



Framed within the familiar logo that appears on their RCA Victor releases. Hugo Peretti (top) and Luigi Creatore (bottom) this week celebrate their first year as independent producers for RCA Victor with their "star of the year", Della Reese. Della had a tremendous 1959 hitting the #1 spot with "Don't Yon Know". She is currently riding the charts with her follow-up smash "Not One Minute More". The versatile Miss Reese is also burning up the air waves with her first Victor album, "Della".

# M-G-M/RECORDS GIVES YOU A 40 MIL DY-M RFΔ IM BUYING R AUDIENCE WHO WILL BE WATCHING **REVLON'S** MAURICE CHEVALIER SHOW "A BOUQUET FROM MAURICE CHEVALIER"

Thurs. Eve. Feb. 4th-CBS TV NETWORK

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MAURICE CHEVALIER TODAY Stereo SE3703P E3703P



MAURICE CHEVALIER SINGS BROADWAY Stereo SE3738P E3738P



A TRIBUTE TO AL JOLSON Stereo SE3773P E3773P



LIFE IS JUST A BOWL OF CHERRIES Stereo SE3801 E3801

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FOUNDED BY BILL GERSH



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### Vol. XXI—Number 20

January 30, 1960

# The Trade Needs An All Purpose RECORD CONVENTION

It has always been a source of great wonderment to many people in the record business that this great industry does not have a convention of its own. Our industry, which sells a half-billion dollars worth of records yearly, has no annual convention at which mutual problems can be discussed, intercompany and intra-company meetings can be held.

We need a convention at which the manufacturers, the distributors, the retailers, the rack jobbers, the one-stops, the juke box operators, the disk jockeys, the artists, the radio stations, etc., can get together—hold meetings at their own level as well as attempt to solve problems that cross into each other's areas.

There already exists the starting place for just such a convention—the Music Operator's Convention. The greatest majority of record manufacturers and distributors now attend this meet each year. However, up to now they have been participating as exhibitors or interested onlookers rather than joining in a more active capacity.

There should be committees for each segment to arrange forums and meetings. There are many problems to be resolved. Through the year we hear many manufacturers ask for a working convention where they might discuss distribution, dealer and jobber wrinkles; disk jockey and radio station programming; juke box operators' needs; the compatible disk; freebees; public relations; promotions on a trade basis as well as a company basis; a code of ethics; and sundry other topics for mutual advancement.

One of the most successful of all conventions, the Motor Boat Show, has just been concluded at the Coliseum in New York. This show ran for twelve days—ten for the consumer and two for the trade. During these twelve days meetings were held every day by various facets of the motor boat industry. Each discussed its own individual problems and meetings were held where mutual problems were bandied about in search of solutions. Such conventions are the rule in practically every industry in the country. They have helped to strengthen and advance these industries. The record industry needs an active and businesslike convention so that it might progress rapidly and fully.

Such a movement needs planning and coordination. The organization that can get the ball rolling is here and has been for many years. We speak of the RIAA. It is an organization that already has as its members all of the majors and most of the independents. The MOA Convention has been set this year for May 9, 10 and 11 in Chicago. There is still time to coordinate a real record convention if the wheels are set in motion without too much delay.



### B **Tunes on Records** est Selling

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS -January 30, 1960 

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31—	*Sco-41476—GUY MITCHELL -First Name Initial		12	58Do-Re-Mi * CC-523ANITA BRYANT * CO-41499MITCH MILLEI
22	* v5-349—ANNETTE -Mack The Knife	16	22	KA-313—PETE KING
32	★ AC-6147—BOBBY DARIN BT-11053—AUSTRALIAN JA BU-1752—LOU DONALDSON	ZZ QT.	21	59—Mashed Potatoes * DB-1804—NAT KENDRICK & SWANS
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	+ AN-1032-DEE CLARK		40	62—Come Into My I * AP-10062—LLOYD PRICE
35-	-This Friendly Wo * CN-1044—FABIAN	29	26	63—Let's Try Again * MG-12843—CLYDE MCPHATTER
30-	-Harlem Nocturne * MA-123-VISCOUNT5 UA-202-GEORGIE AULD	47	61	64-So Many Ways
37—	-Teardrop * CV-107—SANTO & JOHNNY	33	24	65-My Little Marin * JY-234-JAMIE HORTON
38—	-Darling Lorraine * 5H-5013—KNOCKOUTS	42	49	66-Crazy Arms
39—	-Scarlet Ribbons GA-1035—ENOCH LIGHT *®V1-7614—BROWN5	32	30	67—What About Us * AC-6153—COASTERS
40—	-Talk That Talk BR-55165—JACKIE WILSON	35	33	68-Marina
41—	-Lucky Devil ★ DE-31020—CARL DOBKIN5	50	57	CP-134—MICKEY CALLEI JA-1137—JACKY NOGUE: JJ-208→LI'L WALLY ★ LA-3041—ROCCO GRANA ★ LO-1888—WILLY ALBERT
42—	-We Got Love	31	27	MH-131—GILBERTO VI-7633—TONY MARTIN
43—	-Just Come Home	44	48	69-Mighty Good * IM-5614-RICKY NELSON
44_	-Sweet Nothin's * DE-30967—BRENDA LEE	73	75	70—I Don't Know What It Is
45—	-In The Mood	38	34	* BK-111—BLUENOTES
46_	-Buildog * RK-2026-FIREBALL5	69	84	The Baby (You Got It Takes) * ME-71565-DINAH WASH
47-	-Rockin' Little Ar * JD-1016-RAY SMITH	ngel	72	& BROOK BENTON
48-	-A Year Ago Ton * CE-521-CREST5	ight 46	43	*VI-7670—PERRY COMO 73—Am I That Easy
49-	-Tender Love And	ł		To Forget
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50	-Little Coco Palm * CG-59060-JERRY WALLACE	58	66	74
51-	-Baciare, Baciare * RK-2024-DOROTHY COLLINS	59	65	75-Forever
52-	RK-2023—ILSE WERNER —I Can't Say Good	dbye	9	CS-264—GOOGIE RENE CO-41548—BILLY WALK SY-12020—DON CORNEL WV-210—LITTLE DIPPERS
53	* RB-6904—FIREFLIES -Tell Her For Me * CE-520—ADAM WADE	56	58 91	76—Time And The * CA-4325—NAT "KING" COLE
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Happy Mule	<b>teer</b> 70	78	★ ME-71555—PATTI PAGE TM-1020—FELICIA SANDERS UA-197—ROSEMARY JUNE
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n, Red, Run c-6153—coasters	51	67	79—Why Do I Love You So
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shed Potatoes B-1304—NAT KENDRICK & SWANS	82	_	81-Amapola * JA-1148-JACKY NOGUEZ 89 92
Love Have I E-31021—WEBB PIERCE	63	71	82-Too Much Tequila * CG-59063-CHAMPS
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's Try Again IG-12843—CLYDE MCPHATTER	60	69	86
Many Ways E-71512—BROOK BENTON	45	41	87—Lullabye * BN-7007—CHEVRONS 94 —
Y-234-JAMIE HORTON	<b>e</b> 100	_	88-Big River IM-5633-ERNIE FREEMAN 91 * WA-517-BUDDY BRENNAN QT.
E-31029-BOB BECKHAM	74	82	89—Clap Your Hands * FY-800—WHEEL5 % -
AC-6153-COASTERS	41	37	90—Money (That's All I Want)
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CO-41533—STONEWALL JACK5ON	<b>We</b>	ер 79	99-God Bless America * MG-12841-CONNIE FRANCIS 72 54
rever CS-264—GOOGIE RENE	_		100-Little Bitty Girl * CM-171-BOBBY RYDELL
CO-41548—BILLY WALKE SY-12020—DON CORNELL JV-210—LITTLE DIPPERS			100—Let The Good Times Roll * AT-2047—RAY CHARLES — —
ne And The I	84	<b>9</b> 6	100-Wild One * CM-171-BOBBY RYDELL

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Page 5

January 30, 19th

Will Knock You Out With This Two Sided Smash

THE EXORS

# CHATTANOGIE SHOE SHINE BOOM Dow BOSTON (My Home Town)

from the hit album "THE EXPLOSIVE FREDDY CANNON" LP 502



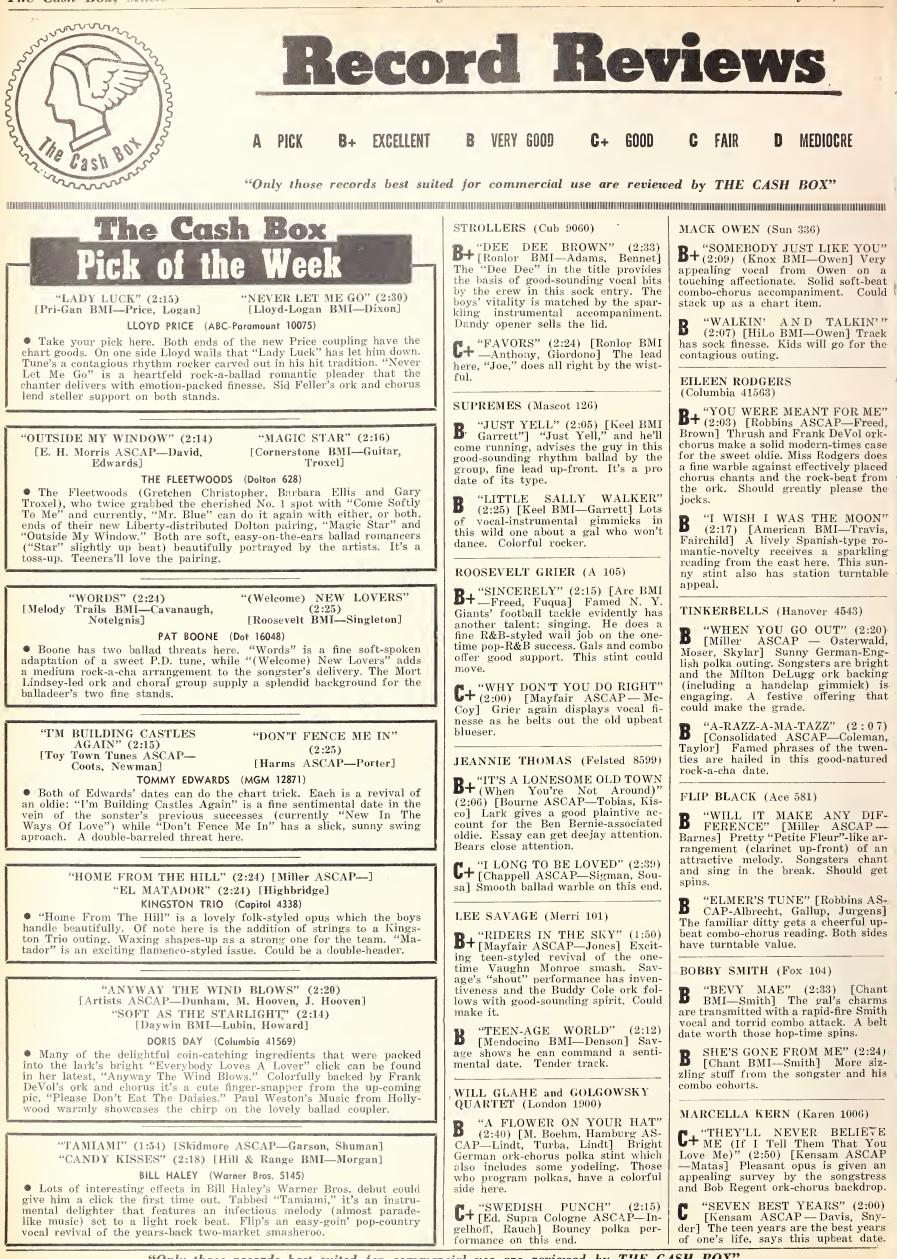
1405 Locust St. Philadelphia, Pa.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

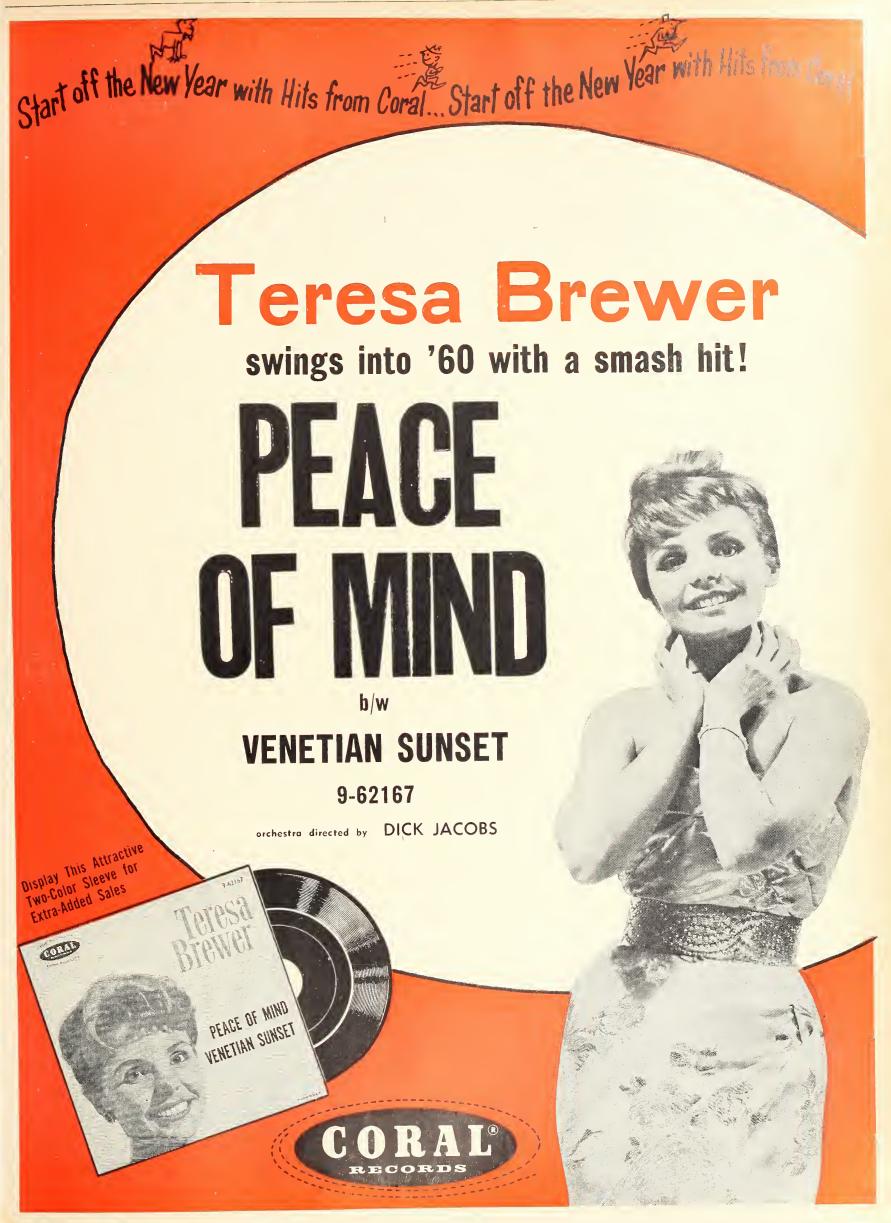
	Cash Box, Music	Page 6	January 30, 1960
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	222 Te Cash BOT	COMPILED BY The Cash Box FROM LEADING RET	AIL OUTLETS
	MONA	TRAL Also available in EPO Also available in Stereo	BEO
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1	● ★ HEAVENLY 1 Johnny Mathis (Columbia CL-1351; CS-8752 * 8735-11, 12, 13)	25 * PARTY SING ALONG WITH MITCH 21 Mitch Miller (Columbia CL-1331; CS-8004 * B-1331-2-3)	26 TABOO 28 Arthur Lyman (HiFi 806)
2	SOUND OF MUSIC 4     Original Cast     (Columbia KOL 5450; KO5-2020)	26 GENIUS OF RAY CHARLES 28 28 4 A Charles 28	27 LET'S ALL SING WITH THE CHIPMUNKS 23
3	●★ HERE WE GO AGAIN 2 Kingston Trio (Capitol T-1258; 5T 1258 * EAP-1-2-31258)	Ray Charles (Atlantic 1312; SD 1312)       3       SOUTH PACIFIC       2         27       THE TWANG'S       Movie Cost (RCA Victor L50-1032)       2	(Liberty L5T-7132)
4	INSIDE SHELLEY BERMAN 3 Shelley Berman (Verve MGV 15003)	Duone Eddy (Jomie JLP-70-3009; 3009)  Duone Eddy (Jomie JLP-70-3009; 3009)  CONNIE'S  HERE WE GO AGAIN  Kingston Trio (Capitol ST-1258)	LO AND FIVE GUITARS 30 Four Freshmen (Capitol 57-1255)
5	60 YEARS OF MUSIC AMERICA LOVES BEST 5 (RCA Victor LM 6074)	20       GREATEST HITS       26         Connie Francis (MGM E 3793 * 5T 3793)       5         20       ITALIAN FAVORITES       32	29 PARTY SING ALONG WITH MITCH 25 Mitch Miller (Columbia CS-8004)
6	OUTSIDE SHELLEY BERMAN       6         Sheiley Berman (Verve MGV 15007)         FABULOUS FABIAN       7	<b>29</b> Connie Francis (MGM E-3791; ST 3791) <b>30</b> OLDIES BUT GOODIES 25 Various Artists (Original Sound LP-5001) <b>6</b> LORD'S PRAYER Mormon Tabernacle Choir (Columbio M5 6068) 5	<b>30</b> GOLDEN SAXOPHONES 26 Billy Vaughn (DLP-25205)
8	Fabian (Chancellor CHL-5005; CHLX-5005)         ●★ SOUTH PACIFIC       9	31 Ahmad Jamal 30 7 FOR THE FIRST TIME 7 Ahmad Jamal 30 7 FOR THE FIRST TIME 7	31 EXOTICA 32
	Movie Cost (RCA Victor LM-2252; LSO-1032 * EPA-4211) BELAFONTE AT CARNEGIE HALL 8	Argo LP-646; 5646 * 6446) 32 WITH THESE HANDS 33 B GUN FIGHTER BALLADS 8	<b>32</b> MUSIC MAN Original Cast (Capitol SWAO-990) 35
9	Harry Belafonte (RCA Victor LOC-6006; LSO-6006) ●★ THAT'S ALL 10	Open Stress         Open Stress	33 JAMAL AT THE PENTHOUSE 31 Ahmad Jamai (Argo 5646)
10	Bobby Darin (Atca 104; S-104 * EP-4504)	33         Sound Track (Columbia OL-5410 * 05-2016)         Movie Cast (MGM E-3641)           34         * ELVIS' CHRISTMAS ALBUM         10         IT'S THE TALK OF THE TOWN         11	<b>34</b> FAITHFULLY
.1	BALLADS 11 Marty Robbins (Columbia CL-1349; CS-8158 * B13491, 2, 3)	Elvis Presley (RCA Victor LPM-1951 * EPA-4340) Ray Conniff Singers (Columbia CS-8143)	35 CONCERT IN RHYTHM 33 Ray Conniff (Columbia CS-8022)
12	LORD'S PRAYER 12     Mormon Tabernacle Choir     (Columbia ML-5386; M5 6068)	35          •★ TIME TO SWING 36 Dakota Staton (Capitol 7-1241; ST-1241 * EAP 1, 2, 31241)           The WONDERFUL WORLD           PORGT AND BESS 10 Sound Track (Columbia 05-2016)          •	36 EXOTICA—Vol. III 37 Martin Denny (Liberty LST-7116)
13	SWINGING ON     A RAINBOW     16     Frankie Avalon     (chancellor CHLX-5004; S-5004)	36         OF JONATHAN WINTERS 40         12         Original Cast (Columbia OS-2015)           Jonathan Winters (Verve MG V-15009; MGVS 6094)         13         NO ONE CARES         12	37 FABULOUS FABIAN 48 Fabian (Chancellor CHLX-S005)
14	ELVIS' GOLDEN HITS- Vol. II 15 Elvis Presley (RCA Victor LPM-2075)	37 <b>A</b> GIGI         39           Movie Cast         (MGM E-3641; 57-3641 * X-3641)         Fireside Sing Along           WITH MITCH         14	38 GENIUS OF RAY CHARLES 39
15	LET'S ALL SING WITH     THE CHIPMUNKS 13	38 SANTO & JOHNNY 44 Santo & Johnny (Canadian American CAL P-1026) MORE JOHNNY'S	Ray Charles (Atlantic SD 1312) 39 CHRISTMAS CAROLS 36 Mario Lanza (RCA Victor LSC-2323)
IC	David Seville & The Chipmunks (Liberty LRP-3132; LST-7132) ●★FOR THE FIRST TIME 14	39 THE HUNGRY i 37 The Kingston Trio (Capitol T-1107; ST-1107) 37 37 37 37 37 37 37 37 37 37 37 37 37	AD PETER GUNN 34
10	Maria Lanza (RCA Victor LM 2338; LSC 2238 * EAP-4344) FAITHFULLY 29 Johnny Mathis	40 LITTLE GIRL BLUE 38 Nina Simone (Bethlehem S6028; 6028) AL ENCORES OF GOLDEN HITS 46 CONNIFF MEETS	4 Henry Mancini (RCA Victor LST-1956) 4 LET'S DANCE AGAIN 43
18	Columbia CL 1422; C5 8219) ◆★ FIRESIDE SING ALONG WITH MITCH 17	41       Platters (Mercury MG-20472)       17       BUTTERFIELD       17         A7       • FIORELLO       —       17       Ray Conniff and Billy Butterfield (Columbia C5 8155)       17	A David Carroll (Mercury SR-60152)
110	Mitch Miller (Columbia CL 13889; CS 1884 * B1, 2, 33891) ● ★ NO ONE CARES 19	Original Cast (Capitol WAO 1321; SWAO 1321)       19         12       LET'S DANCE AGAIN       43	Frankie Avalon (Choncellor CHLX 5-5004)
13	Frank Sinatra (Capitol W-1221; SW-1221 * EPA-1, 2, 31221) MORE JOHNNY'S	43 David Carroll (Mercury MG-20470; 5R 60152) CHRISTMAS SING ALONG 19 WITH THESE HANDS Roger Williams (Kapp K5-3030) 18	George Shearing (Capitol ST-1275)
20	GREATEST HITS 20 Johnny Mathis (Columbia CL-1344; C5-8150)	44 WITH MITCH 35 Mitch Miller (Columbia CL-1205 * B-1205-1, 2, 3) 20 SOUL OF SPAIN 20 101 Strings (Stereo Fidelity 6600) 20	<b>44</b> CONCERTO NO. 1 41 Van Cliburn (RCA L5C-2252)
21	★ IT'S THE TALK OF THE TOWN 18 Ray Conniff Singers (Columbia CL-1334; C5-8143 * B 1334 1-2-3)	45       • COME DANCE WITH ME 50 Frank 5inatra (Capitol W-1069 * SW-1069)       21       GYPSY Broadway Cast (Columbia 05-2017)       22         46       • MR. BLUE	45 QUIET VILLAGE 42 Martin Denny (Liberty LST-7122)
22	◆★ KINGSTON TRIC AT LARGE 22 Kingston Trio (Capitol T-1199;	AT ●★ THE MUSIC MAN 49	46 ENDLESSLY 47 Brook Benton (Mercury SR-60146) 47 FIORELLO -
	ST-1199 * EAP-1, 2, 31199)	A8       Skyliners (Calico LP 3000)	47 Original cast (Capitol SWAO 1321) 48 STRAUSS WALTZES Mantovani (London P5 118)
23	A DAY MAKES 23 Dinah Washington (Mercury MG-20479; 5R-60158)	49 Andy Williams (Cadence 3030; 2503) 49 Andy Williams (Cadence 3030; 2503) 47 Andy Williams (Cadence 3030; 2503)	49 Mantovani (London P5 118) 49 LONELY STREET
24	★ CONNIFF MEETS BUTTERFIELD 24 Ray Conniff and Billy Butterfield (Columbia CL-1346; CS 8155 * B13461)	50 MY FAIR LADY 48 Broadway Cast (Columbia OL-5090; O5-2015 * A-5090) 25 COME DANCE WITH ME 29 Frank Sinatra (Capitol SW-1069) 29	50 KING AND I 49 Sound Track (Capitol 5W-740)

January 30

CORAL proudly presents the most talked about record in years LET MY PEOPLE GO by **DICK JACOBS** his chorus and orchestra **Coral 62168** 



January 30, 1:



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



**Record Reviews B+** EXCELLENT **B** VERY GOOD GOOD MEDIOCRE PICK **C**+ FAIR D

> SAMMY KAYE ORCH. (Columbia 41552)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

**B**+"MY HAPPINESS" (1:49) [Hap-piness ASCAP—Bergantine, Pet-terson] The "Swing & Sway" crew— saxes out front—adds a good teen beat to its light-beat handling of the sentimental oldie. A commercial sound that could make noise. "MY HAPPINESS" (1:49) [Hap-

**B** "MELODY OF LOVE" (1:45) [Theordore Presser ASCAP—En-glemann] The recent Billy Vaughn is given a run-thru ala the top-half. Two pro teen-directed sides.

BARBARA McNAIR (Signature 12024)

**B**+"MURRAY WHAT'S YOUR HURRY" (2:32) [Herb Reis AS-CAP — Wolf, Raleigh] A rock-a-cha beat figures nicely in this catchy novelty-romantic date by the stylist. This bright stint should do well as a iceleve item jockey item.

**B** "HE'S A KING" (2:35) [Raleigh BMI — Taylor, Truscott] This commercial blues-styled affair has a fine vocal and good-sounding ork-chorus backing to recommend it.

#### HANK HANKINS (Keka 114)

**B** "MY OLD KENTUCKY HOME ROCK" [Lamberth BMI—Foster] A pro rock instrumental in the cur-rent vein (i.e. Johnny & the Hurri-canes) of giving a sock reading to a folk standby. Kids will welcome.

**C**+"BLUES STAY AWAY FROM ME" [Lois BMI—Delmore, Del-more, Glover] This rock-blueser in-cludes songsters and runs a conventional beat course.

NICK NOBLE (Coral 62169)

**B**+ "VIOLINO (Vee - O - Lee - No) (Papagino's Song)" (2:14) [Mea-dowbrook ASCAP — Geiger, Hatton] The tender Italian-flavored item is given a persuasive reading by Noble and the Dick Jacobs ork-chorus, Joe Damiano also has a reading on Chan-cellor Might stan-out cellor. Might step-out.

**B+** (2:48) [Criterion A S C A P — (2:48) [Criterion A S C A P — Krondes] Interesting rendition of folk-ish tale of a soldier and his love. Noble's vocal is backed a soft-march beat that bears some similarity to the "Little Drummer Boy." May go places places.

JULIE FRANCES (Stardust 702)

**B**+ [Atlantic BMI — Bergman] A charming novelty outing which em-ploys a Charleston tempo from the twenties-oriented combo. The 16 year-old songstress nicely captures the spirit of the thing. Engaging stuff.

**B** "PRISONER OF LOVE" (2:11) [Mayfair ASCAP — Colombo, Robin] OK soft-beat version of the standby.

HUGO WINTERHALTER'S ORCH. & CHORUS (RCA Victor 7674)

**B** "HIDE ME IN YOUR ARMS" (2:30) [Chappell ASCAP — Sig-man, Constantin] Interesting ork-chorus arrangement of a melodic Continental waltzer. Intriguing guitar-percussion beat plays under the strings. Chorus enters about ½ down the track. Fine mood programming. Pic source is "400 Blows."

**C**+ "CRYING GUITAR" (2:42) [Shapiro, Bernstein ASCAP — Morris, Fuller] Yris Rabenou is the lead songstress in this moody affair.

JEFF BARRY (Decca 31037)

**B** "IT WON'T HURT" [E. B. Marks BMI—Barry] A solid belter from songster Barry and the wild combo-chorus stint. Sock affair has the "old-fashioned" R&R punch. Quite a hop time issue time issue.

**C+** "NEVER NEVER" (2:40) [E. B. Marks BM1—Barry, Ross] Fella wonders if his new love is the real McCoy.

**DEBONAIRES** (Gee 1054)

**B** "MAKE BELIEVE LOVER" (1:55) [Hillsboro & Grand AS-CAP—Gottfried, Eidemiller] Boys do a handsome medium-beat account of the interesting romantic (sometimes hinting at "Stranger In Paradise"). Their instrumental backing is spark-ling rock-a-cha stuff. Could make a stir. stir.

**B** "WE'LL WAIT" (2:28) [Wemar & Figure B M I — Brandon, Weiner] There's lots of appeal in this effective chants from the other song-sters and a rock-a-string ork supports.

SCHMITZ SISTERS (Dorset 5001)

**B** "BUS DRIVER" (2:20) [Ample BMI—Fenton] Gals do an invit-ing sweet-beat job on the plaintive about a gal who wants to sit next to the bus window as she passes her former love and prove she can take the break-up in stride. Interesting theme, well handled. Could move. "BUS DRIVER" (2:20) [Ample

**B** "SONG OF SIXPENCE" (2:15) [Jason BMI — Earnhart] The familiar nursery-hyme receives a bright teen translation. Rock-a-string backing has a novel Latinish touch. Label is a Strand Records' affiliate.

BETTE ST. CLAIRE (Seeco 6042)

**B** "AH SWEET MYSTERY OF LIFE" (2:58) [Witmark ASCAP — Herbert, Young] Velvety-voiced jazz-oriented stylist does an appeal-ing stint on the operetta standby. Cozy combo supports. A good for the more hip deejays.

**B** "EASY TO SAY" [Southern ASCAP—Worth] Similar touch to a pleasant 'round midnight moody. Sides are from an LP, "Bette St. Claire At Basin Street East."

SONNY RED (Blue Note 1761) (Jazz)

B "BLUES VILLE" [Groove BMI —Red] The alto saxist has an effective "laughing" gimmick as he and his 3-man setting nicely survey the medium-beat blueser. That gim-mick gives deck a commercial appeal, though the stuff handed out is good iazz.

**B** "STAY AS SWEET AS YOU ARE" [DeSylva, Brown & Hen-derson ASCAP—Gordon, Revel] The fine evergreen has a special jazz glow thanks to Red's understanding.

DUDLEY-PIZARRO QUINTET (Stroll 104) (Jazz)

**B** "NEISHA"—Part 2 (2:35) [Sky-rocket BMI — Pizarro, Dudley, Clark] This jazz blueser from the combo has percussive-sax touches that could extend interest here be-yond the jazz field. It's worth spin-ing

ing. "NEISHA"—Part 1 (2:29) [Sky-rocket BMI — Pizarro, Dudley, Clark] Eddie Pizarro appealingly handles the vocal version of the theme have

"BEFORE WE SAY GOODNIGHT" (2:27) [Sheldon BMI—Sherman, Keller] PONI-TAILS (ABC-Paramount 1007) • Femmes have a chart-contending display in each track. "Before We Say Goodbye" is a first-rate ballad pose (tune sounds something like the World War 2 romancer, "We Musn't Say Goodbye"). The kids give out with contagious stuff in "Come Be My Love" and have a sparkling Sid Feller Latin-styled rock-a-string backdrop. "O DIO MIO" (2:48) [Topper ASCAP—Hoffman, Manning] "IT TOOK DREAMS" (2:00) [Wonderland, World BMI—B. Sherman, D. Sherman]

Α

The Cash Box

the

"MONEY (That's What I Want)" (2:24) [Jobette BMI—Bradford, Gordy] "OH I APOLOGIZE" (2:16) [Jobette & Fidelity BMI—Robinson, Gordy] BARETT STRONG (Anno 1111) • The "Money" portion is already doing pop and R&B business. Date is an infectious affair, with Strong dynamic on the frank theme and a combo-chous rhythmically engaging as the backdrop. Looks like a sure-fire success. Lower-lid is a fine pleader.

"SINK THE BISMARK" (3:10) [Cajun BMI—Horton, Franks] JOHNNY HORTON Horton is strong on two "Battle Of New Orleans"-type tracks. "Sink The Bismark"—"inspired" by a forthcoming pic of the same name— tells the tale of the sinking of the big German battleship during World War 2. "The Same Old Tale The Crow Told Me" has arrangment closer to the "New Orleans" spirit. Eye 'em both.

● Youngster's hit string currently includes "First Name Initial". "O Dio Mio" should be her next chart affair. On it, a pretty soft beat cha cha opus the thrush prays for the guys' love. Camarata's ork and mixed choir attractively assists. Coupler's a fetching multi-tracked jumper that also bears watching.

"DON'T WANNA SAY GOODBYE" (2:07) [David BMI—Stites] "LAWDY MISS CLAWDY" (2:02) [Venice BMI—Price]

GARY STITES (Carlton 525) Stites can grab big chart coin with either end. Performer and Monty Kelly ork-chorus have a fine middle-beat revival of the one-time Lloyd Price click, "Lawdy Miss Clawdy." "Don't Wanna Say Goodbye" presents Stites and setting in a touching blues-styled light.

"IT'S TOO LATE" (2:36) [Rush BMI—Willis] "SHE'S MY BABY" (2:08) [Jat BMI—Turnbull, Finch, Moffatt] JOHNNY O'KEEFE (Liberty 55228)

**JOHNNY O'KEEFE** (Liberty 55228) • O'Keefe—an Australian songster who currently has that country's top disk ("Shout")—can gain U.S. prominence with his excellent revival of the former Chuck Willis wailer, "It's Too Late." Sessions a potent piece of disenchantment. Watch closely. Coupler shows O'Keefe's solid ability to belt one out. Upbeat stint might step-out, too.

"WHAT DO YOU WANT" (1:46) [Mills ASCAP-Vandyke]
"LOVE IN BLOOM" (2:28) [Famous ASCAP-Robin, Rainger] ERSEL HICKEY (Epic 9357)
"WHAT DO YOU WANT" (1:34) [Mills ASCAP-Vandyke]
"MY LOVE LOVES ME" (1:59) [Bengtsson, Metric BMI-Curtis] BOBBY VEE (Liberty 55234)
"WHAT DO YOU WANT" (1:27) [Mills ASCAP-Vandyke]
"MY FIRST LOVE AFFAIR" (2:17) [Regent BMI-May, Silversteed] CRAIG DOUGLAS (Joro 77016)
"WHAT DO YOU WANT" (1:35) [Mills ASCAP-Vandyke]
"WHAT DO YOU WANT" (1:35) [Mills ASCAP-Vandyke]
"FROM NOW UNTIL FOREVER" (1:57) [Progressive BMI-Nesbitt, Venis] ADAM FAITH (Cub 9061)
Four potent interpretations of an attractive up beat ballad, "What Do You Want", appear on the wax mart this week and chances are all will be soon battling for chart berths. There's one by Epic's Ersel Hickey, one by Liberty's Bobby Vee, one by Jaro's Craig Douglas and one by Cub's Adam Faith. All are infectiously rendered and all benefit from original (pizzicato) touches from the string section. Hickey can have a smash in his coupler a great rock revival of the Jack Benny theme, "Love In Bloom" (with amusing flavorings of the Benny Violin). The others also have strong couplers.

# Bobby Darin's Eagerly Awaited NEW LP! "This is DARIN"

# ATCO 33-115

Available stereo & monaural

Arranger-Conductor RICHARD WESS



Songs in the AlbumClementineCaravanI Can't Give You Arything But LoveBlaek CoffeeMy Gal SalHave You Got Ary Castles, BabyGuys and DollsPete Kelly's BluesDon't Dream Of Arybody But MeDown With LoveAll Nite LongThe Gal That Got Away

A new triumph for Bobby Darin!

From Bobby Darin's last album came "Mack The Knife," the No. 1 hit of 1959—and "Beyond the Sea," his current hit single. Much can be expected of a follow-up to such an LP, and Bobby has brilliantly fulfilled this promise in his new album, THIS IS DARIN.

THIS IS DARIN is an impressive collection of great swingy ballads from which, we feel certain, several singles of the magnitude of "Maek The Knife" will emerge. This LP shows the full range of Bobby's phenomenal talent and his flair for showmanship.

THIS IS DARIN is an album to dazzle the eyes, as well as the ears. Its silver foil sleeve makes it a million dollar keepsake.

You don't gamble with a "sure thing." Swing with Darin!

## THIS IS DARIN is the smash hit LP of 1960!

#### THE OTHER DARIN LPS

 33-102 BOBBY DARIN
 33-104 THAT'S ALL (contains "Mack The Knife" and "Beyond The Sea".)

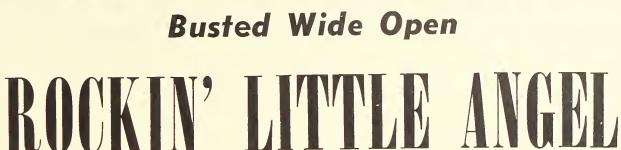
ATCORECORDS



"Only those records best suited for commer cial use are reviewed by THE CASH BOX"

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Have 3 Rockin' HTS!

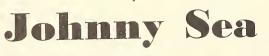
The Cash Box, Music

# Ray Smith

# JUDD #1016

Up Up Up Up Up Up MALKING THE FLOOR OVER YOU and HURTIN' INSIDE by Paul Peek NRC #048

# Smash In Country & Pop NOBODY'S DARLING BUT MINE



NRC #049

National Recording Corp. 1224 Fernwood Circle, N.E. Atlanta, Ga. Phone: CEdar 7-6408

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



**B** VERY GOOD

Page 14

B+ EXCELLENT

The Cash Box **Best Bets** 

#### DAVID HILL (Kapp 318)

**B**+STRANGER" [Linderman, Stutz] Songster Hill—who had sales action with "Livin' Doll"—is a fine folk-inclined vehicle for the "western," which employs a famil-iar melody. Good overall upbeat folk sound folk sound.

"SANTIANO" [Seligson, R **b** Graf) Artist does a fine job again on a fast-moving melodic folk-like item.

JIMMY BOWEN (Roulette 4224) **B+** "(I Needa) YOU'RE LOVIN' ARMS" (2:18) [Planetary AS-CAP—Simms, Hermanaires] An inviting soft-spoken ballad is nicely handled by the vocalist against a good rock-a-cha setting. Tuneful

teen stuff that could make noise. **B**+ "OH YEAH! OH YEAH! Mm Mm" (2:25) [Kahl BMI Med-ley] This portion goes rhythmic and contains an infectious way. Femme chorus offers "oh yeah" statements. Bowen has two pro cides have sides here.

#### JOHN GARY (Fraternity 864)

**B+** "WHEN I'M ALONE" (2:15) [Miller ASCAP — King, Carl-son Gary supplies a strong blues vocal on the feelingful plaintive. Sincere combo-chorus stint sup-ports. Exposure could do things for side for side.

**B** "THE SHRINE OF ST. CE-CILIA" (2:18) [Braun SE-SAC—Loveday, Jokern] Songster sounds like Perry Como in this warm revival of the oldie.

#### JOHN D. LOUDERMILK (Columbia 41562)

**B**+ "TOBACCO ROAD" (2:40) [Cedarwood BMI-Loudermilk] Country songster comes up with an interesting date that could give him a pop name. Songster offers an intriguing vocal about a lonely life on Tobacco Road and receives very interesting deliberate state very interesting, deliberate state-ments from guitars and percus-sions. Could be a "left-field" entry.

**B+** "MIDNIGHT BUS" (2:15) [Cedarwood BMI-Loudermilk] Songster and backing have another fine date. Loudermilk's vocal of the haunting opus has a Johnny Cash-like touch. Platter bears attention, too.

WILT "THE STILT" CHAMBER-LAIN (End 1066)

**B**+ "BY THE RIVER" (2:07) [Pa-tricia BMI—Napp] The star basketball performer handles his rhythm role here with deftness (something like Fats Domino) and receives an engaging accompanireceives an engaging accompani-ment from the combo and chorus. Chamberlain's stint will surprise many. Deck could make it.

**B**+ ("THAT'S EASY TO SAY" Vance, Pockriss] The performer does well again in this Lloyd Price "I Wanna Get Married"-like session. Can score too.

BOBBY MILLER (Apollo 3854)

A PICK

**B**+ "THAT'S ALL THAT MAT-TERS" (2:35) [Hecht-Buzzel A S C A P — Roberts, Jacobson] Strong rock-a-string backed vocal from Miller. Tune has appeal and approach from both Miller and the ork-chorus has teen-beat inventive-ness. Can happen big.

"THE WONDER OF IT ALL" B B (2:40) [Hecht-Buzzel ASCAP — Roberts, Jacobson] Inviting stint. Warm opus receives a more or less straight string-chorus backdrop.

#### EDDIE QUINTEROS (Brent 7009)

**B+** (1:55) [Drexall BMI — Quin-teros] A bright beat display that somewhat resembles the recent Bobby Freeman hit, "Do You Wan-na Dance." There's a contagious feel here that's going to greatly please the teeners. Eye it.

**B** "VIVIAN" (2:03) [Drexall BMI — Quinteros] Quinteros puts good teen heart into the feel-ingful name-song.

#### SAMMY SALVO (Imperial 5636)

**B+** "LEAVE ME NO MORE" (1:58) [Acuff-Rose BMI—Gib-son] Salvo is engaged in a conta-gious outing. His fine rhythm vo-cal receives a charming setting from a femme chorus and percus-sion-led combo. Might go places.

**B** "OH TRUE LOVE" (2:06) [Acuff-Rose B M I — Bryant] There's a sentimental attitude here which includes some good state-ments from the femmes.

#### RONNIE BRENT (Colt 45)

**B**+"COWBOYS AND INDIANS" (1:54) [Potomac BMI—Brent] Here's plenty of good-sounding sock meat for the kids. Theme has a folkish flavoring and is given a fine guitar-led "warpath" attack. Can be important work.

**B** "FLOW GENTLY" (1:58) [Po-tomac BMI—Herbert, James] Folk item receives a softer, yet still interesting beat treatment.

#### TANGENTS (United Artists 201)

**B**+"THE WADDLE" (2:03) [Rox-bury ASCAP—Azzolino, Ban-nister, Trask, Santoro] Deck con-tains some thrilling instrumental sounds for the youngsters. This is mainly accomplished by the wild saxes and drums. This "Teen Beat" idea waxing could make it in a big way way.

B "THE WIGGLE" (2:05) [Rox-bury ASCAP—Azzolino, Ban-nister, Trask, Santoro] Another sizzler this time using a catchy theme as its melodic source. Team can really play a teen game.

DON JORDAN (Shad 5014)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

**B+** "(My Love For You Is) AN OCEAN" (2:10) [Arch ASCAP— Jacobson, Evans] Songster Jordan and chorus-combo backdrop have a fine teen-ballad date here. Number is interesting and reading by all con-cerned is good-sounding. Can come thru.

C+ 600D

**B** "HYPNOTIZED" (2:05) [Brent BMI—Goodman] Good jump-nov-elty joy from the assemblage here.

#### FURNESS BROS. (Rae Cox 104)

**B**+ "DUKE'S PLACE" (2:15) [Rob-bins ASCAP—Ellington, Robert, Katz, Thiele] Songsters and combo are snappy on the bluesy jazz theme. Instrumental touches form a goodsounding jazz-rock approach.

**C+** "ONE LITTLE MOMENT (With You)" (2:45) [Scherzen & Gooais ASCAP—Scherzen, Gooais] Lead handles the almost inspirational-like romantic.

#### SERINO (Signature 12025)

**B**+ "I'M WALKIN' THRU THE RUINS OF A BEAUTIFUL DREAM" (2:47) [Jonathan ASCAP— Serino, Tishman] Session possesses an interesting blues-styled approach. Songster is effective and the rock-a-Songster is effective and the rock-a-string backdrop (organ included) has an inventive way. Could show-up.

**B** "I HAD THE CRAZIEST DREAM" (2:12) [Bregman Vocco & Conn ASCAP — Warren] A fine teen-directed version of the appealing evergreen. Side opens with a chorus chant al a the Flamingos' "I Only Have Eyes For You" click and Se-rino's narration of the verse. He then does a handsome job on the re-frain Locks are ground like. frain. Jocks are gonna like.

#### CLAIRE LANE (Dell Star 62382)

**C+** "ALL BY MYSELF" (2:51) [I. Berlin ASCAP — Berlin] The ancient receives a skipping teen-beat rendition, with the thrush smoothly upfront.

**C+** "I LOVE YOU SO" (2:15) [Jan-Et BMI—Litkie] Persuasive war-ble of a folk-like dramatic. Interest-ing instrument bit opens deck.

#### HANK AYALA (Backbeat 530)

**B**+ "BETTY JO" (2:13) [Lion J.D.A. BMI — Ayala] Songster gives good teen warmth to the tribute to the gal. Many a teener will feel for the session.

**B** "HANDSOME" (2:03) [Lion J.D.A. BMI—Duncan, Jacobson] A rather morbid tale receives an in-teresting snap-beat backdrop. Attractive 4-color sleeve of artist.

#### NORMAN WARREN (Dot 16043)

**B** "THE PUERTO RICAN PED-LAR" (1:55) [Wemar BMI — Brandon] The intsrumental—current-ly getting disk attention—receives a cozy, good-sounding treatment from the small ork. Fine novelty instru-mental mental.

**C+** "THE LONELY GYPSY" (2:32) [Wemar BMI — Brandon] This tango—with a trumpet leading the way—is a good one for soft Latin programming.

KAYE BALLARD (United Artists 203)

C FAIR

**B**+ "RESTA CU'MME (Stay Here With Me)" (2:10) [Leeds ASCAP-Verde, Modugno] The popular nitery songstress is given a fine commercial try here. Opus is an attractive Ital-ian-styled affair which Miss Ballard displays with appealing warmth. Good-sounding rock-a-string (and chorus) backing. Could score.

January 30, 1960

**D** MEDIOCRE

**C+** "HUSH LITTLE BABY" (2:04) [United Artists ASCAP—Siegel, Costa] Familiar tune is given a color-ful middle-beat rendition.

