

## Record Change! <br> AMI Model "A" Phonograph



Thruout the trade there is a general cry now being heard that averages are rapidly dropping to new lows. This is, in great part, attributed to the extremely acute beer shortage and also the fact that labor is now faced with lack of work. Even the return to civilian life of millions of men and women from the armed services has not been sufficient, in itself, to keep averages at wartime levels.

In short, men and women everywhere in the country are now not throwing that extra quarter or half-dollar into machines as they did during the war period. The hysteria of wartime has disappeared, to put it bluntly, and the general public are now taking a very conservative attitude-at least as regards play action for all types of coin operated equipment-with the possible exception of automatic merchandising machines.

This has brought about a general belief on the part of a great many coinmen thruout the country that at last the return to pre-war average collections is under way. This, when new high prices and overhead costs are taken into consideration, has rather upset these same coinmen.

As one noted operator puts it, "Can we continue to buy new machines at the prices being asked and only take in an average of $\$ 5$ or $\$ 6$ per week-and still amortize the cost of machine as well as show a decent profit?"

And that question is now being asked by more than one coinman thruout the nation. Each one of these men realizes that he simply cannot continue to go along on this basis. His labor costs are up over $150 \%$ what they were pre-war; his cost of supplies, parts, etc., is up far over $100 \%$; new machines are up over $150 \%$ in a great many instances and, therefore, if he is to amortize all these costs plus pay for the new machines and show himself a profit-especially at pre-war collection averages of $\$ 5$ and $\$ 6$-he know now that the time has come for him to immediately change his complete set-up-or else get out of this business entirely.

The picture is not too rosy to a great many coinmen today. They see the falling averages in their machines as a definite indication that people are returning to more normal ways and they believe that the time has come when they must meet this with an increase on their part -or give up.

The average operator realizes that he cannot continue in business today, with the overhead he now endures plus the prices he is asked to pay for new equipment, on the pre-war collection averages. The Cash Box has been suggesting to him for over four years that he jump to at least $70 \%$ of the gross collection and that he even improve this figure if necessary to assure him remaining in business.

Of course, there are those in the trade who look to a great boom arriving suddenly with the return of more
or less normal production this winter. This, they believe will also boom the take on all types of equipment. It's a fine thought. But, before that boom comes into being (if such a boom is coming) the operator had best, right now, while the take has dropped, get his new commission basis working or he certainly won't be able to do it during a boom era.
During the wartime years The Cash Box urged the average coinman to change his present commission set-up for this could have been done with much greater ease than it can be accomplished even at this present moment. Those who now have to make this change do so in a desperate manner, whereas formerly, as the take zoomed during the war period, the location owner never would have felt the change in averages. He will feel it today.

But, there is no other way out for the coinman who wishes to remain in this business. He must make a change and do so rapidly. He must arrive at some agreement with all the other coinmen in his area and they must work together or fall apart.
The one and only way in which any coin machine operator can combat this sudden drop in take is to raise the percentage he receives from the gross collections to the point where he can continue on in this business on a profitable basis.


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# It 

NEW YORK - There is no doubt that a great many coinmen thruout the country are worried regarding their future in this industry. Many of them point to the dropping take and also to the increased costs of machines, supplies, parts, labor and general overhead and ask, "How can we stick it out?"

Some of these coinmen, because of this adjustment period, which is cutting into their earnings, are beginning to assume an air of extreme pessimism and are, therefore, selling their industry short.

There is no earthly reason why they should sell this business short. It's a good business. It's a business whose future lies all before it. There is only one answer to any operator who feels that he is not getting what he should from his route and from this business generally: he is not conducting his route on a businesslike basis.

This business hasn't even started. It will drop a great many of the old methods just as people drop away old clothes. It will produce startling equipment which will open an entirely new path to every coin ma-
chine man. It will bring about a new and better and more prosperous era than has ever before been enjoyed by this trade. But, it can't do this without the complete cooperation of those who comprise this business.

There is no definite way in which anyone can judge tomorrow's profits and possibilities by what happened yesterday. This industry is entering into an adjustment period right this minute. It is probably entering this period ahead of many other industries because of the fact that it was removed from ceilings so much earlier than other businesses.

It has attracted the attention of great and strong capital. It has won over many of the world's leading industrialists and merchandisers to its cause. It has gained great prestige all over the world. It is attracting to itself better business men every day. It is the one trade wherein all are agreed it will most definitely lead the way during the coming boom era.

There is no need, then, to sell an industry short which has so much to offer to all of its components. It is the one and only trade wherein the men who comprise it remain as individ-
ually strong business men in their own regard earning more percentage on their investment and amortizing their costs in a shorter period of time than any other trade known to the nation.

The publicity which this industry received during the war years for the great morale building efforts it accomplished have helped it to assume a stronger and better position among all American business. It is definitely leading the entertainment fiield-not only from the standpoint of numbers and finance, but also from the standpoint of greater future possibilities.

Everywhere in the nation business men are turning to coin operation as the answer to their future plans. Books, hosiery, foods, all items in daily use are planning on vending machines.

Amusement games have their following and it grows stronger each day as the manufacturers plan and present new types of machines.

The automatic music field is among the most powerful ever developed in this nation.

Don't sell this industry short - it hasn't even started.

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# GAME OPS AGREE SPEED/ER PLAYACTION NECESSARY 

# Also Agree 70\%-30\% Commish Basis Should Go Into Effect Immediately 

NEW YORK - More and more amusement machine operators are writing in to commend The Cash Box on the item which appeared in its July 15,1946 issue regarding the fact that many coinmen believe that manufacturers should speed ùp play on all amusement machines and that the operator should change his commission basis to $70 \% / 30 \%$ immediately along with this speeded play action.

The suggestion made by certain leading coinmen in regard to pinballs was that the play be changed to 3 balls for 5 c - and that another 5 c be charged for the 2 remaining balls, provided of course that the player decided his score with the first 3 balls was sufficiently worthwhile to continue on with the next 2 balls. In this fashion, one coinleader explained, the player would not be wasting time -which he does when he sees that the chances for his obtaining a winning score after three balls is very slim-and just plays on ahead but, instead, would halt right there and start over again.
The same was also suggested for such equipment as bowling games where 9 balls for 5 c is the standard today. Operators believe that 5 balls for 5 c would be very acceptable to the average player. After he saw that he had a chance to obtain a better score with the remaining four balls in the game, he would invest another nickel in his effort to get this score-in short, without making it
too apparent and, at the same time giving the player all the possible opportunities, he would be paying 10c per game (if he felt it was warranted) and, of course, winning scores would be arranged on this new cost per play basis.
This speeded play action (which almost equals the payout tables) would then give the amusement machine operator the chance to pay off for the higher cost of the present machines and also clear him off with some profit when the trade-in time arrived.

As is well known thruout the amusement field, games don't last like phonographs or merchandising machines. They must be traded in sometimes in a period of only three months - and many coinmen have come to depend for their actual net profit on the trade-in valuation of the machine itself. In short, if the average operator can clear off the cost of the manchine in a period of three months and arrange to pay his overhead at the same time in that short period of time-whatever he is given for the machine on a short term trade-in (such as the 3 months period) becomes his actual net profit on the operation of that machine.

Therefore, because of the tremendously increased price of the new machines, it is imperative that the operator be given every possible advantage to clear off the cost of the machine to himself. He must, therefore, get speeded up play action to
make this possible.
The average player, it has been learned from actual tests, will not complain at the 3 balls for 5 c action in a pinball machine. In fact, it has also been learned, that the dyed-in-the-wool pin game fan likes speedier play

At the same time this 3 ball play action has a suspense "come-on" effect which has proved itself invaluable. The player simply is teased into continuing the play for the next 2 balls left to him at the extra 5c. This is important. It is just as well, too, that all the trade be given this speeded up action at this time so that it can come out of the investment period in any amusement device in as speedy a time as possible and go right on to earning greater profits.

Here and there thruout the country many coinmen are already changing games to 3 balls for 5 c on pinballs and to 5 balls for 5 c on bowling alleys. The Cash Box hears from some of these men that this is working out to good advantage. Now, these men claim, they are also going to cut their commission to their location owners to $30 \%$ and, in some cases, to $25 \%$, for the speeded play action is bringing them in the differential to allow them to cut the commission to the location and still give the storekeeper practically the same amount of money he always formerly received from the amusement machines in his place of business.





## Comparative Prices for Aug.' 42 , July'45, July'46 Show Beginning of Price Adjustment Era

## (Notice: All machines listed here were picked at random to obtain comparative price only 1

MUSIC

Aug. 11, 1942
Seeburg 9800 RC
Seeburg 8800 RC Mills Throne of Music Mills Empress
Rock-Ola Standard Rock-Ola DeLuxe
Wurlitzer 750E
Wurlitzer 850
$\$ 360$ to $\$ 400$ 350 to 435 100 to 175 220 to 225 115 to 190 120 to 200 360 to 400
400 to 450

July 24, 1945 $\$ 550$ to $\$ 650$ 650 to 675 225 to 300 340 to 380 360 to 395 320 to 385 750 to 800
820 to 825

July 22, 1946 $\$ 600$ to $\$ 700$ 600 to 700 300 to 395 370 to 425 375 to 495 375 to 465 700 to 800
700 to 845

ARCADE
Aug. 11,1942
\$ 65 to $\$ 150$
99 to 125
400 to 700
175 to 220
85 to 100
150 to 185
88 to 155
190 to 210

July 24, 1945
July 22, 1946 $\$ 200$ to $\$ 250$............... $\$ 185$ to $\$ 295$ 160 to 200 .......... 145 to 150 400 to 1,500 - $\quad . \quad . \quad . \quad . \quad . \quad . \quad$ to 800 245 to 375 _.............. 170 to 250 225 to 325 _-.......... 165 to 220 275 to $295-\quad 175$ to 225 160 to $225 \quad 90$ to 195 145 to 175

90 to 193
150 to 170

PIN GAMES

Aug. 11, 1942
Ai: Circus Air Cirse (Genco)
Five, Ten and Twenty
Four Aces
Home Run ' 42
Keep 'Em Flying
Liberty
Sky Chief
\$ 78 to \$138 78 to 170 80 to 93 150 to 200 60 to 100 110 to 170 110 to 200
150 to 170

July 24, 1945
\$115 to \$135
85 to 105
100 to 130
125 to 130
75 to 85
130 to 150
150 to 160
150 to 170

July 22, 1946
$\$ 125$ to $\$ 140$ 75 to 120 110 to 140 110 to 130 83 to 120 133 to 155 155 to 175 160 to 170

Aug. 11, 1942
Evans Galloping Dominoes '41
Mills Jumbo Parade (Comb.)
Mills Jumbo Parade (Comb.) .-........................................................... 65 to 200

Mills Three Bells
450 to 500
Paces Races (Red Arrow)
Bakers Pacer
Bally Club Bell
Buckley Track Odds, DD
$\begin{array}{ll}175 \text { to } & 185 \\ 175 \text { to } & 375\end{array}$
165 to 345
375 to 395

July 24, 1945
\$325 to \$345
185 to 215
375 to 895
850 to 1,100
150 to 225
375 to 425
265 to 300
500 to 650

July 22, 1946
\$225 to \$295 160 to 230 325 to 750 875 to 895 150 to 275 225 to 375 185 to 295 380 to 425



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# OVERHEAD Up $-150 \%$ NEW EQUIP'T $U_{p}$ - 100\% COLLECTIONS - DOWN 

## Here's the Answer

## For Music Operators

An immediate change to a new commission basis1) $30 \%$ to the location owner and $70 \%$ to the operator-plus-a 2 year contract with the location; 2) 10 c per record, 2 for 15 c or 3 for 25 c has been suggested by many with the claim that the approximate increase in take will allow the storekeeper to receive almost as much on $30 \%$ commission basis as he used to receive on $50 \%$ commission; 3) obtaining "front money" of at least $\$ 5$ per week from the collection before dividing the balance on a $50 \%-50 \%$ basis-or- $\$ 15$ per week flat guarantee from the location-giving the location $50 \%$ of the difference-or- $1 \%$ per week of the total cost of the installation from the gross collection before dividing the balance on a $50 \%-50 \%$ basis; 4) paying the location a yearly rental for his location on a lease arrangement paid in monthly installments and taking the entire collection for the operator.

Whichever method the music machine operator adopts -he must do so immediately-for otherwise he will never be able to clear himself off even on a 24 month amortization period.

With collection averages down and with overhead continuing up to the point where it is today $50 \%$ of the cost of operation and machine prices over $100 \%$ above pre-war-the operator must change his entire commission set-up to come out in the clear and show a profit.

## For Amusement Operators

The amusement machine operator is especially faced with a problem for, as in the past, his machines do not last as long on location as phonographs or merchandising equipment and, therefore, he is forced to get his money out of the machine quicker than either of the two other operators.

In his case it has been suggested that the play on his machines be sufficiently speeded to increase the take by better than $50 \%$ so that he can earn that much more from each location.

For pin game operators-3 balls for 5 c with the next 2 balls at an additional 5 c , optional with the player whether he wants to continue on with another nickel based on whether he believes he can obtain a better winning score with the additional two balls and the extra nickel investment. Scores will, naturally, have to be based on an entirely different arrangement because of the 10 c investment.

For bowling machines - which ordinarily feature 9 balls for 5 c -to be changed to 5 balls for 5 c -with an additonal nickel charged for the next four balls, provided of course, if the player believes this extra 5 c investment worth while as an addition to his score. Here, also, scoring arrangements and rewards will have to be changed to conform to the 10 c play.
In addition to the speeded play- $70 \%-30 \%$ commission arrangements should be made with all location owners. With speedier play the locations, it is claimed, will earn practically as much at $30 \%$ as they formerly did at $50 \%$ commission.

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1. THEY SAY IT'S WONDERFUL

FS-1082—Ray Herbeck Orch.
MA-7176-Jack Leonard
VI-20-1857—Perry Como
VI-46-000I-AI Goodman Orch.

## 2. THE GYPSY

DE-2351I—Hildegarde
MA-7177—Louis Prima Orch.
MU-15062—Phil Brito
CS-475—Frankie Lester-H. McIntyre Orch.
VI-20-1844—Sammy Kaye

## 3. SURRENDER

AR-150-Jan Savitt Orch.
CO-36985-Woody Herman Orch.
CS-483-Tony Pastor and Band

BW-774-Jan Garber Orch. CO-36964-Dinah Shore DE-18817—lnk Spots

AR-139-Ginny Simms CA-252-Andy Russell CO-36975-Frank Sinatra DE-18829—Bing Crosby

MA-7188-Eddy Howard Orch.

DE-18897—Randy Brooks
MA-7186-George Olson Orch.
VI-20-1877—Perry Como

## 4. TO EACH HIS OWN

CO-37063-The Modernaires
VI-20-1921—Freddy Martin Orch.
5. DOIN' WHAT COMES NATUR'LLY

MA-7193-De Marco Sisters
VI-46-0001-AI Goodman O.
VI-20-1878—Freddy Martin Orch.

## 6. PRISONER OF LOVE

DE-18864—Ink Spots
MU-15065-Gordon Macrae-Walter Gross Orch.
7. I DON'T KNOW ENOUGH ABOUT YOU

CA-236-Peggy Lee

CA-252—Andy Russell CO-36964-Dinah Shore

NA-9017-Billy Eckstine
VI-20-1814-Perry Como-Case Orch.

DE-18834—Mills Bros.
Vi-20-186I-J. Desmond

## 8. LAUGHING ON THE OUTSIDE

DE-18811—Merry Macs VI-20-1856-Sammy Kaye Orch.

## 9. HEY! BA-BA-RE-BOP

DE-18754-Lionel Hampton Orch.
MA-1044-Louis Prima Orch.
VI-20-1859-Glenn Miller Orch.

## 10. ONE MORE TOMORROW

CO-36978—Frankie Carle Orch.
DE-18843-Glen Gray Orch.

MA-7171—Danny O'Neil
VI-20-1835-Glenn Miller Orch.

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# "To Each His Own" <br> "You Put A Song In My Heart" <br> Freddy Martin and His Orchestra (Victor 20-1921) 

- The sweet and low music of Freddy Martin provides a worthy interpretation to this waxing of the skyrocketing hit, "To Each His Own", and, considering that it's heavy with Freddy's famed sax and the top musical crew he heads, the disk should score heavily on practically all locations in town even if it's not the best waxing to be heard of this particular tune. Reason for that is the vocal, provided here by Stuart Wade. Pleasant tho he is, "To Each" has been done by better; but the Martin name will carry, and that's important to consider. The flip, "You Put A Song In My Heart," is a good musical fare, done in the romantic, sweet manner. Freddy is noted for. Music ops will gain by this disk, thanks to the "To Each" side.


## "Then I'Il Be Happy" "The Song Is You" <br> Tommy Dorsey and His Orchestra (Victor 20-1938)

- Tommy Dorsey needs no introduction on the juke boxes, and just about everything under his name is well assured of good play, so there's no reason why this disk should prove an exception. Both "(I Wanna Go Where You Go) Then I'll Be Happy" and "The Song Is You" are done as complete instrumentals, and strictly in the TD manner. Tommy's trombone leads the way on "Happy" and it comes out as pleasant stomp. On "The Song," however, they whip it out so that the tune is all but unrecognizable from when Kern penned it. It's solid, jive, however, and they'll like this where they like it hot.


## "She's Funny That Way" "It's The Gal From Cal For Me" <br> Herb Jeffries (Exlusive 227)

For something really low, blue and eternally popular who wants anything better than "She's Funny That Way"? The warbler-with-the trick-break in his voice, Herb Jeffries, handles the refrain, and his interpretation is strictly on the solid side. Add to that the contribution of the Buddy Baker Orchestra and you have a sock combination that'll net strong coinage in any location along Central Avenue, Harlem, etc. The backing, "It's The Gal From Cal For Me," is a novelty that'll take a bit of plugging before it catches. Done by Herb Jeffries, it's adequate. If done by a vocal combo, tho, it could be lots better. A good disk, nonetheless, thanks to the "She's Funny" side, and because Herb Jeffries has a strong following no matter what else is on the label.

## DISK O'THE WEEK <br> "This Is Always" <br> Jo Stafford <br> (Capitol 277) <br>  <br> JO STAFFORD <br> - For the best of this week's

 crop of wax, this reviewer chooses Jo Stafford on "This Is Always," a sock tune destined for lots of flack from Hollywood with the appearance of the motion picture "Three Little Girls In Blue." To our mind, Jo has one of the better sets of pipes to be listened to from any gal warbler, and on this cutting she really gives out. The tune is slightly torchy, heavily romantic, tempoed for smooth dancing and presented for extremely pleasant listening. It's a natural for just about any location and especially is it right for spots where romancers gather. The musical backing, provided by the Paul Weston Orchestra, digs into the listener as it floats 'round Jo's voice like a delicate veil, and they dig right. The backing, 'I'll Be With You In Apple Blossom Time," scores both as a strong ever-popular favorite and as a vehicle for Jo's talents. In addition, it features some top instrumental work served by Nat King Cole on the 88 , Ray Linn's trumpet and Herbie Haymar's tenor sax. Peg this as a disk to put in your box by all means.
## "You're Not The Kind" "If You Could See Me Now" Sarah Vaughan (Musicraft 380)

- Sarah Vaughn has a voice, a good voice, and she has a following. Nonetheless, it's going to take a bit to put her across on the music boxes, and it's doubted by this reviewer if this pair of tunes are the vehicles to do it. Both "You're Not The Kind" and "If You Could See Me Now" are pleasant melodies which Sarah carries out effectively. Done sweet and blue, with top support provided by an ork under the direction of Tad Dameron (he wrote "If You Could See Me Now), the disk would make its strongest bid where they hold hands and listen.


## "What Is This Thing Called Love" "I've Got You Under My Skin"

## Betty Rhodes <br> (Victor 20-1942)

- If you're looking for a sweet effective voice on a pair of standards for which there'll always be a demand, you might just as well order this waxing of "What Is This Thing Called Love" and "I've Got You Under My Skin." Actually, the melodies presented here would carry well no matter who did them, but, thankfully, Betty Rhodes has got a first class voice and is well supported by the crew under the baton of Charles Dant. The arrangements are good and Betty's vocal interpretations are on the passionate side. What's more they'll dance to it, so that makes this waxing good for just about anywhere. It won't make a bucket of dough, but it'll certainly carry its own way.


## "Bruca Manigua" "Vera Cruz" <br> Miquelito Valdes Orchestra (Musicraft 384)

- Restrained is the word for this pair of Miguelito Valdes offerings, but the restraint is eager and impassioned and the trademark of a Valdes disk. "Bruca Manigua" is given heavy vocal treatment by the maestro, personally, and with the smooth melody provided by the crew, this cutting becomes of interest to the Latin music trade. "Vera Cruz," the backing, is in the same vein as "Bruca," but the accent is on the instrumental despite Valdes' warbling. A good disk for the quietatmosphere locations where interest in rumba melody is heavy.


## "Missouri Waltz" "Linger In My Arms A Little Longer, Baby" <br> Fontaine Sisters (Musicraft 15082)

- We've said before on these pages that the Fontaine Sisters were among the top singing groups to be heard on wax, and on this pressing of "Missouri Waltz" they uphold that opinion with us. Backed by an orchestra under the direction of Walter Gross, which does as pleasant an instrumental job as can be demanded, the Fontaine gals really give a modern zing to "Missouri", and it should have the customers ready and willing to contribute for it. On the reverse they do another standard, "Linger In My Arms," and they do it well. With that combination, the platter should net neat profit from anybody with a memory and liking for yesterday's melodies.
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## THE CASH BOX

381 FOURTH AVENUE
NEW YORK (16) N. Y.

# What's Hot ON THE RECORDS the top ten juke box tunes thruout the nation 

## for the Week of August 5, 1946

## NEW YORK

1. South America, Take It Away
2. Stone Cold Dead In The Market
3. They Say It's Wonderful
4. The Gypsy
5. Surrender
6. To Each His Own
7. Prisoner of Love
8. Doin' What Comes Natur'lly
9. I Don't Know Enough About You
10. Five Minutes More

## PHILADELPHIA, PA.

1. To Each His Own
2. The Gypsy
3. I Don't Know Why
4. They Say It's Wonderful
5. Doin' What Comes Natur'lly
6. Surrender
7. Where Did You Learn To Love
8. Cynthia's In Love
9. Love On A Greyhound Bus
10. Someday

## MINNEAPOLIS, MINN.

1. The Gypsy
2. Flat Feet
3. To Each His Own
4. Prisoner of Love
5. I Got the Sun In The Morning
6. Doin' What Comes Natur'lly
7. Surrender
8. They Say It's Wonderful
9. Boogie Woogie Barnyard
10. In Love In Vain

## DENVER, COLO.

1. To Each His Own
2. The Gypsy
3. I Don't Know Enough About You
4. One More Tomorrow
5. Laughing On The Outside
6. I Got The Sun In The Morning 7. I Guess I Expected Too Much
7. Five Minutes More
8. I'd Be Lost Without You
9. Remember Me

## SAVANNAH, GA.

## 1. The Gypsy

2. They Say It's 'Wonderful
3. Doin' What Comes Natur'lly
4. One More Tomorrow
5. Surrender
6. Laughing On The Outside
7. I Don't Know Enough About You
8. Love On A Greyhound Bus
9. To Each His Own
10. I Got The Sun In The Morning

## CHICAGO

1. To Each His Own
2. The Gypsy
3. They Say It's Wonderful
4. Surrender
5. I Don't Know Enough About You
6. Doin' What Comes Natur'lly
7. Laughing On The Outside
8. In Love In Vain
9. I Don't Know Why
10. All Through The Day

## BOSTON, MASS.

1. Surrender
2. They Say It's Wonderful
3. The Gypsy
4. Doin' What Comes 'Natur'lly
5. I Got The Sun In The Morning
6. It Couldn't Be True
7. Boogie Blues
8. In Love In Vain
9. My Sugar Is So Refined
10. I Don't Know Enough About You

## YOUNGSTOWN, 0.

1. The Gypsy
2. Doin' What Comes Natur'lly
3. Prisoner of Love
4. Hey! Ba-Ba-Re-Bop
5. Someday
6. They Say It's Wonderful
7. Surrender
8. Boogie Blues
9. To Each His Own
10. There's No One But You

## FAYETTEVILLE, N. C.

1. Dark Town Poker Club
2. Boogie Blues
3. Cement Mixer
4. Doin' What Comes Natur'lly
5. They Say It's Wonderful
6. I Don't Know Enough About You
7. Salute To Glenn Miller
8. To Each His Own
9. Prisoner of Love
10. All That Glitters

## SPRINGFIELD, MO.

1. The Gypsy
2. Surrender
3. Prisoner of Love
4. Doin' What Comes Natur'lly
5. They Say It's Wonderful
6. Cincinnati Lou
7. Roly Poly
8. No Vacancy
9. Hey! Ba-Ba-Re-Bop
10. Stone Cold Dead In The Market

## LOS ANGELES

1. To Each His Own
2. Surrender
3. The Gypsy
4. Doin' What Comes Natur'lly
5. They Say It's Wonderful
6. Prisoner of Love
7. Salute To Glenn Miller
8. Boogie Blues
9. I Don't Know Enough About You
10. House of Blue Lights

## DETROIT, MICH.

1. I Don't Know Why
2. Surrender
3. Prisoner of Love
4. The Gypsy
5. Doin' What Comes Natur'lly
6. They Say It's Wonderful
7. Laughing On The Outside
8. I Don't Know Enough About You
9. In Love In Vain
10. The Iggidy Song

## DARLINGTON, S. C.

1. The House of Blue Lights
2. Doin' What Comes Natur'lly
3. Surrender
4. Andy's Boogie
5. Route 66
6. Stone Cold Dead In The Market
7. Boogie Blues
8. I've Got A Right To Cry
9. One More Tomorrow
10. Painted Rhythm

## OMAHA, NEBR.

1. The Gypsy
2. To Each His Own
3. Laughing On The Outside
4. Jones Polka
5. Doin' What Comes Natur'lly
6. I Don't Know Enough About You
7. Hey! Ba-Ba-Re-Bop
8. Love On A Greyhound Bus
9. One More Tomorrow
10. Apple Blossom Time

## ASHEVILLE, N. C.

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Majestic Records' national sales chief Lou Suritz is currently touring the Louth, making stops at Miami, Florida, South, making stops at Miami, Florida, Atlanta, Ga., Charlotte, N. C., and Nor-
folk, Va. Purpose of the visit is to folk, Va. Purpose of the visit is to jestic disks. In addition, Lou will seek out music ops in these territories for some heart to heart talks . . Eager to put Artie Shaw back in the juke boxes is Musicraft Records. In a bid to gain music ops' favor the firm will release one platter from the new Shaw album so that it may be bought singly by the trade. The disk, we are told by vice prexy Oliver Sabin, carries both "I've Got You Under My Skin" and "My Heart Belongs To Daddy."

Over at Cosmo Records publicist Eddie Heller excited over first reports of "Making Whoopee," a new platter by the Tony Pastor aggregation, which is being channeled straight for the music being channeled straight for the music
boxes before they are released to reboxes before they are released to re-
tailers. Advance word on the disk detalers. Advance word on the disk de-
clares it to be on the cutely suggestive side. They say the jukes will burn with it . . . Something novel on wax is promised ops with "Please" and "Say It Isn't So," as offered by the Hal McIntyre Orchestra. Harry Banks, Cosmo prexy, is really eager with it.

Look for a host of tunes from the new Twentieth Century-Fox film "Three Little Girls In Blue" to really score big on the jukes by the time the film gets around the country. As a matter of fact, one of them, "This Is Always," as done by Jo Stafford for Capitol Records has been selected as the "Disk 0' The Week" this week on our record review pages. In addition, grab a listening to "This Is The Night" as done by Martha Tilton for The Night" as done by Martha Titton for the same wax work
out of the same film.

At a recent election of officers, Milton Rackmil was upped from Treasurer to Rackmil was upped from Treasurer to Executive Vice-President of Decca
records. He fills the chair left vacant by the death of Edwin F. Stevens, Jr. . Decca's," "Stone Cold Dead In The Market," which held the No. 1 spot on jukes in New York for some weeks is now reported catching on thruout the country. The same can be said for their more recently released, "South America, Take It Away" . . . Meanwhile, look for Decca to release some disks done by Al Jolson.

Gotham Records busy this past week cutting some new sides with Earl Bostic and Cousin Joe . . . Columbia Records' James Flora off for a vacation from his duties as ad director of that plathis duties as ad director of that plattery. . R R R icicity action from here on in. Their publicity action from here on in. come home from the sea (U.S. Navy) and is back doing business from his old stand . . . Note to music ops: Bill Gersh tells me to tell you that I'm always ready to help out if there's anything I can do for you around the wax circle. Just drop me a note.


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## HOT ON RECORDS

TEN TOP JUKE BOX TUNES THRUOUT THE NATION

(Continued)

## SAN ANTONIO, TEX.

1. One More Tomorrow
2. Andy's Boogie
3. Boogie Blues
4. Who Do You Love I Hope
5. There's No One But You
6. Friar Rock
7. Don't Be A Baby, Baby
8. My Fickle Eye
9. My Sugar Is So Refined
10. They Say It's Wonderful

## JACKSON, MISS.

1. The Gypsy
2. They Say It's Wonderful
3. Laughing On The Outside
4. There's No One But You
5. Hey! Ba-Ba-Re-Bop
6. Come Rain or Come Shine
7. I'd Be Lost Without You
8. Surrender
9. Coax Me A Little Bit
10. Prisoner of Love

## FOND DU LAC, WIS.

1. The Gypsy
2. They Say It's Wonderful
3. To Each His Own
4. Surrender
5. I Don't Know Enough About You
6. Prisoner of Love
7. I Know
8. Salute To Glenn Miller
9. On The Alamo
10. Doin' What Comes Natur'lly

## MEDFORD, ORE.

1. To Each His Own
2. The Gypsy
3. Doin' What Comes Natur'lly
4. Prisoner of Love
5. I'm A Big Girl Now
6. They Say It's Wonderful
7. Laughing On The Outside
8. I Don't Know Enough About You
9. One More Tomorrow
10. Surrender

## BUFFALO, N. Y.

1. Surrender
2. Doin' What Comes Natur'lly
3. All The Time
4. I Don't Know Why
5. More Than You Know
6. Give Me The Moon Over Brooklyn
7. I Don't Know Enough About You
8. Cement Mixer
9. Do You Love Me
10. The Gypsy


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## 'Gypsy’ Dives; 'Wonderful' In; 'To Each' Soars

NEW YORK - It finally happened. "The Gypsy", which for months ruled supreme in the No. 1 spot on jukes thruout the land, has tumbled, reports from ops this past week revealed.

Currently in the No. 2 slot, indications are that the tune is on a snowball ride to oblivion as play slows and worn down copies of the disk are not replaced.

Indications of the Gyp's demise were prevalent here weeks ago, when heaviest play was shifted to other platters in New York, Chicago and Los Angeles. Nonetheless, the action the tune was receiving in other territories was sufficient to keep it atop the hit roster until this past week. Now reports from all ops agree, the tune has played itself out and there is little reason left to order replacements.

Filling the spot left open by the "Gyp" is "They Say It's Wonderful," which for many weeks past has been among the top ten moneymakers on the boxes; but as the Gyp is on its way out, so is "Wonderful," and music leaders see its current No. 1 prominence strictly as a lame duck, filling the position only till something better comes along.

At the present time, the "something better" looks like "To Each His Own," which in the past few weeks has enjoyed a meteoric ride on the high road to the top. In lots of top cities, the tune has already climbed into No. 1 position and indications are that many more will follow suit as soon as adequate quantities of the platter are available.

Of interest to music ops about "To Each" is the fact that the tune began right from the juke boxes. Majestic Records, which waxed it first and whose version performed by Eddy Howard is in greatest demand, readily admit that truth. So, like they did with "The Gypsy," the ops have come thru again to score a smash for the diskeries and the music pubs.

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3. ON THE SUNNY SIDE OF THE STREET
Eddie Haywood Orchestra
4. THAT CHICK'S TOO YOUNG TO FRY
Louis Jordan and His Tympany Five
5. FINE BROWN FRAME

Buddy Johnson Orchestra
6. YOU CALL IT MADNESS BUT I CALL IT LOVE
Billy Eckstine
7. TELL ME PRETTY BABY Billy Eckstine
8. I'M IN THE MOOD FOR LOVE Billy Eckstine
9. THEY SAY I'M THE BIGGEST FOOL

Buddy Johnson Orchestra
10. I'VE GOT A RIGHT TO CRY Erskine Hawkins

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## HOT ON RECORDS

TEN TOP JUKE BOX TUNES THRUOUT THE NATION
(Continued)

CUMBERLAND, MD.

