%
NYSEKMK Mart Corp	34.29%
NYSEMAYMay Dept Stores45.3729.1813.131.0632.253.82%	19.88%
NASDNAVRNavarre21.935.566.445.75 -10.68% -	
NYSESSears53.1826.689.430.3830.380.00% -	28.53%
NYSESMEService Merchandise1.680.090.280.280.0%	
NASDSPLSStaples35.9316.4337.119.9420.754.08% -	
NYSETANTandy79.5020.3745.546.1349.196.64%1	
NASDTOPSTops Appliance2.930.400.560.50 -11.11% -	
NYSETOYToys R Us24.7513.0610.814.0014.312.23% -	15.50%
NYSEWMTWalmart70.2538.6259.167.3869.132.60%	

# INDUSTRY INFORMATION

Game Rental • Calendar of Events • Consumer Pubs

### **VIDTRAC's Top 25 Renting Games**

For the week ending December 26, 1999

Game Rank Label Title	Publisher	Street Date	Days In Release	List Price (Equiv.)	Weekly Turns (000)	Weekly Revenue (000)
1N64Donkey Kong 64	Nintendo of America	11/23/99	33	\$59.95	87.75	\$252.38
2N64WWF Wrestlemania 2000	THQ Inc	11/17/99	39	\$59.99	67.50	\$217.89
3N64Super Smash Bros	Nintendo of America	04/26/99	244	\$0.00	68.85	\$208.55
4N64Pokémon Snap	Nintendo of America	07/26/99	153	\$54.99	64.65	\$202.58
5PSXTomorrow Never Dies	Electronic Arts	11/10/99	46	\$39.99	59.55	\$182.48
6PSXResident Evil 3: Nemesis	Capcom	11/11/99	45	\$44.99	55.80	\$175.21
7N64Army Men Sarge's Heroes	3DO Games	09/29/99	88	\$59.99	54.75	\$172.20
8PSXDriver	GT Interactive	06/01/99	208	\$0.00	58.05	\$168.88
9PSXMedal Of Honor						
10PSXTwisted Metal 4	989 Studios	11/17/99	39	\$39.99	47.55	\$148.01
11PSXTony Hawk's Pro Skater	Activision	09/29/99	88	\$39.99	43.80	\$135.22
12N64Resident Evil 2						
13PSXTomb Raider 4: Last Revelation	Eidos Interactive	11/24/99	32	\$39.99	40.20	\$125.53
14N64NFL Blitz 2000	Midway	08/25/99	123	\$54.99	41.40	\$124.98
15N64GoldenEye 007	Nintendo of America	08/01/97	877	\$39.99	39.45	\$123.38
16PSXReady 2 Rumble Boxing						
17N64Mario Party	Nintendo of America	02/12/99	317	\$0.00	37.65	\$120.63
18N64Ready 2 Rumble Boxing	Midway	11/10/99 .	46	\$54.95	37.35	\$113.23
19N64Toy Story 2	Activision	11/17/99	39	\$49.99	35.85	\$112.74
20PSXNFL Blitz 2000	Midway	08/25/99 .	123	\$49.99	31.95	\$108.03
21N64Road Rash 64	THQ Inc.	09/22/99 .	95	\$54.99	33.30	\$105.62
22PSXNBA Live 2000	EA Sports	11/17/99 .	39	\$39.99	32.40 .	\$104.56
23PSXTom Clancy's Rainbow Six						
24PSXCrash Team Racing						
25PSXMadden NFL 2000	Electronic Arts	09/01/99 .	116	\$39.99	29.55 .	\$94.65