#### OSCAR McLOLLIE (Class 265)

**B+** "THE HONEY JUMP" (2:14) [Leon Rene ASCAP—Rene, Rene] Lots of beat life to this sock affair. Songster McLollie fronts the date and receives joyful sound from his ork and chorus. Waxing's a hop natural.

"CALL IT LOVE" (2:29) [Lee-**B** "CALL IT LOVE" (2:29) [Lee-way ASCAP — Adams, Pherrin] Interesting light-beat to this romancer from the songster and the ork-chorus. It's an R&B-flavored stint that also B fits into pop programming.

#### VI-KINGS (Del-Mann 545)

"DESERT BOOTS" (2:04) [BMI B **B** — Salminen, Aversa] Instrument-alists offer a wild driver and though there isn't too much inventiveness in the arrangement, the potency of the display should get it those hop spins.

**C+** "ROCK A LITTLE BIT" (2:35) [BMI — Salminen] Another hot one, with songster Nels King giving a good belt account. Two zestful sides.

#### SAMMY MASTERS (Lode 108)

**B**+ "ROCKIN' RED WING" (2:13) [Shawnee A S C A P — Haynes, Chattaway, Mills] A solid drive beat backs Masters' tale about an Indian maiden who brings rock 'n roll to her tribe. Might get some action.

**C+** "LONELY WEEKEND" (2:21) [American BMI—Masters] Effec-tive string opening in this straight ballad vocal.

#### IKE COLE (Todd 1052)

**B+** "CLOUD NINE" (2:03) [Justis ster—brother of Nat—does a smooth vocal in this vocal adaptation of a pretty "Canadian Sunset"-like instru-mental that made some noise awhile back (Bill Justis). Strings make some effective statements. Makes for very attractive programming.

**B** "C'EST VOUS C'EST VOUS CHERIE" (2:15) [Randy—Smith ASCAP—Smith, Adams] More attrac-tive musings by the songster. Two handsome ballad accounts.

#### JERI LYNN SANDS (Arcade 156)

**C+** "IT JUST TAKES ONE" (2:10) [Valley Brook ASCAP — Marks] / Thrush warbles the melodic romancer against a slow-beat backdrop. Some teen-ballad appeal.

**C** "THE WALKING BEAT" (2:34) [Valley Brook ASCAP — Haley, Keefer, Cafra, Gabler] Miss Sands and musicians jump in run-of-the-mill forkion fashion.

January 30,

JACK KENT COOKE

73 Richmond St West TORONTO 1960 January 18th

Mr Harry Maselow General Manager Strand Records 157 W 57th Street NEW YORK 19 NY

My dear Harry

I want you to know how pleased I am that STRAND RECORDS Our start was slow but since you have taken over the general is proving so successful. Our start was slow put since you have taken over the general management, it has moved rapidly and profitably, to my com-Our good fortune began with the acquisition of Larry Hall's first release, SANDY, the forerunner of more good ones to plete satisfaction.

come on STRAND and our new label, DORSET. Keep up the good work, Harry. I am delighted.

Warm personal regards.

Yours very truly Of

STRAND & DORSET RECORDS • 157 West 57th Street • New York, N. Y. (Columbus 5-0405) "It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



January 30, 1960

Last Week

(21)

(50)

(55)

(26)

(51)

(15)

(56)

(16)

(18)

(17)

(29)

(24)

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(28)

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Am | That Easy To Forget.

# **The Records Disk Jockeys Played Most**

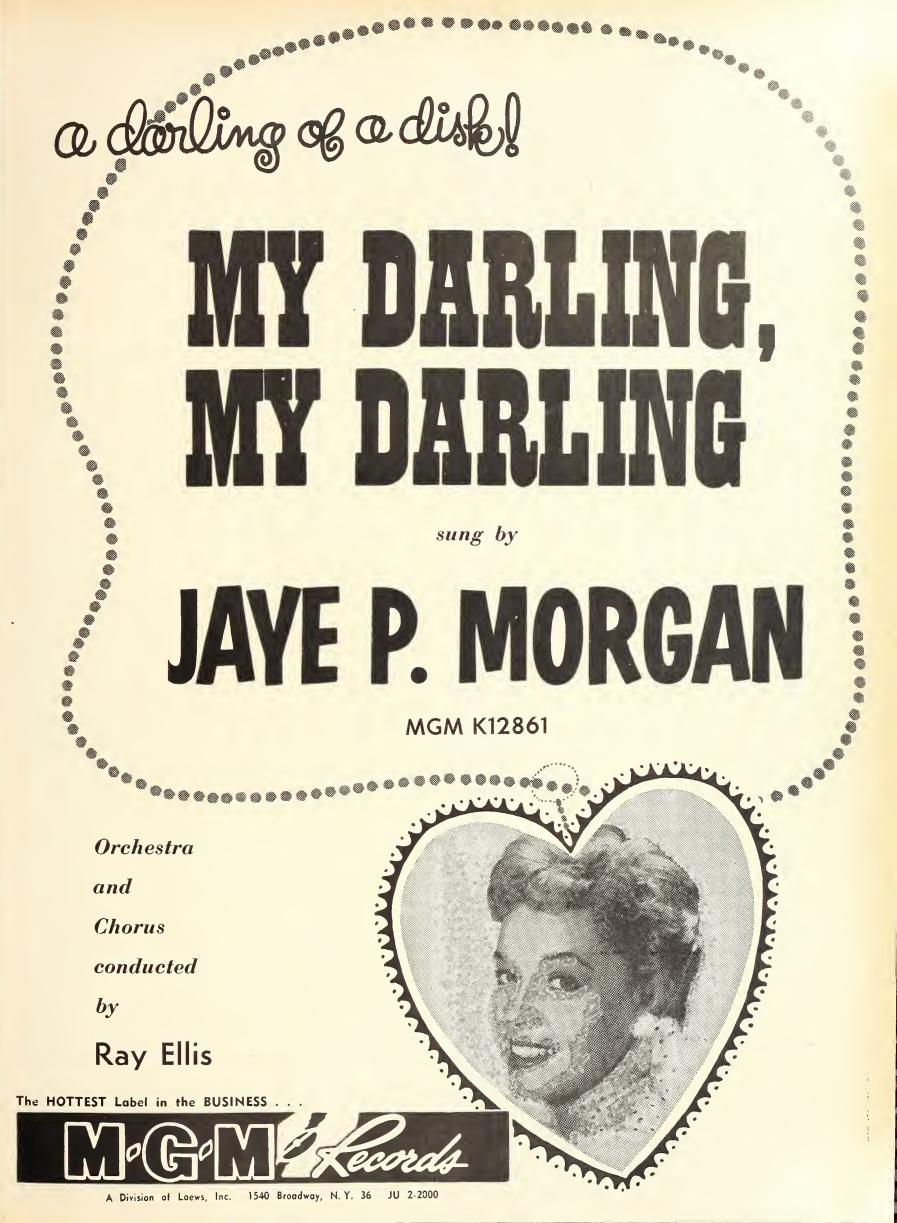
#### A SUMMARY OF REPORTS RECEIVED FROM NATION'S DISK JOCKEYS

		Last Wee	at 1		1
	RUNNING BEAR Johnny Preston (Mercury)	Last Wee	<sup>1)</sup> 21	SHIMMY SHIMMY KO KO BOP Little Anthony & Imperials (E	Last nd)
2	EL PASO Marty Robbins (Columbia)	(3	<sup>3)</sup> <b>22</b>	LET IT BE ME Everly Brothers (Cadence)	
3	WHY Frankie Avalon (Chancellor)		<sup>2)</sup> <b>23</b>	BEYOND THE SEA Bobby Darin (Atco)	
4	TEEN ANGEL Mark Dinning (MGM)	(7	<sup>7)</sup> <b>24</b>	BONNIE CAME BACK Duane Eddy (Jamie)	
5	PRETTY BLUE EYES Steve Lowrence (ABC-Param		••• <b>25</b>	WHAT IN THE WORLE COME OVER YOU	oʻs
6	WHERE OR WHEN Dion & Belmonts (Laurie)	(1:	3)	Jack Scott (Top Rank)	••••••
7	GO JIMMY GO Jimmy Clanton (Ace)	(14	4) <b>26</b>	Fabian (Chancellor)	
8	<b>THE BIG HURT</b> Toni Fisher (Signet)	(4	4) <b>27</b>	SUMMER PLACE Percy Faith (Columbia)	
9	WAY DOWN YONDE		<sup>5)</sup> <b>28</b>	SMOKIE Bill Black's Combo (Hi)	
•	Freddy Cannon (Swan)		29	OH CAROL Neil Sedaka (RCA Victor)	
0	WHAT IT TAKES Marv Johnson (United Artis		<b>30</b>	FIRST NAME INITIAL Annette (Vista)	
1	AMONG MY SOUVEN Conniè Francis (MGM)	IRS (1	•) <b>31</b>	IF I HAD A GIRL Rod Lauren (RCA Victor)	
2	IT'S TIME TO CRY Paul Anka (ABC-Paramoun		<sup>8)</sup> <b>32</b>	HOW ABOUT THAT Dee Clark (Abner)	
3	THE VILLAGE OF ST. BERNADETTE Andy Willioms (Cadence)	(	<sup>9)</sup> <b>33</b>	HEARTACHES BY THE NUMBER Guy Mitchell (Columbia)	
4	NOT ONE MINUTE / Della Reese (RCA Victor)	MORE (1	<sup>2)</sup> 34	DARLING LORRAINE Knockouts (Shad)	
5	HANDY MAN Jimmy Jones (Cub)		•) <b>35</b>		LD
6	SANDY Larry Hall (Strand)	(1	<sup>9)</sup> 36	HARLEM NOCTURNE Viscounts (Madison)	
7	HE'LL HAVE TO GO Jim Reeves (RCA Victor)	(2	<sup>5)</sup> <b>37</b>	LITTLE COCO PALM Jerry Wallace (Challenge)	
8	LONELY BLUE BOY Conway Twitty (MGM)	(3	<sup>1)</sup> 38	TALK THAT TALK Jackie Wilson (Brunswick)	
9	DOWN BY THE STAT Four Preps (Capitol)	FION (3	<sup>(4)</sup> 39	JUST COME HOME Hugo & Luigi (RCA Victor)	
20	TRACY'S THEME Spencer Ross (Columbia)	(3	<sup>(8)</sup> 40	TENDER LOVE AND C (T. L. C.) Jimmie Rodgers (Roulette)	ARE
2)   3) 5 4)   5)   6) 7 (7)   8) (9) (0) (1)	Tell Her For Me. I Wanna Be Loved. I Can't Say Goodbye. The Happy Muleteer.	<ul> <li>55) Do Re //</li> <li>56) Cry Me</li> <li>57) Baby (') Takes</li> <li>58) Whiffei</li> <li>59) I Don'ti</li> <li>60) Delawad</li> <li>61) Forever</li> <li>62) Mack T</li> <li>63) Buildog</li> <li>64) Run Re</li> </ul>	A River. You Got Wha i). npoof Song. t Know What ire. - The Knife. g. d Run.	68) Crazy Arms. 69) What About Us. 70) Lucky Devil. 71) Why Do I Love Y 72) Amapolo. 1t Is. 73) Mory, Don't You 74) So Many Ways. 75) Mashed Potatoes 76) Harbor Lights. 77) Scarlet Ribbons. 78) Country Boy.	You So Weep 5.
	Swingin' On A R <b>a</b> inbow. Teardrop.	65) No Lov 66) Time A	re Have I. And The River	r. 79) Am I That Easy 80) My Blue Heaver	

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

53) Teardrop.

Page 16



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



# WITTE WITTE BCANDICTOR

# FIRST HIT SINGLES

# **CHET ATKINS**

Teensville 47/7684

# PERRY COMO

Delaware 47/7870

# ROD LAUREN If I Had a Girl 47/7645

# DELLA REESE

Not One Minute More 47/7644

# JIM REEVES

He'll Have to Go 47/7643

The great hits of the Golden 60's are on RCAVICTOR



**NEW YORK:** 



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... Dinner guests at the Roundtable are now treated to the inviting keyboard stylings of Page Morton. ... The Miller Record folks, located at 1595 B'way, will send copies (to jocks who weren't serviced) of the Miller Sisters' "Oh Lover" and "Remember That". Chirps are represented by the John Lastfogel Theatrical Agency and Mgr. is Bill Miller. ... Joe Carlton claiming a 'left-field sleeper' in the Paramounts' revival of "Trying", the Hilltoppers initial click. He sez deejay 'pic-hits' and distributor orders are starting to pour in for the side released over a month ago. ... Fan club prexy Kay Martin writes that her boy, Jerry Lee Lewis, informed her that he has a starring role in the up-coming flick, "The Young And The Deadly" and that his family has moved to their new home in Lafette, La.

in Lafette, La.



Page 20

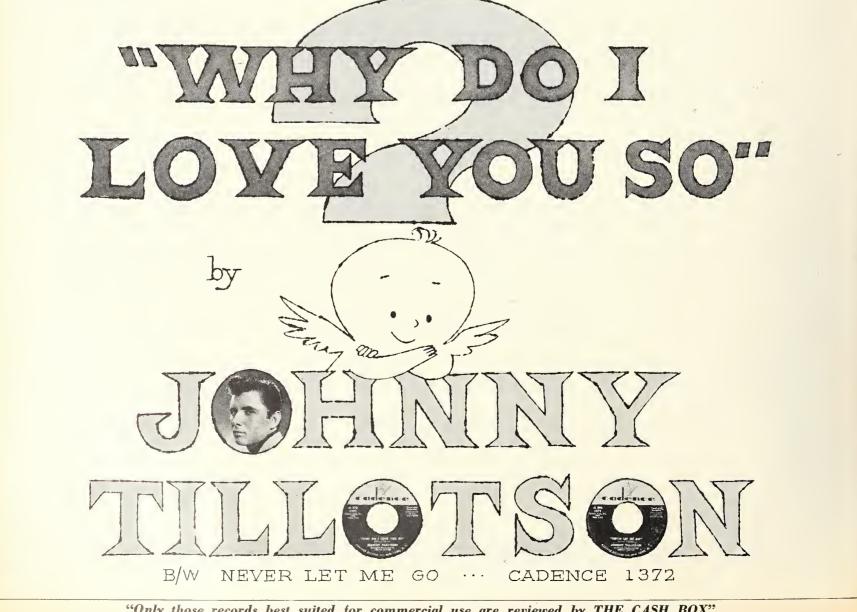
and that his family has moved to their new home in Lafette, La. Grecian song star/composer, Nini Zaha, arrives this week 1/25 from Germany to confer with U.S. the publishers (E. B. Marks and others) over her new talo song hit, "Fiamma di Roma." Miss Zaha, Greece's first recording star, records for Odeon there, and has been released on Capitol in the states. Stemming from a long line of Greek and Italian musicians she herself has mastered 13 musical instruments. . . . Felicia Sanders, who's out with a swingin' version of "The Sound Of Music" (Time), heads up the new show at the Bon Soir, starting 1/26. . . The John Levy Ent., a personal mgmt. firm handling such states (Simmons) doin' "A Girl With A Boy On My Mind" and "Stop That Foolin' Around". Marv adds that he's readying two new sides by singer-cleffer Bob Brittan and that both sessions were arranged by Mark Snyder. . . . Swan hoping for a 4-in-a-row 'location' smash with Freddie Cannon's newest, "Chatanoogie Shoeshine Boy" and "Boston". Freddie'll be out on the GAC "Biggest Show Of Stars For 60", 5-week, 38 x city caravan, commencing 1/22. . . Luck Records' Mike promo director, Shepard, noting he has a hit, via the initial respose, to Jimmy Lewis' "Wishing Star". . . Ersel Hickey's Mgr., Sherman Ford, in the Balt.-Wash. area working away on the artist's latest for Epic, "What Do You Want."



CHICAGO:

PAGE MORTON with a guest stint on Lawrence Welk's show. . . . Abner, Vee-Jay Abner Records, infos that Dee ("How About That") Clark will make it on the Dick Clark TV'er 1/30. Ab sez Dee's latest LP titled "How About That" is really a gas along with a single by Bill Henderson titled "Bye Bye Black-bird". Jack Solinger, Music Distribs, busy man on the January M.G.M. plan,

(Continued on page 22)



	Juninu J 00, 1900
NOW! OVER 100,000 COPIES OF "BAD BOY" SOLD IN	THIS COUNTRY
NOW! OVER 100,000 COPIES OF "RAD BOY" SOLD IN	THIS COUNTRY
NOW! OVER 100,000 COP	THIS COUNTRY
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NOW! OVER 10	COUNTRY
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"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

#### January 30, 1960





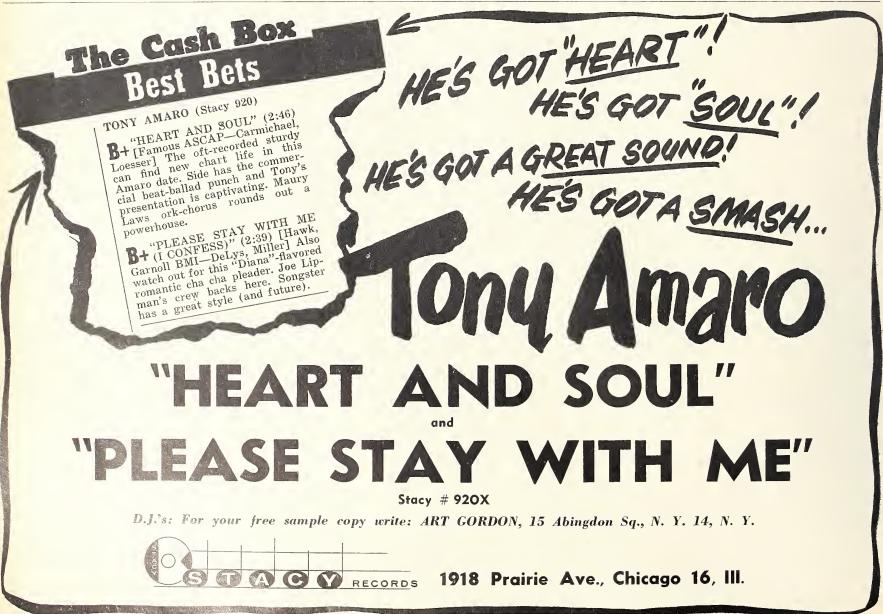
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22
Larry Hall on Strand, and "Summertime" by Al Martino on 20th Fox. . . . Ralph Cox, promo man for Roulette, urges everyone to give a listen to "Tender Love & Care" by Jimmy Rodgers, and "Little Sister" by Cathy Carr. . . . Paul Glass & Earl Glicken, Allstate Record Distribs, entertaining the good word for Billy Weiss bossman of Old Town Records who is shouting Bland's "Let The Little Girl Dance", George Goldner who is prexy of the Gone & End label and receiving an Joe Antel, prexy of Galliant Records, introducing a new disk by the Bobbettes tilled "I Cried". In the offices of Allstate it's "Bite Your Tongue" by Teddy Rooney on Imperial, and "I Wanna Know Everything" by Mitchell Torok on Guardian. . . . . Faul Baio, promo man for Decca Records, elated "Strange Little Melody" by Anita Kerr Quartet has jumped to number 8 on their chart and "Crazy Arms" by Bob Beckham is coming up fast in that area. . . . Bob Cole of King Records buzzed to inform us that "Strange Little Melody" by Anita Kerr Quartet has jumped to number 8 on their chart and "Crazy Arms" by Bob Beckham is coming up fast in that area. . . . Bob Cole of King Records buzzed to inform us that "Strange Little Melody" by Anita Kerr Quartet has jumped to number 8 on their chart and Crazy Arms. ' Bob Cole of King Records buzzed to inform us that "Strange Little Melody" by Anita Kerr Quartet has jumped to number 8 on their chart and Crazy Arms.' James Brown & The Famous Flames, and, last but not least, a disk that Sunny Thompson and Bob worked on tilled "Let Them Talk" are doing exceptionally well in the Chi area. . . . "Running Bear" by Johnny Preston and "Your My Baby" by Sarah Vaughan are all that Henry Friedman, prexy of Ardve Celebrity Nite at the Chew case profession and between 200 and 300 talent buyers from through the theory regular night club patrons as well as to between 200 and 300 talent buyers from through the theory of the Give core to the latent buyers, and a leight to the night abb worked on tiled "Let refer and prexe, th



out the Chicagoland area, has proven a boon to the talent and talent buyers, and a delight to the night-club audience. Chez folks claim that 95% of the talent showcased have received further bookings. LOS ANGELES:

NAPPY BROWN NAPPY BROWN Cloisters, honoring the West Coast nightclub debut of Connie Francis. . . . The Cloisters, honoring the West Coast nightclub debut of Connie Francis. . . . The Cloisters, new vocal group now appearing at The Club Starlite, auditioning for local diskerys. . . Composer-arranger David Raskin, currently penning the musical score for Allied Artists pic "Pay or Die". . . Chirp Irene Kral, featured on United Artists' package "Steveireneo," doing a stint at Ye (Continued on page 24) (Continued on page 24)



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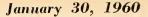
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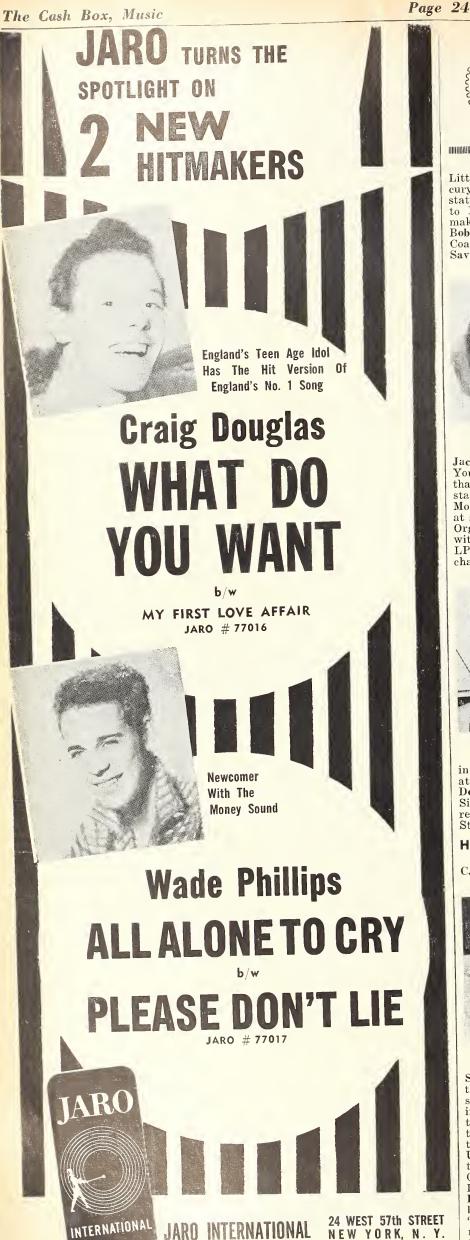
SELL TREATMENT of a wonderful standard...

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A swinging

C/W Longing, Longing, Longing Record No. 4333





24 WEST 57th STREET JARO INTERNATIONAL NEW YORK, N.Y.





(Continued from page 22)



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Steroddities' "Woody Salsbury Looks At Life And Loves" is a big click LP.
HERE AND THERE:
ST. PAUL—The Schmitz Sisters' original male interest, their father, c. A. Schmitz, is quite proud with his daughters' debut for Dorset (Strand's a filiate) "Bus Driver" and "Sixpence". Pop sez the jocks in the twin-cities have already picked the disk as a future hit. Gals have appeared on many network radio and TV (Arthur Godfrey among others) shows. . . . PARIS—Cecile Devile items from France 'vous price de noter sa nouvelle adresse—JASmin 78-44, 1 a Rue Chanez—Paris 16 el' Why not!... . MIAMI BEACH—The Four Voices recently played the Case Mfg.'s industrial show at the Americana. . . . HOUSTON—Hot new releases over at Don Robey's place include Clarence "Gatemouth" Brown's "Swinging At The Gate" and "Just Before Dawn" (Peacock), Hank Aya & the Matador's "Betty Jo" and "Handsome" (Backbeat), Elmore Morris' "Baby I Need You" and "What Can I Do For You" and the Alpha Omega Singers' "I Am Alpha And Omega" and "A Man Upstairs". . . . NASHVILLE—Showboat prexy Ray "Their Bond & the Emeralds have been clicking with their "Gold Will Never Do" and that they've just concluded a highly successful that topper Syd Nathan has switched Otis Williams to his King label and that he's quite excited with his new release. "It's A Threat" and "Chief Um". . . . SAN FRANCISCO—New Sounds' Stan Cumberpatch buzzin' bout the Olympics' "Baby I Hully Gully" (Arvee), Jimmy Clantor's "Gold July, Johnny & Billy's "Beautiful Brown Eyes" (Silver). . . . Elektra launched the Limeliters' (Lou Gottlieb, Glenn Yarbrough and Alex Hassilev) debut LP with a party. 1/30, at the Hungry i, where the group has been held over for 5 months. . . . Flip folks elated with Richard Berry's "Have Love Will Travel" hitting the 31 spot at KDIA only 2 weeks after release. . . . FILADELPHIA—Fran Murphy telegrams that Dave Levy, former Mgr. of N.J.'s Red Hill Inn, has been added to the Ed S. Barsky promo staff.



¢

6. Bonnie Came Back (D. Eddy) 7. Do Re Me (M. Miller)

B. The Big Hurt (T. Fisher) 9. El Paso (M. Robbins) 10. Village Of St. Bernadette (A. Williams)





10. Waltzing Matilda (Merrill Staton Choir)

# **22 Stereo Disks Launch Dot's LP Year**

HOLLYWOOD - Dot Records begins its "Stereo Year" LP album campaign with a record-breaking release of twenty-two stereo/monaural packages, featuring such artists as Pat Boone, Louis Prima and Keely Smith, Billy Vaughn, Dodie Stevens and Wink Martindale, during the first three months of 1960, it was announced.

All 22 Dot LP packages feature the label's exclusive ultra high-fidelity stereo and monophonic sound.

Other artists with Dot LPs scheduled for release are Jack Fina, John Cacavas, Sam Butera, Dr. Charles Kendall, Mort Lindsey, Pee Wee Russell, Ron Gordon, Steve Allen, Bud Freeman and The Treniers.

Dot LPs scheduled to hit the mar-

ket during the next three months, are: "Moonglow" — Pat Boone; "Louis Prima—His Greatest Hits"; "Pretty Music—Prima Style" — Louis Prima; "Swing, You Lovers" — Louis Prima; "Swing, You Lovers" — Keely Smith; "The Wildest Clan" — Sam Butera and The Witnesses; "Easter Chimes" - Dr. Charles Kendall, and "High Strings" - by Billy Vaughn and his Orch.

Other Dot items include: "Kitten On The Keys" — Jack Fina; "Moonstruck" — John Cacavas; "Contract Bridge (Stayman System)" — and a Dot album of bible readings by Wink Martindale.

Already on their way to the nation's retail stores, are eight Dot LPs; "Pat's Great Hits-Vol. 2" - Pat Boone; "Billy Vaughn Plays Stephen Foster"; "Dodie Stevens"; "Lonesome Rover" — Ron Gordon; "Pee Wee Russell Plays"; "And All That Jazz" — Steve Allen; "Midnight Session"— Bud Freeman and Mary Mulligan; "The Treniers Souvenir Album" which is available in monaural only.

Simultaneously, Dot Records subsid label, Hamilton, featuring \$2.98 stereo and \$1.98 monaural LPs, released 11 packages. They are: "Gypsy In My Soul," Margaret Whiting; "Steve Allen Plays the Piano Greats," "Great Movie Music" — Elmer Bernstein; "More Peter Gunn" — Soundstage All Stars; "Oh, What A Beautiful Morning" — Eddie Albert, and "Jack Kane Salutes The Women of Show Business.'

Other Hamilton low-priced longplay items include: "The Voice of Love" — Ken Nordine; "Hal March Conducts" — "The Big Four Quartette"; "Banjo Magic" — Eddie Peabody, and "Dance" — Beasley Smith and his Orch.

In line with LP album release schedule, Dot Records has produced a complete stereo LP album catalog, and will soon be out with fully illustrated stereo and monaural LP album consumer catalog.

## NAMM Show Set For July 10-14 In Chi

CHICAGO—The 1960 NAMM Mu-sic Industry Trade Show, for the first time extended to five display days instead of four, will take place here July 10-14 at the Palmer House here, reported William R. Gard, executive secretary of the National Association of Music Merchants.

of Music Merchants. "There will be so many changes at the music show this year, that we decided to get a new format for our exhibitor's prospectus, too;" noted Gard, "We have an eye-catching cover design and a new inside layout that makes it much easier for exhibitors to make space reservations." Among the innovations at the 59th annual music show are the following:

Among the innovations at the 59th annual music show are the following: Sunday opening instead of Mon-day with four exhibit hours on Sunday afternoon for displays; reduction of the rental fee paid by exhibitors to the Palmer House to cover seven days in-stead of the eight days previously charged; relaxation of display rules in the large 400 room where stores in the large 400 room, where stereo hi-fi exhibits are housed, to allow for

hi-fi exhibits are housed, to allow for special decorations on the front en-trance of display areas; separate, complete floors set aside for pianos and organs, instead of having these exhibited together on the same floor. Organs will be housed on the 6th floor and pianos on the 7th floor. In announcing the plans for the 1960 show and issuing the exhibitor's prospectus, Gard declared: "This first music trade show of the 60's promises to set a sizzling pace for the coming decade, with every indica-tion that the music market is enter-ing a period of new record sales levels. We are gearing our future plans for this expanding era, giving exhibitors ing a period of new record sales levels. We are gearing our future plans for this expanding era, giving exhibitors a maximum of flexibility in display-ing their merchandise. Exhibitors will have an extra day of displaying time although rental fees paid to the Palmer House will be lower. By re-arranging the show days to close earlier on Thursday, we have been able to negotiate an agreement with the Palmer House which reduces the period of rental for space to seven days from the eight days' rental pre-

viously charged. "Opening of the trade show on Sunday will give exhibitors display time when it counts most and avoid the last minute closing rush on Thurs-day. The show will close officially on Thursday at noon." More than 120,000 square feet of space has been booked at the Palmer House for the big NAMM trade show this year, exceeding the floor space at last year's record-breaking show at the Hotel New Yorker, where 450 lines of merchandise were disshow at the Hotel New Yorker, where 450 lines of merchandise were dis-played to more than 85 per cent of the nation's buyers of musical merchan-dise. A record attendance of 11,412 was achieved at the New York show. Because a number of new exhibi-tors showing new products is expected at this year's show early space res-

at this year's show, early space res-ervations were urged by Winston D, Ryan, convention manager. Deadline for space applications to protect pri-ority on previous space occupied by exhibitors is March 1.

#### 1st Stereo "Carmen" On Capitol

HOLLYWOOD—Last week Capi-tol Records issued what it considers one of the most important album's in its 1960 classical release schedule: a three disk recording of the complete opera, "Carmen," the first "Carmen" in stereo.

opera, Carmen, the first Carmen in stereo. Featured in the title role is the Spanish soprano Victoria de los An-geles, the first really Spanish "Car-men" since the death in 1936 of Con-chita Supervila. Others in the cast include Nicolai Gedda (Don Jose), Janine Micheau (Micaela) and Ern-est Blanc (Escamillo). The chorus and orchestra of the Radiodiffusion Francaise and the Petite Chanteurs de Versaille are under the direction of Sir Thomas Beecham. The recording, completed last Oc-tober, was over a year in the making, the label reported. The package is available to deal-ers on a 100% exchange basis.









The Fabulous BOOKER PITTMAN The greatest soprano sax in the world, featuring "New Orleans Jazz" Booker makes his sensational comeback as the recognized No. 1 soprano sax. MS-16006\* M-6006



With "El Cubanito" the popular South American movie and nightclub singer making his debut in the U.S. with his Cha Cha Orchestra. A hot dance band with a fresh approach to Latin American Rhythms

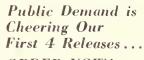
M-6007 MS-16007\*



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LATIN MAGIC

LATIN MAGIC The second "Romanticos de Cuba Or-chestra" LP, this time presenting 24 international standards in a romantic Latin style. An exceptional album featur-ing superb technical mastering and dis-criminating taste. M-6008 MS-16008\*



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- OPERA FANTASY "Musidisc Symphony Orchestra" M-6004 MS-16004\*
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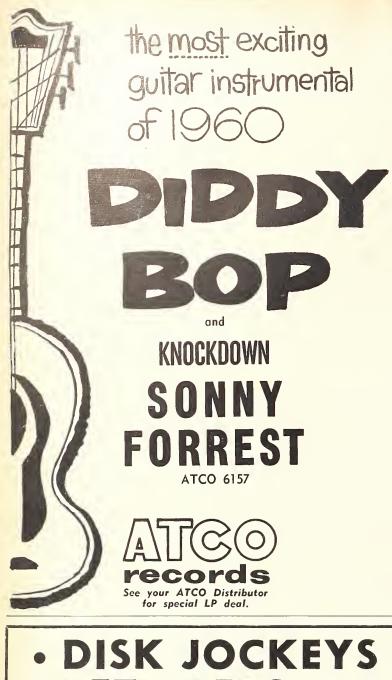
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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



January 30, 1960



# RETAILERS **OPERATORS RACK JOBBERS** In order to have your Top Ten represented in THE CASH BOX charts

Fill in the coupon below or Put them on your own letterhead THE CASH BOX And Mail to 1721 BROADWAY

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| NAME OF RECORD HERE         | ARTIST OR BAND HERE  |
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| NAME                        |                      |
| ADDRESS                     | STATE                |





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#### VITAL STATISTICS:



VITAL STATISTICS: Jack Kelly, formerly with WVET-Rochester, N.Y., has joined WBNY-standard and the state capital. Formerly with WSTL-Eminence, Ky. he is now holding down the AM shift at WFN-fermion of the state capital. Formerly with WSTL-Eminence, Ky. he is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-he is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-the is now holding down the AM shift at WFN-he is now holding down the AM shift at WFN-he is now holding down the AM shift at WFN-he is now holding down the AM shift at WFN-for the issue of the inneup now reads: Clay Scott (5-9 AM), Lou Swanson (9-Noon), Jorge Mack (Noon-3 PM), Nixon (3-5 PM), Daly (5-8 PM) and Ted Kent (8-Midnight). . . . Tom Reeder has been brought to WAIP-Prichard, Ala. from WABB-Mobile to handle both pop and (Noon-3 PM), Nixon (3-5 PM), Daly (5-8 PM) and Ted Kent (8-Midnight). . . . Tom Reeder has been brought to WAIP-Prichard, Ala. from WABB-Mobile to handle both pop and from WABB-Mobile to Mane of Des Moines'). I for KENO-Reno, Nev., reports the signing for KENO-Reno, Nev., reports the signing for Hisor ("Mad Man of Des Moines'). I for MOLO-Inmapolis (St. Paul) from 1956 thru 1958 rejoins that station after a stint with KRFC-San Francisco. . . Jay Dunn has baddition to KFMB-San Diego is Mike Tuly. - . . Am Cleandon changer inte slot at KILF-Houston, replacing Bill Scott who journeys to KABL-shandes: Jim Newton PD (from KEP-EI Paso), Paul Allen (KLOS-Ahdyd Webber (of KGO-San Francisco) and Dave Williams (KSAY an Francisco). . Jef Kuight switches from WOLY-Sentile is shard faiten

NEW YORK — A comprehensive new program for increasing classical record sales was announced last week record sales was announced last week by Columbia Records. Designated the "Automatic Release Plan," the new program is designed to offer dealers a convenient and attractive means of purchasing an introductory "premier" selection of Columbia's monthly Mas-temporta list

purchasing an introductory "premier" selection of Columbia's monthly Mas-terworks list. Dealers will be invited to sub-scribe to a program which will offer a monthly series of "carefully pre-selected new Masterworks releases," either monaural or stereophonic or a combination of both. Subscriber dealers will then re-ceive a thorough Merchandising Kit prepared by Columbia's Creative Services — Advertising, Public Rela-tions, Sales Promotion. Included will be an informative Newsletter with expert sales hints for each selection, press releases about the selections, artists' biographies, reprints of na-tional ads, samples of brochures and store display pieces. The kit will be shipped one week to ten days in ad-vance of album release dates. First shipments will begin with new March releases. Monthly ARP se-lections will be chosen each month by a Columbia committee including

BREAKING BIG SOME ENCHANTED **EVENING** Carl Mann Phillips International #3550 hillips Recordi 706 UNION AVENUE MEMPHIS, TENN. Breaking Nationally "EZ-ZEE" "FOREVER" Googie René # 264 Hitting The Charts "MY BLUE HEAVEN" **Bobby Day** # 263 ass RECORDS **"SNAKE IN THE GARDEN**" Jerry Howard # 5632



**BOX 493** THE CASH BOX 1721 Broadway New York, New York representatives of both Sales and Masterworks Departments. The Se-lections will also include Columbia Original Cast shows, which are issued on the Masterworks OL series. ARP subscribers, in addition to the month-ly merchandising services, will be per-mitted to purchase one each of a se-lected group of new Masterworks product.

Retailers who qualify for the pro-gram will be given an additional 10 per cent discount off the regular sug-gested dealer cost on each selection purchased monthly. ARP Merchan-dise will be subject to Columbia's reg-ular "Bonus to Sell" program as well.

#### Joe Carlton & Staff On Road For Evans Single & LP

NEW YORK - Carlton Records' topper Joe Carlton hits the road this week along with staff execs on a combined single-album promotion behind Paul Evans, who is hitting with "Mid-night Special" on the label's subsid, Guaranteed.

Guaranteed. Carlton himself visits distribs, disk jockeys and dealers in Chicago, Mil-waukee, Boston and Cleveland. Na-tional sales manager George (Juggy) Gayles goes to Baltimore, Washing-ton, Atlanta and St. Louis, while pro-motion director George Furness covers Datroit Cinainati Pittsburgh Buf Detroit, Cincinnati, Pittsburgh, Buf-falo. Meanwhile West Coast veep Don Genson visits Seattle, Denver, San Francisco and Phoenix.

Concerted drive will focus on "Mid-night Special" and Evans' new LP, "Paul Evans Sings The Fabulous Teens," the recent Anita Bryant LP, and the new Gary Stites single, "Lawdy Miss Clawdy" and "Don't Wanna Say Goodbye."

Evans himself returned last week from a complete coverage tour of all of the markets that the staff will now visit. Carlton says sales on "Mid-night Special" are over 250,000.

#### **Brooks Named To Capitol A&R**

HOLLYWOOD—Lloyd W. Dunn, Capitol Records vice president for A & R, has announced the appoint-ment of Frank Brooks as assistant to director of international repertoire, Dave Dexter.

Brooks, previously assistant to Sandor Porges, international depart assistant to ment administrator, will work with Dexter in the selection and produc-tion of 'Capitol'-of-the-World albums and imported single records, allow-ing Dexter to devote more time to the production of recordings by Capitol's demonstrator domestic artists.

domestic artists. A 28-year veteran of the record business, Brooks came to Capitol in July, 1958, from the label's parent firm, Electric & Musical Industries, Ltd., London. He joined EMI's ac-counting department in 1932 after being graduated from London Uni-versity. He subsequently served as EMI area manager; Far East; mana-ger, international records group, and general export manager.

#### Liberty Acquires University Single

LOS ANGELES—Liberty Records has acquired exclusive rights to a hot new single on the University label en-titled "Forever" by the Little Dip-pers. The deck is 75 on this week's pers. Th top 100.

The Liberty acquisition was joint-ly announced last week by Liberty veep Al Bennett and Harold Sadler, president of University Records of Little Rock, Ark.

Bennett has scheduled all-out pro-motion for the disk which is being released by Liberty under the Uni-versity label.

NEW YORK - Bobby Shad, Time Records' topper last week announced a thirty-day album deal for retailers effecting his new Time album releases for February.

Beginning February first and run-ning until the end of the month, the six February albums will be offered to dealers at a 20% discount.

to dealers at a 20% discount. The six February releases include: "Ain't What You Do" by Dodo Greene; "Riot In Blues," featuring Ray Charles, Lightning Hopkins, James Wayne, Sonny Terry, Brownie McGhee, Arbee Stidham and Smokey Hogg; "Imagination" with Malcolm Peters and his Orchestra; an album titled "Tommy Turrentine," featur-ing the jazz trunpeter with Max Roach and a jazz combo; "Everybody Sings" with the Johnny Rollins Sing-ers performing 38 popular songs; and "Riot In Dixie," featuring the Kings of Dixieland with 24 Dixieland fa-vorites. vorites.

Shad announced plans to release six albums a month in February, March and April. Each set of six will include 2 jazz albums, a vocal album, two instrumental albums, and a blues album. The February discount plan does not effect releases set for March and April and April.

In the past few weeks Shad has expanded his artist roster with the sign-ing of jazz pianist Sonny Clark; singer Jackie Paris; vocalist Felicia Sanders, whose "Sound Of Music" single has just been released; Stan Turrentine, jazz saxophonist, and his brother Toumur, jazz trumpater. All brother Tommy, jazz trumpeter. All the artists signed will soon be released on singles and/or albums.

Shad also has set up a sales pro-motion team for the Time, Shad and Brent labels run by Lenny Lewis and Pete Spargo.

#### **Bagdasarian Moves Office**

LOS ANGELES - Ross Bagdasarian, Liberty Records recording artist (David Seville), has moved his Ross Bagdasarian Enterprises headquar-ters to 465 South Beverly Drive, Beverly Hills.

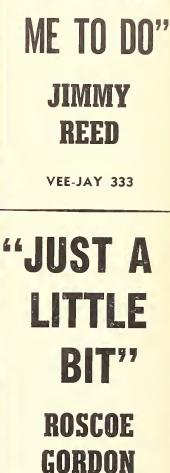
Move involves the Monarch Music Co., Inc., Chipmunk Enterprises, Inc., Witch Doctor Ranch and the Chip-munk Ranch offices.



HOLLYWOOD-Redd Foxx, Dooto Records comic, sinks a knife into his birthday cake as (l. to r.) Big Jim Randolph, KGFJ program director; Felicia, Dooto executive secretary; and Herman Griffith, KGFJ disk jockey, enjoy the festivities.

Foxx's current single is "The Dear John Letter," from his new album, "The Big Laugh."

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"





CASH BOX SURE SHOT!

**"WHAT'S HAPPENING**"

WADE **FLEMONS** 

**VEE-JAY 335** 



January 30, 1960

IN A BIG WAY!!

GOING POP . . .

**"BABY, WHAT** 

YOU WANT



### Victor-Breck Promo Ups Breck Sales 38%

NEW YORK — A joint promotion between RCA Victor Records and Beautiful Hair Breck, launched in August, 1959, has resulted in a 38% increase in sales for Breck Hair prep-arations, the diskery revealed last week.

week. The promotion centered around a Victor preview LP record containing twelve excerpts from Victor's special "New Golden Age of Sound" albums. The excerpts featured many top pop and classical artists, including Harry Belafonte, Perez Prado, Xavier Cugat, Mario Lanza, Morton Gould and his Orch., and Arthur Fiedler and the Boston pops. The LP was made available to con-

The LP was made available to con-

Orch., and Arthur Fieller and the Boston pops. The LP was made available to con-sumers only through a boxtop or la-bel from any Breck Hair Preparation and either \$1.00 for the monaural ver-sion or \$1.25 for the stereo. Both Breck, which has long been noted for its gold packaging, and RCA Victor used gold as their central dis-play and copy theme in all sales pro-motion and advertising featuring "New Golden Age of Sound" Preview LP. The LP itself was contained in a gold cover and bore a special gold-foil wrapper supplied by Alcoa. To help promote its premium offer on the LP, Breck ran a saturation ad-vertising campaign. Full-page ads displaying the LP were featured in national publications, including the back cover of the Ladies' Home Jour-nal. Color commercials on the Shirley Temple TV Show also featured the LP. An enormous variety of Breck point-of-sale material, displaying the LP and describing the offer, was used throughout the country in beauty par-lors, supermarkets, and department stores. It included coupon pads, coun-ter pads, window streamers, display cards, basket cards, floor stands and shelf talkers. Breck reports the larg-est demand in its history for in-store promotion material when the LP dis-plays were offered. In all, about 225,000 display units were used. On its part, Victor described the Breck offer of the LP on national TV commercials, in national publications, and on point-of-sale material. An unusual feature of the RCA Victor campaign was a special mailing to 2500 disk jockeys across the nation of both the Preview LP and a gift box of Breck Hair Preparations. Several firsts were involved in the RCA Victor, Breck promotion. Among them was the fact that for Breck it was the largest-scaled premium pro-motion the company had ever under-taken, as well as the most successful. For RCA Victor, it involved the first time it offered a stereo record as a premium. The agency for Breck was N. W. Ayer & Son and for RCA Victor, Grey Advertising. The promotion was

The agency for Breck was N. W. Ayer & Son and for RCA Victor, Grey Advertising. The promotion was coordinated by the Leonard F. Fell-man Company, Sales Promotion Agency in Philadelphia and New York York.

#### Warwick Re-Pacts Johnny & The Hurricanes

NEW YORK - Johnny and the

NEW YORK — Johnny and the Hurricanes have been re-signed to an exclusive Warwick Records record-ing contract by Morty Craft, president of United Telefilm Records, parent company of the label. The renewal comes after a year during which the group rose to na-tional prominence aboard three suc-cessive hits: "Crossfire," "Red River Rock" and "Reveille Rock." 1959 also saw the group chosen "The Most Promising Instrumental Group" in *The Cash Box* poll. They were also honored in England where "Red River Rock" was the top-selling disk of the year.

of the year. The group's latest release, "Sand-storm" b/w "The Beatnick Fly," is the center of a big promotion and exploitation campaign by United Tele-film film.

## **Collier Named A&R** Asst. To Hugo & Luigi

NEW YORK-Hugo and Luigi, RCA Victor's independent A & R team, have announced the appointment of Mike Collier as their personal assistant in the Artists and Repertoire Department. He was formerly in charge of the promotion men in the field working exclusively on the Hugo and Luigi product.

