The Cash Box

VOLUME XVIII – NUMBER 15

(HOLIDAY ISSUE)

DECEMBER 29, 1956



Once again at this Christmas season, Perry Como exemplifies the Holiday spirit for us. Surrounded by a chorus of Christmas shoppers, Perry and the gang sing his great Christmas standard, "Home For The Holidays", which he recorded two years ago for RCA Victor and which has become inextricably associated with him each year at this time.

Studio Orchestra for 1956 (Cash Box Poll)

HUGO WINTERHALTER AND HIS ORCHESTRA

NEW-FANGLED TANGO

BUNDLE OF JOY

(from the RKO movie, "Bundle of Joy") 20/47-6775



Singer of Calypso

HARRY BELAFONTE

BANANA BOAT (DAY-0)

STAR-0



New Record Talent

RIC CARTEY

OOOH-EEE C/W YOUNG LOVE

20/47-6751



America's favorite speed... (6) 45 RPM







FOUNDED BY BILL GERSH

Volume XVIII—Number 15

(Holiday Issue)

December 29, 1956

BILL GERSH JOE ORLECK

The Cash Box Publishing Co., Inc.

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institutions, expressly interested in the financing of coin machines of all kinds.

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Merry Xmas A Most Prosperous And Happy New Year





FRANK PINGATORE

Box 1415, Wilmington, Del.





Season's Greetings

to all juke box operators, retailers, deejays, and manufacturers who helped make 1956 our best year ever—and to all our friends in the trade.

Pop, Joe and Irv Cohen

ESSEX RECORD DISTRIBUTORS

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Newark, N. J.

New Jersey's Leading Independent Distributor

The Cash Returned

Top
Ten

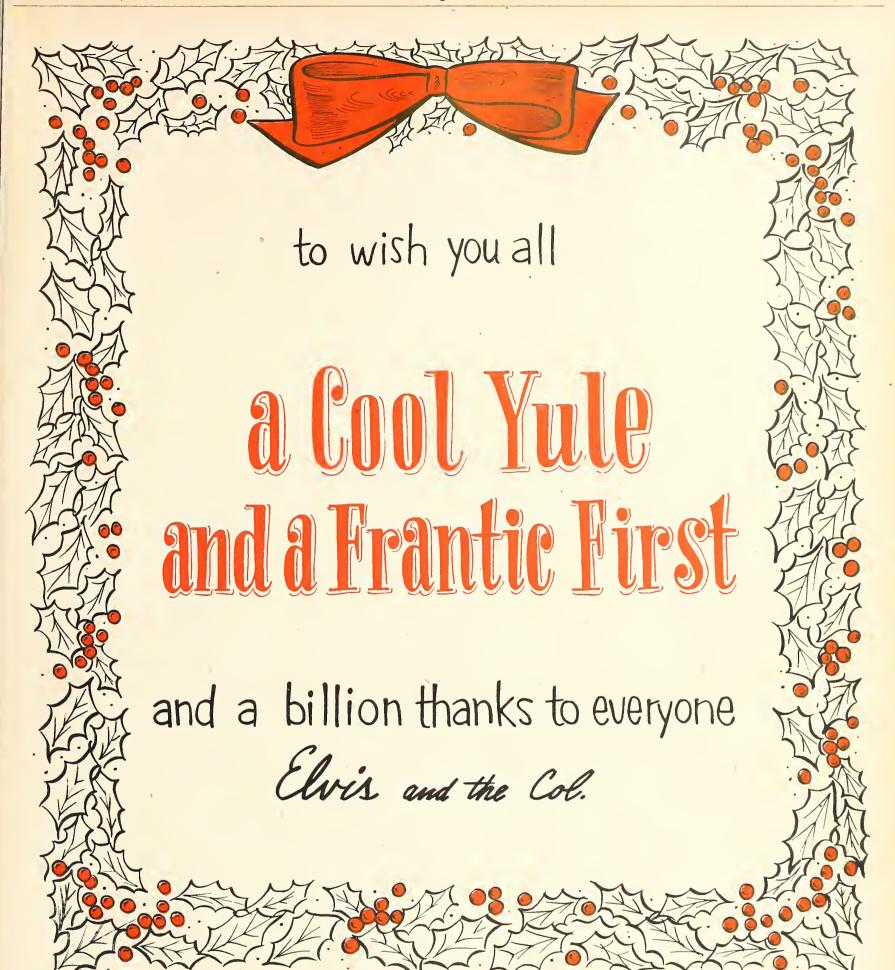
JUKE BOX TUNES

(PLUS THE NEXT 25)

	SINGING THE BLUES	We		
1	GUY MITCHELL	2		
	CO-40769 (4-40769)—Guy Mitchell CO-21545 (4-21545)—Marty Robbins			
	LOVE ME TENDER	1		
2	ELVIS PRESLEY			
	VI-20/47-6643—Elvis Presley VI-20/47-6728—Henri Rene			
	GREEN DOOR	,		
3	JIM LOWE			
	DO-15486 (45-15486)—Jim Lowe			
4	TRUE LOVE			
	BING CROSBY & GRACE KELLY, JANE POWELL			
	CA-3507 (F-3507)—B. Crosby & DE-29959 (9-29959)—Kitty Kallen VE-2018 (2018 x 45)—Jane Powell	- `		
	CA-3473 (F-3473)—Margaret Whiting			
_	BLUEBERRY HILL			
5	FATS DOMINO			
	DE-30091 (9-30091)—Louis Armstrong IM-5407 (45-5407)—Fats Domino & G. Jenkins			
•	HONKY TONK			
6	BILL DOGGETT			
	KI-4950 (45-4950)—Bill Doggett KI-5001 (45-5001) (vocal)—Bill Doggett			
	HEY! JEALOUS LOVER			
	FRANK SINATRA	1		
	CA-3552 (F-3552)—Frank Sinatra			
_	JUST WALKING IN THE RAIN			
8	JOHNNIE RAY			
	AB-3024 (45-3024)—Judy Kileen CO-40729 (4-40729)—Johnnie Ray			
	A ROSE AND A BABY RUTH			
0	GEORGE HAMILTON IV			
J	AP-9765 (45-9765)—George Hamilton IV VI-20/47-6719—Ralph Flanagan DE-30108 (9-30108)—Eddie Fontaine VI-20/47-6673—Country Gentlemen			
	CINDY, OH CINDY			
10	VINCE MARTIN — EDDIE FISHER			
	GL-247 (45-247)—Vince Martin VI-20/47-6677—Eddie Fisher			

11) TWO DIFFERENT WORLDS. 12) DON'T BE CRUEL. 13) FRIENDLY PERSUASION. 14) SLOW WALK. 15) GARDEN OF EDEN. 16) PETTICOATS OF PORTUGAL. 17) MAMA FROM THE TRAIN. 18) SINCE I MET YOU BABY. 19) MUTUAL ADMIRATION SOCIETY. 20) ROCK-A-BYE YOUR BABY WITH A DIXIE MELODY. 21) GONNA GET ALONG WITHOUT YOU NOW. 22) CONFIDENTIAL. 23) LOVE ME. 24) AUCTIONEER. 25) MOONLIGHT GAMBLER. 26) NIGHT LIGHTS. 27) YOU'LL NEVER, NEVER KNOW I CARE. 28) PRISCILLA. 29) CITY OF ANGELS. 30) DON'T FORBID ME. 31) I DREAMED. 32) GOODNIGHT MY LOVE. 33) JAMAICA FAREWELL. 34) THE BANANA BOAT SONG. 35) CANADIAN SUNSET.

CODE								
AA—Double A AB-Abboth AL—Aladdin AO—Apollo AP—ABC- Paramount AR—Arccde AT—Arlantic BT—Bethlehem BY—Bally CA—Capitol CD—Cadence CH—Chess CK—Checker	CL—Cardinal CO—Columbia CR—Coral CT—Cat CW—Crown CY—Crystalette DA—Dana DE—Decca DL—DeLuxe DO—Dot DT—Dootone DU—Duke EP—Epic ER—Era	E5—Essex EX—Excello FB—Fabor FE—Fabor FI—Fiesta FR—Froternity 4 Star—Four Star GE—Gee GL—Glory GN—Golden GR—Groove GTJ—Good Time Jazz HE—Herald	IM—Imperial JD—Jay Dee JU—Jubilee JZ—Josie KA—Kapp KI—King LI—Liberty LO—London MD—Media ME—Mercury MG—MGM MO—Modern NG—Norgren OK—Okeh	OL—Olympic PA—Parrot PE—Peacock PM—Prom PP—Peter Pan PR—Prestige RA—Rainbow RE—Regent RL—Real RM—Rama RP—RPM SA—Savey SE—Seece	SL—Spotlight SO—Sound SP—Specialty ST—Starlite SU—SUN TA—Tampa TI—Tico UN—United UQ—Unique VE—Verve VI—RCA Vic,ter VJ—Vee-Jay VK—Vik WI—Wing			



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The Cash Box

OP

Best Selling Tunes on Records

COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

Pos. Pos. 12/22 12/15 1—Singing The Blues

★CO-40769 (4-40769)— GUY MITCHELL Crozy With Love CO-21545 (4-21545)— MARTY ROBBINS I Con't Quit

2-Love Me Tender

★VI-20-6643 (47-6643)— ELVIS PRESLEY Anyway You Wont Me VI-2C/47-6728—HENRI RENE O. The Little White Horse

3—Green Door

★DO-15486 (45-15486)— JIM LOWE The Little Man In Chinatown

4—Blueberry Hill

DE-30091 (9-30091)— LOUIS ARMSTRONG & G. JENKINS That Lucky Old Sun ★IM-5407 (45-5407)— FATS DOMINO Honey Chile

5—True Love

*CA-3507 (F-3507)—BING
CROSBY & GRACE KELLY
Well Did You Evah!

CA-3473 (F-3473)—
MARGARET WHITING
Hounting Love

DE-29959 (9-29959)—

KITTY KALLEN

Will I Always Be Yours VE-2018 (2018x45)—

JANE POWELL

Mind If I Moke Love

To You

6-Just Walking In The Rain

AB-3024 (45-3024)—

JUDY KILEEN

★CO-40729 (4-40729)—

JOHNNIE RAY

In The Candlelight

7—A Rose And A Baby Ruth

★AP-9765 (45-9765)— GEORGE HAMILTON IV If You Don't Know DE-30108 (9-30108)—

EDDIE FONTAINE

The Years Before

VI-20/47-6719— RALPH FLANAGAN Baby Doll

VI-20/47-6673--COUNTRY GENTLEMEN
How Much

8-Hey! Jealous Lover

★CA-3552 (F-3552)— FRANK SINATRA You Forgot All The Words

Pos. Pos. 12/22 12/15 -Rock-A-Bye Your Baby With A Dixie Melody

★DE-30124 (9-30124)

JERRY LEWIS

Come Rain Or Come

Shine

10—Love Me*

★VI-EPA-992

*Position on best seller list is bosed on sales reports of Extended Play recording. Songis not avoilable on a single releose. Three other songs in EP are: Rip It Up; When My Blue Moon Turns To Gold; Paralyzed.

11-Cindy, Oh Cindy

★GL-247 (45-247)—
VINCE MARTIN
Only If You Proise
The Lord
★VI-20-6677 (47-6677)—
EDDIE FISHER
Around The World

12-Don't Forbid Me

★DO-15521 (45-15521)

PAT BOONE

Anastasia

13-Gonna Get Along Without You Now

CR-65520 (9-65520)—

TERESA BREWER

Music, Music, Music

★LI-55040 (45-55040)—

PATIENCE & PRUDENCE

The Money Tree

14—Since I Met You Baby

17 12 ↑ 17 12

★AT-1111 (45-1111)—

IVORY JOE HUNTER
You Can't 5top This
Rocking And Rolling
CO-40789 (4-40789)—

MINDY CARSON
Goodnight My Love
DO-15517 (45-15517)—

MOLLY BEE
I'll Be Waiting For
You

15—The Banana Boat Song

48 30 48
★CR-61761 (9-61761)—

STEVE LAWRENCE
Long Before I Knew
You

★DO-15527 (45-15527)—
FONTANE SISTERS

FONTANE SISTERS
Honolulu Moon

GL-249 (45-249)—Tarriers
No Hidin' Place

ME-71020 (71020x45)—
SARAH VAUGHAN
I've Got A New Heartache
VI-20/47-6771—
HARRY BELAFONTE
Stor-O

Stor-O VI-20/47-6777—

JOHNNIE & JACK Mr. Clock

Pos. Pos. 12/22 12/15 16—Slow Walk

D-1304 (45-1304)—

CD-1304 (45-1304)—

OCIE SMITH
Forbidden Fruit

★KI-5000 (45-5000)—

BILL DOGGETT
Hand In Hand

★ME-70963 (70963×45)—

SIL AUSTIN

Wildwood

17-Don't Be Cruel 21

#VI-20-6604 (47-6604)— ELVIS PRESLEY Hound Dog

18—Friendly Persuasion

CA-3520 (F-3520)—LOU BUSCH
Portofino
CO-40751 (4-40751)—
MICHEL LEGRAND
Lovers And Lollipops
CR-61702 (9-61702)—
GEORGE CATES
There's Never Been
Anyone Else
DE-30041 (9-30041)—
FOUR ACES
Yau Con't Run Away
From It

Yau Con't Run Away
From It

DO-15490 (45-15490)—
PAT BOONE
Chains Of Love

EP-9181 (5-9181)—
ANTHONY PERKINS
If You Were The Only
Girl

MG-12336 (K12336)—
DAVID ROSE
There's Never Been
Anyone Else But You

UQ-355 (45-355)—BOB GRAYBO
There's Never Been
Anyone Else But You

19—Jamaica

27 29 ★VI-20/47-6663— HARRY BELAFONTE Once Was

Farewell

20-Honky Tonk

*KI-4950 (45-4950)—

BILL DOGGETT

Honky Tonk

KI-5001 (45-5001)—vocal—
BILL DOGGETT

Peacock Alley

21—Moonlight Gambler 19 23

★CO-40780 (4-40780)— FRANKIE LAINE Lotus Land

22-Two Different Worlds

16 13

CA-3565 (F-3565)—

DICK HAYMES

Never Leave Me

CR-61710 (9-61710)—

STEVE CLAYTON

It Happened Agoin

DE-30036 (9-30036)—

DICK KALLMAN

Love Is A Dongerous

Gome

★JU-5256 (45-5256)—

DON RONDO

He Mode You Mine

KA-161 (45-161)—ROGER

WILLIAMS & JANE MORGAN

Nights In Verona 16 13

Pos. Pos. 12/22 12/15 23—Garden Of Eden 18 19

★VK-0226 (4X-0226)— JOE VALINO

24—Confidential 20

AL-3342 (45-3342)— CHARLES BROWN Trouble Blues

21

★DO-15507 (45-15507)— SONNY KNIGHT Jail Bird

KI-4988 (45-4988)— BUBBER JOHNSON Let's Take A Wolk

ME-70989 (70989×45)— RUSTY DRAPER Tiger Lily

25—Anastasia

CA-3601 (F-3601)— GUY LOMBARDO If It Hadn't Been For You

DE-30164 (9-30164)—

ALFRED NEWMAN &

VICTOR YOUNG O.

Written On The Wind

★DO-15521 (45-15521)— PAT BOONE Don't Forbid Me

KA-169 (45-169)—

ROGER WILLIAMS
A Serenade For Joy
LI-55046 (F-55046)—

JONES BOYS
All This Is Home

MG-12392 (K12392)— LEROY HOLMES O. August Moon

26-Mutual Admiration Society

★CR-61737 (9-61737)

TERESA BREWER

Crazy With Love

MG-12365 (K12365)—

CHARLIE APPLEWHITE

Don't Take My Heart VI-20/47-6708—EDDY ARNOLD & JAYE P. MORGAN

27-Mama From

The Train

★ME-70971 (70971x45)—
PATTI PAGE
Every Time (I Feel
His Spirlt)

VI-20/47-6765— HOMER & JETHRO I'm My Own Grand Paw

28—Auctioneer

★DO-15503 (45-15503)— LEROY VAN DYKE I Fell In Love With A Pony-Toil

ME-71001 (71001x45)— CHUCK MILLER Baby Doll

29-Mary's Boy Child

CO-40788 (4-40788)— FOUR LADS 5tingiest Man In Town CO-40777 (4-40777)— MAHALIA JACKSON Silent Night

Pos. Pos. 12/22 12/15

★VI-20/47-6735 HARRY BELAFONTE Venezuela

30—I Dreamed 33 33

BY-1020 (45-1020)—

BETTY JOHNSON

If It's Wrong To Love

You

31—Goodnight My Love

32 31

★CR-61748 (9-61748)—
McGUIRE SISTERS
Mommy

DE-30150 (9-30150)—
EARL GRANT
My Consolation

★MO-1005 (45-1005)—
JESSE BELVIN
I Want You With Me
Xmas

32—City Of Angels

★BY-1016 (45-1016)— HIGHLIGHTS Listen, My Love

33—Greensleeves

★LO-1703 (45-1703)— BEVERLEY SISTERS I'll 5ee You In My Dreams

34-On My Word Of Honor

★ME-71011 (71011×45)—
PLATTERS
One In A Million
RP-479 (45-479)—B. B. KING
Bam Bam Boom

35—Baby Doll

★CD-1303 (45-1303)— ANDY WILLIAMS Since I've Found My Baby

46

Baby
CO-40764 (4-40764)—
PERCY FAITH O.
Vagabond King Waltz
EP-9194 (5-9194)—
RALPH YOUNG
Stormy Weather
ME-71001 (71001x45)—
CHUCK MILLER
The Auctioneer
MG-12352 (K12352)—

MG-12352 (K12352)— LEROY HOLMES O. Maid Of Novgorod

VI-20/47-6719— RALPH FLANAGAN O. A Rose And A Baby Ruth

36-Night Lights

★CA-3551 (F-3551)—

NAT "KING" COLE

To The Ends Of The

Forth

37—Wisdom Of A Fool

★CA-3597 (F-3597)—FIVE KEYS Now Don't That Prove I Love You

38—Blue Monday

★IM-5417 (45-5417)— FATS DOMINO What's The Reason I'm Not Pleasing You

39—Armen's Theme

CR-61754 (9-61754)—
LEW QUADLING O.
Wind River Valley

★LI-55041 (F-55041)—
DAVID SEVILLE O.
Carousel In Rome

ME-71000 (71000x45)—
DAVID CARROLL O.
Yearning

MG-12397 (K12397)—
FOUR SPICES
Fire Engine Boogie

VI-20/47-6740—
JOE REISMAN O.

JOE REISMAN O.
I'll Toke You Dancing

40-Young Love

★CA-3602 (F-3602)

SONNY JAMES

You're The Reason

DO-15533 (45-15533)—

TAB HUNTER

Red 5ails In The

Suncet

ME-71022 (71022x45)—

CREWCUTS

Little By Little
VI-20/47-6751—RIC CARTEY &
JIVA-TONES

Ooh-Fee

41—Priscilla

42-A Thousand Miles Away

43—Cinco Robles

44—Tra La La

45—There You Go

46-Ain't Got No Home

47-On London Bridge

48—One In A Million

49—Petticoats Of Portugal

50-I Miss You So

50-Just In Time

CODE:

AA—Double A
AB—Abbott
AL—Aloddin
AQ—Apollo
AP—ABC-Paramount

BA—Baton
BN—Benida
BT—Bethlehem
BY—Baliy
CA—Capitol
CD—Cadence
CH—Chess
CK—Checker
CL—Cardlaal
CC—Columbia
CR—Coral

CW—Crown
CY—Crystalette
DA—Dana
DE—Decca
DI—Diamond
DL—DeLuxe
DO—Dot
DT—Dootene
DU—Duke
EM—Ember
EP—Enic

ES—Essex
EX—Excello
FB—Fabor
FE—Federal
FI—Fiesta
FL—Flash
FP—Flip
FR—Fraternity
GE—Gee
GL—Glory
GN—Golden
GR—Groove

GTJ—Good Time Jazz
HE—Herald
IM—Imperial
JD—Jay Dee
JU—Jubilee
JZ—Josie JU—Jubilee
JZ—Josie
KA—Kapp
KI—King
LI—Liberty
LO—London
LU—Luniver
MB—Melba

MD—Media
ME—Mercury
MG—MGM
MO—Modern
NG—Norgran
OK—Okeh
OL—Olympic
PA—Parrot
PE—Peacock
PI—Pilgrim
PM—Prom
PP—Peter Pan

PR—Prestige RA—Rainbow RE—Regent RL—Real RM—Rama RO—Roost RP—RPM RP—RPM SA—Savoy 5E—Seeco SL—Spotlight SO—Sound SP—Specialty SU—Sun
ST—Starlite
TA—Tampa
TI—Tico
TR—Trend
UN—United
UQ—Unique
VE—Verve
VI—RCA Victor
VJ—Vee Jay
VK—Vik
WI—Wing

* INDICATES BEST SELLING RECORD OR RECORDS.

Times are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song, record number, artists and tune on the reverse side. The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively. • All labels listed in alphabetical order.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



HISPERI HEART

b/w

HOW CAN I KEEP MY MIND ON MY FEET

JUBILEE 5265

sherry
parsons

jubilee

1650 BROADWAY, N.Y.C.



Record Reviews

A DISK & SLEEPER

B+ EXCELLENT

B VERY GOOD

C+ GOOD

FAIR

MEDIOCRE

BUDDY MORROW (Mercury 71024; 71024x45)

B "RIB JOINT" [Crossroads BMI—] Buddy Morrow, the man with the torrid trombone, leads his crew thru an exciting arrangement of a powerhouse instrumental that's making noise in the rock and roll field. Driving dance deck for the kids.

"ROSIE'S ROOM" [Stow BMI—]
A solid swing side with that delightful big band sound reminiscent of the late 30's and early 40's.

BILLY WARD & THE DOMINOES (Decca 30149; 9-30149)

"EVERMORE" (2:22) [Ward noes, who recently rode the charts with "St. Therese of the Roses," have a wonderful new song with the same convincing, sincere sound. Touching ballad of love and devotion. A sleeper that could blossom into a hit.

"HALF A LOVE" (2:32) [Ward BMI—Ward] A pretty romancer with a catchy rhythm and melody is invitingly performed here by the boys.

CHUCK REED (Decca 30170; 9-30170)

"ANOTHER LOVE HAS ENDED" (2:09) [Ridgeway & Lu-Tal BMI—Clifford] Country songster Chuck Reed aims at the pop market with this striking rock and roll beat ballad. Strong piece of material potently fashioned by the gifted performer and a chorus. A sleeper to watch.

"WHISPERING HEART" (2:11)
[E. H. Morris ASCAP—Lewis,
Stock] Another pretty pop ballad
chanted with tenderness and warmth
by the star. Touching tune with a
lovely lyric. Two-sided threat.

LONNIE DONEGAN (Mercury 71026; 71026x45)

"DON'T YOU ROCK ME

+ "DADDY-O" [Ludlow BMI—Varley, Whyton] British song star Lonnie
Donegan who broke into the big time
with his "Rock Island Line" smash,
high-tails it thru a torrid new triggerfast novelty that should be his biggest
hit since the initial smash. Wild
jumper. jumper.

"HOW LONG, HOW LONG BLUES" [Leeds ASCAP—Carr] The songster swings thru an exciting blues item with a distinct folk flavoring. Lonnie's drawl gives a great quality of blues authenticity to this inviting item.

MICKEY KATZ (Capitol 3607; F-3607)

"YOU'RE A DOITY DOG (HOUND DOG)" [Elvis Presley & Lion BMI—Lieber, Stoller] Comic Mickey Katz, who's made a very successful career for himself in the wax field, with his humorous adaptations of pop hits, takes hold of Presley's recent smash "Hound Dog." He belts out a wild side chock-full-of laughs. Deck should be a sellout in many areas.

"LITVAK SQUARE DANCE" [Haimish BMI—M. Katz] The humorist does a Yiddish take off on a square dance here. Lively side.

The Cash Box

"WHO NEEDS YOU" (2:54) [Korwin ASCAP—Stillman, Allen]

"IT'S SO EASY TO FORGET" (2:45) [Dominion BMI—David, Charles]

> THE FOUR LADS (Columbia 40811; 4-40811)



FOUR LADS

• The Four Lads, voted the #1 vocal group of 1956 in The Cash Box Operator Poll, waste no time in gunning for same award for '57 as they introduce a beautiful new ballad tagged "Who Needs You."

The song is a top grade romancer penned by the two gifted writers who gave the Four Lads "No, Not Much" and "Moments To Remember"-Robert Allen and Al Stillman. It's a simple, extremely beautiful number with touching lyrics tiful number with touching lyrics perfectly wed to a glowing, easy-to-remember melody. The Lads execute the number in outstanding fashion and we can expect to see it on the charts for a long, long time. The companion deck is another warm and charming song titled "It's So Easy To Forget." This half again displays the quartet's wonderful harmony and the arranging talents of Ray Ellis. Looks like next year will be another big one for the Columbia group.

"BANANA BOAT (DAY-O)"

[Shari ASCAP—Belafonte, Burgess, Attaway]

"STAR-O"

[Shari ASCAP—Belafonte, Burgess, Attaway]

HARRY BELLAFONTE (RCA Victor 20/47-6771)



HARRY BELAFONTE

The past twelve months have been great to Harry Belafonte. He has become one of the top nightclub attractions in the country and at the same time has developed into one of the hottest album sellers in

RCA Victor's history. For the past

RCA Victor's history. For the past five months, his sensational "Calypso" LP has been moving at an amazing pace. And just a few weeks ago "Jamaica Farewell," a single taken out of the LP, broke onto the best seller list and is climbing steadily.

During the past three weeks, a number of artists have released recordings of a tune called "The Banana Boat Song," a number very similar in melody and lyrics to "Day-O." "Day-O" has been one of the most played bands from the album and in view of the popularity of "Banana Boat," Victor is making available in single form, the Belafonte interpretation. The disk will bear the "Banana Boat" title with a "Day-O" sub-title. It should enjoy a tremendous sale. Flip is "Star-O" another tune from the same album.

JUDY VALENTINE (Mercury 71013; 71013x45)

B "I'D GIVE YOU" (2:45) [Peer Inter'l BMI—Reed, Hawn] A thrilling jungle type chant is superbly executed by young Judy Valentine excitingly accompanied by an unusual chorus. Dramatic love song with a terrific beat.

C+"I'LL BE FOLLOWING YOU"
[Metropolitan ASCAP—Pollock,
Miller] The chirp changes the pace
and shuffles thru a pleasant rhythm
ballad. Inviting offering.

THE RAVENS (Argo 5261; 45-5261)

B "A SIMPLE PRAYER" [Sunflower ASCAP—Kohen] A touching extremely moving prayer is chanted with great emotion by the Ravens. The tenor voice sings with much feeling giving sincere meaning to the lyrics. R & R beat backdrop is effective. effective.

"WATER BOY" [Arc BMI—] The bass voice takes the spotlight on this half as he and the crew rock thru a smooth version of a wonderful folk song. Easy going change of pace.

THE FOUR VANNS (Vik X/4X-0246)

"SO YOUNG AND SO PRETTY"
(2:05) [Kahl BMI—Vann] The Four Vanns bow on Vik with a tender rock and roll romaneer that could catch on in one area and spread quickly. Boys have a pretty blend and the lead vocalist sings with a refreshing sound and style.

C+"SHA-BEE-DAH-AH-DING-DONG" (2:16) [Kahl BMI—Vann] The boys work on another smooth sailing rhythm ballad with a strange title which, incidentally, means "I Love You." The kids'll go for this one too.

FOUR LOVERS (RCA Victor 20/47-6768)

B+"HAPPY AM I" (2:11) [George Pincus ASCAP—Elliot, Wyche] The Four Lovers follow up their regional click "You're The Apple Of My Eye" with a great new spiritually flavored jumper that could make the grade on a national scale. Swinging affair that the kids'll love. Keep an eye on this one.

C+"NEVER, NEVER" (2:27) [Regent BMI—Raleigh, Edwards]
The boys' commercial blend is effective on this pleasant shuffle rhythm

LEW DOUGLAS ORCH. (Bally 1025; 7-1025)

"THE HOUR OF LOVE" (2:32)

+ [E. H. Morris ASCAP—Franklin]
One of the prettiest instrumental pieces to come along in a number of weeks is this tender, velvety, slow waltz by Lew Douglas' ork. A softvoiced chorus joins in at mid-point with a dreamy vocal. Lovely side that could break big.

"LEVI LULLABY" (2:03) [Meridian BMI—Dusham] A contagious instrumental novelty is delightfully fashioned on this deck. Earpleasing ditty with a cute lilt.

The Cash Box

- "HAPPY AM I"
 "DON'T YOU KNOCK ME
 DADDY-O"
 "THE HOUR OF LOVE"
 "HEAVEN KNOWS"
 "BONJOUR TRISTESSE"
 "PENNSYLVANIA WALTZ"/
 "SUGAR BLUES"
 "SOME CLOUD ABOVE"
- Four Lovers RCA Victor 20/47-6768
- Lonnie Donegan Mercury 71026; 71026x45 Lew Douglas Bally 1025; 45-1025 Kay Cee Jones Decca 30116; 9-30116 Rosalie Michaels Jubilee 5264; 45-5264
 - Dot 15530; 45-15530 RCA Victor 20/47-6769 ...Decca 30170; 9-30170
- "SOME CLOUD ABOVE"
 "ANOTHER LOVE HAS ENDED"
- Billy Vaughn Lou Monte Chuck Reed....



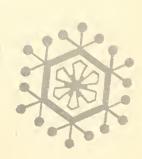




Wishing you a Merry Christmas and the best of everything for the New Year-

Perry Como

DIRECTION - GENERAL ARTISTS & COLORATION





Record Reviews

A DISK & SLEEPER

B+ EXCELLENT

B VERY GOOD

C+ GOOD

FAIR

MEDIOCRE

DIAHANN CARROLL

(RCA Victor 20/47-6767)

"THIS IS WHAT I CALL LOVE" (2:47) [Chappell ASCAP—Dubey, Karr] Diahann Carroll, a pertlark with great talent, lends her dynamic voice to an exciting latin beat ballad from the Ethel Merman hit B'way musical "Happy Hunting". Well-written romancer with a latin flair that drifts into an easy jump beat.

"DON'T CRY BABY" (2:23) [Ad-tvanced ASCAP—Johnson, Unger, Bernie] A blues ballad with a beat is presented convincingly on this half. Interesting Joe Reisman arrangement showcase the lark perfectly.

ROSALIE MICHAELS

(Jubilee 5264; 45-5264)

B+"BONJOUR TRISTESSE" (2:38)
[Peer Inter'l BMI—Thorn, Ruccione] A charming new love song inspired by the best selling novel "Bonjour Tristesse" is dramatically executed by the powerful voice of newcomer Rosalie Michaels. Potent latin tempo number delivered conlatin tempo number delivered convincingly by the youngster. Keep an eye on this one.

"THE STORY OF LOVE" (2:12)
[Peer Inter'l BMI—Thorn, Almaran] The thrush stays with the latin beat and projects on another powerful, emotional love song. Lovely melody.

ORLANDO MARIN ORCH.

(Fiesta 072; 45-072)

"OYE ME SON CHA CHA CHA"
(2:36) [Morro BMI—Ramos]
Fiesta Records, one of the hottest
labels in the latin rhythm field, offers
another strong cha cha release that
should enjoy a big sale in certain
cities. This one features Orlando
Marin. Group has a commercial sound
wresenting an easy-to-dance-to-deek presenting an easy-to-dance-to deck.

"EL GUAYABERO" (2:30) [Mor-ro BMI—Castro] The group changes the pace here and cuts thru a good mambo offering for the hoofers. Swinging side with an authentic

THE GALANLADS

(Piv 1005; 45-1005)

"THE MISTLETOE POLKA [VIP Music BMI—Moody, Seeley, Moody] A lively Yuletide polka ditty is sprightly danced thru by the Galandas. Light and infectious novelty replete with the happy Xmas atmosphere. MISTLETOE POLKA" "THE

"SEEIN'S BELIEVIN'" [VIP Music BMI—Moody] The group waltzes thru a pleasant folk flavored ballad with an inspirational theme.

PEREZ PRADO ORCH.

(RGA Victor 20/47-6752)

"BONGO BASH" (2:45) [Peer Intl. B511—Gemaya] Prado's bonges have a hey day on this torrid mambo deal: Wild side with plenty to brass, grunts and beat. Swinging

Bill Frado] The contrast of bezing trumpets and then a soft piano sole with rhythm accompaniant, makes this side different from the run of the mill mambo. Exciting roupling for latin dance fans.

The Cash Box

"CINCO ROBLES" (2:59) [Warman BMI—Wright, Sullivan]

"RO-RO-ROBINSON" (2:00) [Iris-Trojan BMI—Jary, Balz]

> LES PAUL & MARY FORD (Capitol 3612)



LES PAUL & MARY FORD

With Russell Arms' Era recording of "Cinco Robles" developing into a national hit, two leading disk names have rushed to cover and both interpretations should bite off a healthy share of the sales melon. Les Paul and Mary Ford are featured on the Capitol version and Lawrence Welk's Orchestra stars on the Coral pressing. Les and Mary blend softly on this touching song of love and come up with a delightful side. Warm multiple-track waxing that immediately reminds the listener of the

"CINCO ROBLES" (2:28) [Warman BMI—Wright, Sullivan]

"WHISPERING HEART" (2:05) [E. H. Morris ASCAP—Stock, Lewis]

LAWRENCE WELK & HIS ORCH. (Coral 61765)



LAWRENCE WELK

team's million-plus seller "Vaya Con Dios".

Sparkling Welk's Lawrence Strings supply an enchanting showcase for Champagne music makers Alice Lon and Dick Dale who hand

Alice Lon and Dick Dale who hand in an intimate vocal duet. Welk fans will love this waxing.

Welk's coupling is another pretty romancer dubbed "Whispering Heart" on which Alice Lon handles the vocal duties alone. The Pauls back their disk with a lively guitar instrumental titled "Ro-Ro-Robinson"

TED NORMAN

(MGM 12389; K12389)

B "EXCITING" (2:26) [Robert Mellin BMI—Fisher] Ted Norman gets a strong assist from the chorus on a commercial love ballad which he dishes up in winning form. Solid side.

C+"LOVE YA SO" (2:17) [Robert Mellin BMI—Fisher] Another smooth presentation of a swinging romancer. Catchy ditty.

THE TIMBERLANES

(Dragon 104; 45-104)

HEART IS WHERE THE HEART IS" (2:45) [Sunset ASCAP—Schuster, Val, Tucker] The Timberlanes blend beautifully as they hand in a warm, pretty interpretation of an easy-going, shuffle-beat romancer. Top drawer arrangement of a strong tune that could break onto the charts

B "NO MORE LOVE" (2:22) [Dragon ASCAP—Blagman, Pelaez] An imaginative arrangement is the highlight of this unusual and pretty up tempo love song. Interesting side for dee jay programming.

GENE SHELDON

(MGM 12401; K12401)

C+"FIVE FOOT TWO, EYES OF BLUE" (2:14) [Leo Feist ASCAP—Henderson, Lewis, Young] Banjo ace Gene Sheldon bounces thru a de-lightful version of one of the all time great oldies. Agile banjo work set againt a pleasant Dick Stabile orchestration orchestration.

C+"POOR BUTTERFLY" (2:17)
[Harms ASCAP — Hubbell,
Golden] The tempo is changed but
the same wonderful reminiscing material is heard as Sheldon plunks thru
a soothing version of another top
standard. standard.

APRIL AMES

(Sonic 601; 45-601)

B "YOU ARE MINE" (2:47) [Mills ASCAP—Allen, Hoffman] April Ames, an extremely polished song bird with a glowing voice and a veteran's ability, bows on the Sonic label with a beautiful ballad that could step out. Top grade love song that could start the lark on the right track to the top.

B "LOVE NOT SUBJECT TO CHANGE" (2:13) [Mills ASCAP—Allen, Bishop] The vocalist's definite jazz sense can be felt on this smooth up beat love story. Excellent two-sider to display the lark's versatility

PAT THE CAT & HIS KITTENS featuring VIC FONTAINE

(Bullseye 106; 45-106)

C+"JESSE JAMES" (2:34) [Bow & Arrow BMI—Cullings, Monforte] Vic Fontaine takes the spotlight on this tom tom rocker about one of America's most famous outlesses. Swinging most famous outlesses. laws. Swinging rock and roll dance deck.

C "THE BAREBACK RIDER" (2:29) [Top-All BMI—Monforte, Gammans] A circus barker's cry serves as the introduction for this rock and roll jumper.

"YOUNG LOVE" (2:24) [Lowery BMI—Jayner, Cartey]

"RED SAILS IN THE SUNSET" (2:22) [Shapiro, Bernstein ASCAP—Williams, Kennedy]

> TAB HUNTER (Dot 15533; 45-15533)

● Film star Tab Hunter, one of the most admired of the young Hollywood idols and a tremendous box office attraction, makes his disk debut on the Dot label with a tremendous initial record that should add further laurels to his already fabulous career. The handsome lad has an excellent baritone voice and he displays it on a top drawer rhythm ballad "Young Love". The

tune is already on the charts and this lovely version should make an impressive dent in the sales department. Teenagers will flip when they hear Tab is on records. The lower lid has Hunter gliding thru a strong new rock and roll rendition of the wonderful oldie "Red Sails In The Sunset". The star comes across with great force and feeling. Watch "Young Love" climb.

THE TWILIGHTERS

(Dot 15526; 45-15526)

"ETERNALLY" (2:55) [Andrews BMI—Williams, Nyla] The Twilighters sing with great emotion on a commercial fish beat ballad tailor made for the teenage rock and roll buyer. Side should do well in areas where jockeys will be laying on this side

"I BELIEVE" (3:20) [Gallatin BMI—Williams, Nyla] More of the same type of material. Above comments apply here too.

THE LAURIE SISTERS (Vik X/4X-0247)

"SHAME ON YOU GEORGIE" (2:35) [Shalimar-Romance BMI—Merrill] An infectious lament with a smooth fish-beat dance tempo is delightfully styled by the warm harmony of the Laurie Sisters. Pretty song about a guy who broke his girl's heart. "SHAME ON YOU GEORGIE"

C+ "GIVE ME ONE KISS" (1:53)
[Douglas BMI—Brown] The gals
team their talents on a swinging rock
and roll novelty with a flirtatious lyric. Cute side with a beat.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



Columbia-4-40811

COLUMBIA RECORDS





"IF A DREAM CAN MAKE YOU MINE"

"YOU CAN RUN, BUT YOU CAN'T HIDE"

(Decca 30187; 9-30187)



RICHARD HAYES

A new artist on the Decca label with an auspicious double-sided debut disc, "If A Dream" is a powerful contender and the coupling is equally strong. This one could make Hayes!

"TILL WE MEET AGAIN" "ALL THIS IS HOME" (Decca 30156; 9-30156)



The Dream Weavers LEE RAYMOND

The Dream Weavers are a hot group to begin with; now they have brought the big voice of Lee Raymond into the picture. Raymond's first date has produced two exciting sides that will certainly create a lot of action. Watch this one!

"POOR MAN'S RICHES" "DOWN ON THE CORNER OF LOVE"

(Decca 30162; 9-30162)



RED SOVINE

Rea's stature in the C & W field is growing with each release. This new one will cause him to take several giant steps upward. Two great sides that give every indication of being destined for the top of C & W charts everywhere.





London

Lowdown

Louis "Satchmo" Armstrong arrived last week for a guest appearance with the Royal Philharmonic Orchestra at the Festival Hall. Concert is a benefit for Hungarian relief. . . . Nice to see Bing back in the top ten with his waxing of "True Love". . . . Noel Rogers of Eddie Kassner's London office planes to New York for a three weeks stay. . . . Mitchell Torok, whose record "When Mexico Gave Up The Rumba" has been a best seller, will pear in Val Parnell's "Sunday Night at the Palladium" show when he comes to Britain early in February. Vera Lynn returns to the BBC air-

Vera Lynn returns to the BBC airwaves as D.J. on January 3rd. Her TV show is still one of the top shows for BBC.

A group recording for RCA in Mexico is called El Gran Fellove y el Conjunto Batamba. The title they recorded recently is "Mangue". With the ever growing interest in new Latin Rhythms, may I suggest that D.J.'s get a hold of a copy on RCA Victor 51-7108. This could catch on like wild five.

Winifred Atwell had the honor of playing before the Queen at a private party last week. . . "Love Me Tender", the new pic featuring Elvis Presley, started in London this week. Elvis surprised most of the critics with his acting abilities.

Closing this week's news with all good wishes for the festive season and hoping that 1957 brings joyful tidings

This week's best selling pop singles.
(Courtesy "New Musical Express")

Just Walking In The Rain—
Johnnie Ray (Philips)

St. Therese Of The Roses —
Malcolm Vaughan (HMV)

Green Door—
Frankie Vaughan (Philips)

Singing The Blues
Guy Mitchell (Philips)

Rip It Up—
Bill Haley Comets (Brunswick)

Cindy, Oh, Cindy—
Eddie Fisher (HMV)

True Love—

True Love—
Bing Crosby & Grace Kelly (Capitol)
Make It A Party—
Winifred Atwell (Decca)

Winifred Atwell (Decca)
My Prayer—
Platters (Mercury)
Hound Dog—
Elvis Presley (HMV)
Woman In Love—
Frankie Laine (Philips)
When Mexico Gave Up The

Rumba— Mitchell Torok (Brunswick)

Mitchell Torok (Brunswick Blue Moon—
Elvis Presley (HMV)
Christmas Island—
Dickie Valentine (Decca)
Two Different Worlds—
Ronnie Hilton (HMV)
Singing The Blues—
Tommy Steele (Decca)
Love Me Tender—
Elvis Presley (HMV)
More—

18)

Elvis Presley (HMV)

More—
Jimmy Young (Decca)
I Don't Care If The Sun Don't
Shine—Elvis Presley (HMV)
Friendly Persuasion—
Pat Boone (London)
Cindy, Oh, Cindy—
Tony Brent (Columbia)
House With Love In It—
Vera Lynn (Decca)
Lonnie Donegan Show Case (LP)
Lonnie Donegan (Pye-Nixa)
Green Door—
Jim Lowe (London)
Rocking Through The Rye—
Bill Haley Comets (Brunswick)
Blueberry Hill—
Fats Domino (London)
Join In And Sing—
Johnston Brothers (Decca)
Green Door—
Clas Mason (Paularhone)

Green Door—
Glen Mason (Parlophone)
Love Me As Though There Were
No Tomorrow—
Nat 'King' Cole (Capitol)
True Love—

True Love— Ruby Murray (Columbia) 30)



Record Reviews

A DISK & SLEEPER B+EXCELLENT

B VERY GOOD C+ 600D

D MEDIOCRE

BILLY VAUGHN ORCH. (Dot 15530; 45-15530)

B+"(2:18) [George Paxton ASCAP—Skylar, Paxton] Billy Vaughn leads his ork and chorus thru a wonderful arrangement of a charming, tender waltz. Smooth, reminiscent number treated in the same homesoun fashion that made "Melody of Love" a hit.

B+"SUGAR BLUES" (1:51) [Pick-wick ASCAP—Williams, Fletcher] The Clyde McCoy standard is revived for the present day market by Billy and the crew. Strong rock and roll backing could make the disk a click all over again.

LOU MONTE (RCA Victor 20/47-6769)

"SOME CLOUD ABOVE" (2:46)
[Laurel ASCAP — Benjamin, Weiss] Lou Monte takes a breather from his novelty waxings and lends his warm sincere voice to a lovely new inspirational ballad that displays the songster's talents to best advantage. Potent material that could develop into a smash if it catches on in one spot.

B "ROMAN GUITAR" (2:32) [Alfred ASCAP—Harper, Bruno, DiLazzaro, DeBadet] A pretty Italian love song set to a romantic latin beat, is warbled with warmth by the songster. Melodic opus with Italian and English lyrics.

MARK MILANO (Flair-X 3004; 45-3004)

"MARIANNA" (2:08) [Roncom ASCAP—Varnik, Aquaviva] A delightful Italian flavored waltzer is handled with warmth and meaning by the rich baritone voice of Mark Milano capably accompanied by a chorus. Inviting deck.

C+"LIGHTS OF PARIS" (2:33)
[Sam Fox ASCAP — Reaves,
Evans] We leave the Italian atmosphere and shift to Paris for Mark's
romantic delivery of another pretty love story.

AL CASEY WITH GUITAR (Dot 15524; 45-15524)

B "JUICE" (2:55) [Debra-Desert Palms BMI — Casey, Wilcox, Hazlewood] Al Casey's guitar takes the spotlight on this smooth, steadybeat blues instrumental with a "Honky Tonk" flavoring.

B "A FOOL'S BLUES" (2:15) [Debra-Desert Palms BMI—Casey, Wilcox, Hazlewood] Casey picks up the beat and swings thru a solid jump item with a great beat. Side brings to mind the exciting instrumental backdrop heard on Sanford Clark's recording "The Fool".

KAY CEE JONES (Decca 30116; 9-30116)

HEAVEN KNOWS" (2:10)

A spirited novelty romancer is wonderfully styled by the potent voice of pert Kay Cee Jones. Wonderful combination of a light, spright lyric and a cute melody excellently brought together by Kay Cee. A novelty that could make it in a big way.

B "SAY AGHAPO" (2:59) [Mills ASCAP—Morgan, Brandt] The versatile songstress chants a haunting and moody love song on this end. Dramatic romance item.

JIM BOWEN WITH THE ORCHIDS (Triple D 798; 45-798)

B+"I'M STICKIN' WITH YOU"
(2:06) [Blue Moon BMI—Bowen,
Knox] One of the most powerful rockbilly sides to come from a small label
in quite some time is this one by Jim
Bowen and the Orchids. The session
has a captivating sound and arrangement plus a simple lyric that should
appeal strongly to the teenager. Driving dance deck to watch closely. Could
be a smasheroo.

"PARTY DOLL" (2:12) [Blue Moon BMI—Knox] Another exciting arrangement of a rockin' side. The beat here, as on the top half, is thrilling and ultra commercial.

WAYNE KING ORCH. (Decca 30171; 9-30171)

B+"PENNSYLVANIA WALTZ"
(2:36) [George Paxton ASCAP
Skylar, Paxton] An alto sax takes
the spotlight and softly glides thru
a lovely, romantic waltz melody reminiscent of the smash hit "Tennessee
Waltz". Wayne King's ork sets up
a beautiful string backdrop for the
tender, dreamy multiple vocaling by
Elaine Rogers. Strong mood disk that
could make big noise.

"MA CHERIE" (2:20) [Thunder-bird ASCAP—St. Clair] This half is strictly instrumental. Another velvety sentimental waltz set to a slow relaxing tempo.

JOHNNY BURNETTE TRIO (Coral 61758; 9-61758)

B "LONESOME TRAIN" (2:03) [Snapper BMI—Moore, Subotsky] Rock-billy Johnny Burnette pile-drives thru a torrid rock and roller that'll have coins pouring into the jukes in teenage locations. Wild deck belted in the Presleyan manner.

C+"I JUST FOUND OUT" (2:19)
[Vernon ASCAP—Burnette, Burnette, Burlison, Mortimer] A slower rocker chanted again with a number of Elvis' gimmicks. The country feeling is greater on this side.

STAN CORTEL (Ace 105; 45-105)

"LOST WITHOUT YOU" [Gold-mine ASCAP—Kenny, Gerard, Kenny] Stan Cortel bows on the Ace label with a sincere vocal delivery of a tearful love song.

"WE THANK YOU" [Dauphin BMI—Richards] The songster projects on a dramatic inspirational ballad set against a simple ork accompaniment.

PEARL WOODS (Dot 15508; 45-15508)

"I CAN'T WAIT" (2:30) [Barton ASCAP—Wilshire, Saxe, Bee] Dot introduces another exciting newcomer in Pearl Woods. The lark has a thrilling voice and original technique that sells this interesting piece of rhythm material. Strong arrangement.

"LET THE GOOD THINGS START" (2:30) [Home Town ASCAP—Gordon, Bee, Cardon] Pearl picks up the tempo on this half and cuts thru a swinging toe-tapper. Hard driving rock and roller for the pop and r & b market.







NEW YORK:



NEW YORK:

Eddie Fisher was cited in Philadelphia last week for his "untiring and unselfish devotion to humanitarian causes". The presentation was from Tent 13 of the Variety Club. Eddie is national chairman of Teens Against Polio, a youth group which helps raise funds for the National Foundation for Infantile Paralysis. . . . Gene Krupa and his trio, currently in the Midwest, will vacation for three weeks in January prior to opening in Fort Lauderdale, Florida for a two week engagement starting February 1st. Group is also set for the week of April 8 at Storyville, Boston, Mass. . . . The Mello-Larks into the Black Orchid, Chicago, for 4 weeks beginning January 17. . . . Carol Hughes, 14-year-old Mercury recording artist, has just returned from a tour of the Midwest where she appeared on the Howard Miller TV show in Chicago, completely breaking everyone up with her poise and mature presentation. Messrs. Green, Talmadge and Myers of Mercury are overjoyed with their youngest recording star. . . MGM has signed John Gary, disk jockey on WDSU in New Orleans to a recording contract. His first release, "How Can My Heart Forget You" and "Pray Today", will be issued the last week in December. . . . Pat Boone, who is back on the Godfrey Morning Show this week, leaves for England December 24th for a series of concerts and TV appearances. He will be starred on the BBC-TV show, "Sunday Night At The Palladium" and Val Parnell's "Special Edition of Star Time" Walt Hofer into the hospital for surgery during the Christmas holidays. . . . Norma Douglas, who has hit it big since Winchell started promoting her, flying in from Hollywood this week to look for six new songs to cut for Unique. Syd Foley is the one to contact to submit material. . . . The B. F. Wood Music Co., a subsidiary of Mills Music, has acquired publication rights to one of Germany's top tunes, "Tango In The Rain".

