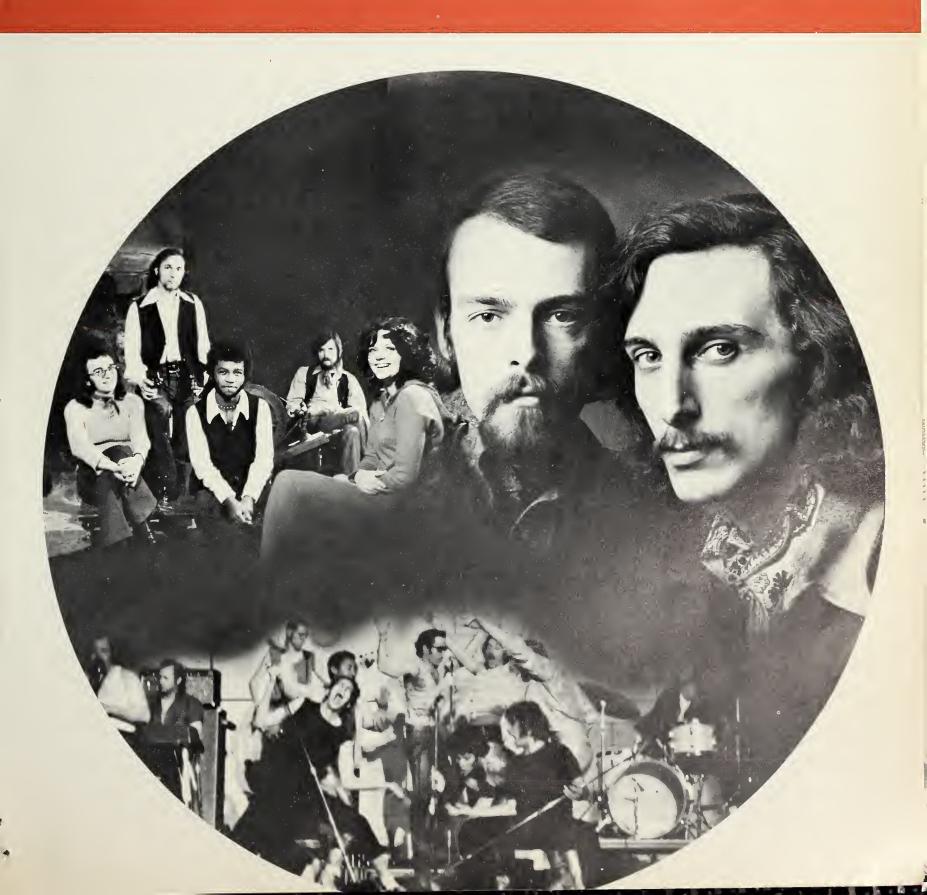
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Trade: Getting Closer To Its Product? (Ed)...
RCA Adds Direct Sales Organization To Augment
Current Dist. In L.A.... Bill Graham Calls It Quits
In Rock... Avco Music Div. Shifts To Parent...
Siemens, Philips Form Polygram Holding Company

KAMA SUTRA, ARMED WITH HITS



E 30512\*

"Where Would I Be."

From "Edgar Winter's White Trash" featuring Jerry la Croix. The album that *Circus* magazine said would "establish a new superstar whose talent will bring his songs to millions of ears." The album that's on the charts with a bullet after only three weeks.

But until the release of "Where Would I Be," the country's key FM stations played almost the entire album. And couldn't pick any one song as the single.

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Which means that by this time next week, people across the country should agree on at least one thing:

"Where Would I Be" (5-10740) from "Edgar Winter's White Trash."

On Epic Records.



VOL. XXXII – Number 46/May 8, 1971

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## Trade: Getting Closer To Its Product?

There is a healthy, revived interest in the trade in the aesthetic quality of recordings. What this all means is that record executives, whether A&R or otherwise, are taking a more personal interest in and are displaying a greater affection for the product they put out. One still hears, of course, talk about hit recording sales figures, but there's more and more comment about their appeal. It's as if the industry had replaced the phrase "monster sales" with "moster sound." And that "sound" might have something to do with it. As Cash Box has noted since the start of the year, there is a trend toward the "softer sound, the solo artist." Perhaps such sounds, more intimate, more melodic, more lyric conscious (as Cash Box pointed out in the April 25 issue), strike a more heartfelt response than the hard rock sounds, and the trade can identify with them more easily.

We think this condition—perhaps not a tideswell as yet—harbors well for the business. For one thing, it brings the industry closer to the product it sells. For there is a greater excitement and even sense of accomplishment when the industry can cite the beauty of a recording along with its sales response. There is something cold and aloof about the recording whose great claim to fame, trade-wise, seems to

lie solely in cold numbers, no matter how impressive they may be. This may be fine for the toothpaste industry, but it leaves a lot to be desired for what is considered today one of the most influential of art-forms—music on recordings. The pride of being part of recordings one has greater intimacy with and respect for should be an incalculable aid in the very process required to help put a record over in those number figures.

This "softer sound, solo artist" trend also augurs well for the music publishing area. For we believe that there is now greater attention being given material as it stands in the form of a song, rather than a work that stands up well only in the context of the performance of a particular act. Many solo performers are not the creators of their own material, and must seek out songs by others. Among the solo artists who are involved in the material they perform, their songs are getting wider exposure by others who may not be self-contained acts.

All in all, the industry seems to be on the brink of a new era of sounds that is bringing the trade closer to its product. That has to spark a greater degree of concern for the success of not a piece of goods, but that of the recording admired for what it says, not only what it does in terms of sales.

# CashBoxTOP100

Some Side			
I	JOY TO THE WORLD		
2	3 Dog Night-Dunhill 4272 (Dist: ABC) PUT YOUR HAND IN THE HA	ND	
3	Ocean-Kama Sutra 519 (Dist: Buddah) NEVER CAN SAY GOODBYE	2	2
a	Jackson 5-Motown 1179 STAY AWHILF	3	3
	Bells-Polydor 15023	5	
9	BRIDGE OVER TROUBLED WAT  Aretha Franklin-Atlantic 2796	ER 7	_
5	Bread-Elektra 45720	8	11
7	AM I SAID Neil Dlamond-Uni 55278	4	4
3	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM)	18	24
9	WE CAN WORK IT OUT Stevle Wonder-Tamla 54202 (Dist: Motown)	10	13
10	POWER TO THE PEOPLE John Lennon-Apple 1830	12	16
11	ANOTHER DAY		
12	Paul McCartney-Apple 1829  LOVE HER MADLY	6	7
13	Doors-Elektra 45726	14	33
14	BROWN SUGAR	16	20
Ro	oiling Stones-Rolling Stones 19100 (Dist: Atlantic)	28	53
15	WHAT'S GOING ON Marvin Gaye-Tamia 54201	9	5
16	SHE'S A LADY Tom Jones-Parrot 40058 (Dist: London)	11	6
17	ME AND YOU AND A DOG NAMED BOO		
18	Lobo-Big Tree 112 (Dist: Ampex)  I DON'T BLAME YOU AT ALL	31	39
Sm	okey Robinson & Miracles-Tamla 54205 (Motown)	19	27
19	BABY LET ME KISS YOU King Floyd-Chimneyville 437 (Dist: Ati/Cotillion)	20	22
20	WOODSTOCK Matthew's Southern Comfort-Decca 32774	23	25
21	LOVE YOU FOR ALL SEASONS Fuzz-Calla 174 (Dist: Roulette)	S	
22	SWEET AND INNOCENT		28
23	Donny Osmond-MGM 14227 SUPERSTAR	42	51
20	Murray Head-Decca 32603	56	
24	TOAST AND MARMALADE FOR Tin Tin-Atco 6794	33	41
25	IT DON'T COME EASY Ringo Starr-Apple 1831	53	64
26	HERE COMES THE SUN Richie Havens-Stormy Forest 656 (Dist: MGM)		
27	BOOTY BUTT	39	47
28	Ray Charles OrchTangerine 1015 (Dist: ABC)  BATTLE HYMN OF LT. CALLEY	29	32
29	Terry Nelson & C Company-Plantation 73  DON'T CHANGE ON ME	35	70
	Ray Charles-ABC 11291	30	31
31	TIP OF MY TONGUE Brenda & Tabulations-Top & Bottom 407 WANT ADS	37	45
	The Honey Cones-Hot Wax 7011 (Dist: Buddah)	47	56
32	ONE TOKE OVER THE LINE Brewer & Shipiey-Kama Sutra 516	13	8
33	THE DRUM	40	

34	I PLAY AND SING		
35	FRIENDS Dawn-Bell 970	22	23
36	JUST MY IMAGINATION	17	18
37	Temptations-Gordy 7105 (Dist: Motown)  I DON'T KNOW HOW TO LOVE		9  M
38	ME AND MY ARROW	46	54
39	DON'T KNOCK MY LOVE	41	44
40	Wilson Pickett-Atlantic 2797	52	66
41	NO LOVE AT ALL	21	21
42	B. J. Thomas-Scepter 12307 THEME FROM LOVE STORY	25	14
43	COOL AID Andy Williams-Columbia 45317	26	10
44	Paul Humphrey-Lizard 21006 LOVE'S LINES, ANGLES & RHY		
45	TREAT HER LIKE A LADY	27	12
46	PUSHBIKE SONG	54	65
47	Mixtures-Sire 350 (Dist: Polydor)  I THINK OF YOU	44	49
48	REACH OUT I'LL BE THERE	45	46
49	GIVE MORE POWER TO THE	60	_
	PEOPLE Chi-Lites-Brunswick 55450	64	76
50	NATHAN JONES Supremes-Motown 1182	69	_
51	GOTTA SEE JANE R. Dean Taylor-Rare Earth 5026 (Dist: Motown)	55	60
52	I DON'T KNOW HOW TO LOVE Yvonne Elliman-Decca 32785	<b>H</b> 79	<b>IM</b> 97
53	LAYLA  Derek And Dominoes-Atco 6809		
54	I'LL MEET YOU HALFWAY	59	62
55	Partridge Family-Bell 996 MELTING POT	_	_
56	Booker T & MG's-Stax 0082 WE WERE ALWAYS SWEETHEAI	57 <b>RT</b> !	58 <b>S</b>
	Boz Scaggs-Columbia 45353 FUNKY MUSIC SHO NUFF TUR	66	78
	ME ON  Edwin Starr-Gordy 7107	62	
58	WHEN YOU'RE HOT, YOU'RE H	ОТ	
	SOMEONE WHO CARES	68	84
	Kenny Rogers & The First Edition-Reprise 0999  I CRIED	48	50
61	James Brown-King 6363	70	-
	Janis Jopiin-Columbia 45379 RAINY DAYS AND MONDAYS	_	-
	Carpenters-A&M 1260	-	-
63	YOU'RE MY MAN Lynn Anderson-Columbia 45356	72	_
64		65	72
65	Warner Bros. 7475  LUCKY MAN		
66	Emerson, Lake & Palmer-Cotiliion 44106 FEELIN' ALRIGHT	67	75
	Grand Funk Railroad-Capitol 3095	77 N. C	_

67	I'M COMIN' HOME		
68	Dave Edmunds-MAM 3608 (Dist: London)	76	-
69	C'MON Chicago-Columbia 45370	_	_
70	A MAMA & A PAPA	63	78
71	Ray Stevens-Barnaby 2029 LONELY FEELIN'	85	-
72	War-United Artists 50746  L.A. GOODBYE	<b>7</b> 3	80
73	Ides Of March-Warner Bros. 7466 NEVADA FIGHTER	74	91
74	Michael Nesmith-RCA 0453 THAT'S THE WAY I'VE ALWAY	75 <b>S</b>	83
	HEARD IT  Carly Simon-Elektra 45724	84	93
75	ALBERT FLASHER  Guess Who-RCA 0458	82	89
76	REACH OUT YOUR HAND Brotherhood Of Man-Dream 85073 (Dist: London)	80	86
77)	HOT LOVE T-Rex-Reprise 1006	88	_
78	HOUSE ON POOH CORNER Nitty Gritty Dirt Band-United Artists 50769	87	_
79	13 QUESTIONS Seatrain-Capitol 3067	81	87
80	TRY SOME, BUY SOME Ronnie Spector-Apple 1832	_	_
81	THE COURT ROOM Clarence Carter-Atlantic 2801	_	_
82	I'LL ERASE AWAY THE PAIN Whatnauts-Stang 5023		
83	SHE'S NOT JUST ANOTHER WO 8th Day-Invictus 9087 (Dist: Capitol) HELP ME MAKE IT THROUGH	- IVI	414
84	THE NIGHT	00	00
85	Joe Simon-Spring 113 (Dist: Polydor) RED EYE BLUES	96	98
86	Red Eye-Pentagram 206 FUNKY NASSAU Beginning Of The End-Alston (Dist: Atlantic)	97	-
87	BROWNSVILLE  Joy Of Cooking-Capitol		100
88	CAN'T FIND THE TIME Rose Colored Glass-Bang 584	91	94
89	INDIAN RESERVATION Raiders—Columbia 45332	98	_
90	LOVE'S MADE A FOOL OF YOU Cochise-United Artists 7362	J 92	
91	BE NICE TO ME		
92	BE MY BABY	95	_
93	Clssy Houston-Janus 145 SOMETIMES IT'S GOT TO RAII		95
94	Jackle Moore With Dixie Flyers-Atlantic 2798  NEVER CAN SAY GOODBYE	_	_
95	isaac Hayes-Enterprise 9031 (Dist: Stax) SEA CRUISE	-	-
96		100	-
	Susan Raye-Capitol 3035	— Элг	-
97	TAKE ME HOME, COUNTRY RO	- -	_
98	Raelettes-Tangerine 1014 (Dist: ABC)	-	_
99	ONLY ONE SONG Sha Na Na-Kama Sutra 522 (Dist: Buddah)	_	_
100	SPINNING AROUND  Main Ingredient-RCA 253	_	_
EES)			_
	12   Sometime It's Got To Rain (Cotillion—BMI)   Spinning Around (Ltd—BMI)	1	93 .00
	44 Stay Awhile (Bells—Polydor)	••••	4

#### - ALPHABETIZED TOP 100 (INCLUDIN

Albert Flasher (Dunbar—BMI) A Mama And A Papa (AHAB—BMI) Another Day (McCartney—BMI) Baby Let Me Kiss You (Malaco—BMI) Bad Water (Unart—BMI) Battle Hymn of Lt. Calley (Shelby Singleton	75 7D 11 19 98
Be My Baby (Trio/Mother Bertha—BMI)	28 92
Rooty Butt (Tangerine—BMI)  Bringe Over Troubled Water	91 27
(Charing Cross—BMI) Strown Sugar (Gideon—BMI) Trownsville (Red Shoes—ASCAP) Can't Find The Fire (Intervale/Screen	5 14 87
Gems/Col.—BMI)  chick A Boom (Shamley (Etria-ASCAP)  cool Aid (Wingate ASCAP)  cond (Little Dicken (ASCAP)	88 8 43
on't Change On Me (Race: U.A. ASCAP)	69 61 29 39
hrum (Wren/Viva)  8 (Bizarre—BMI) eeling Afright (Irving—BMI) riends (Dick James—BMI)	33 40 66
unky Music (Jobete—BMI) unny Nassau (Sherlyn—BMI)	35 57 86

Bobby Sherman-Metromedia 217 49 —

Give More Power To The People (Julio Brian—BMI)	49 51 84 26 77 78
Gotta See Jane (Jobete—BMI) Help Me Make It Through The Night	51 84 26 77
(Combine—BMI)	26 77
Here Comes The Sun (Harrisongs—RMI)	77
the Lord (Table 4 days and 100 pg)	
Hot Love (Tro-Andover—ASCAP)	
If (Screen Gems/Columbia—BMI)	6
I Am I Said (Pophet—ASCAP)	7 60
Don't Know How To Love Him (Leeds—	00
ASCAP)	52
I Don't Blame You At All (Jobete—BMI) I Love You For All Seasons (Ferncliff-James)	18 21
I'll Erase Away Your Pain (Gambi—BMI)	82
I'll Meet You Halfway (Screen Gems-BMI)	54
I'm Coming Home (Duchess—BMI)	67 89
I Play And Sing (Pocketful of Tunes/	03
Saturday—BMJ)	34
	47 25
Joy To The World (Lady Jane—BMI)	1
Just My Imagination (Jobete—BMI)	36
	72 96
Layla (Casserole—BMI)	53
Lonely Feeling (Far Out—ASCAP)	71

NG PUBLISHERS AND LICENSEES)	_
Love Her Madly (Doors—ASCAP)	12
Love's Lines, Angles & Rhymes (April Music Inc.—ASCAP)	44
Love's Made A Fool Of You (Nor Va Jak—BMI)	90
Low Down (Aurelia—ASCAP)	68
Lucky Man (Tro-Total—BMI)	65
Me And My Arrow (Dunbar—BMI)	38
Me And You And A Dog Named Boo (Kaiser/	
Famous/Big Leaf—ASCAP)	17 55
Melting Pot (Booker T & Mg's—Stax) Nathan Jones (Jobete—BMI)	5D
Nevada Fighter (Screen Gems/Columbia—BMI)	73
Never Say Goodbye (Jobete—BMI)	94
One Toke Over The Line (Talking Beaver-	
BMI)	32
Only One Song (Kama Sutra—BMI)	99
Power To The People (Maclen—BMI)	1D 46
Push Bike Song (Right Angel—ASCAP) Put Your Hand In The Hand (Beechwood—BMI)	2
Rainy Days And Mondays (Almo—ASCAP)	62
Reach Out I'll Be There (Jobete-BMI)	48
Reach Out Your Hand (Burlington/Hiller-	
ASCAP)	76
Red Eye Blues (Screen Gems/Columbia—BMI)	85
Sea Cruise (Ace—BMI)	95 16
She's A Lady (Spanka—BMI) She's Not Just Another Woman (Cold Fever	10
—BMI)	83
Someone Who Cares (Beechwood-BMI)	59
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	

	Wall Ingledient-Rox 255	
,	Sometime It's Got To Rain (Cotillion—BMI)	93
	Spinning Around (Ltd—BMI)	10
	Stay Awhile (Bells-Polydor)	
)	Superstar (Leads ASCAP)	23 22 97
1	Sweet And Innocent (Tree—BMI)	22
	Take Me Home Country Roads (Lane—ASCAP)	97
	That's The Way I've Always Reard It	74
	(Quackenbush/Kensho—ASCAP)	81
	The Court Room (Iree—BWI)	42
	Theme From Love Story (Famous—ASCAP) 13 Questions (Kulberg/Roberts/Open End—	44
	BMI)	79
	Timothy (Plus Two—ASCAP)	13
	Tip Of My Tongue (McCoy/One Eye Soul)	30
	Toast & Marmalade For lea (Casserole—BMI)	24
	Treat Her Like A Lady (Unart/Stagedoor-	
	BMI)	45
	Try Some, Buy Some (Harrison—BMI)	80
	Want Ads (Gold Forever-BMI)	31
	We Can Work It Out (Maclen—BMI)	9
	We Were Always Sweethearts (Blue Street-	
	ASCAP)	56
	What's Going On (Jobete-BMI)	15
П	When You're Hot (Vector-BMI)	58
Ш	Woodstock (Siguomb-BMI)	20
П	Your Love (Music Power/WB Tamerlane—	
	BMI)	64
	You're My Man (Flagship—BM1)	63

# SHESALADY

First the single.\* Now the LP...by the world's most exciting singer.



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"Rings" was written as a wedding present for two friends of the composers. But it's the kind of song that means a lot to anyone who's been in love.

So the writers brought "Rings" to Chips Moman. Who's produced hits like "Hooked On A Feeling," "In The Ghetto," "I Just Can't Help Believin'," "You've Lost That Lovin' Feeling" and "Suspicious Mind."

Now "Rings" is the first single on Chips' newly formed label, Entrance Records. And it's sung by Cymarron, a new group who knows about the "Memphis Sound" that Chips helped make so famous.

"Rings" by Cymarron. The song that started a new label and a new life.

"RINGS" BY CYMARRON. 287 7500
THE FIRST SINGLE ON ENTRANCE RECORDS.

Dedicated to Bob and Chris.

#### RCA Augments Current L.A. Dist. With Direct Sales Organization

#### Other Areas Seen As Base To Aid Label's New Acts

NEW YORK—RCA will open a Direct Sales Organization in the Los

NEW YORK—RCA will open a Direct Sales Organization in the Los Angeles area to augment its present multiple distribution set up in that city. Mort Hoffman, vice president Commercial Operations, of RCA Records, emphasized that this is not a "branch" operation in that the RCA line is not being pulled from present distribution. He further indicated that RCA will follow the same course in other cities where it is not getting the in depth coverage it needs to build new acts and develop the careers of new talent joining the label. Formerly handled in L.A. by Music West, an independent distributor, RCA in Los Angeles, at the time of the announcement, was handled by multiple distributors, the type most often referred to as "sub-distributors" by others in the trade. And as Hoffman pointed out, such distribution, although it does "a tremendous job" with top line, quick turnover product, is not structured to develop new, unknown talent. One needs a sales force, Hoffman went on, to see to it that the product of new talent and of our complete catalog is represented in depth in every store in

#### FRONT COVER:



Not since the heyday of The Lovin' Spoonful has Kama Sutra Records
made such a heavy chart and public
impression as in recent weeks, with
two top 10 singles (Brewer &
Shipley's "One Toke Over the Line"
and Ocean's "Put Your Hand In The
Hand"), a rising chart album (Brewer & Shipley's "Tarkio") and the Sha
Na Na spreading "the glory that was
grease" in a steady-selling album
("Rock And Roll Is Here To Stay")
and a single entry, "Only One Song".
Dormant until its official reactivation two years ago through Buddah,
Kama Sutra had established a tradition of recording and producing Kama Sutra had established a tradition of recording and producing 'Now' music by Lovin' Spoonful, Captain Beefheart, the Tradewinds and The Innocence since its inception 1965. "Tarkio Road", the new Brewer & Shipley single taken from their "Tarkio" LP, the first LP by Ocean and a new album by Sha Na Na are being readied for release.

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every area in the country, and where he finds this job is not being ac-complished RCA will consider as-sisting its distributors in that area with a direct sales operation.

#### 'Major' Talent Due

In the next few weeks, Hoffman continued, RCA will be making some "major announcements" about the signing of important talent. And he feels that it is essential that in every area of the country in which records by these new acquisitions begin to

by these new acquisitions begin to make noise, product should be readily available for all retailers and consumers who want it. Where there is difficulty in reaching the consumer who wants such records, RCA will consider a direct sales organization.

At a press conference making the above announcement, Hoffman pointed only to the Los Angeles market where such a move was being made. He mentioned no other territories. But he will be giving close scrutiny to all areas of the country in the coming months. (RCA has multiple distribution in many areas around the U.S. through rack jobbers or sub-distribs.)

Hoffman announced the new RCA move in the following letter he sent to his distribution chain:

Gentlemen:

Gentlemen: Recent activity in several areas has raised the now familiar question about our future plans for record (Cont'd on p. 36)

#### Polygram Formed As Holding Co. For DGG, Philips In Global Market

HAMBURG—In a major international music development, a new holding company, Polygram, has been established by Siemens A.G. and N.V. Philips, which, since 1962, have operated the DGG label in Germany and the Philips label in the Netherlands. "The steady increase in the business volume in the record field," a statement said, "and the extension of the area of activities into adjacent fields necessitate clearer lines of responsibility and a more flexible structure."

structure.

structure."

Controlling the activities of DGG and Philips, Polygram will actually be formed as holding companies in Germany and the Netherlands, though acting as a single company. This is possible with the absence of anti-monopoly legislation in Europe.

Both companies will have similar management, consisting of the former management of DGG and Philips, who include Coen Solleveld, Dr. Hans-Wener Steinhausen, Drs. Johannes van der Velden and Kurt Kinkele. Siemens and Philips are 50-50 partners in the venture.

The central steering of music activ-

The central steering of music activities (e.g., A&R, manufacture and distribution) will be handled by subsidiaries of the two Polygram companies, including Polydor Int'l in Hamburg and N.V. Phonogram Int'l in Baarn

#### Avco Music Div. Shifts To Parent: Hugo & Luigi Broadening Co. Base

#### New Labels, More Field Promo Staffers

NEW YORK—More funds for expansion will be one of the benefits in the sion will be one of the benefits in the reorganization of Avco-Embassy Records as a separate division of the Avco Corp. Since its inception 1½ years ago, the music division reported to Avco Embassy Pictures, an Avco unit headed by Joseph E. Levine

ine.
Under the new setup, announced by Under the new setup, announced by James Kerr, Avco president, and Hugo Peretti and Luigi Creator, vp and chief operating officers of the music division, the label will be renamed Avco Records and report directly to Kerr. Hugo & Luigi will continue to run the label and publishing units. Latter includes Avemb Songs (BMI) and Avco Embassy Music (ASCAP).

Among the plans set are the formation of subsidiary labels, including an R&B label, and the signing of national distribution deals. This will mean an expansion of the company's promo force at the national, regional and local level over the next several months.

next several months.

Avco Records also plans to negotiate a number of indie production deals with producers of contem-

#### **Capitol Sticks** To 98c Single; Dealer \$ To 63c

HOLLYWOOD—Capitol Records will stick to the 98¢ single, after all. Earlier this year, the company announced a \$1.29 list price, effective April 1, but this was later reduced to \$1.19. However, Brown Meggs. marketing vp, stated last week: "We must face the competitive realities. Unfortunately, despite the need for increased price margins at all levels of distribution, the market today increased price margins at all levels of distribution, the market today seems unalterably wedded to the old 98¢ list price for singles." Effective May 1, the label's price to dealers goes from 60¢ to 63¢. Regular terms and discounts otherwise remain unchanged. porary product, both those with track records and promising newcomers.

Explaining a "tight team" philosophy, Bud Katzel, general manager, stated: "It is not our intention that our expansionary moves include a pyramiding personnel overhead...the expansion is in the area of securing product and supporting that pro-

"We are anxious," Hugo & Luigi added, "now to move forward and develop the kind of music company that will be an integral part of the over-all Avco Corporation complex and a leading factor in the music industry."

#### Bill Protecting Sounds Recordings OK'd By Senate

WASHINGTON-A major battle in the war against bogus recordings was won here last week as the Senate passed, by a voice vote, Bill S. 646 which would grant, for the first time, a Federal copyright on sound recordings. This would be part of an amendment to the Copyright Act of 1909. Now the Bill goes to the House

#### Uphold Preliminary Injunction In UA Pirate Tape Action

NEW YORK-The North Carolina Court of Appeals has upheld a pre-liminary injunction granted by a lower court to United Artists Records against alleged manufacturers and distributors of pirated tapes. The firms, operated by J. M. Pettus, also a defendant in the UA action, are Eastern Tape Corp. and G&G Sales. The formation of Polygram is expected to realize expansion in such areas as music publishing, the video cartridge and TV. The two holding companies will be responsible for all affiliates engaged in the music field, a total of about 45 companies, most bearing either the name Polydor or Phonogram. The management of Polydor Int'l will be entrusted to Dr. Werner Vogelsang as president and J. Dieter Bliersbach, senior vp. The management of N.V. Phonogram Int'l will consist of Pieter Schellevis, president; and Willem Zalsman, senior vp, Joop Buinink, vp. Jan van Houten will be a vp in both companies, responsible for manufacturing. DGG, known since 1898, will continue (Cont'd on p. 36)

#### Seek 'Friendly' McCartney Break In Beatles & Co.

LONDON—"Friendly" ways will be found out-of-court to settle Paul McCartney's bid to end his partnership in Beatles & Co. The three other Beatles have agreed not to press an appeal to stop the appointment of a receiver and manager, James Douglas Spooner, of the partnership in the Beatles & Co. McCartney's former teammates will pay court costs of \$240,000 and a battery of lawyers will seek a "friendly" termination of McCartney's ties with the company. The appeal judge, Lord Justice Russell, said this development brought "tidings of great joy" to his court.

ourt.

In the U.S., ABKCO Industries is "still and will continue to be the business managers of Apple Corps Ltd. and the Apple Group of Companies," according to a "clarification" statement from Apple Corps Ltd. "Neither Mr. James Douglas Spooner nor any other person has been appointed receiver and manager of Apple Corps Ltd. or any of the Apple Group of Companies," the firm said. The appointment, the statement added, applies only to The Beatles & Co.

Stones 'Sticky' Sticks

NEW YORK — The Rolling Stones "Sticky Fingers" LP on their new Rolling Stones Records label is a runaway smash. The record started shipping Friday, April 23, and by Tuesday of last week Atco had completed shipment of over 500,000 tapes and LP's. Orders for tapes and LP's before the recording was released were well above the 500,000 mark, making it a gold record before the release date.

"Sticky Fingers" was a smash not only in the U. S., but throughout the world. In England, France, Italy, Holland, Germany, The Scandinavian countries, and Japan, orders were swamping the Kinney Group offices handling the Rolling Stones product, as well as all Atlantic-Atco licensees. Meanwhile the Rolling Stones single, "Brown Sugar" is taking off both domestically and internationally. It's 14 (with a bullet) this week.

The release of the single and the "Sticky Fingers" album was coordinated around the world. Advertising campaigns were also coordinated so that similar ads appeared in Europe and the United States the same week. A four color poster was in both trades and consumer magazines.

SRL Battle Continues To Blossom

> CBS/Sony Sales Over Projections See Int'l News



"TARKIO ROAD"
THE NEW SINGLE BY BREWER & SHIPLEY



#### **Company Financial Statements**

#### Schwartz Income Increases 33% In First Quarter

WASHINGTON, D.C. — James Schwartz, president of Schwartz Brothers, Inc. has reported increases in sales, income and earnings-pershare for the first quarter of 1971 over the same period for 1970.

over the same period for 1970.

First quarter net sales were reported by Schwartz as \$4,207,095, up from \$3,812,905 for the same period in 1970—an increase of over 10%. Net income rose by more than 26%. Earnings per share increased by more than 33% for the same number of

than 33% for the same number of shares outstanding.

Among the reasons cited by Schwartz for the corporation's increased earnings were expanded retail operations and improved management control over expenses.

Expanded Retail Operations
Schwartz Brothers awas and operations

Schwartz Brothers-owns and operates the Harmony Hut chain of retail ates the Harmony Hut chain of retain music stores specializing in records, tapes, cassettes, high-fidelity equip-ment and musical instruments. Dur-ing the first quarter of 1971, five Harmony Hut stores were in operation, whereas only three were functioning throughout the full first quarter of

Because of the increased number of stores, as well as higher sales volume per store, the retail contribution to overall corporate first-quarter profits rose from 6% in 1970 to 15% in 1971, Schwartz reported.

1971, Schwartz reported.

Schwartz also predicted that a sixth Harmony Hut outlet, scheduled to open in August 1971 in the new model city of Columbia, Maryland in the Washington-Baltimore corridor, should further contribute to the company's profitable retail activity in 1971.

It was further revealed that, while sales volume increased only moderately over the two comparable periods, profits and earnings per share increased greatly as a result of more efficient management control of operating costs and expenses. This was in part the result of an expansion of a new central data processing departa new central data processing depart-ment which has made it possible for management to obtain and analyze sales and marketing information more quickly than before, and has speeded and streamlined the corporation's ac-counting and bookkeeping operations.

#### **Motown Stars**

Over New York

NEW YORK — Motown Records is virtually monopolizing New York
City's entertainment scene, with four of its attractions, the Supremes, the Four Tops. Stevie Wonder and Willie Tyler headlining at such major night Tyler, headlining at such major night clubs and theatres as the Copaca-bana, the Royal Box and the Apollo Theatre, all at the same time within a

Theatre, all at the same time within a one-week period.

The Four Tops lead off the talent parade on April 29 when they begin a two-week engagement at the Copa. The Supremes step into the spotlight at the Hotel Americana's Royal Box on May 3 for two weeks. Stevie Wonder will star at the Apollo Theatre, May 5-11 and ventriloquist Willie Tyler will appear with The Four Tops at the Copacabana.

The Motown personalities are also

Four Tops at the Copacabana.

The Motown personalities are also starring on television during "Motown Week" in New York. The Supremes, whose new hit record is "Nathan Jones," will appear on the David Frost Show on April 30 in a one-hour songfest and interview and on May 5 they will be guest stars on NBC-TV's Tonight Show.

#### Nelson's 'Calley' Disk Sells 1 Mil

NEW YORK — The RIAA has certified Terry Nelson's "The Battle Hymn of Lt. Callev" on the Plantation label as a million-seller. Disk is number 28 (with a bullet) on this week's Top 100 chart.

#### Capitol Industries Shows 3rd Qtr. Loss

HOLLYWOOD — Capitol Industries has reported a net loss of \$694,000, or 15¢ a share, for the third quarter of fiscal 1971, ending April 30. This compared to a net income of \$2,158,000 or 444 a share in the appricase.

compared to a net income of \$2,158,-000, or 44¢ a share, in the previous third quarter period.

Sales for the new period reached \$33,674,000, compared to \$44,539,000.

For the nine month period, sales were \$118,716,000, compared to \$140,022,-000

The company said that it expected a continued decline in the fourth quarter, but that "corrective action" was being taken. This includes price increases, new exec personnel and artist development, and a 20% reduction in salaried personnel since last June

#### Transamerica May Omit Stock Div.

NEW YORK—Transamerica, parent of United Artists Pictures, plans to withhold a 2% stock dividend unless there's a marked improvement in company earnings, reports John Beckett, chairman. The firm made a 2% stock dividend last June. Beckett made the statement at the firm's annual meeting in San Francisco last week.

#### Graham Calls It Quits On Rock; Impresario To Shutter Fillmores

Decision Due On Music Co.'s

NEW YORK—Rock music's most successful impresario, Bill Graham, is leaving the business. In a special press conference held at Fillmore East last Thurs. (29), Graham answered that him the successful the successful that the succ press conference held at Fillmore East last Thurs. (29), Graham announced that his complete withdrawal from the rock scene would begin with the closing of Fillmore East as of June 27, 1971. "The scene has changed," Graham stated, "and, is the last as constant of the content o in the long run, we are all to one degree or another at fault. All that I know is that what exists now is not what we started with, and what I see around me now does not seem to be a around me now does not seem to be a logical creative extention of that beginning." Fillmore West, now scheduled to be demolished in late August or early September of this year, will not relocate. "We have a commitment there through the summer," said Graham.

#### Seven Reasons Cited

Seven reasons for his 'retirement' were listed: 1. "The unreasonable and totally destructive inflation of the live concert scene . . . I continue to deplore the exploitation of the

gigantic-hall concerts, many of them with high priced tickets." 2. "There are fewer quality artists today; but many of those that do exist do not appear in public regularly. Therefore, in order to stay in business, I would be forced to present acts whose musicality fell far below my personal expectations and demands." 3. "... if the Fillmore wants a major headliner, then we are often forced to take the second and/or third act that the agent or manager insists upon, whether or not we would take pride in presenting them, and whether or not such an act even belongs on that particular show." 4. "In the early days of both Fillmore East and er or not such an act even belongs on that particular show." 4. "In the early days of both Fillmore East and West, the level of audience seemed much higher in terms of musical sophistication. Now there are too many screams for 'More' with total disregard for whether or not there was any musical quality." 5. "The time and energy that is required for me to maintain a level of proficiency in my own work has grown so great that I have simply deprived myself of a private life." 6. "For six years, I have endured the abuse of many members of the public and press (in most instances people who did not know me personally). The role of 'anti-christ of the underground' has obviously never appealed to me." 7. "Rock has been good to me in many ways, but the final and simple fact is that I am tired." tired?

In an informal question and an-In an informal question and answer session, Graham said he had no definite plans for the building that is now Fillmore East. "My personal future will begin with a long needed rest," he said. "After that, I don't know. As for the Fillmore, it would know. As for the Fillmore, it would be with the said. be nice if someone who could run it as well or better than we did, would take it over. But I don't know. It could possibly go to a neighborhood high school that needs more space for its pupils."

As far as the Fillmore and San Francisco record labels, Graham said that his decision was so sudden that he hasn't as yet given much thought to whether he'll sell his half interests in them.

in them.

Summing up, Graham stated: "The rock scene in this country was created by a need by the people, expressed by the musicians, and, I hope, aided to some degree by the efforts of the Fillmores. But whatever has become of that scene, wherever it turned into the music industry of festivals, 20,000-seat halls, miserable production quality, and secondrate promoters—however it went wrong—please, each of you, stop and think whether you allowed it, whether or not you supported it regardless of how little you received in return. of how little you received in return.

"I am not pleased with this 'music industry." I am disappointed with many of the musicians working in it, and I am shocked at the nature of the millions of people who support that 'industry' without asking why. I am not assured that the situation will improve in the future."

#### WB Broadens Sound With New Pactees

NEW YORK—Acts recently added to the Warner Brothers roster represent a broad spectrum of musical styles designed to give the label increased depth in many market segments.

