

OLUME 12, NUMBER 26

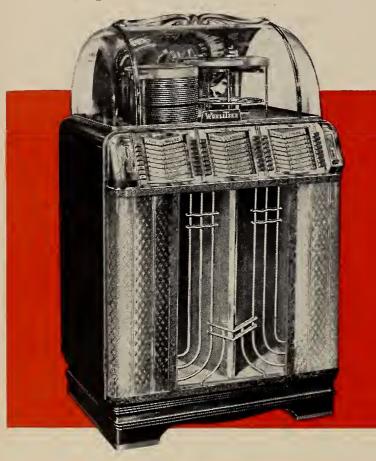
(MOA SPECIAL ISSUE)

MARCH 24, 1951



### NO REASON TO BUY TWO WHEN ONE WILL DO!

"Why buy two when one will do? Why pile on more than 48 selections? Those are good questions. Any operator ought to know the answers. If he doesn't, let him look at the new 48-Selection Wurlitzers. In my opinion, they'll get me more spots, make me more money than any phonographs ever built."



JOSEPH HAHNEN Gordon Amusement Co. New York City

### BEAUTY THAT GETS INSTANT ATTENTION

See the Wurlitzer Fourteen Hundred. Its styling stops all eyes. Completely visible, softly glowing plexiglass record changer compartment. Brilliant pilasters. Exquisitely designed metal grille. All extend a colorful and powerful invitation to start this beauty playing.

### TONE THAT INVITES CONTINUOUS PLAY

Hear the Wurlitzer Fourteen Hundred. Its Zenith Cobra Pickups bring out the full brilliance of the new micro-groove records. Its Dynatone Sound System means a frequency range that reproduces the high fidelity of those records with perfect balance between treble and bass—music that's an irresistible invitation to play this great instrument over and over again.

### 48-SELECTION ALL-SPEED WURLITZER MILES OUT IN FRONT

"The new 48-Selection, All-Speed Wurlitzers are beauties. Your foresight in holding to 48 selections and in introducing one phonograph that will play all speed records with 30-second changeover, deserves the appreciation of all op-

erators. For my money, you're miles out in front."

> NICK DACQUISTO N. D. Novelty Co. Milwaukee, Wisconsin

## "The Cash Box" 1950 Awards

(Front Cover Photo)

1. Dave Kapp, Vice President of Decca in charge of recording, Leo Simon of *The Cash Box*, Gordon Jenkins and The Weavers (Best Record of 1950, "Goodnight Irene").

2. Leonard Schneider. Vice President and General Manager of Decca, Bob Austin of *The Cash Box* and Milton Rackmil, President of Decca (Award to Decca for "Best Record of 1950").

3. Red Foley (Award for "Best Folk Artist"), Louis Buck, radio

producer, Bob Anstin, Fred Rose of Acuff-Rose Publishing (Award for "Best Folk and Best Western Record"), and Pee Wee King (Award for "Best Western Record").

4. Steve Sholes, Manager of Country & Western for RCA Victor, Larry Kanaga, General Sales & Merchandise Manager for Victor and Bob Austin (Award to Victor for "Best Western Record").

5. Ivory Joe Hunter (Award for "Best Jazz 'N' Blues Artist"), Leo Simon and Mac Green of Hill & Range Publishers (Award for "Best Jazz 'N' Blues Record").

6. Manie Sachs, Vice President of RCA Victor, Mitchell Ayres, musical director for Perry Como, Paul Barkmeier, Vice President and General Manager of RCA Victor record department, Bob Austin and (seated) Perry Como ("Best Male Vocalist").

7. Andrews Sisters (Award for "Best Vocal Combination") and Leo Simon.

8. Bob Austin, Kay Starr (Award for "Best Female Vocalist") and Walter Rivers, Capitol A & R executive.

9. Howie Richmond of Spencer Music, Bob Austin and Pete Kameron, executive of Spencer Music (Award for "Best Record").

10. Bob Austin, Howie Richmond, Carl Haverlin, President of BMI ("Special Award for Ontstanding Service and Progressive Music Achievement") and Pete Kameron.

11. Bob Austin, Frank Walker, President of MGM Records (Award for "Best Jazz 'N' Blues Record") and Lon Bolton, manager of Ivory Joe Hunter.

12. Jimmy Dorsey and Nat "King" Cole (Award for "Best Small Instrumental Group").

The picture of Little Esther and Johnny Otis receiving their award for the "Best Jazz 'N' Blues Artist'' did not arrive in time to be included.



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THE CASH BOX covers the coin operated machines industry, and all allied to this industry in any fashion whatsoever, throughout the United States, Canada, Central and South America, Africa, Japan, Hawaii, Philippine Islands, and other Asiatic and Pacific countries, as well as certain European nations. The Cash Box is on hand at various American consular offices throughout the world. This coverage includes operators, jobbers, distributors and manufacturers and all allied to:—automatic coin operated music equipment; automatic coin operated vending and service machines; as well as coin operated amusement equipment; in all divisions. The music and record fields, recording artists, publishers of music, disc jockeys, radio stations, and all others in any fashion identified with, or allied to, the coin operated music machines industry are completely covered. Manufacturers and distributors of various merchandise, parts, supplies, components and all materials used in the coin operated vending, mnsic and amusement fields are covered by *The Cash Box*. Banks, finance firms, loan organizations and other financial institutions, expressly interested in the financing of coin operated machines of all types, are covered by *The Cash Box*.

THE CASH BOX IS RECOGNIZED by various asso ciations of coin machine operators throughout the United States as their "official" weekly magazine.

'THE CONFIDENTIAL PRICE LISTS" "The Confidential Price Lists" are the one and only officially recognized price guide of all new and used machines in the United States. "The Confidential Price Lists" are an exclusive, copyrighted feature of The Cash Box. "The Confidential Price Lists" report each week's low and high prices for all new and used coin operated 102 ardless of age machines, reg and continually adding on all the new equipment as this equipment is announced to the industry. "The Confiequipment is announced to the industry. dential Price Lists" are recognized by many cities and states throughout the country as the "official price book of the coin operated machines industry". They are an integral part of The Cash Box and appear in each week's issue. "The Confidential Price Lists" are officially used in the settlement of estates, for huying, selling and trading of all coin operated equipment, and are also officially recognized for taxation purposess. "The Confidential Price Lists" are used by finance firms, factors, loan companies, bankers and other financial institutions to guide them in making loans to members of the coin operated machines industry. They have been legally recognized in courts throughout the United States and Canada. "The Confidential Frite Line accurated by the coin operated machines industry. Entire business transactions and legal cases are based upon the quotations appearing in "The Coufdential Price Lists"

# SECOND ANNUAL MUSIC OPERATORS OF AMERICA MEET UNDER WAY

CHICAGO—The Second Annual Convention of Music Operators of America is expected to prove one of the most important in all MOA's (as well as in all automatic music) history.

This is the first time that MOA is faced with national legislation (Scott Bill, H.R. 2465) which is now in the House of Representatives Judiciary Committee.

MOA was specifically created to watch national legislation, and only national legislation, which would, in any fashion whatsoever, upset the automatic music industry of America.

Since its inception in January of 1948 during a CMI convention, MOA hasn't yet had to face anything as serious as the Scott Bill. In fact, the "idea" for MOA only came about after the defeat of the Scott Bill, a similar bill to this present one introduced by the same Rep. Hugh Scott, Jr. in 1947.

MOA was created in the Bismarck Hotel suite of *The Cash Box* durng the January, 1948 CMI convention. *The Cash Box* called together all juke box leaders who attended this meet. After listening to various speakers, these leaders agreed that there should come into being a national organization which would watch national legislation.

That's how MOA came into being formally the very next day after a meeting in the Sherman Hotel, agreeing to everything that was previously set down the evening before. That's now an historical date for all in the field.

But, most important, while this Second Annual Convention of Music Operators of America is now in progress, is the fact that leaders of the music field will just simply have to get together (and meetings are already under way) to discuss a plan of defense against the Scott Bill.

It is most thrilling to think that no great hours of anguish will have to go into the defense of this threat to the juke box industry (this attempted amendment of the Copyright Act of 1909) by many engaged in the field for, now they have the best men in the industry, the men who can and will call them if and when they are needed, to watch out, and protect them in Washington.

This is a most comforting thought. This confidence in the men behind the guns of MOA should be most sincerely appreciated by every single juke box operator in the nation. Just think what hectic and frightening days would be endured over the Scott Bill if there were no MOA.

In addition, there will also be many other problems confronting those who will be present at this Second Annual Convention of MOA. 10c play is one of the top subjects of discussion. There will be many for and many against, according to advance reports received at the very last second. Regardless of what discussions will come about, the great majority agree that 2 plays for 10c and 5 or 6 plays for 25c will get top vote by almost all concerned.

While the nation's juke box men scoot about from display room to display room on the seventh floor of the Palmer House here, and look over the displays of the various manufacturers and music industries, there is no doubt that the majority will find this a most profitable and informative convention.

As was stated during the first annual

convention of MOA last year by many noted music firms, "For the first time we are meeting the very people we want to meet. Not lots of curiosity seekers."

This is again holding true during the Second Annual Convention and this is a boon to one and all who are displaying at this convention.

Impressive, too, is the fact that this year many, many operators from all over the country have decided to attend. Some of these men were here days before the meet and visited with leading manufacturers here discussing business in general.

These men came only because of the MOA meet and are here these three days to get a new angle on what is happening in the automatic music industry.

Some factories, hearing that so many of their distribs would attend, called meets of their own prior to the opening of the MOA convention.

The fact remains that the noise and shouting which is now in process will all settle down to lots of listening, and will also produce many fine constructive suggestions as the meetings get under way. Operators from all over the nation will present ideas regarding the future welfare of the industry.

What is most important at this Second Annual Convention is the fact that everyone who is here at this time is here only to do good for the field. All are most serious in their intentions to make this juke box business a greater, better, sounder industry which will, because of such faith and belief in it, grow, and continue to grow, for the years and years to come.

# How to Kill The Goose That Lays The Golden Eggs

Increased National, State and City Taxes as well as Hiked Overhead, Labor and Equipment Costs Already Cutting Deep Into Juke Box Take. Now New Action in Congress to Change Copyright Act to Make Juke Boxes Pay Royalties Sure to Smash History's Greatest Showcase for Artists, Diskers and Music Publishers

As many have so succinctly stated these past years, "the greatest showcase in all music history is the 500,000 juke boxes located in every village, town and city in the nation."

Naturally, this has tempted many, time and time again, to obtain some sort of revenue from these thousands of juke boxes everywhere in the land. And among the first to obtain such revenue were the taxing agencies of the various villages towns cities and states as well as the Federal Government.

This took a deep bite into the income of the average juke box operator. But this was only part of the deep bite which has since followed. Labor, rent, trucks, tires, tubes, parts, supplies, and hundreds of other overhead factors have zoomed to two, three and even four times what they were pre-war, while the juke box operator still charges the very same nickel for the musical entertainment he offers as he did 15 years ago. All this increased overhead expense cut into the income of the juke box routes located everywhere in the nation.

When video started into commercial locations it also kicked into juke box income. This was immediately admitted by all engaged in the field. Video programs were featured at the very "peak play hours" of the juke box and, therefore, were bound to hurt take.

All these factors have been taken into consideration by all engaged in the field and, yet, the juke box industry goes ahead, tho sales have practically come to a standstill and other overhead has been cut, financially hurting many firms who formerly did a flourishing business with the juke box industry.

But, one major industry, the vital ally of the juke box field, the one reason juke boxes can still remain in business—music—could not be cut down. The juke box operator must continue to bring his patrons all the very latest music. Build up that music and build up the artists at the very same time, who sing or play the music while, thereby, helping to build greater income for the music publishers and the record manufacturers, and never yet asking for "promotion expense" so doing.

Here then, in the juke box business, is the "goose that lays the golden eggs" for the music industry. It is admitted by all engaged in popular music that the juke box has been tremendously responsible for creating hit after hit, for building the stars, for bringing on sales of music which would have otherwise fallen into the doldrums.

As one nationally famed columnist pointed out just a few weeks ago, any artist who could sell just one of his records to be placed in each juke box in the nation would earn tremendous income.

All this is only possible because, regardless of how hard the juke box income has been hit, its members have doggedly, bravely and ingeniously continued on ahead—to buy the music of the great music industry.

Now, along comes another Copy-

right Act fight. During the years of the war there was, naturally, no such action taken in Congress. Immediately the war was over, in 1947, the first sock was taken at the juke box industry. Again, in 1948, another smash was attempted. This second smash was responsible for creating Music Operators of America, a group of all the nation's local and state juke box operators' associations, who are devoting their time to carefully watching any adverse national legislation.

The rumblings have just come thru from Washington that, once again, another bill will be attempted (or an old bill revamped and revived) in an effort to smash over the payment of royalties from each and every juke box in the nation playing copyrighted music.

It will pay one and all to enter into the music publishing business for then, once a tune is copyrighted, once a record is made and placed in a juke box, regardless of who the publisher may be, and further, regardless of whatever publisher's group he may or may not belong to, he can then collect fees from juke boxes playing his copyrighted music.

In short, the makings are here for one of the worst legal tangles in all history. Sure to smash the "goose that lays the golden eggs" for the very men for whom that goose lays its golden eggs today.

MOA (Music Operators of Amer-

ica) is alert to this forthcoming legislative effort in Congress. They will, as in the past, issue a call to every automatic music operator in the land and ask for his most complete and instant support to prevent the changing of that part of the Copyright Act of 1909 which refers to automatic music instruments.

Still, fight or no fight, this is not, of itself, the answer to the problem. For, whether those who will institute the 1949 bill lose again this year, as they have in past years, they will probably continue to come back year after year in an effort to get a share in what is erroneously believed to be "the terrific income of the juke box industry."

The time has come to once and for all time point out to these men that such action on their part does them more harm than good. The dollars which they may immediately gain will only result in smashing for them the grandest, greatest showcase they, their artists, and the diskers have ever had in the musical history of these United States.

Some solution must be arrived at once and for all time. Some method must be devised which will forever eliminate these constant Congressional Committee hearings and bickerings which can, and most definitely will, "kill the goose that lays the golden eggs."

EDITORIAL COMMENT: The above editorial appeared in "The Cash Box." issue of March 5, 1949. The exact same condition exists today with the introduction of the Scott Bill, II.R. 2465. and altho this article hasn't been altered. it might have been written this week.

# Welcome To The Second Music Operators of America Meet and Convention

By

GEORGE A. MILLER

National Chairman



The officers and members of the Music Operators of America owe a great amount of gratitude and appreciation to the many manufacturers, suppliers and exhibitors who have helped to make the MOA convention, March 19, 20 and 21 at the Palmer House, Chicago, a huge success.

We sincerely extend our deep appreciation for the beautiful exhibits and for the splendid cooperation and support shown by everyone connected with the idustry.

This convention, more than any other, is most important due to the many serious problems that confront the automatic phonograph industry at this particular time.

The effect that Congressional Bill H.R. 2464, and H.R. 2465 would have upon the automatic phonograph industry is to be one of the most controversial subjects of the entire meet.

It was a foregone conclusion, even before the convention, that Music Operators of America would join forces with the manufacturing companies toward the complete defeat of this particular bill.

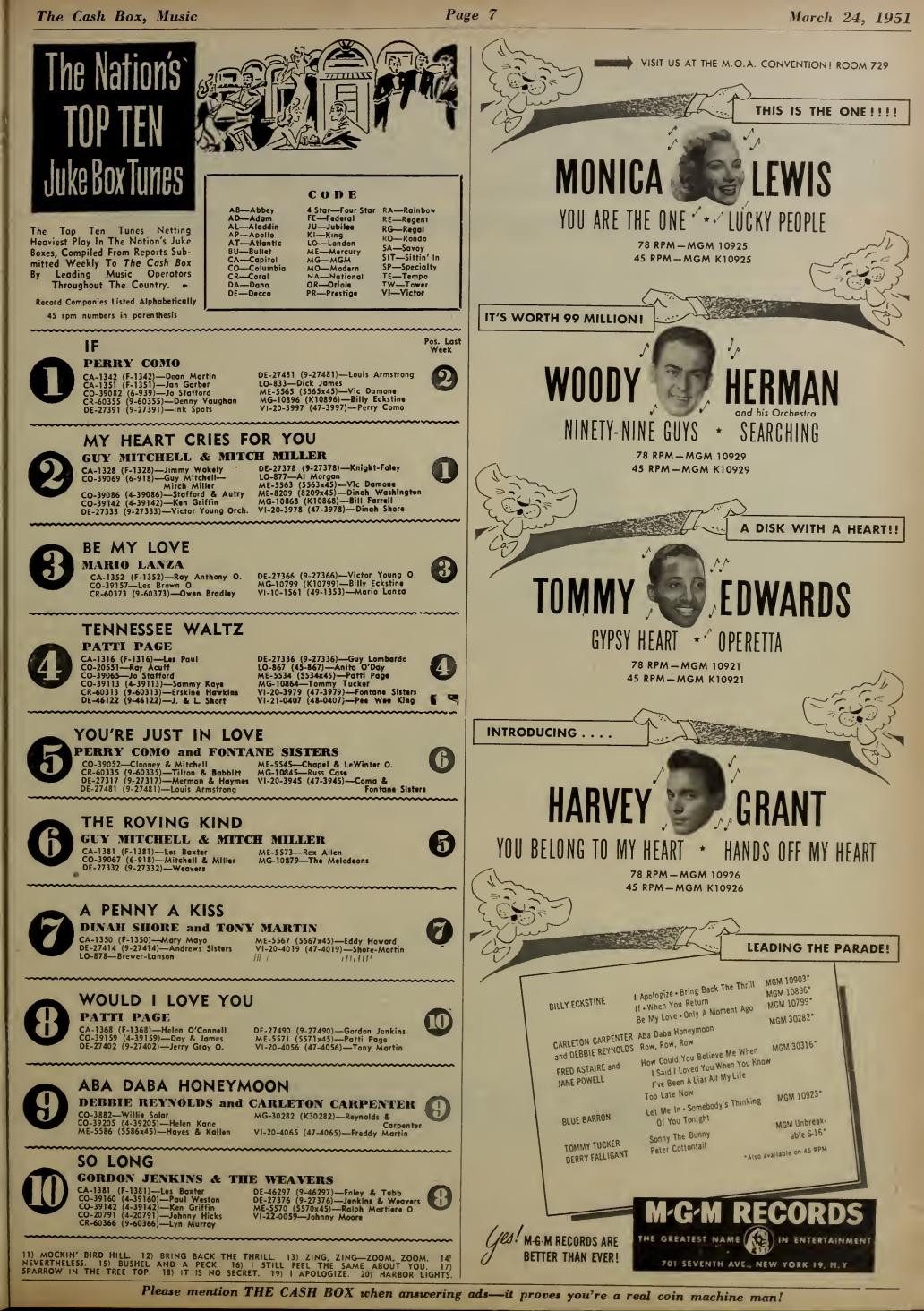
From a public relations and good will standpoint, this second convention will further cement the friendship and understanding between suppliers and music operators all over the nation. Conventions and meetings of this nature further help to elevate the automatic phonograph industry. The exchange of thoughts and views between suppliers and manufacturers help to place the automatic phonograph business on a profitable basis. To the trade papers and magazines we owe a great amount of appreciation for the space devoted in our behalf and we are especially appreciative for their cooperation and efforts in making this convention a success.

To those manufacturers and suppliers who were not able to take part in this convention, for reasons best known to themselves, we sincerely hope that they, too, in the future might see the value of MOA and meetings of this kind to the extent of being with us at our next nationaal meet.

To Al Denver, Sidney Levine, Hirsh de La Viez, and Ray Cunliffe, the operators owe a great amount of gratitude for their hard work and cooperation all during the past year. I wish to publicly express my gratitude for their assistance and the confidence they have reposed in me during my term as National Chairman and Treasurer of Music Operators of America.

We are indebted for and appreciative of the interest and constructive assistance of all other committeemen and executive members. Without the help and assistance of all, this convention could not have been a success.

To every operator who is attending, may the officers and executive committee of MOA thank each one of you for the part you have played through your attendance. We sincerely hope that every one of you go home with a large amount of valuable information concerning your business and also with the realization of what MOA is doing for the music operators on a national basis.





Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages. Only

### "SOLO" (3:05) "SILVER MOON" (2:55) BUDDY MORROW ORCH.

(RCA Victor 20-4084; 47-4084)

• Buddy Morrow and his boys have • Buddy Morrow and his boys have an unusual side here. It's a fox trot bolero based on Chopin's Waltz in C Sharp Minor. Making it a very ex-citing instrumental, Buddy has really done a fine job. The lower end is an-other instrumental by the band, this one a very rhythmic thing. Both ends make for very appealing listening.

"I LOVE YOU MUCH TOO MUCH" (2:50) "DON'T LEAVE ME NOW" (3:20)

FRAN WARREN (RCA Victor 20-4082; 47-4082)

• Fran Warren has a beautiful tune to go to town with on the upper end of this platter and she certainly sends it flying. With Hugo Winterhalter back-ing her up, Fran turns in one of her best jobs to date on this sultry item. The lower end also gets a fine vocal from Fran. No op should miss the first side.

"YOU DON'T KNOW WHAT LONESOME IS" (2:42) "TUMBLING TUMBLEWEEDS" (3:15)

#### PERRY COMO (RCA Victor 20-4081; 47-4081)

• Perry Como goes western on this disk and of course comes out on top as he would anywhere. With the Sons of the Pioneers as his pardners, Perry runs through a cute number on the upper level with some interesting guitar backing. The second half is another western item again done in appealing style by Perry and the group. Ops won't go wrong with this one.

### "A FOOL GROWS WISE" (3:19) "DO SOMETHING FOR ME" (2:47) INK SPOTS

#### (Decca 27493; 9-27493)

• A very soft vocal is offered here by Bill Kenny and the Ink Spots on a tune that has a tremendous amount of appeal. Doing it in their inimitable style, the boys make this ballad very potent. Lower half is a blues number again getting a typical Ink Spots treatment. Upper half looks very good good.

### "ALWAYS YOU" (2:48) "SPARROW IN THE TREE TOP" (2:49) REX ALLEN

(Mercury 5597)

• A beautiful Tchaikowsky melody is given a very attractive vocal by Rex Allen and shows up here as a listenable upper half. Harry Geller's orchestra provides the setting and adds to the charm. On the lower end, the Jud Conlon Singers join up with Allen to let go with a smash novelty. This disk should draw a lot of coins into the machines.

### "DON'T CRY" (2:46) "CHANTE MOI" (3:17) EDITH PIAF

(Columbia 39211)

• A couple of ballads sung in Edith Piaf's well known style makes for wonderful disking here. Piaf gets a grand assist from Robert Chauvigny and the orchestra. That wrinkle in her voice should really make a few wrinkles in the machines and ops who have the spots will want to get going with this.



"MAMA" (3:16) **"OPERETTA"** (2:57) VIC DAMONE

(Mercury 5444; 5444 x 45)

VIC DAMONE

top deck that just can't miss. Tak-

ing a beautiful old Italian melody,

Vic gives it the kind of feeling

which keeps you listening for more.

"CITY CALLED HEAVEN" (3:27)

• A sort of a spiritual is offered on

the top deck by Sarah Vaughan. With

Norman Leyden's orchestra supplying

the musical setting, Sarah makes a

very attractive thing of this slow num-

ber. On the lower half, she does the

famous "Ave Maria." Her fans

"YOU CAN'T TELL A LIE TO YOUR

• Don Cornell has a strong contender

on the upper half. He has a lovely

tune to work with and a backing by

Hugo Winterhalter that is light and

airy and wonderful to hear. The flip

is a ballad which also possesses a lot

of charm. Don's performance on these

"MY INSPIRATION" (3:06)

(RCA Victor 20-4083; 47-4083)

show him off at his best.

"AVE MARIA" (3:24)

SARAH VAUGHAN

should like this.

DON CORNELL

HEART" (2:44)

(Columbia 39207)

Vic Damone has a tune on the

It's a certainty that ops who get it into their machines are gonna have their customers putting coin after coin in to hear it again. The rendition of this striking tune is one of the best that Vic's ever done. The lyrics have an appeal that should be lasting and the translashould be lasting and the transla-tion from the Italian, by the way, is almost literal. Vic does a chorus in Italian which adds charm to the side and George Siravo's orchestra provides a musical setting that's just about perfect. The lower half is another item which could hit. It's an appealing ballad on which Vic also turns in some fine vocal work also turns in some fine vocal work backed up well with the orchestra. But the side that is really hot is the first one. Any op who misses "Mama" is depriving himself of a lot of coin.

### "FLYING EAGLE POLKA" (2:48) "WHOSE LITTLE SUNSHINE ARE YOU?" (2:39)

BENNY LEE

(London 934)

• Benny Lee joins up with Primo Scala, his band and the Stargazers and together they turn out a couple of good sides. The top deck is a happy sounding polka with a lot of good music coming through. The flip is performed in similar fashion and also makes for a listenable number. Ops will want to hear this.

**'BEAUTIFUL BROWN EYES''** (2:49) "SPARROW IN THE TREE TOP" (2:53)

### ART MOONEY ORCH. (MGM 10924; K10924)

• Art Mooney and his orchestra come up with a couple of numbers that are currently riding high and the crew gives a good account of themselves. The upper half features a duet by Alan Foster and Rosetta Shaw which the pair perform in accomplished style. On the lower end Foster goes it alone. Both sides should be grabbing a lot of play in the boxes.



- ★ "ONCE UPON A NICKEL". Ethel Merman & Ray Bolger Decca 27506; 9-27506 ★ "THAT'S HOW OUR LOVE WILL GROW. Trudy Richards .. MGM 10922; K10922 \* "YOU DON'T KNOW WHAT LONESOME IS"
- Perry Como..... RCA Victor 20-4081; 47-4081
- ★ "I LOVE YOU MUCH TOO MUCH". . Fran Warren. RCA Victor 20-4082; 47-4082

"THAT'S HOW OUR LOVE WILL GROW" (2:53)

"I'LL BE ALL SMILES TONIGHT" (2:39)

#### TRUDY RICHARDS (MGM 10922; K10922)

• Teaming up with Ray Charles, Trudy Richards has a very potent offering on the upper level. The duet is one that exudes personality and with Joe Lipman providing the orchestration, this pleasant ditty gets a great big shove. The second side finds Trudy romping through an easy going waltz. The top deck could easily make it.

WEDDING BELLS ARE BREAKING UP THAT OLD GANG OF MINE" (2:54)

"AND SO I CRY" (2:49)

SAVANNAH CHURCHILL (Regal 3313)

• Savannah Churchill takes a won-• Savannah Churchill takes a won-derful oldie and gives it dynamic ren-dition on the top deck. With a good chorus to back her up, Savannah re-ally sends it out of this here world. The second half has a slow beat and again the chorus does nobly by her. The upper half is one ops shouldn't miss miss.

### "RICKY TICKY LICKS" (2:25) "PIGGY BANK POLKA" (2:36) PAULETTE SISTERS (Broadway ~1001)

• A cute tune with a lot of honky tonk piano to go along helps out the Paulette Sisters on the deck. The girls display some fine harmony as they run through this ditty with Mil-ton Delugg's orchestra. Second side is a polka which they do with gusto. Ops oughta listen in.

### "FIDDLE FADDLE" (2:26) "YOU'VE BEEN SO GOOD TO ME DADDY" (2:09)

**EWING SISTERS** 

(Capitol 1421; F-1421)

• Some lyrics have been written to a very fast number here and the Ewing Sisters show what they can do with it. Van Alexander's orchestra races through the tune with the girls chasing right behind. The lower end finds them working on a novelty with a lot of interest. This is ok for ops.

"WHEN SUNDAY COMES AROUND" (2:48)

"IF YOU CAN'T LOVE ME DARLING" (2:47)

THE TWILIGHTERS

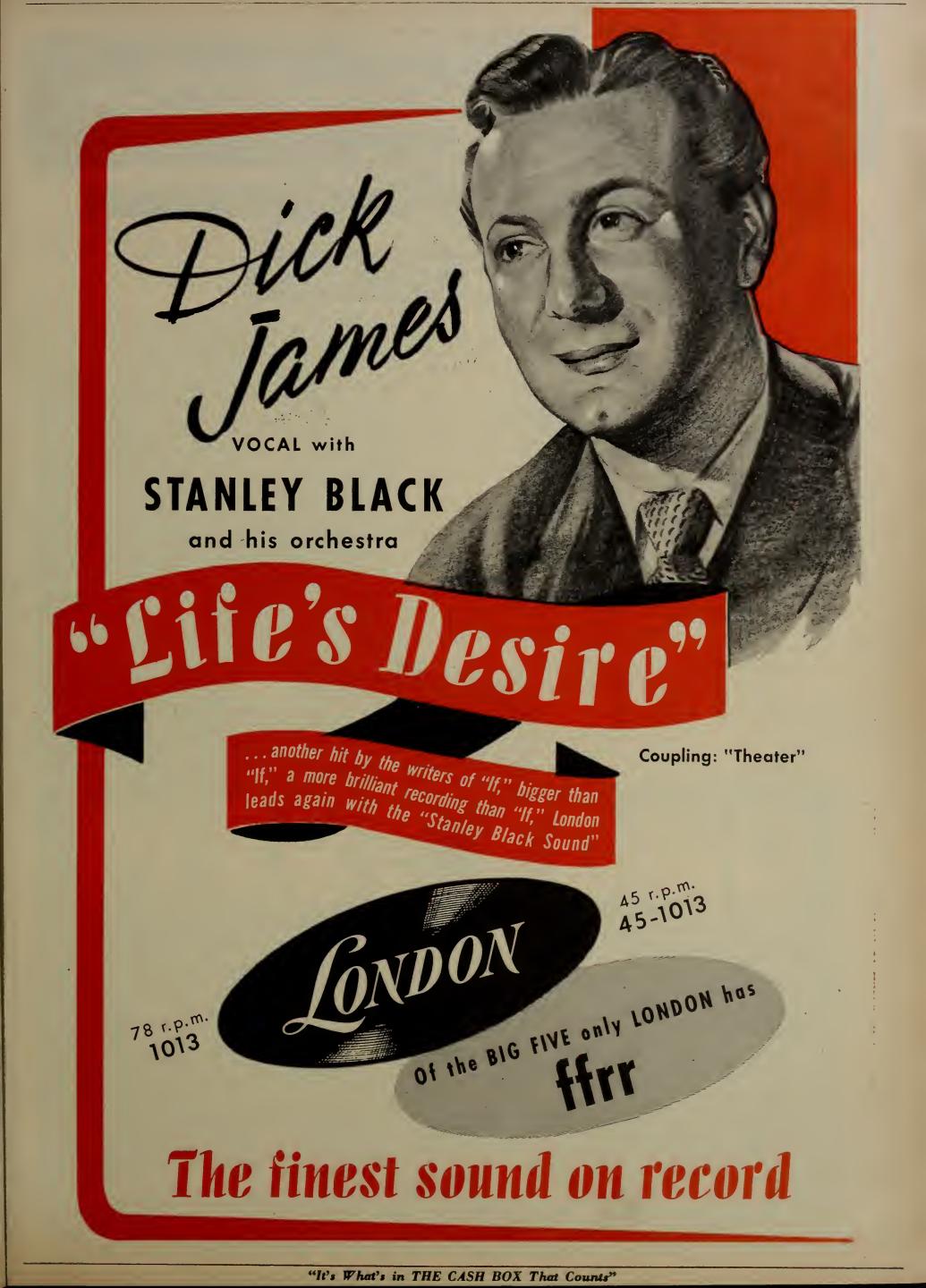
(Theme 120)

• The Twilighters have a listenable platter here. Upper half features some grand instrumentals with Lefty Johnson's vocal standing out. The bottom half is a western sounding ditty on which the group and Lefty again come through. Ops who want a good filler item, oughta listen to this.

"I'M JUST ANOTHER SONG" (2:48) "BLUEBELL" (2:39) TOM ELDRIDGE

### (Polo 711)

• Tom Eldridge shows off his good voice here. Both ends display some good styling and makes Tom a young man to watch. On the lower level, he goes into a duet with Peggy Marshall and they sound real pleasant. Al-though not of the world stopping variety, this disk should do ok.





Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages

### "CHOIR BOY" (2:39) "DON'T EVER LEAVE ME" (2:54) DAVE STREET & PAULETTE SISTERS (Broadway 1003)

• Dave Street and the Paulette Sisters team up to turn out a very promising disk. Upper half is a new ballad that looks very good and the rendition it gets here should help push it to the forefront. The bottom half is another pleasant item on which Dave and the girls show to advantage. Buddy Kaye leads the orchestra on bothe sides. Ops should definitely listen to the upper half.

### "ONCE UPON A NICKEL" (2:54) "OLDIES" (3:08) ETHEL MERMAN & RAY BOLGER

### (Decca 27506; 9-27506)

• Ethel Merman and Ray Bolger are back together again with a wonderful novelty that's headed for the top. Singing out the cute lyrics in their familiar style, the pair make this a joy to hear. The bottom half sounds like an old vaudeville act. The first side is due for a lot of play and ops ougta get it into their machines fast.

### "THE LOLLIPOP TREE" (2:36) "KATY" (2:22)

#### EVELYN KNIGHT (Decca 27489; 9-27489)

• Two sides that should have special appeal to the kiddies make up the Evelyn Knight offering here. Both ends are novelties on which Evy turns in a real cute job with Jimmy Carroll's orchestra providing the musical setting. Ops who have the proper locations oughta get with this one.

"LET ME IN" (2:39) "I'M ON MY WAY HOME" (2:56) PETER LIND HAYES

(Decca 27495; 9-27495)

• A current novelty gets a lively going over from Peter Lind Hays on the top deck. This number is sure to be a big one and the version offered here should help. The second side is a sentimental thing which comes out very pleasant with Jimmy Carroll's orchestra providing the music. A good, filler item.

### "TOO YOUNG" (2:55) "SHENANDOAH WALTZ" (2:48)

#### RICHARD HAYES (Mercury 5599; 5599x45)

• A ballad that's been kicking up a

lot of fuss gets a good rendition on the top deck from Richard Hayes. George Bassman's orchestra provides the accompaniment and a chorus comes in to help out. On the lower end, Hayes teams up with himself three times to turn out a multi-voiced version of another strong contender. These will get a play in the boxes.

### SLEEPER OF THE WEEK

### "I WON'T CRY ANYMORE" (2:46) "I OWE IT ALL TO YOU" (2:53)

DICK BROWN (Jubilee 4025)

> -from the load of coin they find themselves carrying to the bank. The tune is a particularly appealing ballad which you just have to hear more than once and with the way that Dick does it, it's gonna be heard quite a lot. Hal Skinner does a fine job of setting up the orchestra and chorus and the combination is a winning one. The lower end is another ballad done by Dick and the group. It gets an easy going backing from the orchestra and comes out ok also. The side that looks great though is the first one. "I Won't Cry Anymore" should drive away a lot of tears for ops.

#### "I APOLOGIZE" (2:52) "THERE'LL BE MOURNIN' IN THE MORNIN'" (2:44)

### CHAMP BUTLER (Columbia 39189)

• Champ Butler, that young man who has been starting out so strongly in the disk world, continues the good work with a couple of listenable sides here. Top half is a revival that's going great guns currently and this is one more fine rendition. Lower end is a somewhat morbid item and quite unusual. Ops oughta hear it for themselves.

"MY HEART STOOD STILL" (2:15) "HONEYSUCKLE ROSE" (3:10)

#### ERROLL GARNER (Columbia 39249)

• The wonderful piano styling of Erroll Garner makes this a grand disk. Both ends are oldies. The upper half is done very slowly with a change of pace half way through while the second half gets a racing rendition. This platter is right for the quiet spots.

"ROMAN GUITAR" (2:20) "IN THE VALLEY OF THE MOON" (2:30)

LEE MONTI'S TUTONES (London 994)

• Lee Monti's Tutones make some mighty fine music on this patter. Upper half is a melody with a sultry feeling which this instrumental group turn out very well. Lower end is an oldie done slowly with the accordion playing standing out. Ops will certainly want to take a listen to this one. "IN APPLE BLOSSOM TIME" (2:53) "BEER BARREL POLKA" (2:39) IRVING IRVING (Intro 6012)

• Irving Irving and his Harmonicaires, a new instrumental group, have a worthwhile disk here. These are two oldies done in very appealing style. Upper half gets a very slow treatment with a definite rhythmic beat while the second side is the well known polka. Ops ought hear it.