CHICAGO:

It's that time of the year again when people, loaded with gayly wrapped

CHICAGO:

HOLLYWOOD:

KLAC's Big Five Disk Jockeys taped a special 25 minute show to be broadcast over the bedside network at Rancho Los Amigos, Hondo, Calif. where Ronnie Deauville is now hospitalized. . . . Real Records releasing a pop novelty by Jack Dailey and Gloria Sanchez, who recently debuted their night club act locally. . . . Zephyr Records Geordie Hormel is negotiating with Marty Melcher for Zephyr to handle the release and distribution of Melcher's Arwin label. . . . Bill Shockett of Malverne Distributing in New York City, in town visiting with the various Coast manufacturers. . . . Modern Records have two big ones going for them in the pop field with Jimmy Beasley's "My Happiness" and "Goodnight My Love" by Jessie Blevin getting top play from the pop jockeys. . . . Clessa Williams, vocalist at the Palm Springs Ranch Club, has been signed to a Liberty recording deal. . . . Local disk-jockeys getting a big reaction to singer Ann Hathaway's first LP out this week on the Motif label. . . . Pat Boone has been signed for one of the leads in the Twentieth Century-Fox film "Bernadine". . . . Van Alexander has been set to arrange and conduct four sides for Danny Kaye who recently signed an exclusive contract with Capitol Bernadine and International Contract with Capitol arrange and conduct four sides for Danny Kaye who recently signed an exclusive contract with Capitol "Bernadine" arrange and conduct four sides for Danny Kaye who recently signed an exclusive contract with Capitol Bernadine and International Contract with Capitol arrange and conduct four sides for Danny Kaye who recently signed an exclusive contract with Capitol Bernadine and International Contract With Capitol Bernadical Contr



rights to one of Germany's top tunes, "Tango In The Rain".

CHICAGO:

It's that time of the year again when people, loaded with gayly wrapped parcels, trod through the streets of Chicago with the biggest of smiles on their faces. We, too, at The Cash Box are smiling happily and want to take some space to wish all our friends; the disk jockeys, the record companies, the distributors, the promotion men, the radio stations, the artists—and everyone else, the happiest, merriest Christmas they ever had, along with a large helping of special thanks for their cards and help throughout the year... To help celebrate the holiday, you will find: Duke Ellington swinging at the Blue Note... The Vagabonds keeping them laughing at the Chez... Toshiko improvising on the 88's of the London House... Tony Scott and the quartet providing the sounds at the Modern Jazz Room... Jackie Cain and Roy Kral singin' at Mr. Kelly's... and talent and festivities galore at all the other nite spots in town... Visiting United Distribs this week were Bill Nielson, national sales manager of Okeh, and Arnold Maxin, Epic Records' a & r head. ... Singer-One Stop happy to report the opening of its new southside one stop. Brother Joe Sipiora will manage this.... Bill Leonard of RCA Victor's Custom Sales Department, appropriately sending out Christmas greetings on 45 RPM records.... Pretty, slim Betty Johnson is competing with herself nowadays. Betty's got a high riding record, "I Dreamed", on Bally, but also, along with her family, The Johnson Family Singers, can be heard on a new disking for RCA Victor.... Corky Shayne, local thrush whose new Salem album "In The Mood For A Song" reported to be selling fast, skedded for "In Town Tonight" TV-er next week. Corky's just returned from extensive midwest and eastern tour and plans to head L.A.-way in early January. Busy gal.... Prettiest sight around town (and prettiest sound, too) is Joe Leahy's new RKO-Unique LP, "Lovely Lady". At least, Stan Pat thinks so.... Once again, to everyone, MERRY, MERRY CHRISTM

HOLLYWOOD:



Marvin Rainwater

GET OFF THE STOOL

MGM 12401-K12401

I FEEL LIKE LEAVING TOWN MGM 12370-K12370

censational NEW vocalist

DOPDS (G) IN ENTERTAINMENT

PRAY TOOAY MGM 12398-K12398

Milt Herth

ICICLE WING DING

SNOWFLOWER



Greetings and Thanks



RCA Victor's

HUGO WINTERHALTER

Voted

BEST ORCHESTRA OF 1956

in the annual Cash Box Poll of Music Operators



Platter Spinner

ALL ABOUT DISK JOCKEYS

A nine man team of American broadcasters representing the "National Council Of Disc Jockeys For Public Service" flew to Vienna to survey Hun-



DON BELL (KRNT-Des Moines, Joya)

ORIGINAL

The

ORIGINAL

The

garian refugee conditions and CARE relief operations. The trip is preparatory to launching a nationwide radio-TV drive by 1,500 disk jockeys to enlist American teenagers to help refugees in Austria through CARE and to take the lead in their own communities to help integrate Hungarian youth arriving in the U.S. as immigrants. . . . Guy Cherney (KCBS-San Francisco, Calif.) is noted as "A Good Morning Guy" at KCBS. . . . WMGM Program Director Raymond Katz is on the prowl for a new deejay for the New York City station. . . . Ron Turner (WKMI-Kalamazoo, Mich.) writes that he and fellow dj Jack Clifford walked incognito through downtown Kalamazoo, one Saturday morning, each carrying 100 Elvis Presley pictures, that they were willing to part with one at a time if a listener would come up to them and say "WKMI." Ron and Jack were surprised by being mobbed by 400 to 500 kids. . . . Station WWVA-

Wheeling, W. Va. celebrated its 30th Anniversary with special programs in observance of the event. An anniversary cake was presented to the staff members. . . . On Dick Dean's (WTKO-Norway-Paris, Me.) "Reviewing The Records With Richard," the teenagers gave the new Eddie Fisher (RCA Victor) disk, "All About Love," an excellent rating. The waxing garnered 37 out of a possible 40 points. . . . A brochure from WINN-Louisville, Ky. lists, among its other attributes, the station's top deejays: Joe Cox, Bill Gerson, Johnny Martin, and Pat O'Nan. . . . Don Bell (KRNT-Des Moines, Iowa) was sent, as a gift, four 78 RPM Italian records, from a gent in Milano.

Jerry Marshall's (WNEW-New York, N. Y.) "Make Believe Ballroom" will have a Christmas show, on Dec. 24th, built around the theme of music-Christmas past, present and future. Jerry will have as his guests or via long

distance telephone the top stars in the music business. Such stars as Benny

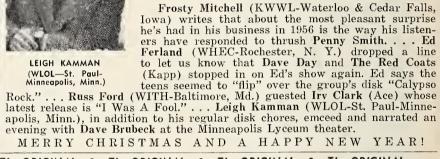


DAVID DREIS (KENT-Shreveport, La.)

Goodman, Dinah Shore, Frank Sinatra and Jerry Lewis will tell about their Xmas past, present and expectations for the future. . . . Over 450 local advertisers, agencies and civic leaders joined WEMP-Milwaukee, Wis. in a house warming of their new offices and recording studios in the new Equitable Life Building. . . . Extensive remodeling has now been completed at station WDGY-Minneapolis-St. Paul, Minn. New studios have been added to Executive Offices in the Builders Exchange Building, Minneapolis, resulting in approximately twice as much working space for the station. . . . An entirely new format from sign-on to sign-off will be introduced on station WTAO-Boston, Mass. on Dec. 29th. Under the banner "The Hit Song Station With The Personality Plus," the 8-year-old station will adopt a programming policy for a "Favorite Fifty" records of the week. This will also include an emphasis of the per-

sonalities of a five-man disk jockey roster. The "Favorite Fifty" will be determined by audience participation with the distribution of free "WTAO Hit Song Survey Sheets" through a theater chain, . . . Jim Roselle (WJTN-Jamestown, N. Y.) recently enjoyed the pleasure of interviewing Louis Armstrong.

town, N. Y.) recently enjoyed the pleasure of interviewing Louis Armstrong. Jim has a Monday thru Friday afternoon show, "Roselle's Record Room," a weekday night affair, "The Jim Roselle Show" and a late Friday night program, "The Late Show." . . . Tom Edwards (WERE-Cleveland, Ohio) dug out the old Columbia wax of "Till We Meet Again" by Jo Stafford and Nelson Eddy to good response. . . David Dreis (KENT-Shreveport, La.) kicked-off KENT's midnight-till-dawn, 24 hours of pop music, and news programming. . . . Don Wallace (KTUL-Tulsa, Okla.) conducted a "Rock 'N Roll Stage Show" in Tulsa a short while ago. The show starred Roy Orbison & His Teen Kings (Sun) and The Dukes (Imperial). There were two shows nightly for three consecutive nights, and, says Don, "there was a packed house at each performance." Frosty Mitchell (KWWL-Waterloo & Cedar Falls,



sell Arms

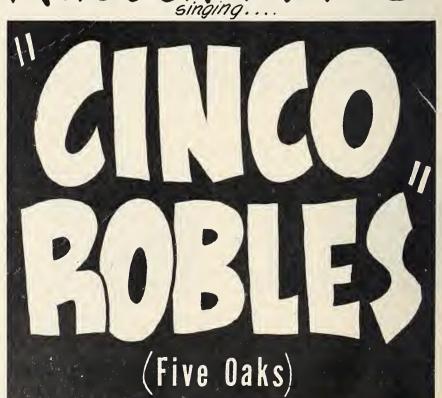
The ORIGINAL . The ORIGINAL

A Big Thanks to The Disk-Jockeys Throughout The Country For Giving us A SMASH HIT!

The Cash Box — { Sure Shot Top 50 Best Selling Records The Billhoard --- Review Spotlight







ERA # 1026

Already A Hit In Nine Major Markets

The ORIGINAL . The ORIGINAL

The ORIGINAL

Wishing you the best of everything for the New Year Tohnne Lay



current release

LOOK HOMEWARD, ANGEL and YOU DON'T OWE ME A THING

Columbia 40803

personol mgt.
BERNIE LANG

Over a Million — and Still Going

Stroug

JUST WALKING IN THE RAIN

Columbia 40729



OT STUFF Capitol

NIGHT LIGHTS
TO THE ENDS OF THE EARTH
MAT "KING" COLE

WISDOM OF A FOOL

THE FIVE KEYS

No. 3551

No. 3597

TRUE LOVE BING CROSBY and

JUST KISS ME

GRACE KELLY

DEAN MARTIN

No. 3507

No. 3604

FIRST BORN

CINCO ROBLES (Five Oaks)

TENNESSEE ERNIE FORD

LES PAUL & MARY FORD

No. 3612

V07/10/10/10/10/10

HEY! JEALOUS LOVER

YOUNG LOVE
SONNY JAMES

FRANK SINATRA

No. 3602

No. 3552

CIU CIU BELLA
LOVE ME DO
DANNY KAYE

THE MONEY TREE

MARGARET WHITING

No. 3586

No. 360

NEW NEW

NEW

NEW NEW

N

NEW NEW

THE JORDANAIRES

the rockin', rollin' voices behind ELVIS!

BABY, WON'T YOU PLEASE COME HOME

SUGAREE

MARTHA LOU HARP

HOLD YOU

WAY HA ART

THE GREATEST
DOL in the WORLD

Recard No. 3609

"SKEETS" McDONALD

YOU BETTER NOT GO

DON'T PUSH ME TOO FAR

Record No. 3600



The Records Disk Jockeys Played Most

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

	A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK	
1	SINGING THE BLUES GUY MITCHELL (Columbia)	Pos. Last Week
2	TRUE LOVE CROSBY & KELLY (Capitol)	3
3	LOVE ME TENDER ELVIS PRESLEY (RCA Victor)	2
4	HEY! JEALOUS LOVER FRANK SINATRA (Capitol)	5
5	GREEN DOOR JIM LOWE (Dot)	4
6	LOVE ME ELVIS PRESLEY (RCA Victor)	9
7	I DREAMED BETTY JOHNSON (Bally)	10
8	THE BANANA BOAT SONG TARRIERS (Glory) STEVE LAWRENCE (Coral) SARAH VAUGHAN (Mercury) FONTANE SISTERS (Dot)	23
9	BLUEBERRY HILL FATS DOMINO (Imperial)	7
10	SINCE I MET YOU BABY IVORY JOE HUNTER (Atlantic)	17
11	A ROSE AND A BABY RUTH GEORGE HAMILTON IV (ABC-Paramount)	6
12	TWO DIFFERENT WORLDS DON RONDO (Jubilee)	11
13	GONNA GET ALONG WITHOUT YOU NOW PATIENCE & PRUDENCE (Liberty)	15
14	JUST WALKIN' IN THE RAIN JOHNNIE RAY (Columbia)	8
15	MOONLIGHT GAMBLER FRANKIE LAINE (Columbia)	20
16	MAMA FROM THE TRAIN PATTI PAGE (Mercury)	14
17	CINDY, OH CINDY VINCE MARTIN (Glory) EDDIE FISHER (RCA Victor)	13
18	MARY'S BOY CHILD HARRY BELAFONTE (RCA Victor)	35
19	BABY DOLL ANDY WILLIAMS (Cadence)	22
20	ROCK-A-BYE YOUR BABY WITH A DIXIE MELODY JERRY LEWIS (Decca)	18

21) FRIENDLY PERSUASION. 22) PETTICOATS OF PORTUGAL. 23) CINCO ROBLES. 24) DON'T FORBID ME. 25) GOODNIGHT MY LOVE. 26) NIGHT LIGHTS. 27) GARDEN OF EDEN. 28) YOUNG LOVE. 29) MUTUAL ADMIRATION SOCIETY. 30) TRA LA LA. 31) AUCTIONEER. 32) GIVE ME. 33) ARMEN'S THEME. 34) CONFIDENTIAL. 35) WISDOM OF A FOOL. 36) HONKY TONK. 37) SLOW WALK. 38) MONEY TREE. 39) JIM DANDY. 40) JAMAICA FAREWELL. 41) ON MY WORD OF HONOR. 42) CITY OF ANGELS. 43) I HEARD THE BELLS ON CHRISTMAS DAY. 44) GREENSLEEVES. 45) I LOVE MY BABY. 46) ON LONDON BRIDGE. 47) DON'T BE CRUEL. 48) I'M FREE. 49) PRISCILLA. 50) I MISS YOU SO.

SYCUNG LOVE?

by the

CREW CUTS

Mercury 71022

"REPEAT AFTER ME"

Patti Page

71015

"I'VE GOT A NEW HEARTACHE"

coupled with

Sarah Vaughan 71020

"THE BANANA BOAT SONG"

"EV'RY MINUTE OF THE DAY"

coupled with

The Diamonds 71021

"A THOUSAND MILES AWAY"

"GUAGLIONE"

(Pronounced Whal-yone)

Ralph Marterie 71007

"IF IT'S A SUNNY SUNDAY"

coupled with

Eddie Heywood 71014

"LOVER"

"THE AUCTIONEER"

coupled with

Chuck Miller

71001

"BABY DOLL"



And A Happy New Year
Jo You All



WHISPERING HEART

LAWRENCE WELK presents



The Lennon Sisters

THE SIAMESE CAT SONG

YOU BROKE YOUR PROMISE. MR. SANDWAN

Coral 61762



Larry Hooper

ROGER BOOM

THE 4th "R" (RELIGION)

Coral 61763





Juke Box Regional Record Report

The Top Ten Records - City by City

New York, N. Y.

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Green Door (J. Lowe)
 4. True Love (Crosby & Kelly)
 5. Blueberry Hill (F. Domino)
 6. Walking In The Rain (Ray)
 7. Rose And A Baby Ruth
 (G. Hamilton IV)
- B. Don't Be Cruel (E. Presley)
 9. Cindy, Oh Cindy (V. Martin)
- 10. Hey! Jealous Lover (Sinatra)

St. Louis, Mo.

- 1. Singing The Blues (Mitchell)
 2. Green Door (J. Lowe)
 3. Rock-A-Bye Your Baby
 (J. Lewis)
 4. Two Different Worlds
 (D. Rondo)
 5. Hey! Jealous Lover (Sinatra)
 6. Priscilla (Cooley & Dimples)
 7. Rose And A Baby Ruth
 (G. Hamilton IV)
 8. Sadie's Shawl (D. Sharples)
 9. Gonna Get Along
 (Patience & Prudence)
 10. Love Me Tender (E. Presley)

Denver, Colo.

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Rose And A Baby Ruth
 (G. Hamilton IV)
 4. Blueberry Hill (F. Domino)
 5. Green Door (J. Lowe)
 6. True Love (Crosby & Kelly)
 7. Jamaica Farewell (Belafonte)
 B. Garden Of Eden (J. Valino)
 9. Cindy, Oh Cindy (E. Fisher)
 10. Gonna Get Along
 (Patience & Prudence)

Baltimore, Md.

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Love Me (E. Presley)
 4. Priscilla (Cooley & Dimples)
 5. Ain't Got No Home (Henry)
 6. Rock-A-Bye Your Baby
 (J. Lewis)
 7. Walking In The Rain (Ray)
 B. Confidential (S. Knight)
 9. Since I Met You Baby
 (I. Joe Hunter)
 10. Slow Walk (B. Doggett)

Boston, Mass.

- 1. True Love (Crosby & Kelly)
 2. Green Door (J. Lowe)
 3. Love Me Tender (E. Presley)
 4. Singing The Blues (Mitchell)
 5. Rose And A Baby Ruth
 (G. Hamilton IV)
 6. Hey! Jealous Lover (Sinatra)
 7. Cindy, Oh Cindy (V. Martin)
 B. Two Different Worlds
 (D. Rondo)
 9. Faded Summer Love (Shaw)
 10. Mama From The Train (Page)

Atlanta, Ga.

- 1. Green Door (J. Lowe)
 2. Singing The Blues (Mitchell)
 3. True Love (Crosby & Kelly)
 4. Love Me Tender (E. Presley)
 5. Blueberry Hill (F. Domino)
 6. Walking In The Rain (Ray)
 7. Cindy, Oh Cindy (E. Fisher)
 8. Hey! Jealous Lover (Sinatra)
 9. Rose And A Baby Ruth
 (G. Hamilton IV)
 10. Don't Forbid Me (P. Boone)

San Francisco, Calif.

Singing The Blues (Mitchell) Love Me Tender (E. Presley) Green Door (J. Lowe) Walking In The Rain (Ray) Blueberry Hill (F. Domino) True Love (Crosby & Kelly) Hey! Jealous Lover (Sinatra) Cindy, Oh Cindy (E. Fisher) Don't Be Cruel (E. Presley) Rose And A Baby Ruth (G. Hamilton IV)

Chicago, III.

- 1. Singing The Blues (Mitchell)
 2. Walking In The Rain (Ray)
 3. Blueberry Hill (F. Domino)
 4. Rock-A-Bye Your Baby (J. Lewis)
 5. Green Door (J. Lowe)
 6. Love Me Tender (E. Presley)
 7. Hey! Jealous Lover (Sinafra)
- B. Cindy, Oh Cindy (V. Martin)
 9. True Love (Crosby & Kelly)
- 10. Garden Of Eden (J. Valino)

Kansas City, Mo.

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Blueberry Hill (F. Domino)
 4. City Of Angels (Highlights)
 5. Rose And A Baby Ruth
 (G. Hamilton IV)
 6. Rudy's Rock (B. Haley)
 7. True Love (Crosby & Kelly
 /Powell)
 B. Green Door (J. Lowe)
 9. Since | Met You Baby
 (I. Joe Hunter)
 10. Rock-A-Bye Your Baby
 (J. Lewis)

- Cincinnati, Ohio

- 1. Singing The Blues (Mitchell)
 2. Green Door (J. Lowe)
 3. Love Me Tender (E. Presley)
 4. Blueberry Hill (F. Domino)
 5. Walking In The Rain (Ray)
 6. Gonna Get Along
 (Patience & Prudence)
 7. True Love (Crosby & Kelly)
 B. Garden Of Eden (J. Valino)
 9. Rose And A Baby Ruth
 (G. Hamilton IV)
 10. Friendly Persuasion (Boone)

Cleveland, Ohio

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Since I Met You Baby
 (I. Joe Hunter)
 4. Blueberry Hill (F. Domino)
 5. Rock-A-Bye Your Baby
 (J. Lewis)
 6. Green Door (J. Lowe)
 7. Walking In The Rain (Ray)
 8. Mary's Boy Child (Belafonte)
 9. Don't Forbid Me (P. Boone)
 10. Young Love (S. James)

Milwaukee, Wisc.

- 1. Singing The Blues (Mitchell)
 2. Rose And A Baby Ruth
 (G. Hamilton IV)
 3. Garden Of Eden (J. Valino)
 4. True Love (Crosby & Kelly)
 5. Love Me Tender (E. Presley)
 6. Jamaica Farewell (Belafonte)
 7. Since I Met You Baby
 (I. Joe Hunter)
 B. City Of Angels (Highlights)
 9. Don't Forbid Me (P. Boone)
 10. I Dreamed (B. Johnson)

Miami, Fla.

- 1. Singing The Blues (Mitchell)
 2. Green Door (J. Lowe)
 3. Walking In The Rain (Ray)
 4. Blueberry Hill (F. Domino)
 5. True Love (Crosby & Kelly)
 6. Cindy, Oh Cindy (E. Fisher)
 7. Love Me Tender (E. Presley)
 8. Honky Tonk (B. Doggett)
 9. Anastasia (P. Boone)
 10. Rock-A-Bye Your Baby
 (J. Lewis)

Houston, Tex.

- 1. I Remember (In The Still)
 2. Singing The Blues (Mitchell)
 3. True Love (Crosby & Kelly)
 4. Jim Dandy (L. Baker)
 5. Moonlight Gambler (Laine)
 6. Blueberry Hill (F. Domino)
 7. Walking In The Rain (Ray)
 B. Dreamy Eyes (4 Preps)
 9. Wisdom Of A Fool (5 Keys)
 10. Love Me Tender (E. Presley)

- Los Angeles, Calif.

- 1. Singing The Blues (Mitchell)
 2. Green Door (J. Lowe)
 3. Love Me Tender (E. Presley)
 4. True Love (Crosby & Kelly)
 5. Hey! Jealous Lover (Sinatra)
 6. Walking In The Rain (Ray)
 7. Rock-A-Bye Your Baby
 (J. Lewis)
 8. Gonna Get Along
- B. Gonna Get Along
 (Patience & Prudence)
 9. Friendly Persuasion (Boone)
 10. Cinco Robles (R. Arms)

Detroit, Mich.

- 1. Singing The Blues (Mitchell)
 2. Since I Met You Baby
 (I. Joe Hunter)
 3. Rock-A-Bye Your Baby
 (J. Lewis)
 4. True Love (Crosby & Kelly)
 5. Blueberry Hill (F. Domino)
 6. Banana Boat Song (Tarriers)
 7. I Miss You So (C. Connor)
 8. Don't Erphid Me (Rocap)

- 8. Don't Forbid Me (Boone) 9. Gonna Get Along
 (Patience & Prudence)
 10. Mary's Boy Child (Belafonte)

Minneapolis, Minn.

- 1. Singing In The Rain (Ray)
 2. Confidential (S. Knight)
 3. True Love (Crosby & Kelly/Powell)
 4. Auctioneer (L. VanDyke)
 5. Love Me Tender (E. Presley)
 6. Blueberry Hill (F. Domino)
 7. Slow Walk

- 7. Slow Walk
 (Doggett/Austin)
 B. Garden Of Eden (J. Valino)
 9. Moonlight Gambler (Laine)
 10. Don't Forbid Me (P. Boone)

- Philadelphia, Pa.

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Rose And A Baby Ruth
 (G. Hamilton IV)
 4. Walking In The Rain (Ray)
 5. True Love (Crosby & Kelly)
 6. Goodnight My Love (Belvin)
 7. Hey! Jealous Lover (Sinatra)
 B. Don't Be Cruel (E. Presley)
 9. Green Door (J. Lowe)
 10. Two Different Worlds
 (D. Rondo)

- New Orleans, La.

- 1. Singing The Blues (Mitchell)
 2. Green Door (J. Lowe)
 3. Hey! Jealous Lover (Sinatra)
 4. Moonlight Gambler (Laine)
 6. Garden Of Eden (J. Valino)
 6. Cindy, Oh Cindy (E. Fisher)
 7. Love Me Tender (E. Presley)
 B. Since I Met You Baby
 (I. Joe Hunter)
 9. City Of Appele (Hiphlights)
- 9. City Of Angels (Highlights)
 10. Jamaica Farewell (Belafonte)

Seattle, Wash.

- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Walking In The Rain (Ray)
 4 True Love (Crosby & Kelly)
 5. Blueberry Hill (F. Domino)
 6. Green Door (J. Lowe)
 7. Mama From The Train (Page)
 8. Love Is Strange
 (Mickey & Sylvia)
 9. Dreamy Eyes (4 Preps)
 10. Don't Be Cruel (E. Presley)

San Antonio, Tex.

- Singing The Blues (Mitchell) Liebestraum (G. Girard) Love Me Tender (E. Presley) Walking In The Rain (Ray) Don't Cry (E. Curtis) Garden Of Eden (J. Valino) Fools Rush In (Cadets)
- B. Moonlight Gambler (Laine)

 9. Blueberry Hill (F. Domino)

 10. Wisdom Of A Fool (5 Keys)

FROM THE ORIGINAL SOUND TRACK OF A GREAT MOTION PICTURE-

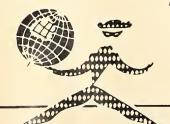
CASH IN ON A GREAT ALBUM



...AND CASH IN ON AN EXCITING THEME

the FOUR ACES

Written on the MIND



SOMEONE TO LOVE

Decca 9-30123

& 30123





Gelebrity Interview



NEW YORK—Jerry Warren, who emcees an all night WINS celebrity-interview show, sits between Manie Sachs, the Vice President of RCA Records, and Broadway producer Monte Proser at the Villa Maria Restaurant. Sachs will do a series of guest appearances on Warren's show to discuss RCA's policy on selecting new talent among artists and musicians.

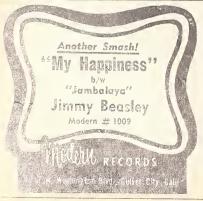
An Exciting New Sound!
The Cheerettes
"Lullaby My Love"
"I Told The Sunshine"

VITA RECORDS

1486 N. FAIR OAKS AVE.
SADENA CALIFORNIA







Dot Inaugurates First Company-Owned Distributor Branch

HOLLYWOOD — Randy Wood last week announced that on January 10th Dot will open its first company-owned distributor outlet in New Orleans, marking one more step in the diskery's expansion plans.

The New Orleans branch will carry the Dot and London lines, as well as four or five independent labels. The new distributing outlet, to be located on Baronne Street, or "Record Row", will be under the supervision of E. E. Bubber Johnson, who presently lives in Nashville, Tennessee. Johnson is a long-time personal friend of Randy Wood.

Conner to Handle Salem

CHICAGO — Mort Hillman, Salem Records' prexy, last week announced the signing of the Mike Conner office to handle West Coast promotion and publicity for the firm's first album release, "In The Mood For A Song?" by Corky Shayne. The Conner office will cover all the West Coast as far north as Portland and Seattle in addition to Phoenix and Salt Lake City. Hillman and Miss Shayne will plane to L.A. in January to visit DJ's there and in San Francisco. They recently completed a 5 week DJ trip throughout the East and Midwest.

Salem's next release, "Johnnie Pate

Salem's next release, "Johnnie Pate At The Blue Note", featuring the Johnnie Pate Trio, will hit the market the second week of January.

Dash Leaves Burlington

NEW YORK—It was announced last week that Irwin Dash, general professional manager of Burlington Music had resigned from the firm. Burlington is a subsidiary publishing company of London Records here in the United States.

Burlington is guvently viding high

Burlington is currently riding high on the charts with "Greensleeves" recorded on the London label by the Beverley Sisters.

Dash will leave the pubbery the end of January.

Victor Realigns Groove & Vik Personnel

NEW YORK—RCA Victor has realigned the duties of personnel involved in the Vik and Groove firms.

Jack Lewis has left the company and his job of assistant to Herman Diaz has been assumed by Bob Rolontz. Rolontz will continue to act as A&R man for the Groove label. Ray Clark will also assume additional duties to his salesmanagership of Groove. He will act as liaison man betweeen Vik, Groove and RCA Victor and in ad-

dition will take over some of the duties that Harry Jenkins performed before he was promoted.

While these shifts indicate the eventual end of the Groove label, there are no definite plans to discontinue it at this time. It has been no secret in the trade that Groove was scheduled to be discontinued early in 1957 but now that the label has a hit, "Love Is Strange" by Mickey and Sylvia, all such plans have been indefinitely postponed.

Marcus Joins Zephyr As VP of Sales

HOLLYWOOD, CAL.—Irving Marcus has joined Zephyr Records as vice president in charge of sales. His appointment ends an eight month search by Zephyr president, Geordie Hormel, for a top merchandiser.

Marcus, who has been vending records for independent labels ever since World War II, formerly was assistant to the president of King Records, sales manager of Peacock and Duke Records, and headed his own Mercury distributorship in Atlanta, Georgia. His decision to join Zephyr was prompted by a desire to employ his sales theories in the popular field of music—theories which were very successful for him in the rhythm and blues field.

In R & B, he played an important part in the 10 consecutive hits recorded by the late Johnny Ace. He also was associated with the original "Hound Dog" record on Peacock featuring Willie Mae Thornton. The disk is reported to have topped the 800,000 mark during its run in 1953.

Marcus, who in the past has travelled extensively, will also take to the road for Zephyr. Not only will he meet with distributors, but he will scout talent and material as well.

Dancing It



NEW YORK—Jule Styne (left), who composed the music for the Judy Holliday hit, "Bells Are Ringing," goes over a specially re-arranged "dance" score of music from the show with bandleader Sammy Kaye during a recording session for Columbia Records. Kaye re-arranged the "Bells Are Ringing" tunes in dance tempos for a new album which will be released in early January. Titled "For Dancing . . . Sammy Kaye Swings and Sways Bells Are Ringing," it marks the second Broadway "dance" album by Kaye, who also recorded "My Fair Lady" songs in dance rhythm a few months ago.

Shea Sells Pioneer San Francisco One Stop

SAN FRANCISCO—It was announced this week in San Francisco that Dan Shea, owner of Operators Record Service, one of the pioneer one-stops in the country, would sell his company at the end of 1956. The new owner will be Kenneth K. Tvete, who until selling his route last week, had been an operator in San Francisco for many years. He previously owned a retail record shop.

Shea started his one-stop over ten years ago immediately after leaving his post as salesman for Capitol Records.

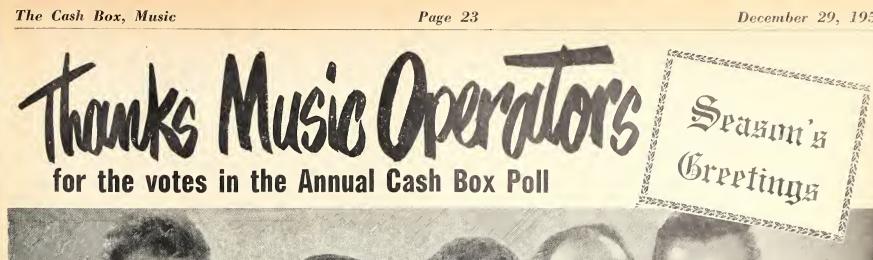
Operators Record Service was a novel approach in the merchandising of phonograph records. The initial set-up, designed to familiarize operators throughout northern and central California with the idea of buying from one source rather than many, consisted of stocking two large vans with phonograph records and sending them out into the territory. The vans would pull up to an operator's door, the driver would demonstrate all the new releases on his battery-operated phonograph, and fill the operator's orders from the many thousands of records kept in stock in the van at all times. Drops were arranged at different cities along the way for the drivers to pick up records which had been shipped from the San Francisco home office in order to replenish their stock.

After the operators became familiar with the "one-source" theory of buying, Shea discontinued his trucks and set up a permanent one-stop in San Francisco, where he has steadily built his clientele year after year. His customers now range throughout the 11 western states, Alaska and all the Pacific Islands, plus Japan and the Philippines.

Shea has plans for only the immediate future. A vacation. "Phonograph records and I have become very good friends over the years," he said. "But like people who spend all their time together perhaps we have become a little too close. I feel that a separation is in order, for a while at least."

Tvete, with George O'Callaghan in the number two spot, will continue to operate the company in much the same manner as it has been, with perhaps a few modifications to conform with the changing industry.

Air Mail Subscription THE CASH BOX \$30.





BEST SMALL INSTRUMENTAL GROUP OF 1956

current Hit

CHOO CHOO CH' BOOGIE

DON'T KNOCK

(fram the Columbia Picture "Dan't Knack The Rock")

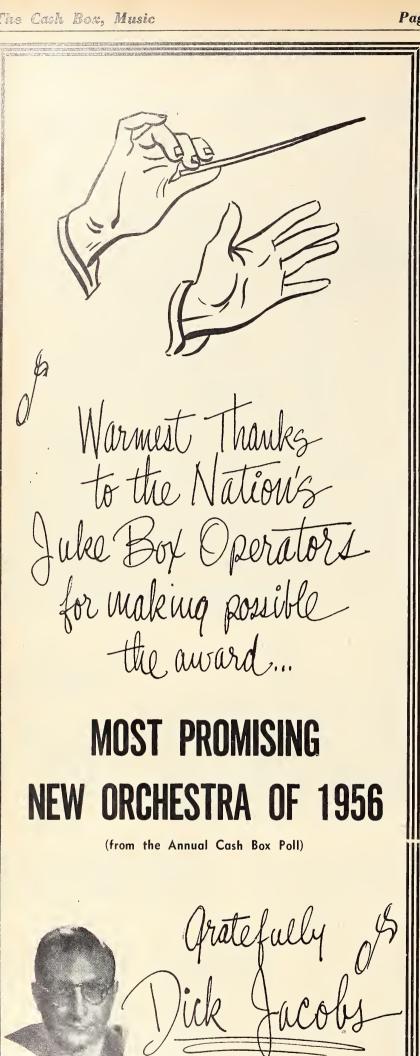
DECCA 9-30148; (30148)

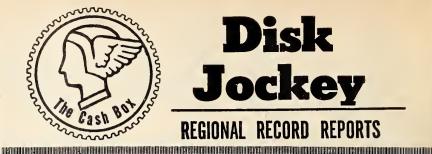
- ★ Leaving for MANILA, P. I. and AUSTRALIA Jan. 3rd, returning Jan. 26th.
- ★ Leaving for 6 Week Engagements of BRITISH ISLES and THE CONTINENT and returning March 17th for Motion Picture, Television and Recording Commitments.

JAMES H. FERGUSON 801 Barclay St. Chester, Pa.

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Disk Jockey

REGIONAL RECORD REPORTS

Len Ingerbrightsen KOY-Phoenix, Ariz.

- ROT—Fnoentx, Artz.

 1. Friendly Persuasion (Boone)
 2. Singing The Blues (Mitchell)
 3. Hey! Jealous Lover (Sinatra)
 4. Night Lights (N. Cole)
 5. Petticoats Of Portugal
 (Commanders)
 6. Just In Time (T. Bennett)
 7. Tell Me More (Mills Bros.)
 B. True Love (Crosby & Kelly)
 9. Walking In The Rain (J. Ray)
 10. Rock-A-Bye Your Baby
 (J. Lewis)

Dan Anderson

- WLOL-Minneopolis, Minn.

- 1. Singing The Blues (Mitchell)
 2. Confidential (S. Knight)
 3. Auctioneer (L. VanDyke)
 4. Moonlight Gambler (F. Laine)
 5. Blueberry Hill (F. Domino)
 6. True Love (Crosby & Kelly)
 7. Honky Tonk (B. Doggett)
 B. Love Me Tender (E. Presley)
 9. Slow Walk (B. Doggett)
 10. Garden Of Eden (J. Valino)

Don Stewart WKCT-Bowling Green, Ky.

- 1. Blueberry Hill (F. Domino)
 2. Love Me Tender (E. Presley)
 3. Singing The Blues (Mitchell)
 4. True Love (Crosby & Kelly)
 5. Green Door (J. Lowe)
 6. Walking In The Rain (J. Ray)
 7. Hey! Jealous Lover (Sinatra)
 8. Since I Met You Baby
 (I. Joe Hunter)
 9. Slow Walk (B. Doggett)
 10. Don't Be Cruel (E. Presley)

Lamar Sherlock KTMS—Santa Barbara, Calif.

1. True Love (Crosby & Kelly) 2. Friendly Persuasion (Boone) 3. Singing The Blues (Mitchell) 4. Rock-A-Bye Your Baby (J. Lewis) 5. Hey! Jealous Lover (Sinatra) 6. I Dreamed (B. Johnson) 7. Star You Wished Upon (G. MacKenzie) 8. Walking In The Rain (J. Ray) 9. Cinco Robles (R. Arms) 10. Is Christmas Only The Tree (B. Crosby)

Jim Stanley WWIN—Baltimore, Md.

- 1. Singing The Blues (Mitchell)
 2. True Love (Crosby & Kelly)
 3. Hey! Jealous Lover (Sinatra)
 4. Rock-A-Bye Your Baby
 (J. Lewis)
 5. Two Different Worlds
 (D. Rondo)
 6. Mama From The Train (Page)
 7. Night Lights (N. Cole)
 8. Jamaica Farewell (Belafonte)
 9. I Dreamed (B. Johnson)
 10. Dancing Chandelier (S. Syms)

Jim Rourk WQSN-Charleston, S. C.

- 1. Singing The Blues (Mitchell)
 2. Love Me (E. Presley)
 3. True Love (Crosby & Kelly)
 4. Honky Tonk (B. Doggett)
 5. Two Different Worlds
 (D. Rondo)
 6. Mama From The Train (Page)
 7. Hey! Jealous Lover (Sinatra)
 8. Walking In The Rain (J. Ray)
 9. On My Word Of Honor
 (Platters)
- 10. Garden Of Eden (J. Valino)

Larry Brownell WKBW—Buffalo, N. Y.

- WKBW—Buffalo, N. Y.

 1. Love Me (E. Presley)
 2. Singing The Blues (Mitchell)
 3. Rock-A-Bye Your Baby
 4. Rose And A Baby Ruth
 (G. Hamilton IV)
 5. Heard The Bells On Christmas
 Day (B. Crosby)
 6. Don't Forbid Me (P. Boone)
 7. Banana Boat Song (Tarriers)
 8. Mary's Boy Child (Belafonte)
 9. Santa Claus March
 (R. Morgan)
 10. Cinco Robles (R. Arms)

Bobby Beers KOSI-Denver, Colo.

- KOSI—Denver, Colo.

 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Rose And A Baby Ruth
 (G. Hamilton IV)
 4. Green Door (J. Lowe)
 5. Blueberry Hill (F. Domino)
 6. Jamaica Farewell (Belafonte)
 7. Cindy, Oh Cindy (E. Fisher)
 B. Gonna Get Along
 (Patience & Prudence)
 9. Garden Of Eden (J. Valino)
 10. Mama From The Train (Page)

Harry Downie WICC—Bridgeport, Conn.

- 1. Ties That Bind (4 Voices)
 2. Love Me (E. Presley)
 3. Singing The Blues (Mitchell)
 4. Goodnight My Love (Belvin)
 5. Green Door (J. Lowe)
 6. Moonlight Love (P. Como)
 7. Night Lights (N. Cole)
 B. Just Out For Kicks (Conetta)
 9. Give Me (E. Rodgers)
 10. Let Me Sing (I. Carroll)

Johnny "Alligator" Argo WYZE—Atlonto, Ga.

- W 1 L ATIONTO, GG.

 1. Don't Forbid Me (P. Boone)
 2. Auctioneer (C. Miller)
 3. Young Love (S. James
 4. By You, By You (J. Lowe)
 5. I Dreamed (B. Johnson)
 6. Love Me (E. Presley)
 7. Tears Don't Care Who Cries
 Them (R. Sherwood)
 8. I Love My Baby (J. Corey)
 9. Armen's Theme (D. Seville)
 10. Banana Boat Song (Fontanes)

Peter Potter KLAC—Hollywood, Calif.

- ALAC—Mollywood, Cdiff.

 1. Chincherinchee (P. Como)
 2. Petticoats Of Portugal
 (D. Jacobs)
 3. Mama From The Train (Page)
 4. Rock-A-Bye Your Baby
 (J. Lewis)
 5. When My Love Smiles
 (Y. Damone)
 6. Give Me More (D. Cherry)
 7. Anastasia (P. Boone)
 B. All About Love (E. Fisher)
 9. Just Kiss Me (D. Martin)
 10. Armen's Theme (D. Seville)

Phil Snow WBKH-Hattiesburg, Miss.

- NBRN—Mattresburg, MISS.

 1. Green Door (J. Lowe)
 2. Jamaica Farewell (Belafonte)
 3. Singing The Blues (Mitchell)
 4. Cindy, Oh Cindy (E. Fisher)
 5. On London Bridge (Stafford)
 6. Petticoats Of Portugal
 (D. Jacobs)
 7. Lay Down Your Arms
 (Chordettes)
 B. Walking In The Rain (J. Ray)
 9. Hey! Jealous Lover (Sinatra)
 10. Slow Walk (B. Doggett)

Jim Larkin

- WMBG-Richmond, Va.

- WMDG—RICHMOND, YO.

 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Gonna Get Along
 (Patience & Prudence)
 4. Walking In The Rain (J. Ray)
 5. Green Door (J. Lowe)
 6. True Love (K. Kallen)
 7. Hey! Jealous Lover (Sinatra)
 8. Honky Tonk (B. Doggett)
 9. Without Love (C. McPhatter)
 10. He Loves Me, He Loves Me
 Not (C. Connor)

Bill Ballance KFWB-Hollywood, Calif.

- 1. Singing The Blues (Mitchell)
 2. I'm Free (A. Hibbler)
 3. Night Lights (N. Cole)
 4. Two Different Worlds
 5. Rock-A-Bye Your Baby
 (J. Lewis)
 6. Mutual Admiration Society

- GJ. Lewis)
 6. Mutual Admiration Society
 (T. Brewer)
 7. New Fangled Tango (Shore)
 8. Friendly Persuasion (Boone)
 9. True Love (Crosby & Kelly)
 10. Petiicoats Of Portugal
 (D. Jacobs)

Jack Karey WCFL-Chicogo, III.

- WCFL—CRICOGO, III.

 1. Singing The Blues (Mitchell)
 2. Mary's Boy Child (Belafonte)
 3. Rock-A-Bye Your Baby
 (J. Lewis)
 4. Banana Boat Song (Tarriers)
 5. Stormy (Prophets)
 6. Cinco Robles (R. Arms)
 7. Rose And A Baby Ruth
 (G. Hamilton IV)
 B. I Dreamed (B. Johnson)
 9. Guaglione (R. Marterie)
 10. Wisdom Of A Fool (5 Keys)

Chuck Dougherty WQAM—Miami, Fla.

- 1. Love Me Tender (E. Presley)
 2. Singing The Blues (Mitchell)
 3. Walking In The Rain (J. Ray)
 4. Green Door (J. Lowe)
 5. True Love (J. Powell)
 6. Cindy, Oh Cindy (E. Fisher)
 7. Blueberry Hill (F. Domino)
 8. Honky Tonk (B. Doggett)
 9. Friendly Persuasion (4 Aces)
 10. Hey! Jealous Lover (Sinatra)

- Ed Reilly WBRY-Woterbury, Conn.

- 1. Love Me Tender (E. Presley)
 2. Singing The Blues (Mitchell)
 3. Cindy, Oh Cindy (E. Fisher)
 4. Green Door (J. Lowe)
 5. True Love (Crosby & Kelly)
 6. Rose And A Baby Ruth
 (G. Hamilton IV)
 7. Slow Walk (B. Doggett)
 B. Priscilla (J. La Rosa)
 9. Walking In The Rain (J. Ray)
 10. Blanche (3 Friends)

- Ron Turner WKMI-Kalomazoo, Mich.
- WKMI—Kdlomdzoo, Mich.

 1. Singing The Blues (Mitchell)
 2. Blueberry Hill (F. Domino)
 3. Moonlight Gambler (F. Laine)
 4. Be My Lovin' Baby (D. Drew)
 5. Chattanooga Choo Choo
 (B. Christian)
 6. Since I Met You Baby
 (I. Joe Hunter)
 7. Love Me Tender (E. Presley)
 B. True Love (Crosby & Kelly)
 9. Things We'll Share (P. Smith)
 10. Goodnight My Love
 (McGuires)

Frank Teas

- WKNE-Keene, N. H.

- WRITE—Reelle, IN. IT.

 1. Night Lights (N. Cole)
 2. Hey! Jealous Lover (Sinatra)
 3. Can't We Be Friends
 (Fitzgerald & Armstrong)
 4. Mutual Admiration Society
 (Morgan & Arnold)
 5. Baby Doll (A. Williams)
 6. True Love (Crosby & Kelly)
 7. Friendly Persuasion (Boone)
 8. Just In Time (J. Southern)
 9. I Miss You So (C. Connor)
 10. I Dreamed (B. Johnson)

Johnny Michaels WOKY—Milwaukee, Wisc.

- 1. I Saw Esau (Ames)
 2. I Dreamed (B. Johnson)
 3. Night Lights (N. Cole)
 4. See Saw (D. Cornell)
 5. Rock-A-Bye Your Baby
 (J. Lewis)
 6. Singing The Blues (Mitchell)
 7. Miracle Of Love (G. Gibson)
 B. Mutual Admiration Society
 (Morgan & Arnold)
 9. Tra La La (G. Gibbs)
 10. Moonlight Gambler (F. Laine)

Lad Carleton WKOX-Framingham, Mass.

- WKOX—Framingham, Mass.

 1. Banana Boat Song (Tarriers)

 2. I Dreamed (B. Johnson)

 3. Gonna Get Along
 (Patience & Prudence)

 4. Auctioneer (L. VanDyke)

 5. Mary's Boy Child (Belafonte)

 6. Wisdom Of A Fool (5 Keys)

 7. Give Me (E. Rodgers)

 8. Goodnight My Love
 (McGuires

 9. On My Word Of Homor
 (Platte

 10. Rock-A-Bye Your Baby
 (J. Lew 1)
- ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title "Only those records best suited for commercial use are reviewed by THE CASH BOX"



Disk Jockey

REGIONAL RECORD REPORTS

Del Clark WJJD—Chicago, III:

- WJJD—Chicago, III.

 1. Singing The Blues (Mitchell)
 2. Walking In The Rain (J. Ray)
 3. Rock-A-Bye Your Baby
 4. Blueberry Hill (F. Domino)
 5. Rose And A Baby Ruth
 (G. Hamilton IV)
 6. Green Door (J. Lowe)
 7. Garden Of Eden (J. Valino)
 8. Cindy, Oh Cindy (V. Martin)
 9. Love Me Tender (E. Presley)
 10. Armen's Theme (D. Seville)

Chuck Thompson WALA-Mobile, Ala.

- 1. Green Door (J. Lowe)
 2. Honky Tonk (B. Doggett)
 3. Friendly Persuasion (Boone)
 4. Love Me Tender (E. Presley)
 5. Singing The Blues (Mitchell)
 6. Blueberry Hill (F. Domino)
 7. Mama From The Train (Page)
 8. Night Lights (N. Cole)
 9. Moonlight Gambler (F. Laine)
 60. Love Me (E. Presley)

Stan Richards WORL-Boston, Mass.

- 1. Cinco Robles (R. Arms)
 2. Singing The Blues (Mitchell)
 3. City Of Angels (Highlights)
 4. Faded Summer Love (Shaw)
 5. Love Me Tender (E. Presley)
 6. I Dreamed (B. Johnson)
 7. Cindy, Oh Cindy (V. Martin)
 B. Rose And A Baby Ruth
 (G. Hamilton IV)
 9. Hey! Jealous Lover (Sinatra)
 10. Old Man River (H. Brooks)

Grahame Richards KOWH—Omaha, Neb.

- 1. Hey! Jealous Lover (Sinatra)
 2. Petticoats Of Portugal
 (D. Jacobs)
 3. Singing The Blues (Mitchell)
 4. Two Different Worlds
 (D. Rondo)
 5. Follow Me (4 Esquires)
 6. Cindy, Oh Cindy (E. Fisher)
 7. Mama From The Train (Page)
 B. Love Me Tender (E. Presley)
 9. City Of Angels (Highlights)
 10. Mutual Admiration Society
 (Morgan & Arnold)

Phil Goulding WMGM—New York, N. Y.

- 1. Baby Doll (A. Williams)
 2. Rose And A Baby Ruth
 (G. Hamilton IV)
 3. Teenage Goodnight
 (Chordettes)
 4. Slow Walk (O. Smith)
 5. Love Me (E. Presley)
 6. Banana Boat Song (Tarriers)
 7. Tra La La (L. Baker)
 8. Singing The Blues (Mitchell)
 9. Green Door (J. Lowe)
 10. It Isn't Right (Platters)

Michael Hopkins CKY—Winnipeg, Canada

- 1. Garden Of Eden (J. Valino)
 2. Singing The Blues (Mitchell)
 3. Love Me (E. Presley)
 4. True Love (Crosby & Kelly)
 5. Green Door (J. Lowe)
 6. By You, By You (J. Lowe)
 7. Confidential (R. Draper)
 8. Love Me Tender (E. Presley)
 9. Gonna Get Along
 (Patience & Prudence)
 10. Blue Moon Turns To Gold
 (E. Presley)

John Wrisley WIS—Columbia, S. C.

- 1. Singing The Blues (Mitchell)
 2. Two Different Worlds
 (D. Rondo)
 3. Friendly Persuasion (Boone)
 4. Cindy, Oh Cindy (V. Martin)
 5. Love Me Tender (E. Presley)
 6. Mama From The Train (Page)
 7. Blueberry Hill (F. Domino)
 8. Rose And A Baby Ruth
 (G. Hamilton IV)

- 9. Mutual Admiration Society (T. Brewer)
- O. Green Door (J. Lowe)

Ira Cook KMPC-Los Angeles, Calif.

- 1. Love Me Tender (E. Presley)
 2. Singing The Blues (Mitchell)
 3. True Love (Crosby & Kelly)
 4. Walking In The Rain (J. Ray)
 5. Hey! Jealous Lover (Sinatra)
 6. Friendly Persuasion (Boone)
 7. Cindy, Oh Cindy (E. Fisher)
 8. Two Different Worlds
 (D. Rondo)
 9. Driftwood (A. Smith)
 10. Rock-A-Bye Your Baby
 (J. Lewis)

Arty Kay WVLK—Lexington, Ky.

- NY LA—Lexington, Ry.

 1. Love Me (E. Presley)
 2. Singing The Blues (Mitchell)
 3. Walking In The Rain (J. Ray)
 4. Love Me Tender (E. Presley)
 5. Hey! Jealous Lover (Sinatra)
 6. Blueberry Hill (F. Domino)
 7. Friendly Persuasion (Boone)
 8. I Dreamed (B. Johnson)
 9. Moonlight Gambler (F. Laine)
 10. Mama From The Train (Page)

Bob Norris WEIM—Fitchburg, Mass.