### **Consumer Publications**

An Express View of Software Rating from Leading Consumer Magazines and Websites

TIILE CANADA CONTRACTOR OF THE	PULLISHER/SYSTEM	MAGAZINE RANK	MAGAZINE RANK	MAGAZINE RANK
Rocket	Ubi Soft, N64	Videogames.com7.6/10	Ign64.com9.0/10	Gamecenter.com8/10
Boombots	South Peak, PSX	Videogames.com1.9/10	IgnPSX.com3.5/10	Gamecenter.com7/10
Quarterback Club 2000	Acclaim, DC	Igndc.com2.0/10	Videogames.com2.4/10	Daily Radar2/4
Planescape: Torment	Interplay, PC	Gamecenter.com8/10	Gamespot.com9.0/10	IgnPC.com9.2/10
Tomb Raider: LR	Eidos, PSX	Videogames.com6.0/10	Game Informer8/10	Coremagazine.comB+
Odium	Monolith, PC	Gamespot.com5.9/10	Ant.com80%	IgnPC.com7.0/10
V8: 2nd Offense	Activision, PSX	Videogames.com7.5/10	Game Informer7.75/10	IgnPSX.com8.2/10
MTV Music Generator	Codemasters, PSX	Videogames.com7.0/10	Game Informer7.25/10	Daily Radar4/4

# Calendar of Events

#### **February**

13-17 International Toy Fair
Javits Convention
Center & Showroom Locations
New York, NY
www.toy-tma.org

**14-18** Milia Cannes, France www.milia.com

#### March

**8-12** Game Executive/
Game Developer's Conference
San Jose, CA
www.gdconf.com

#### **April**

5-7 Spring Internet World Los Angeles, CA www.events.internet.com

**17-20** Comdex Chicago, IL www.comdex.com

#### May

**11-13** E3 Los Angeles, CA www.e3expo.com

#### June

**13-15** Licensing Expo International NYC, NY www.licensing.org

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# **Internet Changes Game Publishing**

Online wheeling and dealing brings new business model blood into business

By Paul Palumbo

he recent spate of online deal making involving major publishers like Electronic Arts, Hasbro and Midway Games illustrates the power of the Internet to expand the scope of everyone's business models with distribution opportunities simply not available through traditional retail channels. While business models for online games are still in flux. it's clear that promotion is the scarcity on the Internet. And, these deals all involve a balance of established brands lashed together with distribution and promotional muscle. Whatever the eventual business models online, those two ingredients must be there, and the major publishers recognize that fact.

Industry leader EA's broad initiatives in networked gaming, for example, are sure-footed and surgical and really point the way toward what the industry's new economic paradigm online might look like. The Internet is a medium of media, and it's also a medium of multiple business models. Exploiting the value of brands and properties in interactive networked media means making products accessible to gamers and consumers wherever and whenever they want it. Television is learning that lesson from the Internet, too.

EA's deals involve online extensions of classic game properties, employee stock options, access to additional capital through and Internet-related tracking stock, syndication, acquisition and partnership brokering and enabling network software. The nature of each of these deals is unique because it emphasizes ele-

ments of traditional media such as content syndication, but also newer forms of business model enhancement now available to publishers with network assets that utilize partners with specific technologies or expertise to trim overhead and pad the bottom line. EA's acquisition of Kesmai, for example, gives the company a proven developer of Internet exclusive content, as well as branded game and film properties from Fox Interactive.

Crucial to the success of any online venture is distribution clout, and EA got that in spades via Kesmai's relationship with AOL. That was a sweetheart deal waiting to happen, and picking off Kesmai made a lot of sense for EA. Fox had a gem in Kesmai, but didn't know it. The company was unable, or not interested in parlaying Kesmai's relationship with AOL into a deeper relationship that could have involved television cross promotion and other media.

EA's arrangement with AOL is a five-year exclusive worth \$81 million in guarantees paid to AOL for preferred positioning on AOL's Games Channel, but EA retains syndication rights to provide "similar" content to its own branded EA.com site. It's a great deal!

Game publishers, networks, distributors and developers have found a business model online in syndication that will eventually pay off. It's worked in the television business for years, and it will work online, too. Plus, the cross platform promotional opportunities are simple; people have preferences in channels and networks, and forcing all potential customers to access content from one destination is

counter-intuitive to the nature of the Web's freewheeling points of access. Content exclusivity on the Internet—unless it's premium content with a pay model attached like the WWF—does not make economic sense, and both EA and AOL know it.

