SUMMER CES®

THE NEW SUMMER CES® OFFICIAL DIRECTORY

The 1991 International Summer Consumer Electronics Show®

Saturday, June 1
Sunday, June 2
Monday, June 3
Tuesday, June 4

Chicago, Illinois USA

McCormick East • McCormick North
McCormick Center Hotel
Chicago Hilton & Towers

SUPER SPECIALS!
See Page 23

Show Offices *(Area Code 312)*

McCormick East 791-6600
McCormick North 808-2050
McCormick Center Hotel .. 791-9090
Chicago Hilton & Towers .. 294-6700
Press Room 791-6604
International
Business Center 808-2073
EIA/CEG Office 791-6670

CES Information *(Area Code 312)*

CES Security 791-6660
First Aid-McCormick East
and North 791-6262
Message Center 791-6666
Shuttle Bus Information .. 808-2099

Hotels *(Area Code 312 unless indicated otherwise)*

Allerton Hotel 440-1500
Ambassador East 787-7200
Ambassador West 787-7900
Barclay Chicago 787-6000
Best Western Inn
of Chicago 787-3100
Best Western O'Hare 708/296-4471
Bismarck Hotel 236-0123
Blackstone Hotel 427-4300
Chicago Hilton & Towers .. 922-4400
Chicago Marriott 836-0100
Claridge Hotel 787-4980
Congress Hotel 427-3800
Days Inn Lake Shore 943-9200
Drake Hotel 787-2200
Embassy Suites
O'Hare 708/699-6300
Essex Inn 939-2800
Executive House Hotel 346-7100
Fairmont Hotel 565-8000
Forum Hotel 944-0055
Gold Coast Group 944-4970
Holiday Inn City Centre 787-6100
Holiday Inn O'Hare-
Kennedy 708/671-6350
Hotel Intercontinental 944-4100
Hotel Nikko 744-1900
Howard Johnson's
Motor Lodge 693-2323
Howard Johnson's
O'Hare Intl 708/671-6000
Hyatt Regency Chicago .. 565-1234
Hyatt Regency
O'Hare 708/696-1234
Hyatt Regency Suites 616-1234
Hyde Park Hilton 288-5800
Inn at University Village .. 243-7200
Knickerbocker Chicago .. 751-8100
LeMeridien Hotel 266-2100
Lenox House 337-1000
Mayfair Regent 787-8500
McCormick Center Hotel 791-1900
Midland Hotel 332-1200
Morton Hotel 663-3200
O'Hare Hilton 686-8000
O'Hare Marriott 693-4444
Oxford House Motor Hotel 346-6585
Palmer House and Towers 726-7500
Quality Inn Downtown 829-5000
Radisson Suite Hotel
O'Hare 708/678-4000
Ramada Hotel O'Hare 827-5131
Residence Inn
O'Hare 708/678-4000
Richmont Hotel 787-3580
Ritz Carlton 266-1000
River North 467-0800
Sheraton Plaza 787-2900
Swiss Grand 565-0565
Tremont 751-1900
Westin 943-7200
Whitehall 944-6300

Airlines *(Area Code 312)*

American Airlines 372-8000
British Airways 800/247-9297
Continental Airlines 686-6500
Delta Airlines 346-5300
Eastern Airlines 467-2900
Lufthansa 800/645-3880
Midway Airlines 767-3400
North West Airlines 346-4900
Pan American Airlines 800/211-1111
Trans World Airlines 558-7000
United Airlines 569-3000
US Air 726-1201

SUMMER CES®

The 1991 International Summer Consumer Electronics Show®

CES Official Directory

Saturday, June 1 through
Tuesday, June 4, 1991
Chicago, Illinois

CONSUMER ELECTRONICS SHOWS
2001 Pennsylvania Avenue, NW
Washington, DC 20006-1813 USA
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TWX: 710-822-0148 (EIA WSH)
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Consumer Electronics Group
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OFFICE OF THE MAYOR

CITY OF CHICAGO

RICHARD M. DALEY
MAYOR

PROCLAMATION

WHEREAS, the Board of Directors of the Consumer Electronics Industry has chosen the City of Chicago as its venue for its Annual Summer Show; and

WHEREAS, the Consumer Electronics Show (CES), one of the top ten trade shows held in Chicago annually, brings over 60,000 business visitors to our Chicago and an economic impact of $40 million; and

WHEREAS, 60,000 retailers, distributor representatives and manufacturers from every state and over 80 foreign countries will meet in Chicago during the Annual International Summer Consumer Electronics Show; and

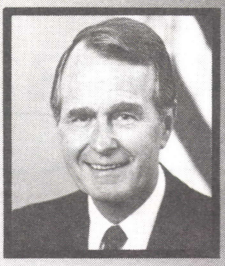
WHEREAS, the Annual CES Shows are the world's largest trade shows exclusively for state-of-the-art consumer electronics products; and

WHEREAS, the City of Chicago, one of our nation's most hospitable and friendly meeting, convention and vacation capitals, is proud to welcome all Summer CES attendees to our great city:

NOW, THEREFORE, I, RICHARD M. DALEY, MAYOR OF THE CITY OF CHICAGO, do hereby proclaim June 1-8, 1991, to be CONSUMER ELECTRONICS WEEK IN CHICAGO and encourage all Chicagoans to show their support.

Dated this 9th day of May, 1991.

Richard M Daley
Mayor



THE WHITE HOUSE

WASHINGTON

I am pleased to extend warm greetings to everyone gathered in Chicago for the 1991 International Summer Consumer Electronics Show. A special welcome to our guests from abroad.

From the speed and convenience of microwave ovens to the clarity and precision of digital audio reproduction, today's high-technology consumer goods have made our lives more productive and more enjoyable. Technological progress has made a lasting contribution to our society, and I am delighted to welcome you to what promises to be an exciting display of the latest developments in consumer electronics.

As part of the Foreign Buyer Program of the United States Department of Commerce, this major trade show will allow industry professionals to conduct an estimated one-third of this year's global consumer electronics business. That is powerful testimony to the importance of this event and to the role of radio, television, and other consumer electronics industries in bringing the world closer together.

Barbara joins me in sending our best wishes. God bless you.

George Bush

GET THE GOODS

AT THE NEW CES STORE

You'll find a variety of the hottest items—in the hottest colors — satin baseball jackets, polo shirts, sweatshirts, T-shirts, coffee mugs, watches, pens, teddy bears and more. All branded with the CES logo!

You'll find outstanding incentives for your employees, memorable giveaways for your best customers and great gifts for your family and friends.

Use cash, money order, Visa or MasterCard. The New CES Store is located on the Lobby/20 Level of McCormick East (near the Summer CES Registration area).

Visit The New CES Store

Friday, May 31	12:00 pm – 5:00 pm
Saturday, June 1	8:00 am – 7:00 pm
Sunday, June 2	8:00 am – 7:00 pm
Monday, June 3	8:00 am – 7:00 pm
Tuesday, June 4	8:00 am – 4:30 pm

INSIDE THIS DIRECTORY

Inside your 1991 Summer CES Official Directory you will find:

General Information: Show services, registration, transportation, housing, special events and more.

How CES Benefits You: The year-round industry benefits and services your company helps put into motion by participating in CES.

The People Who Bring You CES: The staff and advisors of the Electronic Industries Association/Consumer Electronics Group (EIA/CEG).

EIA/CEG Publications and Films: Titles, descriptions and ordering information.

Special Exhibits: Dates, times and locations.

Workshop Program and Schedule of Events: Topics, speakers, dates, times and locations.

Exhibitors in Alphabetical Order: Each exhibitor's booth number and facility at the show, and the page in this directory where you can find the exhibitor's profile.

Exhibitor Profiles: Each exhibitor's booth location, company address, telephone number, product line, personnel and brand names. Exporting exhibitors, selections for Innovations '91 and EIA Members are also noted here.

Exhibitors in McCormick North, McCormick Center Hotel and Chicago Hilton and Towers: Each exhibitor's booth location in the facility, and the page in this directory where you can find the exhibitor's profile.

Exporting Exhibitors: Each exporting exhibitor's booth location at the show, international contact, and the page in this directory where you can find the exhibitor's profile.

Exhibitors by Booth Number: A facility-by-facility and an aisle-by-aisle listing of exhibitors.

Exhibitors by Product Category: An index to exhibitors' booth locations according to the kinds of products they carry.

Brand Names: An index to exhibitors' booth locations according to the brand names of their products.

Floor Plans: Maps of each exhibit facility with booth numbers.

Get Ready For A Night To Remember

DON'T MISS THE NEW SUMMER CES BENEFIT GALA—

Starring Paul Anka!

Make plans for the New Summer CES Benefit Gala, Monday, June 3, in Chicago's Hyatt Regency Hotel. You'll enjoy delicious gourmet dining, top hits from musical legend Paul Anka and motivational comedy from television star Geri Jewell!

Get ready for an exciting evening of music and memories from superstar Paul Anka appearing live at the New Summer CES Benefit Gala.

Join TV star Geri Jewell for laughs with a message: "Living, Learning & Laughing In Today's World: A Celebration Of Abilities."

And, your attendance benefits the Electronic Industries Foundation (EIF). For 16 years, EIF's award-winning training and placement programs have helped place over 10,000 Americans with disabilities into productive employment within the electronics industry.

New Summer CES Benefit Gala Sponsors

Company	Sponsorship
Casio, Inc.	Paul Anka CDs
Kenwood USA Corporation	Printed Menu/Programs
Panasonic/Technics/Quasar	Gala Reception
Mitsubishi Electronics	Dinner Music

Contributing Sponsors

Nintendo of America
BASF Corporation Information Systems

Purchase tickets at the EIF Booth T-7512 (McCormick North) or the Housing Office (McCormick East—Room A) through 12 noon, Monday, June 3. Visa, Mastercard and company checks will be accepted. Tickets may also be purchased during the reception at the Hyatt Regency, Monday, June 3, 6:30–7:30p.m. *Contributions to the Electronic Industries Foundation may be considered charitable contributions for federal income tax purposes.*

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General Information

Show Dates and Hours

Saturday, June 1	10:00am - 6:00pm
Sunday, June 2	9:00am - 6:00pm
Monday, June 3	9:00am - 6:00pm
Tuesday, June 4	9:00am - 4:00pm

At each exhibitor's discretion, exhibits and hospitality suites in the McCormick Center Hotel and the Chicago Hilton and Towers may remain open between 6:00pm and 10:00pm, June 1 - 3.

Important Reminders

For the trade only.

No one under 18 years of age will be admitted.

Be sure to pre-register for the next CES. On-site registration requires payment and two forms of ID.

IDs may be required at any time.

Over-the-counter sales (i.e. cash, check and/or credit cards) are not permitted. Only bona fide business orders for future delivery may be taken.

Show Offices

CES Show Offices are located in:

	(Area Code 312)
• McCormick East Lobby/20 Level, Room E	791-6600
• McCormick North Mezzanine/27 Level, Room M-5	808-2050
• McCormick Center Hotel, 2nd Floor, Coat Room	791-9090
• Chicago Hilton and Towers, Lower Level, Northeast Exhibit Hall	294-6700

Registration

A $30 fee is charged for on-site registration. Tickets of Invitation will not be honored on-site, and refunds will not be issued at the show.

You may register in McCormick East Lobby/20 Level, McCormick North Mezzanine/27 Level or at The Chicago Hilton & Towers, Lower Level, Northeast Exhibit Hall as follows:

Friday, May 31	12:00noon-5:00pm
Saturday, June 1	8:00am - 6:00pm
Sunday, June 2	8:00am - 6:00pm
Monday, June 3	8:00am - 6:00pm
Tuesday, June 4	8:00am - 3:00pm

Badges

Your badge admits you to all CES exhibit areas, workshops, and special exhibits during specified show dates and hours.

Your badge also entitles you to free transportation on the CES shuttle bus service. Buses run to and from all participating hotels/motels and the CES exhibit facilities. A complete schedule can be found on pages 14-18.

To ensure quick entry to all halls and events, please be sure your badge is clearly visible at all times.

The 1991 Summer CES badge holders are classified and color-coded as follows:

Exhibitor	Lime Green
Buyer	Gray
Distributor	Brown
Manufacturer	Light Blue
Manufacturer's Rep	Dark Blue
Advertising Marketing/PR	Purple
Financial Market Analyst	Fuchsia
Editorial Press	Yellow
Media Representative	Red
Guest	Orange

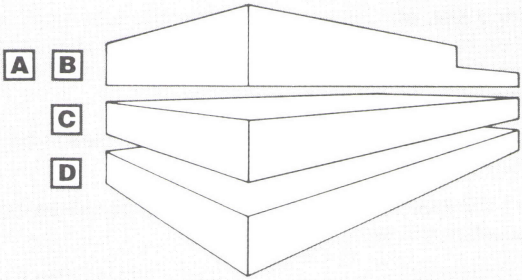
Information Booths

If you need special assistance or have questions, feel free to seek help at any CES Information Booth. Booths are located throughout McCormick East, McCormick North, McCormick Center Hotel and the Chicago Hilton and Towers.

Floor Plans

To help you pinpoint your exact location on the show floor, "YOU ARE HERE" boards are posted throughout all exhibit facilities.

Exhibit Facilities Overview



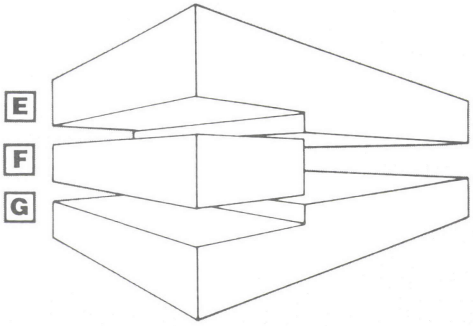
McCormick East

A **Chicago Room/66 Level (4000)**
- Audio/Video

B **Mall/42 Level**
(100-700, 4110-5500 Series Booths)
- Audio/Video
- Cellular Exhibits
- Furniture
- Home Theater
- Mobile Electronics/Car Audio/Auto and Home Security
- Outdoor Exhibits and Home Automation Exhibits (01-014)
- Workshops

C **Lobby/20 Level**
(1000-2000 D23-D35 Series Booths)
- Audio/Video Hardware
- Audio/Video Accessories
- Bus and Taxi
- Furniture
- Health Care Products
- Personal Electronics
- Photographic Equipment
- Publications
- Registration
- Retail Resource Center
- Trade Associations
- VICA Competition
- Video Software & Accessories
- Watches

D **Concourse/7 Level**
- Restaurants



McCormick North

E **Upper/53 Level**
(6000-8000 Series Booths)

- Chicago Hilton Exhibit Express Shuttle
- Educational/Entertainment
  Hardware, Software and Accessories
- Home Office/Business Equipment/
  Computers
- Telephones/Telephone Accessories

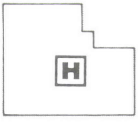
F **Mezzanine/27 Level** (M-1 through M-6)

- Innovations '91:
  Design & Engineering and Software Showcase
- International Business Center
- Registration
- Workshops

G **First/9.5 Level** (L1-L15)

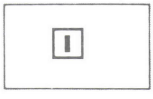
- Bus and Taxi
- Exhibits and Meeting Rooms

McCormick Center Hotel



- High-End Audio/Video

Chicago Hilton and Towers



- High-End/Specialty Audio/Video
- Workshops

Taxis

For service, call (312)829-4222.

	(Approximate Fares)
Downtown-McCormick Place	$5.50
McCormick-O'Hare Airport	$23.00 to $26.00
McCormick-Midway Airport	$17.00 to $20.00

Airport Buses

For information, call 454-7799.

Bus service to and from O'Hare and Midway Airports and downtown Chicago hotels is provided by Airport Express.

Direct service from McCormick Place will be provided according to the following schedule:

To O'Hare: Buses depart from McCormick North Bus Loading Area, First/9.5 Level and from McCormick East, Southeast Corner of the Lobby/20 Level (beyond Gate 6).

Fare is $12.50 one way.

Schedule from McCormick North:

Monday	1:00pm-6:00pm	every 30 minutes
Tuesday	11:30am-4:30pm	every 30 minutes

Tickets for service from McCormick North are available at the shuttle bus loading area at McCormick North.

Schedule from McCormick East:

Monday	1:15pm-6:15pm	every 30 minutes
Tuesday	11:45am-4:45pm	every 30 minutes

Tickets for service from McCormick East are available at the Southeast Corner of the Lobby/20 Level (beyond Gate 6).

To Midway: Bus departs on 23rd St. in front of McCormick Center Hotel.

Fare is $9.50 one way.

Reservations required — please call 454-7799 for pick-up.

Commuter Trains

For information, call 836-7000 in Chicago, or 1-800-972-7000 for suburban areas.

Parking Lot Shuttles

If you're driving, shuttle service is available within the Soldier Field Parking Lot to the entrance of McCormick East and from within the 31st Street Parking Lot to the entrance of McCormick North. These shuttles run Saturday through Monday from 8:00am-6:30pm, and Tuesday from 8:00am-4:30pm.

Complimentary CES Shuttle Bus Service

For information, call 808-2099.

Free shuttle bus service to and from official hotels and McCormick North, McCormick East and the Chicago Hilton and Towers is available June 1-4. Inbound service is provided Saturday, Sunday, Monday and Tuesday beginning at 7:30am. Return service runs from 4:00pm to 6:30pm Saturday through Monday and from 2:00pm to 4:30pm on Tuesday. Refer to CES shuttle information signs posted in your hotel lobby for exact times and boarding locations.

Shuttle Types and Schedules

Audio Exhibit Express

Audio Exhibit Express Shuttle Bus Service will be provided between the McCormick Center Hotel and the Chicago Hilton and Towers every 15 minutes according to the following schedule:

Saturday, June 1	10:00am - 6:15pm
Sunday, June 2	9:00am - 6:15pm
Monday, June 3	9:00am - 6:15pm
Tuesday, June 4	9:00am - 4:15pm

Boarding Points:

McCormick Center Hotel — Curbside on 23rd Street
Chicago Hilton — Eighth Street Entrance

Note: Exhibitors who wish to go to the Chicago Hilton and Towers prior to the start of the Audio Exhibit Express service may utilize Route 1 shuttle buses which also service the Hilton from the regular bus loading areas.

Service Schedule at both locations:

Routes 1-4 (Downtown Hotels): Board at both McCormick East Lobby/20 Level and McCormick North First/9.5 Level, Bus Loading Area.

Routes 1-4

Saturday:	8:00am - 11:00am	every 15 minutes inbound to McCormick Place
	11:01am - 4:00pm	every 30 minutes to and from hotels
	4:01pm - 6:30pm	every 15 minutes RETURN TO HOTELS ONLY
Sunday & Monday:	7:30am - 10:30	every 15 minutes inbound to McCormick Place
	10:31am - 4:00pm	every 30 minutes to and from hotels
	4:01pm - 6:30pm	every 15 minutes RETURN TO HOTELS ONLY
Tuesday:	7:30am - 10:30am	every 15 minutes inbound to McCormick Place
	10:31am - 2:00pm	every 30 minutes to and from hotels
	2:01pm - 4:30pm	every 15 minutes RETURN TO HOTELS ONLY

Boarding Points:
McCormick East - Gates 1, 2 and 3, Lobby/20 Level
McCormick North - Bus Loading Area, First/9.5 Level

Routes 5-9 (Midtown and Suburban Hotels) and Special Service Hotels:

Board at McCormick North First/9.5 Level Bus Loading Area ONLY.

Service Schedule for Routes 5 & 6:

Saturday:	Inbound Service	
	8:00am-11:00am	every 30 minutes
	Outbound Service	
	4:00pm-6:30pm	every 30 minutes
Sunday-Monday:	Inbound Service	
	7:30am-10:30am	every 30 minutes
	Outbound Service	
	4:00pm-6:30pm	every 30 minutes
Tuesday:	Inbound Service	
	7:30am-10:30am	every 30 minutes
	Outbound Service	
	2:00pm-4:30pm	every 30 minutes

Inbound Service Schedule for Routes 7-9:

Saturday:	8:00am-10:00am every 30 minutes
Sunday-Tuesday:	7:30am-10:00am

Buses depart on timed schedules. Please check sign in your hotel lobby for complete schedule.

Inbound Service for Special Service Hotels:
Inbound service is limited and differs at each hotel. Please check signs in lobby for complete schedule.

Return Service to Hotels for Routes 7 & 8:

Saturday-Monday:	Service is available at 4:30pm, 5:15pm, and 6:30pm.
Tuesday:	Service is available at 3:00pm and 4:30pm by reservation only.*

Return Service to Hotels for Route 9:

Saturday-Monday:	Service is available at 4:30pm and 6:30pm.
Tuesday:	Service is available at 3:00pm and 4:30pm by reservation only.*

Return Service to Special Service Hotels:

Saturday-Monday:	Service will be available only at 6:30pm.
Tuesday:	No return service will be provided.

*You must make your reservation by 6:30pm on Monday with a shuttle bus coordinator at McCormick North for Tuesday return service on Routes 7 through 9.

Hotel	Route#
Allerton Hotel	4
Ambassador East	6
Ambassador West	6
Barclay Chicago	4
Belmont Suites	SS*
Best Western Grant Park	1
Best Western Inn of Chicago	3
Best Western Inn O'Hare	7
Bismarck Hotel	5
Blackstone	1
Carlton Midway Motor Inn	9
Chicago Hilton and Towers	1
Chicago Marriott	3
Chicago Midway Airport Inn	9
Claridge House	6
Comfort Inn O'Hare	8
Congress Hotel	1
Days Inn Lake Shore	4
Days Inn O'Hare	8
Drake Hotel	4
Essex Inn	1
Executive House Hotel	2
Fairmont Hotel	2
Forum Hotel	3
Guest Quarters Suites	4
Hampton Inn Midway	9
Hilton Inn Oak Lawn	9
Hilton Suites	SS*
Holiday Inn City Centre	4
Holiday Inn Des Plaines	7
Holiday Inn Midway	9
Hotel Inter-Continental	3
Hotel Nikko	5
Howard Johnson's Motor Lodge O'Hare	7
Howard Johnson O'Hare International	8
Hyatt Regency Chicago	2
Hyatt Regency O'Hare	8
Hyatt Regency Suites	4
Knickerbocker Chicago	4
Le Meridien Hotel	4
Lenox House	3
Mayfair Regent	4
McCormick Center Hotel	WD**
Midland Hotel	5
North Shore Hilton	SS*
Oxford House	2
O'Hare Hilton	8
O'Hare Plaza Hotel	7
Palmer House and Towers	1
Quality Inn Downtown	5
Radisson Suite O'Hare	8
Ramada Hotel O'Hare	7
Ramada Inn Lakeshore	SS*
Residence Inn Chicago	4
Residence Inn O'Hare	8
Richmont Hotel	4
Ritz Carlton	4
River North	3
Sheraton International	7
Sheraton Plaza	4
Swissotel	2
Talbot	4
Tremont	4
Webb Hotel O'Hare West	SS*
Westin	4
Whitehall Hotel	4

*SS Special Service - See sign in hotel lobby for scheduled service.

**WD Walking Distance to McCormick Place.

Travel Service Desks

American Airlines is the official CES travel coordinator and has a service desk on the McCormick East Lobby/20 Level to assist you with your travel arrangements.

American Airlines Service Desk	791-6694

Housing Assistance

If you need hotel accommodations or assistance with housing when you are in Chicago, please call either of the following:

CES Housing Office	791-6669
Chicago Convention Bureau Housing Office	567-8507

Luggage Check Rooms

Luggage check rooms are located in the Lobby/20 Level of McCormick East next to Rooms A & B and near the Bus Loading Area of McCormick North First/9.5 Level. The rooms are open daily from 8:00am to one hour after the show closes. CES is not responsible for articles checked.

First Aid

Fully-equipped facilities are located at:

McCormick East Concourse/7 Level	791-6262
McCormick North First/9.5 Level	791-6262

Lost and Found

Lost and Found is located in the CES Security Office on the Lobby/20 Level, Room C, of McCormick East—791-6660.

Electronic Product Locator

This comprehensive, up-to-the-minute electronic directory gives you immediate access to CES exhibitor information. You may inquire by specific company name, company personnel, product category or brand name. The Locator will print out your requested information.

"Connect"

A time efficient, computerized matching service for exhibiting manufacturers, distributors and manufacturer's reps. CES, in conjunction with the Electronics Representatives Association (ERA), is offering this new service during show days for manufacturers, representatives and distributors to retrieve printouts of companies with matching needs.

"Connect" terminals are located in the ERA booth #T1600 and in most CES Information Booths.

Electronic Message Center (312)791-6666

An easy way to send or receive messages. Simply call 791-6666 on any telephone. An operator will take your message, and the name of the person you want to contact will instantly appear on the Message Center Towers located throughout the show. You may also send messages from the Message Center Towers.

If your name appears on a Message Center screen, you may either go to a CES Information Booth or call 791-6666 to receive your message.

Be sure to give this number to your business associates and family!

Buyers' Lounge

All registered CES Buyers are invited to visit the Buyers' Lounges located in McCormick East, Lobby/20 Level, adjacent to Registration and on McCormick North's Upper/53 level.

Please use these lounges, open only to CES Buyers, to regroup and plan the rest of your day.

Workshop Audio Tapes

If you miss a workshop or need specific information for future reference, you may obtain an audio cassette recording of any session. Cassettes are available on site, one hour after each session, at the MOBILTAPE booth in McCormick East Lobby/ 20 Level or McCormick North Mezzanine/27 Level. You may also order a tape by calling 1-800-369-5718 (in California, 805-295-0504), or through the mail (refer to pages 87 and 88).

Press Room

Complete facilities are available for working press on the Lobby/20 Level of McCormick East. Computers with modems, facsimile machines, typewriters, local telephone service, and credit card/collect long distance phones are available.

Please note: access to this room is strictly limited to the Editorial Press.

Location:	McCormick East Lobby/20 Level
Dates and Hours:	Friday, May 31, 9:00am-6:00pm; Saturday, June 1 through Monday, June 3, 8:00am-6:00pm; Tuesday, June 4, 8:00am- 4:00pm.

International Business Center (IBC)

McCormick North Mezzanine/27 Level, Room M-6

The lounge is staffed with multi-lingual personnel ready to assist international visitors with registration, housing and other show needs. Telex/telefax, international telephone and cablegram services are available.

International Reception

Be sure to attend our welcoming international reception on Saturday, June 1, 1991 from 5:30pm until 7:00pm in Room M-2 on the Mezzanine/27 Level of McCormick North.

International Registration

Located in the International Business Center, McCormick North Mezzanine/27 Level, Room M-6. If you have already obtained your badge through advanced registration, please stop by the IBC for your International Visitors Ribbon and badge holder. This will distinguish you as an international guest. If you have other international visitors who wish to register, they may do so on site for $30 (U.S.) per person.

Foreign Trade Zone

A service specifically designed for our international exhibitors importing product into the U.S.; representatives certified by the U.S. Department of Commerce will be located in the IBC to assist with questions relating to the duty-free importation and customs handling procedures of consumer electronics products.

Foreign Buyer Program

Summer CES is endorsed by the U.S. Department of Commerce. Through international advertising and promotion, the Department's Foreign Buyer Program will attract more new foreign buyers to Summer CES than any other single industry event. Department of Commerce experts will also be on hand in the International Business Center to answer your questions about import/export regulations and procedures.

Exhibitor Exporting Profile (EEP)

Exporting Exhibitors are identified in both the "Exhibitor Profile" and the "CES Exporting Exhibitors" section of the directory. A computerized, up-to-the-minute directory of exporting exhibitors is available on computer terminals located in all information areas. You may obtain a printout of specific products, company personnel, and a list of nations to which these companies wish to export.

Exhibitors participating in the EEP have a multi-lingual tent card in their booth indicating that they export. The international sales contact from each exporting company has a ribbon attached to his/her badge for easy recognition.

Importer Profile (IP)

Summer CES exhibitors have the opportunity to access an important computerized service, the Importer Profile, which gives Summer CES exhibitors detailed information about foreign visitors and their importing needs. The information, collected from questionnaires, enables Summer CES exhibitors to identify individual foreign buyers, foreign agents, distributors and licensing agents. The service can only be accessed by 1991 Summer CES exhibitors through computer terminals located at the exhibitor registration areas in McCormick East and McCormick North.

Business Center

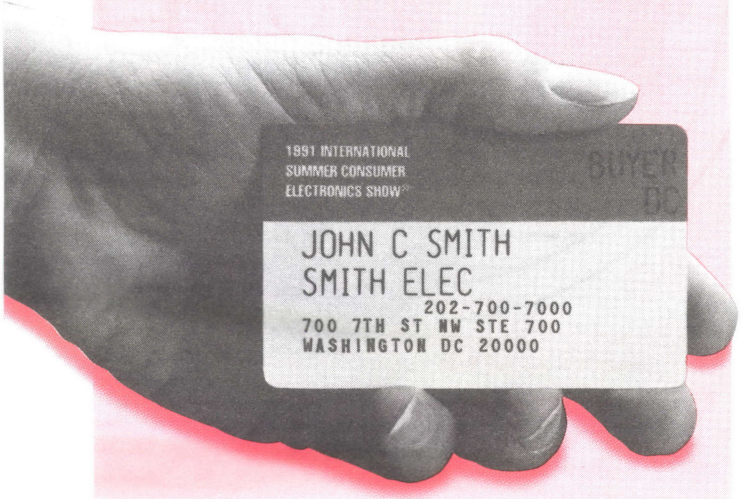
Business Centers will be located in McCormick East, Lobby/20 Level, and in McCormick North on the Mezzanine/27 Level.

The following services are available:

1. Telefax & telex
2. Photocopying
3. Word processing & typing
4. Clerical support
5. UPS ground service
6. Foreign currency exchange

SHOW YOUR SUMMER CES BADGE FOR

SUPER SPECIALS



Now, thanks to EIA and the City of Chicago, top hotels, restaurants, nightclubs, stores and museums will award discounts, free entrees, desserts, drinks and other gifts to Summer CES attendees.

Visit the Chicago Booth on the McCormick East Lobby/20 Level or McCormick North Mezzanine/27 Level for a list of participating establishments.

ELECTRONIC INDUSTRIES ASSOCIATION
EIA
EST. 1924

We Want You LISTENING For A Lifetime

Be a Good Corporate Citizen and Help Americans Use Our Audio Products Safely

Join the "We Want You Listening For A Lifetime" campaign sponsored by the Electronic Industries Association's Consumer Electronics Group.
Stop by Booth T-2 for more information on how you can participate.

ELECTRONIC INDUSTRIES ASSOCIATION
EIA
EST 1924

How CES Benefits You

CES Serves Your Company Year-Round

CES is different than other trade shows because each Show continues to provide benefit long after it is over. Proceeds from every CES are used to serve the industry through:

- training
- advocacy on public policy
- marketing and research information
- promotional activities
- engineering expertise
- consumer outreach
- and more!

These and other important services are provided by the Electronic Industries Association's Consumer Electronics Group (EIA/CEG), proud sponsors of the International Summer and Winter Consumer Electronics Shows.

EIA/CEG's legacy is one of history, vision and quality. EIA was established in 1924 as the Radio Manufacturers Association, our industry's first trade association. Growing with the industry, it became known as the Electronic Industries Association in 1954, and the first Consumer Electronics Show was held in 1967. Today, EIA serves each segment of the nearly $300 billion United States electronics industry as well as international concerns.

Thus far in 1991, EIA/CEG has performed the following services on behalf of its members:

- developed a standard adopted by the FCC for television decoder circuitry;
- released a survey on the home office market;
- distributed educational pamphlets to consumers on how to buy a personal computer, how to obtain electronic devices which assist people with disabilities, and other topics of interest to consumers;
- trained more than 300 technicians and instructors in microprocessor, compact disc and VCR technology.
- initiated an important hearing loss prevention campaign to educate consumers on the safe usage of electronic entertainment equipment;
- promoted home entertainment and the home theater concept by participating in an important home show (with two more shows planned this year); and,
- conducted the first 'Consumer Electronics Week' to benefit retailers, manufacturers' representatives and consumers.

HOW CES BENEFITS YOU

As a member of EIA's Consumer Electronics Group, you will enjoy the services of each department of the Group. You'll also gain:

- discounts on many EIA publications;
- access to marketing statistics, a Research Center and information privy to members;
- the opportunity to shape the industry through participation in policy-making groups;
- the chance to shape industry action through participation in two membership conferences each year; and,
- special benefits for CES exhibitors who are members of CEG, including access to a special member lounge complete with concierge service and full amenities, special parking privileges, special transportation and more.

To learn more about the benefits of membership in EIA's Consumer Electronics Group, stop by Booth #T-2 or call our Member Services Department in Washington, DC at 202/457-8719.

EIA Is Working For You
Be Part Of It

The Electronic Industries Association (EIA), a full service, non-profit trade organization, represents the interests of more than 1,000 electronics manufacturers and others comprising this $266 billion industry.

EIA Activities & Member Services Include...

- **Producing The International Consumer Electronics Shows**
- **Special Summer CES EIA Member Lounge**
- **Communications, Media Relations & Public Affairs**
- **Consumer Outreach & Satisfaction**
- **Creating Industry Standards**
- **Developing New Business Opportunities**
- **Discounts On Many EIA Publications**
- **Engineering & Research**
- **Industry Promotional Activties**
- **Legislative Monitoring & Public Policy Advocacy**
- **Marketing Information, Research & Statistics**
- **Training & Education**
- **Much More**

Making America's Economy Better For Electronics And Better Electronics For America's Economy

Learn how membership in EIA's Consumer Electronics Group benefits you. Talk to your EIA/CEG representative at the New Summer CES—Booth T-2—or contact EIA for more information:

The Office of Member Services
Electronic Industries Association
Consumer Electronics Group
2001 Pennsylvania Avenue, NW
Washington, DC 20006-1813 USA
202-457-8719

The People Who Bring You CES

EIA/Consumer Electronics Group Membership

AT&T
Aiwa America, Inc
Alliance Research Corp./ORA Electronics
Ambico, Inc.
Apple Computer, Inc.
Artic Technologies
Atari Corporation
Audio-Technica U.S., Inc.
Audiovox Corporation
Aura Dynamics, Inc.
BASF Corporation Information Systems
BBE Sound, Inc.
BIB America
Blaupunkt Division, Robert Bosch Corporation, Sales Group
Blazie Engineering
Boston Acoustics, Inc.
Canon U.S.A., Inc.
Canton Electronics Corporation
Casio, Inc.
Clarion Corporation of America
Coast Manufacturing Company
Compression Labs
ComputAbility Corporation
Denon America, Inc.
Diablo Research Corporation
Digital Equipment Corporation
Discwasher, Inc.
Dynascan Corporation
—Cobra Electronics Group
—Lloyd's Electronics
Eastman Kodak Company
Electrocon North America, Inc.
Emerson Radio Corporation
Explore Technology, Inc.
Fuji Photo Film U.S.A., Inc.
Fujitsu Ten Corporation of America
GC Electronics
GM-Hughes/Delco Electronics
Gates Energy Products, Inc.
Gemini Industries, Inc.
General Instrument Corporation
Geneva Group of Companies, Inc.
Go-Video, Inc.
Goldstar Electronics International, Inc.
Hitachi Home Electronics (America), Inc.
IBM Corporation
InSight Telecast Inc.
Instant Replay Inc.
Intellon Corporation
International Jensen Inc.
JASCO Products Company, Incorporated
JBL, Incorporated
Kenwood U.S.A. Corporation
Kurzweil Computer Products, Inc.
Madrigal

EIA/Consumer Electronics Group Membership (continued)

Matsushita Electric Corporation of America
—Matsushita Services Company
—Panasonic Company
—Panasonic Industrial Company
—Panasonic Technologies, Inc.
—Quasar Company
Maxell Corporation
Mitsubishi Electronics Sales America, Inc.
Muse Electronics, Inc.
Music & Sound Imports, Inc.
NEC Technologies, Inc.
NYNEX Corporation
Nakamichi America Corporation
OKI America, Inc.
Optelec U.S., Inc.
Oval Window Audio
Pfanstiehl Corporation
Philips Consumer Electronics Company
Phonic Ear, Inc.
Pioneer Communications of America
—Pioneer Electronics (USA), Inc.
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Proton Corporation
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Tandy Corporation
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TDK Electronics Corporation
TEAC Corporation of America
Texas Instruments
Thiel Audio
Thomson Consumer Electronics Inc.
Toshiba America Consumer Products, Inc.
Tritronics, Inc.
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—JVC Service and Engineering Company
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Wells-Gardner Electronics Corporation
Williams Sound Corporation
X-10 (USA) Inc.
Xerox Corporation
Xerox Imaging Systems/ Kurzweil Computer Products
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As of 4/26/91

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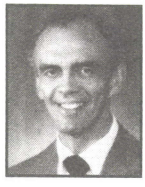

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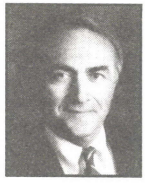

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Consumer Electronics Shows

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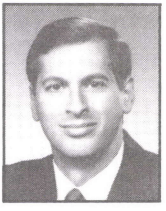
THE PEOPLE WHO BRING YOU CES

Consumer Electronics Group Staff

2001 Pennsylvania Avenue, NW
Washington, DC 20006-1813 USA
Phone: 202-457-4919 (CEG), 202-457-8700 (CES)
TWX 710-882-0148 (EIA WSH)
Telefax: 202-835-8939 (CEG), 202-457-4901 (CES)



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Darlene Maldonado
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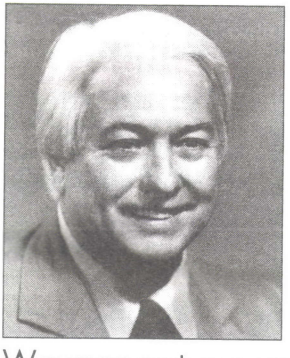
JOIN SPOKESPERSON JACK WAYMAN IN BOOSTING CE SALES

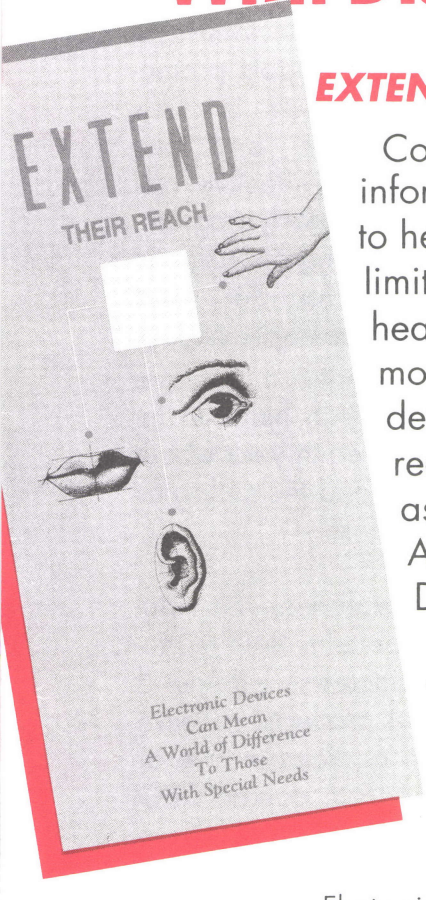


One of the industry's most valuable promotional tools is EIA's dynamic and extremely effective media outreach program. Featuring charismatic CES founder and EIA Spokesperson Jack Wayman on tour across America, this unique broadcast and print campaign helps to inform millions of consumers each year about the exciting new products and technologies available for sale in their area.

By heightening industry awareness, this virtually non-stop media tour benefits both manufacturers and retailers by increasing demand for all consumer electronics products. To learn how your company can participate free of charge in this exciting program, contact CEG for more information:

Consumer Electronics Group
Electronic Industries Association
2001 Pennsylvania Avenue, NW
Washington, DC 20006-1813 USA
202-457-8728

Learn How Electronic Devices Can Assist People With Disabilities



EXTEND THEIR REACH

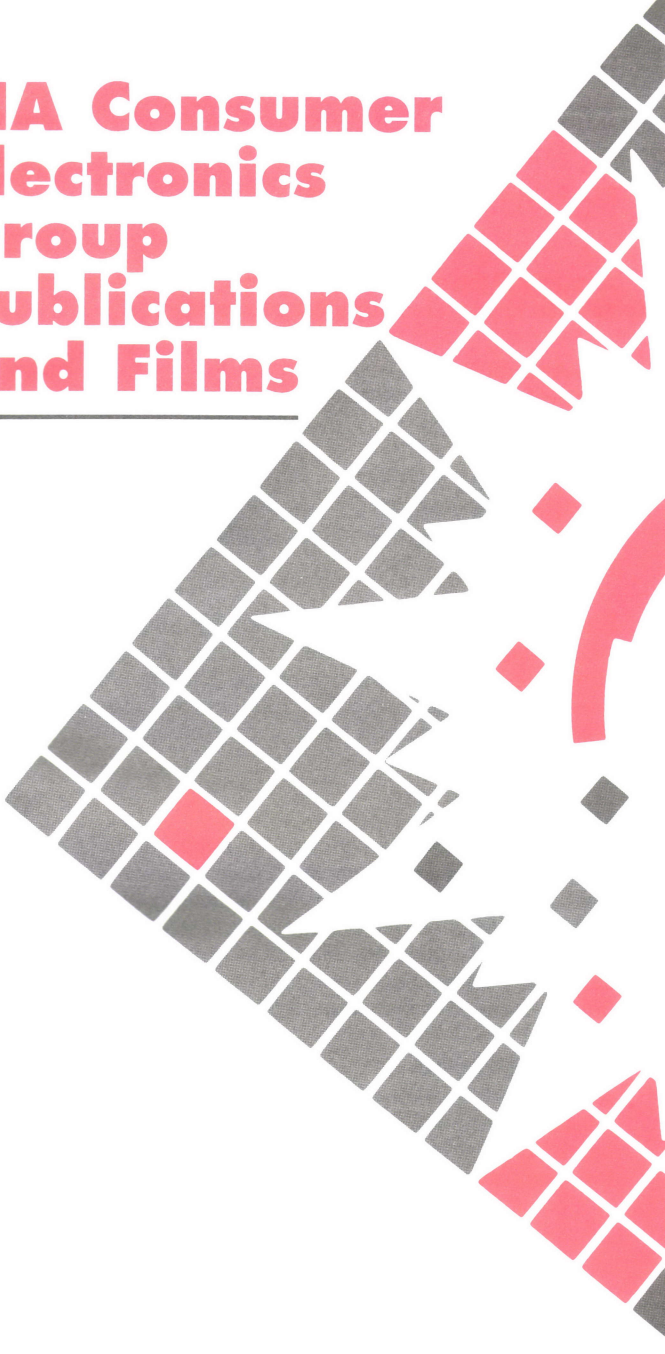
Contains accurate information on devices to help overcome limitations of sight, hearing, speech, motion and more—devices you may be required to purchase as a result of the Americans with Disabilities Act.

To obtain your 28-page "Extend Their Reach" pamphlet or to learn what types of product features are important to consumers with disabilities, contact:

Electronic Industries Association
Consumer Electronics Group
2001 Pennsylvania Ave., NW
Washington, DC 20006-1813
Phone: 202/457-8728

See listing of other informative pamphlets in the **Publications & Films** section.

EIA Consumer Electronics Group Publications And Films



EIA'S CONSUMER ELECTRONICS GROUP HELPS YOU KEEP UP WITH THE CHANGING INDUSTRY THROUGH A SERIES OF INFORMATIVE PUBLICATIONS AND FILMS

EIA Publications and Films

EIA - The First Fifty Years
A history of the electronics industry through the activities of its national manufacturers trade association.

EIA Annual Report
A survey of the yearly activities highlighting Association accomplishments.

"EIA: On Your Behalf"
An 11-minute video describing the goals, objectives and activities of the Association. Available in VHS, Beta and U-matic formats.

EIA Trade Directory and Membership List
An annual listing of Association member companies showing corporate and division locations and phone numbers, top-level management personnel, products manufactured, detailed corporate trade names and a cross reference of companies by product category.

Electronic Market Trends
This monthly magazine contains in-depth reports and statistics for the executive, analyst or observer of the rapidly changing markets for electronics, including such important growth markets as microcomputers, medical electronics, robotics, fiber optics, etc. Statistical data on U.S. factory sales, employment and foreign trade in electronics, as well as general economic indicators are included in each issue.

Executive Report
A periodically-published newsletter containing information on legislative proposals and hearings, engineering standards, sales trends in the industry and general information regarding the Association and its members.

All EIA publications and the EIA film can be ordered through the EIA Public Affairs Department, 2001 Pennsylvania Avenue, NW, Washington, DC 20006-1813. Phone: 202/457-4900.

EIA/CEG Publications and Films

Pamphlets:

EIA's Consumer Electronics Group offers a series of pamphlets designed to inform consumers about products and technologies, service contracts, purchasing considerations, and more. The ***Consumers Should Know*** series includes:

All About Auto Electronic Products

Something About the Purchase, Use and Care of Compact Discs, Players and Compact Disc Video

How to Buy a Personal Computer

All About Stereo Television and Second Audio Programs (also available in Spanish)

How to Buy, Use and Care for VCRs, Camcorders and Tape (also available in Spanish)

How to Buy a Telephone

About Service Contracts, About Repair Service (also available in Spanish)

Something About Interference

Something About Home Automation

How to Install, Connect and Expand TVs, VCRs, Telephones, Audio Systems and Other Consumer Electronic Products

How to Choose, Use and Care for Audio and Video Tape

How to Install, Connect and Expand Personal Computers, Peripherals, Software and Furniture

How to Save Money and Take Care of TVs, VCRs, Camcorders, Audio Products, Computers and Electronic Products

How to Choose and Use Accessories to Improve Your Enjoyment of Consumer Electronics Products

Other Pamphlets:

Audio Products Safety: A Guide for Consumers

Audio Headset Safety

Video Products Safety: A Guide for Consumers

Television Safety: A Guide for Consumers

Extend Their Reach: Electronic Devices Can Mean A World of Difference To Those With Special Needs

Facts About Television Receivers and Cable Systems
(Fact Sheet)

Publications List
(a complete listing of consumer educational pamphlets)

Books and Catalogues:

EIA Publications Index
(lists all EIA and EIA/CEG publications)

Replacement Parts Source Book

Electronic Resource Catalog

Consumer Electronics Systems Technicians Safety Guidelines

Digital/Microprocessor Course

Consumer Electronics Product Terminology Dictionary

Periodicals:

The U.S. Consumer Electronics Annual Review

Electronics Foreign Trade

Electronics Foreign Trade Five-Year Summary

Electronic Market Data Book

EIA Audio Consumer Attitudinal Study

Sources: A Directory of Electronics Information Agencies Outside the United States

EIA Video Consumer Research Study

Films:

"Electronics...Back to Your Future"
Career Guidance film illustrating career opportunities in the rapidly growing consumer electronics field. Available in U-matic, VHS and Beta formats.

Information on the purchase or rental of this film can be obtained by contacting:

Modern Talking Picture Service, Inc.
5000 Park Street North
St. Petersburg, FL 33709

Videocassettes:

High Technology Soldering

Operational Amplifiers

Switching Power Supplies

Linear Power Supplies

Multi-channel Television Sound Systems

Troubleshooting with Modern Electronic Test Equipment (Part I): The Oscilloscope

Troubleshooting with Modern Electronic Test Equipment (Part II): General Test Instruments

Professional Equalizers and Amplifier Installation

Basic Car Audio Installation

Professional In-Dash Car Audio Installation

Professional Car Audio Speaker Installation

Troubleshooting Microprocessors

Customer Relations: "It's Money in Your Pocket"

Product Services Video Catalog

All videocassettes are available in VHS. Beta format is available by special request.

Unless otherwise indicated, all EIA/CEG publications and films are available from:

EIA/Consumer Electronics Group
2001 Pennsylvania Avenue, NW
Washington, DC 20006-1813
Phone: 202/457-4919

CHECK OUT THE INDUSTRY'S NEWEST, MOST EXCITING SHOWCASE OF PRODUCT INNOVATIONS:

THE 1991 INTERNATIONAL SUMMER CONSUMER ELECTRONICS SHOW®

INNOVATIONS 91

The Design and Engineering Exhibition
displays the best consumer electronic hardware products of every kind chosen for excellence in design and/or engineering.

The CES Software Showcase
demonstrates the year's most innovative and original computer programs. Look for the ▲ in the Exhibitor Profile Section of this Directory for Innovations '91 selections.

McCormick North
Mezzanine/27 Level
Room M3

Special Exhibits

Publication Exhibitors

Exhibits Location: McCormick East Lobby/20 Level
(unless otherwise indicated)

The Absolute Sound**
Asian Sources
Asian Sources Computer Products
Asian Sources Electronics
Asian Sources Electronic Components
Audio Magazine, Hachette Magazines*
Audio/Video Interiors Magazine
AudioVideo International Magazine
Billboard
The Bulletin with Newsweek (Australia)
Car Audio and Electronics Magazine
Car Stereo Review, Hachette Magazines
Cardiff Publishing
CD Review
Cellular Business Magazine
CES Daily News
CES New Product Master Catalog
CES Trade News Daily, Communication Channels, Inc.
CMP Publications
Compute!*
Curtco Publishing
Dealerscope Merchandising
Dealerscope Merchandising's First of the Month Edition
Dempa Publications: Journal of the Electronics Industry (JEI), Asia Electronics Union (AEU), Journal of Electronics Engineering (JEE), Japan Electronic Buyers Guide 1991 (EBG), Japan Electronics Almanac 1991, Office Equipment & Products (OEP), Dempa Digest
Discount Merchandiser
Discount Store News
Electronic Servicing & Technology Magazine
Entertainment Weekly
Esquire
Exchange & Commissary News
Export Market Development Ltd.
Four-Wheeler Magazine
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Gizmo
GQ
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Hankuk Pan (Newsweek Korea)
HFD, Fairchild Publications
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IDG Communications/ Peterborough
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LFP, Inc.*
McMullen Publishing
Mobile Electronics Specialist
Mobile Products News
Musical Merchandise Review
Music/New Hampshire
Music Retailing
Newsweek
Newsweek International
Nihon Ban (Newsweek Japan)
Off Duty Magazine
Off Duty Hi-Fi/Video Annuals

Off Duty Sales Guides
Off Duty Welcome Guides
Omni Magazine
PE Hobbyists Handbook
PE - Market Center
Penthouse Magazine
The Perfect Vision**
Photo Business
Playboy Magazine
Playthings Magazine*
Popular Electronics
PTN Publishing
Radio Electronics
R-E Experimenters Handbook
RE Shopper
Rental Dealer News
Retailing News
Request Magazine
Rolling Stone Magazine
Satellite ORBIT, Magazine Orbit Publications
Satellite TV Buyers' Guide (1991)
Satellite TV Week
Science Probe
Sound Challenge
Sound and Image, Hachette Magazines
Sound and Video Contractor Magazine
Stereo Review, Hachette Magazines
Stereo Review Specials, Hachette Magazines
Stereophile**
Taiwan Electronics Industry Magazine
The Toy Book
Trade Winners Weekly (Taiwan)
TVRO Dealer
TWICE
TWICE Today
U.S. News & World Report
Video Magazine
Videomaker Magazine
Video Review
Warren Publishing

* Located in McCormick North
** Located in Chicago Hilton and Towers

Consumer Electronics Trade Associations

Exhibits Location: McCormick East Lobby/20 Level
(unless otherwise indicated)

Academy For The Advancement of High End Audio (AAHEA)
P.O. Box 220866
Chantilly, VA 22022
703-378-1515
William Peugh II
Chicago Hilton & Towers Booth #T-2

Car Audio Specialists Association/ Vehicle Security Association
(CASA/VSA)
2101 L Street, NW, Suite 400
Washington, DC 20037
202-828-2270
Martha J. Lockwood
McCormick East Booth #T-1701

Custom Electronic Design & Installation Association (CEDIA)
10400 Roberts Road
Palos Hills, IL 60465
708-598-7070
Francis C. Rebedeau
McCormick East Booth #T-557

Electronic Industries Association (EIA)
2001 Pennsylvania Avenue, NW
Washington, DC 20006
202-457-4919
Gary Shapiro
McCormick East Booth #T-2

Electronic Industries Foundation (EIF)
1901 Pennsylvania Avenue, NW
Suite 700
Washington, DC 20006
202-955-5810
Molly Mannon
McCormick North Booth #T-7512

Electronics Representatives Association
(ERA)
20 East Huron Street
Chicago, Illinois 60611
312-649-1333
William Weiner
McCormick East Booth #T-1600

Home Automation Association (HAA)
1223 Potomac Street, NW
Washington, DC 20007-3212
202-333-8579
Nicholas A. Pyle
McCormick East Booth #T-1605

Home Recording Rights Coalition (HRRC)
1145 19th Street, NW
P.O. Box 33576
Washington, DC 20033
1-800-282-8273
Ruth Rogers
McCormick East Booth #T-1500

International Auto Sound Challenge Association
(IASCA)
P.O. Box 7403
Riverside, CA 92513
714-688-8051
Joanne M. Rooney
McCormick East Booth #T-1703

International Society of Certified Electronics Technicians
(ISCET)
2708 West Berry Street
Fort Worth, Texas 76109
817-921-9101
Barbara Rubin
McCormick East Booth #1609

Military Marketplace Association (MMA)
1420 K Street, NW, Suite 840
Washington, DC 20005
202-289-0044
Sandy Stepakof
McCormick East Booth #T-1705

National Association of Retail Dealers of America
(NARDA)
10 East 22nd Street #310
Lombard, IL 60148
708-940-0835
Marvin Lurie
McCormick East Booth #1601

National Electronics Sales & Service Dealers Association
(NESDA)
2708 West Berry Street
Fort Worth, TX 76109
817-921-9061
Barbara Rubin
McCormick East Booth #1607

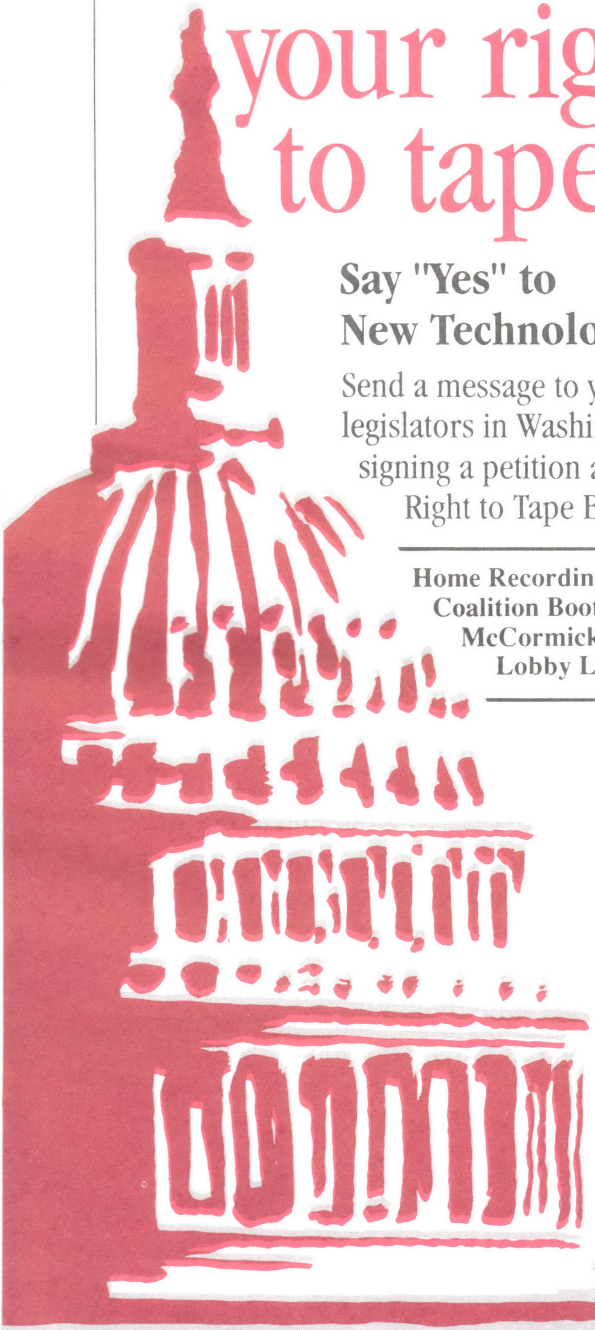
Professional Audio Video Retailers Association (PARA)
9140 Ward Parkway
Kansas City, MO 64114
816-444-3500
Mary Jo Bowman, Executive Secretary
Chicago Hilton & Towers Booth #T-1

Satellite Broadcasting Communications Association
(SBCA)
225 Reinekers Lane, Suite 600
Alexandria, VA 22314
703-549-6990
Charles C. Hewitt
McCormick East Booth #T-1506

Society of Audio/Video Consultants (SAC)
P.O. Box 10957
Beverly Hills, CA 90213
213-550-8889
Jerry Joseph
McCormick East Booth #1709

Software Publishers Association (SPA)
1101 Connecticut Avenue, NW
Washington, DC 20036
202-452-1600
Karen Johnson
McCormick North Booth #7046

Support your right to tape !



Say "Yes" to New Technologies

Send a message to your legislators in Washington by signing a petition at the Right to Tape Booth.

Home Recording Rights Coalition Booth T-1500, McCormick East, Lobby Level.

IN MEMORIAM

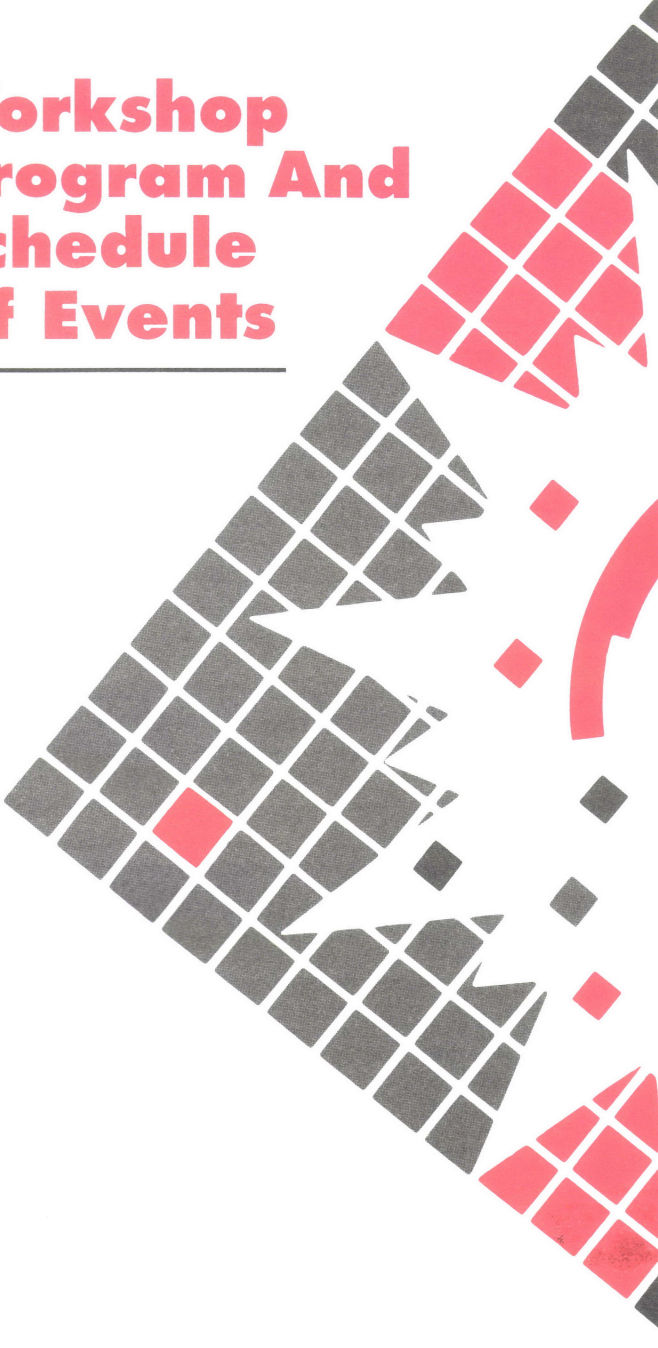
S. DAVID FEIR

1919 - 1991

INDUSTRY INNOVATOR

We honor the memory of S. David Feir for his generous contributions to the consumer electronics industry. His vision, faith and leadership continue to motivate and inspire.

Workshop Program And Schedule Of Events



Friday, May 31

	McCORMICK EAST	CHICAGO HILTON & TOWERS
	JOHN EVERS THEATER	PDR #2
AM 8:30	**How to Work the Consumer Electronics Show (Exhibitors)** Allen Konopacki, *Incomm International*	
9:00		
9:30		
10:00		
10:30		
11:00		
11:30		
PM Noon		
12:30		
1:00		
1:30		
2:00		
2:30		
3:00		**How to Work the Consumer Electronics Show (Attendees)** Allen Konopacki, *Incomm International*
3:30		
4:00		
4:30		
5:00		

Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

Day 1: Saturday, June 1

Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

CES WORKSHOP PROGRAM AT A GLANCE

Day 1: Saturday, June 1

	McCORMICK EAST			McCORMICK NORTH				CHICAGO HILTON & TOWERS
	ARIE CROWN THEATER	JOHN EVERS THEATER	LENOX LOHR THEATER	ROOM M1A	ROOM M1B	ROOM M2	ROOM M-4	BALLROOM C
AM 8:30	**Opening Session: Yes You Can!—Featuring:** Ron Unkefer, *Chairman, Good Guy's and* Stew Leonard, Jr., *President, Stew Leonard's*							
9:00								
9:30								
10:00								
10:30						**The Key to Home Office Marketing—** Tom Miller, *Vice President, Link Resources* (Panel)		**Targeting The High-End Audio Consumer—** Steve Saunders, *Editor, High Performance Review* (Panel)
11:00								
11:30				**Electronic Photography: Where Is It Going?—** John Larish, *Publisher & Editorial Director, Electronic Photography News* (Panel)				
PM Noon								
12:30								
1:00		**How To Survive In An Uncertain Economy—** Peter Johnson, *President, Johnson & Company*			**Gaming To Go—Portable Video Game Systems—** Jim Willcox, *News Editor, TWICE* (Panel)			
1:30								
2:00			**What's New In Home Theatre—** Murray Slovick, *Editor, Dealerscope Merchandising* (Panel)					
2:30								
3:00				**Retail Management Seminar I: Niche Marketing—** John Shields, *Exec. Dir., Natl. Assoc. of Retail Dealers of Amer.(NARDA)*				
3:30							**The Profitable Mobile Office—** Jon Pepper, *Editor, Portable Office Magazine* (Panel)	
4:00				**Retail Management Seminar II: Value-Added Services Without Added Costs—**Ed Knodle, *Knodle's Appliance & Electronic Center and Pres., NARDA*				
4:30		**10 Steps to the Magic Sell—** Stan Adler, *President, Adler Retail Training*						
5:00								
5:30								

Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

Day 2: Sunday, June 2

Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

Day 2: Sunday, June 2

	McCORMICK EAST		McCORMICK NORTH				CHICAGO HILTON & TOWERS
	JOHN EVERS THEATER	LENOX LOHR THEATER	ROOM M1A	ROOM M1B	ROOM M2	ROOM M-4	BALLROOM C
AM 8:30			**Retail Management Seminar III: How We're Meeting the Competition—** Jules Steinberg, *President, Steinberg & Associates*			**Regional Sales Manager & Territory Representative: Enemies?....Love Story!—** Bill Weiner, *Dir. of Marketing, Electronics Reps. Assn.* (Panel)	
9:00	**Technology and the Creative Process—** Marc Finer, *Director, Communication Research, Inc.* (Panel)						
9:30			**Retail Management Seminar IV: How To Build Profitable Retailer/ Supplier Relations—** Jules Steinberg, *President, Steinberg & Associates*				**The Dos & Don'ts of Marketing Specialty Audio** Larry Archibald, *Publisher, Stereophile* (Panel)
10:00							
10:30		**25 Ways To Improve Customer Service—** Doug Jones, *Jones & Associates*			**CEBus/Custom Installation: The Right Mix—** Jud Hofmann, *Panasonic Technologies & Chairman, EIA/CEG CEBus Committee* (Panel)		
11:00							
11:30			**EIA/CEG Home Office Market Survey—** Stephen Weber, *Senior Vice President, Market Facts, Inc.*			**Accessories: The Expanding Market—** Steve Smith, *Editor, Electronics Report, HFD* (Panel)	
PM Noon				**New Technologies and Tools for Selling Service—** Don Hatton, *EIA/Consumer Electronics Group* (Panel)			
12:30	**Getting More Bang From Your Advertising Buck** (Panel)						
1:00					**Portable Phones: Zeroing In On The Signal—** Rhonda Wickham, *Editor, Cellular Business* (Panel)		
1:30			**Multimedia: What Is It?—** Greg Fagan, *Editor, Video Prophiles* (Panel)				
2:00							
2:30						**Creating Retail Excitement In a Slow Economy—** Jules Steinberg, *President, Steinberg & Associates*	
3:00	**HDTV: The Proponents Speak—** David Lachenbruch, *Editorial Director, TV Digest* (Panel)	**Car Audio Installer Certification and Education—** Al Brotsky, *Al & Ed's Autosound (sponsored by CASA/VSA)* (Panel)		**Marketing Computers And Software As Consumer Electronics Products—** Nancy Trespasz, *Products Editor, Computer Retail Week* (Panel)			
3:30			**Emerging Audio Technologies: An Opportunity for Profit—** Irwin Zucker, *Director of Marketing, Marantz and Chairman, EIA/CEG Audio Systems Committee* (Panel)		**Providing Accessible Products for People With Disabilities—** Lex Frieden, *Executive Director, The Institute For Rehabilitation and Research* (Panel)		
4:00							
4:30						**Overview of Service Contracts—** Fay Wood, *President, Key Prestige, Inc.* (Panel)	
5:00							
5:30							

Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

CES WORKSHOP PROGRAM AT A GLANCE

Day 3: Monday, June 3

See other side for Day 4 Workshop.

Day 4: Tuesday, June 4

	McCORMICK EAST
	JOHN EVERS THEATER
AM 8:30	
9:00	**Consumer Electronics: Back To Your Future** (Career/Student Day)
9:30	
10:00	
10:30	
11:00	
11:30	
PM Noon	

Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

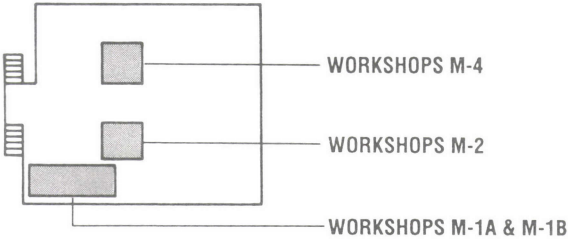
Day 3: Monday, June 3

	McCORMICK EAST			McCORMICK NORTH				CHICAGO HILTON & TOWERS
	JOHN EVERS THEATER	LENOX LOHR THEATER	PRES. WALK REST. RED ROOM	ROOM M1A	ROOM M1B	ROOM M2	ROOM M-4	BALLROOM C
AM 8:30								
9:00		**The Impact of Consumer Electronics on Global Change—** Sam Donaldson, *ABC News*		**Custom Installation: The Residential Revolution—** Tom Doherty, *President, Doherty's Custom Audio & Video, Inc., and Pres., Custom Electronic Design & Installation Assoc. (CEDIA)* (Panel)				
9:30								
10:00	**Advances In Home Theater and Electronic Media For The '90s—**Len Feldman, *Pres., Electronic Laboratories* (Panel)							
10:30						**Meeting the Needs of the Home Office Buyer—** Tom Veilleux, *Associate Editor, HFD* (Panel)		
11:00								
11:30		**Swim With The Sharks—Without Being Eaten Alive!—** Harvey Mackay, *Author*		**Closed Captioning: A TV Requirement—A Marketing Opportunity—** Julius Szakolczay, *Mitsubishi Electronics America, Inc. and Chairman, EIA/CEG Closed Captioning Committee* (Panel)				
PM Noon								
12:30							**20 Promotion Ideas That Work!—** Jules Steinberg, *President, Steinberg & Associates*	
1:00					**Profits and Customer Service In Cellular Phone Sales—** Bob Chapin, *Editorial Dir., Cellular Marketing* (Panel)	**Marketing "Edutainment" to the End User—** Kenneth Wasch, *Executive Director, Software Publishers Assoc.* (Panel)		**Specialty Audio: Servicing the Needs of the Customer** Bruce Jacobs, *National Sales Manager, Audio/Video International* (Panel)
1:30			**Retailing 2000—** John Shields, *National Association of Retail Dealers of America* (NARDA)					
2:00		**Swim With The Sharks—Without Being Eaten Alive!** (repeat)— Harvey Mackay, *Author*						
2:30							**Interactive Television Is Here To Stay—** Art Levis, *Editor, Video* (Panel)	
3:00	**Marketing To The Military: How To Get Started—**Ann Lowell, *Executive Vice President, Military Marketplace Assoc.* (Panel)			**Retail Management Seminar V: Build Profitable Volume With Good In-Store Training—** Jules Steinberg, *Pres., Steinberg & Associates*				
3:30								
4:00				**Retail Management Seminar VI: Recognizing A Troubled Business—** John Shields, *Ex. Dir., National Assoc. of Retail Dealers of Amer. (NARDA)*		**Customer Relations For Servicers—It's Money In Your Pocket!—**Walter Seymour, *EIA/Consumer Electronics Group* (Panel)		
4:30							**Selling Home Automation Today—** Nicholas Pyle, *Executive Director, Home Automation Assoc.* (Panel)	
5:00								
5:30								

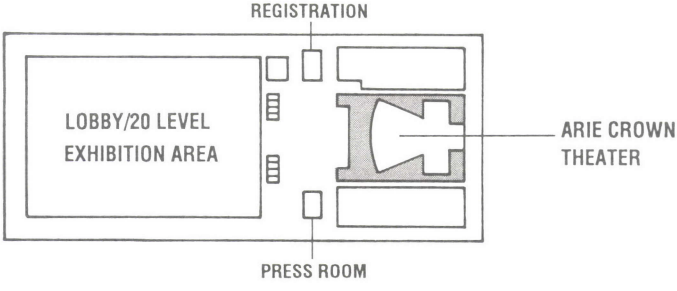
Please refer to page 57 for Workshop Rooms Location Map.
Schedule, locations and names of participants subject to change.

WORKSHOP ROOMS LOCATION MAP

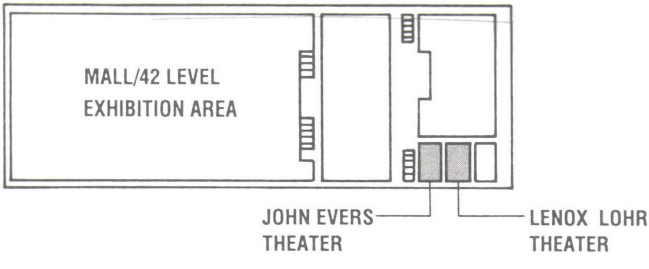
McCORMICK NORTH Mezzanine/27 Level



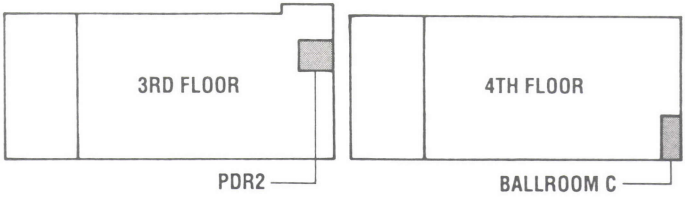
McCORMICK EAST Lobby/20 Level



McCORMICK EAST Mall/42 Level



CHICAGO HILTON AND TOWERS



Friday, May 31
8:30 - 10:00 a.m.
McCormick East, Mall/42 Level
John Evers Theater

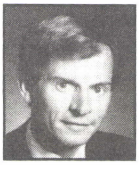
How to Work the Consumer Electronics Show (Exhibitors)

Speaker: **Dr. Allen Konopacki**, President, Incomm International

Learn proven methods to attract the top 5% of "Power Buyers" into your booth and capture more sales from your exhibit. Acquire and utilize the opening line that creates a win-win partnership and uncovers the potential order. Discover tips which enable you to deal with crowds and groups more effectively. Learn six qualifying questions for a friendly and less stressful selling process.

Dr. Konopacki's methods have increased sales results for many exhibitors. This session can help you capture more results from this Consumer Electronics Show!

Friday, May 31
3:00 - 4:30 p.m.
Chicago Hilton & Towers
Third Floor
PDR #2



How to Work the Consumer Electronics Show (Attendees)

Speaker: **Dr. Allen Konopacki**, President, Incomm International

Obtain the tips the top 2% of retailers use to find the best buys at the Consumer Electronics Shows. Dr. Konopacki, trade show consultant, provides tips that can double retailers' effectiveness at this show. Learn how to obtain VIP treatment from every exhibitor you meet, plus how to accomplish your goals faster and with less effort. Also included are tips for reducing fatigue, stress and burn-out. Find out when the best time is to negotiate with exhibitors.

This session provides six tips that allow you to work CES "smarter" and walk away with more results in less time!

Day 1: SATURDAY, JUNE 1

Saturday, June 1
8:30 - 10:00 a.m.
McCormick East, Lobby/20 Level
Arie Crown Theater

Opening Session: Yes You Can!

Learn from the experts how you and your company can succeed no matter what economic obstacles are perceived. The motivational tips and economic insights provided in this dynamic session will set you on your way to capturing your share of today's exciting market.

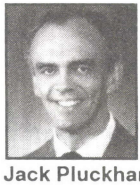
Ronald Unkefer

Stew Leonard

Frank Myers

Robert Dillon

Jerry Kalov


Jack Pluckhan

John McDonald

Featuring:

Ronald Unkefer, Chairman, The Good Guy's;

Stew Leonard Jr., President, Stew Leonard's;

Frank Myers, Chairman and Chief Executive Officer, Wells-Gardner Corporation and Chairman, Electronic Industries Association;

Robert Dillon, Executive Vice President, Sony Corporation of America and Chairman, EIA/Consumer Electronics Group Board of Directors;

Jerry Kalov, President and Chief Executive Officer, Dynascan Corporation and Vice Chairman of the EIA/Consumer Electronics Group Board of Directors;

Jack Pluckhan, Vice President, Matsushita Electric Corporation of America and EIA/Consumer Electronics Group Industry Vice President; and

John McDonald, President, Casio, Inc. and member of the EIA/Consumer Electronics Group Board of Directors.

Day 1: SATURDAY, JUNE 1

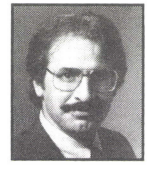
Saturday, June 1
10:30 - 11:30 a.m.
McCormick North, Mezzanine/27 Level
Room M-2

The Key to Home Office Marketing

Moderator: **Tom Miller**, Vice President, Link Resources

The home office market is hot! It's driven by full and part-time home workstyles. Successful marketers understand emerging segments of work-at-home buyers and changes in product features, price points, and distribution channels. Learn about these trends. Obtain insight from marketers of computers, telephone products, and imaging (fax and copier) products.

Panelists: **Gil DeLiso**, Sharp Electronics
Dan Furman, AT&T
Skip Gladfelter, IBM Corporation



Saturday, June 1
10:30 - 11:30 a.m.
Chicago Hilton & Towers
Fourth Floor
Ballroom C

Targeting The High-End Audio Consumer

Moderator: **Steve Saunders**, Editor, High Performance Review

Marketing techniques and systems are essential for today's consumer electronics retailers. Do you know what makes these essentials work? Attend this seminar to find out how to put together a powerful and affordable sales plan targeting the high-end consumer.

Panelists: **John Bevier**, Sennheiser
Clark Johnson, Intellect
Scott Roark, MTX/Soundcraftmen
Bob Serio, Stereo Shop
Bob Weissburg, Sony ES

Day 1: SATURDAY, JUNE 1

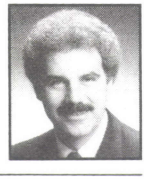
Saturday, June 1
11:30 a.m. - 12:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-1A

Electronic Photography: Where Is It Going?

Moderator: **John Larish**, Publisher & Editorial Director, Electronic Photography News

Only ten years ago Sony announced its Mavica still video camera system. What happened in those ten years? What is the future direction of electronic still photography? Leading figures from the photographic and electronic industries will share their views of this important issue. While some researchers say electronic photography will be the dominant form of images by the year 2000, what can you realistically expect?

Panelists: **Alan Czeizler**, Canon U.S.A., Inc.
Mark Dziekan, Toshiba America Corp.
Shigeharu Ochi, Fuji Photo Film
John D. Osterhout, Eastman Kodak Company
John Vozza, Sony Corporation of America



Saturday, June 1
1:00 - 2:30 p.m.
McCormick East, Mall/42 Level
John Evers Theater

How To Survive In An Uncertain Economy

Speaker: **Peter Johnson**, President, Johnson & Company

A unique new program! Provides answers to the unusual challenges and changes business professionals face in the 1991 economic slowdown. This program suggests mid-course adjustments and critical shifts in current strategies. Learn how to rethink future business plans and resource commitments.

You play a vital role in the long term success of your organization! Get an in-depth understanding of "the big picture perspective." Will help you control and shape your company's and your own destiny. For management, sales, or customer service professionals!

Day 1: SATURDAY, JUNE 1

Saturday, June 1
1:00 - 2:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1B

Gaming To Go — Portable Video Game Systems

Moderator: **Jim Willcox**, News Editor, TWICE

The advent of portable, handheld video game systems has added a new dimension to the market for video games. Representatives from the four leading video game manufacturers — Nintendo, NEC, Sega and Atari — will discuss their respective systems, and generally tackle the question of how these new systems are affecting the market.

Panelists: **Robert Botch,** Sega, USA
Lawrence Siegel, Atari Entertainment Division
William White, Nintendo
Ken Wirt, NEC Technologies

Saturday, June 1
2:00 - 3:00 p.m.
McCormick East, Mall/42 Level
Lenox Lohr Theater

What's New In Home Theatre

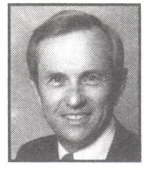
Moderator: **Murray Slovick**, Editor, Dealerscope Merchandising

Explore this product category from several aspects: the size of the market and buying tendencies of so-called "home theatre" customers; designing for home theatre; the importance of audio developments in "surround" sound; and new video developments, including an update on LCD projection systems!

Panelists: **Russ Herschelmann,** Russ Herschelmann Designs
John Kellogg, Dolby Laboratories
Sunil Mehrotra, Thomson Consumer Electronics
Andy Nelkin, Panasonic
T. Rozylowicz, Sharp Electronics
Carl Wegener, Magnavox

Day 1: SATURDAY, JUNE 1

Saturday, June 1
3:00 - 4:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1



Retail Management Seminar:
Sponsored by the National Association of Retail Dealers of America (NARDA)

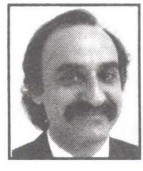
Session I: Niche Marketing

Instructor: **John Shields**, Executive Director, National Association of Retail Dealers of America (NARDA)

In each market, a few retailers can set themselves apart from the pack. This can be an independent retailer.

Learn how you, too, can build on your existing strengths in consumer electronics through the development of your "niche" in your market.

Saturday, June 1
3:30 - 4:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4



The Profitable Mobile Office

Moderator: **Jon Pepper**, Editor, Portable Office Magazine

This workshop covers one of the most powerful and rapidly growing trends for the next decade: the portable office. The portable office market may well end up incorporating and extending beyond the home office market. New and easier to use products — including notebook computers, palmtop PCs, and wireless communications — allow people to take their office with them anywhere and easily communicate with people, files, and information anywhere else.

Explore the issues involved in "extended office computing" from a market and product perspective and look at current and future market trends, product availability, and how you, too, can reach this growing and exciting market.

Panelists: **Gil DeLiso**, Sharp Electronics
Mark Eppley, Traveling Software
Christopher O'Malley, Mobile Office Magazine
Bill Suydam, Portable Office Magazine

Day 1: SATURDAY, JUNE 1

Saturday, June 1
4:00 - 5:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1

Retail Management Seminar:
Sonsored by the National Association of Retail Dealers of America (NARDA)

Session II: Value-Added Services Without Added Costs

Instructor: **Ed Knodle**, Knodle's Appliance & Electronic Center and President, National Association of Retail Dealers of America (NARDA)

How can you make money from an attitude change? A superior customer service attitude in your employees costs little and brings you the benefits of increased profits and customer loyalty. Customers will pay 9 to 13 percent more for products when they trust the dealer and are treated with respect and concern. Learn how to get your organization to do what needs to be done to be the consumer's store of choice.

Saturday, June 1
4:30 - 5:30 p.m.
McCormick East, Mall/42 Level
John Evers Theater

10 Steps to the Magic Sell

Speaker: **Stan Adler**, President, Adler Retail Training

This compelling presentation reveals the powerful sales techniques developed especially for our industry. You'll learn how to make sales happen, maximize profit opportunities and consistently create productive customer relationships.

Day 2: SUNDAY, JUNE 2

Sunday, June 2
8:30 - 9:30 a.m.
McCormick North, Mezzanine/27 Level
Room M-1

Retail Management Seminar:
Sponsored by the National Association of Retail Dealers of America (NARDA)

Session III: How We're Meeting the Competition

Instructor: **Jules Steinberg**, President, Steinberg & Associates

Staying ahead of the competition is the name of the game. No matter how uncertain the times, some retailers always offer consumers something extra. Come and hear what these dealers are offering that the public can't find anywhere else in their market.

Panelists: **Joe Anlauf,** Associated Volume Buyers, Palos Verdes, CA
George Keiser, North Shore Refrigerator, Palatine, IL
Jerry Plavin, Jerry Plavin's, Levittown, PA

Sunday, June 2
8:30 - 9:30 a.m.
McCormick North, Mezzanine/27 Level
Room M-4

Regional Sales Manager & Territory Representative: Enemies?.....Love Story!

Moderator: **Bill Weiner**, Director of Marketing, Electronics Representatives Association (ERA)

This is a unique opportunity to listen, learn, debate, and ask questions as two leading manufacturers and two highly respected reps discuss the policies, practices, and problems of regional manager-rep relationships.

Hear *Better Repping's* eye-popping report of recent ERA and EIA surveys of reps and manufacturers on the controversial topic of regional managers: Why do 70% of manufacturers believe regional managers should be based in the field and 70% of reps feel they should be based at the factory? What are the most common problems in rep-regional manager relationships and how have some companies solved them? What are the ground rules to be observed? What are the characteristics manufacturers should seek in hiring regional managers? What should be included in a regional manager's job description? Be a part of this important step to building and bettering the manufacturer/representative marketing partnership.

Day 2: SUNDAY, JUNE 2

Sunday, June 2
9:00 - 10:00 a.m.
McCormick East, Mall/42 Level
John Evers Theater

Technology and the Creative Process

Moderator: **Marc Finer**, Director, Communication Research, Inc.

During the past decade, a number of new technology-driven concepts changed the music industry forever. Developments like the MIDI synthesizer and music video, as well as a host of new digital audio recording and playback products, have had an enormous impact on the creative process for both the musician and the studio engineer.

This panel underscores the current scope of these technologies, as well as the role that other new technologies play in the music industry of the future.

Herbie Hancock

Bob Ludwig

Panelists: **Herbie Hancock**
Bob Ludwig, Masterdisk

Sunday, June 2
9:30 - 10:30 a.m.
McCormick North, Mezzanine/27 Level
Room M-1

Retail Management Seminar:
Sponsored by the National Association of Retail Dealers of America (NARDA)

Session IV: How To Build Profitable Retailer/Supplier Relations

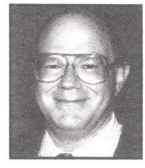
Instructor: **Jules Steinberg**, President, Steinberg & Associates

The chain of distribution from factory to consumer is only as strong as its weakest link. Profitable retailers and suppliers know that they have a vital stake in each other's success. Get advice on what you can do to help assure the profitability of retailer/supplier relations.

Panelists: **Kenneth Dalton,** Proton Corp.
Richard Schulze, Best Buy, Minneapolis, MN

Day 2: SUNDAY, JUNE 2

Sunday, June 2
9:30 - 10:30 a.m.
Chicago Hilton and Towers
Fourth Floor
Ballroom C



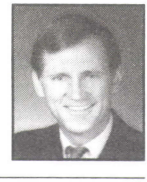
The Do's & Don'ts of Marketing Specialty Audio

Moderator: **Larry Archibald**, Publisher, Stereophile

The high-end or specialty audio market is considered by many to be unique. What are the elements of an effective marketing strategy that work best in this market? Panelists will explore the do's and don'ts of successfully marketing specialty audio.

Panelists: **Tony Gregory**, Audiophile Systems, Indianapolis, IN
Mike Kay, Lyric Hi-Fi, New York, NY
Ford Montgomery, Chelsea Audio, Beaverton, OR
Walt Stinson, Listen Up, Denver, CO
Karen Sumner, Transparent Audio Marketing, Hollis, ME
Richard Vandersteen, Vandersteen Audio, Hanford, CA

Sunday, June 2
10:30 a.m. - 12:00 p.m.
McCormick East, Mall/42 Level
Lenox Lohr Theater



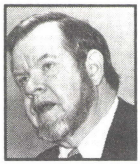
25 Ways To Improve Customer Service

Speaker: **Doug Jones**, President, Jones & Associates

We are in the midst of the most dramatic change in customer service experienced in the last 200 years! With economic uncertainty, competitive pressure, and taste, the battle for customer acceptance is being fought and won with high-tech weapons coupled with the dramatic execution of sound ideas. You can be in the driver's seat by discovering the essentials for survival and success in these challenging times!

Peter Drucker said that "organizations exist for one reason — to get and keep customers!" How do you define and help set customer expectations—and then proceed to exceed those expectations? Building a "customer-driven" organization requires that you lead the charge by recruiting, orienting, training, measuring, compensating, recognizing, promoting, and celebrating Customer Service.

Day 2: SUNDAY, JUNE 2



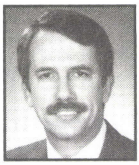
Sunday, June 2
10:30 a.m. - 12:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-2

CEBus/Custom Installation: The Right Mix

Moderator: **Jud Hofmann,** Vice President, Panasonic Technologies and Chairman, EIA/Consumer Electronics Group CEBus Committee

Custom installation of consumer electronics products is a fast growing segment of our industry. Amazing services can be developed for any home by combining products and systems. "Connectivity" that is reliable, compatible and cost-effective is a crucial factor in the growth of custom installation. This panel will explore the strengths and weaknesses of CEBus as the optimum "connectivity system."

Panelists: **James Bercaw,** AT&T Consumer Products
Anthony Capuano, Bell Atlantic
Tricia Parks, Parks Associates
Ray Shook, Voyager Technologies
Chris Stevens, Audio Access
Steve Winnick, ADEMCO



Sunday, June 2
11:30 a.m. - 12:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-1A

EIA/CEG Home Office Consumer Survey

Speaker: **Stephen Weber**, Senior Vice President, Market Facts, Inc.

How can you reach the buyer of home office products?
A major new study will be released at this session!

Day 2: SUNDAY, JUNE 2

Sunday, June 2
11:30 a.m. - 12:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4

Accessories: The Expanding Market

Moderator: **Steve Smith**, Editor/Electronics Report, HFD

Accessories buyers and merchandisers will find this panel timely and informative. A must for the accessories professional who wants to stay on top.

Panelists: **Robert Borchardt,** Recoton
John Hulscamp, Lazarus Brothers, Manhattan Beach, CA
Steve Trice, JASCO
Steve Velios, Caldor
Steve Woods, Good Guys, Burlingame, CA

Sunday, June 2
12:00 - 2:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1B

New Technologies and Tools for Selling Service

Sponsored by the National Electronics Sales & Service Dealers Association and International Society of Certified Electronics Technicians (NESDA/ISCET)

Moderator: **Don Hatton**, Staff Vice President, Product Services, EIA/Consumer Electronics Group

Professional service allows retailers to compete with mass merchandisers. Panelists will look at prevailing service operations and explore ways sales and service retailers can compete and respond. Retailers who have no service department can learn how to use service-only companies to improve their own image and better sell today's high tech products by establishing a relationship with a quality service company. Learn techniques for improving the service department and for competing with industry for the best technicians.

Panelists: **Connie Bell**, C.C. Bell, St. Louis, MO
Susan Frick, Frick Electronics, Independence, MO
Gerald Hall, Hall Electronics, Milwaukee, WI
Arnold Rubenstein, United Radio, Syracuse, NY

Day 2: SUNDAY, JUNE 2

Sunday, June 2
12:30 - 2:00 p.m.
McCormick East, Mall/42 Level
John Evers Theater

Getting More Bang From Your Advertising Buck

Television

Speaker: **David Elmore,** Manager of Regional Development, Television Bureau of Advertising

Seventy-eight million baby boomers are now "the new consumer" and this group controls 151% of the aggregate spending power! Learn how to focus in on "the new consumer" whose very senses have been trained by a single medium, television!

Newspaper

Speaker: **Frank W. Hennessy,** Vice President of Co-Op, Newspaper Advertising Bureau

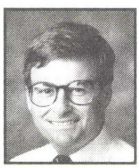
Co-op dollars can increase your advertising more than 100%, often with less than a 30% increase in your actual media costs... and sometimes without costing you an extra cent!

Radio

Speaker: **Laurence Norjean,** Senior Vice President, Radio Advertising Bureau

Radio has the ability of reaching key consumers and moving them to your store! Find out how you can tap into radio co-op.

Direct Mail



Speaker: **George Schaller,** President, Corporate Marketing Services

More and more consumer electronics retailers are turning to direct marketing to get a "bigger bang for their advertising buck." This expert shares new techniques for collecting marketing intelligence, tells how to plan your merchandise strategy and how to effectively carry out a direct marketing campaign.

Day 2: SUNDAY, JUNE 2

Sunday, June 2

1:00 - 2:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-2

Portable Phones: Zeroing In On The Signal

Moderator: **Rhonda Wickham**, Editor, Cellular Business

When you use a portable or transportable cellular phone in a vehicle, the phone's performance level drops because of shielding effects of the car's metal body. What are some products that dealers can offer the subscriber to improve the phone's performance?

Panelists: **Steve Bowles**, Centurion, Lincoln, NE
Al Dolgosh, Antenna Specialists, Cleveland, OH
Roger Fisher, The Antenna Company, Broadview, IL

Sunday, June 2
1:30 - 2:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-1A

Multimedia: What Is It?

Moderator: **Greg Fagan**, Editor, Video Prophiles

Multimedia. Is it a home theater with a brain? A personal computer with a heart? Or is it just "desktop video" with a new name destined to confuse dealers and consumers alike?

The label loosely applies to lots of products headed to market in the next few years — from interactive television systems to home video editing gear. But will consumers actually come into the store and ask "Where's the Multimedia section?" These experts look at examples of Multimedia and — along with the audience — try to define a category that seems at the moment...undefined.

Panelists: **Nolan Bushnell**, Commodore International
Michael Grubbs, Tandy Corporation
Gordon Stulberg, American Interactive Media

Day 2: SUNDAY, JUNE 2

Sunday, June 2
2:30 - 3:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4

Creating Retail Excitement In a Slow Economy

Speaker: **Jules Steinberg**, President, Steinberg & Associates

Take an in-depth look at the strategies and tactics successful retailers use when the market softens.

Sunday, June 2
3:00 - 4:00 p.m.
McCormick East, Mall/42 Level
John Evers Theater

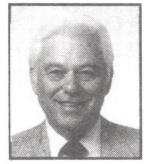
HDTV: The Proponents Speak

Moderator: **David Lachenbruch**, Editorial Director, TV Digest

Looking beyond the hype, what is the real story on HDTV? When will it really be available? How much will sets cost? What are the advantages over enhanced definition and improved definition systems? Will the chosen system be analog or digital? What will happen to existing TV sets? What are the implications for VCRs and videodisc players? Here's your chance to hear the answers to your questions first-hand from the system proponents themselves.

Panelists: **Dr. Joe Donahue**, Thomson Consumer Electronics
Dr. Keiichi Kubota, NHK (Japan Broadcasting Corporation)
Wayne Luplow, Zenith Electronics
Robert Rast, General Instrument

Day 2: SUNDAY, JUNE 2



Sunday, June 2
3:00 - 4:30 p.m.
McCormick East, Mall/42 Level
Lenox Lohr Theater

Car Audio Installer Certification and Education

Sponsored by the Car Audio Specialists Association/Vehicle Security Association (CASA/VSA)

Moderator: **Al Brotsky**, Al & Ed's Autosound

Proponents of installer education and certification agree that the need for the industry to set the standard must continue to be met as it traditionally has—by all segments of the industry. State-of-the-art standards are uniquely important to the installer, the retailer, the industry and the customer, and this value has only begun to be realized. Discover the merit of installer certification, preparation, education, manufacturer and retailer involvement, and what CASA/VSA is doing today to meet the needs of tomorrow.

Panelists: **Mike'l Dornhecker**, Bobit Publishing
Pete Fernandez, Los Angeles Public School System
Derek Lee, Mobile Dynamics Corporation

Day 2: SUNDAY, JUNE 2

Sunday, June 2
3:00 - 4:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1B

Marketing Computers And Software As Consumer Electronics Products

Moderator: **Nancy Trespasz**, Products Editor, Computer Retail Week

The personal computer is becoming easier to use and less expensive, causing sales to skyrocket. Sales through retailers should hit $3.5 billion this year.

Consumers are starting to buy computers and software where they buy VCRs, televisions and stereo systems. This market expansion offers consumer electronics retailers, warehouses and superstores an opportunity for new and significant sales growth. A panel of seasoned retailers will explore the strategies that succeed in marketing personal computers and software as consumer electronics products.

Panelists: **Ron Eisner**, Consumer Products Marketing Group, Pickerington, OH
Adam Levin, Nationwide Computer Home Office, Shaker Heights, OH
Raymond Navarrete, TOPS Appliance City, Edison, NJ
Steve Shendelman, The Electronics Boutique, Inc., West Chester, PA
Jim Smith, Montgomery Ward, Chicago, IL

Day 2: SUNDAY, JUNE 2

Sunday, June 2
3:30 - 4:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-1A

Emerging Audio Technologies: An Opportunity for Profit

Moderator: **Irwin Zucker**, Director of Marketing, Marantz and Chairman, EIA/CEG Audio Systems Committee

The retailer who knows about emerging technologies can adapt staffing, training, product mix and operations to prosper when these new technologies become available.

Influential industry experts will provide insight crucial to keeping the progressive retailer on the cutting edge of technology.

Panelists: **Tom Breithaupt,** Blaupunkt
Len Feldman, Feldman Electronic Labs
Robert Finger, Matsushita Electric Corporation of America
Ed Foster, Diversified Science Labs
Bart Locanthi, BNL Electronic Labs

Sunday, June 2
3:30 - 5:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-2

Providing Accessible Products for People With Disabilities

Special Guest: **Dr. Lex Frieden,** Executive Director, The Institute For Rehabilitation and Research
Moderator: **Dennis Mitchell**, IBM Special Needs

The Americans with Disabilities Act opens new markets as it requires purchases of new categories of products. This panel of experts, including one of the creators of the Americans With Disabilities Act, will help you focus on the design considerations for making products that can enable individuals with disabilities to improve their quality of life at home and in the workplace.

Panelists: **Deane Blazie**, Blazie Engineering
Mary Dillman, Prentke Romich
Clint Gibler, AT&T

Day 2: SUNDAY, JUNE 2

Sunday, June 2
4:30 - 5:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4

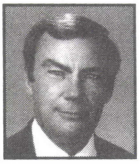
Overview of Service Contracts

Moderator: **Fay Wood**, President, Key Prestige, Inc.

What are the issues surrounding service contracts from a retail point of view? Legislation, consumer issues, and other controversial matters surrounding this very real and important segment of business are addressed by this panel.

Panelists: **David Ashton,** National Association of Service Dealers (NASD)
Connie Bell, NESDA
Bill Berg, Matsushita Services Co.
Sally Browne, EIA/Consumer Electronics Group
Jack Clark, Fred Schmid, Denver, CO
Suzanne Schneider, Service Contract Industry Council (SCIC)

Day 3: MONDAY, JUNE 3



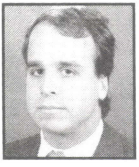
Monday, June 3
9:00 - 10:00 a.m.
McCormick East, Mall/42 Level
Lenox Lohr Theater

The Impact of Consumer Electronics on Global Change

Speaker: **Sam Donaldson**, ABC News

Current affairs, politics, and the Gulf War — all have been impacted by consumer electronics.

Sam Donaldson, one of the sharpest and most insightful minds in the media today, will share his varied experiences spanning the globe. Mr. Donaldson will also take questions from the audience.



Monday, June 3
9:00 - 10:30 a.m.
McCormick North, Mezzanine/27 Level
Room M-1

Custom Installation: The Residential Revolution

Moderator: **Tom Doherty**, President, Doherty's Custom Audio & Video Inc. and President, Custom Electronic Design & Installation Association (CEDIA)

A revolution is underway! Customer installation of audio, video and coherent systems for the home is the fastest growing market segment in consumer electronics. Major manufacturers have developed products for use by custom designers and installers. And more and more consumers want technologically excellent audio, video, and automation systems installed in a media room, a home theater, or throughout their homes. Consumers also want simplified, non-intimidating operation of all of their systems combined with touchpads and/or master remotes. They want the best of technology and the easiest of use while complementing, instead of compromising, decor. A unique combination of experts will explore the business of custom installation— its opportunities, potential pitfalls, and what it takes to be profitable and successful.

Panelists: **Brad Kibble,** Sony Corporation of America
Chris Stevens, Phoenix Systems

Day 3: MONDAY, JUNE 3

Monday, June 3
10:00 - 11:30 a.m.
McCormick East, Mall/42 Level
John Evers Theater

Advances in Home Theater and Electronic Media For The '90s

Moderator: **Len Feldman**, President, Electronic Laboratories

The consumers' growing interest in home theater and in new entertainment delivery systems such as digital audio broadcasting, digital/cable audio systems and digital satellite delivery systems for video are creating a booming home theater market! What's the latest on Dolby Pro Logic SRS, Q-Sound and THX? Are there new techniques which will enhance the home audio theater experience such as digital audio systems employing cable? Find the answers from these experts!

Panelists: **Dr. John Abel**, National Association of Broadcasters
Joe F. Allrich, Hughes Aircraft Corporation
Brian McCauley, Skypix Corporation
Tomlinson Holman, Lucasfilm, Inc.
John Kellogg, Dolby Labs
David Levitan, Scientific Atlanta

Monday, June 3
10:30 - 11:30 a.m.
McCormick North, Mezzanine/27 Level
Room M-2

Meeting The Needs Of The Home Office Buyer

Moderator: **Tom Veilleux,** Associate Editor, HFD

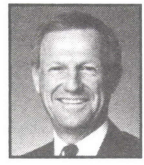
Has the home office become a true mass market commodity? Panelists will discuss just how deeply home office products have penetrated alternative channels of distribution. Products to be reviewed will include fax machines, copiers, personal computers and more.

Learn about promotion, merchandising, and pitfalls to avoid.

Panelists: **Ray Boggs**, BIS Cap, Int'l
Nancy Colon, Sharp Electronics Corp.
Bill Kopp, Panasonic Co.
Dennis Levine, Emerson Computer
Steve Solomon, Fuji Photo Film, U.S.A., Inc.
Michael Strange, Franklin Computer Corp.

