

### THE SYLVERS/FEELING 'FEVER'ISH

Manufacturers' Profits From Singles Are Down Alexenburg, Craigo Promoted At CBS Beatles Double Album Scheduled For Release Branch Operations Continue Consolidation Gladys Knight Re-signs With Buddah Records The Singles Bullets: A New Feature (Ed)

# HERE I AM < AGTI by Johnny Cash

Like a favorite old shoe That you pulled off and threw In the trash then found your new ones hurt your feet Wore them new ones all you could Then shined the old ones up real good Felt as natural as an old familiar street. Like a warming April wind Here I am back agin. Like a letter that you guessed at And missed the right address It comes back at you like a jumping bean Like a present that you want Like a birthday that you don't Like that judgement day of April fifteen. Like a temptation to sin Here I am back agin. Like an old dog on the prowl Late at night you hear him howl To remind you that he isn't far away Like a Capistrano bird Ain't nobody ever heard Of 'em not returnin' on returnin' day. TENNESSEE Like your prodigal ONE PIECE kissin' kin AT A TIME Here I am back including: Sold Out Of Flagpoles agin. Michigan City Howdy Do

"One Piece at a Time" Johnny Cash's hit single and equally exciting album. On Columbia Records and Tapes.

JOHNNY

CASH

THRE

Let There Be Country Love Has Lost Again Go On Blues

THE INTERNATIONAL MUSIC-RECORD WEEKLY

# VOLUME XXXVII - NUMBER 52 - May 15, 1976

# cash box editorial

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# **New Feature: The Singles Bullets**

Cash Box this week inaugurates a new feature about the Singles Chart, The Singles Bullets (page 31), putting to practical use the tremendous increase in the scope of our market research survey. During the past two months, we have expanded our station call list to the 80+ stations whose key playlist information appears in the magazine weekly, as well as gathering greater retail (including one-stop and rack jobber) sales information.

This is but one of a number of major innovations that **Cash Box** is developing and instituting. Others are scheduled to debut in the coming weeks and months.

The object of this new analysis is to clearly define, for all who are unsure or unaware, what gualifies a record to receive a bullet and what airplay and sales information caused that record to receive a bullet on the charts. In brief summary form, the industry, on both radio and retail levels, can get all the information it needs on the most important and significant records of the week: those receiving bullets.

The research that goes into this new feature, which is a companion to the recently introduced Cash Box Pop Radio Analysis page, is impressive. More than 80 pop stations are monitored weekly, in addition to hundreds of accounts surveyed for pop, R&B and country single and album sales information. All of this added input is responsible for the increased depth and respectability of the Cash Box charts.

Charts in general have always puzzled a great many people at every level of the music industry. We hope, through this feature, to erase any questions about the validity, authenticity and accuracy of the Cash Box singles chart. This feature is simple . . . and it is basic. And we feel the industry needs it.



NUMBER ONE SINGLE OF THE WEEK WELCOME BACK JOHN SEBASTIAN Warner/Reprise 1349 Writer: J. Sebastian Pub: John Sebastian/BMI

> NUMBER ONE ALBUM OF THE WEEK PRESENCE LED ZEPPELIN Swan Song SS 8416



# May 15. 1976

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WELCOME BACK JOHN SEBASTIAN (Warner/Reprise 1349)	5/	8 5/1	36
2 BOOGLE FEVER THE SYLVERS (Capitol 4179)	1	2	07
3 SILLY LOVE SONGS WINGS (Capitol P4256)	6	12	37
4 FOOLED AROUND AND FELL IN LOVE			38
ELVIN BISHOP (Capricorn/WB CPS 0252; 5 SHOW ME THE WAY	5	7	00
PETER FRAMPTON (A&M 1795)	4	5	39
HENRY GROSS (Lifesong 45002)	8	11	40
BIANA ROSS (Motown M 1392F) 8 HAPPY DAYS	9	23	+1
PRATT & McCLAIN (Warner/Reprise 1351) 9 MISTY BLUE	10	16	
10 GET UP AND BOOGLE	11	14	42
SILVER CONVENTION (Midland Int1 / RCA 10571) 11 TRYIN' TO GET THE FEELING	13	20	43
AGAIN BARRY MANILOW (Arista AS0172)	12	13	44
12 RHIANNON FLEETWOOD MAC (Warner/Reprise 1345)	15	17	45
13 SARA SMILE HALL & OATES / RCA PB 10530;	16	18	46
14 LET YOUR LOVE FLOW BELLAMY BROTHERS (Warner/Curb 8169;	3	1	47
15 STRANGE MAGIC ELECTRIC LIGHT ORCHESTRA (UA XW 770-Y)	14	15	
16 RIGHT BACK WHERE WE STARTED FROM			48
MAXINE NIGHTINGALE (United Artists XW 752-Y)	7	3	49
17 LOVE REALLY HURTS WITHOUT YOU			50
BILLY OCEAN (Arrola America/Capitol 7621) <b>18 BOHEMIAN RHAPSODY</b>	21	26	51
OUEEN (Elektra E45207) 19 DISCO LADY	17	6	52
20 FOOL TO CRY	18	8	53
ROLLING STONES (Rolling Stone/Atlantic RS 19304) 21 ONLY 16	32	47	54
21 ONE TO DR HOOK (Capitol 4171) 22 YOUNG BLOOD	19	9	55
BAD COMPANY / Swan Song / Atlantic 70108; 23 LOVE IN THE SHADOWS	24	28	56
NÉIL SEDAKA (Rocket MČA 40543) 24 SHOUT IT OUT LOUD	30	38	57
KISS (Casablanca 854; 25 MORE, MORE, MORE	25	27	
ANDREA TRUE CONNECTION (Buddah 515) 26 IDO, IDO, IDO, IDO, IDO	34	37	58
27 SHOP AROUND	22	19	59
CAPTAIN & TENNILLE (A&M 1817) 28 DREAM WEAVER	38	54	60
GARY WRIGHT (Warner Bros WBS 8167) (29) MOVIN'	26	22	
BRASS CONSTRUCTION (United Artists XW 755-Y)	36	41	61
30 COME ON OVER OLIVIA NEWTON-JOHN (MCA 40525)	31	33	62
31 HURT ELVIS PRESLEY (RCA PB 10601) 32 LIVING FOR THE WEEKEND	32	34	63
32 LIVING FOR THE WEEKEND O'JAYS (Phila Inti / Epic ZS 8-3587) 33 BARETTA'S THEME	27	24	64
33 SWEET LOVE	43	58	65 66
35 UNION MAN	20	10	67
CATE BROTHERS (Asylum 45294)	42	48	Carl Carl

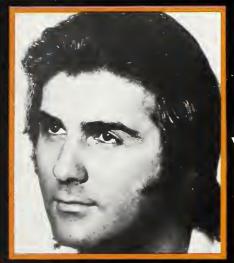
	Iviay 15. 1970	-	
36	DECEMBER 1963 (OH WHAT A NIGHT)	5/8	5/1
37	FOUR SEASONS (Warner Bros / Curb 8168) LONELY NIGHT (ANGEL FACE)	28	25
38	CAPTAIN & TENNILLE (A&M 1782)	23	21
	LOVE AGAIN ERIC CARMEN (Arista AS 0184)	58	77
39	MOONLIGHT FEELS RIGHT STARBUCK (Private Stock 039)	54	68
40	I WANT YOU MARVIN GAYE (Tamla/Motown T5426F) I'VE GOT A FEELING (WE'LL BE SEEING EACH OTHER AGAIN)	47	53
42	AL WILSON (Playboy 6062) ONE PIECE AT A TIME JOHNNY CASH & THE TENNESSEE THREE	44	49
43	DANCE WIT ME	46	56
44	RUFUS (ABC 12179)	53	64
45	GARYWRIGHT (Warner Bros 8143)	56	66
46	BOZ SCAGGS (Columbia 3-10319) ROCK AND ROLL LOVE LETTER	48	57
47	BAY CITY ROLLERS (Arista 0185) THERE'S A KIND OF HUSH (ALL OVER THE WORLD)	52	61
48	TAKIN' IT TO THE STREETS	29	29
49	DOOBLE BROTHERS (Warner Bros. 8196) DREAM ON	63	89
50	AEROSMITH (Columbia 3-10278) STILL CRAZY AFTER ALL	35	31
51	THESE YEARS PAUL SIMON (Columbia 3-10332) KISS AND SAY GOODBYE	59	85
52	MANHATTANS (Columbia 3-10310) SWEET THING	62	80
53	RUFUS featuring CHAKA KHAN (ABC 12149) MAKING OUR DREAMS COME TRUE	37	30
54	CYNDI GRECO (Private Stock 45086)	65	75
55	SWEET (Capitol 4220)	39	32
56	I.O.U.	40	35
57	JIMMY DEAN (Casino/GRT GRT 052)		-
	LOVE/THEN YOU CAN TELL ME GOODBYE		:
58	GLEN CAMPBELL (Capitol 4245) CAN'T HIDE LOVE	41	44
59	EARTH. WIND & FIRE (Col. 3-10309)	45	45
60	FRANKIE VALLI (Private Stock 45074; FALLING APART AT THE SEAMS	49	50
61	MARMALADE (Ariola America/Capitol 7619)	55	66
62	ANYTIME (I'LL BE THERE) PAUL ANKA (United Artists XW 789-Y) CRAZY ON YOU	50	51
62 63	GOLDEN YEARS	66	89
64	I'LL BE GOOD TO YOU	51	36
65	BROTHERS JOHNSON (A&M 1806-S) WHERE DID OUR LOVE GO	81	94
66	THE J GEILS BAND (Atlantic 3320)	70	73
67	THE FONZ SONG THE HEYETTES (London 5N-232) BIGFOOT	68	70
	BRO SMITH (Big Tree/Atlantic 16061)	80	91

68	DON'T STOP IT NOW	5/8	5/1
69	DON'T STOP IT NOW HOT CHOCOLATE (Big Tree/Atlantic 16060) COULD IT BE MAGIC	69	72
70	DONNA SUMMER (Oasis/Casablanca OC 405) THAT'S WHERE THE HAPPY	79	98
	PEOPLE GO THE TRAMMPS (Atlantic 3306)	78	74
71	TAKE THE MONEY AND RUN STEVE MILLER (Capitol 4260)	87	_
72	GET CLOSER SEALS & CROFTS (Warner Bros. 8190)	75	81
73	SPANISH HUSTLE THE FATBACK BAND (Event/Polydor 229)	61	60
74	HAPPY MUSIC BLACKBYRDS (Fantasy 762)	57	42
75	ARMS OF MARY THE SUTHERLAND BROTHERS (Columbia 3-10284)	71	71
76	AFTERNOON DELIGHT STARLAND VOCAL BAND (Windsong/RCA 10588)	92	99
77	TURN THE BEAT AROUND VICKI SUE ROBINSON (RCA PB 10562)	88	
78	TAKE IT TO THE LIMIT EAGLES (Asylum 45293)	74	65
79	TODAY'S THE DAY		_
80	THINKING OF YOU PAUL DAVIS (Bang 724)	83	86
81	IT MAKES ME GIGGLE JOHN DENVER (RCA PB 10687)		
82	LOOKING OUT FOR #1 BACHMAN-TURNER OVERDRIVE		
83	(Mercury 73784) THE BOYS ARE BACK IN	85	90
	TOWN THIN LIZZY (Mercury 73786)		_
84	SIXTEEN TONS DON HARRISON BAND (Atlantic 3323)	89	92
85	SAVE YOUR KISSES FOR ME BROTHERHOOD OF MAN (Pye/ATV 71066)	99	
86	TEAR THE ROOF OFF THE		
	SUCKER PARLIAMENT (Casablanca 856)	-	
87	TELL THE WORLD HOW I FEEL ABOUT 'CHA BABY		
	HAROLD MELVIN & THE BLUENOTES (Phila Int1/Epic ZS 8-3588)	76	67
88	(WHAT A) WONDERFUL WORLD		
00	JOHNNY NASH (Epic 8-50219)	90	93
89 00	LET HER IN JOHN TRAVOLTA (Midland Int I /RCA 10623) AMERICA THE BEAUTIFUL	93	
90 91	CHARLIE RICH (Epic 8-50222) I'M EASY	94	-
92	KEITH CARRADINE (ABC 12117)	97	
92 93	YOU'RE MY EVERYTHING LEE GARRETT (Chrysalis/WB CRS 2112) BETTER DAYS		
93 94	MELISSA MANCHESTER (Arista 0183) JEALOUSY	96	
95	MAJOR HARRIS (Atlantic 3321) YES, YES, YES	77	78
95 96	MIDNIGHT LOVE AFFAIR		
90 97	TONY ORLANDO & DAWN (Elektra 45319) YOU KNOW THE FEELIN'		
97 98	STEVE WIGHTMAN (Farr FR 003)	-	
99 99	RAIN, OH RAIN FOOLS GOLD (Morning Sky/Arista 700) NORMA JEAN WANTS TO BE		
	A MOVIE STAR SUNDOWN COMPANY (Polydor 14312)	100	
100	I WANT TO STAY WITH YOU GALLAGHER & LYLE (A&M 1778)		

### ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

			/
Action (Sweet/WB – ASCAP)       54         Afternoon Delight (Cherry Lane – ASCAP)       76         America The Beautful (Julen – BMI)       90         Anytime (I'll Be There) (Spanka – BMI)       61         Arms Of Mary (Island – BMI)       75         Baretta's Theme (Leed – ASCAP)       33         Better Days (Rumanian Pickleworks/       93         Columbia/N Y Times – BMI)       93         Boogie Fever (Perren Vibes/       91         Bullpen – ASCAP/BMI)       2         Cant Hide (Alexscar/Unichappell – BMI)       58         Could It Be (Kamakazi/Angel Dust – BMI)       50         Could It Be (Kamakazi/Angel Dust – BMI)       62         Crazy On You (Andorra – ASCAP)       62         Dance Wit Me (Ackee/Mocrisp – ASCAP)       63         December 63 (Seasons/Jobete – ASCAP)       36         Disco Lady (Groovesville – BMI)       70         Conjuistador – ASCAP)       19         Don't Pull (ABC/Dunhill/Acuff-Rose – BMI)       57         Don't Dol t Nou (Finchley – ASCAP)       68         Dream Weaver (Warner Bros – ASCAP)       28         Fallen Angel (Big Secret/Almo – ASCAP)       29         Falling Apart At (Almo/Macaulay – BMI)       60         Fooled Around (Crabshaw – ASCAP)	I Do. I Do (Countless - BMI)         26           I'll Be Good (Kidada/Goulgris - BMI)         64           I'm Easy (Lion's Game/Easy - ASCAP)         91           I O U (Plainview - BMI)         58           It Makes Me Giggle (Cherry Lane - ASCAP)         81           It's Over (Boz Scaggs - BMI)         45           I've Got A Feeling (Irving - BMI)         40           I Want You (Almo/Jobete - ASCAP)         40           Jealousy (WMOT/Sacred Pen - BMI)         94           Kiss And Say Goodbye (Nattahnam/         89           Let Your Love Flow (Loaves & Fishes - BMI)         14           Living For The Weekend (Mighty Three - BMI)         37           Looking Out For (Babach/Top Soil - BMI)         82           Low H Janoquer (Hobeto - ASCAP)         80	BMI/ASCAP)       23         Love Is Alive (WB - ASCAP)       44         Love Really Hurts (Black Sheep - BMI)       17         Making Our Dreams Come True (Brun - BMI)       53         Midnight Love Affair (Midsong - ASCAP)       96         Misty Blue (Talmont - BMI)       55         Moonlight Feels Right (Brother Bills - ASCAP)       39         More. More (Buddah/Gee Diamond/       75         Movin (Desert Moon/Jeff Mar - BMI)       25         Movin (Desert Moon/Jeff Mar - BMI)       29         Never Gonna Fall (CAM-USA - BMI)       38         Norma Jeans Wants (Natural - ASCAP)       99         One Piece At (Tree - BMI)       21         Rain (Frank Snare/Big Shorty - ASCAP)       98         Rhiannon (Rockhopper - BMI)       12         Right Back Where (Unart/ATV - BMI)       16         Rock And Roll Love Letter (Ackee/       Andustin - ASCAP)         Andustin - ASCAP)       98         Save Your Kisses (Tony Miller - ASCAP)       6         Shannon (Blendingwell - ASCAP)       6         Shannon (Blendingwell - ASCAP)       6         Shour Kisses (Tony Miller - ASCAP)       6         Shannon (Blendingwell - ASCAP)       27         Shour Kisteady - ASCAP)       24      <	Silly Love Songs (ATV - BMI)       3         Sixteen Tons (Unichappell/Elvis Presley - BMI)       84         Spanish Hustle (Clta/Sambo - BMI)       73         Still Crazy After (Paul Simon - BMI)       50         Strange Magic (Unart/Jet - BMI)       15         Sweet Love (Jobete/Commodores - ASCAP)       34         Sweet Ton's (American B'casting - ASCAP)       52         Take It To The Limit (Benchmark/ Kicking Bear - ASCAP)       78         Take The Money (Sailor - ASCAP)       78         Take The Roof (Mabiz/Ricks - BMI)       86         Feil The World (Mighty Three - BMI)       70         The Boys Are Back (RSO - ASCAP)       63         Theroz Song (Adamo - ASCAP)       66         Theroz Song (Adamo - ASCAP)       79         Trinking Of You (Web IV - BMI)       80         Today's The Day (WB - ASCAP)       71         Thinking Of You (Web IV - BMI)       72         Trun The Beat (Sunbury/Dunbar - BMI)       71         Unon Man (Flat River - BMI)       75         Welcome Back (John Sebastian - B

# ROCKETING TO THE TOP! ...both Country and Pop.



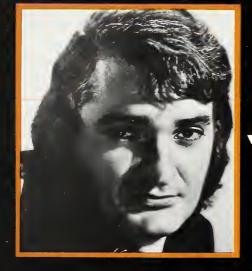
# Billy<sup>•</sup>Crash<sup>•</sup>Craddock

Headed for <sup>#</sup>1C&W. Strong MOR airplay startup. Heavy sales...Already over 100,000. Coming off a big crossover, EASY AS PIE, this one looks even stronger!

# WALK SOFTLY'

DOA-17619

Billboard 🙀 CashBox 😰 Record World



# Narvel Felts

Headed for <sup>#</sup>1C&W. Great early action top 40 rock: 28-21 WAKY, 24 -KLIF, etc. Sales nearing 150,000. Perfect demographics all ages!

# LONELY TEARDROPS'

DOA-17620 17 Billboard 21 CashBox 19 Record World POP 105 Billboard 106 CashBox 91 Record World

# Headed for <sup>#</sup>1C&W. Instantaneou and sales! 80,000 after only three A sure crossover successor to J

Headed for <sup>#</sup>1C&W. Instantaneous top 10 requests and sales! 80,000 after only three weeks out. A sure crossover successor to Joe Stampley and the Uniques pop hit of 1966 with the same song.

# **ALLTHESE THINGS'**

DOA -17624

28 Billboard 🚧 CashBox 🥸 Record World

ABC/DOT RECORDS

# About Lee Oskar. (Part 2)

Last time we met, Lee Oskar came from Denmark to the land of opportunity, joined WR, achieved fame and fortune on the harmonica, and just went on to record his brilliant solo album-"Lee Oskar" Now, even though WR is still his home, Lee Oskar



is breaking out all over the country. **One hundred and twenty-four thousand albums shipped in five days.** Over 270,000 are out on the street. Bullets on all the charts.

Heavy FM, R&B, and Jazz airplay is now moving his album, --- a Far Out Production on United Artists Records and Tapes, ---over counters in major markets like Philadelphia, Baltimore/Washington, Dallas, Houston, San Francisco, St. Louis and Miami.

> With stations like KSAN, WNEW-FM KDIA, KLOL, KYOK, KCOH, WHUR, WKTK, WDAS, KZEW, KAUM, KGB, WSHE, WINZ and many, many more. The album has quickly found the WR market and is already developing one of its own!

File Lee Oskar under **WR** & More.

Coming soon: The Single.

LEE OSKAR Includes "BLT" Star Kite/Sunshine Keri Down The Nile

UALA-594-G



### Beatles Reissue Set For June by Eric Rudolph

NEW YORK - A double album of 26 previously released Beatles tracks entitled "Rock 'N' Roll Music" will be released by Capitol on or about June 7. The album will be backed by the "largest campaign in the history of the music business," according to a source at Capitol Records who wished to remain anonymous. Another source at Capitol said that the campaign would be similar to the "Beach Boys blitz" of a few years ago, which netted huge sales of albums containing previously released material, mostly thorough the use of TV advertising. Dan Davis, vice president of creative services and merchandising for Capitol, said that there would be network TV time buys for the album, as well as other large scale, although more standard merchandising methods

#### Plans

The plans for a major re-release of Beatles material, which were reported exclusively in **Cash Box** (May 1), include all the previous Beatles albums, as well as all solo albums by members of the Beatles on Capitol, which will also be remarketed. Said Davis, "Everything will be shipped everywhere," referring to the catalog items. "This is the utilization of the most valuable catalog around." There will be singles released from the album, and Davis said, "We expect Beatlemania to come back." He added that the cuts on the album were chosen to conform to a straight rock 'n' roll theme, as indicated by the title.

#### Response

As a response to the airplay of the "Helter Skelter" cut from the Beatles "white" album by many radio stations, Capitol has serviced a single of the track to radio stations. There are no plans to release this track as a single commercially, mainly due to the connection of the song with Charles Manson. It was the use of this song as the theme for a TV production about Manson which prompted the airplay.

The album will be "elaborately packaged," said Davis, utilizing silver foil, translucent inks and embossing.

# Chi-Lites Are Given 5G Fines, Probation

NEWARK, N.J. — The Chi-Lites, who have recorded on the Brunswick label, were given suspended sentences with one year's probation and \$5000 dollar fines by Judge Frederick B. Lacey at the Federal District Court here May 6.

#### Consideration

Group members Eugene Record, Robert Lester and Marshall Thompson all had pleaded guilty to income tax evasion. They were given special consideration in sentencing in return for cooperating with the government in its case against Nat Tarnopol and several executives of Brunswick Records, four of whom were found guilty here and sentenced in April. Record and Thompson were government witnesses in the Brunswick Records trial.

The three men told the court they recognized the unlawful nature of their failure to file federal income tax returns. They also made it known through their lawyer that they were severing business relationships with Brunswick, and filing a civil suit against the company.

Edward Portnoy of Record Shack, who was implicated in unrecorded cash deals with Brunswick during the trial, will come before Judge Lacey for sentencing next week.

# Manufacturers' Profits From 45s Down; Higher Costs, Returns Among Causes

NEW YORK — Some two years after the nation's record manufacturers raised the list and wholesale price of singles — the first increase in singles price in years the profit has once again gone out of the singles business due to rising cost pressures. A **Cash Box** survey of the singles market at the manufacturer level finds that singles have again become only marginally profitable, and yet absolutely no one surveyed predicted a further increase in singles price at the list or wholesale levels. Some of the key factors causing the dropoff in singles profitability:

• Higher royalty rates, plus the fact that the royalties, in some cases, are paid on the list price, which meant automatically higher royalty rates when the increase to \$1.29 was made two years ago.

#### by Gary Cohen

• "More singles are coming back than ever before," stated one label president in summarizing the returns problem. Return rates are hitting 30% on hit singles, substantially higher on marginal records. In addition, returned albums can be sold as cutouts, at least recouping pressing, jacket and shipping costs; returned singles are usually scrapped.

• The competition in the marketplace has remained keen, and 10% free goods deals abound at both the distributor and subdistributor levels. The deals, while they expose product, also keep profits down.

• The copyright royalty increase from 2 cents to 2<sup>1/2</sup> cents a song will add another penny to the cost of singles. Increases in union fund contributions have also been a factor.

• Higher freight rates will affect some, but not all manufacturers. It will affect the branch operations who pay the freight to their accounts; it will not affect the independent manufacturers, whose freight costs from the plant to the distributor are borne by the distributor.

• And finally, there are increased costs of operation and overhead, indigenous to all levels of the business, which must be included in the selling price of all goods.

#### Steps Taken

As a result, manufacturers are moving on three levels to counteract these problems:

• They are signing fewer singles deals or master deals, preferring instead to concentrate their resources on albumoriented artists, or artists who at least could produce and deliver an album, or continued on pa. 14

# Manufacturer Branch Operations: Most Continue Consolidation Trend

NEW YORK — Most of the seven record companies involved in branch distribution have been making changes recently in their number of depots, sales offices and pressing plants and have been consolidating their return systems as well. This topic has become widely discussed lately because of the decision by WEA to consolidate their return processing into one facility, a move which is similar in some degree to those made by other branch operators.

As a result of all these changes on the distribution scene, **Cash Box** surveyed the executives of the branch operations to determine the current status of their branch distribution setups, and what changes are contemplated in their operations.

ABC recently closed two of their eight

#### by Eric Rudolph

depots and has plans to close a third. The Boston and Washington, D.C. depots were closed on April 1, and the Cleveland depot will close on June 1. The entire east coast will then be served by the Woodside, New York depot and the midwest will be serviced from the Elk Grove, Illinois depot. The Atlanta, Dallas and Burbank depts will remain in operation.

ABC returns previously went back to six of the local depots; they now go back to four of the remaining operations. The Cleveland depot is now handling returns from the east, northeast and midwest; when this depot is closed in June, returns from these areas will go to the Elk Grove, Illinois depot. All west coast returns go to Burbank, and Atlanta and Dallas will continue to take returns from their areas.

According to Don England, vice president of sales and distribution for ABC, further consolidation is planned; however, the company plans to take a "wait and see" attitude towards the matter.

England said that the closing of the depots was an economic move and that the consolidation of the returns setup followed as a result. "It has improved our overall operation," England continued. "It reduces costs, and that is a key factor in distribution. To be in distribution you don't have to be in real estate."

#### Capitol

Capitol Records currently operates eight depots, of which one is also a sales office and one a pressing plant. Most of

continued on pg 12

# **CBS Promotes Alexenburg And Craigo**

NEW YORK — Ron Alexenburg has been named to the newly created position of senior vice president of Epic Records and associated labels.

In making the announcement, Bruce Lundvall, president of CBS Records division, stated, "I am convinced that the Epic and associated labels operation is a primary growth area in our division. We are fortunate that we have in Ron Alexenburg an executive who is one of the most able, all-around top management men in the record industry." Alexenburg will continue to be responsible for the overall direction of Epic Records.

Alexenburg first joined CBS Records as midwest regional promotion manager for the Date label in 1965, the year of its inception. After being made manager for continued on pg. 22



NEW YORK — Jack Craigo has been promoted to vice president and general manager, marketing, for CBS Records. He will establish a central core marketing system, developing overall direction for Columbia, Epic and the labels distributed by CBS Records.

In announcing the appointment, CBS Records division president Bruce Lundvall commented, "At a time when everyone at all levels of our industry is looking for the most effective approach to the marketing of records, we have restructured our organization in order to ensure that each of our releases will have the opportunity of reaching its full potential in the marketplace. With Jack Craigo undertaking the responsibility of achieving these goals, I am showing my recognition, which is shared by everyone who has had the opportunity of working with him, that his marketing experience, knowledge and expertise are the best in our business."

Craigo joined the CBS Records field organization in 1960, holding sales executive positions in the south, midwest and northeast regions. He was promoted to vice president of sales and distribution in 1972, rising to vice president of marketing for CBS Records in 1974.

### **The Singles Bullets**

**Cash Box** institutes a new feature this week. The Singles Bullets, an analysis of the bulleting records on the **CB** Singles Charts. See page 31.

### Salstone Deal Announcement Due

At presstime, **Cash Box** understood that the deal by which Milt Salstone of M.S. Distributing in Chicago would purchase some or all of the distribution arm of Transamerica was nearing completion. It was further understood that Salstone was in San Francisco where Eric Mainland, one of their distributors is. Salstone could not be reached for comment at deadline, but a formal announcement was expected shortly, possibly this week.



### Gladys Knight & The Pips Re-sign With Buddah Records

NEW YORK — Gladys Knight & the Pips have signed a new agreement which extends their association with Buddah Records for an additional five-year period.

Buddah president Art Kass said making the announcement gave him "tremendous pleasure." stating, "The relationship between Gladys Knight & the Pips and Buddah Records has always been a very special one, and I appreciate receiving this vote of confidence from them." Gladys & the Pips responded in turn, "Now. especially since Art has acquired full ownership of Buddah Records, we feel this is definitely the place for us to be. Art and his staff are like family to us."

In addition to albums by the group, Buddah will release albums by the Pips: William Guest, Merald (Bubba) Knight and Edward Patten. Kass said that up to

**FRONT COVER** 



Long before they dreamed of being on the cover of Cash Box, the word was out about The Sylvers. Throughout the streets of L.A., when you talked music. the name inevitably popped into the conversation. The group that topped last week's pop charts with "Boogie Fever not only make killer music but are a real family as well. Nine brothers and sisters can't help but have some friction within the unit now and then, but The Sylvers channel the heat into some of the funkiest rhythms and harmonies that ever broke onto any stage. What started with that low heat of gossip grew into a steady flame and by the time they decided to make a living with what they had going. The Sylvers were burning up all kinds of stages - from the Apollo in New York, where they had performed early on as children, to just about wherever they choose now that they've got the whole country boiling. From the low boogie of street talk to the high fever of a number one pop hit - The Sylvers cook.

#### INDEX Album Reviews ..... 18 Behind The Counter ..... 24 Country Top 100 Singles ...... 35 Country Top 50 LPs ..... 34 For The Record ..... 27 Looking Ahead ..... 32 New Additions To Playlist ...... 30 Pop Radio Analysis ..... 32 Radio Report ..... 28 R&B Top 100 Singles ...... 40 Singles Chart Top 100 .....4

now, the individual Pips' musical talents had been overlooked. "Therefore, we are planning to launch them as a separate recording act," he added.

The actual signing took place in London last week. Sidney Seidenberg, the group's manager, pointed out that the group's Buddah career had yielded eight gold records and one platinum, plus two Grammys. "Gladys Knight & the Pips were already stars when Buddah signed them," said Seidenberg, "but their increased popularity and success has made them superstars."

# Action On Cable TV Royalty May Set Music Precedent

by Rebecca Moore

WASHINGTON, D.C. — Wheeling and dealing over cable TV royalty rates may tie up the lengthy copyright revision process once again. The cable TV tar-baby has always been a sticky problem in previous copyright consideration by both the House and Senate.

#### Abnormal Policy

Normally, CATV (Community Antenna Television) policy is handled by the Federal Communications Commission

### Pratt & McClain's 'Golden Circle' Key To Promotion Philosophy by David Budge

LOS ANGELES — Truett Pratt and Jerry McClain refer to 30 key secondary radio stations as their "golden circle," and if the Warner Brothers recording duo is correct, this network will provide the basis of support for the followup to their current top 10 (#8 with a bullet) single, "Happy Days."

#### 'Golden Circle' Philosophy

Pratt & McClain, as they are called professionally, have been making records for the past six years and have developed the philosophy that promotion begins at home. It is their belief that their "golden circle" of secondaries is crucial to breaking any record and though they are apparently well on their way to a chart topper with "Happy Days." they feel that any of their future singles Warners releases will have a built-in advantage because of the effort they have extended in building a rapport with individual jocks and program directors.

In the old days when we were with ABC, we would get on the phone with radio people and just talk music," McClain told **Cash Box.** "It didn't matter to us whether we had product out or not. The program directors and jocks got to like us because we didn't want anything from them. They reacted to us positively."

Staying With Friends The duo's migration from ABC to

### RCA Product Hot On R&B, Pop Charts

NEW YORK — RCA Records and its distributed labels are currently hot in the soul market, with five albums by R&B artists on the **Cash Box** pop chart, and two singles by R&B artists charting popwise. On the R&B charts, the RCA labels have six singles and four album titles.

Contributing to their 45s success are: Midland International's Silver Convention, with "Get Up And Boogie" charting #4 bullet R&B and #10 bullet pop; D.J. Rogers' "Say You Love Me" at #54 bullet R&B; Vicki Sue Robinson, with "Turn The Beat Around" at #67 bullet R&B and #77 bullet pop; the Tymes, with "It's Cool" at #15 R&B; Utopia Records' Albert King, with "Cadillac Assembly Line" at #46 R&B; and Hall & Oates, whose "Sara Smile" is #52 R&B single this week.

The RCA soul album leaders are: Midland International's "Silver Convention," at #4 bullet on the R&B chart, and #50 bullet pop; "Daryl Hall & John Oates," at #88 bullet pop; Vicki Sue Robinson's "Never Gonna Let You Go," at #94 bullet pop, #45 R&B; Flying Dutchman Records' Lonnie Liston Smith, with "Visions Of A Golden Dream" at #21 R&B, and #103 pop; and Utopia artist Albert King's "Truckload Of Lovin' "at #31 R&B this week. Warners paralleled the move by Steve Barri and Michael Omartian. "Steve and Michael have always had faith in us as artists and we have enjoyed a fine working relationship with them," Pratt said. "I guess it was logical for us to sign with Warners when our commitment to ABC was up."

That faith manifested itself in sudden and dramatic action when Barri telephoned the artists and urgently implored them to rush to the recording studio to cut "Happy Days." The tune had been suggested as 'a natural' because of the tie-in with television's highest rated show and Pratt & McClain recorded it in a single day.

"The history of the song is really incredible," McClain said. "We got the call from Steve on a Friday and he told us he had a song for us. One of the studio musicians got sick so we didn't get to record it until the following Monday. On Tuesday we were mixing it and Wednesday put together a rough mix. Paul Drew of RKO had heard what we were doing and asked for the rough cart. We were amazed. He put it on KHJ Thursday and it got heavy phone requests."

#### Credibility

The day-to-day promotional effort Pratt & McClain have been engaged in continued on pg. 22 (FCC) and Congressional Commerce Committees. But the House Judiciary Subcommittee gets involved with CATV as it works on copyright revision.

Under the Senate-passed bill, for the first time cable TV will be making royalty payments for its use of copyrighted broadcast material. Briefly, the Senate bill says: a cable system does not have to worry about copyright liability for a particular program if all the signals it is carrying comply with FCC regulations, and it pays a set fee into the Copyright Office every three months.

The Senate fee for the compulsory license is levied as a flat percentage of gross receipts, from ½ percent up to 2 percent. Smaller cable systems pay a smaller percentage.

Four Different Views Four different groups — the National continued on pg 22

### Columbia Pictures Reports Records Div. Sales Up In Quarter

NEW YORK — While Arista Records itself reported a quarterly sales increase of more than 50% last week (**Cash Box**, May 8), third quarter figures released by Columbia Pictures Industries showed sales of the ''records and music publishing division," including Arista and their Columbia publishing arm, to be up \$2.6 million or roughly 25%, from \$8,382,000 a year ago to \$10,976,000 in the recent quarter ending March 27. For the nine month period, sales increased from \$20,404,000 to \$32,386,000. A breakdown of earnings for the records and publishing division was not released.

Overall net income for CPI was \$956,000 or 12 cents a share, compared to net income of \$1,174,000 or 15 cents a share in the comparable period last vear.

Alan Hershfield, president and chief executive officer, said that all divisions of the company continued to be profitable.

# April 2nd Greatest Month In Atlantic History – Glew

NEW YORK — April was the second greatest sales month in Atlantic/Atco Records' history, according to Dave Glew, senior vice president of marketing for the label, who commented the figures were paced by back-to-back RIAA certified gold and platinum releases by the Rolling Stones, ("Black And Blue,") and Led Zeppelin, ("Presence,") which occupy the first two positions on the **Cash Box** pop album chart this week. Combined with current and upcoming albums from the company, Glew comments the overall release picture ensures the greatest second quarter sales ever for Atlantic/Atco by the end of spring.



**BOZ GOES OVER** — Following his recent sell out at New York's Beacon Theatre Columbia recording artist Boz Scaggs was toasted at a reception given by Columbia Records, his label for the last five years. Pictured at the celebration are (I. to r.): Gary Cohen, east coast editor of Cash Box: Walter Yetnikoff, president of CBS Records group; Boz Scaggs; and Bruce Lundvall, president of CBS Records division.

### EXECUTIVES ON THE MOVE



Sales director of Warner Bros. Records. Dennis, a nine year Warners veteran, was most recently director of tape operations and national singles sales manager; in his new role, he succeeds Russ Thyret, newly named Warners' national promotion director. Dennis first came to Warners in 1967, serving as the label's eastern sales manager in New York. In 1972 he was promoted to national singles sales manager and moved to Warners' Burbank office. Prior to his association with Warners, Dennis had headed up Smash-Fontana Records (1966-67) and worked in record sales and promotion since 1962. He began his career as a disk jockey in the late '50s. Warner Bros. Ups David Urso, Don McGregor — David Urso and Don McGregor have

Warner Bros. Ups David Urso, Don McGregor — David Urso and Don McGregor have been appointed national promotion directors of Warner Bros. Records. McGregor and Urso had both served as assistant national promotion directors for the label since 1974. Both joined Warners in 1971. A 12-year veteran of radio, McGregor signed on with Warners to do regional promotion in the southeast. Two years later he was promoted to regional marketing manager, then came to the label's Burbank head-quarters in July of 1974 as assistant national promotion director. Urso began his career with Warners in local Detroit promotion. In 1972 he took over the same position for the Los Angeles/San Francisco/Phoenix area. In 1973 he served as a special artists relations coordinator in Detroit, before becoming assistant national promotion director in 1974.

**Private Stock Taps Sulman** — Harold Sulman has been named to the newly-created position of national sales manager of Private Stock Records. Sulman, who reports directly to executive vice president Irv Biegel, will be responsible for all sales and merchandising activities. Sulman spent the past four years as national buyer for ABC Record and Tape Sales. He was formerly singles sales manager for Scepter Records and did independent distribution in the Seattle area for five years.

**Dark Horse Staff Realignment Set** — A re-organization of Dark Horse Records has been announced by George Harrison with the following appointments implemented last week:

Dennis morgan has been named director of operations. Morgan's responsibilities at Dark Horse will be in the areas of sales, promotion and marketing. Morgan comes to Dark Horse from the Rocket Record Company where he served as general manager. Patti Wright has been named director of artist development. Ms. Wright will be responsible for artist relations & development, publicity and corporate public relations. She joins Dark Horse following a three year tenure as national publicity manager at Capitol Records. Bob Cato has been retained as a consultant to Dark Horse Records. Cato will assist the label with special projects in the areas of creative services, advertising and marketing. Morgan, Wright and Cato will report directly to Denis O'Brien, George Harrison's manager, who will headquarter at the Dark Horse offices located on the A&M Records lot in Hollywood. O'Brien is currently chairman of the EuroAtlantic group of companies.

**Pye Records Appoints Two** — Stan Hoffman and Bob Scerbo have joined ATV/Pye Records. Hoffman has been named executive vice-president of the label. Prior to joining Pye, Hoffman was vice president of Calla Records, now being distributed by



ATV, and has been associated with Chess/Janus Records as executive vicepresident. Scerbo has joined Pye as director of creative services. His responsibilities include supervising of all design and packaging concepts, as well as purchasing and sales duties. Formerly with both Musicor and United Artists Records, Scerbo was production director and director of international operations at Chess/Janus Records for six years.

**ABC** Names Belkin Creative VP — Herb Belkin has been appointed to the post of vice president of marketing and creative services of ABC Records. Belkin comes to ABC from Motown Records where for two years he served as vice president of creative operations. He created and headed Melodyland Records, Motown's first country label. Before his association with Motown, Belkin served as vice president of creative services for Atlantic Records and filled several posts at Capitol Records including eastern counsel for the company, director of eastern operations, and general manager. Belkin has his offices at the headquarters of ABC Records, 8255 Beverly Blvd., Los Angeles.

Pallas To New Mercury Post — Peter Pallas has been named to the newly created post of singles sales and advertising coordinator for Phonogram, Inc./Mercury Records.

Pallas will be dealing mostly with one-stops and jukebox operators for the purpose of gathering market research information. His research areas will include determining which stations in a given market sell records and to what extent advertising in said markets is effective. Pallas joined Phonogram/Mercury as a part time employee while a student in 1966.

CBS Promotes Robert Allen — Robert Allen has been appointed to the newly-created position of associate director, marketing administration and analysis. Allen will be responsible for the reviewing and coordination of all marketing administration func-

continued on pg 27

### Book Review: **'All Together Now**' by Stephen Fuchs

LOS ANGELES — Beatles, Beatles, Beatles, Beatles, Beatles, Had enough? It's been sixteen years now since the band began to run. After all that's gone down, it seems superfluous to drive home the importance of a beautiful thing. In fact, many of us are at the edge of being Beatled to death. Many more especially the ones unable to capitalize on the original banana — are totally turning off to the thought. "All Together Now" is a book about the Beatles. For review purposes, the publishers (The Pierian Press, Ann Arbor, Michigan) sent **Cash Box** a copy of their 382-page book, which is actually a discography aimed more at the general public than the recording industry. While little of the contents, save a couple of chapter introductions, is expository in a creative sense, this edition will doubtless continued on pg. 26



**WINGS TAKE OFF** — Paul McCartney and Wings had a triumphant opening night of their first U.S. tour, when they sold out the 14,500 seat Tarrant County Convention Center in Fort Worth, Texas. McCartney and troupe performed 29 songs, five of which were Beatle standards, in a two and one half hour concert that will make its way throughout the U.S. The performance was impressively polished and sounded tougher and more overtly rock and roll than the recorded versions. For many, McCartney has confirmed that he has something distinct and individual to offer us in the future. Seen backstage with Paul and Linda is Bhaskar Menon, chairman, president and chief executive officer of Capitol Records, Inc.

### ABC Record & Tape Shifts Headquarters To Hackensack, N.J.

FAIRFIELD, N.J. - ABC Record and Tape Sales will move its 30,000 sq. ft. national headquarters to the Continental Plaza Tower III in Hackensack, N.J. "The substantial growth of our company, which serves more than 8,000 retail establishments with record and tape product, and our desire to maximize our service capability to customers have brought about this important move," said Herbert J. Mendelsohn, president of the company. ABC Record and Tape Sales first moved its national headquarters in 1974 from Seattle to Fairfield, N.J. Major branches will continue to operate at Fairfield and Seattle, as well as at their other locations.

### Belwin-Mills Catalog To Ivan Mogull Co.

NEW YORK — Belwin-Mills Publishing Corp. has entered into an agency agreement with Ivan Mogull Music Corp. for representation of the Belwin-Mills pop music catalogs in the territories of South America, Central America and Mexico. Under the agreement, Mogull will be responsible for activity and collections throughout the licensed areas for the catalogs of Belwin-Mills Publishing Corp. and its subsidiaries Mills Music Inc., Multimood Music Inc. and Ankerford Music. Corp.

### Hammond To Vanguard

NEW YORK — John Hammond has signed a long-term recording contract with Vanguard Records. Hammond began his recording career with Vanguard in the early '60s, recording five albums before moving on to other affiliations.

### Judges Named For Amer. Song Festival

LOS ANGELES — The American Song Festival has named more than fifty music business personalities as final judges for their 1976 competition.

The final judges will cast ballots for the six amateur and three professional category winners. At a later date, they will be asked to vote for the two grand prize winners, one for amateur and one professional.

Judges already confirmed include Mike Curb. president of Mike Curb Productions; Fred Foster. president of Monument Record Corp.: Bill Gavin. president of the Gavin Report; Bob Reno, president of Midland International Records and Creed Taylor. president of CTI Records. The list of judges also includes such performers and songwriters as Donovan. Tom T. Hall, Smokey Robinson and Seals & Crofts.

This year's competition has a deadline for entries of *June 3* and will award over 650 cash prizes.

For entry forms and/or additional information, interested songwriters can contact: The American Song Festival, 5900 Wilshire Blvd., Los Angeles, Calif. 90036, (213) 937-7370.

### Dylan Spec Airs On NBC Sept. 14

LOS ANGELES — "The Bob Dylan Special" will air on NBC-TV on Sept. 14 from 10:00 to 11:00 pm. Executive producer Burt Sugarman chose NBC of the three networks offering mid-September dates because of the excellent time slot allocated. The special will be the first featuring the Columbia recording artist, whose only guest will be Joan Baez. The Craig Corporation will sponsor the show and claims that it will spend one hundred thousand dollars to promote the project.

# There are only two ways to hear the newest Willie Nelson.

Tour Dates:

Coliseum Greensboro, N.C. Municipal Coliseum Charlotte, N.C.

Municipal Aud. Birmingham, Ala. Municipal Aud.

Savannah, Ga.

Atlanta, Ga. Gardens

Hara Arena Dayton, Ohio

Chicago, III. Civic Center

St. Paul, Minn.

Omaha, Neb. Municipal Aud.

Kansas City, Mo.

THE SOUND YÖÜR MIND including: I'd Have To Be Crazy If You've Got The Money I've Got That Lucky Old Sur Medley: Funny AWay

KC 34092

Henry Levitt Arena Wichita, Kan. Civic Aud.

Louisville, Ky.

Fairgrounds Coliseum

Indianapolis, Ind. Arie Crown Theatre

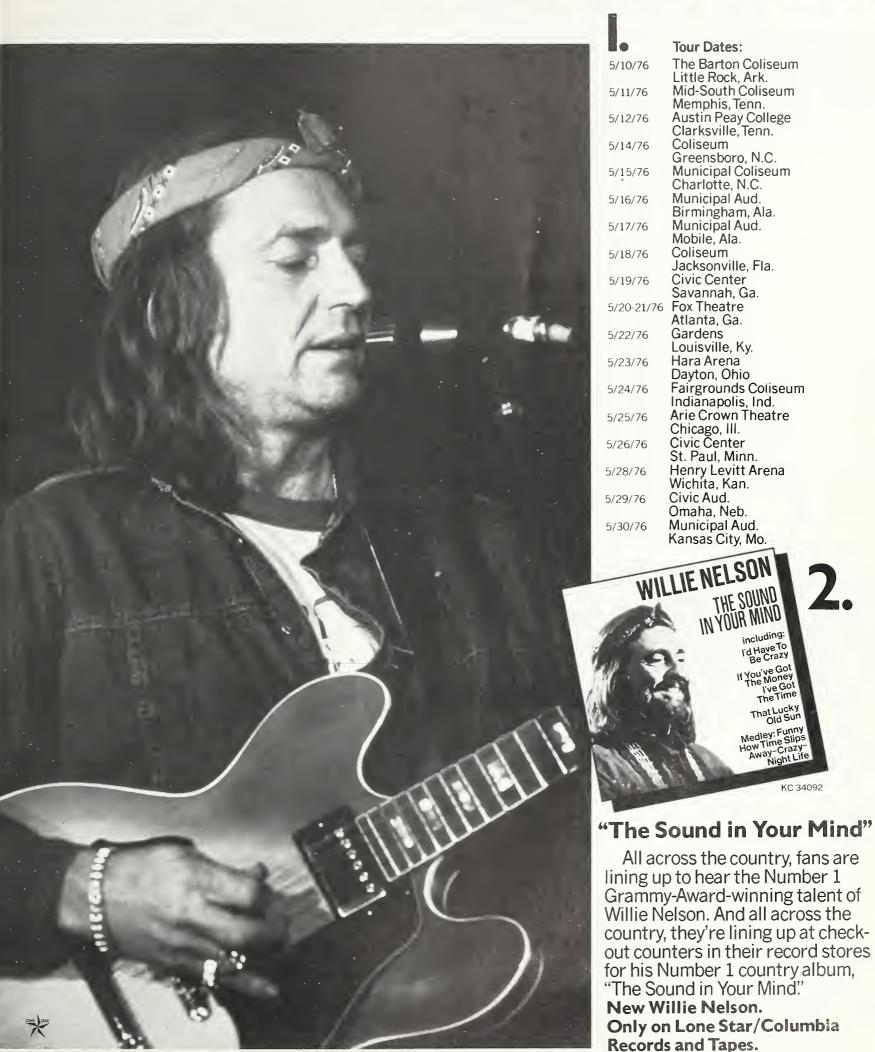
Mobile, Ala.

Coliseum Jacksonville, Fla. Civic Center

The Barton Coliseum

Memphis, Tenn. Austin Peay College Clarksville, Tenn.

Little Rock, Ark. Mid-South Coliseum





ODIA COATES PACTED TO EPIC RECORDS - Odia Coates, who has appeared on some of Paul Anka's singles, is pictured with Anka and Epic Records execs upon signing her recent pact with the label. Ms. Coates was in L.A. last week preparing for her first Epic release, with Don Costa producing in association with Paul Anka's Cousins Productions. Pictured (from left): Epic vice president, marketing, Jim Tyrrell; Coates, Anka and Ron Alexenburg, Epic senior vice president.

### KHJ's Kelly – Los Angeles Jock Tackles New Goal: Cinema by J.B. Carmicle

LOS ANGELES — Is it possible for a big time Los Angeles disk jockey to make the transition from radio to motion pictures? Yes and no, according to 23 year old Machine Gun Kelly, the afternoon drive jock at L.A.'s #1 rated rock station, KHJ. Yes, because Kelly has landed a major part in Warner Brothers' remake of "A Star Is Born" and no, because he doesn't intend to leave the airwaves for a career in cinema, not yet anyway.

#### An Actor's Role

"I'm just happy that it will show me as an actor, and not just as another radio disk jockey in a movie," Kelly commented to Cash Box recently about the role he will play. He has been selected to portray Baby Jesus, a power crazed, villainous disk jockey, and will be a new face to film-goers when the picture is released later this year. Cash Box talked to him to find out why he was chosen for the

part and how his radio career has led him to acting

"I seem to be in the right place at the right time. You have to be lucky, and prepared when the luck strikes," is how Kelly describes his climb to the Los Angeles radio market. "I was writing and producing my own TV show in Minneapolis with interviews, music and comedy bits, but I wanted more. I got a call from KHJ and I couldn't believe it. They wanted me to come to Los Angeles and I knew then that Hollywood would be at my doorsten

#### Skepticism

Preparing himself by studying at the Film Actors' Workshop in Burbank, he met with skepticism during his studio rounds. Armed with publicity photos, his agent wanted to mold him into a game show host, but Kelly refused. "No one continued on pa. 26



INTERNATIONAL VIBRATION - While Bob Marley & the Wailers, currently on national tour, were in New York to play four sold out shows at the Beacon Theater, Marley was presented the Deutsche Schallplatten Award, national citation in Germany. Pictured above (I to r): Don Taylor, the Wailers' manager; Monti Luftner, president of Ariola Records, Island Records German distributor, presenting the award; Bob Marley; and Allan "Skill" Cole, Jamaican soccer player and friend of Marley's "Rastaman Vibration," the Wailers' current Island release, is #71 bulleted album in Cash Box this week.



### Ellington, McRae Head Bethlehem LPs

NEW YORK - Duke Ellington and Carmen McRae lead off a three album rerelease from Cayre Industries Bethlehem label catalogue. The albums include "Duke Ellington, The Bethlehem Years, Volume 1"; "You'd Be So Easy To Love," by Carmen McRae and a blues an-thology called "The Finest of Folk Plucemen" featuring John Loo Hocker Bluesmen" featuring John Lee Hooker, Champion Jack Dupree, Eddie 'Cleanhead' Vinson and Memphis Slim, among others.

#### Branches tr 7

the consolidation at Capitol was done several years ago. Approximately three years ago, the Boston branch was changed from a depot to a sales office Capitol at one time had as many as 25 sales offices; they recently consolidated five into existing offices and now have thirteen.

The company now has three pressing plants. Several years ago, the Scranton plant was sold when a new plant was opened in Winchester, Virginia.

Product has always been returned to Capitol pressing plants. In the last 60 days, however, returns from the east coast started going to the Virginia plant instead of to the Bethlehem, Pennsylvania depot. The label has no further consolidation plans.

Much of the consolidation currently going on in the industry is due in great part to the increasing efficiency of the trucking and shipping firms, according to Walter Lee, national sales manager for Capitol. "If it is less expensive to truck product into an area than to have a depot there, I say truck it in," said Lee.

#### CBS

The CBS operation, which began in the early sixties and stabilized to more or less its present form in the late sixties, has changed little since then. The company currently has two depots plus three pressing plants which also serve that purpose. The depots are in Elmhurst, New York and Dallas, Texas. Two years ago the Chicago-Skokie depot was changed to a sales office.

The recent addition of a Seattle sales office brings the total number to 20. All returns have gone back to the pressing plants for the last five years, explained Paul Smith, vice president of sales and distribution. Before that time they went back to the individual branches. The CBS plants are in Pitman, New Jersey, Terre Haute, Indiana and Santa Maria, California. Smith said that CBS has no further plans to consolidate its distribution setup.

#### RCA

RCA's branch operation began in late 1972 and was completed in 1973. They have three deposts, and one pressing plant which also serves that purpose, in addition to 17 sales offices. The Rockaway, New Jersey and Hollywood, California pressing plants were closed recently, leaving only the Indianapolis, Indiana operation.

All returns go back to the depots, and Jack Kiernan, vice president of marketing for the company, said that RCA has no further plans to consolidate. "Our system is very efficient," Kiernan declared. "Each of our depots covers one-third of the country.

#### MCA

Much of the current trend towards consolidation in the record industry is "a page out of our book, from five years ago," according to Rick Frio, vice president of marketing for MCA Records. Frio was referring to the setup which MCA acquired from Decca and the changes which they made in it. According to Frio, 'Every town with over 100,000 people in

#### Chelsea, Vee-Jay Pact

LOS ANGELES - Chelsea Records and Vee-Jay International have entered into a joint venture agreement for distribution of the Vee-Jay gospel and spiritual line

All records on the Vee-Jay gospel label will now be distributed exclusively by Chelsea.

Among the acts who have recorded for Vee-Jay are the Staple Singers. the Caravans, the Swan Silvertones, Maceo Woods, the Highway QC's, the Pilgrim Travelers, Alex Bradford and Andrae Crouch and the Disciples.

it had a sales office with inventory." MCA now has five depots; one each in Atlanta. Dallas and Los Angeles, plus two pressing plants which also serve as depots and sales offices. The Chicago and Cleveland depots were closed approximately a year and a half ago.

The company has 22 sales offices, including the two pressing plants, which are located in Pinkneyville, Illinois and Gloversville, New York. All MCA product is returned to these plants.

#### Phonodisc

In 1974, Phonodisc had six depots. In the last months of that year, they cut back two depots, and in 1975 they cut back another two, leaving them with two. At the same time they opened a new depot, giving them their present setup of three. The Cleveland, Chicago, Dallas and Atlanta depots were closed in that order. The new depot was opened in Indianapolis, Indiana the remaining original depots are in Union, New Jersey and Sun Valley, California. Indianapolis handles the midwest, Union, the east coast and Sun Valley, the west coast.

The Phonodisc returns used to go back to each of the six local depots; they now go back to three points. Returns in the midwest region go to the CBS plant in Terre Haute, Indiana, where Phonodisc has a warehousing arrangement. (Cutouts for the midwest are also handled through this operation). The Sun Valley depot handles returns for the west coast and Union handles the east coast

The pressing for Phonodisc is done at almost a dozen different plants throughout the country. The company also has eleven sales offices.

Phonodisc does have plans for further consolidation, according to Dave O'Connell, president of Phonodisc. However, O'Connell noted that the company is not big enough to lead the way. "We are stu-dying the question of whether the industry is ready to accept the higher freight costs involved in consolidation, said O'Connell. "But I think it is going to come on an industry-wide basis. WFA

WEA has closed one depot in its five year history, leaving them with their present lineup of seven. They have eleven sales offices, plus the depots which also serve that purpose, for a total of 19 sales offices.

WEA recently made news in the industry by centralizing all returns into one location at PRC's warehouse in Richmond, Indiana. Formerly, returns went back to all seven WEA branch depots and tapes went back to Elk Grove, IIlinois.

The Warners label is pressed by Capitol. Atlantic uses various plants and Elektra/Asylum uses Columbia. The company has no further plans for consolidation at this point. All WEA tape is handled now by Capitol.

The new returns system is "more efficient, and that's important," said Henry Droz, executive vice president of WEA. He added that while there has been some negative response to the move, that "some of the response we have had is positive.

# The Detroit Legend Has Been Captured "Live" At Cobo Hall... In An Incredible Two-Record Set!

Side One

Nutbush City Limits Travelin' Man Beautiful Loser Jody Girl

Side Two

l've Been Working Turn The Page U.M.C. Bo Diddley 0

Side Three

Ramblin' Gamblin' Man Heavy Music Katmandu

Side Four

Lookin' Back Get Out Of Denver Let It Rock

# KARTAN CONTRACTOR OF CONTACTOR OF CONTRACTOR

BOB

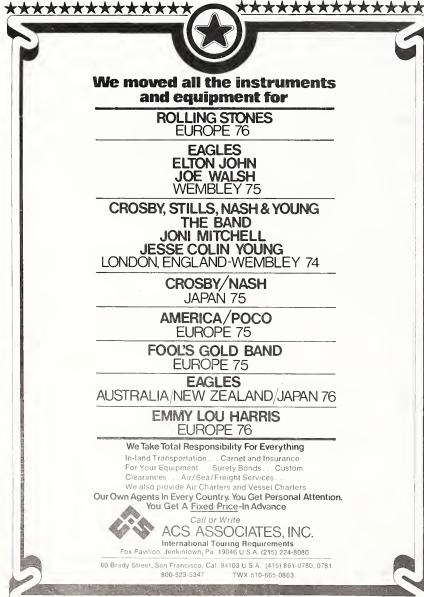
SEGER



**OSKAR TIME** — A full gathering of area trade people were on hand in the Glass Room of the Ritz Carlton Hotel to welcome War's harmonica player Lee Oskar who came into Chicago to introduce his recently released debut solo album ("Lee Oskar"). UA's regional promo rep Walter Paas arranged a press reception for the artist, who is photographed here (3rd from left) with John Salstone (v.p.-M.S. Dist. Co.), Steve Epstein of Far Out Management and Milt Salstone (president-M.S. Dist.).



**MILES FROM ENGLAND** — London Records feted British singer/songwriter John Miles at a dinner during his recent visit to New York City to coincide with the American release of his first album, "Rebel," and his single, "Music." Standing (I to r): Chris Poole, general manager of Velvet Music; Don Wardell, director of creative services; Donna Sheets, creative services; Herb Gordon, national promotion director; Sy Warner, national sales manager; Herb Goldfarb, vp of sales and marketing; Cliff Cooper, personal manager & president of Velvet Music; Phil Wesen and Stan Meyers, district managers. Sitting (I to r): Norm Gardner, R&B promotion manager; Joshua Blardo, assistant national promotion director; John Miles; Walt Maguire, vp of A&R; and Garrison Leykam, A&R.



### Singles # 7

have the potential for making an album.

• They are negotiating artist contracts with lower royalty rates for singles, asking their artists to recognize the "promotional nature" of singles. "If royalty rates on singles reached the same level as royalty rates on albums," stated one executive, "singles would be a money losing proposition."

 They are keeping tighter controls, from an operational standpoint, on pressing, allocations, distribution and promotion.

#### Two Years

In June of 1974, almost exactly two years ago, ABC Records announced they were increasing the list price of singles from \$.99 to \$1.29, precipitating an industry-wide increase. That rise, on the heels of the vinyl shortage, was blamed on scarcity of vinyl and/or styrene, rising royalty rates, and the same higher costs that the industry continues to face today. At the independent manufacturer level, the increase came to ten cents, from 40 cents to 50 cents, although some manufacturers had been nching up to the 41-42 cent level even before the increase to 50 cents. At the wholesale level, the cost of singles moved from the mid to upper 50's, to the mid to upper 60's

With free goods deals, though, or one free with every ten, the cost of singles at the old price was 36.36 cents each (\$4 for 11 singles), while the new price is 45.45 cents each (\$5 for 11 singles). After averaging the cost of regular price records and deal records, manufacturers are receiving between 47 cents to 48 cents per record.

In terms of profitability, manufacturers report they are grossing an average of 8 cents to 10 cents per single, on an average royalty rate of 10%. And for every percentage point higher in royalty rates, the manufacturers lose another 11/2 cents of profit. But that 8-10 cents figure is based on actual record costs only: when corporate expenses are added (salaries, offices, overhead), and a share of the cost of returned records is divided among the profits of the records that did sell, the actual profit per record comes down to the 3-5 cents range. Theoretically, a half million seller with a normal 30% return would net the manufacturer between \$15,000-\$25,000, a rather small sum considering the risks involved.

#### Fewer Singles Deals

As a result, many manufacturers now indicate an unwillingness to sign singles deals without album deals, or to sign masters for distribution. "It's silly to spend time on someone who isn't going to build into an album artist," stated one executive. "You don't make any money on a singles deal. Maybe you create some billing if the company is cold. But why should you spend the company's time and effort and promotion energies on an artist when there will be no followup? It doesn't make any sense." Other executives expressed the same sentiments.

And the manufacturers, for their part. are pressing for lower royalty rates for singles, and have apparently had some success in convincing artists - and their attorneys — that the profit isn't there in singles. "The profit is certainly not there in singles," stated another label president, who also chose to remain anonymous. "Album royalties have gotten out of hand. If we had to pay the same high royalties on singles we pay on albums, we would lose money on each record. The company's profit structure has to be based on making money on singles, and not losing money. We're willing to consider the cost of singles as a promotional tool in building the artist, but we need some help." As a result, they are successfully negotiating lower royalty rates for singles.

#### Returns

The returns picture on singles, as indicated previously, is not bright. The primary problem associated with singles is that they "have no shelf life," according to one executive. "Returned albums can be recycled back out to other stores. They can be around for five years or more. A single has no value — it comes back as scrap. In most cases you can't recover your pressing and shipping costs as you can on albums, where you can get a half a dollar or a dollar."

One of the factors causing higher returns on singles is the decision by the manufacturers to continue pressing copies of hit or marginal singles, right up until the last order. "We never want one of our distributors to run out of singles, noted one executive. "We'll continue pressing up copies of records, even if we're sure they don't even have a 50-50 chance of selling, because we don't want someone going into a store and not being able to find and buy the record. As a result, returns are high, even on hit records." He also indicated that manufacturers are "giving away more records" in the fight for better sales, and to help start new records. And since all of these unbought records eventually find their way back to the manufacturer, returns have been high, and will continue to be, especially with the industry concentrating on breaking and developing new artists.

#### Consensus

Most manufacturers do appear to be cutting down on single record deals, preferring to opt for the long-term goal of signing and breaking album artists. With the profit from a hit album at around a dollar, as opposed to the profit from a hit single at a nickel each, it's obvious the big money is to be made in albums. But singles are a most effective, maybe even the most effective, tool in selling albums. As long as the manufacturers can at least break even or make a few cents on each record, the singles business will remain "profitable" for the manufacturer, even if there is "no profit" in singles. Will there be a further increase in price as costs rise?"Never," stated one executive. "The price will go down before it goes



KING ERRISON SIGNED BY WESTBOUND — 20th/Westbound execs welcomed King Errison to the label following the artist's recent signing. Pictured (from left): Tom Rodden, vice president/general manager, 20th; Mike Theodore, Errison's co-producer; Harvey Cooper, senior v.p., marketing, 20th; Errison; Westbound president Armen Boladian; and James Brooks, Westbound promotion manager.

# THE AMERICAN SIDE ROCKS, THE BRITISH SIDE ROLLS,

Atlanta, Boston, Buffalo, Pittsburgh, Cleveland, Chicago, Dallas/ Ft. Worth, Denver, Houston, Detroit, Los Angeles, Memphis, Miami, Milwaukee, Minneapolis, New Orleans, New York, Philadelphia, Phoenix, San Francisco, Seattle, St. Louis, Washington, D.C.



Former Humble Pie member Steve Marriott in the rocker debut of the year.

Already being played in the above markets. Already breaking out with both sides of the album.

On the American side Marriott sings and plays lead guitar with some of America's best West Coast musicians.

On the British side Marriott sings and plays lead guitar with some of England's premier rockers.

On both sides, it's one rock and roll of an album.



Produced by Kenny Kerner and Richie Wise

STEVE MARRIOTT is on tour with former Humble Pie members Greg Ridley and Clem Clempson in the band:										
May 9	May 13	May 14	May 15	May 17	May 18	May 21	May 22	May 23	May 28	

May 9 ARENA, Long Beac Calif.	May 13 ARENA, Seattle, Wash.	<b>May 14</b> COLISEUM, Spokane, Wash.	May 15 COLISEUM, Portland, Ore.	May 17 TERRACE BALLROOM, Salt Lake City, Utah	May 18 AUDITORIUM ARENA, Denver, Colo. (w/STYX)	May 21 (tentative) Cleveland, Ohio	May 22 (tentative) CAPITOL CENTER, Largo, Md.	May 23 (tentative) SPORTS ARENA, Toledo, Ohio	May 28 (tentative) RANDHURST, Mt. Prospect, Ill.	
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Direction: Dee Anthony, Bandana Enterprises Ltd., 654 Madison Avenue, NYC 10021 • Agency: Frank Barsalona, Premier Talent, 888 7th Avenue, NYC 10019



#### ART GARFUNKEL (Columbia 3-10273) Disney Girls (4:32) (B Johnston)

Garfunkel's choirboy voice has been much discussed, but this single shows that the man has an affecting style over and above the qualities of his voice. The tune is a languorous ballad, and it should find a home in all MOR and pop markets. A beautiful Richard Perry production meshes well with the artist's talents.

#### B.T. EXPRESS (Columbia 3-10346) Can't Stop Groovin' Now, Wanna Do It Some More (3:37) (Blackwood — BMI) (B. Nichols)

This single, from the just released "Energy To Burn" LP, kicks off with a swaying rhythm track. "Can't Stop Groovin'," they sing, and it's really the truth. The track is punctuated by different forces — horns, drums, guitar and voice — and therefore gets the body moving. This will be a disco favorite and will get some serious R&B play.

#### ROBIN TROWER (Chrysalis CRS 2113)

Too Rolling Stoned (3:16) (Chrysalis — ASCAP) (R. Trower)

The song has a rhythm faster than the speed of sound — the guitar just won't quit. The vocal is bluesy and powerful. The tune is already getting airplay as an album cut, and should get tons more. This is really an excellent rock cut that would be a smart pick for any FM or AM programmer.

#### NILS LOFGREN (A&M 1812)

Cry Tough (3:12) (Irving/Hilmer — BMI) (N. Lofgren) From his album of the same name, this is a haunting rock cut. The beginning is tentative, and Lofgren eases into the song with style, building the tension. Well produced by AI Kooper, this will get heavy FM play. Lofgren's voice is an attractive rock vehicle.

#### MARY AND LEON RUSSELL (Paradise/WB PDS 8208) Rainbow In Your Eyes (3;48) (Teddy Jack — BMI) (L. Russell)

The first single release on Paradise, this teams the recently wed Russell and Mary McCreary. The song is steeped in the man-woman duo tradition, with vocal trade-offs and beautiful harmonies. Russell's distinctive voice provides excellent counterpoint. Already a strong album cut, this will hit the pop charts strong.

#### BOB SEGER (Capitol P4269)

Nutbush City Limits (3:05) (Unart/Huh — BMI) (T. Turner)

From his recent live album, Bob Seger has come up with a strong rock and roll tune. The excitement is in the tracks, all the audience noise is still there. Tina Turner wrote the song, and Seger will have a hit with it. The power of the cut is undeniable.

#### JOAN BAEZ (A&M 1820)

Never Dreamed You'd Leave In Summer (2:45) (Jobete – ASCAP) (S. Wonder, S. Wright)

Joan Baez takes the lovely Stevie Wonder ballad and makes it into her own song. The beautiful melody is perfect for her mellifluous voice. The tune will get a certain push from Baez'sextensive tour schedule with Rolling Thunder Revue, and will get a shot on all FM outlets.

#### TAVARES (Capitol P4270)

Heaven Must Be Missing An Angel (3:28) (Bull Pen/-Perren-Vibes — BMI/ASCAP) (K. St. Lewis, F. Perren)

A genuinely great disco cut from some masters of the genre. The vocals are rhythms in themselves; they play off the instrumental tracks for a syncopated effect. This will, besides the discos, get some R&B play.

#### FOGHAT (Bearsville/WB BSS 0307)

Fool For The City (3:10) (Knee Trembler — ASCAP) (D. Peverett)

Foghat's hard rocking arrangements are its trademark, and fans won't be let down. Guitars and bass power the tune, and vocals are classical rock. The title song from their recent LP, the edited version (well done) will find its way onto every FM list. Flip: Take It Or Leave It (4:59).

#### THE TEMPTATIONS (Gordy/Motown G 7150 F)

Up The Creek (Without A Paddle) (3:07) (Stone Diamond — BMI) (J. Bowen, J. Ford, T. Thomas)

The Tempts are in the groove with this one! They've melted horns into the track with startling effect. The tune is a natural disco, pop and R&B monster, eerie synthesizer fills adding to the funky rhythms. Look for this one to add immediately to all R&B radio outlets. The arrangement is a blockbuster; everything works.



#### ARETHA FRANKLIN (Atlantic 45-3326)

Something He Can Feel (3:25) (Warner-Tamerlane — BMI) (C. Mayfield) Produced and written by Curtis Mayfield, the tune will score big. This is a song from the upcoming film "Sparkle," and Aretha matches the power of her best recordings. The arrangement is full and pleasing, the beat infectious, and this one is headed straight to the top of pop and R&B charts.



#### CROSBY & NASH (ABC 12185)

Love Work Out (4:50) (Thin Ice - ASCAP) (G. Nash)

Pounding piano, in a minor key, kicks off this beautifully harmonized (of course) love song. Crosby & Nash have, by now, created a musical persona apart from their old band, and this tune should, through its excellent pop construction, receive immediate and heavy airplay on all FM progressive outlets.

#### SSFOOLS (Columbia 3-10326)

Why Can't You Be Mine (3:17) (Jobete — ASCAP) (G. Jones, B. Gardner)

Piano and guitar is the instrumental mix that centers the song. It's got a good beat, almost reggae, and the muted vocals give the tune some subtle drive. This is already getting FM airplay, and will get more. Excellent harmonies throughout. BOBBY BLAND (ABC 12189)

It Ain't The Real Thing (3:19) (Meadow Ridge – ASCAP))M. Price, D. Walsh)

Bland is a major singing talent — his vocals are among the most powerful in contemporary music. This is yet another example of that fact; the rhythmic shuffle, slowed down, is a perfect showcase for his voice. A song to lost love, this will be an immediate pop and R&B smash.

THE JIMMY CASTOR BUNCH (Atlantic 45-3331)

Bom Bom (2:55) (Buddah/Inagua — ASCAP) (Exuma) This single is billed as featuring "The Everything Man," and there's a little bit of everything thrown in here. Salsa, reggae, and disco are combined in a winning recipe. The vocal, touched with a Jamaican accent, is charming and funky at the same time. Look for this one to show up on FM lists and at discotheques. ATLANTA RHYTHM SECTION (Polydor PD 14323)

Jukin (3:43) (Bob Willis/Bourne — ASCAP/Low-Sal — BMI) (B. Buie, R. Nix)

Aptly named, the Rhythm Section sets up the beat and carries it through. It's got that southern flavor, a la the Allman Brothers, and the instrumentation is tight and effective. The vocals are edged with roughness that's appealing. Great piano fills add a touch of class to an already tasteful rock cut. Look for this to show up on AM, FM and country stations.

#### PURE PRAIRIE LEAGUE (RCA JH 20679)

That'll Be The Day (2:07) (McCartney — BMI) (J. Allison, B. Holly, N. Petty)

A traditional blues lick kicks off this classic rocker. The band sings the song with Elvis undertones, and the guitar solo, while it really burns, pays homage to the heyday of rock 'n' roll. This should get some serious FM airplay. At times, the vocals approach the level of parody, but they are also valid in their own right.

BILLY SWAN (Monument/Columbia ZS8 8697) Number One (2:34) (Combine — BMI) (M. Swan, B. Swan)

Swan's forte is the distinctive shuffle, and this is a prime example. He really gets the rhythm going, primarily with a honky tonk piano, and his voice is at once pleasing and recognizable. The ex-sideman is certainly making a name for himself — this has a chance of following in the footsteps of "I Can Help." A good choice for both FM and AM stations.

#### JOE WALSH (ABC 12187)

Walk Away (3:07) (ABC/Dunhill-HomeMade — BMI) (J. Walsh)

The first single from "You Can't Argue With A Sick Mind," this is a wise choice from that live LP. Walsh has for a long time been a serious creative force in rock music, and this is no exception. It's a hard rocker, infectious in its spirit, and should find its way immediately in all pop markets. Those lightning guitar riffs are in full force, punctuating a fine melody. MARGIE JOSEPH (Cotillion/Atlantic 45-44201) Hear The Words, Feel The Feeling (3:45) (Dozier — BMI)(L. Dozier, M. Jackson)

A lone guitar sets up the beat in the first couple bars, and that beat is successfully sustained. This is an R&B hit without a doubt. Joseph's voice is infused with energy and emotion. A lovely ballad, with a good lyric, this should be an immediate R&B and pop add. L.A. JETS (RCA JH 10668)

Dancin' Through The Night (3:09) (Koppelman/Bandier — BMI) (Desautels)

From the LP "L.A. Jets." this first single is a powerful rock offering. The song is arranged well, and the vocals are cutting. This band is made up of excellent musicians — the guitar playing is first rate throughout the cut. Look for this to show up on FM waves immediately.

JOHN PAUL YOUNG (Ariola America P7624)

I Hate The Music (3:24) (Edward B. Marks — BMI) (Vanda, Young)

Young, up until now, has been primarily an Australian favorite, and this song should break him in the American pop market. It's a song about a man who "hates the music" because it reminds him of an old love. The melody is fresh and attractive. The chorus is a hook. Look for this one to attack the pop charts.

BILL LA BOUNTY (Twentieth Century TC 2290)

Lie To Me (3:03) (Captain Crystal — BMI) (B. La Bounty)

This is the third single from La Bounty's "Promised Love" LP. The first two were not successful, but this one will break La Bounty in many pop markets. It's a beautiful ballad, filled with hooks, and La Bounty sings unusually well, with appealing style. Nice sax fills are a good touch.

#### ABBA (Atlantic 45-3315)

Mamma Mia (3:31) (Countless Songs — BMI) (B. Andersson, S. Anderson, B. Ulvaeus)

Hot on the heels of their charted "I Do, I Do, I Do," Abba has come up with an example of their excellent musical taste. Tune is upbeat, with characteristically varied textures, and should wind up quickly on FM and AM playlists.

DOLENZ, JONES, BOYCE AND HART (Capitol P4271) I Love You (And I'm Glad That I Said It) (3:05) (Father/Eve-Laurain — BMI/ASCAP) (T. Boyce, B. Hart)

Two of the old Monkees have gotten together with the two people who wrote most of their songs, and the result is a cut that will appeal to MOR listeners. The melody is pleasing, and the vocals, wellharmonized, give the tune a certain punch. It's an excellent ballad that will no doubt be covered by many other artists.

#### CARDELL & WHITE (White Card WC 1001A)

Rock & Roll Years (3:48) (McCoy — BMI) (T. White, N. Cardell)

Cardell and White, along with a band called Moxie, have come up with a tune that is making waves in the east coast markets. It's a rock and roll song— rather, an anthem to the old days— and it has a good melody and production. Look for this one to spread to other pop markets. Excellent bass playing is the foundation of the cut. The U.S. has only been home to Mushroom Records for about two months now. But the young Canadian-based label has already given the entire American music industry reasons aplenty to take **Heart**. Heart is: Ann Wilson (lead

HOME IS

where the

vocals/flute), Nancy Wilson (vocals/guitar), Steve Fossen (bass), Roger Fisher (guitar), Howard Leese (keyboards/ guitar/vocals) and Mike

Derosier (drums). And Heart is really pumping, with a throbbing first album – "Dreamboat Annie" MRS-5005 – and a red-blooded single – "Crazy On You" M-7021.

Heart first began to beat hot and heavy in the Pacific Northwest. The surge of Heart airplay activity soon began to flow from FM to AM arteries in Seattle-Portland, and on to Cleveland, St. Louis and Detroit, where the band's pulsating live appearances saw crowds really take Heart to heart!

Thanks to a quick response to so positive an emergency situation, Heart is now striking with a well-coordinated national attack via independent distribution.

For a shot of pure musical adrenalin, consult your local Heart specialist. He's the promotion man or distributor near you WHO STILL makes house calls.



"Dreamboat Annie"<sub>MRS-5005</sub> Featuring the single "Crazy On You"<sub>M-7021</sub> On Mushroom Records and Tapes.



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# ALBUM REVIEWS

THE ROYAL SCAM - Steely Dan - ABC ABCD 931 - Producer: Gary Katz - List: 6.98

Steely Dan is a group of meticulous musical craftsmen who can tread many musical paths while retaining the sound which is uniquely their own. "Royal Scam" is an excellent example of this ability, and the boys show their chops on tasties like "Green Earrings," a tune with light jazz shadings, and the rich rhythms of "The Caves Of Altamira," a strong AM offering. Lead and harmony vocals are characteristically tight, with some background help by Blackberries Venetta Fields and Clydie King. Other notable additions to the personnel include guest appearances by the likes of John Klemmer and Larry Carlton. A strong release, "The Royal Scam" should warm turntables at both AM and FM stations.

#### NATALIE – Natalie Cole – Capitol ST 11517 – Producers: C. Jackson, M. Yancy, G. Barge, R. Evans – List: 6.98

With such hit potential as "Sophisticated Lady (She's A Different Lady)" Natalie Cole is bound to establish herself as a leader in the field of soulful female vocalists. Her interpretations are sensitive yet richly endowed with the qualities of which hits are made. The production work of the Jackson-Yancy team is characteristically clean and tasteful. Plenty of pop potential for this young lady — AM programmers should keep an eye on the LP, paying particular attention to "Can We Get Together Again."

#### LIVE AT CITY CENTER – Monty Python – Arista 4073 – Producer: Nancy Lewis – List: 6.98 This is another incredible collection of zaný

This is another incrédible collection of zaný sketches from those masters of the black humor genre. With each line Python hits the American scene with relentless blows of telling satire. The entire LP comprises Python's "American Diary" and offers no-holds-barred treatments of every-thing from pet shops to pet shops. The recent release of Monty Python's full-length feature film, "Monty Python And The Holy Grail," has brought this British comedy troupe into the limelight and the LP will no doubt receive considerable FM play and sell quite well. Bully.

#### SWEET SURPRISE – Eric Anderson – Arista 4075 – Producer: Tom Sellers – List: 6.98

Sweet country music is given a pop treatment in this offering by Eric Anderson. The pure sound of fiddle and pedal steel is effectively underscored by some fine orchestral arrangements. Anderson's vocals are as rich and accessible as his acoustic guitar, perfectly supported by tasteful background vocals — sometimes sounding a little like Dylan on "Nashville Skyline." Aside from its immediate acceptance by the C&W audience, "Sweet Surprise" should also find willing listeners in the FM market. "Lost In A Song" and the title track are particularly nice.

#### THOSE SOUTHERN KNIGHTS – The Crusaders – Blue Thumb BTSD 6024 – Producer: Stewart Levine – List: 6.98

Innovation is surely the Crusaders' favorite word, and the tunes on this album stand as indisputable evidence of this fact. Running the musical barometer, the group showcases their versatility by going from the moving airs of "Serenity" to the up-tempo feel of "Feeling Funky," never missing a step. The creative brass and guitar work is always underscored by tasty Rhodes keyboard lines, lending an overall ethereal quality to the final product. A natural for progressive FM play.

#### SMALL WONDER - Small Wonder - Columbia PC 34100 - Producer: Joe Wissert - List: 6.98

The feel of this progressive rock offering leads it through the territories of jazz in a way that will make it pleasing to both the AM pop and FM progressive listeners. The tunes are straight-ahead fronted by tight, full harmonies and underscored by some fine synthesizer work as well as some deft handling of the lead guitar riffs. "I'm A One Way Train" will do well in the pop arena while the mellow rendering of "Midnite Plane Ride" should find its way onto the FM airwaves.

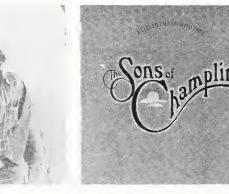




















FLY LIKE AN EAGLE – Steve Miller Band – Capitol ST 11497 – Producer: Steve Miller – List: 6.98

Stevie "Guitar" Miller is back with a strong offering that will certainly re-establish him as a leading rock tastemaker. The tunes all demonstrate Miller's undeniably progressive stance with an emphasis on funky rhythm lines that help keep his musical feet on the ground while his distinctive vocals, synthesizer and spacey sound effects reach for the sky. Miller shows that he hasn't forgotten his roots on the country dity, "Dance, Dance, Dance." The entire LP should be an instant success in the FM progressive market with several shots at the AM listener, with "Take The Money And Run" and "Rock 'N' Me" taking the lead position.

#### ROSE OF CIMARRON - Poco - ABC ABCD 946 - Producers: Poco, Mark Harman - List: 6.98

This LP is a subtle combination of country and pop that will please programmers in both of these areas. The production is clean and the playing excellent as Poco soars through the rich country lines of "When You Come Around" and the lovely balladry of "Starin" At The Sky." Light banjo and dobro riffs blend with the harmonies to form an ingratiating offering by Poco. The entire LP will find a willing audience in the country field while pop programmers should watch "Stealaway."

#### RAINBOW RISING – Blackmore's Rainbow – Oyster OY-1-1601 – Producer: Martin Birch – List: 6.98

Ritchie Blackmore and his Rainbow are at it again, and I think they mean business. "Rainbow Rising" is an impressive offering aimed at the progressive market and this Rainbow's right on target. Side two is composed of two long and ambitious pieces which emit waves of rock 'n' roll energy that are sure to grab all heavy-metal devotees by the toenails. Watch this LP for considerable FM play and super sales.

#### A CIRCLE FILLED WITH LOVE - The Sons of Champlin - Ariola/America ST 50007 -Producer: Keith Olsen - List 6.98

In their strongest offering to date, the Sons produce some first rate brass sounds that show good crossover potential. While the up-front feel of "Hold On" is a natural for AM pop play, "Here Is Where Your Love Belongs" will find its smooth string feel appealing to the R&B market and the entire album will receive much play in the progressive venues. Production is clean and uncluttered, arrangements are thoughtfully spare and lean to the funky side. Cut after cut, a nice LP.

#### R.E.O. - R.E.O. - Epic PE 34143 - Producer: John Stronach - List: 6.98

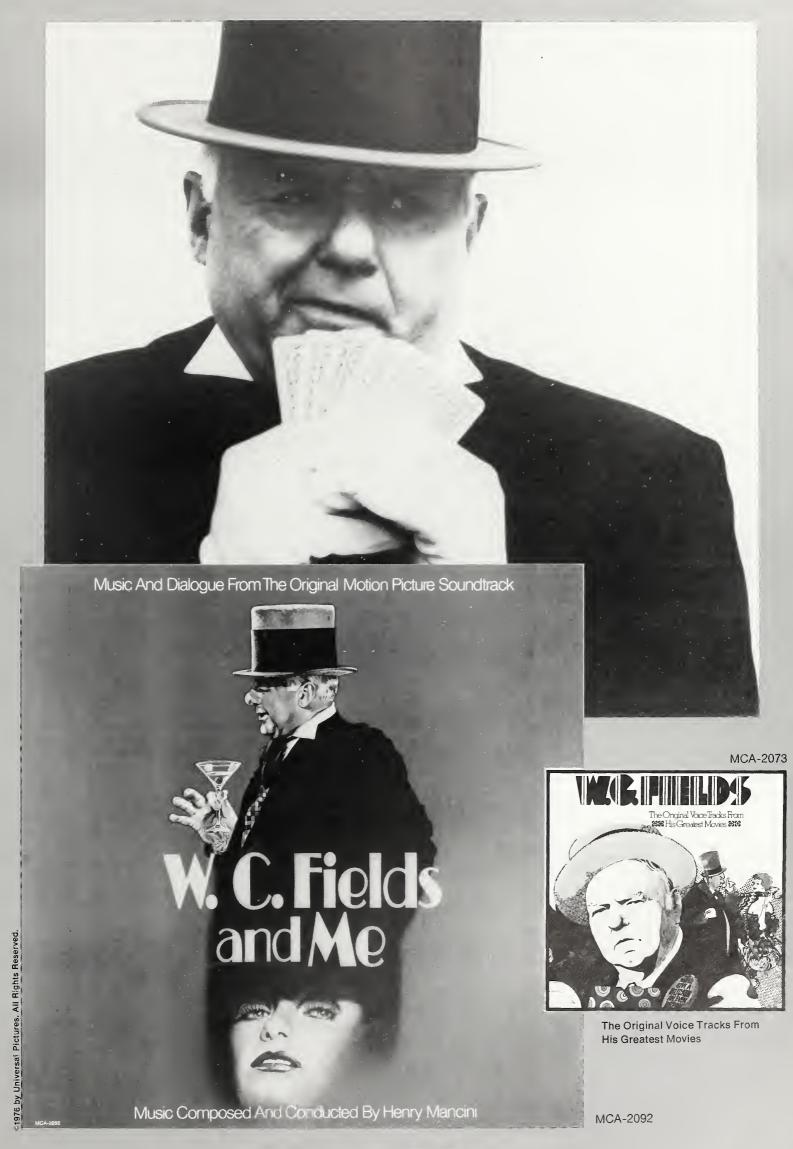
A versatile effort by R E.O., this collection of tunes is packed with material which will have no trouble finding willing listeners in both the AM and FM markets. The tunes are light and palatable bearing a clean rock feel that is in part the result of John Stronach's excellent production work. While the AM pop market will jump at "Keep Pushin'" and "Breakaway," the FM rockers won't be disappointed with the likes of "(I Believe) Our Time Is Gonna Come" and the hint of reggae concealed in the moving rhythms of "Summer Love."

#### RED TAPE — Atlanta Rhythm Section — Polydor PD 1-6060 — Producer: Buddy Buie — List: 6.98

Funky licks and smooth, strong vocals characterize that southern sound that comes as second nature to the Atlanta Rhythm Section. This LP rocks, boogies and rolls with the super clean production work making it a joy to listen to. AM programmers should give a listen to "Shanghaied" while not ignoring the fact that the boys can turn in a credible ballad like "Beautiful Dreamers" FM folks will love the whole thing, but watch "Police! Police!" and "Another Man's Woman" for much play.



# A good deal..."we've got the original and original"



MCA RECORDS

ビルジェンジェン - Gentle Giant - Capitol ST 11532 - Producer: Gentle Giant - List: 6.98

In their creative way. Gentle Giant has produced an album which is sure to please the progressive market to the max. It contains seven story-songs which are all entities in their own right. The theatrical approach is utilized by the group to its fullest extent, particularly on cuts like "Interview" and "Give It Back." A strong shot in the FM vein, this album is a consistent offering from a group who have made themselves a name as musical directors.

#### BILL COSBY IS NOT HIMSELF THESE DAYS – Bill Cosby – Capitol ST 11530 – Producer: Stu Gardner – List: 6.98

#### BALLAD FOR AMERICANS – Brock Peters and Odetta – United Artists UA LA 604G – Producers: George Butler, Michael Stewart – List: 6.98

A glowing tribute to the beauty and glory that is America. A moving theatrical production with John Latouche's text interpreted by actor Brock Peters in "Ballad For Americans" on side one, while legendary folk songstress Odetta lends her remarkable prowess to the folk balladry of "Lonesome Train" on side two. It is a story of the assassination of President Abraham Lincoln and the train which conducted his body throughout the north on its way to its final resting place. This extravaganza is a natural for the bicentennial emphasis on merchandising this summer.

FLY WITH THE WIND – McCoy Tyner – Milestone M-9067 – Producer: Orrin Keepnews – List: 6.98

This album presents the arranging capabilities of McCoy Tyner at his best. The tunes are visionary — they transport the listener to faraway places. The overall feel is one of majesty as Tyner's piano lines are supported by such luminaries as Ron Carter on bass, Hubert Laws on alto flute and flute and Billy Cobham on drums. An easy shot with the jazz programmer, this LP will also find a positive response on many FM progressive stations. Of particular note are the sweeping rhythms of the title track and the delicate touch of "Beyond The Sun."

#### MAKE LOVE – Jan Hammer – MPS/BASF MC 206688 – Producer: Ernst Knauff – List: 6.98

NOT FOR SALE

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The fabulous Jan Hammer and cohorts George Mraz (bass) and Cees See (drums) provide food for thought on this live outing recorded at the Domicile in Munich. Hammer's piano is crisp and clear as he soars through seven selfpenned pieces. The Ramsey Lewis feel of the title track gives way to Hammer's organ acrobatics on "Domicile's Last Night." The tunes are innovative but always controlled, and there is no better example of this effective combination than the lilting ethnic lines of "Malma Maliny." Basically a jazz album, progressive programmers might pick up on Hammer's organ work.

#### PETE FOUNTAIN'S JAZZ REUNION – Pete Fountain – Jucu JMK-12S-189 – Producer: Frank Flynn – List: 6.98

A fine collection of pure trad jazz by one of its best men, Pete Fountain. His five-piece band consists of: Frank Flynn on marimba, Jack Sperling on drums, Bob Bain on guitar, Ray Leatherwood on bass and, of course, Pete Fountain's incomparable clarinet. The tunes will bring back many a memory for those of us who are mature enough to know "When You're Smiling," "Scatterbrain" and Fountain's own "Minkey." Jazz-lovers — enjoy. o in'terview

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18.4







HOWARD HUGHES PRESS CONFERENCE







JAZZ AT THE PHILHARMONIC – Various Artists – Verve VE 2-2504 – Producers: Norman Granz, Robert Hurwitz – List: 7.98

A great collection of jazz material which represents some of the most impressive work by top jazz artists. Included on the list of personnel are: J.J. Johnson, Nat King Cole, Les Young, Les Paul, Billie Holiday and Red Callendar. This two record set is a value at \$7.98 and should prove to be an excellent merchandising package.

#### RAMONES – Ramones – Sire SASD 7520 – Producer: Craig Leon – List: 6.98

Ramones is the plural of Ramone — which happens to be the last name of all four members of this band of pre-pubescent Nazi-rockers. Definitely the most basic rock witnessed in these parts since 1939, Ramones rekindles fond memories of those peaceful days we spent at the Battle of the Bulge. You think this is cold? Hell, this ain't cold. Don't miss such heavies as the "Blitzkrier Bop," "Beat On The Brat," "Judy Is A Punk" an of course, the immortal "Today Your Love, Tornorrow The World." AM stations with guts will be advised to pick up on the Lou Reedesque strains of "53rd & 3rd."

#### W.C. FIELDS AND ME – Original Soundtrack – MCA 2092 – Producer: Henry Mancini – List: 6.98

This soundtrack not only presents some fine orchestration by Mancini, it also provides the listener with a glimpse into the film if he has not already seen it, a fond memory if he has. Several segments of narration by Valerie Perrine grace the grooves, as well as a memorable dialogue between Ms. Perrine (who played the role of Carlotta Monti, Fields' mistress) and Rod Steiger as the immortal comedian, concerning Fields' views on his comic competitor, Charlie Chaplin. This LP should realize good sales as a result of the success of the film and the general wave of enthusiasm over nostalgia in general.

#### HOWARD HUGHES PRESS CONFERENCE – A Documentary – Mark 56 580 – Producer: George Garabedian – List: 6.98

This is an album which is, by its very existence, a collector's item. The strange and enthralling tale of billionaire Howard Hughes has undergone a series of tellings and retellings that have produced a mythos that has turned the tale to legend. On this album Wayne Thomis, aviation editor of the Chicago Tribune, interviews Hughes on the telephone regarding many varied topics. The LP is an incredible forty minutes of Hughes' thoughts, a true and revealing profile of a man who made himself a legend in his own life.

#### HOW I GOT OVER – Mahalia Jackson – Columbia KC 34073 – Producers: Tony Heilbut, Jules Victor Schwerin – List: 6.98

In performances that span a nine-year gap. Mahalia Jackson shows her stuff as one of the finest gospel singers ever. Side two is representative of Mahalia as she sounded to radio audiences in 1954 covering such favorites as "Move On Up A Little Higher" and "Silent Night," while side one brings us up to 1963 with a selection of church songs which were televised at that time. This selection includes "How I Got Over" and "Come On Children, Let's Sing." A fine collection of inspired vocal performances by the grande dame of gospel music.

#### REGGAE SPECTACULAR – Various Artists – A&M SP 3529 – Producers: Various – List: 6.98

This sprawling, two-record set pays tribute to the music and musicians of Jamaica and their reggae sound. The reggae sound has affected almost everyone in one way or another and many rock and pop musicians have made hits by capitalizing on the popularity of this unique musical form. This LP is a fine representation of the many native Jamaican artists who have brought their music to us: Jimmy Cliff, Greyhound, Bob and Marcia — the list goes on, and so should the record. A great selection of reggae material for any programmer.



Steve Miller Gary Mallaber Lonnie Turner

Their new album includes their new single, **"Take The Money And Run"** (4260)

Produced by Steve Miller A HAWORTH ENTERPRISES PRODUCTION



### Pratt/McClain # 9

may not have been a necessary tool in breaking "Happy Days," but they feel certain that the contact has helped set them up for future releases. "Radio people are on the lookout for our records now," Pratt told CB. "We have turned a lot of programmers on to records that we're not even connected with, records we feel have potential. We have established credibility along with friendship. That has to help us in the long run. I'm surprised so many artists take a blase approach to their records. Too many of them rely exclusively on their management and the record company. They don't realize they could be helping themselves

As far as Pratt & McClain are concerned, their next effort will need the help of "the golden circle" as much as that of any major market. "We're cutting an album now that has some good rock 'n' roll on it," said Pratt. "It's not going to be readily identifiable with "Happy Days" so the rapport we've built with radio will be essential to spreading it. The time we've spent on the road has taught us that this is a full-time thing. It's our life."

#### Self-Help Theory

The two artists developed their selfhelp theory during their ABC association as the result of contact with a number of local promotion men. "We would go on the road and see promotion men for ABC and other labels at the radio stations. What impressed us was the way a promotion man for one label would praise another company's product — if he liked it, of course. We saw some pretty heavy promotion cats doing big numbers to get someone else's product played. It made us realize that music is music. Too often in this business people get cynical and talk about backstabbing and cutting

### **NARAS Trustees Meet**

NEW YORK — NARAS' twenty-three trustees from its seven chapters will meet May 14-16 at the Americana Hotel for the annual review of the Grammy awards. Other areas for discussion include the academy's financial status, possible changes in the national constitution, the proposed use of a yearround public relations firm and the election of '76-'77 officers. The meeting will be chaired by Jay Cooper, national president; Sid Feller, secretary-treasurer; and Bill Huie, Bob Schiff, Glenn Snoddy, Al Steckler, and Ed Wetteland, vicepresidents

### Salsoul Intros Disco 45s; \$2.98 Retail

NEW YORK — Cayre Industries, Inc. has introduced their new salsoul disco label, which is to be devoted exclusively to extended disco versions of their product on commercial 12" 45 rpm records. The first title released is Salsoul's "Ten Per Cent" by Double Exposure, with each side containing a different mix of the same song. 9 and 7 minutes long. The records carry a suggested list price of \$2.98.

throats and all that. We saw the other side of the coin and it gave us a keen insight. We know there are a lot of ABC employees and ex-employees who still believe in us and are helping us even if we are signed to Warner Brothers."

The approach to the business of music that Pratt & McClain are utilizing may not be unique, but it seems to be working for them. "Regardless of what happens with our next record," said Pratt, "we're going to continue our relationship with radio. It's our way of telling these people how important they are to us."

### Cable Royalty # 9

Association of Broadcasters (NAB), the National Cable Television Association (NCTA), the Motion Picture Association (MPA), and TelePrompTer, a cable company — have submitted three alternative proposals to the House Judiciary Subcommittee. The proposals range from exempting small, individual-owned CATV systems from royalty payments totally, to assessing incremental charges for importing distant broadcast signals.

#### Far-Removed

While cable TV may seem far-removed from the music industry, the way Congress acts on CATV royalties may well set an informal precedent for other kinds of royalties. If the Judiciary Subcommittee sticks to the Senate-passed bill, it could mean it will stick with the bill on mechanical royalties and the new jukebox fees. If the subcommittee lets the various cable interests work out a new deal, however, it might be an indication of flexibility. If the music interests see room for change, lobbying will escalate.

NCTA and MPAA, who submitted a fee proposal jointly, are pleased with their deal. "We're happy with what we've worked out," says NCTA's Tom Otwell. "We hope this will be part of the legislative package."

#### Broadcasters' Benefit

Otwell admits that the broadcasters may fight the proposal, however, since they were left out of NCTA-MPAA negotiations. Broadcasters stand to benefit most from the new cable royalty payments. Most of CATV's material comes from what will become copyrighted broadcast performances.

Although the NAB submitted a sixpoint alternative proposal to the House Judiciary Subcommittee, "It doesn't look very promising," said NAB's copyright expert Dave Markey. "We're going to cooperate as much as possible," he added.

"There is some impetus to resolve the differences and assist in passing the legislation," said Fritz Attaway, of the MPAA.

The Subcommittee on Courts, Civil Liberties and the Administration of Justice will need all the assistance it can get. Years of court decisions, contradictory, and sometimes hostile, FCC reguiations and rulings, jurisdictional disputes between Congressional committees, and consumer complaints that cable doesn't always deliver what it promises have made cable TV a big problem, and big problems for cable TV.

#### Action Mandatory

"We can't leave Section III blank," said Subcommittee Chairman Robert Kastenmeier (D-Wis.) of the cable TV problem at the last mark-up session. The subcommittee may simply postpone consideration of Section III in the hope that the various interests can come up with something acceptable to everyone involved.

"They are still hoping we can work something out," said NAB's Markey. "But they may throw all this out and go back to the Senate bill."

#### Alexenburg # 7

Date/Ode sales and promotion for Columbia Records in 1967, he moved up to director of national promotion for Columbia Records, and was thereafter appointed vice president of Epic and Columbia custom labels sales and promotion in 1970. Alexenburg was named vice president and general manager of Epic Records and CBS custom labels in 1974.

#### "You Know The Feelin" Steve Wightman FR-003 Farr Records thanks its independent distributors for getting us off to such a great start. ALL SOUTH PROGRESS BEST **ERIC-MAINLAND** New Orleans Cincinnati/ **Buffalo** Los Angeles/ Cleveland San Francisco ALPHA BIB **RECORD SALES** HEILICHER New York Charlotte New England Miami/Minneapolis Denver **BIG STATE** ALTA HOT LINE STAN'S Dallas Phoenix Memphis Shreveport COMMERCIAL **APEX-MARTIN** TARA H.W. DAILY St. Louis New Jersey Atlanta Houston ERIC ARC-JAY/KAY MUSIC CITY UNIVERSAL Hawaii Detroit Philadelphia Nashville ZAMOISKY M.S. Chicago Baltimore/Washington We're going Around the country and around the world. RECORDS 9220 Sunset Blvd. Management: Carl Strube Management Los Angeles, CA 90069 21 Jacob Way, Reading, Mass. 01867 (617) 944-0423 (213) 550-8007

May 15, 1976

# HENRY THE EIGHTH, JULES VERNE, KING ARTHUR, AND NOW RICK WAKEMAN.

"No Earthly Connection" is Rick Wakeman's most exciting and expressive album yet. Rick and his new band, The English Rock Ensemble, convey a futuristic musical autobiography that at times could be described as space-age boogie.

As Melody Maker recently said, "Gone from his music are elaborate sections and melodramatic airs. In their place—a rich vein of writing expressed with power."

"No Earthly Connection": Down to earth Rick Wakeman.



# RICK WAKEMAN "NO EARTHLY CONNECTION" ON A&M RECORDS & TAPES

Produced by Rick Wakeman

# W/E/A Merchandising Show Is Strong Retail Aid

LOS ANGELES — "There's a difference," said Russ Bach, "between merchandising phonograph records and just making them available." Bach is the west coast regional branch manager for W/E/A, and some time ago he decided that everybody in the industry would be better off if that difference was understood.

Bach has developed a merchandising presentation — slides he has taken over the last nine months of good merchandising ideas. He explained how he was moved to create such a presentation.

"I'm into merchandising and market-



Opening day at Peaches in Cleveland saw the visit of Cleveland Symphony conductor Lorin Maazel. Besides leaving his handprints. Lorin cemented the opening bar of Porgy & Bess, his new London release. (L. to r.): Neil Heiman, Nehi; Tom Heiman, Nehi; Frank Miko, Nehi; John Harper of London Records and Dick Bungay of London.

ing," he said, "and trying to get people to sell more product. It's only natural. The more product gets sold, the healthier the industry becomes. I was standing in a Portland retail outlet about a year ago, talking with the owners, and I asked them what they were doing with their display windows. 'Well,' they said, 'we don't want people to think we're selling them.' This got me thinking. I was, naturally, a little taken aback. I invited these people down to L.A. to show them what other people were doing. They learned a lot, and I thought: What can I do further? I figured that the best thing to do was to take pictures. So, for the next nine months I took pictures everywhere I went, and worked up a presentation to show other retailers.

The presentation phase of the program has only recently been completed — in the last few weeks, however, Bach has taken his slide show to Portland, Denver and Seattle, and has met with great success.

"We learned a great deal," said Ray Ward, manager of the PJL distribution operation in Seattle, which supplies and franchises the Budget Record stores in that area. "The best part about the show." Ward continued, "was that it was put together by concept; obviously Russ Bach had done a great deal of research. I was very impressed, as were all our people."

"It was a good thing on W/E/A's part," said Tom Modica of Longhair Records, a retail outlet in Portland. "It was handled

#### by John Mankiewicz

very well; we really saw what was going on in terms of merchandising." *W/E/A's Ad Dollars* 

Modica added an important point that was not mentioned by other retailers and distributors who saw the show. "It was enlightening," he continued, "in terms of W/E/A's perspective. A lot of the value of the show lay in the fact that it opened us up to W/E/A, and we got a good dialogue going. It was a good opportunity for a meeting, and we exchanged a lot of ideas."

What kind of ideas were talked about? Tom Modica explained: "Aside from the merchandising (and we learned a lot), W/E/A explained their advertising policies, what markets they put their dollars into, and why. W/E/A deserves a lot of credit for the show."

Abstract What Applies

"I thought it was excellent," said Evan Lasky, who saw the slide show in Denver three weeks ago. Lasky is assistant to the president of the PJL chain, headquartered in Denver. "The material was taken mostly from super-retailers on the west coast. A lot of stuff, therefore, did not lend itself directly to our kind of store, but it's nice to see what other people are doing — it gets you off your butt to do something."

There are fifty Budget stores scattered through the western half of the United States from Kansas City to Seattle, and they average about twelve hundred square feet. "The thing that came across from the show." Lasky added, "is that you have to make the store exciting. You have to get creative, and make visual contact with the customer. Albums, we realized, are artwork, and can be displayed in many different ways."

#### Don't Need Electronic Display

Russ Bach added some emphasis to this last point. "You don't have to get into elaborate electronic displays," he said. "You can work effectively with the materials the record companies provide: album jackets, posters, mobiles, and diecut displays."

It should be noted that while the presentation came from Bach, who works for W/E/A, this was not a presen-

tation that dealt exclusively with W/E/A product. Other companies are represented. Bach's criterion for inclusion in the show was a simple one: Is this an example of good merchandising? For example, there are some slides of some innovative merchandising of the "Chain Reaction" LP by the Crusaders. An imaginative retailer had capitalized on the distinctive album artwork and had created a remarkably eye-catching display.

"It's really an important thing," said Michael Reff, vice president of the Everybody's Records chain in Portland. "Merchandising is especially important with new artists. You have to catch people's attention, but, at the same time, be tasteful so that you won't offend them."

This is certainly an important point, and one that bears a little more discussion. The Los Angeles marketplace is glutted with all kinds of display. In Portland, that same concentration would, perhaps, discourage customers, overwhelm them. Still, a compromise must be reached.

"You've got to figure out a way to get that multiple purchase," Russ Bach stated. "The average ring-up on a cash register is between eight and eleven dollars. How do you get the customer to pick up that extra record?"

#### Distributor's Point of View

Langdon Hedemann is president of Raintree Distributors, a sub-distributor in the Portland area, and he obviously has a stake in that multiple purchase. "Since the presentation," he said, "I've seen more people get into display. And they sell more records without spending a hell of a lot of money. I try to get as much promotional material as I can, and I send it out to my accounts. The presentation pointed this out, and I think it's true, that display, with album jackets and posters, is a way to spend little money with great effect."

#### Helpful to Independent Retailer

The presentation was helpful to David Williams, manager of Music Millenium, a Portland independent record retailer. "I was very impressed," Williams said, "we were exposed to a lot of different ideas.



It made us wonder about how we were spending our money, particularly in the area of radio advertising. What we learned from the W/E/A presentation has already affected our store. There were a lot of slides that dealt with hanging displays, and since we're a small store and cramped for wall space, this works well for us. The show gave us a chance to explore different facets of merchandising."

Williams made a final point that was reiterated unanimously by every person who saw Bach's and W/E/A's presenta-



Thin Lizzy is getting some merchandising help from Phonogram/Mercury with this display of Lizzy guitarist Phil Lynott.

tion. "Everybody." Williams said emphatically, "whether they have something in common with the stores used in the slides or not, can learn from the show."

Ray Ward of PJL said, "I learned from a bit of everything. Any merchant could apply at least a part of the presentation to the retail record business. It was a learning experience about all kinds of merchandising."

Evan Lasky, of PJL in Denver, said that he was trying to get a tray of slides from Bach, so that he could show them to his people who couldn't make the Denver presentation. "I'll show them on a motel wall if I have to," Lasky said. "It's really invaluable information that must be seen."

"We've added some helpful concepts to our store since we've seen the slide show," said Modica. "One example would be the marker cards. We've always had them above the browser bins, but now we've put them in the back of each bin, so people know immediately what they're looking at."

#### Future of Presentation

The only people who have seen the presentation so far are select retailers in the Portland, Seattle, and Denver markets. Bach plans to take the show to as many of his accounts as want to see them. Communication between different retail outlets and chains is all too often scarred and garbled by competition. W/E/A's show, considered non-partisan by all who attended so far, is a laudable effort to transcend that competition. Reports of a soft retail picture have been circulating throughout the industry, and Bach's is an effective move to improve business for everybody.

# **TALENT ON STAGE**

Love." The David Sanborn Band lent

great support to Phoebe, never taking

away from her familiar sound. The up-

tempo "Cash It All In" and "Poetry Man"

were definite representations of Phoe-

The audience was in great spirits for

Simon's entrance onto the giant book in

front of the stage. With the opening bars

of "Still Crazy After All These Years," everyone knew a fine show was in store.

Paul proceeded to delve into his latest

Columbia album with songs such as

You're Kind," "Have A Good Time" and "I Do It For Your Love," complemented

### Bob Marley & the Wailers/The Bluesbusters

BEACON THEATER, NYC - Critics seem anxious to categorize reggae as an unspoiled, unrefined type of music, unaffected by commercialism, and therefore something new and fresh. Bob Marley & the Wailers' reggae is the most exciting to hit the U.K. or America thus far, and a large part of its effectiveness comes of its being a sophisticated fusion of soul, calypso and rock, played with modern instruments and executed with precision. The bass and drums of Aston and Carlton Barrett maintain the painstaking tempo within which the musicians create tension, as opposed to most rock, where 'hotter' and "faster" are synonymous. The keyboards of Tyrone Downie fill the hypnotic riff of "Want More" with rich colors, while the I Threes backing vocals provide solid patterns over which Marley can weave his unique vocal inflections and intonations on "Them Belly Full," or "Positive Vibration," the cut that leads off the Wailers' latest LP on Island Records, "Rastaman Vibration." The evening's repertoire, running about one hour and 40 minutes, concentrated on that album and the flawless "Natty Dread," although all Marley's American releases were represented.

By the Wailers' closing performance, any apparent psychological distance between musicians and audience had disappeared. The crowd sang and swaved to Marley's every motion, while the dreadlocked rastafarian gyrated as one spiritually possessed. If the rights Marley was singing about in "Get Up, Stand Up" were not identical to the rights the audiences was standing up about, it didn't seem to matter. Although the pop music field has never encountered any practical problems with the paradox of selling political subversion at several dollars a seat, it's uncanny that Bob Marley's cultural and religious inspiration are foreign to anything the average American under 25 has ever experienced or believed. His message breaks the boundaries.

Aside from the announcer's amazing Jamaican radio voice, the show began with Scenter recording artists the Bluesbusters, Philip and Lloyd. Their set combined original numbers with reggaeinfluenced versions of soul hits like the Temptations' "My Girl."

Phil Collins has now assumed all of the

vocal chores and his transition from

drummer to lead vocalist was not only

smooth and satisfying, but actually in-

spiring. The man is guite an entertainer

and his up-front stage presence was re-

markable considering that he had always

been behind the scenes supplying the

muscle on drums and adding occasional

harmonies. With Bill Bruford (ex-drummer for Yes and King Crimson) car-

rying the weight with his impeccable

percussion talents on this tour, Collins

had plenty of room to show off his dis-

tinctive showmanship qualities. He was

literally all over the stage; singing. danc-

ing, and carrying on with playful antics

and a charm that will certainly endear

Having seen the old Genesis twice

before, I feel there is another positive

aspect to the present group's overall ap-

peal. While Collins commands the prime

focus of attention, the remaining mem-

bers have also become less inhibited

and therefore more accessible to the audience. Michael Rutherford, likened to a

human rhythm machine by one fan, sup-

plied punchy bass lines and tasty 12

string guitar work while adding some

vocal harmonies. Tony Banks builds

continued on pg. 26

p.d.

#### Genesis non-stop, high energy, two hour

performance.

STARLIGHT BOWL, L.A. - The current U.S. tour by Atlantic recording group Genesis has been their most important, if not crucial one to date. The absence of former lead singer/fellow composer Peter Gabriel and its effect on the musical chemistry of the band, no doubt left a number of anxious questions in the hearts and minds of Genesis' loval following.

The outdoor Starlight Bowl was filled to the brim with what can only be described as zealous Genesis fanatics who turned out in carloads to support and relish the musical fantasies of one of rock's finest exponents of the surreal. spacey music in the Pink Floyd, ELO genre.

Limited parking facilities and not-toeasy access to the Bowl itself caused a slight delay, but no one seemed to mind. Thunderous applause greeted the band's entrance and those first anxious moments regarding the group's durability and musical direction were immediately answered on a most positive level.

Kicking off with "Dance On A Volcano," an infectious tune from their current "A Trick Of The Tail" LP, Genesis displayed keen awareness for the audiences' every desire and whim with a highly polished set that allowed the band to control and guide their disparate yet cohesive themes throughout a

THE ROXY, L.A. - Tommy Bolin's

mellow metal and soul band made their

L.A. debut last week leaving this ques-

tion in mind: how long can Deep Purple

hold on to him, three year contract or

than on Bolin's Nemperor/Atlantic LP

drummer Michael Walden, none of the

stage band performed on record. Bolin's

band, which he referred to as family, is a

total versatile group effort. Those most

outstanding were keyboardist Mark

Stein and saxophonist Norma Bell,

whose back up vocals would have aug-

mented the album version considerably.

Oddly enough, several people had

come just to see how messed up Bolin

would be and if he'd do an encore col-

lision of falling off the stage. Well, he

didn't. In fact the dramatics were deleted

from the performance completely. The band was so intuitive of each others'

power of the music carried the show

and the set so tight that the

The live tunes seemed even better

and with the exception of

#### Tommy Bolin/Roy Harper

without any dramatics.

him to many, many fans.

Tommy Bolin in the midst of "Delightful," with that "so good to get you in the mood" grin on his face when the crowd was ccaught inside his guitar, was truly a teaser at that

Chrysalis artist Roy Harper opened the show with what he called "a folk to metal range of material that most people find difficult to span." Actually what most people couldn't fathom were his long and vague lyrics which seemed to be of maximum importance to Harper. Although his current LP, "When An Old Cricketer Leaves The Crease," is his tenth world wide, it is his first in the U.S., and it appears as if it will take yet another LP to grasp the American audience.

However, Harper does have an intriguing insightful brand of humor and a deep almost evangelistic voice that hits one point-blank on such tunes as "Grown Ups Are Just Silly Children,' 'and 'Hallucinating Light."

#### Paul Simon/ Phoebe Snow Jimmy Cliff/The Brecker Bros.

be's style.

MADISON SQ. GARDEN, NYC "Friends of the New York Public Library" was the theme for this gala benefit concert starring Paul Simon and guests Phoebe Snow, Jimmy Cliff and the Brecker Brothers.

Arista recording artists the Brecker Brothers, with their progressive jazzfunk sound, laid the framework for an enjoyable evening's entertainment. Randy and Michael's improvising, trumpet and tenor sax respectively, were rhythmically supported by their band through songs like "Sneakin' Up Behind You" and their new single, "If You Want To Boogie, Forget It.

After Paul Simon's brief pledge of gratitude to the audience, Jimmy Cliff appeared with his band to switch moods into a polished set of reggae music, while performing "Remake The World" and "Who Feels It Knows It" from his latest Warner Bros. album. Cliff's remarkable stage presence coupled with a powerful voice shined through on his ballad "Many Rivers To Cross" and the classic "The Harder They Come.

Columbia recording artist Phoebe Snow graced the stage with jazz flavored tunes from her new album "Second Childhood." Snow's stylistic vocal phrasings were pure and clear through her opening number "Sweet Disposition" and her newest single "Two Fisted

#### Rufus featuring Chaka Khan **Faragher Brothers**

ROXY, L.A. - There have been a lot of very hot shows at L.A.'s premiere rock club, but none recently has had the emotional excitement and impact as the Rufus show.

People were jammed in like sardines, but nobody seemed to care that it was hot and crowded because that sexv sweet thing Miss Chaka Khan was making a very rare L.A. club appearance. Rufus, who have been setting attendance records everywhere in concert appearances were even more exciting in the intimate club atmosphere.

Wearing her usual tight fitting leathers, Chaka looked somewhat zoftig but on her it looked good. The girl from Chicago really let it all out. Chaka did all of her

#### by a superb harmonica solo from Toots Thielman. "50 Ways To Leave Your Lover" and "My Little Town" were natural crowd pleasers, as was Simon's stirring rendition of "The Boxer." The Jesse Dixon Singers strolled out to harmonize on "Loves Me Like A Rock" and "Gone At Last" with the addition of

Phoebe Snowm Audience approval was in order as Simon and Co. exited the stage: after a few minutes of applause, Paul came back to perform one of his more poignant pieces, "American Tune," complete with string quartet. Showered with more applause, Simon came out twice, performing the standard "Bridge Over Troubled Waters" and "Me And Julio Down By The Schoolyard."

S.V.S.

hits including "You Got The Love," "Tell Me Something Good," "Once You Get Started," and of course her most recent gold single "Sweet Thing." Chaka's performance was very good as she used her body movements to full advantage in tantalizing the crowd.

The Faragher Brothers, a new act to the ABC roster, were splendid in their debut performance. The group demonstrated a lot of soul and poise. They performed material from their new LP 'The Faragher Brothers." Highlights from the set included their new single 'Never Get Your Love Behind Me." and "It's Alright." The Faragher Brothers are one group who look to have a very promising future ahead of them. i.I.

#### Gil Scott-Heron/Brian Jackson and The Midnight Band

THE ROXY, L.A. - The drums started before the curtain went up. It was an eerie sensation, all the drum noise, you couldn't see where it was coming from. The rhythms were complex, the counterpoint forced the mind to pay close attention.

And so it was throughout the show While rhythmic aspects were certainly emphasized, the band had a fully arranged sound. Gil Scott-Heron and Brian Jackson led the excellent group through its paces.

The first few songs featured Scott-Heron as vocalist. His low, rough edged voice caught the spirit of each song His phrasings and intonation was spectacular at times and drew spontaneous encouragement from portions of the audience.

Bilal Sunni Ali was a masterful and integral part of the band. His best work was on the tenor saxophone. On a song called "Tommorrow's 'Trane" Ali blew some impassioned phrases that, while invoking the legend of Coltrane, were also exciting new improvisatory explorations. His harmonica work was limited to rhythmic accompaniment.

Brian Jackson, who wrote many of the songs, was a subtle and creative force on keyboards. His playing, particularly on acoustic piano, revealed a polished

technique. His left hand chording was always interesting, not at all your standard jazz fare, and his solos were incredibly tasteful and dynamic. Unlike many contemporary jazz players. Jackson has a feel for the elegant move his entrances were always in exactly the right place. His synthesizer work enhanced the music; by no means was it overbearing.

Victor Brown was the band's vocalist for the second half of the show. His high, well-trained voice was a perfect foil for Scott-Heron's gruffness; the harmonies they created were beautiful.

Scott-Heron and Jackson are probably considered to be fusion artists, which is certainly good for their record sales; but it's clear that they are also a lot more. They do not simply lay down a funk rhythm track and place technically smooth licks on top. They are dedicated musicians who have learned from the past and are moving fast into the future. They play with emotion, and they play well

Additionally, it must be noted that all the musicians perform as a cohesive unit. Each member is finely tuned to the musical needs of his companions. Solos are shared with the band as much as with the audience --- artful communication at the highest level. i.m.

moves

not?

'Teaser,'



**PLATINUM LP FOR RUFUS FEATURING CHAKA KHAN** — As part of their special onenight hometown engagement at LA's Roxy Theater, ABC recording stars Rufus Featuring Chaka Khan received a platinum record for their million selling album Rufus Featuring Chaka Khan at a pre-concert party. Following the presentation, Rufus took the stage and presented a well-appreciated set including their gold single, "Sweet Thing,", and their follow-up, "Dance Wit Me." Pictured above (left to right) are: Andre Fischer and Tony Maiden, Rufus; Otis Smith, vice president of ABC Records; David Wolinsky, newest group member; Chaka Khan; Jerry Rubinstein, chairman of ABC Records; Kevin Murphy and Bobby Watson, Rufus; and Al Lewis, ABC's director of special projects.

#### Genesis # 25

layers of melody after melody on keyboards and also plays 12 string acoustic guitar. Last, but by no means least, is Steve Hackett, lead and 12 string guitar. Hackett's abilities are subtle, yet sharp and always there with just the right notes and combinations on tunes like "Robbery. Assault, & Battery," "A Trick Of The Tail," and "Los Endos." the last two tunes rendered for a much demanded encore.

Genesis remained loyal to its fans providing them with generous portions of older and familiar material from past LP works. Numbers such as "Firth of Fifth," 'Cinema Show." and an edited collage from "A Lamb Lies Down On Broadway" were arousing crowd pleasers. "Cinema Show" was the third song Genesis did and earned the group its first standing ovation of the evening. The absolute highlight of the show was the rendering of "Supper's Ready," an epic title from the older "Foxtrot" LP. The music and vocal arrangements were powerful, flawless and richly augmented with green lasers, fog effects, and rainbowesque lighting

To say that an evening with Genesis is truly a pleasure would be an understatement. It is a marvelous band to see and hear and promoters everywhere should be eager to sign Genesis as a top billed attraction.

m.a.

### Louis Dunlap Dies

PATERSON, N.J. — Louis M. Dunlap, composer-member of ASCAP, died here on May 3 at the age of 64. Dunlap was a veteran of the jazz world and contributed songs to a number of revues before World War II that included "You Can Depend On Me,""Blue Because Of You" and "Where You Should Be." During his career he worked for and toured with such talents as Earl Hines, Billy Eckstine and Dizzy Gillespie.

#### McJohn Forms Group

LOS ANGELES — Former Steppenwolf member and keyboard player Goldy McJohn has formed a new group called McJohn, which is composed of Richard Reed (bass), Walter Sparman (drums), Peter James McGraw (vocals) and Anthony Flynn (guitar).



EASY, BOY! — Roaring their way up to the offices recently were Atlantic recording artists the Don Harrison Band and Neal, who was the model for the group's album cover. DHB, which features Stu Cook and Doug "Cosmo" Clifford the former Creedence Clearwater Revival rhythm section, is currently represented in the singles chart with their rock version of the classic "Sixteen Tons" culled from their album. Pictured (I-r) Don Harrison, Cook, Cash Box publisher George Albert, Russell Da Shiell, Clifford, and kneeling, Neal the lion.

### Book Review: #10

become an addition to many a bookshelf. But it's about the Beatles. How, then, should we react?

In one sense, we could shrug off the venture as another unnecessary stroke over the numb hide of a dead horse. Then again, we could collectively stick out our lower lips and pout over the idea that a book publisher could grab \$14.95 out of the hands of the same consumer who should be buying records.

But wait. The kid that buys "All Together Now" is going to buy more records — as an outgrowth of the purchase. And that means the horse ain't totally dead.

"All Together Now" is the type of gem that we could use more of. Not only does it stimulate the collector to complete that catalog, but it offers a similar incentive to each and every record company to work that catalog. And "that" catalog doesn't necessarily have to do with the Beatles.

The nature of profit really extends in two different directions. Here we cut corners and there we squeeze potential. In the second sense, a quick flip through the pages of "All Together Now" sets the creative juices gurgling with several distinct possibilities which may warrant a little mental exploration, at least.

If the average record buyer makes a purchase of about 2.4 albums when he or she finally weighs in at the register, whose records are they buying? The idea is for that buyer to pick up two of your company's products, not one of yours and one of Perfekt Records'.

A second dilemma facing your P/L structure is the maintenance — or recovery — of the generation that's growing out of the record buying habit. You want to goose the frequency of purchasing appearances by that portion of your market.

So, just like Walter Podrazik and Harry Castleman, who compiled "All Together Now," why not take full advantage of that artist — or those artists — who've been with you awhile? Why not milk their catalogs?

The best example of what we have in

# Kelly fr 12

could understand why I would want to do anything other than just be a top disk jockey." Kelly explained, "but I learned a long time ago that there is more to this business than just playing records and I wanted to do all of it."

The luck Kelly mentioned became reality with a call from his agent for a part in "Star Is Born." It was his first audition and he was called back for three screen tests before learning he had been chosen for the role. "It was a press agent/disk jockey role .... a villainous part and I loved it. But all the time I thought it would only be a bit part. I took the script home, started reading it. I checked my lines out on one page, then another page, then another and found out that I really had more than just a bit role."

#### Voice Part

"I think the reason I was chosen was because of my voice. They wanted a powerful voice for the part" and I knew I could give them that from my previous years of experience in radio." It's that experience in radio and uncompromising ambitions that have led Kelly to his first role in a major motion picture. Many jocks hope to get to a bigger market eventually, and then reach the top apples like Los Angeles or New York. But Kelly's dragging cables around a television station in his teens and finally graduating to running cameras and doing voice-overs showed that this young man was determined

mind is reflected by the way some book publishers dig into their market around the holidays. Book people don't always wait until Christmas, however. Step into Pickwick or Brentano's and check out the shelves. You won't have to look hard, because what you're after is usually resting at eye level. There it is: Churchill's six-volume "History of The Second World War." You know that Bantam (or whoever prints these — the shrink-wrap obscures the information) can and does sell individual copies of "The Gathering Storm" at \$2.25. But by offering the entire six works in one package for \$13.50

profit,but they don't make any huge profit,but they do make a profit. They've sold six books instead of one. Multiples —dia?

Of course, the obvious pun-turnedploy based on "All Together Now" would be to print up a rash of posters and ads encouraging the public to celebrate a contrived holiday — "Lennon's Birthday," for instance. A special album sale could offer the Lennon catalog at a slight discount, perhaps, when the consumer purchases "John Lennon," "Imagine" and "Mind Games" at once.

Again, this trick needn't be confined to the Beatles. Lots of artists have thick catalogs with their original labels: Smokey Robinson, Barbra Streisand, Alice Cooper, Peter Frampton, Tower of Power, Todd Rundgren. From obvious stars such as these, through other performers who may have "peaked," all have one thing in common — their performances have already been captured and should be selling more.

Why not reach into the radio and fan out a taste of track record such as United Artists has done behind Electric Light Orchestra (brilliant advertising), and not be content to sell one at a time?

"All Together Now" does more than simply level the sledgehammer of familiarity-turned-contempt at the reader. Although the authors may not realize it, they nevertheless expose a common theme running through us all: when we like something enough, we can't get enough of it. And by the time we become sick of our pleasure, we've already bought it.

#### Home Base

"I've got to thank KHJ though for introducing me to L.A. . it's become a great home base for me. I want to continue to do my afternoon show on the station and then do more acting roles, possibly in television movies. In fact, I've always wanted to do a 'SWAT' episode. And the reaction from the people I work with at KHJ has been great. Landing a role in a Warner Brothers film with actors like Barbra Streisand and Kris Kristofferson is something naturally that I've never experienced. I was overwhelmed and the people at the station shared my excitement with me.

So for Machine Gun Kelly or M.G. Kelly, as he will be referred to in "A Star Is Born," the luck struck and he was prepared. Warner Brothers' choice of Kelly for the part is somewhat unusual in that he is an unknown, at least to a national movie audience. But if luck and success continue to be on the side of KHJ's Kelly, his future plans and identity may become a reality among many more people than just himself and his present audience on KHJ.

#### Pratt To Nemperor

NEW YORK — Andy Pratt has been signed to a long-term contract with Nemperor Records, distributed by Atlantic. Re-emerging after more than two years away from the recording scene, Boston native Pratt's first Nemperor album, "Resolution," produced by Arif Mardin, is set for May 25 release.

# for the recor



Hodes Janis Zeitler Cheen tions and preparation of special projects involving marketing analysis, personnel planning and facilities utilization. In addition, he will work closely with marketing finance in developing and controlling operating and capital budgets. He will report directly to Jack Craigo. Allen joined the CBS Television Network in 1969 and most recently was manager, procedures and control for CBS Records, finance.

McCormick & Manabe Join Chelsea Staff - The appointments of Steve McCormick as director of national promotion and Koko Manabe as national promotion coordinator of Chelsea Records were revealed by label exec vp. Buck Rheingold.

McCormick has been president of October Records the past year and prior to that was general manager of Mums Records. Manabe was at October as national promotion director and previously headed her own promotion firm.

Len Hodes To Head Chalice Music Group - Len Hodes has joined Chalice Productions as vice-president and general manager of the company's new Chalice Music Group division. Hodes will headquarter at the company's Los Angeles offices. Hodes comes to Chalice from New York where he was consultant to the music publishing firms of GRT and several international publishers. Previously he was general manager of the music publishing departments of Chess/Janus Records.

Polygram Ups Ms. Janis -- Marianne Janis has been named to the position of administrator, royalty accounting, PolyGram Record Group. Since October of 1973, Ms. Janis has been royalty administrator for Phonogram/Mercury. She joined the firm in November of 1970 in the budget department.

Greg Edwards Upped By James — Greg Edwards has been named as-sistant professional manager of Dick James Music. Inc. Prior to his new position. Greg Edwards has been named as-Edwards was involved in radio promotion and disco exploitation for the DJM Organization in New York

Lambert Joins Sterling Music - Lanny Lambert has been appointed professional manager for the Sterling Music Company, and will be responsible for promoting the company's catalogs, as well as acquiring new songs, writers and artists for production activities. A former songwriter and producer, Lambert's songs have been recorded by Gloria Gaynor, Bobby Vinton, Stories and Carol Douglas, among others.

Zeitler Joins Private Stock -- Denny Zeitler has been appointed regional promotion representative for Private Stock Records in Los Angeles. Zeitler at one time was based in New York, where he was in charge of national promotion for Neighborhood. Chess/Janus and Scepter Records

Jeff Cheen Joins Far Out Productions - Appointment of Jeff Cheen as director of artists relations at Far Out Productions was announced last week by Jerry Goldstein and Steve Gold, co-heads of the music management, production and publishing organization. Cheen most recently was director of artist development for Soul Unlimited. He will maintain offices at the Far Out headquarters in Los Angeles, 7414 W. Sunset Blvd., L.A. 90046; (213) 874-1300.

Arrest Recording Corporation Sets Staff — The Arrest Recording Corporation has announced four executive appointments: Sonny Smith, executive vice president, has assumed all A&R activities in addition to being chief engineer. Smith was formerly with the Isaac Hayes organization before coming to Arrest



Valentine

Records last year. Mitch Litman has been appointed director of creative activities and artist development. He will coordinate new talent and material and act as liaison to Capital City Management on booking and tour dates in addition to heading all ad-

vertising and marketing activities. Litman was previously with Music Fair Enterprises. Roger Britt will be director of promotion. Britt has been an independent eastern promotion man, serving Polydor, General Releasing and Avco before going out on his own

D.C. Valentine will be Arrest Records' assistant engineer and mixing director, in addition to developing studio scheduling for production not related to the company's own artists. He has worked with Burg Music Company as a sound mixer and live concert manager

Muncy To ABC Records/Tape - William C. Muncy has been named western regional sales manager for ABC Record and Tape Sales Corp.

Muncy, a veteran of 17 years in the record business, joins ABC Record and Tape Sales from Apex Records, where he was marketing director.

Marc Nathan Exits Casablanca — Marc Nathan has resigned from his position as national promotion coordinator, secondary markets, Casablanca Records. Nathan can be reached at (213) 851-7701

### Farr Forms Seminole

LOS ANGELES - The new Seminole label has been formed by Farr Records. and has signed The New Marketts, whose first release will be "Song From M.A.S.H

Mercury Signs Szabo CHICAGO — Jazz guitarist Gabor Szabo has signed with Phonogram, Inc./Mercury Records. His soon to be released LP, "Nightflight," was produced by Bunny Sigler.

EAST COASTINGS - Rod Stewart's next solo album, "A Night On The Town," is due the end of May, reports producer Tom Dowd, who rapped about several new projects from Florida last week. Dowd and Arif Mardin have recently renewed their contracts as producers and vice presidents with Atlantic Records, which frees them to produce artists on all labels within Warner Communications. Dowd says Stewart's new effort "contains more rock 'n' roll than 'Atlantic Crossing,' although we employed the same mixed bag of musicians, cross-pollinating everybody." Recording was done at Muscle Shoals and in Los Angeles, and one cut, recorded at Clover Studios in L.A., contains one of drummer Al Jackson's last studio performances before his tragic and untimely death. Dowd also said to watch for two singles on a new label from a new singercomposer named Allan O'Day, which will be distributed by Atlantic Records. Down in Florida, Dowd described the germinal stages of a collaboration on disk by Neil Young and Stephen Stills. "They had a pile of sides recorded months ago," he says, "but after touring together, they decided the sides were too much like more of their own solo album things." Only six of the original sides have been held, as Young and Stills have been concentrating more on "writing for each other's voices." The final product may arrive in July. Dowd said that after five albums with Black Oak Arkansas, he felt that their decision to produce themselves was "the natural thing for them to do now. Nobody knows better than they what they're trying to do — it's time." Will Dowd and Mardin collaborate on an album? Dowd says Atlantic chairman **Ahmet Ertegun** envisions a project where each would produce three cuts individually, getting together on those remaining. The artist is as yet unnamed, although Dowd says of Mardin, who recently consulted him on the best in L.A. session men for his work upcoming with Ringo, "I'd like to produce Arif."

THE WALL STREET SHUFFLE — Foot stompin' music hit the world of high finance when Bobby DJ, the spinner's spinner at New York's club Infinity, received front page treatment in the Wall Street Journal. "Being a disk jockey is like being an entertainer on stage," Bobby told the Journal, "you whip the crowd up, you bring them down, and then you whip them up again." While the Journal was fascinated with Midland International president Bob Reno's statement that an LP receiving heavy disco play could sell 100,000 copies without being heard on the radio. it also pointed out that Bobby only recently quit his full-time day job as a pharmacist. Atlantic Records' Dick Kline went on the record saying, "Bobby DJ, in essence, is a star in his own right.

CITY MUSIC - Buddy Rich, who recently re-signed to RCA Records, recently made an off-color reference to country music. Bandleader Stan Kenton joined the drummer in sentiment if not in word, causing Charlie Daniels to bet them both \$10,000 that neither could record one decent country record if he tried. It happens that Kenton released a Capitol country album with Tex Ritter in 1962, and is now attempting to collect. Meanwhile, Kenton says he has the highest respect for Ritter. The saga of misunderstanding continues . . . Meanwhile, a British cult called the Brothers of Melody are eschewing the evil intentions of all hard rhythms . . . Ray Charles and Cleo Laine have recorded Gershwin's "Porgy And Bess" with producer Norman Granz Barry Manilow has been named After Dark magazine's "Entertainer Of The Year" Coca Cola's new jingle, surely slated for heavy radio airplay, opens with the lyric "Coke adds life to" Alison Steele of WNEW-FM will moderate a rap session sponsored by the American Guild of Authors & Composers, featuring George David Weiss, writer of "Lullaby Of Birdland," and a prolific composer and producer over the last 30 years. They're At The Post" is a new parlor game, which employs record grooves in "random access multiple entry," producing an audio horse race on disk that has a different outcome every time. Look out. OTB!

FLYING - Perry Como soon off for 14 dates in Australia, while the Outlaws are getting ready for Europe. Elvin Jones is playing Ronnie Scott's in London right now, with scattered continental dates to follow ... Meanwhile, Barry White's European tour has been cancelled, as has Brass Construction's ... On a Brass note, Construction's lead singer Randy Muller, too sick to get out on stage in Washington, D.C. recently, was replaced by 18 year old Mark Radice, who will record as a U.A. solo artist ... In England, the Rolling Stones enclosed discount coupons to their album with money returned to each fan who could not be serviced with mail order tickets to their British concert series ... Nemperor artist **Tommy Bolin's** touring group contains ex-Mahavishnu drummer Michael Walden on drums and ex-Vanilla Fudge keyboardist Tamiko Jones has produced her own single, "Cloudy" (an AWB song), Mark Stein on her own label, Atlantis.

FOR TV BUFFS - Bob Dylan's first TV special will air on prime time sometime in mid-September. The music will be taken from eight hours of material taped at a special concert he did in Clearwater, Florida, on April 22 ... Melba Moore will play Harriet Tubman on "The American Woman: Portrait Of Courage," to be shown nationally on May 20... a May 12 showing of the play "Sea Marks" will feature a score by the **Chieftains**... The Midnight Special, May 14, repeats a show of million selling songs Don Kirshner's Rock Concert, May 15, presents Steppenwolf, Emmylou Harris only and Graham Central Station.

#### phil dimauro/eric rudolph

**POINTS WEST** — Every now and then the industry seems to have one of those weeks when it has to step back and take a breather before diving into some more craziness. Well, fans . . . on the count of three, let's all suck in some smog. When we exhale (in the direction of Orange County, if you please), we'll peruse the treasure chest of sights and sounds that await us during this and other months soon to come. Ready?

One...two... OH, SAY, CAN YOU SEE?

A SIGHT TO BE SEEN - The 5th Dimension in a rare Los Angeles performance when they headline Magic Mountain over Memorial Day weekend, May 29-31 A SIGHT Jerry Corbetta (Sugarloaf) whose song, "You Set My Dreams To TO BE HEARD -Music" is featured in the new Dino Paoli film, tentatively titled "The Legend Of Frank Woods," a western starring Rory Calhoun ... A SIGHT TO BEHOLD — The screen de Woods," a western starring Rory Calhoun . . but of Phil Walden along with the fun ton of Marshall Tucker Band doing its own stunts and riding through a mini-flick called "Long, Hard Ride" to flash across theatre screens about the same time as the release of the LP of the same name, later this A SIGHT TO BE HELD - Diana Ross (wouldn't you like to hold her?) at month Caesar's Palace, Las Vegas May 6-19 ... IN SIGHT — Captain and Tennille's spring concert four beginning May 13 in Davenport, lowa and ending June 20 in Sacramen-to, California, including Sahara Tahoe May 27 through June 1 ... OUT OF SIGHT — "The Search For Something Else," The Beach Boys' hour-long NBC-TV documentary June 22, dealing with EST, Transcendental Meditation and other stuff you can't see A SIGHT --- Kim Fowley's latest band, The Quick: five 19-year-old boys (two of them continued on pa 41

# ASH BOX RADIO

# San Francisco's K106-FM-'Record Research' Station

LOS ANGELES -- "We're the only station in America playing down a top 20 continuous countdown that's compiled overnight from listener phone resaid Dave Sholin, program disponse. rector at KFRC-AM and K106-FM. San Francisco's sister rockers. The system that has been devised by these RKO stations to play down continuous top 20 songs plus introduce new material on the air in a major market is starting to gain national attention. With radio programmers hesitant to add to their playlists. and strict rotations occurring in smaller markets as well as larger markets, the idea being tested by these stations is an 'experiment' handed down from Dwight Case, president of RKO radio. Cash Box explored the new K106 system by talking to Dave Sholin about its effects after a month's operation.

#### Most Reaction

"The people who call our phone lines to vote on new records are causing the most reaction." Sholin said. The top 20 are selected from a tabulation of retail record sales in northern California and from the daily KFRC-AM request line figures. This is a chance for the listener to hear how their favorite songs rank among others in daily popularity. "We'll play five new records each day Monday through Friday in five separate day parts. This means that the five records will be played five times each, a total of 25 new play exposures, and that day part breakdown will guarantee a fair exposure throughout the broadcast day and night. The listener calls are done through a special device. They'll call one number if they like the song, another number if they don't. We tally up those figures at the end of the day, the results are compiled overnight and the one with the most favorable calls will be played the following day, for one day only, in rotation with the top 20 and hits of the past."

New Exposure

Sholin emphasized that the importance of this type of "new exposure" of records to the audience is the hook involved. "People like to participate .... they like numbers and countdowns." He pointed out that he felt listeners in San Francisco are more aware of new music

than listeners in other areas, proving his point by noting the number of calls the experiment has generated from the beginning. "They're in the thousands," said Sholin, "and I think what makes this type of experiment different is that the cume audience becomes important. Those unfamiliar with a cume audience will note that this is a term that applies to the total amount of people who listen to a station in a certain time period, say a 24 hour span, as opposed to a quarter hour audience being the average number of people listening in any given 15 minute period during the broadcast day. The hook involved is the desire on the part of the listener to "keep listening" to find out whether their record won or not.

#### Hit From The Beginning

Another interesting fact that Sholin pointed out was that the listeners can now actually see a hit being made from the very beginning. In the past, program and music directors might have been excited about a particular record from the very first day it came into the station. And they believed in it enough to go on it right away. But it's a fact that most listeners will hear that new record a week, sometimes two weeks after the station has started playing it. In this new music rotation, a listener will hear new records from the very beginning too. And the fact that the new records are new product will be emphasized on the air by the offer to the listeners to vote on their favorite. Then after a month for example, they may see the record that won from their votes, become a major hit. It's not unrealistic at all, especially in light of the amount and caliber of new artists that are being played on today's music charts. And the exposure of new artists on a maior rocker in a major market will help to quell some of the shouting from smaller companies and smaller artists about their product not receiving fair play from pds and mds because of tight music playlists and tight rotations.

Open Door Paul Drew, RKO programming vice-president said, "This innovative approach, created by Dwight Case, is going

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WLS MEETS LYNYRD SKYNYRD - Following Lynyrd Skynyrd's sold out appearance in Chicago, MCA recording artists Ronnie Van Zant and Gary Rossington of Lynyrd Skynyrd stopped at WLS to record a special interview with WLS air personality Jeff Davis. Special "Gimme Back My Bullets" bullets were presented to WLS staff by Ronnie and Gary. Pictured after the taping are left to right: William Hawkins, MCA promo-tion, Chicago; Gary Rossington; Greg Dodd, MCA promotion, Chicago; Jim Brice, WPGC DJ; Ronnie Van Zant; and Jeff Davis, WLS DJ.

# New FM Action LPs

### Most Added LPs

- Saddle Tramp Charlie Daniels Band Epic 1.
- 2. Here And There - Elton John - MCA
- 3.
- Stingray Joe Cocker A&M Faithful Todd Rundgren Bearsville/WB Royal Scam Steely Dan ABC
- 4. 5.
- 6. Blow Your Face Out - J. Geils Band - Atlantic
- 7. Illegal Stills - Stephen Stills - Columbia
- 8. Firefall - Atlantic
- 9.
- Skin 'N' Bone Savoy Brown London Welcome Back John Sebastian Reprise 10.
- Circle Filled With Love Sons Of Champlin Ariola/America 11.
- No Earthly Connection Rick Wakeman A&M 12.
- 13. Fly Like An Eagle - Steve Miller Band - Capitol
- 14. Moonmadness - Camel - Janus
- Thanks For The Music Giants Casablanca 15.
- 16. Sweet Surprise - Eric Anderson - Arista
- All American Alien Boy Ian Hunter Columbia Shakti John McLaughlin Columbia 17.
- 18.
- 19.
- Sleepless Nights Gram Parson A&M Rumplestiltskin's Resolve Shawn Phillips A&M 20.

### Most Requested Cuts

- Jailbreak (entire LP)/The Boys Are Back Thin Lizzy -1. Mercury
- Do You Feel/Baby I Love Your Ways Peter Frampton A&M 2.
- 3. Verb To Love/Happenings Ten Years Ago - Todd Rundgren -Bearsville/WB
- 4. Royal Scam (entire LP) - Steely Dan - ABC

# Most Predicted Hits

- Firefall (entire LP)/Cinderella/You Are The Woman Firefall -1. Atlantic
- Roots Rock Reggae Bob Marley & Wailers Island 2
- Let It Shine Santana Columbia Love Song Elton John MCA 3.
- 4.
- Take The Money And Run Steve Miller Band Capitol 5.

### station breaks

Al Bernstein moves to WNEW-FM, New York from **WRNW-FM**, Westchester County, New York. Bernstein will work a split airshift at the station.

New airstaff addition to WXRT-FM, Chicago is Ken Terry, all-night show, from KLOL-FM, Houston. Scott McConnell joins the station as morning man, from KZAP, Sacramento.

Ms. Araba Randall joined KQIV-FM 107, Portland, Oregon airstaff on May

Felipe Luciano joins NBC-TV's N.Y. news team on June 1. Luciano comes from WBLS-FM, New York.

Earth News for week of May 10-16 will feature recording artist Peter Frampton, a meeting of the Count Dracula Society, and author Jacques Levy talking about civil rights leader Cesar Chavez.

Greater Los Angeles Press Club votes KLAC, Metromedia affiliate, as station broadcasting the best radio newscast, fifteen minutes or under, in 1975 competition

KIIS, Los Angeles, launched week long radio appeal for Hemophilia Foundation of Southern California on May 3.

WBLM-FM, Lewiston/Portland, Maine sponsored March of Dimes Appalachian Trail Hike-a-thon on May 3.

KSJO-FM, San Jose, California, has unique poster contest that culminates

### **UA Services ELO** Programming Aid

LOS ANGELES - United Artists Records has announced that it has serviced radio stations with a special Electric Light Orchestra programming "Ole, ELO." The special album, aid. which is pressed on yellow vinyl, contains the most requested tracks from all of UA's ELO albums, including "10538 Overture," "Kuiama," "Roll Over Beethoven," "Showdown," "Ma-Ma-Ma Belle," "Can't Get It Out Of My Head, "Boy Blue," "Evil Woman" and ELO's current chart-rider, "Strange Magic.

In addition, there are liner notes on the album putting the songs in historical perspective by denoting the albums from which the songs are taken. The special programming aid is designed to stimulate interest in the ELO UA catalog and demonstrate the wide range of songs the group has recorded.

with winner receiving trip to see any rock group anywhere in the world on May 14. Listeners pick up free poster at retail outlets in city, copy down poster serial number and mail in their names, addresses, etc. plus serial numbers. Winning number receives trip and expenses Station GM is Steve Rosetta. j.b. carmicle

- Rumplestiltskin's Resolve Shawn Phillips A&M
  Black Market Weather Recort Columbia
  Here And There Elton John MCA
  Lee Oskar UA
  Shakti John McLaughlin Columbia
  \* —(None)
  † —(None)

#### WBAB-FM - LONG ISLAND Bernie Bernard

- Let Your Love Flow Bellamy Brothers WB
   Ramshackled Alan White Atlantic
   Fairoort Chronicles Fairoort Convention A&M
   All American Alien Boy Ian Hunter Columbia
   Don Harrison Band Atlantic
   Sweet Surprise Eric Anderson Arista
   Blow Your Face Out fentire LP; J Geils Band Atlantic
   Don Harrison E = Context Conte † Don't You Refuse — Stanky Brown Group – Sire/ABC

### WLIR-FM -- LONG ISLAND

- Gil Colquitt

- Gil Colquitt

  Ladies Man Michael Stanley Band Epic
  Live And In Living Color Tower O' Power WB
  Saddle Tramo Charlie Daniels Band Eoic
  All American Alien Boy Ian Hunter Columbia
  Blow Your Face Out J. Geils Band Atlantic
  Here And There Elton John MCA
  Thanks For The Music Glaints Casablanca
  Fantasy Girls Charlie Columbia
  Guitars Phillio Catherine Atlantic (IMP):
  Sweet Surorise Eric Anderson Arista
  Fily Like An Eagle Steve Miller Band Capitol
  Faithful 'fentire LP'; Steely Dan ABC
  Fly Like An Eagle 'entire LP'; Steve Miller Band
   Capitol

#### WRNW-FM - WESTCHESTER COUNTY, NEW YORK **Bob Marrone**

- Stingray Joe Cocker A&M
  Still Life Van Der Graf Generator Charisma (IMP):
  Saddle Tramo Charlie Daniels Band Epic
  Southern Tracks And Fantasies Paul Davis Bang
  Casino State/MCA
  All American Alien Boy Ian Hunter Columbia Red Card Streetwalkers Mercury
  Everyday Of My Life Michael Bolotin RCA
  Verb To Love Todd Rundgren Bearsville WB
  Trying To Do Something To Get Your Attention John Hartford Flying Fish
  Ladies Choice 'entire LP', Michael Stanley Band Epic

#### KLOS-FM - LOS ANGELES Dabar Hoorelbeke

- Close Enough For Rock And Roll --- Nazareth ---

- Close Enough For Rock And Roll Nazateti A&M
  Sweet Surprise Eric Anderson Arista
  Blow Your Face Out J Geils Band Atlantic
  Young And Rich Tubes A&M
  Firefall Atlantic
   (None)
  Blow Your Face Out (entire LP) J Geils Band Atlantic

#### KMET-FM - LOS ANGELES Bob Coburn

- Here And There Elton John MCA
  Fly Like An Eagle Steve Miller Band Cap
  Circle Filled With Love Sons Of Champlin Arola/America
  Alan Parsons Project 20th Century
  Blow Your Face Out J Geils Band Atlant
  Daddy's Girl Charlie And The Peo Boys A
  Jimmy Rabbitt & Renegade Capitol
  Stingray Joe Cocker A&M
   (None)
   (None) - Capitol

#### KWST-FM - LOS ANGELES Mark Cooper

- Mark Cooper

   Thanks For The Music Giants Casablanca

   Saddle Tramp Charlie Daniels Band Epic

   Circle Filled With Love Sons Of Champlin Ariola/America

   No Earthly Connection Rick Wakeman A&M

   Skin 'N' Bone Savoy Brown London

   Faithly I Todd Rundgren Bearsville/WB

   \* Cinderella Firefall Atlantic

   \* Royal Scam (entire LP) Steely Dan ABC

   \* Moonmadness (entire LP) Camel Janus

   \* Live Builet (entire LP) Bob Seger Capitol

   Royal Scam (entire LP) Steely Dan ABC

   \* Skullduggery (entire LP) Steepenwolf Epic

   \* The Loner Stephen Stills Columbia

### WXRT-FM - CHICAGO

Bob Shulman

May 15. 1976

- Welcome Back John Sebastian Reprise/WB
  Southern Tracks And Fantasies Paul Davis Bang
  Saddle Tramp Charlie Daniels Band Epic
  Winning Russ Ballard Epic
  Skullduggery Steppenwolf Epic
  Moonshadows Alphonso Johnson Epic
  Blow Your Face Out J Geils Band Atlantic
  No Earthly Connection Rick Wakeman A&M

- - ALBUMS ADDED

Moonmadness — Camel — Janus
 Do You Feel — Peter Framoton — A&M
 Nobody's Fault — Led Zeooelin — Swan Song
 T — (None)

Saddle Tramp — Charlie Daniels Band — Epic
Here And There — Elton John — MCA
Royal Scam — Steely Dan — ABC
Stingray — Joe Cocker — A&M
Statue Of Liberty — Little River Band — Harvest/Capitol
Baby, I Love Your Ways — Peter Frampton — A&M
Cinderella — Firefall — Atlantic
Sweet Louisiana — Charlie Daniels Band — Epic

Thanks For The Music — Giants — Casablanca
Saddle Tramo — Charlie Daniels Band — Eoic
Skin 'N' Bone — Savoy Brown — London
No Earthly Connection — Rick Wakeman — A&M
Here And There — Elton John — MCA
Circle Filled With Love — Sons Of Champlin — Ariola/America
Dance Sister Dance — Santana — Columbia
Breaker Breaker — Outlaws — Arista
Dont Trust Me — Tubes — A&M
Thanks For The Music / entire LP: — Giants — Casablanca

KADI-FM - ST. LOUIS

KSHE-FM - ST. LOUIS

WDVE-FM - PITTSBURGH

**KPFT-FM - HOUSTON** 

M105-FM - CLEVELAND

WKLS-FM - ATLANTIC

WRAS-FM - ATLANTA

**Bob Bailey** 

Eric Stevens

**Drew Murray** 

Here And There — Elton John — MCA
 Firefall — Atlantic
 Yoosicle Toes — Michael Franks — WB
 You Are The Woman — Firefall — Atlantic

Mike Curtiss
Moonmadness —Camel —Janus
Rose Of Cimmaron — Poco — ABC
Comin At You — Coke Escovedo — Mercury
Saddle Tramp — Charlie Daniels Band — Epic
Welcome Back — John Sebastian — Reorise /WB
When Women Sang The Blues — Various Artists
Arhoolie
Strange Street — Garfield — Mercury
Stingray — Joe Cocker — A&M
Illegal Stills — Stephen Stills — Columbia
Sleeoless Nights — Gram Parsons — A&M
Earl Klugh — Blue Note
Dancers — Michael Quatro — UA
Live Builet — Bob Seger —Caoitol
Rock Father — Papa John Creach — Buddah
Faithful fentre LP? — Tudes — A&M
Rastama Vibration (entre LP? — Tubes — A&M
Rastama Vibration (entre LP? — Bob Marley &
Waiers — Island
Ramshackled (entire LP) — Alan White — Atlantic

Let Your Love Flow — Bellamy Brothers — WB Firefall — Atlantic Here And There — Elton John — MCA Amigos — Santana — Columbia Black Rose — John David Souther — Asylum Young And Rich — Tubes — A&M " — (None); Let Your Love Flow — Bellamy Brothers — WB Love Song — Elton John — MCA Let It Shine — Santana — Columbia

Red Tape — Atlantic Rhythm Section — Polydor
Here And There — Elton John — MCA
Rumplestiltskin's Resolve — Shawn Phillips — A&M
Faithful — Todd Rundgren — Bearsville/WB
Illegal Stills — Stephen Stills — Columbia
Young And Rich — Tubes — A&M
"i" — Patrick Moraz — Atlantic
Royal Scam — Steely Dan — ABC
Get Yourself Up — Head East — A&M
Southern Tracks And Fantasies — Paul Davis — Bang

Southern Tracks Anu Fauture
Bang
Stungray — Joe Cocker — A&M
Saddle Tramp — Charlie Daniels Band — Epic
Welcome Back — John Sebastian — Reprise/WB
Do You Feel — Peter Frampton — A&M
Landslide — Fleetwood Mac — Reprise
Landslide — Fleetwood Mac — Reprise
Good Vibrations — Todd Rundgren — Bearsville/WB

 Bob Bailey

 • Ladies' Choice — Michael Stanley Band — Epic

 • Royal Scam — Steely Dan — ABC

 • Sleepless Nights — Gram Parsons — A&M

 • Faithful — Todd Rundgren — Bearsville/WB

 • Illegal Sillis — Stephen Stills — Columbia

 Live And In Living Color — Tower Of Power — WB

 • Greatest Stories-Live — Harry Chapin — Elektra

 • Moonmadness — Camel — Janus

 • Saddle Tramp — Charlie Daniels Band — Epic

 \* Jailbreak (entire LP) — Thin Lizzy — Mercury

 • When An Old Cricketer Leaves The Crease fentire

 LP) — Roy Harper — Chrysalis

† P.D./M.D. PREDICTED HITS

Ron Stevens

Tom Daniels

Mike Curtiss

Jonnie King

F/ANALYSIS

Stingray — Joe Cocker — A&M
Comin At You — Coke Escovedo — Mercury
Shakti — John McLaughlin — Columbia
Salongo — Ramsey Lewis — Columbia
Surprise — Herbie Mann — Atlantic
Breezin — George Benson — WB
Black Market — Weather Report — Columbia
You Are My Starship — Norman Conner — Buddah
Return To Forever — Romantic Warrior — Columbia
This Masquerade — George Benson — WB
Breezin (entire LP) — George Benson — WB

Faithful — Todd Rundgren — Bearsville/WB
Royal Scam — Steely Dan — ABC
Welsh Connection — Man — MCA
Beyond — Ayers Rock — A&M
Interview — Gentle Giant — Capitol
A Street Called Straight — Roy Buchanan — Atlantic
— (None)
Beyond (entire LP) — Ayers Rock — A&M
Interview (entire LP) — Gentle Giant — Capitol

All American Alien Boy — Ian Hunter — Columbia
Biow Your Face Out — J Geils Band — Atlantic
Here And There — Elton John — MCA
Circle Filled With Love — Sons Of Champlin — Ariola/America
Illegal Stills — Stephen Stills — Columbia
Magic Man — Heart — Mushroom
Jailbreak (entire LP) — Thin Lizzy — Mercury
Firefall (entire LP) — Atlantic
Roots Rock Reggae — Bob Marley & Wailers — Island

WOUR-FM - UTICA/Syracuse

Royal Scam — Steely Dan — ABC
Sleepless Nights — Gram Parsons — A&M
Rastaman Vibration — Bob Marley & Wailers ~

Island Stingray — Joe Cocker — A&M Saddle Tramp — Charlie Daniels Band — Eoic Jailbreak — Thin Lizzy — Mercury Faithful — Todd Rundgren — Bearsville/WB Wild Night — Johnny Rivers — UA Live Bullet — Bob Seger — Capitol Silk Degrees (entre LP) — Boz Scaggs — Colui \* Roots Rock Reggae — Bob Marley & Wailers — Island

Island \* Saddle Tramp (entire LP) — Charlie Daniels Band

Epic Events and a contract of the second sec

Island Hand Of Fate — Rolling Stones — Rolling Stone Sunshine Keri — Lee Oskar — UA Last Train — Sandy Big Tree — Big Tree

WAAL-FM - BINGHAMTON, NEW YORK

 Steve Becker

 Live Bullet — Bob Seger — Capitol
 Les Dudek — Columbia
 Blow Your Face Out — J Geils Band — Atlantic
 Fairport Chronicles — Fairport Convention — A&M
 Faithful — Todd Rundgren — Bearswille/WB
 Illegal Stills — Stephen Stills — Columbia
 No Earthly Connection — Rick Wakefield — A&M
 Welcome Back — John Sebastian — Reprise/WB
 A Lot Of Bottle — Climax Blues Band — Sire/ABC
 Young And Rich (entire LP) — Tubes — A&M
 Crazy On You/Magic Man — Heart — Mushroom
 Hand Of Fate/Fool To Cry — Rolling Stones — Rolling Stone

 \* 16 Tons — Don Harrison — Atlantic
 All My Friends Are Getting Married — Skyhooks — Mercury
 Walk Away/Turn To Stone — Joe Walsh — ARC/Dunhill
 Blow Your Face Out (entire LP) — J Geils Band — Atlantic
 The Loner — Stephen Stills — Columbia
 Love Of A Common Man — Todd Rundgren — Bearsville/WB

Flatout – Stone Ground – Flatout
Here And There I Elton John – MCA
Rose Of Cimmaron – Poco – ABC
Those Southern Knights – Crusaders – Blue Thumb
Ramshackled – Alan White – Atlantic
All American Alien Boy – Ian Hunter – Columbia
Rumplestiltskin's Resolve – Shawn Phillips – A&M
Ladies Choice – Michael Stanley Band – Epic
Fly Like An Eagle – Steve Miller Band – Capitol
Melody – Rolling Stones – Rolling Stone
Beware My Love – Wings – Capitol
Firefall (entire LP) – Atlantic
Moonmadness (entire LP) – Camel – Janus

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KOME-FM - SAN JOSE

Dana Jang

WGRQ-FM - BUFFALO

Firefall — Atlantic
 Here And There — Elton John — MCA
 Dreamboat Annie — Heart — Mushroon
 Starland Vocal Band — Windsong/RCA
 Do You Feel — Peter Frampton — A&M
 (None)

Tom Teuber

Steve Becker

Columbia

WBUS-FM - MIAMI

CHUM-FM - TORONTO

WZMF-FM - MILWAUKEE

**Beniv Karch** 

Jim Roberts

Tony Yokem

Island

Dean Goodman

- Sleeoless Nights Gram Parsons A&M
  Rumplestiltskin's Resolve Shawn Phillips A&M
  Illegal Stills Stephen Stills Columbia
  Royal Scam Steely Dan ABC
  Skin N Bone Savoy Brown London
  Moonmadness Camel Janus
  Shakti John McLaughlin Columbia
  Jailbreak (entire LP) Thin Lizzy Mercury
  Watercourse Way (entire LP) Shadowfax Passoort
  Dreamboat Annie (entire LP) Heart Mushroom
  Firefall (entire LP) Atlantic

#### WMMR-FM -- PHILADELPHIA

- Paul Fuhr

- Red Card Streetwalkers Mercury
  Best Of Rod Stewart Rod Stewart Mercury
  All American Alien Boy Ian Hunter Columbia
  Illegal Stills Steohen Stills Columbia
  Here And There Elton John MCA
  Sweet Surprise Eric Anderson Arista
  Fly Like An Eagle Steve Miller Band Capitol
  It Doesn't Matter-Livin' Ain't Livin' Firefall Atlantic
  Happenings Ten Years Ago Verb To Love Todd Rundgren Bearsville/WB
  Here And There (entire LP) Elton John MCA

#### WABX-FM - DETROIT

#### Ken Calvert

- Thanks For The Music Giants Casablanca
  Saddle Tramo Charlie Daniels Band Eoic
  Skin N' Bone Savoy Brown London
  Stingray Joe Cocker A&M
  Hub Capitol
  No Earthly Connection Rick Wakeman A&M
  Live Builet (entire LP) Bob Seger Capitol
  The Boys Are Back Thin Lizzy Mercury
   None;

#### KSAN-FM - SAN FRANCISCO Cristie Joy Marcus

- Cristie Joy Marcus
  No Heavy Peting UFO Chrysalis
  Faithful Todd Rundgren Bearsville /WB
  Skin 'N' Bone Savoy Brown London
  Live And In Living Color Tower Of Power WB
  Blow Your Face Out J Geils Band Atlantic
  Dancers Michael Quatro UA
  '''' Parick Moraz Atlantic
  Happy To Be Alive Talton Stewart & Sandlin —
  Capricorn
  All American Alien Boy Ian Hunter Columbia
  Filatout Stone Ground Filatout
  Circife Filed With Love Sons Of Champlin —
  Ariola/America
  - Circle Filed With Love Sons Of Champlin Ariola/America
     Saddle Tramp Charlie Daniels Band Eoic
     Stingray Joe Cocker A&M
     Everyday Of My Life Michael Bolotin RCA
     Red Card Streetwalkers Mercury
     Rumplestiltskin's Resolve Shawn Phillips A&M
     No Earthly Connection Rick Wakeman A&M
     T None!

WHES-FM - WASHINGTON, D.C.

Those Southern Knights — Crusaders — Blue Thumb
 Too Stuffed To Jump — Amazing Rhythm Aces

Those obtained the second based of th

All American Alien Boy (entire LP) — Ian Hunter Columbia

Escape From Babylon — Martha Velez — Sire/ABC
Firefall — Atlantic
Here And There — Elton John — MCA
Royal Scam — Steely Dan — ABC
Saddle Tramo — Charlie Daniels Band — Epic
Stingray — Joe Cocker — A&M
Alan Parsons Project — 20th Century
Welcome Back — John Sebastian — Reprise/WB
Yankee Reggae — Shakers — Elektra
\* — (None)

Blow Your Face Out — J Geils Band — Atlantic
 Faithful — Todd Rundgren — Bearsville/WB
 Welcome Back — John Sebastian — Reprise/WB
 Escape From Babylon — Martha Velez — Sire/ABC
 Gerard — Caribou
 Saddle Tramp — Charlie Daniels Band — Epic
 \* Must Do Something — Wings — Capitol

 –(None)

Here And There — Elton John — MCA
 Stingray — Joe Cocker — A&M
 Rumplestiltskin's Resolve — Shawn Phillips — A&M
 Faithful — Todd Rundgren — Bearsville/WB

\* MOST REQUESTED LP CUT(S)

WBCN-FM - BOSTON

WCOZ-FM - BOSTON

KAMC-FM - DALLAS Stuart McRae

**Beverly Mire** 

**Bob Slavin** 

David Einstein

# **ADDITIONSTOTHE POP PLAYLISTS**

#### WQXI - ATLANTA #1 - Svivers

#1 - Sylvers Sara Smile - Hall & Oates - RCA 16 to 9 - Misty Blue - Dorothy Moore 17 to 12 - Get Up And Boogle - Silver Convention 12 to 7 - Love Hangover - Diana Ross Ex to 17 - Union Man - Cate Brothers

#### Z-93 - ATLANTA

#1 Sylvers Kiss And Say Goodbye — Manhattans — Columbia \*Take The Money — Steve Miller — Capitol \*Never Gonna Fall — Eric Carmen — Arista \*Where Did Our Love Go — J. Geils Band — Atlantic 25 to 20 — Sara Smile Hall & Oates 26 to 17 — Get Up And Boogie — Silver Convention

WBBQ — AUGUSTA #1 — Sylvers Making Our Dreams — Cyndi Greco — Private Stock \* Jukin — Atlanta Rhythm Section — Polydor \* Boys Are Back — Thin Lizzy — Mercury \* Take The Money — Steve Miller — Capitol \* Mama Mia — Abba — Atlantic 30 to 24 — Love Song — Elton John 26 to 19 — Shop Around — Capitain & Tennille 28 to 17 — Get Closer — Seals & Crofts 20 to 14 — Love Is Alive — Gary Wright 17 to 11 — Fool To Cry — Rolling Stones 11 to 3 — Afternoon Delight — Starland Vocal Band

#### KAFY - BAKERSFIELD

KAFY – BAREHSFIELU \*1 – Sylvers \*Never Gonna Fall – Eric Carmen – Arista \*Love Song – Elton John – MCA \*Misty Blue – Dorothy Moore – Malaco \*Today's The Day – America – WB 16 to 9 – Love In The Shadows – Neil Sedaka 26 to 12 – Love Hangover – Diana Ross

WCAO – BALTIMORE #1 — John Sebastian Today's The Day — America — WB I Want You — Marvin Gaye — Tamla Love Is Alive — Gary Wright — WB It's Over — Boz Scages — Columbia 19 to 13 — Get Up And Boogie — Silver Convention 16 to 9 — Love Hangover — Diana Ross Exto 27 — Bigfoot — Bro Smith Exto 26 — Moonlight Feels Right — Starbuck

#### WERC - BIRMINGHAM

WERC – BIRMINGHAM #1 — Wings It Makes Me Giggle — John Denver — RCA Never Gonna Fall — Eric Carmen — Arista \*Afternoon Delight — Starland Vocal Band — Windsong \*Light Up — Styx — A&M \*Sixteen Tons — Don Harrison Band — Atlantic \*TvC 15 — David Bowie — RCA \*Today's The Day — America — WB 30 to 24 — Takin It To The Streets — Doobie Bros. 29 to 20 — Kiss And Say Goodbye — Manhattans 25 to 19 — Love In The Shadows — Neil Sedaka 20 to 14 — Get Up And Boogie — Silver Convention 16 to 11 — Love Hangover — Diana Ross 11 to 5 — Shop Around — Captain & Tennille

### WSGN – BIRMINGHAM #1 – Wings

WRKO – BOSTON #1 — John Sebastian You're My Best – Oueen — Elektra Take The Money – Steve Miller — Capitol Boys Are Back – Thin Lizzy – Mercury 13 to 6 – Get Up And Boogie – Silver Convention Ext to 14 – Turn The Beat Around – Vicki Sue Robinson

WAYS – CHARLOTTE #1—Sylvers Kıss And Say Goodbye — Manhattans — Columbia I Want You — Marvın Gaye — Tamla I'll Be Good — Brothers Johnson — A&M

#### WLS - CHICAGO

WLS - CHICAGO #1 -- John Sebastian Love In The Shadows -- Neil Sedaka -- Rocket Rock And Roll Love Letter -- Bay City Rollers -- Arista 13 to 5 -- Silly Love Songs -- Wings 12 to 7 -- Shannon -- Henry Gross 26 to 15 -- Happy Days -- Pratt & McClain 42 to 29 -- Shop Around -- Captain & Tennille

#### WDHF - CHICAGO

 WDHF - CHICAGO

 #1 - John Sebastian

 Takin' It To The Streets - Doobie Bros - WB

 Never Gonna Fall - Eric Carmen - Arista

 Love Really Hurts - Billy Ocean - Ariola

 Take The Money - Steve Miller - Capitol

 10 to 5 - Silly Love Songs - Wings

 11 to 6 - Shannon - Henry Gross

 21 to 12 - Happy Days - Pratt & McClain

 20 to 14 - Get Up And Boogie - Silver Convention

#### WSAI - CINCINNATI

#1—Sylvers Get Up And Boogie — Silver Convention — Midland Int

Intl Take The Money — Steve Miller — Capitol \*Love Song — Elton John — MCA \*Rhiannon — Fleetwood Mac — Reprise \*More More More — Andrea True Connection — Buddah \*Love Is Alive — Gary Wright — Reprise \*Save Your Kisses — Brotherhood Of Man — Pye \*Some Guys — Shakers — Epic 23 to 11 — Happy Days — Pratt & McClain 25 to 17 — Helter Skelter — Beatles

#### WIXY - CLEVELAND

30

 WIXY - CLEVELAND

 #11 -- John Sebastian

 Shop Around -- Captain & Tennille -- A&M

 Never Gonna Fall -- Eric Carmen -- Arista

 Dance Wit Me -- Rufus -- ABC

 \*Where Did Our Love Go -- J. Geils Band -- Atlantic

 \*I'll Be Good -- Brothers Johnson -- A&M

 \*Play That Funky Music -- Wild Cherry -- Epic

 27 to 16 -- Love Is Alive -- Gary Wright

 34 to 24 -- Get Up And Boogie -- Silver Convention

 37 to 26 -- Love Really Hurts -- Billy Ocean

 38 to 28 -- Movin' -- Brass Construction

WGCL – CLEVELAND #1 – John Sebastian Shanon – Henry Gross – Lifesong Shop Around – Captain & Tennille – A&M Who Loves You Better – Isley Bros. – T-Neck \*Moonlight Feels Right – Starbuck – Private Stock \*Sixteen Tons – Don Harrison Band – Atlantic 21 to 11 – It's Over – Boz Scaggs 18 to 12 – Fool To Cry – Rolling Stones 24 to 16 – Movin' – Brass Construction 25 to 17 – Never Gonna Fall – Eric Carmen

#### WCOL - COLUMBUS

WCOL – COLUMBUS #1 – Sylvers Take The Money – Steve Miller – Capitol Today's The Day – America – WB Baretta's Theme – Rhythm Heritage – ABC I Want To Stay With You – Gallagher & Lyle – A&M 13 to 6 – Silly Love Songs – Wings 14 to 8 – Misty Blue – Dorothy Moore 20 to 12 – Get Up And Boogie – Silver Convention 26 to 16 – Get Closer – Seals & Crofts

WNCI – COLUMBUS #1 — Gary Wright Takin'lt To The Streets — Doobie Bros. — WB Love Hangover — Diana Ross — Motown Never Gonna Fall — Eric Carmen — Arista Rain. Oh Rain — Fools Gold — Arista 9 to 4 — Silly Love Songs — Wings 17 to 8 — Misty Blue — Dorothy Moore 18 to 11 — Get Up And Boogie — Silver Convention

KLIF – DALLAS #1 — John Sebastian No new additions \*Msty Blue — Dorothy Moore — Malaco \*Never Gonna Fall — Eric Carmen — Arista 24 to 19 — Get Up And Boogie — Silver Convention 22 to 16 — Shop Around — Captain & Tennille 8 to 3 — Silly Love Songs — Wings

#1 — Elvin Bishop Get Up And Boogie — Silver Convention — Midland Intl. Bohemian Rhapsody — Oueen — Elektra 19 to 12 — Shannon — Henry Gross 8 to 3 — Silly Love Songs — Wings

WING – DAYTON #1 — Barry Manilow It Makes Me Giggle — John Denver — RCA Thinking Of You — Paul Davis — Bang Afternoon Delight — Starland Vocal Band — Windsong Could It Be Magic — Donna Summer — Oasis Kiss And Say Goodbye — Manhattans — Columbia Making Our Dreams — Cyndi Creco — Private Stock 23 to 16 — Love In The Shadows — Neil Sedaka 39 to 26 — Shop Around — Captan & Tennille 40 to 28 — Rock And Roll Love Letter — Bay City Rollers — Arista

#### KTLK - DENVER

#1 — John Sebastian \*Get Up And Boogie — Silver Convention — Midland

Intl. Intl. \*It Makes Me Giggle — John Denver — RCA \*Takin' It To The Streets — Doobie Bros. — WB 23 to 14 — Bohemian Rhapsody — Oueen 26 to 20 — Sara Smile — Hall & Oates 27 to 21 — Fool To Cry — Rolling Stones 30 to 22 — Rock And Roll Love Letter — Bay City Pollore **Bollers** 

#### KIMN – DENVER

KIMN – DENVER #1.— John Sebastian Lo.\_ Really Hurts — Billy Ocean — Ariola Still Crazy — Paul Simon — Columbia Moonlight Feels Right — Starbuck — Private Stock \*Making Our Dreams — Cyndi Greco — Private Stock \*America The Beautiful — Charlie Rich — Epic \*Let It Shine — Santana — Columbia 31 to 21 — More More More — Andrea True Connection Connection 23 to 16 — Love Hangover — Diana Ross

KIOA – DES MOINES #1 — Henry Gross Strange Magic – ELO – UA Arms Of Mary – Sutherland Bros. – Columbia Everything That 'Cha Do – Wet Willie – Capricorn 5 to 1. – Shannon – Henry Gross 13 to 8. – Fooled Around – Elvin Bishop 19 to 13. – Tryin' To Get – Barry Manilow

CKLW – DETROIT #1 — John Sebastian Tear The Roof – Parliament — Casablanca Takin' It To The Streets — Doobie Bros. — WB Love In The Shadows — Neil Sedaka — Rocket Lonely One — Special Delivery — Mainstream That's Where — Trammps — Atlantic I O.U. — Jimmy Dean — Casino You'll Never Find — Lou Rawls — Phila. Int'l. 13 to 8 — Silly Love Songs — Wings 29 to 21 — Shannon — Henry Gross

WDRQ — DETROIT #1 — Hall & Oates Tear The Roof — Parliament — Casablanca Silly Love Songs — Wings — Capitol 19 to 14 — Daylight — Bobby Womack

# WJET - ERIE WJET – ERIE #1 — John Sebastian Never Gonna Fall — Eric Carmen — Arista Love Is Alive — Gary Wright — WB Takin It To The Streets — Doobie Bros. — WB Moonlight Feels Right — Starbuck — Private Stock III Be Good To You — Brothers Johnson — A&M 22 to 16 — Love In The Shadows — Neil Sedaka

#### WVBF - FRAMINGHAM

WVBF - FRAMINGHAM #1 - John Sebastian More More More - Andrea True Connection --Buddah Happy Music -- Blackbyrds -- Fantasy \*Come On Over -- Olivia Newton-John -- MCA \*Love Really Hurts -- Billy Ocean -- Ariola \*Happy Days -- Pratt & McClain -- Reprise 12 to 4 -- Love Hangover -- Diana Ross 14 to 9 -- Silly Love Songs -- Wings

#### WDRC - HARTFORD

#1 — John Sebastian Misty Blue — Dorothy Moore — Malaco Still Crazy — Paul Simon — Columbia Shout It Out Loud — Kiss — Casablanca \*Rock And Roll Love Letter — Bay City Rollers — Arista Arista Arista \*Never Gonna Fall — Eric Carmen — Arista \*Get Closer — Seals & Crofts — WB 22 to 15 — Love Hangover — Diana Ross 13 to 5 — Fooled Around — Elvin Bishop

KILT - HOUSTON #1 -- Sylvers I.O.U. -- Jimmy Dean -- Casino Love Song -- Elton John -- MCA \*Love Is Alive -- Gary Wright -- WB \*Take The Money -- Steve Miller -- Capitol \*Bigdot -- Bro Smith -- Big Tree \*I Want To Stay -- Gallagher & Lyle -- A&M 11 to 4 -- Silly Love Songs -- Wings 20 to 14 -- Love Hangover -- Diana Ross 33 to 21 -- I Want You -- Marvin Gaye 38 to 31 -- Still Crazy -- Paul Simon

KRBE — HOUSTON #1 — Sylvers \*Let It Shine — Santana — Columbia \*Tear The Roof — Parliament — Casablanca \*Hurt — Elvis Presley — RCA \*Dance Wit Me — Rufus — ABC 13 to 8 — Rhiannon — Fleetwood Mac 16 to 11 — Get Up And Boogie — Silver Convention 29 to 24 — Still Crazy — Paul Simon 30 to 25 — Takin' It To The Streets — Doobie Bros. Ex to 29 — Love Song — Elton John

WAPE – JACKSONVILLE #1 — Wings Never Gonna Fall — Eric Carmen — Arista Takin' It To The Streets — Doobie Bros. — WB Afternoon Delight — Starland Vocal Band — Windsong 20 to 10 — Love Hangover — Diana Ross 22 to 16 — Misty Blue — Dorothy Moore 25 to 18 — Get Up And Boogle — Silver Convention

WHB – KANSAS CITY #1 – John Sebastian Misty Blue – Dorothy Moore – Malaco Rhiannon – Fleetwood Mac – Reprise Happy Days – Pratt & McClain – Reprise Fool To Cry – Rolling Stones – Rolling Stone 13 to 8 – Get Up And Boogie – Silver Convention 12 to 5 – Silly Love Songs – Wings

WBLI – LONG ISLAND #1 — John Sebastian Rhiannon — Fleetwood Mac — Reprise 9 to 4 — Silly Love Songs — Wings

KHJ – LOS ANGELES #1 — Elvin Bishop Shop Around — Captain & Tennille — A&M Making Our Dreams — Cyndi Greco — Private Stock \*Rhiannon — Fleetwood Mac — Reprise 17 to 9 — Get Up And Boogie — Silver Convention 13 to 7 — Silly Love Songs — Wings 23 to 17 — Love In The Shadows — Neil Sedaka 25 to 19 — Takin' It To The Streets — Doobie Bros.

KIIS-FM – LOS ANGELES #1 — John Sebastian \*Afternoon Delight — Starland Vocal Band — Windsong \*I'm Easy — Keith Carradine — ABC \*TVC 15 — David Bowie — RCA \*I'O.U. — Jimmy Dean — Casino \*Never Gonna Fall — Eric Carmen — Arista \*Movin — Brass Construction — UA 10 to 4 — Brosgie Fever — Sylvers 17 to 10 — Strange Magic — ELO 21 to 13 — Bohemian Rhapsody — Queen 26 to 20 — Making Our Dreams — Cyndi Greco

WAKY - LOUISVILLE #1 -- Elvin Bishop I.O.U. -- Jimmy Dean -- Casino \*Love In The Shadows -- Neil Sedaka -- Rocket \*Moonlight Feels Right -- Starbuck -- Private Stock \*Bigfoot -- Bro Smith -- Big Tree \*Takin I't To The Streets -- Doobie Bros. -- WB \*Fool To Cry -- Rolling Stones -- Rolling Stone 27 to 10 -- Afterncon Delight -- Starland Vocal Band 20 to 15 -- Shannon -- Henry Gross 21 to 16 -- Lonely Teardrops -- Narvel Feits

#### WKLO – LOUISVILLE #1 – Elvin Bishop

WKLO - LOUISVILLE #1 -- Elvin Bishop No new additions \*Take The Money -- Steve Miller -- Capitol \*This Time -- Austin Roberts -- Private Stock \*Butterfly For Bucky -- Bobby Goldsboro -- UA 14 to 5 -- Happy Days -- Pratt & McClain 12 to 7 -- Kiss And Say Goodbye -- Manhattans 17 to 11 -- Afternoon Delight -- Starland Vocal Band 20 to 12 -- Silly Love Songs -- Wings 24 to 19 -- Love Is Alive -- Gary Wright Ex to 24 -- Shop Around -- Captain & Tennille Ex to 25 -- Never Gonna Fall -- Eric Carmen

WMPS - MEMPHIS

WMPS – MEMPHIS #1—Sylvers Fool To Cry — Rolling Stones — Rolling Stone Never Gonna Fall — Eric Carmen — Arista Everything That 'Cha — Wet Willie — Capricorn Sharing The Night — Lenny Le Blanc — Atlantic Rain, Oh Rain — Fools Gold — Arista

WHBQ – MEMPHIS #1 — Hall & Oates Tear The Roof — Parliament — Casablanca Shop Around — Captain & Tennille — A&M Baretta's Theme — Rhythm Heritage — ABC I.O.U. — Jimmy Dean — Casino 17 to 12 — I've Got A Feeling — Al Wilson 27 to 19 — Young Blood — Bad Company

WQAM – MIAMI #1 — Sylvers No new additions 16 to 9 — Silly Love Songs — Wings 19 to 10 — Bohemian Rhapsody — Oueen 31 to 26 — Rhiannon — Fleetwood Mac

Y-100 - MIAMI #1 - Sylvers Shannon - Henry Gross - Lifesong 18 to 12 - Happy Days - Pratt & McCiain 21 to 15 - Get Up And Boogie - Silver Convention 27 to 22 - Love Song - Elton John 30 to 25 - Fool To Cry - Rolling Stones 20 to 25 — Fool To Cry — Rolling Stones WOKY — MILWAUKEE #11 — Stivers Number One — Billy Swan — Monument I OU — Jimmy Dean — Casino \*Save Your Kisses — Bobby Vinton — ABC \*Take The Money — Steve Miller — Capitol 17 to 9 — Happy Days — Pratt & McClain 15 to 10 — Rhiannon — Fleetwood Mac 20 to 12 — Love Really Hurts — Billy Ocean 26 to 21 — Come On Over — Olivia Newton-John 30 to 23 — Love Is Alive — Gary Wright 29 to 24 — Never Gonna Fail — Eric Carmen WDCY — MINNEAPOLIS

30 to 23 - Love is Alive - Gary Wright 29 to 24 - Never Gona Fail - Eric Carmen WDGY - MINNEAPOLIS #1 - John Sebastian Rhianton - Fleetwood Mac - Reprise Happy Days - Pratt & McClain - Reprise Fool To Cry - Rolling Stones - Rolling Stone 12 to 5 - Silly Love Songs - Wings 13 to 8 - Get Up And Boogie - Silver Convention KSTP - MINNEAPOLIS #1 - Sylvers I.O.U - Jimmy Dean - Casino Love Is Alive - Gary Wright - WB Good Vibrations - Todd Rundgren - Bearsville \*Johnny Cool - Steve Gibbons Band - MCA \*Misty Blue - Dorothy Moore - Malaco \*Love Song - Elton John - MCA 9 to 9 - Love Hangover - Dina Ross 9 to 4 - Shannon - Henry Gross 21 to 16 - Tryin'To Get - Barry Manilow U-100 - MINNEAPOLIS #1 - Sylvers

#1 — Sylvers Love Hangover — Diana Ross — Motown Love Song — Elton John — MCA \*More More More — Andrea True Connection — Buddah \*Falling Apart — Marmalade — Ariola

\*Faling Apart — Marmalade — Ariola WHHY — MONTGOMERY #1 — Henry Gross \*Get Closer — Seals & Crofts — WB \*Today's The Day — America — WB \*Crazy For You — Heart — Mushroom \*Making Our Dreams — Cyndi Greco — Private Stock 28 to 17 — Love Hangover — Diana Ross 24 to 15 — Afternoon Delight — Starland Vocal Band 29 to 19 — Shop Around — Captain & Tennille

WMAK – NASHVILLE #1 – Sylvers Young Blood – Bad Company – Swan Song More More More – Andrea True Connection – Buddah Get Up And Boogie — Silver Convention — Midland

Intl. 14 to 6 — Shannon — Henry Gross 17 to 10 — Silly Love Songs — Wings 21 to 15 — Rhiannon — Fleetwood Mac

WLAC - NASHVILLE #1 - Sylvers Get Up And Boogie - Silver Convention - Midland 1nt'

Int'l. Never Gonna Fall — Eric Carmen — Arista \*1'll Be Good — Brothers Johnson — A&M 28 to 20 — Love Hangover — Diana Ross Ex to 21 — Shop Around — Captain & Tennille Ex to 28 — Takin' It To The Streets — Doobie Bros.

Ex to 28 — Takin' it to The Streets — Doople Bros. WAVZ - NEW HAVEN #1 — Elvin Bishop Misty Blue — Dorothy Moore — Maiaco Rock And Roll Love Letter — Bay City Rollers — Arista 27 to 19 — Fool To Cry — Rolling Stones 26 to 21 — I Want You — Marvin Gaye 22 to 17 — Get Up And Boogle — Silver Convention 8 to 3 — Love Hangover — Diana Ross Ex to 26 — Save Your Kisses — Brotherhood Of Man Ex to 25 — Jill Be Good — Brothers Johnson Warty — NEW ODI EANS

Intl. Happy Music — Blackbyrds — Fantasy Łove Really Hurts — Billy Ocean — Ariola \*Movin' — Brass Construction — UA \*Rock And Roll Love Letter — Bay City Rollers —

\*Rock And Roll Love Letter — Bay Gity Holiers Arista \*1'II Be Good — Brothers Johnson — A&M \*Anytime — Paul Anka — UA \*Faling Apart — Marmalade — Ariola \*Falien Angel — Frankie Valli — Private Stock 5 to 1 — Welcome Back — John Sebastian 18 to 7 — Silly Love Songs — Wings

18 to 7 — Silly Love Songs — wings **WNOE – NEW ORLEANS** #1 — John Sebastian Happy Days — Pratt & McClain 15 to 5 — Right Back — Maxine Nightingale 21 to 14 — Bohemian Rhapsody — Queen 18 to 13 — Fooled Around — Elvin Bishop 24 to 18 — Let Your Love Flow — Bellamy Br 25 to 19 — Silly Love Songs — Wings

 WABC - NEW YORK

 #1 - John Sebastian

 Happy Days - Pratt & McClain - Reprise

 Tryin To Get - Barry Manilow - Arista

 Rhiannon - Fleetwood Mac - Reprise

 14 to 8 - Silly Love Songs - Wings

 7 to 4 - Love Hangover - Diana Ross

99**X – NEW YORK** #1 — John Sebastian Misty Blue — Dorothy Moore — Malaco Shannon — Henry Gross — Lifesong

VID 4 - LOVE Hangover - Diana Hoss WPIX - NEW YORK #1 - Wings Kiss And Say Goodbye - Manhattans - Columbia I Want You - Marvin Gaye - Tamla \*Boys Are Back - Thin Lizzy - Mercury \*You're My - Queen - Elektra 20 to 14 - Fooled Around - Elvin Bishop Exto 17 - Shop Around - Captain & Tennille Exto 20 - Sara Smile - Hall & Oates

Shanon — Henry Gross — Lifesong WGH — NORFOLK #1 — Wings Love Song — Elton John — MCA Union Man — Cate Bros. — Asylum \*111 Be Good — Brothers Johnson — A&M \*Movini — Brass Construction — UA \*Movini — Brass Construction — UA \*Movini — Strange Magic — ELO 20 to 12 — Misty Biue — Dorothy Moore 28 to 23 — Fool To Cry — Rolling Stones

Bellamy Bros.

May 15, 1976

# WTIX - NEW ORLEANS #1 - John Sebastian Get Up And Boogie - Silver Convention - Midland'

#### WIRL - PEORIA

#1 - Sylvers Fool To Cry - Rolling Stones - Rolling Stone More More More - Andrea True Connection -Buddah

14 to 7 — Happy Days — Pratt & McClain 18 to 8 — Love In The Shadows — Neil Sedaka

- WFIL -- PHILADELPHIA #1 -- John Sebastian \*Movin' -- Brass Construction -- UA \*More More More -- Andrea True Connection --Buddah

- Buddah Baretta's Theme Rhythm Heritage ABC 10 to 3 Silly Love Songs Wings 22 to 16 Get Up And Boogie Silver Convention Ex to 24 Shop Around Capitain & Tennille Ex to 25 Bigfoot Bro Smith Ex to 26 Love in The Shadows Neil Sedaka Ex to 27 Young Blood Bad Company Swan Song

WIFI - PHILADELPHIA #1 -- John Sebastian Today's The Day -- America -- WB Love Song -- Elton John -- MCA You're My Everything -- Lee Garrett -- Chrysalis More More More -- Andrea True Connection ---Buddet

More More More — Andrea True Connection Buddah \*Yes Yes Yes — Bill Cosby — Capitol \*Get Closer — Seals & Crofts — WB \*Dance Wit Me — Rufus — ABC \*Save Your Kisses — Brotherhood Of Man — Pye 17 to 10 — Rhiannon — Fleetwood Mac 27 to 20 — Shop Around — Captain & Tennille

WIBG - PHILADELPHIA #1 -- Diana Ross Today's The Day -- America -- WB Movin' -- Brass Construction -- UA Afternoon Delight -- Starland Vocal Band -- Windsong Get Closer -- Seals & Crofts -- WB You're My Everything -- Lee Garrett -- Chrysalis 27 to 16 -- Never Gonna Fall -- Eric Carmen 25 to 17 -- Moonlight Feels Right -- Starbuck 29 to 24 -- Shop Around -- Captain & Tennille Ex to 21 -- More More More -- Andrea True Connection

KRIZ – PHOENIX #1 — Sylvers Get Up And Boogie — Silver Convention — Midland

- Int1. Love Hangover Diana Ross Motown Love Song Elton John MCA 16 to 10 Disco Lady Johnnie Taylor 11 to 5 Shannon Henry Gross 19 to 16 Sara Smile Hall & Oates 26 to 20 Fool To Cry Rolling Stones 27 to 23 Bohemian Rhapsody Oueen

WPEZ - PITTSBURGH \*Love Hangover — Diana Ross — Motown \*Takin It To The Streets — Doobie Bros. — WB 14 to 9 — Fooled Around — Elvin Bishop 13 to 5 — Silly Love Songs — Wings 16 to 11 — Happy Days — Pratt & McClain 24 to 17 — Shannon — Henry Gross 25 to 18 — Love Song — Elton John

- 13Q PITTSBURGH #1 John Sebastian Fooled Around Elvin Bishop Capricorn 11 to 4 Silly Love Songs Wings 17 to 8 Happy Days Pratt & McClain 21 to 12 Let Her In John Travolta 20 to 13 More More More Andrea True Connection
- 20 to 13 More More More More Andre Connection 22 to 17 Love Song Elton John 25 to 19 Shannon Henry Gross

- KISN PORTLAND #1 John Sebastian \*Love Hangover Diana Ross Motown \*Get Up And Boogie Silver Convention Midland Intl. \*Shop Around — Captain & Tennille — A&M 26 to 15 — Sara Smile — Hall & Oates 28 to 20 — Fool To Cry — Rolling Stones 22 to 16 — You Know The Feeling — Steve V 18 to 13 — Strange Magic — ELO
- Steve Wightman

WPRO – PROVIDENCE #1 — John Sebastian Never Gonna Fall — Eric Carmen — Arista \*Love Song — Elton John — MCA 14 to 5 — Get Up And Boogie — Silver Convention 20 to 10 — Tryin' To Get — Barry Manilow 16 to 11 — More More More — Andrea True Connection Connection 22 to 14 — Sara Smile — Hall & Oates

22 to 14 — Sara Smile — Hall & Oates **WLEE - RICHMOND** #1 — John Sebastian Union Man — Cate Bros. — Asylum \*1111 Keep Coming Back — Soul Coo — Playboy \*10.U. — Jimmy Dean — Casino \*1Want You — Marvin Gaye — Tamla \*Love Song — Elton John — MCA \*111 Bé Good — Brothers Johnson — A&M 7 to 2 — Fooled Around — Elvin Bishop 11 to 4 — Silly Love Songs — Wings 10 to 5 — Love Hangover — Diana Ross 19 to 7 — Love Hangover — Diana Ross 19 to 7 — Love Hangover — Diana Ross 19 to 7 — Love Really Hurts — Billy Ocean 27 to 20 — Young Blood — Bad Company 30 to 23 — Movin' — Brass Construction Ex to 26 — Baretta's Theme — Rhythm Heritage Ex to 24 — Love In The Shadows — Neil Sedaka Ex to 25 — Shop Around — Captain & Tennille Ex to 25 — Shop Around — Captain & Tennille Ex to 30 — Fool To Cry — Rolling Stones WROV — ROANOKE

May 15, 1976

WROV – ROANOKE #1 – Seals & Crofts Today's The Day – America – WB Sixteen Tons – Don Harrison Band – Atlantic Get Up And Boogie – Silver Convention – Midland Intl Get Up And Boogie — Silver Convention — Intl. I Want You — Marvin Gaye — Tamla \*Still Crazy — Paul Simon — Columbia \*Love Song — Elton John — MCA \*Happy Music — Blackbyrds — Fantasy \*You Are The Woman — Firefall — Atlantic \*Take The Money — Steve Miller — Capitol 16 to 6 — Love Really Hurts — Billy Ocean 15 to 7 — Fool To Cry — Rolling Stones 17 to 3 — Bohemian Rhapsody — Queen 26 to 18 — Love Hangover — Diana Ross

 WBBF - ROCHESTER

 #1 - Henry Gross

 Rain. Oh Rain - Fools Gold - Arista

 Im Easy - Keith Carradine - ABC

 Boys Are Back - Thin Lizzy - Mercury

 Crazy On You - Heart - Mushroom

 Shop Around - Captain & Tennille - A&M

 \*Falling Apart - Marmalade - Ariola

 \*Take The Money - Steve Miller - Capitol

 29 to 19 - Never Gonna Fall - Eric Carmen

 19 to 12 - Sara Smile - Hall & Oates

 14 to 9 - Fool To Cry - Rolling Stones

 15 to 10 - Rhiannon - Fleetwood Mac

 KNDE - SACRAMENTO

 #1 - Maxine Nightingale

#1

#3

#6

#7

#8

#9

#10

#12

#13

#17

#20

#23

#25

#27

#29

#33

#35 #38 #39

#40 #43

#44

#46

#48

#50

#51

#53

#56

#64

#67

#69

#70

#71

#76

#77

#79

#81

#83

#85

#86

Y-100, WGCL

singles chart

the difference.

sales

WGCL

stations

WKI O 12-7

WING.

Jump at KTLK 30-22

Jumps 20-11 on the R&B chart.

ex-26. Last week WRKO added.

on the R&B chart.

WRKO ex-14

others.

39-26 WERC 11-5

level

15 to 10 — Hinamonia KNDE – SACRAMENTO #1 — Maxine Nightingale \*Fool To Cry — Rolling Stones — Rolling Stone \*Shop Around — Captain & Tennille — A&M \*Movin' — Brass Construction — UA \*Movin' — Brass Construction — UA \*Never Gonna Fall — Eric Carmen — Arista 13 to 8 — It's Over — Boz Scags KHSP — SALT LAKE CITY #1 — Svivers

1310 5 - It's Over - Boz Scaggs KRSP - SALT LAKE CITY #1 - Sylvers Love Song - Elton John -- MCA Today's The Day -- America -- WB I Want To Stay With You -- Gallagher & Lyle -- A&M Take The Money -- Steve Miller -- Capitol \*Crazy On You -- Heart -- Mushroom 16 to 4 -- Afternoon Delight -- Starland Vocal Band 20 to 10 -- Love In The Shadows -- Neil Sedaka 21 to 17 -- Sara Smile -- Hall & Oates 22 to 9 -- Love Is Alive -- Gary Wright 26 to 12 -- Shop Around -- Captain & Tennille KCBO -- SAN DIEGO #1 -- Sylvers Sixteen Tons -- Don Harrison Band -- Atlantic High Out Of Time -- Carole King -- Ode \*Hot Stuff -- Rolling Stones -- Rolling Stone 30 to 18 -- Takin 'It To The Streets -- Doobie Bros. 27 to 12 -- Love Hangover -- Diana Ross KFRC -- SAN FRANCISCO

 KFRC - SAN FRANCISCO

 #1 - John Sebastian

 Boys Are Back - Thin Lizzy - Mercury

 Never Gonna Fall - Eric Carmen - Arista

 25 to 20 - Shannon - Henry Gross

 Exto 18 - Misty Blue - Dorothy Moore

Ex to 18 — Misty Blue — Dorothy Moore KYA — SAN FRANCISCO #1 — Elvin Bishop \*Moonlight Feels Right — Starbuck — Private Stock \*Union Man — Cate Bros. — Asylum \*Love Is Alive — Gary Wright — WB 31 to 18 — Love Song — Elton John Ex to 24 — Shannon — Henry Gross WSGA — SAVANNAH #1 — Sylvers Get Closer — Seals & Crofts — WB Kiss And Say Goodbye — Manhattans — Columbia Takin It To The Streets — Doobie Bros. — WB 29 to 24 — More More More — Andrea True Connection — Buddah KJR — SEATTLE

### Connection — E

- 29 to 24 More More More Andrea True Connection Buddah KJR SEATTLE #1 Sylvers \*Misty Blue Dorothy Moore Malaco \*Union Man Cate Bros. Asylum 19 to 16 Baretta's Theme Rhythm Heritage Exto 22 Get Up And Boogie Silver Convention KING SEATTLE #1 Henry Gross Fool To Cry Rolling Stones Rolling Stone Rock And Roll Love Letter Bay City Rollers Arista More More More Andrea True Connection Buddah Moonlight Feels Right Starbuck Private Stock \*Love Is Alive Gary Wright WB 23 to 16 Love In The Shadows Neil Sedaka 22 to 15 Shop Around Captain & Tennille 19 to 10 Happy Days Pratt & McClain 17 to 9 Love Hangover Diana Ross KEEL SHREVEPORT #1 Sylvers Take The Money Steve Miller Capitol Kiss And Say Goodbye Manhattans Columbia Making Our Dreams Cyndi Greco Private Stock Today's The Day America WB 111 Be Good To You Brostness Johnson A&M \*Love Song Elton John MCA 13 to 5 Get Closer Seals & Crofts 22 to 17 Movin Brass Construction 29 to 18 Love Is Alive Gary Wright KXOK ST. LOUIS #1 John Sebastian Fool To Cry Rolling Stones Rolling Stone Sara Smile Hail & Oates RCA Happy Days Pratt & McClain Reprise 12 to 5 Silly Love Songs Wings KSLO ST. LOUIS #1 Sylvers Moonlight Feels Right Starbuck Private Stock Yourge Cong = Milw Swan Monument

- KSLO ST. LOUIS

   #1 Sylvers

   Moonlight Feels Right Starbuck Private Stock

   \*Number One Billy Swan Monument

   19 to 14 Crazy On You Heart

   23 to 18 Shannon Henry Gross

   Exto 25 Yes Yes Yes Bill Cosby

   KJOY STOCKTON

   #1 John Sebastian

   \*Take The Money Steve Miller Capitol

   \*More More More Andrea True Connection Buddah

- Buddah \*Love Song Elton John MCA \*Moonlight Feels Right Starbuck Private Stock \*IWant You Marvin Gaye Tamla/Motown 28 to 15 Get Up And Boogle Silver Convention 26 to 12 III Be Good To You Brothers Johnson WPGC WASHINGTON #1 Wings More More More Andrea True Connection Buddah Love Is Alive Constitute

- Buddah Love Is Alive Gary Wright WB \*1.0 U. Jimmy Dean Casino 21 to 16 Get Up And Boogie Silver Convention **KLEO WICHITA** #1 John Sebastian Union Man Cate Bros. Asylum Shop Around Captain & Tennille A&M 21 to 16 Love Hangover Diana Ross 27 to 17 More More More Andrea True Connection

- 30 to 23
- action 3 Get Up And Boogie Silver Convention WORCESTER

- 30 to 23 Get Up And Boogle Silver conven WORC WORCESTER #1 Wings \*Love Is Alive Gary Wright WB \*Crazy On You Heart Mushroom \*Light Up Styx A&M \*Baretta's Theme Rhythm Heritage ABC \*Takin' It To The Streets Doobie Bros WB \*Afternoon Delight Starland Vocal Band Windsong 11 to 5 Love Hangover Diana Ross 16 to 8 Making Our Dreams Cyndi Greco
- - \*non-numbered add (extra or part-time play).

# THE SINGLES BULLETS

(An airplay and sales analysis of the bulleting singles on the Cash Box Singles Chart)

JOHN SEBASTIAN - Number 1 cut at WABC, WLS, WRKO, KFRC, WFIL, KLIF

JOHN SEBASTIAN — Number 1 cut at WABC, WLS, WKO, KFRC, WFIL, KLIF and six others. Top 3 in sales at 90% of the accounts called this week. WINGS — Record coming home with 24 major jumps at reporting stations, KHJ 13-7, WLS 13-5, WFIL 10-3, CKLW 13-8, #1 at WERC, WGH, WAPE, WPGC, WSGN. Sales seem to be a week behind this super fast climber. HENRY GROSS — Number 4 in total number of station jumps, KFRC 25-20, CKLW 29-21, WLS 12-7, 13Q 25-19, KSLQ 23-18. #1 at KIOA. Added at 99X, V-100, WGCI

DIANA ROSS — Number 1 R&B single for the second week in a row. Filling in the gaps with adds at KRIZ, U-100, WPEZ, WNCI, KISN. Number 3 in total jumps with 18. Taking 5-8 point jumps everywhere. PRATT & McCLAIN — Added at WABC, KXOK, and 4 others. 11 jumps at radio

**DOROTHY MOORE** — Monster black crossover coming home with adds at KLIF, KSTP, KJR, KAFY, 99X and three others. Steady jumps into the top 10. WNCI 12-8, WQXI 16-9, WCOL 14-8. SILVER CONVENTION — Record exploded over the last three weeks. Seven more adds this week. Number 2 in jumps with 22. Bulleted at 4 on the R&B circles chart.

FLEETWOOD MAC - Major adds this week with WABC, KHJ, WSAI, WDGY.

HALL & OATES — #1 at WHBQ, WDRQ, Adds KXOK, WQXI, Jumps at KTLK

26-20, KRSP 21-17, WPRO 22-14, KISN 26-15, WBBF 19-12, Z-93 25-20, WSGN 20-15.

BILLY OCEAN - Jumps WBBF 25-18, WLEE 26-17, KLIF ex-21, WIXY 37-26,

WOKY 20-12 with 11 station mentions. **ROLLING STONES** — Four weeks on the charts and already at 20. Across the board jumps. LP jumps to #2 with a bullet this week. Added at WMPS, KXOK, WDGY and 4 others.

NEIL SEDAKA — Major adds WLS, WFIL, CKLW. Jumps at 10 stations. Eighth ANDREA TRUE — Record broke wide open this week. Adds at WFIL, WSAI, WPGC, and 6 others. Song also picking up roatation at stations with jumps at WLEE 20-14, WSGA 29-24, 13Q, 20-13, 12 inch disk reservice seems to make the difference.

CAPTAIN AND TENNILLE — Filling the last major adds with KHJ, WIXY, WFIL and 5 other reporters. Hot jumps KLIF 22-16, WLS 42-23, WFIL 27-20, WING

BRASS CONSTRUCTION - Top 3 R&B single. Added at WFIL, WGH, WIBG

RHYTHM HERITAGE - Adds at WFIL, WCOL, WHBQ, WORC. Big east coast

sales. CATE BROTHERS — Record turned around in the last two weeks. Added at KJR, KYA, WGH, KLEO. Last week added at KSLQ, WPIX, WQXI, WAYS ERIC CARMEN — Number 1 added record this week with 20% of our reporters. Lots of majors: KFRC, KLIF, WIXY, KIIS, WMPS. Ten other adds. STARBUCK — Number 5 added record with 10 adds including KYA, KSLQ. WCCI

MARVIN GAYE — Bulleted at 10 on the R&B chart. Sales on the east coast and in the south. Five adds at WLEE, WCAO, KJOY, WAYS, WROV **RUFUS** — Sales out of Cleveland, Chicago and the south. Jumps from 16 to 9

with a bullet on the R&B chart. GARY WRIGHT — #1 at WNCI. Added at WSAI, KYA, WPGC, KILT and 5 more

BAY CITY ROLLERS — Major add at WLS, also added at WDRC, WAVZ, KING.

DODBIE BROTHERS — Number 4 added record with 15% of reporting stations. Jumped on by KTLK, WPEZ, WSGN, WSGA, WDHF, CKLW, and three others. Jumps starting with 5 stations showing activity. KHJ 25-19, WERC 30-24. Sales

38-31. Strong sales out of Boston area from play of WRKO. MANHATTANS — Jumps from 9 to 5 on the R&B chart. Starting to be added at the southern secondaries: KEEL, WSGA, Z-93, WAYS. Jumps at WERC 29-20,

CYNDI GRECO — Five adds for this latest TV theme: KHJ, KEEL, WBBQ, KIMN,

JIMMY DEAN — This single burst out all over the south and midwest this week

Wherever there is any airplay it is reported to be a monster. Top selling record in two days in Cleveland. Sales out of Charlotte, Memphis, Omaha, Detroit.

Quickest starting record in sales since Convoy. Out of the box adds at KILT, CKLW, WPGC, KIIS, WLEE, KSTP, WOKY, WHBQ.

BROTHERS JOHNSON - Eight adds this week: WIXY, WAYS, WLAC, KEEL

**STEVE MILLER** — 19% of the reporting stations added this record this week WRKO, WSAI, WCOL, KILT, KEEL and an additional nine others.

STARLAND VOCAL BAND — Record starting to break open this week. Six adds and four jumps, WAPE, KIIS, WIBG, WAKY 22-10, WKLO 17-11, WBBQ 11-3, KRSP 16-4

VICKI SUE ROBINSON — Sales out of Boston, New York, Long Island. Jump at

AMERICA - Number 9 added record. WFIL, WCOL, WCAO, WIBG, and five

BROTHERHOOD OF MAN - Added this week at WSAI, WFIL. Jump at WAVZ

PARLIAMENT — Added this week WDRQ, CKLW, KRBE, WHBQ. Jumps from 39-19 on the R&B chart.

Compiled by the CB research department

31

DONNA SUMMER - Sales out of Boston & New York. Jumps 50-40 with a bullet

BRO SMITH - Added at WFIL, WAKY, KILT. Jump at WCAO ex-27.

TRAMMPS - Sales out of New York, Philly. Added at CKLW.

JOHN DENVER — Added at KTLK, WERC, last week at KHJ.

THIN LIZZY - Added this week at WRKO, KFRC, WBBF, WBBQ.

reporters. Jumps at six stations bringing the record into the teens at those

out of San Francisco. PAUL SIMON — Added at WDRC, KIMN, WROV. Added KRBE 29-24, KILT

# THE CASH BOX POP RADIO ANALYSIS

mo	stadded records	this week	to date	station adds this week
erdp.	Never Gonna Fall In Love – Eric Carmen – Arista	20%	55%	KIIS, KFRC, WIXY, KLIF, WMPS, WAPE, WPRO, WLAC, WNCI, WDHF, WERC, KAFY, Z-93. WDRC. WJET
2.	Love Song - Elton John - MCA	20%	39%	WSAI, WFIL, KILT, KJOY, WPRO, U100, WLEE, WROV, KRIZ, KRSP, KAFY,
3.	Take The Money And Run — Steve Miller Band — Capitol	19%	<b>29</b> %	WGH, KSTP, WSGN, KEEL WRKO, WSAI, WCOL, KILT, KEEL, WKLO, WBBQ, WOKY, Z-93, WBBF, WDHF, KJOY, KRSP, WRVF
4.	Takin' It To The Streets – Doobie Brothers – WB	15%	35%	CKLW, WAKY, WNCI, KTLK, WAPE, WDHF, WPEZ, WSGN, WSGA, WJET, WORC
5.	Moonlight Feels Right – Starbuck – Private Stock	13%	38%	KYA, KSLQ, WAKY, WGCL, WLEO, WGH, KJOY, KIMN, KING, WJET
6.	More, More, More – Andrea True Connection – Buddah	12%	60%	WFIL, WSAI, WPGC, WMAK, WIRL, WBBF, U-100, KING, KJOY
7.	Love Is Alive – Gary Wright – WB	12%	45%	KYA, WSAI, KILT, WPGC, KING, WCAO, KSTP, WORC, WJET
	I.O.U. – Jimmy Dean – Casino/GRT	12%	12%	KIIS, WAKY, WPGC, CKLW, KILT, WOKY, WLEE, KSTP, WHBQ
	Today Is The Day – America – WB	12%	12%	KHJ, WIXY, WFIL, WGCL, KLEO, KISN, WBBF, WHBQ
	Shop Around – Captain & Tennille – A&M	11%	<b>78</b> %	WCOL, WFIL, WCAO, WROV, KEEL, KRSP, KAFY, WIBG, WERC
11.	Misty Blue — Dorothy Moore — Malaco/TK	11%	75%	99X, KLIF, WHB, KJR, WAVZ, KAFY, KSTP, WDRC
12.	I'll Be Good To You – Brothers Johnson – A&M	11%	15%	WIXY, WAYS, WLAC, WING, WLEE, WGH, KEEL, WJET
13.	Get Up & Boogie – Silver Convention – Midland Int'I./RCA	10%	82%	WSAI, WMAK, WLAC, KISN, KTLK, WROV, KRIZ
14.	Fool To Cry — Rolling Stones — Rolling Stone/Atl.	10%	26%	KXOK, WDGY, WAKY, WHB, WMPS, WIRL, KING
15.	Happy Days — Pratt & McClain — Reprise/WB	8%	<b>89</b> %	WABC, WHB, WDGY, KXOK, WNOE. WBBF
16.	Rhiannon – Fleetwood Mac – Reprise/WB	8%	77%	WABC, KHJ, WHB, WDGY, WSAI, WBLI
17.	Afternoon Delight – Starland Vocal Band – Windsong/RCA	8%	12%	KIIS, WIBG, WING, WAPE, WERC, WORC
18.	Love Hangover — Diana Ross — Motown	7%	<b>91</b> %	WNCI, KISN, WPEZ, U-100, KRIZ
19.	Union Man - Cate Brothers - Asylum	7%	<b>49</b> %	KJR, KYA, WLEE, WGH, KLEO

# radio active singles

- Silly Love Songs Wings Capitol WABC 14-8, WLS 13-5, KHJ 13-7, CKLW 13-8, WFIL 10-3, WQAM 16-9, KILT 11-4, 13Q 11-4, KXOK 7-1, KLIF 8-3, WDGY 12-5, WMAK 17-10, WHB 12-5, WCOL 13-6, WPRO 20-10, WKLO 20-12, WLEE 11-4, WNCI 9-4, WNOE 25-19, WPEZ 13-5, WDHF 10-5, WGH 6-1, WBBF 14-9, WBLI 9-4, KRBE Ex-29, KSTP 21-16, KIOA 19-13
- 2. Get Up And Boogie Silver Convention Midland Int'I./RCA WRK0 13-6, KHJ 17-9, WIXY 34-24, WQXI 17-12, KLIF 24-19, WPGC 21-16, WFIL 22-16, WDGY 13-8, WHB 13-8, WCOL 10-12, Z93 26-17, KLEO 30-23, WPRO 14-5, WAPE 25-18, WNCI 18-11, WCAO 19-13, Y-100 21-15, KJR Ex-22, WERC 20-14, WDHF 20-14, WAVZ 22-17, KJOY 28-15, KRBE 16-11
- 3. Love Hangover Diana Ross Motown WABC 7-4, WQXI 12-7, WLEE 10-5, WCAO 16-9, KAFY 26-12, WLAC 28-20, WAVZ 8-3, KSTP 19-9, WERC 16-11, WORC 11-5, KLEO 21-16, WBBF 12-4, KILT 20-14, WAPE 20-10, WROV 26-18, KCBQ 27-12, KIMN 23-16, KING 17-9
- 4. Shannon Henry Gross Lifesong WLS 12-7, KFRC 25-20, WSAI 12-8, CKLW 29-21, KSLQ 23-18, KYA Ex-24, 13Q 25-19, WMAK 14-6, WAKY 20-15, KRIZ 11-5, KIOA 5-1, KSTP 9-4, WPEZ 24-17, WDHF 11-6
- 5. Shop Around Captain & Tennille A&M WLS 42-29, WFIL 27-20, KLIF 22-16, WLAC Ex-21, WING 39-26, WIBG 29-24, WLEE Ex-25, WERC 11\$5, WKLO Ex-24, WBBQ 26-19, WSGN 15-8, KRSP 26-11, KING 22-16
- 6. Happy Days Pratt & McClain Reprise/WB WLS 26-13, WSAI 23-11, 13Q 17-8, WKLO 14-5, WIRL 14-7, WLEE 197, Y100 18-12, WPEZ 16-11, WDHF 21-12, WOKY 17-9, KING 19-16
- 7. Fool To Cry Rolling Stones Rolling Stone/Atlantic WGCL 18-12, WBBQ 17-11, WROV 15-7, WLEE Ex-30, WBBF 14-9, WGH 28-23, Y-100 30-25, KISN 28-20, WAVZ 27-19, KTLK 27-21, KRIZ 26-20
- 8. Love In The Shadows Neil Sedaka Rocket/MCA KHJ 23-17, WROV 28-21, WLEE Ex-24, WING 23-16, WERC 25-19, WIRL 18-8, KAFY 16-9, KING 23-16, KRSP 20-11, WJET 22-16

# looking ahead to the top 100

- 101 IT SHOULD HAVE BEEN ME (Stone Agate – BMI) YVONNE FAIR (Motown M 1384F)
- 102 YOU GOT THE MAGIC (Greesy King — ASCAP) JOHN FOGERTY (Asylum 45309)
- 103 YOUUNG HEARTS RUN FREE (DaAnn — ASCAP) CANDI STATON (WB WBS 8181)
- 104 MARRIED BUT NOT TO EACH OTHER (Ordena/Bridgeport — BMI) DENISE LaSALLE (Westbound/20th WT 5010)
- 105 **A FIFTH OF BEETHOVEN** (RFT — BMI) WALTER MURPHY & THE BIG APPLE BAND (Private Stock PS 4 3
- 106 LONELY TEARDROPS (Merrimac — BMI) NARVEL FELTS (ABC/Dot 17620)
- 107 FOREVER LOVERS (Tree – BMI) MAC DAVIS (Columbia 3-10304)
- 108 LOVE AND UNDERSTANDING (Delightful/Gang — BMI) KOOL AND THE GANG (DeLite DEP 1579)
- 109 NUMBER ONE (Combine — BMI) BILLY SWAN (Monument/Columbia ZS8 8697-3)
- 110 AMERICA THE BEAUTIFUL (Public Domain) RAY CHARLES (Crossover 985)

- 111 TOWN CRYER (Planetary/Karolann—ASCAP) SCOTT KEY (Pyramid P8002)
- 112 LET IT SHINE (Jec/Al Green — BMI) AL GREEN (Hi/London 5N2306)
- 113 IT'S COOL (Chappell – ASCAP) TYMES (RCA PB 10561)
- 114 JOHNNY COOL (Chappell — ASCAP) STEVE GIBBONS BAND (MCA 40551)
- 115 THIS IS IT (Warner Tamerlane/Van McCoy — BMI) MELBA MOORE (Buddah BDA 519)
- 116 HUSTLE ON UP (DO THE BUMP) (Dandelion — BMI) HIDDEN STRENGTH (UA XW 733Y)
- 117 THEME FROM BARETTA (Leeds – ASCAP/Duchess – BMI) SAMMY DAVIS, JR. (20th Century 2282)
- 118 TUBULAR BELLS (Almo – ASCAP) CHAMMPS BOYS ORCHESTRA (Janus 259)
- 119 YES, I'M READY (Dandelion/Stillran — BMI) TOM SULLIVAN (ABC 12174)
- 120 OPEN (Jobete & Bertram — ASCAP) SMOKEY ROBINSON (Tamla/Motown 54267)

# **CASH BOXCOUNTRY**

### COUNTRY ARTISTOF THE WEEK Marty Robbins



"Ole" — Whether it be making records, writing songs, starring on television, or barrelling around Daytona International Speedway at 185 miles per hour in a stock car, the name Marty Robbins is certain to be prominent.

On any given Friday or Saturday night when Marty makes one of his frequent Grand Ole Opry appearances the show invariably will run long, because Robbins never leaves the stage after the alloted one or two tunes. The fans won't let him.

It is easy to rattle off the statistics and facts about Marty Robbins: thirteen number-one country singles, several gold records, writer of over 500 songs, winner of over 25 BMI citations, member of the Nashville Songwriter's Association Hall Of Fame, winner of the first Grammy award for a country song ("El Paso" — in fact the walls of Robbins' Music Row offices are literally papered with the various awards he has won), the first country artist to be booked into a Las Vegas showroom (he still holds the house attendance record at the Fremont Hotel and held the Landmark Hotel record for many years), a top ten record every year but one since 1959 and a chart record for 19 consecutive years.

Marty Robbins grew up with seven brothers and sisters in the desert north of Glendale, Arizona, living the life of a "desert rat" where there was "nothing but jack rabbits, centipedes, scorpions, snakes and greasewood."

His earliest recollections of music are centered in his father, who played harmonica, and his grandfather, a genuine traveling medicine man. As a boy of six, Marty spent hours at his grandfather's feet drinking in the stories, cowboy songs and tall tales of the Old West and was profoundly influenced by the association.

As a young artist, Marty played the small clubs around Phoenix and played a succession of small night clubs, sometimes as many as a dozen in a six-month period, as he learned his way around the business.

The opportunity which ultimately opened the big time door for him was when KPHO television station's scheduled guest for one of its 15-minute country music programs failed to appear and Marty was asked if he wanted the slot. So many calls and letters came in on the program that Marty was given a weekly slot. Sometime later, Little Jimmy Dickens appeared on Marty's show and called Columbia Records to tell them about Marty, and the company sent a representative to Phoenix to sign him.

Simultaneous with his move to Nashville, his life became centered around recording and writing sessions, Opry appearances, about 80 concerts a year, and trips to England, Australia and Japan to perform, but he somehow found time to star in his own television series, guest star on network shows like "Dean Martin" and the "Midnight Special" and to act in about ten movies. In "Guns Of A Stranger" he realized his life-long dream of playing the singing cowboy role. Today he is active in a movie production company, a publishing enterprise, two record labels for the development of new talent, and keeps a 250-acre farm outside Nashville.

His one other passion in life has been stock car racing. After an absence from racing due to successful heart surgery, an invitation to drive the pace car at the Indianapolis 500 (one of the greatest honors in racing) drew Marty back into racing in early 1976.

Now back at Columbia after a short stay at another label, Marty is once again enthusiastic about the business of music. His current hot chart climbing single, produced by Billy Sherrill, is titled "El Paso City." Exclusive booking is by Entertainment Exclusive Associates.

### WB Taps Anderson

LOS ANGELES — Frank Anderson has been appointed southwest regional director of country promotion and sales for Warner Bros. Records. The announcement came from Warners' director of country music, Andy Wickham.

Based in Dallas, Anderson will cover markets in Texas, Oklahoma, Mississippi, south Alabama and west Florida, reporting directly to Stan Byrd, newly appointed director of national country sales and promotion.

### SESAC Goes To IMIC

LOS ANGELES — At the Sixth International Music Industry Conference (IMIC), held recently in Honolulu, Hawaii, SESAC's vice president and counsel, Albert F. Ciancimino, appeared on a panel on "Collection of Foreign Publishing Income — The Sub-Publishers vs. The Collection Societies." Appearing with him on the panel chaired by Sal Chianti, NMPA, were Rudi Slezak of Hamburg, Germany, Robert Kingston of London, England; Theodora Zavin of BMI, New York; Paul Adler of ASCAP. New York; and Shinpei Matsuoka, Tokyo.

Also representing SESAC at the sixth IMIC Conference was Sidney H. Guber, the firm's vice president and director of marketing services. SESAC president A.H. Prager served on IMIC's Domestic Advisory Committee.

### Music City Invitational Tennis Tourney Set

NASHVILLE — The third annual Music City Invitational Smash Cancer Tennis Tournament will take place June 2, 3 and 4 at the Nashville Racquet Club. Any company, business or individual can be a sponsor for the event for a \$100 contribution. The players' fee is \$50, with all proceeds going to The Cancer Society. Music industry citizens and friends signed to play include Wesley Rose, Andy Kim, Ray Griff, Webb Pierce, Cornelia Wallace, and Kenny Rogers. Further information on the tournament may be obtained through Ms. Helen Farmer, Planning Committee, County Music Association, (615) 244-2840.



**TUNEFUL TRIO** — Linda Ronstadt, Dolly Parton and Emmylou Harris teamed up for the first time for the taping of Dolly's TV show, "Dolly," which will debut in September.

### NSAI Schedules Fan Fair Show

NASHVILLE — The Nashville Songwriters Association International has scheduled its Fan Fair show for June 11, from 10:30 p.m. until midnight, at Nashville's Municipal Auditorium. The theme for the show is "NSAI Hall of Fame" and it will feature songwriters who are members of the association's Hall of Fame, performing their own work.

The organization's "Manny" award will be presented to the Hall of Fame writer/performers on the show and to those non-performing Hall of Famers who will be in Nashville for this occasion.

Ray Pennington will produce the show, and committed at this time to perform are: Ernest Tubb, Bill Anderson, Marijohn Wilkin, Don Robertson, Pee Wee King, Redd Stewart, Harlan Howard, and Governor Jimmy Davis. Radio and TV personality Ralph Emery will emcee the show, and other Hall of Fame writer/performers are being contacted daily.





**PINCKARD TO CBS** — Dan Pinckard has been appointed to the new position of product manager, CBS Records Nashville. Pinckard will be assigned to product management duties for artists on the CBS Records' Nashville roster, and will report directly to Tony Martell, vice president, marketing, CBS Records, Nashville.

JONES HOLDS BREWER BENEFIT — Epic recording artist George Jones pauses to chat with Sue Brewer after his recent benefit performance for her at his Possum Holler nightclub. Jones performed the benefit show to help with the payment of Ms. Brewer's medical bills, as she has been under extensive medical care for a number of years.

# WB Sets 'Ode To Billy Joe' Track

LOS ANGELES — Warner Bros. Records will release the original soundtrack album to the forthcoming Warner Bros. motion picture, "Ode To Billy Joe." Based on Bobbie Gentry's 1967 hit record, the film, directed by Max Baer and starring Robbie Benson and Glynnis O'Connor, premieres in early June at selected theatres throughout the south and will open around the country later.

Of special interest is the fact that Bobbie Gentry has recorded the title piece for inclusion in the soundtrack album, and additional scoring for the film and album was supplied by composer Michel Legrand.

"Ode to Billy Joe" was scripted by Herman Raucher, who wrote the screenplay for "Summer of '42," and was filmed entirely on location in Mississippi last summer.

# COUNTRYALBU

			$ \frown $		
$\overline{\bigcirc}$	THE SOUND IN YOUR MIND WILLIE NELSON (Lone Star/	3	(25)	SILVER LININGS CHARLIE RICH (Epic KE 33545)	29
2	Columbia KC 34092) IT'S ALL IN THE MOVIES	1	26	WHEN THE TINGLE BECOMES A CHILL	
3	MERLE HAGGARD (Capitol ST 11483) COME ON OVER		(27)	LORETTA LYNN (MCA 2179) WILLIE NELSON LIVE	10
(4)	OLIVIA NEWTON-JOHN (MCA 2186)	5	28	(RCA APL1 1487)	32
0	OWN TAMMY WYNETTE (Epic KE 34075)	9	20	AND FRIENDS (Monument KZ 34042)	28
5	THE WHITE KNIGHT CLEDUS MAGGARD & THE		29	TWITTY CONWAY TWITTY (MCA 2176)	26
0	CITIZEN'S BAND (Mercury SRM 1-1072)	2	30	EASY AS PIE BILLY "CRASH" CRADDOCK	17
6	CHESTER AND LESTER CHET ATKINS & LES PAUL (RCA APL 1-1167)	8	31	(ABC/Dot DOSD 2040) DON'T CALL ME - I'LL CALL	17
7	GILLEY'S GREATEST HITS MICKEY GILLEY (Playboy PB 409)	15	$\frown$	YOU JERRY JORDAN (MCA 2174)	31
8	SOMETIMES BILL ANDERSON & MARY LOU TURNER		(32)	SUNDAY MORNING WITH CHARLEY PRIDE	37
(9)	(MCA 2182) THE GREATEST HITS OF	4	(33)	(RCA APL1 1359) I'D JUST BE FOOL ENOUGH	
0	JOHNNY RODRIGUEZ (Mercury SRM 1-1078)	19	34	FARON YOUNG (Mercury SRM1-1075) ROCK 'N' COUNTRY	36
10	HANK WILLIAMS, YOU WROTE MY LIFE		(35)	FREDDY FENDER (ABC/Dot DOSD 2050) FEARLESS	20
	MOE BANDY (Columbia KC 34091)	11	36	HOYT AXTON (A&M SP 4571) SONGS WE FELL IN LOVE TO	47
11	PEOPLE PUT TO MUSIC FREDDIE HART & THE HEARTBEATS (Capitol ST 11504)	13	(37)	CONNIE SMITH (Columbia X598) WILDERNESS	27
12	MACKINTOSH & T.J. WAYLON JENNINGS (RCA APL 1-1520)	14	38	C.W. McCALL (Polydor 0698) ON THE MOVE	45
(13)	FASTER HORSES TOM T HALL (Mercury SRM 1-1076)	18	39	DONNA FARGO (Warner Bros BS 2926) FLOYD CRAMER COUNTRY	39
14	THE OUTLAWS WAYLON JENNINGS/WILLIE NELSON/ JESSI COLTER/TOMPALL GLASER		(40)	(RCA APL1-1541) THE EARL SCRUGGS REVUE, VOL. II	41
(15)	(RCA APL 1-1321) FOREVER LOVERS	7		(Columbia PC 34090)	48
(16)	MAC DAVIS (Columbia PC 34105) THE SUN SESSIONS	24	(41)	JUST FOR THE RECORD RAY STEVENS (Warner Bros, WBS 2914)	-
$\bigcirc$	ELVIS PRESLEY (RCA APM1 1675)	22	42	C.W McCALL (MGM 5008)	35
17	THE GREAT TOMPALL AND HIS OUTLAW BAND	c	43	STRAWBERRY CAKE JOHNNY CASH (Columbia KC 34088)	43
18	(MGM M3G-5014) ELITE HOTEL	6	(44)	A LITTLE BIT MORE DR. HOOK (Capitol ST 11522)	_
19	EMMYLOU HARRIS (Reprise MS 2236) LONGHAIRED REDNECK DAVID ALLAN COE (Columbia KC 33916)	16 12	(45)	BILLY SWAN (Monument PZ 34183)	
20	MOTELS AND MEMORIES T.G. SHEPPARD (Melodyland ME 6-4035)	23	46	LOVIN' AND LEARNIN' TANYA TUCKER (MCA 2167)	34
21	BLOODLINE GLEN CAMPBELL (Capitol SW 11516)	40	47	TEXAS DANNY DAVIS & THE NASHVILLE BRASS (RCA APL 1-1578)	_
22	HARMONY DON WILLIAMS (ABC/ Dot DOSD 2049)	42	48	NARVEL THE MARVEL NARVEL FELTS (ABC/Dot DOSD 2033)	25
23	JESSI JESSI COLTER (Capitol ST 11477)	21	49	200 YEARS OF COUNTRY MUSIC	
(24)	HAROLD, LEW, PHIL & DON		50	SONNY JAMES (Columbia KC 34035)	33
	STATLER BROTHERS (Mercury SRM1 1077)	30	50	THE SHEIK OF CHICAGO JOE STAMPLEY (Epic KE 34036)	49

### LOOKING AHEAD TO COUNTRY TOP 100

The Man From Bowling Green **Golden Oldie** Bob Luman (Epic) Anne Murray (Capitol) **Doing My Time God Loves Us** Sammi Jo & Friends (Polydor) Don Gibson (Hickory) Vaya Con Dios Tra-la-la-la Suzy Freddy Fender (ABC/Dot) Price Mitchell (GRT In Some Room Above The Street I Love The Way That You Love Gary Stewart (RCA) Me Ginny Ray Griff (Capitol) Leon Rausch (Derrick) You Made It Right It Takes All Day To Get Over Ozark Mountain Daredevils (A&M) Night An Angel On My Shoulder Doug Kershaw (Warner Brothers) Joni Lee (MCA) **Right Or Wrong** Heart Don't Fail Me Now Ronnie Dove (Melodyland) Randy Cornor (ABC/Dot It Makes Me Giggle I Think I Feel A Hitchhike Comin' John Denver (RCA C.B. Widow On Larry Jon Wilson (Monument) Linda Cassidy (Cin-Kay) **Indian Nation** Goodnight My Love Billy Thunderkloud (Polydor) Randy Barlow (Gazelle) Sweet Southern Lovin' A Morning Made For Lovin' Helen Cornelius (RCA Mayf Nutter (GNP) Layin' In The Sunshine Have A Dream On Me Tony Douglas (Cochise) High And Wild Mel McDaniels (Capitol) Woman David Wills (Epic) Earl Conely (GRT)

# **COUNTRY ROUNDUP**

Moe Bandy will be in West Palm Beach on May 12 for a "Country K" contest sponsored by WIRK-AM/FM. The Columbia recording star will sit mike-side with Barry Grant, program director, for an extensive interview, and will personally draw the grand prize winners of the "Evening With Moe Bandy." The winning couple will be excorted by limousine to a private dinner with Moe at the home of Palm Beach socialite Ronnie Britt and will attend the Moe Bandy concert at the West Palm Beach Auditorium. Fifteen runners-up will recieve copies of Moe's latest Columbia album, "Hank Williams, You Wrote My Life," and two tickets to the Bandy concert.

Ronnie Milsap has purchased Tommy Cash's Eagle Bus. Tommy will be touring with brother Johnny Cash while Ronnie buses his way across the country to his dates. Ronnie has been set to appear at the Rodeo in Fort Smith, Arkansas 5/31-6/2.

T.G. Sheppard, Freddy Fender, Dave Dudley and Nick Nixon have been set to appear at the KBOX Radio Cotton Bowl Show in Dallas, May 23.

Sales of Jerry Clower's book Ain't God Good remains at a fast pace for Word Books, publisher, of Waco, Texas. A fifth printing has just been ordered for a total of 75,000 in print. The book was released last October.

Tony Tamburanno, ABC/Dot's Houston promotion man, recently ran an ad in the Houston Chronicle offering to provide respectable funeral and burial services for any deceased pet rocks for the reasonable sum of \$12.95. To his surprise, Tony had several takers on his offer the first day it ran in the paper, so Tony took 'em out in his backyard and gave 'em a decent burial, just like it said in the ad.

Tommy Overstreet, in addition to all his other ventures, is now a record producer. Tommy and Jim Williamson have formed Pinnacle Productions, Inc., to develop new talent. Tommy recently produced his first sessions for the new company on Phil Dargo from Indiana. Tommy left April 28 for a four week tour which covers West Germany, Belgium, Holland and Spain.

The Four Guys, Grand Ole Opry regulars and owners of The Harmony House in Nashville, have added a new dimension to their local nitery by installing complete 16-track recording facilities in the club's main showroom. First to record with the new equipment were the Guys themselves, who are now in the process of turning out a new album entitled "The Four Guys Live At The Harmony House."

The nation's First Lady, Betty Ford, better known in CB circles as "First Mama," and **President Ford**, are now the owners of customized Midland CB radios, thanks to a gift from C.W. McCall, whose #1 recording of "Convoy" started the whole nationwide CB craze a few months back. McCall's radio and TV spots for Midland Radio are currently running on stations across the country, and he sent the President and First Lady each a personalized set soon after word leaked out about Mrs. Ford's interest in the CB craze. Along with the shipment of the two CB radios, "C.W." included copies of his smash single "Convoy," and his latest hits, "There Won't Be No Country Music (There Won't Be No Rock 'N' Roll)."

Anthony F. Caterine, president of Talent Management & Consultants in Dallas, Texas, has announced the expansion of a third-generation country division. The company will be headed by David A. Coffey and Jac A. Doe, whose experience in the music business total 21 years. David and Jac plan to introduce new talent that reflects the current trend in Texas music, and will be located in Suite 140 at 6060 North Central Expressway in Dallas, Texas.

The Happy Goodmans are recording their first album since Vestel returned to the group in April of 1975. It will be recorded in Madisonville, Ky., at Goodman Sound Studios, and will be co-produced by Marvin Norcross of Canaan Records and Rusty Goodman. When the Happy Goodman Family arrived in Amarillo, Texas, recently prepared to do one show, they discoverd the Civic Center Coliseum was sold out (3,800), and the producer had rented another building the same night less than three miles away. The overflow crowd of more than 600 heard the Goodmans at 7:30 p.m. and again at 9:30 p.m. and standing room only was allowed for the second show. Winthrop Paul Rockefeller was host at a barbecue party Friday evening, April 23, at

Winrock Farms, near Morrelton, Arkansas, for His Majesty King Carl XVI Gustof, king of Sweden. Rockefeller chose as his entertainment for the barbecue, Ramona Jones (wife of Grandpa Jones), and many of the Ozark folk people including The Simmons Family, Lynn Young, Buddy Lancaster and Charlie Sandage. Many Arkansas dignitaries, and a small contingent of Swedes along with the King, enjoyed the fiddlin' and dancina!

The Four Guys will be the first Grand Ole Opry act to work the Suttmiller's supper club in Dayton, Ohio. Suttmiller's has played host to all the major club acts over the years. Most recent include: Phyllis Diller, John Davidson, Tony Martin and Cyd Charisse and The Lettermen. The Four Guys open for an eight day engagement beginning April 24.

The Bicentennial Wagon Train is presently rolling through Tennessee on its way to Valley Forge, Pennsylvania and serving as "Tennessee Wagon Master" is **Mooney** Lynn, the colorful husband of MCA recording artist, Loretta Lynn. In addition, Loretta and her husband provided a team of mules to pull the Tennessee wagon to Valley Forge. Driving the wagon is Tommy Freeman, a ranchhand at Loretta's dude ranch near Nashville.

Hal Freeman, president of California-based Cin-Kay Records, has leased "C.B. Widow" by **Linda Cassidy**. The record, originally on the Door Knob label, met with such instant success on its release it became necessary for a larger label, one with nationwide distribution, to take it over. "C.B. Widow" will be re-released immediately on the Con-Kay label. Con-Kay is distributed nationally by Nationwide Sound Distributors.

Don Williams' new ABC/Dot LP titled "Harmony," is a soft-sell mellow collection which contains the hit single "Time" that launched Don's former group, The Pozo Seco Singers, in the 1960s.

Reports are that United Artists will film "Convoy," based on C.W. McCalls' single

record that swept the country recently. Shooting is scheduled for mid-1976. \$1,000 a week — KSON-AM & FM "Double Country" has been running a promotion in conjunction with the bi-centennial called the "Bi-Centennial Silver Dollar Jackpot." The listener is given the chance to guess which letter comes up next K-S-O or N. The jackpot is never less than \$200, and if they win, they're then given the chance to double their money with double-country. So far KSON has given away more than \$6,000 in less than six weeks. The promotion is so overwhelming that Pacific Telephone has forced KSON to change its contest lines. Thousands of exchanges in San Diego blacked out because of the overload of calls. A recent Pulse also showed KSON #1 in both the 18-49 and 25-49 age groups. juanita jones

# May 15, 1976

1	MY EYES CAN ONLY SEE AS FAR AS YOU	5/8
2	CHARLEY PRIDE (RCA JH 10592) TOGETHER AGAIN	4
3	EMMYLOU HARRIS (Warner/Reprise RPS 1346) I COULDN'T BE ME WITHOUT YOU	2
4	JOHNNY RODRIGUEZ (Mercury 73769) WHAT I'VE GOT IN MIND BILLIE JO SPEARS (United Artists UA XW 764-Y)	3
5	COME ON OVER	5
6	OLIVIANEWTON-JOHN (MCA 40525) WHAT GOES ON WHEN THE SUN	6
	GOES DOWN	7
7	AFTER ALL THE GOOD IS GONE CONWAY TWITTY (MCA 40534)	12
8	MENTAL REVENCE MEL TILLIS (MGM M14846)	11
9	THAT'S WHAT MADE ME LOVE YOU BILL ANDERSON & MARY LOU TURNER	
10	(MCA 40533) DON'T THE GIRLS ALL GET	13
10	PRETTIER AT CLOSING TIME MICKEY GILLEY (Playboy P6063A.	1
11	I'LL GET OVER YOU CRYSTAL GAYLE (United Artists UA XW 781-Y)	14
12	LONE STAR BEER AND BOB WILLS	14
	MUSIC RED STEAGALL (ABC/Dot DOA 17610)	8
13	THE WINNER BOBBY BARE (RCA JH 10556)	16
14	THERE WON'T BE NO COUNTRY MUSIC (THERE WON'T BE NO ROCK	
	'N' ROLL) C W McCALL (Polydor 14310)	17
15	LET YOUR LOVE FLOW BELLAMY BROS (Warner Bros /Curb 8169)	19
16	ONE PIECE AT A TIME JOHNNY CASH (Columbia 3-10321)	23
17		21
18	HURT/FOR THE HEART ELVIS PRESLEY (RCA PB 1061;	26
19	DON'T PULL YOUR LOVE/THEN YOU	
	CAN TELL ME GOODB YE GLEN CAMPBELL (Capitol P4245)	39
20	'TIL I CAN MAKE IT ON MY OWN TAMMY WYNETTE (Epic 8-50196)	10
21	LONELY TEARDROPS NARVEL FELTS (ABC/Dot DOA 17620)	29
	FOREVER LOVERS MAC DAVIS (Columbia 3-10304)	25
23	RED, WHITE AND BLUE LORETTA LYNN (MCA 40541)	30
24	THE LITTLEST COWBOY RIDES AGAIN	
25	ED BRUCE (United Artists XW 774-9) MR. DOODLES DONNA FARGO (Warner Bros WBS 8186)	24
26	<b>BOCKING IN BOSALEE'S BOAT</b>	28
27	NICK NIXON Mercury 73772)	27
	JOHNNY DUNCAN (Columbia 3-10302)	35
28	SHE'LL THROW STONES AT YOU FREDDIE HART (Capitol 4251)	38
29	YOU'VE GOT ME TO HOLD ON TO TANYA TUCKER (MCA 40540)	40
30	EL PASO CITY MARTY ROBBINS (Columbia 3-10305)	52
31	THAT'S ALL SHE WROTE RAY PRICE (ABC/Dot DOA 17616;	31
32	YOU COULD KNOW AS MUCH	
	ABOUT A STRANGER GENE WATSON (Capitol 4214)	20

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1114 10. 1010	
33 LET ME BE YOUR FRIEND MACK WHITE (Commercial 1317;	5/8 34
34 DRINKIN' MY BABY (OFF MY MIND) EDDIE RABBITT (Elektra 45301)	g
35 ASHES OF LOVE JODY MILLER (Epic 8-50203)	37
36 ASK ANY CHEATER WHO KNOWS FREDDY WELLER (Columbia 3-10300)	36
37 YOUR PICTURE IN THE PAPER THE STATLER BROTHERS (Mercury 73785)	48
38 THE DOOR IS ALWAYS OPEN DAVE & SUGAR (RCA JH 10625)	43
39 SUN COMIN' UP	22
40 THE LAST LETTER WILLIE NELSON (United Artists UA 14921)	46
41 NOTHIN' TAKES THE PLACE OF YOU ASLEEP AT THE WHEEL (Capitol P4238)	47
42 KENTUCKY MOONRUNNER CLEDUS MAGGARD (Mercury 73789)	56
43 I GOTTA GET DRUNK WILLIE NELSON (RCA JH 10591)	51
44 THE BIGGEST AIRPORT IN THE	
WORLD MOE BANDY (Columbia 3-10313)	49
45 I'D JUST BE FOOL ENOUGH FARON YOUNG (Mercury 73782)	50
46 LIVING PROOF HANK WILLIAMS JR (MGM M14845)	54
47 ALL THESE THINGS JOE STAMPLEY (ABC/Dot DOA 17642);	59
48 (HERE I AM) ALONE AGAIN BILLY WALKER (RCA 10613)	63
49 I HAVE TO BE CRAZY WILLIE NELSON (Lone Star/Columbia 3-10327)	64
50 YOU'LL LOSE A GOOD THING FREDDY FENDER (ABC/Dot DOA 17607)	15
51 MERCY JEAN SHEPPARD (United Artists UA XW 776-Y) 52 LOVE STULL MAKES THE WORLD	53
52 LOVE STILL MAKES THE WORLD GO'ROUND STONEY EDWARDS (Capitol 4246)	6.1
53 TONIGHT I'LL FACE THE MAN (WHO MADE IT HAPPEN) KENNY STARR (MCA 40524:	61
54 YESTERDAY JUST PASSED MY WAY AGAIN	18
DON EVERLY (Hickory H368) 55 TRYIN' LIKE THE DEVIL JAMES TALLEY (Caoitol 4218)	57
56 SUSPICIOUS MINDS	60
WAYLON JENNINGS & JESSI COLTER (RCA PB 10653) 57 WITHOUT YOUR LOVE (MR.	62
JORDAN) CHARLIE ROSS / Big Tree / Atlantic 16056 ;	32
58 AMERICA THE BEAUTIFUL CHARLIE RICH : Epic 8-502223	69
59 WITHOUT YOU JESSI COLTER (Capitol P4252)	72
60 LET ME LOVE YOU WHERE IT HURTS	12
JIM ED BROWN (RCA JH 10619) 61 TFORTEXAS	67
TOMPALL AND HIS OUTLAW BAND (Polydor PD 14314)	73
62 HOMEMADE LOVE TOM BRESH (Farr 044)	92
63 HERE COME THE FLOWERS DOTTIE WEST IRCA JH 10553;	66
64 UNDER YOUR SPELL AGAIN BARBARA FAIRCHILD (Columbia 3-10314)	77
65 YOU ARE SO BEAUTIFUL RAY STEVENS (Warner Bros WBS 8189:	78
66 I.O.U. JIMMY DEAN (Casino 052)	

		1. J
67	ON THE REBOUND DEL REEVES & BILLIE JO SPEARS (UA XW 797-Y)	5/8 75
68	AIN'T NO HEARTBREAK DORSEY BURNETTE (Melodyland/Motown 6031)	85
69	ANGELS, ROSES AND RAIN DICKEY LEE (RCA PB 10543)	45
70	I'M KNEE DEEP IN LOVING YOU JIM MUNDY (ABC/Dot DOA 17617)	76
71	IREALLY HAD A BALL LAST NIGHT CARMOL TAYLOR (Elektra E45312)	10
72	JUST WANT TO TASTE YOUR WINE BILLY SWAN (Monument/Columbia ZS 8-8682)	6.5
73	IF I HAD TO DO IT ALL OVER AGAIN ROY CLARK (ABC/Dot DOA 17605)	65
74	HEY, LUCKY LADY DOLLY PARTON (RCA JH 10564)	33
75	IT'S ENOUGH RONNIE PROPHET (RCA JH 50205)	42 80
76	THAT'S WHAT FRIENDS ARE FOR BARBARA MANDRELL (ABC/Dot DOA 17623)	79
77	TILL THE RIVERS ALL RUN DRY DON WILLIAMS (ABC/Dot DOA 17604;	79
78	I DON'T DESERVE A MANSION CHARLEY PRIDE (RCA PB 10643)	82
79	GONE AT LAST JOHNNY PAYCHECK (Enic 8-50215)	02
80	WHEN SHE'S GOT ME (WHERE SHE	_
	WANTS ME) DAVID ALLAN COE (Columbia 3-10323;	81
81	YOUR WANTING ME IS GONE VERNON OX FORD (RCA PB 10595)	70
82	NEGATORY ROMANCE TOM T HALL (Mercury 73795)	84
83	A BUTTERFLY FOR BUCKEY BOBBY GOLDSBORO (United Artists UA XW 793-Y)	- 100
84	PLEASE TELL HIM THAT I SAID HELLO	
85	SUE RICHARDS (ABC/Dot DOA 17622) FLASH OF FIRE	89
86	HOYT AXTON (A&M 1811) WHEN SOMETHING IS WRONG WITH	
	MY BABY SONNY JAMES (Columbia 3-10335)	
87		91
88	PINS AND NEEDLES (IN MY HEART) DARRELL McCALL (Columbia 3-10296)	83
89	HERE COMES THE FREEDOM TRAIN MERLE HAGGARD (Capitol P4267;	
90	TWILIGHT TIME CARL MANN (ABC/Dot DOA 17621)	90
91		
~~	NIGHT LACOSTA (Capitol P4264)	
92	IS FOREVER LONGER THAN ALWAYS PORTER WAGONER & DOLLY PARTON (RCA PB 10652)	
00		
	MY HEART WOULD KNOW LUKE AUSTIN (Country Kingdom 503) I LOVE A BEAUTIFUL GUY	93
• •	CONNIE CATO (Capitol 4243)	94
	THIS MAN AND WOMAN THING JOHNNY RUSSELL (RCA PB 10667)	
	50 WAYS TO LEAVE YOUR LOVER BOB YARBOROUGH (Music MillirDA 186)	96
	('TIL) I KISSED YOU CONNIE SMITH (Columbia 3-10277)	41
98	SOMEONE'S WITH YOUR WIFE TONIGHT, MISTER BOBBY BORCHERS (Playboy P6065A)	55
99	IN THE MIDDLE OF THE NIGHT	00
100	SHOW ME WHERE/SOMEWHERE	
	THERE'S A RAINBOW OVER TEXAS RUBY FALLS (50 States 39)	97

. 57 54

#### ALPHABETIZED TOP 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND LICENSEES) =

ALPHABETIZED TOP 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND LICENSEES)						
A Butterfly (Unart/Pen In Hand - BMI)       83         After All The Good (Twitty Bird - BMI)       7         Ann't No Heartbreak (Brother Karls - BMI)       68         All These Things (Minit - BMI)       7         America The Beautiful (Juliet - BMI)       75         Angels (Combine - BMI/Music City - ASCAP)       69         Ashes Of Love (Acuff-Rose - BMI)       35         Ask Any Cheater (Jack & Bill - ASCAP)       36         Can You Hear Those (Boxer - BMI)       37         Come On Over (Casserole/Flamm - BMI)       5         Don't Pull Your Love (ABC/Dunhill/       40         Acuff-Rose - BMI)       10         Drinkin 'My Baby (Unichappell/S-P-R - BMI)       34         El Paso City (Mariposa - BMI)       30         50 Ways To Leave (Paul Simon - BMI)       96         Flash Of Fire (Lady Jane - BMI)       85         Forever Lovers (Thee - BMI)       22         Gone At Last (Paul Simon - BMI)       79         Here Comes The Freedom (Wa-We - ASCAP)       89         Here Come The Flowers' Baby Chick - BMI)       63         Here Lawi Alone Again (Show Biz - BMI)       44         Home Made Love (Unart - BMI)       62         Hurt/For The Heart Miller - ASCAPI       81         Home Made Love	I Don't Deserve A Mansion (Chess — ASCAP):       78         If I Had To Do It (House of Gold BMI):       73         I Gotta Get Drunk (Tree — BMI):       43         I Have To Be Crazy (Prophecy — ASCAP):       49         I'll Get Over You (Pulleybone — ASCAP):       11         I Love A Beautiful (Lebsock Country — BMI):       94         I'm Knee Deep In Loving (Tree — BMI):       70         In The Middle (Duchess — BMI):       60         I Really Had (Glad/Blackjack — BMI):       71         Is Forever Longer (Owepar — BMI):       92         I'ts Enough (Chappell – CAPAC):       75         Just Want To Taste (Youngun — BMI):       72         Kentucky Moonrunner (Unichappell — BMI):       32         Let Me Be Your (Acuft-Rose — BMI):       33         Let We Love You (Acoustic — BMI):       60         Let Your Love Flow (Loaves & Fishes — BMI):       15         Living Proof (Bocenbus — BMI):       21         Lonely Teardrops (Merrimac — BMI):       21         Love Still Makes (Babcock North/       12         Charlie Finch — BMI):       52         Lovin Somebody (Leeds/Antique — ASCAP):       91         Mercy (Stallion — BMI):       51         Mercy (Stallion — BMI):       51	My Eyes Can See (Ensign - BMI)       1         My Heart Would Know (Fred Rose - BMI)       93         Negatory Romance (Hallnote - BMI)       82         Nothin' Takes The Place (Su-Ma - BMI)       16         On Price At A Time (Tree - BMI)       16         On The Rebound (Gee Whiz - BMI)       67         Pins And Needles (Milene - ASCAP)       88         Please Tell Him That (Chrysalis - ASCAP)       84         Red White And Blue (Sure Fire - BMI)       23         Rocking In Rosales (S Hall Clement - BMI)       23         She II Throw Stones (Al Cartee - BMI)       23         She We Where (Blue Echo - ASCAP)       98         Stranger (Resaca - BMI)       27         Sun Comin' Up (Stuckey - BMI)       39         Suspicious Minds (Screen Gems/Col - BMI)       56         T For Texas (Peer Int'I - BMI)       51         That's What Friends Are (Pi-Gem - BMI)       31         That's What Friends Are (Pi-Gem - BMI)       34         The Door Is Always Open (Jack – BMI)       38         The Last Letter (M M. Cole - BMI)       44         The Door Is Always Open (Jack – BMI)       44         The Door Is Always Open (Jack – BMI)       44         The Door Is Always Open (Jack – BMI)       44         The	This Man And Woman (Rogan – BMI) Till I Kissed You (Acuff-Rose – BMI) Till The Rivers All (Horsecreek – BMI) Together Again (Central – BMI) Tonight I'll Face (Music City – ASCAP/ Combine – BMI) Tryin Like The Devil (Hardhit – BMI) Tryin Like The Devil (Hardhit – BMI) Tryin Like The Devil (Hardhit – BMI) Under Your Soell (Central Songs – BMI) Walk Softly (Tamerlane/Van McCoy – BMI) What Goes On When (Chess – ASCAP) What Goes On When (Chess – ASCAP) What Goes On When (Chess – ASCAP) What You Gat (House of Gold – BMI) When She's Got Me (Window – BMI) When She's Got Me (Window – BMI) Without You (Baron – BMI) Without You Caron – BMI) Without You Caron – BMI) You Are So Beautiful (Irving Web – BMI/ You Are So Beautiful (Irving Web – BMI/ You Could Know As (Hotel – ASCAP) You Yan (Say Marching (Caray Cajun – BMI) You Yan (Say Marching (Caray Cajun – BMI) You Yan (Say Marching (Caray Cajun – ASCAP)			

# ADDITIONS TO COUNTRY PLAYLISTS

LALL CITY Don My Shoulder — Joni Lee — MCA Don Bowling Green — Bob Luman — Im Should On A Rainy Night — LaCosta country radio active - Epic Capitol Indian Nation — Billy Thunderdoud — Polydor When Something Is Wrong With My Baby Sonny James — Columbia All These Things — Joe Stampley — ABC/Dot Flash Of Fire — Hoyt Axton — A&M I.O.U. — Jimmy Dean — Casino That's What Friends Are For — Barbara Mandrell — ABC/Dot most added singles Listed below are new releases that were most added to key country radio stations around the U.S. This is not a sales chart. ABC/Dot I Don't Deserve A Mansion — Charley Pride — RCA When She's Got Me Where She Wants Me — David Allan Coe — Columbia You Are So Beautiful - Ray Stevens - Warner Brothers 2. An Angel On My Shoulder - Joni Lee - MCA 3. 1.O.U. - Jimmy Dean - Casino 4. WKDA — NASHVILLE That's What Friends Are For — Barbara Mandrell — Suspicious Minds – Waylon Jennings & Jessi Colter – RCA Home Made Love – Tom Bresh – Farr 5. ally Had A Ball Last Night — Carmol Taylor — 1 R 6. Elektra A Butterfly For Buckey – Bobby Goldsboro – United Artists Lovin' Somebody On A Rainy Night – LaCosta – Capitol I Really Had A Ball Last Night – Carmol Taylor – Elektra Cadillac Johnson — Chuck Price — Playboy 8. WMC – MEMPHIS When Something Is Wrong With My Baby — Sonny James — Columbia 9 When Something Is Wrong With My Baby — Sonny James — Columbia You Are So Beautiful — Ray Stevens — Warner Bros. I Don't Deserve A Mansion — Charley Pride — RCA You Made It Right — Ozark Mountain Daredevils — A&M I'd Have To Be Crazy - Willie Nelson - Columbia 10. most active singles WUBE – CINCINNATI Can You Hear Those Pioneers – Rex Allen Jr. – Warner Brothers Home Made Love – Tom Bresh – Farr An Angel On My Shoulder – Joni Lee – MCA Listed below are singles being played on key country radio stations around the U.S. and have shown the biggest radio movement and listener response. This is not a sales chart. Home Made Love - Tom Bresh - Farr 1. KBOX – DALLAS When Something Is Wrong With My Baby — Sonny James — Columbia Woman — David Wills — Epic Tra-la-la-la Suzy — Price Mitchell — GRT I OU. — Jimmy Dean — Casino A Butterfly For Buckey — Bobby Goldsboro — UA 2. Campbell - Capitol 3. I'd Have To Be Crazy – Willie Nelson – Columbia Here I Am Alone Again – Billy Walker – RCA Kentucky Moonrunner – Cledus Maggard – Mercury You Are So Beautiful – Ray Stevens – Warner Brothers Without You – Jessi Colter – Capitol 4. 5. WXCL – PEORIA Lovin' Somebody On A Rainy Night – La Costa – 6. WXCL – PEOHIA Lovin Somebody On A Rainy Night – La Cosia – Capitol I Really Had A Ball Last Night – Carmol Taylor – Elektra Can You Hear Those Pioneers – Rex Allen Jr. – Warner Brothers It's Enough – Ronnie Prophet – RCA Gone At Last – Johnny Paycheck – Epic A Butterfly For Buckey – Bobby Goldsboro – UA 7. 8. T For Texas – Tompall Glaser – Polydor You've Got Me To Hold On To – Tanya Tucker – MCA 9. 10. WMNI – COLUMBUS All These Things – Ja KLAC – LOS ANGELES Your Picture In The Paper – Statler Brothers – WONE – DAYTON Nothin' Takes The Place Of You — Asleep At The Wheel — Capitol I.O.U. – Jimmy Dean — Casino Save Your Kisses For Me — Margo Smith — 20th WMNI – COLUMBUS All These Things – Joe Stampley – ABC/Dot You Are So Beautiful – Ray Stevens – Warner Bros Yesterday Just Passed My Way Again – Don Everly r Bros Hickory Hickory Please Tell Him That I Said Hello — Sue Richards — ABC/Dot Home Made Love — Tom Bresh — Farr El Paso City — Marty Robbins — Columbia RCA HCA Home Made Love — Tom Bresh — Farr You Are So Beautiful — Ray Stevens — Warner Brothers Century ovin Somebody On A Rainy Night — LaCosta — Lovin' So Capitol

- 1. When Something Is Wrong With My Baby Sonny James Col

- Don't Pull Your Love/Then You Can Tell Me Goodbye Glen
- Ain't No Heartbreak Dorsey Burnett Melodyland (Hitsville)

Mercury I'd Just Be Fool Enough — Faron Young — Mercury Suspicious Minds — Waylon Jennings & Jessi Colter —

In Some Room Above The Street — Gary Stewart -RCA The Winner — Bobby Bare — RCA Multiple - Bobby Bare - RCA WJJD - CHCAGO Your Picture In The Paper - Statler Brothers -Mercury Home Made Love - Tom Bresh - Farr Here Comes The Freedom Train - Merle Haggard -Capitol Can You Hear Those Pioneers - Rex Allen Jr. -Warner Brothers Ware Constant - Statler Statler Ware Constant - Statler Statler Ware Constant - Statler Statler Market - Statler - Statle WHK - CLEVELAND Freddy Fender - ABC/Dot i Con Di Vaya Con Dios — Freddy Fender — ABC/Dot WSLR – AKRON This Man And Woman Thing — Johnny Russell — RCA I'd Have To Be Crazy — Willie Nelson — Columbia The Biggest Airport In The World — Moe Bandy — Columbia You Are So Beautiful — Ray Stevens — Warner Brothers Suspicious Minds — Waylon Jennings & Jessi Colter — RCA Working In Turo Different World — Bachel Supert We Live In Two Different Worlds — Rachel Sweet — \_ Derrick Derrick Tra-Ia-Ia-Ia Suzy — Price Mitchell — GRT Save Your Kisses For Me — Margo Smith — 20th Century Gone At Last — Johnny Paycheck — Epic Gone At Last — Johnny Paycheck — Epic WIRE — INDIANAPOLIS Can You Hear Those Pioneers — Rex Allen Jr. — Warner Bros. Home Made Love — Tom Bresh — Farr When She's Got Me Where She Wants Me — David Allen Coe — Columbia Love Still Makes The World Go Round — Stoney Edwards — Capitol An Angel On My Shoulder — Joni Lee — MCA I'd Have To Be Crazy — Willie Nelson, Columbia Vaya Con Dios — Freddy Fender — ABC/Dot WHN — NEW YORK WHN – NEW YORK You've Got Me To Hold On To — Tanya Tucker ou've MCA ис. А Lonely Teardrops — Narvel Feits — ABC/Dot El Paso City — Marty Robbins — Columbia Suspicious Minds — Waylon Jennings & Jessi Colter — Всл

KFOX - LONG BEACH

I.OU. — Jimmy Dean — Casino On The Rebound — Del Reeves & Billie Jo Spears – UA

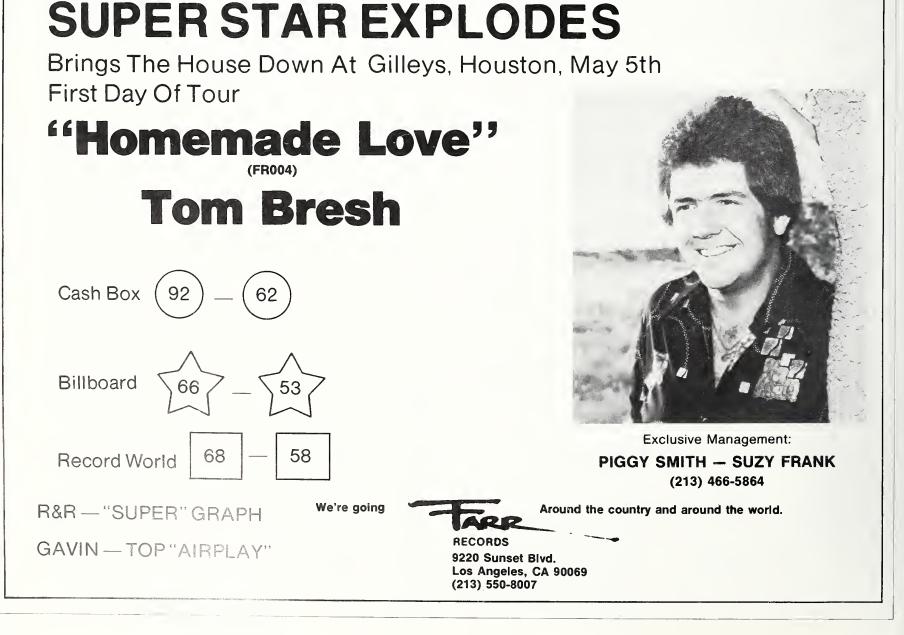
Suspicious Minds — Waylon Jennings & Jessi Colter

WWOK - MIAMI I Love The Way That You Love Me - Ray Griff -Capitol Here Comes The Freedom Train - Merle Haggard -Capitol Nothin Takes The Place Of You - Asleep At The

I'd Have To Be Crazy — Willie Nelson — Columbia

All These Things - Joe Stampley - ABC/Dot

continued on pg. 41



# **COUNTRY SINGLES REVIEWS / ALBUM REVIEW**

### FREDDY FENDER (Dot DOA 17627)

Vaya Con Dios (2:29) (Morley — ASCAP) (L. Russell, E. Pepper, I. James) From the album, "Rock 'N' Country," this song again proves that you can take an old

tune, give it new flavor, and make yourself a big hit. "Vaya Con Dios" means good-bye in Spanish, but for Freddy Fender it can only mean hello to another winning song. Produced by Huey P. Meaux, this record lives up to the high standards of quality that have made Freddy Fender one of the more prominent personalities in the field of country music. We predict this to be a chart-climber and request-bringer on the air.

### LYNN ANDERSON (Columbia 3-10337)

Rodeo Cowboy (2:39) (Flagship — BMI) (G. Sutton) Taken from the LP, "All The King's Horses." this one again proves Lynn Anderson's talent as one of country music's best female vocalists. The background is lively and the lyrics are convincingly sung by Miss Anderson, who tells of being left behind by her Rodeo Cowboy. With the excellent combination of rhythm and lyric, this single should prove to be a big one.

### HOYT AXTON (A&M 1811)

Flash Of Fire (2:43) (Lady Jane - BMI) (Hoyt Axton, Catherine Smith)

'Goin' To Heaven In A Flash Of Fire'' is exactly what this record is bound to do, for it has all the qualities that go into making a hit. Great background music, fingerpoppin' rhythm, and catchy lyrics make this song a likely hit on the juke box. This is a 'fun'' song and one that makes you want to sing along. Cut from the album "Fearless, it is headed for the big time!

### JOHN DENVER (RCA PB 10687)

It Makes Me Giggle (3:02) (Cherry Lane — ASCAP) (John Denver)

What can you say about John Denver that has not already been said? He's done it again with this up-tempo number that is evidence of his ingenious talent as a songwriter and a vocalist. This number strays from the usual style of Denver, and opens up a new avenue of creative output that will bring him only more popularity. Excellent guitar picking and the easy style of this song will make this another top recording for the multi-talented John Denver.

### DOTTSY (RCA JH 10666)

The Sweetest Thing (I've Ever Known) (3:26) (Sterling/Addison Street - ASCAP) (Otha Young)

Arranged by John Ragsdale, this is the title tune from Dottsy's latest album, "The Sweetest Thing." Dottsy's clear voice and sensitive delivery of this love song cannot miss. The song is indeed a "sweet thing" and destined to bring Dottsy many new fans. This one will be a big winner!

#### JOE STAMPLEY (Epic 8-50224)

Was It Worth It (2:53) (AI Gallico -- BMI) (B. Wayne, M. Moore)

Taken from the album, "The Sheik Of Chicago," Joe's sentimental version of looking back over the ruins of a love affair and asking, "Was it worth it?" stirs something deep inside of everyone who has asked that question at sometime or other in his life. This sad, sweet song hits a chord of sentimentality that can only send the fans out to buy, and we highly recommend this one for late night listening and remembering. A chart buster

### GARY STEWART (RCA JH 10680)

### In Some Room Above The Street (3:10) (Tree - BMI) (Sterling Whipple)

Assisted by the Jordanaires and Lea Jane Berinati. Gary Stewart pines away over his absent lover who is spending the evening in some room above the street. His feelings and hurt can be felt in this soulful tune which is excellently written and bound to soar to the top ten. Taken from the LP "Steppin' Out," this one will be an outstanding contender for the charts as well as the juke boxes.

### HANK SNOW (RCA JH 10681)

Who's Been Here Since I've Been Gone (2:25) (Dreamtide - BMI) (Hank Snow)

The incomparable voice and songwriting talent of Hank Snow promises to send this song to the limits. The background accompaniment and the guitar pickin' can only be described as excellent. The genius of Hank Snow is bound to put him in the limelight with this one. "Who's been here since I've been gone?" says Hank, but the answer is nonessential, for now Hank Snow is here and you can just sit back and enjoy his classic country style.

### SUE THOMPSON (Hickory H370)

### I Want It All (2:47) (Milene - ASCAP) (Tupper Saussy)

A woman who doesn't want to share her man with another pleads to him, "I want it all," and Sue Thompson gets it all in air play with this lively number. Sue gives her all in performance and again proves her distinction as a country artist. We see good things for this catchy tune.

### LEONA WILLIAMS (with the STRANGERS) (MCA MCA 40557)

San Quentin (2:56) (Shade Tree — BMI) (Merle Haggard) Recorded live at San Quentin State Prison and written by none other than Merle Haggard, this song is going to skyrocket. There is something about a live recording that captures your attention, and this song is no exception. Touchingly sung by Leona Williams, you can feel the electricity she generates while telling of the loneliness and desperation of losing her man to the confines of San Quentin, and convinces you that her lover has been unjustly sentenced to a life of emptiness for a crime he did not commit. This one will get a lot of requests and air play that will make it a top contender on the charts

### MAJOR BILL AND HIS COWBOYS (LeCam - LC 820)

It All Started With Bob (3:19) (Softcharay - BMI) (Major Bill Smith, Gene Henslee) As his tribute to the late, great Bob Wills, Major Bill Smith wrote and sang this potential big seller that promises nothing but the best in reviews. There is a distinctive quality to this record that makes you stop and listen to the words, for they are delivered with a genuine sincerity and pride. Major Bill has already started bringing attention to this number, and he is just getting started. It may have started with Bob. but Bill will carry it to the top.

#### SADDLE TRAMP - Charlie Daniels Band - Epic PE 34150

Another Charlie Daniels treat is in store with this album, which is packed full of the musical creativity and genius of Charlie Daniels and his Our favorite cut is the title song. "Sadband. dle Tramp." for the listener can ease into a musical world of pure pleasure and excitement. This song could easily be released as a single and would have no trouble whatsoever in climb-ing to the top of the charts. The whole album is a smooth blend of country rock that has made the Charlie Daniels sound so popular in the past. Some of the best cuts on the album include "Sweet Louisiana." "Wichita Jail" and "It's My Life." Also included are "Dixie On My Mind." Cumberland Mountain Number Nine" and Sweetwater Texas." This is a definite must if you are a Charlie Daniels fan, for he lives up to his usual high standard of excellence and musical genius

### BELIEVE ME NOW OR BELIEVE ME LATER -Diana Trask - ABC ABDP 948

A winning combination of bouncy. lively tunes like "Rock Me Sweet" and "Fallen Angel" with the lonely and hauntingly beautiful "New York City Song." this album is truly a winner. It is one of those albums that can be classified as containing nothing but Diana Trask magic from beginning to end. Diana proves her versatility as a singer, and she is well on her way to superstardom. Among the other winning cuts you will en-joy are "All Alone In Austin," "It's Too Late," "Sing Feelin' Sing," "Empty Chairs," "Let's Ge Down To Business," "But He Was Good For Me, "Let's Get 'Fallen Angel," "Little Joe," "One Step From Your Arms," and the romantic "Lover And A Friend

### A LIVING LEGEND - Lester Flatt & The Nashville Grass - CMH 9002

This 2-record set showcases the unique style of Lester Flatt that has made him a living legend. The listener experiences many of the classics as well as some of the modern versions of his music. Banjo fans will really enjoy the instrumental "Shuckin' The Corn," while easy listeners will go more for such tunes as "Bummin' An Old Freight Train" and the old standard, "I Still Miss Someone." Other notables on this classic album include. "We Can't Be Darlings Anymore." "Black Eyed Suzy." "I Don't Care Anymore." "Please Don't Wake Me" and "If I Should Wander Back Tonight.

### JIMMY RABBITT AND RENEGADE - Jimmy Rabbitt and Renegade - Capitol ST 11491

Besides the talents of Jimmy Rabbitt, B.J. Jones, Bobby Burns, Rex Ludwick, Dave Johnson and Bobby Rambo (Renegade), the album also boasts the multi-talented Outlaw himself, Waylon Jennings, who produced the album. The arrangements are excellent and Jimmy Rabbitt sings in that deep, gutsy voice that demands attention and creates a distinctive style that is all his own. Renegade's rendition of 'Ladies Love Outlaws'' is superb and by far one of the best we have heard, and an equally good job is done on David Allan Coe's, "Cocaine Carolina." The trend toward doing your own thing and following your own style is exactly what this album is all about. Other songs include, What this about Bossier City." "Victim Of Life's on Forty Days." "Pour Your Wine." "Victim Of Life's Circumstances." "I Lose Con-"I Wish I Had Me Someone To Miss" and trol." Dixie Fried (Let's Get).

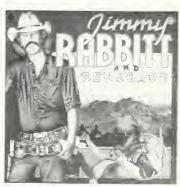
#### STONEWALL JACKSON'S GREATEST HITS -Stonewall Jackson - GRT 8007

For all Stonewall Jackson fans, this album is a combination of his biggest hits of the past with some new up-tempo versions that reflect his music today. Stonewall has been around for quite some time, but this album proves that his talent is timeless. The humorous "Herman Schwartz," the foot-stomping, sing-along renditions of "Waterloo" and "I Washed My Hands In Muddy Water." and the more quiet tones of "Why I'm Walkin'," all attest to the musical talent of this country singer. Selections include. "Don't Be Angry." "Don't Be Late," "Life To Go," "B.J. The Angry." "Don't Be Late." "Lite To Go, B.J. The D.J.," "Read Between The Lines" and "A Wound Time Can't Erase.













# **R&B INGREDIENTS**

The new B.T. Express single for Columbia is out. Entitled "Can't Stop Groovin'," this one looks to be one of the hot records this spring, along with the Isleys' latest, "Who Loves You Better.

The Tavares brothers have released a new single on Capitol that is going to burn up the charts. It is entitled "Heaven Must Be Missing An Angel." More mellow harmonies from the fellows from Boston . . . Aretha Franklin also has a new single out. It's called "Something He Can Feel" from the movie "Sparkle." Curtis Mayfield produced this one for Aretha. Also watch for the latest from Margie Joseph on Cotillion. "Hear The Words, Feel The Feeling," is the title and it's hot.

Gary Gotham called in from Gotham City to say that "Swing" by Hokis Pokis on the Shield label is happening in a big way in the discos of New York . . . Bobby Bland, the main man when it comes to the blues, has just released his latest single for ABC entitled "It Ain't The Real Thing." This is a killer . . . Jimmy Briscoe & The Little Beavers have finally released their new single for Pi Kappa distributed by Buddah. "Ain't No Way" is the title and it's a smash.



BACKSTAGE VEGAS - Natalie Cole recently made her Las Vegas debut at the Hilton along with Bill Cosby. Shown above from left to right celebrating backstage are Chuck Jackson and Marvin Yancy, Natalie's songwriters and producers; Natalie; Kevin Hunter, Natalie's manager; Larkin Arnold, Capitol's vice president and general manager, soul division; and Bob Schwaid, Jackson and Yancy's manager.

Marilyn McCoo and Billy Davis, Jr. will be making their Las Vegas showroom debut August 5 at the Riviera along with Don Rickles ... Rufus, featuring Chaka Khan will ap-pear on NBC-TV's Mac Davis Show June 3... Richard Gersh Associates are now representing KC and the Sunshine Band for public relations ... Keisa Brown, an up and coming vocalist, is burning turntables around the country with two cuts off her "Live LP. "LA. Catcher" and "Midnight Train To Georgia" are lighting up the phone request A May 20 concert at UCLA will establish the Julian Adderley Memorial lines Scholarship Fund at the university. Appearing at the benefit will be the Cannonball Adderley Quintet featuring Nat Adderley, Walter Booker and Ron McCurdy. Also appearing will be Flora Purim, Airto, Freddie Hubbard, George Duke and David Axelrod. Other friends appearing on the bill will be Louis Hayes, Jimmy Smith, Sam Jones, Ernie Andrews, Jimmy Cleveland, Ernie Watts and Victor Feldman. The concert is being presented by the Center for Afro-American Studies at UCLA, in cooperation with the Committee on Fine Arts and Special Productions.

The Miracles are back from their four week tour of England. The guys will have no vacation however as they are set for a heavy summer schedule including five engagements at Disneyland during May and June, plus an engagement July 25 at the Universal Amphitheatre with Al Green.

Quincy Jones is off to New York to record a "salsa" LP. Ray Barretto will be on congas along with a solid line-up of other Latin musicians. Ray is lining up the Latin players for the sessions ... Buddah is bringing more pleasure to the airwaves with their two latest single releases; "Mama Mia," by the Leer Brothers and "Dance And Free Your Mind," by the Sins of Satin. These are going to jump up on the charts... The Temptations have released a single from their smokin" "Wings Of Love," LP. The single is "Up The Creek (Without A Paddle)." Their new LP is fabulous . . . Kessler-Grass Management have signed Garland Green to an exclusive management contract. Green has a new single out on Casino Records called "I.O.U.

Chelsea Records has added a gospel line to their catalog. Bee-Gee and Vee-Jay Records are the new labels to Chelsea. Gentry McCreary is heading the operation in Los Angeles, along with Chelsea's R&B coordinator Lygia P. Brown. The first LP release for Bee-Gee is "Another Direction," by the Five Blind Boys. A hot selection off the LP is "I Love The Lord." Also watch for Rodena Preston's latest single "Where Peaceful Waters Flow." Other artists on the Bee-Gee label who will be coming with releases very shortly include **The Edwin Hawkins Singers**, **Geary Faggett** and the **Patterson Trio.** If you're into gospel music Bee-Gee, and Vee-Jay have got the hits . . . Speaking of gospel Columbia Records has also just released an LP by the queen of gospel music Mahalia Jackson. The LP is entitled "How I Got Over," and should be a hot item for those who remember one of America's all-time great singers.

The Pablo Festival came to L.A. last week at the Shubert Theatre. The show was sensational. Ella Fitzgerald, Count Basie and his orchestra, Oscar Peterson and Joe Pass put on quite a show. The ensemble will be traveling all around the country this summer and if it comes to your area don't miss it . . . Ann Peebles has another monster on her hands with the release of her latest single on Hi entitled "I Don't Lend My Man." Natalie Cole's new LP is out and it's hot. It's entitled "Natalie," and already Math. ... Natable Cole's new LP is out and it's hot. It's entitled "Natalie," and already "Sophisticated Lady," her single, is smokin' up the charts. This is another monster LP for Natalie and her songwriters and producers Chuck Jackson and Marvin Yancy. Believe it or not the Sons of Champlin have come up with a very soulful LP for Ariola. The whole LP grooves. Check out the Sons' version of "Slippery When It's

Wet." It's hot, hot, hot, ... Bill Cosby's LP is out and programmers better make plenty of room for this one. Bill's sense of humor is, as always, "rat own, rat own."... The 200th anniversary of the U.S. is coming shortly. UA records has done a very tasteful LP to commemorate the event with the release of "Ballad For Americans." This is a continued on pg. 39

# TOP 50 R&BALBUMS

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26 ROMANTIC WARRIOR RETURN TO FOREVER (Coll PC 34076)

C 33820

DANCE YOUR TROUBLES

AWAY ARCHIE BELL & THE DRELLS (TSOP/Eoic PZ 33844)

29 MOVIN' ON COMMODORES (Motown M848S1)

TRUCKLOAD OF LOVIN

COME AS YOU ARE ASHFORD & SIMPSON (WB BS 2858)

3 DANCE YOUR ASS OFF HAMILTON BOHANNON (Dakar 76919)

RASTAMAN VIBRATIONS BOB MARLEY (Island ILPS 9383)

GROOVE-A-THON ISAAC HAYES (ABC ABCD 925)

NATALIE COLE (Capitol ST 11429)

37 BLACK MARKET WEATHER REPORT (Columbia PC 34099)

DISCO-FIED RHYTHM HERITAGE (ABC ABCD 934)

THIS IS IT MELBA MOORE (Buddah BDS 5657)

GO THE TRAMMPS (Atlantic SD 18172)

42 YOU ARE MY STARSHIP NORMAN CONNERS (Buddah BDS 5655)

WHITE (20th Century T502)

(41) WHERE THE HAPPY PEOPLE

45 NEVER GONNA LET YOU GO

43 WELCOME HOME

44 LET THE MUSIC PLAY

VICKI SUE ROBINSON (RCA APL 1-1256)

RAISING HELL THE FATBACK BAND (Event/ Polydor EV 6905)

WHEN LOVE IS NEW

BILLY PAUL (Phila Int'i Eoic PZ 33843)

RCA BUL 11387

INSEPARABLE

27 MANHATTANS

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UNARVIN GAYE (Tamla/Motown T6-34251) 2

- 2 EARGASM JOHNNIE TAYLOR (Columbia PC 33951);
- **BRASS CONSTRUCTION**
- 4 LOOK OUT FOR #1 BROTHERS JOHNSON (A&M SP 4567) MOTHERSHIP CONNECTION PARLIAMENT (Casablanca NBLP 7022) 5
- 6 DIANA ROSS
- BREEZIN GEORGE BENSON (WB BS 2919)
- 8 WINGS OF LOVE TEMPTATIONS (Gordy/ Motown 971) 9 **RUFUS FEATURING CHAKA**
- KHAN (ABC ABCD 909
- 10 CITY LIFE THE BLACKBYRDS (Fantasy F9490)  $_{\odot}$ SILVER CONVENTION
- RCA BKL 1-1369 A LOVE TRILOGY DONNA SUMMER (Oasis/ 12
- na 5004
- LOVE AND UNDERSTANDING 13 ANG (DeLite DEP 20
- KOOL & THE GANG (Decire) LEE OSKAR (United Artists UA LA 594-G)
- 15 FAMILY REUNION
- **16 GRATITUDE** (Columbia PG 33694) 14 STRETCHING OUT IN 17
- BOOTSY'S RUBBER BAND WB BS 2920 (18)
- SMOKEY'S FAMILY ROBINSON SMOKEY ROBINSON (Tamla/ Motown T6-341S1)
- AMIGOS SANTANA (Columbia PC 33576) 19
- 20 HE'S A FRIEND DIE KENDBICKS (Tamla/ Motown T6-343S1
- 21 **REFLECTIONS OF A GOLDEN** DREAM LONNIE LISTON SMITH & THE COSMIC ECHOES (Flying
- Dutchman BDL 1-1460 22 22 FULL OF FIRE AL GREEN (Hi/London SHL 32097)
- 46 SALONGO RAMSEY LEWIS (Columbia 34173) 23 47 FREE AND IN LOVE WAKE UP EVERYBODY MILLIE JACKSON (Spring/Polydor SP 1 6709) HAROLD MELVIN & THE BLUENOTES (Phila Int'I./Eoic PZ 33808) THE LEPRECHAUN CHICK COREA (Polydor PD 6062) 16 48 MYSTIC VOYAGE ROY AYERS UBIQUITY (Polydor PD 6057) (24) 49
  - BACK TO BACK THE BRECKER BROTHERS BAND 32 Arista AL 40613 THE REAL McCOY VAN McCOY (H&L 69012) 50 29

# **SOUL WAVES**

ODYSSEY CHARLES EARLAND

Mercury SRM 1-1049

(25)

Poppin' Perry Pierce, program director at WYAZ, called in from Yazoo, Miss. to say that the station is in the midst of a Giant Record Giveaway Contest. All the listeners have to do is identify the artist and song title over the air and they will then win the LP or 45 that they correctly identified.

**KYAC** in Seattle is having a contest in conjunction with **London Records** called 'Train Ride To Hollywood.' The winner will receive a train ride to Hollywood to attend the premiere of the new Bloodstone film, "Train Ride To Hollywood." The trip will also include a tour of Universal Studios, dinner with the Bloodstone, a visit to a Bloodstone recording session and other goodies. Also KYAC is having another pro-motion in conjunction with Casablanca Records called "Evening Of Magic." Winners of this contest will get a night on the town and get to go to dinner and visit a few clubs in the city.

WENZ has hired its first female air personality. Her name is Tina Woody and she will be working on the weekends.

KATZ in St. Louis is having a "Midnight Lady" contest in conjunction with Rare Earth's latest LP. Winner will receive the entire Rare Earth catalog, two tickets to their upcoming concert and a night on the town.

KCOH in Houston had a radio telethon over the weekend for the United Negro College Fund. Travis Gardner, program director at that station, reported that last year the station raised over \$55,000 for the fund.

KNOK in Ft. Worth is saluting artists in its weekend programming, according to Bernard Miller, Mr. B. at that station. In past weeks the station has saluted Johnnie Taylor, AI Green and Brothers Johnson by playing old and new hits by the artists twice an hour iess levitt

# **ADDITIONS TO R&B PLAYLISTS**

WUFO – BUFFALO Who Loves You Better – Isleys – T-Neck Wonderful World – Johnny Nash – Epic

### WBMX - CHICAGO

WBMX - CHICAGO Young Hearts - Candi Staton — WB Something He Can Feel — Aretha Franklin — Atlantic Hear The Words — Margie Joseph — Cotillion Foxy Lady — Crown Heights Affair — DeLite The Lonely One — Special Delivery — Mainstream Soul Man — Calhoon — WB I Want You — Marvin Gaye — Tamla Hot — Lowdown — Boz Scaggs Hot — Hard Word — John Handy Hot — Evil Man — David Newman

WVON – CHICAGO Baretta's Theme — Rhythm Heritage — ABC Could It Be Magic — Donna Summer — Casablanca LetIt Shine — AI Green — Hi This Is It — Melba Moore — Buddah

#### WYLT-FM - CLEVELAND

WYLT-FM – CLEVELAND Open – Smokey Robinson – Motown Kiss & Say Goodbye – Manhattans – Columbia Looking Out For #1 – B.T. O. – Mercury Can't Stop Groovin' – B.T. Express – Columbia Let's Boogie At The Disco – 3rd World Band – Abraxas Hot – Sara Smile – Hall & Oates Hot – Mothership Connection – Parliament Hot – Play That Funky Music – Wild Cherry

KKDA – DALLAS It Should Have Been Me – Yvonne Fair – Motown Steal Away – Ted Taylor – Alarm Dynomite Party – Raefield Reed – Ken-Tone Caught In The Act – Facts Of Life – Kayvette Who Loves You Better – Isleys – T-Neck Hot – Young Hearts – Candi Staton Hot – Misty Blue – Dorothy Moore Hot – Kiss & Say Goodbye – Manhattans Hot – Easy Lovin – Bo Kirkland/Ruth Davis

WDAO – DAYTON Friend Of Mine – Little Milton – Glades Happy People – Trammps – Atlantic Who Loves You Better – Isleys – T-Neck So Good To Be Home – Tyrone Davis – Dakar Lover's Holiday – Leroy Hutson – Curtom Hot – Tear The Roof Off – Parliament Sara Smile – Hall & Oates – RCA Love Hangover – Diana Ross – Motown

#### KDKO – DENVER

KOKO – DENVER Wonderful World – Johnny Nash – Ep So Good To Be Home – Tyrone Davis-Love – Graham Central Station – WB Nine Times – Moments – Stang Sunshine – Impressions – Curtom The Lonely One – Special Delivery – N Hot – Love Hangover – Diana Ross Hot – Tear The Roof Off – Parliament Hot – Tear Smile – Hall & Oates Hot – Open – Smokey Robinson - Epic wis - Dakar – Mainstream

WCHB – DETROIT Do It Nice & Easy — Eddie Drennon — Friends & Co. Mystic Voyage — Roy Ayers — Polydor Hear The Words — Margie Joseph — Cotillion

### WJLB - DETROIT

WJLD – DE INOTI L.A. Sunshine — Sylvia — All Platinum Was It Something I Said — Bobby Williams — R&R Dance And Free Your Mind — Sins of Satan — Buddah

Dance And Free Your Mind — Sins of Satan — Buddah WAMM – FLINT Sophisticated Lady — Natalie Cole — Capitol Boogie Woogie Jones — Curtis Womac — Playboy Do You Wanna Do A Thing — Bloodstone — London Night Life — Miracles — Motown Love — Graham Central Station — WB Who Loves You Better — Isleys — T-Neck Something He Can Feel — Aretha Franklin — Atlantic Hot — Kiss & Say Goodbye — Manhattans

WCKO – FT. LAUDERDALE The Lonely One – Special Delivery – Mainstream Little Girl Blue – Little Beaver – Cat Tubular Bells – Chammps Boys Orchestra – Janus Hold On To It – T. J. & Smith & Co. – Shane Baby I'm Goin' To Love – Phyllis Hyman – Desert

WRBD – FT. LAUDERDALE Hold On To It – T.J. & Smith & Co. – Shane Tubular Bells – Chammps Boys Orchestra – Janus Love Power – Rockin Horse – RCA Little Girl Blue – Little Beaver – Cat Hear The Words – Margie Joseph – Cotillion The Lonely One – Special Delivery – Mainstream Do It Nice & Easy – Eddie Drennon – Friends & Co. Hot – Tear The Roof Off – Parliament

Hot — Lear the Hoot Off — Parliament KNOK — FT. WORTH Never Find Another Love — Lou Rawls — Phila Int'l. You're My Everything — Lee Garrett — Chrysalis Happy Man — Impact — Atco Sunshine Day — Osibisa — Island Hot — Soul Dog — Soul Dog Hot — Love Hangover — Diana Ross Hot — Can't Seem To Forget — Heaven & Earth Hot — Caught In The Act — Facts Of Life

Hot — Caught In The Act — Facts Of Life **KCOH – HOUSTON** Hear The Words — Margie Joseph — Cotillion It Aint The Real Thing — Bobby Bland — ABC Never Find Another Love — Lou Rawls — Phila Int I. Heaven Must Be Missing — Tavares — Capitol Up The Creek — Temptations — Motown Let Me Be Your Pacifier — Willard Burton — Money Hot — I Want You — Marvin Gaye Hot — Young Hearts — Candi Staton Hot — Kiss & Say Goodbye — Manhattans

WITH ALB & Say Goodbye — Manhattans WITH Per Cent — Double Exposure — Salsoul Give It Up — Heywood Cash — Epic Hey What's That Dance — Choice 4 — RCA I Like To Dance — Shirley & Co. — All Platinum Born To Get Down — Muscle Shoals Horns — Bang It's Good For The Soul — Luther — Cotillion Ride On Rider — Black Zell — WB Hot — Love Hangover — Diana Ross

KOKY – LITTLE ROCK Born To Get Down — Muscle Shoals Horns — Bang Sara Smile — Hall & Oates — RCA Kiss & Say Goodbye — Manhattans — Columbia Hot — Tear Off The Roof — Parliament

Who Loves You Better — Isleys — T-Neck Sophisticated Lady — Natalie Cole — Capitol Hot — I Destroyed Your Love — Special Delivery

#### KDAY - LOS ANGELES

KDAY - LOS ANGELES Love - Graham Central Station - WB It Ani't The Real Thing - Bobby Bland - ABC Heaven Must Be Missing - Tavares - Capitol Hear The Words - Margie Joseph - Cotillion Let It Shine - Al Green - Hi Baretta's Theme - Rhythm Heritage - ABC Hot - Tear The Roof Off - Parliament Hot - Wish Love Was Magic - Street Corner Symbolay - ABC Hot — I'll Be Good To You — Brothers Johnson

KGFJ – LOS ANGELES Hear The Words – Margie Joseph – Cotillion Friend Of Mine – Little Milton – Glades Love – Graham Central Station – WB Could It Be Magic – Donna Summer – Casablanca Wanna Make Love – Sun – Capitol Open – Smokey Robinson – Motown Hot – Tear The Roof Off – Parliament Hot – Love Hangover – Diana Ross Hot – I'll Be Good To You – Brothers Johnson

Hot — I'll Be Good To You — Brothers Johnson **WDIA** — **MEMPHIS** Love Chant — Eli's Second Coming — Silver Blue I'll Go Where Your Music — Jimmy James — Pye I Don't Lend My Man — Ann Peebles — Hi Caught In The Act — Facts Of Life — Kayvette 28 To 19 — Who Loves You Better — Isleys 29 To 17 — Kiss & Say Goodbye — Manhattans 19 To 5 — Married — Denise LaSalle 26 To 13 — Sara Smile — Hall & Oates 27 To 14 — Fooled Around — Elvin Bishop Hot — Friend Of Mine — Little Milton Hot — Who Loves You Better — Isleys

Mot — Who cover for beref — Isicys WMBM — MIAMI I've Got A Feeling — AI Wilson — Playboy Misty Blue — Dorothy Moore — Malaco/T K Let It Shine — AI Green — Hi For Sentimental Reasons — James Brown — Polydor I Want You — Marvin Gaye — Tamla Tear The Roof Off — Parliament — Casablanca Foxy Lady — Crown Heights Affair — Delite Hot — Funk Machine — Gary Davis Hot — Young Hearts — Candi Staton Hot — Love Hangover — Diana Ross WMOV — MII WALIKEF

WNOV – MILWAUKEE Hear The Words – Margie Joseph – Cotillion Something He Can Feel – Aretha Franklin – Atlantic It Aint The Real Thing – Bobby Bland – ABC Night Life – Miracles – Motown From My Heart To Yours – Charles Earland –

Mercury Mey What's That Dance — Choice 4 — RCA Hot — Movin' — Brass Construction Hot – Hot – - It's Cool — Tymes - Kiss & Say Goodbye — Manhattans

#### WGOK - MOBILE

 WGOK - MOBILE

 Good For The Soul — Luther — Cotillion

 Spirit Of 76 — Booty People — Calla

 Thank You Love — Celeste Hardie — Loadstone

 Harder To Leave — Jackie Moore — Kayvette

 Tap Dance — Yowza — Greg-uh-rudy

 Nine Times — Moments — Stang

 Nice & Slow — Jesse Green — Scepter

 Sweet Lips — Willie James — Friends & Co.

 Friend Of Mine — Little Milton — Glades

 Like To Dance — Shirley & Co. — Vibration

WOL – NASHVILLE Letit Shine – Al Green – Hi Who Loves You Better – Isley Bros. – T-Neck Friend Of Mine – Little Milton – Glades/T K. 21 To 13 – Sara Smile – Hall & Oates 20 To 14 – Young Hearts – Candi Staton Hot – The Lonely One – Special Delivery Hot – Kiss And Say Goodbye – Manhattans Hot – Give Up The Funk – Parliament

#### KDIA – OAKLAND

KDIA – OAKLAND Sophisticated Lady – Natalie Cole – Capitol Who Love You Better – Isleys – T-Neck Right Back – Maxine Nightingale – UA Could It Be Magic – Donna Summer – Casablanca Nine Times – Moments – Stang

WAMO – PITTSBURGH I'm Not In Love – Dee Dee Sharpe – TSOP In A Good Groove – The Joneses – Mercur 13 To 4 – Disco Lady – Johnnie Taylor Hot – Love Hangover – Diana Ross Hot – Can't Hide Love – E,W&F - Mercury

# KIQY — PORTLAND Who Loves You Better — Isleys — T-Neck Play The Funky Music — Wild Cherry — Epic You'll Never Find Another Love — Lou Rawls — Phila Intl.

You'll Never Find Another Love — Lou Hawis — Find Intl. I Need Your Loving — Matt Lucas — Celebration I'm So Much In Love — Anthony White — Phila. Intl. Open — Smokey Robinson — Motown Things Won't Be This Bad — Mike & Bill — Arista Sharing The Night — Arthur Alexander — Buddah Fantasy — Cilla Black — Private Stock Was It Something I Said — Bobby McClure — Hi Love — Graham Central Station — WB Caught In The Act — Facts Of Life — Kayvette Soul Man — Calhoon — WB Lover's Holiday — Leroy Hutson — Curtom Hot — Movin' — Brass Construction Hot — Sing A Happy Funky Song — Miz Davis Hot — Spirit Of 76 — Booty People WEN7 — RICHMOND

WENZ - RICHMOND

WENZ – RICHMOND Every Woman Has A Right — Roy C — Me Young Hearts — Candi Staton — WB Caught In The Act — Facts Of Life — Kayve Hot — Fooled Around — Elvin Bishop Hot — Wherever You Go — Skip Mahoney Hot — Sara Smile — Hall & Oates - Mercury . Kavvette

XEAZ – SAN DIEGO Heaven Must Be Missing — Tavares — Capitol Hear The Words — Margie Joseph — Cotillion Up The Creek — Temptations — Motown Hot — Wish Love Was Magic — Street Corner Sumphany mpnony — Tear The Roof Off — Parliament

continued on pg. 41

N a start NICK & VAL ON SOUL - Nick Ashford and Valerie Simpson who record for Warners recently made an appearance on Don Cornelius' Soul Train to perform selections off their latest LP "Come As You Are." The couple's next single "Somebody Told A Lie"

will be released this week. From left to right are: Nick, Val and Don Cornelius. new version of the late Paul Robeson's 1940 immortal classic. Brock Peters with Odetta give this classic piece a new breath of fire. The LP was produced by Mike Stewart and George Butler. . . . A&M Records has released a wonderful two record set entitled "Reggae Spectacular" featuring Jimmy Cliff, Greyhound, Blue Haze and Bob & Marcia. This is a winner.

Fantasy has just released another fine Cannonball Adderley LP entitled "Lovers. McCoy Tyner also has a new LP release for Milestone entitled "Fly With The Wind." This is another fine LP by one of jazz's top keyboardists .... "Bubblin' Brown Sugar" is a hit on Broadway and now H&L Records has released the original cast LP to this exciting Broadway show ... Joe Thomas has a new single out for Groove Merchant entitled "Poinciana." It's a killer ... Gloria Lynne, one of everybody's favorite singers has a new single out for ABC/Impulse entitled "Out Of This World." This one should put Gloria right back on the top . . . Curtis Womack, Bobby's brother has a new single out for Playboy which should help establish this young artist as a star. The single is entitled "Boogie Woogie Jones." ... Leslie Uggams has a new single out for Motown entitled "I Want To Make It Easy For You." It's a monster . . . Warner Bros. is hot these days. Some of the new singles recently released that should help keep the momen-tum going include: "Ride On Rider," by **Zell Black**, "Lover's Holiday," by **Leroy Hutson** on **Curtom**, "Soul Man," by **Calhoon** on **Warner/Spector**, "Bicentennial (4th Day Of Ju-ly)" by **Harry T. Booker**, "It's Gotta Be This Way" by **Banks & Hampton**, "Love," by **Graham Central Station**, "Sunshine," by the **Impressions** and "City Music," by **Jorge** Calderon.

The Originals are back into the thick of things with their latest release on Motown entitled "Touch." ... Timmy Thomas has a new single release for Glades entitled "Love Shine." It's hot... Wade Marcus and Mayuto have signed recording deals with Impulse Records. Kessler-Grass Management have just completed negotiating a recording deal for their client Otis Clay with Henry Stone's T.K. Records. Clay is currently in Chicago recording his first single for the label.

Gil Scott-Heron was in town last week at the Roxy. Gil, Brian Jackson and the Midnight Band were hot as they presented a tremendous 90 minute set. Gil and the band have been touring extensively of late but Gil hopes to get back into the studios shortly to record a new LP for Arista. Gil wants to go in and record a tune entitled "Possum Slim, Don't Mess With Him." The tune is dedicated to Ed Meyers, a 105 year old man known as Possum Slim. Gil said the reason for the song was that Possum Slim was invited to a birthday party for some friends and when he arrived he was robbed. He went home, got his gun and shot the two people that robbed him. Now he is in jail Also forthcoming on Arista will be the General Johnson LP at the end of this month

"Long And Winding Road" will be the new single on Warner Bros. for New Birth. The title of the LP will be "Love Potion."

Jimmy Bee dropped by the Cash Box offices last week with his single "Breaking Up Is Hard To Do" on Calla Records. Jimmy, has been a singer most of his life. His last big record was for Kent in 1970 entitled "I Only Have Eyes For You." Jimmy is also one of the hottest promotion men in the country and said the key to good promotion is not just going into a radio station with a record. Besides that, he must also cover the music shops in the area, the one-stops, the distributors and the discos to be totally effective in promoting a record. The reason why Jimmy recorded Neil Sedaka's tune was that he felt the single should have been an across the board smash. "I recorded the record so black audiences could hear it."... RCA has released two more fine jazz LPs on the Flying Dutchman label. "I'm In The Mood For Love" by Groove Holmes and "A Dream Deferred" by the late great Oliver Nelson should zing up all the charts.

Gospel music is having a resurgence and Nashboro Records have some fine new releases worth looking into. They include: "Guilty Of Loving God," by The Twenty-First Century Singers, "Through It All" by Delois Barrett Campbell, "I Want To Be Loved," by Tommy Ellison and the Five Singing Stars, "Dry Bones," by Reverend Willingham, "Don't Close In On Me," by **The Pilgrim Jubilee Singers**, and "Holding On," by **Sister Lucille Pope**... **Tower of Power** are back on the scene with an exciting new LP release for **Warners** entitled "Live And In Living Color"... Get on it.