### "FAITHFUL" (3:16) "MY LOST MELODY" (3:12) FRED WARING (Decca 27496; 9-27496)

• The Fred Waring organization have a couple of productions which they give out with on this platter. Upper half is a ballad on which Joe Marine does the vocal with the help of the chorus. Lower half finds Joanne Wheatley doing a lovely new tune with a rendition that flows very easily. Ops might care to have a listen.

### "MY MAMMY" (2:43) "MY BLUE HEAVEN" (2:39) EDDIE FISHER

(RCA Victor 20-4036; 47-4036)

• Eddie Fisher takes a couple of Al Jolson's old numbers and gives them his own dynamic interpretation. Both ends get Eddie's forceful vocal with Hugo Winterhalter backing him up. Although each end is grand to hear again, the top deck should have special interest in the machines.

### "YOU ARE MY LUCKY STAR" (2:38) "I CRIED FOR YOU" (2:39)

TONY MARTIN

(RCA Victor 20-4049; 47-4049)

• Two more standards in the Singers Series are turned out on this platter by Tony Martin. First side is a light hearted version of a grand tune while the second side is done in Tony's big voiced ballad style. With Henri Rene providing the musical setting, both sides make for good listening.

"THAT OLD FEELING" (2:48) "WAS THAT THE HUMAN THING TO DO" (2:39)

DON CORNELL (RCA Victor 20-4043; 47-4043)

• Don Cornell takes a beautiful standard and really sends it flying here. Turning in a terrific vocal and helped by a flowing arrangement, Don makes this lovely tune a joy to hear. The second side is another oldie, a wonderful rhythm number to which Don does justice. Ops won't want to miss this.



• Dick Brown, who turn out one fine disk after another, has one that looks spectacular here called "I Won't Cry Anymore." Dick takes this ballad and really sends it reeling. We have an idea that ops who go along with it may be reeling too

### "RED APPLE CHEEKS AND BLUEBERRY EYES" (2:49) "ONE, TWO, DRINK UP" (2:46)

STARGAZERS (London 949)

• The Stargazers have a cute number to work with on the top deck and they come through with some fine harmony. Stanley Black is in there punching, setting up the musical end. The second side is a drinking song with some voices and a real happy feeling. This will make an ok filler item in the machines.

"F'R INSTANCE" (2:32) "DREAM AWAY" (3:03) SNOOKY LANSON

(London 984)

• A very pleasant number is offered here by Snooky Lanson, a lad with an appealing voice. Snooky's grand personality comes right through the wax and his manner is a very ingratiating one. The bottom half is a western sounding thing with a choral backing. Ops will want to hear these sides.

"SO DEEP MY LOVE" (2:39) "CHOIR BOY" (2:39) LEE LAWRENCE

(London 932)

• The big voice of Lee Lawrence bursts forth on a couple of promising new tunes. Both ends get Lee's treatment and a backing by Bob Farnon and the orchestra. They're extremely good to hear and it's quite possible that either side could break through. They'll do ok in the machines.

Thanks for all those spins-

ZING ZING-ZOOM ZOOM

IT'S A LOVELY DAY TODAY

You're Just in Love

A BUSHEL AND A PECK

Latest Releases

RCA Victor's "Single Singer Series"

WITHOUT A SONG • THAT OLD GANG OF MINE • IT'S ONLY A PAPER MOON MORE THAN YOU KNOW • ME AND MY SHADOW • I FOUND A MILLION DOLLAR BABY

and with THE SONS OF THE PIONEERS

TUMBLING TUMBLEWEEDS . YOU DON'T KNO' WHAT LONESOME IS

TREA VICTOR Records

PERRY



GENERAL ARTISTS CORPORATION THOMAS G. ROCKWELL, President NEW YORK - CHICAGO - HOLLYWOOD - CINCINNATI - LONDON

Direction -

Please mention THE CASH BOX schen answering ads-it proper you're a real coin machine man!

"The Sweetest Music this side of Fleaver" • ON THE AIR • ON THE BANDSTANDS

.. ON

Current Hits "GET OUT THOSE OLD RECORDS" and "Shenanigans"

Decca 27452 and 9-27452 (45 rpm)

"THE CHICKEN SONG" and "VELVET LIPS" Decca 27393 and 9-27393 (45 rpm)

> "IF" and "WAIT FOR ME" Decca 27449 and 9-27449 (45 rpm)

"OH WHAT A FACE" and "A Nickel Ain't Worth A Cent Today" Decca 27487 and 9-27487 (45 rpm)

"LITTLE WHITE DUCK" and "The Unbirthday Song" from Walt Disney Picture Prod. "Alice in Wonderland" Decca 27462 and 9-27462 (45 rpm)

Prediction for Two Hits of To-Morrow

"HAPPINESS" and "ALWAYS YOU" Decca 27516 and 9-27516 (45 rpm)



BEST WISHES MUSIC OPERATORS OF AMERICA





LAWRENCE COOK

An interesting new sound is displayed here by Lawrence Sook. Using an old nickelodeon, he comes

### "CHAPEL OF THE ROSES" (2:54) "FOREVER AND ALWAYS" (2:48) JEHNNY DESMOND & PATSY LEE (MGM 10930; K10930)

• Johnny Desmond and Patsy Lee get together for a duet on a wonderful get together for a duet on a wonderful oldie which they make real pleasant to listen to. Tony Mattola does the orchestration and the affect is a very attractive one. The lower end is an-other duet between the two on a slow item. The top deck looks very good.

### "I WANT A WITTLE WABBIT" (2:19) "MY FUNNY SUNNY HONEY BUNNY" (2:45)

MR. GIGGLES (Decca 27491; 9-27491)

• An Easter disk for the kids is turned out here by Mr. Giggles. In a falsetto voice he runs through a couple of seasonal novelties which should keep the small fry entranced. And with Jimmy Carroll's orchestra providing the music, it should sound good to adults too. The proper spots will do well with this.

### "WISHING YOU WERE HERE TONIGHT" (2:57) "LOVELY IN THE SPRING" (3:02) THE MODERNAIRES

(Coral 60408; 9-60408)

• The Modernaires display their band of harmony on the two sides of this platter. Both ends are ballads which they perform in good fash-ion with George Cates and the orches-tra beloing them out. The heart tra helping them out. is quite listenable and should make the disk hold its own in the boxes.

### "I'LL BE AROUND" (2:48) "IF I LOVED YOU" (3:13) LES BROWN ORCH. (Coral 60407; 9-60407)

Les Brown has a couple of standards to toss around here and he sure does it right. On the first side Lucy Ann Polk does the vocal to an arrangement which has a beat while the lower end gets a jumpy instrumental from Les and the boys in the band. Both sides will hit it up in the machines.

the machines to hear it. . Tony Mango and the Sapphires do the vocal in grand style and make this end a real winner to listen to. The second half is a slower item again with Cook, Tony Mango, and the group going to town. The Nickelo-deon sound is a very unusual one and certainly keeps you listening. The top deck has enough verve to come right up there and ops won't be wrong to stock up on it now.

"BUTTON UP YOUR OVERCOAT" (2:49)**"TOGETHER"** (2:53) MINDY CARSON (RCA Victor 20-4039; 47-4039)

Two more oldies are thrown our • Two more oldies are thrown our way in the Singer Series, these per-formed by Mindy Carson. The upper half is a jumpy thing which Mindy does with a lot of zest with Andrew Ackers' orchestra backing her up. The bottom half is the well known ballad on which Mindy turns in a first rate job. Ops oughta tune in.

### "MARCHETA" (2:53) "WHEN I LOST YOU" (2:47) FRANK PETTY TRIO (MGM 10927; K10927)

• The Frank Petty Tio have a terrific oldie to work with on the upper half and they certainly do a job. Mike Di Napoli comes through with some mighty fine piano playing and the boys back him up. The second side finds them singing the lyrics to another old one and again they do a real good job. This will get a lot of play in the machines.

### "I WON'T CRY ANYMORE" (2:48) "THE GAUCHO SERENADE" (2:53) BILLY WILLIAMS QUARTET (MGM 10928; K10928)

• A beautiful new ballad gets a rendition to match from the Billy Williams Quartet. Billy does the vocal on this with the boys joining in and they make it sound very attractive. The lower end is another oldie which is very exciting the way it's done here. Ops oughtn't to miss it.

"NINETY-NINE GUYS" (2:53) "SEARCHING" (2:37) WOODY HERMAN ORCH. (MGM 10929; K10929)

Woody Herman has a winning novelty to offer on the top desk. Helped out by the chorus, Moody runs through the lyrics with gusto while the boys in the band come in with the instrumentals. The second side is a slow item with Woody again sing-ing out on the lyrics. Ops should hear this disk for themselves.



Please mention THE CASH BOX when an

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March 24, 1951

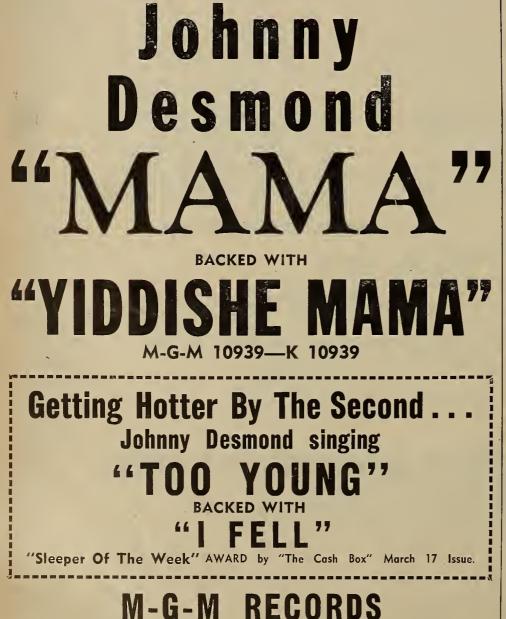


March 24, 1951





in his Greatest Singing Triumph!



THE GREATEST NAME IN ENTERTAINMENT

701 SEVENTH AVE., NEW YORK 19, N. Y.

ROUND THE WAX CIRCLE

### **NEW YORK:**

The Stem is pleased as punch about Dick Linke's new appointment as Eastern publicity and promotion head of Capitol. Dick is one of the most popular guys in the business and everyone wishes him all the luck in the world.... Dave Dreyer is very excited about the way Nat "King" Cole's disk of "Always You" is making his firm jump.... Watch



for a shakeup at a major record company. . . . Watch for a shakeup at a major record company. . . . Eddie Fisher won the "Singing Battle Royal" heard over WINS. Eddie polled 8,000 more votes than his nearest com-petitor. . . The combination of Lou Capone manage-ment and Sidney Ascher press relations, which sky-rocketed Vic Damone to stardom, has united to develop singer Bay Barber who has just been signed to record

PERRY COMO
<

### CHICAGO:

CHICAGO: All this city's music business is here to greet MOA and to take a looksee about as what's doing in the juke box industry. . . Music publishers have ordered their reps to be present. . . All record firms bringing in stars. . . . Ork pilots like Shep Fields, who is now playing at the Edgewater, make it their business to be at the MOA show. . . Cee Davidson of the Chez Paree. . . David LeWinter of the Pump Room. . . Orrin Tucker who is now at the Trianon. . . Teddy Phillips and his vocalovely, Lynn Hoyt, now at the Aragon. . . Georgie Auld, great jazz man, from the Hi-Note. . . Billy Daniels, "Mr. Black Magic" himself, whom New Yorkers present at the MOA show will remember for his 38 weeks at the Savannah Club in Greenwich Village, and who is simply slaying 'em at the Chez Paree, here to say "hello" and let juke box ops listen to his newest and latest Mercury wax. . . Johnny Hodges, who used to be with Duke Ellington, and has his new band getting plenty of good compliments at the Blue Note, getting plenty of good compliments at the Blue Note, also around. . . Dave Cavanaugh, Capitol's A & R,



also around. . . Dave Cavanaugh, Capitol's A & R, also around. . . Dave Cavanaugh, Capitol's A & R, talking about Mary Mayo and her disks. . . Irv Green, Art Talmadge, Milt Salstone, and all the others from Mercury. . . And dozens of others from everywhere about the nation are present at this MOA Second Annual Convention at the Palmer House. . . . We hear that George Tasker of North American Records may soon make an important move. . . Jimmy Martin all hepped up because the juke box ops are in town. They've always been Jimmy's first love and the first boys he plays up to with all his Sharp and London disks. . . . Lots of compliments to Linn Burton for his terrific selling for Polk Bros. The guy should have a piece of the place. What's more his forthcoming TV baseball feature "The Knot Hole Gang" sounds great for all kids. . . Bob Cole of Southern Music all hot and bothered over the tremendous plug songs the firm have, "Mama" and "Mocking Bird Hill," and advises that Ben Selvin around to tell the world more about these grand tunes. . . . Many a leading disk star in town to say "hello" to the juke box ops from all over the nation gathered together for Mon., Tues., Wed., Mar. 19, 20 and 21, at the Palmer house here. . . . The Cash Box will be in Room 716. C'mon in and rest your tired feet.

#### LOS ANGELES:

Bumped into Eddie Janis of BMI on the street and he thanked us for the fine big story out of New York an issue or two back on "Sonny the Bunny," which mentioned the writers, the records and everything else pertinent to the tune-with one exception: the publisher, which, of course, happens to be BMI.



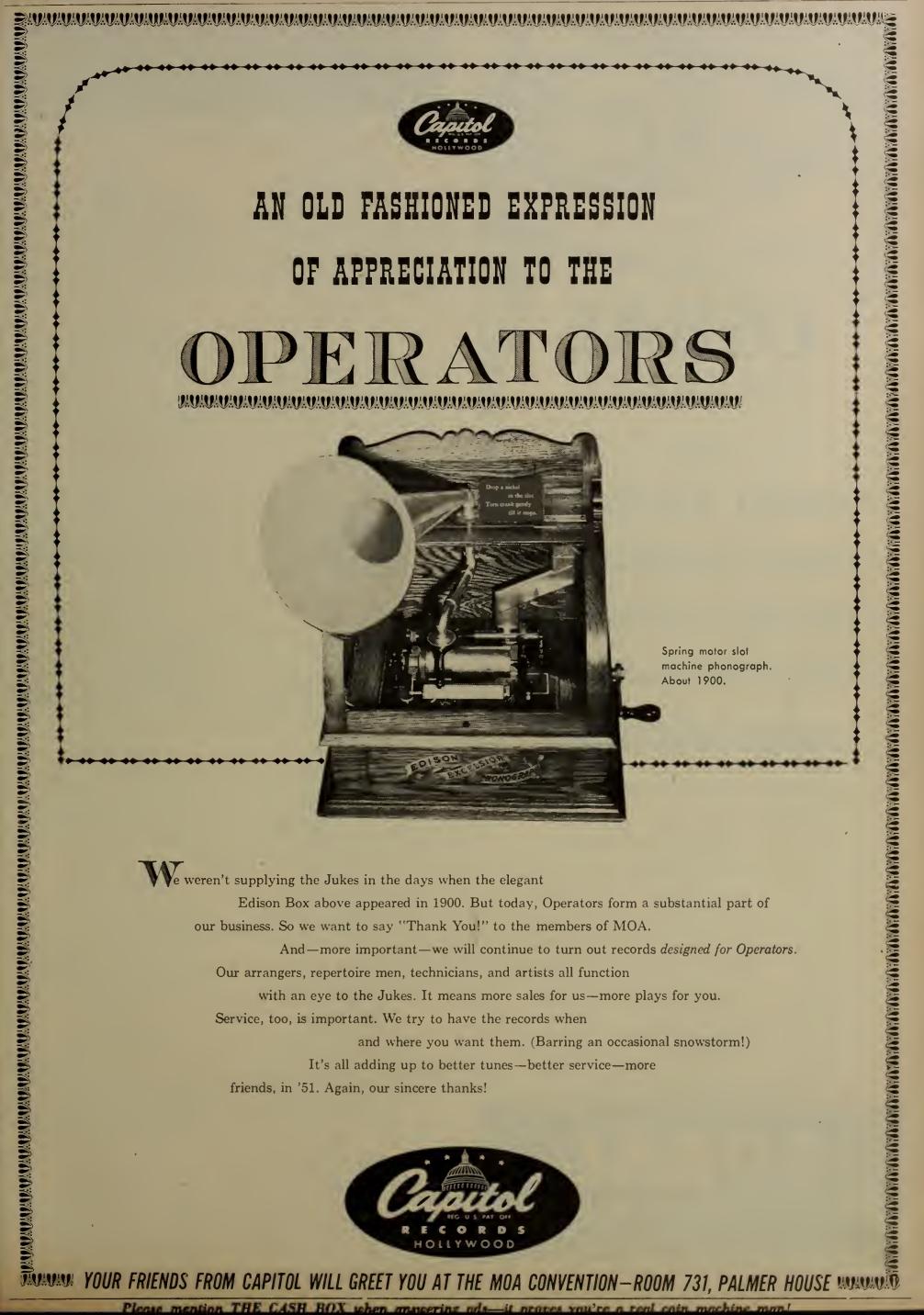
KING COLE

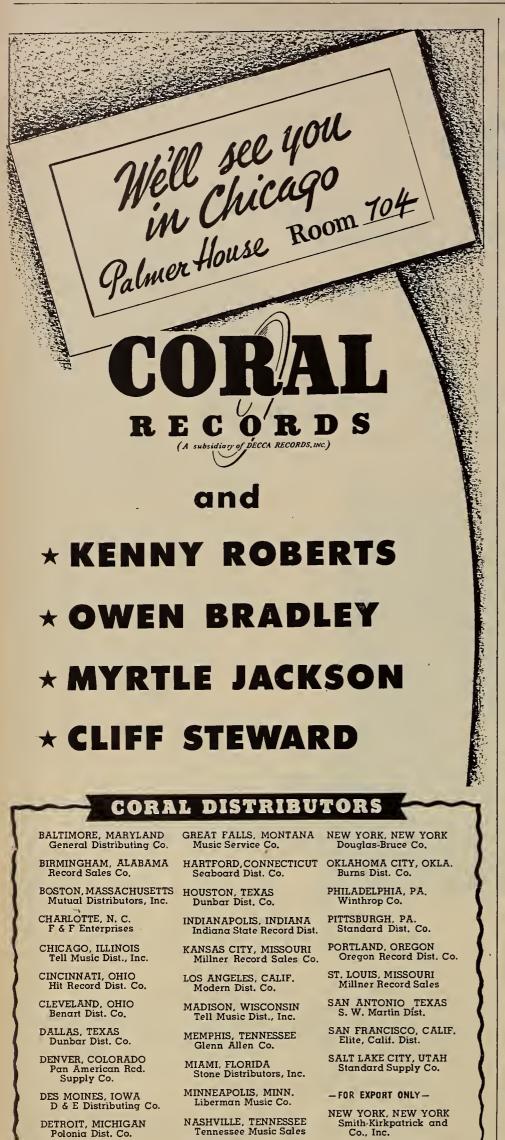
leader Ralph Marterie from the East gave us a peek at a cute typographical error run off at the Mercury plant on a label but was caught before being shipped out on any records. . . Sorry, but it's one typographical error we can't reprint here. . . . Harry and staff are going like mad on three Patti Page discs along, what with her "Would I Love You" stepping out like greased lightning and her "Mockin' Bird Hill" and "Tennessee Waltz" still going strong. . . Found London's new local Waltz" still going strong. . . . Found London's new local headman, Bob Kantner, out calling and Dottie Vance on the road, in San Berdoo of all places, but a helpful young man in the office told us that there are several good things in Vera Lynn's "I Am Loved," Snooky Lanson's "Rosie" and Bill Snyder's "I Can't Believe that You're . Al Sherman of King out on his perpetual rounds, but

in Love with Me." In Love with Me. . . . At Sherman of King but on his perpetual rounds, but righthand gal Jean threw in a plug for the new Cowboy Copas release, "You'll Never See Me Cry," on which his 16-year-old daughter Cathy teams up with him. . . Other live ones are Ivory Joe Hunter's "False Friend Blues," new Western artist Bob Newman's "Lonesome Truck Driver's Blues" and the re-release of Sonny Thompson's "Long Gone", which became a standard in the blues and rhythm field when first out on the Miracle label a few years back. Back at his Beverly Hills desk from that New York visit was Lee Masuer who

blues and rhythm field when first out on the Miracle label a few years back. Back at his Beverly Hills desk from that New York visit was Leo Mesner, who not only saw "Guys and Dolls" but reports that he had no dificulty in getting tickets—at a price, that is. . . . Frank Liberman, an old frand when beating his gums and typewriter for dear old Warner Bros. flickers a few years back and now doing the same in behalf of the Carlos Gastel stable, notes us that Nat Cole, is currently a very busy guy via TV, theaters and clubs.

Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!





furnished by leading disk jockeys throughout	t the nation, for the week ending March 17.
Scott Douglass	Roger Clark
WFMB—San Diego, Calif.	WNOR—Norfolk, Va.
1. TENNESSEE WALTZ (Patti Page) 2. LITTLE ROCK GETAWAY (Les Paul)	1. ABA DABA HONEYMOON (D. Reynolds-C. Carpenter)
3. DEAR DEAR DEAR (Frankie Laine)	2. BEAUTIFUL BROWN EYES (Rosemary Clooney)
4. MAY THE GOOD LORD BLESS AND KEEP YOU (Lyn Murray)	3. MOCKIN' BIRD HILL (Patti Page) 4. I APOLOGIZE (Billy Eckstine)
5. I'LL GET BY (Harry Babbitt)	5. SPIN THE BOTTLE (Lorry Raine) 6. ACROSS THE WIDE MISSOURI (Paul Weston)
6. WOULD I LOVE YOU (Patti Page)	6. ACROSS THE WIDE MISSOURI (Paul Weston)
7. MOCKIN' BIRD HILL (Mary Ford-Les Paul) 8. ACROSS WIDE MISSOURI (Paul Weston)	7. LET ME IN (Bobby Wayne) 8. IF (Perry Como)
9. LET ME IN (Red Ingle)	8. IF (Perry Como) 9. SPARROW IN THE TREETOP (Guy Mitchell) 10. I LOVE THE WAY YOU SAY GOODNIGHT
10. BE MY LOVE (Mario Lanza)	10. I LOVE THE WAY YOU SAY GOODNIGHT (Doris Day)
Stephen Paul	Lee Stewart
WLEE—Richmond, Va.	WHAT—Philadelphia, Pa.
1. IF (Perry Como)	1. SHOTGUN BOOGIE (Tennessee Ernie)
2. WOULD I LOVE YOU (Patti Page)	1. SHOTGUN BOOGIE (Tennessee Ernie) 2. PETER COTTONTAIL (Gene Autry) 3. BEAUTIFUL BROWN EYES (Jimmy Wakery)
3. BE MY LOVE (Mario Lanza)	4. THE ATTITUDE OF DOIN' RIGHT
4. LONESOME GAL (Dinah Shore)	- (Ozie Waters)
5. MY MAN (Toni Arden)	5. I LOVE YOU A THOUSAND WAYS (Lefty Frizzell)
6. TENNESSEE WALTZ (Patti Page)	6. THERE'S BEEN A CHANGE IN ME
7. MOCKIN' BIRD HILL (Les Paul)	(Eddie Arnold) 7. GOLD, COLD HEART (Hank Williams)
8. MY HEART CRIES FOR YOU (Guy Mitchell)	8. TENNESSEE WALTZ (Pee Wee King)
9. BEAUTIFUL BROWN EYES (Rosemary Clooney)	8. TENNESSEE WALTZ (Pee Wee King) 9. GOLDEN ROCKET (Hank Snow) 10. MOCKIN' BIRD HILL (Les Paul)
10. JET (King Cole)	10. MOCKIN BIRD HILL (Les Paul)
Eddie Gallaher	Dick Coleman
WTOP-Washington, D. C.	WCBM—Baltimore, Md.
1. IF (Perry Como)	1. IF (Perry Como) 2. WOULD I LOVE YOU (Patti Page)
2. MY HEART CRIES FOR YOU (Guy Mitchell)	3. BE MY LOVE (Mario Lanza)
3. BE MY LOVE (Mario Lanza)	A APOLOGIZE (BUIV ECKSTIDE)
4. TENNESSEE WALTZ (Patti Page)	5. BRING BACK THE THRILL (Eddie Fisher) 6. MY HEART CRIES FOR YOU (Guy Mitchell)
5. YOU'RE JUST IN LOVE (Perry Como) 6. THE ROVING KIND (Guy Mitchell)	7. I STILL FEEL THE SAME ABOUT YOU
7. A PENNY A KISS (D. Shore-T. Martin)	(Georgia Gibbs)
8. MOCKIN' BIRD HILL (Patti Page)	8. BEAUTIFUL BROWN EYES (Rosemary Clooney) 9. I GUESS I'LL HAVE TO DREAM THE REST
9. ABA DABA HONEYMOON (Hayes-Kallen)	(Dick Haymes)
10. SPARROW IN THE TREETOP (Bing Crosby)	10. REMEMBER ME, I'M THE ONE WHO LOVES YOU (Bob Dewey)
Arty Kay	Bud Wendell
WKLX—Lexington, Ky.	
	WJMO—Cleveland, Ohio
1. IF (Perry Como) 2. I TAUT I TAW A PUDDY TAT (Mel Blanc)	1. IN THE LAND OF MAKE BELIEVE (Billy Ferrell)
3 ABA DABA HONEYMOON	2. WOULD I LOVE YOU (Patti Page)
(D. Reynolds-C. Carpenter) 4. MOCKIN' BIRD HILL (Les Paul)	3. THE ROVING KIND (Guy Mitchell) 4. MY HEART CRIES FOR YOU (Guy Mitchell)
5. BE MY LOVE (Mario Lanza)	5. IF (Perry Como)
5. BE MY LOVE (Mario Lanza) 6. THE ROVING KIND (Guy Mitchell)	1 6 LILLARY OF BROADWAY (Doris Day)
7. IT IS NO SECRET (Stewart Hamblin) 8. IN YOUR ARMS (Shore & Martin)	7. ALWAYS YOU (Bobby Wayne) 8. A PENNY A KISS (D. Shore-T. Martin) 9. BE GOOD TO YOUR FATHER & MOTHER
9. MY HEART CRIES FOR YOU (Guy Mitchell)	9. BE GOOD TO YOUR FATHER & MOTHER
10. ACROSS THE WIDE MISSOURI	(Art Warner)

WHOD—Pittsburgh, Pa.
1. ABA DABA HONEYMOON (D. Reynolds-C. Carper
2.   APOLOGIZE (Billy Eckstine)
3. SHENANDOAH WALTZ (Tommy Tucker)

- 4. CHRISTOPHER COLUMBUS (Guy Mitchell) 5. MAGIC THREE (Nat King Cole) 6. LAND OF MAKE BELIEVE (Bill Farrell) 7. MOCKIN' BIRD HILL (Patti Page) 8. A PENNY A KISS (T. Martin-D. Shore) 9. WHAT'VE YOU GOT (Tommy Tucker) 10. SILVER MOON (Russ Morgan)

### Wallie Dunlap

- WLIZ-Bridgeport, Conn.
- BROWN EYES (Rosemary Clooney) WOULD I LOVE YOU (Patti Page)

- 7. IF (Perry Como)
- 10. LET ME IN (Bobby Wayne)

### Frank White

- 2. ABA DABA HONEYMOON (Hayes-Kallen)
- LONESOME GAL (Dinah Shore)

- 8. IF (Perry Como)
- 10. LOVE MEANS LOVE (MacRae-Ewing Sisters)

- WRSC-Seattle, Wash.
- 4. ABA DABA HONEYMOON
- 4. ABA DABA HONEYMOON (D. Reynolds-C. Carpenter) 5. MY HEART CRIES FOR YOU (Guy Mitchell) 6. BRING BACK THE THRILL (Eddie Fisher) 7. SO LONG (Gordon Jenkins) 8. I TAUT I SAW A PUDDY TAT (Mel Blanc) 9. WOULD I LOVE YOU (Patti Page) 10. CHRISTOPHER COLUMBUS (Guy Mitchell)



NEW ORLEANS, LA.

IN CANADA: Rogers Majestic Radio Corporation Ltd.

EL PASO, TEXAS

March 24, 1951



Listings below indicate preference with disk jockey radio audiences, compiled from reports

- 8. IN YOUR ARMS (Shore & Martin) 9. MY HEART CRIES FOR YOU (Guy Mitchell) 10. ACROSS THE WIDE MISSOURI (Hugo Winterhalter)

### Sid Dickler

- 3. BEAUTIFUL BROWN EYES (Lisa Kirk)
- 4. ABA DABA HONEYMOON (D. Reynolds-C. Carpenter)
- 5. MOCKIN' BIRD HILL (Les Paul)
- 8. YOU ARE THE ONE (Percy Faith)

- WKYR-Denver, Colo.
- 1. MOCKIN' BIRD HILL (Les Paul)
- 4. BE MY LOVE (Les Brown-Champ Butler)
- 5. SPARROW IN THE TREETOP (Guy Mitchell)
- WHEN YOU RETURN (Eddy Howard) 6.
- CLIMB UP THE MOUNTAIN (Peggy Lee)
- 9. WOULD I LOVE YOU (Jerry Gray)
  - - Wally Nelskog
- ABA DABA HONEYMOON (D. Reynolds-C. Carpenter)
   WOULD I LOVE YOU (Patti Page)
   MOCKIN' BIRD HILL (Patti Page)
   SPARROW IN THE TREETOP (Guy Mitchell)
   I APOLOGIZE (Billy Eckstine)
   BEAUTIFUL BROWN EYES (Rosemary Clooney)
   NEARNESS OF YOU (George Benson)
   THAT'S THE ONE FOR ME (loe Legnine)
  - THAT'S THE ONE FOR ME (Joe Leggins) 8.

SEATTLE, WASHINGTON

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- 6. CHARLIE IS MY DARLIN' (Lisa Kirk)
- 9. SHENANDOAH WALTZ (Baron Elliott)

WJBK—Detroit, Mich. 1. MY BLUE HEAVEN (Eddie Fisher) 2. BEAUTIFUL BROWN EYES (Rosemary Clooney) 3. SAY WHEN (Four Tunes) 4. YOU'RE JUST IN LOVE (Louis Armstrong) 5. SLOW DRIVE (Ralph Flanagan) 6. I'LL BE WITH YOU IN APPLE BLOSSOM TIME (Ralph Flanagan) 7. LONESOME GAL (Ella Fitzgerald) 8. LITTLE WHITE LIES (George Shearing) 9. THE MAN WITH THE HORN (Christ Powell & Five Blue Flames) 10. IT'S ONLY A PAPER MOON (Perry Como)

nter)

8.

10. BE MY LOVE (Mario Lanza)

Harry Light WSAN-Allentown, Pa.

WSAN—Allentown, Pa. THE ROVING KIND (Guy Mitchell) IF (Perry Como) WOULD I LOVE YOU (Patti Page) TENNESSEE WALTZ (Patti Page) THE NIGHT IS YOUNG (Ray Anthony) MOCKIN' BIRD HILL (Patti Page) I APOLOGIZE (Champ Butler) CAN'T SEEM TO LAUGH ANYMORE (Johnny

9. LONESOME GAL (Dinah Shore) 10. SPARROW ON THE TREETOP (Guy Mitchell)

Jack The Bellboy

(Ed McKenzie)

WJBK-Detroit, Mich.

Dave Miller

WPAT-Paterson, N. J.

MOCKIN' BIRD HILL (Pinetoppers)
 SHE'S MY EASTER LILY (Tommy Sosebee)
 I DON'T WANT TO SET THE WORLD ON FIRE (Gene Autry)

Gene Autry)
 DON'T EVEN CHANGE A PICTURE ON THE WALL (Lee Morse)
 BEAUTIFUL BROWN EYES (Rosemary Clooney)
 IT IS NO SECRET (Ozie Waters)
 THERE'S BEEN A CHANGE IN ME (Eddy Arnold)
 THE CHICKEN SONG (Pad Extended)

8. THE CHICKEN SONG (Red Foley) 9. IF YOU WANT SOME LOVIN' (Ernest Tubb) 10. TULSA, STRAIGHT AHEAD (Leon McAuliffe)

**Robin Seymour** 

WKMH-Dearborn, Mich.

ECORDS Available on 45 RPM - 78 RPM

1110

THESE

WOULD I LOVE YOU and

METRO POLKA and

OH WHAT A FACE and

**Directed by Sy Oliver** DECCA 27485 (78 rpm) and 9-27485 (45 rpm) BRING BACK THE THRILL and I APOLOGIZE **DON CHERRY** 

With Chorus and Orchestra Directed by Dave Terry

DECCA 27484 (78 rpm) and 9-27484 (45 rpm)

IF and (I Wonder Why) YOU'RE JUST IN LOVE

DECCA 27481 (78 rpm) and 9-27481 (45 rpm) YEAH! YEAH! YEAH! and GOSPEL TRAIN **JERRY GRAY** and His Orchestra DECCA 27476 (78 rpm) and 9-27476 (45 rpm)

DO SOMETHING FOR ME

and A FOOL GROWS WISE

**INK SPOTS** 

DECCA 27493 (78 rpm) and 9-27493 (45 rpm)

SHENANDOAH WALTZ and SYMPATHY

**BARON ELLIOTT OCTET with JIMMY CONFER** 

DECCA 27488 (7B rpm) and 9-27488 (45 rpm)

PRETTY EYED BABY and I CRIED MYSELF TO SLEEP JANE TURZY And Her Trio DECCA 27479 (78 rpm) and 9-27479 (45 rpm)

SO LONG and THE CHICKEN SONG

**RED FOLEY and ERNEST TUBB** 

DECCA 46297 (78 rpm) and 9-46297 (45 rpm)

IF YOU WANT SOME LOVIN and DON'T STAY TOO LONG ERNEST TUBB DECCA 46296 (78 rpm) and 9-46296 (45 rpm)

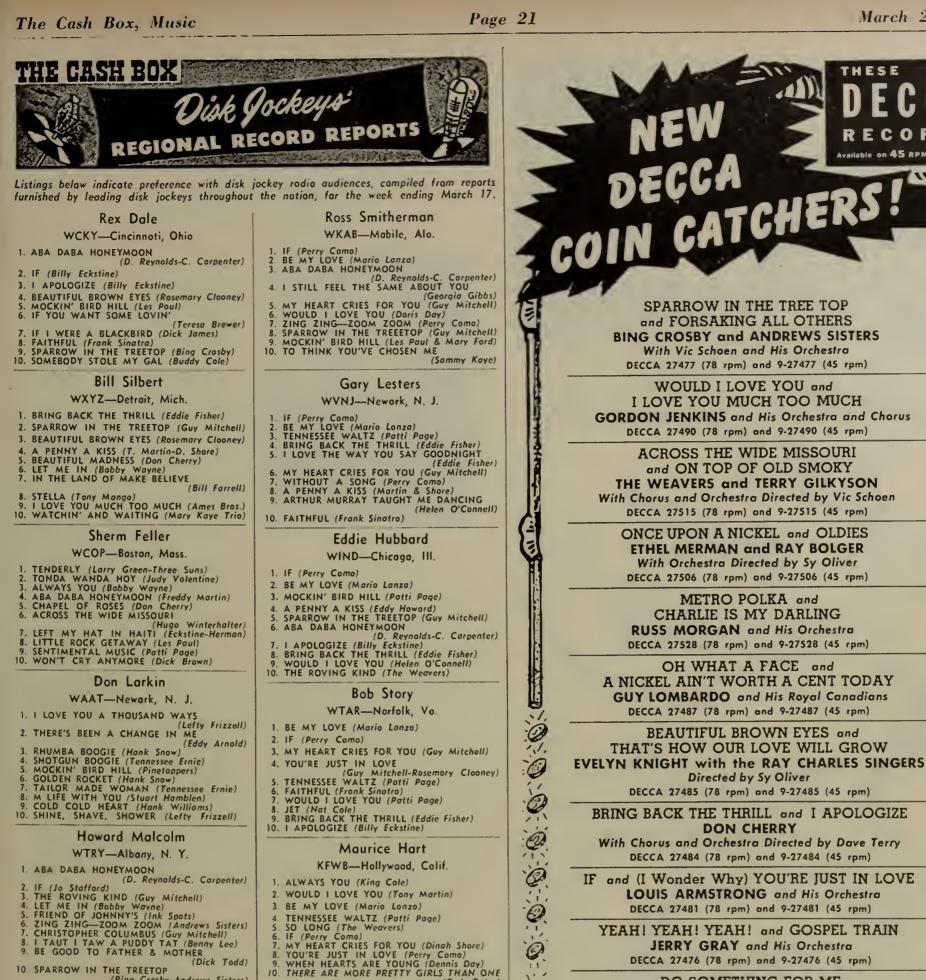
**MUSIC OPERATORS!** 

We'll be seeing you at

**Decco Headquarters** 

M. O. A. CONVENTION Palmer House, Chicago

LOUIS ARMSTRONG and His Orchestra



#### Howard Malcolm

WTRY-Albony, N. Y.