Hasbro has taken the same syndication approach. The company has signed a deal with Go2Net Inc. to distribute its classic board games *Monopoly*, *Clue*, *Risk* and *Battleship*. Combining classic brands with a large destination in the business of attracting eyeballs gives Hasbro an opportunity to do what it does best: leverage the value of its franchise properties; it's not in the audience acquisition business.

Midway stuck a similar deal with Shockwave.com for some of its classic arcade titles like *Joust*, *Spy Hunter*, *Moon Patrol* and *Marble Madness*. Midway will release the downloadable Shockwave-based games on the shockwave.com site through an exclusive three-month window. Following that period, the games will be made available on Midway's site and licensed to other game destinations as well.

It's a good bet that Shockwave.com will continue to draw a lot of user traffic because the site has signed up the creators of *South Park* to produce original animated content in exchange for equity stakes in the pre-IPO venture. Shockwave.com may be pre-IPO, but EA has already announced plans to issue a tracking stock for its entire online division, and AOL will own ten percent of the issue with warrants for yet another five percent.

In addition, News Corporation will acquire five percent of the new stock. But the remainder—and here's the kicker—will be retained by EA and employees of the new division. There are going to be a lot of enthusiastic employees with a lot of incentive to produce bottom-line driven results at EA Online.

#### AUTOMATIC UPDATING: AN EA PRIORITY

EA has performed so well financially over the years because the company does the "little things" right. Its agreement with Marimba to license the Castanet software and manage its online content is directly tied to increasing productivity. In the traditional publishing paradigm, getting a new/updated client to a customer in real time (versus putting those assets in a box) has an implied efficiency. Consider that publishers have traditionally had to deal with "bug" fixes incrementally (i.e., version 1.01, 1.02, 1.03, etc.), then figuring out how many previous units are in the channel and matching those up with a silent update going out.

After those issues got sorted out, there was still a 6-8 week lag from warehouse "sign-out" to golden master. After that, there is packaging, shipping to warehouse and then out to retail. It's simply not very efficient.

Previously, publishers tried to get from 20-30 issues addressed before shipping new goods. The Internet allows FTP uploads, fixes or enhancements on a daily basis when a customer touches a publisher's site, but managing the process internally with internally developed solutions is a creative drain on resources.

By incorporating Castanet, update efficiency is bound to have a direct impact on title profitability. Castanet technology will initially be used to create a seamless patching system for gamers playing EA branded content.



# How did a Japanese company that once manufactured playing cards end up capturing nearly all of America's multi-billion dollar videogame industry in the early 90's?

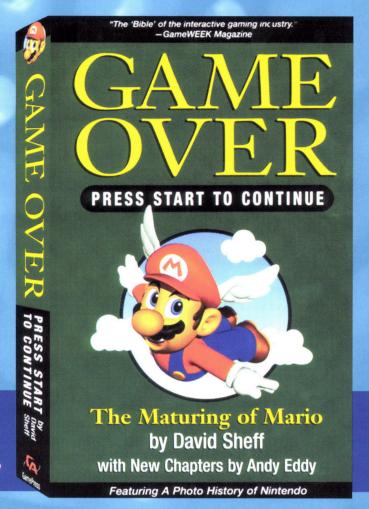
# Find Out How in this Special Edition of Game Over

This includes two new chapters that detail Nintendo's ups and downs in the game industry since Game Over was first published. Take a look at how Nintendo has handled the cycle of hardware releases while under pressure by its competitors; the industry's reaction to being put under a microscope by congress over game content, and how the overall mood of the gaming giant has changed over the last decade...

