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cash box editorial

A Vote For Talent

As Cash Box has pointed out in recent weeks, the undercurrent of bum-rapping and back-biting has reached alarming proportions in the record industry. This week we are happy to say that we see a light at the end of the proverbial tunnel. The re-signing of Russ Regan to a new four-year contract is an indication to us that the all-powerful corporate structures that affect the record business so dramatically are beginning to give credit where it's due and reaffirm their faith in capable record men.

The cyclical nature of the recording industry often ignores a man's triumphs and unfortunately seeks to write him off if he isn't hot 24 hours a day. We disagree with that shortsighted philosophy. We believe that a man who has shown constant insight, dedication, and profits is the MOST likely to turn a troubled situation to advantage.

It is to 20th Century Fox FilmCorporation's credit that they chose this time to publicly reward Regan for all he has meant to 20th Century Records. Founded in 1972 by Regan, the label has shown a profit each year. It is not mere braggadocio when Regan says, "I'm not concerned about this company, we've always made a profit and we'll continue to do so." Rather, he is reflecting the confidence that comes from achievement.

Similarly, we applaud the recent re-signing of Jerry Rubinstein by the parent corporation of ABC. Again, foresight took the place of slander and innuendo. It is this kind of support that the record industry has deserved and needed from the corporate giants for some time. In 20th Fox's case, they wisely backed a man with a winning tradition. ABC's support of Rubinstein reflects that company's utter confidence in him to re-establish the record label as a major force in the music business and overcome the heavy losses of last year.

In both instances, Cash Box sees indications that talent and dedication were rewarded. It is our feeling that the record business can become even healthier if this trend continues. The same way the industry should applaud and nourish successful artists, it should also develop and reward the executives who must operate the complicated machinery of artistic endeavor.

We agree with Regan when he says, "Thank God the street doesn't run this business." The negativity so prevalent in all areas of contemporary society can only be overcome by action. We believe that men such as Regan and Rubinstein are winners and that they will, each in his own way, effectively deal with the problems confronting them.

It appears that the time is not far off when all the talented men in the music industry will be appreciated for their strengths. We certainly would like to see that process speeded up.



NUMBER ONE SINGLE OF THE WEEK THEME FROM S.W.A.T. RHYTHM HERITAGE Writer: B. DeVorzan Pub: Spellgold Music/BMI

> **NUMBER ONE** ALBUM OF THE WEEK DESIRE BOB DYLAN Columbia PC 33893



CASHBOXTOPTOOSINGLES

February	28,	1976
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2020 May 2			Y 412	February 26, 1976					-	
2		2/28 2/2	1		2/28	2/21			2/28	2/21
1	THEME FROM S.W.A.T.		33	BREAKING UP IS HARD TO			67	LET THE MUSIC PLAY Barry White (20th Century TC 2265)		
2	Rhythm Heritage (ABC 12135) LOVE MACHINE	2 5		Neil Sedaka (Rocket PIG 40500)	24	7	68	IDO, IDO, IDO, IDO, IDO, I	41	31
2	Miracles (Tamla 54262)	5 6	34	SWEET LOVE			August 1	DO		
3	ALL BY MYSELF Eric Carmen (Arista AS 0165)	4 8	35	Commodores (Motown M1381FA) LOVE ROLLERCOASTER	37	41	69	Abba (Atlantic 3310)	80	
4	50 WAYS TO LEAVE YOUR			The Ohio Players (Mercury 436)	29	28	70	Styx (A&M 1786-S)	81	98
_	LOVER Paul Simon (Columbia 3-10270)	1 1	36	DEEP PURPLE Donny & Marie Osmond (MGM M14840)	46	57	25	John Miles (London 5N-20084)	79	88
5	TAKE IT TO THE LIMIT Eagles (Asylum 45293-A)	7 10	37	BABY FACE Wing & A Prayer Fife & Drums Corps			(71)	LOOKING FOR SPACE John Denver (RCA JH 10586)	_	_
6	I LOVE TO LOVE YOU BABY	3 3	38	Wing & A Prayer Fife & Drums Corps (Wing & A Prayer HS 103) (Dist: Atlantic)	38	40	72	WITHOUT YOUR LOVE (MR.		
7	Donna Summer (Oasis 401) LONELY NIGHT (ANGEL	3 3		C W McCall (MGM M14839)	32	17		JORDAN) Charlie Ross (Big Tree BT 16056)	84	_
The state of the s	FACE)	10 10	39	INSEPARABLE Natalie Cole (Capitol 4193)	44	49	73	NEW ORLEANS Staple Singers (Curtom CMS 0113)	83	
8	Captain & Tennille (A&M 1782-S) DREAM WEAVER	13 18	40	BREAKAWAY Art Garfunkel (Columbia 3-10273)	39	38	74	THERE'S A KIND OF HUSH	03	_
9	Gary Wright (Warner Bros. WBS 8167) GROW SOME FUNK OF	16 19	41	DISCO LADY			4	(ALL OVER THE WORLD) Carpenters (A&M 1800-S)		
3	YOUROWN		42	Johnnie Taylor (Columbia 3-10281) RENEGADE	60	70	75	SHOW ME THE WAY		
10	FANNY (BE TENDER WITH	10 12	43	Michael Murphey (Epic 8-50184) ONLY LOVE IS REAL	45	47	76	Peter Frampton (A&M 1795) WALK AWAY FROM LOVE	_	_
	MY LOVE)		78	Carole King (Ode 66119-S)	53	76	77	David Ruffin (Motown M1376F-A) QUIET STORM	42	30
11	SQUEEZE BOX	12 14	44	VENUS Frankie Avalon (DeLite 1578)	48	55		Smokey Robinson (Tamla T54265F)	78	80
12	The Who (MCA 40475)	11 13	45	HOLD BACK THE NIGHT Trammps (Buddah BDA 507)	47	52	78	UNION MAN Cate Brothers (Asylum E45294-A)	89	_
A COMMITTER OF THE PARTY OF THE	Nazareth (A&M 1671)	14 16	46	BOOGIE FEVER			79	I LOVE MUSIC O'Jays (Phila, Int'l, ZS 8-3677-1)	55	44
13	EVIL WOMAN Electric Light Orchestra (UA XW 729-Y)	9 9	47	The Sylvers (Capitol 4179) SING A SONG	58	75	80	WE CAN'T HIDE IT ANYMORE Larry Santos (Casablanca MB 844)		77
14	DECEMBER 1963 (OH WHAT		48	Earth, Wind & Fire (Columbia 3-10251) 'TIL IT'S TIME TO SAY	34	11	81	LADY BUMP	91	_
	A NIGHT) Four Seasons (Warner Bros / Curb WBS 8168)	17 22	70	GOODBYE			82	Penny McLean (Atco 45-7038)	66	61
15	SWEET THING Rufus featuring Chaka Khan (ABC 12149)	18 21	49	Jonathan Cain (October OCT 1001-AS) I HEARD IT THROUGH THE	51	53	" Northean	Ohio Players (Mercury 73775)		-
16	DREAM ON		73	GRAPEVINE			83	SCOTCH ON THE ROCKS The Band Of The Black Watch (PS 45055)	87	90
17	Aerosmith (Columbia 3-10278) YOU SEXY THING	19 23		Creedence Clearwater Revival (Fantasy F759- A-M)	52	58	84	IF ONLY YOU BELIEVE		
18	Hot Chocolate (Big Tree BT 16047) MONEY HONEY	6 2	50	THE HOMECOMING Hagood Hardy (Capitol 4156)	49	46		(JESUS FOR TONIGHT) Michel Polnareff (Atlantic 3314)	94	_
25	Bay City Rollers (Arista AS 0170)	23 37	51	YOU'LL LOSE A GOOD			85	NURSERY RHYMES (PART I) People's Choice (TSOP ZS 8-4773)	86	92
19	GOLDEN YEARS David Bowie (RCA JH 10441)	21 24		THING Freddy Fender (ABC/Dot DOA 17607)	57	68	86	THE JAM Graham Central Station (W B WBS 8175)	88	89
20	I WRITE THE SONGS Barry Manilow (Arista AS 0157)	8 4	52	BANAPPLE GAS Cat Stevens (A&M 1785)	54	62	87	COLORADO CALL	00	09
21	THE WHITE KNIGHT Cledus Maggard & The Citizens Band		53	ACTION			88	Shad O'Shea (Private Stock 45071) JANUARY	_	-
22	(Mercury 73751)	22 25	54	Sweet (Capitol P4220) LOVE OR LEAVE	69	86		Pilot (EMI P4202)	90	95
22	I FEEL LIKE A BULLET (IN THE GUN OF ROBERT FORD)		55	Spinners (Atlantic 3309) GOOD HEARTED WOMAN	36	35	89	THE GAME IS OVER (WHAT'S THE MATTER WITH YOU)		
22	Elton John (MCA 40505)	27 29	25	Waylon Jennings & Willie Nelson (RCA 10529)	68	83	00	Brown Sugar (Capitol P4198)	100	-
23	SLOW RIDE Foghat (Bearsville BSS 0306)	26 27	56	TANGERINE Sal Soul Orchestra (Sal Soul 2004)	62	66	90	HE'S A FRIEND Eddie Kendricks (Tamla T54266)	92	97
24	BOHEMIAN RHAPSODY Oueen (Elektra E-45297)	28 32	57	IN FRANCE THEY KISS ON			91	GIVE ME AN INCH GIRL Robert Palmer (Island IS 049A)	95	99
25	TRACKS OF MY TEARS Linda Ronstadt (Asylum 45295-A)	25 26		MAIN STREET Joni Mitchell (Asylum E45298-A)	61	73	92	TEXAS Charlie Daniels Band (Kama Sutra KA 607)	93	
26	JUNKFOOD JUNKIE		58	PALOMA BLANCA George Baker (WB WBS 8115)	43	39	93	LOCOMOTIVE BREATH		
27	Larry Groce (Warner Bros./Curb 8165) ONLY 16	30 33	59	JUST YOU AND I			94	Jethro Tull (Chrysalis CRS 2110) THE CALL	96	-
28	Dr Hook (Capitol 4171)	31 36	60	Melissa Manchester (Arista 0168) LOVE FIRE	71	85		Anne Murray (Capitol P4207)		
· word	Tony Orlando & Dawn (Elektra E45302-A)	35 59	61	KEEP HOLDIN' ON	72	84	95	SARA SMILE Hall & Oates (RCA JH 10530)	97	100
29	LOVE IS THE DRUG Roxy Music (Atco 7042)	33 42	62	Temptations (Gordy G7146-F) CAN THE CAN	70	81	96	SHE'S A DISCO QUEEN Oliver Sain (Abet 9463)		_
30	WAKE UP EVERYBODY			Suzi Ouatro (Big Tree BT 16053)	64	65	97	(CALL ME) THE TRAVELING		
	(PART I) Harold Melvin & The Bluenotes	16 1-	63	Bellamy Brothers (Warner Bros./Curb 8169)	75	94		MAN Masqueraders (Hot Buttered Soul ABC 12157)	98	-
31	SOMEWHERE IN THE NIGHT	15 15	64	TAKE IT LIKE A MAN Bachman-Turner Overdrive (Mercury 73766)	65	69	98	LOVE ME TONIGHT Head East (A&M 1784)	99	_
32	Helen Reddy (Capitol P4192) RIGHT BACK WHERE WE	20 20	65	HIT THE ROAD JACK			99	EH! CUMPARI	_	
1	STARTED		66	Stampeders (Quality QA 501) TIMES OF YOUR LIFE	77	87	100	Gaylord & Holiday (Prodigal P0622F) YOU ARE BEAUTIFUL		
	Maxine Nightingale (United Artists XW 752)	50 77		Paul Anka (United Artists XW 737-Y)	40	34		Stylistics (Avco AV 4664)	_	-
	ALI	PHABE	TIZED	TOP 100 (INCLUDING PUBLISHE	ERS	AND	LICE	NSEES)		

Action (Sweet/WB — ASCAP) All By Myself (CAM-USA — BMI) Baby Face (WB Music — ASCAP) Banapple Gas (Ashtar B V — BMI) Boogle Fever (Terren Vibes/ Bullpen — ASCAP/BMI) Break Away (Almo/Caledonian Steam — BMI) Breaking Up (Screen Gems-Col — BMI) Can The Can (Chininchap/Rak — ASCAP) Can The Can (Chininchap/Rak — ASCAP) Convoy (American Gramophone — SESAC) Bujed (Sags— BMI) Deep Purple (Robbins — ASCAP) Dream On (Frank Connoly/Baksel — BMI) Dream On (Frank Connoly/Baksel — BMI) Dream Weaver (Warner Bros — ASCAP) Bull (Warner Bros — BMI) Compulstador — ASCAP) Bull (Warner Bros — BMI) Bull (Looking For Space (Cherry Lane — ASCAP) 71 Lorelei (Almo/Stygian — ASCAP) 69 Love Fire (Coral Rock/American Dream/ 90 Belsize — ASCAP) 60 Love Hurts (House of Bryant — BMI) 12 65 Love Is The Drug (TRO-Cheshire — BMI) 29 45 Love Machine (Jobete/Grimora — ASCAP) 2 68 Love Me Tonight (Zuckschank/Irving — BMI) 98 22 Love Me Tonight (Zuckschank/Irving — BMI) 54 Love Rollercoaster (Ohio Players/ 91 Unichappell — BMI) 35 Money Honey (Hudson Bay — BMI) 18 New Orleans (Warner/Tamerlane — BMI) 73 Nursery Rhymes (Mighty Three — BMI) 85 90 Only Love Is Real (Colgems — ASCAP) 43 00 Only 16 (Kags — BMI) 27 Renegade (Mysfamous — ASCAP) 75 Renegade (Mystery — BMI) 42 Right Back Where (ATV Universal — BMI) 92 Right Back Where (ATV Universal — BMI) 93 Sara Smille (Unichappell — BMI) 95 Scotch On The Rocks (Peer Int'l — BMI) 83 She's A Disco (Excellorec/Saico — BMI) 96 Show Me The Way (Almo/Fram-Dee — ASCAP) 72	Slow Ride (Knee Trembler — ASCAP)
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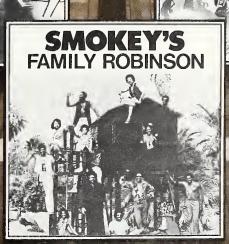


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Regan Signs New 4 Year 20th Pact

LOS ANGELES — Russ Regan, president of 20th Century Records, a subsidiary of 20th Century Fox Film Corp., has signed a new long-term contract calling for his services for an additional four years, effective immediately. Regan founded the label in 1972.

Dispels Rumors

Commenting on the signing, Regan told Cash Box, "I'm very happy about resigning. It proves the old saying, "What goes around comes around." Regan went on to dispel recent rumors that the label was in trouble. He said, "I've never been concerned with this company. We've always made a profit. You shouldn't count people out. Artists like Neil Sedaka and Gene Pitney kept getting knocked in this country so they went abroad to make it. We're going to keep on winning. We ain't lost yet."

How Large Is The Recording Industry? New Figures Indicate A \$2.2 Billion Myth

LOS ANGELES — How large is the record industry? Nobody seems to know for sure, although there have been some educated guesses, some more educated than others.

\$2.2 Billion

The Recording Industry Association of America (RIAA) releases "official" industry statistics, official in the sense that they are the most authoritative figures available, and are widely quoted and widely used. For 1974, the most recent year available, record industry sales totaled \$2.2 billion, at the manufacturer's list price. But when calculated at the manufacturer's selling price to their distributors (independent or company-operated), the record business appears to be an \$850-\$950 million industry, less than

by Gary Cohen

half of the \$2.2 billion published figure.

The National Association of Recording Merchandisers also does research on record sales by their members, but they do not compile an overall industry sales figure.

New Figures

A third set of figures has now been made available by a major accounting firm. Price, Waterhouse & Co., in a 1975 "Survey of Financial Reporting and Accounting Developments in the Entertainment Industry" revealed exclusively in Cash Box (Feb. 14), placed record industry sales much higher than the RIAA's. Record division sales (not records alone) of eight major public com-

panies were placed at \$1.2 billion at manufacturer's selling price. But that figure includes music publishing, manufacturing, retailing and other allied fields and not just records.

Dispute

The disparity between the RIAA and Price, Waterhouse figures has prompted inquiries of whose figures are more accurate, and more truly reflect actual industry sales. **Cash Box** researched all three sets of figures, the data from which they are compiled and the relative accuracy of each.

RIAA

The RIAA's \$2.2 billion figure, according to Stanley Gortikov, president of the RIAA, "reflects the manufacturer's sug-

continued on pg. 14

Senate Passes 'No Surprise' Copyright Revision Bill

by Rebecca Moore

WASHINGTON, D.C. — There were no surprises today when the Senate passed the copyright revision bill. S. 22, 97-0

The bill is essentially the same as that passed by the Senate in 1974 with a major difference. Jukebox royalties pegged at \$8 per box, per year, will be up for review by the copyright royalty tribunal every ten years. The previous bill exempted jukeboxes from periodic review.

Provisions of the bill passed include:

* a term of life plus fifty years to copyright holders;

* a two and a half cent mechanical royalty rate for music publishers;

* an eight dollar per box royalty on iukeboxes:

* compulsory license for public broadcasters to use a variety of copyrighted works:

works;

* and establishing a copyright royalty tribunal to review and revise rates beginning in three years and every ten years thereafter.

Debate was loudest over the Hollings amendment to exempt jukebox royalties from copyright royalty tribunal review. "What we're talking about is not big business ... but the small businessman," Senator Hollings (D.-S.C.) argued.

"There is a responsibility on the Congress to deal equitably in taxation and levying fees," responded Senator McClellan (D.-Ark.) holly. "These folks

have had the benefit of a free ride all that time ... this is discrimination in favor of

the jukebox industry."

Senator Baker (R.-Tenn.) joined McClellan in opposition to the amendment. "It would be grossly unfair to create such an inequity against a group of talented musicians," said the senator speaking for his Nashville constituents.

"Those performers would have stayed in the dark if it hadn't been for the jukeboxes," exclaimed Hollings. "Equity mandates the performers better support the hands feeding them."

But the inclination of the Senate was to stick by the bill as presented by McClellan, its sponsor. The Hollings amendment failed, as did amendments to shorten the period of rate review from ten to eight years, to reduce term of copyright from life plus fifty to fifty-six years or life, whichever was longer, and to exclude all but non-dramatic musical compositions from compulsory license for public broadcasters.

The Mathias amendment, incorporated into the bill as section 118, is perhaps the most controversial provision in the bill. Secion 118 allows public broadcasters to use copyrighted works — from books to music to sculpture — under a compulsory license. This is the first time

continued on pg. 34

Tour, New Film Project Keys To Bowie's Artistic 'Survival'

by David Budge

LOS ANGELES — The key to David Bowie's durability and versatility is his ability to survive change. More than survive it, he promotes it. A brief glance at his album catalog points up the constant process of re-evaluation and evolution that has kept his fans and the industry quessing about where he'll go next.

During a pre-concert layover (one of 40 shows in 34 cities) Bowie told Cash Box about his aspirations and projects and outlined his plans both as a performer and a businessman. "I rehearsed a total of seven days for this tour," said Bowie. "This is decidedly the best band I've ever been out on the road with. I've never rehearsed like this before. (Bowie's new band includes Carlos Alomar on guitar, Stacey Heydon on guitar, Tony Kaye on keyboards, Dennis Davis on drums and George Murray on bass.) "The emphasis is off costumes and staging on this tour as it was the last," explained Bowie, "because I want to emphasize the music. My tours started getting this kind of phantasmagorical reputation and the Diamond Dogs tour was really the last of the biggies. It got to the point where people were saying, 'How much bigger and better does it get?' I thought I'd just be David Bowie again for a few tours before I got back into a theatrical thing. I'm into simplistics now. I've found the roots again, some

kind of roots. I believe you can't experiment as a performer till you've achieved a certain amount of discipline."

Sales Force

Although regarded primarily as a cult figure until last year, Bowie emerged as a full fledged sales force in 1975 with four LPs declared gold by the RIAA and a #1 single in "Fame." "I guess I'm just another overnight wonder," he joked. "I believe in persistence and determination. It may have seemed that success came quickly to me, but it didn't come nearly as quickly as it did to Elton or Bruce Springsteen. Springsteen had all that happen to him very early on in his performing career and he's got an almighty task to live up to it. I think he'll do it, because he's very talented. I've grown into the role I play a little more gradually and have had the necessary time to make adjustments and stay relatively sane.

"I look upon myself as a survivor, not an avid follower of rock 'n roll. I can be objective about it and this allows me to do a lot of rock things easily. Rock is, after all, what the public makes of it. It's much more a physical spectacle than an art form such as impressionistic painting. My show is spontaneous suggestion assuming an air of high energy."

Branching Out

A successful performer by today's standards can no longer afford merely to

continued on pg. 32

CBS & Pickwick Begin Talks On Retail Chain

NEW YORK — CBS and Pickwick International, confirming a report that appeared exclusively in Cash Box last week (Feb. 21), have jointly announced the commencement of negotiations for Pickwick to purchase the CBS-owned Discount Records chain. The sale would encompass approximately 50 Discount Records stores. CBS president Arthur Taylor admitted last week (see separate story) that Discount has been losing money for several years.

Pickwick, through its Heilicher Brothers operation, presently operates 161 Musicland stores and 64 additional leased departments, in addition to racked locations around the country. Pickwick also is involved in wholesale distribution, record manufacturing and pressing.



EXPRESS SIGNING — B.T. Express are shown at the signing of their recording pact with Columbia Records. Standing, (I. to r_), are Carlos Ward. Jeff Lane, group's producer, Mickey Eichner, vice president, a&r east coast, Columbia, Dennis Rowe, Richard Mack, director, r&b promotion, CBS Records special markets, Leslie Ming, Fred Frank, King Davis, Michael Jones, Louis Risbrook. Sitting (I. to r.) are Richard Thompson, Barbara Joyce, Bruce Lundvall, vice president, general manager, Columbia, Sid Maurer, Bill Risbrook.

Taylor, CBS Head, Addresses Wall St.

NEW YORK — CBS president Arthur R. Taylor, in remarks given before a meeting of Wall Street securities analysts last week (17), admitted that their Discount Records chain, which Pickwick International is negotiating to buy (see separate story), "has lost money for several years." Taylor's statement confirmed long-held industry beliefs never revealed by CBS, that Discount was a money-losing proposition for them.

Taylor also noted the sales and earnings growth of CBS Records in 1975. He highlighted a 15 percent sales increase and a 26 percent jump in pretax income, and projected "moderate growth in unit volume as well as some increase in prices." Internationally in 1975, he added, "sales and income... rose over the prior year."

"THESE TWO BROTHERS ARE THE 'DYNAMIC DUO OF 1976' LOUIS PLAYS SOME OF THE BADDEST, FUNKIEST BASS I HAVE EVER HEARD AND GEORGE'S PICKING AND SINGING COOKS TOO. CHECK THEM OUT!!!"

-Herbie Hancock



That's how knocked out Herbie is about George and Louis Johnson. And this is what Quincy Jones is saying: "These are two of the baddest cats I have ever heard. When they walked into the studio and started to play I could not believe my ears. Louis, the younger of the two is 20. He picked up the bass and started playing and in a

matter of ten seconds the entire studio was silent with all eyes on him. Then George, 22, picked up his guitar and fell in, rocking the walls of The Record Plant with intensity. They told me they also had some songs for me to hear."

Four of those songs are on Quincy's latest album, "Mellow Madness." Their latest brand of "futuristic funk" is on their own

very first album, "Look Out For #1." And from the way it sounds, look out for The Brothers Johnson.

THE BROTHERS JOHNSON "LOOK OUT FOR #1"

SP 4567

ON A&M RECORDS & TAPES

Produced by Quincy Jones

Rock Friction — Problems Of Support Group On Tour

by Eric Rudolph

NEW YORK — Stories of friction between first billed and support bands on the rock concert trail abound. Most emanate from the support groups, who complain about no sound checks, limited stage space and limited use of lights and unusual sound problems.

FRONT COVER



"Mark that in your calendar," proclaimed the **New York Sunday News** just a few weeks ago, "this is the year of Frampton." It didn't take long for that prediction to become hard fact. "Frampton Comes Alive," a live double set released last month by A&M, is already certified gold and headed inevitably to platinum; it's number four with a bullet this week; and, in terms of both airplay and sales, it's indisputably the hottest album in America.

The Peter Frampton phenomenon is no surprise to those who've taken note of his four fine studio albums (all on A&M) or who've experienced his engagingly powerful live performances. Extensive touring during 1975 and the widely played "Frampton" album released a year ago helped immeasurably in spreading the word about this gifted 25-year-old Englishman, who's shown himself to be equally adept at writing lovely, vibrant songs, singing them with conviction, playing virtuoso guitar, and commanding a concert stage with charm and charisma. These qualities are abundantly displayed throughout the four sides of "Frampton Comes Alive."

A full schedule of major dates — highlighted by a mammoth April 25 headliner at the Oakland Stadium — and the imminent ascent of the just-released single, "Show Me The Way" (drawn from the live album) should further increase the magnitude of the Peter Frampton phenomenon during the next few months of the year of Frampton.

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A recent trend in the U.K., according to a British manager, is for the support group to pay the headliners a certain fee for the transportation of personnel and equipment, hotel accommodations and to guarantee sound and light checks.

Cash Box recently spoke to several people concerned with the concert business in the U.S. to determine the extent of these problems here and find out what they thought of this British innovation.

Derek Sutton, manager of Styx, says, "There are always problems, it is at best a good marriage. It sometimes does get silly, road crews starting wars, sound and light companies being uncooperative with the support groups. But generally they know that support bands are the headliners of tomorrow, and that is where their future business is."

Bud Carr, manager of Kansas, echoed the sentiment that the support bands are tomorrow's headliners, and that the sound companies generally act accordingly but said that lack of cooperation does happen. "It is down to personal relationships and time. When there is time for soundchecks, the support group generally will get one."

He added that there very often is not time for the support group or groups to do so. "But generally," Carr added, "it is a pretty professional business."

As for the idea of the support group paying the headliner for certain tour services, Sutton cited as an example a tour that Styx went on with Ten Years After. It was a long tour, he reports, and Ten Years After had a 40-foot truck for their equipment. Styx carried their equipment in ten feet of the truck, and paid 15 percent of the trucking costs. He continued that the expansion of such a policy would probably be good but he felt that the U.S was "too damned independent" for that arrangement to really catch on.

Carr said that that concept has "more or less been done here, but only on long tours, say 40 dates with the same bands." He felt that the sharing of tour costs was "wherever possible, great to do."

Bill Elson of Premier Talent, who recontinued on pa. 32

4 Music Firms Report Sales

LOS ANGELES — Four corporations have reported sales and earnings for their last fiscal quarter.

Ampex Corporation reported a 36% profit gain, on slightly higher sales for the third quarter. Sales, in the quarter ending Jan. 31, were \$60,802,000, net profit was \$1,441,000, and each share earned \$13. Over a nine-month period to Jan. 31, total sales were \$190,492,000, net profit was \$4,472,000, and earnings per share were \$41.

The GRT Corporation, reporting for the quarter ending Dec. 31, showed total sales of \$11,048,000 and profit of \$1,337,000. Earnings per share were \$37

Integrity Entertainment Corporation, for their second quarter ending Dec. 31, showed total sales of \$13,003,836. Net income was \$328,037, while earnings per share were \$.10. Integrity operates more than 70 Wherehouse stores in California.

K-Tel International, Inc., for their second quarter ending Dec. 31, reported total sales of \$38,300,000 and a loss of \$48,000.

Transcontinent Not Hurt By Recent Grant Closings

BUFFALO, N.Y. — Transcontinent Record Sales has not been and will not be hurt in any way by the closings of all W.T. Grant stores. That is the essence of a statement by Transcontinent head Lenny Silver, who spoke with **Cash Box** from Atlanta, regarding the Grant situation.

130 Stores
Silver, who estimated Grant's annual record sales at \$25 million before October when they closed half their stores, split the Grant business with ABC Record & Tape Sales. After the October closings, Silver serviced 130 Grants, down from 350 previously. At one time, Grant had over 1200 stores nationally, although all did not stock records.

Grant went out of business last week (12) after filing under Chapter XI of the bankruptcy laws last October. Their debts totaled over a half billion dollars when they went out of business, and Silver confided that he had been receiving cash for his merchandise from Grant's recently.

4th Largest

Silver, who rightfully calls himself "the largest independent record merchandiser," now has a total of 8 one-stops in Ohio, New York and New Jersey. The firm also operates 17 retail stores, including the Record Theater chain which they recently purchased from Cook United, adding \$3 million in volume. All remaining retail record stores are being converted to the Record Theatre type of operation.

One of the nation's largest merchandisers of records, Silver, with his racks, retail and one-stops, is understood to be the fourth largest record merchandiser in the country, behind Heilicher, Handle-

man and ABC Records & Tape Sales. Yet as a private businessman, Silver admits, "I have always kept a low profile. We're not a public company. I'm a private businessman, and this is my own company." He admits to being well-financed, and has continued a diversification program, now operating his own label, Amherst Records.

\$40 Million

Transcontinent will do \$40 million this year without Grant's, and Grant accounted for 20 percent of Transcontinent's business at one point. Silver notes, "What we've lost with Grant we're picking up elsewhere." And Silver is not even experiencing a cash flow problem, even though his capital is tied up as a Grant's creditor. "We've never missed a payment with anyone — A&M, Arista, Casablanca. We've never lost our two percent (discount for cash)." Calls to credit executives at various labels confirmed his statements.

ABC

Over at ABC Record & Tape Sales, Grant's other large record supplier, a source explained, "ABC anticipated the closings and reserves were set aside to cover the losses. We're one of their creditors and expect to get paid. The people in the east were hit the hardest." He added his belief that "nationally, Grant's accounted for a significant chunk of ABC's business."

King Karol: New Store

NEW YORK — King Karol Records will open a new store at 126 W 42nd St. on Tuesday, Mar. 2, according to a spokesman for the company.

ABC Records 4th Quarter Losses Reported To Be 'Approx. \$10 Million'

NEW YORK — ABC Records' anticipated loss came out at "approximately \$10 million" fourth quarter pretax losses with the financial statement attributing the loss to "a higher rate of returns than anticipated and additional costs of operating and restructuring the company."

The parent company, ABC Inc., estimated that it earned \$17.1 million (\$.99 per common share) for 1975 compared to \$49 million (\$2.92 per share) in the previous year.

Estimated revenues in 1975 were \$1.1 billion, up from \$986 million in 1974.

Principal factors, according to the statement, for the fourth quarter loss

were a write down in ABC's investment in the Wildlife Preserve, Largo, Maryland (about \$10.4 million prefax, and the company has no plans to operate a park at the site), a decline in TV profits and the "continuation into the fourth quarter of losses in the company's domestic recorded music company."

ABC board chairman Leonard H. Goldenson and Elton H. Rule, president, issued a joint statement saying: "Our basic business, broadcasting, accounted for 72 percent of our revenue in 1975 and our television and radio operations enter 1976 in excellent condition."



positive reception — Atlantic artists Chris Squire and Steve Howe, members of the group Yes, began a busy week of press and promotion activities in New York last week as midnight guests of WNEW-FM air personality Alison "Nightbird" Steele. In addition to discussing their recent debut solo albums — Squire's "Fish Out Of Water" and Howe's "Beginnings" — the artists also revealed details of upcoming solo efforts by groupmates Alan White, Patrick Moraz and Jon Anderson, as well as announcing recording plans for the 10th Yes album, expected by early summer. Shown at the WNEW studios are (I. to r.): Atlantic New York promo rep Steve Leeds, group manager Brian Lane, Alison Steele, Chris Squire, WNEW-FM program director Scott Muni, Steve Howe and Atlantic's special album projects coordinator Tunc Erim.

Brunswick Executives Trial

Prosecution Rests Case, Disk Jockeys Testify, One Defendant Acquitted

NEW YORK - Carmine DeNoia, a Manhattan record salesman indicted along with six executives of Brunswick Records, was acquitted of charges by Judge Frederick B. Lacey of the federal district court in Newark. The defendants are accused of conspiring to defraud agencies of the U.S. government and recording artists, songwriters and publishers. Judge Lacey put no reasons for his direction of acquittal on the record, but it seemed that DeNoia's attorney, Thomas Higgins, had successfully argued that the government had insufficient evidence to implicate his client in the alleged conspiracy. The government had produced only one witness concerned with DeNoia, and Higgins contested the relevance of his testimony on several



35 YEARS WITH RCA - Ethel Gabriel joined RCA in Camden, N.J. 35 years ago, and has spent 341/2 of those years with RCA Records. She has worked in virtually every department of the company, and has been an a&r producer for 20 plus years. The pioneer woman a&r producer in the industry, Ms. Gabriel is currently handling RCA's \$4.98 popular líne, produces Los Indios Tabajaras, has just produced a bicentennial album of original marches, and takes care of other a&r chores. On the occasion of her anniversary, Ethel was honored with a lunch, and she is shown here with Mike Berniker, division vice president of popular a&r. During her years at RCA, Ms. Gabriel has won many honors and is listed in Who's Who In America and Foremost Women in Communications.

Do You Wand Do A Thing?

Motions for acquittal made on behalf of the Brunswick executives were denied by the judge.

With the exception of two stipulations of doubtful signatures on government exhibits, submitted on the basis of expert opinions on handwriting analysis, the defendants' counsel rested without putting on cases for the defense. Allowing time for summations, it seems the case will be under the jury's deliberation by Tuesday. Considering the case is now in its sixth week, one possible strategic effect of the defense's resting is clear, as far as the jury's attitude is concerned.

The government rested its case Friday, Feb. 13, with testimony by three radio programmers: E. Rodney Jones of WVON, Chicago, Roosevelt Green, formerly of WJMO, Cleveland and Willie Williams, formerly of WCHB, Inkster (Detroit). Under federal grants of immunity, all three admitted taking cash gifts from Brunswick, sometimes through defendant Melvin Moore, Brunswick's national director of promotion.

Jones, who told the court his station was rated #1 in the Chicago area, alleged that Moore presented him cash payments approximating \$300 (the largest being \$500) on five separate occasions, each time with a simple "Thanks." He also said Brunswick had on two occasions flown him to California, once for the NARM convention, once for a Chi-Lites performance.

'Equalize And Neutralize'

Melvin Moore's attorney, Martin Cohen, asked Jones if the gifts from Moore did not merely serve to "equalize and neutralize" the efforts of other promotion men attempting to foster good relations in a similar manner. Jones told Cohen that promotion men from Avco, Buddah, Stax, Chess, All-Platinum and Philadelphia International had made him cash payments. He specifically stated that Columbia, Atlantic and Scepter had not made such gifts. Asked if the cash had ever influenced him to program a Brunswick/Dakar record that WVON would not normally have played. Jones answered:

"Gifts or moneys never had any influence on my playing of records. I play a record because of the merits of the record."

Roosevelt Green, who ceased being WJMO's pd in 1973, described a 1972 incident where Moore allegedly gave him some money, saying "thanks" and then giving Green the new releases. Green read for the court an affadavit he had signed, agreeing to station rules that no cash gifts should be accepted.

Under Cohen's cross-examination, Green testified that the amount of one gift was probably not more than \$100. Similarly to Jones, he said he had never played a Brunswick record he did not feel deserved airplay. Without specific reference, Green said that he too had received cash gifts from promotion staffers of other labels.

Cash Gifts

Williams, formerly performer of numerous executive duties at WCHB, alleged that Melvin Moore, on about half the two to six times per year he visited Detroit, presented him with cash in amounts ranging from \$25 to \$100. He also testified that he had received a money order through the mail from Moore. He also testified that occasionally, on the basis of a phone call from Moore, he would pick cash up at a

Detroit one-stop.

Williams also alleged a telephone conversation with defendant and Brunswick president Nat Tarnopol in 1971, where he said Tarnopol offered him a promotion date for Jackie Wilson, if a certain Wilson disk "popped" at that time. Peter Parcher, cross-examining for Tarnopol, made the point that such a concert would be a valid promotional move for Brunswick while being financially profitable to Williams Williams agreed.

While Williams told Martin Cohen that he could recall no specific Brunswick record that he played only because of payola, he did say that cash gifts influenced his programming policies. Asked if the situation of cash payments,

continued on pg. 3

Kirshner Signs Lisa Hartman

NEW YORK — Don Kirshner, president of Kirshner Enterprises Corp., has signed Lisa Hartman to his CBS Custom Label, Kirshner Records. Her first album, "Lisa Hartman" will have Jeff Barry as producer and consist primarily of songs by new writers Brad Burg and Dene Hofheinz.



LISA HARTMAN, LISA HARTMAN — Pictured above are (I. to r.) Jeff Barry, producer for Lisa Hartman; Ron Alexenburg, vice president and general manager of Epic and the CBS custom labels; Ms. Hartman; and Don Kirshner.

Bethlehem Jazz Blends Reissues, New Recordings

by lan Dove

NEW YORK — Bethlehem Records, the jazz label acquired last year by Cayre Industries, will continue with its "The Finest Of" series, start a new series of early performances by jazz artists and also move into the contemporary jazz recording field.

According to Chuck Gregory, vice president, marketing for the label, Bethlehem will release approximately six albums a month, slowing releases down during June and July but beefing up fall product. "We have established the label mainly as a catalog label, getting it back into the stores, an inventory thing," said Gregory.

He reported that some 200 albums are available for Cayre's reissue program, everything that was recorded when Gus Wilder started Bethlehem 20 years ago—as a "prestige jazz line," said Gregory.

"Later this year we should be doing new records — we're already lining some artists up now — and we will mix the new artists with the catalog. By the end of the

year Bethlehem should register strongly as a jazz label as opposed merely to a reissue line."

The prestige concept is important to Gregory who told **Cash Box** that "we are spending a lot of money on our covers, double the normal price. The normal cost of a sleeve is around 11 cents but we are putting out 18 to 19 cents because of a high lamination, laminating right on the board."

Production is by Ivy Hill Lithographs.

Commented Gregory: "We may be paying through the nose but it feels good to the buyer. We are getting back to the prestige feeling of the label as conceived a couple of decades ago by Burt Goldblatt, the original art director, and Wilder. They gave it a really special look.

"Now of course we have to adjust the original artwork to give it some of the things the racks are demanding. For instance you must have every bit of information in the top one third of the

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COLUMBIA INKS JANE OLIVOR — Jane Olivor has signed an exclusive recording deal with Columbia Records. Shown at the signing with Ms. Olivor (seated) are (I to r): Bruce Lundvall, v-p and general manager of Columbia Records; David Landay, attorney; Jason Darrow, Ms. Olivor's producer; Marvin Cohn, v-p of talent contracts for CBS Records; Phyllis Tietler, Ms. Olivor's manager; and Mickey Eichner, v-p of Columbia a&r. Ms. Olivor goes into the studio next week to record her debut Columbia album, to be released later in the year.



The hottest song in the country:

"THEMER OMS.W.A.T."

(ABC-12135)

The first single from the first album by Rhythm Heritage.

On ABC Records and GRT Tapes.

Stigwood, Carr In Movie Pact

LOS ANGELES — Robert Stigwood and Allan Carr have agreed to enter a non-exclusive motion picture production partnership. It is assumed that the pact will cover a number of films over the next several years, the first of which will be a cinematic interpretation of Broadway's "Grease." which is now the longestrunning musical in the history of the New York theatre, having run five years for a total of more than 1600 performances. Screen rights have been purchased from the authors, Jim Jacobs and Warren Casey, by Stigwood and Carr for an undisclosed six-figure price.

Stigwood, who produced the film "Tommy" as well as the concert, stage and film versions of "Jesus Christ, Superstar!" and Allan Carr have been associated professionally for the past two years. Carr was creative consultant to the Robert Stigwood Organization throughout the distribution phase of "Tommy," as well as for all RSO projects since, including the forthcoming motion picture, "The Entertainer," which stars Jack Lemmon.

There will be a minimum of three (3) pictures involved in the Stigwood/Carr partnership which is believed to soon expand to encompass other entertainment areas jointly, such as Broadway productions, television projects and "special events" in other media.

"Grease," billed as "the new musical of the '50s," originally opened in an "off-Broadway" house in Chicago, home city of its two authors. After one-year there, it moved to the Eden Theatre in New York, then uptown to the Broadhurst Theatre where it garnered seven Tony Award nominations, including Best Musical of

Buddah & GRT Extend Tape Pact

NEW YORK — The present exclusive tape licensing agreement between The Buddah Group and GRT Music Tapes has been extended for one year, with additional options by GRT, it was stated in a joint announcement by Buddah president Art Kass and K. White Sonner, president of GRT Music Tapes. The first year of the agreement concludes in April. In the next few months, Buddah and GRT will be releasing albums by Melba Moore, James Cotton Band. Ben Vereen, Papa John Creach, Free Beer, Norman Connors, Black Ivory, Michael Wynn, Michael Henderson and Black Satin.



Executives On The Move

Arista Promotes Top Executives — Arista Records promoted several of the top level executives and restructured the duties of three executives. Bob Feiden has been named vice president, east coast a&r. He will be responsible for talent acquisition and coordination of recording activities. Michael Klenfner has been named vice president, national album promotion and special projects. He will be responsible for all promotion and special projects. He will be responsible for all promotion activities for album product on a national basis, as well as coordinating the activities of touring Arista artists as concerns their appearances in the various markets. Hank Talbert has



been named vice president, national r&b product. He will supervise and direct the r&b promotion staff as well as merchandising and marketing plans for r&b product. John Peisinger, formerly assistant to the vice president of marketing has been named director of national sales and will be responsible for all sales activities. Stephen Dessau, formerly marketing coordinator, has been named administrative assistant to the vice president of marketing. He will assist in the daily administration of the marketing department on all levels. Stephanie Franklin, formerly administrative assistant to the director of artist development, has been named tour coordinator. She will be responsible for coordinating company activities with regard to touring artists.

Lott, Pierre and Sparago Named Buddah Vice-Presidents — Alan Lott was named vice president and director of r&b operations, a department he has headed since May of 1975. Prior to joining Buddah he was national promotion director of album product for Atlantic/Atco Records. Jean Montgomery Pierre has been named vice president and national singles sales manager. She has worked for the Buddah Group for ten years, and became singles sales manager five years ago. Bernie Sparago has been named vice president and national album sales manager. Prior to joining the Buddah Group he was national sales manager for United Artists.

ABC Reorganizes Pop, R&B Promo Staffs — ABC Records has reorganized the com-



pany's pop and r&b promotion staffs. Pat McCoy, who formerly shared pop promotion responsibilities, has been promoted to the position of national pop promotion director. McCoy has been with ABC Records since 1973. Steve Resnick has been promoted to the position of national pop (secondary markets) promotion director. Resnick had been working as director of national FM promotion for ABC and has been with the company for five years. Don Eason, who joined ABC three years ago, has been appointed national director of r&b singles and album promotion. Marvin Deane has been appointed national promotion director for MOR stations and is in charge of trade chart communications. In addition, Harvey Hoffner will take over as local promotion director in the Seattle market. Hoffner had been regional secondary market promotion director in the southwest, operating from Dallas. Norm Osborne has been promoted to local pop promotion director in the New Orleans area. Osborne had been doing local pop promotion in Detroit. Thom Gorman has been promoted to St. Louis regional promo director spot. Belinda Wilson has been promoted to local pop promotion director in Los Angeles. Osborne, Hoffner and Gorman will report directly to Pat McCoy. All ABC Records' national promotion directors will report directly to Otis Smith. All local r&b personnel will report directly to Don Eason and all local pop personnel will report to Pat McCoy.

Lionetti Appointed To Phonodisc — Richard G. Lionetti has been appointed to the post of vice president of sales for Phonodisc, Inc. He will be responsible for the operation of the eleven sales branches throughout the country. Lionetti was vice president of marketing for Pickwick International for the past six years and was also with Columbia Records for 12 years in various posts.



John Anthony To East Coast A&R For A&M — John Anthony has joined the creative staff of A&M Records in the capacity of east coast director of a&r, according to A&M president Jerry Moss. A former a&r man for Charisma in London (where he signed and produced Genesis and Lindisfarne) and more recently a freelance producer connected with Trident Studios (during which time he produced Queen), Anthony has relocated to New York City, which will be his base at A&M.

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AVI-GRC Talks Will Continue

LOS ANGELES — American Variety International, Inc. (AVI), Los Angeles, and General Recording Company (GRC), Atlanta, have announced negotiations whereby AVI will purchase certain GRC assets as soon as representatives of both parties can meet to determine a price for the specific assets AVI might consider purchasing.

AVI president, Seymour Heller, stated that a postponement of negotiations are necessary inasmuch as the parties of both companies handling the negotiations are out of the United States. Heller further stated since AVI is no longer purchasing all of the assets of GRC, negotiations are continuing for the purchase of specific assets where mutual interest exists.

Raymond Harris, executive vice president of AVI and GRC counsel, Joel Katz, confirmed that prior press reports stating that negotiations have been terminated were incorrect; such reports were not originated by either of the above parties. Harris and Katz also confirmed a meeting scheduled for the week of Feb. 23, 1976 in Los Angeles.

California Bill Would Tax Records

SACRAMENTO — The Assembly here has received a bill, Assembly Bill 2658, which would impose a five percent tax on wholesalers or retailers, on the sale of "music supplies," which is taken to mean phonograph records, tapes and sheet music. NARM executive director Jules Malamud has sent a letter to all NARM members in the state of California urging them to lobby against the bill and urge their representatives that it not be passed.

Malamud declared, "This tax is obviously discriminatory to the music industry. However, it does have a certain appeal to the consumer since the money raised would go to support music education in the schools. Therefore, it is most urgent that members of the industry fight vigorously against the passage of this bill."

Malamud noted the bill "also imposes a state excise tax even though the federal government has seen fit not to tax these items."

Musexpo '76 Exhibitors Running 'Ahead' Of '75

NEW YORK — Exhibitors already booked for this year's Musexpo '76 include RCA Records, K-Tel, BMI, SESAC, Met Richmond-Seeco Records, Country Records International, and Sutton Record company. The Musexpo will be held in New Orleans, Sept. 8-11 and according to organizer Roddy Shashoua, reservations for booth space "are far exceeding all previous estimates."

The Ministry of Cultural Affairs, Quebec, Canada, has taken four booths and has the intention of subsidizing Quebec companies who take their own booths. Shashoua estimates that six governments will participate in Musexpo '76. Last year three governments participated.

Shashoua also announced that two talent showcases will be held during the event, on Sept. 8 and 9.

Catalog Listings Up

NEW YORK — The Schwann Record and Tape Guide has announced that it listed a total of 8675 records and tapes during 1975, which is 1147 more than the total, 7528, for the previous year.

JACK NICHOLSON

CHE FLEW ONER THE CUCKCO'S NEST

9 ACADEMY AWARD NOMINATIONS

- ★ Best Picture
- ★ Best Performance by an Actor-JACK NICHOLSON
- ★ Best Performance by an Actress-LOUISE FLETCHER
- ★ Best Director-MILOS FORMAN

- ★ Best Performance by an Actor in a Supporting Role—BRAD DOURIF
- ★ Best Original Score—JACK NITZSCHE
- ★ Best Achievement in Cinematography—HASKELL WEXLER
- * Best Achievement in Film Editing-RICHARD CHEW
- ★ Best Screenplay Adapted from Other Material—LAWRENCE HAUBEN and BO GOLDMAN

Fantasy Films

presents

A MILOS FORMAN FILM JACK NICHOLSON in "ONE FLEW OVER THE CUCKOO'S NEST"

Starring LOUISE FLETCHER and WILLIAM REDFIELD · Screenplay LAWRENCE HAUBEN and BO GOLDMAN

Based on the novel by KEN KESEY · Director of Photography HASKELL WEXLER · Music-JACK NITZSCHE

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ORIGINAL SOUNDTRACK ALBUM ON FANTASY RECORDS



Fantasy F-9500

ARRANGED AND CONDUCTED BY

JACK NITZSCHE

One Flew Over the Cuckoo's Nest (opening theme)
Medication Valse
Bus Ride to Paradise
Cruising
Trolling
Aloha Los Pescadores
Charmaine
Play the Game
Last Dance
Act of Love
One Flew Over the Cuckoo's Nest (ending theme)

THEME FROM ONE FLEW OVER THE CUCKOO'S NEST b/w THE LAST DANCE Fantasy Single F-760





PIP FOR A DAY — The third and final winners of the Gladys Knight & The Pips "Pip For A Day" contest were chosen recently. The contest was part of the celebration of the groups' second anniversary of signing with the Buddah Group. Loretta Petit of New Orleans won first prize — round trip air tickets for two to an engagement of the group to be an "Honorary Pip For A Day" as a guest of the group. Second prize was won by Robert Semple of California and third prize by Laurie Engel of Raleigh, North Carolina. Shown above are Gladys Knight & The Pips after the drawing.