Day 3: MONDAY, JUNE 3

Monday, June 3
11:30 a.m. - 1:00 p.m.
McCormick East, Mall/42 Level
Lenox Lohr Theater



Swim With The Sharks — Without Being Eaten Alive!

Speaker: **Harvey Mackay**, Author

Rarely has a business book received the extraordinary acclaim given to Harvey Mackay's "Swim With the Sharks Without Being Eaten Alive." Its powerful selling and motivational techniques have won endorsements from America's movers and shakers — including Warren Avis, Robert Redford, Norman Vincent Peale, Peter Ueberroth, Leonard Lauder, Abigail Van Buren and Charles Schwab — and put it on the *New York Times Book Review's* best-seller list.

The reason for the fanfare is simple: Harvey Mackay—the man Fortune magazine calls "Mr. Make-Things-Happen"—can outsell, outmanage, outmotivate and outnegotiate practically anybody. And now he shows you how!

Featuring "The Mackay 66"—a 66-point customer profile that Mackay says will bring you sales results you never dreamed possible—"Swim With the Sharks..." is a unique program for business and personal success filled with hard-headed details and information you can apply immediately to your business, your life, your relationships and your goals.

This session will also be offered today from 2:00 p.m. to 3:30 p.m. in this same room.

Day 3: MONDAY, JUNE 3

Monday, June 3
11:30 a.m. - 12:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-1A

Closed Captioning: A TV Requirement—
A Marketing Opportunity

Moderator: **Julius Szakolczay**, Mitsubishi Electronics America, Inc. and Chairman, EIA/CEG Closed Captioning Committee

Congress has passed the Television Decoder Circuitry Act of 1990, requiring 13-inch and larger television receivers manufactured after July 1, 1993, to include closed caption decoder circuitry. The FCC had 180 days to develop and issue technical standards for the service. The EIA Closed Captioning Task Force was established, to provide the FCC with input in establishing receiver display standards. The resulting Television Receiver Performance Specification for Basic Closed Captioning Services was largely adopted by the FCC in the Report and Order issued on April 15, 1991.

Is this just another cost overhead to receiver manufacturers that may or may not be passed on to consumers, or does it create a marketing opportunity to receiver manufacturers and retailers alike?

Panelists: **Larry Goldberg,** The Caption Center at WGBH
Jeff Hutchins, Caption America
Steve Sigman, Zenith Electronics
David Poisson, EIA/Consumer Electronics Group

Monday, June 3
12:30 - 1:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4

20 Promotion Ideas That Work!

Speaker: **Jules Steinberg**, President, Steinberg & Associates

Retailers succeed by using distinct promotions that draw customers into their store. They develop promotional campaigns that boost their sales even in a maturing market.

See a presentation of all the things you really need to know to make a major promotion work to its maximum ability, with specifics as to when, how and where to make twenty promotion ideas do their job!

Day 3: MONDAY, JUNE 3

Monday, June 3
1:00 - 2:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1B

Profits and Customer Service In Cellular Phone Sales

Moderator: **Bob Chapin**, Editorial Director, Cellular Marketing

Customer Service begins at the point of sale. Properly trained sales people and the right follow-up customer service program will pay for themselves many times over.

Panelists: **Brian Hanson**, Select Marketing
Bill Stark, Bell Atlantic Mobile Systems

Monday, June 3
1:00 - 2:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-2

Marketing "Edutainment" to the End User

Moderator: **Kenneth Wasch**, Executive Director, Software Publishers Association

"Edutainment" software — that which both educates and entertains — is one of the fastest growing segments of the consumer software industry. As computers increasingly penetrate the home and school markets, this trend will likely continue for the foreseeable future. What factors have led to the success of edutainment software and where does its future lie? This panel will explore distribution methods, marketing strategies and other relevent information on this new and growing market.

Panelists: **Sharyn Fitzpatrick,** The Learning Company
Diane Rapley, Broderbund Software, Inc.

Day 3: MONDAY, JUNE 3

Monday, June 3
1:00 - 2:00 p.m.
Chicago Hilton and Towers
Fourth Floor
Ballroom C

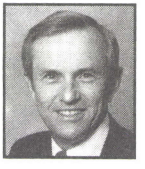
Specialty Audio: Servicing the Needs of the Customer
Sponsored by the Professional AudioVideo Retailers Association (PARA)

Moderator: **Bruce Jacobs**, National Sales Manager, Audio/Video International

How can you reach the specialty audio buyer? This session provides a clear view with specific details on how you can reach your target by improving product positioning and marketing strategies.

Panelists: **Bjorn Dybdahl**, Bjorn's Audio/Video, San Antonio, TX
Paul Ginther, The Ginther Group, Bloomington, MN
Charles O'Meara, Absolute Sound, Winter Park, FL
Wayne Puntel, Audio Craft, Cleveland, OH

Monday, June 3
1:30 - 2:30 p.m.
McCormick East, Lobby/20 Level
President's Walk Restaurant
Red Room



Retailing 2000

Speaker: **John Shields**, Executive Director, National Association of Retail Dealers of America (NARDA)

What direction does American retailing take to correct its present problems of overstorage, too much price promotion, shortage of good people and need for working capital to grow? What kind of retailing establishment will the dual-income family of the '90s seek? What characteristics have winning retailers exhibited? The National Assocation of Retail Dealers of America commissioned Management Horizons to explore the current state of the electronics and appliance industry and look toward Retailing 2000 and where the independent retailer fits into the picture. Hear what makes a market-driven operation and what kind of management is needed to achieve challenging goals.

Learn marketing tools recommended to help retailers be better prepared. Hear what successful dealers are already doing to contribute to their successful operations. This session helps you identify who you are and where you can take your type of business for the consumers of this decade and beyond while competing successfully.

Day 3: MONDAY, JUNE 3

Monday, June 3
2:00 - 3:30 p.m.
McCormick East, Mall/42 Level
Lenox Lohr Theater

Swim With The Sharks — Without Being Eaten Alive! (repeat)

Speaker: **Harvey Mackay**, Author

*See **Monday, June 3, 11:30 a.m.**, (page 79), for a complete description.*

Monday, June 3
2:30 - 3:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4

Interactive Television Is Here To Stay

Moderator: **Art Levis**, Editor, Video

General issues loom as decisive factors affecting the success of interactive television. Will consumers need a special decoder? If so, who will supply it? How much are viewers willing to pay to participate? Get these answers at this panel from experts in the field.

Panelists: **Gary Arlen,** Arlen Communications
Jack Galmiche, Interactive Systems
David Lockton, Interactive Network
Richard Miller, TV Answer

Monday, June 3
3:00 - 4:00 p.m.
McCormick East, Mall/42 Level
John Evers Theater

Marketing To The Military: How To Get Started

Moderator: **Ann Lowell**, Executive Vice President, Military Marketplace Association (MMA)

Over 12 million active-duty troops, their dependents and retirees shop on US military bases worldwide. Military base sales exceed $10 billion annually in overall sales. Learn how to sell to the military exchange system. Get customer demographics, sales, buying procedures, and more!

Panelists: **Mike Childs**, Army Air Force Exchange Service
Eileen Siegal, Navy Resale and Services Support Office
Sandy Stepakof, Military Marketplace Association

Day 3: MONDAY, JUNE 3

Monday, June 3
3:00 - 4:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1

Retail Management Seminar:
Sponsored by the National Association of Retail Dealers of America (NARDA)

Session V: Build Profitable Volume With Good In-Store Training

Instructors: **Jules Steinberg**, President, Steinberg & Associates
Loyd Koski, National Director of Training, NARDA

Today's consumer electronics products are diverse. Retail salespeople must instruct the consumer how to operate this equipment. Salespeople must convey the pleasures of owning these products. Learn how to train a salesforce to be profitable.

Monday, June 3
4:00 - 5:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-1A

Retail Management Seminar:
Sponsored by the National Association of Retail Dealers of America (NARDA)

Session VI: Recognizing a Troubled Business

Instructor: **John Shields**, Executive Director, National Association of Retail Dealers of America (NARDA)

A business must be attended to like a person. It must be nurtured for proper growth in the quest to achieve goals. Understand how to look for warning signs of a troubled business falling short of its goals. Learn about liquidity, working capital, inventory turns, cost reduction and margin improvement, and how each can help or hurt a business. A checklist of "hurt" activities will be reviewed and pointers given on how to avoid them.

Day 3: MONDAY, JUNE 3

Monday, June 3
4:00 - 5:00 p.m.
McCormick North, Mezzanine/27 Level
Room M-2

Customer Relations — It's Money In Your Pocket!

Moderator: **Walter Seymour**, Staff Director, Product Services, EIA/Consumer Electronics Group

How does a customer react to poor service? Short quips of in-home service scenes will demonstrate how to avoid negative customer reaction by providing quality service in a professional and positive manner. Informative discussion will be supplemented with numerous hand-outs providing statistics and helpful suggestions.

Panelists: **Steve Hall**, Telco Electronics
Kaylene Seeley, JA & Associates

Monday, June 3
4:30 - 5:30 p.m.
McCormick North, Mezzanine/27 Level
Room M-4

Selling Home Automation Today

Moderator: **Nicholas Pyle**, Executive Director, Home Automation Association (HAA)

Integrated home controls centralize management of residential systems such as security, entertainment, lighting, appliances, water management, communications, heating and cooling. The total effect is home automation. This seminar will showcase two established dealer/installers discussing an integrated home automation device. The panelists represent active home automation professionals who are selling systems at an ever increasing rate.

Panelists: **Barclay Brown**, Home Automation Laboratories
Helen Heneveld, Automation Link
John Puma, AVIUS
Gus Seracy, Mastervoice

Day 4: TUESDAY, JUNE 4

Tuesday, June 4
9:00 - 10:00 a.m.
McCormick East, Mall/42 Level
John Evers Theater

Consumer Electronics: Back To Your Future (Career/Student Day)

An entertaining and revealing look at the people of this dynamic field. This session presents a straight-forward and truthful equation: electronics today equals jobs tomorrow. Experience this up-beat glimpse of today's exciting, fast-moving electronics world and learn how you can put yourself right in the center of the action!

ORDER FORM

1991 Summer Workshop Program on Audio Cassette

- ❑ 91CES-101A How to Work the Consumer Electronics Show (Exhibitor) (Part 1)
- ❑ 91CES-101B How to Work the Consumer Electronics Show (Exhibitor) (Part 2)
- ❑ 91CES-102A How to Work the Consumer Electronics Show (Attendee) (Part 1)
- ❑ 91CES-102B How to Work the Consumer Electronics Show (Attendee) (Part 2)
- ❑ 91CES-103 Opening Session: Yes You Can!
- ❑ 91CES-104 The Key to Home Office Marketing
- ❑ 91CES-105 Targeting to the High-End Audio Consumer
- ❑ 91CES-106 Electronic Photography: Where Is It Going?
- ❑ 91CES-107 How to Survive in an Uncertain Economy
- ❑ 91CES-108 Gaming to Go: Portable Video Game Systems
- ❑ 91CES-109 What's New in Home Theatre
- ❑ 91CES-110 Retail Management Seminar I: Niche Marketing
- ❑ 91CES-111 The Profitable Mobile Office
- ❑ 91CES-112 Retail Management Seminar II: Value-Added Services Without Added Costs
- ❑ 91CES-113 10 Steps to the Magic Sell
- ❑ 91CES-114 Retail Management Seminar III: How We're Meeting the Competition
- ❑ 91CES-115 Regional Sales Manager & Territory Representative: Enemies?...Love Story!
- ❑ 91CES-116 Technology and the Creative Process
- ❑ 91CES-117 Retail Management Seminar IV: How to Build Profitable Retailer/Supplier Relations
- ❑ 91CES-118 The Do's & Don't's of Marketing Specialty Audio
- ❑ 91CES-119 25 Ways to Improve Customer Service
- ❑ 91CES-120 CEBus/Custom Installation: The Right Mix
- ❑ 91CES-121 EIA/CEG Home Office Consumer Market Survey
- ❑ 91CES-122 Accessories: The Expanding Market
- ❑ 91CES-123A New Technologies and Tools for Selling Service (Part 1)
- ❑ 91CES-123B New Technologies and Tools for Selling Service (Part 2)
- ❑ 91CES-124A Getting More Bang From Your Advertising Buck (Part 1)
- ❑ 91CES-124B Getting More Bang From Your Advertising Buck (Part 2)
- ❑ 91CES-125 Portable Phones: Zeroing In On The Signal
- ❑ 91CES-126 Multimedia: What Is It?
- ❑ 91CES-127 Creating Retail Excitement In a Slow Economy
- ❑ 91CES-128 HDTV: The Proponents Speak
- ❑ 91CES-129 Car Audio Installer Certification and Education
- ❑ 91CES-130 Marketing Computers And Software As Consumer Electronics Products
- ❑ 91CES-131 Emerging Audio Technologies: An Opportunity for Profit
- ❑ 91CES-132A Providing Accessible Products for People with Disabilities (Part 1)
- ❑ 91CES-132B Providing Accessible Products for People with Disabilities (Part 2)
- ❑ 91CES-133 Overview of Service Contracts
- ❑ 91CES-134 The Impact of Consumer Electronics on Global Change
- ❑ 91CES-135A Custom Installation: The Residential Revolution (Part 1)
- ❑ 91CES-135B Custom Installation: The Residential Revolution (Part 2)
- ❑ 91CES-136 Advances In Home Theater and Electronic Media For The 90's
- ❑ 91CES-137 Meeting the Needs of the Home Office Buyer
- ❑ 91CES-138 Swim With The Sharks — Without Being Eaten Alive!

ORDER FORM

- ☐ 91CES-139 **Closed Captioning: A TV Requirement — A Marketing Opportunity**
- ☐ 91CES-140 **20 Promotion Ideas That Work!**
- ☐ 91CES-141 **Specialty Audio: Servicing the Needs of the Customer**
- ☐ 91CES-142 **Marketing "Edutainment" to the End User**
- ☐ 91CES-143 **Profits and Customer Service in Cellular Phone Sales**
- ☐ 91CES-144 **Retailing 2000**
- ☐ 91CES-145 **Interactive Television Is Here to Stay**
- ☐ 91CES-146 **Retail Management Seminar V: Build Profitable Volume with Good In-Store Training**
- ☐ 91CES-147 **Marketing to the Military: How to Get Started**
- ☐ 91CES-148 **Retail Management Seminar VI: Recognizing a Troubled Business**
- ☐ 91CES-149 **Customer Relations — It's Money in Your Pocket!**
- ☐ 91CES-150 **Selling Home Automation Today**
- ☐ 91CES-151 **Consumer Electronics: Back to Your Future**

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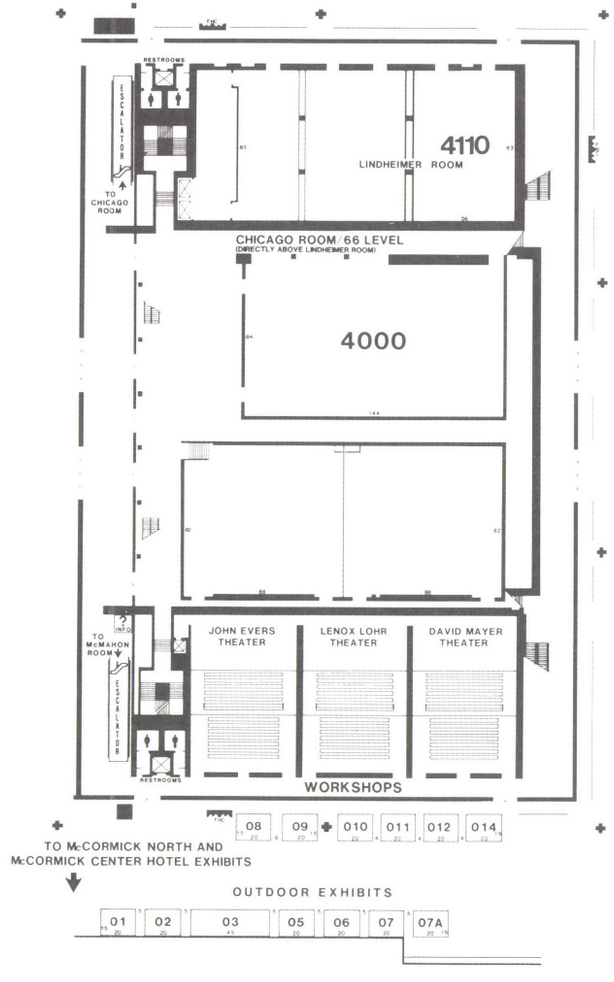

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EAST
LOBBY/20
LEVEL
EXHIBITS

LOBBY/20 LEVEL

Exhibitors In Alphabetical Order

The 1991 International Summer Consumer Electronics Show®

Please consult Product Locators for changes and/or additions.

[1] The *CES Official Directory* was compiled with information received through April 26, 1991. CES cannot be held responsible for errors or omissions.

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165	DUO-TECH Company	East	1954
165	DYNACO	East	D-764
165	Dynasound Organizer, Inc.	East	348
165	Dynaudio USA	Hilton	701

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166	Electro Brand, Inc.	East	716
167	Electronic Arts, Electronic Arts Dist.	North	6846, M-6466
168	Electronic Industries Association, Consumer Electronics Group	East	T-2
168	Electronic Industries Foundation (EIF)	North	T-7512
168	Electronix Corp.	East	1333
168	Electro Source, Inc. (Rabee USA)	North	6658
169	Electro Technologies Pte Ltd.	East	5416
169	Elenco Electronics, Inc.	East	5525
169	ELF Int'l. Ltd.	East	1019
169	Elite Industries	East	249
169	Embassy Products Corp., Electronics	East	1912
169	Emerson Radio Corp.	East	510
170	Eminent Technology, Inc.	Hilton	875
170	Encore Electronics, Inc.	Hilton	1075
170	Encore Power	East	5111
170	Energy, Audio Products Int'l. Corp.	Hotel	2-12
170	Enews U.S.A. Inc.	North	7723
170	Enix America Corp.	North	7141, 7158
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171	ENSEMBLE, INC., Audio	Hilton	1250
171	Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp.	East	1800
171	Entertainment Weekly, Inc., Entertainment Weekly Magazine	East	P-1621
171	ERA-Electronics Representatives Association, Consumer Products Marketing Group	East	T-1600
171	ESAW Industries, Inc.	East	1515
172	E.S.B. Spa	Hilton	1077
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172	Euroson America, Inc.	East	D-664
173	Excellerator Cable , by Audio Authority	East	4731
173	Exchange & Commissary News (Military)	East	P-1723
173	Execudyne Ltd.	North	6621
173	Export Market Development Ltd.	East	P-1631
173	Exposure Electronics, U.S. Sales Div.	Hilton	1377, 1379
173	Express Yourself, Inc.	East	1344
174	Exxess Electronixx, Audio Hardware	East	4529

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174	Factory Direct Marketing	North	6324
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174	Fidelity Electronics	North	7035
175	50/50 Micro Electronics, Inc.	North	7806
175	Finyl, Transparent Audio Marketing, Inc.	East	1438
175	FIRST SOUND, Audio Specialty/Hi-End	Hilton	1450
175	(Fisher), Sanyo Fisher USA Corp., Sales	East	4000
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176	FMS Co.	Hilton	1206
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176	Fox Electronics and Technology, Inc.	North	8010
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176	Franzus Company, Inc.	North	8124
177	Frieder Inc.	North	6120
177	Fried Products Co.	Hilton	577
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177	Front Row Video, Inc.	East	1505
177	Fuji Novel Batteries, Majesco Sales, Inc.	East	2217
177	Fujisankei Communications Int'l., Inc. (FCI)	North	7141, 7158
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180	German Acoustics, Inc.	Hilton	1040
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183	Group Three Technologies, Inc.	East	4428
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196	Instant Replay	East	1749
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226	Nat'l. Electronics Warranty Corp. (N.E.W.)	East	1234
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252	RND Products, Inc., Div. of Tecla Co., Inc.	East	1130
253	Rockport Technologies	Hilton	568, 570
253	Rockustics Inc.	East	D-769
253	Rogers (Audio Influx)	Hotel	2-18
253	Rokina Int'l., Inc.	East	1100
253	Rolling Stone Magazine, Publication	East	P-1638
253	Rolodex	North	7716
253	Romstar, Inc. (NES)	North	7141, 7158
254	Rona Leather, Inc.	East	5315
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254	Roomington Ltd.	North	7330
254	Roomtune, Inc.	Hilton	4F
254	B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc.	Hotel	2-8, 2-20
255	Rover Enterprises Co., Inc., Unic Electronics Co.	East	2017
255	Royal Consumer Business Products	North	7120
255	Royal Sound Co., Inc.	East	324
255	RTW Int'l. Corp.	East	1552
256	Runco International, Home Theater	East	457
256	Russound/FMP, Inc.	East	658
256	RYKA	East	1202

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256	Sae Sung Trading Corp. (Jalga)	East	2221
256	SAFCO Corp.	East	5204
256	Safe Care Products, Inc.	North	6039
257	SAFT America, Inc., Portable Battery Div.	East	344
257	SAI International (N.J.), Inc.	East	1754
257	The Saiko Enterprises, Inc., Audio, Video, Telephone Accessories	East	1356
257	Sakar Int'l., Inc.	East	1028
257	S.A.M. Electronics	East	1444
257	Samsonite Corp., Industrial Products	East	1228
258	Samsung Electronics America, Inc.	East	534
258	Sandmartin Co. Ltd.	East	1648
258	Sangean America, Inc.	East	1905
258	San Shih Electrical Enterprise Co. Ltd.	North	8024
258	Sansui USA, Inc.	East	614
259	Sanyo Energy (USA) Corp.	East	243
259	Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div.	East	4000
259	SAS/Southern Audio Services, Inc.	East	4600
259	Satellite Broadcasting & Communications Assoc.	East	T-1506
260	Satter, Inc.	East	1205
260	Scientific Fidelity	Hilton	5-I

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260	Scosche Industries, Inc.	East	5031
260	Sea Link Int'l., Inc.	East	5412
260	SECO-LARM U.S.A., INC.	East	5028
261	Sega of America, Inc.	North	7051, 7058
262	Seika Corporation	North	7141, 7158
263	Seiko Instruments U.S.A., Inc., Consumer Products Div.	North	7133
263	Selectech, Ltd.	East	D-451
263	SelecTronics, Inc.	North	7310
263	Selsi Co., Inc.	East	1309
263	Sendai Publications, Inc.	North	6037
264	Sennheiser Electronic Corp., Consumer Products	Hilton	509
264	Sensormatic Electronics	East	1037
264	Sentry Industries	East	1916
264	ServicePlan, Inc.	East	1040
264	Seta USA, Inc.	North	7141, 7158
264	Shahinian Acoustics Ltd.	Hilton	1179
264	Sharp Brave Co., Ltd.	East	2130
265	Sharp Electronics Corp.	East	300
265	Sharp Int'l. Corp., Timepiece Div.	East	2052
265	Sherwood, Div. of Inkel Corp.	East	318
265	Shiba Electronics Ltd.	North	7330
266	Shomi Corp.	East	1024
266	Showline Video, A Div. of Visync Technologies Corp.	East	1300
266	Shun Fat Int'l. Enterprise Inc.	East	4416
266	Shuttle Computer International	North	8028
266	Signal Research, Inc.	North	6250
266	Signet	Hilton	4B
267	Sima Products Corp.	East	1408
267	Simulator Technology, Inc.	North	6060
267	SkyTel, Sales	East	5221
267	Skywalker Communications	North	6215
267	Slik America, Inc.	East	1004
268	SL Waber, Inc.	North	7928
268	Small Business Research, Inc.	North	8025
268	Smith Corona	North	7126
268	Snell Acoustics, Inc., Snell Multimedia, Inc.	Hilton	5A, 5B, 5C
268	SNK Corp. of America (NES)	North	7141, 7158
268	SNK Home Entertainment, Inc.	North	6653
269	Sofel Corp. (NES)	North	7141, 7158
269	Softkey Software Products, Software Publishing	North	7630
269	Software Publishers Association	North	7046
269	Software Publishers Association	North	M-6063
269	Softworx, Inc.	North	8110
269	Soho Corp.	East	1451
269	Solarcon	East	4502
270	Sonance	East	556
270	Sonic Frontiers Inc.	Hilton	557
270	SonicPro Int'l., Inc.	North	8125
270	Sonnet Industries, Inc./Kentech	East	2014
270	Sony Imagesoft, Inc., Subsidiary of Sony Electronic Publishing Co.	North	7141, 7158
270	SOTA Industries	Hilton	564
271	Sota Int'l. Mfg., Inc.	East	1214
271	Sound Anchors, Inc.	Hilton	677
271	Sound Around Electronics, Inc./Pyramid Sound Corp.	East	4929

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271	Sound Connections Int'l., Inc.	Hilton	963
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272	Soundesign Corporation	Hotel	H-2301
272	Sound & Image, Hachette Magazines, Inc.	East	P-1611
272	Sound Solutions, Inc.	East	4721
272	Sound & Video Contractor Magazine	East	P-656
272	Soundwave Fidelity Corp.	Hilton	5F
272	Southern Case, Inc., Consumer Products Div.	East	1525
273	Southwestern Bell Freedom Phone, Freedom Phone Div.	North	6819, M-6228
273	SpaceTech	East	1944
273	Speaking Devices Corp., Telecommunications	North	7908
273	Special Edition, See Phillips Sound Labs	East	4616
273	Spectra Merchandising Int'l., Inc.	East	226
273	Spectral Audio, Inc.	Hilton	4M
274	Spectrum HoloByte	North	6450, M-6467
274	Spencer Industries, Inc.	East	1014
274	Sport Electronics	East	1414
274	Square D Company, Distribution Equipment	East	644
274	Square Soft, Inc., Nintendo	North	7141, 7158
274	S.R. Electronics, Inc.	East	1924
274	Stackmaster Corp., Div. of Visync Technologies Corp.	East	1300
274	Stanford Advanced Acoustic Technology, (Stanford Acoustics)	East	4622, O-6
275	Starlight Electronics of America, Inc.	East	352
275	Stax Kogyo, Inc.	Hilton	1140
275	Stel Corp., Southern Telecommunications Ltd.	North	6122
275	Stephen Imports, Inc.	East	2023
275	Stereophile, Inc.	Hilton	P-600
276	STEREO REVIEW, Hachette Magazines, Inc.	East	P-1611
276	Stereo Review Specials, Hachette Magazines, Inc.	East	P-1613
276	Stereo Stone, Inc., Hi Fidelity Loudspeaker Systems	East	660
276	Stewart Filmscreen Corp.	East	761
276	Storekeep Business Systems, Inc.	East	4501
277	Straight Wire, Inc., Specialty Audio	Hilton	640
277	Strategic Simulations, Inc.	North	6846
277	Style Asia, Inc., Watches and Small Electronics Div.	East	2226
277	Sumiko, Inc.	Hilton	801
277	Sumo	Hilton	840
278	Sun Coast Mdse. Corp.	East	1706
278	Suncom Technologies, A Div. of Wico Corporation	North	7233
278	Sun Fat Video Tapes (HK) Ltd.	North	7330
278	Sun Hing Audio Equipment Mfg. Ltd.	East	1447
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279	Supersonic, Inc. U.S.A.	East	1712
279	Supreme Premium Products, Inc.	East	1952
279	Suzika Electronics Co. Ltd.	North	7330
280	Swan's Speaker Systems	Hilton	1150
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281	TCC Industries, Inc.	East	5425
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283	Telco Intercontinental Corp.	North	6024
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284	Tele-Com Products, Inc.	North	6610
284	Teleconcepts, Inc.	North	6806
284	Telecraft Industries, Inc.	North	7608
284	TeleDynamics Corp.	North	6420
285	Telefonix, Inc.	North	6320
285	Telegames USA	North	7635
285	Telegen	North	6423
285	TeleKlip Phone Holder, William S. Westbrook	North	6015
285	Telephone Extension Corp. (TEC)	East	1700
285	Telko, Inc., Consumer Telephone and Home Security Div.	North	6417
286	Telular, Inc.	East	5200
286	Tengen, Inc.	North	D-6031
286	Tentel Corp.	East	1324
286	THIEL	Hilton	1204
286	Thin Chen Enterprise Co., Ltd.	North	6154
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287	T H Q, Inc. (Toy Headquarters)	North	7141, 7158
287	3C Limited	North	7330
287	3M, Consumer Video and Audio Products Div.	East	D-25
287	Three Sixty Pacific, Inc.	North	6846
287	Tiffany Electronics Group, M. Berns Industries	Hilton	779
287	Time Products Int'l., Div. of Herbert Kwok & Co., Inc.	North	7623
288	Toho Co., Ltd.	North	7141, 7158
288	Tooland Industrial Corp.	North	6258
288	Toshiba America Consumer Products, Inc.	East	500
288	Toshiba America, Information Systems, Inc., Electronic Imaging Div.	East	500
289	Tote Vision	East	201
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289	Toy & Hobby World Magazine	North	P-6047
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290	Triad Speakers, LPC, Inc.	East	654
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291	T T Systems Corp.	North	6827
291	Tube Research Labs	Hilton	1450
291	TWICE (This Week In Consumer Electronics), Cahners Publishing	East	P-1711, P-1713
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292	UBI Soft	North	6846
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293	Unison Research s.r.l.	Hilton	5G
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293	United American Video Corp., Mirror Image Video Services - Custom Duplication	East	1400
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294	Universal Electronic Technology Corp.	North	6018
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295	U.S. News & World Report	East	P-1622

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295	Vacuum Tube Logic	Hilton	1177
295	Valor Enterprises, Inc.	East	5205
295	Valve Amplification Company	Hilton	4K
295	Vandersteen Audio	Hilton	501, 504
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296	Velodyne Acoustics, Inc.	East	543
296	Versa Dynamics	Hotel	5JC
296	Vertical Connection/Take 1 Software	East	1043
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297	VIDCOM An Encore Power Company	East	5111
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297	Video Magazine, Reese Communications, Inc.	East	P-1640, P-1642

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298	Videonics Inc.	East	724
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298	Video Software Magazine	East	P-1550
298	Vidikron of America, Inc.	East	543
298	Viewstar Canada, Inc.	East	1659
298	Villa Crespo Software, Inc.	North	6040
299	Virgin Mastertronic Int'l. Inc.	North	M-6265
299	Visage Marketing, Inc.	East	2036
299	Vision Acoustics	Hilton	1075
299	Visionary Products	East	1124
299	Vistatech Enterprises LTD.	East	440
299	Vital Link Electronics, Inc.	East	1700
299	Vivitar Corporation	East	1104
300	Voesa Limited	North	7330
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300	V.P.I. Industries Inc.	Hilton	5D
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300	Vtech Communications - Subsidiary of Vidicraft Inc.	North	6225

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300	Wadia Digital Corporation	Hilton	1404
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301	Wang Laboratories Inc.	North	L-9
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302	Welbilt Appliance, Inc.	East	2201
302	Western Manufacturing/Storzmor, Consumer Products	East	1354
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302	Wharfedale America, C/O Scientific Stereo	Hilton	1350
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APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

Exhibitor Profiles

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Exhibitor Profiles

AAA INT'L. CO. * East **1326**

22706 Cheryl Way, El Toro, CA 92630
(714) 951-0747
FAX: (714) 951-1264

Roll-Top Storage Cabinet for Compact Disc, Audio Cassette Tape, Video Cassette Tape, Computer Diskette and Nintendo Game Cartridge. Carousel Compact Disc Organizer, Carousel Micro Diskette Organizer. Storage Rack for Compact Disc or Nintendo Game Cartridge. Computer Keyboard Drawer for Under Desk Mount, Computer Stand With Built in Keyboard Drawer. Solid Oak Stackable Cabinet for CD's, Audio and Videotapes. OEM Orders are Welcome. We Feature Products in Teak, American Oak or Other Hardwood.

Araya Kositkun, Komkai Kositkun, Nick Changprai.

Brands: AAA Int'l. Co.

International Sales Contact: Ladda Changprai

ABC INTERNATIONAL TRADERS, INC. * North **7735**

16730 Schoenborn, Sepulveda, CA 91343
(213) 380-4030
Telex: 26 47 04 ABCIN UR
FAX: (213) 380-4730

Personal Stereos, Audio Tapes, Headphones, Telephones, Calculators, Speakers, Component Systems, Multi System TV's & Videos. Musical Instruments, Keyboards, Car Audio, Car Speakers, Home Audio, Answering Machines.

Isaac Larian, *Pres.,* Fred Larian, *Vice Pres.,* Barry Fishman, *Vice Pres.,* Tania Palacios, *Sales Admin./Licensing Mgr.*

Brands: Classic, Midi.

International Sales Contact: Peter Ta, Yoly Yamayoshi, Steven Cheng, Natalie Roy, Charles Farrell

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ABSOLUTE ENTERTAINMENT, INC. *

251 Rock Rd., Glen Rock, NJ 07452 North **7141, 7158**
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FAX: (201) 652-8736

Video Games and Micocomputer Software.

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Brands: Absolute Entertainment, Battletank, The Rescue of Princess Blobette, A Boy and His Blob, Space Shuttle Mission, Fly Boy.

International Sales Contact: James Charne

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Trade Association.

William Peugh II, *Exec. Dir.,* Board of Governors: Mark Glazier, *Madrigal Laboratories,* Marcia Martin, *Reference Recordings,* John Russell, *Bryston Vermont, Ltd.,* Gayle Sanders, *Martin-Logan, Ltd.,* Kevin Voecks, *Snell Acoustics.*

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ACCENTA COMPONENTA CORP. * East **1657**

31 Progress Court #13, Scarborough, Ontario M1G 3V4 CANADA
(416) 439-0160
FAX: (416) 439-1010
Compact Disc Organizer.
Dave Ferguson.
Brands: CD-Flipper®.
International Sales Contact: Ulf Ernetoft

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FAX: (516) 922-7034
Nintendo Compatible Software, Wireless Infrared Remote Controllers, Hand-Held Video Games, Nintendo Gameboy Compatible Software, Computer Software.
Gregory Fischbach, Jim Scoroposki, Rob Holmes, Barry Taylor, Sam Goldberg, Paul Samulski.
Brands: Acclaim, LJN Ltd.
International Sales Contact: Barry Pusitz-Canada, Wolf Euler-Europe, Hiro Fukami-Japan

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Entertainment Software for Personal Computers and Leading Videogame Systems.
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International Sales Contact: Debbie Minardi

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(212) 686-9220
Telex: 494-5405
FAX: (212) 685 6627
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Isaac Shama, Vivian Shama, Gil Goldstein, Jacqueline Leib, Ralph Panigel.
Brands: Vivani, Novella.
International Sales Contact: Isaac Shama

ACEMORE INT'L. LTD. * North **6042**

202 Walnut St., Harrisburg, PA 17101
(717) 232-9688
Telex: 910-2550-8173
FAX: (717) 232-8289
Freedom 16-Remote Pad for Nintendo Superfamicom, Freedom 16-Pad for Genesis, Supersonic-Wireless Controller for Nintendo, Freedom 16's (Wireless Controllers for 16 Bit Systems), Ultrasonic-Auto Alarm, Genesis Pad (Cabled) Superfamicom Pad (Cabled), Cable Joysticks.
Warren Chiu, *Pres.,* Todd Hays, *Gen. Mgr.,* Gregg Brasso, *Vice Pres./Sales.*
Brands: The Supersonic, The Freedom 16-for Genesis, The Freedom 16-for Turbografx 16, The Superstick, The Freedom Connection, The Freedom Stick, The Freedom 8, The Freedom Pad-for Nintendo Superfamicom.
International Sales Contact: Gregg Brasso

ACER CAMERA, INC. U.S.A. * East **1313**

1103 Landing Meadows Dr., Henderson, KY 42420
(502) 831-2887
FAX: (502) 831-2888
Cameras.
Aaron Tsai, *Pres.,* James Tsai, *Gen. Mgr.*
Brands: Acer.
International Sales Contact: Aaron Tsai

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ACHIEVER INDUSTRIES LTD. * North 7726

12/F., Union Hing Yip Factory Bldg., 20 Hing Yip Street, Kwun Tong, Kowloon
3438214
Telex: 34595 ACHIV HX
FAX: 3416020
Cameras, Photo-Flashes, Facsimile Machines.
Jimmy Chan, *Mng. Dir.,* Jason Kong, *Gen. Mgr.,* Patrick Leung, *Mktg. Mgr.*
Brands: Achiever.
International Sales Contact: Mr. J. Chan/Patrick Leung/Jason Kong

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Complete Line of Triumph Quartz Watches and Classic Hand-Wind Mechanical Watches.
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Brands: Triumph Quartz, Classic Quartz, Classic.
International Sales Contact: Joseph Smouha

ACME-LITE MFG. CO., Hollywood Tripod Co.-Imperial Tripod Co. * East 1417

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Camcorder Battery Packs, Hed-Saver Cassette Rewinders, On Camera Video Lights, Video Carts, UL Listed Video Lites, Video Roller Tripods, Lighting Kits-Video Lites-Portable Video Lighting, AC and DC Videolighting Equipment-Quartz Video, Thyristor-Video Light for Camcorders, Camcorder Tripods, Lights-Video Tripods-Light Stands, Roller Stands, Video Dollys & Equipment Shelves. Batteries, Battery Belts, Battery Belt Kits, Low Voltage Video Lights, Spring Head Video Tripods, Fluid Head Video Tripods. Propod I, II & III, IV - Video Tripods-Vidipods. Special Edition Video Tripods, Tripods as Follows; Titan 3000, Titan 2800, Apollo 2800, Apollo 2600, Gemini 2600, Gemini 2300. Discovery 2600, Discovery 2300, Mercury 2600, Mercury 2300, HiLux Model B. Luminex 300, 350. Luminex Models 400, 425, 410, 450, and 490 Automatic Thyristor Video Light. Hi Lux on Board DC Light Model B,C. Wireless Microphones, Prof. Production Center.
Ed Robinson, *Pres.,* Mel Levy, *Sales Mgr.,* Andy Tess, *Sales Mgr.*
Brands: Acme-Lite, Hollywood, L.O. Dolly, Kool-Vent, Podrack, Q-Brite, Dollypod, Hi Lux, Shelva-Dolly, Kaddy Kart, QuartzFluid, Safety Light, Tripod, Luminex, Fluid Torq, Fluidtorq Senior, Luminex Video Lite, Thyristor Video Light, Hed-Saver. Imperial Tripods.
International Sales Contact: Ed Robinson

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Brands: AR.
International Sales Contact: Bob Thompson

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ACQUA TIME CORP. East **2121**

P.O. Box 1139, Waterbury, CT 06721
(203) 573-5482
Watches - Quartz Analog and Classic Wind (Mechanical).
Clark Carey, *Vice Pres. Sales,* Colleen McDonald, *Market Planning Specialist.*
Brands: Acqua Time.

ADAMS APPLE DISTRIBUTING L.P. East **1348**

5100 N. Ravenswood, Chicago, IL 60640
(312) 275-7800
FAX: (312) 275-4307
Wisecracks, Lotus, Lotus Jet Flames.
Paul Holste, Bob Levin, Sandy Robertson.
Brands: WiseCrack Voice Synthesizers, Lotus Lighters, Lotus Jet Flames.

ADAR IMPORT & DISTRIBUTING CORP. * East **2008**

130 N. Fourth St., Brooklyn, NY 11211
(718) 486-7733
FAX: (718) 486-8401
Close-Outs.
Yehuda Backer, Sarah Fischman, Joe Chazanow, *Los Angeles.*
Brands: General Electric, Southwestern Bell, Sharp, Sanyo, Closeouts.
International Sales Contact: Ely Behar

ADCOM * Hotel **2-19**

11 Elkins Rd., East Brunswick, NJ 08816
(908) 390-1130
Telex: 844430
FAX (908) 390-9152
Amplifiers, Preamplifiers, Tuners, Tuner Preamps, Speaker Switchers, CD-Players, Phono Cartridges, Accessories.
Newton A. Chanin, *CEO,* Alec M. Chanin, *Pres.,* Jay Grossman, *V.P. Operations,* Merrill Smith, *Dir. of Sales & Mktg.,* Michael Kavanaugh, *Western Reg. Sales Mgr.,* Sy Evans, *Controller,* C. Victor Campos, *Product Devel.,* Peter Henricks, *Nat'l. Serv. Mgr.,* Bruce E. Reznik, *Special Projects.*
Brands: ADCOM.
International Sales Contact: Jay Grossman

A & D ENGINEERING, INC., Consumer Medical Div. *

1555 McCandless Dr., Milpitas, CA 95035 East **1015**
(800) 726-3364
FAX: (408) 263-0119
Digital Blood Pressure Meters.
Paul Huber, *Pres.,* Bob Speer, *Dir. Sales & Mktg.,* Rick Morrow, *Nat'l. Sales Mgr.*
Brands: "AND" Brand.
International Sales Contact: Diana Perez

AD LIB, INC. * North **7042**

50 Staniford St., Ste. 800, Boston, MA 02114
(800) 463-2686
FAX: (418) 529-1159
Add-On Multimedia Sound Adapters and Music Synthesizer Cards for ISA and MCA Bus Computers and Related Software.
Martin Prevel, Elizabeth Buck, Grant Hamilton.
Brands: Ad Lib Gold Multimedia Stereo Sound Adapter, Personal Computer Music System, Visual Composer, Instrument Maker, Music Championship #1, Pop-Tunes, Visual Composer/MIDI Supplement, Music Synthesizer Card.
International Sales Contact: Marie Dionne

ADRATECH INT'L. TRADING, Electronic Export & Distributors * East **1752**

6609 Van Nuys Blvd., Van Nuys, CA 91405
(818) 908-1560 Ext. 223
FAX: (818) 908-9765

Electronic Items (Calculators, Answering Machines, Microwave Ovens, Walkman, Mini-Recorder, Portable Audio, Key Boards, Housewares, CD Players.

International Sales Contact: Dani Navi

▲a/d/s/, Analog & Digital Systems * Hotel **1-4**

One Progress Way, Wilmington, MA 01887
(617) 729-1140
FAX: (508) 658-8498

Loudspeakers for Conventional and Custom Installed Home Stereo Systems; Amplifiers and Signal Processors for Auto Sound Systems; Amplifiers and Control Electronics for Custom Home Installations.

Godehard Guenther, *Pres.,* John Bishop, *Exec. Vice Pres.,* John Caldwell, *Automotive Audio Dir.,* Larry Bennett, *Home Audio Dir.,* Chuck Kittelson, *Architectural Audio Dir.,* Webb Collings, *Mktg. Dir.,* Bob Hazelwood, *Tech. Services Mgr.,* Susan Hommel, *Sales Administration Mgr.,* Helen Metros, *Int'l. Sales Administrator,* Karen Metros, *Finance and Credit Mgr.,* Gary McEachern, *Cust. Service Mgr.,* Frank Hildebrand, *Mktg. Mgr.,* Steve Ravinski, *Sr. Sales Trng. Specialist.*

Brands: a/d/s/

International Sales Contact: Chuck Kittelson or Helen Metros

ADVANCED GRAVIS North **6051**

1602 Carolina St., # D-12, Bellingham, WA 98226
(604) 434-4274

ADVANCETEC INDUSTRIES, INC. * East **5414**

19089 NE 3rd Court, Miami, FL 33179
(305) 651-3211
FAX: (305) 651-3296

Battery Eliminators and Battery Eliminator/Chargers for the Mitsubishi 3000, DiamondTel 99X, Motorola MicroTAC, OKI 900, Panasonic HP600 and the NEC P300.

Seymour Kantor, Gil Ron, Marvin Rakoff.

Brands: AdvanceTec Battery Eliminators and AdvanceTec Battery Eliminator/Chargers.

International Sales Contact: Seymour Kantor

ADVANCE WATCH CO. LTD. * East **2000**

26400 W. 8 Mile Rd., Southfield, MI 48034
(313) 353-5130
FAX: (313) 353-3637

Avanti Brand Watches. Quartz Watches and Clocks. Fashion Analog Quartz, Promotional Quartz Analog, Ladies and Mens Digital Watches on Sonic Cards, Travel Alarms.

Jack H. Schechter, *Chrmn. of the Bd.,* Marc Schechter, *Pres.,* David Szabo, *Vice Pres. Nat'l. Sales Mgr.,* Dave Harper, *Vice Pres. Eastern Reg. Sales Mgr.,* Michael Berger, *Southeastern Reg. Sales Mgr.,* Bill Douglas, *Mid-West Reg. Sales Mgr.,* Marty Schonberg, *Northern Reg. Sales Mgr.,* Terry Fabbri, *Western Reg. Sales Mgr.,* Paul Michaels, *Vice Pres. Merchandising,* Mary Ewing, *Military Sales Mgr.,* Rick Perito, *Vice Pres. Clocks Div.*

Brands: Advance, Avanti, Converse, Tonka, NBA, Laguna, Aquatech, NFL, MLB, Eternity.

International Sales Contact: Marc Schechter

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ADVANTECH BY VIDEO TECHNOLOGY — North 7307

380 West Palatine Rd., Wheeling, IL 60090
(708) 215-9700
FAX: (708) 215-9710

Adult Reference Products: Spellers, Data Banks, Dictionary, Electronic Art, Lap-Top Computer/Word Processor.

Jack Hirsch, *Pres.,* Bob Rosenbaum, *Sales Mgr.,* Lanette Orduna, *Vice Pres. Prod. Devel.,* Rick Mazursky, *Exec. Vice Pres.*

ADVENT, Div. of Int'l. Jensen, Inc. * — Hotel 2-22

25 Tri-State Int'l. Office Ctr., Ste 400, Lincolnshire, IL 60069
(800) 323-1566 In Illinois (708) 317-3700
FAX: (708) 317-3826

Home Loudspeakers, Audio Video Furniture.

Robert G. Shaw, *Pres.,* David Marinello, *Vice Pres. Sales/Mktg.,* Herman Miedema, *Vice Pres. Sales Admin.,* Robert O'Connor, *Dir. of Sales,* Roger Heuberger, *Vice Pres. Mktg.,* George Pariza, *Vice Pres. Planning & Product Devel.,* Russ Murray, *Dir. of Int'l. Sales,* Mark VanDeVelde, *Nat'l. Dealer Devel. Mgr.,* George Gabriel, *Corp. Credit Mgr.,* Laurie Farrell, *PR Mgr. & Trade Show Coord.,* John Lostroscio, *Dir. of Sales Support.*

Brands: Advent.

International Sales Contact: Russ Murray

A.E.S. SRL — Hilton 1079

Via Di Vittorio 10, 04011 Aprilia (LT), Italy
396 9280451
FAX: (396)-9282688

HI FI Amplifiers, Preamplifier.

Vincenzo Biasella, Camillo Massi.

Brands: AES.

A & J DISTRIBUTORS * — East 1855

6204 W. Oakton St., Morton Grove, IL 60053
(708) 967-1110
FAX: (708) 967-1130

Appliances, CD Player, Cass. Recorders, Portable Home VCR's, TV's, Clock/Radios, Transformers, Rechargeable Lanterns, Flashlights, Telephone Accessories, Answering Machines, Telephones, Rice Cookers.

Brands: Sony, National, Panasonic, Sanyo, JVC, Hitachi, B & Decker, Sharp.

International Sales Contact: A.D. Chawla

A & K, INC. — East 5513

24100 Southfield, Suite 103, Southfield, MI 48075
(313) 569-3000
FAX: (313) 569-3153

Cellular Battery Kits With Charger and Panasonic Battery for All Transportable Cellular Bag Phones and Various Other Cellular Accessories.

Arthur Klein, *Pres.,* T.J. Nix, *Vice Pres. Merchandising.*

Brands: AKI.

ALAKH CORP. * — East 2136

25 Green St., Hackensack, NJ 07601
(201) 343-2300
Telex: 214977
FAX: (201) 343-7989

Blank Video Tapes, Telephones, Portable CD Player, Personal Audio Equipment, Audio/Video Storage Libraries, Clock Radios, Clock Radios Television, VCR, VHS Camera, Microwave Ovens, Music Centers, Camcorder Carry Cases. Transparent "Neon" Radio's and Telephones.

Narsing N. Narson, Harry H. Sujanani.

Brands: "SPARTAN" by HI-TECH.

International Sales Contact: Narsing N. Narson

ALARON, INC. * East **706**

P.O. Box 550, Troy, MI 48099
(313) 585-8400
Telex: 4320032
FAX: (313) 585-6470

Personal Stereos, Portable Stereo Radios/Tape Players, Portable Mono Radios/Tape Players, Clock Radios, TV's, TV/VCR Combo, Telephones, Electronic Keyboards, Toy-Tronics, Clocks.

Emery I. Klein, *Pres.,* Tom Mandel, *Vice Pres.,* Terry Sexton, *Vice Pres.,* Bob Stoewsand, *Vice Pres.,* Ron Klein, *Vice Pres.,* Lionel Gee, *Dir. of Mktg.*

Brands: Rhapsody, Alaron, QEX, My Song Maker.

International Sales Contact: Tom Mandel

ALEXANDER BATTERIES East **5523**

P.O. Box 1508, Mason City, IA 50401
(515) 423-8955
FAX: (515) 423-1644

Complete Line of Replacement Batteries for Portable Two-Way Radio, Cellular Telephone and Amateur Radio. Battery Testing and Maintenance Equipment.

Bill Sapp, Pat Huberty, Jon Alexandres, Sue Grandt, Joe Biel, Jeff Martin.

Brands: Alexander Batteries.

International Sales Contact: Jon Alexandres

ALFA ELECTRONICS, INC. East **1446**

P.O. Box 8089, Princeton, NJ 08543
(609) 275-0220

ALLEGRO AUDIO DESIGNS, INC. * Hilton **1006**

4 Biltmore Drive, Green Brook, NJ 08812
(908) 752-8575
FAX: (201) 377-3661

High End Audio: Power Amplifiers, Pre-Amplifiers, RIAA Phono Amplifiers, Balancing Modules, Other.

Izzy Marrone, *Nat'l. Sales Mgr.,* Grant Lenahan, *Pres.*

Brands: Allegro Audio Designs™, Cantata™, Concerto™, Duette™.

International Sales Contact: Izzy Marrone

ALLIED COMMUNICATIONS * East **5508**

1705 Winchester Rd., Bersulem, PA 19020
(215) 244-1262 (800) 220-6900
FAX: (215) 244-1262

Cellular Telephones, Antennas, Batteries, Battery Eliminators, Mounts, Cases, and Accessories.

Robert Picow, *Pres.,* Michael Blum, *Vice Pres.,* Jeff Green, *Gen. Mgr.*

International Sales Contact: Chris Duessing

ALPHA RESEARCH North **8137**

56840 29 Palms Hwy., Yucca Valley, CA 92284
(619) 369-7409
FAX: (800) 950-0181

A.L.S. INDUSTRIES, INC. * North **7038**

1942 W. Artesia Blvd., Torrance, CA 90504-0513
(213) 532-9262
FAX: (213) 329-0982

Nintendo Licensed N.E.S. and Gameboy Accessories, Wood, Nylon and Plastic Storage Accessories for Video Cassettes, Audio Cassettes and CD's; Computer Accessories.

Richard D. Smith, *Pres.,* Gordon Damron, *Vice Pres. Operations,* Duane Halter, *Vice Pres. Mktg.,* Duane Smith, *Show Coord.,* Cathie Lehrberg, *Int'l. Sales Rep.,* C. Rocco, *Logo Coord.*

Brands: Nintendo Licensed N.E.S. and Gameboy Accessories, MTV Audio & CD Storage Accessories, MusicMovers, MusicMate, VideoStak, StakPlus, ComputerMate.

International Sales Contact: Cathy Lehrberg

*** See Exporting Manufacturers Section**

ALTIS AUDIO LTD. * Hilton 4F

43 Cross St., New Canaan, CT 06840
(203) 972-6027
FAX: (203) 966-3886
CD Decoders, Digital Preamps, Power Amps, CD Turntables.
Howard Mandel, Joann Mandel, Jerry Ozment.
International Sales Contact: Howard Mandel

AMBASSADOR IMPORTS LTD., Electronics East 1908

217 Washington Ave., St. A, Carlstadt, NJ 07072
(201) 933-0500
Telex: 424529
FAX: (201) 933-9097
Home Stereo Systems, AM/FM Portable Cassette, Personal Stereos, Boom Boxes, Small Screen B/W Television, Telephone, Clock Radio, Calculators & Gift Items.
Solomon Roth, Manny Fisher, Alice Chung, Peter Yu.
Brands: Embassy, Mecoa, Phonedesign, Ambassador.

AMBICO, INC. * East 1724

50 Maple St., Norwood, NJ 07648
(201) 767-4100
FAX: (201) 767-4109
Complete Line of Camcorder Accessories Including Wide Variety of Add-On Lenses, Cordless and AC/DC Video Lights, Fluid Head Tripods, Bags and Cases, Wireless And Zoom Microphones, Outboard and Replacement Batteries, and Adapter Cords. Also Tele-Cine Converters, Rewinders, A/V Enhancers, SEGs, etc.
Steve Bender, *Pres.*, Gregory Smith, *Prod. and Advertising Mgr.*, Ray Labella, *Sales Mgr.*, Gary Moritz, *Sales Mgr.*, Martin Cohen, *Vice Pres.*, Jim Tipton, *Sales Mgr.*, Kevin Dotson, *Sales Coord.*
Brands: Ambico.
International Sales Contact: Martin Cohen

Member

AMCONICS INDUSTRY LTD., Microcomputer Manufacturing * North 6633

315 Outram Road #08-08, Tan Boon Liat Bldg., Sinagpore 0316, Republic of Singapore
(221) 2042 (USA) (214) 386-5042
Telex: RS51200AICST/RS20117AMCONIC
FAX: (222) 5840/226-0949
Microcomputers & Computer Peripherals (Monitors, Keyboard, Casings W/Power Supplies, Disk Drives (Japanese Brands), Hard Disks (Microscience, Seagate, Commers, Miniscribe Ets.) All Kinds of Main Boards, Add on Cards, Fax Machines, Copiers, Printers, Telephone Systems, Calculators, Plotters, Integrated Circuits, Co-Processors, Mouse, Scanners.
Philip Yu, *Pres.*, Peggy Yu, *Vice Pres.*
Brands: Amconics Microcomputers, Monitors "AIC" Range of Computer Peripherals.
International Sales Contact: Philip Yu.

AMERICAN ACOUSTICS, MTX * Hotel 2-26

555 W. Lamm Rd., Freeport, IL 61032
(815) 232-2000
FAX: (815) 233-2124
Home Loudspeakers.
Loyd L. Ivey, *Pres.*, Rod Boyer, *Exec. VP/Gen. Mgr.*, Rob Landsberg, *Nat'l. Sales Mgr.*, Marco Bregenzer, *Sales Mgr. Central Div.*, Rob Kopler, *Sales Mgr. Eastern Div.*, Griff Lechner, *Sales Mgr. Western Div.*
Brands: DS Format, D-Series, AAL.
International Sales Contact: Rob Landsberg

AMERICAN AUDIO VIDEO RESEARCH, INC. *

590 E. Arrow Hwy. #A, San Dimas, CA 91773 East **1646**
(714) 592-2888
FAX: (714) 592-8999
Audio Video Accessories, Indoor Antennas, Video Games Accessories, Computer Connectors, Cables.
Justin Wang, *Vice Pres.*
Brands: AR, OEM.
International Sales Contact: Justin Wang

AMERICAN BANKERS INSURANCE GROUP

11222 Quail Roost Dr., Miami, FL 33157 East **1142**
(305) 253-2244
FAX: (305) 252-6987
Credit Life Insurance Products, Financial Services and Extended Service Contract Programs for the Retail Industry.
Bob Fritz, *Vice Pres./Business Board Chmn.,* Bruce Champion, *Vice Pres./Nat'l. Mktg. Mgr.,* Mike Slover, *E.S.C. Product Mgr.,* Don Stoddard, *Nat'l. Sales Dir.*

AMERICAN BUSINESS INFORMATION, INC. *

5711 S. 86th Circle, Omaha, NE 68127 East **1249**
(402) 331-7169
FAX: (402) 331-1505
Mailing Lists & Labels For The Electronics Industry, On-Line Data Base Service, A Line of Electronics Industry Directories, Including Contact Name and Employee Size.
Tom Lingelbach, Claus Thiles, Glenn Prettyman, Jim Eggleston.
Brands: American Business Directories, Online Information Service, American Directory Publishing.
International Sales Contact: Merry Sprick

AMERICAN INT'L. PACIFIC INDUSTRIES * East **4623**

1040 Avenida Acaso, Camarillo, CA 93010
(800) 336-6500
FAX: (805) 388-7950
Auto Sound Installation Kits, Speaker Grilles, Knobs, Brackets, Bezels, Overhead Housing Consoles, Automotive and Marine Noise Suppressors. O.E.M. Requirements, Retail Display Centers, Custom Graphics
Pat Ponticelli Sr., *Founder, C.E.O.,* Pat Ponticelli Jr., *Pres.,* Robert Ponticelli, *Treasurer,* J.R. Zimmerman, *Int'l. Sales Mgr.,* Jim Ponticelli, *Sales,* Bob Ponticelli, *Sales,* Jimmie Fendrych, *Research and Devel.,* Phil Eisenstein, *Sales,* Linda Sorgi, *Credit Mgr., New Product Design,* Bill Teitelbaum, Jamie Peralta, *Plant Mgr.,* Andy Lucas, *Sales,* Don Littge, *Sales,* Dave Eisenstein, *Nat'l. Sales Mgr.,* Anthony Ponticelli, *Sales.*
Brands: American Int'l., Al Autosound, Custom Graphics.
International Sales Contact: J.R. Zimmerman

AMERICAN SAMMY CORP. North **7141, 7158**

2421 205th St., Ste. D-104, Torrance, CA 90501
(213) 320-7167
FAX: (213) 320-2597
Nintendo Software: MIGHT & MAGIC, VICE, FAIRY TALE ADVENTURE, SUPER FOOTBALL, NINJA TARO, ROCKY.
Ko Adachi, *Pres.,* Norman Evangelista, Jae Chang.
International Sales Contact: Jae Chang

AMERICAN SOFTWORKS (NES) North **7141, 7158**

228 E. 45th St., 4th Fl., New York, NY 10017
(212) 972-6262
FAX: (212) 972-2882

*** See Exporting Manufacturers Section**

AMERTEL ELECTRONICS CORP. North 6525

3653 San Gabriel RV Pkwy., Pico Rivera, CA 90660
(213) 692-0500
FAX: (213) 695-3619
Telephone, Answering Machine, Key Phone, FAX, PABX.
Shining You.

AMPERSAND, Div. Ampco Industries, Inc. East 4503

9182 Kelvin Ave., Chatsworth, CA 91311
(818) 998-9201 (800) 423-5167
FAX: (818) 998-7340
In-Dash Installation Parts, Speakers, Antennas, Kits, Noise Suppression Accessories for Auto Sound, CB, Cellular Accessories.
Mary-Ann Rubino, *V.P. Operations,* Al Binsted, *Sales,* Rick Grossman, *Sales,* Stuart Sherman, *Sales,* Robert Betlach, *Sales,* Gilbert Harr, *Sales,* Martin Livingston, *Pres.,* Carl T. Wellman, *Vice Pres.,* George A. Petrilak, *Sales,* Norm Angle, *Vice Pres., Mfg. R & D.,* Mohammad Taheri, *Electrical Tech.,* Lee Torres, *R & D Vernita Coupet-Credit.*
Brands: Ampersand, Adapt-A-Sound.

AMRITA AUDIO * Hilton 650

P.O. Box 770, Fairfield, IA 52556
(515) 472-2100

ANSCO PHOTO-OPTICAL PRODUCTS CORP.

1801 Touhy Ave., Elk Grove Village, IL 60007 East 1200
(708) 593-7404
FAX: (708) 981-0108
Cameras.
Stanton T. Hadley, *Pres.,* Fred Wong, *Exec. Vice Pres.,* Thomas Condon, *Nat'l. Sales Mgr.,* Betsy Skibinski, *Sales Mgr.,* Jerry Perry, *Sales Mgr.,* Bob Riecks, *Sales Mgr.,* Mark Phillips, *Sales Mgr.,* Joe Neally, *Sales Mgr.*

ANTEL COMMUNICATIONS CORP. * East 5331

400 Oser Ave., Hauppauge, NY 11788-3600
(516) 273-6800
FAX: (516) 273-7383
Mobile, Transportable & Handheld Cellular Telephones as Well as a Full Antenna Line and Accessories.
Louis Antoniou, *Pres.,* Thomas Murray, *V.P. Finance,* Chris Christodoulou, *Sr. Vice Pres.,* Gregory Brensinger, *Mgr. Engr.,* Eugene Kushner, *Nat'l. Sales Mgr.*
Brands: Signature Series™, Lenex™.
International Sales Contact: Louis Antoniou

ANTENNA COMPANY (THE) * East 5524

2525 Braga Drive, Broadview, IL 60153
(708) 345-8811 (800) 458-2820
FAX: (708) 345-0515
Cellular Antennas, Mounts and Accessories.
Roger K. Fisher, *Pres.,* Eugene D. Maher, *Nat'l. Sales Mgr.,* Kurt Hornburg, *Mng. Dir. Int'l.*
Brands: K-2 + , Voyager, Mighty-Mount Pedestal Mounts.
International Sales Contact: Kurt Hornburg

ANTIQUE APPARATUS CO. East 2021

2555 237th St., Torrance, CA 90505
(213) 534-1511

A-1 BUSINESS SUPPLIES, INC. East **1135**

101 Rt. 46 East, #122, Pine Brook, NJ 07058
N.J. (201) 882-1066 Tollfree: (800) 631-3421
Price Markers, Industrial Markers, Stock and Custom Printed Pressure Sensitive Labels, Tamper Proof Video Cassette Labels, Color Coded Tags and Stick-On Labels, Packaging Tape.
Dick Birnbaum, *Sales Mgr.*

APATURE PRODUCTS * East **763**

P.O. Box 877, 305 W. Lambert St., Brunnel, FL 32110
(904) 437-5530 (800) APATURE
FAX: (904) 437-5316
Speaker Wire, Interconnect Cable, Audio-Video Terminations.
John Slaga.
Brands: Apature.
International Sales Contact: John Slaga

A.P. IMPORTS, INC. * East **2213**

1312 S. Hill St., Los Angeles, CA 90015
(213) 746-9284
FAX: (213) 746-9851
Watches, Calculators & Clocks.
Amos Parnes, Moshe Ben-Nissan, Josef Zion, Benny Galdamez.
Brands: Lizé, Phillip Marton.
International Sales Contact: Moshe Ben-Nissan

▲ APOGEE ACOUSTICS, Centaurus By Apogee * Hilton **1479**

35 York Industrial Park, Randolph, MA 02368
(617) 963-0124
FAX: (617) 963-8567
Centaur Minor - Stage, Centaur, Centaur Major.
Jason Bloom, Howard Diamond, Tony Shuman.
Brands: Centaurus, Apogee Acoustics.
International Sales Contact: Jason Bloom

APONIK INT'L. CORP. * East **4519**

15901 Hawthorne Blvd., Ste. 328, Montecello, CA 90640
(213) 542-1184
FAX: (213) 214-1965
Car Speakers, Woffers, Sub-Woffers, Bass Enclosures
Alan Tai, *Pres.*, Sameer A. Abdo, *Vice Pres.*, Rick Andersen, *Nat'l. Sales Mgr.*
Brands: Thump Loudspeakers, Aponik, Audio Force.
International Sales Contact: Sameer A. Abdo

ARCADE MASTERS, INC. North **6260**

34-3 Shunpike Rd., Ste. 175, Cromwell, CT 06416
(203) 632-2523
FAX: (203) 632-5530
Home Arcade Machine For: Nintendo NES, NEC TurboGrafx-16, SEGA Genesis, SNK NEO.GEO, Super Nintendo, VCR, Cable/TV and Audio Equipment.
Jim McPheters, *Pres.*
Brands: The G.A.M.E.

ARCADIA SYSTEMS, INC. North **7141, 7158**

18001 Cowan St., Suites A & B, Irvine, CA 92714
(714) 833-8710
FAX: (714) 833-8717
Nintendo Video Games Cartridges.
Justin Heber, *Pres.*, Martin Alper, *Dir.*, Stuart Kaye, *Vice Pres. Sales & Mktg.*
Brands: Arcadia.

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ARCAM (AUDIO INFLUX CORP.) Hotel 2-18

P.O. Box 381, Highland Lakes, NJ 07422-381
(201) 764-8958
FAX: (201) 764 8479

CD Players, Integrated Amps, Tuners, Loudspeakers, Outboard D To A Converter, Preamps, Power Amps.

Michael Zeugin, *Pres.,* M. O'Brien, *Vice Pres.,* R. Ross, *Treasurer.*

Brands: ARCAM, A & R Cambridge.

ARENA ENTERTAINMENT North 6450

Irwin House, 118 Southwork Street, London, England SE1 0SW

Cadaver, Reach for the Skies.

Peter Bilotta, Sean Brennan, Alison Beasley, Jon Norledge, Marc Swallow.

ARISTA ENTERPRISES, INC. * East 740

125 Commerce Dr., Hauppauge, NY 11788
(516) 435-0200

ARITRONIX (SCORPIO) LTD., Mobile Security * East 4412

8 Shmotkin St., Rishon, Lézion, Israel 75363
972-3-9666082
Telex: 341667 RMYM Att: ARIT
FAX: 972-3-9666084

Car Security Systems, Remote Engine Starter, Remote Motorcycle Alarm System, Universal-Remote Panic Switch, Garage Door Control.

A. Gan-Tal.

Brands: Scorpio Security Systems, Smart-Gard, Purple-Poin.

International Sales Contact: A. Gan-Tal

ARKON INDUSTRIAL LTD. * North 7330

11 to 12/F, Yue Xiu Industrial Bldg., 87 Hung To Road, Kwun Tong, Kowloon, Hong Kong
(852) 790 8778
Telex: 34639 ARTAL HX
FAX: (852) 343 6151

Infrared Cordless Headphone System, Video Conversion Lens, Camcorder Bracket, Infrared Cordless Speaker System, Battery Charger, Passive Infrared Motion Sensor, Camcorder Accessories, Camcorder Battery Chargers, Camcorder Video Light.

Lin Lixin, *Pres.,* Raymond Yu, *Mktg. Mgr.,* William Cheung, *Sr. Sales Mgr.*

Brands: Arkon (Registered Trademark in U.S.), Camcharger.

International Sales Contact: Raymond Yu

ARKON RESOURCES, INC. * East 1315

11627 Clark St., Ste. 101, Arcadia, CA 91006
(818) 358-1133
FAX: (818) 303-6157

Video Lights; Infrared Headphones; Mobile Camcorder Battery Chargers; Video Conversion Lenses; Audio/Video Sound Mixers; Camcorder Brackets; Electronic Health Care Products; Wireless Headphones.

Winston Chu, *Pres.,* Paul Brassard, *Vice Pres.,* Ellen Bednarz, *Operations Mgr.*

Brands: ARKOR; ARKON, Turbo Camcharger, Card Lock, Omnitrac, InfraSound, Addcon.

International Sales Contact: Ellen Bednarz

ARMSTRONG PLASTIC FACTORY LTD. * North 7330

6/Fl., Centro Sound Ind. Bldg., 6 A-Kung-Ngam Village Road, Shaukiwan, Hong Kong
(852) 665-4601
Telex: 63445 OXTED HX
FAX: (852) 885-3205/568-0743

Watches, Calculators, Clocks, AM/FM Radio.

Samuel Chan, Henry Wong, Tammy Mo.

Brands: "OPALYX".

International Sales Contact: Henry Wong

ARNCO MARKETING LTD. North **6220**

19742 MacArthur Blvd., Suite 145, Irvine, CA 92715
(714) 760-1300
FAX: (714) 752-6493

Telephone Accessories: Twisstop-Patented Electronic Device Which Prevents Phone Cords From Tangling; Softalk-Patented Shoulder Phone Rest; Twisstop Cord-25 Ft. Phone Cord Attached to Twisstop; Multi-Purpose Phone Stand; Telephone Handset Cords.

Jim Viccaro, *Pres.*

Brands: TWISSTOP, Softalk.

ARTEMIS SYSTEMS, Div. Watters Sound Wave Co.

4324 Spring Valley, Dallas, TX 75244 Hilton **977**
(214) 991-6994

ASCOM COMMUNICATIONS, INC., Innovative Communications, Swisstel, Eurotel * North **6407**

300-1 (c) Rt. 17, Lodi, NJ 07644
(201) 470-5706
FAX: (201) 470-5752

Telephones Innovative Communications: Voice Print Model #50 Two Line, Voice Print Model #50, Voice Print Model #100, Voice Print Model #200. Swisstel: One Piece Telephone, Two Piece Telephone. Eurotel: Copenhagen, St. Moritz, Parisienne, Milano, Europa.

Peter Buckles, *Pres.,* Lou Gervolino, *Nat'l. Sales Mgr.,* Bob Gorden, *Sales Mgr.,* Bill Morland, *Sales Mgr.,* Scott Yates, *Dir. of Spec. Mkts.,* Markus Niederhauser, *Mktg. Mgr.*

Brands: Voice Print, Swisstel, Eurotel.

International Sales Contact: Markus Niederhauser

ASIAN SOURCES * East **P-1542, P-1544**

1020 Church St., Box 3062, Evanston, IL 60204-3062
(708) 475-1900
FAX: (708) 475-2794

Int'l. Trade Publications: Asian Sources Electronics, Asian Sources Computer Products, Electronic Components, Asian Sources Gifts and Home Products, Japan Import, Asian Electronics Engineer, Importing from Series of Books, and Introducing Computer Sources.

Carol Walnum, *Gen. Mgr.,* Alexis Schmookler, *Circulation Mgr.,* Angela Roberts, *Trade Show Coord.*

International Sales Contact: Paul Henke

ASMIK CORP. OF AMERICA * North **7141, 7158**

50 North La Cienega Blvd., Ste. 214, Beverly Hills, CA 90211
(213) 854-9774
FAX: (213) 854-9784

Video Games. Top Players' Tennis, Boomer's Adventure in Asmik World, WURM, Jack The Giant Slayer.

Toshiuki Futamura, *Pres.,* Rob Leingang, *Prod. Dev./Mktg. Mgr.,* Marcia Mesko, *Nat'l. Sales Mgr.*

Brands: Top Players' Tennis, Boomer's Adventure in Asmik World, Catrap, Conquest of The Crystal Palace and WURM, and Mysterium, D-Force.

International Sales Contact: Marci Mesko

THE ASSISTIVE DEVICES DIV. & THE ELECTRONIC INDUSTRIES FOUNDATION OF THE ELECTRONIC INDUSTRIES ASSOCIATION North **T-7512**

2001 Pennsylvania Ave., NW, Washington, DC 20006
(202) 835-8939

"Represents Manufacturers of Devices That Assist Individuals With Disabilities".

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ASSURED SYSTEMS, INC. East 751

6525 Corners Parkway #212, Norcross, GA 30092
(404) 242-8300
FAX: (404) 242-8333

Loudspeakers, Accessories (Audio and Video), Extended Service Contracts, Retailer Direct Mail Catalogues, Headphones, Loudspeaker Stands.

Stewart Greenberg, *Pres.*

Brands: Phase Technology, Assured System Accessories, Assured Protection Plan, Sennheiser, Norman Designs.

ATHANA, INC. * North 6256

2730 Monterey St., Suite 106, Torrance, CA 90503
(213) 775-3741
Telex: 69-1502
FAX: (213) 212-5458

Flexible Diskettes, Data Cartridges, Cleaning and Care Products.

Brad Liszt, *Vice Pres.*, Michelle Uribe, Richard Lamona.

International Sales Contact: Michelle Uribe

ATLANTIC REPRESENTATIONS, INC. East 1255

236 S. Oakhurst Dr., Beverly Hills, CA 90212-3504
(213) 273-3163
FAX: (213) 373-3203

ATLANTIC TECHNOLOGY, Lincolnwood, Ltd. *

575 University Ave., P.O. Box 9124, Norwood, MA 02062-9124 East D-748
(617) 762-0202
FAX: (617) 762-8558

3 Piece Speaker System, Surround Sound Home Theater System, Carrying Case Accessory, Speaker Stands.

Peter Tribeman, *Chmn.*, Robert A. Brown, *Pres.*, Diane Laurenti, *Gen. Mgr.*, Jon Durant, *Sales*, Jeanine Theall, *Sales*, Joseph Meisner, *Nat'l. Service Mgr.*, Domenica Buckland, *Sales*.

Brands: Atlantic Technology.

International Sales Contact: Robert A. Brown

ATL INCORPORATION (ELECTROCON NORTH AMERICA INC.) * East M-1801

1531 13th St., Columbus, IN 47201
(812) 378-1300
FAX: (812) 379-1322

Audio Components, Rack Systems, Table Top Systems.

J.P. Ellis, A. Ding, G. Knott.

International Sales Contact: J.J. Hsu

ATLUS SOFTWARE, INC., Entertainment Div.

17145 Von Karmen Ave., Suite 110, Irvine, CA 92714 North 7141, 7158
(714) 757-1212
FAX: (714) 757-1288

Video Game Software for Nintendo Products.

John Yamamoto, Grady Hunt.

Brands: ATLUS.

ATMA-SPHERE MUSIC SYSTEMS * Hilton 677

160 S. Wheeler St., St. Paul, MN 55105
(612) 690-2246
FAX: (612) 645-3675

High-End Amplifiers, Preamplifiers, Recordings.

Ralph Karsten, Thomas Murphy, Diane Sorenson.

International Sales Contact: Ralph Karsten

▲ AT&T, Consumer Products Div. * North 7026
North L-1, L-5, L-6, L-15

5 Wood Hollow Rd., 3L11, Parsippany, NJ 07054
(201) 581-4541
Telephones, Accessories and Answering System.
Nancy Forrester, *Trade Show Mgr.*
International Sales Contact: Gerry Smith

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Brands: Audile System One.

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(415) 293-0183
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Audioaccess Manufactures a Line of Switching Equipment. Specifically for The Custom Installation Industry.
Chris Stevens, *Pres.,* Bill Orner, *Engr. Mgr.,* Bruce Tenenbaum, *Operations Mgr.,* Kevin Wilson, *Prod. Mgr. & Tech. Support.*
Brands: Audioaccess.
International Sales Contact: Bruce Tenenbaum

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(201) 633-1151
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Records, Compact Disc, Tonearm. Accessories.
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Brands: Edition Open Window, Odin Records, Morch, Charlin, Outsider, DeFeet, Jeton, Gemini, Klimo.
International Sales Contact: Hart Huschens

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Brands: Audio Authority®, Silentouch™, Automatch™, Excellerator Cable®.
International Sales Contact: Tom Higgins

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FAX: (914) 723-4642

Remote Control Systems For Multiple Room Audio/Video Custom Installations, Amplifiers, Pre-Amplifiers, Tuner, Computer Controlled Audio Systems. Surround Sound Amplifier & ProLogic Decoder.

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Brands: Audio Design Associates, ADA.

International Sales Contact: Richard Stoerger

AUDIOEASE East D-760

15350 East Hinsdale Dr., Englewood, CO 80112
(303) 766-9300
FAX: (303) 766-9400

Custom Installation Audio and Video Switching Systems.

Bruce Munroe, *Pres.,* Dave Bell, *Vice Pres. Chief Eng.,* John Jezsik Nat'l. Sales Mgr.

Brands: AudioEase.

AUDIO ELECTRONICS SYSTEMS, INC. East 662

22 Parsons Dr., Swampscott, MA 01907-2930
(617) 592-4966
FAX: (617) 581-2164

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Jeff Myers.

Brands: Audio Electronics Systems - AES.

International Sales Contact: Jeff Myers

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11 George St., White Plains, NY 10604
(914) 686-9106
FAX: (914) 686-0195

Home CD Storage System.

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Brands: AUDIOFILE™.

International Sales Contact: Frank Whittle

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(312) 247-3133
FAX: (312) 247-8559

Loudspeakers- AL-8US/AL-10US/AL-1ZUS; AL-15US/AL-TUS/AM-200.

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Brands: Audio Linear, Accoustic Monitor.

AUDIO MAGAZINE, Hachette Magazines, Inc. East P-655, P-1610, P-1612

1633 Broadway, New York, NY 10019
(212) 767-6331
FAX: (212) 767-5633

Magazine.

Steve Goldberg, *Publ.,* Eugene Pitts III, *Editor,* Ivan Berger, *Technical Editor,* Bert Whyte, *Assoc. Editor,* Barney Pisha, *Sr. Editor,* Leonard Feldman, *Sr. Editor,* Carol Berman, *Reg. Acct. Mgr.,* Bob Meth, *Group Sales Mgr. West,* Kay Blumenthal, *Managing Editor,* Phyllis Brady, *Office Mgr.,* Sylvia Correa, *Operations Mgr.,* Scott Constantine, *Group Sales Mgr. East,* Paula Mayeri, *Reg. Account Mgr.,* Cathy Cacchione, *Art Dir.,* Nick Matarazzo, *VP/Group Publisher,* Charles Watson, *Group Adv. Dir.,* Tom McMahon, *Reg. Account Mgr.,* Arnie Hoffman, *Group Sales Mgr. Midwest,* Jeff Plaster, *Reg. Account Mgr.*

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AUDIO PATH INC. Hilton **548**

9108 Yonge St., Richmond Hill, Ontario, Canada L4C 1T6
(416) 886-7810
FAX: (416) 886-6920
Loudspeakers and Accessories.
Brands: Metronome, Soundtech, Floaters.

AUDIOPHILE SYSTEMS LTD. Hilton **1377, 1379**

8709 Castle Park Dr., Indianapolis, IN 46256
(317) 849-7103
FAX: (317) 841-4107
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Gary Warzin, *Pres.*, Anthony M. Gregory, *Vice Pres./Gen. Mgr.*, Steve Daniels, *West Sales Mgr.*, Lisa Love, *Midwest Sales Mgr.*, Jan & Alex Montenegro, *East Sales Mgrs.*
Brands: Linn Products, Sound Organization, Tripod, Exposure, JPW, Archidee.

AUDIOQUEST * Hilton **501,504**

P.O. Box 3060, San Clemente, CA 92674
(714) 498-2770
Telex: 205864 AQUEST
FAX: (714) 498-5112
Speaker Wire, Interconnecting Cables, Moving Coil Cartridges. Sorbothane Accessories. Video, S-Video, and Fiber Optic Cables, CDs, Records, and Tapes.
William E. Low, *Pres.*, Joseph Harley, *Vice Pres.*, Richard Colburn, *Nat'l Sales Mgr.*, Shirley Remijan, *Adm. Contact*, Dante Renzulli, *Oper. Mgr.*
Brands: LiveWire, AudioQuest, DriveWire, OptiLink.
International Sales Contact: William Low

AUDIO RESEARCH CORP. * Hilton **4D**

6801 Shingle Creek Pkwy., Minneapolis, MN 55430
(612) 566-7570
FAX: (612) 566-3402
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Brands: Audio Research.
International Sales Contact: Gerald Oxborough

AUDIO SPEC CANADA * East **551**

1935 Drew Road, Unit 5, Mississauga, Ontario, Canada L5S 1M7
(416) 673-6463
FAX: (416) 673-8381
Audio Spec Speaker Cables and Related Gold Plated Connectors, Draken Solid Aluminum Speaker Stands.
Ron Derain.
Brands: Audio Spec, Latitude, Draken.
International Sales Contact: Ron Derain

AUDIOSTATIC USA, INC. * Hilton **4K**

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(716) 346-5630
FAX: (716) 346-2760
Audiostatic ES300, 600 & 900 Loudspeaker Systems.
Ben Peters, Paul Heath.
International Sales Contact: Ben Peters

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▲ AUDIOTEK ELECTRONICS CO. * East 4523

771 3rd Ave., Brooklyn, NY 11232
(718) 832-3167
FAX: (718) 832-3166

Antennas, Adaptors, Woofers, Portable Stereos, Car Stereos, Car Speakers, Car Amplifiers.

Leon Mann, Nissim Mann.

Brands: Audiotek.

International Sales Contact: Leon Mann

AUDIO/VIDEO INTERIORS, Avcom Publishing, Ltd.

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FAX: (818) 593-2274

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AUDIOVIDEO INT'L., Dempa Publication, Inc.

400 Madison Ave., New York, NY 10017 East **P-1637, P-1639**
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FAX: (212) 752-3289

AudioVideo Int'l. Magazine.

Paul Iwayama, *Gen. Mgr.,* Takao Tsukahara, *Editorial Dir.,* Nancy Klosek, *Mng. Editor,* Bruce Jacobs, *Nat'l. Sales Mgr.,* Beatrice Horowitz, *Sales & Promotions Coord.,* Soo Sonntag, *Circulation Mgr.,* Anne Radley, *Asst. Editor.*

AUDIOVOX CORP. * East 4703

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(516) 231-7750
FAX: (516) 434-3995

Auto Stereos, Amplifiers, Boosters and Equalizers, CB Radios, Accessories, Antennas and Speakers, Radar Detectors, Auto Alarms and Security Systems. Mobile Cellular Telephones, Portable Cellular Telephones, Telephone Cellular Accessories and Antennas. Cruise Control, Rear De-Fogger, Electronic Automotive Accessories, Chemicals, and Hood Locks, Home Security, Mobile Video Cassette Player, Mobile TV, Marine Radios and Speakers, and Facsimile Machines.

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Brands: Audiovox, AV, SPS, Hi-Comp, Protector, Audiovox Cellular, Audiovox Security, Dualock, Xtra, Pursuit, Prestige.

International Sales Contact: Pat Moffett

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(908) 245-6778
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Brands: Aurora, Auradex

International Sales Contact: Woo-Fong Lu

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2145 W. La Palma Ave., Anaheim, CA 92801
(714) 635-9040
FAX: (714) 533-9979

Auto Sound & Security is Written for All Aspects of The Auto-Electronic Markets With an Emphasis on Sound Systems, Security Systems, and Mobile Communications. The Magazine Focuses on The Automotive Enthusiast, From Ages 15 to 44, Who are Interested in Purchasing or Upgrading Their Auto Electronic Equipment or Components.

Kenneth N. Yee, *Pres.*, Bob Clark, *Editorial Dir.*, Dan Leadbetter, *Mng. Editor*, Greg Gill, *Adv. Dir.*, Jayne Shulman, *Adv. Sales Mgr.*

AUTOSTART East 4634

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AVALON ACOUSTICS, INC. * Hilton 5J

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(303) 440-0422
FAX: (303) 440-4396

Ascent, Eclipse.

Neil Patel, *Pres.*, Charles Hansen, *Dir. of Research*, Joan Doll, *Vice Pres.*

International Sales Contact: Joan Doll

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12020 Mora Dr., Unit 1, Santa Fe Springs, CA 90670
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International Sales Contact: Judy Jou

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(305) 592-7830
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Audio/Video Blank Tapes. Refrigeration, Telephones, Video Products, Clock Radios.

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Brands: Avanti/Deltone.

International Sales Contact: Al Cortina

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A. VENTURE PRODUCTS, INC. * East **4636**

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Ken Busch, *Vice Pres.-Sales & Mktg.*, Fuminori Sato, *Pres.*, Hajime Sugimoto, *Exec. Vice Pres.*, Wayne Alonso, *Nat'l. Sales Mgr.*

Brands: Azden.

International Sales Contact: Ken Busch

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International Sales Contact: David Teicher

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International Sales Contact: Christine Steinmetz

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International Sales Contact: Michael Garces

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A.J. Conti, *Pres.*
International Sales Contact: A.J. Conti

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International Sales Contact: Avi Sandler

BEE ELECTRONICS, INC. — East 5324

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International Sales Contact: Renee Webb

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FAX: (514) 648-6862
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Brands: Tech Craft, AXXIS.
International Sales Contact: Michael Selim

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(201) 649-4047

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FAX: (201) 536-6727
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(205) 985-6225
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Brands: BEL, Micro Eye.

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International Sales Contact: Douglas L. Dix

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33-00 Northern Blvd., Long Island City, NY 11101
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Telex: 421711
FAX: (718) 361-1705
Watches, Clocks.
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Brands: Nelsonic, Waltham, Elgin.

BERLIN SHOW / AMK BERLIN — East T-1608

101 W. Grand Ave., Ste. 601, Chicago, IL 60610
(312) 245-5230
FAX: (312) 245-5239

The Berlin Show - World of Consumer Electronics, August 30 - September 8, 1991 in Berlin, West Germany.

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International Sales Contact: Gerald Brandwin

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(818) 999-2244
FAX: (818) 999-1518

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International Sales Contact: Roy Winnick

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Brands: Venturi Loudspeakers.

International Sales Contact: Kevin M. McCormick

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BILLBOARD East P-1725

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(212) 536-5017 LA Office (213) 273-7040
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Billboard, Billboard's Semi-Annual CES Issues; 1991 Tape/Disc Directory, 1991 International Buyers Guide.

Howard Lander, *Group Publ,* Gene Smith, *Assoc. Publ.,* Jim Beloff, *Nat'l. Adv. Dir.,* Ken Karp, *Eastern Mgr. Pro Audio/Video,* Arty Simon, *Western Mgr. Pro Audio/Video,* Ron Willman, *Publisher-Directories,* Jim McCullaugh, *Home Entertainment Editor,* Susan Nunziata, *Technology/Pro Audio Editor.*

BITWISE AUDIO TECHNOLOGIES * Hilton 940, 1250

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International Sales Contact: Garth Leerer

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International Sales Contact: John L. Beyer

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Brands: Lucida Timepieces.

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Telex: 285541 BMI A
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International Sales Contact: Larry Jacobson

BOBIT PUBLISHING, Installation News — East P-1739

2512 Artesia Blvd., Redondo Beach, CA 90278
(213) 376-8788
FAX: (213) 376-9043
The Technical Journal of the Automotive Electronics.
Mike'l Dornhecker, *Vice Pres./Group Publisher,* Michele Guido, *Editor.*

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International Sales Contact: Charles DeTorre

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International Sales Contact: George Jenkins

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FAX: (818) 704-1944
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International Sales Contact: Barry Kohan

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Telex: 43533 WINNC HX
FAX: (852) 739 6427

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George Chan, *Dir.*
Brands: Computranic.
International Sales Contact: George Chan

▲ BRITISH BOSTON MARKETING * North 7508

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Brands: Fanfare, Matrix Design.
International Sales Contact: Philip M. Davies

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Telex: 2600
FAX: (908) 469-7636

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International Sales Contact: Bob Reigrod

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Brands: Bryston.
International Sales Contact: Brian Russell, James Tanner

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U.S. Sales: Brystonvermont Ltd.

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(800) 451-4160
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FAX: (206) 881-6450

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Brands: Pipe Dream, Hatris, Face Ball 2000, Chip's Challenge.

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FAX: (408) 378-0397

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International Sales Contact: Craig Kerr

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FAX: (416) 470-2517

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Brands: Game Genie, (Codemaster Software).

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Brands: Cellular Marketing Magazine; Global Communications Magazine, Communications Magazine.

International Sales Contact: Elaine Baugh

5150

CAR STEREO REVIEW, Hachette Magazines, Inc. * East P-1613

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Brands: Celestion.

International Sales Contact: Martin Brady

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Rhonda Wickham, *Editor,* Mercy Contreras, *Publisher,* Greg Garrison, *Mktg. Dir.*

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(314) 421-4780
Compact Stereos, Portable Radios, Tape Player Recorders, Personal Portable Radios, Cassette Players, Clock Radios, B&W Television, Home Stereos, Telephones. Keyboards, Compact Disk Players, Calculators, Lanterns/Flashlights.
Ron Knight, Fred Kimball.
Brands: Centurion.

CERWIN-VEGA * Hotel 2-9

555 E. Easy St., Simi Valley, CA 93065
(805) 584-9332
Telex: 226650
FAX: (805) 583-0865
Home Speakers, Car Speakers, Crossovers and Accessories.
Gene Czerwinski, *Chmn. of the Bd.*, Connie Czerwinski, *Vice Pres.*, Roland MacBeth, *Dir. of Sales-Consumer Products*, Michael Koehn, *Nat'l. Sales Admin.*, Paul Pietro, *Nat'l. Events Coord.*, Mike Gerutto, *Int'l. Sales Mgr.*, Henry Goldansky, *Dir. of Acoustic Engr.*, Joe Mitchell, *Credit Mgr.*, Phil Koehn, *Service Dir.*
Brands: Cerwin-Vega, DX Series, SE Series, AT Series.
International Sales Contact: Mike Gerutto

CES DAILY NEWS/HAMPTON INT'L.

211 E. 43rd St., Ste. 1306, New York, NY 10017 East **P-1643, P-1645**
(212) 682-7320
FAX: (212) 687-4730
Show Dailies.
Lee M. Oser, *Jr., Publisher/CEO/Editor-In-Chief*, Donald Blick, *Vice-Chairman*, Nanci Berliner Banarer, *Pres.*, Thomas Robert Barr, Vice Pres., *Associate Publisher/Managing Editor.*
Brands: CES Daily News, Office Products Show Daily, Broadcasters Show Daily and Directory, Photo Show Daily, VSDA Convention News, East Coast Video Show Daily News.

CES NEW PRODUCT MASTER CATALOG, North American Publishing Co. East P-1627, P-1629

410 Union Ave., Framingham, MA 01701
(508) 620-8770
FAX: (508) 620-8946

CES New Product Master Catalog: Easy-To-Use Reference Guide Containing Complete Specifics of The Newest Products Exhibited at CES.

Martin M. Cohn, *Publisher,* Bernard Schneyer, *Pres.,* Andrew Miller, *Assoc. Publisher,* Linda Gvora Jaffe, *Assoc. Publisher,* William Powell, *Vice Pres.,* Renee Caputo, *West Coast Reg. Mgr.,* Murray Slovick, *Editor,* Richard Jaccoma, *Mng. Editor,* Chris Cornell, *Senior Editor,* Monica Hagan, *Assoc. Editor,* Michelle Dalton, *Assoc. Editor,* Elliot King, *West Coast Editor,* Jeanne Epstein, *Promotion Co-Director.*

CES TRADE NEWS DAILY - A PUBLICATION OF COMMUNICATION CHANNELS, INC.

6255 Barfield Rd., Atlanta, GA 30328 East **P-1727, P-1729**
(404) 256-9800
Telex: 4611075
FAX: (404) 256-3116

CES Trade News Daily Is The Show Newspaper for Both The Winter and Summer Consumer Electronics Shows With Distribution At More Than 50 Hotels Covering News, Products and The Trends Created By and at These Semi Annual Shows.

Gregg Herring, *Vice Pres. & Exec. Group Publisher,* Wm. B. Manning, *Publisher & Editor-In Chief,* Lisa Pritchard Mayfield, *Editor,* Robert Grove Fisher, *Sr. Editor,* Kay Tiller, *Features Editor,* Marcia Golden, *News Editor,* John Paris Frantz, *Features Editor,* Joan Hohauser, *Nat'l. Sales Mgr.,* Claire Feiner, *Sales Mgr.,* Shirley Hartman, *Prod. Mgr.,* Mary Jane Ellis, *Sr. Circulation Dir.,* Deborah Harry, *Circulation Dir.,* Amie Leibovitz, *Circulation Mgr.*

CHESKY RECORDS, INC. * Hilton 1440

311 West 43rd St., Ste. 702, New York, NY 10036
(212) 586-7799
FAX: (212) 262-0814

Chesky Records Releases High Quality Vinyl and Oversampled CD's. New Releases: JD51 - McCoy Tyner Quartet, New York Reunion Featuring Joe Henderson, Ron Carter and Al Foster. CD52 - Beethoven Concerto for Violin & Orchestra and Schumann Concerto for Piano & Orchestra. CD53 - Sir Adrian Bolt, Concert Favorites (Including The Nutcracker Suite).

Norman Chesky, David Chesky, Lee Greenblat, *Dir. of Mktg.*

Brands: Chesky.

International Sales Contact: Roy Spangethal

CHICAGO MODEL INT'L., INC./POWER 10 *

124 Messner Dr., Wheeling, IL 60090 North **6539**
(708) 215-6262
FAX: (708) 215-6663

Radio Controlled Cars, Boats, and Airplanes, G-Scale Trains, Telephone Accessories.

Bob Rubin, Arlene Rubin, Bob Rosentiel, Ellen Rosentiel.

Brands: Starr-Tec, Aviator, BSA, Call Screener, CMI, Sky Walker, Han Roo Ritual.

International Sales Contact: Bob Rubin

CHICAGO ONE STOP, INC. * East 1450

401 West Superior St., Chicago, IL 60610
(312) 822-0822

CHICAGO SPEAKER STAND INC. * Hilton 1406

1495 Greenleaf, Elk Grove Village, IL 60007
(708) 228-0080

Speaker Stands, Furniture, Racks.

Gene Bayer Jr., *Pres.,* Eugene C. Bayer Sr., *Vice Pres.,* Gerald Tryba, *Office Mgr.,* Deborah O'Malley, *Sales Mgr.,* Jose Aybar, *Prod. Mgr.*

Brands: Hercules, Chicago Speaker Stands, Wood Standard, AVIA.

*** See Exporting Manufacturers Section**

CHUNG PAK GROUP/CHUNG PAK BATTERY WORKS LTD. * North 7330

6-7/F., Chung Pak Commercial Bldg., 2 Cho Yuen St., Yau Tong Bay, Kowloon, Hong Kong
(852) 7171338 (6 lines)
Telex: 36698 ESBAG HX
FAX: (852) 7727727 & 7727494

Rechargeable NI-CD Battery, Both in Cylinder and Button Type, Serve Industrial and Consumer Market, Zinc Chloride Battery (Extra Heavy Duty), Carbon Zinc Battery, Button Cell 18V Alkaline Battery.

Keung Kwok Ping.

Brands: Vinnic.

International Sales Contact: Keung Kwok Ping

CICENA, INC. * East 257

584 Broadway, Ste. 901, New York, NY 10012
(212) 941-6767
FAX: (212) 941-7391

NEON LINE: Roxanne Neon Telephone, Rhonda Neon Telephone, Dixie Calculator, Cleo & Billie Jean Neon Speakers, Marilyn Neon Radio, Anna Neon Clock, Jackie Neon Clock. CLASSICS LINE: Overdrive-Boom Box, Manhattan Clock Radio, Gotham Telephone, Jitterbug Clock Radio, Crusier Clock, Continental Telephone.

Edward J. Matthews, *Vice Pres. Sales/Mktg.,* Rodney Muse, *Jennifer Robertson,* Fran Pillersdorf, *Sales Mgr.*

Brands: WWTTON, Cicena.

International Sales Contact: E. Matthews

▲ CINEMA PRODUCTS CORP. * East 1219

3211 S. LaCienega Blvd., Los Angeles, CA 90016
(213) 836-7991
FAX: (213) 836-9512

Steadicam Jr.

Andrew Lenney, Ronald Lenney.

Brands: Steadicam Jr.

International Sales Contact: Andrew Lenney

CLASSIC AUDIO REPRODUCTIONS * Hilton 1106

5115 Red Fox, Brighton, MI 48116
(313) 229-5191
FAX: (313) 229-5969

Hartsfield Loudspeaker, Marantz Tube Faceplates, McIntosh Tube Faceplates and Glass.

John Wolff, Mark Weiss, Camilla Wolff.

International Sales Contact: John Wolff/Mark Weiss

CLEARLINE CONCEPTS * North 6827

7 Odell Plaza, Yonkers, NY 10701
(914) 968-2100
Telex: 427043
FAX: (914) 968-2155

Clear Telephones, Calculators; Audio and Video Accessories; Radios.

Steve Levine, Daniel Leitman, Ned Levine, Scott Tannenbaum.

Brands: Clearline.

International Sales Contact: Daniel Leitman

CLEMENTS AUDIO OF CANADA * Hilton 1279

76 St. Clair Ave. West, 4th Floor, Toronto, Ontario, Canada M4V 1N2
(416) 967-1622
FAX: (416) 967-1441

Clements Loudspeakers: Reference RT-7, RB 8.0 Mark II, RB 6.5 Mark II, Little 'd' Response Series I, Response Series II.

Jim Richards, *Pres.,* Peter Silverman, *Chairman.*

Brands: Clements.

International Sales Contact: Jim Richards

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CLIK! CASE BY OUTER CIRCLE PRODUCTS, LTD. *

860 W. Evergreen Ave., Chicago, IL 60622 East **1817**
(312) 266-8820
FAX: (312) 922-2957

CLIK! Case C36, C16 and CS14/C10 Cassette Cases. CD-16 Compact Disk Carrier, Multi Media Storage Units.

Larry Futterman, Rod McKenzie, Martin Owens.

Brands: CLIK! Case.

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East **1821**

2233 Damon St., Los Angeles, CA 90021
(213) 622-6644
Telex: 204843 CLUB UR
FAX: (213) 622-1666

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Jacob Rahbarpour, Abraham Rahbarpour, Nasser Rochel, Morris Rochel.

Brands: BERECHA

International Sales Contact: Morris Rochel

CMP PUBLICATIONS, INC.

East **P-1735**

600 Community Dr., Manhasset, NY 11030
(516) 562-5907

CMS ENHANCEMENTS

North **7720**

2722 Michelson Dr., Irvine, CA 92715
(714) 222-6212

COAST MANUFACTURING CO., Audio/Video *

200 Corporate Blvd. S., Yonkers, NY 10701 East **224**
(914) 376-1500
Telex: 148300 Coastphoto NYK
FAX: (914) 376-0400

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Brands: Coastar, Coast, Mohawk, GoldCoast, LTD, Red Accent, Brigade, Oasis "Black Sand".

International Sales Contact: Richard Goldberg

Member

▲ COBRA ELECTRONICS/DYNASCAN *

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6500 W. Cortland St., Chicago, IL 60635
(312) 889-8870
Telex: 244332/DYNACUR
FAX: (312) 794-1930

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Carl Korn, *Chmn. Dynascan,* Jerry Kalov, *Pres./CEO Dynascan,* Dennis Burke, *Pres. Cobra Div.,* Tony Mirabelli, *V.P. Mktg.,* Wally Reid, *Dir.Mktg. Serv.,* Jerry Falasz, *Vice Pres. Product Dev.,* Martin Mechanick, *Vice Pres. Business Devel.,* Chuck Masters, *Southern Reg. Sales Mgr.,* Dwayne Ferriera, *Western Reg. Sales Mgr.,* Doug Marrison, *Dir. Nat'l. Accts. Sales,* Julie Roth, *Dir. Mktg., Telecommunication Products,* Keith Urban, *Dir. Mktg., Personal Communications,* Jacqueline Zanfardino, *Merch. Mgr. Bus. Dev.,* Phyllis Daily, *Special Mkts. Mgr.,* Andy Windisch, *Midwest Reg. Sales Mgr.,* Tom McCusker, *Eastern Reg. Sales Mgr.*

Brands: Cobra, Cobraphone, Trapshooter, Print Phone, Intenna, Pro-Lock

International Sales Contact: Martin Mechanick

Member

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Changes/additions consult Product Locators

CODE-ALARM, INC. * East **4604**

950 E. Whitcomb, Madison Heights, MI 48071
(313) 583-9620 1-800 421-3209
FAX: (313) 585-4799
Automotive and Home Security Systems and Accessories.
Rand Mueller, *Pres.*, Michael Schroeder, *Nat'l. Sales Mgr.*
Brands: Mirage Automotive Electronics, Scorpian Security, Code-Alarm, Anes and Chapman.
International Sales Contact: Paul Vandermaas

▲CODE-A-PHONE CORP. * North **7012**

MAIL: P.O. Box 5656, Portland, OR 97228
(503) 655-8940
Telex: 910-454-8413
Telecommunication Products, Telephone Answer & Record, Feature Phones, Traditional Phones, Key Systems, Cordless Telephones, Small Business Systems, Telephone Accessories.
Ernie Laitinen, *Vice Pres. Operations,* Claude Faust, *Vice Pres. Engineering,* Alan Elliott, *Dir. Field Sales,* Jeff Conway, *Nat'l. Acct. Mgr.,* Claude Nave, *Vice Pres. & CFO.*
Brands: Code-A-Phone.
International Sales Contact: Karen Hilmoe

COLUMBIA TELECOMMUNICATIONS GROUP, INC.