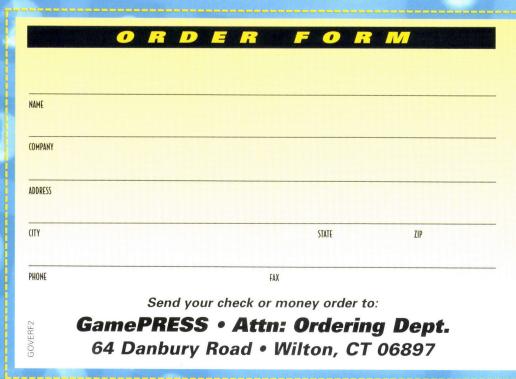
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"Game Over is an excellent read for anybody, but especially for people following the history of video games. It offers the best glimpse of the videogame industry overall, and what will likely be the best look at Nintendo ever given to the public."

-Steven Kent, Reporter, LA Times Syndicate



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Over 10 BooksFREE SHIPPING	All checks may be made payable to <b>GamePRESS</b>		

#### **GameWEEK** Interview

InterAct Accessories'

# Todd Hays



From a small electronics importer to the largest manufacturer of gaming accessories, the company now prepares for its next generation of peripherals

By Marc Dultz

Since its inception, the InterActive entertainment industry has been reshaped again and again, thanks in part to an unrelenting barrage of faster processors and an influx of new and improved gaming platforms. It stands to reason then that a cottage industry would eventually grow up in the shadows of the platform wars, and become an industry aimed at helping consumers get the most out of their hi-tech gadgetry.

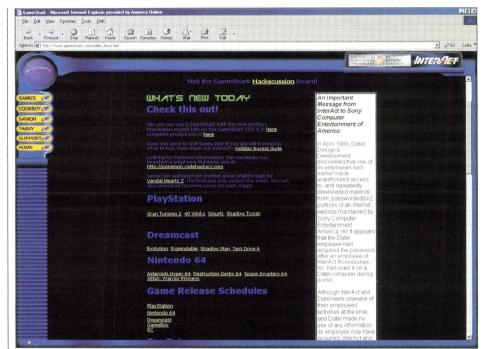
With sales of the latest videogame systems showing no signs of abating, and a stream of audacious new peripheral devices flooding store shelves, *GameWEEK* decided it was high time to sit down with Todd Hays, president of InterAct Accessories. In our exclusive interview, Todd traces his company's evolution, explaining how this once tiny electronics importer has emerged as this country's leading maker of gaming accessories. Todd was also kind enough to discuss the ratio-

nale for his company's success and walk us through the rather ambitious marketing campaign now being waged across the virtual landscape.

**GameWEEK:** Todd, could you please tell us something about your background, role and responsibilities at InterAct Accessories?

TH: After graduating from Penn State University with a marketing degree in 1987, I spent a short time as a management trainee at a Fortune 100 Corporation; however, an opportunity arose that enabled me to join a small Pennsylvania-based electronics importer called Acemore International. I spent three years at Acemore, starting out as a project manager then getting promoted to a general manager's position with profit and loss responsibility. Unfortunately, the owner became entangled in some tax trouble, so I offered to "sell" the company to and overseas investor called STD Manufacturing, which, at the time, was looking to establish a presence here in the United States.





InterAct's GameShark.com website accounts for 15% of the company's total revenue.

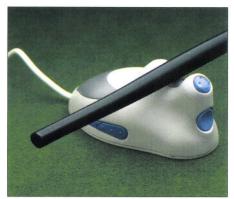
In 1991, STD assumed complete control of Acemore's assets and promptly renamed the company InterAct Accessories. Over the next three years, we grew in both size and sales, until we were recognized as the market leader in the videogame accessory category for all of North America. In 1993, I became a board member and equity partner in the company. Since that time, we have continued to widen our lead, and the company has grown by leaps and bounds with every passing year.

My role as president includes direct responsibility for strategy, marketing, product development and sales. I have also brought aboard a chief operating officer, whose job is to focus on operations, accounting, distribution and finance, as well as developing our e-commerce revenue stream.