- WTRY-AIDONY, IN. I. 1. ABA DABA HONEYMOON (D. Reynolds-C. Carpenter) 2. IF (Jo Stafford) 3. THE ROVING KIND (Guy Mitchell) 4. LET ME IN (Bobby Wayne) 5. FRIEND OF JOHNNY'S (Ink Spots) 6. ZING ZING-ZOOM ZOOM (Andrews Sisters) 7. CHRISTOPHER COLUMBUS (Guy Mitchell) 8. I TAUT I TAW A PUDDY TAT (Benny Lee) 9. BE GOOD TO FATHER & MOTHER (Dick Todd)
- 10. SPARROW IN THE TREETOP (Bing Crosby-Andrews Sisters)

#### Clarence Hamann

#### WJMR-New Orleans, Lo.

- WOULD I LOVE YOU (Patti Poge)
- MOCKIN' BIRD HILL (Les Paul-Mary Ford)
- IF (Perry Como)
- A PENNY A KISS (Martin-Shore)
- 5. SO LONG (Gordon Jenkins)
- 6. SPARROW IN THE TREETOP (Guy Mitchell)
- 7. JET (King Cole) 8. TENNESSEE WALTZ (Patti Poge) 9. FAITHFUL (Frank Sinatra) 10. MY HEART CRIES FOR YOU (Guy Mitchell)

### **Jimmy Clark**

### WSSB-Durhom, N. C

- 1. IF (Perry Como)
- BE MY LOVE (M
- 3. IT'S NO SECRET (Hayes-Kallen)

- MY HEART CRIES FOR YOU (Guy Mitchell)
   I STILL FEEL THE SAME ABOUT YOU (Rosemary & Betty Clooney)
   BRING BACK THE THRILL (Eddie Fisher)
   ABA DABA HONEYMOON (Hays-Kallen)
   TENNESSEE WALTZ (Patti Page)
   WOULD I LOVE YOU (Patti Page)
   HARBOR LIGHTS (Sammy Kaye)
- - **Bill Wright**

- WSGN-Birminghom, Alo. 1. BEAUTIFUL BROWN EYES (Clooney)
- MY HEART CRIES FOR YOU (Guy Mitchell)
- BE MY LOVE (Mario Lanza)

- BE MY LOVE (Mono Lanza) TELL ME YOU LOVE ME (Sammy Kaye) BRING BACK THE THYILL (Eddie Fisher) I APOLOGIZE (Billy Eckstine) JET (Not Cole) TENNESSEE WALTZ (Patti Page) THE ROVING KIND (Guy Mitchell) WOULD I LOVE YOU (Helen O'Connell)

- MT HEART CRIES FOR TOU (GUY Mitchell)
   YOU'RE JUST IN LOVE (Guy Mitchell-Rosemory Clooney)
   TENNESSEE WALTZ (Patti Page)
   FAITHFUL (Fronk Sinatro)
   WOULD I LOVE YOU (Patti Page)
   JET (Nat Cole)
   BRING BACK THE THRILL (Eddie Fisher)
   I APOLOGIZE (Billy Eckstine)

### Maurice Hart KFWB-Hollywood, Colif.

- ALWAYS YOU (King Cole)
- WOULD I LOVE YOU (Tony Martin) 2.
- BE MY LOVE (Mario Lonzo)

10

BE MY LOVE (Mario Lonzo) TENNESSEE WALTZ (Patti Page) SO LONG (The Weavers) IF (Perry Como) MY HEART CRIES FOR YOU (Dinah Shore) YOU'RE JUST IN LOVE (Perry Como) WHEN HEARTS ARE YOUNG (Dennis Day) THERE ARE MORE PRETTY GIRLS THAN ONE (Ged Cates) 10.

### Hol Fredericks KXOK-St. Lauis, Ma.

0

D.

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Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

- 1. MOCKIN' BIRD HILL (Les Paul) 2. ABA DABA HONEYMOON (D. Reynolds-C. Carpenter) 3. BEAUTIFUL BROWN EYES (Rosemary Clooney) 4. LOVE THE WAY YOU SAY GOODNIGHT (Doris Day) 5. WOULD I LOVE YOU (Patti Page) 6. I APOLOGIZE (Billy Eckstine) 7. SPARROW IN THE TREETOP (Guy Mitchell) 8. LET ME IN (Bobby Wayne) 9. BOUTONNIERE (Mindy Carson) 10. OH WHAT A FACE (Phil Harris)

### Fred CV Smith

WFBM-Indionopolis, Ind. I LLOVE THE WAY YOU SAY GOODNIGHT

(Doris Day) (Dori ONCE UPON A NICKEL (Georgia Gib LULLABY OF BROADWAY (Doris Day) LITTLE BIG HORN (Ralph Flanagan) MR. A's BOOGIE (Ray Anthony) BE MY LOVE (Morio Lanza) IF (Perry Como) HARTZANFLOURS (Rolph Flanagan) WOULD I LOVE YOU (Patti Page) DESTINATION MOON (King Cole) Gibbs)

Jay McMaster

WMEX-Boston, Moss. LET ME IN (Babby Wayne) SPARROW IN THE TREETOP (Guy Mitchell)

SPARKOW IN THE TREETOP (GUY Mitchell) IF (Perry Como) BRING BACK THE THRILL (Eddre Fisher) WOULD I LOVE YOU (Patti Page) BEAUTIFUL BROWN EYES (Rosemary Clooney) I APOLOGIZE (Billy Eckstine) MOCKIN' BIRD HILL (Les Paul) ACROSS THE WIDE MISSOURI (Hung Winterholter)

(Hugo Winterhalter) 10. LULLABY OF BROADWAY (Dorts Day)



### Phonograph Records May Soar To New Popularity Peak In 1951

By Paul A. Barkmeier Vice President and General Manager RCA Victor Record Department



PAUL A. BARKMEIER

If the current pace is maintained, sales of phonograph records for use in the home and in public places serviced by coin-operated phonographs may soar to a new peak during 1951. Last year, record dealers sold more than \$266 million worth of discs of all speeds, sizes, and classifications, representing a 10 per cent increase over 1949 record sales. And the pace is increasing, as indicated by RCA Victor's sales figures for January and February, 1951, which are approximately 40 per cent higher than sales

Obviously, record fans are buying more and more records. Since record sales and coin phonograph plays each represent a barometer for the other, it is safe to assume that these same record fans are pouring more and more nickels into the nation's coin phonographs. And as current figures indicate, there will be even more buying and more playing of records during the forthcoming months.

for the same months in 1950.

This mounting popularity, especially as it is influenced by the newspeed records, is important to the operators of coin phonographs in judging their record requirements for the future. Statistics indicate clearly that the two new speeds, especially 45 rpm, are not only well established, but are those with which the coin operators will be increasingly concerned from now on.

During 1949, dealers for the first time merchandised three different record-playing systems. At the end of that year, with the 45-rpm system only nine months old, the new speed records accounted for less than 15 per cent of the total record sales volume.

During the following 12 months, however, the sales picture changed significantly. Last year, the newspeed records accounted for nearly one-half of the total volume. And at the present time, they are accounting for more than half of current record sales.

Of the two new-speed systems, the "45" is showing the more dramatic advances. Currently, it is accounting for more than one-third of total record sales volume and represents a serious challenge to the 78-rpm record system for sales leadership among the three different systems.

On the basis of its rapid sales advance during the past 14 months, the 45-rpm system, we believe, will move well out in front during 1951 as the record-playing system most popular among record fans.

Much of the credit for the "45's" increasing popularity must go to the coin-operated phonograph industry, which last year introduced instruments that offer this system exclusively. The coin phonograph manufacturers and operators who introduced the 45-rpm instruments were attracted primarily by such advantages as the compactness and simplicity of the "45" equipment, the non-breakable feature of the 45-rpm discs, and the overall advantages of the small, wafer-thin records in storing, handling, and shipping.

In addition to these advantages, the coin-phonograph operators and manufacturers may now consider several new and equally important factors: (1) that the 45-rpm system accounted for approximately one-third of total record sales volume last year; (2) that at its present sales rate, it may assume leadership in popularity this year; and (3) that virtually all record manufacturers are now putting their top artists and the latest popular music on the 45-rpm discs.

Of course, any discussion today regarding the future supply of records of any speed must take into consideration world conditions and their possible effect on supplies of raw materials. At the present time, however, the necessary ingredients for both vinyl plastic and shellac records are in good supply. Barring an all-out call for defense production, RCA Victor is confident that it will remain in a position to meet the requirements of coin phonograph operators for both 45-rpm records and 78-rpm discs, and at the same time discharge completely its obligations to the Government in the national emergency.



March 24, 1951

### MOA CONVENTION EXHIBITORS Paimer House, Chicago, March 19, 20, 21

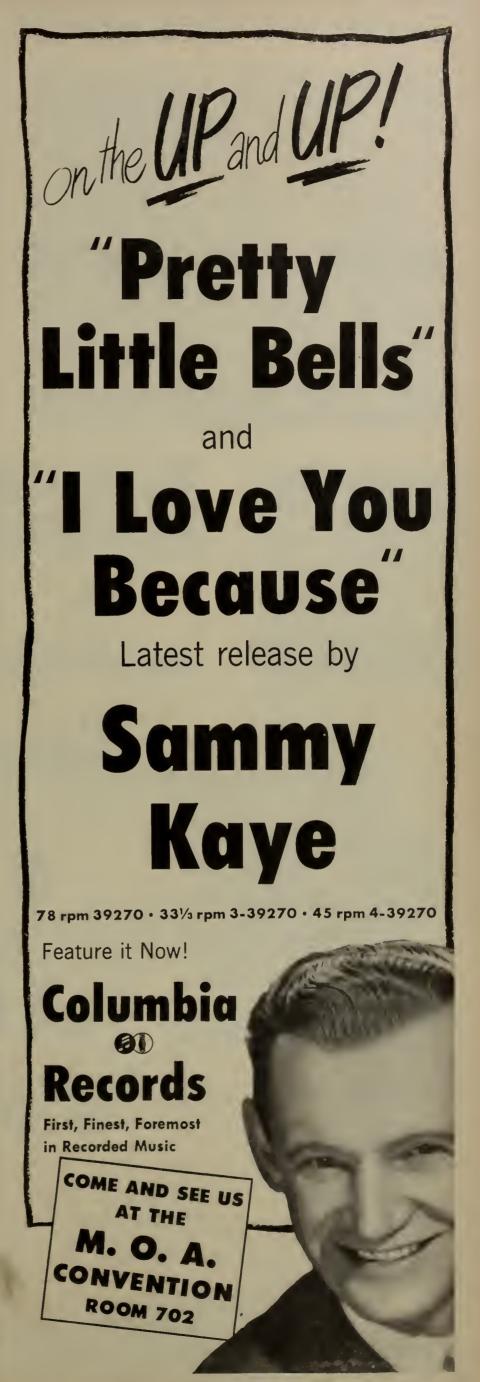
FRAN ALLISON Chicago, III. Room 730 AMI Grand Rapids, Mich. Room 738-739 ABBEY RECORDS, INC. New York, N. Y. Room 743 BILLBOARD Cincinnati, Ohio Room 703 **BROADCAST MUSIC, INC.** New York, N. Y. Room 740 COLUMBIA RECORDS, INC. Bridgeport, Conn. Room 702 CHICAGO COIN MACHINE CO. Chicago, III. Room 733 CAPITOL RECORDS DIST. CORP. Hollywood, Cal. Room 731 CORAL RECORDS, INC. New York, N. Y. Room 704 CASH BOX New York, Chicago, Hollywood Room 716 DECCA RECORDS, INC. New York, N. Y. Room 705 H. C. EVANS & CO. Chicago, III. Room 734-735 HIRSH COIN MACHINE CORP. Washington, D. C. Room 745 HIT PARADE PROGRAM SERVICE, INC. New York, N. Y. Room 717

LA SALLE INDUSTRIES Chicago, III. Room 719 MERCURY RECORDS Chicago, III. Room 706 MGM RECORDS New York, N. Y. Room 729 JAMES H. MARTIN, INC. Chicago, III. Room 742 M. A. MILLER MFG. CO. Chicago, III. Room 736 NATIONAL REJECTOR CO. Chicago, III. Room 725 PERMO, INC. Chicago, III. Room 722 R. C. A. VICTOR RECORDS Camden, N. J. Room 744 RISTAUCRAT, INC. Appleton, Wis. Room 720 SKY-STREAK RECORDS San Francisco, Cal. Room 741 STAR TITLE STRIP CO., INC. Pittsburgh, Pa. Room 726 WOOD PRINTING CO. Dallas, Texas Room 718

WILLIAMS MANUFACTURING CO. Chicago, III. Room 732

## For Complete Program of MOA Convention, See Page 44.





"It's What's in THE CASH BOX That Counts"

Page 24



### **Many Attend Last Rites** For Arthur J. Olsen



CHICAGO—A great many well known leaders in the industrial field here attended the last rites to Arthur J. Olsen, founder of Permo, Inc., this city, originator and developer of long-play needles which helped to revolutionize the juke box and home phonograph industries. Services were held at Laine & Sons, 5501 North Ashland Ave., this city. There were a great many present from this industry as well as many who are allied to this field. Many coinmen, who had planned on being in Chicago on March 18 for the start of the MOA Convention, upon hearing of Olsen's death, flew in for the funeral.

flew in for the funeral. All the industry here has been tremendously saddened by the pass-

ing of Arthur J. Olsen.

Many stated at the services, "He was real man, as well as one of the best friends any man could ever hope to have." He is survived by his mother, his wife, Ruth I. Olsen, and his daughter, Arlyn Rae Olsen.

MOA from **Paul Barrett** 

**BOB ANDERSON** 

label.



DAVE ALLEN

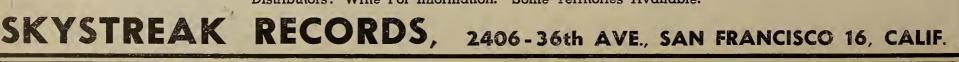
LOOK! for the following NOVELTY-HILLBILLY releases on the **SKYSTREAK** label:

WHO STOLE THE BRIDGE AWAY? (Novelty Hillbilly with humor in the words and drive in the rhythm). SILVER DISCS IN THE SKY (Rhythmic Novelty on Flying Saucers). BOLD BAD MAN (Novelty Western with lively rhythmic beat). MOONLIGHT ON THE TECHE (A fine romantic Waltz with Folk quality).

BOB ANDERSON and his FAR WESTENERS will supply the music and DAVE ALLEN will sing the words in a way that will tell you what they are all about.

After hearing **DAVE ALLEN** on **TV** we were sure that he had exactly what the words of these songs needed on a **RECORDING** ... So we signed him to a long term contract. WHY the Long Term Contract??? BECAUSE, we have lots more songs like these and we want DAVE ALLEN to record 'em on the SKYSTREAK

Distributors: Write For Information. Some Territories Available.



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

### Rackmill Thanks Operators Un Behalf of Decca For Tribute Expressed By Votes In Cash Box Poll



MILTON RACKMIL

NEW YORK, N. Y.—Prior to the MOA Convention, Milton Rackmil, President of Decca Records, said this week that he'would like to thank all of America's operators for the tribute they paid Decca and its artists in the 1950 Cash Box Poll.

"I'm deeply grateful", stated Mr. Rackmil, "for the awards to Decca for BEST RECORD OF THE YEAR and BEST COUNTRY RECORD, and for the many honors won by Decca artists. Yes, I'm especially proud of this tribute because at Decca we have always planned our recording with the welfare of the operator in mind. Most coin men will recall, I'm sure, that it was Decca that established the first music operators department over two years ago. It was Decca, too, that instituted the special release card for operators. In setting up Decca's distributing system, the operators' needs were considered fully as much as the dealer.

"As for 1951, the first two months may well have been the barometer for the rest of the year. The entire entertainment industry took a definite turn upward in the first sixty days and with it, according to reports from many parts of the country, came a great resurgence in coin-machine plays. All signs point to a continuance of this trend; in short, this may be one of the healthiest years for the coin machine industry. One of the most frequent questions asked is, "Do we have to worry about a record shortage in the coming months"? I can honestly answer that I don't believe this will be a serious problem. But whatever the situation, music operators will always get their share of our production. Once again may I pledge Decca's unflagging efforts in behalf of the operators."

### Rackmil Thanks Operators On New Record Star Records



NEW YORK—At a recent session in the Capitol studios in New York, Mary Mayo was visited by disk jockey Willis Connover of WWDC, Washington, D. C. Mary has made quite a splash with her first records on the Capitol label and her latest coupling "My Love and My Mule" and "It Only Takes A Minute" promises still greater things for her. Left to right are Willis Connover, Al Ham, Mary's husband, arranger and conductor and Mary Mayo.





Page 26



Creator of "YOU CAN'T BE TRUE, DEAR"

**Exclusively** on

### **COLUMBIA RECORDS**

Says THANKS TO ALL OPERATORS for your help on

### "HARBOR LIGHTS"

Latest Release . . .

### **"SAN ANTONIO ROSE"**

### and

### "SOMEBODY LOVES YOU"

with Carl Asercion, Steel Guitar

• 78 rpm 39085

33 1/3 rpm 3-39085

45 rpm 4-39085



The Petite Waltz In a Little Gypsy Tea Room 78 rpm 39047—33 1/3 rpm 3-39047

If You Could Love Me

Humoresque 78 rpm 39002—33 1/3 rpm 3-39002

Set B-208 ond Set C-208 cantoins these sangs Easter Parade 78 rpm 38844-45 rpm 4-38844 I Can't Do Without You The Girl That I Marry 78 rpm 38845—45 rpm 4-38845 All Alone Always 78 rpm 38846-45 rpm 4-38846 The Song Is Ended (But The Melody Lingers On) When I Lost You 78 rpm 38847—45 rpm 4-38847

Personal Management, Milo Stilt Direction, Mutual Entertainment Agency, Inc.

203 North Wabash Ave., Chicago, III.





### New York, N.Y.

- 1. IF (Perry Como) 2. MY HEART CRIES FOR YOU (Guy Mitchell)
- 3. BE MY LOVE (Maria Lanza)
- 4. TENNESSEE WALTZ (Patti Page) 5. YOU'RE JUST IN LOVE (Perry Como)
- 6. THE ROVING KIND (Guy Mitchell)
- 7. A PENNY A KISS (Share-Martin)
- 8. WOULD | LOVE YOU (Patti Page)

9. ABA DABA HONEYMOON (Reynolds-Carpenter) 10. SO LONG (The Weavers)

### Chicago, Illinois

- 1. IF (Perry Como)
- 2. BE MY LOVE (Mario Lanza) 3. MY HEART CRIES FOR YOU (Guy Mitchell)
- 4. WOULD I LOVE YOU (Patti Page)
- 4. WOULD T LOVE TOU (Path Page) S. A PENNY A KISS (Shore-Martin) 6. ABA DABA HONEYMOON (Reynolds-Carpenter) 7. TENNESSEE WALTZ (Patti Page)
- 8. YOU'RE JUST IN LOVE (Perry Como)
- 9. THE ROVING KIND (The Weavers) 10. SPARROW IN THE TREE TOP (Guy Mitchell)

### Los Angeles, Calif.

- 1. WOULD I LOVE YOU (Patti Page)
- 2. SO LONG (The Weavers) 3. MOCKIN' BIRD HILL (Les Paul)
- 4 THE ROVING KIND (Guy Mitchell)
- 5. IF (Perry Camo) 6. BE MY LOVE (Maria Lanza)
- 7. A PENNY A KISS (Share-Martin)
- 8. ABA DABA HONEYMOON (Reynolds-Carpenter)
- 9. JOHN AND MARSHA (Stan Freberg) 10. ZING ZING-ZOOM, ZOOM (Perry Como)

### Philadelphia, Pa.

- 1. MY HEART CRIES FOR YOU (Guy Mitchell)
- 2. TENNESSEE WALTZ (Patti Page)
- 3. BE MY LOVE (Maria Lanza) 4. A PENNY A KISS (Martin-Shore)
- S. SO LONG (The Weavers)
- 6. IT IS NO SECRET (The Mariners)
- 7. IF (Perry Cama)
- 8. I APOLOGIZE (Tony Martin) 9. ABA DABA HONEYMOON (Reynalds-Carpenter) 10. BRING BACK THE THRILL (Eddie Fisher)

### Opelousas, La.

- 1. IF (Ink Spots) 2. MY HEART CRIES FOR YOU (Guy Mitchell)
- 3. BE MY LOVE (Maria Lanza) 4. TENNESSEE WALTZ (Patti Page)
- 5. YOU'RE JUST IN LOVE (Merman-Haymes) 6. MOCKIN' BIRD HILL (Patti Page)
- 6. MOCKIN BIRD HILL (Fold Foge) 7 A PENNY A KISS (Andrews Sisters) 8. ZING, ZING—ZOOM, ZOOM (Perry Coma) 9. ABA DABA HONEYMOON (Reynalds-Carpenter) 10. THE ROVING KIND (Guy Mitchell)

### Malta, Mont.

- 1. TENNESSEE WALTZ (Les Paul)
- 2. MY HEART CRIES FOR YOU (Jimmy Wakely) 3. GET OUT THOSE OLD RECORDS (Guy Lambardo)
- 4. THE ROVING KIND (Guy Mitchell)
- 5. MOCKIN' BIRD HILL (Pinetappers)
- 5. MOCKIN' BIRD HILL (Pinetappers) 6. TO THINK YOU'VE CHOSEN ME (Stafford-MacRae) 7. THE CHICKEN SONG (Guy Lombarada) 8. YOU'RE JUST IN LOVE (Perry Como) 9 OH BABE (Kay Starr) 10. PETITE WALTZ (Owen Bradley)

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

### Shoals, Ind.

- 1. MY HEART CRIES FOR YOU (Guy Mitchell) 2. TENNESSEE WALTZ (Patti Page)
- 3. IF (Perry Cama)
  - 4. THE CHICKEN SONG (Guy Lombardo) 5. THE ROVING KIND (Guy Mitchell)
  - 6. A PENNY A KISS (Eddy Howard)

  - A TEINING (Gordon Jenkins)
     ABA DABA HONEYMOON (Reynalds-Carpenter)
     BEAUTIFUL BROWN EYES (Jimmy Wakely)
     SPARROW IN THE TREE TOP (Crasby-Andrews Sisters)

### Fertile, Minn.

- 1. MOCKIN' BIRD HILL (Pinetoppers)
- 2. MY HEART CKIES TO A CARACTER STORE STOR 2. MY HEART CRIES FOR YOU (Foley-Knight)
- 4. TENNESSEE WALTZ (Guy Lombardo)
- 5. IF YOU'VE GOT THE MONEY (Jo Stafford) 6. IF (Perry Camo)
- 7. THE CHICKEN SONG (Guy Lambarda) 8. JOHN AND MARSHA (Stan Freberg)
- 9. SAN ANTONIO ROSE (Ken Griffen)
- 10. HOT ROD RACE (Tiny Hill)

### St. Paul, Minn.

- 1. ABA DABA HONEYMOON (Reynolds-Carpenter)
- 2. MY HEART CRIES FOR YOU (Guy Mitchell)
- 3. THE ROVING KIND (Guy Mitchell)
- 4. TENNESSEE WALTZ (Patti Page) 5. LET ME IN (Blue Barron) 6. BEAUTIFUL BROWN EYES (Jimmy Wakely) 7. SO LONG (Weavers) 8. SPARROW IN THE TREE TOP (Crochy-Andrews Sister
- 9. ACROSS THE WIDE MISSOURI (Hugo Winterhalter) 10. A PENNY A KISS (Eddy Haward)

Albuquerque, N. M.

1. MY HEART CRIES FOR YOU (Guy Mitchell)

9. ABA DABA HONEYMMON (Reynalds-Carpenter)

Boston, Mass.

3. MY HEART CRIES FOR YOU (Guy Mitchell)

8. ABA DABA HONEYMOON (Reynolds Carpenter)

Fresno, Cal.

3. MOCKIN' BIRD HILL (Les Paul & Mary Ford)

6. ABA DABA HONEYMOON (Reynolds-Carpenter)

7. MY HEART CRIES FOR YOU (Dinah Shore) 8. YOU'RE JUST IN LOVE (Perry Camo) 9. TENNESSEE WALTZ (Patti Page)

1. WOULD I LOVE YOU (Patti Page)

4. ROVING KIND (Guy Mitchell)

10. JOHN & MARSHA (Stan Freberg)

4. WOULD I LOVE YOU (Patti Page)

S. TENNESSEE WALTZ (Patti Page)

7. A PENNY A KISS (Share-Martin)

9. THE ROVING KIND (Weavers)

6. YOU'RE JUST IN LOVE (Perry Cama)

2. IF (Perry Cama)

8. SO LONG (Weavers)

1. IF (Perry Camo)

10. SO LONG (Weavers)

2. SO LONG (Weavers)

S. I. (Perry Camo)

3. BE MY LOVE (Maria Lanza)

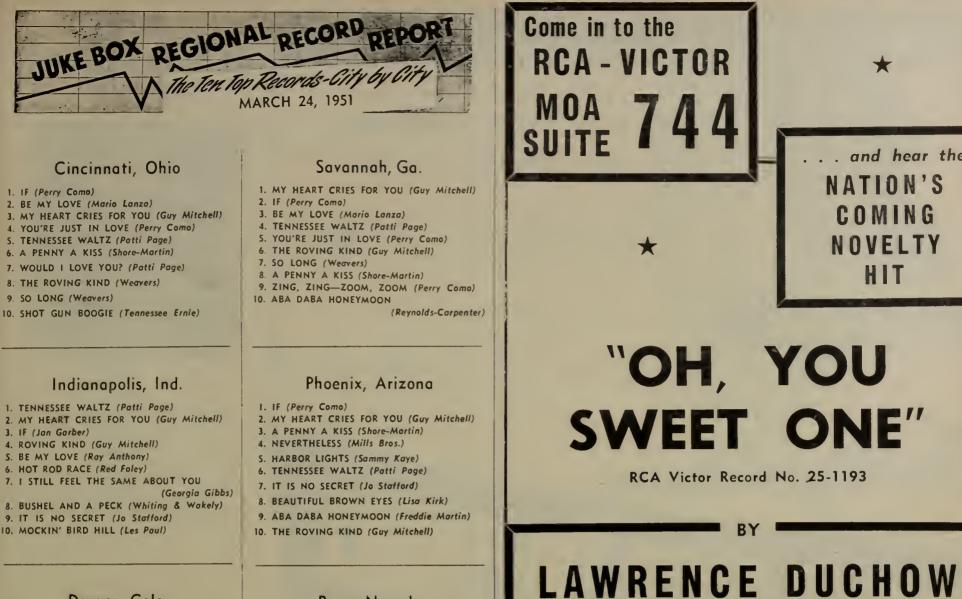
4. TENNESSEEE WALTZ (Patti Page)

7. A PENNY A KISS (Shore-Martin)

10. WOULD | LOVE (Patti Page)

2. BE MY LOVE (Maria Lanza)

S. THE ROVING KIND (Guy Mitchell) 6. YOU'RE JUST IN LOVE (Perry Camo)



### Denver, Colo.

- 1. MY HEART CRIES FOR YOU (Guy Mitchell)
- 2. IF (Joe Stafford)
- 3. ROVING KIND (Weavers) 4. IF YOU'VE GOT THE MONEY (Jo Stafford)
- S. THE THING (Phil Harris)
- 6. YOU'RE JUST IN LOVE (Perry Como)
- 7. SAN ANTONIO ROSE (Ken Griffin)

The Cash Box, Music

- LOVE SICK BLUES (Kay Starr) TENNESSEE WALTZ (Potti Page)
- 10. WOULD I LOVE YOU (Patti Page)

### Spokane, Wash.

- 1. MY HEART CRIES FOR YOU (Guy Mitchell)
- 2. THE ROVING KIND (Guy Mitchell)
- 3. TENNESSEE WALTZ (Patti Page)
- 4. IF (Billy Eckstine)
- SO LONG (Les Boxter)
- BE MY LOVE (Victor Young)
- 7. YOU'RE JUST IN LOVE (Perry Como) NEVERTHELESS (Frankie Laine)
- 9. CHICKEN REEL (Les Poul)
- 10. HARBOR LIGHTS (Sammy Kaye)

### Detroit, Mich.

- 1. MY HEART CRIES FOR YOU (Guy Mitchell)
- 2. TENNESSEE WALTZ (Patti Page)
- 3. THE ROVING KIND (Guy Mitchell)
- 4. SO LONG (Weavers)
- S. NEVERTHELESS (Ray Anthony)
- TO THINK YOU'VE CHOSEN ME (E. Howard)
- THIRSTY FOR YOUR KISSES (Mills Bros.)
- 8. I STILL FEEL THE SAME ABOUT YOU
- (Georgia Gibbs) 9. WOULD I LOVE YOU? (Patti Page)
- 10. If (Perry Como)

### San Francisco, Cal.

- 1. IF (Perry Como)
- 2. MY HEART CRIES FOR YOU (Guy Mitchell)
- 3. A PENNY A KISS (Shore-Martin)
- 4. ROVING KIND (Guy Mitchell) S. IT IS NO SECRET (Bill Kenny)
- 6. BEAUTIFUL BROWN EYES (Lisa Kirk)
- 7. TENNESSEE WALTZ (Patti Page)
- 8. HARBOR LIGHTS (Sommy Koye)
- 9. NEVERTHELESS (Mills Bros.)
- 10. ABA DABA HONEYMOON (Reynolds-Corpenter)

### Reno, Nevada

- 1. MY HEART CRIES FOR YOU (Guy Mitchell) 2. THE ROVING KIND (Guy Mitchell) 3. SO LONG (Weavers)
- 4. IF (Ink Spots)
- S. SHOT GUN BOOGIE (Tennessee Ernie) 6. TENNESSEE WALTZ (Patti Page)
- ZING, ZING-ZOOM, ZOOM (Perry Como)
- YOU'RE JUST IN LOVE (Rosemary Clooney) 8. MOCKIN' BIRD HILL (Les Poul)
- 10. A PENNY A KISS (Andrews Sisters)

### Pittsburgh, Pa.

1. MY HEART CRIES FOR YOU (Guy Mitchell)

- 2. IF (Perry Como)
- 3. TENNESSEE WALTZ (Potti Page) BE MY LOVE (Mario Lanza) 4.
- S. THE ROVING KIND (Guy Mitchell)
- YOU'RE JUST IN LOVE (Perry Como) 7. SO LONG (Weavers)
- ZING, ZING, ZOOM, ZOOM (Perry Como)
- NEVERTHELESS (Mills Bros.) 10. HARBOR LIGHTS (Sammy Kaye)

### Cleveland, Ohio

- 1. BE MY LOVE (Mario Lanza) 2. THE ROVING KIND (Guy Mitchell)
- 3. SO LONG (Weavers)
- 4. IF (Perry Como)
- S. MY HEART CRIES FOR YOU (Dinch Shore)
- TENNESSEE WALTZ (Patti Page) MOCKIN' BIRD HILL (Les Paul)
- YOU'RE JUST IN LOVE (Perry Como)
- ABA DABA HONEYMOON
- (Reynolds-Corpenter) IU. JOHN AND MAKSHA (Ston Frederg)

### Baltimore, Md.

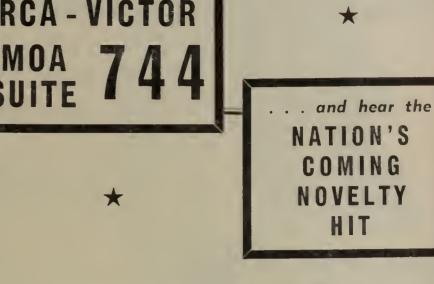
- 1. ABA DABA HONEYMOON (Reynolds-Corpenter)
- 2. MY HEART CRIES FOR YOU (Guy Mitchell) 3. TENNESSEE WALTZ (Patti Page)
- 4. SO LONG (Weavers)
- S. YOU'RE JUST IN LOVE (Perry Como) 6. THE ROVING KIND (Weavers)
- 7. ACROSS THE WIDE MISSOURI
- (Hugo Winterhalter) 8. WOULD I LOVE YOU (Patti Page) 9. LET ME IN (Blue Barron)
- 10. CHICKEN SONG (Guy Lombardo)
- Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

IT'S ALL IN THE POINT

> The new PERMO-made POINTS of Osmium Alloy are the result of 20 years of progressive development-which has made possible the practical cambination of prolonged tone quality of both needles and records.

LONG LIFE COIN PHONOGRAPH NEEDLES PERMO, Incarfu valed 6415 N. Revenswood Avenee CHICAGO 26, ILLINOIS

and His Orchestra



March 24, 1951

Page 28



"It's What's in THE CASH BOX That Counts"

COLUMBIA COLUMBIA RECORDS



and ...

### "CHRISTOPHER COLUMBUS"

PARROW IN

COLUMBIA 39190

"MY HEART CRIES FOR YOU" and "THE ROVIN' KIND" passed a million 3 weeks ago and is still going strong.

THE TREETOP

Milton Berle's Texaco Star Theater TV Show on March 20th. Opening New York Strand Theater March 23rd.

# Champ Butler

### The NAME and the VOICE you'll ALL-WAYS remember

## "DEAR, DEAR, DEAR" "BE MY LOVE"

(WITH LES BROWN)

### **"I APOLOGIZE" "LET ME IN"** (WITH PAUL WESTON)

MUSIC OPERATORS! Listen To These Records in the Columbia Room 702 COLUMBIA

First, Finest, Foremost in Recorded Music

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

again...

for...

### Capitol Records To Accelerate And Extend Juke Box Service

### by Glenn Wallichs President, Capitol Records



GLENN WALLICHS

There is a great deal of data on the over-all business picture and it would be repetitious for me to review it here. The important thing for all of us, is to be aware of the fact that everything that happens in Washington today has some bearing on the operation of the smallest dealer in the most remote part of the country. People are psychologically effected by war news and the state of mind reflects itself in their way of life and their expenditures, both for necessities and pleasure.

As an example, I asked a local record dealer the familiar question, "How's business?" and his reply was "I can't tell until I see this morning's headlines in the paper." I had heard the expression before, but this dealer was serious about it. The mind of the masses is **reconditioned** each day by the temper of front page news. And the state of mind presages the state of sales.

Now, where does that leave us as record manufactures and as suppliers to the vast Operator Industry ? Each man has his opinion. I will give you mine based on the facts I have available.

I think, beyond a shadow of a doubt, that the prospect for phonograph records and for juke box business is excellent. There are many reasons. An increasing shortage of the major appliances, automobiles and other merchandise is moving in on us. Under such conditions, people who are not burdened with major expenditures, or who are not meeting payments, find themselves with more loose change in their pockets. And this money frequently goes into entertainment, which includes juke boxes.

War, or threatened war, is a terrible price to have to pay for increased business in any industry and no one welcomes it. But the fact remains that a war economy accelerates expenditures for entertainment of all kinds.

Payrolls are increasing. Many men,

who have not been working are going back on the job and others are shifting to war jobs and higher salaries. In addition, there is, of course, a definite trend toward women going back into war work and this brings a vast flood of additional money into homes, where previously there has been enough for only the necessities.