395 Atlantic Ave., East Rockaway, NY 11518 North **6812**
(516) 596-9333
Telex: 6971319 COL TEL
FAX: (516) 596-9408
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David Giladi, Robert J. McNally, Pat Tolve, Denise Mauro.
Brands: Crusader, Columbia.

COMMAND COMMUNICATIONS, INC. * North **7320**

10800 E. Bethany Dr., #300, Aurora, CO 80014
(303) 750-6434
FAX: (303) 750-6437
Phantom C O Simulator, "ASAP" Models TF 555, TF 333, TF 505 Plus, TF 300 Plus, ComSwitch 200, Also ASAP Power, ASAP Cell, ASAP RD 4000, Fone Sitter.
Bill McClure, *Pres.,* Billie Rafferty, Mary Larson, John Verdecias, *Henry Robertelli, John McClure.*
Brands: Phantom C O Simulator, ASAP ComSwitch, Fone Sitter, Ring Decipher.
International Sales Contact: Henry Robertelli

▲COMMODORE BUSINESS MACHINES, INC. *

1200 Wilson Dr., West Chester, PA 19380 East **428**
(215) 431-9100
Telex: 510-663-0004
FAX: (215) 431-9156
CDTV Multimedia Player and Titles. Commodore and Amiga Computer Systems and Related Software and Peripherals, Including The Amiga 500 and 2000 HDP Computers.
Jim Dionne, *Pres.,* Bob Larsen, *Vice Pres. Sales.*
Brands: Commodore: CDTV Commodore Computers: Amiga 500; Amiga 2000 HDP.
International Sales Contact: Al Duncan

COMMUNICATIONS ASSOCIATES, INC. East **5206**

305 N. Republic Ave., Joliet, IL 60435
(815) 744-6444
FAX: (815) 741-2152
Distributor of Cellular Telephones, Antennas, Fax Machines, Test Equipment, and Cellular Accessories.
Dan Gralak, *Cellular Product Mgr.*

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THE COMPLETE PC, Computer Peripherals *

North **7609**

1983 Concourse Dr.,
(408) 434-0145
FAX: (408) 434-1048

The Complete Communicator, The Complete Page Scanner, The Complete FAX/Portable.

Bill Grubb, *Pres.,* Bob Hitchcock, *Vice Pres. Mktg.,* Denis Squeri, *Vice Pres. Sales,* Bert Rankin, *Prod. Mgr.,* Stacy Brown, *Mktg. Communications Mgr.*

International Sales Contact: Bob Hitchcock

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100 Summit Lake Dr., Valhalla, NY 10595
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Robert Minnick, *Pres.,* Jay Yancy, *Exec. VP/Sales & Mktg.,* Rick Vale, *NE Regional,* Dean Sefrin, *East Coast Zone Mgr.,* Greg Crawford, *SE Regional,* Don Frederking, *Mid-East Regional,* Sean Sullivan, *Mid-West Zone Mgr.,* Reid Bamford, *NW Regional,* Dennis Telfer, *West-Coast Zone Mgr.*

Brands: ComponentGuard, Protection Plus, Guardman Extended Warranty.

COMPUTE PUBLICATIONS INT'L., LTD., Div. of General Media Int'l., Inc.

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(212) 496-6100
Telex: 175055 PINY UT
FAX: (212) 580-3693

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Kathy Keeton, *Pres.,* William Tynan, *Exec. Vice Pres. Operations,* Bernard J. Theobald, *Vice Pres. Assoc. Publisher,* Peter Scisco, *Editor in Chief,* Stephen Levy, *Editor in Chief-Compute Books,* Clifton Karnes, *Editor,* James Martise, *Vice Pres. Sales Development.*

Brands: Compute Magazine.

COMPUTER COVERUP, INC. *

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2230 S. Calumet, Chicago, IL 60616
(312) 326-3000
FAX: (312) 326-3032

Computer Equipment Dust Covers, Keyguard Keyboard Protectors, Printer Stands, Disk Wallets, Accoustical Pads, Mouse Pads, Laptop Carrying Cases. Diskette Mailers, Mouse Pocket Holder, Wrist Rest, Wrist Pad.

Howard Gould, Mark Swislow.

Brands: Computer Coverup, Mighty Mat.

International Sales Contact: Howard Gould

COMPUTER EASY INT'L., INC. *

North **7535**

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FAX: (602) 829-9616

BUDGET, Main Line, and High End Software for Education, Entertainment and Home-Office Use. Easy-To-Use Software For Apple II Family, Commodore 64/128, Amiga and IBM PC/PCjr and Compatible Computers. Featuring Captain Comic II, Floorplan Plus & Dream House Professional for Windows.

Anthony DePrima, Henry J. Price, Max Anderson, Nancy Bowen, David Hoffmann.

Brands: Computer Easy®.

International Sales Contact: Henry J. Price

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COMPUTER GEAR, INC. North 7410

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(415) 438-0990

CONAIR CORP., Consumer Electronics * North 6400

1 Cummings Pt. Rd., Stamford, CT 06904
(203) 351-9000
Telex: 192756
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Brands: Conairphone, Conair, High Energy, Prima.
International Sales Contact: Adel Iskander

CONCORD CAMERA CORP. OF ILLINOIS, Argus Camera Div. * East 1010

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(708) 742-6300
FAX: (708) 742-6329
Photographic-35mm Cameras and Video Acces.
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Brands: Argus, Concord.
International Sales Contact: Jim Carfagno Sr.

CONRAD-JOHNSON DESIGN, INC. * Hilton 1304

2800R Dorr Ave., Fairfax, VA 22031
(703) 698-8581
FAX: (703) 560-5360
Conrad-Johnson Electronics, Motif Transistor Electronics, Synthesis Loudspeakers, Sonographe Electronics, CD Players, Turntables.
William Conrad, Lewis Johnson, Tor Sivertsen, *Dir. of Mktg.,* John Reagan, *Sales Mgr.,* Bill Thalman, *Tech. Dir.,* Cheryl Wachter, *Credit Mgr.,* Carnell Gatling, *Customer Service.*
Brands: Conrad-Johnson, Motif, Sonographe, Synthesis.
International Sales Contact: Lewis Johnson

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(800) 966-5511

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(716) 359-2700

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Philip A. Rosen, Mark Rosen.

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Telex: 221612
FAX: (516) 435-0558
Audio Accessories, Video Accessories.
Abe Zuskin, David Hemmerly.
International Sales Contact: Abe Zuskin

Changes/additions consult Product Locators

CORTELCO CO. * North **6830**

4119 Willow Lake Blvd., Memphis, TN 38118
(901) 365-7774
FAX: (901) 365-3762

ITT Single and Multi-Line Residential Telephones, Cordless Telephones, Feature Telephones, No-KSU Telephone System.

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Brands: ITT Tribute, Citation, Trendline, Clear Talk.

International Sales Contact: Brenda F. Rogers

COUNCIL ON ACCESSIBLE TECHNOLOGY (COAT), General Services Administration North **T-7614**

18th & F. Streets, NW Room 7228, Washington, DC 20405
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FAX: (202) 501-3510

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John Fermin, *Sales Mgr.,* Rich Riccio, *Mktg.,* Michael Elliott, *Designer,* Laura Hendershot, *Financial,* Scott Riccio, *Production Mgr.,* Steve Elliott, *Engineering.*

Brands: Counterpoint.

International Sales Contact: Richard Riccio

COWBOY BROTHERS TRADING, INC. * East **1940**

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FAX: (212) 779-7824/213-9469

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Brands: Coby®.

International Sales Contact: Daniel Lee, Richard Kim

CQ COMMUNICATIONS, INC. East **P-1737**

76 N. Broadway, Hicksville, NY 11801
(516) 681-2922
FAX: (516) 681-2926

Specialty Publications for The Electronics Professional and The Electronics Hobbyist.

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Brands: Electronic Serving & Technology, ComputerCraft Magazine, Popular Communications, CQ Amateur Radio, CQ Buyers Guides, Communications Quarterly, Music & Computer Educator.

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CRAFT HOUSE CORP. * North **6133**

328 N. Westwood, Toledo, OH 43607
(419) 536-8351
FAX: (419) 536-4159
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U.S. Sales Banghart and Corin. (516) 586-0124
Brands: Craft House.
International Sales Contact: John Deegan

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Brands: Creative Acoustics Brand Products.
International Sales Contact: Michael Farella

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FAX: (805) 581-9500
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Brands: Vehicle Alarms, Crimestopper, Home Alarm-Crimestopper.
International Sales Contact: Howard Miller

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9200 Sunset Blvd., Ste. 820, Los Angeles, CA 90069
(213) 858-3777

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Remote Control Car Starter ("Command Start"), Remote Control (Combined), Vehicle Security Alarm System and Car Starter (Command Start "Plus"), Personal Alcohol Tester ("Ensure").
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International Sales Contact: Michael H. Tyrer

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FAX: (314) 567-0046
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(206) 882-2339

CUSTOM ANIMATED PRODUCTIONS * East **1345**

5654 St. Joe Rd., Fort Wayne, IN 46835
(219) 486-4777

CUSTOM ELECTRONIC DESIGN & INSTALLATION ASSOCIATION (CEDIA) East **T-557**

10400 S. Roberts Rd., Palos Hills, IL 60465
(708) 598-7070 (800) CEDIA30
FAX: (708) 598-4888

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Telex: 133-563 DAEWOO CARL

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Brands: "DAEWOO".

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FAX: (516) 234-5781

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Brands: Dahlquist Phased Array® Loudspeakers.

International Sales Contact: Mike Russo

DA-LITE SCREEN COMPANY, INC., Home Theatre * East **663**

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(219) 267-8101
FAX: (219) 267-7804

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Brands: Da-Lite

International Sales Contact: Judith D. Loughran

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International Sales Contact: Zvi Enav

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DAVIDSON & ASSOCIATES, INC. * North **M-6262**

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FAX: (213) 534-3169
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Jan Davidson, *Pres.,* Bob Davidson, *Chairman & CEO.*
International Sales Contact: Ralph Becker

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670 Airport Blvd., Ann Arbor, MI 48108
(313) 994-8481
FAX: (313) 994-0190
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Steve Eberbach, *Chairman,* Howard Krausse, *Chief Financial Officer,* Kevin Burke, *Southeast Reg. Sales Mgr.,* Chris Field, *Southwest Reg. Sales Mgr.,* David Watson, *Dir. of Mktg.,* John Roberts, *Dir. of Operations,* Carol Baumgardner, *Comptroller,* Fred Jacobs, *Engineering,* Ray Krome, *Midwestern Reg. Sales Mgr.*
Brands: DCM.
International Sales Contact: David Watson

DEALERSCOPE MERCHANDISING, North American Publishing Co. East **P-1627, P-1629**

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FAX: (508) 620-8946
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Brands: Definitive Technology.
International Sales Contact: Mr. Sandy Gross

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FAX: (212) 752-3289

JEI (Journal of the Electronics Industry), AEU (Asia Electronics Union), JEE (Journal of Electronic Engineering), EBG (Japan Electronic Buyers Guide-1991), Japan Electronics Almanac 1991, OEP (Office Equipment and Products), Dempa Digest.

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FAX: (408) 879-9739

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International Sales Contact: Dave Kushner

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1161 East 12th Street, Los Angeles, CA 90021
(213) 622-2020
FAX: (213) 622-0617
Video Games and Accessories.
Yahya Ahdout, Moris Mirzadeh, Kamran Hayempour, Alex Aldasoro.
International Sales Contact: Alex Aldasoro

ELECTRO TECHNOLOGIES PTE LTD. * East **5416**

51, Kampons Bugis, S'pore Johore Fty Bldg., Singapore 1233
(65) 2985288 or (65) 4692009
FAX: 65/2969091
Cellular Phones Accessories Including Hands Free Car Kits, Battery Conditioners, Battery Analysers, NI-CAD Battery Packs.
Brands: Cell-To-Cell.
International Sales Contact: George Wong

ELENCO ELECTRONICS, INC. * East **5525**

150 W. Carpenter Ave., Wheeling, IL 60090
(708) 541-3800
FAX: (708) 520-0085
Chargers, Batteries, Battery Eliminators, Cases.
Gil Cecchin, *Exec Vice Pres.*, Erwin Levin, *Dir. Mktg.*
Brands: Elenco Precision.

ELF INT'L. LTD. East **1019**

RR # 1, Box 21, St. Francisville, IL 62460
(618) 948-2393

ELITE INDUSTRIES * East **249**

77 Gould St., Bayonne, NJ 07002
(201) 436-1120
FAX: (201) 436-6960
Electronics Furniture, TV Carts, Audio/Video Cabinets, Home Entertainment Centers, Bookcases.
Menachem Baron, *Pres.*, Michael Merzel, *VP Sales & Mktg.*, Sam Feldman, *VP Oper.*
Brands: Elite Industries.
International Sales Contact: Michael Merzel

EMBASSY PRODUCTS CORP., Electronics East **1912**

217 Washington Ave., Street A, Carlstadt, NJ 07072
(201) 933-0500
Telex: 424529
FAX: (201) 933-9097
Home Stereo Systems, AM/FM Portable Cassettes, Personal Stereos, Small Screen B/W Television, Telephones, Clock Radios, Calculators & Gift Items.
Solomon Roth, Manny Fisher, Isaac Altman.
Brands: Embassy, Mecoa, PhoneDesign, Ambassador, Trimex.

EMERSON RADIO CORP. East **510**

One Emerson Lane, North Bergen, NJ 07047
(201) 854-6600
FAX: (201) 854-8357
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Brands: Emerson.
International Sales Contact: Aberlardo Tous-Mulkay

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Brands: LFT VI Loudspeaker, LFT VIII Loudspeaker, Edison Price Music Post, Model Two Tonearm.

International Sales Contact: F. Bruce Thigpen

ENCORE ELECTRONICS, INC. Hilton **1075**

14818 Goodman, Overland Park, KS 66223
(913) 681-3454

ENCORE POWER East **5111**

11874 Market St., Livonia, MI 48150
(313) 462-9400
FAX: (313) 462-1854

ENERGY, Audio Products Int'l. Corp. * Hotel **2-12**

3641 McNicoll Avenue, Scarborough, Ontario, Canada M1X 1G5
(416) 321-1800
FAX: (416) 321-1500

Loudspeakers, Home Theatre Surround Sound, Speaker Stands.

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Brands: ENERGY.

International Sales Contact: Anthony Mosley

ENEWS U.S.A. INC. * North **7723**

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(708) 215-1144
FAX: (708) 215-1315

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Joe Nicolau, Koji Matsumura, Takaki Kosaka.

Brands: Enews, Carl.

International Sales Contact: Koji Matsumura

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(206) 885-9611
FAX: (206) 883-2197

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Keiji Honda, Paul Bowler.

ENLIGHTENED AUDIO DESIGNS * Hilton **568, 570**

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(515) 472-4312
FAX: (515) 472-6667

John S. Hagelin, *Ph.D, Dir. Research*, Alastair Roxburgh, *M.Sc., Dir. Engineering*, Ben Gosvig, *Gen. Mgr.*

Brands: Ultra EAD Rotel 855 CD Player; Premiere EAD Rotel 855 CD Player; EAD Ultra CD Player Mod; EAD Premiere CD Player Mod; EAD Acculinear CD Player.

International Sales Contact: Ben Gosvig

ENSEMBLE, INC., Audio * Hilton **1250**

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41 61 - 61 91 91
FAX: 41 61 - 61 93 25

ENSEMBLE® Speakers (Rhapsody, PA-1, Reference, Primadonna); ENSEMBLE® Amplifiers (B 35 Classic, B 50 Tiger, Caruso/K-2, Phono Module PA-2 De Luxe); ENSEMBLE® Cables (Supraflux™ Interconnect, Hotline™ Speaker Cable); ENSEMBLE® Connectors (Phono Plugs, Spring-Loaded Banana Plugs); ENSEMBLE® Isotrans™ Isolation Transformer; ENSEMBLE® Landmark™ Speaker Stands; Anti-Resonance Base Plates; Subsonic Filter by Pawel Acoustics.

Dr. Urs Wagner, *Pres.*, Anne Wagner, *Vice Pres.*

Brands: ENSEMBLE®.

International Sales Contact: Urs Wagner

ENSEMBLE USA - USA Sales Contact

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(415) 420-0379
FAX: (415) 420-0379

ENTERPREX INT'L. CORP./SONGTECH/TRON INT'L. CORP. East **1800**

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Brands: Enterprex, Songtech, Teconix.

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(212) 522-5600
FAX: (212) 522-0074

Entertainment Weekly Magazine.

Michael J. Klingensmith, *Publisher,* Jack Haire, *Adv. Dir.,* Scott L. Kauffman, *Dir. of Mktg. & Promotion,* Michael J. Kelly, *Eastern Sales Mgr.,* Mark Ford, *Midwest Sales Mgr.,* Cathy Ross, *West Coast Sales Mgr.*

Brands: Entertainment Weekly Magazine.

ERA-ELECTRONICS REPRESENTATIVES ASSOCIATION, Consumer Products Marketing Group

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Via Della Meccanica 14, 04011 Aprilia (LT) Italy
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FAX: 396 9282688
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Vincenzo Biasella, Camillo Massi.
Brands: E S B.

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Telex: 292411-ENSI-UR
FAX: (818) 708-2254
Personal Stereo Equipment, Audio Video Tapes, Hi-Fi Components, Cord & Cordless Telephones, Car Audio Systems, Car Speakers & Woofers, Headphones, Watches, Games, Keyboards, Televisons, Video Cassette Recorders.
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International Sales Contact: Alex Vatankhah, Eli Tchorbadjian

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Brands: Ultra-Cable, Ultra-Path, Accu-Path, Micro Cable, Speed Cable, T-Lok Hybrids, Inter-Lok Hybrids, Premier Kontax, Reference Kontax, Virgin Litz, Air Litz, Super-Link, Accu-Link, Jeweled Hybrids, Inter-Wire, SHC Silver Solder, Hybrid Cable, Reference Cable, & Premier Cables, Esoteric Custom.
International Sales Contact: Al Etheridge

ESPACE/MARCLUC, INC. — Hilton **1240**

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(301) 897-5390
FAX: (301) 564-1304

ESQUIRE MAGAZINE — East **P-1731**

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(212) 459-7594
FAX: (212) 262-5603
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Alison Parks, *Gen. Mgr.,* Cheryl MacLachlan, *Assoc. Publ.,* Maureen Clarke, *Consumer Electronics Mgr.*

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Brands: Essence.
International Sales Contact: Dale Pitcher

EUROSON AMERICA, INC. — East **D-664**

694 Ft. Salonga Rd., Northport, NY 11768
(516) 261-7700
FAX: (516) 261-7751
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Brands: Heco, NSM.

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International Sales Contact: Tom Higgins

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Brands: EXECUDYNE, EXECUTECH.

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Telex: 68853 EXMKT HX
FAX: 8655132
Monthly Trade Magazine: "Merchandising & Buying Electronics -(MBE)".
Johnson Leung, *Managing Dir.,* James Yung, *Sales Mgr.,* Richard Lam, *Sales Mgr.*
Brands: MBE.

EXPOSURE ELECTRONICS, U.S. Sales Div.

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Brands: Exposure

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Bill Stoecker, Len Umhoefer.

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FAX: (213) 887-8510
Amplifiers, Speakers, Stereos.
Saeid Shahriari, Hooshang Dezhan.
Brands: EXXESS.
International Sales Contact: Saeid Shahriari

FACTORY DIRECT MARKETING * North 6324

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Bill Faber, Chuck Schleyer.
International Sales Contact: Bill Faber

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Brands: FUTURA, GITANO, ROBOCOP, E.J. GITANO.

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International Sales Contact: Henry Farash

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International Sales Contact: Teri Everett/Tom Vialpando

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International Sales Contact: Emmanuel S. Go

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International Sales Contact: Colin Jones

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Brands: Franzus.

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Mark Bram, Andrew Frieder.
International Sales Contact: Mark Bram

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International Sales Contact: Irving M. Fried

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International Sales Contact: David Sutton

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FAX: (908) 225-8408
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Howard Silverman, Barry Silverman, Jesse Sutton.
Brands: Fuji Novel Batteries.

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International Sales Contact: Arthur Fulmer III

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International Sales Contact: Joseph Lacayo

GALANT ELECTRONIC PRODUCTS LTD. * North 7330

6/F., Supreme Ind. Bldg., 15-17 Shan Mei St., Fotan, Shatin, N.T., Hong Kong
6049711/6948003
Telex: 40793 GEPAX HX
FAX: 6910124/6918064

One-PC-Phone, Two-PC-Phone, Fashion Phone, Feature Phone, Speaker Box, Intercom, Clock Radio, Bathroom Radio, Pocket Size Radio, Double Cassette.

Pettersen P.S. Lai, Philip Li.

Brands: Galax.

International Sales Contact: Philip Li

GALAXY TIMES LTD. * North 7330

13/F, Remex Centre, 42 Wong Chuk Hang Road, Aberdeen, Hong Kong
(852) 8140398
Telex: 78433 HKRTL HX
FAX: (852) 8700749

Telephones, Quartz Analog Watches, LCD Watches.

Charles Lok, Alice Leung, Andrew Ng.

Brands: Cititel 18, Rise Time.

International Sales Contact: Andrew Ng

GAME KLEEN, Games-Video Game Accessories * North 6053

145 North Main Ave., Taylor, PA 18517
(717) 562-1354
FAX: (717) 562-1355

Video Cartridge Cleaner, Video Game Deck Cleaner, Video Game Accessories.

David Rizzo, *Pres.,* Sally Grant, *Vice Pres.,* Al Micka, *Nat'l. Sales and Mktg. Mgr.*

Brands: Game Kleen.

International Sales Contact: Al Micka

GAMETEK, INC., InfoGenius™ * North 6438

2999 NE 191 St., Ste. 800, N. Miami Beach, FL 33180
(305) 935-3995
FAX: (305) 932-8651

Floppy Disks, Game Pak Cartridges. InfoGenius™: A Series of Informational/Productivity Paks for Use on The Nintendo Game Boy. Adds a New Dimension to the Game Boy That is Both Educational and Fun!

Irv Schwartz, Elizabeth Curran, Kevin Resnick, Jill Goldworn, *Dir. of Informational Software.*

Brands: InfoGenius™

International Sales Contact: Irv Schwartz

▲ GATES ENERGY PRODUCTS, INC., Consumer Products East 261

P.O. Box 23649, Highway 441 North, Gainesville, FL 32602
(904) 462-3911
FAX: (904) 462-4726

Rechargeable Batteries--AA, C, D, AAA, 9-Volt and Camcorder Replacement Battery Packs and Chargers in Two and Four Position Models.

Timothy L. Hill, Dir. Consumer Mktg./Sales, Shawn T. Griffin, *Nat'l. Sales Mgr. Consumer Battery Prod.,* Thomas Bullock, *Western Reg. Sales Mgr.,* Margaret Huelskamp, *Eastern Reg. Sales Mgr. Consumer Battery Prod.,* Kenneth E. Toops, *Mktg. Mgr. Consumer Battery Prod.*

Brands: Millennium™ Rechargeable Power Cells, RapidChargers™.

Member

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Changes/additions consult Product Locators

GBT, INC. East **5515**

18326 NW 7th Ave., Miami, FL 33169
(305) 653-1407

GEMINI INDUSTRIES, INC. * East **218**

215 Entin Rd., Clifton, NJ 07014
(201) 471-9050
Telex: 133431
FAX: (201) 471-5174

Audio, Video, Telephone Accessories; T.V. Reception Products; "Rabbit" Wireless Transmitters/Receives; Universal Remote Controls; Cable Boxes; Blank Tape; Headphones; Radios; Cassette Players.

Sandor Garfinkle, *Pres.,* Norman Docteroff, *Exec. Vice Pres,* Claude Zahn, *Vice Pres./Sales,* Harry Pila, *Vice Pres. Purch.,* Mike Schwartz, *Dir. Mktg.,* Lloyd Doctoroff, *Reg. Sales Mgr.,* Max Glaze, *Reg. Sales Mgr.*

Brands: "Rabbit".

International Sales Contact: Claude Zahn, Harry Pila

Member

GEM SOUND CORP. * East **1901**

600 E. 156th St., Bronx, NY 10455
(212) 268-0222 (212) 292-5972
FAX: (212) 292-7976

Disco Speakers, Amplifiers, Mixers, Components, Disco Equipment, Microphones.

Mathieu Goldenberg, *Pres.,* George Dertinger Jr., *Vice Pres.,* G. Dertinger Sr., *Sales Mgr.*

Brands: Gem Sound.

International Sales Contact: Mathieu Goldenberg

▲ GEMSTAR DEVELOPMENT CORP. * East **244**

135 N. Los Robles, Ste. 870, Pasadena, CA 91101
(818) 792-5700
FAX: (818) 792-0257

VCR Instant Programmer.

Dr. Henry C. Yuen, Louise J. Wannier, Hillary Werhane, Dr. Daniel Kwoh, Paul D. Newman, John D. Millan.

Brands: VCR Plus + .

International Sales Contact: Paul D. Newman

GENESIS TECHNOLOGIES, INC., Audio-Speakers *

953 S. Frontage Rd., West, Vail, CO 81657 Hilton **704**
(303) 476-3012
FAX: (303) 476-3518

Loudspeakers & Sub-Woofers.

Arnold Nudell, Paul McGowan, David Nudell.

International Sales Contact: Arnie Nudell

GENESIS WATCH CORP. East **2214**

1784 La Costa Meadows Dr., Ste. 103, San Marcos, CA 92069
(619) 744-7500
FAX: (619) 744-0267

Digital Watches, Quartz Analog Watches.

Gary Smith, *Pres.,* James Nixon, *Vice Pres.*

Brands: Xonix.

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GENEVA GROUP OF COMPANIES, INC. * East **1900**

9909 S. Shore Dr., Plymouth, MN 55441
(612) 546-5620 (800) 328-6795 Ext. 382
Telex: 5106005005 GENEVA GRP

VCR Accessories, Compact Disc Accessories, Audio Tape Equipment Accessories: Head Cleaners, Dustcovers, Storage Devices, Dubbing Cables, Erasers, Demagnetizers and Alignment Tapes. Camcorder Accessories: Video Lights, Tripods, Video Bags.

Edward Griffin, *Pres.,* Bruce Bowen, *Nat'l. Sales Mgr.,* Mark Schuster, *Reg. Sales Mgr.,* Jane Hassler, *Admin. Asst.,* Carmen Laing, *Sales Sec.*

Brands: Geneva.

International Sales Contact: Jane Hassler

Member

GERMAN ACOUSTICS, INC. * Hilton **1040**

601 Burdette Ct., Madison, WI 53713
(608) 271-7978

GERNSBACK PUBLICATIONS INC. East **P-1624**

500-B Bi-County Blvd., Farmingdale, NY 11735
(516) 293-3000
FAX: (516) 293-3115

Radio-Electronics Magazine, Popular Electronics Magazine, Gizmo Magazine, Radio-Electronics Experimenters Handbook. Popular Electronics Hobbyists Handbook. R-E Shopper, Science PROBE!

Larry Steckler, *Pres.,* Brian Fenton, *Editor,* Stan Levitan, *Eastern Sales Mgr.,* Ralph Bergen, *Midwest Sales Mgr.,* Marvin Green, *Pacific Sales Mgr.,* Gale Bergen, *Midwest Sales,* Arline Green, *Pacific Sales,* Carl Laron, *Managing Editor,* Jacqueline Cheeseboro, *Circulation Mgr.,* Esther Levitan, *Eastern Sales.*

Brands: Gizmo.

Member

GETWIN TRADING, INC. East **2059**

865 6th Ave., New York, NY 10001
(212) 947-7490

GIN SOUND CO. * Hotel **1-3** East **1656**

93-7, 3 GA, Jung Ang-Dong, Iri City, Junbuk, Korea
(0653) 857-6639
FAX: (0653) 855-5052

Loudspeaker System.

Jung, *Gin-Kon.*

Brands: Gin Sound.

International Sales Contact: Jung, Gin-Kon

GN NATIONAL ELECTRIC INC. * North **6624**

20639 Lycoming St., Unit B-1, Walnut, CA 91789
(714) 598-1919, (800) 321-1266
FAX: (714) 594-7938

Battery, Battery Packs, Battery Charger, Tester, Lighting, Power Supply, and Rechargeable Products. Camcorder Battery, Cellular Phone Battery, Cordless Telephone Battery.

John Huang, Jenny Wu, Jessica Kao, Anna Liu, Sophia Chien, Sherry Yang.

Brands: GN.

International Sales Contact: John Huang

GOLD AERO TECHNOLOGY GROUP * Hilton **804**

2129 Venice Blvd., Los Angeles, CA 90006
(213) 737-7070
Telex: 6831218 AERO LSA
FAX: (213) 737-2401
Electron Tubes.
Steve Sanett, Richard Sanett, Peter Russell, Barney Zelman.
Brands: Gold Aero.
International Sales Contact: Barney Zelman

GOLDEN LEAS LTD. * East **1457**

13225 Barton Circle, P.O. Box 2965, Santa Fe Springs, CA 90670
(213) 941-1921
FAX: (213) 946-6785
Audio, Video, Floppy Diskettes, Commercial Screen, Clocks.
Quan Rong, Haley Wang, Patrick Hoe.
International Sales Contact: Quan J. Rong

GOLDEN POWER INDUSTRIES LTD. * North **7330**

Flat C, 20/F., Tai Ping Ind. Centre, 57 Ting Kok Rd., Tai Po, N.T., Hong Kong
(852) 667-2125
Telex: 56138 CELLS HX
FAX: (852) 664-7931 (852) 666-7639
Various Button Cells (Alkaline, Manganese, Silver Oxide, Mercury Oxide, 12V & 15V Security Alarm & Lighter Batteries, General Purpose & 9V Batteries) Silicone Rubber Products, Spring Bar for Watches.
Chu King Shing, Chu King Tien, Chan Yung Tai, Patrick Pong, Cecilia Chu.
Brands: "Golden Power".
International Sales Contact: Cecilia Chu

GOLDMUND-SA * Hilton **5H**

34 Avenue de la Gottaz, 1110 Morges Switzerland
41 21 803 21 01
FAX: 41 21 803 21 06
Meta Research Convert 1 D/A Converter; Meta Research Digital Remote Control; Meta Research Laser 1 CD Transport; Meta Research Speaker; Meta Research Converter/Amplifier; Goldmund Mimesis 10 D/A Converter; Goldmund Mimesis Electronics; Goldmund Super-Dialogue, Analogue, Apologue Speakers; Goldmund Reference, Studio, ST4, Studietto Turntables and T3F Tonearm; Goldmund Cones; Stellavox Stelladat™ HIFI Portable R-DAT Recorder.
Michel Reverchon, *Pres.*, Helene Wegmuller, *Mktg. Dir.*, Bill Peugh, *U.S. Dir.*, Karl Schuster, *U.S. Customer Services Dir.*, Pierre Duval, *U.S. Technical Services Dir.*
Brands: Goldmund, Goldmund Mimesis, Meta Research, Stellavox.
International Sales Contact: Helene Wegmuller

GOLDSTAR ELECTRONICS INT'L., INC. East **444**

1000 Sylvan Ave., Englewood Cliffs, NJ 07632
(201) 816-2000
Telex: 219170 GSEI UR
FAX: (201) 816-0636
CTV, Video Cassette Recorders, M/W Ovens, Audio System, Portable Audio, Compact Disc Players, De-humidifiers, Appliances, Audio Tape, Video Tape, Floppy Discs, Computers.
Kenn Suh, *Pres.*, H.J. Park, *Sr. Vice Pres.*, Jeff Mullarkey, *Vice Pres. Mktg.*, Joseph Greco, *Vice Pres. Nat'l Sales*, Soo Han Lee, *Vice Pres./Gen. Mgr. MMD*, Brian Song, *Nat'l. Sales Coord.*, Wayne Park, *Dir./Northeast Sales*, Steve Troccoli, *Mgr./Northeast Sales*, Ralph Errico, *Mgr./Northeast Sales*, Bennett Norell, *Prod. Mgr. VCR*, Phil Petescia, *Prod. Mgr. TV*, Bruce Adams, *Prod. Mgr. Audio*, Lisa Bloom, *Asst. Prod. Mgr. MWO & Appl.*, D.H. Han, *Mgr. Purchasing*, J.G. Ham, *Mgr. Purchasing*, D.I. Kim, *Mgr. Purchasing*, Chris Ho Yi, *Mgr. Purchasing*, Dewesh Srivastava, *Mgr. Adv.*, Daniel Kum, *Adv. Coord.*, Mitch Ravitz, *Dir. of Sales & Mktg. MMD*, Charles Han, *Mgr. of Sales & Mktg. MMD*, Lauren Fratello, *Nat'l. Sales Coord. of MMD*, Gary Dempsey, *Mgr. Midwest Sales*, John Castellanos, *Mgr. Midwest Sales*, Sonny Marack, *Dir. Southeast Sales*, Jonathan Stima, *Mgr. Southeast Sales*, Frans Ransons, *Vice Pres. Sales/Western Reg.*, Larry Schilz, *Mgr. Sales/Western Reg.*, Emily Choi, *Asst. Mgr. Sales Western Reg.*
Brands: Goldstar.

Member

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GOLDSTAR TECHNOLOGY, INC. East 444

3003 North First St., San Jose, CA 95134-2004
(408) 432-1331
FAX: (408) 944-0756

Full Line of High Performance VGA Monitors; Entry Level 286 PC, 386SX, 386DX 33MHz, 486 EISA Systems; High Performance, Low-Cost 386SX Laptop and Notebook Computers; Full Line of Facsimile for Small Business and Home Office.

Tak Shimizu, *Exec. Vice Pres.,* Bill Lynch, *Dir. of Sales,* Patrick Duffy, *Nat'l. Sales Mgr.,* Chris Zing, *Mktg. Mgr. (PC's),* David Bergevin, *Mktg. Mgr. (OA),*

Brands: GoldStar.

Member

GORDON IND., LTD. * East 1436

7 Sealy Drive, Lawrence, NY 11516
(516) 569-8592
FAX: (516) 295-5715

Promotional Audio & Video, Blank Tape, Calculators, Headphones.

Robert Gluck, Rita Halpern, Bernie Altman, Julie Birnbaum.

Brands: Sugihara, Nikkei, Edge.

International Sales Contact: Robert Gluck

GO-VIDEO, INC. East 232

14455 N. Hayden Rd., Suite 219, Scottsdale, AZ 85260
(602) 998-3400
FAX: (602) 951-4404

VCR-2®

R. Terren Dunlap, Eric J. Schedeler, Merrill L. Ridgway, Richard L. Barrett, John R. Berkheimer.

Brands: VCR-2®

Member

GQ MAGAZINE, Conde Nast East P-1540

350 Madison Ave., New York, NY 10017
(212) 880-7919

GQ Magazine.

Michael Clinton, *Publisher,* Michael Citron, *Ad Dir.,* Linda Mason, *Ad Mgr.,* Holly Craig, *Nat'l. Accts. Mgr.,* Lee Cashin, *Chicago Mgr.,* Laurie Kahn, *San Francisco Mgr.*

Brands: Publication.

GRANDWELL INDUSTRIES, INC. * East 1840

231 East Johnson St., Ste. 1, Cary, NC 27513
(919) 481-1626
FAX: (919) 481-1628

Electronic Moving Signs.

Roger Lai, *Pres.*

Brands: Grandwell Industries, Inc.

International Sales Contact: Roger Lai

GRAN PRIX ELECTRONICS * East 426

108 Madison St., St. Louis, MO 63102
(314) 621-3314
Telex: 431-2064
FAX: (314) 621-0869

Television, Rack Systems, Compact and Component Stereo, Portable Tape Recorders, Portable Radios, Clock Radios and Headphone Radios, Portable and Compact CD, Telephones, Audio Accessories.

Dick Proctor, Ron Richter, Terry Moser, Ken Berresheim, David Moser, Michael Johaningmeyer, Tony Jenkins, Helen Henley.

Brands: Gran Prix, GPX.

International Sales Contact: Helen Henley, Paul Benz

GREAT WALL ELECTRONICS LTD. * North 7330

18/F., QPL Ind. Bldg., 126-140, Texaco Rd., Tsuen Wan, N.T., Hong Kong
(852) 4122612
Telex: 50834 GWT HX
FAX: (852) 4113302 (852) 4113598
Music Centre, Double Cassette Radio, Clock Radio, Portable Radio, Compact Disc Player, Telephone Answering Machine, Cordless Phone Car Cassette, Color TV.
Wong Kwok Wing, *Managing Dir.*
Brands: NIL.
International Sales Contact: Maurice Mak

GREER & ASSOCIATES, INC. * North 6054

25354 Cypress Ave., Hayward, CA 94544
(415) 887-8711
FAX: (415) 887-8711
The Illuminator Light Accessory for Nintendo.
Chuck Greer, *CEO,* Julie Greer, *Pres.,* Ralph Kelmon, *Vice Pres. Nat'l. Sales Mgr.,* Phil Paz, *Vice Pres. Oper.,* Edward Ventura, *Mktg. Dir.,* Greg Roll, *Programmer,* Andrew Bradley, *Programmer.*
Brands: The Illuminator.
International Sales Contact: Ralph Kelmon

GROUP SENSE LTD. * East 2130

Room 1101, Sunbeam Commercial Bldg., 469-471 Nathan Road, Yaumatei, Kowloon, Hong Kong
7709889
FAX: 7700682
Data Bank Products. Language Translators.
Thomas Tam, *Mktg. Dir.,* Samson Tam, *Technical Dir.*
Brands: Instant-Link.
International Sales Contact: Thomas Tam

▲ GROUP THREE TECHNOLOGIES, INC. East 4428

2125-B Madera Rd., Simi Valley, CA 93065
(805) 582-4410
FAX: (805) 582-4412
Home Automation Products, Intercoms, Household Security, Telecommunications Systems, Answering Machines, and Telephones.
Paul O'Neill, *Pres.,* Jerry Winters, *Vice Pres. Sales/Mktg.*
Brands: Samantha.

GRUNDIG/LEXTRONIX, INC. * Hotel H-702

3520 Haven Ave., Unit L, Redwood City, CA 94063
(415) 361-1611
Telex: 287066 World UR
Home Entertainment/Consumer Electronics.
E.A. Hozour, *CEO,* Dan Johnson, *Vice Pres. Operations.*
Brands: Grundig.

GUANCI ACOUSTICS * Hilton 4L

6630 W. Wrightwood Ave., Chicago, IL 60635
(312) 237-6733

GUSDORF CORP. * East 328

11440 Lackland Rd., St. Louis, MO 63146
(314) 567-5249
Telex: 44-821
FAX: (314) 567-0507
Electronics Furniture for Television, Audio, Video, Home Computers & Microwave Ovens.
Randall Barondess, *Natl. Sls. Mgr.,* Tom Antel, *Reg. Sls. Mgr.,* Ron Frare, *Sales Mgr.-Distrib.,* Mike Yanniello, *Reg. Sales Mgr.,* Mike Sheperis, *Adv./Sales Prom.-P.R.,* Bernie Hochman, *Key Accounts Mgr.,* Michael Gusdorf, *Mktg. Mgr.,* Tom Sheehan, *Reg. Sales Mgr.*
Brands: Gusdorf.
International Sales Contact: Alice Wendt

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HAGEMAN COLLECTION H-1406

1495 Greenleaf, Elk Grove Village, IL 60007
(708) 228-0080
Hi Tech Audio/Video Furniture (Euro Pean).
Eugene C. Bayer, *Sales Rep. For U.S.A.*

HAKUBA U.S.A., INC. * East **1302**

3303 Harbor Blvd., Ste. F-5, Costa Mesa, CA 92626
(714) 979-1898
FAX: (714) 979-3898
Video and Photographic Tripods, Gadget Bags, Cases, Video Accessories.
Ted Yokofich, *Vice Pres. & Dir. of Mktg.*, Hideyuki Minami, *Vice Pres.*
Brands: Hakuba
International Sales Contact: Ted Yokofich

HAL AMERICA, INC. North **7141, 7158**

7873 SW Cirrus Drive, Bldg. 25, #F, Beaverton, OR 97005
(503) 644-3009
FAX: (503) 641-5119
Software for Nintendo.

HALES AUDIO * Hilton **568, 570**

43272 Christy St., Fremont, CA 94538
(415) 623-0790
FAX: (415) 623-0797
System Two; System Two Signature; System One.
L. Paul Hales, *Pres.*, Steve Patzkowski, *Vice Pres. Oper.*
Brands: Hales.
International Sales Contact: Steve Patzkowski

HALSEY PUBLISHING CO. East **P-1516**

12955 Biscayne Blvd., N. Miami, FL 33181
(305) 893-1520 (800) 523-6809
FAX: (305) 895-0622
Delta Sky Magazine, The International Story, (Official Inflight Magazines for Delta Air Lines).
Joan Lyons Hogan, *Vice Pres. Sales/Nat'l. Sales Dir.*, Sam Italiano.

HANA ENGINEERING, INC. * East **4505**

6820 Orangethorpe Ave., Unit "B", Buena Park, CA 90620
(714) 562-0150
FAX: (714) 562-0153
Automotive Security Alarms.
I.T. Kim, *Pres.*, Chuck Jimenez, Vic Rosenbaum, Wayne P. Hunt.
Brands: Shepherd I, Shepherd II, Star I, Star II.
International Sales Contact: I.T. Kim

HANUMPA CORP. * East **1650**

30 Howe Ave., Passaic, NJ 07055
(201) 778-2200
Telex: 236449 ILS UR
FAX: (201) 778-3626
Head Phones, Microphones, Electronic Components, Audio Accessories, Video Accessories.
S.H. Lee, *Pres.*, S.W. Hong, *Dir.*, Jay Park, *Vice Pres.*, Kevin Shon, *Sales Mgr.*, M. King, *Nat'l. Sales Mgr.*
Brands: Han, Emma.
International Sales Contact: J. Park

HANWAH ELECTRONICS LTD. * North **7330**

12/F., Prince Ind. Bldg., 5 Sun Yip St., Chaiwan, Hong Kong
(852) 5573271
Telex: 76301 SWIK HX
FAX: (852) 8970157

Color Television, Cassette Recorder, Electronic Keyboard, Floppy Disk, Video Tape.

Kin Wai Yiu, *Chmn.*, Wilson Choi, *Mng. Dir.*, Sammy Chan, *Mktg. Mgr.*

Brands: Plantron.

HAPP CONTROLS, INC. * North **6253**

106 Garlisch Dr., Elk Grove Village, IL 60007
(708) 593-6130
Telex: 297249 UR
FAX: (708) 593-6137

Joysticks for Home Computer Systems and Video Systems. Atari, Commodore, Sega, Nintendo, and NEC Systems.

Frank Happ, *Pres.*, Sue Happ, *Vice Pres.*, Michael Happ, *Sales Mgr.*

Brands: Competition PRO™ Joysticks.

International Sales Contact: Michael Happ

▲HARMAN VIDEO * East **D-571**

8380 Balboa Blvd., Northridge, CA 91325
(818) 893-9992
Telex: 4720424
FAX: (818) 893-8788

Large Screen Projection Televison Systems, Video Tuner/Controller, Projection TV Screens & Accessories, Surround Sound Processors.

Michael Heiss, *Vice Pres./Gen. Mgr.*, John Wilson, *Mktg. Mgr.-Video*, Walt Henry, *Mgr. of Product Develop.-Video*, Ed Turner, *Service Mgr.*, Bob Timmons, *Sales Mgr.*, Paul Scarpelli, *Sales Mgr.*, Dan Christians, *Sales Mgr.*, Charles Wood, *Sales Mgr.*

Brands: Harman Video, Fosgate-Audionics.

International Sales Contact: John Wilson

Member

HATZLACHH SUPPLY, INC./BROKSONIC CORP., Broksonic Corp., Shefa Brucha Inc. * East **440**

935 Broadway, New York, NY 10010
(212) 254-9012 Toll Free 800-333-9099
Telex: 127784 (HATZLACH NYK)
FAX: (212) 529-0620 or (212) 995-1087

Color TV's, B/W TV's, VCR, Mini TV's, Mini Cassette Recorders, Cordless Telephones, TV/Radio/Cassette Combo's, Car Stereo's, TV/VCR Combo's, Camcorders (Video Cameras).

Morris Broker, Jessie E. Broker, Rachel Broker.

Brands: Broksonic, Bakosonic, Mazaratti.

International Sales Contact: Mr. M. Broker

HELIX, BANNISTER & NEWEL, INC., Imn Control Products * North **7935B**

P.O. Box 15071, Columbus, OH 43215
(614) 755-2222
FAX: (614) 451-9221

The GAMEHANDLER™ Video Game Controller for The Nintendo Entertainment System; GAMEHANDLER GS For SEGA GENESIS; GAMEHANDLER FX For NEC TurboGrafx-16; GAMEHANDLER XT For IBM PC. The GAMEHANDLER EXPANDER SERIES™ Add-Ons Including Remote, Headphones, Microphone and Cockpit Viewer.

Dane L. Galden, *Pres.*, David Kuhn, *Financial Mgr.*, Tom Hartley, *Operations Mgr.*

Brands: GAMEHANDLER, GAMEHANDLER GS, GAMEHANDLER FX, GAMEHANDLER XT, GAMEHANDLER EXPANDER SERIES.

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HEXAGLOT WARENHANDELS GMBH East 2130

Spaldingstr 1, 2000 Hamburg 1, Germany
(49) 040 231196
Telex: (17) 40 40 49 HEXAGER
FAX: (49) 040 233 695
Consumer Electronic Products.
David J. Bedford.
International Sales Contact: David J. Bedford

HFD/FAIRCHILD PUBLICATIONS East P-1510

7 West 34th St., 5th Floor New York, NY 10001
(212) 630-4792
FAX: (212) 630-4793
Publication - HFD
Olivia Thompson, *Sr. Vice Pres. & Exec. Publisher,* Robert B. Freeman, *Vice Pres., Associate Publisher,* Christine Cicetti, *Advertising Rep.,* Mary Waldron, *Advertising Rep.*
Brands: HFD - Publication.

HIGH PERFORMANCE REVIEW PUBLISHING CO.

P.O. Box 346, Woodbury, CT 06798 East P-1615
(302) 266-0084

▲ HITACHI HOME ELECTRONICS (AMERICA), INC.

401 W. Artesia Blvd., Compton, CA 90220 East 516
(213) 537-8383
FAX: (213) 515-6223
Color Television, Projection TV, VCR, Camcorders, Audio Components, General Audio, CD ROM, Video Printer, Security Products.
T. Kataoka, *Pres.,* Irv Fulton, *Exec. Vice Pres.,* Tom Sutula, *Vice Pres. Mktg.,* Bruce Schoenegge, *Dir. of Product Mgmt.,* Gary Kelley, *Nat'l. Audio Sales Mgr.,* Lee Gold, *Eastern Reg. Mgr.,* Howard Rudolf, *Midwestern Reg. Mgr.,* Jim Drummond, *Southern Reg. Mgr.,* Jerry Schwartz, *Western Reg. Mgr.*
Brands: Hitachi.

Member

HI-TECH ELECTRONICS, ALAKH Corp. * East 2136

25 Green St., Hackensack, NJ 07601
(201) 343-9161
Telex: 214977
FAX: (201) 343-7989
Blank Video Tapes, Telephones, Portable CD Players, Personal Audio Equipment, Audio/Video Storage Libraries, Clock Radios, CamCorder Carry Cases, Television, VCR, VHS Camera, Microwave Ovens, Music Centers. Transparent "Neon" Radio's And Telephones.
Lou Baum, Harry Sujanani, Narsing Narson.
Brands: "SPARTAN" by Hi-Tech.
International Sales Contact: Lou Baum

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HI TECH EXPRESSIONS North **7141, 7158**

584 Broadway, Suite 509, New York, NY 10012
(212) 941-1224
FAX: (212) 941-1521

NINTENDO GAME PACKS: Tom & Jerry, Barbie, The Count; The Chessmaster; ORB-3D; Big Bird's Hide & Speak; Muppet Adventure; Fun House; The Hunt for Red October; Gameboy Game Paks; The Chessmaster Game Boy; The Hunt for Red October Game Boy; Sesame Street ABC's and 123's; Sesame Street Countdown; COMPUTER SOFTWARE FOR IBM/COMMODORE 64/APPLE: Super Mario Bros. Print World; Daffy Duck P.I.; Beetlejuice Print Kit; Gremlins 2 Print Kit; Jetson/Flintsones Print Kit; Tom & Jerry; Rescue Rangers; Beetlejuice; Fun House; MTV's Remote Control; Looney Tunes Print Kit; Bugs Bunny Cartoon Workshop; Bugs Bunny Adventure; Gremlins 2 Adventure; Jetsons Adventure; Muppet Adventure; Flintstones Adventure; Chip 'n' Dale's Rescue Rangers; Muppets Print Kit; PrintPower; PrintPower Pro; Fax Power; AwardWare; Sesame Street: Sesame Street Storybook; Me Look for Cookie; Letter-Go-Round Print Kit, First Writer, Learning Library Vols. I & II, Etc.; Electric Company Learning Library. Macintosh: Sesame Street ABC's & 123's.

Henry A. Kaplan, *Pres.,* Tedd Levine, *VP Finance and Administration,* Allan Blum, *Vice Pres. Mktg. Services,* Joan Ziegler, *Vice Pres. Product Develop. & Aquisition,* Sherri Pfefer, *Public Relations Mgr.,* Meredith Lefkowitz, *Mktg. Mgr.,* Greg Gerard, *Vice Pres. Sales.*

Brands: Hi Tech Expressions, Nintendo Entertainment System Game Packs, Jim Henson, Sesame Street, Barbie, Tom & Jerry, Warner Bros., Disney, Paramount Pictures.

HOLOGRAPHIC PRODUCTS East **2118**

365 North 600 West, Logan, UT 84321
(801) 752-4225

HOME AUTOMATION ASSOCIATION East **T-1605**

P.O. Box 3731, Washington, DC 20007
(202) 333-8579
FAX: (202) 337-3809

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International Sales Contact: Patricia H. Nystrom/James Yuen

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Brands: Arkon Camcharger.

International Sales Contact: Raymond Yu

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Brands: "OPALYX".

International Sales Contact: Henry Wong

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Brands: Computranic.

International Sales Contact: George Chan

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Telex: 40793 GEPAX HX
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Brands: Galax.

International Sales Contact: Philip Li

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Brands: Cititel 18, Rise Time.
International Sales Contact: Andrew Ng

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International Sales Contact: Andy Chan

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(817) 921-9101
Professional Association of Certified Electronics Technicians. Technician Certification and Licensing, Technical Training Programs, VCR Cross Reference, Study Material, Service Aids, Product Serviceability Inspection, Membership Information.
Clyde Nabors, *Exec. Dir.,* Barbara Rubin, *Dir. of Member Svcs.,* Len Bowdre CET, *Chrmn. of ISCET,* Alice Johnson, *Exec. Secretary.*

INTERNATIONAL VIDEO DISTRIBUTION INC. *

5300 W. Century, Bldg. #411, Los Angeles, CA 90045 East **1350**
(213) 568-8868
FAX: (213) 568-9429
Decorative Storage Cases for Video Tapes.
Brands: Star Book.
International Sales Contact: Martine REVIL

INTERPLAY PRODUCTS * North **7141, 7158**

3710 S. Susan #100, Santa Ana, CA 92704
(714) 545-9001
FAX: (714) 549-5075
Recreational Software.
Brian Fargo, *Pres.,* Vince Denardo, *Mktg. Dir.,* Phil Adam, *Vice Pres.,* Anita Lauer, *PR,* Troy Worrell, *Vice Pres. Operations.*
International Sales Contact: Phil Adam

INTERWORLD TRADE, INC. * East **1803**

3095 NW 77th Ave., Miami, FL 33122
(305) 592-9506 1-(800) 333-0665
FAX: (305) 592-1250
TV, VCR Audio.
Adrian Aymerich, Adrian E. Aymerich, Ysabel Aymerich, G. Rosell.
International Sales Contact: Adrian E. Aymerich

*** See Exporting Manufacturers Section**

INTUITIVE DESIGN * Hilton **1206**

1918 S. 33rd St., Lincoln, NE 68506
(402) 475-4434
Audio Connectors, Acoustical Room Treatment Systems.
Dale Pitcher, *Pres.*
Brands: Intuitive Design.
International Sales Contact: Dale Pitcher

IOWA EXPORT IMPORT TRADING COMPANY, Spal Automotive Products East **4408**

601 Locust St., Ste. 200G, Des Moines, IA 50309
(515) 245-2464
Telex: 283078
FAX: (515) 282-1038
Power Window Kits, Power Door Lock Kits.
Brent Clark, Craig Winters, Steven Smith, Scott Sando.
Brands: Spal Power Window and Power Door Lock Kits.

IREM AMERICA CORP. * North **7141, 7158**

8335 154th Ave. N.E., Redmond, WA 98052
(206) 882-1093
FAX: (206) 883-8038
Software for The Nintendo Entertainment System.
Steve Blattspieler, *Vice Pres.,* Mark Bradlee, *Sales & Mktg.,* Mr. Fujimoto, *GM,* Darlene Kindler, *Sales & Mktg.,* Neal Cowan, *Mkt. Research,* Gene Ulrich, *Controller.*
International Sales Contact: Darlene Kindler

▲ITC CORPORATION, USA * East **4422**

900 W. Olive St., Los Angeles, CA 90301
(213) 216-0487
FAX: (213) 216-7145
Videoman JHV-350 & JHV-400 - Video Door Bell Entry Systems. Videoman JHV-500 Video Baby Monitor.
Charles Chung, *Pres.,* Michael Tubbs, *Nat'l. Sales Mgr.*
Brands: Videoman.
International Sales Contact: Mike Tubbs

ITT CONSUMER FINANCIAL CORP. East **1038**

605 Highway 169 N., Ste. 1200, Minneapolis, MN 55440
(612) 540-8763
Consumer Retail Financing.
Ben Best.

JABRO BATTERIES, INC. * East **1329**

1938-A University Lane, Lisle, IL 60532
(708) 964-9358 (800) 323-3779
Telex: 281024 JABRO USA DOVE
FAX: (708) 964-9081
Nickel Cadmium Rechargeable Replacement Batteries for Cordless Telephones and Camcorders, as Well as Other Cells and Assemblies.
John R. Brophy, *Pres.,* Don Riley, *Dir. of Mktg.,* Fred H. Ebersold, *Advertising,* Carol Brien.
Brands: Telepower, JaBro.
International Sales Contact: Jack Brophy

JADIS Hilton **4F**

500 East 77th St., New York, NY 10021
(212) 734-1041

▲ Selected For Innovations '91 Exhibition
Changes/additions consult Product Locators

JALECO USA, INC. North **7141, 7158**

310 Era Drive, Northbrook, IL 60062
(708) 480-1811
FAX: (708) 480-1811

NES-Totally Rad, Bases Loaded II, GOAL!, Maniac Mansion, Last Ninja, War on Wheels, Hoops, Metal Mech, Astyanax, Pinball Quest, Bases Loaded (Game Boy), In Your Face (Game Boy). Game Boy-Marus's Mission, Whomp 'Em, Battle Unit Zeoth, Fortified Zone.

Howard Rubin, Carol S. Seitz.

JAMES ALLEN, INC. * East **1549**

40440 Grand River Ave., Novi, MI 48375
(313) 474-3050
FAX: (313) 474-5790
Telex: 729045

Video Sender, Cellular Antennas.

James A. Bhathena.

Brands: Star-Tech.

International Sales Contact: Jamshed Bhathena

JAMO HI-FI USA, INC. * East **648**

425 Huehl Rd., Bldg. 8, Northbrook, IL 60062
(708) 498-4648
FAX: (708) 498-1948

Loudspeakers, Speakerstands.

Helge H. Fischer, *Vice Pres. Sales & Mktg.,* Tim Stout, *Midwest Reg. Sales Mgr.,* Lotte Herluf, *Office Mgr.*

Brands: JAMO HI-FI, MKO Electronics.

International Sales Contact: Ole Moeldrup

JAPANESE DISTRIBUTORS CORP. (J.D.C) *

1641 E. Del Amo Blvd., Carson, CA 90746 East **1936**
(213) 603-2600
Telex: 298760 JDC UR
FAX: (213) 603-9200

Audio, Auto Audio, Radio, Telephone Equipment, Video.

Alex Daroubakhsh, *Pres.,* Hushang (Harry) Molayem, *Vice Pres./Nat'l. Acc. Exec.,* Alex Daroubakhsh, *Trade Show Mgr./Coord.,* Silver Ceballos, *Nat'l. Account Exec.*

International Sales Contact: Hushang (Harry) Molayem

▲ JBL CONSUMER PRODUCTS, INC. Hotel **2-24** Hilton **550**

240 Crossways Park W., Woodbury, NY 11797
(516) 496-3400
FAX: (516) 496-3633

Home and Automotive Loudspeakers.

Thomas Jacoby, *Pres.,* Gina Harman, *Vice Pres. Mktg.,* Felix Romano, *Vice Pres. Opr.,* Joel Frankl, *Gen. Mgr. Eastern Sales,* Stephen Sischo, *Gen. Mgr. Western Sales.*

Brands: JBL Loudspeakers.

Member

J D STORE EQUIPMENT, INC. * East **1416**

1920 E. 7th St., Los Angeles, CA 90021
(213) 623-4316 (800) 433-3543

Store Planning & Layout Services, Merchandising & Display Fixtures for Audio/Video Retailing.

John Maioriello, *Pres.,* Vic Vicari, *Vice Pres. Sales,* Donald Ross, *Vice Pres. Mktg.,* Wayne Hibner, *Vice Pres. Chain Store Projects,* Art Durand, *Vice Pres. Store Planning.*

International Sales Contact: Donald Ross

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*** See Exporting Manufacturers Section**

JEBSEE ENTERPRISES, INC. * East **1806**

37-39 58th St., Woodside, NY 11377
(718) 478-5538
FAX: (718) 478-5573

Audio/Video Accessories, Telephone Accessories, Headphones, TV Antenna (Indoor & Outdoor) and Accessories.

Jebs Wu, *Pres.*, Jason Yang, *Sales Mgr.*, Amy Yang, *Vice Pres.*

Brands: Jebsee.

International Sales Contact: Jason Yang

JEFF ROWLAND DESIGN GROUP * Hilton **568, 570**

P.O. Box 7231, Colorado Springs, CO 80933
(719) 473-1181
Telex: 6502930130
FAX: (719) 633-4158

Jeff Rowland Design Group: Amplifiers: Model 1 Stereo, Model 3 Mono, Model 5 Stereo, Model 7 Mono. Preamplifiers: Consonance Preamplifier. Consummate Preamplifier. Consummate Phono Stage; Coherence One Series II Preamplifier.

Jeff Rowland, *Pres.*, Ron Johnson, *Vice Pres.*, Scott Berry, *Technical Services Mgr.*, Kevin Bailey, *Technical Mgr.*, Courtney Chiasson, *Dir. of Mktg.*, Ron Fanning, *Engineering.*

Brands: Jeff Rowland Design Group.

International Sales Contact: Ron Johnson

▲ INTERNATIONAL JENSEN, INC., Jensen *

Hotel **2-22**
East **644, O-8**

25 Tri-State International Office Ctr., Ste. 400, Lincolnshire, IL 60069
(708) 317-3700 (800) 323-0707
FAX: (708) 317-3826

Car Audio Speakers, Receivers, Equalizers & Amplifiers, Accessories, Home Audio Loudspeakers.

Robert G. Shaw, *Pres.*, David Marinello, *Vice Pres. of Sales & Mktg.*, Roger Heuberger, *Vice Pres. Mktg.*, Herman Miedema, *Vice Pres. Sales Admin.*, Clyde Podraza, *Vice Pres. Sales*, George Pariza, *Vice Pres. Planning & Prod. Devel.*, Russ Murray, *Dir. of Int'l. Sales*, George Gabriel, *Corporate Credit Mgr.*, Laurie Farrell, *Public Relations Mgr./Trade Show Coord.*, John Lostroscio, *Dir. of Sales Support.*

Brands: Jensen.

International Sales Contact: Russ Murray

Member

JET SOUND ELECTRONICS, INC. * East **4821**

2575 El Presidio, Long Beach, CA 90810
(213) 637-1001

JIM-MOR VIDEO & FILMS East **1434**

154 Northfield Ave., Bldg. 410, Edison, NJ 08837
(201) 225-1110

JOHN MANUFACTURING LTD. * North **7330**

46 Hoi Yeun Rd., 3/F, Kwun Tong, Kowloon, Hong Kong
(852) 3411228, 3425228
Telex: 50249 JONCO HX
FAX: (852) 3434319 (852) 3413335

Rechargeable Emergency Fluorescent Lantern, Electronic Transistorized Fluorescent and Torch, Multi-Purpose Radio Lantern, Household & Car Vacuum Cleaner, Alarm System, Household Electrical Appliances.

John S.K. Yuen.

Brands: "JOHNLITE".

International Sales Contact: John Yuen

▲ Selected For Innovations '91 Exhibition
Changes/additions consult Product Locators

JPW LOUDSPEAKERS, U.S. Sales Div.

870 Castle Park Drive, Indianapolis, IN 46256 Hilton **1377, 1379**
(317) 849-7103
FAX: (317) 841-4107
JPW Loudspeakers.
Peter Wanstall, *Mng. Dir.*, Joy Wanstall, *Dir.*, Charles Greenless, *Prod. Dir.*
Brands: JPW.

J.S. ENGINEERING CORP. Hilton **940**

135-A Sheldon Road, Manchester, CT 06040
(203) 643-2160
FAX: (203) 643-2160
Stereo Loudspeakers.
John Sollecito, *Pres.*, Ed Hanlon, *Sales Coord.*, James Davis, *Prod. Mgr.*, Beth Starkweather, *Consumer Relations.*
Brands: Source Loudspeakers.

▲ JVC CO. OF AMERICA East **418**

41 Slater Dr., Elmwood Park, NJ 07407
(201) 794-3900
Telex: 134221
Camcorders, Video Recorders, Hi-Fi Equipment, Car Audio, Portable Audio, Color TV, and Blank Audio/Video Tape.
H. Sano, *Pres.*, H. Elias, *Exec. Vice Pres.*, N. Watanabe, *Sr. Vice Pres.*
Brands: JVC.

Member

JVC MUSICAL INDUSTRIES, INC. North **7141, 7158**

3800 Barham Blvd., Suite 305, Los Angeles, CA 90068
(213) 878-0101
FAX: (213) 878-0202
Star Wars, Mini Putt (NES), Boulder Dash, Mini Putt, Card Games, Choplifter 2 (Game-Boy).
Hisatoshi Hirai, Takao Tsutsumi, Roy Shimoda.
Brands: JVC Musical Industries.

KABAT ASSOCIATES, INC. * East **1922**

4150 N.W. 132nd Street, Miami, FL 33054
(800) 523-4874
Telex: 4948351 KABAT
FAX: (305) 685-5751
Closeout and Reconditioned Car Stereos, Power Amps, Speakers; Facsimile Machines, Telephones and Other Consumer Electronics.
Herbert Kabat, Larry Kabat, Harry Kabat.
International Sales Contact: Larry Kabat

KALIMAR INC. * East **1110**

622 Goddard Ave., Chesterfield, MO 63005-1193
(314) 532-4511
Telex: 447464
FAX: (314) 532-8995
Video Tripods, Video Bags, Video Lights, Video Auxiliary Lenses, Video Hard Sided Cases, Cameras (35mm and 110mm), Camera Outfits, Photographic Accessories.
Robert J. Lipsitz, *Pres.*, Larry Lipsitz, *VP Sales & Mktg.*, Roger Brodsky, *VP Sales*, John Kempf, *Nat'l. Accounts Mgr.*
Brands: Kalimar.
International Sales Contact: Robert J. Lipsitz

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*** See Exporting Manufacturers Section**

KANRICH CORP.
East **4537**

60 Wadsworth St., # 11E, Cambridge, MA 02142
(617) 862-8821

KASH 'N' GOLD/TELEMANIA, Novelty Telephones Div. *
North **6607**

1 Trade Zone Ct., Ronkonkoma, NY 11779
(516) 981-1600
Telex: 299053 KASH UR
FAX: (516) 981-1702
Novelty/Gift Telephones, Novelty Clocks.
Kash Gobindram, Stanley Reiff, Barbara Gandolfo, Larry Brydbord.
Brands: Telemania, Crazytime.
International Sales Contact: Barbara Gandolfo

KAWAI AMERICA, Consumer Products Div.
East **D-26**

2055 E. University Dr., Compton, CA 90220
(213) 631-1771
FAX: (213) 604-6913
Electronic Keyboards.
Brian Chung, Earl Higgins, Symantha Higgins, Masao Yamamoto.
Brands: Kawai.

KEMCO-SEIKA, Software Services
North **7141, 7158**

20000 Mariner Ave., Ste. 100, Torrance, CA 90503
(213) 373-0404
FAX: (213) 375-6394
Kemco-Seika Nintendo Video Games.
Peter Bergstrom, *Nat'l. Mktg. Mgr.,* Ronald Kurtz, *Nat'l. Sales Mgr.*
Brands: Kemco, Seika.

KENT IMPORT EXPORT CO. *
East **1925**

460 Kent Ave., Brooklyn, NY 11211
(718) 486-5100
FAX: (718) 486-5909
Personal Stereo Equipment, Audio-Video Tapes, Telephones, Walkmans, Tape Recorders, Stereo Boxes, Camcorders, Stereo Systems, Fax Machines, Typewriters, TV's, & Keyboards. We Also Carry a Full Line of 110/120V Goods, VCR, TV PAL/SEGAM B/G D/K.
Dov Engel, David Piller, Moshe Katz, Jeff Green.
International Sales Contact: Dov Engel Malach

KES COMMUNICATIONS, INC. *
North **6618**

2029 South Loop 250 West, Midland, TX 79703
(800) 877-0607
FAX: (915) 689-7182
Friends Only, Smartline - OSP Dialer, Follow Me, ISITONE.
Gene Carlson, L.C. Thiang, Janice Harissis.
Brands: KES Communications, Inc.
International Sales Contact: Gene Carlson

KIMBER KABLE *
Hilton **750**

2675 Industrial Dr., Ogden, UT 84401
(801) 621-5530 800-223-4039
FAX: (801) 627-6980
High Performance Speaker Cables and Interconnects. Including the Highly Regarded AG Series Cables. New Precut, Prestripped, Prepackaged Speaker Cables. New Optical Fiber Digital Link.
Ray Kimber, Jeff Young.
Brands: Kimber Kable.
International Sales Contact: Jeff Young

KINERGETICS RESEARCH, Electronics/Audio Div. *

6029 Reseda Blvd., Tarzana, CA 91356 Hilton **601**
(818) 345-5339

KCD-20B and KCD-40, Compact Disc Players; KBA-202, 250 Watt Amplifier; KBT-2, FM Tuner; SW-100.5, SW-100 and SW-200 Sub-Woofers; SW-800 System; KBA-75, 75 Watt Amplifier; KPA-2 Line PreAmp and STM-100, Space Time Modifier. KCD-55T Compact Disc Transport; KCD-55P Digital to Analog Processor; KCD-55 Ultra Digital to Analog Processor; KDP-100 Digital to Analog Processor and Preamp; KDP-100 Ultra Digital to Analog Processor and Preamp; KBA-505 6 Channel Power Amplifier; SW-101 Inwall Subwoofer; SW-150 15″ Video Subwoofer.

A. Di Chiro.

Brands: Kinergetics Research.

International Sales Contact: A. Di Chiro

KINGS ELECTRONICS, C/O SUPERSONIC ELECTRONICS

East **1556**

Brooklyn Navy Yard, Bldg. #294B, Brooklyn, NY 11205
(718) 522-5741

KINYO CO., INC. *

East **1740**

14235 Lomitas Ave., La Puente, CA 91746
(818) 333-3711 (800) 73KINYO
FAX: (818) 961-9114

Video Cassette Rewinders; Universal Remote Controls; Tripods; Video/Photo Soft Bags and Hard Cases; Storage Cabinets for Audio/Video Cassettes & CD; Video Head Cleaners; CD Accessories.

Jacob Chang, *Vice Pres.,* Cinder Mei, *Nat'l. Sales Dir.,* Patrick Phan, *Asst. Nat'l. Sales Dir.,* Barry Freedman, Daniel Bodine, Carl Joos, *Reg. Sales Dir.*

Brands: Kinyo, Autowinder, Speedwinder, The One-Source, CD-Transport.

International Sales Contact: Patrick Phan

KLH - SPEAKERS AND ELECTRONICS *

11131 Dora St., P.O. Box 1085, Sun Valley, CA 91352 Hilton **922, 1222**
(213) 875-0480
Telex: 29-4686 WALDSOUND SNVY
FAX: (818) 767-8246

Audio Speakers, Audio Compacts, Surround Sound System, Console & Portable TV's, Computers.

Shelly Lasko, *Pres.,* Lavere Lund, *Chrmn. of Board,* Mike Thompson, *Dir. of Engineering,* Leo Avila, *Vice Pres. Traffic,* Ron Silva, *Vice Pres. Sales,* Ben Loughrin, *Gen. Mgr. Sell-Through Operations.*

Brands: KLH.

International Sales Contact: Shelly Lasko

KOEI CORP. *

North **7141, 7158**

1350 Bayshore Hwy., Ste. #540, Burlingame, CA 94010
(415) 348-0200
FAX: (415) 348-8967

Personal Computer (IBM, Amiga & Macintosh), Nintendo and Game Boy Strategy Game Software. Featuring on Nintendo: Bandit Kings of Ancient China, Genghis Khan, Nobunaga's Ambition I & II, Romance of The Three Kingdoms I & II. Featuring on Game Boy: Nobunaga's Ambition. Featuring on Personal Computers: Bandit Kings of Ancient China, Genghis Khan (IBM, Amiga), Nobunaga's Ambition I & II (IBM PC), Romance of The Three Kingdoms I & II (IBM PC), L'Empereur (IBM PC).

Seinosuke Fukui, Shannon Croak, Marylynn Slattery.

International Sales Contact: Shannon Croak

*** See Exporting Manufacturers Section**

KONAMI INC., Consumer — North 7135

900 Deerfield Pkwy., Buffalo Grove, IL 60089
(708) 215-5100
FAX: (708) 215-5122

Carts for Nintendo Ent. Sys., Hand Held Video Games, Game Boy Software, Computer S'ware.
NINTENDO ENTERTAINMENT SYSTEM: Teenage Mutant Ninja Turtles-The Arcade Game, Cyber Stadium Series-Base Wars, Lone Ranger, Bill Elliott's NASCAR Challenge, Ski or Die, Castlevania III-Dracula's Curse, Mission Impossible, RollerGames.
GAMEBOY SOFTWARE: Teenage Mutant Ninja Turtles-Fall of the Foot Clan, Operation C, Quarth, Double Dribble-5 on 5, Bill Elliott's Fast Track, Skate or Die-Bad'N Rad, NFL Football, Nemesis, Castlevania-The Adventure.
COMPUTER SOFTWARE: Teenage Mutant Ninja Turtles, Bill Elliott's NASCAR Challenge, Super C, Metal Gear, Castlevania, Blades of Steel.

E. Heidkamp, *Sr. Vice Pres.*, S. Jackson, *Nat'l. Sales Mgr.*, Rich Robinson, *Software Devel. Mgr.*, Kathy Reilly, *Mktg. Mgr.*

KONG WAH ELECTRONIC MFG. CO., LTD. *

9/F., 22 Kai Cheung Rd., Kowloon Bay, Kowloon, Hong Kong North 7330
(852) 7980602
Telex: 46348 KONCA HX
FAX: (852) 796 0993

Compact Disc, Hardware, Compacts, Tape Deck, Recorders, Players, Home Tape Deck, Recorders, Players, Portable.

Steven Ip.

Brands: "ONWA".

International Sales Contact: Steven Ip

KOSS CORP. * — East 212

4129 N. Port Washington Ave., Milwaukee, WI 53212
(414) 964-5000

Stereophones, CD and Audio/Video Care Products, Audio/Video Speakers.

John C. Koss, *Chmn.*, John Koss Jr., *Vice Pres. of Sales*, Michael Koss, *Pres.*, Paul Barragry, *Nat'l. Sales Mgr.*

Brands: Koss.

International Sales Contact: Michael Koss

KRELL DIGITAL, INC. — Hilton 979

35 Higgins Drive, Milford, CT 06460
(203) 874-3139
FAX: (203) 874-3139

D/A Processors; CD Turntables & CD Players.

Daniel D'Agostino, *Pres.*, Rondi H. D'Agostino, *Vice Pres.*, Joseph P. Sammut II, *Chief of Oper.*, Dean Roumanis, *Vice Pres. of Sales*, Steve Portocarrero, Patrick Bresnahan, Bret D'Agostino, *Sales.*

Brands: Krell Digital.

KRELL INDUSTRIES, INC. — Hilton 979

35 Higgins Dr., Milford, CT 06460
(203) 874-3139
FAX: (203) 878-8373

Amplifiers, Preamplifiers & Crossovers.

Daniel D'Agostino, *CEO: Rondi H. D'Agostino, Pres.*, Dean Roumanis, *Vice Pres. Oper.*, Patrick Bresnahan, Steve Portocarrero, Bret D'Agostino, *Sales.*

Brands: Krell.

K T V, INC. * — East 712

205 Moonachie Rd., Moonachie, NJ 07074
(201) 440-9090
FAX: (201) 440-6557

T.V. Color 5", 9", 13", 19" Rotary and Remote B/W 5", 12", 13" Monitorlook, 19" Monitorlook.

J.H. Lee, *Pres.*, Jay Bergen, *Vice Pres. Sales*, Johnny Koo, *Nat'l. Acct. Mgr.*, Y.E. Kim, *Comptroller*, Jin Jang, *Nat'l. Service Mgr.*, Lori Malakoff, *Credit Mgr.*, Jay Kim, *Traffic Mgr.*, Beth Basile, *Consumer Sales Mgr.*, Mindy Torres, *After Service.*

Brands: KTV

International Sales Contact: J. Koo

LANCE INDUSTRIES — East **701**

13001 Bradley Ave., Sylmar, CA 91342
(818) 367-1811
FAX: (818) 362-3594

Indoor and Outdoor TV/FM Antenna's; Packaged Accessory Hardware, Telephone Accessories, Video Accessories, Audio Accessories; Video Switching Controls; Lead Wire/Coaxial Cable; Masting and Bulk Hardware, Antenna Rotators.

Milton Mann, *Pres.,* Richard Mann, *Exec. Vice Pres.,* Jerry Updyke, *Vice Pres. Sales/Mktg.,* Joe Barris, *Vice Pres. MDS/STV Sales,* Don Hunsaker, *East. Reg. Sales Mgr.,* Jim Moon, *Midwest Gen. Mgr.,* Ken Doolittle, *Nat'l. Acct. Serv.,* Don Monette, *West. Reg. Sales Mgr.*

Brands: Video Master, Colormaster, Airex, Lance, Target, True View.

LANTANA LTD., Specialty Audio * — Hilton **850**

P.O. Box 1958, Garden Grove, CA 92642-1958
(714) 530-4993
FAX: (818) 342-0941

High Quality, Modular Speaker Systems.

Tim Peters, Mark Merlino, Rod Stansfield, Shayn Raney.

Brands: Tad Monitor, Laug LF System, Mink and Sable Systems.

International Sales Contact: Tim Peters

LANZAR SOUND CORP. * — East **4628**

21596 Marilla St., Chatsworth, CA 91311
(818) 882-1634 (800) 288-1634
FAX: (818) 882-4094

Car Audio Speakers, Custom Box Enclosures, Amplifiers. Home Speakers, Home Subwoofers, Surround Sound Speakers, Car Equalizers, Car Crossovers, Installation Accessories.

Gary Kouner, *Vice Pres. & Nat'l. Sales Mgr.,* Bob Morris, *Pres.,* Dave Hatcher, *Tech. Dir.,* Robert Logue, *Reg. Sales Mgr.*

Brands: Lanzar, Lanzar Hammer Series, Lanzar Amplifiers, Lanzar Subwave Systems, Plus Series Amplifiers.

International Sales Contact: Gary Kouner

▲ LASER COMPUTER, INC., The Video Technology Group * — North **7712**

800 N. Church St., Lake Zurich, IL 60047
(708) 540-8086
Telex: 9102508589 LASER UQ
FAX: (708) 540-8335

Desktop Computers, Portable Computers, Disk Drives, Printers, Accessories, Peripherals.

David Gish, Mike Wagner, David Shaffer, David Aylor.

Brands: Laser 128, Laser Turbo XT, Laser Disk Drives, Laser Pal Series, Laser 386 Series, Laser PC Series, Laser 486 Series, Laser LT Series.

International Sales Contact: Dan Kranzusch

LASER DESIGNS LTD., INC. * — East **1341**

6320 Gross Point Road, Niles, IL 60648
(708) 647-6633
FAX: (708) 647-6636

Laser Lite Illuminted Art, Interchangeable Display Systems and Laser Lite Clocks.

Pamela Getz.

International Sales Contact: Pamela Getz

LASER DISC ASSOCIATION — East **D-569**

225 West 14th St., New York, NY 10019
(212) 484-8840
FAX: (212) 245-0167

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*** See Exporting Manufacturers Section**

LASEREX INC. * East 2209

7373 E. Doubletree Ranch Rd., Ste. 150, Scottsdale, AZ 85258
(602) 951-6969

LASTING IMPRESSION, INC. * East 2220

314 W. Walton Blvd., Pontiac, MI 48340
(313) 334-3995
FAX: (313) 334-3558
"SAY NO MORE"™ Voice Chip Novelty Item.
Bill Rogers, Bob English, Steve Meade.
Brands: "SAY NO MORE".
International Sales Contact: Bill Rogers

LEATEX INC., Cellular Accessories * East 5511

9285 Dowdy Dr., Ste. 205, San Diego, CA 92126
(619) 693-7555
FAX: (619) 693-0775
Leather Cases for Cellular Telephones, Battery Eliminators, Transportable Cellular Telephone Kit and Other Cellular Battery Accessories.
Attila F. Kutbay, *Vice Pres. Mktg.*, George D. Thomas, *Pres.*
International Sales Contact: Attila F. Kutbay

LE-BO/PEERLESS * East 700

33 West St., Bloomfield, NJ 07003
(201) 429-8600
FAX: (201) 429-0686
Carry Cases for Audio, Tape and Compact Discs. Lebo Oak Tree Collection-Oak Home Storage Cabinets for Audio Cassettes, Compact Discs and Video Tapes. Camera Carry Bags and Accessories. Plastic Units for Audio, Video Storage.
Pat Mastronardo, *Pres.*, Roberta Witschger, *Exec. Vice Pres.*, Richard Bibby, *Canadian Sales Rep.*, Stuart Glenwick, *Vice Pres. Sales.*
Brands: LEBO, Voyager®, Lebo Oak Tree Collection.
International Sales Contact: Stuart Glenwick

LENMAR ENTERPRISES, INC. * East 1816

31328 Via Colinas #102, Westlake Village, CA 91362
(818) 879-2700
FAX: (818) 879-2703
Video Camcorder Batteries & Auto Focus Video Lenses, Video Lights, Video Tripods, Video Bags, Video Rewinders, Video Editors, Video Sound Mixer, Battery Chargers & Dechargers.
Martin Goldberg, *Pres.*, Norm Nussle, *Gen Mgr.*
International Sales Contact: Martin Goldberg

LESLIE DAME ENTERPRISES LTD. * East 1421

111-20 73rd Ave., Forest Hills, NY 11375
(718) 261-4919
FAX: (718) 793-8804
Audio, Video, Compact Disc Home Storage Units. Deluxe Storage Racks, Cabinets & Carrying Cases in Solid Oak and Teak Wood, All Items Are Stackable and Packaged in Attractive Display Cartons.
Leslie Dame, *Pres.*, Steven Dame, Frank Dame
Brands: L.D.E.
International Sales Contact: Leslie Dame

LEVOAR OF CALIFORNIA * East 5227

2441-E 8th St., Los Angeles, CA 90021
(213) 623-3570

▲ LEXICON, INC. * East **543**

100 Beaver St., Waltham, MA 02154
(617) 736-0300
Telex: 923468
FAX: (617) 891-0340

Surround Sound Processors.

Ronald Noonan, *Pres.,* Joel Silverman, *Dir. of Sales,* Buzz Goddard, *Nat'l. Sales Mgr. Consumer Products,* Lisa Kaufmann, *Sales Mgr. Export Div.,* Dan Roberts, *Vice Pres. Mktg. & Sales.*

Brands: CP-1: Digital Audio Environment Processor, CP-2: Surround Sound Processor, CP-3: Ambience & Surround Processor w/Home THX Cinema.

International Sales Contact: Lisa Kaufmann

L.F.P., INC., Technical Publications Div. * North **6238**

9171 Wilshire Blvd., Ste. 300, Beverly Hills, CA 90210
(213) 858-7155
FAX: (213) 274-7985

Video Games & Computer Entertainment, PC Lap Top Computers Magazine, Turbo Play, Camera and Darkroom.

Deborah Eden, *Corp. Adv. Dir.,* Donn Navert, *Assoc. Editor,* Jay Eisenberg, *Adv. Rep.,* Andy Eddy, *Editor VG & CE,* Michael Davila, *Assoc. Editor.*

International Sales Contact: James Gustafson

LIFT DISCPLAY, INC. East **730**

115 River Rd., Edgewater, NJ 07020
(201) 945-8700
FAX: (201) 945-9548

Retail Merchandising and Storage Systems for Compact Disc, Audio-Cassette, Video (VHS), Video 8mm, CD-Video and Accessories.

Otto Schubert Jr., *Pres.,* Colette Kreins, *Vice Pres.*

Brands: DiscPlay, CassPlay, VidPlay, Discit, Casskit (Audio Cassette), Vidkit (Video 8), LiftBoy-Classic, LB-Magnum, LB-Junior.

LIGHT & SOUND RESEARCH, INC. * East **1440**

6991 E. Camelback Rd., Ste. C-151, Scottsdale, AZ 85257
(602) 941-4459

LIGHTWAVE TECHNOLOGIES, INC. * North **6049**

16595 Easton Ave., Prairie View, IL 60069
(708) 634-1700
FAX: (708) 634-1880

Cordless Mouse for IBM & Compatibles and MacIntosh Series. Fax Rax Organizer Module System Includes Fax Machine Stand Storing 3 Spare Rolls of Paper, Wire Basket to Catch Inbound Faxes, Wire Basket to Store Directories, Cover Sheets and Additional Faxes. Game Sounds Infra-Red Headphones for Nintendo System. FaxMate.

Judi Jacobsen, *Pres.,* Howard Leventhal, *Exec. Vice Pres.*

Brands: Fax Rax, Lester the Cordless Mouse, Game Sounds, Fax Mate.

International Sales Contact: Howard Leventhal

LINCOLNWOOD LTD. * East **D-746**

575 University Ave., P.O. Box 9124, Norwood, MA 02062-9124
(617) 762-0202
FAX: (617) 762-8558

3 Pc. Satellite Sub-Woofer Speaker Systems. Surround Sound Home Theater System.

Peter Tribeman, *Chmn.,* Robert A. Brown, *Pres.,* Diane Laurenti, *Gen. Mgr.,* Jon Durant, *Sales,* Jeanine Theall, *Sales,* Joseph Meisner, *Nat'l. Service Mgr.,* Domenica Buckland, *Sales.*

Brands: Atlantic Technology.

International Sales Contact: Robert A. Brown

▲ Selected For Innovations '91 Exhibition
*** See Exporting Manufacturers Section**

LINKCELL CORP. *

East **5326**

2691 Richter Ave., # 130, Irvine, CA 92714
(714) 261-8889
FAX: (714) 261-2888

Cellular Phone Accessories: Batteries, Battery Eliminators, Battery Chargers, Cellular Phone Holders.

Victor Tsao, David Wu.

International Sales Contact: Janie Tsao

▲ LINN PRODUCTS LTD., US Sales Div.

8709 Castle Park Dr., Indianapolis, IN 46256

Hilton **1377, 1379**

(317) 849-7103
FAX: (317) 841-4107

Linn Sondek Turntables, Isobarik Speakers, Linn Amplifiers, Linn Cartridges, Tonearms, Records.

Ivor Tiefenbrun, *Pres.,* Charlie Brennen, *Gen. Mgr.*

Brands: Linn.

LIUSKI INT'L., INC. *

North **7611**

10 Hub Drive, Melville, NY 11757
(516) 454-8220
FAX: (516) 420-8463

Magitronic Will be Exhibiting Their Complete Line of Fully Assembled Systems. On Display Will be The 286-16MH2, 386SX-16MHZ FCC Class B System, 386SX-20MHZ, The 386-25MHZ/33MHZ, and The 486-25MHZ/33MHZ Systems. Personal Computers, Monitors, Keyboards, Chassis, Power Supplies, I/O Boards, Add on Boards, Switch Boxes, Cables, VGA Cards, Floppy Disk Controllers, Systems Mother Boards, Diskette Boxes, Surge Suppressors.

Morries Liu, Manny Tan, Shirley Lee.

International Sales Contact: Shirley Lee

LLOYD'S ELECTRONICS, Div. of Dynascan Corp. *

6450 Cortland St., Chicago, IL 60635

East **544**

(312) 889-0319
FAX: (312) 622-4021

Stereo Music Systems, Electronic Display Clock Radios, Portable Radio Cassette Tape Players, Headphone Radios, and Cassette Players.

Dennis Burke, *Pres.,* John Ehrisman, *Vice Pres. & Gen. Mgr.,* Irwin Zucker, *Mktg. Dir.,* Gary Sedan, *Mgr. Prod. Devel.,* Jerry Cohen, *Eastern Sales Mgr.,* Larry Scott, *Western Sales Mgr.*

Brands: Lloyd's.

International Sales Contact: John Ehrisman

LODE DATA SYSTEMS

East **1041**

7000 W. 111th Street, Worth, IL 60482
(708) 448-8288
FAX: (708) 448-8735

The Assistant Manager™ and The Retail Partner™; Total Retail Management Software Solutions for The Single or Multistore Retailer.

Brian C. Lode, *Pres.,* Bruce H. Lode, *Exec. Vice Pres.,* Lauren E. Foster, *Dir. of Mktg.,* James Foster, *Dir. of Devel.*

LODESTAR TECHNOLOGY INC., Communication

8Fl, No. 66, Sec. 2, Nanking East Road, Taipei, Taiwan

North **6333**

886-2-567-5085
FAX: 886-2-563-4535

1.ISDN Teleset, 2.Caller ID, 3.ISDN PC Plug-In Card, 4.Work Station Plug-In Card, 5.Integrated Caller ID Phone.

Jack Chang, *Chmn.,* James Jeng, *Vice Pres.,* John Chang, *Associated Vice Pres.,* Bill E.C. Chen, *Sales Mgr.*

Brands: Lodestar.

International Sales Contact: Bill E.C. Chen

▲ Selected For Innovations '91 Exhibition

Changes/additions consult Product Locators

LONESTAR TECHNOLOGIES * North **6412**

485-31 S. Broadway, Hicksville, NY 11801
(516) 939-6116
Telex: 510 601 1735
FAX: (516) 939-2834

Corded Telephones, Answering Machines, Musical Keyboards, Karaoke Machines, Karaoke Cassette Software, Calculators, Data Storage Products.

Lawrence Richenstein, *Pres.*, Anthony Brillantino, *Nat'l. Sales Mgr.*, Margaret Cangero, *Vice Pres. Mktg. & Sales Admin.*, Vicky Oquendo, *Mktg. Asst.*, Kathrine Kourakos, *Import Asst.*, Ken Wipfler, *Dir. Prem. & Military Sales.*

Brands: Lonestar, Pocket Songs, Planned Technologies, Record-A-Call, Singalodeon.

International Sales Contact: M. Cangero

LPL CO. LTD. East **1229**

Sales Office: 3-8-6, Nishiochiai, Shinjuku-ku, Tokyo, Japan 161
33-953-4221
Telex: 2722185
FAX: 33-953-4238 or Direct FAX: 33-952-7556

Video Accessories (Camcorder Batteries, Video Lights, Tripods, Video Bags, Battery Dischargers, Colour Monitors, Copy Stands). Photographic Accessories. (Enlargers, Darkroom Equipment).

Tamotsu Tanaka, *Mng. Dir.*, Akira Nakata, *Sales Mgr.*,

Brands: LPL.

International Sales Contact: Akira Nakata

L P SALES CO., INC./VICCON MFG. * East **5225**

4402/909 Buena Vista Lane, Holiday, FL 34691
(813) 934-4744
FAX: (813) 934-0352

Electronic Sub-Assemblies, Cable Assemblies, Cellular Accessories, Private Label Contractor, OEM Sourcing Specialists.

Lou Pope, *Pres.*, Bonnie Pope, *Vice Pres. Mktg.*, James Jones, *Engr.*

Brands: VICCON.

International Sales Contact: Bonnie Pope

▲ LUCASARTS ENTERTAINMENT COMPANY, Lucasfilm Games * North **6846**

P.O. Box 10307, San Rafael, CA 94912
(415) 721-3300
Telex: 330499 LFL SRFL
FAX: (415) 721-3344

Loom, Secret of Monkey Island, Secret Weapons of the Luftwaffe, Their Fines Hour: The Battle of Britain, Pipe Dream, Maniac Mansion, Indiana Jones and The Last Crusade, Battlehawks 1942, Zak McKracken and The Allen Mindbenders, Night Shift.

Doug Glen, *Gen. Mgr.*, Kelly Flock, *Dir. of Mktg.*

International Sales Contact: Doug Glen

LUCASEY MFG. * East **1320**

P.O. Box 14023, Oakland, CA 94614
(415) 534-1435

LUCIEN PICCARD/ARNEX * East **2116**

120 Commerce Rd., Carlstadt, NJ 07072
(201) 935-2200
FAX: (201) 935-0625

Watches, Dufonte Fashion Watches, Arnex Pocket Watches, 14Kt Gold and Diamond Watches.

Marilyn Minton, Mort Asher.

Brands: Lucien Piccard, Arnex, Dufonte by Lucien Piccard.

International Sales Contact: Marilyn Minton

▲ Selected For Innovations '91 Exhibition
*** See Exporting Manufacturers Section**

LUMINART, INC. East 2228

2929 E. Green St., High Point, NC 27262
(919) 889-8465
FAX: (919) 889-7557
Neon Illuminated Wall Decor.
International Sales Contact: Jack Jackson

▲ LUXMAN, Div. of Alpine Electronics of America

19145 Gramercy Place, Torrance, CA 90501 East D-35
(213) 326-8000
FAX: (213) 320-6906
Home Audio.
Tom Ohki, *Pres.,* Ken Akiyama, *Vice Pres.,* Mark Weisenberg, *Nat'l. Mktg. Mgr.*
Brands: Luxman.

LUXURY INT'L., INC. * East 2117

1326 S. Broadway, Los Angeles, CA 90015 USA
(213) 747-1323
Telex: 686435 Luxury LA USA
FAX: (213) 747-6599
Watches, Table Clocks, Calculators, Batteries, Pen Watches, Electronic Watches, Boys/Girls Watches, Mechanical Watches, Automatic Watches, Dress Watches, Quartz Analog Watches, Radios, Diamond Brand China Clock.
Amir M. A. Hadi, *Vice Pres.,* Abdul Aziz, Mansoor, Karim Juma.
Brands: Luxury, Luxitron, Jewel Time, Q&Q, Shezan, Le Raymond, La Riena, Diamond Brand China Clock.
International Sales Contact: Amir Hadi

LYNX AUTOMATION INC. * North 6016

2100 196th St. SW, Ste. 144, Lynnwood, WA 98036
(206) 744-1582
FAX: (206) 744-1444
ExtraLine-Fully Featured Automatic Fax, Voice, Modem Switch; Fax Detector Fax and Phone Switch; Ring Director Fully Automatic Line Switch Which Enhances "Distinctive Ringing" Services From Phone Companies; CLASSACT - CallerId Product; Data Director-Fax/Modem Switch; BellMax-Frequency Ringer Controller for Hearing Impaired.
Al Lorenz, *Pres.,* Tom Dorr, *Vice Pres.,* Paul Newman.
Brands: Lynx Automation, ExtraLine™, RingDirector™, FaxDetector™, DataDirector™, ClassAct™, BellMax.
International Sales Contact: Tom Dorr

MAG INSTRUMENT, INC. * East 2216

1635 S. Sacramento Ave., Ontario, CA 91761
(714) 947-1006
Telex: 298881 MAG UR
FAX: (714) 947-3116
"Mag Lite", Anodized Machined Aluminum Adjustable-Beam Flashlights (D&C Cell), Mini-Flashlights (AA & AAA Cell), Mag Charger Rechargeable Flashlight, Solitaire® AAA Single Cell Flashlight, Flashlight Accessories, Krypton Replacement Lamps, Belt Holders, Holsters, Auto Clamps.
Claire Maglica, *Exec. Vice Pres.,* Tony Maglica, *Pres.,* Marc Cross, *Vice Pres., Adver/Pr/Comm, Trade Show Mgr.,* John Wyatt, *VP Mktg./Sales,* Lynn Parry, *VP Sales,* Tom Richardson, *VP Int'l. Sales,* Nancy Bard, *Int'l. Sales Mgr.*
Brands: Mag-Lite®, Solitaire™, Mini Maglite, Mag Charger®.
International Sales Contact: Tom Richardson

MAGNAVOX/PHILIPS CONSUMER ELECTRONICS

One Philips Drive, Knoxville, TN 37914 East D-32
(615) 521-4391
Telex: 557446
FAX: (615) 521-4891
Compact Disc Interactive (CD-I), Photo CD, CD-I Software.
Donald F. Johnstone, *Pres./CEO,* Gerald Calabrese, *Vice Pres. Personal Information Products,* Alex Korthals, *Dir. Mkts. Consumer Interactive Media,* Eric Tijssen, *Product Mgr. Consumer Interactive Media Systems.*

▲ Selected For Innovations '91 Exhibition

Changes/additions consult Product Locators

MAGNUM DYNALAB CORP. * Hilton 5E

6509 Transit Rd. #H1, Bowmansville, NY 14026
(716) 684-0460
FAX: (716) 684-0463
FM Tuners; FM Antenna Amps; FM Antennas.
Larry Zurowski, *Pres.,* M.C. (Marv) Southcott, *Vice Pres.-Sales & Mktg.,* M.J. Breunig, *Vice Pres.-Mfg. (Canada).*
Brands: Magnum; Magnum Dynalab; FM Signal Sleuth; Silver Ribbon; ST-2; "ETUDE".
International Sales Contact: Larry Zurowski

MAJESCO SALES, INC., Fuji Novel Batteries

1090 King George Post Rd., Ste. 403, Edison, NJ 08837 East 2217
(908) 225-8910
(908) 225-8408
Fuji Novel Batteries.
Howard Silverman, Barry Silverman, Jesse Sutton.
Brands: Fuji Novel Batteries.

MAJESTIC ELECTRONICS LTD. * North 6212

7106 N. Lyndon St., Rosemont, IL 60018
(708) 299-0525
FAX: (708) 299-6515
Answering Machines, Automatic Dialers, Cordless and Decorator Phones, FAX Machines, Feature and Novelty Phones, Telephone Accessories, Telephone Systems.
Abe Halegua, *Pres.,* Jill Barile, *Gen. Mgr.,* Carrie Barone, *Sales,* Peggy Lahart, *Sales,* Susie Sanzenbacher, *Sales,* Rich Zuffante, *Sales.*
International Sales Contact: Carrie Barone

MANAGEMENT INVESTMENT & TECHNOLOGY *

15th Fl., Wah Ming Blvd., 34 Wong Chuk Hang Road, Aberdeen, Hong Kong North 7330
(852) 5534265
Telex: 83807 MITCL HX
FAX: (852) 8734240
Smoke Detectors, Electronic Bathroom Scale, Lighting Products.
Y.L. Lam, *England.*
Brands: "LIFESAVER", "ACCUTECH"
International Sales Contact: Y.L. Lam Mktg. Dir.-England

MAPLENOLL ELECTRONICS CO. * Hilton 4K

1095 Bellbrook Ave., Xenia, OH 45385
(513) 372-8462
FAX: (513) 372-8462
Air Bearing Turntables.
Bob Dilger.
Brands: MapLenoll.
International Sales Contact: Bob Dilger

MARANTZ USA, A Div. of Bang & Olufsen of America Inc. Hilton 675

1150 Feehanville Drive, Mount Prospect, IL 60056
(708) 299-4000 (800) 654-6633
FAX: (708) 299-4005
Audio Components, Audio Computer, Amplifiers, Tuners, CD Players, Digital Compact Cassette Decks, Receivers, Cassette Decks.
Dean Miller, *Vice Pres. & Gen. Mgr.,* Ralph Cervantes, *Oper. Mgr.,* David Birch-Jones, *Mktg. Mgr.,* Lora Rodriguez, *Admin. Assistant.*
Brands: Marantz.