**GW:** InterAct Accessories was founded back in 1991. However, it wasn't until 1995 that Recoton—a leading consumer electronic accessories company—stepped in and acquired the com-

pany, retaining InterAct's operations in Hong Kong, mainland China and Maryland. How has Recoton helped to grow your business and enable you to compete against some of the more heavily entrenched accessory makers? TH: In 1995, my Hong Kong partners and I realized that our phenomenal sales growth was rapidly outstripping our financial capabilities. We studied several options, including going public in Hong Kong, taking the company public in the U.S., cashing out by selling the corporation or selling the operation to a strategic buyer. In the end, we chose the last course of action. We decided to sell the company to Recoton because it had a 60-year history in the retail sector and possessed the requisite funds to help us continue our awesome growth.

**GW:** InterAct develops peripherals and other accessories for virtually every major gaming platform from the Game Boy Color to Nintendo 64, to the Sega Dreamcast and PC. Would you say that your revenue is evenly distributed



InterAct's Reel Feel PoolShark

between each of the major platforms or is it concentrated among a handful of core platforms?

**TH:** Unfortunately, our sales break out is confidential, so I'm not at liberty to discuss the exact specifics of our revenue base. I can, however, say that in terms of market share, we lead in nearly every accessory category for each of the major gaming systems. Keep in mind that our market share break out will oftentimes coincide with the success of each hardware platform. So, if one platform pulls ahead of the others at the retail level, that swing in performance will inevitably show up in our own sales figures. I like to refer to InterAct as the "Switzerland" of gaming companies because so long as we develop, manufacture and also

properly manage our inventory, we are not concerned which platform becomes the current system of choice by consumers.

GW: According to a recent Toy Retail Sales
Tracking Service report,
InterAct Accessories
has sold more units
annually than any other
company in the videogame
accessories category. Which of
these products account for the
bulk of your sales and how has
InterAct come to dominate the
videogame accessories category?

**7H**: One point I'd like to stress is that we sold more units last year than all of our competitors put together. In terms of market share, I think that figure is somewhere around 71%, and that doesn't include the approximately 10,000 storefronts our products are sold in that don't feature our competitors' products.

One of the reasons why InterAct has been so successful has to do with the fact that we aren't reliant upon a single product or system to dominate the game accessories category. For instance, our GameSharks product line is helping to make GameShark.com one of the leading industry-related websites although it currently accounts for only 15% of our total revenue. That's because our business model dictates that we develop a GameShark for every viable gaming

platform, which, as you know, includes a wide variety of systems. We adhere to a very conservative business strategy that hinges on the belief that safety comes from diversification.

**GW:** As I understand it, you're responsible for developing and implementing a multi-branded strategy that is not only designed to fill every conceivable market segment, but also meets the needs of the most discriminating consumer. Would you mind commenting on this strategy and outlining some of the key selling points for each of your product lines?

**TH:** Our philosophy is simple because we utilize three selling techniques:

1. We have a range of products that appeal to hardcore gamers, and these fall within the InterAct brand. These products are highly innovative, give the gamer an awesome advantage over their adversaries and are heavily promoted via different channels.

2. We have a family of commodity-driven products that are geared towards the more cost conscious gamer. These products meet our competitors' specifications in every conceivable way, but are designed to penetrate the market at far lower price points



nities are available, would the average gamer want to take advantage of SharkWire's unique capabilities?

**TH:** Sharkwire Online is a very simple concept. Currently, only 50% of American households have access to a personal computer. We believe that it is our duty to assist the remaining half so that they can peruse the news, game reviews, game codes, strategies, e-mail and various discussion boards

other people routinely visit on the Internet. In this regard, I have an entirely different philosophy than some of the so-called "toptier" game publishers. While they seem to be scrambling

to bring multiplayer gaming and full Internet access to a wider cross-section of the gaming audience, we are taking a simpler and more focused approach, which addresses the needs of the remaining population.

**GW:** What other products are currently in development at InterAct?

**TH:** For competitive reasons, we don't make it a habit of disclosing what types of products are still in

development. I can, however, tell you that the last two years' worth of investments in research and design have given us a variety of very cool products that we'll be introducing for all of the current generation of gaming platforms. We're also making sure that these products can be adapted to some of the next-generation platforms looming on the horizon.