Several of the artists recently signed come to Warners from other labels and many are already well known for their past achievements. Three "Johns"—Baldry, Loudermilk and Hartford, all fit into this category. John Baldry is the British rock star whose band at various times included the cream of today's British star whose band at various times included the cream of today's British musician crop. His first Warner Brothers album "It Ain't Easy," was produced by Rod Stewart and Elton John, both of whom worked in Baldry bands. John D. Loudermilk is the songwriter operating from Nashville. Among his compositions are "Rose and a Baby Ruth," "Talk Back Trembling Lips," "Tobacco Road," "Break My Mind," "Then You Can Tell Me Goodbye" and "Bad News." Artists who have recorded his material include Johnny Cash, George Hamilton IV, Jimmy Clanton and many others.

John Hartford, whose "Gentle On

John Hartford, whose "Gentle On My Mind" was transformed into a contemporary classic by Glen Campbell, also joined the Warners roster recently. Hartford's move to Warner Brothers is another indication of the label's increasing involvement in contemporary country field. Other acts include Jackie Lomax, formerly on Apple, and Lamb, formerly on the Fillmore label.

Fillmore label.

He is now in this country and preparing for a tour.

New artists making their respective recording debuts on Warner Brothers include two groups, three young men and one steel band. The groups are Axiom and Kindred; the young men include Ronnie Milsapp, a blind pianist who was signed after playing at the Troubador in Los Angeles and two additions to the Warner-distributed Raccoon label—Kenny Gill and Michael Hurley, whose first albums are entitled "What Was, What Is, What Will Be" and "Arm Chair Boogie", respectively. The steelband is The Trinidad Tripoli Steelband, Caribbean group who have just had their first single, "Aperator" respectively. have just had their first single, "Apeman" released by Warner Brothers. Their forthcoming album was produced by Van Dyke Parks.

Already recording for the standard of the sta

duced by Van Dyke Parks.

Already recording for Warner Brothers in one way or another but doing solo or finding themselves in new configurations are Youngbloods Jesse Colin Young and Banana, who expect to record solo albums. The same is true of Grateful Dead members Jerry Garcia and Mickey Hart. Also coming from the Dead family is The New Riders of the Purple Sage, the country spin-off group spawned by members of the band and friends. friends.

Paul Stookey and Peter Yarrow of Peter, Paul and Mary, will be making their solo debuts, too.



SHORTLY AFTER THE SIGNING—Ten Years After has signed an exclusive pact with Columbia Records. The English stars, formerly on the London label, were signed by Clive Davis, president of Columbia, who is seen conferring with the team. Davis (second from left) noted that they are "important artists making a significant contribution to contemporary music." They are managed and produced by Chris Wright, who along with Terry Ellis, is managing director of Chrysalis Artiste. Group members include guitarist Alvin Lee, bassist Leo Lyons, organist Chick Churchill and drummer Ric Lee. Ten Years After are particularly remembered for their 10-minute appearance on the "Woodstock" flick. Team's had three hit albums.

#### Lorber Production

Deal w/ Atl, Bell

NEW YORK — Alan Lorber Productions has made production deals with the Atlantic and Bell labels.

According to Bernie Miller, general manager, Lorber has signed the seven member "rock chamber" group, Papa Nebo, to Atlantic. Group features violin, vocals, woodwinds, guitars and drums. An LP was released last week (29) leased last week (29)

On Bell, Lorber has brought Orpheus, previously on the MGM label. Team is headed by Bruce Arnold. An LP ships later this month.

#### Col Sets Shifts In A&R Dept.

president of A&R, has lumbia made number of appointments:
Paul Baratta has been appointed
Gold's assistant. Baratta, who previously exercised his talent-finding Gold's assistant. Baratta, who previously exercised his talent-finding function as general manager of Fillmore West, independent production and concert management, will assist Gold on the west coast in areas of planning and supervision. He will deal with artists, managers, producers and others involved in the A&B and others involved in the A&R

Allan Rinde has been promoted to the position of director of contem-porary music on the west coast. He is responsible for seeking out and rec-



Baratta & Rinde





Strahl & Loggins

#### Mayfield Assumes **Curtom Prexy Slot;** Stuart Named VP

CHICAGO—Curtis Mayfield, chairman of the board of Curtom Records, has assumed the presidency of the company. Move follows the formation of a promo company by Eddie Thomas, former president, who, Mayfield said, will continue to promote all Curtom labels as vp of promotions. motions.

Mayfield also disclosed personal manager, Marv. Stuart, who also manages the Impressions as well as other artists, will serve as the company's vp, handling all business affairs as well as new artists.

Stuart himself declared that Curtom, distributed by Buddah, will now become more selective in artist signings and will prune its artist roster. An office has been opened in London at 17 Savile Row under Camad Ltd., wholly owned by Curtis.

New product from Curtom includes "Curtis," a live, 2-LP set from the Bitter End in New York and a new Impressions single, "Love Me."

#### **ASCAP Re-Elects** Adams; Chianti VP

NEW YORK - Stanley Adams has been re-elected president of ASCAP. The board of ASCAP also elected Sal Chianti of MCA Music as vp. The rest of the slate is returned to office, including Ned Washington as second vp; Morton Gould as secretary; Adolf Vogel as treasurer; Arthur Schwartz as assistant secretary; and Rudolf Tauhert as assistant treasurer.

Alperin Exits UA

HOLLYWOOD-Howard Alperin has left as director of special sales for United Artists Records. Alperin had been with the UA organization for the past four years in various exec sales capacities.

Alperin said he is presently considering several offers and will announce his new plans in the near future.

ommending new contemporary tal-ent. Formerly Cash Box's reporter on

ent. Formerly Cash Box's reporter on the contemporary music scene, Rinde most recently served as associate manager of contemporary product, west coast, for Columbia.

Allan Strahl has been made director of contemporary music, A&R east coast. Responsible for seeking out and recommending new contemporary talent, Strahl joins Columbia after pursuing a career with International Famous Angency, where he was head of the contemporary music was head of the contemporary music department. He has been closely associated with, among other artists, the Grateful Dead, John Hammond and Pacific Gas and Electric.

and Pacific Gas and Electric.

Dan Loggins has been appointed director of talent acquisitions, United Kingdom. Responsible for reporting new talent to Gold and Larry Cohn, director of Epic/Columbia Custom A&R, Loggins will act as creative liaison for Columbia with CBS in England. Most recently associated with the record operations of Bill Graham, Loggins was with Discount Records from 1967 until 1970.

#### Barskin Adds A&R Admn Duties At Capitol Label

HOLLYWOOD-Elliot Chaum, vice president of business affairs at Capitol Records, reports that the "team" concept recently implemented by the label's new A&R chief, Artie Mogull, has been extended to business affairs with Doovid Barskin, director of business affairs administration, assuming the additional reponsibility of directg A&R administration.
Barskin's additional responsibilities

are said to represent the over-all strengthening of administrative activities required to service Capitol's artists and production agreements.

Key personnel on Barskin's administrative team will be Allen Mostow, licensing and recording services; Phyllis Diehl, contract services; Roz Phyllis Diehl, contract services; Roz Schrank, production services, and John Groomer, label copy coordinator. Barskin joined Capitol's business af-fairs department in July. 1968, after 15 years as a partner in The Barskin Agency and two years with Warner Brothers as a talent executive.

#### Capitol's Schoel To Artist Relations

HOLLYWOOD-Jeannie Schoel has been appointed artist relations field co-ordinator at Capitol Records, working in conjunction with Capitol's director of artist relations, Al Coury, to whom she reports. Miss Schoel has been with the company since 1968.

Miss Schoel's previous post was as Coury's assistant, but in her new position she has assumed greater authority and a closer working relationship

ity and a closer working relationship with specific artists who now come under her direct responsibility.

Prior to joining Capitol, she worked in advertising in Portland and Los Angeles and was also associated for a time with radio station KISN in Portland. She is a native of Carmel, California, and a graduate of the University of Oregon.

#### Grodsky To Manage 6th Records Spec.

NEW YORK—Jeff Grodsky has been chosen to manage the Rockaway branch of Records Spectacular. This shop will be opened next month, becoming the sixth Records Spectacular operation in the city.

Komisar Leaves **Brunswick Post** 

NEW YORK-Harold Komisar has left his post as vp of sales at Brunswick Records. Komisar, who previously was associated with MCA Records, said he could be reached at (203) 374-4474.

#### NARAS Trustees 3-Day Meet To

#### Cover Video Program, Institute

HOLLYWOOD — A full-scale discussion and appraisal of this year's and next year's Grammy Awards television activities, as well as those sion activities, as well as those of the recently created NARAS Institute, are expected to highlight the three-day trustees meeting of the record academy beginning this Sat. (8) in Palm Springs, Calif.

According to national president Irving Townsend, the confab will bring together all 24 of the Academy's Trustees, from its five chapter cities, with Pierre Cossette and Burt Sugarman, packagers of this year's Grammy Awards Show, and Reyn Parke Director of Specials for ABC Television.

#### Townsend Comment

"The Academy was delighted with "The Academy was delighted with the television audience reception of our first live Grammy Awards telecast," states Townsend. "It rated number one in its two-week time period and reached almost 19 million homes. That means that about 55 million people caught the show. Now we want to make sure that we do just as well rating-wise next year. We will, of course, also explore ways to improve the show and a possible shift in the point of origination."

Discussion of the NARAS Institute is expected to focus on the academy's educational plan for presenting com-prehensive overview sessions cover-ing the field of recording. These prehensive overview sessions covering the field of recording. These would be held for one week in each of the chapter cities for the benefit of talented and underprivileged students. The first of these has been set for New York during the five-day period beginning June 28. Rick Powell, the institute's director, will fly in from Nashville for the meeting.

Also scheduled to attend are the Academy's newly appointed national

#### Newman Is BT's Promo Director

BEVERLY HILLS—Louis Newman has been appointed national promo director of Blue Thumb Records, ac-cording to vice president and general manager Sal Licata.

Newman will directly supervise the overall promo activities for all Blue Thumb product and artists and will work closely with Licata to whom he will report.

The new national promotion director's initial project will involve the Mark Almond Group, whose first LP has just recently been released. Blue has just recently been released. Blue Thumb is now releasing a single called "The City" from that album and Newman will be working on both these pieces of product particularly in coordination with the group's current tour of the U.S. already underway and now continuing in association with the Elton John tour.

Metromedia: Shaw **Directs Publicity** 

NEW YORK—Barry Shaw has been named director of publicity for Metromedia Records.

Shaw will be responsible for all publicity released to trade, underground and consumer press concerning Metromedia artists, itineraries and special promotions or events.

Prior to joining Metromedia. Shaw was assistant advertising and sales promotion manager of Ampex Stereo Tapes. In that capacity, he exercised creative control over all advertising done by the tape manufacturer, as well as participating in the development of special promotions and packaging.

Shaw has also been with United Artists Music Group, acting as publicity director and album production coordinator. In addition, he was a member of the professional department, specializing in TV performances.

administrator David Leanse and Dick Jablow, its NARAS national counsel. Leanse will report on his recent tour of the chapters and present a projec-tion of NARAS' future plans.

Coming from Atlanta will be Bill Lowery, Wade Pepper and Mary Tal-lent. From Chicago Paul Roewade, lent. From Chicago Paul Roewade, Kenny Soderblom and Charlotte Caesar. From Nashville Wesley Rose, Jerry Crutchfield, Danny Davis, Cecil Scaife, Glenn Snoddy, Bill Williams and Emily Bradshaw. New York will send Father Norman O'Connor, Manny Albam, Esmond Edwards, John Hammond, Will Holt, Jim Lyons, John Pate and George Simon.

In addition to Townsend, the host-In addition to Townsend, the hosting Los Angeles Chapter will be represented by Bill Cole, Sid Feller, Larry Levine, Jerry Moss, Dave Pell, George Tipton, Paul Weston, Peter Whorf, Lee Young, Christine Farnon and Carolyn Knutson, as well as TV-committee rep Barry DeVorzon.

#### Maudri Exits Kapp To Join Belkin Prod.

UNIVERSAL CITY-Carl C. Maduri has left Kapp Records as national promo director to accept a vice-presidency with Belkin Productions in Cleveland.

Headed by Jules and Mike Belkin, firm has enjoyed success in the concert field, booking performers on dates throughout the mid-west. Artists presented include Frank Sinatra, Engelbert Humperdinck, Chicago, Tom Jones, Neil Diamond and Elton

Although he will work in all phases of the operation, Maduri is being brought in to step up firm's activities in management and record production. The Belkins also manage ABC m manage ABC Records' The James Gang. With the addition of Maduri, plan is to heavily concentrate on the development of new artists.

Maduri joined Kapp in Feb., 1970, following close on the heels of MCA Records re-organization of the label under general manager Johnny Musso. He entered the record industriction of the second indus try with Mercury'in 1957 in his hometown of Cleveland, as a local promo man. In 1961, Maduri accepted a post with Benart Distributors in the same city, where he spent the next four city, where he spent the next four years. WB/Reprise beckoned in 1965 with a slot as mid-west regional promo director, position he held until 1969, when he formed an indie publishing-production firm.

#### Smith Heads One Niters

NASHVILLE — One Niters, Inc., Nashville based talent/management complex, is continuing under the presidency and management of Billy Smith who has succeeded the operation's founder, the late Dub All-britten

Smith, a veteran of 13 years in the entertainment booking/management field, served for the past six years as the agency's general manager and associate owner before assuming the presidency following Allbritten's death last March 19.

According to Smith, the agency's structure, personnel, and operation will undergo no changes. Booking, personal management, promotion and publicity services for One Niters' artists are to remain in-house at the corporate offices, 111 Lyle Avenue, Nashville.

#### Lionel Hampton's Wife Dies At 57

NEW YORK-Gladys Neal Hampton, wife of Lionel Hampton, the vet jazz figure, died here last week (29) at the offices of Lionel Hampton Enterprise of a heart attack. Mrs. Hampton, 57, accompanied her husband on a recent tour behind the Iron Curtain.

### King Floyd Has A Hit Album



Chimneyville Record Series SD 9047

# Available Now From Your Cotillion Distributor

Cotillion

On Records & Tapes (Tapes Distributed by Ampex)

#### Maytime for WB/Reprise

#### **New Albums** Opens

NEW YORK — Fourteen new Warner Brothers and Reprise albums are - Fourteen new Warbeing readied for release this month. Among the artists represented are James Taylor, Gordon Lightfoot, Jethro Tull, whose albums are being rush released.

rush released.

The new Warner Brothers albums include James Taylor's "Mud Slide Slim and The Blue Horizon," as well as "Common Bond" by the Ides of March, which includes their current single "L.A. Goodbye." Other Warner Brothers albums in the release are

#### Stax Track On Van Peebles Pic.

MEMPHIS — Stax Records has acquired the Melvin Van Peebles "Sweet Sweetback's Baadasssss Song" soundtrack.

soundtrack.

Black moviemaker Melvin Van
Peebles has also engaged Communiplex, Inc., a recently incorporated
internationally Black-owned communications and marketing consulting
group, to handle distribution of his
recently released film with the humorously risque name, "Sweet
Sweetback's Baadasssss Song."
Communiplex President Larry
Shaw, of Memphis, said his film will
assist in the development of the campaign for promoting the film which

assist in the development of the campaign for promoting the film which premiered in Detroit . . . March 31, and will be systematically released soon throughout the country. Communiplex has affiliates in Los Angeles, Chicago, New York and part of Africa.

Van Peebles' "Sweet Sweetback's" film is a tale of the radicalization of

Van Peebles' "Sweet Sweetback's" film is a tale of the radicalization of a Black ghetto pimp, and is a tour de force for the multi-talented Van Peebles, who wrote, directed, produced and stars (he plays the role of the pimp, Brer Soul) in the flick. Also starring in the picture that added the extra "a's" and "s's" in the title to avoid censorship, is singer Rhetta Hughes, (formerly of the exciting duo, Rhetta and Tennison). She plays the role of a hardliving hustler.

#### Line Of Credit Goes To UR&TI

MIAMI, FLA. - A \$650,000 line of credit has been granted United Record & Tape Industries, Inc., by the United National Bank and the United

Banking Group.
According to Allan Wolk, United Record's president, \$350,000 is in the form of revolving credit for eleven months, and the other \$300,000 a fiveyear loan.
"This line of credit is earmarked

primarily for our expansion pro-gram," Wolk said. United Record & Tape Industries,

"Home Is In My Head," by Jackie Lomax, "Gandharva—The Celestial Musician," by Beaver & Krause, "Bend Down & Touch Me," by Glenn Yarbrough, "Cross Between" by Lamb, and the soundtrack of "Summer of '42" by Michel LeGrand. "What Was, What Is, What Will Be" by Kenny Gill on the Warners distributed Raccoon label is also included in the release.

Gordon Lightfoot's second Reprise album "Summer Side of Life" heads up the label's new entries. Other new albums include "Aqualung" from Jethro Tull, "Brave Belt" by Brave Belt, "Things Ain't What They Used To Be (And You Better Believe It)" by Ella Fitzgerald, "2" by Savage Grace and Jimmy Webb's second album, "And So: On."

#### MIO Int Records Sets May Release

Sets May Release

NEW YORK — Marty Wilson, president of Mio International Records, Inc., has announced the release of ten new albums for May; six will be part of the International Series and four a part of the Universal Series. Wilson added that the release will be timed to coincide with the release of these new albums by Ampex Stereo Tapes, under whose banner all of Mio's product is available exclusively in 8-track and cassette in the U.S. and Canada.

The International Series new albums include "It's Together" by the Ray Terrace Orchestra; "The Many Moods of Willie Martinez and His Orchestra"; "Fabulous Guitars" featuring Don and Juan; "Tangos and Other Latin American Favorites" by Emilio and His Orchestra; and two authentic sets from Mexico. "Cristina Ortega" and "Tres Maestros De La Cancion Popular De Mexico." The new albums in the Universal Series are "Paint Your Wagon," featuring the Rita Williams Singers and Paul Masters Orchestra; "Songs of My Faith" by Cantor Samuel Appel; "Richard Rodgers Golden Anniversary," highlighting songs from "Two By Two" and "No Strings" as sung by the Gallery Repertory Theater; and "Abdul Amir Quintet," in a collection of easy listening songs.

The new product will be shipped in May, and Wilson advised that Mio and Ampex will join forces in an overall merchandising and promotion campaign to introduce the new albums on a national level.

Inc., a Miami-based rack merchandiser of records and prerecorded

Inc., a Miami-based rack merchandiser of records and prerecorded tapes, recently expanded into nine new states and is servicing 175 chain store outlets in those states.

United Record is headquartered at 9880 NW 77th Ave. Its stock is traded over the counter.



TANKS A LOT!—UA Records last week arranged a special army tank ride for purchasers of War's premier album at the world's largest record store, Tower Records in Los Angeles. Above, the UA gang surrounds the tank at the label's Hollywood headquarters. Shown are Michael Stewart president, and vp's Mike Lipton and Ron Bledsoe.



#### **Radio Active**

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADDING TITLES TO PROG. SCHEO. THIS WEEK	FOTAL % ( STATIONS TO HAVE ADOED TITLES TO PROG. SCHEO. TO DATE
1.	Rainy Days And Mondays—Carpenters—A&M	56%	56%
2.	l'II Meet You Halfway—Partridge Family-—Bell	47%	97%
3.	Lowdown—Chicago—Columbia	45%	76%
4.	Nathan Jones—Supremes—Motown	40%	95%
5.	Cry Baby—Janis Joplin—Columbia	37%	44%
6.	Indian Reservation—Raiders—Columbia	35%	42%
7.	Don't Pull Your Love On Me—Hamilton Joe Frankn & Reynolds—Dunhill	31%	31%
8.	High Time We Went—Joe Cocker—A&M	27%	27%
9.	Tip Of My Tongue—Brenda & Tabulations— Top & Bottom	25%	34%
10.	Flim Flam Man—Barbra Streisand—Columbia	23%	23%
11.	Wholesale Love—Buddy Miles—Mercury	20%	20%
12.	Be Nice To Me—Runt—Ampex	18%	28%
13.	When You're Hot, You're Hot—Jerry Reed —RCA	17%	96%
14.	Try Some, Buy Some—Ronnie Spector—Apple	14%	39%
15.	Double Lovin'—Osmond Bros.—MGM	13%	13%
16.	She's Not Just Any Woman—8th Day— Invictus	12%	12%
17.	You're My Man—Lynn Anderson—Columbia	11%	11%
18.	Can't Find The Time—Rose Colored Glass—Bang	10%	10%
19.	Love Song—Vogues—Bell	10%	10%
20.	Don't Knock My Love—Wilson Pickett—Atlantic	8%	8%
21.	Only One Song—Sha-Na-Na—Kama Sutra	7%	7%
22.	It's Too Late—Carol King—Ode	6%	12%



# Ranwood's got the fever! LOVE VEANUS. (You Never Have To Say You're Sorry) by SOUNDS OF SUNSHINE

#### **HOT SINGLES:**

#893 ANO I'LL COME BACK (Y VOLVERÉ) (Previously number one song in Mexico, can be number one in U.S.)
b/w SHE LOVES (HER OLEANDER TREE) • THE TURN OF THE CENTURY

#898 TILL LOVE TOUCHES YOUR LIFE (Academy Award Nominee)
b/w | CAN'T STOP LOVING YOU • THE EXOTIC GUITARS

#901 **ANYTIME OF THE YEAR** (Hit Version of the Israeli Airline Commercial) b/w **ALTHOUGH YOU MAKE ME CRY** • CHARLES RANDOLPH GREAN SOUNDE

BRAND NEW SINGLE BY RAY ANTHONY
From the film "Willy Wonka and the Chocolate Factory"
written by Leslie Bricusse and Anthony Newley
PURE IMAGINATION b/w OKIE FROM MUSKOGEE

#### **HOT ALBUMS:**



R8081 Spanish Eyes Myron Floren



R8083 Candida Lawrence Welk



R8085 I Can't Stop Loving You The Exotic Guitars



R8087 No, No, Nanette Lawrence Welk



R8088 Love Themes 8ob Ralston

ATTENTION ALL RADIO STATIONS: IF YOU DO NOT HAVE ANY OF THE ABOVE SINGLES OR ALBUMS PLEASE CONTACT RANWOOD RECORDS.

**MORE HOT STUFF COMING FROM** 

Available through GRT in Cassettes and Cartridge

A SUBSIDIARY OF RANWOOD INTERNATIONAL, INC., 9034 SUNSET BOULEVARD, LOS ANGELES, CALIFORNIA 90069

#### WB Music, James Deal On Print

NEW FORK — Warner Bros, Music Publicang has completed an agreement whereby Warner Bros, will control all print and distribution rights to the Dick James Music, Inc. catalogue for the U.S. and Canada. Deal was negotiated by Ed Silvers, WB Music president, and Irving Brown on behalf of WB with David Rosner and Bob Casper representing Dick James.

and Bob Casper representing Dick James.

Warner Bros. is rush releasing an Elton John song folio featuring compositions written by Elton John and Bernie Taupin, which were included in John's three gold record albums: "Elton John," "Tumbleweed Connection" and "Friends." This will represent the first comprehensive collection of the songwriting team's material.

The James catalog also includes songs written by Shawn Phillips and Uriah Heep. Warner Bros. had previously made a separate deal with Dick James' Maribus Music Inc. granting them the rights to material by The Hollies, Graham Nash and Roger Cooke and Roger Greenaway.

#### **Emmis Music** Corp. Formed

HOLLYWOOD — Emmis Music Corp., a BMI affiliate, has been formed by Mel Shayne, president, Johnny Tillotson, vice president, and Shelley Golden, secretary-treasurer.

According to Shayne, Tillotson, Lucille Cosenza and Lefty Baker have all signed exclusive contracts as writers with Emmis, Tillotson has written some 30 published songs including "It Keeps Right On A-Hurtin'," which has been recorded by 70 artists to date. Miss Cosenza has written "Another You" and "Kansas City, Kansas." Baker, while with Spanky and Our Gang, wrote that group's hit, "Yesterday's Rain."

#### Great Artist P.A. Set For Carole King

NEW YORK — The New York Philharmonic's Great Artists series, which occasionally asks a pon music performer of recognized stature to be one

former of recognized stature to be one of the attractions in the series, has conferred its latest honor on composer-performer Carole King.

Miss King, whose current album on Ode is "Tapestry," will appear in concert on Dec. 5 at Lincoln Center. The engagement will be her second solo concert appearance in New York. Her first will be June 18 at Carnegie Hall.

Hall.

By the Dec. concert, her third Ode album—consisting entirely of her own compositions—will be in release.



Noma Music THE ABERBACH GROUP 241 West 72 Street, New York, N.Y.



STERLING CROWD-Shown at the second annual Sterling Ball presented last week at Gordy Manor in Detroit are: TOP (I to r) Cleveland mayor Carl Stokes, Motown president Berry Gordy and Bob Johnson of Johnson Publications. BOTTOM (I to r) Barney Ales exec vp of Motown, Mrs. Gwen Gordy Fuqua, and Mrs. Anna Gordy Gaye (wife of Marvin). The Sterling Ball is designed to raise funds for deserving inner-city college aspirants, and is presented in conjunction with the Loueye Gordy Wakefield Memorial Scholarship Fund. It was named in honor of Berry Gordy's late sister.

#### Farrell To Calif. For Partridge Cuts

HOLLYWOOD — Wes Farrell, who has produced all the recorded music for ABC-TV's "The Partridge Family", will be in California for the next three weeks recording the show's first 13 Fall segments as well as material for The Partridge Family's future single and LP releases on Bell Records

future single and LP releases on Bell Records.

"Doesn't Somebody Want To Be Wanted", The Partridge Family's second multi-million selling single, topped the charts as did their first, "I Think I Love You," which also received that NARM Award for "Best Selling Single Of The Year." The group is garnered LP gold with "The Partridge Family Album" and their new one, "Up To Date." Both LP's have raced past the million unit mark.

#### Osser To Produce 'Touch' Cast LP

NEW YORK — Ampex Records has signed Glenn Osser to produce the original cast album from the hit offbroadway country-rock musical "Touch" it was announced by Jim

"Touch" it was announced by Jim Frey.

The album will be recorded May 2nd at A & R Studios, 799 7th Avenue, and is scheduled for release on disk and tape July 15th. Deer Patch Music (ASCAP), one of three newly-formed Ampex publishing companies, has rights to the show's score.

"Touch," billed as "The Country-Rock Musical," has more than 200 performances at the Village Arena Theater since its opening last fall. The show's lyrics are by Kenn Long, with music by Long and Jim Crozier. The book was written by Long and Amy Saltz.

#### Fantasy Inks Bobby Rush

HOLLYWOOD - Fantasy Records HOLLY WOOD — Fantasy Records has signed Chicago singer Bobby Rush to a long-term contract. His first single, on Fantasy's Galaxy label, is "Chicken Heads."

Negotiating the deal were Fantasy's Max Cooperstein and Calvin Carter and Leo Austell of Showcase Productions.

Bobby Rush is the brother of bluesman Otis Rush.

#### Sue On 'Good Book'

CHICAGO — Album Graphics Inc. has filed suit in the United States District Court for the Southern District of New York, charging Buddah Records with violating Patent No. 3.556,391, which was issued to AGI January 19, 1971.

January 19, 1971.

The suit alleges that Buddah is continuing to manufacture even though the defendant has been given written notice of its infringement.

The plaintiff asks in the suit that Buddah be enjoined by the court from infringing AGI's patent, and that Buddah permanently discontinue marketing AGI's protected album construction used on "The Good Book," featuring Melaine.

In addition, the President of AGI.

In addition, the President of AGI states that AGI contributed the idea for the 16-page booklet and cover holding device used in "The Good Book," 95000, and that Buddah did not give AGI the opportunity of participating in manufacturing the package

Damages asked are all gains and profits and advantages by the defendant's infringement.

Ivy Hill Lithograph of Great Neck, New York, said last week that it will assume the entire defense of the action according to its indemnity agreement with Buddah. The company said it had been advised by its patent counsel that the company has a "sound defence" to the charge.

#### **Additions to Vital Statistics**

#54\*
I'LL MEET YOU HALFWAY (3:26)
Partridge Family-Bell 996
1776 Bway NYC.
PROD: Wes Farrell c/o Coral Rock 3 E 54 St NYC.
PUB: Screen Gems BMI 711 Sth Ave NYC.
WRITERS: Wes Farrell-Jerry Goffin
FLIP: Morning Rider On The Road

#61\*
CRY BABY (3:55)
Janis Joplin-Columbia 4\$379
51 W 52 St NYC.
PROD: Paul Rothchild c/o Columbia
PUB: Robert Mellin BMI 1650 Bway NYC.
Ritenhouse BMI 360 E 55 St NYC.
WRITERS: J. Ragovoy-B, Berns
FLIP: Mercedes Benz

#62\*
RAINY DAYS AND MONDAYS (3:40)
Carpenters-A&M
1416 N La Brea H'wood Cal.
PROD: Jack Benchetty of A&M
PITS: Almo ASCAP C/O A&M
WRITERS: Paul W Illiams-Rooer Nicols
ARR: Richard Carpenter FLIP: Saturday

LOWDOWN (3:34) Chicago-Columbia 45370 St. W. 52. St. NYC. SI W 52 St NYC. PROD: James Wm Guercio c/o Columbia PUB: Aurela ASCAP WRITERS: P. Cetera-D. Seraphine FLIP: Lonliness Is Just A Word

#80\*
TRY 50ME 8UY SOME (4:0B)
Ronnie 5pector-Apple 1932
1700 Bway, NYC.
PROD: Phil Spector-George Harrison c/o Apple
PUB: Harrisons BMI c/o Apple
WRITER: Geo Harrison FLIP: Tan Doori Chicken

#81\*
THE COURT ROOM (3:29)
Clarence Carter-Atlantic 2801
IB41 Bway NYC.
PROD: Rick Hall Muscle Shoals Ala.
PUB: Tree BMI 905 16th Av S Nashville Tenn.
WRITER: Red Lane ARR: Jimmie Haskell
FLIP: Getting The Bills (But No Merchandise)

#B2\*
I'LL ERASE AWAY YOUR PAIN (2:5S)
Whatnauts-Stang 5023
106 W Palisade Ave Engelwood N.J.
PROD: George Kerr-Nate Edmonds c/o Stang
PUB: Gambi BMI c/o Stang
WRITERS: George Kerr-Sly Robinson
FLIP: I Just Can't Lose Your Love

#83\*
5HE'S NOT JUST ANOTHER WOMAN (3:00)
8th Day-Invictus 9087
1750 N Vine H'wood Cal.
PROD: H. D. Hollow c/o Gold Forever
PUB: Gold Forever BMI 2601

Cad'ilac Tower, Det. Mich. WRITER: C. Wilson-R. Dunbar FLIP: I Can't Fool Myself

#93\*
50METIMES IT'S GOT TO RAIN (3:08)
Jackie Moore with Dixie Flyers-Atlantic 2798
1841 Bway NYC.
PROD: Brad Shaoiro-Dave Crawford c/o Atlantic
PIRE Cattlion BMI c'o Atlantic
WRITERS: D. Crawford-W. Martin-J. Moore
FLIP: Wonderful Marvelous

#94\*
NEVER CAN SAY GOODBYE (3:32)
Isaac Hayes-Enterprise 9031
926 E McLemore Memphis Tenn.
PROD: I. Hayes c/o Enterprise
PUB: Jobete/Portable BMI
2457 Woodward Ave, Det. Mich.
WRITER: C. Davis FLIP: I Can't Help It

±96\*
L. A. INTERNATIONAL AIRPORT
Susan Raye-Capitol 3035
1750 N Vine Hiwand Cal.
PUB: Blue Book BMI
403 Chester Av Bakersfield Cal.
WRITER: Leanne Scott
FLIP: Merry Go Round Of Love

#97\*
TAKE ME HOME COUNTRY ROADS (3:10)
John Denver-RCA 0445
1133 Ave of Americas NYC.
PROD: Milton Okun c/o RCA
PUB: Cherry Lane ASCAP IS E 48 St NYC.
WRITERS: Danoff-Nivert-Denver
FLIP: Poems Prayers And Promises

#98\*
BAD WATER (2:5B) Raelettes-ABC 1014 2107 W. Washington Bivd. L.A. Cal. PUB: Unart BMI 6920 Sunset Blvd. L.A. Cal. WRITERS: Jimmy Holiday-Jackie DeShannon-Randy Myers FLIP: That Goes To Show You

#99\*
ONLY ONE SONG (3:33)
Sha Na Na-Kama Sutra 522
1650 Bway NYC.
PROD: Ed Kramer c/o Kama Sutra
PUB: Kama Sutra/Scottarino BMI (same address)
WRITER: S. S'mon ARR: Bob Freedman
FLIP: Yakety Yak/Jail House Rock

#100\*

5PINNING AROUND
(I MU5T BE FALLING IN LOVE (3:12)

Main Ingredient-RCA 0456

1133 Ave of Americas NYC.

PROD: Ingredients by
Sylvester Simmons McPherson
Buzz Willis c/o RCA
PUB: L T D BMI
WRITER: S. S. McPherson ARR: Bert DeCoteaux
FLIP: Magic Shoes



New Single
BROWN SUGAR
Rolling Stone Records 19100
Produced by Jimmy Miller
Distributed by Atco Records

On Rolling Stones Records & Tapes (Tapes Distributed by Ampex) COC 59100 Produced by Jimmy Miller Distributed by Atco Records

#### Newport Jazz Fest Sets Talent Lineup

RHODE ISLAND — Programs for the 18th annual Newport Jazz Festivel has been announced by George Wall be as 'd in the July fourth weekend Finley to Monday, July 2-5 at Festival Field, the site of the festival since 1965. Four evening and three afternoon concerts will provide a vast array of the best talent in the world of jazz.

Vocalists include Roberta Flack on Vocalists include Roberta Flack on Friday night, Dionne Warwick Saturday night, Aretha Franklin Sunday afternoon, and Billy Eckstine Monday night. The Sunday evening Schlitz Salute to the Blues will feature Ray Charles, B. B. King, T-Bone Walker, Joe Turner, Eddie "Cleanhead" Vinson, the Allman Brothers,

#### Lennie Hayton Dies

HOLLYWOOD — Lennie Hayton, the jazz pianist and Oscar-winning musical director for Metro-Goldwyn-Mayer from 1940 to 1953, died in Palm Springs, Calif. on Sat., April 24. at the age of 63. Hayton, whose widow is Lena Horne, was lately music director for 20th Century Fox, having received a scoring Oscar for "Star!" At MGM, he won an Oscar for the 1949 musical film, "On the Town." He also scored "The Harvey Girls." "The Pirate" and "Singing In the Rain" for MGM.

Born in New York, Hayton started

Born in New York, Hayton started out as a pianist with such groups as those of Frankie Trumbauer, Bix Biederbecke, Red Nichols and Joe Venuti. He also played with Paul Whiteman's Orchestra. He joined ASCAP in 1953. Besides his widow, a sister, Mrs. Maurice Hart, survives.

#### Matthews To Merc As Solo Performer

CHICAGO — A major effort including national and local advertising and an intense, in-depth publicity campaign is being planned by Mercury Records following the signing of Ian Matthews as a solo artist to the Vertigo label, distributed by Mercury. Matthews was formerly leader, writer, producer and inspiration behind Matthews' Southern Comfort until early this year. The group is presently high on the charts for Decca with a single, "Woodstock," and an album, "Later That Same Year." was formerly Matthews leader,

Irwin Steinberg, president of Mercury said Matthews' first effort for Vertigo will be 'If You Saw Thro' My Eyes.'

The album scheduled for a May 1 release will be sent out in a package including the Decca album and a specially written presentation book showing publicity pr book showing publicity profiles, photos, and Matthews' history.

Matthews' split with Southern Comfort and moved over to the Vertigo label as a solo artist is, according to the musician-singer, an artistic and professional extension.

A Smash Recording
"DEVOTION"
Bobbi
Martin
on
BUDDAH
BDA 227 BDA 227

Stan Cooper-Sounds Music Co. 663 Fifth Ave , N.Y., N.Y. 10022

(212) El. 5-5833

the Buddy Tate Orchestra, and the James Cotton Blues Band.

Big bands will be well represented by Duke Ellington, Stan Kenton, and Buddy Rich Friday night, and Louis Bellson Monday night. Saturday night Gerry Mulligan and Paul Desmond will join the Dave Brubeck Trio, Mary Lou Williams will make a rare appearance, and Chase will make its Newport debut. There will be an old-fashioned jam session when Cannonball Adderley, Herbie Mann, Sonny Stitt, Freddie Hubbard, Dizzy Gillespie and others join the Jimmy Smith Trio on the Newport stage.

The Monday evening program will

Trio on the Newport stage.

The Monday evening program will also present the groups of Cannonball Adderley, Herbie Mann, Dizzy Gillespie, and George Shearing for the first time in sixteen years. The Saturday afternoon groups will be Ornette Coleman, Charles Mingus, Freddie Hubbard, the New York Brass Violin Choir, Willie "the Lion" Smith and Eubie Blake. With Aretha Franklin on Sunday afternoon will be the King Curtis Orchestra, Les McCann, and Rahsaan Roland Kirk. Monday afternoon's groups will be Miles Davis, Sonny Stitt and Gene Ammons, Weather Report, and Soft Machine.

#### Stax Ad Awards

MEMPHIS — Stax Records, Inc. has received four Pyramid Awards and one Addy, the advertising world's equivalent of the Oscar or Grammy, from the Memphis Pyramid Awards Committee of the American Advertising Federation, District #7. The accolades were presented to Larry Shaw, vice president of advertising and creative direction, who is in charge of advertising and graphics charge of advertising and graphics for the label.