*** See Exporting Manufacturers Section**

MARCEL WATCH AND CLOCK CORP./OLEG CASSINI WATCH AND CLOCK CO. * East 2100

1115 Broadway, 4th Fl., New York, NY 10010
(212) 620-8181 Toll Free: 1-(800) 422-6053
Telex: 620107
FAX: (212) 645-9247
Watches, Wall Clocks, Clocks with Chimes.
Marcel Drucker, Claire Drucker, Hella Amelkin.
Brands: Marcel, Oleg Cassini.
International Sales Contact: Marcel Drucker

MARCONI INSTRUMENTS, INC. East 5210

3 Pearl Court, Allendale, NJ 07401
(201) 934-9050
FAX: (201) 934-9229
Cellular Radio Test System, Model 2957A Mobile Radio Test System, Model 2955A.
Carl Pepple, *Gen. Mgr.*, Ray Munden, *West Coast Sales Mgr.*

Member

MARS ELECTRONIC * North 6019

Brooklyn Navy Yard, Bldg. # 131, Brooklyn, NY 11205
(718) 797-5377
FAX: (718) 797-5387
Telephones, Answering Machines, Fax Machines, Audio.
Joseph Breuer, Moishe Schwimmer.
International Sales Contact: Moishe Schwimmer

▲ MARTIN-LOGAN LTD. * Hilton 1104

P.O. Box 707, 2001 Delaware St., Lawrence, KS 66044
(913) 749-0133
FAX: (913) 749-5320
The Statement, The Monolith III, The Quest, The CLS II, The Sequel II.
Gayle Sanders, *Pres.*, Karen Sanders, *Secretary/Treasurer*, Jerry Stoeckigt, *Sales Mgr.*, Thad Early, *Product Development Mgr.*, Jim Power, *Svc. Mgr.*
Brands: Martin-Logan.
International Sales Contact: Gayle Sanders

MASON CAMERA & ELECTRONICS CORP. *

40 W. 27th St., New York, NY 10001 East 1902
(212) 889-7555
FAX: (212) 685 0452
Portable Radios, Tape Recorders, Home Stereo Systems, Calculators, Portable Stereos, Cordless Telephones, Telephones, Car Stereos, Equalizers, Speakers, Photographic Equipment.
Jack Rottenberg, Mark Rottenberg, Sol Kanarek, Steve Weinstein, Glenn Laidenheim.
Brands: MEGATECH, MASON, ROBIN.
International Sales Contact: Mark Rottenberg

MASTER TELECOM, INC. * North 6206

720 Stimson Ave., City of Industry, CA 91749
(818) 330-8784
Telex: 6974931 MASTER CA
FAX: (818) 330-6732
Two Line Clear Fashion Telephone, Neon Telephone, Lamp Telephone, LCD Clock, Watches, Clocks, Cordless Telephone, Calculator, Robot Radio, Robot Phone, Novelty Phones. Clear Acrylic Telephone, Super Football Phone.
C.H. Chang, *Pres.*, John Chang, Sophia Chang, Larry Weinberg, Jerry Meyer, Gary Goodfriend, P.F. Huang, Rita Huang.
Brands: Master.
International Sales Contact: John Chang

▲ Selected For Innovations '91 Exhibition
Changes/additions consult Product Locators

MASTERVOICE, INC., Home Automation * East **4423**

10523 Humbolt St., Los Alamitos, CA 90720
(213) 594-6581
FAX: (213) 493-4982
Butler-In-A-Box, E.C.U., Series II.
Gus Searcy, Scott Freaneux, Vic Tolantino, Oscar Barreta.
Brands: Mastervoice.

MATCHBOX TOYS * North **7141, 7158**

6100 Green Valley Drive, Suite 220, Bloomington, MN 55438
(612) 831-5822
FAX: (612) 832-0468
Nintendo Video Game Software.
Pam Rhoads, Annette Felix.
International Sales Contact: Pam Rhoads

MAXIVISION INT'L. INC. North **7538**

3855 S. Valley View, # 10, Las Vegas, NV 89103
(702) 367-8614
FAX: (702) 367-8616

MAXON SYSTEMS, INC. * East **4629**

8610 NW 107th Terrace, Kansas City, MO 64153
(816) 891-1093
Telex: 9107717080 (MAXON/PAL KSC)
FAX: (816) 891-9340
Voice-Activated 49 MHz FM 2-way Transceivers, Intercoms, Weather Receivers, Radar Detectors, CB Radios, Portable Auto Alarms. OEM/Private Label Manufacturer of CB Radios, Radar Detectors, Cordless Telephones, Telephone Answeering Machines.
Robert D. Haler, *Pres.*, Pam Swindler, *Acct. & Finance Mgr.*, Peter Taylor, *Vice Pres. Mktg.*, Bob Horning, *Reg. Mgr.*, Steve Koch, *Reg. Mgr.*, R.C. Napper, *Key Acct. Sales.*
Brands: Maxon.
International Sales Contact: Jeanette Carter

Member

MAXTRADE CORP. * North **6216**

15 Wilderness Trail, Warren, NJ 07059
(908) 647-8595
FAX: (908) 647-2737
Telephones, Accessories.
Keith Wong, Liz Jon.
Brands: Amtel.
International Sales Contact: Keith Wong

MCE * East **2003** North **6816**

120 Ansin Blvd., Hallandale, FL 33009
(305) 458-1119
FAX: (305) 458-1449
Cordless Phones, Corded Phones, Clock/Radios, Portable Stereos, Intercoms, Baby Sitters, CD Player, Compact Home Centers.
Sol Steinmetz, Robert Steinmetz, Ben Borenstein, Ralph Maya, Ravenna DiRuzzo, Stanley Shapiro.
Brands: MCE.
International Sales Contact: Christine Steinmetz

*** See Exporting Manufacturers Section**

MCGIGA INT'L. CORP., Telephone — North 6028

246 5th Avenue, La Puente, CA 91746
(818) 333-5521
FAX: (818) 336-8608
Telephone, Fax Card, Sub-System Data Storage Cases, Computer Keyboard.
Brands: McGiga, Avantec.
International Sales Contact: Ted Chiu

MEDANA WATCH CORP./WEBSTER WATCH/FARASH & ROBBINS INC., Webster Watch Co., Assoc./Farash & Robbins Inc. * — East 2108

44 E. 32nd St., New York, NY 10016
(212) 889-3560
Telex: 238331 WWC
FAX: (212) 213-2649
Watches, LCD, Solar, Alarms, Ultra Thin Analog Quartz and Ultra Thin LCD Watches, Novelty, Childrens Character and Promotional Watches W/Display. Clocks, Name Brand Watch Packages.
Jules Robbins, Lester E. Rubenstein, Charles Clayton, Ron Strumwasser, Linda Robbins, Arnold Blumenfeld, Henry Farash, David Robbins.
Brands: Medana, Webster, Mighty Mouse.
International Sales Contact: Linda Robbins

MEDIAGENIC * — North 7141, 7158

3885 Bohannon Dr., Menlo Park, CA 94025
(415) 329-0500
FAX: (415) 322-0260
Interactive Electronic Media.
Robert A. Kotick, *Chmn., CEO,* Jack Tretton, *Vice Pres. Sales,* Kelly Zmak, *Mktg. Mgr.*
Brands: Activision, Infocom, GameStar.
International Sales Contact: Thomas Ormand

MEGASTAR® SINGING SYSTEM/MUSIX RESOURCES INC., Megastar Singing Systems * — East 2015

200 Valley Dr., Ste. 11, Brisbane, CA 94005
(415) 467-4787
FAX: (415) 467-5736
Megastar™ Singing Systems and Microphones, Sing-Along Machines, Karaoke Machines, Backing Tracks and Accessories.
Cesar M. Vergel De Dios, *Pres.,* Marylou B. Vergel Dios, *Vice Pres.,* Stuart G. Aitken, *Nat'l. Sales Mgr.,* Rowena B. Celestino, *Adm. Asst.*
Brands: Megastar™ Singing Systems.
International Sales Contact: Cesar M. Vergel De Dios, Marylou B. Vergel De Dios

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MELDAC OF AMERICA, INC. — North 7141, 7158

1801 Century Park East, Suite #2210, Los Angeles, CA 90067
(213) 286-7040
FAX: (213) 286-7039
Software for GameBoy and The Nintendo Entertainment System.
Sueo Sekizawa, *Pres.,* Robert Leitgeb, *Nat'l. Sales Mgr.,* Yukimi Shimura, *Adv./P.R. Mgr.*
Brands: Meldac's.

MELOS AUDIO * — Hilton 501, 504

723 Bound Brook Rd., Dunellen, NJ 08812
(201) 968-8771

MEMTEK PRODUCTS * East **206**

P.O. Box 901021, Fort Worth, TX 76101
(817) 878-6700
FAX: (817) 878-6745
Blank Audio and Video Recording Tape; Audio, Video & Telephone Accessories; Speakers; Headphones & Electronic Equipment; Video Antennas.
Jack C. Battaglia, *Gen. Mgr.*, Tom Mitchko, *Nat'l. Sales Mgr.*, Bob Reetz, *Nat'l. Merchandising Mgr.*, Don Metzger, Lee Knuth, *Mktg.*, Robert F. Pierce, *Mktg. Dir.*
Brands: Memorex.
International Sales Contact: Dave Dornan

Member

MERLIN INT'L. * Hilton **804**

4705 S. Main St., P.O. Box 146, Hemlock, NY 14466
(716) 367-2390
FAX: (716) 346-2760
Merlin Speakers-1, 2, 3, 4, 1 + 1 EX Series, Excalibur and Pendragon.
Paul Heath, Bob Palkovic.
Brands: Merlin.
International Sales Contact: Bobby Palkovic

METRA ELECTRONICS CORP. * East **4721**

460 Walker St., Holly Hill, FL 32117
(904) 257-1186
FAX: (904) 255-3965
Antennas, Back-up Plates, Brackets, Grilles, Housings, Leads (Wiring Harnesses) Trimplates, Speakers, Hardware, Installation Kits.
William H. Jones, *Pres.*, Jan Jones, *Exec. Vice Pres.*, Bill Fox, *Vice Pres. Western Sales*, Bill Lauer, *Vice Pres. Eastern Sales*, Brian Gross, *Sr. Design Eng.*
Brands: Metra.
International Sales Contact: Rich Lopez

METRIX CORP. East **1029**

 # 503, 2-16-15, Yawat, Ichikawashi, Chibaken 272, Japan
0473-33-2981
FAX: 0473-32-3185

MFA, INC. * Hilton **804**

2518 Seaboard Ave., San Jose, CA 95131
(408) 954-8787
FAX: (408) 954-8783
Luminescence C Preamplifier; Magus C Preamplifier; D75B Power Amp; M120C Power Amp; M200D Power Amp.
Scott Frankland, *Pres. & Chief of Product Devel.*, Bruce Moore, *Sr. Design Engineer*, Peter Evans, *VP of Mktg.*, John Numes, *Tech Serv. Mgr.*
Brands: MFA.
International Sales Contact: Scott Frankland

MICRO ALARM SYSTEMS East **4504**

4809 E. Firestone Blvd., Southgate, CA 90280
(213) 249-9999
FAX: (213) 249-0446
Car Accessories.
Ramin Youabian.
Brands: Micro Alarm.

*** See Exporting Manufacturers Section**

MICROCOMMUNICATIONS, INC. * North 6532

13527 Larwin Circle, Santa Fe Springs, CA 90670
(213) 926-3811
FAX: (213) 404-2870
Solid Oak Phones, Design Line Phones, Novelty Phones.
Daniel Walker, *CEO,* Matt Streppone, *Pres.,* Mark D. Hickey, *Production Mgr.,* Tim Price, *Vice Pres. Sales & Mktg.,* Kathy Blevens, *QC.*
Brands: Microcommunications, Outdoor Horizons, Golf Phones, Oak Line, Fish Phones.
International Sales Contact: Matt Streppone

MICRO GAMES OF AMERICA * North 7735

16730 Schoenborn, Sepulveda, CA 91343
(213) 387-0214
Telex: 264704ABCIN UR
FAX: (213) 380-4730
Nintendo Game & Watch Video Handheld Games, Super Mario III Walkie Talkie, Micro Games of America Video Handheld Games Includes GI Joe Hawk, GI Joe Snake Eyes, Ghostbusters II, Ms. Pac-Man, Pac-Man, Navy Seal, Mappy, Rolling Thunder, Ghostbuster II (Talking), Super Golf, Mini Backgammon, Backgammon II, Micro Chess, Micro Games of America, LCD Watches Including Mappy, Ms. Pac-Man, Pac-Man and Tommy Turtle.
Isaac Larian, *Pres.,* Fred Larian, *Vice Pres.,* Barry Fishman, *Vice Pres.,* Tania Palacios, *Sales Admin. & Licensing Mgr.*
Brands: Micro-Games of America.
International Sales Contact: Peter Ta, Yoly Yamashiro.

MICROMEGA Hilton 5J

10 Pennsylvania Ave., Malvern, PA 19355
(215) 251-2512
FAX: (215) 251-2519
Compact Disc. Playback Systems.

MICRO POWER ELECTRONICS, INC. * East 1547

7973 S.W. Cirrus Dr., Bldg. 22, Beaverton, OR 97005
(503) 626-7086 (800) 642-7612
FAX: (503) 643-1556
Rechargeable Battery Packs For Camcorders, Cordless Phones; Batteries For Personal Computer Memory Backup; Phone Accessories; Surge Protection and Uninterruptible Power Supplies, Custom Battery Products & Changers.
Chuck Weitzel, *Pres.*
Brands: Micro Power.
International Sales Contact: Dave Spence, Jerry Nichols

▲ MICROPROSE SOFTWARE, INC. * North 7335

180 Lakefront Dr., Hunt Valley, MD 21030
(301) 771-1151
Telex: 759209
FAX: (301) 771-1174
Simulation Software for Apple II, Commodore 64/128, Amiga, IBM-PC, Tandy and Atari XL/XE/520-ST Computers. "M-1 Tank Platoon", "F-15 Strike Eagle II", "F-19 Stealth Fighter", "Red Storm Rising", "Gunship", "Pirates", "Silent Service II", "Railroad Tycoon", "Lightspeed", "Covert Action", "Knight's of the Sky", "Gunship 2000", "F-117A Stealth Fighter 2.0", "F-15 Strike Eagle for Nintendo", "Railroad Tycoon for Macintosh".
Bill Stealey, *Pres.,* Sid Meier, *Sr. Vice Pres.,* Ted Markley, *Vice Pres. of Devel.,* Jim Bull, *Vice Pres. Sales,* Gerry Blair, *Vice Pres. of Mktg.*
International Sales Contact: Bill Stealey

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Changes/additions consult Product Locators

MICTEL, INC. North 6534

13N 12th Street, Kenilworth, NJ 07033
(908) 241-1303
Telephone/Fax/Computer Accessories, Telephone Security Products.
Mike Kossor.
Brands: Line-Locker™.

MIDAS WU INDUSTRICAL CO. LTD. * East 1216

2/FL No. 6 Lane 167 Ming-Tsu Rd., Lu-Chou Shiang, Taipei, Taiwan
886-2-2828295
FAX: 886-2-2827573
Video/Photo Tripods & Photographic Equipment.
Bo Bo Chiang.
Brands: U-Doli Tripods.

MIDLAND IMPORTS * East 1813

1210 E. 223rd St., Ste. 309, Carson, CA 90745
(213) 518-3335
FAX: (213) 518-0136
Karaoke Sing-Along Machines, Accompaniment Cassette Tapes & CD's, Vocal Instruction Materials (Audio & Video), Karaoke Accessories (Mics, Mic Stands, Headphones, Music Stands).
Max Villarin, Chuck Kaino, Gerard Lenglet.
Brands: Denonet, Showstopper.
International Sales Contact: Max Villarin

MIDWEST TROPICAL, INC. * East 2112

3665 W. Lunt Ave., Lincolnwood, IL 60645
(708) 679-6666

MILITARY MARKETPLACE ASSOCIATION

1420 K Street NW, Suite 840, Washington, DC 20005 East T-1705
(202) 289-0044
FAX: (202) 289-6209
Association Literature and Market Resource Material.
Ann Lowell, *Exec. Vice Pres.*, Sandy Stepakof, *Mgr. of Communications.*

▲ MILLER & KREISEL SOUND CORP. * East D-668

10391 Jefferson Blvd., Culver City, CA 90232
(213) 204-2854
Telex: 18-2429
FAX: (213) 202-8782
M&K Sound Satellite/Subwoofer Speaker Systems.
Charles D. Back, *Exec. Vice Pres.*, Kenneth W. Kreisel, *Pres.*, John H. Arce, *Nat'l. Sales Mgr.*, Amanda Hunt, *Customer Service Mgr.*, Mary Ann Manning, *Credit Mgr.*
Brands: M&K Sound.
International Sales Contact: Charles Back

MILTON BRADLEY CO. North 7141, 7158

443 Shaker Rd., E. Longmeadow, MA 01028
(413) 525-6411
FAX: (413) 525-1767
Nintendo - Licensed Video Game Paks.
Dave Wilson, Mike Meyers, Mike Langieri, Dale Siswick, Rich Berne, Gary Bergmann.
Brands: Marble Madness, Jordan VS Bird, One-On-One, California Games, Abadox, Cabal, Captain Skyhawk, Time Lord, Corvette ZR-1, Challenge, Super Scrabble Gameboy, One-On-One Gameboy.

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MINDCRAFT SOFTWARE — North 6846

2341 205th St., Ste. 102, Torrance, CA 90501
(213) 320-5214
FAX: (213) 320-1522
Entertainment Software for Personal Computers, Nintendo, Game Boy, Sega Genesis.
Ali Atabek, *Pres.*, James Thomas, *Vice Pres. of Research & Development*, Ugur Atabek, *Vice Pres. of Oper.*

MINDSCAPE/SOFTWARE TOOLWORKS — North M-6667

60 Leveroni Court, Novato, CA 94949
(415) 883-3000
FAX: (415) 883-3303
The Miracle, Paperboy, Paperboy II, Gauntlet II, Captain Planet, Captive, Chessmaster, Klax, Loopz, Marble Madness, Days of Thunder, Dirty Harry, Roadblasters.
Bob Lloyd, *Pres.*, Jim Whims, *Pres. Consumer Products*, Bob Goldberg, *Sr. Vice Pres. Consumer Products.*
Brands: Mindscape, Software Toolworks.

MINI-VAC * — North 7615

217 S. Orange St. #4, Glendale, CA 91204
(818) 244-6777
Telex: 757387 MINI VAC
FAX: (818) 244-5858
Hand Held Miniature Vacuum Cleaner.
Jeff Petersen
Brands: Mini-Vac.
International Sales Contact: Jeff Petersen

MINWA ELECTRONICS CO. LTD. * — North 7330

15/F., Block A2-4, Fortune Factory Bldg., 40 Lee Chung St., Chaiwan, Hong Kong
(852) 5573245
Telex: 66260 MINWA HX
FAX: (852) 8972085
Universal AC/DC Adaptor, Battery Charger, Rechargeable Emergency Fluorescent Lantern, Auto Accessories, Audio Accessories Products.
Steven Lau, Raymond Lau, Ricky Lau, John Lau.
Brands: MW.
International Sales Contact: Steven Lau, Ricky Lau

MINYA INT'L. CORP. * — North 6530

1172 E. Valencia Dr., Fullerton, CA 92631
(714) 525-9988
FAX: (714) 525-0465
Electronic Calculator, Clock, Novelty Phone & Executive Gifts.
Helen Huang, Frances Chu.
Brands: MINYA.
International Sales Contact: Helen Huang

MIRAGE, Audio Products Int'l. Corp. * — Hotel 2-12

3641 McNicoll Ave., Scarborough, Ontario, Canada M1X 1G5
(416) 321-1800
FAX: (416) 321-1500
Loudspeakers, Home Theatre Surround Sound, Speaker Stands.
Howard Heiber, *Pres.*, Arnie Nudell, *Exec. Vice Pres.*, Barry Ogg, *Vice Pres. Mktg.*, Ian Paisley, *Vice Pres. Engr.*, Anthony Mosley, *Vice Pres. Sales.*
Brands: MIRAGE.
International Sales Contact: Anthony Mosley

MIRROR IMAGE AUDIO * Hilton 706

651 Charlesgate Circle, East Amherst, NY 14051
(716) 688-2988
FAX: (716) 688-2935

Pre-Amplifiers (Model .2P), Phono Boards (Model .2P), Amplifiers (Model Nos. 1.1S - 1.1SB - 1.1S + - 1.1M (Mono Blocks), D/A Converters.

John D. Celmer, *Pres.,* Ken Axford, *Consulting Design Engr.,* Dave Raden, *Consulting Design Engr.,* Alan Pearce, *Manuf. Engr.,* Ronald Folkman, *Manuf. Engr.*

Brands: Mirror Image Audio.

International Sales Contact: John D. Celmer

E. MISHAN & SONS, INC. * East 2222

230 5th Ave., Ste. 800, New York, NY 10001
(800) 423-4248
FAX: (212) 213-1518

TV Promoted Products, Watches, Clocks, Calculators, Antennas.

Lou Castle, Alan Gabay, Susan Messinger.

Brands: Emson.

International Sales Contact: Lou Castle

MISSION ELECTRONICS, INC. * Hotel 2-11

2461 Bellevue Ave., West Vancouver, British Columbia, Canada V7V 1E1
(604) 926-7837
FAX: (604) 926-8727

Loudspeakers & Amplifiers, Accessories, Tuner, CD Players.

H. Azima, D. O'Malley, D. Armon, M. MacDonald, J. MacMaster, F. Azima.

Brands: Mission Electronics, Cyrus Electronics.

International Sales Contact: David O'Malley

MITSUBISHI INTL. CORP., CES - Communication Equipment Sales * East 5209

1500 Michael Drive, Suite B, Wood Dale, IL 60191
(708) 860-4200
Telex: 254688
FAX: (708) 860-8398

Cellular Telephones, and Portable Fax Machines. Vehicle Location System.

K. Fujii, *Gen. Mgr.,* M. Nakagawara, *Asst. Gen. Mgr.,* P. McCool, *Nat'l. Sales & Mktg. Mgr.,* J. Nelson, *Product Mgr.*

Brands: Mitsubishi, and Accés.

International Sales Contact: Pat McCool

▲ MKO ELECTRONIC SYSTEMS, INC. * East 648

1832 Borman Industrial Court, St. Louis, MO 63146
(314) 453-0006
FAX: (314) 453-9949

Multi-Room Audio & Video Systems and Components Designed for The Custom Installation Audio/Video Market. Remote Control Systems; Decora Style Wall Controls, IR (Infrared) Repeaters, Volume Controls, Keypad Controls. Audio and Video Distribution Systems for Custom Home Installation; Home Automation Systems, Lighting Controls, Drapery Controls, Home Theater Room Controls.

Daniel J. Ferrario, *Chmn., Pres.,* M. Michael Skarbek, *Exec. Vice Pres.,* Mike Rogers, *Tech. Support Mgr.,* Helge Fischer, *Vice Pres. Sales,* Tim Stout, *Reg. Sales Mgr.,* Tom Cheng, *Pres. & Canadian Sales Mgr.*

Brands: MKO, Ambiance, GoldLink, SMART 1.

International Sales Contact: Dan Ferrario

MOBILE ELECTRONICS SPECIALIST, Publishing * East P-1733

3821 W. 226th St., Torrance, CA 90505
(213) 373-9991
FAX: (213) 375-0215

Magazine.

Colton T. Manley, *Pres./Publisher,* Thomas Martin, *Vice Pres.,* Lloyd Freese, *Treasurer,* Robert Janis, *Editor,* Linda Carter, *Prod. Mgr.*

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MOBILE MARK, INC. * East 5520

3900-B River Rd., Schiller Park, IL 60176
(708) 671-6690
FAX: (708) 671-6715
"On-Window" Antennas for Cellular, Trunking, UHF and VHF.
Irwin Sylvan, *Pres.*, Billie Zelios, *Nat'l. Sales Mgr.*
International Sales Contact: Billie Zelios

MOBILE OFFICE, CurtCo Inc. * East 1648, 1651

21600 Oxnard St., Ste. 480, Woodland Hills, CA 91367
(818) 593-6100
FAX: (818) 593-6153
Mobile Office is a Monthly Consumer Magazine Aimed at the Business User of Mobile Electronics. Articles Present New, Innovative Products and Emphasize Techniques and Strategies for Electronically Enhanced Productivity.
William J. Curtis, *Pres./CEO,* Tom Quigley, *Business Mgr.,* Lisa F. Curtis, *VP Finance,* Susan J. Curtis, *VP/Publ.,* Michael Meresman, *Editor-In-Chief,* Peter S. Otte, *Sr. Editor,* Jeff Hecox, *Assoc. Editor,* Brett Anderson, *Asst. Editor,* Michael Crosson, *Assoc. Publ./Dir. of Adv.,* Gretchen McFarlan, *Western Adv. Mgr.,* Yvonne Pettus, *Eastern Adv. Mgr.,* Dale Stone, *Adv. Mgr.,* Robert Ross, *Creative Dir.,* Chris Komashko, *Art Dir.,* Robina Kerr, *Assoc. Art Dir.,* Demetria Abrishamchian, *Admin. Mgr.,* Michele Tendler, *Admin. Asst.,* Bill Porter, *Newsstand Dir.,* Trish Hamm, *Circulation Dir.*

MOBILE PRODUCT NEWS, Phillips Publishing, Inc. *

7811 Montrose Rd., #100, Potomac, MD 20854 East **P-1530, P-1532**
(301) 340-2100
FAX: (301) 424-4297
Mobile Product News Magazine is a Monthly Publication Which Introduces New Products to The Mobile Communications Marketplace, Inclusive of Cellular, 2-Way Radio and Paging.
David J. Durham, *Publisher,* Tony E. Carlson, *Assoc. Publ.,* Brian Tellinghuisen, *Mktg. Mgr.,* David Deker, *Mktg. Mgr.,* Kathryn Mardhal, *Mktg. Mgr.*
International Sales Contact: Andrew Phillips

THE MOD SQUAD * Hilton 4H

542 N. Highway 101, Leucadia, CA 92024
(619) 436-7666
FAX: (619) 436-0107
Signature CD Player, Prism II CD Player/CD Drive, McCormack Amplifiers, Duet Preamplifier, Phono Drive, Deluxe Line Drive, Line Drive, Soft Shoes, Tiptoes, CD Performace Rings, Tonearm Termination Box, Y Connectors.
Joyce Dudney Fleming, *Gen. Mgr.,* Steven A. McCormack, *Designer,* Holger Laubmeier, *Production Mgr.,* Steve Palmieri, *Nat'l. Sales Mgr.*
Brands: Mod Squad, McCormack.
International Sales Contact: Joyce Dudney Fleming

MOLD-TECH PLASTICS, INC. * East 5201

4455 W. Fullerton Ave., Chicago, IL 60639
(312) 342-3900
FAX: (312) 278-9128
Cigarette Lighter Adaptor Plugs and Receptacles, Specialty Electronic Subassemblies, Insert Molded Connectors and Components, Coil Cords and Cable Assemblies.
Richard Kinzalow, *Pres.,* Bud Kinzalow, *Vice Pres. Gen. Mgr.,* Sandy Kinzalow, *Vice Pres. Operations,* Geneva Brown, *Cust. Service.*
Brands: Kar Plut™, FR100, R100, 670 D.C. Power Supply, 675 Power Supply.

MONITOR AUDIO (KEVRO INT'L.) Hilton 4G

P.O. Box 1355, Buffalo, NY 14205
(416) 428-2800
FAX: (416) 428-0004
Loudspeakers.
Ross Ginn, *Pres.,* Robert Sinclair, *Dir. of Sales & Mktg.*
Brands: Monitor Audio.

MONSTER CABLE *

Hotel **2-16**
East **334**

274 Wattis Way, So. San Francisco, CA 94080
(415) 871-6000

▲ MORDAUNT-SHORT, TGI plc England

Hilton **554**

(U.S.A.) TGI North America Inc., 300 Gage Ave. Unit #1, Kitchener, Ontario, Canada N2M 2C8
(519) 745-1158
FAX: (519) 745-2364
High Quality Audio Systems and Loudspeakers.
Ales Munro, *Mng. Dir. of M-S.*
Brands: Mordaunt-Short.

MOTOROLA INC.

East **5130**

1301 E. Algonquin Rd., Schaumburg, IL 60196
(708) 576-4704
FAX: (708) 538-2753
FM 2-WAY Radios.
Phil Morash, Donna Francis, Jeff Cox, Nasrin Thierer, Janice Brauneker.
Brands: SPRIT PRO & PERSONAL SERIES RADIOS.

EIA **Member**

MOTOROLA, INC., Pan American Subscriber Group

1475 W. Shure Dr., Arlington Heights, IL 60004

East **5303**

(708) 632-5000
FAX: (708) 632-6034
Cellular Telephones: Mobile, Portable, Transmobile Cellular Telephones and Accessories.
Brands: Pulsar.

MTI, INC., Audio, Video *

East **4617**

14130 NW Science Park Dr., Portland, OR 97229
(503) 626-4881 (800) 426-6844
FAX: (503) 626-2947
AutoSound Switching Systems & Displays, Computerized Specification and Installation Guides, Home Audio and Video Switching Systems & Displays, Retail Store Design & Installation Service, Home Theater Switching and Merchandising Systems.
Mo Wagner, *Pres.*, Einar Wetlesen, *Sales Mgr.*, Mike Hood, *Customer Serv.*, Grayson Evans, *Engr. Dir.*, Steve Moon, *Mktg. Mgr.*
Brands: Matrix Systems, The OnSite System, Display Systems, The InSpec Software System, The Telephone Switcher, The 4By System, MVP Series, Matrix Control Panel.
International Sales Contact: Einar Wetlesen

MTX *

Hotel **2-26**
East **O-1**

555 W. Lamm Rd., Freeport, IL 61032
(815) 232-2000
FAX: (815) 233-2124
Automotive Loudspeakers, Cabinet Speaker Systems, Professional Drivers, Commercial Sound Products, Marine Speakers.
Loyd L. Ivey, *CEO Pres.*, Rod Boyer, *Exec. VP/Gen. Mgr.*, Rob Landsberg, *Nat'l. Sales Mgr.*, Marco Bregenzer, *Sales Mgr. Central Div.*, Griff Lechner, *Sales Mgr. Western Div.*, Rob Kopler, *Sales Mgr. Eastern Div.*
Brands: Road Thunder, Terminator, RFL, Blue Thunder, Eliminator, Music Modules, In-Wall Systems.
International Sales Contact: Rob Landsberg

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MTX OAKTRON * Hotel 2-26

555 West Lamm Road, Freeport, IL 61032
(815) 232-2000
FAX: (815) 233-2124

Commercial Speaker Systems and Accessories.

Loyd Ivey, *Pres./CEO,* Rod Boyer, *Exec. VP/Gen. Mgr.,* Rob Landsberg, *Nat'l. Sales Mgr.,* Marco Bregenzer, *Central Sales Mgr.,* Griff Lechner, *Western Sales Mgr.,* Rob Kopler, *Eastern Sales Mgr.*

Brands: Rob Landsberg

MTX SOUNDCRAFTSMEN * Hotel 2-26

555 W. Lamm Rd.,Freeport, IL 61032
(815) 232-2000
FAX: (815) 233-2124

Amplifiers, Preamps, Equalizers.

Loyd Ivey, *Pres./CEO,* Rod Boyer, *Exec. VP/Gen. Mgr.,* Rob Lansberg, *Nat'l. Sales Mgr.,* Marco Bregenzer, *Central Sales Mgr.,* Griff Lechner, *Western Sales Mgr.,* Rob Kopler, *Eastern Sales Mgr.*

International Sales Contact: Rob Landsberg

▲ MULTI-LINK, INC., Marketing/Sales * North 6614

1391 Leestown Rd., Lexington, KY 40508
(606) 233-0223 (800) 535-4651
FAX: (606) 252-1632

Telephone Line Sharing Products Featuring: Versa-Link™ ATX-300, Versa-Link™ ATX-250 and SR Series Selective Ring Processors, Models-SR-2 and SR-3.

Christopher S. Schultz, *Dir. of Nat'l. Sales,* Robert Higgins, *Dir. of Int'l. Sales,* Jim Latimer, *Pres.,* Bob Norton, *Gen. Mgr.,* Michael Murray, *Dir. of Mktg.*

Brands: Versa-Link ATX, SR Series.

International Sales Contact: Robert Higgins

MULTIPLIER INDUSTRIES CORP. * East 5319

P.O. Box 630, 135 Radio Circle, Mt. Kisco, NY 10549
(914) 241-9510
Telex: 4932483 MULTUI
FAX: (914) 241-1103

Replacement Batteries, Travel Battery Eliminators, Transportable Battery Systems, Eliminator/Chargers, Chargers and Other Accessories for Portable and Transportable Cellular Phones. Replacement Batteries for Two-Way Hand-Held Radios, Pagers, Cordless Phones, Test Equipment, VCR's and Medical Equipment.

Walter Ullrich, *Pres.,* Don Johnston, *Nat'l. Sales Mgr.*

International Sales Contact: Barbara Yednak

▲ MULTIQUEST, INC., Home Security Div. * East 4420

32151 Steven Way, Conifer, CO 80433
(303) 838-7305
FAX: (303) 838-7305

Secure Answer Home Security System.

John Mulquest, *CEO,* Will King, *Mktg.*

Brands: SECURE ANSWER HSS.

International Sales Contact: Will King

MURA CORP., Consumer Products Div. * East 2008

130 N. Fourth St., Brooklyn, NY 11211
(718) 486-8400
FAX: (718) 486-8401

Cordless and Corded Telephones, Stereo Headsets, Lightweight Stereo/Radio Headphone Combo. Audio: Stereo Headphones, AM/FM and FM Stereo & Personal Stereos with Mini Headphones. Telephones: Muraphone Cordless Telephone, Systems, Extension Telephones, Automatic Switching Multi-Line Adapters, Stereo Headsets, Duplex Feature Telephone, Lightweight Stereo/Radio Headphone Combo. Video Tape, Audio Tape, TV Radios.

Jay Backer, *Pres.,* Sarah Fischman, *Vice Pres.*

Brands: Mura, Redset, Hi Stepper, Mini-Mate, Muraphone, Muraline, Nike-Sound.

International Sales Contact: Eli Behar, Adar Miami

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MURATA BUSINESS SYSTEMS, INC., Consumer Electronics Group * North 7500

5560 Tennyson Pkwy., Plano, TX 75024
(214) 403-3300
FAX: (214) 403-3400

Facsimile, M900, M1100, M1700, M1750, M1800, M1850, M1900, M2000, Faxcessory/Fax Care Products, Fax Paper, Carrying Cases. Cellular: MCT200 Portable Cellular Telephone.

R. Michael Franz, Michael Norris, Mike Pocock, John Widlicka, Susan Bradley, Gerald Graf, Andy Stynda, Art Jones, Steve Esser.

Brands: Murata, ImageMate Fax Paper.

International Sales Contact: John DuPree

MUSEATEX AUDIO INC. * Hilton 4I, 1022

6605 Thimens, Ville St. Laurent, Quebec, Canada H4S 1W2
(514) 333-6661 US-(800) 463-3447
FAX: (514) 333-0382

Meitner P.A.-6i, Meitner STR-55, Meitner MTR-101, Meitner Turn-Table, Meitner C.D. Player, Museatex Interconnects and Speaker Cables, Museatex Translinks, Melior Series Preamplifier & Power Amplifier, Digital Control Center/D-A Converter. Melior I Loudspeakers, Melior Loudspeakers, Sub-Woofers Crossover, FM-Tuner.

Kurien Jacob, *Pres.*, Edmund Meitner, *Exec. Vice Pres. Research & Develop.*, Bob Finch, *Exec. Vice Pres. Sales & Mktg. USA.*

Brands: Meitner, Museatex, Melior

International Sales Contact: Kurien Jacob

MUSE ELECTRONICS, INC. * Hilton 906

P.O. Box 2198, Garden Grove, CA 92642
(714) 554-8200

MUSICAL DESIGN * Hilton 806

2 Patterson Plaza, Florissant, MO 63031
(314) 831-5802
FAX: (314) 831-5802

Compact Disc Player, Component Interconnect Cable, Power Amp, Preamp.

John Hillig, Jeff Brown, Jim Gooderum.

International Sales Contact: Jim Gooderum

MUSICAL MERCHANDISE REVIEW/LARKIN PUBLICATIONS East P-1644

100 Wells Ave., Newton, MA 02159
(617) 964-5100
FAX: (617) 964-2752

Trade Publications.

Sidney L. Davis, *Publications Dir.*, Donald Johnson, *Editor*, Rick Kessel, *Advertising Dir.*

MUSIC HALL Hilton 552, 560

108 Station Rd., Great Neck, NY 11023
(516) 487-3663
FAX: (516) 773-3891

Revolver Turntables, Creek Amplifiers, Creek Tuners, Creek CD Player, Creek Loudspeaker, Onix FM Tuner, Onix Amplifiers, Hunt E.D.A. Carbon Fiber Brushes. Revolver Tonearms. Bullet Cartridges. DNM Solid Core Speaker™ Cable, EPOS Loudspeakers. YBA Electronics, Goldring Cartridges and HiFi Accessories.

Roy Hall.

Brands: Revolver, Creek, Onix, Hunt, Music Hall, DNM, EPOS, YBA, Goldring.

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MUSIC INTERFACE TECHNOLOGIES * Hilton **604**

3037 Grass Valley Hwy., Ste. 8212, Auburn, CA 95603
(916) 888-0395

MIT MI-330/500, MIT MH-750E, MIT MI-330SG/500SG, MIT MH-750SG, MH-750E, MI-330E, PC-Squared PC-2, PC-Squared PC-18, Zapchord Speaker Cable, Zapchord Interconnect, MIT 330SG/CVT, MIT-MH-750CVT, MIT Music Hose, MIT Music Link, MIT MH-750SG CVT Terminator, MIT MI-330SG CVT Terminator, MIT Multicap™ Capacitors.

Bruce Brisson.

Brands: Music Interface Technologies.

International Sales Contact: Karen Sumner

MUSIC & SOUND IMPORTS INC. * Hilton **606**

450B Pike Rd., Huntingdon Valley, PA 19006
(215) 953-9222
FAX: (215) 953-3060

Interconnect Cables, Loudspeakers, Preamplifiers & Amplifiers. Portable Compact Disc Carriers, Loudspeaker Wire, Power Cords, D/A Processors, Connectors.

Stu Wein, Mel Schilling.

Brands: Music & Sound, Mas., Electrocompaniet, CarryDisc, Musicline, Musicable, Hi-Fi News & Record Review, Power Master, MAS Silver Teflon, Master Link, Master Cable, HTG. High Technology Group.

International Sales Contact: Stu Wein

Member

MUSTANG ELECTRONICS, INC. * East **2009**

326 E. Hallandale Beach Blvd., Hallandale, FL 33009
(212) 239-8760 (305) 458-1333 1-(800) 327-1544
Telex: 6811691 MARU
FAX: (305) 458-4201

Photographic Equipment, Car Stereos, Audio/Video Hardware; Portable Radios.

Aaron Churba, Mike Daiagi, Denise Perler, Steven Daiagi.

Brands: Mustang, Mecca, Embassy, Ambassador.

International Sales Contact: Mr. A. Churba

NACHSHOL ELECTRONICS LTD., General Sensor Div. * East **4412**

Bnei Atarot 60991, Israel
972-3-9711011
Telex: 35770/1 COIN IL. Att: General Sensor
FAX: 972-3-9711014

Dollar Tester, Diamond Tester, Portable Alarm System, Sensors (Vibration & Inertial).

Meir Gitlis, *Mgr.*

Brands: Pentagon.

International Sales Contact: Meir Gitlis

▲ NAD (USA), Lenbrook Industries Limited

633 Granite Court, Pickering, Ontario, Canada L1W 3K1 East **D-750**
(416) 831-6333
FAX: (416) 831-6936

Amplifiers, Preamplifiers, Tuners, Compact Disc Players, Cassette Decks, Receivers, Speakers, Video Monitor/Receiver.

Gord Simmonds, *Pres.*, Bob Brown, *Dir. of U.S. Operations*, Patrick McKeever, *Mgr. Canadian Operations: Hank Precourt, Reg. Sales Mgr.*, Victor Moorhatch, *Reg. Sales Mgr.*, Nancy Weiner, *Reg. Sales Mgr.*, Stacey Glover, *Mkt. Co-Ord.*, Steven Rushton, *Mgr. Tech. Services*, Ted Robinson, *Mgr. Mktg. Services.*

Brands: NAD.

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NADY SYSTEMS, INC., Consumer Electronics/Easy Talk * East **1208**

6701 Bay St., Emeryville, CA 94608
(415) 652-2411
FAX: (415) 652-5075

Personal Radio Communicators, Telephone Headset, Wireless Microphones, Motorcycle Communicators, Radar Detectors, Alarms, Cordless Stereo Headphone System, Video Camera Wireless Microphones, Camcorder Accessories.

John Nady, *Pres.*, Howard Zimmerman, *Nat'l. Sales Mgr.*, Cora Racher, *Nat'l. Key Accounts Mgr.*, Jonathan Cohen, *OEM Sales.*

Brands: Nady®, Easytalk™.

International Sales Contact: K. Judge

Member

NAIM AUDIO Hilton **679**

1748 North Sedgwick, Chicago, IL 60614
(312) 944-0217
FAX: (312) 944-0255

Preamplifiers: NAC 52, NAC 72, NAC 62; Amplifiers: NAP 135, NAP 250, NAP 140, NAP 90, NAIT2; Power Supplies: HI-CAP; Tuners: NAT 01, NAT 02; Loudspeakers: DBL, SBL, IBL; ARO Tonearm; Chord Company Interconnects; Audiotech Stands.

Julian Vereker, *Pres.*, Alexis A. Arnold, *Vice Pres.*, Chris West, *Technical Support.*

Brands: Naim Audio, Chord Company Interconnects, Audiotech Stands.

NAKI INDUSTRIES North **6158**

8564 W. Pico Blvd., Los Angeles, CA 90035
(213) 657-2247

NAMCO-HOMETEK, INC. North **7141, 7158**

3255-1 Scott Blvd., Ste. 102, Santa Clara, CA 95054-3013
(408) 496-6371
FAX: (408) 496-6399

Sega Genesis Software: Phelios, Burning Force, Power Ball; Nintendo Game Boy: Pac-Man.

Y. Asada, *Pres.*, A. Chaplin, *Vice Pres. Sales & Mktg.*, B. Hale, *Nat'l. Accts. Mgr.*, E. Noguchi, *Mktg. Mgr.*

Brands: Sega Genesis Software, Nintendo Game Boy Software.

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International Sales Contact: John Lawlor

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Absolute Entertainment

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FAX: (516) 922-7098 (516) 922-6367

Accolade, Inc.

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(708) 520-9280
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International Sales Contact: Meredith Wolfe

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Brands: Numark, PPD.
International Sales Contact: Steven Schiffman

OCEAN OF AMERICA North 6846, 7141, 7158

1855 O'Toole Ave., Suite D-102, San Jose, CA 95131
(408) 954-0201
FAX: (408) 954-0243
Ray Musci, *Pres.*, Sherri Hinson, *Dir. of Oper.*, Jon Woods, *Chmn.*, David Ward, *Secty./Treas.*, Gary Bracey, *Vice Pres. Prod. Development.*

OCM TECHNOLOGY INC., Subsidiary of Magnum Dynalab Corp. Hilton 5E

1237 E. Main St., Bldg. 2, Rochester, NY 14609
(716) 684-0460
FAX: (716) 684-0463
Audio Amplifier, Preamplifier, Phono Stage.
David Belles, *Designer*, M.C. (Marv) Southcott, *U.S. Sales*, Larry Zurowski, *Int'l. Sales.*
Brands: Belles, OCM, Soloist.
International Sales Contact: Larry Zurowski

*** See Exporting Manufacturers Section**

ODEON * East 759

12461 Tibbetts St., Sylmar, CA 91342
(818) 362-3379
FAX: (818) 362-5278
Point Series Loudspeakers.
Jason Stoddard, Jose Fernandez, Christopher Smith, Edward Nickerson.
Brands: Odeon.
International Sales Contact: J. Stoddard

OFF DUTY ENTERPRISES * East P-1741

3303 Harbor Blvd., Suite C-2, Costa Mesa, CA 92626
(714) 549-7172
FAX: (714) 549-4222
Off Duty Magazine, Off Duty Hi-Fi/Video Annuals, Off Duty Welcome Guides.
Walter B. Rios, *Publ.*, Dagmar M. Rios, *Publ.*, J. Douglas Sellers, *Dir. Sales & Mktg.*, Linda Anderson, *U.S. Business Mgr.*, Bob Bonds, *Pacific Ed.*, Kanji Suzuki, *Pacific Sls. Rep.*, Linda S. Sharlin, *U.S. Adv. Mgr.*, Gary Burch, *U.S.Ed.*, Jim Shaw, *Editor*, Chuck Emerson, *European Gen. Mgr.*
Brands: Off Duty America, Off Duty Europe, Off Duty Pacific, Off Duty Hi-Fi/Video Annuals and Sale Guides, Off Duty Welcome Guides.
International Sales Contact: Doug Sellers

OFFICIAL VIDEO DIRECTORY & BUYER'S GUIDE

P.O. Box 2740, Palm Springs, CA 92263 East P-1743
(619) 322-3050

OHM ACOUSTICS CORP. * Hilton 950

241 Taaffe Place, Brooklyn, NY 11205
(718) 783-1111
FAX: (718) 857-2472
Loudspeakers: Walsh 5; XO Series; FRS Series; Sound Cylinders; Coherent Audio Monitors (CAMS); OHM Theater Series.
John Strohbeen, *Pres.*, Jay Bernard, *Export Sales*, Don Bouchard, *Nat'l. Sales Mgr.*, Bill Goodwin, *Dir. Sales Coord.*
Brands: OHM.
International Sales Contact: Jay Bernard

OKI TELECOM * East 5121

437 Old Peachtree Rd., Suwanee, GA 30174
(404) 995-9800
FAX: (404) 822-0737
Manufacturer of Cellular Telephones Made in the U.S.A.
Jack O'Dowd, *Dir. of Sales*, Tim Burningham, *Dir. of Mktg.*, Chuck Kovach, *Dir. of Finance*, Tomi Ogawa, *Sr. Vice Pres, Sales & Mktg.*, Jack Farrell, *Vice Pres. Sales & Mktg.*
Brands: OKI.
International Sales Contact: Dan Nakamura

Member

OMNI INT'L., Div. of General Media Int'l., Inc.

1965 Broadway, New York, NY 10023 East P-1520
(212) 469-6100
Telex: 175055 PINY UT
FAX: (212) 580-3693
Omni Magazine; Longevity Magazine; Science in The USSR.
Kathy Keeton, *Pres. Omni*, Nancy Kestenbaum, *Vice Pres./Dir. Group Adv.*, Peter Goldsmith, *Sr. V.P. Midwest & Southern Adv. Dir.*, James Martise, *Adv. Dir.*, Beverly Greiper, *Dir. Adv. Sales Promo.*, David Mevorah, *Acct. Exec.*, Mark Gordon, *Acct. Exec.*, Kevin King, *Acct. Exec.*, Glenn Smith, *Assoc. Adv. Dir.*, Keith Ferrell Editor.

OMNIMOUNT SYSTEMS * East **1720**

10840 Vanowen St., No. Hollywood, CA 91605-6406
(818) 766-9000
FAX: (818) 766-9437

American Made Mounting Hardware-Omnidirectional Adjustability Far Beyond "Pan & Tilt". Products and Accessories Configured for Every Installation Need-Supporting Ounces to Hundreds of Pounds. Ideal For Surround Sound, T.V. Monitors, and Many Other Devices.

Garrett E. Weyand, *CEO & Chm.*, Alexander Cyrell, *Pres.*, J.C. Cloninger, *Vice Pres./Treas.*, Stacy L. Ward, *Cust. Svc./Sales Coord.*, Patty McKinney, *Sales Asst.*

Brands: OMNIMOUNT®

International Sales Contact: Stacy L. Ward

OMNI QUARTZ LTD. East **2026**

140 58th St., Ste. 6C, Brooklyn, NY 11220
(718) 921-1000
FAX: 1-(718) 439-7282

Watches.

Robert Schneck, Sol Lowenthal, Mark Joseph, Jerry Abrams.

Brands: Sergio Valente, Beauvais.

OMNIVOX CORP. DBA OMNIGRAPHICS * East **1128**

401 Louisiana SE, Ste. B, Albuquerque, NM 87108
(505) 262-0926

Video Vigilante™.

John Pella, Skip Guidry.

Brands: Video Vigilante™.

International Sales Contact: Skip Guidry

OMRON HEALTHCARE, INC., Consumer Division

300 Lakeview Parkway, Vernon Hills, IL 60061 East **1009**
(708) 680-6200
FAX: (708) 680-6269

Electronic Digital Blood Pressure Monitors, Digital Thermometers, Digital Pedometers and Other Health Care Products.

Robert Paul, Tim Hulslander, Norma Gates, Lee Cabot, Frank Zorn.

Brands: Omron, Marshall.

▲ ONKYO U.S.A. CORP. East **200**

200 Williams Dr., Ramsey, NJ 07446
(201) 825-7950
FAX: (201) 825-8150

Audio and Audio/Video Receivers, Preamplifiers, Power Amplifiers, Integrated Amplifiers, Tuners, Turntables, CD Players, Cassette Decks, DAT Recorders, Systems, Programmable Wireless Remote Controls, Accessories.

Kimihiro Fujioka, *Pres.*, Tim Yamada, *VP & Gen. Mgr.*, Ted Green, *Nat'l. Sales & Mktg. Mgr.*, Brian Koji, *Treasurer*, Robert Munthe, *Midwest Reg. Sales Mgr.*, Jeff Schumann, *Western Reg. Sales Mgr.*, Ken Burnett, *Eastern Reg. Sales Mgr.*, Naomi Reinstein, *Nat'l. Credit Mgr.*, Sam Shiotsuka, *Nat'l. Engr. Mgr.*, Ted White, *Nat'l. Service Mgr.*, Michael Granata, *Nat'l. Dist. Mgr.*, Nick Zis, *Traffic Mgr.*, Nicki Baglieri, *Acct. Mgr.*, Richard Brenner, *Nat'l. Product Mgr.*

Brands: Onkyo, Integra, Grand Integra, Fusion A/V, Unifier.

ORA ELECTRONICS, A DIV. OF ALLIANCE RESEARCH CORP. East **5115**

9410 Owensmouth Ave., P.O. Box 4029, Chatsworth, CA 91313
(818) 772-2700
FAX: (818) 718-8626

Cellular Antennas, Cellular Accessories, and Mobile Electronics Accessories.

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ORBIT PUBLICATIONS/COMMTEK, INC. East P-1745

5257 Fairview Ave., Ste. 110, Boise, ID 83706
(208) 322-2800
Telex: 317529
FAX: (208) 322-2876
Satellite Orbit Magazine.
David Wolford, *Exec. Publisher,* John Misrasi, *Adv. Dir.,* William Outlaw, *Circulation Dir.,* Pamella D. Waite, *Chief Oper. Officer.*
Brands: Satellite Orbit Magazine.

ORIGIN TECHNOLOGY, INC. * North 6109

520 Weddell Dr., Ste. 5, Sunnyvale, CA 94089
(408) 734-0885
FAX: (408) 734-1021
Voice Activated Telephones.
Ronald Fried, *Pres. & CEO,* Peter Schmuckal, *Vice Pres. Research,* Charles E. Poetzl, *Dir. of Sales,* Eric Maxon, *Vice Pres. Engr./Operations.*
Brands: Voice Phones.
International Sales Contact: Ron Fried, Charles E. Poetzl

OSI North 7710

10950 SW 5th St., Ste. 275, Beaverton, OR 97005
(503) 646-9806
FAX: (503) 641-8015
AXXESS - A Comprehensive Phone/Information Directory and Organizer for The Non-Technical User.
Steven Urdahl, Liisa Aarnio.
Brands: AXXESS.

O'SULLIVAN INDUSTRIES, INC. East 528

1900 Gulf St., Lamar, MO 64759
(417) 682-3322
FAX: (417) 682-5860
Electronic Furniture, Audio Cabinets, Microwave Oven Carts, TV Stands, TV/VCR Cabinets, Wall Units, Entertainment Centers, Desks, Bookcases, Computer Furniture, Home and Office Furniture, Storage Cabinets.
Dan O'Sullivan, *Pres.,* Tom Riegel, *Dir. Mktg.,* Tom O'Sullivan Jr., *Nat'l. Sales Mgr.,* Michael O'Sullivan, *Nat'l. Office Products Mgr.,* Jim Rhinehart, *Midwest Reg. Mgr.,* Cliff Bickel, *Eastern Reg. Sales Mgr.,* Tom Tirdil, *Western Reg. Sales Mgr.,* Dennis King, *Dir. of Adv.,* Joe Brisbin, *Mgr. Distributor/Retail Sales,* Maureen Fahy, *Dist. Sales Mgr.,* Michael D. O'Sullivan, *Dist. Sales Mgr.,* Tom DeGroot, *Eastern Reg. Sales Mgr.,* Pat O'Sullivan, *Midwestern Reg. Sales Mgr. and Nat'l. Products Mgr.-Speakers,* Mike Aumann, *Dist. Sales Mgr.*
Brands: O'Sullivan.
International Sales Contact: Tom O'Sullivan

Member

OVERSEAS PRODUCTS INT'L., INC., RELIC Watches

11052 Grader St., Dallas, TX 75238 East 2208
(214) 348-7400
FAX: (214) 348-1366
Watches.
Kosta Kartsotis, Dan Smith.
Brands: RELIC Watches.

PACEMARK

North **7919**

100 West 32nd St., New York, NY 10001
(212) 563-8750
Telex: PACER 428681
FAX: (212) 563-0988

Cameras, Video And Photographic Accessories. Rand McNally Translator and Periscope Booklights.

Ed Tebele, Robert Harari, Ray Kairey, Murray Tebele, Leo Tebele, Carl Fisherman, Eric Fisherman, Stanley Prover.

Brands: Zykkor, Periscope, Imperial, Rand McNally Insta-Phrase.

International Sales Contact: Edward Tebele

▲ PANAMAX *

East **659**

150 Mitchell Blvd., San Rafael, CA 94903
(415) 499-3900
FAX: (415) 472-5540

Voltage Surge Suppressors, Noise Filters, Modem & Data Line Protectors, Back Up Power Supplies, and Cable Line Protectors.

Henry F. Moody, *Pres.,* Bonnie Perella, *CE Program Mgr.,* Michael Sermersheim, *Sales Mgr.,* William Pollock, *Vice Pres. & Gen. Mgr.*

Brands: MAX™, TeleMAX™, PowerMAX™, CoaxMAX™, FaxMAX.

International Sales Contact: Andrea Harding

▲ PANASONIC CO., Matsushita Electric Corp. of America

East **400**

One Panasonic Way, Secaucus, NJ 07094
(201) 348-7000
Telex: 127856 (MECASECA)
FAX: (201) 348-7209

VHS Video Cassette Recorders, VHS Full Size Camcorders, VHS-C Compact Camcorders, Laser Disk, Video Printer, Color TV, Projection TV, Console TV, Prism Improved Definition TV, Tape Recorders, Microcassette Tape Recorders, Portable Radios, Marine Band Radios, Stereo Radios With Cassette Players, Dictation Equipment, Transcribers, Headphones, Component Rack Systems, Home Audio Systems, Portable CD Players, Marine Radar Systems, Full Feature Telephones, Answering Machines, Speaker Phones, Automatic Telephone Dialers, Fax Phones, Personal Word Processors, Lap Top Processors, Portable Data Terminals, Business Telephone Systems, Video Tape Including Super Hi-Fi, Super High Grade, Super Premium and Super VHS Tape. Panasonic Home Appliances Including Microwave Ovens, Air Conditioners, Vacuum Cleaners and Kitchen Electrics.

Akiya Imura, *Chrmn of Board/CEO MECA,* Richard Kraft, *Pres./COO, MECA,* F. Jack Pluckhan, *VP MECA,* Justin Camerlengo, *GM MECA Corp. Comm,* Kirk Nakamura, *Pres. and COO Panasonic Co.,* Ted Inoue, *VP Sls & Mktg.,* Jim Aoki, *VP Merch.,* Matt Brozovich, *VP Plng./Mktg. Svcs.,* Ralph Wolfe, *VP External Affrs.,* Gerald Willner, *VP/GM Eastrn Grp.,* Joe Hicks, *VP/GM Sthrn Grp.,* Ed Webster, *GM Midwest Grp.,* Gene Norvell, *GM/Wstrn Grp.,* Stan Hametz, *VP/GM Cons. Video Grp.,* Dick Lovisolo, *VP/GM Portable/Car Audio Div.,* Michael Aguilar, *VP/GM Technics/Home Audio,* M.J. Guiheen, *VP/GM Home Appl. Grp.,* Bill Kopp, *VP/Commun. & Home Off. Elect.,* Jud Hofmann, *VP/Panasonic Technologies, Inc.,* Paul Adams, *GM/Admin. Southern Grp.,* Bob Greenberg, *GM/Commun. Div.,* Jeff Cove, *Sls & Mktg.,* Prem Rishi, *Asst. GM/Local Adv., Commun. Div.,* Homer Diehl, *Asst. GM/Nat'l. Adv. Commun. Div.,* Mike Troetti, *Asst. GM/Two-Way Commun. Div.,* Gene Kelsey, *Asst. GM/Portable Audio Div.,* Andy Nelkin, *Asst. GM/Home Entertain. Sys./Tech.,* George Dzan, *Asst. GM/Magnetic Media Div.,* Bob Zangrillo, *Asst. GM,* William Pritchard, *Asst. GM/Corp. Affrs. Div.,* Andy Tanaka, *Asst. GM/Kitch. Appl.,* Ed Kearns, *Dir./Military Sls Div.,* Ron Stadler, *Nat'l. Mktg. Mgr./Bus. Tel. Sys./Data,* Carl Killian, *Nat'l. Mktg. Mgr./Built-In Appl.,* Dennis Eppel, *Nat'l. Mktg. Mgr./Small Appl.,* Mark Oe, *Nat'l. Mktg. Mgr./Kitchn Appl.,* Richard Muchanic, *Nat'l. Mktg. Mgr./Maj. Appl.,* Carl Laufer, *Nat'l. Mktg. Mgr./VHS Div.,* William Mannion, *Nat'l. Mktg. Mgr./Cons. Video,* Rick Del Guidice, *Nat'l. Mktg. Mgr./Mobile Elect.,* Dennis Houilhan, *Nat'l. Mktg. Mgr./Musical Instr.,* Randy Grote, *Nat'l. Mktg. Mgr./Two Way Commun.,* Ken Emmer, *Mgr./Prem. Sls. Div.,* Brian Hoffman, *Prod. Mgr./Magnet Media Div.*

Brands: Panasonic, Technics.

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PANASONIC, Appliance Products Div., (Health Care Products) East 1000

One Panasonic Way, 4A-4, Secaucus, NJ 07094
(201) 392-6416
FAX: (201) 392-6608
Massage Loungers.
Robert Parson, Jed Jacobs.
Brands: Panasonic.

Member

PANASONIC INDUSTRIAL CO., Battery Sales Group

Two Panasonic Way, Secaucus, NJ 07094 East 601
(201) 392-4675
Panasonic Batteries, Including Primary, Rechargeable, Lithium, Photo, Watch and Hearing Aid Batteries. Portable Lighting Products.
Seiko Kabumoto, *Gen. Mgr.*, Fred Potter, *Asst. Gen. Mgr.*, Tony Veitz, *Nat'l. Accts. Mgr.*, Dan Halaburda, *Mktg. Mgr.*
Brands: Panasonic

Member

PANASONIC/TECHNICS MOBILE ELECTRONICS DIV., Matsushita Electric Corporation of America East 400

One Panasonic Way, Secaucus, NJ 07094
(201) 348-7000
Telex: 127856 (MECASECA)
FAX: (201) 348-7209
Removable CD/CD Changer, Cassette AM/FM/Stereo Receivers, ETR AM/FM Cassette Receivers With Portable CD Capacity, Car Audio Speakers, Graphic Equalizer/Amplifiers and Boosters, Cellular Telephone Products Including Transportable, Portable and Compact Models and Accessories.
Dick Lovosolo, *Vice Pres.*, Keith Iori, *Planning Mgr.*, Rick Del Guidice, *Nat'l. Mktg. Mgr.*, Andy Ukai, *Sr. Tech. Advisor*, Ed Opat, *Training Mgr.*, Hiro Suga, *Prod. Specialist - Cellular Telephones.*
Brands: Panasonic, Technics.

Member

PARAMOUNT DISTRIBUTORS LTD. East 1017

1678-143 B St., Surrey, B.C., Canada V4A 6L6
(604) 538-9500

PARAMOUNT TELECOM, INC. * East 6200

15320-4 Valley View Blvd., La Mirada, CA 90638
(213) 802-0988
FAX: (213) 802-2661
Novelty Telephones.
Gerald Huang, Victor Lulla, Michael Lee.
Brands: PTI, TTI.
International Sales Contact: Victor Lulla

PARASOUND PRODUCTS, INC. * Hilton **1401**

950 Battery Street, San Francisco, CA 94111
(415) 397-7100 (In CA) (800) 822-8802
Telex: 298091 PARASOUND
FAX: (415) 397-0144

High Performance Audio Components: FET Preamplifiers, FET Tuner-Preamplifiers, High Current Power Amplifiers, Dolby HX Pro Cassette Decks, CD Players, Wideband FM/AM Tuner, Discrete Integrated Amplifiers, All-Weather Loudspeakers. Also Ambria High-End Designer Loudspeakers and Mounting Fixtures, and In-Wall Speakers. OEM Source for Buyer's Brand.

Richard Schram, *Pres.*, Dr. Jean Schram, *PhD., Vice Pres.*, Karen Richardson, *Sales & Mktg.*, John Curl, *Consulting Designer*, Rich Rodgers, *Tech Services*, Dick Young, *Sr. Technician*, Pamela Miller, *Accts. Specialist.*

Brands: Parasound, Ambria.

International Sales Contact: Richard Schram

PAUL BARRY ASSOC. * Hilton **577**

1940 Gustin Pl., Macon, GA 31201
(912) 743-1591

Audio Video Furniture, Speaker Stands.

Peter Nishanian, *Pres.*, Paul Nishanian, *Vice Pres.*

Brands: Stereo Stac.

International Sales Contact: Peter Nishanian

PEDERSEN, SOFTWARE INC. * North **6040**

119 Rockland Center, Ste. 285, Nanuet, NY 10954
(914) 623-8463

PEERLESS SALES CO. * East **1225**

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(708) 865-8870
FAX: (708) 865-2941

TV/AV/VCR/CCTV Accessory Products Including Stands, Mounts, Carts and Brackets for Desk, Wall and Ceiling Installations; Speaker Mounts.

Walter Griffing, Walter Snodell, Frank Briggs.

Brands: Peerless.

International Sales Contact: Frank Briggs

PELIKAN, INC. * North **7323**

200 Beasley Dr., Franklin, TN 37064
(615) 794-9000
FAX: (615) 794-4425

Cartridge Ribbons for Electronic Typewriters, Data and Word Processing Printers. Laser Toner Kits. Facsimile Supplies. Printwheels. Inkrolls. Point-Of Sale Ribbons, Thermal Film for Plain Paper Fax.

Don Polak, Bob Brassell, Kevin Adrian, Carolyn Dilling.

Brands: Pelikan.

International Sales Contact: Kevin Adrian

PENTHOUSE INT'L., Div. of General Media Int'l., Inc.

1965 Broadway, New York, NY 10023 East **P-1524**
(212) 496-6100
Telex: 175055 PINY UT
FAX: (212) 580 3693

Penthouse Int'l. Magazine.

Kathy Keeton, *Vice-Chmn.*, Nancy Kestenbaum, *Vice Pres./Dir. Group Adv. Sales*, Jeff Zelmanski, *Pet Promotion Dir.*, Kelly Mitchell, *Pet Promotion Mgr.*, Audrey Arnold, *Adv. Dir.*, Jeff Jones, *Dir. Adv. Sales Promo.*, Gregg Iezza, *Acct. Exec.*, Tony Jacobs, *Acct. Exec.*

Brands: Penthouse Magazine.

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THE PERFECT VISION — Hilton P-2

2 Glen Ave., Sea Cliff, NY 11579
(516) 676-2830
FAX: (516) 676-5469

Honest in Depth Coverage of The Best Video Equipment, Laser Discs and Industry Trends: i.e. How Well Movies Translate to Home Video.

Mike Strange, *Publisher,* Kevin Miller, *Editor, Joel Silver, Adv.,* Joe Kane, *Tech. Dir.*

PHASE LINEAR, Div. of Int'l. Jensen * — Hotel 2-22, East O-9

25 Tri-State Int'l. Office Ctr., Ste. 400, Lincolnshire, IL 60069
(708) 317-3700 (800) 323-4815 In Illinois
FAX: (708) 317-3826

Car Audio Loudspeakers, Amplifiers, Component Systems.

Robert G. Shaw, *Pres.,* David Marinello, *Vice Pres. Sales & Mktg.,* Carl Bowar, *Dir. of Sales,* Roger Heuberger, *Vice Pres. Mktg.,* George Pariza, *Vice Pres. Planning & Prod. Devel.,* Herman Miedema, *VP of Sales Admin. Services,* Russ Murray, *Dir. of Int'l. Sales,* George Gabriel, *Corp. Credit Mgr.,* Laurie Farrell, *Public Relations Mgr. and Trade Show Coord.,* John Lostroscio, *Dir. of Sales Support.*

International Sales Contact: Russ Murray

▲ PHASE TECHNOLOGY CORP. * — East 751

6400 Youngerman Circle, Jacksonville, FL 32244
(904) 777-0700
FAX: (904) 771-7793

Loudspeakers.

William Hecht, *Pres.,* Kenneth Hecht, *Vice Pres./Research & Devel.,* Stewart Greenberg, *U.S. Distributor,* Jeff Myers, *Int'l.*

Brands: Phase-Tech, Phase Technology.

International Sales Contact: Jeff Myers

P & H CO., INC. * — East 4418

2880 NE 7th Ave., Pompano Beach, FL 33064
(305) 946-0420
FAX: (305) 946-0433

Mini Alarm System.

Richard Rubin.

Brands: New Product: The Candid Camera Infrared Video Door Camera.

International Sales Contact: Richard Rubin

▲ PHILIPS CONSUMER ELECTRONICS CO., Philips Accessories — East 702

P.O. Box 555, Jefferson City, TN 37760
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Telex: II 557446
FAX: (615) 475-0071

Audio and Video Accessories Including Headphones, Microphones, Speaker Systems, Compact Disc Cleaning and Storage Systems, Record/Tape/Computer Care Products, VCR Care Products, Power Care and Cable Care Power Surge Protection Devices, Cables and Connectors. Executive Hand Held Calculators & Gift Items. Camcorder Accessories. Telephone Accessories.

Donald F. Johnstone, *Pres./CEO,* Gerald Reid, *Vice Pres. Gen. Mgr., John C. Falcone, Dir. Mktg/Sls.,* Samuel Milillo, *Sales Mgr.,* Rebecca Alexander, *Nat'l. Account Sales Mgr.,* Tom Parham, *Mktg. Mgr.*

Brands: Philips.

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Changes/additions consult Product Locators

PHILLIPS PUBLISHING, INC., Video/Multimedia & Telecom — East P-1530, P-1532

7811 Montrose Rd., Potomac, MD 20854
(301) 340-2100
FAX: (301) 424-4297

HDTV Report: Futurehome Technology News; Video Technology News; Video Marketing News; VideoNews International; Optical & Magnetic Report: Mobile Phone News; Mobile Communications Directory; Multimedia Directory.

Ellen O. Hamm, *Publisher,* Robert S. Pursell, *Mktg. Mgr.,* Lauren Timmons, *Asst. Mktg. Mgr.,* Ronnie Gunnerson, *Editorial Dir.,* Tom Moore, *Sr. Editor.*

PHILLIPS SOUND LABS INC. * — East 4616

2970 N.W. Platte Rd., Riverside, MO 64150
(816) 587-3433
FAX: (816) 587-3422

Car Audio; Premium Amplifiers, Domestic & Imported. Electronic Crossovers; 2 and 3 Way. Separate Drivers, 15″ Woofers Down to 1″ Tweeters, Including Free Air Woofers, and Other Sound Enhancement Gear.

John T. Phillips, *Pres.,* Michael R. Phillips, *Sales Mgr.*

Brands: Special Edition™, PSL™, Phillips Sound Labs™.

International Sales Contact: Michael R. Phillips

PHOENIX GOLD * — East 753

1170 NE 63rd St., Portland, OR 97213
(503) 288-2008
FAX: (503) 281-1449

Audio, Video, Car Audio Accessories & Electronics, Mobile Series & Mobile Pro Amplifiers, Super Triple Shielded Car Audio Series; AC Reference Series; Mondo Quad; Performance OFC Series, Compact SSA Series; Flexi-Connect & Multi-Connect Speaker Interconnects; The Connection; The Power Flow System...Inner Flow Power & Ground Cables...Outer Flow Braid; Power Distribution Blocks...Power Flow Protection Components; New Wave RGB/S; Car Audio Electronics: Amplifiers, X-Overs, EQ's & Speakers; Optical Fiber System; Video Electronics: Time Base Corrector...VidStab...Seeker - The Remote Control Finder!.

Keith Peterson, Tim Johnson, Larry Fredrick, Patty Billingsley, Shirley Buckingham, Patsy Slusher, Jeff Peyton.

Brands: Phoenix Gold, Phoenix, ZerOPoint, Quicksilver.

International Sales Contact: Keith Peterson

PHONE LABS TECHNOLOGY CO. — North 6321

300 Park Ave., 17th Fl., New York, NY 10022
(212) 752-9300

PHONEX CORP. * — North 6512

6952 High Tech Dr., Midvale, UT 84047-3756
(801) 566-0100
FAX: (801) 566-0880

Connect Extension Phones and Accessories (Answering Machines, Speaker Phones, Etc.) Without Wires Using Phonex Base and Extension Units.

Randall Jay Mansfield, John M. Knab, *CEO,* Dan Eichenberger, *Vice Pres. Sales.*

Brands: Phonex Wireless Phonejak System.

International Sales Contact: John M. Knab

PHONIES, INC. * — North 6612

4275 34th St. South, Ste. 330, St. Petersburg, FL 33711
(813) 864-0490
FAX: (813) 866-3514

Telephone Answering Machine "Soft Ware".

Lloyd Burkley, *Pres.,* Anderson Humphreys, *Vice Pres.,* Martin Segal, *Treas.*

Brands: Rich Little Phonies 1-8, "Classic" Politicians, Legends, Movie Stars, Celebrities, "Everyday" Home, Office, Comedy, Holidays.

International Sales Contact: Lloyd Burkley

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PHOTO BUSINESS — East **P-1512**

1515 Broadway, New York, NY 10036
(212) 536-5192
Photographic/Video Publication.
Doris Burke, *Publisher,* Bill Clark, *Editor,* Doug Morris, *Sales Mgr.*

PHOTOCO, INC. * — East **5231**

4347 Cranwood Pkwy., Cleveland, OH 44128
(216) 581-0880

PICONTRONICS INDUSTRIES LTD. * — North **7330**

11/F, Kras Industrial Bldg., 79 Hung To Road, Kwung Tong, Kowloon, Hong Kong
(852) 3411371
Telex: 51489 PICOT HX
FAX: (852) 3419663
Answering Machines.
Joseph Yu, *Gen. Mgr.,* Thomas Chau, *Mktg. Dir.,* Lisana Li, *Sales Mgr.*
Brands: Picotronics.
International Sales Contact: Thomas Chau

PIONEER LASER ENTERTAINMENT INC. — East **240**

2265 E. 220th St., Long Beach, CA 90810
(213) 746-6337
FAX: (213) 816-5111
Laser Karaoke Video Sing Along Systems.
Ted Karasawa, *Pres.,* Mark Makabe, *Vice Pres. Sales Mktg.*

PLANTRONICS * — North **6631**

345 Encinal, Santa Cruz, CA 95060
(408) 426-5858 1-(800) 544-4660
Telex: 35-7419
FAX: (408) 425-8053
SP Series Lightweight Telephone Headsets, StarTone In-Line Telephone Amplifier, Mobilstar Cellular Headset for Car Phones.
Dick Sivertson, *VP Mktg. & Sales,* R. John Ryan, *Dir. of Sales,* Robert Richardson, *Pres.*
Brands: SP Series, StarTone, MobilStar.
International Sales Contact: Michael Chapman

PLATEAU CAMBER * — Hilton **4A**

4946 Bourg, Montreal, Quebec, Canada H4T 1J2
(514) 738-3225 Canada (315) 474-7508 U.S.A.
FAX: (514) 738-5797
Loudspeakers, Speaker Stands, Media Storage Units.
Sol Haboucha, *Pres.,* Hans Ard, *Vice Pres. Operations,* Dan Lord, *Office Mgr.,* Joyce Hollett, *Credit,* Allan Devantier, *Engineering,* Debbie Young, *Accounting.*
Brands: Camber, Plateau, Laser, BSM.
International Sales Contact: Sol Haboucha

PLAYBOY MAGAZINE — East **P-1526**

747 Third Ave., New York, NY 10017
(212) 688-3030
FAX: (212) 755-7716
Magazines.
Mike Perlis, *Publisher,* Jim Spanfeller, *Assoc. Publisher,* Paul Turcotte, *N.Y. Mgr.,* Jeff Morgan, *Assoc. Ad Dir.,* Bill Kurz, *CE Salesman.*

PLAYSKOOL ELECTRONICS/KIDDESIGNS, INC.

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(201) 434-0716 Ext. 247
FAX: (201) 434-8816
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PLAYTHINGS MAGAZINE/GEYER-MCALLISTER PUBLICATIONS

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(212) 689-4411
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Trade Magazine.
Robert A. Soriano.

POCKET SONGS, Division of Music Minus One *

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Brands: Pocket Songs, Music Minus One.
International Sales Contact: David Kratka

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FAX: (213) 265-2822
Car Stereos, Car Speakers, Car Amplifiers, Car CD Players.
Jack Rochel, Sohail Rochel.
Brands: Power Acoustik.
International Sales Contact: Jack Rochel

POWER PAK, INC.

North **6323**

6216 W. Oakton, Morton Grove, IL 60053
(708) 966-6000
FAX: (708) 966-6009
Battery Packs.
Dave Dolin, Robert Villari, Richard Garling.

PRACTICAL PRODUCTS, INC. *

East **1402**

1415 South 700 West, # 14, Salt Lake City, UT 84104
(800) 592-7251
Telex: 499-2475
FAX: (801) 972-2704
Insulated Cassette & Compact Disc Cases, Featuring NEON Colors.
Rick Breiling.
Brands: Sport Trend.

▲ PRECISE ACOUSTIC LABORATORIES * East D-762

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(201) 934-1335
FAX: (201) 825-8150
Loudspeakers.
Dan McGrath, *Sales & Mktg. Mgr.,* Keith Johnson, *Principal Designer,* Lucette Nicoll, *Public Relations.*

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▲ PRECISION POWER, INC. * East 4716, O-10

4829 South 38th St., Phoenix, AZ 85040
(602) 437-5207
Telex: 667412 Phx
FAX: (602) 437-4427

Premium Mobile Audio Power Amplifiers, Preamplifier/Equalizers, Electronic Crossovers, Accessories and Marine Audio Electronics.

Jeff Scoon, *Pres./CEO,* Edward Guenther, *Engineer, Sec./Treas.,* Wally Estfan, *VP Oper.,* Sally Polk, *CFO,* Ole Moyer, *Chief Engineer,* Kevin Campbell, *VP Sales & Mktg.,* Jeff Peters, *Western Reg. Sales Mgr.,* John Moore, *Eastern Reg. Sales Mgr.,* Barbara Ellis, *Credit Mgr.,* Sam Zamora, *Installation Specialists,* Tom Tomblin, *Dir. of Installation Training,* Sean Plummer, *Int'l. Sales.*

Brands: Precision Power, Sedona.

International Sales Contact: Sean Plummer

PRIMA PUBLISHING, "Secrets of The Games" Game Book Div. North 6846

4970 Topaz Ave., Rocklin, CA 95677
(916) 624-5718
FAX: (916) 624-2385

Video and Computer Game Books, Distributed By Electronic Arts.

Ben Dominitz, *Publisher,* Rusel DeMaria, *Editor,* Zach Meston, *Editor,* Jennifer Basye, *Mktg.*

Brands: "Secrets of The Games".

PRIMARE SYSTEMS * Hilton 1477

Lindevej 13, 1877 Frederiksberg C, Denmark
45 31 22 15 22
FAX: 45 31 22 84 21

Audio Amplifiers, Compact Disc Player-Hardware, Digital to Analog Converters, Preamplifiers, Speakers, Tuners.

Bo Christensen, *Pres.*

International Sales Contact: Bo Christensen

PROAC USA, Modern Audio Consultants Hilton 4J

112 Swanhill Ct., Baltimore, MD 21208
(301) 486-5975
FAX: (301) 922-7482

Speakers: Tablette II, Studio 1 MKII, Supertower MKII, Response 1, Response 2, Response 3, Response Subwoofer System: Voyd Turntables.

Richard Gerberg, *Pres.*

Brands: Proac Loudspeakers, Voyd Turntables.

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4935 Mercury St., San Diego, CA 92111
(619) 565-2350
FAX: (619) 565-9589

Telecommunication Equipment, Business Telephone Systems, Telephones, Facsimile Machines, Answering Machines, Cordless Phones, Telephone Accessories, Cellular Phones and Pagers.

Jeff Shanahan, *Pres.,* Barry Robinson, *Gen. Mgr.,* Gina Aguilar, *Nat'l. Sales Mgr.,* Joseph Ram, *Int'l. Sales Mgr.,* Yubie Asghedom, *Credit Mgr.*

Brands: ProCom.

International Sales Contact: Joseph Ram

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Chuck Fearer, *Dir. of Sales,* Tom Fitzsimons, *Nat'l. Accts. Mgr.,* Brian M. Simons, *Staff Mkt. Planner.*

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PROFESSIONAL AUDIOVIDEO RETAILERS ASSOCIATION (PARA), Trade Association Hilton T-1

9140 Ward Parkway, Kansas City, MO 64114
(816) 444-3500
FAX: (816) 444-0330

Trade Association of Independent Specialty Audiovideo Retailers and Manufacturers. Provides Business Management and Sales Training Through PARA Management Institute and PARA Sales Training Programs. Member Benefits Include Nationwide Customer Service Program; Visa and M/C Preferred Rate Processing Program; Information Exchange; Ad Idea Network; Annual Conference Featuring Pre-Scheduled Private Meetings Between Retailer and Manufacturer Members; Sales Aids; Legal Bulletins; PARAscope Newsletter and Networking Opportunities.

Mary Jo Bowman, *Executive Secretary.*

PROGRESSIVE DESIGN * East 1120

61 E. Lake St., Northlake, IL 60164
(708) 345-0582
FAX: (708) 345-0127

Compact Disc Storage Cabinets.

Lance Engle, *Owner,* Dave Girardi, *Owner.*

International Sales Contact: Dave Girardi

PROGESSIVE STYLES, INC. * East 1257

2420 E. Oakton, Unit S, Arlington Heights, IL 60005
(708) 952-0011

PROTEX SECURITY SYSTEMS, INC. * East 1146

390 Knickerbocker Ave., Bohemia, NY 11716
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FAX: (516) 563-4206

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International Sales Contact: Bob Frazier

▲ PROTON CORP. * Hilton 1004

5630 Cerritos Ave., Cypress, CA 90630
(714) 952-6900
FAX: (714) 952-8585

Video Components - Monitors/Receivers, Audio Components, Table Radio, Clock Radio, Car Audio Components, Notebook Computers, Monitors (Super VGA).

Frankie Hong, *Pres.,* Richard Wu, *Exec. Vice Pres.,* Ken Dalton, *Treasurer,* Reinhold Weiss, William Tovatt, *Dir. Sales & Mktg.,* Charles Garland, *Nat'l. Sales Mgr.,* Jon Bliese, *Product Mgr.*

Brands: Proton

International Sales Contact: Richard Wu

Member

PS AUDIO, INC. * Hilton 904

P.O. Box 1119, Grover City, CA 93483
(805) 481-4844
FAX: (805) 481-6892

250 Delta, 100 Delta, PS 6.0, PS 5.6, PS Phono Link, PS Digital Link, PS Super Link, Power Sonic.

Steve Jeffery, *CEO,* Randy Patton, *Pres.,* Bob Odell, *Vice Pres. Eng.,* Bill Abplanalp, *Vice Pres. Oper.,* Paul McGowan, *Sr. Dir. R&D,* Scott Liddi, *Technical Services.*

Brands: PS Audio.

International Sales Contact: Randy Patton

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PSB SPEAKERS, Lenbrook Industries Limited *

633 Granite Court, Pickering, Ontario, Canada L1W 3K1 East **D-754**
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FAX: (416) 831-6936
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Brands: PSB.
International Sales Contact: Gordon Simmonds

PSYGNOSIS, LIMITED *

North **L-12**
US: 29 Saint Mary's Court, Brookline, MA 02146
US: (617) 731-3553
FAX: US: (617) 731-8379
UK: South Harrington Bldg., Sefton St., Liverpool, U.K. L3 4BQ
UK: 44-051-709-5755
FAX: UK: 44-051-709-6466
Develops and Publishes Interactive Electronic Media, Videogames and Computer Disk and CD ROM Based Software for All Popular Computer and Videogame Platforms. Publishes LEMMINGS. Shadow of The Beast I And II, Atominos, Killing Game Show, Obitus, Armour-Geddon, Aquaventura.
Jonathan Ellis, *Mgng. Dir. (Opns)*, Ian Hetherington, *Mgng. Dir. (Development*, Jerry Wolosenko, *CEO North America.*
Brands: Lemmings.
International Sales Contact: Jonathan Ellis

PTN PUBLISHING CORP.

East **P-1623**
445 Broad Hollow Rd., Melville, NY 11747
(516) 845-2700
Publications.
George Schaul, *Publisher, Photographic Video Trade News*, Stanley S. Sills, *Chairman, CEO PTN Publishing Co.*, Jacqueline Serra, *Vice Pres. Mktg. Serv.*, Joseph Laurino, *Adv. Director.*

PULSAR VIDEO SYSTEMS, INC. *

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Telex: 188912 ATSD-UT
FAX: (619) 278-7274
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Brands: Pulsar, Showman, Prodigy.
International Sales Contact: Ezra Naveh

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Telex: 04-351303
FAX: (604) 590-4729
Karaoke Machines.
John A. Boudreau, Amandeep S. Uppal.
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International Sales Contact: John S. Uppal

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7416 N. Broadway, Oklahoma City, OK 73116
(405) 840-9841

PURIST AUDIO DESIGN * Hilton **777**

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(409) 265-5114
FAX: (409) 265-1211
Maximus & Aqueous Interconnects & Speaker Cables.
Jim Aud.

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Brands: Pyle Driver®, Pounder®, PRO, SOURCE.
International Sales Contact: Donald Krajecki

PYRAMID SOUND CORP./SOUND AROUND ELECTRONICS, INC. * East **4929**

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(718) 436-1616 1-(800) 444-5671
FAX: (718) 436-1401
Car Audio Amplifiers, Car Stereo Receivers with Dolby Cassette, Car Stereo Graphic Equalizers, Car Stereo Speakers, Components and Woofers, CB Transceivers, AM/FM & CB Antennas, Radar, Detectors, Car Stereo Accessories, Professional Stereo Sound Mixing Boards, PA Stereo Amplifiers, Remote Control CD Players, Turntables, Guitar Amplifiers, Headphones & Microphones.
Ziggy Brach, *Pres.,* Jake Lock, *Mktg. R&D,* Harry Neuman, *VP, NY Branch Mgr.,* Hilly Zeitlin, *CA Branch Mgr.,* Ernie Shilling, *IL Branch Mgr.,* Gary Wilkinson, *Nat'l. Mgr. For Legacy.*
Brands: Tenna Phase III, Pyramid, Pyramid Gold Series, Pyramid Marine Series, Super Pro Woofers & Amplifiers, Pro Plus Woofers, Legacy Car Audio.
International Sales Contact: Ziggy Brach

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(708) 263-0900
FAX: (708) 263-0905
Video Cassette Rewinder, Camcorder Tripods, Lights, Aluminum Cases, Bags, & Other Accessories.
Larry Tenamore.
Brands: Quantum International.
International Sales Contact: Larry Tenamore

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(708) 228-6366
Telex: (708) 593-2538 USQEC
FAX: (708) 228-3767
Color TV's, Projection TV's, Video Disc Players, Home Video Cassette Recorders, Video Movie Cameras, Video Accessories, Blank Video Cassette Tapes, Microwave Ovens, Audio Compacts, Rack Systems, Radio/Cassette Recorders, Tape Recorders, Room Air Conditioners and Communications Products.
Mike Nakamura, *Pres. & CEO,* David Bearden, *Gen. Mgr. Sales Div.,* Matt Omoto, *Asst. Gen. Mgr., Television/VCR/Audio Divisions.,* John Monaco, *Asst. Gen. Mgr., Appliance Div.*
Brands: Quasar.

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QUESTECH INTERNATIONAL, INC. North **6014**

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(813) 247-4900
FAX: (813) 248-4607

Transition 2000 - Voice Changer Telephone - Allows You to Change Your Voice From Male to Female, Female to Male, Adult to Child, Etc.

Robert J. Nielsen, Edward Church, Deborah Edwards.

International Sales Contact: Ed Church

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44 Century Dr., Wheeling, IL 60090 East **2140**
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Telex: 20-6531 QUINTEL CGO
FAX: (708) 541-4444

LCD/ANALOG Quartz Watches, LCD Quartz Watches, Promotional Watches, "TV" Advertised Quartz Watches, Calculators, Novelty Clocks. Fashion Watches.

Leonard Genender, Ken Genender, Leslie A. Margulis, Alan Mayerson, Greg Dembski, *Norman Elster,* Jerry Kushnir, Dan Vishny, Layne Pollard.

Brands: Quintel, Hamlin, Consort, le' Watch, Batman, Brittania.

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FAX: (702) 361-9781

Computer Accessories: Printer Cable, Power Surge Protectors, CPU Stanos, Monitor Stands, Printer Stands, Mouse, Switches; Manual or Electronic, Diskette Holders.

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Brands: QVS, IDA.

International Sales Contact: Mel Manoff

RACHEL OPTICAL CO., INC. East **1027**

42-57 27th St., Long Island City, NY 11101
(718) 392-5222

RAND MCNALLY North **7919**

100 West 32nd St., New York, NY 10001
(212) 563-8750
Telex: PACER 428681
FAX: (212) 563-0988

Travel Translator.

Stanley Prover.

Brands: Rand McNally Insta-Phrase.

RAZORSOFT INTERNATIONAL, INC. * North **6458**

7416 N. Broadway, Oklahoma City, OK 73116
(405) 843-3505
FAX: (405) 843-8409

Video Games - Genesis, Super Nintendo, Lynx.

Lisa Parker, *Exec. VP,* Michael Brazier, *Nat'l. Sales Mgr.*

Brands: Genesis, Super Nintendo, Lynx.

International Sales Contact: Michael Brazier

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▲ RECOTON CORP. * East **524**

46-23 Crane St., Long Island City, NY 11101
(718) 392-6442
FAX: (718) 784-1080

Room Service Wireless Video Sender System; Wireless Remote Control Products; Wireless Headphones; Total Remote Controls; W100/W102 Wireless Stereo Speaker Systems; Home Office Products; CelluTenna Cellular Antennas and Accessories; Audio/Video/TV Cables, Connectors, Adapters; Stereo Headphones; Cable Converters; Compact Disc Accessories; Telephone Accessories; Computer Accessories, Record and Tape Care Products and Accessories; Audio and Video Cassettes Tapes; Microphones; Diamond Needles.

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Brands: Recoton, Room Service, Total, CelluTenna, Smart Charge, Tanglefree, F.R.E.D., BOA Cables, Beamaster, Gold Connection, Power Drive, Ultra Magnetics, Wireless 100, Wireless 102, Juice, Signal Grabber, Power Pro, Power Drive, Plugaround, HTS Monitor.

International Sales Contact: Robert L. Borchardt, Kevin J. Murphy

Member

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International Sales Contact: Marcia Martin

REMBRANDT East **524**

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2900 Bristol, Ste. G-204, Costa Mesa, CA 92626 East **P-1534, P-1536**
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FAX: (714) 755-1450

Trade Magazine.

Marie May, *Publisher/CEO,* Rudy Steinbeiss, *Pres./CFO,* Lisa Devereaux, *Assistant Editor/Creative Dir.,* Randy J. Franklin, *Sales Mgr.,* Carl Calvert, *Editor.*

REQUEST MAGAZINE East **P-1630**

5500 Wayzata Blvd., Minneapolis, MN 55416
(612) 591-2501
FAX: (612) 591-0110

Consumer Music Magazine.

Mark Wm. Hopp, *Publisher,* Keith Moerer, *Editor,* Brian Maginnis, *Adv. Mgr.*

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RETAILING NEWS East P-1625

248 W. Cerritos Ave., Anaheim, CA 92805
(714) 635-9774
FAX: (714) 491-8061
Trade Publications.
Martin Barksy, *Editor/Publisher,* Megan McFadden.
Brands: Trade Publications: RETAILING NEWS.

RGA ELECTRONIC GEAR * East 1856

4 West 33rd St., New York, NY 10017
(212) 594-1480
Telex: ITT 420408 RGAB UI
FAX: (212) 736-2307
Cassette Cases, Compact Disk Cases, Camera Cases, Camcorder Cases.
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Brands: Metro Goldwyn Mayer "MGM".
International Sales Contact: Ted Vali

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Brands: Ricoh.

RIVER PARK, INC. East 1357

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(219) 511-7781

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International Sales Contact: Joel Abrams

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FAX: (207) 596-0928
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International Sales Contact: Andrew Payor

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Loudspeakers, Speaker Stands.
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International Sales Contact: Michael O'Brien

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(201) 399-3100
Telex: 234566 ROKINA UR
FAX: (201) 399-8180
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International Sales Contact: D.Didia/Wm. Lipsitz

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745 Fifth Ave., #2208 New York, NY 10151 East **P-1638**
(212) 758-3800
FAX: (212) 758-3640
Magazine.
Dana Fields, *Assoc. Publisher (RS),* Susan Gold, *Ad Dir. (RS),* Sid Holt, *Managing Editor (RS),* Jack Rotherham, *Consumer Electronics Mgr. (RS),* Bill Harper, *West Coast Ad Dir. (RS),* Ed Berry, *Midwest Adv. Mgr. (RS),* Michael Sanders, *Midwest Acct. Exec. (RS),* Brian Quinn, *Midwest Acct. Exec. (RS),* Wook Kim, *Assistant Editor,* Shelley Funes, *West Coast Mgr.,* Les Zeifman, *Group Publisher,* Glenn Rosenbloom, *Ad Dir. (US),* Paul Rothkopf, *Eastern Ad Mgr. (US),* Lee Rosenbaum, *West Coast Sales Mgr. (US).*

ROLODEX North **7716**

245 Secaucus Rd., Secaucus, NJ 07094
(201) 348-3939

ROMSTAR, INC. (NES) North **7141, 7158**

22857 Lockness Ave., Torrance, CA 90501
(213) 539-2744

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International Sales Contact: Adolfo Neufeld

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Brands: Ronsonic: R.T.C.

International Sales Contact: Ron Biala, Gary Sosnovich

ROOMINGTON LTD. * North 7330

Flat 913, 9/F, Hope Sea Industrial Centre, 26 Lam Hing St., Kowloon Bay, Kowloon, Hong Kong
(852) 7980798
FAX: (852) 7960216

Computer Peripherals, Joystick, Data Recorder, AM/FM Radio Receivers, Computer and Audio Speakers.

Andy Tsang, Walter Chan.

Brands: Challenger.

International Sales Contact: Andy Tsang

ROOMTUNE, INC. * Hilton 4F

P.O. Box 57, Sugarcreek, OH 44681
(216) 852-2222
FAX: (216) 852-2363

RoomTunes, CornerTunes, EchoTunes, BassTunes, Amp Clamp.

Michael Green, Ray Shab.

Brands: RoomTune.

International Sales Contact: Ray Shab

B&W LOUDSPEAKERS OF AMERICA/ROTEL OF AMERICA, Equity Int'l. Inc. Hotel 2-8, 2-20

P.O. Box 653, Buffalo, NY 14240
(416) 751-4520
FAX: (416) 751-4526

B&W Loudspeakers. Rotel Audio Products.

Joe Atkins, *Pres.,* Chris Browder, *Exec. Vice Pres.,* John *McIntosh, *Nat'l. Sales Mgr.,* Scott Rundle, *Product Mgr.,* Bill Overhauser, *Western Reg. Mgr.*

Brands: B&W Loudspeakers, Rotel Audio Components.

ROVER ENTERPRISES CO., INC., Unic Electronics Co. *

East **2017**

28 W. 27th St., New York, NY 10001
(212) 684-3570 800-221-1070
FAX: (212) 684-3646

Car Radios, CB Transceiver, Cassette Tape Player, Equalizer, Speakers, Antennas, Portable Radios, Stereo Recorders, Clock Radios, Headphone, Power Supply, Blank Cassette/Video Tape, Microphones, Telephone, Binoculars, Power Amplifiers, Radar Detectors, Accessories.

E. Zebaida, E. Lee, G. Zbeda.

Brands: Rover, Unic.

International Sales Contact: G. Zbeda

ROYAL CONSUMER BUSINESS PRODUCTS *

North **7120**

765 US Highway 202, Bridgewater, NJ 08807-0945
(908) 526-8200
FAX: (908) 526-8405

Electronic Typewriters; Handheld, Solar, Desktop Print/Display Calculators; Electronic Cash Registers; Supplies; Electronic Reference Devices: Spellers, Translators, Organizers.

Leon Harris, *Pres.,* Gary Schwartz, *Vice Pres. & Gen. Mgr.,* Robert Nell, *Dir. of Mktg.,* Dean Conner, *Premium Markets Mgr.*

Brands: Royal, EZVue, Info-to-Go.

International Sales Contact: Gary Schwartz

ROYAL SOUND CO., INC.

East **324**

200 Industrial Way West, Eatontown, NJ 07724
(201) 542-8400
FAX: (201) 542-0586

Audio Cassette and CD Accessories Including Plastic Storage Devices, Vinyl, Nylon Soft Sided Carrying Cases and Simulated Wood Cabinets and Racks. Video Cassette Storage Accessories Including Plastic Storage Devices and Simulated Wood Cabinets and Racks. Computer Floppy Disk Storage Devices in Plastic. Video Game Storage Devices in Simulated Wood Cabinets and Racks. Car Stereo Separates and Kits. Car Stereos & Electronics Including Power Boosters, Equalizer Amplifiers and Power Amplifiers. Car Stereo Speakers Including Flush Mount and Surface Mount. Speaker Kits Including Speakers with Equalizer Booster and Complete Car Stereo Systems Including Car Stereo Equalizer Boosters and Speakers, Both Surface and Flush Mount. CB's Including CB Kits and CB's only for Car and Truck. Both Consumer and Professional Including CB's with NOAA Weather Stations. CB/Radar Combination Kits.

Mervin A. Dayan, *Pres.,* Ed Renner, *VP Sales, Roadmaster Div.,* Ezra Hedaya, *VP Int'l. Purchasing,* Murray Dayan, *Sales Mgr., C.E.A. Group,* Jack Dayan, *Sales,* Jeanne Anthony, *Admin. Asst.,* Robert L. Nuzie, *Sr. VP Sales,* Steve Betheil, *VP Sales.*

Brands: Roadmaster, Add 'N Stac, ProVideo, ProAudio, Royal Sound, RSVP, Mega Sound, Sounds Around, Compac Power, Range Extender, Sound Satchel, Music Traveller, Music Express, Access Information Systems, Kid's Videos, Smokescreen, Seamaster Cuddle 'N Watch.

▲ RTW INT'L. CORP.

East **1552**

1110 Lake Cook Rd., Ste. 150, Buffalo Grove, IL 60089
(708) 520-0007
FAX: (708) 520-1951

STATX Dust-Repellant Cleaner and Anti-Static Protector...Safely Cleans and Protects Office Equipment, Home Entertainment Components, Household Applicances, Home-Office and Entertainment Furniture Systems.

Robin T. Weiss, *Pres.,* Jesse L. Rotman, *Dir. Mktg.*

Brands: STATX.

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*** See Exporting Manufacturers Section**

RUNCO INTERNATIONAL, Home Theater * East 457

26203 Production Ave., Suite 8, Hayward, CA 94545
(415) 293-9154
FAX: (415) 293-0201
Super IDTV, Cinemapro Digital 600.
Sam Runco, Penn Martin, Tom Bustillos.
Brands: Super IDTV, Cinemapro Digital 600.

RUSSOUND/FMP, INC. * East 658

10 Forbes Rd., Newmarket Industrial Park, Newmarket, NH 03857
(603) 659-5170
FAX: (603) 659-8327
NEW RELEASE* E-Z Match™ (Patent Pending) Impedance Matching Volume Controls, No Other Impedance Matching Device Required. Quick Plug Wall Mount Volume Controls for Easy Custom Installation. Sound Distribution, Speaker Switching Boxes, Tape Recorder and Signal Processing Units for Consumer and Professional Systems. Complete Line of ★Decora® Accessories.
Maureen K. Baldwin, *Pres.,* Gaylord Russell, *Vice Pres.,* Ellie Gitschier, *Customer Service,* Ron Ingham, *Gen. Mgr.,* John Cronk, *Research & Develop.*
Brands: Russound.
International Sales Contact: Ron Ingham

RYKA * East 1202

701 Richmond Ave., Pt. Pleasant Beach, NJ 08742
(201) 892-8550
FAX: (201) 899-0357
Video Camera Bags & Cases; Photographic Camera Bags & Cases. OEM & Private Label Source. Computer Laptop Bags. Cellular Telephone Accessory Bags.
Tom Martucci, *Vice Pres.,* Dave Petitta, *Dir. of Sales & Mktg.,* Tim Ryan, *Dir. Traffic/Operations.*
Brands: Ryka.
International Sales Contact: David Pititta

SAE SUNG TRADING CORP. (JALGA) * East 2221

1201 Broadway, Ste. 510, New York, NY 10001
(212) 481-1255
FAX: (212) 889-6900
Watches & Clocks.
Jesse Lee.
Brands: Jalga.
International Sales Contact: John Lee

SAFCO CORP. * East 5204

6060 Northwest Highway, Chicago, IL 60631
(312) 631-6216
Telex: 270631
FAX: (312) 631-3838
Auto Lighter Adapter Plugs, Retractile Cords, 12 Volt Receptacles, Molded Connectors and Cord Sets, Video Accessories.
Bruce E. Creger, *Pres.,* Richard F. Wharton, *Vice Pres.*
Brands: SAFCO™.

SAFE CARE PRODUCTS, INC. * North 6039

60525 Decatur Road, Cassopolis, MI 49031
(616) 445-2413
FAX: (616) 445-8772
Storage Accessories for: Nintendo Entertainment System, NEC TurboGrafx, Sega Genesis, Compact Discs, VHS, VHS-C, or 8mm Tapes. Carrying Case for NEC Turbo Express, Atari Lynx, Nintendo Game Boy, or Sega Game Gear. Homework First Nintendo Lock.
Thomas E. Lowe, *Pres.,* Louis Bianchi, *Vice Pres. Sales,* Cindy Martynowicz, *Vice Pres. Oper.,* Joanne Gorham, *Vice Pres. Accounting,* Jason Lewton, *Shipping.*
Brands: Caddy Pack, Stack Rack, Audio Bank, Video Bank, Homework First.
International Sales Contact: Thomas E. Lowe.

SAFT AMERICA, INC., Portable Battery Div. East 344

711 Industrial Blvd., Valdosta, GA 31601
(912) 247-2331
Telex: 547620

Rechargeable Batteries, Power Packs, Replacement Batteries for Portable VCRs and Camcorders, Replacement Batteries for Cordless Power Tools, Cordless Telephones, Cellular Telephones and Radio Controlled Hobby Applications.

Marsha Dukes, *Corp. Communications Mgr.*, L. Carmichael, *Gen. Mgr.*, R.R. Bartmes, *Dir. Mktg. & Battery Operations*, Tom McTier, *Reg. Sales Mgr.*, Pete Bryant, *Reg. Sales Mgr.*

Brands: Again & Again, NICAD.