1. To Each His Own
2. Surrender -
3. Should I Tell You I Love You
4. Linger In My Arms A Little Longer
5. Dcin' What Comes Natur'lly
6. I Got The Sun In The Morning
7. House of Blue Lights
8. Route 66
9. South America, Take It Away
10. The Gypsy

## SIOUX CITY, IA.

1. Doin' What Comes Natur'lly
2. They Say It's Wonderful
3. The Gypsy
4. Prisoner of Love
5. Sioux City Sue
6. I Don't Know Enough About You
7. Surrender
8. .I Got The Sun In The Morning
9. Remember Me
10. Who Told You That Lie

## WASHINGTON, <br> D. C.

1. To Each His Own
2. Everyone Is Saying Hello Again
3. Doin' What Comes Natur'lly
4. They Say It's Wonderful
5. Surrender
6. I Got The Sun In The Morning
7. Night and Day
8. Prisoner of Love
9. Route 66
10. Siboney

## CUBA CITY, WIS.

1. The Gypsy
2. Doin' What Comes Natur'lly
3. Prisoner of Love
4. All Through The Day
5. Love On A Greyhound Bus
6. I Got The Sun In The Morning
7. I Don't Know Enough About You
8. Surrender
9. New Spanish Two Step
10. They Say It's Wonderful

PHOENIX, ARIZ.

1. My Sugar Is So Refined
2. Prisoner of Love
3. Hey! Ba-Ba-Re-Bop!
4. I Didn't Mean A Word I Said
5. Surrender
6. The Rickety Rickshaw Man
7. Someday
8. Route 66
9. Sioux City Sue
10. One More Tomorrow


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| BT--BEL. TONE | CT-COAST | MU-MUSICRAFT |
| BW-BLACK \& WHITE | DE-DECCA | NA-NATIONAL |
| CA-capliol | DL-DE LUXE | VI-VICTOR |
| CD-CADET | EC-EXClusive | vo-vogue |


Baby Won't You Pleose Come Home

Page 17
July 29 July 22
July 15
V.20.1844-SAMMY KAYE, Boby

3-Dain' What Gee l'm Glod to se the One Thet IAm
$\begin{array}{llll}\begin{array}{c}\text { Natur'lly } \\ \text { CO.36976-DINAH SHORE }\end{array} & 99.5 & 97.1 & 95.4\end{array}$
CO. $36976-$ DINAH SHORE
OE-23584 (A.468) J. BLACKTON ORCH
DE.18872-J. MORSEY ORCH.
MA.7193-DE MARCO SISTERS
T1.20.1878-That Wonderful Worrisome Foaling
V1.20-1878-FREDDY MARTIN O.
VI-46.0001-AL GOODMAN ORCH

-Surrender
AR-150-JAN SAVIIT ANO HIS
VOCAL BY BOB D'ANDREA
CO. 36985 Along With Me
CO-36985-WOODY HERMAN ORCH.
CS.483-TONY PASTOR \& BAND
Cynthio's In Lovo
DE. 18897 RANDY BROOKS
MA-7186-GEORGE OISON ORCH.

MU.15073-Phi Told You That Lie
W1-20.1877-PERRY COMO
$\begin{array}{lllll}\text { 5—Prisaner af Lave } & 86.1 & 95.2 & 94.4\end{array}$
OE. 18864 -INK SPOTS
E. 18804 ' Cover the Wotor front
M. 15065 -GORDON MACRAE-WALTER GROSS ORCH.
They Say It's Wondorful

NA.9017-BILYY Say I's's Wonderful
ECKTINE
v. 20 -1 All I Sing is Bluos

6-Ta Each Hil Through the Day ORCH.
CO-37063-MODERNAIRE
$22.0 \quad 14.8$
O-37063-MODERNAIRES
Holidoy for Strings
MA- $7188-$ EDDY HOWARD ORCH.
Cynthi's In Love
VI-20-1921 FREDOY MARTIN ORCH.
You Put a Song in My Hoort
7-I Dan't Knaw Enaugh in My Hoort
$\begin{array}{llll}\text { Abaut Yau } & 35.8 & 20.6 & 20.3\end{array}$
CA-236-PEGGY LEE
.
CO.37053-BENNY GOODMAN ORCH.
DE.18834-MILIS BROS.

8-In Lave In Vain and Apple Pan Dowdy $\quad 32.3 \begin{array}{llll} & 27.7 & 23.1\end{array}$
CA-240-M.
CO-36972-All Through the Day
Thero's Good Bluos Tonlght
DE-23528-D. HAYMES-H. FORREST
DE-23528-D. HAYMES-H. FORRES
All Through the Day
MA. 1034 -MILDRED BAILEY
All That Gifiters is Not Gold
MU.355-LOUANE HOGAN
All Through the Dit
9 -Laughing an the Outside $29.9 \quad 36.4 \quad 35.2$
AR-135-TEDDY WALTERS-LOU BRING \& ORCH
CA-106-GORDON JENKINS
He Weors o Pair of Silvor Wings
CA-252-ANDY RUSSEII-WESTON ORCH.
C0. 36964 They Say li's Wonderful
CO-36964-DINAH SHORE
DE-18811-MERRY MACS
Ashby De ta Zooch
VI-20.1856-AAMMY KAYE ORCH
-
10—1 Knaw
$\begin{array}{lll}22.9 & 12.9 & 20.0\end{array}$
CO. 37047 -E LAWRENCE ORCH.
Wha Do You Love I Hope
DE. 18782 -JUBILAIRES-KIRK ORCH.
GI-20-1914-GIENN MIMER ORCH.
11-I'm a 8ig Girl Naw $\begin{array}{lll}22.4 & 24.9 & 24.1\end{array}$
CR-512-DICK STABILE ORCH.
DE.23499-GERTRUDE NIESEN
MA-7190- Legolize My Nome
VI.20.1812-SAMEXINLEY ORCH. \& SODA FOUNTAIN 7

Put Your Littio Foot Rlaht Out

Teek of August 5, 1946

12-It Cauldn't Be True
$\begin{array}{llll}\text { Cauidn't Be True } & 21.9 & 14.4 & 15.3\end{array}$
You Siolo My Heort
co. $69977-$ LES BROWN ORCH.
CS-473-HAL MclNTYRE \& ORCH
Come Roin or Come Shine
DE-18831-GUY LOMBARDO So
FS.1081-Al Donohue Orch.
MA.7180-THREE SUNS Eight
MA. 7180 -THREE SUNS
VI.20.1835-GLENN MHLLER ORCH.

13-My Fickle Ono More Tomorrow
AR-4007-JUDY CANOVA
$21.1 \quad 33.5 \quad 32.4$
DE. 18902 Apple On A stick
E.

MA-7187-SMITH-OE MARCO SISTERS
IVve Never Forgotten
VI. 201915 " Couldnit Be True
-BETY HUTTON

14-One Mare $\begin{aligned} & \text { Wherever There's } \\ & \text { Tamorraw } \\ & \text { Mo Thero's You } \\ & 20.4\end{aligned}{ }^{18.6} 20.4$
CO. 36978-FRANXIE CARLE ORCH.
DE. 18843 -GLEN GRAY O.
MA.717I-DANNY OMEIL
IDidn" Mean a Word I Said
VI.20.1835-GIENN MILER
5-All Thraugh Couldn ${ }^{\text {n }}$ Be Irvo
CA.240-MARGARET WHIITING
co. 36962 In Levero in Vain
DE-23528-DICX HAYMES-H. FORREST
In Love in Vain
MA. $1775-$ THREE SUNS
MU.355-IOUANNE HOGAN
In Love In Vain
VI-11-9224- JAMES MEITON
VI-20.1814-PERRY COMO-CASE ORCH.
vo.R730-ARTMOONEY \& ORCH.
$\begin{array}{lllll}16 \text {-Hause af Blue Lights } & 17.4 & 19.1 & 20.7\end{array}$
CA.251-FREDIE SLACK-E. MORSE
CS.486-HAL MCINTYRE \& ORCH.
17-Siaux City Sue 15.4
CO-36963-KATE SMITH 15.4
S.471-TONY PASTOR BA

CT.2016-JIMMY WALKER
DE-2350- Detour CROSBY
You Song My Love Song, otc
DE-18745-HOOSIER HOT SHOTS
有
NA-5011-DICK THOMAS
Some Doy Dorlin
VI-20.1797-ZEKE MANNERS \& BD.
Dont Dog Mo Round
$\begin{array}{llll}18-H e y ~ B a-B a-R e-B a p ~ & 26.3 & 28.2\end{array}$
DE. 18754 -lionel hampton O.
Slido, Mamp slide
MA. 1044-LOUIS PRIMA ORCH.
VI-20-1859-GLENN MIILER ORCH The Whiffenooof Song.
19-Five Minutes Mare 13.9 MU-15086-PHIL BRITO

## 20—Blue Skies

Nowhere
20-Blue Skies
13.9
$\begin{array}{llll} & 13.9 & 13.4 & 10.6\end{array}$

DE.23569-BING CROSBY-ANDREWS SISTERS
SOuth Americi Take "1 Away
MU. 15072 -GEORGE AULD ORCHESTRA
22-The Girl That I Marry $11.9 \quad 8.1 \quad 6.9$ CO.36975-FRANK SINATRA
Thay Soy If's Wonder
8.1
6.9

DE-23588 (A.468) J. BLACKTON ORCH.
My Defenses Are D
VI.46.0002-AL GOODMAN
2. Who Do You Love 1 Hope, Moonshine

23-Lave an a Greyhaund Bus $9.5 \quad 14.4 \quad 11.1$ CA.261-DINNING SISTERS CO. 36979 -KAY KYSER ORCH
CS.702-PAT XIRKWOOO
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MU. 15064 All her Time
VI-20.1860- VAUGHM The MONROE ORCH.
24-Full Maan and
Empty Arms
AP. 1011 -BILI MECUNE ORCH.
AR.132-GINNY SIMminy
I
CA. 245—PAUL WESTON O
Nobody Elso. But Mo
CO. 36947 -FRANK SINATRA

- 36893 You ore Toc

De.18813-c "Might os Woll Bo Spring
MA.7165-1. Come Closer to Mo
MA. 7165 -J. LEONARD
MU. 15053 -GOROON MOCRAE Deome
25-I Gat the Sun in the
Marning
9.0

1 Got lost in His Arms CO. $36977-l$ GS BROWN O.
 1 Got lost in His Arms
MU-365-ARTIE SHAW ORCHESTRA
26-Sauth America,
Take It Away
$\stackrel{8.9}{\text { MU. } 381 \text {-MEL TORME \& HIS MEI.TONES }}$
27-Cynthia's In Lave 8.5 (avenderness
CA-255-S. HENDERSO
CO. 36994 Swan Lake FRANKIE CARLE ORCH.
r. 8 Be lost Withoul You
CS-483-TONY PASTOR \&

DE.18896-BOB EBERIY
MA-7188-EDDY HOWARD ORCH.
To Eoch His Own
VI-20.1858-G. MILER ORCH.
28-I Dan't Knaw Why
8.0
ORCH.
12.41
ar-148-hoagy carmichael orch.


Co-36918 (C-112) FRANK SINATRA
You Go Io My Head
CO-36958-C. THORNHILL ORCH.
CS-704-LARRY CLINTON Stand
You Know.
DE-23590-E. HEYWOOD ORCH.
DE-18899-ANDREWS SISTERS
MA.7194-DE MARCOS-FREEMAN ORCH.
MU-15078-Ghiquito Bonono
V1.20-1901-TOMMY YORSE JUst Me ORCH.
$\begin{array}{lllll}\text { 29-8umble Baagie } & 8.0 & 18.7 & 20.4\end{array}$
CA-262-AIVINO REY ORCH.
VI-20.1829 - SREDEDO SARTIN ORCH.
$\begin{array}{lllll}30 \text {-Da Yau Lave Me } & 7.0 & 12.4 & 10.2\end{array}$
CA-24I-DINNING SISTERS
CO. 36965 -HARRY JAMES ORCH.
As If I Didn' Hove Enough on My Mind
Cs.472-NANCY REED-HAL McINTYRE ORCH
I Foll tn tovo With You Evory Day
DE-1 8792 -DICK HAMES
As If I Didn't Have Enough on My Mind
MA-7168-THE THRE SUNS
im in love with Two Swoothhoorts

| MU-15054-PHIL BRITO |
| :--- |
| Bith Two |

VI.20.1810-1 Wish I Could Tell You
VI.20.1810-I DESMMOND-CASE ORCH.


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FOREWORD Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchangeposting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. The C.M.I. Blue Book reports each quotation exactly as it is made and depends on the subscriber to make average price adjustment to fit the peculiarities of his own territory.

METHOD The C.M.I. Blue Book should be read as follows: First price listed is lowest price for the week: Second price listed is highest price. Where only one price appears this should be considerad lowest price.

IMPORTANT Machines underlined mean these were most active in trading the past week
CODE Check this code carefully. Become acquainted with each one of the code numbers and what they signify. These code numbery appear in front of the name of each machine

MEANS PRICE
WENT UP.

## MEANS PRICE <br> WENT DOWN.

MEANS MACHINE JUST ADDED TO LST.

MEANS PRICES WENT UP AND DOW dURiNg the past weer.


MEANS PRICES REMARIED SAME RS IN LAST PRICE LSTR.

MEANS NO PRICES QUOTED FOR PAST TWO WEEKS.

MEANS NO PRICES QUOTED FOR PRST THREE WEERS.

MEANS NO PRICES QOOTED FOR MANY WEERS - PRLCE SHOWA 18 IAST KNOWN QUOTRTION.


## IMPORTANT NOTICE

Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchange - posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration.

## THE C.M.I. BLUE BOOK REPORTS EACH QUOTATION EXACTLY AS IT IS MADE AND DEPENDS ON THE SUBSCRIBER TO MAKE AVERAGE PRICE ADJUSTMENT TO FIT THE CONDITIONS IN HIS OWN TERRITORY.



## WURLITZER

| P-10 | 49.50 | 110.00 |
| :---: | :---: | :---: |
| xx. P-10, Ill. | 65.00 | 69.50 |
| 2. P-12 | 140.00 | 169.50 |
| 2. 312 | 175.00 | 225.00 |
| xx. P. 400 | 59.50 | 175.00 |
| 2. 412 | 150.00 | 250.00 |
| xx. 412 DC Cr | 32.50 |  |
| 6. 412, II. | 175.00 | 250.00 |
| xx. 316 | 100.00 | 125.00 |
| xx. 416 | 105.00 | 135.00 |
| 2. 616 | 195.00 | 299.00 |
| 2. 616, II | 225.00 | 325.00 |
| xx. 616 A | 145.00 | 250.00 |
| 5. 716 | 175.00 | 249.00 |
| 2. 24 | 289.50 | 395.00 |
| 6. Revamp (24) | 275.00 | 335.00 |
| 2. 600 R | 400.00 | 495.00 |
| 2. 600 K | 440.00 | 545.00 |
| 2. 500 | 425.00 | 565.00 |
| 7. 500 A | 395.00 | 475.00 |
| 2. 500 K | 450.00 | 545.00 |
| 4. 41 (Counter) | 145.00 | 169.50 |
| 5. 51 (Counter) | 150.00 | 175.00 |
| 2. 61 (Counter) | 149.50 | 214.95 |
| 2. 71 (Counter) | 225.00 | 259.50 |
| 1. 81 (Counter) | 209.00 | 259.50 |
| 7. 50 | 75.00 | 129.50 |
| 2. 700 | 585.00 | 745.00 |
| 2. 750 M | 700.00 | 750.00 |
| 2. 750 E | 650.00 | 795.00 |
| 2. 780M Colonial | 600.00 | 675.00 |
| 5. 780 E | 675.00 | 765.00 |
| 2. 800 | 635.00 | 775.00 |
| 2. 850 | 675.00 | 845.00 |
| 2. 950 | 600.00 | 815.00 |
| 2. 42-24 (Rev) | 395.00 | 495.00 |
| 2. $42-500$ (Rev) | 465.00 | 550.00 |
| 2. 42-600 (Rev) | 435.00 | 495.00 |
| 2. 300 Adaptor | 12.50 | 24.50 |
| 6. 320 Wireless Wall Box | 14.50 | 19.00 |
| 6. 310 Wall Box, 30 Wire | 9.75 | 10.00 |
| 7. 320-2 Wire Wall Box ........ | 19.00 | 20.00 |
| xx. 332-2 Wire Bar Box | 9.50 | 19.50 |
| 6. 331-2 Wire Bar Box | 5.00 | 10.95 |
| 6. 304-2 Wire Stepper ............ | 10.00 | 19.00 |
| xx. Wireless Strollers ............... | 25.00 |  |
| 6. 430 Speaker Cab. with |  |  |
| 5-10-25 Box | 74.50 | 79.50 |
| xx. 420 Speaker Cabinet | 50.00 |  |
| 2. Twin 616 Steel Cabinet |  |  |
| Adp. Amp. Stp. Speaker .... | 150.00 | 175.00 |
| 2. Twin 12 Steel Cabinet |  |  |
| Adp. Amp. Stp. ................. | 195.00 | 250.00 |
| xx. Selector Speaker ............... | 95.00 | 100.00 |
| 5. 100 Wall Box 5c 30 Wire.... | 7.50 | 14.50 |
| xx. 100 Wall Box 10c | 17.50 |  |
| 6. 111 Bar Box | 12.95 | 18.95 |
| 2. 125 Wall Box, 5, 10, 25 | 17.50 | 18.00 |
| 2. 120 Wall Box | 11.95 | 19.50 |
| xx. Bar Brackets | 2.00 | 3.50 |
| xx. 305 Impulse Rec ............... | 2.50 | 25.00 |
| 5. 350 Wls Speaker | 20.00 | 25.00 |
| xx. 115 Wall Box Wire | 15.00 | 19.50 |
| xx. 135 Step Receiver | 17.50 | 35.00 |
| 1. 145 Imp. Step. Fast | 35.00 | 45.00 |
| xx. 150 Impulse Rec | 20.00 |  |
| xx. 337 Bar Box . | 32.50 |  |


| xx. 306 Music T | 10.00 | 19.50 |
| :---: | :---: | :---: |
| xx. 39A Speaker | 25.00 |  |
| xx. 130 Adaptor | 27.50 | 37. |
| xx. 24 Steel Cab Spea | 140.00 | 175.00 |
| 5. 580 Speak | 95.00 | 139.50 |
| ROCKOLA |  |  |
| 4. 12 Record | 100.0 | 169.50 |
| 5. 16 Record | 00 | 225.00 |
| Rhythm Ki | 69.50 | 150.00 |
| 2. Rhythm King 16 | 135.00 | 169 |
| xx. Imperial 16 | 125.00 | 169.50 |
| 1. Imperial 20 | 275.00 | 295.00 |
| 2. Windsor | 275.00 | 300.00 |
| xx. Windsor, | 250.00 | 300.00 |
| 2. Monarch | 200.00 | 350.00 |
| 2. Std. Dial-a-Ton | 325.00 | 410.00 |
| 2. '40 Super Rockolite | 395.00 | 565.00 |
| 5. Counter '39 | 100.00 | 155.00 |
| 1. '39 Standard | 345.00 | 495.00 |
| 2. '38 DeLuxe | 345.00 | 450.00 |
| xx. '40 Super Walnut ............ | 425.00 | 430.0 |
| 7. '40 Super Marble | 450.00 | 475.00 |
| x. '40 Master Walnut | 335.00 | 450.00 |
| 2. '40 Master Rockol | 365.00 | 525.00 |
| xx. ${ }^{40}$ Counter .- | 200.00 | 225.00 |
| xx. '40 Counter with Std ............ | 139.50 |  |
|  | 570.00 | 589.50 |
| 2. Wall Box . | 10.00 | 13.50 |
| 5. Bar Box | 5.00 | 10.00 |
| 1. Spectravox '41 | 85.00 | 125.00 |
| xx. Glamour Tone Colum | 95.00 | 99.50 |
| 5. Modern Tone Column | 44.50 | 50.00 |
| 5. Playmaster \& Spectravox | 425.00 | 495.00 |
| 6. Twin 12 Cab Speak <br> xx. 20 Rec Steel Cab ASA | 175.00 | 225.00 |
|  | 109.50 |  |
| xx. Playboy ... 2. Commando | 30.00 |  |
| 2. Commando | 550.00 | 650.0 |
| xx. 1501 Wall Box ........ | 5.00 | 10.00 |
| 7. 1502 Bar Box | 3.50 | 10.00 |
|  | 17.50 | 20.00 |
| xx. 1503 Wall Box 5. 1504 Bar Box | 19.50 | 20.00 |
| xx. 1510 Bar Box | 25.00 |  |
| xx. 1525 Wal | 27.50 | 35.00 |
|  | 34.50 | 35.00 |
| xx. Dial-a-Tone B\& | 12.95 | 16.75 |
| xx. 1805 Organ Speaker | 49.50 | 50.00 |
| ${ }_{\text {xx. }}^{\text {xx. Tone-a-Lier }}$ DeLuxe Jr. Con | 54.50 |  |
|  | 150.00 | 250.00 |
| 6. Playmaster | 275.00 | 295.00 |
| A. M. I. |  |  |
| 2. Hi-Boy 302 ................ | 325.00 | 425.00 |
| 2. Singing Towers 201 | 295.00 | 550.00 |
| 6. Streamliner 5-10-25 | 275.00 | 550.00 |
| 2. Top Flig | 275.00 | 350.00 |
| xx. Model V-5 Phono | 60.00 |  |
| xx. Singing Towers Speak | 15.00 |  |
| 2. Singing Towers (301) | 275.00 | 375.00 |
| RUCKLEY |  |  |
| 2. New Wall Box | 9.50 | 22.50 |
| xx. New Bar Box | 15.00 | 17.50 |
| 1. Wall \& Bar Box Old Style | 4.00 | 8.00 |
| 6. III. Wall \& Bar Box | 15.00 | 17.00 |
| xx. 32 Record Adaptor | 15.00 | 24.50 |
| 2. 24 Record Adaptor | 15.00 | 21.50 |
| xx. 16 Record Adaptor | 15.00 |  |
| xx. Steel Cabinet | 10.00 | 0.00 |
| xx. Zephyr Spak Cab | 11.25 |  |
| xx. 20 Rec. Seeburg Adaptor. | 25.00 | 39.50 |
| xx. Bar Brackets | . 95 | 2.50 |



SEEBURG

| . Selectomatic 10 | 35.00 | 75.00 |
| :---: | :---: | :---: |
| 1. Symphonola | 129.50 | 169.50 |
| xx. Model A III | 85.00 | 115.00 |
| xx. Model B | 62.50 | 100.00 |
| xx. Model C | 37.50 |  |
| xx. Model H | 100.00 |  |
| 4. Rex | 225.00 | 325.00 |
| xx. Rex, with adaptor | 239.50 | 300.00 |
| xx. Model K-15 | 95.00 | 149.50 |
| 5. Model K-20 | 300.00 | 325.00 |
| 6. Royale | 225.00 | 275.00 |
| 6. Plaza | 335.00 | 385.00 |
| 2. Regal | 325.00 | 375.00 |
| 1. Regal, RC | 300.00 | 495.00 |
| x. Model A | 125.00 |  |
| 5. Gem | 325.00 | 375.00 |
| 2. Classic | 400.00 | 495.00 |
| 2. Classic, RC | 425.00 | 445.00 |
| 5. Mayfair | 325.00 | 450.00 |
| xx. Melody King | 125.00 | 135.00 |
| 6. Crown | 300.00 | 395.00 |
| xx. Crown, RC | 345.00 |  |
| xx. Concert Grand | 285.00 | 325.00 |
| 5. Colonel | 449.50 | 450.00 |
| 4. Colonel, RC | 450.00 | 545.00 |
| 2. Concert Master, RC | 575.00 |  |
| 7. Cadet | 350.00 | 475.00 |
| 7. Cadet, RC | 425.00 | 445.00 |
| xx. Major | 375.00 | 400.00 |
| 2. Major, RC | 475.00 | 515.00 |
| 2. Envoy ... | 450.00 | 495.00 |
| 4. Envoy, RC <br> 2. Vogue | 450.00 395.00 | $\begin{aligned} & 515.00 \\ & \mathbf{4 5 0 . 0 0} \end{aligned}$ |
| xx. Vogue, RC | 450.00 | 500.00 |
| 6. Casino | 300.00 | 325.00 |
| xx. Casino, RC | 389.50 |  |
| 6. Commander | 335.00 | 525.00 |
| 7. Commander, RC | 495.00 | 550.00 |
| 2. Hi-Tone 9800 | 500.00 | 645.00 |
| 2. Hi-Tone 9800 RC | 535.00 | 695.00 |
| 2. Hi-Tone 8800 | 500.00 | 645.00 |
| 2. Hi-Tone 8800 RC | 535.00 | 695.00 |
| 2. Hi-Tone 8200 | 400.00 | 645.00 |
| 2. Hi-Tone 8200 RC | 550.00 | 745.00 |
| xx. 20 Record ' 43 Cabt | 450.00 | 459.50 |
| 7. Playboy | 10.00 | 14.00 |
| 6. Selectomatic 16 | 5.75 | 7.50 |
| 1. Selectomatic 24 | 7.50 | 25.00 |
| 1. Selectomatic 20 | 5.00 | 15.00 |
| 1. Remote Speak Organ | 24.50 | 39.50 |
| xx. Multi-Selector 12 Rec | 69.50 |  |
| xx. Melody Parade Bar | 4.50 |  |
| 5. 5c Wall-O-Matic Wireless .... | 25.00 | 39.50 |
| xx. 5c Bar-O-Matic Wireless .... | 29.00 | 39.00 |
| 5. 5c Wall-O-Matic 3 Wire | 24.50 | 37.50 |
| 6. 30 Wire Wall Box | 7.50 | 9.75 |
| xx. Power Supply | 15.00 |  |
| xx. 5, 10, 25c Bar-O-Matic 3-Wire | 32.50 | 35.00 |
| xx. 5, 10, 25c Wall-O-Matic |  |  |
| 3-Wire ................... | 34.50 | 35.00 |
| 1. 5, 10, 25c Wall-O-Matic |  |  |
| 1. Wireless $10,25 \mathrm{c}$ Bar-0........... | 49.50 | 59.50 |
| 1. 5, 10, 25c Bar-O-Matic Wireless | 45.00 | 59.50 |
| xx. Electric Speaker | 25.00 | 29.50 |
| 6. Wireless Stroller | 17.50 | 19.95 |
| xx. Wall Brackets | 2.50 | 3.50 |
| 6. Wired Speak Organ | 20.00 | 25.00 |

## KEENEY

| 2. Wall Boxes | 5.00 | 6.00 |
| :---: | :---: | :---: |
| xx. Adaptor for Seeburg | 25.00 |  |
| xx. Adaptor for Rockola ......... | 27.50 |  |
| xx. Adaptor for 616 Wurlitzer.. | 15.00 |  |
| xx. Twin 12 Adaptor | 25.00 | 37.50 |
| xx. Wurlitzer 24 Adaptor ........ | 15.00 |  |
| xx. Adaptor for Mills Empress.. | 24.50 | 32.50 |
| xx. Organ Speaker | 35.00 |  |
| xx. Sun Ray Speaker | 25.00 |  |
| xx. Bar Brackets | 2.50 | 3.50 |
| MILLS |  |  |
| xx. Zephyr | 55.00 | 84.50 |
| xx. Studio | 70.00 | 119.50 |
| xx. Dance Master | 70.00 | 99.50 |
| xx. DeLuxe Dance Master | 50.00 | 52.50 |
| 5. Do-Re-Mi | 75.00 | 77.50 |
| 1. Panoram | 325.00 | 395.00 |
| 2. Throne of Music | 275.00 | 375.00 |
| xx. Throne with Adaptor | 275.00 | 285.00 |
| 2. Empress | 325.00 | 395.00 |
| xx. Panoram Adaptor | 8.50 |  |
| xx. Panoram 10 Wall Box ......... | 8.50 |  |
| xx. Speaker | 10.00 | 29.50 |
| 5. Panoram Peek (Con) | 275.00 | 325.00 |
| xx. Conv for Panoram Peek | 12.50 |  |

## GABEL

| 12 Record Jr. | 42.50 | 125.00 |
| :---: | :---: | :---: |
| xx. 12 Record with Adaptor | 58.50 |  |
| xx. 12-12 Adaptor | 94.00 |  |
| xx. 18 Rec. Ill. Grill | 20.00 | 60.00 |
| xx. 18 with Adaptor | 99.50 | 125.00 |
| xx. 20 Record Lite Up | 225.00 | 265.00 |
| c. 24 Record Last MdI | 75.00 | 95.0 |

## PACKARD

| 1. Play Mor Wall and Box | 27.50 | 38.95 |
| :---: | :---: | :---: |
| 5. Bar Bracket | 4.50 | 5.00 |
| xx. Willow Adaptor | 18.00 | 59.50 |
| xx. Chestnut Adaptor | 25.00 | 36.50 |
| xx. Cedar Adaptor | 30.00 | 39.50 |
| xx. Poplar Adaptor | 25.00 | 46.50 |
| xx. Maple Adaptor | 30.50 |  |
| xx. Juniper Adaptor | 27.00 | 29.00 |
| xx. Elm Adaptor | 25.00 |  |
| xx. Pine Adaptor | 25.00 | 59.50 |
| xx. Beech Adaptor | 20.00 | 71.50 |
| xx. Spruce Adaptor | 35.00 | 45.00 |
| xx. Ash Adaptor | 25.00 | 35.00 |
| xx. Walnut Adaptor | 25.00 | 59.50 |
| xx. Lily Speaker | 14.50 | 17.00 |
| xx. Violet Speaker | 21.00 | 24.50 |
| xx. Orchid Speaker | 49.50 | 50.00 |
| . Iris Speaker | 55.00 | 59. |

## The Cash Box



| Atlas |  | 85.00 |
| :---: | :---: | :---: |
| 7. ABT 6 Gun Rifle Rg | 995.00 | 1195.00 |
| 2. Bally Alley | 39.00 | 44.50 |
| x. Bally Basketb | 0 |  |
| 2. Bally Con | 100.00 | 150.00 |
| 5. Bally Defe | 129.50 | 219.50 |
| E | 49.50 |  |
| 2. Bally King Pin | 150.00 | 175.00 |
| 7. Bally Lucky Str | 99.50 | 100.00 |
| 2. Bally Rapid Fire | 89.50 | 175.00 |
| 5. Bally Sky Ba | 145.00 | 149.50 |
| 1. Bally Racer | 65.00 |  |
| 5. Bally Bull J | 40.00 | 49.50 |
| 2. Bally Shoot-the-B | 49.50 | 85.00 |
| 7. Bally Torpedo | 139.50 | 155.00 |
| 5. Bally Undersea Raid | 399.50 |  |
| xx. Bang-a-Deer | 75.00 | 5.00 |
| 5. Bank Ball | 375.00 |  |
| 2. Bell-0-Ball | 89.00 | 100.00 |
| x. Blister Gunner |  |  |
| 2. Bowl-a-Bomb | 75.00 | 89.00 |
| 2. Bowling League | 89.00 | 149.50 |
| xx. Buckley DeLuxe Dig | 75.00 | 0 |
| 5. Buckley Treas Is Dig | 65.00 |  |
| 7. Casino Golf | 29.50 | 45.00 |
| 5. Chicoin G | 525.00 |  |
| 5. Chicoin Hock | 129.50 | 5.0 |
| 5. Chicoin Rola | 5.00 | 0.00 |
| 5. Chester Pollard Golf | 34.50 | 75.00 |
| 7. Circus Romance | 150.00 | 49.50 |
| 6. Cupid Wheel | 75.00 | 100.00 |
| 5. Daval Bumper Bow | 0 |  |
| xx. Daval-U-Roll-It | 44.50 |  |
| xx. Evans Duck Pin Alley | 189.50 |  |
| xx. Evans In-the-Barrel | 75.00 |  |
| 2. Evans Super Bon | 179.50 | 225.00 |
| 2. Evans Play Ball | 100.00 | 129.50 |
| 7. Evans Ski Ball | 82.50 |  |
| 7. Evans Ten Strike | 45.00 |  |
| 5. Evans Ten Strike, HD | 119.50 | 150.00 |
| 2. Evans Tommy Gu | 40.00 |  |
| E | 75.00 | 125.00 |
| xx. Exhibit Basketball | 75.00 |  |
| xx. Exhibit Bowling Alley | 59.50 | 00 |
| 5. Exhibit Hi-Ball | 69.50 |  |
| 6. Exhibit Merchan |  |  |
| Roll Ch. Digger | 40.00 | . 50 |
| 1. Exhibit Rotary M | 299.50 | 349.50 |
| 2. Exhibit Vitaliz | 109.50 | 175.00 |
| 6. Genco Bank Roll | 145.00 | 150.00 |
| xx. Genco Magic Roll |  | 0 |
| 7. Genco Play Ball | 185.00 |  |
| 5. Genco Total Roll | 525.00 |  |
| Groetchen Mtn Clim | 5 |  |
| 4. Groetchen Metal Typer | 175.00 | 329.50 |
| 5. Gottlieb Skee Ballette | . | 50 |
| 2. Jenn | 90.00 | 100.00 |
| 2. Keeney Air Raider | 85.00 | 175.00 |
| Keeney | 49.50 | 79.50 |
| 5. Keeney Anti-Aircraft, Bl. | 25.00 | 54.00 |
| xx. Keeney Bowlette | 150.00 | 200.00 |
| 7. Keeney Navy Bomber | 100.00 | 175.00 |
| 2. Keeney Sub | 40.00 | 159.50 |
| Keeney Texas Leag | 45.00 | 50.00 |
| Kirk Air Defen |  | 145.00 |
| 2. Kirk Night Bomber | 175.00 | 199.50 |
| 5. Keep Punching | 89.50 | 99.50 |
| xx. Klip-a-Nip (Con) | 16 | 16.75 |
| x. | 25.00 | 30.00 |