"In addition to his other duties, Mike will keep his finger on the pulse of the market—a knowledge we have always felt imperative to anyone producing popular records. The promotion men formerly working under Mike will now report directly to Ben Rosner, manager radio and TV relations," said the team.

"Mike will also take a load off our backs by working closely with music publishers and artists' managers," they added.

Collier joined the team when they set up their independent production with RCA Victor and prior to that was national promotion director for London Records.

#### Correction

NEW YORK—Last week's Liberty Records' ad for the Little Dippers' University disking of "Forever" (han-dled by Liberty) mistakenly noted the issue's Canadian distrib. Spartan of Canada, London, Ontario is the ac-tual distrib tual distrib.

### **Capitol Opens Coast Plant**

Page 31

HOLLYWOOD — Capitol Records, formally opened one of the most mod-ern record-manufacturing plants in the world and one of the largest on the West Coast last week (22), it was announced by James Bayless, CRI's vice president for manufacturing and engineering.

engineering. Business associates of the firm, civic leaders and press, were invited to an open house to be held at 3 p.m. at the new facility, which is located at 3061 Fletcher Drive, Los Angeles. Together with the adjoining Los An-geles branch of Capitol Records Dis-tribution Corp., the new plant, re-lated office buildings and warehouses are valued at over one million dol-lars. Some 70,000 square feet of floor space occupy a three-and-one-half-acre site. acre site.

acre site. For the past six months, Capitol has been transferring equipment from its former leased plant, which had been in operation since 1945. Bayless indicated that the new facilities rep-resent a substantial increase in Capi-tol's production capacity, having been designed to supply products for the entire Western part of the United States. In addition, the plant was constructed with a view to eventual expansion to twice its present size, Bayless added. Capitol's main manufacturing oper-

Capitol's main manufacturing oper-ation is located at Scranton, Pa.

#### "El Paso" Tops 800,000 Mark

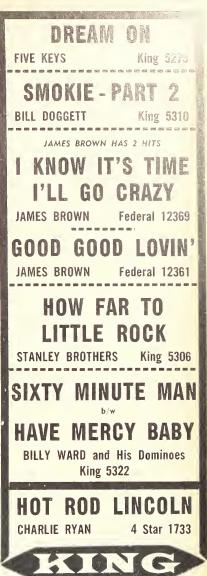
NEW YORK—Sales of Marty Rob-bins' "El Paso" smash have passed the 800,000 mark, Columbia Records announced last week. In Eureka, Calif. (pop. 29,000), a copy of the recording—along with other historical documents — w as sealed in the cornerstone of the town's recently dedicated City Hall.

YOU DONT KNOW ME .....



My name is LENNY WELCH... and my first release on Cadence Records, which I hope you like, IS YOU DON'T KNOW ME B/W I Need Someone...1373

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



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Co-Stars

| The Cash Box, Music                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                      |
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| HOT SELLING                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                      |
| JAZZ SINGLES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |
| PRESTIGE 45s                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |
| I LET A SONG GO OUT OF MY HEART                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                      |
| Eddie "Lockjaw" Davis, Shirley Scott 138<br>HDNG PONG/TIME DN MY HANDS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1. C                 |
| Shirley Scott 145<br>TANGERINE/I'LL NEVER BE THE SAME                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                      |
| Eddie "Lockjaw" Davis, Shirley Scott 148                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Ser.                 |
| BLUE GREENS AND BEANS<br>Gene Ammons 140                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                      |
| BUT BEAUTIFUL<br>Eddie "Lockjaw" Davis, Shirley Scott                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | No. 2                |
| WALKIN'                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                      |
| Miles Davis 157<br>Seventh SDN/DO NDTHING TILL YDU HEAR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                      |
| FROM ME<br>Mose Allison                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 1 Marsa              |
| THE REV/I SURRENDER DEAR<br>Eddie "Lockiaw" Davis, Shirley Scott 146                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                      |
| THE HAPPY BLUES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                      |
| Gene Ammons 112<br>STARDUST/WILLOW WEEP FDR ME                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | HOLI                 |
| Eddie ''Lockjaw'' Davis, Shirley Scott 155                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | star F<br>Marilyn    |
| BABY WON'T YOU PLEASE COME HDME/<br>INDIANA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Fox set<br>an is co  |
| Shirley Scott                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | the film             |
| Shirley Scott                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | appeara              |
| BLUE HYMN<br>Gene Ammons                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Dot                  |
| IN THE KITCHEN<br>Eddie ''Lockjaw'' Davis, Shirley Scott 129                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                      |
| M SQUAD/MAKING WHDDPEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Eng                  |
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| Miles Davis office                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | HOL                  |
| CODL GRITS<br>Willis Jackson 159                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Billy V<br>Robin I   |
| GOOD BAIT<br>John Coltrane 139                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | in popu              |
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| James Moody 141<br>JUST A SITTIN' ANO A ROCKIN'/PRELUDE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Marti                |
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| SEND FOR FREE CATALOG AND                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | England<br>passed    |
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| PRESTIGE RECORDS, INC. 203 So. Washington Ave.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Addit<br>land, I     |
| Bergenfield, New Jersey                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Double               |
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| HIT, REMINDERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | was a to<br>ing rene |
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| SCARLET RIBBONS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | On the Dot hi        |
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| * * THE BROWNS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | popular              |



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| man                                                    | <b>REGIONAL RECO</b>                                                                  | IKD KEPUKIS                                                                                                          |
|                                                        |                                                                                       | A REAL AND A      |
| BOB CALLAHAN                                           | MARK STEVENS                                                                          | LEE WESTERN                                                                                                          |
| BR—Baltimore, Md.                                      | KSTT—Davenport, Iowa                                                                  | WPEO—Peoria, III.                                                                                                    |
| nd Of Music (D. Day)<br>ning Bear (J. Preston)         | 1. Running Bear (J. Preston)                                                          | 1. Teen Angel (M. Dinning)                                                                                           |
| I Have To Go (J. Reeves)                               | 2. Big Hurt (T. Fisher)<br>3. Sandy (L. Hall)                                         | 2. Running Bear (J. Preston)<br>3. El Paso (M. Robbins)                                                              |
| One Minute More (Reese)<br>n Angel (M. Dinning)        | 4. Go Jimmy Go (J. Clanton)<br>5. Village Of St. Bernadette                           | 4. Big Hurt (T. Fisher)<br>5. Village Of St. Bernadette                                                              |
| It Be Me (Everlys)<br>rt Full Of Love (D. Day)         | (A, Williams)<br>6. Why (F. Avalon)                                                   | (A. Williams)<br>6. Not One Minute More (Reese)                                                                      |
| nmy Shimmy Ko Ko Bop<br>(L. Anthony & Imperials)       | 7. El Paso (M. Robbins)                                                               | 7. Lucky Devil (C. Dobkins Jr.)<br>8. Go Jimmy Go (J. Clanton)<br>9. Do-Re-Mi (M. Miller)<br>10. Down By The Station |
| at In The World's Come<br>ver You (J. Scott)           | 8. Hound Dog Man (Fabian)<br>9. Pretty Blue Eyes (Lawrence)<br>10. Among My Souvenirs | 9. Do-Re-Mi (M. Miller)                                                                                              |
| ond The Sea (B. Darin)                                 | (C. Francis)                                                                          | (Four Preps)                                                                                                         |
| BILL CARLTON                                           | RON TURNER                                                                            | JACK KAREY                                                                                                           |
| JR—Newark, N. J.                                       | WINN—Louisville, Ky.                                                                  | WCFL—Chicago, III.                                                                                                   |
| a (D. Reese)                                           | 1. 16 Going On 17                                                                     | 1. Village Of St. Bernadette                                                                                         |
| Had A Girl (R. Lauren)                                 | (P. King Chorale)<br>2. That Old Feeling (K. Kallen)                                  | (A. Williams)<br>2. Pretty Blue Eyes                                                                                 |
| (T. Snyder All Stars)<br>More For The Road             | 3. Time And The River (N. Cole)<br>4. Cry Me A River (J. Harper)                      | (S. Lawrence)<br>3. Beyond The Sea (B. Darin)                                                                        |
| (H. Leeds)<br>Young To Be True (Lane)                  | 5. Just Come Home<br>(Hugo & Luigi)                                                   | 4. Watcha Gonna Do (N. Cole)<br>5. That Old Feeling (K. Kallen)                                                      |
| e Me Along (J. Gleason)                                | 6. Tracy's Theme (S. Ross)                                                            | o. He'll Have Io Go (Reeves)                                                                                         |
| hfully (J. Mathis)<br>otta Have You (T. Sands)         | 7. My Favorite Things<br>(P. King Chorale)                                            | 7. Baciare, Baciare (Collins)<br>8. Summer Time (A. Martino)                                                         |
| ve Got What It Takes<br>(Benton & Washington)          | 8. Love Me, My Love (D. Martin)<br>9. Livin' Dangerously (McGuires)                   | 9. Tender Love And Care<br>(J. Rodgers)                                                                              |
| ish It Were You (Babson)                               | 10. A Summer Place (P. Faith)                                                         | 10. Anytime (F. Pourcel)                                                                                             |
| MY (TEDDY) HOLT                                        | DAVE MILLAN                                                                           | DICK BENNICK                                                                                                         |
| BF-Clemson, S. C.                                      | WKNXSaginaw, Mich.                                                                    | WTOB—Winston-Salem, N.C.                                                                                             |
| age Of St. Bernadette                                  | 1. Big Hurt (T. Fisher)                                                               | 1. Running Bear (J. Preston)                                                                                         |
| (A. Williams)<br>One Minute More (Reese)               | 2. Tracy's Theme (S. Ross)<br>3. Running Bear (J. Preston)                            | 2. El Paso (M. Robbins)<br>3. Way Down Yonder In New                                                                 |
| v About That (D. Clark)<br>t Name Initial (Annet'e)    | 4. You've Got What It Takes<br>(M. Johnson)                                           | Orleans (F. Cannon)<br>4. Run Red Run (Coasters)                                                                     |
| py Muleteer (I. Robic)<br>ummer Place (P. Faith)       | 5. First Name Initial (Annetle)<br>6. Teen Angel (M. Dinning)                         | 5. Heartaches By The Number<br>(G. Mitchell)                                                                         |
| ear Ago Tonight (Crests)<br>der Love And Care          | 7. Lucky Devil (C. Dobkins Jr.)<br>8. What In The World's Come                        | 6. Teen Angel (M. Dinning)<br>7. Be My Guest (F. Domino)                                                             |
| (J. Rodgers)<br>nb Ev'ry Mountain                      | Over You (J. Scott)<br>9. Among My Souvenirs                                          | 8. Among My Souvenirs<br>(C. Francis)                                                                                |
| (T. Bennett)                                           | (C. Francis)                                                                          | 9. He'll Have To Go (J. Reeves)                                                                                      |
| Her For Me (A. Wade)                                   | 10. Handy Man (J. Jones)                                                              | 10. Big Hurt (T. Fisher)                                                                                             |
| DICK PARKER                                            | JIM GOODRICH                                                                          | JOHN GILLIS                                                                                                          |
| SME—Sanford, Me.                                       | KYSS—Missoula, Mont.                                                                  | KUIK—Hillsboro, Ore.                                                                                                 |
| :y's Theme (S. Ross)<br>vn By The Station              | 1. Teen Angel (M. Dinning)<br>2. Running Bear (J. Preston)                            | <ol> <li>Forever (L. Dippers)</li> <li>Bonnie Came Back (D. Eddy)</li> </ol>                                         |
| (Four Preps)<br>der Love And Care                      | 3. Big Hurt (T. Fisher)<br>4. Sandy (L. Hall)                                         | 3. Son Of A Gun (S. Clark)<br>4. Cry Me A River (J. London)                                                          |
| (J. Rodgers)<br>nd Of Music (D. Day)                   | 5. Pretty Blue Eyes (Lawrence)<br>6. Smokie (B. Black)                                | 5. Candy Apple Red (B. Guitar)                                                                                       |
| cha Gonna Do (N. Cole)                                 | 7. Go Jimmy Go (J. Clanton)                                                           | 6. Let It Be Me (Everlys)<br>7. Village Of St. Bernadette                                                            |
| n' Dangerously (McGuires)<br>iffenpoof Song (B. Crewe) | 8. Among My Souvenirs<br>(C. Francis)                                                 | (A. Williams)<br>8. Tall Oak Tree (D. Burnette)                                                                      |
| ana (L. Baker)<br>ond The Sea (B. Darin)               | 9. El Paso (M. Robbins)<br>10. What In The World's Come                               | 9. Amapola (J. Noguez)<br>10. Tender Love And Care                                                                   |
| er's Guitar (B. Mure)                                  | Over You (J. Scott)                                                                   | (J. Rodgers)                                                                                                         |
| PAUL LAUBI                                             | BOB GREEN                                                                             | JACK MURPHY                                                                                                          |
| EP—Taunton, Mass.                                      | WINZ—Miami, Fla.                                                                      | WRUN—Utica, N. Y                                                                                                     |
| asu (M. Robbins)                                       | 1. Teen Angel (M. Dinning)                                                            | 1. Big Hurt (T. Fisher)                                                                                              |
| age Of St. Bernadette<br>(A. Williams)                 | 2. You've Got What It Takes<br>(M. Johnson)                                           | 2. El Paso (M. Robbins)<br>3. Not One Minute More                                                                    |
| One Minute More (Reese)<br>ere Or When                 | 3. Doin' Mashed Potatoes<br>(Swans)                                                   | (D. Reese)<br>4. Village Of St. Bernadette                                                                           |
| (Dion & Belmonts)<br>Time To Cry (P. Anka)             | 4. Let It Be Me (Everlys)<br>5. That's My Desire                                      | (A. Williams)<br>5. Among My Souvenirs                                                                               |
| Hurt (T. Fisher)<br>ong My Souvenirs                   | (Dion & Belmonts)<br>6. Down By The Station                                           | (C. Francis)<br>6. Why (F. Avalon)                                                                                   |
| (C. Francis)                                           | (Four Preps)                                                                          | 7. Pretty Blue Eyes<br>(S. Lawrence)                                                                                 |
| Down Yonder In New<br>leans (F. Cannon)                | 7. Shimmy Shimmy Ko Ko Bop<br>(L. Anthony & Imperials)                                | 8. Running Bear (J. Preston)                                                                                         |

- 8. Why (F. Avalon) 9. Handy Man (J. Jones) 10. Bad Boy (R. Luke) LARRY MONROE KRIO—McAllen, Tex. 1. Handsome (Matadors) 2. Why (F. Avalon) 3. Big Hurt (T. Fisher) 4. Pretty B'ue Eyes (Lawrence) 5. Among My Souvenirs (C. Francis)

  - (C. Francis)
    (A. Williage Of St. Bernadette

    (A. Williams)

    7. Go Jimmy Go (J. Clanton)
    8. It's Time To Cry (P. Anka)
    9. Where Or When

    (Dion & Belmonts)

    10. Teen Angel (M. Dinning)

#### RAY STOCKARD WJSO-Johnson City, Tenn.

- 1. Teen Angel (M. Dinning) 2. Running Bear (J. Preston) 3. Sandy (L. Hall) 4. Hound Dog Man (Fabian) 5. Teen Town Hop (McKinney) 6. Lonely Blue Boy (C. Twitty) 7. Pretty Blue Eyes (Lawrence) 9. Bia Huet (T. Eichar)
- 8. Big Hurt (T. Fisher) 9. Go Jimmy Go (J. Clanton)

10. First Name Initial (Annette)

ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-

- M. Dinning) (J. Preston) (obbins) Fisher) (A. Williams) ute More (Reese) (C. Dobkins Jr.) o (J. Clanton) Miller) Station Station (Four Preps) KAREY hicago, III.
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- Pretty Blue Eyes

   (S. Lawrence)
   Running Bear (J. Preston)
   It's Time To Cry (P. Anka)
   Bonnie Came Back/ Lost Island (D. Eddy)

#### TREV (CARROT TOP) GOSHULAK CKDM-Dauphin, Man., Can.

- Big Hurt (T. Fisher)
   Among My Souvenirs

   (C. Francis)'
   We Got Love (B. Rydell)
   Running Bear (J. Preston)
   Teen Angel (M. Dinning)
   It's Time To Cry (P. Anka)
   El Paso (M. Robbins)
   Marina (R. Granata)
   To To Context (Sector (Context))
- 9. Teardrop (Santo & Johnny)
- 10. Not One Minute More (Reese)

MARC ALAN KLEO—Wichita, Kans.

- Big Hurt (T. Fisher) Running Bear (J. Preston) El Paso (M. Robbins) Sandy (L. Hall) Lucky Devil (C. Dobkins Jr.) Why (F. Avalon) 6.
- Pretty Blue Eyes (Lawrence)
- 8. | Wanna Be Loved (R. Nelson)
- 9. Misty (J. Mathis) 10. We Got Love (B. Rydell)

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10. Baciare, Baciare (D. Collins)

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Grand Award 45-1035

MILLS MUSIC, INC.

JUST RELEASED

## Stereo Fidelity Offers 98¢ Consumer Plan

SWARTHMORE, PA. — "Stereo-Sixties" is the theme of the big Stereo-Fidelity Records' consumer program to begin next month. With the pur-chase of any of the label's \$2.98 stereo LP's, the consumer can pur-chase any of fifteen pre-selected LP's for 98¢. The program the diskery stated

chase any of inteen pre-selected LP's for 98¢. The program, the diskery stated, is aimed at new stereo phono owners, which the diskery estimates as having increased by 5,000,000 since Nov. 1, 1959. The program will break in the initial Feb. issues of top consumer magazines. Total ad budget is one hundred thousand dollars. The 15 pre-selected LP's are avail-able to the dealer at 65¢ each and can be purchased in pre-packs of balanced quantities per album based on "mar-ket tastes" in cartons of 30. The deal-er can receive in-store merchandising aids, including 4-color 36 inch by 48 inch window streamers, counter cards, order forms for customers.

#### **Capitol Inks Comedian Rickles**

HOLLYWOOD — Comedian Don "The Emperor" Rickles has signed an exclusive, long-term recording con-tract with Capitol Records, it was disclosed last week by Lloyd W. Dunn, vice president in charge of A&R. Rickles will record under the super-vision of executive producer Dave cavanaugh. Cavanaugh said the comic's first album will be recorded live within the next few weeks and will probably be released in the fall. Cavanaugh said he and Rickles were planning a series of albums, each with a "unique" format suited to the comedian's far-out style. Rickles, who opened last week at the Sahara Hotel in Las Vegas, has just completed "Rat Race," in which he appears with Tony Curtis and Debbie Reynolds. The comedian's other motion picture credits include "Run Silent, Run Deep" and "Rabbit Trap."

#### **Carlton Distributing Century Master**

NEW YORK-Carlton Records has taken on national distribution of a Century Limited master by Andy Anderson of "Tough, Tough, Tough." Deck is reportedly getting local action in Jackson, Miss., Memphis and Nashville areas. Lease and royalty deal was concluded by Joe Carlton with Anderson.

The 15 pre-elected LP's are: by the 101 Strings: "American Waltzes," "Soul of Spain"—Vol. 2; "Pal Joey"; "Quiet Hours"; "Opera Without Words"; "Symphony For Lovers." The others include: "Brass Band"; "Scheherajazz"—Skip Martin; "Love The Magician"—London Philharmon-ic Orch.; "Minstrel Shows"—Holly-wood Chorus; "Peer Gynt Suites"— Hamburg Staats Orch.; "Tommy Dorsey"; "Conquerors Of The Ages" —London Philharmonic Orch.; "To-rero!"—Banda Mexico City; "Left Bank Bearcats In Dixieland." Jules Malamud, sales manager for Miller International, Stereo-Fidelity's parent company, reported that dealers are being offered a special program from the firm's monaural label, Som-

from the firm's monaural label, Somerset. Deal consists of a pre-pack of 25 "good-selling" monaural LP's free with the purchase of 100 monaural records.

#### MOA Urges Early Space **Reservations For Convention**

OAKLAND, CALIF.—Those who intend to exhibit at the Music Opera-tors of America Convention in Chi-Intend to exhibit at the Music Opera-tors of America Convention in Chi-cago (May 9, 10 and 11) and have not yet reserved space are urged to do so immediately, MOA national president and managing director George A. Miller, has announced. Exhibitors who wish the same space as last year only have several weeks in which to put their orders in. Convention will be held at the Morrison Hotel. Exhibit booths are approximately 8 feet by 10 feet and the price per booth is \$300 for the first booth and \$200 for each additional booth. The \$300 booth is a "package deal," which includes entrance fee, rent for exhibit space, two chairs and a table, five ex-hibit booths.

hibit hadges and name cards for the exhibit booths. All exhibit space on the convention floor, as well as ads in the Souvenir Program, Miller emphasized, must be paid for at the time the request for such space is made. Accommodations for suites and rooms can be made from this time forth by contacting Tom Mackey, Di-rector of the Convention Department, Morrison Hotel.

rector of the Convention Department, Morrison Hotel. Tickets for the Banquet and Floor Show—to be held the night of May 11 —can be purchased by writing to Howard N. Ellis, Chairman of the Ticket Committee, 1430 South 13th St., Omaha, Nebr. Convention headquarters will open

Convention headquarters will open at the Morrison Hotel about April 4.

## **CRDC Brass Hits Road**

HOLLYWOOD-Following the announcement (15) of the total reorganization of marketing functions within Capitol Records Distributing Corp., a team of CRDC executives last week began the first of three special orientation meetings with top field sales and operations personnel.

A four-man team headed by CRDC's new president, J. K. Maitland, is conducting meetings in Hollywood (Jan. 22, 23), Chicago (Jan. 25, 26, 27), and New York (Jan. 29, 30). Traveling with Maitland are: D. "Bud" Schuster, vice president in charge of Distribution; William Mikels, director, national sales dept.; and Myron H. Levinson, director, national operations dept.

Attending the conferences are district sales managers, regional operations managers, branch sales and operations managers.

According to Maitland, purpose of the meetings is to give "detailed information on the new set-up: what it is designed to do, how it will work in practice, and what part each of the managers will play in the organization."

The meetings will also give the CRDC managers an opportunity to meet Bud Schuster, who, in his former capacity as national phonograph administrator for Capitol Records, had little contact with CRDC field personnel.











NEW YORK-Songstress Fran Warren pauses a moment to smile at the camera before fixing her signature to a contract to record exclusively for United Telefilm Records' Warwick label. Seated with her is Morty Craft, president of the company. In the background are Fred Mendelsohn (left) and Gordon Gray, recording director and sales manager respectively for the label. Miss Warren will be heard first in a Warwick release in early February with simultaneous issue of a single and an album. (11)/11-1

Cash

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POPULAR PICKS OF THE WEEK

'CONCERT IN RHYTHM" Volume 2-Ray Conniff, his Orchestra and Chorus—Colum-bia CL 1415

On Conniff's latest session for Columbia he returns to the theme of his first "Concert In Rhythm" album. The twelve numbers here, essayed in the usual infectious Conniff here, essayed in the usual infectious Conniff manner—sparkling rhythms, wordless cho-rus, etc.—have been selected from the classical literature, and include such melo-dies as "Lieberstraum," "Warsaw Concerto," "One Fine Day" (from "Madame Butterfly") and others by Tchaikovsky, Grieg and Liszt. These popular interpretations are a welcome departure from usual pop fare and are ex-cellent vehicles for the Conniff touch.



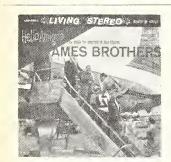
THE GENE KRUPA STORY

"THE ENCHANTED SEA"—The Exotic Sounds of Martin Denny—Liberty LST 7141 Denny's ninth LP is titled after his re-

cent hit (which he shared with the Islandcent hit (which he shared with the Island-ers) and features a dozen compositions most of which are related to the sea. Through such songs as "Trade Winds," "Be-yond The Sea," "Off Shore," "Beyond The Reef" and "Song Of The Islands," Denny's melodic-percussive group sets up a softly wavering aura of mood music. A fascinat-ing sound that has lured many to the sales counter. counter.

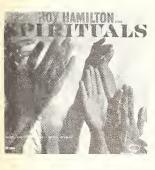
## "THE GENE KRUPA STORY"—Original Film Soundtrack—Verve MG VS-6105

Film Soundtrack—Verve MG VS-6105 Now playing to big audiences cross country, the Sal Mineo-starred film is prov-ing a success. This album should follow it. Krupa is featured on the drums on such se-lections as "Royal Garden Blues," "Indiana," "Cherokee," "Song Of India" and "Way Down Yonder In New Orleans." The sup-porting ork contains such notables as Red Nichols, Benny Carter, Barny Kessell and Nichols, Benny Carter, Barny Kessell and Shelly Manne, and the great Anita O'Day is heard singing "Memories Of You." It's a swinging album that will please pop, jazz and flick fans.



"HELLO AMIGOS"—The Ames Brothers —RCA Victor LSP 2100

--RCA Victor LSP 2100 A charming collection of popular Latin American standards are authentically es-sayed in their original Spanish by the four brothers. In maintaining the album's au-thenticity, Juan Esquivel has supplied the arrangements and Victor's Herman Diaz, Jr. produced the set. It contains such fa-miliar items as "Amor," "Frenesi," "Bes-ame Mucho," "Amapola," "Perfidia" and "Quizas, Quizas, Quizas." Should be a big album for the Ames Bros.



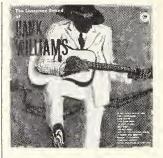
"ROY HAMILTON SINGS SPIRITUALS—Epic LN 3654

Hamilton created excitement with his album of gospel-type songs, "Come Out Swingin'." This time he takes off on a dozen Negro spirituals, some of the most revered and precious American some of the most revered and precious American songs. His obvious nearness and deep attach-ment to these songs enable him to give them the sincerity and respect they command. His accom-paniment is clean and unobtrusive. Among the selections are "Deep River," "Nobody Knows The Trouble I've Seen," "Down By The Riverside," "Swing Low, Sweet Chariot" and "Sometimes I Feel Like A Motherless Child." A spiritually exciting album.



#### "JANE MORGAN TIME"-Kapp KL 1170

The songstress offers a heartwarming program of tender ballads. Previously issued as singles. Combining both new songs ("Happy Anniversa-ry," "The Sound Of Music," "Climb Ev'ry Moun-tain") and some evergreens ("My Foolish Heart," "It's Been A Long, Long Time"), Miss Morgan glosses smoothly over the string-filled interpre-tations. A very pretty album,





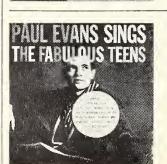








FRANKIE CARLE TAKE ME ALONG ST QUE TO



#### THE LONESOME SOUND OF HANK WIL-

"THE LONESOME SOUND OF HANK WIL-LIAMS"—MGM E3808 Culled from MGM's vast supply of Hank Wil-liams tapes, the twelve tracks on this set (from air checks) present the late great country bal-ladeer in the lost-love mood that he so well com-municated during his short, but brilliant career. Though none of them were big hits for him (and none were penned by him) the album is another addition to the legacy Williams left in song. Among the tunes are "It Just Don't Matter Now," "Dixie Cannonball," "Swing Wide Your Gate Of Love," "The Old Home" and "Cool Water." His fans are legion. fans are legion.

### "THE VOICES OF THE 20TH CENTURY"-Narrated by Henry Fonda—Coral CRL 57308

A generous and often fascinating collection of voices who were and are a part of this century. Actor Henry Fonda ties-in the personalties and the years with a narrative that fortunately does not overcome the drama of the voices and/or in-cidents themselves. Book-type package carries short notations on each of the 71 selections. A valuable addition to documentary issues.

## "THE BEST OF THE TRAPP FAMILY SING-ERS"—Decca DXB-162

With the hit musical "The Sound of Music" having given interest in the Trapp Family, Decca has assembled 38 selections (on two disks) culled from five previously released Decca albums by this famous folk singing family. Their reper-toire broaches many subjects and languages—this Austria, Poland, France, Spain, Russia, Hawaii, and the U.S. An elaborate package. Wide potential.

## "BROCK PETERS AT THE VILLAGE GATE" —United Artists UAS 6062

-United Artists UAS 6062 Brock Peters is a dynamic performer who in-vests his singing act with gripping emotion and full dramatic impact. His rich, sonorous voice, which attracted attention in the "Porgy And Bess" film, is even more startling given the ma-terial he sings here. Recorded at the Village Gate in N. Y., a basement nitery with fine acous-tics, the album truly captures the electricity of the evening. Tunes include "Big Red," "John Henry Dead," "Rokombay," "St. James Infirm-ary" and a "Porgy And Bess" medley. A folk music enthusiast special.

"CLIFF SINGS"—Cliff Richard and the Shadows —ABC Paramount ABC-321 One of England's top rock and roll singers is heard on his first Am-Par album. Leading off with his big hit, "Living Doll," Richard proceeds to rip through some frantic rockers, contrasted by a few ballad standards (recorded with the Norrie Paramor Strings). Selections include "As Time Goes By." "Somewhere Along The Way," Norrie Paramor Strings). Selections include "As Time Goes By," "Somewhere Along The Way," "Pointed Toe Shoes" and "The Snake And The Bookworm." Now in the U.S. for his first American appearance, Richard will make many new American fans.

"TAKE ME ALONG"—Frankie Carle, His Piano and Orchestra—RCA Victor—LPM 2142 Selections from Bob Merrill's delightful score for "Take Me Along" are given a warm, tasteful treatment. Arranger Dennis Farnon has used a large string ork and a wordless chorus to set off the pretty piano work of Carle. Tunes in-clude "Staying Young," "Promise Me A Rose," "Little Green Snake" and "Thinkin' Things." It's an enjoyable session near the top of the list of "Take Me Along" interpretations.

## "PAUL EVANS SINGS THE FABULOUS TEENS"—Guaranteed GUL 1000

The initial LP date for both Evans and the disk-The initial LP date for both Evans and the disk-ery features the youngster in a program of some of the top rock and roll hits of the past years. The attempt has been made to faithfully recreate the original sounds of these disks and with the appropriate ork, combo and chorus assistance, Evans proves a capable imitator. Such hits as "I'm In Love Again," "Butterfly," "Since I Met. You Baby," "Honey Love" and "I'm Walkin'" finds Evans sounding like Fats Domino, Charlie Gracie, Ivory Joe Hunter, Clyde McPhatter and others, The kids should go for this.







# "THE MUSIC OF RICHARD RODGERS & HAR-OLD ARLEN"—Poliakin Conducting His Orch. & Chorale—Everest SDBR 1066

& Chorale-Everest SDBR 1066 Poliakin and his ork-chorus offer much the same fine mood music deed of a previous outing of Cole Porter and George Gershwin songs. Here, two champs of the musical comedy world are repre-sented with their great ballad works (i.e. Rodg-ers: "If I Loved You," "Falling In Love With Love"; Arlen: "Over The Rainbow," "Stormy Weather"). Sound is up to Everest's solid par. A first-rate soft & sweet product.



## "EVERY INCH A SAILOR"—Oscar Brand— Elektra EKL-169

Elektra EKL-169 A collection of modern-day Navy songs that explores various facets of contemporary (war or peacetime) navy life, which is not unlike Brand's "Bawdy Songs" LP series in that there are no punches pulled in using the most colorful words in our language. Assisted by a chorus consist-ing of Billy Faier, Mike Seeger, Milt Okun, Rus-sell Savakus and Ted Tyle, Brand relates the modern Naval folklore about "Destroyer Life," "Guantanamo Bay," "Laws Of The Navy," "Bar-nacle Bill" and "The Captain." Wonderful party album. album.



# "INTIMATELY YOURS"—Jacques Foti—Signa-ture SM 1016

Remember the Continental on TV? Remember the Continental on TV? Jacques Foti immediately recalls this suave, debonaire lady-killer with his "intimate" romantic endear-ments recited and half-sung, encased in such tunes as "Mam'selle," "My Funny Valentine," "Autumn Leaves," "September Song" and "When I Fall In Love." He accompanies himself on piano, his style closely related to his "singing." This album is sure to stir up the romantic feel-ings of the matronly set. Jacques

## JAZZ PICK OF THE WEEK



"AWARD-WINNING DRUMMER" — Max Roach—Time 70003

Time Records has come up with an amazingly good LP. Roach, certainly one of the top modern drummers and an overwhelming top modern drummers and an overwhelming influence in his field, is heard with his quin-tet in a series of seven original pieces (con-tributed by him and his sidemen). Roach's astounding drum work (i.e. his cymbal "con-versations" on "Pies Of Quincy"), Booker Little's biting trumpet solos, George Cole-man's assertive tenor sax statements, Ray Draper's developing tuba playing and Ar-thur Davis' reliable bass rhythms, all prove that this is one of the finest groups around. Album is of immediate jazz interest.



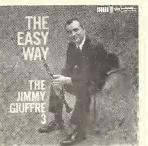
## "YOU'RE HEARING THE BEST OF GEORGE SHEARING"—MGM E3796

A collection of twelve tracks by the Shearing Quintet recorded a couple of years back when the pianist was with the MGM label. The music is the brand of infectious swing that has endeared Shearing to those outside the jazz area, and dating when Shearing was less commercially minded than he is now. Selections include "I Hear Mu-sic," "The Lady Is A Tramp," "They All Laughed" and "Hallelujah!" It's a delightfully alive ses-sion in the delicate Shearing tradition.



# "RUSHING LULLABIES"—Jimmy Rushing— Columbia CL 1401 The "Big Daddy" of the blues singers, Rushing

The "Big Daddy" of the blues singers, Rushing is still breaking it up at his appearances after a long and successful career that began way back in the twenties. On his latest album, Rushing, accompanied by Ray Bryant, Jo Jones, Gene Ramey, Buddy Tate, Skeeter Best and Sir Charles Thompson, swings vigorously over "'Deed I Do," "Good Rockin' Tonight," "You Can't Run Around," "Three Long Years" and seven others. A won-derful new album by a great old talent.







This is such a completely relaxed, easy going session that after a couple of numbers boredom sets in. Actually it makes an exceptional mood album, but considering the capabilities of the three musicians—Giuffre, Jim Hall and Ray Brown—it falls short of what is expected of them compared to their previous work. They take such tunes as "Come Rain Or Come Shine," "Mack The Knife," plus one Hall and six Giuffre originals, and work them up ever-so-lightly. There are some beautiful solos, but there is a lack of spirit to give it the spark that good jazz requires. This is such a completely relaxed, easy going

# "MODERN JAZZ FOR PEOPLE WHO LIKE ORIGINAL MUSIC" — Bernard Peiffer — Laurie LLP 1006

LLP 1006 Pianist Peiffer's first album for Laurie reveals the extensive strides he has made since coming to the U.S. in 1954, from France, where he was one of that country's leading jazz musicians. He brings to his playing a decided influence from classical music, an area in which he originally developed his amazing technique. Emerging as an individualist, Peiffer employs original works in his playing, works which reflect 'his training ("Rondo"), his emotions ("Poem for a Lonely Child") and his humor ("Strip Tease"). An in-tensive and thorough look at an artist who de-mands close inspection. mands close inspection.



"MEMPHIS SLIM AND THE REAL BOOGIE-WOOGIE"—Folkways FA3524 Memphis Slim is one of the very few true blues artists today, retaining the identity of authentic blues and its early roots. (Include Muddy Waters and Lightning Hopkins in the school.) This Folk-ways album presents Slim in performances of 14 piano blues, most of which, as with all blues artists, are originals. There are also two vocals, on "Growing Rooster" and "Woman Blues Boogie." This is the real blues, raw, earthy, passionate, and completely identified with a dis-appearing way of life. It is also of immense interest in jazz for this is part of the roots of jazz. The label is to be commended for the fore-sight in producing this session.





BIZET: "Carmen"—Victoria de los Angeles, Nicolai Gedda, Ernest Blanc, Janine Mich-eau, Sir Thomas Beecham conducting the Orchestre National de la Radiodiffusion Francaise—Capitol SGCR 7207 The first complete "Carmen" in stereo and the first complete recording of the opera in several years marks this release as one of the more important classical disks in several months. Under Beecham's direction the soloists emerge in brilliance, with Miss los Angeles an expected stand-out. The opera is complete on three disks, handsomely boxed and containing a two-language libretto. Stock for important sales.



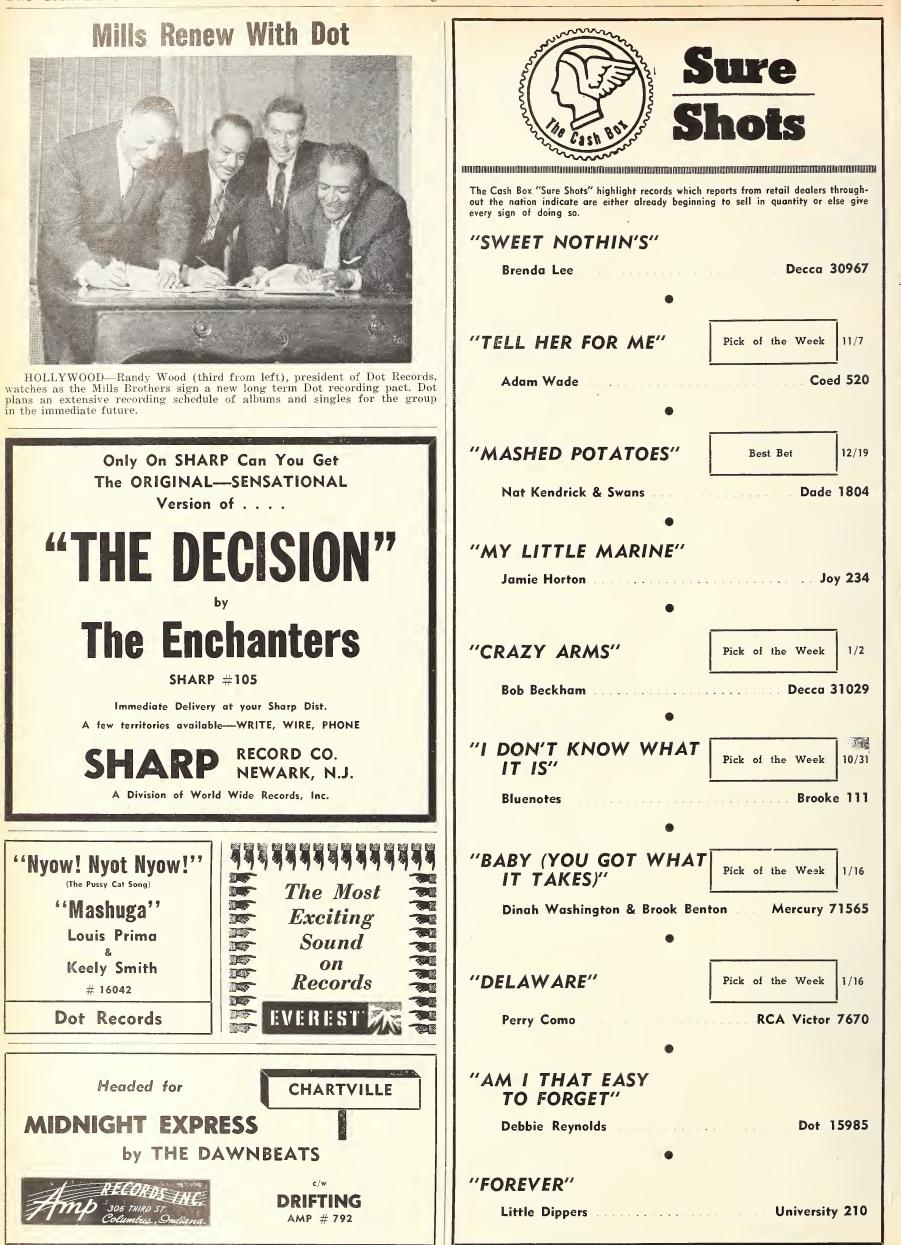


PUCCINI: "Manon Lescaut" — Maria Callas, Giuseppe di Stephano, Giulio Fioravanti, Franco Calabrese, Tullio Serafin conducting the Orchestra and Chorus of La Scala—Angel 3564 C/L

and Chorus of La Scala—Angel 3564 C/L Though not as widely popular as his other operas, Puccini's "Manon" is still one of his most melodic and prettiest works. This release can stand alongside the London and Victor re-cording of the complete opera. Mme. Callas and Mr. di Stephano maintain the high level of their reputations throughout and conductor Serafin manages at all times to keep the large cast and chorus under complete control. Boxed and con-taining the libretto, this three disk set is a choice addition to the opera shelf.

# STRAVINSKY: "Petrouchka" — Antal Dorati conducting the Minneapolis Symphony Orchestra —Mercury SR 90216

-Mercury SR 90216 Stravinsky's "Petrouchka" is a violent piece of ballet music, full of drama, intense and with a startling directness. The impact of this work on records is realized even more with this new stereo recording by Dorati, recently retired as director of the Minneapolis. The depth of the work is brought out more sharply through the intelliged use of stereo here. It is vital work which com-mands rapt attention. Beautiful recording





# **James Turnbull Resigns** From Columbia Records

NEW YORK — Columbia Records announced this week the resignation of James Turnbull, field sales mana-ger of the Columbia Records Sales Corporation.

Turnbull has been associated with Columbia for the past five years and served as a district sales manager prior to his promotion to the field sales manager spot in June of 1958. Prior to joining Columbia, Turn-

bull was in appliance distribution in Boston. His resignation was prompt-ed by a desire to organize his own business.

For the present, Turnbull's duties will be assumed by William P. Galla-gher, director of sales, Columbia Rec-ords Sales Corporation.

# **United Tele Growth Cited By Prexy Craft**

NEW YORK—Morty Craft, presi-dent of United Telefilm Records, re-leased details of the growth which has been taking place within the last few months by the company and its principal label, Warwick. Sharp expansions in the organization's office facilities have been effected by a move within the Mayfair Theatre Building, 701 Seventh Avenue, from a four-room suite to space which occupies the building's entire seventh floor. The latest staff addition is Danny Driscoll, Chicago-based promotion man, who will handle U. T. plugging in the Midwest area. He joins such other U. T. staffers recruited by Craft within U. T.'s seven-month history as Gordon Gray, sales manager, formerly of MGM Records; Nicholas Cirillo, comptroller, formerly of London Records and Cosnat Distributors; Freddie Mendelssohn, popular singles A&R man, formerly of Savoy Records; Edward Cole, general production coordinator and slated to direct the label's upcoming classical catalogue, formerly of MGM Records; Lois Van Duyne, production director, formerly of MGM Records; Mel Turoff and Moe Shulman, promotion men, both formerly of Roulette Records; and Anita Heydick, assistant to Gordon Gray, formerly of Loew's Inc.

Craft further announced that he expects to reveal addition of at least three more staff members before the end of the month.

On the artist front, Warwick has succeeded in its brief history in building a major attraction: Johnny and the Hurricanes, and has hopes for Bob Crewe, whose "Whiffenpoof Song" is reportedly doing well. Major artist pactings within past days include Fran Warren and Sonny Gale, both still to be heard in forthcoming releases.

As to the sales picture, Craft announced that Warwick had topped its projected plan of three million records in volume for the first six months of its operation by nearly six hundred thousand.

The United Telefilm combine includes the company's own three labels: Warwick, U. T. and Tel, as well as several other labels for which United Telefilm handles distribution and production, including Lido, Sir and Harvard. Added to this latter list within the past three weeks was Ramrod Records, the new Eddie Fisher label.

## **20th Fox Sets Winter LP Plan**

NEW YORK — 20th Fox Records follows its successful "Profit-Scope" program with a winter program show-casing the first of its "Golden Decade of Sound" product. Deal offers a 10% discount on the entire 20th Fox cata-log with the succenting of the succenting log with the exception of two special promotional packages to qualifying

dealers. The two special LP's are tabbed "20th Century-Fox Star Showcase" and "Stereoscope Spectacular." Each and "Stereoscope Spectacular." Each LP contains a collection of previous 20th-Fox releases (disks have differ-ent selections), the former a monau-ral LP listing at \$1.98, the latter a stereo LP for \$2.98. Two other LP's — previously an-nounced—debut, the "Golden Decade of Sound": "Sing We Now The Songs Of Faith"—Harry Simeone Chorale, and "Great Standards"—20th Cen-tury Strings.

tury Strings.

### New Chipmunk Single **Rushed Into Distribution**

LOS ANGELES—Capitalizing on the success of the recently released "Chipmunk" LP album and single records by David Seville, Liberty Records last week rushed nationwide distribution of "Alvin's Orchestra," latest single starring Chipmunks Al-vin, Simon and Theodore. Saville backs the novelty disk with

vin, Simon and Theodore. Seville backs the novelty disk with a fifty piece orchestra under the ba-ton of Alvin, for rich orchestrating. Liberty vice president Al Bennett has slated extensive trade and point-of-sale promotion on "Alvin's Orches-tra," including dealer window stream-ers and display pieces A full-scale ers, and display pieces. A full-scale music trade advertising campaign has also been scheduled to back the newest of the Chipmunk creations. which is presented to buyers in a novel 4-color jacket featuring Se-ville and his three compatriots. "Alvin's Orchestra" is backet by an original Seville instrumental, "Copyright 1960."

#### **Golden Crest To Issue LP's** In Compatible Mono-Stereo

NEW YORK — Clark Galehouse prexy of Golden Crest Records, has announced that in the future all Golden Crest LP's will be recorded and released in a new compatible stereo-monaural process.

Galehouse also announced the inauguration of a new sales promotion campaign. With each Golden Crest LP purchased, the retail customer will receive a test record free. This record can be used to test the range, speed and stylus condition of stereo and monaural equipment.

The label's new Wailers' album has met with so much success on the West Coast that Golden Crest has decided to release a single "Beat Guitar," from the album, Galehouse said.