Polydor Records has come up with some super exciting new jazz releases. They are on the Verve label and-they are deluxe two-record re-issue sets that include Charlie Parker, Bud Powell, Jazz at the Philharmonic, Dizzy Gillespie, Lester Young, and Billie Holiday. These are beautiful records and a must for jazz buffs .... Prestige Records distributed by **Fantasy** also has some exciting new jazz releases... The new releases include: "Central Avenue," by **Wardell Gray**, "Images," by **Oliver Nelson** featuring Eric **Dolphy**, "Zootcase," by **Zoot Sims, Kenny Burrell** and **John Coltrane** and "The Gene Ammons Story," by Gene Ammons . . . That's soul. jess levitt

### WAOK - ATLANTA

WAOK – ATLANTA It's Hard To Leave – Jackie Moore – Kayvette Get Off Of That Thing – James Brown – Polydo L.A. Sunshine – Sylvia – All Platinum Hot – Kiss & Say Goodbye – Manhattans Hot – This Masquerade – George Benson Hot – Spread The Groove Around – Bohannon – Jackie Moore – Kayvette ng – James Brown – Polydor

WBUL - BIRMINGHAM

# May 15, 1976

5/8

ard	LOVE HANGOVER DIANA ROSS (Motown M1392F)
2	DISCO LADY JOHNNIE TAYLOR (Columbia 3-10281)
3	MOVIN' BRASS CONSTRUCTION (UA XW 755-Y)
lle.	GET UP AND BOOGIE SILVER CONVENTION (Midland Int'l / RCA 10571)
5	KISS AND SAY GOODBYE MANHATTANS(Columbia 3-10310)
6	LIVIN' FOR THE WEEKEND O'JAYS (Phila Int I /Epic ZS 8-3587)
7	MISTY BLUE DOROTHY MOORE (Malaco/TK 1029)
8	YOUNG HEARTS RUN FREE CANDI STATON (Warner Bros WBS 8181)
9	DANCE WIT ME RUFUS FEATURING CHAKA KHAN (ABC 12179)
10	I WANT YOU MARVIN GAYE (Tamla/Motown T54264F)
11	I'LL BE GOOD TO YOU THE BROTHERS JOHNSON (A&M 1806-S)
12	CAN'T HIDE LOVE EARTH WIND & FIRE (Columbia 3-10309)
13	SPANISH HUSTLE FATBACK BAND (Event/Polydor EV 299)
14	I'VE GOT A FEELING (WE'LL BE SEEING EACH OTHER AGAIN)
15	AL WILSON (Playboy P6062)
16	THE TYMES (RCA PB 105611) TELL THE WORLD HOW I FEEL
10	ABOUT 'CHA BABY HAROLD MELVIN (Phila Int'l /Epic ZS 8-3588)
17	ALL IN THE FAMILY GENERAL JOHNSON (Arista AS 0177)
18	MARRIED NOT TO EACH OTHER DENISE LaSALLE (Westbound/20th WT 5019)
19	TEAR THE ROOF OFF THE SUCKER
20	PARLIAMENT (Casablanca NB 856) YOU SEE THE TROUBLE WITH
	ME BARRY WHITE (20th Century TC 2277)
21	THIS IS IT MELBA MOORE (Buddah BDA 519)
22	BORN TO GET DOWN MUSCLE SHOALS HORNS (Bang 721)
23	DO YOU WANNA DO A THING BLOODSTONE (London 1064)
24	THAT'S WHERE THE HAPPY PEOPLE GO
25	TRAMMPS(Atlantic 3306)
25	BARETTA'S THEME RHYTHM HERITAGE (ABC 12177) FRIEND OF MINE
26 27	HEAVY LOVE
27	DAVID RUFFIN (Motown M1338F) PARTY DOWN
20	WILLIE HUTCH (Motown M1371F)
29 30	MORE MORE MORE ANDREA TRUE CONNECTION / Buddah 515;
31	HE'S A FRIEND EDDIE KENDRICKS (Tamla/Motown 54266)
31	HAPPY MUSIC THE BLACKBYRDS (Fantasy F762) OPEN
33	SMOKEY ROBINSON (Tamla/Motown 54267)
55	(COME TOGETHER)
34	KOOL & THE GANG (DeLite DEP 1579) MAKE YOURS A HAPPY HOME GLADYS KNIGHT & THE PIPS (Buddah BDA 523)

		5/8
35	THE LOVE I NEVER HAD TAVARES (Capitol 4221)	32
36	HUSTLE ON UP (DO THE BUMP) HIDDEN STRENGTH (UA XW 733Y)	38
37	GRATEFUL BLUE MAGIC (Atco/Atlantic 7046)	29
38	DAYLIGHT BOBBY WOMACK (United Artists UA XW 763Y)	34
39	SOPHISTICATED LADY (SHE'S A DIFFERENT LADY)	
40	NATALIÉ COLE (Capitol P4559)	51
41	DONNA SUMMER (Oasis/Casablanca OC 405)	50
42	VAN McCOY (H&L 4667)	44
43	AL GREEN (Hi/London 5N 2306) DON'T STOP IT NOW	55
44	HOT CHOCOLATE (Big Tree/Atlantic 16060) WHO LOVES YOU BETTER	45
	(PART I) ISLEY BROS. (T-Neck ZS 8-2260)	74
45	LET'S GROOVE ARCHIE BELL & THE DRELLS	/4
46	(TSOP/Epic ZS 8-4475)	37
47	ALBERTKING (Utopia UB 10544)	36
48	TYRONE DAVIS (Dakar DK 4553)	59
49	BILLY PAUL (Phila Int'l /Epic ZS 8-3584) BOOGIE FEVER	41
50	SYLVERS (Capitol 4179) YES, YES, YES	42
51	TOUCH AND GO	73
52	ECSTASY PASSION & PAIN (Roulette RDJ 7182) SARA SMILE	58
53	DARYL HALL & JOHN OATES (RCA JH 10530) FOXY LADY	53
54	CROWN HEIGHTS AFFAIR (DeLite 1581)	62
55	D J ROGERS (RCA 10568) THE LONELY ONE	64
	SPECIAL DELIVERY FEATURING JERRY HUFF (Mainstream MRL 55581)	65
56	OSIBISA (Island 053)	Ś7
57	MAJOR HARRIS (Atlantic 3321)	40
58	LOVE ME RIGHT	60
59	EASY LOVIN'/WE GOT THE RECIPE	
60	BO KIRKLAND & RUTH DAVIS (Claridge 414)	68
61	JACKIE ROBINSON (Ariola/Capitol 7618) GET OFF YOUR AAHH AND	69
•.	DANCE FOXY (Dash 5022)	71
62	IT'S GOOD FOR THE SOUL LUTHER(Cotillion/Atlantic 45-44200)	67
63	LET YOUR MIND BE FREE BROTHER TO BROTHER	07
64	(Turbo/All Platinum TU 045) WORDS (ARE IMPOSSIBLE)	66
65	DONNY GERRARD (Greedy G101 AS)	43
66	YOU'RE JUST THE RIGHT SIZE SAL SOUL ORCHESTRA (Sal Soul SZ 2007) HEAVEN ONLY KNOWS	75
67	LOVE COMMITTEE (Ariola/Capitol P7609)	46
68	TURN THE BEAT AROUND VICKIE SUE ROBINSON (RCA 10562) LOVE HANGOVER	77
00	FIFTH DIMENSION (ABC 12181)	48

69	SWEETTHING	5/8
70	RUFUS featuring CHAKA KHAN (ABC 12149) MYSTIC VOYAGE	49
71	ROY AYERS UBIQUITY (Polydor 14316) RIGHT BACK WHERE WE STARTED FROM	80
72	MAXINE NIGHTINGALE (UA XW 752Y)	76
de m	STROKIN' (PART 2) LEON HAYWOOD (20th Century TC 2285)	
73	OHIO PLAYERS (Mercury 73775)	52
74	NIGHT LIFE MIRACLES (Tamla/Motown T54268F)	_
75	YOU'LL NEVER FIND ANOTHER LOVE LIKE MINE	
76	LOU RAWLS (Phila: Int'L/Epic ZS 8-3592)	_
77	ELVIN BISHOP (Capricorn/WB 0252)	87
	IT'S BEEN A LONG, LONG TIME STUFF 'N' RAMJETT (Cheisea CH 3036)	54
78	I GET LIFTED SWEET MUSIC (Wand/Scepter 11295)	96
79	HOW ABOUT LOVE CHOCOLATE MILK (RCA PB 10569)	79
80	LET'S GET DOWN TO BUSINESS PAT LUNDY (Pyramid P8001)	81
81	SUNSHINE IMPRESSIONS (Curtom/WB 0116)	-
82	SING A HAPPY FUNKY SONG MIZ DAVIS (Now N10)	85
83	ROCK ME EASY BABY (PART 1) ISAAC HAYES (ABC 12176)	56
84	WANNA MAKE LOVE SUN (Capitol P4254)	89
85	LET IT SHINE SANTANA (Columbia 3-10336)	-
86	WONDERFUL. WORLD JOHNNY NASH (Epic 8-50219)	91
87	I'M NOT IN LOVE DEE DEE SHARPE (Epic TSOP 4778)	92
88	TAKIN' IT TO THE STREETS DOOBLE BROS. (Warner Bros WBS 8196)	90
89	LOVE GIVES LOVE HOSEA (A&M 1787-S)	94
90	WHEREVER YOU GO SKID MAHANEY (Abet 9465)	95
91	WINNERS TOGETHER OR LOSERS APART	
	GEORGE & GWEN McCRAE (Cat/TK 2002)	61
92	SWEET LOVE COMMODORES (Motown 1381)	72
93	TURNING POINT TYRONE DAVIS (Dakar DK 4550)	93
94	TUBULAR BELLS THE CHAMPS' BOYS ORCHESTRA (Janus J259)	98
95	NINE TIMES MOMENTS (Stang ST 5066A)	99
96	DO IT NICE AND EASY EDDIE DRENNON (Friends & Co. F126)	_
97	HEY WHAT'S THAT DANCE YOU'RE DOING	
98	CHOICE FOUR (RCA PB 10602)	100
	R.B HUDMON (Atlantic 3318)	78
99	I HOPE WE GET TO LOVE IN TIME	
	MARILYN McCOO & BILLY DAVIS JR. (ABC 12170)	

### ALPHABETIZED TOP 100 R&B SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

 ALPHAB

 All In The Family (Music In General - BMI;
 17

 Baretta's Theme (Leed - ASCAP/ Duchess - BMI)
 25

 Boogie Fever (Perren-Vibes/Bull Pen -ASCAP/BMI;
 49

 Born To Get Down (Muscie Shoals - BMI;
 46

 Cadillac Assembly Line (Penumbra - BMI;
 46

 Can't Hide (Alexscar/Unichappell - BMI;
 12

 Could It Be Magic (Kamakazi/Angel Dust - BMI;
 12

 Could It Be Magic (Kamakazi/Angel Dust - BMI;
 36

 Disco Lady (Groovesville - BMI/
 38

 Disco Lady (Groovesville - BMI)
 32

 Do It Nice (Damit - BMI)
 33

 Don't Stop It Now Finchley ASCAP;
 20

 Do It Nice (Damit - BMI)
 33

 Do You Wanna (Stone Diamond - BMI)
 33

 Goop (Play One - BMI)
 33

 Fooled Around And Fell (Crabshaw BMI)
 76

 Foor Play One - BMII
 33

 For Vou Wanna (Stone Diamond - BMI)
 36

 Get Off Your Aahh (Shurlun - BMI)
 36

 Get Off Your Aahh (Shurlun - BMI)
 37

 Happy Music (Elgy BMI)
 37

 Happy Music (Elgy BMI)
 36

 Heaven Only Knows'US Arabella - BMI)
 66
 </t

 He's A Friend (Stone Diamond/ Mighty Three – BMI)
 30

 He's A Friend (Stone Diamond/ Mighty Three – BMI)
 30

 Hey What's That Dance (Van McCoy/ Warner Tamerlane – BMI)
 97

 How About Love (Marsaint – BMI)
 97

 How Can I (East Memphis/Candlestick ~ BMI)
 98

 Hustle On Up (Dandelion – BMI)
 79

 How Can I (East Memphis/Candlestick ~ BMI)
 98

 Hustle On Up (Dandelion – BMI)
 78

 I Hope We Get (Groovesville BMI)
 99

 I'll Be Good (Kidada/Goulgris - BMI)
 11

 I'm Not In Love (Man-Ken – BMI)
 87

 I's Been A Long (Sugar Tree – BMI)
 77

 I's Cool (Chappell – ASCAP)
 62

 Ye Got A Feeling (Irving - BMI)
 14

 JWant You (Almov/Jobete ASCAP)
 62

 Yes And Say (Mattahnam/Blackwood - BMI)
 51

 Let IS Nine (Jept - BMI)
 65

 Let's Get Down (N Y Times/Figgy - BMI)
 65

 Let's Make A Baby (Mighty Three – BMI)
 65

 Let's Make A Baby (Mighty Three – BMI)
 65

 Let's Make A Baby (Mighty Three – BMI)
 65

 Let's Make A Baby (Mighty Three – BMI)
 61

 Let's Make A Baby (Mighty Three – BMI)

Love Me Right (BAMBAR/ Happy Endings — ASCAP; Make Yours A (Warner/Tamerlane — BMI) Married (Oroand/Bridgeport — BMI) Misty Blue (Talmont — BMI) More More (Buddah/Gee Diamond — ASCAP) Movin (Desert Moon/Jeff Mar — BMI) Movin (Like A Superstar (Coda Editions/ Musicale — BMI) Mystic Voyage (Roy Ayers Ubiquity — ASCAP) Night Like (Jobete/Grimora — ASCAP) Night Walk (Van McCoy/Warner-Tamerlane — BMI) Nine Times (Gambi — BMI) Nine Times (Bambi — BMI) Right Back Where (ATV/Universal — BMI) Right Back Where (ATV/Universal — BMI) Sara Smile (Unichappell — BMI) Sara Smile (Unichappell — BMI) So Good (Julio-Biran/Content — BMI) Sophisticated Lady (Jay's Ent / Chappell — ASCAP/Cole-ARAMA — BMI) Spanish Hustle (Olita/Sambo — BMI) Sunshine (Blackwood — BMI) Sunshine (Blackwood — BMI) Love Me Right (BAMBAR)

Sweet Love (Jobete/Commodores ASCAP; 55 94 67 93 84 90 44 91 86 64 50 75 Anatoin — BMI) You're My Everything (Island — BMI) You See The Trouble (Sa-Vette/ January - BMI). 

100 YOU'RE MY EVERYTHING LEE GARRETT (Chrysalis/WB CRS 2112)

18

...3

70 74

13 72

56

# For The Record # 27

hairdressers) who call themselves "elegant punks into Nordic Rock." They play salons and art galleries... A SITE — Westwood, where David Kenner, president of the **Progressive Entertainment Corp., Inc.** will open a four-story "total entertainment concept" this summer featuring a restaurant, two discos and a nightclub .... A DAMN SIGHT — Cherry Vanilla and her Staten Island Band this Monday (10) at Studio One . A SIGH — AI Wilson at Knott's Berry Farm's Goodtime Theatre May 14-16 ... ASIDE FROM ALL THAT — Kenny Rogers' first concert tour since the dissolution of The First Edition. Kenny will play a few dates with the Captain and Tennille and some without them beginning May 13 and concluding June 14. Sometime during that run his new album will be released through UA.

### NOW EAR THIS

SOUND MAN - Bobby Vee's first single for Shadybrook Records, "You're Never Gonna Find Someone Like Me," written by Richard Landis and Rosemary McCoy, produced by Landis through Steve Metz's Music America International .... SOUND WOMAN — Linda Cassidy (no relation), formerly on the Doorknob label, now with Cin-Kay Rec-ords, singing "C.B. Widow" ... SOUNDING BOARD — Finals for the Santa Monica Music Festival. Hosted by Peter Yarrow, twelve competed in a sing-off May 8, 7:30 p.m. at Lincoln Junior High School, 1501 California Ave., Santa Monica SOUNDING BORED - Bored with life, anyway, any singer that would come up with one called "When I Get My Wings." Billy Jo Shaver couldn't really be that hard up, since his first Capricorn LP was produced by Bob Johnston who's worked with Dylan. Johnny Cash and Simon & Garfunkel. We'll just have to wait a few days and see ZOUNDS! - Bob Hope has recorded a bicentennial comedy album with Capitol. The effort, "America Is 200 Years Old ... And There's Still Hope," mixes up a couple of centuries' worth of American blackout sketches featuring the likes of Phyllis Diller as Betsy Ross, Louie Nye as Paul Revere and Karl Malden as George Washington. So as not to leave out the current administration, voice specialist Fred Travalina portrays President Ford . . . PURPLE SOUNDS — Steve Love joins the New Riders Of The Purple Sage onstage during May and June as bass player. Look for a new Riders LP soon from MCA . . . SOUNDS LIKE GOLD - Goldsboro, that is. Bobby's latest UA single, "A Butterfly For Bucky," is based on a true story that's supposed to carry quite an emotional wallop, so get your handkerchief ready ... SOUND PROOF — UA's Lee Oskar does a rap and one or two songs from his new LP next week, for a **Burns Media** record. The disk, a sort of "talking magazine," is destined for some 800 radio program directors throughout the country. It's an informational service, as opposed to air wax... DIGGS THOSE SOUNDS — Richie Furay's new Asylum LP is mixed and ready. Title: "I've Got A Reason." Produced by: Bill Schnee and Michael Omartian who also helped arrange strings with David Diggs ... RESOUNDS - Cliff Richard, who as leader of the British Shadows became an institution in pop music a decade ago, is making a return to this country via the release of a new Rocket LP entitled "I'm Almost Famous." The label is considering the title track as a first single, but "Devil Woman" is one of at least four potential smash hits. Will be interesting to see how veteran Richard fares this time out. A talented pro; should be a hit LP ... SOUND THE PRAISES — A May 20 UCLA concert will establish the Julian Adderley Memorial Scholarship Fund at the University. Presented by the Center for Afro-American Studies at UCLA, the program will feature longtime Cannonball Adderley Quintet members Nat Adderley, Walter Booker and Roy McCurdy as well as Flora Purim, Airto, Freddie Hubbard, George Duke and David Axelrod. Many more well-known names will turn out to make sure a great name lives on. How about you? For additional information, call (213) 825-7403.

# Country New Adds fr 36

WRCP – PHILADELPHIA Your Picture In The Paper – Statler Brothers – Mercury The Door Is Always Open – Dave & Sugar – RCA She'll Throw Stones At You – Freddie Hart – Capitol I'd Have To Be Crazy – Willie Nelson – Columbia You Are So Beautiful – Ray Stevens – Warner Bros. On The Rebound – Del Reeves & Billie Jo Spears – IIA

UA It's Enough — Ronnie Prophet — RCA Suspicious Minds — Waylon Jennings & Jessi Colter -RCA

Really Had A Ball Last Night — Carmol Taylor Elektra

stephen fuchs

WBAP - FT. WORTH 10 U — Jimmy Dean — Casino I Really Had A Ball Last Night — Carmol Taylor – Elektra Buspicious Minds — Waylon Jennings & Jessi Colte RCA Home Made Love — Tom Bresh — Farr Thats What Friends Are For — Barbara Mandrell icious Minds — Waylon Jennings & Jessi Colter —

ABC/DOt ABC/DOt An Angel On My Shoulder — Joni Lee — MCA You Are So Beautiful — Ray Stevens — Warner Bros. When Something Is Wrong With My Baby — Sonny James — Columbia Carwou Hear Those Pioneers — Rex Allen, Jr. —

Warner Bros. Under Your Spell Again — Barbara Fairchild — Columbia

KENR – HOUSTON It Takes All Day To Get Over Night — Doug Kershaw

KENH – HOUSION It Takes All Day To Get Over Night — Doug Kershaw — Warner Bros. Is Forever Longer Than Always — Porter Wagoner & Dolly Parton — RCA Home Made Love — Tom Bresh — Farr An Angel On My Shoulder — Joni Lee — MCA You Always Look Best — George Jones — Epic Let Me Be Your Friend — Mack White — Commercial Heart Don't Fail Me Now — Randy Cornor — ABC/Dot

WCMS – NORFOLK Heart Don't Fail Me Now — Randy Cornor — ABC/Dot A Butterfly For Buckey — Bobby Goldsboro — UA When Something Is Wrong With My Baby — Sonny James — Columbia An Angel On My Shoulder — Joni Lee — MCA Lovin Somebody On A Rainy Night — LaCosta — Capitol

Capitol Capito

Golden Oldie – Anne Murray – Capitol

WPLO – ATLANTA When Something Is Wrong With My Baby — Sonny

When Something Is Wrong With My bady James — Columbia I'd Have To Be Crazy — Willie Nelson — Columbia Is Forever Longer Than Always — Porter Wagoner & Dolly Parton — RCA I'd Be Just Fool Enough — Faron Young — Mercury A Butterfly For Buckey — Bobby Goldsboro — UA Golden Oldie — Anne Murray — Capitol I'm Knee Deep In Loving You — Jim Mundy — A BC/Dot

#### KCKN - KANSAS CITY

KCKN – KANSAS CITY A Butterfly For Buckey — Bobby Goldsboro — UA Doing My Time — Don Gibson — Hickory Lovin Somebody On A Rainy Night — LaCosta — Capitol An Angel On My Shoulder — Joni Lee — MCA When Something Is Wrong With My Baby — Sonny James — Columbia Flash Of Fire — Hoyt Axton — A&M Heart Don't Fail Me Now — Randy Cornor — ABC/Dot Tra-la-la-la Suzy — Price Mitchell — GRT

### WSDS - DETROIT

The Biggest Airoort In The World — Moe Bandy — Columbia Suspicious Minds — Waylon Jennings & Jessi Colter — RCA

You Are So Beautiful — Ray Stevens — Warner Brothers Yesterday Just Passed My Way Again — Don Everly — Hickory

Hickory /hen Something Is Wrong With My Baby — Sonny James — Columbia Whe

# R&B New Adds # 39

KATZ – ST. LOUIS Don't Stop It Now — Hot Chocolate — Big Tree Hapoy People — Trammos — Atlantic Friend Of Mine — Little Milton — Glades Sophisticated Lady — Natalie Cole — Capitol Pick of the Week — Yes. Yes. Yes — Bill Cosby Capitol - Big Tree

Capitol So Good To Be Home — Tyrone Davis — Dakar Foxy Lady — Crown Heights Affair — DeLite Aint No Pity — Pat Lundy — Pyramid Sunshine Day — Osibisa — Island Midnight Lady — Rare Earth — Rare Earth Hot — Right Back — Maxine Nightingale Hot — Kiss & Say Goodbye — Manhattans Hot — Misty Blue — Dorothy Moore KYAC – SEATLE Strokin — Leon Hawwood — 20th

KYAC – SEATTLE Strokin – Leon Haywood – 20th Heaven Is Missing – Tavares – Caoitol Hot – How About Love – Chocolate Milk Hot – It's Cool – Tymes Hot – Fooled Around – Elvin Bishop

 WOL – WASHINGTON

 Get Up And Boogie – Silver Convention – Midland

 Hope We Get To Love In Time – Marilyn McCoo &

 Billy Davis – ABC

 Where The Happy People – Trammps – Atlantic

# Takoma Inks Artists

LOS ANGELES - Nashville guitarist Norman Blake has been signed to a two vear. three album contract by Takoma Records, with his first release scheduled for July.

Also signed was Rose Maddox formerly of "The Maddox Brothers & Rose.

# Hayden's First On **Differant Drummer**

NEW YORK - Singer-actress Naura Hayden has signed a long-term recording contract for Cayre Industries' Dif-ferant Drummer label. Her new album. 'And Then She Wrote." includes standard show-tunes which were written in whole or in part by women.

## MGM Grand Pacts Anka

LAS VEGAS - Paul Anka has terminated his five-year association with Caesar's Palace in favor of a new pact with the MGM Grand. The Grand agreement. is purported to be in excess of one and a half million dollars for a year.

## K106-FM fr 28

to be an 'open door' for new songs and artists to be heard in a major market.

Did the station get any flack from the listeners when the decision was made to change from its previous all oldies format? "Anytime any station makes a change, you're going to get some dis-enchantment." Larry Dundon, promotion director of the stations told us. But pd Dave Sholin said he expected much more disappointment and "bad letters' than the station actually received. "We got 50 letters at the most," he said, "and some calls, but the fact that the format is now totally different, offering listeners a chance to vote on new product and hear the top 20 continuously counted down, is helping to overcome any flack.

### **Broadening Horizons**

K106 has taken a big step with this "experiment." RKO radio. noted for its long time "tight playlists" and reputation as a radio chain trend setter, is via K106. broadening the hopes and horizons of new artists, new labels and providing the listeners with the first top 20 continuous countdown that's compiled overnight from listener phone response and retail record sales. And it's another step in the ever expanding attempt to provide the listeners with the fairest and most entertaining programming possible

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NAME	DISTRIB D RACK JOBBER D PUBLISHER D
ADDRESSBUSINESSHOME	
CITYZIP CODEZIP CODE	operator of GAMES VENDING MACHINES
PAYMENT ENCLOSED DATE	OTHER

# **SHBOXCOIN/MACHINE**

# Bally 'Old Chicago' 4-Pl. **Brings Back Drop Targets**

CHICAGO — "Drop Targets, introduced in 'Air Aces' in 1975, gain extra special importance in 'Old Chicago'," said Paul Calamari, sales manager of Bally Manufacturing Corporation, announcing delivery this week of the new 4-player flipper type pinball game.

To elaborate further Calamari ex-plained that "In 'Old Chicago,' drop targets are not only the key to two different ways to score specials, including an out-ball special, but also light the signal which causes a ball in the out-hole to return to the shooter-tip, as an extra ball.

The out-hole is also important," he continued, "as one of two ways to collect the build-up spell-name bonus. The outball bonus is doubled if collected with bonus double signal lit. Double bonus signal is adjustable to light automatically at different periods of play.

'While the out-hole bonus resets the bonus to starting point, bonus may also be collected, without reset, by shooting ball in center kickout hole. The player may thus collect the accumulated bonus. continue to build the bonus and collect

repeatedly with each ball in play. 'Worldwide location tests indicate that 'Old Chicago' will be in the 'Wizard' class



for play appeal and earning power," Calamari concluded

# New Publications From NAMA

CHICAGO — One of the most important documents for use by business managers is being made available by the National Automatic Merchandising Association (NAMA) to its members, said Richard W. Funk, government affairs director and counsel. The "Guide To The Law Of Fair Employment" was written by NAMA labor relations

consultant Dr. Benjamin Werne at the association's request.

No one who hires employees today can feel secure without a broad background on the law of fair employment." said Funk. "These laws are among the most complex and unawareness of their requirements can cause havoc for any business.

Funk said the new 106-page guide was published in the 1976 winter edition of the University of Richmond Law Review. The guide covers discrimination against race. sex, age, religion, national origin, veterans, the physically handicapped, ex-prisoners and former addicts. It discusses affirmative action, record keeping, remedies, court procedure and a description of how the various enforcing agencies function

Copies of the guide are available from the NAMA office at 7 S. Dearborn St. Chicago, III. 60603. Prices for members are \$15 for single copies, \$10 each up to five copies and \$7.50 each for six or more copies.

NAMA also announced the release of a considerably revised edition of volume l of its labor relations manual. Entitled "Before And During The Union Drive." the 91page manual is intended to help "establish and maintain good relationships with employees" as well as to "explain management's rights and obligations under present federal laws governing employer-employee relations." Originally issued in 1964, the manual had been revised in 1968 and is the first of a two-part series. The second volume deals with "How To Negotiate A Union Contract."

# Paul Jacobs To Exidy As Marketing Dir.

MOUNTAIN VIEW, CA. — H.R. (Pete) Kauffman, president of Exidy, Inc., an-nounced the appointment of Paul C. Jacobs to the position of director of marketing.

Jacobs, whose appointment became effective May 1, has a vast background in



the coin machine industry on all levels. He has been an operator, distributor and most recently served as assistant director of marketing for Chicago Dynamic Industries

'We feel the appointment of Jacobs to this position represents a significant move in the overall strengthening of Exidy's position in the coin machine

marketplace," Kauffman said. "He will have full authority in all marketing areas including sales, advertising, shipping, parts and service.

Jacobs, his wife Michelle and son Geoffrey, will shortly be relocating to the Sunnyvale area. He expressed his intention of scheduling an extensive trip to personally visit Exidy's distributors around the country.

Millie McCarthy

Leads Battle To Combat Albany Ordinance

dent of NYSCMA, advised Cash Box that a rather "sketchy," "not explicit" or-dinance was passed in Albany on April 16, assessing tavern owners a \$100 per

machine fee, payable to the city clerk

already paid the fee by the time she ar-

rived in Albany, but she succeeded in re-

taining an attorney, Edward Rook, who, with a minimum of knowledge of the coin

machine industry and a time period of no

more than a couple of days managed to

She said a number of individuals had

SYRACUSE

and effective May 1.

secure a restraining order.

- Millie McCarthy, presi-

# 'Coney Island' New **Rifle Game** From ChiCoin

CHICAGO - Following a series of demanding location tests, shipments are commencing on Chicago Coin's new 'Coney Island'' Rifle, according to Robert Sherwood, director of marketing for Chicago Dynamic Industries, Inc.

"We are delighted with Coney Island's test results," Sherwood said. "The volume of play and the flawless performance indicate a long and highly profitable location life.

Along with the appeal of ever-popular rifle gallery games, Coney Island makes play incentive even stronger with an array of uniquely humorous targets, striking black light effects and the colorful atmosphere of a realistic carnival midway. Moving targets include the amusing "Leapin' Louie" character who bounces across the midway on a pogo stick. When hit, he scores 100 points and reverses direction, giving players added scoring opportunities," Sherwood noted. There's also a traveling bullseye in the midway's shooting gallery that scores 100 points for each hit.

Pop-up targets appear in unpredictable sequence, calling on the player for fast, accurate shooting against time. Popups include a ticket seller in his booth, a sewer worker under a manhole cover a witch, and trembling ghost and a vibrating skeleton in the Haunted House. When hit, these targets score 100 points and disappear. Adding to the high score



potential, a Flash-O-Matic bullseye on the ferris wheel scores 100 to 500 points.

Coney Island also features a semi-automatic rifle, realistic adjustable rifle shot sounds, adjustable Extended Play score and adjustable playing time. Play is priced at one quarter each play, adjustable to two plays for one quarter.

# NAMA Survey Shows Vending Profit Trailed Sales in '75

CHICAGO - Nearly two-thirds of the vending service companies reported sales increases in 1975 while just under half achieved higher net profits in 1975 than in 1974, according to a survey of 313 member firms just released by the National Automatic Merchandising Association.

Higher sales are expected by 78 percent of the respondents in 1976, according to Joann James, NAMA market research supervisor.

Sales held even for 10 percent of the companies and 27 percent reported lower sales in 1975 compared with the previous vear.

The survey showed net profits unchanged from 1974 for 16 percent of the companies and 34.5 percent reported lower net compared with 1974, Ms. James said

In non-vended contract foodservice. half of the companies reported higher sales for 1975, while one-fourth said such sales held even and one-fourth said they were lower.

On a regional basis, 1975 vended sales were strongest in the northwest, in the Rocky Mountains and in the midwest. The southeast, New York and New Jersey had the poorest 1975 sales results compared with 1974, according to the survey.

The 1976 sales predictions are most optimistic in the Rockies, southeast, east and midwest regions. Poorest expectations for 1976 were reported in New York and New Jersey

The NAMA survey also sheds light on retail prices for vended items. Based on reports from 304 companies, 73 percent of cold beverages in cups were vended at 15 cents in 1975; canned cold drinks were priced over 25 cents by 54 percent of the companies; hot beverages at 15 cents by 80 percent; bagged snacks were sold at 15 cents by 35 percent of the firms and at 20 cents by 58 percent; packaged confections at 15 cents by 62 percent and at 20 cents by 35 percent; hot canned soup at 30 cents by 37 percent and at 35 cents by 40 percent; hot canned entrees were sold at 50 cents or more by 66 percent and at 45 cents by 26 percent of the respondents.

# **Fascination's New Plant**



Bob Runte, president of Fascination, Ltd., announced that the firm recently complet-ed its move into spacious new quarters at 1950 East Estes Avenue in Elk Grove Village, Illinois, The 31,000 square foot plant has enabled Fascination to set up a continuous production line to handle both domestic and export orders. An all-weather loading dock, equipped to handle a 40' container with ease, is a feature of the floor plan. Also housed in the new facility are all of the firm's executive offices as well as acommunication center linking distributors throughout the world, as Runte pointed out. An atmosphere controlled lab, training facilities and conference areas make the plant totally functional. "We have sufficient space to add several products to our line," Runte said. "This is our fourth move, plus one expansion of facilities, and it won't be our last." In addition to this plant, Fascination is doing assembly work in Canada, Puerto Rico and the Netherlands. The accompanying photo is an artist's sketch of the new facilities

# Even when we're last, we're first.

The all-new Rock-Ola 464 will be here in December. Because it takes time to create a milestone.

ROCKOLA

# 274 At WMMA Spring Conv.

WISCONSIN — The Wisconsin Music Merchants annual Spring Convention and Trade Show, recently held at the Scotsland Resort in Oconomowoc. Wisconsin, attracted a record attendance of 274. reportedly one of the largest turnouts of note for a state organization function of this kind.

Among the contributing factors to the heavy turnout, according to WMMA of-



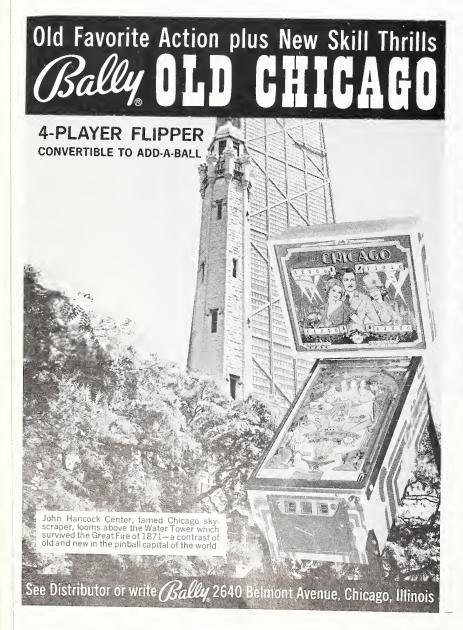
Scott Reierson, apprentice, speaking on behalf of the first year class. Seated is WMMA vice president Rollie Tonnell.

ficials, was the association's recently inaugurated Apprenticeship Program, which was spotlighted during the convention. WMMA's executive director Leonard Roulier noted that Wisconsin is the "first state to adopt such a program." which is designed to train servicemen for coin-operated devices. The actual course includes a combination of classroom work, held at the Mid-State Technical Institute in Wisconsin Rapids, and on the job training under employer supervision. All of the first year apprentices were honored at the convention banquet and awarded special tie bars in recognition of their participation in the pilot program. Scott Reierson, an apprentice with Madison Coin Machines, spoke in behalf of his fellow apprentices, expressing gratitude to the industry for developing such a beneficial program which enables individuals to receive the sound, thorough training necessary to qualify for future work in the servicing of amusement equipment.



presents an appropriately inscribed plaque to past president Jim Stansfield, in recognition of his service to WMMA.

Among principal speakers at the convention were MOA's executive vice president Fred Granger, who brought the membership up to date on the status of the national organization and reviewed current legislative matters; and MOA's president Ted Nichols, who spoke on "Operating Analysis and Strategies," focusing on a music merchant's route-existing operations and suggestions for improvement. Also speaking was WMMA's executive director Leonard Roulier, who reviewed the association's accomplishments over the past year, acknowledging the efforts of



the directors and committees contributing to a very successful year. He noted that membership, directory size and the number of exhibitors had increased for the third straight year.

Supplementing the standard convention business meetings were a special workshop, conducted by Walter Bohrer, WMMA president, and a Kurz-Kasch service seminar focusing on basic digital technology, logic theory and troubleshooting.



MOA president Ted Nichols, among the principal speakers at the convention, is pictured here addressing the WMMA luncheon assemblage.

The Saturday night awards banquet featured entertainment by magician Ron Fable, who delighted adults as well as children with his magic act. Award presentations were made to WMMA past president Jim Stansfield (Stansfield Vending, Inc., La Crosse) and past director Lou Glass (Modern Specialty Co., Madison) in recognition of their long and dedicated service to the association.

The beautiful Scotsland Resort in Oconomowoc was notably another contributing factor to the tremendous success of this year's convention and, because everyone enjoyed the facilities to such a great extent, it was selected as the site for next year's show.

Irving Kaye Hurricane Tourn. Held In New England 4/23-25 BROOKLYN, N.Y. — The recently concluded Irving Kaye Hurricane Tourna-

# Wick Departs Fascination Forms Own Consulting Firm

CHICAGO — Robert E. Wick announced his resignation as director of international operations for Fascination Ltd, electronic games manufacturer and subsequently revealed that he has formed his own consulting firm, International Market Development Company.

The new firm will temporarily operate from 423 Greenfield St. in Oak Park, III. Wick said that the purpose of the new company is to "add dimensions to the marketing efforts" of his clients. The company will accept spot assignments both here and abroad to open and expand markets. Wick's extensive international marketing experience will be available to non-competitive clients.

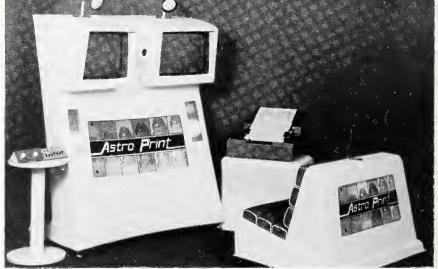
ment, the fourth of its kind and the first held in the Boston area, was termed the "most successful table soccer tournament ever held in New England" by the event's co-sponsors, Irving Kaye Co. and Robert Jones International of Dedham. Tournament took place in Woburn, Massachusetts.

Fifty-six teams competed in categories of open doubles, mixed doubles and singles, for a total prize purse of \$1060, increased from the originally advertised \$1000. In addition to first, second and third place trophies, winners received championship Hurricane t-shirts.

The event received excellent media coverage, including a spot on the Saturday evening Channel 5 (ABC) television news show, as well as radio and newspaper exposure.

newspaper exposure. Following a May 7 open doubles only tournament at Queens College in New York, subsequent tournaments are scheduled for May 21-23 in Cleveland (with an \$1100 prize purse) and June 11-13 in Syracuse, offering a \$1000 purse.

Allied's 'Astro Print' Portrait Machine



HIALEAH, FLA. — Allied Leisure Industries' "Astro Print" Computer Portrait Machine, initially installed very successfully at the Circus Circus Hotel in Las Vegas, is enjoying widespread popularity as a result of subsequent installations in such spots as the Seaside Heights boardwalk and the Asbury Park boardwalk in New Jersey, as well as the San Antonio Texas Sports Wax Museum and several major shopping centers throughout California, Texas and other areas, according to Allied's marketing director Arnold Fisher. He noted that negotiations are currently underway for a possible installation in the famed Disney World of Orlando, Florida.

Mike Shaw, firm's national sales manager, indicated that Astro Print will shortly be seen throughout Canada in approximately six to eight major fairs, including the Canadian Exposition.

Astro Print was introduced to the coin machine trade during the MOA Exposition in Chicago. It is attractively structured and uses a solid state computer and video scanning mechanism to produce computer character portraits of any subject. As Fisher stated, "Although other computer vending machines are on the market, Astro Print is more competitive because of consumer design features and economics."

Further information may be obtained by calling Allied's toll free number: (800) 327-5830.

# CHICAGO CHATTER

See the new "Old Chicago" pinball machine just unveiled by Bally Mfg. Corp.! HAPPY TO REPORT that Mort Levinson of National Coin is back in the pink, following his recent heart attack. He shed a few pounds, said he feels very good after a nice rest in California, and is resuming his full work schedule this week. Mort would like to extend his thanks, through this column, for the hundreds of cards and many thoughtful gestures expressed by industry people from all over the world during his stay in the hospital ... On a sad note, however, National's **Dusty Hohbein** suffered a fatal attack a few weeks ago. He was an awfully nice fella and will be missed by all who knew him in the industry. We extend condolences to his family.

SINCE ORMA JOHNSON MOHR of Johnson Vending was almost solely responsible for getting the pinball ban lifted in Rock Island in early January, Cash Box gave her a call last week to find out what effect this decision had on her operation. "It's almost like starting all over again," she said (with a definite smile in voice, by the way). pointing out the fact that she's put quite a few pinball machines out on location, currently in kind of a test program to determine where they will be the most profitable. "My own knowledge of pingames is rather limited," she added, "but, thankfully, our great staff here has been pitching in to help with the added workoad, especially in the area of servicing the new machines." Orma said 4-player models seem to be the most popular on the route and the pricing, at present, is 2 for a quarter. "I am very optimistic that, in the final analysis, putting pinball machines on the route will result in increased earnings for us," she said, "and if things continue as they are I will have to add to our present staff. All in all, I couldn't be happier over the fact that pins are finally allowed here, and the prospect that they will be profitable items for us.

AND SPEAKING OF pinball machines, a unit called "Space Mission," bearing the Williams' most successful pingame to date — according to **Bill DeSelm!** As for shuffles, the demand for "Seville" continues unabated!

JERRY MONDAY OF Leisure Sports Systems in Garland. Texas was a brief Chicago visitor last week, spending some time at Empire Dist. Inc. and laying the groundword for an upcoming promotional tie-in campaign with Montgomery Ward & Co. Jerry said the noted retail chain made an extensive purchase of Lesiure's home products and plans to do some in-store promotion, on a national scale!

VETERAN PERFORMER AI Morgan, who's receiving good jukebox exposure with his newest single "I Take The Chance" b/w "Give Myself A Party" (K-Y Recording) will be appearing at the Condesa del Mar in this area from May 4-6, following which he'll fulfill an engagmemt at the Tradewinds before departing Chicago for a date at the Ramada Inn in Minneapolis.

ANOTHER FAMILIAR NAME in jukebox programming circles is Nick Noble who was a Cash Box visitor last week, with promo man Paul Gallis, to drop off a copy of the latest Nick Noble single "I Changed Everything About You But Your Mind." which is in release on the Phonograph label. A natural for jukebox play, as Paul Gallis put it along with other newies "Soul Man" (Warner-Spector), "We Made Love" by Nino (Epic) and the fast rising "I.O.U." by Jimmy Dean, which Gallis said broke wide open in Chicago. Nick Noble, by the way, will be appearing at the Condesa del Mar June 2-8.

DATELINE HIALEAH: Three very exciting new machines were introduced by Allied Leisure Industries during the firm's heavily attended May 1 national distributors meeting at the Eden Roc Hotel in Miami Beach, Florida. Models are the "Thunderbolt" and "Boogie" pinball machines and the outstanding "Daytona 500"! More details later . . . Would like also to make mention of the fact that guests at the affair were treated to a brief, but entertaining vocal set by lovely Becky Fisher, wife of Allied's marketing director Arnold Fisher. Becky, who's as delightful to look at as to listen to,

is a professional singer who just resumed her career after having a baby. THE FOURTH ANNUAL MOA seminar just concluded at the O'Hare Hilton (4/30-5/1) will undoubtedly rank as the association's most successful to date! We'll have complete coverage in next week's issue but suffice it to say the event drew a record attendance and the Notre Dame faculty members who conducted the various sessions certainly rate a salute for their excellent presentations!

# MILWAUKEE MENTIONS

A good sized contingent from this area made the short trip into Chicago to attend the MOA Regional Seminar (4/30-5/1) at the O'Hare Hilton. Consensus of opinion indicated that the sessions were extremely informative and very well presented.

SPOKE WITH Jack Hastings of Hastings Dist., Inc. in Milw., who told us that he and several other from Hastings had attended the MOA Seminar in Chicago, and had found it very educational and helpful. New equipment is also moving very fast at Hastings; according to Jack, the Bally "Hokus Pokus" supply has nearly been exhausted. The Rock-Ola phonographs and the Valley Pool Tables are also selling well. Hastings anticipates a very busy spring and summer.

CONGRATULATIONS TO Marie Pierce of Pierce Music Co. in Brodhead, who was recently honored at the Brodhead Chamber of Commerce's annual meeting. Marie. who has the reputation of being a very civic minded individual, received a plaque in her name noting some of her accomplishments in the community. As most Brodhead residents may know, she and husband Clint both take a very active interest in the town. Marie reports that collections are steady and no cause for complaint, and most ops are getting anxious for the opening of resort locations, as summer vacation approaches.

ON THE SINGLES SCENE: John Jankowski Radio Doctors in Milw. reports these as the new singlestopping operator lists: "Love Really Hurts Without You" by Billy Ocean (Ariola Am.); "Save Your Kisses For Me" by Brotherhood Of Man (Pye); "Shop Around" by Captain & Tennille (A&M); "Never Gonna Fall In Love Again" by Eric Carmen (Arista); and "Forever Lovers" by Mac Davis (Col.).

**EASTERN FLASHES** Robert Jones International of Dedham, Mass., is hosting an open house celebration on Sunday, May 16 to unveil the newly expanded facilities at 880 Providence Highway. Festivities will run from 1 p.m. to 5 p.m., and a full house is expected! Learned from Millie McCarthy that the recent NYSCMA tournament was a big success and that **Mickey Greenman**, newly appointed executive director of the Games Tournament Board, took some excellent footage for use in a GTB promotional film. She also mentioned that some coin people from Canada attended the tournament to It's been an excellent month for music, according to observe the proceedings. . . . Bob Catlin of Rowe International - who noted that the factory's new solid state phonographs are selling like hotcakes!

# **HOUSTON HAPPENINGS**

Every Monday the population of our city is incraesed for a day by arrival of a large crowd of out of town operators, servicemen, record buyers, and wives of many of them. First three named naturally stocking a week's supply of operating equipment and merchandise. Wives often are occupied in keeping coin of the realm in circulation but definitely not for things pertaining to coin operated equipment or merchandise. Major distributors H.A. Franz & Co. (Seeburg); Gulf Coast Distributing Co. (Wurlitzer); Rowe International. Inc. (AMI); LE Corporation (Rock-Ola), all record wholesalers, do lots of business on above mentioned day ... Recently learned from owner of a large insurance agency here that old timer coin machine operator Fred McClure, still was hale, hearty and healthy. Guess him to be at least 80 yrs. young. Fred was partner with long deceased Clyde Atkins in ownership of Atkins and McClure Amusement Co., a nationally known coinmatic operation firm here. Last time we saw Fred was soon after he left coin machines and started making money with his own tarpaulin, and other canvas items factory . . . Freddie Troy, owner of Marc Amusement Co., Houston, is a rather determined sort of fellow. Recently presented he and wife Mary with a copy of Cash Box that featured their talented daughter, Linda, in a major achievement. Always do that when someone makes big news in Houston Happenings. Good friend, Freddie, printed and framed tear page, then insisted on returning mag for my files. Protested vehemently but no dice. Returned home days later and found Cash Box neatly arranged behind front door screen. Raymond Annson, L&R Music Co., Galveston, is a frequently visitor in Houston. Outward actions indicate favorable business for the firm . . . Guy Barnett, owner Coast Amusement Co., Freeport. Tex. in town most every week for records and coin machine supplies. This he has done for many years. Coast Amusement operations cover a very lucrative area

John Isaacs, Bay Vending Co., Baytown, Tex. recent visitor here. Baytown, some 25 miles from Houston, is site of a huge Exxon oil refinery .... Wade Gibson, veteran Seeburg coin machine salesman at H.A. Franz & Co., Houston, friendly and unhurried as always. Wade has 16 consecutive yrs. with firm. Entire personnel of the Franz organization due orchids for efficiently conducting "business as usual" during trying period of a complete inside renovation project.

# CALIFORNIA CLIPPINGS

ATTENTION JUKEBOX OPS: A hot new item that should easily secure a home on the boxes is a tune called "Jukebox Jive" by the Rubettes. This '50ish sounding record is available through MCA Records (cat. #MCA 40549). Give this a listen. It will be quite a favorite with all customers.

SOUNDS LIKE A LOT OF FUN: Ken Anderson and Pat Karns, Fun Games. Inc. hinted at a super exciting promotion gimmick that will be arcade-oriented and directed through local distributors. We can't say what it is all about at this time so keep watching for more to follow ... SEMINARS GALORE: A Williams flipper game seminar was conducted by Leonard Nakielny in the Circle International showroom last week. Between 70 and 75 people attended. Circle service manager Leo Helper conducted a seminar in Bakersfield on the Seeburg "Entertainer" ... Atari's Fred McCord is really keeping busy these days conducting one field service seminar after another. The following list is an updated schedule: Circle International, Los Angeles, May 10-11: Shaffer Dist. Co., Columbus, Ohio (23-24); Banner Specialty Co., Pittsburgh, Pa. (26-28); Laniel Automatic, Montreal (29); New Way Sales. Toronto (31-June 1); Dale Dist. Co., Richmond. B.C., Canada (7-8); and Rowe International of Canada, Burnaby, B.C., Canada (16-17)

Don Edwards, general manager for Circle, was pleasantly surprised with a visit from Vinnie Lance, vet operator from Orange County ... OPEN HOUSE AND GRAND OPENING of new L.A. quarters for Rowe International. Inc. took place last week. A truly festive event, the delicious food and beverage ordered for about 150 people was nearly gone before the day was over. Among those helping Ken Smith and company celebrate were Bill Prast and Jim Schwabe of Digital Games. Chris Loumakis of Pico Indoor Sports, Sandy Bettleman of C.A. Robinson & Co., and a host of others. Stephanie Demos, Innovative Coin Corp.'s energetic saleswoman, is off to Cincinnati for the Ohio State Assn. meeting. Stephanie also said that ICC's "Sky-Tack" table was doing very well . .

# Millie McCarthy # 42

Ms. McCarthy is currently rallying Albany operators and state liquor dealers to campaign against the or-'The restraining order will redinance. main in effect until May 13," she said, when the judge will make a decision, so we really have our work cut out for us. She cited a test case, that of an arcade owner who actually removed his lineup of about 22 machines out of Albany.

> See MIDWAY'S **GUN FIGHT** upright and cocktail table also 'SEA WOLF'

"The ordinance is really not very explicit," she said, "the stipulation 'any person, any premise' doesn't necessarily limit the assessment to operators, tavern owners, et al, but could also apply to individuals having machines in their own homes



classified advertising section

# COIN MACHINES WANTED

WANT - all makes new and used phonographs, wall boxes. TV games. Air Hockey, pool tables, bumper pool tables, electronic baseball games, electronic games, Kee games, floor models ST THOMAS COIN SALES INC, 669 Talbot St, St Thomas, Oniario, Canada NSP 1C9 Canada's oldest established distributor since 1927 Phone Vince Barrie, (519) 631-9550 Mail current price list if equipment now available

WANTED — BALLY MULTIPLIERS WITH HOPPER, all 3-, 5-, and 65-coin models considered Also wanted Williams and Gottlieb 4-pir pinballs max 3 years old. HANSA MYNTAUTOMATER AB, Box 300 41, S-400 43 Gothenburg, Sweden

WANTED — Gottlieb Add A Balls, Tank II, Gun Fight, Wheels, Clean Sweep, Indy 8, Racer Digital Rockola and Seeburg Jukes & Wall boxes, Baily Twin Win, Gottlieb Home Run, Demolition Derby, Trak 10, Sattley Model S, Coin Counter, Sorter, Mail current list with prices to STEHR VENDING CO., Box 218, Soarta, N J 07871 or call (201) 729-6171

# COIN MACHINES FOR SALE

- FOR SALE One of the largest selections of new & used add-a-balls & arcade machines in the northeast. Call or write for our list. COIN MACHINE DISTRIBUTORS, INC., 213 N. Division St., Peekskiii, N.Y. 10566 (Westchester Co.) (914) 737-5050.
- CONVERSION CARTRIDGES Play stereo records on Seeburg monaural phonos B thru 201. No adjustments required — just plug in — eliminate sound distortion, needle skipping, excessive record wear. \$24 95 postbaid. Satisfaction guaranteed Ouantity discounts. C.A. THORP SERVI, 1520 Missouri, Oceanside, Ca. 92054.
- FOR SALE: Bally-Sky Kings \$550, Delta Queen \$595, Wms. Triple Strike \$650, Lucky Ace \$595, Strato Filte (4 pl) \$695, Super Filte (2 pl) \$645. No crating Call Ogden Whitbeck 518/377-2162. Mohawk Skill Games Co., 67 Swaggertown Road, Scotia, N Y 12302.
- FOR SALE: Bingos for export only County Fairs \$800, Roller Derby \$800, Silver Sails \$800, Border Beautys \$800, Can Can \$800, Big Wheels \$700, Magic Rings \$900, Sega Gran National \$600, Chicago Rifle Gallery \$750, Super Shifters \$700, Gran Trak 10s \$900, Sega Moto Champ \$700, Key Twin Racers \$1250, TV Basketball \$700 D&P MUSIC, 1237 Mt Rose Ave., P O Box 243, York, PA 17403 Phone (717) 848-1846.
- 50 SEEBURG 100 selection wall boxes \$5 00 each. 50 Seeburg 160 selection wall boxes \$37.50 each 10,000 used 45 rpm records 15¢ each. CENTRAL MUSIC CO., P.O. Box 284, 407 E Ave., D Killeen, Texas 76541

SEEBURG LPC 150. AMI 200. N 150, Johnson coin sorter & counter 295, Tennis Tourney 200, Electro Dart 100 BROWSER, 2009 Mott Ave., Far Rockaway, N Y. **CLASSIFIED AD RATE 25 CENTS PER WORD** 

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$6:25 CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE — \$128 Classified Advertisers (Outside USA add \$78 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 250 per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 noon, of preceding week to appear in the following week's issue.

## **Classified Ads Close WEDNESDAY**

Send all copy to: CASH BOX, 6565 Sunset Blvd., Hollywood, Ca. 90028

100 ANTIQUE COIN MACHINES, Mills roulette and dice payout machines, old slots, Bakers pacers, Evans races, etc. 40 old counter games, Keeney Twin Dragons, Bally slot machines, Fantastic hot new counter game Want to buy Horoscope Ticket and Bead Vending machines CANADIAN DIST & MFG CO, 1025-104 Street, North Battleford, Saskatchewan, Canada Phone (306) 445-2989

SALE: We have quantities Flippers, CC Heehaws, Rivieras, W Dipsydoodles, Stardust, Fantastic, Goldrush, Bally Mariners, Nipits, 4 Million BC, Gott Hotshot, Jack Box, etc., etc. PAN AMERICAN AMUSEMENTS, 1211 Liberty Avenue, Hillside, New Jersey 07205 Telephone (201) 353-5540.

FOR SALE: Write or call —200 asst. used TV games — 300 asst. arcade pieces — late model pins — ROBERT JONES INTERNATIONAL INC., 880 Providence Hwy., Dedham, Mass. 02026 — (617) 329-4880 or ROBERT JONES INTERNATIONAL INC., 601 Thompson Rd. N., Syracuse, N.Y. –(315) 463-6251

NATIONAL WHITENBURG MODEL 400 FOOD VEN-DOR — National 21CE candy machine — Vendo Visi-Vend Rowe cigarette machines 20 700 \$175 or 7 for \$1000 — Rowe 20 800 \$295, crating extra. Arcade equipment, Motor Cycle, Funland, Pennant, Sami, Sea Raider and Dune Buggy, pool tables, pinballs and many other items VATHIS VENDORS. Call (214) 792-2806, 793-3723 or 792-1810.

ALL TYPES OF COIN-OPERATED EOUIPMENT. Flippers, shuffle alleys, guns, TV games Williams, Gottlieb, ChiCoin, Ramtek, Allied, Natting Phonographs (large selection) Wurlitzer, Seeburg, AMI, Rock-Ola Rock-Ola vending Cigarettes, candy, cold drink. National, Smokeshop, Rock-Ola. All kinds shipped to perfection or buy as-is and save. We have the right price and equipment on hand to serve your needs. Write or call: FLOWER CITY DIS-TRIBUTORS, INC., 389 Webster Ave., Rochester, N Y 14609. (716) 654-8020 Ask for Joe Grillo.

FOR SALE — Silver Sails, Ticker Tapes, Lotta Fans and Stock Markets available Also Wall Street, Barrel Of Fun, Keeney Red Arrows, Sweet Shawnee, Bally Saper Jumbos, and late used Gottlieb flippers. These games are completely shopped CALL WASSICK NOVELTY, (304) 292-3791. Morgantown, W Va

Rockaw	ay, N Y.
	CLASSIFIED POWER!
	Got machines to sell? Is there something you're looking to buy? Maybe you'd like to move some used 45's or need a route mechanic? See ad rates above.
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8	Send all copy to: CASH BOX, 6565 Sunset Blvd., Hollywood, Cal. 90028

Make sure your check is enclosed

RECORD BINS FOR SALE: 4 LP wide step-ups \$80 each; 5 LP wide step-ups \$100 each; ertra large browser bins \$125 each Contact: Jack Baker (213) 240-6290

FOR SALE: High Hand \$485 Grand Slam \$385 Big Shot \$585 Space Time \$515 Nip It \$495 Olympics \$575. Gold Record \$690. Turf Club \$475. Speed King \$625 Twin Skeet Shoot Gun \$575. Grand National \$595. Moto Champ \$650. Gangbusters Rifle \$625. Goal Tender \$385 Super Shifter \$775 Monte Carlo \$350 Steeplechase \$1.350. Tank \$985. Owak Gun \$675 Formula K \$750. Ramtek's Baseball \$825 Trivia \$850 Dynamo \$425 Flying Ace \$635. Bio Rhythm \$575. Swagrab \$1 075 New Orleans. Novelty Co 1055 Dryades St. New Orleans. Louisan'a 70113. Tel (503) 529-7321 CABLE: NONOVCO

- RECONDITIONED SPRING SPECIALS FOR SALE: Bally Twin Win (2 pl) \$695; Big Show (2 pl) \$545; Spacetime (4 pl) \$495, Gottlieb Hot Shot (4 pl) \$695; Midway Bail Part \$795; Twin Pirate Gun \$795; Piaytime \$445; Leader Upright \$445; Leader Lo-Boy \$445; Winner IV \$395; Sea Devil \$295; Winner \$195; Dart Champ \$95; Allied Leisure Super Shifter \$795; Vendo Classic 30 Model 320-WC30B cigarette machines in excellent condition (complete as is) \$65 MICKEY ANDERSON, INC. PO Box 6369; Erie, Pa 16512; Phone (814) 452-3207
- FOR SALE: We have in stock a great quantity of 5 year old pinball machines Gottlieb. Write to: SOVODA 51, Rue de Longvic 21300 Chenove France teley 350018
- FOR SALE: MIDWAY Bulls Eye, Golf Champ, ESP Electro Dart Wall Games, \$150, D&L DISTRIBUT-ING CO 6691 Allentown Blvd, Harrisburg, Pa (717) 545-4264

FOR SALE: New Pool Tables. 7 ft. \$5 75; 8 ft. \$675; Genco State Fair Gun \$150; Stunt Pilot Arcade \$250; Midway Bulls Eye Dart Game \$75; Electro Dart Game \$75; Football Dart Game \$75; Sea Devil \$150; Dune Buggy \$250; Unscramble \$75; TV Ping Pong \$125; Also used jukeboxes. Wurlitzer 2610, 2800. 2910. 2900. 3410. 2810. used cigarette machines, rebuilt Write Guerrini's, 1211 W 4th St Lewistown. Pa. 17044 or phone (717) 248-9611

- FOR SALE: ROCK-OLA 504 WALLBOX \$100; Rock-Ola Receivers, 1725-8-2, 1765, 1755, 1721, 1769 \$65 each WESTERN DISTRIBUTORS, 1226 SW 16th Avenue, Portland, Ore, 228-7565
- FOR SALE New & used equipment. Bally Bingos Keeney Red Arrows (twin & single). Red Coaches, Sweet Shawnees. Ready for location. Call or write AMERICAN VENDING. Box 267. Washingtonville Ohio 44490; phone (216) 427-6696

IMMEDIATE DELIVERY — Hollycrane motors. Bally Bingo Control Motors. Bally O K Games. Lido, Roller Derby, Circus Queen. Bikini. New Sweet Shawnee. New Twin Knight Used uprights. New Big Three backglasses LOWELL ASSOCIATES. P O Box 386. Glen Burnie. Md. 21061. (301) 768-3400.

# EMPLOYMENT SERVICE

AMUSEMENT GAME MECHANIC — Are you capable of managing and maintaining an amusement game arcade on west coast of Florida? AAA rated company — all benefits. Send resume & requirements to Monduce Inc. 532 New Brunswick Ave., Fords, N J 08863

- JO-BAR MUSIC PUBLISHING CORPORATION and BAR-JO Records, Inc. needs investors and stockholders to re-open music business – Write BAR-JO at 83-45 Vietor Ave. Suite 2B, Elmhurst, NY 11373 or call (212) 898-1628 or 243-5668.
- SERVICE SCHOOL FOR GAMES AND MUSIC Ten week night course teaches practical, theory, schematics \$575 full price COMIT, 2115 Beverly Blvd., Los Angeles, Ca. 90057 (213) 463-0300.
- YOUNG WRITER-PRODUCER with sources for artists and materia- desires association with a progressive record company needing same and prepared to make offers. Write CK Aspinwa:: of 652 Azaiea Drive in LaGrange. Ga (30240).
- BUSINESS OPPORTUNITY Sell reconditioned flipper games, guns and arcade equipment, video games and kiddie rides to operators in your area Weekly list of available equipment and current prices furnished. Call or write for application CEN-TRAL DISTRIBUTORS INC., 2315 Olive Street, St. Louis, Missouri 63103 (314) 621-3511.

MECHANICS — Games & music All inquiries confidential Call collect for details or send resume to: D C Vending Co 4115 Kansas Ave N W Wash D C 20011 (202) 882-5700 Attn Mr Cokinos

# SERVICES COIN MACHINE

- ACE LOCKS KEYED ALIKE. SEND LOCKS AND THE key you want them mastered to: \$1.00 each. RANDEL LOCK SERVICE. 61 Rocka way Avenue. Valley Stream, NY, 11580. Tel: (516) VA 5-6216. Our 35th year in vending.
- SCHOOL FOR GAMES & MUSIC. One to four week courses. Phonos. Flippers. and Bingos. By schematics! CAL'S COIN COLLEGE, P.O. Box 810. Nicoma Park, Okla. 73066 (405) 769-5343

Logic Repairs \$10 plus parts 60 day guarantee. 24 hour turnaround. ASC Dist Sales. 32 Franklin St. Ouincy Ma 02169 773-1804

# HUMOR

DEEJAYS! New. surefire comedy! 11,000 classified one-line gags, only \$10. Designed to give you the right line for the right occasion every time! Send for our comedy catalog. IT'S FREE! EDMUND ORRIN, 2786-C West Roberts. Fresno. Calif. 93711

# **RECORDS-MUSIC**

- RARE RECORD SHOPS AND FINDERS. List of 31 United States shops. Up to date list personally compiled \$2 MACLEAN'S, 312 Belanger St., Houma, La 70360.
- HOUSE OF OLDIES We are the World Headquarters for out of print LPs and 45s. Also, the largest selection of old rock 'n roll and rhythm and blues albums Our famous 3 in 1 catalog. \$1.25. HOUSE OF OLDIES. 267 Bleeker St., N.Y., N.Y 10014. (212) 243-0500.
- FOR EXPORT: ALL LABELS OF PHONOGRAPH RECORDS, cartridges, cassettes. Also excellently priced selections of close-outs. Nearly 30 years of personalized service to importers world over. Wholesale only. DARO EXPORTS, LTD, 1468 Coney Island Avenue, Broojlyn, N.Y. 11230. Cable: EXPODARO, NEW YORK
- WANT RECORDS & TAPES: 45s AND LPs, surplus returns, overstock cut-outs, etc. Call or write Harry Warriner at KNICKERBOCKER MUSIC CO. 453 McLean Ave., Yonkers, New York 10705, (914) GR 6-7778.
- LEADING TAPE AND RECORD DISTRIBUTORS OF all labels Will sell current & cut-out merchandise at lowest prices. Member of NARM. Send for catalogues. CANDY STRIPE RECORDS, INC. 371 S Main Street Freeport, New York 11520. (516) 379-5151, (212) 895-3930. Telex: 126851 Canstripe Free

OPERATORS — We buy used records right off your juke boxes on a steady basis. We pay fast. Call Mr. Andrews (516) 822-3733.

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- FOR SALE, Approx. 20 000 45's from 1966 through 1975 Take all 5¢ each plusISC postage Charles Zierer, P O Boy 482, Tarpon Springs, Fla. 33589
- INTERNATIONAL COLLECTORS find rare LPs by Byrds, Cher, Everiy Brothers, Rick Neison, Sandy Nelson, Dusty Springfield and others in our special collector's list. \$1.00 incl. airmailing. The fastest and most dependable service in the world AIRDISC SPECIAL SERVICES, Box 835, Amityvilie, New York 11701
- SHRINK PACKAGING EOUIPMENT for record, tape retailers & manufacturers. Complete units for \$240 & up. Send for details & pictures. M. LATTER MFG & SALES. 5050 Venice Blvd. Los Angeles, CA. 90019, (213) 933-7646.

# CASH BOX INTERNATIONAL

# Toshiba-EMI, Warner-Pioneer, King, Nippon-Phonogram, Apollon Make Plans For Special Summer Sales Campaigns

TOKYO — Five of Japan's major labels are expected to launch special sales campaigns this summer.

Toshiba-EMI has christened a "Summer Grand Sale" with the catch-phrase, "Enjoy Summer By Music" from May 15 through August 15. Through this drive the company will promote new and popular music.

Warner-Pioneer Co. is planning to extend its "New Music Line" through a series of efforts from now through summer. Along with a sales push, Warner-Pioneer intends to introduce some new faces to the public.

Nippon-Phonogram Co. is expected to place equal emphasis on classics, jazz. rock and pop and will present the "Mercury Country & Bluegrass Collection" as well.

King Record Co. heads into a "King Fresh Summer Sale" from May 21 through August 20. This will be a catalog push wherein new and old product will receive equal thrust.

Apollon Music Industries Co.. a Japanese tape maker, is scheduling the release of a soul series including selections from the "History Of Rhythm & Blues." released by Atlantic in 1969. Apollon will also market a summer jazz line featuring "Dave Brubeck Of Europe" and "Leo" by John Coltrane. Besides these LPs, Apollon will offer pop product in the form of "Baby Face" by Wing and A Prayer, "Chocolate Kings" by PFM and the Rolling Stones' most recent album, "Black And Blue."



YES, WE ACCEPT CASH — Johnny Cash and his family recently visited Sweden for six performances in Stockholm and Gothenburg. On this occasion CBS Sweden presented him with a platinum album for "Johnny Cash At San Quentin," which has sold over 130,000 units in Sweden to date. Pictured (left to right) are: Lou Robin, Cash's personal manager; Jorgen Larsen, managing director, CBS; Cash; Sten af Klinteberg, marketing director, CBS: Margaretha Beverloo, press and promotion manager, CBS; and Christer Lundblad, label manager, CBS. Cash is currently performing up and down California in the United States.

# CBC Radio Network Soon; Could Bear National Charts 80 Stations To Air 90-Min. Pop Program

WINNIPEG — CBC Radio will launch a 90-minute teen-oriented pop program in November from this western city, to be broadcast over a network of 80 stations nationally, making it the most powerful pop record program in the country by virtue of its completeness in scanning the country from coast to coast.

The government-funded corporation has, in the past, kept a fairly low profile in the teen market arena. According to Jim Millican, selected host of the new program which is as yet untitled, the program will mix top-40 format play with album cuts and interviews with domestic and international artists.

"The aim of this program is not to duplicate services already provided by commercial top-40 radio in the country." Millican says. "It is a singles oriented show but is to be scattered with album cuts and the style of the show and the format of presentation will give it a different approach from that normally found on the AM dial."

One of the major differences of the program, which is to run an hour-and-ahalf every Wednesday evening starting the first week of November, is that the program will carry no advertising. Both CBC radio and its allied TV network are following a policy set down by the BBC in which commercials are limited to commercial identification of the network and its programs only. While talk of the show is premature at this point, according to Ron Solloway, director of Radio Variety's English Services in Toronto (headquarters for the CBC Radio-TV network), the program will run a minimum of 22 weeks before any decision to expand or cancel is made; rating figures on the program will decide its fate.

One factor being considered for the program is to base radio play on a national chart which the CBC is hoping to have in time for the program. At present, Canada is without a national sales chart and the Canadian Recording Industry Association is currently organizing the formation of one. It is not known at this point whether the CRIA can produce such a chart in time for the premiere of the program.

One major problem facing the industry is that new singles quite often "break" on a regional basis. requiring a great deal of manpower and expense to properly coordinate national exposure. A network of 80 stations could effectively break new record on a national level. One of the interesting asides to this new program, if the chart is established, is that if Canadian product is not selling competitively with international disks, a situation could arise where the program might be in violation of the CRTC regulations in the country which call for a minimum of 30 percent Canadian play.

# **TM Productions (Dallas) Expands To Foreign Markets** Deals Set For Canada, Aust./N. Zealand; Plans For U.K., Mexico, Latin America

LOS ANGELES — TM Productions, Inc., a Dallas-based broadcast service organization, has announced the formation of a new corporation. TM International, Inc., and is expanding sales and production in all major foreign markets.

TM provides services to over 1,000 radio stations in the United States including station identification jingles and commercial production services such as 'The Producer'' which consists of total campaigns including production music. commercial jingles and sound effects; and "Masterplan," a commercial service which includes a collection of nationalscale campaigns created by Chuck Blore (a well-known American creative services entrepreneur) and produced by TM. The firm has also just produced a new television identification and advertising campaign called "Where You Belong. TM Programming, Inc., the firm's subsidiary, programs over 200 AM and FM stations around the U.S

Jim Long, chief executive officer of TM Productions, will serve as president of TM International, Inc., with Doug Farner, vice president/secretarytreasurer; Jerry Atchley, vice president; Joey Levin, vice president; and Ken Justiss, vice president, operations.

The new firm has already set production and distribution deals in Canada and Australia-New Zealand, with distribution areas including Hong Kong, the Philippines. Indonesia, Papua, New Guinea, Singapore, Malaysia, Borneo and the Sumatra Group, Fiji and New Caledonia.

TM International is currently negotiating for representation in the United Kingdom, with plans for future expansion in Mexico and Latin America.

In Canada, TM Productions has joined forces with Standard Broadcasting Corporation. Ltd. of Toronto and their wholly-owned division, St. Clair Productions, Ltd. (see **Cash Box** international section April 3, 1976). In addition to St. Clair, Standard Broadcasting owns several radio stations in Toronto, Montreal and Ottawa. Standard Broadcasting also controls Standard Broadcast Sales Company, Ltd., Toronto, Montreal, New York; and portions of seven additional

# CRIA Rotates Executive Board

TORONTO — The Canadian Recording Industry Association has held its regular executive board meetings, at which Terry Lynd, president of Columbia Records of Canada Ltd., was appointed president of the CRIA for a one-year term, inheriting the position formerly held by George Struth, president of Quality Records Ltd.

At the same meeting, Stan Kulin was voted vice president of the association. Kulin is general manager of United Artists in Canada. Tim Harrold, president of Polydor Ltd. in Canada, has been named treasurer and George Struth steps down as past president to become the fourth man on a four-person executive board.

The procedure, established by CRIA in the past, has been to fill positions on a rotating basis; thus, last year's treasurer becomes vice president this year and the vice president moves up one chair to become president.

Among areas of discussion at the meeting for the swearing in of new members of the board was ratification of the 1976-77 fiscal budget. radio stations in the United Kingdom.

In New Zealand, TM has announced its association with Mascot Productions of Auckland, for representation throughout Australasia. Under the terms of the agreement, TM International, Inc. and Mascot have formed TM/Mascot, and the company will be re-recording TM material to comply with recent legislation requiring Australian talent on all products aired on Australian stations.

Similar legislation by the Canadian Radio and Television Commission led to the agreement between TM Productions and Standard Broadcasting in that country. The joint production and distribution project is designed to help Canadian broadcasters and advertisers meet new requirements for Canadian content in commercials.

The Canadian announcement was made by Donald H. Hartford on behalf of Standard Broadcasting Corp., and by TM's Jim Long.

"Standard would not have considered entering into such a project without the proposed CRTC regulations," said Hartford, "We feel that the production and sales techniques which TM Productions has developed over their ten-year history will be invaluable to us. In fact, we expect that because of the highly competitive nature of the production business, these techniques will eventually lead to more and better productions from the entire industry in Canada."

"Our Canadian clients have naturally expressed concern about being able to continue to lease and use TM products under the proposed CRTC rules." explained Joey Levin, vice president of TM and consultant to St. Clair. "We have entered into this agreement with St. Clair Productions to ensure that TM product will continue to be available to Canadian broadcasters for their commercial productions and station ID's."

Muriel Barton, managing director of TM/Mascot, has established a production center in Sydney, Australia with the joint effort of Peter Clark, managing director of Clover Sound and Music Services, Ltd. David Taylor is the executive producer of TM/Mascot and Jimmie Sloggett is the musical director.

In announcing the Mascot agreement, Jim Long said. "We are very proud of our partnership with Mascot. We have maintained an excellent relationship with the Australian broadcasters over the years, and this new service capability is the foundation of our continuing commitment to international expansion."

Jerry Atchley. TM general sales manager, added, "We are tremendously impressed with the wealth of talent in Australia. The musicians and singers are outstanding, and we are very pleased with our first recording efforts." The initial recording work is presently being done on "The Producer," TM's sales and commercial production service. Supplements to "The Producer," are also being recorded in Toronto at St. Clair Productions. "The Producer," says Atchley, "is a complete commercial library and is currently licensed to over 400 radio stations in the U.S. and Canada."

The next TM International projects slated for production by the New Zealand division are radio and television identification packages covering a variety of formats. They will be produced in Sydney, utilizing Australian writers, musicians and singers, and will be targeted expressly for the Australasian market.

# Aquitaine Label Issues Classics

TORONTO — The first release by Aquilaine Records will be a four volume, fourreen album set of "the complete Beethoven Piano Sonatas and the Diabelli" variations, recorded by Anton Kverti

The single most ambitious project ever undertaken by an independent in the classical field in this country, according to Eleanor Sniderman who chose the name for the label while looking for a name that embraced the French and English language. Eleanor of Aquitaine was a queen in France in the 12th century and a patron of the arts in England. France and Jerusalem, and subject of the film "A Lion In Winter."

Without revealing monetary investment in the recordings. Mrs. Sniderman's avowed intention, for some time, has been to record classical works in Canada using Canadian artists. The project, which has been under wraps for over two years, is committed to producing works which offer the highest possible quality, both in musical and technical excellence.

Pressings and distribution in Canada are to be handled by Columbia Records who have a 90-day option on all releases for international distribution. Failing to secure foreign markets for Aquitaine. Mrs. Sniderman is, fully confident that she will be able to through her own sources abroad.

Other artists recorded are Gisela Depkat. Cello, the young violinist Victor

# Maria Creuza: Buena Songstress

BUENOS AIRES — The biggest news of the week was the success of Brazilian songstress Maria Creuza appearing at the Coliseo Theater for six shows with strong box office results. Creuza was contracted by the newly-formed MR Producciones Company managed by Eduardo Corrales who intends to contract other Brazilian artists this year. Corrales arranged a saturation-point advertising & promo campaign for Creuza in cooperation with RCA which released her latest LP at the same time.

Also in Buenos Aires, French artist Herve Vilard. whose latest LP in Spanish has also been marketed by RCA. Vilard recorded a TV program and flew to Rio de Janeiro with Bernardo Bergeret, manager of Trompos Publishers, for the taping of another program. "Fantastico." on TV Globo in that city.

Manager Luis Amendola has started a Pan-American tour (Chile. Peru, Ecuador. Colombia. Venezuela. Mexico and the U.S.) promoting appearances of local singer Fernando de Madariaga. a trek by the ballet company formed by Nelida Lobato and Victor Laplace. and shows in Peru and Ecuador for Spanish singer Camilo Sesto. Madariaga is scheduled to appear in May at the Palma de Mallorca song festival. next month at another contest in Paris and in August he has been invited to a festival in Poland.

Edmundo Calcagno, general manager of Cabal Records. reports the recording of a new LP by rock duet Pastoral. whose first album sold extremely well. Pastoral gave a concert recently at the Coliseo Theater under SRO conditions; a record will be released in several European markets despite the language barrier.

Mario Kaminsky, president of Microfon Argentina, is returning this week from a four-months' stay in the United States, where he has been establishing the U.S. branch of his diskery. Kaminsky has also been in Mexico and Spain, holding talks about the release of Microfon product in these markets. After a stay in Buenos Aires, he will return to Miami, where Schultz, and a tenor. Alan Woodrow, a Canadian who has been singing with the English National Opera.

The Beethoven Piano Sonatas are scheduled for release within the next month and back orders are already over the 100 mark at a suggested retail price of \$100.

PARIS - A well-received blues series

came out of Barclav this week. Among

ten releases, one record by Henry

'Professor Longhair'' (whose recordings

have never been released here prior to

gerlee" and seven other compositions of

his own. All the big names of the New

Orleans blues scene (Roosevelt Sykes.

Mac Houston Baker, Furrey Lewis,

Clarence "Gatemouth" Brown, etc.)

make the entire series a collector's gem.

at a reasonable price of five dollars each.

Six other records will soon be added to

the series, including two of Clifton

Chenier's newly-recorded "Studio In The

Steve O'Rourk, manager of Pink Floyd

was in Paris all last week to settle the group's tour of France. While here, he re-

ceived a gold cassette from the presi-

dent of Pathe Marconi EMI France. The

unique award was in recognition of

120,000 unit sales of "Dark Side Of The

features a version of "Stag-

best known as

Roeland Byrd —

this)

Country

Moon'' in France.

**Barclay Blues Series Sends** 

**Parisian Collectors Humming** 

Hans

Bros. artísts.

name a couple

TOKYO — Some of the names, dates and other details of the 5th Annual Tokyo Music Festival have been disclosed by the Tokyo Music Association.

The festival will consist of two selections: domestic and international. The domestic event will be divided into two contests, the Silver Canary Prize contest

Michel Berger, a young author/com-

poser, has created a musical based on

Christian Anderson's

Mermaid." to feature a number of French

stars (Jacques Dutronc, Francoise

Hardy, Eddy Mitchell, Jane Birkin, etc.)

and choreography by Barry Collins

Berger is one of the most talented artists

on the scene. He is also producing

France Gall, who is making a remarkable

'comeback." and Francoise Hardy, still a

top draw all over Europe after many

years. Both Gall and Hardy are Warner

French promoters has been settled for

future concerts in France. Aside from

the station's concert and in-station pro-

motion and publicity RTL will, according

to Dominique Farrant, give its "max-

imum" to bring more top name acts such

as the Rolling Stones and Joe Cocker to

French audiences, as well as make an ef-

fort to introduce lesser-known artists

such as J.J. Cale and Keith Jarrett, to

An agreement between RTL and

and the Golden Canary. The Silver Canary contest will be held May 30 at the Hibiya Municipal Hall in Tokyo, the prize will be sought after by 30 singers, selected from 70 preliminary participants.

The Golden Canary contest will be held June 20 at the Nakano Sun Plaza Hall in Tokyo with 20 finalists competing.

The international event will be held June 27 at Tokyo's Imperial Theatre. Thirteen singers from foreign countries will take part in this portion of the Festival, including Natalie Cole, Daniel Boone, Valentina Greco, Tanya Tucker, The Bellamy Brothers and The Pointer Sisters.

# Dixon-Propas To Manage Junior Walker

TORONTO — Junior Walker has signed an exclusive management deal with Dixon-Propas Productions in this city. A major tour in Holland, Belgium and Britain is now underway for Walker.

Neil Dixon and Steve Propas jointly announced the management signing upon confirmation of all dates on the European tour.

The partnership of Dixon-Propas has been working together for almost two years; both have formal backgrounds in management and promotion via concert activities and promotional backgrounds with record companies in Canada. The signing of Walker marks the second r&b act to join their roster for exclusive management. Earlier last year the team signed Martha Reeves who just finished at the Sahara Inn. Lake Tahoe, and is now on a major tour of Britain with the Box Tops.

# Cane, Herman In Japanese Visit

NEW YORK — Marvin Cane and Sidney Herman, president and administrative vice preisdent respectively of Famous Music Publishing, are in Japan for meetings with Nichion, a division of the Tokyo Broadcasting System. Nichion is the Famous publishing affiliate in Japan.

While in the Far East, Cane and Herman will also coordinate Famous Music projects with Cinema International Corp., which distributes Paramount films in Japan. In addition, the two will meet with JASRAC, the Japanese performing society.

## **Directory Issue**

July 3 is the issue date for the 34th Anniversary Edition of Cash Box throughout the United States and the rest of the world. In addition to our annual music polls and listings of record manufacturers, producers, publishers, studios and pressing plants, this year's publication will feature an expanded International section.

Deadline date for advertising within the Anniversary Edition is June 7. For information concerning rates, contact the Cash Box representative in your country or write (soon):

> Cash Box 6565 Sunset Blvd. Hollywood, California 90028 U.S.A.

**TURN IT LOOSE** — WEA New Zealand recently organized a Doobie Brothers "Takin' It To The Streets" promotion in which radio station 1ZM did just that. Here disc jockeys Alan Beagle and Kevin Black are seen giving out Doobie posters and t-shirts to Auckland street people as part of the promotion.

Microfon is based in the U.S.

Stron interest already abounds over the upcoming MIDEM. 1977 to be held in Cannes early next year. Several Argentine companies plan to attend the meeting, including some newly-formed and others that have not yet attended. Hugo Piombi, product manager of TK Records, told Cash Box: "We seriously believe we have enough product of consistent quality to meet current international standards and of commercial value for the European and other markets Norberto Kaminsky, vice president of Microfon Argentína, explained that his company is also seriously considering at-tendance at MIDEM, and some independent producers are also willing to negotiate their tapes and acquire representation rights to catalogs through the event. This attitude may mean a strong Argentine representation next year.

Producer Fabian Ross has traveled to the United States and Brazil to get in touch with the scene in New York, Los Angeles and Miami, and afterwards arrange the release of the "Pato C Special" records in Brazil. Pato C, on his side, will fly to Rio de Janeiro and Sao Paulo for the event. These records have been released by RCA with great success in Argentina.

Parnaso Records has been celebrating its third anniversary in the local market, under the direction of Roger and Irupe Lopez and manager Eduardo Di Bella. At the moment Roger Lopez is in Miami where he also heads Parnaso in the states. Irupe told **Cash Box** that, "We f eel extremely happy to have gained a certain place in the Argentine market. Plans for releases are getting stronger every day, as Roger is signing new catalogs every week."



# **Tokyo Festival Details Revealed**

"Little

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1	PRESENCE 6.98 LED ZEPPELIN (Swan Song/Atlantic SS 8416)	5/8 1
2	6 98 THE ROLLING STONES (Rolling Stone/Atlantic COC 79104)	26
3	FRAMPTON COMES ALIVE 7 98 PETER FRAMPTON A&M SP 3703:	3
4	AT THE SPEED OF SOUND 6 98 WINGS (Capitol SW 11525)	2
5	THEIR GREATEST HITS 6 98 EAGLES (Asylum 7E-1052)	4
6	I WANT YOU 6 98 MARVIN GAYE (Tamla/Motown T6-342S1;	8
7	A NIGHT AT THE OPERA 6.98 OUEEN 'Elektra 7E-1053'	5
8	FLEETWOOD MAC 6 98 Warner Bros MS 2225	6
9	DESTROYER 6 98 KISS (Casablanca NBLP 7025;	7
10	TAKIN' IT TO THE STREETS 6 98 DOOBLE BROTHERS (Warner Bros BS 2899)	11
11	6 98 JOHNNIE TAYLOR (Columbia PC 33951)	9
12	SONG OF JOY 6 98 CAPTAIN & TENNILLE 'A&M SP 4570;	10
13	BRASS CONSTRUCTION 6 98 UA LA 545G,	12
14	LIVE 6 98 ROBIN TROWER: Chrysalis/WB CHR 1089:	13
15	AMIGOS 6 98 SANTANA (Columbia PC 33576)	17
16	DIANA ROSS 6 98 (Motown M6-861S1)	18
17	COME ON OVER 6 98 OLIVIA NEWTON-JOHN MCA 2186	15
18	HIDEAWAY 6 98 AMERICA (Warner Bros BS 2932)	37
19	LOOK OUT FOR NUMBER 6 98	
20	BROTHERS JOHNSON A&M 4567.	24
21	BAD COMPANY TSwan Song/Atlantic SS 8415' THE DREAM WEAVER 6 98	14
22	GARY WRIGHT Warner Bros 2868: RUFUS FEATURING 6 98	16
	CHAKA KHAN (ABC ABCD 909)	20
23	STILL CRAZY AFTER ALL 6 98 THESE YEARS PAUL SIMON (Columbia PC 33540)	
24	DESIRE 6.98	19
25	BOB DYLAN Columbia PC 33893	21
	SICK MIND JOE WALSH (ABC ABCD 932)	28
26	THE OUTLAWS 6 98 WAYLON JENNINGS, WILLIE NELSON JESSI COLTER & TOMPALL GLASER (RCA APL 11321)	22
27	STRUTTIN' MY STUFF 6 98 ELVIN BISHOP (Capricorn CP 0165)	32
28	MOTHERSHIP 6 98 CONNECTION	
29	PARLIAMENT (Casablanca NBLP 7022) MAIN COURSE 6 98	34
	BEE GEES (RSO SO 4807)	23
30	SILK DEGREES 6 98 BOZ SCAGGS (Columbia PC 33920) HISTORY – AMERICA'S 6 98	35
31	GREATEST HITS AMERICA (Warner Bros BS 2894)	31
32	ONE OF THESE NIGHTS 6 98 EAGLES (Asylum 7E-1039)	25
33	A TRICK OF THE TAIL 6 98 GENESIS (Atco SD 36129)	30
34	ROCK 'N' ROLL LOVE 6 98 LETTER	
	BAY CITY ROLLERS (Arista AL 4071)	29

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35	AEROSMITH 6 98 (Columbia PC 32005)	5/8 27
36	LADY IN WAITING OUTLAWS (Arista 4070)	40
37	ON THE ROAD 6 98 JESSE COLIN YOUNG (Warner Bros BS 2913)	39
38	LOVE WILL KEEP US 6 98 TOGETHER	
39	GRATITUDE 7 98	36
40	CITY LIFE 6 98	33
41	ALIVE 7 98	38
42	KISS (Casablanca NBLP 7020)TRYIN' TO GET THE6 98	41
	FEELING BARRY MANILOW (Arista 4060)	45
43	LOVE TRILOGY 6 98 DONNA SUMMER (Oasis/Casablanca OC-5004)	47
44	CHICAGO'S GREATEST 6 98 HITS (Columbia PC 33900)	42
45	STATION TO STATION 6 98 DAVID BOWIE RCA APL 11327	43
46	FOOL FOR THE CITY 698 FOGHAT Bearsville 6959	46
47	GET CLOSER 6 98 SEALS & CROFTS Warner Bros BS 2907	58
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49	GIMME BACK MY BULLETS 6 98 LYNYRD SKYNYRD (MCA 2170;	44
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51	DISCO-FIED 6 98 RHYTHM HERITAGE 'ABC ABCD 934,	51
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53	THE SOUND IN YOUR MIND 5 98 WILLIE NELSON Columbia KC 34092.	53
54	FACE THE MUSIC 6 98 ELECTRICLIGHT ORCHESTRA (UA LA 546G	54
55	SECOND CHILDHOOD 6 98 PHOEBE SNOW ( Columbia PC 33952)	49
56	GIVE US A WINK 6 98 SWEET (Capitol ST 11496)	48
57	ELTON JOHN'S GREATEST 6 98 HITS	
58	ERIC CARMEN 6 98	59
59	Arista AL 4057: BREEZIN' 6 98	57
60	GEORGE BENSON (Warner Bros BS 2919) KINGFISH 6 98	75
61	(Round/U A RXLA 565-G) CRY TOUGH 6 98 NILS LOFGREN (A&M SP 4573)	50 69
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	GREATEST HITS (Warner Bros BS 2886)	63
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69	DONNY & MARIE 698 DONNY & MARIE OSMOND (Polydor PD 6068)	78

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71	AEROSMITH (Columbia PC 33479) RASTAMAN VIBRATION 6 98	65
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-	CAROLE KING Ode ASM SP 77034	51
73	<b>TED NUGENT</b> 6 98 (Epic PE 33692;	67
74	SMOKEY'S FAMILY 6 98 ROBINSON SMOKEY ROBINSON (Tamla/Motown T6-341S1	74
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86	(Capitol ST 11467; 2112 6 98	81
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00	OATES RCA APL 1-1144	103
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98	BOB SEGER Capitol SKBB 11523' STARCASTLE 6 98	107
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102	A REPORT OF A R	6 98	133
103	REFLECTIONS OF A GOLDEN	6 98	101
	LONNIE LISTON SMITH & THE COSMIC ECHOR (Flying Dutchman/RCA BDLI-1460)	ES	104
104	CLASSICAL BARBRA BARBRA STREISAND (Columbia M33452)	6 98	89
105		6 98	98
106	WAKE UP EVERYBODY HAROLD MELVIN & THE BLUENOTES	6 98	
107	(Phila Int'l /Epic PZ 33808) RECYCLED	6 98	105
108		6 98	113
109	AL DIMEOLA (Columbia PC 34704) RAISING HELL	6 98	110
110	THE FATBACK BAND (Event/Polydor EV 6905) CRISIS? WHAT CRISIS? SUPERTRAMP(A&M 4560)	6 98	111 100
111	SMILE	6 98	
112	LAURA NYRO (Columbia PC 33912) WHERE THE HAPPY PEOPLE GO	6 98	92
113	THE TRAMMPS (Attantic SD 18172) BABY FACE WING & A PRAYER FIFE & DRUM CORP	6 98	146
114	(Wing & A Prayer/Atlantic HS 3025) <b>THE WHITE KNIGHT</b> CLEDUS MAGGARD & THE CITIZEN'S BAND	6 98	106
115	(Mercury SRM 1-1072)	6 98	115
116	(Atlantic SD 7208) DANCE YOUR TROUBLES	6 98	118
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117		6 98	_
118	FOOLS GOLD (Morning Sky/Arista ML 5500)	6 98	128
119	FIRE FALL (Atlantic SD 18174)	6 98	167
120	ROYAL SCAM STEELY DAN (ABC ABCD 931)	6 98	-
121	STEELT BAR MOON BOD SOT		
-	SWEET HARMONY MARIA MULDAUR (Reprise/WB MS 2235)	6 98	96
122	MARIA MULDAUR (Reprise/WB MS 2235) FOREVER LOVERS	6 98 6 98	96 132
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		Gross Henry 66
		Gross Henry 66 Hall & Oates

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133	HOW DARE YOU 10cc (Mercury SRM 11061)	6 98
134	THE BEST OF GLADYS KNIGHT AND THE PIPS	6 98
135	(Buddah BDS 5653) INSEPARABLE	6 98
136	NATALIE COLE (Capitol 11429) LET THE MUSIC PLAY BARRY WHITE (20th Century T502)	6 98
137		6 98
138	BOOTSY'S RUBBER BAND (Warner Bros BS 29)	20) 6 98
139	JOHNNY WINTER (Blue Sky/Epic PZ 33944)	7 98
	J GEILS BAND (Atlantic SD 2-507) WHO LOVES YOU	6 98
	THE FOUR SEASONS (Warner Bros / Curb BS 29 IT'S GOOD TO BE ALIVE	00) 6 98
142	D G ROGERS (RCA APL 1-1099) CATE BROTHERS	6 98
-	(Asylum 7E-1050) BETWEEN THE LINES	6 98
144	JANIS (Columbia PC 33394) TROPEA	6 98
145	JOHN TROPEA (Marlin/TK 3300) NO EARTHLY CONNECTION	6 98
146	RICK WAKEMAN (A&M SP 4583) SADDLE TRAMP	6 98
147	THE CHARLIE DANIELS BAND (Epic PE 34150) IF THE SHOE FITS	6 98
148	PURE PRAIRIE LEAGUE (RCA APL 11247) WELCOME BACK	6 98
149	JOHN SEBASTIAN (Warner Bros MS 2249) LIFE AND TIMES	6 98
150	BILLY COBHAM (Atlantic SD 18166) CHRONICLE CREEDENCE CLEARWATER REVIVAL (Factor: CRE)	8 98
151	(Fantasy CCRS) SIMON & GARFUNKEL'S GREATEST HITS (Columbia PC31350)	6 98
152	SUNBURST FINISH BE-BOP DELUXE (Capitol ST 11478) YOUNG AND RICH	6 98
153	YOUNG AND RICH THE TUBES (A&M SP 4580)	6 98
154	GROOVE-A-THON ISAAC HAYES (Hot Buttered Soul ABCD 925)	6 98
155	THE BEST OF CARLY SIMON (Elektra 7E-1048)	6 98
156	AMERICAN PASTIME THREE DOG NIGHT (ABC D928)	6 98
157	JOHN DENVER'S GREATEST HITS (RCA CPL 1-0374)	6 98
158	LOOK INTO THE FUTURE JOURNEY (Columbia PC 33904)	6 98
159	ILLEGAL STILLS STEPHEN STILLS (Columbia PC 34148)	6 98
160	TOUCH JOHN KLEMMER (ABCABCD 922)	6 98
161		6 98
162	LIVE AND IN LIVING COLOR TOWER OF POWER (Warner Bros BS 2924)	6 98
	WHEN LOVE IS NEW BILLY PAUL (Phila Int'l /Epic PZ 33843)	6 98
164	BLOODLINE GLEN CAMPBELL (Capitol SW 11516)	6 98
	AURORA JEAN-LUC PONTY (Atlantic SD 18163)	6 98
166	REFLECTIONS JERRY GARCIA (Round/UA RXLA 565G/ RX 107;	6 98
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J Geils	139
John Elton	192
Journey	158
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Sunshine Band	84
Kendricks Eddie	76
King Carole 72	
Kingfish	
Kiss 9	41
Klemmer John	160
Knight. Gladys & The Pips 1	134
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Kool & The Gang 1	115
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Melvin Harold/Bluenotes .		Rollin
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Moraz Patrick	178	Rund
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Nektar		Salso
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Reddy. Helen	. 85	Super
Return To Forever	48	Sweet
Rhythm Heritage	51	Sylver

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119	Warner Bros BS 2941) 168 TIMES OF YOUR LIFE	6 98	-
122	PAUL ANKA (UA LA 569G) 169 LOCKEDIN	6 98	151
138	WISHBONE ASH (Atlantic SD 18164) 170 THIS IS IT	6 98	131
134	MELBA MOORE (Buddah 5657) 171 CLAUDE BOLLING: SUITE FOR	6 98	181
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125	174 THE ART OF TEA MICHAEL FRANKS (Warner Bros MS 2230)	6 98	176
144	175 SALONGO RAMSEY LEWIS (Columbia PC 34173)	6 98	_
153	176 BLACK BEAR ROAD C W McCALL (MGM 5008)	6 98	157
140	177 LIFELINE PABLO CRUISE (A&M SP 4575)	6 98	179
145	178 i PATRICK MORAZ (Atlantic SD 18175)	6 98	191
-	179 COME AS YOU ARE ASHFORD & SIMPSON (Warner Bros. BS 2858)	6 98	183
-	180 INFINITY MACHINE PASSPORT (Atco SD 36-132)	6 98	186
123	JOHN MILES (London PS 669)	6 98	189
-	182 POUSETTE-DART BAND (Capitol ST 11507)	6 98	
147	183 JEALOUSY MAJOR HARRIS (Atlantic SD 18160)	6 98	159
121	184 FRAMPTON	6 98	
150	PETER FRAMPTON (A&M SP 4512) 185 GET YOUR WINGS	6 98	187
148	AEROSMITH (Columbia PC 32847) 186 BACK HOME AGAIN	6 98	160
148	JOHN DENVER (RCA CPL 1-0548) 187 YOU ARE MY STARSHIP	6 98	170
124	NORMAN CONNERS (Buddah BDS 5655) 188 WORDS WE CAN DANCE TO	6 98	-
137	STEVE GOODMAN (Asylum 7E 1061) 189 ODYSSEY	6 98	193
158	CHARLES EARLAND (Mercury SRM 1-1049)		190
136	190 JOHN TRAVOLTA (Midland Int'l./RCA BKL 1-1563)	6 98	-
136	191 MOONMADNESS CAMEL (Janus JXS 7024)	6 94	194
126	192 ROCK OF THE WESTIES ELTON JOHN (MCA 2163)	6 98	169
-	193 A CHORUS LINE ORIGINAL CAST (Columbia PS 333581)	7 98	196
143	194 GET YOURSELF UP HEAD EAST (A&M SP 4579)	6 98	190
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142	197 THE BEST OF URIAH HEEP (Mercury SRM 11070)	6 98	173
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Russell, Leon & Mary	Travolta. John
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Souther John David	Wishbone Ash
Starcastle	Wright Gary
Steely Dan	Young Jesse Colin
Stills Stephen	
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# ITERNATIONAL BEST SEL

# Japan

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- 11 12 13 14 15 16 17 18 19
- Beautiful Sunday Daniel Boon Discomate Ai Ni Hasshite Momoe Yamaguchi CBS-Sony Momen No Handkerchief Hiromi Oota CBS-Sony Haru Ichiban Candies CBS-Sony Oyoge Tayiyakikun Masato Shimon Canyon Oh Mariana Seiji Tanaka Victor Asuni Mukatte Hashire Takuro Yoshida For Life Wakatte Kudasayi Akira Inaba Discomate Kimiyo Dakarete Atsukunare Hideki Saijo RVC Kageriyuku Heya Yumi Arayi Express/Toshiba Oretachi No Tabi Masatochi Nakamura Columbia Nagoriyuki Iruka Panamu/Crown Biba America Banzayi Overseas/Teichiku Beautiful Sunday Tranzamu Black/Toshiba Kimi Kawayiyine Sakiko Ito Toshiba Ginza Red Oui Oui Dave Epic/CBS-Sony Mitsumeau Koi Carpenters A&M/King Muenzaka Grape Elektra/Warner-Pioneer Uragiri Monono Tabi Down Town Buguwugi Band Toshiba Nakanayiwa Junko Sakurada Victor

### TOP TEN LPS

- Shotayijoo No Nayi Show Yoosuyi Inouye For Life Sannen Zaka Grape Live Warner-Pioneer Cobalt Hour Yumi Arayi Toshiba Negayi Koosetsu Minami Album 2 Crown Amigos Santana CBS-Sony Seishun Zenki Junko Sakurada Victor Oyoge Tayiyakikun Canyon Kokoro Ga Kazewo Hiyitahi Hiromi Oota CBS-Sony Hookoo Keyi Ogura Polydor Haru Ichiban Candies CBS-Sony

- 7

# Italy

- 1 2 3
- 6
- Ancora Tu L. Battisti Num. 1 Sandokan Oliver Onions RCA Fly Robin Fly Silver Convention Durium S.O.S. Abba Dig/It Un Angelo Santo California Yep Preghiera Cugini di Campagna Pull Come Pioveva Beans CBS Tu Ca Nun Chiagne Giardino dei Semplici CBS Volo AZ504 Albatros Carosello Hurricane Bob Dylan Columbia

- TOP TEN LPs
- La Batteria E II Contrabbasso L. Battisti Numero 1 Wish You Were Here Pink Floyd EMI A Trick Of The Tail Genesis Phonogram Sandokan Oliver Onions RCA XXI Raccolta F. Papetti Durium Let The Music Play B. White Philips Desire B. Dylan CBS Lilly A. Venditti It La Mina Mina PDU Numbers Cat Stevens Island
- 4
- 6 7

# Argentina

- Dama De Azul Joe Dolan Music Hall Jamas Camilo Sesto RCA Dile The Wallis Sisters Music Hall Semaforo Rojo Jose Augusto EMI Hoy Tengo Ganas De Ti Miguel Gallardo EMI Si Te Agarro Con Otro Te Mato Cacho Castana Polydor La Ultima Nieve De Primavera Franco Micalizzi RCA Champagne Peppino de Capri CBS Quiero Morir Por Tu Amor Sabu Microfon Tu Te Vas Carlos Javier Beltran Microfon Nuestra Esquina De Amor Marcelo Dupre Music Hall El Profesor De Violin Domenico Modugno Microfon Como Pretendes Que Te Quiera Los Iracundos RCA Te Quiero Te Quiero Nino Bravo Polydor El Peso Del Pecado Aldo Monges Microfon Adios Y Que Dios Te Ayude Paul Gerard Music Hall La Nina Quique Villanueva RCA Campesino Georgie Dann CBS Crepusculo Perdido Los De Siempre CBS Sonador Demis Roussos Philips

- 11 12 13 14 15

- 17
- 19
- TOP TEN LPs

May 15, 1976

- Alta Tension Selection RCA Supervoltops 76 Selection CBS En Tu Piel Los MH Positivos Selection Music Hall Entre Gauchos Y Mariachis Cantores del Alba Polydor Argentinisima Selection Microfon Los Mas Grandes Exitos Los Golpes EMI Yesterdays Yes Music Hall Musica Para Amar Selection CBS Contata Criolla Luis Landriscina Philips Inconfundibles Los Wawanco EMI 3 4

# Holland

- 4

- Save Your Kisses Brotherhood Of Man Pye Baretta's Theme Sammy Davis Jr. Philips In Dulce Jubilo Mike Oldfield Virgin Fernando Abba Polydor 1,2,3 Catherine Ferry Barclay Music John Miles Decca Sweet Love Ferrari Negram December 1963 Four Seasons Warner Bros. Banapple Gas Cat Stevens Island What Difference Does It Make Earth, Wind & Fire Polydor

### **TOP TEN LPs**

- 4

- Black And Blue Rolling Stones WEA Desire Bob Dylan CBS Amigos Santana CBS First Of All Pussycat Bovema Windsong John Denver Inelco At The Speed Of Sound Wings Bovema Back Home Again John Denver Inelco Diana Ross Diana Ross Bovema Presence Led Zeppelin WEA Once Upon A Time In The West Ennio Morricone Inelco

# France

– Sylvie Vartan

Save Your Kisses For Me - Brotherhood Of Man

Le Matin Sur La Riviere — Eve Brenner Cindy — C. Jerome Toi, La Musique Et Moi — Mary Cristy Hafanana — Afric Simone 1, 2, 3 — Catherine Ferry Avant De Nous Dire Adieu — Jeane Manson Elle Sortait De L'ordinaire — Eric Charden Faire Un Pont — Dick Rivers Can't Say How Much I Love You — Demis Roussos La Photo — Pierre Perret Un Prince En Exil — Sheila Le Bougalou Du Loup-Garou — Carlos Qu'est-ce Qui Fait Pleurer Les Blondes — Sylvie Va La Ballade Du Bon Et Des Mechants — Jacques Dui

Qu'est-ce Qui Fait Pleurer Les Blondes — Sylvie Vartan La Ballade Du Bon Et Des Mechants — Jacques Dutronc Pour L'Enfant — Marc Charlan Je M'Appelle Michele — Michele Torr Serenade Pour Deux Amours — J.C. Borelly La Ceggal E La Foormi — Pierre Pechin Nostalgia — Francis Goya Maine-Montparnasse — Marie Laforet Music — John Miles

Australia

Fernando — Abba — A&M Love To Love You Baby — Donna Summer — Interfusion Darktown Strutters Ball — The Mulry Gang — Albert Bohemian Rhapsody — Queen — Elektra You Sexy Thing — Hot Chocolate — EMI Kenny — Julie Anne — Rak Evil Woman — Electric Light Orchestra — Polydor Love Hurts — Jim Capaldi — Island Right Back Where We Started From — Maxine Nightingale — UA Convoy — C.W. McCall — MGM

- Les Oiseaux de Thailande Ringo Sorrow Mort Shuman Michele Gerard Lenorman Requiem Pour Un Fou Johnny Hallyday Julia Rubettes
- 3 4

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**TOP FIVE LPs** 

TOP TEN LPs

- Fernando Abba Toutes Les Memes Sacha Distel II N'Y A Pas De Honte A Etre Heureux Dave Le Matin Sur La Rivière Eve Brenner

Vancouver — Veronique Sanson Mississippi River — Nicolas Peyrac Le Printemps — Michel Fugain Toi — Daniel Guichard Rain — Status Quo Ce Lundi-La — Michel Delpech Let 'Em In — Wings Fool To Cry — Rolling Stones Sale Bonhomme — Claude Francois Could It Be Magic — Donna Summer

The Best Of Abba — Abba — RCA A Night At The Opera — Queen — Elektra Their Greatest Hits — Eagles — Asylum Desire — Bob Dylan — CBS T.N.T. — AC/DC — Albert