C.M.I.
BLIUE
BOOK



| xx. All American Derby Con...... | 49.50 | 85.00 |
| :---: | :---: | :---: |
| xx. All American | 25.00 | 39.50 |
| xx. Arlington | 11.50 | 15.00 |
| xx. Aksaraben, PO | 35.00 | 49.50 |
| xx. Arrowhead | 35.00 |  |
| 6. Big Game, PO | 119.50 | 139.50 |
| xx. Big Prize, FP | 39.50 | 75.00 |
| xx. Big Prize, PO | 39.50 | 49.50 |
| 2. Blue Grass, FP | 129.50 | 195.00 |
| 5. Blue Ribbon, PO | 40.00 |  |
| 5. Challenger | 39.50 | 89.50 |
| 2. Club Trophy, FP | 189.50 | 315.00 |
| 6. Congo | 29.50 | 30.00 |
| 5. Contest, FP | 75.00 | 85.00 |
| 2. Dark Horse, FP | 129.50 | 189.50 |
| xx. Derby King | 65.00 | 70.00 |
| xx. Derby Clock, PO ............... | 69.50 | 75. |
| xx. Derby Heat, PO | 32.50 |  |
| xx. Derby Time, PO | 65.00 | 150.00 |
| xx. Derby Winner, PO | 100.00 | 125.00 |
| 2. '41 Derby, FP | 189.50 | 339.50 |
| 7. Dust Whirls | 250.00 | 264.50 |
| 1. Eureka | 25.00 | 50.00 |
| xx. Feed Bag, PO | 50.00 |  |
| xx. Flasher, PO | 35.00 |  |
| xx. Fleetwood | 24.50 | 35.00 |
| xx. Flying Champ | 65.00 | 100.00 |
| 2. Fairmount | 365.00 | 435.00 |
| 5. Fair Grounds, PO | 22.50 | 59.50 |
| xx. Fast Trac | 29.50 |  |
| 5. Five-in-One, FP | 25.00 | 49.50 |
| 2. Fortune, FP | 150.00 | 189.50 |
| 5. Gold Cup, FP | 39.50 | 59.00 |
| 5. Grand National | 47.00 | 125.00 |
| xx. Grand Stand, PO | 37.50 | 47.50 |
| xx. Gold Medal, PO | 25.00 | 45.00 |
| 6. Hawthorne, PO | 60.00 | 65.00 |
| x. Horseshoes, PO | 39.50 |  |
| 1. Jockey Club | 359.50 | 375.00 |


| 2. Kentucky | 225.00 | 249.50 |
| :---: | :---: | :---: |
| 2. Long Acre | 279.50 | 435.00 |
| 2. Long Shot, PO | 195.00 | 239.50 |
| 2. One-Two-Three '39, FP | 29.50 | 49.50 |
| 2. One-Two-Three '40 | 75.00 | 99.50 |
| 5. One-Two-Three '41 | 79.50 | 99.50 |
| 2. Owl, FP | 40.00 | 79.50 |
| xx. Pastime (Rev) | 175.00 | 293.50 |
| 6. Preakness, PO | 10.00 | 14.50 |
| 5. Pacemaker, PO | 39.50 | 55.00 |
| 2. Pimlico, FP | 250.00 | 354.50 |
| 6. Pot Shot | 39.50 | 49.50 |
| 5. Race King (Rev) | 85.00 | 89.50 |
| 2. Record Time, FP | 129.50 | 184.50 |
| xx. Rockingham | 179.50 | 225.00 |
| 2. Santa Anita | 94.50 | 150.00 |
| xx. 7 Flasher, FP | 64.50 | 79.50 |
| xx. Sport Event, FP | 129.50 | 135.00 |
| 5. Sky Lark, FP \& PO | 124.50 | 175.00 |
| 2. Sport Special, FP | 119.50 | 175.00 |
| 5. Sport Page, PO | 29.50 | 90.00 |
| 2. Spinning Reels, PO | 50.00 | 79.50 |
| 2. Sport King, PO | 175.00 | 209.50 |
| 7. Stepper Upper, PO | 55.00 | 65.00 |
| 2. Sportsmen (Rev) | 125.00 | 195.50 |
| 5. Track Record ..... | 55.00 | 75.00 |
| 1. Thistledown | 49.50 | 55.00 |
| 2. Thorobred | 279.50 | 415.00 |
| 5. Turf Champ, FP | 59.50 | 69.50 |
| xx. Turf Special | 15.00 |  |
| 1. Turf King | 325.00 | 375.00 |
| 1. Victorious 1943 (Rev) | 69.50 | 139.50 |
| 6. Victorious 1944 (Rev) | 65.00 | 69.50 |
| 5. Victorious 1945 (Rev) | 100.00 | 109.50 |
| xx. Victory, FP | 25.00 | 65.00 |
| 5. Whirlaway (Rev) | 184.50 | 249.50 |
| 7. Winning Ticket | 65.00 | 69.50 |
| 2. War Admiral (Rev) | 147.50 | 150.00 |
| xx. Zipper | 29.50 |  |


| 2. 5c Baker's Pacer D | 189.50 | 299.50 |
| :---: | :---: | :---: |
| xx. C.S. Baker's Pacer D | 225.00 | 375.00 |
| xx. 25c Baker's Pacer DD | 325.00 | 350.00 |
| xx. 5c Baker's, Pacer Std |  |  |
| xx. 25c Baker's Pacer Std |  | 487.50 |
| xx. C.S. Baker's Pacer Std |  |  |
| xx. Bally Entry |  | 94.50 |
| 5. Bangtails '40 | 149.50 | 150.00 |
| 2. Bangtails '41 | 275.00 | 295.00 |
| 4. Big Game, PO | 109.50 | 135.00 |
| 5. Big Game, FP | 89.50 | 124.50 |
| 5. Big Top, FP | 109.50 | 129.50 |
| 5. Big Top, PO | 109.50 | 119.50 |
| 5. Bob Tail, PO |  | 125.00 |
| 1. Bob Tail, FP | 175.00 | 129.50 |
| xx. Buckley, 7 Bells ${ }^{\text {4. }}$ ( ${ }^{\text {Puckley, }}$ | 850.00 | 875.00 |
| 4. Buckley, Long Shot Par | 65.00 |  |
|  | 75.00 |  |
| xx. Beulah Park ..... | 95.00 | 110.00 |
| xx. Charley Horse | 100.00 |  |
| xx. China Boy | 59.50 |  |
| 5. Chucklette | 39.50 |  |
| 1. Club Bells |  |  |
| 5. Club Bells 25 c | 295.00 | 375.0 |
| xx. Club Chief | 89.50 |  |
| 5. Club House |  |  |
| 5. Derby Day Slant | 17.50 | 25.00 |
| 6. Derby Day Flat | 17.50 | 25.00 |
| xx. Dixie | 274.50 |  |
| xx. Derby Winner | 35.00 |  |
| xx. Dominola |  | 199.50 |
| 6. Double Twin Bells ${ }^{\text {x-2 }}$ | 400.00 | 475.00 |
| 6. Evans Pacers . . | 289.50 | 309.50 |
| xx. El Dorado | 75.00 |  |
| 6. Exhibit Races | 25.00 | 88.00 |
| 5. Fast Time, FP | 89.50 | 169.50 |
| 5. Fast Time, | 25.00 | 49.50 |
| x.x Flashing Thru | 95.00 |  |
| xx. Flashing Ivories | 245.00 |  |
| xx. Fleetwood ... |  | 500.00 |
| 1. Four-Way Super Bell $\dot{1-25}$ | 549.50 | 595.00 |
| 4. Four-Way Bell 3-5 1-25 <br> 5. Four Horsemen | 549.50 79.50 | 149.50 |
| xx. Galloping Domino (38) | 45.00 | 150.00 |
| 6. Galloping Domino (39) | 139.50 | 150.00 |
| 5. Galloping Domino (40) | 149.50 | 225.00 |
| 1. Galloping Domino (41) | 185.00 | 295.00 |
| 5. Galloping Domino (42) | 225.00 | 39.50 |
| 1. Good Luck <br> 5. Hieh Hand | 139.50 | 209.50 |
| x. Hold \& Draw | 90.00 |  |
| 5. Jungle Camp, FP | 75.00 | 79.50 |
| 7. Jungle Camp, PO | 79.50 | 89.50 |
| xx. Jungle Camp, Com | 189.50 | 199.50 |
| 2. Jumbo Parade, Comb | 175.00 | 214.50 |
| 2. Jumbn Parade, FP. | 79.50 | 129.50 |
| 2. Jumbe Parade, PO | 99.50 | 149.50 |
| 5. Jumbo Parade, 25c | 185.00 | 197.50 |
| 2. Kentucky Club | 79.50 | 110.00 |
| xx. Keen Kubes | 129.50 |  |
| xx. Keenette | 89.50 |  |
| xx. Keno | 40.00 |  |
| 2. Liberty Bell | 15.00 | 39.50 |
| 6. Long Champs | 30.00 | 105.00 |
| xx. Lucky Lucre ${ }^{\text {a }}$ ¢i | 129.50 | 149.50 |
| 5. Lucky Lucre 5-25 | 249.50 | 295.00 |
| 5. Lucky Lucre 5-5 | 149.50 | 195.00 |
| 2. Lucky Star | 124.50 | 149.50 |
| 7. Lucky Star ${ }^{\text {4 }} 1$ | 200.00 | 295.00 |
| xx. Lincoln Field |  | 149.50 |
| 6. May Bells 5-5-5-25c | 295.00 30.00 | 45.00 |
| 6. Multiple Cubes, PO | 39.00 49.50 | 95.00 |




## CIGARETTE

DU GRENIER

| 5. Model S 7 Column ............. | \$10.00 | \$49.50 |
| :---: | :---: | :---: |
| 7. Model VD 7 Column | 15.00 | 64.50 |
| 5. Model W 9 Column | 20.00 | 69.50 |
| xx. Model WD 9 Column | 25.00 | 74.50 |
| 6. Champion, 11 Column |  |  |
| King Size | 45.00 | 104.50 |
| 6. Champion, 9 Column | 40.00 | 97.50 |
| xx. Champion, 7 Columa ........ | 35.00 | 95.00 |
| NATIONAL |  |  |
| 6. Model 9-50 | 50.00 | 90.00 |
| xx. Model 7-50, Regular | 42.50 |  |
| xx. Model 7-50, King Size | 42.50 | 47.50 |
| 5. Model 9-30 | 70.00 | 72.50 |
| 6. Model 9A | 65.00 | 112.50 |
| 5. Model $6-30$ | 22.50 | 29.50 |
| 5. Model 6-26 | 15.00 |  |
| ROWE |  |  |
| 5. Aristocrat, 6 Column .......... | 7.50 | 22.50 |
| 6. Imperial, 6 Col. | 15.00 | 25.00 |
| 6. Imperial, 8 Col. | 40.00 | 57.50 |
| xx. Royal, 6 Col. | 35.00 | 50.00 |
| 6. Royal, 8 Col. | 60.00 | 87.50 |
| 6. Royal, 10 Col. | 65.00 | 100.00 |
| xx. President, 6 Col. | 45.00 |  |
| xx. President, 8 Col. | 55.00 | 95.00 |
| 6. President, 10 Col . | 100.00 | 125.00 |
| U-NEED.A.PAK |  |  |
| 6. Model E, 6 Col. | 10.00 | 37.50 |
| xx. Model E, 8 Col. | 25.00 | 55.00 |
| 6. Model E, 9 Col. ................ | 25.00 | 60.00 |
| xx. Model E, 12 Col. ............... | 35.00 | 59.50 |
| xx. Model E, 15 Col . | 45.00 | 65.00 |
| xx. Model A, 8 Col. | 30.00 | 60.00 |
| xx. Model A, 9 Col. | 35.00 | 70.00 |
| xx. Model 500, 7 Col . | 60.00 | 92.50 |
| 5. Model 500, 9 Col. ............. | 59.50 | 120.00 |
| 5. Model 500, 15 Col. ............ | 75.00 | 125.00 |

## CANDY

## DU GRENIER

| 6. Candy Man DU GRENIER | \$39.50 | \$50.00 |
| :---: | :---: | :---: |
| NATIONAL |  |  |
| xx. Model 618, 6 Column ........ 50.00 |  |  |
| xx. Model 918, 9 Column |  |  |
| Regular ........................... 60.00 |  |  |
| 6. Model 918, 9 Column Special | 85.00 | 125.00 |
| ROWE |  |  |
| 6. 8 Column Standard | 45.00 | 50.00 |
| 6. 8 Column DeLuxe | 85.00 | 95.00 |
| 5. 8 Column lc Gum \& Mint.. | 9.50 | 17.50 |
| xx. 8 Column 5c Gum \& Mint.. | 16.50 |  |
| U-NEED-A-PAK |  |  |
| xx. 5 Columm | 40.00 | 69.50 |
| USELECT-IT |  |  |
| 6. 54 Bars | 15.00 | 30.00 |
| 6. 72 Bars | 20.00 | 40.00 |
| STONER |  |  |
| xx. 6 Column | 55.00 |  |
| xx. 8 Column .......... | 65.00 |  |
| SCALES |  |  |
| WATLING |  |  |
| xx. Tom Thumb, Plain ........... | 47.50 | 50.00 |
| xx. Tom Thumb, Fortune ........ | 75.00 | 89.50 |
| 7. 500 Fortune ................ | 90.00 | 95.00 |
| xx. Hi-Boy Guesser ................... | 65.00 | 69.50 |
| JENNINGS |  |  |
| xx. Junior <br> xx. Lo Boy | 25.00 |  |
|  | 49.50 |  |
| PEERLESS |  |  |
| xx. Lo Boy | 37.50 | 50.00 |
| MILLS |  |  |
| xx. Lo Roy | 40.00 | 64.50 |
| PACE |  |  |
| 7. Lo Boy | 40.00 | 50.00 |

## IDEAL

xx. Lo Boy
42.50

| MILL |  |  |
| :---: | :---: | :---: |
| 1. 5c Black, HL | 175.00 | 225.00 |
| xx. 10c Black, HL | 145.00 | 285.00 |
| xx. 25c Black, HL | 175.00 | 295.00 |
| xx. 5c Emerald Chrome, HL | 225.00 | 275.00 |
| xx. 10c Emerald Chrome, HL | 275.00 |  |
| xx. 25c Emerald Chrome, HL | 450.00 |  |
| xx. 50c Emerald Chrome, HL | 625.00 | 675.00 |
| xx. 5c Gold Chrome, HL | 225.00 | 250.00 |
| xx. 10c Gold Chrome, HL | 250.00 | 275.00 |
| xx. 25c Gold Chrome, HL | 255.00 | 300.00 |
| 6. 50c Gold Chrome, HL | 300.00 | 375.00 |
| 1. 5c Gold Chrome | 179.00 | 225.00 |
| 5. 10c Gold Chro | 195.00 | 250.00 |
| 5. 25c Gold Chrome | 195.00 | 275.00 |
| xx. 50c Gold Chrome | 445.00 | 475.00 |
| 5. 5c Copper Chrome | 205.00 | 225.00 |
| 5. 10c Copper Chrome | 210.00 | 250.00 |
| 5. 25e Copper Chrome | 225.00 | 275.00 |
| 6. 5c Club Bell | 175.00 | 225.00 |
| xx. 10c Club Bell | 195.00 | 225.00 |
| 6. 25c Club Bell | 250.00 | 275.00 |
| xx. 50c Club Bell | 800.00 | 900.00 |
| 2. le Blue Front | 65.00 | 75.00 |
| 1. 5c Blue Front | 125.00 | 189.50 |
| 2. 10c Blue Front | 65.00 | 199.50 |
| 2. 25c Blue Front | 135.00 | 250.00 |
| 5. 50c Blue Front | 375.00 | 395.00 |
| xx. lc Brown Fron | 180.00 | 195.00 |
| 4. 5c Brown Front | 145.00 | 175.00 |
| 2. 10c Brown Front | 165.00 | 175.00 |
| 1. 25c Brown Front | 175.00 | 225.00 |
| 6. 50c Brown Front | 395.00 | 425.00 |
| xx. 1c Cherry Bell | 90.00 | 165.00 |
| 4. 5c Cherry Bell | 145.00 | 225.00 |
| 5. 10c Cherry Bell | 145.00 | 150.00 |
| xx. 25c Cherry Bell | 87.50 | 150.00 |
| xx. lc Bonus Bell | 289.50 |  |
| 4. 5c Bonus Bell | 155.00 | 250.00 |
| 2. 10c Bonus Bell | 135.00 | 175.00 |
| 5. 25c Bonus Bell | 195.00 | 295.00 |
| 5. 5c Original Chrome ............ | 160.00 | 239.50 |
| 1. 10c Original Chrome ......... | 175.00 | 250.00 |
| 1. 25c Original Chrome | 230.00 | 275.00 |
| 5. 50c Original Chrome | 400.00 | 445.00 |
| xx. lc QT Blue ....... | 35.00 | 42.50 |
| 5. 5c QT Blue | 75.00 | 89.50 |
| 1. 10c QT Blue | 99.50 | 100.00 |
| 5. 25c QT Blue | 100.00 | 125.00 |
| 6. le QT Green | 25.00 | 59.50 |
| 6. 5c QT Green | 35.00 | 60.00 |
| 2. 10c OT Green | 59.50 | 65.00 |
| xx. 5c QT, FP | 49.50 |  |
| 6. 1c QT Glitter Gold | 45.00 | 59.50 |
| 5. 5c QT Glitter Gold | 89.50 | 129.50 |
| 1. 10c QT Glitter Gold | 160.00 | 225.00 |
| 5. 25c QT Glitter Gold | 125.00 | 150.00 |
| xx. 1c VP Bell | 29.50 |  |
| xx. lc VP Bell, JP | 37.50 |  |
| xx. lc VP Bell, Green | 22.50 |  |
| 5. 5c VP Bell, Green | 30.00 | 39.50 |
| xx. le VP Chrome | 40.00 |  |
| 2. 5c VP Chrome | 45.00 | 49.50 |
| xx. 5c VP Chrome, Plus | 55.00 | 65.00 |
| xx. lc VP Bell, B\&G | 32.50 |  |
| 1. 5c VP Bell, B\&G | 49.50 | 54.50 |
| 5. 5c Futurity | 99.50 | 125.00 |
| xx. 10c Futurity | 110.00 | 190.00 |
| xx. 25c Futurity | 110.00 | 150.00 |
| xx. 50c Futurity | 194.50 | 150.00 |
| 2. 5c Black Cherry Bell | 209.50 | 238.00 |
| 2. 10c Black Cherry Bell | 229.50 | 250.00 |
| 5. 25c Black Cherry Bell | 248.00 | 275.00 |


| 5c Yellow Fr | 69.50 | 72.50 |
| :---: | :---: | :---: |
| xx. 10c Yellow Front | 135.00 |  |
| xx. 25c Yellow Front | 150.00 |  |
| xx. lc Smoker Bell | 35.00 | 40.00 |
| xx. 5c Smoker Bell | 39.50 | 50.00 |
| 6. 5c FP Mint Vendor | 85.00 | 100.00 |
| 5. 25c Golf Ball Vendor | 215.00 | 285.00 |
| 6. 5c War Eagle | 90.00 | 120.00 |
| 7. 10c War Eagle | 120.00 | 125.00 |
| 1. 25c War Eagle | 119.50 | 175.00 |
| xx. 50c War Eagle | 300.00 | 365.00 |
| xx. 5c Red Front | 90.00 | 125.00 |
| xx. 10c Red Front | 150.00 |  |
| xx. 25c Red Front | 145.00 | 275.00 |
| xx. 5c F.O.K. | 15.00 | 17.50 |
| 1. 5c Roman Head | 119.50 | 125.00 |
| xx. 10c Roman Head | 100.00 | 175.00 |
| 2. 25c Roman Head | 124.50 | 175.00 |
| xx. 50c Roman Head | 269.50 | 315.00 |
| xx. 1c Skyscraper | 40.00 |  |
| xx. 5c Skyscraper | 59.50 | 69.50 |
| xx. 10c Skyscraper | 64.50 | 85.00 |
| xx. 25c Skyscraper | 69.50 | 79.50 |
| xx. 50c Skyscraper | 250.00 |  |
| xx. lc Lion Head | 30.00 |  |
| xx. 5c Lion Head | 40.00 | 54.50 |
| xx. 5c Extraordinary | 105.00 | 120.00 |
| xx. 10c Extraordinary | 139.50 | 150.00 |
| xx. 25c Extraordinary | 125.00 | 169.50 |
| xx. 50c Extraordinary | 400.00 | 449.50 |
| 1. 5c Melon Bell ..... | 119.50 | 195.00 |
| xx. 10c Melon Bell | 139.50 | 149.50 |
| xx. 25c Melon Bell | 135.00 | 150.00 |
| xx. 5 c Wolf Head | 47.50 | 69.50 |
| xx. 10c Wolf Head | 49.50 | 89.50 |
| xx. 25c Wolf Head | 50.00 | 70.00 |
| xx. 1c Shamrock Bell | 27.50 |  |
| xx. 5c Slugproof 3-5 | 124.50 |  |
| WATLING |  |  |
| x. lc Rolatop ....................... | 10.00 | 15.00 |
| 4. 5c Rolatop | 69.50 | 85.00 |
| 1. 10c Rolatop | 75.00 | 135.00 |
| 7. 25c Rolatop | 110.00 |  |
| xx. 50c Rolatop | 190.00 | $\begin{aligned} & 199.00 \\ & 195.00 \end{aligned}$ |
| 7. 5c Club Bell | 65.00 | 95.00 |
| xx. 10c Club Bell | 75.00 | 175.00 |
| xx. 25c Club Bell | 215.00 | 275.00 |
| 6. 1c Twin JP | 25.00 | 29.50 |
| xx. 5c Twin JP | 25.00 | 29.50 |
| xx. 10c Twin JP | 54.50 |  |
| xx. 25c Twin JP | 55.00 | 69.50 |
| xx. 1c Blue Seal | 22.50 | 69.50 |
| xx. 5c Blue Seal | 25.00 | 45.00 |
| xx. 10c Blue Seal | 52.50 | 60.00 |
| xx. 25c Blue Seal | 27.50 | 29.50 |
| xx. 1c Treasury | 10.00 | 20.00 |
| xx. 5c Treasury | 32.50 | 60.00 |
| xx. 10c Treasury | 32.50 | 75.00 |
| xx. 25c Treasury. | 80.00 | 109.50 |
| xx. 5c Wonder Vendor | 64.50 |  |
| xx. 5-25 Rolatop | 49.50 |  |
| GROETCHEN |  |  |
| xx. 5c Columbia Chrome ......... | 65.00 | 69.50 |
| xx. 1c Columbia | 69.50 |  |
| 5. 5c Columbia JPV Bell | 54.50 | 97.50 |
| 5. 5c Columbia Fruit | 57.50 | 69.50 |
| 1. 5c Columbia Cig RJ | 45.00 | 49.50 |
| 7. 5c Columbia DJP | 75.00 | 79.50 |
| xx. xx. Columbia Club DJ | 45.00 | 79.50 |
| xx. 5e Columbia Club Cig GA | 75.00 |  |
| xx. 10c Columbia Club Cig GA.. | 44.50 59.50 | 65.00 |
| 5. 5c Columbia Cig GA | 59.50 75.00 | 69.50 128.50 |
| 5. 5c Columbia Fruit GA ......... | 59.50 | 89.50 |
| 2. Columbia Orig GA | 27.50 | 39.50 |
| 2. Conv Columbia Chrome ....... | 49.50 | 94.50 |

C.M.I.
BLUE
BOOK


PACE

| 7. lc Bantam | 20.00 | 27.50 |
| :---: | :---: | :---: |
| xx. 5c Bantam | 19.50 | 24.50 |
| xx. 10c Bantam | 34.50 | 69.50 |
| xx. 25c Bantam | 39.50 | 42.50 |
| 1. 5c Comet, FV | 50.00 | 95.00 |
| 1. 10c Comet, FV | 65.00 | 85.00 |
| 5. 25c Comet, FV | 95.00 | 129.50 |
| xx. 50c Comet, FV | 98.50 | 125.00 |
| 6. 5c Comet, DJP | 40.00 | 99.50 |
| x. 10c Comet, DJP | 50.00 | 79.50 |
| 6. lc Comet, Blue | 37.50 | 39.50 |
| xx. 5c Comet, Blue | 50.00 | 59.50 |
| 6. 10c Comet, Blue Front | 50.00 | 65.00 |
| xx. 25c Comet, Blue Front | 90.00 | 95.00 |
| xx. 50c Come | 295.00 | 300.00 |
| 2. 5c All Star Com | 69.50 | 79.50 |
| 2. 10c All Star Comet | 60.00 | 79.50 |
| 5. 25c All Star Comet | 99.50 | 125.00 |
| 2. 50c All Star Comet | 275.00 | 279.50 |
| xx. 1c All Star 2.4 | 35.00 | 39.00 |
| xx. le Rocket | 149.50 |  |
| 2. 5c Rocket | 79.50 | 85.00 |
| 2. 10c Rocket | 98.50 | 100.00 |
| xx. 25c Rocket | 125.00 | 139.50 |
| xx. 5c TJ Comet | 47.50 |  |
| 5. 5c Club Bell | 90.00 | 150.00 |
| 5. 10c Club Bell | 110.00 | 125.00 |
| 6. 25c Club Bell | 125.00 | 195.00 |
| 5. 50c Club Bell | 245.00 | 285.00 |
| xx. lc DeLuxe | 55.00 |  |
| 2. 5c DeLuxe | 79.50 | 94.50 |
| 2. 10c DeLuxe | 98.50 | 149.50 |
| 6. Double Slot 5-25c | 210.00 | 225.00 |
| xx. 5c Comet Console | 110.00 | 149.50 |
| 7. 10c Comet Console | 125.00 | 159.50 |
| 5. 25c Comet Console | 169.50 | 195.00 |
| 5. $5 \& 25 \mathrm{c}$ Comet Con Comb.. | 195.00 | 249.50 |
| 7. 5c Kitty | 70.00 | 75.00 |
| xx. 10c Kitty | 35.00 | 85.00 |
| xx. 25c Kitty | 210.00 |  |
| xx. 5c Comet Red | 90.00 | 125.00 |
| xx. 10c Comet Red | 120.00 |  |
| 6. 5c Slugproof | 95.00 | 97.50 |
| xx. 10c Slugproof | 95.00 | 100.00 |
| xx. 25c Slugproof | 125.00 | 165.00 |

## CAILLE



| 2. 5c Chief | 79.50 | 85.00 |
| :---: | :---: | :---: |
| 5. 10c Chief | 95.00 | 125.00 |
| 5. 25c Chief | 129.50 | 175.00 |
| 7. 50c Chief | 295.00 | 349.50 |
| 2. 5c Silver Moon Chief | 150.00 | 165.00 |
| 5. 10c Silver Moon Chief | 150.00 | 195.00 |
| 5. 25c Silver Moon Chief | 185.00 | 220.00 |
| 1. 5c Silver Chief | 119.50 | 165.00 |
| 5. 10c Silver Chief | 125.00 | 139.50 |
| 5. 25c Silver Chief | 165.00 | 169.50 |
| xx. 50c Silver Chief | 550.00 | 650.00 |
| 2. 5c Club Bell | 119.50 | 169.50 |
| 2. 10c Club Bell | 135.00 | 185.00 |
| 2. 25c Club Bell | 150.00 | 185.00 |
| xx. 50c Club Bell | 350.00 |  |
| 2. 5c Sky Chief | 115.00 | 150.00 |
| xx. 10c Sky Chief | 159.50 | 189.50 |
| xx. 25c Sky Chief | 200.00 |  |
| xx. Triplex Chief 5-10-25 | 100.00 | 150.00 |
| 6. 1c Little Duke | 12.50 | 25.00 |
| xx. 5c Century | 35.00 | 45.00 |
| xx. 10c Century | 49.50 | 69.50 |
| xx. 25c Century | 50.00 |  |
| 5. 50c Century | 225.00 | 295.00 |
| xx. 5c Gooseneck | 20.00 | 29.50 |
| xx. 10c Gooseneck | 30.00 | 35.00 |
| xx. 25c Gooseneck | 47.50 | 55.00 |
| xx. 50c Gooseneck | 129.50 | 149.50 |
| xx. 1c Little Duchess | 20.00 | 29.50 |
| xx. 5c Little Duchess | 25.00 | 27.50 |
| 1. 10c Golf Ball Vndr | 129.50 | 195.00 |
| 1 .25c Golf Ball Vndr | 149.50 | 195.00 |
| xx. 5c Chrome Sup Chief | 175.00 |  |
| xx. 10c Chrome Chief SP | 152.00 |  |
| xu. 5c Red Skin | 125.00 | 145.00 |
| xx. 10c Red Skin | 135.00 | 149.50 |
| xx. 25c Red Skin | 150.00 |  |
| vx. 5c Big Chief | 90.00 | 115.00 |
| 5. 10c Big Chief | 165.00 |  |
| xx. 25c Big Chief | 199.50 |  |
| 5. $\$ 1.00$ Bell | 595.00 | 695.00 |
| 6. Cigarolla | 65.00 | 119.50 |
| 5. Cigarolla XXV | 89.50 | 129.50 |
| xx. Cigarolla XV | 65.00 | 75.00 |
| 5. 5c Victory Chief | 115.00 | 150.00 |
| 1. 10c Victory Chief | 125.00 | 175.00 |
| 5. 25c Victory Chief | 155.00 | 157.00 |
| xx. 1c 4 Star Chief | 79.50 | 110.00 |
| 4. 5c 4 Star Chief | 75.00 | 139.50 |
| 4. 10c 4 Star Chief | 98.50 | 150.00 |
| 5. 25c 4 Star Chief | 135.00 | 149.50 |
| xx. 1c Dixie Bell | 35.00 |  |
| 7. 5c Dixie Bell | 75.00 | 129.00 |
| 5. 10c Dixie Bell | 60.00 | 95.00 |
| xx. 25c Dixie Bell | 295.00 |  |
| xx. 50c Dixie Bell | 385.00 | 404.50 |
| 6. 5c Victory 4 Star Ch | 135.00 | 200.00 |
| 7. 10c Victory 4 Star Ch | 210.00 | 225.00 |
| xx. 25c Victory 4 Star Ch ... | 350.00 |  |






| 2. Sky Blazer | 50.00 | 69.50 |
| :---: | :---: | :---: |
| 2. Sky Chief | 149.50 | 175.00 |
| 4. Sky Line | 35.00 | 72.50 |
| 5. Sky Ray | 24.50 | 64.50 |
| 1. Sky Raider (Rev) | 109.50 | 135.00 |
| 1. Slap-the-Jap | 37.50 | 60.00 |
| 4. Slugger .. | 59.50 | 84.50 |
| 5. Smak-the-Jap (Rev) | 30.00 | 39.50 |
| 2. South Paw .... | 65.00 | 66.00 |
| 5. Snappy '41 | 59.50 | 79.50 |
| 2. South Seas | 259.50 | 239.50 |
| 4. Sparky | 39.50 | 59.50 |
| 5. Speed Ball | 35.00 | 79.50 |
| 6. Speed Demon | 20.00 | 40.00 |
| xx. Speedway | 22.00 | 24.50 |
| xx. Speedy | 24.50 | 29.50 |
| 6. Sports | 19.50 | 20.00 |
| 2. Sports Parade | 49.50 | 56.00 |
| xx. Stop \& Go | 29.50 | 35.00 |
| 7. Sporty | 35.00 | 54.50 |
| 2. Spot-a-Card | 60.00 | 99.50 |
| 2. Spot-Cha (Rev) | 66.00 | 79.50 |
| 2. Spot Pool . . . | 56.00 | 99.50 |
| 5. Spottem | 29.50 | 40.00 |
| 5. Stage Door Canteen | 274.50 |  |
| 5. Stars | 67.50 | 79.50 |
| 2. Star Attraction | 49.50 | 84.50 |
| 5. Stratoliner | 44.50 | 69.50 |
| 2. Streamliner | 179.50 | 269.50 |
| 4. Strip Tease (Con) | 119.50 | 129.50 |
| 5. Summertime | 20.00 | 30.00 |
| 5. Sun Beam | 55.00 | 89.50 |
| 5. Supercharger | 35.00 | 49.50 |
| 1. Super Chubbie | 59.50 | 69.50 |
| 1. Super Six | 29.50 | 64.50 |
| 4. Sun Valley (Rev) | 119.50 | 145.00 |
| 2. Tail Gunner (Con) | 49.50 | 59.50 |
| 6. Target Skill | 35.00 | 42.50 |
| 5. Texas Mustang | 59.50 | 90.00 |
| 1. Ten Spot | 46.00 | 74.50 |
| 6. Three Score | 19.50 | 32.50 |
| 5. Three Up | 45.00 | 49.50 |
| 6. Thriller | 22.50 | 39.50 |
| xx. Thumbs Up (Rev) | 49.50 | 50.00 |
| 2. Topic | 69.50 | 79.50 |
| xx. Top Notcher | 37.50 | 59.50 |
| xx. Topper | 25.00 | 35.00 |
| 5. Torpedo Patrol (Rev) | 109.50 | 209.50 |
| 5. Towers | 69.50 | 89.50 |
| 1. Trade Wind (Rev) | 274.50 | 279.50 |
| 4. Trailways | 46.00 | 69.50 |
| xx. Trapeze | 17.50 | 30.00 |
| 5. Triumph | 29.50 | 49.50 |
| 1. Twink ${ }^{\text {l }}$ e | 15.00 | 49.50 |
| 2. Twin Six | 45.00 | 49.50 |
| xx. Ump | 19.00 | 39.50 |
| 1. Up \& Up | 29.50 | 49.50 |
| 5. Vacation | 25.00 | 35.00 |
| 1. Variety | 27.00 | 35.00 |
| 2. Velvet | 45.00 | 84.50 |
| 2. Venus | 66.00 | 89.50 |
| 2. Victory $\quad$...... | 66.00 | 105.00 |
| 5. Vogue | 19.50 | 25.00 |
| 5. Wagon Wheels | 194.50 | 274.50 |
| 1. West Wind | 60.00 | 94.50 |
| 6. White Sails | 20.00 | 49.50 |
| 5. Wild Fire | 55.00 | 79.50 |
| xx. Wings | 11.50 | 69.50 |
| 5. Wow | 34.50 | 40.00 |
| 7. Yacht Club | 30.00 | 49.00 |
| 1. Yankee Doodle | 145.00 | 189.50 |
| 2. Yanks | 89.50 | 119.50 |
| xx. Zenith | 95.00 |  |
| xx. Zeta | 19.50 | 35.00 |
| 2. Zig Zag | 56.00 | 99.50 |
| 5. Zip | 15.00 | 49.50 |
| 7. Zombie | 79.50 | 89.50 |