January 30, 1960





DISTRIBUTED United Telefilm Records, Jhc. UNITED TELEFILM LTD MORTY CRAFT, PRESIDENT . 701 SEVENTH AVENUE . NEW YORK 36 . JUDSON 6 10

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| Contractor                                                                                | <b>Best Sellers</b>                                                   | (\$1.49 thru \$2.98)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| STEREO ALBUMS (Regular Priced)                                                            | STEREO ALBUMS (Low Priced)                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| HEAVENLY<br>Johnny Mathis (Columbia CS-8152)                                              | MANTOVANI: SHOWCASE<br>Mantovani (London SS-1)                        | "BROOK BENTON" RCA Camden CAL-546, \$1.98<br>Content: "A Door That Is Open", "If Only I Had Known", "Devoted", 7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 2 SOUTH PACIFIC<br>Movie Cast (RCA Victor LSO-1032)                                       | 2 SOUL OF SPAIN<br>101 Strings (Stereo Fidelity SF 6000)              | others. Cover: Black and white shot of the vocalist delivering the message.<br>Top display. Performance: Benton runs through some material released before<br>he hit the charts and shows off the style that made him famous. Good deck,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 3 HERE WE GO AGAIN<br>Kingston Trio (Capitol T-1258)                                      | 3 SOUL OF SPAIN—Vol. 11<br>101 Strings (Somerset SF 9900)             | Commercial Value: The Benton name is currently on the charts with "So Many<br>Ways" and is top drawer appeal with teens.<br>"HARMONICAS WILD" Eddy Manson and Orch. with Harmonica Section,<br>RCA Camden CAS 528, \$2.98, Monaural \$1.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 4 LORD'S PRAYER<br>Mormon Tabernacle Choir<br>(Columbia MS 6068)                          | 4 PORGY AND BESS<br>Mundell Lowe (Camden CAS-490)                     | Content: "Roumanian Rhapsody", "Linger Awhile", "I Cover The Water-<br>front", 9 others. Cover: Displayed with playing cards showing harmonicas<br>and standard musical instruments, with green border. Eye-catcher. Perform-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| QUIET VILLAGE<br>Martin Denny (Liberty LST-7122)                                          | 5 PETER GUNN<br>Aaron Bell (Lion SL-70112)                            | ance: The harmonicas are used here as part of an overall orchestra and the<br>resulting sound is smooth and sweet. Good tempos, good rhythm, good sound,<br>Commercial Value: Should sell with the best instrumentals. Good stereo buy.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 6 VICTORY AT SEA—Vol. II<br>Robert Russell Bennett<br>(RCA Victor LM-2226)                | 6 1812 OVERTURE<br>Morton Gould (RCA Victor LSC-2345)                 | "KAY STARR" RCA Camden CAL-567, \$1.98<br>Content: "I'll Never Say 'Never Again' Again", "A Hundred Years From<br>Today", "Georgia On My Mind", 7 others. Cover: Close-up color art of the                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| THE SOUND OF MUSIC<br>Original Cast (Columbia KOS-2020)                                   | 7 BROADWAY SPECTACULAR<br>Norman Leyden (Camden CAS-467)              | songbird in white fur wrap. Good display material. <b>Performance:</b> Kay belts, as usual, this time on some former material that had its share of success. A deck of driving numbers that include the blues and the swingers. <b>Commercial</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| 8 FOR THE FIRST TIME<br>Mario Lanza (RCA Victor LSC-2238)                                 | 8 TV JAZZ THEMES<br>Video All Stars (Stereo Fidelity 8800)            | Value: Strong contender. Kay Starr is out with a new LP and the jockey<br>play should keep the name up there. Stock it.<br>"GYPSY CARAVAN" Harry Horlick and Orch., Lion L-70129, \$1.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>9</b> TABOO<br>Arthur Lymon (HiFi 806)                                                 | 9 TV ACTION JAZZ<br>Mundell Lowe (Camden CAS-S22)                     | Content: "Two Guitars", "Dark Eyes", "Gypsy Airs", 7 others. Cover: Color<br>photo of gypsy dancer in action with titles in strong type. Performance:<br>Horlick switches from the society tempos for which he is famous to the gypsy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>IO</b> GOLDEN SAXOPHONES<br>Billy Yaughan (DLP-25205)                                  | <b>10</b> GIGI<br>Hill Bowen Orch. (Camden CAS-436)                   | mood, delivering with feeling and smoothness getting the most from the violin section. Commercial Value: Gypsy music with a commercial orchestration should do well at the racks. The Horlick name won't hurt its sales appeal.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| MONAURAL ALBUMS (Reg. Priced)                                                             | MONAURAL ALBUMS (Low Priced)                                          | "EAST OF SUEZ" 101 Strings, Stereo-Fidelity SF-11200, \$2.98<br>Content: Title tune, "Baghdad", "In a Persian Market", "Song Of India", 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| HERE WE GO AGAIN<br>Kingston Trio (Capitol T-1258)                                        | MANTOVANI: SHOWCASE<br>Mantovani (London MS-5)                        | others. Cover: Top notch color shot of gal in costume, a la "Scheherazade."<br>Good design with tasteful art. <b>Performance:</b> The high quality sound enhances<br>the music that pours forth from the famed 101 String orchestra almost painting                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| 2 HEAVENLY<br>Johnny Mathis (Columbia CL-13S1)                                            | 2 SOUL OF SPAIN-Vol. II<br>101 Strings (Somerset P-9900)              | the colorful picture of this far-away land. Excellent music. Commercial<br>Value: Another beautiful deck that deserves top promotion.<br>"SING ALONG WITH THE HONKY-TONKS" Stereo-Fidelity SF-11300, \$2.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 3 60 YEARS OF MUSIC<br>AMERICA LOVES BEST<br>(RCA Victor LM 6074)                         | 3 EDDY ARNOLD<br>Eddy Arnold (Camden 471)                             | Content: 20 sing-along songs including "Take Me Out To The Ball Game",<br>"When Irish Eyes Are Smiling", "H-A-R-R-I-G-A-N", "Shine On Harvest<br>Moon". Cover: Honky-tonk piano has group standing around singing, com-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| SOUND OF MUSIC<br>Original Cast<br>(Columbia KOL 5450)                                    | 4 WEDNESDAY NIGHT<br>MUSIC HALL<br>Perry Como (Camden CAL S11)        | plete with banjo and beer. Good display. Performance: The Honky-Tonks<br>run through the favorites that get any party going and the stereo sound<br>seems to enhance with a chorus coming from the rear of the room. Livens<br>it up. Belongs at every party. Commercial Value: A bargain (20 selection)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 5 LET'S ALL SING WITH THE<br>CHIPMUNKS<br>David Seville & Chipmunks                       | 5 PORGY AND BESS<br>Mundell Lowe (Camden 490)                         | and a good party deck. Deserves rack space.<br>"GIGI—SOUTH PACIFIC" London Theatre Company Chorus and Orch., Di-<br>rected by Cyril Stapleton, Richmond S-30074, \$2.98, Monaural \$1.98<br>Content: Selections from "Gigi" include: title tune, "Thank Heaven For Little                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| (Liberty LRP-3132)<br><b>G</b> LORD'S PRAYER<br>Mormon Tabernacle Choir                   | 6 SOUL OF SPAIN<br>101 Strings (Somerset SF-6600)                     | Girls", 3 others. "South Pacific" selections include "Some Enchanted Evening",<br>"A Wonderful Guy", 3 others. Cover: Split photos showing girl in Paris set-<br>ting, flanked with girl dressed in oriental style. Good display. Performance:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| (Columbia ML-S386; MS 6068)<br>OUTSIDE SHELLEY BERMAN<br>Shelley Berman (Verve MGV 15007) | 7 JUST FOR YOU<br>Perry Como (Camden 450)                             | Chorus has a ball on the "South Pacific" side while the "Gigi" flip offers a likeable imitation of the styles present in the original score (a la Maurice Chevalier). A neat package of good show material. Commercial Value:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>FOR THE FIRST TIME</b><br>Mario Lanza (RCA Victor LM 2338)                             | 8 YOU DO SOMETHING TO ME<br>Mario Lanza (Camden CAL 450)              | Here's a show tune deck that should earn top rack display.<br>"HOLIDAY FOR ORGAN" Harry Farmer at the Organ, Richmond B-20070,<br>\$1.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>9</b> KINGSTON TRIO AT LARGE<br>Kingston Trio (Capitol T-1199)                         | <b>9</b> T.V. ACTION JAZZ<br>Mundell Lowe (RCA Camden CAL 522)        | Content: "La Danza", "Sabre Dance", title tune and 7 others. Cover: Color<br>shot of organ keyboard with titles displayed. Performance: The Farmer<br>organ runs through seldom heard material, without accompaniment, display-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| IO GUN FIGHTER BALLADS<br>Marty Robbins (Columbia CL-1349)                                | 10 FLOWER DRUM SONG<br>Various Artists (Design 98)                    | ing a talent for difficult keyboard work. Commercial Value: There's a definite<br>market for organ decks which could be coupled with the current interest in<br>home organ purchases.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| KIDDIE ALBUMS                                                                             | EXTENDED PLAY (EP's)                                                  | "STRAUSS-THE GYPSY BARON" Various Orchestras, Telefunken TC-<br>8030, \$1.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| L SLEEPING BEAUTY<br>Darlene Gillespie (Mickey Mouse MM-32)                               | HEAVENLY<br>Iohnny Mathis<br>(Columbia B-13511, 12, 13)               | Content: Title plus "A Night In Venice" and two works by Lehar, "The Land<br>Of Smiles" and "Der Zarewitsch". Highlights from each. Cover: Bright gold<br>and red display with a different hat representing each of the four works. Per-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| 2 POPEYE'S FAVORITE<br>SEA CHANTIES<br>Allen Swift (RCA Bluebird LBY-1018)                | 2 TOUCH OF GOLD (Vol. 11)<br>Elvis Presley<br>(RCA Victor EPA-S101)   | formance: A classical deck that should please lovers of this music form. Ber-<br>lin Municipal Opera, FFB Symphony Orch. and NDR Symphony Orch. of<br>Hamburg perform in highly professional manner. Commercial Value: This<br>capsule deck of Strauss and Lehar should attract a strong following of super                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 3 BAMBI<br>Shirley Temple (RCA Bluebird LBY-1012)                                         | 3 THAT'S ALL<br>Bobby Darin (Atco EP-4504)                            | shoppers in search of the "better" music.<br>"TALES OF HOFFMAN—HANSEL AND GRETEL" Berlin Municipal Opera,<br>Telefunken TC-8028, \$1.98                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| ZORRO<br>Zorro (Mickey Mouse MM-28)                                                       | 4 TOUCH OF GOLD<br>Elvis Presley (RCA Victor EPA-S088)                | <b>Content:</b> Highlights from the two classical works. <b>Cover:</b> Split with a color photo showing scene from each of the two classics. <b>Performance:</b> First class all the way. Sound is excellent. Performed with all of the emotion associated                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 5 TOM THUMB<br>Sound Track<br>(Lion-L 70084)                                              | 5 KINGSTON TRIO AT LARGE<br>Kingston Trio (Capitol EAP-1, 2, 31199)   | with great opera. Commercial Value: Another gem for the lovers of opera<br>and the classics. Excellent buy for the rack shoppers.<br>"DARKTOWN STRUTTERS' BALL" Gene Sheldon, Banjo, Orchestral Ac-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| G DARBY O'GILL<br>Arthur Shields (Disneyland ST-1901)                                     | 6 RICKY SINGS AGAIN<br>Ricky Nelson (Imperial IMP-159, 60, 61)        | companiment, Lion L-70128, \$1.98<br>Content: Title tune plus "At Sundown", "Whispering", "Alabamy Bound",<br>6 others. Cover: Black, white and orange pencil art depicts flapper era,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 7 FUN IN SHARILAND<br>Shari Lewis (RCA Bluebird LBY-1006)                                 | 7 GUN FIGHTER BALLADS<br>Marty Robbins (Columbia B 13491, 2, 3)       | reflecting contents. Performance: The Sheldon banjo glides through some<br>favorites with orchestral accompaniment in a subdued, pleasant style. Com-<br>mercial Value: Gene Sheldon has had a good share of fame. Content should<br>weak the performance of the performance |
| B PETER PAN<br>Norman Leydon (RCA Victor LBY-1009)                                        | 8 THE REBEL<br>Johnny Cash (Columbia B 2155)                          | reach the pocketbooks of nostalgia seekers and banjo lovers.<br>"GEORGE FREDERIC HANDEL—SUITES I, II, III, IV, V, VI, VII, VIII"<br>Christopher Wood, Harpsichord, Forum F-70011, F-70012, \$1.98 each.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 3 Shorty Long (RCA Bluebird LBY-1004)<br>TALES FROM THE                                   | <b>9 HERE WE GO AGAIN</b><br>Kingston Trio (Capitol EAP-1, 2, 3-1258) | Content: Two albums make up the complete works for harpsichord. Cover:<br>Tasteful hand lettering displays, in large type, the Handel name in color.<br>Classical in design. <b>Performance:</b> Christopher Wood recreates the mastery<br>of the Handel herpsichord in a package that should delight loyers of Handel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| GREAT BOOK<br>Joseph Cotton & Robert Preston<br>(RCA Bluebird LBY-1014)                   | 10 SONGS BY MARTY ROBBINS<br>Marty Rabbins (Columbia B 9761, 2, 3)    | of the Handel harpsichord in a package that should delight lovers of Handel<br>compositions. Commercial Value: A bargain buy with complete works offered<br>at the low-price feature. Solid classical merchandise that deserves top dis-<br>play. Has strong collector's value.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| "Only thos                                                                                | e records best suited for comm                                        | ercial use are reviewed by THE CASH BOX"                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



# **Publishing Great Ralph Peer Dies**

LOS ANGELES—Ralph Peer, the famed publisher who was president of Peer International Music and Southern Music, died here last week (20) of virus pneumonia. He was 67. Peer—born in Kansas City, Mo.— was a pioneer in the cutting of South-ern blues and country artists. As a recording director of the OKeh disk-ery in the early twenties, he origi-nated the label's "Race Records" titles, and cut Mamie Smith with such sides as "That Thing Called Love," "You Can't Keep A Good Man Down" and the disk that brought OKeh a reputation, "Crazy Blues." When OKeh became part of Colum-bia Records in 1926, Peer went to Victor, where he continued the cutting of ethnic music of the South. He and Victor formed Southern Music in 1928. For Victor, he cut such personalities as Jimmy Rodgers, the Carter Fam-ily, Rabbit Brown, Furry Lewis and Blind Willie Smith. In the Thirties. Peer extended his

as Jimmy Rodgers, the Carter Fam-ily, Rabbit Brown, Furry Lewis and Blind Willie Smith. In the Thirties, Peer extended his activities into the Latin-American field and published such Latin stan-dards as "Besame Mucho," "Granada," "Fascination" and "Perfidia." Other tunes published by Peer include "Deep In The Heart Of Texas," "You Are My Sunshine," "Waiting For The Robert E. Lee" and "Lazy River." Peer had a life-long interest in ca-millias and had been president of the American Camillia Society and a fel-low of the Royal Horticultural So-ciety in London. Peer is survived by his widow, Monique; a son, Ralph and his mother, Mrs. Anne Peer. A funeral service was held here last Friday (22) in the Church of the Re-cessional and a memorial service was held in New York in the Frank E. Campbell Funeral Church on the same day.

day.

#### Maxin Gets Co-Producer **Credit For Chevalier Show**

**LTEAL FOR CHEVALIEF SHOW** NEW YORK—Arnold Maxin, president of MGM Records, will receive coproducer credit of the Maurice Chevalier spectacular titled "A Bouquet From Maurice Chevalier" which will be telecast over the CBS-TV network, Thursday night, February 4. Maxin participated in the conception, planning and writing of the show with Chevalier's agent, Don Sharp. The hour-long special will star the entertainer as an exclusive one-man show and will feaure over 30 songs culled from the five Chevalier albums released on the MGM label. Songs will represent the past, present and future in the life of Chevalier, one of the world's most celebrated artists. MGM Records is taking full advantage of this special show to tie-in its 5 albums: "Maurice Chevalier Today", "Maurice Chevalier Today", "Maurice Chevalier Today", "Maurice Chevalier Today", "A Tribue To Al Jolson" and the new release of "Life Is Just A Bowl Of Cherries." A special advertising and point-of-purchase campaign is scheduled to start January 25. Arrangements have also been made with the Opublicize the show in advance on their network stations using the "Maurice Chevalier Yesterday" album as part of co-operative audio-video plugs. MGM Records distributors will receive a list of TV stations in their city carrying the show and will work closely with the promotion manager of each station to mutually promote the show and the 5 Chevalier albums. Through special arrangement with Revlon, the show's sponsor, and CBS credit will also be given to Ray Ellis

credit will also be given to Ray Ellis as musical arranger. This marks the first in a series of spectaculars which will show-case MGM Records' artists on television tied-in with said arists' album re-leases. An estimated 40 million TV viewers are expected to watch the Chevalier show.



YOU

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SWINGIN' ON A

FRANKIE AVALON

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ORIGINAL BROADWAY CAST

(Capitol WAD-1321; SWAD-1321)

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FIORELLO

My name is LENNY WELCH... and my first release on Cadence Records, which I hope you like, IS YOU DON'T KNOW ME B/W I Need Someone...1373



- South Pacific— Soundtrack (R. C. A.)
   Songs For Swingin' Sellers-Peter Sellers (Parlophone)

Soundtrack (M. G. M.)

My Fair Lady— Original Cast (Philips) Strictly For Grown Ups Paddy Roberts (Decca)

Oklahoma— Soundtrack (Capitol) The Best Of Sellers— Peter Sellers (Parlophone) The Buddy Holly Story— Buddy Holly (Coral)

**England's Top Ten EP's** 

Five Pennies— Soundtrack (London)

Cliff Sings-3 Cliff Richard (Columbia)

Oklahoma-

 $\overline{4}$ Gigi-

9

10

1 What Do You Want To Make Those Eves At Me For-Emile Ford (Pye) What Do You Want-Adam Faith (Parlophone)

**England's** 

**Best Sellers** 

- 2
- Oh Carol— Neil Sedaka— (R. C. A.) 3
- Starry Eyed— Michael Holliday (Columbia)
- Michael Holliday (Columbi 5 Staccato Theme— Elmer Bernstein (Capitol) 6 Little White Bull— Tommy Steele (Decca) 7 Seven Little Girls— The Avons (Columbia) 8 Bad Boy— Marty Wilde (Philips) 9 Reville Rock— Johnny & The Hurricanes (1)

- 9 Revine Rock—
  Johnny & The Hurricanes (London)
  10 Be My Guest—
  Fats Domino (London)
  11 Travellin' Light—
- Cliff Richard (Columbia) Why— 12
- Anthony Newley (Decca) Way Down Yonder— 13
- Freddie Cannon (Top Rank) Some Kind-a Earthquake— 14
- Duane Eddy (London) Rawhide— Frankie Laine (Philips) In The Mood— 15
- 16
- Ernie Fields (London) Among My Souvenirs— Connie Francis—M. G. M.
- 18 Red River Rock-
- Johnny & The Hurricanes (London)
- 19Teen Beat\_ Sandy Nelson (Top Rank)
- Heartaches By The Number— Guy Mitchell (Philips) 20

- $\mathbf{2}$
- 3

- Expresso Bongo— Cliff Richard (Columbia) Strictly For Grown Ups— Paddy Roberts (Decca) Tommy The Toreador— Tommy Steele (Decca) More Party Pops— Russ Conway (Columbia) With A Song In My Heart— Ella Fitzgerald (H. M. V.) Cliff No. 2— Cliff Richard (Columbia) Nina & Frederik— 5
- 6
- Nina & Frederik— Nina & Frederik (Pye)
- The Best Of Sellers— Peter Sellers (Parlophone) A Touch Of Gold— Elvis Presley (R. C. A.) High Hones— 9
- 10 High Hopes Frank Sinatra (Capitol)



Room, and in town for a TV shot are Barber Carrol, Maynard Ferguson, and Johnny Peulo and his Harmonica gang. COUNTRY MUSIC NOTES ... CKOC-Hamilton now programming four hours a day of C&W music with noticeable results in their listening audience. CFPL-TV now featuring a half hour live C&W show each noon time five days a week. Country and Western Music also being programmed for an hour on three of the Montreal stations, CKGM, CJAD, CFCF.... Any C&W labels would be advised to send along their new releases to these stations. . . . Maple Leaf Gardens home of the rock and roll show this past Monday night with Frankie Avalon, Linda Laurie, Cliff Richards and a host of other stars.



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# ENGLAND

Reports from the record companies indicate that the hopes for a bumper 1960, following an all time high of disk sales over the Christmas period, are being justified. Some of 1959's best selling artists with new disks featured in the January releases include Adam Faith's "Poor Me" backed with "The Reason" on Parlophone (his "What Do You Want" still riding high). On the Top Rank label comes another Craig Douglas waxing "Pretty Blue Eyes" backed with "Sandy". From Cliff "Livin' Doll" Richard is "A Voice In The Wilderness" from the film "Expresso Bongo" backed with "Don't Be Mad At Me". And, as already reported in The Cash Box Decca is well away with Anthony Newley's "Why". The Philips label is represented by Marty Wilde's "Bad Boy" while Emile Ford, whose first disk for Pye "What Do You Want To Make Those Eyes At Me For" has already pased the three quarter million mark, now comes along with "On A Slow Boat To China" backed with "That Lucky Old Sun"—all these artists were best selling chart toppers in 1959. in 1959.

Another hopeful sign of increased sales in 1960 is the very great popularity of the low priced L.P.'s Although most of the major companies have now entered this field with considerable success, notably Decca and Ace of Clubs, E.M.I. with Concert Classics, Pye with Golden Guinea and Philips with Classical Favourites, thus proving initial fears unfounded, it is perhaps fair to say that record clubs played an important part in creating and arousing interest in this type of disk.

interest in this type of disk. Bernard Ness, General Manager for Top Rank Records is currently on a two-week visit to New York for meetings with Chris Salmon, President of all the Rank operations in the U.S. and with Norman Wienstroer, General Man-ager of Rank Records Division Inc. He will also meet Harold Friedman, Executive in charge of Rank Audio Plastics Division of Rank Records Amer-ica for discussions in connection with the development of the unbreakable plastic disk. Before leaving Ness told The Cash Box that the immediate plans for Rank Records in the U.K. were to consolidate the success already achieved and to aim at a greater turnover and high percentage of the market. The 11th Annual Trade Music Guild Ball will be held at London's Empire Rooms on February 12th. It is expected that between 6 and 7 hundred people will attend including many stars of the entertainment world. The cabaret

Rooms on February 12th. It is expected that between 6 and 7 hundred people will attend including many stars of the entertainment world. The cabaret will be by Chas. McDevitt with dancing to Les Brown and his Orchestra. The Guild was founded in 1948 by Managers of the Trade Departments of London's publishing houses for the benefit of employees whose jobs, although essential to the success of the publishing business, were not sufficiently remunerative to prevent hardship in time of misfortune. Through the annual ball and other charitable events throughout the years the Guild has been able to build up a substantial reserve fund. Financial aid is in the nature of a gift and not a loan.

The committee which is re-elected every year is under the Chairmanship of Syd Richardson of the Lawrence Wright Music Publishing Company who has held this post since its inception.

Cyril Shane of Kassner Associated who published the music of "Oh! So Wunderbar" No. 1 German hit, is delighted with the success of the number over here. In addition to the Peter Kraus recording on Polydor (reported in The Cash Box 9th January) further disks have now been released by Tony Brent on Columbia, Mike Desmond on Top Rank, Robert Earl on Philips and Malcolm Vaughan on H.N.V.

Cliff Richard starred in Val Parnell's "Sunday Night At the London Pal-ladium" immediately prior to flying to the States for appearance on The Perry Como Show and The Pat Boone Show. Cliff will also appear with a big package show featuring top teenage personalities Duane Eddy and Frankie Avalon.

Another visitor to the States will be Lonnie Donegan who flies out on February 26th. With him will be London Manager Cyril Berlin and David Platz, General Manager of Essex Music London. Berlin tells me the main object of the trip is to record an L.P. for his American label Atlantic. It is hoped to fit in TV appearances but this will depend entirely on recording commitments. commitments.

commitments.
Tommy Steele, currently filming "Strike A Light" for Anglo Amalgamated opens a tour of the Tivoli Circuit in Melbourne, Australia on February 11th or 12th. John Kennedy, Tommy's personal manager is already in Australia and will shortly be joined by Ian Bevan of Talent Artistes who with the Lew and Leslie Grade Agency, arranged the Australian booking. Pye Records this week issued a single disk by the fabulous Diana Dors. The titles are "April Heart"—a romantic swinging beat number, and "Point Of No Return"—a big production beat number, taken from her L.P. "Swingin' Dors" due for release in February.
Britain's busiest disk jockey must surely be David Jacobs. During the

Dors" due for release in February. Britain's busiest disk jockey must surely be David Jacobs. During the month of January he appeared 33 times on TV and radio. A similar number of appearances are scheduled for February and March. Programs in which this popular DJ appears include "Juke Box Jury", "The George Gershwin Programme", "Wednesday Magazine" all for BBC TV and "Pick Of The Pops" and "Jazz Club" for BBC Sound Radio. As well as his Radio Luxem-bourg programmes David will also compare the forthcoming Eurovision Song 4 Festival. Festival.

Another popular disk jockey Pete Murray, prevented by illness from appearing on BBC TV "Juke Box Jury" earlier this month, is now recovering and will be featured in the show in February and March. Pete also has regular programmes on BBC Sound as well as numerous commitments for Radio Luxembourg.



Running Bear-Johnny Preston Running Bear—Johnny Preston El Paso—Marty Robbins The Big Hurt—Toni Fisher Pretty Blue Eyes—Steve Lawrence Go Jimmy Go—Jimmy Clanton Way Down Yonder In New Orleans—Freddy Cannon Terry—Leigh Bell and The Chimes Village Of St. Bernadette—Andy Williams Why—Frankie Avalon Why—Frankie Avalon Lucky Devil—Carl Dobkins Jr.

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BENELUX

Tobi Rix, Dutch musical clown, who has a very personal way with every song that comes his way, and has had so much success with tooting horns and bells of all sorts, has again made a record called, "Kriminaal-Tango" & "De Drie Wekkers" (The Three Alarms). The respect and affection with which Tobi Rix's music has been regarded has made him popular in all of Benelux, and so L. C. Phonogram again offered him a chance. This time Tobi's chief instrument is an alarm. "De Drie Wekkers" is a well known parody on the melody of the famous French song, "Les Trois Cloches". The famous girl singer, Ann Shelton (on Phillips), visited Holland on January 13th. A few years ago she had a great deal of success with the catchy song, "Lay Down Your Arms" and since then, she is beloved in the Benelux countries.

Benelux countries.
Vico Torriani will visit Holland on March 12th. Torriani sings on the Decca label (managed by L. C. Phonogram, Amsterdam). He is well known in radio, films and records all over the world.
"De Wama's" (Decca) have made a good and original recording of "Kriminaal Tango" and "Mack The Knife". The recording of Johnny Kraaikamp with the 8 year old Andre Hazes has become an important record in Holland. J. F. Siekman, director of L. C. Intrass, Hilversum, Holland, told us that he signed the international well known accordion duo, The Picos, and the vocal trio, The Spotlights, to the Tivoli label. They are well known in radio and television in the Benelux.

and television in the Benelux. The recently released records with stage scenes by L. C. Intrass (on the Pythia label), started the series with the famous "Gijsbrecht Van Aemstel" by the seventeenth century Dutch author, Vondel. The stage records series will be enlarged with a 10 inch LP "The Tribunal Scene" from Danton's Death (Buchner) and "The Harangue from Marcus Anthonius in the Forum To The People" from Shakespeare's "Julius Caesar". Siekman told The Cash Box that the policy of his L.C. is to release on reconds that which was neglected up until now. The most important labels of L. C. Intrass are, Tivoli, Gala, President and Saga. Walter Hefer American lawyer connected with several vector decompanies

Tivoli, Gala, President and Saga. Walter Hofer, American lawyer connected with several record companies and also a representative of European firms, visited Denmark in the fall of 1959 to enter into negotiation with the Dansk Grammofoonplade Forlag. At that time he met Hans van Zeeland from L. C. Rood, Rijswijk, Holland and Tonio Cassetta from Bluebell, Italy. Mr. Hofer and Van Zeeland spoke about a proposed organization for European record manufacturers. Van Zeeland then visited the United States where this conversation was further explored. The organization is known as Gram, which is the Global Records Association of Manufacturers. The partners are, Holland, Belgium, Italy and Scandinavia. A few months later the French and Italian music publisher, Ricordi affiliated with Gram, and now they are negotiating with firms in England and Germany. This was the result of the recently organized conference in Milan, Italy. The intention of Gram is an organization similar to that of Rank, Gram

The intention of Gram is an organization similar to that of Rank. Gram is to work nearly in the same way as Rank, with a few variations. Gram does not pay large advances, but will prove by the paying of royalties that Gram is a good and big organization. The cooperators of Gram are very young. Gram will offer the United States material on an exchange basis. Hans Van Zeeland is very optimistic about it and he expects much of Gram. C. N. Rood L.C., Rijswijk, Holland, has reorganized its company with the intention of enlarging its record department in the near future. For that reason, the firm took Tonny Schifferstein (A & R man of popular music), Ton Klaassen (A & R man of Classical Music) and H. v. d. Haar, commercial manager, into its organization.

Lammy van den Hout, public relations manager of Phillips, Belgium, phoned The Cash Box and told us about the top best selling records on his label in Belgium. They are, "Personalities"—Sacha Distel; "Oh Quelle Nuit"— Sacha Distel; "I'll Never Fall In Love Again"—Johnnie Ray; "Theme Prin-cipal Du Concerto No. 1 Pour Piano De Tchaikowsky—Ray Conniff; "Marina" —Fric v d Steen. Eric v. d. Steen.

**HOLLAND'S BEST SELLERS** 

- 1 Marina-
- (Delahay-Rocco Granata) 2 Till I Kissed You—
- (Heliodor/Artone— The Everly Brothers)
- 3 Morgen-(Polydor-Ivo Robic)
- 4 Living Doll\_ (Columbia-Cliff Richard)
- 5 The Three Bells-(RCA-The Browns)
- 6 Lonely Boy-(ABC Paramount-Paul Anka)
- 7 Sweetheart, My Darling, Mijn Schat-(Decca-Caterina Valente)
- 8 Die Gitarre Und Das Meer-(Polydor-Freddy)
- 9 Zeg Kleine Ree-(Polydor-Limbra Zusjes)
- 10 Send Me The Pillow— (Imperial-Lydia)

# **BELGIUM'S BEST SELLERS**

- 1 Marina-(Delahay/Tonalty— Rocco Granata)
- 2 Put Your Head On My Shoulder-(ABC Paramount-Paul Anka)
- 3 Red River Rock-(London-Johnny And The Hurricanes)
- 4 Uncle Satchmo's Lullaby----(Polydor-Gabriele And Louis Armstrong)
- 5 Mijn Souvenir-(Decca-Caterina Valente)
- 6 Die Gitarre Und Das Meer-(Polydor—Freddy)
- 7 Oh Carol-(RCA-Neil Sedaka)
- 8 Broken Hearted Melody— (Mercury-Sarah Vaughan)
- 9 Mona Lisa-(MGM—Conway Twitty)
- 10 Lonely Boy-(ABC Paramount-Paul Anka)



AMERICAN REPRESENTATIVE: WALTER HOFER, 150 W. 55th STREET, NEW YORK, N. Y. "It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

The Cash Box, Music

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RCA has this week entered the low-priced field with its Camden line. These 12" albums will retail at 36/6d., as against 52/6d. and 57/6d. for the regular RCA products issued here. The first release in Australia of the Camden range consists of six LPs featuring Lily Pons, The Oslo Philharmonic Orch., Pade-rewski, Guy Lombardo, Ezic Pinza and Lawrence Tibbett. RCA is the last of the major labels in Australia to issue in the low-priced bracket, this action adding further strength to the belief in some quarters that there could be an over-all price reduction in records this year—particularly in relation to the present top priced releases. The first RCA Camden disks were advertised in daily and trade press throughout the nation. Within the next few months this country will witness a tremendous import of talent from overseas, including many world-name stars. Hugh O'Brian, of TV fame, arrives in Melbourne on 26th January to present his "Wyatt Earp Western Revue". W & G Records is launching a solid promotion drive for O'Brian's disks from the ABC-Paramount catalogue. Maurice Chevalier arrives mid-February to do a season for the J. C. William-son office, starting late February. Chevalier will appear in both Sydney and Melbourne at what is said to be the biggest fee—plus percentage—ever paid to

Melbourne at what is said to be the biggest fee-plus percentage-ever paid to a visiting artist

England's Tommy Steele, with the Steelmen, comes to the Tivoli Theatre in Melbourne on 17th February for a season. Steele's reported fee for his Aus-tralian tour is said to be £100,000.

Individually for a season. Steele's reported fee for his Australian tour is said to be £100,000.
And Dale Robertson, star of television's "Wells Fargo" series, will also arrive in Australia shortly for personal appearances.
Pye Records has released a 12" album of English/American vocalist Alan Dean who has just left Australia fallowing a television season.
The hour-long TV shot that Sammy Davis video-taped for GTV-Channel 9 during his last visit to these shores will be shown in the 8 p.m. spot on 30th January. Show will be seen interstate later. Davis secured the sole American rights to this show, so it could soon be screened in the United States.
New Zealand record companies have agreed to abide by the decision of trade practices commission which restrains them from collective control of record prices in that country. The New Zealand Federation of the Phonographic Industry told the commission that it had dropped—in October last—its agreement by which it fixed minimum wholesale and retail prices of records, The commission chairman said an order would be issued to stop the Federation from resuming a trade practice which reduced competition to the degree that it was against public interest.
Following the great success of his single "Boom Boom Baby", Coronet Record the price of the great success of his single "Boom Boom Baby", Coronet Record the price of the great success of his single "Boom Boom Baby", Coronet Record the price of the great success of his single "Boom Boom Baby", Coronet Record to the price of the great success of his single "Boom Boom Baby", Coronet Record to the price of the great success of his single "Boom Boom Baby", Coronet Record to the price of the great success of his single "Boom Boom Baby", Coronet Record to the price of the great success of his single "Boom Boom Baby", Coronet Record to the price of the great success of his single "Boom Boom Baby", Coronet Record to the price of the great success of his single "Boom Boom Baby", Coro

it was against public interest. Following the great success of his single "Boom Boom Baby", Coronet Rec-ords has issued another single by Crash Craddock, who arrives here soon to take part in a show for Lee Gordon. New single features the popular young star with "I Want That" and "Since She Turned Seventeen". Coronet has also issued a single of Arthur Godfrey with "Marian The Librarian" and "Seventy-Six Trombones" from "The Music Man". Speaking of "The Music Man", the show will have its Australian premiere at the Princess Theatre Melbourne on 5th March. The American leads, Carolyn Maye and Ted Scott, arrive here on 26th January to commence rehearsals. The show will be directed by American John Fearnley, with choreography by Hard-

will be directed by American John Fearnley, with choreography by Harding Dorn.

Records of "The Music Man" are starting to make some sales noise with Capitol's original cast album leading the field. Every major label is represented with at least one packaged product of material from this show.

# NEW ZEALAND

"Mack The Knife" by Bobby Darin has been banned for broadcast in NZ,

however, sales are reported to be quite good. Local artist Ronnie Sunden covering a lot of American artists these days. His version of "Just Ask Your Heart" is in the charts. He has also covered Bobby Rydell's "We Got Love" and "I Dig Girls". Rydell is already on charts with "Kissin' Time".

with "Kissin' Time". Possible tour in the offing for Tom Leher through Kerridge circuit in New

Shakespearean actor Sir Donald Wolfit to tour NZ February (recently seen here in box office smash "Room At The Top"). Record companies will issue albums by this artist.

issue albums by this artist. NZ's all Maori show band The HiFive, leaves for Australia this month. NZ's most popular dance band The Merv Thomas Dixielanders are cur-rently having a sensational season at the holiday resort of Mount Maunganui. In less than 12 days they have played to over 20,000 people. They recorded a 45 EP last year for the locally owned Zodiac label however now the Top Rank people are interested in them and all their performances at 'The Mount' have been recorded 'live'. It is hoped to obtain a 12" LP worthy for release throughout the world. The band is booked to open in Auckland late January at the Crystal Palace Ballroom. Wally Ransom of Southern Music here, is in raptures about the sales of the Megatrons' disk of "Velvet Waters."





Ariola recorded a very interesting LP titled "Deutschland im II. Welt-krieg" ("Germany In The Second World War"). This LP brings historical documents out of the years from 1939 to 1945, and the original, most important talks of men like Hitler, Goering, Goebels and others. It shows very clearly this unfortunate era of Germany. Famous film star, Kurt Jurgens recorded a song on Ariola which won

Famous film star, Kurt Jurgens recorded a song on Ariola which won second prize on the Deutsche Schlagerfestival, called "Blacky Jones". It is a western ballad. On the flip side of this record, Kurt talks about his adven-tures in Africa, when he visited the American writer **Ernest Hemingway**. Included is a song, which is only accompanied by three drums titled, "Majanyh Keh" Keh

Keh". The hit song "Marina" by Rocco Granata and Will Brandes (Electrola), sold more than 700,000 records during the Christmas holidays in Germany, and is continuing to do as well in January. Rocco Granata was invited to appear in the United States on radio and television, and plans to visit for four weeks. He has shows in Germany in January or February. As the sister company of Electrola in Spain, the Compania del Gramofone-Odeon, Barcelona, has two EP's titled, "Terrasse am Meer" and "Goody, Goody", which are big hits in Spain. The news from Polydor is that the film regisseur Helmut Kautner, Ger-many, wrote two chansons for the famous German actor, Gustav Grundgens, which he sings in the film, "A Glass Of Water". Teenager star, Peter Kraus brings two new titles, "Susi sagt es Gaby" and "Doll-Doll-Dolly". He sings both songs in a German film. Also heard that the American hits, "Till I Kissed You" by the Everly Brothers, and "Chi-Chi" are selling very well in Germany. in Germany.

Very popular singer Vico Torrianis, who has been well known in Germany for years, has a hit record titled, "Piano," published by Telefunken. This song is already on the best seller lists.

The very popular German Music Band, whose leader is Max Greger, cele-brated its tenth anniversary. Max Greger became famous for his saxophone and his band, which has twelve members and has nearly the same style as had Glenn Miller. The band has been travelling throughout Germany and

had Glenn Miller. The band has been travelling throughout Germany and other foreign countries. Famous and very beloved German champion Gustav Scholz, who sold more than 40,000 records of his first song on Telefunken, "Sie tragt Blue-Jeans", has a second record out now titled, "Susi, du bist einfach prima" and "Zahl die Girls", also on Telefunken. Laurie London, young English singer who became famous with "He's Got The Whole World In His Hands", and who made his first German records on Electrola, titled "Bum-Ladda-Bum-Bum" and "Schone weisse Rose", will make his first German film in the Spring of 1960 with the new discovery Gitte. Gitte was discovered by Nils Nobach, the producer of Electrola, and is a 13 year old blond singer who sings in the manner of the German teenager, Conny. Gitte comes from Denmark, and her first record is titled, "Keine Schule morgen" and "Schau mal an". She also sings, with Laurie London, "Pretty Eyed Baby" and "Boom-Ladda-Boom". Ole Brandenburg is having great success in Germany as he is a very good

Ole Brandenburg is having great success in Germany as he is a very good singer and also quite good looking. He comes from Denmark, where for a long time he was a member of a group called The Four Jacks, the so called Ames Brothers of Scandinavia.

Ariola has a new teenage star, whose name is Britt Hagens. She is 15 years old and is one of the winners of a talent show. Her first record is titled, "Bon Voyage" and "Rom im September".

# **Germany's Best Sellers**

- $\overline{3}$
- Unter Fremden Sternen—Freddy (Polydor) Marina—Rocco Granata/Will Brandes (Columbia/Electrola) Gitarren klingen leise durch die Nacht—Jimmy Makulis (Ariola) Kriminal Tango—Ralf Bendix/Hazy Osterwald (Electrola/Polydor) Wenn die Glocken hell Erklingen—Lys Assia (Telefunken)
- $\mathbf{5}$

- 5 Wenn die Glocken hell Erkingen—Lys Assia (Tele
  6 Morgen—Ivo Robic (Polydor)
  7 Souvenirs—Bill Ramsey (Polydor)
  8 Tiger—Fabian (Heliodor)
  9 Ich bin ja so allein—Peter Kraus (Polydor)
  10 Tranen in deinen Augen—Ralf Paulsen (Polydor)

# The Platters In Belgium



ANTWERP, BEL.—The Platters, on tour thru Belgium, spent New Year's Eve here, where they appeared at the Ancienne Belgium theatre. Belgium's public relations man for the group, deejay L. J. Van Rymenant, brought them to the Rock-Ola showroom here to listen to the top U. S. hits (and to read disk news in **The Cash Box**). Shown (l. to r.) are Paul Robi, Jules Sertijn, (chief-salesman of Rock-Ola here), David Lynch, Van Rymenant, Zola Taylor, Tony Williams and Herbert Reed.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



ITALY



On the last evening of 1959, Jane Russell was on Italian television and she sang five tunes, among them, "Nel Blu Dipinto Di Blu", known as "Voh Lah Reh" by Modugno. She has toured Italy in early January. Only one radio station exists in Italy and that is R.A.I., with only one disk jockey, Vittorio Zivelli, who is a young fellow and very, very important in the Italian record world. A picture of him will appear in The Cash Box shortly. This week your representative visited one of the leading Italian publishing firms, Curci, and per-sonally met the directors, Gramitto and Treppiede. Gramitto stressed the fact that the tune "Piove" by Modugno (which won the last San Remo Festival in January, 1959), has been chosen, after about a year as "Canzonissima" (which means "Songest", or the most popular song). "Canzonissima" is the title of a well known television show of songs. "This second victory, a year later," said Gramitto, "un-questionably proves the charm of Modugno's tune "Piove"."

CLAUDIO VILLA JANE RUSSELL Treppiede listed with pride four tunes which have been chosen for the next San Remo Festival. They are as follows: "Libero" (Free) by Modugno/Mig-liacci (Curci); "Invoco Te" (I Call You) by Masetti/De Vita/Testoni (Ac-cordo); "Gridare Di Gioia" (To Cry With Joy) by Fanciulli/Testa (Curci); "Il Mare" (The Sea) by Vian/Pugliese (D'Anzi Editore). Accordo and D'Anzi Editore are two of the publishing firms associated with the Curci Publishing Group. Curci won the 1958 San Remo Festival with "Nel Blu Dipinto Di Blu" by Modugno and then won the 1959 San Remo Festival with "Piove" (Ciao, Ciao Bambina) by Modugno. At present, Bobby Darin, on the Atco label is very successful in Italy. "Mack The Knife" is number 7 on the Top Hits in Milan, "Dream Lover" is number 15, and "Splish Splash" has been very popular. "Susie Darlin'" by Robin Luke on Dot has been one of the most played disks in the Italian

Mack The Knife" is number 7 on the Top Hits in Milan, "Dream Lover" is number 15, and "Splish Splash" has been very popular. "Susie Darlin"" by Robin Luke on Dot has been one of the most played disks in the Italian juke boxes in the past few months.
"The Five Pennies", picture is now being shown in Italy and the sound track has been recorded on the London label, which was distributed a month before the picture started. Decca Dischi Italia publicity office manager, Miss Bacchini, informed me that the record is a success and she hopes it will increase with the actual distribution of the picture.
I learned from Miss Bacchini that a new very interesting disk has been added to the Decca opera catalog, the new recording of "Aida" conducted by Maestro Karajan and sung by Tebaldi, Simionato, and Bergonzi. This recording won the Grand Prix De L'Academie Du Disque Francais. "Aida" on the Decca label is on sale in monaural and stereo edition. Miss Bacchini has noted a strong record sale increase of "Andrea Chenier" opera conducted by Maestro Gavazzeni and sung by Del Monaco, Tebaldi, and Bastianini, just after its performance at La Scala Theatre with the same cast of artists. She says, "The same happened when 'Otello' and 'Tosca' was performed at La Scala."

Mr. Mintangian, Durium, informs me that Flo Sandons has finally asked to take part in the next San Remo Festival. She will sing the tune, "A Come Amore" accompanied by Angelini's Orchestra.

# **Italy's Best Sellers**

- Oh Carol (Sedaka-RCA Italiana)
- Oh Carol (Sedaka—RCA Italiana)
   Tintarella Di Luna (Mina—Italdisc)
   Ghiaccio Bollente (Dallara—Music)
   4 Put Your Head On My Shoulder (Anka—Columbia)
   5 De Guello (Riddle—Capitol)
   6 Only Sixteen (Douglas—Top Rank)
   7 Mack The Knife (Darin—London)
   8 Mona Lisa (Twitty—MGM)
   9 Mr. Blue (Fleetwoods—Top Rank)
   10 Forty Days (Hawkins—Roulette)

## San Remo Festival To Hear 20 New Tunes

MILANO, ITALY - The big San Remo Festival—which could be the initial public hearing of future pop hits-will take place this week (28, 29 and 30). Twenty new songs will be presented. Each song will be sung twice by different artists (the Angelini and De Martino orks will share the accompaniment). Familiar winner several years ago was Domenico Modugno's "Volare."