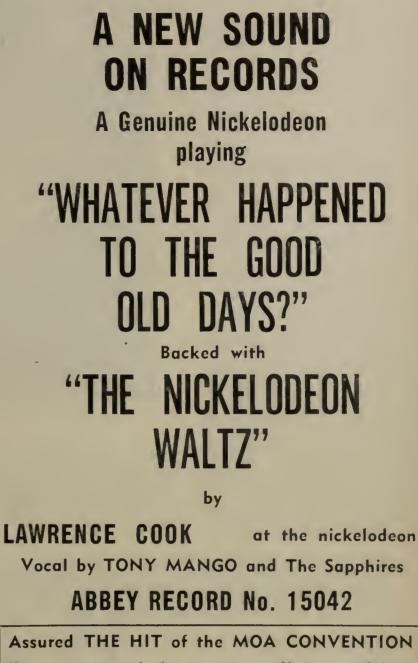
On the subject of juke boxes; I believe there is more adroit programming today by the operators, which will pay off in additional coins. Magazines, such as "The Cash Box", have contributed a great deal toward keeping operators advised on records, and there is every indication that the result is more plays for most locations.

I believe that the advent of the "45" record, and its introduction to the juke box industry, will stimulate trade considerably, at an increasing rate. The quality is superior, the records wear longer, breakage is eliminated, and handling the small record simplifies the job for the operator. In addition, there is the appeal of novelty to the consumer, that is very likely to draw additional coins.

There has been some discussion about the possibility of 45's "drying up" during a severe war economy. I feel definitely this will not be the case. Plastic materials, that will be used by the armed forces under today's conditions, are quite different from those used in the last war and as a result, considerably more vinyl will be available. There is no indication now or in the immediate future that we will have any problems with materials and we feel sure that we will continue to issue "45" records indefinitely.

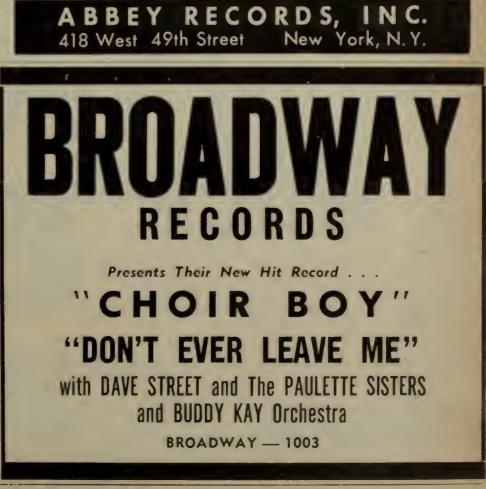
I would like to say a word in closing about the Juke Box Industry and it's relation to Capitol Records. Operators represent a substantial portion of our business, and for that we are grateful. In 1951, we are placing increasing emphasis on issuing records and making arrangements that have outstanding juke box appeal and results thus far are most encouraging. We are particularly pleased, because when we succeed in putting out the record that gets the "play", operator income goes up as well as our own sales—and that makes all of us happy.

We plan to accelerate and extend our juke box service in 1951. I doubt if there is one single thing more important to Capitol than this activity. All this calls for new artists, new tones, new arrangements and even new recording techniques, developed exclusively for juke box acceptance. We are working on it constantly and the job has a No. 1 priority.



It's ABBEY RECORDS

For a treat instead of a treatment — Visit us in Exhibit ROOM 743. Palmer House. Our New Singing Star ROME JOHNSON will be on hand to greet you. Pete Doraine Stanley Borden



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



# Fran Warren

### By far her finest . . .

ol

## "I LOVE YOU MUCH TOO MUCH"

Listen To This Great Release At The MOA Convention In

RCA-VICTOR'S ROOM 744

RCA VICTOR RECORDS No. 20-4082 No. 47-4082

"It's What's in THE CASH BOX That Counts"

Aladdin's

**BIG THREE!** 

**"BLACK NIGHT"** 

**OPS: Special Release!** 

New Robin Hood HIT

PRIMA'S

### **Prospects For 1951 Depend Upon Materials,** Personnel, Purchasing Power

### by Sydney Nathan President, King Records



SYDNEY NATHAN

The prospects of the record industry for 1951 hinge upon three basic factors: 1. materials, 2. personnel, 3. retail purchasing power. During a period of emergency and

rearmament such as we are now experiencing, the first two factors are continuously pressing problems, while the third factor, purchasing power, increases so rapidly the main problem is supplying the demand. Each of these problems is intensified by the degree to which the emergency and rearmament program increases.

The record manufacturing business is facing a very serious shortage in vital materials, such as copper, nickel, vinyl. shellac and resins. We feel we can sweat it out, but the big job will be discovering and obtaining substi-tutes for short items. Since the last war many substitutes for shellac and resins have been developed: on other items, only the future will give us the answer. However, my personal feeling is that the industry will come through.

The biggest headache will be in the manpower field Already the draft has taken many valuable salesmen and branch personnel and, in addition, the money-laden industries are wooing competent personnel from us here at King in the Sales and Administrative Pivisions, as well as skilled workers in the plant. These losses are not easily replaceable and, as in the last war, available personnel is lecoming less and less competent.

Just as materials and manpower grow tighter and civilian products scarcer, so the retail purchasing power increases. The biggest recipient of this excess money in times like these is the amusement industry and the record companies should share in this with an upward trend in sales.

Competition in the industry will continue as keen as always and each manufacturer will still need the three important outlets for record sales: i.e. the retail dealer, the juke box op-erator, and the disc jockey. They are each equally important to the industry, the disc jockey and the operator to expose the wares to the buying public and the retailer to serve its wants. The goodwill of one without the effort of the other is like the fellow who built a beautiful gadge<sup>\*</sup>, which everyone thought was wonderful. but the inventor died broke because nobody bought it.

I am sure the 45 rpm record will be-come increasingly in demand now that the juke box operator in many locations is converting to 45s and because the public is still being supplied with three-speed players. although in reduced quantities. Many of the obstacles which were faced on 78s have been overcome by the 45s, namely breakage, cost of shipping and storage space, all of which are costly factors to the record manufacturer and to the dealer. In addition, the retail buver and operator have a product with greatly improved fidelity. To summarize, from where we now

sit, it looks like sales will continue upward albeit the industry will face some serious problems and sweat off some excess fat. However, the three main cogs in the sales machinery will remain as imnortant as ever, namely the disc jockey, the operator and the retailer.



### **Proven Profit Makers!** LOST # 390 "PLEASE SEND ME SOMEONE TO LOVE" # 375 By Percy Mayfield Also available on 45 rpm. records Hollywood 46. Calif

IMPERIAL RECORDS

### **Abbey Introduces Another New** Sound With An Old Nickelodeon

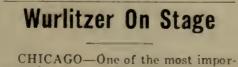
NEW YORK-In March of last NEW FORK-In March of last year, Peter Doraine startled the en-tire music industry by introducing the "new" sound of the Piano Roll on his hit record "PIANO ROLL BLUES." Now in March, 1951, he's done it again. This time the "new" sound is that of a forty work old sound is that of a forty year old NICKELODEON, the forerunner of the Juke Box.

The new phenomenon on ABBEY Records is called the "Nickelodeon Waltz" backed by "What Ever Hap-pened to the Good Old Days?", both written by Bea Walker and Don George. The entire music on the rec-ord emulates from one of the last ord emulates from one of the last NICKELODEONS in existance. Featured on the sides is the singing of Tony Mango with The Sapphires. And not to be overlooked is the tremendous effort put in by Lawrence (Piano Roll) Cook who spent ten days making the piano roll necessary to play the Nickelodeon; every perforation had to be done by hand. Peter Doraine's successful record-

ing of the Nickelodeon was no simple endeavor. For six months, he tried

to locate a Nickelodeon but was unable to find one. Finally, it was sug-gested that he try a place called

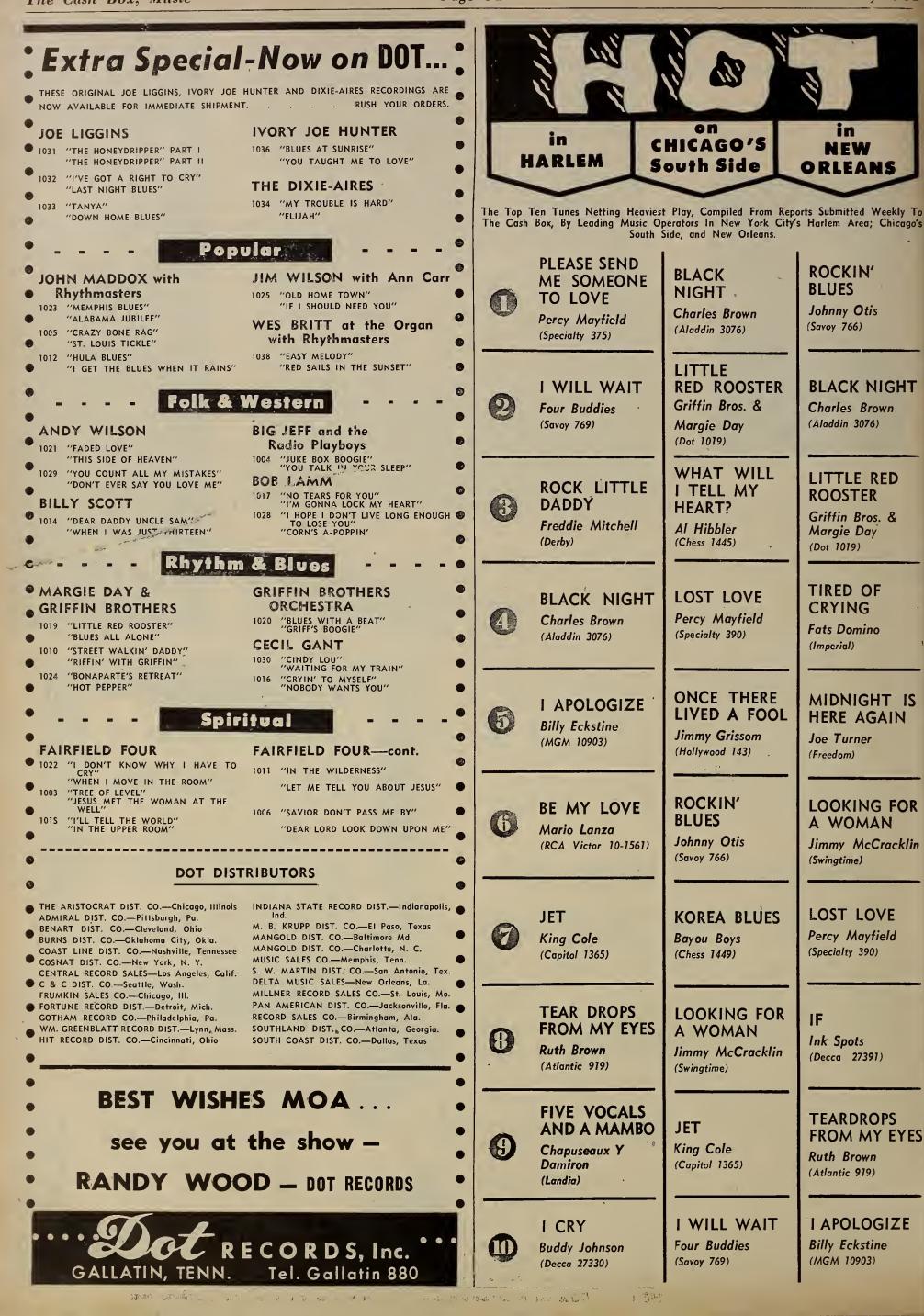
Jahn's, a very popular and successful Ice Cream "Parlor" in Long Island. Fortunately, Jahn's was the right place. After six months of searching, Peter Doraine finally found a NICK-ELODEON suitable for recording. Making all necessary arrangements with Mr. Jahn, Doraine proceeded to bring equipment into the Ice Cream Parlor, and recorded right there among the sodas and sundaes.

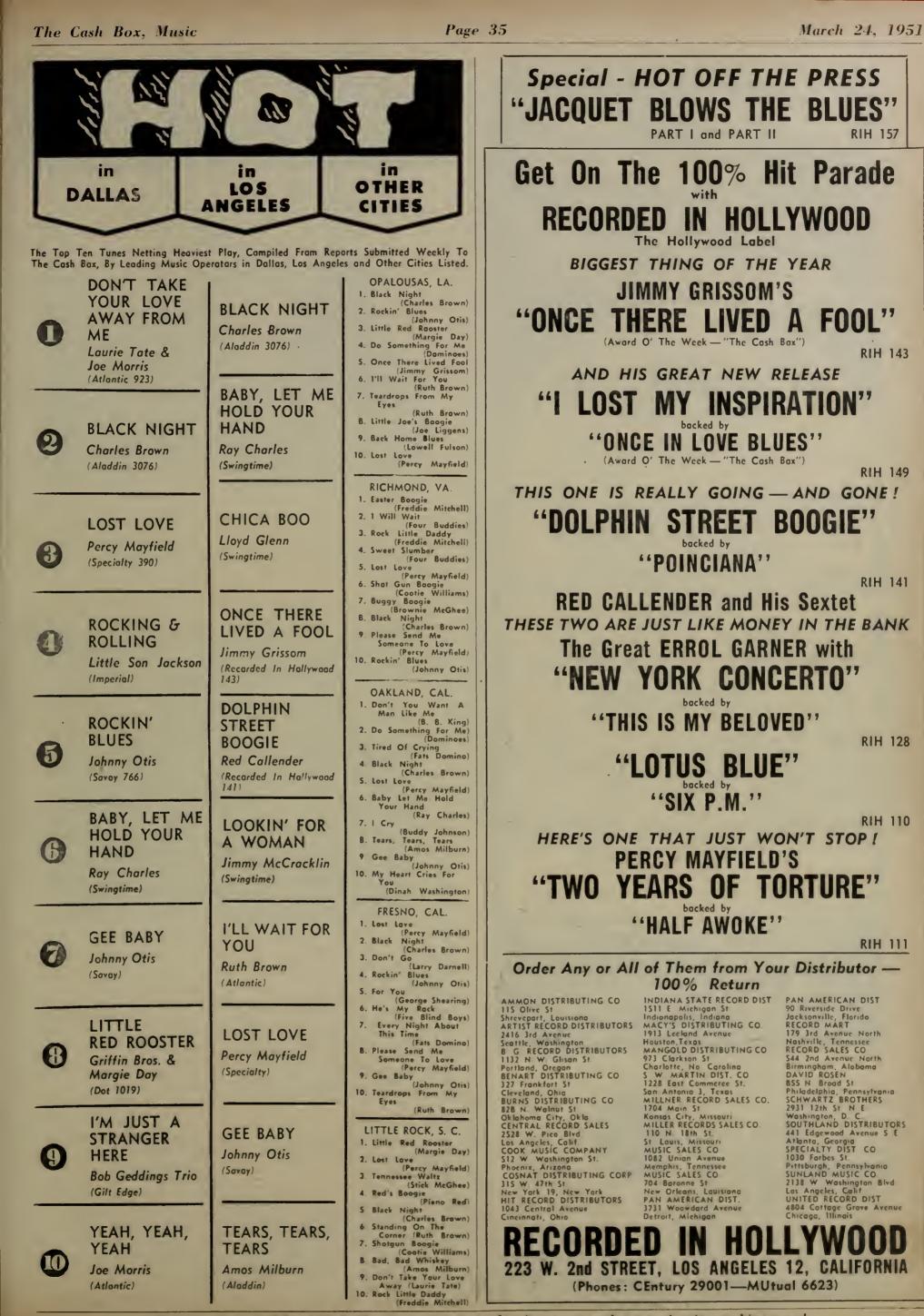


tant features of the picture that ap-peared on page 12 of the March 17 issue of *The Cash Box*, particularly to coinmen, was the two Wurlitzer 1400's that were displayed on the bandstand of the Oriental Theatre. These new phonos were lent to the theater by Ben Coven of Coven Dis-tributing, Wurlitzer distributors here.

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

RECC





Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



SAVOY RECORD, CO., INC.

58 Market Street, Newark 1, N. J.



### "THAT'S THE ONE FOR ME" (2:42) "BYE, BYE BABY BLUES" (2:55) ROY MILTON

(Specialty 386)

Page 36

ROY MILTON

• Here is a waxing that's sure to hit. "That's The One For Me," is a tune with catchy lyrics and a melody that's a\_cinch to make it sell in the boxes. Roy Milton and Camille Howard really spin through

### "WILLOW WEEP FOR ME" (2:27) "RUN FOR THE HILLS" (2:49; ARNETT COBB & ORCHESTRA (Columbia 39247)

• The top side of this disk by Arnett Cobb and his orchestra offers a slow instrumental featured by some pretty saxaphone solo work. The flip finds the orchestra taking a pretty number for a fast ride around the wax. Both sides are listenable and ops looking for some strong fillers should get with this fast.

#### "NOBODY CARES—NOBODY KNOWS" (2:38)

"WHY DID YOU SAY GOODBYE?" (2:41)

LARRY DARNELL (Regal 3315)

• Upper lid of this one finds Larry Darnell with a slow beautiful ballad with some pretty lyrics. Larry does this in soothing manner which makes this platter a must for ops. The under half is also a pleasureful number in a faster tempo. We like the top side.

### "LIES, LIES, LIES" (2:36) "CLOUDY DAY BLUES" (2:42) ANNISTEEN ALLEN (Federal 12012)

• Annisteen Allen comes up with two sides on this waxing that should do fairly well in the machines. She does some pretty chirping on both numbers, which move along with a jumpy tempo. These tunes show Annisteen to good advantage. Ops would do wise to listen in this direction.

"HOUSTON JUMP" (2:41) "BROKENHEARTED" (2:40) FLOYD DIXON

(Swingtime 261)

• The popular Floyd Dixon comes on with a talking and singing version of a lowdown blues number on the upper half. His meaningful rendition plus some beautiful piano accompaniment. makes this a hot disk for ops to listen to. The lower lid also offers a bit of low down blues in top notch style. This should go well in the boxes. this top deck in a fast, jumpy style that's gonna make you listen and keep time. Roy's "Solid Senders" supply an instrumental backing that helps keep this platter moving in fine style. The combined effect is one to make music ops stop and rive a listen and to stock up fast. The under side is a change of pace for Roy. Here he delivers a slow rhythmic blues number in that low down style that may also hit the stride. Roy does this tune alone and he sings it with a feeling that has you crying the blues. Either side can do it, but music ops have a sure one in the upper half. This disk by Roy Milton is destined for a big play in the boxes. Osp should get with it fast.

March 24, 1951

### "SUNNY ROAD" (2:38) "BE FAIR WITH ME" (2:41) CHARLES BROWN (Swingtime 259)

• Charles Brown has a real low down blues number to offer on the top deck and he does a fine job with it. The lyrics are real listenable and there is beautiful guitar behind him. The flip is a pretty ballad done in a slow soothing manner. Ops would be wise to give a listen.

### "JUSTICE BLUES" (2:36) "I LIVE MY LIFE" (2:42) CLARENCE "GATEMOUTH" BROWN (Peacock 1568)

• A fast moving number is carried along on this top side by the familiar vocalizing of Clarence "Gatemouth" Brown. He does his usual good job along with some excellent instrumental backing. The under side is one of those low down blue numbers, that's done in an appealing style. Ops looking for fillers oughta give a listen.

### "SOMEDAY DARLIN" (2:43) "BAD LUCK BLUES" (2:39) JIMMY LOCKS (Regal 3314)

• Jimmy Locks dishes out two true blue numbers in that slow soft style. Both ends get some nice vocalizing as Jimmy sings this with feeling. An instrumental backing of smooth piano playing helps set the mood. Ops oughta lend an ear.

### "NOTHING BUT TROUBLE" (2:39) "NOBODY'S LOVIN' ME" (2:36) LONNIE JOHNSON (King 4432)

• Two sides with equally pretty tunes are turned out by Lonnie Johnson. Both are slow moving ballads with exceptionally beautiful instrumental backing supplied by the guitar and piano. It's certain that both will go big ops oughta order now. This number is a natural.

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

APOLLO RECORDS, INC.

4 5 7 W. 4 5 St. N. Y.

# Which One's The Bunny?



NEW YORK—Rayburn and Finch, those zany disk jockeys at WNEW, look a little bewildered as they play host to an unusual guest. "Sonny The Bunny", the counterpart of the current seasonal opus, came hopping along one day, and the boys took it to their hearts. Among the versions available at present are those by Merv Shiner on Decca, Tonimy Tucker on MGM and Gene Autry on the Columbia label.









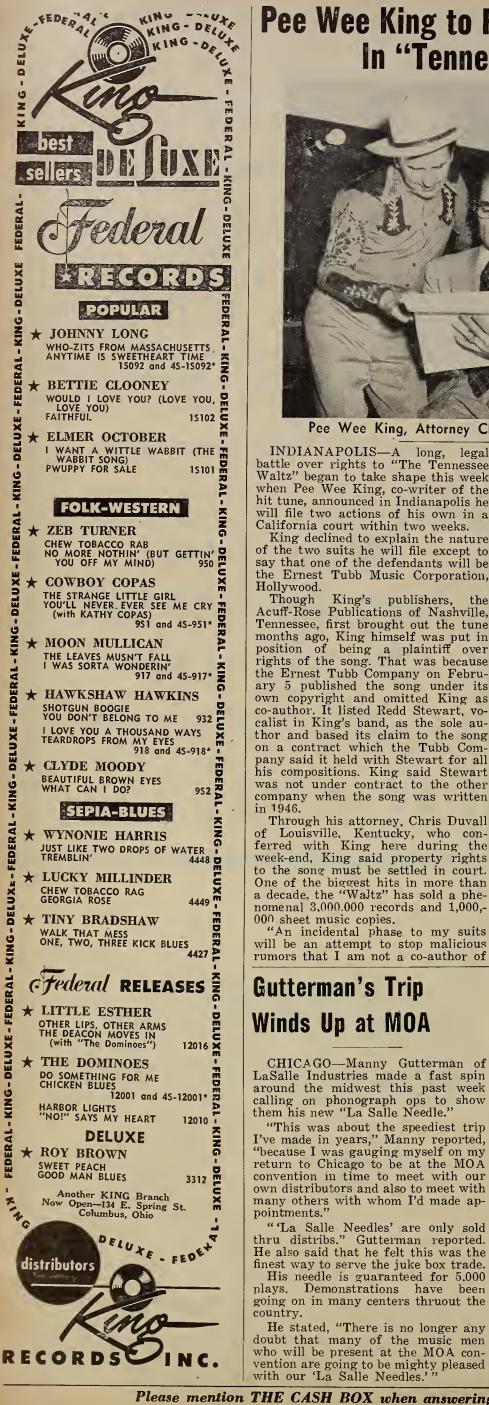
The

Cash

Box

Staff

**Invites All** 



# **Pee Wee King to File Own Suits** In "Tennessee Waltz" Tangle



Pee Wee King, Attorney Chris Duvall, and Redd Stewart

INDIANAPOLIS—A long, legal battle over rights to "The Tennessee Waltz" began to take shape this week when Pee Wee King, co-writer of the hit tune, announced in Indianapolis he will file two actions of his own in a California court within two weeks.

King declined to explain the nature of the two suits he will file except to say that one of the defendants will be the Ernest Tubb Music Corporation, Hollywood.

Though King's publishers, the Acuff-Rose Publications of Nashville, Tennessee, first brought out the tune months ago, King himself was put in position of being a plaintiff over rights of the song. That was because the Ernest Tubb Company on Febru-ary 5 published the song under its own copyright and omitted King as co-author. It listed Redd Stewart, vocalist in King's band, as the sole author and based its claim to the song on a contract which the Tubb Com-pany said it held with Stewart for all his compositions. King said Stewart for an was not under contract to the other company when the song was written in 1946.

Through his attorney, Chris Duvall of Louisville, Kentucky, who con-ferred with King here during the week-end, King said property rights to the song must be settled in court. One of the biggest hits in more than a decade, the "Waltz" has sold a phenomenal 3,000.000 records and 1,000,-

000 sheet music copies. "An incidental phase to my suits will be an attempt to stop malicious rumors that I am not a co-author of

the song," King said. The first court battle loomed a few

days ago when the Acuff-Rose Com-pany announced in Nashville it will file a damage action against the Ernest Tubb Company which it de-scribed as a dummy subsidiary of the Hill and Range Songs, Inc., of Bev-erly Hills, California. So, indications are the song will be involved in at-least three suits.

The Tubb company's action in pub-lishing the song without any legal action of its own gives the situation a strange twist. This is partly because the company at the same time asked royalty sources in the music business to hold up all payments until anticipated litigation was settled. Unknown thousands in royalties are at stake in

the cases to be filed. King said Ernest Tubb, popu-lar folk singer, had himself denied publicly since the dispute started, that publicly since the dispute started, that he has any connection of any kind with the music company bearing his name. King repeated the charge that the Tubb Company is a dummy cor-poration for Hill and Range Songs. "Both individuals and corporations are intertwined in the situation"

are intertwined in the situation," King said. "And from what Mr. Duvall tells me, some of the individuals have been acting in the hope they won't be liable as individuals but instead can hide behind certain corporate immunities. It will be a good fight but we'll win because we're right. We've expected this all along because court battles are always an earmark of a good song, the bigger the fight, the better the song."

#### Surprise! Disk Jockeys Ask to Be Tuned Out

NEW YORK-For the first time in the history of radio, a group of disk jockeys in the New York area will suggest to their listeners that they tune in a rival station—for three min-

utes that is. New York disk jockeys Ted Brown (WMGM), Rayburn & Finch (WNEW), Gallagher and O'Brien (WMCA), Skitch Henderson (WNBC), Sweeny & Marsh (WJZ), Art Scanlon (WINS) and Max Cole (WOV) will simultaneously play (WOV) will simultaneously play Anne Shelton's new London record of "Come Back to Angouleme" at exactly ten minutes after eight o'clock on Friday morning, March 23. The record, made in England, has Anne Shelton singing four part harmony with her-self which means that with seven disk jockeys playing it at the same time, New York will be blanketed with 28 Anne Sheltons at once. The disk jockeys involved in the scheme are going to suggest that their listeners check with other radio sta

listeners check with other radio sta-tions and disk jockeys to find out whether they too are playing Miss Shelton's invitation that everyone return to Angouleme.

MOA Visitors **To Drop** Into Room 716 At The **Palmer House** During The

> MOA Show

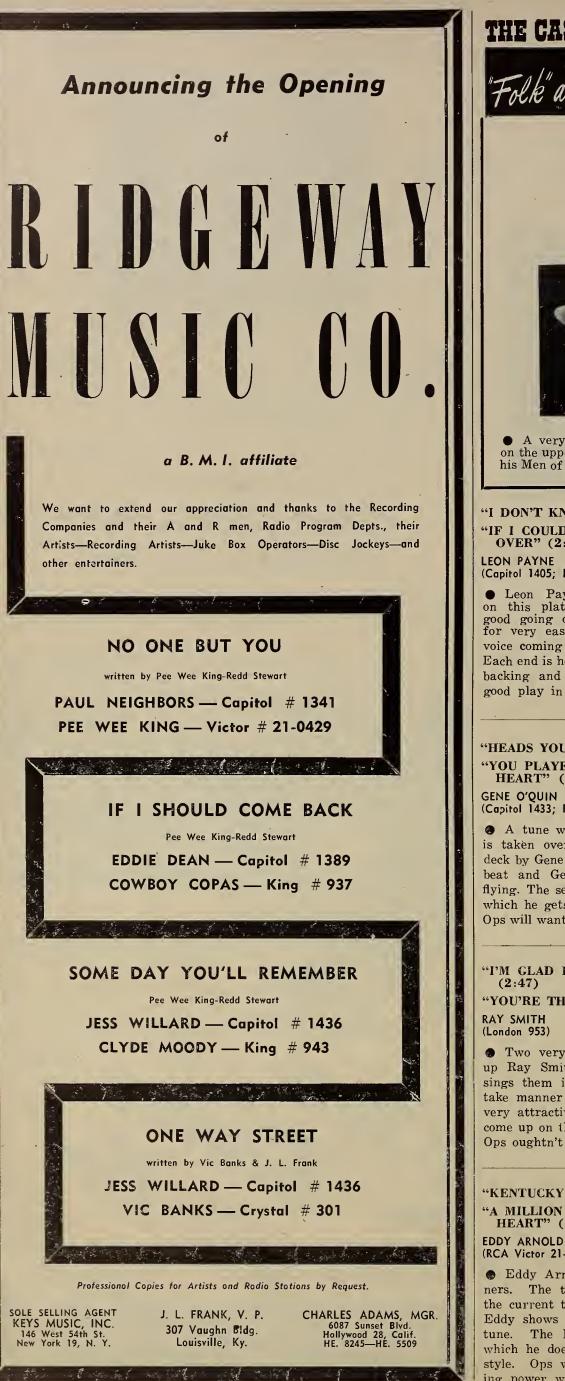


March 24, 1951



The Cash Box, Music

**Page 40** 



#### "It's What's in THE CASH BOX That Counts"

The Cash Box "Folk" and "Western" Record Reviews RILLISEYE of the WEED **"BOOGIE BOTTOM BOOGIE"** (2:54) **"DEAR JOHN"** (2:48) JIM BOYD (RCA Victor 21-0443; 48-0443)

A very dynamic side is offered on the upper level by Jim Boyd and his Men of the West labeled "Boogie

## "I DON'T KNOW WHY" (2:40) "IF I COULD ONLY LIVE MY LIFE OVER" (2:47)

LEON PAYNE (Capitol 1405; F-1405)

• Leon Payne takes two ballads on this platter and gives them a good going over. Both sides make for very easy listening with Leon's voice coming through very smoothly. Each end is helped by some fine guitar backing and the disk should get a good play in the boxes.

#### "HEADS YOU WIN" (2:27) "YOU PLAYED AROUND WITH MY HEART" (2:15)

GENE O'QUIN (Capitol 1433; F-1433)

A tune with a set of good lyrics is taken over the coals on the top deck by Gene O'Quin. It has a definite beat and Gene's rendition sends it flying. The second side is a ballad on which he gets a nice accompaniment. Ops will want to listen to this.

#### "I'M GLAD FOR YOUR SAKE" (2:47)

"YOU'RE THE ONLY STAR" (2:47) RAY SMITH (London 953)

Two very pleasant ballads make up Ray Smith's offering here. Ray sings them in his soft and easy to take manner and makes them sound very attractive as his Buckeye Boys come up on the instrumental backing. Ops oughtn't to miss these sides.

"KENTUCKY WALTZ" (2:32) **"A MILLION MILES FROM YOUR** HEART" (2:55)

(RCA Victor 21-0444; 48-0444)

Eddy Arnold has two more winners. The top deck keeps up with the current trend of hit waltzes and Eddy shows what he can do with a tune. The lower half is a ballad which he does again in his familiar style. Ops who know Eddy's drawing power won't want to miss this.

#### "MOUNTAIN MELODY" (2:05) "YOU ARE ALWAYS BRAND NEW" (2:35)CHET ATKINS

Bottom Boogie". Jim sends this one flying high with a first rate vocal and an excellent accompaniment. Ops who try it out are gonna find

that they're going to be hopping around too taking those nickels from the machines. With a good set of lyrics to work on, Jim gets going here with a very fast beat and some guitar work that's a joy to hear. The bottom side too gets a high powered treatment from

a high powered treatment from Jim and his boys. They certainly know what to do with a tune as they prove so ably on this platter.

Ops who want a good thing, have

(RCA Victor 21-0443; 48-0443)

it on the top deck.

• Chet Atkins displays some fine guitar work on a straight instru-mental on the upper level. He has those strings moving for all they're worth. On the bottom half, Danny Hill comes in for the vocal on a ballad with a lot of appeal. Ops oughta hear this for themselves.

#### "I'M THROUGH CRYING OVER YOU" (2:43)

"BEER DRINKIN' BLUES" (2:47) MISSISSIPPI SLIM (Tennessee 745)

Mississippi Slim and the Night Owls take a slow number for a ride here and do it very well. Displaying a good voice, Slim gets some interesting guitar accompaniment from his boys. The lower end is a cute tune with some listenable lyrics and a steady beat. Ops are going to do ok with these sides.

#### "T'AINT WHAT YOU WANT" (2:50) "IT'S DRUNK OUT TONIGHT" (2:50)

BUTTERBALL BROWN (Mercury 6320)

A fellow who certainly knows how to deliver a song, sends one our way and makes it good. Butterball Brown gets some fine feeling into this cute number which has a very clever set of lyrics. The lower end also has some interesting stuff to offer and ops who want to hear an artist who prommuch for the future oughta hear this one.

#### "ROCKIN' CHAIR BLUES" (2:53) "RUNNIN' AROUND" (2:47) JACK BOLES (MGM 10931)

• Jack Boles has a couple of fas-cinating sides to work with on this disk. The top deck features a good tune on which he is accompanied by a group of girls while on the lower end he gets some fine backing from a fiddle and guitars. Ops oughta take a listen to this for themselves.

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# Best Folk Artist according to ... JUKE BOX PLAYS

# HANK WILLIAMS

37,764 Votes polled

# Best Folk Records of 1950 according to ... JUKE BOX PLAYS

## by HANK WILLIAMS (M-G-M)

"WHY DON'T YOU LOVE ME"22,330 votes"MY BUCKET'S GOT A HOLE IN IT"15,873 ""LONG GONE LONESOME BLUES"9,106 "

and this . . .

for this ...

# THANKS from .... HANK WILLIAMS



Still Going Strong on

"MOANING THE BLUES"

bocked with

"NOBODY'S LONESOME FOR ME"

MGM RECORD No. 10832 (78); K-10832 (45)



Featured On M-G-M RECORDS



Featured Star on WSM "GRAND OLE OPRY" and WSM-TV

"It's What's in THE CASH BOX That Count?"

Now . . .

2 New Hits Riding on 1 Record

"DEAR JOHN"

backed with

"COLD, COLD HEART" MGM RECORD No. 10904 (78); K-10904 (45)



Personal Manager WM. R. ENGLAND 1950 Richard Janes Road Nashville, Tennessee The Cash Box, Music



# ern Promotion Head



NEW YORK-Dick Linke, who has run his own publicity-promotion firm for the past year and a half, has been appointed Director of Eastern Pro-motion and Publicity for Capitol Records, it was announced this week by Floyd Bittaker, Executive V.P. in charge of national sales.

Linke will be in complete charge of all promotion and publicity in the east and his duties will include working with artists, developing publisher contacts, handling all openings of Capitol artists when they appear in the east, supervising disk jockey activities and handling all trade pub-'ications.

# Linke New Capitol East- Lubinsky Writes To Ops

Dear Mr. Juke Box Man:

We have always considered you the greatest adjunct to the record business. If you would like to know what is in store for you for 1951, we can tell you that we have some bang-up records waiting to be released of some material that will snatch a lot of nickels and dimes for you, although we think you are a sucker for allowing the nickel slot to remain on your boxes.

The 45 RPM records will go toward solving the problem of the careless service man who delivers the records in the back of his car and does not care if the records would break, and will also tend to be the nucleus of a library and an easy method of filing records for future use. However, with the new type of juke boxes and pickups and needles, you have at last longer wear and quieter reproduction, and we are facetious enough to say that we at Savoy and Regent have given you the quietest record on the market. No surface noise, squeals, or howls. It would pay you to visit our distributor to see what is new, and I do know that you have passed up a lot of hits merely because you are the self-styled judge, jury, and executioner, as to the commercial value of a record.

But we want to thank you for 12 years of support of our artists, our labels, and ourselves. Here's hoping that 1951 will be prosperous for you. HERMAN LUBINSKY, President

Savoy-Regent Records, Inc.