(No Price Set)




## REVAMPED ONE-BALLS

All-American Derby. .from-Sport Special, Record Time
 Fast Track.from-Sport Page, Blue Ribbon Foreign Colors ............... . . . from-Owl


Race King. . from-Thistledown, Sea Biscuit Rockingliam. . . . from-Grand Stand, Grand National, Pacemaker
Victorions . . ...........from-Turf Champs War Admiral. . . . . . . . . from-Grand Stand Whirlaway. .from-Blue Grass, Dark Horse, Sport Special

# RUNYON 

$\star$ NON-INFLAMMABLE $\quad \star$ NON-BRITTLE $\star$ RIGID MATERIAL

## WURLITZER MODELS

Each
24 Top Corners 1.20

24 Lower Sides .......................................... 4.00
61-71-41 Top Corners .............................. 4.00
500 Top Corners ......................................... 4.00
600 Top Corners ......................................... $4 . \overline{0} 0$
700 Top Corners .......................................... 7.00
700 Lower Sides ........................................... 9.50
700 Back Sides .............................................. 8.50
800 Top Corners .......................................... 16.50
800 Lower Sides ......................................... 13.50
800 Top Center, Right or Left Red ........... 8.00
800 Back Sides Green ............................... 9.50
800 Lower Sides .......................................... 13.50
750 Top Corners ........................................ 8.75
750 Lower Sides .......................................... 8.75
750 Top Center ............................................ 4.25
750 Middle Sides ........................................ 2.00
850 Top Corners ........................................ 9.50
850 Lower Sides ........................................... 8.75
850 Top Center ............................................. 11.00
950 Lower Sides .......................................... 10.50UNBREAKABLEPHONO PLASTICREPLACEMENTPARTS
$\star$ EXPERTLY MOLDED * GUARANTEED
$\star$ SHRINK-PROOF
$\star$ PERFECT FIT

## FREE REPLACEMENT IF BROKEN WITHIN 3 YEARS

MODEL 850 PROGRAM HOLDER ................ $\$ 5.00$ Per Set

## MILLS MODELS

Available in Red, Yellow or, Green
Throne-Empress Each
Top Corners ...................................................... $\$ 14.00$
Throne-Empress
Lower Sides
14.00

ROCK-OLA MODELS

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Combination Yellow \& Red Color Scheme

## SEEBURG MODELS

'Hi Tone"—Model 9800, 8800,
"Cadet"-"Major"
Top Corners2.50

20"×50"—Non-Brit+le Pliable.
SHEET PLASTIC $\quad \begin{aligned} & 60 \text { Gauge Red, Yellow or Green } \\ & \text { (Thickness of a New Half Dollar). }\end{aligned}$
Per Sheet
IF YOU DON'T SEE WHAT YOU WANT, ASK FOR IT! WE MAY HAVE IT IN STOCK! TERMS: $1 / 3$ Deposit With Order, Balance C.O.D., F.O.B. New York. Remit Full Payment and Save C.O.D. Charges. Checks Acceptable.

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(PHONE: BIGELOW 3-8779)

593 TENTH AVE.
NEW YORK, N. Y.
(PHONE: LONGACRE 3-4820)

956 MAIN ST. BUFFALO, N. Y. (PHONE: LINCOLN 6093 )

WANTED TO BUY!

BALLY ONE-BALLS FAIRMOUNT
BALLY TURF KING BALLY JOCKEY CLUB SPORT KING KENTUCKY LONG SHOT

MILLS ESCALATOR TYPE SLOTS MILLS 4 BELLS MILLS 3 BELLS MILLS JUMBO PARADES COMBINATION FREE PLAY AND CASH
KEENEY SUPER BELLS COMBINATION FREE PLAY AND CASH

## BALLY CLUB BELLS

 BALLY HIGH HANDS WRITE - WIRE - PHONE STATING OUANTITY AND PRICES
DISTRIBUTING COMPANY 1348 VENICE BLVD.



Mich. Phono Ops to Start Own Assn Paper

DETROIT, MICH. - According to Wm. A. (Bill) Hall of the Michigan Automatic Phonograph Owners Association, Inc., Ford Bldg., this city, this organization is preparing to publish a monthly publication for its own association members.
Hall has been contacting some of the important people in the trade to ask for suggestions for his association magazine.
Minneap. Tribune Looks to Book Venders as Answer to Lost Sales

MINNEAPOLIS, MINN.-The "Tribune", leading newspaper, this city, in an editorial titled, "Book Glut", tells about the fact that sales have been going down regularly on books and that bigger production is on the way in the book publishing field.
It reports that the 25 c books are now being sold in grocery, cigar stores and every type of retail establishment.

It also reports that the returns of unsold magazines have been higher each week and now that the boys are back from fox-holes they are not interested in so much reading.

What the Tribune does say the answer is, "We're looking forward to the day when we can get 'War and Peace' from a slot machine.'

## DELIVERING RIGHT NOW



## Bally

SURF QUEENS (5-BALL, F.P.) $\$ 327.50$
VICTORY DERBY (1-BALL, P.O.) $\$ 646.50$
VICTORY SPECIAL (1-BALL, F.P.) \$661.50


WRITE! WIRE! PHONE US YOUR ORDER TODAY! Mc CALL NOVELTY COMPANY
3147 LOCUST ST.
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ST. LOUIS 3, MO.

## TWO OF THE MOST PROFITABLE OPERATORS' MACHINES EVER BUILT

 PHOTOMATICVOICE-O-GRAPH
(TRADE MARK)
SEND FOR THE SPECIAL SELLING PLAN
INTERNATIONAL MUTOSCOPE CORP.
44.01 ELEVENTH ST.
(WM. RABKIN, President) LONG ISLAND CITY 1, N. Y. 1946 - Our 51 st Year of Service
(2)


# The Amazing 

## NEW

## Escalator Conversion

## DURO-MATIC

## (PATENT PENDING)

A careful study of the problems and constant service experienced by operators using Bell-type machines has resulted in the amazing discovery of:

## DURO-MATIC

DURO-MATIC is an escalator conversion consisting of a new sensational combination of parts, which can be installed in twenty minutes, no adjustments, and lines up with any mechanism.

DURO-MATIC is precision built. Automatic in operation with all metals tested for strength and durability. Add all this together - your answer is "DURO-MATIC," a simplified combination designed to fit any escalator and insure you with troublefree operation, resulting in a tremendous earning power.

All escalator conversion kits sold with a money-back guarantee, including instructions for installation. Be first in your territory. Write or wire all orders. Replies will be given prompt attention.

DON'T DELAY!
PLACE YOUR ORDER IMMEDIATELY!
Get on the road to prosperity with DURO-MATIC.

## A FEW CHOICE DISTRIBUTORSHIPS AVAILABLE PHONE - WIRE - WRITE <br> The DURO-MATIC COMPANY, Inc.

3225-27 WESTERN AVENUE SEATTLE 99, WASHINGTON
(Phone: GARFIELD 8833)

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## RIVIERA

CONVERTED FROM "BIG PARADE" We Are Also Converting

ZOMBIE
SUN BEAM
DOUBLE PLAY
WEST WIND
SKY BLAZER
KNOCKOUT

## $\$ 6000$

f.o.b., Factory will be paid for above games.

## UNITED MANUFACTURING COMPANY

## Police Sirens Scream When Cup Vender Traps Boy and Penny

NEW YORK - Not only did a cup vending machine snare the penny which nine-year-old Charles Horvath put into it, but it also kept the youngster ensnared for three hours as well. It took the combined efforts of the theater management and the police emergency squad to finally free him.

It all happened here last week, when Charles took his eight-yearold sister to a local movie. Like all little boys at evening time, Charles became thirsty. So he walked to the back of the theater where there was a water fountain and the cup vender.
Like it said on the machine, he dropped his penny in the chute. But no cup came. He thrust his left hand into the base to get the cup that wasn't there, and it happened.

He couldn't get his hand back through the two-inch aperature. His complaints brought the matron and the theater manager. They tried oil to lessen the friction. It didn't work.

Next to try his luck was the policeman on the beat. Still no luck, so he called the famed N. Y. Police Emergency Squad.

They arrived with enough equipment to put a derailed subway back on the tracks. They tried and tried, but no good. So they decided to take the vending machine from its wall attachment.

They then led Charles, with the machine still on his hand, to the
manager's office, and worked on it (the vender) with hammer and chisel. Still no good.
So the procession continued on to the next stop. That was back to the theater where there was a steel vise. There after prolonged filing, they got the machine off.

Tho the experience was slightly uncomfortable for Charles, he didn't mind. The police made him a present of the flashlight they'd used on working with the problem. And the manager gave him a pair of passes to the theater.

No, Charles didn't ask for his penny back.

## British Plastics Mfrs. Seek American Markets

NEW YORK - Coin machine ops may soon find British-made plastics adorning their equipment if recent reports aired by Henry W. Harding, president of the Chemical Manufacturing Corp., are proven correct.

Having decided that they can produce plastics of quality comparable to those made in the United States and at a lower cost, several concerns are contemplating entry in the American market now that they will be in a better position in the next two years to supply goods which are scarce.

"LOOK FOR THE EAGLE | THE SYMBOL OF |
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| QUALITY" |
| Q |
| REPLACEMENT |
| PLASTICS |

makes and models of AUTOMATIC PHONOGRAPHS (the oldest and newest) nOW AVAILABLE RIGHT PRICES

Send For Complete Price List $\star$ FACHF
COIN MACHINE CO. 1514 N. FREMONT AVE. MIChigan ${ }^{\circ} 1247$
CHICACO22, ILL.

We have been serving operators of Bulk equipment for 17 years - New Machines equipment for 17 years - New Machines -
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now - WRITE FOR DETAILS.

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SAN FRANCISCO 2, CAL. (Tel. Or. 6641)

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## Chrome Cabinet Assemblies

