



The Annual Goodwill Revne held each year by Station WDIA in Memphis is designed to raise money for needy Negro children through the cooperation of recording artists and WDIA personnel. The bottom photograph shows part of the 9051 people who attended the last Revne held in December 1956. To the left of the bottom photo are WDIA disk jockeys Martha Jeau and Honeyboy Robert Thomas with Ray Charles of Atlantic Records. After that are some of the players of the WDIA Little League Baseball teams, paid for by Goodwill Revne funds. Then come The Magnificents of the Vec-Jay label. Martha Jeau appears next with B. B. King of RPM. Pietured after that is a day at the airport for crippled children traveling via Goodwill bus and guided by Brother Wade. Shown uext are WDIA staff personnel Cathryn Johnson, Willa Monroe, A. C. Williams. Teen Town Singers, Nat C. Williams and Martha Jeau. After that are WDIA disk jockeys Rufus Thomas, Nat D. Williams and A. C. Williams. Pictured finally is a happy day at the Memphis zoo for the Keel Street School erippled children.

## Harry Belafonte MAMA LOOK AT BUBU

DON'T EVER LOVE ME

20/47-6830

20/47-6821

## The Ames Brothers DID YOU EVER GET THE ROSES

## I KNOW ONLY ONE WAY TO LOVE YOU

AND 6 MORE FROM RCA VICTOR THAT ARE WARMING UP THE CUSTOMERS:

NIGEL CRAWFORD
War Dance/Zula Lullaby
20/47-6811

JOE REISMAN Pamela Throws a Party/ Navajo Nocturne 20/47-6826

**PAUL EVANS** What Do You Know/ Dorothy 20/47-6806

#### EDDIE HEYWOOD

Begin the Beguine/ No Miracle Needed 20/47-6816

## EDDIE FISHER and DEBBIE REYNOLDS

Lullaby in Blue/ I Never Felt This Way B**e**fore 20/47-6820

THE RHYTHM ROCKERS Tricky/Peanut Vendor 20/47-6808

"New Orthophonic" High Fidelity Recordings Your customers hear these New Orthophonic High Fidelity recordings best on an RCA Victor New Orthophonic High Fidelity "Victrola" Phonograph®.

America's favorite speed... (2) 45 RPM (2) RCAVICTOR

Gene





FOUNDED BY BILL GERSH

Publishers BILL GERSH JOE ORLECK

#### The Cash Box Publishing Co., Inc.

1721 Broadway, New York 19, N. Y. (All Phones: JUdson 6-2640) Cable Address: CASHBOX, N. Y. JOE ORLECK

CHICAGO OFFICE 32 West Randolph St., Chicago 1, Ill. (All Phones: DEarborn 2-0045) BILL GERSH Howie Freer Chuck Peele

HOLLYWOOD OFFICE 6272 Sunset Blvd., Hollywood 28, Cal. (Phone: HOllywood 5-2129) JACK DEVANEY Bob Martin

.

BOSTON OFFICE 80 Boylston St., Boston 16, Mass. (Phone: HAncock 6-8386) GUY LIVINGSTON

LONDON OFFICE 17 Hilltop, London, N.W. 11, England (Phone: Speedwell 2596) MARCEL STELLMAN

EXECUTIVE STAFF BOB AUSTIN, General Mgr., Music Dept. SID PARNES, Editor-In-Chief NORMAN ORLECK, Associate Editor MARTY OSTROW, Associate Editor IRA HOWARD, Associate Editor CISSIE GERSH, Woman's Editor A. MARINO, Office Manager T. TORTOSA, Circulation POPSIE, Staff Photographer BRUNO DUTKOWSKY, Art Director

ADVERTISING RATES on request. All advertising closes Friday at 12 Noon preceding week of issue. Advertisements subject to approval of publishers.

SUBSCRIPTION RATES \$15 per year anywhere in the U.S.A. Published weekly. Second class mailing privileges authorized at New York, N. Y.

THE CASH BOX covers the entire music industry, ranging from retail record and music stores to disk jockeys, music publishers, recording artists, record manufacturers, music composers and arrangers, radio and TV stations, and all others allied to the music industry throughout the world.

THE CASH BOX covers the entire coin machine industry all over the world. Operators, jobbers, distributors, manufacturers and suppliers of automatic music, vending, service and amusement machines are covered.

THE CASH BOX coverage extends to finance firms, loan organizations, factors, banks, and other financial institutions, expressly interested in the financing of coin machines of all kinds.

"THE CASH BOX PRICE LISTS" (a combination of The Cash Box' former 'Confidential Price Lists' and The Cash Box' former 'C. M. I. [Coin Machines Industry] Blue Book') are the one and only officially recognized price quotations guide for all new and used machines in the United States and all over the world where American made machines are used. "The Cash Box Price Lists" are an exclusive and copyrighted feature of The Cash Box. "The Cash Box Price Lists" are recognized officially by cities and states throughout the country as the "official price book of the coin machines industry." "The Cash Box Price Lists" are officially used in the settlement of estates, for buying, selling or trading of all types of coin operated equipment and are also officially recognized for taxation purposes. "The Cash Box Price Lists" are used by finance firms, factors, loan companies, bankers, and all other financial institutions to guide them in the making of loans to members of the coin machines industry. "The Cash Box Price Lists" have been legally recognized in courts in the United States, Canada, and many foreign countries. Entire business transactions and legal cases are based upon the quotations appearing in "The Cash Box Price Lists."

Copyright under the International Copyright Convention. All rights reserved by the Pan American Copyright Convention. Copyright 1957 by The Cash Box Publishing Co., Inc.



Volume XVIII—Number 25

March 9, 1957

# DARK DAYS For Ballads!

Ballads have hit upon hard times.

In *The Cash Box* Top Ten this week, there isn't one song without a beat and in the whole Top Thirty-Five, there are only two songs that could possibly be classified as ballads. They are "Who Needs You" and "Cinco Robles".

What's happened to the ballads?

Well, in the first place, despite the premature announcements of its demise which seems to be coming from many wishful thinkers, Rock and Roll is still very much with us. Anyone who witnessed the crush at the New York Paramount over the Washington's Birthday weekend or read about it on the front pages of the newspapers, is well aware that Rock and Roll is still the main force with kids as far as music goes. And Rock and Roll is music with a beat. That is its distinguishing mark.

Furthermore as a result of Roek and Roll, the kids are doing something which everyone has been advocating for a number of years—dancing. When, a few years ago, dancing seemed to have gone out of style, there was a concerted effort on the part of everyone in the music business to revive it as a means of bringing back the bands. Well today kids are dancing again, but they're dancing to a Roek and Roll beat. It hasn't ereated any great new popular bands. But in a very real sense it has put a handicap upon ballads, because the types of dances kids do to Roek and Roll are not exactly related to the waltz. There is one more factor involved in the enrrent lack of hit ballads. The next greatest factor influencing popular tunes today after Roek and Roll is Country music. But it has become apparent in the past several months, that the Country musie which is accepted by the public as a whole is the music with a beat and not the ballads. In the past, several of our most beautiful ballads have come from Country artists. Songs such as "Tennessee Waltz", "Cold Cold Heart", etc. Today the Country songs which make it on a national seale are the ones with an upbeat tempo such as "Young Love", "Singing The Blues", etc.

The situation therefore is this: The two main sonrees from which popular music is being drawn today, Rock and Roll and Country, are both emphasizing upbeat material. Ballads therefore have to fight the overwhelming current trends. And the situation doesn't look any better for the immediate future.

It means that ballad writers are going to have to write better and better songs, songs which by the very weight of their beanty demand public acceptance. Publishers are going to have to work on ballads for a longer period than they've been giving them now. And singers, arrangers and A&R men are going to have to give ballads much greater thought than they have been getting so that a ballad, when it is finally recorded, will have an appeal, which though different from Rock and Roll, will be equally as strong. Jones Boys

Abbey Lincoln

Don Frontiere

Nellie Lutcher

Harold Spina

Keith Williams

Meg Myles

Donna Fuller

Four Brails

180 Arnalid

Giselle D'Arc

RUSS AINO

Robie Lester

Steve White

Denise Lor

Lionel Newman

Spenoet-Hagen Orchestra

David Seville

Jille London

Ethie Cochan

Pete Kine

Calino Sisters

Ani Aloni

HIFIS

jimile Rowles

# To the Disk Jockeys, Operators, **Dealers and Distributors** — to all those who have made our ZM such a Happy Occasion

Propanin Sting Quartet

John Dutty

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

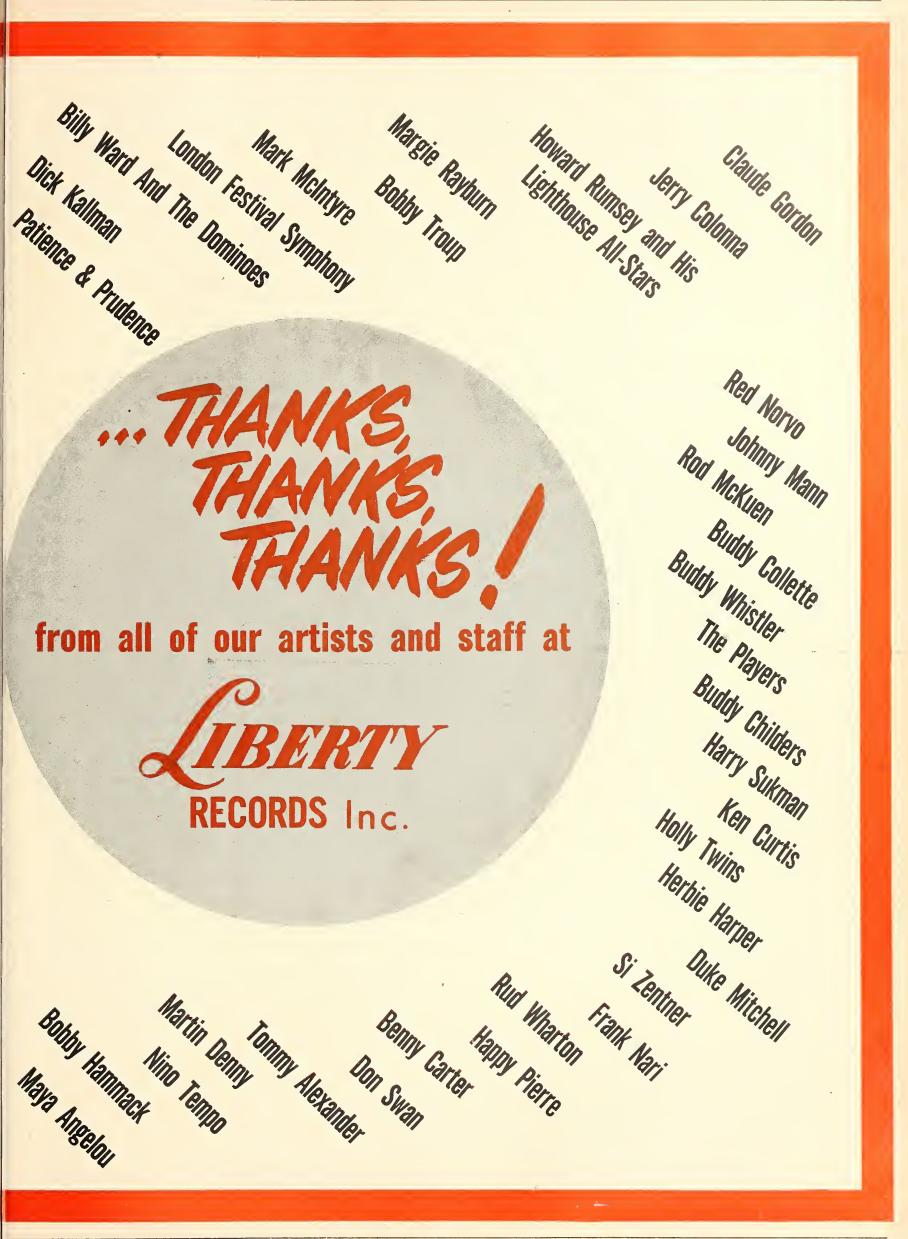
Johnny Olenn

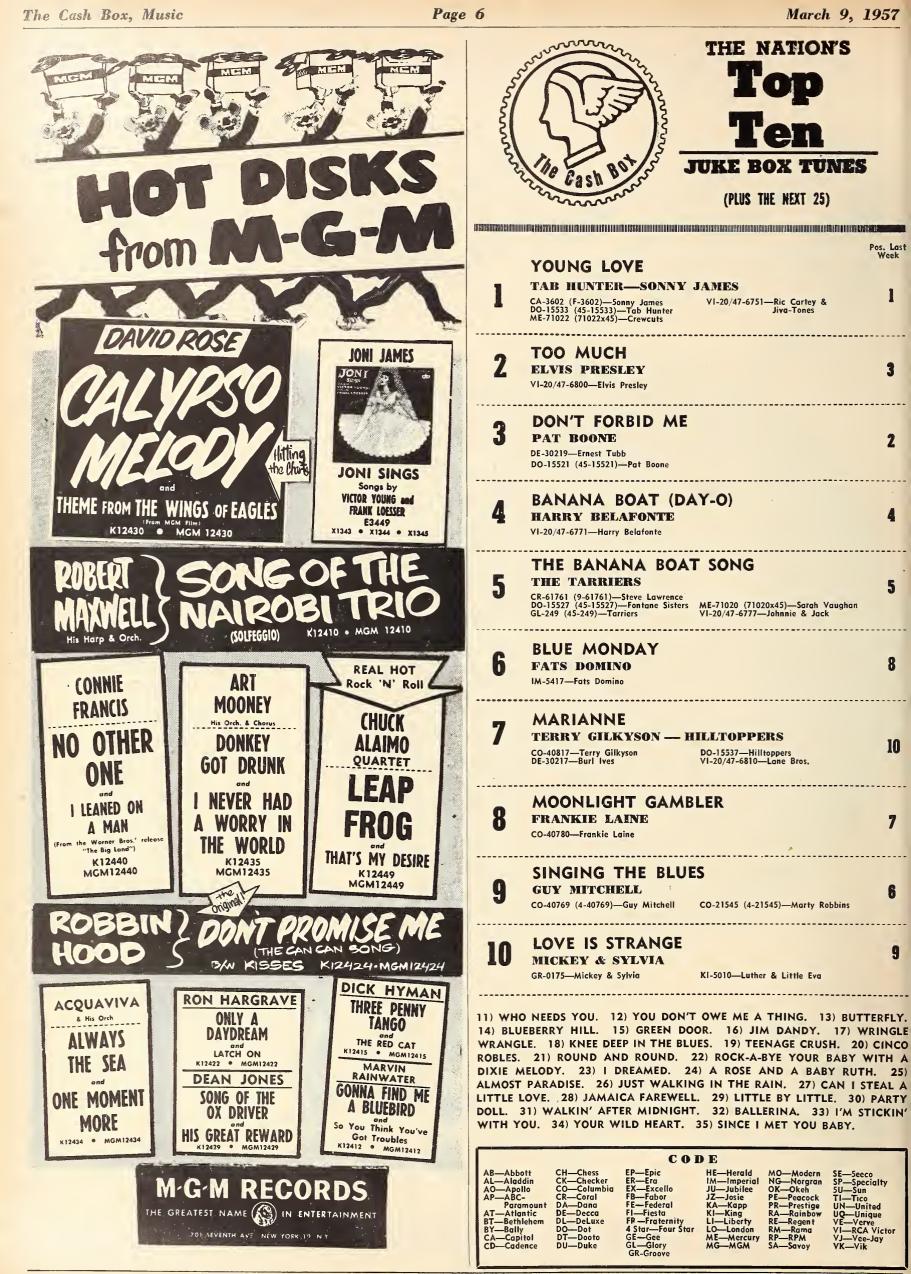
Henry Mancini

Hollywood Satations Quartet

Scott Davis

Call Coccomo.





<sup>&</sup>quot;Only those records best suited for commercial use are reviewed by THE CASH BOX"

66

Joni James

sings

XO

CX.

## Heading straight for your Heart!

From The MGM Film "Ten Thousand Bedrooms"

B/W "**1 NEED YOU SO"** K12450 45 rpm MGM12450 78 rpm

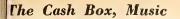


The Cash Box, Mu	ısic	Page	e 8		March 9, 1957			
The Cash Box								
3 4 4	A A A A A A A A A A A A A A A A A A A		OP -	50				
and the	A A B	Salling		Decer				
Best Selling Tunes on Records								
		COMPILED BY The C	Cash Box FROM LEA	ADING RETAIL OUTLET	S .			
Pos. Pos. 3/2 2/23	Pos. Pos. 3/2 2/23	amanananananananananananananananananana	Pos. Pos. 3/2 2/23	Pos. Pos. 3/2 2/23	Addining and a second s			
1-Young Love 2 2	8-Who Needs You	17—I'm Walking	24—Bad Boy 28 33	32—Can   Steal A Little Love	39—Stashu Pandowski			
CA-3602 (F-3602) SONNY JAMES You're The Reason	*CO-40811 (4-40811)- FOUR LADS It's So Easy To Forget	★IM-5428—FATS DOMINO I'm in The Mood For Love	KI-5013—BIG DADDY Bocon Fat +SA-1508—CLARENCE PALMER	A Little Love 24 20 ★CA-3608 (F3608)— FRANK SINATRA Your Jone For Mac	36 38 ★AP-9772—RUSS CARLYLE			
★DO-15533 (45-15533) TAB HUNTER Red Salls In The	10—Love Is Strange	18-You Don't	★SA-1508—CLARENCE PALMER & JIVEBOMBERS When Your Hair Has Turned To Silver		I Don't Want To Set The World On Fire DA-2119—RAY HENRY Ding Dong			
Sunset ME-71022 (71022x45) CREWCUTS Little By Little	10 7 ★GR-0175 (4G-0175)- MICKEY & SYLVIA	Owe Me A Thing 15 11 *CO-40803 (4-40803)-	VI-20/47-6834—THE ESCORTS Tore Up Over You	JIMMY DALEY Rock Pretty Baby	Ding Dong DE-30209—TOPPERS The Purple Hills			
VI-20/47-6751-RIC CARTEY & JIVA-TONES Ooh-Fee	I'm Going Home KI-5010 (45-5010)	JOHNNIE RAY Look Homeward, Angel	25—I'm Stickin' With You	33—Rock-A-Bye	★VI-20/47-6802— JULIUS LA ROSA . Jeanette			
2—Marianne	Ain't Got No Home 11—Banana Boat	CO-40706 (4-40706)— MARTY ROBBINS Respectfully Miss Brooks	26 37 IM-5427ROY BROWN Party Doll	Your Baby With A Dixie Melody	40—Just Because			
5 5 ★CO-40817 (4-40817)— TERRY GILKYSON	Song 6 6	ME-70888 (70888 x 45) LaDELL SISTERS	★RO-4001—JIMMY BOWEN Ever Lovin' Fingers	22 18 ★DE-30124 (9-30124) JERRY LEWIS	★AP-9792—LLOYD PRICE Why			
Goodbye Chiquita DE-30217 (9-30217)—BURL IVES Pretty Girl	CR-61761 (9-61761) STEVE LAWRENCE Long Before   Knew You	19—Almost Paradise 23 30	26—Lucky Lips	Come Rain Or Come Shine	Why SP-597—LARRY WILLIAMS Let Me Tell You, Baby			
★D0-15537 (45-15537)— HILLTOPPERS You're Wasting Your Time	DO-15527 (45-15527) FONTANE SISTERS Honolalu Moon	★AP-9787—NORMAN PETTY TRIO It's Been A Long Long	★AT-1125—RUTH BROWN My Heort Is Breaking Over You	34—Why Baby Why	41—I'm Waiting			
VI-20/47-6810—LANE BROS. Sogno D'Oro	★GL-249 (45-249)—TARRIERS No Hidin' Place ME-71020 (71020x45)— SARAH VAUGHAN	Time ★KA-175—ROGER WILLIAMS For The First Time	DO-15539—GALE STORM On Treasure Island		Just For You — —			
3—Too Much	I've Got A New Heart- ache VI-20/47-6777-	★UQ-385—LOU STEIN Soft Sands	27—Only One Love	I'm Waiting Just For You	42—Calypso Melody			
★VI-20/47-6800-ELVIS PRESLEY Playing For Keeps	JOHNNIE & JACK Mr. Clock	20—Wringle Wrangle	★AP-9782— GEORGE HAMILTON IV If I Possessed A Printing Press	35-Since   Met You	45 —			
4-Don't Forbid Me	12—Blue Monday 9 8 ★1M-5417 (45-5417)—	14 12 ★AP-9785 (45-9785)— BILL HAYES	28—Cinco Robles	Baby 27 21	43—I'm Drowning My Sorrows			
3 3 DE-30219 (9-30219) ERNEST TUBB	★IM-5417 (45-5417)— FATS DOMINO What's The Reason I'm Not Pleasing You	Wagons DE-30131—MERV GRIFFIN	CA-3612 (F-3612)- LES PAUL & MARY FORD	★AT-1111 (45-1111)— IVORY JOE HUNTER You Can't Stop This Rocking And Rolling	40 —			
God's Eyes ★DO-15521 (45-15521)— PAT BOONE Anastasia	13—Party Doll	It Was My Father's Habit DE-30205—REX ALLEN	Ro-Ro-Robinson CR-61765 (9-61765)— LAWRENCE WELK	CO-40789 (4-40789)-	44—Hold 'Em Joe — —			
Anastasia	★CR-61792— STEVE LAWRENCE Pum-Pa-Lum	Westward Ho, The Wagons DS-F44FESS PARKER	Whispering Heart ★ER-1026 (45-1026)— RUSSELL ARMS	DO-15517 (45-15517)- MOLLY BEE I'll Be Waiting For	45—Kid Stuff			
5-Butterfly 7 14 BY-1028-BOB CARROLL	DE-30211—WINGY MANONE Real Gone *RO-4002—BUDDY KNOX My Baby's Gone	Westward Ho, The Wagons ME-71010—LEN DRESSLAR	The World Is Made Of Lisa	You	<b>45—Kid Stuff</b> 37 36			
Look What You've Done ★CD-1308—ANDY WILLIAMS It Doesn't Take Very	My Baby's Gone	Believe In Me VI-WBY-56—VAUGHN MONROE Westward Ho, The	29—Your Wild Heart 35 39	36—Ballerina	46—Chantez- Chantez			
Long CM-105—CHARLIE GRACIE Ninety-Nine Ways	Gambler	Wagons	DE-30207—KAREN CHANDLER It's An International Longuage ★ME-71038—JOY LAYNE	★CA-3619—NAT "KING" COLE You Are My First Love				
CR-61795—BILLY WILLIAMS The Pied Piper EL-505—BILL ALLEN	★CO-40780 (4-40780) FRANKIE LAINE Lotus Land	21—Jim Dandy 20 16 *AT-1116 (45-1116)— 14/5511 BAKED	★ME-71038—JOY LAYNE Dum Dum PT-8—PONI TAILS Que La Bozena	VI-20/47-0201— VAUGHN MONROE There I've Said It Again	47—The Wall, 17 <sup>50</sup> —			
Oo-We-Baby	15—Singing The Blues	LAVERN BAKER Tra La La	30—Knee Deep		48—Little By Little			
6-Banana Boat (Day-O) 4 4	11 9 ★CO-40769 (4-40769)— GUY MITCHELL	22—Come Go With Me	In The Blues	37—Jamaica Farewell	30 22			
★VI-20/47-6771) HARRY BELAFONTE Star-O	Crazy With Love CO-21545 (4-21545)— MARTY ROBBINS	38 46 DE-30231—SUNNY GALE Please Go	★CO-40820 (4-40820)— GUY MITCHELL Take Me Back Baby	33 26 ★VI-20/47-6663)	49—A Poor Man's Roses			
7—Teen Age Crush	16—Walkin' After	DL-6112—FEDERALS Cold Cash ★DO-15538—DEL-VIKINGS	CO-40815 (4-40815) MARTY ROBBINS Same Two Lips	HARKT BELAFONTE Once Was				
★CA-3639—TOMMY SANDS Hep Dee Hootie		How Can I Find True Love	31—Gone 39 42	38—Sittin' In The	50—You Are My First Love			
8-Round And Round	A Poor Man's Roses DL-6115—OTIS WILLIAMS & CHARMS	23—1 Dreamed 25 23	★CA-3628—FERLIN HUSKY Missing Persons					
<ul> <li>Cound And Round</li> <li>16 25</li> <li>★VI-20/47-6815—PERRY COMO Mi Casa, Su Casa</li> </ul>	I'm Waiting Just For You SG-231—EDDIE DEAN Finger Prints	★BY-1020 (45-1020) BETTY JOHNSON If It's Wrong To Love You	CO-40852—JOAN WEBER A Love That's A Lie ME-71070—BOBBY WAYNE Mexican Maidens	★CL-430—JOHNNY DEE A-Plus In Love ★LI-55056—EDDIE COCHRAN Dark Lonely Street	50—Mi Casa, Su Casa			
CODE BN-Benido DA-Dano EX-Excello JU-Jubileo OK-Okeh 5E-Seeco								
AB-Abbott CC AF-Audio Fidelity CC	3T—Bethlehem DE—Di 3Y—Bolly DL—Di CA—Capitol DO—D CD—Cadence DS—Di	Decco FB—Fobor DeLuxe FE—Federo Dot FI—Fiesta Disneyland FL—Flash	JZ—Josie KA—Kapp KI—King LI—Liberty	PE—Peacock Pl—Pilgrim PR—Prestige PT—Point	SP—Specialty SU—Sun TI—Tico			
AG-Argo C AL-Aladdin C AO-Apello C AP-ABC-Poremount C	CH-Chess DT-D CK-Checker DU-D CL-Colonial EL-EI CM-Cameo EM-E	Dooto FP—Flip Duke FR—Frater Idorado GE—Gee Ember GL—Glory	LO—London LU—Luniversø ME—Mercury MG—MGM	RA—Rainbow RE—Regent RM—Ramo RO—Roulette	UN—United UQ—Unique VE—Verve VI—RCA Victor			
AT—Atlantic CO—Columbio EP—Epic HE—Herald MO—Modern RP—RPM VJ—Vee Joy BA—Boton CR—Corol ER—Ero IM—Imperial NG—Norgron SA—Savoy VK—Vik								

• Tunes are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song, record number, artists and tune on the reverse side.

• The sumbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.

• All labels listed in alphabetical order.



March 9, 1957

# PAMELAS Joe Reisman has a SMASH HIT WHAT A SMASH PANELA THROW S A PARTY RCA VICTOR 20/47-6826 composed by Robert Allen It's really a SWNGIN' Party RCAVICTOR America's favorite speed... 🕥 45 RPM

"It's What's in THE CASH BOX That Counts"



#### **ROBERT MITCHUM** (Capitol 3672)

B00B00" "MAMA LOOKA **B**+ [Duches BMI—Melody] Film star Robert Mitchum makes his disk debut Robert Mitchum makes his disk debut on Capitol with a catchy presentation of a cute calypso novelty being waxed by a number of record names. Mit-chum has an inviting voice and a lighthearted tongue-in-cheek number to work with. The star's name value plus a commercial ditty could start Mitchum on the road to record fame. This version will definitely bite off a healthy share of the sales melon. C+ "WHAT IS THIS GENERATION" [Leeds ASCAP—Raye, Burke] This half—also in the calypso style— is a clever novelty about the teenager and his effect on the nation.

#### JUDY VALENTINE (ABC-Paramount 9794)

(ABC-Paramount 9794)
B+"A DREAM IS A WISH YOUR HEART MAKES" (2:32) [Walt Disney ASCAP — David, Hoffman, Livingston] Judy Valentine makes a beautiful debut on ABC with a fragile and touching delivery of one of the most beautiful ballads from any Dis-ney pic. The lark sounds like a little girl here and the side comes off won-derfully. With "Cinderella" being re-released thruout the U.S., this disk should enjoy a solid sale. With a spe-cial kiddie sleeve, it should do ex-tremely well in the tot field too.
C+"BIBBIDI-BOBBIDI-BOO" (2:07) [Walt Disney ASCAP—David, Hoffman, Livingston] Another light, childlike delivery of a hit "Cinderella" tune. Happy bouncer.

tune. Happy bouncer.

#### **JOHNNY BRANDON**

(London 1726) "RAINBOW KISSES" (2:17)

**B**+ "RAINBOW KISSES" (2:17) [Mecca ASCAP—Wood, Franks] British song star Johnny Brandon gets a terrific rhythm backing from Howard Gibling's ork on a powerful romancer with a beat. Catchy deck chock-full-of-great gimmicks that could start the disk on the road to the big money.

**B** "WINNIE SHE WAIT FOR ME" (2:35) [Piccadilly BMI—Marti-nelli] Brandon joins the calypso clan on this half with a cute ditty smartly styled. Contagious arrangement and winning delivery winning delivery.

## DEAN JONES (MGM 12429)

(MGM 12429) **B** "HIS GREAT REWARD" (2:13) [Artists ASCAP—Pellish, Table-porter] An emotional, inspirational ballad is chanted with great meaning and understanding by Dean Jones. Stirring opus beautifully handled against a strong choral backdrop. Could make noise. **Could make noise.** 

**C**+ "SONG OF THE OX DRIVER" (2:23) [Harrison BMI—Sheldon] The Lee Gordon Singers assist again as Dean flies thru an exciting and emotional "Wild Goose" type tune. Striking folk flavored number dra-matically presented.

#### **MERV GRIFFIN**

(Decca 30240) **B** "LOVE STORY" (2:23) [Quintet BMI—Porter, Schillaci] An un-usual tempo and accompaniment for a romantic ballad, showcases Merv Griffin as he glides thru one of his most commercial performances to most commercial performances to date. Exciting new side with potential. Chorus blends in perfectly. Could catch on most catch on.

**G**+ "I'LL BE THINKING OF YOU" (2:50) [Criterion ASCAP—Hoff-man, Manning] A more convential love song is warmly warbled on this half. Pretty tune.



"MAMA LOOKA BOOBOO" (2:58)[Duchess BMI—Melody]

"DON'T EVER LOVE ME" (2:46) [Clara ASCAP—Belafonte]

> HARRY BELAFONTE (RCA Victor 20/47-6830)

 Belafonte is sizzling. Everything with his name on it is moving. Two of his albums are best sellers; "Day-O" and "Jamaica Farewell" are riding high; a re-issue of "Hold 'Em Joe" is drawing heavy coin; 'Em Joe" is drawing heavy coin; 20 singles of LP material and earlier Belafonte recordings issued last week are going great guns; and a new LP is set for release. Adding to the tremendous Belafonte Boom is a sensational more similar Boom is a sensational new single introduced this week. Titled "Mama Look At Bubu," the tune is a con-tagious and humorous calypso novelty that should be in the top ten in short order. Side has a catchy melody and is handled in superb fashion by the star. Flip, "Don't Ever Love Me" is a touching folk song chanted with depth and heart. Sorrowful love story beautiful from start to conclusion. Add another smash to the Belafonte collection. "Bubu" can't miss.

"TONIGHT MY HEART WILL BE **CRYING**" (2:39) [Kahl BMI—Abrams, Reid, Moishe]

"BLUES FOR ME" (2:32) [Rio Grande BMI—Leiber, Stoller]

#### EDDIE FISHER (RCA Victor 20/47-6849)

Eddie Fisher follows-up his recent success "Cindy, Oh Cindy" with an absolutely beautiful new romancer tagged "Tonight My Heart Will Be Crying." As was the case in "Cindy," this outstanding new love song also sports a delectable calypso flavoring. The material is excellent and Fisher is superb on the delivery. One of his most convincing and attractive vocal performances in many months. Hugo Winterhalter and the chorus set up a lush and flowery accompaniment perfectly designed for this lovely number. Looks and sounds like a smasheroo for Eddie. Bottom half, "Blues For Me," is a sorrowful up-beat love story smoothly styled by the crooner.

"I'M SORRY" (2:33) [Algonquin BMI-Ram, Tinturin, White]

"HE'S MINE" (2:20) [Personality BMI-Taylor, Robi, Miles]

#### THE PLATTERS (Mercury 71032)

For months now, dealers, juke box ops, jockeys and the public have been clamoring for a single of "I'm Sorry," one of the top tunes in the Platters' first LP for Mercury. Last week the diskery issued the pressing, and we'll bet our bottom dollar that the waxing will skyrocket into the top ten in a matter of weeks. It's definitely the group's most exciting performance since its chain of consecutive smashes including "Only You," "Great Pretender," "Magic Touch" and "My Prayer." Tony Williams does a magnificent job in the lead and he's wonderfully showcased by the group's warm blend. Watch this one take off. Flip "He's Mine" is a swinging rhythm opus featuring the female portion of the Platters, Zola Taylor. Good dance deck.

"LOVE IS A GOLDEN RING" (2:24) [Montclare BMI-Dehr, Gilkyson, Miller]

**"THERE'S NOT A MOMENT TO** SPARE" (3:12) [Melo-Art ASCAP-Watt, Baron, Zigfeld]

> FRANKIE LAINE (Columbia 40856)

• Veteran hit maker Frankie • Veteran nit maker Frankle Laine, currently on the boards with his king-sized smash "Moonlight Gambler," has another sensational waxing that should follow in the footsteps of "Gambler." The tune is tagged "Love Is A Golden Ring" and it footures another dramatic and it features another dramatic performance by the ace. The lyric is a romantic one which Laine chants with great emotion against a lovely guitar and group accom-paniment supplied by the Easy Riders of "Marianne" fame. Pow-erful love story sure to get off to a great start. The companion piece, "There's Not A Moment To Spare," is a top drawer romantic ballad is a top drawer romantic ballad treated to an inspired reading by Frankie. It's a pleasure to hear a good new ballad such as this one. Top half has the commercial char-acteristics needed to make the grade grade.

FAIR

MEDIOCRE

#### SHIRLEY BASSEY

(Columbia 40848) **B** "TONIGHT MY HEART SHE IS CRYING" (2:15) [Kahl BMI— Abrams, Reid] Jimmy Carroll's ork sets up a smooth calypso accompani-ment for Shirley Bassey's sentimental treatment of this tearful love tale. Pratty deak Pretty deck.

**B** "IF I HAD A NEEDLE AND THREAD" (2:15) [E. B. Marks BMI—Jay] This half sports the ver-satile lark on a light, colorful romantic bouncer with some cute multiple track work.

LEROY HOLMES ORCH. & CHORUS (MGM 12433) **B**+"GINA" (2:59) [Southern ASCAP —Davis, Rouzand] A lush and lovely mood ballad bearing the first name of a prominent motion picture actress, is romantically styled by Leroy Holmes' ork and chorus. Flow-ery love song from the forthcoming Italian flicker "Ca Va Barder." Side could catch on. could catch on.

B "THE CLOWN ON THE EIFFEL TOWER" (2:44) [Zodiac BMI— Michel, Strop] A light and spright Parisian flavored novelty is happily pranced thru on this portion by the chorus and ork. Gay, lyric-less bouncer one would expect to hear accompany-ing a clown's antics.

## SAMMY KAYE ORCH. with BARRY FRANK (Columbia 40839)

**B** "MOUNTAIN OF KISSES" (2:25) [Torch ASCAP—Stock, Sims, Perry] Sammy Kaye's new male vocalist Barry Frank makes an im-pressive debut on a tender love song reminiscent of "Tennessee Waltz." Pretty romancer handled with warmth and sincerity. Good side. Frank will do well with Kaye.

**C+** "I MET A GIRL" (2:33) [Strat-ford ASCAP—Comden, Green, Styne] This lively high-stepping in-strumental stems from the hit B'way show "Bells Are Ringing." Colorful arrangement of a cute theme.

#### MANTOVANI ORCH. (London 1708)

**B**+ (TOYSHOP BALLET" \* (2:22) wonderful musical picture of a toy-shop and its dancing dolls is delight-fully painted by Mantovani and his orchestra. Music is the type one would evenet to have in an animated ear expect to hear in an animated car-toon depicting a toyshop after dark when the dolls come to life and stage a ballet. Lighthearted, high-stepping charmer beautifully penned and or-chestrated by Monti.

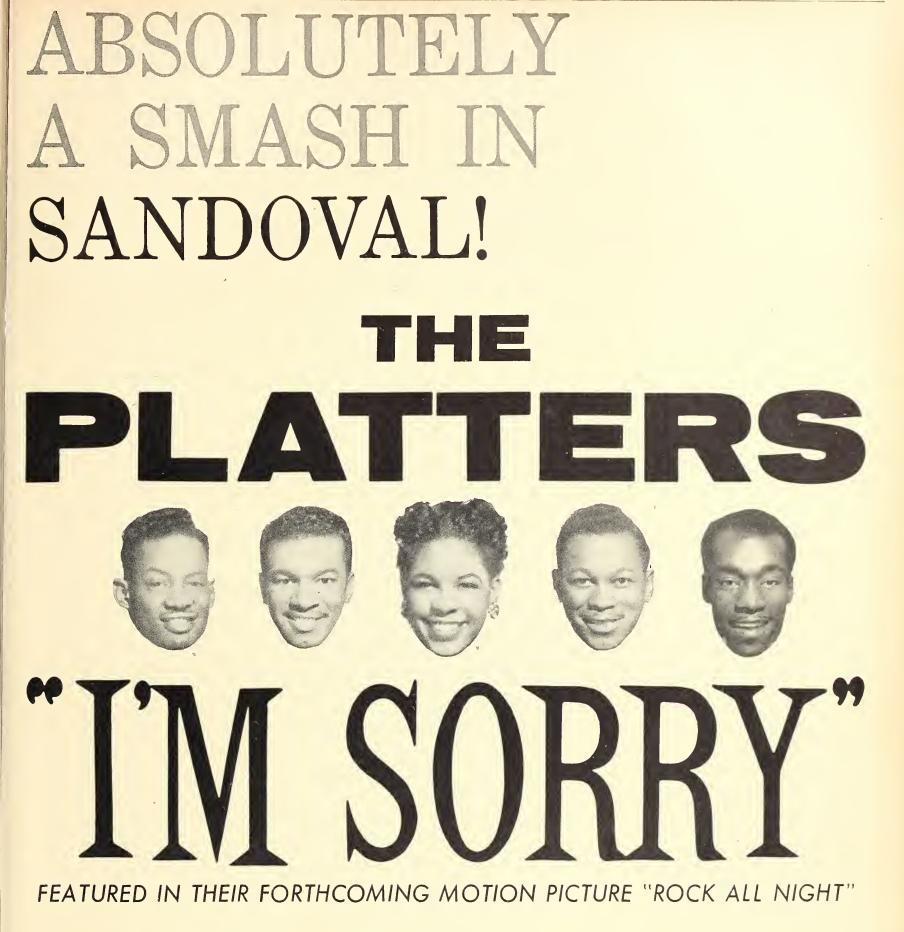
**B** "HABANERA (From 'Carmen')" (2:40) [Burlington ASCAP— Bizet] This half stems from the maestro's LP "Operatic Arias." Lovely arrangement of a classical favorite.

#### LI'L WALLY

LI'L WALLY (Joy Joy 167) **B** "LOVER GIVE ME A CHANCE" (2:23) [Jay Jay BMI—Jagiello] Li'l Wally, one of Chicago's most pop-ular polka bands, features a waltz on his latest release. Pretty, sentimental number with a homespun flavor. Sim-plicity of delivery is inviting. Disk has a definite market. Should do well in jukes. in jukes.

**C**+ "TICK TOCK POLKA" (2:42) The boys take off on a swinging polka ditty here and dish up a lively dance opus.

Page 11



AND

"HE'S MINE"

MERCURY 71032



"It's What's in THE CASH BOX That Counts"



## **Record Reviews** A DISK & SLEEPER $\mathbf{B}$ + EXCELLENT



"ONLY TRUST YOUR HEART"

(2:50) [Leo Feist ASCAP-

Brodszky, Cahn]

"I NEED YOU SO" (2:51)

[St. Louis BMI-Hunter]

JONI JAMES

(MGM 12450)

Joni James, aided by some spark-

ling accompaniment by David

Terry's Orchestra, comes up with her most beautiful double decker

in many months. The lark is in

excellent vocal form as she fash-

ions two top-drawer romancers. "Only Trust Your Heart" is a

fragile love story that ranks with

the best of 'em. A touching ro-

mancer that stems from the soon to be released MGM pic "Ten

Thousand Bedrooms". The tune is performed in both English and

Italian and the results are sensa-

tional. Coupling is a tender torch

item by one of today's hottest tune-

smiths, Ivory Joe Hunter. Well written blues ballad bearing the title "I Need You So". Another class vocal demonstration by Joni.

Take your pick.

#### FAIR C

#### D MEDIOCRE

JOHNNIE BOMBA ORCH. (Dana 3248) **B** "SOLOVOX POLKA" [W. H. Sajewski Music—Bomba, Knopp] Johnnie Bomba and his boys whoop it up as they send across a lively indrumental polka itom that should it up as they send across a lively instrumental polka item that should go great guns in locations where this music attracts heavy coin. Colorful novelty with a cute melody. "LET'S HAVE FUN-POLKA" [W. H. Sajewski Music—Tokarz] Another gay and joyous dancer for polka enthusiasts.

#### JOHNNY DESMOND

(Corol 61797) **B**- ME" (2:36) [Leo Feist ASCAP —Feltz, Washington, Gietz] A lengthy but delightful old fashioned style inbut delightful old fashioned style In-strumental caper precedes Johnny Desmond's contagious delivery of a happy-go-lucky romantic novelty. It's cute and it's different. Excellent gim-mick deck that could make big noise for Desmo

**B** (2:50) [Remick ASCAP—Still-man, Reddick] This half features the songster on a big love song which he handles with emotion.

SID BASS ORCH. (Vik 0258) "THE STRI SID BASS ORCH. (Vik 0258) **B**+ (2:00) [Southern A S C A P — Ferre] Maestro Sid Bass is at his best as he leads his orchestra and chorus thru an absolutely charming new instrumental in the "Poor People of Paris" category. The lyricless vocal by the chorus blends wonder-fully with the instruments resulting in a delightful overall sound. Gay ditty that could catch on in one area and spread rapidly. **B** "SONG OF GERAVISE" (2:27) [Rayven BMI—Queneau, Auric] The accordion plays an important and beautiful role in this lovely waltz melody themed thruout the forthcom-ing French flicker "Geravise". Tender mood opus. Chorus again assists sans lyrics.

#### DICK ROMAN (ABC-Paramount 9793)

(ABC-Paramount 9793) B+ (2:46) [Leo Feist \* ASCAP-Brodsky, Cahn] Dick Roman, who had territorial success with his initial ABC platter, "Never Leave Me", could make it on a national level with his latest coupling. This half is a top notch delivery of a rich and lovely ballad from the up-coming MGM pic "Ten Thousand Bedrooms". Strong material. material.

**B**+ "SOMEWHERE A STRANGER" (2:28) [Roxbury ASCAP—Cas-anova] Another quality love song chanted with great heart and feeling by the young star. Dick is a polished and talented songster, and with this type of material, he'll make the grade.

#### **RAY CONNIFF** (Columbia 40862)

**B**+ "CUDDLE UP A LITTLE CLOSER" (1:55) [M. Witmark ASCAP — Harbach, Hoschna] Ray Conniff and his chorus are aided by a superb rhythm backdrop for their de-lichtful now hounce version of a superb rhythm backdrop for their de-lightful new bounce version of a classic oldie. Refreshing new inter-pretation that could send the song soaring once again. Jockeys will enjoy this change-of-pace waxing. **C+** [Blackwood BMI--Conniff] A country flavored rhythm ballad with a "Singing The Blues" flavor, is at-tractively handled by Conniff and the chorus on this portion.

#### The Cash Box of the Week eeper

"YOU'RE MINE" (2:45) [Robert Mellin BMI-Mellin]

"BAHAMA MAMA" (2:55) [Winneton BMI-Dixon]

> FOUR ACES (Decca 30242)

• The Four Aces come up with what is far and away their strongest wax performance since "Love Is A Many-Splendored Thing" as they introduce a beautiful new romantic ballad dubbed "You're Mine". It's an excellently written love song set to a soft, slow shufflebeat by the quartet. The melody is charming and the lyrics are easy to remember. The entire arrangement and delivery is reminiscent of the Aces' hits of the past. This one is a hit of the near future. Equally exciting is "Bahama Mama", a cute combination of two of today's most popular beats, calypso and rock & roll. Colorful novely handled in refreshing fashion by the boys. Another chart contender. The Aces are headed toward Hitsville once again.

"THE SHIP THAT NEVER

SAILED" (2:15)

[Kady ASCAP—Kassel]

"RED ROSE WALTZ" (2:20)

[Bregman, Vocco & Conn ASCAP-

Kassel]

JOHNNY RIDGE

(Epic 9205)

• Epic Records has picked up the master of the original version of

"The Ship That Never Sailed",

and with Epic's distribution, we

can expect this territorial click to

blossom into a national best seller.

The number is a haunting, poetic item reminiscent of the hit "Shift-

ing, Whispering Sands". In the

spotlight is the deep voice of Johnny

Ridge reciting the tender lyrics in a sentimental, heavy-hearted

manner as the chorus and Benny

Carter's orchestra supply an ethe-

real backdrop. Touching opus that

should make big noise. Bottom half

"Red Rose Waltz" is a soft instru-

mental waltzer.

"THE SHIP THAT NEVER SAILED" (2:20) [Kady ASCAP—Kassel] "SONG OF THE NAIROBI TRIO" (1:54) [Robbins ASCAP-Maxwell, Sigmund] **BILLY VAUGHN** (Dot 15546)

Two exciting and extremely different waxings make Billy Vaughn's latest platter a double threat. One side features the maestro's stirring treatment of the much talked about "Ship That Never Sailed". It's a poetic item similar in arrangement and delivery to Vaughn's click of a few years ago "Shifting, Whispering Sands". Billy sets up a plush choral and string backdrop for the pensive, penetrating recitation by Ken Nordine. Enchanting opus telling a touching tale. Equally exciting is the unusual companion deck, "Song Of The Nairobi Trio". A very catchy instrumental novelty that has been winning much comment from televiewers who have seen the comical "Nairobi" sketch staged by Ernie Kovacs on a number of his TV stints. A big coupling for Mr. V.

BOYD BENNETT & HIS ROCKETS

(King 5021) **B** [Armo BMI\_McNeely, McNeely] Boyd Bennett leads his Rockets thru Boyd Bennett leads his Rockets thru a swinging instrumental dance item the teenagers should find to their lik-ing. Solid swinger tailor-made for the boppers. C+ & Banga BML Snowl A good

**C+** "I'M MOVING ON" (2:44) [1111 & Range BMI—Snow] A good blues item with a beat is smoothly handled on this half by the crew. Bennett takes the spotlight with an easy-going vocal.

NORMA DOUGLAS

(RKO Unique 390)
B+ "BE IT RESOLVED" (2:51)
Norma Douglas, who attracted considerable attention with her first LP, now offers her initial single disk and comes up with a winner on this half. It's a powerful latin beat-rock and roller with a clever lyric patterned after the verbiage of a formal resolution. Side rocks and Norma belts with style. Could climb up the ladder.
B "JOE HE GONE" (2:07) [Bogat ASCAP—Lampert, Gluck] The versatile canary hands in another exciting job on this half singing a cute calypso flavored ditty with a winning overall sound. Potent first showing. (RKO Unique 390)

showing.

ANNIE CORDY (Capitol 3656)

**B** "PARISIAN RAG" (2:14) [Zodiac BMI—Constantin, Judson] Paris-ian' star Annie Cordy makes an exciting debut on Capitol with a house rockin' cornballer sporting a good Charleston beat. Lark has swinging, honky-tonk sound that makes you sit up and listen. Solid side with click-ability.

**C**+ "AMORE MIO" (2:03) [Moon-light BMI—Panzieri, Ripa, Jud-son] A lively samba tempo accom-panies the spright canary on her venture thru a cute Italian flavored romantic novelty.