The songs to be represented (publishers are listed in parenthesis): Brighetti & Martino's "'A' Come Amore" (Edizioni Ariston), sung by Flo Sandon and Gloria Christian; Panzeri & Mascheroni's "Amore Sen-za Sole" (Edizioni Mascheroni), sung by Johnny Dorelli and Betty Curtis; Testoni & Gigante's "Amore Abisso Doice" (Edizioni Bridge), sung by Achilie Togliani and Giorgio Consolini; D'Acquiso & Seracini's "Colpevole" (Messaggerie Musicali) sung by Tonina Torielli and Nilla Pizzi;

Testa, Cozzoli & Compari's "E'Mezzanotte" (C. A. Rossi), sung by Sergio Bruni and Joe Sentieri; Nisa & Bindi's "E'Vero" (Edizioni Ariston), sung by Mina and Teddy Reno; Testa Fanciulli's "Gridare Di Gioia" (Edizioni Curci), sung by Germana Caroli and Arturo Testa; Pugliese & Vian's "Il Mare" (D'Anzi Editore), sung by Sergio Bruni and Giorgio Consolini; Testoni & Masetti's "Invoco Te" (Edizioni Accordo), sung by Gino Latilla and Miranda Martino; Migliacci & Modugno's "Lebero" (Edizioni Curci), sung by Domenico Modugno and Teddy Reno; Pallesi & Malgoni's "Noi" (Italcarisch), sung by Tony Dallara and Jula De Palma; Pinchi & Valtellini's "Non Sei Felice" (Edizione Nazionale), sung by Mina and Betty Curtis; Zanfagna & De Martino's "Notte Mia" (Edizioni Leonardi), sung by Johnny Dorelli and Jula De Palma; Pinchi & Bassi's "Perderti" (Fono Cine), sung by To-





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manager.

A Danish singer, Vivi Bak, is now on the headlines all over Europe, and A Danish singer, Vivi Bak, is now on the headlines all over Europe, and might soon cover the world press. With a body that might make some famous world beauties, such as Anita Ekberg and others a little jealous, Miss Bak has been in vaudeville and films, among them some German films and some Danish. Vivi Bak's publicity is handled by famous Danish Fritz Ruzicka, according to a newspaper described as "the world's smartest publicity-man next to Nikita Chrustjev." It was Ruzicka who made Nina and Frederik, Danish calypso singers, world famous.

# **Denmark's Best Sellers**

- Schlafe mein Prinzchen (Papa Bue's Viking Jazzband/Storyville)
- 3
- 5 6

- 10
- Schlafe mein Prinzchen (Papa Bue's Viking Jazzband/Storyville) Waterloo (Four Jacks/Odeon) Teenager Melodie (Conny Fröboss/HMV) German melody Nyboders pris (Papa Bue's Viking Jazzband/Storyville) Danish melody Livin' Doll (Cliff Richard/Columbia) Angelina (Only Love Me) (Eddie Calvert/Columbia) Oh, Quelle Nuit (Trumpet Boy/Philips) French melody Only Sixteen (Al Saxon/Fontana) Mein Daddy (Conny Fröboss/HMV) German melody A Teenager In Love (Marty Wilde/Philips) Han var trods alt deres dreng (Der verlorene Sohn) (Peter Sorensen/ A Teenager In Love (Marty Wilde/Philips)
   Han var trods alt deres dreng (Der verlorene Sohn) (Peter Sorensen/ Tono) German melody
   Jolly Joker (Conny Fröboss/HMV) German recording
   Here Comes Summer (Jerry Keller/Kapp)
   Goodbye Jimmy, Goodbye (Ruby Murray/Columbia + Katy Bodtger/ Polyphon)
- Polyphon)
- Morgen (Eddie Calvert/Columbia) 15
- 16
- 17 18
- The Three Bells (The Browns/RCA) Tiger (Fabian/Sonet) 19
- 20 Die Gitarre und das Meer (Freddy Quinn/Polydor) German melody

nina Torielli and Arturo Testa; Bertini & Di Paola's "Perdoniamoci" (Messaggerie Musica), sung by Achille Togliani and Nilla Pizzi; Testa & C. A. Rossi's "Quanda Vierna La Sera" (Edizioni C. A. Rossi), sung by Wilma De Angeles and Joe Sentieri; Verde & Rascel's "Ro-mantica" (Edizioni Titanus), sung by Tony Dallara and Rascel; Pinchi & Dampa & Panzuti's "Splende II Sole" (Edizioni Cielo), sung by Irene D'Areni and Fausto Cigliano; Tum-minelli & Di Ceglie's "Splende L'Ar-cobaleno" (Edizioni Leonardi), sung by Wilma De Angelis and Gloria Christian; Taranto & Grasso's "Ven-to, Pioggia, Scarpe Rotte" (Edizioni Titanus), sung by Gino Latilla and Miranda Martino. si), sung by Wilma De Angeles and

#### New Zealand Top Rank Ties

NEW ZEALAND — Philip Warren of Top Rank Records here last week announced that Eric Ball joined the label as assistant A&R man. Ball is well known in the retail record business here.

Warren also reported that thru a tie-up with an associate company within the big Kerridge-Odeon or-ganization (of which Top Rank is a a division), seventeen salesmen will be on the road promoting the Top Rank and Verve product starting Feb. 1.

Durium Records of Italy has signed for distribution here by Top Rank and in Australia by Pye, Warren said. The label was formerly handled by Philips Electrical.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Sugar Baby (Peter Kraus/Polydor) Personality (Four Jacks/Odeon)



by SAVINA on

RANDOM RECORDS, N.Y.C.



LOS ANGELES — At the recent HiFi Show at the Pacific Auditorium here, actress Jayne Mansfield (cen-ter), who opened the show, was given LP's by Janet Devaney (right), pro-motion head of HiFi Records, while visiting the HiFi exhibit room. Gentle-man at the left is Mr. Benjamin, pres-ident of the Institute of High Fidelity ident of the Institute of High Fidelity.

### "Chattanooga Choo-Choo" **Next Ernie Fields Single**

HOLLYWOOD - Just returned HOLLYWOOD — Just returned from a cross-country tour of deejay visits and distrib meetings, Rod Pierce, Rendezvous Records prexy, re-ports that Ernie Fields' follow-up to his "In The Mood" smash is another item from the Forties, "Chattanooga Choo-Choo."

Pierce previewed the disk to distribs Pierce previewed the disk to distribu-via a dub while on his trip and the result, Pierce says, are advance orders totalling 100,000. Pierce also notes 10,000 pre-orders on the upcoming Fields' LP, "In The Mood." Fields, currently on a night club tour of the Eastern seaboard, will ap-pear on Dick Clark's TV'er on Feb. 13.

## Douglas, British Star, Debuts On Jaro In U. S.

NEW YORK-Craig Douglas, British teenage singer, is being introduced to American audiences via the release of his British hit on the Jaro label here. The song, "What Do You Want," is a hit in England on the Top Rank label, according to Jaro. An "extensive" promotion campaign is being mapped by Jaro in conjunc-

is being mapped by Jaro in conjunc-tion with the release. Also slated for a promotional build-up in the U.S. by Jaro is Wade Phil-lips, a young singer from Adel, Geor-gia, who is a local favorite in the Rochester, N. Y. area. Wade's first Jaro disk is "All Alone to Cry" and "Please Don't Lie."

#### **Roosevelt Grier On Wax**

NEW YORK—Roosevelt Grier, the N. Y. Giant football tackle who re-cently began a disk career, has been signed by Shaw Artists. The singer-guitarist-pianist begins an engage-ment this week (29) at the Howard Theatree in Washington D.C. Grier Theatre in Washington, D.C. Grier made his disk debut several weeks ago on the "A" label with "Sincerely" and "Why Don't You Do Right."



### **UA Appoints Raker Mid-West** Sales & Promption Mgr.

Page 44

NEW YORK—United Artists Rec-ords has appointed Jerry Raker, mid-western district sales and promotion Mineapolis, Milwaukee, Cleveland, Detroit, Cincinnati, Buffalo and Pitts-burgh areas. He reports to Andy Miele, UA's national sales manager.

Raker comes to United Artists after an extensive career in retailing and promotion. Prior to that, he was a producer, writer and director for New York's WPIX.

#### CMA To Meet Feb. 12-13

SHREVEPORT, LA. The first

SHREVEPORT, LA. — The first quarterly meeting of the new board of directors and officers of the Country Music Association will be held on Fri-day and Saturday, Feb. 12 and 13, at the Captain Shreve Hotel here. Slated to attend the meeting are of-ficers Connie B. Gay, president; Eddy Arnold, 1st VP; Steve Sholes, 2nd VP; Henry Clay, 3rd VP; Don Pierce, secretary; Mac Wiseman, treasurer; and Counsel Richard H. Frank. Board members to attend include

and Counsel Richard H. Frank. Board members to attend include chairman Wesley Rose, Jim Denny, Roy Acuff, Pee Wee King, W. D. Kil-patrick, Dub Albritten, "Cracker Jim" Brooker, Len Ellis, Robert B. Sour, Cindy Walker, Bob Cooper, Joe Alli-son, Ken Nelson, Joe Lucas, Paul Ack-erman, Bill Sachs, Harold Moon and E. E. Siman, Jr.

#### "Road Show" Jazz 2-Disker

HOLLYWOOD - "Road Show," HOLLYWOOD — "Road Show," a two disk, 90 minute, live recorded jazz concert featuring Stan Kenton, June Christy and the Four Freshmen, was issued last week by Capitol Records, along with three other albums in a special mid-month release. The Kenton-Christy-Freshmen al-hum was recorded Oct 10 at Pur-2

bum was recorded Oct. 10 at Pur-due Univ., one of the stops on the five

week concert tour they made last fall. The other albums in the special re-lease are: "More Than The Most," Dakota Staton's sixth Capitol album; a jazz album of French tunes con-ducted by Elmer Bernstein titled "Par-is Swings"; and an instrumental album of music from "Fiorello!" and "The Sound of Music" by Alfred Newman. Set for release in early Feb. is the original cast recording of the offoriginal cast recording of the off-Broadway hit musical, "Little Mary Sunshine."

#### **Challenge Clicks In Country**

HOLLYWOOD—In a field dominat-ed by major labels, Challenge Records, ed by major labels, Challenge Records, the west coast independent, has come up with two simultaneous country hits: "Wishful Thinking" by Wynn Stewart and "The One You Slip Around With" by Jan Howard. The disks were the first two country records released by Challenge three months ago as the label launched a long range plan to establish a country

long-range plan to establish a country & western division.

Although enjoying success in the pop singles field, Johnny Thompson, the label's director of sales, stated, "Country music, too often overlooked, is an important plus business in to-day's market."

Challenge A&R director, Joe John-son, who was with Columbia Records prior to forming the company for Gene Autry, is increasing his roster of country artists, with the hope of continuing his country hit percentage.

#### Weiland Joins Thompson

NEW YORK — Steven Boronkay, president of Thompson Record Corpo-ration, has announced the appoint-ment of Norm Wieland as general sales manager of the custom pressing division of the firm. Wieland replaces

Wieland, who has been associated with The Billboard, 20th-Fox and Whitehall Records, is shortly expected to announce a new phase of special services to the trade.

## January 30, 1960

### Syd Nathan Scores **Adams' Charges**

NEW YORK — Sydney Nathan, president of King Records in Cin-cinnati, has labeled as "untruthful, erroneous or vicious" a statement at-tributed to ASCAP president Stanley Adams that the King-owned Lois Pub-lishing Company received a "subsidy" from BMI "in excess of \$100,000 an-nually" which "may then be disposed of or made available to disk jockeys or stations as a BMI 'service'." An-other tradepaper quoted the statement as being made by Adams at recent FCC hearings into broadcasting prac-tices.

FCC hearings into broadcasting prac-tices. "Neither King Records nor Lois Publishing," said King, "have or ever have had a guarantee from BMI. We are compelled to earn every cent that we receive from BMI and our agree-ments so state. The amount that we earn is grossly exaggerated in the statement and the statement of the amount is a figment of someone's imagination." Nathan said that when Lois has

Nathan said that when Lois has Nathan said that when Lois has had occasions when it needed cash for the operation of its business, it has used the "regular channels available to any business, namely, the banks." "BMI has cooperated with us," Nathan added, "in obtaining loans to the ex-tent that it agreed to pay our earn-ings directly to the bank, same having been pledged by us to the bank as security for the loans on which we have paid 6% interest."

Nathan noted that he has an ASCAP firm, Arnel, formed at about the same time as Lois. When accepting material from writers, Nathan said, he asked whether they were with BMI or ASCAP and where they wanted the song placed.

Citing his impartiality toward clearing houses, Nathan gave a breakdown of tunes recorded by his star alto saxist Earl Bostic. "Out of 210 tunes recorded by him for us, 112 are ASCAP tunes, 78 are BMI and 20 are in public domain."

Nathan admitted giving payola to a "limited" number of deejays, but at no time has BMI, ASCAP or SESAC "mentioned one word" to him about payola, Nathan asserted. He said he was forced to pay because "we were informed by our salesmen, our salesmanagers and other sales personnel that we could not get any of our records played whether King, Federal, Bethlehem, DeLuxe, Audio-Lab, in certain important areas. For this reason and this reason only we bowed to the demands of a handful of deejays."

## **Acuff-Rose Artists Awarded** Florida Fair Contract

NASHVILLE - The 1960 Central Florida Fair contract has been awarded to Acuff-Rose Artists Corp. for a week-long stand in Feb.

Headliners for the six day Orlando event, which will be held in the Municipal Auditorium, include the Everly Brothers and Mark Dinning on "Central Florida's Greatest Youth Music Show," Feb. 22 and 23; Betty Johnson, the Browns and Charlie Spivak and his Orchestra on the "Mu-sical Variety" package skedded for Feb. 24 and 25; with Roy Acuff and Don Gibson inked for a "Grand Ole Opry" production winding up the week on Feb. 26 and 27.

In making the announcement, Acuff-Rose manager W. D. Kilpatrick said, "We have put together what we think will be the greatest group of headline attractions the Central Florida Fair has ever had."

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

# Her Little Marine

# Victor To Issue "Greenwillow" **B'way Original Cast Album**

NEW YORK—RCA Victor Records has acquired the original-cast disk rights to the upcoming Frank Loesser musical, "Greenwillow." The production — which stars An-thony Perkins in his first musical role (he's sung on several LP's)—opens in New York March 3 at the Alvin The-atre. The original-caster will be pro-duced by Frank Music, publisher of the score. the score. "Greenwillow," adapted from B. J.

Chute's best-selling novel of the same name, has music and lyrics by Loes-ser and book by Loesser and Lesser Samuels. Loesser has written three B'way musicals, all hits: "Where's Charley," "Guys And Dolls" and "The Most Happy Fella." George Marek, Victor vice-president and general manager, said that the label would conduct a "massive" sat-uration ad, press and promotion cam-paign on the original-caster's behalf.

# Angel Records Launches Record Club

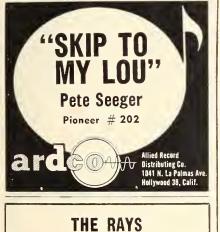
HOLLYWOOD-Angel Records has HOLLYWOOD—Angel Records has formed a record club which will be in full operation by Feb. 1, it was an-nounced by Glenn E. Wallichs, pres-ident of Capitol Records. Launching of the Angel Record Club has been under consideration for nearly a year, Wallichs said. The final decision to put the club into operation was made after "highly favorable re-

was made after "highly favorable re-sponse" to a series of test mailings which have been conducted since last spring.

"We had two primary reasons for We had two primary reasons for forming the Angel Record Club," Wallichs said. "First, it will enable devotees of fine music to amass a valuable collection of fine classical recordings at a substantial savings.

"We also feel that the club will give tremendous national exposure to the entire Angel line, which, of course, will result in great benefits to record dealers."

The Angel club will follow the policy of the Capitol Record Club and will not offer albums unless they have been released for at least six months.



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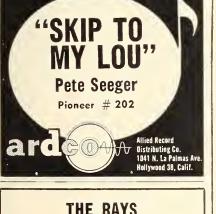
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Upon joining the club, charter mem-Upon joining the club, charter mem-bers will be entitled to purchase four \$4.98 albums (a \$19.92 value) for \$1.99, or \$2.99 for stereo. Persons joining the club agree to purchase a minimum of six albums during the first 12 months of membership, at the rate of one every other month.

After fulfilling initial requirements, members will receive a free bonus al-bum with every two purchased at the usual retail price. After the first year, club membership may be continued by accepting as few as three albums an-nually nually.

Members also will receive free each month, The Stylus, an eight-page magazine describing the recordings available through the club.

Among the artists and conductors whose recordings will be offered by the Club are Maria Callas, Sir Thomwhose recordings will be oncrea by the Club are Maria Callas, Sir Thom-as Beecham, Herbert von Karajan, Rudolf Kempe, Paul Kletzki, and Da-vid Oistrakh. Included in the orches-tras represented are the Royal Phil-harmonic, the Philharmonia, the Ber-lin Philharmonic, the Orchestra of La Scala, and the Orchestre National de la Radiodiffusion Francaise.



# **Carlton Signs Newcomers**

NEW YORK—Carlton Records last week announced the signing of two artists. Songster Brooks Arthur has a long-term pact with Carlton and singer-actress Fran Manifred goes to the Carlton subsid, Guaranteed.

Arthur's first Carlton single, "You Never Looked As Beautiful," is due for release this week. Miss Manifred —who appeared in the "Rock, Rock, Rock" flick and is a BMI writer—de-buts on Guaranteed next week with "Tony The Tiger."

# Grand Welcome Home

HOLLYWOOD—As the Four Preps' latest Capitol release, "Down by the Station," climbed up the charts, (18 this week), it appeared the youthful quartet had a smash hit to welcome back one of their original members.

Tenor Marvin Inabnett, who re-turned to the group recently in time to record "Station," was one of the Hollywood High School chums who organized the Preps in 1956. For the past year he has been giving full time to his studies at UCLA and will graduate this June.

Marv was a member of the singing combo when they hit with "26 Miles" in 1958 and later with "Big Man."

"Down by the Station" owes its title and some of its melody to an English folk song, but it is mainly the work of two of the Four Preps-Bruce Belland and Glen Larson, who wrote the previous Prep hits. The fourth member of the group is bass Ed Cobb.



NEW YORK—M/Sgt Frederick R. Russell of the U.S. Marine Corps installs Jamie Horton (center) as an honorary recruiter of the Marine Corps. Cere-mony followed Miss Horton's appearance on Richard Hayes' "The Big Beat" "The Big WNEW-TV show, on which she sang her hit Joy recording of "My Little Marine," the song which prompted the Marine Corps to honor her. Looking on is George Joy, head of the diskery.

### **Camden Overseas Shipment** Sets Record For Label

NEW YORK — The biggest single overseas shipment of RCA Camden Records was made last week, accord-ing to Dick Broderick, manager of record export marketing for RCA In-ternational. Better than 40,000 albums of Camden were shipmed of Camden merchandise were shipped from the Indianapolis factory to RCA Victor Mexicana, S.A., RCA's distrib-uting arm in the South of the Border country.

Coupled with the recent introduc-tion of the Camden label in the Australian market through local manu-facture, the large Mexican shipment keynotes an extended effort on the part of RCA International to expand the international market for RCA's low-priced line.

The RCA Camden label is now be-ing merchandised in all the major world markets including Europe, Lat-in America and the Far East.

#### Colt 45 DJ Stunt **Creates Stir In Baltimore**

NEW YORK—A deejay stint in-volving the Colt 45 disking of "Cow-boys And Indians" had a more excit-ing plot than most westerns on TV.

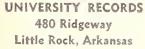
Bob Adams, celebrating his new po-sition at WITH—(Baltimore) decided to spin the disk for 24 straight hours (starting at 12 Noon). His gimmick was to announce a recording by a particular artist, but always perform the "Cowboys" deck.

After a number of repeated plays, Colt 45's Lew Krafetz said, listeners called a local police station protesting the Adams' bit and one caller went so far as to threaten to blow-up the WITH studios. The station was notified of the caller's intention and the building housing WITH plus a restaurant next door were immediately evacuated. Racing to the scene, the Fire Department, Demolition Squad and Police went about searching for a possible bomb and when none was found, allowed re-entry into the building and restaurant.

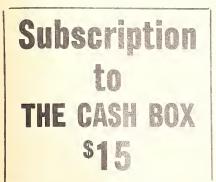
Adams' ended repeated spinning of the disk as scheduled, but there's more to the tale: for the whole of last week, the disk was not part of WITH's programming.







Telephone: MO 3-3249 Distributed in Canada by Spartan Ltd.



# **UA Releases Four** More Jan. Albums

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NEW YORK—United Artists Rec-ords is releasing an additional four albums for January featuring the label's top performers, Diahann Car-roll, Marv Johnson, Georgie Auld and Don Costa. Diahann Carroll's album, her second for UA, "The Persian Room Presents Diahann Carroll" is a live perform-once recorded during a recent engage-

ance recorded during a recent engagement at the New York night spot.

Marv Johnson, who is currently rid-ing high with "You Got What It Takes", has his first LP, "Marvelous Marv Johnson," which includes his hit recordings as well as a group of standard tunes.

Georgie Auld's "Manhattan With Strings" features his saxophone backed by Don Costa's arrangements and string orchestra.

The fourth album is "Shing Along With Ush", a community singing party arranged by Don Costa.

Dealers can take advantage of UA's Jan. Album Discount Program if they purchase these albums before Feb 19. UA is offering an extra 10% discount on all monophonic albums and 20% discount on all stereo albums bought before this date.

With the release of "Marvelous Marv Johnson" and "Shing Along With Ush," UA launches a new label for its records.

The design includes a multi-colored stroboscope around the label edge enclosing the UA initials in the same color scheme. The stroboscope is in graded colors of red, blue, green and yellow against a black background. The song title and artist's name are in silver.

The new label will be on all albums, with a special adaptation for singles. UA has also designed a new 4-color album inner sleeve containing sixty full color pictures of some of the label's most popular albums.

# Omega Sets 10 Feb. LP's

HOLLYWOOD - Omega Records February sales program features nine albums in both stereo and monaural

February sales program features nine albums in both stereo and monaural editions and one monaural only. The release spotlights the Francis Bay Orch. albums, "Swingin' Night People" and "Big Band Blast"; "Jazz At The Olympics," recorded for the 1960 Winter Olympics by the Ralph Sutton Quartet; and "Dreamsville" by the Monn-Keys, a new vocal group. The release will also include a "Sis-ter Rosetta Tharpe" album; Anton Karas' "Zitherama;" "Piano Russe," a dual piano album; "Strings Around The World—Vol. II" by the London Pops Orchestra; and "Under Paris Skies" by Roger Lecussant and His Club Lido Orch.; "Fast But Soft" by the Buck Clayton Six will be available in a monaural version only. The program will offer pre-packed browser tox display kits up to 20% discount, and 100% exchange. The Omega line is now being distributed nationally by Allied Record Distribut-ing Corp.

## **Crystal Leaves Korwin**

NEW YORK - Bob Crystal last week announced that he is leaving the managerial post at Korwin Music to enter television packaging and general promotion. During the three years Crystal was at Korwin he handled such hits as "Who Needs You," "Chances Are," "It's Not For Me To Say" and "Everybody Loves a Lover." Michael Stewart, president of the pubbery, has not yet announced Crystal's replacement.

### Four Seasons' Title Change

PITTSBURGH-Bill Lawrence announced last week that the title of the Four Seasons' "Don't Sweat It Baby" on his Alanna label, which he reports to be selling well in a number of key areas, has been changed to "I'm Still In Love With You".

# Reunion



NEW YORK—Bob Thiele, president of Hanover-Signature Records, has signed Barbara McNair to a long term recording contract. She will record on the Signature label. Miss McNair's signing culminates a long association with Thiele which began when he signed her several years ago to the Coral label. The singer's initial single is titled "He's a King" and "Murray What's Your Hurry." An album is being planned with Jack Kane handling the con-ducting and arranging chores. In the above picture Thiele and Miss McNair are seated backed up by (1 to r) Jerry Tokofsky of the William Morris Agency, Bob Sheppard, Miss McNair's manager, Budd Hellawell, New York promotion man, and Irv Stimler, vice president in charge of national sales for the labels.

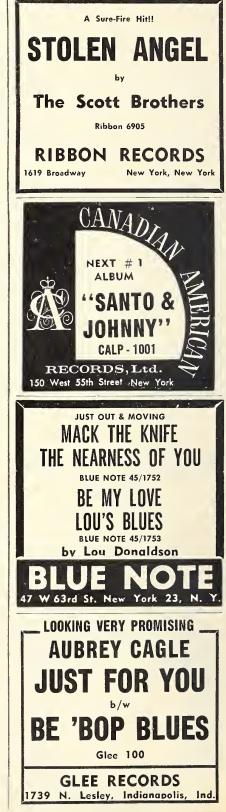
## **Decca** Issues Five **New Classical LP's**

January 30, 1960

NEW YORK—Decca Records has announced the release of five classical disks on the Deutsche Grammophon Gesellschaft label and one on Decca. Two LP's include first performances on the DGG label by conductor Her-bert Von Karajan and violinist Erica

Morini. The DGG releases — available in monaural and stereo — are: Richard Strauss: "Ein Heldenleben".—Herbert Strauss: "Ein Heldenleben"—Herbert Von Karajan conducting the Berlin Philharmonic Orch.; Bruch: Violin Concerto—Glazounov: Violin Concer-to—Erica Morini, violin and the Ber-lin Radio Symphony Orch. conducted by Ferenc Fricsay; Beethoven: Sym-phony No. 5—Eugen Jochum conduct-ing the Bavarian Radio Symphony Orch.; Respighi: "Pines Of Rome"— Moussorgsky: "Night On Bald Moun-tain" — Rimsky-Korsakov: "Capriccio Espagnol"—The Berlin Philharmonic Orch. conducted by Lorin Maazel; Bee-thoven: Piano Sonata In C Major ("Waldstein")—Piano Sonata In F Minor ("Appassionata")—Andor Fol-des, piano. des, piano.

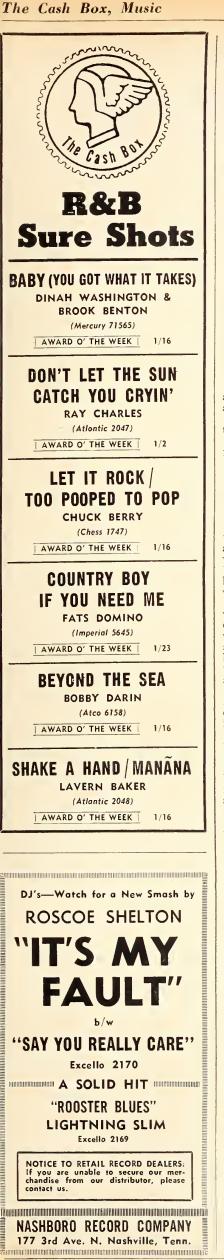
The Decca monaural/stereo release consists of Handel music by Sylvia Marlowe and the Baroque Chamber Orch.

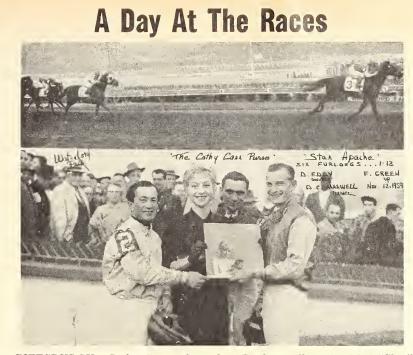


"Only those records best suited for commercial use are reviewed by THE CASH BOX"



A SALES WINNER! 





PITTSBURGH—Cathy Carr, whose first Roulette album is titled "Shy," is anything but that as she poses with three winning jockeys (racing, not disk) at Waterford Park, just outside this city. Miss Carr's appearance at the track was acknowledged when one of the day's races was named in her honor, won by Star Apache (top photo). The singer, just completing an engagement at the Town House here, left for the road to promote her latest Roulette single, "Litle Sister."

#### Bernstein CBS-TV'er To Feature Stravinsky, Gould & Farrell

NEW YORK-Composer Igor Stra-NEW YORK—Composer Igor Stra-vinsky, piano virtuoso Glenn Gould and dramatic soprano Eileen Farrell will be special guests on the "Leonard Bernstein and the New York Phil-harmonic" program on the CBS Tele-vision Natural Sunday Lanuary 21

harmonic" program on the CBS Tele-vision Network Sunday, January 31. This latest program in the series will be titled "The Creative Perform-er." Bernstein will concern himself with the pivotal role of conductor, in-strumentalist or singer in serving as a bridge between the composer's writ-ten musical creation and what the audience ulutimately hears. Stravinsky will make his first American television appearance as a conductor, leading the Philharmonic in excerpts from his "Firebird" Suite. Highly acclaimed pianist Gould will make his American television debut, performing the first movement of Bach's D Minor Concerto. A well-known television personality in his native Canada, Gould was recently the subject of a widely praised hour-long

native Canada, Gould was recently the subject of a widely praised hour-long film, produced for the Canadian Broadcasting Commission by the coun-try's National Film Board. Soprano Eileen Farrell, who has been described as the "world's great-est living dramatic soprano," will be heard in the "Suicidio" aria from "La Gioconda."

#### Top Rank Expects Big Jan.

NEW YORK—Top Rank Interna-tional Records expects Jan. to be the biggest sales month in its history. Reason for this happy prospect is three Ton Rank chart items: Jack Scott's "What In The World Has Come Over You": the Fireballs' "Bulldog" and Dorothy Collins' "Baciare, Baciare." All three of the disks will be given national TV exposure within the next three weeks. Scott did the Dick Clark TV'er last week (23), the Fireballs visit Clark this week (30) and Miss Collins is set for the Perry Como show Feb. 10.

#### No DJA Conclave Date Set

HOLLYWOOD—No definite date or place has been set for the Disk Jockey Association Membership Meet-ing, KFWB-Hollywood deejay Chuck Blore advised *The Cash Box* last week. Bill Gavin, DJA secretary-treasurer, had previously announced that the meet—with no record com-pany participation—would be held March 4, 5 and 6 at the Statler Hotel in Los Angeles.

## **Big Liberty Push To** Launch Johnny O'Keefe

LOS ANGELES-Liberty Records has launched an all-out promotion via radio, TV, nightclubs and personal appearances to launch the label's Johnnny O'Keefe, it was announced by Al Bennett, Liberty vice president.

O'Keefe, who is a singing star in his native Australia and tabbed "Mr. Boomerang" in that country, made his record debut in the U. S. with the release of his initial Liberty sin-gle disk, "It's Too Late" b/w "She's My Baby."

O'Keefe is a major singing favor-ite in the down under country with his own national TV show "Six O'Clock Rock."

Arriving here simultaneously with the release of his Liberty record. O'Keefe will set out shortly on a nationwide personal appearance tour. The 23-year-old singer-showman will cover twenty-one cities from San Francisco to New York and back and be highlighted by numerous TV and radio appearances.

Backing up the personal appear-ance tour Liberty is providing an "ex-tensive" trade paper advertising cam-paign to introduce O'Keefe to the U. S. music world. The single O'Keefe record is being

packaged in a color sleeve.

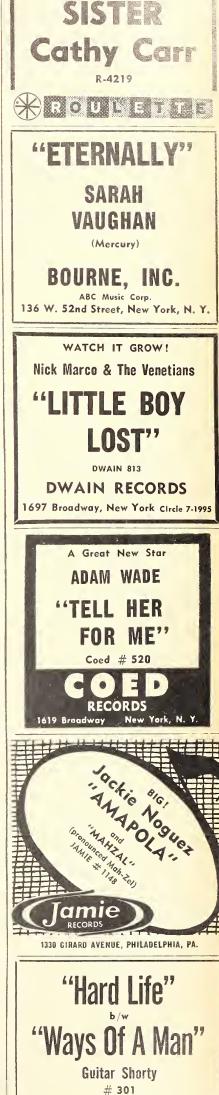
#### Vince Martin Pacted By 20th-Fox

NEW YORK — Henry Onorati, president of 20th-Fox Records, last week signed singer Vince Martin to an exclusive recording contract. Mar-tin comes to 20th-Fox after a two-year association with ABC-Para-mount and Glory Records, Onorati is now screening new material in prepa-ration for the artist's first release on the label. the label.

His first recording for the Glory label "Cindy, O Cindy" became a world-wide hit.

Martin was a member of a church choir before springing into promi-nence. A complete stranger paved the way for an audition with Glory Records which resulted in his first recording contract in July 1956. A month later Martin's "Cindy" was a national hit.

Martin attended Georgetown and New York Universities and makes his home in Brooklyn.



**PULL RECORDS** 633 East Vernon Ave. Los Angeles 11, Calif.



January 30, 1960

| The Cash Box, Music                                                                                                                                                                                                                                                                                                                                                                                               |                                                             |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                   | The Cas                                                     |
| Arrie Contractor                                                                                                                                                                                                                                                                                                                                                                                                  | AND AND AND                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                   | TERRITOR                                                    |
| S A Long las                                                                                                                                                                                                                                                                                                                                                                                                      | * Indicates firs                                            |
| 22 Cash Menere                                                                                                                                                                                                                                                                                                                                                                                                    | A CLOSER WALK<br>Pete Fountain (Coral 6                     |
| Top Selling Records                                                                                                                                                                                                                                                                                                                                                                                               | A YEAR AGO TON<br>Crests (Coed 521)                         |
| Reported by                                                                                                                                                                                                                                                                                                                                                                                                       | (BABY) HULLY GU<br>Olympics (Arvee 562)                     |
| <b>R&amp;B</b> Retail                                                                                                                                                                                                                                                                                                                                                                                             | *CLAP YOUR HAN<br>Wheels (Folly 800)                        |
| Outlets                                                                                                                                                                                                                                                                                                                                                                                                           | DANGEROUS WOM<br>Little Jr. Porker (Duke                    |
| From Coast to Coast                                                                                                                                                                                                                                                                                                                                                                                               | DARLING LORRAIN<br>Knockouts (Shad 5103)                    |
| Chicago, III.<br>1. Baby, You Got What It Takes<br>(D. Washington & B. Benton)                                                                                                                                                                                                                                                                                                                                    | DON'T LET IT HA<br>Jomes Brown (Federal )                   |
| <ol> <li>What'cha Gonna Do (N. Cole)</li> <li>Shake A Hand (L. Baker)</li> <li>Let's Try Again (C. McPhatter)</li> <li>Don't Let The Sun Catch You Crying (R. Charles)</li> <li>Love You So (R. Holden)</li> <li>Not One Minute More (D. Reese)</li> <li>Species (R. Bizek's Combo)</li> </ol>                                                                                                                    | EVERY DAY, EVER<br>*IF I THOUGHT Y<br>Hollywood Flames (Atc |
| 7. Not One Minute More (D. Reese)<br>B. Smokie (B. Black's Combo)<br>9. I'll Take Care Of You (B. B. Bland)<br>10. Money (That's All I Want) (B. Strong)                                                                                                                                                                                                                                                          | HAVE LOVE, WILL<br>Richord Berry (Flip 349                  |
| A'MURCO MUSIC<br>Dallas, Tex.                                                                                                                                                                                                                                                                                                                                                                                     | HONEY HUSH<br>Joe Turner (Atlantic 20                       |
| 1. Why (F. Avalon)<br>2. Handy Man (J. Jones)<br>3. El Paso (M. Robbins)<br>4. Sandy (L. Hall)                                                                                                                                                                                                                                                                                                                    | HOUND DOG MAN<br>Fabian (Chancellor 104                     |
| <ol> <li>The Big Hurt (T. Fisher)</li> <li>Way Down Yonder In New Orleans (F. Cannon)</li> <li>What In The World's Come Over You (J. Scott)</li> <li>Baby What You Want Me To Do (J. Reed)</li> <li>Teen Angel (M. Dinning)</li> <li>Pretty Blue Eyes (S. Lawrence)</li> </ol>                                                                                                                                    | I CAN'T SAY GOO<br>Fireflies (Ribbon 6904)                  |
| 10. Pretty Blue Eyes (S. Lawrence)<br>JOHNNY'S MUSIC HOUSE<br>New Orleans, La.                                                                                                                                                                                                                                                                                                                                    | (I REMEMBER) IN<br>OF THE NIGHT<br>Five Satins (Ember 100.  |
| 1. Money (B. Strong)<br>2. Just A Little Bit (R. Gordon)<br>3. Baby What You Want Me To Do (J. Reed)<br>4. Don't Let The Sun Catch You Crying (R. Charles)                                                                                                                                                                                                                                                        | IT TOOK A LONG<br>Lowell Fulsom (Checker                    |
| 5. If I Thought You Needed Me<br>(Hollywood Flames)<br>6. Shimmy Shimmy Ko Ko Bop<br>(Little Anthony & Imperials)                                                                                                                                                                                                                                                                                                 | I WAS SUCH A FC<br>Flamingos (End 1062)                     |
| 7. Fannie Mae (B. Brown)<br>B. Too Shy (N. Brown)<br>9. What's Happening (W. Flemens)<br>10. Country Boy (F. Domino)                                                                                                                                                                                                                                                                                              | I WORRY ABOUT<br>Arthur Prysock (Old To                     |
| CONELY RECORDS<br>Los Angeles, Calif.                                                                                                                                                                                                                                                                                                                                                                             | *LET IT BE ME<br>Everly Bros. (Cadence 1                    |
| 1. Handy Man (J. Jones)<br>2. El Paso (M. Robbins)<br>3. You've Got What It Takes (M. Johnson)<br>4. Why (F. Avalon)                                                                                                                                                                                                                                                                                              | LET'S TRY AGAIN<br>Clyde McPhatter (MGM                     |
| 5. Smokie (B. Black's Combo)<br>6. Where Or When (Dion & Belmonts)<br>7. Teen Angel (M. Dinning)                                                                                                                                                                                                                                                                                                                  | LITTLE COCO PAL                                             |
| B. Baby, You Got What It Takes<br>(D. Washington & B. Benton)<br>9. Forever (L. Dipper)<br>10. Tracy's Theme (S. Ross)                                                                                                                                                                                                                                                                                            | Jerry Wallace (Challeng<br>*LONELY AND BLU                  |
| SOUTHGATE SHOPPING CENTER                                                                                                                                                                                                                                                                                                                                                                                         | Johnny & Jackie (Anna<br>LULLABYE                           |
| Wyandotte, Mich.<br>1. I'll Go On Loving You (J. Coe)<br>2. Crazy Arms (B. Beckham)<br>3. Big Hurt (T. Fisher)                                                                                                                                                                                                                                                                                                    | Chevrons (Brent 7007)                                       |
| 4. Among My Souvenirs (C. Francis)<br>5. I Do (B. Benton & D. Washington)<br>6. The Other Woman (N. Simone)                                                                                                                                                                                                                                                                                                       | *MANANA<br>Lavern Boker (Atlantic                           |
| 7. Eternally (S. Vaughan)<br>B. Love Me, My Love (D. Martin)<br>9. He'll Have To Go (J. Reeves)                                                                                                                                                                                                                                                                                                                   | MY BLUE HEAVEN<br>Bobby Day (Class 263)                     |
| 10. The Best Of Everything (J. Mathis)<br>SQUARE RECORD SHOP                                                                                                                                                                                                                                                                                                                                                      | RESPECTABLE<br>Isley Bros. (RCA Victor                      |
| Wilkes-Barre, Pa.<br>1. Shimmy Shimmy Ko Ko Bop<br>(L. Anthony & Imperials)                                                                                                                                                                                                                                                                                                                                       | ROCKIN' LITTLE A<br>Ray Smith (Judd 1016)                   |
| <ol> <li>Handy Man (J. Jones)</li> <li>Where Or When (Dion &amp; Belmonts)</li> <li>Smokie (B. Black's Combo)</li> <li>How About That (D. Clark)</li> <li>Ebb Tide (B. Freeman)</li> <li>The Big Hurt (T. Fisher)</li> <li>By You've Got What It Takes (M. Johnson)</li> <li>Harlem Nocturne (Viscounts)</li> <li>Mashed Pottares (N. Kondrick &amp; Sonr)</li> </ol>                                             | SANDY<br>Larry Hall (Strand 250                             |
| 6. Ebb Tide (B. Freeman)<br>7. The Big Hurt (T. Fisher)<br>B. You've Got What It Takes (M. Johnson)                                                                                                                                                                                                                                                                                                               | *SINCE I MADE YO                                            |
| To: Masted Folaloes (H. Rendrick & Solis)                                                                                                                                                                                                                                                                                                                                                                         | Rivieras (Coed 522)<br>*TELL HER FOR M                      |
| HUDSON RECORD SHOP<br>Jackson, Tenn.<br>1. Sweet Sixteen (B. B. King)                                                                                                                                                                                                                                                                                                                                             | Adom Wade (Coed 520<br>THERE GOES MY L                      |
| 2. You've Got What It Takes (M. Johnson)<br>3. I'll Take Care Of You (B. B. Bland)<br>4. Talk That Talk (J. Wolson)                                                                                                                                                                                                                                                                                               | Fantastics (RCA Victor<br>*TOO MUCH TEQU                    |
| Jackson, Tenn.<br>J. Sweet Sixteen (B. B. King)<br>2. You've Got What It Takes (M. Johnson)<br>3. I'll Take Care Of You (B. B. Bland)<br>4. Talk That Talk (J. Wolson)<br>5. Smokie (B. Black's Combo)<br>6. How About That (D. Clark)<br>7. Don't Mess With My Man (I. Thomas)<br>8. I Cried Like A Baby (N. Brown)<br>9. So Many Ways (B. Benton)<br>10. Running Bear (J. Preston)<br>COPEPHIATE DECORD. CENTER | Champs (Chollenge 590<br>TOO POOPED TO                      |
| 9. So Many Ways (B. Benton)<br>10. Running Bear (J. Preston)<br>GREENLINE RECORD CENTER                                                                                                                                                                                                                                                                                                                           | Chuck Berry (Chess 17                                       |
| Jamaica, N. Y.<br>1. Running Bear (J. Preston)<br>2. Come Into My Heart (L. Price)                                                                                                                                                                                                                                                                                                                                | Nappy Brown (Savoy 1                                        |
| <ol> <li>Come into My Hearr (L. Frice)</li> <li>Teardrop (Santo &amp; Johnny)</li> <li>Baby, You Got What It Takes         <ul> <li>(B. Benton &amp; D. Washington)</li> </ul> </li> </ol>                                                                                                                                                                                                                        | WORKOUT<br>Baby Washington (Nep                             |
|                                                                                                                                                                                                                                                                                                                                                                                                                   | *YOU'RE SO FAR A<br>Lorry Paul (Mala 411)                   |
| <ul> <li>5. Sinoke (G. Black Schildson)</li> <li>6. Talk That Talk (J. Wilson)</li> <li>7. The Clouds (Spacemen)</li> <li>B. You Got What It Takes (M. Johnson)</li> <li>9. So Many Ways (B. Benton)</li> <li>10. Fannie Mae (B. Brown)</li> </ul>                                                                                                                                                                | YOU'RE UNFORGET<br>Billy Watkins (Challen                   |
| 66 (D - E                                                                                                                                                                                                                                                                                                                                                                                                         |                                                             |

| The Cash Box                                                     |    |                                                |
|------------------------------------------------------------------|----|------------------------------------------------|
|                                                                  |    | NUL                                            |
| RITORIAL TIPS                                                    |    |                                                |
| * Indicates first appearance.<br>SER WALK WITH THEE              |    | 6.8                                            |
| ntain (Coral 62154)<br>R AGO TONIGHT                             |    | TOP                                            |
| Coed 521)<br>HULLY GULLY                                         |    |                                                |
| YOUR HANDS                                                       | 1  | YOU'VE GOT<br>WHAT IT TA<br>Marv Johnson (U    |
| (Folly 800)<br>ROUS WOMAN<br>Porker (Duke 315)                   | 2  | SMOKIE                                         |
| NG LORRAINE<br>ts (Shad 5103)                                    |    | Bill Black's Com                               |
| LET IT HAPPEN TO ME<br>rown (Federal 12361)                      | 3  | Bobby Bland (Du                                |
| DAY, EVERY WAY<br>THOUGHT YOU NEEDED ME<br>of Flames (Atco 6155) | 4  | BABY, WHAT<br>WANT ME TO<br>Jimmy Reed (Vee    |
| LOVE, WILL TRAVEL<br>Berry (Flip 349)                            | 5  | FANNIE MAE<br>Buster Brown (Fin                |
| ′HUSH<br>eer (Atlantic 2044)                                     | 6  | TALK THAT<br>Jackie Wilson (Br                 |
| DOG MAN<br>(Chancellor 1044)                                     | 7  | THE BIG HUR<br>Toni Fisher (Sign               |
| T SAY GOODBYE<br>(Ribbon 6904)                                   | 8  | RUNNING BE                                     |
| EMBER) IN THE STILL<br>E NIGHT<br>ns (Ember 1005)                | 9  | WHY                                            |
| DK A LONG TIME<br>ulsom (Checker 937)                            |    | GO, JIMMY, C                                   |
| SUCH A FOOL<br>os (End 1062)                                     | 10 | Jimmy Clanton ()<br>SHIMMY, SHI                |
| RY ABOUT YOU<br>rysock (Old Town 1073)                           | 11 | KO KO BOP<br>Little Anthony &                  |
| T BE ME<br>os. (Cadence 1376)                                    | 12 | JUST A LITTL<br>Roscoe Gordon (V               |
| RY AGAIN<br>Phatter (MGM 12843)<br>COCO PALM                     | 13 | SWEET 16<br>B. B. King (Kent                   |
| illace (Challenge 59060)                                         | 14 | WAY DOWN                                       |
| a Jackie (Anna 1108)<br>SYE                                      |    | Freddy Cannon (5                               |
| (Brent 7007)<br>NA                                               | 15 | Nat Kendrich & S                               |
| oker (Atlantic 2048)<br>UE HEAVEN<br>ay (Class 263)              | 16 | LET THE GOO<br>TIMES ROLL<br>Ray Charles (Atla |
| TABLE<br>s. (RCA Victor 7657)                                    | 17 | HOW ABOUT<br>Dee Clark (Abner                  |
| N' LITTLE ANGEL<br>th (Judd 1016)                                | 18 |                                                |
| II (Strand 25007)                                                |    |                                                |
| I MADE YOU CRY<br>(Coed 522)                                     |    | WHAT ABOU<br>Coasters (Atco 6)                 |
| HER FOR ME<br>ade (Coed 520)                                     | 20 | I BELIEVE TO<br>Ray Charles (Atla              |
| GOES MY LOVE<br>(RCA Victor 7572)<br>MUCH TEQUILA                | 21 | RUN, RED, R<br>Coasters (Atco 6                |
| (Chollenge 59063)<br>OOPED TO POP                                | 22 | <b>PRETTY BLU</b><br>Steve Lawrence (          |
| erry (Chess 1747)<br>HY<br>irown (Savoy 1579)                    | 23 | HANDY MAN<br>Jimmy Jones (Cur                  |
| DUT<br>ashington (Neptune 107)                                   | 24 | BABY, YOU G<br>WHAT IT TA                      |
| E SO FAR AWAY<br>ul (Mala 411)                                   |    | Dinoh Washington<br>(Mercury 71565)            |
| UNFORGETTABLE<br>tklns (Challenge 59056)                         | 25 | HARLEM NO                                      |