SAI INTERNATIONAL (N.J.), INC. * East 1754

180 Terrace Ave., Jersey City, NJ 07306
(201) 653-8609

Dist. of Full Line of SONY/AIWA/CASIO and Other Consumer Electronics.

International Sales Contact: Umang Thanawala, Pankaj Brahmbhatt

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THE SAIKO ENTERPRISES, INC., Audio, Video, Telephone Accessories * East 1356

33-53 Vernon Blvd., Long Island City, NY 11106
(718) 274-2100
FAX: (718) 956-0009

Audio, Video, Telephone Accessories.

Peter Chan, *Pres.*, Mark Chan, *Gen. Mgr.*

Brands: Saiko.

International Sales Contact: Mark Chan

SAKAR INT'L., INC. * East 1028

195 Carter Dr., Edison, NJ 08817
(201) 248-1306
FAX: (201) 248-1796

Photo/Video Accessories, Cameras, Lenses, Binoculars, Tripods, Electronic Flashes Video Lights, Video Batteries, Camera/Video Bags.

Allen Saka, Charlie Saka, Sammy Saka, Raymond Saka, David Tawil, Glen Abady, Howard Schreiber.

Brands: Sakar, CAM.

International Sales Contact: Charles Saka

S.A.M. ELECTRONICS * East 1444

2701 W. Belmont, Chicago, IL 60618
(312) 588-1020
FAX: (312) 588-3322

"Its Alive" Fish, Spring Chicken, Crazy Cactus.

Jay Gilbert, Rose Throldahl.

Brands: S.A.M. Robots.

International Sales Contact: Jay Gilbert, Rose Throldahl

SAMSONITE CORP., Industrial Products * East 1228

11200 E. 45th Ave., Denver, CO 80239
(303) 373-2000

Camcorder, Computer, Electronic and Camera Cases.

Peter Dulka, *Dir. of Sales*, Cathy Lynch, *Dir. of Mktg.*, Alan Fritze, *Sr. Eng.*

Brands: Camcase™.

International Sales Contact: Hadi Farah

*** See Exporting Manufacturers Section**

SAMSUNG ELECTRONICS AMERICA, INC. East 534

301 Mayhill St., Saddle Brook, NJ 07662
(201) 587-9600
Telex: 6853716 SEA UW, 6853717 SEA UW
FAX: (201) 587-9178

Amplifiers, Compact Disc Hardware, Audio Components, Receivers, Systems, Portable Tape Decks, FM/AM Radio, Micro/Mini Portables, Microwave Ovens, Blank Cassettes, VCRs, Stereo TVs, Video Cameras, Camcorders, Proj. TV, Facsimile/Telephones, Portable Televisions, Humidifiers, Dehumidifiers, Laser Disc Players, TV/VCRs.

H.J. Chung, *Pres.,* J.P. Michie, *Consultant,* Kevin Procter, *Gen. Mgr. of Prod. Devel./Fax & Audio Prod. Mgr.,* D.P. Kim, *Gen. Mgr. of Mktg. & Merch.,* Thomas Rhee, *Mktg. Mgr.,* Jon Lezon, *Microwave Oven & Home Appliance Prod. Mgr.,* David Patterson, *Video (CTV, TV/VCR, VCR, VCP, LDP & Camcorders) Prod. Mgr.,* Mike Guida, *East Zone Mgr.,* Phil Norman, *South Zone Mgr.,* Bud Gehrke, *West Zone Mgr.,* Chuck Spagnoli, *Midwest Zone Mgr.,* Danette Green, *Adv. & PR Specialist.*

Brands: Samsung.

Member

SANDMARTIN CO. LTD. * East 1648

P.O. Box 131 Lu-Chou, Taipei, Taiwan
No. 99-1, Chung Hsiao Rd., Lu-Chou, Taipei, Taiwan
886-2-2830106
FAX: 886-2-2823711

RF Connector, Coaxial Cable.

Carmen Chen.

SANGEAN AMERICA, INC. * East 1905

2651 Troy Ave., South El Monte, CA 91733
(818) 579-1600
FAX: (818) 579-6806

Digital & Analog Multi-Band Portable Short-Wave Receivers, Digital & Analog AM/FM Stereo, AM Stereo Portable & Pocket Size Radio Receivers.

Frank Sun, *Pres.,* Selwyn Wynstock, *V.P. Mktg./Sales.*

Brands: Sangean.

International Sales Contact: Selwyn Wynstock

SAN SHIH ELECTRICAL ENTERPRISE CO. LTD.

No. 45 Sec. 3, PA TE Rd., Pan Chiao City, Taipei Taiwan North 8024
253-5336
FAX: 886-2-2513110

Outlet Power Strips, Computer Pad, Wall Tap, Power Bypass Bar, 3 Outlet Converter, Socket.

Joe Wang, *Sales Mgr.*

Brands: Three Stone.

International Sales Contact: Joe Wang

▲SANSUI USA, INC. * East 614

1290 Wall Street West, Lyndhurst, NJ 07071
(201) 460-9710
FAX: (201) 460-9064

Stereo Receivers, Integrated Amplifiers, Preamplifiers, Tuners, Speaker Systems, Turntables, Cassette Decks, Compact Disc Players, One Brand Systems, Micro Systems, Mini Systems, Surround Sound Systems, Accessories, Graphic Equalizers, Car Audio, Video Recorders - Non Portable.

L. Poulson, *Exec. Vice Pres. Mktg. & Sales,* T. Hyman, *Exec. Vice Pres. Oper.,* R. Bialick, *Corp. Controller,* W. Mann, *Vice Pres. Sales,* J. Dalba, *Eastern Reg. Vice Pres.,* L. Tinsmon, *Southern Reg. Vice Pres.,* J. Kielbasa, *Central Reg. Vice Pres.,* R. Forrest, *Western Reg. Vice Pres.,* R. Guzman, *Vice Pres. Export Sales,* D. Hefferan, *Adv./Promotions Mgr.,* P. Hirose, *Mktg. Mgr.,* L. Thomas, *Mgr. Sales Admin.*

Brands: Sansui.

International Sales Contact: R. Guzman

Member

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Changes/additions consult Product Locators

SANYO ENERGY (USA) CORP. East 243

2001 Sanyo Ave., San Diego, CA 92173
(619) 661-6620
FAX: (619) 661-6743

Batteries- Rechargeable, Alkaline, Lithium, Video. Charges- For Rechargeables and Video Batteries.

Richard Whitt, George Ballance, Steve Shulman, Scott Shulman, Sam Shulman, Bill Johns.

Brands: RechargAcell™, OmniCharger™, Dome Charger™, Action Pack™ and MicroSmart™.

▲ SANYO FISHER (USA) CORP., (SANYO) Consumer Electronics Div. East 4000

21350 Lassen St., Chatsworth, CA 91311
(818) 998-7322
FAX: (818) 998-3533

Televisions (Console & Stereo), Radio & Tape Recorders, Portable Audio Products, Integrated Component Systems, Audio Components, Audio Component Systems, Speakers, Compact Discs, Car Audio Products, Video Cassette Recorders, Camcorders, 8MM VHS Recorders, A/V Systems.

A. Takano, *Pres.,* T. Kobayashi, *Corp. Exec. Vice Pres.,* Paul W. D'Arcy, *Corp. S.V.P.,* M. Harada, *S.V.P. Audio,* I. Megata, *S.V.P. Video,* M. Kagita, *V.P. Home Appliance,* Michael A. Shoemaker, *V.P. Fisher Mktg.,* Isaac Levy, *V.P. Sanyo C.E. Mktg.,* Robert Williams, *Nat'l. Mktg. Mgr. Sanyo HA,* Tom Crock, *Nat'l. Mktg. Mgr. HVAC,* David Berkus, *Mgr. Corp. Commun.,* S. Maekawa, *Pres. Western Reg.,* Gary Hodge, *S.V.P./Gen. Mgr. Western Reg.,* T. Natsume, *Pres. Central Reg.,* Larry Kwolek, *V.P./Gen. Mgr. Central Reg.,* M. Homma, *Pres. Eastern Reg.,* Patricia Rienzi, *S.V.P./Gen. Mgr. Eastern Reg.*

Brands: Sanyo, Fisher.

Member

▲ SAS/SOUTHERN AUDIO SERVICES, INC. * East 4600

10053 Barringer Ct., Baton Rouge, LA 70809
(504) 755-0128
FAX: (504) 755-0224

The "Bazooka" Bass Tube, Automotive Speaker Systems. The "Euphonic Series" Automotive Speaker Systems.

Jon C. Jordan, *Pres./Dir. of Sls & Mktg.,* Jeff B. Jordan, *Vice Pres.,* Thomas Schwab, *Nat'l. Prod. Coord.,* Randy Osborne, *Tech. Support,* Keith Jordan, *Controller.*

Brands: Bazooka, SAS, Bass Tubes, Euphonic Series, Revolver.
International Sales Contact: Eli Gusavac

SATELLITE BROADCASTING & COMMUNICATIONS ASSOC. East T-1506

225 Reinekers Lane, Ste. 600, Alexandria, VA 22314
(703) 549-6990
FAX: (703) 549-7640

The Satellite Broadcasting and Communications Association (SBCA) is a National Trade Organization Whose Purpose is to Bring Together The Satellite Communications Industry Into an Association Dedicated to Providing Programming and Software to The Consumer Through Means of Broadcast Satellite Communications Systems.

Charles C. Hewitt, *Pres.,* Andrew R. Paul, *Sr. Vice Pres.,* Deppish Kirkland, *Vice Pres./Dir. and Special Counsel, Anti-Piracy Task.*

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*** See Exporting Manufacturers Section**

SATTER, INC. East **1205**

4100 Dahlia St., Denver, CO 80216
(303) 399-7493

SCIENTIFIC FIDELITY * Hilton **5-I**

6301 Riggs Place, Los Angeles, CA 90045
(213) 641-5443
FAX: (213) 641-5488
Vacuum Tube Amplifiers, Preamplifiers, Speakers and Woofers.
Mike Maloney, Cameron Hamza.
Brands: Sci-Fi.
International Sales Contact: Mike Maloney

Member

SCORPIO, (SEE ARITRONIX LTD.), Mobile Security * East **4412**

8 Shmotkin St., Rishon, Lézion, Israel 75363
972-3-9666082
Telex: 341667 RMYM Att: ARIT
FAX: 972-3-9666084
Car Security SDystems, Remote Engine Starter, Remote Motorcycle Alarm System, Universal-Remote Panic Switch, Garage Door Control.
A. Gan-Tal.
Brands: Scorpio Security Systems, Smart-Gard, Purple-Poin.
International Sales Contact: A. Gan-Tal

SCOSCHE INDUSTRIES, INC. * East **5031**

5160 Gabbert Rd., P.O. Box 8099, Moorpark, CA 93020-8099
(805) 523-0687
FAX: (805) 523-0761
Automotive Accessories: In-Dash Installation Kits, Audio Cables and Electronic Interface Switches and Adaptors, Cassette Cases. Compact Disc Accessories. Autosound and Security Encyclopedias. Power Window & Door Locks.
Roger Alves, *Pres.,* Scotia Alves, *Vice Pres.,* Gary Beckstrom, *Nat'l. Sales Mgr.,* Jeff Daggett, *Application Engr.,* Peter Butcher, *New Product,* Tony Avena, *Purchasing,* Linda Newcomb, *Credit,* Hitoshi Mosley, *Sales Admin.*
Brands: Scosche, EFX, Black Mountain Acoustics.
International Sales Contact: Roger Alves

SEA LINK INT'L., INC. East **5412**

814 Beach Trail # D, Indian Rocks Beach, FL 34635
(813) 595-9697
FAX: (813) 595-7117
Leather Cases for Cellular Phones.
Jim McFarland, Bill Forehand, Bev Anderson, Mike McFarland.
Brands: SLI - Sea Link Int'l.

SECO-LARM U.S.A., INC. * East **5028**

17811 Sky Park Circle, Ste. D & E, Irvine, CA 92714
(714) 261-2999
FAX: (714) 261-7326
Vehicle Security Systems: Radio Frequency (RF) Remote Controlled, Digital Key Pad, Passive and Key Lock Operated. Vehicle Security Accessories: Pager, Shock Detectors, Glass Break Detectors, Vibration/Shock Detectors, Emergency Strobe Lights, Scan Flashing LED's, Sirens, Speakers, Heavy-Duty, Flashing and Timer Relays, Door Lock Actuators, Pin Switches, Magnetic Contacts, Push Buttons, and Toggle Switches. Commercial/Residential Burglar Alarm Systems and Accessories.
S.M. Hwang-CEO Pres., Michael J. Block, *Mktg. Mgr.*
Brands: Enforcer, Crimebuster, Knight Rider, Night Guard, SECOLITE, SECOLOCK, SECOPAGE, SECO-LARM, SLI.
International Sales Contact: Michael Block

▲ SEGA OF AMERICA, INC. North **7051, 7058**

573 Forbes Blvd., So. San Francisco, CA 94080
(415) 742-9300
FAX: (415) 583-0956
Video Game Hardware, Software, & Accessories.
Tom Kalinske, *Pres. & CEO,* Paul Rioux, *Vice Pres. of Fin., Adm., Ops.,* David Rhoads, *Vice Pres. of Sales,* Robert Harris, *Dir. of Mktg. Services,* Al Nilsen, *Dir. of Mktg.,* Alan Cohn, *Nat'l. Sales Dir.,* Mark Vian, *Reg. Sales Dir.,* John Creel, *Reg. Sales Dir.,* James Boudreau, *Reg. Sales Dir.,* Len Ciciretto, *Reg. Sales Dir.,* Greg Knight, *District Sales Dir.,* Bob Botch, *Dir. of Mktg.*
Brands: Sega Genesis System, Sega Game Gear, Sega Master System II, Sega Video Games.
International Sales Contact: Anton Bruehl, Manlio Allegra, IDG

Activision
3885 Bohannon Dr., Menlo Park, CA 94025
(415) 329-0800
Kelly Zmak, *Mktg. Mgr.*

Bignet USA, Inc.
388 Market St., Ste. 500, San Francisco, CA 94111
(415) 296-3883
Kyozo Okazawa.

DreamWorks, A Div. of Bandai America, Inc.
12851 East 166th St., Cerritos, CA 90701
(213) 926-0947
Mark Tsuji, *Vice Pres. Mktg.*

Electronic Arts
1820 Gateway Drive, San Mateo, CA 94404
(415) 571-7171 Ext. 428
Diane Fiorina, *Mktg. Comm. Coord.*

Kaneko USA, Inc.
1370 Busch Parkway, Buffalo Grove, IL 60089
(708) 808-1370
Martin Glazman, *Pres.,* Ellen Fuog, *Vice Pres. Sales,* Shirley Vega, *Office Mgr.,* Jim Belt, *Sales Admin.*

Kyugo Trading Co. Ltd.
2-6-14 Higashiyama, Meguro-Ku, Tokyo, Japan
(03) 792-1041
Hiroyuki Hiraiwa, *Vice Pres.*

Mc O'River Inc. (A VideoSystem Company)
17800 S. Main St., Suite 121, Gardena, CA 90248
(213) 323-2236
Mitsuo Kimura, *Vice Pres. Sales & Mktg.*

Mentrix Software Inc.
2800 Plaza Del Amo #42, Torrance, CA 90503
(213) 782-6558
Ann Hirakawa, *Gen. Mgr.*

Mirrorsoft
Irwin House, 118 Southwark St., London, England SE1 OSW
(071) 928-1454
Alison Beasley

Namco Hometek, Inc.
3255-1 Scott Blvd., Suite 102, Santa Clara, CA 95054
(408) 496-6371
Allen Chaplain.

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*** See Exporting Manufacturers Section**

Nuvision Entertainment, Inc.
329 Riverside Ave., Bldg. C, Westport, CT 06880
(203) 226-6016
Ronald Leone, *Pres.*, Sam Kjellman, *Vice Pres.*

Razor Soft, Inc.
7416 N. Broadway, Oklahoma City, OK 73116
(408) 843-3505
Paul Billingsley, *Dir. of Oper.*

Renovation Products, Inc.
987 University Ave., Ste. 10, Los Gatos, CA 95030
(408) 395-8375
Linda Lavin, *Vice Pres./Sales & Mktg.*, Sherril Vann.

Sage's Creation, Inc.
12062 Valley View, Ste. 250, Garden Grove, CA 92645
(714) 893-0309
Nobumitsu Kubo, *Pres.*

Seismic, Inc.
3375 Scott Blvd., Ste. 100, Santa Clara, CA 95054
(408) 727-3682
Ron Lee, *Vice Pres. Sales & Mktg.*

Sunsoft
11165 Knott Ave., Cypress, CA 90630
(714) 891-4500
Yoshi Homma, *Pres.*, Rita Zimmerer, *Vice Pres. Sales & Mktg.*, Karen Shadley, *Mktg. Mgr.*

Taito USA, Inc.
390 Holbrook, Dr., Wheeling, IL 60090
(708) 520-9280
Tetsuo Kato, *Exec. Vice Pres. Consumer Div.*, Larry Stalmah, *Purchasing Mgr.*

Technosoft Co. Ltd.
1255 Post St., Ste. 1040, San Francisco, CA 94109
(415) 441-1871
Brad Berglund, *Div. Mgr.*

Tengen
675 Sycamore Drive, Milpitas, CA 95035
(408) 473-9400
Dan VanElderen, *Chief Oper. Officer, Exec. Vice Pres.*, Ted Hoff, *Sr. Vice Pres. Sales & Mktg.*

Treco
2421 205th St., #D204, Torrance, CA 90501
(213) 782-6960
Dave Peckels, Ko Adachi, Linda Huffman.

Virgin Mastertronic
18001 Cowan, Suites A & B, Irvine, CA 92714
(714) 833-8710
Martin Alper, *Pres.*

SEIKA CORPORATION North **7141, 7158**
20000 Mariner Avenue, Ste. 100, Torrance, CA 90503
(213) 373-0404
Telex: 188099 SEIKA TRNC
FAX: (2130 375-6394
Telephones.
Peter Bergstrom, *Nat'l. Mktg. Mgr.*, Ronald Kurtz, *Nat'l. Sales Mgr.*

Changes/additions consult Product Locators

SEIKO INSTRUMENTS U.S.A., INC., Consumer Products Div. North **7133**

2990 W. Lomita Blvd., Torrance, CA 90505
(213) 517-7811
FAX: (213) 517-7793

Full Line of Affordable Electronic Hand Held Data Reference Devices: Includes Data Directories (Phone Cards), Spellers, Dictionaries and Language Translators - Also Offer Specialty Items Such as Ultra Sonic Measuring and Karaoke Products.

Larry Miller, *Dir. of Sales & Mktg.*, Lynn Keyser, *Dir. of Corporate Adv. & Commun.*, Mike Malloy, *Eastern Reg. Mgr.*, Dave Johnson, *Central Reg. Mgr.*

Brands: Seiko Instruments.

Member

SELECTECH, LTD. * East **D-451**

30 Mountain View Dr., Colchester, VT 05446
(802) 655-9600
Telex: 201555
FAX: (802) 655-5149

AirMouse Remote Control.

James Richards, *Pres.*, William H. Ewer, *Vice Pres. Mkts.*, Harry St. Onge, *Vice Pres. Sales.*

International Sales Contact: William H. Ewer

SELECTRONICS, INC. * North **7310**

2 Tobey Village Office Park, Pittsford, NY 14534
(716) 248-3875
Telex: MCI Mail ID 356-3575
FAX: (716) 248-3868

Hand-Held Electronic Linguistic and Personal Organization Products; WordFinder Models HH-220, HH-224 and WC-20, DataStor Model DS-1000C, Translators Models TR-300 and TR-500, Electronic Bible Model EB-2000. Random House Encyclopedia (Electronic). Electronic Reference, Electronic Linquistic Products.

Mike Weiner, *Chrmn. of Board, & CEO*, Bruce Marché, *Vice Pres. Finance, CFO*, Dan Jones, *Vice Pres. Mktg. Oper.*, Jim Finke, *Pres.*, Don Greenhouse, *Gen. Mgr.*

Brands: Word Finder, Datastor.

International Sales Contact: Bob Atkins

Member

SELSI CO., INC. * East **1309**

40 Veterans Blvd., Carlstadt, NJ 07072
(201) 935-0388
Telex: 133416
FAX: (201) 935-5851

Electronic Blood Pressure Monitors, Binoculars, Illuminated Magnifiers, Metal Detectors, Lanterns, Telescopes, Microscopes, Sport & Field Glasses. Opera Glasses.

Murray Brooker, Abe Baker, Walter Silbernagel.

Brands: SELSI.

International Sales Contact: Murray Brooker

SENDAI PUBLICATIONS, INC. North **6037**

1920 Highland Ave., Suite 222, Lombard, IL 60148
(708) 916-7222
FAX: (708) 916-7227

Electronic Gaming Monthly; Computer Fun & Games!! Top Score; The 1991 Video Game Buyer's Guide; Mega Play; Secret Video Game Codes and Strategies. Videotapes; Supergaming Magazine; Electronic Gaming Retail News.

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International Sales Contact: Anthony Mosley

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S&VC Magazine was Created to Provide Sound and Video Systems Designers/Installers With Applications-Oriented Information, Technology Updates, Management Tips, Installation and Equipment Profiles.

Dennis Milan, *Publ.,* Fred Ampel, *Editor,* Greg Garrison, *Mktg. Dir.*

SOUNDWAVE FIDELITY CORP. * Hilton 5F

3122 Monroe Ave., Rochester, NY 14618
(716) 383-1650
FAX: (716) 383-1355

Loudspeakers: Grand Soliloquy, Soliloquy, Sonata 3, Sonata, and Silhouette.

Ted Carlisi, Mary Kay Copeland, Mindy DeVido.

Brands: Soundwave.

International Sales Contact: Ted Carlisi

SOUTHERN CASE, INC., Consumer Products Div. *

2315 Laurelbrook Street, Raleigh, NC 27611 East 1525
(919) 821-0877
FAX: (919) 839-2361

Video Camera and Custom Carrying Cases for Computers, Fax's, Video Games, and Other Portable Electronics.

Ronald L. Stringari, *Gen. Mgr.,* Lois Lawrence, *Product Sales Mgr.*

Brands: TravelMaster.

International Sales Contact: Lois Lawrence

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Changes/additions consult Product Locators

SOUTHWESTERN BELL FREEDOM PHONE, Freedom Phone Div. * North **6819, M-6228**

7486 Shadeland Station Way, Indianapolis, IN 46256
(317) 841-8006
Telex: 8102601480
FAX: (317) 841-3845

Corded and Cordless Telephones, Feature Phones, 2-Line Telephones, Key Telephone Systems, Answering Machines, Facsimile Machines, Telephone Accessories.

Stephen Carter, *Pres.-Freedom Phone Div.*, Darrell White, *Vice Pres.-Corporate & Int'l.*, Richard Thompson, *Dir.-Sales*, Jeff Cantwell, *Mktg. Mgr.*

Brands: Freedom Phone, Southwestern Bell Telecom.

International Sales Contact: Jeff Beouy

SPACETECH * East **1944**

967 E. 12th St., Los Angeles, CA 90021
(213) 629-1556
FAX: (213) 629-1540

Portable Radios. Video Software, General Hand-Held Calculator.

Shaul Naba.

Brands: SpaceTech.

International Sales Contact: Shaul Naba

SPEAKING DEVICES CORP., Telecommunications * North **7908**

950 Comstock St., Santa Clara, CA 95054
(408) 727-8592
FAX: (408) 727-8594

Telecommunications Equipment; Voice Dialer 100 Telephone; Bonfon-C; Myfon Personal Telephone; Computer Peripherals; Fax; Voice Mail; Caller ID.

Dr. A. Suhami, *Pres.*

International Sales Contact: Sam Suhami

SPECIAL EDITION, See Phillips Sound Labs East **4616**

SPECTRA MERCHANDISING INT'L., INC. * East **226**

3425 N. Kimball Ave., Chicago, IL 60618-5505
(312) 463-1030
FAX: (312) 478-3199

Audio, Audio Accessories, Video, Telephones, Calculators, Clocks, Headphones, Radios (AM/FM), Radios (Clock), Blank Tape, Keyboards-Electronic, Answering Machines, Photographic Equipment, Cameras.

Pat Schoenberg, *Pres.*, Alex Greenwood, *Vice Pres.*, John Juul, *Sales Mgr.-Special Markets*, Tom Bishop, *Nat'l. Sales Mgr.*

Brands: IMA, SMI, SPECTRA-PHONE, SPECTRA-TONE, DAPY

International Sales Contact: Alex Greenwood

SPECTRAL AUDIO, INC. * Hilton **4M**

260 N. Wolfe Rd., Sunnyvale, CA 94086
(408) 738-8521
Telex: 184198U
FAX: (408) 738-8524

Audio Preamplifiers and Amplifiers, DMC-10, DMC-6, Preamplifiers. DMA-80, DMA-200 Amplifier, Speaker Cables, Component Interconnects. Moving Coil Phono Cartridges Model MCR-1, SDR-1000 CD System.

Richard Fryer, *Pres.*

Brands: Spectral Audio.

International Sales Contact: R. Fryer

*** See Exporting Manufacturers Section**

SPECTRUM HOLOBYTE — North 6450, M-6467

2061 Challenger Dr., Alameda, CA 94501
(415) 522-3584
Entertainment Software.
Lisa Campbell, Rita Harrington, *Dir. of Mktg.,* Mike Nelson, *COO,* Gilman Louie, *CEO,* Paul Rynshall, *Nat'l. Sales Mgr.,* Don Lobben, *Sales Rep.*

SPENCER INDUSTRIES, INC. * — East 1014

P.O. Box 449, Dale, IN 47523
(812) 937-4561
FAX: (812) 937-4637
Video Camera and Custom Carrying Cases, for Portable Fax, Laptop Computers and Other Portable Electronics.
Jim Edwards, *Pres.,* Francis Hirt, *Dir. Mktg.,* Mike Johannes, *Sales Mgr.*
International Sales Contact: Francis Hirt

SPORT ELECTRONICS * — East 1414

3707 Russett Lane, Northbrook, IL 60062
(708) 564-5575

SQUARE D COMPANY, Distribution Equipment

1601 Mercer Rd., Lexington, KY 40511 — East 644
(606) 254-6412
FAX: (606) 255-8559
Home Theater With Whole House Audio, Video, Phone, Intercom Distribution.
Russ Straate, Ron Rogers.

SQUARE SOFT, INC., Nintendo — North 7141, 7158

Westpark G-1, 8347 154th Ave., N.E., Redmond, WA 98052
(206) 861-0101
FAX: (206) 861-0505
Nintendo Game Cartridges.
Akira Saito, *Pres.,* Dennis R. Cloutier, *Vice Pres. Sales & Mktg.,* Rich Silveira, *Finance & Acct. Mgr.,* Vallery Mayhew, *Mktg. Admin.,* Diana Garza, *Distribution Mgr.*
Brands: Final Fantasy.

S.R. ELECTRONICS, INC. * — East 1924

7151 N. Barry, Rosemont, IL 60018
(708) 699-4030 (In Illinois) 1-(800) 772-2446 (Out of Illinois)
FAX: (708) 699-3063
VCR's, Camcorders, Blank Video Tapes, Video Headcleaners, Video Storage Boxes, Video Accessories, Watchmans, Compact Disc Players, Personal Stereos, Portable Stereos, Blank Audio Tapes, Audio Headcleaners, Headphones, Microphones, Batteries, Radar Detectors, Car Stereo, Telephones, Answering Mcs, Receivers, Tape Decks.
Ramesh P. Lulla, *Pres.*
International Sales Contact: Ramesh P. Lulla

▲ STACKMASTER CORP., Div. of Visync Technologies Corp. — East 1300

2459 8th St., Ft. Lee, NJ 07024
(201) 585-9143
FAX: (201) 585-1659

STANFORD ADVANCED ACOUSTIC TECHNOLOGY, (STANFORD ACOUSTICS) * — East 4622, O-6

470 Stanford Ave., Danville, KY 40422
(606) 236-4050
FAX: (606) 236-7476
Automotive Loudspeakers, Professional Loudspeakers, Hi-Fi Speaker Systems.
Joel G. Iacono, *Pres.,* Thomas Lee, *Controller,* Gene Strickland, *Nat'l. Sales Mgr.*
Brands: Volcano, SAAT.
International Sales Contact: Joel G. Iacono

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STARLIGHT ELECTRONICS OF AMERICA, INC.

1099 Wall St. West, Lyndhurst, NJ 07071 East **352**
(201) 935-0330
FAX: (201) 935-0679
Portable Stereos, Personal Stereos, Cordless Telephones, Feature-Phones, Home Music Centers, Black & White TV's, Portable Color TV's.
Abe Grinberg, Bob Brill, Ron Kuttin.
Brands: StarLite, StarPhone.

STAX KOGYO, INC.

Hilton **1140**
20620 S. Leapwood Ave., Carson, CA 90746
(213) 538-5878
FAX: (213) 538-1139
StAX Electrostatic Earspeakers, Loudspeakers, Digital to Analog Converters, Power Amplifiers and Binaural Software.
Takeshi Hayashi, *Pres.*, Michael Detmer, *Sr. Vice Pres.*, Steven Yamamoto, *Vice Pres. Operations*, Kelly Shofu, *Office Mgr.*
Brands: STAX.

STEL CORP., Southern Telecommunications Ltd. *

United States: 8281 E. Evans Rd., # 102, Scottsdale, AZ 85260 North **6122**
(602) 443-9228
FAX: (602) 483-0283
Small Office/Home Office Non KSU Telephone Systems, Class Telephone Models (Call Line Identification), Multiplexed Intercom Telephone Models.
Jeff Fillhart, *Nat'l. Sales Mgr. U.S.*, Wayne Hamilton, *Pres. Canada.*
Brands: Southern Telecommunications.
International Sales Contact: Jeff Fillhart

STEPHEN IMPORTS, INC. *

East **2023**
450 Sixth St., San Francisco, CA 94103
(415) 558-8686
Telex: 3723601
FAX: (415) 431-2069
Telephones, Blank Tapes, Speakers, Portable Stereos, Hand Held Games, Calculators, Headphones, Batteries, Portable Televisions, Car Stereos, Personal Stereos, Answering Machines, Cameras, Film, Watches.
Benjamen Ku, *Pres.*, Doug Lanza, *Vice Pres.*
Brands: BaySound, BenSound, BenSonic, Star Fifty.
International Sales Contact: Doug Lanza

STEREOPHILE, INC. *

Hilton **P-600**
208 Delgado, Santa Fe, NM 87501
(505) 982-2366
FAX: (505) 989-8791
High End Audio Magazine.
Larry Archibald, *Publisher*, John Atkinson, *Editor*, Steve Masten, *Circulation Dir.*, Ken Nelson, *Adv. Rep.*, Laura Atkinson, *Adv. Rep.*, Tom Norton, *Technical Editor/Review Coordinator.*
International Sales Contact: Steve Masten

Member

* See Exporting Manufacturers Section

STEREO REVIEW, Hachette Magazines, Inc. * East **P-1611**

1633 Broadway, New York, NY 10019
(212) 767-6020
Telex: 125604
STEREO REVIEW.
Winston A. Johnson, *Vice Pres./Publ.,* Nick Matarazzo, *Vice Pres./Group Publ.,* Louise Boundas, *Editor-in-Chief,* Michael Riggs, *Exec. Editor,* Rebecca Day, *Sr. Editor,* William Livingstone, *Editor-at-Large,* Julian Hirsch, *Dir. of Hirsch-Houck Labs.,* Barbara L. Aiken, *Exec. Secy./Editorial Asst.,* Nadine L. Goody, *Asst. to Pub./Office Mgr.,* Beth Meth, *Group Sales Mgr./West,* Charles L.P. Watson, *Group Ad Dir.,* Tom McMahon, *Reg. Acct. Mgr.,* Arnold S. Hoffman, *Group Sales Mgr./Midwest,* Jeffrey M. Plaster, *Reg. Acct. Mgr.,* Robert Meth, *Western Mgr.,* Paula Mayeri, *Reg. Acct. Mgr.,* Ken Pohlmann, *Contributing Editor,* Ian G. Masters, *Contributing Editor,* Linda Neuweiler, *Adv. Coord.*

STEREO REVIEW SPECIALS, Hachette Magazines, Inc. East **P-1613**

1633 Broadway, New York, NY 10019
(212) 767-6000
Telex: 125604
FAX: (212) 767-5615
Stereo Buyers' Guide, CD Buyers' Guide, Video Buyers' Guide.
Winston A. Johnson, *Vice Pres./Publisher,* Nick Matarazzo, *Advertising Dir.,* William Wolfe, *Editor,* Bob Ankosko, *Sr. Editor,* Michael Riggs, *Exec. Editor,* Louise Boundas, *Editorial Dir.,* Barbara L. Aiken, *Project Coord.,* Nadine L. Goody, *Asst. to The Publisher/Office Mgr.,* Charles L.P. Watson, *Nat'l. Sales Mgr.,* Tom McMahon, *Account Executive,* Arnold S. Hoffman, *Midwest Mgr.,* Jeffrey M. Plaster, *Midwest Mgr.,* Robert Meth, *Western Mgr.,* Paula Mayeri, *Western Mgr.*

STEREO STONE, INC., Hi Fidelity Loudspeaker Systems * East **660**

7416 H. Varna Ave., No. Hollywood, CA 91605
(714) 964-7776
FAX: (714) 964-7776
Stone Sculptured All Weather Hi Fidelity Loudspeakers Systems.
Kenneth Rottner, Gary Rottner, Michael Detmer, Elliot Davis.
Brands: Stereo Stone, Models, Classic Stone, Omni Stone, Stereo Stone, Mirage Fountain, Pyramid.
International Sales Contact: Ken Rottner

STEWART FILMSCREEN CORP. * East **761**

1161 W. Sepulveda Blvd., Torrance, CA 90502
(213) 326-1422
Telex: 3090741 MCI
FAX: (213) 326-6870
Flat Video Screen, Electric Video Screens, Rigid Rear Projection Screens, Video Projector Lifts and Hi-Def Screens.
Donald Stewart, Thomas Stewart, Scott Stewart, Patrick Stewart, Joe Morgan.
Brands: Stewart/Stewart Luxus.
International Sales Contact: Grant Stewart

STOREKEEP BUSINESS SYSTEMS, INC. * East **4501**

2396 Gulf to Bay Blvd., Clearwater, FL 34625
(813) 791-7716
Car Audio Management Information System. Complete P.O.S. Software for Consumer Electronics Retailers.
George Pursley, *Pres.,* Larry Mahorney, *Sales Mgr.*
Brands: Storekeep.
International Sales Contact: Larry Mahorney

STRAIGHT WIRE, INC., Specialty Audio * Hilton **640**

1909 Harrison St. #208, Hollywood, FL 33020
(305) 925-2470
FAX: (305) 925-7253

Speaker Cables, Audio Interconnect Cables, Video Cables, and Digital Audio Cables. Maestro, Rhapsody, Encore, Laser-Link Interconnect, Laser-8 Speaker Cable, Flexconnect, Flex-4 Speaker Cable, Waveguide Speaker Cables, Pro-12 Signature Speaker Cable, Music Ribbon Speaker Cables, Micro-Link Tonearm Cables, Video-Link, Silver-Link, SVHS Interconnects, The Power Conductors.

David Salz, *Pres., Engineering and Operations,* Steven Hill, *Vice Pres., Sales.*

Brands: Straight Wire.

International Sales Contact: David Salz

STRATEGIC SIMULATIONS, INC. North **6846**

675 Almanor Ave., Ste. 201, Sunnyvale, CA 94086
(408) 737-6800
FAX: (408) 737-6814

Computer Software Entertainment- Wargames, Fantasy Games, Sci-Fi Games, Computer Games for the IBM, Amiga, C64, Macintosh.

Joel Billings, *Pres.,* Bob Lindsey, *Vice Pres. Sales & Mktg.,* Chuck Kroegel, *Vice Pres. R&D,* Kathy Allen, *Nat'l. Sales Mgr.*

International Sales Contact: Ann McGowan

STYLE ASIA, INC., Watches and Small Electronics Div. * East **2226**

12 W. 29th St., New York, NY 10001
(212) 532-5720 Tollfree 1-(800) 52ASHOK
FAX: (212) 532-6476

Quartz Analogue, Digital, and Mechanical Watches, Novelties, Ad-Incentives, Premiums, Small Electronics. New 'Talking Calculator' and Talking Products.

Ash Pamani, Ricky Pamani, H.S. Bassi.

Brands: Generation®

International Sales Contact: Ashok Pamani

SUMIKO, INC. * Hilton **801**

P.O. Box 5046, Berkeley, CA 94705
(415) 843-4500
Telex: 184198 SRVCE
FAX: (415) 843-7120

Speakers, Cables, Digital Accessories, Turntable, Tonearms, Phono Cartridges, Cartridge Demagnetizer, Isolation Devices, Contact Cleaner and Enhancer, Analog Accessories.

Blair M. Boyd, *Pres.,* John Hunter, *Dir. Sales/Mktg.,* Stirling Trayle, *Natl. Sales Mgr.,* Matthew Hock, *Tech. Dir.,* Jennifer Sider, *Sales Liason.*

Brands: Sonus Faber, OCOS, Magnan Cables, SME, Microdamper, NAVCOM, Kontak/TWEEK, Sumiko Oyster, Talisman, Virtuoso, Alchemist, Kiseki, Counterfeet Dennessen, Fluxbuster.

International Sales Contact: John Hunter

SUMO * Hilton **840**

9829 Independence Ave., Chatsworth, CA 91311
(818) 718-8381
FAX: (818) 718-0267

Power Amplifiers, Preamplifiers, Tuners, Electronic Crossovers, Subwoofers.

Michael Custer, *Pres.,* Jason Stoddard, *Chief Eng.*

Brands: Sumo.

International Sales Contact: Michael Custer

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SUN COAST MDSE. CORP. * East 1706

5523 E. Slauson Ave., Los Angeles, CA 90040
(213) 720-9700

SUNCOM TECHNOLOGIES, A Div. of Wico Corporation * North 7233

6400 W. Gross Point Rd., Niles, IL 60648
(708) 647-4040
Telex: 28-9413
FAX: (708) 647-7828

Home and Office Computer, Video and Nintendo Accessories: The New IBM Incontroller Mouse Emulator/"Cursor Controller for Laptop Computers", SLIK STICK, TAC-2, TAC-30, TAC-50, TAC-1 +, Starfighter for Apple and IBM, Animation Station for C64, Atari and Apple, Analog Plus, Analog Edge, Analog Extra, The Boss, Bat-Handle, Red Ball, Super 3-Way, Ergo Sticks for Apple, IBM and C64, Easy Stick, Icontroller, for IBM and C64, Nintendo Game Cartridge Storage Units, Mother Ship Nintendo Controller, Speedwinder, Computer Stands, Computer Environment Office Products and New Line of Paper Shredders.

Thomas Quinn, *Pres.*, Marino Cecchi, *Sr. Vice Pres.*, Chuck Lukasek, *Nat'l. Sales Mgr.*, David Fahrner, *Dir. Mktg.*, Scott Fink, *Int'l Sales Coord.*, Linda Pauli, *Sales Admin. Asst.*, John Sage, *Dir. Suncom Technologies Ltd. England.*

Brands: Suncom, Wico.

International Sales Contact: Scott Fink

SUN FAT VIDEO TAPES (HK) LTD. * North 7330

E2, 1/F., Tuen Mun Industrial Ctr., Pui To Rd., TMTL76, Tuen Mun, N.T. Hong Kong
(852) 4616073
Telex: 39698 CINFR HX
FAX: (852) 4647008

VHS Blank Video Cassette, Video Tape Rewinders, Video Accessories, Rechargeable Lantern, Car Radio Cassette Player, Battery Charger.

K. Leung, *Mng. Dir.*, K.P. Wong, *Mktg. Mgr.*

Brands: PLUS 1, SUNCA.

International Sales Contact: K.P. Wong

SUN HING AUDIO EQUIPMENT MFG. LTD. * East 1447

Rm. 808, Silvercord Tower 1, 30 Canton Rd., Tsim Sha Tsui Kowloon, Hong Kong.
(852) 369 7263
Telex: 49876 LINIL HX
FAX: (852) 739-7205

Plastic Storage System for Audio/Video Cassettes, Compact Disc, VHS-C Video Cassettes, Video-8mm Cassettes, Video Games.

Debby Chow, *Mktg. Manageress*, Ms. Luk Lan Ping, *Manageress.*

International Sales Contact: Alfred Ching

SUNNEX, INC. North 6211

815 Mittel Dr., Wood Dale, IL 60191
(708) 789-8115

SUNPAK/DIV. OF TOCAD AMERICA, INC. East 1114

401 Hackensack Ave., 3rd Fl., Hackensack, NJ 07601
(201) 342-2400
FAX: (201) 342-9503

Electronic Flash, Monolight, AC Video Lights, Cordless DC Video Lights, Lithium Batteries, Camcorder Batteries, 8mm Camcorder.

Richard Darrow, *Pres.*, Steve Gilbert, *Vice Pres. Nat'l. Accts.*, Jeff Karp, *Dir. Mktg. & Prod. Devel.*, Henry Scherr, *Sr. Vice Pres.*

Brands: Sunpak, Ricoh Watches, Aqua Floss.

SUNSOFT, Sun Corporation of America

11165 Knott Ave., Cypress, CA 90630 North **7141, 7158**
(714) 891-4500
FAX: (714) 892-0150
Nintendo Video Games. Batman, Gremlins II, Batman-Game Boy, Super Spy Hunter, Gremlins II - Game Boy, Ufouria, Gimmick, Batman II, Blaster-Master Game Boy, Poppers, Lemmings.
Yoshi Homma, *Pres.,* Rita Zimmerer, *Vice Pres. of Sales & Mktg.,* Bruce Reilly, *Dir. of Eastern Sales,* Michelle Dwonch, *Dir. of Western Sales,* Roy Carpenter, *Credit Mgr.,* Karen Shadley, *Mktg. Mgr.,* Steve Gehrke, *New Product Development.*
International Sales Contact: Kiharu Yoshida

SUPERIOR PRECISION MOLD CO., LTD. * East **2057**

2F-1, No. 1215, Chung Cheng Rd., Chung-Ho City, Taipei, Hsien, Taiwan
(02) 657-0167-70
FAX: (02) 798-6234
V.C.R. Parts.
Jenny Wu, Jennie Liou.
International Sales Contact: Jennie Liou

SUPERSONIC ELECTRONICS LTD. * North **7330**

807-8 Hunghom Commercial Centre, Tower A, 39 Ma Tau Wai Rd., Hunghom, Kowloon, Hong Kong
(852) 3348891
Telex: 35224 SUPER HX
FAX: (852) 7642489
Multiband Radios, Radio-Cassette Recorders, Clock Radios, Hi-Fi Music Systems.
R.T. Samtani, G.T. Mahtani.
Brands: Artech.
International Sales Contact: R.T. Samtani

SUPERSONIC, INC. U.S.A. * East **1712**

5410 Pacific Blvd., Huntington Park, CA 90255
(213) 583-1111
Telex: 292685 SUPER UR
FAX: (213) 583-8544
Portable Stereo, Portable Mono, Home Stereo, Personal Stereo, Clock Radio, Clock Radio With Phone, Video and Audio Tape, Headphone. 12″ B.W. TV, 5″ Black and White TV With Radio.
Steve Shakibkhou, David Gholiani.
Brands: Supersonic, International.
International Sales Contact: David Gholiani

SUPREME PREMIUM PRODUCTS, INC. * East **1952**

146 West 29th St., New York, NY 10001
(212) 629-8527
FAX: (212) 629-8580
CATV - MATV - VCR Parts, Telephones, Audio & Video Accessories, Antennas.
D.K. Advani.
Brands: Seven Star®.

SUZIKA ELECTRONICS CO. LTD. * North **7330**

801-806 Beverley Comm. Centre, 87-105 Chatham Rd., TST., Kowloon, Hong Kong
(852) 7224494
Telex: 49638 SUZIK HX
FAX: (852) 7241827
Audio Cassette Recorders.
Shyam C. Raichandani, Anjali Raichandani.
Brands: Suzika, International.
International Sales Contact: Shyam C. Raichandani

*** See Exporting Manufacturers Section**

SWAN'S SPEAKER SYSTEMS * Hilton **1150**

Box 98, Lighthouse Road, Swan's Island, ME 04685
(207) 526-4343
FAX: (207) 526-4366
The Leda/Gemini™ Soundspeaker System, The Leda II Satellite Loudspeaker, The Leda III Loudspeaker System. The Cygnus™ Loudspeaker System, The Black Swan™ Loudspeaker System.
James W. Bock, Joseph A. D'Appolito.
Brands: Leda™, Gemini™, Leda II™, Leda III™, The Black Swan™, The Cygnus™.

SWEDAL INT'L., INC. East **1036**

P.O. Box 52-144, Taipei, Taiwan
886-2-872-8158
FAX: 886-2-873-6825
10470 Ainsworth Drive, Cupertino, CA 95014
(408) 738-1788
FAX: (408) 738-6898
U.L. Approved Adjustable Neon Power Transformers AC 100V-120V, Neon Power Transformer AC 220V-240V & 12VDC, Signs Boards, Car Attention Sign.
Peter Cheng, James T. Chang.
Brands: SWEDAL.

SYMDEX AUDIO SYSTEMS, INC. * Hilton **677**

Box 359, Gloucester, MA 01931-0359
(508) 281-1115
Loudspeakers, Interconnects, Speaker Cable, Accessories.
Leland Wallace, Elsa Barclay.
Brands: Symdex, Music-Link
International Sales Contact: Leland Wallace

SYNETIC SYSTEMS, INC. * North **6138**

3822 Stone Way North, Seattle, WA 98103
(206) 632-1722
FAX: (206) 632-1744
Electronic Tools for Enhanced Relaxation and Personal Growth Including The Master Mind and Courier.
Robert Austin, Marlin Greene, Alexius Feit, Larry Minikes.
International Sales Contact: Alexius Feit (Europe)

▲ TADDEO LOUDSPEAKER CO. * Hilton **806**

2604 Elmwood Ave., Ste. 105, Rochester, NY 14618
(716) 244-6027
Telex: 7101101805
FAX: (716) 244-4106
Domestic Monitor One Loudspeaker, Stereo Subwoofers.
Tony Taddeo.
Brands: Taddeo.
International Sales Contact: Tony Taddeo

TAITO AMERICA CORP. *

North **7051, 7058, 7141, 7158**

390 Holbrook Drive, Wheeling, IL 60090
(708) 520-9280
FAX: (708) 520-1309
Entertainment Software, Video Game Cartridges.
M. Suzuki, *Pres.*, Y. Suzuki, *Exec. Vice Pres.*, T. Kato, *Exec. Vice Pres.*, Y. Nakanishi, *Vice Pres.*
International Sales Contact: Mr. Ohzuno

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Changes/additions consult Product Locators

TAIWAN ELECTRONICS INDUSTRY * East P-1538

4th Fl. No. 311, Nanking E. Road, Sec. 3, Taipei, Taiwan
886-2-7150751
Telex: 28784 UNIPAINC
FAX: 886-2-7125591
Trade Magazines -(Taiwan Electronics Industry, Taiwan Computer, Taiwan Int'l. Trade).
International Sales Contact: Linda Lee, Dir. of Circulation Dept.

THE TAMIKO CORP. * East 1005

15020 Delano St., Van Nuys, CA 91411
(818) 782-7720

TAMRAC, INC. * East 1428

9240 Jordan Ave., Chatsworth, CA 91311
(818) 407-9500
FAX: (818) 407-9501
Video/Camcorder Bags, Audio/Video Accessories.
Jesselyn T. Cyr, *Pres.,* Ryan J. Cyr, *Vice Pres. Mktg.,* Michael Currie, *Nat'l. Sales Mgr.,* Patrice Mosby, *Mktg. Mgr.*
Brands: TAMRAC, Tam Tek, Tam Sport.
International Sales Contact: Ryan Cyr or Patrice Mosby

TANG ELECTRONIC CORP. * East 1747

59-37 161 St., Flushing, NY 11365
(718) 762-2824
FAX: (718) 358-0595
T.V. Outdoor, Indoor & Window Antenna, Video Cassette Rewinder, Head Cleaner, Dust Cover & Etc. Adapter, Car Police Light & Disc Lite, Headphone, Radio. Neon Phone & Coin Pay Phone. Electronic Rice Cooker.
Andy Tang, Betty Tang.
Brands: Tang, CKT, PDX.
International Sales Contact: Andy Tang

TANNOY Hotel 2-14

141 Linden St., Ste. G10A, Wellesley, MA 02181
(617) 239-1692
FAX: (617) 239-0096
Loudspeaker Systems.
Barry Fox, *Dir. Sales & Mktg.,* Wib Heuckroth, *Managing Dir. TGI, North America,* Norman Crocker, *Pres.,* Alex Monro, *Managing Dir.,* Steve Harris, *Mktg. Dir.,* David Bissett-Powel, *Export Dir.,* Alex Garner, *Dir. of Engr.*
Brands: Tannoy.

TCC INDUSTRIES, INC. * East 5425

9949 Tabor Place, Santa Fe Springs, CA 90670
(213) 941-0226
FAX: (213) 944-6135
RF Connectors Include N, Mini-UHF, BNC, RCA, TNC, European, UHF, F, SMA, Twinax, Twin-BNC and SMB Series.
Joseph Lee, *Vice Pres,* Jason W. Gunadi, *Reg. Sales Mgr.*
International Sales Contact: Joseph Lee

TECHNASONIC ELECTRONICS * East 2114

3665 West Lunt Ave., Lincolnwood, IL 60645
(708) 679-6666

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TECHNICS, Matsushita Electric Corp. of America

One Panasonic Way, Secaucus, NJ 07094 East **400**
(201) 348-7000
Telex: 127856 (MECASECA)
FAX: (201) 348-7954

Compact Disc Players/Home and Portable, Compact Disc Changers, Digital Audio Tape Decks, Receivers, Integrated Amps, Pre-Amps, Power Amps, Tuners, Remote Controlled Components, Electronic Accessories, Turntables, Cassette Decks, Speakers, Audio Component Systems, THX Home Theater System, Dat Players, Headphones, and The New Technics "Imagine" System.

Akiya Imura, *Chairman/Matsushita,* Richard Kraft, *Pres./Matsushita,* Kirk Nakamura, *Pres./Panasonic,* Ted Inoue, *Vice Pres. Sales & Mktg.,* Jim Aoki, *Vice Pres./Merchandising,* Michael Aguilar, *Vice Pres. and Gen. Mgr./Technics,* Andrew Nelkin, *Asst. Gen. Mgr.,* Oscar Seo, *Planning Mgr.,* Mack Tokuda, *Prod. Planning Mgr.,* Martha Whiteley, *Public Relations,* Mildred Garcia, *Mktg. Admin.*

Brands: Technics.

TECHNITRON INTERNATIONAL, INC. East **1232**

4265 San Felipe #820, Houston, TX 77027
(713) 621-1695
FAX: (713) 621-1639

VHS Tape Cleaner/Rew, VHS Sports Car Rew, VHS Slimline Rew, 8mm Cleaner/Rew, etc.

Reuben Sherman, Nicholas Ubago.

TECHNOPHONE CORP. East **5413**

1801 Penn St., Melbourne, FL 32901
(407) 952-2100
FAX: (407) 952-2101

Cellular Telephones and Accessories. MC 905 Mobile Cellular Telephone, MC 915 Mobile Cellular Telephone, BC 905 Bag Phone, BC 915 Bag Phone, PC 205 Protable Cellular Telephone.

Larry M. Paulson, Sandy Queen.

Member

TECHVISIONS, INC. East **5509**

10255 Richmond Ave., Houston, TX 77042
(713) 266-6363

TECMO, INC. North **7141, 7158**

Victoria Business Park, 18005 S. Adria Maru Lane, Carson, CA 90746
(213) 329-5880
FAX: (213) 329-6134

Game Cartridges for The Nintendo Entertainment System, Coin-Operated Video Games, Game Cartridge for Nintendo "Gameboy".

Dimitri Criona, *Dir. of Sales & Mktg.,* Frank Petrella, *Nat'l. Sales Mgr.,* Gary Anderson, *Asst. Sales Mgr.,* Emily Midori Hirota, *Public Relations Mktg. Mgr.*

Brands: Tecmo.

TECTRON * North **6235**

200 Fifth Ave., Room 838, New York, NY 10010
(212) 255-8388
FAX: (212) 255-8520

Preschool Electronic Toys and Learning Aids.

Jack Mason, Larry Stern, Cliff Seto.

International Sales Contact: Cliff Seto

TEG/TELEVISA 2000, Video — East **1849**

1875 N. Fine St., Ste. 102, Fresno, CA 93727
(209) 456-0291
FAX: (209) 456-0294
A/C Wireless Video Multiplier.
Jesus Padron, Jeanette Montgomery, Ron Reyes.
Brands: Televisa 2000

TEI ELECTRONICS INC. * — East **1801**

570 W. 18th St., Hialeah, FL 33010
(800) 327-8811
FAX: (305) 885-4950
Audio, Video, & Telephone Accessories, DJ Accessories, ECLER Audio/Video Mixers, VOGEL Audio/Video Mounting Systems, Lighting Equipment, P.A. Equipment Security Accessories, D.A.S. Sound Products.
Danny Alonso, *Pres.,* Mireya Muniz, *Vice Pres.,* Walter M. McNulty, *Sales Mgr.,* John Tembras, *Operations,* Orlando Pineda, *Sales,* Jose Hurcades, *Sales,* Joe Battah, *Sales.*
Brands: TEI, Vogel, Ecler, D.A.S.
International Sales Contact: Walter M. McNulty

TELCO INTERCONTINENTAL CORP. — North **6024**

9812 Whithorn Dr., Houston, TX 77095
(713) 855-2218
FAX: (713) 859-8825
Desk Top Coin Pay Telephones. Desk Top Credit Card Pay Telephones.
Frank Liang, Walter Goff.
Brands: Golden-Telco.
International Sales Contact: Frank C. Liang.

Member

TEL CONTROL INC. * — North **6222**

7902 Logan Dr., P.O. Box 4087, Huntsville, AL 35815-4087
(205) 881-4000
FAX: (205) 881-4971
Caller I.D. Products, Multi-Line Caller I.D. Unit, Toll Restrictors, Call Controllers, Distinctive and Custom Ringing Products.
Don Newman, *Pres.,* Terry Ryan, *Vice Pres. Engr.,* Craig Dollar, *Reg. Sales Mgr.,* John Richeson, *Reg. Sales Mgr.*
Brands: Call Display, Call Display II, MLX-82, Ring Leader, Programmable Call Controller.
International Sales Contact: John Richeson

TELEAN TECHNOLOGY LTD. * — North **7330**

1603, 16/F, Fotan Ind. Centre 26-28 Au Pui Wan St., Fotan, Shatin, N.T., Hong Kong
(852) 693-2773
Telex: 44179 TELAN HX
FAX: (852) 693-1526
Fashion Phone, Feature Phones, DTMF Tone Dialer, Data Bank Multi Function Dialer, Karioke Speakers, Booster Mini Speakers, Traveller Language Translator Calculators, Neon Phone.
Henry Chong, *Mng. Dir.,* Anita Chan, *Mktg. Mgr.*
Brands: TELEAN, COTURBO.
International Sales Contact: Anita Chan

*** See Exporting Manufacturers Section**

TELE-ART INSTRUMENTS, Rolodex (Home/Office Products/Business Equipment) * North 7716

1645 Pacific Ave., Ste. 102, Channel Islands, CA 93033
(805) 486-7791
FAX: (805) 483-6082

The Electrodex Plus, The Electrodex Basic, The Pocket Electrodex The Pocket Secretary, The Business Card, The File Card, The Memory Card, The 411 Directory Assistant, The Name Card, P.C. Link, Super Caller I.D., 12K Desktop, Notebook P.C., The Receptionist Caller I.D., The Rolodex Personal Planner.

Mark Brenner, *Pres. & CEO,* Joel Hecht, *Vice Pres. Sales,* Don Gels, *Pres. Rolodex,* Dick Tremmel, *Mktg. Dir. Rolodex,* Brian Sullivan, *Nat'l. Sales Mgr. Rolodex,* Gary P. Leib, *COO,* Beth Leib, *Vice Pres.*

Brands: Rolodex/Tele-Art Instruments.

International Sales Contact: Elmer Yuen

TELE-COM PRODUCTS, INC. * North 6610

1070 Hamilton Rd., Duarte, CA 91010
(818) 303-1183
Telex: 299643 TCPRO UR
FAX: (818) 358-8485

Intercoms, Cordless Phones, Answering Machines, Cassettes, Calculators, Remote Control Systems, Dialers, Dictation, Feature Phones, Stereos, Telephones, Telephone Accessories, CB Radios, Fax Machines, Security Systems.

Dennis J. Awad, *Dir.,* John Awad, *Vice-Pres.,* Hans Smarius, *Int'l. Sales Mgr.,* Joy Hoover, *Sales Mgr.,* Tony De Almeida, *Buyer/Mktg. Mgr.,* Judi Lomas, *Sales,* Debbi Stumpf, *Sales,* Mark Johnston, *Sales,* Kevin J. Hinyub, *Sales,* Mitch Grosky, *Sales.*

Brands: Tele-Com.

International Sales Contact: Kevin J. Hinyub, Hans Smarius, Mitch Grosky

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TELECONCEPTS, INC. * North 6806

36 Holly Dr., Newington, CT 06111
(203) 666-5666
Telex: 99343, CABLE: TELECON WHFD
FAX: (203) 667-3609

Residential Telephones, Single and Two Line, Three Line, Small Business Systems, Feature Phones, K.C. Bearifone.

Robert Winkler, *Pres.,* William Putt, *Vice Pres.,* Myra Winkler, *Vice Pres.,* Bruce Faulkner, *Vice Pres.,* George Tannenbaum, *Vice Pres./Nat'l. Sales Mgr.,* S.T. Mak, Flora Chung, Ted Chey, Dale Pelletier, Tom DeGregorio.

Brands: Tomorrow's Phones Today, TeleConcepts, Feature Phones, TeleMatrix.

International Sales Contact: Robert Winkler

TELECRAFT INDUSTRIES, INC. North 7608

1428 38th St., Brooklyn, NY 11218
(718) 972-0900
FAX: (718) 972-0900

TELEDYNAMICS CORP. * North 6420

2200 Wheless Lane, Austin, TX 78723-2012
(512) 928-1533
FAX: (512) 928-1575

Telephone Equipment, Facsimile Machines, Calculators, Radar Detectors, CB Radios, Telephone Accessories, Answering Machines, Personal Copiers.

Happy Feller, *Pres.,* Judy Rumbo, *Vice Pres.,* Terri Shugart, *Acct. Mgr.,* Denise West, *Credit Mgr.,* Irma Palomares, *South Reg. Sales Mgr.,* Melanie Warner, *North Reg. Sales Mgr.*

International Sales Contact: Judy Rumbo

▲ TELEFONIX, INC. * North 6320

2525 Greenfield Ave., P.O. Box 205, North Chicago, IL 60064
(708) 473-0100
FAX: (708) 473-0100

Retractable Telephone Cords, Amplified Handsets, Telephone Accessories.

Paul C. Burke, *Pres.*, Phillip H. Corse, *Exec. Vice Pres.*

Brands: HandiCord.

International Sales Contact: Phillip H. Corse

TELEGAMES USA * North 7635

222 W. First St., P.O. Box 901, Lancaster, TX 75146
(214) 227-0200
FAX: (214) 227-9264

Authorized Manufacturer of Software for Atari Lynx, Sega Genesis, and NEC Turbografx-16. Distributor of Hardware and Software for Genesis, Nintendo, GameBoy, Sega, Lynx, and TurboGrafx-16; Exclusive Manufacturer and Marketer of Licensed Software Compatible With Atari 7800, Atari LYNX, Atari 2600, Atari 5200, Atari XL/XE, ColecoVision, Coleco Adam, Commodore 64/128, IBM PCjr, Intellivision, and Telegames USA Personal Arcade™. Licensee of Software by Activision, Imagic, First Star Software, K-Tel Xonox, Interphase Technologies, Mattel Electronics, and Tele-Games.

Terry L. Grantham, *Vice Pres. of Telegames USA*, Peter F. Mortimer, *Dir. of Telegames Ltd.*

Brands: Telegames USA, Telegames.

International Sales Contact: T. Grantham

TELEGEN North 6423

400 Walnut St., Ste. 332, Redwood City, CA 94063
(415) 851-2938
FAX: (415) 342-4131

Teleblocker 100, 200, 300; Teleblocker Plus & Telekey; Fax Lock; Tele Lock; Telegen Intercom; Caller I.D. Blocker.

J.L. Stevens, *Pres.*, Fred T. Lezak, *C.E.O.*, Daniel E. Murphy, *Vice Pres.*, Bonnie A. Crystal, *Vice Pres.*

Brands: Telegen Corp.

International Sales Contact: Daniel E. Murphy

TELEKLIP PHONE HOLDER, William S. Westbrook *

425 N. Somonauk St., Somonauk, IL 60552 North 6015
(815) 498-2082

Telephone Holder.

William S. Westbrook, Charles L. Westbrook, Betty J. Westbrook.

TELEPHONE EXTENSION CORP. (TEC) * East 1700

83 East Central Ave., Pearl River, NY 10965
(914) 735-7877
Telex: 6971302TEC-U
FAX: (914) 735-1000

Telephones, Telephone Accessories, and Modular Accessories: Wire. (FCC Approved). Blister Pack and Bulk Accessories, Speaker Wire, Audio & Video and Computer Accessories, Cassette Tapes, Stereo Headsets, Power Strips, Radar Cords, Batteries, Antennas.

Irv Gudin, *Pres.*, Fran Gudin, *Treasurer*, Howard Harris, *Vice Pres.*, Sarah Gross, *Sales*, Debbie Neal, *Sales.*, Leonard Schwartz, *Nat'l. Sales Mgr.*, Mel Rowe, *Engr.*

International Sales Contact: Howard Harris

▲ TELKO, INC., Consumer Telephone and Home Security Div. * North 6417

26611 Cabot Rd., Laguna Hills, CA 92653
(714) 367-1352
FAX: (714) 367-1204

Consumer Feature/Designer Telephones, OEM Consumer and Commercial Projects, Private Label, Security Lighting, Infrared Security Products. Home Security Systems.

Joseph Ko, *Pres.*, Steve King, *Nat'l. Sales Mgr.*, Laurie Petersen, *Sales & Admin.*

Brands: Telko, Telko Home Security.

International Sales Contact: Luke Lou

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TELULAR, INC. * East **5200**

1215 Washington Ave., Wilmette, IL 60091
(708) 256-8000
FAX: (708) 256-3555

Celjack: Connects to Carfone for Fax and Computer Communication CPTE-1: Fixed Cellular Back-Up For Home or Office for Voice, Fax, Computer or Alarm Communication. T-Fax 401: A Small 12VDC Powerd Fax Machine for Your Car.

Bill DeNicolo, Maureen Wright, Eric Andersen, Richard Wasserman, John Riska, Steve Wolfe.

Brands: All Telular Products.

International Sales Contact: Eric Andersen

TENGEN, INC. North **D-6031**

675 Sycamore Drive, P.O. Box 360782, Milpitas, CA 95035-0782
(408) 473-9400
FAX: (408) 435-7470

Video Game Software for Nintendo, Sega Genesis and NEC Turbographx.

Ted Hoff, *Sr. Vice Pres. Sales & Mktg. Operations,* Linda Stackpoole, *Mgr. Sales Administration,* Dan Van Elderen, *Chief Operating Officer, Exec. Vice Pres.,* Richard Wnuk, *Vice Pres. of Sales, Eastern Reg.,* Mike Taylor, *Vice Pres. of Sales, Western Reg.*

TENTEL CORP. * East **1324**

4475 Golden Foothill Parkway, El Dorado Hills, CA 95630
(916) 939-4005
FAX: (916) 939-4114

Video Recorder Test Equipment for The Mechanical Measurements of Tape Tension, Torques, Spindle Height, Guide Heights, Head Wear, Drum Eccentricity and More.

Wayne Graham, Chuck Fodor, John Chavers, John Bonn.

Brands: Tentelometer®, Tentel®, TSH, TQ, HPG.

International Sales Contact: Wayne Graham

▲THIEL * Hilton **1204**

1042 Nandino Blvd., Lexington, KY 40511
(606) 254-9427
FAX: (606) 254-0075

Coherent Source™ Loudspeakers.

James E. Thiel, *Product Design,* Thomas A. Thiel, *Gen. Mgr.,* Kathy Gornik, *Mktg. Dir.,* David Cubine, *Sales,* Kay Bradshaw, *Orders and Credit.*

Brands: THIEL.

International Sales Contact: Kathy Gornik

Member

THIN CHEN ENTERPRISE CO., LTD. * North **6154**

5th Floor, No. 67, Sec. 1 Chung Ching N. Road, Taipei, Taiwan
(02) 543-1359
FAX: 886-2-581 1599

Video Game, Software.

Caroline Shih, C.J. Tseng.

Brands: SACHEN.

International Sales Contact: Caroline Shih

THORENS/BLR ELECTRONICS, INC., BLR Electronics, Inc. * Hilton **779**

84-03 Cuthbert Road, Kew Gardens, NY 11415
(718) 441-2696
FAX: (718) 849-7698

US Distributor of Thorens Turntables and Audio Cables.

Nat Rahimi, *Pres.,* Mike Berns, Michael Levin.

Brands: Thorens.

International Sales Contact: Mike Berns

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Changes/additions consult Product Locators

T H Q, INC. (TOY HEADQUARTERS) North 7141, 7158

5000 No. Parkway Calabasas, Ste. 305 Calabasas, CA 91302
(818) 591-1310
FAX: (818) 591-1615
Nintendo Games; "Home Alone", "The Flash", "Attack of The Killer Tomatoes", "Where's Waldo", "Peter Pan", "Wayne Gretzky Hockey", "Family Dog", "Pitfighter", "Bo Jackson".
Jack Friedman, *Pres.*, John Bevilacqua, *Sr. Vice Pres.*, Alison Locke, *Vice Pres. Sales & Mktg.*

3C LIMITED * North 7330

Room 911, Star House, 3 Salisbury Road, TST, Kowloon, Hong Kong
(852) 7366802
FAX: (852) 7356006
3C Integrated Digital Pabx Model C16.
James Wang.
Brands: "3C".
International Sales Contact: James Wang

3M, Consumer Video and Audio Products Div. * East D-25

3M Center, Bldg. 223-5N-01, St. Paul, MN 55144
(612) 736-3544
FAX: (612) 736-1246
Video, Audio & Diskette Products.
Jack Manley, *Sales & Mktg. Mgr.*
Brands: Scotch™, Blackwatch™, 3M.
International Sales Contact: Jack Manley

Member

THREE SIXTY PACIFIC, INC. North 6846

2105 S. Bascom Ave., Suite 380, Campbell, CA 95008
(408) 879-9144
FAX: (408) 879-9739
Harpoon, Blue Max, Das Boot, Megafortress, Armor Alley, Patriot, Theater of War.
Tom Frisina, Jon Correll, Susan Kelly, Jeff Schwartz, Lane Roath, Mona Quandros, Rick Banks, Paul Butler.

TIFFANY ELECTRONICS GROUP, M. Berns Industries * Hilton 779

210 E. 86th St., New York, NY 10028
(212) 744-4456
FAX: (212) 744-5276
TIFFANY Interconnects, TPC Power Cords, Audio Connectors, Power Line CONDITIONERS, Passive Electronics, Solder.
Mike Berns, *Pres.*, Rebecca Melikyan, *Vice Pres. Mktg.*, Todd Barbera, *Engr.*, Michael Levin, *Vice Pres.*, Esther Formosa, *Oper. Mgr.*
International Sales Contact: Mike Berns

TIME PRODUCTS INT'L., Div. of Herbert Kwok & Co., Inc. North 7623

152 Messner Dr., Wheeling, IL 60090
(708) 459-8885
Telex: 494-1700 HKWOK
FAX: (708) 459-8111
Telephones, Radios, Juke Boxes, Novelty Radios, Calculators, LCD Clocks, Travel Clocks, Electronic Directory Card, Electronic Databank, Watches, Talking Electronics.
Herbert Kwok, *Pres.*, Edward Gusfield, *Vice Pres./Mktg.*, Kenneth Wandrey, *Vice Pres.*, Clarence Chow, *Engr. Supt.*
Brands: TPI, Bradley-Rogers.
International Sales Contact: Herbert Kwok

*** See Exporting Manufacturers Section**

TOHO CO., LTD. North 7141, 7158

2049 Century Park East, Ste. 490, Los Angeles, CA 90067
(213) 277-1081
FAX: (213) 277-6351
Nintendo Video Game Software.
Satoru Terada, Shozo Watanabe, Yukio Taniguchi.

TOOLAND INDUSTRIAL CORP. * North 6258

6F-6, No. 24, Pei Ping E. Rd., Taipei, Taiwan
886-2-3934393/5, 3916001
FAX: 886-2-3960007
Hand Held LCD Game, Video Game S/W N Accessories.
Amos Chou, *Mktg. Dir.,* Michelle Li, *Assist. Mgr.*
International Sales Contact: Michelle Li

TOSHIBA AMERICA CONSUMER PRODUCTS, INC.

82 Totowa Rd., Wayne, NJ 07470 East 500
(201) 628-8000
Telex: 230-130-309
Supertube TV, TV, Projection TV, VCR Car Audio, Telephone and Answering Machines, Batteries, Satellite Systems, Air Conditioners.
H. Ohashi, *Pres.,* Thomas E. Steckbeck, *Sr. Vice Pres.,* Michael J. Larson, *Vice Pres., Nat'l. Accts.,* Tohru Uchiike, *Vice Pres., Mktg. & Prod. Mgmt.,* Donald LaDieu, *Asst. Vice Pres., Mktg. & Prod. Mgmt.,* David Shoults, *Mgr., Sales Devel.,* Mark Toner, *Mgr. Natl. Adv.,* Cathy Derechailo, *Mgr. Public Relations,* Katsutoshi Hosaka, *Merch. Mgr., Battery,* Richard Heckelmann, *Mktg. Mgr., Telephone/Car,* Tom Mitsui, *Asst. Vice Pres. Mktg. & Prod. Mgmt., TV,* Stephen Nickerson, *Dir. CTV Mktg.,* Yoshi Uchiyama, *Mgr., Prod./Business Planning Mgr. TV,* Ken Nakajima, *Mktg. Mgr., TV,* Hase Ito, *Asst. Vice Pres., Mktg. & Prod. Mgmt., Video,* Martin Fukushima, *Merch. Mgr., Video,* Claude Frank, *Mktg. Mgr., Video,* David Baesler, *Eastern Zone Vice Pres.,* Drew Pragliola, *Reg. Sales Mgr., NY/NJ Metro,* James Donahue, *Reg. Sales Mgr., Northwest,* Michael San-Matte, *Reg. Sales Mgr., Miami/Atlanta,* Rick Calacci, *Central Zone Vice Pres.,* Matt Gorman, *Reg. Sales Mgr., Chicago,* Joel Biterman, *Reg. Sales Mgr., Detroit,* Doug Jones, *Reg. Sales Mgr., Dallas,* Gary Whitney, *Western Zone Vice Pres.,* Patrick Wilson, *Reg. Sales Mgr., Los Angeles,* Robert Sodergren, *Reg. Sales Mgr., San Francisco.*

Member

TOSHIBA AMERICA, INFORMATION SYSTEMS, INC., Electronic Imaging Div. East 500

9740 Irvine Blvd., Irvine, CA 92718
(714) 583-3000
FAX: (714) 583-3383
Complete Line of Small Business and Home Office Facsimile Products.
Richard H. Walker, *Vice Pres./Gen. Mgr.,* Ron Milici, *Vice Pres. Sales,* Herbert C. Johnson II, *Vice Pres. Mktg.,* Shokei Shinagawa, *Asst. Gen. Mgr. (Fax Products),* Harry Otto, *Dir. Prod. Planning & Mktg.,* Russ Holst, *Southern/Western Reg. Sales Mgr.,* Randy Nelson, *Central Reg. Sales Mgr.,* Ed Verdi, *Eastern Reg. Sales Mgr.*
Brands: Toshiba Facsimile Products.

Member

Changes/additions consult Product Locators

TOTE VISION * East **201**

969 Thomas St., Seattle, WA 98109
(206) 623-6000
FAX: (206) 623-6609

Facsimiles; Notebook 386 SX Computers; AC/DC B/W TV: 4"/5"/7"/12",17"; AC/DC C/TV: 5"/9",13"; Color Monitor /VCP Combo: 5"/13"; Color TV/VCR (remote) Combo; 7", 9", 13"/19"; 13" Color Monitor; 3 Spd VCP (AC/DC remote); Computer Accessories.

William Taraday, *Pres.*, Marvin Fried, *Exec. VP/Sales & Mktg.*, Roberta Farrington, *Sales & Mktg Admin.*

Brands: Tote Vision.

International Sales Contact: Marvin Fried

THE TOY BOOK East **P-1619**

264 W. 40th St., New York City, NY 10018
(212) 575-4510

TOY & HOBBY WORLD MAGAZINE North **P-6047**

463 7th Ave., Ste. 202, New York, NY 10018
(212) 594-4237

TRADEWEST, INC. North **7141, 7158**

2400 S. Hwy.75, Corsicana, TX 75110
(214) 874-2683
FAX: (214) 872-8000

NES Cartridges, Game Boy Cartridges.

Leland Cook, *CEO*, Byron Cook, *Pres. & COO*, Maurice Legrand, *CFO & Exec. Vice Pres.*, Terry King, *Vice Pres.*, John Fowler, *Vice Pres. Sales.*

TRADE WINDS, INC. * East **P-1548**

P.O. Box 7-179, Taipei, Taiwan
FAX: 886-2-3964022

TRADE WINNERS (WEEKLY) * East **P-1618**

P.O. Box 7-250, Taipei, Taiwan
886-2-733-3988-Taiwan (503) 735-0788 (206) 694-1765-USA
FAX: 886-2-733-3968-Taiwan (503) 735-0789 (206) 737-1798-USA

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James Ting, *Pres. (Taiwan)*, Julie Feng, *Advertising Rep. (US).*

TRANSAMERICA COMMERCIAL FINANCE CORP.

225 N. Michigan Ave., Chicago, IL 60601 East **1241**
(312) 329-6500

Financial Services.

John Miller, *Vice Pres. Nat'l. Acct. Mgr.*

TRANSPARENT AUDIO MARKETING * Hilton **604**

Rt. 202, Box 117, Hollis, ME 04042
(207) 929-4553
FAX: (207) 929-4271

Finyl, MIT, Well Tempered Labs, Van den Hul Phono Cartridges.

Karen Sumner, *Sales Mgr.-Pres.*, Carl Smith, *Vice Pres.*, Jack Sumner, *Treas.*

Brands: Finyl, MIT, Well Tempered Labs, van den Hul Phono Cartridges.

International Sales Contact: Karen Sumner

*** See Exporting Manufacturers Section**

TRANS USA PRODUCTS, INC. * East **5300**

15 Lexington Ave., E. Brunswick, NJ 08816
(201) 613-1800
FAX: (201) 254-6606

Personal Computer & Accessories, Software, Audio/Video Accessories, Telephone Accessories, Indoor and Outdoor Antenna and T.V./Radio Replacement Antenna, Microphones, Headphones and Telephones, Intercoms.

Eddy Chow, *Pres.,* Mike Leung, *Vice Pres.,* Vanessa Chan, *Controller.*

Brands: TUSA.

International Sales Contact: Mike Leung

TRI-ACE, INC. * East **1121**

13164 Memorial Drive, Houston, TX 77079
(713) 975-9529 (800) 582-8866
FAX: (713) 975-9529

Audio Accessories, Telephone Accessories, Video Accessories, Electrical Wire and Related Products, AC/DC Adaptor.

Nancy Kang, Jay Chen, Yi Pee.

Brands: Triace.

International Sales Contact: Jay Chen

▲TRIAD SPEAKERS, LPC, INC. * East **654**

9106 NE Marx Dr., Portland, OR 97220
(503) 256-2600
FAX: (503) 256-5966

Triad Systems Speakers, Triad Inwall Speakers, Triad Inwall THX Speakers, Triad Powered Woofers, Triad Bass-AMP, Triad Onwall Brackets, Triad Liftoff Speaker Stands.

Larry Pexton, *Gen. Mgr.,* Rob Kistner, *Sales & Mktg. Mgr.*

Brands: Triad.

International Sales Contact: Larry Pexton

TRIFFIX ENTERTAINMENT, INC. North **7141, 7158**

5756 Royalmount, Montreal, Quebec, Canada H4P 1K5
(514) 737-3056
(514) 737-0092

Nintendo Games.

Howard Rosen, Ben Herman.

Brands: Triffix.

TRINITEL INT'L. CORP. North **6221**

850 3rd Ave., W, P.O. Box 1300, Melville, SK, Canada S0A 2P0
(306) 781-2203

TRIPLE WAY INDUSTRIES LTD. (HKTDC) *

5/F, Wing Hang Ind. Bldg., 13-29, Kwai Hei Street, Kwai Chung, NT, Hong Kong North **7330**
(852) 424-2662
Telex: 43993
FAX: (852) 489-2500

Watches & Clocks.

Andy Chan, Sammy Sui.

International Sales Contact: Andy Chan

TRITON TOYS, INC. * North **6041**

797 Honeywood Ct., San Jose, CA 95120
(408) 268-5527
FAX: (408) 268-5527

TRI-1000N; Programmable Video Game Controller for Nintendo. TRI-1000S; Programmable Video Game Controller for Sega.

Razmik Karabed, Edmond Sardarian.

Brands: Triton Toys.

International Sales Contact: Sam Nemazie

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Changes/additions consult Product Locators

TRULY ELECTRONICS MFG. LTD. North **7519**

2/Fl. Chung Shun Knitting Ctr., 1-3 Wing Yip St., Kwai Chung, Hong Kong
(011-852) 4879803
Telex: 33733 TEML HX
FAX: (011-852) 4800018, 4800038, 4800126

Electronics Data Bank Personal Finance Calculator, Scientific Calculator, Desk Top Calculator, Hand Held Calculator, Portfolio W/Built-In Calculator, Desk Top Printing Calculator.

Steve Lam, *Pres.*, W.K. Lee, *Mktg. Mgr.*, James Wong, *Sr. Vice Pres. (USA)*, Max Wong, *Vice Pres. (USA)*, John Fiske, *Nat'l. Sales Mgr.*

Brands: Truly

TRUMINCO OF CALIFORNIA, INC. * East **1022**

16745 Schoenborn St., Sepulveda, CA 91343
(818) 891-2345
Telex: 6975423 (MCII)
FAX: (818) 891-5251

Video Heads and Parts, Audio Heads and Parts, Video and Audio Tapes, IC's and Transistor, Microphones, Head Phones, Antenna (TV's, Car), Speakers.

Ziad Karfan, Samy Mahmond, Maria Elena, Farron Young.

Brands: Futek.

International Sales Contact: Samy Mahmond

TST/IMPRESO, INC. * North **8126**

P.O. Box 506/652 Southwestern Blvd., Coppell, TX 75019
(214) 462-0100
FAX: 214/462-7764

Computer Paper, Fax Paper, Adding Maching/Cash Register Rolls, Thermal Transfer Products.

Marshall Sorokwasz, *Pres.*, Jake Schmidt, *Vice Pres.*

Brands: IMPRESO.

International Sales Contact: John Lynch

T T SYSTEMS CORP. * North **6827**

7 Odell Plaza, Yonkers, NY 10701
(914) 968-2100
Telex: 427043
FAX: (914) 968-2155

Telephones, Non-KSU Small Business Phone Systems, Telephone Peripherals. Radar Det., Recording Devices. Home-Office Accessories.

Harold N. Leitman, *Chmn.*, Daniel Leitman, *Pres.*

Brands: Simtel, Message Minder, Teletender, Bell South, Quadratech, Telerecorder.

International Sales Contact: Daniel Leitman

TUBE RESEARCH LABS * Hilton **1450**

4591 Rd. 7 N.W., Ephrata, WA 98823
(509) 787-1992

Amplifiers.

Brands: Tube Research Labs.

TWICE (THIS WEEK IN CONSUMER ELECTRONICS), Cahners Publishing East **P-1711, P-1713**

245 W. 17th St., New York, NY 10011
(212) 645-9700

TWICE is an Acronym for This Week In Consumer Electronics.

Marcia Grand, *Publisher*, Robert Gerson, *Editor*, George Kopp, *Exec. Editor*, Martha McDonald, *Managing Editor*.

Brands: TWICE.

*** See Exporting Manufacturers Section**

TWICE TODAY, TWICE Publishing Corp.

245 West 17th Street, 11th Fl, New York, NY 10011 East **P-1715, P-1717**
(212) 645-0067
FAX: (212) 529-3176
The CES Show Daily of TWICE Magazine.
Richard Ekstract, *Pres./CEO,* Marcia Grand, *Publisher,* George Kopp, *Editor,* Robert Gerson, Owen McDonald, *Sr. Editor,* Martha McDonald, *News Editors,* Susan Anne, Rob Sabin, Jeff Gustavson & Christopher Giancola, *Staff Editors,* Connie Brown, Len Feldman, David Hajdu, Ed Hulse, Bob Strauss, David Lander, Joseph Palenchar, Suzan Prince, Jules Steinberg, Stewart Wolpin, *Contributing Editors,* Shawn Chesney, *Classified Adv. Mgr.,* Andrea Renault, *N.Y.C. Acct. Mgrs.,* Nick West, Jill Bilizi, *L.A. Acct. Mgrs.,* Deborah Brando, *Midwest Acct. Mgr.,* Lynda Romeo, *Exhibit Mgr.,* Anthony Leonardo, *Art/Systems Dir.,* Lou Terraccino, *Production Dir.,* Susan Sherwin, *Promotions Mgr.*
Brands: TWICE.

TYLER BUSINESS SYSTEMS

East **1240**

13553 66th St. N., Largo, FL 34641
(813) 536-5588
FAX: (813) 535-2936
Computer Software & Hardware.
Scott Tyler, *Vice Pres.,* John Chappie, *Dir. of Mktg,* Tim Kunish, *Asst. Dir. of Mktg.*

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North **6846**

8-10 Rue De Valmy, 93100 Montreuil-Sous-Bois France
(011331) 48-57-65-52
FAX: (011331) 48-57 0741
US Address: 15 Atwood Ave., Sausalito, CA 94965 USA
(415) 332-8749
FAX: (415) 332-8757
Home Entertainment Computer Software.
Yves Guillemot, *Pres.,* Chris Quemard, *Managing Dir.*

UNIDEN AMERICA CORP., Telecommunications Group, Personal Communications

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4700 Amon Carter Blvd., Ft. Worth, TX 76155
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Telex: 27-2296
FAX: (817) 858-3333
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Brands: Uniden, Uniden Bearcat, Uniden President.

Member

UNIFAX INTERNATIONAL, INC. *

North **7706**

20445 Gramercy Pl., #204, Torrance, CA 90501
(213) 328-8787
FAX: (213) 328-8820
Fax Paper, Automatic Fax Cleaning Kit.
Tom Gregory, *CEO,* Javier Smith, *Vice Pres.*
Brands: Unifax.
International Sales Contact: Javier Smith

Changes/additions consult Product Locators

UNI HI-QUAL PRODUCTS, INC. * North **8027**

4403 Torrance Blvd., Torrance, CA 90503
(213) 371-3339
FAX: (213) 542-3584

Tele-Data Guard (For Phone & Computer Use), Digital Pillbox, Auto On/Off Illuminated Address Box (For Home & Commercial Use), Dual Stereo Cassette Radio, Electronic Toys, Security Alarm, Misc. (Not Listed).

Victor Lee, Francis Lau, L.F. Yung, Peter Cheng.

Brands: Uni Hi-Qual.

International Sales Contact: Peter Cheng

UNI-SCREEN, INC., Home Theater * East **651**

263 Kansas Street, Horicon, WI 53032
(414) 485-3123
FAX: (414) 485-2696

Home Theater: Uni-Theatre Custom Rear Projection Systems; Battery Operated Electric Screens; Manual and Electric Screens, Video Projectors; Projector Lift.

Wayne R. Davidson, John DeSilva, J.K. "Ben" Davidson, Thomas A. Fritche.

Brands: Uni-Theatre, DC-3, Galaxy.

UNISONIC PRODUCTS CORP. North **7006**

1115 Broadway, New York, NY 10010
(212) 255-5400
Telex: 234354 NAFT UR

Telephones and Telecommunication Accessories, Calculators, Watches, Health Care Products, Electronic Blood Pressure Monitors, Digital Thermometers, Telephone Accessories, Travel Clocks, Educational Calculators, Learning Aids, Telephones and Clocks, AM/FM Stereo Receivers, Clock Radios, Video Security Systems, Answering Machines, Personal Communications.

Maurice Lowinger, Andrew Lowinger, Ronald Lowinger,

Brands: Unisonic, Compu Chron, Chronosonic, HEALTH WATCH.

UNISON RESEARCH S.R.L. * Hilton **5G**

Piazza Mercato, 8, 36040 Brendola, Italy
0444/401144
FAX: 0444/401144 - 0444/583580

Preamplifiers, Tube Amplifiers, Loudspeakers.

Alberto Ambrosino, *Pres.,* G. Maria Sacchetti, *Designer.*

Brands: Glowy, Nimbly, Ruler, Mood, Triode 20, Musique 1,2,3.

UNITECH INDUSTRIES, INC. East **5409**

7848 E. Redfield Rd., Ste. 17, Scottsdale, AZ 85260
(602) 991-7626
FAX: (602) 991-8860

Unitech is The Manufacturer of Unique Cellular Telephone Accessories Including Batteries, Long Life Batteries, Battery Eliminators and Chargers.

Jom Morrison, *Pres.,* Don Gorney, *Vice Pres.,* Robert Belt, *Sales Mgr.,* Mike Lehman, *Production Mgr.*

International Sales Contact: Robert Belt

UNITED AMERICAN VIDEO CORP., Mirror Image Video Services - Custom Duplication * East **1400**

P.O. Box 7563, Charlotte, NC 28241
(704) 394-8796
FAX: (704) 394-5154

Home Video Software-Children's Cartoons and Feature Films, Classic Movies, Special Interest and How To Videos, Audio Music Promotions. Previously-Viewed Movies, Video Activity Packs.

Jerry H. Pettus Jr., *Exec. Vice Pres. Mktg.,* Greg Taylor, *Sales Mgr.,* Don Matthews, *Exec. Vice Pres. Sales.*

Brands: Funtime Kid Videos, Movie Greats, Samuel Goldwyn Collection.

International Sales Contact: J. Pettus Jr.

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Flat 1207, 12/F, Fo Tan Ind. Centre, 26-28 Au Pui Wan Street, FO Tan Shatin, New Territories, Hong Kong North **7330**
(852) 605-1699
Telex: 43913 WAHTO HX
FAX: (852) 6949132
Double Cassette Radio, Radio, Cassette Player, Car Speaker, TV, Electronic Componet.
Tan Lok, Alice Chan.
Brands: U.E.C.
International Sales Contact: Alice Chan

UNITED IMPORTS, INC. *

East **1917**

1641 Tarleton St., Los Angeles, CA 90021
(213) 746-8500
FAX: (213) 746-8607
Cassette Tape Recorder, TV, Home Stereo.
David Zahabian.
Brands: Tecsonic.
International Sales Contact: David Zahabian

UNITY AUDIO CORP. *

Hilton **777**

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(313) 559-6662
FAX: (313) 559-6662
Unity Audio CLA and Signature Loudspeakers.
Robert L. Grost, *Pres.,* Kathy Grost, *Mktg.,* Chet Davis, *Mktg.*
Brands: Unity Audio.
International Sales Contact: Kathy Grost

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East **5309**

3365 E. Miraloma Ave., Anaheim, CA 92806
(714) 572-1000

UNIVERSAL ELECTRONIC TECHNOLOGY CORP. *

157 West 57th St., Ste. 503, New York, NY 10019 North **6018**
(212) 262-7200
FAX: (212) 262-2879
1-Private Secretary 618, (Incoming Call Identification & Data Bank), 2-Tele Recorder Wireless Telephone Recorder, Wireless Conference Record, 3-Magic Call 2100 (Long Range Mobile Phone), 4-Telephone Sets, 5-Telephone Accessories. Who's Calling Caller ID.
Brands: Private Secretary 618, Magic Call.
International Sales Contact: Medhat Elgammal

UNIVERSAL S., INC. *

East **2137**

1107 Iturbide St., Laredo, TX 78040
(512) 722-6608

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North **6426**

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Telex: 234354 NAFT UR
Audio Digital, Telecommunication Products.
Steve Schwartz, Don Brown, Ed Berris, Steve Marino.
Brands: Bellsouth Products and Other Nationally Advertised Brands.

▲ Selected For Innovations '91 Exhibition
Changes/additions consult Product Locators

U.S. NEWS & WORLD REPORT — East **P-1622**

599 Lexington Ave., New York, NY 10022
(212) 326-5300

U.S. News and World Report News Magazine, U.S. News & World Report, Summer Travel Guide, U.S. News and World Report Guide "Americas Best Colleges".

Richard C. Thompson, *Sr. Vice Pres./Publisher,* Tom Evans, *Vice Pres./Dir. Adv. Sales,* Jonathan Stone, Patrick Hagerty, *Vice Pres. Ad. Sales,* Jim Silverman, Richard Sloofman, George Burns, Paul Day.

VACUUM TUBE LOGIC * — Hilton **1177**

4774 Murietta St., Units 9 & 10, Chino, CA 91710
(714) 627-5944
FAX: (714) 627-6988

Tube Preamplifiers, Amplifiers, Analogue to Digital Converters, Equalizers, Mixers & Signal Processors for Studio/Professional Use, Microphones & Stands, Test Tapes, Tape Replay Cards, Graphic Equalizer.

David C. Manley, Luke Manley, Eveanna Manley.

Brands: Vacuum Tube Logic, Manley.

International Sales Contact: David C. Manley, Luke Manley

VALOR ENTERPRISES, INC. * — East **5205**

185 W. Hamilton, W. Milton, OH 45383
(513) 698-4194
Telex: 724-389 ATT: VALOR
FAX: (513) 698-7273

Cordless Telephone Antennas, CB Antennas, Scanner Antennas, Radar Detectors, Pro-AM Antennas. TV Antenna's, Cellular Antennas, AM/FM Antennas, Bumper Guides.

Glenn Cota, *Pres.,* Harold Longfellow, *Vice Pres.,* Gerry Stephens, *Eng.,* John Moore, *Vice Pres. of Finance,* Todd Cota, *Reg. Sales Mgr.,* Craig Cota, *Vice Pres. of Sales,* Johnny Geisler, *Vice Pres. of Operations,* Mark Smith, *Dir. of Pro-Am.*

Brands: Tele-Ranger, Laser Rods, Buggy Beacon, Dial-A-Match, Half-Breed, Razorback, Glassmaster.

International Sales Contact: Craig Cota

VALVE AMPLIFICATION COMPANY * — Hilton **4K**

P.O. Box 4609, Sarasota, FL 34230
(813) 377-7884
FAX: (813) 925-1220

Vacuum Tube Based Power Amplifiers, Preamplifiers, Vacuum Tubes.

Kevin M. Hayes, *Pres.,* Channing W. Hayes, *VP Eng.*

Brands: VAC, Golden Dragon, Tubes By Design.

International Sales Contact: Kevin Hayes

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116 W. 4th St., Hanford, CA 93230
(209) 582-0324

Loudspeakers Model 4A, Model 3, Model 2W, Model 2Ci, Model 1B.

Brands: Vandersteen Audio.

International Sales Contact: Delrama Inter. 516-293-8740

VANGUARD (USA), INC., Div. Guardforce Corp. Taiwan * — East **1002**

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(313) 426-3470 1-(800) 875-3322
FAX: (313) 426-0058

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Harold Fischel.

Brands: Vanguard.

International Sales Contact: Harold Fischel

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VANTAGE POINT PRODUCTS CORP. * East **1535**

P.O. Box 2485, Santa Fe Springs, CA 90670
(213) 946-9595
FAX: (213) 946-9876
T.V. Wall Mounts, T.V. Ceiling Mounts, Speaker Ceiling Mounts, Speaker Wall Mounts.
Mick Mulcahey, *Sales,* Don Burns.
Brands: Vantage Point.
International Sales Contact: Mick Mulcahey

VANTAGE SALES, INC. * East **1311**

391 Crossen Ave., Elk Grove Village, IL 60007
(708) 228-6622
FAX: (708) 228-6673
Video Equipment & Accessory Luggage. Photo Accessories.
Ron Jorgensen, Jane Billings, Carole Sarmast.
Brands: Vantage.
International Sales Contact: Ron Jorgensen

VDO-PAK INC. * East **5111**

413 Oak Place, Port Orange, FL 32127
(800) 767-9771

VELBON INT'L. CORP. East **1828**

2433 Moreton St., Torrance, CA 90505
(213) 530-5446 (800) 423-1623
FAX: (213) 618-0166
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T. Hashi, *Pres.,* D. Kashitani, *Vice Pres.,* K. Tani, *Sales Mgr./Western Reg.,* D. Breymeier, *Sales Mgr./Eastern & Midwestern Reg.*
Brands: Velbon.

VELODYNE ACOUSTICS, INC. * East **543**

1070 Commercial St., Ste. 101, San Jose, CA 95112
(408) 436-7270
FAX: (408) 436-7276
ULD-18 Subwoofer System, ULD-15 Subwoofer System, ULD-12 Subwoofer System, VA1012 Subwoofer System, Servo 1200 Subwoofer System, Passive Crossover/Bypass.
David S. Hall, *Pres.,* Chuck Turigliatto, *Nat'l. Sales Mgr.,* Sandie Leimer, *Inside Sales.*
International Sales Contact: Chuck Turigliatto

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10 Pennsylvania Ave., Malvern, PA 19355
(212) 251-2512
FAX: (212) 251-2519
Model 1.0 Record Player, Micromega Solo, Duo, Trio, Micro-Dynamics.
International Sales Contact: John Bicht

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1160 Industry Drive, Bldg. #42, Tukwila, WA 98188 East **1043**
(206) 575-9355
FAX: (206) 575-9350
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22904 Lockness Ave., Torrance, CA 90501
(213) 326-8880
FAX: (213) 326-8300

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Yosuke Soga, Leonard Garcia, Tasha Billawala, Jim Daluisio, Eizo Soga.

Brands: Games.

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(800) 783-7575
FAX: (313) 462-1854

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Mike Smith, Fritz Shull.

International Sales Contact: Fritz Shull

VIDEO LINK, A Div. of Xantech Corp. * East 549

12950 Bradley Ave., Sylmar, CA 91342
(800) 843-5465 (818) 362-0353
Telex: 4970596
FAX: (818) 362-9506

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Brands: Video Link.

International Sales Contact: Bill Cawlfield

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460 W. 34th St., New York, NY 10001 East P-1640, P-1642
(212) 947-6500
FAX: (212) 947-6727

Video Magazine, Video Quarterly Buyer's Guide Specials.

Jay Rosenfield, *Pres. & Managing Dir.,* Art Levis, *Editor-In-Chief,* Eric C. Schwartz, *Publisher,* Stan Pinkwas, *Managing Dir.,* Linda Derogatis, *Associate Publisher/West Coast Sales,* Annette Schnur, *East Coast Sales,* Dina Redding-Berrigan, *East Coast Sales,* Cynthia Gallivan, *West Coast Sales,* Mary L. Au, *Classified Sales,* Luanne Rao, *Mktg. Dir.,* Rena Adler, *Vice Pres. Cir. & Special Projects,* Al Mineo, *Comptroller.*

VIDEOMAKER MAGAZINE East P-1620

P.O. Box 4591, Chico, CA 95927
(916) 891-8410
FAX: (916) 891-8443

Publication.

Matthew York, *Publisher,* Patrice York, *Associate Publisher,* Bradley Kent, *Editor,* Kelly Bush, *Adv. Dir.*

Brands: Videomaker Magazine.

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VIDEONICS INC. * East **724**

1370 Dell Ave., Campbell, CA 95008
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Personal Moviemaker, Video Editor, Special Effects Generator, Titler, Character Generator, Video Jukebox, Professional Video Editor, Video Graphics. Video Equalizer, Audio Effects Generator.

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Brands: VIDEONICS.

International Sales Contact: H. Flick Longstreth

Member

VIDEO REVIEW, Viare/TWICE Publishing Corp.

902 Broadway, 20th Fl., New York, NY 10010 East **P-1719, P-1721**
(212) 477-2200
FAX: (212) 529-3176

Video Review Magazine Covering Video Hardware, Software and Accessories.

Richard Ekstract, *Pres./CEO, Publisher,* Harvey Lerner, *Vice Pres./Finance,* Steve Booth, *Editorial-in-Chief,* Paul DeBiaccio, *Adv. Dir.,* Bill Waltz & Shawn Chesney, *Adv. Acct. Mgrs.,* Steven Thompson, *West Coast Adv. Dir.,* Steven Ekstract, *Eastern Sales Mgr.,* Susan Beckman, *Western Sales Mgr.,* Doug Brod, *Managing Editor,* George Mannes, *Assoc. Editor,* Roy Hemming, *Reviews Editor,* Glen Kenny, *Sr. Editor,* Lori Weiss, *Promotion & Publicity,* Jadine Zemsky, *Circulation Dir.,* Renee Cajigal-Delgado, *Circulation Mgr.,* Lynda Romeo, *Exhibit/Trade Show Mgr.*

Brands: Video Review.

VIDEO SOFTWARE MAGAZINE East **P-1550**

4676 Admiralty Way, #210, Marina del Rey, CA 90292
(213) 390-0944
FAX: (213) 313-9212

▲ VIDIKRON OF AMERICA, INC. * East **543**

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FAX: (201) 420-8287

Video Projection Systems, Screens, Speakers, Furniture.

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Brands: Vidikron, Boffi Audio Rack HiFi, JE.

International Sales Contact: Giovanni Cozzi

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Daniel A. Sejzer, *Pres.,* Edward A. Sejzer, *Exec. Vice Pres.,* Skip Wood, *Vice Pres.*

International Sales Contact: Skip Wood

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VIRGIN MASTERTRONIC INT'L. INC. * North **M-6265**

18001 Cowan St., Suite A & B, Irvine, CA 92714
(714) 833-8710
Telex: 916-240-9391
FAX: (714) 833-8717
Mastertronic Computer Software.
Martin Alper, *Pres.,* Stuart Kaye, *Vice Pres.-Sales.*
Brands: Virgin Mastertronic, Virgin Games.
International Sales Contact: S. Kaye

VISAGE MARKETING, INC. East **2036**

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(212) 683-3355

VISION ACOUSTICS Hilton **1075**

9113 W. 95th Ave., Westminster, CO 80021
(303) 420-8761

VISIONARY PRODUCTS * East **1124**

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FAX: (617) 868-5743
Innovative Video Accessories, Automatic Cameraman For Camcorders.
Joseph Sieber, Jon Sieber, Mark Feldman, Joning Chan.
Brands: In-The-Picture.
International Sales Contact: Mark Feldman

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Morris L. Weiser, Stephen M. Kline, Ari Yanovich, George Kunz, Ilene Weiser, Nathan Reiss, Howard Borman.
Brands: Vistatector™.
International Sales Contact: George Kunz

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FAX: (914) 735-1000
Audio and Video Accessories, Telephone Accessories, Cordless Phone Batteries and Antennas, Cassette Tapes.
Tom Jordan, *Pres.,* Debbie Neal, *Office Mgr.,* Leonard Schwartz, *Export Mgr.,* Michelle Deering, *Sales Dept.*
International Sales Contact: Howard Harris

VIVITAR CORPORATION * East **1104**

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(818) 700-2890
Telex: 65-2340
FAX: (818) 700-9862
Video Accessories, Cameras, Lenses, Flash.
John Bourne, *Pres.,* David Cullen, *Exec. Vice Pres. Finance,* Dick Skowlund, *Vice Pres. Sales,* John Caney, *Exec. Dir./Nat'l. Accts.,* Chuck Peralta, *Exec. Vice Pres. Mktg.*
Brands: Vivitar.
International Sales Contact: Carl Addison

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VOESA LIMITED * North 7330

Rm. 2108-9, Alexandra House, 16-20 Chater Road, Central, Hong Kong
(852) 5252373
Telex: 65631 VOESA HX
FAX: (852) 8450246

Calculators, Household Security, Switching/Remote Control Devices, Tone Dialer, Ultrasonic Meter.

Peter Ong.

Brands: Voesa.

International Sales Contact: Peter Ong

VORTEX ACOUSTICS, INC. Hilton 1177

9450 7th St., Unit F., Rancho Cucamonga, CA 91730
(714) 466-4662
FAX: (714) 466-4665

V.P.I. INDUSTRIES INC. * Hilton 5D

77 Cliffwood Ave. #3B, Cliffwood, NJ 07721
(908) 946-8606
FAX: (908) 946-8578

TNT Turntable, HW-19IV Turntable, HW-19III Turntable, HW-19JR Turntable, Power Line Conditioner #PLC, Magic Bricks, HW-17, HW17F, & HW-16.5 Record Cleaners.

Harry Weisfeld, *Sheila Weisfeld.*

Brands: VPI.

International Sales Contact: Judy Brown

V-TECH * East 1853

34 S. Greenwood Ave., Ste. 1, Pasadena, CA 91107
(818) 796-6149
FAX: (818) 577-2856

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International Sales Contact: William Tann

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FAX: (503) 644-9887

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Steve Johnson, *Pres.,* William Dunmyer, *Vice Pres. Sales & Mktg.,* Lois White, *Dir. of Nat'l. Accts.,* Bruce Bernard, *Dir. of Engr.*

Brands: Tropez.

International Sales Contact: Steve Johnson

WADIA DIGITAL CORPORATION * Hilton 1404

624 Troy St., River Falls, WI 54022
(715) 426-5900
FAX: (715) 426-5665

CD Transports, D to A Converters, A to D Converters, Power Dac.

Don Moses, *CEO,* Art Jacoby, *COO,* Chuck Husting, *VP Research & Development,* Jim McCullough, *VP Sales & Mktg.,* Judy Moses, *VP Production.*

Brands: Wadia.

International Sales Contact: Jim McCullough

Member

Changes/additions consult Product Locators

WALKER EQUIPMENT CORP., A Plantronics Company * North **6631**

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Sales Office: 1153 Highland Drive, Del Mar, CA 92014
(619) 481-2891
FAX: (619) 481-0688

CLARITY Telephone With Volume and Frequency Enhancements for High Frequency Loss. VECTOR, Portable Battery Operated Headset Fits Any Phone.

Thomas P. Eisenstadt, *Vice Pres.,* Marv Tseu, *Pres.*

Brands: CLARITY, VECTOR.

International Sales Contact: Thomas P. Eisenstadt

Member

WALT DISNEY COMPUTER SOFTWARE North **D-6664**

500 So. Buena Vista St., Burbank, CA 91521
(818) 567-5360
FAX: (818) 846-0454

Entertainment/Childrens Home Computer Software, The Sound Source.

Shelley Miles, *Vice Pres.,* Ralph Giuffre, *Dir. of Mktg.,* Sam Poole, *Dir. of Sales,* Roger Hector, *Dir. of Prod. Dev.*

Brands: Disney Software, The Sound Source.

WANG LABORATORIES INC. North **L-9**

One Industrial Avenue, Lowell, MA 01851
(508) 967-7846
FAX: (508) 967-3825

Wang EXEC Line of Personal Computers. A Complete Product Line from 286 to 386 33MHz CPUs Including Monitors, Designed Especially for the Home/Office, and Small Business Designed, Manufactured, Supported and Serviced by Wang Lab Private Showing.

James Hogan, *Pres. Personal Computer Systems Div.,* Walter Foley, *Dir.,* Robert Lerner, *Chief-Of-Staff,* Noel Greiner, *Vice Pres.,* Cal Kenney, *Central Reg. Mgr.,* James Affa, *Western Reg. Mgr.*

Member

WARRANTECH CORP. East **1248**

300 Atlantic St., Stamford, CT 06901
(203) 975-1100

Warranty Administration/Extended Service Contracts for Video, Appliance Car Audio, Home Audio Products, Personal Computers, Televisions, Telephones, Cameras.

Joel San Antonio, *Chairman/CEO,* William Tweed, *Pres.,* Steven Thomas, *Vice Pres. Sales,* Rick Rodriguez, *Vice Pres. Operations,* John Schneider, *Northeastern Reg.,* Daniel Leonhardt, *Midwest Reg.,* Jerry Katcher, *Key Accounts,* Steve Williams, *Southeast Reg.,* Marty Gerber, *Mng. Dir. of Distributor/Wholesale.*

WARREN PUBLISHING INC. East **P-1514**

2115 Ward Court NW, Washington, DC 20037
(202) 872-9200
FAX: (202) 293-3435

Television Digest With Consumer Electronics, Audio Week, Video Week.

Dave Lachenbruch, Paul Gluckman, Lisa Lilienthal, Gary Madderom.

Member

*** See Exporting Manufacturers Section**

WELBILT APPLIANCE, INC. East **2201**

3333 New Hyde Park Rd., New Hyde Park, NY 11042
(516) 365-5040 Ext. 322
FAX: (516) 365-5099

Microwave Ovens, Bread Machines, Refrigerators, Freezers, Table Top Grills, Air Purifiers.

Rob Moser, *Pres.,* Aaron Nussbaum, *Sales & Mktg.,* Bernie Sklar, *Sales & Mktg.,* Tom Lacalamita, *Mktg. Mgr.*

Brands: Welbilt.

WESTERN MANUFACTURING/STORZMOR, Consumer Products East **1354**

702 South 3rd Ave., Marshalltown, IA 50158
(515) 752-5446 (800) 247-7594
FAX: (515) 752-1205

Storzmor (Audio) Storage Systems.

Gregg Singer, Chuck Lander, Fred Bunch, Knych Keller.

Brands: Storzmor.

WESTLAKE AUDIO, INC. * Hilton **879**

2696 Lavery Ct., # 18, Newbury Park, CA 91320
(805) 499-3686
FAX: (805) 498-2571

Westlake BBSM Series Professional Studio Monitors, Produced In Seven Driver Denominations and Configurations From The Very Portable BBSM-4 To The Imposing Horn-Loaded BBSM-15.

Glenn Phoenix, *Pres.,* Anthony Suganuma, *Engineering Dept.*

Brands: Westlake Audio.

International Sales Contact: Kay Finster

WHARFEDALE AMERICA, C/O SCIENTIFIC STEREO

128 Main St., Brattleboro, VT 05301 Hilton **1350**
(802) 257-5855

WHISTLER * East **4711**

5 Lyberty Way, Westford, MA 01886
(508) 692-3000
FAX: (508) 692-4175

Whistler Radar Detectors, CB Radios and Air Compressor, Auto Security Alarm Systems.

Charles Stott, *Pres.,* John O'Leary, *V.P. Mktg. & Sales,* Robert Hatcher, *Dir. of Sales,* Karen McVeigh, *Mktg. Mgr.,* Diane Weil, *Mktg. Mgr.,* Scott Pyles, *Mktg. Mgr.*

Brands: Whistler.

International Sales Contact: John O'Leary

WICOM/WEISER TELECOMMUNICATIONS *

21525 Strathern, Canoga Park, CA 91304 North **6625**
1-(818) 715-9096
FAX: (818) 715-9067

Complete Line of Telephone Headsets That Have Universal Compatability With all Multi-Line Business Systems. Also, Cordless Telephone Headset That Will Work w/Multi-Line Business Systems. MADE IN U.S.A.

Isaac Weiser, Peggy Weiser, Michael Weiser, Tom Mouhelis, Jeremy Sobel.

Brands: DaystartII™, Headphone1A™, One-Up™ Headset, 3n1™ Headset, Trilux™ Headset, Walk N Talk™ Cordless.

International Sales Contact: Isaac Weiser

WIKO LTD. East **1558**

10490 W. 164th Place, Orland Park, IL 60462
(708) 349-1570
FAX: (708) 349-1559

Wiko Lamps, Raynox Lenses (Video and Projector), Eiko Miniature Lamps.

Robert Withers, *Dir. of Sales,* Richard Withers, *Pres.*

Brands: Wiko, Eiko, Raynox.

WINDSOR INDUSTRIES, INC. * East **728**

131 Executive Blvd., Farmingdale, NY 11735
(516) 694-1400
FAX: (516) 694-1408

Multi-Band Radios, Telephone AM/FM Clock Radios, Cassette Tape Recorders, LED AM/FM Radios, Portable AM/FM Stereos, Head Phone Radios, Head Phone-Cassette, Novelty Radios, Telephones. Small Electrics. Portable TVs. Electronic Keyboards.

David Fink, *Pres.,* Mickey Hiller, *Vice Pres.,* R. E. Doherty, *Assoc. Sales, W & B Mktg.,* Steve Newman Associates, *Sales,* Al Magida, *V.P. Sales.*

Brands: Windsor, Hamilton, Manor, Windsor-Tel-Communications, Windsor-TV.

International Sales Contact: Milton Hiller

WINNER PRODUCTS (USA) * North **7525**

821 S. Lemon # A-9, Walnut, CA 91789
(714) 595-2490
FAX: (714) 595-1483

Mouse for Commodore, IBM PC, Amiga, Atari. Joystick for Commodore, Atari, IBM. M-3 Mouse (Analog Mouse for C64, 128W Graphic), Remote Joystick For Nintendo, Commodore. IBM PC Mother Board.

Alex Chai.

Brands: Winner.

International Sales Contact: Alex Chai

WITH DESIGN IN MIND * East **246**

9660 Topanga Canyon Blvd., Chatsworth, CA 91311
(818) 407-1286
FAX: (818) 407-0022

Sea/Sight/Sound-Electronic Wave, Levitating Globe, On Tap-The Optical Illusion, Laser F/X, Plasma F/X, Portable Plasma, Voice Changer, Sing-A-Long, Optik, Microtheater, Big Gulp, Universe-The National Anthem Ball, String Ray.

Steve Zuloff, Barry Benjamin, Arthur H. Rosenthal, David S. Benjamin.

Brands: Plasma F/X, Laser F/X.

International Sales Contact: Arthur H. Rosenthal

WITTENBERG-ONONDAGA SUPPLY, Electronic Accessories East **1253**

620 Erie Blvd. W., Ste. 200, Syracuse, NY 13204
(315) 475-1395
FAX: (315) 422-4934

BODYGUARD By Meliconi, ROTOBRIDGE By Meliconi.

Hiram Samel, *Pres.,* Robert Kayajian, *Vice Pres.,* Tom Kircher, *Sales Mgr.*

Brands: Meliconi.

WIZARDWORKS, INC. North **7637**

5354 Parkdale Dr., # 104, Minneapolis, MN 55416
(612) 544-8581

WORKMAN ELECTRONIC PRODUCTS East **4409**

11917 Co Rd. 10-2, Delta, OH 43515
(419) 923-7525
FAX: (419) 923-7145

CB Radios, CB Antennas, CB Accessories, Coaxial Cable, Chemicals, Video & TV Accessories, Electronic Components, Connectors.

Rudy LaPoint, Jerry Twining, Shawn LaPoint, Bert Noe.

Brands: Bandit, Microtron, Superstar, Workman, WEP, Wissh, Super Wissh, Freeze It, Miracle Bath, Select-A-Knob.

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WORLD OF GAMES * North **6153**

17421 Pioneer Blvd., Artesia, CA 90701
(213) 860-9696
FAX: (213) 924-5300
Video Games & Accessories for Nintendo, Gameboy, Sega Genesis, Game Gear, Turbo Grafix & Sega Master System.
Mandy Sethi.
International Sales Contact: Mandy Sethi

WORLD RICHMAN CORPORATION * North **8008**

3158 Des Plaines Ave., Suite 30, Des Plaines, IL 60018
(708) 298-1188
FAX: (708) 298-1189
Laptop Computer Leather Cases, Camera Leather Cases, Cassettes Leather Cases, Binoculars' Cases, Calculator Cases.
David Huang.
Brands: Hi Pro.
International Sales Contact: David Huang

W & W ASSOCIATES (BATTERIES 'R' US) * East **5521**

29-11 Parsons Blvd., Flushing, NY 11354
(800) 221-0732 or (718) 961-2103
Telex: 5106016795
FAX: (718) 461-1978
U.S. Manufacturer of Replacement Batteries For Cellular (Portable and Transportable), Camcorders, Two-Way Radios and Cordless Telephones.
Jeffrey A. Weitzman, Ronie Rosenbaum.
Brands: W & W Associates (Batteries 'R' US).
International Sales Contact: Ronie Rosenbaum

X-10 (USA) INC. * East **4417**

185A LeGrand Ave., Northvale, NJ 07647
(201) 784-9700 or (800) 526-0027
FAX: (201) 784-9464
Wireless Home Security Systems, Powerline Carrier Remote Control Switches, Home Automation Software, Remote Security/Lighting Controls, Infrared Remote Extender.
Peter A. Lesser, *Pres.,* Bill Scheffler, *Nat'l. Sales,* Scott Klodowski, *Western Reg. Sales,* Tom Lenahan, *Eastern Reg. Sales,* Bill Sheffield, *Southwest Reg. Sales Mgr.*
Brands: X-10®, (X-10® Powerhouse™), System X-10.
International Sales Contact: Peter A. Lesser

Member

XLO ELECTRIC CO., INC. Hilton **4F**

9164 Hidden Farm Rd., Alta Loma, CA 91701
(714) 466-0382

YAKOV ARONOV AUDIO LAB INC. Hilton **575**

7418 Beverly Bldg., Los Angeles, CA 90036
(213) 653-3045
FAX: (213) 937-6905
Power AMP and Preamp (Tube).
Michael Aronov, *Vice Pres.*
International Sales Contact: Michael Aronov

Changes/additions consult Product Locators

YAMAHA CORP. OF AMERICA — Hotel **H-302**

6600 Orangethorpe Ave., Buena Park, CA 90620
(714) 522-9230

Member

▲ YAMAHA ELECTRONICS CORP., USA — Hotel **H-602**

6722 Orangethorpe Ave., Buena Park, CA 90620
(714) 522-9105

Home Audio Equipment, Receivers, Separate Components, Speakers, Compact Disc Players, Equalizers, Turntables, Cartridges, Headphones, Cassette Decks. Car Audio Electronics; Stereo TV, Video Components, CDV Players, Digital Sound Field Processors, Audio/Video Accessories (Universal Remote Control). One Brand Systems, Custom Installation Amplifiers, Home Theater Sur. Speakers.

Don Palmquist, *Pres.*, Karl Nakahama, *Sr. Vice Pres.*, Doan Hoff, *Adv. Mgr.*, Steve Caldero, *Nat'l. Sales Mgr., Concert Systems and Video*, Larry Poor, *Mktg. Mgr. Audio Components*, Steve Girod, *Vice Pres. Mktg. & Sales*, Matt Rounds, *Car Audio Nat'l. Sales Mgr.*

Brands: Yamaha.

Member

YASHICA, INC., A Kyocera Group Company — East **253**

100 Randolph Rd., Somerset, NJ 08875
(201) 560-0060
FAX: (201) 560-9221

VIDEO PRODUCTS: 8mm Camcorder and Accessories, SLR and 35mm Rangefinder Cameras.

Bill Heuer, *Pres.*, Joe Ohashi, *Exec. Vice Pres.*, Ed Folb, *Nat'l. Sales Mgr.*, Hiro Suzuki, *Adv. Mgr.*

Brands: Yashica/Contax.

ZAK ENTERPRISES, INC. — East **1118**

1348 Kenilworth, Glenview, IL 60025
(708) 729-1773

Compact Disc Storage Cases (Audio Accessories).

Christopher C. Kuczek, Shahe Alexanian, Tatiana Lamonaca

Brands: CD Traveler, Hotstak, Hitech.

Z BAG, A Div. of Athletic Bag Co. * — East **1424**

2020 Industrial Circle, P.O. Box 27273, Salt Lake City, UT 84127
(800) 453-8736
FAX: (801) 972-2964

Camcorder Cases, Video Camera Cases, Rental Video Protection Cases. Audio Cassette & Compact Disc Cases. Computer Cases, Officially Licensed Carrying Case for Nintendo Action Set, Nintendo Game Boy, Car Stereo Cases.

David Whiting, *Pres.*, Michael Herd, *Vice Pres. & Dir. Corporate Mktg.*, Dean Lindsay, *Dir. of Sales.*

Brands: Z Bag, Roo Sac.

International Sales Contact: Dean Lindsay

▲ Selected For Innovations '91 Exhibition
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APPOINTMENTS

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APPOINTMENTS

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UPPER/53
LEVEL
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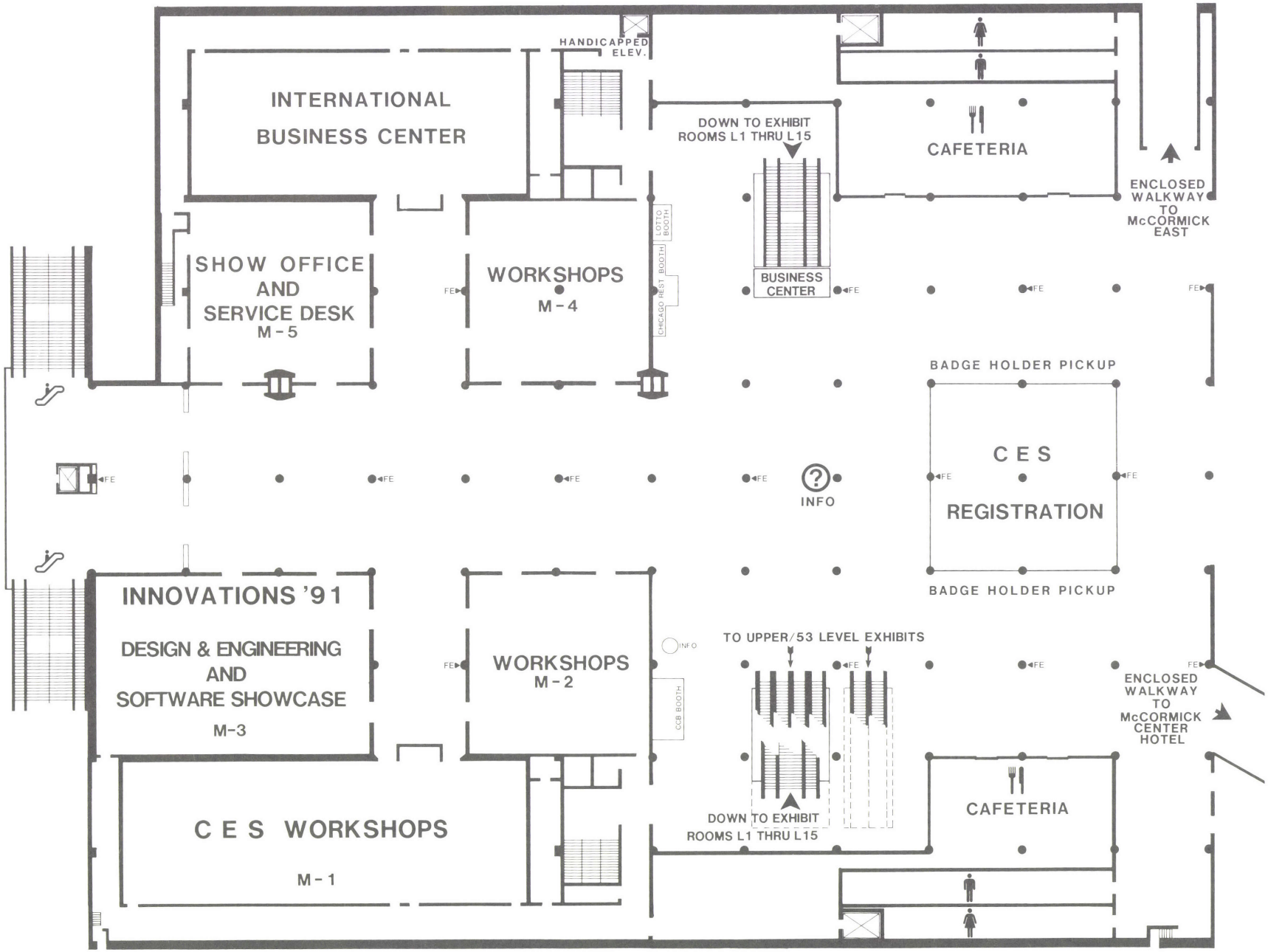
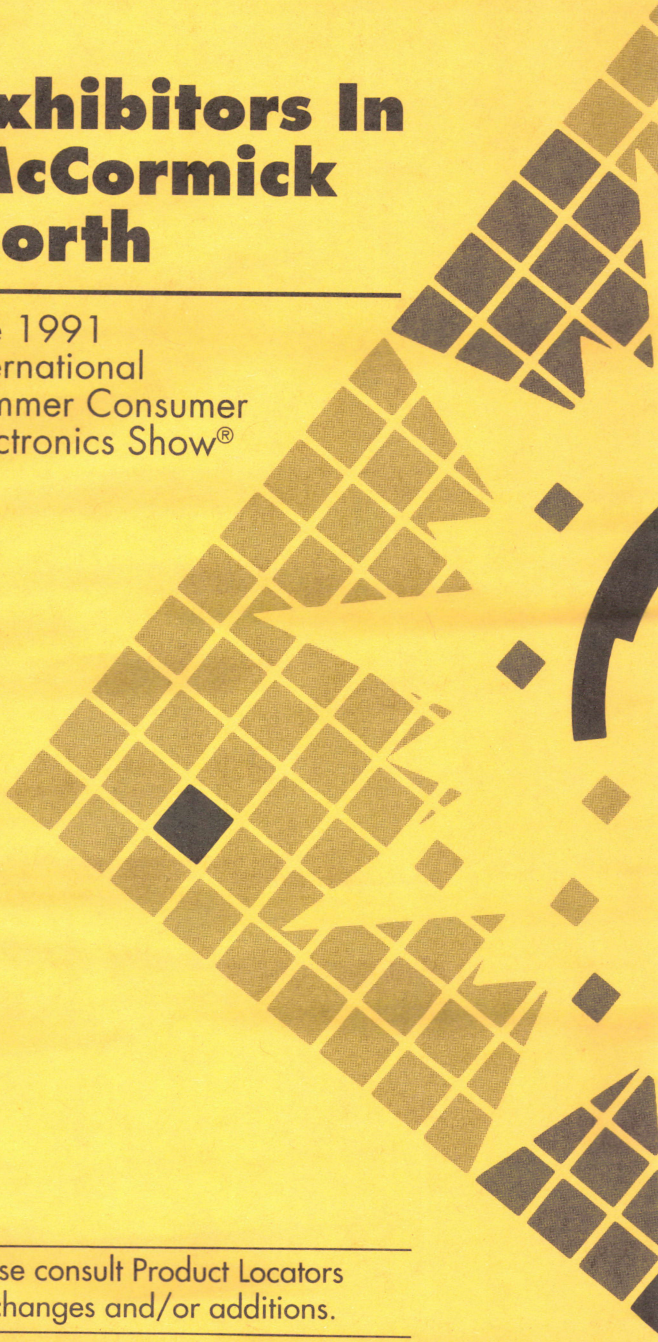
MEZZANINE/27 LEVEL



Exhibitors In McCormick North

The 1991
International
Summer Consumer
Electronics Show®



Please consult Product Locators
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McCORMICK CENTER HOTEL

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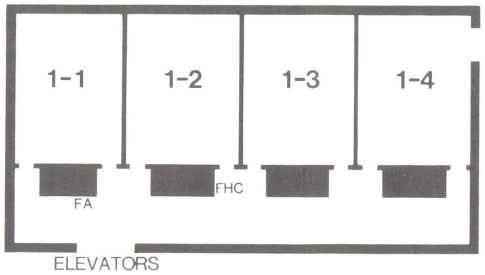

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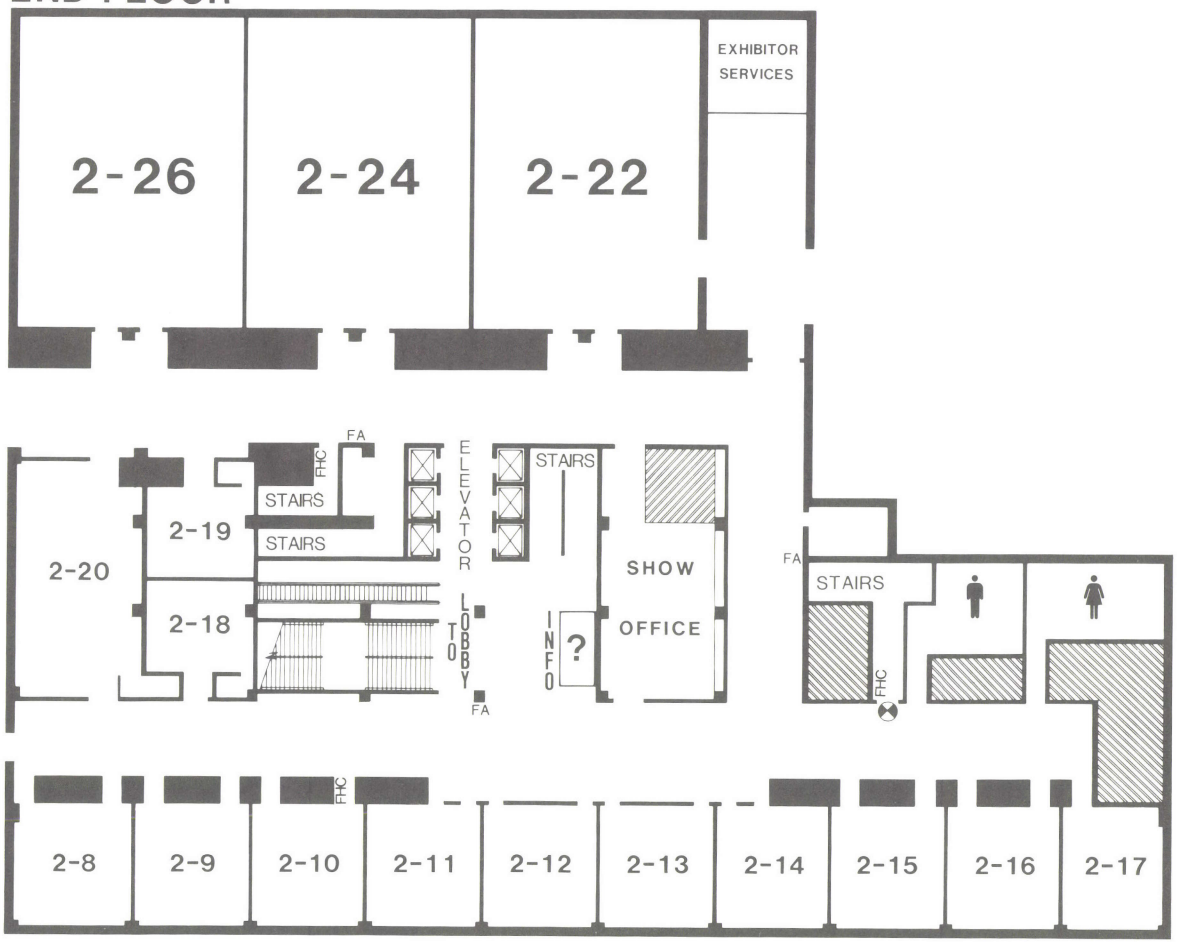

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CHICAGO HILTON AND TOWERS

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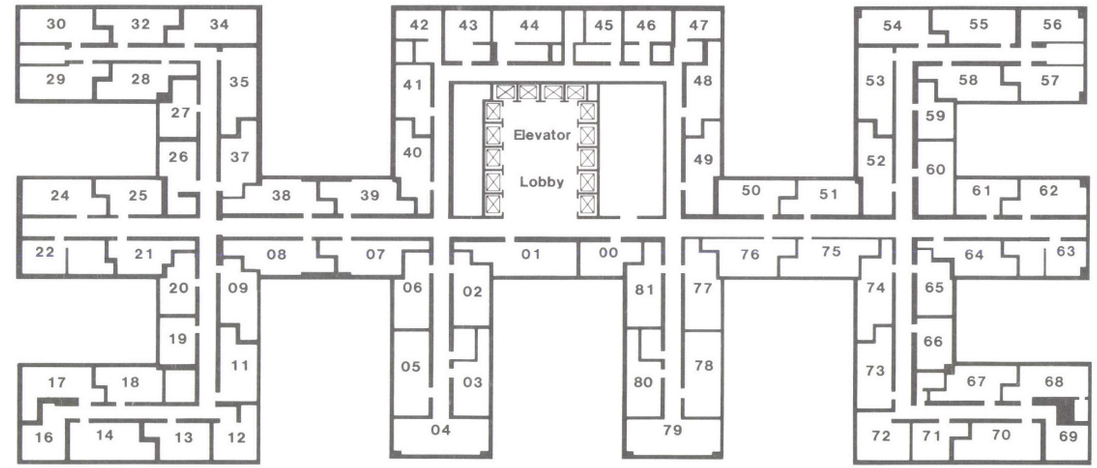

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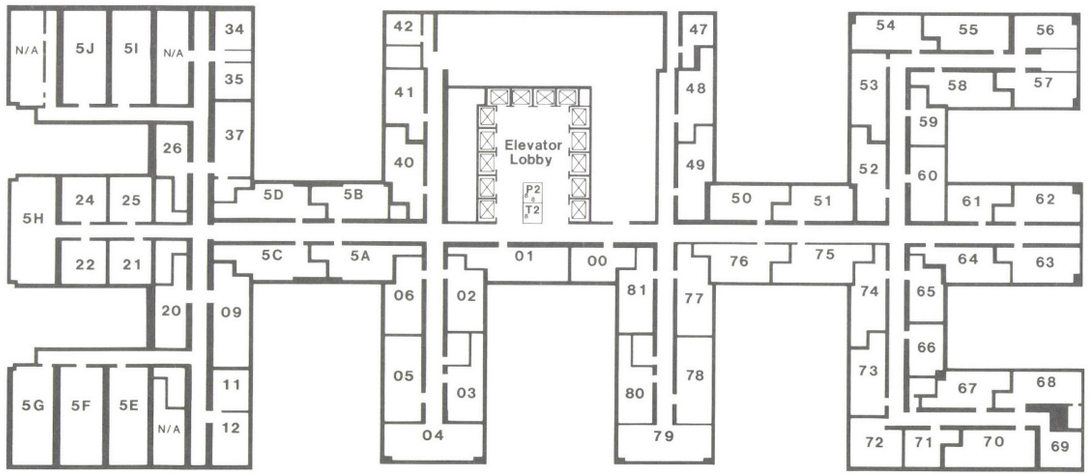

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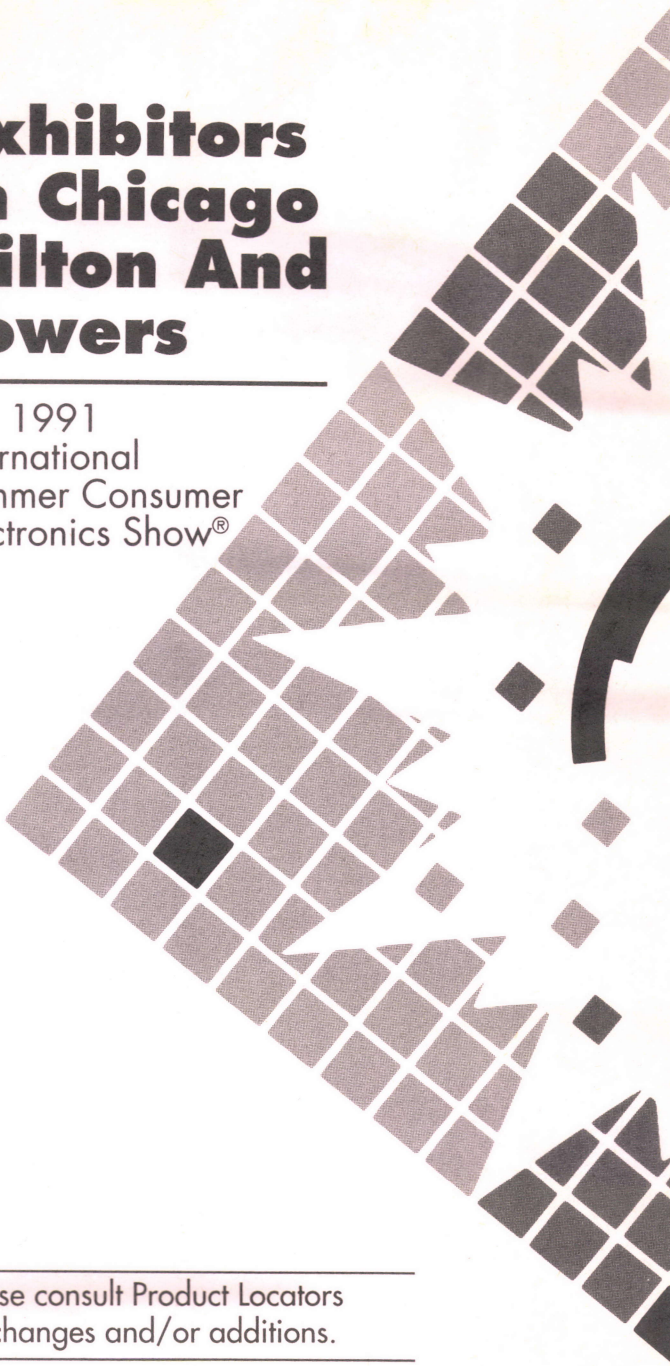

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284	TELEDYNAMICS CORP.	North 6420
285	TELEFONIX, INC.	North 6320
285	TELEGAMES USA	North 7635
285	TELEKLIP PHONE HOLDER, William S. Westbrook	North 6015
285	TELEPHONE EXTENSION CORP. (TEC)	East 1700
285	TELKO, INC., Consumer Telephone and Home Security Div.	North 6417
286	TELULAR, INC.	East 5200
286	TENTEL CORP.	East 1324
286	THIEL	Hilton 1204
286	THIN CHEN ENTERPRISE CO., LTD.	North 6154
286	THORENS/BLR ELECTRONICS, INC., BLR Electronics, Inc.	Hilton 779
287	3C LIMITED	North 7330
287	3M, Consumer Video and Audio Products Div.	East D-25
287	TIFFANY ELECTRONICS GROUP, M. Berns Industries	Hilton 779
288	TOOLAND INDUSTRIAL CORP.	North 6258
289	TOTE VISION	East 201
289	TRADE WINDS, INC.	East P-1548
289	TRADE WINNERS (WEEKLY)	East P-1618
289	TRANSPARENT AUDIO MARKETING	Hilton 604
290	TRANS USA PRODUCTS, INC.	East 5300
290	TRI-ACE, INC.	East 1121
290	TRIAD SPEAKERS, LPC, INC.	East 654
290	TRIPLE WAY INDUSTRIES LTD. (HKTDC)	North 7330
290	TRITON TOYS, INC.	North 6041
291	TRUMINCO OF CALIFORNIA, INC.	East 1022
291	TST/IMPRESO, INC.	North 8126

Page	Exhibitor	Booth
291	T T SYSTEMS CORP.	North 6827
291	TUBE RESEARCH LABS	Hilton 1450
292	UNIFAX INTERNATIONAL, INC.	North 7706
293	UNI HI-QUAL PRODUCTS, INC.	North 8027
293	UNI-SCREEN, INC., Home Theater	East 651
293	UNISON RESEARCH S.R.L.	Hilton 5G
293	UNITED AMERICAN VIDEO CORP., Mirror Image Video Services - Custom Duplication	East 1400
294	UNITED CHINA ELECTRONICS (HK) CO., LTD.	North 7330
294	UNITED IMPORTS, INC.	East 1917
294	UNITY AUDIO CORP.	Hilton 777
294	UNIVERSAL CELLULAR	East 5309
294	UNIVERSAL ELECTRONIC TECHNOLOGY CORP.	North 6018
294	UNIVERSAL S., INC.	East 2137
295	VACUUM TUBE LOGIC	Hilton 1177
295	VALOR ENTERPRISES, INC.	East 5205
295	VALVE AMPLIFICATION COMPANY	Hilton 4K
295	VANDERSTEEN AUDIO	Hilton 501, 504
295	VANGUARD (USA), INC., Div. Guardforce Corp. Taiwan	East 1002
296	VANTAGE POINT PRODUCTS CORP.	East 1535
296	VANTAGE SALES, INC.	East 1311
296	VDO-PAK INC.	East 5111
296	VELODYNE ACOUSTICS, INC.	East 543
296	VERSA DYNAMICS	Hotel 5JC
297	VIDCOM An Encore Power Company	East 5111
297	VIDEO LINK, A Div. of Xantech Corp.	East 549
298	VIDEONICS INC.	East 724
298	VIDIKRON OF AMERICA, INC.	East 543

Page	Exhibitor	Booth
298	VILLA CRESPO SOFTWARE, INC.	North 6040
299	VIRGIN MASTERTRONIC INT'L. INC.	North M-6265
299	VISIONARY PRODUCTS	East 1124
299	VISTATECH ENTERPRISES LTD.	East 440
299	VITAL LINK ELECTRONICS, INC.	East 1700
299	VIVITAR CORPORATION	East 1104
300	VOESA LIMITED	North 7330
300	V.P.I. INDUSTRIES INC.	Hilton 5D
300	V-TECH	East 1853
300	VTECH COMMUNICATIONS - SUBSIDIARY OF VIDICRAFT INC.	North 6225
300	WADIA DIGITAL CORPORATION	Hilton 1404
301	WALKER EQUIPMENT CORP., A Plantronics Company	North 6631
302	WESTLAKE AUDIO, INC.	Hilton 879
302	WHISTLER	East 4711
302	WICOM/WEISER TELECOMMUNICATIONS	North 6625
303	WINDSOR INDUSTRIES, INC.	East 728
303	WINNER PRODUCTS (USA)	North 7525
303	WITH DESIGN IN MIND	East 246
304	WORLD OF GAMES	North 6153
304	WORLD RICHMAN CORPORATION	North 8008
304	W & W ASSOCIATES (BATTERIES 'R' US)	East 5521
304	X-10 (USA) INC.	East 4417
305	Z BAG, A Div. of Athletic Bag Co.	East 1424

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

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DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

Exhibitors By Booth Number

The 1991 International Summer Consumer Electronics Show®

Please consult Product Locators for changes and/or additions.

The *CES Official Directory* was compiled with information received through April 26, 1991. CES cannot be held responsible for errors or omissions.

Exhibitors by Booth Number

McCORMICK EAST/
Lobby Demonstration Rooms

D-25 3M, Consumer Video and Audio Products Div.
D-26 KAWAI AMERICA, Consumer Products Div.
D-27 HUGHES AIRCRAFT COMPANY, Audio Products
D-28 DENON AMERICA, INC.
D-29 DENON AMERICA, INC.
D-30 DENON AMERICA, INC.
D-32 MAGNAVOX/PHILIPS CONSUMER ELECTRONICS
D-35 LUXMAN, Div. of Alpine Electronics of America
D-451 SELECTECH, LTD.
D-568 B.I.C. AMERICA
D-569 LASER DISC ASSOCIATION
D-571 HARMAN VIDEO
D-664 EUROSON AMERICA, INC.
D-668 MILLER & KREISEL SOUND CORP.
D-746 LINCOLNWOOD LTD.
D-748 ATLANTIC TECHNOLOGY, Lincolnwood, Ltd.
D-750 NAD (USA), Lenbrook Industries Limited
D-754 PSB SPEAKERS, Lenbrook Industries Limited
D-756 NILES AUDIO CORP.
D-760 AUDIOEASE
D-762 PRECISE ACOUSTIC LABORATORIES
D-764 DYNACO
D-769 ROCKUSTICS INC.

McCORMICK EAST/
Lobby Meeting Rooms

M-3 EIA/CONSUMER ELECTRONICS GROUP, VICA COMPETITION
M-1801 ATL INCORPORATION (ELECTROCON NORTH AMERICA INC.)

McCORMICK EAST/
Outdoor Exhibits

O-1 MTX
O-2 PYLE INDUSTRIES, INC.
O-3 BLAUPUNKT, Div. of Robert Bosch Corp.
O-6 STANFORD ADVANCED ACOUSTIC TECHNOLOGY, (STANFORD ACOUSTICS)
O-8 INTERNATIONAL JENSEN, INC., Jensen
O-9 PHASE LINEAR, Div. of Int'l. Jensen
O-10 PRECISION POWER, INC.
O-11 EARTHQUAKE SOUND CORP.

McCORMICK EAST/
Lobby Publications

P-555 AUDIO/VIDEO INTERIORS, Avcom Publishing, Ltd.
P-655 AUDIO MAGAZINE, Hachette Magazines, Inc.
P-656 SOUND & VIDEO CONTRACTOR MAGAZINE
P-1510 HFD/FAIRCHILD PUBLICATIONS
P-1512 PHOTO BUSINESS
P-1514 WARREN PUBLISHING INC.
P-1516 HALSEY PUBLISHING CO.
P-1518 DISCOUNT MERCHANDISER
P-1520 OMNI INT'L., Div. of General Media Int'l., Inc.
P-1522 FOUR-WHEELER, Div. of General Media Int'l. Inc.
P-1524 PENTHOUSE INT'L., Div. of General Media Int'l., Inc.
P-1526 PLAYBOY MAGAZINE
P-1528 DETAILS MAGAZINE
P-1530 MOBILE PRODUCT NEWS, Phillips Publishing, Inc.
P-1530 PHILLIPS PUBLISHING, INC., Video/Multimedia & Telecom
P-1532 MOBILE PRODUCT NEWS, Phillips Publishing, Inc.
P-1532 PHILLIPS PUBLISHING, INC., Video/Multimedia & Telecom
P-1534 RENTAL DEALER NEWS, Trade Magazine
P-1536 RENTAL DEALER NEWS, Trade Magazine
P-1538 TAIWAN ELECTRONICS INDUSTRY
P-1540 GQ MAGAZINE, Conde Nast
P-1542 ASIAN SOURCES
P-1544 ASIAN SOURCES
P-1548 TRADE WINDS, INC.
P-1550 VIDEO SOFTWARE MAGAZINE
P-1610 AUDIO MAGAZINE, Hachette Magazines, Inc.
P-1611 SOUND & IMAGE, HACHETTE MAGAZINES, INC.
P-1611 STEREO REVIEW, Hachette Magazines, Inc.
P-1612 AUDIO MAGAZINE, Hachette Magazines, Inc.
P-1613 CAR STEREO REVIEW, Hachette Magazines, Inc.
P-1613 STEREO REVIEW SPECIALS, Hachette Magazines, Inc.
P-1614 AUTO SOUND & SECURITY, McMullen Publishing, Inc.
P-1615 HIGH PERFORMANCE REVIEW PUBLISHING CO.
P-1616 IDG COMMUNICATIONS/PETERBOROUGH, INC.
P-1617 CD REVIEW
P-1618 TRADE WINNERS (WEEKLY)
P-1619 THE TOY BOOK
P-1620 VIDEOMAKER MAGAZINE
P-1621 ENTERTAINMENT WEEKLY, INC., Entertainment Weekly Magazine
P-1622 U.S. NEWS & WORLD REPORT
P-1623 PTN PUBLISHING CORP.
P-1624 GERNSBACK PUBLICATIONS INC.
P-1625 RETAILING NEWS
P-1626 NEWSWEEK, INC.
P-1627 CES NEW PRODUCT MASTER CATALOG, North American Publishing Co.
P-1627 DEALERSCOPE MERCHANDISING, North American Publishing Co.
P-1628 FORTUNA COMMUNICATIONS CORP., Satellite TV Week
P-1629 CES NEW PRODUCT MASTER CATALOG, North American Publishing Co.
P-1629 DEALERSCOPE MERCHANDISING, North American Publishing Co.
P-1630 REQUEST MAGAZINE
P-1631 EXPORT MARKET DEVELOPMENT LTD.
P-1632 CAR AUDIO AND ELECTRONICS, Avcom Publishing, Ltd.
P-1633 DEMPA PUBLICATIONS, INC.
P-1634 AUDIO/VIDEO INTERIORS, Avcom Publishing, Ltd.
P-1635 DEMPA PUBLICATIONS, INC.
P-1636 BUYING GROUP NEWS
P-1637 AUDIOVIDEO INT'L., Dempa Publication, Inc.
P-1638 ROLLING STONE MAGAZINE, Publication
P-1639 AUDIOVIDEO INT'L., Dempa Publication, Inc.
P-1640 VIDEO MAGAZINE, Reese Communications, Inc.
P-1641 DISCOUNT STORE NEWS
P-1642 VIDEO MAGAZINE, Reese Communications, Inc.
P-1643 CES DAILY NEWS/HAMPTON INT'L.
P-1644 MUSICAL MERCHANDISE REVIEW/LARKIN PUBLICATIONS
P-1645 CES DAILY NEWS/HAMPTON INT'L.
P-1711 TWICE (THIS WEEK IN CONSUMER ELECTRONICS), Cahners Publishing
P-1713 TWICE (THIS WEEK IN CONSUMER ELECTRONICS), Cahners Publishing

P-1715 TWICE TODAY, TWICE Publishing Corp.
P-1717 TWICE TODAY, TWICE Publishing Corp.
P-1719 VIDEO REVIEW, Viare/TWICE Publishing Corp.
P-1721 VIDEO REVIEW, Viare/TWICE Publishing Corp.
P-1723 EXCHANGE & COMMISSARY NEWS (MILITARY)
P-1725 BILLBOARD
P-1727 CES TRADE NEWS DAILY - A PUBLICATION OF COMMUNICATION CHANNELS, INC.
P-1729 CES TRADE NEWS DAILY - A PUBLICATION OF COMMUNICATION CHANNELS, INC.
P-1731 ESQUIRE MAGAZINE
P-1733 MOBILE ELECTRONICS SPECIALIST, Publishing
P-1735 CMP PUBLICATIONS, INC.
P-1737 CQ COMMUNICATIONS, INC.
P-1739 BOBIT PUBLISHING, Installation News
P-1739 INSTALLATION NEWS, Bobit Publishing
P-1739 SOUND CHALLENGE/BOBIT PUBLISHING
P-1741 OFF DUTY ENTERPRISES
P-1743 OFFICIAL VIDEO DIRECTORY & BUYER'S GUIDE
P-1745 ORBIT PUBLICATIONS/COMMTEK, INC.
P-5434 CARDIFF PUBLISHING CO., INC., Cellular Marketing Magazine

McCORMICK EAST/
Lobby Trade Associations

T-1 EIA/CONSUMER ELECTRONICS GROUP, VICA COMPETITION
T-2 ELECTRONIC INDUSTRIES ASSOCIATION, Consumer Electronics Group
T-557 CUSTOM ELECTRONIC DESIGN & INSTALLATION ASSOCIATION (CEDIA)
T-1500 HOME RECORDING RIGHTS COALITION
T-1506 SATELLITE BROADCASTING & COMMUNICATIONS ASSOC.
T-1600 ERA-ELECTRONICS REPRESENTATIVES ASSOCIATION, Consumer Products Marketing Group
T-1601 NARDA (NAT'L. ASSOCIATION OF RETAIL DEALERS OF AMERICA)
T-1605 HOME AUTOMATION ASSOCIATION
T-1607 NAT'L. ELECTRONICS SALES AND SERVICE DEALERS ASSN. (NESDA)
T-1608 BERLIN SHOW/AMK BERLIN
T-1609 INT'L. SOCIETY OF CERTIFIED ELECTRONICS TECHNICIANS (ISCET)
T-1701 CAR AUDIO SPECIALISTS ASSOC./VEHICLE SECURITY ASSOC. (CASA/VSA)
T-1703 INT'L. AUTO SOUND CHALLENGE ASSN., INC.
T-1705 MILITARY MARKETPLACE ASSOCIATION

McCORMICK EAST/MALL

200 ONKYO U.S.A. CORP.
201 TOTE VISION
206 MEMTEK PRODUCTS
212 KOSS CORP.
218 GEMINI INDUSTRIES, INC.
224 COAST MANUFACTURING CO., Audio/Video
226 SPECTRA MERCHANDISING INT'L., INC.
230 DISCWASHER, INC.
232 GO-VIDEO, INC.
240 PIONEER LASER ENTERTAINMENT INC.
243 SANYO ENERGY (USA) CORP.
244 GEMSTAR DEVELOPMENT CORP.
245 RICOH CORP., Consumer Products
246 WITH DESIGN IN MIND
249 ELITE INDUSTRIES
253 YASHICA, INC., A Kyocera Group Company
254 NIKKODO CO., LTD., Nikkodo USA, Inc.
257 CICENA, INC.
260 BELBOIS LTD.
261 GATES ENERGY PRODUCTS, INC., Consumer Products
300 SHARP ELECTRONICS CORP.
318 SHERWOOD, Div. of Inkel Corp.
324 ROYAL SOUND CO., INC.
328 GUSDORF CORP.

334 MONSTER CABLE
342 BELL'OGGETTI INT'L. LTD.
344 SAFT AMERICA, INC., Portable Battery Div.
348 DYNASOUND ORGANIZER, INC.
352 STARLIGHT ELECTRONICS OF AMERICA, INC.
356 DIC DIGITAL
400 PANASONIC CO., Matsushita Electric Corp. of America
400 PANASONIC/TECHNICS MOBILE ELECTRONICS DIV., Matsushita Electric Corporation of America
400 TECHNICS, Matsushita Electric Corp. of America
418 JVC CO. OF AMERICA
426 GRAN PRIX ELECTRONICS
428 COMMODORE BUSINESS MACHINES, INC.
440 BROKSONIC CORP.
440 HATZLACHH SUPPLY, INC./BROKSONIC CORP., Broksonic Corp., Shefa Brucha Inc.
440 VISTATECH ENTERPRISES LTD.
444 GOLDSTAR ELECTRONICS INT'L., INC.
444 GOLDSTAR TECHNOLOGY, INC.
457 RUNCO INTERNATIONAL, Home Theater
500 TOSHIBA AMERICA CONSUMER PRODUCTS, INC.
500 TOSHIBA AMERICA, INFORMATION SYSTEMS, INC., Electronic Imaging Div.
510 EMERSON RADIO CORP.
516 HITACHI HOME ELECTRONICS (AMERICA), INC.
524 CALIBRON
524 RECOTON CORP.
524 REMBRANDT
528 O'SULLIVAN INDUSTRIES, INC.
534 SAMSUNG ELECTRONICS AMERICA, INC.
543 LEXICON, INC.
543 VELODYNE ACOUSTICS, INC.
543 VIDIKRON OF AMERICA, INC.
544 COBRA ELECTRONICS/DYNASCAN
544 LLOYD'S ELECTRONICS, Div. of Dynascan Corp.
549 VIDEO LINK, A Div. of Xantech Corp.
551 AUDIO SPEC CANADA
556 SONANCE
559 AUDIOACCESS
561 PULSAR VIDEO SYSTEMS, INC.
564 DUNTECH AUDIO
600 CASIO, INC.
601 PANASONIC INDUSTRIAL CO., Battery Sales Group
614 SANSUI USA, INC.
620 CANON USA, INC., Home Office Products
620 CANON USA, INC., Video Div.
632 DAEWOO ELECTRONICS CORP. OF AMERICA
644 INTERNATIONAL JENSEN, INC., Jensen
644 SQUARE D COMPANY, Distribution Equipment
648 JAMO HI-FI USA, INC.
648 MKO ELECTRONIC SYSTEMS, INC.
651 UNI-SCREEN, INC., Home Theater
652 ESOTERIC AUDIO USA, INC.
654 TRIAD SPEAKERS, LPC, INC.
657 AUDIO DESIGN ASSOCIATES, INC.
657 CREATIVE ACOUSTICS, INC.
658 RUSSOUND/FMP, INC.
659 PANAMAX
660 STEREO STONE, INC., Hi Fidelity Loudspeaker Systems
662 AUDIO ELECTRONICS SYSTEMS, INC.
663 DA-LITE SCREEN COMPANY, INC., Home Theatre
700 LE-BO/PEERLESS
701 LANCE INDUSTRIES
702 PHILIPS CONSUMER ELECTRONICS CO., Philips Accessories
706 ALARON, INC.
712 K T V, INC.
716 ELECTRO BRAND, INC.
720 NUMARK ELECTRONICS CORP.
724 VIDEONICS INC.
728 WINDSOR INDUSTRIES, INC.
730 LIFT DISCPLAY, INC.
738 CENTURION ELECTRONICS
740 ARISTA ENTERPRISES, INC.
751 ASSURED SYSTEMS, INC.
751 PHASE TECHNOLOGY CORP.
753 PHOENIX GOLD
759 ODEON

761 STEWART FILMSCREEN CORP.
763 APATURE PRODUCTS

McCORMICK EAST/LOBBY

1000 PANASONIC, Appliance Products Div., (Health Care Products)
1002 VANGUARD (USA), INC., Div. Guardforce Corp. Taiwan
1004 SLIK AMERICA, INC.
1005 THE TAMIKO CORP.
1009 OMRON HEALTHCARE, INC., Consumer Division
1010 CONCORD CAMERA CORP. OF ILLINOIS, Argus Camera Div.
1011 INFRALUX INT'L., INC.
1014 SPENCER INDUSTRIES, INC.
1015 A & D ENGINEERING, INC., Consumer Medical Div.
1017 PARAMOUNT DISTRIBUTORS LTD.
1019 ELF INT'L. LTD.
1022 TRUMINCO OF CALIFORNIA, INC.
1024 SHOMI CORP.
1027 RACHEL OPTICAL CO., INC.
1028 SAKAR INT'L., INC.
1029 METRIX CORP.
1034 FIBEROPTIC LIGHTING, INC.
1036 SWEDAL INT'L., INC.
1037 SENSORMATIC ELECTRONICS
1038 ITT CONSUMER FINANCIAL CORP.
1040 SERVICEPLAN, INC.
1041 LODE DATA SYSTEMS
1043 VERTICAL CONNECTION/TAKE 1 SOFTWARE
1048 COMPONENTGUARD, INC.
1100 ROKINA INT'L., INC.
1104 VIVITAR CORPORATION
1110 KALIMAR INC.
1114 SUNPAK/DIV. OF TOCAD AMERICA, INC.
1118 ZAK ENTERPRISES, INC.
1120 PROGRESSIVE DESIGN
1121 TRI-ACE, INC.
1124 VISIONARY PRODUCTS
1128 OMNIVOX CORP. DBA OMNIGRAPHICS
1130 RND PRODUCTS, INC., Div. of Tecla Co., Inc.
1134 INDEPENDENT DEALER SERVICES, INC.
1134 INNOVATIVE CONCEPTS, INC. Independent Dealer Services, Inc.
1135 A-1 BUSINESS SUPPLIES, INC.
1137 DELTA WARRANTY
1140 INT'L. FACTORY SERVICE/IFS LTD., Int'l. Headquarters New York
1142 AMERICAN BANKERS INSURANCE GROUP
1146 PROTEX SECURITY SYSTEMS, INC.
1200 ANSCO PHOTO-OPTICAL PRODUCTS CORP.
1202 RYKA
1205 SATTER, INC.
1208 NADY SYSTEMS, INC., Consumer Electronics/Easy Talk
1214 SOTA INT'L. MFG., INC.
1216 MIDAS WU INDUSTRICAL CO. LTD.
1218 AVANTI PRODUCTS, Div. of The Mackle Co., Inc.
1219 CINEMA PRODUCTS CORP.
1224 IDEAL WORLD MARKETING INC., Ideal Photo & Video, Vidpro, Starpro
1225 PEERLESS SALES CO.
1228 SAMSONITE CORP., Industrial Products
1229 LPL CO. LTD.
1232 TECHNITRON INTERNATIONAL, INC.
1234 NAT'L. ELECTRONICS WARRANTY CORP. (N.E.W.)
1240 TYLER BUSINESS SYSTEMS
1241 TRANSAMERICA COMMERCIAL FINANCE CORP.
1244 ALAN DREY COMPANY, INC., Adco List Management Services, Inc.
1247 FRIEND SPRING INDUSTRIAL CO., LTD.
1248 WARRANTECH CORP.
1249 AMERICAN BUSINESS INFORMATION, INC.
1253 WITTENBERG-ONONDAGA SUPPLY, Electronic Accessories
1255 ATLANTIC REPRESENTATIONS, INC.
1256 NAT'L. ELECTRONICS, INC.
1257 PROGESSIVE STYLES, INC.
1258 PULSE INT'L./PRECEDENCE MARKETING INT'L.
1300 SHOWLINE VIDEO, A Div. of Visync Technologies Corp.
1300 STACKMASTER CORP., Div. of Visync Technologies Corp.
1302 HAKUBA U.S.A., INC.

1309 SELSI CO., INC.
1311 VANTAGE SALES, INC.
1313 ACER CAMERA, INC. U.S.A.
1315 ARKON RESOURCES, INC.
1316 BESCOR VIDEO ACCESSORIES LTD.
1319 DOSKOCIL MANUFACTURING CO., INC.
1320 LUCASEY MFG.
1324 TENTEL CORP.
1326 AAA INT'L. CO.
1328 R.J.P. ELECTRONICS, INC., Consumer Products Div.
1329 JABRO BATTERIES, INC.
1333 ELECTRONIX CORP.
1340 NAT'L. CAPTIONING INSTITUTE
1341 LASER DESIGNS LTD., INC.
1344 EXPRESS YOURSELF, INC.
1345 CUSTOM ANIMATED PRODUCTIONS
1348 ADAMS APPLE DISTRIBUTING L.P.
1350 INTERNATIONAL VIDEO DISTRIBUTION INC.
1354 WESTERN MANUFACTURING/STORZMOR, Consumer Products
1356 THE SAIKO ENTERPRISES, INC., Audio, Video, Telephone Accessories
1357 RIVER PARK, INC.
1400 UNITED AMERICAN VIDEO CORP., Mirror Image Video Services - Custom Duplication
1402 PRACTICAL PRODUCTS, INC.
1403 DUAL VOLTAGE, INC./DIRECT POWER PLUS, INC.
1408 SIMA PRODUCTS CORP.
1414 SPORT ELECTRONICS
1416 BEST FILM & VIDEO CORP.
1416 J D STORE EQUIPMENT, INC.
1417 ACME-LITE MFG. CO., Hollywood Tripod Co.-Imperial Tripod Co.
1421 LESLIE DAME ENTERPRISES LTD.
1424 Z BAG, A Div. of Athletic Bag Co.
1428 TAMRAC, INC.
1434 JIM-MOR VIDEO & FILMS
1436 GORDON IND., LTD.
1438 FINYL, Transparent Audio Marketing, Inc.
1440 LIGHT & SOUND RESEARCH, INC.
1444 S.A.M. ELECTRONICS
1445 NEONETICS INC.
1446 ALFA ELECTRONICS, INC.
1447 SUN HING AUDIO EQUIPMENT MFG. LTD.
1448 EASTERN AMERICA TRIO PRODUCTS, INC.
1450 CHICAGO ONE STOP, INC.
1451 SOHO CORP.
1453 CONTINENTAL ENGINEERING GROUP
1454 QUANTUM INTERNATIONAL INC.
1457 GOLDEN LEAS LTD.
1505 FRONT ROW VIDEO, INC.
1515 ESAW INDUSTRIES, INC.
1525 SOUTHERN CASE, INC., Consumer Products Div.
1535 VANTAGE POINT PRODUCTS CORP.
1537 E.I.D. CENTER CO.
1545 NEONIZE, INC.
1547 MICRO POWER ELECTRONICS, INC.
1549 JAMES ALLEN, INC.
1552 RTW INT'L. CORP.
1556 KINGS ELECTRONICS, C/O SUPERSONIC ELECTRONICS
1558 WIKO LTD.
1646 AMERICAN AUDIO VIDEO RESEARCH, INC.
1648 MOBILE OFFICE, CurtCo Inc.
1648 SANDMARTIN CO. LTD.
1650 HANUMPA CORP.
1651 MOBILE OFFICE, CurtCo Inc.
1653 CORNWALL INDUSTRIES, Himark Enterprises, Inc.
1656 GIN SOUND CO.
1657 ACCENTA COMPONENTA CORP.
1659 VIEWSTAR CANADA, INC.
1700 TELEPHONE EXTENSION CORP. (TEC)
1700 VITAL LINK ELECTRONICS, INC.
1706 SUN COAST MDSE. CORP.
1708 E&S INT'L. ENTERPRISES, INC.
1712 SUPERSONIC, INC. U.S.A.
1716 AUDIOFILE, COMPACT DISC STORAGE SYSTEM
1720 OMNIMOUNT SYSTEMS
1724 AMBICO, INC.
1728 CASE LOGIC, INC., Audio Accessories

1736 AZDEN CORP.
1740 KINYO CO., INC.
1747 TANG ELECTRONIC CORP.
1748 NIPPON SHOKUHIN SANGYO CO. LTD.
1749 INSTANT REPLAY
1752 ADRATECH INT'L. TRADING, Electronic Export & Distributors
1754 SAI INTERNATIONAL (N.J.), INC.
1756 POCKET SONGS, Division of Music Minus One
1800 ENTERPREX INT'L. CORP./SONGTECH/TRON INT'L. CORP.
1801 TEI ELECTRONICS INC.
1803 INTERWORLD TRADE, INC.
1806 JEBSEE ENTERPRISES, INC.
1813 MIDLAND IMPORTS
1816 LENMAR ENTERPRISES, INC.
1817 CLIK! CASE BY OUTER CIRCLE PRODUCTS, LTD.
1820 DOC-TECH INTERNATIONAL
1821 CLUB ELECTRONICS
1824 COREX DESIGN GROUP, INC.
1828 VELBON INT'L. CORP.
1837 CUBICON CORPORATION
1840 DATAWAVE
1840 GRANDWELL INDUSTRIES, INC.
1848 BMI BEAUX MERZON, INC., Retail Products, Audio Accessories
1849 TEG/TELEVISA 2000, Video
1853 V-TECH
1855 A & J DISTRIBUTORS
1856 RGA ELECTRONIC GEAR
1857 AUDIO LINEAR
1900 GENEVA GROUP OF COMPANIES, INC.
1901 GEM SOUND CORP.
1902 MASON CAMERA & ELECTRONICS CORP.
1905 SANGEAN AMERICA, INC.
1908 AMBASSADOR IMPORTS LTD., Electronics
1912 EMBASSY PRODUCTS CORP., Electronics
1916 SENTRY INDUSTRIES
1917 UNITED IMPORTS, INC.
1921 INSIGHT TECHNNOLOGY, INC.
1922 KABAT ASSOCIATES, INC.
1923 CARBONNEAU
1924 S.R. ELECTRONICS, INC.
1925 KENT IMPORT EXPORT CO.
1936 JAPANESE DISTRIBUTORS CORP. (J.D.C)
1940 COWBOY BROTHERS TRADING, INC.
1944 SPACETECH
1952 SUPREME PREMIUM PRODUCTS, INC.
1954 DUO-TECH COMPANY
1956 REDTONE INT'L. LTD.
2000 ADVANCE WATCH CO. LTD.
2003 BABBIT/MCE
2003 MCE
2004 BENRUS, PARKER, LTD. EDITION WATCH
2008 ADAR IMPORT & DISTRIBUTING CORP.
2008 MURA CORP., Consumer Products Div.
2009 MUSTANG ELECTRONICS, INC.
2014 SONNET INDUSTRIES, INC./KENTECH
2015 MEGASTAR® SINGING SYSTEM/MUSIX RESOURCES INC., Megastar Singing Systems
2016 ACCUTIME WATCH CORP.
2017 ROVER ENTERPRISES CO., INC., Unic Electronics Co.
2020 DUNDEE WATCH CO., Div. of Roen Phillips Corp.
2021 ANTIQUE APPARATUS CO.
2023 STEPHEN IMPORTS, INC.
2026 OMNI QUARTZ LTD.
2030 A CLASSIC TIME WATCH CO., INC.
2036 VISAGE MARKETING, INC.
2040 M. Z. BERGER & CO., Nelsonic Industries
2046 INNOVATIVE TIME CORP.
2052 SHARP INT'L. CORP., Timepiece Div.
2053 DOMESTIC APPLIANCE TRADING CORPORATION
2057 SUPERIOR PRECISION MOLD CO., LTD.
2059 GETWIN TRADING, INC.
2100 MARCEL WATCH AND CLOCK CORP./OLEG CASSINI WATCH AND CLOCK CO.
2104 I.D. ENTER-PRICES, INC., Watches Import and Manufacturer
2108 FARASH & ROBBINS, INC.
2108 MEDANA WATCH CORP./WEBSTER WATCH/FARASH & ROBBINS INC., Webster Watch Co., Assoc./Farash & Robbins Inc.

2109 DELTA IMPEX WATCH CORP./BRANDED TIME CORP.
2112 MIDWEST TROPICAL, INC.
2113 NATIONWIDE TIME, INC.
2114 TECHNASONIC ELECTRONICS
2116 LUCIEN PICCARD/ARNEX
2117 LUXURY INT'L., INC.
2118 HOLOGRAPHIC PRODUCTS
2120 INFINITRONIX, LTD.
2121 ACQUA TIME CORP.
2124 FADA WATCH CO./AKS TIMEWEAR, INC. Div. of Fada Industries, Inc.
2130 GROUP SENSE LTD.
2130 HEXAGLOT WARENHANDELS GMBH
2130 SHARP BRAVE CO., LTD.
2131 HOUSE OF DEALS, INC.
2136 ALAKH CORP.
2136 HI-TECH ELECTRONICS, ALAKH Corp.
2137 UNIVERSAL S., INC.
2140 QUINTEL/CONSORT, Aff. Genender Int'l. Import, Inc.
2200 BOBTRON INT'L. INC.
2201 WELBILT APPLIANCE, INC.
2202 BEI INDUSTRIES, INC.
2203 BLOOMFIELD INTERNATIONAL, INC., Watches
2204 DIVINE ENTERPRISES INC.
2206 HOUSE OF ZOG, INC. DBA CATHAY INT'L.
2208 OVERSEAS PRODUCTS INT'L., INC., RELIC Watches
2209 LASEREX INC.
2210 DICTIOMATIC, INC.
2211 DONG BAO INT'L.
2213 A.P. IMPORTS, INC.
2214 GENESIS WATCH CORP.
2216 MAG INSTRUMENT, INC.
2217 FUJI NOVEL BATTERIES, Majesco Sales, Inc.
2217 MAJESCO SALES, INC., Fuji Novel Batteries
2220 LASTING IMPRESSION, INC.
2221 SAE SUNG TRADING CORP. (JALGA)
2222 E. MISHAN & SONS, INC.
2226 STYLE ASIA, INC., Watches and Small Electronics Div.
2228 LUMINART, INC.

McCORMICK EAST/NEW MALL

4000 (FISHER), SANYO FISHER USA CORP., Sales
4000 SANYO FISHER (USA) CORP., (SANYO) Consumer Electronics Div.
4110 QUASAR CO., Matsushita Electric Corp. of America
4408 IOWA EXPORT IMPORT TRADING COMPANY, Spal Automotive Products
4409 WORKMAN ELECTRONIC PRODUCTS
4412 ARITRONIX (SCORPIO) LTD., Mobile Security
4412 NACHSHOL ELECTRONICS LTD., General Sensor Div.
4412 SCORPIO, (SEE ARITRONIX LTD.), Mobile Security
4416 SHUN FAT INT'L. ENTERPRISE INC.
4417 X-10 (USA) INC.
4418 P & H CO., INC.
4420 MULTIQUEST, INC., Home Security Div.
4422 ITC CORPORATION, USA
4423 MASTERVOICE, INC., Home Automation
4428 GROUP THREE TECHNOLOGIES, INC.
4500 CSI MANUFACTURING AND DISTRIBUTION INC.
4501 STOREKEEP BUSINESS SYSTEMS, INC.
4502 SOLARCON
4503 AMPERSAND, Div. Ampco Industries, Inc.
4504 MICRO ALARM SYSTEMS
4505 HANA ENGINEERING, INC.
4507 DESIGNTECH INT'L., INC.
4511 BATRON SECURITY PRODUCTS CO.
4513 CRIMESTOPPER SECURITY PRODUCTS, INC.
4516 INFRARED RESEARCH LABS, INC., Sole Control
4517 EARTHQUAKE SOUND CORP.
4519 APONIK INT'L. CORP.
4523 AUDIOTEK ELECTRONICS CO.
4529 EXXESS ELECTRONIXX, Audio Hardware
4537 KANRICH CORP.
4539 NEONIZE, INC.
4600 SAS/SOUTHERN AUDIO SERVICES, INC.

4604 CODE-ALARM, INC.
4605 BEL-TRONICS LTD.
4610 POWER ACOUSTIK ELECTRONICS
4616 PHILLIPS SOUND LABS INC.
4616 SPECIAL EDITION, See Phillips Sound Labs
4617 MTI, INC., Audio, Video
4622 STANFORD ADVANCED ACOUSTIC TECHNOLOGY, (STANFORD ACOUSTICS)
4623 AMERICAN INT'L. PACIFIC INDUSTRIES
4628 LANZAR SOUND CORP.
4629 MAXON SYSTEMS, INC.
4634 AUTOSTART
4636 A. VENTURE PRODUCTS, INC.
4703 AUDIOVOX CORP.
4711 WHISTLER
4716 PRECISION POWER, INC.
4721 METRA ELECTRONICS CORP.
4721 SOUND SOLUTIONS, INC.
4731 AUDIO AUTHORITY CORP.
4731 EXCELLERATOR CABLE®, by Audio Authority
4821 JET SOUND ELECTRONICS, INC.
4829 BUMPER INDUSTRIES, INC.
4903 PYLE INDUSTRIES, INC.
4913 UNIDEN AMERICA CORP., Telecommunications Group, Personal Communications
4925 ARTHUR FULMER, Fultron Car Audio
4929 PYRAMID SOUND CORP./SOUND AROUND ELECTRONICS, INC.
4929 SOUND AROUND ELECTRONICS, INC./PYRAMID SOUND CORP.
5025 SOUND BARRIER CORP.
5028 SECO-LARM U.S.A., INC.
5030 DIRECTED ELECTRONICS, INC.
5031 SCOSCHE INDUSTRIES, INC.
5105 CELLULAR I.C./STEALTH INT'L. COMM. PRODUCTS
5111 ENCORE POWER
5111 VDO-PAK INC.
5111 VIDCOM An Encore Power Company
5115 ORA ELECTRONICS, A DIV. OF ALLIANCE RESEARCH CORP.
5121 OKI TELECOM
5130 MOTOROLA INC.
5131 BOSTWICK, Bostwick
5200 TELULAR, INC.
5201 MOLD-TECH PLASTICS, INC.
5204 SAFCO CORP.
5205 VALOR ENTERPRISES, INC.
5206 COMMUNICATIONS ASSOCIATES, INC.
5209 MITSUBISHI INTL. CORP., CES - Communication Equipment Sales
5210 MARCONI INSTRUMENTS, INC.
5221 SKYTEL, Sales
5225 L P SALES CO., INC./VICCON MFG.
5227 LEVOAR OF CALIFORNIA
5231 AZTEC VIDEO PRODUCTS/PHOTOCO
5231 PHOTOCO, INC.
5300 TRANS USA PRODUCTS, INC.
5303 MOTOROLA, INC., Pan American Subscriber Group
5309 UNIVERSAL CELLULAR
5315 RONA LEATHER, INC.
5317 NCI
5319 MULTIPLIER INDUSTRIES CORP.
5321 NOVATEL COMMUNICATIONS LTD., NovAtel Carcom, Inc.
5324 BEE ELECTRONICS, INC.
5326 LINKCELL CORP.
5330 CELLULAR PRODUCTS, INC.
5331 ANTEL COMMUNICATIONS CORP.
5409 UNITECH INDUSTRIES, INC.
5412 SEA LINK INT'L., INC.
5413 TECHNOPHONE CORP.
5414 ADVANCETEC INDUSTRIES, INC.
5416 ELECTRO TECHNOLOGIES PTE LTD.
5421 CELWAVE, Radio Frequency Systems, Inc.
5425 TCC INDUSTRIES, INC.
5508 ALLIED COMMUNICATIONS
5509 TECHVISIONS, INC.
5511 LEATEX INC., Cellular Accessories
5513 A & K, INC.
5515 GBT, INC.
5520 MOBILE MARK, INC.
5521 W & W ASSOCIATES (BATTERIES 'R' US)

5523 ALEXANDER BATTERIES
5524 ANTENNA COMPANY (THE)
5525 ELENCO ELECTRONICS, INC.
6200 PARAMOUNT TELECOM, INC.

McCORMICK NORTH/ First Level Meeting Rooms

L-1 AT&T, Consumer Products Div.
L-5 AT&T, Consumer Products Div.
L-6 AT&T, Consumer Products Div.
L-9 WANG LABORATORIES INC.
L-12 PSYGNOSIS, LIMITED
L-15 AT&T, Consumer Products Div.

McCORMICK NORTH/ Upper Level Demonstration Rooms

D-6031 TENGEN, INC.
D-6664 WALT DISNEY COMPUTER SOFTWARE

McCORMICK NORTH/ Upper Level Meeting Rooms

M-6063 SOFTWARE PUBLISHERS ASSOCIATION
M-6228 SOUTHWESTERN BELL FREEDOM PHONE, Freedom Phone Div.
M-6231 BRODERBUND SOFTWARE, INC./MAXIS
M-6262 DAVIDSON & ASSOCIATES, INC.
M-6265 VIRGIN MASTERTRONIC INT'L. INC.
M-6466 ELECTRONIC ARTS, Electronic Arts Dist.
M-6467 SPECTRUM HOLOBYTE
M-6667 MINDSCAPE/SOFTWARE TOOLWORKS

McCORMICK NORTH/ Upper Level Publications

P-5400 CELLULAR BUSINESS
P-6047 TOY & HOBBY WORLD MAGAZINE
P-6239 PLAYTHINGS MAGAZINE/GEYER-MCALLISTER PUBLICATIONS
P-7910 HOME OFFICE COMPUTING, Scholastic, Inc.

McCORMICK NORTH/ Upper Level Trade Associations

T-7512 THE ASSISTIVE DEVICES DIV. & THE ELECTRONIC INDUSTRIES FOUNDATION OF THE ELECTRONIC INDUSTRIES ASSOC
T-7512 ELECTRONIC INDUSTRIES FOUNDATION (EIF)
T-7614 COUNCIL ON ACCESSIBLE TECHNOLOGY (COAT), General Services Administration

6014 QUESTECH INTERNATIONAL, INC.
6015 TELEKLIP PHONE HOLDER, William S. Westbrook
6016 LYNX AUTOMATION INC.
6018 UNIVERSAL ELECTRONIC TECHNOLOGY CORP.
6020 H.S.I. LTD., Gem Phones
6024 TELCO INTERCONTINENTAL CORP.
6028 MCGIGA INT'L. CORP., Telephone
6037 SENDAI PUBLICATIONS, INC.
6039 SAFE CARE PRODUCTS, INC.
6040 PEDERSEN, SOFTWARE INC.
6040 VILLA CRESPO SOFTWARE, INC.
6041 TRITON TOYS, INC.
6042 ACEMORE INT'L. LTD.
6049 LIGHTWAVE TECHNOLOGIES, INC.
6051 ADVANCED GRAVIS
6053 GAME KLEEN, Games-Video Game Accessories
6054 GREER & ASSOCIATES, INC.
6060 SIMULATOR TECHNOLOGY, INC.
6109 ORIGIN TECHNOLOGY, INC.
6120 FRIEDER INC.
6122 STEL CORP., Southern Telecommunications Ltd.
6133 CRAFT HOUSE CORP.
6138 SYNETIC SYSTEMS, INC.
6153 WORLD OF GAMES
6154 THIN CHEN ENTERPRISE CO., LTD.
6158 NAKI INDUSTRIES
6160 CAPSTONE
6203 DTI / THE SPY SHOP
6206 MASTER TELECOM, INC.
6209 RONSONIC TRADING CORP.
6211 SUNNEX, INC.
6212 MAJESTIC ELECTRONICS LTD.
6215 SKYWALKER COMMUNICATIONS
6216 MAXTRADE CORP.
6217 FUN PRODUCTS
6220 ARNCO MARKETING LTD.
6221 TRINITEL INT'L. CORP.
6222 TEL CONTROL INC.
6225 VTECH COMMUNICATIONS - SUBSIDIARY OF VIDICRAFT INC.
6233 NINGA SOFTWARE CORPORATION
6235 TECTRON
6238 L.F.P., INC., Technical Publications Div.
6250 SIGNAL RESEARCH, INC.
6253 HAPP CONTROLS, INC.
6256 ATHANA, INC.
6258 TOOLAND INDUSTRIAL CORP.
6260 ARCADE MASTERS, INC.
6320 TELEFONIX, INC.
6321 PHONE LABS TECHNOLOGY CO.
6323 POWER PAK, INC.
6324 FACTORY DIRECT MARKETING
6333 LODESTAR TECHNOLOGY INC., Communication
6400 CONAIR CORP., Consumer Electronics
6407 ASCOM COMMUNICATIONS, INC., Innovative Communications, Swisstel, Eurotel
6412 LONESTAR TECHNOLOGIES
6417 TELKO, INC., Consumer Telephone and Home Security Div.
6420 TELEDYNAMICS CORP.
6423 TELEGEN
6426 U.S. ELECTRONICS, INC., Electronics/Telecommunications
6433 BELL ATLANTIC
6435 NTDEC ELECTRONICS CO. LTD., Export Department
6438 GAMETEK, INC., InfoGenius™
6450 ARENA ENTERTAINMENT
6450 SPECTRUM HOLOBYTE
6458 PUNK DEVELOPMENT, INC.
6458 RAZORSOFT INTERNATIONAL, INC.
6512 PHONEX CORP.
6518 NARDI ENTERPRISES
6524 PROCOM SUPPLY CORPORATION
6525 AMERTEL ELECTRONICS CORP.
6530 MINYA INT'L. CORP.
6532 MICROCOMMUNICATIONS, INC.

6534 MICTEL, INC.
6539 CHICAGO MODEL INT'L., INC./POWER 10
6550 INNERPRISE SOFTWARE, INC.
6600 BELLSOUTH PRODUCTS, INC.
6607 KASH 'N' GOLD/TELEMANIA, Novelty Telephones Div.
6610 TELE-COM PRODUCTS, INC.
6612 PHONIES, INC.
6614 MULTI-LINK, INC., Marketing/Sales
6618 KES COMMUNICATIONS, INC.
6621 EXECUDYNE LTD.
6624 GN NATIONAL ELECTRIC INC.
6625 WICOM/WEISER TELECOMMUNICATIONS
6631 PLANTRONICS
6631 WALKER EQUIPMENT CORP., A Plantronics Company
6633 AMCONICS INDUSTRY LTD., Microcomputer Manufacturing
6633 EFFECTIVE SOLUTIONS/AMCONICS
6635 IDG COMMUNICATIONS/PETERBOROUGH, INC.
6641 NEC TECHNOLOGIES, INC.
6650 NICHE TECHNOLOGY, INC.
6653 NEO-GEO, See SNK Home Entertainment
6653 SNK HOME ENTERTAINMENT, INC.
6658 ELECTRO SOURCE, INC. (RABEE USA)
6806 TELECONCEPTS, INC.
6812 COLUMBIA TELECOMMUNICATIONS GROUP, INC.
6816 BABBIT/MCE
6816 MCE
6819 SOUTHWESTERN BELL FREEDOM PHONE, Freedom Phone Div.
6827 CLEARLINE CONCEPTS
6827 T T SYSTEMS CORP.
6830 CORTELCO CO.
6835 BEESHU, INC.
6838 ACCOLADE, INC.
6842 CAMERICA LTD.
6846 CALIFORNIA DREAMS
6846 ELECTRONIC ARTS, Electronic Arts Dist.
6846 LUCASARTS ENTERTAINMENT COMPANY, Lucasfilm Games
6846 MINDCRAFT SOFTWARE
6846 NEW WORLD COMPUTING INC.
6846 OCEAN OF AMERICA
6846 PRIMA PUBLISHING, "Secrets of The Games" Game Book Div.
6846 STRATEGIC SIMULATIONS, INC.
6846 THREE SIXTY PACIFIC, INC.
6846 UBI SOFT
7006 UNISONIC PRODUCTS CORP.
7012 CODE-A-PHONE CORP.
7019 NORTHWESTERN BELL PHONES
7026 AT&T, Consumer Products Div.
7035 FIDELITY ELECTRONICS
7038 A.L.S. INDUSTRIES, INC.
7042 AD LIB, INC.
7046 SOFTWARE PUBLISHERS ASSOCIATION
7051 SEGA OF AMERICA, INC.
7051 TAITO AMERICA CORP.
7058 SEGA OF AMERICA, INC.
7058 TAITO AMERICA CORP.
7106 FRANKLIN ELECTRONIC PUBLISHERS, INC.
7112 BROTHER INT'L. CORP., Consumer Products Div.
7120 ROYAL CONSUMER BUSINESS PRODUCTS
7126 SMITH CORONA
7133 SEIKO INSTRUMENTS U.S.A., INC., Consumer Products Div.
7135 KONAMI INC., Consumer
7141 ABSOLUTE ENTERTAINMENT, INC.
7141 ACCLAIM ENTERTAINMENT, INC.
7141 AMERICAN SAMMY CORP.
7141 AMERICAN SOFTWORKS (NES)
7141 ARCADIA SYSTEMS, INC.
7141 ASMIK CORP. OF AMERICA
7141 ATLUS SOFTWARE, INC., Entertainment Div.
7141 BANDAI AMERICA, INC.
7141 BULLET-PROOF SOFTWARE, INC.
7141 CAPCOM U.S.A., INC. Consumer Sales
7141 CSG IMAGESOFT, INC.
7141 CULTURE BRAIN USA, INC. (NES)
7141 DATA EAST, INC., USA
7141 ELECTRO BRAIN CORP.
7141 ENIX AMERICA CORP.
7141 FUJISANKEI COMMUNICATIONS INT'L., INC. (FCI)

7141 HAL AMERICA, INC.
7141 HI TECH EXPRESSIONS
7141 HOT-B USA, INC.
7141 HUDSON SOFT U.S.A., INC.
7141 INTERPLAY PRODUCTS
7141 IREM AMERICA CORP.
7141 JALECO USA, INC.
7141 JVC MUSICAL INDUSTRIES, INC.
7141 KEMCO-SEIKA, Software Services
7141 KOEI CORP.
7141 MATCHBOX TOYS
7141 MEDIAGENIC
7141 MELDAC OF AMERICA, INC.
7141 MILTON BRADLEY CO.
7141 NAMCO-HOMETEK, INC.
7141 NEXOFT CORPORATION
7141 NINTENDO OF AMERICA, INC., Consumer Products Div.
7141 NTVIC (NINTENDO LICENSEE)
7141 OCEAN OF AMERICA
7141 ROMSTAR, INC. (NES)
7141 SEIKA CORPORATION
7141 SETA USA, INC.
7141 SNK CORP. OF AMERICA (NES)
7141 SOFEL CORP. (NES)
7141 SONY IMAGESOFT, INC., Subsidiary of Sony Electronic Publishing Co.
7141 SQUARE SOFT, INC., Nintendo
7141 SUNSOFT, Sun Corporation of America
7141 TAITO AMERICA CORP.
7141 TECMO, INC.
7141 T H Q, INC. (TOY HEADQUARTERS)
7141 TOHO CO., LTD.
7141 TRADEWEST, INC.
7141 TRIFFIX ENTERTAINMENT, INC.
7141 VIC TOKAI INC.
7158 ABSOLUTE ENTERTAINMENT, INC.
7158 ACCLAIM ENTERTAINMENT, INC.
7158 AMERICAN SAMMY CORP.
7158 AMERICAN SOFTWORKS (NES)
7158 ARCADIA SYSTEMS, INC.
7158 ASMIK CORP. OF AMERICA
7158 ATLUS SOFTWARE, INC., Entertainment Div.
7158 BANDAI AMERICA, INC.
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7158 TECMO, INC.
7158 T H Q, INC. (TOY HEADQUARTERS)
7158 TOHO CO., LTD.
7158 TRADEWEST, INC.
7158 TRIFFIX ENTERTAINMENT, INC.
7158 VIC TOKAI INC.
7233 SUNCOM TECHNOLOGIES, A Div. of Wico Corporation
7307 ADVANTECH BY VIDEO TECHNOLOGY
7310 SELECTRONICS, INC.
7312 IBM CORP., ESD
7320 COMMAND COMMUNICATIONS, INC.
7323 PELIKAN, INC.
7327 AURORA IMPEX CORP.
7330 ARKON INDUSTRIAL LTD.
7330 ARMSTRONG PLASTIC FACTORY LTD.
7330 BRILLIANT SYSTEM LTD.
7330 CHUNG PAK GROUP/CHUNG PAK BATTERY WORKS LTD.
7330 ELEC & ELTEK-CO., LTD.
7330 GALANT ELECTRONIC PRODUCTS LTD.
7330 GALAXY TIMES LTD.
7330 GOLDEN POWER INDUSTRIES LTD.
7330 GREAT WALL ELECTRONICS LTD.
7330 HANWAH ELECTRONICS LTD.
7330 HONG KONG TRADE DEVELOPMENT COUNCIL
7330 HUA CHANG ELECTRONICS CO., LTD.
7330 JOHN MANUFACTURING LTD.
7330 KONG WAH ELECTRONIC MFG. CO., LTD.
7330 MANAGEMENT INVESTMENT & TECHNOLOGY
7330 MINWA ELECTRONICS CO. LTD.
7330 PICONTRONICS INDUSTRIES LTD.
7330 ROOMINGTON LTD.
7330 SHIBA ELECTRONICS LTD.
7330 SUN FAT VIDEO TAPES (HK) LTD.
7330 SUPERSONIC ELECTRONICS LTD.
7330 SUZIKA ELECTRONICS CO. LTD.
7330 TELEAN TECHNOLOGY LTD.
7330 3C LIMITED
7330 TRIPLE WAY INDUSTRIES LTD. (HKTDC)
7330 UNITED CHINA ELECTRONICS (HK) CO., LTD.
7330 VOESA LIMITED
7335 MICROPROSE SOFTWARE, INC.
7410 COMPUTER GEAR, INC.
7500 MURATA BUSINESS SYSTEMS, INC., Consumer Electronics Group
7508 BRITISH BOSTON MARKETING
7514 B.A. PARGH CO., INC.
7519 TRULY ELECTRONICS MFG. LTD.
7523 DIPLOMAT MDSE. CORP.
7525 WINNER PRODUCTS (USA)
7527 AVANT INDUSTRIES, INC.
7535 COMPUTER EASY INT'L., INC.
7538 MAXIVISION INT'L. INC.
7608 TELECRAFT INDUSTRIES, INC.
7609 THE COMPLETE PC, Computer Peripherals
7611 LIUSKI INT'L., INC.
7615 MINI-VAC
7623 TIME PRODUCTS INT'L., Div. of Herbert Kwok & Co., Inc.
7626 INTERGROUP SYSTEMS
7630 SOFTKEY SOFTWARE PRODUCTS, Software Publishing
7635 TELEGAMES USA
7637 WIZARDWORKS, INC.
7700 PRODIGY SERVICES CO.
7706 UNIFAX INTERNATIONAL, INC.
7710 OSI
7712 LASER COMPUTER, INC., The Video Technology Group
7716 ROLODEX
7716 TELE-ART INSTRUMENTS, Rolodex (Home/Office Products/Business Equipment)
7720 CMS ENHANCEMENTS
7723 ENEWS U.S.A. INC.
7726 ACHIEVER INDUSTRIES LTD.
7735 ABC INTERNATIONAL TRADERS, INC.
7735 MICRO GAMES OF AMERICA
7806 50/50 MICRO ELECTRONICS, INC.
7808 BASIC NEEDS, INC.

7827 FISK COMMUNICATIONS
7828 NEW-TRONICS, INC.
7906 COMPUTE PUBLICATIONS INT'L., LTD., Div. of General Media Int'l., Inc.
7908 SPEAKING DEVICES CORP., Telecommunications
7919 PACEMARK
7919 RAND MCNALLY
7924 COMPUTER COVERUP, INC.
7927 QVS, INC.
7928 SL WABER, INC.
7935 IMN CONTROL, A Div. of The Helix, Bannister & Newel Co., Inc.
7935B HELIX, BANNISTER & NEWEL, INC., Imn Control Products
7937 DOC'S HI TECH GAME PRODUCTS, INC.
7937 NORTH AMERICAN MARKETSHARE
8006 cbeo/Consumer Business Electronics Outlet
8008 WORLD RICHMAN CORPORATION
8010 FOX ELECTRONICS AND TECHNOLOGY, INC.
8010 INTEG, INC.
8024 SAN SHIH ELECTRICAL ENTERPRISE CO. LTD.
8025 SMALL BUSINESS RESEARCH, INC.
8026 H.W.E., INC.
8027 UNI HI-QUAL PRODUCTS, INC.
8028 SHUTTLE COMPUTER INTERNATIONAL
8108 CCS - COMMUNICATION CONTROL SYSTEMS
8110 SOFTWORX, INC.
8124 FRANZUS COMPANY, INC.
8125 SONICPRO INT'L., INC.
8126 TST/IMPRESO, INC.
8137 ALPHA RESEARCH

HILTON PUBLICATIONS CENTER

P-2 THE ABSOLUTE SOUND
P-2 THE PERFECT VISION
P-600 STEREOPHILE, INC.

HILTON TRADE CENTER

T-1 PROFESSIONAL AUDIOVIDEO RETAILERS ASSOCIATION (PARA), Trade Association
T-2 THE ACADEMY FOR ADVANCEMENT OF HIGH END AUDIO

HILTON

4A PLATEAU CAMBER
4B SIGNET
4D AUDIO RESEARCH CORP.
4E DEFINITIVE TECHNOLOGY, INC.
4F ALTIS AUDIO LTD.
4F FANFARE INT'L.
4F JADIS
4F ROOMTUNE, INC.
4F XLO ELECTRIC CO., INC.
4G DELTEC PRECISION AUDIO (KEVRO)
4G MONITOR AUDIO (KEVRO INT'L.)
4H THE MOD SQUAD
4I MUSEATEX AUDIO INC.
4J PROAC USA, Modern Audio Consultants
4K AUDIOSTATIC USA, INC.
4K MAPLENOLL ELECTRONICS CO.
4K VALVE AMPLIFICATION COMPANY
4L GUANCI ACOUSTICS
4M SPECTRAL AUDIO, INC.
5-I SCIENTIFIC FIDELITY
5A SNELL ACOUSTICS, INC., Snell Multimedia, Inc.
5B SNELL ACOUSTICS, INC., Snell Multimedia, Inc.
5C SNELL ACOUSTICS, INC., Snell Multimedia, Inc.
5D V.P.I. INDUSTRIES INC.
5E MAGNUM DYNALAB CORP.
5E OCM TECHNOLOGY INC., Subsidiary of Magnum Dynalab Corp.
5F SOUNDWAVE FIDELITY CORP.
5G UNISON RESEARCH S.R.L.

5H GOLDMUND-SA
5I BARCLAY DIGITAL
5J AVALON ACOUSTICS, INC.
5J CARDAS AUDIO
5J CARDAS RECORDS
5J CONVERGENT AUDIO TECHNOLOGY
5J MICROMEGA
501 AUDIOQUEST
501 MELOS AUDIO
501 VANDERSTEEN AUDIO
504 AUDIOQUEST
504 MELOS AUDIO
504 VANDERSTEEN AUDIO
509 SENNHEISER ELECTRONIC CORP., Consumer Products
548 AUDIO PATH INC.
550 JBL CONSUMER PRODUCTS, INC.
552 MUSIC HALL
554 MORDAUNT-SHORT, TGI plc England
557 SONIC FRONTIERS INC.
560 MUSIC HALL
562 NOBIS TECHNOLOGIES
564 SOTA INDUSTRIES
568 CARDAS AUDIO
568 ENLIGHTENED AUDIO DESIGNS
568 HALES AUDIO
568 JEFF ROWLAND DESIGN GROUP
568 ROCKPORT TECHNOLOGIES
570 CARDAS AUDIO
570 ENLIGHTENED AUDIO DESIGNS
570 HALES AUDIO
570 JEFF ROWLAND DESIGN GROUP
570 ROCKPORT TECHNOLOGIES
573 REFERENCE RECORDINGS
575 YAKOV ARONOV AUDIO LAB INC.
577 FRIED PRODUCTS CO.
577 PAUL BARRY ASSOC.
579 BRYSTON LIMITED
581 B & K COMPONENTS LTD., Audio Div.
601 KINERGETICS RESEARCH, Electronics/Audio Div.
604 MUSIC INTERFACE TECHNOLOGIES
604 TRANSPARENT AUDIO MARKETING
606 MUSIC & SOUND IMPORTS INC.
640 STRAIGHT WIRE, INC., Specialty Audio
650 AMRITA AUDIO
675 MARANTZ USA, A Div. of Bang & Olufsen of America Inc.
677 ATMA-SPHERE MUSIC SYSTEMS
677 SOUND ANCHORS, INC.
677 SYMDEX AUDIO SYSTEMS, INC.
679 NAIM AUDIO
701 DYNAUDIO USA
704 GENESIS TECHNOLOGIES, INC., Audio-Speakers
706 MIRROR IMAGE AUDIO
740 N.E.A.R. (NEW ENGLAND AUDIO RESOURCE)
750 KIMBER KABLE
775 COUNTERPOINT ELECTRONIC SYSTEMS, INC.
777 NRG CONTROL, INC.
777 PURIST AUDIO DESIGN
777 UNITY AUDIO CORP.
779 M. BERNS INDUSTRIES, INC.
779 THORENS/BLR ELECTRONICS, INC., BLR Electronics, Inc.
779 TIFFANY ELECTRONICS GROUP, M. Berns Industries
801 SUMIKO, INC.
804 CARDAS AUDIO
804 GOLD AERO TECHNOLOGY GROUP
804 MERLIN INT'L.
804 MFA, INC.
806 MUSICAL DESIGN
806 TADDEO LOUDSPEAKER CO.
840 SUMO
850 LANTANA LTD., Specialty Audio
875 EMINENT TECHNOLOGY, INC.
879 WESTLAKE AUDIO, INC.
904 PS AUDIO, INC.
906 MUSE ELECTRONICS, INC.
922 KLH - SPEAKERS AND ELECTRONICS
940 BITWISE AUDIO TECHNOLOGIES
940 J.S. ENGINEERING CORP.

950 OHM ACOUSTICS CORP.
963 SOUND CONNECTIONS INT'L., INC.
975 AUDILE, INCORPORATED
977 ARTEMIS SYSTEMS, Div. Watters Sound Wave Co.
979 KRELL DIGITAL, INC.
979 KRELL INDUSTRIES, INC.
1004 PROTON CORP.
1006 ALLEGRO AUDIO DESIGNS, INC.
1006 BRIGHT STAR AUDIO
1022 MUSEATEX AUDIO INC.
1040 GERMAN ACOUSTICS, INC.
1050 IMMEDIA
1063 BOULDER AMPLIFIERS, INC.
1075 ENCORE ELECTRONICS, INC.
1075 VISION ACOUSTICS
1077 E.S.B. SPA
1079 A.E.S. SRL
1104 MARTIN-LOGAN LTD.
1106 CLASSIC AUDIO REPRODUCTIONS
1122 AUDIO ADVANCEMENTS
1140 STAX KOGYO, INC.
1150 SWAN'S SPEAKER SYSTEMS
1177 VACUUM TUBE LOGIC
1177 VORTEX ACOUSTICS, INC.
1179 SHAHINIAN ACOUSTICS LTD.
1204 THIEL
1206 ESSENCE
1206 FMS CO.
1206 INTUITIVE DESIGN
1222 KLH - SPEAKERS AND ELECTRONICS
1240 ESPACE/MARCLUC, INC.
1250 BITWISE AUDIO TECHNOLOGIES
1250 ENSEMBLE, INC., Audio
1279 CLEMENTS AUDIO OF CANADA
1304 CONRAD-JOHNSON DESIGN, INC.
1350 WHARFEDALE AMERICA, C/O SCIENTIFIC STEREO
1377 AUDIOPHILE SYSTEMS LTD.
1377 EXPOSURE ELECTRONICS, U.S. Sales Div.
1377 JPW LOUDSPEAKERS, U.S. Sales Div.
1377 LINN PRODUCTS LTD., US Sales Div.
1379 AUDIOPHILE SYSTEMS LTD.
1379 EXPOSURE ELECTRONICS, U.S. Sales Div.
1379 JPW LOUDSPEAKERS, U.S. Sales Div.
1379 LINN PRODUCTS LTD., US Sales Div.
1401 PARASOUND PRODUCTS, INC.
1404 WADIA DIGITAL CORPORATION
1406 CHICAGO SPEAKER STAND INC.
1440 CHESKY RECORDS, INC.
1450 FIRST SOUND, Audio Specialty/Hi-End
1450 TUBE RESEARCH LABS
1477 BASIS AUDIO, INC.
1477 PRIMARE SYSTEMS
1479 APOGEE ACOUSTICS, Centaurus By Apogee

McCORMICK CENTER HOTEL
Hospitality Rooms

H-302 YAMAHA CORP. OF AMERICA
H-402 CANTON ELECTRONICS CORP.
H-502 DUNTECH AUDIO
H-502 FM ACOUSTICS LTD. OF SWITZERLAND
H-602 YAMAHA ELECTRONICS CORP., USA
H-702 GRUNDIG/LEXTRONIX, INC.
H-2301 PLAYSKOOL ELECTRONICS/KIDDESIGNS, INC.
H-2301 SOUNDESIGN CORPORATION

McCORMICK CENTER HOTEL

1-1 CELESTION INDUSTRIES, INC.
1-2 ACOUSTIC RESEARCH
1-3 GIN SOUND CO.
1-4 a/d/s/, Analog & Digital Systems
2-8 B&W LOUDSPEAKERS OF AMERICA/ROTEL OF AMERICA, Equity Int'l. Inc.
2-9 CERWIN-VEGA
2-10 CARVER CORP.
2-11 MISSION ELECTRONICS, INC.
2-12 ENERGY, Audio Products Int'l. Corp.
2-12 MIRAGE, Audio Products Int'l. Corp.
2-12 SOUND DYNAMICS, Audio Products Int'l. Corp.
2-13 BOSTON ACOUSTICS, INC.
2-14 TANNOY
2-15 DAHLQUIST, INC.
2-16 MONSTER CABLE
2-17 DCM CORP.
2-18 ARCAM (AUDIO INFLUX CORP.)
2-18 ROGERS (AUDIO INFLUX)
2-19 ADCOM
2-20 B&W LOUDSPEAKERS OF AMERICA/ROTEL OF AMERICA, Equity Int'l. Inc.
2-22 ACOUSTIC RESEARCH
2-22 ADVENT, Div. of Int'l. Jensen, Inc.
2-22 INTERNATIONAL JENSEN, INC., Jensen
2-22 NOW HEAR THIS, INC. (NHT), A SUBSIDIARY OF INT'L. JENSEN, INC.
2-22 PHASE LINEAR, Div. of Int'l. Jensen
2-24 JBL CONSUMER PRODUCTS, INC.
2-26 AMERICAN ACOUSTICS, MTX
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2-26 MTX SOUNDCRAFTSMEN
5JC VERSA DYNAMICS

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

Exhibitors By Product Category

The 1991 International Summer Consumer Electronics Show®

Please consult Product Locators for changes and/or additions.

The *CES Official Directory* was compiled with information received through April 26, 1991. CES cannot be held responsible for errors or omissions.

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Assured Systems, Inc. . . . . East 751
Atlantic Technology, Lincolnwood, Ltd. . . . . East D-748
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Audio Design Associates, Inc. . . . . East 657
Audiofile, Compact Disc Storage System . . . . . East 1716
Audio Path Inc. . . . . Hotel 548
AudioQuest . . . . . Hotel 501,504
Audio Spec Canada . . . . . East 551
Aztec Video Products/Photoco . . . . . East 5231
M. Berns Industries, Inc. . . . . Hotel 779
BMI BEAUX MERZON, INC., Retail Products, Audio Accessories . . East 1848
Bright Star Audio . . . . . Hotel 1006
Bryston Limited . . . . . Hotel 579
Cardas Audio . . . . . Hotel 5J, 568, 570, 804
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CCS - Communication Control Systems . . . . . North 8108
Cerwin-Vega . . . . . Hotel 2-9
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Fox Electronics and Technology, Inc. . . . . North 8010
Gemini Industries, Inc. . . . . East 218

Geneva Group of Companies, Inc. . . . . East 1900
Gold Aero Technology Group . . . . . Hotel 804
Goldmund-SA . . . . . Hotel 5H
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Harman Video . . . . . East D-571
Immedia . . . . . Hotel 1050
Infrared Research Labs, Inc., Sole Control . . . . . East 4516
Interworld Trade, Inc. . . . . East 1803
Jebsee Enterprises, Inc. . . . . East 1806
Kimber Kable . . . . . Hotel 750
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Le-Bo/Peerless . . . . . East 700
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Lift DiscPlay, Inc. . . . . East 730
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MEGASTAR Singing System/Musix Resources Inc., Megastar Singing Systems . . . . . East 2015
Memtek Products . . . . . East 206
Minwa Electronics Co. Ltd. . . . . North 7330
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The Mod Squad . . . . . Hotel 4H
Mold-Tech Plastics, Inc. . . . . East 5201
MTI, Inc., Audio, Video . . . . . East 4617
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Musical Design . . . . . Hotel 806
Music Hall . . . . . Hotel 552, 560
Music Interface Technologies . . . . . Hotel 604
Music & Sound Imports Inc. . . . . Hotel 606
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Practical Products, Inc. . . . . East 1402
Purist Audio Design . . . . . Hotel 777
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Recoton Corp. . . . . East 524
RGA Electronic Gear . . . . . East 1856
RND Products, Inc., Div. of Tecla Co., Inc. . . . . East 1130
Ronsonic Trading Corp. . . . . North 6209
Roomtune, Inc. . . . . Hotel 4F
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Sound Co., Inc. . . . . East 324
RTW Int'l. Corp. . . . . East 1552
Russound/FMP, Inc. . . . . East 658
The Saiko Enterprises, Inc., Audio, Video, Telephone Accessories East 1356

Sanyo Energy (USA) Corp. . . . . East 243
Sentry Industries . . . . . East 1916
Shiba Electronics Ltd. . . . . North 7330
Shomi Corp. . . . . East 1024
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SL Waber, Inc. . . . . North 7928
Soho Corp. . . . . East 1451
SonicPro Int'l., Inc. . . . . North 8125
SOTA Industries . . . . . Hotel 564
Sound Anchors, Inc. . . . . Hotel 677
Sound Connections Int'l., Inc. . . . . Hotel 963
Soundesign Corporation . . . . . Hotel H-2301
Spectra Merchandising Int'l., Inc. . . . . East 226
Spectral Audio, Inc. . . . . Hotel 4M
Straight Wire, Inc., Specialty Audio . . . . . Hotel 640
Sumiko, Inc. . . . . Hotel 801
Sun Hing Audio Equipment Mfg. Ltd. . . . . East 1447
Superior Precision Mold Co., Ltd. . . . . East 2057
Supreme Premium Products, Inc. . . . . East 1952
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TAMRAC, INC. . . . . East 1428
TEI Electronics Inc. . . . . East 1801
Tele-Com Products, Inc. . . . . North 6610
Telephone Extension Corp. (TEC) . . . . . East 1700
Tiffany Electronics Group, M. Berns Industries . . . . . Hotel 779
Transparent Audio Marketing . . . . . Hotel 604
Trans USA Products, Inc. . . . . East 5300
Tri-Ace, Inc. . . . . East 1121
Truminco of California, Inc. . . . . East 1022
United American Video Corp., Mirror Image Video Services - Custom Duplication . . . . . East 1400
Valve Amplification Company . . . . . Hotel 4K
Vantage Point Products Corp. . . . . East 1535
Vital Link Electronics, Inc. . . . . East 1700
V.P.I. Industries Inc. . . . . Hotel 5D
Western Manufacturing/Storzmor, Consumer Products . . . . . East 1354
With Design In Mind . . . . . East 246
World Richman Corporation . . . . . North 8008
Yamaha Electronics Corp., USA . . . . . Hotel H-602
Zak Enterprises, Inc. . . . . East 1118
Z Bag, A Div. of Athletic Bag Co. . . . . East 1424

AUDIO-Amplifiers

Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adcom . . . . . Hotel 2-19
A.E.S. Srl . . . . . Hotel 1079
Allegro Audio Designs, Inc. . . . . Hotel 1006
Altis Audio Ltd. . . . . Hotel 4F
ARCAM (Audio Influx Corp.) . . . . . Hotel 2-18
Atma-Sphere Music Systems . . . . . Hotel 677
Audio Design Associates, Inc. . . . . East 657
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
Audio Research Corp. . . . . Hotel 4D
Audiotek Electronics Co. . . . . East 4523
M. Berns Industries, Inc. . . . . Hotel 779
B & K Components Ltd., Audio Div. . . . . Hotel 581
Boulder Amplifiers, Inc. . . . . Hotel 1063
Bryston Limited . . . . . Hotel 579
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20

Carver Corp. . . . . Hotel 2-10
Conrad-Johnson Design, Inc. . . . . Hotel 1304
Counterpoint Electronic Systems, Inc. . . . . Hotel 775
Denon America, Inc. . . . . East D-28, D-29, D-30
Doc-Tech International . . . . . East 1820
DYNACO . . . . . East D-764
ENSEMBLE, INC., Audio . . . . . Hotel 1250
Essence . . . . . Hotel 1206
Exposure Electronics, U.S. Sales Div. . . . . Hotel 1377, 1379
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
FM Acoustics Ltd. of Switzerland . . . . . Hotel H-502
Gem Sound Corp. . . . . East 1901
Goldmund-SA . . . . . Hotel 5H
Grundig/Lextronix, Inc. . . . . Hotel H-702
Harman Video . . . . . East D-571
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
Jeff Rowland Design Group . . . . . Hotel 568, 570
International Jensen, Inc., Jensen . . . . . Hotel 2-22
International Jensen, Inc., Jensen . . . . . East 644, O-8
JVC Co. of America . . . . . East 418
Kinergetics Research, Electronics/Audio Div. . . . . Hotel 601
Krell Industries, Inc. . . . . Hotel 979
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
MEGASTAR Singing System/Musix Resources Inc., Megastar Singing Systems . . . . . East 2015
MFA, Inc. . . . . Hotel 804
Mirror Image Audio . . . . . Hotel 706
Mission Electronics, Inc. . . . . Hotel 2-11
The Mod Squad . . . . . Hotel 4H
MTX Soundcraftsmen . . . . . Hotel 2-26
Mura Corp., Consumer Products Div. . . . . East 2008
Museatex Audio Inc. . . . . Hotel 4I, 1022
Musical Design . . . . . Hotel 806
Music Hall . . . . . Hotel 552, 560
Music & Sound Imports Inc. . . . . Hotel 606
NAD (USA), Lenbrook Industries Limited . . . . . East D-750
NAIM Audio . . . . . Hotel 679
Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Nobis Technologies . . . . . Hotel 562
NRG Control, Inc. . . . . Hotel 777
Numark Electronics Corp. . . . . East 720
OCM Technology Inc., Subsidiary of Magnum Dynalab Corp. Hotel 5E
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Parasound Products, Inc. . . . . Hotel 1401
Primare Systems . . . . . Hotel 1477
Proton Corp. . . . . Hotel 1004
PS Audio, Inc. . . . . Hotel 904
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Samsung Electronics America, Inc. . . . . East 534
Sansui USA, Inc. . . . . East 614

Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div.	East	4000
Scientific Fidelity	Hotel	5-I
Sherwood, Div. of Inkel Corp.	East	318
Shomi Corp.	East	1024
Sonic Frontiers Inc.	Hotel	557
Spectral Audio, Inc.	Hotel	4M
Sumo	Hotel	840
Technics, Matsushita Electric Corp. of America	East	400
TEI Electronics Inc.	East	1801
Telephone Extension Corp. (TEC)	East	1700
Tube Research Labs	Hotel	1450
Unison Research s.r.l.	Hotel	5G
Vacuum Tube Logic	Hotel	1177
Valve Amplification Company	Hotel	4K
Vital Link Electronics, Inc.	East	1700
Yakov Aronov Audio Lab Inc.	Hotel	575
Yamaha Electronics Corp., USA	Hotel	H-602

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American Audio Video Research, Inc.	East	1646
Clearline Concepts	North	6827
Doc-Tech International	East	1820
ESAW Industries, Inc.	East	1515
Gemini Industries, Inc.	East	218
Lance Industries	East	701
Magnum Dynalab Corp.	Hotel	5E
Recoton Corp.	East	524
TEI Electronics Inc.	East	1801
Telephone Extension Corp. (TEC)	East	1700
Trans USA Products, Inc.	East	5300
Truminco of California, Inc.	East	1022
Valor Enterprises, Inc.	East	5205
Vital Link Electronics, Inc.	East	1700

AUDIO-Cassettes and Tape, Blank

Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Avanti Products, Div. of The Mackle Co., Inc.	East	1218
B.A. Pargh Co., Inc.	North	7514
Cowboy Brothers Trading, Inc.	East	1940
Denon America, Inc.	East	D-28, D-29, D-30
DIC Digital	East	356
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp.	East	1800
E&S Int'l. Enterprises, Inc.	East	1708
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Gemini Industries, Inc.	East	218
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Style Asia, Inc., Watches and Small Electronics Div. . . . . East 2226
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Tele-Com Products, Inc. . . . . North 6610
Telephone Extension Corp. (TEC) . . . . . East 1700
3M, Consumer Video and Audio Products Div. . . . . East D-25

AUDIO-Cassettes and Tape, Prerecorded

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Clearline Concepts . . . . . North 6827
Lonestar Technologies . . . . . North 6412
MEGASTAR Singing System/Musix Resources Inc., Megastar Singing Systems . . . . . East 2015
Midland Imports . . . . . East 1813
Pocket Songs, Division of Music Minus One . . . . . East 1756
Reference Recordings . . . . . Hotel 573
SpaceTech . . . . . East 1944
Tele-Com Products, Inc. . . . . North 6610

AUDIO-Compact Disc, Hardware

Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adar Import & Distributing Corp. . . . . East 2008
Adcom . . . . . Hotel 2-19
A & J Distributors . . . . . East 1855
Altis Audio Ltd. . . . . Hotel 4F
ARCAM (Audio Influx Corp.) . . . . . Hotel 2-18
Barclay Digital . . . . . Hotel 5I
M. Berns Industries, Inc. . . . . Hotel 779
Bitwise Audio Technologies . . . . . Hotel 940, 1250
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Carver Corp. . . . . Hotel 2-10
Centurion Electronics . . . . . East 738
Commodore Business Machines, Inc. . . . . East 428
Conrad-Johnson Design, Inc. . . . . Hotel 1304
Denon America, Inc. . . . . East D-28, D-29, D-30
Emerson Radio Corp. . . . . East 510
Enlightened Audio Designs . . . . . Hotel 568, 570
E&S Int'l. Enterprises, Inc. . . . . East 1708
Euroson America, Inc. . . . . East D-664
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Goldmund-SA . . . . . Hotel 5H
Goldstar Electronics Int'l., Inc. . . . . East 444
Gran Prix Electronics . . . . . East 426
Grundig/Lextronix, Inc. . . . . Hotel H-702
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. . . . . East 440
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Kinergetics Research, Electronics/Audio Div. . . . . Hotel 601
KLH - Speakers and Electronics . . . . . Hotel 922, 1222
Kong Wah Electronic Mfg. Co., Ltd. . . . . North 7330
Krell Digital, Inc. . . . . Hotel 979

Lift DiscPlay, Inc. . . . . East 730
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
Micromega . . . . . Hotel 5J
Mission Electronics, Inc. . . . . Hotel 2-11
The Mod Squad . . . . . Hotel 4H
Museatex Audio Inc. . . . . Hotel 4I, 1022
Musical Design . . . . . Hotel 806
Music & Sound Imports Inc. . . . . Hotel 606
NAD (USA), Lenbrook Industries Limited . . . . . East D-750
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Parasound Products, Inc. . . . . Hotel 1401
Primare Systems . . . . . Hotel 1477
Proton Corp. . . . . Hotel 1004
PS Audio, Inc. . . . . Hotel 904
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Samsung Electronics America, Inc. . . . . East 534
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
Soundesign Corporation . . . . . Hotel H-2301
Spectral Audio, Inc. . . . . Hotel 4M
S.R. Electronics, Inc. . . . . East 1924
Stax Kogyo, Inc. . . . . Hotel 1140
Technics, Matsushita Electric Corp. of America . . . . . East 400
Toshiba America Consumer Products, Inc. . . . . East 500
Vacuum Tube Logic . . . . . Hotel 1177
Versa Dynamics . . . . . Hotel 5JC
Wadia Digital Corporation . . . . . Hotel 1404
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Compact Disc, Software

Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
Arkon Industrial Ltd. . . . . North 7330
Atma-Sphere Music Systems . . . . . Hotel 677
Audio Advancements . . . . . Hotel 1122
AudioQuest . . . . . Hotel 501,504
Chesky Records, Inc. . . . . Hotel 1440
Clearline Concepts . . . . . North 6827
Lift DiscPlay, Inc. . . . . East 730
Mediagenic . . . . . North 7141, 7158
MEGASTAR Singing System/Musix Resources Inc., Megastar Singing Systems . . . . . East 2015
Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Reference Recordings . . . . . Hotel 573
SpaceTech . . . . . East 1944
Stax Kogyo, Inc. . . . . Hotel 1140
Sumiko, Inc. . . . . Hotel 801

AUDIO-Compacts - Non-portable

ABC International Traders, Inc.	North	7735
ATL Incorporation (Electrocon North America Inc.)	East	M-1801
Babbit/MCE	East	2003
	North	6816
Centurion Electronics	East	738
Electro Brand, Inc.	East	716
Emerson Radio Corp.	East	510
E&S Int'l. Enterprises, Inc.	East	1708
(Fisher), Sanyo Fisher USA Corp., Sales	East	4000
Goldstar Electronics Int'l., Inc.	East	444
Gran Prix Electronics	East	426
KLH - Speakers and Electronics	Hotel	922, 1222
Kong Wah Electronic Mfg. Co., Ltd.	North	7330
Lloyd's Electronics, Div. of Dynascan Corp.	East	544
MCE	East	2003
	North	6816
Panasonic Co., Matsushita Electric Corp. of America	East	400
Quasar Co., Matsushita Electric Corp. of America	East	4110
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div.	East	4000
Sharp Electronics Corp.	East	300
Sherwood, Div. of Inkel Corp.	East	318
Soundesign Corporation	Hotel	H-2301
Starlight Electronics of America, Inc.	East	352
Technics, Matsushita Electric Corp. of America	East	400
Toshiba America Consumer Products, Inc.	East	500
Windsor Industries, Inc.	East	728

AUDIO-Components, Add-on

ABC International Traders, Inc.	North	7735
Acoustic Research	Hotel	1-2
	Hotel	2-22
Audio Authority Corp.	East	4731
Audio Research Corp.	Hotel	4D
M. Berns Industries, Inc.	Hotel	779
Bryston Limited	Hotel	579
Electro Brand, Inc.	East	716
ENSEMBLE, INC., Audio	Hotel	1250
Esoteric Audio USA, Inc.	East	652
(Fisher), Sanyo Fisher USA Corp., Sales	East	4000
Gran Prix Electronics	East	426
Intuitive Design	Hotel	1206
Japanese Distributors Corp. (J.D.C)	East	1936
KLH - Speakers and Electronics	Hotel	922, 1222
Krell Industries, Inc.	Hotel	979
Le-Bo/Peerless	East	700
Linn Products Ltd., US Sales Div.	Hotel	1377, 1379
Luxman, Div. of Alpine Electronics of America	East	D-35
Marantz USA, A Div. of Bang & Olufsen of America Inc.	Hotel	675
Mason Camera & Electronics Corp.	East	1902
Mirror Image Audio	Hotel	706
The Mod Squad	Hotel	4H
MTI, Inc., Audio, Video	East	4617
NAIM Audio	Hotel	679

Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Niles Audio Corp. . . . . East D-756
Nobis Technologies . . . . . Hotel 562
Numark Electronics Corp. . . . . East 720
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Recoton Corp. . . . . East 524
Samsung Electronics America, Inc. . . . . East 534
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . .
East 4000
Sharp Electronics Corp. . . . . East 300
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Technics, Matsushita Electric Corp. of America . . . . . East 400
With Design In Mind . . . . . East 246
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Console Stereos

ALAKH Corp. . . . . East 2136
Centurion Electronics . . . . . East 738
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
Mason Camera & Electronics Corp. . . . . East 1902
Windsor Industries, Inc. . . . . East 728

AUDIO-DAT, Hardware

ABC International Traders, Inc. . . . . North 7735
Denon America, Inc. . . . . East
D-28, D-29, D-30
Goldmund-SA . . . . . Hotel 5H
JVC Co. of America . . . . . East 418
Onkyo U.S.A. Corp. . . . . East 200
Sharp Electronics Corp. . . . . East 300
S.R. Electronics, Inc. . . . . East 1924
3C Limited . . . . . North 7330

AUDIO-DAT, Software

DIC Digital . . . . . East 356
JVC Co. of America . . . . . East 418

AUDIO-Headphones

Adar Import & Distributing Corp. . . . . East 2008
Arkon Industrial Ltd. . . . . North 7330
ARKON Resources, Inc. . . . . East 1315
Assured Systems, Inc. . . . . East 751
Azden Corp. . . . . East 1736
Cowboy Brothers Trading, Inc. . . . . East 1940
Datawave . . . . . East 1840
Denon America, Inc. . . . . East
D-28, D-29, D-30
Diplomat Mdse. Corp. . . . . North 7523
Diversified Specialists, Inc. 1928
Electro Brand, Inc. . . . . East 716
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
E&S Int'l. Enterprises, Inc. . . . . East 1708
Gemini Industries, Inc. . . . . East 218
Gordon Ind., Ltd. . . . . East 1436
Hanumpa Corp. . . . . East 1650
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa
Brucha Inc. . . . . East 440
House of Deals, Inc. . . . . East 2131

Japanese Distributors Corp. (J.D.C)	East	1936
Jebsee Enterprises, Inc.	East	1806
JVC Co. of America	East	418
Koss Corp.	East	212
Mason Camera & Electronics Corp.	East	1902
Memtek Products	East	206
Mura Corp., Consumer Products Div.	East	2008
Nady Systems, Inc., Consumer Electronics/Easy Talk	East	1208
Numark Electronics Corp.	East	720
Panasonic Co., Matsushita Electric Corp. of America	East	400
Philips Consumer Electronics Co., Philips Accessories	East	702
Pyramid Sound Corp./Sound Around Electronics, Inc.	East	4929
Quasar Co., Matsushita Electric Corp. of America	East	4110
Recoton Corp.	East	524
Rover Enterprises Co., Inc., Unic Electronics Co.	East	2017
Sennheiser Electronic Corp., Consumer Products	Hotel	509
Sentry Industries	East	1916
Signet	Hotel	4B
Sound Around Electronics, Inc./Pyramid Sound Corp.	East	4929
Spectra Merchandising Int'l., Inc.	East	226
S.R. Electronics, Inc.	East	1924
Stax Kogyo, Inc.	Hotel	1140
Stephen Imports, Inc.	East	2023
Style Asia, Inc., Watches and Small Electronics Div.	East	2226
Supersonic, Inc. U.S.A.	East	1712
Technics, Matsushita Electric Corp. of America	East	400
Tele-Com Products, Inc.	North	6610
Telephone Extension Corp. (TEC)	East	1700
Trans USA Products, Inc.	East	5300
Truminco of California, Inc.	East	1022
Vital Link Electronics, Inc.	East	1700
Windsor Industries, Inc.	East	728
Yamaha Electronics Corp., USA	Hotel	H-602

AUDIO-Keyboards, Electronic

ABC International Traders, Inc.	North	7735
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Alaron, Inc.	East	706
Casio, Inc.	East	600
Centurion Electronics	East	738
Diplomat Mdse. Corp.	North	7523
Diversified Specialists, Inc.		1928
E&S Int'l. Enterprises, Inc.	East	1708
Golden Power Industries Ltd.	North	7330
Hanwah Electronics Ltd.	North	7330
Interworld Trade, Inc.	East	1803
Japanese Distributors Corp. (J.D.C)	East	1936
Kawai America, Consumer Products Div.	East	D-26
Lonestar Technologies	North	6412
Spectra Merchandising Int'l., Inc.	East	226
Technics, Matsushita Electric Corp. of America	East	400
Vistatech Enterprises LTD.	East	440
Windsor Industries, Inc.	East	728

AUDIO-Microphones

Azden Corp.	East	1736
Cowboy Brothers Trading, Inc.	East	1940
Diversified Specialists, Inc.		1928
DTI / The Spy Shop	North	6203
ESAW Industries, Inc.	East	1515
Gem Sound Corp.	East	1901

Hanumpa Corp. . . . . East 1650
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro . East 1224
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Midland Imports . . . . . East 1813
Nady Systems, Inc., Consumer Electronics/Easy Talk . . . . . East 1208
Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Numark Electronics Corp. . . . . East 720
Philips Consumer Electronics Co., Philips Accessories . . . . East 702
Pioneer Laser Entertainment Inc. . . . . East 240
Pulse Int'l./Precedence Marketing Int'l. . . . . East 1258
Pyramid Sound Corp./Sound Around Electronics, Inc. . . . . East 4929
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Recoton Corp. . . . . East 524
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Sound Around Electronics, Inc./Pyramid Sound Corp. . . . . East 4929
S.R. Electronics, Inc. . . . . East 1924
Technics, Matsushita Electric Corp. of America . . . . . East 400
TEI Electronics Inc. . . . . East 1801
Tele-Com Products, Inc. . . . . North 6610
Trans USA Products, Inc. . . . . East 5300
Vacuum Tube Logic . . . . . Hotel 1177

AUDIO-Phono Cartridges and Styli

Adcom . . . . . Hotel 2-19
Apature Products . . . . . East 763
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
AudioQuest . . . . . Hotel 501,504
M. Berns Industries, Inc. . . . . Hotel 779
Denon America, Inc. . . . . East D-28, D-29, D-30
Immedia . . . . . Hotel 1050
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Music Hall . . . . . Hotel 552, 560
Numark Electronics Corp. . . . . East 720
Recoton Corp. . . . . East 524
Rockport Technologies . . . . . Hotel 568, 570
Signet . . . . . Hotel 4B
Spectral Audio, Inc. . . . . Hotel 4M
Sumiko, Inc. . . . . Hotel 801
Technics, Matsushita Electric Corp. of America . . . . . East 400
Transparent Audio Marketing . . . . . Hotel 604
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Preamplifiers

Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adcom . . . . . Hotel 2-19
A.E.S. Srl . . . . . Hotel 1079
Allegro Audio Designs, Inc. . . . . Hotel 1006
Altis Audio Ltd. . . . . Hotel 4F
Atma-Sphere Music Systems . . . . . Hotel 677
Audioaccess . . . . . East 559
Audio Design Associates, Inc. . . . . East 657
Audiophile Systems Ltd. . . . . Hotel 1377, 1379

Audio Research Corp. . . . . Hotel 4D
M. Berns Industries, Inc. . . . . Hotel 779
B & K Components Ltd., Audio Div. . . . . Hotel 581
Boulder Amplifiers, Inc. . . . . Hotel 1063
Bryston Limited . . . . . Hotel 579
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Carver Corp. . . . . Hotel 2-10
Conrad-Johnson Design, Inc. . . . . Hotel 1304
Counterpoint Electronic Systems, Inc. . . . . Hotel 775
Denon America, Inc. . . . . East D-28, D-29, D-30
ENSEMBLE, INC., Audio . . . . . Hotel 1250
Exposure Electronics, U.S. Sales Div. . . . . Hotel 1377, 1379
FIRST SOUND, Audio Specialty/Hi-End . . . . . Hotel 1450
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
FM Acoustics Ltd. of Switzerland . . . . . Hotel H-502
Gem Sound Corp. . . . . East 1901
Goldmund-SA . . . . . Hotel 5H
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
Jeff Rowland Design Group . . . . . Hotel 568, 570
JVC Co. of America . . . . . East 418
Kinergetics Research, Electronics/Audio Div. . . . . Hotel 601
Krell Industries, Inc. . . . . Hotel 979
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
MFA, Inc. . . . . Hotel 804
Mirror Image Audio . . . . . Hotel 706
The Mod Squad . . . . . Hotel 4H
MTX Soundcraftsmen . . . . . Hotel 2-26
Museatex Audio Inc. . . . . Hotel 4I, 1022
Musical Design . . . . . Hotel 806
Music Hall . . . . . Hotel 552, 560
Music & Sound Imports Inc. . . . . Hotel 606
NAD (USA), Lenbrook Industries Limited . . . . . East D-750
NAIM Audio . . . . . Hotel 679
Niles Audio Corp. . . . . East D-756
NRG Control, Inc. . . . . Hotel 777
Numark Electronics Corp. . . . . East 720
OCM Technology Inc., Subsidiary of Magnum Dynalab Corp. Hotel 5E
Onkyo U.S.A. Corp. . . . . East 200
Parasound Products, Inc. . . . . Hotel 1401
Primare Systems . . . . . Hotel 1477
Proton Corp. . . . . Hotel 1004
PS Audio, Inc. . . . . Hotel 904
Recoton Corp. . . . . East 524
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Scientific Fidelity . . . . . Hotel 5-I
Sherwood, Div. of Inkel Corp. . . . . East 318
Sonic Frontiers Inc. . . . . Hotel 557

Spectral Audio, Inc. . . . . Hotel 4M
Sumo . . . . . Hotel 840
Technics, Matsushita Electric Corp. of America . . . . . East 400
TEI Electronics Inc. . . . . East 1801
Unison Research s.r.l. . . . . Hotel 5G
Vacuum Tube Logic . . . . . Hotel 1177
Valve Amplification Company . . . . . Hotel 4K
Yakov Aronov Audio Lab Inc. . . . . Hotel 575
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Receivers

ABC International Traders, Inc. . . . . North 7735
Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Audioaccess . . . . . East 559
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc.
Hotel
2-8, 2-20
Carver Corp. . . . . Hotel 2-10
Denon America, Inc. . . . . East
D-28, D-29, D-30
Diversified Specialists, Inc. 1928
Electro Brand, Inc. . . . . East 716
E&S Int'l. Enterprises, Inc. . . . . East 1708
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Gem Sound Corp. . . . . East 1901
Grundig/Lextronix, Inc. . . . . Hotel H-702
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
KLH - Speakers and Electronics . . . . . Hotel
922, 1222
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
NAD (USA), Lenbrook Industries Limited . . . . . East D-750
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Parasound Products, Inc. . . . . Hotel 1401
Proton Corp. . . . . Hotel 1004
Ronsonic Trading Corp. . . . . North 6209
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc.
Hotel
2-8, 2-20
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Samsung Electronics America, Inc. . . . . East 534
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . .
East 4000
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
Shiba Electronics Ltd. . . . . North 7330
Supersonic, Inc. U.S.A. . . . . East 1712
Technics, Matsushita Electric Corp. of America . . . . . East 400
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Record Care Products

Assured Systems, Inc. . . . . East 751
AudioQuest . . . . . Hotel
501,504
Audio Spec Canada . . . . . East 551
Denon America, Inc. . . . . East
D-28, D-29, D-30

Discwasher, Inc. . . . . East 230
Koss Corp. . . . . East 212
Memtek Products . . . . . East 206
Philips Consumer Electronics Co., Philips Accessories . . . . East 702
Recoton Corp. . . . . East 524
Signet . . . . . Hotel 4B
S.R. Electronics, Inc. . . . . East 1924
Supersonic, Inc. U.S.A. . . . . East 1712
Symdex Audio Systems, Inc. . . . . Hotel 677

AUDIO-Records (Except CD Software)

Atma-Sphere Music Systems . . . . . Hotel 677
Audio Advancements . . . . . Hotel 1122
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
AudioQuest . . . . . Hotel 501,504
Cardas Audio . . . . . Hotel 5J, 568, 570, 804
Cardas Records . . . . . Hotel 5J
Chesky Records, Inc. . . . . Hotel 1440
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Reference Recordings . . . . . Hotel 573
Supersonic, Inc. U.S.A. . . . . East 1712

AUDIO-Speakers

Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adar Import & Distributing Corp. . . . . East 2008
a/d/s/, Analog & Digital Systems . . . . . Hotel 1-4
ADVENT, Div. of Int'l. Jensen, Inc. . . . . Hotel 2-22
American Acoustics, MTX . . . . . Hotel 2-26
Apogee Acoustics, Centaurus By Apogee . . . . . Hotel 1479
ARCAM (Audio Influx Corp.) . . . . . Hotel 2-18
Assured Systems, Inc. . . . . East 751
Audile, Incorporated . . . . . Hotel 975
Audio Electronics Systems, Inc. . . . . East 662
Audio Linear . . . . . East 1857
Audio Path Inc. . . . . Hotel 548
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
Audiostatic USA, Inc. . . . . Hotel 4K
Avalon Acoustics, Inc. . . . . Hotel 5J
Belbois Ltd. . . . . East 260
B.I.C. America . . . . . East D-568
Boston Acoustics, Inc. . . . . Hotel 2-13
Bright Star Audio . . . . . Hotel 1006
Bumper Industries, Inc. . . . . East 4829
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Carbonneau . . . . . East 1923
Carver Corp. . . . . Hotel 2-10
Celestion Industries, Inc. . . . . Hotel 1-1
Cerwin-Vega . . . . . Hotel 2-9
Cicena, Inc. . . . . East 257
Classic Audio Reproductions . . . . . Hotel 1106
Clements Audio of Canada . . . . . Hotel 1279
Conrad-Johnson Design, Inc. . . . . Hotel 1304
Creative Acoustics, Inc. . . . . East 657

Cubicon Corporation . . . . . East 1837
Dahlquist, Inc. . . . . Hotel 2-15
Datawave . . . . . East 1840
DCM Corp. . . . . Hotel 2-17
Definitive Technology, Inc. . . . . Hotel 4E
Denon America, Inc. . . . . East D-28, D-29, D-30
DYNACO . . . . . East D-764
Dynaudio USA . . . . . Hotel 701
Electro Brand, Inc. . . . . East 716
Emerson Radio Corp. . . . . East 510
Energy, Audio Products Int'l. Corp. . . . . Hotel 2-12
ENSEMBLE, INC., Audio . . . . . Hotel 1250
E.S.B. Spa . . . . . Hotel 1077
E&S Int'l. Enterprises, Inc. . . . . East 1708
Essence . . . . . Hotel 1206
Euroson America, Inc. . . . . East D-664
Exxess Electronixx, Audio Hardware . . . . . East 4529
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Fried Products Co. . . . . Hotel 577
Galant Electronic Products Ltd. . . . . North 7330
Gem Sound Corp. . . . . East 1901
Genesis Technologies, Inc., Audio-Speakers . . . . . Hotel 704
Gin Sound Co. . . . . Hotel 1-3
East 1656
Goldmund-SA . . . . . Hotel 5H
Gran Prix Electronics . . . . . East 426
Hales Audio . . . . . Hotel 568, 570
Hughes Aircraft Company, Audio Products . . . . . East D-27
Immedia . . . . . Hotel 1050
Jamo Hi-Fi USA, Inc. . . . . East 648
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JBL Consumer Products, Inc. . . . . Hotel 2-24
JBL Consumer Products, Inc. . . . . Hotel 550
JPW Loudspeakers, U.S. Sales Div. . . . . Hotel 1377, 1379
J.S. Engineering Corp. . . . . Hotel 940
JVC Co. of America . . . . . East 418
KLH - Speakers and Electronics . . . . . Hotel 922, 1222
Koss Corp. . . . . East 212
Lantana Ltd., Specialty Audio . . . . . Hotel 850
Lanzar Sound Corp. . . . . East 4628
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
L P Sales Co., Inc./Viccon Mfg. . . . . East 5225
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
Martin-Logan Ltd. . . . . Hotel 1104
Memtek Products . . . . . East 206
Merlin Int'l. . . . . Hotel 804
Miller & Kreisel Sound Corp. . . . . East D-668
Mirage, Audio Products Int'l. Corp. . . . . Hotel 2-12
Mission Electronics, Inc. . . . . Hotel 2-11
Mold-Tech Plastics, Inc. . . . . East 5201
Monitor Audio (Kevro Int'l.) . . . . . Hotel 4G
Mordaunt-Short, TGI plc England . . . . . Hotel 554
MTX . . . . . Hotel 2-26
East O-1
MTX Oaktron . . . . . Hotel 2-26
Museatex Audio Inc. . . . . Hotel 4I, 1022

Music Hall . . . . . Hotel 552, 560
Music & Sound Imports Inc. . . . . Hotel 606
NAIM Audio . . . . . Hotel 679
N.E.A.R. (New England Audio Resource) . . . . . Hotel 740
Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Niles Audio Corp. . . . . East D-756
Nobis Technologies . . . . . Hotel 562
Now Hear This, Inc. (NHT), A Subsidiary of Int'l. Jensen, Inc. . . . Hotel 2-22
Numark Electronics Corp. . . . . East 720
Odeon . . . . . East 759
OHM Acoustics Corp. . . . . Hotel 950
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Parasound Products, Inc. . . . . Hotel 1401
Phase Technology Corp. . . . . East 751
Philips Consumer Electronics Co., Philips Accessories . . . . East 702
Pioneer Laser Entertainment Inc. . . . . East 240
Plateau Camber . . . . . Hotel 4A
Precise Acoustic Laboratories . . . . . East D-762
Primare Systems . . . . . Hotel 1477
Proac USA, Modern Audio Consultants . . . . . Hotel 4J
Proton Corp. . . . . Hotel 1004
PSB Speakers, Lenbrook Industries Limited . . . . . East D-754
Pyle Industries, Inc. . . . . East 4903, O-2
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Recoton Corp. . . . . East 524
Rockustics Inc. . . . . East D-769
Rogers (Audio Influx) . . . . . Hotel 2-18
Roomington Ltd. . . . . North 7330
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Scientific Fidelity . . . . . Hotel 5-I
Shahinian Acoustics Ltd. . . . . Hotel 1179
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
Signet . . . . . Hotel 4B
Snell Acoustics, Inc., Snell Multimedia, Inc. . . . . Hotel 5A, 5B, 5C
SOTA Industries . . . . . Hotel 564
Sound Dynamics, Audio Products Int'l. Corp. . . . . Hotel 2-12
Soundesign Corporation . . . . . Hotel H-2301
Soundwave Fidelity Corp. . . . . Hotel 5F
Stanford Advanced Acoustic Technology, (Stanford Acoustics) . . . East 4622, O-6
Stephen Imports, Inc. . . . . East 2023
Stereo Stone, Inc., Hi Fidelity Loudspeaker Systems . . . . . East 660
Sumiko, Inc. . . . . Hotel 801
Sumo . . . . . Hotel 840
Swan's Speaker Systems . . . . . Hotel 1150
Symdex Audio Systems, Inc. . . . . Hotel 677
Taddeo Loudspeaker Co. . . . . Hotel 806
Tannoy . . . . . Hotel 2-14

Technics, Matsushita Electric Corp. of America	East	400
Telean Technology Ltd.	North	7330
THIEL	Hotel	1204
Triad Speakers, LPC, Inc.	East	654
Truminco of California, Inc.	East	1022
Unison Research s.r.l.	Hotel	5G
Unity Audio Corp.	Hotel	777
Vandersteen Audio	Hotel	501, 504
Velodyne Acoustics, Inc.	East	543
Vidikron of America, Inc.	East	543
Westlake Audio, Inc.	Hotel	879
Yamaha Electronics Corp., USA	Hotel	H-602

AUDIO-Surround Sound Systems

A & J Distributors	East	1855
American Acoustics, MTX	Hotel	2-26
Arkon Industrial Ltd.	North	7330
Atlantic Technology, Lincolnwood, Ltd.	East	D-748
Audio Design Associates, Inc.	East	657
M. Berns Industries, Inc.	Hotel	779
Carver Corp.	Hotel	2-10
Denon America, Inc.	East	D-28, D-29, D-30
DYNACO	East	D-764
Great Wall Electronics Ltd.	North	7330
Harman Video	East	D-571
Hughes Aircraft Company, Audio Products	East	D-27
JVC Co. of America	East	418
KLH - Speakers and Electronics	Hotel	922, 1222
Lanzar Sound Corp.	East	4628
Lexicon, Inc.	East	543
Lincolnwood Ltd.	East	D-746
Marantz USA, A Div. of Bang & Olufsen of America Inc.	Hotel	675
Memtek Products	East	206
MTX	Hotel	2-26
	East	O-1
Nikkodo Co., Ltd., Nikkodo USA, Inc.	East	254
Onkyo U.S.A. Corp.	East	200
Proton Corp.	Hotel	1004
Sansui USA, Inc.	East	614
Sharp Electronics Corp.	East	300
Square D Company, Distribution Equipment	East	644
S.R. Electronics, Inc.	East	1924
Technics, Matsushita Electric Corp. of America	East	400
Toshiba America Consumer Products, Inc.	East	500

AUDIO-Systems - One Brand

M. Berns Industries, Inc.	Hotel	779
Casio, Inc.	East	600
Counterpoint Electronic Systems, Inc.	Hotel	775
Diplomat Mdse. Corp.	North	7523
Emerson Radio Corp.	East	510
ENSEMBLE, INC., Audio	Hotel	1250
(Fisher), Sanyo Fisher USA Corp., Sales	East	4000
Goldstar Electronics Int'l., Inc.	East	444
Gran Prix Electronics	East	426
Hitachi Home Electronics (America), Inc.	East	516
JVC Co. of America	East	418
KLH - Speakers and Electronics	Hotel	922, 1222

Lloyd's Electronics, Div. of Dynascan Corp. ..... East 544
Mission Electronics, Inc. ..... Hotel 2-11
Nikkodo Co., Ltd., Nikkodo USA, Inc. ..... East 254
Numark Electronics Corp. ..... East 720
Onkyo U.S.A. Corp. ..... East 200
Panasonic Co., Matsushita Electric Corp. of America ..... East 400
Proton Corp. ..... Hotel 1004
Quasar Co., Matsushita Electric Corp. of America ..... East 4110
Sansui USA, Inc. ..... East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. ... East 4000
Sharp Electronics Corp. ..... East 300
Sherwood, Div. of Inkel Corp. ..... East 318
Soundesign Corporation ..... Hotel H-2301
Stanford Advanced Acoustic Technology, (Stanford Acoustics) ... East 4622, O-6
Starlight Electronics of America, Inc. ..... East 352
Technics, Matsushita Electric Corp. of America ..... East 400
Toshiba America Consumer Products, Inc. ..... East 500
Yamaha Electronics Corp., USA ..... Hotel H-602

AUDIO-Tape Care Products

Adar Import & Distributing Corp. ..... East 2008
American Audio Video Research, Inc. ..... East 1646
Assured Systems, Inc. ..... East 751
Discwasher, Inc. ..... East 230
Gemini Industries, Inc. ..... East 218
Koss Corp. ..... East 212
Le-Bo/Peerless ..... East 700
Memtek Products ..... East 206
Philips Consumer Electronics Co., Philips Accessories .... East 702
Practical Products, Inc. ..... East 1402
Recoton Corp. ..... East 524
Signet ..... Hotel 4B
S.R. Electronics, Inc. ..... East 1924
Tele-Com Products, Inc. ..... North 6610

AUDIO-Tape Decks, Recorders, Players - Home

Acoustic Research ..... Hotel 1-2
Hotel 2-22
Adar Import & Distributing Corp. ..... East 2008
Adratech Int'l. Trading, Electronic Export & Distributors ... East 1752
A & J Distributors ..... East 1855
Ambassador Imports Ltd., Electronics ..... East 1908
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Carver Corp. ..... Hotel 2-10
Centurion Electronics ..... East 738
Denon America, Inc. ..... East D-28, D-29, D-30
Electro Brand, Inc. ..... East 716
Embassy Products Corp., Electronics ..... East 1912
Emerson Radio Corp. ..... East 510
(Fisher), Sanyo Fisher USA Corp., Sales ..... East 4000
Gran Prix Electronics ..... East 426
Great Wall Electronics Ltd. ..... North 7330
Grundig/Lextronix, Inc. ..... Hotel H-702
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. ..... East 440

Hitachi Home Electronics (America), Inc. . . . . East 516
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Kent Import Export Co. . . . . East 1925
KLH - Speakers and Electronics . . . . . Hotel 922, 1222
Kong Wah Electronic Mfg. Co., Ltd. . . . . North 7330
Lloyd's Electronics, Div. of Dynascan Corp. . . . . East 544
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
Mason Camera & Electronics Corp. . . . . East 1902
MEGASTAR Singing System/Musix Resources Inc., Megastar Singing Systems . . . . . East 2015
Mura Corp., Consumer Products Div. . . . . East 2008
NAD (USA), Lenbrook Industries Limited . . . . . East D-750
Numark Electronics Corp. . . . . East 720
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Parasound Products, Inc. . . . . Hotel 1401
Proton Corp. . . . . Hotel 1004
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
S.R. Electronics, Inc. . . . . East 1924
Technics, Matsushita Electric Corp. of America . . . . . East 400
United China Electronics (HK) Co., Ltd. . . . . North 7330
United Imports, Inc. . . . . East 1917
Vistatech Enterprises LTD. . . . . East 440
Windsor Industries, Inc. . . . . East 728
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Tape Decks, Recorders, Players - Portable

Adar Import & Distributing Corp. . . . . East 2008
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
A & J Distributors . . . . . East 1855
ALAKH Corp. . . . . East 2136
Alaron, Inc. . . . . East 706
Ambassador Imports Ltd., Electronics . . . . . East 1908
Babbit/MCE . . . . . East 2003
North 6816
Centurion Electronics . . . . . East 738
Club Electronics . . . . . East 1821
Cowboy Brothers Trading, Inc. . . . . East 1940
Diversified Specialists, Inc. 1928
Electro Brand, Inc. . . . . East 716
Embassy Products Corp., Electronics . . . . . East 1912
Emerson Radio Corp. . . . . East 510
E&S Int'l. Enterprises, Inc. . . . . East 1708
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Goldstar Electronics Int'l., Inc. . . . . East 444
Gran Prix Electronics . . . . . East 426
Great Wall Electronics Ltd. . . . . North 7330
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. . . . . East 440
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136

House of Deals, Inc. . . . . East 2131
Interworld Trade, Inc. . . . . East 1803
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Kent Import Export Co. . . . . East 1925
Kong Wah Electronic Mfg. Co., Ltd. . . . . North 7330
Lloyd's Electronics, Div. of Dynascan Corp. . . . . East 544
Lonestar Technologies . . . . . North 6412
Mason Camera & Electronics Corp. . . . . East 1902
MCE . . . . . East 2003
North 6816
MEGASTAR Singing System/Musix Resources Inc., Megastar Singing Systems . . . . . East 2015
Midland Imports . . . . . East 1813
Mura Corp., Consumer Products Div. . . . . East 2008
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Ronsonic Trading Corp. . . . . North 6209
Samsung Electronics America, Inc. . . . . East 534
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Shiba Electronics Ltd. . . . . North 7330
Sonnet Industries, Inc./Kentech . . . . . East 2014
Spectra Merchandising Int'l., Inc. . . . . East 226
S.R. Electronics, Inc. . . . . East 1924
Starlight Electronics of America, Inc. . . . . East 352
Stephen Imports, Inc. . . . . East 2023
Supersonic, Inc. U.S.A. . . . . East 1712
Suzika Electronics Co. Ltd. . . . . North 7330
Tele-Com Products, Inc. . . . . North 6610
Toshiba America Consumer Products, Inc. . . . . East 500
United China Electronics (HK) Co., Ltd. . . . . North 7330
Windsor Industries, Inc. . . . . East 728

AUDIO-Tonearms

Audio Advancements . . . . . Hotel 1122
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
AudioQuest . . . . . Hotel 501,504
M. Berns Industries, Inc. . . . . Hotel 779
Denon America, Inc. . . . . East D-28, D-29, D-30
Goldmund-SA . . . . . Hotel 5H
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Music Hall . . . . . Hotel 552, 560
NAIM Audio . . . . . Hotel 679
Sumiko, Inc. . . . . Hotel 801
Technics, Matsushita Electric Corp. of America . . . . . East 400
Thorens/BLR Electronics, Inc., BLR Electronics, Inc. . . . . Hotel 779
Transparent Audio Marketing . . . . . Hotel 604
Versa Dynamics . . . . . Hotel 5JC

AUDIO-Tuners

Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adcom . . . . . Hotel 2-19
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752

ARCAM (Audio Influx Corp.) . . . . . Hotel 2-18
Audio Design Associates, Inc. . . . . East 657
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
B & K Components Ltd., Audio Div. . . . . Hotel 581
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Carver Corp. . . . . Hotel 2-10
Denon America, Inc. . . . . East D-28, D-29, D-30
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Gem Sound Corp. . . . . East 1901
Goldmund-SA . . . . . Hotel 5H
Grundig/Lextronix, Inc. . . . . Hotel H-702
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Kinergetics Research, Electronics/Audio Div. . . . . Hotel 601
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
Magnum Dynalab Corp. . . . . Hotel 5E
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
Mission Electronics, Inc. . . . . Hotel 2-11
Museatex Audio Inc. . . . . Hotel 4I, 1022
Music Hall . . . . . Hotel 552, 560
NAD (USA), Lenbrook Industries Limited . . . . . East D-750
NAIM Audio . . . . . Hotel 679
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Parasound Products, Inc. . . . . Hotel 1401
Primare Systems . . . . . Hotel 1477
Proton Corp. . . . . Hotel 1004
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
Sumo . . . . . Hotel 840
Technics, Matsushita Electric Corp. of America . . . . . East 400
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUDIO-Turntables

ABC International Traders, Inc. . . . . North 7735
Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
Audiophile Systems Ltd. . . . . Hotel 1377, 1379
Basis Audio, Inc. . . . . Hotel 1477
M. Berns Industries, Inc. . . . . Hotel 779
Conrad-Johnson Design, Inc. . . . . Hotel 1304
Denon America, Inc. . . . . East D-28, D-29, D-30
Emerson Radio Corp. . . . . East 510
E&S Int'l. Enterprises, Inc. . . . . East 1708

(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Gem Sound Corp. . . . . East 1901
Goldmund-SA . . . . . Hotel 5H
Grundig/Lextronix, Inc. . . . . Hotel H-702
Immedia . . . . . Hotel 1050
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Linn Products Ltd., US Sales Div. . . . . Hotel 1377, 1379
Luxman, Div. of Alpine Electronics of America . . . . . East D-35
MapLenoll Electronics Co. . . . . Hotel 4K
Museatex Audio Inc. . . . . Hotel 4I, 1022
Music Hall . . . . . Hotel 552, 560
Onkyo U.S.A. Corp. . . . . East 200
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Proac USA, Modern Audio Consultants . . . . . Hotel 4J
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
SOTA Industries . . . . . Hotel 564
Sumiko, Inc. . . . . Hotel 801
Supersonic, Inc. U.S.A. . . . . East 1712
Technics, Matsushita Electric Corp. of America . . . . . East 400
Thorens/BLR Electronics, Inc., BLR Electronics, Inc. . . . . Hotel 779
Transparent Audio Marketing . . . . . Hotel 604
Versa Dynamics . . . . . Hotel 5JC
V.P.I. Industries Inc. . . . . Hotel 5D
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUTO AUDIO/ELECTRONICS-Accessories, Audio

Acemore Int'l. Ltd. . . . . North 6042
American Audio Video Research, Inc. . . . . East 1646
American Int'l. Pacific Industries . . . . . East 4623
Ampersand, Div. Ampco Industries, Inc. . . . . East 4503
Assured Systems, Inc. . . . . East 751
AudioQuest . . . . . Hotel 501,504
Audio Spec Canada . . . . . East 551
Audiotek Electronics Co. . . . . East 4523
Audiovox Corp. . . . . East 4703
BMI BEAUX MERZON, INC., Retail Products, Audio Accessories . . East 1848
Bostwick, Bostwick . . . . . East 5131
Cardas Audio . . . . . Hotel 5J, 568, 570, 804
Case Logic, Inc., Audio Accessories . . . . . East 1728
Cerwin-Vega . . . . . Hotel 2-9
Clik Case By Outer Circle Products, Ltd. . . . . East 1817
Coast Manufacturing Co., Audio/Video . . . . . East 224
Cornwall Industries, Himark Enterprises, Inc. . . . . East 1653
Denon America, Inc. . . . . East D-28, D-29, D-30
Designtech Int'l., Inc. . . . . East 4507
Discwasher, Inc. . . . . East 230
Dynasound Organizer, Inc. . . . . East 348
Esoteric Audio USA, Inc. . . . . East 652
Excellerator Cable , by Audio Authority . . . . . East 4731

Arthur Fulmer, Fultron Car Audio . . . . . East 4925
Geneva Group of Companies, Inc. . . . . East 1900
Golden Leas Ltd. . . . . East 1457
Interworld Trade, Inc. . . . . East 1803
Iowa Export Import Trading Company, Spal Automotive Products . East 4408
Kimber Kable . . . . . Hotel 750
Lanzar Sound Corp. . . . . East 4628
Le-Bo/Peerless . . . . . East 700
L P Sales Co., Inc./Viccon Mfg. . . . . East 5225
Metra Electronics Corp. . . . . East 4721
Micro Power Electronics, Inc. . . . . East 1547
Minwa Electronics Co. Ltd. . . . . North 7330
Mold-Tech Plastics, Inc. . . . . East 5201
MTI, Inc., Audio, Video . . . . . East 4617
MTX . . . . . Hotel 2-26
East O-1
Mura Corp., Consumer Products Div. . . . . East 2008
Mustang Electronics, Inc. . . . . East 2009
ORA Electronics, A Div. of Alliance Research Corp. . . . . East 5115
Phoenix Gold . . . . . East 753
Practical Products, Inc. . . . . East 1402
Pyle Industries, Inc. . . . . East 4903, O-2
Recoton Corp. . . . . East 524
Rokina Int'l., Inc. . . . . East 1100
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Sound Co., Inc. . . . . East 324
RTW Int'l. Corp. . . . . East 1552
The Saiko Enterprises, Inc., Audio, Video, Telephone Accessories East 1356
Sansui USA, Inc. . . . . East 614
Scosche Industries, Inc. . . . . East 5031
Sound Connections Int'l., Inc. . . . . Hotel 963
Stax Kogyo, Inc. . . . . Hotel 1140
Storekeep Business Systems, Inc. . . . . East 4501
Straight Wire, Inc., Specialty Audio . . . . . Hotel 640
Sumiko, Inc. . . . . Hotel 801
Supersonic Electronics Ltd. . . . . North 7330
TAMRAC, INC. . . . . East 1428
TEI Electronics Inc. . . . . East 1801
World Richman Corporation . . . . . North 8008
Zak Enterprises, Inc. . . . . East 1118

AUTO AUDIO/ELECTRONICS-Accessories, CB

American Int'l. Pacific Industries . . . . . East 4623
Ampersand, Div. Ampco Industries, Inc. . . . . East 4503
Audiovox Corp. . . . . East 4703
Cobra Electronics/Dynascan . . . . . East 544
Cornwall Industries, Himark Enterprises, Inc. . . . . East 1653
Factory Direct Marketing . . . . . North 6324
NCI . . . . . East 5317
Numark Electronics Corp. . . . . East 720
Pyramid Sound Corp./Sound Around Electronics, Inc. . . . . East 4929
Royal Sound Co., Inc. . . . . East 324
Sound Around Electronics, Inc./Pyramid Sound Corp. . . . . East 4929
TCC Industries, Inc. . . . . East 5425
TEI Electronics Inc. . . . . East 1801
Uniden America Corp., Telecommunications Group, Personal Communications . . . . . East 4913
Valor Enterprises, Inc. . . . . East 5205
Workman Electronic Products . . . . . East 4409

AUTO AUDIO/ELECTRONICS-Amplifiers

a/d/s/, Analog & Digital Systems	Hotel	1-4
Aponik Int'l. Corp.	East	4519
Audiovox Corp.	East	4703
A. Venture Products, Inc.	East	4636
Carver Corp.	Hotel	2-10
Denon America, Inc.	East	D-28, D-29, D-30
Earthquake Sound Corp.	East	4517
	East	O-11
Exxess Electronixx, Audio Hardware	East	4529
Arthur Fulmer, Fultron Car Audio	East	4925
Hitachi Home Electronics (America), Inc.	East	516
Japanese Distributors Corp. (J.D.C)	East	1936
International Jensen, Inc., Jensen	Hotel	2-22
International Jensen, Inc., Jensen	East	644, O-8
JVC Co. of America	East	418
Kabat Associates, Inc.	East	1922
Lanzar Sound Corp.	East	4628
MTX	Hotel	2-26
	East	O-1
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America	East	400
Phase Linear, Div. of Int'l. Jensen	Hotel	2-22
	East	O-9
Phillips Sound Labs Inc.	East	4616
Phoenix Gold	East	753
Power Acoustik Electronics	East	4610
Precision Power, Inc.	East	4716, O-10
Proton Corp.	Hotel	1004
Pyle Industries, Inc.	East	4903, O-2
Pyramid Sound Corp./Sound Around Electronics, Inc.	East	4929
Rover Enterprises Co., Inc., Unic Electronics Co.	East	2017
Sansui USA, Inc.	East	614
Sherwood, Div. of Inkel Corp.	East	318
Sound Around Electronics, Inc./Pyramid Sound Corp.	East	4929
Sound Barrier Corp.	East	5025
Technics, Matsushita Electric Corp. of America	East	400
Toshiba America Consumer Products, Inc.	East	500
Yamaha Electronics Corp., USA	Hotel	H-602

AUTO AUDIO/ELECTRONICS-Antennas

American Int'l. Pacific Industries	East	4623
Ampersand, Div. Ampco Industries, Inc.	East	4503
Audiovox Corp.	East	4703
Celwave, Radio Frequency Systems, Inc.	East	5421
Cobra Electronics/Dynascan	East	544
Arthur Fulmer, Fultron Car Audio	East	4925
GN National Electric Inc.	North	6624
Maxon Systems, Inc.	East	4629
Metra Electronics Corp.	East	4721
E. Mishan & Sons, Inc.	East	2222
NCI	East	5317
ORA Electronics, A Div. of Alliance Research Corp.	East	5115
Pyramid Sound Corp./Sound Around Electronics, Inc.	East	4929
Rover Enterprises Co., Inc., Unic Electronics Co.	East	2017
Solarcon	East	4502

Sound Around Electronics, Inc./Pyramid Sound Corp. . . . . East 4929
TEI Electronics Inc. . . . . East 1801
Tele-Com Products, Inc. . . . . North 6610
Valor Enterprises, Inc. . . . . East 5205
Workman Electronic Products . . . . . East 4409

AUTO AUDIO/ELECTRONICS-CB

Audiovox Corp. . . . . East 4703
Cobra Electronics/Dynascan . . . . . East 544
Frieder Inc. . . . . North 6120
Mason Camera & Electronics Corp. . . . . East 1902
Maxon Systems, Inc. . . . . East 4629
NCI . . . . . East 5317
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Tele-Com Products, Inc. . . . . North 6610
TeleDynamics Corp. . . . . North 6420
Uniden America Corp., Telecommunications Group, Personal Communications . . . . . East 4913
Valor Enterprises, Inc. . . . . East 5205
Workman Electronic Products . . . . . East 4409

AUTO AUDIO/ELECTRONICS-Clocks

Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
A.P. Imports, Inc. . . . . East 2213
Audiovox Corp. . . . . East 4703
M. Z. Berger & Co., Nelsonic Industries . . . . . East 2040
Delta Impex Watch Corp./Branded Time Corp. . . . . East 2109
Diplomat Mdse. Corp. . . . . North 7523
Dundee Watch Co., Div. of Roen Phillips Corp. . . . . East 2020
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
Fada Watch Co./AKS TIMEWEAR, Inc. Div. of Fada Industries, Inc. East 2124
Fidelity Electronics . . . . . North 7035
Golden Leas Ltd. . . . . East 1457
House of Zog, Inc. dba Cathay Int'l. . . . . East 2206
Laser Designs Ltd., Inc. . . . . East 1341
Luxury Int'l., Inc. . . . . East 2117
E. Mishan & Sons, Inc. . . . . East 2222
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Spectra Merchandising Int'l., Inc. . . . . East 226
Style Asia, Inc., Watches and Small Electronics Div. . . . . East 2226
Supersonic, Inc. U.S.A. . . . . East 1712
Time Products Int'l., Div. of Herbert Kwok & Co., Inc. . . . . North 7623
Unisonic Products Corp. . . . . North 7006
Windsor Industries, Inc. . . . . East 728

AUTO AUDIO/ELECTRONICS-Components, Add-on

a/d/s/, Analog & Digital Systems . . . . . Hotel 1-4
Audio Authority Corp. . . . . East 4731
Audiovox Corp. . . . . East 4703
Carver Corp. . . . . Hotel 2-10
Code-Alarm, Inc. . . . . East 4604
Denon America, Inc. . . . . East D-28, D-29, D-30
Designtech Int'l., Inc. . . . . East 4507
Arthur Fulmer, Fultron Car Audio . . . . . East 4925
Golden Power Industries Ltd. . . . . North 7330
James Allen, Inc. . . . . East 1549
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
Kabat Associates, Inc. . . . . East 1922
Lanzar Sound Corp. . . . . East 4628

MTI, Inc., Audio, Video . . . . . East 4617
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America . . . . . East 400
Phillips Sound Labs Inc. . . . . East 4616
Phoenix Gold . . . . . East 753
Precision Power, Inc. . . . . East 4716, O-10
SAFCO Corp. . . . . East 5204
Sansui USA, Inc. . . . . East 614
Toshiba America Consumer Products, Inc. . . . . East 500
Workman Electronic Products . . . . . East 4409
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUTO AUDIO/ELECTRONICS-DAT Players

JVC Co. of America . . . . . East 418
Sharp Electronics Corp. . . . . East 300

AUTO AUDIO/ELECTRONICS-Preamplifiers

Earthquake Sound Corp. . . . . East 4517, East O-11
Arthur Fulmer, Fultron Car Audio . . . . . East 4925
Lanzar Sound Corp. . . . . East 4628
Phillips Sound Labs Inc. . . . . East 4616
Phoenix Gold . . . . . East 753
Precision Power, Inc. . . . . East 4716, O-10
Pyle Industries, Inc. . . . . East 4903, O-2
Recoton Corp. . . . . East 524
Technics, Matsushita Electric Corp. of America . . . . . East 400

AUTO AUDIO/ELECTRONICS-Radar Detectors

Audiovox Corp. . . . . East 4703
BEL-Tronics Ltd. . . . . East 4605
Cobra Electronics/Dynascan . . . . . East 544
Diplomat Mdse. Corp. . . . . North 7523
E&S Int'l. Enterprises, Inc. . . . . East 1708
Fox Electronics and Technology, Inc. . . . . North 8010
Frieder Inc. . . . . North 6120
Maxon Systems, Inc. . . . . East 4629
Mura Corp., Consumer Products Div. . . . . East 2008
Nady Systems, Inc., Consumer Electronics/Easy Talk . . . . . East 1208
NCI . . . . . East 5317
Pyramid Sound Corp./Sound Around Electronics, Inc. . . . . East 4929
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Sound Co., Inc. . . . . East 324
Sound Around Electronics, Inc./Pyramid Sound Corp. . . . . East 4929
Tele-Com Products, Inc. . . . . North 6610
TeleDynamics Corp. . . . . North 6420
T T Systems Corp. . . . . North 6827
Uniden America Corp., Telecommunications Group, Personal Communications . . . . . East 4913
Valor Enterprises, Inc. . . . . East 5205
Whistler . . . . . East 4711

AUTO AUDIO/ELECTRONICS-Receivers (Radios - without tape)

Audiovox Corp. . . . . East 4703
E&S Int'l. Enterprises, Inc. . . . . East 1708
Luxury Int'l., Inc. . . . . East 2117

Mason Camera & Electronics Corp. . . . . East 1902

AUTO AUDIO/ELECTRONICS-Receivers (Radios - with tape)

Audiovox Corp. . . . . East 4703
A. Venture Products, Inc. . . . . East 4636
Babbit/MCE . . . . . East 2003
North 6816
Daewoo Electronics Corp. of America . . . . . East 632
Denon America, Inc. . . . . East
D-28, D-29, D-30
Electro Brand, Inc. . . . . East 716
Exxess Electronixx, Audio Hardware . . . . . East 4529
Arthur Fulmer, Fultron Car Audio . . . . . East 4925
Hitachi Home Electronics (America), Inc. . . . . East 516
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
International Jensen, Inc., Jensen . . . . . Hotel 2-22
International Jensen, Inc., Jensen . . . . . East
644, O-8
JVC Co. of America . . . . . East 418
Kabat Associates, Inc. . . . . East 1922
Luxury Int'l., Inc. . . . . East 2117
Mason Camera & Electronics Corp. . . . . East 1902
MCE . . . . . East 2003
North 6816
Power Acoustik Electronics . . . . . East 4610
Proton Corp. . . . . Hotel 1004
Pyramid Sound Corp./Sound Around Electronics, Inc. . . . . East 4929
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Sound Co., Inc. . . . . East 324
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . .
East 4000
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
Sound Around Electronics, Inc./Pyramid Sound Corp. . . . . East 4929
Sound Barrier Corp. . . . . East 5025
S.R. Electronics, Inc. . . . . East 1924
Stephen Imports, Inc. . . . . East 2023
Technics, Matsushita Electric Corp. of America . . . . . East 400
Toshiba America Consumer Products, Inc. . . . . East 500
United Imports, Inc. . . . . East 1917
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUTO AUDIO/ELECTRONICS-Scanners

Cobra Electronics/Dynascan . . . . . East 544
Frieder Inc. . . . . North 6120
Tele-Com Products, Inc. . . . . North 6610
Uniden America Corp., Telecommunications Group, Personal Communications . . . . . East 4913

AUTO AUDIO/ELECTRONICS-Speakers

Acoustic Research . . . . . Hotel 1-2
Hotel 2-22
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
a/d/s/, Analog & Digital Systems . . . . . Hotel 1-4
American Int'l. Pacific Industries . . . . . East 4623
Ampersand, Div. Ampco Industries, Inc. . . . . East 4503
Aponik Int'l. Corp. . . . . East 4519
Audiotek Electronics Co. . . . . East 4523
Audiovox Corp. . . . . East 4703

A. Venture Products, Inc. . . . . East 4636
Boston Acoustics, Inc. . . . . Hotel 2-13
Bostwick, Bostwick . . . . . East 5131
Cerwin-Vega . . . . . Hotel 2-9
Denon America, Inc. . . . . East D-28, D-29, D-30
Dynaudio USA . . . . . Hotel 701
Earthquake Sound Corp. . . . . East 4517
East O-11
Euroson America, Inc. . . . . East D-664
Exxess Electronixx, Audio Hardware . . . . . East 4529
Arthur Fulmer, Fultron Car Audio . . . . . East 4925
Gem Sound Corp. . . . . East 1901
Hitachi Home Electronics (America), Inc. . . . . East 516
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JBL Consumer Products, Inc. . . . . Hotel 2-24
JBL Consumer Products, Inc. . . . . Hotel 550
International Jensen, Inc., Jensen . . . . . Hotel 2-22
International Jensen, Inc., Jensen . . . . . East 644, O-8
JVC Co. of America . . . . . East 418
Kabat Associates, Inc. . . . . East 1922
Lanzar Sound Corp. . . . . East 4628
Mason Camera & Electronics Corp. . . . . East 1902
MTX . . . . . Hotel 2-26
East O-1
Numark Electronics Corp. . . . . East 720
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America . . . . . East 400
Phase Linear, Div. of Int'l. Jensen . . . . . Hotel 2-22
East O-9
Phillips Sound Labs Inc. . . . . East 4616
Phoenix Gold . . . . . East 753
Power Acoustik Electronics . . . . . East 4610
Pyle Industries, Inc. . . . . East 4903, O-2
Pyramid Sound Corp./Sound Around Electronics, Inc. . . . . East 4929
Recoton Corp. . . . . East 524
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Sound Co., Inc. . . . . East 324
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
SAS/Southern Audio Services, Inc. . . . . East 4600
Sharp Electronics Corp. . . . . East 300
Sherwood, Div. of Inkel Corp. . . . . East 318
Sound Around Electronics, Inc./Pyramid Sound Corp. . . . . East 4929
Sound Barrier Corp. . . . . East 5025
Square D Company, Distribution Equipment . . . . . East 644
Stanford Advanced Acoustic Technology, (Stanford Acoustics) . . . East 4622, O-6
Technics, Matsushita Electric Corp. of America . . . . . East 400
Toshiba America Consumer Products, Inc. . . . . East 500
Truminco of California, Inc. . . . . East 1022
United China Electronics (HK) Co., Ltd. . . . . North 7330
Yamaha Electronics Corp., USA . . . . . Hotel H-602

AUTO AUDIO/ELECTRONICS-Tuners

Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
JVC Co. of America	East	418
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America	East	400
Sound Barrier Corp.	East	5025
Technics, Matsushita Electric Corp. of America	East	400
Toshiba America Consumer Products, Inc.	East	500
Yamaha Electronics Corp., USA	Hotel	H-602

BATTERIES

Accutime Watch Corp.	East	2016
Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co.	East	1417
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
AdvanceTec Industries, Inc.	East	5414
Alexander Batteries	East	5523
ARKON Resources, Inc.	East	1315
Aztec Video Products/Photoco	East	5231
B.A. Pargh Co., Inc.	North	7514
Cellular Products, Inc.	East	5330
Chung Pak Group/Chung Pak Battery Works Ltd.	North	7330
Cowboy Brothers Trading, Inc.	East	1940
Dual Voltage, Inc./Direct Power Plus, Inc.	East	1403
Fuji Novel Batteries, Majesco Sales, Inc.	East	2217
Gates Energy Products, Inc., Consumer Products	East	261
GN National Electric Inc.	North	6624
Golden Power Industries Ltd.	North	7330
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro	East	1224
I.D. Enter-prices, Inc., Watches Import and Manufacturer	East	2104
JaBro Batteries, Inc.	East	1329
Leatex Inc., Cellular Accessories	East	5511
LinkCell Corp.	East	5326
Luxury Int'l., Inc.	East	2117
Majesco Sales, Inc., Fuji Novel Batteries	East	2217
Micro Power Electronics, Inc.	East	1547
Minwa Electronics Co. Ltd.	North	7330
Multiplier Industries Corp.	East	5319
Panasonic Industrial Co., Battery Sales Group	East	601
Power Pak, Inc.	North	6323
SAFT America, Inc., Portable Battery Div.	East	344
Sanyo Energy (USA) Corp.	East	243
S.R. Electronics, Inc.	East	1924
Stephen Imports, Inc.	East	2023
Sunpak/Div. of ToCad America, Inc.	East	1114
Tele-Com Products, Inc.	North	6610
Telephone Extension Corp. (TEC)	East	1700
Toshiba America Consumer Products, Inc.	East	500
Vistatech Enterprises LTD.	East	440
Vital Link Electronics, Inc.	East	1700
W & W Associates (Batteries 'R' US)	East	5521

CALCULATORS

Accutime Watch Corp.	East	2016
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
A.P. Imports, Inc.	East	2213
Armstrong Plastic Factory Ltd.	North	7330
Aurora Impex Corp.	North	7327
B.A. Pargh Co., Inc.	North	7514

Brilliant System Ltd. . . . . North 7330
Canon USA, Inc., Home Office Products . . . . . East 620
Casio, Inc. . . . . East 600
Centurion Electronics . . . . . East 738
Cicena, Inc. . . . . East 257
Clearline Concepts . . . . . North 6827
Dictiomatic, Inc. . . . . East 2210
Diplomat Mdse. Corp. . . . . North 7523
Diversified Specialists, Inc. 1928
Dundee Watch Co., Div. of Roen Phillips Corp. . . . . East 2020
Enews U.S.A. Inc. . . . . North 7723
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
E&S Int'l. Enterprises, Inc. . . . . East 1708
Fada Watch Co./AKS TIMEWEAR, Inc. Div. of Fada Industries, Inc. East 2124
Gordon Ind., Ltd. . . . . East 1436
House of Zog, Inc. dba Cathay Int'l. . . . . East 2206
I.D. Enter-prices, Inc., Watches Import and Manufacturer . . . East 2104
Infinitronix, Ltd. . . . . East 2120
Lonestar Technologies . . . . . North 6412
Luxury Int'l., Inc. . . . . East 2117
Minya Int'l. Corp. . . . . North 6530
E. Mishan & Sons, Inc. . . . . East 2222
Pacemark . . . . . North 7919
Philips Consumer Electronics Co., Philips Accessories . . . . East 702
Quintel/Consort, Aff. Genender Int'l. Import, Inc. . . . . East 2140
Rand McNally . . . . . North 7919
Ronsonic Trading Corp. . . . . North 6209
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Consumer Business Products . . . . . North 7120
Sharp Brave Co., Ltd. . . . . East 2130
Sharp Electronics Corp. . . . . East 300
Spectra Merchandising Int'l., Inc. . . . . East 226
Stephen Imports, Inc. . . . . East 2023
Style Asia, Inc., Watches and Small Electronics Div. . . . . East 2226
Tele-Art Instruments, Rolodex (Home/Office Products/Business Equipment) . . . . . North 7716
Tele-Com Products, Inc. . . . . North 6610
TeleDynamics Corp. . . . . North 6420
Time Products Int'l., Div. of Herbert Kwok & Co., Inc. . . . . North 7623
Truly Electronics Mfg. Ltd. . . . . North 7519
Unisonic Products Corp. . . . . North 7006
Vistatech Enterprises LTD. . . . . East 440
Voesa Limited . . . . . North 7330

CAMCORDER EQUIPMENT-Accessories

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co. . . . East 1417
Ambico, Inc. . . . . East 1724
Arkon Industrial Ltd. . . . . North 7330
ARKON Resources, Inc. . . . . East 1315
Aztec Video Products/Photoco . . . . . East 5231
Case Logic, Inc., Audio Accessories . . . . . East 1728
CCS - Communication Control Systems . . . . . North 8108
Cinema Products Corp. . . . . East 1219
Coast Manufacturing Co., Audio/Video . . . . . East 224
Discwasher, Inc. . . . . East 230
Electro Technologies Pte Ltd. . . . . East 5416
Gemini Industries, Inc. . . . . East 218
GN National Electric Inc. . . . . North 6624
Hakuba U.S.A., Inc. . . . . East 1302
Hitachi Home Electronics (America), Inc. . . . . East 516

James Allen, Inc. . . . . East 1549
JVC Co. of America . . . . . East 418
Kinyo Co., Inc. . . . . East 1740
Lenmar Enterprises, Inc. . . . . East 1816
LPL Co. Ltd. . . . . East 1229
L P Sales Co., Inc./Viccon Mfg. . . . . East 5225
Micro Power Electronics, Inc. . . . . East 1547
Mold-Tech Plastics, Inc. . . . . East 5201
MTI, Inc., Audio, Video . . . . . East 4617
Nady Systems, Inc., Consumer Electronics/Easy Talk . . . . . East 1208
Omnimount Systems . . . . . East 1720
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
SL Waber, Inc. . . . . North 7928
SonicPro Int'l., Inc. . . . . North 8125
Sun Hing Audio Equipment Mfg. Ltd. . . . . East 1447
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002
Velbon Int'l. Corp. . . . . East 1828
Visionary Products . . . . . East 1124
Wiko Ltd. . . . . East 1558
Z Bag, A Div. of Athletic Bag Co. . . . . East 1424

CAMCORDER EQUIPMENT-Audio/Video Mixers

Ambico, Inc. . . . . East 1724
ARKON Resources, Inc. . . . . East 1315
Azden Corp. . . . . East 1736
Aztec Video Products/Photoco . . . . . East 5231
JVC Co. of America . . . . . East 418
Lenmar Enterprises, Inc. . . . . East 1816
Nady Systems, Inc., Consumer Electronics/Easy Talk . . . . . East 1208
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002

CAMCORDER EQUIPMENT-Battery Packs

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co. . . .
East 1417
Ambico, Inc. . . . . East 1724
Aztec Video Products/Photoco . . . . . East 5231
Dual Voltage, Inc./Direct Power Plus, Inc. . . . . East 1403
Electro Technologies Pte Ltd. . . . . East 5416
GN National Electric Inc. . . . . North 6624
JVC Co. of America . . . . . East 418
Lenmar Enterprises, Inc. . . . . East 1816
LPL Co. Ltd. . . . . East 1229
Micro Power Electronics, Inc. . . . . East 1547
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Sanyo Energy (USA) Corp. . . . . East 243
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002
VIDCOM An Encore Power Company . . . . . East 5111
W & W Associates (Batteries 'R' US) . . . . . East 5521

CAMCORDER EQUIPMENT-Camcorders

ABC International Traders, Inc. . . . . North 7735
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
ALAKH Corp. . . . . East 2136
Canon USA, Inc., Video Div. . . . . East 620
Daewoo Electronics Corp. of America . . . . . East 632
Diplomat Mdse. Corp. . . . . North 7523
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000

Goldstar Electronics Int'l., Inc.	East	444
Hitachi Home Electronics (America), Inc.	East	516
Hi-Tech Electronics, ALAKH Corp.	East	2136
Japanese Distributors Corp. (J.D.C)	East	1936
JVC Co. of America	East	418
Panasonic Co., Matsushita Electric Corp. of America	East	400
Quasar Co., Matsushita Electric Corp. of America	East	4110
Ricoh Corp., Consumer Products	East	245
Samsung Electronics America, Inc.	East	534
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div.	East	4000
Sharp Electronics Corp.	East	300
S.R. Electronics, Inc.	East	1924
Sunpak/Div. of ToCad America, Inc.	East	1114
Toshiba America Consumer Products, Inc.	East	500
Yashica, Inc., A Kyocera Group Company	East	253

CAMCORDER EQUIPMENT-Carrying Cases

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co.	East	1417
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Ambico, Inc.	East	1724
Aztec Video Products/Photoco	East	5231
Coast Manufacturing Co., Audio/Video	East	224
Doskocil Manufacturing Co., Inc.	East	1319
Hakuba U.S.A., Inc.	East	1302
Hitachi Home Electronics (America), Inc.	East	516
JVC Co. of America	East	418
Kinyo Co., Inc.	East	1740
Le-Bo/Peerless	East	700
Lenmar Enterprises, Inc.	East	1816
Quasar Co., Matsushita Electric Corp. of America	East	4110
RGA Electronic Gear	East	1856
RYKA	East	1202
Samsonite Corp., Industrial Products	East	1228
Southern Case, Inc., Consumer Products Div.	East	1525
S.R. Electronics, Inc.	East	1924
Sunpak/Div. of ToCad America, Inc.	East	1114
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan	East	1002
Velbon Int'l. Corp.	East	1828
World Richman Corporation	North	8008

CAMCORDER EQUIPMENT-Lights

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co.	East	1417
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Ambico, Inc.	East	1724
ARKON Resources, Inc.	East	1315
Aztec Video Products/Photoco	East	5231
Coast Manufacturing Co., Audio/Video	East	224
Dual Voltage, Inc./Direct Power Plus, Inc.	East	1403
Hakuba U.S.A., Inc.	East	1302
Hitachi Home Electronics (America), Inc.	East	516
JVC Co. of America	East	418
Lenmar Enterprises, Inc.	East	1816
LPL Co. Ltd.	East	1229
Quasar Co., Matsushita Electric Corp. of America	East	4110
S.R. Electronics, Inc.	East	1924
Sunpak/Div. of ToCad America, Inc.	East	1114
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan	East	1002

CAMCORDER EQUIPMENT-Microphones

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co. . . . East 1417
Ambico, Inc. . . . . East 1724
Azden Corp. . . . . East 1736
Aztec Video Products/Photoco . . . . . East 5231
JVC Co. of America . . . . . East 418
Nady Systems, Inc., Consumer Electronics/Easy Talk . . . . . East 1208
Pulse Int'l./Precedence Marketing Int'l. . . . . East 1258
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002

CAMCORDER EQUIPMENT-Switchers

Azden Corp. . . . . East 1736
Aztec Video Products/Photoco . . . . . East 5231
MTI, Inc., Audio, Video . . . . . East 4617
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002

CAMCORDER EQUIPMENT-Telecine Converters

Ambico, Inc. . . . . East 1724
Azden Corp. . . . . East 1736
Aztec Video Products/Photoco . . . . . East 5231
LPL Co. Ltd. . . . . East 1229

CAMCORDER EQUIPMENT-Tripods

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co. . . . East 1417
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
Ambico, Inc. . . . . East 1724
Aztec Video Products/Photoco . . . . . East 5231
Coast Manufacturing Co., Audio/Video . . . . . East 224
Hakuba U.S.A., Inc. . . . . East 1302
Kinyo Co., Inc. . . . . East 1740
Le-Bo/Peerless . . . . . East 700
Lenmar Enterprises, Inc. . . . . East 1816
LPL Co. Ltd. . . . . East 1229
S.R. Electronics, Inc. . . . . East 1924
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002
Velbon Int'l. Corp. . . . . East 1828
Visionary Products . . . . . East 1124

CAMCORDER EQUIPMENT-Video Editing Systems

Ambico, Inc. . . . . East 1724
ARKON Resources, Inc. . . . . East 1315
Azden Corp. . . . . East 1736
Aztec Video Products/Photoco . . . . . East 5231
Hitachi Home Electronics (America), Inc. . . . . East 516
Lenmar Enterprises, Inc. . . . . East 1816
LPL Co. Ltd. . . . . East 1229
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Shomi Corp. . . . . East 1024
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002

CAMERAS

Acer Camera, Inc. U.S.A.	East	1313
Achiever Industries Ltd.	North	7726
Ansco Photo-Optical Products Corp.	East	1200
Cowboy Brothers Trading, Inc.	East	1940
Diplomat Mdse. Corp.	North	7523
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc.	East	440
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro	East	1224
Kalimar Inc.	East	1110
Mason Camera & Electronics Corp.	East	1902
Pacemark	North	7919
Rokina Int'l., Inc.	East	1100
Ronsonic Trading Corp.	North	6209
Sakar Int'l., Inc.	East	1028
Spectra Merchandising Int'l., Inc.	East	226
Time Products Int'l., Div. of Herbert Kwok & Co., Inc.	North	7623
Vivitar Corporation	East	1104

CELLULAR-Accessories

AdvanceTec Industries, Inc.	East	5414
A & K, Inc.	East	5513
Allied Communications	East	5508
Ampersand, Div. Ampco Industries, Inc.	East	4503
ANTEL Communications Corp.	East	5331
Antenna Company (The)	East	5524
Audiovox Corp.	East	4703
Cellular Products, Inc.	East	5330
Celwave, Radio Frequency Systems, Inc.	East	5421
Communications Associates, Inc.	East	5206
DTI / The Spy Shop	North	6203
Dual Voltage, Inc./Direct Power Plus, Inc.	East	1403
Electro Technologies Pte Ltd.	East	5416
Elenco Electronics, Inc.	East	5525
GN National Electric Inc.	North	6624
Hitachi Home Electronics (America), Inc.	East	516
KES Communications, Inc.	North	6618
Leatex Inc., Cellular Accessories	East	5511
Le-Bo/Peerless	East	700
LinkCell Corp.	East	5326
L P Sales Co., Inc./Viccon Mfg.	East	5225
Metra Electronics Corp.	East	4721
Micro Power Electronics, Inc.	East	1547
Mold-Tech Plastics, Inc.	East	5201
Motorola, Inc., Pan American Subscriber Group	East	5303
MTI, Inc., Audio, Video	East	4617
Multiplier Industries Corp.	East	5319
NCI	East	5317
NovAtel Communications Ltd., NovAtel Carcom, Inc.	East	5321
OKI Telecom	East	5121
Omnimount Systems	East	1720
ORA Electronics, A Div. of Alliance Research Corp.	East	5115
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America	East	400
Plantronics	North	6631
ProCom Supply Corporation	North	6524
Recoton Corp.	East	524
Rona Leather, Inc.	East	5315
RTW Int'l. Corp.	East	1552

RYKA . . . . . East 1202
Scosche Industries, Inc. . . . . East 5031
Sea Link Int'l., Inc. . . . . East 5412
SonicPro Int'l., Inc. . . . . North 8125
TCC Industries, Inc. . . . . East 5425
Technophone Corp. . . . . East 5413
TEI Electronics Inc. . . . . East 1801
Telular, Inc. . . . . East 5200
Unitech Industries, Inc. . . . . East 5409
Valor Enterprises, Inc. . . . . East 5205
VIDCOM An Encore Power Company . . . . . East 5111
World Richman Corporation . . . . . North 8008
W & W Associates (Batteries 'R' US) . . . . . East 5521

CELLULAR-Antennas

Allied Communications . . . . . East 5508
Ampersand, Div. Ampco Industries, Inc. . . . . East 4503
ANTEL Communications Corp. . . . . East 5331
Antenna Company (The) . . . . . East 5524
Audiovox Corp. . . . . East 4703
Cellular Products, Inc. . . . . East 5330
Celwave, Radio Frequency Systems, Inc. . . . . East 5421
Communications Associates, Inc. . . . . East 5206
Dual Voltage, Inc./Direct Power Plus, Inc. . . . . East 1403
Hitachi Home Electronics (America), Inc. . . . . East 516
James Allen, Inc. . . . . East 1549
Metra Electronics Corp. . . . . East 4721
Mobile Mark, Inc. . . . . East 5520
Motorola, Inc., Pan American Subscriber Group . . . . . East 5303
NCI . . . . . East 5317
NovAtel Communications Ltd., NovAtel Carcom, Inc. . . . . East 5321
ORA Electronics, A Div. of Alliance Research Corp. . . . . East 5115
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America . . . . . East 400
ProCom Supply Corporation . . . . . North 6524
Recoton Corp. . . . . East 524
Valor Enterprises, Inc. . . . . East 5205

CELLULAR-Mounts

AdvanceTec Industries, Inc. . . . . East 5414
Allied Communications . . . . . East 5508
Antenna Company (The) . . . . . East 5524
Arkon Industrial Ltd. . . . . North 7330
Cellular Products, Inc. . . . . East 5330
Celwave, Radio Frequency Systems, Inc. . . . . East 5421
Motorola, Inc., Pan American Subscriber Group . . . . . East 5303
ORA Electronics, A Div. of Alliance Research Corp. . . . . East 5115
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America . . . . . East 400
Recoton Corp. . . . . East 524

CELLULAR-Telephones

Allied Communications . . . . . East 5508
ANTEL Communications Corp. . . . . East 5331
Audiovox Corp. . . . . East 4703
Communications Associates, Inc. . . . . East 5206
Hitachi Home Electronics (America), Inc. . . . . East 516
House of Zog, Inc. dba Cathay Int'l. . . . . East 2206
Mitsubishi Intl. Corp., CES - Communication Equipment Sales . . . East 5209
Motorola, Inc., Pan American Subscriber Group . . . . . East 5303

Murata Business Systems, Inc., Consumer Electronics Group .... North 7500
NCI ..... East 5317
NovAtel Communications Ltd., NovAtel Carcom, Inc. ..... East 5321
OKI Telecom ..... East 5121
Panasonic/Technics Mobile Electronics Div., Matsushita Electric Corporation of America ..... East 400
Plantronics ..... North 6631
ProCom Supply Corporation ..... North 6524
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. ... East 4000
Seika Corporation ..... North 7141, 7158
Technophone Corp. ..... East 5413

CLOCKS-(Other than Auto)

Accutime Watch Corp. ..... East 2016
Advance Watch Co. Ltd. ..... East 2000
A & J Distributors ..... East 1855
Alaron, Inc. ..... East 706
Armstrong Plastic Factory Ltd. ..... North 7330
Bobtron Int'l. Inc. ..... East 2200
Casio, Inc. ..... East 600
Cicena, Inc. ..... East 257
Delta Impex Watch Corp./Branded Time Corp. ..... East 2109
Dong Bao Int'l. ..... East 2211
Dundee Watch Co., Div. of Roen Phillips Corp. ..... East 2020
Enews U.S.A. Inc. ..... North 7723
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. ..... East 1800
Fada Watch Co./AKS TIMEWEAR, Inc. Div. of Fada Industries, Inc. East 2124
Fun Products ..... North 6217
Gordon Ind., Ltd. ..... East 1436
I.D. Enter-prices, Inc., Watches Import and Manufacturer ... East 2104
Infinitronix, Ltd. ..... East 2120
Interplay Products ..... North 7141, 7158
Kash 'N' Gold/Telemania, Novelty Telephones Div. ..... North 6607
Laser Designs Ltd., Inc. ..... East 1341
Luxury Int'l., Inc. ..... East 2117
Marcel Watch and Clock Corp./Oleg Cassini Watch and Clock Co. East 2100
Minya Int'l. Corp. ..... North 6530
Neonetics Inc. ..... East 1445
Ronsonic Trading Corp. ..... North 6209
Rover Enterprises Co., Inc., Unic Electronics Co. ..... East 2017
Sharp Int'l. Corp., Timepiece Div. ..... East 2052
Sonnet Industries, Inc./Kentech ..... East 2014
Spectra Merchandising Int'l., Inc. ..... East 226
Tele-Com Products, Inc. ..... North 6610
Time Products Int'l., Div. of Herbert Kwok & Co., Inc. .... North 7623
Unisonic Products Corp. ..... North 7006
Vistatech Enterprises LTD. ..... East 440
Windsor Industries, Inc. ..... East 728

CUSTOM INSTALLATION-Advanced Remote Control System

a/d/s/, Analog & Digital Systems ..... Hotel 1-4
Audioaccess ..... East 559
Audio Design Associates, Inc. ..... East 657
AudioEase ..... East D-760

Carver Corp. . . . . Hotel 2-10
Euroson America, Inc. . . . . East D-664
Home Automation Association . . . . . East T-1605
Infrared Research Labs, Inc., Sole Control . . . . . East 4516
James Allen, Inc. . . . . East 1549
Jamo Hi-Fi USA, Inc. . . . . East 648
MKO Electronic Systems, Inc. . . . . East 648
MTI, Inc., Audio, Video . . . . . East 4617
NAIM Audio . . . . . Hotel 679
Niles Audio Corp. . . . . East D-756
Proton Corp. . . . . Hotel 1004
Telular, Inc. . . . . East 5200
Video Link, A Div. of Xantech Corp. . . . . East 549

CUSTOM INSTALLATION-Amplifiers

a/d/s/, Analog & Digital Systems . . . . . Hotel 1-4
Audioaccess . . . . . East 559
Audio Design Associates, Inc. . . . . East 657
AudioEase . . . . . East D-760
Bryston Limited . . . . . Hotel 579
Carver Corp. . . . . Hotel 2-10
Marantz USA, A Div. of Bang & Olufsen of America Inc. . . Hotel 675
NAIM Audio . . . . . Hotel 679
Niles Audio Corp. . . . . East D-756
Sonance . . . . . East 556
Yamaha Electronics Corp., USA . . . . . Hotel H-602

CUSTOM INSTALLATION-Custom Cabinetry

TEI Electronics Inc. . . . . East 1801

CUSTOM INSTALLATION-In-Wall Speakers

a/d/s/, Analog & Digital Systems . . . . . Hotel 1-4
Assured Systems, Inc. . . . . East 751
Boston Acoustics, Inc. . . . . Hotel 2-13
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
DYNACO . . . . . East D-764
Euroson America, Inc. . . . . East D-664
MTX . . . . . Hotel 2-26
East O-1
MTX Oaktron . . . . . Hotel 2-26
N.E.A.R. (New England Audio Resource) . . . . . Hotel 740
Niles Audio Corp. . . . . East D-756
Parasound Products, Inc. . . . . Hotel 1401
Plateau Camber . . . . . Hotel 4A
B&W Loudspeakers of America/Rotel of America, Equity Int'l. Inc. Hotel 2-8, 2-20
Sonance . . . . . East 556
Square D Company, Distribution Equipment . . . . . East 644
Triad Speakers, LPC, Inc. . . . . East 654
Video Link, A Div. of Xantech Corp. . . . . East 549

CUSTOM INSTALLATION-Multi-Room/Multi-Source Speakers

Home Automation Association . . . . . East T-1605
James Allen, Inc. . . . . East 1549

MKO Electronic Systems, Inc. . . . . East 648
Niles Audio Corp. . . . . East D-756
Square D Company, Distribution Equipment . . . . . East 644
Stereo Stone, Inc., Hi Fidelity Loudspeaker Systems . . . . . East 660

CUSTOM INSTALLATION-Switching Devices

Audio Design Associates, Inc. . . . . East 657
AudioEase . . . . . East D-760
Bryston Limited . . . . . Hotel 579
Carver Corp. . . . . Hotel 2-10
MKO Electronic Systems, Inc. . . . . East 648
MTI, Inc., Audio, Video . . . . . East 4617
Niles Audio Corp. . . . . East D-756
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Sonance . . . . . East 556
Video Link, A Div. of Xantech Corp. . . . . East 549
X-10 (USA) Inc. . . . . East 4417

DISCO EQUIPMENT-Electronics

Adcom . . . . . Hotel 2-19
Bryston Limited . . . . . Hotel 579
Euroson America, Inc. . . . . East D-664
Gem Sound Corp. . . . . East 1901
MTI, Inc., Audio, Video . . . . . East 4617
Numark Electronics Corp. . . . . East 720
Proton Corp. . . . . Hotel 1004
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
TEI Electronics Inc. . . . . East 1801
Toshiba America Consumer Products, Inc. . . . . East 500
Tote Vision . . . . . East 201

DISCO EQUIPMENT-Lighting

Laser Designs Ltd., Inc. . . . . East 1341
Neonetics Inc. . . . . East 1445
With Design In Mind . . . . . East 246

DISCO EQUIPMENT-Speakers

Gem Sound Corp. . . . . East 1901
Kent Import Export Co. . . . . East 1925
MTX . . . . . Hotel 2-26
East O-1
Numark Electronics Corp. . . . . East 720
Pyle Industries, Inc. . . . . East
4903, O-2

FURNITURE (ELECTRONIC)

AAA Int'l. Co. . . . . East 1326
ADVENT, Div. of Int'l. Jensen, Inc. . . . . Hotel 2-22
Audiophile Systems Ltd. . . . . Hotel
1377, 1379
Belbois Ltd. . . . . East 260
Bell'Oggetti Int'l. Ltd. . . . . East 342
Denon America, Inc. . . . . East
D-28, D-29, D-30
Domestic Appliance Trading Corporation . . . . . East 2053
Elite Industries . . . . . East 249
Gusdorf Corp. . . . . East 328
H.W.E., Inc. . . . . North 8026
Le-Bo/Peerless . . . . . East 700

NAIM Audio	Hotel	679
Neonetics Inc.	East	1445
Omnimount Systems	East	1720
Panasonic, Appliance Products Div., (Health Care Products)	East	1000
Paul Barry Assoc.	Hotel	577
Progressive Design	East	1120
Proton Corp.	Hotel	1004
RTW Int'l. Corp.	East	1552
Vantage Point Products Corp.	East	1535
Vidikron of America, Inc.	East	543
Wittenberg-Onondaga Supply, Electronic Accessories	East	1253
Yamaha Electronics Corp., USA	Hotel	H-602

GAMES-Hand-Held

Acclaim Entertainment, Inc.	North	7141, 7158
Accolade, Inc.	North	6838
Brilliant System Ltd.	North	7330
Camerica Ltd.	North	6842
Diplomat Mdse. Corp.	North	7523
Diversified Specialists, Inc.		1928
Divine Enterprises Inc.	East	2204
E&S Int'l. Enterprises, Inc.	East	1708
Fidelity Electronics	North	7035
Franklin Electronic Publishers, Inc.	North	7106
Gordon Ind., Ltd.	East	1436
I.D. Enter-prices, Inc., Watches Import and Manufacturer	East	2104
INTEG, Inc.	North	8010
Jaleco USA, Inc.	North	7141, 7158
Konami Inc., Consumer	North	7135
Luxury Int'l., Inc.	East	2117
Micro Games of America	North	7735
Mindscape/Software Toolworks	North	M-6667
NEC Technologies, Inc.	North	6641
Nexoft Corporation	North	7141, 7158
Psygnosis, Limited	North	L-12
SelecTronics, Inc.	North	7310
Sharp Brave Co., Ltd.	East	2130
Tele-Com Products, Inc.	North	6610
Tooland Industrial Corp.	North	6258
Triffix Entertainment, Inc.	North	7141, 7158
Triton Toys, Inc.	North	6041
Unisonic Products Corp.	North	7006
Vic Tokai Inc.	North	7141, 7158
Vistatech Enterprises LTD.	East	440
With Design In Mind	East	246

GAMES-Table Top

Accolade, Inc.	North	6838
Beeshu, Inc.	North	6835
Diversified Specialists, Inc.		1928
Fidelity Electronics	North	7035
Triffix Entertainment, Inc.	North	7141, 7158

GAMES-Video Game, Hardware

Beeshu, Inc.	North 6835
Electro Source, Inc. (Rabee USA)	North 6658
Mindscape/Software Toolworks	North M-6667
NEC Technologies, Inc.	North 6641
Nexoft Corporation	North 7141, 7158
Nintendo of America, Inc., Consumer Products Div.	North 7141, 7158
Sega of America, Inc.	North 7051, 7058
SNK Home Entertainment, Inc.	North 6653
Telegames USA	North 7635
Tooland Industrial Corp.	North 6258
Triton Toys, Inc.	North 6041
World of Games	North 6153

GAMES-Video Game, Software

Absolute Entertainment, Inc.	North 7141, 7158
Acclaim Entertainment, Inc.	North 7141, 7158
Accolade, Inc.	North 6838
American Sammy Corp.	North 7141, 7158
Arcadia Systems, Inc.	North 7141, 7158
Asmik Corp. of America	North 7141, 7158
ATLUS Software, Inc., Entertainment Div.	North 7141, 7158
Bandai America, Inc.	North 7141, 7158
Beeshu, Inc.	North 6835
Bullet-Proof Software, Inc.	North 7141, 7158
California Dreams	North 6846
Camerica Ltd.	North 6842
Capcom U.S.A., Inc. Consumer Sales	North 7141, 7158
Craft House Corp.	North 6133
Data East, Inc., USA	North 7141, 7158
Electro Source, Inc. (Rabee USA)	North 6658
Enix America Corp.	North 7141, 7158
E&S Int'l. Enterprises, Inc.	East 1708
Fujisankei Communications Int'l., Inc. (FCI)	North 7141, 7158
GAMETEK, INC., InfoGenius	North 6438
HAL America, Inc.	North 7141, 7158
Hi Tech Expressions	North 7141, 7158
HOT-B USA, Inc.	North 7141, 7158
Irem America Corp.	North 7141, 7158
Jaleco USA, Inc.	North 7141, 7158

JVC Musical Industries, Inc. . . . . North 7141, 7158
Kemco-Seika, Software Services . . . . . North 7141, 7158
Koei Corp. . . . . North 7141, 7158
Konami Inc., Consumer . . . . . North 7135
LucasArts Entertainment Company, Lucasfilm Games . . . . North 6846
Matchbox Toys . . . . . North 7141, 7158
Mediagenic . . . . . North 7141, 7158
Meldac of America, Inc. . . . . North 7141, 7158
MicroProse Software, Inc. . . . . North 7335
Milton Bradley Co. . . . . North 7141, 7158
Mindscape/Software Toolworks . . . . . North M-6667
Namco-Hometek, Inc. . . . . North 7141, 7158
NEC Technologies, Inc. . . . . North 6641
New World Computing Inc. . . . . North 6846
Nexoft Corporation . . . . . North 7141, 7158
Nintendo of America, Inc., Consumer Products Div. . . . . North 7141, 7158
NTDEC Electronics Co. Ltd., Export Department . . . . . North 6435
NTVIC (Nintendo Licensee) . . . . . North 7141, 7158
Ocean of America . . . . . North 6846, 7141, 7158
Psygnosis, Limited . . . . . North L-12
RazorSoft International, Inc. . . . . North 6458
Sega of America, Inc. . . . . North 7051, 7058
Seta USA, Inc. . . . . North 7141, 7158
SNK Home Entertainment, Inc. . . . . North 6653
Software Publishers Association . . . . . North 7046
North M-6063
Sony Imagesoft, Inc., Subsidiary of Sony Electronic Publishing Co. North 7141, 7158
Sunsoft, Sun Corporation of America . . . . . North 7141, 7158
Taito America Corp. . . . . North 7051, 7058, 7141, 7158
Tecmo, Inc. . . . . North 7141, 7158
Telegames USA . . . . . North 7635
Tengen, Inc. . . . . North D-6031
Thin Chen Enterprise Co., Ltd. . . . . North 6154
T H Q, Inc. (Toy Headquarters) . . . . . North 7141, 7158
Three Sixty Pacific, Inc. . . . . North 6846
Toho Co., Ltd. . . . . North 7141, 7158
Tooland Industrial Corp. . . . . North 6258
Tradewest, Inc. . . . . North 7141, 7158

Triffix Entertainment, Inc. . . . . North 7141, 7158
United American Video Corp., Mirror Image Video Services - Custom Duplication . . . . . East 1400
Vic Tokai Inc. . . . . North 7141, 7158
Villa Crespo Software, Inc. . . . . North 6040
Winner Products (USA) . . . . . North 7525
World of Games . . . . . North 6153

GAMES-Video Game Accessories

Acclaim Entertainment, Inc. . . . . North 7141, 7158
Acemore Int'l. Ltd. . . . . North 6042
A.L.S. Industries, Inc. . . . . North 7038
American Audio Video Research, Inc. . . . . East 1646
Bandai America, Inc. . . . . North 7141, 7158
Beeshu, Inc. . . . . North 6835
Camerica Ltd. . . . . North 6842
Discwasher, Inc. . . . . East 230
Doc's Hi Tech Game Products, Inc. . . . . North 7937
Dynasound Organizer, Inc. . . . . East 348
Electro Source, Inc. (Rabee USA) . . . . . North 6658
Game Kleen, Games-Video Game Accessories . . . . . North 6053
Greer & Associates, Inc. . . . . North 6054
Happ Controls, Inc. . . . . North 6253
Konami Inc., Consumer . . . . . North 7135
Lance Industries . . . . . East 701
Le-Bo/Peerless . . . . . East 700
Lightwave Technologies, Inc. . . . . North 6049
Mindscape/Software Toolworks . . . . . North M-6667
NEC Technologies, Inc. . . . . North 6641
Nexoft Corporation . . . . . North 7141, 7158
Nintendo of America, Inc., Consumer Products Div. . . . . North 7141, 7158
NTDEC Electronics Co. Ltd., Export Department . . . . . North 6435
Recoton Corp. . . . . East 524
Roomington Ltd. . . . . North 7330
Royal Sound Co., Inc. . . . . East 324
Safe Care Products, Inc. . . . . North 6039
Sega of America, Inc. . . . . North 7051, 7058
Simulator Technology, Inc. . . . . North 6060
Southern Case, Inc., Consumer Products Div. . . . . East 1525
Suncom Technologies, A Div. of Wico Corporation . . . . . North 7233
Sun Hing Audio Equipment Mfg. Ltd. . . . . East 1447
TAMRAC, INC. . . . . East 1428
Tectron . . . . . North 6235
Telegames USA . . . . . North 7635
Tooland Industrial Corp. . . . . North 6258
Triton Toys, Inc. . . . . North 6041
Vic Tokai Inc. . . . . North 7141, 7158
World of Games . . . . . North 6153
World Richman Corporation . . . . . North 8008
Z Bag, A Div. of Athletic Bag Co. . . . . East 1424

HEALTH CARE ELECTRONICS-Electronic Exercise Equipment

Synetic Systems, Inc. . . . . North 6138

HEALTH CARE ELECTRONICS-Electronic Scales

Management Investment & Technology . . . . . North 7330

HEALTH CARE ELECTRONICS-Massage Equipment

Dong Bao Int'l. . . . . East 2211
H.W.E., Inc. . . . . North 8026
Infralux Int'l., Inc. . . . . East 1011
John Manufacturing Ltd. . . . . North 7330

HEALTH CARE ELECTRONICS-Medical Equipment

A & D Engineering, Inc., Consumer Medical Div. . . . . East 1015
Designtech Int'l., Inc. . . . . East 4507
Intergroup Systems . . . . . North 7626
Omron Healthcare, Inc., Consumer Division . . . . . East 1009

HEALTH CARE ELECTRONICS-Air Purifiers

Intergroup Systems . . . . . North 7626

HEALTH CARE ELECTRONICS-Ionizers

John Manufacturing Ltd. . . . . North 7330
E. Mishan & Sons, Inc. . . . . East 2222

HEALTH CARE ELECTRONICS-Other

BEI Industries, Inc. . . . . East 2202
Designtech Int'l., Inc. . . . . East 4507
DTI / The Spy Shop . . . . . North 6203
Fidelity Electronics . . . . . North 7035
Goldstar Electronics Int'l., Inc. . . . . East 444
Infralux Int'l., Inc. . . . . East 1011
Innovative Time Corp. . . . . East 2046
Panasonic, Appliance Products Div., (Health Care Products) East 1000
Selsi Co., Inc. . . . . East 1309
Sharp Electronics Corp. . . . . East 300
Soundesign Corporation . . . . . Hotel H-2301
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
Synetic Systems, Inc. . . . . North 6138
Time Products Int'l., Div. of Herbert Kwok & Co., Inc. . . . . North 7623
Vistatech Enterprises LTD. . . . . East 440
X-10 (USA) Inc. . . . . East 4417

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Accessories

AAA Int'l. Co. . . . . East 1326
Advantech by Video Technology . . . . . North 7307
A.L.S. Industries, Inc. . . . . North 7038
Amconics Industry Ltd., Microcomputer Manufacturing . . . . North 6633
American Audio Video Research, Inc. . . . . East 1646
Athana, Inc. . . . . North 6256
Aztec Video Products/Photoco . . . . . East 5231
Basic Needs, Inc. . . . . North 7808
Beeshu, Inc. . . . . North 6835
Brilliant System Ltd. . . . . North 7330

Brother Int'l. Corp., Consumer Products Div.	North	7112
CCS - Communication Control Systems	North	8108
Coast Manufacturing Co., Audio/Video	East	224
Computer Coverup, Inc.	North	7924
Designtech Int'l., Inc.	East	4507
Discwasher, Inc.	East	230
Domestic Appliance Trading Corporation	East	2053
DTI / The Spy Shop	North	6203
Dual Voltage, Inc./Direct Power Plus, Inc.	East	1403
Effective Solutions/Amconics	North	6633
E.I.D. Center Co.	East	1537
Elite Industries	East	249
Franzus Company, Inc.	North	8124
Gemini Industries, Inc.	East	218
Geneva Group of Companies, Inc.	East	1900
Golden Leas Ltd.	East	1457
Gordon Ind., Ltd.	East	1436
Hanwah Electronics Ltd.	North	7330
Happ Controls, Inc.	North	6253
Infinitronix, Ltd.	East	2120
Laser Computer, Inc., The Video Technology Group	North	7712
Lightwave Technologies, Inc.	North	6049
L P Sales Co., Inc./Viccon Mfg.	East	5225
Lynx Automation Inc.	North	6016
Maxon Systems, Inc.	East	4629
Micro Power Electronics, Inc.	East	1547
Mini-Vac	North	7615
MTI, Inc., Audio, Video	East	4617
Murata Business Systems, Inc., Consumer Electronics Group	North	7500
Neonetics Inc.	East	1445
Omnimount Systems	East	1720
OSI	North	7710
PANAMAX	East	659
Pelikan, Inc.	North	7323
Prodigy Services Co.	North	7700
QVS, Inc.	North	7927
Recoton Corp.	East	524
Rona Leather, Inc.	East	5315
Roomington Ltd.	North	7330
Royal Sound Co., Inc.	East	324
RTW Int'l. Corp.	East	1552
Samsonite Corp., Industrial Products	East	1228
SelecTronics, Inc.	North	7310
SL Waber, Inc.	North	7928
SonicPro Int'l., Inc.	North	8125
Southern Case, Inc., Consumer Products Div.	East	1525
Suncom Technologies, A Div. of Wico Corporation	North	7233
TAMRAC, INC.	East	1428
Tel Control Inc.	North	6222
Tele-Art Instruments, Rolodex (Home/Office Products/Business Equipment)	North	7716
Tele-Com Products, Inc.	North	6610
Telephone Extension Corp. (TEC)	East	1700
Telular, Inc.	East	5200
Time Products Int'l., Div. of Herbert Kwok & Co., Inc.	North	7623
Trans USA Products, Inc.	East	5300
TST/IMPRESO, Inc.	North	8126
T T Systems Corp.	North	6827
Unifax International, Inc.	North	7706
Vantage Point Products Corp.	East	1535
Vital Link Electronics, Inc.	East	1700

Wang Laboratories Inc.	North	L-9
World Richman Corporation	North	8008
Z Bag, A Div. of Athletic Bag Co.	East	1424

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Electronic Typewriters

Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
B.A. Pargh Co., Inc.	North	7514
Brother Int'l. Corp., Consumer Products Div.	North	7112
Canon USA, Inc., Home Office Products	East	620
Diplomat Mdse. Corp.	North	7523
IBM Corp., ESD	North	7312
Pelikan, Inc.	North	7323
Royal Consumer Business Products	North	7120
Sharp Electronics Corp.	East	300
Small Business Research, Inc.	North	8025
Smith Corona	North	7126
Vistatech Enterprises LTD.	East	440

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Faxphones

Achiever Industries Ltd.	North	7726
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Amconics Industry Ltd., Microcomputer Manufacturing	North	6633
Audiovox Corp.	East	4703
B.A. Pargh Co., Inc.	North	7514
BellSouth Products, Inc.	North	6600
Brother Int'l. Corp., Consumer Products Div.	North	7112
Canon USA, Inc., Home Office Products	East	620
Communications Associates, Inc.	East	5206
The Complete PC, Computer Peripherals	North	7609
Diplomat Mdse. Corp.	North	7523
Elec & Eltek-Co., Ltd.	North	7330
FISK Communications	North	7827
GoldStar Technology, Inc.	East	444
Kabat Associates, Inc.	East	1922
Lightwave Technologies, Inc.	North	6049
Lynx Automation Inc.	North	6016
Majestic Electronics Ltd.	North	6212
McGiga Int'l. Corp., Telephone	North	6028
Mitsubishi Intl. Corp., CES - Communication Equipment Sales	East	5209
Murata Business Systems, Inc., Consumer Electronics Group	North	7500
NCI	East	5317
Northwestern Bell Phones	North	7019
Panasonic Co., Matsushita Electric Corp. of America	East	400
ProCom Supply Corporation	North	6524
Quasar Co., Matsushita Electric Corp. of America	East	4110
Samsung Electronics America, Inc.	East	534
Sharp Electronics Corp.	East	300
Small Business Research, Inc.	North	8025
Southwestern Bell Freedom Phone, Freedom Phone Div.	North	6819, M-6228
Tele-Com Products, Inc.	North	6610
TeleDynamics Corp.	North	6420
Toshiba America, Information Systems, Inc., Electronic Imaging Div.	East	500
Tote Vision	East	201

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Laptop Computers

GoldStar Technology, Inc.	East	444
INTEG, Inc.	North	8010
Proton Corp.	Hotel	1004
Tote Vision	East	201
Wang Laboratories Inc.	North	L-9

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Modems

Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Amconics Industry Ltd., Microcomputer Manufacturing	North	6633
The Complete PC, Computer Peripherals	North	7609
GoldStar Technology, Inc.	East	444
Lynx Automation Inc.	North	6016
Tote Vision	East	201

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Monitors

Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
Amconics Industry Ltd., Microcomputer Manufacturing	North	6633
Commodore Business Machines, Inc.	East	428
GoldStar Technology, Inc.	East	444
Proton Corp.	Hotel	1004
Wang Laboratories Inc.	North	L-9

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Multi-Media Products

Achiever Industries Ltd.	North	7726
Ad Lib, Inc.	North	7042
a/d/s/, Analog & Digital Systems	Hotel	1-4
Commodore Business Machines, Inc.	East	428
GoldStar Technology, Inc.	East	444
Wang Laboratories Inc.	North	L-9

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-On-Line Interactive Services

Lynx Automation Inc.	North	6016

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Peripherals

Ad Lib, Inc.	North	7042
Advantech by Video Technology	North	7307
Amconics Industry Ltd., Microcomputer Manufacturing	North	6633
Athana, Inc.	North	6256
Beeshu, Inc.	North	6835
Brilliant System Ltd.	North	7330
Brother Int'l. Corp., Consumer Products Div.	North	7112
Command Communications, Inc.	North	7320
Commodore Business Machines, Inc.	East	428
The Complete PC, Computer Peripherals	North	7609
Denon America, Inc.	East	D-28, D-29, D-30
Effective Solutions/Amconics	North	6633
Elec & Eltek-Co., Ltd.	North	7330
Enews U.S.A. Inc.	North	7723
GoldStar Technology, Inc.	East	444

Laser Computer, Inc., The Video Technology Group	North	7712
Lightwave Technologies, Inc.	North	6049
Liuski Int'l., Inc.	North	7611
Lynx Automation Inc.	North	6016
McGiga Int'l. Corp., Telephone	North	6028
PANAMAX	East	659
Prodigy Services Co.	North	7700
Roomington Ltd.	North	7330
SelecTronics, Inc.	North	7310
Showline Video, A Div. of Visync Technologies Corp.	East	1300
Softworx, Inc.	North	8110
Suncom Technologies, A Div. of Wico Corporation	North	7233
Trans USA Products, Inc.	East	5300
Vistatech Enterprises LTD.	East	440
Walt Disney Computer Software	North	D-6664
Wang Laboratories Inc.	North	L-9

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Personal Computers

Amconics Industry Ltd., Microcomputer Manufacturing	North	6633
Avant Industries, Inc.	North	7527
B.A. Pargh Co., Inc.	North	7514
Beeshu, Inc.	North	6835
Canon USA, Inc., Home Office Products	East	620
Casio, Inc.	East	600
Commodore Business Machines, Inc.	East	428
Effective Solutions/Amconics	North	6633
Elec & Eltek-Co., Ltd.	North	7330
Emerson Radio Corp.	East	510
Franklin Electronic Publishers, Inc.	North	7106
GoldStar Technology, Inc.	East	444
IBM Corp., ESD	North	7312
INTEG, Inc.	North	8010
KLH - Speakers and Electronics	Hotel	922, 1222
Laser Computer, Inc., The Video Technology Group	North	7712
Liuski Int'l., Inc.	North	7611
Lynx Automation Inc.	North	6016
MTI, Inc., Audio, Video	East	4617
Samsung Electronics America, Inc.	East	534
Seiko Instruments U.S.A., Inc., Consumer Products Div.	North	7133
Sharp Electronics Corp.	East	300
Smith Corona	North	7126
Tele-Art Instruments, Rolodex (Home/Office Products/Business Equipment)	North	7716
Trans USA Products, Inc.	East	5300
Vistatech Enterprises LTD.	East	440
Wang Laboratories Inc.	North	L-9

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Personal Copiers

Amconics Industry Ltd., Microcomputer Manufacturing	North	6633
B.A. Pargh Co., Inc.	North	7514
Brother Int'l. Corp., Consumer Products Div.	North	7112
Canon USA, Inc., Home Office Products	East	620
Diplomat Mdse. Corp.	North	7523
Emerson Radio Corp.	East	510
Sharp Electronics Corp.	East	300
Small Business Research, Inc.	North	8025
Sonnet Industries, Inc./Kentech	East	2014

Tote Vision . . . . . East 201

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Printers

Amconics Industry Ltd., Microcomputer Manufacturing . . . . North 6633
B.A. Pargh Co., Inc. . . . . North 7514
Brother Int'l. Corp., Consumer Products Div. . . . . North 7112
Emerson Radio Corp. . . . . East 510
IBM Corp., ESD . . . . . North 7312
Laser Computer, Inc., The Video Technology Group . . . . . North 7712
Pelikan, Inc. . . . . North 7323
Software Publishers Association . . . . . North 7046
North M-6063

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Software

Acclaim Entertainment, Inc. . . . . North 7141, 7158
Ad Lib, Inc. . . . . North 7042
American Business Information, Inc. . . . . East 1249
Arena Entertainment . . . . . North 6450
Athana, Inc. . . . . North 6256
Beeshu, Inc. . . . . North 6835
BellSouth Products, Inc. . . . . North 6600
Broderbund Software, Inc./Maxis . . . . . North M-6231
Computer Easy Int'l., Inc. . . . . North 7535
Craft House Corp. . . . . North 6133
Data East, Inc., USA . . . . . North 7141, 7158
Davidson & Associates, Inc. . . . . North M-6262
Electronic Arts, Electronic Arts Dist. . . . . North 6846, M-6466
GAMETEK, INC., InfoGenius . . . . . North 6438
Hi Tech Expressions . . . . . North 7141, 7158
IBM Corp., ESD . . . . . North 7312
IDG Communications/Peterborough, Inc. . . . . North 6635
East P-1616
Lynx Automation Inc. . . . . North 6016
Mediagenic . . . . . North 7141, 7158
MicroProse Software, Inc. . . . . North 7335
MTI, Inc., Audio, Video . . . . . East 4617
Ninga Software Corporation . . . . . North 6233
Nintendo of America, Inc., Consumer Products Div. . . . . North 7141, 7158
Prodigy Services Co. . . . . North 7700
Shuttle Computer International . . . . . North 8028
Softkey Software Products, Software Publishing . . . . . North 7630
Spectrum HoloByte . . . . . North 6450, M-6467
Storekeep Business Systems, Inc. . . . . East 4501
Taito America Corp. . . . . North 7051, 7058, 7141, 7158
Telegames USA . . . . . North 7635
Trans USA Products, Inc. . . . . East 5300
UBI Soft . . . . . North 6846

Virgin Mastertronic Int'l. Inc. . . . . North M-6265
Walt Disney Computer Software . . . . . North D-6664
Wang Laboratories Inc. . . . . North L-9
X-10 (USA) Inc. . . . . East 4417

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Surge Protectors

Discwasher, Inc. . . . . East 230
Gemini Industries, Inc. . . . . East 218
Recoton Corp. . . . . East 524
San Shih Electrical Enterprise Co. Ltd. . . . . North 8024
SL Waber, Inc. . . . . North 7928

HOME OFFICE PRODUCTS/BUSINESS EQUIPMENT/COMPUTERS-Word Processors

Advantech by Video Technology . . . . . North 7307
Brother Int'l. Corp., Consumer Products Div. . . . . North 7112
Canon USA, Inc., Home Office Products . . . . . East 620
Sharp Electronics Corp. . . . . East 300
Small Business Research, Inc. . . . . North 8025
Smith Corona . . . . . North 7126
Wang Laboratories Inc. . . . . North L-9

HOME THEATER Ceiling Projector Lifts

Niles Audio Corp. . . . . East D-756
Stewart Filmscreen Corp. . . . . East 761

HOME THEATER Surround Sound Speakers

Atlantic Technology, Lincolnwood, Ltd. . . . . East D-748
Harman Video . . . . . East D-571
Hughes Aircraft Company, Audio Products . . . . . East D-27
Lincolnwood Ltd. . . . . East D-746
OHM Acoustics Corp. . . . . Hotel 950
Plateau Camber . . . . . Hotel 4A
Snell Acoustics, Inc., Snell Multimedia, Inc. . . . . Hotel 5A, 5B, 5C
Square D Company, Distribution Equipment . . . . . East 644
Stanford Advanced Acoustic Technology, (Stanford Acoustics) . . . East 4622, O-6
Triad Speakers, LPC, Inc. . . . . East 654
Yamaha Electronics Corp., USA . . . . . Hotel H-602

HOME THEATER Video Screens

Aztec Video Products/Photoco . . . . . East 5231
Da-Lite Screen Company, Inc., Home Theatre . . . . . East 663
Harman Video . . . . . East D-571
Stewart Filmscreen Corp. . . . . East 761

IMPLEMENTS, ELECTRONIC

British Boston Marketing . . . . . North 7508
Enews U.S.A. Inc. . . . . North 7723
Express Yourself, Inc. . . . . East 1344
Lonestar Technologies . . . . . North 6412
MTI, Inc., Audio, Video . . . . . East 4617
Neonetics Inc. . . . . East 1445
SelecTronics, Inc. . . . . North 7310

Synetic Systems, Inc. . . . . North 6138
United China Electronics (HK) Co., Ltd. . . . . North 7330

INTERCOMS

Babbit/MCE . . . . . East 2003
North 6816
Galant Electronic Products Ltd. . . . . North 7330
Group Three Technologies, Inc. . . . . East 4428
Maxon Systems, Inc. . . . . East 4629
MCE . . . . . East 2003
North 6816
ProCom Supply Corporation . . . . . North 6524
Recoton Corp. . . . . East 524
Tele-Com Products, Inc. . . . . North 6610
Telko, Inc., Consumer Telephone and Home Security Div. . North 6417
Trans USA Products, Inc. . . . . East 5300
T T Systems Corp. . . . . North 6827
Windsor Industries, Inc. . . . . East 728

LIGHTING

Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co. . . .
East 1417
Aztec Video Products/Photoco . . . . . East 5231
Doskocil Manufacturing Co., Inc. . . . . East 1319
Effective Solutions/Amconics . . . . . North 6633
GN National Electric Inc. . . . . North 6624
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro .
East 1224
John Manufacturing Ltd. . . . . North 7330
Laser Designs Ltd., Inc. . . . . East 1341
Mag Instrument, Inc. . . . . East 2216
Management Investment & Technology . . . . . North 7330
Minwa Electronics Co. Ltd. . . . . North 7330
MKO Electronic Systems, Inc. . . . . East 648
Neonetics Inc. . . . . East 1445
SECO-LARM U.S.A., INC. . . . . East 5028
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
TEI Electronics Inc. . . . . East 1801
Welbilt Appliance, Inc. . . . . East 2201
Wiko Ltd. . . . . East 1558
With Design In Mind . . . . . East 246

MICROWAVE OVENS/APPLIANCES

Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
A & J Distributors . . . . . East 1855
ALAKH Corp. . . . . East 2136
Avanti Products, Div. of The Mackle Co., Inc. . . . . East 1218
B.A. Pargh Co., Inc. . . . . North 7514
Daewoo Electronics Corp. of America . . . . . East 632
Diplomat Mdse. Corp. . . . . North 7523
Domestic Appliance Trading Corporation . . . . . East 2053
Emerson Radio Corp. . . . . East 510
Frieder Inc. . . . . North 6120
Goldstar Electronics Int'l., Inc. . . . . East 444
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
House of Deals, Inc. . . . . East 2131
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Panasonic, Appliance Products Div., (Health Care Products) East 1000
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
RTW Int'l. Corp. . . . . East 1552
Samsung Electronics America, Inc. . . . . East 534

Sharp Electronics Corp. . . . . East 300
Toshiba America Consumer Products, Inc. . . . . East 500

PHOTOGRAPHIC EQUIPMENT

Achiever Industries Ltd. . . . . North 7726
Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co. . . . East 1417
American Audio Video Research, Inc. . . . . East 1646
Ansco Photo-Optical Products Corp. . . . . East 1200
ARKON Resources, Inc. . . . . East 1315
Aztec Video Products/Photoco . . . . . East 5231
Concord Camera Corp. of Illinois, Argus Camera Div. . . . . East 1010
DTI / The Spy Shop . . . . . North 6203
Hakuba U.S.A., Inc. . . . . East 1302
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro . East 1224
Le-Bo/Peerless . . . . . East 700
Mason Camera & Electronics Corp. . . . . East 1902
Mustang Electronics, Inc. . . . . East 2009
Pacemark . . . . . North 7919
Ricoh Corp., Consumer Products . . . . . East 245
Rokina Int'l., Inc. . . . . East 1100
Samsonite Corp., Industrial Products . . . . . East 1228
Slik America, Inc. . . . . East 1004
Spectra Merchandising Int'l., Inc. . . . . East 226
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
TAMRAC, INC. . . . . East 1428
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002
Vantage Sales, Inc. . . . . East 1311
Velbon Int'l. Corp. . . . . East 1828
Vivitar Corporation . . . . . East 1104
World Richman Corporation . . . . . North 8008

PUBLICATIONS-Consumer

Audio Magazine, Hachette Magazines, Inc. . . . . East P-655, P-1610, P-1612
Audio/Video Interiors, Avcom Publishing, Ltd. . . . . East P-555, P-1634
Auto Sound & Security, McMullen Publishing, Inc. . . . . East P-1614
Aztec Video Products/Photoco . . . . . East 5231
Car Audio and Electronics, Avcom Publishing, Ltd. . . . . East P-1632
CD Review . . . . . East P-1617
Compute Publications Int'l., Ltd., Div. of General Media Int'l., Inc. . North 7906
CQ Communications, Inc. . . . . East P-1737
Doskocil Manufacturing Co., Inc. . . . . East 1319
Entertainment Weekly, Inc., Entertainment Weekly Magazine . East P-1621
Esquire Magazine . . . . . East P-1731
Exchange & Commissary News (Military) . . . . . East P-1723
Fortuna Communications Corp., Satellite TV Week . . . . . East P-1628
Four-Wheeler, Div. of General Media Int'l. Inc. . . . . East P-1522
Gernsback Publications Inc. . . . . East P-1624

GQ Magazine, Conde Nast . . . . . East P-1540
Home Office Computing, Scholastic, Inc. . . . . North P-7910
IDG Communications/Peterborough, Inc. . . . . North 6635 East P-1616
Mobile Office, CurtCo Inc. . . . . East 1648, 1651
Mobile Product News, Phillips Publishing, Inc. . . . . East P-1530, P-1532
Music & Sound Imports Inc. . . . . Hotel 606
Newsweek, Inc. . . . . East P-1626
Off Duty Enterprises . . . . . East P-1741
Omni Int'l., Div. of General Media Int'l., Inc. . . . . East P-1520
Orbit Publications/Commtek, Inc. . . . . East P-1745
Penthouse Int'l., Div. of General Media Int'l., Inc. . . . . East P-1524
Request Magazine . . . . . East P-1630
Sendai Publications, Inc. . . . . North 6037
Signal Research, Inc. . . . . North 6250
Small Business Research, Inc. . . . . North 8025
U.S. News & World Report . . . . . East P-1622
Video Magazine, Reese Communications, Inc. . . . . East P-1640, P-1642
Videomaker Magazine . . . . . East P-1620
Video Review, Viare/TWICE Publishing Corp. . . . . East P-1719, P-1721

PUBLICATIONS-Trade

American Business Information, Inc. . . . . East 1249
Asian Sources . . . . . East P-1542, P-1544
Aztec Video Products/Photoco . . . . . East 5231
Billboard . . . . . East P-1725
Cellular Business . . . . . North P-5400
CES Daily News/Hampton Int'l. . . . . East P-1643, P-1645
CES New Product Master Catalog, North American Publishing Co. East P-1627, P-1629
CES Trade News Daily - A Publication of Communication Channels, Inc. . . . . East P-1727, P-1729
CQ Communications, Inc. . . . . East P-1737
Dealerscope Merchandising, North American Publishing Co. . East P-1627, P-1629
Discount Merchandiser . . . . . East P-1518
Discount Store News . . . . . East P-1641
Doskocil Manufacturing Co., Inc. . . . . East 1319

Exchange & Commissary News (Military) . . . . . East P-1723
Export Market Development Ltd. . . . . East P-1631
Fortuna Communications Corp., Satellite TV Week . . . . . East P-1628
Gernsback Publications Inc. . . . . East P-1624
HFD/Fairchild Publications . . . . . East P-1510
Installation News, Bobit Publishing . . . . . East P-1739
Int'l. Auto Sound Challenge Assn., Inc. . . . . East T-1703
Mobile Product News, Phillips Publishing, Inc. . . . . East P-1530, P-1532
Musical Merchandise Review/Larkin Publications . . . . . East P-1644
Phillips Publishing, Inc., Video/Multimedia & Telecom . . . . . East P-1530, P-1532
Photo Business . . . . . East P-1512
Playthings Magazine/Geyer-McAllister Publications . . . . . North P-6239
PTN Publishing Corp. . . . . East P-1623
Retailing News . . . . . East P-1625
Sendai Publications, Inc. . . . . North 6037
Sound & Video Contractor Magazine . . . . . East P-656
Taiwan Electronics Industry . . . . . East P-1538
TWICE (This Week In Consumer Electronics), Cahners Publishing . East P-1711, P-1713
TWICE TODAY, TWICE Publishing Corp. . . . . East P-1715, P-1717
Warren Publishing Inc. . . . . East P-1514

RADIO-Accessories (Other than Auto)

Diplomat Mdse. Corp. . . . . North 7523
ESAW Industries, Inc. . . . . East 1515
Gemini Industries, Inc. . . . . East 218
Gran Prix Electronics . . . . . East 426
Micro Power Electronics, Inc. . . . . East 1547
Minwa Electronics Co. Ltd. . . . . North 7330
MTI, Inc., Audio, Video . . . . . East 4617
Omnimount Systems . . . . . East 1720
Philips Consumer Electronics Co., Philips Accessories . . . . East 702
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Recoton Corp. . . . . East 524
Rona Leather, Inc. . . . . East 5315
Ronsonic Trading Corp. . . . . North 6209
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
RTW Int'l. Corp. . . . . East 1552
Sangean America, Inc. . . . . East 1905
Supreme Premium Products, Inc. . . . . East 1952
TCC Industries, Inc. . . . . East 5425
Z Bag, A Div. of Athletic Bag Co. . . . . East 1424

RADIO-AM Stereo

Audio Design Associates, Inc. . . . . East 657
Babbit/MCE . . . . . East 2003
North 6816
Diplomat Mdse. Corp. . . . . North 7523
Emerson Radio Corp. . . . . East 510
Golden Leas Ltd. . . . . East 1457
Great Wall Electronics Ltd. . . . . North 7330
MCE . . . . . East 2003
North 6816
Sangean America, Inc. . . . . East 1905
Tele-Com Products, Inc. . . . . North 6610

RADIO-Amateur

Uniden America Corp., Telecommunications Group, Personal Communications . . . . . East 4913
Valor Enterprises, Inc. . . . . East 5205

RADIO-Antennas

Clearline Concepts . . . . . North 6827
Gemini Industries, Inc. . . . . East 218
Lance Industries . . . . . East 701
Magnum Dynalab Corp. . . . . Hotel 5E
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Trans USA Products, Inc. . . . . East 5300
Valor Enterprises, Inc. . . . . East 5205

RADIO-FM/AM

ABC International Traders, Inc. . . . . North 7735
Achiever Industries Ltd. . . . . North 7726
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
Alaron, Inc. . . . . East 706
Ambassador Imports Ltd., Electronics . . . . . East 1908
Armstrong Plastic Factory Ltd. . . . . North 7330
Audio Design Associates, Inc. . . . . East 657
Babbit/MCE . . . . . East 2003
North 6816
Centurion Electronics . . . . . East 738
Cicena, Inc. . . . . East 257
Clearline Concepts . . . . . North 6827
Daewoo Electronics Corp. of America . . . . . East 632
Denon America, Inc. . . . . East
D-28, D-29, D-30
Diplomat Mdse. Corp. . . . . North 7523
Diversified Specialists, Inc. 1928
Dong Bao Int'l. . . . . East 2211
Electro Brand, Inc. . . . . East 716
Embassy Products Corp., Electronics . . . . . East 1912
Emerson Radio Corp. . . . . East 510
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
E&S Int'l. Enterprises, Inc. . . . . East 1708
Fada Watch Co./AKS TIMEWEAR, Inc. Div. of Fada Industries, Inc.
East 2124
Galant Electronic Products Ltd. . . . . North 7330
Gemini Industries, Inc. . . . . East 218
Goldstar Electronics Int'l., Inc. . . . . East 444
Gordon Ind., Ltd. . . . . East 1436
Gran Prix Electronics . . . . . East 426
Great Wall Electronics Ltd. . . . . North 7330

Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. . . . . East 440
House of Deals, Inc. . . . . East 2131
Infinitronix, Ltd. . . . . East 2120
Interworld Trade, Inc. . . . . East 1803
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
John Manufacturing Ltd. . . . . North 7330
Lloyd's Electronics, Div. of Dynascan Corp. . . . . East 544
Luxury Int'l., Inc. . . . . East 2117
Mason Camera & Electronics Corp. . . . . East 1902
MCE . . . . . East 2003
North 6816
Mura Corp., Consumer Products Div. . . . . East 2008
Mustang Electronics, Inc. . . . . East 2009
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Proton Corp. . . . . Hotel 1004
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Ronsonic Trading Corp. . . . . North 6209
Roomington Ltd. . . . . North 7330
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Samsung Electronics America, Inc. . . . . East 534
Sangean America, Inc. . . . . East 1905
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Shiba Electronics Ltd. . . . . North 7330
Sonnet Industries, Inc./Kentech . . . . . East 2014
Soundesign Corporation . . . . . Hotel H-2301
Spectra Merchandising Int'l., Inc. . . . . East 226
S.R. Electronics, Inc. . . . . East 1924
Starlight Electronics of America, Inc. . . . . East 352
Style Asia, Inc., Watches and Small Electronics Div. . . . . East 2226
Tele-Com Products, Inc. . . . . North 6610
Time Products Int'l., Div. of Herbert Kwok & Co., Inc. . . . . North 7623
Toshiba America Consumer Products, Inc. . . . . East 500
Unisonic Products Corp. . . . . North 7006
United China Electronics (HK) Co., Ltd. . . . . North 7330
Windsor Industries, Inc. . . . . East 728

RADIO-Clock

Accutime Watch Corp. . . . . East 2016
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
ALAKH Corp. . . . . East 2136
Alaron, Inc. . . . . East 706
Ambassador Imports Ltd., Electronics . . . . . East 1908
Avanti Products, Div. of The Mackle Co., Inc. . . . . East 1218
Babbit/MCE . . . . . East 2003
North 6816
Centurion Electronics . . . . . East 738
Cicena, Inc. . . . . East 257
Cowboy Brothers Trading, Inc. . . . . East 1940
Denon America, Inc. . . . . East D-28, D-29, D-30
Diplomat Mdse. Corp. . . . . North 7523
Diversified Specialists, Inc. 1928
Dong Bao Int'l. . . . . East 2211
Electro Brand, Inc. . . . . East 716
Embassy Products Corp., Electronics . . . . . East 1912
Emerson Radio Corp. . . . . East 510
Gordon Ind., Ltd. . . . . East 1436
Gran Prix Electronics . . . . . East 426

Great Wall Electronics Ltd.	North	7330
Hi-Tech Electronics, ALAKH Corp.	East	2136
Infinitronix, Ltd.	East	2120
Interworld Trade, Inc.	East	1803
Japanese Distributors Corp. (J.D.C)	East	1936
Lloyd's Electronics, Div. of Dynascan Corp.	East	544
Luxury Int'l., Inc.	East	2117
Mason Camera & Electronics Corp.	East	1902
MCE	East	2003
	North	6816
Panasonic Co., Matsushita Electric Corp. of America	East	400
Proton Corp.	Hotel	1004
Quasar Co., Matsushita Electric Corp. of America	East	4110
Ronsonic Trading Corp.	North	6209
Sangean America, Inc.	East	1905
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div.	East	4000
Sharp Electronics Corp.	East	300
Shiba Electronics Ltd.	North	7330
Sonnet Industries, Inc./Kentech	East	2014
Soundesign Corporation	Hotel	H-2301
Spectra Merchandising Int'l., Inc.	East	226
Starlight Electronics of America, Inc.	East	352
Style Asia, Inc., Watches and Small Electronics Div.	East	2226
Supersonic, Inc. U.S.A.	East	1712
Tele-Com Products, Inc.	North	6610
Time Products Int'l., Div. of Herbert Kwok & Co., Inc.	North	7623
Toshiba America Consumer Products, Inc.	East	500
Windsor Industries, Inc.	East	728

RADIO-Micro/Mini Portable

Alaron, Inc.	East	706
Ambassador Imports Ltd., Electronics	East	1908
Audiotek Electronics Co.	East	4523
Clearline Concepts	North	6827
Embassy Products Corp., Electronics	East	1912
Emerson Radio Corp.	East	510
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp.	East	1800
Fun Products	North	6217
Great Wall Electronics Ltd.	North	7330
John Manufacturing Ltd.	North	7330
Lloyd's Electronics, Div. of Dynascan Corp.	East	544
Luxury Int'l., Inc.	East	2117
Panasonic Co., Matsushita Electric Corp. of America	East	400
Recoton Corp.	East	524
Ronsonic Trading Corp.	North	6209
Samsung Electronics America, Inc.	East	534
Sangean America, Inc.	East	1905
Shiba Electronics Ltd.	North	7330
Sonnet Industries, Inc./Kentech	East	2014
Spectra Merchandising Int'l., Inc.	East	226
S.R. Electronics, Inc.	East	1924
Style Asia, Inc., Watches and Small Electronics Div.	East	2226
Sun Fat Video Tapes (HK) Ltd.	North	7330
Tele-Com Products, Inc.	North	6610
Toshiba America Consumer Products, Inc.	East	500
Vistatech Enterprises LTD.	East	440

RADIO-Marine

Audiovox Corp.	East	4703
N.E.A.R. (New England Audio Resource)	Hotel	740
Panasonic Co., Matsushita Electric Corp. of America	East	400
Precision Power, Inc.	East	4716, O-10
Sound Barrier Corp.	East	5025

RADIO-Mobile Communications (Other than Cellular, See Cellular)

CCS - Communication Control Systems	North	8108
Communications Associates, Inc.	East	5206
L P Sales Co., Inc./Viccon Mfg.	East	5225
Maxon Systems, Inc.	East	4629
Motorola Inc.	East	5130
Nady Systems, Inc., Consumer Electronics/Easy Talk	East	1208
Phillips Publishing, Inc., Video/Multimedia & Telecom	East	P-1530, P-1532
Uniden America Corp., Telecommunications Group, Personal Communications	East	4913
Universal Electronic Technology Corp.	North	6018
Valor Enterprises, Inc.	East	5205

RADIO-Other

A & J Distributors	East	1855
Alaron, Inc.	East	706
Audiovox Corp.	East	4703
Hitachi Home Electronics (America), Inc.	East	516
Maxon Systems, Inc.	East	4629
Metra Electronics Corp.	East	4721
Ronsonic Trading Corp.	North	6209
Toshiba America Consumer Products, Inc.	East	500

RETAIL RESOURCE-Electronic Signage

Fiberoptic Lighting, Inc.	East	1034
Grandwell Industries, Inc.	East	1840
Laser Designs Ltd., Inc.	East	1341
MTI, Inc., Audio, Video	East	4617
Neonetics Inc.	East	1445
Swedal Int'l., Inc.	East	1036

RETAIL RESOURCE-Extended Service Contracts and Warranty Services

Assured Systems, Inc.	East	751
ComponentGuard, Inc.	East	1048
Delta Warranty	East	1137
Independent Dealer Services, Inc.	East	1134
Innovative Concepts, Inc. Independent Dealer Services, Inc.	East	1134
Int'l. Factory Service/IFS Ltd., Int'l. Headquarters New York	East	1140
Nat'l. Electronics Sales and Service Dealers Assn. (NESDA)	East	T-1607
Nat'l. Electronics Warranty Corp. (N.E.W.)	East	1234
ServicePlan, Inc.	East	1040
Warrantech Corp.	East	1248

RETAIL RESOURCE-Financial Services

ITT Consumer Financial Corp. . . . . East 1038
Transamerica Commercial Finance Corp. . . . . East 1241

RETAIL RESOURCE-Packaging Equipment and Supplies

B.A. Pargh Co., Inc. . . . . North 7514

RETAIL RESOURCE-Retail Computer Systems (Hardware, Software)

American Business Information, Inc. . . . . East 1249
Lode Data Systems . . . . . East 1041
Lynx Automation Inc. . . . . North 6016
MTI, Inc., Audio, Video . . . . . East 4617
Nat'l. Electronics Sales and Service Dealers Assn. (NESDA) . East T-1607
Storekeep Business Systems, Inc. . . . . East 4501
Tyler Business Systems . . . . . East 1240
Vertical Connection/Take 1 Software . . . . . East 1043

RETAIL RESOURCE-Retailer Advertising and Promotional Services

American Business Information, Inc. . . . . East 1249
Assured Systems, Inc. . . . . East 751
Alan Drey Company, Inc., Adco List Management Services, Inc. . . East 1244
E. Mishan & Sons, Inc. . . . . East 2222
MTI, Inc., Audio, Video . . . . . East 4617

RETAIL RESOURCE-Retail Security Systems

B.A. Pargh Co., Inc. . . . . North 7514
Designtech Int'l., Inc. . . . . East 4507
John Manufacturing Ltd. . . . . North 7330
Omnimount Systems . . . . . East 1720
Protex Security Systems, Inc. . . . . East 1146
Tele-Com Products, Inc. . . . . North 6610

RETAIL RESOURCE-Store Fixtures and Shelving

J D Store Equipment, Inc. . . . . East 1416
MTI, Inc., Audio, Video . . . . . East 4617
Neonetics Inc. . . . . East 1445
Protex Security Systems, Inc. . . . . East 1146
Vantage Point Products Corp. . . . . East 1535

ROBOTS

S.A.M. Electronics . . . . . East 1444

SECURITY DEVICES-Automotive Security

Aritronix (Scorpio) Ltd., Mobile Security . . . . . East 4412
Audiovox Corp. . . . . East 4703
Batron Security Products Co. . . . . East 4511
CCS - Communication Control Systems . . . . . North 8108
Cobra Electronics/Dynascan . . . . . East 544
Code-Alarm, Inc. . . . . East 4604
Crimestopper Security Products, Inc. . . . . East 4513
CSI Manufacturing And Distribution Inc. . . . . East 4500
Directed Electronics, Inc. . . . . East 5030
DTI / The Spy Shop . . . . . North 6203

Fox Electronics and Technology, Inc.	North	8010
Arthur Fulmer, Fultron Car Audio	East	4925
GN National Electric Inc.	North	6624
Hana Engineering, Inc.	East	4505
Maxon Systems, Inc.	East	4629
Micro Alarm Systems	East	4504
Mitsubishi Intl. Corp., CES - Communication Equipment Sales	East	5209
NCI	East	5317
Scorpio, (See Aritronix Ltd.), Mobile Security	East	4412
SECO-LARM U.S.A., INC.	East	5028
SonicPro Int'l., Inc.	North	8125
Sound Barrier Corp.	East	5025
Voesa Limited	North	7330
Whistler	East	4711

SECURITY DEVICES-Household Security

Audiovox Corp.	East	4703
BEI Industries, Inc.	East	2202
CCS - Communication Control Systems	North	8108
Code-Alarm, Inc.	East	4604
Crimestopper Security Products, Inc.	East	4513
DTI / The Spy Shop	North	6203
Group Three Technologies, Inc.	East	4428
Home Automation Association	East	T-1605
Infrared Research Labs, Inc., Sole Control	East	4516
ITC Corporation, USA	East	4422
James Allen, Inc.	East	1549
Management Investment & Technology	North	7330
MultiQuest, Inc., Home Security Div.	East	4420
Nachshol Electronics Ltd., General Sensor Div.	East	4412
P & H Co., Inc.	East	4418
Picontronics Industries Ltd.	North	7330
SECO-LARM U.S.A., INC.	East	5028
SonicPro Int'l., Inc.	North	8125
Tel Control Inc.	North	6222
Tele-Com Products, Inc.	North	6610
Telko, Inc., Consumer Telephone and Home Security Div.	North	6417
Telular, Inc.	East	5200
Uni Hi-Qual Products, Inc.	North	8027
X-10 (USA) Inc.	East	4417

SWITCHING/REMOTE CONTROL DEVICES

Adcom	Hotel	2-19
Audioaccess	East	559
Audio Authority Corp.	East	4731
Audio Design Associates, Inc.	East	657
Bryston Limited	Hotel	579
Chicago Model Int'l., Inc./Power 10	North	6539
Command Communications, Inc.	North	7320
Crimestopper Security Products, Inc.	East	4513
CSI Manufacturing And Distribution Inc.	East	4500
Denon America, Inc.	East	D-28, D-29, D-30
Designtech Int'l., Inc.	East	4507
Directed Electronics, Inc.	East	5030
Home Automation Association	East	T-1605
Infrared Research Labs, Inc., Sole Control	East	4516
Lance Industries	East	701

Lynx Automation Inc. . . . . North 6016
Memtek Products . . . . . East 206
MKO Electronic Systems, Inc. . . . . East 648
MTI, Inc., Audio, Video . . . . . East 4617
Niles Audio Corp. . . . . East D-756
Onkyo U.S.A. Corp. . . . . East 200
SECO-LARM U.S.A., INC. . . . . East 5028
Selectech, Ltd. . . . . East D-451
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Telean Technology Ltd. . . . . North 7330
Tele-Com Products, Inc. . . . . North 6610
Telephone Extension Corp. (TEC) . . . . . East 1700
Video Link, A Div. of Xantech Corp. . . . . East 549
Voesa Limited . . . . . North 7330
X-10 (USA) Inc. . . . . East 4417

TELECOMMUNICATION SYSTEMS

Amertel Electronics Corp. . . . . North 6525
AT&T, Consumer Products Div. . . . . North 7026
AT&T, Consumer Products Div. . . . . North L-1, L-5, L-6, L-15
Audiovox Corp. . . . . East 4703
B.A. Pargh Co., Inc. . . . . North 7514
BellSouth Products, Inc. . . . . North 6600
CCS - Communication Control Systems . . . . . North 8108
Code-A-Phone Corp. . . . . North 7012
Command Communications, Inc. . . . . North 7320
Crimestopper Security Products, Inc. . . . . East 4513
DTI / The Spy Shop . . . . . North 6203
Galant Electronic Products Ltd. . . . . North 7330
Group Three Technologies, Inc. . . . . East 4428
KES Communications, Inc. . . . . North 6618
Lynx Automation Inc. . . . . North 6016
MTI, Inc., Audio, Video . . . . . East 4617
Murata Business Systems, Inc., Consumer Electronics Group . . . . North 7500
NCI . . . . . East 5317
Northwestern Bell Phones . . . . . North 7019
ProCom Supply Corporation . . . . . North 6524
Shomi Corp. . . . . East 1024
SkyTel, Sales . . . . . East 5221
Southwestern Bell Freedom Phone, Freedom Phone Div. . . North 6819, M-6228
Tele-Com Products, Inc. . . . . North 6610
TeleDynamics Corp. . . . . North 6420
Telephone Extension Corp. (TEC) . . . . . East 1700
Telko, Inc., Consumer Telephone and Home Security Div. . North 6417
T T Systems Corp. . . . . North 6827
Vital Link Electronics, Inc. . . . . East 1700

TELEPHONE EQUIPMENT-Accessories

Adar Import & Distributing Corp. . . . . East 2008
A & J Distributors . . . . . East 1855
ARNCO Marketing Ltd. . . . . North 6220
AT&T, Consumer Products Div. . . . . North 7026
AT&T, Consumer Products Div. . . . . North L-1, L-5, L-6, L-15
Audiovox Corp. . . . . East 4703
B.A. Pargh Co., Inc. . . . . North 7514
BellSouth Products, Inc. . . . . North 6600
Chicago Model Int'l., Inc./Power 10 . . . . . North 6539

Cobra Electronics/Dynascan . . . . . East 544
Code-A-Phone Corp. . . . . North 7012
Command Communications, Inc. . . . . North 7320
Cowboy Brothers Trading, Inc. . . . . East 1940
Designtech Int'l., Inc. . . . . East 4507
Diplomat Mdse. Corp. . . . . North 7523
DTI / The Spy Shop . . . . . North 6203
Dual Voltage, Inc./Direct Power Plus, Inc. . . . . East 1403
Eastern America Trio Products, Inc. . . . . East 1448
Effective Solutions/Amconics . . . . . North 6633
Enews U.S.A. Inc. . . . . North 7723
ESAW Industries, Inc. . . . . East 1515
Fun Products . . . . . North 6217
Gemini Industries, Inc. . . . . East 218
GN National Electric Inc. . . . . North 6624
Golden Power Industries Ltd. . . . . North 7330
Jebsee Enterprises, Inc. . . . . East 1806
KES Communications, Inc. . . . . North 6618
Lance Industries . . . . . East 701
L P Sales Co., Inc./Viccon Mfg. . . . . East 5225
Lynx Automation Inc. . . . . North 6016
Majestic Electronics Ltd. . . . . North 6212
Mason Camera & Electronics Corp. . . . . East 1902
Maxtrade Corp. . . . . North 6216
Memtek Products . . . . . East 206
Micro Power Electronics, Inc. . . . . East 1547
Mictel, Inc. . . . . North 6534
MTI, Inc., Audio, Video . . . . . East 4617
Multi-Link, Inc., Marketing/Sales . . . . . North 6614
Nady Systems, Inc., Consumer Electronics/Easy Talk . . . . . East 1208
NCI . . . . . East 5317
Numark Electronics Corp. . . . . East 720
OSI . . . . . North 7710
PANAMAX . . . . . East 659
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Phonex Corp. . . . . North 6512
Phonies, Inc. . . . . North 6612
Plantronics . . . . . North 6631
ProCom Supply Corporation . . . . . North 6524
Recoton Corp. . . . . East 524
Rona Leather, Inc. . . . . East 5315
Ronsonic Trading Corp. . . . . North 6209
RTW Int'l. Corp. . . . . East 1552
The Saiko Enterprises, Inc., Audio, Video, Telephone Accessories
East 1356
Samsonite Corp., Industrial Products . . . . . East 1228
SL Waber, Inc. . . . . North 7928
Southwestern Bell Freedom Phone, Freedom Phone Div. . . North
6819, M-6228
Speaking Devices Corp., Telecommunications . . . . . North 7908
Square D Company, Distribution Equipment . . . . . East 644
Supreme Premium Products, Inc. . . . . East 1952
TAMRAC, INC. . . . . East 1428
TEI Electronics Inc. . . . . East 1801
Tel Control Inc. . . . . North 6222
Telean Technology Ltd. . . . . North 7330
Tele-Art Instruments, Rolodex (Home/Office Products/Business Equipment) . . . . . North 7716
Tele-Com Products, Inc. . . . . North 6610
TeleDynamics Corp. . . . . North 6420
Telefonix, Inc. . . . . North 6320
Telegen . . . . . North 6423

TeleKlip Phone Holder, William S. Westbrook	North	6015
Telephone Extension Corp. (TEC)	East	1700
Telular, Inc.	East	5200
Trans USA Products, Inc.	East	5300
Tri-Ace, Inc.	East	1121
T T Systems Corp.	North	6827
Uni Hi-Qual Products, Inc.	North	8027
Unisonic Products Corp.	North	7006
Universal Electronic Technology Corp.	North	6018
Valor Enterprises, Inc.	East	5205
Vital Link Electronics, Inc.	East	1700
Walker Equipment Corp., A Plantronics Company	North	6631
Wicom/Weiser Telecommunications	North	6625

TELEPHONE EQUIPMENT-Answering Machines

ABC International Traders, Inc.	North	7735
Adar Import & Distributing Corp.	East	2008
Adratech Int'l. Trading, Electronic Export & Distributors	East	1752
A & J Distributors	East	1855
Amertel Electronics Corp.	North	6525
AT&T, Consumer Products Div.	North	7026
AT&T, Consumer Products Div.	North	L-1, L-5, L-6, L-15
Audiovox Corp.	East	4703
B.A. Pargh Co., Inc.	North	7514
BellSouth Products, Inc.	North	6600
Cobra Electronics/Dynascan	East	544
Code-A-Phone Corp.	North	7012
Conair Corp., Consumer Electronics	North	6400
Designtech Int'l., Inc.	East	4507
Diplomat Mdse. Corp.	North	7523
Emerson Radio Corp.	East	510
E&S Int'l. Enterprises, Inc.	East	1708
Execudyne Ltd.	North	6621
Factory Direct Marketing	North	6324
Frieder Inc.	North	6120
Fun Products	North	6217
Great Wall Electronics Ltd.	North	7330
Group Three Technologies, Inc.	East	4428
House of Deals, Inc.	East	2131
Interworld Trade, Inc.	East	1803
Japanese Distributors Corp. (J.D.C)	East	1936
Kent Import Export Co.	East	1925
Lonestar Technologies	North	6412
Majestic Electronics Ltd.	North	6212
Mason Camera & Electronics Corp.	East	1902
Maxon Systems, Inc.	East	4629
Mura Corp., Consumer Products Div.	East	2008
NCI	East	5317
Northwestern Bell Phones	North	7019
Panasonic Co., Matsushita Electric Corp. of America	East	400
Picontronics Industries Ltd.	North	7330
ProCom Supply Corporation	North	6524
Ronsonic Trading Corp.	North	6209
Sonnet Industries, Inc./Kentech	East	2014
Southwestern Bell Freedom Phone, Freedom Phone Div.	North	6819, M-6228
Spectra Merchandising Int'l., Inc.	East	226
S.R. Electronics, Inc.	East	1924
Starlight Electronics of America, Inc.	East	352
Tele-Com Products, Inc.	North	6610
TeleDynamics Corp.	North	6420

Toshiba America Consumer Products, Inc. . . . . East 500
Unisonic Products Corp. . . . . North 7006
Universal Electronic Technology Corp. . . . . North 6018

TELEPHONE EQUIPMENT-Telephones

ABC International Traders, Inc. . . . . North 7735
Adar Import & Distributing Corp. . . . . East 2008
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
A & J Distributors . . . . . East 1855
ALAKH Corp. . . . . East 2136
Alaron, Inc. . . . . East 706
Ambassador Imports Ltd., Electronics . . . . . East 1908
Amertel Electronics Corp. . . . . North 6525
ASCOM Communications, Inc., Innovative Communications,
Swisstel, Eurotel . . . . . North 6407
AT&T, Consumer Products Div. . . . . North 7026
AT&T, Consumer Products Div. . . . . North
L-1, L-5, L-6, L-15
Audiovox Corp. . . . . East 4703
Avanti Products, Div. of The Mackle Co., Inc. . . . . East 1218
Babbit/MCE . . . . . East 2003
North 6816
B.A. Pargh Co., Inc. . . . . North 7514
BellSouth Products, Inc. . . . . North 6600
Centurion Electronics . . . . . East 738
Cicena, Inc. . . . . East 257
Clearline Concepts . . . . . North 6827
Club Electronics . . . . . East 1821
Cobra Electronics/Dynascan . . . . . East 544
Code-A-Phone Corp. . . . . North 7012
Columbia Telecommunications Group, Inc. . . . . North 6812
Conair Corp., Consumer Electronics . . . . . North 6400
Cortelco Co. . . . . North 6830
Cowboy Brothers Trading, Inc. . . . . East 1940
Diplomat Mdse. Corp. . . . . North 7523
Eastern America Trio Products, Inc. . . . . East 1448
Embassy Products Corp., Electronics . . . . . East 1912
Emerson Radio Corp. . . . . East 510
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
ESAW Industries, Inc. . . . . East 1515
E&S Int'l. Enterprises, Inc. . . . . East 1708
Factory Direct Marketing . . . . . North 6324
Frieder Inc. . . . . North 6120
Fun Products . . . . . North 6217
Galant Electronic Products Ltd. . . . . North 7330
Galaxy Times Ltd. . . . . North 7330
Gordon Ind., Ltd. . . . . East 1436
Gran Prix Electronics . . . . . East 426
Great Wall Electronics Ltd. . . . . North 7330
Group Three Technologies, Inc. . . . . East 4428
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa
Brucha Inc. . . . . East 440
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
House of Deals, Inc. . . . . East 2131
H.S.I. Ltd., Gem Phones . . . . . North 6020
Hua Chang Electronics Co., Ltd. . . . . North 7330
Interworld Trade, Inc. . . . . East 1803
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
Kabat Associates, Inc. . . . . East 1922
Kash 'N' Gold/Telemania, Novelty Telephones Div. . . . . North 6607
Kent Import Export Co. . . . . East 1925
Lodestar Technology Inc., Communication . . . . . North 6333

Lonestar Technologies	North	6412
Lynx Automation Inc.	North	6016
Majestic Electronics Ltd.	North	6212
Mason Camera & Electronics Corp.	East	1902
Master Telecom, Inc.	North	6206
Maxon Systems, Inc.	East	4629
Maxtrade Corp.	North	6216
MCE	East	2003
	North	6816
McGiga Int'l. Corp., Telephone	North	6028
Microcommunications, Inc.	North	6532
Minya Int'l. Corp.	North	6530
Mura Corp., Consumer Products Div.	East	2008
Nardi Enterprises	North	6518
NCI	East	5317
Northwestern Bell Phones	North	7019
Origin Technology, Inc.	North	6109
Panasonic Co., Matsushita Electric Corp. of America	East	400
Paramount Telecom, Inc.	East	6200
Picontronics Industries Ltd.	North	7330
Plantronics	North	6631
ProCom Supply Corporation	North	6524
Questech International, Inc.	North	6014
Ronsonic Trading Corp.	North	6209
Rover Enterprises Co., Inc., Unic Electronics Co.	East	2017
Sharp Electronics Corp.	East	300
Sonnet Industries, Inc./Kentech	East	2014
Soundesign Corporation	Hotel	H-2301
Southwestern Bell Freedom Phone, Freedom Phone Div.	North	6819, M-6228
Speaking Devices Corp., Telecommunications	North	7908
Spectra Merchandising Int'l., Inc.	East	226
S.R. Electronics, Inc.	East	1924
Starlight Electronics of America, Inc.	East	352
Stel Corp., Southern Telecommunications Ltd.	North	6122
Stephen Imports, Inc.	East	2023
Telco Intercontinental Corp.	North	6024
Telean Technology Ltd.	North	7330
Tele-Com Products, Inc.	North	6610
Teleconcepts, Inc.	North	6806
TeleDynamics Corp.	North	6420
Telephone Extension Corp. (TEC)	East	1700
Telko, Inc., Consumer Telephone and Home Security Div.	North	6417
Time Products Int'l., Div. of Herbert Kwok & Co., Inc.	North	7623
Toshiba America Consumer Products, Inc.	East	500
Trans USA Products, Inc.	East	5300
T T Systems Corp.	North	6827
Uniden America Corp., Telecommunications Group, Personal Communications	East	4913
Uni Hi-Qual Products, Inc.	North	8027
Unisonic Products Corp.	North	7006
Universal Electronic Technology Corp.	North	6018
Vital Link Electronics, Inc.	East	1700
Vtech Communications - Subsidiary of Vidicraft Inc.	North	6225
Walker Equipment Corp., A Plantronics Company	North	6631
Wicom/Weiser Telecommunications	North	6625
Windsor Industries, Inc.	East	728

TEST EQUIPMENT

Audiovox Corp.	East	4703
Communications Associates, Inc.	East	5206
CSI Manufacturing And Distribution Inc.	East	4500
GN National Electric Inc.	North	6624
Marconi Instruments, Inc.	East	5210
Tele-Com Products, Inc.	North	6610
Telephone Extension Corp. (TEC)	East	1700
Tentel Corp.	East	1324
Truminco of California, Inc.	East	1022
Vital Link Electronics, Inc.	East	1700

VIDEO-Accessories

AAA Int'l. Co.	East	1326
Acme-Lite Mfg. Co., Hollywood Tripod Co.-Imperial Tripod Co.	East	1417
ALAKH Corp.	East	2136
A.L.S. Industries, Inc.	North	7038
American Audio Video Research, Inc.	East	1646
Apature Products	East	763
Arkon Industrial Ltd.	North	7330
ARKON Resources, Inc.	East	1315
Assured Systems, Inc.	East	751
Audio Design Associates, Inc.	East	657
AudioQuest	Hotel	501,504
Audiotek Electronics Co.	East	4523
Aztec Video Products/Photoco	East	5231
Bescor Video Accessories Ltd.	East	1316
BMI BEAUX MERZON, INC., Retail Products, Audio Accessories	East	1848
Canon USA, Inc., Video Div.	East	620
Case Logic, Inc., Audio Accessories	East	1728
Cinema Products Corp.	East	1219
Clearline Concepts	North	6827
Clik Case By Outer Circle Products, Ltd.	East	1817
Coast Manufacturing Co., Audio/Video	East	224
Corex Design Group, Inc.	East	1824
Cornwall Industries, Himark Enterprises, Inc.	East	1653
Datawave	East	1840
Discwasher, Inc.	East	230
Doc-Tech International	East	1820
Doskocil Manufacturing Co., Inc.	East	1319
DTI / The Spy Shop	North	6203
Dual Voltage, Inc./Direct Power Plus, Inc.	East	1403
Dynasound Organizer, Inc.	East	348
Eastern America Trio Products, Inc.	East	1448
E.I.D. Center Co.	East	1537
Electronix Corp.	East	1333
Elite Industries	East	249
ESAW Industries, Inc.	East	1515
Esoteric Audio USA, Inc.	East	652
Excellerator Cable , by Audio Authority	East	4731
Fox Electronics and Technology, Inc.	North	8010
Gemini Industries, Inc.	East	218
Gemstar Development Corp.	East	244
Geneva Group of Companies, Inc.	East	1900
Golden Leas Ltd.	East	1457
Golden Power Industries Ltd.	North	7330
Hakuba U.S.A., Inc.	East	1302

Hanumpa Corp. . . . . East 1650
Harman Video . . . . . East D-571
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro . East 1224
Infrared Research Labs, Inc., Sole Control . . . . . East 4516
International Video Distribution Inc. . . . . East 1350
Interworld Trade, Inc. . . . . East 1803
James Allen, Inc. . . . . East 1549
J D Store Equipment, Inc. . . . . East 1416
Jebsee Enterprises, Inc. . . . . East 1806
JVC Co. of America . . . . . East 418
Kalimar Inc. . . . . East 1110
Kinyo Co., Inc. . . . . East 1740
Koss Corp. . . . . East 212
Lance Industries . . . . . East 701
Le-Bo/Peerless . . . . . East 700
Leslie Dame Enterprises Ltd. . . . . East 1421
Lift DiscPlay, Inc. . . . . East 730
L P Sales Co., Inc./Viccon Mfg. . . . . East 5225
Maxon Systems, Inc. . . . . East 4629
Memtek Products . . . . . East 206
Micro Power Electronics, Inc. . . . . East 1547
MTI, Inc., Audio, Video . . . . . East 4617
Niles Audio Corp. . . . . East D-756
Nippon Shokuhin Sangyo Co. Ltd. . . . . East 1748
Numark Electronics Corp. . . . . East 720
Omnimount Systems . . . . . East 1720
Omnivox Corp. DBA Omnigraphics . . . . . East 1128
Onkyo U.S.A. Corp. . . . . East 200
Pacemark . . . . . North 7919
PANAMAX . . . . . East 659
Peerless Sales Co. . . . . East 1225
Philips Consumer Electronics Co., Philips Accessories . . . . East 702
Phoenix Gold . . . . . East 753
Pulse Int'l./Precedence Marketing Int'l. . . . . East 1258
Quantum International Inc. . . . . East 1454
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Recoton Corp. . . . . East 524
Reference Recordings . . . . . Hotel 573
RGA Electronic Gear . . . . . East 1856
RND Products, Inc., Div. of Tecla Co., Inc. . . . . East 1130
Rokina Int'l., Inc. . . . . East 1100
Royal Sound Co., Inc. . . . . East 324
RTW Int'l. Corp. . . . . East 1552
RYKA . . . . . East 1202
SAFCO Corp. . . . . East 5204
The Saiko Enterprises, Inc., Audio, Video, Telephone Accessories East 1356
Sakar Int'l., Inc. . . . . East 1028
Samsonite Corp., Industrial Products . . . . . East 1228
Sanyo Energy (USA) Corp. . . . . East 243
Sentry Industries . . . . . East 1916
Shomi Corp. . . . . East 1024
Showline Video, A Div. of Visync Technologies Corp. . . . . East 1300
Signet . . . . . Hotel 4B
Sima Products Corp. . . . . East 1408
Slik America, Inc. . . . . East 1004
Soho Corp. . . . . East 1451
SonicPro Int'l., Inc. . . . . North 8125
Sound Connections Int'l., Inc. . . . . Hotel 963
Spencer Industries, Inc. . . . . East 1014

S.R. Electronics, Inc. . . . . East 1924
Stewart Filmscreen Corp. . . . . East 761
Straight Wire, Inc., Specialty Audio . . . . . Hotel 640
Sumiko, Inc. . . . . Hotel 801
Suncom Technologies, A Div. of Wico Corporation . . . . . North 7233
Sun Fat Video Tapes (HK) Ltd. . . . . North 7330
Sun Hing Audio Equipment Mfg. Ltd. . . . . East 1447
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
Superior Precision Mold Co., Ltd. . . . . East 2057
Supreme Premium Products, Inc. . . . . East 1952
TAMRAC, INC. . . . . East 1428
Tang Electronic Corp. . . . . East 1747
TCC Industries, Inc. . . . . East 5425
TEG/Televisa 2000, Video . . . . . East 1849
TEI Electronics Inc. . . . . East 1801
Telephone Extension Corp. (TEC) . . . . . East 1700
Trans USA Products, Inc. . . . . East 5300
Tri-Ace, Inc. . . . . East 1121
Truminco of California, Inc. . . . . East 1022
United American Video Corp., Mirror Image Video Services - Custom Duplication . . . . . East 1400
Vanguard (USA), Inc., Div. Guardforce Corp. Taiwan . . . . . East 1002
Vantage Point Products Corp. . . . . East 1535
Vantage Sales, Inc. . . . . East 1311
Velbon Int'l. Corp. . . . . East 1828
VIDCOM An Encore Power Company . . . . . East 5111
Video Link, A Div. of Xantech Corp. . . . . East 549
Videonics Inc. . . . . East 724
Vital Link Electronics, Inc. . . . . East 1700
Vivitar Corporation . . . . . East 1104
Wiko Ltd. . . . . East 1558
Wittenberg-Onondaga Supply, Electronic Accessories . . . . . East 1253
Workman Electronic Products . . . . . East 4409
World Richman Corporation . . . . . North 8008
Z Bag, A Div. of Athletic Bag Co. . . . . East 1424

VIDEO-Antennas

American Audio Video Research, Inc. . . . . East 1646
Audiotek Electronics Co. . . . . East 4523
Doc-Tech International . . . . . East 1820
ESAW Industries, Inc. . . . . East 1515
Gemini Industries, Inc. . . . . East 218
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro . East 1224
Jebsee Enterprises, Inc. . . . . East 1806
Lance Industries . . . . . East 701
Memtek Products . . . . . East 206
E. Mishan & Sons, Inc. . . . . East 2222
The Saiko Enterprises, Inc., Audio, Video, Telephone Accessories East 1356
Telephone Extension Corp. (TEC) . . . . . East 1700
Trans USA Products, Inc. . . . . East 5300
Valor Enterprises, Inc. . . . . East 5205
Vital Link Electronics, Inc. . . . . East 1700

VIDEO-Cameras

ABC International Traders, Inc. . . . . North 7735
Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
ALAKH Corp. . . . . East 2136
CCS - Communication Control Systems . . . . . North 8108
DTI / The Spy Shop . . . . . North 6203

Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Samsung Electronics America, Inc. . . . . East 534
Yashica, Inc., A Kyocera Group Company . . . . . East 253

VIDEO-Camecorders

ABC International Traders, Inc. . . . . North 7735
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. . . . . East 440
JVC Co. of America . . . . . East 418
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Samsung Electronics America, Inc. . . . . East 534
Sharp Electronics Corp. . . . . East 300
Sunpak/Div. of ToCad America, Inc. . . . . East 1114

VIDEO-Cassettes, Blank

Adratech Int'l. Trading, Electronic Export & Distributors . . . East 1752
ALAKH Corp. . . . . East 2136
Avanti Products, Div. of The Mackle Co., Inc. . . . . East 1218
B.A. Pargh Co., Inc. . . . . North 7514
Cowboy Brothers Trading, Inc. . . . . East 1940
DIC Digital . . . . . East 356
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
E&S Int'l. Enterprises, Inc. . . . . East 1708
Gemini Industries, Inc. . . . . East 218
Golden Leas Ltd. . . . . East 1457
Goldstar Electronics Int'l., Inc. . . . . East 444
Gordon Ind., Ltd. . . . . East 1436
Hanwah Electronics Ltd. . . . . North 7330
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
Japanese Distributors Corp. (J.D.C) . . . . . East 1936
JVC Co. of America . . . . . East 418
Mason Camera & Electronics Corp. . . . . East 1902
Memtek Products . . . . . East 206
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Recoton Corp. . . . . East 524
Rover Enterprises Co., Inc., Unic Electronics Co. . . . . East 2017
Royal Sound Co., Inc. . . . . East 324
Samsung Electronics America, Inc. . . . . East 534
Sentry Industries . . . . . East 1916
Spectra Merchandising Int'l., Inc. . . . . East 226
S.R. Electronics, Inc. . . . . East 1924
Sun Fat Video Tapes (HK) Ltd. . . . . North 7330
Supersonic, Inc. U.S.A. . . . . East 1712
Tele-Com Products, Inc. . . . . North 6610
3M, Consumer Video and Audio Products Div. . . . . East D-25
Truminco of California, Inc. . . . . East 1022
United American Video Corp., Mirror Image Video Services - Custom Duplication . . . . . East 1400
Windsor Industries, Inc. . . . . East 728

VIDEO-Cassettes, Prerecorded

Best Film & Video Corp. . . . . East 1416
Electronix Corp. . . . . East 1333
Front Row Video, Inc. . . . . East 1505
IDG Communications/Peterborough, Inc. . . . . North 6635
East P-1616

Phillips Publishing, Inc., Video/Multimedia & Telecom ..... East P-1530, P-1532
Royal Sound Co., Inc. ..... East 324
Sendai Publications, Inc. ..... North 6037
Signal Research, Inc. ..... North 6250
United American Video Corp., Mirror Image Video Services - Custom Duplication ..... East 1400

VIDEO-Components, Miscellaneous

Audio Authority Corp. ..... East 4731
Audio Design Associates, Inc. ..... East 657
Aztec Video Products/Photoco ..... East 5231
Commodore Business Machines, Inc. ..... East 428
Electronix Corp. ..... East 1333
(Fisher), Sanyo Fisher USA Corp., Sales ..... East 4000
Fox Electronics and Technology, Inc. ..... North 8010
Harman Video ..... East D-571
Ideal World Marketing Inc., Ideal Photo & Video, Vidpro, Starpro . East 1224
L P Sales Co., Inc./Viccon Mfg. ..... East 5225
MTI, Inc., Audio, Video ..... East 4617
Music & Sound Imports Inc. ..... Hotel 606
Nat'l. Captioning Institute ..... East 1340
Phoenix Gold ..... East 753
Recoton Corp. ..... East 524
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. ... East 4000
Shomi Corp. ..... East 1024
Showline Video, A Div. of Visync Technologies Corp. ..... East 1300
Superior Precision Mold Co., Ltd. ..... East 2057
Videonics Inc. ..... East 724
Yamaha Electronics Corp., USA ..... Hotel H-602

VIDEO-Components, Television

Denon America, Inc. ..... East D-28, D-29, D-30
Electronix Corp. ..... East 1333
Harman Video ..... East D-571
JVC Co. of America ..... East 418
MTI, Inc., Audio, Video ..... East 4617
NAD (USA), Lenbrook Industries Limited ..... East D-750
Panasonic Co., Matsushita Electric Corp. of America ..... East 400
Proton Corp. ..... Hotel 1004

VIDEO-Recorders - Non-portable

A & J Distributors ..... East 1855
ALAKH Corp. ..... East 2136
Daewoo Electronics Corp. of America ..... East 632
Emerson Radio Corp. ..... East 510
E&S Int'l. Enterprises, Inc. ..... East 1708
(Fisher), Sanyo Fisher USA Corp., Sales ..... East 4000
Goldstar Electronics Int'l., Inc. ..... East 444
Grundig/Lextronix, Inc. ..... Hotel H-702
Hitachi Home Electronics (America), Inc. ..... East 516
Hi-Tech Electronics, ALAKH Corp. ..... East 2136
Instant Replay ..... East 1749
Interworld Trade, Inc. ..... East 1803
Japanese Distributors Corp. (J.D.C) ..... East 1936
JVC Co. of America ..... East 418
Panasonic Co., Matsushita Electric Corp. of America ..... East 400
Quasar Co., Matsushita Electric Corp. of America ..... East 4110

Samsung Electronics America, Inc. . . . . East 534
Sansui USA, Inc. . . . . East 614
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
S.R. Electronics, Inc. . . . . East 1924
Toshiba America Consumer Products, Inc. . . . . East 500
Tote Vision . . . . . East 201
Unisonic Products Corp. . . . . North 7006
Yamaha Electronics Corp., USA . . . . . Hotel H-602

VIDEO-Recorders - Portable

Adar Import & Distributing Corp. . . . . East 2008
ALAKH Corp. . . . . East 2136
Alaron, Inc. . . . . East 706
Daewoo Electronics Corp. of America . . . . . East 632
Emerson Radio Corp. . . . . East 510
E&S Int'l. Enterprises, Inc. . . . . East 1708
Hanwah Electronics Ltd. . . . . North 7330
Hitachi Home Electronics (America), Inc. . . . . East 516
Hi-Tech Electronics, ALAKH Corp. . . . . East 2136
Instant Replay . . . . . East 1749
JVC Co. of America . . . . . East 418
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Pulse Int'l./Precedence Marketing Int'l. . . . . East 1258
Tote Vision . . . . . East 201
Universal Electronic Technology Corp. . . . . North 6018

VIDEO-Satellite Earth Stations

James Allen, Inc. . . . . East 1549
Orbit Publications/Commtek, Inc. . . . . East P-1745
Satellite Broadcasting & Communications Assoc. . . . . East T-1506

VIDEO-Television, Digital

Great Wall Electronics Ltd. . . . . North 7330
Harman Video . . . . . East D-571
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. . . . . East 440
Phillips Publishing, Inc., Video/Multimedia & Telecom . . . . . East P-1530, P-1532
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Toshiba America Consumer Products, Inc. . . . . East 500
United China Electronics (HK) Co., Ltd. . . . . North 7330

VIDEO-Television, ATV (HDTV)

A & J Distributors . . . . . East 1855
Phillips Publishing, Inc., Video/Multimedia & Telecom . . . . . East P-1530, P-1532
Stewart Filmscreen Corp. . . . . East 761

VIDEO-Television, IDTV

ALAKH Corp. . . . . East 2136
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400

VIDEO-Television, Stereo

ABC International Traders, Inc.	North	7735
A & J Distributors	East	1855
ALAKH Corp.	East	2136
Daewoo Electronics Corp. of America	East	632
Emerson Radio Corp.	East	510
Goldstar Electronics Int'l., Inc.	East	444
Great Wall Electronics Ltd.	North	7330
Grundig/Lextronix, Inc.	Hotel	H-702
Hanwah Electronics Ltd.	North	7330
Harman Video	East	D-571
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc.	East	440
Hitachi Home Electronics (America), Inc.	East	516
Hi-Tech Electronics, ALAKH Corp.	East	2136
Interworld Trade, Inc.	East	1803
Japanese Distributors Corp. (J.D.C)	East	1936
JVC Co. of America	East	418
K T V, Inc.	East	712
Panasonic Co., Matsushita Electric Corp. of America	East	400
Proton Corp.	Hotel	1004
Quasar Co., Matsushita Electric Corp. of America	East	4110
Samsung Electronics America, Inc.	East	534
Sharp Electronics Corp.	East	300
Toshiba America Consumer Products, Inc.	East	500
Yamaha Electronics Corp., USA	Hotel	H-602

VIDEO-Television, Console and Portable

Alaron, Inc.	East	706
Ambassador Imports Ltd., Electronics	East	1908
Avanti Products, Div. of The Mackle Co., Inc.	East	1218
Casio, Inc.	East	600
Daewoo Electronics Corp. of America	East	632
Electro Brand, Inc.	East	716
Embassy Products Corp., Electronics	East	1912
Emerson Radio Corp.	East	510
(Fisher), Sanyo Fisher USA Corp., Sales	East	4000
Goldstar Electronics Int'l., Inc.	East	444
Gran Prix Electronics	East	426
Grundig/Lextronix, Inc.	Hotel	H-702
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc.	East	440
Hitachi Home Electronics (America), Inc.	East	516
Japanese Distributors Corp. (J.D.C)	East	1936
JVC Co. of America	East	418
KLH - Speakers and Electronics	Hotel	922, 1222
K T V, Inc.	East	712
Mason Camera & Electronics Corp.	East	1902
Panasonic Co., Matsushita Electric Corp. of America	East	400
Quasar Co., Matsushita Electric Corp. of America	East	4110
Samsung Electronics America, Inc.	East	534
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div.	East	4000
Sharp Electronics Corp.	East	300
Spectra Merchandising Int'l., Inc.	East	226
Starlight Electronics of America, Inc.	East	352
Stephen Imports, Inc.	East	2023
Toshiba America Consumer Products, Inc.	East	500
Tote Vision	East	201

Unisonic Products Corp. . . . . North 7006
United Imports, Inc. . . . . East 1917
Vistatech Enterprises LTD. . . . . East 440
Windsor Industries, Inc. . . . . East 728

VIDEO-Televisions - Projection

Denon America, Inc. . . . . East D-28, D-29, D-30
(Fisher), Sanyo Fisher USA Corp., Sales . . . . . East 4000
Harman Video . . . . . East D-571
Hatzlachh Supply, Inc./Broksonic Corp., Broksonic Corp., Shefa Brucha Inc. . . . . East 440
Hitachi Home Electronics (America), Inc. . . . . East 516
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Pulsar Video Systems, Inc. . . . . East 561
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Runco International, Home Theater . . . . . East 457
Samsung Electronics America, Inc. . . . . East 534
Sanyo Fisher (USA) Corp., (Sanyo) Consumer Electronics Div. . . . East 4000
Sharp Electronics Corp. . . . . East 300
Starlight Electronics of America, Inc. . . . . East 352
Stewart Filmscreen Corp. . . . . East 761
Toshiba America Consumer Products, Inc. . . . . East 500
Vidikron of America, Inc. . . . . East 543

VIDEO-Videodisc, Hardware

Denon America, Inc. . . . . East D-28, D-29, D-30
E&S Int'l. Enterprises, Inc. . . . . East 1708
Go-Video, Inc. . . . . East 232
Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Panasonic Co., Matsushita Electric Corp. of America . . . . . East 400
Phillips Publishing, Inc., Video/Multimedia & Telecom . . . . . East P-1530, P-1532
Pioneer Laser Entertainment Inc. . . . . East 240
Quasar Co., Matsushita Electric Corp. of America . . . . . East 4110
Toshiba America Consumer Products, Inc. . . . . East 500
Yamaha Electronics Corp., USA . . . . . Hotel H-602

VIDEO-Videodisc, Software

Hudson Soft U.S.A., Inc. . . . . North 7141, 7158
Nikkodo Co., Ltd., Nikkodo USA, Inc. . . . . East 254
Phillips Publishing, Inc., Video/Multimedia & Telecom . . . . . East P-1530, P-1532
Pioneer Laser Entertainment Inc. . . . . East 240
Reference Recordings . . . . . Hotel 573
Square Soft, Inc., Nintendo . . . . . North 7141, 7158

VIDEO-Video Dispensing Machines

WATCHES

Accutime Watch Corp. . . . . East 2016
A Classic Time Watch Co., Inc. . . . . East 2030
Acqua Time Corp. . . . . East 2121
Advance Watch Co. Ltd. . . . . East 2000
A.P. Imports, Inc. . . . . East 2213
Armstrong Plastic Factory Ltd. . . . . North 7330

Benrus, Parker, Ltd. Edition Watch . . . . . East 2004
M. Z. Berger & Co., Nelsonic Industries . . . . . East 2040
Bloomfield International, Inc., Watches . . . . . East 2203
Bobtron Int'l. Inc. . . . . East 2200
Casio, Inc. . . . . East 600
Delta Impex Watch Corp./Branded Time Corp. . . . . East 2109
Diplomat Mdse. Corp. . . . . North 7523
Divine Enterprises Inc. . . . . East 2204
Dong Bao Int'l. . . . . East 2211
DTI / The Spy Shop . . . . . North 6203
Dundee Watch Co., Div. of Roen Phillips Corp. . . . . East 2020
Enews U.S.A. Inc. . . . . North 7723
Enterprex Int'l. Corp./Songtech/Tron Int'l. Corp. . . . . East 1800
E&S Int'l. Enterprises, Inc. . . . . East 1708
Fada Watch Co./AKS TIMEWEAR, Inc. Div. of Fada Industries, Inc. East 2124
Farash & Robbins, Inc. . . . . East 2108
Galaxy Times Ltd. . . . . North 7330
Genesis Watch Corp. . . . . East 2214
Golden Power Industries Ltd. . . . . North 7330
I.D. Enter-prices, Inc., Watches Import and Manufacturer . . . East 2104
Innovative Time Corp. . . . . East 2046
Lucien Piccard/Arnex . . . . . East 2116
Luxury Int'l., Inc. . . . . East 2117
Marcel Watch and Clock Corp./Oleg Cassini Watch and Clock Co. East 2100
Medana Watch Corp./Webster Watch/Farash & Robbins Inc., Webster Watch Co., Assoc./Farash & Robbins Inc. . . . . East 2108
E. Mishan & Sons, Inc. . . . . East 2222
Nationwide Time, Inc. . . . . East 2113
Omni Quartz Ltd. . . . . East 2026
Overseas Products Int'l., Inc., RELIC Watches . . . . . East 2208
Quintel/Consort, Aff. Genender Int'l. Import, Inc. . . . . East 2140
Sae Sung Trading Corp. (Jalga) . . . . . East 2221
Sharp Int'l. Corp., Timepiece Div. . . . . East 2052
Stephen Imports, Inc. . . . . East 2023
Style Asia, Inc., Watches and Small Electronics Div. . . . . East 2226
Sunpak/Div. of ToCad America, Inc. . . . . East 1114
Time Products Int'l., Div. of Herbert Kwok & Co., Inc. . . . . North 7623
Triple Way Industries Ltd. (HKTDC) . . . . . North 7330
Unisonic Products Corp. . . . . North 7006
Vistatech Enterprises LTD. . . . . East 440

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

Brand Names

The 1991 International Summer Consumer Electronics Show®

Please consult Product Locators for changes and/or additions.

The *CES Official Directory* was compiled with information received through April 26, 1991. CES cannot be held responsible for errors or omissions.

Brand names, Alphabetically

A

AAA Int'l. Co. . . . . East 1326
AAL . . . . . Hotel 2-26
Abadox . . . . . North 7141, 7158
A Boy and His Blob . . . . . North 7141, 7158
Absolute Entertainment . . . . . North 7141, 7158
Accès . . . . . East 5209
Access Information Systems . . . . . East 324
Acclaim . . . . . North 7141, 7158
Accoustic Monitor . . . . . East 1857
Accu-Link . . . . . East 652
Accu-Path . . . . . East 652
"ACCUTECH" . . . . . North 7330
Acer . . . . . East 1313
Achiever . . . . . North 7726
Acme-Lite . . . . . East 1417
Acqua Time . . . . . East 2121
Action Pack™ and MicroSmart™ . . . . . East 243
Activision . . . . . North 7141, 7158
ACU-Massage Tables . . . . . North 7626
ADA . . . . . East 657
Adapt-A-Sound . . . . . East 4503
ADCOM . . . . . Hotel 2-19
Addcon . . . . . East 1315
Add 'N Stac . . . . . East 324
Ad Lib Gold Multimedia Stereo Sound Adapter . . . . . North 7042
a/d/s/ . . . . . Hotel 1-4
Advance . . . . . East 2000
AdvanceTec Battery Eliminators and AdvanceTec Battery Eliminator/Chargers . . . . . East 5414
Advent . . . . . Hotel 2-22
The Adventurer . . . . . East 1024
Adventures in Music . . . . . East P-1617
AES . . . . . Hotel 1079
A401 Mono Amps . . . . . Hotel 777
Again & Again . . . . . East 344
AI Autosound . . . . . East 4623
Airex . . . . . East 701
Air Litz . . . . . East 652
AKI . . . . . East 5513
Alaron . . . . . East 706
Alchemist . . . . . Hotel 801
Alexander Batteries . . . . . East 5523
Allegro Audio Designs™ . . . . . Hotel 1006
All Telular Products . . . . . East 5200
Ambassador . . . . . East 1908
Ambassador . . . . . East 1912
Ambassador . . . . . East 2009
Ambiance . . . . . East 648
Ambico . . . . . East 1724
Ambria . . . . . Hotel 1401
Amconics . . . . . North 6633
Amconics Microcomputers . . . . . North 6633
American Business Directories . . . . . East 1249
American Directory Publishing . . . . . East 1249
American Int'l . . . . . East 4623

Amiga 2000 HDP . . . . . East 428
Ampersand . . . . . East 4503
Amtel . . . . . North 6216
"AND" Brand . . . . . East 1015
Anes and Chapman . . . . . East 4604
A-99 . . . . . East 4502
ANTENNA Eliminator™ . . . . . East 1820
Apature . . . . . East 763
Apogee Acoustics . . . . . Hotel 1479
Aponik . . . . . East 4519
Aqua Floss . . . . . East 1114
Aquatech . . . . . East 2000
AR . . . . . Hotel 1-2
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Showman . . . . . East 561
Showstopper . . . . . East 1813
Signal Grabber . . . . . East 524
Signature Series™ . . . . . East 5331
SIGNET . . . . . Hotel 4B
Silentouch™ . . . . . East 4731
Siltech . . . . . Hotel 564
Silver Ribbon . . . . . Hotel 5E
SIMA . . . . . East 1408
Simtel . . . . . North 6827
Simulator 1 Action Chair . . . . . North 6060
Singalodeon . . . . . North 6412
670 D.C. Power Supply . . . . . East 5201
675 Power Supply . . . . . East 5201
Sky Walker . . . . . North 6539
SLI . . . . . East 5028
Slik . . . . . East 1004
SLI - Sea Link Int'l . . . . . East 5412
SL Waber . . . . . North 7928
Smart Charge . . . . . East 524
Smart-Gard . . . . . East 4412
SMART 1 . . . . . East 648
SME . . . . . Hotel 801
SMI . . . . . East 226
Smith Corona . . . . . North 7126
Smokescreen . . . . . East 324

Snell Acoustics . . . . . Hotel 5A, 5B, 5C
Snell Multimedia . . . . . Hotel 5A, 5B, 5C
Softalk . . . . . North 6220
Software Toolworks . . . . . North M-6667
Sole Control . . . . . East 4516
Solitaire™ . . . . . East 2216
Soloist . . . . . Hotel 5E
Sonance . . . . . East 556
Songtech . . . . . East 1800
Sonic Frontiers . . . . . Hotel 557
SonicPro . . . . . North 8125
Sonnet . . . . . East 2014
Sonographe . . . . . Hotel 1304
Sonus Faber . . . . . Hotel 801
Sony . . . . . East 1855
SOTA . . . . . Hotel 564
Sound Barrier . . . . . East 5025
Sound Connectors . . . . . Hotel 963
Sound Dynamics . . . . . Hotel 2-12
Soundesign . . . . . Hotel H-2301
Sound Organization . . . . . Hotel 1377, 1379
Sounds Around . . . . . East 324
Sound Satchel . . . . . East 324
The Sound Source . . . . . North D-6664
Soundtech . . . . . Hotel 548
Soundwave . . . . . Hotel 5F
SOURCE . . . . . East 4903, O-2
Source Loudspeakers . . . . . Hotel 940
Southern Telecommunications . . . . . North 6122
Southwestern Bell . . . . . East 2008
Southwestern Bell Telecom . . . . . North 6819, M-6228
SouthWind® . . . . . North 6600
Space Shuttle Mission . . . . . North 7141, 7158
SpaceTech . . . . . East 1944
Spalding . . . . . East 2046
Spal Power Window and Power Door Lock Kits . . . . . East 4408
"SPARTAN" by HI-TECH . . . . . East 2136
"SPARTAN" by Hi-Tech . . . . . East 2136
Special Edition™ . . . . . East 4616
Spectral Audio . . . . . Hotel 4M
SPECTRA-PHONE . . . . . East 226
SPECTRA-TONE . . . . . East 226
Speed Cable . . . . . East 652
Speedwinder . . . . . East 1740
Sportech . . . . . East 2200
Sportmaster . . . . . East 2004
Sport Trend . . . . . East 1402
SPRIT PRO & PERSONAL SERIES RADIOS . . . . . East 5130
SPS . . . . . East 4703
SP Series . . . . . North 6631
The Spy Shop . . . . . North 6203
Squelch . . . . . North 6633
SR Series . . . . . North 6614
Stabilizer . . . . . East 1224
Stackmaster 'Shelfless Shelf' . . . . . East 1300
Stack Rack . . . . . North 6039
StakPlus . . . . . North 7038
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Star Fifty . . . . . East 2023
Star I . . . . . East 4505
Star II . . . . . East 4505
StarLite . . . . . East 352

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StarPro . . . . . East 1224
Starr-Tec . . . . . North 6539
Star-Tech . . . . . East 1549
StarTone . . . . . North 6631
STATX . . . . . East 1552
STAX . . . . . Hotel 1140
Steadicam Jr . . . . . East 1219
Steal Stopper . . . . . East 5030
Stealth . . . . . East 5105
Stellavox . . . . . Hotel 5H
Stereo Amps . . . . . Hotel 777
Stereo Stac . . . . . Hotel 577
Stereo Stone . . . . . East 660
Stewart/Stewart Luxus . . . . . East 761
Stitz . . . . . East 5231
Storekeep . . . . . East 4501
Storzmor . . . . . East 1354
Straight Talk® Series . . . . . North 6600
Straight Wire . . . . . Hotel 640
ST-2 . . . . . Hotel 5E
Sugihara . . . . . East 1436
Sumiko Oyster . . . . . Hotel 801
Sumo . . . . . Hotel 840
SUNCA . . . . . North 7330
Suncom . . . . . North 7233
Sunpak . . . . . East 1114
Super Flex . . . . . East 5105
Super IDTV . . . . . East 457
Super-Link . . . . . East 652
Super Nintendo . . . . . North 6458
Super Pro . . . . . East 4929
Super Pro Woofers & Amplifiers . . . . . East 4929
Super Scrabble Gameboy . . . . . North 7141, 7158
Supersonic . . . . . East 1712
The Supersonic . . . . . North 6042
Superstar . . . . . East 4409
The Superstick . . . . . North 6042
Super Wissh . . . . . East 4409
Supremacy® Series . . . . . North 6600
Surge Sentry . . . . . North 7928
Suzika . . . . . North 7330
Suzika & International . . . . . North 7330
SWEDAL . . . . . East 1036
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Swisstel . . . . . North 6407
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Synthesis . . . . . Hotel 1304
System X-10 . . . . . East 4417

T

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Taddeo . . . . . Hotel 806
Tad Monitor . . . . . Hotel 850
Talisman . . . . . Hotel 801
Talk-Mates™ . . . . . East 1100
TAMRAC . . . . . East 1428
Tam Sport . . . . . East 1428
Tam Tek . . . . . East 1428
Tang . . . . . East 1747
Tanglefree . . . . . East 524
Tannoy . . . . . Hotel 2-14
Target . . . . . East 701
Team Concepts . . . . . North 8010
Team Fones . . . . . North 6518
Tech Craft . . . . . East 260
Technics . . . . . East 400
Tecmo . . . . . North 7141, 7158

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Tecsonic . . . . . East 1917
TEI . . . . . East 1801
Telean . . . . . North 7330
TELEAN . . . . . North 7330
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Telegames . . . . . North 7635
Telegames USA . . . . . North 7635
Telegen Corp . . . . . North 6423
Telemania . . . . . North 6607
TeleMatrix . . . . . North 6806
TeleMAX™ . . . . . East 659
The Telephone Switcher . . . . . East 4617
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Tele-Ranger . . . . . East 5205
Telerecorder . . . . . North 6827
Teletender . . . . . North 6827
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Telko . . . . . North 6417
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Tempest . . . . . East 4636
Tendy . . . . . North 7330
TENDY . . . . . North 7330
TENNA . . . . . East 4929
Tenna Phase III . . . . . East 4929
Tenna-Tek™ . . . . . East 1820
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Tentelometer® . . . . . East 1324
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Terminator . . . . . East O-1
Therapeutic Mobilizer Systems . . . . . North 7626
THIEL . . . . . Hotel 1204
Thorens . . . . . Hotel 779
"3C" . . . . . North 7330
3M . . . . . East D-25
3n1™ Headset . . . . . North 6625
Three Stone . . . . . North 8024
Thump Loudspeakers . . . . . East 4519
Thunderbolt . . . . . East 4502
Thyristor Video Light . . . . . East 1417
Tiffany Electronics . . . . . Hotel 779
Time Date . . . . . East 2109
Time Lord . . . . . North 7141, 7158
T-Lok Hybrids . . . . . East 652
Tom & Jerry . . . . . North 7141, 7158
Tommy's Toys 1928
Tomorrow's Phones Today . . . . . North 6806
Tonka . . . . . East 2000
Top Players' Tennis . . . . . North 7141, 7158
Toshiba Facsimile Products . . . . . East 500
Total . . . . . East 524
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TPI . . . . . North 7623
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TravelMaster . . . . . East 1525
Trendline . . . . . North 6830
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Triad . . . . . East 654
Triffix . . . . . North 7141, 7158
Trilux™ Headset . . . . . North 6625
Trimex . . . . . East 1912
Triode 20 . . . . . Hotel 5G

Tripod . . . . . East 1417
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Trisonic . . . . . East 1448
Triton Toys . . . . . North 6041
Triumph Quartz . . . . . East 2030
Tropez . . . . . North 6225
True View . . . . . East 701
Truly . . . . . North 7519
TSH . . . . . East 1324
TTI . . . . . East 6200
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Tubes By Design . . . . . Hotel 4K
Turbo Camcharger . . . . . East 1315
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U

U-Doli Tripods . . . . . East 1216
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Ultra Magnetics . . . . . East 524
Ultra-Path . . . . . East 652
Unic . . . . . East 2017
Uniden . . . . . East 4913
Uniden Bearcat . . . . . East 4913
Uniden President . . . . . East 4913
Unifax . . . . . North 7706
Unifier . . . . . East 200
Uni Hi-Qual . . . . . North 8027
Unisonic . . . . . North 7006
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Unomat . . . . . East 1224
U.S. Chess Federation . . . . . North 7035
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V

VAC . . . . . Hotel 4K
Vacuum Tube Logic . . . . . Hotel 1177
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Van Den Hul . . . . . Hotel 963
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Vandersteen Audio . . . . . Hotel 501, 504
Vanguard . . . . . East 1002
Vantage . . . . . East 1311
Vantage Point . . . . . East 1535
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Varta . . . . . East 1403
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VCR-2® . . . . . East 232
VECTOR . . . . . North 6631
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Vidkit (Video 8) . . . . . East 730
VidPlay . . . . . East 730
VidPod . . . . . East 1224
VidPro . . . . . East 1224
Vinnic . . . . . North 7330
Viper . . . . . East 5030
VIPER® . . . . . North 6835
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Virgin Litz . . . . . East 652
Virgin Mastertronic . . . . . North M-6265
Virtuoso . . . . . Hotel 801
Vistatector™ . . . . . East 440
Visual Composer . . . . . North 7042
Visual Composer/MIDI Supplement . . . . . North 7042
Vivani . . . . . East 2016
Vivitar . . . . . East 1104
V. M. T. . . . . East 4502
VOESA . . . . . North 7330
Voesa . . . . . North 7330
Vogel . . . . . East 1801
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Voice Print . . . . . North 6407
Volcano . . . . . East 4622, O-6
Voyager . . . . . East 5524
Voyager® . . . . . East 700
Voyd Turntables . . . . . Hotel 4J
VPI . . . . . Hotel 5D
VSDA Convention News . . . . . East P-1643, P-1645

W

Wadia . . . . . Hotel 1404
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Walk N Talk™ Cordless . . . . . North 6625
Waltham . . . . . East 2040
Warner Bros . . . . . North 7141, 7158
Webster . . . . . East 2108
Welbilt . . . . . East 2201
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WEP . . . . . East 4409
Westlake Audio . . . . . Hotel 879
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Wico . . . . . North 7233
Wiko . . . . . East 1558
Windsor . . . . . East 728
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Windsor-TV . . . . . East 728
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Wireless 102 . . . . . East 524
Wire Spool Dispenser . . . . . East 4731
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Wissh . . . . . East 4409
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Word Finder . . . . . North 7310
Workman . . . . . East 4409
World Champion Cribbage . . . . . North 6233
World Champion Backgammon . . . . . North 6233
Wrangler . . . . . East 2109
Wrigley Brand . . . . . East 2109
W & W Associates (Batteries 'R' US) . . . . . East 5521
WWTTON . . . . . East 257

X

XLO Electric . . . . . Hotel 1050
Xonix . . . . . East 2214
X-10® . . . . . East 4417
(X-10® Powerhouse™) . . . . . East 4417
Xtra . . . . . East 4703

Y

Yamaha . . . . . Hotel H-602
Yashica/Contax . . . . . East 253
YBA . . . . . Hotel 552, 560
Your Valet . . . . . East 5030
Y-Star . . . . . East 5105

Z

Z Bag . . . . . East 1424
ZerOPoint . . . . . East 753
ZINGER® . . . . . North 6835
ZIPPER® . . . . . North 6835
ZOOMER® . . . . . North 6835
Zykkor . . . . . North 7919

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

APPOINTMENTS

DATE	TIME	COMPANY	CONTACT	BOOTH #

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- 2 ☐ Distributor
- 3 ☐ Dept/Chain Store Buyer
- 4 ☐ Premium/Catalog Buyer
- 5 ☐ Manufacturer's Rep
- 6 ☐ Manufacturer
- 7 ☐ Institutional Buyer
- 11 Consultant
  - ☐ A Advertising ☐ B Marketing
  - ☐ C Public Relations ☐ D Management
- 12 Analyst:
  - ☐ A Financial ☐ B Market

2. Which term best describes your function (check only one):

- ☐ A President/CEO/Owner
- ☐ B Corporate Management/Chain Store Buyer
- ☐ C Regional Merchandiser and/or Buyer
- ☐ D National Merchandiser and/or Buyer
- ☐ E Store Manager
- ☐ F Sales/Marketing Manager
- ☐ G Department Manager
- ☐ H Sales Representative
- ☐ I Installer and/or Technician
- ☐ J Engineer/Design
- ☐ K Analyst/Consultant
- ☐ L Other: _____

3. Please check your company's annual gross sales of consumer electronics at your location (check one only):

- ☐ A Under $250,000
- ☐ B $250-500,000
- ☐ C $500,000-$1 million
- ☐ D $1 million-$5 million
- ☐ E $5 million-$10 million
- ☐ F $10 million and over
- ☐ G Not applicable

4. Please check all product lines that are relevant to your business objective (check one or more):

- ☐ A Audio Accessories
- ☐ B Audio Hardware
- ☐ C Car Audio/Mobile Electronics
- ☐ D Cellular
- ☐ E Custom Installation
- ☐ F Educational & Recreational Hardware/Software
- ☐ G Furniture
- ☐ H Healthcare
- ☐ I Home Office/Business Equipment
- ☐ J Personal Electronics
- ☐ K Photographic
- ☐ L Satellite Earth Stations
- ☐ M Security/Home & Auto
- ☐ N Specialty Audio
- ☐ O Telephone and Accessories
- ☐ P Video Accessories
- ☐ Q Video Hardware
- ☐ R Video Software
- ☐ S Watches

5. Please indicate your business objective(s) while at CES (check one or more):

- ☐ A To buy new product(s)
- ☐ B To finalize previous orders
- ☐ C To re-order product
- ☐ D To evaluate cost estimates/budget planning
- ☐ E Educational / Increase industry awareness

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Saturday, June 1	10am-6pm
Sunday, June 2	9am-6pm
Monday, June 3	9am-6pm
Tuesday, June 4	9am-4pm

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Las Vegas, Nevada
Thursday, January 9 – Sunday, January 12, 1992

Chicago, Illinois
Saturday, May 30 – Tuesday, June 2, 1992

Las Vegas, Nevada
Thursday, January 7 – Sunday, January 10, 1993

Chicago, Illinois
Saturday, June 5 – Tuesday, June 8, 1993