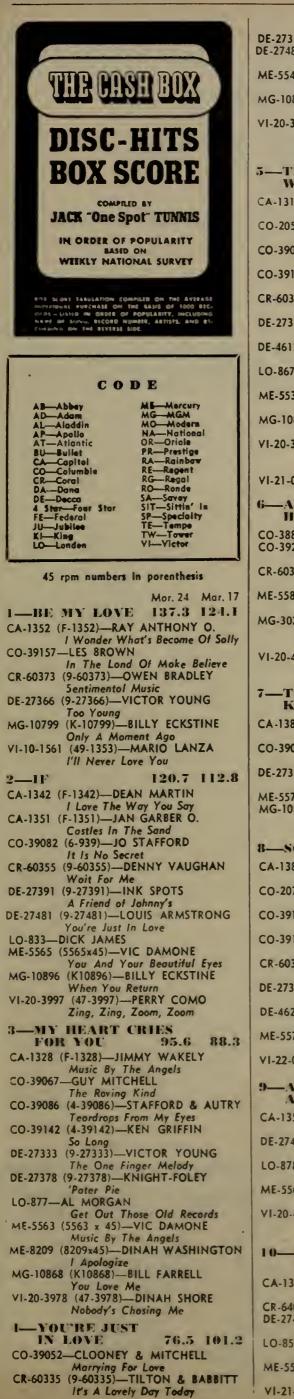


#### Northern N. J. Coinmen Guests of Runyon-Permo for Dinner and Entertainment



NEWARK, N. J.—Operators, their servicemen and mechanics of Northern New Jersey attended the Runyon-Permo party at the Essex House, this city, on February 27, and really had themselves a time. Pictured here are the coinmen starting to dig into the full course meal. During and following the meal, they were entertained by leading recording artists, and saw a fifteen minute movie of how the Permo needle is made. (Detailed story March 10 issue of The Cash Box.)

The Cash Box, Music



Page	43
Mor. 24 Mar. 17   17 (9-27317)—MERMAN & HAYMES	11.
81 (9-27481)—LOUIS ARMSTRONG	CA
45—CHAPEL & LeWINTER O. I've Never Been In Love Before 845—RUSS CASE	CO
Best Thing For You 3945 (47-3945)—COMO &	DE-
FONTANE SISTERS It's A Lovely Day Today	DE-2
ENNESSEE	ME
VALTZ 70.9 71.3 6 (F-1316)—LES PAUL	VI-2
Little Rock Getaway 551—ROY ACUFF	12.
Sweeter Than The Flowers 065 (6-916)—JO STAFFORD If You've Got The Money	CA
113 (4-39113)—SAMMY KAYE	DE-
Get Out Those Old Records 13 (9-60313)—ERSKINE HAWKINS Skippin' And A Hoppin'	LO- ME-
36 (9-27336)—GUY LOMBARDO Get Out Those Old Records 22 (9-46122)—J. & L. SHORT	MG
Long Gone Doddy (45-867)—ANITA O'DAY	VI-3
YEA, BOO 34 (5534x45)—PATTI PAGE	13-
Boogie Woogie Santo Claus 864—TOMMY TUCKER	CA
The Thing 3979 (47-3979)—FONTANE SISTERS I Guess I'll Have To Dream The	CO.
Rest 0407 (48-0407)—PEE WEE KING	CO-
BA DABA	CR- DE-
ONEYMOON 51.1 25.6 802-WILLIE SOLAR	DE-
205 (4-39205)—HELEN KANE Hug Me, Kiss Me ,Love Me	LO-
374 (9-60374)—CLIFF STEWARD Down In Jungle Town 36 (5586 x 45)—HAYES & KALLEN	ME
I Don't Wont To Love You 282 (K30282)-REYNOLDS &	VI-2
CARPENTER Row, Row, Row	14
4065 (47-4065)—FREDDY MARTIN Beoutiful Modness	CO-
HE ROVING AND 48.6 53.2	DE-2
B1 (F-1381)—LES BAXTER So Long	
067 (6-918)—GUY MITCHELL My Heart Cries For You	LO-
32 (9-27332)—THE WEAVERS Wreck Of The John B. 73—REX ALLEN	15
879—THE MELODEONS Missus O'Malley	CA
0 LONG 413.9 36.2	со
81 (F-1381)—LES BAXTER The Roving Kind	со
791 (4-20791)—JOHNNY HICKS All My Life	DE-
142 (4-39142)—KEN GRIFFIN My Heart Cries For You	DE-
160 (4-39160)—PAUL WESTON Across The Wide Missouri 366 (9-60366)—LYN MURRAY O.	LO
John B 176 (9-27376)—JENKINS & WEAVERS	ME
Lonesome Traveler 297 (9-46297)—FOLEY & TUBB	ME
The Chicken Song 70 (5570x45)—RALPH MARTERIE O. Here's To Happiness	MG
0059—JOHNNY MOORE	TW
PENNY KISS 41.3 30.9	VI-
50 (F-1350)—MARY MAYO Bring Back The Thrill	16
414 (9-27414)—ANDREWS SISTERS Zing, Zing—Zoom, Zoom	CA-
8-BREWER-LANSON Hello 67 (5567x45)-EDDY HOWARD	CA.
1 Still Feel The Same About You 4019 (47-4019)—5HORE-MARTIN	DE-
In Your Arms	DE-
MOCKIN <sup>®</sup> BIRD HILL 37.3 28.7	MG VI-
73 (F-1373)—LES PAUL Chicken Reel	17
061 (9-64061)—PINETOPPER5 444 (9-27444)—RUSS MORGAN	CA
Flying Eagle Polka (30296)—MARLIN SISTERS Girl I Left Behind	DE
595 (5595x45)-PATTI PAGE	
I Love You Because -0396 (48-0396)-BRITT & ALLEN	DE

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R

CA-13

CR-64

DE-27

LO-85

ME-55

VI-21-0396 (48-0396)-BRITT & ALLEN

Mar. 24 Mar. 17 18—ACROSS THE WIDE MISSOURI IS.1 3.1 CO-39160 (4-39160)—PAUL WESTON So Long ME-5428 (5428x45)—RALPH MARTIERE Silver Moon VI-20-4017 (47-4017)—H. WINTERHALTER Seven Wonders Of The Warld 19—I TAUT I TAW A PUDDY TAT IS.0 IS.8 CA-1360 (F-1360)—MEL BLANC Yosemite Som CO-39154—HELEN KANE Beanbag Song DE-27456 (9-27456)—DANNY KAYE The Little White Duck 20—I APOLOGIZE IS.9 II.7 CO-39189 (4-39189—CHAMP BUTLER There'll Be Mournin' DE-27484 (9-27484)—DON CHERRY Bring Back The Thrill LO-964 (45-964)—ANITA O'DAY You Took Advantage Of Me ME-8209 (8209x45)—DINAH WASHINGTON My Heart Cries For You MG-10903 (K10903)—BILLY ECKSTINE Bring Back The Thrill VI-20-4056 (47-4056)—TONY MARTIN Wauld I Love You?
MISSOURI         13.1         3.1           CO-39160 (4-39160)—PAUL WESTON So Long         ME-5428 (5428x45)—RALPH MARTIERE Silver Moon           WI-20-4017 (47-4017)—H. WINTERHALTER Seven Wonders Of The Warld           19—I TAUT I TAW A PUDBY TAT I3.0 I5.8           CA-1360 (F-1360)—MEL BLANC Yosemite Som           CO-39154—HELEN KANE Beanbag Song           DE-27456 (9-27456)—DANNY KAYE The Little White Duck           20—I APOLOGIZE 12.9 I1.7           CO-39189 (4-39189—CHAMP BUTLER There'II Be Mournin'           DE-27484 (9-27484)—DON CHERRY Bring Back The Thrill           LO-964 (45-964)—ANITA O'DAY You Took Advantage Of Me           ME-8209 (8209x45)—DINAH WASHINGTON My Heart Cries For You           MG-10903 (K10903)—BILLY ECKSTINE Bring Back The Thrill           VI-20-4056 (47-4056)—TONY MARTIN
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VI-20-4056 (47-4056)-TONY MARTIN
ADDITIONAL TUNES LISTED BELOW
IN ORDER OF POPULARITY
21—SENTIMENTAL MUSIC 12.8 15.9
MUSIC 12.0 10.0
22—JET 12.7 11.6
23—A BUSHEL
AND A PECK 12.2 7.5
24_ZING. ZING_
ZOOM. ZOOM 10.9 14.9
25—I STILL FEEL THE SAME ABOUT YOU 5.7 II.8
26—HOT ROD RACE 5.5 4.7
27—JOHN AND
MARSHA 4.9 4.8
28-IN YOUR ARMS 4.4 3.2
20-IN FUCK ARMS 4.4 3.2
29-MAY THE GOOD
LORD BLESS AND
KEEP YOU 41.3 5.5
30-WAIT FOR ME 1.2 4.1
30-WAIT FOR ME 1.2 4.1
31-TO THINK YOU'VE
CHOSEN ME 3.9 1.9
32-YOU AND YOUR BEAU-
32—YOU AND YOUR BEAU- TIFUL EYES 3.7 —
32-YOU AND YOUR BEAU-
32—YOU AND YOUR BEAU- TIFUL EYES 3.7 — 33—OH, WHAT
32—YOU AND YOUR BEAU- THFUL EYES 3.7 — 33—OH. WHAT A FACE 3.2 — 34—NEVER-
32—YOU AND YOUR BEAU- TIFUL EYES 3.7 — 33—OH, WHAT A FACE 3.2 —
32—YOU AND YOUR BEAU- THFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.118.2
32—YOU AND YOUR BEAU- TIFUL EYES 3.7 — 33—OH, WHAT A FACE 3.2 — 34—NEVER-
32—YOU AND YOUR BEAU- TIFUL EYES       3.7         33—OH, WHAT A FACE       3.2         34—NEVER- THELESS       2.1         35—WHEN YOU
32—YOU AND YOUR BEAU- TIFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.135—WHEN YOU RETURN2.32.7
32—YOU AND YOUR BEAU- THFUL EYES       3.7         33—OH, WHAT A FACE       3.2         34—NEVER- THELESS       2.1         35—WHEN YOU RETURN       2.3       2.7
32—YOU AND YOUR BEAU- TIFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.135—WHEN YOU RETURN2.336—PETER COTTONTAIL2.22.9
32—YOU AND YOUR BEAU- TIFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.135—WHEN YOU RETURN2.336—PETER COTTONTAIL2.237—TONDA WANDA
32—YOU AND YOUR BEAU- TIFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.135—WHEN YOU RETURN2.336—PETER COTTONTAIL2.22.9
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32—YOU AND YOUR BEAU- TIFUL EYES       3.7         33—OH, WHAT A FACE       3.2         34—NEVER- THELESS       2.1         35—WHEN YOU RETURN       2.3       2.7         36—PETER COFFONTAIL       2.2       2.9         37—TONDA WANDA HOY       2.1       1.3
32—YOU AND YOUR BEAU- TIFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.135—WHEN YOU RETURN2.336—PETER COFTONTAIL2.237—TONDA WANDA HOY2.138—VESTA LA
32—YOU AND YOUR BEAU- TIFUL EYES3.733—OH, WHAT A FACE3.234—NEVER- THELESS2.135—WHEN YOU RETURN2.336—PETER COFTONTAIL2.237—TONDA WANDA HOY2.138—VESTA LA
32—YOU AND YOUR BEAU- TIFUL EYES       3.7         33—OH, WHAT A FACE       3.2         34—NEVER- THELESS       2.1         35—WHEN YOU RETURN       2.3         36—PETER COTTONTAIL       2.2         37—TONDA WANDA HOY       2.1         38—VESTA LA GIUBBA       1.8         39—VELVET LIPS       1.6
32—YOU AND YOUR BEAU- TIFUL EYES       3.7         33—OH, WHAT A FACE       3.2         34—NEVER- THELESS       2.1         35—WHEN YOU RETURN       2.3       2.7         36—PETER COTTONTAIL       2.2       2.9         37—TONDA WANDA HOY       2.1       1.3         38—VESTA LA GIUBBA       1.8       -

18.2

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March 24, 1951

# **Complete Program Second Annual Convention Music Operators Of America** Palmer House, Chicago, III., March 19, 20, 21, 1951 (MOA Convention Headquarters: Room 701)

## **MONDAY, MARCH 19, 1951**

11:00 A.M., Crystal Room

**Opening Address: George A. Miller, National Chairman** 

Formal Address: Albert S. Denver, National Vice-Chairman

Addresses By Ray Cunliffe, Second National Vice-Chairman Charles Hannum, Third National Vice-Chairman D. M. Steinberg, National Secretary

Reading of the Minutes of the Executive Committee Meeting, Oct. 30, 31, Nov. 1, 1950

Copyright Act: Atty. Sidney H. Levine Sidney H. Levine is National Legal Counsellor of MOA. He will address the operators on Congressional Bills H.R. 2464 and H.R. 2465 as both of these bills pertain to the Copyright Act of 1909.

**Open Discussion** 

An open discussion will be held on ten cent play by lcading association representatives and music operators.

#### EXHIBIT HOURS: 2:30 P. M. – 12:00 M.

#### TUESDAY, MARCH 20, 1951

10:00 A.M., Crystal Room

Address By: Cong. George P. Miller of California

Address By: John Haddock, President AMI, Inc., Grand Rapids, Mich.

Music Business and the Music Operator: Carl Haverlin Arnold Shaw will present Carl Haverlin who will speak on "Music Business And The Music Operator." There will be a round table discussion by a panel consisting of Arnold Shaw, Carl Haverlin, and several other band leaders, artists and song writers. Mr. Shaw will act as Moderator between this panel group and the music operators,

Music Merchandising And Promotion: D. M. Steinberg

Dick Steinberg is National Secretary of MOA. He will present another constructive program on music mer-chandising and music promotion. Questions and answers by all operators present will be allowed during this discussion.

#### EXHIBIT HOURS: 2:30 P. M. - 7:00 P. M.

Second Annual Banquet and Entertainment Red Lacquer Room — 7:00 P. M.

An all-star floor show will be presented hy Paul E. Wittenmeyer, followed by dancing to the Jim Blade NBC orchestra. Fran Allison and Burr Tilstrom of the Kukla, Fran and Ollie show will be starred. Among the popular record artists who will attend and who may perform will be: Tennessee Ernie, Capitol; Bill ('Hopalong Cassidy'') Boyd, RCA Victor; Billy Daniels, Mercury; Bob Atcher, Capitol; Ralph Marterie, Mercury; Evelyn Knight. Decca; Johnny Desmond, MGM; Dinning Sisters, Capitol; Tommy Dorsey, Decca; Tampa Red, RCA Victor; Patsy Lee, MGM; Tony Fontane, Mercury; Dolph Hewitt, RCA Victor; Art Van Damme, Capitol; Eddy Howard, Mercury; Jim Boyd, RCA Victor; Ernest Tubh, Decca; Hank Snow, RCA Victor; Mary Ford,, Capitol; Two-Ton Baker, Mercury; Doris Drew, Mercury. Door Prizes have been donated by: AMI. Inc., H. C. Evans Mfg. Co., Williams Mfg. Co., Wood Printing Co., Star Title Strips, Capitol, MGM, Decca, Coral Records, Permo, Inc., Hirsh Coin Mach. Corp., LaSalle Industries, M. A. Miller Mfg. Co., Abbey Records, James H. Martin, Inc., Chicago Coin Mach. Co., Columbia Records, Sky Streak Records. Mercury Records.

#### WEDNESDAY, MARCH 21, 1951

10:00 A.M., Crystal Room

Public Relations: Hirsh De LaViez Hirsh de LaViez, Executive Director of MOA, will speak on public relations between manufacturers, operators and location owners.

Fair Trade Laws: Atty. Harrison W. Call Attorney Harrison W. Call, authority on Fair Trade Laws, will speak on the Fair Trades Act and the henefits derived from this Act wherever it has been enacted. Mr. Call is attorney for the California Music Guild.

Tax Problems: George A. Miller George A. Miller, National Chairman of MOA, will speak on the tax problems that confront the music opera-tors in seventeen states. His discussion will also include "juke box jingles and juke box advertising".

Title Strips: Frank W. Wood

Frank W. Wood of the Wood Printing Co., will speak on the importance of proper title strips.

MOA Incorporation: Atty. Sidney H. Levine

Sidney H. Levine, National Counsellor for MOA, as well as attorney for the New York music operators, will explain in detail the present incorporation of Music Operators of America.

New Officers: Jack Mulligan

EXHIBIT HOURS: 2:30 P. M. – 12:00 M.

Jack Mulligan, Chairman of the Nominating Committee of MOA, will make recommendations for officers to hold office for the year 1951, or until the next election is held.

#### SPECIAL EVENTS

A number of tickets are available for the following Radio and TV Sbows. These tickets can be obtained from MOA Headquarters, Room 701.

> Don McNeil Breakfast Club Welcome Travelers Two-Ton Baker Ladies Fair Stars Of Tomorrow

Al Morgan Sbow

Monday, March 19, 10:30 P. M., a private, prevue showing of the brand new picture, "Royal Wedding", featuring Fred Astaire and Jane Powell, will be presented to all music operators, their wives and friends, thru the courtesy of MGM Pictures. Tickets for the prevue sbowing of this picture can be obtained in Room 701 for all registered operators and their guests. A special cocktail party will follow the showing of this picture.

#### COMMITTEES

#### **GENERAL**

George A. Miller General Chairman Ray Cunliffe Albert Denver

Co-Chairman Co-Chairman

**CONVENTION** 

Sidney H. Levine Clem Stetson Hirsh de La Viez D. M. Steinberg Charley Hannum

**RESERVATIONS AND EXHIBITS** Ray Cunliffe, Chairman

Phil Levin, Co-Chairman

**BANQUET AND TICKETS** Clem Stetson, Chairman

R. H. Schneider C. S. Pierce Norman Gertz Ben Ginsberg

#### **MEMBERSHIP**

Lee Arnold, Chairman Martin Britz Leo C. Miller Pete Weyh Dale Rymer Charles Charle

#### NOMINATING

Clem Stetson

C. S. Pierce

Norman Gertz

S. March

Jack Mulligan, Chairman Hirsh de La Viez Morris G. Goldman Charley Hannum

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So Fi H K El W

#### RECEPTION

Morris G.	Goldman, Chairman
like Imig	Howard S. Lee
ol Hoffman	Harold S. Marc
red Fixel	A. E. Sadler
arold Eisenbise	Vic Manhardt
. H. Ferguson	T. J. Withrow
lmer Feigel	Al Unterberger
m. E. Hullinger	Michael Malkin
H. Kiser	Dave Edwards

LEGAL

Sidney H. Levine, Attorney



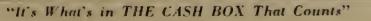
# **"I couldn't**

# believe it!"

Remember the farmer who saw his first giraffe? "There ain't no sech animal!" he insisted. *He couldn't believe it.* Many operators, looking over the earnings record of their first AMI juke box, are like that farmer. They, too, find the factual truth hard to believe. They're amazed when they realize how little it costs to operate the AMI. Breakdowns are nil. There's no lengthy period of shutting down for repairs. The AMI costs less when new, sells for more on a trade-in; enjoys top earnings all the time between. Small wonder that disbelief fades, for as operators add more AMI juke boxes to their routes, their experience proves that believing in AMI is a common-sense, profitable thing to do!

2 ... Incorporated

General Offices and Factory: 1500 Union Ave., S. E., Grand Rapids 2, Mich.



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# Conn. State Coin La. Ops View New Assn. Holds Meet

# Send 3 Delegates To **MOA.** Next Meeting In New London, Mar. 22

HARTFORD, CONN. - The Connecticut State Coin Association held its regular meeting here, at the De-pasquales Restaurant, on March 8, with a very fine turnout of operators. More than fifty of the state's opera-tors from far and wide were in attendance.

Abe Fish, the organization's presi-dent, made a stirring address, em-phasizing the purpose of the associa-tion and the great benefits that can be derived by its members. He stressed a number of business methods which creates respect for the coinmen by both fellow members as well as the outside public. Subjects which Fish spoke about were: Friendship; Goodwill; Cooperation between operators and location owners; Cooperation be-tween operators and jobbers and dis-tributors; Keep machines clean and in repair; Play fair; and of great im-portance, attend meetings of the as-sociation sociation.

Other speakers were: Murray Si-mon, representing United Manufacturing and Chicago Coin; Ralph Co-lucci of Hartford; Mac Perlman of Atlantic; Hogan of Decca Records; and Barnes of RCA-Victor.



Wurlitzer 1400

NEW ORLEANS, LA.-Tom Sandi-fer (center), sales representative of F.A.B. Distributing, this city, dem-onstrates the many attractive fea-tures of the new Wurlitzer 1400 to E. R. McQueen and Louis Seguri, op-erators from Alexandria, La.

Movies were shown by Chris Magenta of his 28 day European tour.

Three delegates were chosen to attend the MOA Convention in Chicago. They are: Frank Marks of New London; Art Rode of Bristol; and James Tolisano of Hartford.

Next meeting is scheduled to be held at the Norwich Inn, New London, on March 22.

# "THE CASH BOX" IS A MUST!

### FOR ALL IN THE COIN MACHINE INDUSTRY

- OPERATORS
   JOBBERS
   DISTRIBUTORS
- MANUFACTURERS
   ALLIED INDUSTRIES

**Weekly Features:** 

- Confidential Price Lists Of All Equipment as Quoted For Sale
- Real Live, Pertinent, Educational Editorials
- News
- Advertisements of Leading Firms
- Music Charts and Reviews
- Breezy Intimate Chatter Columns

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## **NEW ORLEANS NOTES**

Their frank and forthright testimony, as well as their businesslike appear-ance have earned John Bosch and Biloxi's Johnny Bertucci much commenda-tion from all in the industry here. . . By the way, there's a rumor circulating about that John Bosch will retire as president of the Amusement Association. John would be a sure thing for reelection. But, the strain and hard work of the past few months, have convinced him that he needs a long and well de-. Bill Christmas has been receiving much nice comment in the served rest. . . local press for his excellent work turning out so many fine young swimmers in his classes at the New Orleans A.C. Bill, incidentally, is the son of the famous Lee Christmas, mentioned in the Sam Zemurray story in a recent issue of Look magazine.

Aggressive Lou Boasberg and his New Orleans Novelty Co. quickly proved to Jefferson Parish ops that "Turf Kings" were just as good, if not better, than what was formerly being operated. . . . By the way Louis Boasberg advises that he doesn't sleep any better in his beautiful new home than he did in his old one. "But," he remarks, "my third floor hideaway where I can bury myself with my books and records and get away from my five 'Indians' does have its compensations." . . In spite of the Kefauver hearing and the Grand Jury sessions, as well as all the exposés in the local press, New Orleans, many predict, will return to its old, slow, easy-going, pleasure-loying, tolerant many predict, will return to its old, slow, easy-going, pleasure-loving, tolerant ways. Seems like the people of New Orleans just weren't made to live very

ways. Seems like the people of New Orleans just weren't made to live very long under a straight-laced, puritanical, intolerant way of life. In fact, the big reason why tourists have always been attracted to New Orleans is because of its tolerancy and its fine, slow, Southern way of life. The **Guy Lombardo** concert at the Auditorium was certainly a magnet for local ops. Jimmy Brocato, a very good friend of Guy, was seen introducing **Mike McCormick**, local Decca distrib. J. B. McNally, who never misses any-thing musical 'round these parts, certainly enjoyed Guy's great concert. . . . Unanimous opinion among many ops here is that present five-balls are much too slow playing to really earn money. Instead of speeding up the play, ops here claim that the play has been made much slower with those gate features and thumper-bumpers. . . Taft Odder, local distrib, is enjoying his new home in Slidell. Taft commutes every day, and likes it. Teddy Geirgerman is sure hustling business from his brother Bonnie's new

Teddy Geirgerman is sure hustling business from his brother Bonnie's new restaurant. The restaurant is named, "Madame Begué", after the famous old restaurant of the same name. Teddy tells us that Bonnie will try his best to carry on the famous tradition and food that made "Madame's" original restaurant famous. So you coinmen and rood that made madame's original res-taurant famous. So you coinmen and your wives when you come down to New Orleans look up Bonnie and try Madame Begué. . . . Sudden passing of Rosario Pepitone greatly lamented by all ops. "Pip" was of the old school and worked for many years with the well remembered and much beloved Julius "Papa" Pace... Tac Elms, tycoon of music ops, is sure putting out those 45's these days. Tac just recently purchased a new home on St. Charles Ave. It's the former home of the German consul. We all sure wish Tac plenty of health and happiness in his new home. He sure deserves only the best.

Joe Nuccio, Bill Scanlon and Roy Saia (Tulane Coin) are three guys who don't care how rough things get—as long as the fish continue to bite. . . . Mr. and Mrs. Bob Nimms (she sure is pretty, Bob) seen out riding in their brand new car. . . Charley Rabin, former mechanic for New Orleans Nov., is making one great corrector . . . . Donnic Purke Pache is the new headmen of Arandian one great operator. . . Dennis Burke Roche is the new headman of Arcadian Amuse. Co., local digger ops. . . . The decision of the State Dept. and the Mayoralty Permit Office that shuffle games would require the same license as Mayoratty Fermit Ondee that shuffle games would require the same license as pin games, has virtually eliminated this type of equip't. New Orleans has the highest pin game license fee in the nation. \$50 state license, \$50 city license, \$2.50 charity hospital license, 75c police pension stamp and, of course, to all this add the Federal license fee. . . Just as we were closing up this column we heard that **Ray Bosworth** might run for President of the Amuse. Assn. should John Bosch retire. Certainly no more gentlemanly person in town de-serves the honor. In our humble estimation, Ray would be a credit to the organization here, and to all the nation's operators.

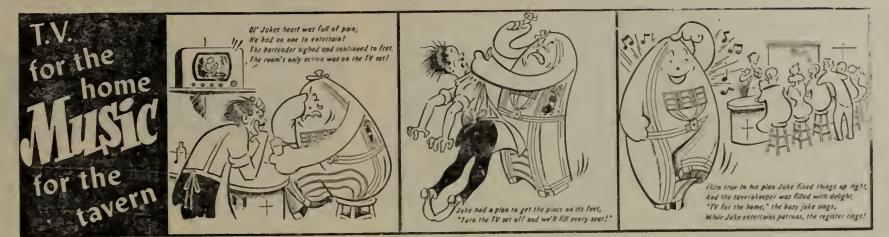
# SAINT PAUL. MINN.

It isn't possible that Spring is only ten days off. As far as the people in Minnesota and the Dakotas are concerned, they wouldn't care if they never saw another snow flake this year. This past week we have had snow each day, and the southern part of our state is continually digging out from one storm to another. In some parts of the Dakotas it has become necessary to dispatch airplanes to rescue people who have unfortunately been stranded on highways. Strong winds accompanied by light snow has whipped up drifts to nine feet high in places. This kind of weather might be all right for the fuel companies. but the juke box business in our city has suffered, since most people would rather spend an evening at home, than take a chance on getting stranded somewhere.

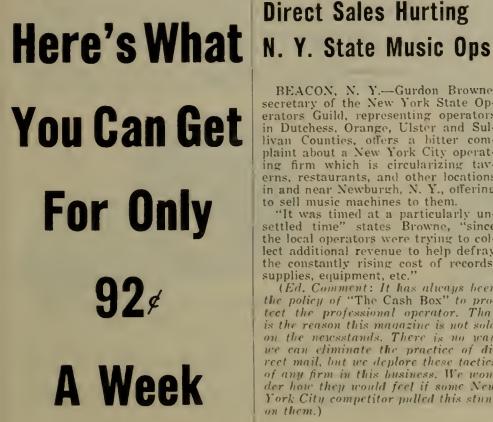
Since most of last week was particularly hazardous for driving, only a few operators drove further than a few miles from home-and we don't blame them. Quinton Haroldson from Northwood, N. D., however, did manage to make the trip. Quinton reports business fairly good, as his town just missed several blizzards that managed to cover most of the Dakotas. . . . Don Bolier, Baldwin, Wis., reports that business has suffered too in his town, as the situation is the same there. . . . Bud Curley, Brainerd, who recently purchased a route in Brainerd, has been busy making changes and purchasing equipment. ... Used equipment and new phonographs still selling rapidly, reports Automatic Games Supply Co.

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# **CLEVELAND PHONO ASSN. CAMPAIGNS TO IMPROVE COLLECTIONS**



CLEVELAND, OHIO—As part of a continuous campaign to promote music in the taverns instead of television, the Phonograph Merchants Association of this city has produced this cartoon for mailing to taverns throughout Ohio. According to Jack Cohen, head of the Association, the campaign was started a year ago, and consists of "teaser" mailings at periodic intervals.



# **Direct Sales Hurting**

BEACON, N. Y.-Gurdon Browne, secretary of the New York State Operators Guild, representing operators in Dutchess, Orange, Ulster and Sullivan Counties, offers a bitter com-plaint about a New York City operating firm which is circularizing taverns, restaurants, and other locations in and near Newburgh, N. Y., offering to sell music machines to them.

"It was timed at a particularly un-settled time" states Browne, "since the local operators were trying to collect additional revenue to help defray the constantly rising cost of records, supplies, equipment, etc." (Ed. Comment: It has always been

the policy of "The Cash Box" to pro-tect the professional operator. That is the reason this magazine is not sold on the newsstands. There is no way we can eliminate the practice of di-reet mail, but we deplore these tactics of any firm in this business. We wonder how they would feel if some New York City competitor pulled this stunt on them.)

NEW YORK-Commen, more than any in this country, are well aware of the value of a nickel-and just how small a portion of its value of years ago it represents. However, the music publishing industry has recently pointed up its uselessness thru several songs-which seem to be heading for the hit class.

"Once Upon A Nickel," written by Buddy Kaye and Tony Starr, is now being heard thruout the country on juke boxes, and we reproduce the lyrics with the permission of Tony the Valando of Valando Music Corp.

Guce upon a nickel you could really buy a cake o' soap,

A good cigar, a piece of apple pie. a subicav ride, an ice cream cone, And for a nickel you could phone, Those were the good old days.

Once upon a nickel you could buy a lot.

- A loaf of bread, a bowl of soup.
- A hot dog really hot. A glass of beer, a can of beans,
- A nickel bought most magazines.

Those were the good old days.

What happened to that nickel cup of coffee?

"Once Upon A Nickel"

The fice cent bag of peannts at the game

Because I have no doubt that the nickel is dying out

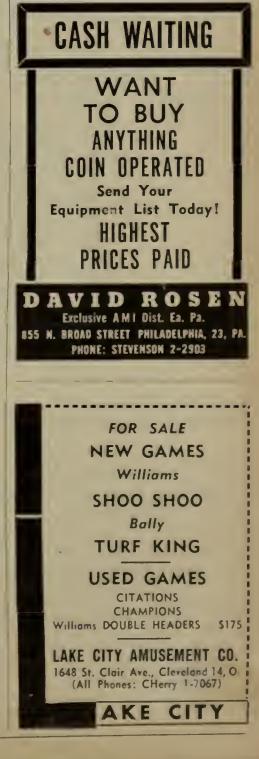
I'm gonna put one in a special frame.

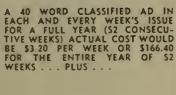
Once upon a nickel we could have a time

But none to buy a nickel's worth you need more than a dime

The day may come, but who knows ichen They'll sensibly recive again

The nickel and those good old days.







A FULL YEAR'S SUBSCRIPTION THAT BRINGS YOU "THE CASH BOX" EACH WEEK FOR S2 CON-SECUTIVE WEEKS, REGULAR PRICE OF SUBSCRIPTION IS \$15.00 WHICH ADDS UP TO THE GRAND TOTAL



\$181.40 ... ALL THIS FOR ONLY \$48 ... OR 92c PER WEEK FOR YOUR 40 WORD CLASSIFIED AD PLUS YOUR WEEKLY COPY OF "THE CASH BOX"...



IF YOU ALREADY HAVE A \$15 SUBSCRIPTION TO "THE CASH BOX" YOU WILL BE GIVEN FULL CREDIT FOR THE REMAINDER OF YOUR SUBSCRIPTION. THIS WILL BE DEDUCTED FROM THE \$48 AND YOU WILL BE BILLED FOR THE DIFFERENCE ONLY.

THE CASH BOX EMPIRE STATE BLDG. NEW YORK 1, N. Y.

# The Operator – The Artist – The Phono – **A Great Combination**



CLEVELAND, O.-Herb Wedewen, head of Northern Music Company, this city, distributors for Wurlitzer phonos in this area, reports that sales of the new Wurlitzer 1400 got off to a good sales spurt with the initial in-troductory party held on "National Wurlitzer Days"—and has continued to increase daily.

"It's a real healthy situation" states Herb. "Operators who have the 1400

out on location are coming back with re-orders, and those few who hesitated at the beginning, are evidently hearing about its great performance, and are now rushing in their orders.

Pictured above are two local operators (1) Charles Comella, Cadillac Music Company, and (r) Jimmy Ross, J. R. Music Company, surrounding orchestra leader Ray Anthony and the model 1400.

"It's What's in THE CASH BOX That Counts"



Williams BIG LEAGUER HIGH SPEED REBOUND BASEBALL GAME • Men Actually Run Bases on Field!

A SMASH HIT!

• Opposing Team Actually in Position on Field!

• 1 Player - - 10c . . . 2 Players - - 20c

8 FT. LONG – 2 FT. WIDE YEAR 'ROUND PLAY APPEAL!

> MANUFACTURING COMPANY

Protected Under Patent Nos. 2459011, 2296548, 2296549, 2240276. Other Patents Pending.

# SEE IT - BUY IT AT YOUR DISTRIBUTOR NOW!



# Wash. Coin Mach. Assn. Elects Officers for '51

WASHINGTON, D. C.—Members of the Washington Coin Machine Association, this city, held an extremely interesting meeting on March 8. Election of officers resulted in the following men selected to serve one year: Nick Gouzoulis, president; John H. Phillips, vice president; and Horace Biederman, secretary-treasurer. These officers with John Cokinos

These officers with John Cokinos and Robert C. Burner, who make up the new board of directors, will be installed at the next regular meeting to be held Monday, April 9, at the Capitol Plaza Hotel.

# Will the Public Pay 10c?

CHICAGO—There are still a great many coinmen around the country who say that, "The public won't pay 10c."

There are others, who have made tests on pinball games at 10c, and have found themselves extremely successful.

There are phono ops who have made tests of 2 plays 10c and 5 or 6 plays 25c, as well as 1 play 10c and 5 plays 25c, and have found that this was "the answer" to earning a living.

Will the public pay 10c?

To the old timers in the industry that brings back some history. In the "roaring 20's" the great majority of "amusement" games were strictly penny play.

In the "terrible 30's", with the worst depression in the history of this nation under way, it became penny vs. nickel.

Regardless of the seriousness and blackness of the 30's depression, ops stuck to the nickel. And the nickel became the standard for "amusement" game play.

In the "fighting 40's" the nickel continued supreme. (This publication urged the trade to go to dime play since 1943.) But, also during the "fighting 40's", multiple coin chutes were placed on many games. At the same time, the 10c and 25c chutes on the phonos brought good returns, especially during the war years, when money flowed freely.

Now, in the "fabulous 50's" with rampant inflation which has forced down the value of all money, many are still tenaciously sticking to the nickel. Even tho they openly admit that, "Dime play is the answer". Why won't they change? For a number of reasons. The first, usually, that competitors won't. The second, that the public won't pay a dime, even if the value is the same, as for example, 2 plays for 10c, which still means 5c for each record played. Or 10c per pin play which means 10c per free play, instead of 5c.

These men should think back to the nation's worst depression, the "terrible 30's", when banks closed and apple selling was a leading business, when soup kitchens were rolled around on trucks to feed people.

In those "terrible 30's" the public was willing to play a nickel, instead of the penny. Many a penny play op felt plenty foolish afterwards and, quietly, changed over to the nickel. How many remember the 10 balls for 1c pin games? And how many remember all the other penny play games?

It's history repeating itself all over again. Some fearful ops are timidly sitting back waiting and watching while the more aggressive and progressive operators go on the firing line with 10c play. And, what's most thrilling, are profiting with dimes.

Then, as happened in the early thirties, these timid ops will gradually pull in their nickel play equipment, switch over to the proved 10c play method (whichever will work out best in their territories).

Would the public play a nickel during the depression years of the "terrible 30's"?

Will the public play a dime during p the inflationary, big income, "fab- tl ulous 50's"?

CREATORS OF DEPENDABLE PLAY APPEAL! 4242 W. FILLMORE STREET, CHICAGO 24, ILLINOIS

## "Bowl-O-Matic" In 2 Day N. Y. Show

Chicago Display at Palmer House, Mar. 18 to 20

NEW YORK—"Just like the old days" was the comment of the oldline local operators when they dropped into view Nat Cohn's "Bowl-O-Matic" amusement game being displayed for two days, Wednesday and Thursday, March 14 and 15, in the Grand Ballroom of the Park Sheraton Hotel in this city.