Stax was awarded the Addy for an Stax was awarded the Addy for an ad which appeared in Business Publication, Product Campaign, Black and White. Categories in which Stax received Pyramid Awards are Business Publication, Single Page, Black and White; Business Publication, Product Campaign, Black and White; Company Public Relations, Corporate Stationery and Business Cards; Sales Promotional Material and Package Design.

Design.
The award winning material from Stax is now in Nashville for judging in the National Advertising Club competition. This marks the first time Stax has participated in a nation-wide competition.

#### MCA Stock Meet

NEW YORK—MCA Inc. will hold its annual meeting at the Sheraton Blackstone Hotel in Chicago, on Tuesday, June 1, for all stockholders of record as of the close of business on April 16.



#### LOOKING AHEAD

- JUMPIN' JACK FLASH
  (ABKCO—BMI)
  Johnny Winter—Columbia 45368
  IT'S SO HARD FOR ME TO
- SAY GOODBYE

Eddie Kendricks—Tamla 54203
HERE COMES THAT RAINY
DAY FEELING AGAIN

(Maribus—RMI)
Fortunes—Capitol 3086
BE GOOD TO ME BABY
(Klondike—BMI)
Luther Ingram—Koko 2107
MR. & MRS. UNTRUE
(Pocketful/Jillbern—BMI)
Candi Staton—Fame 1478
LT/S TOO LATE

IT'S TOO LATE (Screen Gems—BMI)
Carole King—Ode 70 66015
SAILIN'

(Portorfino/Sho Nuff/Waldin—ASCAP)
Joe Mamma—Atlantic 2789
THERE'S SO MUCH LOVE ALL

AROUND ME Planetary—ASCAP) Three Degrees—Roulette 7102

MARRIED TO A MEMORY

DO WHAT YOU GOTTA DO

Rivers—BMI)
Roberta Flack—Atlantic 2785
STOP YOUR CRYIN'
(Mable—Lawton—BMI)
Chocolate Syruo—AVC0 Embassy 4567
MUSIC IS LOVE

(Guerilla—BMI)
David Crosby—Atlantic 2792
LIGHT AS A FEATHER

(Movalene / Blackwood — BMI) Redbone—Epic 10712 AWAITING ON YOU ALL (Harrisongs — BMI) Silver Hawk—Westbound 178 IT'S TIME FOR LOVE

(Low-Sal—BMI) Oennis Yost & Classics IV— United Artists 50777

I PLAY DIRTY

(Arc/Frepea—BMI) Little Milton (Checker 1239) HELP ME MAKE IT THROUGH THE NIGHT (Combine—BMI)
Percy Sledge—2754
COME INTO MY LIFE

18

(Murbo—BMI)
Al Martino (Capitol 6160)
AND! LOVE YOU SO
(Mayday/Yahweh—BMI)
Bobby Goldsboro—United Artists 50776
I HEAR THOSE CHURCH BELLS 19

I HEAR THOSE CHURCH BEI RINGING (Pocketful/Saturday—BMI) Ousk—Beil 990 WHEN YOU DANCE I CAN REALLY LOVE (Broken Arrow—BMI) Neil Young—Reprise 0992 IF I COULD (Fourth Floor—ASCAP) Gordon Lightfoot—United Artists 50765 CREEPIN' AWAY (Williams—BMI)

22

(Williams—BMI)
Swamp Oogg—Elektra 45721
BROTHER

(Very Important—ASCAP) New Christy Minstrels—Gregar D106

SHE'S A LITTLE BIT COUNTRY (Wilderness—BMI) Dean Martin—Reprise 1004

GET HIGH ON JESUS (Kama Sutra—BMI) U.S. Apple Corps—SSS Int'l 829 HEAVEN HELP US ALL

(Stein & Van Stock—ASCAP) Brook Benton—Cotillion 44110 I NEED YOU BABY Jessie James—Zea 50003 28

29 MY LITTLE ONE

(Noma—BMI) Marmalade—London 20066 MOZART SYMPHONY #40 IN G MINOR (Morro—BMI) Waldo Oe Los Rios—United Artists 7468

#### Sunday Funnies Get Motown Push

DETROIT — The Sunday Funnies, a Detroit rock group on Motown's Rare Earth label, will be the object of a massive promotional effort by Rare Earth in conjunction with the release of their dubut LP next month, "Sunday Funnies."

A special press party will mark the group's debut night club appearance May 10, at the Village Gate, in New York.

Andrew Loog Oldham, known for his work with the Rolling Stones, produced the album in Motown's Detroit studios.

The LP's deluxe fold cover is an

original design by Sean Kenny, recipient of a Tony Award for his set designs for the 1968 Broadway musical, "Oliver." The surrealistic

musical, "Oliver." The surrealistic photo cover package includes lyric sheets for the songs in the album.

Rare Earth plans extensive advertising in underground and related publications the week of the Sunday Funnies' debut, with 60 second spots on free form radio stations in the

Clifford Produces Spoelstra Album

Spoelstra Album

HOLLYWOOD — Doug Clifford, drummer for Creedence Clearwater Revival, will produce an album by singer-songwriter and guitarist Mark Spoelstra for Fantasy Records.

This will be Clifford's first musical project outside of Credence. Spoelstra will write all the songs and will split arrangement chores with Clifford.

Also to be featured on the album, to be titled "This House," will be Booker T. bassman "Duck" Dunn, and, on keyboard, Toni Brown from Joy of Cooking.

Spoelstra has previously recorded for Folkways, Elektra and Columbia. He has performed, playing the 12-string guitar, in clubs from coast to coast.

coast.

The album is currently being recorded at Wally Heider's San Francisco studios with Russ Gary engineering. It is expected to be released

#### **Nectar Sets New Fulton Release**

NEW YORK — Eileen Fulton, who stars in the CBS-TV soap opera, "As the World Turns," just completed a recording date at Echo Sound Studios in Levittown. The session was produced by Danny Fortunato, president of Nectar Record Corporation, and a follow-up single will be issued in May to Miss Fulton's current Nectar release, "Radio."



SUNSHINE FOR SWEDEN—Eric Anderson, who heads his own publishing company (Wind and Sand) announced that Mildred Fields (l.) of Transaction Music Ltd. in New York concluded the deal as representative of Sweden Music AB in Stockholm. Plans are already underway for two different Swedish versions of the Anderson tune "Sunshine and Flowers", produced in the United States by Jackie Mills and released by Warner Brothers as a recent single.

BIG SUR FOLK FESTIVAL MONTEREY, CALIFORNIA 1970 FEATURING/JOAN BAEZ THE BEACH BOYS MERRY CLAYTON KRIS KRISTOFFERSON **COUNTRY JOE McDONALD** LINDA RONSTADT

THE ROYALTIES WHICH ORDINARILY GO TO THE ARTISTS AND PRODUCER FROM THE SALE OF THIS ALBUM WILL GO TO THE INSTITUTE FOR NONVIOLENCE, PALO ALTO, TO HELP EXPLORE POSSIBLE AVENUES FOR PEACE IN THIS DECADE. **WOULDN'T IT BE NICE?** 

THE FOLLOWING RECORD COMPANIES **MADE THIS ALBUM POSSIBLE:** CAPITOL, MONUMENT, WARNER BROS./REPRISÉ, VANGUARD Our single is "Wouldn't It Be Nice?" The Beach Boys ODE-66016-5



#### Additions To Radio Playlists - Primary Markets

A broad new of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WABC—New York
Tarkio Road—Brewer & Shipley—Kama Sutra
Chick—Daddy Dewdrop—Sunflower
Boo—Lobo—Big Tree
Love Her—Doors—Elektra
Booty Butt—Ray Charles Orch—Tangerina
Seasons—Fuzz—Calla

WOKY-Milwaukee Super Star—Murray Head—Decca

| Don't Know—Ivonne Elliman—Decca Sea Cruise—Johnny Rivers—U.A.
Rainy Days And Mondays—Carpenters—A&M

KXOK—St. Louis The Drum—Bobby Sherman—Metromedia Easy—Ringo Starr—Apple Don't Knock—Wilson Pickett—Atlantic

WMAK—Nashville The Drum—Bobby Sherman—Metromedia Indian Reservation—Raiders—Columbia Sweethearts—Boz Scaggs—Columbia Be Nice—Runt—Ampex WLS—Chicago
Tip—Brenda & Tabulations—Top & Bottom
Lullaby In The Rain—Happenings—Jubilee
Don't Pull Your Love—Hamilton Joe Frank
Reynolds—Dunhill Reynolds—Dunhill
Rainy Days And Mondays—Carpenters—A&M
Love Song—Vogues—Bell
And I Love You So—Bobby Goldsboro—U.A.
Don't Knock My Love—Wilson Pickett—Atlantic
Funky Music—Edwin Starr—Gordy
Be Nice—Runt—Ampex
Center Stage—Hey Lady—
198 Low Down—Chicago—Columbia Cry Baby—Janis Joplin—Columbia
Lucky Man—Emerson Lake Palmer—Cotillion
Too Late—Carol King—Ode
Flim Flam Man—Barbra Streisand—Columbia

WQXI—Atlanta Hot—Jerry Reed—RCA Nathan Jones—Supremes—Motown Seasons—Fuzz—Calla

#### WKBW-Buffalo

Layla—Derek & Dominos—Atco
Brownsville—Joy Of Cooking—Capitol
Here Comes—Richie Havens—Stormy Forest
Sweet—Donny Osmond—MGM
Bridge—Aretha Franklin—Atlantic

WOAM-Miami Bridge—Aretha Franklin—Atlantic I'll Be There—Diana Ross—Motown Pic: Rainy Days And Mondays—Carpenters—

WTIX—New Orleans Rainy Days And Mondays—Carpenters—A&M Sweet—Donny Osmond—MGM

WMPS—Memphis
That's The Way—Carly Simon—Elektra
Indian Reservation—Raiders—Columbia
Funky Music—Edwin Starr—Gordy
I'm Coming Home—Dave Edmunds—Mam
Tip—Brenda & Tabulations—Top & Bottom

WFIL—Philadelphia
Rainy Days And Mondays—Carpenters—A&M
Meet You Halfway—Partridge Family—Bell
Sweet—Donny Osmond—MGM
High Time We Went—Joe Cocker—A&M
Toast—Tin Tin—Atco
Indian Reservation—Raiders—Columbia
Don't Pull Your Love—Hamilton Joe Frank
Powends—Dupbill

Reynolds—Dunhill Try Some—Ronnie Spector—Apple Timothy—Buoys—Scepter

WMEX-Boston WMEX—Boston
Rainy Days And Mondays—Carpenters—A&M
I'll Be There—Diana Ross—Motown
The Drum—Bobby Sherman—Metromedia
Treat Her—Cornelius Bros—U.A.
Tip—Brenda & Tabulations—Top & Bottom
Only One Song—Sha Na Na—Kama Sutra

-Minneapolis Brown Sugar—Rolling Stones—Rolling Stones
Cool Aide—Paul Humphrey—Lizard
Melting Pot—Booker T & MGS—Stax
Easy—Ringo Starr—Apple
Want Ads—Honey Cone—Hot Wax
I'll Be There—Diana Ross—Motown

WEAM—Washington D.C.
Rainy Days And Mondays—Carpenters—A&M
Low Down—Chicago—Columbia
Give More Power—Chi-Lites—Brunswick
Be Nice To Me—Runt—Ampex
LP: Wild Horses/You've Got To Move—Rolling Stones-Rolling Stones

CKLW—Detroit You're Love—Watts 103 St Band—Warner

Meet Me Halfway—Partridge Family—Bell Signs—5 Man Elec Band—Lionel Booty Butt—Ray Charles Orch—Tangerine She's Not Just Another Woman—8th Day—

WIXY—Cleveland
Rainy Days And Mondays—Carpenters—A&M
High Time We Went—Joe Cocker—A&M
Hot—Jerry Reed—RCA
Be Nice To Me—Runt—Ampex Help Me Make It—Joe Simon—Spring Sea Cruise—Johnny Rivers—U.A. Tarkio Road—Brewer & Shipley—Kama Sutra The Drum—Bobby Sherman—Metromedia

WSAI--Cincinnati Here Comes—Richie Havens—Stormy Forest Meet You Halfway—Partridge Family—Bell Arrow—Nilsson—RCA Easy—Ringo Starr—Apple

KILT-Houston Pic: Rainy Days And Mondays—Carpenters— A&M

Nathan Jones—Supremes—Motown Life—Elvis Presley—RCA
Low Down—Chicago—Columbia
Arrow—Nilsson—RCA
Rings—Cymarron—Entrance

WRKO-Boston Nathan Jones—Supremes—Motown Meet Me Halfway—Partridge Family—Bell Light Sings—5th Dimension—Bell

WHB—Kansas City Pooh Corner—Nitty Gritty—U.A.
Feelin' Alright—Grand Funk—Capitol
Bridge—Aretha Franklin—Atlantic
Layla—Derek & Dominos—Atco

-Hollywood Tip—Brenda & Tabulations—Top & Bottom Want Ads—Honey Cone—Hot Wax

KGB—San Diego Red Eye Blues—Redeye—Pentagram Woodstock—Matthew Southern Comfort—Decca

WKLA---Pasadena

KYA-San Francisco

Indian Reservation—Raiders—Columbia
Funky Nassau—Beginning of the End—Alston
Bridge—Aretha Franklin—Atlantic
Booty Butt—Ray Charles Orch—Tangerine

Rainy Days And Mondays—Carpenters—A&M Tip—Brenda & Tabulations—Top & Bottom

Meet You Halfway-Partridge Family-Bell

KFRC—San Francisco
Arrow—Nilsson—RCA
KPS: Long Ago And Far Away—James Taylor—
Warner Bros.

Warner Bros.

Cry Baby—Janis Joplin—Columbia

Wild Horses/Can't You Hear Me Knocking—
Rolling Stones—Rolling Stones

LPS: Cowgirl In The Sand—Crosby Stills Nash
Young—Atlantic
You've Got A Friend—Carol King—Ode
Near You—Boz Scaggs—Columbia

KNDE—Sacramento What's The Buzz—Yvonne Elliman, Apostles—

Honey Roll-Elton John-Uni Mainy Days And Mondays—Carpenters—A&M Meet You Halfway—Partridge Family—Bell Silly Sally—Iron Butterfly—Atco
My Kind Of Woman—Tony Joe White—

My Kind Of Woman—Tony Joe White—
Warner Bros.
On A Monday—Ry Cooder—Reprise
Seasons—Fuzz—Calla
Tore Down—Freddy King—Shelter
I Don't Know—Yvonne Elliman—Decca
Nathan Jones—Supremes—Motown
It's Time For Love—Dennis Yost—U.A.
Mellow Down Easy—John Hammond—Columbia

KYNO—-Fresno Rainy Days And Mondays—Carpenters—A&M Hot—Jerry Reed—-RCA

-Seattle Rainy Days And Mondays—Carpenters—A&M Signs—5 Man Elec Band—Lionel

Signs—5 Man Elec Band—Lionel
Don't Pull Your Love—Hamilton Joe Frank
Reynolds—Dunhill
I Don't Blame—Miracles—Tamla
Wholesale Love—Buddy Miles—Mercury
Nathan Jones—Supremes—Motown
Want Ads—Honey Cone—Hot Wax
Only One Song—Sha Na Na—Kama Sutra

-Pittsburgh Don't Pull Your Love—Hamilton Joe Frank Reynolds—Dunhill Rainy Days And Mondays—Carpenters—A&M Double Lovin'—Osmonds—MGM

Indian Reservation—Raiders—Columbia WAYS—Charlotte
Low Down—Chicago—Columbia
Cry Baby—Janis Joplin—Columbia
Rainy Days And Mondays—Carpenters—A&M
Double Lovin'—Osmonds—MGM
Superstar—Murray Head—Decca
She's Not Just Another Woman—8th Day—
Invietus

Invictus Chicken Bone Bone—Manhattan Transfer— Capitol

KLIF-Dallas

Flim Flam Man—Barbra Streisand—Columbia Hot—Jerry Reed—RCA Hot—Jerry Reed—RCA
Rainy Days And Mondays—Carpenters—A8
Want Ads—Honey Cone—Hot Wax
Courtroom—Clarence Carter—Atlantic
Low Down—Chicago—Columbia
Cry Baby—Janis Joplin—Columbia
Don't Pull Your Love—Hamilton Joe Frank
Reynolds—Dunhill
Funky Nassau—Beginning of the End—Als Funky Nassau—Beginning of the End—Alston

WIBG-Philadelphia High Time We Went—Joe Cocker—A&M California Earthquake—Norman Greenbaum— Neprise
Double Lovin'—Osmonds—MGM
Hot Love—T Rex—Reprise
Light Sings—5th Dimension—Bell
Don't Pull Your Love—Hamilton Joe Frank

Reynolds—Dunhill WCAO-Baltimore

Pic: Rainy Days And Mondays—Carpenters— A&M Sweethearts—Boz Scaggs—Columbia I'll Be There—Diana Ross—Motown Nathan Jones—Supremes—Motown Light Sings—5th Dimension—Bell Live—Elvis Presley—RCA

WAPE—Jacksonville
Pic: 15 Miles To Provo—Dreams—Columbia
Nathan Jones—Supremes—Motown
I Don't Know—Yonne Elliman—Decca
We're Goin' Home—Bobby Bloom—MGM
Sweetest Thing This Side Of Heaven—
Presidents—Sussex
Cry Baby—Janis Joplin—Columbia
Sun Oh Son—War—U.A.

WKNR-Detroit

WKNR—Detroit
Indian Reservation—Raiders—Columbia
Meet You Halfway—Partridge Family—Bell
Hot Love—T-Rex—Reprise
Signs—5 Man Elec. Band—Lionel
She's Not Just Another Woman—8th Day—
Invictus

#### THE BIG THREE

- Rainy Days And Mondays—Carpenters—A&M
- I'll Meet You Halfway—Partridge Family—Bell
- Lowdown—Chicago—Columbia

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the "Tip of our Tongue" we say TĦAŃX!!!

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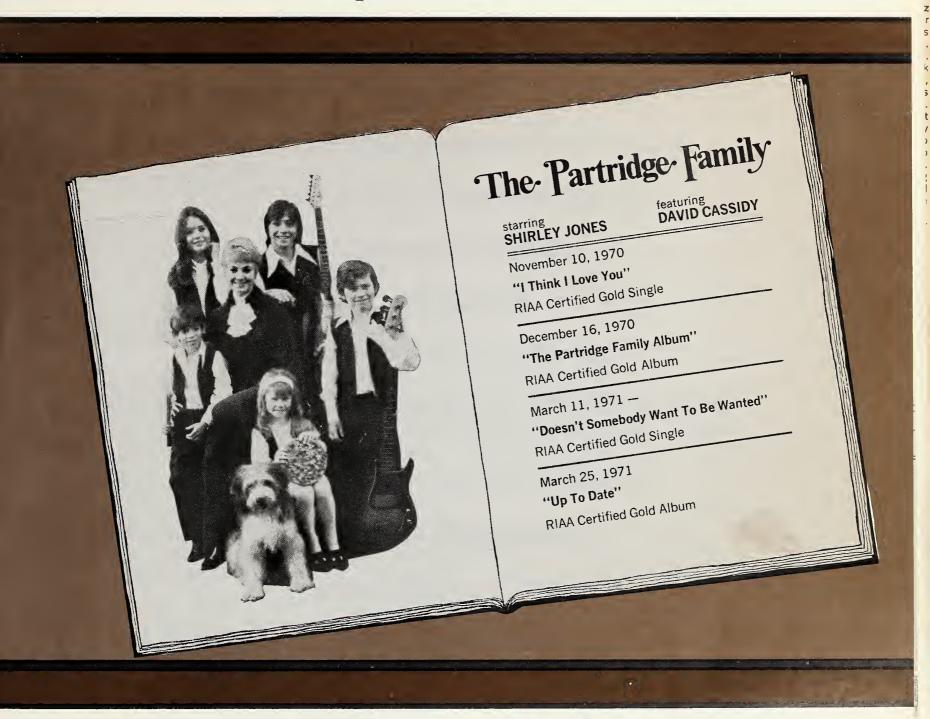
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#### cash box/singles reviews

#### Michs of the Week

CARPENTERS (A&M 1260)

Rainy Days & Mondays (3:40) (Almo, ASCAP-Williams, Nichols)

The wistful quality of Williams/Nichols material has seldom been commercially interpreted by singles sellers. Having done this once before, the Carpenters return to the team's work for yet another masterpiece of all-format entertainment.

THE OSMONDS (MGM 14259)

Double Lovin' (2:30) (Fame, BMI—Jackson, Buckins)

Streaking back from the group's biggest record yet, the Osmonds bubble over on another in the manner of their "One Bad Apple." Side slows the pace just a bit, and adds a touch more instrumental heightening to sew up action this second time. Flip: "Chilly Winds" (2:54) (Hastings, BMI-Schifrin, Charles)

ELVIS PRESLEY (RCA 9985)

Only Believe (2:47) (Rodheaver, ASCAP—Rader)

Life (3:09) (Elvis Presley/Last Straw, BMI—Milete)
Staying with the faith and spirit style of his "Where Did They Go, Lord," Elvis returns in another taste of old fashioned inspirational material. The cleaner production and equally moving "Life" side, though has the strength to make it a two-sided chart single.

IKE & TINA TURNER (United Artists 50782)

Ooh Poo Pah Doo (3:08) (Minit, BMI—Hill)

One of the regulars in LP's by blues and some top forty acts, "Ooh Poo Pah Doo" is turned into a powerful sales single by the "Proud Mary" duo. Riding a new peak in their career, Ike & Tina should have no problems seeing this one break R&B and T-40. Flip: no flip info.

BREWER & SHIPLEY (Kama Sutra 524)

Tarkio Road (3:10) (Talking Beaver, BMI—Brewer, Shipley)

Soft-sell folk/pop/blues returns Brewer and Shipley from their "One Toke Over the Line" with a contemporary lyric that has none of the possible Over the Line" with a contemporary lyric that has none of the possible irritants that cut short the life of their first hit. AM and FM likely. Flip: "Seems Like a Long Time" (4:14) (Talking Beaver, BMI—Anderson)

JOE COCKER (A&M 1258)

High Time We Went (4:27) (TRO-Andover, ASCAP-Cocker, Stainton)

Bristling new side in the roaring manner of "She Came in Through the Bathroom Window" places Joe Cocker back on the sales lists. New track is a seething side for FM thought and pecks a dance appeal to wrap up top forty support. Flip: "Black-Eyed Blues" (4:02) (Same credits)

ALICE COOPER (Warner Bros 7490)

Caught in a Dream (3:04) (Bizarre/Alive, BMI—Bruce)

"Eighteen" turned Alice Cooper into an act the top forties became aware of; and now "Caught in a Dream" comes out of the team's latest LP to cement their hold on teen audiences AM as well as FM. On a number of playlists out of the album, "Dream" has a running start already. Flip: "Hallowed Be My Name" (2:40) (Same pubs, BMI—Smith)

BARBRA STREISAND (Columbia 45384)

Flim Flam Man (2:33) (Tuna Fish, BMI—Nyro)

"Stoney End" gave Barbra Streisand a whole new outlook. She applied the same viewpoint to "Time & Love," and now comes back with yet one more Nyro song in "Flim Flam Man." Side slows the pace a bit and makes better use of strings to add up MOR and top forty backing, Flip: no info.

JOHNNIE TAYLOR (Stax 0089)

Don't Wanna Lose You (3:55) (Groovesville, BMI-Davis)

Fine lover's chant with the coarse, rousing voice of Johnny Taylor make it sparkle here. Side has the impact to become an R&B giant with top forty ripples building. A standout for the artist. Flip: no information.

THE JAMES GANG (ABC 11301)

Walk Away (2:50) (Pamco/Home Made, BMI-Walsh)

Having caught their first taste of singles interest with "Funk #49," the James Gang comes back with a similar track out of the "Thirds" LP. Thundering instrumental work, fine rhythmic excitement and an overall solidity should make top forties aware of this side quickly. Flip: (Pamco/Home Made, BMI—Fox, Peters, Walsh) "Yadig?"

ISAAC HAYES (Enterprise 9031)

Never Can Say Goodbye (3:32) (Jobete, BMI—Davis)
Isaac Hayes make the Jackson 5's top ten single a song that can't quite say goodbye. His version, though, is offered with more interpretive than rhythmic accent to work as a top forty contrast and MOR enticement. Flip: no info.

RUFUS THOMAS (Stax 0090)

The World Is Round (3:12) (East/Memphis, BMI—Thomas)
Getting off the dance floor for a bit, Rufus Thomas takes up a subtle pulpit with the commentary of his latest. Side couples power rhythm tracks with the man's statement: "the world is round, but it's crooked just the same." Strong change of pace. Flip: no info.

BARBARA AUGUM (Brunswick 55447)

I Can't Do My Thing (2:38) (Julio-Brian, BMI-Record, Washington)

First new performance from Barbara Acklin shows her brewing with a completely different sort of arrangement to give her spice. Very fine track to gain the R&B momentum to burst into a chart run with top forty consequence. Flip: "Make the Man Love You" (2:32) (Record, Jones)

NEIL DIAMOND (Uni 55278)

Done Too Soon (2:47) (Prophet, ASCAP--Diamond)

Free association made up of the generation's heroes was originally the flip of "I Am . . . I Said" and has now taken on momentum of its own. The up-tempo thrust that opens the track gives way to a commentary, inspirational close for FM and AM effectiveness.

STEVIE WONDER (Tamla 54202)

Never Dreamed You'd Leave in Summer (2:53) (Jobete, BMI—Wonder, Wright) Having reasserted his grasp on top forty with "We Can Work it Out," Stevie Wonder's last single is now picking up extra attention from MOR and top forties via its ballad flip. Lively melodic work is heightened by an exceptional performance.

WISHBONE (Scepter 12313)
You're Gonna Miss Me (2:40) (Shediac, CAPAC—Gross)
Canadian hit has already begun wending its way onto charts south of the border. Coming on with a bright, Grassroots-y arrangement, the side carries material and performance impact for top forty audiences. Beginning to build its sales, the side is a likely winner. Flip: no info.

BOBBY GOSH (Polydor 14069)

As Long as She Will Stay (2:25) (Bygosh, ASCAP—Gosh, Gimbel)
One of the outstanding tracks from his first LP, "As Long As She Will Stay" gives Bobby Gosh a combination of gentleness and bite to reap support in teen and adult marketplaces. Side has the strength to stir top forty audiences and the poignance to guarantee MOR attraction as well. Flip: "Double Life" (2:37) (Recording Artist, BMI—Gosh, Anka)

AXIOM (Warner Bros. 7473)
My Baby's Gone (3:17) (Duchess, BMI—Codd, Mudie)

Some of the tingle that brought home "Time" for the Chambers Brothers, and a lot more smooth gloss make up this premiere entry from Axiom. Side scored in Australia and has the markings of an American T-40 climber. Flip: "Hold the Phone" (3:12) (Same credits)

THE SOURCE (Pentagram 207)

You Don't Know What's Goin' On (2:59) (Firesky, ASCAP—Exuma)

The song performed by Exuma in the film "Joe" is reinterpreted in a version aimed at top forty as well as FM lists. Group puts a joy into the chorus to tantalize teen audiences and assure the extra attention paid to hits, Flip: no info.

#### Choice Programming Choice Programming selections are singles which, in the opinion of special programming staff, are deserving of special programmer consideration.

JANIS IAN (Capitol 3107) He's a Rainbow (3:10) (Big Dwarf, ASCAP—Ian) The "Society's Child" ASCAP—lan) The "Society's Child girl comes up with her most commercial single entry since the big one. Slow, neatly built tale for multiformat thought. Flip: "Here in Spain" (2:21) (Big Dwarf, ASCAP—Lan Cuppingham) Ian, Cunningham)

GLORIA LORING (Evolution 1040) GLORIA LORING (Evolution 1040)
I Don't Want to Leave You Anymore
(2:38) (Bramalea, BMI — Loring)
Getting a bit more fragile in her vocal
this time out, Gloria Loring sounds
even more tempting in this original
effort. MOR enchantment. Flip: "Sunshine on My Shoulders" (3:16)
(Cherry Lane, ASCAP — Denver,
Kniss, Taylor) Top forties could turn
to this side without disappointment.

TERRELL & DAHROUGE (Para-

mount 0088)
I Really Touched You Once Upon a Time (2:24) (Gil, BMI—Dahrouge) Team has made noise before and should find welcomes from top forties as well as MOR's with this ballad fare. Flip: "I'll Always Want to See You One More Time" (2:20) (Saturday, BMI—Dahrouge)

CHRIS BARTLEY (Musicor 1437) A Man, A Woman (2:30) (Belwin-Mills, ASCAP—Murphy) Appealing vocal on a fine ballad is enhanced by perking instrumentals to give it R&B and top forty prospects. Flin: "Tomorrow Keeps Shining on Me" (2:47) (Belwin-Mills, BMI—Snyder)

ROY "C" (Alaga 1006)
Got to Get Enough (2:52) (Johnson-Hammond, BMI—Hammond, Hines)
Easy driving soul-dance track and
Roy C's vocal should put this side in
the R&B running. Could nick un top
forty spillover action. Flin: "Open
Letter to the President" (3:00) (Same credits)

JOHNNY MATHIS (Columbia 45371) Evie (3:08) (Canopy, ASCAP— Webb) Splendid ballad in a sparkling production setting, "Evie" gives Johnny Mathis an MOR marvel with the chance to break into sales charts. Flip: no info.

LEE WILLIAMS & THE CYMBALS

(Black Circle 6001)

Get it Together (2:49) (Black Circle, BMI—Roberts) Attractive material is served with medium-paced dance rhythm track and a bright vocal for R&B audiences to savor. Flip: "I Can Make Mistake Too" (2:49) (Same credits) Black Circle, 5170 Liberty Ave., Pittsburgh 15224.

BOBBY DARIN (Motown 1183)
Melodie (2:51) (Jobete, BMI—Richards, Marcellino, Larson) A triumphant return for Bobby Darin, side shows him picking up motor city drive to take him into the top forty action once more. No flip info.

GEORGE E. SMITH (Conclave 340) Don't Find Me Guilty (2:42) (Gerbel/McCoy, BMI—Badger, McCoy)
The tested theme of love in a courtroom setting is worked well once more in this R&B ballad with top forty potential. Flip: "Human" (2:44) (Ludix, BMI—Dixon) Conclave distributed by Wow, 250 W. 57th St., NYC.

FANCY FRIENDS (SSS Int'l 834)
Thinkin' About Me, Thinkin' About
You (3:38) (Unart, BMI—G&B
Tomsco) Soft ballad with a bit of the
"Gentle on My Mind" flavor, this new
song carries a gentle impact to score
on several listening fronts. Could
amass top forty sales momentum.
Elin: no info

KEITH MITCHELL (Spark 01)
I'll Give You the Earth (3:07)
(Southern, ASCAP — deSenneville, Mitchell) A gem for MOR thought, this side has the sparkle to gather momentum and possibly find top forty sales recognition. Flip: no info. Spark is a division of Peer Southern.

WARREN BLOOM (Jamie 1395) Natural Sinner (3:06) (Hill & Range, BMI—Low) An English hit of about a year back, "Natural Sinner" finally a year back, "Naturai Sinner" finally arrives in the U.S. with a strong shot at booming onto top forty play and sales lists Flip: "Rollin' on My Own" (2:24) (Dandelion/Cellar-Door, BMI—Taub)

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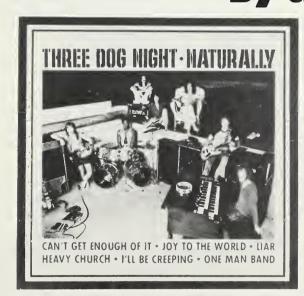
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NEW YORK — WHEN YOU PLUNGE YOUR HAND INTO THE JELLY JAR, WHAT DO YOU END UP WITH? (OR: HOW TO WEATHER VIOLENT CHANGEES, HOLD ON, AND SURFACE GOLDEN)

1964 was coming to a close. New York lay wanly under a distainful trampled carpet of soot and snow. The baleful breezes hovering in frigid conference over the Hudson and East Rivers swept in terrifying gusts through the cyclopean trenches of Manhattan, contemptuously spitting their burden of dusty hail and frozen ash masquerading brazenly as snow, at the rushing crowds.

Those four fab moptops had broken the bond holding rock in thall some months ago, giving the music industry the most massive sales shot in the arm. The consumer was waking to the fact that there was more to pop than the Four Seasons, and Chubby Checker. The Fifth Beatle had made his appearance, and we all sat gued to WINS for first and exclusive news of 'The Boys' and/or anything vaguely musical emanating from Britain. It was a time of frenzy and joy.

Into this wild scene were injected five guys called 'scruffy' by Murray the 'K', but in any case they played very raw American-styled R&B and wore their hair long enough to make the Beatles look short. They released an album called "The Rolling Stones" and, hoping to ride the crest of the first English musical wave, they came here for a tour. The public was unimpressed. They're so weird, y'know? And the tour's reception was as chilly as New York's winter weather. They played Manhattan's Academy of Music on 14th Street (not exactly Madison Square Garden) and barely filled it halfway.

Very few people then, least of all the Stones, believed that seven years later they'd have their own label. But that's part of what makes this business fascinating. The Stones are the last of their kind; a dying breed of the musician/personality that the Beatles created and, now separately, continue. But the Stones are together. They've trudged through Hell and high water: drugs, police busts, intense negative Establishment reaction to their appearance, critical consternation, and tragic death within the group structure.

They've fought powerfully and bravely; never compromising their music or their life style no matter what the strength of the opposition. And their music reflects this. It's strong, sure, virile, and vital. Their friendship, their love for each other through good and bad times has forged their music into a tight crystal entity that glows with earthy life.

Play the Stones' albums in sequence and you find their lives spread out before you. The dependence on American R&B to get them through the first albums is obvious that those early Jagger-Richard gems like "Tell Me" and "The Singer Not The Song" contain the promise of what the group would be like when they matured. The middle albums with their search for the right musical paths to lead them away from imitation to pure Stonesmusic are fascinating in their potpourri of musical styles.

Then "Their Satanic Majesties," the strangest but most experimental of their albums. They'd just left producer Andrew Loog Oldham their first producer. For the first time they were completely on their own. The Beatles, the Stones' long-time friends, had just released "Sgt. Pepper" to intense critical acclaim. Unsure of themselves, the Stones chose to emulate their friends. 'Satanic Majesties' was the result: a superbly evil album that was received poorly, and quite unfairly, by most critics. Yet, now, looking back, it stands up quite well as excellent, if rather tentative, music.

The Stones' association with producer Jimmy Miller brought them into what I think is their mature phase: music all their own based on hard R&B rhythms and a peculiar form of electrified country forms. Most of all, though, it was the material. Sure, they were playing better than they ever had in their lives (part of this seems to be due to the warm reception Mick Taylor received from both the fans and the group itself. Far from resenting his stepping into Brian Jones' place, the Stones listeners accepted him immediately. It was Taylor too, who apparently helped formulate the new Stones music through his lead guitar ideas), but it was Mick and Keith's songs that, ultimately, made "Beggar's Banquet" a beautiful LP.

Since then, the duo have only gotten better and better. "Gimme Shelter" from the "Let It Bleed" album is not only the most incredible track the Stones have recorded, launching itself into instant immortality as a rock classic, but the title has become a watchword among millions of young people. Further Mick's forays into film, especially "Performance," have increased his stature as a personality immensely.

"Sticky Fingers" the just released Stones album marks the appearance of their own label, Rolling Stones Records distributed through Atco, in one of the most publicized deals in the industry's history. It's now incumbent upon the group to live up to what's been going down. "Sticky Fingers" had (cont'd on page 24)

HOLLYWOOD—HALF GOOD/HALF GREAT—She was born in Coney Island on Valentine's Day ("Oh, boy. God sure must have been stoned when he made me"), and spent most of her 21 "conscious years" in S. Calif. From the time she was quite small she carried a little notebook and wrote songs in it. She also learned to play piano and strum a guitar. Her first gig was in a factory in San Francisco where she typed numbers on a machine. But she took a day off each week and went knocking on doors in the music business. Paui Cooper at A&M heard and made her a secretary in the publicity dept. at A&M. She moved on to Mike Ochs office at Columbia as Mike's asst. in his press dept. Then a short stint with Gershman, Swaney and Gibson, several months working with Harvey (cont'd on page 24)

Rolling Stones with new label logo Train's locomotives: Don Keider, Bob Lenox with Spiderman and Sidemen

#### These are Procol Harum.

Procol Harum's Broken Barricades, newly released by A&M, is their most splendid album to date from an artistic standpoint. To insure that its commercial success matches its musical splendor, we're publicizing it with one of the most ambitious press / promotional packages we've ever lavished on an artist. Remember the names: Procol Harum, and Broken Barricades, the one a staple of, the other new on, A&M Records and tapes. SP 4294 Produced by Chris Thomas





Keith Reid



Robin Trower



Gary Brooker



B. J. Wilson



Chris Copping

#### in sight & sound continued

NEW YORK (cont'd from page 22)

to be special in order to ride the excitement of the build up. It may sound like an exaggeration, but the album more than lives up to the publicity. It comes as the final, irrevocable proof that the Stones have learned that no matter what, their music comes first. "Sticky Fingers" is a work of the master craftsman. And it should be a cause for rejoicing, that a group so obviously at the top in the music world, should still care so intensely about the quality of their music, that they'll not settle for less than the absolute best.

eric van Justbader

NEW YORK-THE FOUR CAR EXPRESS (OR: WHY ARE YOU SITTING IN THE

SWITCHMAN'S YARD, WHEN THE ARROW TRACK AWAITS?)
One thing you can always say about the record business: It's full of surprises. Wading through a couple of hundred albums a week seems less and less fun as time marches by on dancing feet. And suddenly you wake up one day to find that time has whirled away from you, and laughing with the sound of silver bel's, mocks you for not seeing the important things right under your ears. You wake up and find that the albums that affect you personally, that you go home to and put on to make you feel good, become fewer and fewer until you despair of finding anything at all.