Shipping Platinum: 250 tons Of LPs

by Gary Cohen

LOS ANGELES — The Eagles have joined a select few single artists and groups, with the news that their "Eagles Greatest Hits" album will be shipping platinum. Since a million of anything is a mind-boggling number, Cash Box researched the factors involved in producing a million albums.

Since tapes obviously were included to make the platinum figure for the Eagles, definitive figures are not available. Nevertheless, Ken Groves, Columbia Record Productions' order service manager for their Santa Maria plant, explained that a million units of an album would weigh half that amount, 500,000 pounds or 250 tons of records. So when a label says as a figure of speech that they have moved "a ton" of records, it roughly translates into 4000 units.

Skids

The Eagles albums, Groves continued, are being packed 25 to a box, although double records or records with double jackets are packed 20 or sometimes 15 to a box. (The "Bangla Desh" set was packed 9 to a box.) The boxes are stacked sideways on wooden slats called skids (in the east, they're sometimes referred to as pallets), 27 boxes to a layer, four layers high. Each skid contains 108 boxes of 25 records each, or a total of 2700 albums, is about 4½ feet square, and weighs 1425 pounds. They are

2700 albums, is about 4½ feet squar and weighs 1425 pounds. They a

loaded and unloaded with forklifts.

A million albums would take up just over 370 skids, which placed next to each other would string out for a third of a mile. The million albums stacked on top of each other would simply boggle the mind (if they didn't fall over!).

When they're shipped, these skids are loaded onto 40-foot trailers — each trailer holds 22 skids. Because of the heavy weight (three quarters of a ton), the skids are not stacked on top of each other because of potential warping. It would take 17 trailers just to transport the albums from factory to branch, assuming they were all produced at the same place and were going to the same place, which they're not.

In terms of revenue, shipping platinum means over \$7 million at list, over 3½ million at distributors' prices, at least \$400,000 in pressing business for CRP, and an amount that could be estimated at three quarters of a million to a million dollars for the Eagles' themselves. Should the album sell two to three million, it would generate \$7 to \$10 million at wholesale for Elektra and similarly large amounts for the group, distributors, truckers, pressers, publishers, etc.

Elektra/Asylum national sales manager Stan Marshall estimated that over 80 percent of the records would find their way into the pipelines in the first week of releases, and that the WEA branches would experience no difficulty in shipping that many albums at once.

Columbia's John Hammond, Music Catalyst, Retires

NEW YORK — Columbias Records' vice president, talent acquisition, John Hammond, has retired, leaving a company that he first became associated with in 1932. He will, however, continue to be involved in Columbia's activities as a consultant and producer.

Hammond's career with the label and in American music was one of the most varied and genuinely successful of any recording company executive. His four decades of work in the music business spanned from blues singer Bessie Smith to current rock artist Bruce Springsteen. When Hammond was touting the talents of Springsteen to CBS, he was receiving

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Increase In '75 Album Unit Sales Projected

LOS ANGELES — Record sales in 1975 should not only surpass those of 1974 in total dollar amount, but should show an increase in unit sales as well, when the RIAA releases its 1975 sales figures later this year. The increase in unit sales is projected by **Cash Box**, based on manufacturers' 1974 sales increases, retailer and rack jobber Christmas and total year sales reports, sharply lower returns in the first quarter of 1976 and the general upturn in the economy.

RIAA Projection

The RIAA itself projects an increase in total dollar sales, based on preliminary reports they have received. An RIAA spokesman explained: "From all indications, sales were slightly behind in the first half of last year. But the last four months of 1975 surpassed in good measure the last four months of 1974, which picked up the whole year. But by how much and in what areas, we won't know for some time."

Cash Box, on the basis of the sales information received from all levels of the industry, believes last year's 1.4 percent decline in unit sales will be reversed. Unit sales of albums had dropped from 280 million in 1973 to 276 million in 1974. An increase of 10 million units to around 285 million, is not beyond the realm of possibility.

Returns

The projected increase takes on added meaning with the understanding

that the RIAA includes returns in their overall sales figures. Extraordinarily heavy returns last year in the first quarter of 1975 were combined with the 1974 figures (see separate story) to lower overall sales. This year, returns have been down significantly in the first quarter (Cash Box, Feb. 7), and those lower returns (in some cases 25 percent lower) will be reflected in sharply higher net sales for 1975.

Unit sales and dollar figure projections for singles are harder to ascertain. 1975 was the first full year of \$1.29 singles; the RIAA reported a 10.5 percent decline in unit sales, from 228 million in 1973 to 204 million in 1974. From all early indications, unit sales of singles remained flat or turned slightly downward, although dollar volume remained about the same.

Tape

In tape, the cassette configuration continues weak, while there have been some reports of rejuvenated 8-track sales. Reel to reel and quad sales should remain inconsequential.

New Venue For Country In New York City

NEW YORK — The "Country In New York" concert series gets a new home, the Riverboat, when Buck Owens plays a concert there March 21. Previously the series has been held at the Felt Forum.

\$2.2 Billion — An Industry Myth

gested list price of records and tapes, and is compiled by submissions from the record companies that participate in the RIAA's statistical program." RIAA estimates 85-90 percent of the total record industry business is done by the companies that voluntarily supply their statistics. The remaining 10-15 percent is projected by an RIAA-sponsored committee of market researchers from RCA, A&M, CBS, WEA, GRT, Capitol and

The manufacturer sales figures are compiled on a calendar year basis, from January 1 to December 31. Returns are then deducted from the sales/shipped figure on a second quarter through first quarter basis (April 1-March 31). The resulting figure is the total amount of net sales, which is RIAA's final figure.

In 1974, the RIAA figured returns to be approximately 25 percent overall, which was factored into the \$2.2 billion figure. At list price then, some \$3 billion in goods was shipped/sold to distributors and retailers in 1974. \$750 million was returned, for net sales of \$2.2 billion. At distributor cost prices, \$1.2 billion was sent out in 1974, roughly \$300 million came back, for a net in the vicinity of \$900 million

NARM

NARM, as indicated previously, does not arrive at an overall figure. They send out questionnaires to all NARM member companies (about 200) asking them what dollar range their business is in, what type of outlets they service, what configurations sell best, etc. NARM's response rate is 85 percent; in addition, NARM claims to represent 99 percent of all record merchandisers in addition to "a representative group," which they think is more than half, of all retailers. They admit to not representing smaller chains and ma & pa retailers.

NARM uses the RIAA's statistics as a springboard for their own research. They do not ask their members for their overall

sales; they only survey categories (\$5-\$10 million, over \$50 million). They also survey distributors and merchandisers, leaving the strong possibility that a single record can be counted twice: once from distributor to merchandiser, and then from merchandiser to account. Finally, NARM sends out their forms confidentially; only geographic area of operation is included as a means of identification, with no mention of company name required. So while NARM claims an 85 percent return rate on their questionnaires, they don't know whom they've missed. In other words, their statistics are based on the responses they get, and even with 170 of their 200 companies responding, they could be missing five or ten of the largest merchandisers, and not even be aware of

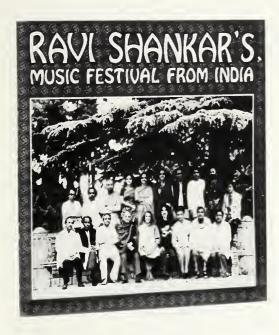
Price, Waterhouse

The Price report, which summarized the motion picture and broadcast industries in addition to records, was compiled "strictly from published reports of the major public companies included in the survey," according to Roger Marcellin, one of the Price accountants who worked on the report. As noted previously, however, record industry operations were often not broken out from total music or entertainment division operations. Thus the disparity between the RIAA and Price, Waterhouse figures.

Assessment

Which figures are more accurate is hard to determine. The RIAA reflects industry sales at an unrealistic list price level, presumably to make the number larger than it should be. And yet when record retailing and manufacturing, music publishing and domestic revenue from international licensing deals are added in, the overall record industry is a multi-billion dollar industry. But how many multis will remain hard to determine, until more accurate sales statistics are made available.

THREE CANDIDATES TO MAKE 1976 THE YEAR OF THE DARK HORSE.







SP 22007

RAVI SHANKAR'S Music Festival From India

A continuing and growing public awareness of the pleasures of Indian classical music exists because of the spreading popularity of one man, Ravi Shankar. Here he's joined by his musical campaign force of 18 people to stir mind and soul under the inspired production of George Harrison.

Produced by George Harrison

SP 22004

STAIRSTEPS 2nd Resurrection

Those "Ooh Child" votegetters are already on the comeback trail with their single "From Us To You" bulleting onto soul's Top 10 ballot. Here they put more solid strategy into soulful play as cut after cut delivers. An album rising to meet the crossover challenge with total confidence and commitment.

Produced by Billy Preston, Robert Margouleff, and Stairsteps

SP 22008

ATTITUDES Attitudes

Four familiar delegates from the L.A. session scene—Jim Keltner, Paul Stallworth, Danny Kootch, and David Foster—join forces to present one united funk-rock front to the world, building on the power-base of their "Ain't Love Enough" single. Vibrant vocals and highly sensitized instrumentation.

Produced by Lee Kiefer and Attitudes



®Loka Productions, S.A.

ON DARK HORSE RECORDS & TAPES

Distributed by A&M Records, Inc.



EPIC FOUND THE TEMPREES The Temprees have signed an exclusive recording deal with Epic Records. Shown at the signing are: (seated, I. to r.) Jim Tyrrell, vice president of marketing for Epic Records/CBS custom labels; and John Gonzales, the Temprees' producer. Standing (I. to r.): Bill Craig, director of independent production for Epic a&r; Steve Popovitch, director of a&r for Epic Records; Richard Mack, director of r&b promotion for special markets; Jo Bridges, the Temprees' manager; William Norvelle Johnson, Harold Scott and Jasper Phillips of the Temprees. Their debut single is "I Found Love On The Disco Floor.

Reddy Prepares For '76 Concert Stint

LOS ANGELES - Helen Reddy is preparing for her 1976 concert tour according to personal manager Jeff Wald. Wald also announced Ms. Reddy's extension of duties as host of "Midnight Special" on television

Prior to the tour, Ms. Reddy will guest on the Dinah Shore and Merv Griffin TV shows, will be a presenter on the Grammy Awards telecast and will do a couple of benefits

Ms. Reddy, who just closed an SRO engagement at the Fontainebleau Hotel in Florida, starts her one-nighter swing at

continues her tour through April 3 when she will perform in Pittsburgh and Hershey, Pa before returning to host "The Tonight Show" on April 5.

Timberlane Gets Chicago

LOS ANGELES - Timberlane Music has acquired representation of the catalogs of Robert Lamm (Lamminations Music), James Pankow (Make Me Smile Music, Moose Music) and Peter Cetera (Polish Prince Music)

Lamm, Pankow and Cetera are founding members of the group Chicago, and have written such songs as "Does Anybody Really Know What Time It Is," "Saturday In The Park," "Make Me Smile," "Color My World," "Wishing You Were Here" and "Feelin' Stronger Every Day

Timberlane Music, Ltd. is located at 9229 Sunset Blvd., Suite 811, Los Angeles, California 90069, telephone (213) 550-7427

Miami's Doral Country Club, Mar. 23 and

Moore Promotion Sparks Nine LP Buddah Release

NEW YORK - The Buddah Group will ship nine albums within the next eight weeks - according to Lewis Merenstein, vice president and general manager, it will be "the biggest sales release in Bud-

Chelsea to Dist. Bee Gee, Eternal

LOS ANGELES — Wes Farrell, president of Chelsea Records, has entered into an agreement with Dr. Byron Spears Jr. which will make Chelsea the worldwide distributor of Bee Gee and Eternal Records. The announcement was made by Farrell at his headquarters in Los Angeles

Bee Gee, founded and built by Spears, is a black gospel-oriented label while Eternal is primarily sacred and white gospel music. Working with Spears will be LeRoy Lovett, formerly associated with Motown Records for seven years and prior to that with Gamble and Huff. Lovett will be the label's liaison with Chelsea in the daily working arrange-

At the signing, Farrell commented, "Chelsea is privileged and thrilled to be expanding in an area we have always had a strong belief in, and we are happy to be using the creative juices of Spears.

Spears founded Bee Gee five years ago, first recording his father, Byron Spears, Sr. The elder Spears has been on the lecture tour for the "Voice Of Prophecy" radio program based in Glendale, Calif., for the past 30 years.

Audiofidelity Sets Seven March Releases

NEW YORK — Audiofidelity Enterprises will release seven albums in March, five on the Black Lion label and two on the Chiaoscuro label.

The albums on Black Lion are "Blues Walk" by Dexter Gordon; "You Leave Me Breathless" by Johnny Griffin; Newport All Stars Featuring Ruby Braff, Buddy Tate, George Wein, Jack Lesberg and Don Lamond"; "Striding After Fats" by Teddy Wilson; "Ain't Goin' To Be Your Low Down Dog No More!" by Piano Red.

The Chiaroscuro disks are "Hot Sonatas" by Joe Venuti and Earl Hines and "National Jazz Ensemble

dah's history.

Merenstein himself will travel with singer Melba Moore on what he calls an "impact caravan" to introduce Miss Moore's album, "This Is It," a Van McCoy production to distributors in New York. Chicago, Detroit, Philadelphia, Baltimore/Washington, Los Angeles/San Francisco and Cleveland.

With them at the meetings will be Bernie Sparago, vice president, national album sales manager; Tom Cossie, vice president, director, pop promotion; Alan Lott, vice president, director r&b operations and Chuck Walz, eastern regional sales.

The Moore album and the other eight will receive in-store displays, posters, incentive programs and contest. Merenstein stated: "We are also considering the possibility of television advertising.

The other albums include follow-up product from Norman Connors ("You Are My Starship"), a live James Cotton LP, Papa John Creach ("Rock Father"), Free Beer ("Highway Robbery") and Black Ivory.

New signings include bass player Michael Henderson and the debut of two new labels, Pi Kappa Records with Super Disco Band" — a 40 piece studio band — and Wynner Records introduc-ing Michael Wynn's LP, "God Has Blessed Our Hands.

Capitol Sets 15 Albums In March

LOS ANGELES - Fifteen albums, both new and re-released, are being prepped for March release by Capitol Records.

Newly signed progressive rock group Ethos debuts with "Ethos (Ardour)." Jane, a four-man group from West Germany, will have their first U.S. release in "Jane III.

The Pousette-Dart Band debuts with their self-titled LP that was recorded in Nashville with Norman Putnam produc-

Bo Donaldson and The Heywoods have their first album release since signing with Capitol, entitled "Farther On, which was produced by Nicky Chinn and Michael Chapman

Status Quo's second Capitol album is titled after the group. The members of Status Quo are celebrating 13 years together. The Slick Band formed by Earl Slick, guitar player for David Bowie on his last three albums and "Diamond Dogs" tour, has been together less than a year and their debut LP "Slick Band" was produced by Harry Maslin, who handled similar chores on the last two Bowie albums

Also set for March release are nine special mid-line series albums, including the re-release of three popular Frank Sinatra and three best-selling Beach Boys albums as well as LPs by Jack Parnell and Frank Pourcel on the EMI label.

Sinatra's trio of releases include "A Swingin' Affair," "Songs For Swingin' Lovers" and "Come Fly With Me.

Three of the Beach Boys' earliest and best albums, "Surfin' USA," "Surfer Girl" and "Beach Boys Concert" (which features hits such as "Fun, Fun, Fun," "Little Deuce Coupe" and "I Get Around"), are set for re-release.

Jack Parnell and his orchestra are spotlighted with "Memorable Music on TV... at the Movies" featuring "The Entertainer," "Lady Sings The Blues," "Live And Let Die" and "Hawaii Five-O." Frank Pourcel's CMI mid-line releases are "The Great Hits By A 'Grand Orchestra'," and Cole Porter Story.



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GOLDEN S.W.A.T. - Rhythm Heritage's disco favorite and chart-topper, "Theme From S.W.A.T." was recently awarded a gold reward award from the Recording Industry Association of America. On hand for the presentation were (I. to r.): Jerry Rubinstein, chairman of the board of ABC Records; Aaron Spelling and Leonard Goldberg, executive producers of TV's popular S.W.A.T.; Steve Barri, co-producer of Rhythm Heritage's single and album "Disco-fied"; Otis Smith, vice president of ABC Records; and Michael Omartian, co-producer arranger and leader of Rhythm Heritage

BMI STARS. THEY MADE MOST OF THE MUSIC THAT LIGHTS UP GRAMMY THIS WEEK.

Lorene Allen

Asleep At The Wheel

Chet Atkins Vinnie Barrett

Ray Barretto

Thomas Bayless Lennox Berkeley (PRS)

Randy Brecker

B.T. Express

Glen Campbell

Harry Casey Johnny Cash

Ray Charles

Willie Clark

Vassar Clements

James Cleveland

Willie Colon Jessi Colter

John Coltrane

Ed Dantes

Earth, Wind and Fire

Fred Ebb

Bobby Eli

Scott English

John Farrar (PRS)

Freddy Fender

Richard Finch

Jerry Goldsmith

Happy Goodman Family

Patrick Grant

Al Green

Howard Greenfield

Jim Hall

Tom T. Hall

Herbie Hancock

Emmylou Harris

Isaac Hayes

Nelson Hodges

Charles Ives

Paul Jackson

Waylon Jennings

John Kander

K.C. And The Sunshine Band

Vivian Keith

Richard Kerr (PRS)

Ben E. King

Ed Kleban

Kris Kristofferson

Dennis Lambert

Louvin Brothers

Loretta Lynn

Chuck Mangione

Barry Manilow

Arif Mardin

Van McCoy

Don McHan Memphis Slim

Willie Mitchell

Chips Moman

Ennio Morricone (SIAE)

Muddy Waters

Willie Nelson

Phineas Newborn

Ohio Players

Carl Orff (GEMA)

Eddie Palmieri

Charlie Parker

Dolly Parton

Kristof Penderecki

Barney Perry

Ben Peters

Oscar Peterson

Pointer Sisters

Brian Potter

Ray Price

Melvin Ragin

Helen Reddy Jerry Reed

Clarence Reid

Sylvia Robinson

Mongo Santamaria

Gunther Schuller

Tom Scott

Neil Sedaka

Paul Simon

Charlie Smalls

Lou Stallman

Statler Brothers

Ray Stevens

Billy Swan Bill Szymczyk

Clark Terry

Conway Twitty

Hank Williams

John Williams

Phil Woods

Betty Wright



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40 West 57th Street, New York, New York 10019 The world's largest performing rights organization.



Elliott Murphy
"NIGHT LIGHTS"

APL1/APS1/APK1-1318

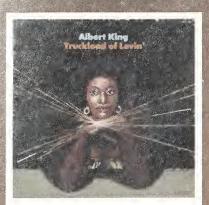
His brand new album

produced by Steve Katz and

packed with the kind of

punch that will make him

rock's big star of 1976.



Albert King
BULT/BUST/BUKT-1387

If you ain't never heard the
man, you only thought
you'd heard the blues.
The King is back
foxier and funkier than ever.



"THE SOUND OF MUSIC"
LSOD-2005:08S/OQ8/OK-1001
A family classic. The
original soundtrack recording from one of the bestloved musicals of all time.



Oblivion Express
"LIVE OBLIVION VOL. 2"

CPL2/CPS2/CPK2-1230

This is it. The organ master of fusion jazz and R&B captured in concert. At his best.



Los Indios Tabajaros
"SECRET LOVE—
ALL-TIME FILM FAVORITES"
APL1/APS1-1033
A delightful set performed
by two of the most
impressive guitar stylists
in the world.



Chet Atkins & Les Paul
"CHESTER AND LESTER"

APL1/APS1/APK1-1167

Two of the most famous
names in pickin' together
for the first time
on two sizzlin' new sides.



Dottsy
"THE SWEETEST THING"
APL1/APS1/APK1-1358

This is the lady everyone's been talking about.
Now you can hear her.
She's pure country dynamite.



"COUNTRY BOY
AND COUNTRY GIRL"

APL1/APS1/APK1-1244
A collection of some
of the greatest hits in
country music performed by
Nashville's biggest stars.



Weldon Irvine
"SINBAD"

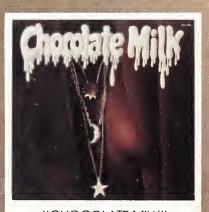
APLITAPSTAPKT-1363

The jazz and R&B fusion
accomplished. By one of the
most accomplished keyboard
wizards in the business.



Vicki Sue Robinson
"NEVER GONNA LET YOU GO"
APL1/APS1/APK1-1256
Silky, sensuous and hot.
When this driving lady sings,

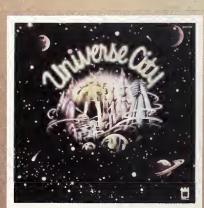
everybódy gets up to dance.



"CHOCOLATE MILK"

APL1/APS1-1399

Quench your thirst
for soul with this blockbuster package of
drippin' New Orleans funk.



"UNIVERSE CITY"

Big. Deep. And Soulful.

An instant add for Top 40

and R&B stations everywhere.



"PACIFIC OVERTURES"

ARI 1/ARS1/ARK1-1367

The spectacular original cast recording of Broadway's big new hit of the season.



Tom Pacheco
"SWALLOWED UP IN THE
GREAT AMERICAN HEARTLAND"

Country/rock's newest sensation. Check out the single," 'Til I First Heard Willie Nelson."



Annie McLoone "FAST ANNIE" APL1/APS1/APK1-1362

Her new single, "Party Lights," is just one reason why Fast Annie's album will have music directors comin back for more.



Vangelis
"HEAVEN AND HELL"

LPL1-5510

In the Rick Wakeman

tradition, this Greek
keyboard virtuoso is a must
for progressive playlists.

FEBRUARYISFANTASTIC.

RC/I Records



Michael Kenny BYL1-1437

The age of "happy rock" is back and nobody's bringin' it home with more good feeling than this fine young singer.



Ella Fitzgerald & Oscar Peterson "ELLA AND OSCAR" 2310/510 759

Two living legends.
One outstanding album.
A marriage of voice and piano
for jazz buffs everywhere.



The World's Greatest Jazzband of Yank Lawson & Bob Haggart "IN CONCERT" BDL1-1371

A fantastic live big band blowout featuring some of the biggest names in jazz. Plus: Count Basie; Zoot Sims ``BASIE & ZOOT'' (2310/\$10 745)

Milt Jackson; Joe Pass; Ray Brown "THE BIG 3" (2310/510 757)

Joe Turner; Roy Eldridge; Milt Jackson; Pee Wee Crayton "NOBODY IN MIND" (2310/510760)

> Dizzy Gillespie "BAHIANA"'
> (2625/\$25,708)

ABC FM 0&0's - A Confidence Developed

by J.B. Carmicle

LOS ANGELES — "The nice thing about a radio group is that we have a common programming appeal," says Winnaman, gm of KLOS-FM, Los Angeles. And so was the consensus of three major programming and sales minded people who are connected with the ABC radio group.

Allen Shaw, vice president in charge of the ABC owned FMs, and Tom Yates, pd at the LA affiliate, also commented about a recent press release that shows ABC owned FM radio stations are the most listened to FM group in the U.S., according to Arbitron estimates. Cash Box wanted to know why

Audience

Shaw, who was in town last week at KLOS commented, "In this day and age, when you have 30-40 stations programming in a market, you have to find an audience that isn't being served effectively already on the air. We didn't go after everybody. But we pretty much got what we went after. Although the ARB breaks down the group we program to as basically 12-34 year olds, the actual age of course varies, from about 15-40. The ABC-FM group outpaced its closest competitor by 11 percent in total audience, which is particularly significant in light of the fact that there are six FM stations in the ABC group compared to the primary competition's seven.

ABC-FM group sold KQV-AM and WDVE-FM earlier this year to Taft Broadcasting. Those stations are in Pittsburgh and the group is presently searching for a good basic operation in another city. Yet even with the six stations, the group has over four million total weekly listeners and Shaw estimated that total would be at eight million counting the 27 other stations represented. "The four million figure is important," said Shaw, but the rank of our stations in individual markets is more important . . . that's the

But the conversation figured around two main points in radio, programming and sales. Squaring pd off with Shaw, then gm off with Shaw, we learned some valuable information.

Programming

Tom Yates spoke on programming. 'Local autonomy. that's the word. Every station has a program staff and I respect what my programming cohorts are playing. If three of them are playing a song and I'm not on it we have a guide to what we may want to go on. But it's not a matter of have to go on. That's not the way we operate. No one in New York or Chicago tells us what to play or when to play it, and vice-versa. We do however have a joint list we put together each week programming-wise, songs, etc. That helps too.

About AM and FM stations in the same cities working together on music in the ABC group Yates commented, "There is no kind of official contact between the FMs and the AMs we're serving a totally different audience so there's not much reason for contact.

Shaw interjected, "There is some informal discussion between the stations some comparing of notes . . . the FM people do talk among themselves and there is some exchanging of info and expertise in programming. It could be that our program director in Chicago is convinced he can't play new album material or his station's ratings will drop. Our LA pd may be convinced you have to play new album material to gain more audience. As head of the group, I don't dictate who is right or wrong, but simply have confidence that programmers in their respective markets will make correct decisions based upon their living and breathing that market every day And that's why the results have turned out so well for the ABC-FM group.

Confidence

Confidence was a word used more than once in the discussion. "The way we operate," Shaw said, "is why don't we all sit down and make this a team effort we can learn from each other. And you find that after awhile, confidences are developed between not only pd and gm in each market but between myself and each. I have confidence in general managers at all of the stations, they have confidence in the program directors and that's why it works. We have a saying at ABC that 'all of us are smarter than any one of us

As far as sales go, John Winnaman provided the insight. "Radio has never been

A D

ON THE BALL - Capitol recording group The Sylvers recently challenged KDAY (Los Angeles) radio personalities to a charity benefit basketball game with the proceeds donated to the Help Public Service Foundation. The foundation is a private, nonprofit organization that transports families to visit inmates in California prisons. helps families stay together while a member is serving a sentence and helps those released find jobs. The KDAY team barely edged the Sylvers, 84-81. Pictured (I. to r.) in back row are Edmond, Jonathan, Leon & Ricky Sylvers and manager Al Ross. Center is Foster Sylvers. Front row (I. to r.) KDAY team members Steve Woods, md; Don Mac; J.J. Johnson; Jim Maddox, pd and Spanky Lane.

healthier than now for media advertisers. We think that the retailer finds radio is the best media to use. Ratings figures are obviously a quideline, so we try to take a 1½ year-6 rating book with us when we try to sell. That gives the prospective buyer a good look at the trend of the station over the past year and a half

Winnaman went on to say, "We are heavily involved in co-op advertising. the manufacturer controls the co-op dollars but a number of co-op dollars are assigned through the retailers and as I mentioned retailers are more and more continued on pg. 46

station breaks

Earth News features interviews with the Miracles, Donna Summer, and Loggins and Messina along with discussion of the Grammy awards the week of Feb

Les Elias joins WMAQ, Chicago as an agency sales representative

Lisa Johnson, from KOFM, Oklahoma City and Rick Lepper, from KISR, Ft. Smith, Arkansas join staff at KMOD,

i.b. carmicle

STATION BREAKS FROM NEW YORK -Chicago's WCFL has announced a major change in format as of mid-March. The change will be from a top 40 to an easy listening mor type format. WCFL feels that this change will be beneficial as well as more appealing to the community



Allen Shaw

Tom McFaul has composed and Lucas-McFaul Music House has produced a major package of four 60 second recruiting spots for four syndicated radio shows created by the U.S. Army Reserve. Each show will correspond to a different genre of contempory music. The progressive show will be hosted by WNEW-FM's AIlison Steele; the soul show by WLIB's Al Gee; the MOR presentation by Bill Williams; and a c&w program to be hosted by Lee Arnold ... New York's WNEW has wrapped up their "Great Music Machine" promotion after five weeks. listening MOR type format. WCFL feels were the results by mail ... With the recent concern over the cb radio issue, Cleveland's WIXY is presenting that city's first annual cb radio fair on Feb. 28-29 at the Sheraton Hotel

bob speisman

New FM ActionL

New FM Action LPs is compiled exclusively from radio activity and is not based on sales. The LPs listed below are new releases currently receiving the most airplay and are compiled from music and program directors at key FM stations around the country. This chart reflects both new additions and predictions of hit potential.

- KGB KGB MCA
- Captured Live Johnny Winter Blue Sky
- Smile Laura Nyro Columbia
- Put It In Your Ear Paul Butterfield Bearsville
- LA Express LA Express Caribou
- When An Old Cricketer Leaves The Crease -Roy Harper - Chrysalis
- Havana Davdreamin' Jimmy Buffett ABC
- Reach For The Sky Sutherland Brothers & Quiver Columbia
- Savage Eye Pretty Things Swan Song
- The Leprechaun Chick Corea Polydor
- Land Of The Midnight Sun Al DiMeola Columbia Starcastle - Starcastle - Epic 12.
- You Can Sing On The Left Dirk Hamilton ABC Diamond In A Junkyard Nickey Barclay Ariola 13.
- Breakaway Gallagher & Lyle A&M
 To The Hilt Golden Earring MCA
 Crossection Jukka Tolonen Janus
- 16. 17.
- King Brilliant Howard Werth & The Moonbeams Rocket 18.
- Gimme Back My Bullets Lynyrd Skynyrd MCA 19.
- Malpractice Dr. Feelgood Columbia
 Too Young To Feel This Old McKendree Spring Pye
- Give Us A Wink Sweet Capitol
- Greg Kihn Greg Kihn Beserkley
 Spiders From Mars Spiders From Mars Pye

y of key radio stations in all important markets throughout the country to determine by per-of those reporting which releases are being added to station play lists this week for the first also the degree of concentration combining previous reports. Percentage figures on left in-ow many of the stations reporting this which have added the following littles to their play list for time. Percentage figures on right include total from left plus the percentage title received in ek or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
1.	Right Back Where We Started — Maxine Nightingale — U.A.	34%	72%
2.	Action - The Sweet - Capitol	29%	43%
3.	There's A Kind Of Hush — Carpenters — A&M	25%	25%
4.	Deep Purple — Donny & Marie Osmond — MGM	15%	38%
5.	Without Your Love — Charlie Ross — Big Tree	13%	22%
6.	Only Sixteen - Dr. Hook - Capitol	13%	60%
7.	Only Love Is Real — Carole King — Ode	13%	46%
8.	Disco Lady — Johnnie Taylor — Col.	12%	16%
9.	Let Your Love — Bellamy Brothers — W.B.	12%	30%
10.	Show Me The Way — Peter Frampton — A&M	11%	17%
11.	Love Is The Drug — Roxy Music — Atco	10%	42%
12.	Dream Weaver — Gary Wright — W.B.	8%	89%
13.	Lorelei - Styx - A&M	8%	24%
14.	I Do, I Do, I Do — Abba — Atlantic	8%	19%
15.	Cupid – Dawn – Elektra	8%	56%
16.	You'll Lose A Good Thing — Freddy Fender — ABC	8%	20%
17.	Money Honey — Bay City Rollers — Arista	6%	75%
18.	Sweet Thing - Rufus - ABC	6%	76%
19.	Dream On — Aerosmith — Col.	6%	59%

IRDA - Distribution for the small independent record label.

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Sunset-Vine Tower - F2 no Sunset Blvd. Hollywood, California 90028 (213) 469-7375

vitalstatistics

looking ahead

Looking For Space (3:56) John Denver — RCA JH 10586 1133 Avenue of Americas, New York,

PUB: Cherry Lane — ASCAP PROD: Milton Okun WRITER: John Denver

There's A Kind Of Hush (All Over The World) (2:53)
The Carpenters — A&M 1800S
1416 N LaBrea Ave., Hollywood, CA
PUB: Glenwood — ASCAP
PROD: Richard Carpenter
WRITERS: Les Reed, Geoff Stephens

Phow Me The Way (3:25)
Peter Frampton — A&M 1795
1416 N. LaBrea Ave., Hollywood. CA
PUB: Almo/Fram-Dee — ASCAP
PROD: Peter Frampton

#82 #82
Fopp (3:30)
Ohio Players — Mercury 73775
1 IBM Plaza, Chicago, III.
PUB: Play One — BMI
PROD: Ohio Players
WRITER: Ohio Players

WRITER: Peter Frampton

Colorado Call (3:19) Colorado Cali (5:19)
Shad O'Shea — Private Stock 45071
40 West 57th St., New York, NY
PUB: Counterpart — BMI
PROD: Shad O'Shea WR!TER: Shad O'Shea FLIP: Bub-Bub-Bub Boo

The Call (2:34)
Anne Murray — Capitol P4207
1750 N Vine St., Hollywood, CA
PUB: Beechwood — BMI PROD: Tom Catalano WRITER: Gene MacLellan

She's A Disco Queen (2:50)
Oliver Sain — Abet 9463
1011 Woodland St., Nashville, Tenn.
PUB: Excellorec/Saico — BMI PROD: Oliver Sain WRITER: Oliver Sain FLIP: Party Hearty

Gaylord & Holiday — Prodigal P0622F 18465 James Couzens H way., Detroit, Mich PUB: Public Domain PROD: Sam Locricchio FLIP: The Little Shoemaker

#100 You Are Beautiful (3:14)
Stylistics — Avco AV 4664
1700 B Way., N Y., NY
PUB: Avco Embassy — ASCAP PROD: Huge & Luigi WRITERS: Hugo & Luigi, George David Weiss

LET'S GROOVE 101 Archie Bell & The Drells (TSOP ZS 8-4775)

YOU'RE FOOLING YOU 102 Dramatics (ABC 12150)

THE HAPPINESS OF HAVING 103 YOU
'Contention — SESAC'
Charley Pride (RCA PB 10455)

SHAKE ME, WAKE ME Barbra Streisand (Columbia 3-10272)

105 LOVE LIFTED ME Kenny Rodgers (UAXW 746)

106 IF LOVE MUST GO Dobie Gray (Capricorn 249)

CHLOE Robbins - ASCAP Cy Coleman (RCA PB 10440) 107

BROKEN LADY :First Generation — BMI) Larry Gatlin:Monument 8-8680)

MISTY BLUE Talmont —BMI)
Dorothy Moore (Malaco 1029)

110 BAD LUCK Atlanta Disco Band (Ariola America 7611)

111 TAKE THE MONEY AND RUN David Crosby/Graham Nash (ABC 12165)

A TRAIN CALLED FREEDOM South Shore Commission (Wand 11294)

ABYSSINIA JONES 113 Edwin Starr (Granite 532)

114 STREET TALK
[Heart's Delight/Gooserock - BMI]
Bob Crewe Generation (20th Century)

115 BELOW THE SURFACE Dan Fogelberg (Epic 8-50189)

116 I'M SO LONESOME I COULD CRY
(Rose — BMI)
Terry Bradshaw (Mercury 73760)

117 THE ASHVILLE UNION RESCUE MISSION Brian Gari (Vanguard VSÖ 351189)

118 MIGHTY HIGH
| Amer B'casting/DaAnn — ASCAP|
| Mighty Clouds Of Joy | ABC 12164|

119 HEY BABY :Magicland —ASCAP) Ted Nugent (Epic 8-50197)

TITLES 120 Barclay James Harvest (Polydor PD 15188)

cashbox; additions to radio playlists

WABC - NEW YORK
Evil Woman - ELO - UA
Fanny - Bee Gees - RSO
Lonely Night - Captain & Tennille - A&M
Dream Weaver - Gary Wright - WB
Sweet Thing - Rufus - ABC
I Feel Like A Bullet - Elton John - Rocket
5 To 1 - Love Machine - Miracles
12 To 5 - All By Myself - Eric Carmen
26 To 15 - Take It To The Limit - Eagles

WPIX - NEW YORK Action - Sweet - Capitol 12 To 7 - I Feel Like A Bullet -- Elton John 17 To 12 -- Fanny -- Bee Gees

WBLI – LONG ISLAND
There's A Kind Of Hush — Carpenters — A&M
Strangers In The Night — Bette Midler — Atlantic
Right Back — Maxine Nightingale — UA
Cupid — Dawn — Elektra

WFIL — PHILADELPHIA
Without Your Love — Charlie Ross — Big Tree
Action — Sweet — Capitol
11 To 5 — All By Myself — Eric Carmen
9 To 4 — Love Machine — Miracles
Extra To 23 — Dream On — Aerosmith
Extra To 22 — December 63 — Four Seasons
Extra To 21 — Right Back — Maxine Nightingale

WIBG — PHILADELPHIA
Looking For Space — John Denver — RCA
He's A Friend — Eddie Kendricks — Motown
Tangerine — Sal Soul Orchestra — Sal Soul
You'll Lose A Good Thing — Freddy Fender —
ABC/Dot

WEDO — PITTSBURGH Since I Fell For You — Charlie Rich — Columbia Take The Money — Crosby & Nash — ABC/Dot Just You And I — Melissa Manchester — Arista 36 To 12 — I Feel Like A Bullet — Elton John 24 To 15 — I Do, I Do, I Do — Abba

WDRC - HARTFORD
Cupid — Dawn — Elektra
December 63 — Four Seasons — WB
I Do. I Do. I Do. I Do. I Do.
Slow Bride — Foghat — Bearsville
30 To 24 — Banapple Gas — Cat Stevens
26 To 21 — All By Myself — Eric Carmen
23 To 11 — Junkfood Junkie — Larry Groce
18 To 8 — Dream Weaver — Gary Wright

WPRO - PROVIDENCE

Money Honey - BCR - Arista
Love Machine - Miracles - Tamia
Junkfood Junkie - Larry Groce - WB
Tracks Of My Tears - Linda Ronstadt - Asylun
Love Is The Drug - Roxy Music - Atco
8 To 2 - December 63 - Four Seasons
17 To 8 - Lonely Night - Captain & Tennille
22 To 9 - Dream Weaver - Gary Wright

WRKO - BOSTON
Right Back — Maxine Nightingale — UA
Sweet Thing — Rufus — ABC
A Kind Of Hush — Carpenters — A&M
Extra To 18 — Love Machine — Miracles
26 To 19 — Wake Up — Harold Melvin

WPGC - WASHINGTON
Bohemian Rhapsody — Oueen — Elektra
There's A Kind Of Hush — Carpenters — A&M
Looking For Space — John Denver — RCA
11 To 6 — Dream Weaver — Gary Wright
21 To 14 — Sweet Thing — Rufus
27 To 21 — Cupid — Dawn
15 To 9 — Lonely Night — Captain & Tennille

WCAO - BALTIMORE
Deep Purple — Donny and Marie Osmond — MGM
Only Love Is Real — Carole King — Ode
Action — Sweet — Capitol
Lorelei — Styx — A&M
Renegade — Michael Murphey — Epic
19 To 9 — Dream Weaver — Gary Wright
21 To 15 — December 63 — Four Seasons
23 To 16 — Money Honey — BCR

WQXI — ATLANTA Right Back — Maxine Nightingale — UA Only 16 — Dr Hook — WB Extra To 25 — Sweet Thing — Rufus Extra To 27 — Golden Years — David Bowie

WBBQ - AUGUSTA
There's A Kind Of Hush - Carpenters - A&M
Hit The Road - Stampeders - Ouality
Without Your Love - Charlie Ross - Big Tree
Lorelei - Styx - A&M
Action - Sweet - Capitol
Extra To 28 - Only Love Is Real - Carole King
Extra To 27 - Let Your Love - Bellamy Bros
Extra To 25 - Bohemian Rhapsody - Oueen
29 To 16 - Money Honey - BCR
15 To 8 - Dream Weaver - Gary Wright

WQAM — MIAMI Disco Lady — Johnnie Taylor — Columbia Dream On — Aerosmith — Columbia Slow Ride — Foghat — Bearsville 15 To 3 — All By Myself — Eric Carmen

WJET - ERIE
Action — Sweet — Capitol
Love Is The Drug — Roxy Music — Atco
Bohemian Rhapsody — Oueen — Elektra
Only 16 — Dr Hook — WB
15 To 1 — All By Myself — Eric Carmen
14 To 2 — Take It To The Limit — Eagles
23 To 7 — December 63 — Four Seasons
19 To 9 — Dream On — Aerosmith
22 To 10 — Dream Weaver — Gary Wright
36 To 21 — Sweet Thing — Rufus

WROV - ROANOKE
Right Back — Mayine Nightingale — UA
Only Love Is Real — Carole King — Ode
Charlie's Girl — Lou Reed — RCA
Show Me The Way — Peter Frampton
19 To 6 — Bohemian Rhapsody — Oueen
22 To 9 — Let Your Love Flow — Bellamy Bros.

WLS - CHICAGO
Action — Sweet — Capitol
Money Honey — BCR — Arista
12 To 6 — Lonely Night — Captain & Tennille
16 To 8 — Dream On — Aerosmith
19 To 14 — All By Myself — Eric Carmen
29 To 19 — Dream Weaver — Gary Wright

WCFL — CHICAGO
Only Love Is Real — Carole King — Ode
Boogie Fever — Sylvers — Capitol
We Can't Hide It — Larry Santos — WB
Without Your Love — Charlie Ross — Big Tree
Bad Luck — Atlanta Disco Band — Ariola
15 To 10 — Dream Weaver — Gary Wright
10 To 5 — Theme From SWAT — Rhythm Heritage
19 To 11 — Lonely Night — Captain & Tennille
20 To 12 — Dream On — Aerosmith

KSLQ - ST. LOUIS Disco Lady — Johnnie Taylor — Columbia 14 To 2 — Theme From SWAT — Rhythm Heritage 24 To 16 — Dream Weaver — Gary Wright 13 To 8 —Sweet Thing — Rufus

WDGY - MINNESOTA Lonely Night - Captain & Tennille - A&M Dream Weaver - Gary Wright - WB Fanny - Bee Gees - RSO Baby Face - Wing & A Prayer - Atlantic 20 To 8 - December 63 - Four Seasons

WOKY - MILWAUKEE Action - Sweet - Capitol Right Back - Mayine Nightingale - UA 12 To 7 - Theme From SWAT - Rhythm Heritage

CKLW - DETROIT
Scotch On The Rocks — The Band of the Black Watch
— PS
22 To 14 — Lonely Night — Captain & Tennille
9 To 1 — Theme From SWAT — Rhythm Heritage
Extra To 22 — Disco Lady — Johnnie Taylor

WCOL - COLUMBUS

We Can't Hide — Larry Santos — WB
I Do. I Do. I Do — Abba — Atlantic

Without Your Love — Charlie Ross — Big Tree
32 To 25 — Sweet Thing — Rufus
15 To 8 — Dream On — Aerosmith
16 To 7 — Bohemian Rhapsody — Oueen
14 To 6 — Junkfood Junkie — Larry Groce
10 To 5 — Dream Weaver — Gary Wright

KILT - HOUSTON Sweet Thing — Rufus — ABC A Kind Of Hush — Carpenters — A&M Right Back — Maxine Nightingale — UA 35 To 29 — Money Honey — Bay City Rollers 19 To 10 — Dream Weaver — Gary Wright 16 To 7 — Lonely Night — Captain & Tennille

WHBQ - MEMPHIS
A Kind Of Hush — Carpenters — A&M
Deep Purple — Donny & Marie Osmond — MGM
Show Me The Way — Peter Frampton — A&M
Only 16 — Dr. Hook — Capitol
15 To 8 — Fanny — Bee Gees
Extra To 22 — Banapple Gas — Cat Stevens

WMAK - NASHVILLE
Sweet Love — Commodores — Motown
Action — Sweet — Capitol
Love IsThe Drug — Roxy Music — Atco
6 To 1 — Theme From SWAT — Rhythm Heritage
12 To 6 — Only 16 — Dr Hook
21 To 13 — December 63 — Four Seasons

WLAC — NASHVILLE Right Back — Maxine Nightingale — UA 25 To 11 — Sweet Thing — Rufus 10 To 3 — Theme From SWAT — Rhythm Heritage

WSAI - CINCINNATI
We Can't Hide It - Larry Santos - WB
Let Your Love Flow - Bellamy Brcs. - WB
18 To 7 - Breaking Up - Neil Sedaka
20 To 11 - Dream Weaver - Gary Wright
29 To 14 - Squeeze Box - The Who
21 To 13 - December 63 - Four Seasons

WIXY - CLEVELAND
Only Love Is Real — Carole King — Ode
Tangerine — Sal Soul — Sal Soul Records
Show Me The Way — Peter Frampton — A&M
Lorelei — Styx. — A&M
Just You And I — Melissa Manchester
Action — Sweet — Capitol
32 To 22 — Bohemian Rhapsody — Queen
30 To 21 — Slow Ride — Foghat

WAYS — CHARLOTTE
Disco Lady — Johnny Taylor — Columbia
Only 16 — Dr. Hook — WB
There's A Kind Of Hush — Carpenters — A&M
14 To 7 — Dream Weaver — Gary Wright

the big three

1. Right Back Where We Started - Maxine Nightingale - U.A

2. Action - The Sweet - Capitol

3. There's A Kind Of Hush — Carpenters — A&M

profile of the giants

1. Dream Weaver — Gary Wright — W.B.
WLS 29-19, WFIL 26-20, KJR 17-10, WCFL 15-10, KLIF 15-8, KSLQ 24-16, 13Q 17-11, WSAI
20-11, KILT 19-10, WCOL 10-5, WPGC 11-6, WPRO 22-9, WAYS 14-7, WDRC 18-8, WLAV
14-8, WLEE 22-13, WCAO 19-9, WFOM 14-4, KIOA 22-13, KLEO 11-5, WKWK 21-14, WBBQ
15-8, WJET 22-10, KRIZ Ex-21

December '63 (Oh What A Night) — Four Seasons — W.B.
KHJ 28-20, WFIL Ex-22, KLIF 25-20, KXOK 22-15, WDGY 20-8, WSAI 21-13, KYA 21-15, KNOE
26-19, WCAO 21-15, WFOM 17-11, WMAK 21-13, WLEE 22-9, KIOA 20-11, KLEO 30-20,
WKWK 15-10, WPRO 8-2, WJET 23-7

3. Lonely Night — Captain & Tennille — A&M
WLS 12-5, KFRC 13-7, KJR 15-7, KXOK 10-4, WCFL 19-11, WHB 20-13, CKLW 22-14, KILT
16-7, WPGC 15-9, WPRO 17-8, KLEO 28-17

WAKY - LOUISVILLE
I Do, I Do, I Do - Abba - Atlantic
Disco Lady - Johnnie Taylor - Columbia
Shad-O-Shay - Colorado Call - PS
You'll Lose A Good Thing - Freddy Fender ABC/Dot

ABC/Dot 9 To 1 — Only 16 — Dr. Hook 25 To 10 — Only 16 — Dr. Hook 25 To 10 — Theme From SWAT — Rhythm Heritage 22 To 17 — Right Back — Maxine Nightingale 30 To 20 — Boogie Fever — Sylvers Extra To 26 — Good Hearted Woman — Waylon & Willie

KXOK — ST. LOUIS
Love Hurts — Nazareth — A&M
Dream Weaver — Gary Wright — WB
There's A Kind Of Hush — Carpenters — A&M
Golden Years — David Bowie — RCA
10 To 4 — Lonely Night — Captain & Tennille
22 To 16 — December 63 — Four Seasons

U-100 - MINNEAPOLIS
Sweet Thing — Rufus — ABC
December 63 — Four Seasons — WB
Junkfood Junkie — Larry Groce — WB
Cupid — Dawn — Elektra
24 To 19 — Action — Sweet
28 To 17 — Love Hurts — Nazareth
17 To 7 — Dream On — Aerosmith

WKLO - LOUISVILLE
Let Your Love Flow — Bellamy Bros — WB
Fopp — Ohio Players — Mercury
Disco Laddy — Johnnie Taylor — Columbia
Sweet Love — Commodores — Motown
Shad-O-Shay — Colorado Call — PS
23 To 17 — IDo, I Do, I Do — Abba
25 To 12 — Boogie Fever — Sylvers

KIOA — DES MOINES
Junkfood Junkie — Larry Groce — WB
Union Man — Cate Bros. — Asylum
Right Back — Maxine Nightingale — UA
20 To 11 — December 63 — Four Seasons
22 To 13 — Dream Weaver — Gary Wright

WLAV - GRAND RAPIDS Right Back - Maxine Nightingale - UA 14 To 8 - Dream Weaver - Gary Wright 10 To 3 - Squeeze Box - The Who 13Q - PITTSBURGH
Sara Smile — Hall and Oates — RCA
December 63 — Four Seasons — WB
17 To 11 — Dream Weaver — Gary Wright
21 To 13 — Take It To The Limit — Eagles
14 To 8 — Dream On — Aerosmith

KNOE – MONROE
Right Back — Maxine Nightingale — UA
Spinning The Wheel — Hudson Bros. — Rocket
Hold Back The Night — Trammps — Buddah
Only 16 – Dr. Hook — WB
26 To 19 — December 63 — Four Seasons
27 To 21 — Dream On — Aerosmith

WERC - BIRMINGHAM
Deep Purple - Donny and Marie Osmond - MGM
Extra To 21 - Without Your Love - Charlie Ross
28 To 23 - Love Fire - Jigsaw
29 To 24 - Only Love Is Real - Carole King
30 To 25 - Lorelei - Styx

WSGN - BIRMINGHAM
Trying To Get The Feeling - Barry Manilow - Arista
Without Your Love - Charlie Ross - Big Tree
Action - Sweet - Capitol
14 To 9 - Right Back - Maxine Nightingale
12 To 5 - Only 16 - Dr. Hook
17 To 12 - Sweet Thing - Rufus
21 To 12 - Dream On - Aerosmith

KLIF - DALLAS
Only 16 - Dr. Hook - WB
Deep Purple - Donny and Marie Osmond - MGM
15 To 8 - Dream Weaver - Gary Wright
22 To 15 - Tracks Of My Tears - Linda Ronstadt
25 To 20 - December 63 - Four Seasons

WIRL – PEORIA
Right Back — Maxine Nightingale — UA
Locomotive Breath — Jethro Tull — Chrysalis
Action — Sweet — Capitol
25 To 20 — Dream On — Aerosmith

WFOM - MARIETTA
Action - Sweet - Capitol
Deep Purple - Donny and Marie Osmond - MGM
There's A Kind Of Hush - Carpenters - A&M
29 To 22 - Sweet Thing - Rufus
14 To 4 - Dream Weaver - Gary Wright
17 To 11 - December 63 - Four Seasons

KHJ – LOS ANGELES
Only 16 — Dr. Hook — Capitol
A Kind Of Hush — Carpenters — A&M
Right Back — Maxine Nightingale — UA
Show Me The Way — Peter Frampton — A&M
28 To 20 — December '63 — Four Seasons
Extra To 23 — Only 16 — Dr. Hook

KIIS-FM - LOS ANGELES Mozambique — Bob Dylan — Columbia Show Me The Way — Peter Frampton — A&M

KYA - SAN FRANCISCO
Let Your Love Flow — Bellamy Bros. — WB
Inseparable — Natalie Cole — Capitol
Yenus — Frankie Avalon — DeLite
Deep Purple — Donny and Marie Osmond — MGM
21 To 15 — December 63 — Four Seasons
25 To 16 — Sweet Thing — Rufus
29 To 19 — Boogie Fever — Sylvers

KJR - SEATTLE
Golden Years — David Bowie — RCA
Kind Of A Hush — Carpenters — A&M
Let Your Love Flow — Bellamy Bros. — WB
17 To 10 — Dream Weaver — Garry Wright
15 To 7 — Lonely Night — Captain & Tennille
18 To 12 — Fanny — Bee Gees

KFRC — SAN FRANCISCO
Dream On — Aerosmith — Col.
Right Back — Maxine Nightingale — UA
A Kind Of Hush — Carpenters — A&M
Strange And Magic — ELO — UA
16 To 11 — Golden Years — David Bowie
13 To 7 — Lonely Night — Captain & Tennille
26 To 20 — Show Me The Way — Peter Frampton

KISN — PORTLAND
Right Back — Maxine Nightingale — UA
Let Your Love Flow — Beilamy Bros — WB
Deep Purple — Donny & Marie Osmond — MGM
Sweet Thing — Rufus — ABC
39 To 14 — Love Machine — Miracles
32 To 18 — Wake Up — Harold Melvin

KCBQ - SAN DIEGO
Extra To 26 — Golden Years — David Bowie
Extra To 28 — Love Fire — Jigsaw
Extra To 29 — Right Back — Maxine Nightingale
Extra To 30 — Venus — Frankie Avalon
22 To 14 — Squeeze Box — The Who
20 To 15 — Money Honey — Bay City Rollers
30 To 21 — Only 16 — Dr. Hook

KRIZ – PHOENIX
Extra To 21 — Dream Weaver — Gary Wright
Extra To 25 — Money Honey — Bay City Rollers
Extra To 26 — Cupid — Dawn
Extra To 29 — Dream On — Aerosmith
20 To 13 — Take It To The Limit — Eagles
13 To 7 — SWAT — Rhythm Heritage
11 To 4 — Rock And Roll All Night — Kiss

KNDE - SACRAMENTO
Love Is The Drug - Roxy Music - Atco
Reasons - Earth, Wind & Fire - Columbia
Only 16 - Dr. Hook - Capitol
11 To 5 - Squeeze Box - The Who
30 To 20 - Show Me The Way - Peter Frampton

KIMN — DENVER
Right Back — Maxine Nightingale — UA
Deep Purple — Donny and Marie Osmond — MGM
Love Fire — Jigsaw — Chelsea
28 To 19 — Wake Up — Harold Melvin

WHB — KANSAS CITY
Dream Weaver — Gary Wright — WB
Fanny — Bee Gees — RSO
14 To 7 — All By Myself — Eric Carmen
20 To 13 — Lonely Night — Captain & Tennille

WAPE - JACKSONVILLE
Disco Lady — Johnnie Taylor — Columbia
Let Your Love Flow — Bellamy Bros. — WB
Action — Sweet — Capitol
Good Hearted Woman — Waylon and Willie — RCA
23 To 16 — Golden Years — David Bowie
30 To 23 — Right Back — Maxine Nightingale

KLEO - WICHITA
Dream On - Aerosmith - Columbia
11 To 5 - Dream Weaver - Gary Wright
18 To 9 - All By Myself - Eric Carmen
24 To 14 - Junkfood Junkle - Larry Groce
28 To 17 - Lonely Night - Captain & Tennille
30 To 20 - December 63 - Four Seasons

WKWK - WHEELING
Action - Sweet - Capitol
Right Back - Maxine Nightingale - UA
Lorelei - Styx - A&M
Only Love Is Rea! - Carole King - Ode
15 To 10 - December 63 - Four Seasons
21 To 14 - Dream Weaver - Gary Wright

WLEE - RICHMOND
Cupid — Dawn — Elektra
Good Hearted Woman — Waylon and Willie — RCA
You'll Lose A Good Thing — Freddy Fender —
ABC/Dot
I Do — Abba — Atlantic
Only Love Is Real — Carole King — Ode
Love Is The Drug — Roxy Music — Atco
22 To 9 — December 63 — Four Seasons
23 To 13 — Dream Weaver — Gary Wright

WING — DAYTON
You'll Lose A Good Thing — Freddy Fender —
ABC/Dot
Only Love Is Real — Carole King — Ode
If Only You Believe — Michel Polnareff — Atlantic
Without Your Love — Charlie Ross — Big Tree
Right Back — Maxine Nightingale — UA40 To 29 —
Let Your Love Flow — Bellamy Bros.

WNOE - NEW ORLEANS
Without Your Love - Charlie Ross - Big Tree
Money Honey - BCR - Arista
December '63 - Four Seasons - WB
Slow Ride - Foghat - Bearsville
19 To 13 - Take It To The Limit - Eagles

MOST ADDED LPs

- KGB KGB MCA 1.
- Smile Laura Nyro Columbia 2.
- 3 Captured Live - Johnny Winter - Blue Sky

MOST REQUESTED CUTS

- 1. Fooled Around - Elvin Bishop - Capricorn
- 2. Frampton Comes Alive (entire LP)/Do You Feel - Peter Frampton - A&M
- 3. Honey Child/Run With The Pack/Live For The Music -Bad Company - Swan Song

MOST PREDICTED HITS

- 1. Second Childhood (entire LP)/Two Fisted Love -Phoebe Snow - Columbia
- When An Old Cricketer Leaves The Crease (entire 2. LP)/single cut/The Game - Roy Harper - Chrysalis 3.
 - Don't Hang Up/Lazy Ways/Head Room 10cc U.K.

KSAN-FM - SAN FRANCISCO **Christie Marcus**

- Firebird Tomita RCAKGB MCA

- Friebric Jomita RCA

 KGB MCA

 Recorded Live Johnny Winter Blue Sky

 LA Express Caribou

 Total Explosion Syl Johnson Hi

 When An Old Cricketeer Leaves The Crease Roy
 Harper Chrysalis

 Put It In Your Ear Paul Butterfield Bearsville

 You Can Sing On The Left Dirk Hamilton ABC

 Night Life Luther Allison Gordy

 Third World Island

 Lester And Chester Chet Atkins/Les Paul RCA

 Oblivion Express Live Brian Auger RCA

 Oblivion Express Live Brian Auger RCA

 Oblivion Express Live Brian Hing Utopia

 All Funked Up Snafu Capitol

 Sweet Silence Mr. Big EMI (IMP)

 Delights Ian Thomas GRT (IMP)

 *— (None)

KOME-FM - SAN JOSE Dana Jang

- Smile Laura Nyro Col.
 Nine On A Ten Scale Sammy Hagar Capitol
 Crossection Jukka Tolonen Janus
 Live Oblivion Vol 2 Brian Auger RCA
 Take No Prisoners David Byron Mercury
 Truckload of Lovin Albert King Utopia
 Dreamboat Annie Heart Mushroom
 Lookin Out For Number One Brothers Johnson A&M
- A&M

 Breakaway Gallagher and Lyle A&M

 Do You Feel Peter Frampton A&M

 Reflections (entire LP) Jerry Garcia UA

 Honey Child Bad Company Swan Song

 Roses Janis Ian Col

 On A Saturday Night Journey Col

KLOS-FM - LOS ANGELES Dabar Hoorelbeke

- Look Into The Future Journey Columbia
 Coney Island Baby Lou Reed RCA
 If The Shoe Fits Pure Prairie League RCA
 (None)

KMET-FM - LOS ANGELES **Bob Coburn**

- When An Old Cricketer Leaves The Crease Roy Harper Chrysalis
 Night Lights Elliott Murphy RCA
 * Stay David Bowie RCA
 * Live For The Music Bad Company Swan Song
 * Compared To What Passport Atco
 † (None)

KWST-FM - LOS ANGELES David Perry

- Crossection Jukka Tolonen Janus
 Eagles' Greatest Hits Eagles Asylum
 Maxophone Maxophone Pauza
 Greatest Hits Uriah Heep Mercury
 Captured Live Johnny Winter Blue Sky
 Starcastle Starcastle Epic
 Frampton Comes Alive (entire LP) Peter Frampton A&M
 Captured Live (entire LP) Johnny Winter Blue Sky
- Sky †Let Me Love You KGB MCA

KNAC-FM - LONG BEACH **Bobby Blue**

- Notice To Appear John Mayall ABC
 Malpractice Dr Feelgood Col.
 Spiders From Mars Spiders From Mars Pye
 Give Us A Wink Sweet Capitol
 Havana Daydreamin' Jimmy Buffett ABC
 When An Old Cricketeer Leaves The Crease Roy
- Harper Chrysalis
 LA Express LA Express Caribou
 - ALBUMS ADDED

- Rainbow Rider Mike Harrison Island
 20th Anniversary Of Rock And Roll Bo Diddley

- Rainbow Rider Mike Harrison Island
 20th Anniversary Of Rock And Roll Bo Diddley —
 RCA
 Diamond In A Junkyard Nickey Barclay Ariola
 Mustard Roy Wood UA
 KGB KGB MCA
 To The Hilt Golden Earring MCA
 Put It In Your Ear Paul Butterfield Bearsville
 King Brilliant Howard Werth And The Moonbeams Rocket
 Night Life Luther Allison Gordy
 Crossection Jukka Tolonen Janus
 First Day David Courtney UA
 Starcastle Starcastle Epic
 Real Pretty Pretty Things Rare Earth
 Savage Eye Pretty Things Swan Song
 Reach For The Sky Sutherland Brothers And
 Ouiver Col.
 Captured Live Johnny Winter Blue Sky
 Rock Bottom Kiss Casablanca
 Prophet Song Oueen Elektra
 Reach For The Sky Lentire LP) Sutherland
 Brothers And Ouiver Col.

 KIMN-FM DENVER

KIMN-FM - DENVER Scott Kenvon

- Reflections Jerry Garcia UA
 Too Young To Feel This Old McKendree Spring —
- Pye Better Days/Happy Endings Melissa Manchester

- Better Days/Happy Endings Meilssa manchester Arista
 Second Childhood Phoebe Snow Col.
 Release Henry Gross Lifesong
 Born To Die Grand Funk Capitol
 Gimme Back My Bullets Lynyrd Skynyrd MCA
 Sun Shone Lightly Pure Prairie League RCA
 Shannon Henry Gross Lifesong

KMOD-FM -- TULSA Jim Richards

- •KGB MCA
 •LA Express Caribou
 •From Every Stage Joan Baez A&M
 •From Every Stage A&M
 •Havana Daydreamin Jimmy Buffett ABC
 •Gimme Back My Bullets Lynyrd Skynyrd MCA
 •Station To Station David Bowie RCA
 •Back It Up Nils Lofgren A&M
 *Run With The Pack/Honey Child Bad Company Swan Song
 *Savage Eye (entire LP) Pretty Things Swan Song

 *Savage Eye (entire LP) Pretty Things Swan
- Song †Savage Eye (entire LP) Pretty Things Swan
- Song
 This Must Be Wrong Janis Ian Columbia
 Lazy Ways 10cc UK
 Two Fisted Love Phoebe Snow Columbia
- **KPFT-FM HOUSTON**

Bruce Litvin

- Lee Oskar Lee Oskar UA
 Lydia Pense And Cold Blood ABC
 Lookin' Out For Number One Johnson Brothers A&M

- A&M

 Infinished Masterpiece Eddle Palmieri Coco
 Chocolate Milk RCA
 Lester And Chester Chet Atkins/Les Paul RCA
 Diamond In A Junkyard Nickey Barclay Ariola
 You Can Sing On The Left Dirk Hamilton ABC
 No Regrets Phoebe Snow Columbia
 Without You #14 John Stuckey Flash
 From My Heart To Yours Charles Earland —
 Mercury
 Turn Back The Hands Of Time Luther Allison —
 Gordy
- Gordy † Watch Em Tell A Lie Paul Butterfield Bearsville

KSHE-FM - ST. LOUIS

- Mark Cooper
- NKGB MCA
 To The Hilt Golden Earring MCA

 Neep Your Hands On It String Driven Thing —
 20th Century
 You Can Sing On The Left Dirk Hamilton ABC

 Dreamboat Annie Heart Mushroom
 Recorded Live Johnny Winter Blue Sky

 Minn An Old Cricketeer Leaves The Crease Roy
 Harper Chrysalis

 Malpractice Dr Feelgood Columbia
- - MOST REQUESTED LP CUT(S)

- Real Pretty Pretty Things Rare Earth
 Reach For The Sky Sutherland Brothers & Quiver Columbia
 Look Into The Future Journey Columbia
 Starcastle (entire LP) Epic
 Too Young To Feel This Old/Divine And Concord McKendree Spring Pye
 You Can Sing On The Left (entire LP) Dirk Hamilton ABC
 Magic Man Heart Mushroom
 When An Old Cricketeer Leaves The Crease (entire LP) Roy Harper Chrysalis
 Red Eyes/Shine A Light Spiders From Mars Pye

WABX-FM - DETROIT Bob Burch

- Take No Prisoners David Beron Mercury
 Captured Live Johnny Winter Blue Sky

 KGB KGB MCA

 Malpractice Dr Feelgood Col
 King Brilliant Howard Werth And The Moonbeams
 Rocket
 Action Sweet Capitol
 Riot In Cell Block #9 Dr Feelgood Col
 Magic Man Heart Mushroom
 Lady Of The Lake Starcastle Epic
 Look Into The Future Journey Col
 Keep Your Hands On It (entire LP) String Driven
 Thing 20th Century
 The Game Roy Harper Chrysalis

WXRT-FM - CHICAGO John Platt

- Savage Eye Pretty Things Swan Song
 Starland Vocal Band Starland Vocal Band Windsong
 Put It In Your Ear Paul Butterfield Bearsville
 Junkfood Junkie Larry Groce WB
 Recorded Live Johnny Winter Blue Sky
 LA Express Caribou
 Land Of The Midnight Sun Al DiMeola Columbia

- Columbia

 Smile Laura Nyro Columbia

 KGB MCA

 Sweet America Buffy St Marie ABC

 The Leprechaun Chick Corea Polydor

 Frampton Comes Alive (entire LP) Peter Frampton A&M
- * Ted Nugent (entire LP) Epic
 † American Tune Starland Vocal Band Windsong
 † Land Of The Midnight Sun (entire LP) Al DiMeola

— Columbia † Smile (entire LP) — Laura Nyro — Columbia WKQQ-FM - LEXINGTON

- Jim Ballard

- Thoroughbred Carole King Ode
 Elite Hotel Emmylou Harris Reprise
 The Teaser Tommy Bolin Nemperor
 Aftertones Janis Ian Col
 Native Sons Loggins & Messina Col
 Frampton Comes Alive Peter Frampton A&M
 Boy I Really Tied One On Janis Ian A&M
 Jungle Line Joni Mitchell Asylum
 Toream Weaver Gary Wright WB

 (None)

WMMS-FM - CLEVELAND Charlie Kendall

- Grarile Keridali

 Greg Kihn Beserkley

 Oblivion Express Brian Auger RCA

 We Sold Our Soul For Rock And Roll Black
 Sabbath WB

 Putl It in Your Ear Paul Butterfield Bearsville

 Havana Daydreamn' Jimmy Buffett ABC

 Lydia Pense And Cold Blood ABC

 I Got Time Allan Clarke Asylum

 Eagles' Greatest Hits Asylum

 Olight Lights Elliott Murphy RCA

 Smokey's Family Robinson Smokey Robinson Tamila

 Reach For The Sky Sutherland Brothers & Ouive

- Smokey s + amily Robinson Smokey Robinson Tamla
 Reach For The Sky Sutherland Brothers & Ouiver Columbia
 Captured Live Johnny Winter Blue Sky
 My Best Friend Oueen Elektra
 Ships In The Night Be Bop Deluxe Harvest
 You Can Run, But You Can't Hide Paul Butterfield Bearsville
 Blinded By The Light/Stand By Me Allan Clarke Asylum
 Dirty City Sutherland Brothers & Ouiver Columbia
 Do Like I Do Smokey Robinson Tamla
 He Will Break Your Heart Greg Kihn Beserkley

WCOL-FM - COLUMBUS, OHIO

- **Bob Gooding**

- OKGB MCA
 To The Hilt Golden Earring MCA
 Spiders From Mars Spiders From Mars Pye
 Doldinger Jubilee "75 Passport Atco
 Starcastle Epic
 Notice To Appear John Mayall ABC
 Honey Child/Run With The Pack Bad Company Swan Song
 It Isn't Rock And Roll/Remember That Boy Pretty Things Swan Song
 Second Childhood (entire LP) Phoebe Snow Col
 Word On A Wing David Bowie RCA

WBUS-FM - MIAMI

- Dean Goodman
- LA Express Caribou
 The Leprechaun Chick Corea Polydor
 Back To Back Brecker Brothers Arista
 Second Childhood Phoebe Snow Columbia
 Journey To Love Stanley Clarke Nemperor
 Land Of The Midnight Sun Al DiMeola Columbia
 No Regrets/Pre Dawn Imagination Phoebe Snow Columbia
 Journey To Love Stanley Clarke Nemperor
 Second Childhood (entire LP) Phoebe Snow Columbia

Columbia † Short Tails Of The Black Forest — Al DiMeola — Columbia WQSR-FM - SARASOTA Steve Huntington

Marcus Garvey — Burning Spear — Island
 Savage Eye — Pretty Things — Swan Song
 Diamond In A Junkyard — Nickey Barclay — Ariola
 Too Young To Feel This Old — McKendnes Sbring

† P.D./M.D. PREDICTED HITS

- Pye
 Notice To Appear John Mayall ABC
 KGB KGB MCA
 Goodbye Pop National Lampoon Epic
 Cold Day In Hell Otis Ruth Delmark
 The Leprechaun Chick Corea Polydor
 You Can Sing On The Left Dirk Hamilton ABC
 Transformation David Sancious and Tone Epic
 Crossection Jukka Tolonen Janus
 Actions Speak Louder Than Words Chocolate Milk
 RCA
 Smile Aura Nurs Col
- HCA Smile Laura Nyro Col * Havana Daydreamın' (entire LP) Jimmy Buffett ___ ABC
- * Fooled Around Elvin Bishop Capricorn * Springtime Mama Henry Gross Lifesong Double Trouble Lynyrd Skynyrd MCA † Ridin' On A Whale Dirk Hamilton ABC

WKLS-FM - ATLANTA Steve Mitchell

- Paris Paris Capitol
 Smile Laura Nyro Columbia
 To The Hitt Golden Earring MCA
 KGB MCA
 Savage Eye Pretty Things Swan Song
 Fooled Around Elvin Bishop Capricorn
 (None)
- WHFS-FM WASHINGTON, D.C.
- Dave Einstein • Lookin' Out For Number One — Johnson Brothers
- Cookin' Out For Number One Johnson Brothers A&M
 For All We Know Esther Phillips Kudu
 LA Express La Express Caribou
 Total Explosion Syl Johnson Hi
 Agharta Miles Davis Col
 Reach For The Sky Sutherland Brothers And Ouiver Col.
 Odyssey Charles Earland Mercury
 * Come Together/Tomorrow Johnson Brothers A&M
 T (None)
 - WYDD-FM PITTSBURGH
 - Steve Downs
- Steve Downs

 Smile Laura Nyro Columbia

 Captured Live Johnny Winter Blue Sky

 Starcastle Starcastle Epic

 KGB KGB MCA

 Breakaway Gallagher & Lyle A&M

 Love Is The Drug/Whirlwinds Rovy Music Atco

 Fleetwood Mac lentire LP) Fleetwood Mac —

 Reprise

 Tream Weaver/Blind Feeling Gary Wright WB

 Art Of Tea Michael Franks WB

 When An Old Cricketeer Leaves The Crease Roy

 Harper Chrysalis

WMMR-FM - PHILADELPHIA

- Paul Fuhr
- Land Of The Midnight Sun Al DiMeola Col.
 KGB KGB MCA
 Reach For The Sky Sutherland Brothers And
 Ouiver Col.
 King Brilliant Howard Werth And The Moonbeams
 Rocket
- Rocket

 Greg Kihn Beserkley

 When An Old Cricketer Leaves The Crease Roy
 Harper Chrysalis

 Agharta Miles Davis Col

 Putl It in Your Ear Paul Butterfield Bearsville

 Junkfood Junkie Larry Groce WB

 Too Young To Feel This Old McKendree Spring
 Pye

 Spanish Train Chris DeBurgh A&M

 I Got The Same Old Blues Lynyrd Skynyrd —
 MCA

 * Sky Church Hymn #9 David Sancious Epic
 - MCA
 * Sky Church Hymn #9 David Sancious Epic
 † (None)

WYSP-FM - PHILADELPHIA

- Sonny Fox
- Smile Laura Nyro Col.

 Movin' On Brass Construction UA
 Head Room 10cc UK
 Gloria Patti Smith Arista
 Sweet Emotion Aerosmith Columbia
 Charley's Girl Lou Reed RCA
 Belle Of The Blues Janis Ian Col.
 Movin' On (entire LP) Brass Construction UA
 Head Room 10cc UK

WNEW-FM - NEW YORK Dennis Elsas

- Oennis Elsas

 KGB MCA

 Diamond In A Junkyard Nickey Barclay Ariola

 Recorded Live Johnny Winter Blue Sky

 January Pilot EMI

 Spiders From Mars Spiders From Mars Pye

 Breakaway Gallagher & Lyle A&M

 Attitudes Dark Horse

 LA Express Caribou

 We're Children Of Coincidence Dory Previn WB

 Smile Laura Nyro Col.

 Art Of Tea Michael Franks WB

 Junkfood Junke Larry Groce WB

 Put It In Your Ear Paul Butterfield Bearsville

 Havana Daydreamin' Jimmy Buffett ABC

 (None)

 NI REFM LONG ISLAND
- WLIR-FM LONG ISLAND Gil Colquitt
- Captured Live Johnny Winter Blue Sky
 Smile Laura Nyro Columbia
 Breakaway Gallagher & Lyle A&M
 LA Express LA Express Caribou
 City Music Jorge Calderon WB
 Give Us A Wink Sweet Capitol
 Reach For The Sky Sutherland Brothers & Ouiver Columbia
- Reach For The Sky Sutherland Brothers & Ouiver—Columbia
 Put It In Your Ear Paul Butterfield Bearsville
 Attitudes Dark Horse
 Art Of Tea Michael Franks WB
 Land Of The Midnight Sun (entire LP) Al DiMeola—Columbia
 KGB (entire LP) KGB MCA
 Second Childhood (entire LP) Phoebe Snow Columbia
 Starcastia (entire LP) Starcastia Eng

†Starcastle (entire LP) —Starcastle — Epic

WBCN-FM - BOSTON **Bob Slavin**

- Lydia Pense And Cold Blood ABC
 - continued on pg 46

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Chaka Khan: A 1970's Art Form

Chaka Khan has been singing most of her life, but as she said. "I didn't start singing in church and my father wasn't a Baptist minister, he was a photographer.

I actually just started singing around the house while listening to jazz, Ray Charles and Harry Belafonte on the radio."

By the time she was eleven Chaka had formed her first group, known as the Crystalettes. "We sang in various clubs in and around the Chicago area. We kinda played in a circuit around the city. We did r&b material mainly, the current hits and at this time I was particularly keen on Aretha Franklin and Gladys Knight. My mother was very helpful in my early career. She made my costumes, chaperoned us and gave me and the group a lot of support. I guess maybe she always had ambitions of becoming an entertainer; however, my mother was more into ballet and opera. I was lucky to have her around even though she was real strict. I gave her a lot of trouble back in those days.

By the time she was sixteen Chaka had graduated more into rock groups and began doing clubs on the north side and along Rush Street. Chaka at this time was singing with groups like the Lock and Chain, and the Babysitters. "I did one single with the Babysitters called 'Roving Minstrel' where I sang background and that's about it.

"I got involved with Rufus around 1972. I originally got to know them when they were known as the 'American Breed.' To this day I trip out just thinking about Kevin Murphy our organist playing bubble-gum music like 'Bend Me, Shape Me.' It's hard to believe but it is true," she laughed.

Paulette McWilliams was Rufus' first

gal singer and when she left, I fit in well because we had the same image, but I was funkier on and off stage with my jeans tucked into my high leather boots."

Before getting more into her music,



Chaka was a pretty political animal in her high school days. "I was president of the BSU in three Chicago high schools and got thrown out of each one. That's why I didn't pursue my education. I wanted to major in art, but school was such a hassle. My energies in political things got very hairy. I felt myself at that time getting very self-destructive and getting off the right track. Everything at that time was political to me, even like drinking coffee. I developed ulcers which made me cool out. This was also the time I was getting more into my music and using it as a career. Right now I'm deeply dedicated to my music and to raising my baby."

Since 1972 the rise of Chaka's and Rufus' popularity has been nothing short of phenomenal. Even with all her record success Chaka isn't totally satisfied: 'Personally, I'm not satisfied with my voice, but I think I will never be totally satisfied I know that I am good, but I always want to improve. I think of my voice like a saxophone. I think I have the vocal sound the saxophone makes. I also think that I am an art form but in a physical, mental and spiritual way. When I am on stage singing I am creating art, just like the artist who sits behind an easel and paints. I realize now that I still have a long way to go as an artist. When I was seventeen I thought I would like to retire when I was twenty-five. Now that I am twenty-two I realize that it will take a little longer than that.

"Right now I think the band and I are getting into more spaces with our music. Working with Stevie Wonder was a real thrill when we were just starting, because the group and I were super-fans of his. 'Tell Me Something Good,' was a lot of fun because Stevie and I worked together on it. He did the music and I added my own interpretation. When I approached 'Once You Get Started,' I just opened up my voice and that scream just happened. That's the way I felt the song should start. That's the way I heard the tune in my head."

Now that she and the group Rufus, which includes Kevin Murphy, Nate Morgan, Tony Maiden, Bobby Watson and Andre Fischer, are reaching new plateaus of popularity with their most recent LP release "Rufus featuring Chaka Khan," Chaka is experiencing a new experience in her career and that is heavy touring. "I don't really like to tour that much because it takes me away from my baby. It's tough doing the concert trail. both mentally and physically. However, it does have its benefits because there are so many places I do enjoy visiting, New Orleans, Vancouver, Chicago, San Francisco and especially Europe. Europe is great. The crowds over there are unreal. They are very appreciative of our music and the people over there make us feel so good.

When Chaka talks about Rufus' music she describes it as "Krudde." Bobby and Tony made the word up and all it really means is funky in all terms. It's black funky, it's white funky, it's brown funky. It's funky for everyone.

Hopefully, Chaka wants to get more involved in the writing of the group's material. "I don't write music because the guys in the band are so fantastic with the music and the arrangements. I do write lyrics and want to write even more in the future. I don't particularly want to write love songs because to me there's too many "ooh baby," "my baby loves" tunes around. Even though I wrote the lyrics to 'Sweet Thing,' about our friend Richard, the reason I wrote about love then was because I was in love at that particular time. The kind of things I want to get into are lyrics that are meaty and that really say something heavy about what's goin' on these days. I don't want to be controversial, but write lyrics that describe pain and beauty."

jess levitt

KGB: A Matter Of Copping Feelings

Barry Goldberg doesn't smile a whole hell of a lot. And it's with good reason that this is so. Visions of good music over the years coupled with stillborn conceptions and the rent being late have combined to put deep furrows in Goldberg's brow.

But a change has come over Barry Goldberg of late. You can see it in his eyes and an almost Mona Lisa contentedness. The change is KGB and it's literally the truth.

"It had to be real," Goldberg commented in a recent interview. "There had to be real messages coming from honest places in the music or it wouldn't have worked. There was a lot of things that had to be taken into consideration when KGB was formed but the most important thing was getting songs that everybody could groove on together."

Getting the right songs. A difficult task indeed. Fitting the right musical mood to diverse personalities and roots. Perfection, as always, impossible. The song

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"We wanted to say something with the music but we also wanted to stay away from the accepted approaches. We didn't want to create images. We wanted to write real love songs with true feelings behind them. We didn't go with a particular style of music. There was a balance between the up and down songs. But the important thing was that the song make it on a believable level."

According to Goldberg, the music of KGB is a mulligan stew in the finest sense of the word. After-hours jazz, slashes of aged country and, at the heart of influences, razor sharp sounds of picking cotton and working on the chain gang.

"Yeah, I guess the core of the music does tend more towards a rhythm and blues and gospel sound than a rock and roll sound. The other influences are there but the r&b elements are particularly upfront.

"But the secret to what we're doing lies in interpretation. It's the things we do to a song that make it creative and different. We're all professional musicians so it wasn't difficult for us to adapt to the feel of the song. We had a preconceived idea of what kind of backing each song needed."

It was this question of a musician's inate feel for what a song needs that led Goldberg to explaining away the musical question of the ages.

Can a white man play the blues?

"Sure he can. It's just a matter of approach and where the musician's roots are coming from. Music's always been imitated. People cop licks. In the case of the blues it's a matter of copping feelings. If you can transpose a feeling and it

comes out real; that's all that really mat-

"The band doesn't play like anyone in particular. Michael (Bloomfield) doesn't try to be B.B. King. Over the years we've developed our own style of playing that's completely different from anybody else's. The way I play is the way I play.



It's as simple as that.

The roots of the KGB formation lie deep in the soil of experience and subtlety. It's not simplicity. At least not in the sense of lowering your creative sights. Goldberg dismissed it with some to the point verbage. Honesty. Truth. Impact. Not the ramblings of a boy scout. Rather of a musician.

"Honesty is the most important part of our trip. We won't compromise. Sure, we want to be successful but what good is it if you have to compromise what you believe in to get there? Ray (Kennedy) won't sing a song he doesn't feel. We can't play to music we can't relate to. It would be jive and it wouldn't come off.

"Being able to relate to a piece of music is the most important thing. You can create a song from something you've never experienced but, in order for it to work, you have to be able to relate to it. If you've got genuine compassion and feeling for the situation a song is talking about; even the music itself, then it's nearly impossible for that song to not come off as believable.

"Experience," Goldberg continued, "does make the whole process easier. It's more of a down to earth, reality oriented trip. It's just there. It's just not bullshit."

The evolution of Barry Goldberg as a musician and songwriter goes hand in hand with the state of popular music as a valid form. Barry Goldberg has matured. So has the music.

"Now it's much easier to make a subtle statement with music. I think the days when you've got to come on with guitars crashing and blow people away to make your point are over. There is a subtle way and it works.

"Music as a whole has also evolved into a multi-level thing. It used to be that, with few exceptions, music could be either creative or entertaining. But not both. The line between the two is beginning to draw together. Sure, sometimes a song will be written that is so far out that it can't be put across, while a simple message like "I love you baby" makes its impact felt with no problem."

As the conversation drew to a close, Barry Goldberg the consummate musician surfaced in a songwriting statement at its purest.

"It's a gut reaction and a very emotional thing. The sensitive people are that way and they are the ones that put out music that lasts."

Barry Goldberg and stardom. This time it just might happen.

marc shapiro

picks of the week

cash box/singles reviews

Looking For Space (3:56) (Cherry Lane — ASCAP) (John Denver)

This is the *fourth* single from Denver's "Windsong" LP. It's another hit, a self-exploratory tune about looking for space, "to find out who you are." Denver is the master of this genre, and the emotion and carefully produced tune will appeal to pop, mor and country listeners. Flip: No info. available.

BOB DYLAN (Columbia 3-10298)

Mozambique (3:00) (Ram's Horn — ASCAP) (B. Dylan, J. Levy)

The second single from Dylan's #1 LP "Desire," this is an exotic, lush and exciting tune to hear. Dylan is in fine form, spinning out his tale of "magic in a magical land," and playing superb rhythm guitar. The song got a lot of airplay as an album cut, and will receive even more now. Look for it on the pop charts. Flip: No info. available.

THE CARPENTERS (A&M 1800)

There's A Kind Of Hush (All Over The World) (2:53) (Glenwood — BMI) (Les Reed, Geoff Stephens)

The Carpenters are just that, craftsmen using their tools to build solid pop hits. This record is no exception, complete with slick production and a hook-filled chorus. Nice guitar and horn work. Flip: No info. available.

GLADYS KNIGHT AND THE PIPS (Buddah BDA 523)

Make Yours A Happy Home (3:34) (Warner/Tamerlane — BMI) (Curtis Mayfield)

The single is drawn from the movie "Claudine," and all signs point to hit. The voices are sensitively arranged, there's great back up from the Pips, and the music is dynamite. "You don't have to be no superstar," Gladys sings, and this song don't have to be a smash, but it will be anyway. Flip: No info. available.

THE O'JAYS (Philadelphia International ZS 8-3587)

Livin' For The Weekend (2:50) (Mighty Three — BMI) (Gamble, Huff, Gilbert)

What can you say? This is what music's all about. The Gamble and Huff production is, as always, exciting, and it's a great tune, rhythmically strong and instrumentally colorful. The O'Jays sing with an energy that's going to take this to the top of r&b and pop charts. Flip: No info. available.

BETTY WRIGHT (Alston 3719)

Everybody Was Rockin' (3:48) (Sherlyn — BMI) (C. Reid, W. Clarke)

Betty steps out with a killer, a slick r&b tale of a "zodiac party" where everyone has to wear his sign. She's hesitant about going, doesn't like parties much, but the story has a happy ending. Watch this one carefully, Betty's sweet, natural voice might make an r&b hit cross pop. Flip: No info. available.

RAMSEY LEWIS (Columbia 3-10293)

Don't It Feel Good (3:15) (Eibur/Pamoja — BMI) (C. Stepney)

Lewis always has been a master of funk, and on this record he really gets down! It's a very cool record, an instrumental, and filled with keyboard-guitar fights. Should be popular with discos and r&b playlists. Flip: No info. available.

EMMYLOU HARRIS (Reprise RPS 1346)

Here, There And Everywhere (3:59) (Maclen — BMI) (Lennon, McCartney)

Emmylou slowed down this Beatles standard and created a perfect vehicle for her phenomenally expressive voice. The melody is treated with respect and the timbre of the vocal opens up new meanings for the song. Moaning harp work and tasteful guitar fills add to the beauty of this tune and will put it on many pop playlists. Flip: No info. available

ACE (Anchor ANC 21001)

No Future In Your Eyes (3:20) (American Broadcasting — ASCAP) (P. Carrack)
Beautiful guitar work starts this single from Ace's "Time For Another" LP. Their re-

nowned harmony is evident in full force on the chorus, and this tune will make it. It's got a good hook and crackerjack, clear production and playing. AM and FM. Flip: No info. available

BETTE MIDLER (Atlantic 45-3319)

Strangers In The Night (3:03) (Champion/Screen Gems-Columbia — BMI) (C.

Singleton, E. Snyder, N. Kaempfert)

An uptempo, disco version of the standard, complete with backup girls and dance club steady rhythm. A key modulation takes place halfway through the song and really holds the listener's attention. It was a good idea and this tune will move into disco, FM and AM markets. Flip: No info. available.

PURE PRAIRIE LEAGUE (RCA JH 10580)

Sun Shone Lightly (3:24) (Prairie League - BMI) (T. Goshorn)

This is a beautifully harmonized and catchy rock ballad. It's the first single from the band's popular "If The Shoe Fits" LP, and the aching guitar solo, coupled with a sad lyric, will provide FM programmers with something a little different. It's an intelligent production, all the way around. Flip: No info. available.

COUNTRY JOE McDONALD (Fantasy 765 AM)

Save The Whales (3:04) (Alkatraz Corner — BMI) (Joe McDonald)

This is the second single pulled from Joe's "Paradise With An Ocean View" LP, and it's a good followup to "Breakfast For Two." A rollicking story-ballad of the sea, fronted by a driving piano and acoustic guitar, this should achieve a spot on many FM lists. Maybe some AM play. Flip: No info. available.

OSIBISA (Island IS 053A)

Sunshine Day (3:08) (W.B. — ASCAP) (Osei, Tontoh, Amarfio)

The first strains sound like funky salsa, the record has an exotic beat. There is a sense of immediacy, and the repetition of phrases is almost hypnotic. A saxophone is discretely placed and the overall production, the feel of the song, is inspired. Powerful FM cut, latin. Flip: No info. available.

BILLY SWAN WITH THE JORDANAIRES (Monument ZS 8-8682)

Just Want To Taste Your Wine (2:28) (Youngun — BMI) (B. Emmons)

Swan's voice is immediately recognizable, and he sings this Texas-influenced shuffle with style and grace and just the right trace of humor. "I don't want to burn your vineyards, just want to taste your wine," he sings, and pop playlists will want a taste of this. Flip: No info. available.

SHAD O'SHEA & THE 18 WHEELERS (Private Stock 45071)

Colorado Call (3:19) (Counterpart — BMI)

A citizen's band record that is definitely going to chart. It's different, the CB lingo is sung, at times — "Breaker 1-9 Breaker 1-9" — and the unusual cadence lends itself beautifully to melody. The production is crisp, and that mysterious lady will brighten every trucker's heart and every pop playlist. Flip: No info. available. PHILLY DEVOTIONS (Columbia 3-10292)

Hurt So Bad (2:45) (Vogue — BMI) (T. Randazzo, B. Hart, R. Wilding)

The name of this band is apt, for they are devoted to the Philadelphia sound and are noble practitioners of the art. The rhythm section is tight, paced with the phrasing of the song, and the voices are clear, sweet and high. R&b fans will want to pick up on this. Flip: No info. available.

PATTI SMITH (Arista AS 0171)

Gloria: In Excelsis Deo (4:47) (Linda — ASCAP/Bernice — BMI) (P. Smith, V. Mor-

There's no one in rock today who's using words the way Patti Smith does. She starts this one off with a string of them, almost a chant, telling a story, building a mood. Her energy is astounding, her vulnerability, at times, sweeps you into the middle of her song. Part of this song is Van Morrison's Gloria and her reading invokes the essence of rock 'n' roll. Already an FM favorite. Flip: No info. available.

FRANK SINATRA (Reprise RPS 1347)

I Sing The Songs (I Write The Songs) (3:50) (Artists/Sunbury — ASCAP) (Bruce John-

Ol' Blue Eyes covers this song that was a hit for Barry Manilow such a short time ago, but he can do it, and have a hit for himself, because he sings it with a new emphasis, on the singer rather than writer, and with Sinatra it's all the truth. Don Costa arranged this tune that Sinatra fans and MOR listeners in all markets will have to buy. Flip: Empty Tables (2:47)

LOUDON WAINWRIGHT III (Arista AS 0174)

Bicentennial (2:41) (Snowden — ASCAP) (L. Wainwright III)

You can just never tell what Wainwright is up to, but it's usually good music. This is his ode to America's impending birthday, and it's the best one we've heard, by far. The firecrackers in the last couple of seconds will segue nicely into the news, especially on the FM stations. His "Dead Skunk" was a pop hit, no reason why this one can't be one, too. Flip: No info, available,

ALBERT KING (Utopia JH 10544)

Cadillac Assembly Line (3:14) (East Memphis — BMI) (Mack Rise)

Albert King can sing and play the blues as well as anyone else with his last name. Strings have been used for sweetener in this city blues, after the horns and guitar have done their percolating work. King's voice is in fine form, and his guitar playing is fluid, expressive, yet economical. Flip: No info available.

SUN (Capitol P4224)

Live On, Dream On (3:26) (Glenwood/Osmosis — ASCAP) (Byron Byrd)

This is music that should be prescribed as medicine for people who don't think they can dance. Turn it all the way up, so the bass, drums and power riffing guitar surge through the patient's head. The synthesizer will drift down the spine and activate the feet. It's as simple as that. Flip: No info available.

AUSTIN ROBERTS (Private Stock 45,061)

Just To Make You Mine (2:36) (Famous/Zakk—ASCAP) (A. Roberts, K. Rose)

Austin Roberts delivers his own tune with passion, belting out this MOR torch ballad with special emotion. The production is slick, with a couple of well-done key changes. The bass player is working overtime, and adds a bonus touch of color to an already professional arrangement. Flip: No info available.

CLARENCE CARTER (ABC 12162)

Dear Abby (3:00) (Fame — BMI) (G. Jackson, C. Carter, C. Wilkins)

Clarence Carter might need Abby's help with his romantic troubles, but she doesn't need to bother helping this record onto the r&b stations and charts. It's a natural, with a loping bass line and L.A. Express type horns. Flip: No info available.

LUKE DAY (Renfro 40A)

Love Line (3:25) (Alcar — BMI) (Johnny Ross)

Luke Day has come up with an excellent r&b tune. "Throw out your love line, I'm drownin'," he sings, with a biting and soulful voice. The lyric is one big hook. The bass line is wonderfully non-linear, and there are a couple of intelligent guitar breaks. A must for your r&b playlists. Flip: No info available.

SUNSHINE AND VINNY (RCA PB 10526)

Hey Baby (2:46) (Lebill — BMI) (M. Cobb, B. Channel)

This new duo covers an old tune with professional style and grace. Their voices merge, and drift apart, trading perfectly executed harmonies. Interesting, exciting synthesizer work, and snappy key modulations will make this a heavy request throughout every pop market. Flip: No info available.

BROTHER TO BROTHER (Turbo TU 045B)

Let Your Mind Be Free (3:15) (Gambi — BMI) (B. Jones)

This is a fast disco tune with a predominant piano and organ track. An instrumental, it cooks right along, and should move in dance markets, because the production is so tight. It's a real tension-builder. Flip: No info. available.

CHARLIE CALELLO (Ariola America 7614)

Dance, Dance (3:30) (Silver Blue/Calello — ASCAP) (J. Calello)
This is a disco version of — are you ready? — "Hava Nagelah." And it works. That old familiar song drifts over the disco beat and sets the feet in motion. Slick production has given the tune a push, clubs will order, wear out copies, and re-order. Flip: No info. available.

ECSTACY (Disco D181A)

Living In Ecstasy (3:14) (Martin-Sherry — BMI) (Acevedo, Martin, Romano)

The name of the record company tells the story — this is a disco record, and a real good one. The beat never lets up, and different instrumental voices give the tune a varied sound. The horns are smooth, couched in a professional production. Flip: Medley: Can't Help Myself/Ecstacy's Theme (2:55)

THE FRONT RUNNERS (Tom Cat JH 10575)

The Big Hurt (3:47) (Gladys - ASCAP) (Wayne Shanklin)

A disco record with class. The Front Runners seem to understand what dance music needs to work, and they put it all together. The bass, drums and keyboards just keep churning and club patrons will want this to go on forever. Flip: No info. available.

LEONE THOMAS (Don DK 102) Thank You Baby Part I (3:25) (NUWAUPU/Lloyd Price — BMI) (Leone Thomas)

Veteran jazzman Leone Thomas has added an "e" to his first name, and hot disco tracks to his sound. The record has been picked up at a lot of r&b stations already, because Thomas' musical knowledge, when applied to r&b, is a powerful force. Look out for this one! Flip: Part II (2:20)

pop picks

THEIR GREATEST HITS 1971-1975 - Eagles -Asylum 7E-1052 - Producers: Glyn Johns and Bill Szymczyk - List: 6.98

One of the few innovative musical progressions over the past five years has been the country-rock stylings of the Eagles. The naturalness of harmonies and instrumentals makes for a sound easy on the ears. The band's best efforts show up on the greatest hits package via professional elements of a creative medium. Proven AM items with anytime play possibilities. Top listens include "One Of These Nights," "Already Gone," "Peaceful Easy Feeling" and the mellowed out feeling of "Lyin' Eyes.



The return of Laura Nyro to the recording wars proves a musical outing most introspective. 'Smile" through a series of blues-ballads cuts to the very heart of emotions and situations. Lyrics as always are strong while a sparse instrumental backing aids the subtle points of each song. Ms Nyro's vocals prove a listening plus. A wide spectrum of possibilities as AM, FM and easy listening stations should oblige. Top cuts include "Children Of The Junks," "The Cat Song," Mama" and "Smile.

THE BEST OF URIAH HEEP - Uriah Heep Mercury SRM 11070 - Producer: Gerry Bron -List: 6.98

Uriah Heep's sword and sorcery approach to heavymetal music has always been a welcome change from the expectedness of boiler plate rockers. Exotic arrangements and an off the wall sense of wonder make their greatest hits package a musical delight. Vocals are appropriately straight ahead while instrumentation is strictly from foreign shores. Occasional AM possibilities, but all cuts are FM meat. Top listens include "Look At Yourself," "Easy Livin" "Gypsy" and a melodic avalanche on "Sweet Lor-

I'VE GOT TIME - Allan Clarke - Asylum 7E-1056 - Producer: Spencer Proffer - List: 6.98

Allan Clarke proves equally adept at rockers and mournful ballads and both work on "I've Got Time." Clarke's vocals are the key here as a totally believable singing style makes the octave rounds. A taut instrumental backing adds the appropriate punch to each song and makes the most of melodic lines. Good AM possibilities abound while easy listening and FM slots should not be ruled out. Top cuts include "Blinded By The Light," "If You Think You Know How To Love Me" and "Stand By Me."

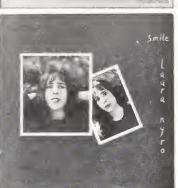
LIVE OBLIVION VOL. 2 - Brian Auger's Oblivion Express - RCA CPL 21230 - Producer: Brian Auger - List: 6.98

In the area of jazz/rock, Brian Auger's Oblivion Express has proven constant in creative progressions. The true strength of Auger's music in a live setting comes through on this two record live recording. Vocals serve on an equal footing with instrumental passages throughout for near perfect balance of listening. FM lists will savor each slice as will jazz oriented outlets. Top cuts include "Compared To What," "Second Wind" and a mountain of sound on "Freedom Jazz

SWEET HARMONY - Maria Muldaur - Warner Bros. MS 2235 - Producer: Lenny Waronker and Joe Boyd - List: 6.98

On "Sweet Harmony" María Muldaur delves deeply into the blues on a whole lot of levels Her vocal stance, on blues and torchy songs, parlays a frantic stance into total believability Instrumentals and backing harmonies add needed support that allows Ms. Muldaur to soar on each song. AM, FM and easy listening possibilities abound. Top listens include "As An Eagle Stirreth In Her Nest," "We Just Couldn't Say Goodbye," "Jon The Generator" and "Back

















NIGHT LIGHTS - Elliott Murphy - RCA APL 11318 - Producer: Steve Katz and Elliott Murphy - List: 6.98

TO BE WITH YOU - Tony Orlando and Dawn -

Elektra 7E-1049 - Producer: Hank Medress and

The easy listening musical bent of Tony Orlan-

do and Dawn continues in a big way on "To Be

With You" as close cropped vocal and instrumen-

tal outings weave a magic listening web. Backing

and lead vocals continue in a pronounced vein

on all cuts and receive maximum support by lilt-

Dave Appell - List: 6.98

haunting cover of "Cupid."

In form and musical projection Elliott Murphy, on "Night Lights," comes off as pop music's answer to Bob Dylan. Within the vocal and instrumental confines of the pop medium, Murphy weaves lush stories that project raw emotion far beyond the potential of each song's subject. Various influences and experienced vocals carry this album's day. AM and FM lists will get fat off this land. Top listens include "Diamonds By The Yard," "Lady Stiletto," "Never As Old As You" and "Rich Girls."



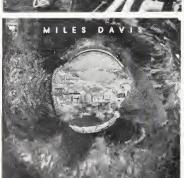
TAKE NO PRISONERS - David Byron - Mercury SRM 11074 — Producer: Peter Gallen and David Byron - List: 6.98

Taking time out from lead Heep duties David Byron has come up with an entertaining rock and roll effort on "Take No Prisoners. melodic vocal stand is effective on rockers as well as upbeat ballads while the overall instrumentation is ballsy yet full bodied. Some AM chances here as well as FM slottings. Top listens include "Man Full Of Yesterdays," "Hit Me With A White One," "Stop (Think What You're Doing)" and the classic meeting ground of vocals and metal on "Steamin' Along



COLONIAL MAN - Hugh Masekela - Casablanca NBLP 7023 - Producer: Hugh Masekela

Hugh Masekela's strengths in primitive jungle rhythms get a decidedly calypso shake up on "Colonial Man." The latin and island influences make for the perfect musical balance while muted vocal deliveries add the aura of island to each cut. The overall feel is native. AM should have a field day while latin and soul stations should pick and choose. Top cuts include "A Song For Brazil," "Witch Doctor," "Cecil Rhodes" and an authentic sounding "Vasco Da Gama (The Sailor Man).



AGHARTA - Miles Davis - Columbia PG 33967 - Producer: Ted Macero - List: 7.98

This live two record set showcases the true nature of Miles Davis' true musical genius. Captured in-concert, every undulating passage and crescendo moves to a logical conclusion. It's jazz stripped to the progressive essentials; making reflective stops before moving on to make new points. Jazz and like oriented progressive FM lists should give a listen. Top cuts include "Theme From Jack Johnson," terlude" and "Prelude Part 2." "Maiysha,"



YOU CAN LEAVE YOUR HAT ON -- Merl Saunders - Fantasy P9503 - Producer: Merl Saunders - List: 6.98

It's soul on ice time as Merl Saunders' "You Can Leave Your Hat On" explores various elements of the music in an oh so mellow way. Sparse tight instrumentals and gruff vocals are the key to this album's effective presentation while a soft, yet underpinning of jazz adds suitable body. Soul and blues oriented outlets for this disk. Top cuts include "You Can Leave Your Hat On," "Meet Me In The Morning," "I Feel Like Dynamite" and a tough cover of "Boogie On Boogie On Boogie On Reggae Woman

pop picks

WHEN AN OLD CRICKETER LEAVES THE CREASE — Roy Harper — Chrysalis CHR 1105 — Producer: Peter Jenner — List: 6.98

Roy Harper's musical world is of the future as well as the present. His messages on "When An Old Cricketer Leaves The Crease" are distorted fragments of feelings and emotions that have found a medium in folk and rock. Emotional vocals and deft handling of instrumentals are the equation that makes this album work. Strictly FM but only of the class variety. Top listens include "Grown Ups Are Just Silly Children," "When An Old Cricketer Leaves The Crease," "The Spirit Lives" and "Forget Me Not."

TRYIN' LIKE THE DEVIL — James Talley — Capitol ST 11494 — Producer: James Talley and Steve Mendell — List: 6.98

James Talley's affinity for a whole lot of influences comes clearly through on "Tryin' Like The Devil." From a light country base, Talley wanders through folk and blues elements that work well on their own as well as with the country support. Talley's downhome vocals and tight backing instrumentals make for the valid balance. AM, easy listening and country shots here. Top listens include "Are They Gonna Make Us Outlaws Again?," "Sometimes I Think About Suzanne," "Deep Country Blues" and "Give My Love To Marie."

HOME COOKING — Sergio Mendes and Brazil 77 — Elektra 7E-1055 — Producer: Sergio Mendes — List: 6.98

The haunting, latin tinged melodies of Sergio Mendes and Brazil 77 continue on "Home Cooking" with the accent, vocally and instrumentally, on depth. All cuts move at a decidedly even pace with each passage showing definite dimension as well as offering up a constantly easy listen. Possible AM shots while easy listening and Latin oriented stations are sure playlist adds. Top listens include "It's So Obvious That I Love You," "Tell Me In A Whisper," "Where To Now St. Peter" and "It's Up To You."

MALPRACTICE — Dr. Feelgood — Columbia PC 34098 — Producer: Dr. Feelgood and Vic Maile — List: 6.98

"Malpractice" by Dr. Feelgood is the closest thing to classic rock and roll that has hit these shores in many a moon. There's nothing subtle about this music Lean and hungry vocals with the tightest, most basic rock chordings of any band in recent memory. Music to bring back being rude on street corners. Definite AM shots plus some good natured FM play. Top cuts include "Don't You Just Know It," "Going Back Home," "Don't Let Your Daddy Know" and a rock kick in the pants on "Riot In Cell Block #9."

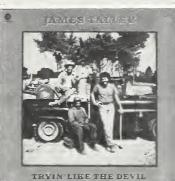
ATTITUDES - Attitudes - Dark Horse SP 22008 - Producer: Lee Kiefer and Attitudes - List: 6.98

"Attitudes" is a multi influential album that makes good use of all its musical forms. Free flowing vocals plus professional instrumental outings form a musical vortex that encompasses soul, latin, blues and pop influences in a wide variety of creative and listenable ways. Tightness is the musical watchword of this album. FM and easy listening soul outlets should make this album. Top listens include "Ain't Love Enough," "Chump Change Romeo," "You And I Are So In Love" and a softly moving "Street Scene."

FOR ALL WE KNOW — Esther Phillips with Beck — Kudu KU 28 — Producer: Creed Taylor — List:

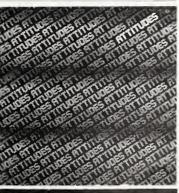
The elements of soul and subtle jazz come together on "For All We Know" as the sultry vocals of Esther Phillips and the musical creativity of Beck combine for a sound that is soulfully smooth as silk. The feel, at varous levels, is upbeat and carries the listening weight throughout. Easy listening and soul stations will have a field day. Top listens include "For All We Know," "Going Out Of My Head," "Pure Natural Love" and "Caravan."

























LAND OF THE MIDNIGHT SUN — AI DI Meola — Epic KE 33942 — Producer: Al Di Meola — List: 6.98

The guitar as powerful jazz instrument is showcased in its finest light on Al Di Meola's "Land Of The Midnight Sun." Through various tempoed passages Di Meola's progressions reach constant levels of emotion and pitch that, in turn, play off well against the hard rhythm tracks. FM and jazz stations will consider all cuts prime list material. Top listens include "The Man From Bowling Green," "Proud Of You Baby," "Nothing Ever Hurt Her (Quite Like Me)" and the movable feast of "How Do You Start Over."

SWALLOWED UP IN THE GREAT AMERICAN HEARTLAND - Tom Pacheco - RCA APL 11254 - Producer: Shadow Morton - List: 6.98

Country music with feeling is the forte of Tom Pacheco and it shows through all too well on "Swallowed Up In The Great American Heartland." Pacheco's lyrical storytelling simplicity is the perfect counterbalance to appropriate instrumental backings. But the strong point is vocals. Pacheco, in a word, can sing. Country and easy listening adds here. Top listens include "Last Bike In Town," "The Land Will Roll On," "Til I First Heard Willie Nelson" and "The Tree Song."

THE BEST — Lovin' Spoonful — Kama Sutra KSBS 2608-2 — Producer: Eric Jacobsen and Joe Wissert — List: 6.98

One of the more progressive of the sixties pop/rock bands were the Lovin' Spoonful. Their blend of harmonies and the alternating currents of soft and emotional pop were classics in their day. "The Best" brings together the best of these songs in a two-record retrospective that showcases Sebastian and company at their finest. A ton of AM reissues here while easy listening could do worse than some of these cuts. Top listens include "Do You Believe In Magic?," "Darling Be Home Soon," "You Didn't Have To Be So Nice" and "Six O'Clock."

FEEL THE SPIRIT — LeRoy Hutson — Curtom CU 5010 — Producer: LeRoy Hutson and Richard Evans — List: 6.98

"Feel The Spirit" by LeRoy Hutson is a free flowing musical ride into the avenues of soul and funk with a movable beat. Street-wise vocal and subtle jazz shadings add body to Hutson's creative efforts and make for an overall listen that is comfortable as well as entertaining. Soul, jazz and so easy listening lists prove favorable for this album's future. Top listens include "Let's Be Lonely Together," "Never Know What You Can Do (Give It A Try)," "Lover's Holiday" and "Don't Let It Get Next To You."

SINBAD — Weldon Irvine — RCA APL 11363 — Producer: Mike Lipskin and Weldon Irvine — List: 6.98

Synthesizer funk suitable for moving is the overriding virtue of Weldon Irvine's "Sinbad." A restrained disco beat proves the perfect support as passages delve deep into spacey r&b routes. The subtle use of backing horns and slight orchestration aids and abets the musical move of each cut. Some jazz and soul possibilities while class disco action is also a possibility. Top listens and movers include "Don't You Worry 'Bout A Thing," "Music Is The Key," "Do Something For Yourself" and "I Love You."

LIVE ON, DREAM ON — Sun — Capitol ST 11451 — Producer: Beau Ray Fleming and Byron Byrd — List: 6.98

The rhythmic sounds of soul and funk put their musical heads together on the debut album by Sun, "Live On, Dream On." The group's instrumental and vocal approach to the music is straight ahead while not overbearing and. as a result, is a believable as well as entertaining listen. It's soul and disco outlets for this album. Top listens include "Wanna Make Love," "Give Your Love To Me," "They're Calling For More" and a driving rendition of "Live On, Dream On."

THE NEW CARPEN THERE'S AKIND OF HUS



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ON A&M RECORDS



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Trade-Ins, Used Records Establishing Low Price Image

by John Mankiewicz

LOS ANGELES — With the economy in a much-talked-about squeeze, retailers are looking for ways to make records economically attractive and to get people into the stores. And with prices going up this year, all methods must be explored thoroughly. Used records, in the past, were generally available only at used record stores. Now, in at least one retail chain in Los Angeles, used records are functioning as an incentive to buy new ones.

Wallich's Dollar Deal

Wallich's Music City has eight stores in the Los Angeles area, and they sell records, with the exception of certain redtag items, pretty much at list. With the Wherehouse, Licorice Pizza, Music Plus and Tower chains selling records at great discount, it would be a gross understatement to say that Wallich's is in a competitive situation. They've got to offer something that will bring people into their stores. Right now, trade-ins are meeting with great success.

"The customer brings in his old albums," said Bob Zipkin, general manager of Wallich's chain. "They have to be playable, and in the original jacket. We issue a one dollar credit slip for each album we get; that can be applied to the purchase of any item in the store that sells for more than \$3.98, anything that is not on special sale. You can't use ten coupons and buy a ten dollar record, but if you're buying a three record set you

can use three coupons to get a dollar off each disk. We have big ads in the stores that read: 'Did you know your old albums were worth a dollar?' "

Does Wallich's back this promotion up with advertising? "Very heavily," said Zipkin. "We put a tag on all our radio spots, and include the trade-in offer on all of our print ads."

What happens to the used records after the store buys them? "We put them in a trade-in bin in the front of the store," Zipkin continued. "We price them in cycles. The prices start at \$1.49, and go down, after a couple months, if the record doesn't sell, to \$.99. After a few more months, the price is dropped to \$.79. And if the records are still in the store after a year, we give them away to charity."

Obviously, then, Wallich's is not seriously in the business of *selling* used records, but rather *buying* them to stimulate new record sales.

Not For Discount

How would this work for a discount chain? "It would be unnecessarily confusing," said Tom Ray of the Peaches outlet in St. Louis. "If a store does it, it's just a gimmick, and gimmicks are unnecessary. The best thing a store can do is to be sure to stock the record a customer wants and sell it at a competitive price. Used records have their place, in independent outlets. With chains expanding so rapidly, the in-

dependent dealer has to be really on top of things, know the music, and be community-minded. He can take the time to offer used records. If a store buys a record that someone doesn't want, buys it for a buck, and sells it to someone that wants it, for two dollars, everybody's happy."

This makes a lot of sense. The independent who supplies that kind of specialized service to its customers is, through the nature of his work, going to attract a lot of repeat business. He will establish an image for his store, different from the chains, as an outlet that supplies a public service. And the low-price, used records would establish a price image for the store, de-emphasize the higher-than-chain prices for front line product.

Cossack Records is also in St. Louis, and while they were affected somewhat by the opening of the huge Peaches store, their virtual monopoly on used records has kept them going strong. "It accounts for maybe a third of our business," said store salesman Gene Scott, "but without the used records going for us, we'd starve. It's pretty simplistic. We've got the records, and it's a word of mouth kind of thing. We do some sales, now and then, but we keep a large stock of used records and people know where to come."

The Distributor's View

How do distributors feel about used

records? "I have no objections," said Bill Swearingen, a buyer from Heilicher's Minneapolis headquarters. "If anything, used records *generate* business, people will take the money from their old records and invest it in new merchandise. Generally, there are two categories; people who are flat broke and sell their records for cash, and the customers who want to buy some new things."

The Wax Museum chain has five stores in the Minneapolis area, and they have a solid stock of good used records. Depending on the condition of the album, they pay \$1.40, \$1.20 or \$1.00. These prices are fairly high, so the Wax Museum clerks are extremely discriminating, and do their buying carefully. And they've found that a quality stock of used records enhances the sales of new records. (They sell \$6.98 list for

Important Function

Trade-ins and used records, then, are not merely store attraction devices, but often a money making proposition by themselves. And they're a way for the independent and small chain outlets to stay abreast of the large chain explosion. Whether it's the fanatic record collector, who's just gotta have that James Brown record to complete his collection, or the student who can't afford a brand-new Bad Company, the used-record operation, in all its manifestations, serves an important function for the consumer.

Jim Weatherly & Keca Music: Solid Goals, Solid Gold

LOS ANGELES — Shortly after Larry Gordon set up Keca Music in Hollywood, he was visited by fate in the form of a young songwriter named Jim Weatherly. In fact, it was a fateful experience for both parties. Weatherly had been around town with his wares before, exchanging demonstrations of his artistic endeavors for the usual nods and half-hearted encouragements.

Not that he didn't have faith in himself or his material but Weatherly, a quarter-back-turned-writer, was a writer, not the ace businessman. Besides, how do you push something on a listener who isn't listening? "You know," Weatherly reflects, "before a song becomes a hit, very few people are willing to admit that it's great. And the odds are in their favor."

Open Ears

To be sure, the odds are *not* in favor of the legion of would-be writers who tramp through publishing offices. And that may have been running through Larry Gordon's mind when Weatherly visited Keca for the first time. "I was waiting to hear a dud," admits Gordon. "But I didn't hear it. There was nothing bad on the tape. At that time I made a decision: he deserved to be built and I wanted to be the one to do it."

At this point, fate having made its appearance, a business relationship began to develop — one which illustrates the significance of long-term thinking as opposed to short-term exploitation.

Gordon had recognized the potential of Weatherly's songs immediately. He felt Jim would be "big" as a writer. The question of "how big," however, would depend largely on how the project was handled. Setting aside the gut-level anxiety to act immediately, Gordon spent an entire six months "just thinking . . . as to which would be the best way to develop and sustain" Weatherly.

by Stephen Fuchs

Then the action began.

Setting A Direction

Thinking always of Weatherly as a writer first, performer second, the team began to go about getting its music recorded.

Although material was sent to many artists, Keca is a one-man firm which intends to stay small. There are no runners on the streets. It's a kind of personalized business. Gordon enjoys projects "where we get together with one artist at a time."

One of the first performing groups Keca applied its Weatherly catalog to in this fashion was Gladys Knight & The Pips, who recorded and made a great deal of success out of the Weatherly compositions, "Neither One Of Us (Wants To Be The First To Say Goodbye)" and "Midnight Train To Georgia." These songs became giant crossover hits on both the r&b and pop charts.

Next up was country recording star Ray Price, who has hammered out (so far) over fifty Weatherly pieces including four albums — "You're The Best Thing That Ever Happened To Me," "If You Ever Change Your Mind" (Columbia), "Like Old Times Again" and "Say I Do" (ABC) — which are comprised exclusively of Weatherly tunes.

Patience Pays

In this manner of working slowly, intentionally, Gordon has steered Weatherly's prolific capacity in the direction of close to two-hundred artists who have recorded over 600 versions of his songs in the last three years alone.

The climax to this story should well be the coup that the team pulled off at the 13th annual Country Music Awards presentation last October in Nashville. Jim was awarded eight plaques — six for writing and two for performing. Gordon,

meanwhile, walked off with six publishing and three producing awards. This brought Keca Music of Hollywood (which has no Nashville office, by the way) a grand total of seventeen awards. As if this kind of return wouldn't sate the appetite of any hungry songwriter, to Gordon it's just a whet of the taste to come.

"I've always thought in terms of longevity and I've made sure that I never lose sight of that," says Gordon. "I still feel today that we're in the very embryonic stages of something that will be remembered. And that's what's important to us ... longevity in terms of achievement. In terms of bringing copyrights to the world that other people may do, keeping us remembered for a long time."

Towards Tomorrow

Around the world, Keca has already set sub-publishing deals in Australia and is finalizing a number in Europe.

The future is the one constant in Keca's eye, with Weatherly entering another phase of it now, having recorded his first ABC album. "The People Some People Come To Love" represents the first of a long-term contractual arrangement with ABC by which the writing star will offer himself as a performer as well, a dose of which the public has already gotten — and liked — in the form of "The Need To Be," Weatherly's single on Buddah which went top ten on the Cash Box singles chart. Featured on this LP are Larry Carlton on guitar, Michael Omartian, piano, Rhiney Press, bass and Ed Green, drums. Omartian, Carlton and Nick Nickaro are arranging the songs for the album which is set for a March re-

Super Potential

Weatherly is a publicist's dream, with a face chiseled out of stone and an easy-going manner which should one day take

him into films. Once he hits the concert trail, women around the country will no doubt make him a prime box-office attraction no matter what medium he chooses to surface from. He is a unique talent — one which will perhaps fill a gaping hole in the marketplace, as the sensitive, swarthy fantasy figure.

Larry Gordon has held the reins firmly and intelligently throughout his involvement with Weatherly's career. His exercise of self-restraint, favoring the tedious laying of solid groundwork over the headlong dive into uncertainty, deserves to be recognized as a model in the realm of career building.

Fate, take a bow. Hard work, good show. Luck, get in there and give those guys a breather.

Song Fest Opens '76 Competition

LOS ANGELES — The American Song Festival has announced the official opening of its 1976 (Third Annual) songwriting competition.

The 1976 festival will be awarding over 650 cash prizes, as well as offering aspiring songwriters the opportunity to have their songs judged by professionals in the record industry.

Past entrants have been contracted to major music publishers, producers and record companies.

Two new categories, "Top 40 (Rock/Soul)" and "Instrumental/Jazz," have been added to the amateur categories of country, easy listening, folk and gospel. "Top 40 (Rock/Soul)" and country and easy listening are the two categories in the professional division.

Interested songwriters may contact the ASF at 5900 Wilshire Blvd., Los Angeles, California 90036 or call 213/930-1090.

Farr Records Opens Doors

LOS ANGELES — Asa Farr, chairman of Farr Music, Inc. has announced the expansion of Farr Music's publishing operation with the launching of the company's new record label, Farr Records. Gavin Murrell, executive vice president of the publishing company, has been named president of Farr Records, which debuts this week with shipment of two single releases by artists newly signed to the label.

First artist signed to Farr Records is R. Dean Taylor, singer/songwriter who has earned eight BMI awards, including one for writing the Supremes' hit "Love Child," and who also earned the distinction of being the first white artist on Motown to hit #1 on the charts with his own version of "Indiana Wants Me," which earned a gold record. Taylor's first release on Farr Records is entitled, "We'll Show Them All."

Also signed is Jerry Ford, a countrypop talent discovered by the label in Atlanta. Ford's debut on Farr Records is with "(She Spent The Best Years Of Her Life) Lookin' After Me."

Joining Murrell in executive positions at Farr Records are: Budd Dolinger, who has held top posts with several indie labels and was formerly sales manager for United Artists. Dolinger will serve as vice president and general manager of the new label. Veteran promotion man Johnny Bond has been named national director of promotion. Mary Kenny, previously on staff at **Cash Box**, has been named promotion coordinator.

Farr Records has firmed its own distribution set-up, and Dolinger reports that the budding label has already had inquiries from several independent labels seeking a hook-up with Farr's distribution and promotion system. Farr is currently exploring the feasibility of offering marketing services to other labels.

Farr Records is headquartered at 9220 Sunset Blvd., Suite 302, Los Angeles 90009, telephone (213) 550-8007 Other artist signings and releases will be announced in the coming weeks.

Amherst Distrib Changes

NEW YORK — Effective immediately, Associated Distributing will handle all Amherst, DJM and Gold Plate product in Arizona and New Mexico. Heilicher Bros. will cover the Texas market through their Dallas and Houston branches.

Bethlehem # 10

jacket. Things like that."

Two releases in the current six-album Bethlehem release are in the "Finest Of "series — by Kai Winding and J. Johnson & Charlie Shavers Upcoming is a two-volume Herbie Mann set (titled "Early Mann"), to be followed by Donald Byrd ("Early Byrd") and John Coltrane ("Early Trane").

Gregory will also institute a Gemini series which will consist of product released by Bethlehem in the early days on ten inch albums. "There are only eight tracks on the albums originally." said Gregory. "But by mixing two artists together we can come up with some fine product. One album will be music by two bass players. Red Mitchell and Oscar Pettiford."

Gregory has found that Bethlehem artists are involved with the production of the reissue albums. Herbie Mann gave personal assistance in putting his package together and Frances Faye came out of retirement to perform and boost her album. Chris Connor's album on the market has given a boost to her career also, says Gregory.



GOLD AND 'FAMOUS' — Michael Spears and David Sholin of KFRC presented David Bowie with their number 1 award for his single "Fame." The award is given for reaching a number 1 position on KFRC/San Francisco's hit list. (L. to r.) are Michael Spears, David Sholin, David Bowie and Angela Bowie.



GOOD TO BE HOME — A&M recording artists Styx are all smiles following their triumphant return to a hometown audience of 16,000 at the Chicago Stadium. Pictured (I. to r.) are: John Panozza, Tommy Shaw, James Young, Dennis DeYoung, Derek Sutton (Styx's manager), Chuck Panozza, Bill Johnson (A&M Chicago promotion man), and Bob Garcia (A&M artist relations director).



COURTNEY DAZZLES BIG APPLE — United Artists Records pulled out all the stops at a party the company threw for David Courtney, whose debut UA album, "David Courtney's First Day," was recently released. Shown in various stages of amusement as the shutter clicked during the party at New York's posh Atrium club are (from I.) Al Teller, president of United Artists Records; Paul Fuhr, WMMR/Philadelphia; Courtney; UA promotion's Stewart Sank; and WNEW-FM/New York's Dennis Elsas.

Brunswick Trial 1, 10

which Williams said existed with other companies, in "net effect" allowed him to pursue his job without bias, prejudice or favoritism, Williams answered, "I don't think so.

"There were companies which would make it known that certain things were available if you reacted in certain ways toward their product." Williams said. He admitted that there were "other reasons" for playing a record aside from its intrinsic potential to be a hit.

'Rule 30' Conference

The end of the week saw the court involved in "Rule 30" conference, where counsel and judge attempt to compromise on the wording of the judge's charge to the jury regarding the legal matters of the case. With DeNoia's acquittal, several counts of the indictment were dropped, and several pieces of evidence and portions of testimony were stricken.

Questions were raised as to Edward Portnoy of Record Shack, originally announced as one of the government's main witnesses, who did not testify. Assistant U.S. attorney Thomas Greelish said Portnoy was not called partially as a protection of the defendant Tarnopol's rights, and in protection of the integrity of the trial. Tarnopol's attorney, Peter Parcher, who termed Portnoy "a scoundrel" in opening statements, was revealed in the course of the trial to have formerly represented Portnoy in legal matters. A motion to exclude evidence of alleged cash transactions between Brunswick and Record Shack was denied, although Portnoy did not testify The government maintained that Portnoy's testimony would have been cumulative, and not essential to its case.

Hammond fr 14

a special NARAS Trustees award for being the catalyst behind the label's five volume reissue set of Bessie Smith. Hammond produced the last sessions by the late blues singer.

In between there were close associations in the recording studio and concert halls with Benny Goodman, Count Basie (whom Hammond brought to New York), Billie Holiday (Hammond produced her early classic sides between 1935 and 1938), Mildred Bailey, Aretha Franklin, Bob Dylan (Hammond brought both to CBS). Pete Seeger and others.

Between 1933 and 1936, Hammond was American representative for the British Columbia and Parlophone labels, rejoining Columbia in 1939. His other executive slots included president of Keynote Records, vice president of Mercury when Keynote merged with that label and director of popular music for Vanguard. In 1959, he again rejoined Columbia as staff producer, being named vice president in 1973.

Hammond was also involved in classical recording — Walter Gieseking, the Budapest String Quartet and David Oistrakh all had Hammond as either supervisor or producer.

Stephen Bishop To ABC Records

LOS ANGELES — Stephen Bishop, a singer/songwriter managed by Robert Ellis, has been signed to ABC Records and will begin recording his debut album in late March, under the direction of Roy Halee

The 24-year-old tunesmith wrote two songs for and sings and plays guitar on Art Garfunkel's LP "Break Away." as well as songs for Barbra Streisand, Rufus Featuring Chaka Khan and Diana Ross.

Bowie Survival:

corner the market in one area. Mick Jagjer, Tony Orlando, Elton John, Helen Reddy, Frank Sinatra, Barbra Streisand, all have sought to diversify and conquer usually by going into films. For Bowie, the premiere in late April of his debut film, "The Man Who Fell To Earth," will be an indication as to how far he can go in motion pictures. Nicholas Roeg (who co-directed "Performance" for Jagger and who directed "Outback" and "Don't Look Now") selected Bowie for the lead role playing an alien who tries to adjust to the ways of earth people.

'Right now, we're trying to find someone to write the score for the movie because," said Bowie, "I don't want to become involved with it on that level. I don't want it to end up as a film supported by a score. I've suggested (Pink) Floyd, Stockhausen and John Cage for it, but no decision's yet been made. Acting for me is very difficult. I did a lot of homework and it was exhausting. I'm waiting for public reaction to see if I can act or not. Right now I'm too close to it. I've seen the film so many times I can't be objective about it. I know how good the other actors are, but I can't really say anything about my performance.

Second Film

"One good thing has happened though, I've gotten another film out of it. Nick Roeg put me up for the part of a German Nazi involved in the plot to capture Winston Churchill during World War II. The film's called 'The Eagle Has Landed' and it also stars James Caan,

Michael Caine and Donald Sutherland.
"For me," Bowie continued, "the hardest part of acting is getting the feel for the part. Once you've got that, learning the lines becomes easy. In 'The Man, I couldn't use any of my stage technique whatsoever. I play an alien who comes to earth. Much like a Chinese learning English, he says all the wrong things at the wrong time, accents the wrong words. He has a hard time sitting, moving, everything is just a little off. You can't pinpoint it. That's the genius of Roeg. He builds tension without having to get into a lot of blood and gore. I got on fabulously with him and I respect him a great deal.

The plot of 'The Man' is definitely allegorical and poses a number of questions. I suppose on one level there's a similarity to Howard Hughes. Why does this man want to accumulate all this wealth, what's he going to do with it? In the process, he becomes corrupt, can't trust a soul and in the end becomes an alcoholic. That's all on the top, but there are several layers of meaning to the film that Roeg brings out and you must see it more than once to catch all the nuances. It's a Kubrick-y type of film. I don't expect it to be a big box office smash a la Tommy because it's structured much differently. I think its success will be much like that of my early LPs, by word of mouth. As far as films go, I'd still like to do the definitive Ziggy Stardust

"Fame" Rock 'n roll has brought Bowie success and adulation as reflected by his LP sales, but the key to his 'overnight' popularity was the single "Fame" which became #1 on both pop and r&b charts last summer. Bowie wrote "Fame" with John Lennon and Carlos Alomar and said that the effort was a stroke of perfect timing: "It cemented my friendship with John (Lennon)," Bowie said. Carlos, John and I had been working on an old song called "Foot Stompin" Carlos hit upon that riff. The lyrics came very easily after that. John and I had both been through that and the lyrics just flowed. I'm very proud of "Fame," actually. It's been my most rewarding single.

Because Carlos wrote the riff, he gets credit on the song. To me a riff is a crucial part of any song. The other part that made it work was Lennon hitting the word "Fame" and accenting it in falsetto. 'Calling Sister Midnight,' a new song by Alomar/Bowie, will likely be the next

His Own Manager

One of the biggest changes in Bowie's life is his assumption of his own managerial duties. "I've actually simplified things a great deal. I've reduced this ridiculous touring thing down to the basics. As a result, there's far less pressure on me than there used to be. Also, this tour is not crazy like in the MainMan (his old company) days. As far as I'm concerned managers are the greatest faux pas that ever happened in rock 'n roll. Not that it's all their fault. We, the artists, are to blame too because we don't want to be bothered and say, 'Oh let Charlie handle that.' Lennon told me that you've got to deal with business and be your own man. He works out of a little hole in the wall with just two people helping him, plus a good lawyer. My lawyer I pay a weekly salary to - no percentages. It works better like that. I'm quietly academic being a Capricorn and I intend to become a businessman all the way down the line. Doing 'The Man That Fell To Earth' has made me very interested in the trade aspect of the music business and I'm getting more into that all the

"As far as this tour goes, my key people are Barbara DeWitt who handles all my or Pat Gibbons who's the company secretary and Corinne Schwab, my assistant. I think all told, there are only 23 people on this tour, about half of what it was on Diamond Dogs.

'This is also the first time," he continued, "that I've been able to bring Zowie (his son) along with me. In the past Zowie and Angie (his wife) were always stranded somewhere because everyone was only concerned about David Bowie and his equipment and his musicians.

As for his new company, Bewlay Brothers, Ltd., Bowie is somewhat noncommittal though he did say, "It is a receiving house at the moment, but I want it to become a creative extension the way MainMan was supposed to be. I can't really reveal too much about it right

For all the tension and uncertainty of constant travel, rehearsal and performance, Bowie maintains himself well and never gets too far away from a ready sense of humor. When asked where his home is, he quipped, "Angie tells me it's in Switzerland, which is the official home of Bewlay Bros., but I'm not really sure — I haven't been there yet

'California Soul' Concerts Set

LOS ANGELES — Four "California Soul" concerts have been set at the Beacon Theater Feb. 26-29, as well as three free concerts at high schools in Brooklyn, Queens and Manhattan. The free concerts have been set as a community support facet of the overall event.

Artists performing on these concerts include Ashford & Simpson, the Staple Singers, Graham Central Station, the First Choice, LeRoy Hutson, The Impressions, Al Jarreau, Dionne Warwick, George Benson, Alice Coltrane, David 'Fathead'' Newman, Pat Martino, Miroslay Vitous and David Sanborn

The idea behind the free concerts is to bring "California Soul" directly to the young people who have supported these artists and who might not be able to attend the Beacon concerts

cently engineered the 50 date Black Oak Arkansas-Foghat-Montrose tour, and more recently a tour of the northwest and west coast with the J. Geils Band and Foghat, said that "Conceptually, there is nothing wrong with it being hard for an opening act. Those positions, which are scarce today and have to justify their existence in every way possible, are a good screening for future

He continued that Dee Anthony, manager of J. Geils, "has a good philosophy about it. On the J. Geils-Foghat tour, J. Geils, as headliners, carried their own sound system, the one they are comfortable with. Dee sees this as a privilege, thereby obliging him to provide good sound and lights for the other bands. Not too many managers have that attitude.

'However, there can be good reasons for support bands to end up with less stage space, and for keeping the volume down until the headliner comes on. Set changes take too long as it is, and with three bands it would be impossible to set up everything separately. Also, a show has to build, both visually and in the volume of the sound. If a kid has been listening to 115 decibels for an hour and a half, by the time the headliner comes on, it will sound like an acoustic act.

On the BOA-Foghat-Montrose tour, Black Oak's regular sound system was carried, with a different board as required by Foghat. There were two trucks for all three groups to share, with Foghat and Montrose sharing one, and Black

Three New Releases For ABC Records

LOS ANGELES - ABC Records has set February release dates for three new

Jim & Ginger make their ABC Records debut with the album "Ain't It Good To Have It All," which features their own compositions and distinctive harmonies.

Aj Weber makes her album debut with "Rhyme And Time" on Anchor Records, and on ABC/Dot Records, Eddy Raven makes his debut with "This Is Eddy Raven.

Rock Friction — A Problem ...

equipment they carried, using one plus, some of the space on the other truck for lighting equipment. Elson said that, of course, the costs were shared, but added that most of the costs incurred for sound and light, into which the transportation costs of the equipment are included, are passed on to the promoter.

Friction between BOA and Foghat on the tour has been well publicized, and Elson said that the tour was "a learning process — neither manager or group had ever been in a situation where they were locked in to working together six nights a week for 50 dates. A lot of ironing out took place on the road rather than in the office. However, from a financial point of view, it was a great success for both groups.

Robin Trower Sets U.S. Tour

LOS ANGELES - Guitarist Robin Trower will be launching a major American concert tour that will coincide with the March release of Trower's fourth Chrysalis album, "Robin Trower — Live!"

Trower and his group, which includes James Dewar (vocals/bass) and Bill Lordan (percussion), are scheduled for concerts in the Cleveland Coliseum, the Milwaukee Arena, Indianapolis Convention Center, Chicago Amphitheatre, the Spectrum in Philadelphia, and New York's Madison Square Garden.

Trower has not appeared in the states since Aug. 1975 when he topped the bill of British artists at Bill Graham's Day on the Green at Oakland Stadium, titled 'The British Are Coming.

Just prior to the American tour, Trower will be performing in England and Scotland, making a special appearance at the famous Wembley Arena in Lon-

"Robin Trower - Live!" is Trower's first live album. His first three Chrysalis LPs are "Twice Removed From Yester-"Bridge Of Sighs" and "For Earth Below." "Bridge Of Sighs" was declared



ON THE CASE OF CALIFORNIA SOUL — Some of the principals of Warner Bros. "California Soul" concert series in New York gathered last week in Burbank to discuss the upcoming event. They include (I. to r.) Valerie Simpson who will be performing at the first concert in the series on Feb. 26 with her partner Nick Ashford; Warner Bros. vice president and director of black music marketing Tom Draper, Nick Ashford and Warner Bros. Record board chairman and president Mo Ostin. "California Soul" spans four nights of concerts at the Beacon Theater and will include performances by such artists as the Staple Singers, Dionne Warwick, the Impressions, George Benson and many others.

Electric Light Orchestra

ANAHEIM CONVENTION CENTER, L.A. — Little in the way of creative music is proving, likewise, to be exciting and entertaining. Granted, musical inroads are being made but few, if any, provide the thrill of comprehending a form that excites the soul as well as the mind. Such was not the case in Anaheim where the Electric Light Orchestra showed that the get up and go had not gotten up and went.

The Electric Light Orchestra (United Artists' musical wattage) have forged a definite mixture of rock and classical forms that, while continuing to grow at a progressive rate, has managed to maintain an aura of attraction and accessability

Jeff Lynne's mastery of words and music was the telling point this night as classical and rock passages flowed with equal pace and maturity. Short, pungent lyrical runs tore exacting holes in instrumentals laden with subtle darts and runs; all at a movement constant with comprehension.

Involved instrumental runs (coupled with a dazzling light show) allowed the classical section solo chances to shine while the merger of longhair and bluestainted rock made the likes of "Showdown" and "Evil Woman" the complete musical auger. A major theatrical plus in the ELO camp emerged as cellists and violinist took on decidedly rock posturings during the course of the show.

Dual encores on the part of the band provided an insight into just how powerful and creative the classical-rock beast has become. An extended concerto line effortlessly segued into the primordial stature of the bygone move(r) "Do-Ya." This followed by the familiar intro to "Roll Over Beethoven"; a successful mix of two unlike units that stands all the more unique by virtue of the novelty nature of the piece.

The house lights went up and with them the predictable curtain of music with an end in sight. The musical horizon was once again infinite.

The way it should be.

_____m.s.

Count Basie Carl Waxman

BOTTOM LINE, NYC — Count Basie's appearance at the Bottom Line was a welcome change in the club's booking policy and a musical delight. There is little reason for one of the most pleasant venues in the city to limit itself to rock, folk and jazz, and the club seems to be becoming aware of this, as evidenced by this booking and the recent classical show by Tashi.

"The Kid From Red Bank" brought his highly accessible, entirely enjoyable 17 piece big band and a crowd not unlike the normal Bottom Line crowd, although there was more than the usual amount of the post 30s set present. The music of Count Basie is as universal as the beat itself and does not belong exclusively to any generation.

Highlighting the evening were the tight tenor solos of Jimmy Forrest, and a particular crowd pleaser. Among the mostly black, middle-aged and coolly professional front man was young, blonde haired drummer Butch Miles, obviously enjoying his role as stickman in a legendary organization. Basie himself introed almost every number, and his piano was energetic and strong throughout. All in all, a fine show, which was available at a lower price than usual for a N.Y. date of a group like Basie's.

Opening comedian Carl Waxman was likable in a set which focused on being a Jewish New Yorker. Waxman picked up towards the end, with good response to many gags.

Spinners Rufus featuring Chaka Khan Soul Train Gang

FORUM, L.A. — The Spinners celebrated their 20th anniversary in Los Angeles by putting on one heck of an evening's entertainment. Once a group has been around this long, one might think that they would begin to slow down and become complacent. Perish the thought. The Spinners came out smokin' in their Forum appearance. The group, Billy Henderson, Pervis Jackson, Bobbie Smith, Henry Fambrough and Philippe Wynn, demonstrated gobs of vitality and exuberance on stage.

Maurice King, the Spinners' musical conductor, led the Spinners' orchestra which included strings and background vocalists through a dazzling intro that featured the works of Thom Bell. Then the Spinners exploded on stage and opened their show with "Fascinating Rhythm." From that moment the five guys worked together and created that Spinners magic on stage. Each man could be a star in his own right but together with their tight vocal harmonies they become a galaxy of showmanship. Phil Wynn's voice was hot and vibrant throughout the entire show. He was too cold. Time and time again Phil would shout and preach to the audience in his gospel-like way. On this particular night Phil made thousande at the Forum Spinners witnesses. This was especially the case when the group did their hit "Sadie." The impact of the tune brought the people in the Forum to an emotional

Naturally in any Spinners show the accent is on dancing and the guys executed their routines on stage with that sheer Spinners precision which has made them so famous.

After leaving the stage, the crowd leaped to their feet in ecstasy which made the guys come back and do what has become their national anthem, "Mighty Love."

'Mighty Love." Rufus featuring Chaka Khan opened before the Spinners. The crowd came to see the new sex symbol they have created in Chaka. True to form, Chaka was definitely on all evening as the girl from Chicago who has been singing in clubs since she was twelve cooked on stage all during her performance. With every record success she and the group have they are in turn exploring new ways to use her voice as an instrument of majestic power and beauty. Doing material off her latest ABC release, "Rufus featuring Chaka Khan," Chaka showed that she is getting into many different styles of music. From the light seductive "Sweet Thing," Chaka got down and made it funky while performing "Dance With Me." The levels of energy could have been higher in some instances because Rufus mainly acted in a supportive role. Greater participation in solos from the band could have made the show more dramatic and demonstrative of the tension that their music has on their LPs.

The Soul Train Gang, who record on Soul Train Records, opened the package and after some technical problems with their sound put on a nicely organized and well thought out show before the highly partisan Spinners crowd. Gerald Brown, Hollis Pippin, Judy Jones, Terry Brown and Patricia Williamson showed some excellent stage presence, good choreography and excellent vocal balance throughout their brief set.

- j.l.

THE BOTTOM LINE, NYC — President Ford stands idly until an aide removes the gum from his mouth so he can walk. He wipes his nose and his finger gets

A blind girl is tormented on a weekly television program. She shakes hands with a chair and kisses her boyfriend's behind goodnight.

behind goodnight.

Tom Snyder is imitated. "I don't care what the hell ... yes. I'm going to say 'Hell' on television."

God is described. "God likes hamburgers, weekends, insects. Catholics, Protestants and the occasional Jew, hard work, good neighbors and Bold Enforcer in the fourth at Belmont."

A plant will be killed unless someone comes up with a dollar. The dollar is burned to save the plant.

Dostoevsky's "The Idiot" is depicted as a moron babbling incomprehensibly. Patty Hearst, Lynette Fromme and Sara Jane Moore harmonize on a take-off of "Leader Of The Pack."

A gay songwriter explains to his female singer how to sing "I Am A Woman." Dean, Erlichman and Mitchell sip martinis and play golf while singing the blues about the hard life of a prison

farm

The National Lampoon Show

A cab driver, using language that would make Lenny Bruce blush, takes some yokels for a ride.

There is a women's lib rap session with one woman and four men wearing wigs.

A girl gets to choose one of four rapists a la "The Dating Game." "If you were raping me and my mother happened to walk in . . ."

This might sound like a performance of a Bob Dylan song but actually it's only "The National Lampoon Show," where nothing is sacred and everything is a riot. The show's theme is "We don't care!" but not exactly in those words — certain hand gestures are utilized to drive this point home.

Most of the material is written by the staff of Lampoon and some routines appear on their new album, "Good-Bye To Pop" on Epic Records. The show stars Barry Diamond, Ellen Foley, Tony Hoty, Jim Hosbein, Bud DiStefano and Carol Horne. Jim Steinman, the musical director, plays piano throughout the show and keeps the steady flow.

Take "The National Lampoon Show," please.

I.c.

Phil Woods

HOPPERS, NYC — Alto saxist Woods is up for Grammy nominations but you would never know it to listen to him playing at this, the latest in a happily growing line of jazz rooms in the city. Woods started as being one of the closer Charlie Parker impersonators and that is still where his head and heart are at.

The RCA artist is working with a straightforward, tricked-out piano bass and drum lineup and, in essence, the style is elementary bebop, not quite the

kind of thing you'd imagine those Grammy nominations to go for. It is uncommercial music, musicianly riffs and funky blues (funky, that is, before the word became somewhat devalued in the soul field).

Happily these are times where this kind of timeless music can find a showcase. The club itself is fine for this intimate style of jazz and the music is only moderately amplified.

i.d.

Fifth Dimension Johnny Rivers

LAKE TAHOE, NEVADA - Blending of voices, a Fifth Dimension specialty, was evident in every song as the group opened Friday the 13th in Lake Tahoe. Florence LaRue, with a lilting vocal on "One Less Bell," mesmerized the audience; the night's orchestration work with not only Florence but the entire Dimension group was superbly directed by Vic Vanacore. A huge backscreen with colorful sunray symbols emanating in yellow and orange lit the entire set. Although each member was given a chance to sing individually, Florence's version of "My Love," a song dedicated to her children, left the thought of her with them even when she was gone. It was the greatest vocal of the show, totally encompassing love and one of the most sincere interpretations ever of that

Choreography was flawless on every number, but particularly on "Happy Feeling," in which the group members each went into the audience and picked their own personal partner to "soul-train dance" with on stage. As with any onstage contact with the audience, everybody had a great time because the Fifth Dimension were clearly having the best time of the night.

Complete with 13-piece backup, Johnny Rivers smash performance at the High Sierra Room of the Sierra Tahoe was welcome to those who have been shouting for Rivers' appearances again. Rivers, a multi-talented artist, had put together a very well timed and paced show that took a 180 degree turn on the last tune. It was the Johnny Rivers California music sound until "Outside Help," his newest for Epic. The vocal was still detectably Johnny Rivers, but what a sudden change in instrumentation. The 70 discoish effect became prevalent and a crowd that loved Rivers, already caught up in his show, wanted more. 'Rockin' Pneumonia And The Rivers' Boogie Woogie Blues" highlighted the night, marred only by sound problems beyond the group's control. Backup vocals could have been stronger to complement River's inimitable style, but there was no detraction of any sort.

j.b.c.

Rory Gallagher

Rivers' career continues to shine as

brightly as the yellow and red "Johnny Rivers" neon sign suspended over the

group in performance.

BOTTOM LINE, NYC — Rory Gallagher's music is simple, presenting the basics of the kind of rock in roll that fused when the British (and Irish in his case) discovered the south side of Chicago and electricity. Gallagher currently works with three other musicians, with Lou Martin on organ and piano providing most of the muscle in the backup.

Gallagher has a whipping technique on guitar and a compensatory amount of drive in his vocals. Included in his performance is an acoustic-type set, just the singer, stool and guitar that proves an effective breather from all the pound.

Gallagher does not strive for too much originality, more than content and eminently sensible to stay within the rich bounds of the blues-rock style he is part of. As such his unforced artistry comes through and the ovations he received were deserved. Warner Bros. should sense that this artist is on the brink of breakthrough.

i.d.

Sweeping Changes For Sir Prod.

LOS ANGELES - Peter Rudge, president of Sir Productions has announced expansion in the corporate structure of the company, which is based in New York. Sir has opened a Los Angeles office for the first time, headed by vicepresident Mary Beth Medley. An office will open in London within six weeks. CPA Aaron Schechter has joined the company in New York as vice-president and a director of the corporation as well as its chief financial officer Chris Ehring, lately of Warner Bros. Records artist relations department, has joined the company as manager of artist relations and record promotion, while Patrick Stansville, in charge of concert production, has resigned.

In addition to The Who and The Rolling Stones, Sir Productions manages Lynyrd Skynyrd, who are currently on a European tour in support of their new

Mogull Acquires Country Tunes

NEW YORK — Music publisher Ivan Mogull has acquired several country tunes for his international operation.

From SESAC he has secured "The

From SESAC he has secured "The Happiness Of Having You," currently a chart topping record for Charley Pride. He also acquired "The Sheriff Of Boone County," which was recorded by Kenny Price on RCA and "Occasional Wife," which was recorded by Faron Young on Mercury. Both songs are published by Nashville's House of Lloyd and a deal was made via Ms. Lola Scobey.

Mogull has acquired the two latter songs for the world, excluding U.S. and Canada, and "The Happiness Of Having You" for various territories. He and his associates are promoting the original recording, obtaining local renditions.

album, "Gimme Back My Bullets." Sir has just signed The Dingos and concluded a major recording contract, to be announced shortly, on their behalf. Sir's association with Golden Earring was severed recently due to creative differences. Rudge has concluded worldwide licensing agreements for Rolling Stones merchandise and promotional items. The company will soon be entering into motion picture and theatrical areas, and the executive staff of the company will now be operating on an international basis and not just domestically. Sir plans the future formation of an independent subsidiary that will handle all concert touring and travel

'Unscary' Fairy Tales In Children's Book

NEW YORK — Chappell Music has announced the release of "Twelve Musical Plays For Children." This publication is reportedly the first musical book ever to eliminate the violence from some of the most famous stories in children's literature.

Such stories as Hansel And Gretel, The Emperor's New Clothes, Rapunzel and Robin Hood are presented in playlets of approximately 15 minutes each with five to seven original songs which are structured along the lines of musical comedies.

Educator David Ormont wrote dialogue and lyrics, and veteran composer Henry Tobias wrote the music for this book

"Twelve Musical Plays For Children" is illustrated by artist Judi Weiser and edited by Chappell's editor-in-chief, Lee Snider. The soft-cover edition retails for \$7.95.

Taylor Speaks # 7

Record Clubs

The Columbia House division of the CBS/Columbia group, which encompasses the record and tape clubs, accounted for a large percentage of that group's sales. This resulted from "a sizable increase in the number of record and tape club members." And while the Discount Records group is being sold, the Pacific Stereo division expanded into two new markets.

Citing CBS' capture of the top four chart positions in January. Taylor projected a continued strong showing for the CBS labels throughout 1976.

Copyright Bill # 7

authors of literary works have had no control over the use of their works.

The Humphrey amendment would have specifically exempted literary, pictorial, graphic and scuptural works, leaving only music vulnerable to automatic licensing. But long time public TV advocate Senator Pastore (D.-R.I.) argued against the amendment saying. "There is a distinction between public broadcasting, which is supported by taxpayers money, and commercial broadcasting, where there may be barrels and barrels of money."

Pastore convinced Humphrey to withdraw his sponsorship, "because he realized exactly the box we were putting ourselves into." Senator Cranston (D.-Cal.) offered a compromise which would have required public broadcasters to give notice to authors of non-dramatic literary works and would have given authors veto power. Cranston argued that the Fifth Amendment requires fair compensation for property taken by the government. To which Pastore replied: "What Congress giveth, Congress taketh away." The Cranston compromise was tabled and, in effect, defeated.

De-Lite Expands With Own Studio

NEW YORK — De-Lite Records has constructed their own studio in Philadelphia, the De-Lite Recorded Sound Studio. The studio was built for De-Lite by Philadelphia contractors Richard and James Mancini, and includes 16 track equipment, with plans to install 24 track equipment. The studio also has a complement of musical instruments available for rental and the studio can accommodate groups of up to 25 pieces. Nils Salminen is chief engineer of the studio. A party was recently held there to celebrate the new Frankie Avalon re-cord, "Venus," the first record released which was recorded at the new studio. Avalon is now in the studio completing his first album for the label.

Osibisa Set For U.S. Promo Tour

NEW YORK — Island recording group Osibisa has just completed a successful national tour of Australia and is set to travel to the U.S. for a promotional tour in support of their new album, "Welcome Home" and single, "Sunshine Day."

Osibisa, recently brought to the Island label by Gerry and Lilian Bron, owners of Bronze Records, are currently riding high on the British charts with "Sunshine Day." Island has launched a major support campaign for both the LP and the single.

'Tuscaloosa' Cast Album Via Vanguard

NEW YORK — Vanguard Records will release a live recording, original cast album of the cabaret musical, "Tuscaloosa's Calling Me, But I'm Not Going." The revue is produced by Jerry Schlossberg and Arch Lustberg

But, sir, I don't understand The Press Department got Time, Newsweek covers ... the major piece in Rolling Stone. They were picked up on ALL the TV news programs . . . even Carson had them on .

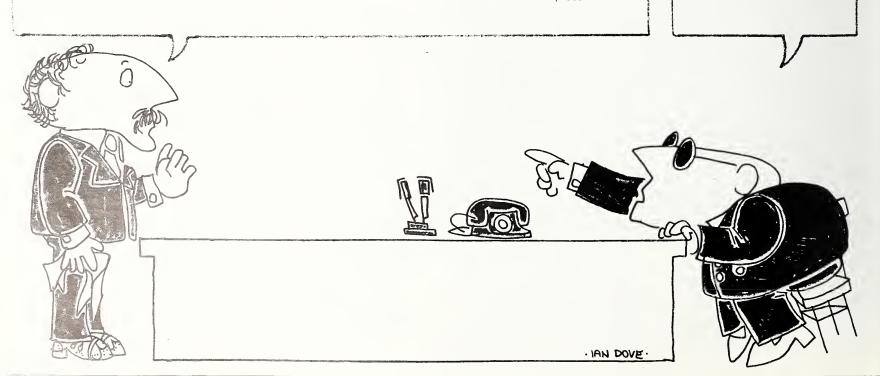
They were installed in the Walk of Fame in L.A. the Mayor in New York gave them a plaque...

I mean, that's GREAT press.

I know that.

But that was LAST week.

What have you done for us RECENTLY?



POINTS WEST — And northwest. Shelly Siegel from Mushroom Records of Vancouver has set up a separate entity, Mushroom Records, Inc. here in Hollywood. The move comes with the debut U.S. release of that label's supergroup, Heart. Heart's album, "Dreamboat Annie." is one of two Canadian LPs to be certified gold in that country over the last nine months prior to U.S. release. According to Siegel (and Motown Canada's Ron Newman — see this week's international section), Canadian programming and sales are not as together as they could be. In fact, it seems as though programmers north of the border are very reluctant to get behind Canadian product until it proves itself elsewhere. "It could be in Mongolia," says Siegel, "and it wouldn't matter. Look at Anne Murray, Gordon Lightfoot, BTO, The Guess Who, Neil Young, Joni Mitchell, Buffy Sainte-Marie — none were successful in Canada before they were successful anywhere else. The first BTO single was out in Canada five months. Nobody would play it. The minute they released it in the states and CKLW (Windsor) went on it, everybody went with it."

But what about the Canadian Content law?

"It sounds like a joke and in a sense it is a joke," Siegel continues. "Canadian radio stations have thirty records on their charts, 26 or 27 of which would be U.S. releases. But of the fifteen records on the playlist, ten or twelve are Canadian records. Now, the way records are marketed in Canada is different from the way they are marketed here. If there's a record on a playlist from a station you listen to, you naturally go to the record store to buy a copy. But if that record isn't on the charts, you won't be able to buy it. It can be on the **CHUM** (Toronto) playlist for ten weeks but you still can't buy that record in the stores until it goes on the charts." In some instances, the media's response to the content law seems to have played brinksmanship to the point of damaging an artist through overexposure. In order to meet playlist requirements, stations have filled their content with three Gordon Lightfoot singles and two Anne Murray singles and lo, the music soon becomes a bit too familiar to the listener.

TWO SIDES TO EVERY STORY — On the other hand, the Canadian government has been making moves over the last two years to help the industry gain along creative paths, by alotting funds and giving grants. This year the federal government picked up half of all Canadian participants' tabs for MIDEM. Also, airplay royalties run 35-40%

higher than they do in this country.

The biggest problem, according to Siegel, is the imaginary border that runs between the countries and through the minds of us Americans who misconstrue the true Canada. "The way a lot of Americans talk," sighs Siegel, "you'd think they were speaking about Africa or South America. If I blindfolded an a&r man from a major company in the U.S., put him on a plane and let him off in downtown Toronto, he'd think he was in Atlanta or Chicago. He wouldn't know. It's no different. Somehow, we're thought of as Eskimos who live in igloos and drive sleds. On the whole there isn't much difference between some guy drinking his beer in front of a TV in Edmonton, Alberta and some guy drinking his beer in front of a TV in Cleveland. The people



Heart: Roger Fisher, Howard Leese, Nancy Wilson, Mike Derosier, Ann Wilson, Steve Fossen.

that buy records in Montreal are no different from those that buy them in Los Angeles." That certainly stands to reason.

Now we'll sit back and watch the acid test as Heart gets a shot at the U.S. So far, they're getting play on major FMs in the northwest and have just added KSAN (San Francisco) and KSAG (St. Louis). In Canada, the group has sold 45,000 units (50K is gold up there; they'll hit that number by the time the LP is available to the consumer here) and has just been nominated for a Juno Award (Canada's equivalent to the Grammy) as best new group of the year. Time will tell, eh?

STICK 'EM UP — Toy Caldwell and George McCorkle are practicing their fast draws for a Marshall Tucker Band promo film to air in movie houses as a short.... Rumors indicate a major motion picture will be based around Janis lan's "At Seventeen." ... Bonnie Bramlett is recording in Macon with (as we indicated several weeks ago) Dobie Gray singing backup.

HOLLYWOOD HOT — Casablanca Records which books headline acts into the Forum two weeks in a row with Kiss (who just went platinum for their label's first such distinction) and Donna Summer who leads a Disco bill which will include The Miracles and Ike & Tina Turner. . . Johnny Bond back in circulation as national promotion director for newly-formed Farr Records. Blue Canyon Records which has just added Heilicher to complete its domestic distribution. . Starz, coming to Hollywood Steve Gibbons Band which will appear as special soon after touring with ZZ Top. . . guest billing with The Who at Anaheim Stadium, March 21.... Ginny Berson of Olivia Records, the all-woman record label, to guest the BMI Songwriters Showcase at The Improvisation this week (25). Seals & Crofts who volunteered their personal airplane to lift relief to victims of the Guatamalan earthquake disaster Engelbert Humperdinck who will launch seven months of American touring at the Riviera in Las Vegas April 22 stephen fuchs

 $\textbf{EAST COASTINGS} - \textbf{The upcoming Led Zeppelin album, "Presence,"} \ \textbf{was recorded}$ in the amazingly short space of 18 days — nothing less than a miracle for the band. It's a single album, featuring seven tracks. . . Sandy Denny has left Fairport Convention (again) to pursue a solo career; and Trevor Lucas and Jerry Donahue have also split. The remaining Dave Pegg, Dave Swarbrick and Bruce Rowlands will stay together and add a keyboardsman and guitarist. If they keep the Fairport name, it'll mark the 11th line-up of the group since '67.... Are the Kinks label-shopping for new affiliation when their RCA contract is up? And the same for Little Feat when their Warners deal expires? Arista has signed its first real, live British heavy band, the much-heralded Much grumbling in these parts about there being only one Who date at uare Garden. Sire switching distribution from ABC to Arista? New Madison Square Garden. Jersey continued: In the continuing saga from across the Hudson, we learn that Epic has signed the Asbury Jukes, featuring legendary (?) Southside Johnny. They're in the process of recording at the Record Plant, with Miami Steve of Springsteen fame producina. Meanwhile, Bruce S. has been in the studio with Jon Landau, putting some things together before the latter takes off to work on Jackson Browne's extremely long-awaited new album. The flip side of Patti Smith's just-released single, "Gloria," is the previously unreleased "My Generation" (of Who fame)

YESPLANS — Chris Squire and Steve Howe of Yes were in town recently (and pic-



Taking refreshment to nourish their bodies for future rock and roll endeavors (I. to r. Gunga Din. Chris Squire, Steve Howe.

tured now on this page) for various press/radio activities focusing on their solo albums, the former's "Fish Out Of Water" and the latter's "Beginnings." They brought word that Yes are entering rehearsals for their 10th album, with recording set to begin in early March and last about six weeks, with an eye toward late-May release. This would coincide with the first part of the 2-part U.S. tour planned for Spring-Summer, with several large outdoor dates set. Howe and Squire were quick to note that the solo efforts (LPs by Alan White, Patrick Moraz and Jon Anderson are on the way) are conceived by the band as aides to the group career rather than detractions, hoping that more people will come to Yes as a result of the solo exposure, not vice versa. The new Yes album, by the way, will probably feature about six separate tunes, not in a Does Dave Mason's upcoming double live LP on Columbia fulfill his current contractual agreement? . . . Labelle have been at Columbia Studios doing rough takes of possible tunes for their next album. Big Apple Studio activity recently included Mary Travers doing some tracks; and Paul Bley is working there with Sam Rivers and Dave Holland. . Nemperor switching to Columbia distribution? Johnson, ex-Weather Report bassist extraordinaire, now with the Billy Cob-. Don Kirshner's Rock Concert on 2/28 features Rufus, ham/George Duke band ... Hudson Bros. and Tom Snow. . Roxy Music are back stateside for touring, and in addition to headlining dates, they will be doing some openers in new markets, as the single "Love Is The Drug" continues to climb the charts.

OUT OF THE CREASE — Several million people (at least) have heard (and heard of)

OUT OF THE CREASE — Several million people (at least) have heard (and heard of) Roy Harper, yet he's hardly a household word. The legendary British songman was in town recently on the occasion of his American debut, via Chrysalis, "When An Old Cricketer Leaves The Crease." While an influential and well-known (especially among fellow musicians) figure in his native land, due to various personal and business conflicts, Harper has never been properly exposed in the U.S. Led Zeppelin's "Hats Off To Harper" on their third LP was written for him, though, and it is his lead vocalizing on Pink Floyd's "Have A Cigar" on "Wish You Were Here." When he was free to make a new deal, friends Jethro Tull were more than happy to sign him on to Chrysalis, and the first release, "Cricketer" (originally released in Europe as "HQ"), features Bill Bruford, Chris Spedding, Dave Gilmore, John Paul Jones, David Bedford and others. To accompany Harper's first major U.S. push, Chrysalis has prepared a fascinating 50-minute "Introduction To Roy Harper" which mixes music with conversations with Paul McCartney, Ian Anderson, Dave Gilmore and Harper himself discussing his 10-year presence and influence on the progressive scene. Hopefully, this major artist will finally giant the U.S. attention his talent warrants.

ALBUM PREVIEW: Genesis, "A Trick Of The Tail" (Atco). First off, let all speculation end as to the future of Genesis without Peter Gabriel. This album represents one of rock's premier outfits playing as strongly as ever, with their best production to date. Drummer Phil Collins on vocals sounds amazingly like Gabriel, that this is definitely a complete band entering a new phase of activity. There are eight tracks on the LP, written by various combinations of the four members — Collins, Mike Rutherford, Tony Banks and Steve Hackett. Overall, the album represents that most accessible Genesis to date — the material is highly melodic and song-oriented, with attention paid to development of simple themes, rather than super-flash technical prowess; and the lyrics show a continual interest in fantasy and myth. Notably through the group-composed "Dance On A Volcano," plus "Squonk," "Entangled" and the title track, the distictive Genesis sound continues to be characterized by the full keyboard sound of Banks, the underpinning of Collins' masterful drum style and Rutherford's basses and 12-string work, embellished dramatically by Hackett's unique guitar style. Genesis, on "Trick," emerges impressively as one of contemporary music's most unique voices.

bob kaus

Country Radio Seminar Schedule

NASHVILLE — The 1976 edition of the country radio seminar has been scheduled for March 19-20 at Nashville's Airport Hilton Motor Inn. The two-day country radio dynamics confab held annually since its inception in 1969, will host broadcasting executives in virtually every area of operational radio.

Following the country radio seminar agenda committee meetings, Bob Mitchell of KCKC in San Bernardino and chairman for the committee, stated: This year we have worked to formulate a seminar that will assist you in achieving the goal of our theme: 'Country Radio #1: A Reality.' There are some radio functions which are common to all formats such as engineering, audience and music research, and FCC interpretations. In these areas we are providing the best qualified currently effective persons as presenters. And, it is everyone's input that makes a successful seminar. The country radio seminar will continue to be a working and learning confab, devoted entirely to the profound influence of country radio everywhere.

The seminar will begin on Friday, (19), at 9 a.m. This year's keynote speaker will be announced shortly. The first sessions will begin at 9:30 a.m. under the heading of "New Ideas To Improve Your Sound." Presentations moderated by Mac Allen, KIKK, Houston, will host Rick Stevens, broadcast automation specialist, and Keith James of Moffat Communications, Ltd The opening day morning sessions will close with "Sound Ways To Clean Up Your Act," presented by Eric Small, E.R.A., Inc., with a commentary by Hal Smith, KLAC, Los Angeles, California.

The Friday afternoon activities will include a panel presentation entitled "Everything You Wanted To Know About

Formats — So Ask!" Moderated by Bob Young. WMC, Memphis, panelists will be selected from key stations in small, medium, and large markets. The afternoon sessions will close with a study on "Selecting Music For Airplay." The "Selecting By Ear" portion, moderated by Charlie Monk of ASCAP, will select music directors from various market sizes as panelists. "Selecting By Research" will provide a presentation by Todd Wallace of Radio Index.

Saturday will begin with an opening address, followed by "Ratings: A New Look At Audience Research" moderated by Walt Turner, WIL, St. Louis, Missouri. Two presentations on this theme will be given: Jack McCoy of DPS, Inc. will present "Chapter 1, Chapter 2" and Dennis Waters, 13Q, Pittsburgh will provide insights on "Breaking Out Your ARB."

The Saturday morning sessions will close with a speech by Jason Shrinsky of Stambler & Shrinsky, attorneys at law, centering on "The FCC (So You Can Understand It)."

The final afternoon schedule will provide a video presentation by Terry Wood, WONE, Dayton, Ohio, entitled "Selling Yourself." Additionally, Bob Pittman, WMAQ, Chicago, will moderate a panel which will discuss motivation and incentives under the title "You're In Charge — Take Charge!" The panelists include Dean Osmondson, WMC, Memphis, and Gary Ackers, KHEY, El Paso, Texas.

Further information and details concerning this year's country radio seminar will be released shortly. Registration forms and information can be obtained by writing the Country Radio Seminar, P.O. Box 12617, Nashville, Tennessee 37212

Capitol To Release 4 Country LPs in March

NASHVILLE — Capitol Records will release four country albums in March by Roy Drusky, Freddie Hart, Gary Hill and Tex Ritter, announced Frank Jones, CRI vice president and general manager, c&w division.

After a year and a half, Roy Drusky follows his first Capitol albums with "This Life Of Mine, Roy Drusky" that includes four original tunes and interpretations of some previously recorded pop songs such as Cat Stevens' "Wild World," Gerry Goffin and Carole King's "Halfway To Paradise" and Billy Joel's "You're My Home."

Freddie Hart, who has had a string of top-charted albums and singles in the past few years, returns with his group The Heartbeats in "People Put To Music," featuring three new original tunes on the theme of love.

Gary Hill, who was actually signed to Capitol as a contemporary artist, continually delights country audiences and has polished up a second album, "Booga Billy." The new album utilizes the talents of many of the musicians who appeared on his debut LP last year as well as Byron Berline on fiddle and Jim Gordon on sax.

For Tex Ritter fans, Capitol has gathered ten songs from the last few years of his life — most of which appeared on singles — and has assembled them in "Comin' After Jinny " Only one tune has ever appeared on an album before and "The Girl Who Carries A Torch For Me" is made available for the first time on record.



RODRIGUEZ (WITH JENNINGS) ON SOUNDSTAGE — Mercury recording artist Johnny Rodriguez (holding microphone) sings a duet with Waylon Jennings (center) during the taping of the PBS show, "Soundstage," which will air in most of the country the week of Feb. 22-28. On the show, Rodriguez did many of his number one country hits. Johnny is climbing the singles charts currently with "I Couldn't Be Me Without You," pulled from his top five album, "Love Put A Song In My Heart."

Country Artist Of The Week



Joni Lee

"No Tears For Joni" — While visiting a Conway Twitty recording session, Joni Lee was asked to do the duo part on "Don't Cry Joni." The record became a number one single for Conway and his daughter so MCA Records felt Joni could handle a release on her own. The material to record was a problem and Joni went to her father for help; so Conway penned and gave his daughter her current hit which is #5 in the Cash Box chart.

It sounds simple but Joni has worked since she gave her first live performance at the Phillips County Fair when she was four years old. First she needed to become accepted as a person through her own merits in addition to being the daughter of a famous father. First foot-

ball queen was awarded to her by the school football squad, then she began to enter some beauty pageants. She worked for perfection in her modeling, doing style shows and taking many grooming and associated classes. She also worked on her singing and dancing and at 14 won the world's "Miss Charm" pageant.

She is now in demand for television, fashion shows, parades and as a judge of other contests and the Oklahoma City Times has voted her into the top ten women in the Oklahoma news.

United Talent, Inc. handles exclusive bookings for Joni, and she is also attending college, preparing for an even more rewarding future.

Nashville NARAS Announce 42 Grammy Nominations

NASHVILLE — The 18th annual Grammy Awards telecast will be held at the Hollywood Palladium in Los Angeles, Saturday, February 28, 1976. According to NARAS executive director Francine Anderson, Nashville is well represented by the following Grammy nominees: Chet Atkins, Larry Butler, Johnny Cash, Vassar Clements, Rita Coolidge, Jessi Colter, The Bill Gaither Trio, Tom T. Hall, Larry Hart, The Imperials, Waylon Jennings, Vivian Keith, Anita Kerr, Kris Kristofferson, Loretta Lynn, Charlie McCoy, Chips Moman, Willie Nelson, Dolly Parton, Ben Peters, Ray Price, Jerry Reed, the late Fred Rose, Connie Smith, The Speers, The Statler Brothers, Ray Stevens, The 21st Century and Conway Twitty.



Bob Breault

NASHVILLE — Joe Johnson, president of 4 Star publishing and recording companies announced his appointment of Bob Breault to vice-president of production

Breault, an engineer with many gold records to his credit, has performed various engineering duties for the past 25 years, primarily for Capitol and Columbia Records.

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Brenda Lee says "Find Yourself Another Puppet" T.G. Sheppard's current Melodyland release, "Motels And Memories," is the first song for writers Ron Berman and Don Miller of Memphis. They are friends of T.G. and they wrote the song especialy for him. Berman is a traveling salesman and Miller is a high school principal. Mickey Gilley and the Red Rose Express are traveling along in high style on their current swing through Canada and New England. Gilley has just purchased Conway Twitty's bus. Beautiful red roses now adorn the side of the bus where a twitty bird formerly perched. Gilley's just released Playboy single is "Don't The Girls All Get Prettier At Closing Time."

The Fairchilds have replaced the Cates Sisters on the Jim Ed Brown show. Marcy and Margie decided to leave the road trips and remain in Nashville to do sessions for which they are in much demand. Marcy and Margie did the backing on Jim Ed's current hot charting single "Another Morning" on RCA but The Fairchilds, a threesome, will be working the road with the Jim Ed Brown show which travels between 100,000 to 150,000 miles per year . . . Billy Walker performed for over 300 fair buyers at the Missouri State Fair convention recently and the result was he will be performing in at least five major fairs in Missouri in 1976.

Jerry Naylor and Elvis Presley have more than a few things in common beginning with the fact that both began their careers as rock and roll singers in the middle '50s. They toured the same Louisiana hayride package shows in those early days. Each went on to have an impressive list of hit records. Presley on his own and Navlor as lead singer with the Crickets prior to hitting as a solo artist. Both have appeared in movies, on TV and both have worked Las Vegas. Now they share a common ailment. Presley's August '75 Las Vegas Hilton engagement was cut short due to a colon problem, then in January '76, while appearing at the Landmark Hotel in Las Vegas, Naylor was stricken with a colon problem and rushed to the same hospital emergency room that Presley was taken to earlier for tests and treatment. Navlor determined to stick out the final two weeks of the month-long engagement, and then flew to L.A. where he entered a hospital for tests and treatment prior to beginning a six-week European tour.

Jan Freeman's first release on the Jan Mar label, distributed by IRDA, is the Paul Anka classic, "I Don't Want To Sleep Alone" b/w a bouncy country ditty, "I'll Never Let Nothin' Come Between Us (But Love)." Throughout the month of Feb. Jan is appearing at the Landmark Hotel in Las Vegas with Country Music, USA, featuring Johnny Paycheck & The Lovemakers ... The Four Guys have ended five years as the background singers on the Grand Ole Opry. The Four Guys are the only group since the Jordanaires to be signed as scheduled background singers. This decision has been made due to career demands on their time. The Four Guys will continue as regularly featured members of the Opry ... After two years of study, Richard Garratt of the Four Guys has earned his pilot's license. The license was awarded to Rich by Ken Fugate, his pilot instructor, onstage at the Harmony House, the Nashville supper club owned by The Four Guys Little Richie Johnson is producing several new sessions this month in Nashville. Artists include Albert Young Eagle, Carolyn Horton and Jim Brady. All artists are on Little Richie Records

Hank Thompson is on a two-week tour of Spain and Germany. Freddy Fender will give a benefit performance for underprivileged children in Acapulco dur-

ing his promotional tour of Mexico later this month... The mayor of Texas City. Texas proclaimed March 2 to be an honorary Johnny Lee day to acknowledge their native son. Johnny will perform a concert and be presented with a key to the city. Johnny and the Bayou City Beats, the houseband he plays with at Gilley's Club in Houston, have been nominated as the non-touring band of the year by the Academy of Country & Western Music ... Jim Mundy is set to tape the Ronnie Prophet TV show in Canada.

Eddy Raven has a new songbook on the market published by Acuff-Rose entitled "Songs By Eddy Raven" ... Roy Head and Red Steagall have signed exclusive recording contracts with ABC's Dot Records. Roy debuts with "The Door I Used To Close." Roy lives in Houston, where he performs at the Club Savaggio. Steagall debuts with "Lone Star Beer And Bob Wills Music." He is known for his own recordings of "Somewhere My Love," "I Gave Up Good Morning Darling" and "Fiddle Man." He has written songs recorded by Ray Charles, Glen Campbell, Roy Clark and Charley Pride.

ABC/Dot recording artist **Diana Trask** recently made a triumphant tour of her native Australia and was given a hero's welcome. Diana received many honors, including a gold award for her hit single, "Oh Boy." Besides sold out concerts and television and radio appearances, Diana made quite an impression on the Australian people by drawing 157,000 fans to Melbourne's Meyer Bowl for a single show. While in L.A. recently to coordinate her upcoming television and film commitments, Ms. Trask revealed that a return tour through Australia is being planned for March and April.

Friday the 13th meant good luck for MCA recording artists Jack Green & Jeanne Seeley, who entertained VIPs at the pre-grand opening of Daddy Frank's, a new 600-seat nightspot in Evergreen Park, III. Radio guests attending the festivities included WMAQ's Bill Colten and Mark Edwards of WJJD. The club officially opened to the public on Saturday, with plans to showcase the top names in country music. Owner Frank Bertram was formerly associated with the Lake N' Park Inn in Chicago. Jack and Jeanne were selected to open Frank's new nitery because of their past drawing power record in the Chicago area.

The Jim Ed Brown show now has a cast of "nine," including Jim Ed, The Gems, The Fairchilds and bus driver John Brand. Jim Ed's band is comprised of front man, singer and bass player Jerry Braswell, who opens the show. Braswell, is married to Becky Hess, daughter of gospel singer Jake Hess. Hank on steel is a five-year veteran with the Grand Ole Opry show, who returned to the Gems after a two-year stint with Opryland USA; lead guitarist Earl Erb has been with the Brown show for five years; drummer Ed Chambliss is a relative newcomer having been with Jim Ed for a year; the newest member. Billy David Ebney, plays piano and vocalizes on occasion.

LeRoy Van Dyke, "world's most famous auctioneer," started 1976 with a record setting three-week engagement in January at Taylor's Supper Club, Denver with the club reporting an all-time dollar volume during LeRoy's seventh appearance there during Denver's big annual National Western Livestock show. LeRoy is currently in Sparks, Nevada for a two-week appearance at John Ascuaga's Nugget Casino near Reno, one of Gunsmoke territory's "in" clubs. His latest ABC/Dot release is "Who's Gonna Run The Truck Shop (In Tuba City While I'm Gone)"... Current Records, formerly of Brewton, Alabama is moving its offices to Nashville, Tenn.

juanita jones

top country LP's

Mickey Gilley (Playboy PB 408) 2 BLACK BEAR ROAD CW McCall (MGM 5008) 1 27 200 200 3 LOVE PUT A SONG IN MY HEART Johnny Rodriguez (Mercury SRM 1-1057) 4 4 THE HAPPINESS OF HAVING YOU Charley Pride (RCA APL 1-1241) 3 30 ROME ROCKY Dickey Lee (RCA APL 1-1243) 5 7 THE OUTLAWS Waylon Jennings/Willie Nelson/ Jessi Colter/Tompall Glaser (RCA APL 1-1321) 15 33 WH A C COUNTRY WILLIE Willie Nelson (Lorder (MCA 2167) 19 10 COUNTRY WILLIE Willie Nelson (United Artists LA 510-G) 8 ROCKY Coystal Gayle (United Artists LA 543G) 12 13 14 15 16 16 JESSI Jessi Colter (Capitol ST 11477) 24 34 38 36 37 37 37 37 37 37 37	The state of the s
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13 ELITE HOTEL Emmylou Harris (Reprise MS 2236) 21 38 RAN (Cap 2000 20 20 20 20 20 20 2	
13 ELITE HOTEL Emmylou Harris (Reprise MS 2236) 21 38 RAN (Cap 14 UNCOMMONLY GOOD COUNTRY Dave Dudley (United Artists LA 512G) 14 40 EAS Billy (ABR BILL) 15 THE BLIND MAN IN THE BLEACHERS Kenny Starr (MCA 2177) 16 41 LON AFT Gen 16 JESSI Jessi Colter (Capitol ST 11477) 24 42 SOIL AFT Gen 17 THE VERY BEST OF RAY STEVENS (Barnaby BR 6018) 18 18 GREATEST HITS VOL. II Tom T Hall (Mercury SRM 1044) 43 BAI (Play 102)	CEIMET YOU BABY Idy Fender (GRT 8005)
COUNTRY	Y GRIFF itol ST 11486)
15 THE BLIND MAN IN THE BLEACHERS Kenny Starr (MCA 2177) 16 JESSI Jessi Colter (Capitol ST 11477) 24 AFT Gen 17 THE VERY BEST OF RAY STEVENS (Barnaby BR 6018) 18 GREATEST HITS VOL. II Tom T Hall (Mercury SRM 1044) 20 LAX Bill / (AB6 41 LON AFT Gen 42 SOI Bill / (MC	FIRST TIME Idie Hart (Capitol ST 11449)
Kenny Starr (MCA 2177)	SY AS PIE "Crash" Craddock C/Dot DOSD 2040)
Jessi Colter (Capitol ST 11477)	/E IN THE HOT
STEVENS	「ERNOON e Watson (Capitol ST 11443)
Tom T Hall (Mercury SRM 1044) 20 (Play	METIMES Anderson & Mary Lou Turner A 2182)
	RBI BENTON boy PB 406)
FREDDY BUI	NIGHT ATLANTA
11 cddy 1 chdol (ABo/ Bot BOOD 2044)	Atkins String Co. (RCA APL 1-1233) ST OF BUCK OWENS
THINGS	
21 HANK WILLIAMS JR. & 46 LOV FRIENDS	/E, YOU'RE THE TEACHER a Hargrove (Capitol ST 11463)
22 REDHEADED STRANGER SUN	NEY TOAST AND NSHINE
23 CLEARLY LOVE 48 I LO	IN Raye (Capitol ST 11472) VE YOU BECAUSE
24 ODD MAN IN	Reeves (RCA APL 1-1224A) WBOYS AND DADDYS
	by Bare (RCA APL 1-1222)
YOU AGAIN 50 JAS Sammi Smith (Mega MLPS 612) 17 Cal S	

Country Singles — Active Extras

Feelin' Kinda Lonely Robert Allen Jenkins (MGM) He Cheats On Me Sue Thompson (MGM) Hey, Lucky Lady Dolly Parton (RCA) If Anyone Ought To Know Leona Williams (MCA) Johnny Orphan Randy Barlow (Gazelle) Lone Star Beer And Bob Wills Red Steagall (ABC/Dot) Mansion On The Hill Michael Murphey (Epic) More Than One Kind Of Love Billy Parker (SCR) Only Sixteen Dr. Hook (Capitol) Sentimental Journey Dave Dudley (United Artists) Snap Crackle And Pop Johnny Carver (ABC/Dot)

Someone's With Your Wife Tonight, Mister Bobby Borchers (Playboy) Stonewalls Jim Croce (Warner Bros.) Sun Comin' Up Nat Stuckey (MCA) Take Me Ernie Payne (Melodyland) The Feminine Touch Johnny Paycheck (Epic) Together Again Emmylou Harris (Reprise) To Show You That I Love You Brian Collins (ABC/Dot) Too Far Gone Gary Paxton (RCA) Without Your Love, Mr. Jordan Charlie Ross (Big Tree) You Don't Have Far To Go Tracey Baldwin (ABC/Dot)

Country Academy Names Winners

HOLLYWOOD — The Academy of Country Music named winners in all categories at its yearly presentation Thurs., Feb. 19. The awards show was held at the Hollywood Palladium and will air nationally on ABC's "Wide World Of Entertainment" on March 1, 1976. Winners are as follows:

11th Annual Academy of Country Music Winners

Song Of The Year Most Promising Female. Most Promising Male	
	Palomino Riders (Jerry Inman)
Album Of The Year	. "Feelings," Conway Twitty & Loretta Lynn
	"Rhinestone Cowboy," Glen Campbell
	Loretta Lynn
	Billy Graham Billy Armstrong
	Jerry Lee Lewis
	Archie Francis
	Russ Hansen
Steel Guitar	J.D. Mannes
	Jerry Inman
	KLAC-Los Angeles
Country Music Nightclub Of The Year Jim Reeves Memorial Award	Billy Parker-KBOO, Tulsa, Okla. Palomino, Los Angeles Dinah Shore Roy Rogers

Lynn, Allan With Artists Of America

LOS ANGELES — Artists of America Records announces the signing of country artist Diana Lynn and rock artist Davie Allan. Lynn's first release on the label is

"Candy Kisses," a new version of the country classic originally recorded by George Morgan. Allen's vocal debut will be "White Man Beware.

New Additions To The Country Playlists

KLAK — DENVER Together Again — Emmylou Harris — Reprise It Sets Me Free — Jack Paris — Z.J. 1 m_High On You — Jack Blanchard & Misty Morgan —

Epic
As Long As There's A Sunday — Sammi Smith —
Elektra
I Couldn't Be Me — Johnny Rodriguez — Mercury
19 To 8 — Wild Side Of Life — Freddy Fender
13 To 7 — Roots Of My Raising — Merle Haggard
36 To 26 — All The King's Horses — Lynn Anderso
33 To 25 — I'm So Lonesome — Terry Bradshaw
39 To 28 — Love Litted Me — Kenny Rogers
37 To 30 — I Just Got A Feeling — LaCosta
102 To 35 — Til I Kissed You — Connie Smith

KFDI — WICHITA
High And Wild — Earl Connoly — GRT
Someone's With Your Wife — Bobby Borchers —
Playboy
What I've Got In Mind — Billie Jo Spears — UA
Trying Like The Devil — James Talley — Capitol
She Is — Carl Smith — Hickory
30 To 21 — If I Let Her Come In — Ray Griff
43 To 36 — Strawberry Cake — Johnny Cash
45 To 38 — You Are The Song — Freddie Hart

KMAK – FRESNO
The Battle — George Jones — Epic
Paloma Blanca — George Baker — WB
I'm So Lonesome — Terry Bradshaw — Mercury
Find Yourself Another Puppet — Brenda Lee — MCA
The Call — Anne Murray — Capitol
10 To 2 — The White Knight — Cledus Maggard
26 To 19 — Til The Rivers All Run Dry — Don Williams
Extra To 28 — Sweet Sensuous Feeling — Sue
Richards

KBIS — BAKERSFIELD

If I Had To Do It All Over — Roy Clark — ABC Dot What A Night — David Houston — Epic Oh Sweet Temptation — Gary Stewart — RCA 21 To 18 — It's Morning — Jessi Colter 16 To 11 — Motels And Memories — T.G. Sheppard

KLAC - LOS ANGELES

KLAC - LOS ANGELES

Oh Sweet Temptation — Gary Stewart — RCA
Drinking My Baby — Eddie Rabbitt — Elektra
I Couldn't Be Me — Johnny Rodriguez — Mercury
Together Again — Emmylou Harris — Repris
30 To 26 — Broken Lady — Larry Gatlin
40 To 36 — Till I Can Make II — Tammy Wynette
54 To 46 — Sweet Sensuous Feeling — Sue Richards
55 To 49 — If I Let Her Come In — Ray Griff

KGBS - LOS ANGELES
Mansion On The Hill — Michael Murphey — Epic
Devil In Your Kisses — Mel Street — GRT
Searchin' For A Rainbow — Marshall Tucker Band —
Capricorn
Trying Like The Devil — James Talley — Capitol
Sun Shone Lightly — Pure Prairie League — RCA
The Hunger — Tompall — MGM
Sheik Of Chicago — Joe Stampley — Epic
Wild World — Mike Wells — Playboy

As Long As There's A Sunday — Sammi Smith — Elektra

WMC - MEMPHIS

Hey, Lucky Lady - Dolly Parton - RCA

Don't The Girls Get Prettier At Closing Time - Mickey
Gilley - Playboy

Find Yourself Another Puppet - Brenda Lee - MCA

Play Me No More Sad Songs - Rex Allen, Jr.
Warner Bros.

Together Again - Emmylou Harris - Reprise

WVOJ - JACKSONVILLE

WOJ – JACKSONVILLE
All The King's Horses — Lynn Anderson — Columbia
Mansion On The Hill — Michael Murphey — Epic
Take Me — Ernie Payne — Melodyland
Don't The Girls Get Prettier At Closing Time — Mickey
Gilley — Playboy
Snap. Crackle And Pop — Johnny Carver — ABC/Dot
Queen Of The Starlight Ballroom — David Wills —
Epic
You're Not Charlie Brown — Donna Fargo — ABC/Dot
What I've Got On My Mind — Billie Jo Spears —
United Artists

WBAM - MONTGOMERY

WBAM - MONTGOMERY
Hey, Lucky Lady - Dolly Parton - RCA
Sentimental Journey - Dave Dudley - United Artists
Let Your Love Flow - Bellamy Bros - Warner

Brothers
To Show You That I Love You — Brian Collins —
ABC/Dot
Lone Star Beer And Bob Wills Music — Red Steagall
— ABC/Dot
Together Again — Emmylou Harris — Reprise

WBAP – FT. WORTH
You Could Know As Much About A Stranger — Gene
Watson — Capitol
Texas — Charlie Daniels Band — Kama Sutra
Don't The Girls All Get Prettier At Closing Time —
Mickey Gilley — Playboy
A Satisfied Mind — Bob Luman — Epic
The Call — Anne Murray — Capitol
Thunderstorms — Cal Smith — MCA
What A Night — David Houston — Epic

WHAN - NEW YORK
WIId Side Of Life — Freddy Fender — GRT
If I Had To Do It All Over — Roy Clark — ABC/Dot
You Are The Song — Freddie Hart — Capitol
Angels, Roses And Rain — Dickey Lee — RCA
22 To 7 — Faster Horses — Tom T. Hall
19 To 10 — Somebody Loves You — Crystal Gayle
24 To 13 — Remember Me — Willie Nelson
28 To 16 — Long Haired Redneck — David Allan Coe
26 To 18 — Roots Of My Raising — Merle Haggard
27 To 22 — Tracks Of My Tears — Linda Ronstadt
29 To 23 — Till The Rivers All Run Dry — D. Williams
32 To 24 — It's Morning — Jessi Colter
34 To 25 — Broken Lady — Larry Gattlin
33 To 27 — The Battle — George Jones
35 To 28 — Without Your Love — Charlie Ross

continued on pg. 46

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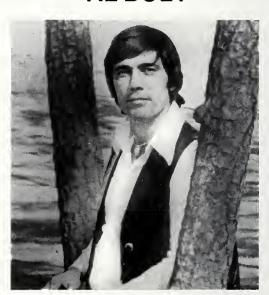
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Cin-Kay -- An Independent By Choice

CASH BOX TOP 100 COUNTRY

				February 28, 1976	E273	- 101		
1	GOOD HEARTED WOMAN Waylon Jennings & Willie Nelson	2/21	34	SWEET SENSUOUS FEELING Sue Richards (ABC/Dot DOA 17600)	2/21 49	68		2/21
2	HANK WILLIAMS, YOU WROTE MY	2	35	MY WINDOW FACES SOUTH Sammi Smith (Mega 1246)	36	(60)	ABOUT A STRANGER Gene Watson (Capitol 4214) QUEEN OF THE STARLIGHT	75
	LIFE Moe Bandy (Columbia 3-10265)	3	36	THE PRISON SONG/BACK IN THE SADDLE AGAIN		69	BALLROOM David Wills (Epic 8-50188)	77
3	REMEMBER ME Willie Nelson (Columbia 3-10275)	7	37	Sonny James (Columbia 3-10276) YOUNG LOVE	51	70	THE DEVIL IN YOUR KISSES (AND	
4	SOMEBODY LOVES YOU Crystal Gayle (UA XW 740-Y)	4	38	Ray Stevens (Barnaby 618) PHANTOM 309	40	71	THE ANGEL IN YOUR EYES) Mel Street (GRT 043)	80
6	I'M SORRY CHARLIE Joni Lee (MCA 40501) MOTELS AND MEMORIES	5	39	('TIL) I KISSED YOU	38	7.0	I COULDN'T BE ME WITHOUT YOU Johnny Rodriguez (Mercury 73769) DON'T THE GIRLS ALL GET	74
7	T.G. Sheppard (Melodyland ME 6028F) STANDING ROOM ONLY	11	40	ANGELS, ROSES AND RAIN Dickey Lee (RCA PB 10543)	43 50		PRETTIER AT CLOSING TIME Mickey Gilley (Playboy P6063A)	79
8	Barbara Mandrell (ABC/Dot DOA 17601) SINCE I FELL FOR YOU	9	41	PLAY ME NO MORE SAD SONGS Rex Allen Jr (Warner Bros WBS 8171)	53	73	ALL THE KING'S HORSES Lynn Anderson (Columbia 3-10280)	82
9	Charlie Rich (Epic 8-50182) DON'T BELIEVE MY HEART CAN	10	42	OH SWEET TEMPTATION Gary Stewart (RCA PB 10550)	54	Marie Com	THE CALL Anne Murray (Capitol 4207)	76
	STAND ANOTHER YOU Tanya Tucker (MCA 40497)	1	43	I JUST GOT A FEELING LaCosta (Capitol 4209)	55	75	THE DOOR I USED TO CLOSE Roy Head (ABC/Dot 17608)	81
10	THE WHITE KNIGHT Cledus Maggard & The Citizens Band (Mercury 73751)	8	44	SOMETIMES Johnny Lee (ABC/Dot DOA 17603)	44	76	THUNDERSTORMS Cal Smith (MCA 40517)	83
11	FASTER HORSES Tom T Hall (Mercury 73755)	17		I'M SO LONESOME I COULD CRY Terry Bradshaw (Mercury 73760)	46	77	LET IT SHINE Olivia Newton-John (MCA 40495)	35
12	SOMEBODY HOLD ME UNTIL SHE		46	TOO BIG A PRICE TO PAY Kenny Price (RCA 10460)	45	-	STRAWBERRY CAKE Johnny Cash (Columbia 3-10279)	89
13	PASSES BY Narvel Felts (ABC/Dot 17598) SOMETIMES	6	47	LOVE WAS THE WIND Melba Montgomery (Elektra E 45296)	47	79	YOU'RE NOT CHARLIE BROWN (AND I'M NOT RAGGEDY ANN) Donna Fargo (ABC/Dot DOA 17609)	
14	Bill Anderson & Mary Lou Turner (MCA 40488) DON'T STOP IN MY WORLD (IF YOU	12	48	PALOMA BLANCA George Baker Selection (Warner Bros. WBS 8115) CONVOY	52	80	I'M HIGH ON YOU Jack Blanchard & Misty Morgan (Epic 8-50181)	42
	DON'T MEAN TO STAY) Billy Walker (RCA JH 10466)	14	50	CW McCall (MGM 14839) SHADOWS OF MY MIND	15	81	I AIN'T GOT NOBODY Del Reeves (United Artists UA XW 760Y)	_
15	THE ROOTS OF MY RAISING Merle Haggard (Capitol P4204)	18	51	Vernon Oxford (RCA JH 10442) DRINKIN' MY BABY (OFF MY MIND) Eddie Rabbitt (Elektra 45301)	30	82	PLAY THE SADDEST SONG ON THE	
16	THE SWEETEST GIFT/TRACKS OF MY TEARS		52	Eddié Rabbitt (Elektra 45301) THE GOOD NIGHT SPECIAL Little David Wilkins (MCA 40510)	59	83	JUKEBOX Carmol Taylor (Elektra 45299) I'M A TRUCKER	93
17	Linda Ronstadt & Emmylou Harris (Asylum 45295) BROKEN LADY	20	53	JUNKFOOD JUNKIE	56	84	Johnny Russell (RCA JH 10563) WILD WORLD	86
18	Larry Gatlin (Monument 8-8680) LONGHAIRED REDNECK	21	54	YOU'LL LOSE A GOOD THING Freddy Fender (ABC/Dot DOA 17607)	73 58	85	Mike Wells (Playboy 6061) WHAT A NIGHT	87
19	David Allan Coe (Columbia 3-10254) WILD SIDE OF LIFE	19	(55)	THE BATTLE George Jones (Epic 8-50187)	57	86	David Houston (Epic 8-50186) SHOW ME WHERE	90
20	Freddy Fender (GRT 039) IT'S MORNING (AND I STILL LOVE	25	56	WHEN THE TINGLE BECOMES A		87	Ruby Falls (50 States 39) THE COWBOY AND THE LADY	96
	YOU) Jessi Colter (Capitol 4200)	22	57	CHILL Loretta Lynn (MCA 40484) FIRE ON THE BAYOU	34	88	Patsy Sledd (Mega MR-1244) AS LONG AS THERE'S A SUNDAY Sammi Smith (Elektra E45300)	
21	IF I HAD TO DO IT ALL OVER AGAIN Roy Clark (ABC/Dot DOA 17605)	24	58	Bill Black Combo (Hi SN 2301) MAIDEN'S PRAYER/SAN ANTONIO	61	89	ILOVE YOU BECAUSE Jim Reeves (RCA 10557)	91
22	THIS TIME I'VE HURT HER MORE THAN SHE LOVES ME		3)	STREET Maury Finney (Soundwaves 4525)	62	90	I'LL BE YOUR SAN ANTONE ROSE Dottsy (RCA JH 10423)	63
23		13	59	FIND YOURSELF ANOTHER PUPPET		91	SHE'S HELPING ME GET OVER LOVING YOU	
24	Jim Ed Brown (RCA 10531) THE HAPPINESS OF HAVING YOU Charley Pride (RCA PB 10455)	16	60	Brenda Lee (MCA 40511) THE BLIND MAN IN THE	66	92	Joe Stampley (Epic 8-50179) I'M IN LOVE WITH MY PET ROCK	78
25	TILL THE RIVERS ALL RUN DRY Don Williams (ABC/Dot DOA 17604)	33	-	BLEACHERS Kenny Starr (MCA 40474)	37		Al Bolt (CinKay 102) DOG TIRED OF CATTIN' AROUND	_
26	HOW GREAT THOU ART Statler Brothers (Mercury 73732)	28	61	TEXAS Charlie Daniels Band (Kama Sutra 607)	72	94	Shylo (Columbia 3-10267) CIRCLE OF TEARS	97
27	PICK ME UP ON YOUR WAY DOWN Bobby G Rice (GRT 036)	32	62	QUEEN OF THE SILVER DOLLAR Dave & Sugar (RCA JH 10425)	39	95	Chip Taylor (Warner Bros WBS 8159) MATTER OF PRIDE	60
28	YOU ARE THE SONG Freddie Hart (Capitol P4210)	48	63	A SATISFIED MIND Bob Luman (Epic 8-50183)	68	96	Lawanda Lindsey (Capitol P4195) DON'T LET SMOKEY MOUNTAIN	67
29	ANOTHER NEON NIGHT Jean Sheppard (United Artists XW 745Y)	29	64	'TIL I CAN MAKE IT ON MY OWN Tammy Wynette (Epic 8-50 196)	71	30	SMOKE GET IN YOUR EYES OSBOrne Brothers (MCA 40509)	84
30	SHINE ON Ronnie Prophet (RCA PB 50136)	31	65	HONEY TOAST AND SUNSHINE Susan Raye (Capitol P4197)	65	97	LOVE LIFTED ME Kenny Rogers (United Artists 746)	64
31	IF I LET HER COME IN Ray Griff (Capitol P4208)	41	66	DON'T BOOGIE WOOGIE (WHEN YOU SAY YOUR PRAYERS		98	LOVE ISN'T LOVE (TILL YOU GIVE IT AWAY)	
	Faron Young (Mercury 73731)	26		Jerry Lee Lewis (Mercury 73763)	69	99	Eddy Bailes (CinKay 101) WHAT I'VE GOT IN MIND	_
33	AMAZING GRACE (USED TO BE HER FAVORITE SONG)	22	67	I CAN ALMOST SEE HOUSTON FROM HERE	70		Billie Jo Spears (United Artists UA XW 764-Y) FLY AWAY	-
	Amazing Rhythm Aces (ABC 12132)	²³		Katy Moffat (Columbia 3-10271)	70		John Denver (RCA 10517)	99
		r 10(UNTRY SINGLES (INCLUDING PUE	SLISHE	:HS	AND LICENSEES)	
Amazi	e King's (Starship — ASCAP)	ot (Unart/	Brough	am Hall — BMI)				

All The King's (Starship — ASCAF)			The Or has And The Lad a Olegon BAAD 07
Amazing Grace (Fourth Floor — ASCAP)	1 Ain't Got (Unart/Brougham Hall — BMI) 81	Paloma Blanca (Hans Bouwens)	The Cowboy And The Lady (Clancy — BMI) 87
Angels (Combine — BMI/Music City — ASCAP) 40	I Can Almost See Houston (Central — BMI) 67	Phantom 309 (Fort Knox — BMI)	The Devil In Your Kisses (Ahab — BMI)
Another Morning (Show Biz — BMI) 23	I Couldn't Be Me (Return/ATV — BMI)	Pick Me Up (Tree — BMI)	The Door I (Acuff-Rose/Altam — BMI)
Another Neon Night (Birchfield — BMI) 29	If I Had To Do It (House of Gold — BMI)	Play Me No (Unarc/Brougham Hall — BMI) 41	The Good Night (Forrest Hills — BMI)
A Satisfied Mind (Fort Knox — BMI) 63	If I Let Her Come In (Blue Echo — ASCAP) 31	Play The Saddest (Algee/Al Gallico — BMI)82	The Happiness Of (Contention — SESAC) 24
As Long As There's (Tree — BMI)	I Just Got A Feeling (Al Gallico/Algee — BMI) 43	Queen Of The Silver Dollar (Evil Eye — BMI) 62	The Prisoner's (Shapiro Bernstein — ASCAP) 36
Broken Lady (First Generation — BMI) 17	I'll Be Your San Antone (Sunbury — ASCAP) 90	Queen Of The Starlight (Shelmar-Poe/	The Roots Of My Raising (Blue Book — BMI) 15
Circle Of Tears (Blackwood/Black Road — BMI)94	I Love You Because (Acuff-Rose — BMI) 89	Unichappell — BMI)	The Sweetest Gift (Stamps Baxter — BMI) 16
Convoy (American Gramophone — SESAC) 49	I'm A Trucker (Jack & Bill — ASCAP)	Remember Me (Vogue — BMI) 3	The White Knight (Unichappell — BMI) 10
Dog Tired (Partner/Julep — BMI) 93	I'm High On You (Hall/Clement — BMI) 79	Shadows Of My Mind (Hermitage — BMI) 50	This Time I've Hurt (Blue Moon — ASCAP) 22
Don't Believe My Heart (Onhisown — BMI)9	I'm In Love (Barrett/Hill — ASCAP)92	She's Helping Me (Al Gallico/Algee — BMI) 91	Thunderstorms (Tree — BMI)
Don't Boogie Woogie (Ahab — BMI)	I'm So Lonesome (Fred Rose — BMI)45	Shine On (Chappell — CAPAC)30	Til I Can Make It (Algee/Altam — BMI) 64
Don't Let Smokey (Double Tree — SESAC) 96	I'm Sorry (Cherry Lane — ASCAP)5	Show Me Where (Blue Echo — ASCAP)	(Till) I Kissed You (Acuff-Rose — BMI)
Don't Stop In My World (Showbiz — BMI) 14	It's Morning (Bar — BMI)20	Since I Fell For You (Warner Bros. — ASCAP) 8	Till The Rivers All (Horsecreek — BMI)
Don't The Girls All (Singletree — BMI)	Junkfood (Peaceable Kingdom — BMI) 53	Somebody Hold Me (Al Cartee/Ensign — BMI) 12	Too Big A Price (Kenny Price — BMI)46
Drinkin' My Baby (Unichappell/S-P-R — BMI) 51	Let It Shine (Window — BMI)77	Somebody Loves You (Jock — BMI) 4	What A Night (Algee/Al Gallico — BMI)85
Faster Horses (Hallnote - BMI)	Longhaired Redneck (Window/Lotsa — BMI) 18	Sometimes (Stallion — BMI)	What I've Got (House of Gold — BMI)99
Feel Again (Cherry Tree — SESAC)	Love Isn't Love (Terrace/Barlow — ASCAP) 98	Sometimes (Grand Prize — BMI)	When The Tingle (Wilderness — BMI) 56
Find Yourself Another (Goldline — ASCAP)59	Love Lifted Me (John T. Benson — ASCAP) 97	Standing Room Only (Sunbury — ASCAP) 7	Wild Side Of Life (Travis — BMI)
Fire On The Bayou (Fi — ASCAP) 57	Love Was The Wind (Window — BMI) 47	Strawberry Cake (House of Cash — BMI) 78	Wild World (Irving — BMI) 84
Fly Away (Cherry Lane — ASCAP) 100	Maiden's Prayer (Bourne — ASCAP)	Sweet Sensuous Feeling (Al Cartee — BMI) 34	You Are The Song (Proud Bird — BMI) 28
Good Hearted (Baron/Willie Nelson — BMI) 1	Matter Of Pride (Blue Book — BMI)95	Texas (Kama Sutra/Rada Dara — BMI) 61	You Could Know As (Hotel — ASCAP)
Hank Williams You Wrote (Acuff-Rose — BMI) 2	Motels And Memories (Offjack — BMI)6	The Battle (Al Gallico — BMI)	You'll Lose A Good Thing (Crazy Cajun — BMI) 54
Honey Toast And Sunshine (Chess - ASCAP) 65	My Window (Hallmark/Morley — ASCAP)	The Blind Man (Tree — BMI)60	Young Love (Lowery — BMI)
How Great Thou Art (Manna — BMI) 26	Oh Sweet Temptation (Rose Bridge — BMI) 42	The Call (Beechwood — BMI)	You're Not Charlie (Prima Donna — BMI) 79
The state of the s			

cashbox; country reviews

singles

NICK NIXON (Mercury 73772)

Rocking in Rosalee's Boat (2:42) (Hall Clement — BMI) (Bob McDill)

You'll want to rock with this swingin' bouncy uptempo beat. Nick sings a happy song about his moonlight sails in Rosalee's boat. A good example of the "rockabilly" sound This one could make a lot of waves on its way. Flip: No info, available.

DON GIBSON (Hickory H 365)

You've Got To Stop Hurting Me Darling (2:38) (Acuff-Rose — BMI) (Don Gibson)

A well-seasoned country record from start to finish. Don Gibson's pleading delivery of the lyrics perfectly complement the musical arrangement. From the LP, "Don't Stop Loving Me," it's product by Wesley Rose and a high charter for sure. Flip: No in-

HANK LOCKLIN (Plantation PL 135)

These Arms You Push Away (2.16) (Shelby Singleton/Chu Fin — BMI) (Becky Bluefield)

The singer/songwriter/performer Hank Locklin is a true country artist and all his talents show on this Becky Bluefield country ballad. It's a good box bet and could start request lines buzzin'. Flip: No info. available.

BRIAN COLLINS (ABC/Dot DOA 17613)

To Show You That I Love You (2:31) (Tree — BMI) (J. Rushing, M. Chapman)

A lively, happy vocal by Brian Collins, with a clever lyric and brilliant production by Jim Foglesong. It's already being played and could go high on the charts. Flip: No in-

JOHNNY CARVER (ABC/Dot DOA 17614)
Snap, Crackle And Pop (2:32) (Tree — BMI) (D. Morrison, R. Vanhoy)

The usual song about a broken heart moves slow, but Johnny Carver's is lively indeed, and the unusual musical sounds of the snap, crackle and pop make this one, produced by Ron Chancey, different. It will chart, for sure. Flip: No info. available

HANK THOMPSON (ABC/Dot DOA 17612)

Asphalt Cowboy (2:41) (Shelby Singleton/Western Hills — BMI) (R. Clark, L. Williams)

Hank sings an uptempo tune about a truck drivin' diesel cowboy who double clutches it right on down the highway. Produced by Ricci Mareno, it's a good one for the jukeboxes and could coast right into the charts. Flip: No info. available

PAT BOONE (Melodyland ME 6029F)

Glory Train (2:30) (Caseyem — BMI) (P. Jordan, J. Styner)

You're in gospel country on this fast-moving recording by Pat Boone. Pat has always excelled at this type of song and he "gives his all" on this one. Produced by Jerry Styner, the "Glory Train" is rolling right along with the right direction. Flip: No info. available.

KENNIE HUSKEY (WITH IAN WHITCOMB) (Warner Brothers WBS 8180)

Somewhere In Virginia In The Rain (2:31) (Hall-Clement — BMI) (Jack Blanchard)

We remember the song and Kennie Huskey with Ian Whitcomb make a great team with their rendition of it. The uptempo musical arrangement by Bill Justis complements the upset of the second state of the second ments the vocal styles of both artists. A chart contender, it will also go well on the jukeboxes. Flip: No info. available.

ZOOT FENSTER (Antique IRDA 2034)

Big John The Peepin' Tom (2:50) (LS — ASCAP/Georgene — BMI) (Bobby Fisher, Johnny Loveless)

It's a humorous novelty by Zoot Fenster done in his talkin' a singin' manner. Of course, Big John gets what's coming to him at the end Produced by Dallas Corey, it moves along and is good humor. Flip: No info. available.

GREG ALLEN (WOW WW 1000A)

Gearjammers Helper (2:37) (Touchdown — BMI) (Scotty Reed)

It's humorous and Greg Allen puts it across very well indeed as he sings this truck drivin' song. Only this time it's the dispatchers, not the truck driver who's got it all together 'cause he "helps out at home" while they're goin' on down the highway. It moves fast and could be a fast mover on the charts. Flip: No info. available.

JACK BARLOW (Antique IRDA 204A)

The Mighty Man (3:15) (Brushcreek — ASCAP) (Red Tuck)

The deep, penetrating voice of Jack Barlow brings a message that "the mighty man" is forever present. With a country gospel sound, this Dallas Corey production has an "ole time religion" feel and one can almost see arms stretched upward with praise to the "mighty man." Flip: No info. available.

EARL CONLEY (GRT 041)

High And Wild (3:15) (Blue Moon — ASCAP) (Earl Conley)

With a moderate beat, it's an Earl Conley true country vocal on his self-penned song about a Texas cowboy in New York with lost spirit and pride who finds his only joy in a drink and a ride on the Coney Island merry-go-round. Produced by Nelson Larkin and Dick Heard, watch for charting. Flip: No info. available

GEORGE KENT (Shannon SH 840)

Shake 'Em Up And Let 'Em Roll (2:14) (Trío — BMI) (Jerry Lieber, Mike Stoller)

George delivers a fast moving jubilant vocal on this clever lyric. With a lotta' good country pickin', it's one for the jukeboxes and once you've heard it you'll want to hear it again. Flip: No info, available

LEONA WILLIAMS (with the Strangers) (MCA 40515)

If Anyone Ought To Know (2:47) (Shade Tree — BMI) (Bonnie Haggard, Merle Haggard)

Leona sings with the "troubled emotion" of the lyric. It's about a lonely girl who listens to all the fella's troubles and knows who to handle it 'cause she's been there. The Merle Haggard "Strangres" make the music and it's a great one for the boxes and station play Flip: No info. available.

GARY ALLEN (United Artists UA XW768Y)

Tulsa Turnaround (2:27) (Unart — BMI) (A. Harvey, L. Collins)

With the progressive country sound we're hearing so often these days, Gary Allen delivers a quality vocal on a tremendous Harvey Collins song. Produced by Milton Blackford, it's well-balanced musically, and good listening. Flip: No info. available.

LP's

THE SWEETEST THING - DOTTSY - RCA

Dottsy's first album is chock full of delightful tunes sure to please your listeners. It's a combination of uptempo songs and ballads delivered in a smooth style. Outstanding selections are "The Sweetest Thing," "If I Only Had The Words To Tell You," "There Is A Place" and "I'll Be Your San Antone Rose



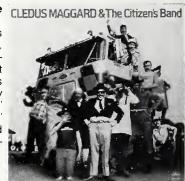
THE GREAT TOMPALL AND HIS OUTLAW BAND MGM M3G 5014

The great Tompall returns to his roots and gives us some of country music's purest sounds to hit the airwaves in a long time. With good material plus outstanding vocal delivery, this album will stay on turntables for a long time. This self-produced album features some of Nashville's finest musicians, e.g. Ralph Money, Johnny Gimble and even Waylon Jennings. "The Wild Side Of Life," "The Hunger," "Time Changes Everything" and "Broken Down Momma" are our picks.



THE WHITE KNIGHT - Cledus Maggard And The CLEDUS MAGGARD & The Citizen's Band Citizens Band - Mercury SRM1-1072

Jay Huguely, alias Cledus Maggard, brings us a collection of "C.B. er" songs in his first LP, featuring "The White Knight " Jay and Jerry Kennedy cleverly penned each selection (except The White Knight") to introduce the various C.B. characters. Produced by Jerry Kennedy with selections being "Kentucky Moonrunner," "Mercy Day," "Dad I Gotta Go," "C.B. Rock," "Jaw Jackin'," "Who We Got On That End?" and Cledus' "C.B. Lingo Dictionary." It's a sure tenfour for all CB'ers.



JUNKFOOD JUNKIE - Larry Groce - Warner

This album is a rare treat. Some top-notch comedy selections coupled with some fine down-home singin' makes it a must for your library. Should be hearing more of this fine performer who is already getting a lot of crossover action with his hit single, "Junkfood



CONTRY BOY AND COUNTRY GIRL - Bobby Bare & Skeeter Davis, Norma Jean & Liz Anderson, Archie Campbell & Lorene Mann, Jimmy Dean & Dottie West, Waylon Jennings & Anita Carter, Jim Reeves, Connie Smith & Nat Stuckey, Hank Snow, Don Gibson - RCA APL1 1244

A prize-winning album filled with gems by some of country's top artists. A collector's item and a deejay's delight containing some old standards such as "Rings Of Gold," "Young Love," "Jackson" and "When My Blue Moon Turns To Gold Again.'



r&b ingredients

Singles and LPs have been movin' on up this past week. The amount of product is picking up at an incredible rate, but even though there is quantity the quality is still top-notch.

Jazz is making a big splash these days and should be watched closely. Some of the hot new product that could make inroads heavily on the charts include Al DiMeola's new one on Epic "Land Of The Midnight Sun." Al who plays with Chick Corea has done an exciting and interesting LP in his first solo effort. Merl Saunders and Aunt Monk have come up with a cover that's too cold. His latest on Fantasy is entitled "You Can Leave Your Hat On." Check this one out as it's outrageously super fine.

RCA has again come up with two fine jazz LPs. Weldon Irvine's "Sinbad" and Toshiko Akiyoshi and Lew Tabackin's Big Band's "Long Yellow Road." Also jazz freaks should also be happy to know that their main man Miles Davis has a new two-record set entitled "Agharta." This one will definitely be a monster for the legend in his own time.

The Coasters have signed on with Wilson Pickett's label Wicked Records. The group is now in the studios, so look forward to a single by the "Charlie Brown" guys shortly.... **Bob Crewe** is remixing "Lady Marmalade" for the Eleventh Hour's new LP. He made the decision due to the fact that there are new members in the group so the sound is nothing like the original. He is also including an updated version of the old Mitch Ryder hit "Sock It To Me, Baby," in a disco style. . . . Look out for a hot new group to be coming out of RCA. They are called Robbie Hill's Family Affair and they will be produced by Cuba Gooding and the Main Ingredient's production company. Capitol Records has got the Sun and this new group should help spread a lot of sunshine around this winter with their debut LP entitled "Live On, Dream On." These guys are into hot rock and roll.... Gary Gotham called in from New York City to say that so many good hot disco records are coming out that he can't get enough. Hot new ones Gary is excited about are "Dance, Dance, Dance" by **Charlie Calello** on **Ariola America**, "Living In Ecstacy" by **Ecstasy** and "Ballin' The Jack" by **Camp Galore**, both on **D&M Sound**. These tunes should explode out of the discos and right on to the top of the charts. . . . The O'Jays have just released another single that should put them back in the number one spot again quickly with the release of "Livin" For The Weekend. "They recently set an attendance record for the largest indoor r&b show in the city of Cincinnati while on their "Family Reunion" tour. The Commodores and **Blue Magic** were also on the show. The O'Jays were so enthused they did two encores. The Commodores are also very hot as "Sweet Love" is nearing the number one spot on the charts. My spies around the country are reporting that the guys from



MONDAY AFTER — Buddah recording group Monday After came up from Philadelphia to discuss the launching of their debut single, "Merry-Go-Round," written by group members Milton Tennant and Tony Smith. Pictured are (seated, I to r): Raymond Vicks, Gregory Murray, Tony Smith, Milton Tennant, Rufus Thorne of the group, and Buddah vice president and general manager Lewis Merenstein; (standing, I to r): Alan Lott, director of r&b operations; Leroy Roebuck, manager of Monday After; John (The Monster) Davis, producer; and Tom Cossie, vice president and director of pop promotion.

Chocolate Milk who had a monster with "Action Speaks Louder Than Words" have released a new LP entitled "Chocolate Milk." Look for their new single "How About Love" to also be a killer. ... BRC Records also looks to have a hit on their hands with an artist named Ronnie Limar. Ronnie's latest single is entitled "Naturally Stoned," and it is one to watch. ... L.T.D. which stands for "love, togetherness and devotion" are currently at work on their fourth album for A&M Records. The LP is being produced by the Mizell brothers and is being recored at the Sound Factory in L.A. LP is expected for release at the end of March.

Look for a new single by the **Consumer Rapport** in the very near future. This group had the hit "Ease On Down The Road," which was one of the monster dance records of last year. The group's next single will be entitled "Everybody Join Hands." Also there is an LP coming by the group tentatively entitled "Ladies And Gentlemen Presenting The Consumer Rapport." . . . **Albert King**, the old blues master has come up with another winner. His latest single release on **Utopia**, distributed by **RCA** is entitled "Cadillac Assembly Line." It's bad and Albert also has followed it up with a new LP entitled "Truckload Of Lovin'." Watch this one zoom. . . . **Jeff Perry** will be releasing a new single very shortly." Jeff who records for **Arista** will be releasing "Unforgettable Person," as his next single. . . . The **Choice Four** and **Faith**, **Hope & Charity** are working on a LP together which will carry the bicentennial flavor. More details on this later

Bumps Doogan called in to say that one of the hottest things happening in the discos right now is a tune by **Miz Davis** on **Now Records** entitled "Sing A Happy Funky



CELEBRATE — Chaka Khan is shown above celebrating after her spirited performance at the Forum with the Spinners. Rufus and Chaka's latest LP "Rufus Featuring Chaka Khan" just went gold making it three in a row for the talented quintet. Shown above enjoying the festivities are Otis Smith, v.p. of ABC Records; Chaka; Jerry Rubinstein, chairman of the board of ABC Records and Kevin Murphy, keyboardist for Rufus.

Song." Bumps said this one can't miss. ... Reggie Banks, Detroit's disco genius called to say that "Disco Hop," by the **Third World Band** is happening.

International Record Distributing Associates have got three new singles that could be up and up smashes. The Projections have a single entitled "Let It Flow" on BL&J Records. Willie Fisher has a possible two-sided hit with "Put Your Lovin' On Me" and "Take Time To Know Her" on Tigress Records and Brick's "Music Matic," on Main Street already is picking up heavy airplay. Ramsey Lewis has released "Don't It Feel Good" as his most recent single. The cut is also the title cut of his latest on Columbia. Other hot new Columbia product includes "Hurt So Bad" by the Philly Devotions and "I Love To Love (But My Baby Loves To Dance)" by Tina Charles. KC and the Sunshine Band are hoping to win a Grammy this year, but if they don't, they will next year with the release on their latest single "Queen Of Clubs" It is the monster's monster and is so hot that it is hard to believe the sound KC and the band

Natalie Cole is in town this week for her much awaited gig at the Concerts At The Grove. Natalie knocked 'em out the last time she was there and this one should be even more outstanding. Her new LP is expected very shortly from Capitol. Also heard that Stevie Wonder has delivered his LP to Motown, but no word as yet to a delivery date. Freddie Perrin will be the producer of the next Tavares LP. Freddie is the one that did such an excellent job with the Miracles' "City Of Angels" LP. O.J. Redding, my man in Florida, called in to say that he caught the Sister Sledge show at the Bachelor's Three last week. O.J. said the show was so hot that he expects them back in Florida as soon as they have another break from school. Papa John Creach is going on six week tour which will cover most of the east, south, Montreal and Toronto at the end of this month. Papa John has a disco hit on his hands entitled "Joyce."

Buck Reingold, v.p and general manager of **Chelsea Records**, has announced that **Cliff Gorov** has been promoted from within the company to assistant national r&b crossover director. Gorov will work under **Chris Clay**.... Trombonist **Raul de Souza**, who records on the **Milestone** label, was hit by a taxicab in L.A. last week and suffered a broken leg which prevented him from doing some dates with **Sonny Rollins**. We at **CB** hope Raul is on his feet real soon. The hottest r&b record in the country is "Disco Lady" by **Johnnie Taylor**. Found out that the title of Johnnie's upcoming LP will be entitled "Eargasm."... LP will be out in the very near future.

ABC Records has three hot new single releases. Clarence Carter has got another dandy tune entitled "Dear Abby." Clarence's drawl will knock you out on this one. The Fifth Dimension have a new one out produced and arranged by Jimmy Webb entitled "Walk Your Feet In The Sunshine" And look for "Lady Marmalade" by the Brass Fever. ABC has also come up with one of the hottest dance records in a while entitled "Disco-fied" by the Rhythm Heritage. Every cut is solid and heavy. The airplay on this is going to be hectic. Cash Box wants to offer its deepest condolences on learning of the death of William 'Boy' Brown formerly of KJET in Beaumont and more recently Motown. William was real record man and will be missed by those who knew him.

Barry White won every lady's heart in America, but now Kellee Patterson, the sultry

Barry White won every lady's heart in America, but now Kellee Patterson, the sultry gal from Indiana is going to win every man's heart with the release of her latest single entitled "I'm Gonna Love You Just A Little More, Baby." The single is on **Shadybook Records** and this record is so hot & sexy that it has been banned in Boston. Watch for this one to rocket on all the charts, pop, r&b, mor. Kellee Patterson is going to be one of the new sexy mamas of the seventies. . . . That's soul.

jess levitt



ROY IS HOT — Roy Ayers has a hot new LP entitled "Mystic Voyage" on Polydor Records. Shown above helping Roy celebrate after his recent appearance at the L.A Starwood are (from left) Rick Holmes, KBCA-FM, Emiel Petrone, Phonodisc's western branch manager, Roy, and Lynn Adam, Polydor's west coast promotion manager.

TOP50 R8BALBUMS

	1	RUFUS FEATURING CHAKA		
		KHAN (ABC ABCD 909)	2	
	2	GRATITUDE Earth, Wind & Fire (Columbia PG 33694)	3	DOMOGRAPH .
	3	WAKE UP EVERYBODY Harold Melvin & The Bluenotes (Phila Int'l PZ 33808)	1	
	4	FAMILY REUNION The O'Jays (Phila Int'l. PZ 33807)	4	
	5	SPINNERS LIVE Spinners (Atlantic SD 2-910)	5	
	6	HE'S A FRIEND Eddie Kendricks (Tamla T6-343S1)	9	
	7	FEELS SO GOOD Grover Washington, Jr. (Kudu KU 24)	8	
	8	LOVE TO LOVE YOU BABY Donna Summer (Oasis OCLP 5003) (Dist: Casablanca)	6	
and the same of the same	9	THE SALSOUL ORCHESTRA (Salsoul Records SZS 5501)	10	
	10	BRASS CONSTRUCTION (United Artists UA LA 545G)	15	
	11	DANCE YOUR TROUBLES AWAY		
	40	Archie Bell & The Drells (TSOP PZ 33844)	13	
	12	CITY LIFE The Blackbyrds (Fantasy F9490)	11	
and an arrangement	13	RATTLESNAKE Ohio Players (Westbound W-211)	7	
	14	MAKING MUSIC Bill Withers (Columbia PC 33704)	12	
	15	WHO I AM David Ruffin (Motown M6-849S1)	14	
	16	MOTHERSHIP CONNECTION Parliament (Casablanca NBLP 7022)	20	
I	17	MUSIC MAESTRO PLEASE Love Unlimited Orchestra		
	18	(20th Century T480) PLACES AND SPACES	17	
1	19	Donald Byrd (Blue Note BNLA 549G) MYSTIC VOYAGE	19	
	20	Roy Ayers Ubiquity (Polydor PD 6057) DISCO CONNECTION	22	
	000	Isaac Hayes Movement (Hot Buttered Soul ABCD 923)	18	
	21	GROOVE-A-THON Isaac Hayes (ABC ABCD 925)	33	
	22	LET THE MUSIC PLAY Barry White (20th Century T502)	28	
	23	SHOWCASE The Sylvers (Capitol ST 11465)	23	
	24	NEW YORK CONNECTION Tom Scott (Ode SP 77033)	26	
	25	BEAST FROM THE EAST Mandrill (United Artists UA LA 577G)	25	
1				

		-
26	THE BEST OF GLADYS KNIGHT & THE PIPS (Buddah BDS 5653)	27
27	TURNING POINT Tyrone Davis (Dakar DK 76918)	29
28	BOHANNON (Dakar DK 76917)	16
29	MOVIN' ON Commodores (Motown M6-848S1)	21
30	WHEN LOVE IS NEW Billy Paul (Phila Int'l PZ 33843)	24
31	YOU GOTTA WASH YOUR ASS Redd Foxx (Atlantic SD 18157)	30
32	RAISING HELL The Fatback Band (Event EV 6905) (Dist: Polydor)	32
33	INSEPARABLE Natalie Cole (Capitol ST 11429)	31
34	JEALOUSY	
35	Major Harris (Atlantic SD 18160) BAD LUCK	39
	Atlanta Disco Band (Arıola America ST 10004)	36
36	TRACK OF THE CAT Dionne Warwick (Warner Bros. BS 2893)	38
37	DIANA ROSS (Motown M6 861S1)	
38	I LOVE THE BLUES, SHE HEARD MY CRY	
39	George Duke (MPS/BASF MC 25671) SMOKEY'S FAMILY	40
	ROBINSON Smokey Robinson (Tamla T6 341S1)	_
40	HOT CHOCOLATE (Big Tree BT 89512)	41
41	FINGER LICKIN' GOOD Dennis Coffey (Westbound W212)	45
42	CONFESSIN' THE BLUES Esther Phillips (Atlantic SD 1680)	46
43	HONEY Ohio Players (Mercury SRM 1-1038)	42
44	COLLAGE Eddie Drennon (Friends & Company FS 1098)	47
45	FEEL THE SPIRIT LeRoy Hutson (WB CU 5010)	_
46	TROPEA John Tropea (Marlin 2200) (Dist: T K.)	48
47	BIDDU ORCHESTRA Biddu Orchestra (Epic PE 33903)	50
48	HOT James Brown (Polydor PD 6059)	44
49	MARCHING IN THE STREETS Harvey Mason (Arista 4054)	_
FO	DILLEMAN	

r&b additions to the radio playlists

WJLB — DETROIT
Disco Lady — Johnnie Taylor
Can I Get A Witness — R. G. Hugman
Have A Little Mercy — Fantastic Four
I Am Somebody — Jimmy James
Love In The Rain — Black Ice
Freak And You Shall Find — Sugar Billy
I Got A Feeling — Al Wilson
Thank You Baby — Leon Thomas
Disco Boogle Momma — Jerline & Friend's
It's Been A Long Time — Stuff "N Ramjett
Cadillac Assembly Line — Albert King
Love Makes The World Go Round — Tommy T.
Extra To 27 — Boogle Fever — Sylvers
Extra To 36 — Daylight — Bobby Womack
Extra To 37 — Queen Of Clubs — KC & Sunshine Band
Extra To 38 — Rattlesnake — Ohio Players
Extra To 398 — Heaven Only Knows — Love Committee
Extra To 40 — Feel The Spirit — Leroy Hutson

KATZ — ST. LOUIS
Power Of Love — Dells
Just Your Fool — Leon Haywood
Today I Started Loving You — Bobby Bland
Train Called Freedom — South Shore Commission
5 To 3 — Boogie Fever — Sylvers
8 To 4 — School Boy Crush — AWB
23 To 14 — Disco Lady — Johnnie Taylor
25 To 20 — Keep Holdlin' On — Temptations
17 To 13 — You — Aretha Franklin

WDAO — DAYTON
Highty High — Mighty Clouds Of Joy
Merry Go Round — Monday After
Adventures In Paradise — Minnie Riperton
He's A Friend — Eddle Kendricks
Mommy You're All Right — Four Tops
Don't Go Looking For A Love — Faith, Hope & Charity
Girl That What I Call — Black Ice
Love And Understanding — Kool & The Gang
From Us To You — Stairsteps

WVKO — COLUMBUS
Disco Shuffle — Isaac Hayes Movement
Lea Roberts — Laughter in The Rain
Love And Understanding — Kool & Gang
Let's Make A Baby — Billy Paul
17 To 5 — Disco Lady — Johnnie Taylor
18 To 9 — Happy Music — Blackbyrds
31 To 13 — Keep Holdin' On — Temptations

WVON — CHICAGO
Abyssinia Jones — Edwin Starr
Heavy Love — David Ruffin
Happy Music — Blackbyrds
Feel The Spirit — Leroy Hutson
I Got A Feeling — Al Wilson
Disco Hop — Third World Band

BLUE MAX Oliver Sain (Abet 407)

WVON — MILWAUKEE
Daylight — Bobby Womack
Heavy Love — David Ruffin
It's Cool — Tymes
Gone Forever — Ohio Players
Love And Understanding — Kool & The Gang
Love Is — Al Hudson

WUFO — BUFFALO
Grateful — Blue Magic
Hurts So Bad — Philly Devotions
Love And Understanding — Kool & Gang
I Found Love On A Disco Floor — Temprees
6 To 1 — Let The Music Play — Barry White
18 To 2 — Disco Lady — Johnnie Taylor
34 To 24 — Misty Blue — Dorothy Moore

WAOK — ATLANTA
The Love I Never Had — Tavares
Let's Groove — Archie Bell
Midnight Sunshine — Soul Children
Fopp — Ohio Players
Hipit — Hosanna
10 To 2 — Disco Lady — Johnnie Taylor
13 To 4 — Misty Blue — Dorothy Moore
14 To 10 — Traveling Man — Masqueraders

soul waves

J.D. Black of KOKY called in to say that he is looking for a new morning man. Do not call but please send tapes to J.D. in care of the station at 1723 W. 14th St., Little Rock, Arkansas 72202. J.D. also commented that singles are still doing well in his area but LP sales are picking up to due to the stronger influences of FM.

Victor Boykin, program director at WBUL, said his station is starting to add more blues and jazz cuts into its regular programming. "The jazz and blues stuff coming out now is very hot and in order to compete you have to be aware of this product."

now is very hot and in order to compete you have to be aware of this product."

Max Fortune, program director at WDIA called in to say that an error was made last week in the column. The Duncan Sisters' record was produced by the Mighty Roscoe and not the Mighty Duncan. Sorry. WDIA is also having a contest coming up entitled the "Track Of The Cat." The station will give out clues to the whereabouts of the cat and the listeners will try to guess the location. The lucky winner will get to select 365 LPs of his choice. Wow!!!!

Joe Fischer, program director at WCKO in Ft. Lauderdale said he thinks his station has come up with another first. WCKO's 'Mad Hatter' is flying around in an airplane in the area during his show and talking to kids in various mobile radio locations set up by the station. The segment of his show is called "Fly With the Mad Hatter." WCKO's Disco Dancethon is still scheduled for sometime in March. Record companies are invited to bring in their hot disco product for the big marathon dance.

Keith Willis is the new music director at WDAO in Dayton.

Ben Tucker, general manager of all-black station WSOK called in to say that his station has recently started a new program on Sunday entitled Jewish Viewpoint. The show airs every Sunday from 2:15 to 3:15 p.m. Rabbi Shalom Strijcher hosts the show which gets into all kinds of discussion and topics regarding the Jewish religion. The show is to better inform people about the goings on of Judaism. Ben said the show gets into the real nitty-gritty regarding politics, definition of Jewish culture, food and issues like abortion and other controversial problems from the Jewish viewpoint. Can you dig it?

Want to clear up something. Steve Woods was misquoted in last week's column. Steve informed CB that KDAY will be playing more unedited versions of singles into their regular programming.

iess levitt

KYAC — SEATTLE Let's Groove — Archie Bell Traveling Man — Masqueraders You Are Beautiful — Stylistics It's Been A Long Time — Stuff'n Ramjett

KDIA — OAKLAND P. Funk — Parliament 14 To 5 — Disco Lady — Johnnie Taylor

KGFJ — LOS ANGELES
Queen Of Clubs — KC & Sunshine Band
B.B. King — When I'm Wrong
Atlanta Disco Band — Bad Luck
Qualified Man — Latimore
You're My One Weakness Girl — Street People
You Are Beautiful — Stylistics

KDAY — LOS ANGELES Let's Make A Baby — Billy Paul New Orleans — Staple Singers Party Hearty — Oliver Sain

WCKO — FT. LAUDERDALE
How About Love — Chocolate Milk
Love I Never Had — Tavares
I Found Love On A Disco Floor — Temprees
Keepin' Up With The Joneses — Billy Procter
Love And Understanding — Kool & the Gang
Mighty High — Mighty Clouds Of Joy
Soul Funky Train — J.B.'s

KOKY — LITTLE ROCK It's Cool — Tymes From Us To You — Stairsteps Merry Go Round — Monday After Let's Make A Baby — Billy Paul

WBUL — BIRMINGHAM
Mighty High — Mighty Clouds Of Joy
Does Your Momma Know — Rudy Love & The Love
Family
Born To Get Down — Muscle Shoals Horns
Cadillac Assembly Line — Albert King
15 To 5 — Today I Started Loving You — Bobby Bland
Extra To 17 — You — Freda Payne

WSOK — SAVANNAH R.G. Hugman — How Can I Be A Witness Masada — Joe Thomas I Found Love On A Disco Floor — Temprees Disco Connection — Isaac Hayes Movement Heavy Love — David Ruffin

WDIA — MEMPHIS
Daylight — Bobby Womack
Power Of Love — Dells
Let's Groove — Archie Bell
Make Yours A Happy Home — Gladys Knight
I've Got A Feeling — Al Wilson
21 To 12 — When I'm Wrong — B.B. King
20 To 11 — P. Funk — Parliament
24 To 15 — It's Cool — Tymes
22 To 13 — He's A Friend — Eddie Kendricks
Extra To 25 — Queen Of Clubs — KC & The Sunshine
Band

WAAA — WINSTON-SALEM
Supersound — Jimmy Castor
Love And Understanding — Kool & The Gang
Fopp — Ohio Players
Oh What A Night — Four Seasons
I Am Somebody — Jimmy James
You're My One Weakness — Street People
13 To 1 — Misty Blue — Dorothy Moore

KIQV — PORTLAND
How About Love — Chocolate Milk
Free Ride — Three Degrees
Grovin' On The Music — Projections
Wow — Andre Gagon
I'm Your Puppet — James & Bobby Purify
Dream Lover — Greyhound
I Found Love On A Disco Floor — Temprees
Put Your Lovin' On Me — Willie Fisher

WYLD — NEW ORLEANS
I Got A Feeling — Al Wilson
Party Hearty — Oliver Sain
It's Cool — Tymes
Hot Lava — Disco Tex & The Sex-O-Lettes
Let's Groove — Archie Bell
Queen Of Clubs — KC & Sunshine Band
When I'm Wrong — BB King
From Us To You — Stairsteps
4 To 1 — Disco Lady — Johnnie Taylor
18 To 2 — I Destroyed Your Love — Special Delivery
34 To 20 — Fopp — Ohio Players

WGIV — CHARLOTTE
You Are Beautiful — Stylistics
Qualified Man — Latimore
Finder's Keepers — Soul Children
I'm So Glad — Jr. Walker
Queen Of Clubs — KC & Sunshine Band
Dr. Lovepower — Ann Peebles
Day After Day — Reflections
Today I Started Loving You — Bobby Bland
How Can I Get — R.B. Hudson
Grateful — Blue Maglc
31 To 21 — Sexy Ways — All Points Bulletin
34 To 22 — Don't Go Looking — Faith, Hope & Charity
39 To 24 — Hip It — Hosanna
44 To 29 — Abyssinia Jones — Edwin Starr

WDAS — PHILADELPHIA
Heavy Love — David Ruffin
Supersound — Jimmy Castor
Thank You Baby — Leone Thomas
Sexy Ways — Ali Points — Sylvers
50 To 19 — Nursery Rhymes — People's Choice
30 To 20 — Train Called Freedom — South Shore
Commission
38 To 24 — Disco Lady — Johnnie Taylor
44 To 30 — More More More — Andrea True Connection

WWRL - NEW YORK
You're My One Weakness - Street People
Daylight - Bobby Womack
Fopp - Ohio Players
9 To 3 - More More More - Andrea True Connection
14 To 9 - Let's Groove - Archie Beil
19 To 12 - Misty Blue - Dorothy Moore
Extra To 16 - Disco Lady - Johnnie Taylor
Extra To 17 - Happy Music - Blackbyrds
Extra To 19 - Feel The Spirit - Leroy Hutson

WILD — BOSTON
Misty Blue — Dorothy Moore
Make It Sweet — Coke Escavido
The Love I Never Had — Tavares
He's A Friend — Eddie Kendricks
It's Cool — Tymes
19 To 12 — Heart Be Still — Carl Graves

KKDA — DALLAS Sweet Thing — Chaka Khan & Rufus Cadillac Assembly Line — Albert King Keep Yourself Together — Justice of the Peace Band Misty Blue — Dorothy Moore Finders Keepers — Soul Children

WCIN — CINCINNATI
Queen Of Clubs — KC & Sunshine Band
You're My One Weakness — Street People
Train Called Freedom — South Shore Commission
Mellow Madness — Quincy Jones
Cradle Of Love — Gwen McCrae
Finder's Keepers — Soul Children
7 To 3 — Sweet Love — Commodores

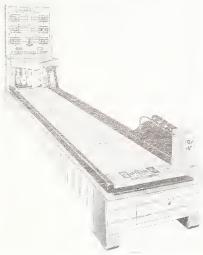
WBMX — CHICAGO
It's Cool — Tyrnes
Day After Day – Reflections
Queen Of Clubs — KC & Sunshine Band
Cradle Of Love — Gwen McCrae
Say You Love Me — D. J. Rogers
Sara Smile — Hall & Oates

CASH BOX TOP 100 R&B

		-	ī		1 7 6 19			
1	INSEPARABLE	2/21	36	ABYSSINIA JONES	2/21	68	CHANGE (MAKES YOU WANT	2/21
2	Natalie Cole (Capitol P4193) SWEET LOVE	2	37	Edwin Starr (Granite G532A) LOVE ROLLERCOASTER	26		TO HUSTLE) Donald Byrd (United Artists 726)	43
3	Commodores (Motown 1381) SWEET THING	3	38	Ohio Players (Mercury 436) BAD LUCK	27	69	OH NO, NOT MY BABY De Blanc (Arista AS 161)	
	Rufus featuring Chaka Khan (ABC 12149) BOOGIE FEVER	1	39	Atlanta Disco Band (Ariola America 7611) PARTY HEARTY	42	70	PARTY DOWN	74
	Sylvers (Capitol 4179)	5	" Land Sand	Oliver Sain (Abet 9463)	49	71	Willie Hutch (Motown M1371F) OUFFN OF CLUBS	87
5	THEME FROM S.W.A.T. Rhythm Heritage (ABC 12135)	6	40	YOU ARE BEAUTIFUL The Stylistics (Avco AV 4664)	54	72	QUEEN OF CLUBS KC & The Sunshine Band (TK 1005-A) LOVE AND UNDERSTANDING	
6	DISCO LADY Johnnie Taylor (Columbia 3-10281)	11	41	THE LOVE I NEVER HAD Tavares (Capitol 4221)	55		(COME TOGETHER)	
7	I NEED YOU, YOU NEED ME Joe Simon (Spring SPR 163)	8	42	HAPPY MUSIC The Blackbyrds (Fantasy F762)	57	73	Kool & The Gang (DeLite DEP 1579) THE POWER OF LOVE	-
8	LET THE MUSIC PLAY		43	I LOVE MUSIC O'Jays (Phila. Int'! ZS 8-3577)		74	The Delis (Mercury 73759) FOR ALL WE KNOW	75
9	Barry White (20th Century 2265) TURNING POINT	g	44	YOU'RE MY ONE WEAKNESS	30	75	Esther Phillips (Kudu KU 929) DR. LOVE POWER	85
10	Tyrone Davis (Dakar DK 4550) SING A SONG	4		GIRL Street People (Vigor 1728)	59	76	Ann Peebles (Hi 5N-2302) DAY AFTER DAY (NIGHT AFTER	76
	Earth, Wind & Fire (Columbia 3-10251)	7	45	(CALL ME) THE TRAVELING			NIGHT)	
11	HOLD BACK THE NIGHT The Trammps (Buddah BDA 507)	10		MAN The Masqueraders (Hot Buttered Soul 12157) (Dist: ABC)	51	77	Reflections (Capitol 4222) FINDERS KEEPERS	89
12	WALK AWAY FROM LOVE David Ruffin (Motown M1376FA)	12	46		31	78	Soul Children (Epic 8-50178) HEAVY LOVE	77
13	NEW ORLEANS The Staple Singers (Curtom 113)	25		FEEL THE SPIRIT (IN '76) Leroy Hutson & The Free Spirit Symphony (Curtom CMS 0112)	53	79	David Ruffin (Motown M1388F) DISCO CONNECTION	-
14	FROM US TO YOU Stairsteps (Darkhorse 1005) (Dist: A&M)	21	47	YOU Aretha Franklin (Atlantic 3311)	32	80	Isaac Hayes Movement (ABC 12171) P. FUNK	-
15	YOU SEXY THING	17	48	MIGHTY HIGH Mighty Clouds Of Joy (ABC 12164)	66	00	Parliament (Casabianca NB 852)	96
16	YOU'RE FOOLING YOU	17	49	TRAIN CALLED FREEDOM South Shore Commission (Wand 11294)	61	81	I'VE GOT A FEELING (WE'LL BE	
	Dramatics (ABC 12150)	18	50	LET'S GROOVE Archie Bell & The Drells (TSOP ZS 8-4775)	81	60	SEEING EACH OTHER AGAIN) Al Wilson (Playboy P6062)	92
17	George McCrae (TK 1016)	20	51	ROCK YOUR BABY	81	82	CRADLE OF LOVE Gwen McCrae (Cat 2000-A)	-
18	MISTY BLUE Dorothy Moore (Malaco 1029)	36	52	KC & The Sunshine Band (TK 1018)	56	83	The Tymes (RCA PB 105611)	94
19	KEEP HOLDING ON Temptations (Gordy G7146F)	24		QUALIFIED MAN Latimore (Glades 1733)	63	84	HAVE YOU EVER Joe Tex (Dial 1156)	88
20	LOVE MACHINE The Miracles (Tamla T54262F)	13	53	Ohio Players (Mercury 73775)	78	85	THE DEVIL IS DOING HIS WORK Chi-Lites (Brunswick 55525)	62
21	LOVE TO LOVE YOU BABY		54	MERRY-GO-ROUND Monday After (Buddah BDA 512)	64	86	STAR BRIGHT, STAR LITE	
22	Donna Summer (Öasis 401) WAKE UP EVERYBODY	14	55	I'M NEEDING YOU, WANTING YOU		87	Syl Johnson (Hi 5N 2304)	_
	Harold Melvin & The Bluenotes (Phila Int'l. ZS 8-3579)	16		Chuck Jackson (All Platinum 2360A)	33	88	Houston Person (20th Century WT 5015) IT'S BEEN A LONG, LONG TIME Stuff 'N Ramjett (Chelsea CH 3036)	79
23	TANGERINE Salsoul Orchestra (Salsoul SZ 2004)	35	56	RATTLESNAKE Ohio Players (Westbound 5018)	58	89	Stuff 'N Ramjett (Chelsea CH 3036) EXTRA, EXTRA (READ ALL	93
24	NURSERY RHYMES (PART I) People's Choice (TSOP ZS 8-4773)	15	57	DAYLIGHT Bobby Womack (United Artists)	73		ABOUT IT) Ralph Carter (Mercury 73746)	80
25	HE'S A FRIEND Eddie Kendricks (Tamla 54266)	46	58	I'M SO GLAD Junior Walker (Soul 35116)	68	90	WHEN YOUR LOVE IS GONE	
26	JUST YOUR FOOL	,,	59	QUIET STORM Smokey Robinson (Tamla T5426FA)	37	91	MFSB (Phila Int'l. ZS8-3583) LET THE MUSIC PLAY	95
27	THAT OLD BLACK MAGIC	29	60	HIPIT	1	92	J.G. Lewis (IX Chains 7014) (Dist: Mainstream) SUPERSOUND	99
28	The Softones (Avco AV 4663) CLOSE TO YOU	44	61	Hosanna (Calla 12078)	65	93	Jimmy Castor Bunch (Atlantic 3316) ADVENTURES IN PARADISE	- }
	B.T Express (Roadshow RDJ 7005)	31		Ben E. King (Atlantic 3308)	39		Minnie Riperton (Epic 8-50190)	97
29	Graham Central Station (Warner Bros. WBS P175)	48	62	Jimmy Jones & The Vagabonds (Pye 70157)	67	94	CADILLAC ASSEMBLY LINE Albert King (Utopia UB 10544)	-)
30	LOVING POWER Impressions (Curtom CMS 0110)	19	63	SHAME ON THE WORLD Main Ingredient (RCA 10431)	28	95	MARCHING IN THE STREETS Harvey Mason (Arista 0167)	98
31	LOVE OR LEAVE Spinners (Atlantic 45-3309)	22	64	TODAY I STARTED LOVING YOU AGAIN		96	MORE MORE MORE Andrea True Connection (Buddah 515)	100
32	WHEN I'M WRONG B B King (ABC 12158)	38	65	Bobby Bland (ABC 12156)	40	97	DO YOU LOVE ME Lowell Fulson (Granite 533)	_
33	HEART BE STILL		65	LET'S MAKE A BABY Billy Paul (Phila Int'l. ZS 8-3584)	-	98	MAKE IT SWEET Coke Escavido (Mercury 73758)	
34	Carl Graves (A&M 1757) DOIT WITH FEELING	34	66	DON'T GO LOOKING FOR LOVE	70	99	MASADA	
35	Michael Zager (Bang 720) MAKE LOVE TO YOUR MIND	47	67	Faith, Hope & Charity (RCA JH 10542) ONCE YOU HIT THE ROAD	70	100	Joe Thomas (Groove Merchant GM 1035) LET YOUR MIND BE FREE	- 4
	Bill Withers (Columbia 3-10255)	23 TIZED	TOP 1	Dionne Warwick (WB 8154) 100 R&B SINGLES (INCLUDING PUBLIS	41 SHERS	ANDI	Brother To Brother (Turbo TU 045) (Dist: All Platinum)	
	— ALFTIADE		IJF	·				
Adver	tures (Dickie Bird/Four Knights - BMI) 93 Have Yo	u Ever (Ť	ree - BN)	-BMI)		72 Shame On (Incredible/Proud Tunes — BMI)	63
Boogi	Fever (Perren-Vibes/Bull Pen — BMI), 4 Heavy L	ove (Inter	rior/Van I	33	ee — BMI)	31 Star Bright (Jec/Fi — BMI)	86
	le) The Traveling Man (Incense — BMI)45 He's AF							

Adventures (Dickie Bird/Four Knights — BMI) 93	Have You Ever (Tree — BMI) ,	Love And (Delightful/Gang — BMI)	Shame On (Incredible/Proud Tunes — BMI) 63
Bad Luck (Blackwood — BMI)	Heart Be Still (UFO – BMI)	Love Machine (Jobete/Grimora — ASCAP) 20	Sing A Song (Saggifire — BMI)
Boogie Fever (Perren-Vibes/Bull Pen — BMI), 4	Heavy Love (Interior/Van McCoy/	Love Or Leave (Mighty Three — BMI) 31	Star Bright (Jec/Fi — BMI)86
Cadillac Assembly Line (Penumbra — BMI) 94	Warner Tamerlane — BMI) 78	Love Rollercoaster (Sutra — BMI)	Supersound (Jimpire — BMI) 92
(Call Me) The Traveling Man (Incense — BMI)45	He's A Friend (Stone Diamond/	Love To Love (Sunday/Cafe Amer. — ASCAP) 21	Sweet Love (Jobete/Commodores — ASCAP) 2
Change (Alruby — ASCAP)	Mighty Three — BMI)	Loving Power (Jay's Ent./Chappell — ASCAP) 30	Sweet Thing (Amer. B'casting — ASCAP) 3
Close To You (US Songs/Blue Seas/Jac — BMI) 28	Hipit (Little Joe — BMI)	Make It Sweet (Perennial — BMI)	Tangerine (Famous Music — ASCAP)
Cradle Of Love (Sherlyn — BMI) 82	Hold Back (Golden Fleece/Mured — BMI) 11	Make Love To Your (Golden Withers — BMI) 35	That Old Black Magic (Famous — ASCAP) 27
Day After Day (Dish-A-Tunes — BMI)	Honey I (Sherlyn — BMI)	Marching In The (Masong — ASCAP)95	The Devil Is Doing (Julio-Brian — BMI)
Daylight (Unart/Bobby Womack — BMI) 57	I Am Somebody (Chappell — BMI) 62	Masada (Music of the Times — ASCAP)99	The Jam (Nineteen Eighty Foe — BMI)
Disco Connection (Incense — BMI)79	I Had A Love (Nick-O-Val — ASCAP)	Merry-Go-Round (John Davis/	The Love (ABC Dunhill/One of a Kind — BMI)41
Disco Lady (Groovesville — BMI/	I Love Music (Mighty Three — BMI)	Barbrob — ASCAP)	Theme From S.W.A T. (Spellgold — BMI) 5
Conquistador — ASCAP) 6	I'm Needing You (Gambi — BMI)	Mighty High (Amer. B'casting/DaAnn — ASCAP) 48	The Power Of Love (Groovesville — BMI) 73
Disco Sax (Bridgeport/Jibara — BMI)	I'm So Glad (Gold Forever — BMI)	Misty Blue (Talmont — BMI)	Today I Started Loving (Blue Book — BMI) 64
Do It With (Web IV/Sumac Pub. — BMI) 34	1 Need You, You Need Me (Pee Wee — BMI) 7	More More (Buddah/Gee Diamond — ASCAP) 96	Train Called Freedom (Mighty Three — BMI) 49
Don't Go Looking For Love (Van McCoy/	Inseparable (Jay's/Chappell — ASCAP) 1	New Orleans (Warner-Tamerlane — BMI) 13	Turning Point (Julio-Brian/Content — BMI) 9
Warner-Tamerlane — BMI)	It's Been A Long (Sugar Tree — BMI)	Nursery Rhymes (Mighty Three — BMI) 24	Wake Up Everybody (Mighty Three — BMI) 22
Do You Love Me (ATV/Lowell Fulson — BMI) 97	It's Cool (Chappell — ASCAP)	Oh No, Not My Baby (Screen Gems — BMI)69	Walk Away From Love (Charles Kipps — BMI) 12
Dr. Love Power (Jec/Petmar — BMI)	I've Got A Feeling (Irving — BMI)81	Once You (Mighty 3/Sacred Pen — BMI) 67	When I'm Wrong (ABC/Dunhill/
Extra, Extra (Brookside/Ceberg — ASCAP) 89	Just Your Fool (Jim-Edd — BMI)	Party Down (Getra — BMI)	One of a Kind — BMI)
Feel The Spirit (Silent Giant/Aopa — ASCAP)46	Keep Holding On (Stone Diamond/	Party Hearty (Excellorec/Saico — BMI)	When Your Love (Mighty Three BMI)90
Finders Keepers (Hearsay — BMI)	Gold Forever — BMI)	P. Funk (Malbiz/Rick's Music — BMI) 80	You (Jay's Enterprises/Chappell — ASCAP)47
Fopp (Play One — BMI)	Let's Groove (Mighty Three — BMI)	Oualified Man (Sherlyn — BMI)	You Are Beautiful (Avco Embassy — ASCAP) 40
For All We Know (TRO Cromwell/	Let's Make A Baby (Mighty Three — BMI) 65	Oueen Of Clubs (Sherlyn — BMI)71	You're Foolin' You (Groovesville — BMI) 16
Leo Feist — ASCAP) 74		Ouiet Storm (Bertam — ASCAP)	You're My One (Sister John/Vignette — BMI) 44
From Us To You (Ganga — BMI)	Let The Music Play (Swope/Brent — BMI) 91	Rattlesnake (Southfield — ASCAP)	You Sexy Thing (Finchley — ASCAP)

20 Years Ago...



'ABC Bowling Lanes'

'ABC Bowling Lanes," a ball-bowling game offering 10 frames for 10¢, was released by Bally Manufacturing Corporation in 1956, and available in two models. the 11 (measuring 11 feet long by 29 inches wide) and the 14 (which was of the same width but 14 feet in length). It could be played by 1 player or 2 to 6 players in competition. Unlike a shufflepuck game, the ABC Bowling Lanes was played with 3 inch quiet-roll rubber balls. permitting players to throw straight, hook or back-up balls; and the scoring was in line with official bowling rules: strikes, spares and blows automatically were "chalked up" just as in bowling alleys. Also very authentic was the high speed ball return. Other outstanding features were the high speed totalizer, geared to speed up play and thus increase earnings; and the light-up score which brilliantly reflected the scores on the backglass. The unit's playfield was of formica and the cabinet club-styled.

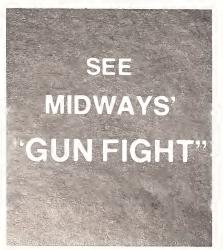


'Balls-A-Poppin'

Also of 1956 vintage was the 1 or 2 player pinball machine called "Balls-A-" released by Bally and available with nickel or dime coin mechanism. The busy playfield was abundant with challenging shots to test the player's skill and induce repeat play, and there was a multitude of ways to advance scores (reminiscent of the more current models). A ball shot into the kick-out saucer-pocket released the number of Wild Balls credited, and these were automatically ejected from the "Wild Balls Bazooka" to roll down the playfield, scoring exactly as balls shot by the player. Action continued as players attempted to increase scores with the aid of pop bumpers, bumper-light bumpers (and roll-overs), slingshot-kickers, kicker-light bumpers (and roll-overs), roll-over lanes, rubber rails, power flippers and a last-ball suspense shot, to name a few of the scoring features spotlighted on this model. At the time of its release the model's cabinet was described as "new-look" and a replay register was offered as optional.

Service Hint

The "gripe-o-gram" has proven to be a very effective method of determining and correcting any service or programming problems on the route for John Trucano of Black Hills Novelty Co. in Deadwood, South Dakota. John has been using this system quite successfully at all three of his operations (Deadwood, Rapid City and Pierre) and here's how it works; as the route man is making his rounds each day his individual stops are recorded on a card and any location gripes encountered, whether they are about a machine that isn't working properly, a record that should be removed from a jukebox, anything negative, in other words, that cannot be handled on the spot, are recorded on the reverse side of the card. The cards are turned in at the office each evening so that a



secretary can type all of the specifications therein on a special "gripe-o-gram" form, which is subsequently forwarded to the particular individual or department responsible for correcting the problem. After it's been dealt with, the specifics are duly noted. John added that whenever he or a route manager observe anything unfavorable on the route they dictate a "gripe-o-gram" and put it through the proper channels. "We naturally try first to correct a problem right on the spot," he said, "but when this cannot be done our most efficient alternative is the 'gripe-o-gram."

Siemieniec To Manage Midway's Parts Dept.

CHICAGO — Tom Siemieniec has been appointed manager of the Parts Department at Midway Manufacturing Company. He will assume his new position immediately with the assistance of Jerry Gawlik, present Parts Department manager, who will be leaving the company on March 1.

Tom Siemieniec has been with Midway since October of 1971. At that time he was on the firm's production department staff; however, with the advent of solid state components and integrated circuits in the 1972-74 period, his knowledge and experience in this field brought him into service and inspection.

In making the announcement, Midway's director of sales Larry Berke said, "Tom's eagerness to assist others in the Parts Department and aid our service manager Andy Ducay with customer service make him an ideal choice for this position in management."

Coin Sports, Inc. Formed To Promote Table Soccer

SEATTLE — To firmly establish a professional status for table soccer, similar to that of other professional sports, a new organization called Coin Sports, Incorporated has been formed by United Financial Corporation. The new firm will concentrate heavily on promotional programs geared to achieve this goal and arouse increased public interest in the sport.

Cal Rogers of Mountain West, Inc., is president of the new organization. His tournament expertise is reflected in the highly successful "Quarter Million Dollar" tour and numerous other national and territorial "Tournament Soccer" tourneys he has spearheaded during his 4-year tenure in the industry. Assisting Rogers in the CSI operation are Steve Blattspieler, of Helena, Montana, who is an accomplished table soccer player with an impressive background of func-

tional experience in the field of tournament organization; and Art Le Compte, of Kalamazoo, Michigan, who is a comparative newcomer to the industry but has to his credit very significant experience in the fields of news, public relations and promotion. He was, for several years, a news director for a major market ABC affiliate television station.

As Cal Rogers pointed out, tournaments have not only succeeded in creating a public awareness of the sport but have also provided manufacturers with valuable information on improving their equipment.

Coin Sports, Inc. will direct the main thrust of its promotional programs to the growing audience of fans and players as well as to the coin machine industry.

Further information may be obtained by writing to the firm at P.O. Box 80605, Seattle 98108.

NSGA Draws 46,514

CHICAGO — The 47th annual National Sporting Goods Association convention, held in McCormick Place Feb. 5-8, drew a total attendance of 46,514 to shatter previous records, according to association officials, and an equally impressive exhibitor participation of 1,506 firms. Also notable was a significant increase in



American Shuffleboard, represented (I. to r.) by Sol Lipkin, Lou Gilbert, Nick Melone and Dick Delfino, showed a fine array of products from their recreation line, including the outstanding Imperial Eagle shuffleboard as well as Bumpa Pool, Rocket Hockey and the Esquire and Granada tables.



In addition to unveiling the first pinball machine produced for home use, Brunswick hosted quite an elaborate exhibit showing such models as Air Hockey, Air Handball, pool tables, etc. Firm's Roger Gross (I.) ably assists a convention visitor.



That's the great looking Empire Pro 9' model on prominent display in the Fischer booth. In the foreground are firm's Frank Schroeder (I.) and Gerald Cox of Golden West Marketing. Many exhibits, including this one, carried the bicentennial theme in decor and specialty pieces.

foreign participation embellished by numerous government sponsored exhibits from throughout the world. Products shown were representative of sports in every aspect, from apparel to equipment and accessories with several manufacturers of coin operated machines hosting exhibits for the display of their various home lines.



Mirco Games, Inc. staffers (I. to r.) Ron Eklund, Carmen Moynehan and Pat Burke are pictured amidst the great assortment of home pieces displayed. Lineup included the Grand Champion Club, Maverick, Glass Club and Junior Champion. Table soccers were a very popular attraction at the show.



Members of the Leisure Sports Systems team photographed here are (I. to r.) Jerry Monday, Marty Wasserman, Jack Phillips and Bob Huddleston (Cue & Cushion). Among the foosball models shown were the American Deluxe, American and American Profeese.



Jim Tyrell, who's been doing such an excellent job with the Irving Kaye tournament series, posed for the **Cash Box** camera. The Kaye exhibit displayed an assortment of home units including the Hurricane, several pool and bumper tables and the gorgeous Renaissance specialty piece, seen in the background here.

Bally 4-Player 'Flip Flop' Features New Ball-Swat Power

CHICAGO — "High-powered ball action is featured in 'Flip-Flop'," Paul Calamari, sales manager of Bally Manufacturing Corporation revealed, when announcing volume delivery this week of the new 4-player flipper-type pinball.

"Current to thumper bumpers and to slingshot kickers," Calamari explained, "is converted to D.C. to give bumpers and kickers explosive scoring energy. And a totally new flipper design ensures positive impact of flipper-arm against the ball and extra powerful ball-swatting flipper force.

"The new oomph added to ball action in 'Flip Flop' is matched by the fascinating score features engineered into the game, among which are twin special rollover buttons, twin extra ball kickout holes and a build-up out-hole bonus, which is doubled if collected while 'double bonus' is lit. Bonus is advanced by skillful manipulation of the flip-flop feature, introduced and popularized in Bally 'Wizard,' and 'double bonus' automatically lights during the play of third and fifth ball in a 5-ball game, during play of last ball in a 3-ball game.

"A new last-inch suspense feature is found in the four bottom lanes, each of which scores 5,000 when lit, 500 when not lit, lights alternating between left and right lanes, after bonus score hits the 11,000 level. And balls passing through the lanes, instead of diving into the outhole, may hit the 'ball-rescue' rebounds at extreme bottom of playfield and bounce back within range of the bottom flippers.



"In addition to standard bottom flippers — with the new socko I mentioned — left and right flippers, halfway up the playfield, give players added opportunity to score specials and extra balls and to finagle the flip-flop feature for top bonus counts.

"Location tests of pilot model 'Flip Flop' in all types of spots in all parts of the world indicated 'Flip Flop' will equal or surpass 'Wizard' in sales, play appeal and earning power," Calamari concluded.

MAA Convention Set

NEW YORK — Using the 1976 Bicentennial as a theme, the Music and Amusement Association of New York, Inc., will hold an Annual Regional Convention & Trade Show — the first of its kind in the northeastern and mid-Atlantic United States. According to MAA president Irving Holzman, "We're very turned on in making the preparations for this new convention and trade show. It will be something new, something different

held in this section of the nation for the very first time." Holzman noted that in previous years, the MAA has held a "local" event consisting of greater New York metropolitan area operators and record companies.

"Because New York City is such a main center of attraction for 1976, we feel it is incumbent to connect all segments of our industry together, from the states of New Jersey, Pennsylvania, Connecticut, the New England area, besides New York," said MAA executive director Ben Chicofsky.

The convention and exhibition will be held at the Stevensville Country Club in Swan Lake (Catskills), New York. The dates are Friday, May 14 through Sun-

day, May 16

Chicofsky indicated that over 500 allied industry members will be attending this convention. "This will be a unique and effective market of exposure for those trade show participants — the manufacturers, local distributors, jobbers, wholesalers and jukebox operators," according to Chicofsky. "Never has there been an opportunity in the northeast and mid-Atlantic regions, where the people of our industry family can display their products and projects, under a direct, prestige organizational event. I predict that the 1976 MAA Annual Regional Convention & Trade Show will become the 'talk of the industry'."

Affiliated groups and individuals in the

eight state tier will be reciving materials and information on the convention this week. Further inquiries should be directed to (212) CI 5-7550.

How New Copyright

Bill Affects Juke Boxes

See Page 7



Pinball Machines, A 'Magical' Attraction For Roger Sharpe

CHICAGO — Since the spring of 1975 Sharpe has been doing research for a book on the pinball machine industry. Hopefully, in December of 1976 the book, to be published by E.P. Dutton and titled "The Great American Pinball Machine," will be released. Sharpe is a former associate editor of Gentlemen's Quarterly and a very avid pinball machine enthusiast. He and his photographer James Hamilton have visited scores of locations, talked with numerous members of the coin machine industry and amassed a collection of thousands of photographs to illustrate the book.

During a recent Cash Box interview Sharp discussed the "magical" attraction pinball machines hold for him, and his personal enthusiasm for the "art" of pinball play.

"I've written and talked a great deal about pinball machines in the past months, an activity I'll be continuing for some time to come," he said, "and one reaction I get, that stands out in my mind, is the surprise some show at the extent of my knowledge about the industry. Well, I have a confession to make. couldn't be doing what I'm doing if I didn't truly enjoy it. That includes getting into the subject matter as much as I can - a fact that many can attest to who have tried to 'tear' me away from playing pinball.

"Forgetting about the articles I've done and will be doing, as well as the book I'm working on, pinball machines have always held a special aura for me They are infinitely exciting to me, able to hold my interest and fascination for hours at a time. The sounds and lights they emanate only add to the physical pleasure of playing.

Maybe if I were a Freudian devotee I could label the act of playing pinballs as a sexual experience. A field day could be had if one were to analyze the flippers or the gaining of control over the machine that neatly fits before one's legs. But that isn't the essence of what pinball playing is all about.

"I've been asked numerous times if I'm any good at playing the steel ball. Well, truthfully, it depends. I leave the heavy analysis to those who are into that area. What I look to see is the different and innovative. I'll walk into an arcade and search out the machine I've never seen or played before. I want to play them all, the bad and the good, to learn what has come before so that I may get an idea of what is to come

'At these instances my play is ex-

Roger Sharpe

ternal, as I view what the machine has to offer, not whether I can master it. My interest is always stirred by the individual logic and strategy so intrinsic to each manufacturer. There really can be no mistaking a Chicago Coin machine from a Bally, Gottlieb or Williams. Each can be appealing from its own unique way. That even includes Playmatic or even the new entries from Allied Leisure and Mirco (I'll hold judgment on Sega since I've never played any of their pingames, yet).

Pinball machines to me are pinball machines. They are a separate world that is magical to me. When I'm playing to play. I'd rather 'blend' in with the flow of the game than try to out-finesse it. It's almost as if I'm trying to beat the machine at its own game. I become transformed.

'My mind is locked into what I'm doing I'll concentrate and try to 'feel' my way See how much the machine can take before it will tilt. Check the dead spots of the playfield and turn them to an advantage rather than a disadvantage. Because in my mind playing playing machines is an art. You can't play 'against' a machine and hope to succeed, you have to play 'with' it.

When I'm playing the adrenaline flows, and if the magic is there I find myself in another world. My eyes may be able to pick up the spin of the ball andeven gauge the speed. Maybe my fingertips will tingle and my heart quicken. There is that special 'rush' that eliminates the outside world. Worries and thoughts? They're left behind once I pull back the plunger. I'm transformed and I love it, even if I can't beat the machine. That's okay. I'll be back to it if the appeal is strong enough. Sometimes by 'losing' the enticement is that much stronger

When James and I go around and stop to play machines at the many locations we've visited there's that other level of competition. But I'd rather beat him when he's had a good game. Most of the time the enjoyment can be almost as high by just watching. By being sur-rounded amid lights and sounds that melt problems and leave me wondering at the marvel of these beautiful inven-

They are alive to me. Continually stimulating and exciting. And no matter how old I get they'll always entrance and hold me. Pinball machines? Let them always entertain and please people as they've been doing for so many years. Whether the challenge is to win a free game or an added ball, may pinball



James Hamilton

machines forever remain as an enigma for those satisfying times when man and machine manage to blend in spirit and action.

"Pinball machines, for me, deserve their place in the sun. Maybe now, for the first time, we can see the dawn breaking. I hope so.'



CHICAGO -D. Gottlieb & Co. announced the delivery of the Pioneer unit which may be purchased through Gottlieb distributors. The Pioneer is a two-player version of Gottlieb's very popular four-player Spirit of '76. The cabinet is a colorful red, white, and blue with stars and stripes on either side and. like the Spirit of '76, the backglass art depicts historic segments of American history. There is a recessed stainless steel front door and Pioneer features rollover sequences to advance the bonus, eight drop targets that score 500 and add a bonus, and double/double scoring to 60,000

ABC Group Confidence tr. 24 finding radio is the best media in which to advertise.

Results

We're able to check on national account buys by having a sales staff in each of the major cities our stations are located in that's an advantage to have people you can work with in Chicago, to have San Francisco, New York, Detroit and so on. At KLOS, for instance, we have about 28 52-week advertisers on our station. the responsiveness to retailers from our accounts has been great. They're very pleased and naturally that pleases us.

And in the same respect that programming at the ABC-FM group is confidence oriented, sales can be also. Sales managers and general managers may have informal discussion between themselves about various approaches to selling nationally and in individual markets. "Confidence," says A len Shaw, "is the word.

j.b.carmicle

country new additions tr. 38

WAME – CHARLOTTE
Sweet Sensuous Feeling — Sue Richards — ABC/Dot
The Battle — George Jones — Epic
Goodnight Special — Little David Wilkins — MCA
Find Yourself Another Puppet — Brenda Lee — MCA
29 To 21 — If I Let Her Come In — Ray Griff
26 To 16 — Till I Kissed You — Connie Smith
25 To 15 — Till The Rivers All Run Dry — Don Williams
18 To 11 — Broken Lady — Larry Gattin
17 To 10 — Sometimes — Johnny Lee

WXCL - PEORIA
Lone Star Beer & Bob Wills Music — Red Steagall —
ABC Dot
What I ve Got In Mind — Billie Jo Spears — UA
Without Your Love — Charlie Ross — Big Tree
Sentimental Journey — Dave Dudley — UA
Together Again — Emmylou Harris — Reprise
I Ain't Got Nobody — Del Reeves — UA

WIRE — INDIANAPOLIS

Up Against The Wall Redneck Mother — Bobby Bare — RCA
Looking For Space — John Denver — RCA
You're Not Charlie Brown — Donna Fargo — ABC/Dot
Love You're The Teacher — Linda Hargrove — Capitol
The Door I Used To Close — Roy Head — ABC/Dot
Don't Boogie Woogle — Jerry Lee Lewis — Mercury
Hey Lucky Lady — Dolly Parton — RCA
Without Your Love — Charlie Ross — Big Tree
Devil In Your Kisses — Mel Street — GRT
Together Again — Emmylou Harris — Reprise

WITL - LANSING
Hey Lucky Lady - Dolly Parton - RCA
I Ain't Got Nobody - Del Reeves - UA
Together Again - Emmylou Harris - Reprise
I Love You Because - Jim Reeves - RCA
I'm A Trucker - Johnny Russell - RCA
Without Your Love - Charlie Ross - Big Tree

WHK — CLEVELAND I'm So Lonesome I Could Cry — Terry Bradshaw

I'm So Lonesome I Could Cry — Terry Bradshaw — Mercury The Door I Used To Close — Roy Head — ABC/Dot I Love You Because — Jim Reeves — RCA Together Again — Emmylou Harris — Reprise

FM analysis tr. 23

- The Leprechaun Chick Corea Polydor
 Put It In Your Ear Paul Butterfield Bearsville
 Say It Ain't So Murray Head A&M
 Second Resurrection Stairsteps Dark Horse
 Smile Laura Nyro Columbia
 Magic City Radio King Jelly
 Fooled Around Elvin Bishop Capricorn
 (None)

WCOZ-FM -- BOSTON **Beverly Mire**

- When An Old Cricketeer Leaves The Crease Roy Harper Chrysalis
 Better Days/Happy Endings Melissa Manchester Arista
- Arista Havana Daydreamin' Jimmy Buffett ABC Give Us A Wink Sweet Capitol

- Give Us A Wink Sweet Capitol

 Mustard Roy Wood UA

 Chris DeBurgh Chris DeBurgh A&M

 Stairsteps Dark Horse

 Greg Kihn Beserkley

 We're Children Of Coincidence Dory Previn WB

 January Pilot EMI

 Land Of The Midnight Sun Al Di Meola Col.

 KGB MCA

 Fooled Around Elvin Bishop Capricorn

 KGB (entire LP) MCA

WBLM-FM - LEWISTON/PORTLAND, MAINE

Jose Diaz

- Smile Laura Nyro Columbia
 King Brilliant Howard Werth And The Moonbeams Rocket
 The Leprechaun Chick Corea Polydor
 Havana Daydreamin' Jimmy Buffett ABC
 Savage Eye Pretty Things Swan Song
 Gimme Back My Bullets Lynyrd Skynyrd MCA
 Release Henry Gross Lifesong
 Second Childhood Phoebe Snow Columbia
 Unicorn II Unicorn Capitol
 Run With The Pack Bad Company Swan Song
 If The Shoe Fits Pure Prairie League RCA
 Peter Alsop Peter Alsop Peaceable
 Desire (entire LP) Bob Dylan Columbia
 Silver, Blue And Gold Bad Company Swan Song
 Money Laura Nyro Columbia
 Don't Hang Up 10cc UK



A "TOUCH" OF JOHN KLEMMER — European saxophone star John Klemmer is currently reaching American audiences with an ABC album, "Touch," and personal appearances, including a recent engagement at New York's Bottom Line. Here he is relaxing backstage: (I to r): Mickey Wallach of ABC promotion; Vin Skelsa, dj at WNEW-FM, John Klemmer and WNEW-FM's Dave Herman.

CHICAGO CHATTER

Latest 4-player in release from Bally Manufacturing Corp. is "Flip Flop." See it at your nearest Bally distrib showroom!

HERE'S WORD FROM **Bob Wick** of Fascination Ltd. about a newly launched sales incentive program the firm is sponsoring, on an international scale, offering prizes of all expenses paid trips to the MOA 1976 convention. Give him a call and he'll be happy to explain the details ... Currently in production at Fascination is the newly introduced 700 Handicap video table which Bob is pretty excited about — so much so, as a matter of fact, that he's offering a very special guarantee with every purchase to "buy back the machine within one year if it doesn't return its original investment." This guarantee, in writing, has been in effect on previous models, only now it is being extended to overseas customers as well as domestic ... Leaned that **Chuck Weber** recently joined the Fascination team in the capacity of production manager. He was formerly on the parts department staff at CDI and is considered to be one of the up and coming bright young men in the industry.

THE CURRENT ROCK-OLA PHONOGRAPHS are obviously being as widely accepted overseas as in the domestic market, judging from feedback reaching the factory's home office. The very successful U.S. launching of the new line was followed by an equally impressive foreign premiere and, as Rock-Ola's executive veepee **Ed Doris** noted — if present orders are any indication this year will certainly be an exceptional one! Compatible with the emergence of new locations for coin-operated phonos, he added, is the present Rock-Ola lineup which contains a model for just

about every location regardless of type or size.

MOA'S FRED GRANGER is finalizing plans for the association's upcoming Board of Directors meeting in Hawaii, March 25-26-27. Although it beats us how one can attend to business in such an atmosphere, this particular meeting, being the association's most important of the year, is expected to be very productive in that it will focus largely on details for Expo '76. A full day will be devoted to lining up a program, seminar topic, etc. for this year's convention. Granger indicated that, consistent with previous years, the meeting is expected to attract a full attendance.

NICE CHATTING WITH Electra Games' sales manager **Stan Jarocki**, who was back at home base last week after traveling to London for the ATE where Electra products were shown by Ruffler & Deith, firm's rep in England; and Denver where he attended the big gala hosted by Mountain Coin to show the new Rock-Ola phono. Latter event, as he noted, drew a huge turnout of coin people from all over the country Our conversation would not be complete without some mention of "Avenger," of course, and the Electra 3-game cocktail table — which are both selling just beautifully, according to Stan.

THE WEEKLY FRIDAY open house gathering at Empire Dist. is developing into quite a popular industry event in this area and the Empire people couldn't be more pleased about it — or more hospitable, for that matter.

HOUSTON HAPPENINGS

Namewise, Manning Music Co. (1918 Taft), owned and operated by Jack Mannings, is the newest music operating firm in Houston. However, Mannings purchased, lock, stock and barrel, the holdings of J.D. Cooper, who operated the firm for many, many . Vivacious Mary Troy, wife of Freddie Troy, vears as Cooper Amusement Company. owner of Marc Amusement Co., recently enrolled as a full-time student at the University of Houston, majoring in languages. Although she is well past middle age, she's already proven to be an astute student, having mastered two languages; and, were we not a Presbyterian Church Elder, we'd bet even money that she ultimately winds up speaking Chinese as fluently as a native. . . . C.O. (Red) Harrington definitely is, from point of service, the oldest operator in Houston. He works most every day and shows few signs of his age. Red served in the U.S. Marine Corps during all of WW2 and once remarked that the rank and file of that great outfit regarded him more as a father than a comrade in arms. . . Some months ago cute little Linda Troy, daughter of Freddie and Mary Troy, decided to get herself a job. She made application for a government position in Washington and a civilian position in Dallas; was hired immediately in Dallas but recently received a couple of phone calls from the CIA offering her a position in Washington. She held on to her Dallas post, however. classy looking place, both inside and out, is City Wide Music & Vending Co., Inc. (1341 Heights Blvd.). J.W. Court is owner with Joyce Cooke as receptionist and secretary. L.A. Haws is owner of a successful vending firm, CMS Vending Cigarette Machine Service (3408 McKinney Ave.) ... Don Park is sole owner of Bluebonnet Music & Cigarette Service, Inc. (3821 McKinney Ave.). Bluebonnet is truly one of the long time, big time operating firms in the city. The late K.T. Park, Don's father, organized the firm way, way back and it was originally located on Boundary Street in Houston's . L&H Music Co. (3445 Leeland Ave.) has the building once ocold north side area. cupied by the late L.R. Gardener, a major phonograph and record distributor. In the past, the place was the scene of many enjoyable and festive occasions; new model showings and such. . . . Joe Baine, owner of Baine Amusement Co. (Beaumont, Tex.) apparently is living the life of Riley these days, with son Donald doing most of the work. Joe travels to Houston each week to buy equipment and visit old friends. Joe Baine is generally regarded as the dean of Houston's out of town operators.

EASTERN FLASHES

Bob Catlin of Rowe International reports that sales are quite good for this time of year and he noted exceptional action with the current AMI R-80 phonograph line which is moving very well at the Albany branch. In the games department, Bob spotlights "Ski" and "Trivia" as two of the hottest sellers of the day... Bill Prutting and the crew at See North Distributing anticipate very heavy sales on the upcoming Williams "Space Mission" 4-player which is expected to be shipped by the factory very soon. The machine caused a lot of excitement at the MOA show and Prutting reports that many operators are pre-ordering the model... Jack Shawcross of Robert Jones Int'l. items that the two-day Atari service school, held in mid-February, drew about 25 operators who attentively participated in the very informative sessions. Jack also made some comments about the rising popularity of foosball and the strong possibility of its becoming a national sport. He said music and games sales are on the rise at RJI and, on the strength of present activity, he sees '76 as a banner year for Rock-Ola phonographs. He's currently doing big business with Midway's "Gun Fight" and Atari's "Steeplechase"... Barry Feinblatt reports that Universe Affiliated of Union. N.J. has signed more U.S. and Canadian distributors for the Playmatic models, adding that the firms are all "prominent" in the business.

UPPER MID-WEST MUSINGS

Bill Truman, service engineer of Automatic Products, St. Paul, held a service school at Viking Vending Co. for two days Monday and Tuesday (2-3). Glenn Charney was very happy with the large turnout . . . Mr. & Mrs. Bob Lucking in the cities for the day making the rounds . . . Viking Vending also held a service school with the help of Bill Truman of Automatic Products at Jim Stansfield's, LaCrosse, Wisc. Thursday (5) . . . Al Skafte, who has been with L&I, Duluth, for several years suffered his second heart attack and we are happy to report that after three weeks in the hospital he is on the road to recovery and expects to be back on the job soon . . . Bob Kovanen in town told us that his son, working part-time at a service station, was accidently run down by a truck at the station and was rushed to the hospital. He has been transferred to the U. of M. Hospital and is getting the best of care. His chest has been damaged but the doctors are sure that he will be ok. A matter of time and patience . . . The Doug Smarts of Bemidji have returned from Acapulco after spending a delightful two weeks there in the sunshine ... Sandy Godberg, Lieberman Enterprises, returned from a two-week trip to Hawaii and Los Angeles. Mr. & Mrs. Vern Johnson, Alexandria, are spending the winter in Padre, Brownsville, Texas and then on to Phoenix and Los Angeles. They will be gone until April . . . Sure is winter vacation time. The Vern Nesses are leaving next week for the west coast. Driving to California and expect to stop off at Las Vegas on the way back . . . Bob Kervina, Duluth, left for Las Vegas to attend a gun show. Quite a hobby with Bob . . . In town this past week were Bob Thomas, Virginia. Clem Kaul, and Clarence Anderson Bob Bigelow returned this week from Las Vegas and said he had a lucky few days there . . . Music Operators of Minnesota, (MOM) held a board meeting at Advance Music Co. quarters. Board members present were Phil Smith, Norm Pink, Jess Farkus, Hy Sandler, Minneapolis. Al Eggermont Jr., Marshall, Darrell Weber, Blue Earth, Harlow Norberg, Mankato, Lawrence Sanford, Dodge Center and Ritchie Hawkins, Rochester. It was their first meeting since last

MILWAUKEE MENTIONS

WELCOME BACK! To Jim Stansfield, Sr. and wife, Belle, who have been vacationing in Florida since early Jan. Though the weather was nice, we understand from Jim, Jr. that they are glad to be back home. Sportsman that he is, we expect some deep sea fishing stories from Jim in a couple of weeks. . . . Stansfield Vending is sponsoring their third annual Foosball Tournament on Feb. 28 and 29, at the Holiday Inn in LaCrosse, Wisc. The purse for the event will be \$1,000, and those interested in signing up may still do so, until the day of the tournament. Registration fees are \$10 per team, and play is open to the public. Interested parties may sign up at the Holiday Inn or Stansfield Vending. Last year's tournament drew 100 participants and it is hoped that this year's will do even better. Jim tells us spectators are welcome, and food and beverages will be served, so hurry over and register — you could be the lucky winner this year!

CHATTED WITH Jack Hastings of Hastings Dist., Inc. in Milw., who told us of a service school hosted by Hastings Dist. on Feb. 17-18. The topic covered was the new Rock-Ola model 464, an introduction was held on Tues. (17) by Pat Blake, and an advance course on the 464 was held on Wed. (18). The school lasted from 10 a.m. until 5 p.m. each day. . . . Walter Bohrer of Hastings Dist. was in Wisconsin Rapids on Feb. 13, addressing the first class of apprentices that started courses for the Wisc. Music Merch. Assn.'s apprenticeship program. Walter's son, Michael Bohrer, who works for Hastings, was one of the young men starting in the program.

CALIFORNIA CLIPPINGS

Milton S. Greenman related that the South Carolina Coin Operators Convention was very successful for Sega. Their Bullet Mark was among the top-notch games being exhibited, and it generated plenty of excitement. He and Don Hutmeyer, Sega's service manager, touched base with many of their east coast ops and conducted service classes on the maintenance of Bullet Mark . . MAZEL TOV and warmest wishes to C.A. Robinson's Al and Leah Bettleman who recently celebrated their 42nd wedding anniversary. . Nice chatting with Lila Zinter, national sales manager for Meadows who told me that the L.A. Hilton manager phoned her with kind words regarding Meadows' new Ckidzo hockey cocktail table which nicely complements the other games already there. The other games, by the way, are Meadows Flim Flam cocktail tables which have had yet another resurgence in orders. The excellent response to Flim Flam, Ckidzo hockey, and Bombs Away has really kept the Meadows SCHEDULE of Atari key seminars: Empire Dist. (Chicago) meeting at the Holiday Inn on Feb. 25-26 in Elmhurst, III.; Runyan Dist. (Springfield, N.J.) meeting on March 15-16; Active Amusement Co. (Philadelphia) meeting at the Holiday Inn at 18th and Market St. in Philadelphia (17-18); Birmingham Vending (Alabama) holding seminars in their offices (23-24); Franco Dist. (Montgomery, Alabama) meeting (25); Peach State Dist. (Atlanta) (26) and Greater Southern (Atlanta) (29-30). ATTEN-TION west coast manufacturers: Seminars are invaluable educational tools for your distributors and operators. With the industry growing and becoming more complex these seminars are becoming a vital necessity. Please let us know your ideas and plans for future seminars and meetings.

STATE ASSOCIATION CALENDAR

1976

February 29: No. Carolina Coin Ops. Assn., Inc., spring conv., Hyatt House, Winston-Salem

March 19-20-21: Music Operators of Michigan, annual conv., Weber's Inn, Ann Arbor

April 9-10-11: Wisconsin Music Merch. Assn., spring conv., Scotsland Resort. Oconomowoc

April 24-24: Kansas Amusement and Music Assn., meeting, (site to be selected) May 7-8: Ohio Music & Amusement Assn., annual conv., Carrousel Inn, Columbus

May 14-15-16: Music and Amusement Assn. (New York), annual conv., Stevensville Country Club, Swan Lake July 23-24-25: Montana Coin Mach. Ops.

July 23-24-25: Montana Coin Mach. Ops. Assn., annual conv., West Yellowstone August 27-28-29: No. Carolina Coin Ops. Assn., annual conv., Sheraton Motel, Charlotte

September 9-12: Florida Amusement Merchandising Assn., annual conv., Sheraton Towers, Orlando

COIN MACHINES WANTED

- WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., all makes all models OUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOIS, BRUSSELS.
- WANT all makes new and used Phonographs, Wall Boyes, T V Games, Air Hockey, Pool Tables, Bumper Pool Tables, Electronic Baseball games, Electronic Games, Kee Games, floor models, ST. THOMAS COIN SALES INC., 669 Talbot St. St Thomas, Ontario, Canada NSP 1C9 Canada's Oldest Established Distributor since 1927 Phone Vince Barrie, (519) 631-9550 Mail current price list if equipment now available
- WANTED Wurlitzer 1050 (Nostalgic) new or used Call or write The Magna/Fun Company, 400 Jacksonville Road, Hatboro. Pa 19040 (215) 674-5560.
- WANTED Will pay cash \$\$ for all models of new and used Bally bingo machines. Please phone Collect with prices, conditions and quantities. FOR SALE Over 3,000 Bally slot machines, also Mills and Jennings. BALLY DISTRIBUTING COMPANY. Box 6418, Reno, Nevada 89503 323-6156
- WANTED BALLY MULTIPLIERS WITH HOPPER all 3-, 5-, and 65-coin models considered. Also wanted: Williams and Gottlieb 4-plr pinballs may. 3 years old. HANSA MYNTAUTOMATER AB, Box. 300.41, S-400.43 Gothenburg, Sweden
- WILLIAMS BIG DEAL PINBALL MACHINES In good working order. Absolutely top dollar paid Please call Ben Heck (312) 622-1206
- WILL BUY LOTTA FUN, Barrel-O-Fun, Shoot a Line and Lite a Line. FRANK GUERRINI VENDING MACHINES, INC 1211 W 4th St., Lewistown, Penna. 17044

COIN MACHINES FOR SALE

- I HAVE 100 original song poems rock country western comedy love songs etc. For brochure and price list write GEORGE BRUCE, Rt 5, Box 387, Kingston, N Y, 12401.
- FOR SALE: Bingos for export only County Fairs \$800. Roller Derby \$800. Silver Sails \$800. Border Beautys \$800. Can Can \$800. Big Wheels \$700. Magic Rings \$900. Sega Gran National \$600. Chicago Rifle Gallery \$750. Super Shifters \$700. Gran Trak 10s \$900. Sega Moto Champ \$700. Key Twin Racers \$1250. TV Basketball \$700 D&P MUSIC. 1237 Mt. Rose Ave. P O Bov 243. York. PA 17403 Phone (717) 848-1846.
- 50 SEEBURG 100 selection wall boves \$5 00 each. 50 Seeburg 160 selection wall boves \$37 50 each. 10,000 used 45 rpm records 15¢ each. CENTRAL MUSIC CO. P O Box 284, 407 E Ave.. D Killeen. Texas 76541
- 100 ANTIQUE COIN MACHINES. Mills Roulette and Dice Payout machines, Old Slots, Bakers Pacers, Evans Races etc. 40 Old Counter Games, Keeney Twin Dragons, Bally Slot machines, Fantastic Hot New Counter Game. Want to buy Horoscope Ticket and Bead Vending Machines. CANADIAN DIST & MFG. CO. 1025-104 Street, North Battleford, Saskatchewan, Canada, Phone (306) 445-2989

CLASSIFIED AD RATE 25 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$6.25 CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$128 Classified Advertisers (Outside USA add \$78 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 25¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 noon, of preceding week to appear in the following week's issue.

Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 6565 Sunset Blvd., Hollywood, Ca. 90028

- SALE: We have quantities Flippers. CC Heehaws. Rivieras. W Dipsydoodles, Stardust, Fantastic, Goldrush, Bally Mariners, Nipits, 4 Million BC, Gott. Hotshot, Jack Box, etc., etc. PAN AMERICAN AMUSEMENTS, 1211 Liberty Avenue, Hillside, New Jersey 07205. Telephone (201) 353-5540.
- FOR SALE: Write or call 200 asst. used T V games 300 asst. arcade pieces Late Model Pins ROBERT JONES INTERNATIONAL INC., 880 Providence Hwy. Dedham, Mass 02026 (617) 329-4880 or ROBERT JONES INTERNATIONAL INC., 601 Thompson Rd. N. Syracuse, N Y (315) 463-6251.
- NATIONAL WHITENBURG MODEL 400 FOOD VENDOR National 21CE Candy Machine Vendo Visi-Vend Rowe Cigarette Machines 20 700 \$175 or 7 for \$1000 Rowe 20 800 \$295. Crating extra. Arcade Equipment Motor Cycle, Funland, Pennant, Sami, Sea Raider and Dune Buggy, Pool Tables, Pin Balls, and many other items. VATHIS VENDORS. Call (214) 792-2806, 793-3723 or 792-1810
- ALL TYPES OF COIN-OPERATED EQUIPMENT. Flippers, shuffle alleys, guns. TV games Williams, Gottlieb. ChiCoin, Ramtek, Allied, Nutting Phonographs (large selection) Wurlitzer, Seeburg, AMI, Rock-Ola Rock-Ola vending Cigarettes, candy, cold drink National, Smokeshop, Rock-Ola All kinds shopped to perfection or buy as-is and save We have the right price and equipment on hand to serve your needs. Write or call: FLOWER CITY DISTRIBUTORS. INC., 389 Webster Ave., Rochester, N.Y., 14609. (716) 654-8020. Ask for Joe Grillo.
- FOR SALE Silver Sails, Ticker Tapes, Lotta Fans and Stock Markets available. Also Wall Street, Barrel Of Fun, Keeney Red Arrows, Sweet Shawnee, Bally Super Jumbos, and late used Gottlieb Flippers. These games are completely shopped CALL WASSICK NOVELTY (304) 292-3791. Morgantown, W Va
- FOR SALE: (3) UBI Soirtaballs (like new). Sega Moto Champ. Sega Attack. Sega Grand National, MCI Blue May, Air Ball. D&L DISTRIBUTING CO INC., 6691 Allentown Blvd., Harrisburg. Pa. (717) 545-4264
- FOR SALE: Chicoin Apollo 14 \$295; U.S. Billiards TV Sports (new) \$495; PMC "One One's" \$795; Digital Games 474 (Pong) and 547 (Knockout) logic boards \$195 (1 yr. warranty). PICO INDOOR SPORTS, 2251 W Pico Blvd., L.A., Ca. 90006 (213) 386-2350
- RECONDITIONED BARGAINS: Midway Basketball \$495; Winner \$195; Dart Champ \$95; E.S.P. Electro Dart (conv.) \$95; 5-Vendo Classic 30 Model 320-WC30B cigarette machines in excellent condition (complete as is) \$95 ea MICKEY ANDERSON, INC. P.O. Box 6369, Erie, PA 16512 Phone (814) 452-3207.

- SEEBURG LPC 150, AMI 200, N 150, JOHNSON COIN SORTER & COUNTER 295, Tennis Tourney 200, Electro Dart 100, BROWSER, 2009 Mott Ave, Far Rockaway, N Y
- NEW PROF. OUIZMASTER machines in factory cartons. List \$750. Must sell \$150 ea Used \$50 ea Used and New Pins wanted shipped or as is one or fifty NOVEL AMUSEMENT. 200 U.S #1 Linden. NJ Phone (201) 862-6619
- CONVERSION CARTRIDGES Play stereo records on Seeburg Monaural Phonos B thru 201 No adjustments required just plug in eliminate sound distortion, needle skipping, excessive record wear. \$24.95 postpaid Satisfaction guaranteed Ouantity discounts. C.A. THORP SERVI, 1520 Missouri, Oceanside, Ca. 92054
- Oceanside, Ca 92054

 FOR SALE: Super Soccer \$775; Magnotron \$675, Triple Action \$525; Strato Flite \$675; Wizard \$875; Road Runner \$325; Blue Max \$760; Super Star \$600; Speed King \$675; Rifle Gallery \$825; Moto Champ \$695; Grand Prix \$250; Racer \$1,175; Goal Tender \$395; Drag Races \$275; Monte Carlo \$475; Anti Aircraft \$1,000; Gold 4 Cocktail Table \$725; Sharks Jaws \$995; Dynamo \$425; Little Red \$125; U-Boat \$200; Pachinko \$475; Owak Gun \$795; Fast Draw \$845; Jubilee \$575; Valencia \$850; Ro Go \$675; Boomerang \$725; Red Baron \$625; Olympics \$550; Turf Club \$550; Flying Ducks \$495; Grand National \$650; Air Attack \$750; Panzer Attack \$650; Wheels \$1,195; Wild Cycle \$165; Crack Shot \$665; Jet Fighter \$1,050; Tank \$995; Steeplechase \$1,250; Tennis Tourney \$225; Big Red \$225; Air Hockey \$425; Bio Rhythm \$795; Swagrab Iron Claw \$1,225, NEW ORLEANS NOVELTY COMPANY, 1055 Dryades Street, New Orleans, Louisiana 70113; Tel. (504) 529-7321. CABLE: NONOVCO
- FOR SALE: MIDWAY Bulls Eye, Golf Champ, ESP Electro Dart, Wall Games, \$150 D&L DISTRIBUT-ING CO 6691 Allentown Blvd., Harrisburg, Pa. (717) 545-4264
- FOR SALE: ROCK-OLA 504 WALLBOX \$100; Rock-Ola Receivers, 1725-8-2, 1765, 1755, 1721, 1769 \$65 each WESTERN DISTRIBUTORS, 1226 SW 16th Avenue, Portland, Ore. 228-7565.
- HAVE TRUCK WILL TRAVEL. Have new and used coin-operated equipment. Bally Bingos, Uprights. Will horse trade Let's get together. Send me your lists. We Pick-Up and Deliver. LOWELL ASSOCIATES, P.O. Box 386, Glen Burnie, Md. 21061. (301) 768-3400.
- FOR SALE: Antique juke boxes, pinballs, bowlers and arcade games. Also 10,000 78 records in excellent condition. Some are collector's items. MODERN MUSIC CO , 1023 So Walnut St., Bloomington, In. 47401.
- FOR SALE One of the largest selections of new & used Add-a-balls & arcade machines in the Northeast Call or write for our list. COIN MACHINE DISTRIBUTORS, INC., 213 N. Division St., Peekskill, N.Y. (Westchester Co.) (914) 737-5050.

EMPLOYMENT SERVICE

- BINGO & SLOT MECHANIC WANTED. Air fare pro vided. Send resume & references SHELTON MUSIC CO., P.O. Box 803, Agana, Guam 96910.
- JO-BAR MUSIC PUBLISHING CORPORATION and BAR-JO Records, inc needs investors and stockholders to re-open music business — Write BAR-JO at 83-45 Vietor Ave., Suite 2B, Elmhurst, New York 11373 or call (212) 898-1628 or 243-5668.
- SERVICE SCHOOL FOR GAMES AND MUSIC. Ten week night course teaches practical, theory, schematics. \$575 full price. COMIT, 2115 Beverly Blvd. Los Angeles, Ca. 90057. (213) 483-0300.
- ROUTE WANTED Game, Phono and/or Cig Route. Metro N Y.-L.I. Area, Any Size. Operator 17 years' experience. Contact: Harold M. Rothstein, Attorney at Law. 425 Broad Hollow Rd., Melville, N Y., 11746 (516) 293-2310.
- BUSINESS OPPORTUNITY Sell reconditioned flipper games, guns and arcade equipment, video games and kiddie rides to operators in your area. Weekly list of available equipment and current prices furnished Call or write for application CENTRAL DISTRIBUTORS INC., 2315 Olive Street, St. Louis, Missouri 63103 (314) 621-3511.