What these men were referring to was the manner in which the game was being introduced. Nat Cohn, in days gone by, made it his practice to introduce new products with quite a flourish.

Several hundreds of coinmen from the city, and outlying areas as well, attended the showing. As a result, Cohn advises that a number of orders were booked, and several wholesale firms were being considered as distributors in their territories.

Immediately after this local display, Cohn left for Chicago, where "Bowl-O-Matic" will be shown at the Palmer House for four days—Sunday thru Wednesday, March 18, 19, 20 and 21. As the Music Operators of America are holding its Convention at this same hotel at the same time, Cohn expects quite a number of operators and distributors to see his machine.

After this Chicago showing is completed, Cohn will select distributors thruout the country, and will then announce their names to the trade.

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#### ELECTIVITY . . . including "Cancel" Button. REDIT UNIT . . . accepts up to 40 nickels at a time. PROVED ERFORMANCE . . . incorporates every up-to-the-minute engineering feature including a FINE TONE AMPLIFIER to which an auxiliary speaker can be attached, a LIGHTWEIGHT TONE ARM with crystal pick-up, VOLUME CONTROL

O SERVICE... Its easily understood mechanism requires na special knowledge and the exclusive "IN-A-DRAWER" feature permits entire mechanism to be pulled out at once for servicing from the front. MUSIC MITE is light — weighs only 50 lbs. — and can be trans-

parted by car instead af a costly truck.

and the famous RCA record changing mechanism.

# ONLY Music Mite OFFERS ALL THESE ADVANTAGES TO MUSIC OPERATORS

See the new Music Mite MODEL 52 featuring SINGLE ENTRY SLUG PROOF 5¢-10¢-25¢ COIN MECHANISM Accepts up to \$2.00 of credits in ony combination of coins.

MUSIC MITE DOES EVERYTHING THE STANDARD SIZE PHONOGRAPH CAN DO-

#### -BUT COSTS LESS-MUCH LESS!



HEAR IT-SEE IT-BUY IT FROM THE WILLIAMS DISTRIBUTOR LOCATED IN YOUR TERRITORY

4242 W. FILLMORE STREET, CHICAGO 24, ILLINOIS

#### PEDESTAL STAND (Optional)

For those locations where space doesn't limit installation to the bor or counter, you can set MUSIC MITE on this exquisite pedestal type stand. Decarated to complement the cobinet design of the phanagraph, MUSIC MITE and its pedestal farm ane eye-appealing unit that captures patran attention in any location.

# **Coven Peoria Wurlitzer Show Proves Outstanding Success**



BEN COVEN

PEORIA, ILL .- Coven Distributing Company of Chicago held a special showing of the new Wurlitzers 1400 and 1450 models at the Jefferson Hotel here this past Thursday, March 15, which proved one of the most successful showings the firm have ever yet held.

Ben, and his very charming wife, Trudy, were host and hostess to operators from this city, as well as from Champagne, Danville, Bloomington, Pekin, Galesburg, McComb, Mon-mouth, Mason City, Havana and Canton, Ill.

Carl Christiansen, district represen-tative for Coven Distributing, was in charge of sales, with Harold Saul and

Mac Brier as assistants. Lee Taylor, old timer and well known to all music mechanics, was in charge of a special and advanced school for mechanics during the showing.

Bert Davidson of Permo, Inc., was present to discuss Permo Point Needles with the operators who attended from this and all the nearby Illinois cities.

This special showing was such an outstanding hit, according to Ben Co-ven, that the firm is now planning many more of the same thruout their

"It certainly was a pleasure", Co-ven reported, "to hear all the nice comments the operators had to make regarding our new Wurlitzer models 1400 and 1450.

"Everyone of them", he continued, "believed that he hit the 'bull's eye" buying these great phonographs. "In fact", Ben stated, "this is one

showing all of us are going to remember for a long time to come because, we believe, it was one of the most outstanding in all our history.

"We want to thank everyone who attended", he concluded, "and espec-ially thank them for their very fine compliments."

#### Nebraska Music Op Finds 10c — 4 for 25c Best

O'NEILL, NEB .-- Clarence Potter, Potter Coinomatic Service, this city, appears to he a very progressive operator, and most certainly must be running a profitable music route. On March 4, Potter married Vera Rouse of Gilden, Neb. "Under these conditions" states Pot-ter, "I must make profits."

"No Greater Love...



has any man than that for his friend", ... the Wurlitzer 1951 Models, 1400 and 1450, have proven themselves true, stannch, and completely reliable friends of all music operators. Wurlitzer's Models 1400 and 1450 are the operator's best friends. If you are a Michigan music operator call on us today ... let us tell you why! Carl Angott

INC ANGOTT DISTRIBUTING COMPANY 2616 PURITAN AVENUE . DETROIT, MICHIGAN (All Phones: UNiversity 4-0773)

Potter has been experimenting with 10c play, and reports that the system that is working out best for him is the 10c per play, 4 for 25c. "Have been getting a good play on all" reports Potter, "but have decided that I like 10c for one play, 25c for 4 plays the best. A good location owner is a great help. In one location he explains to the patrons that it's cheaper to huy 4 for 25c-only 6c each. Gets lots of

quarters?

"On 100 selection machines I get the first \$35 to \$60 per month, 50-50 above that. Have one spot where I do not get any guarantees, but get 2/3 and location gets 1 3. On my regular 20 and 24 record machines. I take out \$1. each for all new records which are inserted. I then add and subtract the amount for records before I divide what's left on a 50-50 basis."



COMPA ES Factory Representatives for AMI Inc. Bally Mfg. Co., J. H. Keeney & Co., Inc. Permo Inc., Super Vend Sales Corp. 593 10th Ave., New York 18, N.Y., LO 4-1880 123 W. Runyon St., Newark 8, N.J., BI 3-8777 354 S. Warren St., Trenton, N. J., TR 5-6593

# **Changes Firm Name**

SALT LAKE CITY, UTAH-Allison L. Nowels, distributor of AMI jukeboxes in the Salt Lake City, Utah territory has announced a change in the name of his firm. The new name is Western States Distributors. Formerly, the Nowels' company was known as Coin Machine Sales. No other changes are contemplated according to Mr. Nowels.

chairman of the State Legislative Revenue and Taxation Committee, said (March 6) that Omaha City Attorney Edward F. Fogarty called him to express the city's opposition. He quoted Fogarty as saying city officials feel the state tax would invade a source of revenue which cities already are using.

#### New Hampshire **Bill Killed** Tax

CONCORD, N. H .- New Hampshire's House of Representatives killed (March 6) a bill proposing the imposition of a new state tax on all coin machines. The measure, which had been introduced by Rep. Gedeon Proulx of Manchester, had been adversely reported by committee.

Michigan House of Representatives.

The measure was sponsored by Rep. Arthur Haufe, Saginaw Republican, who said it applied only to those machines requiring a nickel or more to operate. He said it is so worded as to prevent any possibility of slot-machines or "one-armed bandits" from being licensed.

As reported out of the committee the bill imposes annual license fees of \$100 on juke boxes and \$200 on pin ball machines. Haufe estimated it would raise upwards of \$3,000,000.

# Tenn. Tax Bill Killed

NASHVILLE, TENN.-Tennessee's House of Representatives defeated (March 9) a bill which would have increased taxes on automatic amusement machines to \$150 each.

crease taxes on coin-operated mato produce an estimated \$1,000,000 a year in additional rev-enues, was introduced in the Texas Legislature (March 6) by Rep. Henry

Under the bill taxes on "skill or pleasure" machines would be more than doubled. Penny machines, now taxed \$30, would be taxed \$100. Machines operated by nickels and larger coins would have their tax increased from \$60 to \$150.

## **Proposed Phila.** Tax Of \$30 Reduced To \$25

PHILADELPHIA, PA. - A proposed municipal tax on coin machines operated for amusement, such as pin ball machines and juke boxes, was reduced from \$30 to \$25 on each machine by the finance committee of the Philadelphia City Council. The present city tax is \$20 per machine.

The committee decided to reduce the proposed increase after hearing (March 8) claims of industry spokesmen that the higher tax would drive them out of business.



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### **EASTERN FLASHES**

A number of music ops, and practically all the wholesalers at the Palmer House, Chicago, for the MOA Show when you read this. A few exceptions, among them Dave Lowy of Dave Lowy & Company. Dave would have liked to go, but just got out of a sick bed, and doesn't feel up to it. Would have particularly liked to be at this show as he's just taken on the Evans' "Constellation" phono for this area... Jack Mitnick, AMI regional representative, flies out Friday.... Barney (Shugy) Sugerman and Abe Green of Runyon Sales Company, fly out early Sunday A.M. The AMI bunch want to be on hand early Sunday for the special party in honor of John Haddock, celebrating his six anniversary as head of the manufacturing firm, which started turning out the modern AMI phonos since his leadership. (This party will be history when you read it in this column). Just before taking the plane, Shugy remarked "I'm very happy our factory organization and the other distributors are honoring John Haddock, as he's one of the finest, as well as one of the most intelligent people in our industry. It's a great privilege to know him and be associated with him in a business way."

Nat Cohn showed local coinmen his "Bowl-O-Matic" amusement machine in a typical "Nat Cohn Production." Originally scheduled to be displayed in the Oriental Room of the Park Sheraton Hotel, plans were changed, and the showing was held in the Grand Ballroom of this hotel. So many coinmen had advised Nat that they would attend either on Wednesday or Thursday, March 14 or 15, that he switched over to the bigger and more beautiful room. Cohn reported many orders taken, and soveral firms are now under consideration for appointment as distributors. The "Poperino" Arcade, on W. 42nd St., ordered four machines, and insisted upon immediate delivery. They had the four machines on Friday. Next showing at the Palmer House, Chicago, from Sunday, March 18 to Wednesday, March 21. . . Al Simon, Albert Simon, Inc., ChiCoin representative, expected to have the factory's new "Hit Parade" 45 rpm selective phono on display this week, but it didn't arrive. First official showing is to take place at the MOA Convention in Chicago. Al leaves this week-end for the Show, and will be on hand to greet all his friends. Upon his return to New York, "Hit Parade" will be on display, and Simon states that deliveries will be going forth to the trade at that time.

Joe Young and Abe Lipsky of Young Distributing, use some choice swear words to castigate the shipping companies, who seem to think it's Okay to deliver at any spread of time they wish. Carloads of Wurlitzer phonos are in transit, and operators are demanding immediate delivery. (Ed Comment: Hey, Joe, why not buy your own railroad in New York State?) Young tells us he's received the Wurlitzer conversions for Model 1100. Previously conversions were available only for the 1250... Same report on Mike Munves. Busy, busy, States Exhibit's "Gun Patrol" in greater demand than ever. "Word is getting around rapidly that collections are terrific" smiled Mike "and not only are operators re-ordering, but new customers are besieging us with letters, wires and phone calls." . . While most of the other coinmen are in Chicago, Dave Lowy, due to his recent illness, remains here. However, Dave will be busy remodelling his showrooms and offices. . . . Morris Rood, manager of Runyon Sales, back on the job after an absence of two weeks due to sickness. . . Harry Koeppel, Koeppel Distributing Company, flying out Sunday to attend the MOA Show. Harry will be busy at the display of Hirsh Coin Machine Company, who's displaying phono plastics. However, we would imagine that most of his time there will be watching Hirsh de LaViez out of the corner of his eye to see that he's not the victim of a sudden explosion, or sumptin'. . . . Mac Pollay, United Phonograph Service (the most handsome man on coinrow) tries to get away for the MOA Show, but prevented by rush of business. "That's for me" sighs Mac, "but business comes first. I'll make sure I'll be there the next time." . . Sidney H. Levine, counsellor for MOA, very disturbed by the statement in another publication that MOA will discuss forming a national association. "That's the furthest thing from our intention" states Levine, "and I'll explain it to the gathering in detail. It's only our idea to incorporate the board."

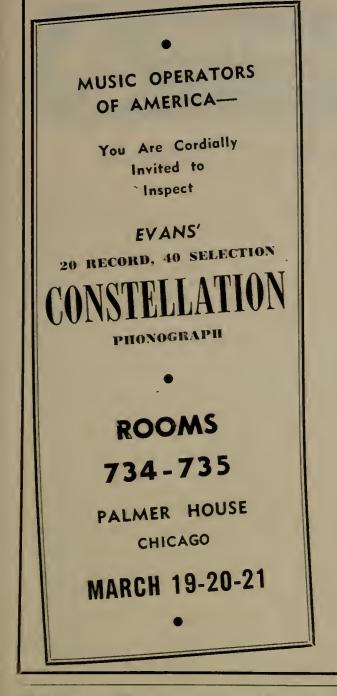
## DALLAS, TEXAS

We dropped by Commercial Music Company tother day and encountered Ralph Claybrook leaving with a carload of Eastern Electric Cigarette machines. . . Benny McDonald and Clarence Cleere were also there and both were doing the raves over United's "Five Player Shuffle Alley." That game is a going thing. . . Rubin and Olin Dreyer are still expanding in San Angelo. This time it's a retail record shop set up with the latest equipment in fine style. May we wish the boys luck. . . . You may now refer to Mack Duce as the "Flying Duce." Yep, Mack has gone and bought him a plane. It's strictly business of course, by way of saving time in flying to Dallas and other cities. . . Did you hear about Joe Matassa and his "chicken pox"? Of all things contagious, Joe would have to get it. It didn't last long and Joe is off the sick list, are much glad to report. . . Incidently the Matassa boys are doing a terrific job on Gottlieb's five ball "minstrel man." . . While I was looking over this little item, Bob De Priest was eyeing the A.M.I. model "C" phono, converted to 45 rpm. Bob was so enthused over the conversion that he went on to explain that the conversion kit is easily installed on all model A, B and C's. Sounds terrific to me.

C's. Sounds terrific to me. The Wurlitzer factory in North Tonawanda, New York, is getting a once over by Ray Williams. Ray will be in New York for several days and plans on making the big city... Tommy Chatten, is still darting around the country. This week in Shreveport and next week in Amarillo. ... Mack McKenzie returned from holding service school on the Wurlitzer 1400 phonographs. Mack had very successful showings in Abilene, Amarillo, San Angelo and points west. ... Tulsa's Joe Gathing (Culp Music Company) has been in Dallas several days. Joe was very curious about United's new five ball, as is everyone else. This game has been on test locations for over sixty days and has proved a great money earner. At this reading, we haven't been able to get the name of the game. Seems that it's a big fat secret.

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March 24, 1951



CONVERTIBLE FEATURES: 10¢ PLAY • 45 R.P.M. CONVERSION 20 RECORDS — 40 SELECTIONS



# **SEE THE PROOF** .... You Can't Buy a More **DEPENDABLE PHONOGRAPH**!

H. C. EVANS & CO. 1556 WEST CARROLL AVE., CHICAGO 7, ILLINOIS

# North Carolina Ops Assn. SetsWashington StatePolicy Of Front Money Guarantee.Legislature OkaysMany Also Adopting 10 ≠ PlayCity And County

**Organization Making Good Progress** 

RALEIGH, N. C.-S. W. Marr, Jr., executive secretary of The North Carolina Amusement And Recreation Association. Inc., whose headquarters are in this city, reported this past week that the organization was making very good progress thruout the state.

Marr reported, "The eastern region has been well ahead of the state. A. B. Cooper, the eastern leader, has done a remarkable job of bringing his group together into a splendidly working trade association. The rest of the state is trying to follow the eastern lead."

Marr also reported that most of the state have agreed to front service money guarantee systems. Our machines that are grossing less than \$20 ops are now arranging for \$3 front money service guarantees.

As Marr reports, most of the ops are affected by rising costs of parts, supplies, equipment, labor, and other overhead expenses. The organization is trying to help everyone of the men to show a profit from their individual businesses by presenting plans which have already been proved by other ops thruout the nation so that they, too, will enjoy a better business.

This seems to be the general policy of the North Carolina Amusement And Recreation Association. They have been gradually obtaining more and more members because of their assistance to ops thruout the state bringing them better returns from their present operations.

Marr also reports that ops in some parts of the state, like Greensboro, have turned to dime play.

The Raleigh - Durham - Fayetteville areas have agreed to a sliding scale of front service money guarantees along the lines proved most effective by operators thruout the nation.

by operators throut the nation. At the present time the organization has 43 leading operators as members. There are approximately 161 operators licensed in North Carolina. These 43 operators, according to Marr, have contributed 75% of a temporary budget, mostly for legislative activity, with part of the budget to be devoted to continued advancement of this organization, which is proving itself to be one of the most progressive in the country.

Arrangements are now in progress to tie in with the MOA (Music Operators of America) organization. North Carolina ops are much concerned over the Scott bill, now in the Judiciary Committee of the House of Representatives, and have volunteered their wholehearted support to George A. Miller, National Chairman and Treasurer of MOA. City And County Pinball Licensing Amusement Machine Tax To Be 1/2 Per Cent Of Gross

TACOMA, WASH—A bill to permit city or county governments to boost their revenue by licensing pinball machines was given final passage by the Washington State Legislature (March 8) and sent to Governor Langlie

The local governments in Washington lost their revenue from such devices early last year when the State Supreme Court ruled that pinball machines with payoffs were gambling devices. Subsequently, many operators of the machines said they converted them into purely amusement devices. As a result the State Tax Commission reduced the tax levy from 20 per cent of gross income to only ½ per cent.

While it was before the State Legislature, the new bill was interpreted by an assistant state attorney general to mean that pinball machines of all types could be licensed by the city or county governments, including the type banned by the State Supreme Court as as gambling devices.

Listed as Senate Bill No. 85, the measure was sponsored by Senators Ed Flanagan, Wapato Republican, and Jess Sapp, Sedro Woolley Democrat.



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TOP BULLET DOMES (Plexi-glas) for WURLITZER MODEL 1100	14.95
LOWER SIDE PLASTICS for WURLITZER MODEL 1015	
TOP RIGHT or LEFT CURVE for WURLITZER MODEL 1015	8.95
LONG BUBBLERS (Straight) for WURLITZER MODEL 1015	
SMALL CURVE BUBBLERS for WURLITZER MODEL 1015	
LARGE CURVE BUBBLERS for WURLITZER MODEL 1015	3.90
TOP RIGHT of LEFT CORNERS for WURLITZER MODEL 750	
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BLUE or WHITE MIRROR SQUARES for SEEBURG MODEL M-100 B (Sq. ft.)	3.00
MAGIC-GLUGLASS (Permanent Adhesive for SEEBURG) and (Pint)	
(WURLITZER ORNAMENTAL GLASS)	1.75

\* NOTE: The above plastics are absolutely guaranteed. They must be the best plastic replacement you ever used or your money will be refunded. No questions asked. You are the sole judge.

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Page 54

Come to Keeney's

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See the

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See the

New Keeney Custom-Built TV Sets.

See the

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for GREATER PROFITS and Long-Life Games Use Keeney Equipment! VISIT OUR SHOWROOM LOCATED AT 2600 W. 50TH STREET:CHICAGO



2600 W. 50th ST., CHICAGO 32, ILL.





# CALIFORNIA CLIPPINGS

Between the boys who are down with the flu, Virus Y of what have you and those who are just too busy to get away, not too many of the L. A. regulars seem to be heading East for the MOA Convention. The one we've heard from for sure is Phil Robinson, who will check out of town March 14 to catch the show and visit the Chicago Coin plant. Phil is anxious to get his first look at the firm's new 45rpm "Hit Parade" jukebox and also hopes to needle up shipment of "The Thing." . . . Incidentally, we played our first game on the latter at Bud Parr's and found it one of the most fascinating 5-balls yet made, with plenty of suspense as well as action once the ball gets into the wrapped box so graphically illustrated on the backboard. Phil promised to give our best to Bill Gersh. Ran into Jack Sheppard, who was subbing for Lyn Brown, down with the flu bug, and Jack told us how sorry he was to miss the MOA show this year. He related how just a few years back, a bunch of the boys met in Bill's office to organize the MOA. In addition to Jack and Mr. G., there were George Miller, Jack Cohen of Cleveland, Al Denver of New York and several other familiar names in the music operating field. Sheppard, who is doing well with his premium merchandise in the eight Western states, just became a grand-pop and plans to visit his daughter in Philadelphia first of June.

Lyn Brown, we're told by Jack, is keeping busy with the United "Shuffle-Cade" and expects another live one in "Bowl-O-Matic." which Lyn has for Southern California and Lou Wolcher of San Francisco for the state. . . . Al Bettelman just let us know that C. A. Robinson & Co. now has four out of five top las Vegas hotels completely in Jennings equipment. Charlie Robinson closed the deal last week for more than 100 machines at El Rancho Vegas. . . . Something really new has been added to the Badger Sales floor, in the form of a handsome 17 inch, rectangular black tube TV set bearing the Keeney trademark. W. R. Happel, Jr., tells us his firm has the entire distribution for Southern California, dealership as well as direct sale to operators for location resale. Bill Happel was also waiting on the new Keeney refrigerated machine for package candy, which should be a good item for theatres and other locations catering to the fancier candy trade.

Found Paul Laymon's Wurlitzer dept. all decked out in fine batch of photos taken at recent Wurlitzer show, including a pip of a pic on Paul and Margaret Whiting. Still galloping, according to Charlie Daniels and Ed Wilkes, is Bally's "Turf King."... These lads, along with Bill Happel, Al Bettelman and numerous others, had nothing but kind words for The Cash Box code listing on its Blue Book on its Blue Book.

Jack Simon back in his office after a run down to Palm Springs, Banning and San Jacinto on some buying, selling and trading. . . Back on the job after licking a touch of the flu was secy. Cele Padwa. . . That old debbil flu even caught up with Joe Peskin, who's on crutches to boot after stepping off a chair onto a sharp scre wdriver while trying to hang a venetian blind in his Palm Springs place, which proves that Palm Springs is a hazardous place. . . Also on the flu list is Mrs. Peskin, while working away at learning the steel plant business and liking it is son-in-law Paul Silverman. . . Add one more slightly ailing fellow to this week's medical report: George Warner, who more slightly ailing fellow to this week's medical report: George Warner, who was about to take off from the Automatic Games office for a rendezvous with his doctor for some anti-virus shots.... Sammie Donin is still up North and Dannie Jackson is keeping busy these days on a new deal.... Nick Carter busy with AMI customers when we dropped in at his Nikabob.... On the Row: E. F. Kohl from Coronado.... William Merrill of Orange.... Corona's R. G. Patterson.... H. C. Jones of Inglewood.... San Diego's Kenneth C. Wolfe.... Sandy Steiner from Newport Beach... Long Beach's Jack Johnson, back in town and back in business.... Pop Burris of Montebello.... Mel Texiera from Santa Maria.... Covina's Bill Bradley.... Lawrence Raya of Colton.... Lloyd Barrett of Pomona..., Maywood's Jack Meyers.... Ivan Wilcox from Visalia.... Lester Berlinghof of San Bernardino.... Big Bear's Jack Spencer.... Johnny Ketchersid of San Pedro. Jack Spencer. . . . Johnny Ketchersid of San Pedro.

# MINNEAPOLIS, MINN.

Let us not speak of snow in this territory because the Twin City area has had 67 inches of snow, of which 30 inches have fallen in the last two weeks and more is coming down. Spring is just around the corner and the operators are looking forward to it. In spite of the weather, quite a few operators made the trip into the Twin Cities to pick up machines and supplies for their routes to be ready for spring changes in their locations.

Larry Discheneau of The Range Amusement Co. in Ironwood, Mich. was in town; also Hank Krueger of Fairfax, and Frank Betz and his wife also made the trip in from St. Cloud, to pick up supplies and machines for their route. ... Mike Crakes of the Friendly Sales Co. in Minneapolis has just returned from Florida and is sporting a pretty good sun tan. . . . Some of the other operators seen in town were Lyle Kesting of Bellingham; John Howe of Foley; James Donatell of Spooner, Wis.; Gerald Zopf of St. Paul; and Carl Wickstrom of Brainerd.

Percy Villa, a Minneapolis operator and well known man-about-town, is recuperating in the new Mount Sinai hospital. Percy recently had his tonsils out... Mark Coughlin and Pete Wornson of Mankato, came into town to-gether... Captain Charlie Webber of the Civilian Air Patrol and well known Minneapolis operator gave a talk before the Northtown Businessmen Associa-tion... Charlie is a your estime member of the C. A. B. and suite an after Minneapolis operator gave a tark before the Northtown Businessmen Associa-tion. Charlie is a very active member of the C. A. P. and quite an after-dinner speaker. . .'. In town to pick up supplies and machines for their routes were: Walt Schmidt of Red Wing; Dick Henderson of Willmar; Frank Phillips of Arcadia, Wis.; Glen Bischell of Chippewa Falls; August Quade of Rochester; Frank Mager of Grand Rapids, and Ed LaBlanc of St. Cloud. . . . Norman Kady and his wife were in town on their way from Rochester back to Grand Forks N. D. Mrs. Kady was in Rochester for a physical check up Forks, N. D. Mrs. Kady was in Rochester for a physical check-up. . . . Jack Lowrie and wife have just returned from an extensive tour through the South-west, making stops in California, Mexico and Texas. They came back just in time to do some snow shoveling. . . . We understand that Greg Mraz of Brainerd, has sold his operation to Bill Mueller.

We take great pride and pleasure in announcing our appointment as Exclusive Distributors for the entire Dominion of Canada for all the products of Williams Manufacturing Co.

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Give Full Details to . . . Box No. 150 c/o The Cash Box, 32 W. Randolph St., Chicago 1, III.



March 24, 1951

# CHICAGO CHAJ

Many started to come into town for the MOA convention the early part of last week... and will be reading their names here as the convention gets under way.... Great loss to the entire industry, the passing of Arthur J. Olsen, founder of Permo, Inc.... Originator and developer of long play nee-dles which did much to revolutionize the juke box industry. Many, from all over the industry, present at the overflow services conducted last Monday, March 12.... Max Sparks phones to state that he has a stimulator angle for juke hox play which requires an attachment to the phono. Suggest Max meet with box play which requires an attachment to the phono. Suggest Max meet with leading manufacturers and demonstrate his unit.

Harold Lieberman, of Minneapolis, with Ben and Trudy Coven at the Pump Room for dinner and thoroly enjoying himself. Ben and Trudy very genial and gracious hosts. . . Ease up on copper and aluminum curbs, but, hold down hard on steel. Steel will remain 20% less quota. Belief is that curb on steel will automatically hold down use of copper and aluminum. . . . Roy Clason, biz manager of APOA of Detroit, reports that his association will stick to nickel play. (2 plays for 10c is nickel play.) . . . Biggest coinmen's gathering in many a month at Billy Daniels' opening at the Chez Paree. . . . Lyn Durant took off some weight but looks fit as a fiddle and ready for lots of hard work.

Sam Stern of Williams announced the fact that Al Siegel of Siegel Distrib. Co., Ltd., Toronto, Vancouver and Montreal, has taken over distribution of all Williams' line for Canada. . . . Gil Kitt returned from his Florida sojourn so Williams' line for Canada. . . . Gli Kitt returned from his Florida sofouril so tanned he caused everyone to yearn for the gorgeous Miami sunshine. . . . Ray Riehl living the life of a winter bachelor while Millie Riehl and Millie, Jr., in Florida grabbing sun. . . Snow, sleet and rain doing things to Chicago tem-pers. . . . Bill and Lucy De Selm worried about their eldest dotter who is growing like Jack's proverbial beanstalk. Lucy has her on a diet. Not Bill's diet of three heaping helpings of desserts. . . . Mr. and Mrs. Bob Schaefer enduring much anguish while their daughter is hospitalized.

enduring much anguish while their daughter is hospitalized. George Jenkins and Herb Jones of Bally along with Red Zogg entertain-ing at the Chez and having a very grand time. . . Raymond B. Williams of Dallas in town attempting to upset Chicago's equilibrium, but again failing to do so. Only complaint Ray had was, "These guys wake me up much too early here." . . Frank Mencuri of Exhibit entertaining Dan Stewart of Salt Lake City and covering the better spots 'round town. Both men bumping into a gang of coinguys at the Chez and greatly enjoying themselves. . . Joe Peskin's Universal Aut. Music outfit has some grand phonos for sale from Chicago and Los Angeles' routes of the firm. . . . Vic Comforte of Distrib. Corp. of Ill., somewhat upset over a very grand promotion which we hope will all be straightened out very soon.

will all be straightened out very soon. Les Rieck of Evans showing the "Constellation" at the MOA show and reporting that orders exceed production. . . Whole gang from AMI, Inc., Grand Rapids, Mich., in town, headed by prexy John Haddock. Includes Ed Ratajack, Bill Fitzgerald, Johnny Stewart, Jack Mitnick and others. . . . George A. Miller, of Oakland, Calif., along with Clem Stetson, of Redwood City, and Harrison Call, CMOA's attorney, trained in early to attend last rites to Arthur J. Olsen. The men spent a busy week here prior to the opening of MOA convention. . . . Ray Cunliffe a harried little guy as the MOA show opened opened.

Jack Nelson a very busy man over at Bally trying to complete one and a million things all at the same time. . . That was a marvelous story about Lou Boasberg and Ray Bosworth that appeared in "Bally-Who." Credit Herb Jones for the editorializing. . . W. F. (Bill) Hemminger and Gene Steffens with Miller Mfg. Co., needle makers. . . What ever happened to Henry Seiden's idea of plastic edges for records? Keeps the disks from having burken edges compositely important in wind music studies. Hirsh de LaVier broken edges, especially important in wired music studios. . . . Hirsh de LaViez, of Washington, D. C., (prexy of Washington's Music Guild) in town a bit earlier to "look over the situation." . . . Great gang of guys in from Texas to see what's what. . . . Sam and Charlotte Lewis (Chicoin) returns just in time for this MOA convention. Firm's clicking with "Hit Parade" 45 rpm phono, is report

Jerry Haley a busy boy over at Buckley Music Systems saying "hello" to many out-of-town visitors and trying to get over to the MOA show at the Manny Gutterman displaying his new La Salle Needle to ops same time. . . and distribs at the Palmer House... Jimmy Martin, well known to all coin-men since his early DuGrenier cig vendor days, now leading disk distrib 'round these parts, busy showing London and Sharp Records to the juke box ops... The Cash Box display room 716 a busy meeting place for music men. . . . Never saw Charley Hannum looking better. . . . Ben Coven of Coven Distrib. Co., this town, may have more in mind than just "looking over" records featured at the MOA convention.

Shim Wiener of Decca always smiling. . . . Boys over at Keeney pointing for the big tobacco show with their great Keeney Electric Cigarette Vendor one of the top machines in the industry. . . . Charley Pieri around to say "hello" to one and all at the Palmer House. . . . George A. Miller, National Chairman and Treasurer of MOA, asks us to pass on his thanks to Leo Wein-berger of Southern Aut. Music Co., Louisville, for his nice ad here last week greeting MOA. . . . Aside to Mr. David C. Rockola. Thanks very much for your letter and those very kind words. . . . Two really busy men, Joe Batten and Ford Sebastian over at Exhibit while Frank Mencuri away for a few days. Both men having to take over Frank's work in addition to their own.

Carl Angott of Detroit advises the firm's biz has grown with leaps and bounds. . . . "Nickel play is fast fading from the picture as the public find more dimes in their pockets each and every day," according to ops attending MOA show. . . . Ed Wurgler expected to visit our town this past week but was held up in Buffalo. . . . Ben Coven's showing in Peoria clicked. Same time the new Wurlitzers were shown with Carl Christiansen, Mac Brier and Harold Saul to show the fine points, Lee Taylor conducted an advanced mechanics school for mechs who attended showing. Bert Davidson of Permo Point also present to say "hello" to ops and show them new Permo Points.

Joe Abraham of Lake City, Cleveland, expected in town. . . . Leo Dixon of Dixon Distributors, Youngstown, around and about. . . . Many plan to leave for a Florida rest after the MOA show. . . . Many artists phoned to advise they are making special trips to be at the MOA show last week and almost all got here in time. . . . Happy Birthday this week to Herb Jones of Bally Manufac-turing Co. . . . Nat Cohn and his bowling game in town. This is first showing here. . . . Gail Carter, Permo sales manager, being warmly greeted by juke box leaders . . . . It's a busy week leaders. . . . It's a busy week.



# **CLASSIFIED ADVERTISING SECTION**

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# WANT

- WANT-Late 1949, 1950 and 1951 models Five-Balls F.P. Will buy one or one hundred. Give quantity on hand, condition, price wanted and when ready to ship. BOX #C-31, c/o THE CASH BOX, 32 W. RAN-DOLPH ST., CHICAGO 1, ILL.
- WANT—Hollycrances, Diggers, Ro-tary Merchandisers, Q-Ball Tables. No packing, we pick up. NATIONAL 4243 SANSOM, PHILADELPHIA, PA.

WANT — Voice-O-Graph; Photomatic (post-war); Chicago Coin Basketball; Chicago Coin Goalee; Popcorn Vendors; Coke Vendors. LIEBER-MAN MUSIC CO., 257 PLYMOUTH AVE., N., MINNEAPOLIS 11, MINN.

- WANT United two-player Shnffle Alley Express; United Shuffle Skills; Universal Twin Bowlers. Can nse unlimited quantity. Phone, wire: U. S. DISTRIBUTING CO., 615 10th AVE., NEW YORK, N. Y. Tel.: JUdson 6-1865.
- WANT Late model phonographs. Will pay cash. Will pick up within a radins of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK 19, N. Y. Tel.: CI 6-8939.

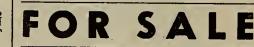
WANT---Will pay cash for Champions, Citations, Gold Cnps, late Rock-Olas, Seeburgs, Wurlitzers and AMI's, and Accessories. Send us your list. AMERICAN DISTRIBUT-ING CO., 325 E. NUEVA ST., SAN ANTONIO, TEX. Tel.: TRavis 8858.

- WANT-All types of post-war music equipment. Please advise what you have and best price. DAVE LOWY & CO., 594 TENTH AVE., NEW YORK, N. Y. Tel.: CH 4-5100.
- WANT—Photomatics, Voice-O-Graphs, ChiCoin Basketball Champs, See-burg Bear Guns, Evans Tommy Guns, Skyfighters, Chi-Coin Midget Skee Balls, Pitch 'Em and Bat 'Ems, Exibit Dale Guns, ChiCoin Pistols and all other Arcade Equipment. State condition and price. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel: BRyant 9-6677.
- WANT --- Watling Gness-Yonr-Weight Scales. Metal Stampers. Please give VAN DUSEN BROTHERS, 10147 112th STREET, EDMONTON, AL-BERTA, CANADA.
- WANT-All types of Arcade Machines. Ray Guns needed. Give best price in first letter. BOX #C-5, c/o THE CASH BOX, 32 W. RANDOLPH ST., CHICAGO 1, ILL.