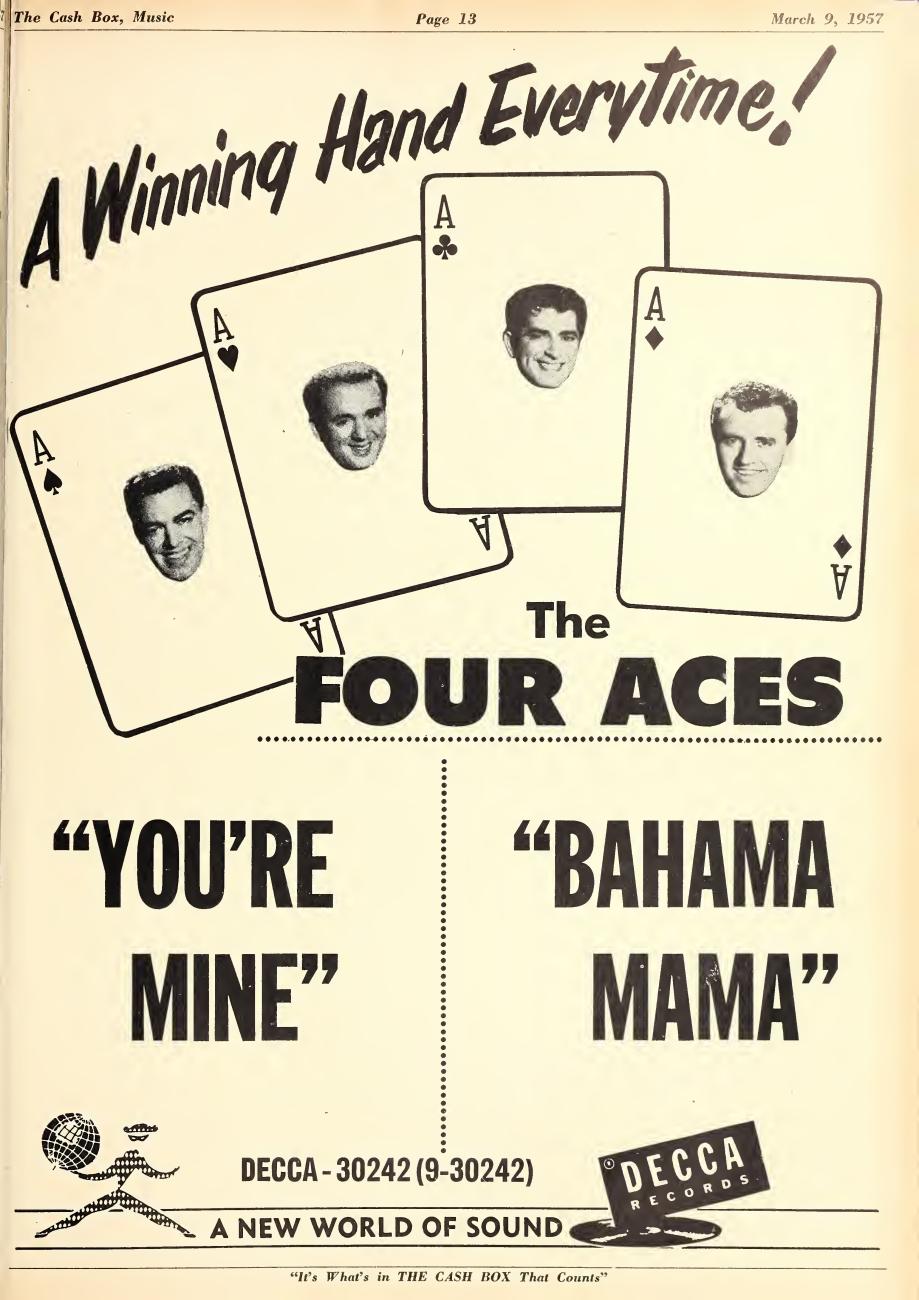
SONDRA STEELE (Foremost 102)

(Foremost 102) **B** "DID YOU CRY" (2:56) [AS-CAP—Lyon] Sondra Steele, of the Jon and Sondra Steele combination that clicked with "My Happiness" some years ago, takes a solo run on Foremost singing a tearful, heavy-hearted blues ballad. Moody delivery of a good tune. of a good tune.

C+"DON'T TAKE YOUR LOVE FROM ME" (3:03) [ASCAP\_ **U**+FROM ME" (3:03) [ASCAP-Nemo] A beautiful oldie is brought to life again via the lark's fragile, con-vincing delivery. Tender romantic performance performance.

CALYPSO CARNIVAL featuring KING FLASH (Columbia 40866)

(Columbia 40866)
B+ "MAMA, LOOKA BOO BOO"
B+ "MAMA, LOOKA BOO BOO"
B+ (2:30) [B M I — Melody] King Flash and his Calypso Carnival whoop it up as they fashion an authentic calypso version of a catchy novelty that's sweeping the Islands. A spirited delivery of a tremendous novelty being issued by a number of labels. This version should garner a healthy share of the loot this tune is sure to attract.
B [Hollis BMI—Patterson, Walcott] Another amusing calypso novelty about a calypso jamboree that's taking place in a cemetery with zombies and skeletons as the participants. Very funny lines should make this one attractive to calypso enthusiasts.





#### "LOVE STORY" "I'll Be Thinking Of You" (Decca 9-30240) (45 RPM)



MERV GRIFFIN

The gifted Mr. Griffin lends his big voice to a great tune. "Love Story" has the sound and the beat, a natural for the boxes. Flip side equally strong contender. Merv is due for a hit... and this is it!

## "DING DING A'LING **DING A'LONG"** "Hill Billy Willy" (Decca 9-30090) (45 RPM)



ALICE BABS

The bubbling Miss Babs is creating quite a stir with her buoyant rendition of catchy new disk "Ding A'Ling." Bottom deck disk is a cinch to capture the market. Miss Babs proves her talent and versatility on this one! On its way, to the top! its way . . . to the top!

**"JUKE JOINT JOHNNY"** "NO THANKS BARTENDER"

(Decca 9-30239: 30239)



RED SOVINE

A C & W favorite, Red belts out a A C & W lavorite, Red beits out a real driving country tune that has sales appeal in every note. "Juke Joint Johnny" is a power house plat-ter. Reaction everywhere! "Barten-der" quick beat tune sure to get big play. Score this a double play coin catcher! catcher!





Healthy bookings are forecast for the Count Basic concert tour of this country with singer Joe Williams. MCA discussing, very seriously, a return visit for Judy Garland. The question of venues seems to be the main public at present

main problem at present. The second British Song Festival held by B.B.C. television has come to an end, and my guess is that it will not be repeated as this sort of contest has not so far been a stimulant to the Industry.

Tab Hunter, who gets my London laurel, has been one of the few Ameri-can Artists whose first record has been the No. 1 seller on both sides of the Atlantic.

Pearl Bailey over here with husband Lou Bellson to open at the Cafe de Paris on March 4th, Pearl will also make guest appearances on T.V.

Mitchell Torok over here at the Prince of Wales Theatre on the strength of his hit record "When Mexico Gave Up The Rumba". I still maintain one hit record is not enough.

Also due over for vaudeville tour is Tex Ritter.

Congratulations to Mr. & Mrs. David Whitfield proud parents of a new baby boy.

This Week's Best Selling Pop Singles (Courtesy "New Musical Express")

- 1)
- 2)
- "Young Love"— Tab Hunter (London) "Garden Of Eden"— Frankie Vaughan (Philips) "Don't Forbid Me"— Dat Barme (London) 3)
- 4)
- 5)
- "Don't Forbid Me"— Pat Boone (London) "Singing The Blues"— Guy Mitchell (Philips) "Knee Deep In The Blues"— Guy Mitchell (Philips) "Don't You Rock Me Daddy-O"— Lonnie Donegan (Pye-Nixa) "True Love" Bing Crosby & Grace Kelly (Capitol) "Friendly Persuasion"— Pat Boone (London) "Adoration Waltz"— David Whitfield (Decca) "Blueberry Hill"— Fats Domino (London) 6)
- 7)
- 8)
- 9) 10)
- "Adoration Waltz"-David Whitfield (Decca) "Blueberry Hill"-Fats Domino (London) "Don't Knock The Rock"-Bill Haley Comets (Brunswick) "Young Love"-Sonny James (Capitol) "Long Tall Sally"-Little Richard (London) "Rock-A-Bye Your Baby"-Jerry Lewis (Brunswick) "St. Therese Of The Roses"-Malcolm Vaughan (HMV) "Banana Boat (Day-O)"-Harry Belafonte (HMV) "Moonlight Gambler"-Frankie Laine (Philips) "Singing The Blues"-Tommy Steele (Decca) "Knee Deep In The Blues" Tommy Steele (Decca) "Knee Deep In The Blues" Tommy Steele (Decca) "You Don't Owe Me A Thing"-Johnnie Ray (Philips) "Rip It UP"-Bill Haley Comets (Brunswick) "Banana Boat Song"-The Tarriers (Columbia) "Banana Boat Song"-Shirley Bassey (Philips) "Cindy, Oh Cindy"-Eddie Fisher (HMV) "Don't You Rock Me Daddy-O"-The Vipers (Parlophone) "Look Homeward Angel"-Johnnie Ray (Philips) "Garden Of Eden"-Gary Miller (Pye-Nixa) "Rock 'N' Roll Party"-Winifred Atwell (Decca) "Tutti Frutti"-Little Richard (London) "Mystery Train"-Elvis Presley (HMV) 11) 12)
- 13)
- 14)
- 15)
- 16)
- 17)
- 18)
- 19)
- 20)
- 21)
- 22)
- 23)
- 24)
- 25)26)
- 27)
- 28)
- 29)
- 30)



#### **BOBBY MILANO** (Mercury 71045)

**B** "WHO AM I" [Constellation BMI—Post] Bobby Milano bows on the Mercury label with a heart-rending romancer which he chants with warmth and meaning. Tender ballad by a youngster with a polished voice. Side could start Bobby off on the right foot the right foot.

"ONLY TRUST YOUR HEART" }

**B** "FOOLISH LOVE" [E. B. Marks BMI—Wolf, Raleigh] The atmo-sphere is a romantic one once again as Bobby chants a varied tempo love tune. Good arrangement.

OLE, THE SINGING JANITOR (Dot 15540)

**C+** "PADDLIN' INGABORD HOME" (2:12) [Shapiro-Bern-stein ASCAP—Wood] A newcomer to the Dot label, Ole, The Singing Jani-tor, hands in a humorous Swedish parody on the oldie "Paddlin' Made-line Home".

**C+** "SCHOOL DAYS" (1:52) [Mills-Shapiro, Bernstein ASCAP— Edwards, Cobb] Another amusing novelty with recitations, etc., again employing a most familiar song.

MICKEY KATZ (Capitol 3664)

**B** "HEY! JEALOUS LOVER" (2:38) [Barton ASCAP—Cahn, Walker, Twomey] Comic Mickey Katz hands in another of his inimitable dialectic take-offs on a recent pop click. This time it's the recent Sinatra click. This time it's the recent Sinatra hit. Lively jumper with an amusing lyric. Side features a female voice, too. Limited appeal.

**C+** "BARMITZVAH SPECIAL" [Haimish BMI—Singer, Farber] A lively instrumental dancer featuring Lou Singer on a flighty xylophone solo makes this disk a commercial item in the right locations.

THE BELL-AIRES (Web 1101)

**B** "LOVE ME, LOVER" (2:44) [Opportunity ASCAP — Kleiner, White] The Bell-Aires blend invitingly on a pleasant shuffle beat romancer with a catchy melody and a cute love lyric. Good teenage fare.

**C+** "OVER AND OVER" (2:28) [Opportunity ASCAP — Frank, White] A light and simple romancer set to a waltz tempo is neatly handled by the larks on this half.

#### EDDIE "PIANO" MILLER (DeLuxe 6113)

**B**+ "RAG BEAT" (2:09) [Joe Nucio ace Eddie Miller lends his agile digits to a lighthearted and charming honky-tonk piano novelty that comes over wonderfully. Cute and corny opus with a catchy melody. Should go great guns in the jukes.

Dick Roman ..... ABC-Paramount 9793

**C+** "SIT RIGHT DOWN AND CALL ME UP" (2:19) [Men-Lo BMI— Walsh] A chorus offers a community sing type vocal against Miller's easy-going pianistics on this end. A "cry-ing in your beer" tune with a great old fashioned flavor.

SONNY ROSSI & ORCH. (Mardi-Gras 1029)

**B** "THE SHOEMAKERS CHA CHA" [Morro BMI—Rossi] Sonny Rossi handles the vocal chores and, at the same time, leads his ork thru a lively cha cha ditty with a solid dance beat. Catchy item that should enjoy a strong sale in the markets where this stuff is hot.

**C+** "ALL THE WORLD IS GOING CHA CHA" [E. B. Marks BMI— Rossi] Sonny works with an English lyric set to a cha cha beat as he tells about the rapid spread of the dance thruout the world. Cute novelty.

RUSS MILLER (Kapp 176)

**B** "I NEED YOU SO" (2:15) [St. Louis BMI—Hunter] The warm, polished voice of Russ Miller is ex-tremely effective on an excellent blues ballad chanted with great feeling. Strong material well performed. Could make big noise if it catches on in one area. one area.

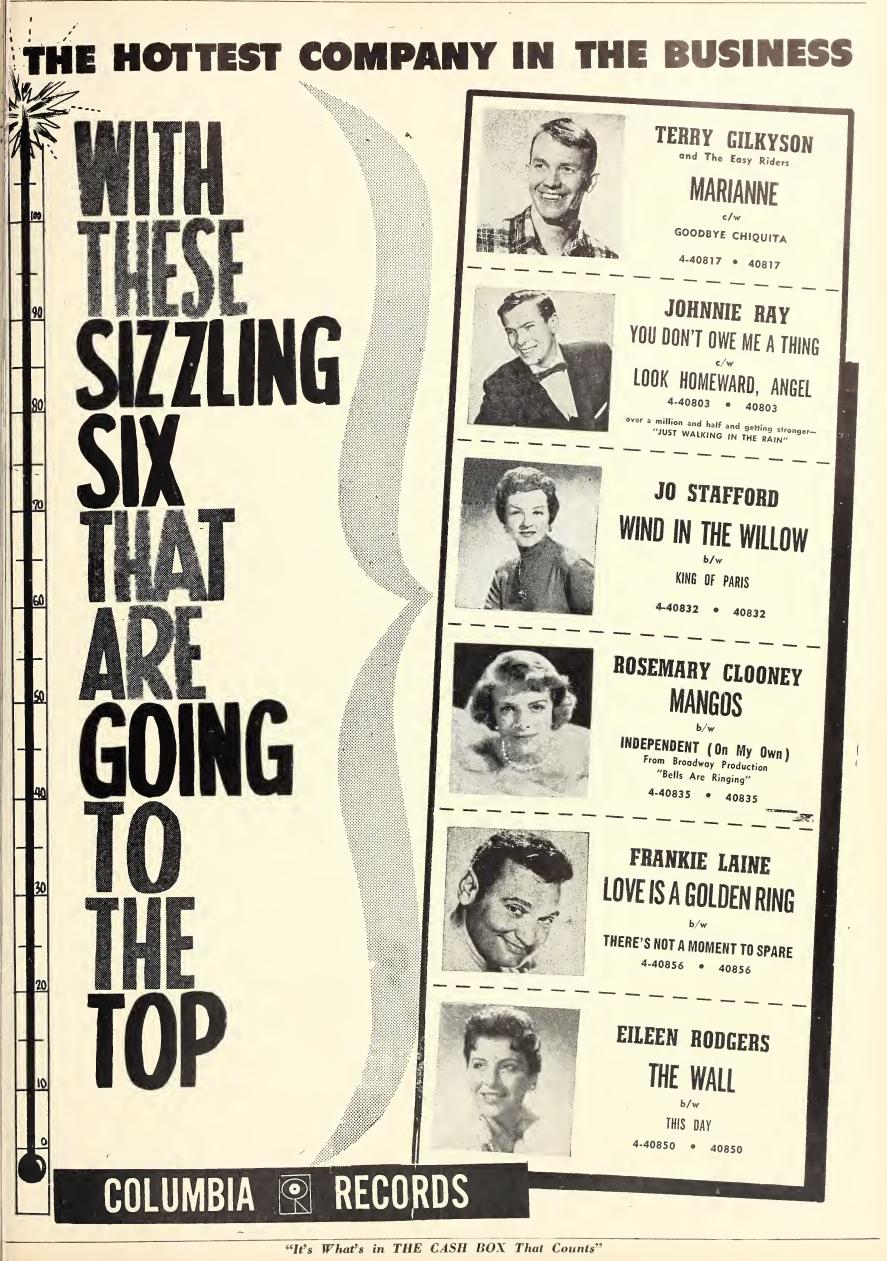
"SPECIAL GIRL" (2:13) [Star-**C+** "SPECIAL GIRL" (2:13) [Istar-ling BMI—Field, Davenport] This half displays the songster on a swing-ing jumper with a rock and roll flair. Solid dance stuff.

**DON ANTHONY** (Best 722)

**B** "ONLY GOD KNOWS" (2:40) [Bre-Ho BMI — Blossner, Hol-lander] A stirring inspirational ballad is dramatically chanted by Don An-thony. Huge choral backdrop is striking. Moving number well written and excellently performed.

**C+** "IT'S TIME TO WALTZ AGAIN" (2:45) [Wemar BMI— Blossner, Hollander] The songster is in a romantic mood on this tender waltz ballad. Pretty melody handled with warmth.

Page 14



BIA		CORD RAT TRADE PRI		
ALMOST PARADISE (Peer)	Billboard	Cash Box	Variety	
ROGER WILLIAMS (Kapp) NORMAN PETTY TRIO (ABC-Paramount) LOU STEIN (Unique)	Best Buy 74 (Good) Spotlight	Sure Shot Sure Shot Sure Shot	Very Good	
BEFORE I DIE (Nash) DOROTHY COLLINS (Coral)	Spotlight	Best Bet		
BUTTERFLY (Mayland-Presley) CHARLIE GRACIE (Cameo) BILLY WILLIAMS (Coral) ANDY WILLIAMS (Cadence) BOB CARROLL (Bally) BILL ALLEN & KEYNOTES (Eldorado)	Best Buy 80 (Excellent) Best Buy 78 (Good) 76 (Good)	Sure Shot Sleeper of the Week Sure Shot Sleeper of the Week Sleeper of the Week	Good Best Bet	
DON'T PROMISE ME (THE CAN				
CAN SONG) (Sheldon) DEJOHN SISTERS (Columbia) ROBBIN HOOD (MGM)	Spotlight 73 (Good)	Sleeper of the Week Best Bet		
EVER LOVIN' FINGERS (Jackie) JIMMY BOWEN (Roulette)	Spotlight	Sleeper of the Week		
GOLDEN KEY (R. Mellin) SAMMY DAVIS, JR. (Decca)	77 (Good)	Disk of the Week	Excellent	
HOW LONELY CAN ONE BE (Wemar) TERESA BREWER (Coral)	Spotlight	Sure Shot	Very Good	
I'M STICKIN' WITH YOU (Jackie) JIMMY BOWEN (Roulette)	Best Buy	Sure Shot		
IN THE ARMS DF MY LOVE (Iris-Trojan) JOE VALINO (Vik)	86 (Excellent)	Sleeper of the Week	Excellent	
KID STUFF (George George) THE McGUIRE SISTERS (Coral) BERNARDINE READ (ABC-Paramount)	Spotlight 75 (Good)	Sure Shot B (Very Good)	Very Good Good	
LUCKY LIPS (Tiger) RUTH BROWN (Atlantic)	Best Buy	Sure Shot		
ONLY ONE LOVE (Bentley) GEORGE HAMILTON IV (ABC-Paramount)	Spotlight	Sure Shot	Excellent	
PARTY DOLL (Jackie) STEVE LAWRENCE (Coral) BUDDY KNOX (Roulette) WINGY MANONE (Decca)	Spotlight Best Buy 75 (Good)	Sleeper of the Week Sure Shot Sleeper of the Week		
THE PIED PIPER (Iris-Trojan) LEE DENSON (Vik) BILLY WILLIAMS (Coral)	76 (Good) 78 (Good)	B+(Excellent) Sleeper of the Week		
ROUND AND ROUND (Rush-Pinelawn) PERRY COMO (Victor)	Best Buy	Sure Shot	Very Good	
YOUR WILD HEART (Meridian-TJ) PONI TAILS (Point 8) KAREN CHANDLER (Decca) JOY LAYNE (Mercury)	84 (Excellent) 78 (Good) Best Buy	Sleeper of the Week Sure Shot	Excellent	
BROADCAST MUSIC, INC. 589 FIFTH AVENUE NEW YORK . CHICAGO . HOLLYWOOD . TORONTO . MONTREAL				



March 9, 195;

#### **NEW YORK:**



Page 16

<text>

CHICAGO:



Featured vocalist and will make the 4 week European tour with the orchestra. **CHICAGO:**Liberace waited, after his Chez closing, to also marvel at Sammy Davis, Jr. on opening nite. Sammy closed "Mr. Wonderful" Satty nite in NY and flew in just in time for opening. . . . Howard Miller two weeks in sunny Florida.
Will Salstone and Les Atlas, Jr. joined him there for coupla days. . . . Nate Platt postcards from Palm Beach where he's grabbin' some sunshine . . . Cheers Kenny Myers, "It never arises but it pours great hits. No sooner did Nick Noble's 'No One Sweeter Than You' and Joy Layne's 'Your Wild Heart' kick into the charts when," adds the bule's 'No One Sweeter Than You' and Joy Layne's 'Your Wild Heart' kick into the charts when," adds and Anna Maria Alberghetti 'round town with Erranklyn Mac Cormack to do the narration for 'The Ship That Never Sailed' and we're busier than busy. Thing to meet demand." . . Golf pro Don Cherry kicks off local TVer via WBBM. And sings as great as he swings. . . . Erwin Barg squiring Joe Pasternak and Anna Maria Alberghetti 'round town with Errin's top plug tune, 'Only Trust Your Heart' from the pic, 'Ten Thousand Bedrooms." . . . Jack Reiling into 'WAAF. Music boys gave Myron one grand farewell uncheon at the Black Orchid, 2/27. Myron onto the bigtown, NYCC. . . Alan Clark, Vik's new midwest for grand Dick "Two Ton" Baker's 88ting fiet, "asys Jimmy. . . Decca's Al Chapman put it up to the firm's salesmen to pick the album they believed deserved "the big push." So the boys picked, "Meet Mark Murphy." Now Al all excited and elated over fact, "It took of like a scared rabbit." Who better than the guys trying to sell would know what the dealers want? . . . Ale Beilin dashing about town with Carava's Danny Costello to help kick off, "Like A Brook Gets Lost In A River" on which Danny gives his all.

#### HOLLYWOOD:



which Danny gives his all.
HOLLYWOOD:
Robert Mitchum's first sides for Capitol Records, under his new five year contract with the label, were recorded at The Capitol Tower studios last week, with Lee Gillette producing the session. First disk will be released shortly, after which Mitchum hopes to make an extensive disk jockey tour plugging the platter. . . . Gordon Wolf, whose Sunland Distributing handles the Foremost label locally, has high hopes for the new album, "My Square Laddie" a takeoff on the original "My Fair Lady," featuring Nancy Walker, Zazu Pitts and Reginald Gardiner in the cast. . . . Ben Rosner of Vik Records in town for a week, visiting the stations with Ted Rosenberg, Vik's new regional representative. . . Ann Hathaway, currently at Mr. Kelly's in Chicago visiting disk jockeys in that area with her Motif LP, "The Intimate Ann." KCBQ, San Diego disk jockeys will broadcast in full view of the public in the station's new all-glass studios in downtown San Diego. . . . Capitol Records has released the first album in nearly two years by Lees Paul and Mary Ford. Titled "Time To Dream" the new LP features a dozen old standards. . . . Marylin Morrison now spinning platters as a disk jockey for KPAL, Palm Springs, with a record and interview show from the Springs, with a record and interview show from the Bobolinks. . . . Abe Diamond's Diamond Distributing hopping with "Hospitality Blues" by Doug Harrell, "Just Because" by Lloyd Price, and "Party Doll" by Buddy Knox. . . . Joe Allison, KPOP disk jockey is co-writer, with his wife, of Tommy Sands' smash hit "Teenage Crush."

The Cash Box, Music

Page 17

March 9, 1957

DADADE OF
PARADE OF
BEST SELLERS
DECI OLLELING
YOUNG LOVE — RED SAILS IN THE SUNSET Tab Hunter
DON'T FORBID ME — ANASTASIA WHY PARY WHY I'VA WAITING HIST FOR YOU
WHY BABY WHY I'M WAITING JUST FOR YOU Pat Boone
COME GO WITH ME MARIANNE — YOU'RE WASTING YOUR TIME
(Trying To Lose The Blues) The Hilltoppers
ON TREASURE ISLAND — LUCKY LIPS Gale Storm
SUNDOWN — STEP IT UP AND GO
BY YOU, BY YOU, BY YOU — I FEEL THE BEAT Jim Lowe
WORTHLESS AND LOWDOWN — END OF A DREAM Sonny Knight
CALYPSO JOE Anna Valentino
KITTYHAWK Pt. # 2 — LITTLE HANK'S WALK Rusty Bryant PADDLIN' INGABORD HOME Ole, The Singing Janitor
GLOW WORM — MARIE Eddie Peabody
NEW RELEASES
15546 THE SHIP THAT NEVER SAILED -
SONG OF THE NAIROBI TRIO
15547 (Remember Me) I'M THE ONE WHO LOVES
YOU—DANCING TO THE ROCK AND ROLLA Fontane Sisters
Chuck Mayfield
15550 DARK MOON Bonnie Guitar
15551 ISABELLA The Roy Tans
BEST SELLING ALBUMS
Pat Boone Pat Boone
DLP-3012 PAT BOONE DLP-3016 "THE GOLDEN INSTRUMENTALS" Billy Vaughn
DLP-3010 THE GOLDEN INSTROMENTALS Billy Vaughn DLP-3000 "RAGTIME MELODIES" Johnny Maddox
DLP-3001 "SWEET MUSIC AND MEMORIES" Billy Vaughn
DLP-3003 "THE HILLTOPPERS PRESENT TOPS
IN POPS"
DLP-3004 "THE FONTANES SING" The Fontane Sisters
DLP-3005 "JOHNNY MADDOX PLAYS" Johnny Maddox
DLP-3015 "POPULAR SQUARE DANCE MUSIC" Johnny Maddox DLP-3023 "THE BANJO WIZARDRY OF
DLP-3023 "THE BANJO WIZARDRY OF EDDIE PEABODY" Eddie Peabody
DLP-3029 "THE TOWERING HILLTOPPERS" The Hilltoppers
DEP-1049 "PAT ON MIKE" Pat Boone
DFP-1053 PAT BOONE
DEP-1054 "FRIENDLY PERSUASION" Pat Boone
New! New! New!
BIGGEST ALBUM RELEASE TO DATE
DLP-3050 "PAT" Pat Boone DLP-3045 "INSTRUMENTAL SOUVENIRS" Billy Vaughn
ULF-3042 INSTRUMENTAL SUUVENTKS Billy Vauahn
DIP 3044 "KING OF PAGTIME"
DLP-3044 "KING OF RAGTIME" Johnny Maddox
DLP-3044 "KING OF RAGTIME" Johnny Maddox DLP-3049 "GREAT HITS ON DOT"
DLP-3044 "KING OF RAGTIME" Johnny Maddox DLP-3049 "GREAT HITS ON DOT"
DLP-3044 DLP-3049 "GREAT HITS ON DOT" Johnny Maddox DLP-3049 DLP-3049 "GREAT HITS ON DOT"
DLP-3044 "KING OF RAGTIME" Johnny Maddox DLP-3049 "GREAT HITS ON DOT"

Page 18

Juke Box Ops Open:

# MORE RETAIL RECORD STORES

What Started as Sideline Has Become Important and Profitable Business for Large and Growing Number of Juke Box Ops Nationwide. Many Also Own One-Stops. Just as Many Distribute Disks. Retail Record Sales Considered Natural for Juke Box Ops.

REPORT SALES OF ALBUMS, RECORD PLAYERS, RADIO, TV, TOP PRICED HI-FI PHONOS AND MUSIC ACCESSORIES ALL IMPORTANT PART OF OPS GROWING RETAIL RECORD BIZ.

CHICAGO — From Miami to Los Angeles, from Minneapolis to Dallas, in fact, from every city, town and village in the U.S., and also from Canada, come reports of more and still more juke box operators opening retail record stores, creating one-stop record services and entering into the distribution of recordings.

This amazing growth of retail record stores is considered by many juke box operators "a natural tie-in with our present business".

One of these men takes time out to report:

"There isn't, in my estimation, anyone else in this entire area who knows as much about the latest records, about music accessories, about the electro-mechanics of record players or bi-fi phonos, as does our own organization.

"After all", he explains, "we've been engaged in the music business over 25 years. We've watched recording stars come and go. We know what the people here like in the way of music generally.

"It didn't take us too long to set up an album department of which there is no equal anywhere in our territory. We give them real knowledge and experience when it comes to record

players, radio, TV receivers and even the top priced hi-fi phonographs.

"We know how to repair them. We know how to get the most out of the set to please the people. We can recommend the best singles, albums and EP's.

"We fully believe that this is a natural tie-in with our present music business.

"What's more", he concludes, "it's a tremendously important and growing part of our business and, modestly, we can state that it's very profitable for us from more than one standpoint."

In Los Angeles, for example, one of the outstanding recording selling organizations is that of California Music Company. This is Sam Ricklin's firm. It has won attention from recording stars as well as from record manufacturers, wholesalers and others in the music field.

In Minneapolis, Harold Lieberman's firm, Lieberman Music Company, not only conducts a tremendous selling organization, but also distributes various important labels.

In Los Angeles again, there is Wm. L. Luenhagen. Bill has built up one of the finest record businesses in the nation. Luenhagen, himself, is a very well known juke box operator.

An outstanding juke box distributor, Ted Bush of Bush Distributing Co., Miami, Fla., is reported to have a marvelous one-stop service.

Mac Lesnick of Baltimore has been in the one-stop record sales field for years.

Mrs. Mary Gillette, one of the most outstanding juke box operators in Chicago, has one of the top record stores in one of the class shopping centers, Old Orchard. She also has just as strong a record retail store at Belmont and Central Avenues in Chicago.

Others, too numerous to mention, also have entered into the retail record field. They have proved themselves both proficient and efficient merchandisers.

The operators have found, it seems, that the record field, the one-stops, record distributing, and all facets of the recording business, in addition to their own operations of coin operated phonographs, are a natural tie-in for them.

There are numerous retail record stores located in the downtown heart of many, many cities thruout the nation that are owned by juke box operators.

What's more, more and more retail record stores are being opened all the time by juke box operators.

It is tremendously impressive to the juke box industry to find these outstanding retail record establishments owned by members of this business.

## Retail Music Store Ops Report "THE CASH BOX' CHARTS" Are "The Tops"

CHICAGO—In keeping with the report that more and more retail record stores, one-stops and record distributing firms are being opened by juke box ops, also comes the report that, in the estimation of these operators, "The Cash Box' Charts are the tops".

Many of these music ops proclaim *The Cash Box' Charts* "absolutely invaluable" to them in every regard.

They have stated that, "without The Cash Box' Charts many of us would be lost as to EP's, albums and singles of every kind".

One well known southern op stated:

"There is no doubt that 'The Cash Box' Charts' and all other listings in the music department are of absolutely invaluable importance to us.

"Our entire organization agrees on this. We just can't get along without 'The Cash Box'. It's our 'Bible'."

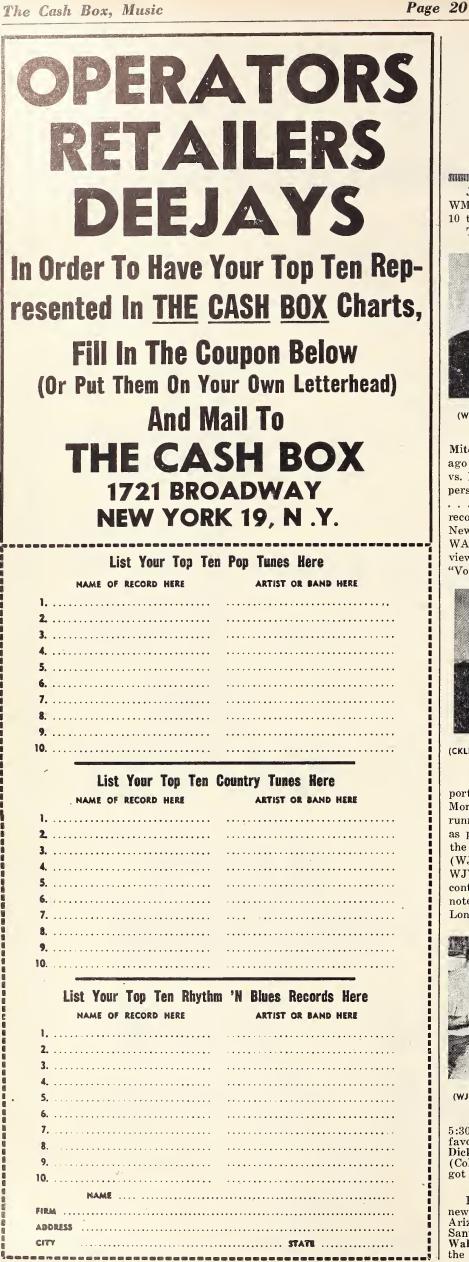
Many of the juke box ops who own retail record stores tear out the "Top 50 Tunes" sheet from *The Cash Box* and paste it on their front windows.

Just as many also cut out other sections of *The Cash Box Charts* and paste these on hard cardboard easels on their counters.

Some even use bulletin boards to show *The Cash Box' Reviews* of the latest recordings.

These have helped many operators enjoy top sales of the latest records and have, therefore, proven extremely valuable and profitable. The Cash Box, Music







March 9, 1957



#### ALL ABOUT DISK JOCKEYS

Jerry Marshall, formerly of WNEW-New York, will join the staff of WMGM-New York beginning March 18th. On that date, Jerry will start a 10 to 12 Noon, Monday thru Saturday show. The deejays of KENT-Shreveport, La., writes Bob Elliott, are taking part



GEORGE FENNELL (WHIL-Medford, Mass.)

in a promotional campaign whereby the platter spinner selling the largest number of TV sets at a local store will win a portable video set. As the contest is patterned after the Kentucky Derby, Bob rode a horse through town and caused quite a comment. Bob re-cently interviewed Tommy Sands (Capitol) via tele-phone from Hollywood... The purchase of KCKN-Kansas City, Kan. by Cy Blumenthal has resulted in various program changes that include country and western programming and station operation 24 hours a day. Blumenthal is the owner of several other outlets, among them WARL-Arlington, Va. and WCMS-Norfolk, Va. . . . Jack Murphy (WTKO-Ithaca, N. Y.) says the record hop business in Ithaca is thriving. Jack is booked into the third week in May.... Frosty

Mitchell (KWWL-Waterloo & Cedar Falls, Iowa) mentions that a short while ago he had a guest list that would do justice to either side in the Steve Allen vs. Ed Sullivan battle. The personalities included Jimmy Sacca of the Hilltoppers (Dot), the Four Freshmen (Capitol) and Russ Carlyle (ABC-Paramount). . . . George Fennell (WHIL-Medford, Mass.) announces a new schedule of recorded interviews with record stars which are sent to remote points of New England in the station's chain of independent music stations, including WARE-Ware, Mass.; WGUY-Bangor, Me.; WLOB-Portland, Me. all the interviews are taped and made into 15 minute shows. George has been tabbed the "Voice Of New England Radio" by his fellow disk jockeys at WHIL. . . . Radio



station KUDL-Kansas City, Mo. is offering \$10,000 in cash to anyone who can correctly forecast its Top Fifty Survey, which the station publishes weekly. The contest, which got underway Feb. 18th, will run each week. ... Johnny Murphy (CKLB-Oshawa, Ont., Can.) reports great success with Toronto's Feb. 18th rock 'n roll show, "57' Rock 'N Roll Package," in Maple Leaf Gardens. Johnny set up a tape recorder with the show's headliners and got his biggest kick out of talking to Fats Domino (Imperial). George "Hound Dog" Lorenz (WKBW-Buffalo, N. Y.) and Johnny frequently visit each other's stations for general

Bob reports that recording executive Sam Phillips is the man responsible for putting the wiggle in Elvis

ducting its "Whisker Derby" in behalf of the "Na-

tional Children's Rehabilitation Center For Retarded, Emotionally Disturbed And Epileptic Children" re-

cently sent a radiogram to the Duke of Edinburgh

requesting that he keep his full beard, grown during his round the world tour, as a token gesture to the fund raising campaign. A reply was received, through

the Duke of Edinburgh's aide, saying that the Duke had shaved his beard several days before the cable

was received. . . Station WNBC-West Hartford,

Conn. has a new live TV show, "Dance Time," to be

Station WARL-Arlington, Va., in con-

JOHNNY MURPHY (CKLB—Oshawa, Ont., Canada) chit-chat.

Bob Furry (KDEF-Albuquerque, N. Mex.) re ports that his show, "Bob's Best" is now heard on KDEF from 7 until 9 AM Monday thru Saturday. On his Saturday show, "Teenage Digest," Bob is running a contest asking teenagers to name as many R&B tunes in a letter as possible. The 4 letters with the most tunes mentioned will win a copy of the new Fats Domino (Imperial) release, "I'm Walkin'." . . . Charlie Trotta (WJVB-Jacksonville, Fla.), the ork leader, is now a full time deejay at WJVB. Charlie has two shows a day plus a Sunday time-slot, and is very contented with his platter spinning.... Bob Kloss (WKWK-Wheeling, W. Va.) notes that Teresa Brewer's latest disk, "I'm Drowning My Sorrows" and "How Lonely Can One Be?" is the first time she has done two ballads on one record.

Presley. . .



CHARLIE TROTTA (WJVB-Jacksonville, Fla.)

televised each Tuesday and Thursday afternoon from 5:30 to 6 PM. The program will feature a group of teenagers dancing to their favorite recorded melodies, with Al Kennedy as dance master and emcee. . . Dick Drury (WBRB-Mt. Clmens, Detroit, Mich.) considers the Johnny Mathis (Columbia) recording of "Wonderful, Wonderful" as a real pop smash that got lost in the shuffle.

Program Director Chuck Blore (KELP-El Paso, Tex.) has a list of four new additions to the KELP staff. They are Frank Kahil from KTKT-Tucson, Arizona; Bill Enis from KNOE-Monroe, La.; Johnny Fairchild from KTSB-Santa Barbara, Calif.; and Jerry Mason from WTAM-Atlanta, Ga. . . Ed Wallis was named Sales Manager of station KYW-Cleveland, Ohio. He held the same post at WPTZ-Philadelphia, Pa.

# A SMASH HIT in the ORIGINAL VERSION TONIGHT MY HEART SHE IS CRYING b/w JACK, JACK, JACK RAMA #220





RALPH SAYHO CALYPSO SINGERS Personal Mgt. IRVING SCHACT



"Only those records best suited for commercial use are reviewed by THE CASH BOX"

PUM-PA-LA

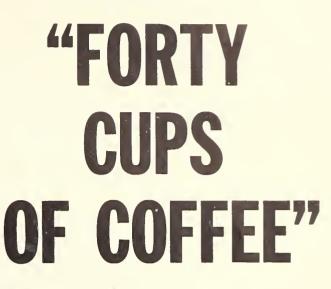
Page 23

All Haley's breaking loose again ....

Sensation in Australia ... A Riot in England

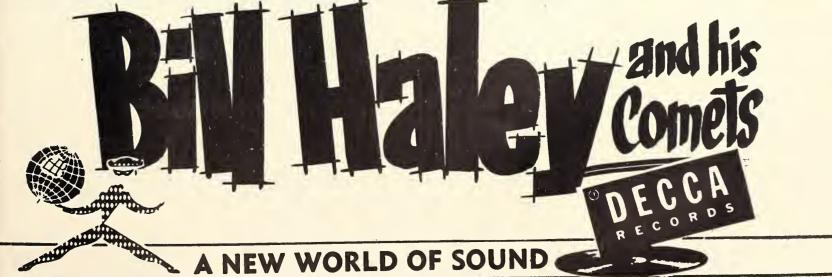
and

**HOOK, LINE AND SINKER**"



DECCA 30214; 9-30214





The Cash Box, Music

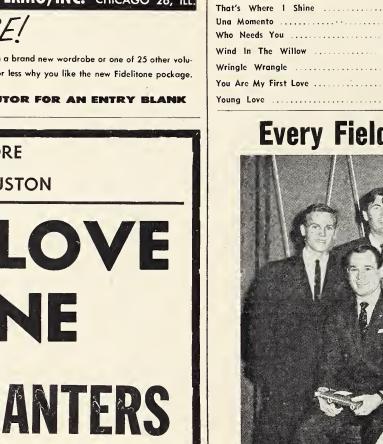


Yes, if you ore o qualified Fidelitone Deoler, you con win a brand new wordrobe or one of 25 other volu oble opparel prizes by simply telling us in 25 words or less why you like the new Fidelitone pockage.

ASK YOUR FIDELITONE DISTRIBUTOR FOR AN ENTRY BLANK



TT OF AN PAR RECO



e Peer	Almost Paradise Pe
Feist	Anastasia Fe
Jefferson	Banana Boat Song E. B. Marks-Bryd
ong E. B. Marks-Bryden	Bonjour La Vie Disn
Chappell	Chantez Chantez Manchesi
Little Love Northern	Cinco Robles
ez Manchester	Day-O Shi
	Don't Forbid Me
Shari	He's Got Time
e Roosevelt	l Dreamed Trini
Was Over Remick	1 Have You To Thank Robin-Sty I
Love Paramount	I've Grown Accustomed To Her Face Chapp
ell Shari	Jamaica Farewell She
Stratford	Just In Time
Knew You Stratford	Marianne Montcla
ooBoo	Moonlight Gambler E H. Morr
Montclare	Mutual Admiration Society Chappe
Commander	One Step At A Time Barte
A Party Korwin	Rock-A-Bye Your Baby With A
Stratford	Dixie Melody Mills-Waror
nd Rush	Round And Round Rus
ues Acuff-Rose	Scarlet Ribbons Mil
Miles B. F. Wood	Since   Met You Baby Progressi
1 Shine Remick	Singing The Blues Acuff-Ros
Famous	Too Much Southern Belle-Presk
Korwin	Two Different Worlds Prince
Willow Broadcast	Watermelon Song Gale & Gayle
	Who Needs You Korw
le Disney	With A Little Bit Of Luck Chappe
st Love Rex	Wringle Wrangle Disne
Lowery	Young Love Lowe

Peatman

List

The top 30 songs of the week on radio and TV based an the Copyrighted Audience Coverage Index Audience Trend Index—A National Survey of Popular Music Heard Over Network Broadcasts. Publish by the Office of Research, Inc., Dr. John G. Peatman, Director.

(LISTED ALPHABETICALLY)

RADIO

Almost Paradise

Anastasia ....

Ballering .... Banana Boat Sa Blueberry Hill

Can I Steal A

Chantez Chante Cinco Robles .

Ten Thousand

Day-O Don't Forbid Me 1 Thought It 1t Looks Like Jamaica Farewe Just In Time Long Before 1 Mama Looka B Marianne Namely You Pamela Throws Party's Over Round And Roun Singing The Blu SONGS WITH LARGEST RADIO & TV AUDIENC

TV

## **Every Field of Show Business**



CLEVELAND—Cleveland played host to top stars in every field of show business when Bill Randle premiered his television show recently. Left t right are Tab Hunter, (movies and records) Ray Anthony, (bandleader, rec ords, television and movies) Fess Parker, (television and movies) Bill Randle Eydie Gorme (television, night clubs and records) Jim Lowe (radio am records) and John Lupton (movies and television).

## Freddy Martin Into Statler's Cafe Rouge

NEW YORK—Freddy Martin, his "singing saxophone" and his orchestra returned to the Cafe Rouge of the Ho-tel Statler, in New York City, Satur-day evening, March 2, 1957. Martin last appeared in the Cafe Rouge in 1951. He returned here fresh from a record-breaking long engage-

ment at the Cocoanut Grove, Hotel Ambassador, Los Angeles.

Appearing with him and featured are: Johnny Cochran, vocalist; Dave

Leonard, pianist; Ralph Anthony, vo calist; Harry Belk, vocalist, and th Martin Men.

Martin Men. The Martin Men, a popular fea ture of the orchestra, are made up c members of the orchestra. They hav played an important part in many c their leader's Victor hits including "I've Got a Lovely Bunch of Cocc nuts." They also provide mellow back grounds to much of the solo vocals an are also featured in Martin's hot and night club floor shows. and night club floor shows.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

March 9, 195





JERRY MARSHALL

NEW YORK — Station WMGM is adding Jerry Marshall to its roster of musical personalities it was announced last week by Raymond Katz, associate director in charge of programming for the 50,000-watt Metro-Goldwyn-Mayer outlet.

Marshall will start his WMGM programs on Monday, March 18th. He will be heard Monday through Friday from 10 a.m. to 12 noon, and Saturdays from 10 a.m. to 1 p.m.

"The signing of Jerry Marshall is another step in the WMGM campaign toward becoming the No. 1 music, news and sports station in the New York metropolitan area," Katz said. "The tremendous increase in the popularity of WMGM during the past two and one-half years will be further boosted with the addition of Jerry Marshall to our lineup of outstanding personalities."

Born in Far Rockaway, N. Y., Marshall's family moved to Saugerties, N. Y., when he was a year old. Jerry's mother was a violin teacher and Jerry studied the violin but never got beyond the "Poet and Peasant Overture." "Why, I was given up by some of the best teachers in the state," Jerry sighs today.

The disk jockey won a scholarship to Cornell where he planned to study law, but the fifth estate won him over while working on the school radio station. After graduation, he was an announcer on a New Jersey station and subsequently made the high grade in the crackerjack New York radio picture.

Marshall is married and lives with his wife and two children in Manhasset, Long Island.





"It's What's in THE CASH BOX That Counts"

# "In The Mood For A Song?"



PROVIDENCE, R. I.—Plugging her first Salem Record LP, "In The Mood For A Song?", Corky Shayne was a recent guest on WJAR-TV in Providence. Pictured above are Corky and Olive Tinder, hostess on WJAR-TV's "Matinee." For A Song?





LIBERTY # 55055

#### Language Barrier To U.S. Disks **Breaking Down, Says RCA Exec**

NEW YORK—The language barrier to sale of American records is breaking down rapidly in Venezuela, Cuba and Puerto Rico.

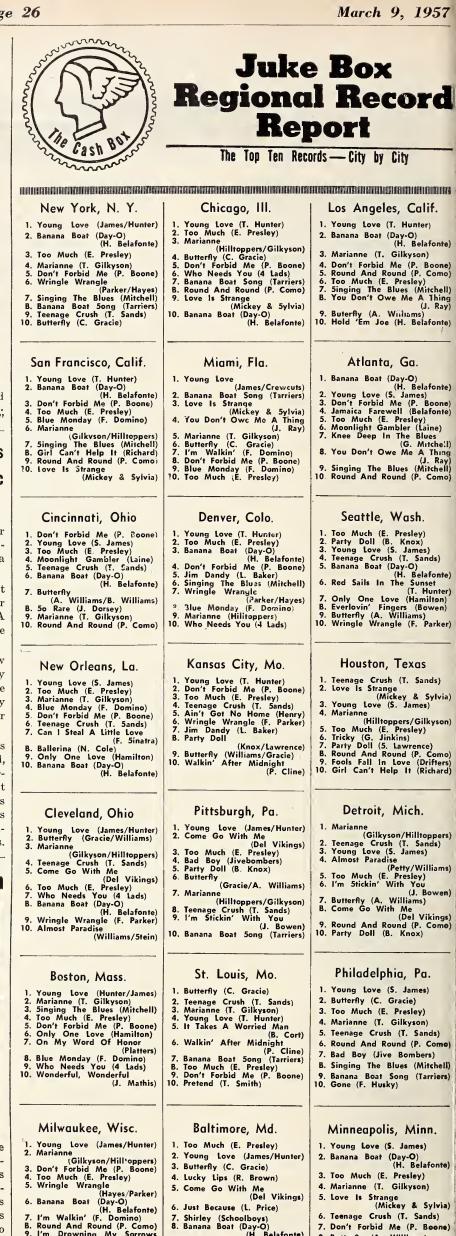
This observation was made here last week by Dick Broderick, Manager Record Marketing, International, RCA Victor, after his return from a three week trip to the three countries.

"Record sales in these areas follow American trends much more closely than they did a few years ago," he said, "with Elvis Presley and Harry Belafonte ranking as the most popular U.S. artists."

Broderick noted that as far as American merchandise is concerned, album sales dominate the three markets. Broderick pointed out also that the modernization of record stores with self-service and other features introduced in these countries has contributed heavily to a surge in sales.



HOLLYWOOD - Motion picture star Robert Mitchum inks his signature on a new contract calling for his exclusive recording services by Capitol Records for the next five years as Capitol president Glenn E. Wallichs (seated, left) and Lee Gillette, who will produce Mitchum's platters for the label, look on approvingly.



- 2. Marianne (Gilkyson/Hill'oppers) 3. Don't Forbid Me (P. Boons) 4. Too Much (E. Presley) 5. Wringle Wrangle (Hayes/Parker) 6. Banana Boat (Day-O) (H. Belafonte) 7. I'm Walkin' (F. Domino) 8. Round And Round (P. Como) 9. I'm Drowning My Sorrows (T. Brewer) 10. Your Wild Heart 

   7. I'm Walkin' (F. Domino)
   8. Sanana Beatore (L. Frite)

   8. Round And Round (P. Como)
   8. Banana Beat (Day-O)

   9. I'm Drowning My Sorrows
   (H. Belafonte)

   10. Your Wild Heart
   (T. Brewer)

   9. Little By Little
   (Brown/Marlo)

   10. Who Needs You (4 Lads)
- 6. Just Because (L. Price)

- 8. Butterfly (A. Williams) 9. Ain't Got No Home (Henry) 10. Party Doll (B. Knox)

## Liberty Celebrates Its 2nd Anniversary

HOLLYWOOD — Two years ago iberty Records was launched under he guidance of Jack Ames and Si Varonoker with borrowed capital and Varonoker with borrowed capital and artime participation. Ames and Varonoker retained their jobs—Ames s a record salesman for a distributor nd Waronoker a staffer in 20th Cen-ury Fox's music department. Today Varonoker and Ames are planning o build the company to what they ope will eventually become "major tatus."

Liberty now has under contract 68 rtists. The end of 1956 saw a gross ales figure very close to \$2,000,000. Varonoker, now president of the dis-ery, expects to double that figure a 1967.

The rapidly developing indie is cur-ently housed in a brand new two tory building with complete office acilities and what it calls "the first ompletely transistorized recording tudios in the world." The studios are quipped to provide the finest in high delity sound reproduction.