# TOP 50 ACROSS THE NATION

|                                                       | s. Last I     |    | Po                                                                   | s. Last              |
|-------------------------------------------------------|---------------|----|----------------------------------------------------------------------|----------------------|
| VE GOT<br>T IT TAKES                                  | (2)           | 26 |                                                                      | (22)                 |
| Iohnson (United Artists 185)                          | (1)           | 27 | LET THEM TALK<br>Little Willie John (King 5274)                      | (21)                 |
| lack's Combo (Hi 2057)<br><br>TAKE CARE OF YOU        | (3)           | 28 | COME INTO MY HEART<br>Lloyd Price (ABC-Paramount 1066                | ( <b>24</b> )<br>52) |
| Bland (Duke 314)<br><br>(, WHAT DO YOU                |               | 29 | WHERE OR WHEN<br>Dion & Belmonts (Laurie 3044)                       | (39)                 |
| Reed (Vee-Jay 333)                                    | (4)           | 30 | BONNIE CAME BACK<br>Duane Eddy (Jamie 1144)                          | (32)                 |
| NIE MAE<br>Brown (Fire 1008)                          | (6)           | 31 | MONEY, (THAT'S ALL<br>I WANT)                                        | (42)                 |
| <b>(THAT TALK</b><br>Wilson (Brunswick 55165)         | (7)           | 32 | Barrett Strong (Anna 1111)                                           | (24)                 |
| BIG HURT<br>isher (Signet 275)                        | (5)           |    | WITH MY MAN<br>Irma Thomas (Ron 328)                                 | (34)                 |
| NING BEAR<br>Preston (Mercury 71414)                  | (17)          | 33 | SO MANY WAYS<br>Broak Benton (Mercury 71512)                         | (18)                 |
| e Avalon (Chancellor 1045)                            | (11)          | 34 | LOCK ME IN YOUR HEART<br>Tarheel Slim & Little Ann (Fire 10          |                      |
| IMMY, GO<br>Clanton (Ace 575)                         | (12)          | 35 | NOT ONE MINUTE MORE<br>Della Reese (RCA Victor 7644)                 | (38)                 |
| MY, SHIMMY<br>O BOP<br>Anthony & Imperials (End 10    | ( <b>13</b> ) | 36 | BULLDOG<br>Fireballs (Top Rank 2026)                                 | (37)                 |
| A LITTLE BIT<br>Gordon (Vee-Jay 332)                  | (15)          | 37 | DON'T LET THE SUN<br>CATCH YOU CRYIN'<br>Ray Charles (Atlontic 2047) | ()                   |
| T 16<br>(Kent 330)                                    | (16)          | 38 | TEEN ANGEL<br>Mark Dinning (MGM 12845)                               | (45)                 |
| DOWN YONDER<br>EW ORLEANS<br>Cannon (5wan 4043)       | ( <b>9</b> )  | 39 | IT'S TIME TO CRY<br>Paul Anka (ABC-Paramount 10061)                  | (27)                 |
| HED POTATOES<br>andrich & Swans (Dade 1804)           |               | 40 |                                                                      | (25)                 |
| THE GOOD<br>S ROLL<br>Darles (Atlantic 2047)          | (23)          | 41 |                                                                      | ()                   |
|                                                       | (19)          | 42 | LONELY BLUE BOY<br>Conway Twitty (MGM 12857)                         | (49)                 |
| CLOUDS<br>nen (Alton 254)                             | (8)           | 43 | WHATCHA GONNA DO<br>Nat "King" Cole (Capitol 4325)                   | (50)                 |
| T ABOUT US<br>rs (Atco 6153)                          | (14)          | 44 | WHAT'S HAPPENING<br>Wode Flemens (Vee-Jay 335)                       | (48)                 |
| IEVE TO MY SOUL<br>aarles (Atlantic 2043)             |               | 45 | WHAT IN THE WORLD'S                                                  | (47)                 |
| rs (Atco 6153)                                        | (20)          | 46 | COUNTRY BOY<br>Fots Domino (Imperial 5645)                           | ()                   |
| TY BLUE EYES<br>Lawrence (ABC-Paramount               | 10058)        | 47 | BEYOND THE SEA<br>Bobby Darin (Atco 6158)                            | ()                   |
| DY MAN<br>Jones (Cub 9049)                            | (33)          | 48 |                                                                      | (26)                 |
| (, YOU GOT<br>T IT TAKES<br>Washington & Brook Benton |               | 49 | SHAKE A HAND<br>Lavern Baker (Atlantic 2048)                         | ()                   |
| LEM NOCTURNE<br>nts (Madison 123)                     | (31)          | 50 |                                                                      | (46)                 |
| nts (Madison 123)                                     |               |    |                                                                      |                      |

"Only those records best suited for commercial use are reviewed by THE CASH BOX"





"Only those records best suited for commercial use are reviewed by THE CASH BOX"

#### The Cash Box, Music

5200

THE EYES OF LOVE

THE LAST RIDE

DEAR MAMA Merle Kilgore (Starday 469)

Margie Singleton (Starday 472)

Hank 5now (RCA Victor 7586)

MARY DON'T YOU WEEP (23) Stonewall Jackson (Columbia 41533)

MATION

Pos. Last Week (20)

(21)

(24)



Acuff returned home to Nashville last week for a belated Christmas



<image>Roy Acuff returned home to Nashville last week for a belated Christmas feltbration with his family after a 31 day USO tour of U.S. military installations in the Caribbeau on which he clocked 15,000 air miles. Accompanied by "Ory" stars Teddy and Doyle Wilburn and Margie Bowes, plus the standard of the standard of the clocked to the standard of the



holding back due to the success of "Scarlet Ribbons." holding back due to the success of "Scarlet Ribbons." Charles Rush has resigned his position as commercial manager of WFSC-Franklin, N. C. to assume the general manager duties of Mojay Enterprises of Greenville. Mojay operates Key Records, Mojay Booking and Mojay Distribut-ing. They've just opened offices in Greenville and Woodruff, S. C. The latest Key release is "Jaywalk" by the Barons. . . Pinky Grant, PD of WAIP-Prich-ard, Ala, notes that the station has brought Tom Reeder from WABB-Mobile to handle both a country show and a pop music segment. The country session is Noon to 3 P. M. daily. . . . Challenge Records is riding high in the country department with Jan How-are stand at the Florida State Fair, Tampa, Feb. 1-14, and is already set for a return engagement at the Tulsa Horse Show in June. . . . Hubert Long infos that the best crowd ever, attended two "Opry" performances in Saginaw. Mich, recently. Package included Faron Young, Webb Pierce, Roy Drusky, Carl Belew, Del Wood and the Country Deputies. Another big "Opry" turnout is expected in Winnipeg when Ray Price, Roy Acuff, the Wilhurn Bros. June Webb, Don Helms, Brother Oswald and the Smokey Mountain Boys and the Cherokee Cowboy Band show up there Feb. 11. . . . Faron does the Red Rowe CBS-TV'er Jan. 26, and then with Gordon Terry and teenager Beverly Mae Wilson, makes an appearance at the San Diego Naval Station. And then on the ninth, Faron and his wife Hilda take off for a two-week combination va-cation and show date tour in Hawaii. . . Dallas Turner (Yodeling Slim Dallas) and his young wife, Faye, have left show big to devote full time to evangelistic work. Turner, who has been featured on the Mexican border stations for many years, will soon begin a series of gospel broad-casts on XEG and XERB. Jim Reeves is slated for an appearance on the Feb. Dieke Clark TV'er where he'll sing his current two-



casts on XEG and XERB.
Jim Reeves is slated for an appearance on the Feb.
Gibtek Clark TV'er where he'll sing his current twomarket smash, "He'll Have To Go." Before that Jim
joins Ernest Tubb, Skeeter Davis, Hawkshaw Hawkins and Jean Shepard for a show in San Antonio on
the 24th. Bob Garrett made his debut with Tubb's
revars Troubadours. Oddly enough he was formerly
a part of Reeves' unit. . . . Skeets McDonald's latest
Columbia deck, "Where You'll Go I'll Follow," is
available through Pamper Music (song's pubbery),
Kor 96, 119 Two Mile Pike, Goddletsville, Tenn. . . .
Also out with a new country entry is Skeeter Davis.
Susan Leftrick, prexy of the National Skeeter Davis
Fan Club is very hopeful for the pop chart possibilities for "Am I That Easy To Forget" and "Wishful
Fooper, Grandpa Jones, Betty Foley and Bill Carlisle and the Carlisles, with
row Told Me." Johnny introduced the songs on last Saturday's "Hayride"
guny Mountain Boys for the opening of the Nolan County Martin and the
Sunny Mountain Boys for the opening of the Nolan County Carlieseum in Sweet-*"It's What's in THE CASH BOX* "It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



#### 

|     |                                                                                                 | Pos. Last<br>Week        |                  |
|-----|-------------------------------------------------------------------------------------------------|--------------------------|------------------|
| 1   | EL PASO<br>Marty Robbins (Columbia 41511)                                                       | (1)                      | 21               |
| 2   | HE'LL HAVE TO GO<br>Jim Reeves (RCA Victor 7643)                                                | (2)                      | 27               |
| 3   | SAME OLD ME<br>Ray Price (Columbia 41977)                                                       | (3)                      | 23               |
| 4   | NO LOVE HAVE I<br>Webb Pierce (Decca 31021)                                                     | (8)                      | 24               |
| 5   | ARE YOU WILLING,<br>WILLIE<br>Marion Worth (Guyden 2026)                                        | (5)                      | 2:               |
| 6   | TIMBROOK<br>Lewis Pruitt (Decca 31038)                                                          | (9)                      | 2                |
| 7   | THERE'S A BIG WHEEL<br>Wilma Lee & Stoney Cooper<br>(Hickory 1107)                              |                          | 2                |
| 8   | FACE TO THE WALL<br>Faron Young (Capitol 4291)                                                  | (6)                      | 2                |
| 9   | AMIGO'S GUITAR<br>Kitty Wells (Decca 30987)                                                     | (7)                      | 2                |
| 10  | WISHFUL THINKING<br>Wynn Stewart (Challenge 59061                                               | ( <b>13</b> )            | 3                |
| 11  | UNDER YOUR SPELL<br>AGAIN<br>Ray Price (Columbia 41977)<br>Buck Owens (Capitol 4245)            | (10)                     | 3                |
| 12  | EASY MONEY<br>James O'Gwynn (Mercury 71513                                                      | ( <b>12</b> )            | 3                |
| 13  |                                                                                                 | (11)                     | 3                |
| 14  | ANOTHER<br>Roy Drusky (Decca 31024)                                                             | (16)                     | 3                |
| 15  | SCARLET RIBBONS<br>The Browns (RCA Victor 7614)                                                 |                          | 3                |
| 16  | UNTIL TODAY<br>Elmer Snodgrass (Country Jubil                                                   | ( <b>17</b> )<br>ee 519) | 3                |
| 17  | Jan Howard (Challenge 39059)                                                                    | (18)                     | 3                |
| 18  | DEAD OR ALIVE<br>Bill Anderson (Decca 30993)                                                    | (15)                     | 3                |
| 19  | THE PRISON SONG<br>Curley Putman (Cherokee 504)                                                 | (25)                     | 3                |
| 21  | - coorge tenter (                                                                               |                          | 4                |
| 42. | I CALL IT HEAVEN.<br>I'M JUST A NOBODY.<br>HEY JOE.<br>HOMEBREAKER.<br>I KNOW BUT TELL ME DEAR. |                          | 4<br>4<br>4<br>5 |

| 5                                  | BUT MINE<br>Johnny Sea (NRC 049)                                                                                    | (26) |
|------------------------------------|---------------------------------------------------------------------------------------------------------------------|------|
| 6                                  | GEORGIA TOWN BLUES<br>Mel Tillis & Phil Phillips<br>(Columbia 41530)                                                | (31) |
| 7                                  | FAMILY MAN<br>Frankie Miller (Starday 457)                                                                          | (22) |
| 8                                  | I'M MOVIN' ON<br>Don Gibson (RCA Victor 7629)                                                                       | (27) |
| 9                                  | IN A MANSION STANDS<br>MY LOVE<br>Jim Reeves (RCA Victor 7643)                                                      | (29) |
| 0                                  | THE DRIFTER<br>Tennessee Drifters (Maid 1000)                                                                       | (34) |
| 1                                  | CRYING MY HEART<br>OUT OVER YOU<br>Lester Flatt & Earl Scruggs<br>(Columbia 41518)                                  | (32) |
| 2                                  | BLACK CLOUD RISIN'<br>Cowboy Copas (Starday 476)                                                                    | (33) |
| 3                                  | GIRL WHO DIDN'T<br>NEED LOVE<br>Porter Wagoner (RCA Victor 7638                                                     | (35) |
| 4                                  | IT'S NOT THE END<br>OF EVERYTHING<br>Bill Anderson (Decca 30993)                                                    | (36) |
| 5                                  | YOU'RE THE ONLY<br>GOOD THING<br>George Morgan (Columbia 46523)                                                     | (37) |
| 6                                  | A WOMAN'S INTUITION<br>Wilburn Brothers (Decca 30968)                                                               | (28) |
| 87                                 | RIVERBOAT GAMBLER<br>Jimmy Skinner (Mercury 71539)                                                                  | (44) |
| 88                                 | MONEY TO BURN<br>George Jones (Mercury 71514)                                                                       | (30) |
| 89                                 | COUNTRY GIRL<br>Faron Young (Capitol 4233)                                                                          | (39) |
| 10                                 | BIG HEARTED ME<br>Don Gibson (RCA Victor 7629)                                                                      | (30) |
| 6. \<br>7.  <br>8.  <br>9.  <br>0. | WRECK OF THE OLD 97.<br>FAMILY MAN.<br>I DIDN'T MEAN TO FALL IN LOV<br>THE BOTTLE OR ME.<br>HEARD MY MOTHER WEEPING |      |
|                                    |                                                                                                                     |      |



From the slim-line silhouette at the top ... to the selection panel and mechanism cradle ... to the floating grille ... the cabinetry of the Seeburg Q is distinctly and dramatically new ... and beautiful, too. See the Q. Hear it play (even 33½'s) today.



# Your Small Investment In Public Relations Is

# YOUR INSURANCE FOR THE FUTURE

In the past 8 to 12 months, members of the coin machine industry have shown their awareness of the necessity of actively engaging in Public Relations programs. It is also apparent that the best results can be attained thrn grass roots efforts, either by association programs or by individuals themselves. However, it should be realized that the ultimate goal, for full attainment, a combination of grass roots efforts, plus a national program, is necessary.

It is extremely encouraging that so much has been accomplished in so short a time. Some members of the industry are biting at the bit, claiming that progress has been too slow. However, if these people would become a part of the effort, they would soon realize that progress is slow of necessity. Many meetings have to be held to set up programs. Any number of ideas are presented—and the best undertaken. Committees have to be organized to study ways and means. And, most important, methods of obtaining funds to carry ont the programs have to be instituted and carried out. The coin machine industry, small in size and in finances, has to make its progress withont the services of high powered public relations firms. It has to proceed slowly and cantionsly, expending its small sums for whatever program is considered to bring the best results. The ball is rolling—the members will gain by experience.

With all the progress made in these past several months, which is highly encouraging, we hope those engaged in public relations work do not lose heart and become discouraged because of the lack of interest of their fellow coinmen. As in all organized endeavors, the brunt of the work, and usually the finances, are carried on by a handful of farseeing individuals. These men are dedicated, and do not complain about the long hours and hard work—but they certainly can use all the help they can get from those in the industry who do not have the time or energy to become actively engaged in carrying ont the programs. And the way these coinmen can help is by contributing money. It is not necessary that large sums be contributed. For example, the members of the Music Guild of Nebraska are assessed \$3 per quarter—\$12 per year. This breaks down to 25c per week—the cost of a pack of eigarettes or an ice cream soda. The operators in the State of New York have come up with \$5 for a membership—and it is hoped they send in the same amount at least four times a year. This small sum would break down to about 42c per week. It would also help if those who haven't sent in any contribution would do so.

Over the years, members of the coin machine industry have been slandered, smeared and dirtied mmercifully. During the past several months, fortunately the press has been quiet. The time to conduct public relations programs is now —not when it is necessary to take the defensive. By enlightening and educating the public, press, legislative bodies now, when they could be more receptive, it will not be necessary to become indignant and try to combat some adverse publicity later. And, to us, creating a favorable atmosphere, means a lot more than just mental and moral relief—it must mean more revenue in time to come. Because with a good press, patrons will be more responsive to playing your equipment. A small investment now is an insurance policy for your future.

If you do not have a public relations program going in your area, may we suggest that you organize one—and if you do have one going, please do your share in making it successful by sending in your small contributions.

# **EXHIBIT SPACE FOR LONDON SHOW SRO**

**Over 100 Display Booths Sold To Coin Machine Firms Representing Europe** and the United States

# **U.S. Coin Firm Interest Grows** As Mfrs. and Distribs Schedule **Flights For 3-Day Convention**

LONDON, ENGLAND-Amusement Trades Exhibition officials in this city have advised that all exhibit space for the forthcoming A.T.E. annual coin machine convention, scheduled to start February 2 and continuing through February 3 and 4, has been sold out.

The coin machine show, which will be held at the New Royal Horticultural Hall in London, has attracted a total of 65 coin machine manufacturers and distributors occupying 108 exhibit booths. The exhibits will be comprised of coin-operated music, amusement games, arcade machines, parts and supplies, and also the trade press.

Representatives from the European coin machine market will be on hand both viewing the equipment, some of which is to be displayed for the first time, and also to display their own lines. New American equipment will be exhibited to the several thousand expected visitors, also for the first time. Up until 1959, England prohibited the import of American coin operated equipment. With the lifting of restrictions several months ago, the entry of American equipment has stimulated the British coin machine market and is expected to add greatly to the overall convention.

Foreign distributors of American music and games will display the U.S. lines from their booths. Several coin firms from the United States have either taken display space of their own or will exhibit through foreign representatives.

# Hotel Opens In Time For A.T.E. Visitors

LONDON, ENGLAND - London Airport's first hotel, the Skyway, has officially opened in time for the forthcoming Amusement Trades Exhibition, scheduled to be held in London's New Royal Horticultural Hotel, February 2, 3 and 4.

The \$2 million hotel is owned by the Seaway Hotels, Toronto, and marks the firm's first European venture into the hotel business

The hotel site is located directly opposite the London Airport convenient for visitors planning short visits to the country.

The British exhibition was seen as the largest and most important coin convention held in London. Many American coin machine firms have contacted the British market at this time in order to take advantage of this prime buying time which evidently has been stimulated by the convention itself. The Cash Box offices in New York have received requests for information pertaining to the convention, and although exhibit space facilities were reported unavailable, interest was strong enough to warrant per-sonal visits to the London coin show by several distributors interested in the overt market

the export market. As reported last week, The Cash Box London office will cover the entire con-vention, having secured an exhibit booth on the main floor. In the inter-est of coin machine firms all over the both editorially and pictorially, will be featured in the issues following the closing date of the A.T.E. which is Februarv 4.

# **MOA Exhibit Space Goes On** Sale For May 9, 10, 11 Chi Show

# Miller To Move MOA Quarters April 4

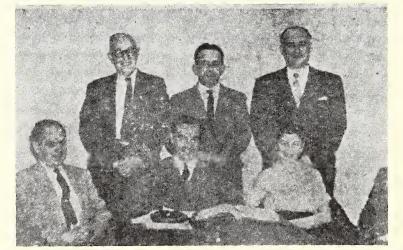


GEORGE A. MILLER

OAKLAND, CALIF. - George A. Miller, national president and managing director, Music Operators of America, Inc., this city, has advised that exhibit space for the coming MOA Convention, scheduled to be held in Chicago's Morrison Hotel, May 9, 10 and 11, has gone on sale and that all previous exhibitors have been contacted.

# **Russ Carpenter Apptd. Officer of Bank**

Coinman Is Veteran N.Y. State Operator



CHESTER, N.Y. Last week the Chester National Bank, this city, ex-perienced a change, in officers and board of directors, and among the newly appointed officers of the bank was Russell C. Carpenter, veteran coin machine operator and long-time cus-tomer of the Chester bank tomer of the Chester bank.

Pictured above, is Carpenter, stand-ing at far right in a picture which has been reproduced from the *Chester* Bulletin, local daily newspaper.

Carpenter has been a Seebury op-Carpenter has been a Seebury op-erator for many years, purchasing equipment from Meyer Parkoff, At-lantic New York Corporation. Upon hearing the news of Carpenter's ap-pointment, Parkoff said, "It isn't very often that one of our old-time mem-bers of the coin machine industry is

cognized by the banking profession. Russ Carpenter has been in our lusi-ness for over twenty years, and to my mind, has exemplified all the true attributes of a fine businessman, conducting himself with integrity and conducting himself with integrity and dignity in the coin machine industry. He certainly deserves a great deal of commendation for his efforts in elevating himself to such a high position, which, in turn, lends more character to all the members of the coin machine industry. All in all, Carpenter has been a credit to our industry and, in my opinion, deserves the accolades of our industry." Carpenter has devoted many years of service to the New York State Operators Guild, both currently and in its formative years of development in the Upper New York State area.

According to Miller, exhibitors planning on using the same space and location as last year, when the convention was held at the same site, should notify the MOA offices within 30 days, effective this week.

Miller will move MOA convention quarters from the home Oakland office to Chicago on April 4, in order to centralize all MOA business in Chi-4 cago.

"Exhibit booths are approximately 8' x 10', and the price per booth is \$300 for the first booth and \$200 for each additional booth. The \$300 booth is a 'package deal' which includes entrance fee, rent for exhibit space, two chairs, one table, five exhibit badges, and name cards for the booth,' stated Miller.

"We will extend the same amount of space to the phonograph manufacturers as in past years, and we will work with their co-ordinating committee to the satisfaction of all parties concerned. Also, phonographs will be furnished the record companies upon request," continued Miller.

Accommodations for suites and rooms at the Morrison Hotel, according to Miller, can be made with Tom Mackey, Director of the Convention Department, Morrison Hotel, Chicago.

Miller also advised that advertising space for the annual MOA souvenir Journal has been made available with page size and space costs the same as last year.

Tickets for the annual banquet maybe purchased from Howard Ellis, chairman of the ticket committee. Ellis may be reached at 1430 South 13 Street, Omaha, Nebraska. Costs per ticket will be \$20.00. The banquet is scheduled for the last night of the convention, Wednesday, May 11.

# **Capehart's Son Killed In Airliner Crash**

NEW YORK — Among the 37 persons killed when a Colombian airliner bound from New York to South America, crashed and burned while landing at Montego Bay Air-port, Jamaica, British West Indies, on Thursday, January 21, were the son and daughter-in-law of Senator Homer Canebart

son and daughter-in-law of Senator Homer Capehart. Thomas C. Capehart and his wife, Nancy, were both 36 years old. Senator Capehart, known affec-tionately as "Cape" to the coin machine industry, prior to enter-ing politics, was vice-president of The Rudolph Wurlitzer Company and later formed Packard Manu-facturing Company, which manu-factured Wall Boxes and Juke Boxes.

Boxes. The trade offers its sympathy to the Senator.

#### The Cash Box

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PUPCE PROPERTIES OF A Construction of the service department at Sandler Dist. Co. office in Mish. Sandler Dist. Compare Mish. Sandler Dist. Co. office in Mish. Sandler Dist. Compare Mish. Sandler Dist. Compare, Minneapolis held. In Showing of the Warf. Few Mays and Wash. Sandler Dist. Compare, Minneapolis held. In Showing of the Warf. Few Mays and Mish. Mish. Forest Dath. The week. Mish. Sandler Dist. Compare, Mish. Forest Dath. Mish. Sandler Dist. Compare, Mish. Forest Dath. Mish. Sandler Dist. Compare, Mish. Sandler Dist. Compare. Mish. Sandler Dist. Compare, Mish. Sandler Dist. Compare. Mish. Mish

# Frantz Sets "Dodge City" Routes For Ops



CHICAGO—John F. Frantz, presi-dent, J. F. Frantz Manufacturing Company, this city, announced a pro-motional plan last week, which in-cludes the service, at no extra cost to a distributor, of setting up a sales program in any territory in the United States with a purchase of 25 or more "Dodge City" pistol-target amusement games equipped with gumball yending games equipped with gumball vending

games equipped with gumball vending machines. "Basically this is how the plan works," Frantz said. "Our sales man-ager, David Brody (known also as "The Dodge City Kid'!), will come into a customer's territory and set up operations on location. Each operator is briefed on a pre-tested sales plan that he carries out for himself once Brody leaves.

that he carries out for minsen once Brody leaves. "Thus far," Frantz continued, "the program is growing into a fine pro-motional campaign for 'Dodge City' games. Brody is currently off on sev-eral programs, and the action is so heavy that he simply has to travel by air by air.

"Our efforts in the Chicago area." he added, "were very successful; and if we come anywhere near the action here elsewhere, we'll just have to ex-pand our production immeasurably."

Meanwhile Brody, who departed by plane last week "with a ton of 'Dodge City' equipment," urged all interested parties to contact his office at the Frantz factory for further information.

## Valley Announces 7 **New Pool Game Models**



EARL FEDDICK

BAY CITY, MICHIGAN-Earl Feddick, president, Valley Manufacturing Company, this city, announced full production on seven new 1960 model games. The line-up includes: 2 Bumper Pool Tables with formica top rails and regulation live rubber billiard cushions, in blond or mahogany-5 6-pocket models with polished cast aluminum corners and pockets.

"The new pool tables have convenient built-in separate cue ball return which means 'no stoop!' . . double fool-proof trip, new, no-stoop combination ball viewer, ball trap, ball return drawer, larger legs, sturdily anchored," stated Feddick.

"The coin chute is mounted out of the way, over ball viewer and return drawer. Valley offers 'Easy Count' scoring unit, highest quality, genuine American-made billiard balls, and 100% wool, rubberized back billiard cloth, and many other improved and standard Valley features.

"We've never built a better line of pool tables. 12 improvements were made in each model of our line. The ready acceptance and praise by the whole industry has been most assuring," concluded Feddick.



SPECIALTY COMPANY FIFTH ST. ABOVE GIRARD, PHILA. 22, PA. 1508 FIFTH AVE., PITTSBURGH, PA.





# Sam Weisman, Dave Koenigsherg Buy Baltimore Distributing Firm



POOL TABLES 6-POCKETS and BUMPER POOL® See your Distributor or contact us. VALLEY SALES CO. 333 Morton St. Bay City, Mich. TWinbrook 5-8587



Here are the prices All equipment cleaned and checked

| \$ 50.00         |
|------------------|
| 50.00            |
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Phila. 30, Pa. Rittenhouse 6-7712 Exclusive Dist. for Bally in E. Pa., and Rock-Ola in E. Pa., So. Jersey and Det. Branch: 1101 Pittston Ave., Scrasson, Pa. Form State Sales and Service Corp. To Handle United, **Keeney Lines** 



BALTIMORE, MD.—Sam Weisman and Dave Koenigsberg, veteran coin-men with a total of fifty years ex-perience in the industry, announced that they have bought complete ownership of the Double-U-Sales Corporation's distributing organiza-tion and will conduct the distributor-ship under the new firm name of State Sales & Service Corporation, distributing lines for the United Man-ufacturing Company; United Music ufacturing Company; United Music Corp.; J. H. Keeney & Co., Inc.; Irv-ing Kaye Co.; and Midway Manufac-turing Co.

Weisman was sales manager for the Double-U-Sales firm for ten years, and previously held the same position for General Vending Corp. for about the same length of time. Both firms are located in Baltimore.

Koenigsberg has manufactured con-version units, operated coin machine routes and is reputed to be one of the top coin machine engineers in the country.

country. The move is effective February 1, 1960, according to Weisman, who ad-vised that the location of State Sales & Service Corp. will be close to the original site of Double-U-Sales Corp. when it was founded—1005-1007 East Baltimore Street. The telephone num-ber at the new location is DIckens 2-3055-6.

Weisman stated that the new show-rooms will be renovated and newly decorated for the opening, with parking facilities available on the firm's property for all visitors.

"Dave and I have looked forward to this move for some time always believing that together we could offer the Baltimore territory a service better than they have ever enjoyed. It it with great optimism that we combine our fifty years experience in a firm that will not only serve the coin trade but will supply them with the finest coin machine equipment avail-able," stated Weisman in making the official announcement.

Weisman has pioneered many amusement game machines introduced to the trade many years ago and is credited with much of the success the United "UPB-100" phonograph is having in this section of the country. It is the opinion of several coinmen in Baltimore and in the Eastern section of the country that the distributing team will make new inroads in coin machine sales because of their combined reputations throughout the industry.

# Moore Overseas Corp. Awarded Mills **Bell-O-Matic Franchise In Britain**



SANDY MOORE and GABE FORMAN

NEW YORK—Gabe Forman and Sandy Moore, Moore Overseas Cor-poration, this city, announced that their firm has been awarded the ex-clusive franchise for the Mills Bell-O-Matic line, in the United Kingdom, which includes England, Scotland,

Auto-Bell's "Magic Mirror" Licensed In Chicago



AL WARREN

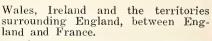
CHICAGO—"We are pleased to an-nounce to our distributors, and opera-tors throughout the United States that Auto-Bell's new 'Magic-Mirror' Horoscope amusement game has been recently approved for licensing in the Chicago area by civic officials," de-clared Al Warren, sales manager of Auto-Bell Novelty Company, this city. "Besides providing an exciting horo-scope reading for the player, the unit

Production On "Hi-Straight", "Criss-Cross" Increased

CHICAGO — Paul Huebsch, vice president in charge of sales for J. H. Keeney & Company, this city, an-nounced last week that the entire ini-tial run of production of Keeney's new "Criss Cross Diamond" amuse-ment game was sold out the first week of the game's release to the trade

Meanwhile Keeney's "Hi-Straight" pinball game went into its second run last week, and also went the route of immediate shipments, according to Huebsch

of immediate shipments, according to Huebsch. Slight revision of "Hi-Straight's" cabinet was made and the game is now in its third production run. The "Criss Cross" game was re-leased two weeks ago (The Cash Box, January 23 Issue), while "Hi-Straight" was announced to the trade during the last week in December, (The Cash Box, January 2 Issue).



Ind and France. Mills Bell-O-Matic International Corporation, export arm of the Mills parent organization, located in the United States, and the Moore organi-zation signed the contract permitting distribution of the Mills bell machines through Moore Overseas Corporation, on January 19. The franchise is ef-fective immediately.

Forman stated he would leave for England on Sunday, January 24, to set up offices and showrooms in Lon-don. A staff will also be employed by Forman and will function under his direction. He will remain in England until the new outlet has been organ-ized. Moore Overseas Connection here ized. Moore Overseas Corporation has already made provisions for the addi-tional sale in Europe of used coin-operated phonographs and amusement games.

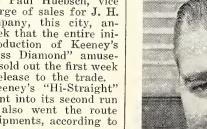
According to Forman, the franchise applies to all types of locations in the aforementioned territories, with the exclusion of military bases, which are under the distribution rights of the Leonard Haimes Company, New York City, who have worldwide rights to the Mills Bell-O-Matic franchise.

also vends a lucky color pocket piece at the same low price with every play," Warren continued. "Everyone playing 'Magic-Mirror' Horoscope must get a lucky token in his or her lucky color everytime

playing 'Magic-Mirror' Horoscope must get a lucky token in his or her lucky color everytime. "This amusement equipment has been tested very carefully," he added, "and collection reports prove out this horoscope unit as a natural winner in any market. Thus far action is strong all over the country." Warren further advised that Em-pire Coin Machine Exchange has been designated as the distributing outlet in the Chicago area for "Magic-Mir-ror" Horoscope. Both, Gil Kitt, owner of Empire Coin, and Joe Robbins, sales manager of the firm, have stated that opera-tors who have sampled this amuse-ment equipment in this city are defi-nitely pleased with its results. "Now that Chicago civic officials have cleared 'Magic-Mirror' Horo-scope for licensing here we expect even far greater sales reaction than prior to its acceptance," stated Rob-bins. "Operators are most delighted

bins.

"Operators are most delighted about the fact that this unit is ac-ceptable in all types of locations, in-cluding clubs, lodges, airports, rail terminals, taverns, amusement cen-ters, etc.," Robbins said in conclu-sion.





PAUL HUEBSCH

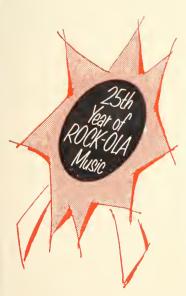
The Cash Box

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Tempo II Available in 120 or 200 **Selection Phonographs** 



# **ROCK-OLA Phonographs are "Location Engineered" for Perfect Performance in Any Location**



The new 1960 Rock-Ola all-purpose stereophonic phonograph is your guarantee of the finest sound and trouble free performance in any type location. From its dual-channel amplifier to its wide range compatible stereo cartridge, the TEMPO II is engineered to fit any location and to play either stereo or monaural music with no expensive internal add-on components.

The exclusive Rock-Ola three position "Tri-Fonic" switch delivers the proper type of stereo or monaural music at the flip of a switch. Only plug-in extension speakers are needed for instant conversion to stereo. No other phonograph offers the famous Rock-Ola dependability plus full flexibility because no other phonograph has the Rock-Ola "Location Engineered" features. Now you can buy an all-purpose stereophonic phonograph for the price you used to pay for a monaural machine.



Twenty-fifth Anniversary Model

THE ALL-PURPOSE STEREOPHONIC PHONOGRAPH

For Full Details, See Your ROCK-OLA Distributor Today!

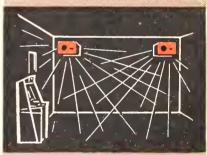
**ROCK-OLA Manufacturing Corporation** 800 N. Kedzie Ave., Chicago 51, III.





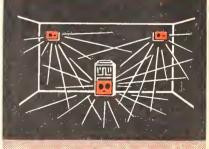
#### POSITION A

for monaural play feeds all the sound thru the built-in main unit speakers. The two 12" heavy duty bass speakers and the wide dispersion high compression driver horn are skillfully matched for the finest of high fidelity music.



#### POSITION B

cuts out main unit speakers. and channels music to the two separate stereo speakers. Allows phonograph to be placed in heavy traffic area while the speakers are placed for best stereo sound reproduction.



#### **POSITION C**

channels the music to the stereo extension speakers and also combines both channels again for broadcast through the main unit speakers. This combined four bass and three tweeter speaker arrangement fully compensates for any location acoustic deficiencies to provide smooth, aural balanced, reinforced stereo.

## Gateway Co-Operative Shows Wurlitzers



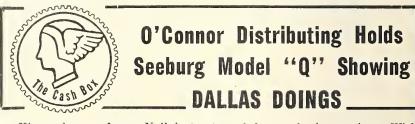
EVANSVILLE, INDIANA Fred and Jane Minter of Gateway Co-Oper-ative Distributing Company, hosted



a gala showing Sunday, January 10 in their showrooms in this city for the new model "2400 S" Wurlitzer 100, 104, and 200 selection automatic

West Coast Flu Bug Temporarily Stymies Business Along Coin Rov Cash B' CALIFORNIA CLIPPINGS

Characteristic of the second s



King salesman James Nail just returned from a business trip to Wichi Falls. . . . In this country just five weeks, English singer Monte Babson appear last week on Fort Worth TV's "Teenage Downbeat" show. Babson, who recor for RCA, waxed "I Wish It Were You" two weeks ago, but the record has yet been released. . . . Bill Cannon is the new sales manager for Capitol R ords here. . . . Straus-Frank announces its new Columbia releases: "Theme fro a Summer Place," recorded by Percy Faith; "Tracy's Theme" from "Phi delphia Story," recorded by Spencer Ross; and Johnny Mathis' new albu, "Faithfully." Due in for a personal visit to the S & F office this week Columbia Western artist Billy Walker, whose new record is "Forever." . O'Connor Dist. Co. held its showing of the fabulous 1960 line of new Seebuy models. The following are among the many who attended the event: Edg Blonken Blecker, Seeburg representative; Frank Doyle, from Seeburg factor service representative Gilbert Simmons; John Beard, Brownfield; Jim Garre Longview; Carlo Lewis, Marlin; Lonny Legg, Denison; M. T. Cornelius, A lene; Charles Mulinack, Gladewater; Carl Fonby, Daingerfield; Jack Spro Temple; H. K. Lyde, Sherman; Speedy Walker, Waco; R. E. McIllvain, Ric ardson; Buddy Clem, Paris; Buna Carr, Waco; Walter Wiggins, McKinne and E. H. Hamilton, R. E. Burns and Benny McDonald, all of Fort Wor The mood was set with record playing and appetites were satisfied with set ings of barbecue, chicken, ham and soft drinks.



e Cash Box

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January 30, 195



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Rock-Ola.

# Bally Distribs Display "Beauty Contest"

CHICAGO — Bill O'Donnell, gen-eral sales manager, Bally Manufac-turing Company, this city, announced last week that the firm's newest game, "Beauty Contest," a new bumper-type replay pin game, is now on display at Bally distributor showrooms. "Beauty Contest', equipped with 'Auto-Mission' Coin-Divider, is a single-coin game without meters, fea-turing extremely fast play with one lively ball", stated O'Donnell. "In addition to accelerated play which increases games per hour earn-ing power, 'Beauty Contest' intro-

ing power, 'Beauty Contest' introduces new 'Light-A-Lady Scoring' which insures exciting suspense to bottom of playfield. Player hits numbered bumpers and spot-number kickout saucer to light corresponding beauty-contest girls on backglass. In addition to scoring by lighting girls,

BALLERINAS WRITE, WIRE OR CALL NEW ORLEANS NOVELTY COMPANY 115 MAGAZINE STREET NEW ORLEANS, LOUISIANA Tel.: JAckson 2-5306



the player may score by building up

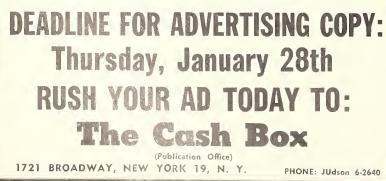
the player may score by building up high scores. "Thumper-Bumper and Sling-Shot Kickers add to the fast, fascinating ball-action, giving the player more fun and scoring satisfaction with one ball than he gets with five balls in an ordinary single-coin game. And the Mystery-Lighting Spot-Numbers around kick-out saucer provide extra suspense and skill-thrills to insure continuous month-after-month profit



BILL O'DONNELL

able performance on location. "Actually", continued O'Donnell, "side-by-side location tests have re-sulted in 'Beauty Contest' cash-box collections 3 to 5 times greater than average daily earnings of top single-coin novelty games. And operators who cooperated in the extensive lo-cation-testing of Bally 'Beauty Con-test' agree with the statement of a leading midwest operator who says that Bally 'Beauty Contest' with single-ball play looks like the start of a new era of prosperity in single-coin operations". able performance on location





**Phono Distribs Settle Down To Basic Music Sales Programs** Cash EASTERN FLASHES -

Now that four of the phonograph manufacturers have introduced t 1960 lines, distribs and their sales staffs have settled down to a hard co sales program that will carry them through the year. As with the auton bile business, many potential customers wait until they have seen all of t models. Then, carefully scrutinizing each one, decide on their choice, taki into consideration all of the advantages of each make and weighing one again the other. The immediate immediate management of the scheme shear the scheme chemistry and the scheme scheme the scheme the scheme scheme the scheme scheme the scheme into consideration all of the advantages of each make and weighing one again the other. The immediate impressions made at Phono showings recently all given added substance through repeat visits to showrooms where salesm may present in detail, a complete picture to an operator, including the ma aspects of a particular machine that may have been overlooked at first glan It is here that an operator benefits from the informed salesman who kno his product and the music operating business as well. Cabinet design, serv features, speakers, wall boxes, various selections available, installation complete sound systems, type location, and programming, are only some the obvious aspects that must be considered and can be discussed in det when an operator makes a purchase of a new phonograph. Location contra-and financing are other details that do not necessarily have anything to with the actual machine, but are part and parcel of the business deal. Wh distributors are aware of all of these fundamentals and use this informati in helping ops get the most for their money, operators themselves should lo at the overall picture and take advantage of this wealth of information at to finger-tips of each distributor salesman, thereby improving not only his rou-but also his operating business in general.

at the overall picture and take advantage of this wealth of information at the finger-tips of each distributor scalesman, thereby improving not only his roublet also his operating business in general. Mike Munves, Mike Munves Corp., received delivery on the "Ingo Grates" machine after being awarded distributor rights for the areade a location unit named after the world's heavyweight champ, Ingemar Joham son. The machine is approximately three feet in height with an elongat to a stemming from a heavy weight serving as the base. The top of the 1 has a hand lever which is squeezed, after inserting a nickel, and a she provide is increased, the score flashes from bottom to top starting with reading of 20 lbs. and ranging up to 140 lbs. It's a tough squeeze to make the tops act and the unit in the showrooms has caused considerable interest from visiti commen. List price of "ingo Grip-Test" is \$129.50 and distribs can write the the wholesale price. Joe Munves has written from several countries in Euror advising Mike of new arcade machine orders and the staff is currently fill them. Joe will return to London after a Continental business jaunt, in time is the Amusement Trades Exhibition, London, Feb. 2, 3 and 4. Munves has a hot at the show along with some 70 other coin machine manufactures and duribs. Should be the biggest show in England to date with the restriction imports just recently lifted. As a matter of fact, new American equipme will be displayed for the first time. . . The Munves organization received award in the mail sat week from the N. A. P. P. B. convention after w. . . . Mult Model "K" line and doing verify wills? Start a sourt while y and some friends. Meanwhile, Irv "Kempy" Kempurer has be traveling the Matsel, local op, stops to chat along coincov, before continuing M. O. N. y. offices for the weekly get-together. . . Barrey "Shugy" Sugrems Runyon Sales Co., was expected back last week from his vacation-cruise, we lave Stern and some friends. Meanwhile, Irv "Kempy" Kempurer has be traveling the Mats

## **Tower Distributing Shows Wurlitzer**

CHICAGO-Carl and Robert (Bob) Greene, heads of Tower Distributing Company, this city, hosted a gala showing all last week, January 11 through January 17, in their show-rooms on the near northwest side of the city

the city. Stellar attraction at the showing, according to Bob Greene, was Wur-litzer's 1960 "2400 S" 100, 104, and 200 selection automatic phonograph. "Reaction among operators to the new model was very great, and sam-ple orders far exceeded last year's showing," Greene said.

Among those present at the show-ing were: John McGowan, McGowan

Brothers Company; Frank Padu Meldoy Music Co.; Robert Lindela General Music; Andy Hesch, A& Entertainers; Roy Kass, J & R Mus Harold Freeman, Music by Kent; Rothman, Vencoa Music; Gord Ford, Ford Music Co.

Others in attendance were P. ; seph, Futuramic Music, Fort Way, Indiana; Vince Angelari, A. A. Swin time; Paul Koenig, A & M Mus Wade Perkins, Allied Amusemen Victor Weiss, All State Music; M: Pohl, Bluebird Phonograph; Antho Hodina, Unique Music; and Rudy Ki Suburban Phonograph Service.

#### he Cash Box

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# A.T.E. London Convention Draws **Interest From Local Coinmen** - CHICAGO CHATTER -



Coinmen in this area, as well as all over the country, are showing great terest in the 16th Annual Amusement Trade Exhibition convention, which being held February 2, 3 and 4 in London, England, During your visit in forces to drop in at The Cash Box exhibit booth for your copy of a cash Box A.T.E. issue. ... Lou Casola is back in his Rockford office at id-West Distributing after a pleasant vacation with his family in Florida, devery delighted about Len Friberg's great accomplishments at Mid-West ending distribs during Lou's absence. Lou, who is also president of the Internation Council. The Coin-Operated Industry public relations organization, wrote urging all members of the executive committee to be sure to attend the vital meeting skedded for February 6, 11 a.m., at the Morrison Hotel in Chi. This meeting was purposely set aside for Saturday so that it will not interfere with any other business schedules. The heads of attend and participate in the discussions, and most have already accepted, according to Lou.
Ar GARYI
Ar GARYI
Antief Manufacturing's "Team-Mate" big ball bowling alleys and the "4-Way" in Knoxville, Tennessee, Friday and Saturday, January 22 and 23. Herb Oetinger and Bill DeSelm report that in Knoxville, Tennessee, Friday and Saturday, January 22 and 23. Herb Oetinger and Bill DeSelm report that in the discussions and most have an the visues of fail O'Donnel, Herb Jones and Art Garvey are reflected by the gnews due to pop any hour now. Meanwhile Bill tells us all indications may shall year. Herb, a vital cog in the wheel of the Information Council, minds us to be present at the important February in the theorem to commit with the state of the important february and ending the theorem of the sumer to the sumer to the sumer theorem the sumer term of the theorem at well as exciting new releases of Ball O'Done face and ball becomes in the three of the Information Council, minds us to be present at the important February are meeting in the origin. eminds us to forrison Hotel.