- WANT—Will buy used phonograph records made before 1940; any quantity or dealcrs stock. Will pay \$15 to \$30 pcr hundred. Some labels are Paramount; Gennett; Victor; Columbia; Brunswick; Blue-bird; Vocalliou; Decca; Q. R. S. JACOB S. SCHNEIDER, 128 W. 66th ST., NEW YORK 23, N. Y.
- WANT-Top prices paid for all original flipper Five-Balls, Dale Guns, Arcade Equipment, Diggers, One-Balls, Late Model Photomatics. Tell us exactly what you have, give condition, price wauted, and when ready to ship. EMPIRE COIN MACHINE EXCHANGE, 1012 MIL-WAUKEE AVE., CHICAGO 22, ILL. Tel.: EVerglade 4-2600.
- WANT-We'll buy your music equipmeut, whether one or oue hundred machines. We'll buy your com-plete music route. Write, wire. Give complete details and price wanted. We are Wurlitzer distribu-tors. CENTRAL MUSIC DISTRIB-UTING CO., INC., 1523-25 GRAND AVE., KANSAS CITY 8, MO.
- WANT One or a hundred phonos and games of all kinds. Cash wait-Will buy your complete route ing. of music or games. Also want: tubes, parts, supplies of all kinds. Write, Wire, Phone. C. A. ROBIN-SON CO., 2301 W. PICO BLVD., LOS ANGELES, CALIF. (Tel.: DUnkirk 3-1810).
- WANT-Any quantity Solotone Master Entertainers, Personal Wall Boxes Model F and later, Hollycranes, Rotary Merchandisers (Pushers). LIEBMAN, 12 BABY POINT ROAD, TORONTO 9, CANADA.
- WANT-We want late model phonographs, wall boxes, five ball games, amusement games, etc. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH.
- WANT-Used Juke Box records, popu-lar, hillbillies and polkas. Any quantity. Will pay highest prices. Give full details in first letter. F. A. WIEDEL, 536 GRANT PL., CHI-CAGO 14, ILL.
- WANT-Advance Scoring Units, regular or horse collar, will pay up to \$45. Also Chicago Coin overhead scoring units. WESTERN DIS-TRIBUTORS, 1226 SOUTHWEST 16th AVENUE, PORTLAND 5, ORECON **OREGON.**
- WANT—Citations; Photo Finishes; Champions; Seeburg Bear Guns; Sky Fighters; Silver Bullets; Chi-Coin Pistols; Arcade equipment and Music. Send best price for quick deal. Will also trade. CLEVE-LAND COIN, 2021 PROSPECT, CLEVELAND, O. Tel: TOwer 1-6715.
- WANT By Operator: Bally One-Balls: Citation, Champion, Turf King. Also late 5-balls and post-war phonographs. All machines must be A-1 and ready for location. ACTIVE AMUSEMENT CO., 501 NORTH GOSSET ST., ANDERSON, S. C. Tel.: 2310.
- WANT-Cash Waiting. Will buy your entire route of music or games. Give us complete details and price. Wanted quick—one-balls. Write, wire, phone today! CONSOLE DIS-TRIBUTING CO., 3425 METAIRIE RD., NEW ORLEANS, LA. Tel: **TEmple 8248.**
- WANT-We will buy all your Shnffle Alleys or Rebounds, as well as all your five-balls, phonographs and arcade equipment. Best prices paid. Send us your complete list today. Write: BOX #C-4, c/o THE CASH BOX, 32 W. RANDOLPH ST., CHI-CAGO 1, ILL.

## **CLASSIFIED ADVERTISING SECTION**

- WANT-Used, new or surplus stock records. At this time we will purrecords. At this time we will pur-chase unlimited quantity of any type records (except Race). Top prices paid. We pay freight. Write immediately. USED RECORD EX-CHANGE, Anthony "Touy" Gal-gano, 4142 W. ARMITAGE AVE., CHICAGO 39, ILL. Tel.: DIckeus 2-7060. 2-7060.
- WANT—Bally Citations; Photo Fin-ishes; Hollycranes, late models; Metal Stampers; Packard Wall Boxes; Seeburg Hideaways, 1947, '48, '49 only. Qnote your lowest prices. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. Tel.: SUperior 1-4600. Tel.: SUperior 1-4600.
- WANT-Your used or surplus records. ANT—Your used or surplus records. We buy all year round and pay top prices. No blues or race. No lot too large or too small. We also buy closeout inventories complete. BEA-CON SHOPS, 905 NO. MAIN, PROVIDENCE 4, R. I.
- WANT—Canadiau Market now open. Wall all types Post-war games, amusement, arcade, phonographs. All types Hideaways, Wall Boxes, Speakers, Adaptors, Motors, etc. Write stating condition and lowest price. THE ST. THOMAS COIN SALES LIMITED, ST. THOMAS, ONTARIO, CANADA. Tel.: 2648.
- WANT-We are manufacturers of outstanding reputation in the industry. If you have ideas for new type coin operated machines, or other products outside of this industry, communicate with us at once. Complete confidence, as well as immediate attention, assured your corre-spondence. Write: Box #C-35, c/o THE CASH BOX, 32 W. RAN-DOLPH ST., CHICAGO 1, ILL.



- FOR SALE Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WIL-LIAMSPORT, PA. Tel.: 2-3326 or 21649 2-1648.
- FOR SALE-Thrillwood Records, unbreakable, mail orders filled, boxes of 25 \$14 postpaid tax incl. Singles b) 23 \$14 postpaid tax incl. Singles
  \$1. Alpha Distributing Co., 10th Ave., N. Y. C. "My Sngar Lump"—
  "My World Is Made Of Music" 104.
  "A Merry Bachelor"—"Mary (A Ball Of Fire)" 106. THRILLWOOD RECORDS, BOX 286, NORTH BERGEN, N. J.
- FOR SALE—40 Selection AMI Model "C"; 100 Selection Seebnrg 1949 or 1950 Model. Write. Dale Gnns, Shnffleboards; Shnffle Alleys, twins or singles; Pin Balls, Roll Down games. We deliver free in Wiscon-sin also help new operators steri sin, also help new operators start routes. LAKE NOVELTY CO., OMRO, WIS.
- FOR SALE-Bny your finest recouditioned Wurlitzer phonographs from the World's Largest Wurlitzer Distributor. Genuine parts, factory trained mechanics. Competitively priced. Also reconditioned cigarette machines. Write us before yon buy. YOUNG DISTRIBUTING, 599 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5050.
- FOR SALE—All types of new and used Games and Phonographs. We are Michigan Distributors for AMI; Williams; Keeney; Genco; Permo Point Needles; Wax-Ola Wax. Wire, phone, write: MILLER-NEWMARK DISTRIBUTING CO., 42 FAIR-BANKS ST., N.W., GRAND RAP-IDS, MICH. (Tel: 9-8632); or 5743 GRAND RIVER AVE., DE-TROIT 8, MICH. Tel: TYler 8-2230.

- away; Chicago Basketball Champ; Liberator; Play Ball; Mutoscope Voice-O-Graph; 4 Bally Entries. Will trade for Turf Kings, Cham-pions, Citations. STANLEY AMUSE-MENT CO., 5225 SO. TACOMA WAY, TACOMA, WASH. Tel.: HI 5110. FOR SALE—Two late model photo-matics and two late model Voice-O-
  - Graphs, completely rebuilt and overhauled. Priced to Sell. 10,000 late used Records all pnrchased within the past six months, 4c ea. BUSH DISTRIBUTING COMPANY, 286 N.W. 29th STREET, MIAMI, FLA.
  - FOR SALE Hard-to-get Parts and Supplies. We have stock on hand. Supplies. We have stock on hand. Let us know your ueeds. Onr prices are right. We also have complete stock of used games and phono-graphs of all kinds. COVEN DIS-TRIBUTING CO., INC., 3181 ELSTON AVE., CHICAGO 18, ILL. Tel.: INdependence 3-2210.
  - FOR SALE—Guaranteed nsed phono-graphs, all makes; Pinball Ma-chines; Bowling Alleys. These machines; Bowling Alleys. These ma-chines are perfect, the price is right. Write for literature. F. A. B. DIS-TRIBUTING CO., INC., 304 IVY STREET, N.E., ATLANTA, GA.; 1019 BARONNE STREET, NEW ORLEANS, LA.; 911 GERVAIS STREET, COLUMBIA, S. C.
  - FOR SALE-3 Bally Speed Bowlers OR SALE—3 Bally Speed Bowlers (like new) \$139.50 ea.; 5 Shnffle Alley Express \$149.50 ea.; 10 United Shuffle Alleys \$29.50 ea.; 5 Bally Bowlers \$49.50 ea.; 5 Genco Shuffle Baseball (new) \$90 ea.; Williams All Stars \$95; 3 Williams Star Series \$165 ea.; 3 Bally Big Innings \$195 ea.; 1 Chicago Coin Goalee \$125; 1 Wilcox Gay Re-cordio (brand new) \$225; 1 Wilcox Gay Recordio (like new) \$175; 2 Exhibit Rotary Merchandisers \$250 ea.; 1 Mntoscope Drivemobile Exhibit Rotary Merchandisers \$250 ea.; 1 Mntoscope Drivemobile \$139.50; 1 Chicago Goin Pistol \$125; 1 Mutoscope Sky Fighter \$100; 4 Dale Guns \$79.50 ea.; 1 Wurlitzer 1080 (like new) \$295; 1 Seeburg 147-M \$325; 10 W1-L56 Wall Boxes \$24.50 ea.; 5 3W2 Wall Boxes \$29.50 ea.; 15 RCA Coin Radios \$29.50 ea. MONROE COIN MACHINE EXCHANCE, INC. 2423 MACHINE EXCHANGE, INC., 2423 PAYNE AVENUE, CLEVELAND 14, OHIO. Tel.: SUperior 1-4600.
  - FOR SALE America's finest recouditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVE., DETROIT 21, MICH. Tel.: UNiversity 4-0773.
  - FOR SALE—Arcade Equipment: Periscope, Foot-Ease, Hockey, Lite League, Rapid Fire, Super Bomber, Ace Bomber, Ten Strike, Super Bomber, Ace Bomber, Ten Strike, Sky Pilot, Ray Guns. Guaranteed fully recon-ditioned. Parts, supplies for ray guns. Amplifiers, motors, rifles re-paired. COINEX CORPORATION, 1346 W. ROSCOE ST., CHICAGO 13, ILL. Tel.: GRaceland 2-0317.

FOR SALE—Large stock used Bally One-Balls. First come, first served. Call, wire or write: REDD DIS-TRIBUTINC COMPANY, 298 LIN-COLN ST., ALLSTON, MASS. (Branch Office: 811 Union St., W. Springfield, Mass.)

FOR SALE—Completely reconditioned

with used parts replaced by new: 4 147 Seeburgs \$325 ea.; 1 1100 Wurlitzer \$450; 1 1250 Wurlitzer, write; 20 New 5c Seeburg W1L56 Wall-O-Matics \$35 ea.; 1 Wurlitzer

600 \$65. Small deposit. MUSIC D I S T R I B U T O R S, INC., 213 FRANKLIN STREET, FAYETTE-VILLE, N. C. Tel.: 3992.

FOR SALE-3 Bally Hy Rolls; 2

Yankee Traveling Craue on Wheel; Wurlitzer Hideaway; Seeburg Hide-

away; Chicago Basketball Champ;

# CLASSIFIED ADVERTISING SECTION

FOR SALE—Wall Boxes: 11 DS20-1Z 5c play; 9 DS20-1Z 10c play; 16 WS-2Z 5c play. These are pre-war Seeburg boxes in good condition and ready for your locations priced ridiculously low at \$6.95 each. Small deposit required. SPARKS SPECIALTY COMPANY, SOPERTON, GEORGIA.

FOR SALE—3 Wurlitzer 1250's like new, write; 1 Wurlitzer 750-E \$95; 2 Wurlitzer 700's \$80 ea.; 6 Wurlitzer Twin 12 Ilideaway's \$30 ea.; 2 Packard Manhattan's \$150 ea.; 10 Aireon 1947 Supers \$50 ea.; 3 Aireon Fiesta's \$95 ea.; 4 Eucore Wall Boxes \$12 ea.; 8 WS2Z SEEburg Wall Boxes \$4 ea.; 25 Packard Wall Boxes \$12 ea. 1/3 deposit, balance C.O.D. DIXON DISTRIBU-TORS, 3808 SOUTHERN BLVD., YOUNGSTOWN, O. Tel: 87515.

FOR SALE — Complete line of used equipment on hand: Phonographs; Shuffle Games; etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Williams; Universal; Exhibit; Genco and others. TARAN DISTRIBUT-ING, INC., 2820 N.W. 7th Ave., MIAMI 34, FLA. Tel.: 3-7648.

FOR SALE-50 Buckley Boxes N.S. 20 and 24's \$7 ea.; Brackets \$1 ea.; 8 Rock-Ola 1530 Boxes \$10 ea.; 4 Seeburg Chassis Hideaways in metal cabinets \$50 ea. Good operating condition. HUGHES ELECTRIC CO., 336 E. MAIN ST., LADOGA, IND. Tel.: 17.

FOR SALE—The finest reconditioned phonographs and games in the country. Every single one guaranteed regardless of price. Before you buy get our quotation first. COMMER-CIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel: RIverside 4131.

FOR SALE —A 40 word ad for full year (52 weeks) in this largest and most outstanding classified advertising section in all coin machine history plus a full year's subscription to The Cash Box for only 92c per week. A \$188.40 value for only \$48. Send your \$48 and ad today to: THE CASH BOX, EMPIRE STATE BLDG., NEW YORK 1, N. Y.

FOR SALE — Needles. Top-quality juke box needles at lowest prices. All type needles to fit any machine; both osmium and sapphire points. Immediate delivery! Call or write: JENSEN INDUSTRIES, INC., 329 SOUTH WOOD STREET, CHI-CAGO 12, ILL.

FOR SALE—Greatest premium play stimulator ever used by operators. Real big flash. Gorgcous Card Tables. with or without matching chairs. Priced exceptionally low for such outstanding quality. Operators who have featured them have doubled play action. Tables come packed three to a carton. Write for descriptive circular and special operator's price to: BOX #C-36, c o THE CASH BOX, 32 W. RAN-DOLPH ST.. CHICAGO 1, ILL\_

FOR SALE—500 Seeburg 30-wire prewar Wall Boxes \$8.50 each: Packard Wall Boxes \$20 each: 8 Brand New Kleenex Vendors with Stands \$35: Bally Speed Bowlers \$145; Exhibit Rotary Claw \$225; Wurlitzer 1250, write: Rock-Ola '46 \$225; Rock-Ola '47 \$275: Ristancrats \$95. I.2 deposit required with order. CLEVELAND COIN. 2021 PROS-PECT. CLEVELAND, O. Tel: TOwer 1-6715.

FOR SALE—Minit Pop Corn Machines \$99 ea.; Strikes 'N Spares \$149 ea.; Packard Chrome Pla-Mor Boxes \$19 ea.; Packard Model #7 \$99; Packard #400 Hideaway \$79 ea. AMERICAN VENDING CO., 2359 CONEY ISLAND AVE., BROOKLYN, N. Y.

FOR SALE—Packard Boxes \$14.50; Wurlitzer #2140 \$24.50; Photo Finish \$300; Champions \$395; Citations \$200. Also we will trade for M100 Seeburgs. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVE., SAN FRAN-CISCO 2, CALIF. Tel.: MArket 1-3967.

FOR SALE — ChiCoin Bowling Alley \$75; ChiCoin Shuffle Baseball \$65; Ten Pins \$50; Bowlette \$65; Shuffle Alley with United conversions \$75; Star Series \$125; Quarterback \$75. WANT—Bing-A-Rolls. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCOTIA 2, N. Y.

FOR SALE — Gottlieb Bowlette \$70; Williams Twin Shuffle with lite-up pins \$65; Chicago Coin Bowling (Blue Cabinet) \$115; Exhibit Strike (fly-up pins, 2 players) \$115; Bally Hot Rods (new) \$210; Bally Special Entry \$80; Genco Bowling League \$60; Shuffleboards, all sizes \$59.50 and up; Climatic adjusters for Shuffleboards \$16.50. (Plus Crating.) MERIT INDUS-TRIES, 542 WEST 63rd STREET, CHICAGO 21, ILL. Tcl.: EN 4-4144 and ST 2-5600.

FOR SALE—Shuffle Alley Express \$100; Universal Twin Bowler \$175; Chicago Coin Baseball \$90; Bally Speed Bowler \$135. ALLIED COIN MACHINE CO., 828 MILWAUKEE AVE., CHICAGO 22, ILL.

FOR SALE—20 Hunter Ball Gum Machines, 8 with stands. Make offer. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y.

FOR SALE — Used Phonograph Records taken from our routes. BIRM-INGHAM VENDING COMPANY, 540 2nd AVENUE, NORTH, BIRM-INGHAM 4, ALA.

FOR SALE—1 Exhibit Silver Bullets Gun \$195; 2 Model 1100 Wurlitzer phonographs, like new, \$525 ea.; 1 United Team Hockey, floor sample, \$150; 6 Chrome Packard Wall Boxes \$15 ea. AUTOMATIC AMUSEMENT CO., 1100 PENNSYL-VANIA ST., EVANSVILLE, IND.

FOR SALE—AMI "A" \$364; "B" \$495; 5 10c Wall Boxes \$39; Seeburg 147-S \$274; 147-W \$298; 147-M \$309; 147-H \$269; 148-M \$395; 3-wire Wall Boxes \$25; Wireless \$19; Packard 30-wire Boxes \$16, T & L DISTRIBUTING CO., 1321 CENTRAL PARKWAY, CIN-CINNATI 14, OHIO. Tel: MAin 8751.

FOR SALE—New Royal lite up pin conversions for all shuffle games \$4.95 each. Special prices on all types shuffle games, thoroughly reconditioned. excellent condition. MONARCH COIN MACHINE CO., 1545 N. FAIRFIELD AVE., CHI-CAGO, ILL. Tel: ARmitage 6-1434.

FOR SALE—Or Exchange for noncoin operated items: 10 Bowling, 5 Pinball, 1 Shuffle-Skill, 1 Shuffle-Mite; 1 Shuffle-Baseball, 1 Juke Box, used machines. Principals send offers or propositions in detail in first response, SELECT AMUSE-MENTS, BOX 228, NORTH AR-LINGTON, N.J.

#### CLASSIFIED ADVERTISING SECTION

FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel: WEst 3-3224.

FOR SALE—W4L56 Boxes 5/10/25c \$44; 3W2L56 Boxes three-wire \$27; W1L56 wireless Boxes \$24; Seeburg Hideaway 146 \$225; Wurlitzer 1100 \$450; 1015 \$295; Wurlitzer Skee Roll \$125; 14 ft. Bankrolls \$150; Irish Pool \$90; Dale Gaus \$85. V. YONTZ, BYESVILLE, OIIIO.

FOR SALE—Call or write Davis Distributing Corp. for phonographs with the Davis Six Point Guarantee: "mechanism overhauled "worn parts replaced "amplifier reconditioned "speaker inspected "tone head renewed "cabinet professionally refinished. DAVIS DISTRIBUTING CORP., 738 E. ERIE BLVD., SYRACUSE, N. Y. Tel: 5-5194.

- FOR SALE—Citations. Photo Finish, Champions, Gold Cups. Write for attractive price. Areade Equipment: Batting Practice \$75: Baomerang \$45: ChiCoin Hockey \$95; Goalee \$125: Heavy Hitter \$65: Keeney Air Raider \$125: Panorams \$250: Pitchem & Batem \$225; Quizzers with Film \$125; Recordio \$175: Siros Brush Up \$75: Periscope \$125: Edelco Pool Table \$75; Exhibit Dale Guns \$95: Seeburg Bear Guns \$375: Atomic Bomber \$150; Silver Bullets \$195: Voice-O-Graph \$395: Standard Metal Typer \$349.50. CLEVELAND COIN, 2021 PROSPECT, CLEVELAND, O. Tel: TOwer 1-6715.
- FOR SALE Plastic and Bubbler Tubes. For Wurlitzer 1015 lower side plastic \$6.95. Right and left corners \$7.95 ea. All bubbler tubes for Wurlitzer 1015's \$3.90 ea. Domes for Seeburg 146, 147, 148 \$15.95 ea. 1/3 deposit. Balance C.O.D. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK, N. Y.

FOR SALE—Finest premiums for stimulating play on your amusement games. Every premium proven by operators. The premiums we feature are for operators only. We don't sell stores. Write for our descriptive price list. HAST-INGS DISTRIBUTING CO., 6100 BLUEMOUND RD., Milwankee 13, WIS. Tel BLuemound 8-7600.

FOR SALE—Bally Clover Bells 5c/5c play \$495 (like new); Bally Draw Bells \$150; DeLuxe Draw Bells \$200; Triple Bell \$250; Shuffle Alley \$50. AUTOMATIC MUSIC CO., 703 MAIN STREET, BRIDGE-PORT, OHIO. Tel.: 750.

FOR SALE—7 Amusement Enterprise Skeeball Alleys \$199 ea.; 1 Pace Midget Auto Racer like new \$79; 1 Boizelle "52" Miniature Pooltahle with 5c chute, perfect condition \$89. NOVELTY SALES CO., 16 TURN-PIKE RD., SHREWSBURY, MASS. Tel.: WOrcester 3-3663.

FOR SALE—Clean—ready for location: Model 147 Seebnrg \$350; Model 1015 Wurlitzer \$300; Model 1080 Wurlitzer \$275. CAIN-CAIL-LOUETTE. INC., 1500 BROAD-WAY, NASHVILLE, TENN. Tel.: 42-8216.

FOR SALE—Back Glasses for Jockey Special and Special Entry \$8.95 ea.; Back Glasses for Victory Special, Victory Derby, '41 Derby and many others \$4.95 ea.; Personal Music Boxes (like new) \$1 ea. JACK R. MOORE CO., 1615 S.W. 14th AVE., PORTLAND, ORE.

FOR SALE—106 Transitone coin opcrated radios. Good operating condition. Just pulled off location. Silver quarter timer. Wood cabinet. All tubes good. Includes following tubes: 50L6, 35Z5, 12SA7, 12SK7. Will pay half shipping charges. \$10 each. Owner going to Army. R. L. JARVIS, 3233 PARK PLACE WEST, CAIRO, ILLINOIS.

FOR SALE—We can supply all your record needs—on all labels. Shipments made 24 hours after receipt of order. 5c over wholesale per record. We ship anywhere. LESLIE DISTRIBUTOR CORP., 752 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-1977. Cable address: EXPO RECORD, NEW YORK.

FOR SALE—Genco Bowling League 8 & 10' \$25; Gottlieb Bowlettes \$49.50; United Super Alleys \$49.50; Keency Pin Boy \$25; Chicago Coin Bango \$25; Williams Quarterback with batting assembly \$60: Robco Vibrators one or five cents \$40; Crabb Horoscope nuachine \$95; new Chicago Coin Play Ball, write; Bally Shuffle Bowlers \$49.50; Rebound Conversions for United Standard and Bally Shuffle Bowler \$35; Spot Lite amnsement game \$39.50. Write for complete list of new and used Arcade Machines, 5 ball machines. Terms: one-third deposit, balance C.O.D. K. C. VENDING CO., 800 N. 3rd ST., PHILADELPHIA 23, PA. Tel: MArket 7-6865 or 7-6391.

FOR SALE — Reconditioned Wurlitzers: 750's \$115; 1015's \$275; 1100's \$450. Rock-Olas: 1422 \$175; 1426 \$225. Seeburg: M-100, write. O'CONNOR DISTRIBUTORS. INC.. 2320 W. MAIN ST., RICHMOND 20, VA. Tel.: 84-3264.

# MISCELLANEOUS

NOTICE—Operators in Louisiana, Mississippi and Alabama—our new address is 122 North Broad St., New Orleans, La., with phone remaining the same. DIXIE COIN MACHINE CO., 122 NORTH BROAD ST., NEW ORLEANS, LA. Tel: MAgnolia 3931.

NOTICE — We are exclusive factory distributors in Metropolitan New York and Northern New Jersey for Keency Electric Cigarette Vendor and "League Bowler" 8' and 9½'. Fastest scoring 1-2-3 or 4 player Rebound Bowling game. Now taking orders. Will accept trades. For prices, write: DAVE LOWY & CO., 594 TENTH AVENUE, NEW YORK, N. Y. Tel.: CH 4-5100.

NOTICE—Connect 30 wire boxes to Seeburg 100 in a jiffy. Hawley Adaptor connects to best side of first 24 records. Precision made. No working parts. Easy to install. Price \$39.95. 1/3 deposit. J. R. HAW-LEY DISTRIBUTING CO., 2845 W. PICO BLVD., LOS ANGELES 6, CALIF.

NOTICE—Save \$123.40 and, at the same time, get each week's issue of *The Cash Box* plus a 40 word ad in this classified advertising section. A total value of \$181.40 for only \$48 for the entire full year of 52 weeks (costs you only 92c per week). You save \$123.40. Send your first 40 word classified ad with your check for \$48 today. If you already have a \$15 subscription, the balance due on this subscription will be credited to you, and you will be billed for the difference from the \$48. Write now, THE CASH BOX, EMPIRE STATE BUILDING, NEW YORK 1, N. Y.

OT.TT

HH.AT KOA.TT IA.TT

> OH.AT OA.TT

OH.AT

OI.AT

RT.TT

OI.AT

OA.TT OA.TT OI.AT OH.AT OA.TT

OA.TT KO.AT KA.TT 00.AT

OH.AT

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AA.TT IE.AT

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FH.AT

KH.AT

RE.AT KE.AT FT.TT IH.AT

OE.AT

KI.AT

FA.TT G.AT

PACKARD

Box ..... KE.AT

2. Model 7 Phono ..... IA.T 4. Hideaway Model 400...IH.TT 6. 1000 Speaker .........EH.AT

6. Willow Adaptor ...... KE.AT 6. Chestnut Adaptor ...... KA.TT

6. Poplar Adaptor ..... KA.TT

6. Juniper Adaptor ..... KA.TT

6. Elm Adaptor ...... KA.TT 6. Pine Adaptor ...... KA.TT 6. Beach Adaptor ...... KA.TT 6. Spruce Adaptor ...... KI.AT 6. Ash Adaptor ...... KI.AT 6. Walput Adaptor ...... KI.AT

6. Iris Speaker ..... OK.AT

6. Do Ri Mi .....oa.tt

2. Panoram ......нн.тт

4. Throne of Music .....RH.AT

6. Hi-Boy (302) ......EH.AT 6. Singing Towers (201). OH.AT

4. Streamliner 5, 10, 25.... OA.TT

6. Top Flight .....OA.TT

4. Wall & Bar Box O. S. .. R.TT

4. Wall Bar Box N.S.....I.TT

PRICE

19N/

GAMES

1. Carousel ...

4. College Daze

4. Cover Girl ...

4. Contest

6. Fiesta

6. Conv. for Panoram Peek ..

MILLS

6. Panoram Peek (Con)..KIA.TT KHA.TT

1. Constellation ......OOA.TT OHH.AT AMI

6. Singing Towers (301)...OH.AT 2. Model A '46 .......RFE.TT 4. Model B '48 .....EHA.TT AIA.TT

BUCKLEY

AIREON 4. Super DeLuxe ('46) .. EA.TT

4. Fiesta .....ККН.ТТ КОА.ТТ 6. '47 Hideaway .....ккн.аткна.тт 6. '48 Coronet 400 .....кон.тт кат.тт 6. '49 Coronet 100 ...... OIA.TT OHH.AT

release listed. Code: (B) Bally; (CC) Genco; (Got) Gottlieb; (Un) United;

2\* Citation (B 48) ..... OTT.TT ROA.TT 6. Cleopatra ..... Кн.ат

(Got 8/49) ..... KTH.AT KOH.AT

.....ОН.АТ

(Got 6/49 ..... GH.AT HE.AT 2. Dreamy (Wm 3/50) ... KRA.TT KAH.AT

7. Fighting Irish (CC10/50) KFH.AT KGH.AT

..., **OH.AT** 

... EH.AT

....GH.AT

KE.AT

2. Caribbean (Un 3/48) ... OH.AT

1. Carnival (B 48) ..... IH.AT

2. Carolina (Un 3/49) ... FT.TT

4. Club Trophy .....OH.AT

4. Cover Girl ......OH.AT 4. Crazy Ball (CC 7/48)...OH.AT

6. Double Barrel (B 47) ... KT.TT 4. Double Shuffle

6. Drum Major ..... OA.TT 4. Dynamite (Wm 10/46) KT.TT 4. Entry (B '47) ..... RA.TT 4. El Paso (Wm 11/48) ... FH.AT

4. Dew Wa Ditty (Wm 6/48) .....

LIST

1\* Pla Mor Wall & Bar

#### CH 5 H MA UUU I A

	11	6. 5, 10, 25c Wallomatic 3	1
How To lise "The Co	nfidential Price Lists''	WireI.AT	G.HA
HOW TO USC THE UG	indential Fille Lists	6. 5, 10, 25c Baromatic WirelessF.HA	C.HA
FOREWORD: Many times, wide diffe	ences appear in the high and low prices	6. 5, 10, 25c Wallomatic	
of certain equipment. Like any true can only feature the market prices as t	reporter "The Confidential Price Lists" hey are quoted. "The Confidential Price	Wireless	KI.AT
Lists" acts exactly the same as the mark	et quotation board at the Stock Exchange	4. 3W2 Wall-a-Maticоо.ат 4. W1-L-56 Wall Box 5скі.ат	OH.AT OI.AT
-posting the prices as they are quote	for the past week, regardless of how	4. 3W5-L-56 Wall Box	OLAI
much they may seem to be out of line.	Some prices do not change for months. than show no price, retain the last	5, 10, 25c RA.TT	EH.AT
known quotations for such equipment so	that the subscriber at least has the last	6. W6-L-56-5/10/25 Wireless	
known prices as a basis to work wi	h. Prices continue to be very widely	2. Tear Drop SpeakerKO.AT	AA.TT KI.AT
divergent these days. Someone on the	West Coast may feel a certain machine	and a set of sponder set adding	
	e East Coast may think it worth but ppearance, demand, territory, quantity,	ROCK-OLA	
etc., must all be taken into consideratio.	. "The Confidential Price Lists" reports	1	
each quotation exactly as it is made a	ind depends on the subscriber to make	6. Imperial 20OE.AT 6. Imperial 16OA.TT	EH.AT EH.AT
average price adjustments to fit the per	te" should be read as follows: First price	6. Windsor OH.AT	ET.TT
listed is lowest price for the week; Sec	and price listed is highest price. Where	6. MonarchOH.AT	EH.AT
only one price appears this should be c	onsidered lowest price.	6. Std. Dial-A-ToneRH.AT 2. '40 Super RockoliteAT.TT	ET.TT
EXPLA	NATION	6. Counter '39	IH.AT RH.AT
	. No quotations Last 2 to 4 Weeks	4. '39 StandardEH.AT	IH.AT
	. No quotations Last 2 to 4 weeks . No quotations 4 Weeks or Longer	4. '39 DeLuxe	GA.TT
	Machines Just Added	4. '40 Master Rockolite EH.AT 6. '40 Counter	IH.AT EH.AT
4. No change from Last Week *	Great Activity	6. '40 Counter with StdEH.AT	AE.AT
CODE: Use Code A	s Of March 3, 1951	6. '41 PremierEH.AT	FH.AT
	P	6. Wall BoxE.TT 6. Bar BoxE.TT	H.AT
		6. Spectravox '41	H.AT OH.AT
CONFIDENTIAL	PRICE LIST	6. Glamour Tone Column RT.TT	RA.TT
	المالية الأكام المواج والمالية المالية الم	6. Modern Tone ColumnRO.AT	ET.TT
		6. Playmaster & Spectra- voxEH.AT	FH.AT
		4. Playmaster '46	FH.AT KOH.AT
		6. Playboy	RT.TT
		4. Commando	AT.TT
PHONO	GRAPHS	6. 1424 Phono (Hideway) KAH.AT	KHA.TT
		1* 1426 Phono ('47) OOA.TT	OIA.TT
	CEEDUDC	4. Magic Glo (1428)RHA.TT	EIA.TT
WURLITZER	SEEBURG	6. 1501 Wall BoxR.TT	I.AT
1. 24 RH.AT EA.TT	6. Plaza	6. 1502 Bar Box	I.AT
2. 600REH.AT IH.AT	6. Royale	6. 1503 Wall Boxко.ат	KA.TT
4. 600KEH.AT IH.AT	4. Regal	6. 1504 Ваг Вохс.ят	KI.AT
4. 500AEH.TT IH.AT 2. 500KEH.TT IH.AT	4. Regal RCRH.AT FH.AT 4. GemRA.TT IH.AT	6. 1510 Ваг Вохка.тт	OT.TT
4. 41 (Counter)EH.AT IH.AT	4. Classic	6. 1525 Wall Box	KI.AT
6. 51 (Counter)RT.TT EA.TT	4. Classic RCAH.AT IH.AT	6. 1526 Ваг Вохка.тт	KH.AT
4. 61 (Counter)EH.AT IH.AT	4. Maestro AH.AT GA.TT	4. 1530 Wall Box	OA.TT
4. 71 (Counter)         CA.TT           6. 81 (Counter)         IA.TT	4. Mayfair EH.AT FH.AT 6. Mayfair RC	4. Dial A Tone B&W Box. O.TT	A.TT
4. 700	6. Melody King EH.AT IH.AT	6. 1805 Organ Speaker OE.AT	EH.TT
6. 750М	4. Crown		
2. 750E	6. Crown RCFE.AT IH.AT 4. Concert GrandRE.AT AH.AT	CONFIDEN	TIAL
4. 780E	4. ColonelAT.TT FH.AT		
2. 800 Кое.ат	4. Colonel RCAH.AT GT.TT		5
4. 850 IH.AT KOH.HA	4. Concert MasterEH.AT IH.AT 6. Concert Master RCAH.AT IH.AT		-
4. 950 ih.at keh.ha 2* 1015 oeh.at rka.tt	4. Cadet		
4. 1017 Hideaway	6. Cadet RC AH.AT IA.TT		NBALL
2* 1100	4. Major		NDHLL
1* 1080         OIA.TT         RKH.AT           6. 300 Adapter         KT.TT         KA.TT	4. Major RC	Manufacturers and date of	game's
6. 300 Adapter KT.TT KA.TT 6. 320 Wireless Wall Box. R.AT I.AT	4. Envoy RC AII.AT GH.AT	Chicago Coin; (Ex) Exhibit;	
4. 310 Wall Box 30 Wire. E.AT A.TT	4. VogueEH.AT IH.AT	(Wm) Williams.	
6. 320 2 Wire Wall BoxR.AT I.AT	4. Vogue RCAH.AT GH.AT	4. ABC BowlerOA.TT	OH.AT
6. 332 2 Wire Bar BoxA.TT 6. 331 2 Wire Bar BoxA.TT KT.TT	4. CasinoEH.TT IE.AT 6. Casino RCAH.AT IH.AT	4. Ali Baba (Got 6/48) RH.AT 4. Alice (Got 8/48) EH.AT	AE.AT FH.AT
4. 304 2 Wire Stepper RAT A.TT	4. CommanderEH.AT AH.AT	6. Amber (Wm 1/47)KH.AT	RA.TT
4. Wireless Strollers	6. Commander RCAT.TT IA.TT	4. Aquacade (Un 4/49)FH.AT	GT.TT
6. 430 Speaker Club with 10, 25c BoxFH.AT IA.TT	4. Hi Tone 9300EA.TT KKT.TT	2. Arizona (Un 5/50) KEH.AT 2. Baby Face (Un 1/49) EH.AT	KFH.AT FH.AT
6. 420 Speaker Cabinet ET.TT EH.AT	2. Hi Tone 9800 RC EA.TT IH.TT	4. Baffle Card (Got 10/46) KT.TT	FH.AT KE.AT
4. 3031 Wall Box	2. Hi Tone 8800EA.TT HH.HA	2. Ballerina (B 48)EA.TT	AH.AT
4. 3045         Wall Box         KE.AT         KH.AT           4. 3020         Wall Box         EI.AT         EI.AT	4. Hi Tone 8800 RC EA.TT IH.TT	4. Ballyhoo (B 47)KH.AT 4. Band LeaderFH.AT	RH.AT GH.AT
	4. Hi Tone 8200 EA.TT IH.TT	4. Banjo	AT.TT
4. 219 StepperKH.AT6. Selector SpeakerKOA.TT	2. Hi Tone 8200 RC EA.TT IH.TT	4. Bank-A-Ball (Got) KEH.AT	
4. 100 Wall Box 5c 30	2. 146S ('46)	2. Barnacle Bill	DIT 17
WireR.AT A.TT	4. 146M OKH.AT OHH.AT	(Got 8/48)EH.AT 4. Basketball (Got 10/49) .KOE.AT	FH.AT KAH.AT
6. 100 Wall Box 10c 30	4. 147S	4. Bermuda (C 11/47) KA.TT	AH.AT
Wire	4* 147M	4. Big League (B 46) KE.AT	KI.AT
6. 111 Bar BoxR.TT KT.TT	4. 148S	6. Big PrizeOT.TT6. Big TimeRO.AT	RT.TT RH.AT
4. 120 Wall Box 5c Wire. O.TT R.AT	4. 148M	2. Big ТорАн.Ат	IH.AT
6. 305 Impulse Rec 0.AT KT.TT	6. Selectomatic 16A.TT I.AT	4. Black GoldGH.AT	KTA.TT
6. 350 WIs Speaker KI.AT RH.AT	6. Selectomatic 24A.TT KH.AT	6. Blue Grass	RH.AT FH.AT
4. 115 Wall Box Wire 5c Wireless	6. Selectomatic 20A.TT KT.TT	6. Bonanza (Wm 11/47)ко.тт	KE.AT
6 125 C. D.	5. Remote Speak OrganKT.TT KI.AT	4. Boston (Wm 5/49) KTH.AT	
4. 145 Imp. Step FastE.AT I.AT	6. Multi Selector 12 Rec. KO.AT RA.TT	4. Bowling Champ	
6. 306 Music TransmitI.AT	6. Melody Parade BarE.AT F.TT	(Got 2/49)IH.AT 6. Bowling League	KTT.TT
6. 130 Adapter	6. 5c Wallomatic Wireless.R.TT G.AT	(Got 8/4?)ко.ат	OE.AT
4. 580 SpeakerOA.TT EH.AT	6. 5c Baromatic Wireless. E.AT A.TT	4. Broncho	EA.TT
6. 123 Wall Box 5/10/25	6. 5c Wallomatic 3 WireO.TT C.TT	4. Buffalo Bill (Got 5/50).KOA.TT 4. Buccaneer (Got 10/48).EH.AT	
Wireless	4. 30 Wire Wall Box 0.TT H.AT	4. Build UpRH.AT	HA.TT AH.AT
4. 125 Wall Box 5/10/25	4. 5, 10, 25c Baromatic	4. Buttons & Bows	
WireR.TT F.TT	TU7 .	(Got 3/49)FH.AT	HH.AT