Waronoker and Ames recently made wo important moves. The first was he hiring of Bobbi Dieterle, former op exec at Cadence Records, to co-rdinate all sales and distribution ac-ivities. This will leave the partners ree to concentrate on new ideas and lans. The second was the tie-in with orgland's London Records to market is products worldwide under the Libts products worldwide under the Lib-rty-London label.

rty-London label. Liberty started by putting out a ood quality single and returning whatever profits were made to the usiness. Both Waronoker and Ames id all the work in their spare time. Voting that the sale of albums was n the increase they decided to issue iberty's first LPs. They completed wo packages, took them to the VAMM show in Chicago in July of 955 and set up a national distribution. The sale of the two albums proved to The sale of the two albums proved to be beyond their expectations and more

#### Silhouette Signs Richards **To Exclusive Writing Pact**

NEW YORK-Composer, arranger, NEW YORK—Composer, arranger, ance-band director, teacher and re-ording artist Johnny Richards has ust signatured an exclusive two-year vriting pact with Silhouette Music's Juincy Jones. Richards and Jones are utlining a whole new phase of publi-ation activities. The first chore under the deal will

The first chore under the deal will ave Jones and Richards producing a pecial instrumental folio for piano nd instruments entitled "Calypso azz," published through Silhouette fusic, Hansen Publications, Inc., sell-

Johnny Richards has just completed Johnny Richards has just completed new album for Bethlehem Records itled "Something Else by Johnny Richards." The record date, completed n Hollywood, includes six Richards riginals, sporting a spontaneous jazz nd Latin influence.

nd Latin influence. His "Annotations of the Muses" has een used many times on the Kraft TV Ausic Theater in addition to per-ormances by the woodwind section f the Chicago Symphony and the Aorningside College (Iowa) Band. Further, choreographer John Butler performed "Annotations of the Muses" n this year's Brussels Music Festival. t is recorded on Legende Records.

n this year's Brussels Music Festival. t is recorded on Legende Records. Quincy Jones, whose latest record-ng effort is an ABC-Paramount LP This Is How I Feel About Jazz," is aking an active participation in his publishing company with a progres-ive jazz orchestration series by Iorace Silver already available and Dizzy Gillespie trumpet book, plus Jimmy Jones treatise on "Modern azz Accompaniment" for soloists and ocalists in work. Silver's series are riginals recorded by Horace on Blue Note, including his 'Doodlin'" now eleased in a dozen different disks.

were turned out for the demanding market.

What proved to be the turning point of the company showed up in the tapes of a then unknown girl singer. tapes of a then unknown girl singer. Waronoker and Ames picked two tunes and decided to release them as a single. The tune, "Cry Me A River", and the girl, Julie London, were in-stantaneous successes and the LP, "Julie Was Her Name", was also a smash. Since then Miss London has released two more albums, both of which were national best sellers.

which were national best selfers. The success of Liberty made it necessary for Jack Ames to give up his job and turn his full attentions and activities to the now surging rec-ord company. Waronoker continued with 20th Century until last November when he joined Liberty full time as president. Ames is now vice-presi-dent dent.

The fledgling company continued to play a big part in the decision as to where America's record buying public spent its dollars when it turned up next with "Tonight You Belong To Me", sung by two previously unex-posed youngsters, Patience and Pru-dence. The record became one of the nation's best selling singles in 1956.

Less than three months ago Ames and Waronoker announced they would produce 80 LPs during 1957. This has already been revised to the im-pressive total of 120 LPs. Liberty will also maintain a schedule of eight single releases each month

single releases each month. On March 9-10, Liberty will host the company's 32 distributors from all the company's 32 distributors from all over the country in a series of sales meetings at the Hollywood Roosevelt Hotel. In addition the company will hold an open house on the 10th for the record industry, disk jockeys and the national press. At these meetings Liberty will reveal its spring merchan-dising plans and will announce a spe-cial discount plan based on quantity purchases. purchases.

## New Artists For Bally

CHICAGO-Jimmy Hilliard, Bally Records president, has announced the signing of four new artists to the Bally roster. Nathan Russell, Eddie Hubbard, Jimmy Isle and Jovan Dell inked exclusive pacts with the label, and are expected to go into recording sessions in the near future.

Plans for a calypso album by Nathan Russell, and an album of hymns by popular Chicago disk jockey Eddie Hubbard, are under way, with fast releases scheduled. Singers Jimmy Isle, 16-year-old stylist from Decatur, Illinois, and Jovan Dell, Chicago thrush, will make their Bally debuts via the single record route.

#### **Operator Opens One-Stop**

BROOKLYN, N. Y .-- Albert Koondel, Empire Automatic Corporation, this city, one of the city's best known music operators, opened a one-stop record service this week at 799 Coney Island Avenue.

Koondel advises that Harry Schiffman will manage this department, which will serve operators in that area, as well as thru the mails. In addition, the firm is establishing a retail record outlet on the same premises.

## **April 1st Set For First Release of** Prep Records, New Capitol Subsid

HOLLYWOOD—The announcement of the formation of Prep Records, Inc., a wholly owned subsidiary label of Capitol Records has been made by Glenn E. Wallichs, President of the two disk companies. It is anticipated that the first Prep single record re-lease will be about April 1. Album re-lease plans are to be announced. Besides President Wallichs, officers of the new company are Irving Je-rome, Vice-President and National Sales Manager; Leo Harmon, Secre-tary; and Harry Wood, Treasurer. James R. Gordon, will be Administra-tive Manager of Prep with offices in Hollywood.

Hollywood.

Hollywood. The new company will be headquar-tered in New York at 1730 Broadway, where Jerome's office will be as well as that of Manny Kellem, who will be attached to Jerome as District Sales and Promotion Manager. Other district sales and promotion managers are to be appointed for the Midwest district sales and promotion managers are to be appointed for the Midwest and West Coast. In the United States, Prep Records will be sold exclusively through independent distributors, now being set up in all key markets. Pro-visions have been made for interna-tional release of Prep Records. Rapid growth of the recording in-dustry was cited by Wallichs as a major factor in the establishment of the Prep label.

major factor in the estimation the Prep label. "The record industry continues to grow at an astounding rate. Capitol has grown with it and we have further plans for expansion that will assure concelerated development. But there is accelerated development. But there is a limit to how many artists and tunes a limit to how many artists and tunes you can issue on any one label. An-other label was the obvious answer. We call it Prep and we intend to make it a major contender," he remarked, adding "Our sales personnel for the new label will comprise a completely separate part of the Capitol organiza-tion as will our merchandising and promotion activities." Certain ser-vices and facilities of Capitol Records will be available to the new label, it was pointed out. Jerome comes to his new position with Prep after 11 years' service with

#### **AM-PAR Ties In With Bottler**

NEW YORK-In an unusual cooperative promotion, ABC-Paramount completed plans this week for a coordinated tie-in with the bottling firm of Squirt and Nesbitt's in Milwaukee to promote the record of "Only One Love" by George Hamilton IV.

According to Irwin Garr, National Promottion Manager for ABC-Paramount, the soft-drink bottler would include a coupon with each "six-pack" of Squirt and Nesbitt's, entitling the buyer to purchase the Hamilton recording with a twenty-five-cent discount upon presentation of the coupon.

Owner of the bottling firm, Mrs. Graves, has also incorporated the exploitation into the radio advertising which the firm has placed on three major Milwaukee outlets, Stations WRIT, WEMP and WOKY. Announcements of the promotion will be made on each of the deejay programs on all three stations for a period of two weeks beginning on February 25th.



parent label started 10 years ago as the auditor in the Accounting Dept. of CRI. He comes to his new office with Prep after serving as controller of CRI in Hollywood since January 1956.

Gordon, Prep's new Administrative Manager, has been Industrial Relations Director of Capitol Records for the past six years. From March 1949, when he joined Capitol in Hollywood, until January of 1951, Gordon was Personnel Director of the company. He came to Capitol from Lockheed Aircraft Corp. in Burbank, Calif. where he was Personnel Supervisor. In his new post, Gordon will be responsible for coordinating the activities of Prep's National Sales Office and District Sales and Promotion Offices with the various offices of Capitol Records. He will report to Jerome.

Kellem joined Capitol Records Distributing Corp. in September 1952 as Branch Promotion Man of the Philadelphia Branch in which position he remained until May 1956 when he was promoted to District Promotion Man for District 1, with headquarters in New York.



"It's What's in THE CASH BOX That Counts"

FREE TITLE STRIPS

## **Tab Hunter Party**

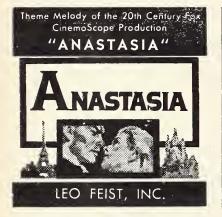


NEW YORK-Hundreds of people from all phases of the music business NEW YORK—Hundreds of people from all phases of the music business attended a gala cocktail party for film and disk star Tab Hunter given in his honor by Cosnat Distributing, New York distributor of Dot Records. Seen above enjoying the warm atmosphere are: (Top Left) Bernie Boorstein, Lou Boorstein, Jerry Blaine, Morty Palitz and Bobby Sherwood. (Top Center) Tab Hunter; Rick Willard; Sid Parnes of The Cash Box. (Top Right) Louise Braga and Terry Parenti of The Cash Box staff receiv-ing Tab Hunter's autograph. Elliott Blaine is in background.

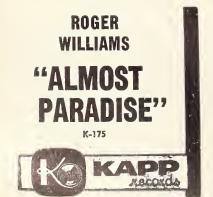
Center Left) Irv Lichtman and Marty Ostrow of The Cash Box with Morty Palitz.

(Center Row Right) Bob Austin, Sid Parnes, Tab Hunter, Thelma and Stan Feldman.

(Bottom Row) (1) Bobby Sherwood and columnist Earl Wilson. (2) Snooky Lanson, Elliott Blaine and Jim Lowe. (3) Tab Hunter; Mary Lacy, daughter of Jack and Agnes Lacy; Jim Lowe. (4) Jack Burgess and Tab Hunter.



HITS FROM THE HOUSE	
David Seville	"The Gift" "The Donkey & The Schoolboy" (Liberty 55055)
Tony Bennett ''( From Heaven	Dne Kiss Away
Dean Martin "C	olumbia 40849) aptured'' (capitol 3648)
BOURNE, INC I	



#### **Chris Connor at Birdland**

NEW YORK—Chris Connor, whose best-selling Atlantic LP's and recent single click "I Miss You So" have made her a top box office attraction, opened at Birdland, this city, for one week beginning Feb. 28. She is accompanied by three prom-inent musicians, Oscar Pettiford on bass, Ralph Sharon on piano and Osie Johnson on drums. Completing the all star line-up is the Johnny Smith Quartet and new Decca star Mark Murphy who made his New York cafe debut when the show opened. debut when the show opened.

#### **Victor Signs Phillippe Entremont**

NEW YORK, N. Y.-Phillippe Entremont, the 22-year-old French pianist, has been signed to an exclusive Red Seal recording contract by RCA Victor.

Alan Kayes, Manager of Red Seal Artists and Repertoire for Victor, indicated that Entremont will be represented on Red Seal recordings at an early date. He will record both orchestra and solo disks.

#### **Chi DJ Helps Flood Victims**

CHICAGO-When Jerry Leighton, WCFL, this city, learned that a close friend of his had been killed in the terrible floods in and around Hazard Ky., he decided that he must do something about it.

He gained permission from one of his sponsors to ask for help for the flood victims.

States Leighton, "Letters and replies poured in. WCFL being a 50,-000 watter, drew donations from as far south as N. Carolina. I'm sure glad I could help."

#### Freed Grosses \$125,000 At N. Y. Paramount

NEW YORK-The Alan Freed r & r show, grossd a "highly satisfactory \$125,000," reported Bob Shapiro, manager of the New York Paramount Theatre.

While the Freed show failed to top the \$143,000 recently pulled in by the Nat "King" Cole package, Shapiro explained that they were two entirely different types of audiences. Freed's attraction was to the teenagers, and on many occasions when the lines were lengthy outside the theatre, it was impossible to get them past the box office into seats as the ensconsed youngsters inside the theatre refused to leave.

Shapiro stated that several other stage shows were under consideration and that he probably would be able to enlarge on this in the near future.

Freed's package consisted of The Platters, The Teenagers, Buddy Knox, Jimmy Bowen, Ruth Brown, Nappy Brown, Maureen Cannon, Bobby Charles, and the Freed rock and roll orchestra.

#### **Cherry Gets Own TV Show**

CHICAGO-Don Cherry, Columbia recording artist, makes his debut in Chicago as the star of the new nightly musical "Don Cherry Show", on WBBM-TV beginning Monday, March 4, from 10:45 to 11. This marks the first time the singer has had his own regularly scheduled television show.

Cherry and his new bride, former Miss America, Sharon Kay Ritchie, are moving to Chicago from their home in New York. He is currently looking for an apartment midway between the new CBS-Chicago studios and the nearest golf course.

#### **Rock And Roll Fans**

March 9, 1957



NEW YORK-Above is a birds eye view of the unbelievable jam-up in front of the Times Square Paramount where Alan Freed, WINS dee jay, opened his Rock and Roll stage show on Washington's Birthday. Po-lice estimated that approximately 12,000 people lined the streets to see the all star show when the doors were opened for the first show.

#### Mamie Van Doren Signed As First Prep Artist

HOLLYWOOD-Signed to a longterm contract as the first artist to record for the newly-established Prep Records firm is Mamie Van Doren, who in private life is the wife of Ray Anthony, exclusive Capitol recording artist.

Tentative plans call for her first single platter to include two of the four songs she sings as star of the Warner Brothers picture, "Untamed Youth," now in production in Hollywood and slated for an April 6 release. The tunes from the film include "Go Go Calypso", "Salamander," "Rollin' Stone" and "Oo Ba La Baby". Les Baxter's orchestra will back Miss Van Doren on her first Prep record date.

## **Cans of Candy Kisses**



NEW YORK-Robbin Hood, MGM's ambitious young lark, whose latest platter features "The Can Can Song (Don't Promise Me)", visited local jockeys with cans and cans of candy kisses to help promote the disk. Above she is seen with (top left) Jack Lacy of WINS; (top right) Martin Block of WABC; (bottom left) Paul Brenner of WAAT, Newark, New Jersey; and (bottom right) Art Ford of WNEW.

#### lamed VP of WMGM



ARTHUR M. TOLCHIN

VEW YORK-The Federal Commuations Commission has approved transfer of Radio Station WMGM m Loew's, Incorporated to WMGM padcasting Corporation, a wholly ned subsidiary of Loew's. Arthur Tolchin, presently Director of Stan WMGM, has been elected Vice sident of the new operating Com-ny of the 50,000 Watt Metropolitan tion. There will be no change in policy or personnel of WMGM, Ichin announced.

The station will be 35 years old ortly. The station began as WHN op the Loew's State Theatre Build-

WHN changed its call letters to MGM when it moved to 711 Fifth enue, the former home of the Na-nal Broadcasting Company, in the l of 1948.

#### **AM-PAR And Mennen In Promotional Tie-In**

Page 29

NEW YORK - Sid Feller and his ABC-Paramount orchestra supplied one of the highlights of a special "Salute to the Lady-in-Waiting" program held at the New York Sheraton-Astor Hotel last week. Feller, who recorded an album titled "Music For Expectant Mothers" on the ABC-Paramount label, presented a special concert for the more than 1000 ladies in waiting who attended the program sponsored by the Mennen Baby Products Company.

The entertainment also featured a song by Mimi Benzell, a fashion show, and a special showing of "Assignment Children" starring Danny Kaye. John Gambling, well known radio name whose "Music from Studio X" is heard daily or WOR this situ was marten daily on WOR, this city, was master of ceremonies. The program also fea-tured a lecture by Alan Guttmacher, a leading obstetrician and gynecologist.

## **MGM 10th Anniversary Spurs Special Program**

NEW YORK—MGM Records con-tinues their 10th Anniversary cele-bration with the announcement of its 4th "Baker's Dozen" plan. The plan is part of an incentive buying pro-gram for MGM distributors to further boost sales for long playing albums and extended play sets. MGM has been offering special incentive buying programs since the first of the year and just concluded a buying program and just concluded a buying program which included its complete catalog.

## **All Round Talent**



NEW YORK-Mitch Miller and Johnnie Ray smile happily at Ray Conniff as the young arranger-conductor completes his latest session. A discovery of Miller, Conniff has arranged for Bunny Berigan, Bob Crosby, Artie Shaw and Harry James. He has a current hot album out under his own name titled "'S Wonderful" and in the next couple of weeks Mitch intends to launch Conniff as a singer also.

#### Siegel-Leonardi In Pact

NEW YORK - Paul Siegel, American representative for foreign music publishers and recording firms, has just signed a five year pact as U.S.A. representative for Edizioni Leonardi, one of Italy's well known pubberies. Leonardi recently won second prize at the yearly music festival at San Remo in Italy with its song "Usignu-olo (Nightingale)".

At the same time, Siegel announced that he had completed an agreement with Universal-International films whereby Leonardi will have Italian rights to the background score from the U-I pic "Comanche".

#### **Artists Music Wins Two Academy Nominations**

NEW YORK—The recent Academy Award nominations for the best song Award nominations for the best song category resulted in an independent music publisher, not affiliated with a motion picture company, gaining two nominations. Artists Music, Inc. (AS-CAP) won nominations for "What-ever Will Be, Will Be (Que Sera, Sera)" from "The Man Who Knew Too Much" and "Julie" from the pic-ture of the same name. The three other nominations were "True Love" from the musical "High Society" published by Buxton Hill; "Friendly Persuasion" published by Leo Feist and "Written On The Wind" published by Northern.

published by Northern.



"It's What's in THE CASH BOX That Counts"

1e

Mark Prichard

B. All Dressed Up With A Broken Heart (J. Vale)
 9. Kid Stuff (McGuires)

Jim Blaine

Jack Murphy

WTKO—Ithaca, N.Y.

Party Doll (S. Lawrence Butterfly (A. Williams) Marianne (T. Gilkyson) Young Love (S. James)

Too Much (E. Presley) Teenage Crush (T. Sands) Don't Forbid Me (P. Boone)

I'm Walkin' (F. Domino)

10. Your Wild Heart (J. Laine)

John McCarthy

George Williams

WMAK—Nashville, Tenn.

John Underwood

WMGR—Bainbridge, Ga. 1. Young Love (S. James) 2. Banana Boat (Day-O)

Hal Peterson

8.

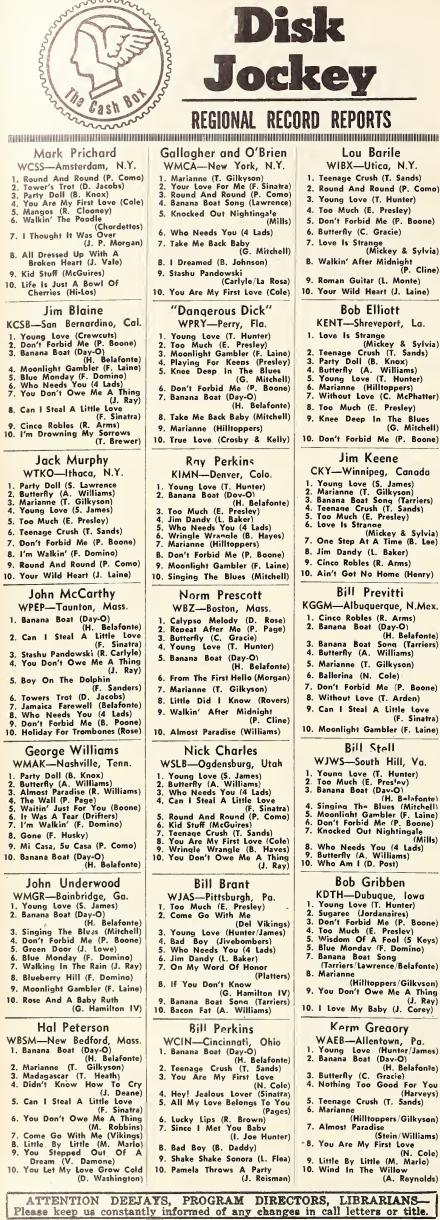
0

8.

10. Life Is Just A Bowl Of Cherries (Hi-Los)

m

Cash



Lou Barile WIBX—Utica, N.Y. Teenage Crush (T. Sands) Round And Round (P. Como) Young Love (T. Hunter) 4. Too Much (E. Presley) Don't Forbid Me (P. Boone) 6. Butterfly (C. Gracie) 6. Butterny (c. 7. Love Is Strange (Mickey & Sylvia) B. Walkin' After Midnight (P. Cline) 9. Roman Guitar (L. Monte) 10. Your Wild Heart (J. Laine) **Bob Elliott** KENT-Shreveport, La. KEN I—Shreveport, La. 1. Love Is Strange (Mickey & Sylvia) 2. Teenage Crush (T. Sands) 3. Party Doll (B. Knox) 4. Butterfly (A. Williams) 5. Young Love (T. Hunter) 6. Marianne (Hilltoppers) 7. Without Love (C. McPhatter) 9. Tao. Much (F. Dachw) 6. 8. Too Much (E. Presley) 7. 9. Knee Deep In The Blues (G. Mitchell) 10. Don't Forbid Me (P. Boone) Jim Keene CKY—Winnipeg, Canada Young Love (S. James)
 Marianne (T. Gilkyson)
 Banana Boat Song (Tarriers)
 Teenace Crush (T. Sands)
 Too Much (E. Presley)
 Love Is Strance (Mickey & Sylvia)
 One Step At A Time (B. Lee) 8. Jim Dandy (L. Baker) 9. Cinco Robles (R. Arms) 10. Ain't Got No Home (Henry) **Bill Previtti** KGGM—Albuquerque, N.Mex. 1. Cinco Robles (R. Arms) 2. Banana Boat (Day-O) (H. Belafonte) 3. Banana Boat Song (Tarriers) 4. Butterfly (A. Williams) 5. Marianne (T. Gilkyson) 6. Ballerina (N. Cole) 7. Don't Forbid Me (P. Boone) 8. Without Love (T. Arden) 9. Can I Steal A Little Love (F. Sinatra) 10. Moonlight Gambler (F. Laine) Bill Stell WJWS—South Hill, Va. WJWS--South Hill, Vd.
Young Love (T. Hunter)
Too Much (E. Preslev)
Banana Boat (Dav-O)

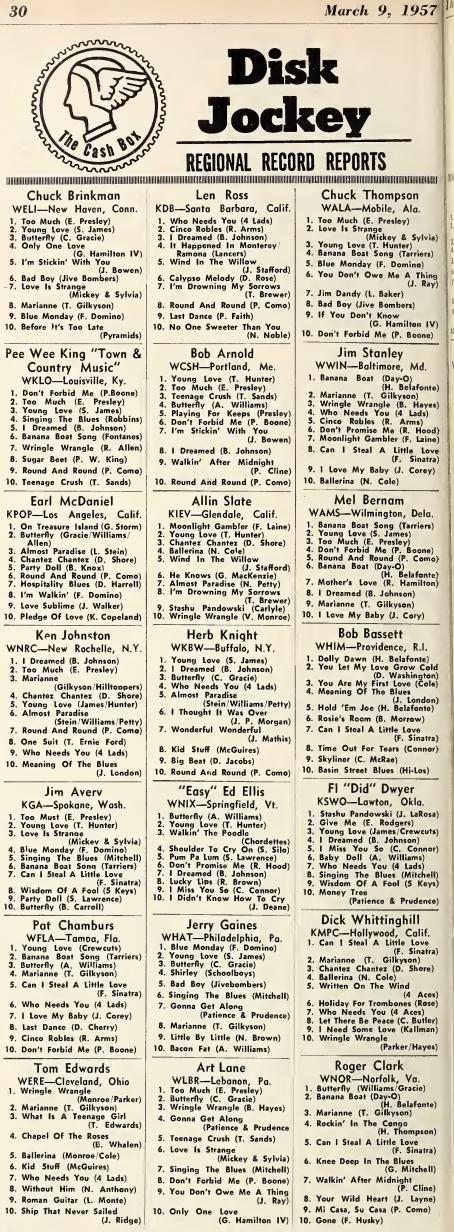
(H. Belafonte)

Singing The Blues (Mitchell)
Moonlight Gambler (F. Laine)
Don't Forbid Me (P. Boone)
Knocked Out Nightingale

(Mills)

Who Needs You (4 Lade) 8. Who Needs You (4 Lads) 9. Butterfly (A. Williams) 10. Who Am I (D. Post) Bob Gribben KDTH—Dubuque, Iowa 1. Young Love (T. Hunter) 2. Sugaree (Jordanaires) 3. Don't Forbid Me (P. Boone) 4. Too Much (E. Preslev) 5. Wisdom Of A Fool (5 Keys) 5. Blue Monday (F. Domino) 7. Banana Boat Song (Tarriers/Lawrence/Belafonte) 8. Marianne (Hilltoppers/Gilkvson) 9. You Don't Owe Me A Thing (J. Ray) 10. I Love My Baby (J. Corey) **Bob** Gribben Kerm Greaory Kerm Greaory WAEB—Allentown, Pa. 1. Young Love (Hunter/James) 2. Banana Boat (Dav-O) (H. Belafonte) 3. Butterfly (C. Gracie) 4. Nothing Too Good For You (Harveys) 5. Teenage Crush (T. Sands) 6. Marianne (Hilltoppers/Gilkyson) 7. Almost Paradise (Stein/Williams) 8. You Are My First Love (N. Cole) 9. Little By Little (M. Marlo) 10. Wind In The Willow (A. Reynolds) 9. Roman Guilar (L. Monto) 10. Ship That Never Sailed (J. Ridge)

Page 30



ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keep us constantly informed of any changes in call letters or title.

#### The Cash Box, Music



John Harris WDIG—Dothan, Ala. 1. Young Love (T. Hunter) 2. You Don't Owe Me A Thing (J. Ray) 3. Who Needs You (4 Lads) 4. Don't Forbid Me (P. Boone) 5. Without Love (C. McPhatter) 6. Moonlight Gambler (F. Laine) 7. I Thought It Was Over (J. P. Morgan) Butterfly (A. Williams)

9. How Lonely Can One Be (T. Brewer) 10. Marianne (Hilltoppers) Dan Anderson

#### WLOL-Minneapolis-St. Paul,

WLOL—Minneapolis-St. Paul, Minn. 1. Young Love (S. James) 2. Too Much (E. Presley) 3. Marianne (T. Gilkyson) -4. Teenage Crush (T. Sands) 5. Love Is Strange (Mickey & Sylvia) 6. Don't Forbid Me (P. Boone) 7. Butterfly (A. Williams) 8. Banana Boat Song (Lawrence) 9. What's The Reason (Domino) 10. Ain't Got No Home (Henry) 10. Ain't Got No Home (Henry)

#### **Stan Richards**

WORL-Boston, Mass. WORL-Boston, Mass. 1. Butterfly (C. Gracie) 2. Little Did I Know (Rovers) 3. Banana Boat (Day-O) (H. Belafonte) 4. I Love My Baby (J. Corey) 5. Repeat After Me (P. Page) 6. Calypso Melody (D. Rose) 7. Young Love (S. James) B. Without Love (T. Arden) 9. From The First Hello (Morgan) 10. Almost Paradise (R. Williams) **Keith Carrico** KDSJ—Deadwood, S.D.

#### Marianne (Hilltoppers) Young Love (T. Hunter)

3. Don't Forbid Me (P. Boone) 4. Too Much (E. Presley)

- Moonlight Gambler (F. Laine) Round And Round (P. Como) 5.
- 6.
- 7. Banana Boat (Day-O) (H. Belafonte)
- 8. I Cried A Million Tears (4 Preps)
- 9. City Of Angels (Highlights) 10. Banana Boat Song (Fontanes)
- Jackson Weaver
- WMAL—Washington, D. C.

- WMAL—Washington, D. C. 1. Only One Love (Hamilton IV) 2. Young Love (S. James) 3. Don't Forbid Me (P. Boone) 4. Banana Boat (Day-O) (H. Belafonte) 5. Singing The Blues (Mitchell) 6. I Dreamed (B. Johnson) 7. Marianne (T. Gilkyson) 8. Jamaica Farewell (Belafonte) 9. Too Much (E. Presley) 10. Green Door (J. Lowe)

#### **Tommy Downs**

- WKLO-Louisville, Ky.

- WKLO—Louisville, Ky. 1. Too Much (E. Presley) 2. Young Love (S. James) 3. I Dreamed (B. Johnson) 4. Rose And A Baby Ruth (G. Hamilton IV) 5. Knee Deep In The Blues (G. Mitchell) 6. Moonlight Gambler (F. Laine) 7. Blue Monday (F. Domino) B. Jim Dandy (L. Baker) 9. Banana Boat Song (Lawrence) 10. Don't Forbid Me (P. Boone)
- 10. Don't Forbid Me (P. Boone)

#### Tom Durand

- WTTM-Trenton, N. J.
- W TTM— Trenton, N. J.
  Banana Boat (Day-O) (H. Belafonte)
  Salute To Tommy Dorsey (Modernaires)
  I Hope You Won't Hold It Against Me (D. Olson)
  Without Love (T. Arden)
- 5. Can I Steal A Little Love (F. Sinatra)
- 6. Rock-Away (D. Robertson)
- 7. I Leaned On A Man (T. Ritter) B. Green Door (J. Lowe)
- 9. Hey! Jealous Lover (Sinatra)

## **REGIONAL RECORD REPORTS Bob Ellis** KOY—Phoenix, Ariz. 1. Marianne (T. Gilkyson) 2. Jamaica Farewell (H. Belafonte) 3. Moonlight Gambler (F. Laine) 4. Knee Deep In The Blues (G. Mitchell) 5. Cinco Robles (R. Arms) 6. Round And Round (P. Como) 7. Didn't Know How To Cry (J. Deane) B. Rock-A-Bye Your Baby (J. Lewis) 9. Mi Casa, Su Casa (P. Como) 10. I'm Waiting Just For You (P. Boone) KOY-Phoenix, Ariz.

**Dick Drury** WBRB-Mt. Clemens, Mich.

WBKB—Mt. Clemens, MiCh. 1. Young Love (S. James) 2. Who Needs You (4 Lads) 3. Too Much (E. Presley) 4. I'm Stickin' With You (J. Bowen) 5. Little By Little (N. Brown) 6. Butterfly (A. Williams) 7. Bad Boy (Jivebombers) B. Party Doll (B. Knox) 9. Don't Forbid Me (P. Boone) 10. Take A. Gamble On Me 10. Take A Gamble On Me (G. Nash)

Jack Pinto

WBUD-Trenton, N.J. W DUD—Iteritor, M.S. 1. Young Love (S. James) 2. Don't Forbid Me (P. Boone) 3. Singing The Blues (Mitchell) 4. Butterfly (C. Gracie) 5. Blue Monday (F. Domino) 6. Can I Steal A Little Love (F. Sinatra) 2. State Scope (Tarriers) (F. Sinatra) 7. Banana Boat Song (Tarriers) B. Too Much (E. Presley) 9. Moonlight Gambler (F. Laine) 10. Bad Boy (Jivebombers)

#### Ron McKee

#### CJET—Smiths Falls, Ont., Canada

Marianne (Hilltoppers) Who Needs You (4 Lads) Butterfly (Gracie/Williams)

- 4. Young Love (S. James) 5. Round And Round (P. Como)
- 6. Wringle Wrangle (B. Hayes) 7. Don't Forbid Me (P. Boone)
- 8. You Don't Owe Me A Thing (J. Ray)
- 9. Too Much (E. Presley) 10. Little By Little (T. Arden)

#### Mike Gavin

WCCM—Lawrence, Mass. WCCM—Lawrence, Muss. 1. A Pair Of Fools (E. Ennis) 2. Teenage Crush (T. Sands) 3. Only One Love (Hamilton IV) 4. Lucky Lips (R. Brown) 5. Round And Round (P. Como) 6. Your Wild Heart (J. Layne) 7. Nothing Is Too Good For You (Harveys) B. Butterfly (C. Gracie) (Harveys) 9. Morning Light (L. Jordan) 10. Watermelon Song (E. Ford)

- Bob Burns
- WHAM—Rochester, N. Y. 1. Teenage Crush (T. Sands) 2. Young Love (James/Hunter) 3. Too Much (E. Presley) 4. Don't Forbid Me (P. Boone) 5. Ram-Bunk-Shush (B. Doggett) 6. Who Needs You (4 Lads)
- 7. Butterfly (C. Gracie) B. Ballerina (N. Cole)
- 9. Leapfrog (C. Alaimo)

#### 10. Can I Steal A Little Love (F. Sinatra)

Del Clark WJJD-Chicago, III. 1. Too Much (E. Presley) 2. Young Love (T. Hunter) 3. Butterfly (C. Gracie)

- 4. Marianne (Hilltoppers/T. Gilkyson) 5. Banana Boat Song (Tarriers/Belafonte)
- 6. Moonlight Gambler (F. Laine) 7. Who Needs You (4 Lads) B. Don't Forbid Me (P. Boone)
- 9. Wringle Wrangle (Parker/Hayes) 10. Round And Round (P. Como)

Love Is A Feeling (Clooney) 

#### Charlie Simms

Disk

Jockey

- KVLC-Little Rock, Ark. KVLC--Little Rock, Ark. 1. Young Love (S. James) 2. Brown-Eyed Handsome Man (C. Berry) 3. Marianne (T. Gilkyson) 4. Too Much (E. Presley) 5. Love Is Strange (Mickey & Sylvia) 6. I'm Serious (Chandler/Stardusters) 7. Banana Boat (Day-O) (H. Belafonte) B. Ain't Got No Home (Henry) 9. Blue Monday (F. Domino)

Page 31

- 9. Blue Monday (F. Domino) 10. Don't Forbid Me (P. Boone)

#### Bob Maxwell WWJ-Detroit, Mich.

- 1. Young Love (S. James) 2. Almost Paradise (N. Petty) 3. Banana Boat (Day-O) (H. Belafonte) 4. I Thought It Was Over (J. P. Morgan) (J. P. Morgan) 5. Shirley (Schoolbovs) 6. The Wall (E. Rodgers) 7. A Mother's Love (Hamilton) 9. Man In Phone Booth (Wanderer) 9. Alimonv Blues (H. Williams) 10. At A Sidewalk Cafe (Foster)

#### Jim Rourk

- WQSN—Charleston, S.C. WQSN—Charleston, S.C. 1. Gone (F, Husky) 2. Young Love (S. James) 3. Too Much (E. Presley) 4. lucky Lios (R. Brown) 5. Banana Boat (Dav-O) (H. Belafonte) 6. Marianne (Hilltoppers) 7. Butterfly (A. Williams) B. Blue Monday (F. Domino) 9. Love Is Strance (Mickev & Sylvia) 10. Don't Forbid Me (P. Boone)

#### Farl Allen

- WFIS—Fountain Inn, S. C. Wr15—Fountain Inn, S. C.
  Five Months, Two Weeks, Two Days (L. Prima)
  Young Love (S. James)
  Banana Boat Song (Tarriers)
  Don't Forbid Me (P. Boone)
  Blueberry Hill (F. Domino)
  Singing The Blues (Mitchell)
  Walking In The Rain (J. Ray) 8. Rose And A Baby Ruth (G. Hamilton IV)
- 9. Moonlight Gambler (F. Laine) 10. Banana Boat (Day-O) (H. Belafonte)

Sammy David KRMD—Shreveport, La. KKMD—Shreveport, La. The Wall (E. Rodgers) Love I Never Had (D. Rondo) Poor Man's Roses (P. Page) You Are My First Love (Cole) Jim Dandy (L. Baker) Your Love For Me (F. Sinatra) Who Needs You (4 Lads) 1. 2. 3. 4. 5. 6. 7. B. Looks Like Love (J. Vale) 9. I Cry For More (S. Syms) 10. Lonely One (N. Cole)

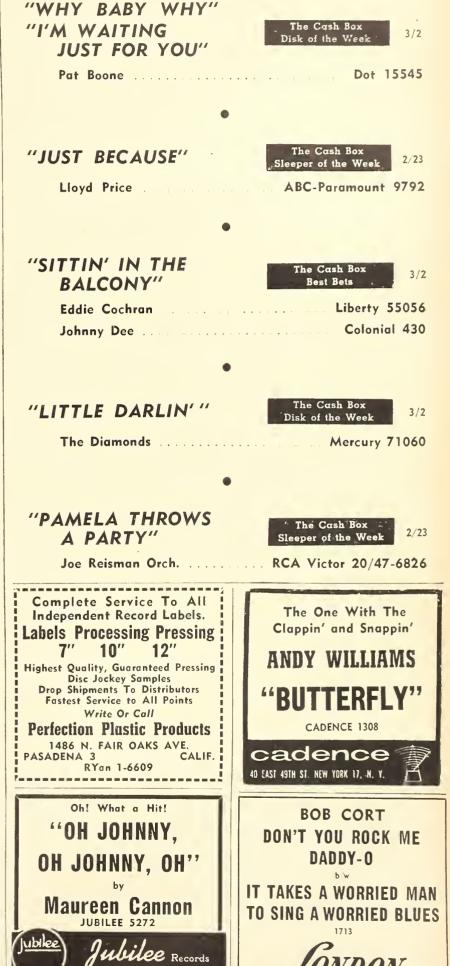
#### Bob Lyons WQAM—Miami, Fla.

- WQAM—Middmi, Fid. Young Love (Crewcuts) Banana Boat Song (Tarriers) Blue Monday (F. Domino) Moonlight Gambler (F. Laine) Don't Forbid Me (P. Boone) 6. Singing The Blues (Mitchell) 7. Blueberry Hill (F. Domino)
- B. Love Is Strange (Mickey & Sylvia)
  9. Jamaica Farewell (Belafonte)
- 10. Walking in The Rain (J. Ray) Jerry Leighton WAAF—Chicago, III. 1. Marianne (T. Gilkyson) 2. Round And Round (P. Como) 3. Almost Paradise (L. Stein) 4. Boy On A Dolphin (J. London) 5. Young Love (S. James) 6. Can I Steal A Little Love (F. Sinatra) 7. Wouldn't It Be Loverly
- 7. Wouldn't It Be Loverly (J. Andrews)
- B. Jungle Drums (T. Heath)

9. Love Is Strange (Mickey & Sylvia) 10. Dancing In The Streets (B. Douglas)



The Cash Box "Sure Shots" highlight records which reports from retail dealers through-out the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.



ONDON-

"It's What's in THE CASH BOX That Counts"

1

1650 Broadway, New York City

Page 32

-Luis Tiramani and

EPIC

"Evening Concerto"—Wild Bill Davis Trio —LN 3308

"The Sound Of Love"—Corky Corcoran, Tenor Sax with the Seattle Strings— LN 3319

GNP

"From Broadway To Havana"-Rene Touzet and his Orchestra—GNP 22

"Josephine Premice Sings Calypso"—

"Dizzy Gillespie and His Big Band"— GNP 23

"Teddy Buckner and His Dixieland Band" —DJ 504

LONDON

L'Arlesienne — Complete Recording—XLL-

Glinka: A Life For The Tsar-XLLA-43

Hilde Gueden Sings Music Of Vienna-

Gregorian Chant — Pentecost/Gregorian Chant - Corpus Christi-Choir of the

Monks of the Abbey of Saint Pierre De

Solesmes, Dom Joseph Gajard, O.S.B.,

Gregorian Chant — Ascension/Gregorian

Chant-Assumption-Choir of the Monks

of the Abbey of Saint Pierre De Solesmes,

Dom Joseph Gajard, O.S.B., Conductor-

Schumann: Liederkreis—Song Cycle/Faure:

anne Danco, Guido Agosti—LL 1324

Korngold: "Suite From 'Much Ado About

ner Josten: Sonatina/Bloch: Nigun ·

Franch: Sonata In A Major For Violin and

Nothing' "-Op. 1/Hebrew Melody/Wer-

Mischa Elman, Joseph Seiger—LL 1467

Piano/Faure: Sonata In A Major For

Violin And Piano-Lola Bobesco, Jac-

"Mantovani Plays Music From The Ballet"

"Songs Of Erin Sung By Mary O'Hara"---

"Double 7"—Winifred Atwell and her

"The Johnston Brothers"-LL 1516

Gerard Souzay Recital—LL 1530

ques Genty-LL 1549

**POPULAR:** 

-LL 1525

Pianos-LL 1573

LL 1572

La Bonne Chamson-Song Cycle-Suz-

Kathleen Ferrier Recital-LL 1529

Conductor-LL 1463

"The Jazz Couriers"-WLP 700

"Swedes From Jazzville"-LN 3309

"A Touch Of Cuba"—Lui his Orchestra—LN 3311

POPULAR:

JAZZ:

POPULAR:

JAZZ:

CLASSICAL:

1489/90

Daudet-Bizet:

LL 1323

LL 1464

GNP 24

um Releases arch A number listed to right of asterist

BETHLEHEM

#### JAZZ:

- "Jazz Kaleidoscope"-Pete Brown, Jonah Jones-BCP 4
- "Jazz Kaleidoscope"-Oscar Pettiford, Red Mitchell-BCP 2

#### BLUE NOTE

JAZZ:

- "Jimmy Smith At Club 'Baby Grand', Wil-mington, Del"—LP 1528
- R. Monterose"-Ira Sullivan, Horace "J. Silver-LP 1536
- "Lee Morgan"--Clarence Sharpe, Horace Silver-LP 1538
- "Hank Mobley"—Donald Byrd, Lee Mor-gan, Horace Silver—LP 1540
- "Sonny Rollins"—Donald Byrd, Max Roach —LP 1542

#### CAMDEN

#### CLASSICAL:

- Great Artists At Their Best, Vol. 3-Various Artists-CAL 346
- Willem Mengelberg and the Philharmonic-Symphony Orchestra—CAL 347 \* CAE-387

The Art Of Harold Bauer—CAL 348

#### POPULAR:

- "For You Alone"—Al Goodman and his Orchestra—CAL 349
- "Dance Date"—Irving Fields at the Piano, with The CAE-386 The Campos Trio—CAL 350
- "Music For A Perfect Day"—Domenico Savino and his Orchestra—CAL 357

#### CAPITOL

#### POPULAR:

- "Songs Of The Norwegian Fjords"---T-10069
- "Hi-Fi Dinner Music"—Frank Barber— T-10082
- "Scottish Pipes!"-T-10081
- "El Rey Gitano"—Rafael Farina—T-10072
- "The Moods Of London"-Philip Green-T-10059
- "Dutch Sax"—Dolf Van Der Linden-T-10061 \* FAP-1-10061 2:1006 EAP-1-10061, 2-10061, 10061 3-10061
- "Caribbean Calypsos" Lord Beginner, Tony Johnson, The Torpedo—T-10071 \* EAP-1-0071, 2-10071, 3-10071
- "The Five Keys On Stage"-T-828 \* EAP-1-828, 2-828, 3-828
- "Time To Dream"—Les Paul & Mary Ford T-802 \* EAP-1-802, 2-802, 3-802
- "A Night In Old New Orleans"—-Sharkey & Lizzie Miles—T-792
- "The Marian McPartland Trio"—T-785 \* EAP-1-785, 2-785, 3-785
- "A Band Is Born"-Billy May-T-349
- "Polynesian Holiday"—Harry Ov T-804 \* EAP-1-804, 2,-804, 3-804 Owens-

- 'Faraway Music''—Don Ba EAP-1-798, 2-797, 3,-797 -Don Baker-T-797 \* "'Round The World With Les Baxter"-T-780
- "Aloha"—The King Sisters—T-808 \* EAP-1-808, 2,808, 3-808
- "Gene Vincent And His Blue Caps"-T-811 \* EAP-1-811, 2-811, 3-811
- "Love Is The Thing"—Nat "King" Cole-W-824 \* EAP-1-824, 2,824, 3-824
- "Close To You"—Frank Sinatra—W 789 "Paris"—Line Renaud—T10055
- "Latin Escapade"—George Shearing Quintet-T 737
- "The Andrews Sisters In Hi-Fi"-W 790
- "Billy May Plays For Fancy Dancin' "-T 771
- "Skins!"-—Bongo Party with Les Baxter-T 774
- "Night Dreams"—Gordon Jenkins—T 781 "Romance In Rome" — Dino Olivieri &
- Italian Strings T 10029 "My London"—Ray Martin & His Pic-cadilly Strings—T 10056
- "Happy Banjos"—The Big·Ben Banjo Band —T 10062
- "Blues Groove"—Woody Herman and the Swingin' Herd—T 784
- "Decade On Broadway"—Guy Lombardo Orch.—T 788
- "Flamenco Espanol"-T 10033
- "Marimbas Mexicanas"—Marimba Chiapas -T 10043
- JAZZ:
- "Blue Serge"—Serge Chaloff—T 742 "Hot Pennies"-Red Nichols-T 775
- "Session At Riverside"-Various Jazz Artists-T 761
- "Birth Of The Cool"—Miles Davis—T 762

#### CLASSICAL:

- Liszt: Concerto No. 1 in E-Flat/Chopin: Concerto No. 2 In F Minor—Leonard Pennario-P-8366
- House Of The Lord—The Roger Wagner Chorale—P-8365 \* FAP 1-8365, 2-8365 Vistas D'Espana—Laurindo Almeida, Guitar
- –P-8367
- Wagner: Prelude & Good Friday Spell/ Siegfried Idyll/Prelude—Pittsburgh Symphony-P-8368
- Symphonic Dances—Hollywood Bowl Sym-phony Orchestra—P-8369 \* FAP-1-8369, 2-8369, 3-8369

#### CLEF

#### JAZZ:

- "Sweets"—Harry Edison and his Orchestra —MG C-717
- "Air Mail Special"—Lionel Hampton and his Orchestra—MG C-727
- "The Trumpet Kings"—Roy Eldridge, Dizzy Gillespie—MG C-731
- A Mellow Tone"-Johnny Hodges-"In MG N-1092
- 'Lester Swings Again''—Lester Young and his Orchestra—MG N-1093
- "Odalisque"—Buddy De Franco—MG N-1094
- "Autumn In New York—Guitar Artistry of Tal Farlow—MG N-1097
- "Bud Powell '57"-MG N-1098 "Only those records best suited for commercial use are reviewed by THE CASH BOX"

#### DECCA

- POPULAR: "Anastasia"—From Sound Track of the 20th Century-Fox Film—Alfred Newman -DL 8460
  - "London At Midnight"—Skitch Henderson His Piano and Orchestra—DL 8302 \* ED-419
  - "Manhattan At Midnight"—Ellis Larkins At The Piano—DL 8303 \* ED-417
  - Rio At Midnight"—Dante Varela And His Orchestra—DL 8334 \* ED-428 "Río
- "Paris At Midnight"—Skitch Henderson His Piano and Orchestra—DL 8339 \* ED-432
- "Hollywood At Midnight"—Andre at the Piano—DL 8341 \* ED-433 -Andre Previn
- "New Orleans At Midnight"—Marvin Ash and his Dixie Blue Blowers—DL 8346 \* ED-435
- 'Rome At Midnight"—Carmen Cavallaro Orchestra, Directed by Domenico Savino —DL 8359 \* ED-440
- "What Is This Thing Called Love?"—Pat Kirby—DL 8428 \* ED-2476, 7, 8
- "From Donegal To Galway Bay With The Little Gaelic Singers"—DL 8435 \* ED-2488
- "Hungarian Gypsy Melodies"—The Original Budapest Gypsy Orchestra—DL 8442
- "Music From The Sound Track—Michael Todd's 'Around The World In Eighty Days' "—Victor Young—DL 9046
- "Tropical Nights"—Elvira Rios—DL 8425
- "A Lovely Way To Spend An Evening": Songs Of Jimmy McHugh Played by Russ Morgan and his Orchestra "Music In The Morgan Manner"—DL 8423 ED-429
- "For Latin Lovers"—Carmen Cavallaro-DL 8325 \* ED-423
- "Moonlight Sonata"—Jesse Crawford—DL 8306
- "Trumpet Extraordinary"—Rafael Mendez —DL 8427 \* ED 2479
- "The Romantic Guitar Of Vicente Gomez" —DL 8439 \* ED 2495
- "Treasure Chest"—Bill Snyder Piano—DL 8437 \* ED-2490
- 'Some Find Old Chestnuts"—Bing Crosby with the Buddy Cole Trio—DL 8374 ED-2441

#### EMARCY

"The Jazz Greats, Vol. II"-MG-36049

"The Jazz Greats, Vol. III, Part I—MG-

"The Jazz Greats, Vol. III, Part 2—MG-

"The Jazz Greats, Vol. IV—MG-36052

"The Jazz Greats, Vol. V—MG 36053

Seeley, B. Fields-MG-20224

"The Jazz Greats, Vol. VII—MG 36055

"Two-A-Day At The Palace"—Blossom

"The Young Ones Of Jazz"-All Stars-

"To The Ivy League"—Nat Adderley

"The Mainstream Of Jazz"—Gerry Mulli-

JAZZ:

36050

36051

MG-36085

MG-36100

gan-MG-36101

Page 33

March Alhum Releases eft of asterisk—EP number listed to right of asterisk

#### MERCURY

#### POPULAR:

- "Page I"-Patti Page-MG 20095
- "Music For Baton Twirlers"—Carl Stevens and his Military Band—MG 20162
- "Yours For A Song"-Vic Damone-MG 20163
- "Music To Make You Feel That Certain Way -Dick Barlow and his Orchestra-MG 20168
- "Musical Horoscope"—Hal Mooney and his Orchestra-MG 20175
- "And So To Sleep"—Music Of Harry Ravel, Hugo Peretti, Conductor-MG 20179
- "Italia"—The Gaylords—MG 20186
- "The Voice Of Vic Damone"-MG 20194
- "Music From The Big Top"—Carl Stevens Circus Band—MG 20212
- "Mood Music"-Green & Lles-MG 20214 "Paris Calling"—Emil Stern and his Or-chestra—MG 20215
- "Be There At Five"-Glenn Osser, Andy
- ckers, George Barnes, Phil Kraus, Lesberg, Jimmie Crawford-MG 20218
- "Two Tickets To Paris"—Richard Hayman and his Orchestra—MG 20220
- "Six On A Dixie Kick"—Harry Blons and his Orchestra—MG 20222
- "Romantic Mexico" Tito Guizar—MG 20227
- "Songs Of The Ziegfeld Follies"—Vivian Blaine-MG 20233
- "Slow Walk Rock"—Sil Austin—MG 20237 "Somebody Up There Digs Me"-Louis Jordan—MG 20242
- "The Door Of Fame"—Jim Lowe—MG 20246

#### AZZ:

- "Strictly Dixie" Basin Street Six—MG 20151
- "Muggsy Spanier And His Dixieland Band" -MG 20171

#### CLASSICAL

- Viennese Night At The "Proms"—Halle Orchestra, Barbirolli, Conducting—MG 50124
- Liszt: Piano Concerto No. 1/Grieg: Piano Concerto In A Minor-Halle Orchestra, G. Weldon, Conductor, R. Farrell, Soloist -MG 50126
- Mass Commemorating The 500th Anniversary Of The Death Of Joan Of Arc-Paul Paray, Conducting, Detroit Symphony Orchestra—MG 50128
- Chopin: Les Sylphides—Halle Orchestra— MG 50117
- Music Of Leroy Anderson-Frederick Fennell-MG 50130

#### MGM

- POPULAR.
- "David Rose In Hi-Fiddles"-E3481 \* X-1414, 5, 6
- "Sing A Song Of Paris"—The Ray Charles Singers-E3484 \* X-1423, 4, 5
- "More Lush Themes From Motion Pictures" -Leroy Holmes-E3480 \* X-1411, 2, 3

- "Red Sails In The Sunset"-Dick Hyman-E3483 \* X-1420, 1, 2
- "Zing Went The Strings Of My Harp"-Robert Maxwell-E3486 \* X-1429, 30, 31
- "Music For Melancholy Babies"—Sam "The Man" Taylor-E3482 \* X-1417, 8, 9
- "Music From Italian Films"---Robert Ashley -E3485 \* X-1426, 7, 8
- "Honky Tonkin'"—Hank Williams—E3412 \* X-1317, 8, 9
- 'Dim Lights And Blue Music''—Cyril Stapleton-E3351 \* X-1234, 5, 6
- 'Latin America After Dark''---Ambrose---E3478 \* X-1405, 6, 7
- "Hold Me"—Johnny Gregory—E3479 \* X-1408, 9, 10
- "Music For A Magic Night"—Milano— E3477 \* X-1402, 3, 4
- "The Music Of George Gershwin"-Sondra Bianca, The Pro-Musica Symphony Orchestra of Hamburg, Hans—Jurgen Walther, Conductor-MGM 3EI (3-12")
- "Maggy Fisher's Piano Playhouse"—Arthur Ferrante, Louis Teicher, Margaret and Forrest Perrin-MGM E3500
- "Tangos For Two"—Harry Horlick and his Orchestra-MGM E3427 \* X-1327, 8, 9

#### MODERN

- "The Fabulous" — Jimmy Beasley — LMP 1214
- "String Of Pearls"—Phil Miller Orchestra —LMP 1218

#### PRESTIGE

#### JAZZ:

- "Tenor Conclave"—Al Cohn, Hank Mobley, John Coltrane, Zoot Sims-LP 7074 "Walkin'"—Miles Davis All-Star Sextet
- -LP 7076 "Thelonious Monk And Sonny Rollins"-
- LP 7075
- "All Night Long"-Byrd, Mobley, Burrell, Richardson—LP 7073

#### RCA VICTOR

#### POPULAR:

- "Mario Lanza In A Cavalcade Of Show Tunes"-LP 2090 \* ERA-1-2090, 2-2090, 3-2090
- "The Big Shorty Rogers Express"-Shorty Rogers and his Giants-LPM 1350
- "Under Analysis"—The Sauter-Finegan Orchestra—LPM 1341
- 'Ridin' High With The Sabres" The Sabres with Dennis Farnon and his Orchestra—LPM 1376
- "Swingin' Singin' "---Randy van Horne and his Swinging Chorus Orchestra-LPM 1321 \* EPA-1-1321, 2-1321
- "Cole Porter & Me"—Eddie Cano and his Sextet-LPM 1340
- 'Beauty And The Beat"-Bob Scobey's Frisco Jazz Band, Vocal Clancy Hayes-LPM 1344 \* EPA-1-1344, 2-1344, 3-1344

- "A Billy Graham Crusade Sermon/Problems Of The American Home"-Billy Graham-LPM 1404
- "A Billy Graham Crusade with The Music Of Paul Mickelson"-LPM 1405 \* EPA-1-1405, 2-1405, 3-1405
- "A Billy Graham Crusade In Song With George Beverly Shea"-LPM 1406 EPA-1-1406, 2-1406, 3-1406
- "A Billy Graham Crusade In Music by Tedd Smith"-LPM 1407 \* EPA 1-1407, 2-1407, 3-1407
- "Hank Snow Country & Western Jamboree"

#### CLASSICAL:

- Victoria De Los Angeles—Operatic Arias -LM 1920
- Beethoven: Moonlight and Waldstein Sonatas-Vladimir Horowitz-LM 2009
- Toscanini Conducts-Arturo Toscanini and the NBC Symphony Orchestra—LM 2056
- Mozart: Concerto For Clarinet And Orchestra/Clarinet Quintet In A-Benny Goodman, Clarinet, Boston Symphony Orchestra, Charles Munch, Conductor-LM 2073
- Vitali: Chaconne/Castelnuovo Tedesco: The Lark/Faure: Sonata No. 1. Op. 13—Jascha Heifetz, Violinist—LM 2074
- Greig: Peer Gynt Suites No. 1 and 2/Saint-Saens: Carnival Of The Animals-Boston Pops Orchestra, Arthur Fiedler, Conductor-LM 2075 \* ERB-2075
- Richard Strauss: Till Eulenspiegel/Death And Transfiguration—Fritz Reiner, Conductor, The Vienna Philharmonic Orchestra—LM 2077 \* ERA-1-2077, ERB-2077
- Stravinsky: The Soldier's Tale—Robert Helpmann, Terence Longdon, Anthony Nicholls with Chamber Ensemble, John Pritchard, Conductor—LM 2079
- Brass And Percussion—Morton Gould and his Symphonic Band—LM 2080 \* ERA-1-2080, 2-2080, 3-2080

#### RIVERSIDE

#### JAZZ:

- "New Orleans Legends"—Bunk Johnson, Kid Ory, Kid Rena—RLP 12-119
- "Lil Armstrong: A Documentary"—RLP 12-120-121
- "Zoot!"-Zoot Sims Quintet-RLP 12-228 "George Lewis"-RLP 12-230

POPULAR:

"It's What's in THE CASH BOX That Counts"

- Stirling Moss—A Conversation with the Premier British Racing Driver-RLP 5004
- "Phil Hill"—An American Racing Ace In Conversation-RLP 5005
- "Ghost Ballads"—Dean Gitter—RLP 12-636

- "Marching Songs"—Songs of British Isles and America—Ewan MacCall, Peggy and America—Ewan Seeger—RLP 12-637
  - "Boguslav"—Raphael Boguslav—RLP 12-638
  - "Henry Miller"—The Life and Times of a Great American Writer as told to Ben Grauer—RLP 7002-7003 (2-12")
  - "Dancing With Lenny Herman and His Orchestra"—RLP 12-809

#### RPM

"Singin' The Blues"—B. B. King—LRP 3005 "Jumpin' With The Jacks"—LRP 3006

#### UNICORN

Beethoven Sonata In E Major, Op. 109/

Berezowski Brass Suite/Handel Organ

Concerto, No. 2, Op. 4-Ernst Levy-

Music By: Vivaldi, Palestrina, Gabrieli,

Handel, Schubert and others—UNSR 2

Bach: Sonata In G Minor For Oboe &

Harpsichord/Hindemith: Sonata For Eng-

lish Horn & Pigno/Dutilleux: Songta For

Oboe & Piano-Berkshire Woodwind

Haydn: Sonatas No. 32 in B Minor; No. 50

in C Major; No. 51 in D Major; No. 46

in A-Flat Major—Ernst Levy—UNLP

Bach: Brandenburg Concerto No. 5/Piano

Mozart: Eine Kleine Nachtmusik/Serenata

Neel and Orchestra Ltd.—UNLP 1042

Anton Dvorak: Serenade, Op. 22/Ralph

Vaughan Williams: Greensleeves and

Theme of Thomas Tallis—Boyd Neel and

Henry Cowell: Symphony No. 10/Hymn &

Fuguing Tunes No. 2 & No. 5/Ballad/

Fiddler's Jig-F. Charles Adler, Conduc-

tor, The Vienna Orchestral Society—

VERVE

'Ruggles Of Red Gap''--Original TV Cast

'Music From South America''-Chico

"Moonglow"—Love Songs by Benny Carter

VIK

"After Midnight"—Helen Grayco—LX 1066

"Folk Jazz, U.S.A."—John Benson Brooks—

"Modern Calypso"-LX 1079 \* EXA-227

and his Orchestra—MG V-2025

O'Farrill and his Orchestra—MG V-

Notturna/ Divertimento No. 11-Boyd

bler Sinfonietta—UNLP 1039

Orchestra Ltd.—UNLP 1044

UNLP 1045

-MG V-15000

POPULAR:

JA77.

2024

**POPULAR:** 

\* EXA-190, 91

LX 1083

Concerto In D Minor-Lukas Foss, Zim-

Ensemble-UNLP 1028

CLASSICAL:

UNSR 1

1036

#### Lacy's 10th Anniversary With WINS



NEW YORK - Jack Lacy, who is heard five hours daily via Station WINS, New York, and who recently celebrated his tenth year on that station, as well as his twentieth year in radio, simultaneously, marked the occasion with a star-studded anniversary program.

More than 100 recording artists either visited Jack's program in person that day, or else telephoned him from literally all parts of the world. Jack actually received a call direct from London, England, from Frank Chaksfield, while broadcasting. The telephones were so set up in Lacy's broadcasting studio that the listeners could hear both parts of the telephone conversations between Jack and the artists who were phoning him to extend their congratulations.

While Jack might ordinarily play in the vicinity of 75 records during the course of his five hours on the air during an ordinary day, he was only able to play six records throughout the entire five hours of his anniversary broadcast, because of "in person" and "telephone" interviews with the stars. In addition to his regular staff, Jack was assisted in producing the anniversary show by Arthur Pine and Paul Brown.

Among the record field personalities who either appeared on the show in person or via telephone were Perry Como, Patti Faige, Dorothy Collins, McGuire Sisters, Guy Mitchell, Archie Bleyer, Bob Thiels, Ames Bros., Don Cherry, Julie Styne, DeMarco Sisters, Sunny Gale, Andy Williams, Toni Carroll, Lu Ann Simms, Barry Frank, Hugo Winterhalter, Eddie Lawrence, Buddy Morrow, Erroll Garner, The Chordettes, Harry Meyerson, Jerry

THE WEST'S NEWEST AND FINEST ONE STOP Records: 45 RPM --- 60¢ 78 RPM --

Vale, Percy Faith, Russell Arms, Steve Clayton, Tommy Leonetti, Richard Hayes, Bob Whalen, Bill Hayes, Joe Reisman, Jack E. Leonard, Larry Sonn, Micki Marlo, Mitch Miller, Betty Ann Grove, Sam "The Man" Taylor, Four Voices, Dick Jacobs, Danny Walker, Johnny Desmond, Jimmy Saunders, Warren Covington, Mona Carol, Jill Corey, Frank Parker, Ivory Joe Hunter, Terry Gilkyson, Trudy Richards, Jane Morgan, Maureen Cannon, Karen Chandler, Jack Pleis, Bobby Scott, Joni James, Tony Acquiviva, Don Rondo, Ann Gilbert, Bill Buchanan, Robbin Hood, Toni Arden, Della Reese, Pete Hanley, Tony Travis, Dick Hyman, Sid Feller, Don Costa, Brad Phillips, Polly Bergen, Pat Boone, Patience & Prudence, Johnnie Ray, Don Cornell, Georgia Gibbs, Julie London, Lou Monte, Jaye P. Morgan, Rusty Draper, Art Talmadge, Les Paul and Mary Ford, Buddy Bregman, Peter Lawford, Jerry Wayne, Tony Bennett, Bobby Shad, Mindy Carson, Milt Gabler, Zeke Manners, Dick Goodman, Four Lads, Ted Brown, Roger Williams, Sid Goldberg, and Nick Noble.

The broadcast was followed by a surprise anniversary party at Danny's Hideaway.

Shown above are just a few of the many celebrities who attended: (Top, left) The Chordettes surrounding Lacy. (Top, right) Lacy, Nicki Marlo and Mitch Miller. (Center row, left) Jerry Vale and Lacy. (Center row, right) Terry Gilkyson, Lacy and Ivory Joe Hunter. (Bottom row, left) Lacy and Andy Williams. (Bottom row, right) Jane Morgan, Jack Lacy and Trudy Richards.

-- 65¢



#### POPULAR

"SHOW TIME"—Selections From The Broadway Musicals "Happy Hunting," "Li'l Abner," and "Bells Are Ringing"—Lawrence Welk And His Champagne Music—Coral CRL 57111 (1-12" LP) HAPPY HUNTING: MUTUAL ADMIRATION SOCIETY, THIS IS WHAT I CALL LOVE; THE GAME OF LOVE, IF'N; LI'L ABNER: NAMELY YOU; IF I HAD MY DRUTHERS; UNNECESSARY TOWN; LOVE IN A HOME; BELLS ARE RINGING: BELLS ARE RINGING, THE PARTY'S OVER; MU-CHA-CHA; HELLO, HELLO, THERE.

The combination of selections from 3 hit musicals and Lawrence Welk's Champagne Music make this Coral entry sure-fire sales material. Relying on their sales tested formula of easy-going, corn ball arrangements, Welk and his outfit (Alice Lon, Lennon Sisters and Dick Dale) acquit themselves well. Dealers have a package here that will clear shelves in short order. Excellent chart contender. chart contender.

"THE ANDREW SISTERS IN HI-FI"-Capitol W 790 (1-12" LP)

BEI MIR BIST DU SCHON; BEER BARREL POLKA; RUM AND COCA COLA; RANCHO PILLOW; TULIP TIME; SHOO-SHOO BABY; BEAT ME DADDY, EIGHT TO THE BAR; DON'T SIT UNDER THE APPLE TREE; I'LL BE WITH YOU IN APPLE BLOSSOM TIME; TI-PI-TIN; HOLD TIGHT, HOLD TIGHT; AURORA; BUGLE BOY; BEGIN THE BEGUINE; WELL ALL RIGHT!; FERRY BOAT SEPENADE SERENADE.

Once again performing as a trio, the Andrew Sisters have recorded for Capitol a disk containing 16 of famous group's most successful numbers. These newly pressed sessions find the zest of the sisters still intact as they faithfully re-enact such melodies as "Bei Mir Bist Du Schon," "Beer Barrel Polka" and "I'll Be With You In Apple Blossom Time." Excellent nostalgic vocal value here.

"RED SAILS IN THE SUNSET"—Dick Hyman At The Organ With Instrumental Accompaniment—MGM E 3483 (1-12" LP) RED SAILS IN THE SUNSET; I COVER THE WATERFRONT; SLEEPY LAGOON; DRIFTING AND DREAMING; HARBOR LIGHTS; BEYOND THE SEA; GALWAY BAY; MY SHIP; YOU HAVE CAST YOUR SHADOW ON THE SEA; THE NORTH SEA; ISLAND IN THE WEST INDIES; MY BONNIE LIES OVER THE OCEAN.

Usually found at the keyboard, Dick Hyman displays command of the organ I this collection of songs associated with the sea. Among the tunes deftly handled by Hyman, are two rare gems, Kurt Weil's "My Ship" and Richard Rodgers' "You Have Cast Your Shadow On The Sea." Hyman's "Three-penny Opera" fame should make this package a brisk mood seller.

"PICK YOURSELF IIP"—Anita O'Day—Verve MGV-2043 (1-12" LP) DON'T BE THAT WAY; LET'S FACE THE MUSIC AND DANCE; I NEVER HAD A CHANCE; STOMPIN' AT THE SAVOY; PICK YOURSELF UP; STARS FELL ON ALABAMA; SWEET GEORGIA BROWN; I WON'T DANCE; MAN WITH A HORN; I USED TO BE COLOR BLIND; THERE'S A LULL IN MY LIFE; LET'S BEGIN.

Anita O'Day offers a package of mostly uptempo performances on this Verve release. Miss O'Day's husky styling feels intimately at home on standards fitting neatly into the swinging atmosphere. Two recesses from the swinging sessons, sensitively handled by the stylist, are Berlin's "I Never Had A Chance" and Gordon-Revel's "There's A Lull In My Life." Buddy Bregman provides peppy ork support. Miss O'Day has stature insuring healthy sales to vocal-iazz feas. jazz fans.

"MIDNIGHT AT MABEL MERCER'S"-Atlantic 1244 (1-12" LP)

JUST ONCE AROUND THE CLOCK; POOR PIERROT; YOUNG AND FOOLISH; IT'S A LIE IT'S A FAKEI; WALK-UP; IS IT ALWAYS LIKE THIS?; BLAME IT ON MY YOUTH; WAIT 'TIL YOU SEE HER; HE WAS TOO GOOD FOR ME; WOULDN'T IT BE LOVERLY; LAZY AFTERNOON; MANDY MAKE UP YOUR MIND; LONELY LITTLE BOY; SONNET; LUCKY TO BE ME.

MANDY MAKE UP YOUR MIND; LONELY LITTLE BOY; SONNEI; LUCKY TO BE ME. Mabel Mercer offers another distinguished package of her vocal art on this Atlantic pressing. As usual, Miss Mercer takes on the all-but-forgotton gems of popular songs and gives them all her attentive-to-the-lyrics-and-melody delivery. Rodgers and Hart's "He Was Too Good To Me," Alec Wilder's "Is It Always Like This?" and Kern's "Poor Pierrot" are beautifully captured by Miss Mercer's warm and intimate expression. The waxing posseses a strong attraction to the singer's admirers attraction to the singer's admirers.

"MEL TORME SINGS FRED ASTAIRE"—Mel Torme and The Marty Paich Dek-Tette—Bethlehem BC-6013 (1-12") NICE WORK IF YOU CAN GET IT, SOMETHING'S GOTTA GIVE; A FOGGY DAY, A FINE ROMANCE; LET'S CALL THE WHOLE THING OFF; TOP HAT, WHITE TIE AND TAILS; THE WAY YOU LOOK TONIGHT; THE PICCOLINO; THEY CAN'T TAKE THAT AWAY FROM ME; CHEEK TO CHEEK; LET'S FACE THE MUSIC AND DANCE; THEY ALL LAUGHED.

CHEEK TO CHEEK; LET'S FACE THE MUSIC AND DANCE; THEY ALL LAUGHED. Fred Astaire has built up such an impressive catalogue of songs written specifically for him that the melodies are often associated with him as much as they are with their famed composers. In this Bethlehem release, Mel Torme sings NOT Berlin, Gershwin, Kern or Mercer BUT Fred Astaire. The outcome is snappy, swinging and excellently phrased stylings by Torme on 12 indestructible numbers. Marty Paich Dek-Tette is the inventive instrumental support. Fine jazz-pop potential.

"THE TALBOT BROTHERS OF BERMUDA"-Calypsos-ABC-Paramount

ABC 156 (1-12" LP) ATOMIC NIGHTMARE; SCRATCH, SCRATCH ME BACK; BERMUDA'S STILL PARADISE; IS SHE IS OR IS SHE ISN'T; BACK TO BACK; CALYPSO CHA-CHA; YOU CAN GO (BUT YOU'LL RETURN); THE SOLDIER SONG; BERMUDA AFFAIR; GONNA CUT YOU WITH THE RAZOR; NORA NORA; SAGER BOY; GIVE AN UGLY WOMAN MATRIMONY.

The success of Calypso in singles makes the song sensation ripe for package exploitation. ABC-Paramount has a class calypso platter featuring the famed Talbot Brothers. Their sound is an entertaining compromise between the strict folk approach and the harmony of a fine pop vocal group. The material consists of originals also blending a folk and pop technique. Solid stock during these days of a calypso-minded public.

"THE NEARNESS OF YOU"—Pete Terrace And His Latin Jazz Quintet— Tico LP 1028 (1-12" LP) ALL THE THINGS YOU ARE; GET; LULLABYE OF BIRDLAND; WHAT'S NEW; HOW DEEP IS THE OCEAN; EBB TIDE; THE NEARNESS OF YOU; SOPHISTICATED LADY; THIS LOVE OF MINE; EVERTHING HAPPENS TO ME; LULLABYE OF THE LEAVES. There is an effective association here of jazz and Latin rhythm techniques in this Tico package featuring Pete Terrace and His Latin Jazz Quintet. Having set up a program of smart evergreens, Terrace and the crew take things in a relaxed, slow mambo fashion. While elements of jazz are present, the set's audience will come from the ranks of mambo-cha cha fanciers.





#### CLASSICAL

"THE ROMANTIC MUSIC OF CHOPIN"—RESPIGHI: Rossiniana—St. Louis Symphony Orchestra, Vladimar Golschmann, Conductor—Columbia ML 5161 (1-12" LP)

Columbia's newly acquired orchestra and conductor, the St. Louis Symphony and Vladimar Golschmann, have an appealing disk consisting of 10 Chopin Etudes, Preludes and Mazurkas plus Respighi's "Rossiniana," an orchestral suite taken from compositions by Rossini. The latter work is both witty and melodic. The Chopin pieces, of course, reach the depth of the heart in their sprightliness and poignancy. Chopin is the big sales factor here.

PUCCINI: IL TABARRO—Tito Gobbi (Baritone)—Margaret Mas (Soprano)— Giacinton Prandelli (Tenor)—Vincenzo Bellezza, Cond.—RCA Victor LM-2057 (1-12" LP)

"Il Tabarro" is a one-act Puccini opera making its initial, and welcome, disk appearance on this Victor issue. Set on the Seine, the tense plot concerns the eternal triangle (a skipper, his wife and her longshoreman lover) ending in the strangulation of the wife's lover by the husband. The Puccini score, in-strumentally and vocally, dramatically captures the situation and locale of the story and is excellently sung by the cast of Italian performers. The work was recorded in the Rome Opera House. This one disk effort should be part of any dealer's classical stock.

BOITO: Mefistofele—Boris Christoff—Giacinto Prandelli—Orietta Moscucci— Rome Opera House Orchestra & Chorus, Vittorio Gui, Conductor—RCA Victor LM 6049 (1-12" LP)

LM 6049 (1-12" LP) Arrigo Boito is best remembered for his masterful librettos for Verdi's "Otello" and "Falstaff." "Mefistofele," for which Boito wrote music and libretto, is based on Goethe's classic, "Faust," also the foundation for Gounod's own opera, "Faust." Boito's "Mefistofele" is a work of great musical power and lyrical tenderness, and the opera's performance in this two-disk Victor package is a triumph for all concerned. Famed bass Boris Christoff sings the challenging role of "Mefistofele" with great vocal strength, while Giacinto Prandelli's (tenor) "Faust" and Orietta Moscucci's (soprano) "Margherita" effectively bring out the pitiful nature of the characters they portray. The Rome Opera House Orchestra And Chorus, under Vittorio Gui's direction, is brilliantly poised for each dramatic or tranquil passage. Excellent operatic offering.

JAZZ

"WHEREVER THE FIVE WINDS BLOW"—Shorty Rogers Quintet—RCA Victor LPM-1326 (1-12" LP)

Victor LPM-1326 (1-12" LP) HURRICANE CAROL: BREEZIN' ALONG THE TRADES; MAROONED IN A MONSOON; THE CHINOOK THAT MELIED MY HEARI; PREVAILING ON THE WESTERLIES. The jazz of Shorty Rogers and His Giants is employed in this Victor issue in musically analyzing five winds. In the process, Rogers and his four other colleagues kick up several storms of their own ("Hurricane Carol") and, or smoothly ride the state of weather ("The Chinook That Melted My Heart"). Such stellar jazz names as Jimmy Guiffre (sax and clarinet), Lou Levy (piano), Ralph Pena (bass) and Larry Bunker (drums) form Rogers' expert support. Some of the most imaginative and slickest jazz tricks in quite a while.

"ZOOT SIMS"—Plays Alto, Tenor and Baritone—ABC-Paramount ABC-155 (1-12" LP)

BLINUET; THE TROUBLE WITH ME IS YOU?; WHERE YOU AT?; ZONKIN'; NOSHIN'; MAJOR-MAJOR; MINOR-MINOR; PEGASUS.

MAJOR: MINOR-MINOR; PEGASUS. Zoot Sims takes on the sax family on this ABC-Paramount release, and through multiple tracking magic up to 3 sax sounds on one session (i.e. "Pegasus" and "Major-Major") are produced. Both the jazzmanship and technical aspects of the disk come off extremely polished as Zoot Sims with piano, bass and drum support swings through 8 creations by arranger-composer George Handy. Mr. Sims' sax talent and versatility are expertly expressed on the pressing.

"JACKSON'SVILLE"—Milt Jackson (Vibes)—Lucky Thompson (Tenor)— Hank Jones (Piano)—Wendell Marshall (Bass)—Kenny Clark (Drums)— Savoy MG 12080 (1-12")

NOW'S THE TIME; IN A SENTIMENTAL MOOD; MOOD INDIGO; AZURE; MINOR CONCEP-TION; SOUL IN 3/4.

Vibist Milt Jackson has been featured on a number of Savoy releases (at least 8) and his latest finds him teaming up with a formidable group of jazzmen (Hank Jones, piano; Lucky Thompson, tenor sax). For the most part, the boys are taking a slow boat and roll smoothly on some originals and Ellington items. About the only tempest along the way is the romp through "Minor Conception." Otherwise, it's all free and easy jazz work. through "Minor Worthy sessions.

#### ROCK and ROLL

"SLOW WALK ROCK"-Sil Austin And His Orchestra-Mercury MG 20237 LP) (1-12)

TRAIN SHUFFLIN' HOME; PINK SHADE OF BLUE; WALKIN' AND TALKIN'; OOCHIE JOHN; BIRTHDAY PARTY; THE LAST TIME; ONE PLUS TWO IS NINE; DOGWOOD JUNCTION; 'BOUT TIME; A MOTHER'S CHILD; FINE BROWN FRAME.

Arriving, as it does, on the heels of his smash rock 'n roll success, "Slow Walk," this package of Sil Austin and his ork in a series of blazing sessions should have the kids in a good frame of mind to buy. The platter includes Austin's latest single, "Birthday Party." Cover uses white space effectively. Strong R&R stock.

## No Blues For Mitchell

Page 35

NEW YORK-That a hit record has become a more important inter-national factor for a recording artist is being graphically demonstrated by the success enjoyed by singer Guy Mitchell. as a result of his Columbia disk, "Singing The Blues."

The record is reported to have sold over 2,500,000 copies in The United States, over 100,000 in Canada and over 700,000 in England. It has just been released to a fast start in Ger-many and Australia, and is slated for distribution shortly in France and other countries in Europe, South Africa, South America and Japan.

Although Mitchell has scored widehe has never before hit the present peak. He has just returned with his he has never perform and peak. He has just returned with his manager, Eddie Joy, from a ten-day tour of England where he played to SRO houses and made two major TV SRO houses and made two major TV appearances, the "Sunday SkO houses and made two major TV network appearances, the "Sunday Night At The Palladium" show and his own hour-long spectacular, "The Guy Mitchell Show," the latter under the general supervision of Joy. Both shows received rave reviews,

Because of this box-office and TV showing, Mitchell is slated to return snowing, Mitchell is stated to return to England next summer for two weeks' at The Palladium in London, starting June 10, a week in Glasgow, and another TV spectacular built around himself. Negotiations are also under way for him to follow this with appearances in Munich Borlin Pavis appearances in Munich, Berlin, Paris and other cities on the continent and then a tour of Australia and Japan.

In the United States, he has been booked on almost every major variety television show, will take over Arthur Godfrey's Wednesday night TV show on March 6th when the latter is on vacation, and will headline his own musical series in the fall over the ABC network.

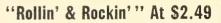
Mitchell's newest record, "Knee Deep In The Blues" is also moving at a fast pace, reported to have already passed the half-million mark in the United States. It was introduced in England on the TV shows that he appeared on, and in one week sold over 150,000 copies to put it among the topten hit records in that country.

## Flair-X Signs Two

NEW YORK-Kappy Jordan is adding to the talent of Flair-X Records, which she took over several weeks ago, with the signing of singer Mandy Miller and jazz pianist and organist Kelly Owens to exclusive recording contracts.

In Mandy Miller there is a Cinderella story. She has been working as secretary to Kappy during the day while preparing for her recording activities in the evening.

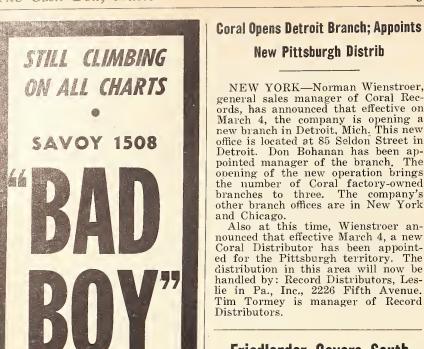
Records by both artists are scheduled for March 15th release.



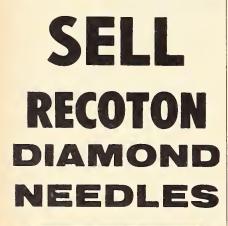
NEW YORK-In a recent Cash Box review of new LP releases, "Rollin' & Rockin'" by Frank Virtuoso and the Virtues on the Top Star label was erroneously listed as a \$1.49 retailer. The correct list price is \$2.49.

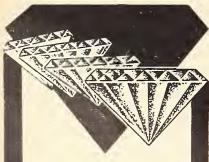


COMING YOUR WAY



THE JIVE BOMBERS THE ORIGINAL! CAN'T BE DUPLICATED! 54.1 RECORD CO NEWARK, N. J





For repeat sales and higher profits --- sell Recoton Diamond Needles — famous for quality! 100% consumer acceptance insures faster turnover, consistent sales and profits!

RECOTON CORPORATION 52-35 Barnett Avenue Long Island City 4, N. Y.

Canada: Quality Records, Ltd., Toronto

### **New Pittsburgh Distrib**

NEW YORK—Norman Wienstroer, general sales manager of Coral Rec-ords, has announced that effective on March 4, the company is opening a new branch in Detroit, Mich. This new office is located at 85 Seldon Street in Detroit. Don Bohanan has been ap-pointed manager of the branch. The opening of the new operation brings the number of Coral factory-owned branches to three. The company's other branch offices are in New York and Chicago. Also at this time, Wienstroer an-nounced that effective March 4, a new Coral Distributor has been appoint-ed for the Pittsburgh territory. The distribution in this area will now be handled by: Record Distributors, Les-lie in Pa., Inc., 2226 Fifth Avenue. Tim Tormey is manager of Record Distributors.

Distributors.

#### **Friedlander Covers South**

NEW YORK—Buddy Friedlander, national promotion manager RKO-Unique Records, will leave for a two-week trip on Monday, March 4. Friedlander will cover the cities of Richmond, Atlanta, New Orleans, Memphis, St. Louis, and Cincinnati. He will spend several days in New Orleans, La., where he will visit with the various independent distribs prior to appointing one as the RKO-Unique agent in that area. The trip, with the exception of New Orleans, will be for the prime pur-pose of visiting with the disk jockeys and distributors to plug the label's first big hit, "Almost Paradise," by Lou Stein.

#### "Around The World" Single **To Be Sold In Theatres**

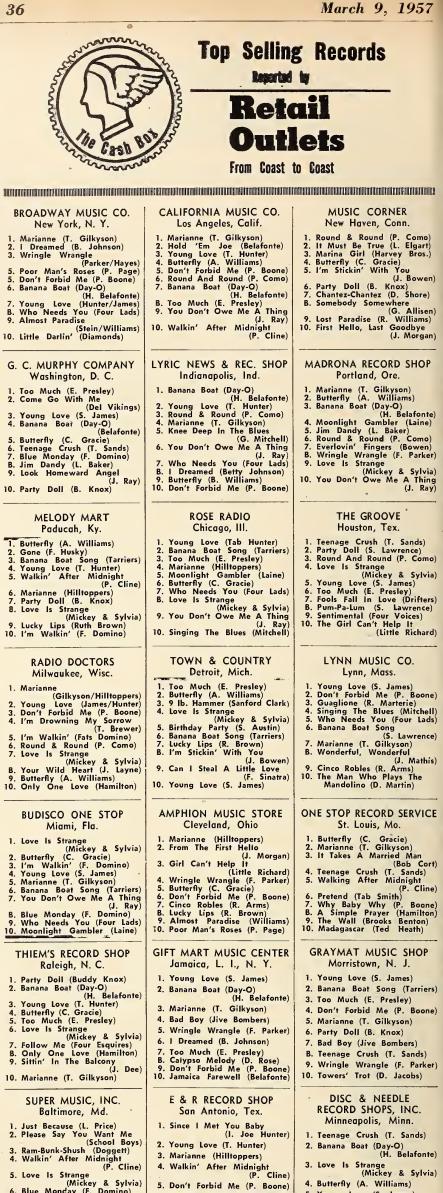
NEW YORK-Thunderbird Records NEW YORK—Thunderbird Records announced last week that Jack Has-kell's "Around the World" disk from the Mike Todd smash, "Around the World in 80 Days," is going on sale in theaters throughout Canada with the first opening Friday (Mar. 1) at the Alouette Theatre in Montreal. London Records of Canada, which has the rights to the disk, completed an agree-ment with Thunderbird handling the records in the theaters and London taking care of the retailers. The Mon-treal opening made it the ninth thea-ter to hop on the Thunderbird ver-sion. sion.

In line with the company's policy In line with the company's policy of setting up its own distributorships where it can, Prexy Jordan Ramin also announced the formation of the label's third and fourth completely owned distributorships in Miami and Boston. The Mike Todd show will be opening in Boston, Chicago and Pitts-burgh with arrangements already opening in Boston, Chicago and Pitts-burgh with arrangements already completed for the sale of Thunder-bird in those theaters. No arrange-ments have been made as yet for dis-tribution in Chicago and Pittsburgh, but Boston has been set to be han-dled by Bob Share of Schillinger Mu-sic with Arnie Ward and Randy Bort-man as New England regional sales-men.

#### New Chi West Side One-Stop

CHICAGO—Two well-known local music men, Joe Ceddia and Bill Mc-Guire, have turned their talents to Chi's newest One-Stop, Lormar Rec-ord Distributing Co., on Chi's west side side.

Handling a complete pop, blues, and package inventory, Ceddia and Mc-Guire are aiming their business to-ward super-markets and the "mass market" as a rack-jobber and at the phonograph operator as a complete one-stop.



6. Banana Boat Song (Fontanes) 7. Love Is Strange (Mickey & Sylvia)

(Mickey & Sylvi B. Party Doll (S. Lawrence) 9. Dreamy Eyes (Four Preps)

3. Love Is Strange (Mickey & Sylvia)

4. Butterfly (A. Williams)

5. Young Love (S. James) 6. Marianne (T. Gilkyson) 7. Too Much (E. Presley)

B. Party Doll (B. Knox) 9. Almost Paradise

9 Without Love (Arden/McPhatter) 10. Come Go With Me (Del Vikings) 10. Knee Deep In The Blues (G. Mitchell) 10. Bad Boy (Jive Bombers) "Only those records best suited for commercial use are reviewed by THE CASH BOX"

(P. Cline) 5. Love Is Strange (Mickey & Sylvia) 6. Blue Monday (F. Domino) 7. Banana Boat (Day-O) (H. Belafonte) 8. Little By Little) (Brown/Marlo) 9 Without Love

	ush Box, Music	Page
A SALAN	Manufacture and a second secon	
The states	Best Selli	
Second Ine	Cash Bit Ast Pop Albu	
	Also Available	
1.	* CALYPSO HARRY BELAFONTE (RCA Victor LPM 1248 * EPA 1	1.
2.	*MY FAIR LADY BROADWAY CAST (Columbio OL 5090 * A 5090)	3.
3.	* ELVIS ELVIS PRESLEY (RCA Victor LPM 1382 * EPB 1	<b>2.</b>
4.	* THE KING AND I MOVIE CAST (Capitol W 740 * EAP 740)	6.
5.	* CLOSE TO YOU FRANK SINATRA (Copitol W 789 * EAP 789)	5.
6.	* JERRY LEWIS JUST SINGS	4.
7.	*OKLAHOMA	7.
8.	MOVIE CAST     (Capitol SAO 595 * SDA 595)       * THE EDDY DUCHIN STORY	10.
	MOVIE SCORE (Decca DL 8289) *HYMNS	8.
	TENNESSEE ERNIE FORD (Copitol T 756 * EAP-1-756) ROGER WILLIAMS: SONGS OF THE	, 2-756, 3-756) <b>]4</b> .
10.	FABULOUS FIFTIES         ROGER WILLIAMS       (Kapp KXL 5000) (2-12" LP)	14.
11.	*THIS IS SINATRA FRANK SINATRA (Capitol T 768)	9.
12.	ELLA FITZGERALD SINGS THE RODGERS AND HART SONG BOOK (2-12" LP) (Verve MG V 4002 * EPV-5027, 8, 9, 30, 3	<b>15.</b>
13.	* DAY BY DAY DORIS DAY (Columbia CL 942 * EPA 942)	11.
14.	* HIGH SOCIETY FILM SOUNDTRACK (Capitol W 750 * EDM 750)	13.
15.	* FOUR FRESHMEN AND FIVE TRUMPETS (Capitol T 763)	18.
16.	*'S WONDERFUL RAY CONNIFF (Columbia CL 925 * EPA 925)	12.
17.	ROCK PRETTY BABY MOVIE CAST (Decco DL 8429 * EP 2480, 1, 2	) 16.
18.	*AFTER MIDNIGHT NAT "KING" COLE AND HIS TRIO (Copitol W	19.
19.	* MIDNIGHT FOR TWO THE THREE SUNS (RCA Victor LPM 1333 * EPB 1333)	I7.
20.	* SAY IT WITH MUSIC	20.
21.	LAWRENCE WELK       (Coral CRL 57041 ° EC 82027)         ★ BELAFONTE       (RCA Victor LPM 1150 ° EPB 11	<b>21.</b>
22.	PICKA-POLKA	DU; EPA 693, 4, 5)
23.	LAWRENCE WELK     (Corol CRL 57067)       THE PLATTERS (Vol. II)	23.
23.	THE PLATTERS (Mercury MG 20216 * EP-3342, CALENDAR GIRL	3, 4, 5 <b>22.</b>
<b>24</b> . <b>25</b> .	JULIE LONDON (Liberty SL 9002) <b>TONY BENNETT</b> (Columbio CL 938 * EPA 938)	25.



## Dot Records Sales Up 100%

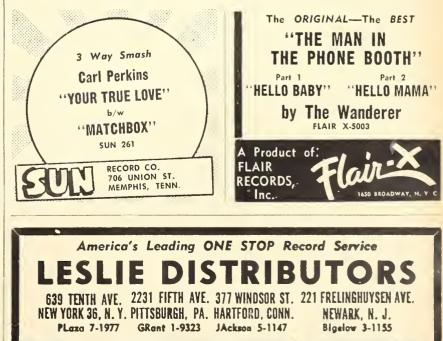
HOLLYWOOD—Dot Records' sales for November and December '56 and January of '57 have doubled over the same period last year, according to Randy Wood. Dot business has been averaging at or near 2,000,000 units a month for the past five months, and will go over that figure for February, Wood announced. The company has experienced a rapid and continuing increase in sales ever since last July, when Dot's main offices were moved to Hollywood, bringing company ex-

ecutives closer to recording facilities and available talent. A case in point is Wood's signing of Tab Hunter to sing "Young Love," which went over a million mark three weeks after its release. Wood has also signed Mar-lene Dietrich, Charlton Heston and Helen Traubel and expects to record them soon. Tom Mack, heading an expanding album program, is now readying a deluxe two-pocket LP of the music track from Cecil B. De-Mille's "The Ten Commandments."

## **Dancing At The Statler**



NEW YORK-Ray McKinley, who leads the Glenn Miller Orchestra, cur-rently preparing a 4-month European tour, is pictured during his recent stay at the Statler's Cafe Rouge with Sandi Simpson, "Miss Vermont of 1957" and Sid Parnes of The Cash Box.





#### **NEW YORK:**

<text> comedian Donald Penny.

#### CHICAGO:

<section-header><section-header><text>

potential. Tune was also marked for like probabilities by Joe Singer of Singer One-Stop.... WSBC's Larry Wyn off to New Orleans for mardigras vacation. ... His many friends will be happy to hear that Len Chess is now out of the hospital and resting at home. Phil Chess says it's hard to keep him away from the office with so much going on like The Moonglows' newie "I'm Afraid The Masquerade Is Over" and Jimmy Rogers' "Walking By Myself." Argo has a new one, just released, by Clarence Henry entitled "I'm Just A Country Boy" with frog sounds, squeals and a chorus played on tenor reed.... The popular, yet scarce, (in these parts) record hop seems to be meeting with great teen approval in the Chi-Milwaukee areas. Reed Farrell and Spider Webb, WAIT, this city presented Andy Williams, The High Lights, Johnny Dee, and Bob Whalen this past week—Johnny Michaels, WOKY, Cream City, hosted his local teens to two hops this past week and presented Andy Williams. Looks like this kind of entertainment is beginning to take off with the teen set in our area. LOS ANGELES:

#### LOS ANGELES:

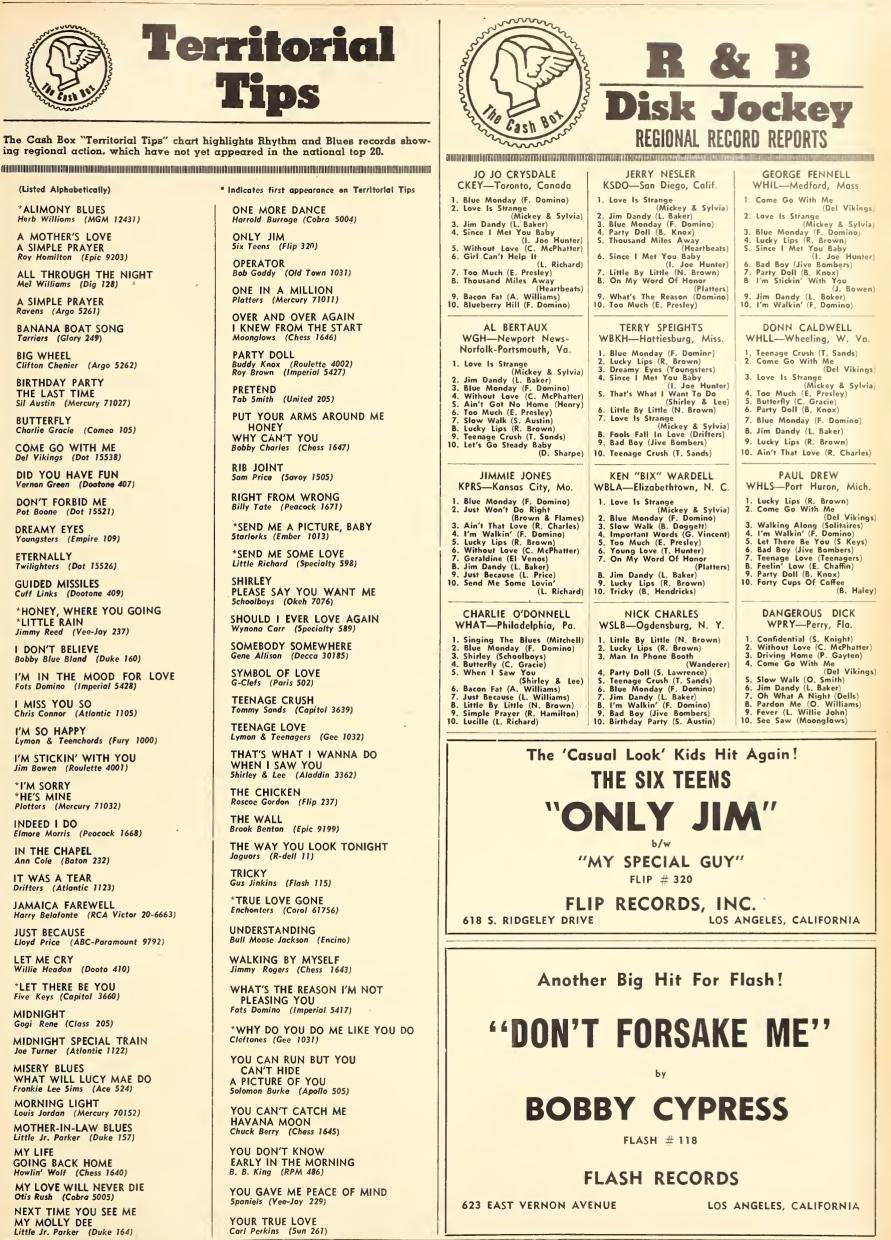
R & B

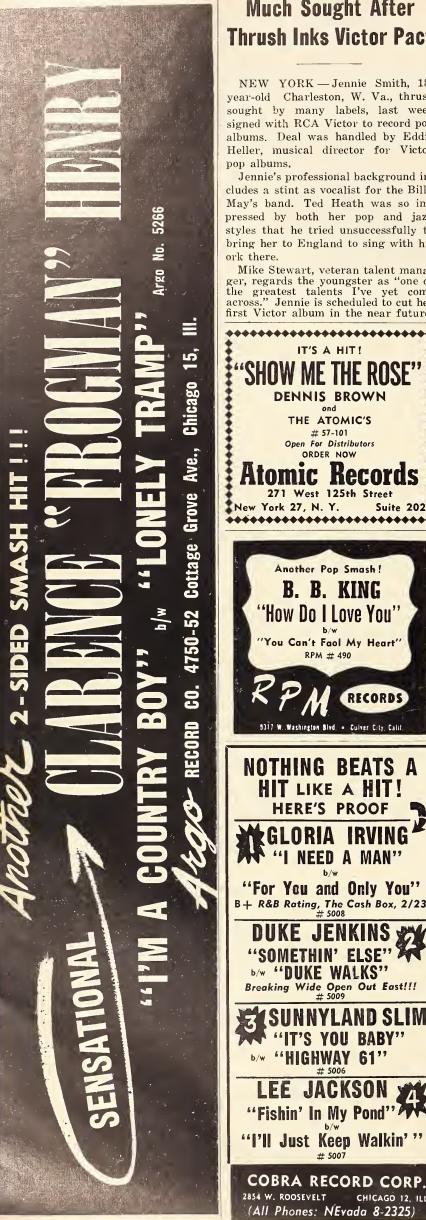
Ramblings

**Life teen set in our area. LOS ANGELES:** The Six Teens appeared at the show M.C.'d by Hunter Hancock at the Carlton Theatre to sing their latest Flip recording of "Only Jim." . . . Bret Kennedy of Personality Productions back in town after a three week stay in New York City where she did promotion for The Platters Paramount Theatre stint. . . . Jessie Belvin, in the midst of a nationwide tour, has taken time off for two weeks in New York City to exploit his two new sides on Modern Records, "I Need You So" and "Senorita," which is breaking big nationally. . . . Eddie Ray, of Imperial Records on a promotion tour through the Midwest promoting the latest Imperial releases, including Fats Domino's new release of "I'm Walkin" and "I'm In The Mood For Love." . . . Earl Bostic joins the Platters in the show which KPOP's Earl Mc'Daniel is promoting locally. . . . The Colts give the oldie "Sheik Of Araby" a modern treatment on their first release for Antler Records. . . . The biggest thing in the rhythm and blues field to hit the West coast in a long time will be the big Fats Domino show which tees off in Seattle this week. Headed by Fats, the big show will include such names as Bill Doggett, The Drifters, Ann Cole, and Paul Williams and his orchestra. . . Dootsie Williams, prexy of Dooto Records is in Sacramento this weekend to record four new sides for his click group, The Cuff Links, whose "Guided Missiles" is beginning to show up on the charts. . . One of the better newcomers is big Roy Lindsay whose first release on the Piv label is "All I Need." . . . Aladdin Records has covered the new tune, "Calypso Joe" with Ray Johnson. . . . Al Curry of Flash Records reports that "Tricky" by Gus Jinkins looks like the biggest thing for the label since, "Stranded In The Jungle."



#### Page 39





### **Much Sought After Thrush Inks Victor Pact**

NEW YORK — Jennie Smith, 18-year-old Charleston, W. Va., thrush sought by many labels, last week signed with RCA Victor to record pop albums. Deal was handled by Eddie Heller, musical director for Victor pop albums.

Jennie's professional background includes a stint as vocalist for the Billy May's band. Ted Heath was so impressed by both her pop and jazz styles that he tried unsuccessfully to bring her to England to sing with his ork there.