But, as I said in the beginning, the music business is full of surprises, and many of them quite pleasant. A casual trip to a small office inhabiting a section of Manhattan that's the fastest growing these days: at cloud level. Outside Central Park stretching away, now amazingly free of haze, beginning the first hesitant moves to break free of New York's dreary, lingering winter. Inside music new and beautiful; eclectic and sure:

Costumed cuties dressed to kill/Highways closed and no one will/

Ever get to sing their songs of gratitude

"Who is that, Ronnie?" I ask.

"Train," he savs.

"Who dat, a new group?"
"No," she sighs. "The album was released about a year ago."

So it goes.

Anyway, the record's called "Costumed Cuties," and it's on Vanguard The only bad thing about it is the cover, which shows only three-fourths of the group. Inexplicably two are dressed as bucaneers and the third is dressed in Revolutionary War regalia. Very peculiar and not at all attractive. So much of the downs; all the rest's up. Fantastically so.

Train was a quartet; Bob Lenox (vocals, keyboards) wrote all but one track; Don Keider (drums, vibes, vocals); Murray Gordon (bass, guitar); and Dave Lumsden (alto sax). It's impossible really to tell what makes a group special. The most you can say is that it's a peculiar set of things that, when brought together, jell into a whole; a complete unit. Only then can music live. And without life there is no effect on the listener. And Train's music is alive, rich with varied musical ideas.

"Oink-Oink" is a pleasant driving opening cut with, as the title suggests, strong American political overtones. The next track, "B'shop Pawn Three," opens delicately, almost as if it were the beginning of Sabbath mass: "There was no candor even when the Bishop came/In splendor with rings to kiss his hand." It gives way to brass, beautifully arranged, double-tracked vocals, and Lenox's chameleon organ hovering reverently in the background, then breaks up into a fascinating duet between Lenox and Keider on vibes, before returning to the chorus.

Lenox's organ again dominates in "Guest Hotel" alternating with and violin duets. Then midway comes a lightning break in doubled time, given a suberly chunky feel by some hard-muscled guitar that gives way to piano and sax in jazzy counterpoint. "Dreams And Realities" is a gentle ballad made unusual by Lenox's liquid piano combining with electric sitar to achieve

a cascading effect. Again the song breaks into a harder chorus, "Costumed Cuties" basis of excellence must begin with Bob Lenox's marvously inventive melodies that refuse to become static. But that's just the start. It's obvious from the first song that a great deal of thought and went into the arrangements and production of each cut. Producer Goeff Turner has kept the drums consistently crisp and open so that the cymbal work has none of this hiss associated with poor miking. The mix is also exemp'ary because none of the instruments ever becomes overpowering. And especially with Lenox's superlative keyboards, this must have been a temptation. The vocals, mostly by Lenox are strong and sure, and the sporadic use of the doubletracked voices adds to the flavor.

The arrangements, too, invariably display a delicacy and creativeness that invites numerous listenings to pick up all that's going on. They show a total awareness of the requirements of each song as a separate entity that's all

So it's a pity that Train is no more. Still, it's not too late to listen to what

RARE EARTH-SOUNDS IN TIME

It may seem a bit odd. For some reason, people can't understand what Rare Earth is doing on the Motown label. The label that had produced superstars like The Supremes, the Temptations, The Jackson 5, Marvin Gaye, and Gladis Knight, seemed least likely to sign a progressive rock/jazz group. But Motown, after expressing a desire to diversify, was introduced to Rare Earth via their manager, Ron Strasner. The label was so impressed that it offered the group a recording contract and its own record logo. It was a chance, and it paid off

Initially underground group, the band's first album, "Get Ready," was released. ar 3 & was received enthusiastically. It remained on the pop charts for well over a year. From the LP, the title track was cut, and it served to increase the group's appeal to AM audiences as well. To date, Rare Earth have three gold singles, "Get Ready," "I Know I'm Losing You," and "Born To Wander," and two gold albums, "Get Ready," and "Ecology." It was a change and it paid off. chance, and it paid off.

Rare Earth is composed of six inventive musicians who are determined to

HOLLYWOOD (cont'd from page 22)

Perr at Elektra.

Now she's back at A&M. A few months ago Al Kasha heard a few of her songs and insisted she go into a finally studio. She was terrified agreed. The results were released on Buddah a few weeks back—titled "Half Woman/Half Child," it's a musical diary of personal distresses with occasional odes to close friends ("Michael," "Ned," "Harvey Wrote A Play"). Some vanilla lines—"I'm the crescent in moon/and the burst in balloon" and a few monumental ones—"Have ever been in love from the outside looking in? . . . have you ever walked the beach and seen a figure running towards you . . . and it ran past to someone else?" Still, and altogether, a radiant first effort. Poetry, music and some magic by Risa Potters, our west coast girl of the week.



SOUND TRACKS-Lawrence Welk Show will be seen on TV again this fall-but syndicated. Channel 11 in L.A. and WNEW in N.Y. plus at least 100 other outlets from coast to coast. . . . Former west coast gal Helen Reddy's first lp ("I Don't Know How to Love Him") includes titles by Leon Russell, Graham Nash, Van Morrison, Mac Davis, Tim Hardin and producer Larry Marks. And two by Helen and Ray Burton. . . . Personal manager Jack Conrad announces that his group (Plymouth Rock) is now headquartered in L.A. Fivesome, who has appeared with Bobbie Gentry, B. J. Thomas and Pacific Gas and Electric cut for Epic. . . . Jackie Mills, president of Wednesday's Child Prod. signed by Pompeii Records to produce a new Laine Kazan Ip. . . . Judy Lynn has cut her first for Amaret, Kenny Meyer's label. . . . Don Buday has joined Jay Bernstein's Public Relations firm. But will continue as a regular contributor to trade and underground journals plus album and film reviews for the L.A. Free Press. . . . Morris Diamond, president of Beverly Hills Records announces that, because of the recession, he is planning to cut his office staff in half—"what I'm going to do is go on a very strict diet."

CHICAGO-Lily Tomlin endeared herself and her friends Ernestine, Edith Anne, et al, to the opening night crowd at Mister Kelly's last week. She was positively great! It is understandable that her first Polydor album "This Is A Recording" is among the hottest sellers in the country and she a very big night club draw!
. . . John Shoup of Exposure Inc. is introducing a new group from Montreal called The New Era. They'll do two weeks at the Rhoda Arms in Newburgh, N.Y. (27) following which they will fly to Chicago to cut some radio and TV commercials. . . . A&M's Mike Leventon hosted a luncheon at the Magic Pan French restrurant to preview the new pop symphony album by Michael Colombier called "Wings." Album was produced by Herb Alpert who is among the featured soloists on it, along with Vermettya Royster, Lani Hall, Paul Williams and Bill Medley. . . . Paul Anka opened in the Empire Room of the Palmer House (24). . . . Songster-pianist Don Drumm moved from Maxim's Discotheque in the Astor to the Bistro on North Dearborn where he will headline the nightly cocktail hour show. New bill in Maxim's will feature Brazilian lark Valucha. . . . Chicagoan Ginny Tiu is heading for Hong Kong to do her second television special for Television Broadcasting Limited, and to wax an album for Polydor. . . . "Chase", newly released Epic album by the Chicago-based group of the same name, is reportedly starting to happen here. Label is readying the release of a single from it. . Amphitheater was packed to the rafters last Friday night for the Johnny Cash concert! A great show! Radio station WJJD, this area's c&w outlet, rates a salute inasmuch as the only advance publicity for that show was aired on the station. Tom Jones will be coming in June 5 for a concert. . . . The Supremes are scheduled for an upcoming engagement in the Empire Room.

diversify their sound and communicate with their audiences. As drummer Pete Rivera explained, "the group has a certain sound that is always identifiable. We're always going to keep that basic sound, but we also intend to expand our creative abilities.'

Concentrating their sound on percussion and vocals, (all six members sing), Rare Earth is a group that now appeals to all music listeners. Their sound is a conglomeration of jazz, soul, rock and blues, and judging from the percentage of hits that Motown has had in the past, the addition of Rare Earth, a group with an almost universal appeal, is certain to maintain their streak.



BUMPING ALONG—Shown at Bill Coday's recording session at Hi Studios are (1 to r) Gary Donenoo, Hustler's Inc.; Denise LaSalle, Westbound Records; Alan Walden, Coday; Bill Jones, Crajon Records; Willie Mitchell, Hi Records. Session was for Coday's follow-up single to his hit "Get Your Lie Straight." Title is "When You Find A Fool (Bump His Head)."





(from the album"In Session," SKAO-7304)



The Creative Corporation

#### **New Additions To Radio Playlists Secondary Markets**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WLOF-Orlando, Fla. Lucky Man-Emerson Lake Palmer-Cotillion -Ringo Starr-Apple Pooh Corner—Nitty Gritty—U.A.
Can't Find—Rose Colored Glass—Bang
Hot—Jerry Reed—RCA
Signs—5 Man Elec Band—Lionel

WLAV—Grand Rapids, Mich. Too Late—Carol King—Ode Can't Find—Rose Colored Glass—Bang Seasons—Fuzz—Calla
I'll Be There—Diana Ross—Motown Meet You Halfway-Partridge Family-Bell

-Peoria, III. Hot—Jerry Reed—RCA Seasons—Fuzz—Calla Seasons—FUZZ—Cana Try Some—Ronnie Spector—Apple Love Means—Playhouse—Capitol Berkeley Lady—Sweet Pain—U.A. If Not For You—Olivia Newton John—Uni Pooh Corner—Nitty Gritty—U.A.

WKIX—Raleigh, N.C.
The Drum—Bobby Sherman—Metromedia
Meet You Halfway—Partridge Family—Bell
Low Down—Chicago—Columbia
Indian Reservation—Raiders—Columbia
Rainy Days And Mondays—Carpenters—A&M

WPOP—Hartford
Cry Baby—Janis Joplin—Columbia
Try Some—Ronnie Spector—Apple
Rainy Days And Mondays—Carpenters—A&M
High Time We Went—Joe Cocker—A&M
Wholesale Love—Buddy Miles—MGM
Flim Flam Man—Barbra Streisand—Columbia
Don't Pool Your Love—Jamilton Joe Frank
Reynolds—Dunhill WPOP—Hartford

WKWK-Wheeling Love Song—Vogues—Bell
Hot—Jerry Reed—RCA
Sailin—Joe Mama—Atlantic
Happy Sad Song—Neeley Plumb—MGM
The Drum—Bobby Sherman—Metromedia Easy—Ringo Starr—Apple
Meet You Halfway—Partridge Family—Bell

--Wichita Rainy Days And Mondays—Carpenters—A&M Thinkin' About Me—Fancy—SSSI Indian Reservation—Raiders—Columbia Sweethearts—Boz Scaggs—Columbia

-BirmIngham Meet You Halfway—Partridge Family—Bell Indian Reservation—Raiders—Columbia Nathan Jones—Supremes—Motown



KIOA-Des Moines

The Drum—Bobby Sherman—Metromedia Bridge—Aretha Franklin—Atlantic

WTRY—Alb., Sch., Troy
Sea Cruise—John Rivers—U.A.
Arrow—Nilsson—Arrow
1927 Yesterday—Mike Riley—Paramount 1927 Yesterday—Mike Kiley—Paramount
Low Down—Chicago—Columbia
The Drum—Bobby Sherman—Metromedia
I'll Be There—Diana Ross—Motown
Rainy Days And Monday—Carpenters—A&M
Tip—Brenda & Tabulations—Top & Bottom
Want Ads—Honey Cone—Hot Wax

WBBO--Augusta Nathan Jones—Supremes—Motown Wholesale Love—Buddy Miles—Mercury Never Can Say Goodbye-Issac Hayes Enterprise

We're All Going Home—Bobby Bloom—MGM Rainy Days And Mondays—Carpenters—A&M

WJET-Erie Lowdown—Chicago—Columbia
Jumpin' Jack Flash—Johnny Winter—Columbia
Matthew & Son—Cat Stevens—Deram
Hot—Jerry Reed—RCA Pic: Meet You Halfway-Partridge Family-Bell

WDRC--Hartford Lowdown—Chicago—Columbia Cry Baby—Janis Joplin—Columbia
Tip—Brenda & Tabulations—Top & Bottom Meet You Halfway—Partridge Family—Bell Rainy Days And Mondays—Carpenters—A&M High Time We Met—Joe Cocker—A&M

WHLO—Akron VIII Be There—Diana Ross—Motown Feelin' Alright—Grand Funk—Capitol Reach Out Your Hand—Brotherhood Of Man Meet You Halfway-Partridge Family-Bell Meet You Halfway—Partridge Family—Bell
The Drum—Bobby Sherman—Metromedia
Hot—Jerry Reed—RCA
And I Love You So—Bobby Goldsboro—U.A.
Follow Me—Mary Travis—Warner Bros.
Lowdown—Chicago—Columbia
Pic: Don't Pull Your Love—Hamilton Joe
Frank Reynolds—Dunhill
Pic: Sticky Fingers—Rolling Stones—Rolling
Stones Stones

WPRO--Providence You're My Man—Lynne Anderson—Columbia Nathan Jones—Supremes—Motown Hot—Jerry Reed—RCA
Lowdown—Chicago—Columbia
Meet You Halfway—Partridge Family—Bell
Try Some—Ronnie Spector—Apple

WCOL—Columbus
I'll Be There—Diana Ross—Motown
Rainy Days And Mondays—Carpenters—A&M
Hot—Jerry Reed—RCA
Follow Me—Mary Travis—Warner Bros.
Pic: Can't Find Time—Rose Colored Glass— Bang Pic: Signs -5 Man Elec Band—Lionel Pic: Sticky Fingers-Rolling Stones-Rolling Stones

WGLI—Babylon
I Don't Know—Helen Reddy—Capitol
I Don't Know—Yvonne Elliman—Decca
Reach Out Your Hand—Brotherhood Of Man The Drum—Bobby Sherman—Metromedia Meet You Halfway—Partridge Family—Bell

KEYN-Wichita Cry Baby—Janis Joplin—Columbia Nathan Jones—Supremes—Motown Sweet—Donny Osmond—MGM Lowdown-Chicago-Columbia Signs-5 Man Elec Band-Lionel

WCRB-Washington N.J. Harri Krisner—Ruth Copeland—Invictus Lowdown—Chicago—Columbia Nathan Jones—Supremes—Motown Cry Baby—Janis Joplin—Columbia It's Too Late—Carol King—Ode Sweethearts—Boz Scaggs—Columbia

#### 'Music Of The Wolves' Set For Columbia Bow

NEW YORK — Columbia Records has pacted a pack of wolves to a record deal, it was announced by Pi-

nas pacted a pack of wolves to a record deal, it was announced by Pierre Bourdain, director, merchandising, masterworks, original cast recordings and soundtrack albums.

The focus of nation-wide publicity as the result of a front page feature and review in the April 15th edition of the New York Times, the album, called "The Language of the Wolves", narrated in part by actor Robert Redford and produced by Lois Holland Callaway, Inc., was originally a premium to subscribers of the Museum of Natural History's Magazine, Natural History. Demand for the album soon outpaced the Museum's limited distribution and production facilities, prompting them to approach Columbia Records to reproduce the original record on the Columbia label.

Since that time, features about the album have appeared in Time, Newsweek and the Wall Street Leurnal A

album have appeared in Time, News-week and the Wall Street Journal. A

#### Capitol, Overseas Music Ready Aguaviva Album

NEW YORK — Capitol Records, in association with Overseas Music Services, Inc., has announced the signing of Aguaviva, a new group from Spain. Their first album, already a best-seller in both Spain and Italy, is scheduled for domestic release in May. According to the agreement, Capitol Records will distribute Aguaviva's album in the U.S., Canada, and other English-speaking countries.

Their album, simply titled "Agua-

countries.

Their album, simply titled "Aguaviva," consists of selected poems of Lorca and other well-known Spanish poets set to music by Manolo Diaz, a top Spanish record producer.

In addition to the album, two of the single cuts, "Poetas Andaluces" (Andalusian Poets) and "Limites" (Borders), have been on the best-seller charts in Spain. The group has made appearances throughout Eu-

seller charts in Spain. The group has made appearances throughout Europe, including the San Remo Festival and MIDEM.

For release in the U.S., the narrative portion of seven of the tracks has been over-dubbed in English by Raul Julia, a well-known Broadway and TV actor.

#### **Maysles Filming Grand Funk Shows**

NEW YORK - David and Albert Maysles who were responsible for filming the Rolling Stones "Gimme Shelter," are currently in the process of doing the same for Capitol's Grand Funk Railroad.

The Maysles, along with a nine man crew have already shot miles of footage covering live performances by Grand Funk with an emphasis on audience response to the group. Film-ing is being done at the request of group's manager/producer, Terry appeared on the Dick Cavett Show and on the Martha Dean, John Gamb-ling and The Fitzgerald's WOR radio programs publicizing the album and the threat of extinction facing wolves. More national coverage is set to

More national coverage is set to come.

The album was a result of the discovery that wolves do not howl as a menacing gesture as has been believed for centuries, but rather to communicate with each other. To quote from the album, "The wolf howl is a long, low, mournful sound. It is continuous—from about half a second to 11 seconds in length. It consists of a fundamental frequency, between 150 and 780 cycles per second, and contains up to 12 harmonically related overtones. The pitch remains constant or varies smoothly, and may change direction as many as four or five times. Total intensity does not vary greatly throughout. Yet there is much variation in the howling of different wolves."

Intended for an early May release, Columbia plans to market the album in the usual manner, focusing on college and underground radio stations and print media.

#### Israeli Duo Cuts 'Horsethief' Song

NEW YORK — "Look At You, Look At Me," the theme song of Allied Artists' adventure comedy, "Romance of a Horsethief," will be recorded by the Israeli duo, Hedva and David. Carl Prager, president of Allied Artists Music, said the song, with music by Mort Shuman and lyrics by Robert Brittan, will be recorded by Hedva and David in four languages—English, French, Japanese and Spanish. The recording session will take place in London during the week of May 10. The recording session will take place in London during the week of May 10. RCA will release the Japanese version in that country, where Hedva and David's recording of "I Dream Of Naomi" is currently a hit. The recording earned them the Grand Prix Award at the Tokyo International Popular Song Festival last

Nov.

"Romance of a Horsethief" deals with the antics of a band of Jewish horsethieves who live in a small Polish border town in the early 1900's.

#### Hartt School **Honors Warwick**

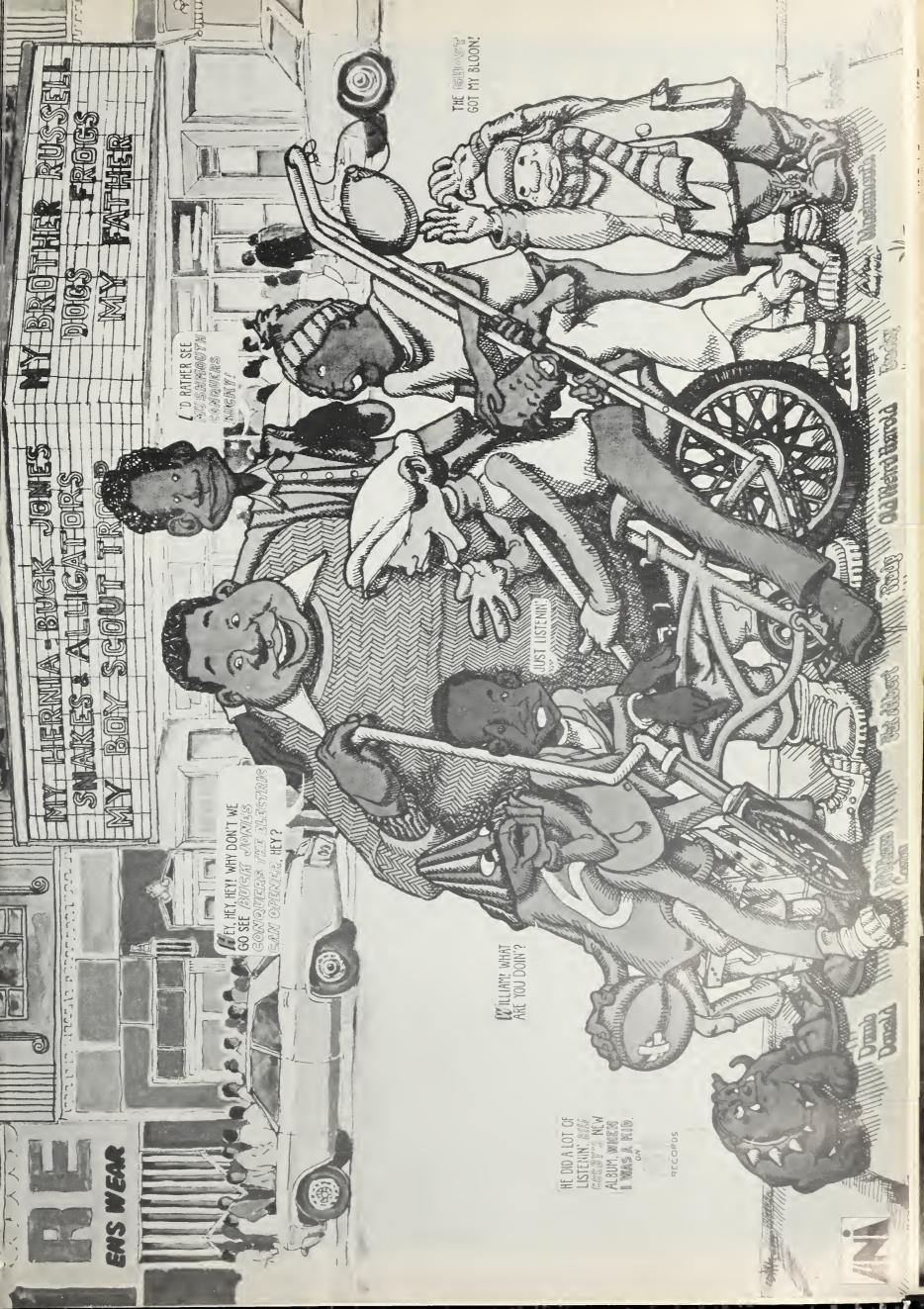
HOLLYWOOD — Dionne Warwick will be honored as "Alumnae of the Year," by the Hartt School of Music of the University of Hartford. Miss Warwick will receive her citation on May 16

May 16.

"Alumnus of the Year" will be presented to the 76-year-old president of the University, Moishe Paranov.



BEJEWELED AND GOGGLED are Felix Pappalardi (1) and Leslie West of Mountain as Felix checks the Location Recorder' mobile recording board and Leslie looks on. The pair visited the mobile studio last week prior to cutting their four SRO dates (Apr. 12-15) at Fillmore East. Bob D'Orleans handled the engineering.



# cashbox

#### INTERNATIONAL MUSIC SECTION

#### **SRL Battle Still Blossoming**

TORONTO—As reported in Cash Box

TORONTO—As reported in Cash Box (Apr 10), RCA had withdrawn from membership in the Sound Recording License (SRL) along with Ampex who declared they never had any association with the organization.

This was regarded as a setback and the reason, offered up by many observers, was the threat by broadcasters to boycott equipment purchases from those companies associated with SRL. There have been two weeks of hearings in Ottawa by the Copyright Appeal Board (Apr 10-23), with the record companies presenting their case and being cross-examined by lawyers representing the broadcasters. Polydor's Lori Bruner spent the better part of one day and half the next, answering questions from both quarters, London's president Fraser Jamieson spent 18 hours on the stand and was obviously making many good points being as the proceedings were interrupted by three placardbearing hippies, screaming their disapproval of the hearings. Bob Chislett, who heads up the giant MCA record complex, also spent many hours on the stand as did many other record executives.

The most important part of the

musy hours on the stand as did many other record executives.

The most important part of the proceedings came about immediately following Jamieson's lengthy questioning. (Apr 22). Robert Cook, vice-president and general manager of the record division of RCA Ltd. of Canada, sent the following letter to Bert Betts, manager of SRL: "Since my advice to you on April 2, concerning our part in SRL, we have reviewed the nature of our relationship with SRL and the work being done on behalf of the industry. Because of SRL's desire to be able to speak on behalf of the entire industry in the current legislative and administrative proceedings, we have concluded that the record division should continue to participate in SRL."

Unfortunately, many broadcasters have displayed an attempt of

the record division should continue to participate in SRL."

Unfortunately, many broadcasters have displayed an attempt of the boycotting of product from those record companies involved in the SRL battle. Although most of the boycotting has come about through secret telephone calls, CHED in Edmonton issued the following press release: "Due to the current proceedings with Bill S-9, concerning SRL, the following policies are in effect at CHED radio, effective immediately. (1) We will cease publication of our Chart and playlist which have been distributed weekly in our market, as well to those in the trade throughout North America. (2) No information will be made available to record companies, trade journals, etc. concerning the music on CHED. (3) Personnel representing record companies will not be welcomed on our premises. (4) We will vote 'Zero' on the Maple Leaf System for any record from an SRL member label. (5) Some immediate adjustments will be made in our format to accommodate more Gold Records and to make it unneces-

#### **Diamond Catalog** To Mogull In Spain; Artist Cuts For Mkt

NEW YORK—Ivan Mogull Espanola
S.A. will represent the Neil Diamond
catalogs, Prophet Music and Stoneridge Music, in Spain.
Spanish lyrics have already been
represed for Diamond's "Creeklin"

Spanish lyrics have already been penned for Diamond's "Cracklin' Rosie" ("Linda Rosie") and "Soolaimon ("Soleiman"). Diamond will cut the new versions for his first Spanishmarket venture. His Uni recordings are released through Fonogram in Steein. Mogull made the deal with Diagond's attorneys Pryor, Braun, Casaman & Sherman.

sary to program as many new unproven tunes as we have done in the past. The above decisions do not appast. The above decisions do not apply to any company who has made a public announcement in the press and trade journals, as well as notified CHED radio of that announcement, denouncing the whole idea of SRL and Bill S-9. For further information, contact Keith James, Operations Manager, Program Director, CHED Radio."

In view of the above it's expected

Radio."

In view of the above it's expected that record companies will look into the Canadian Bill of Rights for possible action. Many observers are wondering why the members of the SRL do not resort to the licensing of radio stations, which Decca went through a number of years ago. Radio stations do not appear to realize the consequences of such licensing. They would, in fact, be restricted from playing 98% of the world's recorded music.

Greatest opposition to the SRL

Greatest opposition to the SRL would appear to be the Canadian Talent Library—which charges for its transcription service—a pay for play service, which is really what the SRL is all about.

#### **CBS-Sony Fiscal Year Sales**, **Profits Zoom Over Projections**

TOKYO—CBS-Sony Records is doing strong business. For the 12 month period ending last Feb., the company's sales reached \$16,150,733, with a profit before taxes of \$630,000. The sales figure represents a 137% increase over projections, with a 191%

The company's financial condition was reported at the company's board

#### Grammophon's Morita Seeks Lower Dividend

TOKYO—At an upcoming exec board conference, Mr. Morita, president of Grammophon, plans to press for the clearance of surplus stock and a reduction of the firm's dividend from 15% to 12%. This move is being made despite the fact that the label hit its sales target 100% over the last year. Sales reached \$7,666,666. Morita is seeking approval of these measures before the conference. Sales for the first half of fiscal 1970 were \$6,822,-222,with an after tax profit of \$237,-444.

of directors conference and share-holders' general meet at its Tokyo headquarters on April 19. In addi-tion, all execs were relected to new

Western music accounted for 85% of sales and Japanese music for 15%. Disks made up 85% of sales and tapes 15%. Tape growth rate was 341%.

Also, an annual dividend was set at 15%. For the new fiscal year, there are projected sales of more than \$20 million and a breakdown of 65% for western music and 35% for Japanese. Tapes sales are expected to reach

In another move, a branch in Kansai was set up on April 16 to supervise the Osaka branch, which now has a tape operation. Further branches are expected in Hokuriku and Shikoko. The CBS-Sony Family Club operation, formed on Mar. 1, will release its first records, a "Best Symphony Album" and "Popular Hit Album," at the end of this month.

#### International Artist of the Week: JETHRO TULL



Following a 32-concert seven-country European tour, Jethro Tull has just completed a highly successful six-week American tour which began in Minneapolis and just finished in Boston. No strangers to the international chart scene, their fourth album "Aqualung" is currently high in the U.K. charts. Contracted to Chrysalis Records, Jethro Tull comprise Clive Bunker, Ian Anderson, Martin Barre, Jeffrey Hammond-Hammond and John Evan.

# Oak RidgeBoys



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#### Great Britain's Best Sellers

1	1	7	*Hot Love—T. Rex—Fly—Essex
$\bar{2}$	$\bar{2}$	5	Bridget The Midget—Ray Stevens—CBS—KPM
3	9	3	Double Barrel—Dave And Ansill Collins—Trojan—B&C
4	4	4	(Where Do I Begin) Love Story—Andy Williams—CBS—
-		-1	Famous
5	8	8	Rose Garden—Lynn Anderson—CBS—Lowery
6		5	
	7		*Walking—CCS—Rak—Donavon
7	13	2	Mozart Symphony No. 40—Walter de los Rios—A&M—
		_	Feldman
8	6	5	If Not For You-Olivia-Newton John-Pye-Feldman
9	3	5	*Jack In The Box—Clodagh Rodgers—RCA—Southern
10	16	3	Remember Me-Diana Ross-Tamla Motown-Jobette
			Carlin
11	17	2	Something Old Something New-Fantastics-Bell-A
		_	Schroeder Ltd.
12	5	4	There Goes My Everything—Elvis Presley—RCA—Bur
12	9	**	lington
19		1	
13		1	*It Don't Come Easy—Ringo Starr—Apple—Startling
14	20	2	Knock Three Times—Dawn—Bell
15	10	8	*Another Day—Paul McCartney—Apple—McCartney/Mc
			lean
16	15	2	Funny Funny—Sweet—RCA—Wainman
17		1	*Rosetta—Fame And Price—CBS—St. George
18	12	5	*Power To The People—John Lennon/Plastic Ono Band—
- 7)			Apple—Northern Songs
19	11	11	It's Impossible—Perry Como—RCA—Sunbury
20	19	6	*Strange Kinda Woman—Deep Purple—Harvest—Hec
20	10	U	* Local copyrights
			Local copyrights
TOP	20 LF	P <sub>S</sub>	
1			' Man-Andy Williams-CBS
$\frac{1}{2}$	Taml	a Moto	wn Chartbusters Vol. 5—Various Artists—Tamla Motown
3			Troubled Water—Simon & Garfunkel—CBS
4			
			Love—Jimi Hendrix—Track
5	Aqua	iung—	Jethro Tull—Chrysalis
6	Andy	Willia	ms' Greatest Hits—Andy Williams—CBS
7	The	res Alb	oum—Yes—Atlantic
8			ve and Hate—Leonard Cohen—CBS
9	Elegy	∕—Nice	—Charisma
10	Tumb	leweed	Connection—Elton John—DJM
11	Frank	k Sinat	ra's Greatest Hits Vol. 2—Frank Sinatra—Reprise
12	Portr	ait In	Music—Burt Bacharach—A&M
13			-Rolling Stones—Decca
14			ex—T. Rex—Fly
15	If I	onld O	nly Remember My Name—Dave Crosby—Atlantic
16	AllT	hings 1	Must Pass Coorgo Harrison Apple
17	I'm 1	n non v	Must Pass—George Harrison—Apple
-	Elt.	Tobe	ears Old—Elvis Presley—RCA
18	Liton	Jonn-	-Elton John-DJM
19	red Z	ébbeln	III—Led Zeppelin—Atlantic
20	Lasy	Listen	ing—Various Ârtists—Polydor

#### **Japan's Best Sellers**

	Last	
Week	Week	
1	1	Shiretoko Ryojo—Tokiko Kato (Polydor) Pub/Stone Wales
2	2	Ani Holem Al Naomi—Hedva & David (RCA/Victor) Sub—Pub/—
3	6	Ame Ga Yandara—Yukiji Asaoka (CBS—SONY) Pub/Nichion
4	8	Kizudarake No Jinsei-Kooji Tsuruta (Victor) Pub/Oriental Music
5	3	Hanayome—Norihiko Hashida & Climax (Express/Toshiba) Pub/Art Music
6	4	Sora Ni Taiyo Ga Aru Kagiri—Akira Nishikino (CBS—SONY) Pub/Rhythm Music
7	11	Saihate No Bojoo—Yuko Nagisa (Toshiba) Pub/J.C.M.
8	_	Mata Au Hi Made—Kiyohiko Ozaki (Philips/Toshiba) Pub/ Nichion
9	_	Bojoo Amakusa No Hito-Shinichi Mori (Victor) Pub/Watanabe
10	7	Rose Garden—Lynn Anderson (CBS—SONY) Sub—Pub/April Music
11	19	Futari No Sekai-Teruhiko Aoi (RCA/Victor) Pub/Suiseisha
12	5	You Don't Have To Say You Love Me—Elvis Presley (RCA—Victor) Sub—Pub/Mirror Music
13	13	Senso O Shiranai Kodomotachi—Jiroozu (Express/Toshiba) Pub/Mirika Music
14	14	Love Story—Francis Lai (Paramount/Victor) Sub—Pub/Nichion
15	_	Another Day—Paul McCartney (Apple/Toshiba) Sub—Pub/—
16	17	Liverpool Hello-Capricon (MCA/Victor) Sub/Pub/Toshiba
17		Love Story—Andy Williams (CBS—SONY) Sub—Pub/Nichion
18	9	Have You Seen The Rain—Creedence Clearwater Revival (Liberty/Toshiba) Sub—Pub/—
19	10	Knock Three Times—Dawn (Bell/CBS—SONY) Sub/Shinkoo Music
20	18	Onna No Asa-Kenichi Mikawa (Crown) Pub/Crown Music

You Don't Have To Say You Love Me-Elvis Presley (RCA/

Golden Francis Lai De Luxe (Unite/King)
Bridge Over Troubled Water—Simon & Garfunkel (CBS/SONY)

Tabiji-Shinichi Mori (Victor)

Let It Be-The Beatles (Apple/Toshiba)



#### Germany

A new surprise for the German record trade: the record firm Cornet in Cologne will not—as announced—be taken over by Electrola and the music publishing house Gerig. Cornet owner Heinz Gietz concluded instead a distribution contract with BASF music production. This contract will come into effect from the 1st of July 1971 on. Therewith the new BASF music production under direction of Klaus Laubrunn will strengthen its efforts on the German record market decisive. Until now BASF even has a distribution contract with MPS records whose repertoire includes some of the most prominent Jazz interprets as Oscar Peterson, Count Basie and many others.

prets as Oscar Peterson, Count Basie and many others.

The music publishing houses Hans Sikorski in Hamburg honoured Herbert Hildebrandt, who is also producer of The Rattles, as the international most successful German composer of the year 1970, with the "Goldenen Notenschluessel . . . It is said that there will be personal changes in the top management of the Deutsche Grammophon Gesellschaft Deutsche Grammophon Gesellschaft soon. Details are not known until now, but it is sure that Dr. Werner Vogelsang, managing director of Phonogram Ton in Hamburg, will change to the Deutsche Grammophon direction direction.

direction.

The Israelite hit star Daliah Lavi. who made in Germany a great record career, is in Spain at present for film shootings with Yul Brynner. Furthermore she will give her first soloconcerts in Hamburg and Frankfurt on the 8th and 9th of May . . . The prominent French singer Barbara will have on the 8th of May during the May-festivals a performance in Wiesbaden. Some promotion terms for this artist are planned . . . Gerig music publishing houses in Cologne are leading since weeks in the German charts. Among others with artistes as George Harrison "My Sweet Lord"), Daliah Lavi, Peter Sweet Lord"), Daliah Lavi, Peter Alexander, Roy Black, Chris Roberts, Caterina Valente and France Gall.

The new chief of Ufa music pub-

lishing houses in Munich, Josef Bamberger, concluded in London a long termed contract with the group Pickettywitch... A few weeks after the European song contest is to say that in Germany from all festival titles the English one "Jack In The Box" by Clodagh Rodgers reached the highest turnover. The German version "Der schwarze Mann auf dem Dach" by Manuela will be released shortly... Effective the 1st of April, Gerhard Schulze was nominated as additional managing director of Teldec-Telefunken-Decca after the death of director Hans Lieber.

Teldec-Telefunken-Decca after the death of director Hans Lieber.

A rush for concerts of Santana in Germany can be announced. All three concerts are sold out. Compared to this other American stars have difficulties. The reason therefore might be that the entrance-fee is too high for German proportions . . . Teldec (Decca) made a new recording of Mo-

German proportions . . . Teldec (Decca) made a new recording of Mozrt's "Zauberfloete" with the Wiener Philharmonikern, conducted by Georg Solti. The soloists are Cristina Deutekom, Pilar Lorengar, Renate Holm, Martti Talvela, Dietrich Fischer-Dieskau, Herman Prey . . . The American singer Melanie will be presented on the 8th of August in German TV in a personality-show.

Kinney music organisation started their activities in Hamburg under the leading of Siegfried E. Loch. The address is as follows: 2 Hamburg 1, Heidenkampsweg 76 B, phone 24 45 30 . . The Deutsche Vogue nominated as new distribution manager Peter M. Deburba, who was until now press chief of this firm . . After a record list of tournees through Germany, Udo Juergens is leading with 274 concerts, followed by Esther and Abi Ofarim with 83, Peter Alexander with 75 and James Last with 47 concerts.

Boxing champ Joe Frazier will

certs.

Boxing champ Joe Frazier will come in May as singer with his band "Knockouts" for a concert tour through 6 German cities. He will get 15.000 DM (approx. 4,050 Dollars) for each appearance. The promotion for the concerts was taken over by Electrola.

#### **Germany's Best Sellers**

This Last

Week	Week	
1	2	Hey Tonight—Creedence Clearwater Revival—Fantasy (Bella-
		phon)—Burlington/Arends
2	1	Rose Garden—Lynn Anderson—CBS—Chappell
3	3	My Sweet Lord—George Harrison—Apple (Electrola)—Essex/
		Gerig
4	6	Schneegloeckchen Im Februar, Goldregen Im Mai-Heintje-Ariola-Maxim
5	7	Silver Moon Baby—Randolph Rose—Hansa (Ariola)—Gerig
6	4	What Is Life-George Harrison-Apple (Electrola)-Essex/
		Gerig
7	5	Fuer Dich Allein (Du kannst nicht alles haben)-Roy Black-
		Polydor Liliton/Aberbach
8	11	Hier Ist Ein Mensch-Peter Alexander-Ariola-Arbos/Gerig
9	8	Knock Three Times—Dawn—Bell (CBS)—Aberbach
10	9	She's A Lady—Tom Jones—Decca (Teldec—Arabella)

#### **Belgium's Best Sellers**

This	Last	
Week	Week	
1	1	1'ste Deel Symfonie Nr. 40 Mozart (Waldo de los Rios—Hispavox—Eurovox).
2	2	Funny Funny (The Sweet-RCA-April/Apollo)
3	4	Zonneschijn (Will Tura—Palette—Bell)
4	21	Underneath The Blanket Go (Gilbert O'Sullivan-Mam-April)
5	5	Jack In The Box (Clodagh Rodgers—RCA—World Music)
6	6	Power To The People (John Lennon-Apple-Essex)
7	9	True Love That's A Wonder (Sandy Coast—Polydor—Primavera)
8	18	Un Banc Arbre Une Rue (Severine—Philips—Chappell)
9	3	Du (Peter Maffay—Telefunken—Benelux)
10	10	Love Story (Andy Williams—CBS)

This Last Week Week

# Anybody interested in a Dutch Concert?



# (they were!)

'Grand Gala du Disque Populaire', the Dutch Concert, if not the European Concert. The annual groovy showbiz event of the Netherlands.

Presenting disc talent from all over the world at Europe's biggest traditional one night stand. Broadcast live by radio and television, from Amsterdam.

Small Country - Big Market

Holland may be geographically small, but the Dutch have the highest recordplayer ratings in the world outside the U.S.A. Holland is the most dynamic market for records in Europe.

And what's more: it's often trendsetting for Europe in popular music.

Dutch radio networks are long ranging. So are the offshore pirate ships and the Holland-oriented commercial station in Luxembourg (broadcasting to England, France and Germany). Any manager should welcome the opportunity for his artists to take part in the Grand Gala du Disque Populaire. On February 25, 1972 there will be another 'Dutch Concert' with earning-power. Get your information now!

Write to Mr. P. Beishuizen; Managing Director Stichting Collectieve Grammofoonplaten Campagne (C.C.G.C.), 23 Oosteinde, Amsterdam-C., the Netherlands.

Cables: Colgram, Amsterdam.

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Stichting Collectieve Grammofoonplaten Campagne (C.C.G.C.)

#### **Ster Operation** Under One Roof

JOHANNESBURG House, situated in the heart of the music world in Johannesburg, at 163 music world in Johannesburg, at 163
President Street, has now been structurally completed and will house the entire operational activities (excluding recording studios, which will remain in STEReo House, which is outside the central city) of Ster Records—including the central stock and dispatch depots as well as all administrative and account departments.

The building will also house Ster's publishing arm, Contrast Music (South Africa), as well as the Head Office in South Africa of its Associated publishing and promotion company, Edition Montana (S.A.) (PTY.) LTD.

The postal address (P.O. Box 7772,

The postal address (P.O. Box 7772, Johannesburg), telephone numbers and cable address will remain the same, and to speed up communications with its licensors all over the world, the company has installed

tions with its licensors all over the world, the company has installed telex communications—the Telex No. of the company being 43-0254.

The Company and its associates occupy the entire building and the office section is unique in that one office has been set aside and furnished especially for the company's principal recording artist, Udo Jurgens, for use by him whenever he visits South Africa.

**Chris Smither** U.S. Rep At Fest

NEW YORK—Poppy recording artist Chris Smither has been set to represent the United States at The International Festival of Pop Song in Warszawa, Poland, the largest Pop Festival in Europe.

Arrangements for Smither's appearance were negotiated by manager Manny Greenhill of Folklore Productions of Boston. Last year another of Greenhill's clients, Joan Baez, was the U.S. representative at the Festival.

#### Ontario Govt. Continues Lead In Search For Canadian Talent

ment continues to lead the nation in its search for Canadian talent. It re-cently auditioned 30 singers in the classical field, and found it difficult to narrow its choice down to five soloists. Maestro Elmer Iseler, one of soloists. Maestro Elmer Iseler, one of the employers who auditioned the singers, noted: "As I sat listening to these young artists, I was once again impressed with the quality of singer we are producing in Canada." All five soloists will appear with the Festival Singers, of whom Maes-tro Iseler is conductor in two major

tro Iseler is conductor, in two major European concerts. Prior to their trip abroad they performed with the Festival Singers in their final series concert of the season (Apr 24) in the Great Hall of Hart House (Toronto).

Presents Findings

The Ontario Government presented the findings of its Concerts and Ar-tists Program at a well attended

Kluger Hit Sets

Birthday Pace
BRUSSELS—Roland Kluger Music is celebrating its first birthday with a hit, "Rozen Voor Sandra" by Jimmy Frey (Philips), which has just notched 100,000 in sales. The disk is being released in Cormany, Spain and Hol. ed 100,000 in sales. The disk is being released in Germany, Spain and Holland, backed by TV appearances by Frey, whose follow-up single is already scheduled ready scheduled.

Kluger recently returned from business discussions in Spain, placing material recorded by the May Fair Set and Convention with RCA, and initiating talks with Hispavox about other artists. Kluger is also working with Israeli violinist Igal Shamir, and is fixing record releases for him in France, Italy and Spain and also investigating possible outlets in the States.

Arms (20) which smacked, unfortu-nately, of being a very pompous affair. Professor Adamson, Chairman of the Council for the Arts displayed a somewhat Colonel Blimpish atti-tude as did Consultant James Nor-

cop.
There has been strong reaction from symphonies, choral organizations and concert societies which would like to hear tenor, Garnet Brooks, mezzo-soprano, Silvia Buchanan, counter-tenor, Theodore Gentry, baritone, Gary Relyea, and Ricki Turofsky, soprano—the five singers for the European tour as well as several concerts in Ontario.

It's expected that record companies will be approached in view of the lack of classical product to maintain the 30% AM regulations for radio as laid down by the CRTC.

#### Nippon Victor Promo On Preslev

TOKYO — The advertising dept. of Nippon Victor will conduct a "Holi-day in Blue Hawaii Campaign" in co-operation with Pan American Air

co-operation with Pan American Air Lines and the Hawaii Tourist Bureau from August 10-18. The object is to promote the further popularity of Elvis Presley, and the company has also proposed the re-showing of Elvis's film "Blue Hawaii."

"Elvis On Stage" promoted the sales of Presley's LPs. These reportedly exceeded 100,000 copies by March 20. To promote the sales of "You Don't Need To Say You Love Me" and "Presley On Stage" (Soundtrack), 100 applicants for "Holiday In Blue Hawaii" will be chosen by lottery. Events will include a "Japan-USA Surfing Contest," a rock festival and a preview of "Blue Hawaii." Hawaii."

Since Presley is at present much more popular in Japan than at the first showing of "Blue Hawaii" seven years ago, the company considered it worthwhile to arrange for a reshowing of the film this summer.

#### Merc Sets Miles-In-Europe Promo

CHICAGO - Mercury Records has set in motion a coordinated cooperative venture with its Philips Records affiliates throughout Europe and one of its best-selling artists, drummer-

of its best-selling artists, drummersinger Buddy Miles.

Miles embarked from New York
for a three and a half week tour
taking him to 14 cities throughout
England and Western Europe during
which concert dates and television
appearances are being tied to auxiliary record promo activity jointly arranged in his behalf between Fred
Burkhardt of Interart Productions
and the IFA booking agency in London.

Robin McBride, Mercury's home-based A&R director, flew from Chica-

go to join Miles in Europe where he will oversee recording of various concert appearances including shows at The Olympia in Paris, London's Albert Hall and two concerts and a television date for Eurovision in Montreaux, Switzerland. In addition to the Montreaux televised concerts, Miles will appear on several other TV shows throughout the tour TV shows throughout the tour.

The itinerary, largely generated by Miles' growing following in Europe, began in Helsinki (4/27) and before concluding in London on May 13th will include Copenhagen, Odense, Munich, Hamburg, Frankfurt, Brussels, Antwerp and Birmingham.



#### CashBox Great Britain

five-year worldwide exclusive disk production deal has been signed between ace songwriters Roger Greenaway and Roger Cook and Bell Records president Larry Uttal. The pact also has a clause whereby Bell has first refusal on the duo's services are recording artists. Cook and pact also has a clause whereby Bell has first refusal on the duo's services as recording artists. Cook and Greenaway will product British acts for Bell, the first being a five-piece band called Young and Renshaw whose debut single "Way Up There" was released on April 23rd. The two are both in their late twenties, and began their successful collaboration in songwriting in 1966 with "You've Got Your Troubles" recorded by The Fortunes. They have scored over twenty world smashes since then via artists such as Engelbert Humperdinck, Andy Williams, Gene Pitney, Cliff Richard, Cilla Black, Blue Mink, White Plains, Johnny Johnson, and The Fantastics. The deal with Bell consolidates a formidable writing-producing team assembled by Uttal in the UK including Tony Macaulay and Mike Leander. "We are thrilled to have the top British team of record producers join Bell," commented Uttal. "Not only for the hits that they will give us, but also for the fact that they now secure our position as a viable factor in the British record business." Uttal also had talks during his London visit concerning Bell's future licensing arrangements. The pact with EMI expires at the end of the ture licensing arrangements. The pact with EMI expires at the end of the year, and if it is not renewed, there is

year, and if it is not renewed, there is a possibility of a link with Pye.

Island Records managing director Chris Blackwell has resigned his post in order to concentrate more on talent seeking and record production for the label. He has been succeeded as chief executive by David Betteridge, formerly Island's sales director, and a rejigged board line-up now

comprises legal adviser Charles Levison as director of business affairs, Muff Winwood in charge of artists relations, Tom Hayes controlling international sales, Tim Clarke director of marketing and production, and John Leftly continuing as financial director. Winwood has resigned his directorship at the Island Artists management agency, and is replaced by Alec Leslie. Blackwell, who founded Island in the early sixties and built it up to the stage when it attracted a six million dollar bid from the Kinney conglomerate last year, is comprises legal adviser Charles Levitracted a six million dollar bid from the Kinney conglomerate last year, is expected to spend more time in the States, where Island has been launched under Capitol's auspices. He retains his shares in the company, but disclosed that his resignation was not entirely his own decision, and was influenced by the fact that his personal interest is in the disk business but other shareholders wished to ness but other shareholders wished to diversify in other directions. His new status means that he will be able to offer advice on major issues and policies, but the final decision will no longer rest with him. Betteridge stated that no changes in policy were envisaged under the new managerial

Bhaskar Menon has been named executive vice-president of Capitol Industries Inc. and president of Capitol Industries Inc., the North American subsidiaries of the EMI Groun. Menon, a division director of EMI, takes over the Capitol Records presidency from Stan Gortikov, who added the responsibilities temporarily to his job as Capitol Industries president in January this year when Sol Iannucci resigned. Menon is already a board member of Capitol Industries, and has recently been managing director of EMI International Services based in London, where he will be based in London, where he will be

succeeded on May 24th by Anders Holmstedt, managing director of Swedish EMI and supervisor of the company's operations in Scandinavia. EMI Ltd. has also named Sir Richard Clarke, K.C.B., O.B.E., as a non-executive director with effect from May 1st. Sir Richard recently retired after thirty years in the Civil Service, during the latter part of which he was Permanent Secretary to the

vice, during the latter part of which he was Permanent Secretary to the Ministry of Technology.

Last year's Isle of Wight Festival lost about £61,000 even though ticket sales notched £197,000, a recent meeting of creditors of Fiery Creations, the organisers, was told. This compared with a 1969 loss of £9,800 on ticket sales of £103,000. A meeting last October assessed the meeting last October assessed the Fiery Creations debts at £106,250, and the only apparent asset which FC movie of the 1970 event which FC directors Ron and Ray Foulk estimated to be worth £28,000. The two hypothers are proceeding with plans to brothers are proceeding with plans to stage another festival this August on the island, and London promoter Richard Roscoe is also expressing the Richard Roscoe is also expressing the intention of running a rival event at the same time on 5,000 acres put at his disposal by three Isle of Wight farmers and landowners. Local residents headed by Isle of Wight Member of Parliament Mark Woodnutt have already declared their determination to prevent further festivals on the island by legal means if necessary.

Singer-composer Labi Siffre played a special concert at Manchester's Free Trade Hall on April 25th coinciding with the Pye International release of his new album "The Singer And The Song" which features fifteen

of his own compositions.

Quickies: The Performing Right
Society has received a Queen's Award

to Industry in recognition of the large volume of overseas earnings collected in behalf of its members... former Springfield and disk producer Mike Hurst is resuming a solo singing career with a Capitol recording pact... President Records managing director Eddie Kassner has served a High Count write on the New Of The director Eddie Kassner has served a High Court writ on the News Of The World Sunday newspaper and two of its journalists alleging libel in a series entitled "Scandal At The BBC"... Campbell Connelly chief Roy Berry has fixed an exclusive catalog deal with Snuff Garrett's Garrett Music for the UK, Eire, South Africa, Rhodesia and the Commonwealth excluding Canada and Australasia... Rondor Music general manager Derek Green has set a deal with Hoyt Axton for Rondor to handle the Lady Jane Music catalog in the UK and Eire... Santana using The Rolling Stones mobile unit to record their May 8th Hammersmith concert for a future album release... Kenny May 8th Hammersmith concert for a future album release . . . Kenny Young and Deke Arlon of April Music received gold disks marking 1,600,000 sales of Mark Lindsay's "Arizona" . . . Trinidad calypso star Mighty Sparrow heads the Caribeat calypso carnival package tour organised by Nems chief Vic Lewis opening in Kilburn on May 7th . . Shirley Bassey stars in Spanish TV show "Cancion "71" on May 22nd before concert dates in Paris, Amsterdam and Rotterdam . . Famous has reconcert dates in Paris, Amsterdam and Rotterdam... Famous has released an album starring Gilberto Gil, a young Brazilian singer-songwriter now resident in London... Lulu's latest Atlantic single "Everybody Clap" was penned by her Bee Gee husband Maurice Gibb . . . Roy Orbison's latest British tour kicked off at the Batley Variety Club on April 25th.

# THE ORIGINAL (ACCEPT NO SUBSTITUTES)

#### MOZART SYMPHONY NO. 40

#### WALDO DE LOS RIOS

THE INSTRUMENTAL HIT OF THE YEAR! NOW NUMBER 6 IN ENGLAND, THIS UNITED ARTISTS SINGLE IS RECEIVING SATURATION AIRPLAY IN MANY MARKETS, INCLUDING NEW YORK, LOS ANGELES, MINNEAPOLIS, HARTFORD AND SAN FRANCISCO.



#### FROM THE ALBUM



**UAS-6802** 





#### Top 60 In R & B Locations

1	BRIDGE OVER TROUBLE WATER Aretha Franklin (Atlantic 2796)	2	31	BE GOOD TO ME Luther Ingram (Koko 2107)	32
2	NEVER CAN SAY GOODBYE Jackson 5 (Motown)	t	32	STOP YOUR CRYIN' Chocolate Syrup (Avco Embassy Ave. 4567)	37
3	WHAT'S GOING ON Marvin Gaye (Tamla 4201)	3	33	THAT EVIL CHILD 8. B. King (Kent 4542)	39
4	WANT ADS The Honey Cone (Hot Wax 7011)	7	34	BABY SHOW IT Festivals (Colossus 136)	38
5	WE CAN WORK IT OUT Stevie Wonder (Tamla 54202)	5	35	REACH OUT I'LL BE THERE Diana Ross (Motown 1184)	_
6	GIVE MORE POWER TO THE PEOPLE		36	THE BELLS 80bby Powell (Whit 6907)	23
7	Chilítes (Brunswick 55450)	6	37	HELP ME MAKE IT THROUGH THE NIGHT Joe Simon (Spring 113)	H <sup>*</sup>
7	BABY LET ME KISS YOU King Floyd (Chimneyville 437)	4	38	I NEED YOU BABY Jessie James (Zea 50003)	34
8	I DON'T BLAME YOU AT ALL Smokey Robinson & Miracles	8	39	LOVE STORY Eddie Holman (ABC 11292)	40
9	BOOTY BUTT Ray Charles Orchestra (A8C 1015)	11	40	ELECTRONIC MAGNETISM Solomon Burke (MGM 14221)	24
10	DO ME RIGHT Detroit Emeralds (Westbound 172)	9	41	THE PREACHER PART II 8 obby Womack (U/A 50773)	13
11	TIP OF MY TONGUE 8renda & Tabulations (Top & 8ottom)	12	42	GET READY Syl-Johnson (Twilight 149)	19
12	JUST MY IMAGINATION Temptations (Gordy 7105)	10	43	SUSPICIOUS MINDS Dee Dee Warwick (Atlantic 6810)	18
13	ERASE AWAY YOUR PAIN Whatnauts (Stang 5023)	14	44	AIN'T NOTHING GONNA CHANGE ME Betty Everett (Fantasy 658)	17
14	COOL AID Paul Humphrey (Lizard)	15	45	LONELY FEELIN' War (U/A 50746)	18
15	DON'T KNOCK MY LOVE Wilson-Pickett (Atlantic 2797)	24	46	YOUR LOVE IS SO DOGGONE	
16	HEAVY MAKES YOU HAPPY Staple Singers (Stax 0083)	13		GOOD Whiskers (Janus 150)	21
17	PLAIN AND SIMPLE GIRL Garland Green (Cotiliion 44098)	19	47	I PLAY DIRTY Little Milton (Checker 1239)	29
18	MELTING POT Booker T & MG's (Stax 0082)	18	48	MY CONSCIENCE Lovelites (Love-Lites 01)	28
19	IF IT'S REAL WHAT I FEEL Jerry Butler (Mercury 73169)	17	50	NATHAN JONES Supremes (Motown 1182) YOU AND YOUR FOLKS,	27
20	DON'T CHANGE ON ME Ray Charles (Tangerine 11291)	16	50	ME AND MY FOLKS, Funkadelic (Westbound 175)	20
21	PROUD MARY Ike & Tina Turner (Liberty 56216)	21	51	YOU MAKE ME WANT TO LOVE YOU Emotions (Volt 4050)	_
22	MR. & MRS. UNTRUE Candl Staton (Fame 1478)	29	52	STEP INTO MY WORLD Magic Touch (Black Falcon)	55
23	FUNKY MUSIC SHO NUFF TURNS ME ON Edwin Starr (Gordy 7107)	28	53	I KNOW I'M IN LOVE Chee Chee & Peppy (Buddah 225)	
24	YOUR LOVE Watts 103rd St. Band	27	54	DO IT Billy Sharee (Spectrum 114)	56
25	(Warner Bros. 7475)  WARPATH	20	55	EVIDENCE Sweet Inspirations (Atlantic 2779)	58
26	SHE'S NOT JUST ANOTHER	20	56	I CRIED James Brown (King 6363)	
27	WOMAN 8th Day (Invictus 9087)  JOY TO THE WORLD	45	57	WHO ARE YOU GONNA LOVE Rosetta Johnson (Clintone 003)	60
28	Three Oog Nite (Ounhill 4272)  BE MY BABY	52	58	NEVER CAN SAY GOODBYE Isaac Hayes (Enterprise 9031)	
29	Cissy Houston (Janus 145)  COULD I FORGET YOU	25	59	SOMETHING WORTH LEAVING FOR	
	Tyrone Davis (Dakar 623)  SPINNING AROUND	26	60	Johnny Adams (5551) SUNSHINE	
30	Main Ingredient (RCA 253)	43	00	Flaming Ember (Hotway 7103)	

What happens when you've got the hottest purchase master in Chicago?

It goes to #18 on WVON.
It shoots to #14 on WGRT.
It gets heavy airplay on WLS.

That's what happens when you've got
'SOMEDAY,
SOMEWAY'
bw'Hey, Lady#74-0480
by Chicago's hottest new R&B group,
THE CENTER STAGE.

We've got it. Now you get it. Plenty of it.

#### Lemongello Wins Fame Via Copa Fill-In Spot

NEW YORK-It was the classic situ-NEW YORK—It was the classic situation, and Pete Lemongello has begun to savor the classic reward. Finding itself with a cancelled show, the Copacabana last month invited Lemongello to perform with comedian Corbett Monica for a week. The last-minute booking proved just the key that had eluded the singer for the past two years

New York filming "The Godfather," in which he plays a "button man," Lemongello had just finished a stand at the Living Room, But it was Copa fill-in that has brought him representation with International Famous, an invitation to anpear at the Concord, El San Juan, the Saha-

ra Hotels and a return engagement at the Copa later this year.

Lemongello is also soon to be represented with a new single with Rare Bird Records. The side will feature "Rain From the Skies" by Bacharach and David

and David.

#### Metromedia Signs

Holy Modal Rounders

NEW YORK—Metromedia Records has announced the release of a new album by The Holy Modal Rounders. The signing of the Rounders, a group which has been associated with under The signing of the Rounders, a group which has been associated with underground rock since its early beginnings, is the latest in a series of moves by Metromedia to enter into the underground rock market.

The newly signed group has already played shows with such artists as Creedence Clearwater Revival, Joe Cocker, The Grateful Dead, The Byrds and Van Morrison.

Van Morrison.

Metromedia personnel are backing up the release of the album with heavy advertising in the press and on the radio, as well as with special promotion and display kits designed to be used in conjunction with local appearances by the group. pearances by the group.

#### Roger Perry Joins Jobete

HOLLYWOOD — Appointment Roger Perry to the professional staff in Hollywood of Jobete Music Company Inc. has been announced by Herb Eiseman. general professional manager of the Motown publishing affili-

Perry will be working with staff members Lindy Blasky and Leroy Lovett in contacting all record com-

Lovett in contacting all record companies on songs developed by Jobete (BMI) and Stein & Van Stock (ASCAP) team contract writers.

Perry, who has supervised Monday "Hoot" Nights at the Troubadour in Hollywood for two years, earlier was involved with the Wallich's Music City organization and in personal management. management.

#### Prod Deal Sees New Para LP's

NEW YORK — Paramount Records has just released four new albums, three of which represent the first flow of product resulting from two

major production deals entered into by the label.

by the label.

"Times That Try A Man's Soul,"
by Kyle, and the original soundtrack
album from the American International Picture "The Hard Ride," have
both come to Paramount through a
deal with Artie Rapp and his Family
Production Company. The label, Production Company. The label, through its production deal with Just Sunshine, headed by Michael Lang and Marvin Grafton, has also acquired Karen Dalton's debut LP, "In My Own Time." The fourth album in

Global Release Of Apple Album

Prod. By Harrison
NEW YORK — Apple Records has arranged for the simultaneous worldwide release of the Radha Krsna Temple Album on May 7.

ple Album on May 7.

The album of chants and songs was recorded in London by members of the Radha Krsna Temple, London, and produced by George Harrison, whose interest in Indian music and the Krsna Consciousness movement years ago. Harrison has guided this album through the entire 13 months of production from concept to completion.

The album, which includes the Hare Krsna mantra, contains a photo of His Divine Grace A. C. Bhaktivedanta Swami Prabhupada, founder and spiritual master of Radha Krsna temples throughout the world, on the back cover

Sire/Blue Horizon To New HQ In N.Y.

NEW YORK - Sire/Blue Horizon NEW YORK — Sire/Blue Horizon Records has moved into new Ameri-can headquarters here at Blue Hori-zon House, 165 West 74th Street, New York. The new telephone num-ber is (212) 595-5500, while the cable addresses remain Sirecords and Bluhorizon.

Blue Horizon House, a completely

remodeled building also houses the Doraflo/Bleu Disque Publishing Group borano/Bleu Disque Publishing Group whose leading companies include Bleu Disque (ASCAP), Doraflo (BMI), Uncle Doris (ASCAP), Geordie (ASCAP), Right Angle (ASCAP), Sanah (BMI), Two-Ten (ASCAP), E.R.P. (ASCAP), Pandora (BMI), and MacDougal Street (BMI).

Inter-Rep, a recently formed independent company specializing in the representation of foreign record and music publishing companies in the United States, will also be located at the Blue Horizon House. the new Paramount release is "Bad Manors," by Crowbar, a top drawing Canadian group.

Paramount has already released two singles from "The Hard Ride" LP. "Swing Low Sweet Chariot" by Bill Medley, and Bob Moline's "Where Am I Going Today," both of which are getting airplay. both of which



MUSIC AMBASSADOR Feist, executive vice president of the National Music Publishers' Association, accepts a Presidential Citation from Mrs. Manyica Harition, accepts a Presidential Citation from Mrs. Maurice Honigman, president of the National Federation of Music Clubs. The award, presented at the NFMC's national biennial convention in New Orleans on April 19, honored the NMPA for "its exemplary service to music" with a special commendation to Feist as a "dedicated ambassador of music."

#### Pamela Uttal Art Exhibition

NEW YORK—The paintings of Pamela deFrece Uttal, wife of Larry Uttal, president of Bell Records, are currently on display at the Center Art Gallery at 49 West 57th St. in New York. The exhibition, her second one-woman show, started on April 26 and runs through this Wed. (5).

#### New Dunhill Group Gets Major Push

HOLLYWOOD - ABC/Dunhill's na-HOLLYWOOD — ABC/Dunhill's national promotional director, Barry Gross has left on a seven day, nine city tour to personally promote Dunhill's latest single release, "Don't Pull Your Love" by Hamilton, Joe Frank & Reynolds. Gross' tour will include stops in Chicago, Detroit, Philadelphia, Cincinnati, Pittsburgh, New Orleans. Dallas. Houston and St. Louis. leans, Dallas, Houston and St. Louis.

The promotion trip is the first stage of a major push on the new group. "We feel the same excitement about this group as we did about Three Dog Night" says Gross, "and we plan to put all of our energies into getting them launched."

Plans for Hamilton, Joe Frank & Reynolds include an extensive consumer and trade print campaign as well as radio time buys and point well as radio time buys and point of purchase merchandising displays. The label's confidence in the group is underscored by the issue of their specially designed sleeve which features a gold label and the slogan "Certified gold by ourselves from the moment it left the studio." "Don't Pull Your Love" will be followed by an album which will be released shortly.

#### Polygram

(Cont'd from p. 7)

to operate in the German market as a new subsidiary of Polydor Int'l.

The Polydor and Phonogram companies, a statement said, will maintain their separate program and marketing policies, and will each continue its roster of lebels, such as the Philips and Fontana labels for Phonogram, and the OGG and Polydor labels for Polydor.

#### RCA Sales Organization

(Cont'd from p. 7)

distribution. It has been no secret that for some time now we have had problems in certain areas and have indeed gone for a period with no sales coverage at all in several markets. Recognition of this, coupled with the current acceleration of distribution activity by some of our major competition has again raised the issue, created rumors and caused unnecessary concern by most people who have received misleading information. formation.

Many of our customers have per-Many of our customers have personally visited with us to meet and discuss their and our future plans. We urge you to continue doing so and should a trip to New York not be possible, we will make every effort to vitit with you, should you request a meeting at management level. We a meeting at management level. realize however, that personal visits with every customer are time consuming and since rumors have a way of spreading rather quickly, we felt an official statement was in order at this time. this time.

In a letter to you dated November 12, 1970 we pretty well outlined our direction and intentions. They have not changed. "... a firm dedication to make our label again number one in the country." That's our direction—straight up! "We will scrap, change, build and fight until we get to where we want to be." That pretty well outlined our intentions—and they haven't changed a bit. haven't changed a bit.

One thing has changed since that letter however, and that has been our ability to sell, merchandise and expose our product in several markets because of changes that affected our distribution in those areas, changes are appropriately as the control of the contr

ges over which we had no control.

I would like to reprint again from my November 12th letter:

my November 12th letter:

"Just as marketing conditions, competitive activity and your own organizational structure must dictate your method of operation, similar forces within our business must also dictate our method of operation. There are certain functions that must be accordinated in every local market. be coordinated in every local market if we are to be successful. Local exposure of new talent and coordination of merchandising programs is a must. We'll add more men to our own field organization if that's what it will take to get it. will take to get it . . . but we will get

Conditions in several markets have Conditions in several markets have dictated action on our part. We said we would add more men to our own field organization if that's what it would take and that's exactly what we plan to do. Within the next several weeks we plan to increase our Los Angeles field structure to full strength and have a complete direct sales organization covering the entire strength and have a complete direct sales organization covering the entire Los Angeles market making available the entire RCA catalog of recorded music. It is not our intention to "pull the line" from anyone. We plan to continue selling to our present accounts in the Los Angeles market under our current terms, but we are enlarging our direct sales approach to give us complete market coverage. to give us complete market coverage.

There are presently several prob-lem markets where we may take this action and there is always the possibility of other market changes in the future. One point should be stressed and made perfectly clear . . . it is not our intention, nor is it our desire to completely change the face of our present distributing organization. We will, however continue to supplement areas with a larger direct sales organization where we feel it is needed. It is our intention to get the best coordinated, most effective sales organization in the industry. We do want you to be part of it.

I realize the impact of a letter such as this and the number of questions that must be going through your mind. If you feel that a personal meeting is desirable with any of our staff, Rocco or myself, we certainly will make ourselves available. I ask however, that you try to schedule any requests directly through Jack Burgess.



# Dennis Yost and the Classics IV unite again with the award-winning composing team of Buddy Buie and J.R.Cobb for an instant smash

"IT'S TIME FOR LOVE"

#50777

Produced by Buddy Buie for B.B.C. Productions





# cashbox/talenton stage

# Johnny Cash Show

AMPHITHEATER, CHICAGO — The familiar opening line "Hello I'm Johnny Cash," turned on a capacity crowd numbering in the thousands who filled the huge Amphitheater here in Chicago for the Columbia star's recent one show performance. Not since the Tom Jones appearance has this auditorium been so packed with so responsive an audience! Although Cash himself did not appear until the second half of the show (his greeting was piped in from backgreeting was piped in from backstage) the splendid performances of each of the members of his entourage kept the crowd more than satisfied during the sixty minute first portion of the show.

The Tennessee Three kicked off the evening's entertainment in superb fashion and remained on stage as back-up group for the entire lineup. Next was Carl Perkins, exceptional in a string of his past hits (Blue Suede Shoes, On The Outside Looking In, etc.) and some fantastic guitarmanship. The Carter Family followed and were very well received by the crowd, as were the Statler Bros., easily the stand-out act in this segment of the show. Their beautiful blending of voices, onstage personality and the zany antics of the comic member of the quartet had the audience on its feet!

After a fifteen minute intermission the man himself appeared to a standing ovation which was repeated at the conclusion of the show. We're fresh out of superlatives to describe Johnny Cash's performance and the crowd's reaction to it! A warm rapport between the star and the audience prevailed throughout the set. Cash did about 15 to 20 numbers, some with his wife June Carter and a couple with former inmate Glen Sherley who's been touring with the troupe since his recent release from prison.

Hope the above notes convey how very much yours truly enjoyed the performance. Johnny Cash has a new fan-me!

# **Tony Bennett**

EMPIRE ROOM, NEW YORK -It was a night to remember. Now, how many times can you say that. Yet it was. Tony Bennett, making good Sinatra's claim that he's the best singer in the world. A birthday cake tribute to Duke Ellington's 72nd birthday, Duke's keyboard fling on "Satin Doll" and Bennett's great version of "Sophisticated Lady." How's that for starters. Well, there's more. Much more. The orchestra. Best described by a member of the open-ing night audience as the "tightest big orchestra I've ever heard." John Bunch, musical director and top-flight jazz pianist. Ruby Braff, jazz cornet-ist in tip-top form. And Tony, drawing beautifully from his resources that include extraordinary timing and and phrasing. The songs. I've heard him sing most of them before—yet they seemed as fresh as the latest Stephen Sondheim score. "It Had To Be You," a daring example—fully realized—of intimate song styling (on Bunch's piano in accompaniment) in a big room. By way of celebration, I indulged myself with a piece of the Duke's cake at a post-performance party, and a fine and fresh multi-tiered cake it was. Fine-and-fresh, that's what this night to remember was like.

Cat Stevens

CAPITOL THEATER, PORT CHEST-ER, NY—For some, success doesn't come easy; for others, after all the years of trying, it never comes at all. Yet in Cat Stevens, the system, with all its inadequacies, redeems itself. After success in England and the Continent, after picking up 2 the Continent, after picking up a small but vociferous band of fans here, Cat is now a star in America. It's a joyous and terrifying experience all at once.

Well I think it's fine building Jumbe planes

bo planes, or taking a ride on a cosmic train,

switch on summer from a slot machine,

switch on summer from a slot machine, yes get what you want to, if you want, 'cause you can get anything Cat sang, and all around me was the sound of the audience breathing his lines with him. I thought back to what Bill Graham said about rock music going back to a state of mass adulation, and hoped that these young people who crammed into Howard Stein's Capitol, completely selling it out on a week night, were not worshipping Cat, but listening to him.

Because more than anything else Cat is one of the most important songwriters living today. I don't think I can overemphasize this point because, it seems to me, that it takes people a long time before they listen to what's happening. They hear, but little registers. But you see, that's the point. Cat is a person, a writer, a singer to listen to and find joy in

the revelations his songs bring you. He doesn't want or need screaming hysteria. His music is a calm island in a sea of musical turmoil. Cat knows where he's going and his two A&M albums are the first steps in that direction

knows where he's going and his two A&M albums are the first steps in that direction.

And one of the major things that always set Cat apart from other singers, even in his Deram "Matthew And Son" days, was that he is a man of the future. His songs, their styles, melodies, lyrics, always have been just slightly ahead of the music scene. They're consistantly new and different and, above all, bring a wealth of information about Cat himself and how he views the world, to the listener. And, after all, the prime criterion of songwriting, or of any creative endeavor, for that matter, is that it carry bits of new knowledge within its framework. Cat's songs, wihout exception, do this.

His stage act is a gentle session with a master: relaxing yet quietly thrilling.

Bring tea for the tillerman. Steak

thrilling.

Bring tea for the tillerman, Steak for the sun,

Wine for the woman who made

Wine for the woman who made the rain come.

Seagulls sing your hearts away, 'cause while sinners sin the children play, Oh lord how they play and play, For that happy day for that happy day.

Thanks, Steve, for a most beautiful evening.

# Anne Murray/The Stampeders

MASSEY HALL, TORONTO — The Canadian scene of public apathy toward home-grown artists is now showing signs of changing and much of this due to the increase of airplay of Cancon product of Cancon product.

The April 16th concert of Anne Murray and The Stampeders was evi-dence of this change. Toronto being the most formidable of Canada's nathe most formidable of Canada's nationalistic weakness was not expected to show any concern for a concert of this type. It was Bob Martin, manager of A&A Records who came up with the idea of the Stampeders sharing the bill with Miss Murray and the choice couldn't have been better. To rontonians flocked to the box office and "sold out" signs were posted shortly after the tickets went on sale. It was necessary to go for two more shows, the following day and both of these pulled capacity houses.

The Stampeders, old-timers in the

both of these pulled capacity houses.

The Stampeders, old-timers in the business, having been fighting for a niche in the recording industry for the past seven years, took to the stage first and after their opening number it was obvious they had the audience right where they wanted them. They interjected humour that was clean and very very funny. They sang some of their past near hits and their current charter, "Carry Me" which appears on the Music World Creations label. The equipment for this three man unit was exceptional and their manager Mel Shaw saw to it that it was bang on. There were no delays—just superb entertainment

from this group, now showing the international market their capabili-

international market their capabilities.

During intermission, one observer was overheard to say, "Anne Murray better be great, the Stampeders are a hard act to follow." Miss Murray's opening wasn't great, no fault of this Capitol artist however. Her musicians must have become used to a floor director (through their many television appearances) and were unable to bring their star on with any floor director (through their many television appearances) and were unable to bring their star on with any professionalism. Once on however, like her television shows, Miss Murray carried the show. It's her voice, her warmness and charm. She could have pulled the show off accompanying herself on guitar alone. Miss Murray went through her hits and had the audience singing and clapping along with her. She was dressed in "hot pants" and barefoot, the latter now synonymous with her every appearance, even at the posh Imperial Room of the Royal York Hotel. She asked how many Maritimers there were in the house and about half the audience quickly responded. "You can't take them anywhere and you can't get a way from them" she said jokingly which brought the house down.

Both Miss Murray and The Stampeders were called back for encores—a rarity for Canadian artists by Canadian audiences. Welcome to Toronto Anne Murray and The Stampeders.

Stampeders.

# Jane Morgan

PERSIAN ROOM NEW YORK—
That many a contemporary song can fit like a glove into the talents of an M-O-R performer is decisively in evidence during Jane Morgan's performance here. The beautiful artist, who continues her flashv night-club ways with a silver-and-black hot pants outfit, is giving Gotham some new programming, like "Joy to the World," "Look What They've Done to My Song" and "Bridge Over Troubled Water." Except for what I thought was an over-arrangement on thought was an over-arrangement on "Bridge," a song that really requires the simple touch that Simon & Gar-funkel give it, she lends new, spirited charm to these big hits. Another new number, "Who's Garden Was This" by Tom Paxton is an anti-pollution song that with great sincerity and by Tom Paxton is an anti-pollution song that with great sincerity and musical poignance is a chilling reminder that we may yet live on an earth barren of the natural wonders. The RCA Records performer has also added a fine version of "For All We Know," the choice Academy Award cong. Retained from her next showsong. Retained from her past showcases are the ever-effective "Ten Cents a Dance"/"Big Spender" routine and a medley of songs associated with Edith Piaf, who Miss Morgan regards as her great inspiration. Jane,

# Procol Harum The Winter Consort

Teagarden & Van Winkle FILLMORE EAST, NYC — A couple of years ago, I would have ventured to say that Procol Harum was one of the only groups successfully incorporating the sensitivity of classical music with rock. However, for some reason, Procol Harum seems to have gotten away from the careful blend. Whereas the emphasis used to be on vecals and piano (the other instru

gotten away from the careful blend. Whereas the emphasis used to be on vocals and piano (the other instruments were used delicately for accentuation and structure), the group has now chosen to bring the electric guitar up front.

Their old melodies, "Shine On Brightly" and "Salty Dog" didn't fare so well at The Fillmore as they did earlier in Procol's history, although both songs were the highlights of Procol's performance. On songs such as "Whaling Stories" and "Broken Barricades," they seem to devote much of their attention to volume and electricity which puts a whole new face on the group. "Luskusdelph" from their new Lp, was an interesting view of what Procol Harum can accomplish with intense guitar amplification.

Hopefully, the group will achieve a balance between the beauty of their previous songs and the energy that marked their performance this past week-end.

Defying categorization, The Winter

week-end.

week-end.

Defying categorization, The Winter Consort provided an interesting challenge for a Fillmore audience. This six man combo rendered perhaps some of the most innovative moments in Fillmore history.

Utilizing such various and sundry instruments as an African xylophone, unamplified bass, oboe, cello, classical guitar, sitar and alto sax, the group has blended classical, Latin, African and eastern influences into a predominantly free form jazz style.

Highlights were "Requiem," a tune written by David Darling (cello) as a memoriam to a friend lost in the Viet Nam war, and "Africanus Brazilerus Americanus" which featured a highly unusual combination of Brazilian drums.

unusual combination of Brazilian drums.

This group has the strength of craftmanship and the audience appeal to really make it big.

In accord with the recent rise to popularity of the duo, Teagarden and Van Winkle proved to be an altogether unique duo. Consisting of drum and organ, the two contributed several interesting harmonies especially so in "Rubin Red Is Dead (With Bagpipes)" and "God, Love, Rock N' Roll." To quote a friend, "What a lot of sound from two people!"

Carly Simon

TROUBADOUR, L. A. — Carly Simon is astonishing; a ninth wave. Elektra has her, and she is truth and beauty, a bundle of perfumed memories, whose voice and presence bring special dimensions of sparkle to the jewels she disguises as songs.

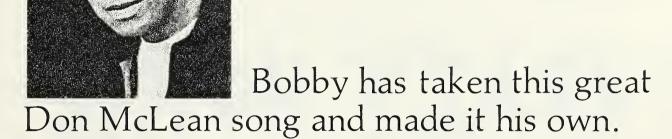
Carly and the crowd were one at the onset, the room an empty canvas that filled with patterns of appreciation as she painted emotion in tones of whispered gray: asking, "What Do People at the End of the World Do?" examining "Dan, My Fling," reporting, "The Love's Still Going."

And, when she went after six songs, refusing to acknowledge the roar begging her return, she displayed cool command of that toughest trick of all, ensuring an audience's return. Hey, Carly, they'll be back, and where does the line form?

however, is her own performer who keeps up solidly with the musical times.

# BOBBY GOLDSBORO "AND I LOVE YOU SO" #50776

(THE ORIGINAL SINGLE VERSION)



And it's just like Bobby Goldsboro to follow a top-ten million seller like "Watching Scotty Grow" with another record of the same calibre.

Take two minutes and fifty-eight seconds and listen to "And I Love You So."
Then get on it.

These stations and many others are on it already:
KHJ/WRIT/WLS/WMAK/WMPS
KJRB/KAKC/KLIF/KFJZ/KOL





# CRAZY HORSE

A group and album on Reprise Records [and tapes, via Ampex]

# DOWNTOWN

Their hit single [R 1007] from the album



THE PARTRIDGE FAMILY ALBUM

ORIGINAL TV CAST (BEII 6050) 22
(8 6050) (5 6050)

67 SEATRAIN

(Capitol SMAS 659) 63 (BXT 659) (4XT 659)

33

# TOP 100 Albums

BOTTOM NO. INDICATES 8 AND 4 TRACK AND CASSETTE

Cash Box - May 8, 1971

100 ELVIS COUNTRY

ELVIS PRESLEY (RCA LSP 4460) (P8S 1665) (PK 1665) 81

1	JESUS CHRIST SUPERSTAR (Quecca QXSA 7206) 1	34	DIANA ORIGINAL TV SOUNOTRACK (Motown MS 719) 52	68	DELIVERIN' POCO (Epic KE 30290) 62
2	(6-6000) (73-6000) PEARL	35	(M8 1719) (M75 719) LOVE IT TO DEATH	69	WOODSTOCK ORIGINAL SOUNOTRACK (Cotillion S03-500) 71
3	JANIS JOPLIN (Columbia KC 30322) 3 (CA 30322) (CT 30322) UP TO DATE	26	ALICE COOPER (Warner Bros. WS 1883) 38 (8 1883) (5 1883)  STICKY FINGERS	70	(TP 33-500) (CS 33-500)  MARY  MARY TRAVERS (Nearest Proc. NS 1007) 73
	PARTRIOGE FAMILY (Bell 6059) 4 (8 6059) (5 6059)	36	Rolling Stones (Atco COC 59100) — (TP 59100) (CS 59100)	71	MARY TRAVERS (Warner Bros. WS 1907) 72 (8 1907) (5 1907)  THEME FROM LOVE STORY
4	ORIGINAL SOUNOTRACK (Paramount PAS 6002) 2	37	THIRDS  JAMES GANG (ABC ABCX 721) 44		HENRY MANCINI (LSP RCA 4466) 60 (P8S 1660) (PK 1660)
5	GOLDEN BISQUITS 3 00G NIGHT (Ounhill 0S 50098) 5 (8 50098) (5 50098)	38	SWEET BABY JAMES  JAMES TAYLOR (Warner Bros./7 Arts) (WS 1843) 26  (8 WM 1843) (CWX 1843)	72	MESSAGE TO THE PEOPLE  BU00Y MILES (Mercury SR 61334) 78  (MC8 61334) (MCR4-61334)
6	4 WAY STREET CROSBY, STILLS, NASH & YOUNG (Atlantic SO 2-902) 10	39	TAPESTRY  CAROLE KING (Ode 77009) 47	73	IF YOU COULD READ MY MIND GOROON LIGHTFOOT (Reprise RS 6392) 55
7	WOODSTOCK TWO	40	FRIENDS ORIG. SOUNOTRACK/ELTON JOHN (Paramount PAS 6004) 23	74	ENCORE  JOSE FELICIANO (RCA LSPX 1005) 88
8	(Cotillion S02-400) 8 (TP 33-400) (CS 33-400)	41	NATURALLY THREE OOG NIGHT (Ounhill OSX 50088) 50	75	CARLY SIMON
^	Grand Funk (Capitol SW 764) 25 (8XY 764) (4XY 764)	42	ALL THINGS MUST PASS  GEORGE HARRISON (Apple STCH 639) 31	76	(Elektra EKS 74082) 79 (T8 4082) (54082) MANDRILL
9	ABRAXAS  SANTANA (Columbia KC 30130) 9 (CA 30130) (CT 30130)	43	(8XT 639) (4XT 639) PENDULUM CREEDENCE CLEARWATER REVIVAL (Fantasy 8410) 33	77	(Polydor 24-4050) 82 CHEAPO—CHEAPO PRODUCTIONS
10	CLOSE TO YOU  CARPENTERS (A&M 4271) 11 (8T 4271) (CS 4271)	44	CREEOENCE CLEARWATER REVIVAL (Fantasy 8410) 33 (8 8410) (5 8410)  LIVE IN COOK COUNTY JAIL		PRESENTS REAL LIVE JOHN SEBASTIAN
11	TEA FOR THE TILLERMAN CAT STEVENS (A&M SP 4280) 13	45	B. B. KING (ABC ABCS 723) 36 STEPPENWOLF GOLD	70	(Reprise RS 2036) 86 (8 2036) (5 2036)
12	THE CRY OF LOVE (87 4280) CT 4280)	16	(0unhill 0S 50099) 41 (8 50099) (5 50099) LIVE JOHNNY WINTER AND		SINATRA & CO. FRANK SINATRA (Reprise RS 1033) 87 (8 1033) (5 1033)
13	JIMI HENORIX (Reprise MS 2034) 6 (8 2034) (5 2034)  LOVE STORY	46	(Columbia C 30475) 43 (CA 30475) (CT 30475)	79	JOSEPH AND THE AMAZING TECHNICOLOR DREAM COAT
13	ANOY WILLIAMS (Columbia KC 30497) 7 (CA 30497) (CT 30497)	47	BACK TO THE ROOTS  JOHN MAYALL (Polydor 25-3002) 56	80	THE JOSEPH CONSORTIUM (Scepter SPS 588X) 83  LAYLA
14	CHICAGO III  (Columbia CT 30110) 15 (CA 30110) (CT 30110)	48	IT'S IMPOSSIBLE  PERRY COMO (RCA LSP 4473) 46  (PSB 1667) (PK 1667)	81	OEREK AND THE COMINOS (Atco SC 2-704) 77 (TP 704) (CS 704)  FROM MONTY WITH LOVE
15	THIS IS A RECORDING LILY TOMLIN (Polydor 24-4055) 20	49	SWEETHEART ENGELBERT HUMPEROINCK (Parrot XPAS 71043) 34	82	MANTOVANI & HIS ORCH. (London XPS 585/6) 85 WHALES AND NIGHTINGALES
16	MANNA BREAO (Elektra EKS 74086) 17	50	NANTUCKET SLEIGHRIDE	00	JUOY COLLINS (Elektra 75010) 64 (T8 5010) (55010)
17	(FT8 4086) (TC 54086)  PARANOID  BLACK SABBATH (Warner Bros. WS 1887) 12	51	MOUNTAIN (Windfall 5500) 37 (M8 5500) (M5 5500) CURTIS	83	TAP ROOT MANUSCRIPT  NEIL OIAMONO (UNI 73092) 66
18	(MB 1887) (M5 1887) EMERSON, LAKE & PALMER	52	CURTIS MAYFIELO (Curtom CRS 8005) 57 L.A. WOMAN	84	YOU'LL NEVER WALK ALONE ELVIS PRESLEY (Camden CALX 2472) 69 CELEBRATION
19	(Cotillion SO 9040) 19  IF I COULD ONLY REMEMBER	53	Ooors (Elektra EKS 75011) — (78 5011) (55011)  ONE BAD APPLE	03	VARIOUS ARTISTS (Ode SPX 77008) 89 (8T 77008) (CS 77008)
	MY NAME  OAVIO CROSBY (Atlantic SO 7202) 16  (TP 7202) (CS 7202)	54	OSMONO BROS. (MGM SE 4724) 39 SLY & THE FAMILY STONE	86	KING CRIMSON (Atlantic SO 8278) 70 (TP 8278) (CS 8278)
20	MUD SLIDE SLIM  James Taylor (Warner Bros. WS 2561) —		GREATEST HITS (Epic KE 30325) (CA 30325) (CT 30325) 49	87	CRAZY HORSE (Reprise RS 6438) 90
21	THE BEST OF THE GUESS WHO	55	HANGING IN THERE HUOSON & LANOREE (Oore 324) 61	88	FOR THE GOOD TIMES
22	(RCA LSPX 1004) 27 (P8S 1710) (PK 1710)	56	WORKIN' TOGETHER  IKE & TINA TURNER (Liberty 7650) 42	00	JIM NABORS (Columbia C 30449) 93 (CA 30449) (CT 30449)
	BOBBY SHERMAN (Metromedia KMO 1040) 35 (8090 1040) (5090 1040)	57	ELTON JOHN (UNI 73090) 45 (8 73090) (2 73090)	89	BROKEN BARRICADES  PROCOL HARUM (A&M SP 4294) —  (8T 4294) (CS 4294)
23	LOVE'S LINES, ANGLES AND RHYMES 5th OIMENSION (Bell 6060) 14	58	MELTING POT BOOKER T. & MG'S (Stax STS 2035) 48	90	HAG MERLE HAGGARO & THE STRANGERS (Capitol ST 735) 96
24	(8 6060) (5 6060) TARKIO	59	HELP ME MAKE IT THROUGH THE NIGHT	91	GLASSHARP
25	BREWER & SHIPLEY (Kama Sutra KSBS 2024) 28 BLOODROCK 3	60	SAMMI SMITH (Mega M-31 1000) 51  MARGIE JOSEPH MAKES A NEW	92	(Oecca DL 75261) 94 MOMENTS
26	(Capitol ST 765) 29 (8XT 765) (4XT 765) TUMBLEWEED CONNECTION	00	IMPRESSION (Volt VOS 6012) 58		BOZ SCAGGS (Columbia C 30454) 98 (CA 30454) (CT 30454)
27	ELTON JOHN (UNI 73096) 18  MAYBE TOMORROW	61	LOVE STORY  JOHNNY MATHIS (Columbia C 30499) 59	93	TO BE CONTINUED  ISAAC HAYES (Enterprise ENS 1014) 91
0.5	JACKSON 5 (Motown MS 735) 54 (M8 1735) (M75 735)	62	(CA 30499) (CT 30499) ALARM CLOCK	94	BEAUTIFUL PEOPLE  NEW SEEKERS (Elektra EK 74088) (54088) (54088)
28	ROSE GARDEN  LYNN ANOERSON (Columbia C 30411) 32  (CA 30411) (CT 30411)	63	RICHIE HAVENS (Stormy Forest SFS 600) 73  BRIDGE OVER TROUBLED WATER	95	ENDLESS BOOGIE  JOHN LEE HOOKER (ABC ABCO 720) 97
29	THE POINT  NILSSON (RCA LSPX 1003) 30		SIMON & GARFUNKEL (Columbia KCS 99-14) 68 (18 10 0750) (14 10 0750) (16 10 0750)	96	RITA COOLIDGE  A&M (SP 4291) (8T 4291) (SC 4291) 100
30	(P8S 1623) (PK 1623) STONEY END BARBRA STREISANO (Columbia KC 30378) 21	64	KENNY ROGERS FIRST EDITION GREATEST HITS  (Paperica PS 5247) 52	97	SONGS OF LOVE AND HATE
31	LONG PLAYER	65	(Reprise RS 6347) 53 (M8 6437) (M5 6437)	98	Leonard Cohen (Columbia C 30103) 149 (CA 30103) (CT 30103)  MONA BONE JAKON
32	FACES (Warner Bros. WS 1892) 24 (M8 1892) (M5 1892) GLEN CAMPBELL'S GREATEST HITS	66	(Capitol SWBB 633) 65	99	CAT STEVENS (A&M SP 4260) 99 DID YOU THINK TO PRAY
5	(Capitol SW 752) 40 (8XT 752) (4XT 752)		ORIGINAL CAST (Columbia S 30563) 67 (SA 30563) (ST 30563)		CHARLEY PRIOE (RCA LSP 4513) — (P8S 1723) (PK 1723)
33	THE PARTRIDGE FAMILY ALBUM	67	SEATRAIN	100	FLVIS COLINTRY



# Albums

101 TO 150

			DOTAL BRAVERS AND BROMISES	134	М
101	LOVE STORY RAY CONIFF (Columbia C 30498) 120	117	POEMS, PRAYERS AND PROMISES  JOHN DENVER (RCA LSP 4499) —  (P8S 1711) (PK 1711)		
102	(CT 30498) (CA 30498) THIS IS MADNESS LAST POETS (Douglas 7) 74	118	AFTER THE GOLD RUSH NEIL YOUNG (Reprise RS 6383) 144 (8RM 6383) (CR 6383)	135	W
103	THIRD ALBUM	119	ONE WAY OR ANOTHER CACTUS (Atto SD 33 356) 84	136	T
	JACKSON 5 (Motown MS 718) 101 (M8 1718) (M75 718)	120	DAVE MASON & CASS ELLIOT	137	P
104	WAR (United Artists UAS 5508) 102 (U 8263) (K 0263)	120	(Blue Thumb BTS 8825) 103 (8XT 8825) (4XT 8825)	138	М
105	EDGAR WINTER'S WHITE TRASH (Epic 30512) —	121	MOTEL SHOT DELANEY & BONNIE & FRIENDS (Atco SD 33-358) 106	139	V
106	(ca 30512) (ct 30512)  DONNY HATHAWAY	122	(TP 33-358) (CS 33-358) LOVE STORY	140	S
100	(Atco SD-33-360) — (TP 33 360) (CS 33-360)	100	TONY BENNETT (Columbia C 30558) 113 (CA 30558) (CT 30558)		
107	FOR THE GOOD TIMES  RAY PRICE (Columbia C 30106) 111	123	STEPHEN STILLS  (Atlantic SO 7202) 105 (TP 7202) (CS 7202)	141	S B
108	(CA 30106) (CT 30106)  SISTER KATE	124	JOHN LENNON/PLASTIC ONO BAND (Apple SW 3372) 92	142	Н
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109	MATTHEWS SOUTHERN COMFORT (Decca DL 75264) 107 (6-5264) (73-5264)		(Warner Bros. WS 1871) 110 (CWX 1871) (8WM 1871)		_
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George Jones	Walk Through This World	MS 3119	Wisconsin Choir	Going Up To Glory	3020
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I live - Mintoubolton	My Favorite Broadway & Hollywood Music		Jazz Guitar Bach/J.		H-71070
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The Royal Teens	Newies But Oldies	MS 3186	Dite of Spring / Four	Etudes for Orch./I. Stravinsky	H-71093
George Jones	Will You Visit Me On Sunday	MS 3188	16 Sonatas for Harp	seichard / D. Scarlatti	H-71094
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	rs Somebody Saved Me	7087	Concerto for Prepare	ed Piano/Cage-Baroque Variations/Foss	H-71202
Consolers	Don't Let Nothing Shake Your Faith	7086	Four Legends from t	the Kalevala/Sibelius	H-71203
Cleophus Robinson	A Better Place Somewhere	7085		OKEH	
Alex Bradford	The Gospel Beat Goes On	7084		UNEIT	040 14105
Bro. Joe May	Today Rev. Willingham Presents The Real Thing		Major Lance	The Monkey Time	OKS 14105
Rev. Willingham	He'll Open Doors	7082	Major Lance	Um, Um, Um, Um, Um	OKS 14106
Rev. C. Robinson Rev. Jon Greer	I Have A Friend	7081	Walter Jackson	It's All Over	OKS 14107
D. Love & Harmonett		7080	Walter Jackson	Welcome Home	OKS 14108
Brooklyn Alistars	The Best Of The Brooklyn Allstars	70 <b>7</b> 9	Major Lance	Major's Greatest Hits	OKS 14110
Signification 13	The Book of the Brookly				

# THE MOST REQUESTED 'B' SIDE IN HISTORY!

Prophet Music Inc.
ASCAP (2.47)

Arranged by Lee Holdridge

Prom UNI album 73092 "Tap Root Manuscript"

DONE TOO SOON (N. Diamond)

NEIL DIAMOND Produced by Tom Catalano

NEIL DIAMOND/"DONE TOO SOON"



another member of the MCA Sound Conspiracy

# cashbox/albumreviews

Pop Picks

STICKY FINGERS—The Rolling Stones—Rolling Stones (dist: Atco) COC-59100

Time was when each new Stones album seemed a search for the right musical direction. But no more. The Stones have matured. "Sticky Fingers" displays the same beautiful blend of R&B and texturally heavy countrybased sounds that made "Let It Bleed" brilliant. The band has found a cohesiveness that is awesome and Nick and Keith's songwriting is consistently exceptional: each cut is a gem in its own right but "Can't You Hear Me Knocking" and "Sister Morphine" open new musical paths. Naturally "Brown Sugar" is included. And Andy Warhol's 'zipper pack' cover is sure to astound. Never a more certain gold LP.

FOLLIES—Original Cast—Capitol SO-761
Stephen Sondheim, Broadway's most inventive and interesting composer/lyricist, with a refreshing assist from orchestrator Jonathan Tunick, is in fine "Company" form with "Follies," the big musical of this closing season. Sondheim is generally after a reflection, replete with his own individual talent, of bygone days on Broadway. And the show's leading ladies — Alexis Smith, Dorothy Collins, Yvonne De Carlo plus Fifi D'Orsay and Mary McCarty—do them complete justice, particularly Dorothy Collins' "In Buddy's Eyes" and "Losing My Mind."

GRIN—Spindizzy (dist: CBS Records) Z 30321
Nils Lofgren, sometime pianist for Neil
Young and Crazy Horse, has formed his own
group: the trio Grin. All eleven cuts were
written by Nils and they're guaranteed to
make you grin because it's new music; a
formerly untapped vein in new directions.
"See What A Love Can Do," "If I Were A
Song," "Direction," "Outlaw," each cut, in
fact, succeeds in being gentle yet powerful
music. Production by David Briggs, is, as usual, superlative. "Grin" is an album and a
group that makes you sit up and listen from
the first note to last. You can't ask for more.



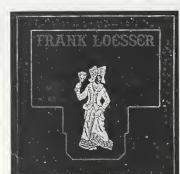


AQUALUNG—Jethro Tull—Reprise MS 2035
In the beginning man created lan Anderson, and gave him unto a flute. And lan took up his flute and played it. And it was good. And then lan created Jethro Tull. And he said unto them "Play my songs." And they did. And it was good. So to "Aqualung," a series of lan Anderson songs with heavy religious overtones that mark a departure for the group. Yet the melodies are instantly recognizable as lan's. This album marks the debut of bassist Jeffrey Hammon-Hammond and a whole new concept in lan's writing. Highlights include: "Wond-ring," "My God," "Locomotive Breath."



THE BEST OF WILSON PICKETT, VOL. II—Atlantic SD 8290
Fresh from his great singles success with "Don't Let The Green Grass Fool You," Wilson Pickett serves up an LP brimming over with hits. Along with "Green Grass," there's "Get Me Back On Time, Engine Number 9," "Sugar, Sugar," "Hey, Jude," "Cole, Cooke & Redding" and, to go back for an oldie, "I'm A Midnight Mover." Thirteen songs in all to make up a package which will be a must for Pickett fans and that's a sizable contingent.





WHERE'S CHARLEY—Original Cast Recording—Monmouth-Evergreen MES/7029

Thank you! Thank you!, Monmouth-Evergreen. Somehow or other, an original cast recording of Frank Loesser's 1948 hit, "Where's Charley," never got a Broadway disk version (remember Ray Bolger singing "Once In Love With Amy?"). Even a Broadway caster couldn't do any better by Loesser's ingratiating words and music, which also includes "My Darling, My Darling," "The New Ashmolean Marching Society and Student Conservatory Band" and a neglected Loesser gem, "Lovelier Than Ever." Norman Wisdom starred in this 1958 London version. A truly happy event for musical comedy buffs.

# Pop Best Bets

THE WORLD: ORIGINAL CAST STARRING HOWDY DOODY—Pip—6808
Return with us to the thrilling days of yester-year when a freckle faced kid named Howdy Doody dominated television sets from 1948-1960. Share the fun and excitement with those in the Peanut Gallery who sang and laughed. Album is a compilation of history and fiction spanning 13 years. Actual voice tracks of prominent political figures are heard along with those of the regular Doody cast. Album is a must for everyone regardless of age.

A CHILD'S GARDEN OF GRASS-Elektra EKS

P5012
Billed as "a pre-legalization comedy," this is a highly amusing album which should appeal to more than just the underground audience. Regardless of your views on marijuana, you should get your share of laughs out of this light-hearted treatment of the topic of smoking grass. Acquiring the stuff, its physical and psychological effects, and what to do when you're high are some of the subjects covered via skits and music. Funny and inventive.



THE JOHNNY OTIS SHOW LIVE AT MONTEREY!—Epic EG 30473

Two record set recorded at the 1970 Monterey Jazz Festival features a veritable plethora of rhythm and blues stars including Little Esther Phillips, Eddie Cleanhead Vinson, Joe Turner, Roy Brown and Ivory Joe Hunter. Guitar whiz Shuggie Otis contributes some incredible slide work and Margie Evans sings several solos in exciting fashion. There's no substitute for great musicians and singers and this set has both. this set has both.





ZERO TIME—Tonto's Expanding Head Band—Embryo SD 732

Many electronic albums succeed only in being noise, but here is an exception. Cocreators Bob Margouleff and Malcolm Cecil work within the context of musical forms to achieve some startling yet listenable results. All sounds on the disk emanate from an Expanded Series III Moog Synthesizer including a very unusual vocal. That's right, a vocal! Six compositions comprise this extremely original and worthwhile futuristic set. Zero Time is now.







GREEN BULLFROG-Decca 75269

Rumor has it that a number of super musician types are responsible for this one. Listening to it, it's difficult to tell who they are. But, over and above the mystery of the anonymous personnel, what counts is that this is a powerful set. Lots of excitement on such rock classics as "My Baby Left Me" and "Lawdy Miss Clawdy," and the country song "Walk A Mile In My Shoes," gets a speedy treatment too. Maybe you can identify Green Bullfrog!

JUKIN'—The Manhattan Transfer & Gene Pistili—Capitol ST-778

This is not one of your ordinary albums. But it's fun. Assemblage is a bit reminiscent of the Mothers of Invention and Sha Na Na as they tackle ten tunes ranging from the thirties jive of Fats Waller's "You'se A Viper" to the downright camp of the 1954 rock and roll classic "Guided Missiles." Though there is a tongue in cheek air to the proceedings, there is also a sincerity which is quite appealing. Gene Pistilli, sans Cashman and West, is definite asset to this talented group. What with nostalgia taking hold across the land, this record could find a wide audience.



# Matthews' Southern Comfort and "Woodstock" A Joyful Union

And here's why. Matthews' Southern Comfort hit single, "Woodstock" (from their album, "Later That Same Year"), has been moving steadily up on the charts. They're also responsible for two other exceptional albums, "Matthews' Southern Comfort" and "Second Spring." Altogether, that's about two hours of comfort. That's enough to make anybody happy.

Matthews' Southern Comfort, another member of the MCA Sound Conspiracy.

DECCA RECORDS, A DIVISION OF MCA RECORDS, INC.

DL 75264



DL 75242



DL 75191



# ane news report

# **EVR Network Signs 1st Advertiser**

NEW YORK — Alfa Romeo last week signed to become the first advertiser whose commercials will be aired via video cassette. The agreement was made through Ross Roy of New York and calls for the Italian car manufacturer to air commercials with Midwest Video Systems, Inc. over a special EVR cassette network being started in the southwest.

First advertising will appear later this year over a 40-location network of motel locations in the middle and southwest. The network is using special programs to test the effectiveness

cial programs to test the effectiveness of video cassette commercial tele-vision and will be studied to deter-

vision and will be studied to determine message penetration.

According to Ross Roy president William Walker, the commercial test should help open up the market for video cassette sponsored programs. "Without the help of advertisers, it will be difficult to amortize the cost

# Five 4-Channel Sets To Be Offered From Columbia Of Japan

TOKYO — Nippon Columbia has al-TOKYO — Nippon Columbia has already marketed its first 4-channel system and is preparing four more units to come in the next few months. First of the QX line to go on sale is the #38, selling at under \$250.

Later models will include the QX-31 with an estimated retail of less than \$200. #58 and #71 as top priced models in the series so far and the #550 at under \$170.

In addition to the players, Nippon Columbia has also initiated a series of 4-channel reproduction accessories including installation speaker systems.

cluding installation speaker systems, a wall speaker set and four-channel adapter.

Concurrent with the April 15 intro-Concurrent with the April 15 introduction of first hardwares to reach Japanese shops, the company announced that it would begin issuing 4-channel records in mid-June with eight albums followed by another one or two LP's each month thereafter.

Records are to include a variety of material ranging from live rock concerts to classics

certs to classics.

At the Japanese conference declar-At the Japanese conference declaring the first release, a sample of the four-channel sound was provided with Handel's "Messiah." A similar announcement of availability for the QX systems is expected in the U.S. at the April 27 meeting of the International Audio Society. There, the acoustics department chief will be demonstrating the sound of the 4-channel records and Columbia's master-sonic system that offers sound adaptable to existing 2-channel stereo.

Koopman Now Heads

Orrtronics Group
TECUMSEH, MICH. — Dale Koopman has become general manager and director of sales for Faraday's Orrtronics Division. Orrtronics audio products manufactures and sells blank tape, blank tape cartridges, recording and playback devices as well as point of purchase merchandising aids. Consumer, institutional and industrial products are also represented in the products are also represented in the

group.

In his new role, Koopman becomes

In his new role, Koopman becomes responsible for manufacture, sales and new product development for Orrtronics in this country and overseas. Prior to the appointment, he had served Faraday as special projects manager, regional sales manager and director of engineering.

50,000,000th Panasonic

NEW YORK — Panasonic's 50 millionth radio has rolled off the assembly line at Kadoma, Osaka, setting a new production record for Japan. The corapany started its radio production in 1931, and in 1959, 28 years later, reached the ten million mark.

of programming over special purpose

of programming over special purpose networks."

Alfa Romeo v.p. Arturo Reitz indicated that the company was interested in demonstrating its automobile features before highly selective audiences; and the firm's eastern sales manager Aldo Bozzi added that he thought the automotive market should be particularly attracted to video cassette tv because of its ability to concentrate the total sales story both in showrooms and the home through pre-recorded tv.

Midwest Video head Jack Burnett stated that his network is looking to accept 30 advertisers for the first 26-week showing. He added that Midwest expects to expand to 1,000 locations in 1972. The Oklahoma City based outfit currently sells closed circuit advertising to 335 locations in 20 agricultural states.

**Brockway Calls EVR** 

'Minority's Medium'
NEW YORK — "Producers and creators can regard virtually any minority tors can regard virtually any minority appetite as a source of potential profit via EVR" viewed EVR president Robert Brockway at the 1971 Congress of American Writers.

Elaborating, Brockway stated, "the reason EVR can reach smaller groups is dollars and cents. Where convenienced television needs millions in its

tional television needs millions in its audience to attract and keep spon-sorship, EVR is viable in the thous-ands."

Pointing out that intellectuals comprise some 2% of community population, Brockway said, "intellectuals don't come in one factory assortment, non-intellectuals in another. To cater non-intellectuals in another. To cater to the opinion makers or taste leaders has been financial folly. And the record shows that any attempt to bring cultural enrichment to conventional television succeeds in driving the greatest masses of 'average' viewers to the nearest western."

Describing EVR as a better way, he emphasized the possibility through electronic video recordings, to utilize

he emphasized the possibility through electronic video recordings, to utilize the television set "... at your volition, at a time of your choosing, to view programming of your selection. And since you are creative writers, one more dimension can be added: it can be material of your creation."

Comparing EVR cassettes of cultural interest to the higher-cost output of book publishers and lower-cost,

tural interest to the higher-cost output of book publishers and lower-cost, wider interest cassettes to the paperback book business, Brockway said, "People to whom such a cassette (as the rare art book) is only a dream today would find a resource never before available."

These would make a meaningful contribution to the culture of our time he explained, bringing to light "... those special projects that have been coming back penciled with an editor's sympathetic 'Great idea, not commercial enough."

He concluded: "in EVR, cost factors

He concluded: "in EVR, cost factors are such that programming can be structured for any particular audience at prices within the reach of those who today get almost nothing comparable at any price."

# Car Tapes Markets

"Ultimate" 8-Track
CHATSWORTH, CALIF.—Car Tapes has tabbed its latest auto 8-track player the "Ultimate," somewhat indicative of the features built into the unit. Offering 40 watts of music power, the model CT 8999 also features a small reading lamp to facilitate reading tape titles and a passenger headphone outlet enabling riders to listen to music without disturbing the driver, regardless of volume level. The "Ultimate" also includes automatic shut-off and repeat selection in addition to normal continuous play and has a built-in head cleaner which operates automatically with insertion of each tape.

of each tape. Retail suggested is \$89.95.



# **CHUM-Toronto Cited** As Station Of Year

TORONTO — CHUM Radio has been named station of the year for the third time by the Canadian Association of Broadcasters. The station was cited for "sheer drama, imagination and example to other broadcasters."

CHUM won the award in 1961 and 1964. It is given annually by the CAB to the radio station which, in the opinion of the judges, has made the greatest contribution of a charitable or public service nature. The award was accepted by CHUM Limited president Allan Waters.

# 'Total Concept' Service Detailed In Brochure

LOS ANGELES — A brochure describing the services offered by Roger Karshner's Chart Impact, national record promotion network, has been mailed by the organization to more than 2,000 industry firms and people. It details the airplay and allied services provided clients by the company on a local, regional or "total concept" basis, from Chart Impact's Los Angeles headquarters and offices in New York, Chicago, Atlanta and Dallas.

# CHIN's Talent Day An Annual Event

TORONTO - Radio station CHIN, who last year held their first Canadian Talent Day, have now declared that this will be an annual event. They have scheduled May 6 as the big day when Johnny Lombardi and Sam Sniderman, owner and director of CHIN will present a joint effort by Capitol Records and the Canadian Talent Library to be held in conjunction with the Toronto Symphony Women's Committee's fund-raising

Canadian artists will be interviewed "live" from CHIN's mobile booth and the whole day will be devoted to the programming of the latest recordings of Cancon product.

A press party at which Ontario's new premier, William Davis, will address the specially invited audience, was set for Apr. 27 at Toronto's La Grotta.



TALENT WILL OUT-MGM artist TALENT WILL OUT—MGM artist Michael Allen (left) did a guest appearance on Hank Brown's WUTR-TV, Utica Talent Time show to plug his current single, "Hard Loving Loser," as well as his new album release, "Michael Allen, Something Special." Here, Michael and Hank get together for benefit of the photog.

# Doubleday Buys KRIZ

PHOENIX — Doubleday Publishing has taken over KRIZ-Phoenix and named Gary Stevens, formerly of WMCA-New York, as general manager. Other appointments include H. George Carroll as general sales mgr. and Dan Clayton as program director. Andy McCollum has been appointed news director. Station plans to kick off its programming efforts with an extensive billboard campaign and a one month give-away of \$1,000 per day.

# STATION BREAKS:

WHN-New York has named Bob Russo, formerly of WIP in Philadelphia, as music director . . . Doug Dillon to the post of program dir. of WUBE/WCXL-Cincinnati, while Ted Cramer, p.d. of KCKN-Kansas City, will be programming supervisor of WUBE/WCXL.

Ken Fairchild named v.p. for programming at WMCA-New York . . . Robert Kurtz returns to ABC via appointment as director of creative services for KABC-Los Angeles . . . Name Edward Milarsky as account executive for WABC-New York: he'd previously been with WPAT-Paterson, N.J.



UP ON THE ROOF-In Cleveland last week to headline a benefit concert for the American Indians, Buffy Sainte-Marie paid a call on WNCR-FM where she dropped off a copy of her latest Vanguard album, "She Used To Wanna Be A Ballerina" and did a live two-hour radio interview. Shown at the station with her are (left to right): David Spiro, music director; Victor Perrotti, Vanguard promo man; Bill Bass, program director; Ron and Kay Thompson of the Ron

# If you could only sell one type of cassette that's the type we'd make.

But you can sell four types and that's what we make. So we have a type of cassette for every type of customer you may have. Which means you'll find Norelco expertise in every category of tape—from speech to symphony. And, it also affords you a chance to entice more of your customers to trade up in Norelco quality.

**The Challenger:** This high-quality, budget-priced cassette will really appeal to students and other people interested in voice recording.

**The Norelco 100:** Here is a good value in an all-round cassette with a lifetime guarantee, for your customers who enjoy recording but don't really need the greatest of tape. It's great for recording background music, lectures, etc.

**The Norelco 200:** This is the famous Norelco cassette that is the standard of the industry. It's a low-noise cassette that's perfect for fine music recording. It has a lifetime guarantee and is the cassette most of your customers will ask for.

**The Norelco 300:** For those select customers who demand the very best, give them the Norelco 300. It's our best cassette, with extended frequency and dynamic range. And those with good equipment, who

really know sound, will love it. Of course this semiprofessional tape comes with a lifetime guarantee.



CHALLENGER

Cassettes by the people who introduced them. Norelco



# **Country Music Report**

Country Artist of the Week: DEL REEVES



MAN OF THE PEOPLE—There's Del Reeves, the funny man, which the public sees, but beneath it all, when the clown face comes off, there's a serious side, a side that comes out when he entertains the poor people in the small towns—the times when he sings the ballads and the hymns.

Whether happy or serious, Del is a man of the people. He belongs to the crowd and has the strength, ability, and courage to meet a hectic schedule and perform as actor, singer, songwriter, impressionist, and stage and television personality.

and perform as actor, singer, songwriter, impressionist, and stage and television personality.

Born in North Carolina (Sparta), Del had his own radio show at the age of twelve, followed by several years which included an Army stint, various TV shows and personal appearances. While gaining TV prominence, Del also gained a reputation as one of the best country and western songwriters, writing tunes recorded by the industry's top artists. A string of successful night club appearances followed during which time Del entered into an acting career that has seen him featured in films such as "Forty Acre Feud" and the upcoming "Whiskey's Renegades".

1970 saw Del making 182 public appearances throughout the country, regular appearances on WSM's Grand Ole Opry, hosting his own syndicated TV show titled "Country Carnival" out of Nashville, produced by Show Biz, Inc., plus an active songwriting and recording schedule.

Recording for United Artists, under the direction of Scotty Turner, Del's current hot chart single is "Working Like The Devil For The Lord", with an LP titled "Friends and Neighbors".

Del is booked by Top Billing of Nashville.

# 'Traditionally American' **Scheduled For Syndication**

NASHVILLE — "Traditionally American" is the title of a scheduled series to be produced and released by Sound Media, Inc. Each of the twelve Traditionally American programs are to be devoted to one of the following country artists: Merle Haggard, Hank Williams. Eddy Arnold, Marty Robbins, Jim Reeves, Charley Pride, Loretta Lynn, Buck Owens, Conway Twitty, Lynn Anderson, Johnny Cash, and "The Nashville Three", (Atkins, Randolph, and Cramer), not necessarily in that order.

Cramer), not necessarily order.

The program will talk with the music makers themselves, family, friends, and admirers alike and will be narrated by Robert W. Morgan, a nationally recognized radio personality and narrator who entertains thousands of listeners 6 to 10 a.m. on Chicago's WIND.

The twelve programs of the Tradisched.

tionally American series are scheduled to be offered on an exclusive basis to a selected station in each of the top seventy-five markets in the

United States at no cost. The series will eventually be offered to many more markets. Each program is to be more markets. Each program is to be aired as a monthly special preceded by advance promotion by each participating station. Commercial availabilities during each one-hour special will be provded for station sale at, presumably, an increased program rate because of considerable advance promotion for the program. Sound Media, Inc. will fill additional commercial time.

> JIM PIERCE Has A Hit! "Shake Hands & Come Out Fighting" Jim Pierce

> > Dist. by: Sounds of Music Belen, New Mexico

D.J.'s needing copies write: Little Richie Johnson Box 3; Belen, New Mexico 87002

# CMA London Meeting Sets New Projects

LONDON — The quarterly meeting of the board of directors of the Country Music Association was held at Churchill Hotel, London, England, Sunday and Monday, April 11 and 12. The Board met in conjunction with the Third Annual Festival of Country Music a two-day event staged by the Mervyn Conn Organization of London, at Empire Pool, Wembley on April 10 and 11. Attending the meeting were Officers and Directors from San Francisco, New York, Indianapolis, Norfolk, Atlanta, Toronto, and Nashville. Founding president Connie B. Gay of Washington D. C. made the trip to present a project for the Kennedy Foundation to the Board and to make a report from the Insurance Committee of which he is Chairman.

Gay reported that construction of

which he is Chairman.

Gay reported that construction of The John F. Kennedy Center for the Performing Arts has recently been completed and is situated on the banks of the Potomac River in Washington, D.C. Gay came to present the Center's Founding Artists program. A number of nationally known artists have agreed to give benefit performances during the first season when the Kennedy Center for the Performing Arts opens this September. These star artists have agreed to perform free to help subsidize the Performing Arts opens this September. These star artists have agreed to perform free to help subsidize the cost of tickets for lower income groups the center is committed to serve, including children, the elderly, the poor and students. The performers will be recognized as "founding artists" and their names will be engraved around a marble pillar in the new center. Gay wanted the CMA to participate in getting Country artists." The following committee was appointed to put together a program and make recommendations to the Board: Harold Hitt, chairman, Hubert Long, Bob Levinson, Ben Rosner, Bill Lowery, Tex Ritter, and Connie B. Gay.

Board chairman Richard Broderick appointed the following Committee for directors to the board for 1972: Bill Lowery, chairman, Janet Gavin, Wesley Rose, Bill Farr and George Crump.

Approval was granted by the

Approval was granted by the Board to use the new 18 minute CMA film for presentation to such organi-

zations of MOA, tape organizations, record dealers, etc. The film will be offered to member record companies for showing at their conventions and/or sales meetings. It will also be made available to member radio stations. This sound-on-color film, entitled "For My Next Number" was originally produced by the CMA for presentation at its luncheon during the NARM Convention in Los Angeles last month. les last month.

The CMA presentation at the NARM Convention was considered so successful by both organizations that successful by both organizations that discussions are now underway for another project at next year's NARM Convention. Jack Geldbart and Jim Schwartz, both past presidents of NARM, are CMA officials and have played a vital role in the formation of the "Record Merchandiser" category of CMA membership and are gory of CMA membership and are largely responsible for the rapport between CMA and NARM.

The Board agreed to take part in two future conventions involving talent markets. One is the International Association of Fairs and Expositions next November in Las Vegas which involves some 400 of the largest fairs in November The second is the in North America. The second is the International Association of Amusement Parks in December in Chicago, which represents some 500 amusement parks.

Walter Heeney was named chairman of the committee to follow through on these projects, helping to present the Country Music story in full to the two organizations.

The Board also had a visit from Tommy Tucker of American Forces Radio in Stuttgart, Germany, who stressed the importance of Country Music in his broadcast, but pointed out the inability to find such product in most post exchanges. Roger Ryan, president of the CMA of Ireland appeared briefly, courteously thanking the Board for its interest in the past and seeking more for the future. He told of the growing demand of Country Music in Ireland, and said the CMA there is working for greater distribution of Country product.

The next meeting of the Board was set for Denver, Colorado, July 8 and 9 at the Brown Palace Hotel.

# Four Stars Sets **Third Tourney**

NASHVILLE — The Third Annual 4 Star Music Golf Invitational will be held at Henry Horton State Park, near Nashville Monday and Tuesday, May 17 and 18.

In making the announcement, tournament director. Bob Jennings, advised that Lew Connor and John Rees, the 1969 and 1970 winners, have already entered, as a number of other outstanding amateurs and big names in the music field, such as Del Reeves, Faron Young, Webb Pierce, Billy Edd Wheeler, and Billy Sherrill.

# Strzelecki To Head Ovation In Nashville

NASHVILLE — Dick Schory, Ovation Records president, has named Henry Strzelecki, well-known Nashville musician and producer, to head up operations for it's Nashville offices.

Already into the studio and due for an album release is young Tommy Jones, one of the top three contestants and finalists this past year in the Chet Atkins Guitar Festival.

Other artists to come on the recording scene for the label is Chuck Howard and Birmingham artist, Sid Linnard.

Country Seminar Termed 'Success'

NASHVILLE — With an attendance of over 170, showing an increase of over two-thirds of the previous year, the second Nashville Country Music Seminar held in Nashville April 23 and 24 has been termed a "fantastic success"

success".

Attended by management and programming personnel, the Seminar was kicked off by keynote sneaker. Shelby S Singleton, Jr., president of the Shelby Singleton Corporation. Topics covered included presentation of various country music formats, general manager's role in programming, how to get recognition from trade journals, promotion, where country listener dollars go...how to break out local ratings...and, what the national rep needs to sell country radio.

Tapes are available covering each

Tapes are available covering each panel discussion by writing The Chuck Chellman Agency, 801 16th Avenue, South, Nashville, Tennessee

Plans are now being formulated for next year's seminar with questionaires in the mail asking for comments to be used as a guide line for a more indepth coverage.

The seminar was under the sponsorship of Dr. Will Miles.

# **Wrangler Awards Presented** In Western Heritage Program

OKLAHOMA — The National Cowboy Hall of Fame and Western Heritage Center paid a tribute to the outstanding men and women of western entertainment and literature Saturday (April 24th) at the 11th annual Western Heritage "Wrangler" presentations.

Personalities of the Western film, TV, literary, and art fields crowded into the western art and history gallery of the Oklahoma City Center to watch veteran western stars. Walter Brennan and Joel McCrea present the Wranglers to the top westerns of 1970 in ten categories of competition and six special award divisions.

The heritage program was highlighted by a classic performance of "Tumbling Tumbleweed" and "Cool Water" by members of The Sons of The Pioneers after presentation to the famous group of a special recognition award for more than 38 years of contributions to western heritage.

Lloyd Perryman, Burbank, Calif., who has been with the Sons Of The Pioneers since 1936; original members of the group Pat Brady, Colorado Springs, and Hugh Farr, Casper, Wyom.; and Ken Curtis ("Festus" of Gunsmoke"), a member in the 40's and early 50's, appeared personally to receive the awards for the Sons Of The Pioneers and to perform the two songs of this first great western singing group.

John Parker, Hollywood composer-gonductor received a Wrangler for

songs of this first great western singing group.

John Parker, Hollywood composer-conductor, received a Wrangler for his title music for Gunsmoke's Snow Train episode and then conducted the Heritage Awards Orchestra.

Brennan and McCrea, who are both honorees of the Hall of Great Western Performers at the Center, also presided in Wrangler presentations to TV actor Burt Reynolds ("Dan August") for his outstanding leading role in Run, Simon, Run, an ABC Movie of the Week named 1970's most outstanding Western fiction TV program. Lionel E. Siegel, Beverly Hills, writer of the screen-

play, picked up his Wrangler at the April 24th awards gala.

Ken Curtis took a double role in the Wrangler ceremonies, accepting on behalf of his Gunsmoke colleague, Amanda Blake. Artist Bettina Steinke of Santa Fe, N. Mex., helped Curtis unveil an oil painting of Miss Kitty, a Gunsmoke veteran of 20 years who is honored with Brennan and McCrea in the hall of great western performers.

in the hall of great western performers.

Four outstanding New York and Hollywood producers and directors received Wranglers at the Saturday ceremony. James Benjamin, Producer of ABC News and writer-producer of The Last of The Westerners, the winning factual TV program, stepped up to the podium to receive his trophy, as did Elliot Silverstein, director of A Man Called Horse, 1970's outstanding Western motion picture.

Craig Fisher, of the National

Craig Fisher, of the National Broadcasting Company's news staff, received a special award Wrangler as producer-writer of Survival On The Prairie, cited for outstanding service of a documentary in telling about the prairie's wildlife heritage.

Six authors and publishers were given Wranglers—juvenile book writer Betty Baker of Tucson, Arizona; non-fiction book author Harry Sinclair Drago, White Plains, N. Y.; art book and non-fiction writer Robert F. Karolevitz of Mission Hill, S. D.; and James E. Serven of Tucson, were the authors honored.

were the authors honored.

The fifth author—a southwestern pioneer—was honored posthumously, for his The Autobiography of Charles Colcord, 1859-1934, a limited edition book that won the Wrangler for outstanding service in telling about the pioneer era. Don K. Higginbotham, Tulsa, Okla., editor and printer of the book, accepted the trophy on behalf of Mrs. Walter Helmerich, Tulsa, Mrs. James White and Mrs. Dudley Callahan of Oklahoma City, Colcord's daughters.



# **Top Country Albums**

18 19

20 21

23

TWO OF A KIND Porter Wagoner & Dolly Parton (RCA LSP 4490) FOR THE GOOD TIMES

FOR THE GUUD HIMES
Chet Atkins (RCA LSP 4464)
BABY, IT'S YOURS
Wynn Stewart (Capitol ST 687)
SIMPLE AS I AM
Porter Wagoner (RCA LSP 4508)
ELVIS COUNTRY
Elvis Presley (RCA LSP 4460)
COAL MINER'S DAUGHTER
Loretta Lynn (Decca DL 75253)

THIS IS THE NASHVILLE

(Capitol ST 667) 25
STEP ASIDE
Faron Young (Mercury SR 61337) 27
HOW MUCH MORE CAN SHE
STAND

Various Artists (RCA VPS 6037)
ANNE MURRAY
(Capitol ST 667)

Conway Twitty (Decca DL 75276)
WHEN YOU'RE HOT,
YOU'RE HOT
Jerry Reed (LSP 4506)
WILLY JONES

SOUND

1	ROSE GARDEN		16
1	Lynn Anderson (Columbia C 30411)	1	10
2	HELP ME MAKE IT THROUGH		
_	THE NIGHT		17
	Sammi Smith (Mega M-31-1000)	3	
3	HAG		18
	Merle Haggard & The Strangers	4	19
	(Capitol ST 735)		13
4	FOR THE GOOD TIMES	5	20
5	Ray Price (Columbia C 30106)  GLEN CAMPBELL'S GREATE		
3		31	21
	HITS (Capitol SW 752)	8	
6	WITH LOVE	•	22
U	George Jones (Musicor MS 3194)	6	
7	WE ONLY MAKE BELIEVE	-	
•	Loretta Lynn & Conway Twitty	2	23
_	(Decca DL 75251)		- 4
8	DID YOU THINK TO PRAY		24
_	Charley Pride (RCA LSP 4513)	15	25
9	FROM ME TO YOU	7	23
10	Charley Pride (RCA LSP 4468)  I AM NOT ALONE	′	
10	Jack Greene (Decca DL 75080)	10	26
11	I'M GONNA KEEP ON	10	20
11			
	LOVING YOU	13	27
10	Billy Walker (MGM SE 4756) THE BEST OF ROY CLARK	13	21
12	(Dot DOS 25986)	14	28
13	THE ARMS OF A FOOL	14	
13			
	COMMERCIAL AFFECTION Mel Tillis & The Statesiders	12	29
	(MGM SE 4757)	12	
14	EMPTY ARMS		
2.7	Sonny James (Capitol ST 734)	19	30
15	THE TAKER/TULSA		
	Waylon Jennings (RCA LSP 4487)	9	
	· · · · · · · · · · · · · · · · · · ·		

Announced as the new honorees in the Center's Hall of Great Westerners were famous Western artist Ed Borein, elected by the Board of Trustees as the At-Large honoree, and William Hugh Baber, California; Thomas Gilcrease, Oklahoma; Adkin W. Kingsbury, Montana; and David D. Payne, Texas. The Hall of Great Westerners is devoted to the memory of the West's outstanding pioneer leaders. The late Eddie Curtis of Oklahoma was elected by the Board to honoree status in the National Rodeo

WILLY JONES
Susan Raye (Capitol ST 736)
MARTY ROBBINS GREATEST
HITS VOL. III
(Columbia C 30571)
THERE MUST BE MORE
TO LOVE THAN THIS
Jerry Lee Lewis (Mercury SR 61323)
THE GOLDEN STREETS
OF CLORY OF GLORY Dolly Parton (RCA LSP 4398)

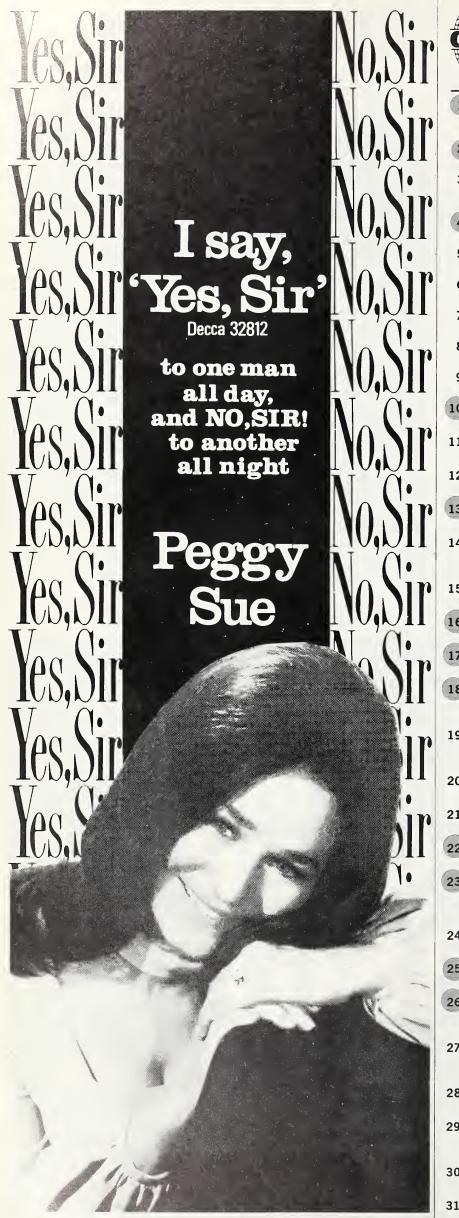
Hall of Fame, another division of the Center.

The Wrangler, a replica of Charles Russell's sculpture "The Night Herder," is enjoying increasing prestige as the highest award for Western films, literature, and music. The awards competition stresses authentic portrayal of the West. The Western Heritage Wrangler Awards program was held in conjunction with the annual meeting of the Center's Board of Trustees, leading citizens of the 17 Western states.

# Faron Young latest h Thanks D.J.'s for making **'STEPASIDE'** our 57th top ten Mercury 73191 written by RAY GRIFF record step aside published by BLUE ECHO MUSIC FARUN YUUNG Personal Management & Bookings by: BILLY DEATON TALENT 1314 Pine St., Nashville, Tenn. Phone: (615) 244-4259 Promotion by: LITTLE RICHIE JOHNSON

P. O. Box 3 Belen, New Mexico

SR-61337





# CashBox Country Top 65

1	HOW MUCH MORE CAN SHE STAND		32	GWEN (CONGRATULATIONS) Tommy Overstreet (Dot 17375) (Shenandoah—ASCAP)	45
2	Conway Twitty (Decca 32801) (Brothers Two—ASCAP)  I WON'T MENTION IT AGAIN	2	33	SOLDIER'S LAST LETTER Merle Haggard (Capitol 3024) (Noma—BMI)	24
3	Ray Price (Columbia 45329) (Seaview—BMI) WE SURE CAN LOVE	4	34	RUBY (ARE YOU MAD) Buck Owens (Capitol 3096)	44
3	EACH OTHER Tammy Wynette (Epic 10705) (Algee, Altam—BMI)	1	35	(Acuff-Rose—BMI) TELL HIM THAT YOU LOVE HIM	
4	MAN IN BLACK Johnny Cash (Columbia 45339)	6		Webb Pierce (Decca 32787) (Tuesday—BMI)	21
5	(House of Cash—BMI)  DREAM BABY Glen Campbell (Capitol 3062)	5	36	ONE MORE TIME Ferlin Husky (Capitol 3069) (Dixie Jane—Twig—BMI)	27
6	(Combine—BMI)  KNOCK THREE TIMES		37	YOU'RE MY MAN Lynn Anderson (Columbia 45356) (Flagship—BMI)	47
7	Billy "Crash" Craddock (Cartwheel 193 (Pocketful of Tunes, Saturday—BMI) I WANNA BE FREE		38	WHEN YOU'RE HOT, YOU'RE HOT	
8	Loretta Lynn (Decca 32796) (Sure Fire—BMI) TOUCHING HOME	7	39	Jerry Reed (RCA 9976) (Vector—BMI) A GOOD MAN	50
9	Jerry Lee Lewis (Mercury 73192) (Hill & Range, Blue Crest—BMI) EMPTY ARMS	9	40	June Carter Cash (Columbia 45338) (House of Cash—BMI) I'D RATHER LOVE YOU	41
	Sonny James (Capitol 3015) (Desaird Melody Lane—BMI)	8		Charley Pride (RCA 9952) (Pi-Gem—BMI)	29
0	MISSISSIPPI WOMAN Waylon Jennings (RCA 9967) (Tree—BMI)	15	41	NEW YORK CITY Statler Bros. (Mercury 73194) (House of Cash—BMI)	42
1	STEP ASIDE Faron Young (Mercury 73191) (Blue Echo—BMI)	12	42	SO THIS IS LOVE Tommy Cash (Epic 10700) (House of Cash—BMI)	<b>3</b> 2
2	ALWAYS REMEMBER Bill Anderson (Decca 32793)	10	43	SUNDAY MORNING CHRISTI Harlon Howard (Nugget 1058) (Wilderness—BMI)	<b>AN</b> 48
3	ANGEL'S SUNDAY		44	COMIN' Dave Dudley (Mercury 73193) (Addell—BMI)	52
4	Jim Ed Brown (RCA 9965) (Moss Rose—BMI) SOMETIMES YOU JUST	18	45	WORKING LIKE THE DEVIL Del Reeves (United Artists 50763)	56
•	CAN'T WIN George Jones (Musicor 1432) (Glad—BMI)	11	46	(Four Star—BMI)  AFTER YOU  Jerry Wallace (Decca 32777)	49
5	OH, SINGER Jeannie C. Riley (Plantation 72) (Shelby Singleton—BMI)	13	47	(4 Star—BMI)  LET ME LIVE  Charley Pride (RCA 9974)	57
6	GYPSY FEET Jim Reeves (RCA 9969)	23	48	(Pi Gem—BMI)  ALL I NEED IS YOU  Carl Belew & Betty Jean Robinson	51
7	(Open Road—BMI)  IT COULD'A BEEN ME BILLY JO Spears (Capitol 3055)	25	49	(Decca 32802) (4 Star—BMI)  A PART OF AMERICA DIED  Eddy Arnold (RCA 9968)	_
8	(Jerry Chestnut—BMI)  ODE TO A HALF POUND OF	23	50	(Lair—BMI)  THEN YOU WALK IN Sammi Smith (Mega 0026)	
	GROUND ROUND Tom T. Hall (Mercury 73189) (Newkeys—BMI)	26	51	(100 Oaks—BMI)  SOMETHING BEAUTIFUL	64
9	COMIN' FOR TO CARRY ME HOME		52	Slim Whitman (United Artists 50775) (Stallion—BMI)  IF YOU LOVE ME	64
0	Dolly Parton (RCA 9971) (Trad, Owepar, BMI)  BUS FARE TO KENTUCKY	20	53	Lamar Morris (MGM 14236) (Duchess—BMI) BABY, IT'S YOURS	53
	Skeeter Davis (RCA 9961) (Crestmoor—BMI)	22		Wynn Stewart (Capitol 3080) (Freeway—BMI)	-
1	L.A. INTERNATIONAL AIRPOI Susan Raye (Capitol 3035) (Blue Book—BMI)	RT 14	54	CHARLEY'S PICTURE Porter Wagoner (RCA 9979) (Window—BMI)	_
2	I'VE GOT A RIGHT TO CRY Hank Williams Jr. (MGM 14240) (Recordo—BMI)	31	55	WHAT DO YOU DO Barbara Fairchild (Columbia 45344) (Champion—BMI)	55
3	BATTLE HYMN OF LT. CALLEY		56	MARRIED TO A MEMORY Arlene Hardin (Columbia 45365) (U.A.—ASCAP)	_
	Terry Nelson & C Company (Plantation 73) (Shelby Singleton, Quickit—BMI)	34	57	THE WORLD NEEDS A MELOD Red Lane (RCA 9970)	Υ
4	AFTER THE FIRE IS GONE Loretta Lynn & Conway Twitty (Decca 32776) (Twitty Bird—BMI)	16	58	(Tree—BMI)  A SIMPLE THING AS LOVE Roy Clark (Dot 17368)	61
5)	CHIP 'N DALE'S PLACE Claude King (Columbia 45340) (Algee—Al Gallico—BMI)	35	59	(Glaser—BMI)  FEEL FREE TO GO Sue Richards (Epic 10709)	59
5	TOMORROW NIGHT IN BALTIMORE Roger Miller (Mercury 73190)	<b>3</b> 9	60	(Stallion—BMI)  CITY LIGHTS  Johnny Bush (Stop 392)	58
7	(Tree—BMI) THERE'S A WHOLE LOT		61	I LOVE THE WAY YOU'VE	
	ABOUT A WOMAN Jack Greene (Decca 32823) (Forrest Hills—BMI)	30		BEEN LOVIN' ME Roy Drusky (Mercury 73178) (Music City—ASCAP)	36
3	BETTER MOVE IT ON HOME Porter Wagoner & Dolly Parton (RCA 9958) (Blue Echo—BMI)	17	62	IT'S TIME TO LOVE HER Billy Walker (MGM 14239) (Forrest Hills—BMI)	-
	THERE'S SOMETHING ABOUT A LADY Johnny Duncan (Columbia 45319)	28	63	STRANGER IN MY PLACE Anne Murray (Capitol 3059) (TRO, First Edition—BMI)	37
)	(Pi-Gem—BMI)  NEXT TIME I FALL IN LOVE  Hank Thompson (Dot 17365)	19	64	GEORGIA PINEYWOODS Osborne Brothers (Decca 32794) (House of Bryant—BMI)	<b>3</b> 8
l	(Central—BMI)	19	65	POOR FOLKS STICK TOGETHER	
	Claude Gray (Decca 32786) (Vanjo—BMI)	33		Stoney Edwards (Capitol 3061) (Freeway—BMI)	6 <b>3</b>





# **C & W Singles Reviews**

# **Country LP Reviews**

# Picks of the Week

MARTY ROBBINS (Columbia 45377)
The Chair (4:11) (Mariposa Music, BMI—M. Robbins)
Most unusual song written by Robbins needs several listenings to really be appreciated. Record is certain to score based on his past achievements. Flip: "Seventeen Years" (2:30) (same credits)

THE KIMBERLYS (Happy Tiger 577)

Sunny Day Blue (3:04) (Martin Cooper Music, ASCAP—M. Cooper)

The Kimberlys are certain to soar to giant heights with this country/pop tune. Soft ballad number is likely candidate to establish both the group and record label. With proper exposure, "Sunny Day Blue" could become a classic. Flip: "Any Way That You Want Me" (2:32) (April/Blackwood Music, BMI—C. Taylor)

TOMPALL & THE GLASER BROTHERS (MGM 14249) Faded Love (4:00) (Hill & Range, BMI—B. & J. Wills)

Complete with narrated introduction dedicated to Bob Wills, Tompall and the Glasers come on strong with a record that will soar to the top of the country charts. Flip: "Pretty Eyes" (3:51) (G B Music, ASCAP—Chandler)

BOBBY WAYNE (Capitol 3106) Sixty-Four Dollar Delta Night Flight To Dallas (2:48) (Central Songs, BMI—

-Whitmore)

Story of Bobby and his Texas woman looks like it will shape up to become his strongest single release to date. Medium tempo tune keeps moving from beginning to end. Flip: "The Ties That Bind" (2:24) (Central Songs, BMI— S. Stone)

HANK LOCKLIN (RCA 9986)

Only A Fool (2:06) (Jack & Bill Music, ASCAP—Foster—Rice)

Highlighted by lots of steel guitar, Hank Locklin delivers a convincing ballad performance that could easily become his biggest single to date. Flip: "My Heart Needs A Friend" (2:56) (Coldwater, BMI—Masters)

## Best Bets

RAY KIRKLAND (Chart 5121)
Let It Ride (2:07) (Peach Music, SESAC-Cardin, Gibson) This record could very well establish Ray as the new up and coming country star. A perfect song in every aspect, record goes through many mood changes and leaves you wanting to hear it all over again. Single is worthy of many extra spins and extendee airplay. Flip: "Another Saturday Night" (Kags Music, BMI-Sam Cooke)

DANNY DENVER (Wrayco (202)
The Shoes That Jesus Wore (2:27)
(My Day—BMI—F. Myers) A great
production number highlighted by fine
vocals should insure success for this
exceptional tune. Lots of extra airplay is in store for this one. Flip:
"Spring Is A Woman" (2:30) (Pear
Paw, Sound Masters Music, BMI—
Denver)

BOBBY BARNETT (K-ARK 1065) Graveyard Dance (2:37) (Eddie Miller Music, BMI—Miller) Not quite a novelty song, this inventive tune re-lates the story of those who come back to life to take part in a grave-yard dance. Record is interesting enough to spark audience attention. Flip: "Dying Laughing" (2:22) (Cheeawa Music, BMI—W. Jackson)

RED SOVINE (Starday 45-926)
Violets Blue (2:38) (Tarheel, Hill & Range Music, BMI—Robb. A. L. Owens) Red's follow up to the "Unfinished Letter" is a great movin' tune featuring fiddles and honky tonk piano to add to records overall country appeal. Flip: "Get In Touch (3:15) (Tarheel, BMI—Sovine, Burk)

DON WOOLETT (B—Rod 2402)
Back To Kentucky (3:26) (Kingsbury/Wilson—BMI—Woolett) Acoustic guitar highlighted by a strong vocal performance should guarantee this tune its share of success on the charts. Record could catch on in a hurry and become a giant. Flip: "Ballad Of Abraham Lincoln" (3:04) (same credits) (same credits)

SLEEPY LaBEEF (Plantation 74)
Blackland Farmer (2:24) (Peer Int,
BMI—F. Miller) Sleepy LaBeef has
several singles released in the past,
but none as strong as this. "Blackland Farmer" will take off at once
and rise to the top of the country
charts. It's a great record all the way
around, and should establish Sleepy
as a fine up and coming star. Flip: (no
information available) information available)

JERRY FORD (Chant 521)
I Forgot To Live Today (2:55) (Gold Dust, BMI—Lee—Reynolds) Basically a pop song, record has enough of a country feel to score on both charts. Good lyrics and an interesting arrangement should garner much audience reaction. Flip: "Where The Flowers Grow" (2:59) (Edwina Music, BMI—Ryals)

AL HODGIN (Crosstown 1007)
I'm No Better Off Than You (2:32)
(Sure Fire, BMI—Penny Jay) Fine
medium tempo tune by Al indicates
that there's lots of potential to come
from this rising country vocalist. An
artist to look for in the future. Flip:
"Condemned Without Trial" (1:42)
(Hill & Range, BMI—Blair—Roberts)

WAYNE KEMP (Decca 32824)
Award To An Angel (2:21) (Tree, BMI—Kemp—Vickery) Beautiful ballad performance should put Wayne on the country charts. Never having had a big record, "Award To An Angel" could turn the tide. Flip: "Darling, Who's The Stranger" (2:22) (same credits)

TONI LEE WRIGHT (Nu-Top 4002) For Those Who Care (3:30) (BMI—T&D Terhaar) Excellent mood changes and story with a contemporary flavor should spark lots of audience attention in the weeks to come. Flip: "Try A Little Kindness" (2:14) (BMI—Austin—Sapaugh)



WE SURE CAN LOVE EACH OTHER—Tammy Wynette—Epic—E 30658

It goes without saying that every Tammy Wynette album is great. This latest LP offering features her number one single as well as 10 additionally beautiful country tunes performed in the traditional Wynette style. Most interesting selections include "The Joy Of Being A Woman," "Bring Him Safely Home To Me," "Baby, Come Home," and "Have A Little Faith." Looks like another giant album for Tammy. Tammy.



WE'RE REAL GOOD FRIENDS—Buddy Alan & Don Rich—Capitol—ST 769
Some of the finest country music has been

Some of the finest country music has been performed by old friends getting together in the studio. Such is the case with Buddy Alan and head Buckaroo, Don Rich. This new LP release features the duo's hit single, "Cowboy Convention," as well as nine other impressive tracks. Most promising cuts are "Guitar Pickin Man," "No Help Wanted," "There ain't Nobody Chickener Than Me," and their newest single release, "I'm On The Road To Memphis." A very delightful album.



NORMA JEAN—RCA—LSP—4510
The selections on this album are enough to The selections on this album are enough to make you go out and buy it, but add to that the soft, loving voice of pretty Norma Jean, and her remarkable ability to beautifully interpret each and every song as if she wrote it—and you'll understand why Norma is fast becoming one of country music's favorites. "Come Sundown," "That Song Writin Man," "If It's All The Same To You," and "Anita, You're Dreaming," are all included in this most interesting package. interesting package.



THE PROMISED LAND—Freddie Weller—Columbia—C30638

Freddie's latest for Columbia offers some of the finest country and pop material ever written. His single hit, "Promised Land" is included with other great country classics such as "Rose Garden," and "Help Me Make It Through The Night." One of the more outstanding tracks is the Brewer and Shipley number, "One Toke Over The Line," which is given a new treatment. Album should do well in chart competition.



IS IT ANY WONDER THAT I LOVE YOU—Bob Luman—Epic—E 30617
Set is highlighted by strong, dynamic vocal performances by Bob Luman and a very interesting choice of material ranging from Merle Haggard's "Today I Started Lovin' You Again," to the Mac Curtis tune "Give Us One More Chance." All 11 songs shine with the Luman touch that is instantly recognizable to all country music lovers. Album is a great one, and will largely increase Bob Luman's following.



DIANA'S COUNTRY - Diana Trask - Dot -

DOS 25989

DOS 25989
Diana Trask is no newcomer to the music business. But this album is certain to establish her as a bright star on the horizon. Diana Trask is country all the way. After listening to the 11 songs on this album, you'll want to hear more. "The Last Person To See Me Alive," "The Chokin Kind," "I Keep It Hid," "A Stronger Hand To Hold," and "Let's Keep Her Free (America)," are the more outstanding tracks, but all are magnificently done.



# **Country Roundup**

Conway Twitty says, "Leave the people with what you really are."... Through a partnership agreement between Eddie Miller and Tree International chiefs, Jack Stapp and Buddy Killen, the Eddie Miller Music Company came into existence several weeks ago and is now in full operation at 720 17th Avenue, South in Nashville. Miller, who is most famous for penning the popular "Release Me," has had a total of over 1100 songs recorded; he was the first songsmith to compose a C/W opera; and in addition to heading up Eddicates. songsmith to compose a C/W opera; and in addition to heading up Eddie Miller Music, currently presides as president of the Nashville Songwrit-er's Association.

president of the Nashville Songwriter's Association.

Conway Twitty set to tape the David Frost Show in New York, June 2 and 3, followed by an appearance at Madison Square Garden June 4. . . . Rounding out his third year doing commercials for B. C., Faron Young has just completed a whole new series, followed by a radio and TV commercial for the Pearl Brewery of San Antonio, to be run in Texas, Louisiana, Oklahoma, and New Mexico, through Bob Brown of Tracey-Locke Advertisers of Dallas; and a brand new set of beer commercials for the "Old Style" Beer Company of LaCrosse, Wisconsin for Bob Janayvaz, advertising manager for the G. Heilman Brewing Company.

Playing to packed houses in Regina, Saskatoon, Edmonton, Calgary, and Vancouver, Anne Murray of "Snowbird" fame, from Springhill, Nova Scotia, proved she is Canada's top country talent. Her ten day stint in Vancouver was SRO. In Calgary, radio station CFAC, the only 50,000 watt town and country station west of Toronto, presented her with a portrait painted by well known North

watt town and country station west of Toronto, presented her with a portrait painted by well known North American portrait artist, Harley Brown. . . . Bill Goodwin was recently appointed executive vice president of the Hubert Long Agency.

A general call for help has been directed to country music lovers to write the Federal Communications Commission, Washington, D. C. 20000, asking for the new owners of WJRZ, Newark, New Jersey, to retain their present country format.... Wendy Bagwell and the Sunliters, Jan and Jerri, in Nashville to tape television shows for Porter Wagoner, Bill Anderson, and Jim Ed Brown. All three shows are viewed via the syndicated route. Wendy is one of the busiest men in the business with his Canaan record success ness with his Canaan record success of "The Rattlesnake Song" rattling

ness with his Canaan record success of "The Rattlesnake Song" rattling around across the nation. . . . Mega Records is releasing a country single by Ray Pillow. "The Waitress" by Carl Belew of "Crystal Chandelier" fame, will be Pillow's first single since he signed with Mega. Pillow debuted "The Waitress" in his appearance on the Grand Ole Opry recently, where he is a regular.