- 1. Jamaica Farewell (Belafonte)
 2. Desert Sunrise (S. Hamblen)
 3. I Dreamed (B. Johnson)
 4. Singing The Blues (Mitchell)
 5. Moonlight Gambler (F. Laine)
 6. I Miss You So (C. Connor)
 7. Since I Met You Baby
 (I. Joe Hunter)
 8. Auctioneer (L. VanDyke)
 9. Whispering Heart (S. Parsons)
 10. Faded Summer Love (Shaw)

Bill Carlton

- WAAT—Newark, N. J.

- 1. True Love (Crosby & Kelly)
 2. Petricoats Of Portugal
 (D. Jacobs)
 3. Garden Of Eden (J. Valino)
 4. Carioca (K. Harian)
 5. Green Door (J. Lowe)
 6. Two Different Worlds
 (D. Rondo)
 7. Tra La La (G. Gibbs)
 B. Christmas Kiddie Polka
 (K. Harian)
 9. Mama From The Train (Page)
 10. Hey! Jealous Lover (Sinatra)

'Little Joe'' Augello WOHO-Toledo, Ohio

- WOND—Totedo, Unio

 1. Love Me (E. Presley)
 2. True Love (Crosby & Kelly)
 3. Hey! Jealous Lover (Sinatra)
 4. Love Me Tender (E. Presley)
 5. Singing The Blues (Mitchell)
 6. Blueberry Hill (F. Domino)
 7. Rose And A Baby Ruth
 (G. Hamilton IV)
 8. Garden Of Eden (J. Valino)
 9. Slow Walk (Austin/Doggett)
 10. Since I Met You Baby
 (I. Joe Hunter)

Ken Johnson WNRC-New Rochelle, N. Y.

- 1. I Dreamed (B. Johnson)
 2. It's Yours (DeCastros)
 3. Singing The Blues (Mitchell)
 4. Poor Boy (E. Presley) Giant (Baxter/Heindor)
- 6. Hev! Jealous Lover (Sinatra)
- 7. Learning My Latin (P. Page)
 B. Cindy, Oh Cindy (V. Martin)
- 9. Whispering Heart (Parsons)
 10. Don't Be Cruel (E. Presley)

George Williams WMAK—Nashville, Tenn.

- 1. Banana Boat Song (Fontanes)
 2. Rose And A Baby Ruth
 (G. Hamilton IV)
 3. Goodnight My Love
 (McGuires)
 4. Garden Of Eden (J. Valino)
 5. Autumn Waltz (T. Bennet)
 6. On My Word Of Honor
 (Platters)
 7. Wisdom Of A Fool (5 Keys)
- B. I Feel The Beat (J. Lowe)
 9. Don't Forbid Me (P. Boone) 10. Give Me More (D. Cherry)

Steve Cannon WLOL-Minneapolis, Minn.

- WLOL—Minneapolis, Minn.

 1. Singing The Blues (Mitchell)
 2. Confidential
 (Knight/Draper/Brown)
 3. Auctioneer (L. VanDyke)
 4. Moonlight Gambler (F. Laine)
 5. Blueberry Hill (F. Domino)
 6. True Love (Crosby & Kelly/Powell)
 7. Honky Tonk (B. Doggett)
 8. Love Me Tender (E. Presley)
 9. Slow Walk (Doggett/Austin)
 10. Garden Of Eden (J. Valino)

Alan Dary WBZ-Boston, Mass.

- 1. Love Me Tender (E. Presley)
 2. Cinco Robles (R. Arms)
 3. Old Man River (H. Brooks)
 4. Baby Doll (A. Williams)
 5. Singing The Blues (Mitchell)
 6. City Of Angels (Highlights)
 7. Blueberry Hill (F. Domino)
 8. Banana Boat Song (Vaughan)
 9. Cindy, Oh Cindy (V. Martin)
 10. Mama From The Train (Page)

Shel Horton WKMC—Roaring Spring, Pa.

- 1. Nuttin' For Christmas (Ward)
 2. Choo Choo Chboogie (Haley)
 3. Green Door (J. Lowe)
 4. Mama From The Train (Page)
 5. Three Hearts Later (Soos)
 6. Singing The Blues (Mitchell)
 7. Goodnight My Love
 (McGuires)
 8. Walking In The Rain (J. Ray)
 9. Blueberry Hill (F. Domino)
 10. Love Me Tender (E. Presley)

John Stone KOMA—Oklahoma City, Okla.

- 1. Love Me Tender (E. Presley)
 2. Rnse And A Baby Ruth
 (G. Hamilton IV)
 3. Singing The Blues (Mitchell)
 4. Friendly Persuasion (Boone)
 5. Green Door (J. Lowe)
 6. Love Me (E. Presley)
 7. Two Different Worlds)
 (D. Rondo)
 B. Cindy, Oh Cindy

- B. Cindy, Oh Cindy
 (Martin/Fisher)
 9. Garden Of Eden (J. Valino)
 10. Confidential (S. Knight)

Dick Drury WHHH—Warren, Ohio

- N TITIN—Warren, Onio

 1. Singing The Blues (Mitchell)
 2. Don't Forbid Me (P. Boone)
 3. Love Me (E. Presley)
 4. Banana Boat Song (Tarriers)
 5. Young Love (S. James)
 6. Desert Sunrise (S. Hamblen)
 7. Fairyland (P. Brandon)
 8. Since I Met You Baby
 (I. Joe Hunter)
 9. Without Love (C. McPhatter)
 10. Ganno Get Along
 (Patience & Prudence)

Frank Glieber WRR—Dallas, Tex.

- 1. Baby Doll (A. Williams)
 2. I Dreamed (B. Johnson)
 3. Rock-A-Bye Your Baby
 (J. Lewis)
- (J. Lewis)
 Love Me (E. Presley)
 Dancing Chandelier (S. Syms)
 Singing The Blues (Mitchell)
 Moonlight Gambler (F. Laine)
- 8. All About Love (E. Fisher)
- Game Of Love (Ames) 10. True Love (Crosby & Kelly)

"Musac With Cusack" -Bill Cusack

- ---BIII CUSGER
 WFST---Caribou, Me.

 1. Night Lights (N. Cole)

 2. Tra La La (G. Gibbs)

 3. Cindy, Oh Cindy (E. Fisher)

 4. Mama From The Train (Page)

 5. Mutual Admiration Society

 (T. Brewer)

 6. Little Boy Santa Forgot

 (N. Cole)
- 7. Egghead (J. Corey)
 B. Gonna Get Along
 (Patience & Prudence)
 9. Singing The Blues (Mitchell)
 10. Green Door (J. Lowe)

ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS—Please keep us constantly informed of any changes in call letters or title.



The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.

"THE BANANA BOAT SONG"

Steve Lawrence Sarah Vaughan **Fontane Sisters**

The Cash Box Sleeper of the Week 12/8-12/15

Coral 61761; 9-61761 Mercury 71020; 71020x45 Dot 15527; 45-15527

"MARY'S BOY CHILD"

Harry Belafonte

The Cash Box Disk of the Week

RCA Victor 20/47-6734

"BLUE MONDAY"

Fats Domino

12/15

Imperial 5417; 45-5417

"YOUNG LOVE"

Sonny James

Disk of the Week Capitol 3602; F-3602

"THERE YOU GO"

The Cash Box Disk of the Week

12/15

Sun 258; 45-258

А Қарру

Holiday Season

ung Best Mishes

Hnr A Prosperous New Year

KING — FEDERAL — DELUXE RECORDS





AND THE PROPERTY OF THE PROPER Season's Greeting

Modern **Distributing** Co., Inc.

CORAL NORGRAN KAPP

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A Hit Vocal By A New Artist! OCIE SMITH



1956's Top Pop Records As Voted in The Cash Box Poll

- 1. DON'T BE CRUEL
- THE GREAT PRETENDER
- Platters MY PRAYER
- Platters
 THE WAYWARD WIND
- Gogi Grant
 WHATEVER WILL BE, WILL BE
- Doris Day HEARTBREAK HOTEL
- Elvis Presley LISBON ANTIGUA
- Nelson Riddle
 CANADIAN SUNSET
- Hugo Winterhalter MOONGLOW & PICNIC
- HONKY TONK
- BIII Doggett MEMORIES ARE MADE OF THIS
- Dean Martin

 12. POOR PEOPLE OF PARIS
- Les Baxter
 ROCK AND ROLL WALTZ
- HOT DIGGITY
- Perry Como HOUND DOG
- Elvis Presley
 I WANT YOU, I NEED
 YOU, I LOVE YOU
- Elvis Presley
 BLUE SUEDE SHOES
- Carl Perkins
 WHY DO FOOLS FALL
 IN LOVE
- 19. NO NOT MUCH
- I ALMOST LOST MY MIND
- TONIGHT YOU BELONG TO ME
- I'M IN LOVE AGAIN
- ALLEGHENY MOON
- Patti Page JUST WALKING IN
- THE RAIN Johnnie Ray IVORY TOWER
- Cathy Carr GREEN DOOR
- Jim Lowe LOVE ME TENDER
- Elvis Presley BAND OF GOLD 28.
- Don Cherry STANDING ON THE 29. CORNER
- 30. SEE YOU LATER, ALLIGATOR
- Bill Haley & Comets
 MAGIC TOUCH
- I'LL BE HOME
- Pat Boone
 TRUE LOVE 33.
- Crosby & Kelly
 A TEAR FELL
- Teresa Brewer
 FLYING SAUCER
- 35.
- Buchanan & Goodman
 ON THE STREET WHERE YOU LIVE
- Vic Damone
 THE FOOL
- 37.
- 38. FRIENDLY PERSUASION
- BLUEBERRY HILL
- Fats Domino SONG FOR A SUMMER **NIGHT**
- Mitch Miller MORE
- SINGING THE BLUES Guy Mitchell



Top Selling Records

Reported by

Retail **Outlets**

MELODY SONG SHOPS, INC. Brooklyn, N. Y.

- 1. Green Door (J. Lowe)
 2. Don't Be Cruel (E. Presley)

- 2. Don't Be Cruel (E. Presley)
 3. Singing The Blues (Mitchell)
 4. Blueberry Hill (F. Domino)
 5. Gonna Get Along
 (Patience & Prudence)
 6. Priscilla (Cooley & Dimples)
 7. Baby Baby (Teenagers)
 8. True Love (Crosby & Kelly)
 9. Baby Doll (A. Williams)
 10. Mama From The Train (Page)

WILLIAM Philadelphia, Pa.

- 1. Singing The Blues (Mitchell)
- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Walking In The Rain (Ray)
 4. Rose And A Baby Ruth
 (G. Hamilton IV)
 5. True Love (Crosby & Kelly)
 6. Goodnight My Love (Belvin)
 7. Hey! Jealous Lover (Sinatra)
 B. Don't Be Cruel (E. Presley)
 9. Two Different Worlds
 (D. Rondo)

- 10. I Dreamed (B. Johnson)

MUSIC BOX Cleveland, Ohio

- Cleveland, Ohio

 1. Mary's Boy Child (Belafonte)
 2. Banana Boat Song (Tarriers)
 3. Young Love (S. James)
 4. Love Me Tender (E. Presley)
 5. Don't Forbid Me (P. Boone)
 6. Singing The Blues (Mitchell)
 7. Rose And A Baby Ruth
 (George Hamilton IV)
 8. Love Me (E. Presley)
 9. True Love (Crosby & Kelly)
 10. Jamaica Farewell (Belafonte)

BILLS T RECORD SHOP Tulsa, Okla.

- 1. Brown Eyed Handsome Man
 (C. Berry)
 2. Since I Met You Baby
 (M. Carson)
 3. Singing The Blues (Mitchell)
 4. Love Me (E. Presley)
 5. Jim Dandy (L. Baker)
 6. Love Me Tender (E. Presley)
 7. Blueberry Hill (F. Domino)
 B. Garden Of Eden (J. Valino)
 9. Honky Tonk (B. Doggett)
 10. Green Door (J. Lowe)

ONE STOP REC. SALES, INC. Buffalo, N. Y.

- 1. Banana Boat Song (Tarriers)
 2. Goodnight My Love (McGuires)
 3. My Happiness (J. Beasley)
 4. Mutual Admiration Society (T. Brewer)
 5. Blueberry Hill (F. Domino)
 6. Love Is Strange (Mickey & Sylvia)
 7. Ain't Got No Home (Henry)
 8. Baby Doll (A. Williams)
 9. Champagne Time (L. Welk)
 10. Your Love Is My Love (Dale)

KOPS PIANO HOUSE Great Falls, Mont.

- 1. Singing The Blues (Mitchell)
 2. Walking In The Rain (Ray)
 3. Blueberry Hill (F. Domino)
 4. Cindy, Oh. Cindy (E. Fisher)
 5. Honky Tonk (B. Doggett)
 6. Rose And A Baby Ruth
 (E. Fontaine)
 7. Green Door (J. Lowe)
 B. Love Me Tender (E. Presley)
 9. Hey! Jealous Lover (Sinatra)
 10. Love Me (E. Presley)

SPRUCE RECORD SHOP Scranton, Pa.

- 1. Singing The Blues (Mitchell)
 2. Since I Met You Baby
 (I. J. Hunter)
- Love Me Tender (E. Presley)
- 3. Love Me Tender (E. Presley)
 4. Love Me (E. Presley)
 5. Blueberry Hill (F. Domino)
 6. Cindy, Oh Cindy (V. Martin)
 7. Rose And A Baby Ruth
 (G. Hamilton IV)
 8. Don't Be Cruel (E. Presley)
 9. Why (Cues)
 10. What's The Reason I'm Not
 Pleasing You (F. Domino)
- "Only those records best suited for commercial use are reviewed by THE CASH BOX"

ROL'S RECORD SHOP Chicago, III.

- Chicago, III.

 1. Singing The Blues (Mitchell)
 2. Blueberry Hill (F. Domino)
 3. True Love (J. Powell)
 4. Hey! Jealous Lover (Sinatra)
 5. Garden Of Eden (J. Valino)
 6. Green Door (J. Lowe)
 7. Anastasia (P. Boone)
 8. Baby Doll (A. Williams)
 9. Gonna Get Along
 (Patience & Prudence)
 10. Mary's Boy Child (Belafonte)

BUDISCO ONE STOP

- 1. Green Door (J. Lowe)
- Singing The Blues (Mitchell)
 Walking In The Rain (Ray)
- 4. Blueberry Hill (F. Domino)
 5. Anastasia (P. Boone)
 6. True Love (Crosby & Kelly)
 7. Rock-A-Bye Your Baby
 (J. Lewis)
- B. Gonna Get Along (Patience & Prudence) 9. Hey! Jealous Lover (Sinatra)
- 10. | Dreamed (B. Johnson)

ANDERSON'S MUSIC Red Bank, N. J.

- Red Bank, N. J.

 1. Green Door (J. Lowe)

 2. Blueberry Hill (F. Domino)

 3. Love Me Tender (E. Presley)

 4. Don't Be Cruel (E. Presley)

 5. Singing The Blues (Mitchell)

 6. Walking In The Rain (Ray)

 7. Friendly Persuasion (Boone)

 B. Money Tree

 (Patience & Prudence)

 7. True Love (Crosby & Kelly)

 10. Hey! Jealous Lover (Sinatra)

YEAGER'S MUSIC SHOP Baltimore, Md.

- Baltimore, Mu.

 1. Love Me (E. Presley)
 2. Singing The Blues (Mitchell)
 3. Ain't Got No Home (Henry)
 4. Walking In The Rain (Ray)
 5. Blueberry Hill (F. Domino)
 6. Cindy, Oh Cindy (Martin)
 7. Priscilla (Cooley & Dimples)
 B. A Thousand Miles Away
 (Heartbeats)
 9. Don't Forbid Me (P. Boone)
 10. That's My Heartstrings
 (B. Ives)

GREENLINE RECORD CTR. Jamaica, L. I., N. Y.

- 1. Love Me Tender (E. Presley)
 2. Rose And A Baby Ruth
 (G. Hamilton IV)
 3. Green Door (J. Lowe)
 4. True Love (Crosby & Kelly)
 5. Singing The Blues (Mitchell)
 6. Blueberry Hill (F. Domino)
 7. Two Different Worlds
 (D. Rondo)
- (D. Rondo)
 B. Cindy, Oh Cindy (V. Martin)
 9. A Thousand Miles Away 10. Walking In The Rain (Ray)

COCROFT MUSIC CO. Thomasville, Ga.

- Informative, Gd.

 Singing The Blues (Mitchell).

 Walking In The Rain (Ray).
 Love Me Tender (E. Presley).
 True Love (Crosby & Kelly).
 Love Me (E. Presley).
 Blueberry Hill (F. Domino).
 Don't Be Cruel (E. Presley).
 Banana Boat Song (Tarriers).
 Green Door (J. Lowe).
 Canadian Sunset
 (H. Winterhalter).

ROYLES TV Salt Lake City, Utah

- 1. Singing The Blues (Mitchell)
- 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Rose And A Baby Ruth
 (G. Hamilton IV)
 4. True Love (Crosby & Kelly)
 5. Blueberry Hill (F. Domino)
- 6. Two Different Worlds (R. Williams) 7. Confidential (S. Knight) B. Green Door (J. Lowe)
- 9. Walking In The Rain (Ray) 10. Moonlight Gambler (Laine)

WALLICHS MUSIC CITY Hollywood, Calif.

Detroit, Mich.

- 1. Banana Boat Song (Tarriers)
 2. Blueberry Hill (F. Domino)
 3. Since I Met You Baby
 (I. J. Hunter)
- 8. Rock-A-Bye Your Baby
 (J. Lewis)
- 9. Hey! Jealous Lover (Sinatra) 10. Auctioneer (L. VanDyke)

ACME MUSIC CO.

E & R RECORD SHOP San Antonio, Tex.

- San Antonio, Tex.

 1. Liebestraum (G. Girard)
 2. Moonlight Gambler (Laine)
 3. Garden Of Eden (J. Valino)
 4. Love Me Tender (E. Presley)
 5. Singing The Blues (Mitchell)
 6. Wisdom Of A Fool (5 Keys)
 7. Out Of Sight, Out Of Mind
 (5 Keys)
 8. City Of Angels (Highlights)
 9. Cinco Robles (R. Arms)
 10. Giant (A. Mooney)

(I. J. Hunter) 4. Singing The Blues (Mitchell) 5. Mary's Boy Child (Belafonte 6. Don't Forbid Me (P. Boons) 7. Tra-La-La (L. Baker)

- MELODY MART Paducah, Ky.
- Paducah, Ky.

 1. Love Me (E. Presley)
 2. Singing The Blues (Mitchell)
 3. Green Door (J. Lowe)
 4. Blueberry Hill (F. Domino)
 5. Love Me Tender (E. Presley)
 6. Cindy, Oh Cindy (E. Fisher)
 7. Don't Be Cruel (E. Presley)
 8. Moonlight Gambler (Laine)
 9. Since I Met You Baby
 (I. J. Hunter)
 10. Don't Forbid Me (Boone)

BOSTON RECORD DIST.

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 1. True Love (Crosby & Kelly)
 2. Green Door (J. Lowe)
 3. Love Me Tender (E. Presley)
 4. Singing The Blues (Mitchell)
 5. Two Different Worlds
 6. Hey! Jealous Lover (Sinatra)
 7. Rose And A Baby Ruth
 (G. Hamilton IV)
 8. Cindy, Oh Cindy (V. Martin)
 9. Mama From The Train (Page)
 10. Banana Boat Song (Tarriers)

- Minneapolis, Minn.

- COLUMBIA MUSIC CO.
- Walking In The Rain (Ray) Blueberry Hill (F. Domino)
- 5. Blueberry Hill (F. Domino)
 6. Hey! Jealous Lover (Sinatrins)
 7. True Love (Crosby & Kelly,
 8. Cindy, Oh Cindy (E. Fishe
 9. Honky Tonk (B. Doggett)
 10. Mutual Admiration Society
 (Arnold & Morga

- From Coast to Coast

 - Hollywood, Calif.

 1. Singing The Blues (Mitchell)
 2. Love Me Tender (E. Presley)
 3. Hound Dog (E. Presley)
 4. True Love (Crosby & Kelly)
 5. Hey! Jealous Lover (Sinatra)
 6. Walking In The Rain (Ray)
 7. Blueberry Hill (F. Domino)
 8. Gonna Get Along
 (Patience & Prudence)
 9. My Memories Of You
 (Harptones)
 10. Friendly Persuasion (Boone)

- All Auctioneer (L. VanDyke)

 2. Don't Forbid Me/Anastasia (P. Boone)

 3. I Dreamed (B. Johnson)

 4. Bay Doll (A. Williams)

 5. Cindy, Oh Cindy (V. Martin)

 6. Singing The Blues (Mitchell)

 7. Since I Met You Baay
 (M. Carson)

 8. Mutual Admiration Society
 (T. Brewer)

 9. Confidential (S. Knight)

 10. True Love (Crosby & Kelly)



Best Selling Pop Albums

N.V.	,,,,,,	left of asterisk * Extended Play # listed to	
	ARKARKANAA AMINYA MYANIA AMIN'A MINIMININA MIRANINA MINIMININA MINIMININA MINIMININA MINIMININA MINIMININA MIN	DITERTIFICAN INDIVIDUAL BENEVALINA DI TAMBONI DI TAMBON	os. Last
	ELVIS		week
1.	ELVIS PRESLEY	(RCA Victor LPM 1382 * EPB 1382)	1.
2.	CALYPSO HARRY BELAFONTE	(RCA Victor LPM 1248 * EPA 1248)	2.
3.	MY FAIR LADY BROADWAY CAST	(Columbia OL 5090)	3.
4.	THE KING AND I	(Capitol W 740 * EAP 740)	4.
5.	THE EDDY DUCHIN	N STORY (Decca DL 8289)	5.
6.	HIGH SOCIETY FILM SOUNDTRACK	(Capitol W 750 * EDM 750)	6.
7.	OKLAHOMA MOVIE CAST	(Capitol 5AO 595 * 5DM 595)	7.
8.	JERRY LEWIS JUST JERRY LEWIS	SINGS (Decca DL 8410)	8.
9.	ELVIS PRESLEY ELVIS PRESLEY	(RCA Victor LPM 1254 * EPB 1254)	9.
10.	BELAFONTE HARRY BELAFONTE	(RCA Victor LPM 1150 * EPB 1150; EPA 69	12. 3, 4, 5)
11.	MERRY CHRISTMAS LAWRENCE WELL LAWRENCE WELK		16.
12.	MANHATTAN TOW GORDON JENKINS	/ER (Capitol T 766 * EDM 766)	11.
13.	SAY IT WITH MUS	(Coral CRL 57041 * EC 82027)	10.
14.	CALENDAR GIRL JULIE LONDON	(Liberty 5L 9002)	15.
15.	SONGS FOR SWING	Capitol W 653 * EAP 653)	13.
16.	THIS IS SINATRA FRANK SINATRA	•	14.
17.	THE PLATTERS (Vo	(Mercury MG 20216)	19.
18.	HOWDY! PAT BOONE		21.
19.	ELLA AND LOUIS ELLA FITZGERALD LOUIS ARMSTRONG		18.
20.	THE PLATTERS THE PLATTERS	(Mercury MG-20146)	17.
21.	SONGS OF CHRIST THE NORMAN LUBOFI	MAS F CHOIR(Columbia CL 926 * EPA 926)	24.
22.	GIANT SOUND TRACK SCORE	(Capitol W 773 * EAP 773)	29.
23.	A CHRISTMAS SIN BING CROSBY	G WITH BING (Decca DL 8419)	_
24.	THE ELGART TOUG LES ELGART		22.
1,1		400000000000000000000000000000000000000	

MERRY CHRISTMAS
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(Capital W 758 * EAP 758)

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New Rock-Ola Debuts In Philly



PHILADELPHIA, PA.—Roberta Sherwood, Decca disk star, and Al Martino, Capitol songster display handsome smiles for the cameraman at a recent showing of the new Rock-Ola 200 Selection Phonograph held at the Scott Crosse Company, this city. Hundreds of operators dropped in to examine the new mechanism. Roberta's latest release is "Tears Don't Care Who Cries Them" and Martino's new one is "I'm Sorry".

Wishing You A

Merry Christmas

Big Hits!

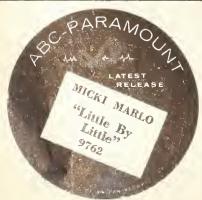
"Rib Joint" Sam Price Savoy 1505

"Little By Little" Nappy Brown Savoy 1506

"Bad Boy" The Jive Bombers Savoy 1508







Lyle Thayer Named To **New Post At Capitol**

HOLLYWOOD - The appointment Lyle Thayer to the newly-created position of Administrative Assistant of Capitol Records, Inc. has been announced by Daniel C. Bonbright, Vice President, Administration and Fin-

Thayer's duties and responsibilities will be concerned with the negotiation of artist and show contracts, and related activities. He will report to Joe Zerga, Executive Staff Assistant of CRI.

The appointee was with the Music Corporation of America 14 years. After opening MCA's San Francisco office in 1937 and remaining there four vears, he moved to the Beverly Hills office of the corporation where he was an executive in the band and act department. While with MCA in Beverly Hills Thayer was attached to Kay Kyser and his orchestra as a special assignment.

In 1947 Thayer set up his own personal management office which he operated until his affiliation with Capitol.

Marilyn Moore Inks **Bethlehem Contract**

NEW YORK—Marilyn Moore, who in private life is the wife of tenor sax star Al Cohn, has inked an exclusive Bethlehem contract calling for the completion of her first record date in late January or early February.

Miss Moore returns to the music scene following a long period of inactivity. A veteran performer, Marilyn's introduction to the entertainlyn's introduction to the entertainment field came thru her parents who were vaudevillians working out of Oklahoma City. After singing in high school and local clubs, Miss Moore did a short stint with one of Woody Herman's herds and later joined Charlie Barnet's band. It was at this point in her career that the lark retired from the pin spots to take up her domestic chores.

Her scheduled Bethlehem LP will have a variety of instrumentation designed in the interest of displaying her style and different moods.



Page 28

B'WAY SHOW

"HAPPY HUNTING"—Original Broadway Cast—RCA Victor LOC-1026 (1-12" LP)

DON'T TELL ME; IT'S GOOD TO BE HERE; MUTUAL ADMIRATION SOCIETY; IT'S LIKE A BEAUTIFUL WOMAN; THE WEDDING OF THE YEAR BLUES; MR. LIVINGSTONE; THIS IS WHAT I CALL LOVE; ENTR'ACTE; A NEW FANGLED TANGO; SHE'S JUST ANOTHER GIRL; THE GAME OF LOVE; HAPPY HUNTING; I'M A FUNNY DAME; THIS MUCH I KNOW; EVERYONE WHO'S "WHO'S WHO"; GRAND FINALE.

Ethel Merman's return to Broadway has come via "Happy Hunting." The score to the show comes to the disk collector via Victor and, as in the production itself, it is Miss Merman who takes full command of the numbers. Her rousing reading of the show's biggest song hit, "Mutual Admiration Society" is a delight. In a pretty ballad, Miss Merman excels in "The Game Of Love." Fernando Lamas sings well as the romantic male lead in this tale concerning the recent nuptials in Monaco. Good novelty number: "Everyone Who's 'Who's Who.'" The show coterie plus Miss Merman's vast following make this waxing a handy item to have around dealer shelves.

FILM SOUNDTRACK

"BUNDLE OF JOY"-Eddie Fisher and Debbie Reynolds-RCA Victor LPM-

"BUNDLE OF JOY"—Eddie Fisher and Debbie Reynolds—RCA Victor LPM1399 (1-12" LP)

BUNDLE OF JOY OVERTURE; WORRY ABOUT TOMORROW—TOMORROW; WHAT'S SO GOOD

ABOUT GOOD MORNING; SOME DAY SOON; SOME DAY SOON FANTASY; ALL ABOUT

LOVE; LULLABY IN BLUE; NEW YEAR'S EVE ON TIMES SQUARE; I NEVER FELT THIS WAY

BEFORE; TEMPO FUGIT; BUNDLE OF JOY AND FINALE.

This Victor release contains the stars and songs of the RKO film "Bundle Of
Joy." The principals are Eddie Fisher and Debbie Reynolds, and, on this disk,
they perform the 8 Mack Gordon-Josef Myrow tunes written for the pic. The
disk approximates a Broadway original cast waxing, with its overture, finale
and chorus. The score contains several first-rate melodies ("Some Day Soon,"

"All About Love" and "What's So Good About Good Morning") and Fisher
and Miss Reynolds sing them engagingly. Bright arranging-conducting by
Hugo Winterhalter. Dealers can expect excellent sales with the release and
saturation of the film into local theaters.

"BABY DOLL"—A Sound Track Recording—Ray Heindorf And The Warner Bros. Orchestra—Columbia CL 958 (1-12" LP)

Bros. Orchestra—Columbia CL 958 (1-12" LP)
The Elia Kazan film production of Tennessee Williams' "Baby Doll" had great advance publicity support and this Columbia release of the film's score should convert the benefits of such hoopla into handsome sales. The moody score was written by Kenyon Hopkins and is performed by Ray Heindorf and the Warner Bros. Orchestra. Rock 'n roller Smiley Lewis has a vocal number on the waxing, "Shame, Shame, Shame!" Eye-catching photo of much publicized "Baby Doll," Carol Baker, on package.

"WESTWARD HO THE WAGONS!"—Starring Fess Parker With The Original Cast Of The Motion Picture—Disneyland WDK 4008 (1-12" LP)

Walt Disney's "Westward Ho The Wagons" stars Fess Parker of Davy Crockett fame. This Disneyland release features the songs from the western as performed in the picture itself plus selections from the film played and sung by the Camarata ork and chorus. Two delightful tunes with a western-folk-like flavor are "Wringle Wrangle" and "I'm Lonely My Darlin'." Extensive radio-TV promotion of the pic is forthcoming. Great kiddie stock.

POPULAR

"EVERYBODY DANCE THE HONKY TONK"—Bill Doggett, His Organ And Combo—King 395-531 (1-12" LP)

SLOW WALK; BIG BOY; WHEN YOUR LOVER HAS GONE; PEACOCK ALLEY; AFTERNOON JUMP; HONKY TONK NUMBER THREE; NOTHIN' YET; LEAPS AND BOUNDS; ON THE SUNNY SIDE OF THE STREET.

After two successive smashes ("Honky Tonk" and "Slow Walk"), dealers can heartily welcome this package of Bill Doggett sessions. The hot organist is heard in three instrumental versions of "Honky Tonk"; his latest hit, "Slow Walk" and other assorted hard-driving pieces. Doggett and his crew keep up a constantly blazing series of pressings that should make the kids wild about them. Sales should be greatly backed by Doggett's current chart stature.

"LET'S FALL IN LOVE"—Janis Paige—Bally BAL 12008 (1-12" LP)

I HADN'T ANYONE TILL YOU; AM I IN LOVE?; MY BABY JUST CARES FOR ME; MY ROMANCE; WHY CAN'T I?, WHY FIGHT THE FEELING, WHY SHOULDN'T I?; I'M YOURS; I FEEL LIKE A FEATHER IN THE BREEZE; RAIN IN THE ROOF; LET'S FALL IN LOVE; BETTER LUCK NEXT TIME.

Actress-singer Janis Paige co-starred with John Raitt in the smash musical "Pajama Game," and with the possible exception of the original cast disk of the show, this is Miss Paige's only package effort. The thrush delivers her program of durable standards and lesser known melodies (Berlin's "Better Luck Next Time") with smoothness and a direct melodic attack. Miss Paige gets both string and combo support. The artist is effectively displayed on the cover. Reliable vocal efforts.

"SWINGIN' WITH HER NIBS"—Georgia Gibbs—Glen Osser Arranger—Conductor—Mercury MG 20170 (1-12" LP)

DEED I DO; I GET A KICK OUT OF YOU; LET'S DO IT; THE ONE I LOVE BELONGS TO SOMEBODY ELSE; ONE FOR MY BABY; ON THE SUNNY SIDE OF THE STREET; COMES LOVE; HAPPINESS IS A THING CALLED JOE; YOU'VE GOT TO SEE MAMA EVERY NIGHT; LONESOME ROAD; I GOT IT BAD AND THAT AIN'T GOOD; WRAP UP YOUR TROUBLES IN DREAMS.

Georgia Gibbs' vocal vitality has sent many of her single disks soaring high up the charts. Her delivery here, though the title of the set may be somewhat misleading, is "swingin'," but it is so in a more restrained (and refined) manner than her single disks would indicate. Her swing here is light, was and in keeping with the material sung as in her wistful, yet swinging, readi of "Happiness Is A Thing Called Joe." Combo support includes Buddy We (piano) and Tony Mottola (guitar), Jimmie Crawford (drums) and Arm Fishkind (bass). A commanding and decidedly jazz-like Georgia Gibbs for 1 fans to hear.



"LA GINGOLD"—Hermione Gingold—Dolphin 7 (1-12"LP)

INTRODUCTIONS; FLOWERS; WHICH WITCH; THE BORGIAS ARE HAVING AN ORGY; TIT FOR TAT; BUT THE PEOPLE WERE NICE; COCAINE; QUEEN OF SONG; SPIN; ROBERT THE ROBOT; NOBODY EVER ASKED ME; THANKS YANKS.

Dolphin is quickly becoming a class firm in the production of popular disks. In line with its previous sophisticated and intimate issues, Dolphin has released, here, a collection of recitations and songs by English comedienne Hermione Gingold. The 12 tidbits of saitre, and song, were written with incisive wit by no less than 15 writers and excellently fit Miss Gingold's hilarious comic personality. The set's limited audience will take heartily to the waxing.

"LOVELIGHT"—The Bruce Campbell Orchestra—MGM E3460 (1-12" LP) I'LL STILL BE YOURS; TOO SOON; PARIS INTERLUDE; LOVELIGHT; ONLY MINE, CONCERTO; HEART IN THE OLD WILLOW TREE; STAR OF INDIA; LULLABY; MY LOVE; TO BE IN LOVE; AS LONG AS YOU'RE MINE.

MGM has a mood pressing here that shies away from the usual over-decorated tricks of the mood music trade, yet presents its material cleanly with warmth and an emphasis on the sentimental. Bruce Campbell and the ork, working with 12 tunes by Bob Harris, provide the soft and sweet interpretations. Effective use of white space on the package. Solid mood music fare. Should enjoy a healthy sale.

"A DANCE DATE IN HAVANA"—Cuban Cha Cha—Orquesta Fiesta Cubana—Fiesta FLP 1213 (1-12" LP)

ERRANTE Y BOHEMIO; LOS ENVIDIOSOS; LA JUMA DE AYER; LUPINA; VIVA EL REY; EL LIMPIABOTA; ALMA GUAJIRA; MO ME GUSTAN LOS BONCHES; QUIEREME MUCHO; EL DERUMBE DEL SOLAR.

The cha cha, under the polished influence of the Orquesta Fiesta Cubana, rhythmically glistens on this disk from Fiesta. An atmosphere indigenous to Cuba is provided by the pressing of the disk there and the use of a native ork. Material is composed of Spanish materials. The dance still has great sway in the states, making this entry potent stock stuff.

JAZZ

"DAVE BRUBECK AND JAY & KAI AT NEWPORT"—The Dave Brubeck Quartet Featuring Paul Desmond—The J. J. Johnson—Kai Winding Quintet— Columbia CL 932 (1-12" LP) "ELLINGTON AT NEWPORT"—Duke Ellington—Columbia CL 934 (1-12" LP)

"ELLINGTON AT NEWPORT"—Duke Ellington—Columbia CL 934 (1-12" LP) Columbia has begun releasing performances from the jazz doings at Newport, R. I. this past summer. The two releases here feature Dave Brubeck And His Quartet, The J. J. Johnson & Kai Winding Quintet, with the Brubeck and Johnson outfits on one disk, and Duke Ellington and His Orchestra performing three pieces on the other waxing. The Brubeck-Johnson-Winding offering has four pressings by Brubeck, two originals ("In Your Own Sweet Way" and "Two-Part Contention") and two evergreens ("Take The 'A' Train" and "I'm In A Dancing Mood") played in the great inventive Brubeck vein. Trombonists Jay and Kai and the rest of their Quintet take over on the oldie "Lover Come Back To Me"; a Winding original, "True Blue Tromboniums"; and Johnson's own "Newport." All three of the pieces are belted smoothly by the boys. Ellington's disk includes an original "Newport Jazz Festival Suite" in three sections, his 1938 opus "Diminuendo And Crescendo In Blue" and "Jeep's Blues." The Ellington approach, of course, is the traditional, clean swing style of a first-rate order. These disks are wonderful mementos of the Newport concerts and a worthy addition to the jazz disk catalogue.

"THE GEORGE GERSHWIN SONG BOOK"—Buddy De Franco And Oscar Peterson Orchestra Conducted By Russell Garcia—Verve MGV-2022 (1-12")

I WANIS TO STAY HERE; I WAS DOING ALL RIGHT; 'SWONDERFUL; BESS, YOU IS MY WOMAN; STRIKE UP THE BAND; THEY CAN'T TAKE THAT AWAY FROM ME; THE MAN I LOVE;

I GOT RHYTHM; SOMEONE TO WATCH OVER ME; IT AIN'T NECESSARILY SO.

This collection of songs by George Gershwin is presented in a middle-of-the-road fashion. While keeping an atmosphere of jazz with Buddy De Franco (clarinet) and Oscar Peterson (piano) on the bill, the set also has a mood music feeling with its 14 piece string section. On the rhythm selections ("'S Wonderful" and "I Got Rhythm"), De Franco and Peterson are in the forefront and provide exciting counterpoint. The great Gershwin ballads ("The Man I Love" and "Bess, You Is My Woman") are warmly played by the two and it's with these songs that Russell Garcia's string section plays its smooth part. The package can take in both a jazz and mood music audience.

"SWING ME HIGH"—Reg Owen And His Orchestra—Bally BAL-12006 (1-12" LP)

SWING ME HIGH; SOHO BLUES; SLOW TRAIN BLUES; PUSHIN' SWEEPIN' THE FLOOR; SCOTCH ON THE ROCKS; SINBAD; BABYLONE BLUES; MADWALK; SUNSET STRIP; EASY NOW; HARLEM SWING.

Our friends across the sea have a pretty fair idea of how to approach the swing idiom as this Bally recorded-in-England entry does so well. Maestro Reg Owen and his ork sink their musical teeth into 12 originals and belt with considerable swing ingenuity. Arrangements have been devised with good opportunites (not wasted) for solid solo work. Clean, attractive package. Fine band offering. Once heard by potential customer, sale should be likely.

CLASSICAL

TCHAIKOVSKY—1812 Overture—DVORAK—Carnival Overture—WEINBERGER—Polka And Fugue From Schwanda—SMETANA—The Bartered Bride: Overture—LIZST: Mephisto Waltz—Fritz Reiner Conducting—RCA Victor LM-1999 (1-12" LP)

Tchaikovsky's durable "1812 Overture" pops up again as the featured work on an LP. This disk, however, has four companion pieces that often match the "Overture" in vitality and melodic content. Three of them, Weinberger's "olka And Fugue" from his opera "Schwanda", Smetana's overture to his k opera "The Bartered Bride" and Dvorak's "Carnival Overture" are the xing's rare items. Listz's popular "Mephisto Waltz" rounds out the package. tz Reiner and the Chicago Symphony Orchestra offer a lively brew of the ces. Excellent sound. Beautiful color pic on cover. The Tchaikovsky work 1 attract most of the buyers.

(Continued on page 30)

Holiday Greetings from ALPHA ALPHA Means FIRST!

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CHICAGO, ILLINOIS

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And Now... BY YOUR REQUEST Johnnie Pate

"JOHNNIE PATE AT THE BLUE NOTE"

"It's a Solid Sale When You Sell 'Em Salem"

ALEM RECORDS 64 W. RANDOLPH STREET CHICAGO (Tel.: DE 2-5617)

Merry Christmas and a Most Inyous New Year

TO OUR MANY GREAT FRIENDS IN THE TRADE

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Season's Greetings THANKS

Dealers - Disk Jockeys - Operators

For making 1956 the Biggest Year in Our History

Jim Warren

Jack Andrews

Central Record Sales Co.

2104 W. WASHINGTON BLVD.

Merry Christmas, * * * * *

Happy New Year

DEEJAYS-OPERATORS-DEALERS

from

PAUL GLASS MIKE OURY DAN HOSTO

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ALL-STATE RECORD DISTRIB. CO.

2023 SO. MICHIGAN AVE., CHICAGO, ILL.

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Award For Ace Bond Salesman



WASHINGTON, D. C.—Art Mooney (right) popular MGM Record star is seen receiving a Treasury Department Award from Charles Farrell of the United States' Defense Bond Division of the Treasury Department for his efforts on behalf of the sale of bonds. The award was made at an affair held at the Shoreham Hotel in Washington, D. C. Songstress Toni Carroll, another MGM artist, assists in the presentation. Mooney and his Orchestra are now featured at the Golden Gate Hotel in Miami Beach.



Canadian

TORONTO TOPICS:

TORONTO TOPICS:

Alan Dale (Coral) scheduled in town this week for guest appearance on CBC-TV.... Congratulations to Monique Cadieux and Kapp Records who pacted this fast rising teenage thrush. Her sensational TV rise should be duplicated when the platter spinners have a chance to play her records.... The Stage Door Tavern was officially opened last Wednesday night under the management of TV Star Jackie Rae, and writer Frank Peppiatt. Peter Appleyard (Victor) one of the finest young jazz musicians in town is appearing there nightly.... George Hamilton IV (Sparton) has one of the fastest rising single disks in Toronto these days with "A Rose And A Baby Ruth."... Lawrence Welk (Coral) has four of the best selling LP's in our town. Unlike most of the standard band names we don't ever recall Lawrence playing any dates in this territory; so all of his popularity derives from his TV & platter work.... Sparton Records has added a new record salesman to its Montreal Operation Jim Corbett.... Canadian Music Publishers Association held their annual dinner at The King Edward Hotel, Tuesday, December 11th. The 1956 Executives were re-elected for a second term: Ted Hough (Whaley Royce & Co.) Chairman—Bailey Bird (BMI Canada Ltd.) Vice Chairman—Other Executive Members John Bird (Gordon V. Thompson) Wm. Croombs (Boosey Hawks) Bruno A. Apollonio (C. Ricordi & Co.). Among the record officials who were guests of the publishers are George Keane (Quality) Harold Smith (Capitol) Harold Pounds (Sparton).

ALBUM

(Continued from page 29)

SCHUMANN: Carnival, Op. 9—Fantasie In C Major—Robert Casadesus, Piano—Columbia ML 5146 (1-12" LP)

MOZART: Sonata No. 12 In F Major, K. 332—Sonata No. 13 In Bb Major, K. 333—Sonata No. 14 in C Minor, K. 457—Sonata No. 17 In D Major ("Trumpet") K. 576—Robert Casadesus, piano—Columbia ML 5149 (1-12" LP) ("Trumpet") K. 576—Robert Casadesus, piano—Columbia ML 5149 (1-12" LP) MOZART: Concerto In E—Flat Major For Two Pianos And Orchestra, K. 365—Concerto No. 12 In A Major For Piano And Orchestra, K. 414—Robert And Gaby Casadesus, Duo-Pianists—Robert Casadesus, Piano—George Szell Conducting The Columbia Symphony Orchestra—Columbia ML 5151 (1-12" LP) These three pressings featuring pianist Robert Casadesus are commemorative issues: the Schumann disk commemorates the 100th Anniversary of the composer's death (1856-1956) and the two Mozart pressings are in line with his Bi-Centennial (1756-1956). Casadesus undertakes two familiar Schumann works, "Carnival" and the "Fantasie In C Major". The former work is a showpiece, while the latter contains great emotional depth. Great dexterity and insight is provided by Casadesus in the 4 Mozart sonatas written with flashing brilliance. Two concertos (one of them, for dual-piano is played by Casadesus and his wife, Gaby) catch the artists in feats of thrilling virtuosity. Sturdy additions to classical catalogue.

RIMSKY-KORSAKOV: Scheherazade, Op. 35—The Concertgebouw Orchestra Of Amsterdam—Eduard Van Beinum, Conductor—Jan Damen, Violinist—Epic LC 3300 (1-12" LP)
Rimsky-Korsakov's "Scheherezade" has been telling her tales in at least 2° recorded versions of the tone poem, and now Epic adds another reading th work to the classical catalogue. This waxing proves the Old Warhon still has lots of melodic and orchestrated spunk. The Concertgebouw Orches Of Amsterdam, one of Epic's reliable performers, beautifully paints "Schehe zade's" exotic musical pictures. Excellent sound. Class package. Number is most welcome.

Arrow Pacts Alan Martin



NEW YORK—Herman Pollock, prexy of Arrow Records, new indie label, inks Alan Martin formerly of ABC-Paramount and Dot Records to a long term recording contract in the offices of Leonard I. Wolf, whose firm is handling the promotion for the diskery. The happy people in the picture are Herman Pollock seated at the desk, flanked on the left by Alan Martin, center by Leonard Wolf, and on the right Frank Gazso, vice-president in charge of sales for Arrow Records. Alan Martin and Irene Carroll are the first two artists to be-signed by the label. Irene's latest waxing which is due to be released January 2nd is: "I Don't Want To Hear A Love Song (Any More)" b/w "I've Got You."

Dot Signs Tab Hunter And Charlton Heston

HOLLYWOOD, CALIF. — Randy Wood, prexy of Dot Records, last week announced the signing of two leading Hollywood film figures—Tab Hunter and Charlton Heston—to Dot recording contracts.

Hunter has signed a three-year exclusive disk pact with the label. He cut his first sides Saturday, December 15th and the record has already been rushed out to all markets. The two songs are "Young Love" and "Red Sails In The Sunset". Hunter is currently under contract to Warner Bros., with his latest picture credit being "Lafayette Escadrille", as yet unreleased. This is the first recording effort for Hunter.

Heston's pact is a long-term agreement. Beginning the end of this month, he will commence the recording of excerpts from the Bible, highlighting the Book of Exodus. This arrangement was concluded as a result of Heston's impact in his performance of Moses in Cecil B. DeMille's "The Ten Commandments" and his subsequent identification with Biblical topics.

The deal calls for additional album waxing on a semi-annual basis, present plans of Dot being to institutionalize the Heston readings. Wood stated that he would prepare a full-scale exploitation campaign for the first album, with the arrangement calling for Heston to make at least six personal appearances in key cities to inaugurate the selling program.

maugurate the selling program.

The signing of the two stars is in line with Randy Wood's previously announced plan of adding prominent ames to his talent roster which inudes Pat Boone, Gale Storm, Billy aughn, the Fontane Sisters, Jimowe, Snooky Lanson, Johnny Madpie X, the Hilltoppers, Sanford Clark wind others.

Many Products License Elvis Presley Name

NEW YORK—Elvis Presley, possibly the hottest name in the record field today and one of filmdom's greatest new sensations, seems to be the most desired name in a number of other varied fields as well.

Firms throughout the country have been begging for licenses to use the Presley name on their products, and to date he has his moniker licensed for the following products: T-shirts, knit pajamas, wood pencils, pencil cases, purses, wallets, billfolds, denims, gold plated adjustable rings, socks, medallion necklaces, scatter pins, guitars, skimmer-pumps, shoes, charm bracelets, handkerchiefs, metal buttons, scarves, kerchiefs, skirts, separates, zipper jackets, car coats, novelty hats, ring binders, zipper binders, stuffed bound-dogs, wrist watches, expansion bracelets, expansion photo-I-dents, decorative pillows, flicker buttons, mirrors, key chains, mittens, gloves, canvas sneakers, scrap books, diaries, photo albums, platter boxes, plaster busts, bookends, shirts, talking records, fan magazines, molded plastic full painted figures, 8 x 10 luminous pictures, plastic picture frames, Bermuda shorts, Capri pants, toreador pants, boxed games, lipsticks, colognes, trading cards, trading cards with chewing gum, and train cases.

Son To The Sid Fellers

NEW YORK—The Sid Fellers are celebrating the arrival of their third child, William Jay, born on December 16th at the Mt. Sinai Hospital, this city. The child weighed 7 lbs. 12½ ozs.

Mrs. Feller is the former Gertrude Hager. Sid is artists and repertoire director of ABC Paramount Records. The Fellers have two daughters.



BABY
DOLL

FROM THE WARNER BROS. PICTURE

6 BIG RECORDS

Pat Boone

"DON'T FORBID ME"

"ANASTASIA" # 15521

DOT RECORDS

Sunset and Vine, Hollywood, Calif. HO 3-4181

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THEME"

David Seville Liberty F-55041

Javid Seville Liberty 1-55041
Joe Reisman RCA Victor 47-6740
David Carroll Mercury 71000
Lew Quadling Coral 61754
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ABC CORP. - BOURNE, INC.

Bigger and Bigger Every Day

GREENSLEEVES

by

THE BEVERLEY SISTERS

London 1703

LONDON_



ANASTASIA ROGER WILLIAMS

Kapp 169



CROSS-COUNTRY SMASH!

"AROUND THE WORLD WITH ELWOOD PRETZEL"

by LEE TULLY

FL - 3007





Breaking POP!

Mickey & Sylvia

'LOVE IS STRANGE"

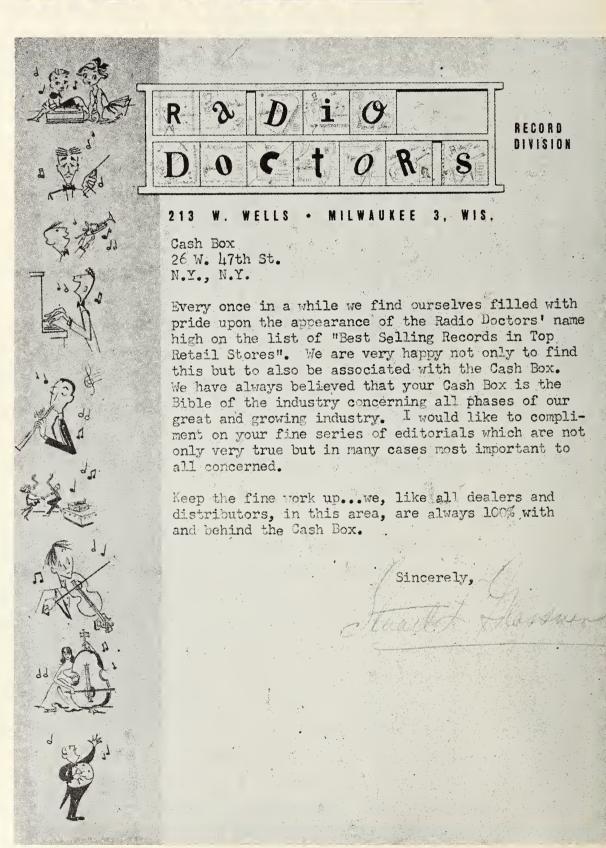
Groove 4G/0175



"It's What's in THE CASH BOX That Counts"

RETAILERS AGREE...

It's
The
Cash
Box
That
Counts



Howard Miller To Present Concert Of Disk Artists

CHICAGO - Disk jockey Howard

CHICAGO — Disk jockey Howard Miller will turn impresario on Saturday, January 12, when he will present 10 of the country's top record artists in concert, at the Opera House. Scheduled for two performances, 7 & 10 P.M., the musical spectacular will headline Pat Boone, Ralph Marterie and his orchestra, The Highlights and the Diamonds, Additional acts are vet to be signed. acts are yet to be signed.

Columbia Opens 5th Branch

NEW YORK — Columbia Records this week announced that it will open its fifth company branch in Baltimore, Maryland on Wednesday, January 2.

Columbia Record Distributing, Inc., will assume the distribution for Columbia Records in the Baltimore area, presently serviced by Joseph Zamo-

The branch will be headed by sales manager Robert E. Beasley and will operate out of Aiken Street and Curtain Avenue.

DJ And Star



SOUTH NORFOLK, VA. - Young dee jay Larry Floyd, WFOS, South Norfolk, Va., seems to be getting a big bang out of meeting one of his favorite rock and roll stars, Bill Haley. Haley was passing thru S. Norfolk and dropped in on Larry for an interview.

MOA Convention In Chicago May 19-21

CHICAGO — Following its meeting at the Morrison Hotel, this city, on December 2, 3, 4 and 5, the Board of Directors of Music Operators of America (MOA) announced it will hold its annual convention on May 19, 20, and 21, 1957, at the Morrison Hotal Chicago 1957, at the Morrison Hotel, Chicago.

It was announced that a series of Forum Meetings will take place, with panel discussions comprising music operators, record company officials and disk jockeys.

Committees to handle the Na-

tional Convention affairs will soon be announced.

Caravan Signs Danny Costello

NEW YORK - Kent Harian, President of Caravan Records, announces that Danny Costello will make his recording debut on his label shortly. Danny, who alternates with Pat Boone. on the Arthur Godfrey Show, has just cut four sides for Caravan, two of which will be released early in January.

Costello is the lad whose career as a baseball player was ended when he suffered a muscle contraction break in his arm while under contract to the Pittsburgh Pirates. Danny decided to concentrate on singing, which he had been doing between baseball seasons. He was a five-time winner on "Chance of a Lifetime" and also an Arthur Godfrey Talent Scout winner. Baseball's loss has been the music field's gain.

In addition to his regular appearances on the Godfrey show, Danny has been appearing in clubs such as the Town Casino (Buffalo), Jackie Heller's Carousel and the Holiday House (Pittsburgh), Blinstrub's (Boston), etc., and is set for the 500 Club in Atlantic City in early '57.

Cutting The Record









NEW YORK — Some candid shots taken at an Arrow recording date show what a serious business it is. Upper left Irene Carroll, vocalist, and Joe herman, conductor-arranger for Arrow Records, listen intently to a playack. At the upper right, getting ready for a take, are the strings. Lower left, e checks with control room for level. Lower right, Irene and some members at the chorus are reflecting on last minute changes. All took place at Coastal audios in New York City.

East Meets West



NEW YORK - Irv Faskow, CBS librarian, greets Japanese film record librarian, greets Japanese film star Shirley Yamaguchi and LeRoy Holmes on their recent visit to this station on behalf of their new release "August Moon" theme music from the picture "The Teahouse Of The August Moon". Shirley and LeRoy visited radio stations in New York and New Jersey with first copies of the disk.

• MERRY CHRISTMAS • We with first copies of the disk.

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Season's Greetings To All You DJ's

New Releases

"SHAME, SHAME

(from Warner Bros. "Baby Doll")

recorded by

BILLY WILLIAMS..Coral SMILEY LEWIS Imperial

LOVE YOU SO'

recorded by

TED NORMAN.....MGM

Many Thanks For The Spins Ruby Fisher

THE WEST'S NEWEST AND FINEST ONE STOP

Records: 45 RPM — 60¢ 78 RPM — 65¢

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2775 W. PICO BLVD. Phone: REpublic -7258 LOS ANGELE

DARL RECORDS present 2 HITS

"MY BOY LOLLIPOP" "SAY YOU UNDERSTAND"

by BARBIE GAYE DARL 1002

"KEEPER OF MY HEART" "I SING FOR YOU by THE PLAIDS

DARL RECORDS, INC.

43 Lexington Ave., N.Y.

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(ALL PHONES: HUmboldt 6-5204)

CHRISTMAS

MIDWEST'S LARGEST ONE-STOP
FREE TITLE STRIPS TO OPERATORS!

Merry Christmas

M. S. Distributing Company

CHICAGO, ILLINOIS

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LENNY GARMISA

JACK MILLS

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ROP WILLEDGON

BOB WILKERSON

JACK SOLINGER (ABC)

GARMISA DISTRIBUTING CO. 2011 SOUTH MICHIGAN AVE. CHICAGO 16, ILLINOIS

"It's What's in THE CASH BOX That Counts"



Ramblings

NEW YORK:

A Merry Christmas to all our friends—and here's hoping 1957 will be even a more prosperous record year than 1956. . . . Apollo Records on the road to a winner with Solomon Burke's "You Can Run But You Can't Hide." The platter is getting tremendous airplay in both the r and b and pop fields.



SOLOMON BURKE

Frank Abramson took the tune over for Republic Music and one of the first results was a Richard Hayes cover. It is Hayes first release for Decca Records. Joe Louis, co-writer of the tune, has been very active promoting the song with the dee-jays, appearing on national hookup interviews, etc. As a result of all this activity something big could happen. Charles Merenstein, Apollo Records, says the disk is building in sales every day, and it looks like the record will break nationally. . . . Herald Records finds "Comin' Home" by The Nutmegs starting to move like a real hit. Al Silver and Bob Rosen feeling

all aglow 'cause things are so good with the Ember and Herald lines. On Ember, The Five Satins are moving with two solid sellers at the same time, "In The Still of The Night" and "Wonderful Girl"—and the new "They Call Me A Dreamer" by Kenny Esquire and The Starlites is getting a good reaction. Herald also announces the signing of Rudy Green, young Tampa, Florida singer for whom they have great hopes. . . . Sol Rabinowitz, Baton Records, can't get away from the phone. Calls are coming in from all over the country as distribs order Ann Cole's "In The Chapel." The deck is building and on the verge of breaking big. . . . Jerry Winston, Mardi Gras and Onyx Records, getting ready for new releases after the first of 1957. Jerry just cut sessions with The Pearls and the Velours. Both groups did nicely on their previous releases and Winston feels the next releases could do the trick nationally for them. He also announced the signing of the Miller Sisters, formerly with Herald and Hull. . . . Atlantic Records issues a special release, Joe Turner singing "Midnight Special Train" and "Feeling Happy." Turner really sings that "Midnight Special Train" and it could be another number one effort for the star. . . . Ray Clark, Groove Records, bearing down hard to establish Mickey and Sylvia's "Love Is Strange" as the sales build and build. New markets are buying almost every day and it is moving in practically every key market in the nation. The side is aiming for the Nation's Top Twenty and could crack it this week. It is also making a solid move in the pop direction. It looks like a two-market hit for Groove. Clark also reports the Nitecaps' "Let Me Know



THE PEARLS

Tonight" and Varetta Dillard's "One More Time" are also getting good sales action. . . . Hy and Sam Weiss, Old Town Records, report "We've got it." The fellas have had hits for several years but outside of limited action in scattered areas in mid-west, west and south, they've never been really able to latch onto the national hit. Now in "Operator" by Bob Gaddy they feel they've come up with the big one. "Watch it," says . Atlantic Records recorded the Clovers this week. The fellas report that Atlantic set a new all time monthly record in November in dollar volume, single sales, and lp sales. The December sales already indicate a new record will be set when all the figures are in. Jerry Wexler says to watch the next Cardinals release. "This is the one that will make the group really big,"-and of course doing very nicely are

Ivory Joe Turner's "Since I Met You Baby"; Clyde McPhatter's "Without Love"; Lavern Baker's "Jim Dandy"; and "I Miss You So" by Chris Connor.

. . . Joe Kolsky reports "A Thousand Miles Away" by The Heartbeats on Rama, and "Blanche" by The Three Friends on Lido are breaking to national pop as well as r & b hits. . . . Phil Rose and Lou Sprung, Glory Records, getting r and b action on The Tarriers "Banana Boat." It is already one of the nation's big pop hits.

CHICAGO:

Santa's helper department—Sam Evans hosted 3000 needy children at Chi's Regal Thitter 12/24. In addition to great entertainment provided by Muddy Waters, Al Smith's Ork, Kool Gents, The Spaniels, the kids stuffed themselves on candy, fruit, ice cream and all took toys home with them—this donated by the big heart of the music biz. . . . Boul Mich's music row

shining like a great big Christmas tree from all those happy faces over all those big booming hits. Every house on the street is showing tops on national and local charts. . . . M. S.'s Marty Hirsch would send frogs to all his friends for Xmas, if he could find some. That's cuz Clarence "The Frogman" Henry's "I Aint Got No Home" has broken wide open across the country and Chi is showing no exception. . . Two Verve LP's swinging tops in this area are "The Greatest" by The Count, Basic but of course, and "Ella and Louis." . . . Jack Solinger, readying a trip to NY, reports on the steady climb UP on Muvva Hubbard's "Congo Mombo" and "Little By Little" by Mickey Marlow, both ABC Par's offering to R&B. . . . Dizzy Gillespie romps into Blue Note 1/9 with a whole new show (Happy New Year) . . . All-State trimming their



BOBBY CHARLES

tree, this year, with Fats Domino hits and right at the top of the tree is Fats' newie "Blue Monday" b/w pop-ten-tial hit "What's The Reason I'm Not Pleasing You." Sez Mike Oury with Paul Glass nodding in agreement, "Bobby Charles' 'Put Your Arms Around Me Honey' b/w 'Why Can't You' look like real contenders for top honors in '57." By the way, Paul, your staff asked us to thank you for the grand Xmas party you threw for them at McKie Fitzhugh's Show Lounge 12/15. . . . Eli Toscano 'Cobra' plans to be in new offices directly after the first of the year with new hits. But at this point Harold Burrage's "One More Dance" is giving Otis Rush's "My Love Will Never Die" a race. But no matter who wins, "Cobra will be out ahead." . . . Candido into Crown Propellor and out again 1/1. Rumors say he may be held over. . . .

Chess/Checker opening hit packages to the tune of Chuck Berry's "Havana Moon," The Moonglows' "Over and Over Again" and Checker's "Just For A Kick" by The Flamingos. But the hottest thing in the Cottage Grove offices is LP "Rock-Rock-Rock" featuring past Chess/Checker hits plus tunes used in latest Alan Freed flick of the same name. . . . Hadda Brooks reported to be knock'n 'em in the isles at Beverly Hills' Club Lavee. . . . George and Ernie Leaner enjoying grand yule biz with Peacock's "There Goes The Mailman" by Arthur Prysock and we musn't forget Mickey and Sylvia's Grooveroo "Love Is Strange." George and Ernie caught B. B. King and Elmore Morris' show at Budland and claim it the greatest ever. . . . "Priscilla Bowman's new Vee-Jay release, as yet title unannounced, promises to be another VJ sleeper," claims genial Abner. "Spirituals are still great and a letter from Rocky Groce, WFEC, Miami, announced The Orioles' 'For All We Know' record of the week," added Ab. Jimmy Reed's "You Got Me Dizzy" is biggest Vee-Jayer to date, but Jimmy Bracken tells us to "look out" after the first. . . . Thanks and Merry Christmas to all our wonderful friends at this the happiest time of the year.

LOS ANGELES:

Fats Domino closes at the Blue Note in Chicago, and finishes up his tour in New Orleans, spending the holidays at his home there. . . . Chicago Deejay, Montague has picked Googie Rene's "Midnight" as his record of the week. Leon Rene has had offers to sell the master, but will keep it on his class label,



TEEN AGERS

which he intends to build as a rhythm and blues label. . . Bob Summerise, rhythm and blues jockey in the Northwest, in town visiting with West Coast manufacturers. Bob is now heard over KLAN, Renton which covers the Seattle area. . . . Irv Shorten predicts a big one for the Dig label in "I Cried A Million Tears" by Mel Williams. Several covers are expected from the majors. . . . Big Rock and Roll show will play the United Artists theatre in downtown Los Angeles through the Holiday week. Featured on the show will be The Youngsters, whose Empire release of "Dreamy Eyes" is currently hitting the charts. . . . Joe Kolsky of Gee and Rama Records in town for a few days. Rama recently bought the master on Thousand Miles Away" by the Heartbeats from Hull Records, and the disk is taking off big for them around the country. . . . Louis Jordan and his band currently

playing in Phoenix Arizona, wihch is the first time the maestro has appeared in his hometown. . . . Jim Warren at Central Record Sales, ordering Atlantic's new Rock and Roll LP in the thousands, and expecting it to be one of the big items of the year. . . . Earl McDaniel of KPOP, sponsoring a teenage dance at the Rendezvous Ballroom in Balboa. The Teenagers will entertain at their only personal appearance during their stay in Southern California. . . . Charles Trammel broadcasting the Leroy Conley show from Conley's Lor Beach Store, giving the show three points of origination. Show is also dot from the Watts store and from the 54 Ballroom.

Performing For Charity



NEW YORK—Shown above are Bob Kornhelser, Cadence Records, Martin Block (WABC-New York) and Ocie Smith, new Cadence recording artist, as they appeared at the recent dinner held at the Sheraton-Astor Hotel in New York City. This dinner, in honor of Martin Block, was for the benefit of the mentally retarded children under care at The Shield of David Institute for Retarded Children.

W & G Strengthens Australian Position

MELBOURNE, AUSTRALIA-W & G Record Processing Company, Pty. Ltd. with headquarters here, has announced through its American Representative James N. Parks of Manchester, N. H., the completion of a deal with Tim Gayle of Advance Records of Los Angeles, whereby W & G Record Company will have exclusive rights to Advance masters for manufacture and distribution throughout the Commonwealth of Australia and New Zealand.

New Zealand.

In a move to strengthen the position of its artist roster on the W & G Selected Releases label which presents American produced phonograph records to the Aussie market, Parks has announced that plans are underway for expansion into all fields of American produced material to be manufactured and distributed by W & G "down under". It is the intention of W & G to release as great a portion of American indie record catalogs as the market will call for. Deals for selection from within the complete catalogs are made rather than for just "spot" releases of hit tunes only.

First Advance releases will include

First Advance releases will include two singles, an EP and LP all by Lorry Raine. National promotion in Australia is planned for Miss Raine's first sides, to better acquaint and introduce the vocalist to the Aussie record buying public.

Continuing with the acquisition of rights for exclusive distribution W & G has also secured exclusive distribution of Balboa Records of Van Nuys, California, with selection of six sides from its catalog for immediate release release.

W & G's first major hit on an independent label in Australia was Cathy Carr's "Ivory Tower" on the Fraternity label. Plans are underway for Miss Carr to make a personal appearance tour of Australia and New Zealand on the strength of her first release here release here.

The company's first entry into the Country field was made some weeks ago with the acquisition of Starday Records catalog which included eight ides by George Jones.

Currently, Parks is negotiating for the release of some classical catalogs which will be announced at a later te. W & G is the exclusive distribur of the ABC-Paramount and alique lines in Australia and New Zealand.

Stacked And Staggered Tapes Available

NEW YORK—Livingston Audio Products Corp. of Livingston, N. J., one of the leading producers of stereo-phonic recorded tapes for home entertainment, has announced that no change is contemplated in its policy of making all stereo tapes in its catalogue available in both the stacked (in-line) and staggered (displaced)

versions.

This announcement, a spokesman for the company said, was prompted by what may otherwise be a confusing situation to a purchaser of stereo playback equipment. Since models offered by some of the manufacturers use a staggered head arrangement, while others employ stacked heads, it should be clear to a prospective purchaser that Livingston tapes—as well as those of most other manufacturers—are available in either form. -are available in either form.

In keeping with this policy, Livingston's next release, which has been announced for February 1, 1957, will also be obtainable in either version. This release, which will consist of a This release, which will consist of a group of twelve tapes, will include "Stereo Showcase by Livingston", a program highlighting excerpts from many of the tapes in the Livingston catalogue. In particular, it is designed to demonstrate the quality of reproduction which can be achieved by stereophonic sound, for any type of music

Other tapes in this Livingston re-lease will range from classical to dance music and jazz.

Gene Vincent Hospitalized

HOLLYWOOD-Gene Vincent, who with The Blue Caps records exclusively for Capitol Records, has entered the hospital in Portsmouth, Va. where it is expected he must remain three months while an old shin-bone injury heals. The injury occurred about a year ago in Norfolk, Va. when he was struck by a hit-and-run motorist while Vincent was riding a motorcycle. He recently was booked for a one-month appearance at The Sands, Las Vegas, but the injury forced his cancellation at the end of the first



R & B

Disk Jockey

REGIONAL RECORD REPORTS

Dean Evans & Ray Meaders

Ray Meaders
WXOK—Baton Rouge, La.

1. Without Love (McPhatter)
2. On My Word Of Honor
(B. B. King)
3. I Make Believe (McPhatter)
4. Since I Met You Baby
(I. Joe Hunter)
5. I Feel Good (Shirley & Lee)
6. White Christmas (McPhatter)
7. You Got Me Dizzy (Reed)
8. Want You With Mc Christmas
(J. Belvin)
9. Merry Christmas Baby
(C. Brown)
10. Telephone Is Ringing
(P. W. Crayton)

Nick Nickson

Nick Nickson
WBBF—Rochester, N. Y.

1. Blueberry Hill (F. Domino)
2. Any Way You Want Me
(E. Presley)
3. Tra La La (L. Baker)
4. Since 1 Met You Baby
(1. Joe Hunter)
5. Honky Tonk (B. Doggett)
6. Slow Walk (S. Austin)
7. I Put A Spell On You
(S. J. Hawkins)
8. My Happiness (J. Beasley)
9. On My Word Of Honor
(Platters)
10. Baby, Baby (Teenagers)

10. Baby, Baby (Teenagers)

Jimmy Byrd

WSRC—Durham, N. C.

1. Oh What A Night (Dells)

2. You Got Me Dizzy (J. Reed)

3. Since I Met You Baby

(I. Joe Hunter)

4. Jim Dandy (L. Baker)

5. I Feel Good (Shirley & Lee)

6. Blueberry Hill (F. Domino)

7. Slow Walk (S. Austin)

8. All Around The World

(L. Richard)

9. Wonderful Girl (5 Satins)

10. Sittin' And Thinking

(L. Hopkins)

Rocky Groce WFEC-Miami, Fla.

WFEC-Miami, Fla.

1. Thousand Miles Away
(Heartbeats)
2. In The Chapel (A. Cole)
3. Oh What A Night (Dells)
4. ABC's Of Love (Teenagers)
5. Love Me (E. Presley)
6. You Got Me Dizzy (J. Reed)
7. Blueberry Hill (F. Domino)
8. Honky Tonk (B. Doggett)
9. Without Love (McPhatter)
10. Bring Me Love (Clovers)

Kenny Vincent
WEOL—Lorgin, Ohio
1. Baby, Baby (Teenagers)
2. Banana Boat Song (Tarriers)
3. Auctioneer (C. Miller)

4. What's The Reason (F. Domino)

Rudolph The Red Nosed Reindeer (Cadillacs) Behind The Sun (Gibson)

Goodnight My Love (Belvin) Havana Moon (C. Berry)

9. It's Too Late Brother
(L. Walter)
10. Just To Be With You
(M. Waters)

George Fennell WHIL—Medford, Mass.

1. Since I Met You Baby
(I. Joe Hunter)

(I. Joe Hunter)
2. Love Is Strange
(Mickey & Sylvia)
3. I Feel Good (Shirley & Lee)
4. Tra La La (L. Baker)
5. Confidential (S. Knight)
6. Slow Walk

6. Slow Walk
(Austin/Doggett)
7. Goodnight My Love (Belvin) 8. City Of Angels (Highlights)
9. Without Love (McPhatter)

Congo Mambo (G. Gable)

Larry Dean

UCHB—Wayne, Mich.

1. Since 1 Met You Baby
(I. Joe Hunter)

2. Oh What A Night (Dells)

3. Honky Tonk (Vocal)
(Dogget/Brown)

4. Operator (B. Gaddy)

5. Thousand Miles Away
(Heartbeats)

6. Baby, Baby (Teenagers)

(Heartbeats 6. Baby, Baby (Teenagers) 7. Slow Walk (B. Doggett) 8. The Vow (Flamingos) 9. Blue Monday (F. Domino) 10. Bacon Fat (A. Williams)

Jack Gale

WTMA—Charleston, S. C.

1. Tricky (G. Jinkins)

2. Honky Tonk (B. Doggett)

3. Jim Dandy (L. Baker)

4. Blueberry Hill (F. Domino)

5. I Feel Good (Shirley & Lee)

6. Dreamy Eyes (Youngsters)

7. Moonglow (Scooby Doos)

8. Since I Met You Baby

(I. Joe Hunter)

9. Ain't Got No Home (Henry)

10. Oh What A Night (Dells)

Bill Kelso

KOPO—Tucson, Ariz.

1. Slow Walk (B. Doggett)

2. Blueberry Hill (F. Domino)

3. Honky Tonk (B. Doggett)

4. Took Too Much For Granted
(A. Lawner) Confidential (S. Knight)

6. All Around The World (L. Richard)

7. Easy, Easy Baby (A. Barton)
B. I Remember (In The Still)
(5 Satins)

9. She's Got It (L. Richard)

9. She's Got II.
10. What's The Reason (F. Domino)

Charlie O'Donnell

WHAT—Philadelphia, Pa.

WHAT—Philadelphia, Pa.

1. Blueberry Hill (F. Domino)

2. On My Word Of Honor
(B. B. King)

3. Goodnight My Love (Belvin)

4. I Feel Good (Shirley & Lee)

5. Since I Met You Baby
(I. Joe Hunter)

6. I Didn't Ask (B. Scott)

7. Bacon Fat (A. Williams)

B. I Put A Spell On You
(S. J. Hawkins)

9. Party Time (Ray-o-Vacs)

10. Little By Little (N. Brown)

10. Little By Little (N. Brown)

Bob Norris

Bob Norris
WEIM—Fitchburg, Mass.

1. Baby, Baby Oh My Darling
(Clovers)

2. Tra La La (L. Baker)

3. Stormy (Prophets)

4. You're Mine, Oh Mine
(Bobby & Ronald)

5. I Feel Good (Shirley & Lee)

6. Slow Walk (S. Austin)

7. Confidential (S. Knight)

8. Blue Monday (F. Domino)

9. Rudy's Rock (B. Haley)

10. Ocean Blue (Sophomores)

WFOS—So. Norfolk, Va.
Blueberry Hill (F. Domino)
I Feel Good (Shirley & Lee)
Slow Walk (S. Austin)
Love Me Tender (E. Presley)
Singing The Blues (Robbins)
Rudy's Rock (B. Haley)
Confidential (S. Knight)

8. Honky Tonk (B. Doggett)
9. Without Love (McPhatter)

10. Jim Dandy (L. Baker)

Season's Greetings

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Season's Greetings

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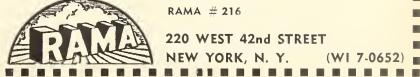
FREE TITLE STRIPS RHYTHM and BLUES

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THE HEARTBEATS'

"A THOUSAND MILES AWAY" b/w"Oh! Baby Don't"



RAMA # 216

220 WEST 42nd STREET NEW YORK, N. Y. (WI 7-0652)

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MIDNIGHT SPECIAL

"FEELING HAPPY"

(As He Sings It In The Motion Picture "Shake Rattle and Rock") ATLANTIC 1122

WATCH IT JOIN THESE RED HOT HITS Ivory Joe Hunter

"SINCE I MET YOU BABY"

ATLANTIC 1111 Lavern Baker

"JIM DANDY" ATLANTIC 1116

> Clyde McPhatter "WITHOUT

LOVE"

ATLANTIC 1117

The Clovers

"I'M A LONELY

FOO! " ATLANTIC 1118

Chris Conner "I MISS

YOU SO"

ATLANTIC 1105

Chuck Willis JUANITA

ATLANTIC 1112

ATLANTIC RECORDING CORP.





and thanks to our distributors. and operators, deejay and retailer friends for all you've done for us in 1956

And for making

IN THE STILL OF THE NIGHT"

THE 5 SATINS

Ember 1005

The Hit of 1956

NOW — Here are your hits for 1957

THE 5 SATINS

"WONDERFUL

Ember 1008

KENNY ESQUIRE and The Starlites

THEY CALL ME DREAMER"

Ember 1011

AND—The newest by those hitmakers—

THE NUTMEGS COMIN' HOME'

Herald 492



\$



NEW YORK

CHICAGO

NEW ORLEANS

The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed.

BLUEBERRY HILL Fats Domino (Imperial 5407)

SINCE I MET YOU 2 BABY Ivory Joe Hunter (Atlantic 1111)

HONKY TONK 3 Bill Doggett (King 4950)

A THOUSAND MILES AWAY Heartbeats (Rama 216) 4

SLOW WALK Bill Doggett (King 5000) 5il Austin (Mercury 70963) 5

I FEEL GOOD 6 5hirley & Lee (Aladdin 3338)

GOODNIGHT MY LOVE 7 Jesse Belvin (Modern 1005)

LOVE IS STRANGE Mickey & Sylvia (Groove 0175) 8

BLUE MONDAY 9 Fats Domino (Imperial 5417)

WISDOM OF A FOOL 10 Five Keys (Capitol 3597)

SLOW WALK 5il Austin (Mercury 70963) Bill Daggett (King 5000)

YOU'VE GOT ME Jimmy Reed (Vee-Jay 226)

HONKY TONK Bill Daggett (King 4950) (King 5001) (Vocal)

BLUEBERRY HILL Fats Damina (Imperial 5407)

ON MY WORD OF HONOR B. B. King (RPM 479) Platters (Mercury 71011)

I'M TORE UP Billy Gayles (Federal 12265)

CONFIDENTIAL Charles Brown (Aladdin 3342)

SINCE I MET YOU BABY Ivory Joe Hunter (Atlantic 1111)

MY LOVE WILL NEVER DIE Otis Rush (Cobra 5005)

YOU BETTER BELIEVE Harmonica 51im (Vita 138)

SINCE I MET YOU BABY

JUANITA Chuck Willis (Atlantic 1112)

FEEL GOOD Shirley & Lee (Aladdin 3338)

IRENE Guitar Gable (Excello 2094)

JUST HOLD MY HAND Paul Perrymo (Duke 158)

SLOW WALK Bill Doggett (King 5000)

AIN'T GOT NO HOME Clarence Henry (Argo 5259)

DON'T BREAK YOUR PROMISE Milton Luce (Argo)

BLUE MONDAY Fats Domino (Imperial 5417)

HONKY TONK Bill Doggett (King 4950)

CLEVELAND

SLOW WALK 5il Austin (Mercury 70963) Bill Doggett (King 5000)

SINCE I MET YOU BABY Ivorv Joe Hunter (Atlantic 1111) 2

HONKY TONK Bill Dognett (King 4950) (King 5001) (Vocal) 3

BLUEBERRY HILL 4 Fats Domino (Imperial 5407)

YOU'VE GOT ME D'ZZY Jimmy Reed (Vee-Jay 226) 5

OH WHAT A NIGHT 6 Dells (Vee-Jay 204)

CONFIDENTIAL 7 5onny Kniah (Dot 15507)

BACON FAT Andy Williams (Epic 9196) 8

YDNAD MIL 9 Lavern Baker (Atlontic 1116)

A THOUSAND MILES AWAY Heartbeats (Rama 216) 10

NEWARK

BLUEBERRY HILL

SINCE I MET YOU BABY Ivary Joe Hunter (Atlantic 1111)

Fats Domino (Imperial 5407)

SLOW WALK Bill Danaett (King 5000)

LOVE IS STRANGE Mickey & 5vlvia (Groove 0175)

I FEEL GOOD Shirley & Lee (Aladdin 3338)

A THOUSAND MILES AWAY Heartbeats (Rama 216)

GOODNIGHT MY LOVE Jesse Belvin (Modern 1005)

HONKY TONK Bill Doggett (King 4950) Bill Daggett (King 5001) (Vocal)

BLUE MONDAY Fats Domino (Imperial 5417)

JUANITA Chuck Willis (Atlantic 1112) DALLAS

HONKY TONK Bill Dogaett (King 4950)

BLUEBERRY HILL Fats Domino (Imperial 5407)

SINCE I MET YOU BABY lvary Joe Hunter (Atlantic 1111)

SLOW WALK Bill Doggett (King 5000) 5il Austin (Mercury 70963)

AIN'T GOT NO HOME (Argo 5259)

ON MY WORD OF HONOR B. B. King (RPM 479)

SHOULD I EVER LOVE AGAIN Wynana Carr (Snecialty 589)

I REMEMBER (In The Still Of The Night) Five Satins (Ember 1005)

LOVE ME TENDER Elvis Presley (RCA Victor 20-6643)

BLUE MONDAY Fats Domino (Imperial 5417)

DEEJAY -

OTIS RUSH'S

NEVER DIE"

5005

"MY LOVE WILL



PHILADELPHIA

LOS ANGELES

DETROIT

- SLOW WALK Bill Doggett (King 5000) Sil Austin (Mercury 70963)
- GOODNIGHT MY LOVE 2 Jesse Belvin (Modern 1005)
- ON MY WORD OF HONOR B. B. King (RPM 479)
- DRY YOUR EYES Inspirations (Jamie)
- SINCE I MET YOU BABY Ivory Joe Hunter (Atlantic 1111) 5
- BLUFBERRY HILL 6 Fats Domino (Imperial 5407)
- PRISCILLA Eddie Cooley & Dimples (Roast 621) 7
- BABY, BABY 8 (Gee 1026)
- A THOUSAND MILES AWAY 9 Heartbeats (Rama 216)
- BLUE MONDAY 10 Fats Domina (Imperial 5417)

GOODNIGHT MY LOVE Jesse Belvin (Modern 1005)

- SINCE I MET YOU BABY Ivory Joe Hunter (Atlantic 1111)
- DREAMY EYES Youngsters (Empire 109)
- SLOW WALK Bill Doggett (King 5000)
- AIN'T GOT NO HOME Clarence Henry (Argo 5259)
- OH WHAT A NIGHT Dells (Vee-Jay 204)
- HONKY TONK Bill Doggett (King 4950)
- BLUEBERRY HILL Fats Domina (Imperial 5407)
- ON MY WORD OF HONOR B. B. King (RPM 479)
- CONFIDENTIAL 5onny Knight (Vita 137)

- SLOW WALK 5il Austin (Mercury 70963) Bill Doggett (King 5000)
- SINCE I MET YOU
- BLUEBERRY HILL
- L FFFL GOOD
- AIN'T GOT NO HOME
- YOU'VE GOT ME DIZZY Jimmy Reed (Vee-Jay 226)
- JIM DANDY Lovern Boker (Atlantic 1116)
- HONKY TONK
- BACON FAT Audrey Williams (Epic 9196)

- lvory Joe Hunter (Atlantic 1111)
- Fats Domino (Imperial 5407)
- Shirley & Lee (Aladdin 3338)
- Clarence Henry (Argo 5259)

- Bill Doggett (King 4950) (King 5001) (Vocal)
- BEHIND THE SUN Doddyo Gibson (Checker 848)

ST. LOUIS

A THOUSAND MILES AWAY Heartbeats (Rama 216)

- BLUEBERRY HILL 2 Fats Domina (Imperial 5407)
- SINCE I MET YOU BABY Ivory Joe Hunter (Atlantic 1111)
- SLOW WALK Sil Austin (Mercury 70963) Bill Daggett (King 5000)
- ON MY WORD OF HONOR B. B. King (RPM 479) Platters (Mercury 71001) 5
- OH WHAT A NIGHT Dells (Vee-Jay 204)
- HONKY TONK Bill Doggett (King 4950) (King 5001) (Vocal) 7
- JIM DANDY 8 Lavern Baker (Atlantic 1116)
- CONFIDENTIAL 9 5onny Knight (Dot 15507)
- PRISCILLA Eddie Cooley & Dimples (Roost 621) 10

ATLANTA

BLUEBERRY HILL Fats Damino (Imperial 5407)

- AIN'T GOT NO HOME Clarence Henry (Argo 5259)
- SINCE I MET YOU BABY
- lvary Joe Hunter (Atlantic 1111)
- ON MY WORD OF HONOR B. B. King (RPM 479)
- **WHATCHA** GONNA DO Chuck Willis (Atlantic 1112)
- SLOW WALK Bill Doggett (King 5000) 5il Austin (Mercury 70963)
- THOUSAND MILES AWAY Heartbeats (Rama 216)
- YOU'VE GOT ME DIZZY Jimmy Reed (Vee-Jay 226)
- YOU CAN'T CATCH ME Chuck Berry (Chess 1645)
- I FEEL GOOD Shirley & Lee (Aladdin 3338)

BOSTON

HONKY TONK

- SINCE I MET YOU BABY
- Ivory Joe Hunter (Atlantic 1111)
- LET THE GOOD TIMES ROLL Shirley & Lee (Aladdin 3325)
- SLOW WALK 5il Austin (Mercury 70963) Bill Doggett (King 5001) (Vocal)
- I FEEL GOOD Shirley & Lee (Aladdin 3338)
- PRISCILLA Eddie Cooley & Dimples (Roost 621)
- ON MY WORD
- THOUSAND MILES AWAY
- LOVE IS STRANGE Mickey & 5ylvia (Groove 0175)
- G-Clefs (Pilgrim 720)

- Bill Doggett (King 4950)

- OF HONOR Platters (Mercury 71001) B. B. King (RPM 479)
- Heortbeats (Rama 216)
- 'CAUSE YOU'RE MINE

"Midniaht" GOOGIE RENE



Chicogo Wokes Up

RECORD OF THE WEEK

A POP SMASH! # 5417 Fats Domino



ARTHUR PRYSOCK'S FIRST BIG PEACOCK HIT! THERE GOES THE MAILMAN"

"OH HO OH YEA" (WHAT THE HECK)
PEACOCK # 1670



"ONE MORE DANCE" # 5004

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COBRA RECORD CORP.

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"OPERATOR"
by Bob Gaddy
Old Town # 1031

OLD TOWN RECORD CORP.
701 Seventh Avenue, N. Y. C.
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Season's Greetings

Our first for 1957 a HIT!

The Pearls'

"TREE
IN THE
IN THE
MEADOW"

b/w "MY OH MY"

ONYX # 506

CONYX

RECORDS, INC.

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424 W. 49th St., New York 19, N. Y.
COlumbus 5-1872





B Reviews

AWARD & SLEEPER

VERY GOOD

FAIR

B+ EXCELLENT

C+ GOOD

MEDIOCRE

EDDIE POWELL (Tuxedo 918)

(Tuxedo 918)

B "DARLING, MY DARLING"
(2:56) [Ford BMI — Powell,
Braithwaite] Eddie Powell sings a
slow beat ballad in dramatic fashion.
A rhythmic teener beat, it is given
a moving reading by Powell, backed
by a group with a female sound.
Pleasing platter.

C+ "MUSIC, MAESTRO, PLEASE"
(2:52) [Bourne ASCAP—Magidson, Wrubel] Powell sings the oldie
in acceptable fashion. Powell has an
easy to take voice, but the treatment
is not too outstanding.

WILBURN WHITEFIELD/JOY

(Showtime 1110)

"HERE I STAND ALL ALONE"
(2:31) [BMI—Wilburn Whitfield]
Wilburn Whitfield swings out with a
middle beat bouncer. Lively deck possessing sparkle in tune and treatment.
Ok wax. Wilburn Whitfield handles the vocal.

B "DADDY YOU LIED TO ME"
[BMI—Marjorie Kerr-Joy Shaw]
Joy Shaw handles the vocal on this
end. A cute treatment with a rather
bizarre twist. He lied to her and he
now lies six feet deep. Quick beat

ROY MILTON

ROY MILTON
(King 4993)

B "ONE ZIPPY ZAM" (2:40) [Jay & Cee BMI—Roy Milton] Roy takes over the vocaling on the flip and treats a slow, but exciting rhythm to a solidly commercial product. The deck is instrumental for the most part but Milton lends his voice just enough to flavor the deck. The stronger side.

C+"YOU'RE GONNA SUFFER BABY" (2:22) [Jay & Cee BMI—Mickey Champion] Roy Milton and his orchestra take care of the instrumentalizing and Mickey Champion handles the vocal. The gal shouts an energetic reading of a slow, rhythmic blues.

KENNY AND MOE

(Deluxe 6101)

B+WHEN I'M GONE" (2:36) [Men-Lo BMI—Lucie, Ballard, Pelham]
Kenny and Moe team up for a most pleasurable reading of a melodic slow beat ballad. Tune is one that will appeal to the pop audience as well as the r & b. Good record bow.

CAN'T HELP MYSELF" (2:42)
[Men-Lo BMI—Lucie, Ballard, Pelham] The pair team effortlessly through a middle beat bouncer. Good beat, good tune, and good delivery. Kenny and Moe look like top prospects.

THE TEARDROPS

THE TEARDROPS
(King 5004)

B+"I PRAYED FOR LOVE" (2:59)
Russell] The Teardrops are another new duo on the King label. Two brothers, Paul and Tony Ciaurella, blend instrumental and vocal talents and come up with a slow paced ballad delightful melodically, pleasurable talent-wise and commercial waxwise. If jockeys discover this end it could become a big teener wax. Pay close attention to this side.

B+"MY INSPIRATION" (2:20)
Russell] The Teardrops up the tempo on the flip and turn in a very good performance driving out a rocking jump. A wonderful coupling, but one which will have to step aside for "I Prayed For Love." Two excellent sides.

"Only

The Cash Box

"WILL THE SUN SHINE TOMORROW" (2:46) [Jay & Cee BMI—Willie John]

> "A LITTLE BIT OF LOVING" (2:07) [Jay & Cee BMI—Eddie Cooley]

> > LITTLE WILLIE JOHN (King 5003)



LITTLE WILLIE JOHN

Willie John, • Little whose "Fever" won The Cash Box 1956 poll as Best R & B Record, comes

up with another powerful offering, "Will The Sun Shine Tomorrow." Little Willie sings the slow beat in the manner to which we've become accustomed and it looks like another hit for the youngster. His wailing is super-watch the market snatch this one up. The coupling, "A Little Bit of Loving," is another strong item—tho we favor "Sun Shine." It is a quick beat jump rocked with enthusiasm and skill. Like this side too-but if it must be one side—we go with "Will The Sun Shine Tomorrow."

"MIDNIGHT SPECIAL TRAIN" (2:35)

[Progressive BMI—Wexler, Ertegun]

"FEELING HAPPY" (2:36)

[Progressive BMI—Turner]

JOE TURNER (Atlantic 1122)



JOE TURNER

Joe Turner has latched onto a piece of material that fits him like a glove. The "Boss of the Blues" rocks out a driving "Midnight Special Train" with all the zest at his command. Turner, who can generate plenty of excitement, is given lots of help with this one. The arrangement, orking and choral support give Big Joe the fire that lights up a sparkling performance. This should be a large size hit for Mr. Turner. The flip, "Feeling Happy," is another rocking quick beat that comes off good. Turner imparts the necessary exitement to the deck, but it is very much like so many of his past releases. For the hit we look to "Midnight Special Train."

The Cash Box

★ "I PRAYED FOR LOVE".

"SHOOBIE OOBIE" }
"CHEESE AND CRACKERS" }

The Teardrops Roscoe Gordon King 5004

Sun 257

THE RAMBLERS

(Federal 12286)

B "THE HEAVEN AND EARTH"
(2:35) [Armo BMI—Johnny
Alvin] The Ramblers sing a slow
paced pretty with a sentimental love
lyric. Tenderly told. A very effective

B "DON'T YOU KNOW" (2:25)
[Armo BMI—James Gibson] The
Ramblers bounce a middle beat jump
with a hard hitting lead. Deck comes
off with a better than average rating.

ABE MOORE

B "MOORE BOOGIE" (2:56) [Dig-Kelso, Otis] Abe Moore and or-chestra etch a middle beat instru-mental blues effectively. Good sound and an entry in the current demand

or instrumentals.

C+ "S AND J" (2:45) [Dig-Moore, Otis, Kelso] Another rocking instrumental, but with a slow beat. Similar comments.

MEL WILLIAMS (Dig 128)

B+ "ALL THROUGH THE NIGHT" (2:45) [Dig-Otis] Mel Williams vocals a tender love tune with ease and the proper touch. The deck, tuneful, is a rhythmic love ballad given a strong reading by Williams. Pretty, soft, and a side to relax to. Like it.

"I CRIED A MILLION TEARS" Quintet Music—George Motola] Williams backs with a similar item. Another slow, ballad pretty. Well done, but without the little extra found in the upper deck.

JOE LYONS AND HIS ARROWS (Hollywood 1071)

B "ONE TOO MANY TIMES" (2:41) [Golden State BMI—Davis, Drew, Williams] A lilting middle beat ballad delivered with appeal. Easy listening. Lyons and His Arrows come off ok off ok.

C+"NO END TO TRUE LOVE"
(2:29) [Claibourne BMI—Lyons,
Davis] Joe Lyons and his Arrows sing
a slow paced ballad. Comes off well
but not outstanding. Lead does well
and a stronger tune and better arrangement might have made this a
good commercial deck. Pop treatment.

DeBONAIRS

(Ping 1001)

CRACKER-JACK DADDY"

(2:43) [BMI—L. L. Cox] The DeBonairs rock on the flip. Quick beat

DeBonairs rock on the flip. Quick beat bouncer given a treatment the kids will like. Ok teener jump wax.

C+ "SAY A PRAYER FOR ME"

(2:30) [BMI—L. L. Cox] The DeBonairs etch a slow beat item that just falls short of being a strong release. Somewhere the group fails to jell and the technical sound also fails to come up to the top standards.

ROSCOE GORDON

ROSCOE GORDON

(Sun 257)

B+"SHOOBIE OOBIE" (2:41) [Knox BMI—Gordon] Roscoe Gordon chants a gibberish tongue twisting lyric with a swinging jump beat that fascinates. Gordon handles the unintelligible lyric in a manner that brings a smile to the listener. Could take off.

Watch it.

B+(CHEESE AND CRACKERS" (2:42) [Knox BMI—Hayden Thompson] Gordon rocks out another novelty side with his gravel voice and hard hitting manner. A startling per former that stops you cold and make you listen. Another good deck. Twisides to watch.



Territorial

The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records show ing regional action, which have not yet appeared in the national top 15.

(Listed Alphabetically)

A ROSE AND A BABY RUTH
George Hamilton IV (ABC-Paramount 9765)

BABY BABY Teen Agers (Gee 1026)

BACON FAT Andre Williams (Epic 9196)

BEHIND THE SUN Daddyo Gibson (Checker 848)

BLANCHE 3 Friends (Lido 500)

BROWN-EYED HANDSOME MAN Chuck Berry (Chess 1635)

'CAUSE YOU'RE MINE G-Clefs (Pilgrim 720)

CHARMAINE Frank Brunson (Graove 0173)

CINDY, OH CINDY Vince Martin (Glory 247)

CONFIDENTIAL Bubber Johnson (King 4988)

CONGO MAMBO Guitar Gable (Excella 2086).

CUBAN TWILIGHT Mike 5impson (Argo 5258)

*DID YOU HAVE FUN Vernon Green (Dootone)

DIMPLES John Lee Hooker (Vee-Jay 205)

DON'T BREAK YOUR PROMISE Milton Luce (Argo)

DON'T FEEL SORRY FOR ME Jimmy Beasly (Modern 996)

DO RIGHT BABY Gayles & Turner (Federal 12282)

DREAMY EYES Youngsters (Empire 109)

DRY YOUR EYES Inspirations (Jamie)

GYPSY LADY Otis Williams (DeLuxe 6098)

HARLEM NOCTURNE Earl Bostic (King 4978)

HAVE YOUR WAY Lightnin' Slim (Excello 2096)

HOLD MY BABY'S HAND Jaines Brown (Federal 12277)

I DON'T BELIEVE Bobby Blue Bland (Duke 160)

I'LL BE SPINNING Johnnie & Joe (Chess 1641) I PUT A SPELL ON YOU Screamin' Jay Hawkins (Okeh 7072)

I'M TORE UP Billy Gayles (Federal 12265)

IRENE Guitar Gable (Excello 2094)

IT'S TOO LATE BROTHER Little Walter (Checker 852)

JAMAICA FAREWELL Harry Belafonte (RCA Victor 20-6663)

JUST HOLD MY HAND

JUST TO BE WITH YOU Muddy Waters (Chess 1644)

LITTLE BY LITTLE Nappy Brown (5avoy 1506)

LOST WITHOUT LOVE Lonesome 5undown (Excello 2092)

LOVE IS STRANGE
'4ickey & 5ylvia (Groove 0175)

* Indicates first appearance on Territorial Tips

MOTHER-IN-LAW BLUES Little Jr. Parker (Duke 157)

MY HAPPINESS Jimmy Beasley (Modern 1009)

MY LOVE WILL NEVER DIE Otis Rush (Cobra 5005)

*OPERATOR Bob Gaddy (Old Town 1031)

OVER AND OVER AGAIN Moonglows (Chess 1646)

PARTY BLUES Fitzgerald, Williams & Basie (Clef 89172)

PARTY TIME Ray-O-Vacs (Kaiser)

RELAX MAX
Dinah Washington (Mercury 70968)

RIB JOINT 5am Price (5avoy 1505)

ROCKIN' AT COSMO'S Lee Allen (Aladdin 3334)

RUDOLPH THE RED NOSED REINDEER Cadillacs (Josie 807)

SHIRLEY 5choolboys (Okeh 7076)

SHOULD I EVER LOVE AGAIN Wynona Carr (5pecialty 589)

SINGING THE BLUES
Guy Mitchell (Columbia 40769)

SOUTHBOUND SPECIAL Lloyd Glenn (Aladdin 3327)

STORMY Prophets (Atco 6078)

SUFFERIN' WITH THE BLUES I'VE BEEN AROUND Little Willie John (King 4989)

*THE BANANA BOAT SONG

THE CHICKEN
Roscoe Gordon (Flip 237)

THE CLOSER YOU ARE Channels (Whirling Disc 100)

THE GIRL CAN'T HELP IT ALL AROUND THE WORLD Little Richard (Specialty 591)

TORE UP OVER YOU Midnighters (Federal 12270)

TRA LA LA Lavern Baker (Atlantic 1116)

*TRICKY Gus Jinkins (Flash)

WHATCHA GONNA DO Chuck Willis (Atlantic 1112)

WHAT'S THE REASON I'M NOT PLEASING YOU Fats Domino (Imperial 5417)

WHITE CHRISTMAS McPhatter & Drifters (Atlantic 1048)

WHY Cues (Capitol 3582)

WISDOM OF A FOOL Five Keys (Capitol 3597)

WITHOUT LOVE Clyde McPhatter (Atlantic 1117)

YOU CAN RUN BUT YOU CAN'T HIDE Solomon Burke (Apollo 505)

*YOU BETTER BELIEVE Harmonic 5lim (Vita 138)

YOU'RE MINE Robert & Johnny (Old Town 1029)



THE NATION'S

Con Co	TOP 2	20
		os. Last
1	BLUEBERRY HILL Fots Domino (Imperiol 5407)	Week 1
2	SLOW WALK Bill Doggett (King 5000) Sil Austin (Mercury 70963)	2
3	HONKY TONK Bill Doggett (King 4950) (King 50001 (Vocol)	3
4	SINCE I MET YOU BABY Ivory Joe Hunter (Atlantic 1111)	4
5	I FEEL GOOD Shirley & Lee (Aloddin 3338)	5
6	AIN'T GOT NO HOME Clorence "Frogmon" Henry (Argo 5259)	7
7	ON MY WORD OF HONOR B. B. King (RPM 479) Plotters (Mercury 71011)	9
8	JIM DANDY Lavern Boker (Atlantic 1116)	8
9	OH WHAT A NIGHT Dells (Vee-Joy 204)	6
10	A THOUSAND MILES AWAY Heortbeats (Romo 216)	10
11	YOU'VE GOT ME DIZZY Jimmy Reed (Vee-Jay 226)	13
12	GOODNIGHT MY LOVE Jesse Belvin (Modern 1005)	12
13	CONFIDENTIAL Sonny Knight (Dot 15507) Charles Brown (Aloddin 3342)	11
14	BLUE MONDAY Fots Domino (Imperiol) 5417)	
15	JUANITA Chuck Willis (Atlantic 1112)	15
16	PRISCILLA Eddie Cooley & Dimples (Roost 621)	17
17	LOVE IS STRANGE Mickey & Sylvio (Groove 0175) GREEN DOOR	_
18	Jim Lowe (Dot 15486)	18
19	Elvis Presley (RCA Victor 20-6643)	14
20	I REMEMBER (In The Still Of The Night) Five Seting	16

Merry Christmas And Make It A Prosperous New Year with this Parade of HITS Sensational Novelty "AIN'T GOT NO HOME" Clarence "Frog Man" Henry Argo # 5259

"HAVANA MOON" YOU CAN'T CATCH ij Chuck Berry

"OVER AND OVER AGAIN''

The Moonalows

🐫 JUST FOR A KICK" 4.我个次

"WOULD I BE

The Flamingos

fake me back" Little Walter Checker # 852

g"JUST TO BE WITH

Muddy Waters Chess # 1644

Look to Chess Checker &

Argo For The Best In R & B— Rock & Roll—Jazz—Pop

CHESS—CHECKER—ARGO RECORD CO.

4750 So. Cottage Grove Ave.

Five Sotins

WATCH THIS ONE!

"Guided Missiles"

The Cuff Links # 409

Getting Bigger!

"I'm A Believer"

Don Julian & The Meadowlarks

"Did You Have Fun"

Vernon Green & The Medallions # 407

E RECORDS S. Central Ave., Los Angeles, Calif.

> SURE FIRE SMASH! # 5418

Smiley Lewis

"Shame, Shame, Shame"

Headed For The Charts!

FLASH # 115

FLASH RECORDS

623 EAST VERNON AVE. CALIF. LOS ANGELES

ALWAYS A HIT!

5419 Ernie Freeman

"Return To Me"

THE ORIGINAL - THE BEST! GUITAR GABLE NASHBORO RECORD CO., INC.

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MEMPHIS, TENN.

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Have a Better 1957

Milton Phono Records Co. 2817 W. Pico Blvd. Los Angeles, Cal. Phone: REpublic 3-4059



Meeting Dates

Music Operators' Associations

- Dec. 25-Western Massachusetts Music Guild Place: DeMarco's Restaurant, West Springfield, Mass.
 - 31—Central States Music Guild Place: 805 Main Street, Peoria, Ill.
- Jan. 3-Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General)
 - -California Music Merchants' Association Place: Sacramento Hotel, Sacramento, Calif.
 - 3—Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Blvd., Youngstown 12, Ohio (General)
 - 7—California Music Merchants' Association Place: 311 Club, 311 Broadway, Oakland, Calif.
 - 7-United Music Operators of Michigan Place: Fort Wayne Hotel, Detroit, Mich.
 - 8—California Music Merchants' Association Place: Fresno Hotel, Fresno, California
 - 9—California Music Merchants' Association Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
 - 10—California Music Merchants' Association Place: U. S. Grant Hotel, San Diego, California
 - 10—Eastern Massachusetts Music Operators' Association Place: Beaconsfield Hotel, Boston, Mass.
 - 14—Tri-County Juke Box Operators' Association Place: Elum Music Offices, Massillon, Ohio
 - 16-Automatic Equipment and Coin Machine Owners' Assn., Inc., Indiana Place: Room 24, 550 Broadway, Gary, Indiana
 - 16-New York State Operators Guild Place: Gov. Clinton Hotel, Kingston, N. Y.
 - 17—Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Boulevard, Youngstown 12, Ohio (executive board)
 - 17—Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (executive board).
 - 21-Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.

Attention: Operators' Associations

Associations desiring listings in this column, please write to THE CASH BOX, 26 West 47th Street, New York 36, N. Y.

1956's Top R&B Records As Voted In The Cash Box Poll

- 1. FEVER Little Willie John
- 2. THE GREAT PRETENDER
- 3. TUTTI FRUTTI Little Richard
- 4. WHY DO FOOLS FALL IN LOVE Teen Agers
- LONG TALL SALLY Little Richard
- 6. MY PRAYER
- 7. I'M IN LOVE AGAIN Fats Domino
- HONKY TONK **Bill Doggett**
- 9. LET THE GOOD TIMES ROLL Shirley & Lee
- 10. RIP IT UP Little Richard
- 11. I REMEMBER (!N THE STILL OF THE NIGHT) **Five Satins**
- 12. CORRINE CORRINA Joe Turner
- 13. BLUE SUEDE SHOES Carl Perkins
- 14. DROWN IN MY OWN **TEARS** Ray Charles
- 15. SEVEN DAYS Clyde McPhatter
- 16. DON'T BE CRUEL Elvis Presley
- 17. EDDIE MY LOVE Teen Queens
- 18. STRANDED IN THE JUNGLE Cadets
- 19. TREASURE OF LOVE Clyde McPhatter
- 20. DEVIL OR ANGEL Clovers
- 21. I WANT YOU TO BE MY GIRL Teen Agers
- 22. HEARTBREAK HOTEL **Elvis Presley**
- 23. HANDS OFF Jay McShann/Priscilla Bowman
- WHEN MY DREAMBOAT 24. COMES HOME Fats Domino
- 25. SPEEDOO Cadillacs
- 26. A CASUAL LOOK Six Teens
- 27. POOR ME Fats Domino
- 28. NEED YOUR LOVE SO BAD Little Willie John
- 29. MY BLUE HEAVEN **Fats Domino**
- 30. BLUEBERRY HILL **Fats Domino**
- 31. SEE-SAW Moonglows



R & B Sure Shots

The Cash Box R&B "Sure Shots" highlight records which reports from retail dealers and juke box operators throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.

"THE GIRL CAN'T HELP IT" "ALL AROUND THE WORLD"



Little Richard

Specialty 591

Chess 1645

"YOU CAN'T CATCH ME"

"SHOULD I EVER LOVE AGAIN"

Chuck Berry

Specialty 589 Wynona Carr

"WITHOUT LOVE"

Clyde McPhatter . . . Atlantic 1117

"OVER AND OVER AGAIN"

Moonglows Chess 1646

"I DON'T BELIEVE"

The Cash Box R&B Best Bets

Bobby Blue Bland Duke 160

1956 Version of Santa's Sled



HOLLYWOOD-Highest in the Santa Claus Parade down Hollywood's Hollywood Boulevard, recently, were dee jays Earl McDaniel and Art Laboe of station KPOP. Unique in their choice of vehicles, the KPOP pair handed out over 3500 free records to kids along the street. The jockeys were assisted in their chores by Hollywood starlets. All Hollywood radio stations were represented in the parade.

Good Luck, Brother



NEW YORK—Frankie Lymon (left) lead voice of Gee label's popular Teenagers, congratulates his younger brother Louis (12 years old) on organizing his own singing group, the Teenchords. Smiling his approval is Bobby Robinson (center) Harlem record store owner and president of Fury Records who signed Louis to a two-year contract with the label. The Teenchords' first release on Fury is titled "I'm So Happy".

Santa Came Early To Rama & Gee Records

NEW YORK-Joe Kolsky, Rama and Gee Records, reports Santa Claus left his Christmas presents early when this week two items broke wide open.

Kolsky says "A Thousand Miles Away" by the Heartbeats, which Rama purchased from Hull Records, broke all over the country, with every distributor coming in for at least one order this week. "In many cases", said Kolsky, "distribs ordered two and three times and in all cases the orders were healthy".

The other record to break was "Blanche" on Lido, by The Three Friends. The Lido disk is nationally distributed by Tico Distributing, also part of the Goldner-Kolsky set-up. After selling very big in the New York-Hartford-Boston areas, the record broke this week in Baltimore, Md. and Seattle, Washington.

Elektra To Wax Four **Early In January**

NEW YORK-As part of Elektra Records' expansion program, the label has announced that it will record vocalist Clarence Cooper, torch singer Norene Tate, folk singer Josh White, and Ed McCurdy of "When Dalliance Was in Flower" fame, during the early months of 1957.

In addition a new jazz line featuring name groups will be added to the Elektra catalog. A detailed announcement about the jazz line will be made in January.

Also early in the year, the diskery will issue its Elektra International Morse Code Course—a special course aimed at the nation's 150,000 amateur radio enthusiasts.

Season's





DEE JAYS **O**PERATORS RETAILERS DISTRIBUTORS

FROM



JIMMY REED "YOU'VE GOT ME DIZZY"

THE DELLS "OH WHAT A NIGHT"

THE ELDORADOS "BIM - BAM - BOOM"

JOHN LEE HOOKER "DIMPLES"

THE ORIOLES "FOR ALL WE KNOW"

SARAH MC LAWLER AND

RICHARD OTTO "FLAMINGO"

PEE WEE CRAYTON "THE TELEPHONE IS RINGING"

THE SPANIELS YOU GAVE ME PEACE OF MIND

> TOMMY DEAN "SKID ROW"

SNOOKY PRYOR "SOMEONE TO LOVE ME"

BILLY "THE KID" EMERSON "EVERY WOMAN I KNOW"

PRISCILLA BOWMAN AND

JAY MC SHAN "HANDS OFF" and "JAY'S JAM"

> THE DELEGATES "THE CONVENTION"

> STAPLE SINGERS "UNCLOUDY DAY"

SWAN SILVERTONES "GREAT DAY IN DECEMBER"

> MACIO WOODS "AMAZING GRACE"

Vee-Jay RECORDS, INC. 2129 S. Michigan Avenue Chicogo IG, Illinois



Country

Disk Jockey

REGIONAL RECORD REPORTS

HAL HARRIS & EARL AYCOCK

- KRCT—Baytown, Tex.

 1. You're The Reason (James)

 2. If I Never Get To Heaven

 (J. O'Gwynn)

- (J. O'Gwynn)
 3. Wasted Words
 (Price/Howard)
 4. Yearning (Jones/Hicks)
 5. It Rains Rain
 (Taylor/Wimberly)
 6. I Thought I Heard You Calling My Name (L. Emm)
 7. Going Walking (T. Tommy)
 8. There Goes My Love
 (G. Morgan)
 9. Treat Her Right (E. Tubb)
 10. Poor Man's Riches (Barnes) DICK RICHARDS

- DICK RICHARDS
 WHIM—Providence, R. I.
 1. Singing The Blues (Robbins)
 2. Crazy Arms (R. Price)
 3. I Walk The Line (J. Cash)
 4. Fourteen Karat Gold
 (D. Richards)
 5. According To My Heart
 (J. Reeves)
 6. When My Blue Moon Turns
 To Gold (L. Moore)
 7. Trademark On What I
 Found (B. Gallion)
 B. Don't Be Cruel (E. Presley)
 9. Walking In The Rain
 (D. Richards)
 10. I've Got A New Heartache
 (R. Price)
 PAUL SIMPKINS

PAUL SIMPKINS

- WBAM—Montgomery, Ala.

 1. Singing The Blues (Robbins)

 2. According To My Heart
 (J. Reeves)

- 3. Young Love (S. James)
 4. Wicked Lies (C. Smith)
 5. Let The Whole World Talk
 (J. Newman)
 6. Go Away With Me
 7. I Love 'Em All (D. Rich)
 B. Gonna Come Get You
 (G. Jones)
 9. Mr. Love (Rusty & Doug &
 W. Barkdull)
 10. Losing Game (J. O'Gwinn)

- SHEL HORTON
 WKMC—Roaring Spring, Pa.

 1. Bully Of The Town
 (K. Roberts)
 2. Singing The Blues (Robbins)
 3. According To My Heart
 (J. Reeves)
 4. Makes No Difference How
 (H. Thompson)
 5. Crazy Arms (R. Price)
 6. Waiting For A Train
 (J. Reeves)
 7. It's My Way (W. Pierce)
 9. Jolly Old Saint Nicholas
 (Pinetoppers)
 10. Walking In The Rain
- 10. Walking In The Rain (Zack & Richards) "COUSIN" JOHNNY SMALL
- "COUSIN" JOHNNY SMALL
 WHLC—New London, Conn.

 1. Ruby Are You Mad
 (Osbornes & Allen)
 2. Love You Planted (L. Moore)
 3. Place For Homeless Hearts
 (D. Owens)
 4. It's Great To Be Living
 (B. Deckelman)
 5. Cheated Too (Lee & Cooper)
 6. I Walk The Line (J. Cash)
 7. Poor Man's Riches (Barnes)
 B. Sweet Dreams

- 7. Poor Mail S B. Sweet Dreams (Gibson/Young)
- 9. According To My Heart
 (J. Reeves)
- 10. Repenting (K. Wells)

TEX JUSTUS & NORM HALL Triangle Network-

- Triangle Network—
 Boonville, Ind.

 1. According To My Heart
 (J. Reeves)
 2. Singing The Blues (Robbins)
 3. I've Got A New Heartache
 (R. Price)
 4. Black Sheep (T. Justus)
 5. Love Me Tender (E. Presley)
 6. Turn Her Down (F. Young)
 7. Before I Met You (Smith)
 8. Stolen Moments (H. Snow)
 9. Young Love (S. James)

- 9. Young Love (S. James)
 10. Cash On The Barrel Head
 (Louvins)

- PAUL BRAGG

 KBMN—Bozeman, Mont.

 1. Singing The Blues (Robbins)

 2. According To My Heart

 (J. Reeves)

 3. Turn Her Down (F. Young)

 4. Cat Came Back (S. James)

 5. Hot Dog! That Made Him

 Mad (W. Jackson)

 6. You're Gonna Have To Bawl

 (Parks)

 7. Don't Push Me Too Far

- (Parks)
 7. Don't Push Me Too Far
 (S. McDonald)
 B. You're The Reason (S. James)
 9. Gonna Come Get You
 (G. Jones)
- 10. I'll Know You're Gone (L. Emerson)

JIMMIE WILLIAMS

- JIMMIE WILLIAMS
 WNOP—Newport, Ky.

 1. Singing The Blues (Robbins)
 2. Young Love (S. James)
 3. Hot Dog! That Made Him
 Mad (W. Jackson)
 4. Wasted Words (R. Price)
 5. There You Go (J. Cash)
 6. Throwing My Life Away
 (J. Williams)
 7. I'm Tired (W. Pierce)
 8. Blue Topperson Bais

- 8. Blue Tennessee Rain (D. Hewitt) 9. No Doubt About It (Flatt & Scruggs)
- 10. I Chose The Wrong Girl (Pardners)

PAUL KALLINGER

- PAUL KALLINGER
 XERF—Del Rio, Tex.

 1. Teenage Boogie (W. Pierce)

 2. Before I Met You (C. Smith)

 3. Turn Her Down (F. Young)

 4. I'm A One Woman Man
 (J. Horton)

 5. You're The Reason (James)

 6. I've Got A New Heartach
 (R. Price)

 7. Repenting (K. Wells)

 B. Two Won't Care (H. Snow)

 9. Mother Of A Honky Tonk
- 9. Mother Of A Honky Tonk Girl (J. Reeves)
- 10. I'm Really Glad You Hurt Me (W. Pierce)

SLEEPYHEAD CLIFF

- SLEEPYHEAD CLIFF
 KASM—Albany, Minn.
 1. Singing The Blues (Robbins)
 2. According To My Heart
 (J. Reeves)
 3. Go Away With Me
 (Wilburns)
 4. Poor Man's Riches (Barnes)
 5. Mister Love (Rusty & Doug
 & W. Barkdull)
 6. Wasted Words (R. Price)
 7. Reality (A. Inman)
 8. Lonesome Train (Johnny T.)
 9. You're The Reason I'm In
 Love (S. James)
 10. Free Free (T. Tommy)
- 10. Free Free (T. Tommy)

 "BALIN' WIRE" BOB STRACK
 KIMO—Independence, Mo.
 1. Go Away With Me
 (Wilburns)
 2. Baggy Britches (B. Walker)
 3. Singing The Blues (Robbins)
 4. It's My Way (W. Pierce)
 5. Takes A Lot Of Heart
 (J. Tubb)
 6. Singing Waterfall (Williams)
 7. Fool That I Was (Edwards)
 B. Blue Prelude (D. Houston)
 9. Blackboard Of My Heart
 (M. Thompson)
 10. Don't Blame It On The Girl
 (Foley)

VERNON STEWART

- VERNON STEWART
 KXRJ—Russellville, Ark.

 1. Wasted Words (R. Price)

 2. Am I Losing You (Reeves)

 3. Singing The Blues (Robbins)

 4. Young Love (S. James)

 5. I Slipped Off My Wedding Ring (J. Lynn)

 6. Repenting (K. Wells)

 7. I'm Really Glad You Hurt Me (W. Pierce)

 8. Before I Met You (C. Smith)

 9. Turn Her Down (F. Young)

 10. Just As Long As You Love Me (Browns)

KERMIT REID

- KERMIT REID
 WTJH—East Point, Ga.

 1. Singing The Blues (Robbins)
 2. I've Got A New Heartache)
 (R. Price)
 3. Repenting (K. Wells)
 4. Go Away With Me (Wilburns)
 5. Love Me Tender (E. Presley)
 6. I Can't Quir (M. Robbins)
 7. According To My Heart
 (J. Reeves)
 8. Stolen Moments (H. Snow)
 9. Young Love (S. James)
 10. Blue Christmas (E. Tubb)

- 10. Blue Christmas (E. Tubb)

"SMOKEY" SMITH

- "SMOKEY" SMITH
 KRNT—Des Moines, lowa
 1. Singing The Blues (Robbins)
 2. I've Got A New Heartache)
 (R. Price)
 3. Yearning (Jones & Hicks)
 4. There You Go (J. Cash)
 5. Wassed Words (R. Price)
 6. Poor Man's Riches (Barnes)
 7. Silver Threads & Golden
 Needles (W. Jackson)
 B. Love Me Tender (E. Presley)
 9. I Thought I Heard You Call
 My Name (L. Emerson)
 10. Unredeemed Diamonds
 (E. Hill)

RAMBLIN' LOU

- RAMBLIN' LOU
 WJJL—Niagara Falls, N. Y.
 1. Singing The Blues (Robbins)
 2. I've Got A New Heartache)
 (R. Price)
 3. Mister Love (Rusty & Doug
 & W. Barkdull)
 4. Turn Her Down (F. Young)
 5. Stolen Moments (H. Snow)
 6. Train Of Love (J. Cash)

- 7. Cheated Too (Coopers)

 B. Go Away With Me (Wilburns)
- 9. Treat Her Right (E. Tubb) 10. Tip Toe (J. Lynn)

MICKIE EVANS

- WHOO---Orlando, Fla.

 1. Singing The Blues (Robbins)

 2. Go Away With Me
 (Wilburns)

- 2. Go Away (Wilburns)
 3. Reality (A. Inman)
 4. Two Don't Care (H. Snow)
 5. I'll Be Gone (H. Hawkins)
 6. I've Got A New Heartache)
 (R. Price)
- 7. Crazy In Love (M. Evans)
 B. There You Go (J. Cash)
 9. Young Love (S. James)
 10. No Doubt About It
 (Flatt & Scruggs)

- RED HUGHES

 CKEY—Toronto, Ont., Can.

 1. Singing The Blues (Robbins)

 2. Crazy Arms (R. Price)

 3. I Walk The Line (J. Cash)

 4. Love Me Tender (E. Presley)

 5. Don't Be Cruel (E. Presley)

 6. I've Got A New Heartacne

 (R. Price)

 7. Before I Met You C. (Smith)

 8. Searching (K. Wells)

 9. According To My Heart
- 9. According To My Heart
 (J. Reeves)
- 10. Poor Man's Riches (Barnes)

- C. O. "HAYSEED" THOMAS
 WENC—Whiteville, N. C.

 1. Before I Met You (C. Smith)

 2. You Gotta Be My Baby
 (G. Jones)

 3. Singing The Blues (Robbins)

 4. According To My Heart
 (J. Reeves)

 5. I've Got A New Heartache)
 (R. Price)

 6. Let The Whole World Talk
 (J. Newman)

 7. Poor Man's Riches (Barnes)

 8. Wasted Words (R. Price)

 9. Baby (G. Terry)

 10. Reality (A. Inman)

CHUCKWAGON CHUCK"

- "CHUCKWAGON CHUCK"
 NICHOLS
 KOWB—Laramie, Wyo.

 1. Singing The Blues (Robbins)
 2. I Walk The Line (J. Cash)
 3. According To My Heart
 (J. Reeves)
 4. Searching (K. Wells)
 5. Don't Be Cruel (E. Presley)
 6. Before I Met You (C. Smith)
 7. Turn Her Down (F. Young)
 B. Crazy Arms (R. Price)
 9. Roundpack Blues (A. Terry)

- Roughneck Blues (A. Terry) 10. I've Got A New Heartache (R. Price)

- CLIFF RODGERS
 WHKK—Akron, Ohio
 1. Singing The Blues (Robbins)
 2. Stolen Moments (H. Snow)
 3. I've Got A New Heartache)
 4. Go Away With Me
 (Wilburns)

- (Wilburns)
 S. Mister Love (Rusty & Doug
 & W. Barkdull)
 6. Train Of Love (J. Cash)
 7. Crazy Arms (R. Price)
 B. Silver Threads (W. Jackson)
 9. Please Blue Heart (Barron)
 10. I Walk The Line (J. Cash)

GEORGE PELLETIER GEOKGE PELLETIEK WHIL—Medford, Mass. 1. Singing The Blues (Robbins) 2. Auctioneer (L. VanDyke) 3. It Makes No Difference (H. Thompson) 4. I Walk The Line (J. Cash) 5. Searching (K. Wells) 6. Crazy Arms (R. Price) 7. Young Love (S. James) 8. Treat Her Right (E. Tubb) 9. Insufficient Love (A. Coker)

- 9. Insufficient Love (A. Coker) 10. Ubangi Stomp (W. Smith)

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 26 West 47th Street, New York 36, N. Y.

Sincerest Holiday Greetings Jhanks MUSIC OPS ALL OVER THE NATION for the votes in the Annual Cash Box Poll MOST PROMISING COUNTRY MALE VOCALIST OF 1956

Thanks To All for making

"I WALK THE

Tops In The Country

Hope You Like

My New Release "THERE YOU GO"

"TRAIN OF LOVE"

exclusively on

Exclusive Mgt.

STARS INC.

BOB NEAL Gen. Mgr.

Suite 1916—Sterick Bldg. Memphis, Tennessee phone: JAckson 5-0436

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

INCOMENDATION OF THE CONTROL OF THE



Country Big 10 JUKE BOX TUNES

Week

SINGING THE
BLUES

Marty Robbins
(Columbia 21545; 4-21545)

2 CRAZY ARMS
Ray Price
(Columbia 21510; 4-21510)

3 I WALK THE LINE
Johnny Cash
(Sun 241; 45-241)

I'VE GOT A

NEW HEARTACHE
Ray Price
(Columbia 21562; 4-21562)

POOR MAN'S
RICHES
Benny Barnes
(Starday 262; 45-262)

DON'T BE CRUEL

Elvis Presley
(RCA Victor 20-6604;
47-6604)

BEFORE I

MET YOU

Carl Smith
(Columbia 21552; 4-21552)

LOVE ME
TENDER
Elvis Presley
(RCA Victor 20-6643;
47-6643)

JUST ONE MORE

George Jones
(Starday 264; 45-264)

STOLEN MOMENTS

Hank Snow
(RCA Victor 20-6715;
47-6715)

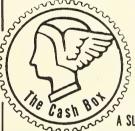


CINCINNATI CUT-UPS

Henry Fillmore, former Cincinnatian bandmaster, internationally known for directing marching bands and as zoo concert maestro, died Friday at his Florida home at the age of 75. The Maestro, who left the Queen City about 15 years ago, was for many years connected with the Fillmore Music Publishing Company, and was one time called the heir to John Philip Sousa's crown for directing marching bands. The artist composed over 400 marching arias, including his famous "Lassus Trombone." . . . Jane Lynn has resigned from the WLW stations, which she joined in 1949 to become a staff member of WKRC-TV. Jane will succeed Jana Demas as hostess on "My Little Margie" and "Ladies Home Theater". . . . Paul Miller, conductor of WCKY's safety shows, was the featured speaker at this week's National Safety Congress in Chicago. . . . We learn that two former Cincinnatians collaborated to win one of the nation's Sylvania TV Awards for 1956. They are Jim Allen and Don Edgemon, who at one time worked at WLW and WKRC and won with their program entered in the contest called "Big Brother", a 30-minute show seen over WBZ-TV in Boston. . . . Eydie Gorme

and Julius La Rosa have been making personal appearances in this area for a large grocery chain. Shows have been at the Cincinnati Gardens. . . Betty Kahill, owner of the label bearing her name called this week from Des Plaines, Ill, with regards to Dolph Hewitt's new recording "Blue Tennessee Rain" which is taking off in this area. According to Miss Kahill the record will receive full promotion before and after the Holiday season. . Jack E. Leonard and the Shyrottos are appearing at Beverly Hills these days in a real fine show. . . . From The Mail Bag: a note from Billy Hayes was received telling us that his song, "Blue Christmas," recorded by Ernest Tubb, Russ Morgan and Hugo Winterhalter will be re-issued again this season. . . . Nick Kenny's appeal for the asthmatic victims fund was received this week. A poem written by Nick dedicated to the Jewish National Home of Denver, Colo. was enclosed. Send your contribution to Nick Kenny, 235 E. 45th St., New York 17, N. Y. to aid these Asthmatic Children.

Send all mail for this column to Cincinnati Cut-Ups—7771 Cheviot Rd., Cincinnati, 31, Ohio.



The Country Records Disk Jockeys Played Most

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

2. I'VE GOT A NEW HEARTACHE Ray Price (Columbia) 3. CRAZY ARMS 4. ACCORDING TO MY HEART Jim Reeves (RCA Victor) 5. I WALK THE LINE Johnny Cash (Sun) 6. BEFORE I MET YOU..... Carl Smith (Columbia) 7. YOUNG LOVE Sonny James (Capitol) 8. GO AWAY WITH ME.... Wilburn Brothers (Decca) 9. LOVE ME TENDER Elvis Presley (RCA Victor) 10. STOLEN MOMENTS Hank Snow (RCA Victor) 11. WASTED WORDS. 12. POOR MAN'S RICHES. 13. TURN HER DOWN. 14. REPENTING. 15. THERE YOU GO. 16. SEARCHING. 17. TRAIN OF LOVE. 18. I CAN'T QUIT. 19. CASH ON THE BARREL HEAD. 20. MISTER LOVE; SWEET DREAMS; DON'T BE CRUEL; WICKED LIES; WHEN MY BLUE MOON TURNS TO GOLD AGAIN; TREAT HER RIGHT; CHEATED TOO; REALITY; LOVE ME; LET THE WHOLE WORLD TALK; JUST ONE MORE; THE CAT CAME BACK; YEARNING.



Star of WWVA's World's Original Jamboree

JIMMIE WILLIAMS

Sings on MGM

"DRIFTING FARTHER APART"

White Oak Music — BMI
Cincinneti 31, Ohio

Country Best Sellers

IN RETAIL OUTLETS

Pos. Last Week

SINGING THE BLUES

Marty Robbins
(Columbia 21545; 4-21545)

CRAZY ARMS
Ray Price
(Columbia 21510; 4-21510)

I'VE GOT A NEW HEARTACHE

Ray Price
(Columbia 21562: 4-21562)

4. Johnny Cash (5un 241; 45-241)

5. LOVE ME TENDER
Elvis Presley
(RCA Victor 20-6604; 47-6604)

DON'T BE CRUEL Elvis Presley (RCA Victor 20-6643; 47-6643)

BEFORE I MET YOU
Carl 5mith
(Columbia 21552; 4-21552)

STOLEN MOMENTS

Hank 5now (RCA Victor 20-6715; 47-6715)

SEARCHING

Kitty Wells
(Decca 29956; 9-29956)

THERE YOU GO
Johnny Cash
(5un 258; 45-258)

11. ACCORDING TO MY HEART

12. YOUNG LOVE

13. REPENTING

14. CASH ON THE BARREL HEAD

15. SWEET DREAMS
WICKED LIES; WASTED WORDS;
YOU'RE RUNNING WILD; POOR
MAN'S RICHES; TURN HER DOWN;
GO AWAY WITH ME; TRAIN OF
LOVE; CONSCIENCE, I'M GUILTY.

Erratum

Any reference to publisher ownership of "Crazy Arms," which was cited as the "Best Country" song of 1956 in the recent Cash Box Poll, is in error at the present time. The question of the song's ownership is now in litigation and therefore such credit at this particular time should not be given.



1956's Top Country Records As Voted in The Cash Box Poll

- CRAZY ARMS Ray Price
- DON'T BE CRUEL **Elvis Presley**
- I WALK THE LINE Johnny Cash
- HEARTBREAK HOTEL Elvis Presley
- **BLUE SUEDE SHOES** Carl Perkins
- 6. I DON'T BELIEVE YOU'VE MET MY BABY
 - Louvin Brothers I FORGOT TO REMEMBER
- TO FORGET Elvis Presley
- 8. HOUND DOG Elvis Presley
- I TAKE THE CHANCE Jim Edward, Maxine and Bonnie Brown
- LOVE ME TENDER Elvis Presley
- LOVE, LOVE, LOVE Webb Pierce
- SINGING THE BLUES Marty Robbins
- EAT, DRINK AND BE MERRY 13.
- Porter Wagoner YOU AND ME 14.
 - Kitty Wells & Red Foley
- 15. I WANT YOU, I NEED YOU, I LOVE YOU Elvis Presley
- SIXTEEN TONS 16.
- Tennessee Ernie Ford
- SEARCHING 17. Kitty Wells
- JUST CALL ME LONESOME 18. Eddy Arnold
- SWEET DREAMS 19.
- Faron Young YOU ARE THE ONE 20.
- Carl Smith
- BE-BOP-A-LULA 21. Gene Vincent
- YES, I KNOW WHY 22. Webb Pierce
- WHY, BABY, WHY Red Sovine & Webb Pierce 23.
 - YOU'RE FREE TO GO
- 24. Carl Smith
- CONSCIENCE, I'M GUILTY 25. Hank Snow
 - BLACKBOARD OF MY HEART
 - Hank Thompson
 - SO DOGGONE LONESOME
- Johnny Cash 28. BEAUTIFUL LIES
- Jean Shepard
- 29. MY LIPS ARE SEALED

27.

- Jim Reeves IT'S A GREAT LIFE 30.
- Faron Young
- WHY, BABY, WHY 31.
- George Jones LITTLE ROSA 32.
- Red Sovine & Webb Pierce
- FOR RENT 33. Sonny James
- HONKY TONK MAN 34.
- Johnny Horton ANY OLD TIME
- 35. Webb Pierce
- 36. HOPING THAT YOU'RE HOPING
- Louvin Brothers FOLSOM PRISON BLUES 37.
- Johnny Cash I'VE GOT FIVE DOLLARS 38.
- Faron Young LONELY SIDE OF TOWN 39.
- Kitty Wells 40. DON'T TAKE IT OUT ON ME
- Hank Thompson

Country Reviews

A BULLSEYE

B VERY GODD

C FAIR

B+ EXCELLENT

C+ 600D

II MEDIOCRE

THE CASH BOX BULLSEYE

"KNEE DEEP IN THE BLUES" (2:09) [Acuff-Rose BMI-Ensley]

"THE SAME TWO LIPS" (2:59) [Acuff-Rose BMI-M. Robbins]

> MARTY ROBBINS (Columbia 40815; 4-40815)

• Although Marty Robbins has been "Singing The Blues" lately he's been doing so wearing a wide grin from ear to ear because the chanter's current smash has turned out to be the biggest hit of his career. And it looks as the Marty's career. And it looks as the Marty's gonna come up with another "kingsized" hit by staying with the "blues kick" on his latest effort, "Knee Deep In The Blues". It's another up tempo, blues ballad that Robbins polishes off with finesse. Under portion, "The Same Two Lips", is a moderate beat romantic weeper that "Mr. Teardrop" performs with warmth and touching effect. Watch the top half zoom way up there. way up there.

"THE BANANA BOAT SONG" (2:14) [E. B. Marks-Bryden BMI-Darling, Carey, Arkin]

"MR. CLOCK" (2:14) [Acuff-Rose BMI—J. Ainsworth]

JOHNNIE & JACK (RCA Victor 20-6777; 47-6777)

(RCA Victor 20-6777; 47-6777)

Here's the record that not only Johnnie & Jack, but ops, jocks and dealers have been waiting for. It's far and away the duo's most commercial offering in a long time and it can't miss topping anything they've done to date. The boys lend their great talent and personality to the much-recorded, big pop hit, "The Banana Boat Song". Stellar vocal and instrumental arrangement of a wonderful, calypso beat ballad that should break through the country "hit barrier" in no time flat. Under deck, "Mr. Clock", is a contagious, moderate paced blues item that the songsters send out in top calibre style. Upper end carries most of the weight but don't sell the flip short.

"I'M COMING HOME" (2:03)
[Golden West BMI—
Horton, Franks]

"I GOT A HOLE IN MY PIROGUE"
(2:20) [Cedarwood BMI—
Horton, Franks]
JOHNNY HORTON
(Columbia 40813; 4-40813)

(Columbia 40813; 4-40813)

Johnny Horton, who proved to be one of 1956's "most promising country artists" as evidenced by his chart-riders, "Honky Tonk Man" and "I'm A One-Woman Man", comes up with another terrific showing on his latest Columbia release. And it's a deck that can go a long way in helping to solidify a top position on '57's "established artists" chart. Tagged "I'm Coming Home", it's a captivating, solid driving romantic opus with a great instrumental backdrop. On the flipside the chanter springs a leak in his boat and tells about it in flavorful fashion as he waxes a catchy, little novelty bouncer labeled "I've Got A Hole In My Pirogue". Watch the top half. Could be tremendous.

WANDA JACKSON
(Decca 30153; 9-30153)

P+"THE HEART YOU COULD
HAVE HAD" (2:18) [Brazos
Valley BMI—J. Carson] Wanda Jackson's grade "A" vocal stylings come
over with telling effect as she renders this tearful, moderate paced
lover's ballad. Watch this one. Could
blossom into a hit.

p, "YOU WON'T FORGET (About

B+Me)" (2:21) [Brazos Valley BMI—W. Jackson] The canary turns in another outstanding performance on this half, a penetrating, middle beat romantic weeper. Potent coupling.

MILT DICKEY

MILT DICKEY
(Westport 133; 45-133)

B 'EASY PAYMENT HEART"
(1:50) [Acuff-Rose BMI — M.
Dickey] Milt Dickey distinctively dishes up a clever, little quick beat ditty with a catchy, rinky-dink musical backdron

C+"SIX OF ONE" (2:46) [West-port BMI—M. Dickey] On the bottom portion, an interesting, middle beat blues ditty, the warbler asks his gal to "put it on the line".

HARRY CARROLL

(Starday 277; 45-277)
CHECKERBOARD B "CHECKERBOARD LOVER" (2:30) [Starrite BMI — Carroll, Carles] Harry Carroll applies a first quality reading to this slightly up tempo romantic weeper. Good wax. Should latch onto a heap of sales and spins. spins.

B "TWO-TIMIN" (2:25) [Starrite BMI—Carroll] The songster sings warmly and sincerely as he spins this tear-compelling, middle beat lover's ballad.

HANK KING (Blue Hen 221; 45-221)

"ATOM BOMB HEART" (2:44)
[Blue Ribbon ASCAP — Cowboy
H. Vokes] Hank King makes an impressive debut for the diskery as he neatly fashions a feelingful, moderate paced lilter. Merits a goodly share of the airplay the airplay.

"I WANT TO KNOW" (2:34) [Vokes BMI—Cowboy H. Vokes] On the lower end the smooth-toned warbler softly decks out a pretty waltzer with heartfelt, love lyrics. Two good showings.

HOMER & JETHRO
(RCA Victor 20-6765; 47-6765) **B**+"MAMA FROM THE TRAIN"
Homer & Jethro are funnier than ever as they "Throw Mama Down The Stairs Her Hat Of Blue". It's another side-splitting take-off that the jocks are gonna have a field day with. **B** "I'M MY OWN GRANDPAW"
(2:15) [General ASCAP — D. Latham, M. Jaffe] The delightful old favorite flavored by the tantalizing H & J vocal harmony makes this end a double treat.

MILLER SISTERS

a double treat.

MILLER SISTERS
(Sun 255; 45-255)

H"FINDERS KEEPERS" [Knox BMI—B. Cantrell, Q. Claunch]
The Miller Sisters take hold of a top grade piece of weeper material and treat it to some superb vocal blending. A warm and beautiful, moderate paced lover's ballad with click potential.

paced lover's ballad with click pochitial.

"TEN CATS DOWN" [Knox BMI—B. Cantrell, Q. Claunch]
The chips change the pace on the flip as they engagingly knock a sprightly, country-rock 'n roller.

LUCY TRAYLOR
(ARC 8004: 45-8004)

LUCY TRAYLOR

(ARC 8004; 45-8004) **B** "MOMMY AND GOD WILL

SEE YOU THROUGH" [Gateway BMI—C. Seitz] Here's an emotion-packed tale of a dying mother telling her young son that she'll be leaving him soon. Powerful, moderate paced wax capably handled by the thrush and her Hired Hands.

C+"THINKING OF YOU ALL THE HUNGLE" [Gateway BMI—C. Seitz] Here Miss Traylor expressively renders a middle beat romantic weeper. Soft, subdued string support.

DOLPH HEWITT &

weeper. Soft, subdued string support.

DOLPH HEWITT &
RED BLANCHARD
(KaHill 1019; 45-1019)

"OKLAHOMA HILLS" (1:42)
[Goldsen ASCAP—Guthrie] Dolph
Hewitt and Red Blanchard share the
vocal honors on this pleasant, quick
beat sentimental item that gallops
along at a happy-go-lucky pace. Enjoyable instrumental backdrop.

"BLUE TENNESSEE RAIN"

B "BLUE TENNESSEE RAIN" (2:53) [White Oak BMI—Grieshop] Hewitt displays his polished vocal technique in soft and tender style on this beautiful, slow paced blues ballad.

BUDDY THOMPSON

RCA Victor 20-6763; 47-6763)

"BE TRUE TO ME" (2:10)

+ [Planet BMI—D. Winters, W. Canter] Buddy Thompson puts his heart into his delivery of this lovely, double-track, moderate paced roman-

tic affair.

B "YES I CARE" (2:15) [Cedarwood BMI—B. Thompson] The chanter continues in top drawer fashion as he sings with tender emotion on a touching, middle beat weeper.

tion on a touching, middle beat weeper.

CHARLIE FEATHERS

(King 4997; 45-4997)

B+"ONE HAND LOOSE" (2:20)

tain, Huffman] "I Forgot To Remember To Forget" cleffer, Charlie Feathers, receives a socko assist from Jody and Jerry and the string band as he colorfully rocks his way through this box-hoppin' coin-puller.

B"BOTTLE TO THE BABY" (2:17) [Mar-Kay BMI—Feathers, Chastain, Huffman] On this half Feathers and the crew send up another driving side, tailor-made for the dancin' teensters.

BILL BRADLEY

BILL BRADLEY

BILL BRADLEY
(Fabor 141; 45-141)

B+[Dandelion BMI—N. Miller] Attractively showcased by Jack Tucker's band Bill Bradley persuasively reads the sad account of an alcoholic's life. Potent, up beat platter that could make the ops, jocks and dealers sit up and take notice.

B''WORLD OF FALLEN DREAMS" (2:40) [Dandelion BMI—B. Bradley] On this end the artist dishes up a middle beat, crying towel love affair with the utmost sincerity. Excellent pairing.

HANK AND AUDREY WILLIAMS (Sacred)

HANK AND AUDREY WILLIAMS
(Sacred)
(MGM 12394; K12394)

B "THE PALE HORSE AND HIS
RIDER" (2:52) [Acuff-Rose
BMI—Bailes, Staggs] The late Hank
Williams' voice can be appreciated on
wax, once again, as he tenderly teams
up with his wife, Audrey, on this
soul-stirring religious item.

"A HOME IN HEAVEN" (2:28)
[Acuff-Rose BMI—Williams] Another moving sacred theme is projected with touching sincerity by the
duo. Both ends should rate well with
the "bible belt" enthusiasts.



Country



Jim Reeves and the Wagonmasters along with Joe "RED" Hayes and Tommy Hill left for a brief Texas tour following Reeves' appearance on the Prince Albert portion of the Grand Ole Opry on the 15th.

Last stop before heading home for the Christmas Holidays was a guest appearance on the Big "D" Jamboree in Dallas. Reeves' latest, "Am I Losing You," was picked last week, as the "Record Of The Week" by Frank Simon, who spins 'em over the all-country music station KXLA-Pasadena, Fla. Simon is heard from 1:00 to 3:00 PM and 6:00 to 7:00 PM daily and also has a Saturday stint. Other deejays who featured Simon's pick, whose turn it was to make last week's choice, were Carl "Squeaking Deacon" Moore, Charlie Williams "Cousin'" Lou Stevens, Al Rifle, Jack Morris, Gary Goodwin, Al Williams, Charlie Aldrich, and Rich Lazaar.

Sam Short, Blue Hen prexy, notes that he has just completed arrangements with Southeast Dist. Co. in South Carolina to handle his label and other announce-

South Carolina to handle his label and other amouncements will be due soon. One of Short's co-written numbers, "Moon Over Niagara," will be ready for release around the 1st of Jan.

Leon McAuliffe and his Cimarron Boys are lined up to cut 24 selections for World Transcription library this month. Leon's business at his own Cimarron Ballroom in Tulsa has had a steady increase since the first of October. A remote TV show carried on Saturday nights from the ballroom over the Oklahoma network is partly responsible.

Hank Thompson and His Brazos Valley Boys are in California for the next two weeks doing personals and cutting another session for Capitol. Hank will also cut another album while on the coast, as his last two, "All Time Favorites" and "Songs of the Brazos Valley" were big sellers for Capitol. Hank will make an appearance on Cliffie Stone's Hometown Jamboree Saturday, December 8. Hank's wife, Dorothy, is making the trip with him.



EACH WAY WEEKS UNING PESSONIAN and returned a session for Calphol. Hank will make an appearance on Cliffic Stone's Hometown Jambuith him.

Tim Halsey of Thunderbird Artists, Inc., Independence, Kansas will be traveling with Hank Thompson the next two weeks while the latter is making personals thru California. Kent Kistler also with the Thunderbird Apency recently made a road trip with Leon McAuliffe and band on a tour thru Kansas.

Billy Walker will have a busy schedule in December playing dates in Pennsylvania the first part of the month a week for Ray Rainwater in Kewark and then holiday dates thru Oklahoma, Texas and New Mexico. Billy Plans to head for California in January. His Columbia record of "So Far" and "Little Baggy Eriches" is getting good play over the country.

Wanda Jackson is spending a couple of weeks at her home in Oklahoma City. Wanda is planning another session for Capitol sometime in January or February.

Something new in the C&W field has hit Chicago. It's Andy Jackson & his Tuxedoed Texans, and cowboy boots. The group, the talk of the "windy city" area, is currently appearing at the Paramount Lounge in Cieero, Ill., and will be headed down Mexico way after the 1st of the year. The boys, incidentally, were happy to welcome lead guitarist. Ted Hurley, as the 5th member of the group.

Eddie Zack and Dick Richards, WHIM-Providence, R. I., along with all the Dude Ranchers, have taken over the Enlisted Men's Club at Newport Naval Base, Newport, R. I. on Saturday nights. The boys, with Richards in the vocal spotlight, look like they might have the big one in their current Columbia slicing "Fourteen Karat Gold."

Tom Edwards', WEER-Cleveland, Ohio, December line-up at the "Circle Theatre Jamborce" included Hylo Brown on the Sth, Lonnie Barron on the Sth, Bondy Grove on the 22nd and Jimmy Martin on the 23th.

Tom Edwards', WERE-Cleveland, Ohio, December line-up at the "Circle Theatre Jamborce" included the Blue Grass Champs, and Tommy Vaughan with the Southern Valley Boys from Petersburg, Va.

Den

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 26 West 47th Street, New York 36, N. Y.

"Million Dollar Quartet"



NASHVILLE—The song might well be "Let A Little Sun Shine In" as Jerry Lee Lewis, Carl Perkins, and Johnny Cash—all Sun recording artists—make a little close harmony with a Sun alumnus, Elvis Presley. This "Million Dollar Quartet" got together accidentally recently at Sun's studios, and took advantage of the chance meeting to stage a four-hour songfest. Elvis, who is studying piano, is a great admirer of Jerry Lee Lewis, newest discovery of Sam C. Phillips, who also discovered and developed Cash, Perkins, and

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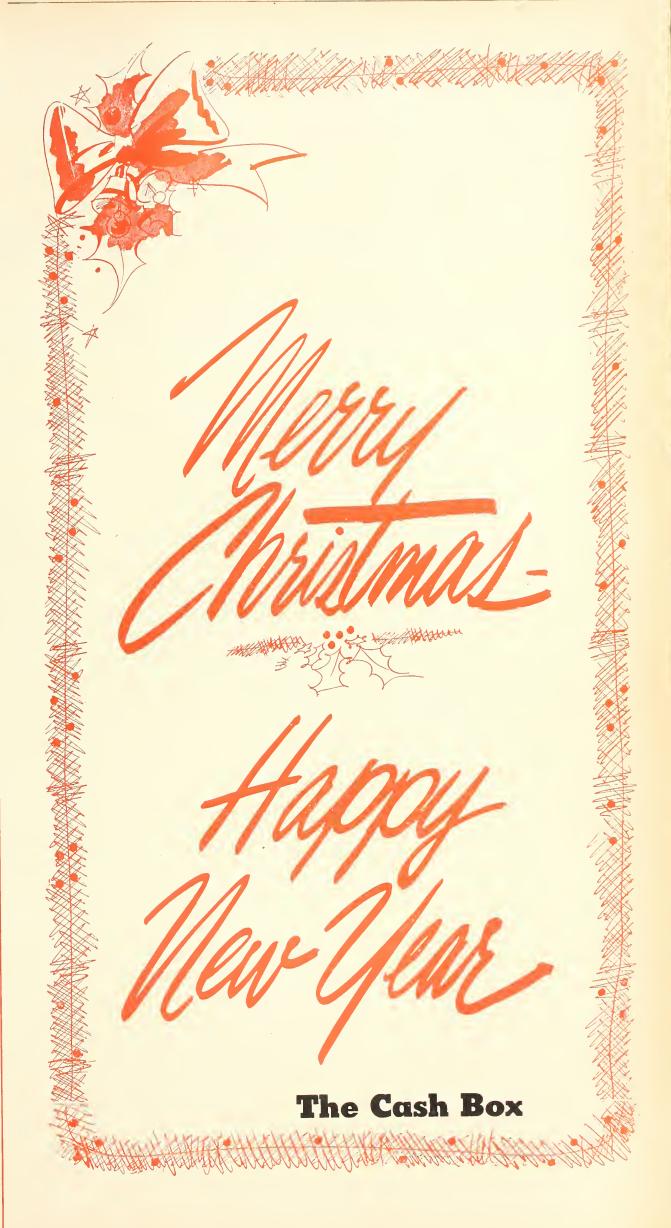


It is the fervent prayer of all men



Feare on Earth Condwill Toward Men





OG PLAY PLUS PLAN

Nation's Top Ops Acclaim The Cas On Whether Front Money or More

READ WHAT LEADING OPERATORS SAY ABOUT "10c PLAY PLUS"

CHICAGO—For over 13 years The Cash Box crusaded for Dime Play. It took that long, the many don't realize it today, to get the majority of the nation's operators to accept and adopt 10ϕ play. Yet even to this day, some of the operators are still featuring nickel (5ϕ) play on a 50%-50% commission basis.

Most remarkable is the universal acceptance of Dime Play these past few years. This has been so great that manufacturers consider the $10 \cite{c}$ coin chute as "standard" equipment.

Those who still feature the nickel chute have to either request this chute from the manufacturers or change over to nickel chutes themselves.

But even Dime Play, in these days of constant creeping inflation has begun to fall by the wayside. This is due to the tremendous overhead expenses and the constant rising cost of new equipment.

The dime of today is worth just about 4ϕ as compared to the value of the 1939 dime.

This means that, to show some sort of profit return on his investment, the operator simply must obtain a more equitable division of the gross intake from all of his machines.

Certainly, even on Dime Play, 50%-50% division of the gross intake from any machine is, most definitely, not equitable.

The location owner, with no investment in the servicing overhead, replacement of parts or cost of the machine, except for whatever electric current is used and also whatever he could charge for the amount of space the machine occupies as against his general monthly or yearly rental, obtains 50% of the gross intake.

This, according to accountants who know the industry thoroly, would be but 5% of the gross intake as investment on the part of the location owner, at the very most. This means that the location owner can figure on 45% of the gross he receives as PROFIT.

The operator, in turn, can only figure, at the very efficient most, about 10% of the gross intake of the machine as his profit. Certainly no business man can long remain in business where he only earns a gross of 10%.

Delving deeper into the situation, noting how European operators pay no commission at all to locations and, where they are forced to pay commission on music machines, pay only 8% to 10% at the most, while checking with ops everywhere in the U.S., The Cash Box returned to an old, old plan which it had presented years ago.

This is the "10¢ Play Plus" plan. In short, to survive present inflated business conditions, the operator must obtain, in addition to Dime Play, either Front Money or a More Equitable Share of the Gross Intake from his machines, whichever is best suited in his area.

Since the presentation of the " 10ϕ Play Plus" plan by The Cash Box, acclaim for The Cash Box and for this plan has been nationwide. Letters have flooded the offices of this publication from all over the country as well as from Canada, agreeing that this plan is the answer to the survival of the operators as small business men.

The only problem that has arisen is whether it should be Dime Play Plus "Front Money" or Dime Play Plus "A More Equitable Division of the Gross Receipts".

The following operators agree that "the answer" is "10¢ Play Plus" Front Money. ('Front Money' can also be called, as some operators term it, 'Guaranteed Minimum').

Wm. G. Liske of Kinston, N.C. advises that he is for front money. "But", he writes, "front money cannot be demanded in this territory. There are too many operators too

anxious for locations. One operator is even trying to rent his machines to the location for only \$10 per week. He is willing to furnish record, service and everything else. This same

operator also gives locations 70% commission.

"I feel the most important thing", Liske continued, "is for the distributors not to sell to cut-throat operators and, especially, to locations. There are plenty sales direct to locations in our territory.

"We would like to see the time", Liske advises, "when there is a state tax of \$1,000 for the first machine of any kind and \$10 per machine thereafter. Maybe this would stop the location owner from growling, 'I'll by a damn machine of my own'."

M. J. Hellman of Fall River, Mass. writes that, "With 10ϕ play there should also be a guaranteed minimum for the operator. The operator should get at least \$10 per week minimum. If the location runs over the minimum then 50-50 is equitable."

C. R. McKee of Grand Island, Neb. writes, "We do not use any special deal. We have front money from \$3 to \$17.50 per week. It depends on what class of machine we place in the location.

"The commission also depends on what machine runs", he continues. "We are the only operators who have 10ϕ play in this district! How can any operator stay in business on 5ϕ play and 50-50 commission?"

Sam Waldor of Newark, N.J. recommends that operators get at least \$10 per week front money. He writes, "We recommend front money plus a minimum guarantee of \$20 per week on new equipment and less amounts according to the age of the machine."

Edward A. Holstein of Chicago, Ill. writes, "I recommend front money on any type of machine. All operators should have the same deal on certain types of machines. Front money can be as recommended on certain types of machines. Less than one-third of my route is on a 50-50 basis."

Thomas Libbey, Jr. of Haverhill, Mass. advises, "We operate 90% of our route on 10¢ play and we work on a sliding scale on the commission. For new machines we get \$15 per week and anything over \$15 per week gross goes to the location up to \$30, then it's 50-50. For older machines we get \$12, \$10, and so forth.

"We do find", Libbey continues, "that a great many new operators still think they can make money at 50%. It can't be done. Locations

around here don't take in enough to make 50-50 pay. These new operators seem to think that a location with a gross play of \$8 per week is a 50-50 spot. An \$8 per week spot warrants the operator to take all the money and not pay any commission."

James F. Tolisano of Hartford, Conn. believes that the operator, in addition to 10¢ play, should arrange for front money ranging from \$10 to \$20 per week.

He writes, "I recommend the operator get the first \$10 and then 50%-50% on single machines. Then, depending on how many wall boxes there might be in the location, front money should range up to as high as \$20 per week, after which there should be a 50-50 split."

Albert C. Bassan of Wellsville, N.Y. says that the operators, in addition to 10ϕ play, should get \$10 per week front money for a gross of \$50 or more and, if under \$50 gross receipts, should obtain \$15 per week front money.

James S. Ross of Cleveland, O., in addition to 10¢ play, urges operators to obtain \$5 per week for all types of phonos and then 60%-40% commission basis. For 100 selection phonos he suggests \$15 per week front money and 60%-40%. For 200 selection phonos he feels operators should get \$20 per week front money and then split 60%-40%.

Louis Philips of New Orleans, La. advises, "We now take \$3 per week front money on machines. We get \$5 per week front money providing the type of phono is placed to suit this amount of take."

Charles Maroon of Bridgeport, O. suggests 10¢ play plus \$5 per week front money.

Dave Solomon of Elmira, N.Y. urges 10¢ play plus \$5 and \$10 per week front money.

B. J. Onofrio of Forestville, Conn. says that operators should obtain 10¢ play plus \$10 per week front money.

Saul Halper of Cincinnati, O. wants operators to get 10¢ play plus \$15 per week front money.

Otto Gage of Fayetteville, Ark. suggests either \$10 per week front money or 10ϕ play plus 60-40 or even 5ϕ play plus 75%-25% after front money.

N. R. Boetcher of Green Bay, Wis.

NS MORE SUPPORT

h Box' 10c Play Plus Plan But Differ **Equitable Commish Basis Is Best**

FRONT MONEY AND/OR A MORE EQUITABLE COMMISSION BASIS

urges ops to get $10 \, e$ play plus \$10 per week front money.

Thomas M. Welsh of New Orleans, La. believes ops should get 10¢ play plus \$5 per week front money and/or 60%-40% commission basis.

Howard N. Ellis of Omaha, Neb. says ops should work on 10¢ play plus \$15 per week front money, the next \$15 per week front money, the next \$15 per week front money, the next \$15 per week front money. is left to be split 50-50.

Harry Jacobs, Jr. of Milwaukee, Wis. believes ops should work on a \$15 guarantee giving the next \$15 to the merchant and whatever is left over to be divided 50-50.

Winton Brown of McMinnville, Tenn. would like to see 10¢ play plus \$5 per week front money. "But", \$5 per week front money. "But", writes Brown, "give a remedy to keep the new or starting operator or chiseler from still offering the 50-50 deal."

Edward Roodvoets of Grand Rapids, Mich. urges ops to get \$5 per week front money in addition to 10¢ play.

Leonard S. Barnes of Selma, Ala. advises front money of \$10 per week if no wall boxes. \$15 per week where there is one wall box. \$20 per week where there is over one wall box.

Irving S. Kempner of New York, N.Y. believes there should be 10¢ play plus \$18 per week front money on new phonos.

W. F. Taylor of Paducah, Ky. urges \$5 per week front money for \$300 equipment. \$10 per week front money for \$600 machines. \$15 per week front money for \$1,200 phonos.

Albert C. Evans of South Bend, Ind. says 10¢ play plus \$10 per week front money is the answer. M. H. Milt of York, Pa. agrees on \$10 per week front money. So does Harry Daul of Green Bay, Wis. So does Howard B. Newcomb of Oklahoma City, Okla. So does Rose N. Guillaume of Jefferson, S. Dak.

Henry Zeichner of New York, N.Y. says there should be 10¢ play plus \$10 per week front money for 100 selection phonos and \$20 per week front money for 200 selection phonos.

Henry C. Knoblauch of Hudson Falls, N.Y. urges \$15 per week front money with a refund to the location when a certain gross is reached dur-ing the year.

The following operators believe that, instead of front money, a more

equitable commission basis would be best for the operators:

Reece A. Love of LaFeria, Tex. wants 10¢ play plus 60%-40% commission basis. He writes, "In our locality, the lower Rio Grande valley of Texas, some of the distributors don't seem to want the operators to get on a sound financial footing. When established operators start a location on 10¢ play and try for front money, they pick up some tavern operator and start him in business with 5 or 6 machines, without a down payment, 6 machines, without a down payment, and only \$10 weekly payments on the

"If only the distributors would cooperate, the operators are all for 60%-40% split plus 10¢ play. But the distributors have got to cooperate and stop selling direct to locations."

C. M. Rishor of Peterborough, Ont., Canada operates on 10¢ play plus 70%-30% commission basis. "We think both your plans are good", he writes, "but all our music is operated on a 70-30 split.

"In regards to front money we think the basis should be \$10 per week for 100 selection phonos and \$15 per week for 200 selections."

Carpenter of Chester, N.Y. writes, "I operate approximately 600 pieces. 90% on 10¢ play. I've been in the business 25 years.

"My experience with front money has been that it works alright for the first few months, but later the psychological effect of the operator taking all the money agitates the loca-tion. Then you have trouble.

"However", he continues, "I have found that they will split a \$2 record cost each week. This helps considerably. I try to make my investment in equipment fit the take of the location."

B. T. Smith of Colorado Springs, Colo. advises that either 10¢ play plus 60%-40% or \$5 per week front money is okay. "It would depend on the locations and what the operators in the territory are doing as to which method should be used", he writes.

The following all agree on 10¢ play plus 60%-40% commission basis as the best for operators; S. E. Wilcox of Pine Bluff, Ark.; C. L. Hopkins of Galion, O.; R. D. Rose of Marietta, O.; Jack Hartman of Rome City, Ind.; D. H. Garmah of Republic, Kans.;

L. M. Flow of DeFuniak Springs, Fla.; Ben Hofer of New Braunfels, Tex.; Ben Hofer of New Braunfels, Tex.; W. D. Bagnall of Thomasville, Ga. and Joe Abraham of A'toona, Pa. along with Edward Carlson of Detroit, Mich.

Frank Coubal of Bloomer, Wis. believes that operators should arrange for 10¢ play plus 75%-25% commis-sion basis. Karl Schott of Yuma, Ariz. agrees with him and adds, "Location has no investment and operators should get 75%."

Arthur R. Berg of Fairmont, Minn. believes operators should get 10¢ play plus 75%-25% commission basis or \$10 per week front money.

Jack Sloan of The Billboard, Chicago, Ill. says that operators should get 10¢ play plus 70%-30% commission basis sion basis.

Mickey Anderson of Erie, Pa. and Ben McDonald of Fort Worth, Tex. are in agreement of 10¢ play plus a more equitable commission basis. But leave the amount of commission to be obtained open for the operators' judgment.

Sidney Mittleberg of Progressive Amusement Machine Co., Merrick, N.Y., this city, advises that he is heartily in accord with 10ϕ play, but advises that several factors have to be considered in the property of the proper considered in an attempt to establish an equitable and profitable commission arrangement, in addition to 10¢ play.

"First", says Mittleberg, "and as is well known, locations vary in their

"Second", he continues, "some locations demand new equipment constantly, even if the receipts don't warrant installation of such equipment on a flat 60%-40% or 70%-30% basis. "Therefore"

30% basis.

"Therefore", urged Mittleberg,

"The Cash Box' campaign should stress the necessity of obtaining a minimum guarantee for machines as determined by year.

"A current model", he says, "should not the operator at least \$20 per week. One year old machine, \$18 per week. Two year old machine, \$16 per week. And so forth down the line.

"To our way of thinking this method."

"To our way of thinking this method of determining price, which is used by the automobile industry and others, is the only way in which a fair re-turn on an investment can be obtained."

tained."
George Workman of Workman's Music Service, Inc., Chester, Pa., one of the nation's most outstanding music operators, suggests that, instead of a more equitable commission basis or front money, the operators arrange for a minimum operating charge for their phonos and wall boxes. wall boxes.

wall boxes.

Workman reports, "I believe that, today, the most practical and fair method of operating music is on a minimum basis.

"We try a \$22 minimum on all new machines, plus \$1 a wall box for any wall boxes required over two.

"In other words", Workman states, "the \$22 minimum includes two wall boxes if the location has need of them."

What Do You Think?

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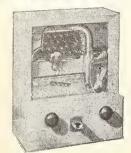
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Give your opinion on 10¢ Play Plus Front Money and/or A More Equitable Commission Basis. Or present any other plan that you think is better!

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Season's Greetings

577 - 10th AVE., NEW YORK, N. Y.

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Belgians Look For Biggest **Import Year**

country is known as "the funnel of Europe' ' as far as importation of new and used machines are concerned.

It is stated in Europe that used games, especially, are first imported to Belgium, and from here spread out to all other countries of Europe.

For some years now Belgium has been the largest importer of used juke boxes and games.

This past year saw the beginning of imports of new juke boxes in good volume by Belgian distributors. Imports continued to increase right up to the last quarter.

For 1957, Belgian juke box distributors are of the opinion that they will import more new juke boxes than ever before.

Frans Van Malder, Rock-Ola distributor in Belgium, advises:

"Many buyers are waiting to see what happens as a result of the Suez and Hungarian situations.

"But", he optimistically adds, "once these right themselves, we will buy more new phonographs in 1957 than in 1956.

"The Belgian market, as far as used phonographs are concerned", he reports, "is pretty well full up. There won't be as many importations of these as there formerly were, in my opinion."

Regarding continued volume imports of new and used games, importers both here and in Antwerp, are of the belief that the volume should be greater in 1957 than it was

In fact, some of these men are of the opinion that, due to the fact late model used games are so difficult to obtain, Belgium will become the leading importer of new games from the

Interstate Commerce Commish Authorizes Freight Rate Increase

WASHINGTON, D.C.—The Interstate Commerce Commission this week authorized emergency railroad freight rate increases of 7 per cent in the East and 5 per cent in the West.

A 7 per cent rise proposed by Southern carriers is being considered separately. It is scheduled for hearing here January 7.
Under the I. C. C. order, the rail-

roads may put the rate rises in effect on five days' notice.

The commission also authorized a 5 per cent advance on "interterritorial" freight moving between the East, West and South.

The carriers had sought a 15 per cent increase, and Eastern railroads consider that they are getting only "half a loaf" and have stated they need a 15 per cent increase to cover recent cost increases.

Bowling Boom Shortens Christmas Holiday



BILL O'DONNELL

CHICAGO—Swamped with orders for new "Ball-bowling" type game, "ABC Bowling Lanes", officials of Bally Manufacturing Company, this city, requested employees to cancel plans for a long Christmas week-end.

Commenting on the emergency move, Bill O'Donnell, Bally general sales manager, said, "We had planned to shut down the Friday before Christmas and not start up until the day after Christmas. But with orders for 'ABC Bowling Lanes' piling up faster every day, we will work right up to Christmas with the second shift going home while midnight Christmas Eve chimes are ringing. Meanwhile, our accounting department Meanwhile, our accounting department is working feverishly to arrange to defer the annual inventory in order to avoid any loss of production during New Year week."



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334 N. BROAD STREET, PHILA. 2, PA.(Tel.: LOcust 4-4415)

"It's What's in THE CASH BOX That Counts"

May your Christmas be Merry

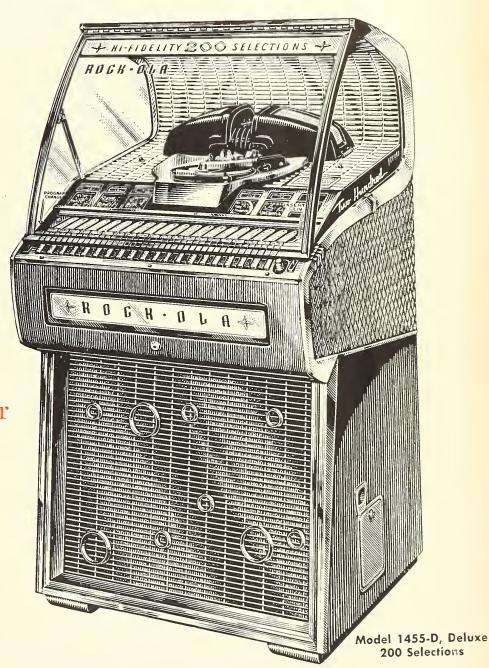






and may the coming year be filled with Peace and Prosperity * ...

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- Bally's New ABC **Bowling Lanes** (2 Sizes - 11 Ft. & 14 Ft.)
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- Deluxe ABC Bowler
- The Champion
- Model T
- Bally Bike

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Extend Our BEST WISHES

FOR A

Merry Christmas

Happy New Year

to all our friends

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> Season's Greetings Ed Rayreby

ASSOCIATED AMUSEMENTS, INC.

8 RUDD RD., ALLSTON (BOSTON) MASS. (PHONE: STadium 2-4010) 8 RUDD RD., ALLSTON (BOSTON) MASS. (PHONE: STadium 2-4010)



Through The

With the Christmas season and the approach of oncoming 1957, the coin machine industry here is taking stock and looking ahead. Outlook for the coming year is most favorable. Ops are in good shape. Credit is being extended in spite of the tight money situation at the banks. Music has forged way ahead in the past year; 10¢ play has slowly permeated and is becoming matter of fact; and the game situation has improved vastly with the bringing on the market of new types of merchandise with which ops are making more money. Big event of the week here is the Xmas party and unveiling of the new Rock-Ola 200 at Ed Ravreby's Associated Amusement plant, Friday 21. Starting at noon, Associated staff hosts ops and distribs, record artists in the territory, friends of the industry et al at open house which continues to 12 midnight. Also sharing honors on the display floor will be United's new "Bowling Alley," 14-foot game with hard rubber bowling balls. Record artists in the territory will entertain for the Ravreby guests. Hosting will be Ed Ravreby, general manager Dick Mandell and Mrs. Mandell and staff. Presents will be given all attending. Christine Kane, Sally Segal, Ralph English, sales; Irving Berman, service; Henry Facteroff, service mgr., will comprise the staff hosts.

Irving Berman, service; Henry Facteroff, service mgr., will comprise the staff hosts.

At Si Redd's Redd Distributors Bob Jones, sales mgr., reports "we enjoyed the best year ever with Wurlitzer phonographs and outlook for the coming year is even better." In the amusement games field ops have found that with the new merchandise they can make more money. Firm had a good year in in-line games, shuffles and various other types such as "Ringer Ball" and "Ski Bowl." "We look forward to a bigger '57 than '56 proved to 'oe", concluded Jones. The regular big end of the year inventory cleanup is in progress at Redd's.

At Trimount Automatic Sales Corp. (Seeburg), Marshal Caras proud Dad of baby girl born Dec. 17 and named "Victoria," making Trimount prexy Dave Bond a grandpappy. Much excitement around Trimount with the new arrival and the Xmas season. Big Xmas party held for employes with 180 attending and Xmas gifts in profusion for all the boys and girls and fathers and mothers to be presented by Santa Claus in person. Trimount came up with one of the smartest Xmas gifts in years for ops and friends—a tie-pin blank key that can be cut to fit your car's ignition and door—worn on tie, you're never locked out of your car. Genco "Skill Ball" and Williams' "Six Player Bowler Ball" going big at Trimount. Gottlieb's "Rainbow" a big winner.

Louis and Barney Blatt inviting all to get aboard the big AMI school for ops to be held at Atlas Distributors (AMI) on Commonwealth Ave. Jan. 8-9 with AMI factory reps on hand. It is being run especially for the N. E. ops and a big turnout is expected for the two-day event which will be of inestimable value to ops, Louis Blatt reports. Seen around just before Xmas at the distribs were: Sid Wolbarst, Newton; Pliny Burrows, Brattleboro, Vt.; Al Dolins, Hyannis; Ray Shea, Worvester; Freddy Ferratra, Concord, N. H.; Joe Ferris, Madison, Me.; Martin Oliver, Portland, Me.; Bill Hamel, Concord, N. H.; Elmer Laughton, York Beach, Me.; Tom Shanahan, Pawtucket, R. I.; Gus Kunz, Newport, R. I.; Walt

French Importers Report:

"We'll Buy All New Machines **Conditions Will Permit"**

Hope to be Able to Purchase More New Machines **During 1957 Provided General Economic Conditions Right Themselves**

PARIS, FRANCE—Because of the very fine business French importers enjoyed with American phonos and games in 1956, they hope that conditions will permit them to continue on ahead and, if this is the case, they plan to import many, many more machines during 1957.

As one well known and outstanding French importer advised this past

"We plan to import, if conditions will permit, two and three times as many new machines during 1957 as we did in 1956.

we did in 1950.

"In fact", he added, "the demand we are enjoying for new music machines is such that, if our government would allow us, we would be able to set an all time record with the imports we would like to be licensed to make in 1957."

Nor is he alone in his statements. Other French importers are of the Other French importers are of the same opinion. One of these men re-

"U.S. made coin machines are enjoying fabulous returns here in France. Our people love them. They are especially wild about American juke boxes. They definitely approve of American games. They like the vending machines.

"We only hope", this importer states, "that we shall be able to obtain licenses for the number of machines we already have on order, not to even think about the numbers of machines we anticipate orders for as the year goes on."

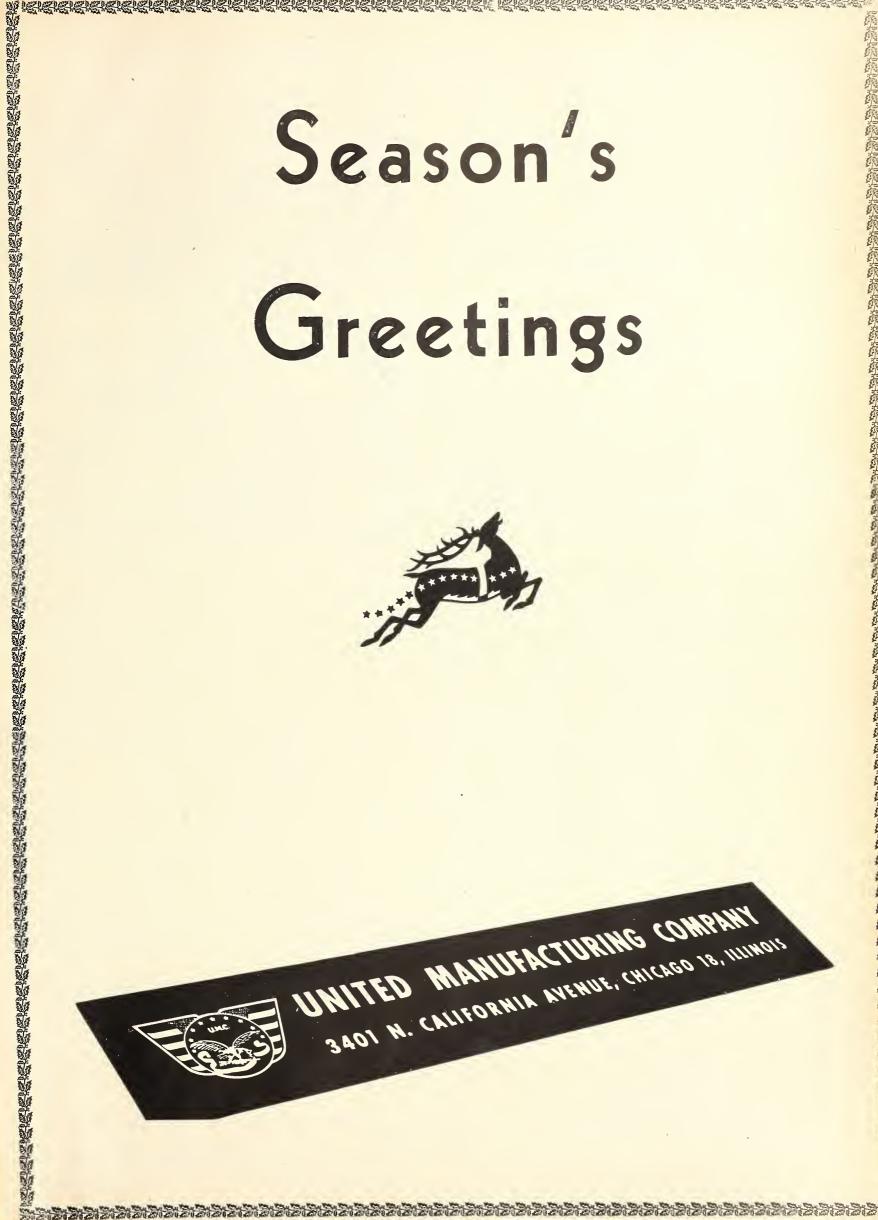
Café owners in Paris, as well as in all the rest of France, are finding American juke boxes of tremendous help to them. These have become profitable fixtures in the cafés. Many café owners eagerly await the time when a U.S. juke box and game will be delivered to them.

现在在现在,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们也会会会会的,我们也会会的,我们也会会会会会会会会会会。 "我们就是我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就是我们的,我们就

Season's













Page 54

Seasons Greetings

To All Our Friends

Virgil (Chris) Christopher and the entire staff of . . .

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AR MUSIC COMPANY

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Awarded Plaque For Work With Teenagers





NEW HYDE PARK, N.Y. — In the November 17 issue of The Cash Box, a detailed story noted that Donald "Doc" Shapiro, music machine operator here, was honored with a plaque on Saturday, October 10, presented by the local citizens for his sponsorship of three baseball teams for teenage youngsters.

Photographs taken at the presentation appeared in the local news-

tation appeared in the local news-

We reproduce here two photographs. Top shows Mayor Gerald Connors, New Hyde Park (second from left) presenting the trophy to "Doc". On the extreme left is John DeSanto, village trustee; and on the extreme right is Charles Waldron, supervisor of all the ball teams in the league. Photograph on bottom shows "Doc" with the team which won the championship in its classification.

"Officials here told me", said Shapiro, "that not one single case of juvenile delinquency took place since these teams have been organized."

Bill Happel Max Chesler Al Silberman Jack Leonard

Herman Paster W. E. Happel

Don Ames

Marshall Ames

BADGER SALES COMPANY, INC.

LOS ANGELES 6, CALIF.

Season's Greetings

TO ALL OUR CUSTOMERS AND FRIENDS EVERYWHERE IN THE INDUSTRY

Joe and Eloise Mangone

ALL COIN AMUSEMENTS CO.

Europe Looks To New Machines For 1957

Acute Scarcity of Late Model Used Machines Has Turned European Eyes to New Equip't For '57

CHICAGO—Ever since the end of War II, when European importers again began to purchase U.S. coin operated equipment, used machines have been leading sales to all the European countries.

Up until this past year few of the European importers thought about buying new machines in quantity. They were actually being blessed with a large volume of the latest model used machines at extremely attractive prices.

prices.

But this past year of 1956 brought about the first real scarcity of used machines. In fact, right at the very beginning of this past year, the scarcity began to show up. It continued to become ever more acute as the year graw older.

And by fall of '56 the scarcity was such that importers, who had now created a fine sales market and a good demand for American made coin op-erated machines, found themselves in the position of either importing new machines or obtaining nothing at all as far as used machines were con-

cerned.
One European importer after the other sent his salesmen out to test sales of brand new machines. Though results weren't in the quantity that were obtained with used machines, yet they were of such nature as to prove to the European importers that they could still show a very fine profit while, at the same time, sell new machines that would not require the work and servicing used machines did.

The result was that, as fall of '56 waned, European importers were call-

waned, European importers were calling for more new equipment. And new machines are now being placed on European locations in greater num-

bers.
What's more, European importers are happy over the situation. They realize they can guarantee new produced great longer term payments.

realize they can guarantee new products and grant longer term payments.

The Cash Box, with its outstanding European circulation and the prestige that comes with such coverage, took it upon itself to question its European friends as to their plans for the year ahead, 1957.

In every case, of course discounting any of unforeseen adverse future events, Europeans answered as a body that they were going to buy more ma-

that they were going to buy more machines in 1957, if nothing of an economic nature prevented this, than they purchased in 1956.

purchased in 1956.

But, what wast most interesting, all these European importers talked about "new machines". They have learned that, with the acute scarcity of late model used equipment, they can sell new machines, regardless of the difference in price.

They have also learned that they can sell new machines, they was also the week they was a sell machines.

can export the used machines they take in trade to far away nations where brand new American equipment isn't purchased.

What's more, since most of them are more closely identified with these far away countries, through their own nations, they are able to arrange for the correct coin chutes and for all the mechanical and electrical require-

mechanical and electrical requirements for the machines.

This means that, everything else being equal, U.S. coin machines manufacturers can look ahead to an even greater business year with Europe.

British Coinmen Hunger For U. S. Equip't:

Hope More British Manufacturers Will Be Licensed To Build U. S. Equip't

LONDON, ENGLAND — If ever there was a nation of frustrated buyers, it is here in England. British operators hunger for all types of American coin operated machines. They would do anything they could, and they have been constantly after their government officials, to obtain U. S. manufactured games, music and venders.

and they have been constantly after their government officials, to obtain U. S. manufactured games, music and venders.

One British operator, who had the opportunity of playing a shuffle alley at an American Air Force base, returned to London simply raving with excitement visualizing the hit these games would make thruout England were the British operators able to import them from the U. S.

To get some idea of how highly he thinks of the shuffle alley game, he believes that it will even replace the traditional game of darts in the British pubs. That's about as fabulous a statement as any Englishman would dare make about any type of product.

This English operator is most sincere in this statement. He definitely believes that, were shuffle games available in England, they would create a sensation.

This is how it goes where music and venders are also concerned. Much of this is due to the fact that British ops, scanning the pages of their issues of The Cash Box each week, simply grind their teeth and hope for the time when they, too, will be able to import the machines as do other European nations at this time.

In the meantime some of the more outstanding distributors of coin machines here hope that American manufacturers will arrange to license and help British manufacturers build their machines on this side of the Atlantic.

They sincerely believe that such license arrangements will aventually

Atlantic.

Atlantic.
They sincerely believe that such license arrangements will, eventually, prove extremely profitable to the American manufacturers. They are hoping, since the visit of The Cash Box' publisher here to London, that American manufacturers will also come over and note the buying hunger which exists in this country.
With the popularity of the new

Best Wishes of the Season to All My Friends

> BOB DE PRIEST MUSIC CO.

DALLAS, TEXAS District of the District of the District Office of the District Offi

persussiani Season's Greetings

ASSOCIATED BUYERS CORPORATION

> 5915 West Grand Ave. Chicago 39, Illinois

"coffee houses", (there are reputed to be over 9,000 already in London) British coin machine men point to these as among the finest locations ever brought into being for coin operated machines of all kinds.

Regardless of the fact that pubs are subject to short hours, play on juke boxes and whatever few prewar games are still around, is very good. They believe that play could be tremendously increased with new games and other cain operated equipment. coin operated equipment.

From All Of Us To All Of You A Very, Very Happy New Year

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3622 W. NORTH AVE.

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(Dickens 2-1214) No takan dan katan k

Best Wishes For A Happy

*And Prosperous New Year

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With Every Good Wish For The New Year

MICKEY ANDERSON

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(PHONE: 5-7549)

2330 N. Western

A Merry Christmas
TO ALL
WORD WILL

"It's What's in THE CASH BOX That Counts"

Season's Greetings

TO ALL

Jimmy Savarese

Valley Specialties Co., Inc.

1526 MISHAWAUKA AVENUE, SOUTH BEND, INDIANA

. . . to all our friends, all our customers, all our manufacturers, the merriest and happiest of Season's Greetings and may the forthcoming year bring one and all—health, prosperity, and everything else desired . . .

> Carl Hoelzel - Irvin Weiler Fred Lamb - Jack Sully Jesse Mitchell - Ed Ponder

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Season's Greetings

To All Coin Machine Men



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Amusement Game Ops Enthusiastic About "10c Play Plus"

Chicago's Amusement Ops Assn. Brings Plan Before Open Meeting. Other Amuse Ops Also Plan to Adopt "10¢ Play Plus" Front Money Minimum or More Equitable Commish Basis

CHICAGO—Since Sam Greenberg, president of CIAA (Chicago Independent Amusement Operators Association) read The Cash Box' editorial before the biggest meeting of the year on "10¢ play plus", word has been received from amusement ops from all over the country that they too plan over the country that they, too, plan to adopt "10¢ play plus".

Arguments are running pro and con as to whether it is best to obtain a front money guarantee or whether a more equitable division of the gross intake would prove best for all concerned

As far as a great many amusement games operators are concerned, they believe that a minimum front money figure be set for all types of games. After this has been cleared, for the benefit of both the operator and the location owner, the differential be split on a 50-50 basis.

In short, as one well known amusement machines operator advises.

ment machines operator advises:
"We should set either \$10 or \$15

"We should set either \$10 or \$15 per week minimum front money guarantee for all of our games.
"The next \$15 to go to the location, after we get the first \$15. Then", he continues, "whatever is left to be split on a 50-50 basis."

He claims that, by the operators having a definite minimum guarantee from each location which, he points out, should be set up as "servicing and overhead expense charges to be equitably divided between the location and the operator", then the operator has some guarantee for future income.

Others argue that this method

(minimum front money guarantee) can cause friction between location owner and operator. They point out that there are weeks when the intake is low. As for example, just before and during the holiday season.

"To obtain a \$15 minimum at such a time", one operator explains, "would be to probably take all the money there is, as far as receipts are concerned during a pre-holiday or holiday season period.

"This" he continues "would leave

"This", he continues, "would leave the location owner with absolutely nothing for himself.

"That", he states, "is absolutely unfair in every regard. Even regardless of the fact that, in the weeks to come, the receipts may prove this guarantee a very small one, indeed."

He like others recommends that

He, like others, recommends that the games be set on 10¢ play plus 60%-40% commission basis.

The extra 10%, he claims, would definitely help pay the servicing overhead "just as The Cash Box so well explained in its editorials", he says.

Therefore the discussions continue as to whether minimum front money

as to whether minimum front money be adopted plus 10ϕ play or whether, instead, 10ϕ play plus a more equitable commission basis of 60%-40%, 70%-30% or 75%-25% be used by the operators in any given area. It is already well known that certain operators in various areas have been operating 10ϕ play plus 60%-40% (as in Minneapolis) and even 10ϕ play plus 70%-30% (as in Peterborough, Ontario, Canada).

Season's Greetings

Lou Casola

Midwest Distributing Co.

208 No. Madison Rockford, Illinois

Season's Greetings

YPECKEREKEKEKEKEKEKEKEKEKEKE

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KING PIN

EQUIPMENT COMPANY 826 MILLS ST., KALAMAZOO, MICH. SINGLE TO THE PART OF THE PART

Gordon Stout Re-Elected Pres. So. Dakota Phonograph Ops Assn. at Quarterly Meet

Harold Scott Sec-Treas., Norman Gefke, V. P.

PIERRE, S.D. — The members of the South Dakota Phonograph Operators Association held the fourth of its quarterly conventions at the St. Charles Hotel, this city, on Sunday and Monday, December 9 and 10.

The membership re-elected Gordon Stout, president; Harold Scott, secretary-treasurer; and Norman Gefke, vice president. Two members of the Board of Directors were re-elected. They are: William Power and Herman Warn. Two new members were elected to serve—Burrel Brown and Leo Mc-

The Association's by-laws were amended to make possible the employment of a business manager with continuing authority to do association business during the time when neither the Board nor the membership is in session. President Gordon Stout was named "Business Manager".

The two days were given over to business sessions and social festivities. The usual business matters were discussed, with the organization taking another firm step forward in its major objective—improved Public Relations. "Progress is being achieved in this effort," stated Stout, "but most effecenort, stated Stout, but most enec-tive, perhaps, is our program of pub-licity by which we inform the pub-lic about juke boxes and its service to the public."

Social festivities included the usual Social festivities included the usual Sunday night get-together where everything is informal. The day is given over to exhibitors. It's get acquainted time where friends get together and guests are invited. Tables were loaded with food and refreshments. Juke box music provided for dancing and a night of fun.

The Monday night banquet was the "grand finale". Many high ranking city officials were present, among them being representatives of the Mayor's office, Governor's office, Attorney General's office, Director of Taxation and several other distinguished guests.

William Wilder, State Director of Taxation, addressed the group and made an extremely favorable impression. "I'm happy to say here that

the officers of this association have helped me immensely in the collection problems," he said. "They came to me voluntarily to help work out a better tax collection plan. It has relieved my men of a great deal of work and has resulted in collection of greatly increased revenue." Then, facetiously, he added, "Of course I showed my appreciation by helping them get rid of juke box licenses." (Wilder testified before legislative committees that the issues of licenses, the field work and office work necessary to enforce it was as much or more expense than the revenue derived from it. He agreed with the association that it was a discriminatory tax in that it did not apply to show case merchandise and other methods of selling what people wanted to buy. As a result South Dakota no longer licenses coin-operated devices of any kind, not even cigarette machines.)

There was community singing and a magic act at the banquet: Also a showing of the AMI public relations film. Prizes were then distributed on the basis of numbered banquet tickets.

MOA Convention in Chi May 19, 20, 21

CHICAGO—The Board of Direc-CHICAGO—The Board of Directors of Music Operators of America (MOA), following its meeting at the Morrison Hotel, this city, on December 2, 3, 4 and 5, announced the dates for its annual Convention have been set for May 19, 20 and 21, 1957, at the Morrison Hotel, Chicago Chicago.

It was announced that plans for a number of Forum Meetings have been arranged, with panel discus-sions to be held with music opera-tors, record company officials and disk jockeys participating.

Committees to handle the National Convention details will soon be announced.

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Elimination of 20% Federal Cabaret Excise Tax Will Help Nation's Juke Box Ops

American Federation of Musicians, Associations of Restaurants, Hotels, Night Clubs, Fighting to Erase 20% Federal Cabaret Excise If Eliminated Means Open Dancing to Juke Box Music and Reopening as well as Boom for Thousands of Locations Nationwide.

CHICAGO—The battle is on once again this year to eliminate the 20% Federal (Cabaret) Excise Tax that was war-inspired.

James Caesar Petrillo's AFM (American Federation of Musicians) is most active in this effort. He is being aided by associations of Restaurants, Hotels and Night Clubs as well as many independents in this field and interested people, who also believe that this war-inspired excise tax is hurting business.

that this war-inspired excise tax is hurting business.

As far as the nation's juke box ops are concerned, all would like to see the 20% Federal (Cabaret) Excise Tax eliminated once and for all time. But with the present attitude of the Washington politicos as to obtaining income for governmental expense, the view toward the elimination of this 20% Federal (Cabaret) Excise Tax is extremely dim.

Petrillo and his AFM are trying.

Petrillo and his AFM are trying, this year, to at least have the 20% tax cut in half. Even that much will be considered a victory.

The fact remains that thousands of locations would reopen to juke box dancing and just as many thousands would enjoy a tremendous business boom.

At the present time, where dancing is allowed to juke box music, restaurants, and other locations have to place an additional 20% on the tabs of

place an additional 20% on the tabs of their patrons.

It is a sorrowful fact that there were thousands of locations in the U.S., prior to the imposition of the 20% Federal (Cabaret) Excise Tax, where dancing to juke box music brought marvelous returns to the operators whose phonos were located in these spots.

When dancing was halted, a great

When dancing was halted, a great many of these locations fell down to There is no doubt, leading operators believe, that the elimination of the 20% Federal (Cabaret) Excise Tax would revive these locations.

What's more, they report, there would be thousands of locations that would immediately institute dancing for their patrons, especially teenager spots.

These would become leading locations for all U.S. juke box ops.

The juke box industry, the it has not directly involved itself in this fight to eliminate the 20% Federal Excise (Cabaret) Tax is extremely interested.

Season's Greetings TO ALL OUR FRIENDS EVERYWHERE

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575,000 Juke Boxes In United States

Final Figure Falls Short of Expected 600,000 Phonos On Locations in U.S. Survey Indicates Just About 5% Increase Over Former 550,000 Figure

CHICAGO—Now that survey reports are beginning to dribble in at a very slow rate, the final computation indicates that the gain in the number of juke boxes on U.S. locations, since the last report which was placed at 550,000, is only just about 5% greater than this last figure.

In short, 575,000 phonos on locations in the U.S. would be just about what the survey figures indicate.

This would not meet the gain that was estimated by some. It definitely does not indicate the greater growth that was expected by those who believed that 600,000 phonos are now on locations in the U.S.

Many reasons are given as to why the figure of 600,000 was not reached. It seems that one of the most outstanding of all the reasons was the higher trade-in valuation which was offered to operators for their older machines and the fact that these machines were then exported out of the U.S.

Another reason given was that, in many areas thruout the nation, there has been a loss in the number of various locations, such as lunch wagons and certain types of taverns, which seem to have lost popularity.

Still another reason was the higher prices of the new machines and the fact that operators hewed close to the necessity mark, passing up various locations where juke boxes had not proved sufficiently profitable for operation.

The higher price also seemed to

have held back purchases by some of the juke box ops who felt that they would have to get along with whatever spots they had where the intake could somewhat match the overhead.

One reason given by some of the rural ops was that they had eliminated spreading out their routes as much as formerly when they traveled many, many miles to service a wide spread route. Because of tremendously higher overhead expense and also lack of good mechanics, some of these men reported it did not pay them to travel too far from their operating base and they sold off or traded in many of their phonos.

There is a belief among some that, if the phonos owned by locations could be counted, there would be over 600,000 juke boxes in the U.S. This, some of the ops believe, is the reason why so many believed there were over 600,000 juke boxes on locations in the U.S. But there is no way, these men report, to check on these.

Location owned juke boxes, such as in resorts, which are only open for a short summer season, and in other far off spots where ops wouldn't care to undertake operating them, might bring the overall total to better than 600,000 phonos on locations in the U.S.

But for the benefit of the juke box operating business, the best that can be gauged at this time, from all reports received, would be close to the 575,000 mark of automatic phonos on locations in the U.S. during 1956.

Happier, More Prosperous New Year

Short of Expected Locations in U.S.

Just About 5% In
Prosperous New Year

Ave held back purchases by some of the juke box ops who felt that they would have to get clear with

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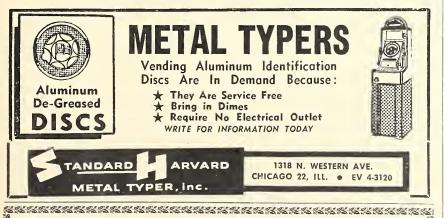
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Recorded Music Service Association

CHICAGO



Holiday Greetings

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EXHIBIT SUPPLY CO.

Season's Greetings



CIAA

Chicago Independent Amusement Association

138 West Randolph Street • Room 1102 CHICAGO

Mfrs. Seek New Equip't To Halt Price Climb

Fear Growing Higher Prices Will Curtail Growth and Hamper Ops Progress; Ask Trade to Cooperate by Bringing in Ideas for New Machines

CHICAGO—If operators, jobbers and distributors think, for even a flash of a second, that manufacturers aren't concerned with the higher prices they must charge for new equipment, they are terribly in error.

As much as operators worry about the higher prices for new machines, manufacturers here worry as much, if not more.

They fear that growing, higher prices will curtail growth. That higher prices will hamper operating progress. That the industry might lose much of its effervescent faith in the future.

Manufacturers are greatly concerned with the higher prices. To the point where they are openly asking mechanics, operators, jobbers, distributors, and all allied to the industry, to bring in whatever ideas they may have for new machines.

It is the hope of the manufacturers that the trade will do this. That from among the ideas will come the one that may lead the way to more economically priced equipment.

As is pointed out here every day by purchasing agents for the manufacturers, the cost of raw materials, components and labor is now at an all time high.

Never before, in all the history of the industry, these men explain, have these costs reached such a high mark.

As much as the manufacturers are trying to absorb, and with profits much lower than ever before, it has now reached a stage where, just for the survival of the factory itself, prices must go up.

The one and only answer is for the trade itself, everyone engaged in the industry, to bring about a solution by presenting ideas to the leading manufactories for new equipment.

From among the ideas may come the answer to lower priced products of a profitable nature.

Holiday Greetings

from

DONAN Distributing Co.

5007 N. KEDZIE AVENUE

CHICAGO 25, ILL.

(Phone: JUniper 8-5111)

A Very Merry Christmas And A Happy New Year

. . . wishing one and all in our grand music business health, wealth and happiness for the coming year!

Mike Dale

COMMERCIAL PHONOGRAPH SURVEY
110 NORTH FRANKLIN ST., CHICAGO, ILLINOIS

FOR THE PHONOGRAPH OPERATORS OF CHICAGO



Music And Games Distribs To Delve Into Vendor Biz

Keener Sales and Operating Competition Foreseen as Music and Games Distribs Get Into Vendor Biz

CHICAGO — "Sales are going to face stiffer competition than ever before", stated one well known vending machine leader, "and operating competition is going to be keener than ever", he added, concluding, "with music and games distributors now getting into the automatic merchandising field."

This is one of the sidelights of this past NAMA convention which few noted during the hectic days the show was under way.

Now that the show is over, and many have had time to digest what they saw and heard at this convention, some have come up with predictions which portend a very keen and highly competitive year ahead for all engaged in the business of automatic merchandising.

As one well known vending leader reported:

"There are only just so many top spots in any area. Most of these are on contract. Those, where contracts aren't in effect, have had the same firms operating in them for many years. Even these are being quickly covered with non-cancellable contracts running for a number of years.

"With the entrance of more distributors in the vending field, who want to sell merchandise to new operators in most cases, there is no doubt that even those locations already covered will be approached by more than one operator and offered attractive deals in an effort to get in.

"It looks to me", this operator concluded, "that we're all in for some really tough competition this year, both from the standpoint of sales for new venders and also operating the merchandisers."



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★ JOE KLINE

★ WALLY FINKE

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and Staff



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A Hery Merry Christmas

A Prosperous New Year

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Urges Ops Sell Locations On Value Of Machines

Louisiana Op Backs "The Cash Box" Proposals on "Salesmanship" as Big **Factor in Successful Operating** of Any Equipment

MONROE, LA.—For years now operators from all over the nation have acclaimed The Cash Box for its outstanding editorials regarding the fact that, to be successful, an operator must use the highest type of great salesmanship which is, after all, the same as the showmanship that started this industry off to its greatest

Edward W. Lavender of Delta Auto-Edward W. Lavender of Delta Automatic Music Company, this city, comes along to not only back up the facts which have been presented by this publication in the past, but also shows why he believes that many operators would be enjoying much better income and finer operations if they would adopt good salesmanship.

"I believe in some plan or program

showing the location owners how to promote their coin operated machines", writes Ed Lavender.

"As you know", he continues, "on 75% of the locations the machines' intake depends on the person or persons running the business.

"An intelligent, wide awake girl in a restaurant can double the take", Lavender claims, "by just suggesting that she'd like to hear some music.

"Why not get the operators to send in suggestions in this regard?" asks Ed Lavender.

"Let's pick out the best. Then have The Cash Box prepare a letter to Mr. and Mrs. Location Owner. The op-erator can have this letter copied and can send one to each of his locations.

Pre-War Phonos Still Block Off 100,000 Locations

Trades and Sales Replacing These Old, Worn, Scarred, Screechy, Scratchy, Toneless Pre-War Phonos With Modern, New Music Could Keep Distribs and Factories Very Busy For Next Few Years

CHICAGO—Regardless of the great strides which have been made, since the end of the war, by the automatic music industry, there still exist over 100,000 worn-out screechy, toneless marred, scarred, pre-war phonos on lo-cations all over the U.S.

These horrible music machines constantly create adverse newspaper, magazine, radio and TV comment. Because of their horrible tone. Because

of their dirty appearance.

They hurt every progressive operator wherever they are found because they lead the general public to believe that all music machines are like these terrible, ugly monstrosities.

These pre-war phones the far great-

terrible, ugly monstrosities.

These pre-war phonos, the far greater majority of them, are an eyesore, an ugly scar on the face of an otherwise progressive industry. There is no reason for their continuance. There is no reason why these horrible instruments should block off over 100,000 locations. Many of these locations could prove among the finest in all the industry.

Yet there they are. Continuing to splash black marks on an otherwise progressive business. Continuing to bring scorn and adverse criticism to this field. Continuing to hurt and humiliate every outstanding music operator.

erator.

If the nation's distributors, in cooperation with their factories, will get together in an all-out drive, to once

and for all time, remove these horrible, toneless monstrosities, they will be busier than they have ever been in all their careers and will bring about, as a result, a finer, better, cleaner and more outstandingly progressive busi-

ness.

If any music distributors are complaining about business, if their manufactures are complaining along with factories are complaining along with them then, certainly, here's enough business to occupy them for the com-

them then, certainly, here's enough business to occupy them for the coming years.

Keep them so busy they won't have time to complain. Give them an opportunity to meet the demand from foreign countries for used equipment. Rid the market of trash. Bring about better conditions for all of their progressive customers. Create a new era and practically a new industry.

This isn't a job that can be done within a few weeks or a few months. It's a big job. A tough job. A job to help all the industry by ridding the field of the old, worn-out, marred, scarred, screechy, scratchy, toneless, ugly, pre-war machines.

Distributors should immediately get together with their factories to arrange for the kind of deals that will allow them to make it outstandingly attractive for the kind of operators who still have pre-war phonos on locations to trade them in and rid America's automatic music industry of this ugly scar.

ugly scar.

"It's What's in THE CASH BOX That Counts"



Bally Bowling Lanes

LOCATION TESTS, week after week, in territory after territory, prove Bally ABC BOWLING LANES biggest money-maker in years. Not another shuffle-puck game . . . but real bowling with 3 in. hard rubber balls ... ABC BOWLING LANES is your insurance of a prosperous 1957. Avoid delays in delivery by ordering from your Bally Distributor today.

BALLY MANUFACTURING COMPANY

2640 BELMONT AVENUE

CHICAGO 18, ILLINOIS

Chicago Music Operators Re-**Elect All Officers and Board** of Directors

Phil Levin Elected Pres.; Carl Greene, V. P.-Sec.; Earl Kies, V. P.-Treas.; Dan Gaines, V. P.



PHIL LEVIN

CHICAGO - Music operators here re-elected the officers as well as the entire Board of Directors to serve another term for the Recorded Music Service Association at a meeting here this past week.

The officers who continue in their present posts are: Phil Levin, president; Carl Greene, vice president and secretary; Earl Kies, vice president and treasurer; and Dan Gaines, vice president.

The Board of Directors is composed of the above officers, plus: Julius Mohill, Joe Fillitti, Julius Groner, Louis Arpaia and Andy Oomens.

Calif Music Merch. Ass'n To Hold Annual Banquet February 2

ANGELES, CALIF. - The

LOS ANGELES, CALIF.—The California Music Merchants Association will hold its annual banquet on Saturday night, February 2, at the Ambassador Hotel.

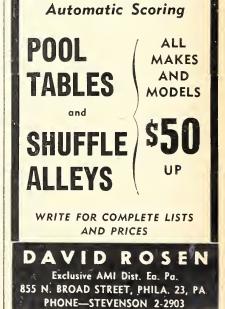
The association stated that it has arranged for a number of recording artists to appear; that a fine dinner will be served and that dancing will hold forth after the floor show. Music machine distributors, record distributors and others allied with the industry will make a number of door prizes available.

Tickets are now on sale at the Los Angeles Association offices; at the

Angeles Association offices; at the Bakersfield Association offices; the Fresno offices; and the Oakland Asso-

ciation offices.
George A. Miller and Walter Hem-George A. Miller and Walter Hemple are general chairmen; the Committee on Affairs is Vince Passaro as chairman, and assisting are Sammy Ricklin, Bill Leuenhagen, I. L. Cordell and Ben Korte; Ticket Committee is headed by Jerry Jacobs, assisted by Rodney A. Pantages, Wayne Copeland, Joe Silla, Paul Laymon, William Black, Bill Happel, Wes Elster, Hank Tronick and Larry Marvin.

Air Mail Subscription To The Cash Box \$30



KRISTING REGISTRATION OF THE PROPERTY OF THE P Merry Christmas! LOGAN DISTRIBUTING 916 MILWAUKEE AVE., CHICAGO 22, ILL. (TAylor 9-6150) (TAylor 9-6150)

Seasons Greetings

FROM THE ENTIRE MINTHORNE ORGANIZATION

MINTHORNE MUSIC COMPANY

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Through The **Coin Chute**

CALIFORNIA CLIPPINGS

The coin machine distributors, record distributors and one-stops along Pico Boulevard were visited by many out of town operators and their families during the Christmas week. They were doing double duty by doing their Christmas shopping and leaving orders for equipment and records. . . The Solle Sisters were visited at Leuenhagen's Record Bar by recording artist Johnny Cash. Mary told Johnny that his new release of "There You Go" on the Sun label has been going very well with the operators. Kay and Claire say they were kept in a spin with requests for Christmas records and after the holidays Kay believes Jimmy Reeves' "Am I Losing You" on Victor will take off in a big way. Claire predicts that "By You, By You, By You" by Jim Lowe on Dot will catch on with the operators. . . . George Muraoka, shop foreman, returned to his duties at Simon Distributing Company after a bout with the flu-bug. Jack Simon busy completing last minute details for a large shipment of equipment for a miniature golf course. Sonny Lomberg and John Freeman anticipating an upswing in foreign shipments after the first of the year.

Distributors. Wayne Copeland announced the purchase of a new fleet of red and white trucks, station wagons and cars for Sierra. Ed Wisler reports a great deal of activity with new and used phonograph equipment in San Diego. Ward Bartho'omew is all settled in his new home in the Glendale foothills—just above Kenneth Road. Frank Davis says that "Slim", the bartender, will again welcome everyone to Sierra's open house. . . . Charley Robinson reports that United's new fourteen foot "Bowling Alley" has proven in such demand by the operators that he can't get the shipments in fast enough at C. A. Robinson & Company to fill the orders.



Through The Coin Chute

DALLAS DOINGS

Congratulations to Mr. and Mrs. Jack Williford on the arrival of a baby Abe Susman of State Music Distributors busy filling orders on Chicago Coin's "Ski-Bowl" 6-player. . . . Columbia Records holding a two day Texas sales meeting at Medaris Company. . . . Jack Eskew of Commercial Music had quite a case of laryngitis when we spoke with him. . . . Tommy Chatten travelling through East Texas on business. . . . Sighted Dick Quam in from Henderson doing some pre-Christmas shopping along coinrow. Other visitors to the local market included Buddy Clem of Paris; M. T. Johnson, Santo; Pete Selman of Longview; Walter Wiggins, McKinney; Fred Ellis from Waco. . . . Gunnar Gabrielson entertaining his Mother and Dad who are here from Chicago to spend the holidays. Gunnar who is field representative for J. P. Seeburg reports business brisk for this time of year. . . . Dorothy Olsen, singing school teacher who records children's records for RCA Victor, visited Dallas and Fort Worth to meet deejays and dealers. . . . Leonard and Joe Matassa of American Distributing Company bagged three deer on a recent hunt in Mason . Jimmy Crudington, sales representative for Fidelitone needles, visited at Big State Record Distributors.

MILLER-NEWMARK DISTRIBUTING CO.

<mark>|선명선</mark>與拉克拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉拉

42 FAIRBANKS ST., N.W. GRAND RAPIDS 2, MICH. ★ DETROIT 8, MICHIGAN

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Extend Season's Greetings to Everyone in the Industry

FOR A PROSPEROUS '57—FIRST SEE MILLER-NEWARK DISTRIBUTING CO. **BEFORE YOU BUY!!**

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Your SEEBURG Distributor for

CONNECTICUT . NEW YORK

NEW JERSEY

SEABOARD NEW YORK CORP.

Your GOTTLIEB and WILLIAMS Distributor



Season's Greetings TO THE ENTIRE COIN MACHINE INDUSTRY

MUSIC OPERATORS OF NEW YORK, INC. 250 WEST 57th STREET, NEW YORK CITY

US GALS

By CISSIE GERSH



That's me, gals, in London, with one of the guards in front of the Queen's Palace—Cissie

Merry Christmas! Merry Christmas!
To all US GALS here and abroad. . . .
Congratulations to Mary Gillette on the opening of her beautiful record store in Old Orchard. The grand opening was a huge success. But how can this terrific gal miss? She's so full of goodness, business acumen and daring dash. Her employees just love her. . . .
Had a wonderful visit with the beautiful and charming Edna (Mrs. Ray) Moloney. Can't believe how the Moloney girls, Kathy, Tisha and Donna Rae, have grown up so fast. Received a wonderful note from Nicky (Mrs. Bill) O'Donnell. Bumped smack into Kaye (Mrs. Art) Weinand. Lucky Art. Got a prize when he picked kind, kute and klever Kaye. Heard all about the fact that the three grand Weinand children all excited about the Christmas Holidays. (Aside to the Weinand kids—there are plenty goodies in store for you this Christmas). . . . Received a wonderful little note from gorgeous Lee (Mrs. Harry) Williams. Writes from her California home that she's ill, but, hopes to recuperate soon and visit with all of us here in Chicago.

Would have liked to meet Mrs. Grace Rabkin and her son, Marty, while they were in Chicago. But missed them

would have liked to meet Mrs. Grace Rabkin and her son, Marty, while they were in Chicago. But missed them everytime we called at their booth at the park show. Mrs. Rabkin is taking over her late husband's business. Good luck to you, Grace. And this proves, once again, the women in this business are definitely the greatest. . . Was so very nice meeting Isobel (Mrs. Joe) Kline at Fritzel's. Isobel looked extremely attractive. . . Waiting impatiently for April. That's when Karla (Mrs. Alfred W.) Adickes of Hamburg, Germany will visit with us. I'm also expecting Karla to bring along her 19-year-old daughter, Jutta. To know them is to love them.

Haven't seen Eve (Mrs. Nate) Feinstein in so very, very long a time. Calling Eve. Calling Eve. Help! Help! She's my bestest of all the bestest news gatherers. . . . Still can't imagine Lucy (Mrs. Bill) DeSelm as a grandone of the youngest. . . Talked with Sydelle (Mrs. Wm.) Blatt's hubby while he was here in Chicago. Willie once again promised he'd bring Sydelle to Chicago. This time on their way to New York. Really can't blame Sydelle for not wanting to leave her very beautiful Miami Beach home, especially in the wintertime.

Would just love to see Eloise (Mrs. Joe) Mangone's son, Joel. From what

cially in the wintertime.

Would just love to see Eloise (Mrs. Joe) Mangone's son, Joel. From what I hear tell—he's the apple and much more of his doting mother's eyes. Just love that Eloise. . . Mrs. Sylvia (Len) Garmisa another of Us Gals who has proved herself tops in effort. . . Barney Sugerman left Chicago with a promise to bring Molly back with him on the 22nd. Molly hasn't visited with us here in the Windy City in over a year. . . And may I wish you all A Very Healthy, Happy And Prosperous New Year.

To All – From

Samey Sugerman

hni

Abe Green RUNYON SALES COMPANY

593 TENTH AVENUE, NEW YORK, N. Y. 221 FRELINGHUYSEN AVENUE, NEWARK, N. J. 231 WINDSOR STREET, HARTFORD, CONN.



Distributors for These Leading Manufacturers

AMI BALLY EXHIBIT KEENEY PERMO

Season's Greetings

. . . AND FOR A

HAPPIER, MORE PROSPEROUS
NEW YEAR

Deal With
The Firm That Service Built

ALLAN SALES, INC.

6 Floors of Better Buys!

937 MARKET STREET WHEELING, W. VA.

(All Phones: CEdur 2-7600)



Through The Coin Chute

EASTERN FLASHES

A combination of business and Christmas excitement prevailed this week. Operators visited coinrow to pick up necessary supplies and equipment for the holidays. Wholesalers and operators busy taking care of rentals of music machines for private parties. And, with all this, everyone preparing and mailing Christmas cards and greetings. Which reminds us—we've received hundreds of cards from our friends extending the season's greetings, and we would like to take this opportunity to convey our best for a most cheerful Christmas and a happy, prosperous 1957.

Gertrude Browne of Beacon, N. Y., on the street picking up supplies. With her operations in the "North" country, many of her customers crying on her shoulders that—1) There isn't any snow; and 2) that there is snow. One group, catering to the winter sports element, wants plenty of snow; and the other group claims when it snows, patrons can't get to their spots. Mrs. Browne smilingly retorts "I'm neutral—all I want is that the collections of all locations average up." . . . Barney (Shugy) Sugerman, Runyon Sales, leaves for Chi on Thurs., Dec. 20, and hopes to be back for the Xmas holiday. With Irv (Kempy) Kempner seeing his customers thruout the state, Morris Rood and Lou Wolberg greet the operators. All here awaiting delivery of Bally's new "Bowling Lanes." Morris Rood celebrates his 15th wedding anniversary Dec. 21. . . . Understand Sam Schlesinger of Poughkeepie had sudden heart attack. . . . Harry and Hymie Koeppel, Koeppel Distributing, tell us that they've had more rental calls this year than ever before. These rentals, plus added activity in sales of reconditioned music machines, keeping them moving at fast pace. . . . Harry Rosen returns from Miami to his office for a week or so, then will go back again. Who can blame him? . . . George Thayer, Binghamton, N. Y., a member of the "Golden Circle" of the "20 Year Club" writes us he's retired. George has been actively engaged in the coin machine business for over 50 years. . . There are many things we take for granted—like Mike Munves' elevator. It broke down for a few hours one day this week, and a line up of coinmen were forced to "stick around" while it was fixed. Of equal importance was the fact that several trucks, awaiting machines for shipment, had to stand idly by.

Quite a bit of excitement stirred up by Meyer Parkoff, Atlantic New York Corp. and "Senator" Al Bodkin with their Annual Coin Machine Industry Sponsored Christmas Festivities program for the National Catholic Community Service, a member agency of USO. These men believe that this annual promotion can bring the industry great acclaim and prestige, and that the coinmen here will cooperate almost to a man. . . . Murray Kaye, Atlantic N. Y. sales mgr., getting ready to move his family into a new apartment in Brooklyn, and all excited. . . . Harold Rosenberg, Peekskill, preparing to take his usual winter vacation. Hopes Si Silverstein's arm healed by the time he's ready to leave. . . . Nothing but smiles at Albert Simon, Inc. "Big Al," Al Simon, and "Little Al," Al D'Inzillo, report they haven't seen so much action in years as they've had past few years with Genco's "Skill Ball" and ChiCoin's "Ski-Bowl." Now they're awaiting arrival of Genco's new "6-Player Skill Ball." . . . Joe Young and Irv Holzman, Young Distributing, tell us that the firm has enjoyed the "biggest December in our history." Attribute this record breaker to the acceptance of Wurlitzer's model "2000." Irv, who spent several days in Miami Beach, now back. Abe Lipsky out seeing ops in Westchester. Ted Parker, Wurlitzer district representative, spends several days with Young. . . . They're still talking about the wonderful banquet held by the Associated Amusement Machine Operators Assn. Claire Morano very happy over it all, as are pres. Sandy Warner and vp Irv Holzman. "We have ideas in mind right now," says Mrs. Morano, "that will make our 8th annual banquet next year, even better than this one."



Through The Coin Chute

UPPER MID-WEST MUSINGS

Mr. and Mrs. Cecil Terveer, C & T Sales Company of Winona, Minn., spent several hours in the Twin Cities. While Cecil shopped around and looked over the games the missus was engaged in the task of picking out the right tunes to put on the phonographs.... Charles Webber, Webber Music Company of Minneapolis, had a nice write-up in the "Town Toppers" feature section of the Minneapolis Star newspaper. The article in addition to mentioning Charlie's association with the coin machine industry, also mentioned one of his activities and hobby-flying and his leadership in the C A P. . . . John Czerniak of Duluth, Minn., was seen shopping around and looking over the new skee alleys. . . . Ben Weiss, Pine Ridge Service of Bemidji, Minn., relies on the faster mode of transportation and flew into the Twin Cities and made the rounds of the distributors and made his purchases of games for some equipment changes for his locations. . . . Orville Willette of Lemmons, S. D., made a quick trip into the Twin Cities and after staying only a few hours made the long 400-mile trip back home. . . . Andrew Benna of Ironwood, Mich., spent a couple of days in the Twin Cities. Andy says that he is not as young as he used to be and therefor he has to stay over to conduct his business and rest up for the long drive home. . . . Recent visitors to the Twin Cities were Johnny Johnson of Staples, Minn.; Pete Vanderhyde of Dodge Center, Minn.; John Howe of Foley, Minn.; Jack Lowrie of Lake City, Minn.; L. P. Wilbur of Duluth, Minn.; and Gordon Dunn of Moose Lake, Minn.



Through The Coin Chute

CHICAGO CHATTER



Coinbiz booms during holiday week! Just when factories and distribs thought of cards and gifts, they were suddenly jammed. With calls and orders. Shipments to be made. Production runs extended or stepped up. New releases. Everybody in the happiest of holiday moods—when they found time to think about it. . . To the hundreds of coinmen who sent us fantastically beautiful Christmas cards, The Cash Box takes this opportunity to return hundreds of Thanks for the wonderful thoughts. To one and all in the industry all over the world—The Season's Greetings. . . Art Garvey, as always, plays Santa Claus for all the Bally organization at grand and glorious party. Bill O'Donnell, Andy Renn, Herb Jones, Tom Callaghan and George Jenkins wishing all the happiest and merriest of Merry Christmases. . . Sam Stern and Art Weinand "too busy all December to even think about the holidays. Most active season we ever enjoyed. But", adds Art, just watch the action at Williams Dave Rockola, Ed Ristau, Les Rieck, Kurt Kluever, "Brad" Bradfield, Dorothy Kammler and everyone at busy Rock-Ola plant in joyful Christmas spirits. Big tree downstairs. Lobby all decorated. Music by Webcor. Offices and showrooms glittering with decorations.

The whole gang at United in a chipper holiday mood as

by Webcor. Offices and showrooms glittering with decorations.

The whole gang at United in a chipper holiday mood as production booms along. Bill De Selm, Herb Oettinger, John Casola, Al Thoelke and Jack Mitnick all took time off to celebrate. Everybody had a marvelous time. And all looking ahead with tremendous optimism to a bright future. . . . "Keeping the home fires burning" were Nate Gottlieb and Judd Weinberg. While Alvin joins Dave and Sol Gottlieb in Miami Beach. . . . At First, Jo Kline, Wally Finke, Fred Kline, Sam Kolber and Marv Rosenstein greeting the season happily. Big party for all employees and their families, with tree and all the trimmings. And reading stacks of greeting cards, including many in Chinese, Swedish, Gaelic, Italian, Danish, German, Spanish. (But not a one from Russia.) . . . Ben Coven gives Barbara Kane a list of "50 things a perfect sec'y should do". . . . World Wide clicking with new plans for the coming year. Al Stern, Joel Stern, Len Micon, Fred Skor and Bob Wiley get together in conferences between phone calls and visitors.





Avron Gensburg and Ralph Sheffield of Genco enter this Holiday Season by presenting to the trade "our greatest new game '6 Player Skill Ball'." The boys have come up with one grand winner after another all during the year. What's more, they look ahead to even greater things in 1957. . . . At All-State, Vince Shay seen stuffing trunk of his car with huge hunk of fresh moose meat. "I didn't shoot it," denies Stan Levin. . . . ChiCoin's Sam Wolberg, Ed Levin and Mort Secore just brimming with good cheer while orders still coming in for more, more and still more "Ski-Bowl" and "Championship Bowler." . . . Nice to hear from Hy Green. Used to operate shuffle games in Fox River Valley. Now selling sporting goods around the Midwest. . . . "I'll buy the tree," warns Ted Rubenstein at Marvel. "But the girls will have to do all the decorating." Adds Ted, "Got lots of orders to get out. You tell the customers we're working on them, too." . . . ABT reported catching up on expansion plans, Keeping the fellows on a work-eat-sleep schedule have been new products, branch offices, promotion programs and future showings. Phil Vogt, creating catalog of basic and new ABT items for coinmen, utilizes considerable engineering talent. George Kozy says "Can't find time for 1,000-mile checkup on my new car."

Recorded Music Service Assn. re-elects officers. Phil

ent. George Kozy says "Can't find time for 1,000-mile checkup on my new car."

Recorded Music Service Assn. re-elects officers. Phil Levin, Pres.; Carl Greene, V.P. & Sec'y; Earl Kies, V.P. & Treas.; Dan Gaines, V.P. Also on the Board of Directors are Julius Mohill, Joe Fillitti, Julis Gronner, Louis Arpaia and Andy Oomens. . . . Come rain, snow, sleet or sun, Bear's fans, Don Moloney and Donan's staff, can be seen rooting in the stands. Only exception is when Cardinals play. Accountant Augie Baracana feels duty-bound to cheer the opposition because player Frank Bernardi is his play. Accountant Augie Baracana feels duty-bound to cheer the opposition because player Frank Bernardi is his nephew. . . . One who doesn't need a holiday season to be full of Christmas cheer is John Frantz. John says he's got to find time to celebrate on Mon. and Tues. . . . Empire's Gil Kitt making frequent trips to United this past week to keep deliveries of "Bowling Alley" coming. Joe Robbins advises it's always a pleasure to entertain Bill Cleary of Soo Automatic Coin, Sault Ste Marie, Mich.

Heard there's lots of ops would like to wake up Christmas morn to find



Heard there's lots of ops would like to wake up Christmas morn to find everybody everywhere enjoying "10¢ Play PLUS Front Money." . . . Sam Lewis back from biztrip in time to join in on terrific Christmas party Exhibit gave to employees and families. Frank Mencuri, Chet Gore, Ed Hall, Harley



PAUL HUEBSCH

Brown and everybody here gay and joyful. . . . Fred Minter "out to lunch" for five hours one aft. Half hour to eat, 41/2 hours to drop in here and there on way back to the office. . . . Carl Knippel, gen. mgr., Como Mfg., asserts "Kiddie rides business marvelous this year, and we're looking forward to even bigger year in '57." Auto-Bell, Zeke Wolf looking and feeling fine, but "determined to work off 22 pounds".... Joe Schwartz, National Coin, after several days in Cuba, now speaks better Spanish than ever. Joe found Ronnie Schwartz, Mort Levinson and Vi McCarthy all working away at a rapid rate on both domestic and export biz.... Mike and Irene Detzek smiling at the way season's business is going for them. "Steady increases," they say. . . . Eddie and Manrie Ginsburg's yearly "Atlas Family Party" a happy, joyous affair. Nate





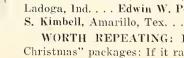
Feinstein and Harold Schwartz on hand with the food, refreshments, fun and

Talk about a busy man at a busy factory—that's Paul Huebsch at Keeney. On the go from office to plant to shipping room to engineering. Also showing the customers the many new venders and games. Finally got Paul to pause long enough to say, "Just wish everybody a Merry Christmas from Roy McGinnis, John Conroe, Al Allbritten and the entire Keeney organization." . . . Happily working away as usual is the way it looked with Charley Pieri at Monarch. . . . "Little Jimmy" Johnson trying to listen for the sound of sirens over at Globe Dist., while the place gets decorated with fire-proof tinsel. . . This yule Christmas trees could be bought at \$5 to \$75. Estimated 39 million trees were sold for this year's market. Black spruce comes in pink, chartreuse. Or tipped in white, silver and green. One tree cutter wraps trees in a plastic bag, squeezing the girth down to 4 or 5 inch diameter. Manmade trees come in all sizes and in 7 colors—and pink is much in demand. much in demand.



HAPPY BIRTHDAY THIS WEEK TO: Samuel A. Weisman, Baltimore, Md. . . . J. D. Cox, San Francisco, Calif. . . . Abe Green. Newark, N. J. . . . Ray Riehl, Chicago, Ill. . . . Frank Alluvot, Detroit, Mich. .

Col. Lew Lewis, Chicago, Ill. . . . Charles S. Lichtman, Newark, N. J. . . . Carl E. Seneff, Washington, Ind. . . Leon Sapochnik, Havana, Cuba. . . . Edward J. Gorman, Steubenville, O. . . . Si Wolfe, Jacksonville, Fla. . . . Harold N. Lieberman, Minneapolis, Minn. . . . Charles O. DiPalma, Steubenville, O. . . . Abe Chapman, Los Angeles, Cal. . . . W. E. Bosche, Raton, N. Mex. . . . Carl Happel, Milwaukee. Wis. . . . Ben Smith, New York, N. Y. . . . Peter S. Jackson, Chicago, Ill. . . . Louis N. Jamail, San Antonio, Tex. William R. Barbour, Danville, Va. . . . Charles W. Hughes, Ladoga, Ind. . . . Edwin W. Ponder, Liberty, Mo. . . . Rudy S. Kimbell, Amarillo, Tex. . . . C. C. Geist, Norfolk, Nebr.



JACK MITNICK

department.

WORTH REPEATING: Rules for "Don't open until Christmas" packages: If it rattles, call baby. If it gurgles, call pop. If it crinkles, call ma. If it ticks, call the fire



GENCO MFG. & SALES CO. 2621 N. ASHLAND AVE. CHICAGO 14, ILL.





Season's Greetings from D. Gottlieb & Co.

30 Years of Quality Products 1927

Chicago Phono Bowl Results

CHICAGO—ABC No. 1 started off the evening by taking all three from Western Automatic. Harry Schreib-er's 618 was high for ABC and high for men. He was closely followed by Bob Gnarro's 617. ABC No. 1 also claimed high series for the season with their total score of 2486. Bill Nyland's 456 was high for Western. Singer-One Stop swept three from

Singer-One Stop swept three from Galgano. Harry Julian was high for Singer with 595 and was helped along by Red Losasso's 535. Charley Alesi was high for Galgano with 474.

Gillette took all three from Coral. Bob Hall's 536 and Warren Paradee's 513 were high for Gillette. Coral's Rudy Zelina was high with 477.

Coven Music won all three from Oomens. Harry Wolczak's 500 was high for Coven. Johnny Oomens was top man for Oomens with 469.

B&B Novelty swept three from M.S. Roy Bauer was high for B&B with 537. Lowell Scott's 449 was high for M.S.

for M. S.

Atlas Music took three from Mercury Records. High for Atlas were Vic Jaccino with 524 and Bud Hoffert with 514. Melvin Jones was high for Jercury with 484. Mercury's Mary ones was high for women with 428.

Decca Records took two from ABC o. 2. Frank Tutomase's 483 was 191 for Decca. Bernie Ekter's 424 as high for ABC No. 2.

Paschke Phono won two from Star

Music. Bob Gallet's 554 was high for Paschke. Hank Sochacki was high for Star with 428.

The Christmas Sweepstakes winners were Harry Julian, Harry Schreiber, Red Losasso, Bob Gnarro, Melvin Jones, Fred Sipiora, Julia Gallet and Millie Jaccino.

Bill and Murray Wiener Join Sales Staff Of **Continental Vend**

WESTBURY, L.I., N.Y.—Harold Roth, Continental Vending Machine Corporation, this city, announced this week that Bill and Murray Wiener have joined its sales staff.

Murray Wiener's territory will include entire New York State, with the exception of the Metropolitan New York area. Bill Wiener will cover Pennsylvania east of Pittsburgh.

The Wiener brothers have long been connected with the cigarette merchandising industry, and are two of the best known and respected men in the business.

Fish Story



CLEARWATER, FLA.—While relaxing here the early part of December, Jack Bess, president and general manager of Roanoke Vending Exchange, Inc., Richmond, Va., became quite an accomplished fisherman.

Pictured here is Jack (right) with a Redfish. On the left is Elmer Williams of Kewanee, Ill., holding a string of trout.

Bess is now back home full of vim and vigor.

Give A Subscription For Christmas

The Cash Box \$15

HIGH CASH **PRICES** for LATE MODEL

We will buy for the highest cash price any quantity of Wurlitzer Models 1700 and 1800 for export.

WURLITZERS

DISTRIBUTING COMPANY

286 N. W. 29th Street MIAMI, FLORIDA

Phone: FRanklin 3-4623

Mxxxxxxxxxxxxxx

Season's Greetings

Mike and Irene Detzek

CHAMPION

3833 W. Division St., Chicago 51, III. (ALbany 2-3272)

"It's What's in THE CASH BOX That Counts"



At this time of the year it is a pleasure

to turn aside from everyday affairs and send to our

friends, old and new, warm season's greetings and sincere

best wishes for the coming year.

chicago coin machine company • 1725 WEST DIVERSEY



1725 West Diversey Blvd., Chicago 14, III.

CLASSIFIED ADVERTISING SECTION

WANT

- WANT—Phonographs 45 RPM, Bally Bingo Games, for resale. Quote condition and lowest cash prices. HAST-INGS DISTRIBUTING CO., 6100 WEST BLUEMOUND RD., MILWAUKEE 13, WISC. (Tel.: BLuemound 8-6700).
- WANT—Music and Game Route. Also Kiddie Rides and Used Records. BOX #366, c/o THE CASH BOX, 26 W. 47th ST., NEW YORK, N. Y.
- WANT—Broadways. TOLEDO COIN MACHINE EXCHANGE, 814 SUM-MIT ST., TOLEDO, OHIO.
- WANT—Used American 12 ft. Rebound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GArfield 3585).
- WANT 45 RPM Records, new or used, No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. (Tel.: DIckens 2-7060).
- WANT—Used records, 45's or 78's.
 All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881).
- WANT AMI: 120 Phonographs, Hideaways, Wall Boxes, Steppers, Seeburg: 100 Hideaways, 3W1 Wall Boxes. Late Five Balls. Bally: Miami Beach, Beach Beauty and Broadway. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA. (Tel.: 2648).
- WANT—Used 45 records not over 5 months old. I pay 13¢ and the freight. M. WILLIAMSON, 146 E. 154th ST., HARVEY, ILL.
- WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: Union 1-7500).
- WANT Packard Out of the World Speaker. Will pay top price. Also late Bingos. J. ROSENFELD CO., 4701 WASHINGTON BLVD., ST. LOUIS 8, MISSOURI (Tel.: FOrest 7-6730).
- WANT Targettes, Comets, Venus, Will trade for Pool Tables or any other games we've got them! LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE., N., MINNEAPOLIS 11, MINN. (Tel.: FEderal 9-0031).

- WANT Attention Operators: Spot cash paid for all type used music machines. List equipment and price in first letter. GABE FORMAN, SANDY MOORE, INC., 240 E. MERRICK ROAD, FREEPORT, L. I., N. Y. (Tel.: MAyfair 3-2472, 3 and 4).
- WANT—Bally Big Times, in good condition. LEWIS & FOLLETT MUSIC CO., 180 SO. HOWARD ST., SPOKANE, WASH, (Tel.: MA 4-8585).
- WANT—Kiddie Rides and Arcade Maehines. Must Be In A-1 Shape. State Price and Condition in first letter. RELIABLE COIN MACHINE CO., INC., 184 WINDSOR STREET, HARTFORD, CONN. (Tel.: CHapel 9-6556).
- WANT—Route wanted. Will pay cash for large route—music—games—rides. All information strictly confidential! POST OFFICE BOX #364, c/o THE CASH BOX. 26 W. 47th ST., NEW YORK 36, N. Y.
- WANT Phonograph records made before 1940. Dealers or juke box stock. I will pay the highest prices. Some labels wanted are Brunswick, Vocalion, Paramount, Gennett, Meletone, JACOB B. SCHNEIDER, 109 WEST 83rd ST., NEW YORK, N. Y. (Tel.: TRafalgar 7-9147).
- WANT—Used Records. Highest prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. (Tel.: JUdson 6-4568).
- WANT—Music: Seeburg 100A's, BL's, C's; R's; Wurlitzer 1700's, 1800's. Pinballs, all late Gottlieb. Arcade and Bally Bingos. Write stating price and quantity in first letter. BELGIUM AMUSEMENT COMPANY, LTD., 3126 TYSON AVE., PHILADELPHIA 49, PA. (Tel.: DEvonshire 8-6931).
- WANT Literature on any type of coin machine Merchandising, Amusement, Skill, Rides, Music—anything that takes a coin for any purpose. WITHAM ENTERPRISES AND ASSOCIATES, 20-22 CUNNINGHAM AVE., GLENS FALLS, N. Y.
- WANT—Operators ask your distributor for records by Michael Anthony, "The Curly Headed Growler." Send for your free survey 45 speed records of Michael Anthony. Include 15¢ each, for packing, mailing and postage. H. R. C. RECORDS, 2145 HOLLYWOOD WAY, BURBANK, CALIF.
- WANT—To Buy. All kinds of Arcade Equipment, particularly Genco 2 Player Baseball Games, and all makes of Guns. Please send complete lists and prices. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND 15, OHIO (Tcl.: TOwer 1-6715).
- WANT—12 ft. American Bank Shuffleboards; Kiddic Rides, 22 ft.; Rock-Ola Shuffleboards complete or spare planks. Write or Wire. STATE AMUSEMENT CO., 1531 BROAD-WAY, TACOMA 2, WASH. (Tel.: FUlton 2282).

CLASSIFIED ADVERTISING SECTION

FOR SALE

- FOR SALE—1 Williams Snafu, \$135; 1 Williams Fairways, \$40; 1 Williams Colors, \$125; 1 Gottlieb Scoreboard, \$225; 1 Gottlieb Coronation, \$30; 1 Gottlieb Queen of Hearts, \$50; 2 Chicago Coin Capri (New in crate), Write. AUTOMATIC AMUSEMENT CO., INC., 1000 PENNSYLVANIA ST., EVANSVILLE 8, IND. (Tel.: HA 3-4508).
- FOR SALE Small Compact Music Route. Good Equipment. JAMES G. WILSON, BOX 765, ARCADIA, FLA.
- FOR SALE Used machines of all models, as is or shopped and ready for location. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456).
- FOR SALE—Non-warp Ply-Flex custom built Fibre-Glass Cues. Precision molded one piece construction giving accuracy, indestructibility. Won't warp, shatter, snap. Fully guaranteed against faulty workmanship, defective materials, breakage in normal use for one year. SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. (Tel.: BIgelow 8-3524-5).
- FOR SALE—Records!!! 5¢ over wholesale, any label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records new unused onily. RAYMAR SALES CO., 170-21 JAMAICA AVENUE, JAMAICA 32, N. Y. (Tel.: OLympic 8-4012, 4013.
- FOR SALE—United and Chicago Coin Shuffles, 10th Frame and later models; Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hunt, as is or shopped. CAN-YON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA. (Tel.: 3-8688).
- FOR SALE—Big Time, \$190; Variety, \$110; Gayety, \$85; Pixie, \$225; Starlet, \$250; Stardust, \$310; United Super Shuffle 6 Player Alley, \$60. One Third Deposit. Balance Sight Draft. GENERAL DISTRIBUTING CO., 1609 ORLEANS AVE., NEW ORLEANS, LA. (Tel.: TUlane 6729).
- FOR SALE—Close Out! Mutoscope's Rock 'N Roll, 5 ball amusement machine. Brand new in original crates. Only \$89.40. Write for quantity price. YOUNG DISTRIBUTING, INC., 575 11th AVE., NEW YORK 36, N.Y. (Tel.: CHickering 4-5050).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 one-pound caus per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for AMI, D. Gottlieb, ChiCoin, J. H. Keeney. STATE MUSIC DISTRIBUTORS, INC. 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE Slate Tops for Pool Tables; Fibre Glass Cue Sticks; "300" Shuffle Alleys with authentic scoring. Also factory reconditioned Shuffle Alleys, Income Producer. Tournament Kits; Guns; Arcade Equipment. Write for lowest prices. WEST SIDE DIST. CORP., 612 TENTH AVE., NEW YORK, N. Y.

- OR SALE—Bowlers, Crisseross, \$125; Arrow, \$225; Hollywood, \$265; Team, \$325; Pins Super Jumbo, \$300; Shindig, \$105; Duet DeLuxe, \$265; Lulu, \$195; Jalopy, \$65; Big Time, \$295; Caravan, \$395; Miami Beach, \$295. NEW ENG-LAND EXHIBIT CO., 237 WASH-INGTON ST., NEWTON 58, MASS. (Tel.: DEcatur 2-1500).
- FOR SALE—Two Man Operation.
 Music and Game Route. Some
 Bingos. Located in Center of Greatest Industrial Expansion Boom in
 the Nation. 1955 Net About \$20,000.
 Price \$30,000. P. O. BOX 1284,
 FT. WORTH, TEXAS.
- FOR SALE—Secburg 3W1 Wallomatic 100 Selection, Chrome Covers, \$65 ea. W. B. DISTRIBUTORS, 1NC., 1012 MARKET ST., ST. LOUIS 1, MO. (Tel.: CEntral 9292).
- FOR SALE—Broadways, \$350 and Night Clubs, \$450. Reconditioned and checked the Donan way. DONAN DISTRIBUTING CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL., (Tel.: JUniper 8-5211-12).
- FOR SALE—It's Mike Munves Corporation for outstanding, able, reliable coverage of the Arcade Field. A single machine. A complete arcade. Parts, supplies, sundries. MIKE MUNVES CORPORATION, 577 TENTH AVENUE, NEW YORK 36, N. Y. (Tel.: BRyant 9-6677).
- FOR SALE—Export Buyers Attention! In-Line Games, \$35 & up; Pool Tables, \$50 & up; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGG ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).
- FOR SALE—Bingos in quantities. In stock. Big Shows; Double Headers, Parades, Night Clubs, Broadways, Miami Beach, Big Times. GLOBE DISTRIBUTING CO., 1623 N. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel.: ARmitage 6-0780-81).
- FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seeburg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. GATEWAY DISTRIBUTING CO., 3622, W. NORTH AVE., CHICAGO 47, ILL. (Tel.: DIckens 2-1214).
- FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40-word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box "The 'Bible' of the Coin Machine Industry." Send your Check for \$48 today plus your first 40-word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 36, N. Y. (Phone JU 6-2640).
- FOR SALE—Route established 20 years, no competition. Southeast Florida. Late equipment, fast developing area. Phonos (dime play). Pools. Shuffle Alleys. Gun Games. Cigarette Machines. Reason for selling, other business interests. BOX # 367. c/o THE CASH BOX, 26 W. 47th ST., NEW YORK, N. Y.

ADVERTISING SECTION

TR-Close-out on Seeburg 100 ion Waliboxes. Each will have chromed covers, new white entirely reconditioned. Unsied quantities. Make us an offer. SHELDON SALES, INC., 881 MAIN ST., BUFFALO, NEW YORK. (Tel.: Lincoln 9106).

FOR SALE—Comco—Extended Range Speakers and Baffles. Quantity at modest prices. Engineered for heavy duty use. Satisfaction guaranteed or money will be refunded. Finished in Limed Oak, Natural or Mahogany. Packed two to a carton, \$11.95 ea. COVEN MUSIC CORP., 3181-3 ELSTON AVE., CHICAGO 18, ILL. (Tel.: INdependence 3-2210).

FOR SALE-AMI F-120, \$675; AMI E-80, \$400; Seeburg, M100C, \$545; Seeburg M100G, \$695; Wurlitzer, 1700, \$575; Wurlitzer, 1800, \$695. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUperior 1-4600).

FOR SALE—The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. (Tel.: WHeeling 5472).

FOR SALE-All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped, or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALI-FORNIA, OKLAHOMA CITY, OK-LA. (Tel.: REgent 6-3691).

FOR SALE—"The Cat Came Back" b/w "Stop Crackin' Peanuts". "New Wildwood Flower" b/w "Whispering Hope". "She Married The Wrong Wrong Man" b/w "Where The Idaho Potatoes Grow". "Dark As A Dungeon" b/w "My Own Sweet Darling Wife". CROSS COUNTRY RECORDS, 229 OUTWATER LANE, GARFIELD, N. J. (Tel.: PRescott 9-0182).

FOR SALE-200 Seeburg, Write; 4 OR SALE—200 Seeburg, Write; 4
Seeburg 200 Selection Boxes, Write;
Seeburg G, \$650; AMI D-40, \$185;
AMI B, \$110; AMI C, \$125; Coney
Island, \$20; Palm Beach, \$45;
Daisy May, \$135; Gypsy Queen,
\$145; Arabian Knights, \$95; Mystic
Marvel, \$120; Bert Lane's Dead Zero
(New), \$150; Keeney's Palisades
Bowler (Like New), \$165; 20 Selection Seeburg Boxes, \$8; 3020 Boxes,
\$4; 1717 Rock-Ola Steppers, \$25.
WANT—Big Times and Broadways.
H & MUSIC AND DISTRIBUT. WANT—Big Times and Broadways.
H & H MUSIC AND DISTRIBUTING, 1625 THIRD AVE., MOLINE,
IL. (Tel.: 4-6703).

FOR SALE-United Clipper, \$315; Match), \$125; Speedy, \$175; Leader (Match), \$125; Chi Coin, Bonus Secre, 3295; Bowling Team, \$250; (Match), \$145; Feature, Advance, \$100. UNIVER-Advance, COIN MACHINE EXCHANGE, HIGH ST., COLUMBUS 8, TOU (Tol.: Axminster 4-3529).

FOR SALE—Keeney Deluxe Sportsman Gun, \$195; Wurlitzer 1650A Hi Fi, 45 rpm, \$325; Wurlitzer 1600, 45 rpm, \$300; Wurlitzer 1800, \$795; AMI Model "A", \$80; Seeburg Model "C", \$425. UNITED DISTRIBUTORS, INC., P.O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KANS. (Tel.: HO 4-6111-4-3504).

FOR SALE—Beach Clubs, \$25; Tahities, \$25; Tropics, \$25; Rio's, \$25; Atlantic Cities, \$15; Coney Island, \$10 ea. We have 100 of these machines altogether. Uncrated. Write: PENNSYLVANIA VENDING CORP., 1826 E. CARSON ST., PITTS-BURGH 3, PA. (HEmlock 1-9900).

FOR SALE-1 Rock-Ola Comet 1438, OR SALE—1 Rock-Ola Comet 1438, \$400; 3 AMI 120 Wall Boxes, ea. \$65; 1 AMI 120 Stepper, \$65; 1 AMI 80 Stepper, \$50; Seeburg 100 Chrome Wall Boxes, ea. \$65. Ready for location. 1/3 deposit, balance C.O.D. or S/D. KOEPPEL DISTRIBUTING COMPANY, 629 TENTH AVE., NEW YORK 36, N. Y. (Tel.: CIrcle 6-8939).

FOR SALE—Or Trade for AMI D, E, F, 80 Phonos. Williams Crane; Chicago Coin Steam Shovel; Chicago Chicago Coin Steam Shovel; Chicago Coin Blondie; Exhibit Spanish Pool; Bert Lane Goldie Horse; Bert Lane Stutz Car; Bert Lane Fire Engine; Chicago Coin Big League Bulls Eye; 300 Shuffle Alley. MILLER-NEW-MARK DISTRIBUTING CO., 42 FAIRBANKS ST., N.W. GRAND RAPIDS 2, MICH. (Tel.: GL 6.6807) 6-6807).

-America's finest recon-OR SALE — America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful 'condition regardless of price, Tell us what you need. Get our prices before you buy, ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0773).

FOR SALE—We have a large stock of reconditioned Five Balls, Shuffle Games and Bingo. Write for list. CORPORATION, WESTERHAUS 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel.: MOntana 5000-1-2).

FOR SALE—Seeburg M 100 R \$695; OR SALE—Seeburg M 100 R \$695; Seeburg M 100 G, \$595; Seeburg M100 C, \$495; 100 Selection Chrome Seeburg Wall Boxes, \$55; AMI Model C, \$85. LEW JONES DISTRIBUTING CO., 1301 N. CAPITOL AVE., INDIANAPOLIS 2, IND. (Tel.: MElrose 5-1593).

FOR SALE-Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar Units, complete with Packard Adaptors, price \$80. Wallboxes, clean, \$6; Wurlitzer 1080's, \$75. FEDOR MUSIC CO., c/o GEORGE THAYER & CO., 47 STATE ST., BINGHAMTON, N. Y.

FOR SALE — Comet, \$160; DeLuxe 5th Inning, \$200; Leader, \$150; Manhattan, \$135; Targette, \$150; Mars, \$250; Lightning, \$250; Triple Play, \$225. AMI A, 78 rpm, \$95; AMI D-40, 78 rpm, \$225; AMI E-120, \$495; AMI A, 45 rpm, \$125; AMI D-80, \$325; AMI F-80, \$650. Distributors for AMI, United and Williams. Write for jobber's price. Write, wire or phone. CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: MAIN 1-3511) or 2805 MAIN ST., KANSAS CITY, MO. (Tel.: HArrison 1-4747).

CLASSIFIED ADVERTISING SECTION

FOR SALE-Grand Slam, \$95; KingFOR SALE-Lowest prices Thunder-Arthur, \$35; Bowling Champ, \$35; College Daze, \$35; 10 Bright Lights, \$39.50 ea.; 10 Bright Spots, \$49.50 ea.; 10 3-4-5's, \$24.50 ea. WANT-Pixies. NOBRO NOVELTY CO., 142 DORE ST., SAN FRANCISCO 3, CALIF. (Tel.: MArket 1-9538).

FOR SALE - Close-out; Brand New "Booster Pools" and all makes electric Pool Tables. Make us an offer. Also Wurlitzer 1400's, 1500's and 1700's. No reasonable offer refused. RUNYON SALES CO., 593 TENTH AVE., NEW YORK, N. Y., or 221 FRELINGHUYSEN AVENUE, NEW-ARK. N. J.

FOR SALE—2 Wurlitzer 24 Record Hideaways with Stepper, \$50; 1 20 Record Seeburg Hideaway, \$50; 1 AMI 80 Stepper, \$40; 3020 Boxes, \$3 ea. SALINA MUSIC & AMUSE-MENT CO., 121 N. SEVENTH ST., SALINA, KANSAS.

FOR SALE - Bowlers: Chicago Coin Flash, \$110; Bally Mystic, \$195; Blue Ribbon, \$295; Gold Medal, \$325. Pool: Exhibit King Size, \$135; Bert Lane's Tic-Tac-Toe (Floor Sample), \$125. MOHAWK SKILL GAMES CO., 67 SWAGGER-TOWN RD., SCHENECTADY 2, N. Y.

FOR SALE — Games, Inc. Hunter, \$295; Bally Atlantic City, \$35; Palm Beach, \$35; Beauty, \$40; Beach Club, \$40; Dude Ranch, \$65; Palm Springs, \$65; Surf Club, \$75; Miami Beach, \$195; Broadway, \$365; Parade, \$445; Genco Jumpin' Jacks, \$35. MICKEY ANDERSON, 314 EAST 11th ST., ERIE, PA. (Tel.: 5-7549).

FOR SALE - Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).

FOR SALE—Seeburg M100-A, \$250; M100-C, \$600; M100-G, \$750; M100-W, \$725; M100-R, \$825; 3W1 Chrome, \$67.50. Wurlitzer 1800, like new, \$795; 1400, \$225; 1250, \$150; 1100, \$85; AMI E-80, \$450; D-80, \$350. MUSICAL SALES, 2334-36 OLIVE, ST. LOUIS 3, MO. (Tel.: CH 1-8561).

FOR SALE-Model 1438 120 Selection 45 RPM Rock-Ola "Comet" Phonographs, \$465; Model 1546 120 Selection Chrome Rock-Ola Wall Boxes, \$50; AMI Model E120, \$425; Wurlitzer Wall Boxes: Model 3020, \$7.50; Model 4820, \$12.50; Model 4851, \$15. O'CONNOR DIS-TRIBUTORS, INC., 2320 WEST MAIN, RICHMOND 20, VA. (Tel.: 84-3264).

bolts, Lightnings, \$229.50 ea.; Hollywood Bowlers, \$269.50; Chicago Coin Super Home Run, \$179.50; Bingos, Pool Tables, trade for Kiddie Rides, Arcade Equipment or write best cash offer. Ready for location. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILL. (Tel.: CAnal 6-0293-4-5).

FOR SALE-Large stock of Bingos, Shuffle Alleys, Pool Games; Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH. (Tel.: DAvis 2-2473).

FOR SALE—Rotation Balls Numbered 1-10, \$18.50 set; Numbered 1-5 Red and 1-5 White, \$18 set; 21/4" Cue Balls, \$2; Cue Sticks, \$1.49, \$16.50 doz. Write for free Rotation Pool Instructions. CHAMPION DISTRIB-UTING CO., 3833 W. DIVISION ST., CHICAGO, ILL.

FOR SALE—Millions of extra coins are taken from clean machines. Clean Right With Lemonite. Did you know that Lemonite cleans your machines on location without any water—a minimum of labor—about 10¢ a machine? GRACO SALES CO., R.F.D. 1, ARLINGTON, TENN.

FOR SALE — Gayety, \$79.50; Surf Club, \$39.50; Variety, \$84.50; Beach Club, \$30; Hi-Fi, \$40; Gay Time, \$135; Big Time, \$190; Miami Beach, \$200; Williams Super Pennant, \$84.50; Williams King O'Swat, \$235; Williams Four Bagger, \$345; Williams Fun House, write; Williams Perky, write. 1/3 deposit, balance sight draft. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND, O. (Tel.: HE 1-7577).

FOR SALE—Shuffles at Low Cash Box Price. United: Mercurys, Targettes, Venus, Lightnings. Bally: Rockets, Mystics, Blue Ribbons. Genco: Bingo Rolls and Shuffle Pools, \$60. AMI "A", \$70; "B", \$95; "C", \$115. Wurlitzer, 1015, \$50. 1/3 Deposit, Balance C.O.D. If picked up deduct \$10 ea. H. BETTI AND SONS, 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel.: UN 3-8584).

FOR SALE—Bally's Surf Club, \$60; Gaytime, \$140; Palm Springs, \$75; Big Show, \$525; Pixie, \$185; Bally's Jet Bowler, \$200. 1/3 Deposit, balance C.O.D. or Sight Draft. NAS-TASI DISTRIBUTING CO., 912 POYDRAS, NEW ORLEANS 12, LA. (Tel.: MA 6386).

FOR SALE—Slate Top Conversions for Regulation and Jumbo Pool Games Highest quality slate. Lowest prices GEORGE PONSER COMPANY, 123 W. RUNYON ST., NEWARK, N. J. (Tel.: Blgelow 3-7422).

CLASSIFIED ADVERTISING SECTION

FOR SALE—18 foot Rock-Ola Shuffle
Board \$149.50; Shuffle Board game
wax (12 cans) \$3.50; Fast wax
case (12 cans) \$4.50; Pucks (set of
8) \$12; Fluorescent Lights put
\$22.50; Adjusters \$18.50. PURVEYOR DISTRIBUTING CO., 4322
N. WESTERN, CHICAGO 18, ILL.
(Tel.: JUniper 8-1814).

FOR SALE—One Booster Pool, \$50; Like New Magic Pool, \$50; United Jungle Gun, \$90; Dale Gun, \$15; 147 Seeburg Phono, \$50. AUTO-MATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. (Tel.: NE 5-1444).

FOR SALE—Numbered Pool Balls—Marked on 2 Sides—1 to 5, White & 1 to 5, Red, Price \$14.95 set. Non-Warp Cue Sticks, Price \$2.25 ea. Ask for Free 1957 Parts Catalog. WICO CORP., 2913 N. PULASKI RD., CHICAGO 41, ILL. (Tel.: MUlberry 5-3000).

FOR SALE — 3 Keeney Speedlanes, Chicken Sam Rifle, Shuffle Bowlers, Guns. Also Pool Tables—all makes and models. For best buys, write or call: HY POLO AMUSEMENTS, INC., 1969 W. WILSON AVE., CHICAGO 40, ILL. (Tel.: LOngbeach 1-3378).

NOTICE-Are you faced with Personal Property Taxes? Sales Taxes? Depreciation Deductions? Estate Taxes? Customs Duties? Must you officially establish the Fair Market Value of your machines? Do you have to prove whether your machines have Appreciated or Depreciated in price? Do you require official proof of the value of your machines for loan or collateral purposes? What are the machines actually worth when you buy or sell a route? How can you ascertain the official market value of machines for legal and/or tax purposes? How much can you get for machines you want to sell or trade? What should you pay for machines you want to buy? Have you been put to the burden of proving the week-to-week value of your machines? Have you been asked to produce an official end-of-month inventory statement showing the actual value of the equipment you own? All this and much more comes to you each and every week in the original, the very first, the one and only officially accepted "The Cash Box Price Lists." For over 18 years, without ever missing a single week's issue, "The Cash Box Price Lists" have helped thousands of coin machine owners all over the world to save money as well as to officially clarify many legal and tax problems. Yet "The Cash Box Price Lists" are only part of the invaluable information contained in each week's issue of "THE CASH BOX"—the one and only magazine internationally acclaimed: "The BIBLE of the Coin Machine Industry." In "THE CASH BOX" you get the news before it even becomes news. You get sparkling, informative, helpful editorials. Latest industry developments. Advance news of all new machines. Intimate columns. Absolutely invaluable charts. And many, many other important and valuable features. You can now obtain 52 Consecutive Weeks' Issues of "THE CASH BOX"—a full year's issues—for only \$15 on a DOUBLE YOUR MONEY BACK GUARANTEE!! YOU CAN'T LOSE!! Mail your check for \$15 today to: THE CASH BOX, 26 WEST 47th STREET, NEW YORK 36, N. Y.

FOR SALE—Special. Bally: Night Clubs, \$374.50; Parades, \$399.50; Beach Beauties, \$285; Broadways, \$325; Big Times, \$185. Gottlieb: Score Boards, \$235; Sea Belles, \$299.50; Duettes, \$169.50; Gladiators, \$237.50. Williams: King Of Swat, \$225; Side Walk Engineer, \$99.50. Genco: Big Top Rifle Gallery, \$235; Rifle Galleries, \$145. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA. (Tel.: CAnal 5306).

FOR SALE—Reconditioned Seeburg 100 Selection Wall-O-Matics, Model 3W1, Chrome Covers, New Selection Buttons, New Aluminum Instruction Plates, \$57.50. Telephone or wire collect. SYracuse 75-1631. DAVIS DISTRIBUTING CORP., 738 ERIE BLVD., E., SYRACUSE 3, N. Y.

FOR SALE — Seeburg 100-R, \$700; 100-G, \$600; 100-C, \$500; 100-B, \$400; United Regulation, \$425; United Lightning, \$200; United Super Slugger Baseball, \$275; United Venus, \$175; ChiCoin Triple Strike, \$200. WANT—All late models 45 rpm phonographs. NATIONAL NOVELTY CO., 183 E. MERRICK ROAD, MERRICK, LONG ISLAND, N. Y. (Tel.: FReeport 8-6770-1).

MISCELLANEOUS

NOTICE—Louisiana & Southern Mississippi Operators. Your authorized Rock-Ola Distributor is HUEY DISTRIBUTING CO. Write, wire or phone. 3760 AIRLINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.: VErnon 5-7976).

NOTICE—Will Trade: Four Chicago Coin Miami Shuffles for Pool Tables, Bingo Games, 5 Ball Machines and Used Music Boxes, T & L DISTRIB-UTING CO., 1663 CENTRAL PARK-WAY, CINCINNATI 14, OHIO, (Tel.: MAin 1-8751).

NOTICE—Crossroads? Diversification?
Our program has already proven itself to leading commen. Make hundreds of dollars each week with our "Especially made for the carriage trade merchandising approach" in the specialty food field. A.B.C. MFG. CO., 3441 W. NORTH AVE.. CHICAGO 47, ILL.

NOTICE—That idea you have can become a new coin operated device. Contact Bob Young for Development and Engineering advice. BOB YOUNG'S SERVICE, 3427 BEN LOMOND PL., LOS ANGELES 27, CALIF. (Tel.: NO 2-3254).

CITY

TELEPHONE NUMBER_

NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Hollywood, Calif., HOllywood 5-2129.

THE CASH BOX

"The Industry's Market Place"

PUBLISHES MORE CLASSIFIED ADS EACH WEEK THAN ALL OTHER MAGAZINES IN THIS INDUSTRY PUBLISH IN A MONTH — PROVING THAT THE ENTIRE INDUSTRY RECOGNIZES THE CASH BOX' CLASSIFIED AD SECTION AS "THE INDUSTRY'S MARKET PLACE."

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Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.