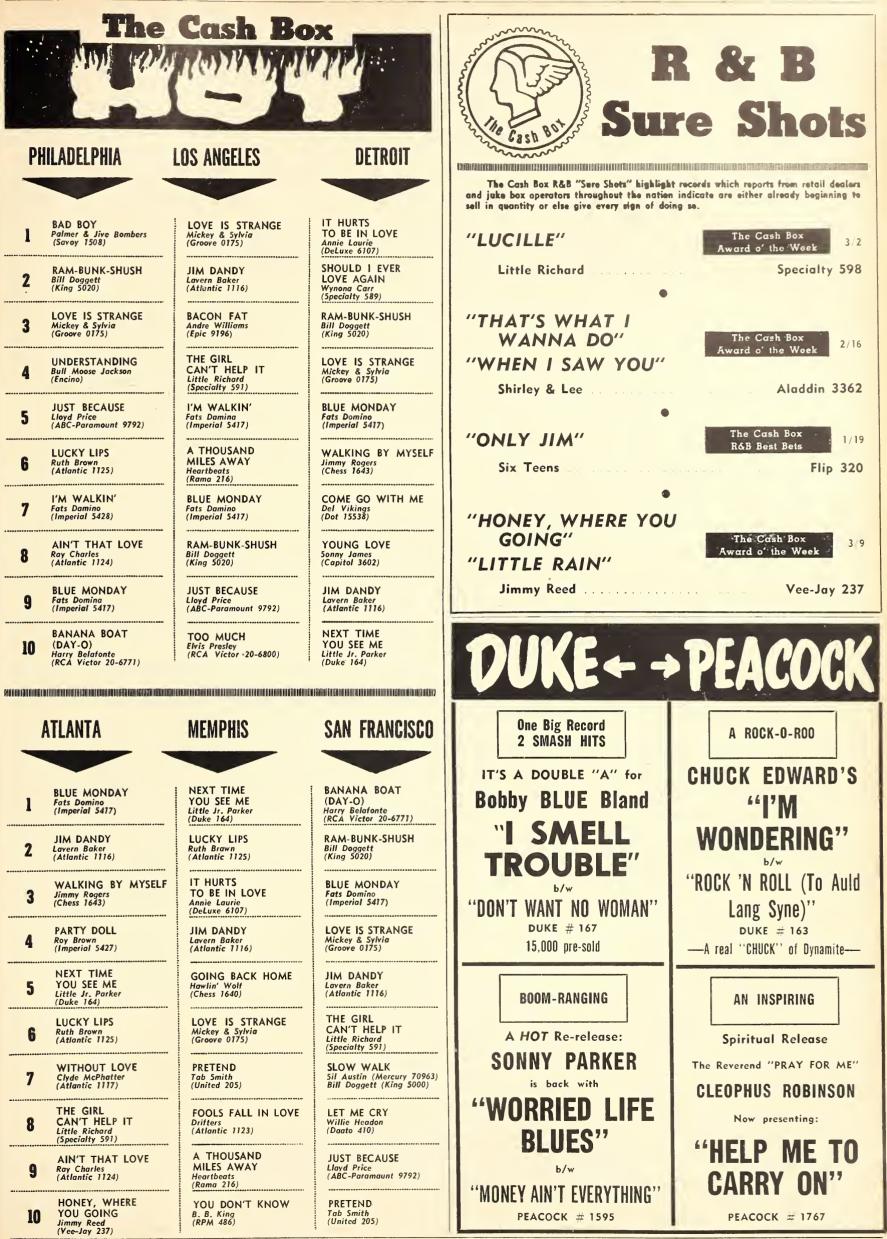
Mike Stewart, veteran talent mana-ger, regards the youngster as "one of the greatest talents I've yet come across." Jennie is scheduled to cut her first Victor album in the near future.



:	The	Cash Bo	
-	NEW YORK	CHICAGO	NEW ORLEANS
The Top	Ten Tunes Netting Heavie h Box, By Leading Music Op	st Play, Compiled From Rep	orts Submitted Weekly To es and Other Cities Listed
1	BAD BOY Palmer & Jive Bombers (Savoy 1508)	BANANA BOAT (DAY-O) Horry Belofonte (RCA Victor 20-6771)	I'M WALKIN' Fats Domino (Imperial 5428)
2	BLUE MONDAY Fots Domino (Imperiol 5417)	LOVE IS STRANGE Mickey & Sylvia (Groove 0175)	LOVE IS STRANGE Mickey & Sylvia (Groove 0175)
3	LOVE IS STRANGE Mickey & Sylvia (Groove 0175)	BLUE MONDAY Fats Domino (Imperial 5417)	A THOUSAND MILES AWAY Heartbeats (Rama 216)
4	TEENAGE LOVE Teenagers (Gee 1032)	RAM-BUNK-SHUSH Bill Doggett (King 5020)	THE GIRL CAN'T HELP IT Little Richard
5	I'M WALKIN' Fots Domino (Imperial 5428)	BACON FAT Andre Williams (Epic 9196)	(Specialty 591) BLUE MONDAY Fats Domino (Imperial 5417)
6	JIM DANDY Layern Baker (Atlantic 1116)	WALKING BY MYSELF Jimmy Rogers (Chess 1643)	AIN'T THAT LOVE Ray Charles (Atlantic 1124)
7	WITHOUT LOVE Clyde McPhatter (Atlantic 1117)	PRETEND Tab Smith (United 205)	LUCILLE Little Richard (Specialty 598)
8	PARTY DOLL Buddy Knox (Roulette 4002)	BIRTHDAY PARTY Sil Austin (Mercury 71027)	JUST BECAUSE Lloyd Price (ABC-Paramount 9792)
9	PLEASE SAY YOU WANT ME Schoolboys (Okeh 7076)	SINCE I MET YOU BABY Ivory Joe Hunter (Atlantic 1111)	WHEN I SAW YOU Shirley & Lee (Aloddin 3362)
10	BANANA BOAT (DAY-O) Harry Belofonte (RCA Victor 20-6771)	JIM DANDY Lavern Baker (Atlantic 1116)	JIM DANDY Lavern Baker (Atlontic 1116)
			An induction of the state of
	ST. LOUIS	NEWARK	DALLAS
1	BACON FAT Andre Williams (Epic 9196)	BLUE MONDAY Fats Domino (Imperial 5417)	JIM DANDY Lavern Boker (Atlantic 1116)
2	LOVE IS STRANGE Mickey & Sylvia (Groove 0175)	BAD BOY Palmer & Jive Bombers (5avoy 1508)	BLUE MONDAY Fats Domino (Imperial 5417)
3	COME GO WITH ME Del Vikings (Dot 15538)	JIM DANDY Lavern Baker (Atlantic 1116)	PARTY DOLL Buddy Knox (Roulette 4002 Roy Brown (Imperial 5427)
4	BLUE MONDAY Fots Domino (Imperial 5417)	IT HURTS TO BE-IN LOVE Annie Laurie (DeLuxe 6107)	FOOLS FALL IN LOVE Drifters (Atlantic 1123)
5	MY LIFE Howlin' Wolf (Chess 1640)	PLEASE SAY YOU WANT ME Schoolboys (Okeh 7076)	I'M WALKIN' Fots Domino (Imperial 5428)
6	FOOLS FALL IN LOVE Drifters (Atlontic 1123)	SINCE I MET YOU BABY	TOO MUCH Elvis Presley (RCA Victor 20-6800)
7	I'M WALKIN' Fots Domino (Imperial 5428)	(Atlantic 1111) LOVE IS STRANGE Mickey & Sylvia (Groove 0175)	LUCKY LIPS Ruth Brown (Atlontic 1125)
8	PRETEND Tob 5mith (United 205)	TEENAGE LOVE Teenagers (Gee 1032)	LOVE IS STRANGE Mickey & Sylvia (Groove 0175)
9	AIN'T GOT NO HOME Clarence Henry (Argo 5259)	RAM-BUNK-SHUSH Bill Doggett (King 5020)	AIN'T GOT NO HOM Clarence Henry (Argo 5259)
10	LUCKY LIPS Ruth Brown (Atlantic 1125)	WITHOUT LOVE Clyde McPhatter (Atlantic 1117)	NEXT TIME YOU SEE ME Little Jr. Parker

"Unly those records best suited for commercial use are reviewed by THE CASH BOX"

CHICAGO 12, ILL



Page 42





#### MEDIOCRE D

FAIR

C

JAMES BROWN (Federal 12292) **B**+ "GONNA TRY" (2:43) [Armo B + B M I — James Brown] James Brown shouts out a slow beat rocking tune with a feeling filled vocal. Solid r & b wax that should appeal to a big piece of the buying market. **B**+ "CAN'T BE THE SAME" (2:08) **B**+ [Armo B M I — James Brown] Brown swings a quick beat jumper with /a distinctive quality. It is a happy rocker that infects. Excellent two sides. two sides.

The sides.
FLOYD DIXON
(Checker 857) **B**+ (2:20) [Arc BMI—J. Fleming]
Floyd Dixon shouts out an infectious middle beat jump with a hard hitting vocal. Dixon, backed by a swinging ork assist, turns in a solid performance. Deck merits close attention. **B** (2:29) [Arc BMI — Fleming]
Dixon wails a slow beat with deep feeling. Moody wax well done. However, for the excitement we lean to "I'm Ashamed of Myself".
STANLEY MITCHELL

STANLEY MITCHELL

STANLEY MITCHELL (Chess 1649) B "FOUR O'CLOCK IN THE MORNING" (2:31) [Arc BMI— A. Tucker] Standley Mitchell does a solid bit of wailing as he turns out a good slow beat blues wax. Torchy type vocal. Pleasing side. B "WOULD YOU—COULD YOU" (2:22) [Arc BMI—A. Tucker] Mitchell sings with zest on this quick beat jump side. Gravelly, infectious vocal that swings. OSCAR McLOLLIE

(Class 206) **B+** "SAY" (2:46) [Leon Rene AS-CAP—Rene, McLollie] Oscar Mc-Lollie turns in an excellent vocal per-formance of a slow, dramatic pretty ballad. Big effects. Deck that could make noise in all fields. Good programming.

gramming. B "HERE AM I" (2:27) [Leon Rene, ASCAP—Rene, McLollie] McLollie sings a slow, rhythmic bal-lad blues. Well done, a good coupler, but for the strong action it looks like "Say". Maxwell Davis conducts on both sides.

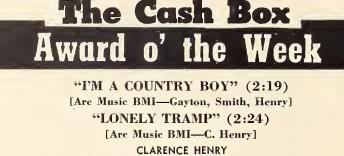
#### LLOYD GLENN

(Aladdin 3346)
B+ "AFTER HOURS" (3:04) (3:00)
B- Parts one and two [Popular Music — Parrish, Bruce] Lloyd Glenn puts his keyboard mastery to work on a slow beat, rhythmic mood blues and the result is an engaging bit of listening. It's a two part platter that should pick up a good reaction.
AGGIE DUKES

AGGIE DUKES (Aladdin 3364) B. "SWING LOW SWEET CADIL-and two [Aladdin BMI—Aggie Dukes] Aggie Dukes takes the favorite spirit-ual and gives it a membe treatment. ual and gives it a mambo treatment with a swinging lyric. Good arrange-

with a swinging lyric. Good arrange-ment, wild in spirit and loaded with excitement. Different. PAUL "HUCKLEBUCK" WILLIAMS/ NOBLE WATTS (Vee-Jay 234) "GIVE IT UP" (2:55) [Conrad BMI—N. Watts] Paul Williams ork, featuring Noble Watts on the sax, turn in a middle beat jump made to order for the Lindy hopping teeners. A swinging, torrid instrumental with a solid dance beat. a solid dance beat.

a solid dance beat. "PASS THE BUCK" (2:35) [Con-rad BMI-N. Watts] Similar comments about a slow jump side. Wax lacks the conviction and excite-ment of "Give It Up". Nevertheless, a good slow Lindy dance tempo.



(Argo 5266)

• Clarence Henry follows "Ain't Got No Home" with what looks like another hit. "I'm A Country Boy" is a quick beat wildee with a va-riety of sounds that is bound to captivate the teener audience. The deck is loaded with gimmicks. Henry handles the novelty with excitement, giving it a delirious

reading. This deck is loaded. Get with it. The flip, "Lonely Tramp", is a slow beat rhythm blues well done. Henry looks like a talent that will build with each release. The "Lonely" side should get atten-tion, but in view of the appeal of the "Country" deck, it will prob-ably get lost.

#### "LITTLE RAIN" (2:45) [Conrad BMI-J. Reed]

"HONEY, WHERE YOU GOING" (2:34) [Conrad BMI-J. Reed]

#### JIMMY REED (Vee-Jay 237)

• Jimmy Reed, who has proven himself one of the most consistent r & b sellers, follows his "You've Get Me Dizzy" with a pair that look every bit as potent. "Honey, Where You Going", is a middle beat bouncer handled in the inimitable Reed manner. Good vocaling

of the rhythmic blues. Good side that should get results. The coupling, "Little Rain" is a slow beat chant, with a moody, steady beat throughout. Reed is given a tricky backing that keeps the feeling of the deck intact. Deck is another strong side that could do things. Watch both sides.

#### "LOVE, LIFE AND MONEY" (2:33) [Jay & Cee BMI-Dixon, Glover] "YOU GOT TO GET UP EARLY IN THE MORNING" (2:15) [Grand ASCAP—Shelly, Reide, Winkler]

LITTLE WILLIE JOHN

#### (King 5023)

• Little Willie John wails a slow, rhythmic sorrowful blues, "Love, Life and Money". Little Willie John portrays the saddened chanter with deep feeling and sincerity. It is a moving wax on which the mood is retained by the excellent instru-mental and choral backing. It is a little heavy, and we feel it will

therefore be restricted mainly to the r & b field. The coupling, "You Got To Get Up Early In The Morn-ing", is a swinging middle beat jump that the singer injects with life and spirit. Deck is a good dance wax and carries with it an infec-tious beat. Like both sides for good sales good sales.



LONESOME SUNDOWN (Excello 2102)

**B+** "MY HOME IS A PRISON" **B+** "MY HOME IS A PRISON" [a:05) [Excellorec BMI—J. Mil-ler] Sundown wails a slow beat blues in which he portrays a despondent prisoner. He's racked up for 99 years 'cause he caught his baby cheating. Good, lowdown blues, for the down home market.

**C+** "LONESOME WHISTLER" (2:38) [Excellorec BMI—J. Mil-ler] Lonesome Sundown does a whis-tling, recitative delivery with a rhyth-mic backing. Ok deck—interesting— aniovable enjoyable.

### THE DALES (Onyx 509)

**B** "LONELY WOMEN—LONELY MAN" (2:20) [Ejay B M I— Ladell, Shocket, Libby] The Dales team on a cute calypso lilter. Happy lyric delivered in light hearted fash-ion. Could pick up some action in this calypso market.

**B** "IF YOU ARE MEANT TO BE" (2:20) [Ejay B M I — Ladell, Niesen] The Dales offer a slow beat r & r bouncer with a fair treatment. Pretty melody softly turned out. Kids should like it.

**DENNIS BROWN/THE ATOMICS** (Atomic 57-101)

(Atomic 57-101) **B** "SHOW ME THE ROSE" (2:43) [Triple X BMI—DeJesus, Wal-ker] Dennis Brown and The Atomics make their bow on the new Atomic label and turn in an impressive wax. Brown's lead is of the soprano variety. He handles his chores ably and the general effect is one that, given good exposure, could get a good sales re-action.

C+ "HIDING MY TEARS WITH A —Phinizy, Henderson] Brown and the group offer a slow beat pretty on the flip, and while it comes off ok, it is below the quality of "Show Me A Rose".

### HERB WILLIAMS (MGM K12431)

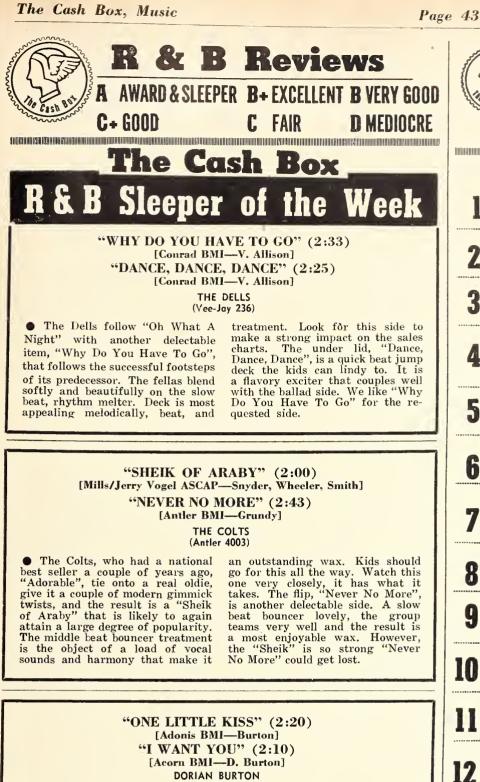
**B** "ALIMONY BLUES" (2:33) [Monitor Music BMI—Williams, Flato] Herb Williams sings the blues 'cause he's been put away for not paying alimony. Williams does it in narrative style with a rhythm back-ing. Some chuckles as he tells his "ALIMONY BLUES" ing. Some sad story. Some chuckles as he tells his

C+ "BECAUSE YOU'VE BEEN HURT" (2:31) [Mid Music BMI -Williams, Flato] Williams sings a slow beat ballad blues in earnest fashion. Tender, soft on the ears, waxing.

#### **JOHNNIE & JOE** (J & S 1664)

(J&S 1664) **B**+ "OVER THE MOUNTAIN, CROSS THE SEA" (2:30) [Zells BMI—R. Garvin] Johnnie & Joe ("I'll Be Spinning" picked up by Chess) come up with their second release and it's a good one. With the dent they made on their initial try, this one should be given a better jockey accept-ance and as a result should do well. It is a slow, rhythmic delighter well done. The kids have a good piece of material and a good sound. material and a good sound.

**B** "MY BAB'S GONE, ON, ON" (2:36) [Zells BMI — Garvin] Johnnie & Joe team well again on a middle beat bouncer. Flowery item that is easy to listen to. Pleaser that will probably be overlooked because of "Over The Mountain, Cross The Sea".



(Neil 106)

• Dorian Burton makes his bow on the Neil label and comes up with two solid sides. We think, however, that "One Little Kiss" is a shade the stronger of the two. It is a happy, romantic quick beat bouncer with a wonderful arrangement. Dorian has written a number

# of national best sellers, and he is the writer of both pieces of his own material here. Cute deck that could make it big. The flip, "I Want You", is another happy lilter filled with an infectious quality. Burton delivers well, making it a powerful two-sider. However, our own choice is "One Little Kiss".

#### SUNNYLAND SLIM (Cobra 5006)

**B** "IT'S YOU BABY" (2:13) [Ar-mel BMI — Albert Luandrew] Sunnyland Jim wails a middle beat bouncer effectively. Treatment is for the down home markets, where it should make a good dent in the sales picture.

"HIGHWAY 61" (2:54) [Armel B **B** BMI—Albert Luandrew] Another for the southern markets. Quick beat with wailing vocal and wailing in-strumental support. Another ok side.

#### LIGHTNIN' HOPKINS (Herald 497)

**C+** ("REMEMBER ME'' (2:21) Hopkins sings a slow, deliberate paced deep south blues. His easy singing and light fingered guitaring make this an easy to take—typical Hopkins.

**C+** "PLEASE DON'T GO BABY" (2:23) [Angel BMI—Lightnin' Hopkins] Backing is very similar to the upper deck. Slow paced plea to his baby not to leave him.

#### SPIRITUALS

#### HEAVENLY KINGS

(J.O.B. 1111) D. "LORD **B**+ "LORD FREE MY SOUL" **B**+ (3:00) [Lawn BMI—Douglas] The Heavenly Kings offer a slow beat gospel tune with excitement and reverence Moving deck for the spiritual market.

market. **C+** "ANYWAY YOU BLESS ME LORD" (2:45) [Lawn BMI— McCoy] The Heavenly Kings up the tempo on the flip, giving the material a shouty and jubilee excitement.

THE FAMOUS DAVIS SISTERS

(Savoy 4079) **B**+ [Savoy 8MI—Davis] The Famous Davis Sisters deliver a slow paced, inspiring reading of a tuneful reli-gious item. Midway the Sisters stir up the rhythm. Excellent lead carries the tune beautifully. Top religious dack deck.

**B** "OH SINNER" (2:42) [Savoy BMI—Davis] Another strong side offered with sincerity and good voices. Stirring gospel wax.





ne

MONTREAL MEMOS:



**PARTICLE MEMORE:** Birdland Stars of 1957, which has been booked into the Montreal Forum of a one nighter on Friday, March 15th includes such greats as Billy Eckstine, Sarah Vaughan and Count Basie and his orchestra.... Gurrently featured at the Ritz Cafe of the Ritz Carlton Hotel is Latin American singer Anamorena.... Gordie Fleming, one of Canada's outstanding accordionists, and his quartet will replace the Bill Moodie Trio in the Normandie Room of the Sheraton-Mount Royal Hotel on March 4th.... For the first time in Montreal, Arthur Fiedler and the Boston Pops orchestra will hotel on March 4th.... The Rover Boys, who have a great following here in Montreal, are currently head hing the show at the Bellevue Casino and drawing very good business. They will be followed into this location by The Baker Sisters.... The Mocambo, Montreal's giant size night club in the east end of two features this week Joe Valino, Vik recording attist. Don Rondo, Jubilee artist will follow into this location on March 4th.... Local artists latching on the being "Jeune Amorr" by Marcel Martel on Apex and the other titled "Young Love" with two different French adaptations, by have two different adaptations of a number 1 hit ture. "Premier Amour" by Jean Boucher on RCA. Confusion reigns supreme when any have two different adaptations of a number 1 hit ture.

TORONTO TOPICS:

was in town February 20th, for CBC-TV guest appear-Rosemary Clooney



Rosemary Clooney was in town February 20th, for CBC-TV guest appear-ances. It was wonderful having Rosemary back in our town, even if it was only for a day... The Golden Gate Quartet appear-ing nightly at Bassel's. And as usual, the boys are great... Monique Cadou was special guest on the Jackie Rae Show Feb. 21... Peggy Jo a talented youngster from Hamilton will make her American debut on the Lawrence Welk Show March 4th... Froil Garner due in at the Colonial Feb. 25th... Phineas Newborn, Jr. Quartet will be appearing at the Town Tavern for one week beginning Feb. 25th. BYTOWN BROWSING:

**BYTOWN BROWSING:** While the top DJ's pop choice of Ottawa in mid-February was Sonny James' "Young Love," Keith Sterling (CKOY) and Gord Atkinson (CFRA) believe that the up-and-coming contender in the Ottawa Valley is Tommy Sands' "Teenage Crush." . . . Across the river at the Circus Lounge of Hull's Ottawa House, Beverly Kenney. Beverly's latest jazz LP with Jimmy Jones and The Basieites was hailed by Sunny Jim Terrell (CFRA) as the top jazz LP of the week, Feb. 15th. . . . Keith Sterling (CKOY) in his weekly "Ottawa Journal" column commented that new tunes have finally appeared to challenge the long stand-ing Top Ten. ing Top Ten.

#### No Letup In Rise of Fortunes of Tommy Sands

HOLLYWOOD—There was no let-up last week in the public's response to Tommy Sands, the 19-year-old singer-actor who won fame overnight and the acclaim of critics and the public alike when he made his TV debut as star of "The Singin' Idol" on the "Kraft TV Theater" over NBC-TV, January 30.

These developments occurred:

These developments occurred: 1. His first Capitol recording "Teen-Age Crush" and "Hep Dee Hootie" (Cutie Wootie), the two songs fea-tured prominently in the "Kraft Thea-ter" production, had reached more than 565,000 orders in the first 14 days since release and orders were papering into Capitol's branches and pouring into Capitol's branches and distributors all over the country at an

average rate of 80,000 a day. 2. More than 10,000 pieces of fan mail had been received, all wishing to know about joining a Tommy Sands Fan Club. In this connection, this



week, the machinery was set up to week, the machinery was set up to operate such a fan club on a national basis, with local chapters being set up throughout the nation. Adele Mal-lard was named the National Chair-man of the club. All inquiries regard-ing the establishment of local chap-ters of Tommy Sands Fan Clubs should be directed to Miss Mallard at P. O. Box 349, North Hollywood, California. California.

3. Every major motion picture stu-dio was bidding for the services of Sands as a singer-actor, although the youth has not signed with any studio vet.

4. Because of his smash success in his TV debut on the "Kraft Theater" the producers of this teleprogram have requested he do three more shows.

Show" 5. "The Jackie Gleason Show" (CBSTV) has asked him to do six appearances in 1957. 6. A one-day-a-week appearance on

Ernie Ford's daytime show was set up. 7. Sands has been requested to do a stage show at the Paramount Theatre in New York.

8. Special two-color Tommy Sands 8. Special two-color Tommy Sands Fan Club counter cards, with applica-tions for membership in the club at-tached, were being rushed into produc-tion for placement in record dealers' stores throughout the country. The first printing 'of applications was set at 250.000. at 250,000.

at 250,000. 9. Arrangements were being com-pleted whereby the nation's dee jays would tie-in to the membership drive to enroll Tommy Sands' fans in local chapters of clubs. 10. A Tommy Sands cover had been set for the March 23rd issue of *The Cash Box.* 

Cash Box.



9. | Miss You Already (Young)

LEE SUTTON WWVA—Wheeling, W. Va. 1. Loving You (Lee & Cooper) 2. Mister Love (Rusty & Doug & W. Barkdull) 3. Ho Honey Ho (Osbornes & Allen) 4. Throwing My Life Away (J. Williams) 5. Heyl Honey (D. Owens) 6. Banana Boat Song (Johnnie & Jack) 7. Am I Losing You (J. Reeves) B. I'm Coming Home (Horton) 9. Stolen Moments (H. Snow) 10. Wasted Words (R. Price)

GEORGE (D.J.G.K.) KLEIN

WMC—Memphis, Tenn. There You Go (J. Cash) Too Much (E. Presley) Young Love (S. James) Your True Love (C. Perkins) Singing The Blues (Robbins I Walk The Line (J. Cash) I'm Tired (W. Pierce)

7. I'm Tireg (W. B. Walkin' After Midnight (P. Cline) 9. Crazy Arms (J. Lewis)

10. Ubangi Stomp (W. Smith)

BOB ROARK WAUE—Louisville, Ky. 1. Young Love (5. James) 2. Knee Deep In The Blues (M. Robbins) 3. There You Go (J. Cash) 4. Sugar Beet (P. W. King) 5. I've Get A New Heartache (R. Price) 6. I'm Tired (W. Pierce)

(R. Price) 6. I'm Tired (W. Pierce) 7. Am I Losing You (J. Reeves) 8. Knee Deep In The Blues (M. Robbins) 9. No Longer Will I Cry

10. Same Two Lips (M. Robbins

LEE SUTTON

Page 44

Country man

JIM KINGMAN WSSC—Sumter, S. C. 1. You And Me (Wells & Foley) 2. Hen Scratchin' Stomp (Reno & Smiley) 3. Before I Met You (C. Smith) 4. Cat Came Back (S. James) 5. Gone (F. Husky) 6. Hot Dog! That Made Him Mad (W. Jackson) 7. I Don't Like I Did (J. Horton) 8. My Little Rat (R. Sovine) 9. By The Sweat Of My Brow (H. Locklin) 10. Good Lookin' 8londe (E. Arnold) JIM KINGMAN "CHUCKWAGON GING NICHOLS KOWB—Laramie, Wyo. 1. Young Love (5. James) 2. Singing The Blues (Robbins) 3. I've Got A New Heartache (R. Price) "CHUCKWAGON CHUCK"

(R. Price) 4. I'm Tired (W. Pierce) 5. There You Go (J. Cash) 6. Am I Losing You (J. Reeves) 7. Stolen Moments (H. Snow) 8. I Wouldn't Know Where To Begin (E. Arnold)

COUSIN JOHNNY" SMALL "COUSIN JOHNNY" SMALL WNLC—New London, Conn.
1. Am I Losing You (J. Reeves)
2. Ho Honey Ho (Osbornes & Allen)
3. I've Got A New Heartache (R. Price)
4. There You Go (J. Cash)
5. Buttahatchee
(Jackson & White Oak Mt. Boys)
6. Gonna Find Me A Bluebird (M. Rainwater)
7. Yearning (Jones & Hicks)
8. Stolen Moments (H. Snow)
9. 8!ue Echo (C. Atkins)
10. Whispering Wind (R. King)

KEN PARSONS

- KEN PARSONS KRLA—Little Rock, Ark. 1. Young Love (S. James) 2. I Ain't Getting Nowhere With You (Endsley) 3. There You Go (J. Cash) 4. Am I Losing You (J. Reeves) 5. I Miss You Already (Young) 6. Money (Browns) 7. Your True Love (C. Perkins) B. Too Much (E. Presley) 9. Same Two Lips (M. Robbins) 10. Walkin' After Midnight (P. Cline)

#### "BALIN' WIRE" BOB STRACK

STRACK KIMO—Independence, Mo. 1. Knee Deep In The Blues (M. Robbins) 2. I'm Coming Home (J. Horton) 3. Bluebird (M. Rainwater) 4. Am I Losing You (J. Reeves) 5. Baggy Britches (B. Walker) 6. That's The Way I Like You (C. Smith) 7. Miss You Already (F. Young) 8. There You Go (J. Cash) 9. Stolen Momente (H. Snow)

- 9. Stolen Moments (H. Snow) 10. Treasured Souvenirs (Dallas) "SLEEPYHEAD CLIFF"

SLEEPTHEAD CLIFF"
KASM—Albany, Minn.
1. Wasted Words (R. Price)
2. Young Love (S. James)
3. There You Go (J. Cash)
4. It's My Way (W. Pierce)
5. You're The Reason I'm In Love (S. James)
6. I've Got A New Heartache (R. Price)

(R. Price) 7. I Got Shook (Andrews) 8. Our Love Affair (D. Owens) 9. Poor Man's Riches (Barnes) 10. Yearning (Jones & Hicks)

J. ALLEN BRIMMER

2. 3.

WJIV—Savannah, Ga. Daylight Angle (V. Claud) Careless Love (S. Whitman) Young Love (S. James)

4. There You Go (J. Cash) 5. Singing The 8lues (Robbins)

6. Voice From On High (B. Monroe)

9. Tomorrow I'll 8e Gone (J. Shephard) 10. Blue Echo (C. Atkins)

"CLIFF" RODGERS

WHKK—Akron, Ohio Young Love (S. James)

2. I'm Gonna Live Some 8efore I Die (F. Young)

4. Tomorrow I'll 8e Gone (J. Shepard)

5. Am I Losing You (J. Reeves)

6. I've Got A New Heartache (R. Price)

7. Knee Deep In The Blues (M. Robbins)

8. Train Of Love (J. Cash)

9. Uh Uh No (G. Jones) 10. Don't Laugh (Louvins)

Gone (F. Husky)

7. I'm Tired (W. Pierce)

8. Train Of Love (J. Cash)

(Logsdon) 10. Wasted Words (R. Price) ART BARRETT

- ART BARRETT WSIG—Mount Jackson, Va. 1. You Are The One (C. Smith) 2. Young Love (S. James) 3. Knoxville Girl (Louvins) 4. Singing The Blues (Robbins) 5. You Gotta Be My Baby (G. Jones) 6. There You Go (J. Cash) 7. Singing Waterfall (Williams) 9. Dark (Esthid Me (E Tubb)

- 8. Don't Forbid Me (E. Tubb)
- 9. You And Me (Wells & Foley) 10. Don't Laugh (Louvins)

JIMMIE WILLIAMS

- WNOP—Newport, Ky. 1. Gone (F. Husky) 2. I Ain't Gettin' Nowhere With You (M. Endsley) 3. Young Love (S. James) 4. Sugar Beet (P. W. King) 5. Playing For Keeps (Presley) 6. Family Reunion (Ioan & Jaurel Co. Soys)

- (Logan & Laurel Co. 8oys) 7. I Was The First One

7. I Was The First One (H. Thompson) 8. There You Go (J. Cash) 9. Sittin' In The &alcony (Dee) 10. You Can't Hurt Me Anymore (C. Smith)

GEORGE POPKINS GEORGE FORMAL WXGI-Richmond, Va. 1. Young Love (S. James) 2. Gone (F. Husky) 3. Fraulein (8. Helms) 4. Walkin' After Midnight (P. Cline)

- (P. Cline) S. Money (Terry & Rusty & Doug) 6. Only One Love (G. Hamilton IV) 7. Knee Deep In The Blues (M. Robbins) 8. I Ain't Gettin' Nowhere (M. Endsley) 9. That's The Way I Like You Best (C. Smith) 10. I Wish I Could Love Like That Again (G. Douglas)

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

**Disk Jockey REGIONAL RECORD REPORTS** DAY SANDSTROEM

DAY SANDSTROEM WWRI—West Warwick, R. I. 1. Fourteen Karat Gold (D. Richards) 2. Train Of Love (J. Cash) 3. Good Lookin' Blonde (E. Arnold) 4. Young Love (S. James) 5. There You Go (J. Cash) 6. Baby Loves Him (W. Jackson) 7. Searching (K. Wells) 8. Stolen Moments (H. Snow) 9. Wasted Words (R. Price)

- Wasted Words (R. Price)
- 10. Silver Haired Daddy Of Mine (Richie & Zack)

"COWBOY PHIL" REED "COWBOY PHIL" REED WHJB—Greensburg, Pa. 1. Am I Losing You (J. Reeves) 2. Mister Love (Rusty & Doug & W. Sarkdull) 3. Loving You (Lee & Cooper) 4. I'm Tired (W. Pierce) 5. Repenting (K. Wells) 6. Fourteen Karat Gold (D. Richards) 7. I Walk The Line (J. Cash) 8. Stolen Moments (H. Snow) 9. Stranger (A. Rave)

- - 9. Stranger (A. Raye)

10. Tomcat's Kitten (Johnnie & Jack)

HENRY TUCK

- HENRY TUCK WREV—Reidsville, N. C. 1. Young Love (S. James) 2. Singing The Blues (Robbins) 3. Am I Losing You (J. Reeves) 4. Fourteen Karat Gold (Richard/Zach) 5. I Miss You Already (Young) 6. I've Got A New Heartache (R. Price) 7. There You Go (J. Cash) B. Poor Man's Riches (Barnes) 9. Marianne (T. Gilkyson) 10. Alcatraz (Hayseeder)

"PORKY" CHARBONNEAU

"PORKY" CHARBONNEAU CKY—Winnipeg, Canada 1. Young Love (S. James) 2. Singing The Blues (Robbins) 3. Knee Deep In The Blues (M. Robbins) 4. There You Go (J. Cash) 5. Too Much (E. Presley) 6. Am I Losing You (J. Reeves) 7. I'm Gonna Live Some Sefore I Die (F. Young) 8. I'm Tired (W. Pierre)

8. I'm Tired (W. Pierce) 9. I've Got A New Heartache (R. Price)

10. A Dozen Hearts 夜. Arnold)

FL "DID" DWYER

FL "DID" DWYER KSWO—Lawton, Okla. 1. Uh Uh No (G. Jones) 2. Crazy Arms (R. Price) 3. Gone (F. Husky) 4. Young Love (S. James) 5. 8anana Boat Song (Johnnie & Jack) 6. Knee Deep In The Slues (M. Robbins) 7. Repenting (K. Wells) 8. Singing The Blues (Robbins) 9. 8lue Echo (C. Atkins) 10. Too Much (E. Presley)

TOMMY UNDERWOOD WDIG—Dothan, Ala. 1. Young Love (S. James) 2. Singing The Blues (Robbins) 3. I've Got A New Heartache (R. Price)

Am I Losing You (J. Reeves)

7. Same Two Lips (M. Robbins)

8. | Miss You Already (Young)

9. God's Eyes (E. Tubb) 10. It Takes A Worried Man (M. Tillis)

"NERVOUS NEPHEW"

NERVOUS NEPHEW<sup>AA</sup> NED NEEDHAM WMOP—Ocala, Fla.
There You Go (J. Cash)
I Wish I Could Love That Much Again (G. Douglas)
Passion And Pride (J. Carson)
Knee Deep In The Blues (M. Robbins)

5. Don't Stop The Music (Jones)

6. I'm Coming Home (Horton) 7. Rockin' In The Congo (H. Thompson)

8. Gonna Find Me A 8luebird (M. Rainwater)

9. There Goes My Love (Owens)

10. Children And Fools (T. Ritter)

4. There You Go (J. Cash) 5. I'm Tired (W. Pierce)

6.



ł

4

2

3

8

7

9

#### AM I LOSING YOU

Jim Reeves (RCA Victor 20-6749; 47-6749)

I'M TIRED Webb Pierce (Decca 30155; 9-30155)

7	I'VE GOT A NEW HEARTACHE 5				
	Ray Price (Columbia 21562; 4-21562)				
	(00/0///0/2//0/2/				

#### CRAZY ARMS

Ray Price (Columbia 21510; 4-21510)

I WALK THE LINE Johnny Cash (Sun 241; 45-241)

KNEE DEEP IN THE BLUES Marty Robbins (Columbia 40815; 4-40815)

### **Tom Perryman Named Co-ordinator of WSM'S** "Grand Ole Opry"

NASHVILLE, TENN .--- Tom Perryman has been appointed co-ordinators of WSM's "Grand Ole Opry" Artist Service Bureau, opry director Dee Kilpatrick announced last week.

Perryman, who joined the 50,000 watt clear-channel station five months ago, is being rewarded with this new assignment for his great success with his all-night country disk jockey program, "Opry Star Spotlight."

WSM president, Jack DeWitt, officially stated: "It is with regret that we transfer Tom Perryman from the 'Opry Star Spotlight' program which he has made so successful by following the recommended format and his own ideas. However, we find it necessary to expand cur Artists' Service Bureau and because of Tom's being an astute radio man plus his past experience with talent and bookers, he is our logical choice for this promotion."

Perryman, 30, in his new assignment reports to and is responsible to Kilpatrick. His specific duties will be booking, clearing dates for "Opry" talent, managers, and promoters, and dealing directly with "Opry" talent and talent buyers.

The basic format, it was emphasized, of Perryman's most recent assignment on the all-night show, will remain unchanged, viz: to promote and exploit "Grand Ole Opry" talent by playing their records and publicizing their show dates.

Perryman's successor has not yet been named, but it is understood that he will be selected from WSM's present announcing staff.

Perryman's background includes stints as dee jay and program director at Jacksonville and Gladewater, Texas. He was also station manager at the latter. He was active in local civic organizations and fund-raising campaigns in Texas.

A U. S. Navy veteran, Perryman is a graduate of Tyler Commercial College, Tyler, Texas, with a radio-telephone license.

Bash

1. YOUNG LOVE

I'M TIRED

TOO MUCH I MISS YOU ALREADY

BLUE ECHO; BUTTERHATCHEE.

10. STOLEN MOMENTS

3.

5. 6.

**Opry Signs Wagoner** 

NASHVILLE, TENN. --- Porter Wagoner formerly of "Ozark Jubilce," has headed South to take up permanent residence at WSM's Grand Ole Opry. The hit-making Missourian made his Opry debut on Saturday, February 23.

Porter was born deep in the hill country of the Ozarks and as a child delighted his family with Sunday "parlor concerts." His first "paying job" as a singer saw him doubling as a butcher and clerk at Vaughn's market in West Plains, Mo. The proprietor, Mr. Vaughn bought a Monday through Friday strip of programs from the local radio station and put Porter on the air. On the show, Porter took to the air at six each morning with songs and special announcements of special prices on canned goods. "At that hour of the morning," Porter recalls, "I never had anybody to sing to in person. In fact, I was lucky to have the store's sleepy-eyed cat for a studio audience."

Porter's unseen audience grew un-til his was one of the most popular shows in all of West Plains. His popularity increased so much that he was invited by KWTO in Springfield to join the station. He was given four shows a day. A year later, he was signed to an RCA Victor contract.

Signed to an RCA Victor contract. The first record to call Porter's name and talent to the nation's at-tention was "Company's Comin'." It was later followed up with the most successful of his songs to date, "Satis-fied Mind," which has helped to give him a permanent place among the top names in Country music names in Country music.



NASHVILLE, TENN.-Continuing NASHVILLE, TENN.—Continuing its policy of adding top talent to its "Grand Ole Opry" lineup, WSM last week announced the signing of the well-known Cooper Family of WMVA (Wheeling) Jamboree fame.

The Coopers—Wilma Lee and Sto-ney and their 15-year-old daughter, Carolee—who have been on the West Virginia station for 12 years, will move to Nashville immediately "Opry" director, Dee Kilpatrick, an-nounced nounced.

The Coopers, who operate under the title of the Clinch Mountain Clan, also include Woody Woodhelm, bass and comedy; Johnny Clark, banjo, and Jimmy Crawford, steel guitar.

Sonny Jomes (Capitol)

Sonny Jomes (Capitol) Jim Reeves (RCA Victor) Johnny Cosh (Sun) Morty Robbins (Columbia) Ray Price (Columbia) Webb Pierce (Decca) Marty Robbins (Columbia) Elvis Presley (RCA Victor) Foron Young (Copitol) Hank Snow (RCA Victor)

**The Country Records** 

**Disk Jockeys** 

**Played Most** 

AM I LOSING YOU THERE YOU GO SINGING THE BLUES

SINGING THE BLUES

7. KNEE DEEP IN THE BLUES

A SUMMARY OF REPORTS RECEIVED FROM THE MATION'S DISK JOCKEYS



It seems that the old flu bug has bcen visiting quite a few of the folks in this area. Jimmie Williams (MGM) was off his shows over both WNOP and WWVA for the week end; Ray Scott who also spins the country wax at WNOP was also off work at WNOP and Nelson King "King of The Country Spinners" has been off WCKY for the past week. Should you have missed this column the past week, your correspondent can also blame it too on influenza.

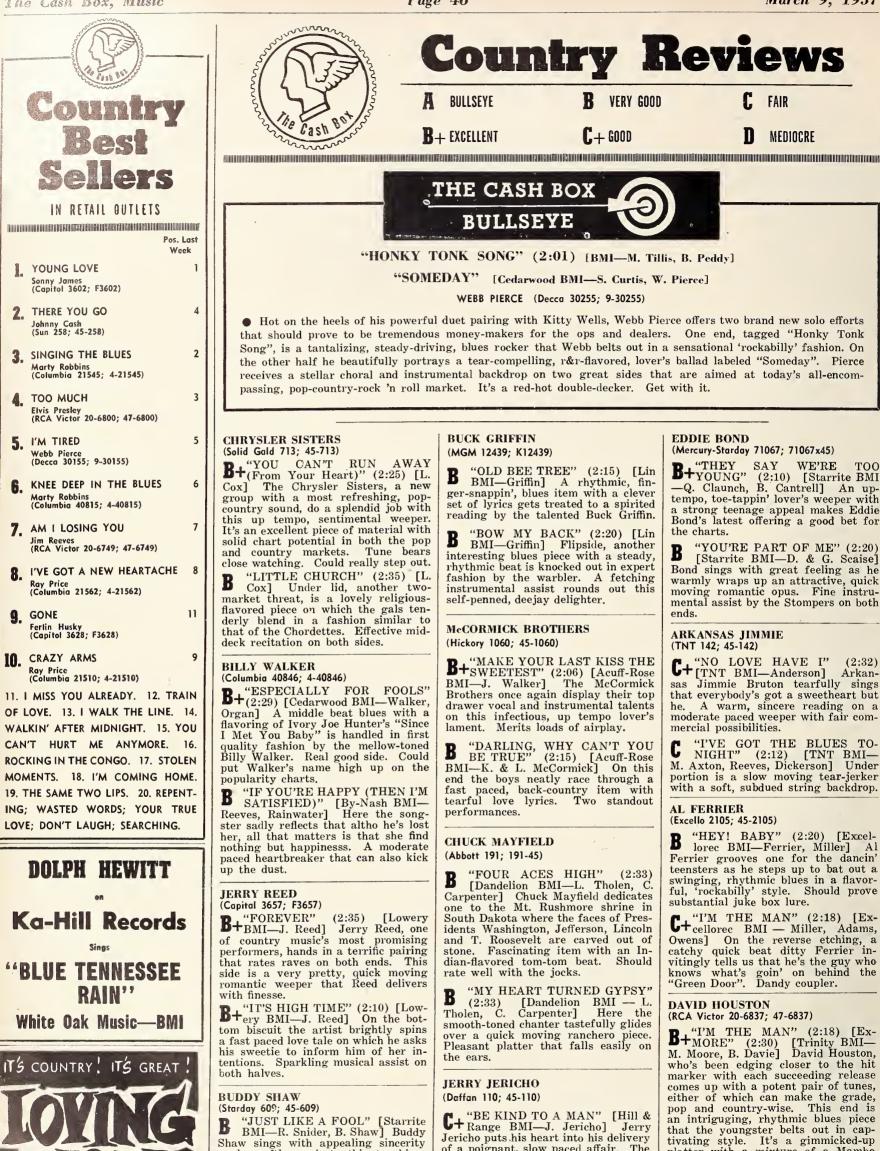
Four finalists have been chosen by WCPO-TV to replace the resigned Bob Braun of Dotty Mack's Pantomime Hit Parade. The finalists now in the running are Berry Glazer, 22 of Indianapolis; Larry Sullivan, 22, of Middletown, Ohio; Don Chastian, 21, of Oklahoma City; and Bob Smith, 23, of Ft. Thomas, Ky. In the meantime it was learned that Bob Braun who is now appearing over WLW-T will start a new program of his own on March 2nd, aimed at the teenagers. . . . Ron Allen subbed for vacationing Will Lenay on WSAI while will enjoyed fishing in Florida's Everglades. Spencer Danes, WKRC-R newscaster, and his wife Jean had their first child, a boy, Gregory, who weighed in at seven pounds. . . . They tell us that Harry Carlson has a new discovery in Miss Meinert, an Organist, whose latest Fraternity album is "Organ Moods." . . . Rex Dale of WCKY will celebrate his 20th year in show business Thursday, Feb. 21st. Our con-gratulations. . . The Cincinnati Symphony Orchestra will be heard in the world-premiere broadcast over CBS radio Sunday 8:05 PM, in a religious musical program "Children of God."

The Davis Sisters, who recorded "I Forgot More Than You'll Ever Know" for RCA Victor a few years ago, tell us that they are no longer with the label and that they are doing some shopping at the present. . . . A very fine letter in the mail from "Wild" Bill Earl of WLSV, Wellsville, N. Y. Bill tells us that he has been booking Dottie Swan of WWVA from Wheeling. He has a four piece band which he calls the "Covered Wagon Boys". A few weeks ago he was a visitor to WRVA's "Old Virginia Barn Dance."



"It's What's in THE CASH BOX That Counts"

Page 46



BUDDY SHAW (Storday 60?; 45-609) B "JUST LIKE A FOOL" [Starrite BMI—R. Snider, B. Shaw] Buddy Shaw sings with appealing sincerity as he softly projects this touching, moderate paced lover's ballad. B "I BELONG TO YOU" [Starrite BMI—R. Snider, B. Shaw] The warbler turns in another reading on this end as he gets his message of love across with plenty of feeling. An easy-moving affair that deserves a goodly share of the sales and spins.

hima Lee & Stoney Cooper HICKORY - 1058

#### **BUCK GRIFFIN** (MGM 12439; K12439)

'OLD BEE TREE" (2:15) [Lin **B** "OLD BEE TREE" (2:15) [Lin BMI—Griffin] A rhythmic, fin-ger-snappin', blues item with a clever set of lyrics gets treated to a spirited reading by the talented Buck Griffin.

R

**C**+ GOOD

VERY GOOD

**B** "BOW MY BACK" (2:20) [Lin BMI-Griffin] Flipside, another interesting blues piece with a steady, rhythmic beat is knocked out in expert fashion by the warbler. A fetching instrumental assist rounds out this self-penned, deejay delighter.

#### McCORMICK BROTHERS (Hickory 1060; 45-1060)

**B**+"MAKE YOUR LAST KISS THE SWEETEST" (2:06) [Acuff-Rose BMI—J. Walker] The McCormick Brothers once again display their top drawer vocal and instrumental talents on this infortious up tomme lower's on this infectious, up tempo lover's lament. Merits loads of airplay.

**B** "DARLING, WHY CAN'T YOU BE TRUE" (2:15) [Acuff-Rose BMI--K. & L. McCormick] On this end the boys neatly race through a fast paced, back-country item with tearful love lyrics. Two standout performances.

#### **CHUCK MAYFIELD** (Abbott 191; 191-45)

**B** "FOUR ACES HIGH" (2:33) [Dandelion BMI—L. Tholen, C. Carpenter] Chuck Mayfield dedicates one to the Mt. Rushmore shrine in South Dakota where the faces of Pres-idents Washington, Jefferson, Lincoln and T. Roosevelt are carved out of stone. Fascinating item with an In-dian-flavored tom-tom beat. Should rate well with the jocks.

**B** "MY HEART TURNED GYPSY" (2:33) [Dandelion BMI — L. Tholen, C. Carpenter] Here the smooth-toned chanter tastefully glides over a quick moving ranchero piece. Pleasant platter that falls easily on

#### **JERRY JERICHO** (Daffan 110; 45-110)

**C+** "BE KIND TO A MAN" [Hill & Range BMI—J. Jericho] Jerry Jericho puts his heart into his delivery of a poignant, slow paced affair. The chanter sez that we should lend a helping hand to a guy when he's down. Penetrating piece of material.