**GW:** Some analysts believe that the industry is showing signs of convergence, and that one day, everyone will be playing games on the same standardized system. If what they say is true, do you think convergence will help or hurt your business model and

how would it benefit the average gaming enthusiast?

**TH:** If what the theorists say about convergence is true, which by the way I don't think will happen, then our market share would probably not be sustainable, at least in the commodities area (i.e., PC memory, disk drives, mice cables) Of course, our branded proprietary products would continue to remain as strong as ever. As a company, we would probably have to downsize somewhat, although from a financial standpoint, I don't think we would be any worse off.

**GW:** Over the next couple of years, where do you see the greatest growth occurring within the game accessories category?

**TH:** The greatest growth will emanate from the PlayStation2, Dreamcast, Dolphin, and Game Boy Advance systems, as well as some other next-generation platforms still in the embryonic stages. Because much of this cutting edge technology is beginning to exceed our competitors' capabilities, I think we will find ourselves in an even better position than we currently enjoy.

**GW:** As we move forward into the next century, what do you see as the greatest challenge facing InterAct and the InterActive entertainment industry at large?

TH: The greatest challenge I face at InterAct is finding ways to sustain the high level of energy, talent and skills I demand from my employees when so many other exciting, entrepreneurial and other optionrich employment opportunities exist in today's business world. I need to figure out a better way to reward all of my outstanding people and be able to attract the kind of talent it takes to continue this rocket ship ride. But, then again, that holds true for the entire industry, so we're all facing the same challenges together. Don't worry though, because I have a plan.



than our top-of-the-line items. These products fall within our very affordable Performance category.

3. Finally, we make a range of private label products for retailers interested in "connecting" with their consumer. These companies typically prefer to sell a mix of products that are different from what their competitor down the street might carry, which helps to drive traffic and build consumer interest.

**GW:** InterAct recently announced that it was developing a unique game console add-on system that was designed to introduce gamers to SharkWire Online, InterAct's own online community. Would you mind explaining the idea behind SharkWire and why, when so many other online gaming commu-

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### **EBWorld.com Makes Strong Push into New Millennium**

By Joel Easley

■BWorld.com shows no signs of slowing down after its very successful holiday season. A strong emphasis on customer service, something many consumers fear there's not enough of concerning online shopping, is being praised as the hero and the largest cog in the wheel of the company's success. The online counterpart to one of the biggest names in interactive entertainment retail, EBWorld.com, provides the consumer with a streamlined shopping experience and ease of use that is proving to be a winning combination for Internet sales. Seth Levy, president of EBWorld.com, sat down and talked with GameWEEK about the current business model and the strategy the company plans to follow to insure it remains on the forefront of e-tailer sites for the gaming public.

"As far as what our plans really are for the year, we built this year based on providing a level of customer service," stated Levy. "We've been selling online since the middle of 1997, and we went through a challenging time in 1998 during the holidays, like so many others, in terms of our customer service and fulfillment process which weren't up to the standards that we are accustomed to from Electronics Boutique stores and our reputation there, so we committed very early on in 1999 to not let that happen againa lesson that some people didn't seem to learn this year, I guess. But from our standpoint, we built our model this year and will continue next year to build our model based on exceeding our customers' expectations about the service that they get from EBWorld. What that means is a continuation of our support and commitment from a contact center, which we opened in July in Las Vegas of this year, that is predominantly there to support the web business. It is a state of the art facility that handles phone, instant message and e-mail conversations 24 by 7 from the Internet customers."