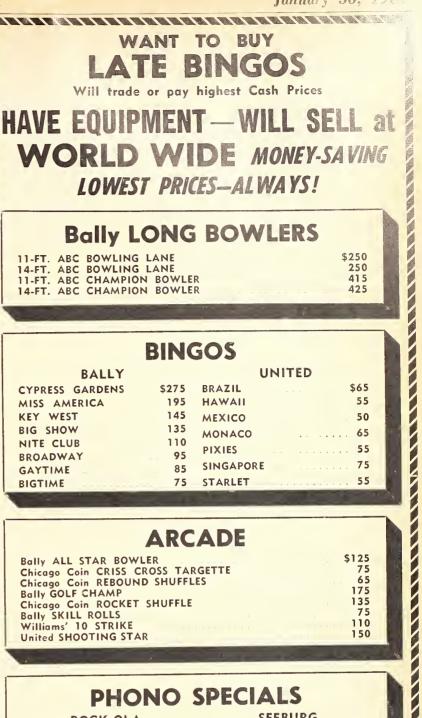


womin' Bally year. Herb, a vital cog in the wheel of the Information Council, eminds us to be present at the important February 6 meeting in the Information Hotel.
Fred Minter tells us he and his Jane Minter hosted great showing, January 10, at his Gateway Co-Operative pist. showrooms of the Wurlizer "2400 S" 1960 model honographs. Fred came up with a novel promotion the ther day, he now uses a Volkswagen station wazon to art a Wurlitzer phono through his territory for demondration of the gray pinbal amusement game. Judd Weinberg asked s to extend his very best wishes to all his friends in verseas markets who will attend the A.T.E. convention a London. Judd handles all foreign distribution at D. other Bobbins and Gil Kitt, owner of the unit for licensing approval in Chicago or Auto-Bell Novelty's "Magic-Mirror" Horoscope amusement game. A two-Bell, is also delighted—he's practically beside himself since local civic fficials approved the unit for licensing. . . . Sam Lewis, vice-president of Williams Electronic Manufacturing, is still touring the west coast on business, and is expected back in his office this week, according to Sam Stern, president. Strait to the J. H. Keeney & Company factory certainly bears up vice prexy Paul Huebsch's roay reports that he has 2 anusement games. A will to his expected back in his office now after a lengthy jaunt around the second production run, and "Criss Cross Diamond" sold und Harold Dorgan, sales engineer. . . . Edward "Ed" Doris, executive vice-president at Rock-Ola Manufacturing, is back in his office now after a lengthy jaunt around the good of U.S.A., and is "cooling his heels" for awhile. Ed reports continued great interest in Rock-Ola's 1960 or National and the good of U.S.A., and is "cooling his heels" for awhile. Ed reports continued great interest in Rock-Ola's 1960 or National and Harold Dorgan, sales engineer. . . . Edward "Ed" Doris, executive vice-president at Rock-Ola Manufacturing, is back in his office now after a lengthy jaunt around the



Mitchell, Les Kleck and Jack Barabash are making their rounds of Rock-Ola listribs throughout the nation. Kurt Kluever minds the store while the boys are away from the office.
Art Weinand, director of sales of Chicago Dynamic Industries, took us on a cook's tour of the factory to show us how heavy production is on Chicago Coin's "Bull's-Eye Drop Ball" amusement games. Sam Wolberg and Sam Gensburg are currently in town, as it Mort Secore. . . World Wide Distribs' Fred Skor, infos that Joel Stern is still lolling in that blissful haven called Nassau, taking advantage of all the sun an' fun he can accumulate before returning to this cold, clammy weather we've been "enjoying". . . Exhibit Supply prexy Chet Gore informs us that most of Exhibit's production facilities have already been moved over to the new, larger plant. However the plans to revert to the production of amusement games for arcades. He hopes to accomplish this without any upheaval. Meanwhile Exhibit's "Vacuumatic Card Vendor" is enjoying its usual success in arcades, according to Chet. . . . "Export orders are coming into our offices at a terrific rate these days," says Sam Kolber, First Coin Machine Exchange. Joe Kline, Sam, and Fred Kline have been hanging on to the long distance telephones, constantly trying to line up as much good, used equipment as they can to take care of the demand overseas.

demand overseas. Johnny Frantz, J. F. Frantz Manufacturing, tells us sales chief Dave Brody is on the east coast lining up sales promotions in various distribs for "Dodge City" games, and is due back sometime this week. . . Eddie Ginsburg and Nate Feinstein just cannot get over the terrific reaction shown in the showrooms at Atlas Music during the recent demonstration of the new Seeburg "Q" model phonographs. "Everyone and his brother is still

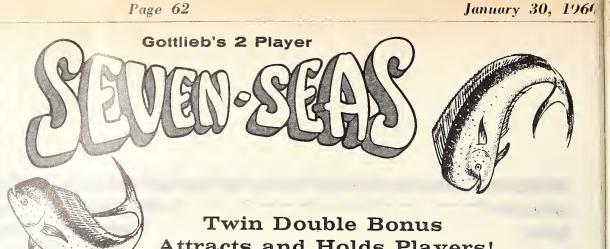


| BINGOS                                                                                                          |       |           |  |      |  |
|-----------------------------------------------------------------------------------------------------------------|-------|-----------|--|------|--|
| BALLY UNITED                                                                                                    |       |           |  |      |  |
| CYPRESS GARDENS                                                                                                 | \$275 | BRAZIL    |  | \$65 |  |
| MISS AMERICA                                                                                                    | 195   | HAWAII    |  | 55   |  |
| KEY WEST                                                                                                        | 145   | MEXICO    |  | 50   |  |
| BIG SHOW                                                                                                        | 135   | MONACO    |  | 65   |  |
| NITE CLUB                                                                                                       | 110   | PIXIES    |  |      |  |
| BROADWAY                                                                                                        | 95    |           |  |      |  |
| GAYTIME                                                                                                         | 85    | SINGAPORE |  | 75   |  |
| BIGTIME                                                                                                         | 75    | STARLET   |  | 55   |  |
| the second se |       |           |  |      |  |

| ARCADE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |       |
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| Bally ALL STAR BOWLER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$125 |
| Chicago Coin CRISS CROSS TARGETTE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |       |
| Chicago Coin REBOUND SHUFFLES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 65    |
| Bally GOLF CHAMP                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 175   |
| Chicago Coin ROCKET SHUFFLE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 135   |
| Bally SKILL ROLLS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 75    |
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| Williams' 10 STRIKE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 150   |
| United SHOOTING STAR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 150   |
| No. of Concession, Name of |       |
| and the second s |       |

| WANT TO BUY<br>LATE BINGOS<br>Will trade or pay highest Cash Prices<br>HAVE EQUIPMENT — WILL SELL at                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | - In the second s |
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| WORLD WIDE MONEY-SAVING<br>LOWEST PRICES-ALWAYS!                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Bally LONG BOWLERS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| BINGOS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Will trade or pay highest Cash Prices         AAVE EQUIPMENT — WILL SELL at<br>COURSE ORDE MONEY-SAVING<br>LOWEST PRICES—ALWAYS!         Diversion of the second |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
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| PHONO SPECIALS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| ROCK-OLA         SEEBURG           1465-200         \$615         KD-200         \$550           1458-120         565         HF 100 R         495           1455-D         485         M100 B         245           1438         285         M100 A (45 RPM)         125                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| A.M.I.         WURLITZER           1-200         685         2250         615           H-200         615         1800         345           E-120         245         1700         295                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| ALL EQUIPMENT COMPLETELY RECONDITIONED<br>Terms: 1/3 Deposit,<br>Balance Sight Draft.<br>WORD WDE DSREEDER                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Chicago 47<br>2330 N. Western Ave. Phone: EVerglade 4-23                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

talking about our show," said Eddie, who is never one to boast. Atlas Music's music showroom is perfectly arranged for perfect reproduction of stereo, and affords excellent acoustics. . . Morrie and Milt Wiczer, Wico Corp., advise that Ed Ruber is still touring through the southwest with Wico's new repre-sentative, Irvin P. Hemmle, and should be back in his office early this week. . . . Carl and Bob Greene, Tower Distribs, are still slightly punchy after a hectic week of showing Wurlitzer's "2400" model phonographs. To begin with, a local trucking company was late in delivering the phonos on the first day of the showing, January 11; but then everything rolled along smoothly, according to Bob. Tower was open for operators until very late all seven days of the showing. On tap for Tower were Tower staffers Leonard Petencin, Cliff Meuller, Leonard Sheehan, and Olive Allen. Ralph Sheffield tells us some very timely news concerning Midway Manu-facturing's export activities, on the eve of the A.T.E. convention in Europe. Midway has just started shipping amusement games into Venezuela, and hopes to expand export activities shortly, O. O. Malleg handles all Midway's exporting. . . . Estelle Bye, Marvel Manufacturing, tells us she's been getting up much earlier these mornings to get to the office on time due to the accumulation of snow and the bitter cold weather. . . . Don Moloney an' Mac Brier, Donan Distribs, are racking their brains and exercising their lungs via long distance telephone seeking kiddie rides for their custor. **That Counts—INTERNATIONALLY**.



# **Attracts and Holds Players!**

Here's a game that can really give your profit picture a lift! Twin double bonuses enable players to make super scores throughout the entire game. Holds player's interest right down to the finish . . . has real "play-it-again" appeal. See, play and order SEVEN SEAS at your distributor today!

- Twin double bonus holes score up to 300 points
- Targets and rollovers advance bonuses
- Five light-up snap-action pop bumpers
- Four alternating light rollovers score 50 points
- Match feature • 3 or 5 ball play
- Coin-box with locking cover

Gatiliel & Co. 1140-50 NORTH KOSTNER AVENUE

amusement Pinballs ) as American as Baseball and Hot Dogs:

**Bally ABC 8' SHUFFLES** AMI B-40 (78 rpm) United CLIPPER United CAPITOL United LIGHTNING Gottlieb ACE HIGH **Gottlieb ARABIAN NIGHTS** Gottlieb GRAND SLAM **Gottlieb POKER FACE** Gottlieb MARBLE QUEEN WE WILL PAY TOP DOLLAR SPECIAL SALE ON AMI E-120 and G-200 (conversion) (conversion) WRITE FOR OUR FABULOUS DEAL SALES COMPANY ry Representatives for: Bally Manufacturing Co., 593 10th Ave., New York 18, N. Y JOE ASH SAYS: WANT TO BUY... SPOT CASH FOR

> SEEBURG R's & G's WURLITZER

ACTIVE

1900,

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2104

AMUSEMENT MACHINES CO 666 N. Broad St., Phile. 30, Pa. Cable Address: COBood

#### **Roth Views Plant Feeding**

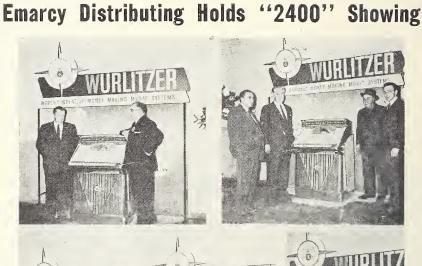
WESTBURY, N. Y .--- "Right now automatic vending stands on the threshold of every major industrial installation in all parts of the country with its cigarette, coffee, soft drink and other assorted equipment. During the coming year it will move inside to replace and supplement the entire cafeteria operation and, thus, will start the beginning of a new era in the feeding and service of plant employees-the true machine age," stated Harold Roth, president, Continental Industries, Inc., manufacturers of vending equipment in this city.

According to Roth, 60% of a surveyed 6,000 manufacturing plants serving were operated by outside food contractors. "This in-plant full line feeding has been the one area in which the vending machine manufacturing industry has not yet been successful in supplanting the man with the machine on a general basis," Roth said.

## **Speis Company Moves**

EVANSVILLE, IND .--- Carl Speis, president, Carl J. Speis Company, this city, has announced that the firm will move to newer and larger quarters located at 201 S. Fulton Avenue, in Evansville.

"The move will enable this firm to better serve our customers and will facilitate handling of the everexpanding United music and bowling alley lines as well as our lines representing other manufacturers," stated Speis in making the announcement.



It's Always Profitable to Operate Gottlieb Games!



SAN FRANCISCO, CALIF.—M. H. Rosenberg, president, Emarcy Dis-tributing Company, this city, advised that the firm's Wurlitzer Week showings, from January 11 through January 15, attracted a large turnout of operators from all over the territory. Rosenberg was assisted by his staff during a week-long showing. On hand to greet the visiting operators were Willard Wayne and Delos Osborn, salesmen for Emarcy and Gary Sinclair, Wurlitzer West Coast sales manager.

Pictured above are photos of some of the visitors to Emarcy during the

CHICAGO 51, ILLINOIS

showing: top left, Rosenberg stands with Jack Umphry, Umphry Music. Top right, left to right: Roy Donatelli, Reno; Willard Wayne; Lou Bonetti, Reno; and Joe Bonetti, Reno. Pictured at the bottom are from left to right: Al Wickstrom, Santa Rosa, and Willard Wayne; Howard Warden, Turlock, and Delos Obsorn; Bob Andrews, San Francisco, and Gary Sinclair. Gary Sinclair.

According to Rosenberg, the showing resulted in good sales orders and the operator reaction to the new Wurlitzer "2400" phonograph line was very gratifying.

The Cash Box

## CLASSIFIED ADVERTISING SECTION

CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

NOTICE—\$48 Special Classified Advertisers. You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. 70 u are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 10c per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 Noon, of preceding week to appear in the following week's issue. If you are a \$48 Special Classified Advertiser you are entitled to a free checking copy of "The Cash Box" each week.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX 1721 Broadway, New York 19, N. Y.



WANT — Southern Illinois and Missouri operators. We pay cash and get you top dollar for Bally Bingos, Show Time and newer. Send list of games you want to dispose of. AMUSEMENT SUPPLY CO., 707 MISSOURI AVE., EAST ST. LOUIS, ILLINOIS.

- WANT Late model pins, shuffles, phonographs, bingos. Will pay cash. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel. Chickering 4-5100).
- WANT 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GAL-GANO DIST. CO., 4135 W. ARMI-TAGE, CHICAGO 39, ILL. (Tel. DIckens 2-7060).
- WANT—Glass for shuffle king overhead scoriug unit, Un. Show Boats, Un. Triple Plays. FOR SALE—3-4-5's. Make offer. NOBRO NOVELTY, 142 DORE ST., SAN FRANCISCO, CALIF. (Tel. MArket 1-5438).
- WANT—Used 45 RPM Records. All types, as they run, right off the route. No sorting or picking. We pay freight from anywhere in USA. Standing order available for regular shippers. JALEN AMUSEMENT CO., INC., 14 EAST 21st ST., BAL-TIMORE 18, MD.
- WANT—Records, 45's and LP's, new only. Please give full details first contact to avoid delay and assure quick deal. HARRY WARRINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUdlow 8-8310).
- WANT—Juke Box Operators. If you want a steady outlet for your used records (No One Shot Deals), Call or Write MARLIN RECORDS DIST., 824 WILLARD STREET, NORTH BELLEMORE, L. I., N. Y. (Tel. CAstle 1-0556).
- WANT—Your used or surplus records all speeds, 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel. UNnion 1-7500).
- WANT—As always we need for immediate export unlimited quantities of: Bally Bingos, United Bingos, all types of Shuffles, Seeburg, AMI, Wurlitzer music, Call collect. BEL-GIAN AMUSEMENT CO., 808 NO. BROAD ST., PHILADELPHIA, PA. (Tel. POplar 3-7808).
- WANT—Wms. Vanguard, United Star Slugger, cash or trade on Thunderbolt Horse, National Shuffleboards— 20 & 22 ft., completely refinished. COIN MACHINE EXCHANGE, 4605 127th S.W., TACOMA 99, WASH. (Tel. JUniper 8-7153).
- WANT Will pay cash for all late Guns, all late Arcade Machines, State lowest price in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK 36, N. Y. (Tel. BRyant 9-6677).

WANT—To purchase 5,000,000 new records, all speeds. We prefer large quantities and will buy for cash. Top prices offered. No Juke Box Records. Write to: RANSEL TRAD-ING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel. GEneral 2-1650), JESSE SELTER, Pres.

- WANT—New or used 45 RPM records that have appeared on The Cash Box "Top 50" within the last six months. We pay 15¢ to 18¢. Can use any quantity. KAY ENTERPRISES, 659 N.E. 123rd ST., NORTH MIAMI, FLORIDA. (Tel. PLaza 7-8061).
- WANT Will buy Biagos, Shuffle Alleys, Bowlers, any amount of Phonographs. LEW JONES DISTRIB-UTING COMPANY, INC., 1301 N. CAPITOL AVE., INDIANAPOLIS, INDIANA.
- WANT—Juke Boxes and Games for resale, Cash, send list, condition and prices. HASTINGS DISTRIBUTING COMPANY, 6100 WEST BLUE-MOUND ROAD, MILWAUKEE 13, WISC. (Tel. BLuemound 8-6700).
- WANT—Coin operated Laundry Equipment, A.M.I. 120 Selection Phonographs, Hideaways, Wall Boxes, 5¢ and 10¢ Counter Games. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA. (Tel. MElrose 1-9550).
- WANT—Beautys, Beach Clubs, Frolies, Palm Beaches, Palm Springs, Yacht Clubs or any Bally games with vertically mounted control unit in back board. Need not crate. J. J. PAR-KER CO., 1308 SO. MAIN ST., LAS VEGAS, NEVADA. (Tel. DUdley 4-6086).
- WANT—Chicago Coin Bowlers; Hollywood, Blinker, Bullseye, Super Frame, Score-a-line, Championship; United Bowlers; Ace Clipper Mercury, Capitol, Mars, Regulation. Cash or will trade 14 foot Bowlers. Call, Write or Wire today! PUR-VEYOR DISTRIBUTING CO., 4322 N. WESTERN AVE., CHICAGO 18, ILL. (Tel. JUniper 8-1814).
- WANT Uprights, Big Tents, Skeet Shoot, Double Shot, Wild Cats and Hunters; also Jumbo Bowling Alleys, any quantity, quote ns best price. KAYS MUSIC SERVICE, 147 COLUMBIA AVE., VANDERGRIFT, PENNA.
- WANT—Wms. Vanguard, Hercules and Crusaders; ChiCoin and United Flashing Type Shuffles. State quantity and best price in 1st letter. MONROE COIN MACHINES EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel. SUperior 1-4600).
- WANT For Resale—Seeburg 100-G, 100-R, 201; Williams Vanguard, Hercules, Crusader, Titan Guns, Pinch Hitter; Autophoto #9 & #11; Mills Panoram; United & Chi Coin Flasher Shuffles; State lowest price. CONTINENTAL COIN MA-CHINE, 1827 ADAMS, TOLEDO 2, OHIO. (Tel. CHerry 8-3359).
- WANT—Any quantity new records, 45 RPM, 33 EPs, up to 30¢ each. We pay freight. Over-runs, cut outs, splits. offies, any make. REKORD PAK, 123 WILSON AVE., NEWARK 5, N. Y. (Tel. MArket 2-3844).

# CLASSIFIED ADVERTISING SECTION

WANT---Mills Panorama. Also Parts. Advise Best Price. WESTERN DIS-TRIBUTORS, 3126 ELLIOTT AVE., SEATTLE. WASHINGTON. (Tel. GArfield 3585).

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WANT—Exhibit's IOU, Selectem and Horseshoes. State price, quantity and condition in first letter. NEW LIDO ARCADE, 412 EAST BALTI-MORE STREET, BALTIMORE, MD.

- WANT-22 ft. American or Rock-Ola Shuffleboards. Give condition and price asked. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel. FUlton 3-2282).
- WANT—Wish to Buy and Sell any machines or model Phonographs. Also Amnsement Games. SEACOAST DIS-TRIBUTORS, INC., 1200 NORTH AVENUE, ELIZABETH 4, NEW JERSEY. (Tel. BIgelow 8-3524-5).
- WANT Gottlieb used games, 1957 and up. Send your list to—JMPE-RIAL COIN MACHINE COMPANY. 498 ANDERSON AVE., CLIFFSIDE. NEW JERSEY.
- WANT—Unlimited quantities of Seeburg A and B. Further all other models Seeburg, Wurlitzer 1700, 1800, 1900; Bally Bingos, multiplayer Pinballs, State condition and lowest prices f.o.b. outgoing vessel. MARALSTA - 92, KROONSTRAAT, ANTWERP, BELGIUM. Cable Address: MAROMATIC ANTWERP.
- WANT—A-1 mechanic on music, pinballs and shuffle alleys. Must be under 45 years of age. Steady job available to the right man. No drifters or drinkers need apply. RELI-ABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN. (Tel. CHapel 9-6556).
- WANT—Seeburg used music; M100A and up. Send your lists to: L'AUTO-MATE, 60 RUE VAN SCHOOR, BRUSSELS 3, BELGIUM. (Cable JEUMATE—BRUSSELS).
- WANT—Bingos, United Clipper, Capitol, Lightning; Seeburg M100A, M100B, HIF100R; Wurlitzer 2104, 2204. We will pay top dollar, or take in trade against Bally, United, ChiCoin Bowlers. RUNYON SALES COMPANY, INC., 593 TENTH AVE., NEW YORK 18, N. Y. (Tel. LOngacre 4-1880).
- WANT Late Model Bingos, Bally Jumbos, will accept in trade for Wurlitzer. Seebnrg. AMI, Rock-Ola Phonographs. ROCK CITY DIS-TRIBUTING CO., INC., 108 LAFAY-ETTE ST., NASHVILLE, TENN. (Tcl. CH 2-4353). Distributors for Wurlitzer, Bally, United.
- WANT—Late used 45 R.P.M. Records not over 5 months old. I pay 15¢ and the freight. R. SMITH, 620 N.E. 165th ST., NORTH MIAMI BEACH 62, FLA.
- WANT Will pay spot cash: Bally Lotta-Fun; Ballerina; Sea Island; Carnival Queen; Bright Lites; Bright Spots. Also late Sceburg Music; Guns and Shuffle Alleys. REDD DISTRIBUTING COMPANY, INC., 298 LINCOLN STREET, ALL-STON 34, MASS. (Tel: ALgonquin 4-4040).
- WANT Guns State Fair, Vanguards, etc. Advise condition and price. TOLEDO COIN MACHINE EXCHANGE, 814 SUMMIT, TO-LEDO, OHIO.
- WANT Williams Jolly Jokers, pay \$35 to \$45 depending on condition. Phone or call: BUSH DISTRIBUT-ING COMPANY, 60 RIVERSIDE AVE., JACKSONVILLE, FLORIDA. (Tel. ELgin 6-0256).

WANT-To Buy the following Bing -United ABC, Leaders, Zinger, Please send list and prices, CLEYE-LAND COIN MACHINE EX-CHANGE, INC., 2029 PROSPECT AVE., CLEVELAND 15, OHIO. (Tel. TO 1-6715).



- FOR SALE—V-200 Seeburgs, \$299.50; AMI E-80, \$169.50; Williams Reno, \$99.50; Arrow Head \$89.50; Gusher \$139.50; 3-D \$159.50; Kick Off \$179.50; Super Circus \$219.50; Balls-A-Poppin \$39.50; Gottlieb's Criss Cross \$169.50; Chicago Coin Blondie \$39.50. CULP DISTRIBUT. ING COMPANY, 614 WEST GRAND, OKLAHOMA CITY, OKLA.
- FOR SALE—AMI 80 Selection Chrome Cover Wall Boxes, \$29.50 each, in excellent condition; Seeburg 3WI Bar Bracket and Holder \$3.50 a set. ATLAS DISTRIBUTORS, 1022 COMMONWEALTH AVE., BOSTON 15, MASS. (Tel, REgent 4-1384).
- FOR SALE—Relays—low cost, high quality, general purpose open style made to your specifications. Short run our specialty. Also electrical harnesses and switch stack assemblies. MARVEL MANUFACTURING CO., 2847 W. FULLERTON AVE., CHICAGO, H.L. (Tel. DI 2-2424).
- FOR SALE—Ballerina \$525; Carnival Queen \$300; Cypress Gardens \$190; Show Times \$100; Big Show \$75; Sea Island \$450; Beach Time \$250; Miss America \$125; Key West \$90. One-third deposit with each order. CROWN NOVELTY COMPANY, INC., 1055 BARONNE STREET, NEW ORLEANS, LA. (Tel. JA 2-7137).
- FOR SALE All late Bally Bingos, slightly used uprights; Gunsmoke, Hunter, Super Hunter, Wild Cat, Deluxe Big Tent, Shawnees. Write or phone for prices. PENN COIN. O-MATIC CORP., 821 NO. BROAD ST., PHILADELPHIA 23, PA. (Tel. PO 5-2676).
- FOR SALE Complete line of Pool Table Supplies & parts. Slates, Cushions, Balls, Cloth, Bumpers, etc. Save money, save time—Buy direct. Write or phone for our new 1959 Catalog.
  EASTERN NOVELTY DIST., 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel. UN 3-8574).
- FOR SALE—One Coinwrap will countstack and package rolls of 50¢ in pennies, \$2.00 in nickels, or \$5.00 dimes, ten times faster and accurately. Uubreakable, no gadgets or adjustments. Small and compact. Only \$1.50 Postpaid, no C.O.D. STERLING HOUSE, P. O. BOX 626 CB, DANIA, FLORIDA.
- FOR SALE—Uprights, Auto Bell Playball, Wagon Wheels, County Fair, Keeney Roundup. No reasonable offer refused, will swap for Guns, Baseball, Arcade, late five balls, contact Jack Gorelick, J. ROSENFELD COMPANY, 4701 WASHINGTON ST., ST. LOUIS 8, MO. (Tel. FOrest 7-6730).
- FOR SALE 50 U-Select-It 72 bar square top 5¢ Candy Machines, \$25 ea.; 60 miniature Bumper Pool Tables \$45 ea.; 14 Rollvend 2 col. 10¢ Stamp Machines \$20 ea.; United Bonus Gun Deluxe \$200; Wms. King O' Swat \$175; Un. Commette Targette Deluxe \$150; 15 Shipman Card Vendors \$12.50 ea.; Shipman Peek Show \$15. WANT — United Leader Glass; Kickers & Catchers. A.B.C. COIN MACHINE CO., 2509 S. PRESA, SAN ANTONIO, TEXAS.

The Con Box

# CLASSIFIED ADVERTISING SECTION

- FOR SALE 1003 Suburg \$225; 100C Seeburg \$300 100G Seeburg \$400: 100R Seeburg \$450: 161 Seeburg \$800: 200KD Seeburg \$500: 4 3W1 100 Selection Seeburg Wall Boxes & \$35: 6 120 Selection Rock-01. Wall Boxes @ \$30: 2 200 Selection Seeburg Wall Boxes @ \$100. SCHOTO NOV-ELTY, INC., 1909 EIGHTH ST., PORTSMOUTH. OHIO. (Tel. EL 3-4179).
- FOR SALE—Special close out sale. Genco: Space Age with free play \$155; Super Basketball 2 player \$99; Skill Ball \$90: Chicago Coin: Rebound Shuffle \$119. T & L DIS-TRIBUTING, INC., 1663 CENTRAL PARKWAY, CINCINNATI 14, OHIO. (Tel. MAin 1-8751).
- FOR SALE—Bally Big Time \$65; Big Show \$80; Show Time \$125; Super Big Tent \$200. AUTOMATIC MUSIC CO., 703 MAIN STREET, REAR, BRIDGEPORT, OHIO. (Tel. NE 5-1443).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 onc-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—A machine that pays for itself first week with little or no service! Lucky Horoscope Operators report this and more. NATION-AL DISTRIBUTORS, 127 SO. ENGLISH AVE., SPRINGFIELD, ILLINOIS.
- FOR SALE—"Pylon" The new plastic coating that won't chip, crack or peel. Can be used on games, bowlers, shuffles, phonographs. Will cut cleaning time 90%. Guaranteed America's finest reconditioned coin machines. MUSICAL SALES, 2334 OLIVE ST., ST. LOUIS, MO. (Tel. CH 1-8561).
- FOR SALE—Auto Race \$115; Sea Belles 2 Player \$150; Scoreboard 4 player \$95; Harbor Lights \$95; Gusher \$185; Naples \$195; United Deluxe Bonus Gun \$175; Genco Wild West Gun \$175. All shopped. TOM CLOER DISTRIBUTING, 1613 MAIN, JOPLIN, MISSOURI.
- FOR SALE Secburg: C-100 \$265; G-100 \$375; R-100 \$395; Wurlitzer: 2200 \$895; 2100 \$765; 2000 \$595; 1800 \$450; Midway Joker Ball write: Used Bally Bingo's write. All machines shopped. NORT HWEST SALES COMPANY, 171 GRANT ST., WOODBURN, ORE. (Tel. YUkon 1-3611).
- FOR SALE Clean Model 9 Anto Photo Studios, Some Formica covered. For prices, write or call: ALLIED MUSIC CO., 2116 POLK, HOUSTON 3, TEXAS. (Tel. FA 3-5522).
- FOR SALE Save on Lamp Bulbs # 44, # 47, # 51, # 55, \$5.45 a hundred; Calcoin M100A kits 45 RPM \$44.50; 33<sup>1</sup>/<sub>3</sub> RPM \$22.50; Cash Box Burglar Alarms complete w/battery \$4.95. Seud check or c.o.d. DUARTE INTERNATIONAL SALES, 835 E. 41st ST., LOS ANGELES 11, CALIF.
- FOR SALE Rensselcar Miniature Train Model G-12, 1 engine, 3 cars, 400 ft. track, seats 16 around 6 years old, \$1900. Will ship anywhere in the U.S.A., ½ deposit. Rocket ships, Horses, etc., at lowest prices. GDCO, INC., 1102 BROADWAY, ALBANY 4, N. Y.

- FOR SALE—Baseball Games: Williams Special Deluxe (1 PL) \$75; Wms.' Major Leaguer (6 PL) \$95; Genco Champion \$125; Genco Rifle Gallery \$110; Genco Big Top Rifle & Wild West Gnn \$175; United 5th Inning Baseball \$65; Gottlieb Scoreboard \$65; Bumper Pool Tables w/new slate, cushions and cue sticks, cabinet resprayed \$90; National 9 ft. Shuffleboard w/elec. scoring \$75. H. BETTI & SONS, 1706 MANHAT-TAN AVE., UNION CITY, N. J. (Tel. UN 3-8627).
- FOR SALE—Wurlitzer 2100, \$500; 9 United Play-Mate Rebound Shuffles, like new, \$150 ea.; Seeburg V-200 nsed \$365; Seeburg V-200 change over \$450; Rock-Ola 1465 \$685; 12 Corsair 20 Col. Cigarette Vendors, used, \$200 each. All models AMI Phonos, lowest prices, write or call— CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS 3, MO. (Tel. MA 1-3511).
- FOR SALE The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEEL-ING, W. VA. (Tel. CEdar 2-7600).
- FOR SALE Used machines of all models, as is or shopped and ready for locations. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel. FOrest 5-3456).
- FOR SALE—Bally Bingos, practically all models, low prices, single sale or quantities. Call collect. AUTOMATIC AMUSEMENT C O M PA N Y, 1000 PENNSYLVANIA STREET, EVANS-VILLE 8, INDIANA. (Tel. HA 3-4508).
- FOR SALE Vinyl-Stik-On Bumper Collars. Repair worn spots. Assorted colors. Send check: SILK SCREEN PRODUCTS, SOMERSET, KY. \$7.50 per 100.
- FOR SALE—1 Pixie Bowler, like new, \$369.50; 1 United Sky Raider with step stand; new, \$449.50. WEST-ERN DISTRIBUTORS, 1226 S.W. 16th AVENUE, PORTLAND 5, OREGON. (Tel. CApitol 8-7565).
- FOR SALE Cypress Gardens \$185; Beach Time \$240; Sea Island \$435; Show Time \$90; Big Show \$75; Carnival Queen \$290; Ballerina \$510; Miss America \$120; Key West \$85. One-Third deposit with each order. COIN MART, INC., 1055 BARONNE ST., NEW OR-LEANS, LA. (Tel. MA 3932).
- FOR SALE Specials Bally: Ballerinas \$555; Sea Island \$425; Batting Practice \$365; Moon Raider Run \$325; Lotta-Funs \$510; Cypress Gardens \$214.50; Show Times \$165; Dodgem: Bull Pen Batting Practice \$85; Presto Coin-Changer \$8.35; KS-200-H Seeburg Select-O-Matic Serial #203765 \$575. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. (Tel. JAckson 2-5306).
- FOR SALE Chicago Coin Rebound Shuffle Alleys \$125 each. W. B. DISTRIBUTORS, INC., 1012 MAR-KET ST., ST. LOUIS, MO. (Tel. CEntral 9292).
- FOR SALE—AMI H200 \$549.; AMI G200 \$349; AMI F 80 \$350; Seeburg W100 \$375; G100 \$395; R100 \$449; K200H \$529; 3W1 new chrome and buttons \$39; D3WA \$85. DICKSON DISTRIBUTING COMPANY, 631 W. CALIFORNIA, OKLAHOMA CITY 4, OKLA. (Tel. CEntral 6-3691).

# CLASSIFIED ADVERTISING SECTION

- FOR SALE—1st Quality Cloth \$6.95 yd.; Deluxe Cloth \$8.95 yd.; 48" Cue Sticks \$18.00 doz.; 52" Cue Sticks \$21.00 doz.; Bumper Rails \$11.95 set; Bumper Pool Balls \$10.00. Write for Quantity Prices. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO 51, ILL. (Tel. ALbany 2-3272).
- FOR SALE—14' & 11' United Bowling Alleys & Bally 14' & 11' Bowling Lanes ready for location \$245. ea. Get ready for the Fall rush. REX-BILOTTA CORP., 821 S. SALINA ST., SYRACUSE, N.Y. (Tel. HA 2-8255).
- FOR SALE—Special, Watling Scales— Model 500 Gnesser, Tip-top condition, \$30 each; New 6V6, 6SL7, 6J7, original carton, 60¢ each; 6 Volt Battery Charger \$5; Steel Cabinet 38"x31"x17"; Comb. Lock Safe \$35. GAYCOIN DISTRIBUTORS, 4866 WOODWARD, DETROIT, MICH.
- FOR SALE—Records, New 45's, 100 assorted tunes per carton—60% majors, 11¢ and less. EP's 25¢ per record, 12" LP's majors and others, pre-packaged 100 or more, \$75. Will send sample order. Send check or money order. SID TABACK REC-ORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel. DUnkirk 3-8735).
- FOR SALE—Seeburg KD200's \$595; VL200 \$500; M100C \$340; M100B or BL \$265; Wurlitzer 2100 \$495; 2000 \$450; 1900 \$465; AMI F-120 \$375; G-200 \$395; Chicago Coin Rebonud Shuffle (floor sample) \$125; Genco Motorama \$225; Keeney Cross Country \$75; Bally Skill Roll \$65. All equipment reconditioned, guaranteed ready for location. R. F. JONES CO., 2600—2nd AVENUE, SEATTLE, WASHING-TON. (Tel. MA 4-7255). R. F. JONES CO., 1200 S.E. MORRISON ST., PORTLAND, OREGON. (Tel. BEImont 4-5373).
- FOR SALE—Seeburg 100B \$240; C \$335; HFC \$425; HFR \$495; KD200 \$635; Wurlitzer 2204 \$625; Ristrocrat 12 Selector \$90; AMI E-120 \$195; Williams 10 Pins \$145; AMI C 45 \$85. All machines elean, ready for location. 1/3 deposit. INTERBORO MUSIC CO., 433 W. 45th ST., NEW YORK 36, N. Y. (Tel. JUdson 2-2363).
- FOR SALE—Scarum Burglar Alarms —operates on flashlight battery—2 minute installation, slightest tampering sets off alarm. Scares hoodhums away before damage is done, \$4.95 complete, 3 for \$12.00. Send check. G. I. SPECIALTY, 3361 YORK ROAD, DEPT. 6, PHILADELPHIA 40, PA.
- FOR SALE—Secburg M100B \$250; C \$325; G 425; R \$500; V200 \$500; KD200 \$750; HHF 100R \$450; Wurlitzer 1800 \$335; Rock-Ola 1438 \$350. NEW ENGLAND EX-HIBIT CO., 237 WASHINGTON ST., NEWTON 58, MASS. (Tel. DEcam 2-1500).
- FOR SALE Reconditioned Seeburg 100 Selection Wall-O-Matics, Model 3W1, Chrome Covers, New Selection Buttons, New Aluminum Instruction Plates, \$49.50. Telephone or wire collect. SYracuse 75-1631. DAVIS DISTRIBUTING CORP., 738 ERIE BLVD., E. SYRACUSE 3, N. Y.
- FOR SALE Midway-Red Ball. New. Original crate \$395. JAY COLLINS, 403 UNION ST., MARSHALLTOWN, 10WA.
- FOR SALE—Attention Pittsburgh operators, for sale 14 ft. Alleys with small balls, come and pick them up, only \$125. WANT—Free play Lotta-Funs, give quantity and price. PENN-SYLVANIA VENDING CORP., 1224 BROWNSVILLE RD., PITTSBURGH 10, PA.

- FOR SALE Wms. Vanguard Gun \$375; Wms. Ten Pins \$125; Bally All Star Bowler \$125. MOHAWK SKILL GAMES CO., 67 SWAGGER. TOWN ROAD, SCHENECTADY 2, NEW YORK. (Tel. FR 7-2162 or FR 4-7549).
- FOR SALE—Millions of extra coins are taken from clean machines. Clean right with Lemonite. New Orleans Novelty, F.A.B. Distributing, Lynch & Zander, Crown Novelty & Dixie Coin Machine, use and sell Lemonite. Try Lemonite Electronic Contact Cleaner. GRACO SALES CO., ARLINGTON, TENNESSEE.
- FOR SALE—Pool Cues, Hard Maple. Buy the best for Bumper Pool Cames, 48" long 1¼" Butt, Rubber Cushion, Fibre Point, Leather tiptwo-time finish. \$16.20 per doz. 1/3 with order, balance C.O.D. DIEDRICK SUPPLY CO., CHASKA, MINN.
- FOR SALE Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment, Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams. Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tei-NEwton 5-2531).
- FOR SALE Used Williams Guns —Vanguards \$375; Hercules \$415; Crusader \$475. All Gnns exceptionally clean. UNITED DIS-TRIBUTORS, INC., 902 W. SEC-OND, WICHITA 12, KANSAS. (Tel. HO 4-6111).
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- FOR SALE—AMI H-200E \$585; AMI I-200E \$685; Seeburg R-100 \$475; Seeburg VL-200 \$475; Seeburg 201 \$850; Wurlitzer 2000 \$450; Wurlitzer 2100 \$525; Rowe Cigarette Machines—AMB 14 Col \$165; AMB 11 Col \$130. All machines shopped and ready for location. BELMONT MUSIC CO., 116-118 N. E. GLEN-DALE AVE., PEORIA, ILL. (Tel. 6-4424—4-5868).
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  \$90 per 1000. Also 5,000 10" LP's 30¢ each. Other promotional 12" LP's available 50¢ to \$1.00 each. We also buy surplus inventory. RAYMAR SALES CO., 170-21 JA-MAICA AVE., JAMAICA 32, N. Y. (Tel. OLympia 8-4012).
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OR SALE—Exhibit Shooting Gallery \$75; Irving Kaye Super Hockey \$125; Exhibit Jungle Hunt \$195; Bally Trophy Bowler \$450; Bally Strike Bowler \$295; 48 Selection Wurlitzer Wall Boxes 2 only at \$35 each. All equipment ready for loca-tion. MILLER - NEWMARK DIS-TRIBUTING COMPANY, 42 FAIR-BANKS ST., N.W., GRAND RAPIDS 2, MICH.

DR SALE—Sea Islands \$465; Carni-DR SALE—Sea Islands \$465; Carnival Queens \$300; Cypress Gardens \$200; Miss Americas \$125: Show unes \$100; Big Show \$65; Big Time \$40. NASTASI DISTRIBUTING CO., 912 POYDRAS STREET, NEW ORLEANS 12, LA. (MA 6386 —MA 7459).

DR SALE - Carnival Queen \$280; Sun Valley \$190; Miss America \$110; Key West \$75; Broadway \$110; Key West \$75; Broadway \$60; Gayety \$30; Beach Time \$230; Cypress Gardens \$185; Show Time \$85; Big Show \$60; Night Club \$60. One-third deposit with each order. GENERAL DISTRIBUTING COM-PANY, 1609 ORLEANS AVE., NEW ORLEANS, LA. (Tel. TUlane 6729). FOR SALE—We have a large stock of reconditioned Shuffle Games and Bingo. Write for list. PIONEER VENDING. INC., 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel. MOntana 1-5000).

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# Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers is prices, F.O.B. factory. Where no prices are listed, the manufacturers have no authorized price publication.

#### AMI, INC. K-200 (E) 200 Sel. Phono., St. or Mo... K-200 (A) 200 Sel. Phono., St. or Mo... K-200 (M) 200 Sel. Phono., St. or Mo... K-120 120 Sel. Phono., St. or Mo... K-100 (A) 100 Sel. Phono., St. or Mo. K-200 Hideaway, 200 Sel., Selective K-200 Hideaway, 200 Sel., Selective Play, St. or Mo. WQ-120 120 Sel. W. B. KQ-200-1 200 Sel. W. B. KQ-200-1 200 Sel. W. B., Dual Price Play WQ-200-3 200 Sel. W. B., Dual price Play, 4-Coin Rejector Bar Grip W. B. Mounting Bracket... EX-600 Cylindrical Wall Spkr. L-2130 Ceiling Spkr., Choice of Grille Types Listed Types Listed L-2135 Random Pattern Grille L-2136 Uniform Pattern Grille ..... L-2137 Circular Flush-Mount Grille Remote Vol. & Cancel Cont., St. or Mo. AUTO-BELL NOVELTY CO. Magic Mirror Horoscope . АИТО-РНОТО СО. Model 12 Studio ......\$3,245.00 BALLY MFG. CO. Beauty Contest Monarch Bowler (Shufflle) Pony Twins (Kiddie Ride) County Fair (5-Ball) \$ 625.00 865.00 705.00 1,075.00 Targets Targets Standard Model Replay Model 6-Pocket Pool Table Lotta-Fun (5-Ball) Fun-Way (5-Ball, No Replays) Moon Raider (Rifle Game) Little Distribution (United Distribution) 620.00 640.00 419.50 825.00 825.00 625.00 Little Champion (Kiddie Ride) Fire Chief (Kiddie Ride) ... Western Express (Kiddie 550.00 898.00 898.00 Ride) Spook-Gun (Kiddie Shooting-Gallery) Speed-Queen (Kiddie Ride) 465.00 865.00 Toonerville Trolley . Model T (w/o Record chngr.) 865.00 865.00 The Champion (all metal cab) 865.00 CHICAGO COIN MICHINE Bull's Eye Drop Ball 4 Game Bowler Playland Rifle Gallery Queen Bowler 16 ft. 5 in. 21 ft. 5 in. Jet Pilot Jet Pilot ..... Star Rocket (Upright) ... King Bowler 16 ft. 5 in. 21 ft. 5 in. Twin Bowler Commando Machine Gun EXHIBIT SUPPLY CO. Card Vendor . J. F. FRANTZ MFG. CO. Dodge City (Counter Pistol) Kicker & Catcher ABT Challenge Pistol ABT Guesser Scale ... ABT Rifle Sport . . Aristo Scale GAMES, INC. Super Wild Cat (Upright) ... D. GOTTLIEB & CO. Seven-Seas IRVING KAYE CO., INC. Leader (6 Pocket Pool) \$ 399.95 Jumbo Leader (6 Pocket Pool) Super Jumbo Hockey 8' 499.95 400.00 Melody Tower Deluxe El Dorado 6 Pkt. Pool 149.95 499.00 J. H. KEENEY & CO., INC. Criss Cross Diamond 525.00 ... 1,095.00 Big Dipper . Big 3 995.00 Popcorn Vendor 640.00 ROCK-OLA MFG. CORP. 1485 St 200 Sel. Phono. 1485 200 Sel. Phono. 1478 St 120 Sel. Phono. 1478 120 Sel. Phono. 1621 Hi-Fi Wall Spkr. 1620 St Wall Spkr.

1950 Remote Vol. Cont. with Cancel Button 50¢ Coin Chute Available for All Models Dual Credit Unit Available for 200 Sel. Model 1485 1555 Dual W. B. for 120 or 200 Sel. THE SEEBURG CORP. Q-160, 160 Sel. Phono. Q-100, 100 Sel. Phono. D-3W160 Wall-O-Matic, 160 Sel. Dual Pricing S-3W160 Wall-O-Matic, 160 Sel. Single Pricing HD-3WU Wall-O-Matic, 200 Sel. Half Dollar HD-3WU Wall-O-Matic 100-160-200 Sel. 3W100 Wall-O-Matic "100" Single Pricing RSVC-1 Remote St Vol. Cont. RSVC-1 Remote St Vol. Cont. CCI Coin Counter TW1 Twin St Wall Spkrs. TCI Twin St Corner Spkrs. TRI Twin St Recessed Spkrs. PS6LZ—Power Supply HFAI-3—Power Amplifier Cigarette Vender Model E-2 1000, Background Music Unit 4CD Cold Drink Vendor SFB-1000 Fresh Brew Coffee Vendor SFB-1000 Fresh Brew Coffee Vendor. SFB-500 Fresh Brew Coffee Vendor. SM-500 Powdered Coffee Vendor UNITED MFG. CO. Teamate Bowler \$1.520.00 13'16' 1.550.00 3-Way Shuffle Alley Regular Model Deluxe Model \$1,100.00 1,220.00 Zenith Shuffle Alley (2-Lane. 6-Player) 1,060.00 Advance Bowler (2-Lane, 6-Player) 1.495.00 UNITED MUSIC CORP. UPB-100, 100 Sel. Phono. UPB-1005, 100 Sel. 51, Phono. UPB-1005, 100 Sel. 51, Phono. UPB-100H, 100 Sel. Hdw'y, Phono. UWB-1, Sel. 3 Wire W. B. UBG-1. Bar Grip UAP-1, Aux. Power Supply for extra wallboxes UCS-1, 8" Dual Cone Corner Spkr. UWS-1, 8" Dual Cone Wall Spkr. UWS-1, 8" Dual Cone Recessed Ceiling Spkr. UCS-2, 12" Dual Cone Corner Spkr. for Stereo. UWS-2, 12" Dual Cone Wall Spkr. for URV-1, Remote Vol. Cont. and Cancel for Monaural URV-2, Remote Vol. Cont. and Cancel for Stereo. URA-1, Remote Amplifier for increased Audio Power UMS-1, Microphone System for paging or public address UPS-1, Play Stimulator for UPB-100 Series WILLIAMS MFG. CO. Fiesta Golden Gloves (Single Player, 5-Ball) Rocket (5-Ball) Titan (Rifle Game) THE WURLITZER CO. 2400-S, St. 200 Sel. Phono and Step. Dual Pricing optional. 2400, Mo., 200 Sel. with Step. Dual Pric-ing optional. 111g optional. 2404-S, Stereo, 104 Sel. Stepper optional. 2404, Mo., 104 Sel. Stepper optional. 2410-S, St., 100 Sel. Step. Dual Pricing optional. 2410, Mo., 100 Sel. Step. Dual Pricing optional. 5252 W.B., 200 Sel. 10-25-50¢, Dual Pricing. 5250 W.B., 200 Sel. 10-25-50¢. 5207 W.B., 104 Sel. 5-10-25¢ 5202 W.B., 100 Sel. 10-25-50¢, Dual Pricing. 5200 W.B., 100 Sel. 10-25-50*c*.