**C** "SO ASHAMED" [Hill & Range BMI—T. Daffan] On the under side, a slightly up-tempo romantic weeper, the vocalist feels sorry that he made his sweetie blue.

## EDDIE BOND (Mercury-Starday 71067; 71067x45)

C

Π

FAIR

MEDIOCRE

**B**+"THEY SAY WE'RE TOO YOUNG" (2:10) [Starrite BMI -Q. Claunch, B. Cantrell] An up-tempo, toe-tappin' lover's weeper with a strong teenage appeal makes Eddie Bond's latest offering a good bet for the charts the charts.

**B** "YOU'RE PART OF ME" (2:20) [Starrite BMI-D. & G. Scaise] Bond sings with great feeling as he warmly wraps up an attractive, quick moving romantic opus. Fine instru-mental assist by the Stompers on both ends.

ARKANSAS JIMMIE (TNT 142; 45-142)

**C+** "NO LOVE HAVE I" (2:32) [TNT BMI—Anderson] Arkan-sas Jimmie Bruton tearfully sings that everybody's got a sweetheart but he. A warm, sincere reading on a moderate paced weeper with fair com-mercial possibilities.

C "I'VE GOT THE BLUES TO-NIGHT" (2:12) [TNT BMI— M. Axton, Reeves, Dickerson] Under portion is a slow moving tear-jerker with a soft, subdued string backdrop.

### AL FERRIER (Excello 2105; 45-2105)

**B** "HEY! BABY" (2:20) [Excel-lorec BMI—Ferrier, Miller] Al Ferrier grooves one for the dancin' teensters as he steps up to bat out a swinging, rhythmic blues in a flavor-ful, 'rockabilly' style. Should prove substantial juke box lure.

Substantial juke box lure. "I'M THE MAN" (2:18) [Ex-cellorec BMI — Miller, Adams, Owens] On the reverse etching, a catchy quick beat ditty Ferrier in-vitingly tells us that he's the guy who knows what's goin' on behind the "Green Door". Dandy coupler.

### DAVID HOUSTON (RCA Victor 20-6837; 47-6837)

(RCA Victor 20-6837; 47-6837) **B**+"I'M THE MAN" (2:18) [Ex-MORE" (2:30) [Trinity BMI— M. Moore, B. Davie] David Houston, who's been edging closer to the hit marker with each succeeding release comes up with a potent pair of tunes, either of which can make the grade, pop and country-wise. This end is an intriguging, rhythmic blues piece that the youngster belts out in cap-tivating style. It's a gimmicked-up platter with a mixture of a Mambo and a "16 Tons" beat. Mickey "Love Is Strange" Baker supplies the fabu-lous instrumental sounds.

**B**+(SOMEONE ELSE'S ARMS" (2:10) [Trinity BMI—J. Lowe] Here the polished song stylist decks out a heartfelt waltzer with telling effect.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



Jim Reeves' Personal Manager, Herb Shucher, phoned in to inform us that the "flu bug" caught up with Jim while completing a tour of Georgia and forida. Reeves was flown back from Miami to Nashville where he had to cancel out of the Prince Albert portion of WSM's "Grand Old Opry" on Sat., Feb. 23rd. Jim also had to cancel out dates in Hammond, Ind. on Sun., the 25th, and Tues., the 27th, in Castile, N.Y. Porter Wagoner subbed for him Betty Foley, Justin Tubb and Jim's band, headed by Tommy Hill, filled in at Castile. Herb tells us that Jim should be back on his feet for his Thursday, Feb. 28th appearance in Toronto, Can. Reeves will head-line the "Opry" package which includes Justin Tubb, George Jones, The Carlisles, Betty Foley, Tommy Hill and Reeves' Wagonmaster's Band. His current Victor waxing, "Am I Losing You", continues to climb the autor's popularity charts.



BETTY FOLEY

Page 47

Andy Jackson and the Tuxedoed Texans were pre-sented with a beautiful engraved gold plaque by their Fan Club No. 1 of Chicago preceding conclusion of their lengthy engagement at The Paramount Lounge in Cicero, Ill. The boys are now under tour direction of Mutual Entertainment Corp., 203 N. Wabash Ave-pue Chicago nue, Chicago.

BETTY FOLEY \* \* \* \* \* Denver Duke, one-half of Mercury's fast-rising Country duet, Denver Duke & Jeffrey Null, in the hospital for the past two weeks with a serious leg and hip injury resulting from a car accident. The boys had to cancel all current personals but hope to be on the road in a few weeks. Let's all send "get well" cards to Denver at 3131 South Lombard, Cicero, Ill. The twosome can be heard on wax with their newest Mercury waffle, "All Washed Up With You" and "A Million Tears." Paul Gilley, May-town, Ky., is the new manager for the boys. \* \* \* \* \* \*



\* \* \* \* \* \* Congratulations to Pee Wee King, for ten years' service on the RCA Victor label, was presented to him, by way of a plaque, from Harold Reitz, Victor Dis-tributor in the Milwaukee area. The occasion took place at the South Side Armory, Sunday, February 17th, during the "Fox River Valley Jamboree" matinee, which had a sell-out crowd. King's newest Victor release, "Sugar Beet" and "Alone In A Crowd," is being currently exploited by the Western Beet Sugar Producers, Inc., of San Francisco, California on a national basis.

Guest spot on the Prince Albert portion of The Grand Old Opry" on February 16 went to Wilma Lee, Stoney Cooper and The Clinch Mountain Clan (WWVA-Wheeling, W. Va. Jamboree and Hickory). Carolee, the Cooper's 14-year-old daughter, joined her parents on the Opry stage for the group's rendition of "Loving You," their latest Hickory release, which is proving a worthy follow-up to their strong chart-rider "Cheated To."

The Country Pardners, Bill Price, and Bobby Simpson are label hunting. They recently were with RCA Victor. The Pardners are also looking for a manager, and booker. Interested parties can contact them at 1606 North Allen St., Charlotte, N. C.

"Louisiana Hayride Star," James O'Gwynn, hits the wax market this week h his first Mercury-Starday pairing, "Who'll Be The Next One" and with his first Mero "Muleskinner Blues."

Cowboy Howard Vokes' 4-year-old son Howard Jr. in the hospital for an operation. Best wishes for a speedy recovery, Howard, Jr.



Wade Ray's manager, Del Roy types a note from Hollywood telling us that after a few months of planning and trying to find the time, Wade finally took off for a short vacation. Ray and his wife, Grace, loaded a trailer with fishing tackle and hunting gear and headed toward Mexico for a few weeks. He was scheduled to return Feb. 25th, to his old stand at Cowtown, where he has played for so many years. His current Victor release is a pop-country styling of the old Irwing Berlin tune, "When I Lost You," which was originally published in 1912. Deejay copies of the tune can be obtained by writing to Del Roy at 1823 N. Garfield Pl., Hollywood, Calif.

 WADE RAY
 \* \* \* \* \* \*

 WADE RAY
 Donn Reynolds, drops a few lines from "jolly old England," to say that tho a boy from the States the English folks are giving him a terrific time. Donn, who has been on commercial television and the BBC-TV, many times, in addition to his own radio show every Saturday nite on Radio Luxemburg, has cut sides for RCA Victor's English label, H.M.V. (His Master's Voice). His initial slicing was scheduled for a March 1st release. He goes on to say that many hillbilly fan clubs are popping up all over England, Scotland and Ireland.

From New London, Conn., "Cousin Johnny" Small reports that he is now on the air for an hour and three-quarters daily, Monday through Friday, with 2 shows, spinning c & w disks, and that the station has just added another half-hour of country music Saturday afternoons, with "Cousin Johnny" at the turntables. Johnny adds that WNLC carries another 2 hours per week of country music in addition to his shows.

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 17, N. Y.

## **Another Country Smash!**

MERCURY-STARDAY COUNTRY SERIES Exclusively Country & Western

ON

# IK

Benny is still swinging big with "Poor Man's Riches". Here is the great sound and style of America's newest country sensation singing:

"PENALTY"

"POOR OLD ME"

MERCURY 71057

THE CASH BOX BULLSEYE

> "PENALTY" [Starrite BMI-Marais, Barnes] "POOR OLD ME" [Starrite BM1-Barnes] BENNY BARNES (Mercury-Starday 71057; 71057x45)

(Mercury-Stordey 71057; 71057x45) Benny Barnes, whose click Starday waxing, "Poor Man's Riches" put him in the national spotlight, shows that it was no fluke as he follows it up with a powerful pairing, released, this time, under the combined Mer-cury-Starday banner. The topside, titled "Penalty", is a touching, middle beat romantic weeper that the song-ster sells with authority. He's equally effective on the flip portion, "Poor Old Me", a fast paced, sentimental love tale that he cruises thru in top calibre style. Both ends should meet with great approval from the jocks, ops dcalers and the public. Barnes is a real comer. Watch his stock soar. Watch his stock soar.

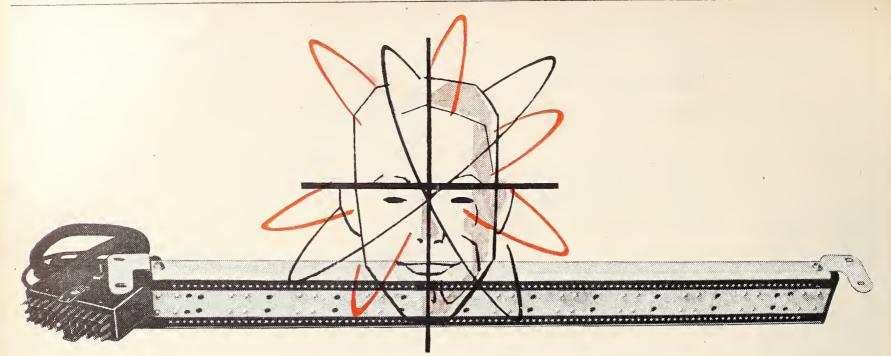
A WORD TO THE TRADE-

Country music is again on the rise. The potential for C&W music is bigger than ever before. Mercury-Starday is dedicated to bringing you fresh new sounds and styles that will rack up the C&W sales.



"It's What's in THE CASH BOX That Counts"

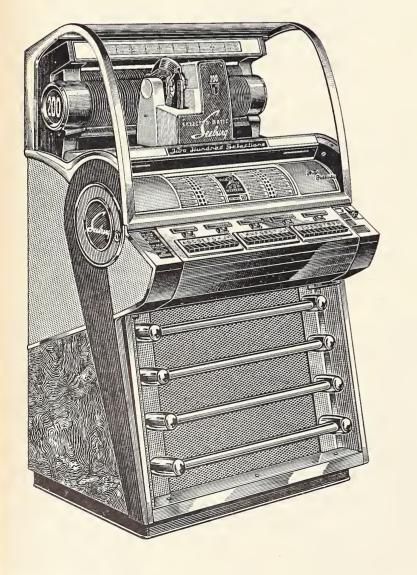
March 9, 1957



## the memory unit of the SEEBURG TORMAT SELECTION SYSTEM

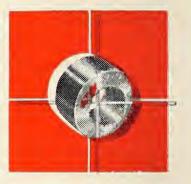
## (1) has no moving parts

## (2) is permanently sealed and guaranteed for 5 years



Only the Seeburg V-200 has the Tormat Memory Unit with no moving parts.

Instead of electro-mechanical assemblies involving hundreds of moving parts, there is a tiny Toroid (shown enlarged many times) to control the play of each record side. This is the first commercial application of Toroids other than for "memories" of giant computing machines.



# **Seeburg V-200**

THE MUSIC SYSTEM

THAT HAS EVERYTHING

FOR MODERN MUSIC MERCHANDISING







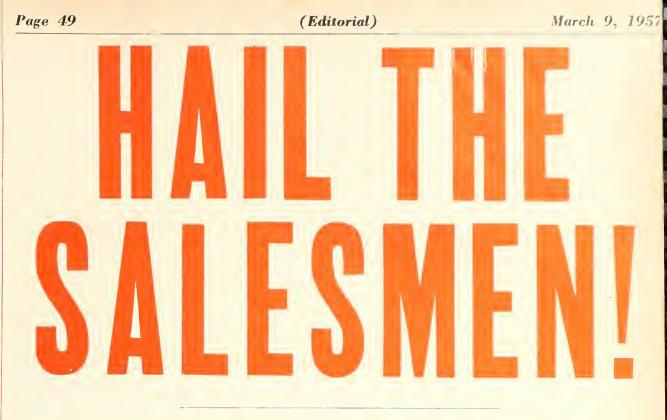


WASHINGTON, D.C. — You may have read in your local papers this past week the report by the Government that this country last year produced more goods and services than ever before. The gross national product for the year reached a total of \$412.4 billion, the Commerce Department reported. This was 5½ per cent increase over the course of the year. About ha'f of the 5½ per cent increase is represented by a real increase in volume of goods and services produced with the remainder reflected in price advances. January, 1957, started off well, showing the production index of 146, an increase over January, 1956's index of 148. All major industry divisions, except agriculture, contributed to the advance in national income, the report said. Income expansion centered mainly in payrolls and supplementary labor income. The nation's payroll of \$239 billion was up \$16 billion from 1955.

ATLANTIC CITY, N.J.—A leading clothing manufacturer said last week that the nation's economy would continue at peak level thruout 1957 despite "scare talk" in high government circles. Seymour J. Phillips, president of the Phillips-Jones Corporation, manufacturer of Van Heusen shirts, said: "Despite Administration talk of inflation leading to a depression, the fact is we now are and will continue for a long time in an inflationary period. Certain'y thru the end of this year general business will remain at a high level." He predicted one of the best years in the history of the soft goods industry.

PHILADELPHIA, PA.—We've been wondering. Are the people of Phila. smarter than those in the rest of the country—or are we just being facetious? Anyhoo—The metropolitan Life Insurance Company reports that, among cities with a million population or more, only Philadelphia showed a decline in marriages. Thruout the nation, in 1956 wedding bells rang 1,587,000 times, an increase from the 1955 figure of 1,542,000. In Indiana marriages increased 17 per cent, and in Oklahoma, it increased 11 per cent, the largest upswings.

TOPEKA, KAN. — Continuing its terrific expansion pace, the Du Pont Company announced it will build a new cellophane plant near Tecumseh, Kan., eight miles from Topeka. Construction will start in the Spring and it hoped to be in operation by early 1959.



There has never yet been an outstanding salesman in this industry who called on the trade just to sell merchandise or machines.

Every leading salesman has always made it a practise to pass on news. Like what was happening in other territories he covered. What other operators were doing to improve business. What people were saying about all kinds of new equipment. What leaders were doing to help the trade progress.

The salesmen of this industry have been more than just sellers of merchandise and machines.

They've been friends of the operators, jobbers and distributors upon whom they call.

They've pointed out the path of progress to a great many in their areas. They have been just as proud of the success these men achieved as if they, themselves, had been the ones to accomplish this success.

The salesmen of this industry have brought back to their manufacturers and to their distributors and jobbers the needs of their customers.

This resulted in manufacturers building equipment the operators required to continue progressively.

The same is true in the case of the salesmen for jobbers and distributors.

These salesmen tell their jobber and distributor employers what the operators want. The jobbers and distributors, in turn, relay this information on to the manufactories.

The result is that the operator always benefits because he has been cordial and courteous and friendly with the sales men who call on him.

It must be said for the great majority of operators, jobbers and distributors in this industry that they have opened their minds and their hearts to the sales men who call on them.

This has resulted in the closest cooperation which could ever exist between sellers and buyers.

In these days of fast changing business conditions such cooperation is absolutely invaluable. Such cooperation means that the manufactories will be better able to do what the operators want them to do.

Therefore it is actually the creed of the industry that operators greet salesmen who call on them with grand courtesy. With cordiality. With understanding of each other's position in the industry.

The result is that all will profit from such cooperation and from such better understanding.

HAIL THE SALESMEN!!

Page 50

March 9, 1957

"10c PLAY PLUS" PLAN GETS TOP **BACKING FROM NATION'S COINMEN** Mfrs and Distribs Urge Ops Adopt Chicago Meet Winds Up

"The Cash Box' 10c Play Plus Plan" to Obtain More Equitable Share of **Gross Intake and Assure Ops More Profitable Future Progress** 

CHICAGO—The Cash Box' "10¢ Play Plus" plan is getting top backing thruout this important coincenter as well as in cities and towns everywhere in the nation.

Manufacturers and distributors have joined in with operator-leaders urging operators to adopt *The Cash Box*<sup>\*</sup> "10¢ *Play Plus*" plan to assure themselves a more profitable and pro-

themselves a more profitable and pro-gressive future. These leaders point out that, what-ever system the operators adopt, will bring them a much more equitable di-vision of the gross intake than what they are, today, obtaining on a 50%-50% commission basis. With dime play in effect in almost

every important center in the nation, due to the higher cost of machines, increased overhead expense and tre-mendously hiked labor costs are hurt-ing operators unless they arrange for a more equitable share of the gross in-take from their machines

a more equitable share of the gross in-take from their machines. The manufacturers of the new and more expensive machines, regardless of the increased earning power of these machines and regardless of whether they are music or amusement ma-chines, realize that these offer an un-usually fine opportunity for the oper-ators to arrange for a more equitable ators to arrange for a more equitable percentage commission basis while adopting and/or continuing dime play. Tho a large number of operators, everywhere in the country, have already advised that they plan to adopt The Cash Box' "10¢ Play Plus" plan, the fact that leading manufacturers and distributors have also come back of this plan has helped a great many

to get started so much sooner. Many operator's associations all over the nation have already broadcast the information concerning The Cash Box' "10¢ Play Plus" plan to Cash Box' "10 their members.

One outstanding manufacturer of

One outstanding manufacturer of amusement machines in Chicago is urging operators of his new game to switch to 65%-35% commission basis in addition to  $10\phi$  play. Wisconsin's music merchants will meet this coming week and discuss a change to a more equitable percen-tage commission basis in addition to dime play, even tho the entire state isn't as yet all on dime pay. Other associations are also taking up this matter. Such as the CIAA (Chicago Independent Amusement Association).

(Chicago Independent Amusement Association). It is hoped by the members of *The Cash Box* that this new proposal, which it has made to help the opera-tors assure themselves a more profit-able and progressive future, won't table as low to come into help as did take as long to come into being as did the original suggestion of *The Cash* Box that operators change from nickel to dime play.

# **Wurlitzer Sales Clinic**



ROBERT H. (BOB) BEAR

NORTH TONAWANDA, N. Y .--During the past month The Rudolph Wurlitzer Company, this city, has conducted a series of five Regional Sales Clinics to acquaint distributors' sales and service personnel with the most modern selling techniques. Bob Bear, Wurlitzer phonograph sales manager, and A. D. Palmer, Jr., head of the advertising and sales promotion departments. covered the country practically from coast to coast and border to border in a month-long trip which included more than 10,000 flying miles.

The first meeting in Dallas, Texas was held on Monday, January 28. Distributor personnel were represented from: Commercial, Dallas and San Antonio: Culp, Oklahoma City; Standard, Little Rock, and Steele, Houston.

Jacksonville, Florida was the locale of the second meeting held on Saturday, February 2. Included in the meeting were sales and service personnel from: Brady. Charlotte: Bush. Jacksonville and Miami: F.A.B., New Orleans, and Peach States, Atlanta and Columbia, Ga.

The third meeting on February 11 was held at the Disneyland Hotel near Los Angeles. The distributors repre-sented included: Canyon. Tucson; Draco, Denver; Emarcy, San Francisco; Northwest, Seattle; Rutter, Salt Lake City, and Sierra, Los Angeles. In addition to the sales clinic sessions, this group was Wurlitzer's guest at the Disneyland Park on the day following the meeting. Here they enjoyed a visit to the Wurlitzer Mu-sic Store, Circa 1850.

The fourth sales clinic session was held in Philadelphia at the Benjamin Franklin Hotel on Monday, February 18. Eastern distributor representation included: Active, Philadelphia; Bilot-



ta, Albany and Newark, N. Y.; Cruze, Charleston; Music, Pittsburgh; O'Connor, Richmond; Redd, Boston; Roth, Wilkes-Barre, and Young, New York City.

The final meeting took place at the Morrison Hotel in Chicago on Monday, February 25. There was a large attendance from Mid-Western distributors including: Angott, Detroit; Central, Omaha; Century, Columbus; Cleveland Coin, Cleveland and Toledo; Co-Operative, Louisville; Coven, Chicago; Lew Jones, Indianapolis; Mid-West, Kansas City; Sandler, Des Moines and Minneapolis; T & L, Cincinnati, and United, Milwaukee. The guests were hosted on Monday night by Bob Bear at the 1957 Ice Revue in the Boulevard Room of the Conrad Hilton Hotel.

In discussing the sales clinic idea, Bob Bear said: "We have felt for some time that it would be to our advantage as well as to the advantage of the distributors' sales personnel to exchange ideas on new and improved selling methods. In these meetings we were also able to interject through synchronized slide-sound films the successful sales methods of professional sales trainers.

"At the same time, it was our purpose to fully acquaint everyone representing Wurlitzer with the new all-location line for 1957. Quite frankly, we have these men who sell Wurlitzer phonographs an early look at our model '2150' which has been included in our 1957 line and is available for delivery in March.

"We feel that this series of meetings has been tremendously successful and have been assured by many salesmen who attended that they were well worthwhile. We are considering repeating gatherings of this kind at regular intervals in the future," concluded Bear.

## Mfrs. Suggests 65-35 Commish Basis



HERB OETTINGER

CHICAGO - Operators who purchase the new United Manufacturing Company's "Bowling Alley" receive a location contract which suggests that they place the game on a 65%-35% commission basis.

commission basis. This is, of course, in addition to the fact that "Bowling Alley" is already sent out with dime play coin chutes. "We feel", stated Herb Oettinger, vice-president of United, "that the operators should, most definitely, ar-range for a location contract that calls for the operator receiving 65%

of the gross intake and the location to obtain 35% of the gross on our new 'Bowling Alley'. "The time has come", Oettinger

commented, "when the operators must obtain a more equitable share of the

obtain a more equitable share of the gross intake. "Certainly", he added, "they can definitely do so with our 'Bowling Al-ley' which has already proved itself the most outstanding of all the great games United has ever manufactured. "Our 'Bowling Alley' is already set, right from our factory, for dime play. "Therefore", Oettinger continued, "if the operators will use the con-tract we enclose, suggesting that they divide the gross intake from 'Bowling Alley' on a 65%-35% basis with the location, they will find that they then can enjoy a more equitable return on can enjoy a more equitable return on their investment."

their investment." United Manufacturing Company executives believe, "This is a progres-sive move in behalf of the nation's operators." "It is our business", Oettinger re-ports, "not only to build the very finest products possible for the oper-ators, but", he adds, "to also help the operators to achieve the greatest pos-sible returns commensurate with the investment they make in the equip-ment which we manufacture for them."

## How Many Of Nation's Ops Now **Featuring Dime Play?**

## **Survey Now Under Way To Bring First Definite Figures Since "The Cash Box**" Originated and Crusaded For **10c Play Over Past 13 Years**

CHICAGO—Ever since The Cash Box originated, pioneered, and has been steadily crusading for  $10 \notin$  play (over 13 years at this writing) there has never yet been a nationwide sur-vey to determine just what percentage vey to determine just what percentage of the operators are now featuring

of the operators are now featuring dime play. This survey, now being conducted by *The Cash Box*, will be the very first in this regard. It is hoped that every single one of the nation's amusement and music operators will wholeheartedly enter into answering the questionnaire so

that a definite percentage will be re-ported, after compilation of all the answers, regarding just how many operators are now featuring dime

play. The questionnaire that appears herewith is of great importance to all in the industry. It will show the trend of the field for years to come. It will prove to

the operators, themselves, just where their future lies and what they can do to improve conditions for their own firms.

Sheffield pointed out an important

# **Genco Intros "Circus Rifle Gallery"** tacular targets featured in the new 'Circus' gun", explained Sheffield. "You will see a row of clay pipe targets. Hit the pipe and watch it break right before your eyes. "You will also see the famous 'Cir-cus' lions. And a swinging gorilla. Hit his head and watch him flop. "Follow that crazy atomic ball. It floats thru space, falls when hit, and returns to its original position. "And two giraffes that look over the entire 'Circus' arena. Their eyes go out when hit." "Circus Rifle Gallery" provides players with 25 shots for a dime. It has regular and automatic trigger. It has adjustable jack plugs to leave "Sad Sam" running, even after the game is over, to attract attention of players.

players.

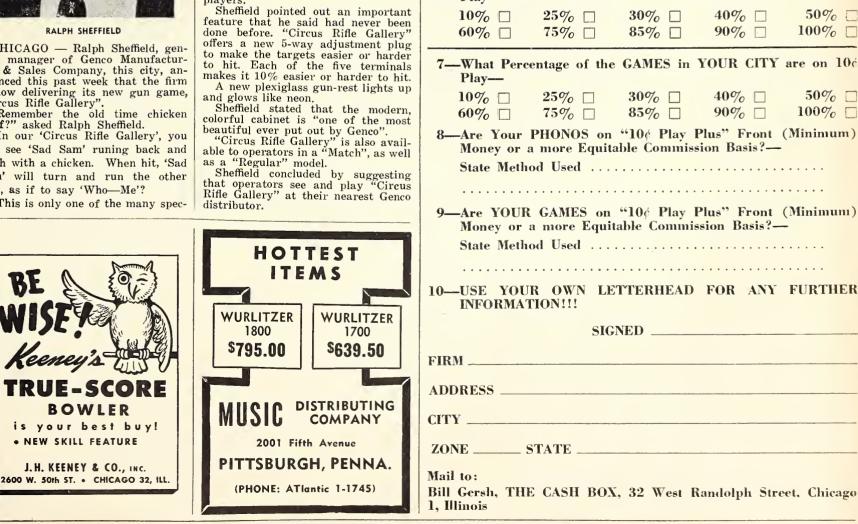


#### RALPH SHEFFIELD

CHICAGO - Ralph Sheffield, gen-CHICAGO — Ralph Sheffield, gen-eral manager of Genco Manufactur-ing & Sales Company, this city, an-nounced this past week that the firm is now delivering its new gun game, "Circus Rifle Gallery". "Remember the old time chicken thief?" asked Ralph Sheffield. "In our 'Circus Rifle Gallery', you will see 'Sad Sam' runing back and forth with a chicken When hit 'Sad

forth with a chicken. When hit, 'Sad Sam' will turn and run the other way, as if to say 'Who-Me'?

"This is only one of the many spec-



Let's Get he FACT There has been much discussion, pro and con, as to just exactly

how many (or what percentage) of the nation's operators have changed over to 10¢ play.

Since THE CASH BOX originated, pioneered and exclusively and solely crusaded for  $10\phi$  play for over 13 years now, it would be to the complete interest of everyone in the nation to know just what percentage of the operators have adopted 10¢ play.

Let's get the facts! Your answer is IMPORTANT! Please fill out this questionnaire and MAIL IT BACK TODAY!

1—ARE YOUR MACHINES ON 10¢ PLAY?—

Yes No

2—IF YOUR I	Phonos are on	. 10¢ Play D	o You Use—	
3/25¢ □	4/25¢		ethod	
	6/25¢			• • • • • • • • • • •
3—If YOUR G 3/25¢ □	ames are on $4/25 \phi$ $\square$		tou Use— ethod	
5/25¢	6/25¢			
4—What Perc				
$\begin{array}{c} 10\% \\ \hline 60\% \\ \hline \end{array}$	25% □ 75% □	$\begin{array}{ccc} 30\% & \square \ 85\% & \square \end{array}$	$\begin{array}{c} 40\% \\ 90\% \\ \Box \end{array}$	50%
5-What Perc				
$\begin{array}{c c} 10\% & \square \\ 60\% & \square \end{array}$	$\begin{array}{ccc} 25\% & \square \\ 75\% & \square \end{array}$			50% 🗖 100% 🗍
6What Perce			YOUR CITY	are on 10¢
Play— 10% □	25%	30% 🗆	40%	50%
60%		85%	90%	100%
7—What Perce	entage of the	GAMES in	YOUR CITY	are on 10¢
Play— 10% □	9501	2007	40% 🗆	50%
60%		30% □ 85% □		
8—Are Your	PHONOS on a more Equita	"10¢ Play I	Plus" Front	(Minimum)
•	od Used			
9—Are YOUR				
Money or a	a more Equita	able Commis	sion Basis?—	-
	od Used			
10-USE YOU INFORMAT		ITERHEAD	FOR ANY	FURTHER
	SIG	NED		
FIRM				
ADDRESS				
CITY				
ZONE S	STATE			
Mail to:				

## Bally Includes "Tournament Williams Ships New Gun **Promotion Kit'' With Each** "ABC Bowling Lanes" Game



HERB JONES

Remember EXPORT it's International Scott Crosse Co SCOTT CROSSE COMPANY 1423 Spring Garden Street, Philadalphia 30, Pa. Rittenhouse 6-7712 Branch: 819-821 Lackawanna Ava., Scranton, Pa.



CHICAGO-"Demand for tournament promotions on the part of location owners, and players, has been so strong, ever since the appearance of 'ABC Bowling Lanes'" said Herb Jones, Bally's advertising and sales promotion manager, "that operators have been making their own tournament kits.

"Now, however, a complete 'Tournament Promotion Kit,' containing every item necessary for successful tournament promotion, is packed with each Bally 'ABC Bowling Lanes.'

"The 'Kit' consists of the following items:

"(a) 17 in. by 9½ in. window poster, announcing 'ABC Bowling Prize Tournament.'

"(b) 8½ by 11 in. wall card, stating rules of tournament.

"(c) Pad of 10 sheets, each sheet 12 in. by 18 in., titled 'Who's Who In ABC Bowling' with spaces for players to write names and scores to qualify for Tournament Play-Offs. Even in locations that do not desire to run Tour-naments, 'Who's Who' sheet may be posted for players' pleasure in 'bragging' about scores.

ging' about scores. "(d) 17 in. by 5½ in. card to be tacked up above or set up in front of prizes on display to indicate First and Second Prizes. Card has slits for in-serting interchangeable slip announc-ing time and date of next play-off. Reverse side displays prize for 300 score for use when tournament is not one at card and the second operated.

"(e) Pad of 10 sheets, each sheet  $5\frac{1}{2}$  in. by  $8\frac{1}{2}$  in. and designed for complete tally of a play-off. Good for 10 play offs. 10 play-offs.

"(f) Complete instructions for operating tournament.

ating tournament. "Bally 'ABC Bowling Tournament Promotion Kit'," continued Jones, "is designed for use either with merchan-dise-prizes or trophy. Although prizes appeal strongly to players, op-erators who prefer not to offer prizes find that a handsome trophy cup or plaque provide powerful 'pride ap-peal' that never fails to stimulate play." Jones advises that additional com

Jones advises that additional com-plete "kits" are available at \$1.50 each and may be obtained from any Bally distributor, or by writing to Bally Manufacturing Company.

## CHICAGO-J. A. (Art) Weinand,

sales manager of Williams Manufacturing Company, this city, announced this past week that the firm's new gun game, "Crossfire," is now being shipped to distributors.

"Other guns that Williams has pro-duced in the past," stated Weinand, "are still recognized as being truly remarkable producers of profits for the operator.

"But in 'Crossfire,' we are convinced that we now offer to the trade the best gun game ever made. In addition to the fast, exciting action, we have incorporated some unique and even startling features that are sure to make this gun game an outstanding hit in every respect."

The game has four steel balls, four stationary targets and four popup targets.

In addition, there's a comical, dodging kangaroo. When hit, the head falls off and, at the same time, the cute little baby kangaroo disappears into mama's pouch.

The most mystifying targets are the four steel balls. Each goes up in the air when hit, defying the forces of gravity.

Players may also shoot against time to score higher with accurate, rapidfire action. Elapsed time reels add 10 bonus points to score for each unit under 60 seconds.

Like all Williams games, "Crossfire" is equipped with slug rejector coin chute. Scenery is inviting, colorful and interesting. Cabinet is neat and attractively designed.

According to Weinand, "Crossfire" is also being shipped in the "De Luxe Model" with "Match" feature.

## Amuse Machine Ops of N.Y. **Elect Officers and Board**

## Sandy Warner, Pres.; Irving Holzman, V.P.; Dave Lowy, Treas.; Lewis Glotzer, Financial Sec.; Lou Rosenberg, Recording Sec.; Morris Wurtzel, Sgt-at-Arms

NEW YORK—The membership of the Associated Amusement Machine Operators of New York held its general election meeting on Wednesday night, February 27, and voted for their officers and board members.

Some 75 members, as well as a number of invited guests, enjoyed a sump-tuous dinner, listened to some prelimi-nary reports, and then members se-lected their leaders for the next year.

The following were named: Sandy Warner, president; Irving Holzman, vice-president; Dave Lowy, treasurer; Lewis Glotzer, financial secretary; Lou Rosenberg, recording secretary; and Morris Wurtzel, sgt.-at-arms.

Elected to serve on the board of directors were: Teddy Faith, Mike

Giannuzzi, Bert Jacob, Harold Prager, Phil Sharf, Sol Tabb, Sid Wulfson, Al Koondel and Harry Schildcrout.

Koondel and Harry Schildcrout. Guests attending the meeting were Meyer Parkoff, Atlantic New York Corporation; Barney (Shugy) Suger-man and Perry Lowengrub, Runyon Sales Company; Dave Simon and Irv Holzman, Simon Sales Company, and Art Garvev, Bally Manufacturing Company. Four games distributing firms: Atlantic New York Corpora-tion Runyon Sales Company, Albert tion, Runyon Sales Company, Albert Simon, Inc., and Simon Sales Company, donated gift certificates valued at \$100 against the purchase of a new machine. These certificates were auctioned off to the operators.

## Wisconsin Music Ops Ass'n **Hopes For Biggest Meet**

APPLETON, WIS.—This city will be the scene of the next meeting of the Wisconsin Music Merchants Association.

A big drive is under way wherein all members of this organization are urg-ing Wisconsin's operators to be pres-ent at the meeting that will take place here at Alex's Club on Tuesday, March 12. Alex's Club is located on Highway

12. Alex's Club is located on Highway 10, southeast of Appleton. A very outstanding luncheon will be served at 12 noon, according to Ed G. Dowe, secretary and treasurer of the association. The business meeting, he reports, is scheduled for 1 p.m.

"We are urging every music opera-tor in the state of Wisconsin to be present at this most important meet-ing," Dowe reports. "They will be able to keep up-to-date with 10¢ play," he continues,

"It's What's in THE CASH BOX That Counts"

"and, what's more," he says, "they will hear about state and national legislation that will definitely have a very horrible effect on their opera-

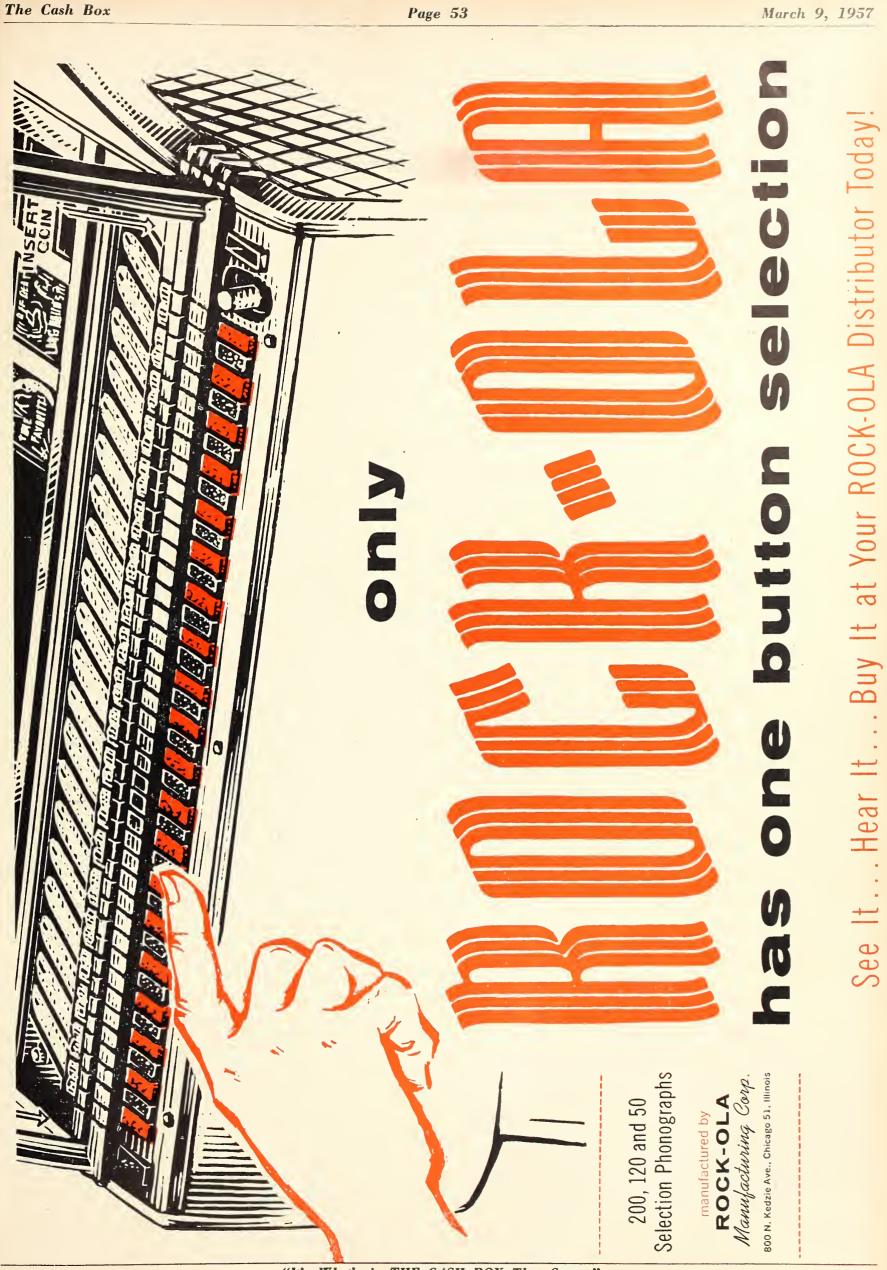
'Can you afford," Dowe is asking Wisconsin operators, "to pay from \$25 to \$50 per year per phonograph?

Even more important, Ed Dowe ad-vises, will be a report from the as-sociation's committee on a "better commission basis than the present 50-50 commission basis."

"Everybody is welcome," Dowe con-udes, "members and non-members cludes,

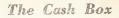
alike. "If all will attend, and every mem-ber is driving hard to get every single music operator in Wisconsin to attend this very important meeting, we are going to get our business on a money-making basis."





The Cash Box

<sup>&</sup>quot;It's What's in THE CASH BOX That Counts"



Page 54



Abe Susman, State Music, Dallas, tied to the phone explaining to the operators that the 14 ft. bowler will soon arrive. Abe, W. E. (Red) McCallum and Weldon Denton all working on something they say is very "hot" Everyone at Commercial, Dallas, too busy to talk. On display and getting all the attention were coffee vendors and the Wurlitzer line of phonos. . . . At S. H. Lynch, Dallas, plenty of business was being written up on Seeburg's phonos. . . . At E. J. Shelby, Waco, Joe Milazzo and Pat Patrick were straightening out the place. E. J. reports business ok in spite of the drought. . M. A. Walker hoping things stay as good as they are with the bowlers. . B. K. Cox, Waco, out on that long Thursday run. . . . At Austin Phonograph Co., Austin, Ivan Routon is holding down the fort while bossman Sam Pierce is in Los Angeles, Calif. . . . At Steel Distributing Co., Houston, Joe Steel had Alvin Ainworth and the other boys out hunting for a bigger building. Business has grown so that Steel needs more space. Things were so hectic it looked llike the State Fair. Trucks from everywhere were lined up outside and Joe, Jr. was repairing machines in the street on the trucks. . . . Spotted Binks Womble window shopping. . . . Seen on Houston coinrow were B. G. Gentry, R. H. Barger, A. W. Butler, Edward Arwady, Cecil Robertson, Morris Pinto, Donald Brown, Cecil Young, Joe Pitzlin, J. D. Cooper, Frank Hoback, L. C. Butler, John Jefferson, Ted Stevens, Andy Tucker, Henry Tucker, Bill Lenker, Ronald Nelson, L. T. Taylor. . . At Gus Sandman, Houston, the fel-lows were turning out some beautiful cabinets. . . At S. H. Lynch, Houston, H. Franze glued to the phone as he kept writing one order after another. . . . At Pan American Sales, San Antonio, Gene Bybee elated at the sales of his new line, Rock-Ola. Says ops have been doing real well by him, even to com-ing in for repeat orders. . . S. H. Lynch, San Antonio, swamped with orders for his Seeburg phonos. B. J. Nickle says it's a dime now. . . A. C. Schwartz and William Beatty rushing back and forth through the place. . . Dick Warncke, San Antonio, reports his AMI sales tops and that he expected an even better 1957. '56 was his best year up to date. . . . Charles Wellhausen, Beaumont, out on the route making collections. . . . Saw Bill Tendial so very busy at Coin Operated Amusements, Beaumont. . . . Jack Sprott, Temple, a new Twenty Year Club member. Jack is very pleased with his new venture, the Lake Amusement Park, with fishing, boating. Some of his piers extend about 300 feet out into the lake. Jack also reports his pool tables still making money. . . . L. O. Backus, San Marcos, says it's still a rough fight to keep ahead in the business world, but he's still in there punching and pushing dime play. Binks Womble window shopping. . . . Seen on Houston coinrow were B. G. dime play.

## **Chi Phono Bowling League** Sets 5th Annual Banquet

#### Bill Gersh, Publisher of The Cash Box, to Emcee **Biggest Banquet Yet for 5th Straight Year**

CHICAGO — The 5th annual ban-quet of the Chicago Automatic Phonoquet of the Chicago Automatic Phono-graph Bowling League will again take place at Allgauer's Fireside Restau-rant, Touhy and Lincoln Avenues, this city, Saturday evening, May 25. "This promises to be the biggest banquet we've ever held", stated John Oomens, secretary of the league. It will also be the fifth straight year that Bill Gersh, publisher of *The Cash Box* will act as master of cere-monies for the annual Bowling League banquet.

banquet.

A great many surprises are planned

this year. Bowlers believe that the demand for tickets will exceed any-

thing yet known. They point to the inclusion of 12 teams which will come into being during the 1957-58 bowling season from the south side and believe that many of these men and their wives will also want to be present at this 5th annual banquet. As one well known bowler here said:

said:

"This fifth annual banquet is going to be a honey. Everyone wants to be present."





Business along Pico Boulevard continued at a good steady pace last week with no indication of slowing down. The eleven and fourteen foot bowling games remain the top sellers with the distributors. . . . Hank Tronick reports Chicago Coin's "Bowling League" arrived in the showroom at Minthorne Music Company and the operators have been very enthusiastic with this new model. Hank says the operators have flocked into Minthorne to take advantage of the trade-in allowance being offered on used equipment for the purchase of used equipment. Roy Provencher and Matt Nordberg remained in the showroom this week to help handle the sales of the Seeburg "200" phonograph. Vince Pokorski back at his desk after a business trip to the phonograph. Vince Pokorski back at his desk after a business trip to the Phoenix office. . . New York was well represented at California Music Company the past week with Leonard Snyder of Decca Records and Irving Jerome of Capitol Records visiting with Sammy Ricklin and Gabe Orland. Gabe made a four day business trip through the Shasta, Mojave and Bakers-field area where he reports a great deal of activity. Sammy says sales in the EP Album section on the increase with the new lower prices and popularity of this type play. Martha De'gado believes the operators will go for Eddie Cochran's "Sittin" In The Balcony" on Liberty. Betty Williams reports Pat Boone's new releases on Dot of "Why Baby Why" and "I'm Waiting Just For You" her biggest sellers. Charley Robinson says he is having a touch time keeping a floor sample

Pat Boone's new releases on Dot of "Why Baby Why" and "I'm waiting Just For You" her biggest sellers. Charley Robinson says he is having a tough time keeping a floor sample of United's "Bowling Alley" in the showroom at C. A. Robinson & Company with the orders coming in so fast. Wayne Copeland reports another carload of Wurlitzer "2100" and "2104" phonographs are being processed by a busy crew at Sierra Distributors to keep up with the mounting orders. Matt Baron has been putting in long hours to keep up with the shipments leaving Sierra. Leonard Hicks reports sales in the Parts & Accessory Department remain at peak level with the request for S & H Green Stamps ever increasing. Pete Ley and Ed Wisler so busy with orders at Sierra they couldn't "hit-the-road" last week. . . . Jack Simon in New York on the last leg of his 'round the world trip and should be back at his desk at Simon Distributing Company within the next few weeks. Sonny Lomberg reports exceptional export sales the past few weeks. John Freman says operators are preparing for the Spring season with arcade equipment gaining in sales. . . . Norty Beckman reports the mail order business is keeping him jumping at Norty's Music Center. Norty has acquired a new employee, Harold Goldfine, who was formerly in the record business in Coney Island. Norty is taking time off from his many activities to spend four days with his wife, Clarice, soaking up the sun in Las Vegas. Richard Barrientos says Harry Belafonte has another big hit with "Mama Look At Bubu" on RCA Victor. Jan Graham and Ana Marinez believe "I'm Waiting Just For You" will be the big side for Pat Boone on Dot. on Dot.

Bill and Andy Lanzisero have taken space at Sierra Distributors to operate their American Coin Machine Service Company which will offer the operators route service, repairing and overhauling of equipment. . . . Lucille and Paul Laymon, Paul A. Laymon, Inc., report last week was one of their biggest weeks in sales of the new Rock-Ola "200" phonograph. Jimmy Wilkens says Bally's "ABC Bowling Lanes" is selling as fast as they are received at Laymon's. Ed Wilkes happy to report his lovely wife, Frances, is well on the way to recovery after major surgery at the Community Hospital in Long Beach. Lisbon "Deacon" Burton of the Maintenance Department being congratulated on his recent marriage. . . In between the many chores at Leuenhagen's Record Bar, Mary, Kay and Claire Solle are organizing a group for a week-end in Las Vegas making the trip on Union Pacific's new train "The City Of Las Vegas". Kay reports The Platters' Mercury release of "I'm Sorry" has started to take off with the operators. Claire predicts "Why Baby Why" as the big side for Pat Boone on Dot. Mary believes Jeril Deane has a hit coming up with "I Didn't Know How To Cry" on PRC. . . . Bill Happel was visited at Badger Sales Company, Inc. by Frank Mencuri, new West Coast representative for AMI. Max Chesler reports very good sales of the AMI "G200" phonographs in the San Bernardino area. Don Ames and his wife, Phyllis, winging to Honolulu for a two weeks vacation. Marshall and his wife, Phyllis, winging to Honolulu for a two weeks vacation. Marshall Ames reports used guns, bowlers and baseball games continue the top sellers in his department. . . Phil Robinson sporting his new Imperial along Pico Boulevard to everyone's envy. Phil says that he is very happy now that Chicago Coin's "Bowling League" has arrived on the West Coast and has been accepted with great enthusiasm by the operators.



O. D. Hunter, manager of the Seeburg background music department at S. H. Lynch and Company, just returned from a business trip to McGregor.... Columbia Records held its sales and promotion meeting for the entire Texas sales force with Tom Cade, district manager of the Record department, and Paul Gallagher, district manager of the Phonograph department, on hand to discuss and set up their March program.... Gunnar Gabrielson, J. P. See-burg field representative, back from his Houston trip.... Gene Williams spent the weekend fishing at Possum Kingdom.... Out of town visitors shopping and visiting along coinrow included Mrs. Rae Barnes from Palestine; G. C. Ormond, Longview; Jake Moorhead, Arlington; W. C. Starke from Gainesville... Clayton McNabb, Decca Records' branch manager, and Bill Snyder who records for Decca on a business trip in Houston with Bill guesting on deejay shows... Kenny Sargent who announces for KGKO also manages the Hi-Fi room at Town North Music Shop. Kenny's album "Casa Loma in Hi-Fi" was a recent Capitol Records release... Jerry Lee Lewis and his band headlined the Big D Jamboree show.