Such rigidity on the customer service level is scheduled to maintain its course, but to what extent has yet to be determined. "At this point, I'm not sure if we're going to maintain the 24 by 7 all year, but we did ramp that up for the holidays. So, we're going to continue to maintain a call center statistic level that again provides that level of service to the customer. We've gotten a large number of customers initiating positive feedback to us for the outstanding level of service...really surprised at how quickly and efficiently we delivered on their product. So again, in terms of expectations for next year, we'll continue to leverage the strength of Electronics Boutique to allocate important product or the right product in stock as early as anybody and earlier than most, and make that available to the customers and make sure that it is processed for shipment immediately. We put that infrastructure in place to drive the business for the year, and we're going to continue with those standards for the next year."

Just who is buying products from the World Wide Web? Levy claims that, "Our demographic is the avid gaming public; that's a pretty wide demographic. It's traditionally between 15 to 35 year-old males, but with the growth of the entertainment software business, you're seeing the upper end of that age group growing...you've got people entering the market; you've got people not leaving the market." In an effort to ramp up awareness through use of other media, EBWorld.com decided to begin an aggressive television advertising campaign. "We made a commitment mid-year to launch a holiday campaign because we looked around and saw what other people were doing, and we realized that we were in a 'first mover' position, that we were doing the right things to insure customer satisfaction. We said 'let's take advantage of this opportunity and let's tell people about it."

EBWorld.com claims to feel little pressure from the other e-tailer sites that are selling interactive games and remains confident that it will continue dominate. With the new year at hand, EBWorld.com is hard at work to solidify itself in the top position for online software sales. The company is entertaining ideas of expanding the product line to offer more of what its core consumer audience is after, along with maintaining the level of service that it has shown is possible to provide to customers who prefer the Internet over the mall.

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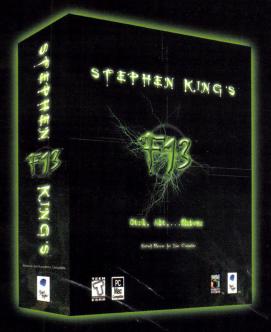
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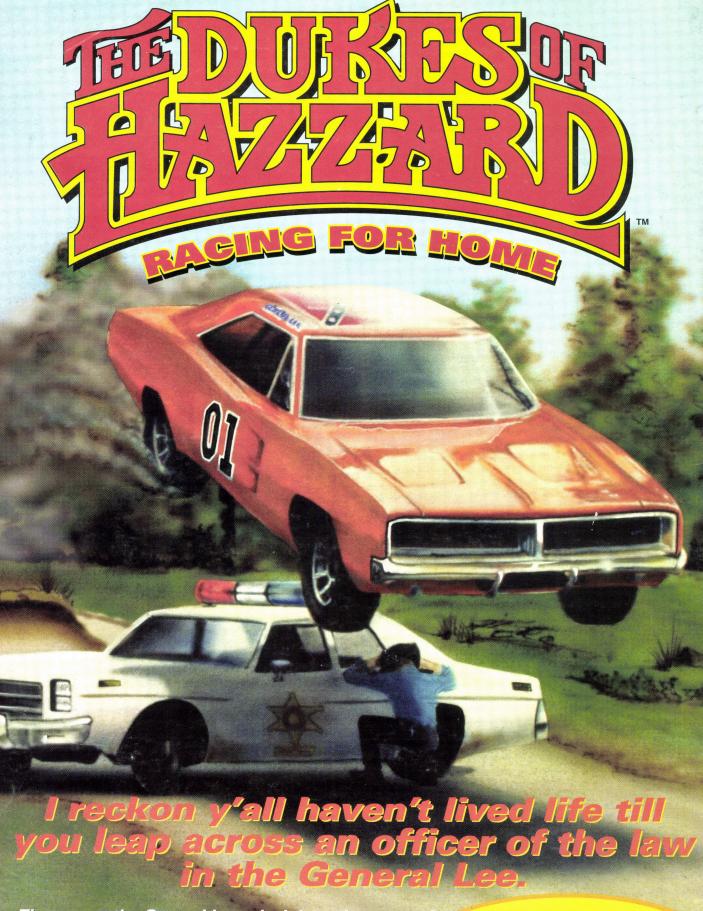
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