## Custom Built!

Better Built by Buckley -

## YOUR GUARANTEE!

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~ COMPLETE NEW PRECISION-BUILT LIGHT WOOD CABINETS EXPERTLY FINISHED WITH PERFECT FIT NEW ALUMINUM CASTINGS.
``` PLATED.
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~ CLUB HANDLE AND HANDLE COLLAR CHROME
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~ CLUB HANDLE AND HANDLE COLLAR CHROME
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\checkmark HEAVY BRASS CHROME PLATED ETCHED RE-
    WARD PLATES, 2/5 OR 3/5.
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    \(\checkmark 5 c-10 c-25 c\) CHROME DENOMINATOR COIN INTAKE.
    $\checkmark$ PAYOUT CUPS WITH ANTI-SPOON CUP.
DRILLPROOF PLATES.
YOUR CHOICE -
genuine Chrome (perfectly plated)
SURF blUE WRINKLE TAN WRINKLE GOLD WRINKLE

CHOCOLATE WRINKLE GREEN WRINKLE COPPER WRINKLE


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## Coin Machine <br> Afcceptance Corporation

## A SPECIALIZED CREDIT AND FINANCING AGENCY FOR MANUFACTURERS AND DISTRIBUTORS OF COIN-OPERATED MACHINES

## SOUND FINANCING BASED ON A THOROUGH KNOWLEDGE OF THE COIN MACHINE BUSINESS

## 134 NORTH LASALLE STREET • CHICAGO 2 • ILLINOIS

 717 MARKET ST., SAN FRANCISCO, CALIF. CONSTRUCTION BLDG., DALLAS, TEXAS
## Jack Gutshall Introduces Kay Starr



LOS ANGELES - Jack Gutshall of the Jack Gutshall Distributing Co., this city, is telling the entire juke box industry that, "the greatest discovery in years for bringing in coins to juke boxes is Kay Starr."
Kay Starr has had a very successful career with some of the finest orchestras in the nation, including among these: Joe Venuti and Charlie Barnett. She appeared on the Tony Martin show and clicked big. She is now winding up an engagement at the El Rancho Vegas.

But, according to Jack, "What has me and all who have heard 'gorgeous' Kay Starr excited, is her new series of records for the Lamplighter' label. Her latest 'Love Me Or Leave Me' and 'Sweet Lorraine' are clicking like wildfire in every juke box in which they appear."

Jack predicts, "Kay Starr is going to be one of the most outstanding juke box stars in the nation. Anyone who listens to her records will agree with me on this prediction.'

##  <br> WANTED <br> 1,000

GENCO GAMES
Games do not have to be in operating condition, but must be complete with all parts. Send us your lisf at once.
V..P. DISTRIBUTING.CO.

2336 Olive St. _ 2339 Pine St. CEntral 3892 - St. Louis 3, Mo Exclusive Distribution
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MUSIC
WILLIAMS
GAMES

| Always |
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| Ask For |
| CHICAGO COIN |
| GAMES |

CHICAGO COIN MACHINE COMPANY 1725 W. DIVERSEY BLVD. CHICAGO 14, ILL.


## "Curley" Robinson Predicts Biggest Op Turnover in History

## Urges Ops to Act Fast to Save Themselves



SAMUEL (CURLEY) ROBINSON
LOS ANGELES - Samuel (Curley) Robinson, managing director of AOLAC (Associated Operators of Los Angeles County, Inc.) with headquarters in this city, is urging operators everywhere in the nation to immediately save themselves by instituting a new and better commission basis and also insuring their locations with legal contracts.

He claims, "Already Bradstreet \& Dun predict that there will be a $62 \%$ turnover in all business. But, in the coin machine business, unless the operators act fast, the turnover will be even greater.
"It is impossible", he reports, "for the operators to continue in business today and pay the prices being asked for amusement machines of all kinds. They simply cannot amortize the cost of the equipment under present conditions.
"They must", he continues, "swing over to the great suggestion made by 'The Cash Box' and have the play on all machines speeded up at least $50 \%$ so that they can then cut their commission percentage to the retailer to $30 \%$ (instead of giving him 50\%) and they will, practically, be giving him as much as he received before anyway with speeded play action. They must also get everyone of their locations signed on a legal contract for at least a two year period so that they know the location will remain theirs for at least that much time."
"Curley" believes that unless the amusement machine operators act fast to save themselves that they will be ready to throw in the sponge and quit the business. The turnover (as predicted by Bradstreet \& Dun for all business) is sure to be higher than $62 \%$ for the coin machine industry.
In this regard he stated, "We haven't had any turnover out here to speak of in the past five years. Prior to that time we used to have a constant turnover that, many times, ran better than $62 \%$. But, we can halt this today if we adopt the suggestion made by 'The Cash Box' and see to it that play is speeded up whereby the operator will actually be getting a dime instead of a nickel for good play action."

## THE UNIVERSAL BAR BOX BRACKET

FITS ANY BOX - FITS ANY BAR

## - LIGHTWEIGHT <br> - STRONG <br> - ADJUSTABLE <br> - STREAMLINED

Lightweight aluminum alloy with highly polished finish makes an instant hit with progressive operators.
Etrong construction of non-corro
strong construction of non-corrosive, non-magnetic metal insures trouble-
free and worry-proof installations free and worry-proof installations
Adiustable to any bar or counter. Simple two-way clamp and secondary support makes it possible to instain in a matter of deace any surface to which it is attached. Ideal fore on marble-top or deface
fountains.
Stream
Streamlined moulded exterior incorporates unique design which enables wires (including 30 conductor cables) to be concealed in the slotted main upright.
Holes, drilled and tapped on upper support, permit easy
installation and changes from one make or model box to
another moving bracket. An additional feature provides for
use as a conventional bracket employing the use of screws. F.O.B. Wichite

MONEY BACK GUARANTEE ORDER A SAMPLE. IF BRACKET UNSAT$\frac{1}{1}$

MATHENY VENDING COUGLAS $\underset{\text { wichita 12, kansas }}{\text { Cous }}$


## SUPERIOB PRODUCTS



MOUNTED FOR 600's AND 24\%


UNIT \#2-TOP VIEW-AS YOU RECEIVE IT-FOR 600's AND 24*

## BLUES BANISHER

Banish those service call blues-install Heath Coin Chute Adaptor Units on your phonographs. Replaces three chutes now on your $412,616,24,600$ and 500 . Made of best material, completely nickel plated, brass slides. Fits perfectly, easily and quickly installed. Order today by number -

No. 1 Unit Fits 412 and 616
No. 2 Unit Fits 24 and 600
No. 3 Unit Fits 500

## \$22.50 EACH


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## Ball Gum Venders

 Help Youth Welfare

DAYTON, O. - The Junior Association of Commerce of this city has installed over 200 ball gum venders since June 1. The JAC plans to use the proceeds from these machines for youth welfare activities.

The above picture shows a blind worker at the Goodwill Industries, this city, being told how to use the ball gum vender.
(Some weeks ago The Cash Box reported that almost everyone of the Ohio cities were having their Junior Chambers of Commerce install ball gum venders whereby the proceeds would go to youth welfare activities. Locations are cooperating wiuh the JAC's and are turning over the entire proceeds from the machines. This plan is traveling thruout many other s'ates at this time.)

## Engineered New Bell Aircraft Coin Changer

MONTROSE, PA. - Walter Hunsinger, Sr., formerly of this city, was revealed this past week to have been the man who engineered the new automatic coin changer of the Bell Aircraft Corp.

At the present time Hunsinger is located in Burlington, Vt. He formerly was engaged in the electrical business in this city.
His coin changer has received a great deal of publicity in the newspapers with Lawrence D. Bell, president of Bell Aircraft Corp., advising that the firm are going into immediate production of the changer to be used in all types of merchandising vending machines.


Bill Wolf and His Pal - Louis Prima


LOS ANGELES - M. S. (Bill) Wolf of the M. S. Wolf Distributing Co., this city, and the famous Majestic Records star Luis (Da Preem) Prima get together at last when Louie plays in L.A.

According to Wolf, "My pal, Louis Prima, is knockin' 'em dead with his latest records, 'The Lip', 'Coffee Song' and 'Little Boy Blue His Top' out here and, believe me, the juke box ops who will use them will be doubling their take. Louie has that touch
which makes records hum. And, from what I know about the juke box business, this is the guy (my pal, Louie) we need to keep those jukes playing away 24 hours a day to overcome the summer slump."
Louie ( Da Preem) himself is also all het up over the juke box coinmen and reports, "I always want the juke box ops to call around and see me wherever I'm playing. I want to thank them for the grand support they've given all of my records."

## FOR NEWS ON THE LATEST RELEASES GET ON OUR MAILING LIST TODAY!

IN PENNSYLVANIA CONTACT
JOE ASH
IN NEW JERSEY CONTACT IRV MORRIS

## ACTIVE AMUSEMENT MACHINES COMPANY

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"YOU CAN ALWAYS depend on active - all ways"

## YOU CAN'T BEAT <br> Gottlieb's New Sensation SUPERLINER

## NEW!

THE MAGIC BUTTON STREAMLINED CABINET MECHANICAL PERFECTION

Exclusive Distributors Southern California and Arizona
?

## Duro-Matic Offers New Escalator Conversion

SEATTLE, WASH.-A new escalator conversion known as "Duro-Matic" has been developed and is currently being manufactured by the DuroMatic Company, Inc., this city

The unit, especially conceived to fit all Mills slot machines, is said to simplify the operation of escalators currently in use. "We know this conversion will outwear the mechanism, as it no longer takes force or pressure to operate the escalator which, in turn, makes the machine itself easier to operate," declared Sam Grossman, veteran coinman and sec-retary-treasurer of the Duro-Matic firm. Under the system by which the conversion operates, the coins are said to move along smoothly carrying the dirt and lint with them and making constant care and cleaning unnecessary.

The inventor of the Duro-Matic is Dave Martin, who has been connected with slot machines since 1929. In addition, he serves as president of the firm. Earl K. Everett, also a cointrade veteran, is vice-president.

## Steel Production Goes Higher

NEW YORK - Steel production for this past week was scheduled at 89.6 per cent of rated capacity, or $1,597,100$, up 0.3 per cent from last week's 89.3 per cent and $1,573,800$ tons, respectively, the American Iron and Steel Institute reported.

One month ago operations were at 87.2 per cent and $1,536,800$ tons, respectively and a year ago 90.8 per cent, or $1,663,100$ tons.

## Copper Price Policy Attacked

NEW YORK - Of interest to the cointrade is news reflecting the currently critical copper situation which affects production of many types of coin equipment. According to statements issued this past week by copper industrial leaders, the copper crisis will not be eased until adjustments are made by the government on price policy.
In order to avoid a double copper price, one for foreign purchased copper and the other for domestically mined copper, it is asked that OPA lift the domestic ceiling, and thus stimulate production.

> Three Machines Rifled In Single Robbery

TOLEDO, O.--Local coinmen took a triple trimming here this past week when burglars broke into Wanamaker's Inn and clipped the three coin operated devices on the premises.

The pinball game, the juke box,

## Mr. Operator:

You cheered about the money you made with . . . "STAGE DOOR CANTEEN"

Buf You'll RAVE about the new recordbreaking 'sky-high' profits that come rolling in with . . .

## The New

## Gottlieb SUPERLINER

## FEATURING THE "MAGIC BUTTON" NEW SUPER-STREAMLINED CABINET

Here's a sure-fire money-making game made by the people who know how"!

We believe that the new Gottlieb SUPERLINER in "looks"' "excitement", "play appeal" and all other profit-making features, is all set for a record-smashing "run"!
"Jet Propel" your own profits into the stratosphere! Order the New Gottlieb SUPERLINER today, from

## ALL METAL STANDS FOR A.B.T. PENNY PISTOLS



## HEATH

DISTRIBUTING CO.
217 Third Street MACON, GEORGIA

Phone: 2681

## SINGLE AND DOUBLE SAFES $\$ 195.00$ <br> REVOLVAROUND <br> BRAND NEW <br> $\$ 250.00$

Heavy Steel - Burglar Proof
Will Take Mills or Jennings Slots. Bottom Door for Storage or Weights. NEW LOCKED BOX STANDS FOR

SINGLE SLOTS, HEAVY STEEL. EACH
$\$ 25.00$
1/3 Deposit With Order
CENTRAL OHIO COIN MACHINE EXCHANGE
185 E. TOWN STREET, COLUMBUS, OHIO (Phones: Adams 7949—Adams 7993)
and the cigarette machines were all
jimmied open and their cash boxes rifled. In addition, the bartender

# Announce <br> THE GRAND OPENING 

OF THEIR NEW SHOWROOMS AT 2858 W. PICO BLVD. LOS ANGELES, CALIFORNIA

We are proud to announce ...
that we have been appointed
EXCLUSIVE DISTRIBUTORS for
PACE'S NEW 1946 DELUXE SLOTS
SO. CALIFORNIA SO. NEVADA

## ALL OF MEXICO

DELIVERY NOW OF THE $5 \mathrm{c}-10 \mathrm{c}-\mathbf{2 5 c} \mathrm{c} 50 \mathrm{c}$ and $\$ 1.00$ MODELS FROM OUR LOS ANGELES WAREHOUSE


MANUFACTURER'S NEW EQUIPMENT
bally draw bell console BALLY VICTORY SPECIAL BALLY VICTORY DERBY BALLY SURF QUEENS5 BALL

PACES '46 CLUB CONSOLE SLOTS
MILLS VEST POCKETS GOTTLIEB'S DAILY RACES-1-BALL
BAKERS '46 PACERS
30-I DD 5c

BAKERS '46 PACERS 30-1 DD 25c
GENCO'S TOTAL ROLL GENCO'S COUNTER GAME

PACES DELUXE BELLS
5c-10c-25c-50c-\$1.00

## OUR GRAND OPENING SPECIALS - COMPARE THESE PRICES ALL ORIGINAL SLOTS - NO REBUILTS

 2858 W. PICO BLVD., LOS ANGELES 6, CALIF. (TEL.: REPUBLIC 22732)

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# Enjoins Police from Interfering. Finds Game Immune from Seizure. First Important Post-War Decision. 

BROOKLYN, N. Y.-Supreme Court Justice Francis G. Hooley, ruled in the Supreme Court here this past week, that the "Bank. Ball" bowling game, manufactured by Amusement Enterprises, Inc., of New York, whose factory is located in this city, was "a game of skill".
He therefore enjoined the Department of Licenses and the Police Department from interfering with the operation of "Bank Balls" in this city.
The Supreme Court's action was based on the application of Amusement Enterprises, Inc., headed by George Ponser and Irving Kaye, for a declaratory judgment holding that the "Bank Ball" was a game of skill and the firm sought to restrain Commissioner of Licenses, Benjamin A. Fielding and Police Commissioner Arthur W. Wallander from seizing the machines pending a final decision by the higher courts of this state.
In his decision, Supreme Court Justice Hooley held that, "the machine was in no sense a pinball machine".

His further observation was "Bank Ball" is a game of amusement and skill and the game is not readily convertible within the meaning of Section 982 (the Esquirol-Robinson Bill of the Penal Code) and no license is required under the Administrative Code of the City of New York for the operation of the machine."

Supreme Court Justice Hooley also
held that the "Bank Ball" was "substantially different" from any machine involved (pin games were brought into the case under Section 982 of the Penal Code) in any reported case in the State.

The Justice ruled that the machines, as constructed, were not gambling devices and that there was "no proof that any gambler, amateur or professional, is interested in the game or its manufacture".
The complete decision appeared in the New York Law Journal (Monday, July 29, 1946) and is considered by coinmen thruout the country as one of the best and most important yet gained by any firm.
Both George Ponser and Irving Kaye are being much complimented by many operators for the expense and time and effort used to win this important decision.

It is the first decision of importance in this area gained since the end of the war and may point the way to even greater efforts on the parts of others in the "legal" amusement machine lines to also obtain similar decisions for their products to bring back greater operations here.
The complete, legally worded, decision is on hand at The Cash Box offices at 381 Fourth Ave., ....ew York $16, \mathrm{~N} . \mathrm{Y}$. Copies of the decision may be obtained from The New York Law Journal, New York, N. Y. and from Amusement Enterprises, Inc., 2 Columbus Circle, New York, N. Y.

## GUARANTEED PERFECT LONGACRES AND THOROBREDS $\$ 275.00$ Each

Wire Deposit For Immediate Delivery NEW ORLEANS NOVELTY CO.

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(RA 7904)
New Orleans, La.

Speedway Products, Inc.
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502 W. 45th Street
I'm interested in your unusual guarantee, Send me complete details and. FREE sample of "TALKING GOLD" Plastic Grille Cloth. My letterhead is enclosed.
NAME.
NAME.
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Address..
City..

SPEEDWWY

PRODUCTS, INC.
502 W. 45 th sT.
N.Y. 19, N.Y.




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## Philly Phono Ops Want 70\%-30\% Commish Basis



RAY BERNHARDT
PHILADELPHIA, PA. - At this month's regular meeting of the phonograph operators association here, this past week, the complete meeting was devoted to open floor discussions for the arrangement of a new commission basis for the phono ops here in view of the tremendously rising costs of supplies, parts and general overhead and the high cost of the new equipment.

Suggestions were made that it would be easier at this time to jump up to the $60 \%-40 \%$ commission basis from the prevailing $50 \%-50 \%$ commissions now in effect here, but this was scotched by many ops who claimed that they could no longer operate on less than $70 \%$ of the gross take. These men upheld the principle of The Cash Box in this regard and urged that the entire association adopt this new $70 \%-30 \%$ commission basis immediately.

Ray Bernhardt, president of the organization, also announced that the following new members had been admitted to the association: Joseph Patterson of Bryn Mawr, Pa., Louis Laboda of $\mathrm{C} \& \mathrm{~L}$ Amusement Co., Martin Balenseifer and Max Bushwick, the latter three from this city.

These were accepted by the association for full membership.

The following were accepted as associate members: Jack Kauffman, Sam Weinstein and Mike Spector. Harry Elkins was voted an honorary member at this meeting.

## Hal McIntyre Meets Mt. Vernon Ops



MT. VERNON, N. Y.-Hal McIntyre, rapidly rising to the number one spot in juke boxes and Cosmo Record star, spent sometime in his hometown of

Mt. Vernon with County Amusements, noted music ops here, going over just what juke box ops want in better money-making records today.

# BADGER'S BARGAINS <br> "OFTEN A FEW DOLLARS LESS - SELDOM A PENNY MORE" 

MILWAUKEE See CARL HAPPEL
los angeles See bill happel

## KEENEY RECONDITIONED SUPER BELLS

| Keeney Super Bells, 5c, Combination <br> Free Play and Pay Out, Rebuilt and <br> Reconditioned $\qquad$ <br> Keeney Super Bell, 25c, Combination <br> Free Play and Pay Out, Rebuilt and <br> Reconditioned $\qquad$ 349.50 |
| :---: |
|  |  |

Keeney Super Bells, Twin $5 \mathrm{c}-25 \mathrm{c}$, Combination Free Play and Pay Out, Rebuilt and Reconditioned...
Keeney Super Bells, Twin $5 \mathrm{c}-25 \mathrm{c}_{1}$
Cash Pay Out, Reconditioned and Cash Pay
Rebuilt
$\qquad$

## RECONDITIONED CONSOL 45 <br> RECONDITIONED CONSOLES

LARGEST STOCK OF DEPENDABLE CONSOLES ON THE WEST COAST


Mills Four Bells, Orig. Heads,

5c-5c-5c-25c
Pace Reels, Twin $10 \mathrm{c}-25 \mathrm{c}, \mathrm{P} . \mathrm{O}$ Pace Saratogas, Twin 10c-5c, P.O..... Pace Reels, 5c (Comb.), F.P., P.O... Pace Saratogas, 10 c , P.O. Late Model
as, 25c, P.O.
Late Model
Pace Reels, 5c, P.O., Late Model
Pace Saratogas, 5c, P.O., Late Model Pace Reels, 10 c, P.O., Late Model.... Jennings Fast Time, P.O. $\qquad$ 89.50
Jennings Derby Day .......................... 49.50
495.00 295.00 295.00 295.00 69.50

Mills Four Bells, Late Heads, $5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}$ $\qquad$ $\$ 595.00$ Mills Four Bells, Orig. Head,
$5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}-5 \mathrm{c}$ 395.00

Evans Bang Tails, Late D.D., Jack Pot 295.00 Evans Dominoes, Late D.D., Jackpot.... 295.00 Evans Lucky Lucre, 3-5c, 2-25c............ 295.00
 Evans Lucky Lucre, 5-5c .............................. 129.50 Evans Lucky Stars, 5c ........................ 229.50
Baker Pacers, Daily Double ............. 299.50 Baker Pacers, Daily Double ................ 299.50
Mills Jumbo (Comb.), F.P., P.O...... 214.50 Mills Jumbo (Comb.), F.P., P.O........ 214.50
Mills Jumbo, Late High Head, P.O.... 149.50 Mills Jumbo, Late High Head, F.P..... 129.50 Jennings Silver Moon (Comb.),
F.P.1 P.O. ..................................... 19.50

Reconditioned Phonographs Seeburg 8800 New Rock-O-Lite, R.C.E.S

Wurlitzer Model 850 795.00 Rock-Ola Spectravox, Playmaster........ 495.00 Rock-Ola Spectravox (Only) ............ 125.00 Seeburg Hide-A-Way, R.C 395.00 Wurlitzer Hide-A.Way Twin $12 \quad 250.00$ Wurli Empress A-Way Wwin 12 ........ 250.00 Mills Empress 395.00

Wurlitzer Victory 24 .......................... 495.00 Wurlitzer Model 500 with Adaptor.... 550.00 Wurlitzer Model 500 495.00 Rock-Ola Master Rock-O-Lite................. 495.00
Wurlitzer Model 950 ................... 795.00

Keeney Super Bells, 4-Way, 3-5c,
1-25c, Cash Pay Out, Rebuilt and Recondtioned

BADGER SALES COMPANY
Exclusive Distributors for
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J. H. KEENEY \& COMPANY

NORTHWESTERN CORPORATION
State of Wisconsin and Northern Michigan
2546 NORTH 30th STREET, MILWAUKEE 10, WIS. All Phones: KIL. 3030

## Mfrs. to Meet in Oct. on Public Relations Program



JAS. A. GILMORE
CHICAGO - James A. Gilmore, Secretary-Manager of the Coin Ma chine Industries, Inc. (CMI) advised the trade this past week in a circular letter that the public relations program effort of this organization had not been neglected but that due to the many problems of production now facing the manufacturers further discussion had been delayed until October when a general meeting will be called.

Gilmore writes, "Our solicitation of funds from the manufacturers for our Public Relations Program has been deliberately delayed due to the fact that none of them are producing more than a trickle of their pre-war capacity due to conditions beyond their control. They have been de-
layed, as you doubtless very well know, by strikes in other industries and by shortages of parts, materials and labor."
He also writes, "We will call the manufacturers together for this purpose early in October in the very sincere hope that by that time production will be more nearly back to normal and, as a result, they will
feel more liberally inclined.'
Gilmore does offer the following in regard to the Public Relations Program of CMI, "You can be sure that it will be well under way by the time our annual Convention and Coin Machine Show is held, February 3-6, 1947, at which time, if not before, it will be outlined in as complete detail as possible "


CHICAGO - DeWitt (Doc) Eaton, Vice-President and General Salesmanager of AMI tells Buddy Rich, Mercury Records star, to push button

36 on the new AMI "Model A" phono to hear his latest recording, as one of the 40 selections on this new phono.

## AMUNSHMENT HNTERPRISESS, INC.

Gearace punsia ramine net

## Op Buys Scales Then Finds Them Advertised for Direct Sale

BRUNSWICK, ME.-George G. Bean, well known operator of this city, reported this past week that, upon his return from the U. S. Army, he was contacted by a salesman who was formerly in the coin machine business for some years as an operator, relative to the purchase of the "American 2-in-1 Scales."
After some discussion Bean decided to buy 25 of the scales and gave the salesman an order for this number.
Immediately afterwards, looking thru the July issue of "Restaurant Management" magazine, he found a full page advertisement by the manufacturers of the scales, American Scale Mfg. Co., 3206 Grace St., N.W., Washington, D. C., advertising the scales direct to restaurant owners.

The headline of the page advertisement reads, "Pays $50 \%$ to $200 \%$ - $\$ 10$ brings it to you-your customers pay the balance-you own it for continuing, easy profits.'

In the copy of the advertisement, the following reading matter appears, "If you have a scale on a percentage basis, replace it like other restaurants are doing, with this new, post-war streamlined model that YOU OWN'American 2-in-1 Scales' are in restaurants everywhere."

Tony Pastor Meets Detroit Music Ops


DETROIT, MICH.-Max Lipin of the Allied Music Sales Co., this city, entertained a group of leading juke box operators and their wives here recently and introduced them to Tony Pastor, Cosmo Records bandleader star.

According to Max, "Everyone of
the juke box operators and their wives were thrilled to meet Tony and all acclaimed the many swell records he had made under the Cosmo label for the juke box trade. Tony promised to come back here and entertain the entire city's juke box ops very soon."

## Coin Operated Lockers Get Press Publicity

EAU CLAIRE, WIS.-An editorial in the "Leader" here, noted newspaper, is devoted entirely to the 10c coin operated lockers and the fact that, in a few short months, they jumped into the public limelight.
"Overnight", this editorial says, "dime lockers were lifted out of their prosaic role to become associated with adventure and mystery stories of the day. The fabulous German jewels, stolen by an army officer and his wife, were left - not in the little, black satchel, or the secret compartment of a trunk - but in a dime locker."
This editorial goes on to state, "Now the missing atom bomb films are said to be lost in one of the thousands of check lockers in New York City. The army courier who left them there has the key, all right. He just can't remember which locker."
(This paper might also have added that Ilya Ehrenberg, noted Soviet writer, regards the dime coin operated lockers as one of the most outstanding marvels of American ingenuity and discussed them quite lengthily in his many articles written here as well as on his return to Russia.)

Happy Birthday

J. A. (art) weinand

CHICAGO - Happy Birthday greetings are due to J. A. (Art) Weinand, Salesmanager of the Phonograph Division of the Rock-Ola Manufacturing Corp., this city, on Monday, August 5, 1946. And "Happy Birthday" greetings are also due to:


Dave stern
Dave Stern of East Coast Sales \& Distributing Co., Inc., of Elizabeth, N. J., who is distributor for the RockOla "Phonograph of Tomorrow" in his territory and who also was born on Aug. 5. It may be a coincidence but according to Dave, "All the Rock-Ola people are born on lucky days."

## FIRST:

Our very warmest thanks to all the dear friends who attended our triumphant First Southern Showing of the New AMI Phonograph. It was a genuine pleasure to greet all of you. And it was certainly a pleasure to be able to show you the very finest automatic phonograph the South has ever seen... the New AMI, of course.

## And Now . . <br> BACK TO BUSINESS

 The NEW


Automatic PHONDGRAPH Made a Tremendous Hit!

To quote our visitors.
"Heavenly tone!" "Marvelous Mechanism!" "Gorgeous styling!"
No wonder orders for the New AMI are rushing in. If you didn't place your order during the Showing, here's a reminder to ACT TODAY - to insure earliest possible delivery!


SINGLE 5c PLAY SINGLE 25c PLAY

FAR AND AWAY ONE OF THE TOP MONEY-MAKERS OF ALL TIME!

## NOW DELIVERING

Chicago Coin's SPELL BDUND
Exhibit's IBIG HIT
New A. H. T. CHALLENGER
For latest, complete information on our complete line of equipment, including prices, place your name on our current mailing list. CALL, WRITE OR WIRE TODAY.

Exclusive Distributor for Alabama and Georgia

## DISTRIBUTORS, Inc.

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## EVanas

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# USED MACHINE PRICES START TO CRACK 

## N. Y. Distribs Refuse Trades on New Equipt. Believe this Beginning of Price Adjustment Period. Ops Urged to Buy Now to Cover All Open Locations in their Territories.

NEW YORK-Even before the ink was dry on the editorial appearing in this same issue predicting the forthcoming price adjustment period (discussed sometime ago in The Cash Box) reports began to arrive that thruout the country, with conditions as they are where take has dropped, in some cases as much as $45 \%$ and even more, that the used machines price market was beginning to show very definite cracks.

Many of the men contacted by phone and wire by The Cash Box believed that this was the "beginning of the price adjustment period you (The Cash Box) predicted sometime ago". They also stated that they were finding it difficult to rid themselves of used machines at this time for sales were at the lowest point they had ever fallen to since the pre-war years of '39, '40 and '41

From a rapid survey made in New York City, where some of the nation's most outstanding distributors are located, it was learned that many of these coinmen were refusing to take any further trades on new equipment. They suggested to the ops who called on them to instead sell their machines at prices which would allow for complete reconditioning and export of this equipment.

Contacting association heads by telephone, The Cash Box learned that these men were going to urge their members to purchase all the used machines they possibly could while the prices started to fall (and before they leveled off) so that they could cover all open locations in their territories as a protection against any newcomers stepping into these spots.
One operator stated, "This is the time for the operator to buy all the used machines he can get. There is no doubt anymore that plenty of new blood is entering into this business. There is going to be a big turnover unless the operator covers all the open spots in his territory and gets in there with a legal contract for at least two to three years at the same time arranging for your (The Cosh Box) suggested $70 \% /-30 \%$ commission basis. In this way the operator is going to be completely protected.
"The bad season we have hit this summer", this op continued, "won't last much longer. Production is up and people are going back to work in bunches every day. This will mean that sometime late this Fall we will all be hitting on high. We'll more than make up anything lost this summor Furthermore, we are not losing actual money. We are simply cutting ourselves back in the tax brackets Our equipment is going to last. We've got a good business and those operators who will use their heads right now, can make this the best business they've ever been in, if they will handle it like business men should.
"First of all," this operator suggests, "cover all the open spots in your territory so that no new blood
can bust in on you. Second, buy right now while you can get good bargains. Third, sign up the locations where you bring in the machines to a good legal contract or lease for at least two to three years and arrange for only 30 percent commission to the location owner. There won't be any big production on new machines for at least three months, from all indications, and therefore this is the time for the operator to get to work and get himself assured for the future."

Many operators are sure to take the words of this very well known operator to heart. He points a logical path to all. He not only reasons that there is a boom coming very soon but he also tells the op how to protect himself and how to assure himself a good business for tomorrow.
There is no doubt that as the used machines market prices begin to lower-and they will, within a short period, level off to a new price basethat this is the time to buy used machines and cover every open location.


## Laak 7 The GENERAL qar DEAIIERSHIIP <br> RECONDITIONED EQUIPMENT 3 LATE MODEL PHOTOMATICS

15c CHUTES-I PURCHASED NEW AUG. '41 (FD Serial); 2 PURCHASED NEW NOV. ' 41 (SD Serial) used very little . . . all 3 in good clean conditioni
Price: $\$ 750$ each. (Crating and shipping extra) WILL SELL ALL THREE FOR $\$ 2100$
and will include i lot of frames and chemicals.

5-BALL:

 3 alt



-
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## "JET PROPELLED" EARNINCS!

# Superliner 

Super APPEAL...

THE MAGIC BUTTON!

## Super design...

NEW STREAMLINED CABINET!

## Super Performance... CUTS SERVICE COSTS!

"THERE IS NO SUBSTITUTE FOR QUALITY"
ORDER FROM YOUR DISTRIBUTOR

D. GOTTLIEB \& CO.<br>1140 N. Kostner Ave., Chicago 51, III.

# Prices Slashed! <br> Every piece is rebuilt where necessary, all extra clean in appearance, lots of machines beautifully repainted. Every machine guaranteed ready for location. Always remember that HEATH, the house of integrity, remember that HEATH, the house of integrity, unconditionally guarantees every item it sells. 

## "WE EAT THE LEMONS - YOU GET ONLY THE PEACHES" <br> MUSIC <br> ARCADE

All extra clean, no broken plastics. Perfect working order.

| 616 Wur | \$275.00 | 312 Wurlitzer, |
| :---: | :---: | :---: |
| Wallomatic, 5c | 20.00 | new marble glow finish.. \$175.00 |
| P-12 Wurlitzer | 150.00 | P. 12 Wurlitzer, |
| 28200 Seeburg, |  | new marble glow finish 140.00 |
| R. C. ${ }^{\text {c }}$, walnut | 575.00 | Seeburg Colonel, R. C....- 475.00 |
| 750-E Wurlitzer | 675.00 |  |
| 850 Wurlitzer | 725.00 | 2 Mills Empress, <br> new marble glow finish 345.00 |
| 500 Wurlitzer | 435.00 | new marble glow finish 345.00 |
| 18 Record Gable | 125.00 | Mills Throne, |
| Rock-Ola Imperial | 295.00 | new marble glow finish 300.00 |
| 9800 Seeburg, R.C., clean | 535.00 | 261 Wurlitzer ............... 165.00 |
| 412 Wurlitzer, |  |  |
| new marble glow fin | 175.03 | 41 Wurlitzer .---.............. 145.0 |

PIN BALLS
(Cleanest Pin Balls in the U.S.A. Every one thoroughly recondifioned, rails scraped and guaranteed ready for location.)

|  |  | 49.50 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ee Doodle .... 145.00 | S | 49.50 |  |  |
| $20 . . . .{ }_{\text {a }}$ | Sch | 79.50 | 3 Landslide | 59.50 |
| Hawk ............ 75.00 |  | 65.00 | Air | 49.50 |
| merican Beauty 125.00 | Velve | 84.50 | Merry-Go | 49.50 |
| Marines at Play 125.00 | Slugger | 84.50 | Flagsh | 50 |
| \&S. Shangri La 125.00 | Up and UP | 49.50 |  | 50 |
| Play Ball .......... 75.00 | Twinkle ... | 49.50 | Torpedo | 20.00 |
| ystic ................. 80.00 | Football, | 49.50 | Flat Top | 35.00 |
| Horoscope .......... 75.00 | Bally Triumph | 49.50 | Seven Up | 50 |
| Pioneer Big T | 2 On Deck | 59.50 | Argentine | 50 |
| ike New .......... 21 | 3 Score Ca | 59.50 | Holly, Ex. | 145.00 |
| Star .-........ 2385.00 | 2 Red-White- | 50 | ABC Bowler | 99.50 |
| Star | 4 Chevron | 49.50 | Jungle | 74.50 |
| Beauty ......... 55.00 | Skyline | 72.50 | 2 Knockout | 149.50 |
| the Jap ........ 59.50 |  | 64.50 | Victor | 4.50 |
| ss ............. 59.50 | 5 Contact | 49.50 | Repeater | 69.5 |
| 49.50 |  | 64.50 | Red H |  |

All rebuilt and extra clean. Most refinished like new.

| Je | 100.00 | Dr |
| :---: | :---: | :---: |
| Goalee, floor sample | Write | Exhibit Muscle Builder .... 145.00 |
| 4 ABT Fire and Smok | 15.00 | Undersea Raider, like new 310.00 |
| 2 Western Baseball, deluxe $\qquad$ | 100.00 | 2. Bally Rapid Fire, conv. and refin., G-Men Hunt 150.00 |
| 3 Chicago Coin Hockeys, |  | Bally Defender, clean ..... 150.00 |
| refin. like n Air Raiders | 195.00 | Brand New Stands for A.B.T. Challengers 12.50 |
| refinished lik | 100.00 | 6 Munves Superolls, brand |
| cock-Ola World Se | 100.00 | new, @ \$275.00, or lot |
| Ace Bomber | 175.00 | for |

## ONE BALL TABLES

4 Mills.Owls, perfect ....-. $\$ 50.00$ | Longacres, extra clean ...... $\$ 295.00$ CONSOLES

| refinished like new ...... $\$ 110.00$ | 5c Bally Big Top, Animal Reels $\qquad$ 90.00 |
| :---: | :---: |
| 10c-25c Pace Twin Comet, | 55 c Jennings Silver |
| nished like new, | 110.00 |
| 5 c Pace Sarat | F.P. ............................ 105.00 |
| P.O., Skill Fields ......... 80.00 | 10 5c Watling Big Games, |
| 5c Jumbo, P.O., Fruit | F.P., early head ... ....... 95.00 |
| Reels, late head .....--...- 110.00 | $105 c$ Watling Big Games, |
| 5 c Paces Reel Senior .... 100.00 | F.P., late head ........... I10.00 |
| 5c. Red Arrow Paces Races, extra clean $\qquad$ $\$ 140.0$ | 2 Keeney Track Time, '39 model |

## SLOTS

| I loc Pace, latest model deluxe $\$ 100.00$ | 2 5c Columbia, <br> Gold Award $\$ 39.50$ |
| :---: | :---: |
| $2 \mathrm{5c}$ I Star Chief ......... 80.00 | 3 Mills Vest Pockets .... 74.50 |
| 3 10c Watling Rol-A-Top. | 5 c Pace Comet, 3-5 .... 95.00 |
| $3-5$............................. 105.00 | 2 25c Roulettes, 6 Coin |
| 5c Columbia, J.P. .... 54.50 | P.O. Slots, perfect ........ 225.00 |

# HEATH DISTRIBUTING COMPANY 

## Hartford's License Ordinance Most Complete in Detail, Coinmen State

HARTFORD, CONN.-The new licensing ordinance of this city is consi lered one of the most thorough jcbs ever yet seen by experienced coin machine men.

Officially it is known here as "Section 23-21 ordinance providing for licensing of music vending machines or mechanical amusement devices."

Not only is this a thorough and completely understanding job for the city's common council, but, it covers every possible phase of the coin machine industry allowed here.

Music machines are taxed at the rate of $\$ 15$ per year; pin-ball and similar type games at $\$ 35$ per year; arcades at $\$ 100$ per year. Licenses are transferable to similar type machines.

Penalties are well defined. The ordinance is exceptionally well written and shows a very fine understanding of this industry. Coinmen who have received copies for their files believe that the common council must have had the advice of coinmen well versed in licensing to be able to have an ordinance of this kind written for them.

Every possible loophole is covered in this ordinance and there is no doubt that it will stand up for sometime to come.

## Cowboy Star Dazzled



HOLLYWOOD, CALIF. - Deuce Spriggins, cowboy star of Columbia Pictures here, is reported to be dazzled by the new AMI.

Deuce is listening to two of the songs from his latest Columbia pictures, "Cowboy Blues" and "Singing on the Trail." The songs are, "I Been Down In Texas" and "What's The Matter With You."

Spriggins recorded both songs for Mercury Records and is listening to them being played for him on the new AMI Model A phonograph.

## METAL TYPER DISCS

For Groetchen Typers


We Use Finest Aluminum Standard Thickness-Satin Finish PRECISION DIES
BY AMERICA'S FOREMOST TOOLMAKERS
Money Back Guarantee
Samples on Request.

1/3 Deposit With Order

## MAX GLASS <br> distributing company

14 DIVERSEY
CHICAGO 14, ILL

## Suggests Inventor Make "Government Vender"

 SANTA BARBARA, CAL.-The Evening News-Press of this city, in an editorial, suggests, "American inventors have made it possible for us to get almost anything we want out of a slot machine, if we put the right coins in the right slots."We seem to be due for a 'Government' slot machine next. You put in a few quarters or a dollar bill and you get a Senator or a Representative


# Vets' Housing Program to Open Many New Locations 

(Special to The Cash Box)

WASHINGTON, D. C.-Housing officials here are confident that a comprehensive program of Government assistance will stimulate production of more than 500,000 low cost veterans' homes built with new materials and new techniques.

Twenty-two companies have already consulted with the Office of the Housing Expediter and are preparing to manufacture houses using primarily non-wooden materials.

Officials here report that these producers are shooting at the goal of reducing the prices of erected houses by better than 50 per cent.

One manufacturer is reported to already be producing a house a day in a pilot plant operation and plans to market this two bedroom model at $\$ 3,000$ plus land cost.
This news comes with special emphasis for the coin machine trade. There is no doubt that entirely new communities will be created by these young servicemen and their wives and children on the outskirts of many towns and cities.

Already such effort is noted in the purchases of land from leading real estate firms at low prices, in some cases many miles from urban centers.
Retailers and large department stores are planning to follow the trend of these new developments and will build stores near these new communities.

This will open the way to many hundreds of new locations for coin machines of all types.

The further fact that the average veteran and his family are classified as "young" will mean that much more to the coin machine trade which obtains its greatest following from among young people.
There is no doubt that juke boxes and amusement games of all types as well as merchandise and service machines will find their way into these new communities as the houses and stores go up.

With Government officials very optimistic over this new housing program, and also of the belief that it will be very well under way by 1947 , there is no doubt that many coinmen can now plan to enter into such com-

## Gutshall Shows Aireon in New San Diego Office



JACK GUTSHALL
SAN DIEGO, CAL.-Operators and servicemen gave the new Aireon phono a thoro going over during the two day showing at the new offices of Jack Gutshall, 640-16th St., this city, July 24 and 25.
Gutshall and the manager of his offices here, J. L. (Steve) Stephens, who is well known thruout this area, advise that an entire truckload of the new Aireons were received in time for this showing.
One of Aireon's engineers, Elton (Li'l Abner) Yokum, was on hand to explain the machine to those ops who were present. His capable presentation is reported to have met with the complete approval of the servicemen who attended.

Among the operators who were present were: Walt Schinkal, Cecil Vincent, Anthony Bartholomew who with Earl Cooper has formed the West Coast Amusement Co., here, as well as George Bacon, Cal Brown, Jack Riley, and many others.

Refreshments were served and the ops here admitted that this was, "one of the swellest parties ever given in San Diego" for a new phono.
munities if announcements have already been made in their areas and land has been sold for such housing.


Wiscansin's Leading Distributers

## QUALITY PHONOS

At Reasonable Prices Unconditionally Guaranteed

WURLITZER'S

| 5-616's, Illuminated | \$275.00 |
| :---: | :---: |
| 5-616's | 250.00 |
| 3-24's | 350.00 |
| I-24 Illuminated | 375.00 |
| 3-500's | 500.00 |
| I-600 R | 475.00 |
| 2-600's K | 500.00 |
| 2-700 | 650.00 |
| 2-800 | 675.00 |
| 8-750E | 725.00 |
| 2-950 | 725.00 |
| 4-850 | 750.00 |
| 8-Victory 14-600 R | 575.00 |
| 14-24 | . 525.00 |

## ROCK-OLA

| 1-16 Record | \$225.00 |
| :---: | :---: |
| I-Windsor | 300.00 |
| 3-Monarch | 325.00 |
| 7-Standard | 400.00 |
| 1-DeLuxe | 425.00 |
| 3-Master | 450.00 |
| 2-Super | 500.00 |
| 1-Spec \& Playmaster | 450.00 |
| I-Commando | 600.00 |

SEEBURG

| 2-Rex | \$300.00 |
| :---: | :---: |
| 2-Regal | 400.00 |
| 1-Gem | 400.00 |
| 2-Classic | 475.00 |
| 1-Vogue | 475.00 |
| 2-9800 Remote Control | 625.00 |
| 5-8800 Remote Control | 625.00 |
| 1-8200 Remote Control. | 625.00 |
| 4-Envoy Remote Control | 575.00 |
| I-Colonel Remote Control. | 550.00 |
| 1 -Cadet Remote Control. | 500.00 |
| MILLS |  |
| 1-Throne | \$350.00 |
| 1-Empress | 400.00 |

WALL BOXES - WURLITZER
45 No. 100 ................................ $\$ 20.00$ 50 No. 120 .............................. 22.50
75 No. 125 ............................... 32.50
TERMS: Immediate shipment F.O.B. New York. $1 / 3$ Deposit, Balance C.O.D. Shipments made by Railway Express unless otherwise instructed by you.

JAFCO, INC.
JOHN A. FITZGIBBONS, Pres. 778 Tenth Ave. New York 19, N. Y.
(Phone: COlumbus 5-7996)


## VICTORY SPECIAL



Your post-war PROFIT INSURANCE is right here in this topnotch moneymaker. Quickly convertible to ONE or FIVEBALL play. Precision-built, "get-at-able" mechanism. NEW DAILY DOUBLE FEATURE, plus changing odds, mystery selections, WIN, PURSE, SHOW awards. For all time high profits in replay spots. NOW DELIVERING.

## SURF QUEENS

Here's the 'FASTEST five-ball NOVELTY GAME ever builtbar none! Designed by a bigtime operator who picks WINNERS. High scores, knockout COLORS, thrills, SUSPENSE, trouble-free operation, LONG LIFE and NEW ANGLES are built into SURF QUEENS to give the machine TOP EARNING POWER.

## VICTORY DERBY

IMMEDIATE DELIVERY. Most sensational oneball multiple pay table EVER PRODUCED. Check these play-compelling features: AUTOMATIC AWARDS, mystery selections, spellname feature, DAILY DOUBLE AWARD, chang ing odds, BIG BUILD-UP RESERVE. Don't delay. Order TODAY!

IT PAYS ALL-WAYS TO BUY FROM PAUL LAYMON



## DRAW BELL

The Greatest Console Ever Built! Fascinating! Thrilling! Suspense AND. COME-BACK Player Appeal that Doubles and Triples your PROFITS! The "HOLD AND DRAW" feature has been acclaimed by EVERY OPERATOR!! ORDER QUICKI!

WRITE—WIRE—PHONE—COME IN-TODAY!! dIRECT LINE DISTRIBUTORS


DISTRIBUTORS FOR BALLY MFG. CO. IN CALIFORNIA, NEVADA,
ARIZONA, AND THE HAWAIIAN ISLANDS

## "Bill" Happel Marries



WM. r. (bill) happel, Jr.
LOS ANGELES - Wm. R. (Bill) Happel, Jr., one of the nation's most outstanding coin machine distributors and also one of the most eligible bachelors for some years, was married to the former Martha J. Barger of San Marino, Calif.
Mr. and Mrs. Happel have just returned from a three weeks honeymoon spent at Lake Louise and other places in Canada.

## Akron Teeners Build New Meet Room to Feature Phono

AKRON, O. - The teen age members of the Woman's City Club here are building themselves a new clubhouse which, when completed, will feature a meeting that will have a juke box as its main attraction.
The teeners here are of the belief that without a juke box even these junior members of the Woman's City Club wouldn't have a complete showplace.

## !? (1) 2

## MUSIC-READY FOR DELIVERY!

Prices quoted insure delivery of machines that have been checked and cleaned carefully. The bargain you buy is in the quality delivered - not the price!
 1 Wurlitzer 61 Counter Model with stand 190.00
Wurlizer 600 R
I

 2 Wurlitzer 616 …............................................................................................. 2 Wurlitzer 616 Remodeled............................ 299.00
2 Wurlitzer 412 Lite-Up ............................ 189.00 2 Wurlitzer 412 Lite-Up
Wurlitzer 500 WRITE US YOUR REQUIREMENTS! WE CAN MAKE IMMEDIATE DELIVERY ON MOST MODELS FROM TREMENDOUS STOCK ON HAND.


MEMBER


HERCULES SALES AND DISTRIBUTING co. 415 FRELINGHUYSEN AVINUE, NEWARK 5 , N. J. CABLE ADDRESS-HERDISCO Phone: BIGELOW 8.3524 IRV. ORENSTEIN
ORIGINAL 70LT TUBE-
O.P.A. CEILING PRICE S1.9S
185 Tube-P.P.A. Ceiling Price ar 51.30

WE CARRY A FULL LINE OF TUBES.
Terms: $1 / 3$ Deposit, Balance C.O.D.
F.O.B. Elizabeth, N. J.
ATLAS VENDING COMPANY
410 No. Broad Street

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Delivering NOW From Stock
$\qquad$
$\qquad$661.50 BALLY UNDERSEA RAIDER399.50EXTRABELL CABINETS................ $\$ 77.50$
A.B.T. CHALLENGER le or 5c PLAY.. ..... $\$ 65.00$
GUARANTEED USED EQUIPMENT
THOROUGHLY RECONDITIONED AND READY FOR IMMEDIATE SHIPMENT M U S I C

## M U S I C

1-Rock-Ola 12 record ..... 1-Seeburg Classic2-Seeburg Vogue1-Seeburg K-201 -Wurliter 600 R1-Wurlitzer 24
1-Wurilizer 24
2-Wurlitzer 616 lite-up
2-Wurlitzer 616

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& \text { 2-Wurlitzer } 6161 \\
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e-up ONE BALLS
SPECIAL - A few late one balls slightly used. Write for prices.
1-Fairmount
2-Jockey Club
5-Long Shot
13-Santa Anita
3-Grand National
2-Pacemaker
1-Thistledown$\$ 375.00$$1-\quad 295.00$

1-Mills Four Bells (flat heads, cabinet refinished).
$\$ 395.00$ 1-Buckley D.D. Jackpot Track Odds... 550.00 1-Evans Galloping Dominoes '41, (glass cracked) )-................ 175.00 SLOTS
SPECIAL - Immediate Delivery on Extrabell rebuilts.


25c Extrabell 239.50 All completely refinished and rebuilt by expert mechanics -


- 5 c Mills Blue front.
$1-5 c$ Mills Cherry Bell
$1-10 c$ Mills Cherry Bell ..... 159.50
1-10c Mills Cherry Bell ..... 159.50
$1-10 \mathrm{c}$ Mills Gold Chrome, rebuilt, new cabinet... ..... 195.00
$1-50 \mathrm{c}$ Mills Roman Head (original). ..... 295.00
2-25c Pace Blue Front Comet, 3/5 P.O. ..... 125.00
1-50c Pace Blue Front Comet, 3/5 P.O..

TERMS: $1 / 3$ deposit - balance c.o.D.
ALL MERCHANDISE UNCONDITIONALLY GUARANTEED REGARDLESS OF PRICE. RETURN IN FIVE DAYS IF NOT SATISFIED.
ALL ORDERS SUBJECT TO PRIOR SALE OF EQUIPMENT DESIRED PHONE - WIRE - or WRITE

# Now Delivering NEW. . h.c.evans' BANGTAILS 

Coming Soon Packard pla-mor hideaway Place Your Order Now!

## PACIFIC COAST <br> DISTRIBUTORS

1347 W. washington blvo.
(Tel. RIchmond 5527)
LOS ANGELES 7, CALIF.

## Mape to Open Offices in Stockton

LOS ANGELES - Ray R. Powers of the E. T. Mape Distributing Co., Inc., offices in this city announced this past week that the firm plan on opening sales offices in Stockton, Calif. where they will feature a most complete line of music parts, phonos of all types and many other products of the firm.

Powers pointed to the large shipment of used phonos these offices had just received from the northern part of the state. They offer ops here one of the most complete music
services and are continually stocking phonos.
In addition, the firm manufacture many vital music machine parts and have won much good comment thruout the trade for these units.

Powers stated, "We will see to it that everyone of the operators in the Stockton area are kept supplied with whatever units and machines they want. To give them the closest cooperation and the finest service we shall open in Stockton."


RAY R. POWERS


## ()$^{2}$

As an Amusement Device, Free Play or Automatic Cash Award. Can be ordered with 5c - 10c - 25c Play or Combinations.

TESTED: Placed on location in Milwaukee,
Wis. (closed territory) TELEQUIZ AVER-
AGED \$9.00 PER DAY for over 3 weeks

- with no Cash Awards, Prizes or Free

Plays.
THIS IS THE POST-WAR MACHINE YOU'VE DREAMED ABOUT.
It's New! It's Different! It's Sensational!
Engineered and Devised by
training devices, Inc., Lincoln Park, Michigan
 4' High


## Here's How It Works

TELEQUIZ challenges each individual. It may be stocked with as high as 32,000 different questions 4000 on each subject) or set to repeat questions at intervals. Each complete game of 5 questions takes one minute and 15 seconds. Machine has a potential earning power of $\$ 2.50$ an hour at 5 c play.
It allows the player his choice of eight different subjects, such as Law, Comics, Baseball, Football, Cities, Celebrities, Music, War, etc. Questions are projected on a screen $9 \times 12$. Has three dials (1) a Play Indicator showing which question is being answered; (2) a Timing Dial which analyses time needed by player to answer, and (3) the Totalizer which gives player his score.
Telequiz is not a gambling machine, having no element of chance. It depends on the skill and knowledge of the player is as legal as any cash award radio program on the airlanes today. Contact TELEQUIZ SALES today for further information.

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                NOW!
                Chicago
                                    Showing
                                    32 West
                                    Randolph St.
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## 165,000 Cosmo Records Hit Jukes Each New Release Survey Just Completed Shows Power of Jukes to Boom Record Sales



HARRY W. BANK
NEW YORK - Report of a survey just completed among the firm's distributors by Cosmo Records, Inc. was made public this past week by Harry W. Bank, president of the corporation, and who is well known to the coin machine trade.
The survey showed distribution of 165,000 records of each new Cosmo release to its distributors exclusively for juke boxes. Bank reports that this is the highest yet shown by any record manufacturer.

He also disclosed that metropolitan Chicago (the complete trading area) uses 32,000 records of each new release for immediate distribution to juke boxes. "This", he stated, "is 100 per cent coverage, for estimates show that there are 32,000 juke boxes in the Chicago trading area."

The survey also indicates that Cosmo Record distributors thruout the nation maintain an extremely close link with the juke box trade. "In fact," Bank said, "they make it their business to send the first of each new release right to the juke box operators in their territories and have arranged for the most complete coverage ever yet known in the record industry.'

As an example of how Cosmo Record distributors work, he pointed to the Tony Pastor record "Surrender", which has clicked with juke box operators and stated, "When Tony Pastor played in Atlantic City he found every juke box he visited featuring one of his 'Surrender'
records. This was arranged thru our New Jersey and Philadelphia area distributors long before Pastor had thought of making an appearance in Atlantic City."
Cosmo distributors, according to Bank, are asked to keep a close check with the juke box operators in their area and because of this provide the firm with field and location reports on new tunes constantly. The resultant effect, Bank claims, is that the
firm is able to give the juke box operator the records that he needs to earn him the most money from his machines.

The survey shows that the firm's distributors in such major cities as New York, Philadelphia, Pittsburgh, Washington, Dallas, Portland, Detroit, Cleveland, Cincinnati and Baltimore, have proven themselves solid selling points for offering Cosmo Records first to the juke box trade.

LONGER RECORD LIFE! QUALITY REPRODUCTION! FEWER SERVICE CALLS! AND MORE PROFITS WITH PFANSTIEHL New Coin Machine Needles OPERATORS PRICE LIST
subject to Change Without Notice

I/3 DEP., BAL. C.O.D., F.O.B. NEWARK Fast Coast Distributors, Inc. 415 Frelinghuysen Ave. Newark 5, N. J. Phone: Blgelow 8-3525

# COIN MACHINE FILMS SERIES 20 

"DANCING DOLLS OF BURLESQUE" NOW READY!

QUALITY PICTURES CO. 5634 SANTA MONICA BLVD. HOLLYWOOD 38, CALIF.


## "Banking" Magazine

 Poll Shows Business Recovery SoonNEW YORK - Signs that business is returning to a sounder prosperity are to be found in the results of a business opinion poll made by "Banking" magazine, journal of the American Bankers Association, Wm. L. Kuhns, editor of the paper stated.in the August issue which has just been released.

According to the poll, more than three-fourths of the automobile dealers interviewed saw an increase in business anywhere from $10 \%$ to $50 \%$ in the next six months, and more than one-third of the dealers saw a rise of $100 \%$ in business within a year.

Among household appliance dealers who were questioned; nine-tenths of them stated that business was better than a year ago, with a small majority stating that current business has surpassed their pre-war volume.

Among the other businesses which have already attained an improvement or expect even greater improvement soon were: hardware dealers, farm implement dealers, feed; department and apparel stores.
The article does report that materials and labor shortages caused business of many general contractors to fall off since April.

Prevailing opinion among banks interviewed, was that the outlook for loans is very good, especially in important commercial fields.

Bayonne Wired Studio Gets Full Page in Press

BAYONNE, N. J. - The Bayonne Times devoted practically a full page this past week to the operators of wired music in this city.

Not only was a picture of the busy studio itself reproduced, but also a complete story on how the music is sent over the wires to the public and also listed the names of the gals doing the broadcasting all day long. This was one of the most complete and detailed stories ever yet to appear in any newspaper on wired music studios and their methods.

## "Coin Machine Mart" Booms for Industry

NEW YORK - The "Coin Machine Mart" section of The Cash Box has started to boom for the benefit of all buyers and sellers in the coin machine industry.

Beginning with last week's (July 29) issue the "Coin Machine Mart" jumped to a new high for the year in offerings of all types of coin operated equipment, services and miscellaneous machines.

The "wanted-to-buy" advertisements in this classified advertising section also jumped up along with the "for sale" offerings.

It is believed that from now on, until prices have completely adjusted themselves, that many operators thruout the nation will take advantage of the "Coin Machine Mart" classified advertising section of The Cash Box and may even boom this to wartime proportions.
Those who are seeking individual offerings of coinmen thruout the country are urged to scan this section

| Economy Supplies the Nation! <br> Original Gun Lamps.....................Each \$ . 60 <br> Zip Cord (2 wire rubber covered) <br> 500 ft .7 .50 <br> Pigtail Wire (Stranded)..............Per Ft: . 04 <br> Shielded Wire ..............................Per Ft. .04 <br> 5 Wire (Rock-Ola Cable)............Per Ft. . 15 <br> Rubber Tips $\qquad$ Per 1003.50 <br> Rubber Plugs $\qquad$ Each . 10 <br> A.B.T. Slug Rejector (V.S.). <br> 28V. Bulbs (Keeney Console) <br> Per 102.00 <br> Photo Electric Cells. <br> Each 2.50 <br> Bally Rapid Motor (New) ............Each 15.00 <br> BULBS - TUBES - COILS - MUSIC PARTS <br> ECONOMIZE WITH ECONOMY <br> ECONOMY SUPPLY CO. <br> 2015 MARYLAND AVENUE <br> BALTIMORE 18, MARYLAND <br> Phone: CHESAPEAKE 6612 |
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## carefully.

The larger firms make use of complete display space featuring their offerings in detail so that the trade has better advantage to judge the merchandise being offered.

With many new advertisements entering into the "Coin Machine Mart" each day, The Cash Box will divide these as formerly in "Wanted", "For Sale" and "Miscellaneous".

As the "Coin Machine Mart" grows in importance it will offer many coinmen equipment which they could not otherwise obtain.


| SPECIALS! |  |
| :---: | :---: |
|  | 75.00 |
|  | 35.00 |
| 1 Flicker | 50.00 |
| 2 Monickers, ea. | 70.00 |
| 2 Sluggers, ea. | 60.00 |
| 1 Defense | 80.00 |
| I Mystic | 45.00 |
| 1 Pan American | 55.00 |
| 1 School Days | 48.50 |
| \| OwI ......... | 47.50 |
| 4 Mills 1-2-3 '40, ea. | 50.00 |
| 2 Dude Ranch, ea. | 45.00 |
| 1 Trailways | 60.00 |
| 1 Victory | 75.00 |
| I Polo ... | 35.00 |
| Keeney Air Raider | 140.00 |
| Green Mills Vest Pocket | 35.00 |
| Chrome Mills Vest Pocket | 45.00 |
| 4 Keeney Track Times, ea. .-. | 65.00 |
| 5 Sc Jennings Silver Moon...... | 100.00 |
| 10c Jennings Chief ....... | 100.00 |
| 5 Mills 2.5 Blue Front |  |
| ${ }_{5}$ (painted black), ea. | 100.00 |
| Serial 448592 | 125.00 |

LEW WOLF ENTERPRISES
1022 MAIN ST. BUFFALO, N. Y.
BUFFALO, N. Y.
(Phone: Garfield 7780)

## PHONOGRAPHS FOR SALE!



## CENUINE FIBRE MAIN GEARS!! <br> for Seeburg and wurlitzer (Less Hub) <br> Sample-\$3.95 <br> FACTORY GUARANTEED AGAINST DEFECTIVE WORKMANSHIP OR MATERIAL

## Lots of 10 — $\$ 3.50 \quad$ Puantity Price- $\$ 3.00$

CASTERS
HEAVY DUTY REPLACEMENT
Set of 4 PICK UP COILS
ALL SEEBURG, EXCEPT $8800-9800$ Each
. $\$ 1.50$
$\$ 1.60$

ROCK-OLA - SEEBURG - WURLITZER - AND MANY OTHER LATE USED PHONOGRAPHS ON FLOOR - STOCK CHANGES DAILY PHONE YOUR NEEDS!

## VOLUME CONTROL KEYS

 PACKAGE, 20 SQ. INCHES... $\$ 1.00$
PACKAGE OF 24

QUANTITY PRICES TO DISTRIBUTORS AND JOBBERS. TERMS: I/3 DEPOSIT, BALANCE C.O.D., F.O.B. Los Angeles or San Francisco, Cal. 1701 W. PICO BLVD., LOS ANGELES 15, CAL.

284 TURK ST., SAN FRANCISCO 2, CAL.

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## Harlich Mfg. Co. Open $\$ 2$ Million Plant Aug. 15

## CHICAGO - Harlich Manufacturing

 Co., this city, announced this past week that effective August 15 they will be in their new $\$ 2,000,000.00$ plant located at 1200 N. Homan Ave.Executives of the firm stated, "These new quarters mark another era in the manufacture of salesboards."

They also said, "With an area of 250,000 square feet, all on one floor, the development of the single, streamlined production line has reached the point of perfection. It is anticipated that the smooth flow of all types of boards, in any size required, is assured."

Also reported was the fact that, "This new plant is complete in every detail necessary to maintain the reputation of the famous Harlich line. The new factory will produce the 'World's finest line from the world's finest factory'."
"We will, after a short period necessary for adjustments in the tempo of the interlocking divisions of production," they continued, "reach our goal of immediately supplying to any part of the world practically any type of salesboard."

Many salesboard ops have already indicated their desire to visit this huge new factory and plan trips to this city to see the new streamlined production line.
Jack Nelson Takes Over Bank


JACK NELSON
CHICAGO-Jack Nelson, who clicked with the "Double Point" needle and who will handle the "Challenger" phono and the new bowling game, "Strikes 'n Spares", writes, "You know I always wanted to get near the big money and I thought moving into a bank building would be the proper start."

Nelson has just moved to new quarters at Milwaukee and Belden Avenues, this city, formerly occupied by a large bank. All the fine appointments were left there for Jack and so he believes he will have one of the most outstanding headquarters for distribs ever seen in this area.

## Uncle Sam Collects \$857,900 from Minnesota

MINNEAPOLIS, MINN. - The Federal government collected $\$ 857,900$ income during the fiscal year ending July 1 on Minnesota's coin machines. Elmer F. Klein, Collector fn Internal Revenue here announced that the Federal tax of $\$ 100$ per machine was paid by 5,609 persons and organizations on 8,579 machines.

For pinballs and juke boxes, 8,381 persons and firms paid $\$ 10$ each on the 10,381 units amounting to \$103,810.

Exempted from Federal tax are veteran or fraternal groups which use slot machine income only to help defray expenses of clubhouse operation, Klein stated.


## On Any Location It's

 DYNAMITE WILLIAMS NEW 5-BALLReady for Delivery EXCLUSIVE DISTRIBUTOR WASHINGTON - OREGON - NORTHERN CALIFORNIA

GUARANTEED USED EQUIPMENT AT DRASTICALLY REDUCED PRICES!

* One Balls