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March 24, 1951

The Cash Box, Page 61	("The Confidential Price Lie	sts"—Use Code as of March 3, 1951) March 24, 1951
PINBAL	L GAMES	CONFIDENTIAL   PRICE LIST
	tinued)	
4. Flamingo (Wm 7/47) KEAT KH.		
2. Floating PowerIT.TT HA. 4. Flying Saucers	T 4. Rockettes (Got 8 50) KHLAT KEHLAT 4. Rondevoo (Un 5 48) OHLAT KALTT	
(Ge 12/50)IE.AT KGE 4. Flying Trapeze	T I. Round Up (Got 11/48) EH.AT FH.AT 4. St. Louis (Wm 2/49) HH.AT HH.AT	AUTOMATICS
(Got 9,47) KE.AT KL.	T 2. Sally (CC 10/48) EHAT FHAT	Manufacturers and date of game's release listed, Code: (B) Bally.
1. Football (CC 8/49)         CH.AT         KTA.           6. Formation	T 5. Saratoga (Wni 10 48) EH.AT FT.TT	1. Big ParleyOEAT RATT   4. Kentucky (B '49) RIATT RHATT
4. 4 Horsemen (Got 9/50) KFH.AT KGA. 4. Freshie (Wni. 9/49) HH.AT KOH.J		6. Big Prize     KATT     OT.TT     4. Lexington (B '48)     KHH.AT OAT.TT       6. Blue Ribbon     OT.TT     RA.TT     4. Long Acre     KHA.AT     RO.AT
4. Georgia (Wm. 9 50) KFH.AT KGH 6. Ginger (Wm. 10/47) KT.TT 0T.	T 2. Screwball FATT FATT	1. Daily Races     OH,TT     EH,AT     1. Long Shot     KH,AT     EH,AT       6. Dust Whirls     OA,TT     RO,AT     6. Rockingham     AH,AT     HH,AT
4. Gin Rummy	T 5. Sea Isle (GG 11,47) KEAT AHAT	1. Favorite       EA.TT       AE.AT       6. Sport Page       KH.AT       BA.TT         6. Grand National       KH.AT       EH.AT       6. Sport King       OT,TT       OO.AT
6. GlamourOE.AT OH.	т (Got 4/50)не.ат каа.тт	I. Hot TipRA.TT AT.TT 6. Stepper Upper KA.TT AT.TT
4. Gold Ball (СС 8/47)кналт вн. 2° Gold Cup (В '48) илтт кана	T 4. Shanghai (CC 4 48) EE.AT FT.TT	6. Jockey ClubOA.TT RA.TT 6. Sportsman (Rev) OT.TT RO.AT 1. Jockey Club (B '17) HA.TT KOA.TT 1. Thorobred KH.AT RO.AT
4. Gold MineRILAT EIL. 4. Golden Gloves	T 1. Shantytown	6. Kentucky OH.AT EH.AT 5. Victory Derby (B '46) OH.AT EH.AT
(CC 7/49)		CONFIDENTIAL PRICE LIST .
4. Grand Award (CC 1/49)EH.AT FA.	4. Short Stop OHAT EHAT	
4. Harvest Moon	6. Silver Spray KE.HA OE.AT	
(Got 12/48) 14.TT III. 4. Harvest Time (Ge 9 50) KEH.AT KFIL	T 4. Singapore (Un H) 47) KILAT OH.AT	
4. Havana (Un 3'47) KEAT OA. 4. Hawaii (UN 8-47) KT.TT OA.		ROLL DOWNS
4. Hi Ride KH.AT RH. 4. Hit Parade OH.AT EEJ	T 6. Sky Ray KOLAT KILAT	6. ABC Roll DownOE.AT RH.AT 2. Genco Total Roll KA.TT RA.TT 6. Arrows KA.TT ET.TT 6. Hawaii Roll Down KT.TT OE.AT
4. Holiday (CC 12/48). FH.AT 111.	т 6. Smarty (Wm 12/46) КЕЛТ ОЛЛТТ	6. Auto Roll OE.AT EH.AT I. Hy-Roll FA.TT CH.AT 6. Berniuda OA.TT RA.TT 6. Melody OT.TT OA.TT
2. Hot Rods (E '49) . III.TT KIII. 4. Humpty Dumpty	4. South Pacific (Ge 3 50) KKHAT KRATT	6. Big City
(Got 10/47)	r 6. South SeasKT.TT KF.AT	6. Bonus Roll
2. Jamboree EE.AT FA. 4. Jeanie (Ex 7 50) KRH.AT KAH.J	r 2º Special Entry (B '49) EHAT KKHAT	6. Buccaneer
3* Jockey Special (B '47) GHAT KAIL	T 6. Speed Demon KA.TT OILAT	6. Chicoin Roll Down KHLAT EH.TT 5. Super Triangle KA.TT RA.TT 2. Genco Advance Roll KA.TT RA.TT 6. Tally Roll KT.TT RILAT
4. Judy (Ex 7 50) Кен.ат кна. 2* Just 21 (Got 1/50) галт кон.;	T 4. Spellbound	ILL CONFIDENTIAL - PRICE LIST I
4. K. C. Jones KBH.AT KAH. 4. Kilroy (CC 1/47) Kr.tt KA		
4. King Arthur (Got 10/49)ктн.ат квн.	T (Got 10 50) KFA.TT KCH.AT	
4. King Cole (Got 5 48) RHAT AH. 4. Lady Robin Hood		
(Got 1/48)RF.AT FT.	T 6. Sports	SHUFFLES - REBOUNDS
6. League Leader	T 6. Spot-A-CardON.TT OH.AT	2. Bally Shuffle-Champ KRHAT KHLAT   2° Keeney Ten Pins EHAT GHAT
6. Line Up	T 6. Spot Pool	4° Bally Shuffle-Bowler ET.TT IH.AT 4. Keeney Lucky Strike HH.AT KOH.AT
(Wm 5/50) KTH.AT KRH. 6. Lucky Star (Got 5/47) OA.TT FA:		1" Bally Speed Bowler HEAT KRT.TT 4. Keeney League Bowl OILLAT OHA.TT
4. Mad. Sq. Garden	1. Stardust (Un 5, 18) EH.AT FH.AT	5. ChiCoin BangoOA.TT RILAT 4. Rock-Ola Shuffle-Lane RLAT EH.AT
(Got 6/50) KAHAT KHI. 4. Magic RILAT AH.	T 4. State Fair KT.TT KE.AT	5. ChiCoin BeaconRA.TT EH.AT 4. Un. Dbl. Shuffle FA.TT KTT.TT 2* ChiCoin Bowling Alley EH.AT KKA.TT 4* United Shuffle Alley OU.AT FH.AT
6. Maisie (Got 3 47) KEAT OX. 5. Majors '19 (CC 2/49) EHAT FX.	T 4. Stormy (Wm 1/48) OHAT EILAT	1. ChiCoin Bowl Classic, KOILAT KGA.TT 1º Un Shuffle w conv FH.AT KOH.AT 4. ChiCoin Rebound KT.TT OA.TT 1º Un. Shuffle Alley Exp. KKE.AT KIA.TT
2. Major League Baseball RH, AT AH. 4. Manhattan (Un 2/18) OH, AT AH.		1° ChiCoin Shuffle         4. Un 2-play Express         оки.ат оон.ат           Baseball         ЕН.АТ         И.Т.Т.Т.         3. Un. Twin Rebound         кин.ат         оеа.т.т.
6. Mardi Gras OE.AT FA. 4. Marjorie (Got 7 17)		4. ChiCoin Trophy KIATT ORHAT 4. United Shuffle Skill BATT ET.TT
4. Maryland (Wm 4 49) 67.77 KON.	T 6. Sun Beam . KILAT OILAT	4. Exhibit Strike       IA.TT       KKA.TT       I. United Super-Shuffle       RH.TT       AH.AT         2. Genco Bowling League RA.TT       FH.AT       I. United Slugger       KTT.TT       KEH.AT
4. Merry Widow REAT FA. 4. Melody (B 47) RATT FH.	T 6. Supercharger	2. Genco Glider
4. Mercury (Ge)         KRH.AT KAH.           4. Metro         KLAH         01.3	1 6. Superliner (Got 7 46) KT.TT KLAT	1º Gottlieb Bowlette     EILAT     KRA.TT     1º Williams     DeLuxe       1. Keeney     ABC     Bowler     Bowler     Bowler
4. Mexico (Un 6 17) KEAH RA 6. Mianii Beach KAAHA KEA		4. Keeney Line Up ROAT BILTT 1º Williams Twin Shuffle RATT GHAT
6. Miss America (Got I 47) KOAH OLA	4. Suspense (Wm 2/46) OHAT EHAT	4. Keeney King PinAT.TT KFA.TT 2. Williams Single Bowler RH.AT AH.AT 1° Keeney Pin Boy OH.AT GH.AT 4. Williams Dbl. Head KRH.AT KHLAT
6. Monicker KT.TT KL	H 4. Sweetheart (Wm 7/50) KEILAT KIAJT	CONFIDENTIAL PRICE LIST
2. Monterrey (Un 3/18) REAT All. 1. Moon Gloss (1 n 12/18) FILAT FIL.	т 4. Tally Но КНАТ АНАТ	
2. MoroccoREAT AIL. 4. Mystery KT.TT KE.	т 6. Target Skill КО.АТ КИ.АТ	
1. Nevada (Un 10 47) — кн.ат он. 1. Nifty (Wm. 12 50) — кылат окт.		
4. Nudgy (B 47) OA.TT RU. 6. Oh Boy KA.TT OH.	T 1. Tennessee (Wm 2/48) RHAT GT.TT	
4. Oklahoma (Un 6 49) 111.AT HE. 6. Old Faithful (Got I 50) KKH.AT KOH.	T 4. Three Musketeers	4. Allite Strikes 'N Spares RHAT KEHAT L. Evans Super Bomber HATT KHATT L. Boomerang, BATT HATT 6. Evans Play Ball EHAT AHAT
4. One Two Three AF.AT EA.	T 2. Thrill (CC 9 48) OHAT FHAT	2. Bally Big Inning KEILAT OUATT 4. Evans Ten Strike '46 BILAT 1A.TT
6. Oportunity KEAT KH. 6. Oscar KH.AT OA.	T 6. Tornado (Win 4 47) KO.AT KEAT	4. Bally Convoy ELAT HATT 1º Exhibit Dale Gun FATT KOHAT
2. Paradise (Un 7/48) FF.AT 1A. 1. Phoenix FH.AT AH.		4. Bally Defender     AT.TT     HA.TT     4. Exhibit Rotary Mdsr. KGHAT OLATT       6. Bally Eagle Eye     RHAT     HATT     2. Exhibit Silver Bullets KIATT     GOATT
2° Photo Finish OOA.TT RIA. 6. Pimlico KA.TT RO.	T 2. Trade Winds OHAT THAT	
4. Pin Bowler (CC 7 50) KAHAT KIII. 4. Pinch Hitter (Un 5 49) AHAT FH.	T 4. Trinidad (CC 3 48) OILAT AT.TT	6. Bally Lucky Strike LATT FILAT 4. Exhibit Vitalizer FILAT HALT
2. Pinky (Wm 10 50) KHLAT OKT.	T 1. Triplets (Got 7 50) KAHAAT KIHAAT	1. Bally Sky Baule .I HAT HATT 6. Genco Play Ball OILAT HAT
6. Pin Up Girl KA.TT OH. 6. Play Ball KA.TT KH.	T 1. Tropicana (Un F 48) OHAT BHAT	4. Bally Undersea Raider THAT KOATT 6. Hoop-A-Roll GLAT FILAT
4. Play Box (СС 5 47) — калтт ат. 4. Playland (Ех 8 50) — кан.ат кін.		6. Bowling League RATT FHAT L Keeney Air Raider FHAT KOATT
1. Playtime (Ex) HH.AT KKH. 1. Puddin Head FH.AT FH.	T 4. Turf t bamp OE.ST RH.ST	6. Buckley DeLuxe Dig KOATT KIHAT 6. Buckley Treas Is Dig HHAT KKT.TT Br KATT OATT
4. Rag Mop (Wm. 11 50) KGILAT OKT.	т 4. I tah + I'n 8 49) нн. ат ктн. ат	6. Champion Hockey 1T.TT FATT 6. Keeney Anti Aircraft Bl RATT AT.TT 2. Chicoin Baskethall 6 4 4. Keeney Sub Gun 111.AT 113.TT
4. Ramona (Un 2 49) FH.AT FH.	T 2. Victory Special (B '46) FH.TT FA.TT	Champ KIATT OOATT 1. Keeney Texas Leaguer RT.TT AT.TT
1. Rancho (B 18)     RA.TT FII.       6. Ranger     KT.TT OA.	T 6. West Wind KA.TT OT.TT	4. Chicoin Hockey AHAT HATT 4. Lite League ST.TT HATT
6. Record Time 00.AT AH. 7. Red Shoes (Un 12-30) KHLAT KHH.		1. Chi Midget Skee KOATT KIATT 4* Mutoscope Ace Bomberellat KEATT 1* Chicoin Pistol KTLTT KGHAT 4. Muto. Atomic Bomber 1ATT KATATT
6. Repeater KF.AT OH. 1. Rio (Un 12 16)	T 1. Wisconsin (Un 3 48) OILAT EILAT	6. ChiCoin Roll-V-Score BILAT IA.TT 1º Mntoscope Dr. Mobile IA.TT KAT.TT
2. Rip Snorter (Ge) KKH.AT KAA	TT 2. Yanka (Wm 1/18) RA.TT FH.AT	2. Evans Bat-A-Score KIA.TT OOA.TT (Pre-War) KHA.TT RIA.TT
6. Riviera KE. AT OA.		N OR QUOTATION NOT PERMITTED

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MILLS (Cont.)

#### ARCADE EQUIPMENT

#### (Continued)

(Continued)			
6. QT Pool TableGH.AT KHA.TT	5. Supreme BolascoreAT.TT IA.TT	4.	
4. QuizzerIH.AT KOA.TT 6. Rockola Ten Pins LDKH.AT EH.AT	6. Supreme-Skee Roll OT.TT IA.TT 6. Supreme Skill Roll OT.TT FH.AT	4.	
6. Rockola Ten Pins HD. OA.TT EH.AT	4. Supreme Rocket Buster EA.TT IH.AT	4.	
1. Rockola World Series AT.TT KTT.TT	6. Tail GunnerRT.TT EH.AT	6.4	
4. Scientific BaseballEH.AT IA.TT 4. Scientific BasketballAH.AT IA.TT	4. Telequiz	4	
1. Scientific Batting PrEH.AT GA.TT	6. Western Baseball '39OT.TT EH.AT	4	
2. Scientific Pitch 'Em KAT.TT OOA.TT	1. Western Baseball '40EH.AT HA.TT	14. i6.	
1* Seeburg Bear GunROA.TT ETT.TT 4. Seeburg Chicken Sam.RA.TT HA.TT	6. WhizzOH.TT EH.AT 4. Wilcox-Gay RecordioKRA.TT KIA.TT	6	
2. Seeburg Shoot the	1* Williams' All Stars GH.AT KET.TT	6	
Chute	4. Williams' Box Score EH.AT FH.AT	6	
6. Skee Barrell Roll OT.TT EH.AT 6. Skill Jump OA.TT RH.AT	1* Williams' Star Series KOA.TT KHA.TT 2. Williams Quarterback FT.TT KKT.TT	4	
6. Super TorpedoOA.TT IH.AT	4. Wurlitzer Skeeball IA.TT KAT.TT	4.	
		4.	
CONFIDENTIAL	PRICE LIST	4.	
		4.	
		4	
		6.	
		6	
	NSOLES	6	
		6	
	6 Deces Sentence as will on an average	6.	
4. Arrow Bell	6. Paces Saratoga no rails OE.AT RH.AT 6. Paces Saratoga Comb. RH.AT FH.AT	6	
4. Bally Draw Bell 25c HH.AT KAT.TT	6. Paces Saratoga Jr. POKH.AT EH.AT	6	
4. Bally DeLuxe Draw	6. Paces Saratoga Sr. PO. RIAT FH.AT	6	
Bell 5cKIH.AT OOA.TT 4. Bally DeLuxe Draw	6. Paces Reels CombEH.AT FH.AT 6. Paces Reels Jr. POOT.TT FH.AT	6	
Bell 25c	6. Paces Reels Sr. PO OT.TT FH.AT	4	
6. Bangtails '41	6. Paces Reels w rails OT.TT RH.AT	6	
4. Bangtails '46	6. Paces Reels no rails OT.TT RH.AT 6. Paces Twin 5-5 OA.TT RE.AT	6	
4. Bangtails '47 Comb KCH.AT OIA.TT	6. Paces Twin 5-10 OA.TT RH.AT	6	
4. Bangtails '48 KGT.TT OAH.AT	6. Paces Twin 10-25 OA.TT EH.AT	4	
4. Big Game POCT.TT4. Big Game FPCT.TTCT.TTCT.TT	6. Paces Twin Console 5-25	$\begin{vmatrix} 4\\ 4 \end{vmatrix}$	
4. Big Inning	4. Pastime	4	
4. Big Top POКН.АТ RA.TT	4. Reserve Bell	6	
4. Big Top FPKH.AT RA.TT 6. Bob Tail POOT.TT AT.TT	6. Roll 'EmRO.AT RH.AT 6. Silver Moon CombEH.AT FH.AT		
6. Bob Tail FP	6. Silver Moon Comb EH.AT FH.AT 4. Silver Moon PO OE.AT FA.TT	4	
4. Casino Bell 5с КАН.АТКНН.АТ	4. Silver Moon FP OE.AT FA.TT	6	
4. Clover BellsRHA.TT EHA.TT	6. Silver Moon 10cET.TT FH.AT	4	
6. Club BellsOH.ATAA.TT6. Club Bells25cFH.AT	6. Silver Moon 25cIH.AT6. Skill Time '38OA.TT	$ ^{\cdot 4}_{4}$	
6. Club House	6. Skill Time '41	4	
6. DeLuxe Club Console. EFH.AT AOH.TT	4. Spot BellRTA.TT RFH.AT		
6. Super DeLuxe Club Console	6. Sun Ray	4	
4. Double Up KFH.AT OKA.TT	6. Super Bell 25c Comb. AH.AT IT.TT	4	
4. Evans' Challenger	4. Super Bell Two Way	4	
<sup>247</sup> 5-25c	5-5 EH.AT IH.AT 6. Super Bell Two Way	4	
4. Evans Gal. Dom. '47. KIE.AT OAT.TT	5-25ЕН.АТ ІН.АТ	4	
4. Fast Time FP OA.TT ET.TT	4. Super Bell Four Way	4	
4. Fast Time PO, OA.TT ET.TT 4. Feature Bell	5-5-5-5	4	
6. Galloping Domino (41). OT.TT RH.AT	5-5-5-25c	4	
4. Galloping Domino (42) EA.TT KOA.TT	4. Super Bell Four Way	4	
4. Gold Nugget 5-5c KRH.AT KIH.AT 4. Gold Nugget 5-25c KHA.TT OIA.TT	5.5.10-25	4	
4. Hi-Boy 5c CH.AT KOA.TT	FP & PO	$\begin{vmatrix} 4\\4 \end{vmatrix}$	
6. Hi-Boy 25c KAT.TT KIA.TT	4. Super Bonus Bell 5-25c	4	
4. High HandOH.AT AT.TT 4. Jennings Challenger	FP & PO Combo KHA.TT OIA.TT 6. Super Bonus Bell 5.5c	4	
5-25c KBH.AT KIA.TT	FP & PO ComboKIH.AT OOA.TT	4	
4. Jumbo Parade Comb., OHAT LATT	4. Super Bonus 5-5-5 OET.TT REA.TT	4	
4. Jumbo Parade FPOA.TT IA.TT 4. Jumbo Parade POOA.TT IA.TT	4. Super Bonus 5.5-25c OEA.TT REA.TT 4. Super Bonus Bell	4	
6. Jumbo Parade 25c EH.AT IT.TT	5-10-25c	4	
6. Long Shot '48	4. Super Track Time OA.TT GA.TT	4	
6. Lucky Lucre 5-5RH.AT EA.TT 6. Lucky Lucre 5cEA.AT GH.AT	6. Super Track Time TKT RT.TT FH.AT 4. Track OddsFH.AT KIA.TT		
6. Lucky Lucre 25c IA.TT GH.AT	6. Track Odds DD JP OEH.AT OIA.TT	4	
6. Lucky Star	4. Track Odds '48 5c REH.AT EOH.AT	4	
4. Mills 4 Bells EA.AT CH.AT 4. Mills 3 Bells FH.AT CH.AT	4. Track Odds '46RKH.AT RHH.AT 6. Track Odds '39ET.TT AH.AT		
4. Mills '47 3 Bells KRA.TT KFH.AT	6. Track Time '38		
4. Mills '48 3 Bells KFA.TT KIH.AT	6. Track Time '37 OH.AT ET.TT		
4. Mills Duplex	4. Triple Bell 5-5-5OKH.AT OHH.AT 4. Triple Bell '47 5-5-25ORH.AT OHA.AT		
6. Paces Races Bl Cab KT.TT OA.AT	4. Triple Bell '47 5-10-25. OOH.AT RTA.TT	6	
6. Paces Races Br Cab KA.TT OA.TT	6. Triple EntryEH.AT CH.AT	6	
6. Paces Races Red Arrow.OT.TT 6. Paces '39 Saratoga KT.TT ET.TT	6. Wild Bell 5-25c KRA.TT KHH.AT 4. Wild Lemon	4	
6. Paces Saratoga w railsE.AT FH.AT	4. Winterbook	6	
CONFIDENTIAL		6	
	PRICELIST	6.	
		6.	
		6.	
		6.	
		6	
	ELLS		
AATLLC	1.4.50 Copper Chrome	4	
MILLS	4. 5c Copper Chrome AA.TT HA.TT 4. 10c Copper Chrome AA.TT HA.TT	6.	
4. 5c Gold Chrome HLAA.TT HA.TT	4. 25c Copper Chrome AA.TT HA.TT	6	
4. 10c Gold Chrome HLAA.TT HA.TT 4. 25c Gold Chrome HLAA.TT HA.TT	4. 5c Club Bell FH.AT CH.AT 4. 10c Club BellFH.AT CH.AT	6	
HA.TT HA.TT	TT. IUC CIUD DELL . FH.AT CH.AT	1	
4. 50c Gold Chrome HL IA.TT KEA.TT	4. 25c Club BellFH.AT GH.AT	4	

4. 6	50c Club Bell	. KGH.AT OEH.AT
4.	Ic Blue Front         5c Blue Front         10c Blue Front         25c Blue Front         50c Blue Front         50c Blue Front	EA.TT IA.TT
4.	10c Blue Front	.EA.TT GT.TT
4. 1	25c Blue Front	. EA.TT GA.TT
4. 6.	le Brown Front	. HA.TT KHT.TT OH.AT EH.AT
4.	1c Brown Front         5c Brown Front         10c Brown Front         25c Brown Front	. EA.TT IA.TT
4.	10c Brown Front	. EA.TT IA.TT . EA.TT GT.TT
4. 4.	50c Brown Front	EA.TT GT.TT
6.	Ic Cherry Bell	OT.TT RH.AT
6.	5c Cherry Bell 10c Cherry Bell	. OA.TT IA.TT
6. 6.	25c Cherry Bell	RATT IATT
6.	25c Cherry Bell 1c Bonus Bell	. RH.AT EH.AT
4.	5c Bonus Bell 10c Bonus Bell 25c Bonus Bell	. EH.AT GA.TT
4.	25c Bonus Bell	FEAT GA.TT
4.	5c Original Chrome 10c Orig. Chrome	. RA.TT IA.TT
4.	10c Orig. Chrome	. EH.AT GA.TT
4.	25c Orig. Chrome 50c Orig. Chrome	EH.AT HT.TT
<b>6</b> .	lc QT Glitter Gold	KA.TT RT.TT
6.	5c QT Glitter Gold	.RH.AT FA.TT
o. 6.	25c OT Glitter Gold	RH.AT IA.TT
6.	1c VP Bell	KA.TT KH.AT
6.	50c Orig. Chrome1c QT Glitter Gold5c QT Glitter Gold10c QT Glitter Gold25c QT Glitter Gold1c VP Bell1c VP Bell1c VP Bell Green5c VP Bell Green1c VP Chrome5c VP Chrome Plus1c P Bell B&G	.KA.TT OA.TT
o. 6.	5c VP Bell Green	KATT KH.AT
6.	le VP Chrome	.OA.TT RE.AT
6.	5c VP Chrome	.OA.TT RE.AT
o. 6.	lc P Bell B&G	OLAT EO.AT
6.	5c VP Bell B&G	. OO.AT RH.AT
4.	Vest Pocket '46 5c Futurity	OT.TT EE.AT
6. 6.	10c Futurity	. KT.TT RE.AT
6.	25c Futurity	.KA.TT RE.AT
6.	10c   Futurity     25c   Futurity     50c   Futurity     5c   Black Cherry Bell	. OA.TT FE.AT
4.	10c Black Cherry Bell.	GH.AT KRH.AT
4.	10c Black Cherry Bell. 25c Black Cherry Bell. 50c Black Cherry	.GH.AT KRH.AT
4.	50c Black Cherry	KAT.TT OTT.TT
5.	25c Golf Ball Vendor 5c War Eagle	OT.TT RE.AT
4.	10c War Eagle	OT.TT ET.TT
4. 6.	25c War Eagle 50c War Eagle	. OH.TT ET.TT
4.	5c Melon Bell	FA.TT GH.AT
4.	10c Melon Bell	, FA.TT GH.AT
4. 4.	25c Melon Bell Golden Falls 5c	. FA.TT GH.AT . KKA.TT KEA.TT
4.	Golden Falls 10c	KKA.TT KEA.TT
<b>4</b> .	Golden Falls 25c	. KKA.TT KEA.TT
4. 4.	Golden Falls 50c 5c Jewel Bell	. KIH.TT OKH.AT . KTA.TT KFT.TT
4.	10c Jewel Bell	, KTA.TT KFT.TT
4.	25c Jewel Bell	, KTA.TT KFT.TT
4. 4.	50c Jewel Bell 5c Bonus '49	.OKT.TT OEA.TT .HA.TT KIT.TT
4.	10c Bonus '49	. KTT.TT KIT.TT
4. 4.	25c Bonus '49	. KOA.TT KIT.TT
4. 4.	50c Bonus Bell 5c Black Gold	KTA.TT KEA.TT
4.	10c Black Gold	. KTA.TT KEH.TT
4. 4.	25c Black Gold 50c Black Gold	
4.	5c Club Royale	KAT.TT KIH.AT
4.	10c Club Royale	. KAT.TT KIH.AT
4. 4.	50c Club Royale 5c Black Beauty	. OTT.TT OAT.TT . KOH.AT KFA.TT
4. 4.	10c Black Beauty	KOH.AT KIA.TT
4.	25c Black Beauty	. KRA.TT KGA.TT
4. 4.	50c Black Beauty 5c Blue Bell	. OEH.AT OAA.TT
4.	10c Blue Bell	.KGA.TT OOT.TT
4.	25c Blue Bell	KGA.TT ORT.TT
4. 4.	5c Token Bell 10c Token Bell	KFA.TT KIA.TT
4. 4.	25c Token Bell	.KFA.TT KIA.TT
4.	5c 21 Bell	.KFT.TT KHA.TT
4. 4.	10c 21 Bell 25c 21 Bell	
*•		MANI MIAII

#### GROETCHEN

le Bell '47 5-5-25ORH.AT OHA.AT			
le Bell '47 5-10-25. OOH.AT RTA.TT	6. lc Columbia	OH.AT	
le EntryEH.AT CH.AT	6. 5c Columbia ChromeRT.TT	RE.AT	
Bell 5-25скка.тт кнн.ат	4. 5c Columbia JPV Bell. OA.TT	ET.TT	
Lemon	6. 5c Columbia Fruit RO.AT	RLAT	
erbookOIH.AT OHH.AT	6. 5c Columbia Cig RJ OA.TT	RH.AT	
DBLCF LICTLLL		KH.AI	
PRICE	6. 5c Columbia DJPEH.AT	IH.AT	
	6. 10c Columbia DJP RE.AT	IH.AT	
	6. 5c Columbia Club Cig		
	GAон.ат	RI.AT	
	6. 5c Columbia Club DJ.AT.TT	GO.AT	
	6. 10c Columbia Club Cig		
	GAАн.Ат	, IH.AT	
	4. 5c Columbia Cig GAOA.TT	RH.AT	
opper Chrome AA.TT HA.TT	6. 5c Columbia Fruit GA., EH.AT	FH.AT	
Copper Chrome AA.TT HA.TT	6. 5c Columbia Orig GA KH.TT	OH.AT	
Copper Chrome AA.TT HA.TT		UH.AI	
lub Bell FH.AT GH.AT	6. 5c Conv Columbia		
Club Bell FH.AT CH.AT	ChromeRE.AT	AH.AT	
Club Bell FH.AT GH.AT	4. Columbia DeLuxeEA.TT	IH.AT	
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P	A	C	Ε

PACE			
6. 5c Comet FV	. KA.TT	EE.AT	
6. 10c Comet FV 6. 25c Comet FV		EE.AT	
6. 25c Comet FV 6. 50c Comet FV		EE.AT KTT.TT	
6. 5c Comet DJP		RH.AT	
6. 10c Comet DJP		RH.AT	
6. 1c Comet Blue 6. 5c Comet Blue		OT.TT OH.AT	
6. 10c Comet Blue Front.	KA.TT	AT.TT	
6. 25c Comet Blue Front.		AT.TT	
5. 50c Comet 5. 5c Chrome		GH.AT AH.AT	
4. 10c Chrome	ET.TT	IT.TT	
4. 25c Chrome	. ET.TT	GT.TT	
4. Chrome '47—50c 4. Chrome '47—\$1.00	KOH.AT	OTT.TT OOA.TT	
6. 5c All Star Comet	. EA.TT	AT.TT	
6. 10c All Star Comet	. AT.TT	FH.AT	
<ul><li>6. 25c All Star Comet</li><li>6. 50c All Star Comet</li></ul>	. AA.TT IE.AT	FH.AT CH.AT	
6. 1c All Star 2-4	KT.TT	OT.TT	
6. lc Rocket	. OT.TT	EH.AT	
6. 5c Rocket	RT.TT	EH.AT AH.AT	
6. 25c Rocket	. RH.AT	IH.AT	
6. 5c TJ Comet	OT.TT	OH.AT	
6. 5c Club Bell 6. 10c Club Bell		FE.AT IA.TT	
6. 25c Club Bell		KOA.TT	
4. 50c Club Bell		OTT.TT	
65c Comet Red 6. 10c Comet Red	OT.TT	FH.AT FH.AT	
6. 5c DeLuxe '46	. RH.AT	AH.AT	
6. 10c DeLuxe '46	AT.TT	IT.TT	
JENNING	GS		
6. 5c Chief		EK.AT	
6. 10c Chief 6. 25c Chief		EK.AT EH.AT	
6. 5c Silver Moon Chief	.RH.AT	IH.AT	
6. 10c Silver Moon Chief.		IH.AT	
6. 25c Silver Moon Chief. 4. 5c Silver Chief		IH.AT IA.TT	
4. 10c Silver Chief	. FT.TT	IA.TT	
4. 25c Silver Chief 6. 50c Silver Chief	. FA.TT . KTT.TT	IA.TT KGH.AT	
6. 10c Golf Vndr	AH.AT	GH.AT	
6. 25c Golf Ball Vndr	. GH.AT	KOH.AT	
6. Cigarolla XXV 6. Cigarolla XV		EH.AT HH.AT	
6. 5c Victory Chief	. OA.TT	FH.AT	
6. 10c Victory Chief	. RT.TT	FH.AT	
6. 25c Victory Chief 6. 1c 4 Star Chief	. RA.TT KT.TT	FH.AT RA.TT	
4. 5c 4 Star Chief	OT.TT	AH.AT	
4. 10c 4 Star Chief 4. 25c 4 Star Chief		AH.AT	
4. 25c 4 Star Chief 6. 50c 4 Star Chief	RI.AT IA.TT	FT.TT KET.TT	
<ul><li>6. 50c 4 Star Chief</li><li>6. 5c Victory 4 Star Ch</li></ul>	IA.TT	KIT.TT	
<ul><li>6. 10c Victory 4 Star Ch</li><li>6. 25c Victory 4 Star Ch</li></ul>	IA.TT	KKT.TT KAT.TT	
6. 5c DeLuxe Club Chief.	IA.TT	KEH.AT	
6. 10c DeLuxe Club Chief	IA.TT	KIH.AT	
6. 25c DeLuxe Club Chief 4. 5c Super DeLuxe Club		KGH.AT	
Chief 4. 10c Super DeLuxe Club		KFT.TT	
Chief	. KTH.AT	KIT.TT	
6. 50c Super DeLuxe Club			
Chief 4. 5c Standard Chief		OEH.AT KOA.TT	
4. 10c Standard Chief	GT.TT	KRA.TT	
<ol> <li>4. 25c Standard Chief</li> <li>4. 50c Standard Chief</li> </ol>	GT.TT	KIT.TT	
4. \$1.00 Standard Chief	. OTT.TT	ROH.AT	
6. 5c Bronze Chief	AH.AT	KKA.TT	
6. 10c Bronze Chief 6. 25c Bronze Chief		KKA.TT KKA.TT	
4. 5c Tic Tac Toe	. HA.TT	KFT.TT	
4. 10c Tic Tac Toe	KTA.TT	KIT.TT	
4. 25c Tic Tac Toe           4. 5c Sun Chief	KKT.TT	KGT.TT OKT.TT	
4. 10c Sun Chief	. KOA.TT	OOT.TT	
4. 25c Sun Chief	. KOA.TT	ORT.TT	

#### WATLING

6. 5c Rolatop '48RH.AT	AT.TT
6. 10c Rolatop '48RH.AT	FH.AT
6. 25c Rolatop '48 RH.AT	IH.AT
6. 5c Rolatop '46 ОА.ТТ	RH.AT
6. 10c Rolatop '46 OT.TT	RH.AT
6. 25c RolatopRT.TT	RH.AT
6. 50c Rolatop AT.TT	GH.AT
6. 5c Club Bell FA.TT	HA.TT
6. 10c Club Bell IA.TT	KOA.TT
6. 25c Club Bell	KGA.TT

#### BUCKLEY

4. 10c Criss Crosse ...... KOA.TT KHA.TT 4. 25c Criss Crosse ...... КОА.ТТ КНА.ТТ