Seige of mild weather, with temperatures hitting up to 70 degrees on Tuesday, Feb. 26, has brought a big influx of arcade ops into town plus big group of ops from the north country, taking advantage of the fine weather, and buying equipment for the upcoming season. Arcade owners are looking for new and novel equipment for this summer and plan early openings from Paragon Park in Nantasket to Old Orchard Beach, Me. Business outlook for coin operated equipment in fun spots this season is reported best in many years by arcade ops, coin machine ops and distribs, who have been taking orders for arcade equipment since the first of the year. . . . At Associated Amusements (Rock-Ola), Ed Ravreby, back from sales trip through southern N. E., reports "things were never brighter" for all departments of coin biz, from music to pins. Ruth and Richard Mandell celebrated their first wedding anni Feb. 26. . . . The Associated gen. mgr. and his wife took a motor trip to New York, New Jersey, Philadelphia, Baltimore and Norfolk, Va. They combined biz with pleasure meeting ops along the way and were greeted warmly by all. Christine Kane, office girl at Associated, leaving to wed James "Sugar" Manning. Couple will be married March 2. Joan Marston will replace her in the Associated offices

At Si Redd's Redd Distributors, Si sporting a Florida tan having just returned from the sunshine spot. Bob Jones, sales mgr., on trip visiting ops in western part of state. Al Levine touring R. I. and visiting ops in that state. The 14-foot Bally "ABC Bowling Lanes" and the Wurlitzer "half-dollar" machine are making history with ops scrambling to put the pieces on location, Jones states. Biz way up at Trimount with ops pouring in for arcade equipment, music and games. New arrival being awaited is Gottlieb's "Ace High" and Williams new "Starfire." Export biz is active. New amusement devices are expected this season here. Dav Bond, Trimount prexy, in Florida vacationing. Blanche Sallasy, head bookeeper, just back from Bahama Islands where she vacationed with her hubby. . . . Ops in this week included Gene Sweeney, Buzzards Bay; Ray Faini, Framingham; Al Dolins, Hyannis; Denny Dolvin, Springfield; Walter Grazik, Greenfield; Al York, Brockton; Walter Grazik, Greenfield; Tony Grazio, Quincy; Sol Robbins, Newton; Dave Baker, Arlington; Guy Durgin, Presque Isle, Me.; Joe Ferris, Madison, Me.; Joe Viana, Fitchburg; Ralph Lackey, West Roxbury; Steve Pielock, Worcester; Ray Shea, Worcester; Sol Taube, Manchester, N. H.; and Harry Deshowitz, Chelsea. Joy Layne, 15-year-old Mercury recording thrush spent a very successful day in Hub visiting all the disk jocks. . . . Frankie Laine breaking records at Blinstrub's in a 10-day stand. . . . Some 22 teeners, representing high schools from all over N. E., took to the airwaves and did their own disk jock shows over WORL in Boston in a pre-celeb of National Teenage Week.



Willie (Little Napoleon) Blatt, Miami Beach Chamber of Commerce's greatest salesman, writes us that coin machine men contemplating a visit to "The Playground of the World" at this time should have a definite hotel reservation and two-way transportation-or don't come. "Miami Beach is so jammed," he says, "that some people are actually sleeping in their cars. The Miami Herald (local newspaper) ran a story stating that some hotels are putting arrivals into private homes until they can find them space in their hotels. The Biltmore Terrace Hotel confirmed a reservation. The guests arrived on Wednesday, but the couple occupying the room decided to stay on for another four days and wouldn't give up their room. The management tried to get the newcomers other accommodations, but couldn't so they offered to fly them to Havana and set them up at the Hotel Nacionale for the four days, and then fly them back to Miami-all expenses paid." . . . George Briggs reported to have sold his route and moved to Sarasota, Fla., where he will live in retirement. . . . Sandy Warner of Long Island here. . . . Ray Harrison injured his back and was hospitalized. Coinmen here say that he's such an ardent fisherman, the fact that he's unable to fish hurts him more than his back. . . . Dave Bond, Boston distrib and Dave Stern of Elizabeth, N. J. seen exchanging tips at Hialeah. . . . Al Douglis, former Chi games mfr., now a native here, hosts several coinmen friends. . . . Abe Green, the other half of Runyon Sales, takes over the relaxing chores, with Barney (Shugy) Sugerman back north. Abe, quite a golfer, is reported beating all opposition. . . . Irv Sommer visits his coinmen friends at the Americana, and talks about the old days. . . . Report is that Sam Kresberg hospitalized for the repair of three broken ribs. . . . Other coinmen seen around -Al Stern of Chi and Sam London of Milwaukee.



## "Busting All Records," says DeSelm



BILL DeSELM

CHICAGO-"We're busting all for-

CHICAGO—"We're busting all for-mer earning records wide open every-where in the land", claimed Bill De-Selm this past week. "Yes, sir", he continued, "weekly, monthly, daily, or however operators like to figure their earning records, our 'Bowling Alley' is busting them wide open to new high marks that

amaze the operators as well as the

March 9, 1957

amaze the operators as well as the location owners. "And that", adds Bill DeSelm, "is what thrills us to the marrow. The fact that the location owners are so happy with our 'Bowling Alley' they're spreading the word among their patrons and urging them to play 'Bowling Alley'. "Talk about operators getting co-operation from their location owners".

operation from their location owners". elatedly stated DeSelm, "all they have to do is install a 'Bowling Alley', get the owner, himself, to just play it a few times in competition with them, and that's it.

"From then on the location owner is the biggest booster the operators have for fostering ever greater and still more play for our 'Bowling Al-

"We've got reports here", DeSelm actually yelled out loud, "that make every former sensational United game look like something the cat dragged in alongside our new 'Bowling Alley'. "It's simply sensational. It's phe-nomenal. It's the greatest yet." (P.S.—By this time *The Cash Box*' reporter had dashed for the famed circular gathering spot at United's

circular gathering spot at United's busy factory and the last words Bill DeSelm uttered are now lost in history.)

The Cash Box

**Through The Coin Chute** HOUSTON HAPPENINGS

The Sun Distributing Co., already tops in kiddle ride operations, is continually adding new equipment in order to keep pace with extended building boom in this area. The firm is jointly owned and operated by Berry W. Langford and Howard Rhodes. . . . Cleve Moses, owner of one big time record store in The Village, opened another one, Moses Melody Shop, at 912 Rusk Ave. late in February. . . . K. T. (Travis) Park, manager City Music Co., spoke out emphatically in favor of the United 14 ft. bowling game. . . . Robert L. Tatum now in charge of Acme Record Distributing Co. shipping department. . . Hildegarde (the incomparable) concluded a two weeks performance engagement at Shamrock Hilton hotel March 7. While here the famous entertainer was plenty busy with personal performance engagements, autograph parties and such. Her squire on those occasions was none other than H. M. Crowe, owner of Acme Record Distributing Co. . . . Joe R. Luna, service dept. Sun Distributing Co., was locally prominent enough to merit a daily newspaper feature story (Houston Post) about his outstanding ability at working on coin operated machines. Joe broke into the business some 18 years ago and and still tells what a job he did stenciling and such on one ball machines. Besides his regular job at Sun, Luna regularly supplies church, civic and charity organizations with coin operated devices (makes 'em himself) that effectively separates citizens from their cash and keeps them happy in the process. . . . Carl K. Wilson opened a major retail record outlet, the Sam Houston Book and Record Store, at 1013 Main on March 4. Harry Addleman is general manager of the concern with Dennis Clardy head of record department. . . . The Joy Way Record Shop, 1804 Southmore, Pasadena, now in its third month of successful operation. Mr. and Mrs. B. F. Brown own and operate the place. . . . Sam E. Ayo, sales representative, R. Warncke Co., made an extended business trip over Houston trade area and said AMI phonograph sales were holding up extremely well. . . Jewel Deisch, former owner of Jewels Record Shop on Telephone Road, now working in record department of City Music Co.



## **Canadian Operator For** "Dime Play-Plus"

FORT WILLIAM, ONT., CANADA -Arnold Weiss, manager, Selectomatic Music Systems, this city, having read the editorials appearing in The Cash Box and the letters from operators published in the past issues, chimes in with his views on "10¢ Play Plus"-and very interesting, too.

"For the four and one-half years we have been in the music business,' writes Weiss, "the 50-50 split is the one stumbling block to successful business that we have difficulty in overcoming. Perhaps it is not the 50-50 split, but the stupid operator who thinks he can afford to pay 50-50 to all locations, and expect to make money in his business. Who started this 50-50 idea anyway? Was he a business man or a fool? Strangely enough, in this day of inflation and money-hungry locations, there are still some operators who cannot sell locations on a fair business proposition of service, good records and changes, and a more suitable division of returns. Is it not possible to organize operators to bring about better business practices in this business of ours? We know The Cash Box is trying and we are all for you. So, Bill Gersh, to you and your organization, more and more power.

"We have carefully followed the numerous comments made from time to time in The Cash Box and other trade journals in respect to the division of gross returns, and to date we have not seen any division of grosses suggested as we would like to see them. Our route covers 1400 miles from one end to the other, working in three directions. And as we have nothing under a hundred selections, and quite a number of 200 selections, we just cannot afford to pay any 50 per cent to anyone. This top money idea is good, if you can get it. But with the unscrupulous methods used by some operators in our territory, it is hard to get. We would like to see onethird for the location, one-third for the operator-with the other one-third set aside for expenses and overhead. We have tried this method and if you don't want to get rich quick, or if you are not 'location hungry,' supplying better than average service, we find you can make a very comfortable living.

"When the smallest unit used is 100 selections, your location has to give a fair return or it is not worth while. Let the other operator have the spot for his 50 per cent if he wants it that

badly. And we have found, in the short time we have been in this business, that it is only a matter of time before you get a call from a lot of these locations, asking for a good unit, at your terms. Before too long, we have discovered, the average location, who is a true business man, will realize that he cannot take percentages and that is what we find in our locations' cash boxes. We feel 40 per cent is the top commission to be paid, no matter how good a location is, and if the location is sold properly, serviced properly, you do not lose a location even though the opposition offers 50 per cent and more — sometimes even advancing up to \$8,000 on com-missions in large spots. May we add that we believe in fair distribution of that we believe in fair distribution of the grosses even on the lower return spots. On these we have a sliding scale that works out well, paying as low as 25 per cent if the machine takes in up to \$100 per month. This particular type of location still has to be serviced—you still have an invest-ment there and we do not believe in skimping on hits, etc., on the lower spots. We believe in lower commis-sions, if the gross is not high. "But as mentioned in our second paragraph, we still have trouble with the 50-50 operator. Perhaps it is not

the 50-50 operator. Perhaps it is not the operator who is to blame, but some of the sub-distributors for certain makes of music machines. In our par-ticular territory we found certain sub-distributors buy up a route, supply it with their particular make of ma-chine, put a man in to service the route and offer 50-50 across the board, regardless of what the returns may be. This type of thing we feel should the operator who is to blame, but some be. This type of thing, we feel, should be investigated and stopped, but to date we cannot do much about it. So, we settle for fewer spots and lower commissions, with better relations

date we cannot do much about it. So, we settle for fewer spots and lower commissions, with better relations with our locations, and come out all right so far. We feel we will be in business a lot longer than some of the 50-50 boys. "We notice a small item on page 52 of the February 23 issue of *The Cash Box*—'Rural Op Disagrees with  $10\phi$  Play.' What is the matter with Mr. Knutson? Our territory is not too far from his, and in the 2800 miles we travel every month to service our machines, we only have four towns that are over 1000 population. All of the rest are villages, hamlets, etc. No dance spots—a lot of teenagers. And we haven't had a unit on nickel play for three years. All are dime play, 3 for 25¢, and it's the kids that give us our money, not the old fogies play, 3 for 25¢, and it's the kids that give us our money, not the old fogies like myself. Might mention that we have less than 100,000 people in our territory with an investment of \$100,-000, and no less than ten operators, including some sub-distributors. We contend, if Mr. Knutson would go dime play, his gross would come up at least 40 per cent, and his machines least 40 per cent, and his machines would last that much longer, as would his needles, etc."

## **Used Vending Machine Prices**

SYRACUSE, N. Y.—Bernie Sha-piro, salesman for Rex Distributing Corporation, this city, advises that The Cash Box should once again institute its vending machines price list.

"Being a distributor's salesman," writes Bernie, "I find it difficult, at times, determining prices of used vend-ing machines, such as cigarette, candy,

"If The Cash Box would set up a pricing on this equipment, as it does on used music and amusements, this would help to strengthen the distribu-

tor-operator-manufacturing relation-

ship. (EDITOR'S NOTE: For Bernie Sha-piro's information, The Cash Box feapiro's information, The Cash Box fea-tured a most complete price listing of all new and used vending machines of all kinds for some years. But interest in this field continued to fall, to the point where The Cash Box discontin-ued these lists. If there is a renewed demand of outstanding proportion The Cash Box will be more than happy to once again start new and used vending machines listings in "The Cash Box Price Lists.")

March 9, 1957

Page 56

## **Chicago Phono Bowling League**

	High	High			Total	
Team Standings	Game	Series	Won	Lost	Pins	Aver.
Gillette Distr	829	2281	39	30	49772	721
Walter Oomens Sons	817	2247	39	30	48547	703
Galgano Distr.		2387	38	31	51744	749
M. S. Distr		2197	38	31	45858	664
Decca Records	. 906	2462	37	32	52149	755
ABC No. 1	. 966	2486	36	33	50979	738
Singer One Stop	. 900	2443	36	33	50041	725
Coven Music	836	2376	36	33	48150	697
B & B Novelty Inc	826	2392	341/2		51865	751
Mercury Records		2251	34	35	48278	699
Paschke Phono		$\begin{array}{c} 2390 \\ 2154 \end{array}$	33	36	50589	733
Western Automatic Coral Records		$\frac{2154}{2353}$	$33 \\ 31$	$\frac{36}{38}$	$\begin{array}{r} 46710 \\ 49807 \end{array}$	$\begin{array}{c} 676 \\ 721 \end{array}$
Atlas Music		2359	$\frac{31}{30}$	39 39	49563	718
Star Music		2300	$29\frac{1}{2}$	$39\frac{1}{2}$	43303 48897	708
ABC No. 2		2285	29 29	40	49644	719
	020		20	10	10011	110
		gh	G	Tota		
Name	Ga	me	Games	Pin	s	Aver.
H. Julian		56	69	1194	8	173.11
H. Schreiber		16	66	1098	6	166.30
R. Gallet		21	60	998		166.29
L. Sochacki		10	21	349		166.13
R. Zelina		13	63	1040		165.11
E. Teske		06	66	1089		165.4
F. Tutomase		15	63	1035		164.21
M. Pieroni B. Gallet		05	$57\\66$	$935 \\ 1080$		164.7
B. Gallet H. Walczak		1613	50	829		$\begin{array}{c}163.43\\162.18\end{array}$
J. W. Oomens		24	69	1119		162.18 162.10
V. Jaccino		13	69	1115		161.47
W. Paradee		28	69	1108		160.40
F. Dries		16	$\tilde{66}$	1058	-	160.29
T. Galgano		)9	66	1055		159.60
A. Rice	23	15	69	1096	6	158.64
B. Holl	21	13	69	1093	3	158.31
R. Bauer	2	10	63	997'	7	158.23
B. Ekter	20		48	760		158.17
B. Hofert	20		69	1088		157.49
T. Ignoffo	2		63	992		157.35
E. Walker	20		69	10850	-	157.23
J. Nolan	19		66	1036		157.5
C. Alesi	23		66	1028		155.55
L. Taylor	$\frac{20}{24}$		69 56	$10729 \\ 8690$		155.34
D. Laga	$\frac{24}{20}$		56 63	977	-	$\begin{array}{c} 155.16\\ 155.6\end{array}$
R. Losasso	21		66	10208		155.6 154.64
B. Nyland R. Kick	20		69	10203		154.64 153.65
R. Gnarro	23		66	10022		153.65
H. Sochacki	21		69	10497		152.9
C. Myers	21		66	9875		149.41
F. Dalton	18		63	941		149.28
M. Pomerance	24		69	10300		149.19
L. Scott	22	2	69	10270		148.58
L. Domeli	22		51	7598	3	148.50
C. Pieri	23	32	66	9810	)	148.42

CHICAGO—Coven Music began the evening's bowling by taking two from Mercury Records Jerry Shuman and Harry Wolczak were high for Coven with the identical score of 476. Vera Imlau, a new addition to the Mercury team, was high for the team and for women with her score of 517. Paschke Phono won two from Paschke Phono won two from

Singer-One Stop. Carol Priebs was high for Paschke with 484. Al Gienko's 526 and Harry Julian's

Glenko's 526 and Harry Julian's 517 were high for Singer. Gillette Distribs tied for first place by sweeping all three from Decca Records. Gillette's Don Baker was high with 460. Tony Ig-noffo of Decca was high with 453. Wastern Autometic tool, two Western Automatic took two

## **Recommended Reading For Ops Interested In Trading Stamp Plan For Games and Phonos**

CHICAGO — Those music and amusement operators who have bombarded *The Cash Box* with questions regarding the value of the trading stamp plan for stimu-lating play on phonos and juke boxes should also read this week's "Life" magazine, March 4 issue. "Life", following up on its sister-magazine, "Fortune", makes a most complete report on the trad-ing stamp plan in this March 4 issue. CHICAGO - Those music and

issue. Its report indicates that one out of every two American families save stamps. That about 400 firms are engaged in printing and sell-

ing over \$600 millions worth of stamps. That the stamps are worth about  $\frac{1}{4}\phi$  each.

about 44¢ each. There are over 90,000 grocers using the stamps. Over 170,000 stores in U. S. engaged in giving away stamps. Last two years stamps multiplied by 224% in food stores stores.

stores. Books hold from 1200 to 1500 stamps, Purchases total about \$130 to fill a book. Stamp plan operates on 2.5% basis. Shoppers accumu-late  $2\frac{1}{2}\phi$  purchasing power repre-sented by 10 stamps. Filled book is worth about \$3.40 in exchange value. (See editorial page 60).

Page 57

\$79.50 39.50 94.50 200.00 200.00 375.00

400.00



BOSTON 18, MASS. Tel. Liberty 2-9480



## John Stewart Named Ass't Treasurer **Of Bally Vending Corp.**

CHICAGO-John Stewart, who was CHICAGO—John Stewart, who was recently elected assistant treasurer of Bally Vending Corporation, this city, enjoys a wide acquaintance in the coin-machine world. After an early career in banking, he served for 10 years as assistant vice-president and treasurer of Coin-Machine Accept-ance Corporation. He was later assis-tant sales manager of Lymo Industries, Inc., national distributors of Lion 1400 Vender, manufactured by Lion Manufacturing Corporation. Af-ter 7 years with AMI, Inc., as assis-tant sales manager, he resigned to join Bally, where an important phase of his duties is administration of the Bally "Pay-As-You-Profit Purchase Plan."

## Music Guild of Nebraska To Hold **Quarterly Meeting March 30-31**

OMAHA, NEB.—The Music Guild of Nebraska, with headquarters in this city, announced it is holding its March quarterly meeting at the Ho-tel Madison, Norfolk, Neb., on Satur-day and Sunday, March 30 and 31. Randall Thies, Norfolk, director Zone 2, host operator, has completed arrangements with the manager of the Hotel Madison, providing for a special rate for those attending. The hotel will give members of the asso-

ciation and their wives or guests a special two for one price. So, if the operator brings his wife or service-man, he will pay the same price for accommodations as for just himself. Coinmen from South Dakota, Iowa and Kansas are expected to be present, as they were at other meetings.

The meetings usually consist of business sessions and a dinner and dance.

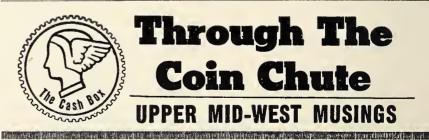


March 9, 1957

Page 58

With the excitement created by the advent of the new ball bowling games, Coinrow has had more visitors this past week than for quite a while. In addition, with the approach of the outdoor arcade season, a number of arcade owners are down visiting the wholesalers.

Pitts., Buhalo and Cleveland.
\* \* \* \* \* \*
\* \* \* \* \* \*
Our spies down in Miami advise that Abe Green, Runyon Sales Co., is the golfing sensation of the coin fraternity. Bob Luttman, probably the best among the N. Y.'s coin golfers (shoots in the low 70's) claims that with practice, Abe can become a real top notch shooter—on any and all golf courses.
... Jack Jaffee, Jersey City, N. J., coinman, back from an extended Miami vacation. All tanned, but claims he now has to rest up. ... Dave Lowy in Chi.... Harold Rosenberg, Peekskill op, makes his last visit to coinrow before taking off for a month's vacation—leaves Sat., Mar. 2. ... Louis Fox, Coney Island arcade owner (Steeplechase), on the row looking things over. ... Al Koondel in the coin biz since the early days, starts a new venture—opens a one-stop record outlet in his Coney Island Ave, quarters. Will also sell retail. ... Harry and Hymie Koeppel, Koeppel Distributing, in addition to shipping reconditioned phonos, now rushed by local music ops for reconditioning jobs. ... Joe Young, Abe Lipsky and Allie Goldberg, Young Distributing, advise they have some sensational news for visiting music ops. ... A. D. Palmer, adv. & sales promotion mgr., The Rudolph Wurlitzer Co., leaves with his missus from N. Y. for a two-week vacation to Nassau. ... Meyer Parkoff, Atlantic New York Corp., received a letter this week from the Rev. George F. Fraser, Church of The Nativity, Brooklyn, thanking him for the phone he donated. Writes Rev. Fraser: "Allow me to thank you in the name of the Pastor, Father Krieg, the other assistant priest, Father McCarren, and the parishioners for the new juke box. Mr. Rissi (serviceman) has set it up for us and shown us how to operate and take care of it. The teenagers are delighted with it. Thanks again for your interest and kindness."... Stanley Nankof back from an 8-day cruise with his wife around Bermuda and Nassau. ...
Sol Tabb, who usually takes his family to Florida at this time, eyes the sumburned ret



Pat Flannigan of Minneapolis was handing out cigars the other day and the grand occasion was that his wife presented him with a baby girl on February 20th. The little girl was named Jerry. They already have four boys. ... Floyd and Sunny Shaw, Automatic Sales Company of Eden Valley, Minn., were seen shopping for records for their juke boxes and also looking over the latest in games. . . . Stan Baeder of New Rockford, N. D., made the rounds of the distributors looking over the new bowling lanes for some route changes. . . B. L. Roberts, Range Amusement Company of Hurley, Wis., was kept in the Twin Cities an extra day by the sudden heavy snowfall but he didn't mind the delay because it gave him more time to look around for used games which he purchased for his route. . . . Bill Hanf, Austin Sales Company of Austin, Minn., made a quick trip into the Twin Cities to pick up some equipment for some location changes. . . . Seen here and there shopping around and looking over equipment were Frank Phillips of Winona, Minn.; Lyle Kest-ing of Benson, Minn.; Bob Souter of Hudson, Wis.; John McMahon of Eau Claire, Wis.; Frank Kummer of Spring Valley, Minn. and Bernard Misch of La Crosse, Wis.

Page 59





<text><text><text><text><text><text>

Score"

Joe Westerhaus in from Cinci this past week demanding



<text><text><image><image><image><text><text><text><text><text>









## SUBSCRIPTION to THE CASH BOX \$30.

<text><text><image><image><text><text><text><text>



Page 60

March 9, 1957

# CAN OPS BOOST PLAY WITH TRADING STAMPS? Will Use of Nationally Recognized Trading

## THIS QUESTION WAS ORIGINALLY PRESENTED BY *The CASH Box* at a meeting with executives of chicago's music ops' association *(the Cash Box, Page 45, March 2).* much interest has been aroused since publication of this suggestion. *The (Ash Box* now presents this same question for the studied consideration and honest opinions of its subscribers nationwide.

**Stamps Help Ops and Their Locations Enjoy** 

**Greater Income from Phonos and Games?** 

Trading stamps have become a boom business stimulating influence for the retail business of the nation. At least, so claim a great many retail merchandisers who have been using trading stamps for many years.

Others point to the fact that these trading stamps cost them approximately 10% of sales and, they claim, this is forcing them to raise prices. But even these merchandisers admit that the stamps have helped stimulate business.

It was with the above in mind that *The Cash Box* presented this plan to the executives of the Chicago music operators' association in a meeting on the discussion of *The Cash Box'* " $10\phi$  *Play Plus*" plan.

Since publication of this item, much interest has been aroused. The Cash Box has been bombarded with questions. Operators want to know just what all others, as well as The Cash Box, think of the use of nationally recognized trading stamps to help stimulate play on phonos and games.

As some operators point out, where there isn't  $10\phi$  play in full operation at this time, this can come into being by use of trading stamps. Where  $10\phi$  play is already in full operation then the trading stamps can help to boom play action and the operators as well as the locations will enjoy greater income so that, as a result, the operators can then institute *The Cash Box*<sup>\*</sup> "10 $\phi$  *Play Plus*" plan.

The Cash Box, in turn, asks the same questions of its nationwide readers as has been asked of this publication. Studied consideration of these questions, resulting in completely honest opinions from all operators all over the country should, most definitely, bring the answer as to whether the nationally recognized trading stamps will or won't, can or cannot, help boost play on phonos and games.

1) Will locations tie in with the trading stamp business stimulator plan that has swept the retail business of this nation?

2) Will location owners take the time to give the stamps, with each  $10\phi$  or  $25\phi$  play, or will they, instead, become irritated with this necessary procedure?

3) Since ops will have to pay for the trading stamps in advance and then leave them with their locations, should they remove the cost off the top in advance, and will location owners allow them to remove the cost off the top after each collection?

4) Can trading stamps boost play to such an extent where only a more equitable commission or minimum front money arrangement will prove necessary to defray the cost of the stamps?

5) Should the trading stamps be purchased individually by the operators, just as retailers are now doing, or should they be purchased in partnership with their locations and/or their associations?

6) Will use of window streamers, indoor display cards, local newspaper, radio and TV advertising, regarding giveaway of trading stamps for play on phonos and games, help boost play for phonos and games?

7) Will trading stamps help improve public relations?

8) Can the trading stamp plan become so involved that it will force operators to continue after play stimulation value has faded?

9) Will trading stamps help popularize locations to such an extent that better income will result for a long time to come?

10) What legal problems will be involved, especially in the case of games, or can legal problems be eliminated, or tied in, with the same legality for retail store giveaways of the trading stamps?

In short, it seems the questions are almost endless. There are many pros and cons. There are a great many points for careful consideration and deep study in the above.

WHAT DO YOU THINK?

The Cash Box

Page 61

March 9, 1957



Among the operators in attendance were: Marvin Moore, William Moore, Raymond Cooper, Jim Baumgardner, Shelton Price, Kenton Price, L. W. Smith, Wirt Farrell, "Bush" Bush-nell, Derris Derrick, Ray McClung, Johnny Patterson, Basil Brangham, Joseph Lewis, Richard Wippel, and many others many others.

HARTFORD, CONN. - The Music HARTFORD, CONN. — The Music Operators of Connecticut held its in-stallation dinner, here, on Thursday, February 21. All new officers were inducted for 1957. Mr. Daddario, attorney for the as-sociation, installed James F. Tolisano as president, who then installed the

other officers individually. These men are Jeromc Lambert, vice president: Glen Klopfenstein, secretary; An-thony Wilkas, treasurer; Mike Bans, sergeant-at-arms; Nate Lesser, dele-gate at large; and Joseph Daniele, delegate at large. Visitors at the dinner were intro-

"It's What's in THE CASH BOX That Counts"

duced to the membership, including Ort Mortoro, Norwich; Joe Naclario, Waterbury: Ben Gordon, New Brit-ain; George Savelli, Willimantic; Bob Jones of Redd Distributing Company of Berton; Lwing Kempuor and Nets of Boston; Irving Kempner and Nate Gutkin of Runyon Sales Company; Meyer Parkoff, Mac Pearlman and James Sisti of Atlantic Connecticut; Marvin Horowitz, attorney Norwich-New London loca Ralph Ridgeway, president for the locals; ndon locals: and president of the Western Massachusetts Music Guild.

March 9, 1957



ONLY \$50 EACH All Tables 100% Clean and Checked

DAVID ROSEN Exclusive AMI Dist. Ea. Pa. 855 N. BROAD STREET, PHILA. 23, PA PHONE-STEVENSON 2-2903

RUSH YOUR ORDERS

1/3 with order, balance C.O.D.



16 North and 12 South Side Teams to **Bowl Next Season in Citywide Compe**tition. Champs to Play Each Other



JOHN OOMENS

CHICAGO—As the sixth season of the Chicago Automatic Phonograph Bowling League comes under consideration, news report is that there will now be two individual leagues that will, at the end of the season, compete with each other for citywide

#### **Bowlers** And **Sponsors** Wanted

CHICAGO-If you want to sponsor one of the 16 north side or one of the 12 south side teams, or if you are a bowler and want to join in the fun with all the others of the Chicago Automatic Phonograph Bowling League once each week during the season, phone: North Side: Johnny Oomens at

BElmont 5-6620. South Side: Ralph Kick at

CApitol 5-1181.

#### championships.

"It's What's in THE CASH BOX That Counts"

There will be a sixteen team north side league, sparked by Johnny Oomens, and a twelve team south side league with Ralph Kick as secretary. Johnny Oomens, tireless sparkplug

veyor Distributing Company, this city, has the following suggestion which he addresses to the manufac-

"Manufacturers", advises Perkins, "should make a game with the pulling power of the 14 footer in the price range of the pool table."

of the Chicago Automatic Phonograph Bowling League, whose efforts brought both north and south side leagues into being, believes the next season will prove the greatest for all bowlers.

The north side teams will bowl at the Fireside Bowl, 2648 West Fullerton Avenue.

The south side teams have chosen the Argo Bowl at 55th Street and Harlem Avenue.

"We'll have two separate leagues", Oomens reported, "and each one will continue its bowling entirely by itself.

"When the season ends", he explained, "the champions of both the north and south side leagues will come together and bowl against each other for the citywide championships.

"We need bowlers and we need sponsors", Johnny Oomens continued.

"We would like to have any firms in the industry here in Chicago come forth to sponsor one of the teams.

"We also want all bowlers to call us immediately."

## CLASSIFIED ADVERTISING SECTION

## WANT

- WANT—Used American 12 ft. Rebound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GArfield 3585).
- WANT 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. (Tel.: DIckens 2-7060).
- WANT—Used records, 45's or 78's. All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881).
- WANT Will Pay \$\$\$\$\$\$ Cash. Entire Inventory, Large Operators, Distributors. Please send complete list Bally, United Bingos, Guns, Arcade, Music, Shuffle. REDD DIST. CO., INC., 298 LINCOLN STREET, ALLSTON, MASS. (Tel.: ALgonquin 4-4040).
- WANT—Phouograph records made before 1940. Dealers or juke box stock. I will pay the highest prices. Some labels wauted are Brunswick, Vocalion, Paramount, Gennett, Meletone. JACOB S. SCHNEIDER, 109 WEST 83rd ST., NEW YORK, N. Y. (Tel.: TRafalgar 7-9147).
- WANT—Gottlieb Two Player Pins, Big Times, Broadways. H & H MUSIC AND DISTRIBUTING, 1626 THIRD AVE., MOLINE, ILL., (Tel: MOline 4-6703).
- WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year ronnd and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: UNion 1-7500).
- WANT-Big Time; Variety; Surf Clnb. J. J. PARKER CO., 311 TURK ST., SAN FRANCISCO 2, CALIF. (Tel.: GRaystone 4-2636).
- WANT Targettes, Comets, Venus. Will trade for Pool Tables or any other games — we've got them! LIEBERMAN MUSIC COMPANY, 257 PLYMOUTH AVE., N., MIN-NEAPOLIS 11, MINN. (Tel.: FEderal 9-0031).
- WANT—Phonographs 45 RPM, Bally Bingo Games, for resale. Quote condition and lowest cash prices. HAST-INGS DISTRIBUTING CO., 6100 WEST BLUEMOUND RD., MIL-WAUKEE 13, WISC. (Tel.: BLuemound 8-6700).
- WANT—Mnsic and Game Route. Also Kiddie Rides aud Used Records. BOX #366, c/o THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N.Y.
- WANT AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phonographs. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel.: 2648).

WANT — Used Bingo games reconditioned or not. also Sceburgs M100A, M100B. Are also interested in agencies for new games for Belgium and Luxembourg. Airmail offers including seaworthy packing f.a.s. New York and catalogues to: ETS. SONI-BEL, 30, AVE. DU PORT, BRUS-SELS, BELGIUM.

- WANT Attention: Distributors, Operators — We can use your entire inventory. Will buy in quantities cash waiting. Bally & United Bingos; all types of Guns and Arcade Equipment. Write, Wire, Phone, Now. BELGIAN AMUSEMENT CO., 334 N. BROAD ST., PHILADELPHIA, PA. (Tel.: LOcust 4-4415).
- WANT Late model Shooting Galleries; Round World Traiuers; Drive Mobiles; other late arcade machines. State condition and lowest price first letter. ECONOMY SUPPLY CO., 577 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-8628).
- WANT—We are in the market for 50 Bally Bingo Games iucluding Big Time, Gay Time, Miami Beach aud all later Bally Bingos. Write, wire or phone. T & L DISTRIBUTING CO., 1663 CENTRAL PARKWAY, CIN-CINNATI 14, O. (Tel.: MAin 1-8751).
- WANT—Used Bally Bingos and Cottlieb Pins. As is or shopped. Send complete list and lowest cash price. GABE FORMAN, SANDY MOORE, INC., 240 EAST MERRICK ROAD, FREEPORT, L. I., N. Y.
- WANT—Uuited Derby Rolls. Write or 'phone giving quantity and price. CLEVELAND COIN MACHINE EX-CHANGE, INC., 2029 PROSPECT, CLEVELAND 15, OHIO (Tel.: TOwer 1-6715).
- WANT—Gottlieb and Williams five balls. Guns of all kinds. Williams Four Bagger. Williams King of Swat. United Slugger. Will pay cash or trade Slate Top Pool Table replacements. Either regulation or jumbo sizes. Regulation at \$45 and jumbo at \$65. GEORGE PONSER CO., 123 WEST RUNYON ST., NEWARK, N.J., (Tel: Blgelow 3-7422).
- WANT Literature ou auy type of coin machine — Merchandising, Amusement, Skill, Rides, Musie anything that takes a coin for any purpose. WITHAM ENTERPRISES AND ASSOCIATES. 20-22 CUN-NINGHAM AVE., GLENS FALLS, N. Y.
- WANT-12 ft. American Bank Shuffleboards; Kiddie Rides, 22 ft.; Rock-Ola Shuffleboards complete or spare planks. Write or Wire. STATE AMUSEMENT CO., 1531 BROAD-WAY, TACOMA 2, WASH. (Tel.: FUlton 2282).
- WANT—Distributors who cau use our surplus of Games, Music, Cigarette Machines. Wholesale Ouly. Shopped or Not. REX DISTRIBUTING CORP., 821 S. SALINA ST., SYRACUSE, N. Y. (Tel.: 2-8255).
- WANT—The facts, over 50% industry's gold records made by baritone crooners. Survey reports Michael Anthony first rate baritone, needs exploitation, bigger label, if you have right connections for Michael Anthony we have the capital. H.R.C. ENTERPRISES, 2145 HOLLY-WOOD WAY, BURBANK, CALIF.
- WANT-Used Records. Highest prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. (Tel.: JUdson 6-4568).

#### CLASSIFIED ADVERTISING SECTION

- WANT—United Star Slugger; Williams King of Swat and Four Bagger; United and Bally Bowlers— all types; all Bally In Line Games. GLOBE AUTOMATIC VENDING CO., 291 WATER ST., QUINCY 69, MASS. (Tel.: MAyflower 9-0010).
- WANT—Beach Beauty's @ \$250; and Broadway's @ \$300. Write SCIOTO NOVELTY, INC., 1909 8th STREET, PORTSMOUTH, OIHO (Tel.: ELmwood 3-4179).
- WANT—To buy United Leader Pinballs. Will pay \$50 each F.O.B. your city. Must be in operating condition. DIXIE AMUSEMENT CO., 912 HOUSTON ST., CHATTANOOCA 3, TENN. (Tel.: AM 7-0000).
- WANT For export: 25 Wurlitzer 1600's at \$225 ea.; 25 Wurlitzer 1400's at \$125 ea. Will trade against other equipment, or pay eash. Call, write, wire. YOUNG DISTRIBUT-ING, INC., 575 11th AVE., NEW YORK 36, N. Y. (Tel.: CHickering 4-5050).



- FOR SALE Ready For Location. Wnrlitzer 1900, Write; Wurlitzer 1800, \$815; Wurlitzer 1700, \$695; Wurlitzer 1600, \$295; Wurlitzer 1400, 45 rpm, \$195; Wurlitzer 1100, 45 rpm, \$195; Seeburg V200, Write; Seeburg M100R, \$695; Seebnrg M100G, \$590; Seeburg M100A, \$179; AMI G200, Write; AMI C, \$85. Call or write for Bingos, Five Balls, Guns and Shuffle Boards, LEW JONES DIST. CO., 1301 N. CAPITOL AVE., INDIANAPOLIS 2, IND. (Tel.: MElrose 5-1593).
- FOR SALE Non-warp Ply-Flex custom built Fibre-Glass Cues. Precision molded one piece construction giving accuracy, indestructibility. Won't warp, shatter, snap. Fully guarauteed against faulty workmanship, defective materials, breakage in normal use for one year. SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. (Tel.: Blgelow 8-3524-5).
- FOR SALE—Records!!! 5¢ over wholesale, any label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records new unused only. RAYMAR SALES CO., 170-21 JA-MAICA AVENUE, JAMAICA 32, N.Y. (Tel.: OLympie 8-4012, 4013).
- FOR SALE—United and Chicago Coin Shuffles, 10th Frame and later models; Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hunt, as is or shopped. CAN-YON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA. (Tel.: 3-8688).
- FOR SALE—Bally Jet Bowlers, \$95; United Ace Bowlers, \$110; Bert Lane Tie Tac Toe (New), \$49.50; Miami Shuffle (Floor Sample), \$65. DONAN DISTRIBUTING CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL. (Tel.: JU 8-5211).
- FOR SALE Used machines of all models, as is or shopped and ready for location. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456).
- FOR SALE—Cigarette Machines eight cohumn Rowe Crusaders and Eastern Electrics set to operate on 25c operation, \$60; Machines set for 25e & 30c operation, \$70; Rowe Electric Diplomats, eight column, on 25c & 30c operation, \$50. Clean and ready for location, \$50. Clean and ready for location, \$5% deposit. JOY AUTOMATICS, 108 E. CHURCH ST., ELMIRA, N. Y. (Tel.: 6131).

- FOR SALE All types used arcade machines, many now on location at: TIMES AMUSEMENT, 1663 BROADWAY AT 52nd STREET, NEW YORK CITY.
- FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seeburg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. GATEWAY DISTRIBUTING CO., 3622 W. NORTH AVE., CHICAGO 47, ILL. (Tel.: Dickens 2-1214).
- FOR SALE Chieago Coin Tournament Ski-Bowls, like new, \$445; write or phone for quantity price.
  J. ROSENFELD CO., 4701 WASH-INGTON BLVD., ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).
- FOR SALE—One Double Header, like new, A-1 condition, \$475. LEWIS & FOLLETT MUSIC CO., SOUTH 180 HOWARD ST., SPOKANE 4, WASH. (Tel.: MA 8585).
- FOR SALE Williams Super World Series, \$35; United Comet Targette, \$125; Chicago Coin Super Frame Bowler, \$75; Keeney National Bowler, \$150; Chicago Coin Double Score Bowler, \$25; Keeney Club Bowler, \$25; Chicago Coin Twin Hockey, \$225 (New). AUTOMATIC AMUSE-MENT CO., INC., 1000 PENNSYL-VANIA ST., EVANSVILLE 8, IND. (Tel.: HA 3-4508).
- FOR SALE—Big Time, \$190; Variety, \$110; Gayety, \$85; Pixie, \$225; Starlet, \$250; Stardust, \$310; United Super Shuffle 6 Player Alley, \$60. One Third Deposit. Balance Sight Draft. GENERAL DISTRIBUTING CO., 1609 ORLEANS AVE., NEW ORLEANS, LA. (Tel.: TUlane 6729).
- FOR SALE Hi-Speed Super Fast Shuffle Board wax. 24 oue-pound caus per case, \$3.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for AMI, D. Gottlieb, ChiCoin, J. H. Keeney. STATE MUSIC DISTRIBUTORS, INC. 3100 MAIN ST., DALLAS, TEXAS.
- FOR SALE—Bingos in quautities. In stock. Big Shows; Double Headers, Parades, Night Clubs, Broadways, Mianni Beach, Big Times. GLOBE DISTRIBUTING CO., 1623 N. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel.: ARmitage 6-0780-81).
- FOR SALE—Call us for a good bny on AMI G-200's and Seeburg V-200's. BILOTTA DISTRIBUTING CO., 224 N. MAIN ST., NEWARK, N. Y., or 1226 BROADWAY, ALBANY, N. Y.
- FOR SALE—Locks of all kinds, Bally pinball locks, Wall Box locks, Musie Box locks, like new, 75c ea. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. (Tel.: NE 5-1444).

#### CLASSIFIED ADVERTISING SECTION

- FOR SALE Admit One, single roll tickets (2000 on roll), 80c per roll; Double roll tickets (4000 in roll, coupon and stub), \$1.55 per roll.
  W. B. DISTRIBUTORS, INC., 1012 MARKET STREET, ST. LOUIS 1, MO. (Tel.: CEntral 9292).
- FOR SALE—AMI F-120, \$675; AMI E-80, \$400; Seeburg, M100C, \$545; Seeburg M100G, \$695; Wurlitzer, 1700, \$575; Wnrlitzer, 1800, \$695. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUperior 1-4600).
- FOR SALE—The best bny in used Bally Bingo Games. Just buy one and you will see why yon pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST., WHEELING, W. VA. (Tel.: WHeeling 5472).
- FOR SALE—Make us an offer: Chi-Coin Big League Baseball (2-player); United Comet Targette; United Venus Targette. RUNYON SALES COMPANY, 593 TENTH AVENUE, NEW YORK, N. Y., or 221 FRE-LINGHUYSEN AVE., NEWARK, N. J.
- FOR SALE—We have a large stock of reconditioned Five Balls, Shuffle Games and Bingo. Write for list. WESTERHAUS CORPORATION, 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel.: MOntana 5000-1-2).
- FOR SALE—Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar Units, complete with Packard Adaptors, price \$80. Wallboxes, elean, \$6; Wurlitzer 1080's, \$75. FEDOR MUSIC CO., c/o GEORGE THAYER & CO., 47 STATE ST., BINGHAMTON, N. Y.
- FOR SALE—Export Bayers Attention! In-Line Games, \$35 & up; Pool Tables, \$50 & np; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGG ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).
- FOR SALE All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped or as is. Factory Distributor for Seeburg. DICK-SON DISTRIBUTING CO., 631 W. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel.: REgent 6-3691).
- FOR SALE-Billiard Parlor and Coin Machine Route. Uses Boards, Biagos, Music, Shuffles, Pool. Write BOX 287, BASIN, WYO.
- FOR SALE—Comco—Extended Range Speakers and Baffles. Quantity at modest prices. Engineered for heavy duty use. Satisfaction guaranteed or money will be refunded. Finished in Limed Oak, Natural or Mahogany. Packed two to a carton, \$11.95 ea. COVEN MUSIC CORP., 3181-3 ELSTON AVE., CHICAGO 18, ILL. (Tel.: INdependence 3-2210).

FOR SALE—Or Trade for AMI D, E, F, 80 Phonos. Williams Crane; Chicago Coin Steam Shovel; Chicago Coin Blondie; Exhibit Spanish Pool; Bert Lane Goldie Horse; Bert Lane Stutz Car; Bert Lane Fire Engine; Chicago Coin Big League Bulls Eye; 300 Shuffle Alley. MILLER-NEW-MARK DISTRIBUTING CO., 42 FAIRBANKS ST., N.W. GRAND RAPIDS 2, MICH. (Tel.: GL 6-6807).

FOR SALE — America's finest reconditioned phonographs and mnsic accessories. Everyone of our reconditioned machines guaranteed beantiful condition regardless of price. Tell us what yon need. Get our prices before yon buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0773).

- FOR SALE—Muto-Scope K. O. Champ, \$350; Williams DeLuxe B. B., \$100; King Of Swat, \$275; Rock and Roll, \$85; Gladiator, \$265; Marathon, \$285; Broadway, \$325; Nite Club, \$400; Wurlitzer, 1800, \$625. NEW ENGLAND EXHIBIT CO., NEW-TON, MASS. (Tel.: DEcatur 2-1500).
- FOR SALE—10 Kleenax Vending Machines, 6 New, 4 Slightly Used. \$200 for the lot. KOEPPEL DISTRIBUT-ING CO., 629 TENTH AVENUE, NEW YORK 36, N. Y. (Tel.: CIrcle 6-8939).
- FOR SALE—Comet, \$160; DeLuxe 5th Inning, \$200; Leader, \$150; Manhattan, \$135; Targette, \$150; Mars, \$250; Lightning, \$250; Triple Play, \$225. AMI A, 78 rpm, \$95; AMI D-40, 78 rpm, \$225; AMI E-120, \$495; AMI A, 45 rpm, \$125; AMI D-80, \$325; AMI F-80, \$650. Distributors for AMI, United and Williams. Write for jobber's price. Write, wire or phone. CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: MAin 1-3511) or 2805 MAIN ST., KAN-SAS CITY, MO. (Tel.: HArrison 1-4747).
- FOR SALE—Keeney Delnxe Sportsman Gun, \$195; Wurlitzer 1650A
  Hi Fi, 45 rpm, \$325; Wurlitzer 1600, 45 rpm, \$300; Wurlitzer 1800, \$795; AMI Model "A", \$80; Seeburg Model "C", \$425. UNITED DISTRIBUTORS, INC., P.O. BOX 1995, 513 E. CENTRAL, WICHITA 2, KANS. (Tel.: HO 4-6111-4-3504).
- FOR SALE Williams, United and Chicago Coin Electric Front Pool Tables, \$50 ea. Write: PENNSYL-VANIA VENDING CORP., 1826 E. CARSON ST., PITTSBURGH 3, PA.
- FOR SALE—Bally: ABC Bowler, \$395; Gold Medal, \$295; Blne Ribbon, \$275. United: Top Notch, \$425; Top Notch Special, \$450; Capitol DeLuxe, \$225; Clipper, \$200. MO-HAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHE-NECTADY 2, N. Y.

#### **CLASSIFIED ADVERTISING SECTION**

6-3582).

- FOR SALE—Bally Bowlers: Victory, \$105; Champion, \$105; Rocket, \$105; Jet, \$115; Magic, \$165; ABC, \$345; King Pin, \$345; DeLuxe Congress, \$395; United Team, \$115; 11th Frame, \$165; Chicago Coin Criss Cross Bowler, \$75; Hollywood, \$185. MICKEY ANDERSON, 314 E. 11th ST., ERIE, PA. (Tel.: 5-7549).
- FOR SALE—Model 1438 120 Selection 45 RPM Rock-Ola "Comet" Phonographs, \$465; Model 1546 120 Selection Chrome Rock-Ola Wall Boxes, \$50; AMI Model E120, \$425; Wurlitzer Wall Boxes: Model 3020, \$7.50; Model 4820, \$12.50; Model 4851, \$15. O'CONNOR DIS-TRIBUTORS, INC., 2320 WEST MAIN, RICHMOND 20, VA. (Tel.: 84-8264).
- FOR SALE Millions of extra coins are taken from clean machines. Clean right with Lemonite—Lynch & Zauder Co., New Orleans Novelty, F. A. B., New Orleans, use and sell Lemonite. Try Lemonite Electric Contact Cleaner. GRACO SALES CO., R.F.D. 1, BOX 403, ARLING-TON, TENN.
- FOR SALE All types nsed Bingos. Write for list for best buys. NAS-TASI DIST. CO., 912 POYDRAS ST., NEW ORLEANS 12, LA. (Tel.: MA 6386).
- FOR SALE—Shuffles at Low Cash Box Price. United: Mercurys, Targottes, Venus, Lightnings. Bally: Rockets, Mystics, Blue Ribbons. Geneco: Bingo Rolls and Shuffle Pools, \$60. AMI "A", \$70; "B", \$93; "C", \$115. Wurlitzer, 1015, \$50. 1/3 Depost, Balance C.O.D. If picked up deduct \$10 ca. H. BETTI AND SONS, 1706 MANHATTAN AVE., UNION CITY, N. J. (Tel.: UN 3-8584).
- FOR SALE—Beach Club, Gayetys, Gay Times. TOLEDO COIN MACH. EX-CHANGE, 814 SUMMIT STREET, TOLEDO, OHIO.
- FOR SALE Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince yon. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).
- FOR SALE Green Pasture, \$75; Chinatown, \$50; Lovely Lucy, \$75; Big Ben, \$85; Palisades, \$65; Red, White & Blue, \$185; Smoke Signal, \$135; Race The Clock, \$185; Piccadilly, \$265; Saddle & Turf, \$165. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. (Tel.: CAnal 7137).

**RTISING SECTION** FOR SALE—ABT Rifle Sport, 3 Gun size, Canvas excellent condition, Targets need some paint and adjustments. Only 2 Guns, they need some repair. Never set up outdoors. Make an offer—Can be bought cheap. IDLE HOUR AMUSEMENTS,

ATLANTIC BEACH, N. C. (Tel.:

- FOR SALE—Bowling Alley Conversion, "Do It Yourself" Kit, Ball Lift, Ball Return, Rollovers, Rubber Balls, Fast Easy Installation. Send for picture. 8 Foot Game, \$169.50; 8½ Foot Game, \$174.50. Prompt shipment made. Send 1/3 deposit, balance COD. WEST SIDE DIST., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: CIrcle 6-8464).
- F O R SALE Record collectors— "Twelfth Street Rag" Piano arrangement, played by original composer, Euday L. Bowman (78 rpm only). Limited supply, @ \$1.00—while they last. No COD's please. CASEY JONES MUSIC, 332 SO. JENNINGS AVE., FT. WORTH 4, TEXAS.
- FOR SALE Or trade for Double Header, Night Club, Parade or South Seas. United's Team, Ace Bowlers, Deluxe Bonus Gun, Genco Hi-Fly, Wms. All Star. Baseball, Poker Face or Chinatown. SALINA MUSIC & AMUSEMENT CO., 121 NORTH 7th ST., SALINA, KANS.
- FOR SALE—Lowest prices Thunderbolts, Lightnings, \$229.50 es.; Hollywood Bowlers, \$269.50; Chicago Coin Snper Home Run, \$179.50; Bingos, Pool Tables, trade for Kiddie Rides, Arcade Equipment or write best cash offer. Ready for location. ALLIED DISTRIBUTING CO., 786 MILWAUKEE AVE., CHICAGO, ILL. (Tel.: CAnal 6-0293-4-5).
- FOR SALE---Large stock of Bingos, Shuffle Alleys, Pool Games; Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH. (Tel.: DAvis 2-2473).
- FOR SALE—Or Trade. 1 Voice Recorder and 1/4 for 25¢ Photograph Machine — both Semi-Antomatic. Will trade for Shnffle Alleys, Guns, Pin Games or Mnsic or Kiddie Rides. RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HARTFORD, CONN. (Tel.: CHapel 9-6556).
- FOR SALE—King Arthur, \$35; Twenty Grand, \$55; Disc Jockey, \$75; Grand Slam, \$85; Four Corners, \$85; Gypsy Queen, \$185; Gayety, \$119.50; Miami Beach, \$235. Make offer on Bright Lights, Bright Spots, 3-4-5's, Long Beach, Circus, Stars. WANT—Big Times. NOBRO NOV-ELTY CO., 142 DORE ST., SAN FRANCISCO, CALIF. (Tel.: MA 1-5438).