```
5 BLUE GRASS
6 CLUB TROPHY
6 '41 DERBY
5 FORTUNE
                            & Arcade
3 KING PIN
2 AIR RAIDER
3 SUB GUN
2 SKY FIGHTER
8 LONGACRE
2 LONG SHOT
4 PIMLICO
3 SPORT SPECIAL
\& Consoles
2 BAKER'S PACER DD
1 BIG TOP, FP
1 BALLY CLUB BELL
2 HIGH HAND
\% 务 务
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all equipment guaranteed to be in excellent shape $\star$ WRITE - WIRE - PHONE $\star$


2000 N. OAKLEY AVE.
CHICAGO 47, ILL.
HUMboldt 3027

1002 BUCHANAN ST. SAN FRANCISCO, CAL.

Fillmore 5273


## Optimism Runs High at N. J. Music Ops Housewarming Party

NEWARK, N. J.-Currents of optimism for the future of the phono trade in this state ran high as the Music Guild of America, New Jersey music ops group, opened its doors this past week in an informal "house warming" at its new headquarters, 1140 Broad Street, this city.
Serving as host for the occasion was LeRoy Stein, executive director of the association.
Centered about a generous buffet of refreshments, phono ops from every corner of the state gathered to celebrate the occasion. In addition, representatives of many local distributing firms and record makers were present.

The affair, staged in as informal a manner as possible, served nonetheless, as an opportunity for members of the trade to meet with each other to discuss common problems and methods by which these problems might be successfully tackled.

Much of the gaiety and optimism exuded by the gathering stemmed no little from the wide, progressive program which the MGA is embarking upon. With the group already committed to endeavoring to secure a $75 \%-25 \%$ commission program, other plans, such as public relations, tax guidance, etc., came in for speculative conversation.
The phono ops were treated to a busman's holiday when Paul Brenner, disc jockey on the well known "Requestfully Yours" radio program introduced Jerry Sellers, Sonora Records singing star.

Among those who attended the housewarming were: B. Gerber; Sol Kesselman; Joseph Trisalone and John B. Szykowsky of Vaux Haul Music; Jack Kronberg, Crown Distrib. Co.; A. J. Hirsch; S. Kody; H. Horwitz; C. L. Harvey; J. Pascarelli; Bob Crane; S. McNamara; Nat Turkel; E. J. Delaport; Jules Rusoff; Al. McFarlane; J. Sterling; E. Emerson; Humbert Betti, Sr.; L. E. Marks; Ed. Levey; C. R. Juliano; Jerry Sellers; Jerry Beller; Walter Rothfuss; Paul Brenner; Dave Braun; Geo. Hayes; Bill Pierce; Noah Jenkins; Sidney J. Koenig; Irving E. Russell; Leo Crawford; Leslie J. Sawyer; Irv Morris; D. M. Steinberg; and many, many others.

## Empire Makes Special Offer to Buyers

CHICAGO-Gil Kitt of Empire Coin Machine Exchange, this city, is making an unusual and special offer to buyers thruout the nation by allowing them 5\% discount from all purchases if they will tear out his advertisements and return them with their orders.

Regarding this Kitt stated, "We are absolutely jammed with equipment in our present quarters awaiting the completion of our new building on Armitage Avenue here. Instead of just allowing the machines to gather up, and at the same time to give us the room we need, we are giving all buyers a special $5 \%$ discount if they
will remove our ad from the magazine and mail it in with their orders.

## CLOSE-OUT MUSIC MACHINES

ALL A-I CONDITION
5 Seeburg 8800 RC ............................... 550.00
 2 Wurlitzer 850 5 Wurlitzer 500
5 Wurlitzer 412 5 Seeburg Vogue 4 Seeburg Gem
6 Seeburg Envoy
5 Seeburg Maio
5 Rock-Ola 16, Remod. Cab...
I Mills Empress
5 Seeburg Victory Model 5 Wurlitzer Victory Model
410.00

1/3 Deposit, Balance C.O.D.
DAVE LOWY \& CO. 594 TENTH AVE. NEW YORK 18, N. Y.
(Phone: BRyant 9-0817)

## O'CONNOR VENDING MACHINE CO.

bally surf queens BALLY VICTORY DERBY CHICAGO COIN GOALEE

BALLY VICTORY SPECIAL BALLY UNDERSEA RAIDER CHICAGO COIN SPELLBOUND
eXhibit big hit - regular and multiple

## EXCLUSIVE VIRGINIA DISTRIBUTORS

PINTABLES and ARCADE EQUIPMENT
Zombie$\$ 59.50$
ABC Bowler ..... 49.50
Champ ..... 59.50
Horoscope ..... 54.50
Pan American ..... 59.50
Target Sgill ..... 25.00
Big Chief ..... 45.50
Sea Hawk ..... 54.50
Mystic42.50

| Ace Bombers | \$159.50 |
| :---: | :---: |
| Supreme Bolascore | 249.50 |
| Sky Fighters | 159.50 |
| Batting Practice | 98.50 |
| Superbomber | 199.50 |
| Rapid Fire | 99.50 |
| Shoot the Jap | 75.00 |
| Foot Ease | 64.50 |

DAN HAWLIEY 624 CRAWFORD STREET PORTSMOUTH, VA.

## KEN A. O'CONNOR

2320 W. Main street RICHMOND, VA.

## Packard Sales and Service Execs Meet



INDIANAPOLIS, IND - Shown here are Regional Sales Managers, engineers and management personnel of the Packard Manufacturing Corporation who convened with Homer E. Capehart early in July for the regular semi-annual sales and service conference in Indianapolis. The conference was specially highlighted by the presentation of the Packard PlaMor Model 400 Phonograph Hideawaý. A brilliant future was predicted for the " 400 " which is now climbing to full production as rapidly as material conditions will permit. These men are also soon to make formal presentation of the Packard Pla-Mor Model 7 Floor Phonograph.
Sessions of the service convention were held at both the Columbia and Niagara plants of the Packard concern. A feature of the three-day conference was the banquet held in the Travertine Room of the Hotel Lincoln. Among those present at the banquet (see photograph) were: Seated, left to right: Roy Burlew, W. H. Krieg, secretary and general counsel; E. E. Collison, consulting

## Immediate Delivery!

## America's

 FINEST REBUILT 50c Slots!Available in Gold, Silver or Black Chromes!
AS GOOD AS NEW! 2/5 or 3/5 Pay
The finest rebuilt 50 c slots on the market today Guarantee . . . Available from stock! Write - Wire - Phone for Distributors' Prices Silver Chrome Cabinets $\$ 39.50$ Brand New
Gold and Black Chrome Cabinets also
available; all completely assembled.
$5 c$, 10 c or 25 c play; $2 / 5$ or $3 / 5$ pay.

## American

## lmusement Co.

 W. Fullerton Ave., Chicago 39, III.:Capital 5300

MILLS 1-2-3 FREE PLAY '39 MODEL $\$ 42.50$

McCALL NOVELTY CO.
3147 Locust St.
St. Louis 3, Mo.
(Tel: 1644-1645)

Watch THE CASH BOX Every Week for the 'Best Coin Machine BUYS'


KEENEY'S
Three Way BONUS SUPER BELL
AUTOMATIC PAYOUT ONLY FIVE COIN MULTIPLE Any Coin Combination
TRIMOUNT
COIN MACHINE CO.
40 WALTHAM StREET
BOSTON
LIBerty 9480


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MASS.
engineer; W. F. Struby, president and general manager; Homer E. Capehart, chairman of the board; R. Foss, resional director, CIO; K. C. Schortemeir treasurer; Thomas Sandidge.

Standing, left to right: T. J. Hicklin, sales manager; S. T. Cass, manager, east central region; W. C. Mossbarger, manager Minneapolis region Fields, manager, Northwestern region; Harry Payne, manager, Ohio region; Earl Hess, sales department; D. V. Kennedy, manager, southeastern region; J. A. Darwin, manager, eastern region; Art Nagel, manager, south central region; R. Q. Kramer, manager, midwest region; Homer E. Capehart's two sons, Tom and Earl; H. I. Dollinger, manager, southwest region; J. E. Gaddis, manager, Denver region; C. E. Washburn, manager, west coast region; R. S. Bleekman, manager, Chicago region; W. J. Platka, export manager; J. F. Ratliff, advertising and sales promotion manager; W. F. Merchant, manager, mid-central region.

## NOTICE!! <br> CUT THIS AD OUT AND SEND IT IN

## WITH YOUR ORDER AND DEPOSIT

WE WILL ALLOW YOU A DISCOUNT OF

| CONSOLES <br> 5 c Comb. Super Bells <br> $\$ 279.50$ | Original Sky Fiters <br> Groetchen Zooms $\qquad$ $\qquad$ $\$ 169.50$ 34.50 |
| :---: | :---: |
| Bally Sun Rays, F.P. | Shoot the Bartender-Sam Conv. |
| 5 c Bakers Pacer-J.P.D.D. $\quad 195.00$ | Air Raider ....- 174.50 |
| ${ }_{5 c}^{5 c}$ Buckley Track Odds, J.P. $\quad 675.00$ | Genco Hoops .- ${ }^{\text {ar }}$ |
| Hi-Hand-Comb. $\quad 179.50$ | Batting Practice - --- 119. |
| Watling Big Game-5c P.O. - $\quad$ Mill | Shoot to Tokio Shoot the Woli-Black Light |
| Mally | Shoot the Wolit-Black Light.... |
| Waly big Top, P.O. | 0 |
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| Bally Big Top, F.P. $\quad 129.50$ | Muto. 2 for 5c Card Vendor ...- $\quad 39.5$ |
| Mills Jumbo, P.O., Late Head - | American Eagles, Ic ${ }^{\text {a }}$ |
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|  | Periscope Clical |
| te Head, 4-8ells, $3-5 \mathrm{c}$, $1-25 \mathrm{c}$ [ $\quad 688500$ | Drivemobile ${ }^{\text {a }}$ - ${ }^{\text {a }}$ |
| NE BALLS | Exh. Vitalizer, |
| rk Horse, | Penny Pack, Cig. Reels |
|  |  |
| 50 | SLOTS |
| Club Trophy | \$1.00 Jennings |
|  | 25 c Mills Benus Bells _ |
| Victorious, Sportsman, F.P., F.P., | 5 c Mills Blue Front-Orig. |
| Skylark, F.P. and P.O. | loc Watling Rolatop |
| Record Time, F.P. .... | 5 C Mills, Late Q.T. |
| Longacre, F.P. .... - - - - - 435.00 |  |
| Slue Grass. |  |
| Sport Specials, F.P. ${ }_{\text {S }}$ | Vest Pockets, Blue and Gold |
| Mills Owl 1 ' or 5 Ball, F.P. ${ }^{\text {a }}$ | ${ }_{5 c}^{5 c}$ Jenings Club Console Chief ---...-169.50 |
| ARCADE EQUIPMENT |  |
| Brown Anti-Aircraft .-. | 10 c Brown Fronts - |
| Wuiliams Lingo - | 10c Silver Chromes .__ |
| Buckley Treasure Diggers .-. | 25c Brown Fronts ... 189.50 |

ONE-HALF DEPOSIT WITH ORDERS, BALANCE C.O.D. OR SIGHT DRAFT. ${ }^{\circ}$


## Southern Cal. Juke Ops Assn Meet Turns Into Cry Against Direct Selling Jobbers



SAM RIKCLIN
LOS ANGELES - (By Special Wire to The Cash Box) The MOASC (Music Operators Assn of Southern Calif.) called a special meeting this past week at the North Star Auditorium here for the purpose of electing a new Board of Directors.
The organization had recently received its charter from the state and to comply with legal requirements a new Board of Directors was elected to approve the new charter.

The new board is now composed of:
Distributors \& Phono Operators NEW PHONOGRAPH CASTERS 2 in . Hard Rubber Whats $3 / 4$ in. thick with Retaining Sockets, fit any phonograph.
Lots of 100 Sets- 85 c per set-Sample Set $\$ 1$.
COLEMAN NOVELTY CO.
1023-25 Fifth Ave. (Main 1323) Rockford, ill.

CLOSE-OUTS
4 new Champion DeLuxe Hockeys......rite for Price 4 used perfect, clean Amusement Lite $\$ 259.50$
 new Exhibit Big Hits,
original cartons
5 new Bally surf ,
original cartons
6 used clean, perfect Gottlieb 3-way
3 used perfect Holly Grippers, ea..
22.50
13.50

We will pay $\$ 75.00$ each for Exhibit Sky Blazer, Do-Re-Mi, Double Play, West Wind, $\$ 65.00$ ea. for Duplex, Stars, Leader, Sunbeam and Zombie. Slo. each for Big Parade ond Knockout. Send
us your list for check and shipping instructions. K. C. NOVELTY CO.

419 Market St., Phil. 6, Pa. Market 7-4641

## Some REAL GOOD BUYS!

1 10c Silver Moon Chief....................... $\$ 150.00$ 1 Mills OwI, F.P. ..................................... 50.00 1 Chicago Coin Gobs, F.P. ..................... 85.00
1 Fleet, FP
1 Gun Club, FP 1 Hi Har, fp 40.00
40.00


HP ..................................... 90.00
1 Knockout, FP 75.00

2 Rotations, FP, ea FP, ea............... 1 Sky Chief, FF 50.00

1 Sports Parade,
1 Venus, FP.
1 Genco Defense, FP
2 Stratoliners, $\qquad$
$\qquad$
2 Two Way Super Bells ( $5 c \cdot 5 c$ )

## BEMAN SALES $\mathbf{C O}$.

217 NORTH MAIN STREET GLOVERSVILLE, N. Y.

Jim Marshall and W. Laymon Lee of this city and Ernest Bryant of Glendale. Walter Swartz, former secre-tary-treasurer tendered his resignation and this was accepted and Jay Bullock was chosen to fill this post.
Sam Ricklin of California Amusement Co., vice-president, presided at this meeting when it was learned that Dick Gallagher, president, had suffered a heart attack.
Some discussion was held over the increase in prices of new machines. From among the 45 members present there were many protests suddenly raised regarding the fact that direct sales were now current and that some of the members had lost locations because of this practise on the part of certain jobbers.
A resolution was adopted calling for a complete investigation and a report will be made at the next meeting naming those jobbers who have already sold direct and others who are attempting to do so.

## WHAT DO YOU NEED?

## WE HAVE IT!

thoroughly reconditioned
ARCADE EQUIPMENT
COUNTER GAMES
PHONOGRAPHS
FREE PLAY CONSOLES
PAYOUT CONSOLES
5-BALL F.P. PIN GAMES
1-BALL MULTIPLE F.P. TABLES
I-BALL MULTIPLE P.O. TABLES SLOT MACHINES

Write, Wire or Phone Today for Special Close-Out Prices

## NEW EQUIPMENT <br> Available for IMMEDIATE DELIVERY

MONARCH
COIN MACHINE CO.
1545 N. Fairfield Ave. Chicago 22, III. Armitage 1434


| MOTORS REPAIRED WURLITER - AM OLA - MILLS. Rewound to Factory Specifications |  |  |
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| WANT - BUCKLEY T-I2 or 24 MECHANISMS <br> M. LUBER |  |  |
| 503 W. 41 | (LOngacre ${ }^{\text {3-5939) }}$ | New |

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Williams
New 5 BALL
scott-crosse covpany


| 94 CONDITION That Gunuts! <br> SN: |  |
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| Lite--League, Slightly Used, Like NEW.............. 329.50Mills' Panoram (Solo-Vue) ................. 389.50 |  |
| Terms: $1 / 3$ Deposit. Balance C.O.D. |  |
| Every Machine Guaranteed Clean and in A-1 Operating Condition |  |
| Phone: Dlstrict 0500 |  |
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| 635 D St. N.W. | Washington 4. |




## CONSOLES

Keeney 5 c Super Bell Comb.
Fass Time ...............................................
Paces Pay Day ....................................... 139.50
Club House
Super Track Time, 9-c................................ 250.00
25 c Red Head Track Time.................... 150.00
1940 Galloping Dominos.
Triple Entry.

## SPECIAL

PHOTOMATIC-Late Model: Inside Lights..................... $\$ 695.00$

FOR IMMEDIATE DELIVERY
READY FOR LOCATION


| NEW MACHINES |
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| IMMEDIATE DELIVERY |
| Gottlieb's SUPERLINER ....................... $\$ 322.00$ |
| Chi Coin's SPELLBOUND ......................... 325.00 |
| Chi Coin's GOALEE ..................... 525.00 |
| Jennings' SLOTS—ALL MODELS ............... Write |
| Mills' VEST POCKET .......................... |
| 74.50 |
| Amusematic's LITE LEAGUE ................ 425.00 |

SEND $1 / 3$ DEPOSIT WITH ORDER

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| 1441 MAIN ST. | (MAIN OFFICE) | 1226-1230 BROADWAY |
| BUFFALO 8, N. Y. GRANT 0953 | 821-829 S. SALINA ST. SYRACUSE 3, N. Y. 2-5076 | ALBANY 4, N. Y. <br> 4-2109 |



NEW ORLEANS, LA.-Ed. Ponder of the New Orleans Coin Machine Distributors, this city, distribs for the AMI music line in this area, was honored by the appearance of the leading executives of the National Jazz Foundation who came to see his showing of the new AMI Model " $A$ " at the Rose Room of the Jung Hotel here.

Along with the execs of the $\mathrm{Na}-$ tional Jazz Foundation were a great many operators and jobbers from all over Louisiana who also came along to get their first look at the new AMI phono.

From left to right in this picture are: Ed. Ratajack of CMAC; Jim Hyde, assistant AMI salesmanager; Henry Alcus, president of the Na -

## Milo J. Herring

has taken over the
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REPAIR REMODEL CABINETS
FOR THE COIN MACHINE TRADE
NO CHANGE IN PRICES
tional Jazz Foundation; Miss Pat Spiess, executive secretary of the Foundation; Ed. Ponder of Louisiana Coin Machine Distributors and Chris Niessen, secretary-treasurer.


## R2-

CHICAGO CHATMER

Funny how some coinmen run for shelter even before the storm breaks. It seems that the old fight is gone from a lot of the boys we have around nowadays. In the years gone by coinmen used to fight harder than ever when a slump season took hold and always found a way to stimulate business all over again. Here at The Cash Box we've started on a program that will bring back those sales right up to the coming boom period and when all things bust wide open (which won't be.long from now) there'll be plenty of thanks due to this exclusive coin machine medium for the hard work it put forth at this time.

We note Vince Shay is driving around town in his new Buick these days and it sure does look nice to see the president of Bell-O-Matic in there driving away in this shiny new job . . . By the way Vince's very capable and cifficient Ida Voth is still vacationing up there in Mackinac Island, where everything is so cool and lovely. Paul Jock is back in Indianapolis, Ind. once again and will be in business under the name of Guarantee Distributing Co. He will handle a line of phonos, pin games, consoles and Pace slots. Good luck, Paul . . . Mid-State Coin Machine Co. moved to new and larger quarters at 2367 Milwaukee Ave.

Woolf Solomon of Central Ohio Coin Machine Exch., Columbus, in town this past week and making arrangements for shipments of new equipment to his place of business. Woolf is reported to be doing a grand job down in his part of the world . . . Red Odder of New Orleans, La. seen in town this past week looking things over and getting ready for the big break this fall

Henry (that man) Fox of New Orleans, La.. Jackson, Miss., Birmingham, Ala. and other points from the South, that is, the south, son, was back in town again. Henry should buy himself an airplane that would make it cheaper and easier for him. He's our southern commuter -in Chi every other day-so it seems . . . R. B. (Mac) McLaughlin, General Sales Manager for O. D. Jennings \& Co. off to the West Coast visiting with all the coinmen out there. Plenty of Jennings machines have been shipped out there and its seems that "Mac" is in for a grand reception from the ops in the west.

Al Schueneman, who represents O. D. Jennings in the New England states, spent the past week at the big Jennings factory getting a line on what's what and what's coming to take back to his territory with him . . . There's something new under the sun over at the Genco plant Al (World Wide Distributing Co.) Stern is visiting his Kanses City, Mo. branch and talks over future plans with Fred Merkel who will be in charge of the K. C. offices.

Jerome (Red) Jacomet of Red's Novelty Service, West Allis, Wis. was in town this past week and trying to grab some of those nice machines at 'way down prices, they tell me . . . Dan Cohen of Progressive Music Co., New Orleans, is in town again and is reported to be preparing a very interesting announcement to the trade via The Cash Box very, very soon. Watch for it . . . Morris Hankin of H \& L Distribs, Atlanta, Ga. flew into town to get himself a couple of hundred carloads of the new AMI phonos after his very successful showing in his beautiful coin machine offices in Atlanta. Morris says that Jack Lovelady won't be satisfied unless he comes back with at least 10 carloads.

Jules Peres of New Orleans also in town this past week and that great, big diamond Jules wears always interests me. Jules is reported to be doing a very good job down there in Nola and was up here arranging for delivery of more and more equipment

Irv Blumenfeld of The General Vending Sales Corp., Baltimore, Md. in town this past week and seen over at some of the important factories for whom he is distributor trying to arrange shipment of an entire trainload of various machines to his home town because he has so many, many advance orders on hand to fill.

Over at Ben Coven's (Bally distrib) they are demons'rating something radically new and different in the way of an electrical tester. Ops who saw it demonstrated were amazed to learn how quickly all parts on any game can
be tested pronto (electrical parts) saving many, many hours of time in locating trouble problems. The apparatus is very similar to the large testing equip't used by the most modernly equipped coin machine repair shops, only this is in miniature form. It comes in a self-containing case and weighs only 12 lbs . and provides a socket for heating a soldering iron, another to test bulbs. The name of it is Bico Electrical Tester and it is being exclusively distributed by Coven.