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THE CASH BOX

26 WEST 47th STREET, NEW YORK 36, N. Y.



The Cash Box, Page 74 • END OF MONTH INVENTORY ISSUE • December 29, 1956



PHONOGRAPHS

AMI			1			
4* Model A, '46, 40 Sel.,						
78 RPM	70.00	125.00	+			
4* Model B, '48, 40 Sel.,						
78 RPM	85.00	145.00	+			
4* Model C, '50, 40 Sel.,						
78 RPM	85.00	150.00	-			
4* Model D-40, '51, 40 Sel.,						
	185.00	225 .0 0	-			
4* Model D-80, '51, 80 Sel.,						
78 RPM 4. Model E-40, '53, 40 Sel.,	295.00	350.00				
4. Model E-40, '53, 40 Sel.,		425.00				
	300.00	425.00	+			
1* Model E-80, '53, 80 Sel.,	050.00	450.00				
45 RPM	350.00	450.00	1			
4* Model E-120, 53, 120	205.00	495.00				
Sel., 45 RPM	395.00	493.00	_			
4. Model F-80, '54, 80 Sel.,	E 4 E 00	650.00				
45 RPM	545.00	090.00	-			
2* Model F-120, '54, 120 Sel., 45 RPM	575.00	695.00				
		10.00	1			
4. SM or SL Stepper						
4. SM or SL Stepper	10.00	10.00				
EVANS						
4. Mills Constellation, '47						
Model 951, 40 Sel.,						
78 RPM	40.00	75.00				
4. Constellation, '49, Model						
135, 40 Sel., 78 RPM	75.00	100.00				
4. Jubilee, '52, Model 245,						

4. Jubilee, '52, Model 245, 40 Sel., 45 RPM ... 100.00 175.00 4. Century, '52, Model 2045, 100 Sel., 45 RPM ... 225.00 250.00 **ROCK-OLA**

NOCK-OLA		
6. 1422, '46, 20 Sel., 78 RPM 25.00	69.50	
6. 1424, '46, Playmaster		
Hideaway, 20 Sel., 78		
	70.00	
6. 1426, '47, 20 Sel., 78	75.00	
RPM 35.00 1. 1428, '48, Magic-Glo, 20	75.00	
Sel., 78 RPM 45.00	95.00	
4. 1432, '50, Rocket '50-'51,		
50 Sel., 78 RPM 100.00	125.00	
4. 1432, Same as above, Converted to 45 RPM 110.00	135.00	
4. 1434, '51, Rocket '51-'52,	155.00	
50 Sel., 78 RPM 135.00	220.00	
4. 1434, Same as above,		
Converted to 45 RPM 145.00	265.00	
4. 1436, '52, Fireball, 120		
Sel., 45 RPM 145.00	285.00	
4. 1436A, '53, Fireball, 120 Sel., 45 RPM 225.00	285.00	
4* 1433, '54, Comet, 120	200.00	
Sel., 45 RPM 400.00	495.00	
4. 1446, '54, Hi-Fi, 120 Sel.,		
45 RPM 545.00	645.00	
45555		

SEEBURG			
6. 146S, '46, Standard, 20 Sel., 78 RPM 6. 146M, '46, Master with	20.00	45.00	
Remote Attach., 20 Sel., 78 RPM 2. 147S, '47, Standard 20	20.00	55.00	
Sel., 78 RPM 2. 147M, '47, Master with Remote Attach., 20		60.00	
Sel., 78 RPM 4. 148S, '48, Standard, 20 Sel., 78 RPM		65.00 75.00	
4. 148M, '48, Master with Remote Attach., 20 Sel., 78 RPM		85.00	
4. 148ML, '48, Light Cab., Master with Remote	20.00	85.00	
Attach., 20 Sel., 78 RPM 1* M100A, '49, 100 Sel., 78		95.00	
RPM 3* M100B, '51, 100 Sel., 45 RPM	225.00 395.00		
4. M100BL. '51, 100 Sel., 45 RPM, Light Cab. 4* M100C, '53, 100 Sel., 45	400.00	475.00	
RPM 1° HF 100G, '54, 100 Sel.,	495.00	- 0 0 0 0	
45 RPM	000.00	750.00	

TOTAL VALUE -

← TOTAL NO.

THIS WEEK'S USED MACHINE QUOTATIONS

18th YEAR OF PUBLICATION 899th CONSECUTIVE WEEK'S ISSUE

How To Use "THE CASH BOX PRICE LISTS"

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Price Lists" can only feature the market prices as they are quoted. "The Price Lists" acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of conrse, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstandtity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.

METHOD: "The Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest price quoted.

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

CODE

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- Great Activity

REGARDING SELLING PRICES

IMPORTANT!

Reports received indicate that, in some cases, purchasers become upset due to the fact that they cannot, many times, buy equipment listed in the lower price brackets. Sometimes sellers of machines listed at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.00 and even more for these very same machines. Purchased at from \$10.00 to \$25.00 ask from \$50.00 up to \$75.00 and even more for these very same machines. Pnrchasers of such equipment must realize that machines in the very low priced categories much worn to be priced at these low figures. To completely recondition such machines, the reconditioner must add onto his price the cost of transportation to obtain these machines, the labor, parts and supplies needed to recondition the machines, plus the cost of cartons, crates and labor for packing and shipping of the machines, in addition to a decent profit which will, in most cases, raise the price of a \$10.00 to \$20.00 machine to anywhere from \$50.00 to \$75.00 and up. In the case of arcade and kiddie ride machines these may even be higher due to the fact that many of the parts have to be made by hand or contracted for at some machinist shop, since mannfacturers of many of the old arcade machines and kiddie rides are no longer in business, and it is impossible to obtain parts for reconditioning. Purchasers of such equipment should take these facts into consideration and, at the same time, should also realize that many buyers today have their own repair and reconditioning departments as well as experienced mechanics. These huyers will purchase machines "as is" at prices quoted hy the trade at large and recondition the machines themselves to meet their own operating standards. operating standards.

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE -(FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

PHONOGRAPHS (Cont.)

4* HF 100B, '54, 100 Sel.,

_	4" HF 100R, 54, 100 Sel.,			
	45 RPM	695.00	825.00	
	4. W1-L56 Wall Box 5c	3.00	5.00	
	4. 3W2 Wall-a-Matic	3.00		
_	1 W/1 -56	5.00		
_	4. W4L-56 4. 3W5-L56 Wall Box, 5c,	0.00	10.00	
-	10- 95-	5.00	10.00	
	10c, 25c	5.00	10.00	
-	4. W6L-56 5/10/25 Wire-		7.0.00	
	less	5.00	10.00	
_	4. 3W7-L-56	10.00	15.00	
_	4* 3W1 Wall-a-Matic	55.00	70.00	
	WURLITZ	FR		
_	4. 1015, '46, 24 Sel., 78			
	RPM	25.00	65.00	
	4. 1017, '46, 24 Sel., 78			
_	RPM	35.00	80.00	
	4. 1080, '46, 24 Sel., 78	00.00	00.00	
-	DDM	45.00	90.00	
	RPM	45.00	90.00	+
-	4. 1100, '47, 24 Sel., 78	#0 00	7.05.00	
	RPM	70.00	125.00	-
-	4. 1217, '50, Hideaway, 48			
- [Sel., 45 or 78 RPM	75.00	135.00	
_ !	4* 1250, '50, 48 Sel., 45			
	Sel., 45 or 78 RPM 4* 1250, '50, 48 Sel., 45 or 78 RPM	110.00	165.00	
	2* 1400, '51, 48 Sel., 45 or			
_	78 RPM	159.50	225.00	
	4. 1450, '51, 48 Sel., 45 or	107.00		
-1	78 RPM	185.00	275.00	
- 1		105.00	213.00	_
-	4. 1500, '52, 104 Sel., 45	105.00	200.00	
	& 78 Intermix	185.00	300.00	-
-	4. 1500A, '53, 104 Sel., 45 &	227.00		
	78 Intermix	225.00	350.00	
_	4. 1600, '53, 48 Sel., 45 &			
	78 Intermix	275.00	350.00	
_	2* 1650, '53, 48 Sel., 45			
	RPM	275.00	365.00	1
_	1* 1700, '54, 104 Sel., 45			
	RPM	550,00	650,00	
	3* 1800, '55, 104 Sel., 45			
_	RPM	645.00	845.00	
	4. 2140 Wall Box	3.00	5.00	
-	4. 3020 Wall Box	3.00	8.00	
	4 2049 (Conv. of 2020)	5.00	10.00	
-	4. 3048 (Conv. of 3020) 4. 3031 Wall Box			
-	4. 3031 Wall Box	3.00		
-	4. 3045 Wall Box	4.00	15.00	
-	4* 4820 Wall Box	10.00	20.00	-
	← TOTAL NO. TOT	AL VA	LUE	
	101/12/10.	,		



Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ex) Exhibit;

(Ev	Evans; (Ge) Genco; (Got)	Gottlieb;	(K
Kee	ney; (Un) United; (Wm) Willia		
	2. ABC (Un 3/51) 25.0	0 45.00	
—	4. Across the Board (Un		
	9/52) 25.0 4. All Star Basketball	0 50.00	
—	(Got 1/52) 20.0	0 35.00	
	. 4. Arabian Knights (Got	0 33.00	
	12/53) 90.0 4. Arcade (Wm 11/51) 25.0	0 135.00	
	4. Arcade (Wm 11/51) 25.0	0 50.00	
	4. Arizona (Un 4/50) 10.0		
	4. Army-Navy (Wm 10/53) 35.0	0 75.00	_
	2. Atlantic City (B 5/42). 15.0	0 65.00	
	4. Bank-A-Ball (Got 5/50) 15.0	0 24.00	
	4. Basketball (Got 10/49) 10.0	0 20.00	
	2* Beach Beauty (B 10/55) 275.00	345.00	
	4* Beach Club (B 2/53) 25.0		
	4. Beauty (B 11/52) 40.0	0 75.00	
	4. Be Bop (Ex 3/50) 10.0	0 19.00	
	4. Big Ben (Wm 9/54) 79.0		
	4. Big Hit (CC 7/52) 25.0	0 40.00	
	4* Big Time (B 1/55) 185.0		
	4. Blondie (Wm 8/56) 325.0		
	4. Bolero (Un 12/51) 45.0	0 60.00	
	4. Bomber (CC 3/51) 15.0	0 25.00	
	4 Rowling Champ		
	(Got 2/49) 15.0	0 35.00	
	4. Bright Lights (B 5/51) 35.0	0 65.00	
	4* Bright Spot (B 11/51). 40.00		
	4* Broadway (B 12/55) 335.0		
	4. Broadway (B6/51) 25.0		
	4. Buffalo Bill (Got 5/50) 20.00	35.00	

← TOTAL NO.

TOTAL VALUE→



The Cash Box PRICE LISTS

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NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE -(FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES

PINBALL GAMES (Cont.)

	PINBALL GAM	=9 (C	ort.)	
	4. Cabana (Un 3/53)	30.00	75.00	
		30.00	10.00	
_	4. Camel Caravan (Ge 6/49)	10.00	15.00	
	4. Campus (Ex 2/50)			
	4. Campus (Ex 2/50)	10.00 20.00	20.00 30.00	
_	4. Capri (CC 10/56)	265.00	310.00	
	4* Caravan (Un 2/55)	325.00	395.00	
	4. Carayan (Wni 6/52)	30.00	75.00	
	6. Carolina (Un 4/49)	10.00	20.00	
	4. Champion (B 12/49)	15.00	25.00	
	4. Chinatown (Got 10/52)	40.00	75.00	
	4. Circus (Un 8/52)	35.00	65.00	
	4. Citation (B 10/48)	20.00	39.50	
	4. C. O. D. (Wm 9/53)	50.00	95.00	
—	2. College Daze (Got 849)	20.00	35.00	
	4. Colors (Wm 11/54)	130.00	175.00	
_	4. Coney Island (B 9/51)	10.00	65.00	_
	4. Control Tower	10.00	00.00	
	(Wm 3/51)	25.00	40.00	
	4. Coronation (Got 11/52)	40.00	75.00	
	4. County Fair (Un 9/51)	25.00	40.00	
_	4. Crossroads (Got 5/52).	45.00	75.00	
	2. Crosswords (B 1/52)	200.00	350.00	
	4. Cyclone (Got 5/51)	40.00	65.00	
	4. Daffy Derby (Wm 8/54)	75.00	145.00	
		135.00	150.00	
	4. Dallas (Wm 2/49)	15.00	25.00	
-	2. Dealer "21" (Wm 2/54) 4. Derby Day (Got 5/56).	$\begin{array}{c} 25.00 \\ 220.00 \end{array}$	$90.00 \\ 240.00$	
_	4. Derby Day (Got 5/56). 4. De Icer (Wm 11/49)		30.00	
	4. Diamond Lill	20.00	30.00	
	(Got 12/54)	110.00	165.00	
	4. Disk Jockey (Wm 11/52)	35.00	75.00	
	4. Domino (Wm 5/52)	29.00	65.00	
	4. Double Action		00100	
	(Ge 1/52)	20.00	35.00	
	4. Dbl. Feature			
	(Got 12/50)	15.00	35.00	
	2. Double Header (B 7/56)	450.00	545.00	
	6. Dbl. Shuffle (Got 6/49)	15.00	24.00	
	4. Dragonette (Got 6/54).	125.00	185.00	
	4. Dreamy (Wm 2/50)	20.00	40.00	
	1* Dude Ranch (B 9/53).	60.00	110.00	
—	4* Duette (Got 4/55)	169.50	265.00	
	4. Easy Aces (Got 12/55). 4. Eight Ball (Wm 1/52).	195.00	225.00	
	4. Eight Ball (Wm 1/52). 4. Fairway (Wm 6/53)	$35.00 \\ 49.00$	65.00 75.00	
_	4. Fighting Irish	49.00	75.00	
	(CC 1150)	15.00	25.00	
	4. Five Star (Univ 5/51)	30.00	75.00	
	4. Flying High (Got 2/53)	50.00	85.00	
	4. Flying Saucers			
	(Ge 12/50)	15.00	30.00	
	4. Four Bells (Got 10/54)	135.00	165.00	
	4. Four Corners		0.7	
	(Wm 12/52)	45.00	90.00	
—	4. Four Horsemen (Got 9/50)	95.00	50.00	
	(Got 9/50)	25.00	50.00	
_	(Ge 10/52)	35.00	55.00	
	4. Four Stars (Got 6/52)	45.00	75.00	
	6. Freshie (Wm 9/49)	20.00	30.00	
-	4. Frolics (B 10/52)	15.00	65.00	
	2. Frontiersman			
	(Got 11/55)	190.00	230.00	
	4. Futurity (B 3/51)	25.00	45.00	
	4* Gay Time (B 6/55)	135.00	195.00	
	4* Gayety (B 3/55)	75.00	110.00	
	4. Georgia (Wm 7/50)	20.00	40.00	
	4. Gin Rummy (Got 2/49)	15,00	25.00	
	2* Gladiator (Got 1/56)	237.50	300.00	
	4. Glamour (Got 7/51)	10.00	20.00	-
	2. Globe Trotter (Got 11/51)	25.00	45.00	
	4. Golden Gloves	25.00	45.00	
	(CC 7/49)	10.00	20.00	
	4. Golden Nugget	10.00	20.00	
	(Upright) (Ge 2/53)	35.00	60.00	
	2. Gold Star (Got 8/54)	130.00	165.00	
	2. Grand Champion			
	(Wm 8/53)	50.00	90.00	
	4. Grand Slam (Got 4/53)	40.00	95.00	
	4. Green Pastures	75.00	195.00	
	(Got 1/54)	75.00	125.00	
_	2. Gun Club (Wm 11/53).	35.00 40.00	70.00	
_	4. Guys-Dolls (Got 5/53) . 4. Gypsy Queen	40.00	90.00	
		145.00	190.00	
	(Got 2/55) 4. Handicap (Wm 6/52)	45.00	85.00	
	4. Happy Days (Got 7/52)	65.00	95.00	
	4. Happy-Go-Lucky		. 0.00	
	(Got 3/51)	25.00	45.00	
	4* Harbor Lites (Got 2/56)	175.00	225.00	
	6 Harvest Time			
	(Ge 9/50)	15.00	25.00	
_	4. Harvey (Wm 5/51)	25.00	75.00	
	2. Havana (Un 2/54)	40.00	100.00	
		AT WAT		

-TOTAL NO.

TOTAL VALUE-

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

esp.	DINIBALL CAM	EC 16		
	PINBALL GAM	ES (C	ont.)	
	Hawaii (Un 6/54)	45.00	100.00	
4.	Hawaiian Beauty (Got 4/54)	110.00	150.00	
4.	Hayburner (Wm 6/51)	30.00	75.00	
4.	Hi-Fi (B 6/54) Hit Parade (CC 2/51)	25.00	$85.00 \\ 15.00$	
4.	Hit & Runs (Ge 3/51)	10.00	20.00	
4.	Hit 'N' Run (Got 4/52)	30.00	60.00	
4.	Holiday (Ke 12/51) Hong Kong (Wm 9/51)	25.00 30.00	45.00 50.00	
	Horsefeathers			
4	(Wm 1/52) Horse Shoe	30.00	45.00	
	(Wm 12/51)	25.00	35.00	
4.	Hot Rods (B '49) Ice-Frolics (B 1/54)	20.00	40.00	
4.	Jalopy (Wm 8/51)	50.00 35.00	100.00 90.00	
4.	Jeanie (Ex 6/50)	15.00	24.00	
6.	Jockey Club (Got 4/54) Jockey Special	75.00	150.00	
i	(B 11/47)	10.00	15.00	
4.	Joker (Got 11/50) Jolly Joker (Un 11/55)	$20.00 \\ 75.00$	$40.00 \\ 125.00$	
4.	Jubilee (Got 5/55)	230.00	345.00	
4.	Judy (Ex 7/50)	10.00	15.00	
	Jumping Jacks (Upright) (Ge 12/52)	25,00	45.00	
4.	Just 21 (Got 1/50)	10.00	20.00	
	K.C. Jones (Got 11/49) King Arthur	10.00	20.00	
	(Got 10/49)	20.00	35.00	
4.	King Pin (CC 12/51)	25.00	50.00	
4.	Knockout (Got 1/51) Lady Luck (Got 9/54)	20.00 85.00	$40.00 \\ 165.00$	
2.	Lazy "Q" (Wm 2/54) . Leaders (Un 10/51)	55.00	100.00	
4.	Leaders (Un 10/51) Lite-A-Line (Ke 6/52).	30.00 40.00	60.00 65.00	
4.	Long Beach (Wm 7/52)	35.00	65.00	
4.	Lovely Lucy (Got 2/54)	65.00	135.00	
4.	Lucky luning (Wm 5/50)	20.00	45.00	
	Lulu (Wm 12/54)		180.00	
4.	Mad. Sq. Garden	30.00	45.00	
6.	(Got 6/50) Majors '49 (CC 2/49)	10.00	20.00	
4.	Majorettes (Wm 4/52).	25.00	45.00	
4.	Manhattan (Un 4/55) . Marathon (Got 10/55) .	$110.00 \\ 265.00$	$165.00 \\ 310.00$	
	Marble Queen			
	(Got 8/53)			
4.	Mercury (Ge 3/50) Mermaid (Got 6/51)	10.00 30.00	20.00 60.00	
	Mermaid (Got 6/51) Mexico (Un 3/54)		100.00	
	Miami Beach (B 9/55)		295.00	
	Minstrel Man			
	(Got 3/51)	35.00	75.00	
4.	Mystic Marvel (Got 3/54)	120.00	165.00	
4	Nevada (Un 8/54)		100.00	
	Niagara (Got 12/51)	29.00	50.00	
	Nifty (Wm 12/50)		30.00	
2*	Night Club (B 4/56)		450.00	
	"9" Sisters (Wm 1/54).	49.50	110.00	
	Oasis (Sx 10/50)	10.00	15.00	
	Oklahoma (Un 5/49) Old Faithful	15.00	35.00	
0.	(Got 12/49)	10.00	20.00	
4.	Olympics (Wm 5/52).		65.00	
6.	One Two Three		00.0	
	(Ge 10/48)	10.00	20.00	
	Palisades (Wm 7/53) Palm Beach (B 7/52)		95.00 75.00	
	Palm Springs (B 11/53)	65,00	95.00	
	Parade (B 6/56)		475.00	
	Paratrooper (Wm 8/52)	25.00	40.00	
2.	Peter Pan (Wm 4/55) .	130.00	160.00	
	Picadilly (Wm 5/56)	249.50	325.00	
	Pin Bowler (CC 6/50).	15.00	25.00	
	Pinch Hitter (Un 5/49)	10.00	15.00	
	Pinky (Wm 9/50) Pin Wheel (Got 11/53)	25.00 75.00	40.00 120.00	
	Pixie (Un 10/55)	195.00	250.00	
	Play Ball (CC 1/51)	15.00	25.00	
2.	Poker Face (Got 9/53)	65.00	100.00	
	Puddin' Head	10.00	1.7	
.1	(Ge 10/48)	10.00	15.00	
	Punchy (CC 12/50) Ouarterback	10.00	15.00	
	(Wm 10/49)	15.00	25.00	
4.	Quartet (Got 2/52)	45.00	75.00	
	TOTAL NO TOT	AT TEAT		

←TOTAL NO.

TOTAL VALUE-

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES.

	PINBALL GAMES (Cont.)	
	4. Queen of Hearts (Got 12/52) 65.00 110.00	
	4. Quintet (Got 3/53) 45.00 100.00	_
-	4. Race the Clock (Wm 5/55) . 165.00 235.00	_
-	4. Rag Mop (Wm 10/50). 20.00 40.00 4. Red Shoes (Un 11/50). 20.00 30.00	-
	4. Red Shoes (Un 11/50) 20.00 50.00 4. Regatta (Wm 11/55) 149.00 180.00	
_	4. Rio (Un 11/53) 25 00 85 00	
	4. Rip Snorter (Ge 10/49) 10.00 19.00 4. Rocket (Ge 5/50) 20.00 30.00 4. Rockettes (Got 8/50) 25.00 40.00	
_	4. Rockettes (Got 8/50) 25.00 40.00	
	4. Rodeo (Un 2/53) 39.50 110.00 4. Rose Bowl (Got 10/51) 25.00 50.00	_
	4. St. Louis (Wm 2/49) 20.00 30.00	
	4. Saddle and Turf (Ev 10/53) 160.00 225.00	
	4. (Club Model) 179.50 230.00	
-	4. (Club Model) 179.50 230.00 1* Scoreboard (Got 4/56) 235.00 305.00	_
	4. Screamo (Wm 4/54) 50.00 110.00 4. Sea Belles (Got 4/56) 235.00 300.00	
-	4. Screamo (Wm 4/54) 50.00 110.00 4. Sea Belles (Got 4/56) 235.00 300.00 4. Sea Jockeys (Wm 11/51) 35.00 75.00 4. Select-A-Card (Got 4/50) 15.00 29.00	
	4. Select-A-Card (Got 4/50) 15.00 29.00 4. Sharpshooter	
	$(\hat{G}ot 5/49) \dots 10.00 25.00$	
	2. Shindig (Got 10/53) 85.00 115.00 4. Shoo Shoo (Wm 2/51) 10.00 20.00	
	4. Shoot the Moon	
ĺ	(Wm 11/51) 20.00 40.00	_
	4. Silver Chest (Upright)	
	(Ge 4/53) 55.00 95.00	_
-	4. Silver Skates (Wm 2/53) 30.00 70.00 4. Singapore (Un 10/54) 50.00 110.00	
-	4. Skill Pool (Got 8/52) 35.00 75.00	_
1	4. Skyway (Wm 8/54) 80.00 140.00 4. Slugfest (Wm 3/52) 30.00 50.00	
	4* Sluggin' Champ	
	(Got 4/55) 160.00 195.00 4. Smoke Signal	-
1	(Wm 10/55) 145.00 190.00	
-	(Wm 10/55) 145.00 190.00 4. Snafu (Wm 12/55) 150.00 200.00 6. Snooks (Wm 6/51) 10.00 20.00	}
	4. Southern Belle	-
1	(Cot 6/55) 155.00 200.00	L
	4. South Pacific (Ge 2/50) 20.00 30.00 1. South Pacific (Un 5/56) 325.00 425.00 4. South Place (Wr. 2/51) 25.00	
	4. Spark Ping (wm 9/51) 25.00 50.00	1
	4. Spitfire (Wm 2/55) 75.00 135.00 4. Spot Bowler	-
	(Cot (10/50) 25.00 50.00	
-	4. Spot-Lite (B 1/52) 45.00 75.00	
$\frac{1}{2}$	4. Sportsman (Wm 2/52) 25.00 35.00	_
1	4. Springtime (Ge 3/52) 20.00 30.00 4. Stage Coach (Got 11/54) 150.00 175.00	-
1	4* Stardust (Wm 3/56) . 250.00 310.00	
1	4. Starlets (Un 12/55)	
	4. Star Pool (Wm 10/54) 100.00 160.00	
4	4. Stars (Un 6/52) 40.00 55.00	
1	4. Starlite (Wm 3/53) 35.00 60.00	-
1		_
1	4. Stop & Go (Ge 3/51) 10.00 20.00 4. Struggle Buggies	
1		
-	4. Sunshine Park	
-	(Wm 12/53) 40.00 100.00 4. Sunshine Park (B 12/52) 25.00 40.00 6. Super Hockey	
1	6. Super Hockey (CC 4/49) 20.00 30.00	
-	4. Super Inmbo	
	(Got 10/54) 250.00 325.00	-
-	4. Surf Club (B 3/54) 39.50 85.00 4. Sweepstakes (Wm 1/52) 55.00 75.00	
	1 C 4 11 4 T ?	
-	(Got 7/55) 165.00 210.00	
-	4. Sweetheart (Wm 5/50) 20.00 40.00 4. Tahiti (Un 8/53) 25.00 80.00	-
1	4. Tampico (Un 6/49) 10.00 15.00	
l	4. Telecard (Got 1/49) 10.00 20.00 4. Thing (CC 2/51) 15.00 25.00	-
1	4. Three Dences	
١	(Wm 8/55) 195.00 220.00 4. Three Feathers	-
1	4. Three Feathers (Ge 5/49)	
	4. Three Four Five	
	6 Three Muck steers	
	(Got 7/49) 15.00 20.00	
1	6. Thrill (CC 9/48) 10.00 15.00 4. Thunderbird (Wm 5/51) 70.00 120.00	
	(Got 7/49) 15.00 20.00 6. Thrill (CC 9/48) 10.00 15.00 4. Thunderbird (Wm 5/54) 79.00 120.00 4. Tim-Buc-Tn (Wnn 1/56) 145.00 225.00	
	4. Times Square	
	(Wm 4/53) 50.00 85.00 2. Toreador (Got 6 56) 295.00 325.00	
	4. Touchdown (Un 1/52) 20.00 35.00	
	←TOTAL NO. TOTAL VALUE→	



PRICE LISTS The Cash Box

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NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

PINBALL GAMES (Cont.)

4. Tournament (Got 8/55) 4. Triple Play (Un 8/55) 4. Triplets (Got 7/50) 4. TriScore (Ge 1/51) 4. Tropicana (Un 1/55)	225.00 150.00 15.00 15.00 55.00	300.00 200.00 20.00 25.00 150.00	
4. Tropics (Un 7/53) 4. Turf King (B 6/50) 4. Twenty Grand (Wm 12/52) 4. Twin Bill (Got 1/55)	25.00 20.00 25.00 120.00	75.00 49.50 55.00	
4* Variety (B 9/54) 4. Watch My Line (Got 9/51) 4. Whizz Kids (CC 3/52)	30.00 35.00	125.00 45.00 50.00	
4. Wild West (Got 8/51) 4. Winner (Univ.) 4. Wishing Well (Got 9/55)	30.00 20.00 165.00	65.00 40.00 195.00	
4. Wouderland (Wm 5/55) 4. Yacht Club (B 6/53) 4. Zingo (Un 10/51)	30.00 25.00	175.00 75.00 65.00	
←TOTAL NO. TOT	AL VA	LUE-	

-	SHUFFLES			世
	4. Bally Victory Bowler			
1	(5/54)	100.00	175.00.	
-	4. Bally Champion Bowler (5/54)	100.00	185.00	
-	4. Bally Jet Bowler (8/54) 4. Bally Rocket Bowler	100.00	200.00	-
	(8/54)	100.00	210.00	<u></u>
1	4. Bally Mystic Bowler (12/54)	175.00	250.00	
-	4. Bally Magic Bowler (12/54)	185.00	265.00	
-	4. Bally Blue Ribbon		_	
	(3/55)	265.0 0	295.00	
	(3/55)	265.00	325.00	-
-	4. ChiCoin 6-Player (8/51) 4. ChiCoin 6-Player	35.00	75.00	
	DeLuxe (5/52) 4. ChiCoin Match Bowler	35.0 0	75.00	-
	(6/52)	35.0 0	80.00	_
	4. ChiCoin Bowl-A-Ball (10/52)	35.00	85.00	
-	4. ChiCoin Match Bowl-A-Ball (11/52).	35.00	90.00	-
-1	4. ChiCoin 10th Frame			
_	Special (12/52) 4. ChiCoin Name Bowler	35. 00	90.00	
	(1/53)	35.00	95.00	-
-	Double Score Bowler	25.00	70000	
	(2/53)	25.00 45.00	$100.00 \\ 110.00$	
-	4. ChiCoin Crown Giant Pins (4/53)	50.00	110.00	
_	4. ChiCoin Triple Score			
	(6/53)	50.00	120.00	
	4. ChiCoin High Speed	50.00	125.00	
	Crown (7/53)	60.00	130.00	
	4. ChiCoin High Speed Triple Score (8/53)	65.00	135.00	
-	4. CbiCoin Advance (10/53)	75.00	140.00	
-	4. CbiCoin King (10/53)	75.00	145.00	
_	4. ChiCoin Criss Cross Bowler (12/53)	75.00	150.00	
-	4. CbiCoin Super Frame	85.00	155.00	
_	4. ChiCoin Starlite (5/54)	125.00	175.00	
-	4. ChiCoin Feature (7/54)	100.00	190.00	_
_	1. ChiCoin Holiday (9/54) 4. ChiCoin Flash (10/54)	125.00	235.00	-
_	4. ChiCoin Flash (10/54). 4. ChiCoin Playtime	110.00	200.00	
	(10/54)	150.00	215.00	
	(11/54)	175.00	250.00	
-	4. ChiCoin Thunderbolt (12/54)	185.00	265,00	
******	4. ChiCoin Triple Strike			
	(2/55) 4. ChiCoin Arrow (2/55)	200.00	$275.00 \\ 275.00$	
-	4. ChiCoin Criss Cross			
	Targette (1/55)	75.00	175.00	

-TOTAL NO.

TOTAL VALUE-

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE TFOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES:

SHUFFLES (Cont	.)	
4. DeLuxe Model	75.00	185.00	1
4. ChiCoin Bonus Score	240.00	295.00	
4. ChiCoin Big League (5/55)	255.00	300.00	
(5/55)	250.00	310.00	
4. ChiCoin Blinker (8/55) 4. ChiCoin Score-A-Line	295.00	325.00	
(9/55)	295.00	335.00	_
(10/55)	295.00	340.00	
(5/52)	5 0. 00	125.00	
(7/51)	20.00	40.00	
hound 9/51) 4. Genco Shuffle Pool	25.00	45.00	
(11/53) 4. Genco Match Pool	25.00	85.00	
(2/54) 4. Gottlieb Bowlette	50.00	90.00	
(3/50) 4. Keeney Super DeLuxe	15.00	25.00	
League (3/52) 4. Keeney High Score	40.00	75.00	-
League (5/52)	$\frac{40.00}{35.00}$	80.00 90.00	-
4. Keeney Team (10/52) . 4. Keeney Club (4/53)	25.00	95.00	
2. Keeney Domino (5/53)	40.00 45.00	100.00	-
2. Keeney Carnival (5/53) 4. Keeney Pacemaker		110.00	
(9/53) 4. Keeney Mainliner	50.00	125.00	
Bowler (1/54) 4. Keeney Bonus Bowler	65.00	135.00	
4. Keeney Diamond	75.00	155.00	
Bowler (5/54) 4. Keeney Bikini (6/54) .	$100.00 \\ 125.00$	$175.00 \\ 175.00$	-
4. Keeney Century (6/54)		195.00	
4. Keeney American (9/54)	225.00	250.00	
2. Keeney National (9/54) 2. Keeney Speedlane	225.00	260.00	
(4/55) 2. United 6-Player Super	225.00	300.00	
(3/52) 4. United 4-Player Official	20.00	60.00	
(5/52) 4. United 6-Player Star		60.00	-
(7/52)		65.00	
Star (9/52)	35.00	70.00	
Frame (9/52) 4. United Manhattan (9/52)	35.00 35.00	75.00 135.00	
4. United 10th Frame Super (10/52)	35.00	80.00	
4. United Cascade (2/53)	35.00	85.00	
4. United Clover (2/53) 6. United Liberty (2/53).	35.00 40.00	90.00 90.00	-
4. United Classic (6/53).	50.00	95.00	
4. United Olympic (6/53)	50.00	95.00	
4. United Royal (9/53) 4. United Imperial (9/53)	50.00 65.00	95.00 10 0.0 0	
4. DeLuxe model	75.00	110.00	
4. United Chief (11/53) 1. United Leader (11/53)	85.00 95.00	$115.00 \\ 150.00$	-
4. DeLuxe model		130.00	
4. United Team (1/54)		140.00	
4. DeLuxe model 4. United League (1/54)		145.00 150.00	-
4. DeLuxe model	120.00	155.00	
4. United Ace (5/54) 4. DeLuxe model		175.00	
2. United Rainbow (5/54)	110.00	$175.00 \\ 180.00$	
4. United Banner (8/54)	155.00	185.00	-
4. United Shuffle Targette		190.00	
(8/54) 1. DeLuxe model	145.00	200.00	
4. United Speedy (8/54) 4. Un. 11th Frame (10/54)	145.00	220.00 225.00	
4. DeLuxe model 4. United Comet Targette		230.00	
(11/54) 4. DeLuxe model	145 .0 0	235.00 240.00	
4. United Mercury (12/54) 4. DeLuxe model		245.00 250.00	
4. United Mars (1/55)	160.00	260.00	
4. DeLuxe model 4* Un. Lightning (2/55)		265.00	-
4. DeLuxe model	170.00	275.00 280.00	
4. Un. Venus (3/55) 4 DeLuxe model	170.00	285.00	
4. Un. Clipper (5/55)	175.00 175.00	290.00 315.00	
1	TAL VA		

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

SHUFFLES (Cont.)

4. DeLuxe model	175.00	290.00	
4. Un. Derby Roll (5/55)		295.00	1
4. DeLuxe model		295.00	
4. Un. 5th Inning (6/55)		300.00	-
4. DeLuxe model			+
		300.00	+
4. Un. Capitol (6/55)		305.00	+
4. DeLuxe model	230.00	310.00	+
4. DeLuxe model			

←TOTAL NO. TOTAL VALUE-



←TOTAL NO. * TOTAL VALUE→

ARCADE EQUIP	MENT		++-
			1
4. ABT 6 Gun Rifle Range	500.00	600.00	+
4. Air Football	195.00	250.00	+
4. Amus. Boomerang	30. 00	65.00	+
4. Bally Big Inning 2. Bally Heavy Hitter	65.00	125.00	+
2. Bally Heavy Hitter	35.00	55.00	1
4. Bally King Pin	20.00	50.00	\downarrow
 Bally Rapid Fire Bally Undersea Raider Capitol Midget Movies 	75.00	125.00	+
4. Bally Undersea Raider.	75.00	125.00	
4. Capitol Midget Movies.	125.00	150.00	\perp
4. Champion Hockey	45.00	125.00	1
4. ChiCoin Basketball			
Champ	100.00	175.00	
4. ChiCoin 4.Player Derby	100.00	175.00	
4. ChiCoin Goalee	35.00	100.00	-
4. ChiCoin Hockey	55.00	75.00	+
4. ChiCoin Midget Skee	85.00	125.00	
4. ChiCoin Pistol	35.00	95.00	
4. ChiCoin Home Run,			
6-Player (3/54)	100.00	185.00	
4. Super model	125.00	200.00	
4* ChiCoin Twin Hockey			
(5/56)	225.00	385.00	
4. ChiCoin Steam Shovel			
(5/56)	150.00	250.00	L
4. Edelco Pool Table	20.00	40.00	
4. Evans Bola Score	40.00	75.00	I
4. Evans Bat-A-Score	40.00	145.00	
4. Evans Ski Roll	35.00	75.00	
4. Evans Super Bomber	75.00	120.00	1
4. Evans Play Ball	60.00	90.00	
4. Evans Ten Strike '46	30.00	85.00	
4. Evans Tommy Gun	35.00	110.00	
4* Exhibit Dale Gun	15.00	55.00	
4. Exhibit Gun Patrol	60.00	125.00	I
4. Exhibit Jet Gun	55.00	145.00	
4. Exhibit Space Gun	69.50	140.00	
4. Exhibit Pony Express	75.00	135.00	
4. Exhibit Silver Bullets	35.00	125.00	
4. Exhibit Six Shooter 4. Exhibit Vitalizer	50.00	125.00	
4. Exhibit Vitalizer	40.00	70.00	
4* Exhibit Shooting Gall.			
(6/54)	89.50	145.00	
4. Exhibit Star Shooting			
Gallery (9/54)	150.00	195.00	L
4. Exhibit Sportland Shoot-			
ing Gallery (11/54)	150.00	225.00	
4 Exhibit "500" Shooting			
Gallery (3/55)	150.00	275.00	
4. Exhibit Treasure Cove			
Shooting Gallery			
(6/55)	295.00	350.00	
4. Games, Inc. Hunter			
(1/56)	265.00	295.00	
4* Genco Sky Gunner	75.00	145.00	
4. Genco Night Fighter 4. Genco 2-Player	75.00	145.00	
Baskethall	135.00	195.00	
1* Genco Rifle Gal. (6/54)	125.00	250.00	
1* Genco Rifle Gal. (6/54) 4. Genco Big Top Rifle			
Gallery (6/54)	235.00	325.00	
4. Super model (12/55).	335.00	395.00	
MODAY NO MOD			

-TOTAL NO.

TOTAL VALUE-



The Cash Box

The Cash Box, Page 77 • END OF MONTH INVENTORY ISSUE • December 29, 1956

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE FOR INVENTORY PURPOSES ASCEPTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES

	ARCADE EQUIPMI	ENT	(Cont	.)
-[4* Genco Wild West Gun (2/55)	295.00	325.00	
	4* Genco Sky Rocket Rifle Gallery (5/55)	275.00	325.00	_
	2. Genco Champion Base- ball (9/55)	249.00	325.00	
	1. Genco Quarterback (10/55)	275.00	325.00	
-	4. Genco Hi-Fly Baseball	275.00 250.00	390.00	
	(5/56)	395.00	450.00	
	Gal. (6/56) 4. Jack Rabbitt	50.00	75.00	
	4. Jungle Joe 4. Keeney Air Raider	45.00 65.00	65.00 150.00	
	4. Keeney Sub Gun 4. Keeney Texas Leaguer 4. Keeney Sportsman	$70.00 \\ 25.00$	$125.00 \\ 45.00$	
	(11/54)	150.00	225.00	
	4. DeLuxe model 4. Keeney Ranger (3/55)	160.00 225.00	230.00 265.00	
1	4. DeLuxe model (3/55) 4. Lite League	$235.00 \\ 45.00$	$275.00 \\ 75.00$	
1	4. Mills Panoram Peek 6. Mills Conv. for	175.00	325.00	
1	Panoram Peek 4. Muto, Atomic Bomber	$10.00 \\ 65.00$	$25.00 \\ 150.00$	
	4. Mutos. Ace Bombers	95.00	165.00	
	4. Mutoscope Dr. Mobile (Prewar)	95.00	175.00	
	4. Mutos. Fly. Saucers 4. Mutos. Photo. (Pre-War)	$90.00 \\ 125.00$	$155.00 \\ 275.00$	
	4. Mutos. Photomatic	250.00	375.00	
	4. Mutoscope Silver Gloves 4. Mutoscope Sky Fighter	125.00 60.00	$225.00 \\ 150.00$	
	4. Mutoscope Sky Fighter 4. Mutos. Voice-O-Graph 35c	175.00	365.00	
-	2* Mutoscope Rock 'n' Roll (7/56)	65.00	115.00	
	4. QT Pool Table	60.00 50.00	75.00	
	4. Rockola World Series	40.00	95.00 85.00	
	4. Scientific Baseball 4. Scientific Basketball	$20.00 \\ 20.00$	$\frac{40.00}{45.00}$	
	4. Scientific, Batting Pr.	30.00	85.00	
	4. Scientific Pitch 'Em 4* Seeburg Bear Gun	50.00 75.00	$175.00 \\ 175.00$	
	4. Seeburg Chicken Sam	50.00	100.00	
	4. Seeburg Shoot the Chute 4* Seeburg Coon Hunt	49.50 85.00	90.00 175.00	
	4. Set Shot Basketball	150.00	275.00	
	4* Telequiz	$75.00 \\ 25.00$	120.00 50.00	
	4* Un. Jungle Gun	75.00	185.00	
	4. DeLuxe model 4* United Carnival Gun	75.00	195.00	
	(10/54)	$125.00 \\ 135.00$	$210.00 \\ 210.00$	
	4. United Bonus Gun	250.00	295.00	
	4. DeLuxe model 4* Un. Sidewalk Engineer		300.00	
	(4/55)	99.50	195.00 75.00	
	4. Wilcox-Gay Recordio 6. Wms. All Stars (8/47)	50.00 25.00	75.00 70.00	
	6. Wms. Box Score (12/47)	25.00	70.00	
	6. Wms. Star Series (4/49) 4. Wms. Super World	25.00	75.00	
	Series (4/51) 4. Wms. DeLuxe World	35.00	85 .0 0	
	Series (2/52) 4. Wms. DeLuxe Baseball	40.00	90.00	
	(4/53)	75.00	135.00	
	(12/53) 4. Wms. Super Pennant	80.00	140.00	
	Baseball (12/53) 4. Wms. Super Star	84.50	175.00	
	Baseball (12/53) 2. Wms. Major League	90.00	180.00	
	Baseball (2/54) 4. Wms. All Star Baseball	99.50	185.00	
	(2/54)	125.00	185.00	
	4. Wms. Big League Baseball (3/54)	125.00	190.00	
	4. Wms. Jet Fighter (10/54)	125.00	210.00	
	4. Wms. Safari (2/55) 4. DeLuxe model	210.00	310.00 320.00	
	4. Wms. Polar Hunt (3/55)		325.00	
	4. Wms. King Of Swat (5/55)	,	325.00	
	4. Wms. Four Bagger (4/56)		395.00	
	2. DeLuxe model	325.00	400.00	
	←TOTAL NO. TOT	TAL VA	ALUE→	1

${\it Manufacturers}$ ${\it NewEquipment}$

Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory.

AMI, INCORPORATED

"G-200" 200-sel. phonograph.	1
"G-120" 120-sel, phonograph	1
"G- 80" 80-sel. phonograph.	5
"HS-200" Selective Hideaway	ΙĒ
"HS-120" Selective Hideaway	7
"HS- 80" Selective Hideaway	N. Authoriz
"HS-200" Continuous-play	70
Hideaway	a E
"HC-120" Continuous-play	01.51
Hideaway /	77
"HC-80" Continuous-play	z Z.
Hideaway	E 8
"W-200" 200-selection Wall Box	.2
Bargrip Wallbox Bracket	cation
Recessed Ceiling Speaker	ă
Wall Speaker	1
Corner Speaker	1

AUTO-PHOTO CO.

Studio Model "11" \$3,245.00

BALLY MFG. CO.

Key West\$	815.00
Bike (Kiddie Ride)	835.00
Model T (without Record	
Changer)	705.00
Model T (with Record	
Changer) Balls-A-Poppin' (2 Player, 3 or	755.00
Balls-A-Poppin' (2 Player, 3 or	
5 Ball)	485.00
Big Show	799.50
Pin-Pool	
Standard (52" x 36" Model)	
(A) Without lights	300.00
(B) With light-up bumpers	315.00
(C) With neon lights	315.00
Senior (68" x 36" Model)	325.00
DeLuxe ABC Bowler	
(without Match Feature)	
Model A-110, 10c a play	760.00
Model A-325, 3 plays for 25c	780.00
Congress Bowler	
(with Match Feature)	
Model C-110, 10c a play	805.00
model Carro, roc a play	003.00

Model C-325, 3 plays for 25c . 825.00 The Champion
(With new-all-metal cabinet) 835.00

CHICAGO COIN MACHINE CO.

Ski-Bowl (6 Player, 10 Foot) Championship Bowler
Super Championship Bowler
(Match Model)

No List Price Authorized for Publication

EXHIBIT SUPPLY CO.

Ringer Bell

No List Price Authorized for Publication

J. F. FRANTZ MFG. CO.

Kicker & Catcher Kicker & Catcher
(Counter Game)
ABT Challenger Pistol
(Counter Game)
ABT Guesser Scale
ABT Rifle Sport
(Shooting Gallery)
Aristo Scale

No List Price Authorized for Publication

GENCO MFG. & SALES CO.

Official Skill Ball Davy Crockett (Rifle Gallery)

No List Price Authorized for Publication

D. GOTTLIEB & CO.

Rainbow (Single Player, 5-Ball)

No List Price Authorized for Publication

INTERNATIONAL MUTOSCOPE

Lord's Prayer Vendor \$ 390.00

J. H. KEENEY & CO.

Cross Country	
(4 Player, Novelty	
and Match Model) \$	435.00
DeLuxe Hot Collee Vender	≈ -
Deliuxe Hot Coffee & Hot	Prices on Request
Chocolate Combo Vender .	2 00
Various Models of above J	55
Electric Cigarette Vender	284.50
Coin Changer Model	304.50
DOOK OLL MEG CODD	
ROCK-OLA MFG. CORP.	1

Model 1450-Playmaster, 120 Sel.	=
Model 1452, 50 Selections	=
Model 1454, 120 Selections	9
Model 1510 Chrome Wall Box,	25
120 Selections	2
Model 1548, 50 Selection Wall	- in
Box	7 -
615—Standard Speaker	22
1616—DeLuxe Speaker	125
Model 1906, Remote Volume	12.0
Control	12
Model 1927, Remote Volume	cation
Control with Cancel Button	-

J. P. SEEBURG CORP.

V-200—Select-O-Matic "200"	1
Phonograph	1 =
V-3W-A-Wall-O-Matic "200"	Ξ
100J—Select-O-Matic "100"	10
Phonograph	E >
3W-1-Wall-O-Matic "100"	0
MRVC-2—Master Remote	_ E
Volume Control	5 5 5.
HFCV2-8-High Fidelity Wall	75 75
Speaker	n c
HFCV3-8—High Fidelity	= 0
Corner Speaker	3
HFCV1-12—High Fidelity	ce blication
Recessed Speaker	=
PS6-1Z—Power Supply	
HFA1-L6—Power Amplifier	

UNITED MFG. CO.

Bowling Alley	
(6 Player, 14 Foot)\$1	,195.00
Brazil	775.00
Pirate Gun	645.00
Select Play Shuffle Alley	
(Without Match Feature)	635.00
Select Play Shuffle Alley	
(With Match Feature)	695.00
Handicap Shuffle Alley	
(Without Match Feature)	
Single Chute	760.00
Double Chute	780.00
DeLuxe Handicap Shuffle Alley	
(With Match Feature)	
Single Chute	810.00
Double Chute	830.00
Star Slugger (Regular)	495.00
Star Slugger (Replay)	545.0

WILLIAMS MFG. CO.

Roll-A-Ball (6-Player) Peppy, The Clown
Perky (Single Player 5 Ball)
Single Coin Chute
Twin Coin Chutes Super Score (Single Player, 5-Ball) Single Coin Chute Twin Coin Chutes

No List Price Authorized for Publication

THE RUDOLPH WURLITZER CO.

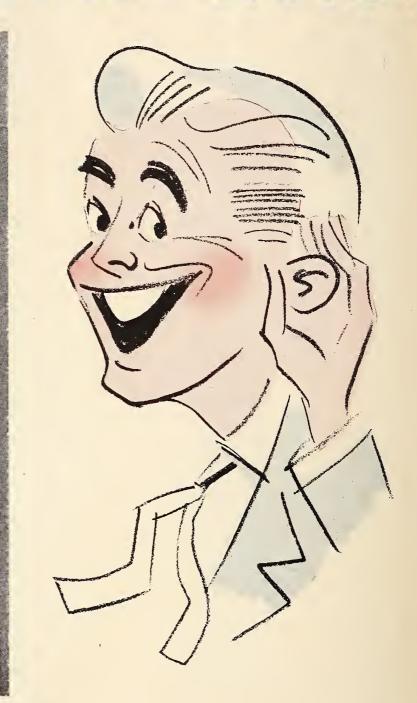
Model 2000, "Centennial", 200
Selections
Model 1900, "Centennial", 104
Selections
Model 5210, Wall Box, 200 Sel.
Model 5207 Wall Box-104
Selection—3 Wire
Model 5206 Wall Box-48
Selection—1 Wire
Model 257 Stepper—104 Selec-
tion—3 Wire
Model 253 Stepper—104 Selec-
tion—3 Wire
Model 248 Stepper—48 Selec-
tion-4 Wire
Model 5117 12" High Fidelity
Wall Speaker
Model 5116 8" High Fidelity
Corner Speaker
Model 5115 5" High Fidelity
Model 3113 3 High Fidenty

Corner Speaker

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COMPLETELY NEW

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Ballyo LeyWest

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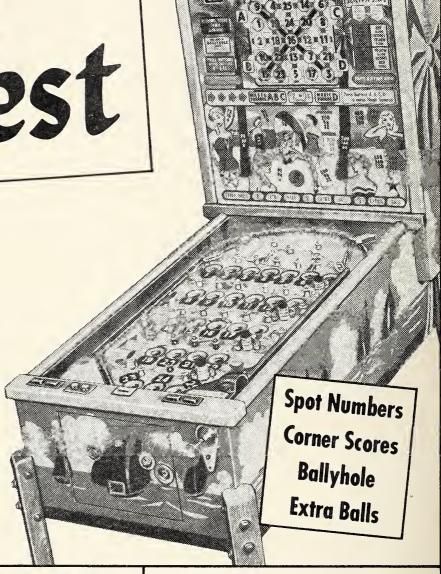
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SCORE-BOOSTER FEATURE

MAGIC SQUARES

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SCORE-BOOSTER FEATURE

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DE LUXE CONGRESS BOWLER
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