SERVICES COIN MACHINE

- ACE LOCKS KEYED ALIKE. Send locks and the Rey You want them mastered to \$1.00 each RANDEL LOCK SERVICE. 61 Rockaway Avenue. Valley Stream, NY 11580 Tel: (516) VA 5-6216 Our 35th year in vending
- SCHOOL FOR GAMES & MUSIC. ONE TO FOUR WEEK courses. Phonos. Flippers, and Bingos. By schematics! CAL'S COIN COLLEGE. P.O. Box 810, Nicoma Park. Okla. 73066 (405) 769-5343
- LOGIC REPAIRS: \$10 plus parts, 60 day guarantee, 24 hour turnaround. ASC, 32 Franklin St., Ouincy, MA 02169 (617) 773-1804.

HUMOR

- DEEJAYS! New, surefire comedy! 11,000 classified one-line gags, only \$10. Designed to give you the right line for the right occasion every time! Send for our comedy catalog IT'S FREE! EDMUND ORRIN, 2786-CWest Roberts, Fresno, Calif. 93711.
- CONTEMPORARY COMEDY fast becoming the #1 deejay service Hundreds already have renewed. It's guaranteed! Free sample from Broadcast Library, 5804-K Twineing, Dallas, TX 75227!

RECORDS-MUSIC

- FOR SALE: Jukebox 45s & LPs 100 Different \$8, Foreign \$12. Choose Rock, Soul, Country. Easy Listening. AL'S. 2249 Cottage Grove, Cleveland Hts., Ohio 44118.
- RARE RECORD SHOPS AND FINDERS List of 31 United States shops. Up to date list personally compiled \$2 MACLEAN'S, 312 Belanger St., Houma, La 70360.
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MCA'S NEW 'MAN' — MCA Records has signed Welsh band Man to a long-term worldwide recording contract. Announcing the signing, MCA Records president Mike Maitland said: "We are very pleased to welcome one of Britain's most respected rock bands to MCA and we are confident that they can become a major act internationally." During the past four years the band has become one of Britain's major rock acts, making the U.K. charts with their last three albums. They have also toured successfully throughout the west coast in America. The members of Man are Deke Leonard and Micky Jones (guitar, vocals), Phil Ryan (keyboards), John Mackenzie (bass) and Terry Williams (drums). The band's first album for MCA, titled "The Welsh Connection," will be released in the United States in April. It will be followed by a major North American tour. Pictured at the signing in London are (I. to r.) Peter Robinson, U.K. head of MCA Records; Micky Jones of Man; Barrie Marshall, the band's manager and Lou Cook, MCA Records vice president of administration.

Ruthie West: Needles & Pins

LOS ANGELES — Edith Head is the motion picture industry's top costume designer, but Ruthie West has a head of her own when it comes to dressing the recording industry.

Ruthie's International Costume Company employs a full-time staff of eight who double as cutters and machine operators; she personally handles all of the intricate beading, etc., and supervises each of her original designs from drawing board to delivery.

The company offers personalized service to its clients; they can store their costumes with Ruthie between road tours and, for a fee, she handles all repairs which occur from those hectic engagements.

"I don't think any client over the past four years has provided my business with a better calling card than the Jackson Five," relates Ruthie. "They were growing all the time and required at least five costume changes; and were appearing on major television shows like the Diana Ross special and their own. I was always asked to design something new for other performers."

A native of St. Louis, Ruthie started her career on the west coast as a pattern-maker for the AnnJac line, but soon started getting bonuses for her work and found herself becoming widely recognized in the industry. Thus, she decided to further her individual efforts.

Neither financially stable nor quite sure she had enough business knowledge to venture on her own, Ruthie accepted a position with Boyd Clopton, a top designer for some of the biggest performers.

It wasn't long after that when Ruthie began getting notoriety outside the clothing world with her designs for Bobbi Gentry, Ann-Margret, the Fifth Dimension and the stage version of "Tommy," which began attracting lots of new accounts for Boyd.

Though his business was booming, the working relationship between them faded. "In December of 1971 I handed in my notice," Ruthie smiles.

Then fate intervened: Ruthie bought a raffle ticket and won a trip for two to Hawaii.

"The next day a costume designer friend asked if I would like to buy his shop for five thousand dollars. When I told him I didn't have that kind of money, he said, 'You have two tickets to Hawaii.' In short, I used those tickets as a down payment"

Since then Ruthie has entered into a number of design projects including the Pam Grier movie, "Foxy Brown," which one critic panned while making special effort to comment positively on the fashions exhibited in the film.

Some of Ruthie's latest creations may also be seen on the back of Wolfman Jack each week on "Midnight Special."

With ninety percent of her business coming from recording artists, Ruthie feels a certain indebtedness to those who have stood by her and helped her to make International Costume Company what it has come to be. In fact, at any given time, she may be found backstage somewhere, helping her clients to get dressed or whatever else is necessary to get the show on the road.



MAKING OVERTURES — When Stephen Sondheim (I.) was at RCA's New York recording studios working on the recording of the original cast of his new Broadway musical, "Pacific Overtures," he was visited by RCA artist Cleo Laine. Ms. Laine uses a number of Sondheim compositions in her shows and recordings. With them is Kenneth Glancy, president of RCA Records who marked the occasion with a whimsical smile and glance that seemed to indicated that Cleo could go on recording compositions forever.

Executives On The Move 11 12

Brier Named Atlantic Product Coordinator — Arline Brier has been appointed album product coordinator for Atlantic/Atco Records. In her new post, Ms. Brier will be in charge of all album copy research, as well as all phases of pre-release album production. Ms. Brier came to Atlantic in 1973 and has also worked for Vanguard and Polydor Records.

Milrod To Fantasy — Michael Milrod has joined Fantasy/Prestige/Milestone as east coast promotion director. The announcement was made by Ralph Kaffel, president of the labels, who said Milrod will begin work immediately. Milrod comes to Fantasy with a background in promotion on the east coast. Most recently with Buddah, he also spent over three years at London Records, where he was east coast regional promotion manager. Earlier he had worked with Roulette Records, again doing east coast promotion. Milrod will be based at Fantasy/Prestige/Milestone's New York office at 15 Columbus Circle (212) 757-2134.

Van Metre To ABC Sales — Bob Van Metre has been appointed branch manager, ABC Records, Elk Grove Village with responsibility for the Chicago, St. Louis, Minneapolis and Milwaukee markets. Van Metre comes to ABC from Phonodisc where he most recently was branch manager, Chicago.

Jay Morgenstern Appointed President of Music Publishing At ABC — Jay Morgenstern has been appointed to the post of president, music publishing division. Morgenstern comes to ABC with 18 years' experience in the music industry including positions as vice president, general manager, Valando Music; executive vice president of Metromedia's record and publishing division; and co-president, with partner Frank Military, of Music Maximus. Through his distinguished career, Morgenstern has been associated with such major musical successes as the Broadway shows "Fiddler On The Roof," "Cabaret." and "Godspell," and published Johnny Rivers' musical catalog while with Music Maximus. Morgenstern will work in ABC's publishing division's Los Angeles office.

Rider To Publishing Post — The appointment of Allan Rider as vice president of Cafe Americana and Rick's Music publishing companies was announced last week by Neil Bogart, president of Casablanca Records. Rider's responsibilities will include administrating the publishing companies, as well as handling the acquisition of new writers. Rider, a music veteran of ten years, started his career with Irving/Almo Music, as professional manager of the west coast branch. Most recently, he was professional manager of Island/Ackee Music.

Bennett Named Production Manager, International Division of E/A/N — Crickett Bennett has been named to the post of production manager, international, at Elektra/Asylum/Nonesuch Records. In her new position, Bennett will coordinate traffic and shipping of production parts and finished product to the company's licensees and affiliates abroad.

MCA Promotes Many — Rick "Rocket" Rockhill has been promoted from the New Orleans office to Atlanta where he will share promotion duties with Jeff Lyman. The Memphis sales office has been relocated to Nashville. Leon Tsilis, formerly of MCA Miami, has moved to Nashville to take over the promotion responsibilities there. Replacing Tsilis in Miami is Ralph Witsell. He joins MCA Records as local promotion manager for Miami. Wayne McManners, MCA promotion Houston, has had his promotion responsibilities expanded to encompass the New Orleans area as well as Houston. William "The Hawk" Hawkins has joined the MCA Air Force to share promotion duties with Greg Dodd.

Bork Named CBS Publicist — Carol Bork has been named general publicist for CBS records division. She will be responsible for press relations for CBS artists on the road, and will travel extensively. Previously Ms. Bork worked for CBS International and CBS Corporate.

Len Epand To Polydor Publicity West Coast — Len Epand has been named west coast publicity manager of Polydor Incorporated. Headquartered in the Polydor/MGM offices in Los Angeles, Epand will be involved in all phases of the company's publicity campaigns.

Friedman Named To UA Publicity Post — Larry Friedman has been named east coast publicity coordinator for United Artists Records. He replaces Walter Paas, who moves to Chicago to handle promotion for that region.

Watkins Named ABC Branch Manager — Richard Watkins has been named general manager of the Atlanta branch of ABC Record and Tape Sales Corp. Watkins joined ABC Record and Tape Sales in 1968 as co-manager of the Salt Lake City branch, and moved to the Seattle Branch in 1971.

Payson To WCI Board — Martin D. Payson, vice president, general counsel, Warner Communications, Inc. has been named to the board of directors of WCI.

Fred Fowler Joins World Wide Artists — Paul Smith has announced the appointment of Fred Fowler as an agent to World Wide Artists. Fowler will be dealing with artists, promoters, schools and clubs.

Delaney To Rock Steady — William Aucoin, president of Rock Steady, Inc., has announced the appointment of Sean DeLaney as vice president in charge of artist development. He will be responsible for the creative development of all new artists with Rock Steady.

Lampoon Songbook

NEW YORK — The National Lampoon will have its first songbook published late March by the Cherry Lane Music Co., Inc.

The 100 page National Lampoon Songbook will include 47 songs, among them all of the numbers from the revue "Lemmings," and the new "National Lampoon Show." Also included will be the songs from the magazine's new LP, "Goodbye Pop," which was just released on the Epic label, and, included in its entirety will be "Moby," an hour-long musical comedy parody originally done on the National Lampoon Radio Hour.

Monarch's 30th Ann'y

NEW YORK — Monarch Records has just celebrated its 30th anniversary. The company, which claims to be the largest independent pressing plant on the west coast, now occupies more than 200,000 square feet of space and can turn out up to 200,000 singles and albums a day. The company employs more than 300 people. Seven of these people have been with the company for over twenty years. They are Dave Rothstein, Dorothy Stoller, Teruo Mitooka, Ken Minobe, Tosh Maruno, Charlie Bolden and Lewis Burciago.

'Forced Play' No Longer Factor In Canada

TORONTO — It's been five years since the Canadian Radio-Television Commission (CRTC) legislated 30% Canadian content for AM radio and most of the critics have matured in their thinking or been replaced by those "progressive" programmers who see merit in the retention of the Canadian culture through music.

Although there is only about 9% Canadian content being produced each week, record companies are loosening up and allowing sizeable budgets for Canadian product. One of the most aggressive of the majors. Columbia Records. has contributed much to the local scene through producer Bob Gallo, who had a proven track record in the U.S. before moving to Canada. Terry Lynd, president of Columbia, told CB: "The risk factor is still there with Canadian product, but we have experienced a profit with domestic product over the past year which makes me feel confident in maintaining our present attitude toward Canadian productions."

Stampeders Hit U.S. Market For Quality Label

TORONTO — Recent expansion by Quality Records into the U.S. market is beginning to show signs of becoming a good investment as the first single release by the Stampeders is climbing the **Cash Box** charts with a bullet.

The single, "Hit The Road Jack," was released by Quality's newly-formed New York office in late fall of 1975. Mel Shaw, manager for the Canadian top-name attraction for over 10 years, sees the sudden surge of activity on the record to be the result of a lot of hard work put on it by Drew Nugent who is in charge of the label's N.Y. office.

The Percy Mayfield composition, turned into a big hit by Ray Charles before the Stampeders turned it into a top 10 item in Canada, was the first single release by Quality in the states. Released in Canada on the MWC label, distributed by Quality Canada, the single reached a peak in late July with most major top 10 stations on it, in addition to strong sales nationally on both the single and the album it was culled from, titled "Steamin".

Shaw is presently readying a number of dates for the Stampeders in the U.S. while the group finishes off tracks on their eighth Canadian album. Quality is presently considering issuing a combination album for U.S. release, combining tracks from the "Steamin'" album along with tracks from eighth Canadian album due for release here in late spring.



GREEK LICENSING — A&M Records, Inc. has entered into an exclusive three-year licensing pact with CBS Records of Greece S.A. Shaking hands on the deal in Athens (left to right) are Alan M. Feinberg, area director, marketing for CBS Records, David Hubert, vice president, international for A&M Records, and Simon Schmidt, regional director for CBS Records. A&M also has a license agreement with CBS Records Ltd. in Israel, of which company Schmidt is managing director and Feinberg is director of marketing.

The team of Lynd and Gallo have set the pace for Canadian acts with Tom Middleton, Crack of Dawn, Patricia Dahlquist and others. There have been a few casualties, where the act didn't measure up to expectation and had to be bypassed, which hasn't been a deterrent to Gallo, who is concentrating on the important AM market. "AM exposure is the best way to break a new act," Gallo told CB. He went on to explain: "When the 30% ruling came down most Canadian music was in the wrong bag for AM. But there's been a big change and even if they dropped, the ruling the records would stand up."

Little Hope For Law Change

Some programmers still believe that the ruling will be modified but those who know Harry Boyle (the new Chairman of the CRTC), are aware of his feelings in the matter. It was during the industry's communication meeting in Vancouver that Boyle, who was then vice-chairman of the CRTC, was asked if he thought the content ruling would be changed to a lower percentage. He answered with "No... how about an increase?"

The local production scene would appear to look fairly healthy with 13 Cancon singles on the national 100 (RPM) chart. Wednesday, not new to the international scene, are flexing their muscles with "Loving You Baby," leading the Canadian chart contenders. They are followed by Randy Bachman's west coast group, Trooper, with "General Hand Grenade," released on Bachman's Legend label. Marty Simon, a Montrealer, is a fairly new name to the chart scene with his Island single of "Roll You

Over."

No Small Business

With the Canadian record industry tagged a \$250 million dollar a year business (at street level), attitudes are changing at the top. Tim Harrold, Polydor's new and outspoken president (Canadian operation) told **CB** "We are a Canadian operation and as such have a special task to develop local artists and to showcase their talents to the world. 1976 must be the year when we demonstrate what Cancon means at Polydor."

The myth of "censorship" started by a handful of Canadian programmers and which had a disastrous effect in the U.S. has run its course. Canadian records are being judged by what they have to offer. Nimbus 9's president Jack Richardson told CB: "I never felt my productions were being given an extra listen because of censorship. Canadian performers and productions have been well received in the U.S. and abroad." So, if there was a conspiracy to discredit Canadian productions, it has long since passed.

Shinseyido Up In Fiscal Sales

TOKYO — K.K. Shinseyido, one of the major record wholesalers in Japan, has disclosed sales for its 12th term (Feb. 1, 1975 to Jan. 31, 1976). According to president Masamori Miyazaki, sales rea c h e d 10,675,550,000 yen (\$35,585,133), 12.41% more than the previous year. The sales target for the 13th term (Feb. 1, 1976 to Jan. 31, 1977) has been set at 13.100.000.000 yen.

Canadian Counterfeits; Elusive, High-Volume Bag

CRIA Budgets 50% Of Annual Operating Expenses To Combat Black Market Dupes

TORONTO — Counterfeit and private tape activity in the last three months has been at an all time high in Canada. Serious attempts to check the steady flow of illegal goods, mostly imported from the U.S., have been getting results and convictions by way of close work coordinated by the Canadian Record Industry Association with federal and municipal police forces.

CRIA representatives estimate the volume of business in the past year to have exceeded \$5 million, with a substantial number of the dollar sales rung up in the secondary markets of Ontario. Counterfeits, almost carbon copy reproductions of originals marketed by legitimate companies, are proving to be the newest thorn on the market in investigators' eyes since they are extremely difficult to identify, thus control the sale of.

CRIA and the metro Toronto fraud squad raided an office in Toronto on October 14, 1975 and seized six duplicating machines worth over \$12,000, 8,000 counterfeit tapes, blank cartridges, sleeves and labels sufficient to make 30,000 counterfeit tapes, as well as wrapping and gluing machines. In a sentence handed down last week in connection with this case, Judge Rodgers jailed Richard Hadath to two years in addition to a fine of \$3,000 with the added condition that all equipment and stock be destroyed. Hadath had pleaded guilty to charges in court.

Considered the harshest penalty on record, the Hadath case is the first time a counterfeiting seizure has been judged under Section 365 of the Criminal Code,

specifically designed for counterfeit cases.

In Vancouver, Judge McDonald recently upheld upon the conviction against Richard Brooks in respect to the Factory Sound Centre in Port Coquitlam, B.C. At this location, the public had been solicited to join a "tape club" for a fee of \$10. "Members" were then entitled to reproduce on a high speed duplicating machine any product of their choice for the cost of the blank cartridge.

The judgment in this case will have far reaching effects as other so-called "tape clubs" have opened in the provinces of Alberta and Manitoba with some considerable financial success.

CRIA, a non-profit organization, is presently budgeting 50 percent of its annual operating expenses to combating the counterfeit and piracy business in Canada. While the situation is still a major problem, the tough stance the association has taken over the past couple of years is slowly realizing results. With representatives spread across the country, an outbreak in one area is immediately reported back to the head office in Toronto and a warning is issued along with notification to the authorities. In the Christmas period the association was successful in tracking down and obtaining a "cease and desist" order on a distributor importing pirate product from the United States, and selling, through at least 17 subdistributors, to a large market in southern Ontario. The CRIA investigation located and identified all participants in the scheme, and has been successful in obtaining damages from those involved

EMI Management Rearrangement

LONDON - EMI has announced a rearrangement of management responsibilities to further develop the group's interest in music. L.G. Wood continues as the EMI parent board director responsible for the group's music business throughout the world outside North America and Japan. Gerry Oord, presently managing director at EMI Records Ltd. U.K. and a divisional director of the group, becomes director of group repertoire and promotion. He will have special responsibilities for artists and repertoire including third party acquisitions in all territories outside North America and Japan. He will also initiate and promote the international development of artists and product. Leslie Hill, presently director, international marketing and repertoire, becomes director responsible for all U.K. record opera-tions and is appointed managing director of EMI Records Ltd. U.K. Roy Featherstone continues as deputy managing director of EMI Records Ltd. but with direct responsibility for artists and repertoire, marketing, promotion and sales.

Mercury is to release two early albums by Rod Stewart, "An Old Raincoat Will Never Let You Down" and "Gasoline Alley," as a double package under the title "The Vintage Years 1969-70" retailing at 3.99 pounds (\$8).

Kenny, who hit with "Fancy Pants" on the Rak label, has signed a new recording contract with Polydor ending an association with songwriters Bill Martin and Phil Coulter. Contractual differences were given as the reason for the band's split with the duo.

Power Exchange Records headed by Paul Robinson and Barry Authors has become the first U.K. licensed label signed direct to EMI Electrola's new MFP/Emidisc company. The marketing, distribution and pressing deal was concluded by Robinson and Authors with EMI/Emidisc's managing director Dr. Krajewski and Heidi Edder, head of international a&r and promotions. This gives Power Exchange its own label identification in Germany, Austria, Switzerland and the Scandinavian countries. Power Exchange are also now linked direct with EMI Bovema with their own label identity for the Benelux countries where Bill Amesbury's new single 'Saturday Night I'll Be Waiting" has been set for release.

Vanity Fare makes his solo debut this week on the Route label with a Tony Macauley composition "Better By Far." Disk was produced by Roger Easterby and Des Champ who were responsible for all the Vanity Fare hits including the two big Stateside smashes "Early In The Morning" and "Hitchin' A Ride"

Police Nab 3 In Japanese Piracy

TOKYO — The Tokyo metropolitan police station reports the arrest of three offenders involved in the sale of illegal tapes. According to JPRA (Japan Phonogram and Record Association), those arrested have sold tapes in the Tokyo metropolitan area and suburbs since last spring King, Teichiku and Tokuma Record companies all suffered large damages on account of the pirated material. It was their complaints which led to the arrests. The seizure of material which may reach 10,000 units or more, according to police authorities comes after a long-term investigation by JPRA. The repertoire was comprised of domestic artists, among whom Michiya Mihashi and Yoshio Tabata were in-

Canadian Talent Library, UA See **Buyer Interest**

Library label and United Artists are registering heavy buyer interest in Vic Franklin and Eugene Amaro albums. Essentially MOR-styled artists, the retail interest is causing some major re-thinking by some companies following the unprecedented success of Hagood Hardy. who also originated on the CTL roster in conjunction with Attic Records here, with "The Homecoming," now a chart item in the U.S. Franklin is currently set to play a number of southern Ontario dates with Dionne Warwick.

CBS has now confirmed the signing of former Guess Who leader, Burton Cummings and a solo album is expected on release in late spring. Other signings to the label include Mahogany Rush, Small Wonder and Next. The latter featuring Rolly Greenway, formerly with Epic's Crowbar

Montrealer, Andre Gagnon is set for international release following the exceptional reaction on the London single "Wow" here. The single is currently on rush release in the U.S., England, Ger-many, Holland, Austria, Australia, Eire. Switzerland, New Zealand, Belgium, South Africa, Luxembourg, Spain and

A platinum presentation is being awarded to A&M's Supertramp for sales in excess of 100,000 units on their "Crime Of The Century" album, and a possible gold presentation for "Crisis? What Crisis?" Meantime, UA's Allen Matthews is presenting the Electric Light Orchestra with a gold album for "Face The Music" in Vancouver.

Kraftwerk Radio Draws 'Fallout'

TORONTO - Capitol Records has received a rebuke from a senior radiation officer in Edmonton over the use of radiation warning symbol stickers contained within the new Kraftwerk LP "Radio Activity

The rather unique piece of publicity issued to media persons in the form of a news release states that a letter addressed to the Atomic Energy Control Board, and copied to Calgary's branch office, criticizes the use of the sticker on the grounds that it makes frivolous use of

Capitol's John MacLeod, in a statement on behalf of the company, admits that while the use of the symbol has not been used in a serious context, that the issuance of it will likely contribute positively to a greater public recognition of it. Capitol has no plans at present of withdrawing the stickers from the market but has pointed out that the record itself is perfectly harmless. Meantime, J.M. Wetherill who sent the original letter to the AECB and Capitol's Kraftwerk appears to be no closer in resolving this apparent 'fall out

Toronto Mix For Chapin 'Live'

TORONTO - Harry Chapin's manager Fred Kewley flew into Toronto for a mixing session of Chapin's "live" album which was recorded over several weeks of touring. Local producer, Mickey Erbe, who along with Maribeth Solomon pro-duced and has been guiding the career of Myles & Lenny, was picked by Kewley to do the mixing at Toronto's newest 24-track facility, Phase One. The album contains Chapin's past hits, "The Cat's In The Cradle" and "Taxi."



HE'S STILL NO DIANA ROSS but Motown Canada chief Ron Newman can hang out with the Supremes anyway. In fact, here he is now with Cindy Birdsong, Scherrie Payne and Mary Wilson after the ladies finished an SRO week at Toronto's Hook &



WAS IT ANY OF THESE MEN, MA'AM? — The Doobie Brothers have just completed a tour of Australia and New Zealand where they played outdoor concerts at the Sydney Showground to 21,000 people and in Auckland to 30,000. While in Sydney, WEA Records Pty. Limited held a reception and gold record presentation at which the Brothers were presented with 27 gold records for their albums "The Captain And Me," "Toulouse Street," "What Were Once Vices Are Now Habits," "Stampede," and the "Best Of The Doobie Brothers" album (available in Australia).

Additionally, Doobie Brothers manager Bruce Cohn was presented with a platinum award, signifying sales in Australia of over 100,000 units of Doobie Brothers albums and tapes. Pictured above at the presentation (left to right) are Paul Turner, managing director WEA, Doobie Brothers Mike McDonald, Pat Simmons, John Hartman, Keith Knudsen, Tiran Porter, Jeff Baxter and Doobie Brothers manager Bruce Cohn, standing in front of their wall of gold

Motown Canada Draws Plans To Battle Black 'Prejudices'

by David Farrell

Newman is presently drawing up an aggressive marketing campaign on product releases for the coming year to fight what he feels are certain "prejudices" against black musicians and international recording artists in Canada.

In an interview, Newman commented that the recent David Ruffin single, "Walk Away From Love," failed to be-

come a hit in Canada because the record stopped at number 17 on the Gavin Report, "and that killed its chances here," Newman says.

"There are more black artists getting airplay in Canada now than 15 years ago but it is still hard to get a black record in a number of key stations here.

Newman also protests Canadian radio indifference to Motown Canada releases which do not include domestic (Canadian) product.

According to Newman the station managers are working on two sets of criteria for picking hits. The first is used in picking U.S. material and it rests on the strength of the record on the U.S. market with information picked from the trades and the reports. The second is used on Canadian product where there are no U.S. numbers to back up the records released here. "Innate knowledge" is how Newman terms station pd's ability to pick hits on the Canadian level.

Without being overly critical, Newman says that he would like to see a more open attitude from radio stations here when selecting material. "We are in the business to sell records, not to spend hours with radio stations trying to get them to lend an ear to our product. The Ruffin single was strong on all accounts; it had great vocals and a great story. Just an all-around winner, yet it only got as high as 17 on the Gavin Report, and that stopped it becoming a hit in Canada

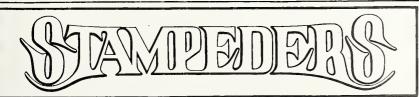
Newman was also critical of the Canadian trades, though he was slightly more cautious in this area. The criticism rested on the basis that they seemed to be dedicated to Canadian talent and often overlooked the international talent playing here. Ironically, within days of the interview, Record Week, one of two trade papers operating here, presented the Supremes with a plaque commemorating 15 years in showbiz at the Hook & Ladder Club in the city where they played for the week of January 26 to mostly SRO dinner crowds.

Average White Band Set For British Tour

LOS ANGELES - A major British tour has been scheduled for the Average White Band to begin in mid-May and carry into June, when the band returns to the United States for a cross-country concert swing.

The group's U.K. concerts will follow recording sessions in New York, where the Average White Band last week began work on a third Atlantic LP, successor to the gold million-selling "Cut The Cake." Arif Mardin is again produc-

ing.
Plans now being confirmed call for the band to start the British dates in Scotland, then move into venues at Manchester, Newcastle, Liverpool, Birmingham, Bristol and Hammersmith, among others









EAGLES THEIR GREATEST HITS 1971-1975



7E-1052

TAKE IT EASY
WITCHY WOMAN
LYIN' EYES
ALREADY GONE
DESPERADO
ONE OF THESE NIGHTS
TEQUILA SUNRISE
TAKE IT TO THE LIMIT
PEACEFUL EASY FEELING
BEST OF MY LOVE



CASHBOX TOP 700 ALBU/1/S

				February 28, 1976				
1	DESIRE BOB DYLAN (Columbia PC 33893)	2/21	34	TIMES OF YOUR LIFE PAUL ANKA (UALA 569G)	2/21 32	68	SIREN ROXY MUSIC (Atco 36-127)	2/21 69
2	STILL CRAZY AFTER ALL THESE YEARS PAUL SIMON (Columbia PC 33540)	2	35	THE HISSING OF SUMMER LAWNS JONI MITCHELL (ASVIUM 7E-1051)	27	69	MASQUE KANSAS (Kirshner PZ 33806) (Dist: Epic)	68
3	GRATITUDE EARTH, WIND & FIRE (Col. PG 33694)	3	36	RED OCTOPUS JEFFERSON STARSHIP	21	70	LET THE MUSIC PLAY BARRY WHITE (20th Century T502)	75
4	FRAMPTON COMES ALIVE PETER FRAMPTON (A&M SP 3703)	10	37	(Grunt BFL 1-099) (Dist; RCA)	35	71	BETTER DAYS AND HAPPY ENDINGS MELISSA MANCHESTER (Arista AL 4067)	
5	STATION TO STATION DAVID BOWIE (RCA APL 11327)	8	38	BORN TO DIE GRAND FUNK RAILROAD (Capitol ST 11482) KC AND THE SUNSHINE BAND	42	72	THE SALSOUL ORCHESTRA (Salsoul SZS 5501)	114 77
6	HISTORY - AMERICA'S		39	(T K 603)	36	73	CITY LIFE THE BLACKBYRDS (Fantasy F9490)	74
7	GREATEST HITS AMERICA (Warner Bros BS 2894) CHICAGO'S GREATEST HITS	5	40	THE OUTLAWS WAYLON JENNINGS, WILLIE NELSON, JESSI COLTER and TOMPALL GLASER (RCA APL 11321)	59	74	STRUTTIN' MY STUFF ELVIN BISHOP (Capricorn CP 0165)	
8	(Columbia PC 33900)	4	40	THE BEST OF CARLY SIMON	34	75	HOW DARE YOU! 10cc (Mercury SRM 11061)	78 · 83
9	TRYIN' TO GET THE FEELING BARRY MANILOW (Arista 4060) M.U. THE BEST OF JETHRO	6	41	SEALS & CROFTS' GREATEST	38	76	AEROSMITH (Columbia PC 32005)	88
	TULL (Chrysalis CHR 1074)	9	42	HITS (Warner Bros. BS 2886)	43	77	DISCO CONNECTION ISAACHAYES MOVEMENT	30
10	RUN WITH THE PACK BAD COMPANY (Swan Song SS 8415)	26	43	WHO I AM DAVID RUFFIN (Motown M6-849S1)	40	78	(Hot Buttered Soul ABCD 923) JOHN DENVER'S GREATEST	81
11	HELEN REDDY'S GREATEST HITS	7	44	BREAKAWAY ART GARFUNKEL (Columbia PC 33700)	45		HITS (RCA CPL 1-0374)	71
12	(Capitol ST 11467) THOROUGHBRED CAROLE KING (Ode SP 77034)	7	45	LOVE WILL KEEP US TOGETHER		79	GIMME BACK MY BULLETS LYNYRD SKYNYRD (MCA 2170)	129
13	FACE THE MUSIC ELECTRIC LIGHT ORCHESTRA (UA LA 546G)	13	46	THE CAPTAIN & TENNILLE (A&M 3505) FOOL FOR THE CITY	47	80	HE'S A FRIEND EDDIEKENDRICKS (Tamla T6-343S1)	93
14	SONGS FOR THE NEW	13	47	FOGHAT (Bearsville 6959) NUMBERS	50	81	BRASS CONSTRUCTION (UA LA 545-G)	92
	DEPRESSION BETTE MIDLER (Atlantic SD 18155)	18	48	CAT STEVENS (A&M SP 4555) HAIR OF THE DOG	41	82	STORY THE FOUR SEASONS (Private Stock PS 7000)	70
15	A NIGHT AT THE OPERA OUEEN (Elektra 7E-1053)	16	49	NAŽARETH (A&M SP 4511) ELITE HOTEL	53	83	GROOVE-A-THON ISAAC HAYES (Hot Buttered Soul ABCD 925)	124
16	AFTERTONES JANIS IAN (Columbia PC 33919)	17	50	FROM EVERY STAGE	54	84	NORTHERN LIGHTS - SOUTHERN CROSS	
17	FLEETWOOD MAC (Warner Bros. MS 2225)	20	51	JOAN BAEZ (A&M SP 3704) SPINNERS LIVE	55	85	THE BAND (Capitol ST 11440)	73
18	RUFUS FEATURING CHAKA KHAN (ABC ABCD 909)	19	52	(Atlantic SD 2-910) IF THE SHOE FITS	44	86	HONEY	80
19	ALIVE KISS (Casablanca NBLP 7020)	11	53	PURE PRAIRIELEAGUE (RCA APL 11247) DESOLATION BLVD. SWEET (Capitol ST 11395)	56 51	87	THE OHIO PLAYERS (Mercury SRM 1-1038) FALLIN' IN LOVE HAMILTON, JOE FRANK & REYNOLDS	79
20	NATIVE SONS LOGGINS & MESSINA (Columbia PC 33578)	21	54	CITY OF ANGELS THE MIRACLES (Tamla T6-339S1)	48	88	(Playboy PB 407)	91
21	BLACK BEAR ROAD C W McCall (MGM 5008)	12	55	THE BEST OF GLADYS KNIGHT		89	NATALIE COLE (Capitol 11429) WE SOLD OUR SOUL FOR	90
22	TOYS IN THE ATTIC AEROSMITH (Columbia PC 33479)	24	50	AND THE PIPS (Buddah BDS 5653)	67	, o	ROCK 'N' ROLL BLACK SABBATH (Warner Bros. WBS-2923)	-
23	FAMILY REUNION THE O'JAYS (Phila Int'l. PZ 33807)	23	56	CONEY ISLAND BABY LOUREED (RCA APL 1-0915)	58	90	MOVIN' ON COMMODORES (Motown M6-848S1)	84
24	WAKE UP EVERYBODY HAROLD MELVIN & THE BLUENOTES (Phila Int PZ 33808)	25	57	NEW YORK CONNECTION TOM SCOTT (Ode SP 77033) THE HUNGRY YEARS	57	91	ROCKIN' COUNTRY FREDDY FENDER (ABC DOSD 2050)	109
25	ERIC CARMEN (Arista AL 4057)	28	58	WISH YOU WERE HERE	49	92	REFLECTIONS JERRY GARCIA (Round RX LA 565-G/RX-107) (Dist: UA)	99
26	ONE OF THESE NIGHTS EAGLES (Asylum 7E-1039)	29	59 60	PINK FLOYD (Columbia PC 33453) HORSES	46	93	GIVE US A WINK SWEET (Capitol ST 11496)	_
27	MAIN COURSE BEE GEES (RSO SO 4807)	30	61	PATTI SMITH (Arista AL 4060) ELTON JOHN'S GREATEST HITS	52	94	RATTLESNAKE OHIO PLAYERS (Westbound W211)	76
28	HEAD ON BACHMAN-TURNER OVERDRIVE		62	THE WHO BY NUMBERS	62	95	DIANA ROSS (Motown M6-861S1)	_
29	(Mercury SRM 11067) WINDSONG	15	63	HOT CHOCOLATE	63	96	EQUINOX STYX (A&M SP 4559)	97
30	SECOND CHILDHOOD PHOEBE SNOW (Columbia PC 33952)	22	64	LIVE (Big Tree BT 89512) STEPHEN STILLS (Atlantic SD 18156)	64 60	97	SEDAKA'S BACK NEIL SEDAKA (Rocket 463) (Dist: MCA)	89
31	THE DREAM WEAVER GARYWRIGHT (Warner Bros BS 2868)	39	65	PRISONER IN DISGUISE LINDA RONSTADT (Asylum 7E-1045)	66	98	MAHOGANY ORIGINAL SOUNDTRACK FEATURING DIANA ROSS (Motown M6-858S1)	95
32	ROCK OF THE WESTIES ELTON JOHN (MCA 2163)	31	66	CRISIS? WHAT CRISIS? SUPERTRAMP(A&M 4560)	61	99	YOU GOTTA WASH YOUR ASS REDD FOXX (Atlantic SD 18157)	85 86
33	LOVE TO LOVE YOU BABY DONNA SUMMER (Oasis OCLP 500)	31	67)	FISH OUT OF WATER CHRIS SQUIRE (Atlantic SD 18159)	72	100	SWANS AGAINST THE SUN MICHAEL MURPHEY (Epic PE 33851)	
	DUNINA SUMMEH (DASIS OCLP 500)	33		CHIII GOODINE (Atlantic 3D 10139)	12		MICHAEL MURPHET (EDICPE 33851)	65

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	2/21	1		2/21			2/21
101 ELVIS, A LEGENDARY PERFORMER VOL. 2		135	LOVE UNLIMITED ORCHESTRA (20th Century T480)	108	168	THE BUTTERFLY BALL & THE GRASSHOPPER FEAST	2/21
102 BEFORE THE NEXT TEARDROP	112	136	THE ROAD GOES ON FOREVER THE ALLMAN BROTHERS BAND (Capricorn 2CP 0164	103		ROGER GLOVER & GUESTS (UK UKL 56800) (Dist: Phonogram)	155
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103 DARK SIDE OF THE MOON	105	138	RED HEADED STRANGER WILLIE NELSON (Columbia KC 33482)	133	170	THAT'S THE WAY OF THE WORLD EARTH, WIND & FIRE (Columbia PC 33280)	141
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106 HOUSE PARTY THE TEMPTATIONS (Gordy G6-973S1)	101		AEROSMITH (Columbia PC 32847)	145	173	CRY	
107 PLACES AND SPACES DONALD BYRD (Blue Note BNLA 549-G) (Dist: U.A.)	106	£ .	LOOK INTO THE FUTURE JOURNEY (Columbia PC 33904)	155	174	GEORGE DUKE (MPS/BASF MC 25671) SKY HIGH	174
108 RELEASE HENRY GROSS (Lifesong LS 6002)	118	143	SUNBURST FINISH BE-BOP DELUXE (Capitol ST 11478)	153	175	JIGSAW (Chelsea CHL 509) JEALOUSY	135
109 DANCE YOUR TROUBLES AWAY		144	INNER WORLDS			MAJOR HARRIS (Atlantic SD 18160)	178
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ELTON JOHN (MCA 2142) 113 BARRY WHITE'S GREATEST HITS	96		TOUCH JOHN KLEMMER (ABC ABCD 922)	147	180	RHYTHM HERITAGE (ABC ABCD 934) TROPEA	-
(20th Century 493)	111	148	SANDMAN NILSSON (RCA APL 11031)	1 52		JOHN TROPEA (Marlin 3300) (Dist: TK) SAVE ME	184
114 WHO LOVES YOU THE FOUR SEASONS (Warner Bros./Curb BS 2900)	120	149	CLASSICAL BARBRA		101	SILVER CONVENTION	
115 JESSI JESSI COLTER (Capitol ST 11477)	126	150	BARBRA STREISAND (Columbia M33452) WIND ON THE WATER	_	182	(Midland Int'l. BKL 11-1129) (Dist: RCA) CATE BROTHERS	140
116 ZUMA NEIL YOUNG (Warner Bros. MS 2242)	94	151	DAVID CROSBY/GRAHAM NASH (ABC ABCD 902) ENDLESS SUMMER	125		(Asylum 7E-1050) HOT SHOT	189
117 DIAMONDS & RUST			BEACH BOYS (Capitol ST 11307)	137	100	JUNIOR WALKER & THE ALL STARS	105
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121 BEGINNINGS STEVE HOWE (Atlantic SD 18154)	100	.50	WING & A PRAYER FIFE & DRUM CORP. (Wing & A Prayer HS 3025) (Dist: Atlantic)	400	100	J.P. RAMPAL (Columbia M 33233) PALOMA BLANCA	194
122 SAFETY ZONE BOBBY WOMACK (United Artists LA 544G)	123	157	SCHOOL BOYS IN DISGRACE	182		GEORGE BAKER SELECTION (Warner Bros. BS 2905)	196
123 SMOKEY'S FAMILY ROBINSON SMOKEY ROBINSON (Tamia T6-341S1)		158	THE KINKS (RCALPL 15102) THE HOMECOMING	113	189	THE BEST THE ISLEY BROTHERS (Buddah BDS 5652-2)	
124 BETWEEN THE LINES			HAGOOD HARDY (Capitol ST 11468) MOTHERSHIP CONNECTION	161	190	CONCERT IN BLUES WILLIE HUTCH (Motown M6 854S1)	
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127 BEAST FROM THE EAST MANDRILL (United Artists UA LA 577-G)	134		DAWN'S GREATEST HITS TONY ORLANDO & DAWN (Arista AL 4045)	149		(RCA APL 1-1144)	195
128 BAD LUCK ATLANTA DISCO BAND (Ariola America ST 10004)	131	1	AROUND THE WORLD LIVE IN CONCERT			KICKIN' MIGHTY CLOUDS OF JOY (ABCABCD 899)	197
129 LED ZEPPELIN IV		,,,,,,,	THE OSMONDS (MGM M3JB-5012) TO THE HILT	163	195	CONFESSIN' THE BLUES ESTHER PHILLIPS (Atiantic SD 1680)	192
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132 BACK HOME AGAIN JOHN DENVER (RCA CPL 1-0548)	127	166	SIMON & GARFUNKEL'S	176	198	THE FACES I'VE BEEN JIM CROCE (Lifesong LS 900)	148
133 THE LEPRECHAUN CHICK COREA (Polydor PD 6062)	175		GREATEST HITS (Columbia PC 31350)	143	199	BANKRUPT DR. HOOK (Capitol 11397)	
134 GORD'S GOLD GORDON LIGHTFOOT (Warner Bros. BS 2237)	107		DAVID COURTNEY'S FIRST DAY (United Artists UA LA 655G)	169	200	MICHEL POLNAREFF (Atlantic SD 18153)	
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cash box; international best sellers

Japan

Oyoge Tayiyakikun — Masato Shimon — Canyon Nagoriyuki — Iruka — Panamu/Crown Anohini Kayeritayi — Yumi Arayi — Express/Toshiba Momen No Handker Chief — Hiromi Oota — CBS-Sony Memayi — Keyi Ogura — Polydor Shiroyi Yakusoku — Momoe Yamaguchi — CBS-Sony Oretachi No Tabi — Masatoshi Nakamura — Columbia Fantasy — Hiromi I wazaki — Victor Otootoyo — Yasuko Nayitoo — Columbia Tachidomaruna Furimukuna — Kenji Sawada — Polydor Ai Ga Subete — Stylistics — Abco/Victor That's The Way — KC & Sunshine Band — RVC Muenzaka — Grape — Elektra/Warner-Pioneer Jidayi — Miyuki Nakajima — Aard Vark/Canyon Bye Bye Baby — Hiromi Goh — CBS-Sony Saturday Night — Bay City Rollers — Arista/CBS-Sony Sentimental — Hiromi Iwazaki — Victor Aozora Hitorikiri — Yoosuyi Inouye — For Life Katamuyita Michishirube — Akira Fuse — King

TOP TEN LPS

Akira Fuse Best Album — Katamuyita Michishirube — King Cobalt Hour — Yumi Arayi — Toshiba Hookoo — Keyi Ogura — Polydor Tokiwa Nagarete — Kaze Second Album — Crown Romantic Concert — Hiromi Iwazaki — Victor Communication — Grape — Warner-Pioneer Yumeoibito — Keyi Ogura — Polydor Mythrimn — Yumi Arayi — Toshiba For Ever — Kaguya Hime — Crown Paul Mauriat — Greatest Hits Reflection — Phonogram

Australia

Jump In My Car — Ted Mulry — Albert
S.O.S. — Abba — RCA
Money Honey — Bay City Rollers — Bell
The Way I Want To Touch You — Captain & Tennille — Dot
Hold Me Close — David Essex — CBS
That's The Way I Like It — KC & The Sunshine Band — RCA
Slipping Away — Max Merritt — Arista
Fly Robin Fly — Silver Convention — Image
Matter Of Time/Only One You — Sherbert — Infinity
Sailing — Rod Stewart — Festival

TOP FIVE LPs

Abba — Abba — RCA
Atlantic Crossing — Rod Stewart — Warner Bros.
Wouldn't You Like It — Bay City Rollers — Bell
KC And The Sunshine Band — RCA
Desire — Bob Dylan — CBS

Canada

General Hand Grenade — Trooper — Legend
Loving You Baby — Wednesday — Skyline
Roll You Over — Marty Simon — Island
Anna Marie — Susan Jacks — Casino
Growing Up — Dan Hill — GRT
WOW — Andre Gagnon — London
Saving All My Love — Charity Brown — A&M
Come And See My Man — C. B. Victoria — 20th Century
Sweeney Todd Folder — Sweeney Todd — London
Lazy Love — New City Jam Band — Smile

TOP TEN LPs

Bachman-Turner Overdrive — Head On — Mercury Gordon Lightfoot — Gord's Gold — Reprise The Band — Northern Lights Southern Cross — Capitol Bachman-Turner Overdrive — Four Wheel Drive — Mercury Hagood Hardy — The Homecoming — Attic Sweeney Todd — London Beau Dommage — Capitol Bruce Cockburn — Joy Will Find A Way — True North Harmonium — Les Cinq Saisons — Celebration Murray McLaughlan — Only The Silence Remains — True North

Great Britain

For Ever And Ever — Silk — Bell
Mama Mia — Abba — Epic
December 63 — Four Seasons — Warner Bros.
Love To Love You Baby — Donna Summer — GTO
Love Machine — Miracles — Tamla Motown
We Do It — R&J Stone — RCA
No Regrets — Walker Brothers — GTO
Rodrigo's Guitar Concerto — Manuel & The Music of the Mountains — EMI
Evil Woman — ELO — Jet
Walk Away From Love — David Ruffin — Tamla Motown
Midnight Rider — Paul Davidson — Tropical
Bohemian Rhapsody — Queen — EMI
Moonlight Serenade — Glen Miller — RCA
Answer Me — Barbara Dickenson — RSO
Glass Of Champagne — Sailor — CBS
Low Rider — War — Island
Baby Face — Wing & A Prayer Fife & Drum Corps. — Atlantic
Itchycoo Park — Small Faces — Immediate
King Of The Cops — Billy Howard — Penny Farthing
In Dulci Jubilo/On Horseback — Mike Oldfield — Virgin **TOP TWENTY LPS**

Desire — Bob Dylan — CBS
How Dare You — 10cc — Mercury
The Best Of Roy Orbison — Arcade
A Night At The Opera — Queen — EMI
Ommadawn — Mike Oldfield — Virgin
Station To Station — David Bowie — RCA
The Very Best Of Slim Whitman — UA
24 Original Hits — Drifters — Atlantic
Still Crazy After All These Years — Paul Simon — CBS
The Hissing Of Summer Lawns — Joni Mitchell — Asylum
Music Express — Various Artists — K-Tel
Motown Gold — Various Artists — Motown
Abba — Epic
Atlantic Crossing — Rod Stewart — Warner Bros. 8 9 10 11 12 13 14 15 Abba — Epic
Atlantic Crossing — Rod Stewart — Warner Bros.
Perry Como's 40 Greatest Hits — K-Tel
Breakaway — Art Garfunkel — CBS
Sheer Heart Attack — Queen — EMI
Run With The Pack — Bad Company — Island
Tubular Bells — Mike Oldfield — Virgin
Crisis? What Crisis? — Supertramp — A&M

Italy

La Tartaruga — B. Lauzi — Numero 1
Lilly — A. Venditti — It
II Maestro Di Violino — D. Modugno — Carosello
Tre Campane — Schola Cantorum
Profondo Rosso — Goblin — Cinevox
Tu Ca Nun Chiagne — Giardino dei Semplici — CBS
Gamma — E. Simonetti Orchestra
Come Pioveva — Beans
Supersonic Band — J. Mantron — Pull
Sailing — Rod Stewart — WEA 9 10

TOP TEN LPs

Lilly — A. Venditti — It

Profondo Rosso — Goblin — Cinevox

Yuppi Du — A. Celentano — Clan

Rimmel — F. De Gregori — RCA

Chocolate King — Premiata Forneria Marconi — RCA

XXI Raccolta — F. Papetti — Durium

Mina Canta Lucio — Mina — PDU

La Mina — Mina — PDU

L'Alba — R. Cocciante — RCA

Forse Ancora Poesia — Pooh — CBS

Germany

Komm In Meinen Wigwam — Heino — Electrola
Komm Unter Meine Decke — Gunter Gabriel — Arıola
Fly Robin Fly — Silver Convention — Ariola
Morning Sky — George Baker Selection — WEA
Mama Mia — Abba — Polydor
Moviestar — Harpo — Electrola
Dolannes Melodie — Paul de Senneville & Oliver Toussaint, Jean-Claude
Borelly — Telefunken
Komm Mit — Auf Die Sonnenseite Der Strabe — Jurgen Marcus — Telefunken
I'm On Fire — 5000 Volts (Airbus) — CBS
Lady Bump — Penny McLean — Ariola
Ein Fremdes Madchen — Bernd Cluver — Hansa
Disco Bump — R.B. & Company — BASF
Disco Polka — Frank Zander — Hansa
Josie — Peter Maffay — Telefunken
Das Lied Der Liebe — Nina & Mike — Ariola
Wenn Du Denkst Du Denkst — Juliane Werding — Hansa
New York Groove — Hello — Bell
Begraben Wir Den Streit — Peter Rubin — BASF
Ein Lied Fur Alle, Die Einsam Sind — Udo Jurgens — Ariola
Umarmst Du Mich — Tina York — CBS 12 13 14 15 16 17 19