The Compton Brothers latest Dot single, "Pine Grove," was written by Harry Compton, who also wrote Conway Twitty's current hit, "How Much More Can She Stand." . . . Bobby Braddock and Don Wayne have re-signed contracts with Tree International. . . The Cathedral's, an all-male group from Akron, Ohio are hitting with their performance of "I'll Have A New Life" from their new album on the Canaan Label. . . . There's no 'B' side on the Oak Ridge Boys new single. Both sides of the record are marked 'A'. House of Cash writers Larry Lee and Glenn Tubb are penmen for the "God Is Beautiful" side and Bobby Bare and Billy Joe Shaver of Return Music share writer credits for the other 'A' side, ful" side and Bobby Bare and Billy Joe Shaver of Return Music share writer credits for the other 'A' side, "Jesus Christ, What A Man." The record is released on the Impact label in Nashville with distribution through Heartwarming Records.

Columbia's Stonewall Jackson has a country version of the pop hit,

"You and Me and A Dog Named Boo." . . . Capitol Records' producer, George Richey, is looking for material for the Stonemans, who recently signed with Capitol. No recording date has been set as of now. . . . Homelite Chain Saws, a sponsor of Bill Anderson's TV show, has planned three area sales meetings in Bridgeport, Connecticut, St. Louis, Missouri, and San Francisco. Anderson is set to be guest speaker at each gathering. The topic for each reflects one of Bill's firm beliefs, "The Importance of Country Music."

The Second Annual Chet Atkins Guitar Festival will be held in Knoxville, Tennessee, June 4 and 5. Because of foreign requests for applications, the closing date for entries may be moved back to May 15th. . . . Little Richie Johnson will handle national promotion and production for the Wesco label. Wesco is headed by Bobby Cisco. . . . CKPM Radio, only station programming country in the Ottowa, Ontario,

headed by Bobby Cisco. . . . CKPM Radio, only station programming country in the Ottowa, Ontario, Canada, is going from 5W to 50W and need singles and LPs desperately. . . . George Morgan and Hugh X. Lewis were on hand at Nashville's Country Music Hall of Fame recently to greet some 80 tourists to Music City. The group, winners of a Music City Tour contest, was headed by J. B. Ham of WRNS Radio, Kinston, North Carolina, the sponsoring station. Latest market figures indicate that the Hugh X. Lewis Country Club is now in 64 markets nation-wide.

that the Hugh X. Lewis Country Club is now in 64 markets nation-wide.

Lorene Mann's new Chart single, "Slip Away," was recently reported to be the most requested song on Ralph Emery's WSM nighttime radio show . . . DJs who may have missed mailing on Faron Young's "Step Aside" may write Little Richie Johnson at Box 3, Belen, New Mexico 87002. . . . May 1st will see a big show at the Vet's Memorial in Columbus, Ohio featuring Porter

Wagoner and Polly Parton. . . . Dot Record artists, The LeGarde Twins, appear with the Charley Pride Show, May 21, 22, 23, in Portland, Oregon; Seattle, Washington; and Vancouver, British Columbia, respectively and then plane to their native land, Australia, for the week of May 24 British Columbia, respectively and then plane to their native land, Australia, for the week of May 24 through May 30 before their fourweek engagement at the Dusit Thani Hotel in Bangkok, Thailand, June 7-26. . . . Hal Spencer of Manna Music Publications recently awarded a plaque to Dolly Parton for her recording of "How Great Thou Art." This song, which is number one in the religious field today, has been featured on the last three Dolly Parton albums, "A Real Live Dolly," "The Best of Dolly Parton," and "Golden Streets of Glory," and sets an unheard of record in having the same song featured by the same artist on three consecutive albums.

Of 31 May days, the popular Porter Wagoner Roadshow has all but four firmly committed to work—or p'ay. The unit opens the month with a ten-day tour of the Northeast, then breaks long enough to defend its team trophy (won last year) in the Third Annual 4-Star Golf Tournament at Henry Horton State Park.

Following this, the group resumes back-to-back PA's and TV tapings through May 31. . . Jim Ed Brown

through May 31. . . . Jim Ed Brown and The Gems may soon become known as the Guy Lombardos of country music. Rapidly becoming established as one of country music's most popular nightclub dance units, the group kicks off ribbon cutting "first night" festivities for two new country music nightclubs in May (in North Carolina and New York) with a third club slated for the champagne

Smith Heads

treatment in mid-June.

One Nighters

NASHVILLE — One Niters, Inc., Nashville based talent/management complex is continuing under the presidency and management of Billy Smith who has succeeded the operation's founder, the late Dub Allbrit-

ten.
Smith, a veteran of thirteen years in the entertainment booking/management field, served for the past six years as the agency's general manager and associate owner before assuming the presidency following Allbritten's death last March 19.
According to Smith, the agency's structure personnel, and operation

structure, personnel, and operation will undergo no changes. Booking, personal management, promotion, and publicity services for One Niters' artists are to remain in-house at the corporate offices, 111 Lyle Avenue, Nashville.

# Altman Names Hurt To Chappell Post

NASHVILLE — Al Altman, professional manager of Chappell & Company, has appointed Henry Hurt to head up their Nashville office. His new duties at Chappell will include working with independent writers, signing new writers, and exploiting the immense Chappell catalogue.

Hurt comes to his new appointment well versed in the music industry, having worked as general professional manager of Pat Boone and Jack Spina's publishing firms, Screen-Gems Columbia Music, and, most reently, Paramount Pictures music division and Happy Tiger Records,

As a producer, he has recorded the Compton Brothers, Peggy Little, Tommy Overstreet, and others. In addition to his new duties at Chappell, Hurt will continue to independently produce his Paramount artists.



Francis, Day & Hunter Issue 36 Hagen Tunes

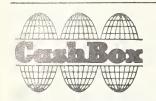
LONDON - Francis, Day & Hunter, leading European music publisher, with branches throughout the Continent, Australia, Africa and Japan, to-day established something of a world's record and a "first," by issuing 36 country and western songs by John Milton Hagen, author, composer and playwright.

The airs are largely original, although the old standbys such as "Home on the Range," "Streets of Laredo," "Chisholm Trail" and the like with new arrangements are included in the lot and published in two separate books, namely, "American Cowboy Songs—New & Old" and Cowboy Songs-'Sherwin's Saddle Songs."

The American's songs are to be exploited throughout the exploited throughout the world, where according to reports from the British Performing Rights Society and the American Society of Composers, Authors & Publishers, John Milton Hagen's songs are already heard in Scandinavia, Germany, France, Japan and Australia.

Besides being the author-composer of some 600 published songs, he is also the writer of three books pub-lished by another British house, Thos. Yoseloff-Barnes, of 108 New Bond Street, London, called "The Shrewd Nude," "I am in Iambies" and "The Violent Violet," the books have established him as a well known au-

John Milton Hagen writes under several pseudonyms, the most prominent of which is Sterling Sherwin. He is listed in several "Who's Whos" and is included in various western anthologies. His new play, a satire on world affairs, is scheduled for publication next season.



# **COIN MACHINE NEWS**

# Adickes Marks 45th Year In Coinbiz

On April 28th, Alfred W. Adickes, head of Nova Apparate in Hamburg, celebrated his 65th birthday. Of these 65 years, he has been active in the coin machine business for 45 years—a proud record which can only be claimed by few in the industry.

His career started at the old and renowned scale manufacturing com-

renowned scale manufacturing company, Vogel & Halke. At age 24, this firm sent Adickes to America with all

# New Marketing Firm For 'Talking' Vender

DALLAS — VendaTalker, Inc., a new company, has been organized to market the talking vending machines developed and manufactured by Ussery Industries, Inc.

The new firm, owned by James Mc-Kay, will headquarter in Dallas with regional offices in seven major U.S. cities. McKay was formerly associated with Ussery Industries.

McKay said VendaTalker is the sole licensed agent to market the talking vendors, equipped with a cartridge tape player that dispenses an audible 10-second message with each vend. One of the vendors was recently featured in NBC-TV's "Tonight" show and in Time magazine. Currently the tapes carry one-line jokes by comedian Henny Youngman. but McKay said other artists and public service messages will also be included in future programming.

"We believe the talking feature

included in future programming.

"We believe the talking feature will revolutionize vending," McKay

# 4th Swanson LLP Bows

BUFFALO — Thunderbird Records has released its fourth jukebox little LP by popular organist Brad Swanson. Entitled "Brad Swanson's Favorite Hits," the junior album features the "whispering" organ Swanson sound on such jukebox classics as "You're Nobody "Til Somebody Loves You," "Three O'Clock in The Morning," and "Two Hearts in ¾ Time."

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necessary authorizations and credentials, and take over the sale and distribution of their scales.

A very powerful operator and buyer A very powerful operator and buyer of these automatic machines at that time was David Rockola. Neither one could have anticipated during their first meeting, that this was the beginning of a lifelong friendship, which in their subsequent business activities was going to have far reaching implications on the international coin machine industry.

Shortly after this first encounter

plications on the international coin machine industry.

Shortly after this first encounter, Adickes founded the Scott & Adickes Company in London. From the very beginning, the international coin machine trade took notice of his energy and willpower, his creative imagination and his clear eye for future industry trends. The relationship with David Rockola, became firmly established and, with the passing of time, additional contacts were made, which ultimately would add such lines to NOVA as Gottlieb pintables.

In 1953, when the manufacturing and above all the import possibilities for the German economy were reinstated, after the World War II suspension, Adickes gave his full energy to the opening up and development of the European market. While before the war the Scott-Adickes Company was mainly supported by its own branches in Europe, the system had to be changed after the war, due to tax and monetary regulations. To keep up with the rapid development of the coin operated business, the trade relied upon existing trade companies which it knew from the past.

Today business executive Adickes has an exemplary distribution and representation network at his disposal. His connections enabled him to import phonographs and other manufacturing and other manufacturing and other manufacturing and adventage an

posal. His connections enabled him to import phonographs and other ma-chines for this territory which he sold with great success.

His frequent visits to the "home land" of automatic coin machines: America—at the time when this article was being written, Adickes was again on a business trip to the States—sharpened his eye for the developments which also had potential application in Europe. In addition, his close friendship with David Rockola gives him the possibility to influence the coin-operated phonograph program in such a way that it adapts itself well to European conditions. "Not only did he realize the great significance of American products for Europe in the field of coin-operated phonographs and amusement machines, but also the growing importance of vending and service machines, which he built step-by-step into his import program," Rockola stated. His frequent visits to the "home land" of automatic coin machines:

# **EDITORIAL**:

# The Singles Pricing Quandary

The disparity in record prices at one stops these days is confusing operators, as well as the one stops themselves. The latter have been hit with wholesale singles price increases by many of their major and independent record company suppliers in the past months—a raise here, one there, putting them in a particular spot when it comes to dealing with an operator who wants one flat price on all the singles he buys for his machines. And knowing your operators, they really want one flat, low price.

Some of your one stops try to merchandise business by cutting their prices under their competitor's. Others feel the service they provide demands that a "sensible price" be charged for their singles and aren't interested if an operator or two go elsewhere just to get a few cents off. They feel their "superior" service will eventually bring the business back.

The worst reaction to price increase that could arise is if the operator simply bought fewer new records each week, figuring to average out that way. This is patently wrong, considering it is the music which grabs the location play by its very freshness and timeliness. But it is, nevertheless, irritating that a one stop can up his record price a few cents but the operator can't pass that increase over to his machines—unless, of course, he's still vending 3-25¢ music and can finally bounce onto 2-25¢ music.

No, when an operator has to pay more for his records, there's no way to make his playing customers pick up that extra few cents by throwing a switch inside the juke. To buy fewer records is a simplistic answer, but a self-defeating one, as mentioned above. The most sensible solution for the operator, therefore, lies in that good old practice—better programming.

Better record programming on the route, as every operator knows, can earn from 10% to sometimes as much as 25% more in collections. But frankly speaking, very few operators have really been able to cut out the time for this demanding practice and prefer to let one stops select the records for them, even if the selection is merely good but not great on each individual machine.

If operators must pay more for singles, then they simply must become more selective about what singles they buy. It has to be. It's just a shame that a higher singles price may be the only way to get more ops into thinking more conscientiously about the titles they place into their machines. But better late than never.

In this manner business executive Adickes, through the Nova Company, made his mark in the German and European coin machine trade. Over a long period of time, he guided the business by way of determining significant transfer during a poried when nificant trends during a period when the coin machine industry was under-going considerable development, and thus he can justly be counted among the "greats" in our field. Alfred W. Adickes always had the talent of attracting a number of excellent co-workers to him. Through them, he was able to concentrate fully on making the really important decisions. Amazingly enough, he still finds the time to pursue his favorite sport of golf, which certainly explains a good deal of his vigor and energy.

May our industry count him amongst us for many years to come.

# 420 Vie for \$5,000 Cash Prizes At Spectacular Playboy 8-Baller

At Spectacular P

LAKE GENEVA, WISC.—If success of a coin-operated 8-ball tournament is determined by the enthusiasm of the players, the number of spectators and the size of the cash pot, then the April 17-18 Wisconsin-Illinois Operators playoff in the Playboy Club here was the smash hit of the series.

Under the direction of U.S. Billiards sales manager Len Schneller, the playoffs brought to a close eight weeks of on location games and awarded winners a total of \$5,000 plus trophies. 420 players from 105 locations squared off in the Playboy's convention hall Saturday afternoon and by Sunday evening, Roger Dahlgren from Bob's Sheridan Inn (Kenosha, Wisc.) won the A Division title and a check for \$1,000.

Sponsoring operators were Wayne



Playboy bunny receives the tools of the trade from Len Schneller at opening ceremonies.

Hesch of A&H Entertainers (Arlington Heights, Ill.), Red Jacomet of Red's Novelty (West Allis, Wisc.), John Bailey of General Music (North Chicago), Ron Albarfonte of North Shore Novelty (Kenosha, Wisc.) and Ken Seaver of Central Vending Services, (Lake Geneva), chairman of the operators group. Gil Kitt and Murph Gordon of Empire Distributing assisted Schneller in directing the tournament. Games were played on 16 Aristocrat 3 tables, operating on 35¢ twin coin chutes.

Schneller estimated that approximately 4700 people watched the playoffs and said the Playboy Club Resort management enjoyed their busiest business in the history of the glamorous club. The town itself had to assign extra police just to keep traffic moving in and out of the resort grounds during the tournament.



Big three winners are (left to right) Laurie Glassman Class W, Tony Dobrzenski Class B and Roger Dahl-



The operators group assembled: (left to right, are) Murph Gordon, Bob Sellers, John Bailey, Len Schneller, Ron Albarfonte, Ken Seavers, Wayne Hesch and Bob Vihon.



A view of the hall as games got underway Saturday afternoon.



A panorama of unrestrained excitement. Roger Dahlgren's girl (center left) lets her emotions get the better of her while watching Roger about to sink the final 8-ball, and finally lets loose as he does exactly that—winning the top prize of \$1,000. Gil Kitt, Empire president (at left) came over moments after to calm the gal down, making a few jokes to the delight of the crowd.

The operators were assisted in refereeing the various elimination games by members of the local JayCee's. They received a check for their services amounting to \$500 which they in turn donated to Stanley Anderson, president of a YMCA home for needy children located in the Geneva area. Another public relations highlight of the event was Lake Geneva Mayor Blue's presentation of testimonial awards to Gil Kitt and Len Schneller for bringing 8-ball competition to his town. town. Former distributing rep Bob Vihon,

an old hand at 8-ball tournaments.

an old hand at 8-ball tournaments, also joined Schneller in conducting the elimination matches.

Other division winners included: Tony Dobrzenski of Leo & Rose's Bierstube (Round Lake, Ill.) taking \$500 for first place in the B Division; Charles Stone of the Sir Arthur (Kenosha, Wisc.) taking \$250 for top spot in the C Division; and Laurie Glassman of Dick's Hide-A-Way (Salem, Wisc.) won \$150 for first place in the Women's Div. Cash prizes were also given to all seven runners-up. runners-up.

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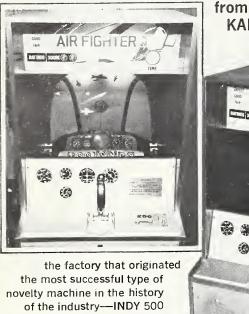
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An interesting item of information from the IAAP—the association recently conducted a poll among members on the use of credit cards in amusement parks. Of the 61 responses received, 42 stated they did not accept credit cards on their grounds and 19 said they did. Of the 42 no's, however, several indicated that they are seriously considering the implementation of such a program. Among the 19 who answered in the affirmative many stated that the acceptance of credit cards stimulated business and encouraged more spending per person! . . . SPRING IN CHICAGO was interrupted briefly last Tuesday (27) for a slight

snowfall which, fortunately enough, only hit the downtown section and areas near

the lake!

UNDERSTAND THE GAMES DEPARTMENT at World Wide Dist. is a very active place. Fred Skor, Howie Freer and John Neville have been writing up orders like crazy. One of their biggies is the Williams "Action Baseball" which, Howie tells us, Chicago operators are very enthusiastic about. "Sniper" gun, also from Williams, is another big seller out there . . . Condolences to IAAP's executive secretary **Bob Blundred** on the recent death of his stepfather, **John Blundred**. Funeral services were held in Syracuse, **New York** . . .

WE'VE BEEN EXPOUNDING OF LATE on the Rock-Ola model "446" phonograph which distributors and operators alike have been raving about, but neglected in a few instances to mention that the "444" and "445" are being equally well received! Production schedules at the Chicago factory have been stepped up re-

peatedly to meet the demand—for all three models! . .

LARRY BERKE OF MIDWAY MFG. CO. was busy filling orders for "Stunt Pilot" when we called last week. He had just had a visit from Joe Westerhous Jr. of Royal Dist, in Cinncy, who spent some time at the Schiller Park plant before heading back into the city to see Ross Scheer at Bally . . . A speedy recovery to Gus Tartol of Singers One Stop who's in Northwest Hospital (4645 W. Addison, Chicago). Drop him a card if you can . . .

CHATTED WITH ALVIN GOTTLIEB of D. Gottlieb & Co.—mostly about "Play

Ball", the pinball baseball which has been creating such a big fuss in the trade. To quote him, "we've had phenomenal reports from locations that have put it on 2 for 25¢ play!" Great! Al Rodstein of Banner in Pittsburgh took the grand tour

of the factory's new Northlake facilities last week and was very impressed! . . . WAGNER VAN VLACK, president of Interstate United Corp., will receive the Distinguished Service Plaque from the National Jewish Hospital of Denver. Presentation will be made during the hospital's 72nd anniversary Founders Day

dinner at the Palmer House here on May 26 . . . JOHNNY FRANTZ of J. F. Frantz Mfg. says he's doing extremely well, both domestically and in the foreign markets, with his U. S. Marshall Gun . . . Nice talking to Ed Ruber of Wico Corp. in suburban Niles, III. Business is great out there, Ed was happy to say. We tend to refer to the Niles facilities as Wico's new quarters, and they are actually, but we didn't realize until we spoke to Ed that the firm's been out there for six months already!

# **MILWAUKEE MENTIONS**

Melba Moore is currently headlining in the Lake Geneva Playboy Club . . . Nate Victor of S. L. London Music took off on a brief vacation trip to Florida last week. Business has been so beautifully hectic these past months that Nate felt a week off to kind of rest up and refuel a bit was a good idea. He mentioned how well the distrib is doing with the Seeburg "Musical Bandshell" phonograph,

how well the distrib is doing with the Seeburg "Musical Bandshell' phonograph, in his words, "one of the most successful models we've ever had"!

Williams products are also very much in the fore at London—particularly "Sniper" gun, "Action Baseball" and the "Times Square" shuffle. Distrib's salesman Walter Koelbl will be spending the next week with Seeburg engineer Sam Garvin conducting a series of on the spot "Bandshell" schools at various operator premises in the Fox River Valley territory. . . Oh, lest we forget, business is so good Nate had to hire some extra shop help!

A remainder: the Milwayker Coin Machine Operators Assn. monthly meeting

A reminder: the Milwaukee Coin Machine Operators Assn. monthly meeting will be held on Tuesday (4) at The Chalet in West Ellis. This will be a general

membership session.

WEMP's Tom Shanahan was in Chicago last Monday for the press party, hosted by London Records, in honor of pianist-arranger Ronnie Aldrich who's had so many hit albums in the label's Phase 4 series . . . On the singles scene, we hear from Gordon Pelzek of Record City that local operators are showing interest in the following: "Brown Sugar" by the Rolling Stones (Rolling Stone), "You're My Man" by Lyn Anderson (Columbia), "When You're Hot You're Hot" by Jerry Reed (RCA), "It Don't Come Easy" by Ringo Starr (Apple), "Step Aside" by Faron Young (Mercury) and "Married To A Memory" by Arlene Hordon (Columbia) Harden (Columbia).

# CALIFORNIA CLIPPINGS

We never thought they could do it but looks as though Struve Distributing will out do themselves this year with their annual shin dig they throw for operators. This year instead of their dinner at the Los Angeles International Hotel, they are having a weekend trip to Las Vegas. It will be an all expenses paid weekend at Caeser's Palace as well as the dinner and a drawing for prizes. The big event will take place the weekend of August 6th, 7th and 8th. As usual they will be giving away such little tokens as diamonds, a Cadillac, fur coats, television sets, phonographs and just about everything else you can possibly think of. This is the celebration where everyone goes home a winner and we mean everyone!

Leo Simone reports that he is getting very good response on Allied's ' Fighter" airplane game. Also doing good business is Williams single player "Doodle Bug" and their two player "Solids and Stripes". Phonographs are likewise moving at a brisk pace. Most important news of all is that Leo is feeling great after some ulcer problems a few months back. He can even have a drink once in a while . . . Leah and Al Bettelman, of C. A. Robinson & Co., off to cheer son Sandy on to a UCLA crew victory over Stanford and California Universities. So far UCLA is undefeated and under Sandy's expert guidance (Coxswain) they hope to achieve a national championship this year after just missing out by a couple of strokes last year. While in the Bay area the Bettelmans will undoubtedly say hello to all their good friends in San Francisco and especially to Lou Wolcher, Advance Automatic Sales, whose association has been valued by C.A.R. & Co. for many long and friendly years . . .

# cashbox | Round The Route

# EASTERN FLASHES

ON THE AVENUE-Distributor row has been the scene of plenty of action the past few weeks. We talked to Dick Greenberg at Mike Munves Corp who told us that many out of towners have been keeping the place jumping. Arcade owners, Merv Siskind of the Miami area and Marty Schwartz of Wildwood, New Jersey are among some of the notable visitors. Nickolas Xanthanky (Salem Willows, Mass.) had a great time going from floor looking over the arcade equipment. Nick, we understand, even gave 'Love Tester' a try. This new game is a natural winner of the type known in the early penny arcade era. Lots of fun to a natural winner of the type known in the early penny arcade era. Lots of fun to play. Visitors from the northeast area included amusement park operators Sidney Ames of Wiers Beach, New Hampshire and Max Spector (York Beach,

Maine).

We learned that sales manager Ralph Hotkins had recently returned from attending the New England Park Association meet held at the Statler Hilton in April 21 and nearly 75 representatives were on hand. Boston. Meeting took place April 21 and nearly 75 representatives were on hand. Ralph said that these seminars are highly informative; sort of a kick-off campaign for the coming park and arcade season. A great opportunity to meet people and discuss equipment needs. Ralph pointed out that there is plenty of interest in Midway's 'Stunt Pilot' and Allied Leisure's 'Wild Cycle'.

Ernest Montgomery at A-1 Record Sales reports that the group "Beginning of the End" looks as if they may come up with a winner with their recording of 'Funky Nassau'. Gene Knight's 'Mr. Big Stuff' is getting plenty of sales action.

AROUND TOWN — Service and operating problems are part and parcel of the vending business says Charles Bernoff (Regal Music Co. Inc). Methods of reducing the spiraling costs of location servicing of equipment are constantly being sought; not to mention the cost of purchasing new equipment which has been increasing steadily. Charles says that a good hard look at play pricing is needed. If the location rates top line equipment, the logical answer would have to be top play pricing. A new juke in the right location should be priced at 25¢ play, says Charles. The Gottleib introduction of 'Play Ball' is causing plenty of excitement, the game can definitely be an entree to locations that had to be overlooked in the past. Every new item that is launched by a factory becomes an additional piece of equipment that could certainly be the forerunner in the establishment of a new location. In summation, things at Regal are rolling along.

AN IMPORTANT EVENT—Morris "Tiny" Weintraub will be the guest of honor at this year's 'Brotherhood Award Dinner' to be held by "The National Conference of Christians and Jews," on May 10, at the Americana Hotel in NYC. MONY president Al Denver has sent out his personal letter and the reservation form. "To show our appreciation to 'Tiny' who is known and recognized for his great talents and ability in stabilizing the vending industry," said Al, and "to support a great humanitarian cause, please turn out and participate in this great event." Get those reservations into the MONY office early.

NEW JERSEY NOTES-Talked to Murray Feinblatt at United Billiards. Murray says the Tables have been moving at a good clip. Also learned that the new subsid United Amuse. Int'l Inc. is making excellent progress in the used equipment market . . . It has been announced by Philip Small vice president of Coffee-Mat Corp that the company's completely automatic single cup coffee brewing machine for the office market is going to be introduced in the European market. An initial order of 1,000 machines has been negotiated with Alfred W. Adickes, president of Nova Apparate of West Germany. Nova is one of the largest distributors and operators of automatic vending equipment in Europe.

NEW ENGLAND NEWS—ACA's Mickey Greenman back into the big city after attending the New England Hotel-Motel & Restaurant meet held in the Civic Auditorium (Prudential Center) in Boston. Mickey said the event was heavily attended. Representatives of every phase of vending display their wares—products and lines of equipment. Many juke and game operators also made the three day event April 27-28-29. ACA's New England distributor for the NSM phono is Mohawk Music of Greenfield, Mass. Mohawk president Art Strahan caused considerable excitement and anxiety at the NSM auditorium booth. Art owns and pilots a plane that is operated from his private airstrip. When Art left for Boston the weather was great. Heading toward Boston, the weather got to be quite a problem. He was long overdue, but he finally landed safely in Boston. Three cheers for Art!

HERE AND THERE—Steve Hodge (Atomic Music) says that so far this has been a great year, "everything going beautifully, must be doing something right." The uptown scene has been lively and the locations have been relatively free of the break-in's, says Steve, and so long as the equipment keeps operating it makes things a lot easier . . . We had a chance to talk to Sam Morrison of Musical Moments, Inc. Sam reports that he is as busy as always. The pool table business has not been what you would call rosy, says Sam. Lots of bumping about at the locations, but there are signs that things are beginning to improve .. Out Yonkers way we checked with Westchester Amusement Co. Dick Di Cicco busier than ever trying to get his seasonal stops shaped up. The add-a-balls continue as the most popular pieces. Music is still somewhat on the soft side. At any rate, Dick expects the coming season to be fairly lively . .

UPSTATE ITEMS—Silver King Amusement is located in Suffern, New York. We spent a few moments talking to Lou Catanese who was seeing distrib salesmen at his shop. Lou says that he has been pleased with the recent action, and is looking to have a great summer . . . We tried to catch Mulqueen (M & M Amuse, Scotts Corners) but the missus said, that since they had recently returned from seeing their two grandsons in Florida, Mike has been on the go. "A couple of weeks in Florida is fun; especially seeing your grandchildren, that really puts the icing on the cake," she said.

SIGNS OF THE TIMES—We queried several operators concerning the newest game in town (off-track betting). Concensus of opinion was highly favorable. OTB chief Howard Samuels has certainly established a betting system that is a first in the U S outside of Las Vegas. Kentucky Derby betting is now underway at the City parlors.

# JUKEBOX PROGRAMMING GUIDE

THE WEEK'S TOP RELEASES FOR COIN-OP PHONOGRAPHS

CARPENTERS

RAINY DAYS & MONDAYS (3:40) No flip info. A & M 1260

THE OSMONDS

DOUBLE LOVIN' (2:30) b/w Chilly Winds (2:54) MGM 14259

IKE & TINA TURNER
OHH POO PAH DOO (3:08)
No Flip Info. United Artists 50782

ELVIS PRESLEY

ONLY BELIEVE (2:47) b/w Life (3.09) RCA 9985

IOE COCKER

HIGH TIME WE WENT (4:27) b/w Black-Eyed Blues (4:02) A & M 1258

BREWER & SHIPLEY

TARKIO ROAD (3:10) b/w Seems Like A Long Time (4:14) Kama Sutra 524

JOHNNY DESMOND

ABSENCE MAKES MY HEART GROW FONDER (2:28) b/w Red Red Roses by the b/w Red Red Roses by the
Schlunk-A-Dickers (Instrumental 3:14) Musicanza Records M102A

### C&W

TOMPALL & THE GLASER BROTHERS
FADED LOVE (4:00)
b/w Pretty Eyes (3:51) MGM K14249

MARTY ROBBINS

THE CHAIR (4:11) b/w Seventeen Years (2:30) Columbia 4-45377

THE KIMBERLYS

SUNNY DAY BLUE (3:04) b/w Any Way That You Want Me (2:32) Happy Tiger 577

## R&B

IOHNNIE TAYLOR

I DON'T WANNA LOSE YOU (3.55) No Flip Info. Stax 0089

ISAAC HAYES

NEVER CAN SAY GOODBY (3:32) No Flip Info. Enterprise 9031

RUFUS THOMAS
THE WORLD IS ROUND (3:12)
No Flip Info. Stax 0090



# ASSIFIED ADVERTISING SECTION

# CON MACHINES WANTED

- WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four play-ers, make an offer to AUTOMATTJANST N STOR-GATAN 19 BJUV, SWEDEN.
- WANTED: Midway Red Balls, Joker Balls and Joker's Wild. Any condition. Contact AMERICAN MUSIC CO., 219 First Ave. South Great Falls, Montana. (406) 452-7301.
- OLD BALL GUM OR PEANUT MACHINES, table model games of skill or chance from 1950 & earlier, early arcade machines, slots, any quantity or condition. SACKIN, 318 E. 70 St., N.Y.C., N.Y. 10021—212—628-0413.
- WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., all makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.
- WILL PAY HIGHEST CASH PRICES FOR WILLIAMS, Gottlieb and Bally Pins, late model phonographs, bingos, uprights, slots. Call or write Bob Jones, ROBERT JONES INTERNATIONAL, 19 Brook Road, P.O. Box 181, Needham Heights, Mass. 02194 (617) 449-3330.
- WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film, Scopitone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of allied equipment. ST. THOMAS COIN SALES, 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA, (519) 631-9550.
- WANTED TO BUY: Machines that can be easily moved and require little maintenance for Firemen's Bazaars. L. & L. Party Favors. Tener Street, Luzerne, Penna. 18709. Phone (717) 822-0000.
- WANTED—USED American Bank Boards, Old Slots, old table model Ball Gum or Peanut Games of skill or chance. Iver Hansen, 1025-104 Street, North Battleford, Saskatchewan, Canada. Phone (306) 445-2989.
- WANTED TO BUY AMI J-200. K-200, CONTINEN-tal 2-200 Tropicana and Diplomat. We need Keeny uprights for export. Submit offers to Cross-Dunham & Co., 225 Wright Ave., "F", Gretna, Louisiana 70053.
- WANTED FOR EXPORT TOP PRICES PAID—All late model 20-Hole and OK Bingo. All 6-card Bingo, Uprights and Slots. Late Model 4-Player Bally & Williams. All Late Model Phono's and Wallboxes, Arcade, etc. Write or call Bob Jones for best prices. ROBERT JONES INTERNATIONAL, 19 Brook Road P.O. Box 181, Needham Hts. Mass. 92194 617-449-3330.
- WANTED TO BUY: ONE, TWO, OR THREE AUTO PHOTO Machines—Numbers 12, 14A or 17. Give full particulars and best price in first letter. Condition, age and how soon available. W. Stevens, 2376, S. E. Fourteen Street, Pompano Beach, Florida 33062.

# COIN MACHINES FOR SALE

- SLOT MACHINES FOR EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos. Si Redd's Bally Distributing Company, 390 E. 6th St., P.O. Box 7457, Reno, Nevada 89502 (702 323-6157). Las Vegas Office, 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).
- FOR SALE: Model 14 Auto Photo. EXCELLENT condition. Call or write. New in original cartons. Hollywood Driving Range, 15 ball golf game. Closeout \$295 ea. CLEVELAND COIN INTERNATIONAL, 2025 Prospect Avenue, Cleveland, Ohio. Phone (216) 861.6715
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- ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for eouipment list and prices, ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashville, Tenn. 37210.

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Send all copy to: CASH BOX, 1780 Broadway, N.Y., N.Y. 10019

- UNITED AMUSEMENT INT'L offers you the largest selection of fully-reconditioned or as-is used coin-operated equipment. Also distributing the finest new coin-op soccer table on the market; immediate delivery now. Call or write: UNITED AMUSEMENT INT'L. INC., 51 Progress St.. Union, N.J. Tel; (201) 686-7030. Cable UNITEAMUSE.
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- STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201". \$20; "WMC" for Wurlitzer Cobra. \$10. SOUND & SIGNAL SERVICE, Box 10052, Albuquerque. N. Mex. 87114.
- FOR SALE: 3 SPEED QUEEN BY BALLY—BOATS, \$275 each. 3 Eleohants by Tusko—\$275 each. CENTRAL MUSIC CO.. P.O. Box 284, 407 E. Ave. D. Killeen, Texas 76541.
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- USED GAMES AND MUSIC: BIRD MUSIC DISTRIBU-TORS, INC., P.O. BOX B, MANHATTAN, KANSAS 66502; Phone: (913) 778-5229.

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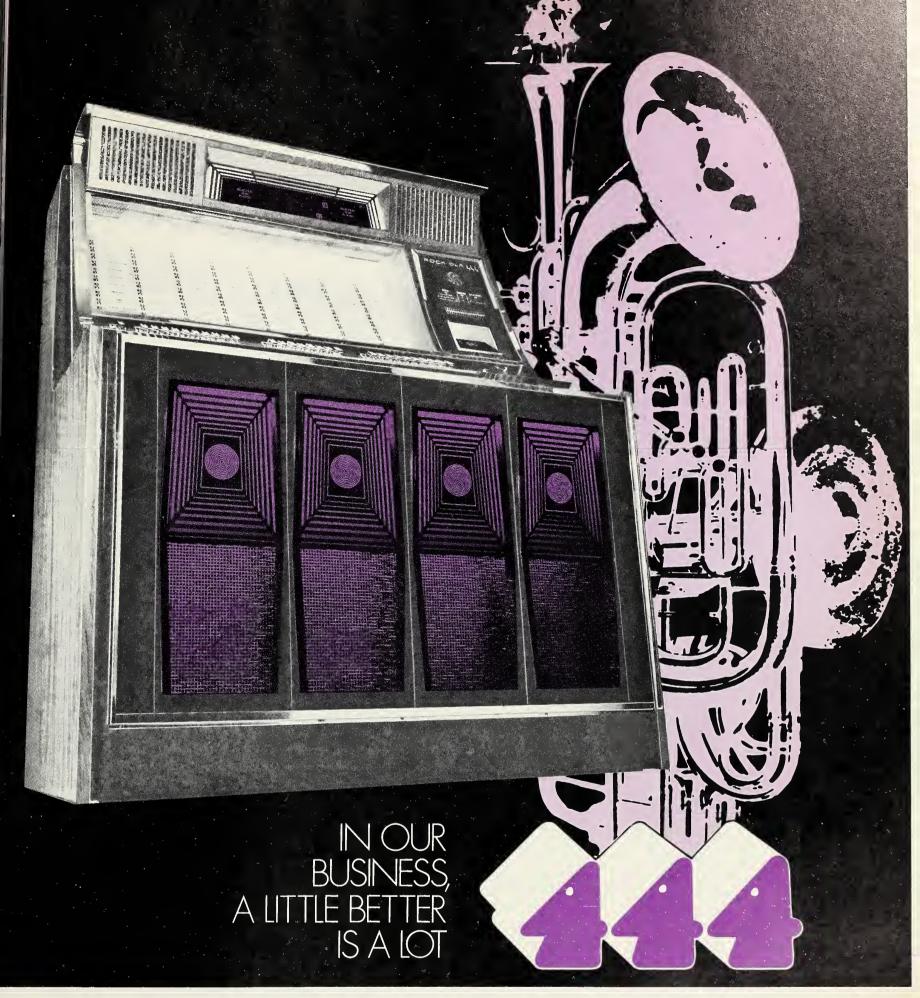
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Because everybody's right in there with a good machine. And if we're going to convince anybody to buy the one we make, we've got to have a slight competitive edge. Here are some of the little edges we've given ourselves for this year. The Rock•Ola 444 for 1971 is a purple explosion of color and light. Just like the fashion industry.

It's got a new and simple flip-down title strip holder assembly for improved cleaning. And flip-down

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Those are Rock•Ola's little differences for this year. We think you'll agree they're a lot.

ROCK OLA

800 North Kedzie Avenue, Chicago, Illinois 60651



#47-9985