January 30,

- 5200 W.B., 100 Sel. 10-25-506. 5122 St. Console Floor Spkr. 5123 St. Corner Spkr., 12" Coaxial. 5124 St. Corner Spkr., 8" Ext. Range. 5125 St. Extender Spkr., packed in p 5126 St. Directional Spkr.

| <b>66</b>                                                                                                                                                                                                                                                                                                                                                                                    | The Cash Bo                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
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| The Cash E                                                                                                                                                                                                                                                                                                                                                                                   | Box Pag                                                                                                                                                                                                                                                                                                                                                                         | де 66 <b>Ј</b> а                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | nuary 30, 1960                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| THS WE                                                                                                                                                                                                                                                                                                                                                                                       | EK'S USED I                                                                                                                                                                                                                                                                                                                                                                     | MACHINE QU                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | OTATIONS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| How To Use "The                                                                                                                                                                                                                                                                                                                                                                              | CASH BOX PRICE LISTS"                                                                                                                                                                                                                                                                                                                                                           | price listed is lowest price quoted for price quoted.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Lists" should be read as follows: First<br>the week; Second price listed is highest<br>Preceding Machine)                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| and low prices of certain equipmen<br>Price Lists" can only feature the ma<br>Box Price Lists" act exactly the same<br>Exchange—posting the prices as they                                                                                                                                                                                                                                   | differences appear in the quotation of high<br>at. Like any true reporter "The Cash Box<br>wrket prices as they are quoted. "The Cash<br>as the market quotation board at the Stock<br>are quoted for the past week, regardless of<br>at of line. Some prices do not change for                                                                                                 | 1. Prices UP<br>2. Prices DOWN<br>3. Prices UP and DOWN<br>4. No change from Last Week                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 5. No quotations Last 2 to 4 Weeks<br>6. No quotations 4 Weeks or Longer<br>7. Machines Just Added<br>* Great Activity                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| months. "The Cash Box Price Lists,<br>known quotations for such equipme<br>last known prices as a basis to work<br>Someone on the West Coast may fee<br>someone on the East Coast may thi<br>appearance, demand, territory, quan<br>taken into consideration. (Some equi<br>a reputation for shipping completed                                                                              | "rather than show no price, retain the last<br>ent so that the subscriber at least has the<br>with. Prices may be very widely divergent.<br>el a certain machine worth \$150.00 whereas<br>ink it worth but \$75.00. Of course, serial,<br>tity, and condition of equipment must be<br>ipment offered by outstanding firms, having<br>y reconditioned machines, will be offered | PINBAL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | GAMES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Cash Box Price Lists" reports each q                                                                                                                                                                                                                                                                                                                                                         | o the added cost of reconditioning.) "The<br>quotation exactly as it is made and depends<br>price adjustments to fit the peculiarities of                                                                                                                                                                                                                                       | BALLY<br>2. Balls-A-Poppin' (11/56) 40.00 60.00<br>4. Beach Beauty (11/55) 50.00 75.00                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 4. Race Time (3/59)       239.50       310.0         4. Rainbow (12/56)       145.00       165.0         4. Register (10/56)       115.00       125.0                                                                                                                                                                                                                                                                                                                                                                                                       |
| PHON                                                                                                                                                                                                                                                                                                                                                                                         | OGRAPHS                                                                                                                                                                                                                                                                                                                                                                         | 4* Ballerina (6/59)       625.00       660.00         4* Ballerina (6/59)       625.00       660.00         4* Beach Time (9/58)       260.00       325.00         4* Big Show (9/56)       80.00       140.00         4* Big Time (1/55)       50.00       65.00         4* Broadway (12/55)       60.00       75.00         6. Carnival (11/57)       125.00       150.00         4* Carnival Qneen (1/59)       300.00       345.00         4. Circus (8/57)       90.00       95.00         6. Crossroads (1/56)       195.00       225.00 | 4. Rocket Ship (5/58)       185.00       200.0         2. Roto Pool (7/58)       175.00       200.0         4. Royal Flush (5/57)       135.00       145.0         4. Scoreboard (4/56)       65.00       95.0         4. Scoreboard (4/56)       125.00       135.0         4. Sciver (10/57)       175.00       185.0         2. Sittin' Pretty (11/58)       210.00       235.0         4. Sluggin' Champ (4/55)       90.00       125.0         6. Southern Belle (6/55)       59.00       75.0         6. Southern Belle (6/55)       79.00       79.0 |
| <b>AMI</b><br>4* D-40, '51, 40 Sel                                                                                                                                                                                                                                                                                                                                                           | 4* VL200, '56, 200 Sel.       375.00       495.00         4* KD200, '57, 200 Sel.       525.00       625.00         00       4. KD200H, '57, 200 Sel.       500.00       595.00                                                                                                                                                                                                 | 4* Cypress Gardens (6/58) 200.00 265.00         4. Double Header (7/56) 90.00 120.00         4* Gay Times (6/55) 50.00 65.00         4* Gayety (3/55) 35.00 65.00         4* Key West (12/56) 100.00 150.00                                                                                                                                                                                                                                                                                                                                    | 6. Stage Coach (11/54)       70.00       80.0         4. Straight Flush (12/57)       185.00       225.0         4. Straight Shooter (2/59)       245.00       250.0         4. Sunshine (10/58)       235.00       245.0         4. Super Circus (10/57)       225.00       250.0         4. Super Circus (10/57)       225.00       245.0         4. Super Circus (10/57)       225.00       250.0                                                                                                                                                        |
| 4* D-80, '51, 80 Sel.       189.50       245.0         4. E-40, '53, 40 Sel.       125.00       175.0         4. E-80, '53, 80 Sel.       175.00       275.0         4. E-120, '52, 120 Sel.       175.00       275.0         4. F-80, '54, 80 Sel.       265.00       325.0         4* F-120, '54, 120 Sel.       375.00       395.0         4. G-80, '55, 80 Sel.       375.00       425.0 | 0004. 2105, 37, 100 Sel.500.00 S55,00 $000$ 4. 201, '58, 200 Sel.650.00 750.00 $000$ 6. W1-L56 Wall Box 5¢3.00 5.00 $000$ 6. 3W2 Wall-a-Matic3.00 5.00                                                                                                                                                                                                                          | 4. Miami Beach (9/54)       45.00       60.00         4* Miss America (2/58)       40.00       195.00         4* Night Club (4/56)       65.00       75.00         4* Parade (6/56)       75.00       90.00         4* Sea Island (2/59)       475.00       495.00         4* Show Time (3/57)       120.00       175.00         4* Sun Valley (7/57)       190.00       250.00         6. Target Roll (1/58)       125.00       150.00                                                                                                        | (7/55)       95.00       105.0         4. Toreador       (6/56)       120.00       125.0         4. Tournament       (8/55)       110.00       115.0         4. Twin Bell       (1/55)       75.00       95.0         4. Whirlwind       (2/58)       215.00       235.0         6. Wishing Well       (9/55)       95.00       110.0         4. World Champ       (8/57)       125.00       135.0                                                                                                                                                          |
| 4. G-120, '55, 120 Sel.       400.00       450.0         2* G-200, '56, 200 Sel.       345.00       475.0         4* H-120, '57, 120 Sel.       595.00       625.0         2* H-200, '57, 200 Sel.       600.00       645.0         4. I-100M, '58, 100 Sel.       700.00       725.0         2* 1-200M, '57, 200 Sel.       750.0       750.0                                               | $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$                                                                                                                                                                                                                                                                                                                          | 6. U.S.A. (8/58) 225.00 250.00<br>CHICAGO COIN<br>4. Blondie (8/56) 40.00 95.00<br>6. Capri (10/56) 75.00 85.00<br>GENCO                                                                                                                                                                                                                                                                                                                                                                                                                       | UNITED           5. Brazil (10/56)         80.00         100.0           5. Caravan (2/56)         65.00         95.0           6. Jolly Joker (11/55)         75.00         90.0           6. Monaco (8/56)         95.00         160.0           4. Pixie (1/55)         25.00         45.0                                                                                                                                                                                                                                                               |
| 4. I-200E, '58, 200 Sel                                                                                                                                                                                                                                                                                                                                                                      | 00<br>00<br>00<br>00<br>00<br>6. 1250, '50, 48 Sel., 45                                                                                                                                                                                                                                                                                                                         | <ul> <li>6. Flying Aces (7/58) 195.00 239.00</li> <li>4. Fun Fair (12/57) 120.00 139.00</li> <li>6. Show Boat (12/57) 125.00 150.00</li> <li>GOTTLIEB</li> </ul>                                                                                                                                                                                                                                                                                                                                                                               | 5. Playtime (10/57) 135.00       150.0         5. South Seas (2/56) 35.00       50.0         4. Starlets (12/55) 35.00       55.0         5. Triple Play (8/55) 55.00       100.0         5. Tropicana (1/55) 45.00       110.0                                                                                                                                                                                                                                                                                                                             |
| <b>ROCK-OLA</b><br>6. 1436, '52, Fireball, 120                                                                                                                                                                                                                                                                                                                                               | or         78 RPM         49.50         75.00           4. 1400, '51, 48 Sel., 45         50.00         100.00           2. 1450, '51, 48 Sel., 45 or         78 RPM         75.00           78 RPM         75.00         110.00                                                                                                                                                | 2. Ace High (1/57)         90.00         100.00           6. Arabian Nights (12/53)         50.00         60.00           4. Atlas (5/59)         375.00         400.00           4. Auto Race (9/56)         90.00         115.00           4. Brite Star (4/58)         225.00         255.00                                                                                                                                                                                                                                                | W1LLIAMS<br>4. Arrow Head (7/57) 95.00 100.0<br>6. Band Wagon (8/55) 100.00 125.0<br>6. Big Ben (9/54) 55.00 75.0<br>4. Circus Wagon (10/55) . 95.00 125.0                                                                                                                                                                                                                                                                                                                                                                                                  |
| Sel.         75,00         125,0           4. 1436A, '53, Fireball, 120         58.         95.00         150.0           4* 1438, '54, Comet, 120 Sel. 275.00         350.0         350.0                                                                                                                                                                                                   | & 78 Intermix 100.00 125.00<br>4. 1500A, '53, 104 Sei., 45 &<br>78 Intermix 100.00 139.00                                                                                                                                                                                                                                                                                       | 6. Chinatown (10/52)         40.00         75.00           4. Classy Bowler (7/56)         115.00         125.00           4. Continental Cafe         (7/57)         175.00           (7/57)         175.00         185.00           4* Criss Cross (3/58)         185.00         195.00           6. Daisy Mae (7/54)         60.00         80.00                                                                                                                                                                                            | 6. Cue Ball (2/57) 130.00       150.0         6. Fun House (10/56) 100.00       125.0         4. Gay Paree (6/57) 125.00       150.0         4. Gusher (9/58) 140.00       165.0         6. Hi-Hard (6/57) 125.00       150.0                                                                                                                                                                                                                                                                                                                               |
| 4* 1446, '54, HiFi, 120 Sel. 295.00       345.0         4* 1448, '55, HiFi, 120 Sel. 415.00       435.0         6, 1452, '55, 50 Sel                                                                                                                                                                                                                                                         | 100         105.00         135.00           00         4. 1650, '53, 48 Sel.         195.00         245.00           00         5. 1650A, '54, 48 Sel.         245.00         295.00                                                                                                                                                                                            | 6. Derby Day (5/56)         95.00         100.00           5. Diamond Lil (12/54)         60.00         30.00           5. Double Action (1/59)         315.00         350.00           4. Dragonette (6/54)         70.00         80.00           5. Duette (4/55)         75.00         100.00                                                                                                                                                                                                                                               | 6. Hot Piggity (8/56)       100.00       125.0         4. Jig Saw (12/57)       125.00       140.0         6. Kings (8/57)       110.00       125.0         6. "9" Sisters (1/54)       50.00       100.0         6. Perky (11/36)       80.00       115.0         4. Peter Pan (4/55)       75.00       95.0                                                                                                                                                                                                                                               |
| 4. 1455, '57, 200 Sel.       500.00       525.0         4. 1458, '58, 120 Sel.       550.00       575.0         4. 1465, '58, 200 Sel.       685.00       725.0         2. 1475, '59, 200 Sel.       725.00       775.0                                                                                                                                                                      | 00       4* 1800, '55, 104 Sel.       300.00       375.00         4. 1900, '56, 104 Sel.       400.00       465.00         4* 2000, '56, 200 Sel.       395.00       450.00                                                                                                                                                                                                     | 4. Easy Aces (12/55)       115.00       135.00         4. Fair Lady (12/56)       145.00       165.00         4. Faistaff (11/57)       265.00       295.00         4. Flagship (1/57)       150.00       160.00         4. Frontiersman (11/55)       75.00       85.00         4. Gladiator (1/56)       110.00       140.00                                                                                                                                                                                                                 | 4. Piccadilly (5/56)       75.00       85.0         6. Race The Clock (5/55)       50.00       95.0         5. Regatta (11/55)       115.00       150.0         4. Reno (10/57)       130.00       140.0         6. Shamrock (1/57)       90.00       140.0         6. Skyway (8/56)       50.00       100.0                                                                                                                                                                                                                                                |
| SEEBURG                                                                                                                                                                                                                                                                                                                                                                                      | 5. 2104, '57, 104 Sel.       510.00       550.00         4. 2150, '57, 200 Sel.       500.00       525.00         4. 2204, '58, 104 Sel.       625.00       645.00                                                                                                                                                                                                              | 6. Gold Star (8/54)       65.00       75.00         4. Gypsy Queen (2/55)       60.00       75.00         4. Harbor Lites (2/56)       70.00       95.00         4. Hawaiian Beauty       10.00       10.00         4. Hi-Diver (4/59)       250.00       269.00                                                                                                                                                                                                                                                                               | 4. Smoke Signal (10/55).         55.00         70.0           6. Snafu (12/55)         60.00         75.0           6. Soccer Kick Off         12/57)         195.00         265.0           6. Spitfire (2/55)         50.00         75.0         5.0           5. Stardust (3/56)         80.00         85.0         100                                                                                                                                                                                                                                  |
| <ul> <li>4* M100A, '51, 100 Sel. 100,00 125,0</li> <li>1* M100B, '51, 100 Sel. 225,00 275,0</li> <li>4* M100BL, '51, 100 Set. 265,00 275,0</li> <li>2* M100C, '52, 100 Set. 275,00 350,0</li> </ul>                                                                                                                                                                                          | 6.         2140         Wall Box         2.50         5.00           6.         3020         Wall Box         3.00         5.00           6.         3048         (Conv. of 3020)         3.00         10.00                                                                                                                                                                    | 6. Jockey Club (5/54)       70.00       90.00         4. Jubilee (5/55)       145.00       175.00         6. Lady Luck (9/54)       60.00       90.00         4. Majestic (4/57)       275.00       290.00                                                                                                                                                                                                                                                                                                                                     | 5. Starfire (1/57) 140.00       175.0         5. Steeplechase (11/57) 150.00       175.0         5. Super Score (9/56) 75.00       80.0         6. Surf Rider (12/56) 80.00       100.0                                                                                                                                                                                                                                                                                                                                                                     |
| 2* M100C, '52, 100 Set. 275.00 350,0         2* HF100G, '53, 100 Set. 445.00 435.0         4* HF100R, '54, 100 Set. 450.00 546.0         4. V160, '55, 160 Set. 325.00 356.0         4* V200, '55, 200 Set. 325.00 395.0                                                                                                                                                                     | 00         6. 3045         Wall         Box          3.00         9.00           6. 4820         Wall         Box          8.00         20.00           6. 4851         Wall         Box          9.00         25.00                                                                                                                                                            | 5. Marathon (10/55) 115.00       125.00         6. Mystic Marvel (3/54)       75.00       90.00         4. Picnic (10/58) 295.00       315.00         6. Poker Face (9/53) 50.00       75.00         4. Queen of Diamonds<br>(6/59) 250.00       275.00                                                                                                                                                                                                                                                                                        | 5. Three Deuces (8/55)       75.00       115.0         6. Thunder Bird (5/54)       55.00       75.0         6. Tim-Buc-Tu (1/56)       65.00       70.0         4. Top Hat (10/58)       195.00       214.0         4. Turf Champ (8/58)       175.00       195.0         6. Wonderland (5/55)       75.00       90.0                                                                                                                                                                                                                                      |
|                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |

The Cash Box



PRIC

January 30, 1960

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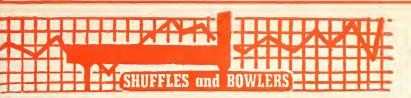
375.00

425.00

475.00

75.00 95.00

14



#### BALLY

#### Shuffles

| Jet Bowler (8/54)     | 90.00  | 125.00        |
|-----------------------|--------|---------------|
| Rocket Bowler (8/54). | 65.00  | 115.00        |
| Mystic Bowler (12/54) | 65.00  | 125.00        |
| Magic Bowler (12/54). | 65.00  | 135.00        |
| Blue Ribbon (3/55)    | 125.00 | 175.00        |
| Gold Medal (3/55)     | 150.00 | 195.00        |
| ABC Bowler (7/55)     | 200.00 | 225.00        |
| Deluxe model          | 245.00 | 330.00        |
| Cougress (7/55)       | 225.00 | 245.0         |
| Deluxe model          | 255.00 | 275.00        |
| Jumbo Bowler (9/55).  | 265.00 | 350.00        |
| King Pin Bowler       |        |               |
| (9/55)                | 225.00 | 270.00        |
| ABC Super DeLuxe      |        |               |
| Bowler (9/57)         | 375.00 | <b>425.00</b> |
| All-Star Bowling      |        |               |
| (12/57)               | 100.00 | 165.00        |
| All-Star DeLuxe       |        |               |
| (2/58)                | 125.00 | 145.00        |
| (2, 00,               |        | - 10:00       |

#### **Ball Bowlers**

| ABC Bowling Lane       |        |        |
|------------------------|--------|--------|
| (1/57)                 | 225.00 | 250.00 |
| ABC Tournament         |        |        |
| Bowler (6/57)          | 325.00 | 375.00 |
| ABC Champion Bowler    |        |        |
| (10/57)                | 375.00 | 425.00 |
| Strike Bowler (11/57). | 265.00 | 300.00 |
| Trophy Bowler          |        |        |
| (4/58)                 | 495.00 | 525.00 |
| Lucky Alley (8/58)     | 645.00 | 650.00 |
|                        |        |        |

#### CHICAGO COIN Shuffles

| Juantes                 |        |        |
|-------------------------|--------|--------|
| Criss Bowler (12/53)    | 40.00  | 95.00  |
| Playtime (10/54)        | 95.00  | 170.00 |
| Fireball (11/54)        | 95.00  | 185.00 |
| Thunderbolt (12/54)     | 100.00 | 175.00 |
| Triple Strike (2/55)    | 100.00 | 205.00 |
| Arrow (2/55)            | 125.00 | 195.00 |
| Criss Cross Targette    |        |        |
| (1/55)                  | 35.00  | 75.00  |
| Deluxe model            | 40.00  | 110.00 |
| Bonus Score (4/55)      | 150.00 | 205.00 |
| Hollywood (5/55)        | 175.00 | 229.00 |
| Blinker (8/55)          | 175.00 | 225,00 |
| Score-A-Line (9/55)     | 175.00 | 250.00 |
| Bowling Team (10/55)    | 175.00 | 260.00 |
| Miami Shuffle (10/56)   | 65.00  | 115.00 |
| Rocket Shuffle (3/58)   |        | 20000  |
| l Player                | 125.00 | 195.00 |
| 2 Player                | 195.00 | 245.00 |
| Explorer Shuffle (6/58) |        | 250.00 |
| Rebound Shuffle         |        |        |
| (12/58)                 | 65.00  | 100.00 |
|                         |        |        |

#### **Ball Bowlers**

| Bowling League (2/57) | 195.00 | 225.00 |
|-----------------------|--------|--------|
| Ski Bowl (11/57)      |        |        |
| 6 Player              | 85.00  | 115.00 |
| Classic Bowling       |        |        |
| League (7/57)         | 395.00 | 450.00 |
| TV Bowling League     |        |        |
| (11/57)               | 295.00 | 325.00 |

#### **GENCO Ball Bowlers**

The Cash Box

4. Skill Ball

| 2 Player (11/56) 60.00 90.<br>6. 6 Player (2/57) 100.00 150. |
|--------------------------------------------------------------|
|--------------------------------------------------------------|

#### **KEENEY** Shuffles

| 5. | Diamond Bowler (5/54) | 65.00  | 125.00 |
|----|-----------------------|--------|--------|
| 6. | Bikini (6/54)         | 65.00  | 150.00 |
| 6. | Century (6/54)        | 90.00  | 170.00 |
| 6. | American (9/54)       | 90.00  | 175.00 |
| 6. | National (9/54)       | 90.00  | 125.00 |
| 6. | Speedlaue (4/55)      | 125.00 | 150.00 |
|    |                       |        |        |

#### UNITED

#### Shuffles

|    | Juilles                |        |        |
|----|------------------------|--------|--------|
| 5. | Leader (11/53)         | 95.00  | 115.00 |
| 6. | Rainbow (5/54)         | 80.00  | 115.00 |
| 6. | Banner (8/54) Del.     | 65.00  | 115.00 |
| 4. | Shuffle Targette, Del. |        |        |
|    | (8/54)                 | 75.00  | 95.00  |
| 6. | Speedy (8/54)          | 60.00  | 135.00 |
| 6. | 11th Frame (10/54)     | 65.00  | 115.00 |
| 4. | Comet Targette (11/51) | 95.00  | 110.00 |
| 6. | Mercury (12/54)        | 80.00  | 125.00 |
| 6. | Mars (1/55)            | 90.00  | 135.00 |
| 6. | DeLuxe model           | 95.00  | 190.00 |
| 6. | Lightning (2/55)       | 145.00 | 195.00 |
| 6. | DeLuxe model           | 95.00  | 145.00 |
| 6. | Venus (3/55)           | 90.00  | 135.00 |
| 6. | DeLuxe model           | 100.00 | 195.00 |
| 6. | Clipper (5/55)         | 100.00 | 125.00 |
| 6. | DeLuxe model           | 100.00 | 195.00 |
| 4. | 5th Inning (6/55)      | 65.00  | 75.00  |
| 4. | Capitol (6/55)         | 215.00 | 225.00 |
| 6. | DeLuxe model           | 140.00 | 240.00 |
| 6. | Super Bonus (9/55)     | 160.00 | 225.00 |
| 6. | DeLuxe model           | 195.00 | 245.00 |
| 6. | Top Notch (10/55)      | 270.00 | 325.00 |
| 6. | Top Notch Special      | 295.00 | 325.00 |
| 4. | Regulation (11/55)     |        | 295.00 |
| 6. | DeLuxe model           | 275.00 | 325.00 |
| 5. | Midget Bowling Alley   |        |        |
|    | (3/58)                 | 95.00  | 135.00 |
| 6. | Shooting Stars (4/58)  | 150.00 | 175.00 |
|    | -                      |        |        |
|    |                        |        |        |
|    | Rall Raulas            |        |        |
|    | Ball Bowler            | 2      |        |
| 1. | Derby Boll (6/55)      | 75.00  | 100.00 |

| 4. Derby Roll (6/55)     | 75.00  | 100.00 |
|--------------------------|--------|--------|
| 6. DeLuxe model          | 100.00 | 195.00 |
| 4. Bowling Alley (11/56) | 225.00 | 245.00 |
| 4. Jumbo Bowling Alley   |        |        |
| (9/57)                   | 425.00 | 450.00 |
| 4. Royal Bowler (12/57)  | 250.00 | 300.00 |
| 4. Pixie Bowler (8/58)   | 125.00 | 175.00 |

#### WILLIAMS

6

f

#### **Ball Bowlers**

6. Roll-A-Ball (12/56) 6 Player 90.00 100.00



| E    | Bally Champion Horse 325.00      | 425.00 | 6. Chicago Coin Super Jet 125.00 | 275.00 |
|------|----------------------------------|--------|----------------------------------|--------|
|      | Bally Moon Ride 125.00           | 200.00 | 4. Chicago Round The             |        |
| Ń    | Bally Space Ship 195.00          | 250.00 |                                  | 325.00 |
| Ń    | Bally Speed Boat 165.00          | 295.00 | 6. Decco Merry-Go-Round 195.00   | 350.00 |
| 1000 | Bally Toonerville Trolley 495.00 | 525.00 |                                  | 295.00 |
| 1    | Bert Lane Lancer Horse 225.00    | 295.00 | 5. Exhibit Big Bronco 295.00     | 350.00 |
| i.   | Bert Lane Merry-Go-              |        | 6. Exhibit Mustang 295.00        | 350.00 |
| ľ    | Round 200.00                     | 295.00 |                                  | 225.00 |
| 1    | B.L. Miss America Boat 195.00    | 225.00 | 6. Exhibit Space Patrol 125.00   | 250.00 |
| l    | Bert Laue Fire Eugine 250.00     | 395.00 | 6. Exhibit Rudolph The           |        |
|      | Capitol Donald Duck 220.00       | 295.00 |                                  | 825.00 |
| -14  |                                  |        | 4. Scientific Television 175.00  | 250.00 |
| -0   | Capitol Elsie 150.00             | 200.00 | 6. Scientific Boat Ride 100.00   | 125.00 |
|      | Capitol Palomino Horse 195.00    | 300.00 | 5. Texas Merry-Go-Round. 200.00  | 295.00 |
| l    | Capitol See Saw 125.00           | 295.00 | 4. Tusko Baby Elephant . 495.00  | 795.00 |

|          | Z                      | Γ              |              |              |            | Z             | X    |     |                                 | T    | V    | N             |                 |             | -                   |                     |             |              | Ň             |            | 1            | V               | 下            | t   |
|----------|------------------------|----------------|--------------|--------------|------------|---------------|------|-----|---------------------------------|------|------|---------------|-----------------|-------------|---------------------|---------------------|-------------|--------------|---------------|------------|--------------|-----------------|--------------|-----|
|          | -                      | ╀╴             | Д            |              | 4          |               |      |     | М.                              |      |      |               |                 |             |                     |                     |             |              |               |            |              |                 |              | P   |
|          | -                      | ┝              | ╋            |              | _          |               | +-   | +   | A.                              | (A)  | Ī    | 15            | EQ              | II.         | P                   | M                   | 3.          | D            | +             | -          |              | -               | +-           | Ļ   |
|          |                        | •              | •            |              |            | 1             | 1    | 1   |                                 |      |      |               |                 | 0.          |                     |                     | ~           | -            |               |            |              |                 | 1            | ŗ   |
| 4.       | AB                     | т              | 6 6          | նսո          | R          | ifle l        | Ran  | ge  | 375.                            | 00   | 42   | 5.00          | )   6.          | Б           | e                   | Sui                 | . (         | Jun          |               |            |              | 5               | 0.00         | )   |
| 5.       | Aiı                    | r F            | oot          | bal          | 1.         |               |      |     | 112.                            | 50   | 19   | 5.00          | ) 4             | . K         | e                   | $\operatorname{Sp}$ | orte        | mar          | 1             |            | /54)         | 8               | 5.00         | 0   |
|          |                        |                |              |              |            |               |      |     | 125.                            |      |      | 5.0(<br>5.00  | )   6.          | v           | D                   | eLi                 | 176         | mo           | del           | - \        |              | 13              |              |     |
|          |                        |                |              |              |            |               |      |     | 30.<br>150.                     |      |      | 5.00<br>0.00  |                 |             |                     |                     |             |              |               |            | /55)         |                 | 5.0(<br>0.0( |     |
| 6.       | B                      | Ra             | pid          | Ŀ            | ire        |               |      |     | 50.                             | 00   | 12   | 5.00          | ) 4.            |             | e                   | Lea                 | agu         | e L          | ead           | er         |              |                 |              |     |
| 6.       | В                      | Un             | der          | sea          | B          | laide         | er.  |     | 50.                             | 00   | 12   | 5.00          |                 | 12          | . (                 | 4/5                 | (8)         | 1            |               |            |              | 12              | 5.00         | )   |
| 0.       | в                      | ви<br>Ga       | ns<br>ller   | Ey<br>v      | e z<br>(9/ | shoo<br>55)   | nng  | 5   | 195.                            | 00   | 25   | 0.0           | $) \frac{4}{6}$ | . п.<br>. М | re<br>Iill          | s l                 | ort<br>an   | orai         | і.<br>а       | г.<br>Рее  | <br>.k       | 15              | 5.00         | J   |
| 1.       | В                      | Big            | ς h          | nni          | ng         | (5/           | 58)  |     | 295.                            | 00   | 32   | 5.00          |                 |             | (                   | 11/                 | (54)        | )            |               |            |              | 19              | 5.00         | 0   |
|          |                        |                |              |              |            |               |      |     | 325.                            |      |      | 5.00          |                 |             |                     |                     |             |              |               |            | /57)         |                 |              |     |
|          |                        |                |              |              |            | ctice         |      |     | 175.                            | 00   | 25   | 0.00          | 6               | N           | tu<br>Iu            | A                   | om<br>'e    | ic i<br>Bon  | oon<br>ihei   | ibe<br>rs  | r            | 0               | 5.00<br>5.00 |     |
|          |                        |                | 59           |              |            |               |      |     | 550.                            | 00   | 57   | 5.00          |                 |             | lu                  | Dr                  | . 1         | lobi         | le            |            |              |                 |              |     |
| 4.       |                        |                |              |              |            | prigh         | nt)  |     |                                 |      | 0    | F 0(          |                 | 1           | ) (.<br>1.:         | Pre<br>Ei           | ewa         | r)           |               | • • •      |              | 6               | 5.00         | )   |
| 2.       |                        |                |              |              |            |               |      |     | 65.<br>100.                     |      |      | 5.00<br>5.00  | $\frac{1}{5}$   | N           | ru<br>Iut           | 0                   | Loi         | :d's         | Pra           | ave        | r            | 19              | 5.00         | 0   |
|          |                        |                |              |              |            |               |      |     | 195.                            |      |      | 0.0           | ) 6.            | . N         | lu                  | Ph                  | iote        | ) (F         | 're-          | Wa         | r)           | 10              | 0.00         | )   |
| 6.       | CC                     | B              | ask          | eth          | all        | Cha           | mp   | • . | 65.                             | 00   |      | 0.00          |                 |             |                     |                     |             |              |               |            | )            |                 |              |     |
| 0.       | CC                     | $\frac{4}{G}$  | eria<br>oal  | iyei<br>ee   | · n        | erby          | ř.   |     | 95.<br>95.<br>45.<br>60.<br>50. | 00   |      | 5.00<br>0.00  |                 |             |                     |                     |             |              |               |            |              |                 | 5.00<br>5.00 |     |
| 6.       | ČČ                     | H              | ocl          | iey          |            |               |      |     | 45.                             | 00   |      | 5.00          |                 | . M         | Iur                 | ive                 | s S         | quo          | its           | (11)       | /57)         |                 |              |     |
| 6.       | CC                     | M              | lid          | get          | Sk         | .ee .         |      |     | 60.                             | 00   |      | 5.00          |                 | N           | lut<br>D.           | 0 1                 | voi<br>V    | ce.0         | -Gr           | apł        | 1            | 10              | - 01         |     |
| 0.<br>4  | CC                     | Р<br>Н         | isto         | 1<br>0 1     | 2111       |               |      |     | 50.                             | 00   | 4    | 5.0           |                 |             |                     |                     |             |              |               |            |              |                 |              |     |
| .T.      | 00                     | 6 H            | lay          | /er          | (3         | ,<br>754)     |      |     | 50.                             | 00   | 7    | 5.00          | ) 6             | . N         | Iu                  | К.                  | 0           | . Cl         | 1a <b>n</b>   | p          |              | 15              | 0.00         | 0   |
|          | Sut                    | $\mathbf{per}$ | m            | 0 d          | el         |               |      |     | 85.                             | 00   |      | 0.0           | ) 6.            | . N         | lu                  | Dr<br>D             | ive         | Yo,          | urs           | elf        | (F C)        | 39              | 5.00         | )   |
|          |                        |                |              |              |            |               |      |     | 100. 200.                       |      |      | 0.00<br>5.00  |                 |             |                     |                     |             |              |               |            | /56)<br>/57) |                 |              |     |
|          |                        |                |              |              |            | 7el (         |      |     |                                 |      |      | 5.0           |                 |             |                     |                     |             |              |               |            | gan          |                 | **00         |     |
| 4.       | CC                     | B              | atte         | er l         | Up         | (4/3)         |      |     |                                 | 00   | 22   | 5.0           |                 | C           |                     |                     |             |              |               |            |              |                 |              |     |
| 1.       | CC                     |                |              |              |            |               |      |     | 295.                            | 0.0  | 29   | 5.00          | 1  6            | . 5         | cie<br>cie          | nti<br>nti          | nc<br>fic   | Bas          | ket!<br>tine  | $ball P_1$ | l<br>r       | 23              | 0.00<br>0.00 |     |
| 1.       |                        |                |              |              |            |               |      |     | 75.                             |      |      | 5.00          |                 |             |                     |                     |             |              |               |            |              |                 |              |     |
| 6.       | $\mathbf{E}\mathbf{x}$ | D              | ale          | G            | ın         |               |      |     | 25.                             | 00   | 8    | 5.00          | ) 4             |             |                     |                     |             |              |               |            |              |                 |              |     |
| 4.       | Ex                     | G              | un<br>•      | Pa<br>       | dro        | 1.            | • •  |     | 75.                             | 00   |      | 0.0           |                 |             |                     |                     |             |              |               |            | Chut<br>t    |                 |              |     |
| 4.<br>6. | Ex                     | Je<br>St       | i u<br>Dace  | эш<br>э. (   | ı<br>un    |               | • •  |     | 95.<br>100.                     | 00   |      | 5.0           |                 |             |                     |                     |             |              |               |            | 1            |                 |              |     |
| 6.       | $\mathbf{E}\mathbf{x}$ | Pe             | my           | E            | хpi        | ess           |      |     | 100. 40.                        | 00   | 10   | 0.0           | ) 4             | . <u>1</u>  | ele                 | equ                 | iz          | 0            |               |            |              | 6               | 5.00         | 0   |
| 4.       | Ex.                    | - 51           | lve          | r ł          | in l       | lets -        |      |     | 40.55.                          | 00 - |      | 0.00<br>5.00  |                 | .ι          | n                   | Jui<br>Ali          | nglo        | e Gi         | un<br>dəl     | • •        | · · · · ·    | 9               | 5.00         | )   |
| 4.<br>6. | Ex                     | -V             | ital         | ize          | nei<br>r   |               |      | • • | 65.                             |      |      | 5.00          |                 | ι.          | Jn                  | Ca                  | rn,         | Gu           | n             | (10)       | /54)         | 15              | 0.00         | 0   |
| 4.       | $\mathbf{E}\mathbf{x}$ | $\mathbf{Sh}$  | 001          | ing          | ; G        | al. (         | 6/5  | 4)  | 65.                             |      |      | 0.00          | ) 4             |             | D                   | $eL_1$              | axe         | m            | ode           | el –       |              | 8               | 5.00         | 0   |
| 6.       | Ex                     |                |              |              |            | ing<br>54)    |      |     | 75                              | 0.0  | 19   | 5.0           |                 |             |                     |                     |             | s Gr<br>m    |               |            | 55).         |                 |              |     |
| 6.       |                        |                |              |              |            |               | otin | g   | 75.                             | 00   | 14   | 5.00          |                 |             | 'n                  | Sta                 | r S         | lug          | ger           | (7)        | /55)         | 10              | 0.00         | 5   |
|          |                        | Ga             | ller         | y            | (11        | /54)          |      |     | 65.                             | 00   | 12   | 5.00          | ) 4             | . U         | n                   | Su                  | per         | · Sh         | ugg           | er         |              |                 |              |     |
| 6.       | -Ex                    | -**5           | $00^{2}$     | $^{\circ}$ S | hoo        | oting         |      |     | 110.                            |      | 19   | 5 00          | 6               | T           | - (•<br>In          | 4/5<br>Pir          | id)<br>iato | <br>Gr       | <br>m         |            | /56)         | $\frac{10}{22}$ | 0.00         | 0   |
| 6.       |                        |                |              |              |            | 55)<br>ove (  |      |     | 110.                            | 00   | 14   | 5.00          |                 |             |                     |                     |             | uxe          |               |            |              | 44              | 0.00         | ,   |
|          | j                      | ing            | G            | alle         | ery        | (6/           | 55)  |     | 210.                            |      |      | 5.00          |                 |             |                     | 4/5                 |             |              |               |            |              | 7               | 5.00         | )   |
|          |                        |                |              |              |            | nt (          |      |     | 150.                            |      |      | 5.0(<br>5.0(  |                 | . v         |                     |                     |             | or L         |               |            |              | 0               | 5.00         | 0   |
|          |                        |                |              |              |            | l (1<br>Circu |      | 0)  | 25.                             | 00   | 0    | 5.00          |                 | . W         |                     |                     |             | iant.        |               |            |              |                 | 0.00         | ,   |
|          |                        | (9)            | 57)          | )            |            |               |      |     | 250.                            |      |      | 5.00          |                 |             | (                   | 12/                 | (53)        | )            |               |            |              | 5               | 0.00         | )   |
|          | Ge<br>Ge               |                |              |              |            | en .<br>er    | • •  | • • | 65.0<br>100.                    |      |      | 0.0( 5.0(     |                 | . 11        |                     |                     |             | er P         |               |            |              | 5               | 0.00         |     |
|          |                        |                |              |              |            | er<br>iter    |      |     | 70.0                            |      |      | 5.00<br>0.00  |                 | v,          |                     |                     |             | er S         |               | 50)        |              | 0               |              |     |
| 4.       | Ge                     | 2-]            | Pľa          | yer          | B          | aske          | tba  | 11  | 99.                             |      | 12   | 5.00          | )               |             |                     |                     |             |              |               |            | • • •        | 5               | 0.00         | )   |
|          |                        |                |              |              |            | (6/5<br>B:0   |      | • • | 110.                            | 00   | 13   | 5.0(          | ) 6.            | . 11        |                     |                     |             | Leag<br>/54  |               |            | se-          | 6               | 5.00         |     |
| *.       |                        |                |              |              |            | Rifle<br>54)  |      |     | 175.                            | 00   | 19   | 5.0(          | 6               | Π.          |                     |                     |             | tar          |               |            |              | 0               | 5.00         |     |
| 5.       | S                      | Sup            | er           | me           | de         | 1 (1          |      | 5)  | 250.                            |      | -    | 5.00          |                 |             | ()                  | 2/5                 | 4)          |              |               |            |              | 9               | 0.00         | )   |
| 4.       |                        |                | 'ild<br>(55) | 11           | est        | t Gu          | n    |     | 150.                            | 00   | 17   | 5.00          | 1               | . 11        |                     |                     |             | Lea:<br>/54] |               |            | ise•         | 10              | 0.00         | )   |
| 4.       |                        |                |              | Ro           | ck         | et R          | ifle |     | 100.                            | 00   | 11.  | 0.00          |                 | W           | 7m                  | Je                  | et I        | Figh         | ter           |            |              |                 |              |     |
|          | (                      | Gal            | ller         | у            | (5/        | (55)          |      |     | 125.                            | 00   | 19   | 5.00          |                 |             | ()                  | 10/                 | 54)         | )            |               |            |              |                 | 5.00         |     |
| 4.       |                        |                | 1an<br>(55)  |              |            | sbip          |      |     | all<br>110.                     | 00   | 12   | 5.00          |                 | 11          | /m<br>D             | se<br>Li            | itar<br>ive | 1 (2<br>Me   | 27.54<br>ndel | 1)<br>     |              | 18              | 5.00<br>0.00 |     |
| 6.       | Ge                     | -              |              |              |            |               |      | •   |                                 | 00   | 14   | 0.00          |                 |             |                     |                     |             |              |               |            | /55)         |                 | 0.00         |     |
|          |                        | (10)           | /55          | 5)           |            |               |      |     | 50.                             | 00   | 6    | 5.00          | ) 4.            | 11          |                     |                     |             |              |               |            | neer         |                 | - 00         |     |
| 4.       |                        |                |              |              |            | seba          |      |     | 90.                             | 00   | 12   | 5.00          |                 | 77          |                     |                     |             | Of           |               |            |              | 8               | 5.00         | ,   |
| 4.       |                        |                |              |              |            | Rifle         |      |     | 90.                             | 00   | 14   | 0.00          |                 |             |                     |                     |             |              |               |            |              | 11              | 0.0          | 0   |
|          |                        | (6/            | 56)          |              |            |               |      |     | 175.                            | 00   | 24   | 0.00          | 4.              | T           |                     |                     |             | Bag          |               |            |              | 10              | = 04         | 2   |
| 6.       |                        |                | avy<br>756   |              |            | kett          |      |     | 190.                            | 00   | 2.20 | 5.00          | 4.              |             |                     | 4∕5<br>eLī          |             |              |               |            |              |                 | 5.00<br>5.00 |     |
| 4.       |                        |                |              | is           | Rif        | le (          | 3/5  |     | 275.                            |      |      | 5.00          | 4.              | W           | 7 <b>m</b>          | C                   | ran         | e (]         | 10/5          | 56)        |              | 6               | 0.00         |     |
| 4.       | Ge                     | M              | otoi         | ran          | ia         | (10/          | 57)  |     | 215.0                           |      |      | 5.00          |                 |             | 7m                  | $\mathbf{P}$        | epp         | у Т          |               |            | own          |                 | 0.04         |     |
| 4.       |                        |                | (ps)<br>(57) | •            |            | ndm           |      |     | 165.0                           | 00   | 100  | 5 <b>.0</b> 0 | 4               | 77          |                     |                     | 56)<br>)57  |              | eha           | 11         |              |                 | 0.00<br>0.00 |     |
| 4        |                        |                |              |              | re.        | Gun           |      |     | 103.                            | ,0   | 170  | 0.00          |                 |             |                     |                     |             |              |               |            | /57)         | 12              | 0.00         | )   |
| *.       |                        |                | (58)         |              | 50         | Juil          |      |     | 155.                            | 00   | 20   | 0.00          | $+^{1}$         | * 1         | $\nabla \mathbf{m}$ | Т                   | en          | Pin          | is (          | (12)       | (57)         | 12              | 5.00         |     |
| 6.       | Jac                    | k              | Ral          | obi          | t.         |               |      |     | 40.0                            | 00   | 73   | 5.00          |                 |             |                     |                     |             |              |               |            | 8)<br>/58)   |                 | 0.00         |     |
|          | Jun                    |                |              |              |            |               |      |     | 45.0                            | )()  |      | 5.00          | 4.              | W           | m                   | H                   | erci        | ules         | (2            | /59        | )            | 41              | 5.00         |     |
| 6.       | Ke                     | A              | ir I         | Rai          |            |               |      |     | 50.                             | 90   | 150  | 0.0           | 4.              |             |                     |                     |             |              |               |            | 9) .         |                 | 5.00         | )   |
| -        |                        |                | -            | -            | -          |               |      | _   | _                               | -    | -    | -             |                 | -           | _                   |                     | -           |              | -             | -          |              | -               | _            | -   |
|          | TI                     | 1              | 21           | <b>C1</b>    | 17         |               | 41   | H   |                                 | RI   | N    | 11            | 5 C             | r           | 1                   | RI                  | M           | C            | E             | I          |              | C1              | 11           | A I |

#### **UPRIGHT ELECTRONIC SCORING F. P.** GAMES

| 5. Sportsman (B 6/59) 5     | 00.00 550.00  | 6. Big Tent (Ke 12/55)   | 155.00 | 225.00 |
|-----------------------------|---------------|--------------------------|--------|--------|
| 4. Super Big Tent           |               | 4. DeLuxe Big Tent       |        |        |
| (Ke 6/57) 1                 |               | (Ke 5/59)                | 285.00 | 295.00 |
| 4. Skill Parade (B 1/59) 1  | 50.00 195.00  | 4. Circus (Au 5/56)      | 175.00 | 235.00 |
| 4. Deluxe Skill Parade      |               | 4. County Fair (Au 3/57) | 145.00 | 195.00 |
| (B $4/59$ )                 |               | 4* Double Shot (Ga 4/58) | 260.00 | 295.00 |
|                             |               | 4. Gun Smoke (Ga 5/56).  | 200.00 | 225.00 |
| 4* Super Hunter (Ga 6/57) 2 | 275.00 295.00 | 6. Hunter (Ga 5/55)      | 150.00 | 175.00 |
| 4. Circus Wagon Wheel       |               | 6. Jumbo (B 5/59)        |        |        |
| (Au 5/59) 2                 | 50.00 265.00  |                          |        |        |



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