If Gil Kitt brings one more piece into his Empire Coin Mach. Exch. quarters he will have to move his offices out into the street. (Honestly, I've never seen so much equipment loaded into any one place in many. a day). It's no wonder to me why Gil is so anxious to move into his new, large quarters on Armitage Ave. where he'll have plenty of room to spread out. He sure does need it Over at Atlas Novelty Co. ran into a similer situation. There are so many, many phonos around that I just couldn't get into the place to say "hello" to Morrie and Eddie Ginsberg.
They tell me that Bert Davidson is still in New York. Wonder why? . . . Jack Nelson has moved to new and larger quarters at 2320 Milwaukee Ave. so's to make ready for the new Challenger phono and the new bowling game, "Strikes N Spares" he plans to manufacture here

By the way "Strikes N Spares" is the game Ed Johnson is building out in Hollywood, Calif. and which is stated to be a "real bowling game" with a 15c play idea on it . . . Lou Morris of Morris Novelty Co., St. Lcuis, Mo. in town this past week and reported to have looked around pretty carefully at all there was to see here.

Milt Salstone of M-S Distributing Co., who distribs Cosmo Records here, was quite thrilled to hear that his pal M. S. (Bill) Wolf had also taken on his first record distributing line and that it was Cosmo Records. Milt reports that Al Silberman is doing a terrific job setting up the record division of the Wolf firm . . . Haven't been able to catch up with DeWitt (Doc) Eaton of AMI for a minute. He's one of the busiest guys I've ever come across. Always on the go-and always going somewhere around the country-seems to hop a thousand miles like some of us think of going from the south side to the north side of town.

Lots of congrats to that grand, grand guy-J. A. (Art) Weinand of Rock-Ola on his birthday (Mon., Aug. 5) and betcha Art was rather thrilled to learn that one of his eastern distribs, Dave Stern of Elizabeth, N. J., was also born on August 5... Joe Beck of Telequiz Sales is reported to be busier than ever since he announced this unique console for plenty of callers have been calling around ever since . . . Leo Lewis feeling a little down in the mouth this past week, but, if I know Leo at allhe'll be completely perked up before the week is over.
Haven't heard from Jimmy (Globe) Johnson of late
Nor have we had any reports that Oscar Schultz is still hanging around that "shvitz". . . And Al (Bell Products Co.) Sebring is still getting over his visit to New York where he met so many interested in his "Beacon Coin Changer" . . . They tell me that some of the Bally men are out on the West Coast taking plenty of bows on their new "Draw Bell' console . . . Al (Beau Brummel) Tarsson left for N. Y. this past week. Hope he comes back sometime . . . Jack Keeney and Bill Ryan are reported to be busier than bees with a zillion orders on hand for their great console.

Dan Baum and Art Heinke of Baum Distributing Co., St. Louis, Mo. in town making the rounds seeing the factories. Dan tells us he'll be making an announcement in The Cash Box very shortly with a surprise for phono operators, featuring a new streamlined phono stand Richard Groetchen of Groetchen Tool \& Mfg. Co., away in Northern Wisconsin angling for the big ones . . . J. D. Lazar of B. D. Lazar Co., Pittsburgh, Pa. in town Bill Marmer, Sr., Sicking, Inc., Cincinnati, O. making the rounds . . Frank Overcamp, Clinton, Iowa operator visiting the distributors . . . The Mills employees held their annual picnic this past week, doing it up in high grade style as usual.


Things generally have been in the doldrums this past week, both in the record business and the coin machine trade. The lads along recordrow and coinrow are complaining about business all along the line. Some feel it is due to the normal summer slump, others believe it is part of the reconversion pains which all business will experience before much improvement will be noted; however, most persons who seem to be in the know are of the opinion that the present slump is a temporary one and will be pretty well over by the early part of fall. Let's hope so, and above all, let's keep punching our way out of this present uncertain period and smash our way into the real prosperity we all know is bound to come.

Our congrats and best wishes to William E. Happel, Jr. of Badger Sales, who was recently married to the former Mrs. Martha J. Barger of San Marino, Calif. The couple tripped up north to Lake Louise, in Canada, and were gone over three weeks. Bill can now get busy on his contractors and speed them up to finish his new building which, according to all reports, will be a showplace.

Bill Wolf has gone up to his San Francisco office to take over while Chet Garton, Bill's manager, takes a well deserved rest. Al Silberman just returned from a quick trip to Portland and Seattle and found things in good shape. He called on a lot of his old friends while in the north country and had a great time talking over old times. Al just bought himself a new home in Santa Monica and is busy chasing around with his wife, the former Lt. Commander Silberman. Mrs. Silberman has just been released from the service and is on her terminal leave. Wolf is setting up a separate organization to handle the distribution of phono records and has signed to distribute the Cosmo line.

Jack Gutshall is currently sponsoring Kay Starr, the beauteous singing star of Lamplighter Records, as the new queen of the juke boxes. In addition, he has just hired two new employees at his ever growing offices, Mrs. Ann Newkirk, as bookkeeper, and Mrs. A. H. Wilbur, as secretary. Jack Gutshall is one coinman who can travel around all the time and never worry about the business. He has one of the most capable and efficient general managers in the trade in Jack Allison, who certainly runs things well in Jack's frequent absences.

Among the ops seen along hot and dusty coin row this past week were: Sol Schwartz of Los Angeles; I. B. Gayer, San Bernardino; Stanley J. Little, Lakewood Village: Alex Koleopulos, Bakersfield; Anton Jeppesen, Maywood; James M. Holmes, Glendale; Barney J. Smith, Long Beach; Walter Leonart, Bellflower; Scott Dreyer, Downey; Frank Stein, L.A.; Leo Vaughn, El Centro; Ivan Wilcox, Visalia; Chris Torrez, Westmorland; L. Worley, Long Beach.

Paul Laymon has taken a great many orders for the new Bally "Draw Bell" console, and expects to make delivery of these new machines within a few weeks

Elky Ray of the Gold Coast Coin Machine Exchange has been displaying the new Gottlieb "Daily Races," a new one-ball, and the new Gottlieb "Superliner." Elky is quite unhappy about not having the space to display all of his swell new games, and is occupying a small store while impatiently awaiting the opening of his new office and showrooms. Shortages of material and what not have
been turning Elky's hair from a nice shade of brown to light gray.

Nels Nelson has the new all-electric automatic bowling game, "Strikes and Spares," on display on his floor. Nels has been getting swell responses from the ops who have seen and played the games and has taken many, many orders and cash deposits for future delivery. In addition, he is distributing the new "Phonette" measured music box and has been selling hundreds of pieces.

Dan Jackson of the Automatic Games Co. has taken a trip to San Francisco for a few days and is due back the end of the week. Sam Donin, the other half of the firm, is slowly going mad trying to find out why the local office of the Civilian Production Agency has stopped the work on their new building, it seems the boys were given an ok to proceed and, with just one or two days of work to finish, the CPA stepped in and ordered the work halted. Sam expects to get the situation cleared up shortly so that they can finish up the place in time for their grand opening which was scheduled for this week. In the meantime the boys are selling those Pace slots like mad.

Len Micon of Pacific Coast Distributors has received word that a number of new H. C. Evans "Bangtails" are expected within a few weeks. He is also awaiting word on deliveries of the new Packard hideaway. Len is taking a short trip to San Francisco on business . . . Ray Powers, of E. T. Mape Distributing Co., Inc., has just received a large number of used phonos from the northern part of the state and has completed remodeling and refinishing a good many of them. Ray informs us that the firm plans on opening offices in Stockton for the distribution of phonos and parts.

Len Kelly has just hired a new secretary for the firm's Dallas office. Her name is Ann Young. Several new salesmen have also been employed to sell in the Dallas territory. They are: Terry Fell, Vic Bias and Art Ballou. Kelly tells us that the sales of records have shown a great improvement since the firm opened their Dallas office, and he plans on opening an office in Omaha soon
W. Merle Connell of Quality Pictures has just finished recording the music for series 21 for the 16 MM . coin machine ops. He expects to have this series of film ready for distribution within three weeks.

Bud Parr of Solotone, having recently returned from a very successful trip on which he appointed distributors for the firm's new timed music box, has set up a national organization of more than twenty distributors. Parr tells us that the demand for the boxes is growing by leaps and bounds . . . Jules Bihari of Modern Records is planning an extended trip across the country and expects to be away from town for approximately four weeks. He expects to call on all of the firm's distribs and appoint a number of new ones in territories where the firm has no representation.

Robert W. Shidler, of the Southwest Distributing Co., was recently appointed to distribute a coin operated radio and plans on an announcement soon . . . Leo Mesner, of Aladdin Records, plans on releasing a number of new recordings for the phono trade which, he says, will be sensational . . . John Rough, of Phonofilm Productions, hired a new secretary to handle the increased volume of 16 MM . coin machine film biz . . . H. M. De Govia, of Dee's Service, may soon announce a new music box which he has been working on.



## B O S T O N

Si (Wurlitzer) Redd Distributing Co., is currently making plans for a big Fall sales campaign. With most of the necessary out-ot-town-business trips completed, he plans on spending more time at his headquarters here

Ed Ravreby, Associated Amusements, Inc., has been busy on long distance phone lines to obtain equipment for the local ops . . . Mr. and Mrs. Frank Ward, Fairlee, Vt., are celebrating 20 years of wedded bliss . . . George "Beau Brumel" White of Worcester, Mass., was a recent Boston visitor.

Walter Luby, Shrewsbury, Mass., came to Boston with his son to buy some new units. He operates the White City Park Arcade . . . Bill (Packard) Hamel, Hamel Distributing Co., sold a pair of music routes recently. Bill Greeley, same firm, hiked up to Concord (N.H.) on another week end . . . Good news in Vermont as county elections there upheld a number of ops. Same for Massachusetts with a recent Supreme Court ruling opening up a number of cities for free play games.
R. Driscoll, Danvers (Mass.) coinman, is now in California . . . Barry's Music, phono op firm, have added pin games to their operation . . . Milton Hoff, Boston Coin Machine, Inc., very enthusiastic over the new "Atomic Bomber" . . . M. Jacobs, Eliot Enterprises, Tradio jobbers, traveling New England. Claims there are lots of ready made locations for coin-operated radios Says it's just a problem of supply keeping up with demand.

Walter Curran, Dorchester pin game op, was a recent Boston visitor

Walter J. Midula, Palmer (Mass.) recently discharged from the Army, is another new coinop . . . Louis Fontaine, Greenfield (Mass.), disabled vet of World War II, plans to start a music route
Adolphe Dugas, Webster (Mass.) on a trip here. He's one of the more vigorous salesmen in coinbiz

## PHILADELPHIA

Art Schaffer, Emby Distributing Co., spent two days as guest of Ben Sterling, Wurlitzer distributor in Scranton. It was a two-day business meeting complete with dinner, refreshments and everything. Also present, to give the boys an inside picture of Wurlitzer doings, was Ben Holsinger. After business matters were cleaned up, Ben Sterling took the boys out to Rocky Glen Amusement Park. which he also owns and operates, and gave his guests and organization an outing they'll never forget.

Charlie Hannum, Atlas Distributing, says fishing is best at Forked River, N. J. Sam Weinstein, Charlie Hannum's associate, sold Mutual Music Co. to devote full time to serving operators of music machines, particularly operator will be invaluable in helping other ops along the Aircon phonographs. His successful experience as an way . . . Archie Welsh sold his interest in the Gilbert Amusement Co. His plans for the future are not settled.

Henry Margolis also sold his business, because of his health. In a few days he will be hospitalized to take care of some ailment that has been bothering him for some time. After he's in shape again, he plans a good, long rest and then stage a powerdrive return to the coin biz

Phil Dribbin, Hy-Tone Music Co. is happy about the phono route he bought. It's part of the Royal Distributing Co.'s business built up and sold out by retired Harry Elkins.

Frank Hammond, Scott-Crosse, is working hard and doing a great job helping South Jersey ops build a fine association . . . Atlantic City is enjoying record-breaking crowds this season and the Music Box, under the direction of Messrs Underberg and Cohen, is in there pitching Wurlitzer music in the best places. Their interests along the coast have been considerably expanded by acquiring Modern Music \& Amusement Co.'s routes . . . For the man with the most constructive hobby in the coin biz, we nominate Bill Chaitt, personable and versatile Seeburg representative of Automatic Equipment Co. He is build-ing-with his own hands-a house that he has dreamed about for a long time.

Sam Strahl of American Coin-A-Matic happily announces that deliveries of the AMI have begun. Sam's Personal Music is receiving a big reception . . . Ben Long, Mulligan Dist. Co., has doubled floor space to handle increasing sales of Aireon. Fred Mann of the Aireon's Chicago office was a delighted visitor at the enlarged facilities.

Johnny Peters, leading light at Pittsburgh Amusement Co., has found prospects to be so encouraging, as to purchase the two buildings his company now occupies Herby Rosenthal of Banner Specialty admits he's in high spirits over the momentarily expected arrival of the Packard hide-a-way phonograph.
Sam Horvitz of Acme Novelty Co. smiles and then jauntily says "I am patiently awaiting a 'Pitchem' shipment to arrive"

Ben Rodins and Mary, his wife, of Marlin Equipment Co., Washington, D. C., paid a visit last week to Mechanic Service, Eddie Steele's (Mechanic Service) farm . . . Jack Beever, the author at Tri-State Autocoin Co., has favorable reports of fine cooperation from manufacturers on his tentative Service Men's Course.

Lou Popkins, of Pittsburgh Coin Machine Exhange, will be a down East visitor this coming week. Look for him to play New York last. Meyer Popkins, who will be in charge, is looking forward to a big business week during Lou's absence. It seems he has all types of games.


Cool weather translated itself into a flood of nickels over the routes this past week-as customers, staying inertly at home during the humid days previously, bestirred themselves . . . Z. Zitta, who operates over in East St. Louis, is buying new equipment. His prize for July was a new Rockola, plus several used machines . . . Bill Offerman was another lucky phonograph owner with a similar machine ordered lo! these many months ago.

John Gazola of Star Novelty Company, out of cir culation for awhile, has reappeared on the St. Louis scene, shopping for pin games . . . where've ya been, John From Salem, Ill. comes the news that C. Creamens, pinball op, has purchased a string of peanut vendors and is all signed up for a new Vendit string

Low play on the routes because of beer shortages isn't confined to metropolitan areas, claims Ted Keyes of Farmington, Ill. . . . Ted's collections have nosedived in the past few weeks . . . Freddie Voucher of Festus, Mo. is the first op to secure a new Frisco pin game . . . congratulations, and how'd ya do it . . . While over at Centralia, Ill., Hudson Houser Company latched on to its second new phonograph in three weeks. Things are looking better . . . but you can't tell that to many of the boys.

We had a call from Todd Novelty Company at Normandy, Mo. . . . they report that new subdivisions going up are creating excellent locations . . . but there are no machines to fill them. Don't scramble, boys! . . . Barney Frericks of Arrow Novelty has recovered from a sniffle cold which kept him suffering over the past month.

John Elder of Olney, Illinois, is another op to go the limit . now he's fallen in line with a string of new Northwestern vendors . . . peanuts will go when all other things fail, John asserts. By the way, Bob Atchison of Granite City advises he's searching for popcorn machines. Bob was one of the first to crack the theatre lobby trade in the Alton Industrial district which comprises his routes

Art Schooley reports that his Schooley Music Company of the same city received a new phonograph this week . . . the shop closed up and celebrated far into the night.

A luminary spot on the coin machine circut is Ben Axelrod's newly-remodeled showroom and building. The Gottlieb distributor got tired of looking at jumbled stocks
now there's a place for everything in a neat, but colorful showroom full of leather furniture for the boys to swing their feet. Ben was the first distributor to remodel, incidentally.

# NiP wisn Ix CLASSIFIED ADVERTISING SECTION 

## CLASSIFIED AD RATE: 50c PER LINE

## WAMT

WANT-All kinds of cigarette machines. Must be complete with keys and in working condition. DuGrenier's Model S \$22.50; Model VD \$35.; Model W \$40.; Model WD \$45.; National's Model $9-50 \$ 50 . ;$ Model $9-30 \$ 55$.; Model 6-30 \$20.; Model 6-26 \$15. Send list. RAKE COIN MACHINE EXCHANGE, 609 SPRING GARDEN ST., PHILA. 23, PA.

WANT-Any quantities Longacres, Pimlicos, 41 Derbies, Club Trophies, Fairmounts, Turf Kings, Jockey Clubs; all makes and all models of Phonographs. Absolutely the highest cash prices paid. Equipment does not necessarily have to be in working order, if no parts are missing. PUGET SOUND NOVELTY CO., 114 ELLIOTT AVE., WEST, SEATTLE, WASH. Tel.: Alder 1010.

WANT-Used games and phonographs. Send list of equipment. McGLENN'S DISTRIBUTING CO., 612 FIFTH AVE., PITTSBURGH 19, PA. Tel.: AT 1818.
WANT-All models Keeney Super Bells combination Free Play and Pay-Out; Mills Three Bells; Mills Four Bells; Mills Jumbo Free Play, late Blue and Red; Mills Jumbo Combination F.P. \& P.O.; Bally Hi Hands; Bally Club Bells. Will pay top cash prices. Write today. BADGER SALES CO., 1612 WEST PICO BLVD., LOS ANGELES 15, CALIF.
WANT-Bankrolls, Wurlitzer Skee Ball Alleys and Music Boxes. S \& W COIN MACHINE EXCHANGE, 2416-20 GRAND RIVER AVE., DETROIT, MICH. Tel. CLifford 1956.

WANT-We will buy any kind or make of slot machine in any condition. Write full particulars of type, price and condition. NOTE: We repair, refinish and service all types of slots. Over 20 years of shop experience. G. B. SAM, 541 EAST 32nd ST., LOS ANGELES 1l, CAL. Tel.
ADams 7688.
WANT-Five Ball Free Plays; One Ball Free Plays; Combination and Free Play Consoles. Also Music. We will send our check immediately upon receipt of your list, stating guaranteed condition and lowest price. No Junk, please!! PALISADE SPECIALTIES C0., 498 ANDERSON AVE. CLIFFSIDE PK., N. J. Tel. Cliffside 6-2892.

WANT-Seeburg, Wurlitzer, Rock-0la, Mills, all models. Highest cash prices paid. Write, wire or phone and we'll give our highest offer within 24 hours. DAVE LOWY \& COMPANY, 594 TENTH AVE., NEW YORK CITY, N. Y. BRyant 9-0817.

WANT-Any quantity of Genco's Bosco's, Capt. Kidds and Argentines. State condition and price. R \& Y NOVELTIES, 131 CLINTON AVENUE, NEWARK 2, N. J. Tel. MArket 3-6105.
WANT-All types of 30 wire Wall Boxes and Adapters; Mills and Jennings Free Play Slots, Free Play Games; Arcade Machines; Scales; Complete tone arm assembly for Wurlitzer 600 or 750. ST. THOMAS COIN SALES, LTD., ST. THOMAS, ONTARIO, CAN.
WANT-0ld Genco or Chicago Coin Games. No legs - No Glasses. Need not be in working order. SQUARE AMUSEMENT CO., 88 MAIN ST., POUGHKEEPSIE, N. Y.
WANT-500 Pin Games. LEWIS COIN MACHINE SERVICE, 3924 W. CHICAGO AVE., CHICAGO, ILI.
Tel.: Belmont 7005.
WANT-Buckley Twin 12 or 24 mechanisms. Advise quantity, price and condition. M. LUBER, 503 W. 4lst STREET, NEW YORK, N. Y.

WANT-Late Model phonos, pin games, consoles, slots and old 12, 16 or 20 record Rock-0las. Write stating prices, etc. NOBRO NOVELTY COMPANY, 369 ELLIS STREET, SAN FRANCISCO, CALIF.

WANT-Bell Products Co. is badly in need of all types of equipment. Therefore, we will pay top dollar for any amount of pin games, consoles, phonographs, slots and arcade equipment. We will buy equipment on or off location. Write, wire or phong. BELL PRODUCTS CO., 2000 N. OAKLEY, CHICAGO 47, ILL.
WANT-Will pay best prices for old Chicago Coin games, also old Gottlieb games, irrespective of quantities. Send us your complete list. MID-STATE C0., 2848 ROOSEVELT RD., CHICAGO, ILL.
WANT-Liberty F.R. \$8.; Cigarette \$5.; Sparks Champion F.R. \$8. ; Sparks Mercury, American Eagle and Marvels \$5.; Aces, Imps, Cubs and Daval 21 \$3.; Vest Pockets \$25.; Columbias \$15.; Col. Vest Pockets, Yankee, Wings, Pokereno. Send list and details. ABCO NOVELTY CO., 809 WEST MADISON ST., CHICAGO, ILL. Tel.: Hay. 3695.
WANT-All types of arcade equipment and late pins. Send list stating price and condition of machines. A.B.C. COIN MACHINE EXCHANGE, 2475 CLYBOURN AVE., CHICAGO, ILL. Tel. : Diversey 7778.

WANT-Complete coin motor and slug rejector mechanism for 71 counter model Wurlitzer. WISCONSIN NOVELTY CO., 3734 NO. GREEN BAY AVE., MILWAUKEE 6, WISCONSIN. Tel.: Locust 0100.

WANTED-Your Used Phono Needles. We re-grind any straight shank, metal point, round or elliptical needles with extreme precision and guarantee NEW NEEDLE SERVICE at a terrific saving to the music operator. Almost five years of successful service to hundreds of music operators. It's an honest service. RE-SHARP NEEDLE SERVICE, P.0. BOX 770, FORT DODGE, IOWA.
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WANT-Phonographs, any make, any quantity. Advise fully what you have. AMERICAN DISTRIBUTING COMPANY, 2034 COMMERCE STREET, DALLAS, TEXAS. Tel.: Riverside 1526.
WANT-Keeney 4 Way Super Bells; Keeney Twins comb. F.P.-P.O.; Mills Three Bells; Mills Four Bells; Bally Club Bells comb. F.P.-P.O.; High Hands comb. F.P.-P.O. and other types of late consoles. Want only good machines, NO JUNK. Advise quantity, guaranteed condition and best price. Write or wire now. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO 3, CALIF. Tel.: HEmlock 1750.
WANT-100 Chicago Coin 1940 Home Runs. State price and condition. DURSELL NOVELTY CO., 176 ARCH ST., NEW BRITAIN, CONN. Tel.: 5154-W.

## FOR SALE

FOR SALE-Wurlitzer 950 \$625.; Monicker $\$ 65$.; Commander $\$ 45$. ; Bally Rapid Fire Gun $\$ 130$.; Big Chief $\$ 45$.; Gold Star $\$ 55$. ; Majors $41 \$ 50$.; League Leader $\$ 30$.; Home Run $42 \$ 95$. Horosc ope $\$ 60$. CHECKER AMUSEMENT CO., 733 6th AVE., HUNTINGTON, W. Va.
FOR SALE-Air Circus $\$ 124.50$; Gun Club $\$ 65$. ; Star Attraction $\$ 69.50$; 1938 Tracktime $\$ 65$.; Rock-0la Commando $\$ 525$.; Seeburg Colonel ESRC $\$ 465$.; Seeburg $12 \$ 139.50$; Rapid Fire $\$ 75$. Tokio Gun $\$ 40$. ; 1000 hole Cigarette Boards $85 申$ ea. OLSHEIN DISTRIBUTING CO., lloz BROADWAY, ALBANY 4, N. Y.
FOR SALE-4 Longacres (on bases) \$325. ea.; 1 Thorobred (legs) \$310.; 2 Total Rolls \$375 ea.; 1-616 Wurlitzer $\$ 195$.; 1-42/24 Wurlitzer Victory $\$ 395$. $1 / 3$ deposit. Balance C.O.D. F.O.B. Baltimore. WALDROP DISTRIBUTING CO., 1728 N. CHARLES ST., BALTIMORE 1 , MD. Tel.: Lexington 7647.
FOR SALE-Wur. 950 with fast stepper \& 3 \#l20 Wall Boxes $\$ 760$. ; Wur. 850's, A-l $\$ 700$. ; Seeb. 9800's RCES $\$ 595$. ; Singing Towers $\$ 300$. ; AMI HiBoy $\$ 400$. ; AMI Hidden unit wth 1 speaker, 5 Wall Boxes $\$ 250 . ;$ R.0. 16 Marbleglow $\$ 175 . ;$ R. 0 . Windsor Lite-up marbleglow $\$ 275$. ; Wur. 716 Lite-up grill $\$ 200$. ; R.0. Bar Boxes $\$ 12.50$; R.0. Masters, Supers, Rockolite $\$ 475$. G. N. VENDING CO., 663 W. BROAD, COLUMBUS 8 , OHIO

FOR SALE-Big Chief $\$ 49.50$; Commander $\$ 49.50$; Defense $\$ 89.50$; Fox Hunt $\$ 44.50$; Four Aces $\$ 119.50$; Gun Club $\$ 89.50$ Invasion $\$ 109.50$; Jungle $\$ 79.50$; Jeep $\$ 109.50$; Kismet $\$ 149.50$; Legionnaire $\$ 69.50$; Landslide $\$ 39.50$; Playtime $\$ 49.50$; Texas Mustang $\$ 79.50$; Twin Six $\$ 49.50$; Ten Spot $\$ 59.50$; Wow $\$ 34.50$. KING-PIN EQUIPMENT CO., 826 MILLS ST., KALAMAZ00, MICH.
FOR SAIE-Phonographs in first class condition, ready for immediate shipment. Prices in keeping with the market, not too low nor not over-priced, Wurl. 616, 24, 600, 500, 750, 750 E , 850, 950, Mills Thrones, Empress, R.0. Standards DeLuxes, Supers and Commandos, Seeb. Rex, Royals, Regals, Colonels, $8800,9800,8200 \mathrm{~s}$, etc. T. B. HOLLIDAY CO., INC., 1200 W . MOREHEAD ST., CHARLOTTE, N. C. Tel.: Ph. 4-2754.
FOR SALE-We are exclusive distributors in Maryland, D.C. and Va. for the famous COMPAS line of parts. Guardian DeLuxe Engineers Point Kits \$17.50 ea.; Guardian Operators Point Kits $\$ 9.50$ ea. ; Guardian Interchangeable Relay Kits $\$ 10.50$ ea. Write for quantity prices. SILENT SALES SYSTEM, 635 "D" ST., N.W., WASHINGTON 4, D. C.
FOR SALE-Music. l Rock. Spectravox \& Playmaster \$425.; 2 Rock. Spectravox \& Imperial Cellar Job $\$ 325$. ea.; 2 Rock. Standard Dial-a-tones $\$ 410$. ea. ; Wall \& Bar Boxes for above equipment \$15. ea., all in perfect shape. TRENTON AMUSEMENT COMPANY, 212 E. FRONT ST., TRENTON, N. J.
FOR SALE-We have them in stock. Contact us for your Hirsh Red Balls for state of Florida. Best money maker out today. Trouble free. Immediate delivery. Make us cash offer on any new or used pin tables you need. MURRELL AMUSEMENT CO., 1058 S. FLA. AVE., LAKELAND, FLA.

FOR SALE-3 Evans Ten Strike, 1 Low Dial, 2 High Dial, rebuilt and refinished, want offer for lot; 3 Seeburg Ray Guns, 1 Chicken Sam, 2 Coinex Rifle Range Conversions. These are all in good operating condition and of good appearance. Will sell one or lot at low price. ELECTRIC SERVICE CO., 1675 KING AVE., COLUMBUS, OHIO. Tel.: Ki 4795.

FOR SALE-2 Silver and Gold, 1 Green Vest Pocket \$25. ea. minor rep. ; 2 Sky Fighters $\$ 125$. ea.; 1 Tommy Gun $\$ 100$.; Bally Club Bell $\$ 150 . ; 1940$ G. Domino $\$ 100$. $1 / 3$ dep. N. M. WELCH, 1500 - 7 th ST., PARKERSBURG, W. VA.
FOR SALE-Massengill Pool Table refinished new cover, new balls and cue sticks 5c or l0c coin chute highest bid. PORTER ENTERPRISES, P.0. BOX 6037, W. ASHVILLE, N. C.
FOR SALE-New Total Roll. New Big Hit. Floor sample, like new, Suspense. A. P. SAUVE, 3004 GRAND RIVER, DETROIT 1, MICHIGAN. Tel.: 25788.

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# Nit byy <br> <br> CLASSIFIED ADVEATISING SECTION <br> <br> CLASSIFIED ADVEATISING SECTION <br> COIN MACHINÉ MART 

## FOR SALE

FOR SALE-Bally Victory Derby (floor sample) write; Champion Hockey (floor sample) write; Rock-0la Imperial 20 Phono (clean) $\$ 275$.; Packard \#400 Speaker $\$ 35$.; 11 Packard Wall Boxes (like new) $\$ 27.50$ ea.; 3 Wurl. \#331 Bar Boxes $\$ 15$. ea.; 2 Wurl. \#ll5 Wls. Wall Boxes $\$ 15$. ea.; 4 Wurl. 30-wire Wall Boxes $\$ 12.50$ ea. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE, IND. Tel.: 34508.
FOR SALE-2 Photomatons (4x25) \$500. ea.; 1 Photomaton (3x50) \$500.; 1 Sky_ghter \$175.; 25 lbs. Roovers Name Plate Tape $\$ 1.15$ per lb.; 12 Rolls $1 \frac{1}{2} 2^{n}$ x $1000^{\prime}$ Direx Positive Paper 1945 Dating. WANT-Ammunition . 22 Shorts. Will pay highest prices. PEERLESS VENDING MACHINE CO., 220 W. 42nd ST., NEW YORK, N. Y.
FOR SALE-DuGrenier, Rowe, National and Uneedapak cigarette and candy machines, all models, under market prices. All in good working condition, ready for location. Also all other coin equipment. Uneedapak parts. WANT-Will buy anything. Send us your list. MACK H. POSTEL, 6750 NORTH ASHLAND AVE., CHICAGO 26, ILL.
FOR SALE-5 Mills 1946 Vest Pockets, slightly used but in A-l condition (write); 2 Galloping Dominoes factory reconditioned \$100. ea.; 1 Sport King, factory reconditioned \$175.; 1 Ray's Track, factory reconditioned $\$ 90$. OWL MINT MACHINE CO., 26 BRIGHTON AVE., BOSTON 34 , MASS. Tel.: ALgonquin 3216.
FOR SALE-Singing Towers Model 201 in perfect condition and running order \$295. Terms $1 / 2$ deposit - balance C.O.D. WANT-Seeburg Wireless Wall-0-Matics, 5-10-25c 20-Selection Model. Will buy with cracked covers. Must be complete. ACE MUSIC CO., WAUKON, IOWA.
FOR SALE-New Champion Hockey $\$ 289.50 ; 25 \phi$ Jumbo $\$ 197.50 ; 25 \phi$ Pace Saratoga $\$ 157.50$; 10ф Pace Reels $\$ 139.50$; 10申 Jenn. Silver Moon $\$ 149.50 ; 30 \%$ Disc. lot of 48 Jackpot Slots. Request list. Set $5 \phi, 10 \phi, 25 \phi$ Mills Club Bells in new cabinets $\$ 800$. ; Bally Roll-Em $\$ 149.50$; New Packard Boxes \& Speakers, write. COLEMAN NOVELTY C0., 1025 FIFTH AVE., ROCKFORD, ILL. Tel.: Main 1323.
FOR SALE-One hundred (100) used late model, five ball free play pin ball machines. If interested, write or phone RELIABLE COIN MACHINE COMPANY. 192 WINDSOR ST., HARTFORD, CONN. Tel.: 6-3583.
FOR SALE-Factory rebuilt 1938 Keeney Tracktime Consoles with all latest improvements. Cabinets refinished like new. \$125. $1 / 3$ deposit. Bal. C.O.D. W. E. KEENEY MFG. C0., 7729 CONSTANCE AVE., CHICAGO, ILI. Tel.: Southshore 5524.
FOR SALE-Rock-0la Commando \$625.; 3 Standard \$400. ea.; 4 DeLuxe $\$ 425$. ea.; 2 Seeburg 8800 $\$ 625$. ea.; 1 Model K-20 record $\$ 325 . ; 1$ Mills Throne $\$ 325$.; 1 Wurlitzer 42/24 \$495.; I Wurlitzer 42/600 \$495.; 3 Wurlitzer 42/616 \$450. ea.; 1 Wurlitzer Counter 51 \$150. BLACKWELL MUSIC CO., 123 ELK AVE., ROCK HILL, S. C. Tel. : 238.
FOR SALE-Wurlitzer phonographs, 412 \$150.; 616 \$250.; Rockola Windsor \$275.; Monarch \$300.; 39 Standard $\$ 395$.; 39 DeLuxe $\$ 425 . ; 5$ wire wall boxes $\$ 12$. ea.; Buckley wall boxes $\$ 10$. ea.; Keeney wall boxes $\$ 5$. ea. Groetchen Liberty token counter games \$lo. ea. Send deposit with all orders. Prompt shipment. RADIO \& ELECTRIC SERVICE, BOX 400, DOUGLAS, WYOMING.
FOR SALE-2 Keeney Submarine Guns, clean paint, working order \$ll5. ea. FUNLAND, INC., 740 GRANBY ST., NORFOLK, VA.
FOR SALE-Brand new Victory Derbies. Write for prices. WESTERN DISTRIBUTORS, l226 S. W. l6th AVE., PORTLAND, OREGON.
FOR SALE-Rubber Plugs $10 \phi$ ea.; Soldering Irons $\$ 1.75$ ea.; Speaker Cabinets 12 in. $\$ 3.50$ ea.; 5 wire cable $15 \phi \mathrm{ft} . ; 7$ wire cable $18 \phi \mathrm{ft} . ; 9$ wire cable $20 \phi \mathrm{ft} .2$ wire zip cord $\$ 7.50$ per 500 ft .; point adjusters and file $65 申$ per set. ECONOMY SUPPLY CO., 2015 MARYLAND AVE., BALTIMORE, MD. Tel.: Ches. 6612.
FOR SALE-Universal Amplifiers, Standard model fits Wurlitzer, Rock-0la; Seeburg, Mills $\$ 54.50$; Deluxe Model Fits Wurlitzer, Rock-0la, Mills and Seeburg Remote. Extra volume, superb tone $\$ 69.50$. HASTINGS DISTRIBUTING COMPANY, 2014 WEST VLIET STREET, MILWAUKEE 5, WISC.
FOR SALE-40 Schermack 10c razor blade vendors. A-l condition, about half of them brand new. Easily convertible for vending stamps. Will take $\$ 175$. for entire lot. H. M. BRANSON DISTRIBUTING CO., 516 SO. 2nd ST., LOUISVILLE 1, KY. Tel.: WAbash 1501.
FOR SALE-Make offer. 2 D. D. Track Odds, Clean, Perfect. Ready for location. VALLEY VENDING C0., 101 BRADDOCK AVE., TURTLE CREEK, PA. Tel.: Valley 9946.
FOR SALE-2 Mills Dance Master. Both machines are in perfect condition. Also several hundred salesboards. X-CEL NOVELTY CO., 5240 N. Ilth ST., PHILA. 41, PA. Tel.: Mi 4-2624.

FOR SALE $\$ 25.00$ and up Mills, Jennings, Watling Slots in $5-10-25 c$ A-l operating condition; 5 Ball Free Plays; l-ball P. 0. games Mills Panoram \$325. Send for list. MITCHELI NOVELTY CO., 1629 WEST MITCHELL ST., MILWAUKEE 4, WISC. Tel.: MItchell 3254.
FOR SALE-We can make immediate shipment of our famous exclusive new Plaskite casters for your phonos. Treat each phono on your route to a new set of these fine casters. Will not scratch hardwood floors. Price only $\$ 1.50$ per set of 4 casters complete with steel sockets. L. BERMAN \& COMPANY, 112-114 N. W. FIRST STREET, EVANSVILLE 8, IND. Tel.: 3-2734.

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# WHe gisi IUX <br> CLASSIFIPD ADVERTISING SECTION <br> <br> FOR SALE 

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FOR SALE－1 Keeney Tracktime Console 1938 \＆ 11939 \＄200．for both；616 Rock－0la \＄l85．；many other buys．Write us today to get on our mailing list for＂National＇s Mewsette＂monthly bulletin．NATIONAL NOVELTY CO．， 183 MERRICK RD．，MERRICK，N．Y．Tel．：Freeport 8320.
FOR SALE－Arcade Equipment．Lost Lease and must sell．Make offer all or any part．Bally Defender；Chicken Sam Con．；Keeney Submarine；Bally Torpedo；Exhibit Ride－A－Bike；Shoot Your Way To Tokio．All perfect condition．GENTRY MUSIC \＆SALES CO．，ALAMOGORDO，N．MEX．
FOR SALE－The＂Beverator，＂America＇s finest portable refrigerator，is tops to hold a location． Holds and cools 12 bottles，beer．Priced at $\$ 10$ ．Guaranteed satisfaction．Send for Cir－ cular．P．K．SALES CO．， $6 \mathrm{th} \& \mathrm{HYATT}$ AVE．，CAMBRIDGE，OHIO．
FOR SALE－5 Wurlitzer 600R \＄425．； 2 Wurlitzer 600K \＄450．ea．； 1 Seeburg 8800 ESRC \＄650．；1 Seeburg $8800 \$ 550$ ．； 1 Rock－0la DeLuxe $\$ 425$ ．BRILLIANT MUSIC CO．， 4606 CASS AVENUE， DETROIT 1，MICH．TEL．：TEmple 1－7455．
FOR SALE－Used Genco Total Roll in perfect condition，like new（write）．CHESAPEAKE VENDING SERVICE， 2200 E．NORTH AVE．，BALTIMORE，MD．
FOR SALE－Solovue Lamps \＄2．ea．；\＃6SC7 Metal Tubes 90c ea．，minimum order 12 tubes． $1 / 3$ Deposit，balance C．O．D．GEORGE PONSER COMPANY， 713 SPRINGFIELD AVE．，NEWARK，N．J． FOR SALE－4 Packard Boxes in perfect condition $\$ 25$ ．per box．MELODY MUSIC CO．，II3 N．E． 9 th ST．，MIAMI，FLA．Tel．：9－1301．
FOR SALE－New 2 wire Zip Cord 250 ft ．coils $\$ 4.75$ ；Maple Skeoballs $31 / 8 \mathrm{ln}$ 66c ea．，$\$ 62$ ．per C ； $2^{3 / 4 "} 60 \mathrm{c}$ ea．，$\$ 56$ ．per C；21／2＂ 54 c ea．，$\$ 50$ ．per C；21／4＂ 50 c ea．，$\$ 46$ ．per C．BLOCK MARBLE CO． 1527 FAIRMOUNT AVE．，PHILA．30，PA．
FOR SALE－l0 Columbias Cigarette Reels $\$ 39.50$ ea．； 7 Penny American Eagles and one Marvel． All non－coin operated（write）．HY－G AMUSEMENT CO．， 1415 SOUTH WASHINGTON AVE．，MINNE－ APOLIS，MINN．Tel．：ATlantic 8587.
FOR SALE－Back Board Glass for most all old Chicago Coin Games and old Gottlieb games \＄3．ea． In lots of five $\$ 2.50$ ea．MARVEL MANUFACTURING CO．， 2124 MIIWAUKEE AVE．，CHICAGO，ILL．
FOR SALE－Brown Cherry Front Castings $\$ 19.50$ ；Universal Amplifiers A \＆B Models，Model A $\$ 49.50$ ，Model B fits all incl．Hi Tone $\$ 69.50$ ；Hand trucks，rubber tires $\$ 9.95$ ；Phonograph casters，set of $4 \$ 1.45$ ；Record Carrying Cases $\$ 5.95$ ；Coin Wrapper 65c per box，lo boxes or more 60c ea．Case of 28 boxes 55c ea．BADGER NOVELTY CO．， 2546 N．30th ST．，MILWAUKEE 10，WISC． FOR SALE－We have available Fruit Reel Top Glasses for Bally Big Top，2－4 and 3－5 payout $\$ 10.00$ each or $\$ 84.00$ in dozen lots．MECHANIC＇S SERVICE， 2124 FIFTH AVE．，PITTSBURGH 19，PA． Tel．：ATlantic 0662.

FOR SALE－Reconditioned Seeburg Wall－0－Matic Wireless Boxes $\$ 28.50 ; 3$ wire boxes $\$ 24.50$ ； Kockola reconditioned Bar Boxes 5 wire $\$ 19.50$ ；Wall Boxes，late $\$ 15 . ;$ Buckley Chrome l6， 20 ， 24 ＇s Wall Boxes $\$ 22.50$ ；Keeney Wall Boxes，late $\$ 6$ ．Other types available．Write or call your needs．E．T．MAPE， 1701 W．PICO BLVD．，LOS ANGELES 15，CALIF．Tel．：DRexel 2341.
FOR SALE－5 Panorams $\$ 390$ ．ea．； 1 Seeburg 8800 RCES $\$ 575 . ; 1$ Seeburg Envoy RC $\$ 495 . ; 1$ Wurl－ itzer 600R $\$ 435$ ．； 1 Wurlitzer $500 \$ 465$ ．； 5 Supreme Skee Roll $91 / 2 \mathrm{ft}$ ．$\$ 195 . ; 1$ Wurlitzer Skee Ball $14 \mathrm{ft} . \$ 195$ ．MARCUS KLEIN， 755 loth AVE．，N．Y．，N．Y．

FOR SALE－Wurlitzer 412 \＄159．；Wurl． 616 \＄229．；Wurl． 600 \＄460．；Wurl．700 \＄625．；Wurl． 500 $\$ 475$ ．；Wurl． $800 \$ 710$ ；Wurl． $750 \$ 735$ ．；Wurl． $850 \$ 795$ ．；Wurl． 780 \＄675．；Seeburg Envoy E．S．R．C．$\$ 495$ ．；See．Hi Tone $8800 \$ 565$ ．；See． 8200 E．S．R．C．\＄620．AMERICAN VENDING CO．， 810 FIFTH ST．，MIAMI BEACH 39，FLA．Tel．：58－1619．
FOR SALE－Postage Stamp Vending Machine Folders 39c per 1000，when ordered in multiples of 25，000．New low price．THE TRANSWESTERN CO．， 742 MARKET ST．，SAN FRANCISCO，CAL．Tel．： EXbrook 4351.
FOR SALE－l Golf Ball Vendor \＄225．； 1 lo申 Blue Front，like new \＄175．；l Jumbo Parade P． 0. \＄105．；1 Big Game F．P．\＄125．； 2 Stage Door Canteens \＄225．ea．； 1 Idaho \＄225．；1 Hawthorne $\$ 59.50$ ；l Sweepstake $\$ 59.50$ ；Plastics for Seeburg，Wurlitzer，Rock－0la．ASSOCIATED AMUSEMENTS，INC．， 846 COMMONWEALTH AVE．，BOSTON，MASS．Tel．：Lon． 8440.
FOR SALE－25 Model 80 Kirk Astrology Scales $\$ 169.50$ ea．THE VENDING MACHINE CO．，205－215 FRANKLIN ST．，FAYETTEVILLE，N．C．Tel．： 3171.
FOR SALE－Chicago Coin Goalee，like new and packed in original crate．Write for price．HALL BROS．SALES CO．， 1817 － 4 th AVE．，JASPER，ALA．
FOR SALE－Bumper Rings，small－medium－large；Coin Chutes；Plunger Tips；Springs；Rebound Rubbers；Suction Cups Steel Balls（all sizes）；Cleaner Fluid；Casters；Locks and Motors． Do you need hard to get coin machine parts？＂Write－Wire or Phone for complete list．COIN MACHINE SERVICE CO．， 2307 NO．WESTERN AVE．，CHICAGO，ILL．Tel．：Humbolt 3476.
FOR SALE－At Special Prices，Mills Gold Chrome Slots，Set of 5－10－25申 Play \＄575．；Mills Club Consoles，Set 5－10－25申 Play \＄875．；Jennings Club Consoles 5申 \＄150．；10申 \＄175．；Brand new Mills Glitter Q．T．$\$ 79.50$ ea．；B \＆G Vest Pockets $\$ 49.50$ ea．；used Champion Hockey，write． Send $1 / 3$ deposit $\&$ shipping instructions．MONARCH COIN MACHINE CO．， 1545 N．FAIRFIELD AVE．， CHICAGO 22，ILI．

# Nix CLASSIFIND ADVEATISING SECTION COIN MACHINE MART 

## FOR SALE

FOR SALE－850 E \＄695．；800 \＄650．；750M \＄650．；500A \＄395．；600K \＄400．；Brand new Smileys （write）；Goalee（new）write；Goalees（like new）write．l／3 Deposit required．R \＆S SALES CO．，3rd \＆BUTLER ST．，MARIETTA，OHIO．

FOR SALE－Wurlitzer 950 \＄735．； 850 \＄750．； 616 \＄275．；412 \＄195．；Rock－0la Commando \＄600．；＇39 $\$ 450 . ; \quad 40 \$ 425 . ;$ Mills Throne $\$ 300$ ．All in excellent condition． $1 / 3$ down，balance C．O．D． SHAWNEE VENDING CO．， 230 KANSAS AVE．，TOPEKA，KANSAS．

FOR SALE－New Seeb．Hideaway \＄475．；Wurl．Mod． 850 \＄700．；R．O．Standard $\$ 375 . ;$ Wurl． 500 $\$ 400$. ；Jumbo Parades P．0．$\$ 100 . ; 9800$ Hi－Tone R．C．$\$ 600$ ．；Bakers Pacers，used l month $\$ 250$. Mills Bonus $5 \phi \$ 160$. ；Mills $5 \phi$ Futurity $\$ 100$. ；Watling $10 \phi \$ 75$ ．；Keeney Super Track Time \＄200．BELMONT VENDING CO．， 703 MAIN ST．，BRIDGEPORT，OHIO．Tel．：Bridgeport 750.
FOR SALE－1 Chrome Columbia 5c－10c－25c Conversion \＄50．；1 Keeney Submarine Gun \＄50．；1 Shoot Your Way To Tokio Gun \＄50．HOUGEN SPECIALTY C0．， 391 BASALT ST．，IDAHO FALLS，IDAHO．
FOR SALE－l Evans Tommy Gun $\$ 99.50$ ； 1 Bally Rapid Fire $\$ 159.50$ ； 1 Goalee（floor sample） write； 10 used Columbus Peanut Machines $\$ 6$ ．ea．； $101 \phi$ Magna Peanut Vendors $\$ 6$ ．ea．1／3 Deposit．BIRMINGHAM VENDING CO．， 2117 THIRD AVE．NO．，BIRMINGHAM，ALA．
FOR SALE－For best prices on all types of salesboards，both money salesboards and plain head－ ing boards in all sizes．Write：A．N．S．COMPANY， 312 CARROLL ST．，ELMIRA，N．Y．
FOR SALE－3 9800 R．C．$\$ 600$ ．ea．； 28200 R．C．$\$ 625$ ．ea．；Col．ESRC $\$ 500$ ．；800 W．Adpt．\＄700．； R．0．Std．\＄385．；AMI Top Flight \＄200．；Wall－0－Matics，write；others，write．UPSTATE AMUSE－ MENTS， 270 STATE ST．，WATERTOWN，N．Y．
FOR SALE－Crystal Pickups．Immediate delivery of Astatic Crystal Pickups．No．L－22 A or B－2 $\$ 3.00$ each，$\$ 33.00$ per dozen．HARRY MARCUS COMPANY， 816 WEST ERIE STREET，CHICAGO 22 ， ILL．
FOR SALE－New－Used Slots，write．Ten Spot \＄40．；Scoop \＄20．；Dude Ranch \＄30．；others，write． 5 King Pins $\$ 150$ ．ea．； 3 Air Raiders $\$ 90$ ．ea．； 3 Bowl－A－Bomb $\$ 50$ ．ea．；Poker \＆Joker $\$ 70$ ． ROGER SHEPARD， 270 STATE ST．，WATERTOWN，N．Y．
FOR SALE－All Steel Frame Hand Trucks，solid rubber large balloon tires， 2.75 by 10 inch roller bearings．All models and sizes．Pamphlets free．After 10 days trial if not satisfied，all money refunded．CHARLES PITTLE \＆COMPANY， 79 BEETLE ST．，NEW BEDFORD，MASS．Tel．：2－3474．
FOR SALE－For Best Prices on New and Used Coin Machines，Sales Boards，Candy and Merchandise Deals write STEWART NOVELTY CO．， 1361 SO．MAIN ST．，SALT LAKE CITY，UTAH．
FOR SALE－2 Wurlitzer D．C．Motors $\$ 12.50$ ea．；Rock－0la Bar Boxes \＄5．ea．；Rock－0la Wall Boxes $\$ 10$ ．ea．；Red Dot Amplifiers $\$ 37.50$ ea．M．A．POLLARD C0．， 725 LARKIN ST．，SAN FRANCISCO 9 ， CALIF．
FOR SALE－Rock－01a Premier \＄570．；Wurlitzer 12 Re．\＄185．；Wurlitzer 616 Lite－up \＄285．；Wurl－ itzer 600 Victory $\$ 495$ ．；Wurlitzer 500K Victory $\$ 550$ ．；Mills Throne $\$ 325$ ．；Rock－0la Spectravox \＄85．MODERN MUSIC MACHINE CO．， 2614 W．PICO BLVD．，LOS ANGELES，CALIF．
FOR SALE－Wurlitzer 780－E，perfect condition \＄575．；DuGrenier Model＂S＂ 7 column cigarette machines，refinished $\$ 47.50$ ea．；used Stage Doors，write．LAVOIE \＆HILLMAN，INC．， 2 E．MAIN ST．，FALI RIVER，MASS．Tel．：F．R．8－5431．

FOR SALE－Bargain：Genuine leather cigarette cases with a transparent covered picture frame． Make ideal prizes for salesboards．etc．Each case comes individually boxed．Nationally adver－ tised at \＄l．While they last at 36c ea．in gross lots．Send \＄l．for sample．BYRON NOVELTY CO。， 2045 IRVING PARK，CHICAGO，ILL．
FOR SALE－4 Twin 12 Wurl．in steel cabts．w．adapt．\＄225．．ea．； 68800 RC \＄625．ea．； 29800 RC \＄625．ea．； 1 Mills Throne $\$ 300$ ．；Seeb．Wls．5申 Wall－0－Matic Boxes \＄30．；Wls．5－10－25申 Wall－0－Matic Boxes $\$ 35 . ; 5-10-25 ¢$ Bar－0－Matics $\$ 35 . ; 124$ Mod．Wls．Remote Control $\$ 400$. $1 / 3$ Dep．，Bal．C．O．D．UNION AUTOMATIC MUSIC CO．， 614 SPRING GARDEN ST．，PHILA．23，PA． Tel．：Walnut 2－1432．
FOR SALE－Lumilines－18＂or 12＂long，clear，frosted or white．Write．Brand new tubes 5Y3 $45 \phi$ ea．；Fuses，approved auto，type，e amp．3申 ea．；10－15－20－5 amp．2ф ea．（1000 to pack）； Plug Fuses，tops for quality 3 amp ．\＆ 6 amp．（ 100 to pack） $4 \frac{1}{2} \phi$ ea．； 1000 Cotter Pins， assorted， $75 \phi$ per box；12＂speakers $\$ 7$ ．ea．ARCADE BULB CO．， 56 W .25 th ST．，NEW YORK 10， N．Y．Tel．：WAtkins 9－7490．
FOR SALE－Wurlitzer 24 in new finish ready for location $\$ 375$ ．；Periscope $\$ 75$ ．；Mills QT Glitter Gold lф $\$ 45$ ．；Ten Strike，A－1 shape $\$ 45$. ；Keeney Anti－Aircraft gun and lots of parts， make offer．ACE AMUSEMENT SALES， 27 STROUD ST．，WILMINGTON 21，DELA．
FOR SALE－Phonographs：Seeburg 8800 ES $\$ 565$ ．； 9800 ESRC $\$ 575$ ．；Special Hideaways $\$ 300$. ； Wall－0－Matics $\$ 47.50$ ；Wurl．Victory $500 \mathrm{~K} \$ 400$ ．；24A Vic．$\$ 375$ ．；Rock－0la DeLuxe $\$ 385$ ．； Rock－0la 16 Lite－up $\$ 200$ ．；Seeburg Gem \＄335．；Rock－0la Glamour \＆Playmaster \＄385．PARKEY PHONO SALES， 3923 W．62nd PLACE，CHICAGO，ILI．

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FOR SALE－Brand new LoBoy l申 weighing scales； $1 \phi$ nut and candy vendors； $5 \phi$ bulk nut machines and the famous VENDO automatic（non－electric）Changemaker which delivers nickels from dimes and quarters．Send for free literature．R．H．ADAIR C0．， 6925 W．ROOSEVELT RD．， OAK PARK，ILL．
FOR SALE－3 Wurlitzer Steppers．Best offer takes．CHEMICAL CITY MUSIC CO．，CHARLESTON，W．VA．
FOR SALE－1 16 Record Rock－01a $\$ 175 . ; 2616$ Wurlitzer $\$ 225$ ．ea．； 1 500K Wurlitzer $\$ 475$. 1430 Speaker \＆Box $\$ 75$ ．； 28800 Seeburg $\$ 550$ ea．MILROSE AMUSEMENT CO．，INC．， 97 OSBORN ST． BROOKLYN，N．Y．
FOR SALE－Air Raider \＄75．；Jungle Camp F．P．\＄50．；Royal Flush \＄50．；Sugar King \＄50．；Dark Horse $\$ 50$ ．；Bangtail $\$ 50$ ．；Big Hits（write）；Columbias 5－10－25 new \＄145．；Mills Chrome 5－10－25 \＄125．ea．；Pace Comets B．F．\＆DeLuxe 5－10－25 \＄75．each；new Hockeys（write）． WANT－All types of music machines．LEHIGH SPECIALTY CO．， 1407 W．MONTGOMERY AVE．，PHILA． 21 ， Tel．：Pop． 3299.
FOR SALE－Phonographs： 24 Victory Models 500－600－780 Rev．； 25 Models 600K； 20 Model 500. Cash Box Prices．CENTURY MUSIC C0．， 2134 S．WABASH AVE．，CHICAGO 16，ILI．Tel．：Vic． 0787.
FOR SALE－The best in used．equipment，every piece looks like new．Guaranteed to be thoroughly reconditioned and in perfect operation．Rock－0la Commandos \＄610．；Wurlitzer 600 Rotary $\$ 475$ ．；Wurlitzer 950＇s $\$ 750$ ．；Wurlitzer 750 E ＇s $\$ 725$ ．；Seeburg Hi－Tones 9800 RCES $\$ 645$ ．； Hi－Tones 8800 RCES $\$ 625$ ．；Hi－Tones 8200 RCES $\$ 650$ ．J．J．GOLUMBO \＆CO．， 116 NEWBURY ST．， BOSTON，MASS．Tel．：Kenmore 3886.
FOR SALE－All good looking Machines，good working Condition．Five Balls－l Zig Zag \＄60．； 1 Gun Club $\$ 60 . ; 1$ Sink．The Japs $\$ 40$ ．Consoles－Jumbo Parade Payout $\$ 125 . ; 1$ Big Game F．P． \＄110．； 1 Ball－Contest $\$ \dot{6} 5$ ．CAPITOL AMUSEMENT C0．， 4 BARRE ST．，MONTPELIER，VT．Tel．：826－W．
FOR SALE－Wurlitzer 616 \＄185．；600 \＄425．；750M \＄650．；780M \＄650．； $850 \$ 725$ ．；Seeburg Vogue $\$ 450$ ．； $8800 \$ 535$ ．；Rock－01a＇39 Counter $\$ 150$ ．；Commando $\$ 500$ ．${ }^{\prime}$＇BRIEN MUSIC CO．， 348 THAMES ST．， NEWPORT，R．I．Tel．： 577.
FOR SALE－1 Seeburg 12 record $\$ 100 . ; 1$ Mills Empress $\$ 300 . ; 1$ Mills Throne $\$ 290$. ； 2 Rock－0la Monarch \＄200．ea．； 2 Wurlitzer \＃850 \＄725．ea．GEORGE WORKMAN， 817 MORTON AVE．，CHESTER， PA．Tel．：Chester 3591.
FOR SALE－Two or Seven National Skee Balls 36 ft ．long．Will sell or trade．A B AMUSEMENT CO．， MAIN STREET，MARGARETVILLE，N．Y．，Tel．：104W．

FOR SALE－5 Mills Original $5 申$ Blue Fronts，like new；l Melon Bell；l Bonus Bell \＄l45．ea．， perfect A－1 shape \＆appearance，best buy in country；5申 Q．T．\＄110．；10申 Q．T．\＄120．both blue fronts；Jumbo Parade $5 \phi$ F．P．late model $\$ 75$ ．；Bobtail FP $5 申 \$ 99.50$ ；Keeney Kentucky $5 申 7$ Coin Head $\$ 99.50$ ；used Big Hit \＆Surf Queen（write）both like new；Landslide $\$ 39.50$ ； Majors＇ $41 \$ 49.50$ ；Monicker $\$ 75$ ．；Target Skill $\$ 35$ ．；ABC Bowler $\$ 49.50$ ；Play Ball $\$ 35$ ．； Bolaway $\$ 65$ ．Big Time $\$ 39.50$ ；Velvet；Boom Town $\$ 29.50$ ；Slugger $\$ 59.50$ ；Midway $\$ 99.50$ ． GENERAL COIN MACHINE CO．， $227 \mathrm{~N} . \operatorname{loth}$ ST．，PHILA．，PA．Tel．：WA 2－4378．

FOR SALE－Seeburg 9800 ES \＄575．；Seeburg 9800 RC \＄600．；Seeburg 8200 RC \＄635．；Seeburg Colonel RC $\$ 500$. ；Seeburg Classic ES $\$ 450$ ．；Rock－0la Counter Model $\$ 145$ ．；Wurlitzer 616 $\$ 239.50$ ；Wurlitzer $412 \$ 175$ ．；Seeburg $5 / 10 / 25 \phi$ wireless wallbox $\$ 49.50$ ；Seeburg Bar Box $\$ 45$ ．；Seeburg WS－2Z wireless wallbox $\$ 37.50$ ；Seeburg Bar Brackets $\$ 3$ ．；Wurlitzer 145 Stepper \＄35．；Wurlitzer 100 Wall Box \＄15．；Twin 16 Adapter \＄25．； 37 Snack Machines， 14 stands $\$ 350$ ．；Twin 12 steel cabinet $\$ 25$ ．；used juke box records，per thousand $\$ 90$ ． 10,000 title strips $\$ 3.75$ ；all tubes and miniature light bulbs $40 \%$ discount．DAVIS DISTRIBUTING CORP．， 738 ERIE BLVD．EAST，SYRACUSE，N．Y．， 875 MAIN ST．，BUFFALO，N．Y．
FOR SALE－For the fastest moving salesboards and jar tickets，write GALENTINE NOVELTY CO．， 520 E．SAMPLE ST．，SOUTH BEND 18，IND．
MISCELLANEOUS

NOTICE－Parts and Supplies．Radio Tubes for The Coin Machine Trade．70L7GT will soon be available．Write for our twice monthly inventory release．W．R．BURTT，＂The Coin Tube Man＂， 442 N．SENECA，WICHITA 12，KANS．
NOTICE－We are organized for the best interest of the Coin Machine Operators of Los Angeles County．We will welcome any correspondence from any association in the country．ASSOCIATED OPERATORS OF LOS ANGELES COUNTY，INC．， 1351 W．WASHINGTON BLVD．，LOS ANGELES 7，CALIF．
NOTICE－I will buy and sell Music，Arcade，Candy Machines．What have you？What do you need？ STATE VENDING COMPANY， 300 HARRISON AVE．，BOSTON 18，MASS．

[^4]NOTICE-Missouri and Southern Illinois Operators. We are distributors for Chicago Coin Mach:ne Company and now delivering Goalee. It's Sensacional! BAUM DISTRIBUTING C0., 2718 GRAVOIS AVE., ST. LOUIS 18, MO.
NOTICE-Speed that's us. 1 hour Amplifier service; l hour tone arm service. We recon speakers. Reasonable prices. All work fully guaranteed. DEE'S SERVICE SHOP, 1119 VENICE BLVD., LOS ANGELES 15, CAL. Tel.: FE 7875.
NOTICE-Operators-Jobbers-Distributors. Tell us what you want to sell or tell us what you want to buy, we have it. Factory Distributor and Jobber for the Leading Coin Machines. "The Coin Machine Man" FRANK HARRIS, 430 SOUTH BROADWAY, POPLAR BLUFF, MO. Tel. : 359 •
NOTICE-Complete phonograph repair service, amplifiers, motors, pickups, and counter boxes. Used equipment bought and sold. Write or phone. NELS NELSON, 2329 W. PICO BLVD., LOS ANGELES. Tel.: Fitzroy: 0545.

NOTICE-Write for our list of True Value Buys. Slots, Pins, Consoles, Music, Arcade. LEADER SALES C0., 131-133 FIFTH ST., READING, PA.
NOTICE-Protect and hold that location! We'll rebuild your old scales and make 'em look like new (Est. 1889) WATLING MANUFACTURING CO., 4650 W. FULTON ST., CHICAGO, ILL. Tel. Columbus 2779.

NOTICE-The most complete stock on the West Coast-parts for phonos and games. Visit our "See-At-Glance" parts department. JACK R. MOORE CO., 1615 S.W. 14 th AVE., PORTLAND 1 , ORE. NOTICE-"A" Day has arrived in Wisconsin and all the coin machine activity is concentrated right here in Milwaukee because AIREON . . . the ELECTRONIC phonograph is NOW ON DISPLAY at KLEIN DISTRIBUTING CO., 2606 W. FOND DU LAC AVE., MILWAUKEE 6, WISC.

PASS THIS SUBSCRIPTION ON TO A FRIEND!! "THE CASH BOX"
"The Confidential Weekly of The Coin Machine Industry" 381 FOURTH AVENUE, NEW YORK 16, N. Y.

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$\$ 48.00$ - FIRST CLASS MAILING, PLUS FREE WEEKLY CLASSIFIED AD PRIVILEGE
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## SOLOTONE GIVES YOU ALLFIVE

Want the low down on Solotone? Solotone has the 5 BIGGEST FEATURES in automatic phonograph history, every one an extra profit-maker for you. Here they are:
D. Installed in the same location, one Solotone box takes the place of an automatic phonograph. The additional Solotone boxes that make up the system increase your take proportionately.
2.

Solotone, and only Solotone has double coin chutes. Solotone boxes take both nickels and dimes. The dimes add approximately $1 / 3$ to your take.

- Solotone has eye-appeal. It attracts more customers. It earns more take.

4. Only Solotone has a genuine 6-inch electromagnetic speaker. This means clear, TRUE TONE that makes customers come back for more.
5. 

Solotone is built right with a heavy die cast box. It will give you long, trouble-free service.

Cash in on Solotone. Phone or wire for the complete Solotone story today.

## Automatic Phonograph Owners!

...The answer to your
phonograph needs...
 ...TODAY!

## OLD FAVORITE BELL APPEAL PLUS NEW HOLD AND DRAW FEATUR

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All the flashy come-hither of the old familiar golden bells and bright red cherries! All the excitement and suspense of three spinning reels! Plus the new second-spin feature . . . designed to insure extra thrills to the player and extra profits to you! That's Bally's new post-war console . . . DRAW BELL!

Plenty of winners pop up on the first spin . . . insuring steady repeat play. And every miss comes so close to a winner that players can't resist a second spin . . . which results in an extra coin in the cash-box. For example, bars on the outside reels and a cherry in the middle . . . who wouldn't play a second coin to hold the bars and spin the center reel again? Practically every non-winner line-up has the "makings" of a winner, and players invariably try the second-coin-second-spin.

## QUICKLY CONVERTIBLE . . PAYOUT OR REPLAY

One unit serves all types of location, because DRAW BELL is quickly convertible from automatic payout to replay . . . and a sensational money-maker either way. Like all post-war Bally products, Bally's DRAW BELL features improved, simplified mechanism... easy access for adjustment and routine service sturdy construction to live up to the long-life play appeal.
DRAW BELL consoles on test location are out-earning all other consoles and bells . . . boosting profits in lively locations and bringing slow spots back to life in a hurry. Because good news travels fast, the demand for DRAW BELL already far exceeds production . . . so order today . . . now . . . from your local Bally distributor. Specify Nickel or Quarter play.


[^0]:    
    $4$

[^1]:    1. The Gypsy
    2. Andy's Boogie-
    3. Surrender
    4. Prisoner of Love
    5. Sioux City Sue
    6. I Know
    7. It's My Lazy Day
    8. I Got The Sun In The Morning
    9. Shorty's Got To Go
    10. House of Blue Lights
[^2]:    Write for Complete List of Replacement Parts

[^3]:    FOR SALE-SPECIAL-A few very slightly used One Balls of the very latest type-cannot be told from new and are so guaranteed. Also Fairmounts, Turf Kings, Jockey Clubs, Long Acres, etc., thoroughly reconditioned at special low prices. Write for prices and complete information. MULLININX AMUSEMENT CO., 1516 BULL ST., SAVANNAH, GA.

[^4]:    NOTICE－Canadian Operators！We are now distributors in Eastern Canada for the famous Pack－ ard Pla－Mor Phonographs and complete line of accessories featuring for immediate delivery Pla－Mor 30－wire Wall Boxes and cable．Get on our mailing list now．LAWRENCE NOVELTY CO．， 1436 NOTRE DAME ST．，W．，MONTREAL，QUE．