#### The Cash Box

### **CLASSIFIED ADVERTISING SECTION**

- FOR SALE-18 foot Rock-Ola Shuffle Board \$149.50; Shuffle Board game wax (12 cans) \$3.50; Fast wax case (12 cans) \$4.50; Pucks (set of 8) \$12; Fluorescent Lights pair \$22.50; Adjusters \$18.50. PUR-**VEYOR DISTRIBUTING CO., 4322** N. WESTERN, CHICAGO 18, ILL. (Tel.: JUniper 8-1814).
- FOR SALE-Model C chrome pilaster replacement, \$17.50 pair. Numbered Pool Balls -- Marked on 2 sides-1 to 5, White and 1 to 5, Red; or numbered 1 to 10, \$14.95 set. WICO CORP., 2913 N. PULASKI RD., CHICAGO 41, ILL. (Tel.: MUlberry 5-3000).
- FOR SALE-Special. Bally: Big Shows (slightly used), \$535; Balls-A-Poppin (like new), Write; Williams: Fun House: (4 player game), \$284.50; Red - White - Blue, \$145. United Monaco, \$325. NEW OR-LEANS NOVELTY CO., 115 MAGA-ZINE ST., NEW ORLEANS, LA. (Tel.: CAnal 5306).
- FOR SALE—Seeburg M100A, \$225; M100C, \$575; M100G, \$700; M100W, \$700; M100R, \$800; 3W1 Chrome, \$55; Wurlitzer 1800, \$750; 1900, Write; AMI D80, \$300; D40, \$175; Evans Century, \$275. MUSICAL SALES, 2334-36 OLIVE STREET, ST. LOUIS 3, MO. (Tel.: CH 1-8561).
- FOR SALE 6-10¢ Slightly used "Popperettes," \$75 ea.; 2 Rock-Ola Wall Scoreboards with Coin Box, **\$45; 2 Universal Scoreboards, \$35;** 4 Thunderbolts Kiddie Rides, new paint, new National Coin Rejectors, \$395 ea. PACIFIC KIDDIE RIDES DIST. CO., 1212 S. TACOMA AVE., TACOMA, WASH.
- FOR SALE 200 Seeburgs, Write; 1454 Rock-Olas, Write; 1448 Rock-Olas, \$665; Comet Rock-Olas, \$450; 100G Seeburgs, \$625. These ma-chines are off our route and are like new. 1717 Rock-Ola Steppers, \$30; Small Pools, \$50; Long Pools, \$75; Palm Beaches, \$40; Genco Sky Rocket Guns, \$285; Sportsman Gun, \$165. H & H MUSIC AND DIS-TRIBUTING, 1626 THIRD AVE., MOLINE, ILLINOIS (Tel.: MOline 4-6703). 4-6703).
- FOR SALE—New Rails for Pool Games. 32" x 48", Set \$10; New Novelty Top Pyramid Pool for #1-5 or #1-10 Rotation Balls, 32" x 48", \$29.95; Cue Sticks 48" Brunswick, \$1.69 ea., \$18 doz. Quantity dis-counts. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO, ILL., (Tel: ALbany 2-3272).
- FOR SALE—100 Telequiz, with film. Reconditioned, refinished, ready for location. 5c or 10c play. Special price, \$99.50. Write for quantity prices and list of other equipment. G O R SALES, 5216 N. LECLAIRE AVE., CHICAGO, ILL. (Tel.: AVe-nue 3-6818).
- FOR SALE 3 Keeney Speedlanes, Chicken San Rifle, Shuffle Bowlers, Guns. Also Pool Tables—all makes and models. For best buys, write or call: HY POLO AMUSEMENTS, INC., 1969 W. WILSON AVE., CHI-CAGO 40, ILL. (Tel.: LOngbeach 1.3278) 1-3378).

FOR SALE-Reconditioned Seeburg 100 Selection Wall-O-Matics, Model 3W1, Chrome Covers, New Selection Buttons, New Aluminum Instruction Plates, \$57.50. Telephone or wire collect. SYracuse 75-1631. DAVIS **DISTRIBUTING CORP., 738 ERIE** BLVD., E., SYRACUSE 3, N. Y.

- FOR SALE-Attention export buyers! We have available unlimited quantities of Bally and United Bowling Alleys, low in price, high in quality. We are experienced and well equipped to handle export orders. Write, wire or phone. SHELDON SALES, INC., 881 MAIN ST., BUFFALO, N. Y. (Tel.: LIncoln 9106).
- FOR SALE—Seebnrg V-200, write; Seeburg 100 R, \$690; 100-G, \$600; 100-C, \$490; 100-B, \$400; United Regulations, \$425; ChiCoin Triple Strike, \$200. WANT—All late models 45 rpm phonographs. NA-TIONAL NOVELTY CO., 183 E. MERRICK ROAD, MERRICK, LONG ISLAND, N.Y., (Tel: Free-port 8-6770-1).
- FOR SALE—All Games Cleaned and OR SALE—All Games Cleaned and in Working Order. Gayety, \$79.50; Surf Club, \$39.50; Variety, \$94.50; Big Time, \$200; Miami Beach, \$200; Broadway \$375; Night Club, \$400; ABC Bowlers, \$350; United Regulation, \$295; Balls-A-Poppin', Write. 1/3 deposit, balance sight draft. Write—Wirc—Phone Today! We are avalusing factory distributors draft. Write—Wire—Phone Today: We are exclusive factory distributors for: Bally—Williams—Rock-Ola. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND, OHIO (Tcl.: HE 1-7577).

## **MISCELLANEOUS**

**NOTICE---These 3 telephone numbers** are important to you : The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Hollywood, Calif., HOllywood 5-2129.

NOTICE-Louisiana & Southern Mississippi Operators. Your authorized Rock-Ola Distributor is HUEY DIS-TRIBUTING CO. Write, wire or phone. 3760 AIRLINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.: VErnon 5-7976).

NOTICE-Diversification with no investment! Our program has already proven itself to leading operators. Make hundreds of dollars each week with our "Especially made for the 'profit' trade merchandising ap-proach" in the specialty food field. A.B.C. MFG. CO., 3441 W. NORTH AVE., CHICAGO 47, ILL.

NOTICE-That idea you have can become a new coin operated device. Contact Bob Young for Development and Engineering advice. BOB YOUNG'S SERVICE, 3427 BEN LOMOND PL., LOS ANGELES 27, CALIF. (Tel.: NO 2-3254).

NOTICE—Cincinnati Operators: Your new Geneo Distributor is UNIVER-SITY COIN MACHINE EXCHANGE, 858 N. HIGH ST., COLUMBUS 8, 0. (Tel.: AXminster 4-3529). SAM SOLOMONS—HARRY STEWART.

## THE CASH BOX

## "The Industry's Market Place"

PUBLISHES MORE CLASSIFIED ADS EACH WEEK THAN ALL OTHER MAGAZINES IN THIS INDUSTRY PUBLISH IN A MONTH --- PROVING THAT THE ENTIRE INDUSTRY RECOGNIZES THE CASH BOX' CLASSIFIED AD SECTION AS "THE INDUSTRY'S MARKET PLACE."



CLASSIFIED AD RATE 10 CENTS PER WORD Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

Notice to 52x Special Classified advertisers. You are entitled to a classified ad in each week's Issue containing no more tham 40 words, which includes your firm same, address and telephone number. All words ever 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT THE CASH BOX, 1721 Broadway, New York 19, N.Y.

#### **Use This Convenient Form For** Your Classified Ad

#### START HERE

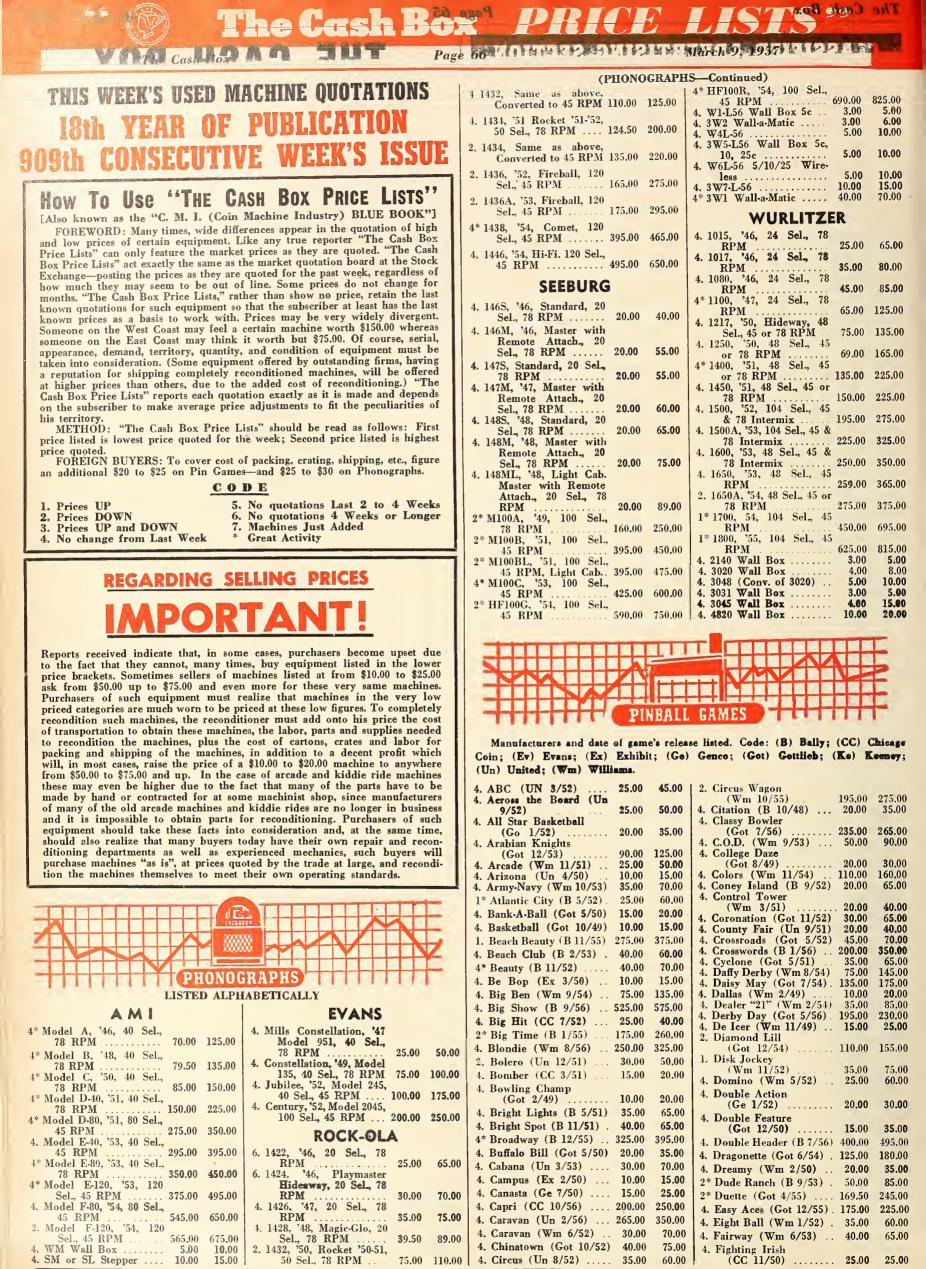
Part

42.					
		<u></u>			
					<u> </u>
FIRM					
ADDRESS					
CITY			ZONE	STATE	
TEL EPHONE	NUMBER				
	ENCLOSE V	OUD CHECK		UL TO	

#### YOUR CHECK-AIRMAIL TO:

1721 BROADWAY, NEW YORK 19, N.Y.

THE CASH BOX



COPYRIGHTED 1957. REPRODUCTION NOT PERMITTED.

## The Cash Box PRICE LISTS

#### The Cash Box

#### Page 67

March 9, 1957

60.00

45.00

55.00

175.00 135.00

45.00

50.00

40.00

195.00

180.00 75.00

60.00

35.00

40.00

75.00

90.00

25.00

75.00

80.00

90.00 95.00

100.00

110.00

125.00

175.00

175.00

175.00

175.00

195.00

250.00

260.00

300.00

60.00

60.0**0** 

65.00

70.00

70.00

1**35.0**0

75.00

80.00

90.00 90.00

90.00 95.00 95.00 95.00

100.00 115.00

120.00115.00

 $\frac{125.00}{130.00}$  $\frac{135.00}{135.00}$ 

140.00

150.00

160.00

170.00

185.00 190.00

200.00

220.00220.00

225.00

230.00

235.00

240.00

245.00

250.00

255.00

260.00

265.00

270.00

(PINBALL GAM	ES—Continued)		(PINBALL	GAMES	Continued)	
<b>4. Five Star (Univ 5/51). 30.00</b> 65.00 <b>4. Flying High (Got 2/53)</b> 50.00 80.00	6. Old Faithful	00 20.00	4. Three Feathers		. Tropics (Un 7/53)	25.00
4. Flying Saucers	(Got 12/49) 10.0 4. Olympics (Wm 5/52) 40.0		(Ge 5/49) 15.00 4. Three Four Five		. Turf King (B 6/50) . Twenty Grand	20.00
(Ge 12/50) 15.00 25.00	6. One Two Three		(Un 6/51) 20.00	35.00	(Wm 12/52)	25.00
4. Four Bells (Got 10/54) 135.00 160.00 4. Four Corners	(Ge 10/48) 10.0 4. Palisades (Wm 7/53) 45.0		4. Thunderbird (Wm 5/54) 70.00 1		1 m T7 1 (T) 0 (# 1)	$   \begin{array}{r}     120.00 \\     70.00 \\     1   \end{array} $
(Wm  12/52) 45.00 85.00	4. Palm Beach (B 7/52) . 35.0				Variety (B 9/54)	10.00 1
4. Four Horsemen	4. Palm Springs (B 11/53) 40.0		1 Times Square		(Got 9/51)	30.00
(Got 9/50) 25.00 45.00 4. "400" (Upright)	1* Parade (B 6/56)         400.           4. Paratrooper (Wm 8/52)         25.				L. Whizz Kids (CC 3/52) L. Wild West (Got 8/51)	35.00 30.00
(Ge 10/52) 35.00 55.00	1. Peter Pan (Wm 4/55). 125.				Winner (Univ.)	20.00
4. Four Stars (Got 6/52). 45.00 75.00	4. Piccadilly (Wm 5/56). 225.	00 325.00			. Wishing Well	
4. Frolics (B 10/52) 15.00 65.00 4. Frontiersman	4. Pin Bowler (CC 6/50) 15.0 4. Pinch Hitter (Un 5/49) 10.0			195.00 20.00 4	(Got 9/55) 4. Wonderland (Win 5/55)	165.00 1
(Got 11/55) 185.00 225.00	4. Pinky ( $Wm 9/50$ ) 25.				$k^*$ Yacht Club (B 6/53)	125.00 1 45.00
4. Fun House (Wm 10/56) 250.00 300.00	4. Pin Wheel (Got 11/53) 75.	.00 120.00	4. Tropicana (Un 1/55) 55.00 ]		. Zingo (Un 10/51)	25.00
4. Futurity (B 3/51) 25.00 40.00 2* Gay Times (B 6/55) 145.00 225.00	4* Pixie (Un 10/55) 175. 4. Play Ball (CC 1/51) . 15.					
$4^*$ Gayety (B 3/55) 75.00 125.00	4. Poker Face (Got $9/53$ ) 65.			TAT		
4. Georgia (Wm 7/50) 20.00 40.00	4. Punchy (CC 12/50) 10.			44		
4. Gin Rummy (Got 2/49) 15.00 25.00 4. Gladiator (Got 1/56) 235.00 295.00	4. Quarterback (Wm 10/49) 15.	.00 25.00		1 1 1 1		4 N
4. Glamour (Got $7/50$ ) 235.00 295.00 4. Glamour (Got $7/51$ ) 10.00 20.00	(Wm 10/49) 15. 4. Quartet (Got 2/52) 45.					┝┼╌┼┩
4. Globe Trotter	4. Queen of Hearts			CUI		╊╾╂╼╂╂
(Got 11/51) 25.00 45.00 4. Golden Gloves	(Got 12/52) 50. 4. Quintet (Got 3/53) 45.	.00 110.00 .00 100.00		200	IFFLES	
4. Golden Gloves $(CC 7/49) \dots 10.00 20.00$	4. Race The Clock	100.00	4. Bally Victory Bowler	1	4. Genco Shuffle Target	
4. Golden Nugget	(Wm 5/55) 125.		(5/54)		(7/51)	20.00
(Upright (Ge 2/53) 35.00 60.00)	4. Rag Mop (Wm 10/50) 20. 4. Red Shoes (Un 11,'50) 20.		4. Bally Champion		4. Genco 8-Player Re-	
4. Gold Star (Got 8/54) 130.00 165.00 4. Grand Champion	4. Regatta (Wm $11/55$ ) 125.		Bowler $(5/54)$ 90.00 1 4* Pally Let Payler $(2/54)$ 05.00		bound (9/51) 2. Genco Shuffle Pool	20.00
$(\mathbf{Wm} \ 3/53) \ \dots \ 45.00 \ 95.00$	4. Rio (Un 11/53) 25.	.00 85.00	4* Bally Jet Bowler (8/54) 95.00 4. Bally Rocket Bowler	185.00	(11/53)	25.00
4. Grand Slam (Got 4/53) 40.00 95.00	4. Rip Snorter (Ge 10/49) 10. 4. Rocket (Ge 5/50) 20.		(8/54) 99.50	19 <b>0.0</b> 0	4. Genco Match Pool	
4. Green Pastures (Got 1/54) 75.00 125.00	4. Rocket (Ge 5/50)         20.           4. Rockettes (Got 8/50)         25.		4. Bally Mystic Bowler	995.00	(2/54)	50.00
4. Gun Club (Wm 11/53) 35.00 70.00	4. Rodeo (Un 2/53) 35.	.00 95.00	(12/54) 125.00 4. Bally Magic Bowler		4. Gottlieb Bowlette (3/50) 4. Keeney Super DeLuxe	15.00
4. Guys-Dolls (Got 5/53). 40.00 90.00	4. Rose Bowl (Got 10/51) 25.	.00 50.00	(12/54) 135.00		League Bowler (3/52)	40.00
4. Gypsy Queen (Got 2/55) 145.00 4. Handicap (Wm 6/52) . 40.00 80.00	4. Saddle and Turf (Ev 10/53) 150.	.00 200.00	4. Bally Blue Ribbon		4. Keeney High Score	40.00
4. Happy Days (Got 7/52) 65.00 85.00	4. (Club Model) 160.	.00 225.00	(3/55) 225.00 1* Bally Gold Medal		League (5/52) 4. Keeney Team (10/52) .	$\begin{array}{r} 40.00\\35.00\end{array}$
4. Happy-Go-Lucky	4. Scoreboard (Got 4/56) 235.				4. Keeney Club (4/53)	25.00
(Got 3/51) 25.00 45.00 4. Harbor Lites (Got 2/56) 175.00 210.00	2. Screamo (Wm 4/54) 50. 4. Sea Belles (Got 8/56) 265.	.00 100.00 .00 345.00	4. Bally ABC Bowler		4. Keeney Domino (5/53)	
6. Harvest Time	4. Sea Jockeys (Wm 11/51) 35.		(7/55)		4. Keeney Carnival (5/53) 4. Keeney Pacemaker	45.00
(Ge 9/50) 15.00 20.00	4. Select-A-Card (Got 4/50) 15.	.00 25.00	4. ChiCoin 6-Player	10.00	(9/53)	50.00
4. Harvey (Wm 5/51) 25.00 60.00 2. Havana (Un 2/54) 35.00 90.00	2. Sharpshooter (Got 5/49) 10.	.00 20.00	DeLuxe (5/52) 35.00	75.00	4. Keeney Mainliner	(F 00)
2. Havaii (Un $6/54$ ) $39.00$ 95.00		.00 115.00	4. ChiCoin Match Bowler (6/52) 35.00	80.00	4. Keeney Bonus Bowler	65.00
4. Hawaiian Beauty	4. Shoo Shoo (Wm 2/51) 10.	.00 20.00	4. ChiCoin Bowl-A-Ball	00.00	(3/54)	75.00
(Got 4/54) 100.00 135.00 4. Hayburner (Wm 6/51) 25.00 75.00	4. Shoot The Moon (Wm 11/51) 20.	.00 40.00	(10/52) 35.00	85.00	4. Keeney Diamond	
<b>4. Hayburner (Wm 6/51) 25.00</b> 75.00 <b>1. Hi-Fi (B 6/54)</b> 50.00 85.00		.00 95.00	4. Chi-Coin Match Bowl-A-Ball (11/52) 35.00	90.00	Bowler (5/54) 4. Keeney Bikini (6/54)	75.00
4. Hit Parade (CC 2/51) 10.00 15.00	4. Silver Chest (Upright)		Bowl-A-Ball (11/52) 35.00 4. ChiCoin 10th Frame		4. Keeney Century (6/54)	
4. Hit & Runs (G 3/51). 10.00 20.00	(Ge 4/53) 55. 4. Silver Skates (Wm 2/53) 30.	.00 95.00 .00 70.00	Special (12/52) 35.00	90.00	4. Keeney American (9/54)	150.00
4. Hit 'N Run (Got 4/52) 30.00 55.00 4. Holiday (Ke 12/51) 25.00 40.00		.00 100.00	4. ChiCoin Name Bowler		4. Keeney National (9/54)	150.00
4. Hong Kong (Wm 9/51) 25.00 50.00		.00 75.00	(1/53) 35.00 4. ChiCoin 10th Frame	95.00	4. Keeney Speedlane (4/55)	150.00
4. Horsefeathers	1 (17 ( 1777 0 (70) 00	.00 140.00 .00 50.00	Double Score Bowler		4. United 6-Player Super	100.00
(Wm 1/52) 20.00 40.00 4. Horse Shoe	4. Sluggest (Wm 3/52) 30. 4. Sluggin' Champ	.00 30.00	(2/53) 25.00		(3/52)	20.00
(Wm  12/51) 15.00 30.00	(Got 4/55) 160.	.00 185.00	4. ChiCoin Crown (4/53) 45.00 4. ChiCoin Crown, Giant	110.00	4. United 4-Player Official (5/52)	<b>30.0</b> 0
4. Hot Rods (B '49) 15.00 25.00	4. Smoke Signal	00 100 00	Pins (4/53) 50.00	110.00	4. United 6-Player Super	00.00
4. Ice-Frolics (B 1/54) 40.00 95.00 4. Jalopy (Wm 8/51) 35.00 90.00	(Wm 10/55) 135 4. Snafu (Wm 12/55) 135.		4. ChiCoin Triple Score		(7/52)	<b>30.</b> 00
4. Jeannie (Ex $6/50$ ) 15.00 20.00	6. Snooks (Wm 6/51) 10.		(6/53) 50.00 4. ChiCoin Gold Cup	120.00	4. United 10th Frame Star (9/52)	35.00
4. Jockey Club (Got 5/54) 70.00 135.00	4. Southern Belle		(7/53) 50.00	125.00	4. United Manhattan 10th	33.00
4. Joker (Got 11/50)         20.00         40.00           4. Jolly Joker (Un 11/55)         75.00         125.00	$(Got 6/55) \dots 155.$		4. ChiCoin High Speed	300.00	Frame (9/52)	35.00
4. Jubilee (Got 5/55) 230.00 325.00	4. South Pacific (Ge $2/50$ ) 15.		Crown (7/53) 60.00 4. ChiCoin High Speed	130.00	4. United Manhattan (9/52)	35.00
4. Judy (Ex 7/50) 10.00 15.00	4. South Seas (Un 5/56)         295           4. Spark Plugs (Wm 9/51)         20.		Triple Score (8/53). 65.00	135.00	2. United 10th Frame	00.00
4. Jumping Jacks (Upright) (Ge 12/52) 20.00 45.00	4. Spark ( $Wm 9/51$ ) 20. 4. Spitfire ( $Wm 2/55$ ) 75.		4. ChiCoin Advance	140.00	Super (10/52)	35.00
4. Just 21 (Got 1/50) 10.00 20.00	2. Spot Bowler	.00 130.00	(10/53) 75.00 4. ChiCoin King (10/53) 75.00	140.00	<ol> <li>United Cascade (2/53)</li> <li>United Clover (2/53)</li> </ol>	35.00 35.00
4. K. C. Jones (Got 11/49) 10.00 20.00		.00 50.00	4. ChiCoin Criss Cross		6. United Liberty $(2/53)$ .	
4. King Arthur (Got 10/49) 20.00 35.00		.00 70.00	Bowler (12/53) 75.00	150.00	4. United Classic (6/53).	45.00
4. King Pin (CC 12/51) . 25.00 50.00		.00 35.00	4. ChiCoin Super Frame (3/54) 75.00		4. United Olympic (6/53) 4. United Royal (9/53)	45.00 50.00
4. Knockout (Got 1/51) . 20.00 40.00		0.00 35.00	4. ChiCoin Starlite (5/54) 90.00	175.00	2. United Imperial (9/53)	
4. Lady Luck (Got 9/54) 85.00 160.00 4. Lazy "Q" (Wm 2/54) 45.00 110.00	4. Stage Coach (Got 11/54) 145.			180.00	2. DeLuxe model	75.00
4. Leaders (Un 10/51) 30.00 60.00	4. Stardust (Wm 3/56) 250.				4. United Chief (11/53) . 2. United Leader (11/53) .	75 <b>.</b> 00 80.00
4. Lite-A-Line (Ke 6/52) 35.00 65.00	4. Starlets (Un $12/55$ ) 210 4. Star Bool (Wm $10/54$ )		2. ChiCoin Playtime		2. DeLuxe model	85.00
4. Long Beach (Wm 7/52) 35.00 60.00 4. Lovely Lucy (Got 2/54) 65.00 130.00	4. Star Pool (Wm $10/54$ ). 85 4. Store (Un $6/52$ ) 20			200.00	2. United Team (1/54)	
4. Lucky Inning		0.00 50.00 0.00 55.00	1. ChiCoin Fireball (11/54) 100.00	200.00	2. DeLuxe model 2. United League (1/54)	110.00
$(\mathbf{Wm} \ 5/50)$ 20.00 40.00	4. Steeple Chase	.00 55.00	4* ChiCoin Thunderbolt		2. DeLuxe model	110.00
4. Lulu (Wm 12/54) 125.00 185.00 4. Mad. Sq. Garden	1	.00 50.00	(12/54)	240.00	2. United Ace (5/54)	100.00
$(Got 6/50) \dots 30.00 45.00$		.00 20.00	1* ChiCoin Triple Strike (2/55)	265.00	<ol> <li>DeLuxe model</li> <li>United Rainbow (5/54)</li> </ol>	110.00
4. Majorettes (Wm 4/52) 20.00 40.00	4. Struggle Buggies		4. ChiCoin Arrow (2/55) . 200.00		1. United Banner (8/54)	115.00
4. Manhattan (Un 4/55) . 95.00 150.00	$(\mathbf{Wm} \ 12/53) \ \dots \ 40$	.00 95.00	4. ChiCoin Criss Cross		4. DeLuxe model	115.00
4. Marathon (Got 10/55) . 265.00 300.00	4. Sunshine Park	00 40.00	Targette         (1/55)         75.00           4.         DeLuxe model         75.00		4. United Shuffle Targette (8/54)	195.00
4. Marble Queen (Got 8/53) 65.00 100.00	(B 12/52) 25. 6. Super Hockey	.00 40.00	4. DeLuxe model 75.00 4. ChiCoin Bonus Score	103.00	4. DeLuxe model	125.00 125.00
4. Mercury (G 3/50) 10.00 20.00	(CC 4/49) 10	.00 20.00	(4/55) 175.00		1. United Speedy (8 (54)	. 125.00
4. Mermaid (Got 6/51) 20.00 40.00	4. Super Jumbo		2. ChiCoin Big League		4. Un. 11th Frame (10/54)	
4. Mexico (Un 3/54) 40.00 100.00 4* Miami Beach (B 9/55) 180.00 235.00	(Got 10/54) 250 4. Surf Club (B 3/54) 37	<b>.00 300.00</b> 7.50 75.00	(5/55) 225.00 4* ChiCoin Hollywood		1. DeLuxe model	125.00
4. Minstrel Man		).00 75.00		285.00	4* United Comet Targette	105.00
(Got 3/51) 35.00 50.00	4. Sweet Add-A-Line		4. ChiCoin Blinker (8/55) 285.00	225 00	(11/54) 4. DeLnxe model	
2. Mystic Marvel (Got 3/54) 100.00 150.00	(Got 7/55) 145 4. Sweetheart (Wm 5/50) 20	<b>5.00 195.00 .00 40.00</b>	4. ChiCoin Score-A-Line (9/55) 295.00		4. United Mercury (12/54)	135.00
$\begin{array}{c} (Got 3/54) \dots 100.00 & 150.00 \\ \hline 2. \text{ Nevada} (\text{Un 8/54}) \dots 40.00 & 95.00 \\ \end{array}$		<b>5.00 40.00 5.00</b>	1. ChiCoin Bowling Team		4. United Mercury (12/54) 1. DeLuxe model	145.00 145.00
4. Niagara (Got 12/51) 25.00 50.00	4. Tampico (Un 6/49) 10	0.00 15.00	(10/55)	340.00		145.00
<b>2.</b> Nifty (Wm 12/50) 15.00 2500 <b>2*</b> Night Club (B 4/56) 345.00 450.00	1	0.00 20.00 0.00 25.00	4. ChiCoin Miami Shuffle		4. DeLuxe model	
2* Night Club (B 4/56) 345.00 450.00 4. "9" Sisters (Wm 1/54) . 50.00 110.00	4. Thing (CC 2/51) 15 4. Three Deuces	<b>5.00</b> 25.00	(10/56)		4* Un. Lightning (2/55).	
6. Oasis (Ex 10/50) 10.00 15.00	(Wm 8/55) 195	.00 220.00	(5/52) 50.00		4. DeLuxe model	170.00
			DUCTION NOT REPAILTED			

COPYRIGHTED 1957. REPRODUCTION NOT PERMITTED.

#### he Cash Box The Cash Day

March 9, 1957

Th	ne Cas	h Box		Page 68
(5	HURD	LE GAM	ES-Continued)	1 7
2. Un. Venus (3/55)	150.00	275.00	4. Un. Capitol (6/55) 225.00	300.00
	$150.00 \\ 150.00$	$280.00 \\ 285.00$	4. DeLuxe model	305.00 350.00 P
2. DeLuxe model 4. Un. Derby Roll (5/55)	155.00	$290.00 \\ 290.00$	4. DeLuxe model 300.00 4. Un. Top Notch (10/55) 375.00	360.00 price 440.00
4. DeLuxe model	185.00	290.00	4. Top Notch Special 375.00	450.00 AMI
4. Un. 5th Inning (6/55). 4. DeLuxe model		295.00 295.00	4* Un. Regulation (11/55) 375.00 4. DeLuxe model 385.00	450.00 "G 460.00 "G
	TT			TT "G
				11 "H
		7		"Н
	44			"H
	(	KIDDI	E RIDES	H"
4. Bally Champion Horse 4. Bally Moon Ride	300.00	375.00 325.00	4. Chicago Coin Super Jet 195.00 4. Decco Merry-Go-Round 225.00	
2* Bally Space Ship	175.00	325.00	4* Exhibit Big Bronco 250.00	350.00 "V
4. Bally Speed Boat 2* Bert Lane Merry-Go-R'd		<b>350.0</b> 0 400.00	4. Exhibit Mustang 310.00 2. Exhibit Space Patrol 185.00	
2. Bert Lane Fire Engine.	325.00	.450.00	2. Scientific Television 265.00	
				AUT
			<b>` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `</b>	Sti
╺╋╅╋	AR	CADE	EQUIPMENT	THE DAT
4. ABT 6 Gun Rifle Range		600.00	4. Keeney Sportsman	BAL
4. Air Football 4. Amus. Boomerang	195.00 30.00	250.00 6 <b>5.</b> 00	(11/54) 145.00 4. DeLuxe model 160.00	220.00
4. Bally Big Inning	65.00	125.00	4. Keeney Ranger (3/55). 225.00	265.00
4. Bally Heavy Hitter 4. Bally King Pin	35.00 20.00	55.00 <b>50.0</b> 0	4. DeLuxe model (3/55) 235.00           4. Lite League         45.00	275.00 Ke 75.00 Bi
2. Bally Rapid Fire 4. Bally Undersea Raider.	65.00 75.00	$100.00 \\ 125.00$	4. Mills Panorama Peek (11/54)	225.00 Me
4. Capitol Midget Movies.	125.00	200.00	4. Mills Conv. for	20.00 M
4. Champion Hockey 4. ChiCoin Basketball	<b>45.0</b> 0	125.00	Panoram Peek10.004. Muto. Atomic Bomber65.00	145.00 Ba
Champ 4. ChiCoin 4-Player Derby	100.00 99.50	160.00 165.00	4. Mutos. Ace Bombers 95.00 4. Mntoscope Dr. Mobile	150.00
2. ChiCoin Goalee	35.00	75.00	(Prewar) 95.00	175.00 De
4. ChiCoin Hockey 2. ChiCoin Midget Skee	55.00 60.00	75.00 100.00	4. Mntos. Fly. Saucers 90.00 4. Mntos. Photo (Pre-War) 125.00	150.00 Mo 275.00 Mo
2. ChiCoin Pistol	30.00	70.00	4. Mutos. Photomatic (DeLuxe)	350.00 Co
6 Player (3/54)	100.00	185.00	4. Mutoscope Silver Gloves 125.00	225.00 M
4. Super model 4* ChiCoin Twin Hockey			4. Mutoscope Sky Fighter. 60.00 4. Mutos. Voice-O-Graph	150.00 M
(5/56) 4. ChiCoin Steam Shovel	225.00	385.00	35¢	375.00
(5/56)	175.00	295.00 40.00	(7/56) 55.00 4. QT Pool Table 50.00	115.00
4. Evans Bola Score	40.00	75.00	4. Quizzer 50.00	75.00 CHI 85.00 R
2. Evans Bat-A-Score 4. Evans Ski Roll	40.00 35.00	100.00 75.00	4. Rockola World Series. 35.00 4. Scientific Baseball 20.00	85.00 Bo 40.00
4. Evans Super Bomber 4. Evans Play Ball	$60.00 \\ 30.00$	$\begin{array}{r}120.00\\90.00\end{array}$	4. Scientific Basketball 20.00 4. Scientific Batting Pr 30.00	45.00 De
4. Evans Ten Strike '46	30.00	75.00	4. Scientific Pitch 'Em 50.00	175.00 De
4. Evans Tommy Gun 4. Exhibit Dale Gun	30.00 35.00	$\frac{110.00}{85.00}$	4. Seeburg Bear Gun75.004. Seeburg Chicken Sam50.00	175.00 100.00
4. Exhibit Gun Patrol 4. Exhibit Jet Gun	50.00 55.00	120.00 145.00	4. Seeburg Shoot the Chute 45.00 4. Seeburg Coon Hunt 85.00	90.00 175.00
1. Exhibit Space Gun	70.00	140.00	4. Set Shot Basketball 145.00	275.00
<ol> <li>Exhibit Pony Express</li> <li>Exhibit Silver Bullets</li> </ol>	$70.00 \\ 35.00$	$\begin{array}{c}135.00\\125.00\end{array}$	4* Telequiz	110.00 50.00 EXH
4. Exhibit Six Shooter 4. Exhibit Vitalizer	50.00 40.00	125.00 70.00	4. United Jungle Gun75.004. DeLuxe model75.00	185.00 Ri 195.00
4. Exhibit Shooting Gal.			4. United Carnival Gun	
(6/54) 4. Exhibit Star Shooting	85.00	175.00	(10/54) 125.00 4. DeLuxe model 135.00	210.00 210.00
Gallery (9/54) 4. Exhibit Sportland Shoot	85.00	195.00	4. Un. Bonus Gun (1/55) 240.00 4. DeLuxe model 250.00	285.00 J. F. 295.00
ing Gallery (11/54). 4. Exhibit "500" Shooting		225.00	4. Wilcox-Gay Recordio 50.00 6. Wms. All Stars (8/47) 25.00	75.00 KI
Gallery (3/55)	150.00	275.00	6. Wms. Box Score (12/47) 25.00	70.00 AI
4. Exhibit Treasure Cove Shooting Gallery			6. Wms. Star Series (4/49) 25.00 4. Wms. Super World	75.00 AI
(6/55) 4. Games, Inc. Hunter	225.00	325.00	Series (4/51) 35.00 4. Wms. DeLuxe World	85.00 AI
(1/56)	265.00	295.00	Series (2/52) 40.00	90.00 Ar
4. Genco Sky Gunner 4. Genco Night Fighter	75.00 75.00	145.00 145.00	4. Wms. DeLuxe Baseball (4/53)	135.00
4. Genco 2-Player Basketball		<b>195.0</b> 0	4. Wms. Pennant Baseball (12/53)	140.00
4. Genco Rifle Gal. (6/54)		250.00	4. Wms. Super Pennant	GEN
4. Genco Big Top Rifle Gallery (6/54)	235.00	325.00	Baseball (12/53) 84.50 4. Wms. Super Star	175.00 De
4. Super Model (12/55) . 4* Genco Wild West Gun	335.00	395.00	Baseball (12/53) 90.00 4. Wms. Major League	180.00 Da
(2/55) 4. Genco Sky Rocket Rifle	250.00	320.00	Baseball (2/54) 99.50 4. Wms. All Star Baseball	185.00
Gal. (5/55)	275.00	325.00	(2/54)	
4. Genco Champion Base- ball (9/55)	2 <b>25.</b> 00	325.00	4. Wms. Big League Baseball (2/54) 125.00	190.00 D. C
2* Genco Quarterback (10/55)		325.00	4* Wms. Jet Fighter (10/54)	225.00 Ac
2. Genco Hi-Fly Baseball			4. Wms. Safari (2/54) 210.00	310.00
2. Genco State Fair Rifle	250.00	375.00	4. DeLnxe model         220.00           4. Wms. Polar Hunt (3/55)         245.00	320.00 325.00
(Gal (6/56) 4. Jack Rabbit	50.00	395.00 7 <b>5.00</b>	4* Wms. Sidewalk Engineer (4/55) 125.00	175.00 INT
4. Jungle Joe	45.00	65.00	4* Wms. King Of Swat	300.00 Vo
4. Keeney Air Raider 4. Keeney Sub Gun	65.00 70.00	150.00 125.00	4. Wms. Four Bagger	
4. Keeney Texas Leagner.	25.00	40.00	(4/56)	375.00 380.00 Lo
			COPYRIGHTED 19	-

#### Manufacturers New Equipment Products listed here are currently in production. Prices are manufacturers' list prices, F.O.B. factory. AMI, INCORPORATED J. H. KEENEY & CO., INC. "G-200" 200-sel. phonograph... "G-120" 120-sel. phonograph... "G-80" 80-sel. phonograph... "HS-200" Selective Hideaway... "HS-120" Selective Hideaway... "HS- 80" Selective Hideaway... "HC-200" Continuous-play Hideaway True-Score (6 Player) 14 Foot Bowlette (6 Player) Authori 14 Foot 12 Foot 12 Foot 9 Foot Super Big Tent Snack Vender Soup Vender DeLuxe Hot Coffee Vender. DeLuxe Hot Coffee & Hot Chocolate Combo Vender. Various Models of above ... No.2 List Hideaway "HC-80" Continuous-play Price Publication Price Hideaway "W-200" 200-selection Wall Box Bargrip Wallbox Bracket .... Recessed Ceiling Speaker .... Wall Speaker Corner Speaker **ROCK-OLA MFG. CORP.** Model 1455, 200 Sel. ..... No 1 Authorized Model 1454, 120 Sel. ..... АИТО-РНОТО СО. Model 1452, 50 Sel. ..... Model 1450-Playmaster, 120 Sel. List BALLY MFG. CO. Model 1546, Chrome Wall Box, ABC Bowling Lanes 120 Sel. Price Publication ABC Bowing Lanes (6 Player) (6 Player) 14 Foot Model 14 Foot Model 1,225.00 11 Foot Model 1,225.00 Key West 815.00 Bike (Kiddie Ride) 835.00 Model 1548, 50 Sel. Wall Box. 1617-Hi-Fi Wall Speaker .... Model 1906, Remote Volume Control Bike (Kiddie Ride) Model T (without Record Changer) Model T (with Record Changer) Balls-A-Poppin' (2 Player, 3 or 5 Ball) DeLuxe ABC Bowler (without Match Feature) Model A-110, 10c a play Model A-325, 3 plays for 25c Congress Bowler (with Match Feature) Model C-110, 10c a play Model C-325, 3 plays for 25c The Champion Model 1927, Remote Volume Control with Cancel Button 705.00 755.00 J. P. SEEBURG CORP. V-200-Select-O-Matic "200" 485.00 Phonograph V-3W-A-Wall-O-Matic "200" 760.00 100J-Select-O-Matic "100" 780.00 Phonograph 3W-1-Wall-O-Matic "100" No MRVC-2-Master Remote Volume Control 805.00 List 825.00 The Champion (with new all-metal cabinet) HFCV2-8-High Fidelity Wall Price 835.00 Speaker . HFCV3-8-High Fidelity Corner Speaker ... CHICAGO COIN MACHINE CO. HFCV1-12-High Fidelity Recessed Speaker Bowling League (6 Player) 14 Foot-8 In. PS6-1Z-Power Supply . 11 Foot-11 In. HFA1-L6-Power Amplifier ... De Luxe Ski-Roll or De Luxe Ski-Score (6 Player) 13 Foot UNITED MFG. CO. 11 Foot ewling Alley (6 Player) 14 Foot \$1,195.00 11 Foot 1,170.00 775.00 775.00 Bowling Alley (6 Player) No List Price Authorized for Publication Brazil Pirate Gnn EXHIBIT SUPPLY CO. 645.00 . . . . . . . . Handicap Shuffle Alley (Withont Match Feature) Single Chute Double Chute DeLuxe Handicap Shuffle Alley (With Match Feature) Single Chute Ringer Ball (2 Player) No List Price Authorized for Publication 760.00 780.00 J. F. FRANTZ MFG. CO. Single Chute ..... Double Chute ..... Star Slugger (Regular) ..... Star Slugger (Replay) ..... 810.00 Kicker & Catcher 830.00 495.00 (Counter Game) (Counter Game) ABT Challenger Pistol (Counter Game) ABT Guesser Scale ABT Rifle Sport (Shooting Gallery) Aristo Scale No List Price 545.00 WILLIAMS MFG. CO. Starfire (Single Player, 5-Ball) Roll-A-Ball (6-Player) Peppy, The Clown Authorized for Publication Crane No List Price GENCO MFG. & SALES CO. Authorized for Publication DeLuxe Skill Ball (6 Player, 91/2 Foot) Davy Crockett (Rifle Gallery) THE RUDOLPH WURLITZER CO. No List Price Authorized for Publication Model 2100 Phonograph, 200 Sel., 100-45 RPM Records. Model 2104 Phonograph, 104 Sel., 52-45 RPM Records.. No L Authorized D. GOTTLIEB & CO. Ace High (Single Player, Model 5210 Wall Box, 5-Ball) 200 Sel., 3-Wire .... No List Price List d for Model 5207 Wall Box, Authorized for Publication 104 Sel., 3-Wire .... Price Publication Model 257 Stepper, 104 Sel....

INTERNATIONAL MUTOSCOPE CORP. Voice-O-Graph, 45-78 RPM With musical unit Without mnsical unit Lord's Prayer Vendor \$1.850.00 ..... 1,750.00 390.00

Model 5115 Hi-Fi Corner

Speaker, 4"-5" Matched Cones Model 5116 Hi-Fi Corner

Speaker, 8" Heavy Duty with Extended Range

COPYRIGHTED 1957. REPRODUCTION NOT PERMITTED.





# chicago coin's BOULING LEAGUE

SCORING HANDICAP CONTROL! Player Before Shooting The 1st Frame May Handicap His Score Same As In Real League Play!

> GENUINE GUTTERS! Same As In Real Bowling!



All Of The Mechanism Is Located In The Easily Accessible Back Rack!

- No-Strain! No Stoop! Ball Return Rack Operates The Same As Regulation Bowling!
- Ball Return Button Easily Accessible!
- Mirrored Glass!
- Automatic
   Regulation Scoring!
- 3 Inch Hard Rubber Balls!
- Equipped With National Slug Rejector!



1725 W. DIVERSEY BLVD. CHICAGO 14, ILLINOIS

"It's What's in THE CASH BOX That Counts"

Your Chaice Of 2 Size Cabinets! (3 Sections For Easy Handling) 14'8'' LONG 11'11'' LONG 29 Inches Wide — 18 Inches High





104 SELECTION MODEL 2104

THE NEW WURLITZER ALL-LOCATION LINE QUICKLY PROVED A CREDIT TO THE PIONEER OF 50 CENT PLAY WITH

## PEAK EARNINGS TO THE OPERATOR

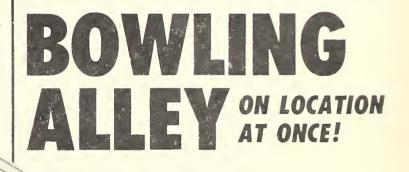
See your Wurlitzer Distributor Today!

WURLITZER · NORTH TONAWANDA, N. Y.

## **IS THE TIME FOR**

## TO MAKE REAL

GET UNITED'S



AVAILABLE IN 14 FT. AND 11 FT. LENGTHS

2 7 7

2 6 9

3 0 0

10" FRAME XXX

2 1 2

1 4 2

2 2 0

000000

14 FT. MODEL CAN BE SEPARATED INTO 8 FT. AND 6 FT. SECTIONS FOR EASY INSTALLATION AND HANDLING

SEE YOUR DISTRIBUTOR NOW!

0

UNITED MANUFACTURING CO. 3401 N. CALIFORNIA AVENUE, CHICAGO 18, ILLINOIS

## New "E-Z-3" easy-to-handle 3-piece construction

# simplifies installation, gets you in more spots with Relevant Ballation Bowling Lanes



**PLAYED WITH 3 IN. BALLS** 

SPECIAL OUIET-ROLL COMPOSITION

SCORES AUTOMATICALLY TOTALIZED BY

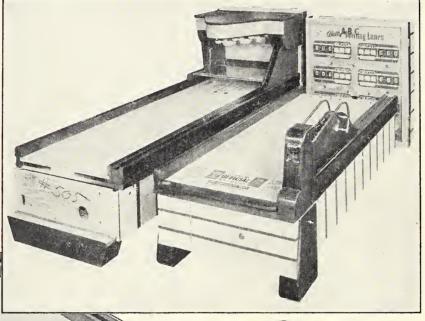
**BOWLING RULES** 

**STRIKES – SPARES – SPLITS** 

REGULATION LEAVES . 7-10 PICK-UP

PLAYER CAN ROLL ALL REGULATION SHOTS

STRAIGHT BALL . HOOK BALL . BACK-UP, BALL



Now get bigger share of ball-bowling profits

BALLY ABC BOWLING LANES is now a bigger money-making bonanza than ever. New "E-Z-3" easy-to-handle 3-piece construction simplifies installation, opens thousands of additional gold-mine locations to record-smashing earning-power of ball-bowling.

ABC BOWLING LANES is actually easier to move into a spot than an 8 ft. shuffle-bowler. Each piece—front-alley, rear-alley, back-cabinet—is easily loaded on a truck, easily unloaded and moved into location, where the 3 pieces are easily and quickly attached—ready to earn the biggest profits in years.

Get ABC BOWLING LANES working for you now and be set for the biggest profit year you ever enjoyed. Order ABC BOWLING LANES from your Bally Distributor today.

T

1, 2, 3, 4, 5 or **6 CAN PLAY** 2 POPULAR SIZES **14 ft. long – 11 ft. long** HIGH-SPEED LIGHT-UP TOTALIZERS HIGH-SPEED PIN-SETTER GIANT PINS



NOW AT YOUR Bally DISTRIBUTOR WITH Key West...Balls-A-Poppin'... DeLuxe ABC Bowler...DeLuxe Congress Bowler...Pin-Pool...and Famous Bally Kiddie-Rides BALLY MANUFACTURING COMPANY + 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS