

**VOLUME 13** 

#### AUGUST 30, 1952

NUMBER 49

Most of the singers who were in New York at the time showed up at a re. cent party given by Brad Phillips, WINS disk jockey to promote the Smarty Pants Patch which all of them are wearing on their lapels. Left to right are: Alan Dean, Tommy Edwards, Gene Williams, Johnny Hartman, Dick Haymes, Brad Phillips, Frank Campana, Eddie Fisher, Danny Winchell, Stuart Foster, Richard Hayes, Steve Lawrence, Danny Davis, Tony Bennett, Johnny Parker, Art Lund, Barry Douglas, Ricky Vallo, Al Martino, Rusty Draper, Danny Sutton and Jimmy Saunders.

## "The Cash Box" MOA SPECIAL

(MUSIC OPERATORS OF AMERICA)

issue

## Dated: SEPTEMBER 13 GOES TO: THURS. SEPTEMBER 4 YOUR ADVERTISING MESSAGE WILL REACH <u>ALL</u> OF THE NATION'S JUKE BOX OPERATORS

This Most Important Issue of "The Cash Box" Will Be Distributed At The MOA Convention In Chicago . . . and Mailed To Music Operators Thruout The Nation.

**RUSH IN YOUR AD NOW!** THE CASH BOX, 26 West 47th Street, New York 36, N. Y.



#### August 30, 1952 Number 49 Volume 13

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## CORRESPONDENTS IN LEADING CITIES THROUGHOUT THE UNITED STATES

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## The Cash Box E ANSWER TO EWSSTA RCULAT

WE BOWSHIT MY ONN MACHINE II WE BOWSHIT MY ONN MACHINE II HOW I'LL TAKE 100% Once again, as has happened many, many times in the past, this publication has been approached to "get on the newsstands." In fact, one of the statements was:

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"How in the world can you stay away from the newsstands when you've got such a heavy demand for your publication due to the fact that it is so constantly mentioned over the air by men all over the nation as their source of information?"

The answer today, like it has always been, is that The Cash Box came into being in a most sincere effort to help eliminate newsstand circulation and, especially, to help eliminate the quotation of prices of all equipment so that storekeepers would not know these prices.

Our standard statement has always been: "Do you know the price your druggist pays for the toothpaste he sells you? "Then why," we ask, "should your drug-gist know the price of the machine you bring

into his location?"

Dozens on dozens of operators everywhere in the nation have been confronted with the face appearing here.

This is the storekeeper who learned about prices and now wants 100% of the profits. Thank goodness, he usually winds up with: NOTHING!

But, in the meantime, a good location, which took some operator months and months and months of hard, persevering, agonizing effort to build up, is lost. Lost for months. Until that location starts

out to get the machine he purchased fixed. Or, until he writes the man who sold him, and wants his money back.

In the meantime, tho, he sticks his tongue out at the operator who worked so hard to make his customers coin operated entertainment conscious.

And tells that operator, "I've bought my own machine. Now I'll take 100%.



**DON CORNELL/EDDIE FISHER** 

11) KISS OF FIRE. 12) VANESSA. 13) SOMEWHERE ALONG THE WAY. 14) YOU BELONG TO ME. 15) BLUE TANGO. 16) LOVER. 17) SHOULD I. 18) SUGARBUSH. 19) ALL OF ME. 20) LUNA ROSSA. 21) TAKE MY HEART. 22) STRANGE SENSATION. 23) SMOKE RINGS. 24) ROCK OF GIBRALTAR. 25) TOO OLD TO CUT THE MUSTARD.

CA-2102 (F-2102)—Baxter & Beavers CO-39737 (4-39737)—Tonl Arden CR-60690 (9-60690)—Don Cornell

V1-20-4744 (47-4744)-Como-Fisher

MAYBE

**COMO-FISHER** 

To Meet Operators Who Not Only Publicize Your Disks But Buy Them Too

(EDITORIAL)

## ATTEND THE MOD A ONVENTION

August 30, 1952

On September 11, 12 and 13, the Music Operators of America will hold their convention at the Congress Hotel in Chicago.

There is probably no more important meeting that those in the music and record businesses can attend than the yearly MOA convention. Here are gathered on one floor, where they can be met, questioned and spoken to, operators of juke boxes from all over the country.

These are the men who actually buy the records—and buy them in quantity. These are the men who are constantly seeking the best available disks to put in the boxes.

The MOA convention has always been a fruitful one as far as the record trade is concerned. That is evident from the fact that at the coming meeting, every major and almost every independent have a booth. And even the very small firms who won't display will have some representative there to meet the operators.

As well attended as past MOA conventions have been, this one looks as though it will be the biggest yet.

One of the reasons is that it comes at a most opportune timejust as the big record season starts, a time when all disk manufacturers have some potential smashes to offer and want to get them heard by as many operators as possible.

What better place than at the MOA convention?

Another reason is that more and more, manufacturers have come to realize the important part that operators play in the creation of hits. For an operator not only provides a showcase for records, but he actually buys them himself. And so of course the manufacturer today is intent on reaching as many operators as he possibly can.

What better place than at the MOA convention?

There are many other reasons for the large number of participants expected at the coming meeting. The dissatisfaction with the recent NAMM convention, where record people were lost amid a myriad of pianos and larger instruments. The importance of many of the topics to be discussed, topics which may be vital to the very existence of the juke box business as we know it today. And finally the fact that the games convention will follow immediately after so that both will be able to be taken in by operators on one trip.

Essentially, however, the importance of the MOA meeting results from the growing importance of the operator to the music business. It is now generally accepted that the operator is the basic factor in the distribution of records. For an operator not only publicizes, he buys. And as far as those two functions are concerned, there is no other person in the entire music business who combines them.

Therefore, it's to be expected that record manufacturers, publishers, artists and everyone else concerned with the making of a hit record will want to meet the operators, find out what makes their customers play one disk and not another, learn what their requirements are and make plans to fulfill them.

What better place than at the MOA convention?

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DE-28162 (9-28162)—Four Aces VI-20-4680 (47-4680)—Eddie Fisher VI-20-4705 (47-4705)—Ralph Flanaga Page 5



Joe Delaney is seriously considering a combined radio-TV deal with WDSU in New Orleans. Joe has also been booked to MC several auditorium concerts this fall starting with the New Orleans Jazz Club Festival in September. Also understand that he helped cut Eileen Barton on "Easy, Easy Baby" for Coral while the songstress was down there. All this and a few more assorted chores in addition to his law studies at Tulane. We're worn out just thinking about it. . . . Dave Teig of KORC in Mineral Waters, Texas is connected with the Wolters Air Force Band which broadcasts over WFAA, Dallas and would appreciate sheet music and arrangements. Dave also writes a column called Disc and Dat for the base newspaper.

Bill Silbert doing a tremendous job over WABD, the Dumont TV station in New York. . . . An interesting incident occurred a week ago at the Val Air Ballroom in Des Moines. Louis Armstrong was playing a one nighter there and



Ballroom in Des Moines. Louis Armstrong was playing a one nighter there and residents from that area came from miles around to see "Satchmo." One youngster who had come from Duncombe (90 miles from Des Moines) was left stranded by his friends and didn't know where to turn. In the hustle and bustle of the crowd, he recognized the familiar voice of Al Rockwell, popular dj at station KRNT in Des Moines. The lad approached Al and very sincerely told him that he was stranded and didn't know anyone in the ballroom except Al, whom he had never met or seen before, except for hearing his voice on the air. To bring the story to a close, Al was kind enough to drive the boy to the nearest transportation point which was quite some distance from the ballroom. ballroom.

BILL SILBERT (WABD-TV--New York) Played Most This Week, very successfully on one of my shows. Claude Taylor's

Sunday Dance Party includes the top ten and the numerical listing of each tune. Listeners have available five incoming telephone lines for telephoning dedications and just recently they've started selecting their dedication tunes by number-play number six for so and so, etc. The Cash Box gets full credit for material and information. Needless to say it's a big hit with the Sunday afternoon audience since they've honored my show with a number one Hooperating. The Cash Box is an invaluable aid in programming music on disk jockey shows." . . . Bill Reynolds (WSTC-Stamford, Conn.) sees a great future ahead for Champ Butler, Sandy Solo, Mary Small and Cindy Lord. ... Lee and Lorraine Ellis, formerly of WSPR in Springfield, Mass. have been doing a special series of audience participation shows for both WHAS and WHAS-TV, Louisville, Ky. Some of their guests have been Shep Fields, Marion Bell and Lawrence Brooks. Upon completion of this summer series of television and radio shows, they will leave for New York to set up shop.





#### BUDDY DE FRANCO & TRIO (MGM 11303; K-11303)

**B** "CARIOCA" (2:39) A fine small group instrumental version of an oldie is socked out by Buddy De Franco and his Trio. The very fast moving number gets a slick clarinet solo with some pretty rhythm backing.

G "JUST ONE OF THOSE THINGS" (2:41) Here the De Franco crew hurries through a great Cole Porter oldie. The artists blend their instruments well together on this hot piece.

THE FOUR KNIGHTS (Capitol 2195; F-2195)

G "SAY NO MORE" (2:23) The Four Knights and their rhythmic harmony leap through a fast jumping rhythm and blues type number with cute lyrics. The guys also get some fine tenor sax rides from Maxwell Davis.

**G** "THAT'S THE WAY IT'S GONNA BE" (2:34) The low voiced lead of the quartet stands out as they bounce through another bouncer and exhibit some more fine vocaling.

#### JACKIE JOCKO (Mercury 5889; 5889x45)

• "LOVER COME BACK TO ME" (2:45) Jimmy Carroll's ork provides some fitting backing for Jackie Jocko's intense and fast moving treatment of a terrific oldie. Jackie's powerful voice is zestful.

• "YOU CAN'T GET TOO FAR WITH A BROKEN HEART" (2:46) The warbler gives out with a fine reading of a slow and sentimental piece that is expressively read. Ork credits again go to the Carrollers.

#### BILLY ECKSTINE (MGM-11301; K-11301)

B "BECAUSE YOU'RE MINE" (2:48) From the flick of the same name comes this beautiful ballad so well delivered in Billy Eckstine's stylish manner. The full voiced vocal is lushly supported by Nelson Riddle's ork.

• "EARLY AUTUMN" (2:46) Mr. "B" offers another fine rendition of a slow pretty number with no distinct tune. Fine lyrics and lush backing once again from the Riddle crew add much to the number.

#### **DOLORES GRAY** (Decca 28336; 9-28336)

B "SAY YOU'LL WAIT FOR ME" (3:08) The singing star from the hit comedy "Two On The Aisle," Dolores Gray, comes up with a wonderful rendition of a slow ballad with a pretty tune as some fine backing is portrayed by Sy Oliver's ork and the chorus.

• "CRAZY HE CALLS ME" (3:15) A lush orchestration is the opening of another lovely ballad that Dolores chirps with color and feeling. Backing credits again go to Sy, the ork and the chorus.

## THE CASH BOX DISK OF THE WE

"BECAUSE YOU'RE MINE" (3:30)

"THE SONG THE ANGELS SING" (3:30)

> MARIO LANZA (RCA Victor 10-3914)



MARIO LANZA

• From the voice of the same artist that gave us "Be My Love" comes two other wonderful ballads done in the same powerful style. Mario Lanza lends his impressive voice to a tune called "Because You're Mine," from the film of the same name, and belts out the powerful notes. Jeff Alexander's Choir adds the fullness to the number. Constantine Callinicos conducts the ork full of strings. Flip is another lovely ballad called "The Song Angels Sing" that exhibits more of the tenderness and sincerity in the artist's voice. The tune also from the same movie gets the same wonderful backing as the top lid. Both sides are stirring. Watch for them to break.

"SAY YOU'LL WAIT FOR ME" (3:07) "I'VE NEVER SEEN" (2:44)

AL MARTINO (Capitol 2185; F-2185)



AL MARTINO

Al Martino, the lad who took the nation by storm with his sensational recording of "Here In My Heart" looks like he has another exciting number in his latest waxing. The tune tagged "Say You'll Wait For Me" is another set of lyrics and melody that shows Al's powerful and tender voice to best advantage. The piece is a lovely ballad persuasively read by the chanter. The lush and ringing orchestration is presented by Nelson Riddle and his group. The under lid is another romantic item that the artist wends his way through in an inspired manner. The top deck is the one that we're thrilled with and the one that we expect to make the grade. It's another great performance by Mr. Heart.

#### HELEN O'CONNELL (Capitol 2204; F-2204)

**B** "YOU LIKE" (2:11) Helen O'Connell teams up with Les Baxter's orchestra and chorus on a gay and happy samba beat novelty. The cute words presented with a slight Spanish accent by the chirp makes for grand listening.

G "YOU DARLIN" " (2:20) Harold Mooney's ork backs the thrush on this deck as the Trio lends some vocal support to Helen's sweet voiced delivery of a slow number with fitting lyrics.

#### ANNE SHELTON (London 1247; 45-1247)

B "SANTA MARIA" (3:05) The lovely voice of Anne Shelton glides through a prayer type number with a great deal of depth and sincerity as a lovely church effect is set up by the choir. Backing for fine tune comes from Stanley Black.

**G** "BELLA MUSICA" (2:35) The English singing star voices a gay and rollicking number based on the music of "Finiculi Finicula" as the Black ork and chorus help her on this piece.

#### RALPH FLANAGAN ORCHESTRA (RCA Victor 20-4885; 47-4885)

<sup>6</sup> "I SHOULD CARE" (3:32) A wonderful number tailor made for a romantic atmosphere is delivered by Ralph Flanagan and his group. Grand oldie gets a smooth vocal treatment from Harry Prime and the Singing Winds.

• "TIPPIN' IN" (3:10) Ralph and the boys dish up a fine instrumental rendition of a hop number. Arrangements and effects make this side some more good dance material.

#### LES BAXTER ORCHESTRA (Capitol 2205; F-2205)

**C** "TILL THE END OF THE WORLD" (2:29) A pretty number with fitting lyrics and a light bounce is displayed by the Les Baxter ork and chorus. The female vocal lead delivers a smooth reading.

• "TWO-FACED CLOCK" (2:32) Les and the men give out with a light and novel number that's enjoyably chanted by the chorus. Tune is light and pleasant.

#### JOHNNY DESMOND (Coral 60823; 9-60823)

"TRYING" (3:05) Johnny Desmond expresses his feelings very strongly as he chants a slow and pretty ballad. The appealing treatment is backed by the Ray Charles singers on the vocal end and Tony Mottola's ork.

"WILD GUITAR" (2:34) A rousing, fast moving and wild rendition of a different type item is belted out by the artist and the Charles singers. Tony Mottola deals out the resounding backdrop for this number.

#### RAY ANTHONY ORCHESTRA (Capitol 2194; F-2194)

**B** "MAKE BELIEVE DREAMS" (3:10) A lush and most heart warming number is dished up by Ray Anthony and his aggregation. Tommie Mercer and Marcie Miller duo fine together on the vocal end as Ray solos impressively on the horn.

• "LOADED WITH LOVE" (2:23) Tommie and Marcie join again to deliver a moderate beat item as Ray and the boys give their fine ork support to the warblers. Lilting tune features the Anthony trumpet once again.

#### TOMMY DORSEY ORCHESTRA (Decca 28366; 9-28366)

**B** "YOU COULD MAKE ME SMILE AGAIN" (3:05) Some fine coverage of an up and coming pop number is brought forth by Tommy Dorsey and the crew. Mary Hudson vocals the slow piece in fine fashion as the Beachcombers back the artist.

**G**"THIS IS THE BEGINNING OF THE END" (3:00) T.D.'s backing is as wonderful as ever as he provides the mood for Mary Hudson to solo in. Slow number is some more fine coverage.

#### The Cash Box, Music

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ROUND THE WA **NEW YORK:** 



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#### CHICAGO:

Solar wrappens in boundary f and f



many of his fans gathered to meet Dick and also pur-chase a copy of his grand hunk o'wax. . . . Among the better known disk stars (with new releases that sound like future hits) Perry Como and his rendition of, "My Love and Devotion," Mario Lanza's "Because You're Mine." A real sleeper may be Slim Whitman's "Indian Love Call" on Imperial. . . . Kitty Kallen just closed a two week engagement at the Chez Paree where she ap-peared with Martin & Lewis. . . Dave Kapp, A & R Director for RCA Victor Records, was in town this week to record Vaughn Monroe. Monroe is doing a series of one-niters and came to Chicago especially for the recording session. . . . Grinning broadly these days, Phil and Leonard Chess. They have a top seller in "Juke" by Little Walter. . . . If you've been having trouble contacting Art Sheridan, you'll find him pinch hitting every afternoon for dj Jesse Coop-wood, WWCA, Gary, Indiana. . . Sam Fox and Barney Fields of Famous held a special movie screening of "Just For Me" for deejays. Appearing in the film featuring Famous plug songs, "Just For Me" and "Zing A Little Zong," Bing Crosby and Jane Wyman. LOS ANGELES:

#### LOS ANGELES:



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August 30, 1952



#### LORRY RAINE (Universal 4008)

**B** "THIS NIGHT FOR LOVE" (2:49) The cool clear voice of Lorry Raine rings out effectively as she exhibits a pretty reading of an inviting number with a light Latin tempo. Herman Clebanoff and his ork present the backing.

• "YOU CAN'T HURT ME ANY-MORE" (2:51) Here the thrush rhapsodizes on a slow sentimental ballad and comes up with another pretty reading. Ork credits again go to the Clebanoff group.

#### **ROYE GOODRICH** (King 15197; 45-15197)

**B** "JUNGLE DRUMS" (3:10) The drums pound loudly and the ork resounds beautifully as Roye Goodrich chants a jungle type full voiced reading. The melody is a good one and the rendition is even better. Joe Lipman's ork sets the mood on this item.

G "TO YOU" (2:43) Here the artist changes the tempo and smooths out a pretty reading of a slow ballad. The romantic lyrics are given out expressively, with the melody offered by the Lipman boys once again.

#### WOODY HERMAN & THE NEW THIRD HERD (Mars 300)

**B** "EARLY AUTUMN" (2:50) Woody Herman projects a soft and slow number with his polished and very warm voice. The New Third Herd helps him round out the side with some fine backing and a good instrumental.

G "CELESTIAL BLUES" (2:45) A slick instrumental is demonstrated by the gang as they deliver a tune which Woody wrote himself. The soft bouncer makes for some fine listening.

#### SPIKE JONES & HIS COUNTRY COUSINS (RCA Victor 20-4875; 47-4875)

(RCA Victor 20-4875; 47-4875) "HOT LIPS" (2:07) Another great novelty comes from the wash board ork of Spike Jones. An enjoyable bouncy vocal is dealt up by Eddie Kirk and some great multiple sounding mute trumpeting is dished up by George Rock.

**B** "HOTTER THAN A PISTOL" (2:12) Another novelty with some impressive trick trumpeting by George Rock comes from Spike and the boys. Lyrics are very cute and the bouncer is a side just loaded with fun.

#### GEORGIA CARR (Capitol 2184; F-2184)

Ge "SOFTLY" (2:05) As the name might signify, thrush Georgia Carr sings a soft and smooth whispering type number that makes for some fine mood music. The subdued rendition is fittingly backed by Nelson Riddle and his lads.

G "I'M NOT GONNA LETCHA IN" (2:02) Georgia bounces out a cute and easily remembered melody with a "reat deal of imagination. The cute number is done in a fine manner and is real pleasant on the ear.

## THE CASH BOX SLEEPER OF THE WEEK

#### "MEET MR. CALLAGHAN" (2:40) "INTERMEZZO" (2:55) HARRY GROVE TRIO (London 1248; 45-1248)

• The Harry Grove Trio makes its bid for stardom in the music world with its interpretation of a grand tune with a catchy lilt. The tune is the light sounding Scotish aire melody tagged, "Meet Mr. Callaghan." The trio features the oboe as the lead instrument to carry the warm and appealing melody. The tune has the same individuality about it that the famous "Third Man Theme" had. After hearing

RICHARD HAYES (Mercury 5896; 5896x45)

(2:47) A gay and rousing number is socked out by the convincing voice of Richard Hayes. Handclapping with a pretty melody makes this a real jolly and rocking side. Jimmy Carroll's ork backs wonderfully.

B "IF GOD CAN FORGIVE ME WHY CAN'T YOU" (2:51) Richard shows his versatility by changing the mood completely and coming out with an expressive and intense presentation of a slow ballad.

#### ELLA FITZGERALD (Decca 28321; 9-28321)

**B** "DING-DONG BOOGIE" (3:10) A thrilling opening introduces Ella Fitzgerald's boogie beat fashioning of a real grand jump number. The rhythmic piece with few lyrics is well backed by a driving instrumental as presented by Sy Oliver's ork.

B"PREVIEW" (3:02) The vocal artist bleeps and bloops in her grand cruise through a fine bouncer. Ella gets some terrific backing once again this time from the Hank Jones Quintet.

#### GORDON JENKINS ORCHESTRA (Decca 28364; 9-28364)

 "MY LOVE AND DEVOTION"
 (3:04) Don Burke's voice is offset by the blending harmony of Betty Mulliner and Elizabeth Rinker in the Gordon Jenkins arrangement of a lovely slow ballad. Gordon's ork sound grand.

**B** "JUST SAY THE WORD" (2:54) Bob Stevens demonstrates some fine vocalizing on a lovely tune as the fitting chorus and wonderful Jenkins backing sets the mood for the side. Treatment is a convincing one. it once it can not be forgotten. The Harry Grove Trio does a completely different and exciting job of presenting the number. The under deck is another lovely instrumental entitled, "Intermezzo from 'Escape To Happiness'." It is smoothly performed by the trio and gets a beautiful backing from the organ. The top side is the one to keep an eye on. It's gonna be a best seller.

#### THE MODERNAIRES & NEAL HEFTI ORCHESTRA (Coral 60824; 9-60824)

**G** "WHEN MY LOVE COMES BACK TO ME" (2:39) The Modernaires display some fine blending of voices as they harmonize on a cute bouncer with fitting lyrics. Neal Hefti backs the vocalists very well.

G "FOUR OR FIVE TIMES" (2:18) Another cute ditty gets a fine going over by the gang. The Modernaires sound fine, as usual, and Neal backs this bouncer in his fine style.

#### BILL FARRELL (MGM 11310; K-11310)

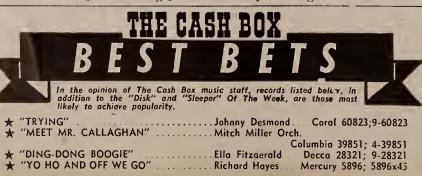
G"A SINNER KISSED AN AN-GEL" (2:48) A very slow love song is chanted by the full voice of Bill Farrell as some light instrumental accompaniment is dished up by the very capable Russ Case orchestra.

**G** "MARIA MIA" (2:51) Another slow number with romantic lyrics is sung by the artist with the same full voiced styling. Some lush support is again presented by Russ and the crew.

BERNIE NEE (Donham 1)

**B** "A PRETZEL, A BEER AND A BURP" (Wet) A comedy record sung enjoyably by Bernie Nee is a natural for certain localities such as taverns. Side features sound effect gimmicks and a piano in the back. This side is for beer drinkers.

B "A PRETZEL, A BEER AND A BURP" (Dry) A milder version in respect to the sound effects used has the same tune and words. This side is for non beer drinkers. Sides are very amusing.



#### ELLA MAE MORSE (Capitol 2186; F-2186)

B "A-SLEEPIN' AT THE FOOT OF THE BED" (3:00) Ella Mae Morse comes up with a happy bouncer that is very amusing and colorful as listening material. The ditty gets some fine light backing from Nelson Riddle's men.

**B** "MALE CALL" (2:12) The thrush blends her voice with the instruments to make an interesting opening for another lilting jump number. Cute lyrics and fine ork support by Nelson and the gang help round out the side.

#### MITCH MILLER ORCHESTRA (Columbia 39851; 4-39851)

(2:58) A wonderful fashioning of an up and coming pop hit gets the one and only Mitch Miller treatment. The soft rendition features Stan Freeman at the harpsicord. Stan is showcased by the chorus on this grand side.

G "HOW STRANGE" (2:54) Mitch, the ork, and the chorus team up on an eerie type lush instrumental. The number has a distant sounding effect as the chorus hums in the backdrop.

#### BILL ANDREWS (Saxon 101)

B "ROMAN GUITAR" (2:56) A tango tempo is the pace to which Bill Andrews chants a lovely melody with equally beautiful words. The warm and inspired reading is showcased by the backing of Jimmy Mondello's orchestra. Some lyrics are read in Italian.

G "SAVE THE LAST DANCE FOR ME" (2:43) A grand oldie given a different type of backing by the use of a guitar is interestingly portrayed by the artist. The songster sings the slow number well.

#### APRIL STEVENS & HENRI RENE ORCHESTRA (RCA Victor 20-4876; 47-4876)

B "THAT NAUGHTY WALTZ" (3:16) The whispering thrush with a sigh in her larynx, April Stevens, comes up with a fine side paced to a slow waltz tempo. Henri Rene plays the fitting ork backing for the hush voice of April.

G "I LIKE TO TALK TO MY-SELF" (3:00) Another novelty set to a bounce beat on this deck, is full of whispers and sighs and makes for some fine listening material. The whole record should be a great deal of fun at a party.

#### **ROYE GOODRICH** (King 15196; 45-15196)

(King 15196; 45-15196) "THE BIG SKY" (2:50) A song with a message, a sort of patriotic type number, is given a full resounding production type reading by the powerful voice of Roye Goodrich. The chorus and Joe Lipman ork add a great deal to the side.

B "THE SHOW IS OVER" (3:05) Roye comes forth with a sentimental romantic number that is set to a light Latin beat. The lovely piece gets a lush instrumental backing from the Lipman ork.

### **Bringing Light**



PHILADELPHIA, PA .-- Johnnie Ray recently appeared with Bud Brees on his WPEN show and they had as their guest of honor Albert Valli, a little 6 year old blind boy. Here's the story: Albert Valli lives in South Philadelphia with his mom and dad. Ever since Ray has been recording, this child had idolized him. He plays all his disks at home from morning to night and imitates him almost to a T. When Johnnie was finishing his last engagement at Chubby's Albert's parents brought him to meet the singer. Ray introduced him to the audience and had him do his impersonation and of course he tore the house down. Johnnie then introduced the boy to Bud Brees who thought it a good idea to have them both on his show. Here they are shown listening to Albert do his stint on the air. Unfortunately nothing can be done for the child. He's to be blind permanently.

#### **MAURY HARTMAN DIES**

NEW YORK — Maury Hart-man, well-known music pub-lisher and president of Cherio Music and Rytvoc Music, died Friday (August 22nd). He had suffered a heart attack several months ago and for the past week had been hospitalized. His body will be flown to Los An-geles for burial. Hartman was best known in the music trade for having pub-lished, in association with Diana Bartlett, the hit of some years back, "I Don't Want to Set the World on Fire." NEW YORK - Maury Hart-

#### From Smile To Smile

NEW YORK-Some ten or twelve years ago, Tommy Dorsey recorded a tune that became both a big record for the TD musical aggregation and for the TD musical aggregation and the springboard for a young singer by the name of Frank Sinatra. The song was "I'll Never Smile Again". Now it looks like Tommy has himself an-other big winner with his latest Decca recording "You Could Make Me Smile Again" which, in feeling and mood, is strongly reminiscent of the earlier Dorsey success. The record features Mary Hudson and the Beachcombers vocalizing in much the same manner as Sinatra and The Pied Pipers on "I'll Never Smile Again." "You Could Make Me Smile Again"

"You Could Make Me Smile Again." "You Could Make Me Smile Again" appears headed for big things. In ad-dition to the new Tommy Dorsey wax-ing, there is a great record by Tony Bennett (already selling big for Co-lumbia) one by Vinni De Campo for Coral and a brand new one by Sunny Gale for Victor which is due out this week. week.

#### **British Waltz King** To Visit U.S.

NEW YORK-Tolchard Evans, 50-NEW YORK—Tolchard Evans, bo-year old composer of last year's waltz hit "If" makes his first visit to Ameri-ca next week. He is coming with his wife on the "Caronia" which left Lon-don, on the 19th of August. Tolchard Evans, nicknamed the "British Waltz King", had his first hit in the States in 1926, with the famous "Barcelona". The writer of hundreds of hit tunes

The writer of hundreds of hit tunes The writer of hundreds of hit tunes in England, the best known in Amer-ica are "Lady of Spain", "Let's All Sing Like The Birdies Sing", "If", "Unless", and a current waltz being played at the present time, called "Faith" which is recorded by numerous artists including Vaughn Monroe and Mantovani.

Mantovani. Tolchard Evans will be bringing over several new and unpublished works and will probably appear in one or two guest spots in television and radio.

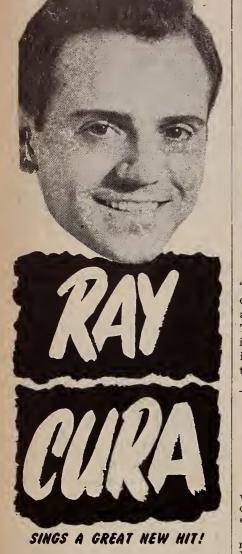
#### Congratulations



Stan Kenton (left) is shown con-gratulating drummer Stan Levy and his bride (the former Angela Neylan of Washington, D. C.) who were mar-ried last week (July 30) during the band's week engagement at the Steel Pier in Atlantic City.



Page 9



## **"Mi Bella** Mia" COUPLED WITH

"Tell Me You're In Love"

MERCURY 5888 . 5888X45

THE CASH BOX

"BEST BETS"

(August 23, 1952)

**RAY CURA** (Mercury 5888; 5888 x 45)

"MI BELLA MIA" (2:51) B+ An inspired reading full of depth and color is projected by Ray Cura as he chants a lovely lush ballad with a tango tempo. The feelingful reading done in both English and Italian gets the grand backing of the Jimmy Carroll ork.





NEW YORK-Pert Jackie Thomas "needles" deejay Martin Block for an extra spin on Capitol's "High Noon" as recorded by Tex Ritter. Miss Thomas represented Capitol Records in promoting the disk as Tex Ritter is featured doing this tune in the motion picture of the same name.

### Jubilee Adds 2 To **Promotion Staff**

NEW YORK - Jubilee Records, with several hits running, is going all out on promotion, according to presi-dent Jerry Blaine.

Blaine has just put on two new men to handle promotion. One is Herb Dexter, former disk jockey and music publisher, who will be in charge of promotion via disk jockeys. The other is Jules Malamud who will blanket the country on road trips visiting ops, djs and distribs. He is currently on a mid-western trip. western trip.

### **Palmer Plays First Chi Dance TV Remote**

CHICAGO—Jimmy Palmer and his "dancing shoes" orchestra, originated this city's first dance band remote on television this past week, when the camera crew of WGN-TV moved their equipment into the Melody Mill ball-room and presented half an hour of dance music.

The program consisted of the orchestra playing some old and new fa-chestra playing some old and new fa-vorites, several of Palmer's Mercury recordings ("Who"/"Wait Till The Sun Shines, Nellie"). Also on the pro-gram were the guests of the evening, The Harmonicats.

The show will be presented every Wednesday night and it is rumored that it may appear over the DuMont network soon.



Bill Anson

KFWB—Hollywood, Calif.

1. Somewhere Along The Way (Nat "King" Cole)

(Nat "King" Cole) 2. Win Or Lose (Four Knights) 3. Kay's Lament (Kay Star) 4. I Would Rather Look At You (Gloria Hart) 5. Smoke Rings (Paul-Ford) 6. Wish You Were Here (Eddie Fisher) 7. Auf Wiedersch'n Sweetheart (Vera Lynn) 8. Lung Rossa

8. Luna Rossa (Voices Of Walter Schumon) 9. In The Good Old Summertime (Paul-Ford

9. In The Good Old Summertine (Paul-Ford) 10. Walkin' My Baby Back Home (Jahnnie Rnv)

		and a state of the
THE CASE BOX	Disk Jockey DNAL RECORD R	EPORTS
REGIO		
Listings below are reprinted enation for the week ending Au	exactly as submitted by leading gust 23 without any changes on	disk jockeys throughout the the part of THE CASH BOX.
Ed Bartell WQV—Pittsburgh, Pa. 1. Here In My Heart (AI Martino) 2. Auf Wiedersch'n Sweetheart (Vera Lynn) 3. Smoke Rings (Paul-Ford) 4. So Madly in Love (G. Gibbs) 5. Should 1 (Four Aces) 6. Mademoiselle (Eddy Howard) 7. You Belong To Me (Jo Statford) 8. Delicado (Percy Faith)	Paul Flanagan WTRY—Albany. N. Y. 1. High Noon (Bill Hayes) 2. Meet Mr. Callaghan (Harry Grove Trio) 3. Auf Wiedersch'n Sweetheart (Vera Lynn) 4. Maybe (Como-Fisher) 5. You Belong To Me (Jo Stafford) 6. Rock Of Gibraltar (F. Laine) 7. Feet Up (Guy Mitchell) 8. Botch-A-Me (R. Cloaney)	Tal Hood WFGM—Fitchburg, Moss. 1. Auf Wiederseh'n Sweetheort (Vera Lynn) 2. Indian Love Call (Four Horsemen) 3. Botch-A-Me (R. Clooney) 4. You Belong To Me (Jo Stafford) 5. Wish You Were Here (Eddie Fisher) 6. Feet Up (Guy Mitchell) 7. String Along (Ames Brothers)
8. Delicado (Percy Faith) 9. Bim Bam Baby (F. Sinatra) 10. I'm Through With Love (Sandy Solo) Eddie Gallaher WTOP—Washington, D. C.	9. Half As Much (R. Clooney) 10. Zing A Little Zong (Crosby-Wyman) Ross Miller WTIC—Hartford, Conn.	8. Rock Of Gibraltar (F. Laine) 9. Should I (Four Aces) 10. Jambalaya (Jo Stafford) Alan Saunders WVNJ-Newark, N. J.
<ul> <li>Auf Wiedersch'n Sweetheart (Vera Lynn)</li> <li>Half As Much (R. Clooney)</li> <li>Wish You Were Here (Eddie Fisher)</li> <li>Walkin' My Baby Back Home (Johnnie Ray)</li> <li>Somewhere Along The Way (Nat "King" Cole)</li> <li>Botch-A-Me (R. Clooney)</li> <li>Maybe (Como-Fisher)</li> <li>Delicado (Percy Faith)</li> <li>Kiss Of Fire (Georgia Gibbs)</li> <li>Here In My Heart (Al Martino)</li> </ul>	<ul> <li>Write-ridition, Colini.</li> <li>Lonely Wine (Bill Darnell)</li> <li>Wish You Were Here (Eddie Fisher)</li> <li>Botch-A-Me (R. Clooney)</li> <li>Auf Wiederseh'n Sweetheart (Yera Lynn)</li> <li>Zing A Little Zong (Crosby-Wyman)</li> <li>Vanessa (Hugo Winterhalter)</li> <li>Rock Of Gibraltar (F. Laine)</li> <li>Maybe (Como-Fisher)</li> <li>Doodletown Fiters (Sauter-Finegan)</li> <li>Say You'll Wait For Me (Al Martino)</li> </ul>	<ol> <li>Auf Wiedersch'n Sweetheart (Vera Lynn)</li> <li>Botch-A-Me (R. Clooney)</li> <li>Wish You Were Here (Eddie Fisher)</li> <li>Have A Good Time (Tony Beniett)</li> <li>Half As Much (R. Clooney)</li> <li>Here In My Heart (Al Martino)</li> <li>Hory Como-Fisher)</li> <li>Bim Bam Baby (F. Sinatra)</li> <li>Possess Me (Tony Bayer -)</li> </ol>
Hy Davis WJXN—Jackson, Miss. 1. Smoke Rings (Paul-Ford) 2. Should I (Four Acces) 3. You Belong To Me (Sue Thompson) 4. Luna Rosa (Alan Dean) 5. High Noon (Bill Hayes) 6. I'm Yours (Toni Arden) 7. Take My Heart (Al Martino) 8. Walkin' My Baby Back Home (Johnnie Ray) 9. South Of The Border (Frankie Laine) 10. Long Ago Last Night (Helen O'Connell)	Normal Hall WBNL—Boonville, Ind. 1. Should I (Four Aces) 2. Wish You Were Here (Eddie Fisher) 3. Sugarbush (Day-Laine) - 4. Lover (Lee-Jenkins) 5. Botch-A-Me (R. Clooney) 6. Somewhere Along The Way (Nat "King" Cole) 7. Auf Wiedersch'n Sweetheart (Vera Lynn) 8. Zing A Little Zong (Crosby-Wyman) 9. Take My Heart (Vic Damone, 10. Luna Rossa (Frank Sinatra)	Don McLeod WJBK—Detroit, Mcn. 1. Somewhere Along The Way (Nat "King" Cole) 2. This Is The Beginning Of The End (Don Cornell) 3. Strange Sensation (Jt ne Valli) 4. Have A Good Time, (Tany Bennett) 5. You Like (Fileen Ba' on) 6. Kay's Lament (Kay tarr) 7. Vanessa (Hugo Winterhalter, 8. Auf Wiedersch'n Sw etheart (Vara Lynn, 9. Half As Much (R. Clooney) 10. Azure-Te (Frank Sinatra)
Johnny Pearson KOWH—Omaha, Neb. 1. Auf Wiedersch'n Sweetheart (Vera Lynn) 2. Walkin' To Missouri (Sammy Kaye) 3. Half As Much (R. Clooney) 4. Wish You Were Here (Eddie Fisher) 5. Walkin' My Baby Back Home (Nat "King" Cole) 6. Botch-A-Me (R. Clooney) 7. Fool, Fool, Fool (Kay Starr) 8. Should I (Four Aces) 9. Maybe (Como-Fisher) 10. Rock Of Gibraltar (F. Laine)	Rex Dale WCKY—Cincinnati, Ohio 1. Trying (Hilltoppers) 2. Auf Wiedersch'n Sweetheart (Vera Lynn) 3. Wish You Were Here (Eddie Fisher) 4. Walkin' My Baby Back Home (Johnnie Ray) 5. Maybe (Como-Fisher) 6. Once II: A While (Patti Page) 7. Botch-A-Me (R. Clooney) 8. Forevermore (Denny Youghan) 9. Somewhere Along The Way (Nat "King" Cole) 10. Should 1 (Four Aces)	Ed Perry KFRE—Fresno, Calif. 1. Somewhere Along The Way (Nat "King" Cole, 2. Delicado (Percy Faith) 3. Lover (Lec-Jenkins) 4. Auf Wiedersch'n Sweetheart (Vera Lynn, 5. Here In My Heart 6. Smoke Rings (Paul-Ford) 7. Half As Much (R. Claoney) 8. Vanessa (Hugo Winterhalter 9. Too Old To Cut The Mustarc (Clooney-Dietrich, 10. Rain (Sauter-Finegan)
Robin Seymour WKMH—Dearborn, Mich. 1. Somewhere Along The Way (Nat "King" Cole) 2. Have A Good Time (Tony Bennett) 3. You Belong To Me (Ja Stafford); 4. I'm Through With Lave (Sandy Solo) 5. Auf Wiederseh'n Sweetheart (Vera Lynn) 6. Should 1 (Four Aces) 7. You Like (Guy Lombardo) 8. Vanessa (Huga Winterhalter) 9. My Love And Devotion (Gardon Jenkins) 10. Mademoiselle (Eddy Howard)	Roger Clark WNOR—Norfolk, Va. 1. Auf Wiedersch'n Sweetheart (Vera Lynn) 2. I'm Glad There Is You (Peggy Lee) 3. Rosanne (Vic Damone) 4. Wish You Were Here (Eddie Fisher) 5. Just One Of Those Things (Peggy Lee) 6. I Don't Want To Take A Chance (Eddy Howard) 7. Under The 'I Love You' Tree (Lorry Raine) 8. The Homing Waltz (V. Lynn) 9. Lonely Wine (Les Baxter) 10. The Last Dance (A. Wayne)	Ray Drury WSPR—Springfield, Mass. 1. High Noon (Frankie Laine) 2. Botch-A-Me (R. Claaney) 3. Delicado (Stan Kenton) 4. Lover (Lee-Jenkins) 5. Plink, Plank, Plunk (Owen Bradley) 6. Maybe (Como-Fisher) 7. Here In My Heart (Al Martino) 8. Rosanne (Vic Damone) 9. A Girl, A Fella, A Beach Umbrella (Blue Barron) 10. Kay's Lament (Kav Starr)
Bud Wilson WKBRManchester, N. H. 1. Strange Sensation (June Valli) 2. Here In My Heart (Al Martina) 3. Blue Tango (Tony Bavaar) 4. Possess Me (Tony Bavaar) 5. Kiss of Fire (Georgia Gibbs) 6. Hesitation (H. Winterhalter) 7. Hang Out The Stars (The Bell Sisters) 8. Botch-A-Me (R. Clooney) 9. Delicado (Percy Faith) 10. Auf Wiedersch'n Sweetheart (Vera Lynn)	Gil Henry KING—Seattle, Wash. 1. Auf Wiedersch'n Sweetheart (Vera Lynn) 2. Delicado (Percy Faith) 3. Half As Much (R. Clooney) 4. Botch-A-Me (R. Clooney) 5. Vanessa (Hugo Winterhalter) 6. Good For Nothin' (Clooney-Dietrich) 7. Sugarbush (Laine-Day) 8. So Madly In Love (June Valli) 9 Lonely Wine (Les Baxter)	Sid Dickler WMCK—Pittsburgh, Pa. 1. Once In A While (Patti Page) 2. Half As Much (R. Clooney) 3. The Balboa (Ralph Flanagan) 4. Maybe (Camo-Fisher) 5. Easy Street (Billy May) 6. Rosanne (Vic Dnmone) 7. Forevermore (Denny Vaughan) 8. I Laughed At Love (Sunny Gale) 9. Somewhere Along The Way (Nat "King" Cale) 10. Blow Out The Candle (Toni & Jan Arden)

8. So Madly In Love (June Valli) 10. Blow Out The Candle (Toni & Jan Arden) 9 Lonely Wine (Les Baxter)
 10. Kiss Of Fire (Georgia Gibbs)

**Del Parks** 

Del Parks WPEN—Philadelphia, Pa. 1. Tennessee Newsboy (Frank Sinatra) 2. You Belong To Me (Jo Stafford) 3. I'm Through With Love (Sandy Solo) 4. Why Did You Leave Me? (Perry Cama) 5. Strangers (Bob Marris) 6. I Went To Your Wedding (Patti Page) 7. Raindrops (Vinnie DeCampo) 8. Tell Me You're In Love (Ray Cura) 9. Only Time Will Tell (Bud Brees) 10. I've Never Seen (Al Martino)

Peter Potter

KLAC—Hollywood, Calif. 1. Botch-A-Me (R. Clooney) 2. Somewhere Along The Way (Nat "King" Cole) 

 (Frank Sinatra)
 2. Somewhere Kong The Hor, (Nat "King" Cole)

 2. You Belong To Me (Jo Stafford)
 3. Wish You Were Here (Eddie Fisher)

 3. I'm Through With Love (Sandy Solo)
 3. Wish You Were Here (Eddie Fisher)

 4. Why Did You Leave Me? (Perry Cama)
 5. Strangers (Bob Marris)

 5. Strangers (Bob Marris)
 6. I Went To Your Wedding (Patti Page)

 7. Raindrops (Vinnie DeCampo)
 7. Zing A Little Zong (Crosby-Wyman)

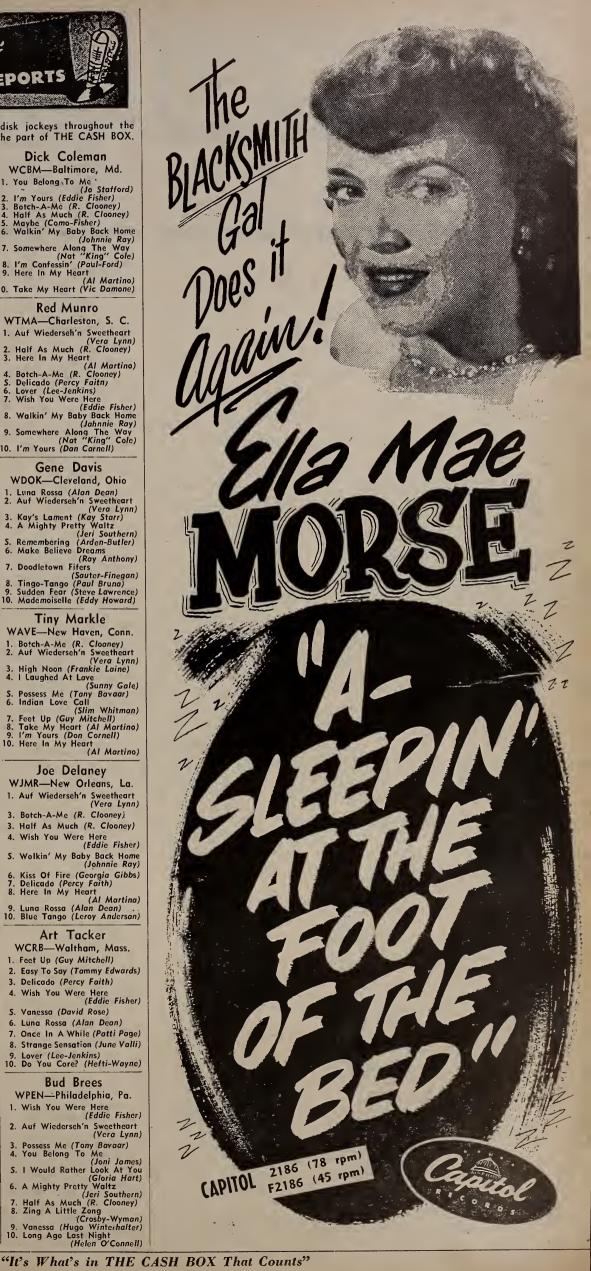
 8. Tell Me You're In Love (Ray Cura)
 6. Auf Wiedersch'n Sweetheart (Eddy Howard)

 9. Only Time Will Tell (Bud Brees)
 9. Feet Up (Guy Mitchell)

 10. I've Never Seen (Al Martino)
 10. Wedding Bells (Page-Draper)

THE CASH BOX

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# Earle Pudney WGY-Schenectady, N. Y. 1. Wish You Were Here (Eddie Fisher) 2. Botch-A-Me (R. Clooney) 3. Maybe (Como-Fisher) 4. Somewhere Along The Way (Nat "King" Cole) 5. Smoke Rings (Paul-Ford) 6. Zing A Little Zong (Crosby-Wyman) 7. Long Ago Last Night (Helen O'Connell) 8. Forevermore (Denny Yaughan) 9. Vanessa (Hugo Winterhalter) 10 Delicado (Percy Faith)

#### Bill Hyden

- Bill Hyden KRMG—Tulsa, Okla. 1. Auf Wiederseh'n Sweetheart (Vera Lynn) 2. Here In My Heart (Al Martino) 3. Half As Much (R. Claaney) 4. Wish You Were Here (Eddie Fisher) 5. Delicado (Percy Faith) 6. Walkin' My Baby Back Home (Ray-Cole) 7. Somewhere Along the Way (Nat "King" Cole) 8. Vanessa (Huga Winterhalter) 9. High Noon (Frankie Laine) 10. Maybe (Como-Fisher)

- Ray Schreiner Ray Schreiner WRNL—Richmond, Va. . Once In A While (P. Page) 2. Here In My Heart (Al Martino) 3. Botch-A-Me (R. Clooney) 4. Wish You Were Here (Eddie Fisher) 5. Rock Of Gibraltar (F. Laine) 6. Lover (Lee-Jenkins) 7. Walkin' My Baby Back Home (Johnnie Ray) 8. I'm Confessin' (Paul-Ford) 9. Yanessa (Hugo Winterhalter) 10. In The Good Old Summertime (Paul-Ford)

#### Bob McHale WSCR—Scranton, Pa.

- WSCR—Scranton, Pa. 1. Wish You Were Here (Eddie Fisher) 2. Auf Wiedersch'n Sweetheart (Vera Lynn) 3. High Noon (Frankie Laine) 4. A Sinner Am I (Johnnie Ray) 5. Vanessa (David Rase) 6. Smake Rings (Paul-Ford) 7. All Of Me (Jahnnie Ray) 8. Just One Of Those Things (Lee-Jenkins) 9. Botch-A-Me (R. Clooney) 10. Here In My Heart (Al Martino)

- Ray Perkins KFEL-Denver, Colo. 1. Auf Wiedersch'n Sweethcart (Vera Lynn) 2. Half As Much (R. Clooney) 3. Walkin' My Baby Back Home (Johnnie Ray)

- 4. Delicado (Percy Faith)
- 5. Here In My Heart (Al Martino)

(Al Martino) 6. Blue Tango Leroy Anderson) 7. Kiss Of Fire (Georgia Gibbs) 8. Botch-A-Me (R. Clooney) 9. Blow Out The Candle (Toni & Jan Arden) 10. I'm Yours (Eddie Fisher)

#### **Bob Stevens**

- Bob Stevens WVCG—Coral Gables, Fla. 1. Botch-A-Me (R. Claaney) 2. Slaughter On 10th Avenue (Ray Anthony) 3. Wish You Were Here (Eddie Fisher) 4. Tingo-Tango (Paul Bruno) 5. Somewhere Along The Way (Nat "King" Cole) 6. Azare-Te (Frank Sinatra) 7. Take My Heart (Tani Arden) 8. High Noon (Frankie Laine) 9. Tenderly (David Rose) 10. Auf Wiedersch'n Sweetheart (Vera Lynn)

#### Norm Prescott WORL-Boston, Mass.

- 1. Indian Love Call (Four Horsemen)
- 2. You Belong To Me (Ja Stafford)
- Luna Rossa (Alan Dean) Auf Wiedersch'n Sweetheart (Vera Lynn)
- S. All Of Me (Johnnie Ray)
- 5. All Of Me (Johnnie Ray) 6. Forevermore (Denny Vaughan) 7. Wish You Were Here (Eddie Fisher) 8. Rock Of Gibraltar (F. Laine) 9. Mine And Mine Alone (Steve Lawrence) 10. Meet Mr. Callaghan (Paul-Ford)

## WITH—Baltimore, Md. WITH—Baltimore, Md. 1. Auf Wiedersch'n Sweetheart (Vera Lynn) 2. Here In My Heart (Al Martino) 3. High Noon (Frankie Laine) 4. Half As Much (R. Clooney) 5. Botch-A-Me (R. Clooney) 6. Blue Tanga (Leroy Anderson) 7. Delicado (Percy Faith) 8. I May Hate Myself In The Morning (Bette McLaurin) 9. Bin Bam Baby (F. Sinatra) 10. Zing a Little Zong (Crosby-Wyman)

Joe Deane

WHEC-Rochester, N. Y.

WHEC—Rochester, N. Y.
1. Botch-A-Me (R. Clooney)
2. This Is The Beginning Of The End (Don Carnell)
3. Auf Wiedersch'n Sweetheart (Vera Lynn)
4. Meet Mr. Callaghan (Harry Grove Trio)
5. Jump In The Line (Woody Herman)
6. Too Old To Cut The Mustard (Clooney-Dietrich)
7. You Intrigue Me (C. Butler)
9. I'm Yours (Don Cornell)
10. Delicado (Percy Faith)

Willie Bryant &

Ray Carroll WHOM-New York, N. Y.

WHOM—New York, N. Y. 1. Lawdy, Miss Clawdy (Lloyd Price) 2. Have Mercy, Baby (The Dominoes) 3. Ting-A-Ling (The Clovers) 4. Goin' Home (Fats Damino) 5. Looped (Melvin Smith) 6. Call Operator 210 (Mel Walker) 7. Somewhere Along The Way (Nat "King" Cole) 8. Juke (Little Walter) 9. My Song (Johnny Ace) 10. I'm Gonna Play The Honky Tonks (Marie Adams)

Bob Perry WLAW—Boston, Mass.

WLAW—Boston, Mass. 1. Wish You Were Here (Eddie Fisher) 2. You Belong To Me (Jo Stafford) 3. Maybe (Como-Fisher) 4. Luna Rossa (Alan Dean) 5. I Don't Want To Take A Chance (Eddy Howard) 6. Once In A While (Patti Page) 7. Rock Of Gibraltar (F. Laine) 8. Vanessa (Hugo Winterhalter) 9. Adios (Giselle MacKenzie) 10. Walkin' My Baby Back Home (Jahnnie Roy)

Ross Smitherman WHBS—Huntsville, Ala.

Howard Miller WIND-Chicago, III.

WIND—Chicago, III. 1. Sugarbush (Laine-Day) 2. Botch-A-Me (R. Clooney) 3. Auf Wiedersch'n Sweetheart (Vera Lynn) 4. Half As Much (R. Clooney) 5. High Noon (Frankie Laine) 6. Wish You Were Here (Eddie Fisher) 7. Carioca (Paul-Fard) 8. You Belong To Me (Jo Stafford) 9. I'm Sorry (Bobby Wayne) 10. Should I (Faur Aces)

**Bob Porter** 

WIND-Chicago, III.

1. So Madly In Love (G. Gibbs) 2. Espanharlem (R. Flanagan)

3. When I Fall In Love (Doris Day)

(Doris Day) 4. Somewhere Along The Way (Nat "King" Cole)

(Nat "King" Cole) S. Wish You Were Here (Eddie Fisher) 6. Luna Rossa (Alan Dean) 7. Zing A Little Zong (Crosby-Wyman) 8. This Is The Beginning Of The End (Don Carnell) 9. Take My Heart (Toni Arden) 10. You Belong To Me (Joni James)

Disk Jockeys REGIONAL RECORD REPORT

- WCBM—Baltimore, Md. 1. You Belong To Me (Jo Stafford) 2. I'm Yours (Eddie Fisher) 3. Botch-A-Me (R. Clooney) 4. Half As Much (R. Clooney) 5. Maybe (Como-Fisher) 6. Walkin' My Baby Back Home (Johnnie Ray) 7. Somewhere Along The Way (Nat "King" Cole) 8. I'm Confessin' (Paul-Ford) 9. Here In My Heart (Al Martino) 10. Take My Heart (Vic Damone)

Dick Coleman

WCBM—Baltimore, Md.

#### Red Munro

- WTMA-Charleston, S. C.

- WTMA—Charleston, S. C. 1. Auf Wiederseh'n Sweetheart (Vera Lynn) 2. Half As Much (R. Clooney) 3. Here In My Heart (Al Martino) 4. Botch-A-Me (R. Clooney) 5. Delicado (Percy Faitn) 6. Lover (Lee-Jenkins) 7. Wish You Were Here (Eddie Fisher) 8. Walkin' My Baby Back Home (Jahnnie Ray) 9. Somewhere Along The Way (Nat "King" Cole) 10. I'm Yours (Dan Carnell)
- Gene Davis
- WDOK-Cleveland, Ohio

- WDOK—Cleveland, Ohio 1. Luna Rossa (Alan Dean) 2. Auf Wiedersch'n Sweetheart (Vera Lynn) 3. Kay's Lament (Kay Starr) 4. A Mighty Pretty Waltz (Jeri Southern) 5. Remembering (Arden-Butler) 6. Make Believe Dreams (Ray Anthony) 7. Doodletown Fifers (Sauter-Finegan) 8. Tingo-Tango (Paul Bruna) 9. Sudden Fear (Steve Lawrence) 10. Mademoiselle (Eddy Howard)
  - **Tiny Markle**
- WAVE-New Haven, Conn.

- WAVE—New Haven, Conn. 1. Botch-A-Me (R. Cloaney) 2. Auf Wiederseh'n Sweetheart (Vera Lynn) 3. High Noon (Frankie Laine) 4. I Laughed At Lave (Sunny Gale) 5. Possess Me (Tany Bavaar) 6. Indian Love Call (Slim Whitman) 7. Feet Up (Guy Mitchell) 8. Take My Heart (Al Martino) 9. I'm Yours (Don Cornell) 10. Here In My Heart (Al Martino)

#### Joe Delaney

- WJMR-New Orleans, La. 1. Auf Wiedersch'n Sweetheart (Vera Lynn)
- 3. Botch-A-Me (R. Clooney)
- Half As Much (R. Clooney)
   Wish You Were Here (Eddie Fisher)
- S. Wolkin' My Baby Back Home (Johnnie Ray)
- WHBS--Huntsville, Ala. 1. Auf Wiedersch'n Sweetheart (Vera Lynn) 2. Somewhere Along The Way (Nat "King" Cole) 3. Lover (Lee-Jenkins) 4. Wish You Were Here (Eddie Fisher) 5. Maybe (Como-Fisher) 6. Fool, Fool (Kay Starr) 7. String Along (Ames Brathers) 8. Botch-A-Me (R. Clooney) 9. High Noon (Frankie Laine) 10. Sweetheart's Holiday (Perry Camo) (Johnnie Ray) 6. Kiss Of Fire (Georgia Gibbs) 7. Delicado (Percy Faith) 8. Here In My Heart (Al Martina) 9. Luna Rossa (Alan Dean) 10. Blue Tango (Leroy Andersan)

**Bud Brees** 

WPEN-Philadelphia, Pa.

Art Tacker WCRB—Waltham, Mass.

THE CASH	BOX DISCH	ITS BOX SCORE		and the second secon	the summary off and define the day of the second
in the second	Presentation of the second second			llind	Records
The	5701	50	<b>Best</b>	elling	
Nair				Contract Delivery of the local design of the l	K "ONE SPOT" TUNNIS
Comprising AL—Aladdin AP—Apollo AT—Atlantic BU—Builet CA—Capitol	CR—Coral JU—Jubilee DA—Dana Kl—King DE—Decca LO—London DY—Derby ME—Mercury FE—Federal MG—MGM	OR—Oriole 51T—Sittin' In PE—Peacock 5P—Specialty PR—Prestige SW—Swingtime RA—Rainbow TE—Tempe	ing includes the name of the so	order of their popularity based on f record dealers by Jack "One Spot ong, record number, artists, and tune title indicates the actual sale per	on the reverse side. Comprising
Selections CH-Chess CO-Columbie	4 Star-Four Ster MO-Modern	RE—Regent TN—Tennessee SA—Savoy UN—United SE—Seger VI—Victor		67.4, it mans that for every 100 indicated—a combination of all th	
Aug. 30 Aug. 2 I—Auf Wiederseh'n Sweetheart		3 Aug. 30 Aug. 23 Watermelon Weather	Aug. 30 Aug. 2 20—Too Old To Cut The Mustard	ring. se ring.	23 Aug.30 Aug.23 Walkin' My Baby Back Home
141.8 108.9 CA-2143 (F-2143)— LES BAXTER Padam Padam	DE-28308 (9-28308)-GUY	27.5 22.3 CO-39693 (4-39693)-F. LAINE	13.0 - CO-39812 (4-39812) CLOONEY & DIETRIC	- Forgive Me JU-6002-DOLLY DAWN	NS ME-5867 (45-5867)—PATTI PAGE 1'm Glad You're Happy VI-20-0004— TOMMY DORSEY 0.
CA-2166 (F-2166)—SHARKEY CO-39776 (4-39776)— CHAMP BUTLER Padam, Padam CO-39809 (4-39809)—	MG-11270 (K11270)-	How Lovely Cooks The Meat DE-28287 (9-28287)—JOSEF MARAIS	DE-46387 (9-46387) TUBB & FOLE ME-6348 (6348x45) CARLISLE BROTHER	ME-8270 (8270x45)	37-F001, F001, F001
KEN GRIFFIN Half As Much CR-60773 (9-60773)—AMES BROTHERS Break The Bands	EDDIE FISHER The Hand Of Fate	How Lovely Cooks The Meat 14—Kiss Of Fire	VI-20-4290 (47-4290)- HOMER & JETHR( 21-1'11 Walk Alone	ALAN DEAN All My Life VI-20-4576 (47-4576)-	20 Time A Links
That Bind Me DE-28271 (9-28271)	41.8 40.8 CA-2102 (F-2102)- BAXTER & BEAVERS	BAXTER & BEAVERS	12.8 12.0 CA-2000 (F-2000)	6 Everytime VI-20-4704 (47-4704) RALPH FLANAGA	Zong
ME-S871 (35-1227)—VERA LYNN Parting Song ME-S871 (5871x45)—EDDY HOWARD I Don't Want To Toke A Chance	Klss Of Fire CO-39737 (4-39737) TONI ARDEN CR-60690 (9-60690)DON CORNELL	CO-39737 (4-39737)-	CA-2044 (F-2044)		HELEN O'CONNELL Body And Soul DE-28255 (9-28255)- BING CROSBY Maid Of Guadaune
MG-11278 (K-11278)- DE MARCO SISTERS Watermelon Weather VI-20-4777 (47-4777)-BILLY SHEPARD O.	My Mother's Pearls DE-28162 (9-28162)—FOUR ACES <i>I Understand</i> VI-20-4680 (47-4680)—EDDIE	I Walted A Little Too Long DE-28179 (9-28179)—GUY LOMBARDO O. Delicado	BURT TAYLOR Solitude CR-60659 (9-60659) DON CORNELL That's The Chance	CO-39764 (4-39764)-TONY BENNETT	MG-11280 (K-11280) ROBERT Q. LEWIS On A Sunday By The Sea VI-20-4792 (47-4792)
The Mask Is Off 2-Half As Much	FISHER Just A Little Lovin' VI-20-4705 (47-4705)—RALPH FLANAGAN Kiss Of Fire	DE-28177 (9-28177)-LOUIS ARMSTRONG O. MII Weik Alone LO-1214 (45x1214)- ANNE SHELTON	You Take DE-23340 (9-23340) MARY MARTIN Good Night, Wher-	DE-28323 (9-28323)-FOUR ACES	DOROTHY LOUDON Ma-Ma-Ma-Ma
76.6 77.9 CO-39710 (4-39710)—ROSEMARY CLOONEY Poor Whip-Poor-Will	8—High Noon 39.4 36.4	ME-5823 (5823x45)- GEORGIA GIBBS	ever You Are DE-28038 (9-28038) PATTY ANDREWS That's The Chance You Take	There's Only Tonight 28—Smoke Rings 7.8 13.6	5.2 2.7 CO-39724 (4-39724) 5AMMY KAYF
CO-20879 (4-20879)CURLEY WILLIAMS CO-39809 (4-39809)	CA-2120 (F-2120)—TEX RITTER Go On! Get Out! CO-39770 (4-39770)— FRANKIE LAINE Rock Of Gibraltar	BILLY ECKSTINE Never Like This VI-20-4671 (47-4671)	DE-28177 (9-28177)—LOUIS ARMSTRONG O. Kiss Of Fire ME-5821 (5821x45)— RICHARD HAYES	CA-2123 (F-2123—LE5 PAUL & MARY FORD In The Good Old	Tonight CO-39537 (4-39537) JANETTE DAVIS Mod About Him, Sad
Sweetheart ME-6366 (6366x45)—KEN MARVIN MG-11202 (K-11202)—HANK WILLIAMS	LO-1232 (45-1232)—LITA ROZA Love, Where Are You Now? MG-11266 (K11266)— BILL HAYES	Time VI-20-4705 (47-4705)	Tattletale MG-11198 (K11198)	Po-Po)	Without Him DE-28235 (9-28235)
DE-28271 (9-28171)—GUY LOMBARDO O. Auf Wiederseh'n Sweetheart	Padom Podam 9	15—You Belong To Me 21.4 34.7	RALPH FLANAGAN Just A Little Lovin' VI-20-4643 (47-4643)- PETER KING SISTERS Love, Where Are You	/./	TOMMY FURTADO Wonder
<b>3—Botch-A-Me</b> 75.6 71.5 <b>CO-39767</b> (4-39767)—ROSEMARY	MG-30619 (K-30619) DAVID ROSE All The Things You Are	CO-39811 (4-39811)— JO STAFFORD Pretty Boy (Pretty Girl) CR-60753 (9-60753)—BARTON,	Now? <b>22—Luna Rossa</b> 12.7 13.4	<b>30Hand Of Fate</b> 7.3 7.6 VI-20-4830 (47-4830)	4.5 13.1 DE-28251 (9-28251)—
CLOONEY On The First Warm Day 4—Delicado	VI-20-4691 (47-4691)HUGO WINTERHALTER O. Somewhere Along The Way	GRECO & PINETOPPERS Red Rose Waltz	CA-2168 (F-2168)- VOICES OF SCHUMANN April In Poris CO-39787 (4-39787)-	EDDIE FISHER Wish You Were Here 31—Indian Love Call	5av Goodbye ME-5874 (45x5874) GEORGIA GIBBS
63.9 71.9 LO-T151—EDMUNDO ROS O. Baiao CA-2040 (F-2040)—	10—Walkin' My Baby Back Home	Along The Way 18.3 31.9 CA-2069 (F-2069)—	FRANK SINATRA Tennessee Newsboy LO-1229 (45-1229) LEE LAWRENCE Esmeraida	7.2	Moke Me Love You VI-20-4759 (47-4759)— JUNE VALLI Strange Sensation
STAN KENTON O. Bags And Baggage CO-39708 (4-39708)— PERCY FAITH O. Festival	30.4 41.5 AP-1088—DEAN MARTIN <i>Oh! Marie</i> CA-2130 (F-2130)—NAT "KING" COLE	NAT "KING" COLE What Does It Take? CO-39695 (4-39695)- TONY BENNETT Siepless	MG-11269 (K-11269)— ALAN DEAN I'll Forget You VI-20-4836 (47-4836)— TONY MARTIN	ARMSTRONG & JENKINS O. Jeannine IM-8156 (45-8156)— SLIM WHITMAN China Doll	41—Roses Of Yesterday 4.4 —
CR-60729 (9-60729)—LAURINDO ALMEIDA R'Eco—R'Eco DE-28044 (9-28044)— WALDYR AZEVEDO O.	Funny CO-39750 (4-39750)	DE-28141 (9-28141)— JERRY GRAY O. Pittsburgh, Pa. DE-28222 (9-28222)— GENE AMMONS O.	Some Day VI-10-3804—EZIO PINZA Anema E Core (Until)	VI-10-3786—PETERS & MERRILL So In Love 32—Kay's Lament	4.3 4.7
See If You Like It DE-28179 (9-28179)	DE-28277 (9-28277)-GUY LOMBARDO O. Once In A While SE-7002-BERNICE PARKS	VI-20-4691 (47-4691)—HUGO WINTERHALTER Vanessa	<b>23—Jamaican</b> Rhumba 12.2 5.8 CO-39790 (4-39790)—	6.8 14.2 CA-2151 (F-2151)KAY STARR Fool, Fool, Fool	43—Watermelon Weather 3.4 5.2
MG-11259 (K-11259) E-7002—Fred Norman Orch.	<b>11—Blue Tango</b> 28.3 22.5 CA-1966 (F-1966)—LES BAXTER	17—Lover 16.9 14.1 CA-1600 (F-1600)—LES PAUL &	Da-Du ME-5887 (45-5887)— HOLLYWOOD SYMPHONY O. Banjo And Fiddle	<b>33—A Sinner Am I</b> 6.7 5.1 CO-39788 (4-39788)—	44—In The Good Old Summertime 2.9 1.4
1-20-4677 (47-4677)— THREE 5UN5 Plink, Plank, Plunki 1-20-4719 (47-4719)—DINAH	Please, Mr. Sun DE-27875 (9-27875)—LEROY ANDERSON Balle Of The Rell	MARY FORD Brazil DE-28215 (9-28215)—PEGGY LEE You Go To My Head	24—Rock Of Gibraltar	34—String Along	45—You Could Make Me Smile Again <sup>2.7</sup> —
SHORE The World has A Promise	ME-5790-DICK HAYMAN For Sentimental Reasons	<b>18—Take My Heart</b> 15.2 12.7 CA-2122 (F-2122)—AL MARTINO	12.1 8.9 CO-39770 (4-39770) FRANKIE LAINE High Noon	6.3 5.1 CR-60804 (9-60804)— AME5 BROTHERS Absence Makes The Heart Grow Fonder	46—All Of Me 2.6 13.8
5-Here In My Heart 51.4 72.8 185-101-AL MARTINO I Cried Mysolf To Sleep	ME-5817 (5817x45)— XAVIER CUGAT O. Jungie Flute VI-20-4518 (47-4518)—HUGO WINTERHALTER O	I Never Cared CO-39768 (4-39768)—TONI ARDEN Tell Your Tale, Nightingale	25—Be Anything (But Be Mine) 10.2 7.4	35—Take Me In Your Arms	47—Blow Out The Candle 2.4 5.5 48—Most Mr
	The Gypsy Trail VI-20-4541 (47-4541)—FRANKIE CARLE VI-20-4872 (47-4872)— TONY BAVAAR	ME-5877 (S877x45) VIC DAMONE Rosanne	AP-1191-BOBBY 5MITH Skippin' and Hoppin' CA-2011 (F-2011)- HELEN O'CONNELL Picht Or Works	6.1 1.3 CO-39786 (4-39786) DORIS DAY When I Fall In Love	48—Meet Mr. Callaghan 2.3 — 49—When I Fau Ir
IE-28213 (9-28213) THE ANDREWS SISTERS DICK HAYMES I'm Sorry	Possess Me 12—Maybe	<b>19—Strange</b> Sensation 13.8 12.9 MG-11291 (K-11291)—	When I Look Into Your Eyes	<b>36—Once In A While</b> 5.6 7.5 DE-28306 (9-28306)—	49—When I Fall In Love 2.1 1.2
\E-5877 (S877x45)-		BILLY ECKSTINE VI-20-4759 (47-4759) JUNE VALLI	CR-60686 (9-60686) JACK HASKELL DE-28039 (9-28039) BUDDY STARK	LOUIS ARMSTRONG O. Confessin' DE-28277 (9-28277) GUY LOMBARDO O.	50—This Is The Beginning Of The End 1.4 5.6
		-			

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The Cash Box, Music

The Cash Box, Music

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DETROIT, MICH.—Detroit had an RCA Victor field day recently when both Perry Como and Vaughn Monroe were in town. The two stars met most of the boys in town at a party given for disk jockeys. Above from left to right are: Don McLeod of Station WJBK; Perry Como; Fred Wolfe of Station WXYZ; and Vaughn Monroe.



Within the realm of the assorted genii who comprise the innards of the Within the realm of the assorted genii who comprise the innards of the record industry, it seems most odd that we have overlooked, for so long, the character who makes things tick and click. On him depends the resultant failure or success of all the composite undertakings of the other talents. And on him is heaped most of the abuse, scorn and derision for the failures; least of the fame, tangible glory (loot) or praise for the successes . . . Breathes there a man with soul so fair as—the Sales Manager



the failures; least of the fame, tangible glory (loot) or prise for the successes ....
The state of the successes ....
The many years we've concerned ourselves with the occupational and vocational hazards of the record business, we, too, have suffered the slings and arrows directed toward the sm. target. While the trials with which we were beset of times appeared to be too much to bear, we still tasted enough of the sweet nectar of fortune which is a by-product of success. Wherein we made the unshakable decision to stick it out in this glamorous world of wax. The Sales Manager is the human wastebasket for all the troubles within the company. On his shoulders rests the responsibility of condinating the activities of all the departments within the some presentation, etc. Intertwined within this seeming labyrinth of turmoil and maelstrom, are the countless details which often are the furies which drive a man to drink. Among these are such as the following:
The Asiestant Sales Manager advises that the trucking company has just informed us that their drivers have gone out on strike. That means no shipments will be made but once a week, and each trucker wants an LP album of his own choice twice a month. What shall we do, Boss?
The National Dise Jockey Promotion Manager (24 years of the break shears the at tasking and tasking of the sale distributors who carry other lines. What shall we do, Boss?
The Arbitorian The National Dise Jockey Promotion Manager (24 years of the sale, shears that be company is being sued for some such as the following:
The Artis Ha Attional Dise Jockey Promotion Manager (24 years of the sale, shears the sale and the advise that the company is being sued for some must be advise that the company is being sued for some must be advised to the new the distributors who carry other lines. What shall we do, Boss?
The Antiens The Asistant Sales Manager in charge of Exploitation for bos in just for a minute merely to advise that the

there. "And do you know, they haven teven heard of high total for the s.m. what do you suggest I should do?" (Sometimes, it's permissible for the s.m. to tell him . . .) 6.—Release Schedules: At times, there is a meeting of the minds between the Sales Manager and the A. & R. Department. Too often, however, the s.m. discovers that there are now available on the market: 14 recordings by Sylvia Svelte, 7 discs by Paul Profile, 12 records by Collette Cleavage and 6 platters by Alice Atrocious. The A. & R. Director then asks: "You think we've been releasing too fast, Boss?" 7.—Merchandising: This is close to the crux of the situation, it seems. The s.m. now knows all about the display stand for kiddie records put out by Diaper Discs, the window posters distributed free of charge by Groovey Records, the player deal offered by Super-Sound Spinners and the counter display-rack sup-plied by Pleasing Platters. The Merchandising Manager complains that "Boy, we gotta do something fast, Boss. Can'tcha think of somethin'?" 8.—Sales Presentation: The big moment of the Sales Manager is the time he prepares and presents the Annual Sales Presentation Meeting for the as-sorted distributors, field representatives, distributor personnel, department heads and executive brass. Months and months of painstaking effort and the varied physical ailments pertaining thereto (ulcers, migraine headaches, in-somnia, etc.) have become evident in the one highlight in his life for the year. So, why is it that, at the conclusion of the grand affair, somebody always has to address the comment to him, thusly: "Yeah, nice—but, ya' know, Gawge— not like last year's!!" Yessir, Boy—That's how it goes!

"It's What's in THE CASH BOX That Counts"

## **Disk Makes Bow** New 7" 78 RPM

HOLLYWOOD, CAL. - Modern Records is currently putting out its records on a new type of disk. It's a seven inch 78 rpm and its been created by the Superior Recording Co. of Hollywood.

The record is a semi-microgroove platter and has the same recording time as the standard 10" 78 rpm's. The new records incorporate the nonslip features patented by the Research Craft Co. also of Hollywood whereby ten small platters can be stacked on a turntable without any slippage.

Many advantages are claimed for the platters. The disk averages 2 cents per pressing cheaper at the pressing plants. In addition Modern has found them to be ideal for use as dj samples as the firm has found the saving in postage and packaging to be enormous. Previously dj samples were mailed in cartons costing 7 to 9 cents per box; now they are being mailed in manila envelopes costing 11/2 cents each. Postage has been cut 75%.

In addition, salesman seem to like the new disks because of their compactness.

Modern's experiment in using the disks has turned out so well that it is expected now that several other firms will be using them shortly.



MILLER MUSIC CORPORATION

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We Told You It Would Be A Smash!!

"MY SONG"

## Dinah Washington

by

Mercury 8294



When it rains it pours. Peacock adds nother waxing to its chain of R&B hits by putting "Will He Welcome Me here" by the Sensational Nightin-gles into full production. . . . To trengthen its already impressive signed Hal Singer to a long term con-traction of blues artists, Savoy has gined Hal Singer to a long term con-formerly of Coral Records. . . . Alan freed's Moondog Dance in Aktorn hio, last month, was jammed to the boyet flowing attendance were Charlie sown and The Clovers on stage. . . . Er Bostie, currently hot with his such at the Blackhawk in Frisco.

\* \* \* Sammy Cotton, vocalist with Freddie Mitchell's Band has a broken left wing the result of an auto accident in Newark, N. J., recently. . . . Varetta Dillard booked for the Howard Theater in Washington. . . Lester Young eye-ing Europe again. His manager, Char-lie Carpenter, is flying over to set up a tour for the fall season. . . Big John Greer back on the road doing one nighters after spending a two week vacation in the West Indies. . . Louis-ville's popular dj Jack Gibson will shed his independence next Saturday when he says "I Do". . . Atlantic's VP, Ahmet Ertegun, currently vacationing.

Prestige Records moving to bigger quarters September 1. New address will be 446 West 50th St., N. Y. C. . . . "Easy, Easy Baby," Savoy's big hit with Varetta Dillard, is going pop. Eleen Barton cuts it for Coral while she was in New Orleans. . . . Jess Cooperwood of WWCA in Gary, Indiana, is finishing a two week holiday in N.Y.... Spizzie Canfield Enterprises scoring with several package deals: Duke Hampton, Mantan Moreland and Bud Harris (August 8 to September 7); Tiny Bradshaw's Band with Mabel Scott (Sept. 5 to Sept. 21); The Dominoes (Sept, 19 to Oct. 5); Peg Leg Bates, Arthur Prysock and the famed Sweethearts of Rhythm; Roy Brown's Mighty Men Unit.

\* Rainbow has a new hit in "You're My Inspiration" with the Five Crowns. Chris Forde of Tuxedo Records heading South because his record of "Angel Of Patience" has broken out. Chris expects to promote the diskbut big.





The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators In New York City's Harlem Area; Chicage's South Side, and New Orleans.

LAWDY, MISS CLAWDY Lloyd Price (Speciolty) GOIN' HOME 2 Fots Damin (Imperiol) HAVE MERCY, BABY 3 The Dominoes (Federol) I'M GONNA PLAY THE HONKY TONKS Morie Adams (Peacock) 4 BESIDE YOU The Swollows (King) 5 ONE MINT JULEP The Clovers (Atlontic) 6 MY SONG T Jahnny Ace (Duke) DADDY DADDY 8 Ruth Brown (Atlantic) SOMEWHERE ALONG THE WAY Nat "King" Cole (Copital) 9

I'LL DROWN IN MY TEARS Sonny Thompson (King)

in PHILA-

DELPHIA

MY SONG Johnny Ace (Duke)

GOIN' HOME

TING-A-LING

The Clovers (Atlontic)

DRIFTING

HADACOL.

Treniers (Okeh)

THAT'S ALL

HE'S MY MAN Marie Adams (Peocock)

DADDY DADDY

Ruth Brown (Atlantic)

"It's What's in THE CASH BOX That Counts"

Lynn Hope (Aladdin)

Fats Domin (Imperiol)

LAWDY, MISS CLAWDY Lloyd Price (Speciolty)

MY HEART'S DESIRE Jimmy Lee & Artis (Modern)

HAVE MERCY, BABY The Dominoes (Federol)

10

1

2

3

4

JUKE Little Wolter (Checker) GOIN' HOME Fats Domino (Imperiol) MARY JO Four Blazes (United) LAWDY, MISS CLAWDY Lloyd Price (Specialty)

FOR LOVE King Pleasure (Prestige) TING-A-LING The Clovers (Atlontic) MARY JO Four Blozes (United) MY SONG Johnny Ace (Duke) LAVINIA Tommy Ridgley (Imperiol)

HAVE MERCY, BABY The Dominoes (Federol)

I'M GONNA PLAY THE HONKY TONKS Marie Adoms (Peacock) SO TIRED Ray Milton (Specialty)

CALL OPERATOR 210 Floyd Dixon (Aladdin)

in SAN

YOU WALKED IN The Swallows (King)

BEE HIVE BOOGIE Ben Burton (Modern)

I'LL DROWN IN MY TEARS Sonny Thompson (King)

YOU KNOW I LOVE YOU B. B. King (R. P. M.)

CALL OPERATOR 210 Mel Wolker (Mercury)

Fats Domin (Imperial) MY DING A LING Dave Barthalemew (King)

POOR POOR ME

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BESIDE YOU The Swallows (King)

SITTIN' HERE DRINKIN' Christine Kittrell (Tennessee)

TING-A-LING The Clavers (Atlantic)

MOODY MOOD

BELLS ARE RINGING Smiley Lewis (Imperiol)

I AIN'T NOTHING BUT A FOOL Christine Kittrell (Tennessee)

in

MEMPHIS FRANCISCO TING-A-LING The Clovers (Atlantic) MARY JO Four Blozes (United) LAWDY, MISS CLAWDY Lloyd Price (Specialty) MY SONG Johnny Ace (Duke) MARY JO Four Blozes (United) JUKE Little Wolter (Checker) IF YOU EVER LEARN TO LOVE ME Lionel Hampton (Decco) HAVE MERCY, BABY The Dominoes (Federal) LOVE, LOVE, LOVE The Dominoes (Federal)

PLEASE HAVE MERCY Muddy Woters (Chess)

I'M GONNA PLAY THE HONKY TONKS Morie Adoms (Peocock)

LAWDY, MISS CLAWDY Lloyd Price (Speciolty)

CALL OPERATOR 210 Floyd Dixon (Aladdin)

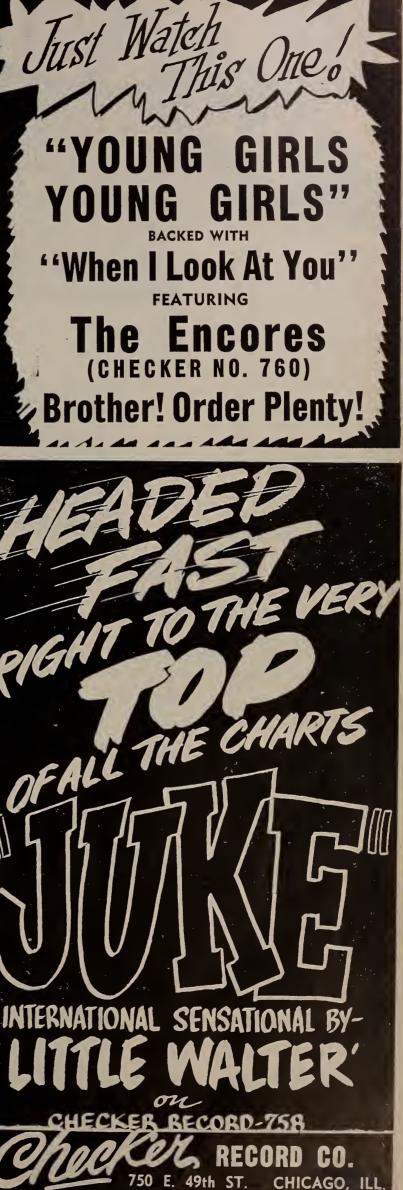
SADDLE MY PONY Howlin' Walf (Chess)

TING-A-LING The Clovers (Atlantic)

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The Cash Box, Music





"It's What's in THE CASH BOX That Counts"

#### The Cash Box, Music

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August 30, 1952

THE BLUES REVER

#### LIL GREENWOOD

(Federal 12093) "NEVER AGAIN" (2:50) With a slow dramatic number for ma-terial, Lil Greenwood, backed by the Four Jacks, projects a moving and tear filled vocal. A soft musical back-drop is furnished for the fem thrush. BOOCLE B "GRANDPA CAN BOOGIE TOO" (2:46) A fast boogie beat provides the chantress with a cute change of pace.

#### LOWELL FULSON AND TRIO

(Swing Time 308) "MIDNIGHT SHOWERS RAIN" (2:31) Lowell Fu OF B RAIN" (2:31) Lowell Fulson comes up with a strong reading of a slow blues tune. The trio assists with a strong musical backdrop.

G "BLACK WIDOW SPIDER" (2:30) Fulson and the Trio pre-sent a moderate tempo blues of the singer's own composition and Fulson handles the lyrics dramatically.

#### **RAY CHARLES**

RAY CHARLES (Swing Time 310)
"HEY NOW" (2:44) Ray Charles "HEY NOW" (2:44) Ray Charles pretation of a rhythmic blues with the result being a very fine disking.
"BABY WON'T YOU PLEASE COME HOME" (2:41) The singer works over a similar beat oldie and gives it a straight treatment. This one can go pop or r&b.

one can go pop or r&b.

## REV. ELDER "GATEMOUTH" MOORE

(Coral 65096) "THEY BURIED SIN" (Part "Gatemouth" Moore, backed by The Bessemer Big Four, leads a fast mov-ing wild shouting jubilee item. "ULEN BURIED SIN" (Part

G "THEY BURIED SIN" (Part Two) (2:30) The reverse deck is more of the same material.

## JIMMY WITHERSPOON (Modern 877) DADDY PINOCCHIO" (2:41)

**B** "DADDY PINOCCHIO" (2:41) Jimmy Witherspoon chants a slow low down item with appealing force. Orking is solid and it seems to be playing against a background of a shouting audience. Cutting could have

been made at an actual concert. **B** "LOVE ME BABY" (2:40) The B "LOVE ME BABY" (2:40) The other side is a fast bounce, with real gone piping by Witherspoon. Crowd noises are also in evidence on this cutting.

LUCKY MILLINDER AND HIS ORCHESTRA (King 4557) "HEAVY SUGAR" (2:30) Lucky

"HEAVY SUGAR" (2:30) Lucky
"HEAVY SUGAR" (2:30) Lucky
Millinder and his ork beat out a middle tempo instrumental jump with arresting appeal. Arrangement places the emphasis on the brass section.
"LORD KNOWS I TRIED"
(2:32) Lucky and the boys fashion a similar beat piece with zest. Hay Jackson handles the vocal end in an approved manner.

#### THE CASH BOX WEEK\* **\*AWARD O' THE**

OG FAIR

OD MEDIOCRE

"DON'T CRY BABY" (2:40) "SEE SEE RIDER" (2:29) THE ORIOLES (Jubilee 5092)

> mental pieces have just such a side to offer to the HOT charts. The number tagged "Don't Cry Baby" gets a tender and heart breaking reading from the lead vocalist as he consoles his love that they'll start their broken love affair over again. Another fine solo by the low voiced chanter of the quintet supvoiced chanter of the quintet sup-plements a fine reading by the rest of the group. The Buddy Lucas ork sets the pace with some solid in-strumentation as the backing. Flip is another sock side labeled "See See Rider". This is another blues number set to a moderate beat. The Ovides can chalk up to more fine Orioles can chalk up to more fine sides to their long list of sensa-tional waxings.

#### HOUSTON BOINES

(R. P. M. 364)

"MONKEY MOTION" (2:43) **C** "MONKEY MOTION" (2:43) Blues singer Houston Boines puts over a rhythmic blues in a stimulating manner as he receives a rhythm accompaniment.

G "SUPERINTENDENT BLUES" (2:42) Boines projects a slow tempo tune in low down style.



"ROCK ME ALL NIGHT LONG" (2:51) "WRITE ME ONE SWEET LETTER" (2:48) THE RAVENS

(Mercury 8291; 8291 x 45)



THE RAVENS

• The Ravens belt out a terrific vocal arrangement of a captivating jump number. They give the piece all the rhythm and mellowness nec-essary to make this lid a sure fire bet. The low down voice, full of

oomph and bang, lets the potent lyrics roll over his lips as he gets some fine harmonic backing from the rest of his crew. The number is called "Rock Me All Night Long" and it stands a great chance of rocking those juke boxes all night long. Some real gone orking showcases the boys' voices to best advantage. The under deck, titled "Write Me One Sweet Letter", is another interesting arrangement that gives the lads every oppor-tunity to display their vocal talents. We're rocking after hearing the top lid and we're sure this side is gonna get loads of play.

#### MILT JACKSON'S QUARTET

(Hi-Lo Records 321) "TRUE BLUES" (2:49) Milt Jackson's Quartet composed of vibes, bass, piano, and drums, beats out a slow instrumental blues. Jack-

son's work on the vibes is solid. • "SOFTLY AS IN THE MORN-ING SUNRISE" (3:18) The group etches a lovely Romberg-Ham-merstein oldie in a manner guaranteed to please.

#### **ROY MILTON**

(Specialty 438) "NIGHT AND DAY" (2:50) This is not the Cole Porter tune of the same name. Roy Milton, who wrote the item, sings the slow blues with warmth and dramatic phrasing. The musical aggregation sets the proper mood for the ortict the artist.

G "AM I WASTING MY TIME?" Roy sings a middle beat in his ap-proved style and the ork comes in for bows for the fine musicianship displayed.

LONNIE JOHNSON (King 4553) G'I'M GUILTY" (2:40) Lonnie Johnson works his way through a low down arrangement of a pulsat-in blues in blues.

(2:18) Johnson gives a strong voiced vocal to a slow bounce. Solid orking provides a fine musical setting for the singer.

THELMA BUMPESS (Federal 12094) G "GOD'S SOLDIER" (2:34) Thel-ma Bumpess sings a spirited lead as she and the Royalettes wax a wild inhibe number jubilee number.

G "PRECIOUS FATHER" (2:18) The gospel singers blend their voices on a slow rhythmic religious piece.

#### MARY DELOATCH

(Savoy 4039) "RUMORS OF WAR" (2:43) Mary Deloatch sings a spirited rhythmic religious song sincerely and with force.

C "LIFE WAS A BURDEN" (2:39) The female vocalist handles a similar item with a slow beat with appeal.

#### T. J. FOWLER

T. J. FOWLER (Sovoy 857) T. J. FOWLER" (2:41) The T. J. Fowler ork beats out a quick tempo jump in wild and provok-ing fashion. Fowler's chord sweeping is top-flight and the finished waxing is a rhythmic rocker that will win itself many plays. "BACK BITER" (2:39) The

B "BACK BITER" (2:39) The musical group, again showcasing the piano playing of Fowler, comes through with a moderate beat jump on a better than average release.



O DISK & SLEEPER

OB EXCELLENT

OB VERY GOOD

THE ORIOLES

• A great piece of blues comes forth as done by the sending har-mony of the Orioles. The lads who always sound great on slow senti-

• "AS TIME GOES BY" (2:40) The Solid Senders project a beaty version of the classic oldie. Orking is

potent as they spin a good dance piece.

G "FLYING SAUCER" (2:19) The Senders give a moderate Latin beat a real driving treatment on the flipside.

THE SOLID SENDERS

(Specialty 436)

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### Plan New TV Show Emphasizing Juke Box. Called "Juke Box Jamboree"

NEW YORK—A new TV show is going the rounds, created by Walt Framer, who is connected with "Strike It Rich" and built about a juke box. It's title is "Juke Box Jamboree."

It's designed to be a halfhour, five times weekly, across the board, human interest quiz show for children. A top disk jockey or perhaps a weekly guest would be brought in as m.c.

In view of the cameras would be a showcase of thirteen gifts, such as a make-up set for a girl; a back to school wardrobe; a ping pong table and set; a personal portable radio; a three speed phonograph with records. For boys: a back to school wardrobe; a boat kit; and other items of specific interest to teen-agers. 'Any teen-ager would be eligible to be a contestant on the show, either in person or on the telephone, by sending a letter telling which of the items shown on the show he would like to have and why.

The climax of the show would come when each contestant had a chance to pick a tune from a juke box which will be provided as the center of the show. An accumulated jackpot is offered to each contestant, who is able to pick his favorite tune by pressing a button, which works thus: An alphabetical list of tunes in the juke box is placed outside of it. A contestant picks his favorite tune from the list, then is given a chance to press this button on the juke box. If he presses the correct button and the tune that is played is the right one, then he gets the jackpot. Otherwise the jackpot accumulates for the next contestant.

Musical questions will be used often. Questions about movie and sports writers. And all the factors which maintain the interest of teen agers will be utilized.

Whenever a contestant appears on the show in person to try for a gift from the show case and a chance at the juke box jackbot, a Pal at home is ready on the telephone to pick his or her favorite tune on the juke box for the jackpot. The jackpot will be a cash jackpot starting at \$100 and accumulating at the rate of \$10 for each new contestant. After each contestant, the records are moved around so that everyone gets an equal chance. It is planned to have famous recording artists and names in the disk business when available.

Each contestant on stage designates in the interview which of the items in the showcase he or she would like to have and why. Then a phone call is placed to the Pal who is standing by ready to try for the juke box jackpot if the contestant on stage doesn't get to it. If the contestant on stage succeeds in answering three questions, not only does the stage contestant receive a gift, but he also gets a try at the juke box jackpot. In which case the Pal on the telephone stands by for a try in the competition with the next contestant. This gives the teenagers at home a chance to compete without going to the studio. A consolation prize is given to the Pal in case he or she does not hit the juke box jackpot.



DES MOINES—"The fresh approach" of Billy May takes a new twist. As if it were necessary, the band leader seems to be threatening Des Moines' great disc jockey, Don Bell, perhaps to force him to spin a new May waxing. Bell, however, seems to be shrughing it off, displaying his new "brave" act. Just the day before the KRNT dee-jay was officially and ceremoniously adopted into the grizzly bear clan of Iowa's WaBi-MaQua (White Bear). Billy was in Des Moines the day this clowning took place to play a Val Air engagement.



- SISTER JESSIE MAE RENFRO
- How About You PILGRIM TRAVELLERS (Specialty)
- In The Upper Room MEHALIA JACKSON (Apollo)
- If Jesus Goes With Me ANGELIC GOSPEL SINGERS (Gotham)
- I Will Trust In The Lord CLARA WARD (Saroy)
- Stop Right Now BELLS OF JOY (Peacock)
- Tell Me Angel ANGELIC GOSPEL SINGERS (Gotham)
- This Little Light Of Mine WARD SINGERS (Sarvey)
- Wading Through Blood And Water DIXIE HUMMING BIRDS (Peacock)
- When I Reach My Heavenly Home On High
   ORIGINAL GOSPEL HARMONETTES (Specialty)



"It's What's in THE CASH BOX That Counts"





After



NEW YORK-The tribulations of an artist are many, and not the least is getting properly made up to appear on stage. During her recent appearance at the New York Paramount, Frances Wayne went through a periodic stint with her hairdresser, Paul Roberts. The above before and after shots show Roberts starting to work and the results when he's finished. Looking on at the right of each picture is Jan Murray, who shared the billing at the engagement. Frances Wayne and her husband Neil Hefti are currently on a tour of the country that will take them all the way to the coast. Their current Coral disk is "Jambalaya."



"It's What's in THE CASH BOX That Counts"

## **Eddy Arnold Completes**

August 30, 1952

Summer Show, Heads West

NEW YORK—Eddy Arnold com-pleted his Summer TV series Friday, August 22, and is heading for the West Coast to make several personal appearances, his first in California. Col. Thomas A. Parker, the Ten-nessee Plowboy's manager, is setting dates along the coast. Arnold will ap-pear in Long Beach auditorium Fri-day, September 26, then goes to San Diego for a show Saturday night, Diego for a show Saturday night, September 27, and a matinee Sunday, September 28, both in Balboa Park Bowl. In San Diego, Eddy Arnold and his complete show will be presented under sponsorship of Smokey Rogers, popular western artist.

California dates, according to Colonel Parker, are included in Eddy's Fall tour which begins in Texarkana, USA, September 12. The big stage show will offer The Oklahoma Wranglers, Jamup and Honey, The Dickens Sisters, Roy Wiggins, Hank "Sugarfoot" Garland and, of course, Eddy Arnold.

#### Savoy Rushes "Wedding"

NEWARK, N. J. — Acting fast, Savoy Records this week cut "I Went To Your Wedding" with Florence Wright for the Rhythm and Blues Field. Hal Singer and Julian Gould do the backing. On the reverse side, is "My Blue Heaven" by the same singer, the only female R & B version of the tune.



The Cash Box, Music

HEADING FOR THE BIG TIME

TWO NEW MASHES

a Brooks

WENT TO YOUR WEDDING

MY SONG 78 rpm 6910 \* 45 rpm 4-6910

Titus Turner



Dinah Washington, Tab Smith, Tommy Edwards, Roy Milton and the Griffin Bros., were on top of the Hot Charts across the nation just nine-months ago. These same artists are still today the ones that bring home the bacon. The top R&B tunes of that time were: "Cold, Cold Heart"; "Becavse Of You"; "All Over Again"; "Best Wishes" and "Weepin' and Crying." The records have had their spin and spell of popularity, but the talent lives on. All of the above named are still busy making records, playing engagements and in general keeping their public happy. ... Today on top of the Hot Charts we find Lloyd Price, Fats Domino, Christine Kittrell, The Swallows and Johnny Ace. The tunes that are selling today in the R&B field are: "Lawdy, Miss Clawdy"; "Goin' Home"; "Sittin' Here Drinkin'"; "Beside You" and "My Song." Let's hope that a year from now we can say the same things for the Chart toppers of today as we are saying for the ones of a year ago. Hard work will do it.



Danny Kessler did a guest shot on the CBS Robert Q. Lewis show the other eve and did right well by the Okeh label, with heavy plugs for his Trenier balance the show. This package may be a distinct departure for the Blue Note. on 10/10. Along will come Atlantic's Barbara Carroll with her trio to help balance the show. This package may be a distinct departure for the Blue Note. Their policy has been to present Jass, Dixieland, Modern (meaning Getz & Kenton), top singers (Vaughan etc.) but never before anyone in the R&B field with success. I know of one singer who worked the place, just recently, who didn't do so well. Singer is on the fence, some tunes are strictly blues, some are R&B and then some are in the pop class.

\* \* \* \* \* \* \* \* \* \* \* \* \* \* \* Dick Lee drops in to say a youthful and pleasant hello. The kid has a bright future and his first record looks good. He did a guest shot on Howard Miller's late nite show over WIND last Sunday, from the Windy City. . . . Listened a few nites ago to the hit of 3 or 4 years ago, "Saturday Nite Fish Fry" by Louis Jordan. Its still bouncy and makes one's feet move. Decca could give us some more of Jordan, who we haven't heard from in a long time. . . . Winging her way across the blue Pacific for a 4 weeker at Honolula's Brown Derby is Helen Humes. Gal will open in the spot 9/19. Prior to work Miss Humes will be seeing sights around the islands. . . . Ruth Brown and Willis Jackson, her new ball and chain, do a job in Camden, Ark. 8/29. Couple will then fish-tail it over to Atlanta for a gig on 8/31.

Duke Ellington, who wrote and recorded "Jam With Sam," along with many other great tunes, goes into Cleveland's Town Casino on 9/12. . . . George Shearing, with 5 men; Count Basie, with 16 men; and Billy Eckstine, he needs no one, kick off their second annual tour at the Shrine Auditorium on 9/12. To list only a few of their dates, its as follows: Louisville 10/21; Detroit 11/1; Chi. 11/2; NYC 11/15 and the curtain will fall in Washington, D. C. on 11/23. All dates in between those mentioned are filled. . . . Herb Dexter, is now doing promotion work for the great Mr. Jerry Blaine, and no better man could have been found for the job. First of all Herb wears white-on-white shirts. This Jerry loves. Next Herb knows promotion work, and this any smart business man loves. And Jerry is plenty smart. To prove it look at the sales record of the Orioles over the past few years. I remember sitting in Jerry's office one day about 3 years ago and listening to him rant and rave about his newest singing group. Now it's evident for all to see.

Guy Mitchell does a little thing on Columbia that may well turn out to be a big thing. The name isn't too clear in my mind, but it might be "Pat Him On The Po-Po" or "Heads Up" or maybe it's "Feet Up." Whichever is correct give it a listen and remember Mitch Miller does the assist, I suppose this means there is an oboe in the Po-Po... Illinois Jacquet blows some mad horn on "Bluesitis," a new one on Mercury by Norman Granz. Backed by 18 men in a solid, moving number, this should get into the collectors class. ... Johnny Hodges, for the same label, at Gleason's in Cleveland this week, and opening 9/1 at Dayton's Farm Dell. Later up to Toronto for a date at The Colonial Terrace. ... In front of the Hodges date will be Charley Ventura at the hot Canadian spot, who will hie eastward to Providence to make way for Johnny.

ages 5 and 9. And my mother, a gay young thing of cnly 77 summers. Jack Walker will be one of the people I want most to meet. Bobby Shad must be contacted to check on his telegraphic expenses acct. Earl Brown of Time and Life and the City Council, to say hi to an old friend. Bess Berman to find out the latest on Mahalia Jackson. . . . Bill Chase to see how Schenley is doing. . . Joe Makel to find out about Gentlemen Of Distinction. . . Jerry Blaine about Cosnat Distrib. . . Willie Bryant to learn how to be a deejay. . . Larry Douglas to learn how to write a column. . . . Martha Glaser to see what's hoppening with Erroll. . . Cres Courtney to hear that The Biggest Show Of 1952 is bigger than The Bigger Show Of 1953. . . The Embers to hear "Begin The Beguine" by Eddie Heywood. . . . Ben Bart at Universal to hear about Wini Brown and her tonsils. . . . Sunny Gale so she can sing "Wheel Of Fortune." . . . Mrs. Cab Ca'loway (Nuffie) and maybe just in time to say hello to the newest offspring that's due any minute. Wanted to make it in time for her birthday party 8/23, but that nite we will be in Pittsburgh. . . . All of the music publishers and their pluggers to only learn that their newest tune just broke big, and I mean real big, out in Big Rapids, Mich. . . . It will be a wonderful and exciting time and I do look forward with extreme pleasure to meeting many old friends and the chance to at last say hello face to face, for the first time to the many friends whom I haven't had the pleasure of knowing other than thru the mails. . (Sam Fyans is the Joss and Blues expert heard nitely on WGN, Chicogo's Mutual outlet, on on WBKB\_TV\_1

(Sam Evans is the Jass and Blues expert heord nitely on WGN, Chicogo's Mutual outlet, ond wBKB-TV.)

PLEASE BABY JAMBALAYA 78 rpm 6907 45 rpm 4-6907

both ou ...



#### AN THE CASH FOLK and WESTERN ROUNDUP BOX

Franklin Road seems to be building up as "Publisher's Row" in Nashville. Latest addition to this address is Frank Kelton with his Kenny Music (BMI) and Tennessee Music (ASCAP) office. Kelton moved from his down town location just before leaving for New York last week to set up new promotional attivities for her function activities for both firms.

Marty Licklider (Coral) is doing a country disc jockey show daily from WICA in Ashtabula, Ohio in addition to his live appearances with his Missouri Fox Hunters three days each week on same watter.

Clarence Kneeland recently taped an account of his giving a pint of blood when the Bloodmobile came to Westerly, R. I. and publicized that fact by using the tape on one of his shows from WERI Many of his listeners showed up for their first contribution saying that they didn't know it could be com-pleted so quickly and with so little bother. Congratulations to a very enter-prising country record spinner for this novel idea!

Bill Anson, high-ranking deejay of KFWB in Hollywood is the latest of the record spinners to come up with a recording deal. Bill recently signed with International Sacred Records and has already cut his initial four sides—all sacred songs and done in a folk ballad style.

Philip C. Alarie is expanding his country style disk shows in the New Eng-land area. With his audience mostly of French-Canadian descent, he finds interest building around the standard country styles. Much of his programming is done with instrumentals of the jig, reel, quadrille, breakdown and hoedown styles. He can always use more records in these styles. If you have any of these and want promotion on them in New England address them to Phil at Box 78, Quinebaug, Conn.



ion on them in New England address them to Thin at MSM began another NBC net origination last Saturday in the 7 to 7:30 spot billed as "The Duke of Paducah and The Opry Gang." Whitey Ford, "The Duke," does the m. c. honors and show features Moon Mullican (King) and Annie Lou and Danny in the music spots. Jud Collins, vet WSM announcer, carries the announcing duties. Show sells Warm Morning heaters for the Locke Stove Co. WSM will also begin a CBS net origination in September on the "Aunt Jemima's Home Folk" show that will use local country talent along with a well known "Aunt Jemima" personality being brought in to Nashville. Pittsburgh, Pa. is enjoying a new country music show each Saturday afternoon with Bob Linville at the turntables at WCAE. Show is expected to receive wide attention from the area audience as Pittsburgh stations have been lax in programming the home style

MOON MULLICAN

ditties in the past.

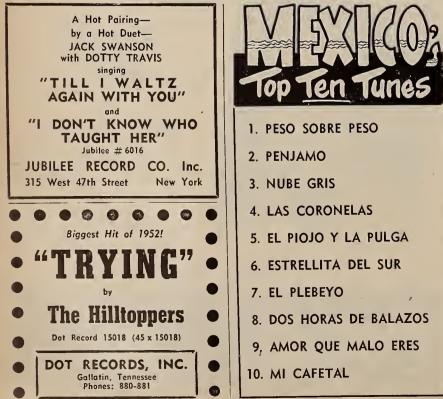
Eddy Arnold plays the Four States Fair in Texarkana, USA beginning Sep-tember 12th. This will be his first appearance after his summer replacement job for Perry Como on CBS-TV.

In response to many requests as to the where-abouts of Asher Sizemore-he is doing a two hour per day country record show on WLRP in New Albany, Indiana (just across the river from Louisville). Here is a fellow well known everywhere from the old days and the famous team of "Asher and Little Jimmie."

Doc Embree leaves KMA in Shenandoah, Iowa to begin with KRVN in Lexington, Nebraska, September 1st. At KRVN Doc will spin country records as well as carrying a live western and folk, and a sacred spot live with his partner as "Doc and Esther." Gary Schroeder, Program Director of the Lex-ington 25 thousand watter, is very happy with the new acquisition.

Smiley Burnette is busy filming a new Columbia flicker with Gene Autry (Columbia). Predictions are already running high on current production entitled "On Top Of Old Smoky."

Slim Whitman (Imperial) continues to ride high with his arrangement of "Indian Love Call"—and it's really putting him to work. His appearances are more in demand than ever with a west coast tour set to begin Sept. 25th. Reg. D. Marshall Agency in Los Angeles is handling the Whitman bookings.





## "CURTAIN OF TEARS" (2:30)

SKEETS McDONALD (Capitol 2073)

• Skeets McDonald cracks through with a pretty lilting number that has the earmarks of a western best seller. Titled "Please Come Back", the upper lid is a slow beat romantic lament with McDonald handling the compassionate lyrics tenderly. Skeets' dramatic vocalizing, embellished with a light yodel, gives this deck the lift that will make it one of the better releases.

#### LONE PINE AND HIS MOUNTAINEERS (RCA Victor 20-4879)

(YES I DO, NO I DON'T" (2:15) Lone Pine and his wife sing a cute quick tempo number with a fetch-ing delivery that will sell this plat-

"I HEARD THE BLUEBIRDS SING" (2:30) The duo exhibits its talent on another fast beat tune. Betty gives the general effect an in-teresting twist by singing slightly be-hind Lone Pine. The Mountaineers set up the vocalists in grand style on both sides sides.

#### **ROME JOHNSON** (King 1098)

B "MY HEART IS AN OPEN BOOK" (2:08) The deep voiced chanter warbles a light bounce with feeling. The string backdrop sets up the background for the artist in strong style style.

**B** "FOOLISH ME FOR LOVING YOU" (2:33) Johnson handles a similar beat ditty in a warm fashion. Chorus' chanting adds a bit of color to the etching.

#### RED KIRK

(Mercury 6409)

\*KNOCK OUT THE LIGHTS AND CALL THE LAW" (2:07) Red Kirk sings a fast paced country tune with an R&B arrangement and comes off with an effective disk. Red's vocal is a lively one.

G "CARELESS MIND" (2:20) The lower lid is a change of pace. Kirk sings a slow sentimental ballad ex-pressively.

SHEB WOOLEY (MGM 11308)

C "YOU NEVER CAN TELL" (2:39) Sheb Wooley pipes a fast moving romantic item with dash. His Calumet Indians provide the musical assist.

<sup>(B)</sup> "A COWBOY HAD OUGHT TO BE SINGLE" (2:41) A quick tempo tune from the MGM film "Sky Full Of Moon" tells the story of the life of a cowboy. Wooley handles the cute lyrics in a fashion that makes this side a compelling one.

#### JOE WHEELER (King 1096)

cations.

C "SHUT MY MOUTH WIDE OPEN" (2:42) Joe Wheeler chants a fast beat bounce with cute lyrics in spirited style.

An easy string backing sets the

proper mood for the warbler. Ops

will find this one a made to order

deck for the boxes. The flipside is

a moderate beat weeper, with Mc-

Donald again giving the proper

vocal shadings. A choral backing

helps put this side over. Ops have

a double barreled release and should

not hesitate placing it in the lo-

B "AIN'T THAT JUST LIKE A WOMAN" (2:18) The flip is a moderate item with Wheeler employ-ing vocal tricks as he berates women a humorous manner.

#### THE DIAMOND BROTHERS (RCA Victor 20-4880)

SUGAR COATED LEMON" œ (2:26) Georgie of the Diamond Brothers handles the vocal chorus of a cute fast beat romantic item.

<sup>(1)</sup> COAL DUST ON THE FID-DLE" (2:02) Another quick tem-po ditty is given a lively reading by Georgie and brother Charlie.

#### **DONN REYNOLDS**

(Bullet 751)

**G** "I TELL MYSELF A LIE" (2:40) Donn Reynolds sings a slow pretty ballad with a light yodel.

ALL ALONE" (2:38) The un-G "ALL ALONE" (2:58) The under der portion is a moderate beat weeper with Reynolds dishing out a plaintive vocal. Guitar supplies the backing on both decks.

#### SUE THOMPSON

(Mercury 6407)

B "YOU BELONG TO ME" (2:50) The Redd Stewart-Pee Wee King slow beat piece that is a pop plug tune is given an expressive vocal lift by small voiced Sue Thompson.

(YOU'RE AN ANGEL ON THE OUTSIDE" (2:22) The cute OUTSIDE" (2:22) The cute voiced thrush sings a rhythmic ro-mantic number in smooth fashion.

"It's What's in THE CASH BOX That Counts"

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JUKE BOX TUNES

WILD SIDE OF LIFE Hank Thompson (Capitol 1942; F-1942)



ALMOST George Morgan (Columbia 20906; 4-20906)



ARE YOU TEASING ME Carl Smith (Columbia 20922; 4-20922)



WAITING IN THE LOBBY OF YOUR HEART Hank Thompson (Capitol 2063; F-2063)



HALF AS MUCH Hank Williams (MGM 11202; K-11202)



LADY'S MAN Hank Snow (RCA Victor 20-4733; 47-4733)



IT WASN'T GOD WHO MADE THE HONKY TONK ANGELS K. Wells (Decca 28091; 9-28091)



INDIAN LOVE CALL Slim Whitman (Imperial 8156)



THAT HEART BELONGS TO ME Webb Pierce (Decca 28091; 9-28091)



FULL TIME JOB Eddy Arnold (RCA Victor 20-4787; 47-4787)

## **Distribs And Star**



NEW YORK-During the recent NAMM Convention, several top artists got together with record distributors, some for the first time. Above Bernice Parks meets some of the men who help sell and promote her Seger disks. Left to right are: Bob Austin of The Cash Box; Dave Goldman of Seger; Art Freeman of Benart, Cleveland distrib; Jack Bergman of Tempo, N. Y. distrib; Bernice Parks; Art Seger, president of Seger Records; and Bob Dunbar of Gramaphone Enterprises, Texas distrib.

## "Down By The Ohio" Set To **Be A Three Time Hit**

**Meeting Dates Of** 

**Music Operators' Associations** 

August 18—Amusement Machine Operators' Association of Greater

27—Central States Phonograph Operators' Association

Place: Jefferson Hotel, Peoria, Ill.

Place: Congress Hotel, Chicago, Ill.

"It's What's in THE CASH BOX That Counts"

Place: Mandell-Ballow Restaurant, Baltimore, Md.

Place: American Legion Hall, White Plains, N. Y.

Chicago—After over 30 years of consistent popularity, "Down By The O-hi-o" is again the choice of Tin Pan Alley's hit pickers to hit the top. And Columbia's new band sensation, Art Lowry, is taking the spotlight with his outstanding recording of it. "Down By The Ohio" was written by two veteran song writers, Jack Yellen and Abe Olman, in the days when songwriters aimed at sheet music sales and when publishers worked on a song for months instead of weeks. 1920 is the year of its birth. Abe Olman had his own publishing company which he sold to join the staff of Fred Forster, who was mak-ing music history. Chicago then had its own tin pan alley and it was noted for hits. In addition to being on the writing staff, Olman managed the Forster Chicago professional office and put over some big hits, including his own two-time hit, "Oh Johnny, Oh." Yellen, whose home was in Buf-falo, was "hitting" in New York's in pan alley. World War I cut in on their song writing activities, but late in 1918, Sgt. Abe Olman and Buck Pvt. Jack Yellen met in New York's in Pan Alley—a couple of song-writers itching to write. They got to a piano and turned out "I'm Waiting For Ships That Never Come In."

**Baltimore** 

Sept. 11-13-Music Operators of America

15-Westchester Operators Guild

That made music history and time hasn't downed it. "Ships" was sen-sational with just about every top vaudeville act in the country. These acts were continually in touch with Olman and Yellen for more good songs. But these two wise music men figured that it would be difficult to write a ballad to "hit" as big as "Ships" and besides they figured the public would welcome another great rhythm tune. So they came up with "Down By The Ohio" was intro-duced by Al Jolson in Sinbad, was featured by Lou Holtz in George White's Scandals of 1920: it was a feature with Sophie Tucker, Eddie Cantor, Margaret Young, Olsen and Johnson, Ted Lewis, and many other headliners too numerous to mention. "Down By The Ohio" reached Hit-dom by way of vaudeville. Tome the year 1940 and the music picture is different. The headlines say "Coin Machines Start New Tune To-ward Hitdom." The Andrew Sisters' Decca recording of "Down By The Ohio" starts it off for a two-time hit, this time via the juke boxes. "Now it's 1952 and the Art Lowry Chumbia recording starts "Down By The Ohio" off to what may be a world record—a three-time hit.



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1. FOOL, FOOL, FOOL (Kay Starr)

MEMORIES (Joe Pica) SMOKE RINGS (Paul—Ford)

3.

4.

2

6.

SMOKE RINGS (Paul—Ford) WALKIN' MY BABY BACK HOME (Nat "King" Cole) YOU BELONG TO ME (Jo Staffard) WISH YOU WERE HERE (Eddie Fisher) YEARNING (Buccaneers Trio) SHOULD 1 (Four Aces) TILL THE END OF THE WORLD (Bing Crosby) TILL THE END OF THE WORLD (Bing Crosby) TAKE ME IN YOUR ARMS AND HOLD ME (Paul—Ford)

Houston, Tex.

1. HALF AS MUCH (Rosemary Clooney) 2. HERE IN MY HEART (Al Martino)

BLUE TANGO (Leroy Anderson) YOU BELONG TO ME (Jo Stafford)

ADIOS (Gisele MacKenzie)
 WALKIN' TO MISSOURI (Sammy Kaye)
 I'M YOURS (Don Cornell)
 MY THRILL (Alan Dale)

Richmond, Va.

1. HALF AS MUCH (Rosemary Clooney) 2. WALKIN' MY BABY BACK HOME (Johnnie Ray)

WALKIN' MT DAU DELICADO (Percy Faith) LITTLE GRASS SHACK (John Maddox) TILL THE END OF THE WORLD (Bing Crosby) AUF WIEDERSEH'N SWEETHEART (Lynn—Ames Bros.)

Baltimore, Md.

1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

HALF AS MUCH (Rosemary Ciooney) KISS OF FIRE (Georgia Gibbs) WISH YOU WERE HERE (Eddie Fisher) MAYBE (Como—Fisher) I'M YOURS (Eddie Fisher) WALKIN' MY BABY BACK HOME (Johnnie Ray)

Memphis, Tenn.

1. AUF WIEDERSEH'N SWEETHEART (Lynn & Howard) 2. WALKIN' MY BABY BACK HOME

2. WALKIN' MY BABY BACK HOME (Johnnie Ray) 3. HALF AS MUCH (Rosemary Cloaney) 4. FOOL, FOOL, FOOL (Kay Starr) 5. BOTCH-A-ME (Rasemaary Cloaney) 6. SOMEWHERE ALONG THE WAY (Nat "King" Cole) 7. HERE IN MY HEART (AI Martino) 8. I'M YOURS (Don Cornell) 9. WISH'YOU WERE HERE (Eddie Fisher) 10. TAKE ME IN YOUR ARMS AND HOLD ME (Paul-Ford)

Tampa, Fla.

1. HALF AS MUCH (Rosemary Clooney) 2. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

AUF WIEDERSEN N. ON-MAYBE (Como—Fisher) DELICADO (Guy Lombardo) WALKIN' MY BABY BACK HOME (Johnnie Ray)

I'M YOURS (Eddie Fisher)

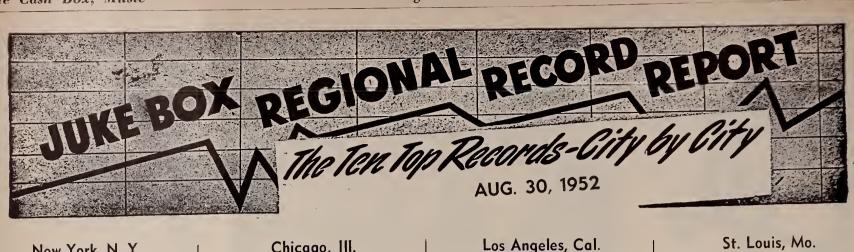
KISS OF FIRE (Georgia Gibbs) HERE IN MY HEART (Tany Bennett) BLUE TANGO (Guy Lombardo) I'LL WALK ALONE (Don Cornell)

HERE IN MY HEART (AI Martino) BOTCH-A-ME (Rosemary Clooney)

DELICADO (Percy Faith) HALF AS MUCH (Rosemary Clooney)

DELICADO (Percy Faith) KISS OF FIRE (Tony Martin)

(Lyni 7. MAYBE (Como—Fisher) 8. I'M YOURS (Eddie Fisher) 9. BLUE TANGO (Leroy Anderson) 10. SUGARBUSH (Laine—Day)



1. WALKIN' MY BABY BACK HOME (Ray-Cole)

WALKIN MT BADT BACK HOME (Ray—Cole)
 SOMEWHERE ALONG THE WAY (Nat "King" Cole)
 BOTCH-A-ME (Rosemary Clooney)
 WISH YOU WERE HERE (Eddie Fisher)
 AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
 HALF AS MUCH (Rosemary Clooney)
 HERE IN MY HEART (AI Martino)
 HIGH NOON (Frankie Laine)
 KAY'S LAMENT (Kay Starr)
 TOO OLD TO CUT THE MUSTARD (Dietrich—Claoney)

Savannah, Ga.

1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

I'LL WALK ALONE (Jane Froman)
 DELICADO (Percy Faith)
 HALF AS MUCH (Rosemary Clooney)
 ONCE IN A WHILE (Patti Page)
 LOVER (Leo-Jenkins)
 BOTCH-A-ME (Rosemary Clooney)
 VANESSA (Hugo Winterhalter)
 IN THE GOOD OLD SUMMERTIME (Paul-Ford)

Des Moines, Iowa

HALF AS MUCH (Rosemary Clooney)
 AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
 BOTCH-A-ME (Rosemary Clooney)
 MAYBE (Eddie Fisher)

MAYBE (Eddie Fisher)
 KAY'S LAMENT (Kay Starr)
 HERE IN MY HEART (Tony Bennett)
 DELICADO (Guy Lombardo)
 WISH YOU WERE HERE (Eddie Fisher)
 WILD SIDE OF LIFE (Hank Thompson)
 PITTSBURGH, PENNSYLVANIA (Guy Mitchell)

Philadelphia, Pa.

1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

Denver, Colo.

AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

BOTCH-A-ME (Rosemary Clooney) MAYBE (Como—Fisher) WALKIN' MY BABY BACK HOME (Johnnie Ray)

7. CARIOCA (Paul—Fara) 8. HERE IN MY HEART (AI Martino) 9. DELICADO (Percy Faith) 10. IN THE GOOD OLD SUMMERTIME (Paul—Ford)

Indianapolis, Ind.

WISH YOU WERE HERE (Eddie Fisher) HALF AS MUCH (Rosemary Claoney)

SUGARBUSH (Laine—Day) HIGH NOON (Frankie Laine)

9. KAY'S LAMENT (Kay Starr) 10. LOVER (Lee-Jenkins)

BOTCH-A-ME (Rosemary Clooney) AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

HIGH NOON (...Fisher) MAYBE (Como—Fisher) WALKIN' MY BABY BACK HOME (Johnnie Ray)

YOU BELONG TO ME (Jo Stafford)

YOU BELONG TO ME (Jo Stafford)
 WISH YOU WERE HERE (Eddie Fisher)
 SUGARBUSH (Laine—Day)
 BOTCH-A-ME (Rosemary Clooney)
 HALF AS MUCH (Rosemary Clooney)
 STRING ALONG (Ames Brothers)
 SHOULD I (Four Aces)
 I LAUGHED AT LOVE (Sunny Gale)
 TENNESSEE NEWSBOY (Frank Sinatra)

1. HALF AS MUCH (Rosemary Clooney)

2. LOVER (Lee-Jenkins)

7. CARIOCA (Paul-Fard)

4.

6.

HERE IN MY HEART (AI Martino) I'LL WALK ALONE (Jane Froman)

#### New York, N. Y.

- AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
- BOTCH-A-ME (Rosemary Clooney) WISH YOU WERE HERE (Eddie Fisher)
- WISH YOU WERE HERE (Eagle Fisher) HALF AS MUCH (Rosemary Clooney) DELICADO (Percy Faith) HERE IN MY HEART (Al Martino) WALKIN' MY BABY BACK HOME (Johnnie Ray)
- 7. WALKIN MI CON (Johnnie Kyr, 8. I'M YOURS (Cornell & Fisher) 9. HIGH NOON (Frankie Laine) 10. SOMEWHERE ALONG THE WAY (Nat."King" Cole)

#### Shoals, Ind.

- HALF AS MUCH (Rosemary Clooney) AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
- WALKIN' MY BABY BACK HOME (Johnnie Ray)

- (Johnni 4. HERE IN MY HEART (Tony Bennett) 5. MAYBE (Como—Fisher) 6. DELICADO (Percy Faith) 7. BOTCH-A-ME (Rosemary Clooney) 8. KISS OF FIRE (Georgia Gibbs) 9. I'M YOURS (Four Aces) 10. WISH YOU WERE HERE (Eddie Fisher)

#### Wolfforth, Tex.

- 1. HERE IN MY HEART (Tony Bennett) 2. WALKIN' MY BABY BACK HOME (Nat "King" Cole)
- AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

- AUF WIEDERSEHN SWEITHEART LOVER (Lee-Jenkins) KISS OF FIRE (Georgia Gibbs) I'M YOURS (Don Cornefi) HALF AS MUCH (Hank Williams) BLUE TANGO (Leroy Anderson) I'LL WALK ALONE (Jane Froman) BE ANYTHING (Helen O'Connell)

#### Cincinnati, Ohio

- 1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn) 2. BOTCH-A-ME (Rosemary Clooney) 3. DELICADO (Percy Faith) 4. THIS IS THE BEGINNING OF THE END (Don Carnell)

- (Don Carnell) 5. MAYBE (Como & Fisher) 6. SOMEWHERE ALONG THE WAY (Nat "King" Cole) 7. IN THE GOOD OLD SUMMERTIME (Paul & Fard) 8. I WAITED A LITTLE TOO LONG (Kay Starr) 9. ONCE IN A WHILE (Patti Page) 10. HERE IN MY HEART (AI Martino)

#### Birmingham, Ala.

- 1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn) 2. WALKIN' MY BABY BACK HOME (Johnnie Ray)
- (Joi LOVER (Lee—Jenkins) HERE IN MY HEART (AI Martino)
- CARIOCA (Paul-Fard) DELICADO (Percy Faith)
- 7. IN THE GOOD OLD SUMMERTIME (Paul-Ford) 8. MAYBE (Como-Fisher)
- 9. KISS OF FIRE (Georgia Gibbs) 10. HALF AS MUCH (Rosemary Clooney)

#### Charleston, W. Va.

- HALF AS MUCH (Rosemary Clooney)
   WALKIN' MY BABY BACK HOME (Johnnie Ray)
   AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
   HERE IN MY HEART (Al Martino)
   I'M YOURS (Fisher—Cornell)
   LOVER (Lee—Jenkins)
   TOELICADO (Recre Ferifib)

- 7. DELICADO (Percy Faith) 8. FOOL, FOOL, FOOL (Kay Starr) 9. MAYBE (Como—Fisher) 10. IN THE GOOD OLD SUMMERTIME (Paul-Ford)

#### Chicago, III.

- 1. BOTCH-A-ME (Rosemary Clooney) 2. WISH YOU WERE HERE (Eddie Fisher) 3. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
- HALF AS MUCH (Rosemary Clooney) SUGARBUSH (Laine—Day)
- HIGH NOON (Frankie Laine)
- HIGH NOON (Fisher) MA'YBE (Como—Fisher) WALKIN' MY BABY BACK HOME (Johnnie Ray)
- 9. KAY'S LAMENT (Kay Starr) 10. SMOKE RINGS (Paul-Ford)
  - Reno, Nev.
- HALF AS MUCH (Rosemary Clooney) BOTCH-A-ME (Rosemary Clooney) WALKIN' MY BABY BACK HOME (Johnnie Ray)

- (Johnnie Ray) 4. A GUY IS A GUY (Doris Day) 5. I'M YOURS (Don Cornell) 6. KISS OF FIRE (Georgia Gibbs) 7. SOMEWHERE ALONG THE WAY (Nat "King" Cole) 8. LONG AGO LAST NIGHT (Helen O'Connell) 9. WHEEL OF FORTUNE (Kay Starr) 10. DING-DONG BOOGIE (Ella Fitzgerald)

#### New Orleans, La. 1. BOTCH-A-ME (Rosemary Clooney)

- BOTCH-A-ME (Rosemary Clooney) VANESSA (Hugo Winterhalter) HALF AS MUCH (Rosemary Clooney) AUF WIEDERSEH'N SWEETHEART (Vera Lynn) TAKE MY HEART (Al Martino)

- 5. TAKE MY HEARI (AI Mortino) 6. SHOULD I (Four Aces) 7. MINE AND MINE ALONE (Steve Lawrence) 8. WISH YOU WERE HERE (Eddie Fisher) 9. POINCIANA (Steve Lawrence) 10. HIGH NOON (Frankie Laine)
- - Kansas City, Mo.
- 1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
- LOVER (Lee & Jenkins) MAYBE (Como & Fisher)
- 3. MAYBE (Como & Fisher) 4. WALKIN' MY BABY BACK HOME (Johnnie Ray) 5. HERE IN MY HEART (AI Martino) 6. I'M YOURS (Cornell—Fisher) 7. CARIOCA (Paul & Ford) 8. DELICADO (Percy Faith) 9. IN THE GOOD OLD SUMMERTIME (Paul & Ford) 10. HALF AS MUCH (Rasemary Clooney)

#### Omaha, Neb.\*

- 1. HALF AS MUCH (Rosemary Cloaney) 2. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)

- AUF WIEDERSEH'N SWEETHEART (vera Lynn)
   DELICADO (Percy Faith)
   WALKIN' MY BABY BACK HOME (Johnnie Ray)
   I MAY HATE MYSELF IN THE MORNING (Bette McLaurin)
   I'M CONFESSIN' (Paul—Ford)
   HERE IN MY HEART (Tony Bennett)
   MAYBE (Como—Fisher)
   KISS OF FIRE (Georgia Gibbs)
   IN THE GOOD OLD SUMMERTIME (Paul—Ford)

#### Detroit, Mich.

- 1. AUF WIEDERSEH'N SWEETHEART (Vera Lynn)
- HALF AS MUCH (Rosemary Clooney) BOTCH-A-ME (Rosemary Clooney) 2. 3.
- HERE IN MY HEART (Al Martino) DELICADO (Percy Faith) 5.
- 5. DELICADO (Percy Parts) 6. WALKIN' MY BABY BACK HOME (Jahnnie Ray)
- 7. MAYBE (Como—Fisher) 8. WISH YOU WERE HERE (Eddie Fisher) 9. KISS OF FIRE (Georgia Gibbs) 10. I'M YOURS (Cornell—Fisher)

## JUKE BOX BIZ BOOMS Sales Continue Strong. All 5 Mfrs Working Hard. **Fall Season May Set New Sales Marks Provided Production Can Meet and Outstrip Orders.**

Page 23

NEW YORK-Even with all the excitement in the amusement games field, which is giving the trade a number of the finest machines it's turned out in years, the juke box division of the coin operated machines industry, continues to boom far ahead of all other fields, including the vending machines business.

The Cash Box

All of the five manufacturers are hard at work at this time, either with new models on their production lines, or preparing to place new models on the market.

In short, business is booming. As yet, the manufacturers haven't been able to match the orders which their distributors are shooting in to them.

Many operators who, for some years, overlooked the music business to concentrate on other phases of the industry have made a complete turnabout. They are now eager and even anxious to get into the music automatic picture.

This has brought about many problems for the manufacturers as well as for their distributors.

Regardless of how hard the manu-facturers would like to work their production lines, there is still the prob-lem of controlled materials, and the lack of certain vital parts here and there which offect the completion of there, which end each juke box. which effect the completion of

Selectivity has zoomed to top levels, since the multi-selection phonos have clicked so well with the trade.

This places the average automatic phonograph manufacturer in an en-tirely new category. It means new tools, new designs, and new production lines.

Today, new juke boxes range from 40 to 104 selections.

One manufacturer, AMI, Inc., has 40 and 80 selection models.

H. C. Evans & Company have 40 and 100 selection models.

Rock-Ola Manufacturing Corpora-tion has a 50 selection model. But, is expected to present an entirely new and different machine some time this fall.

J. P. Seeburg Corporation, the firm that pioneered greater selectivity, is featuring 100 selections in its new model.

The Rudolph Wurlitzer Company, a few months ago, came up with a 104 selection (Model 1500) phono-graph capable of playing both 45's and 78's intermixed on the same turn-tables tables.

There is also an entirely new auto-matic phonograph expected from one of the Chicago amusement game man-ufacturers.

In addition to the present operators, much new blood is entering the field. Distributors are faced with the problem of attempting to supply machines to operators who have been buying from them for sometime now, as well as to take advantage of the lucrative new blood entering the field, and giv-ing a terrific shot-in-the-arm to the entire business.

That's why, leaders in the field be-lieve, this forthcoming Fall season may set new sales marks for all five of the automatic musical instrument manufacturers.

"As long as the manufacturers can match", one noted automatic music distributor stated, "or outstrip the orders which they are getting today, this Fall season looks like a record breaker.

"It will probably see all old sales marks fall by the wayside while en-tirely new, bigger and better sales set new records for the manufacturers.

"We ourselves are away over-ordered. Far beyond our original com-mitment," this distributor said, "and we are only hoping that our factory will be able to supply us with the phonographs we need at the time we need them.

"Tho", he concluded, "it has ab-solutely surprised us at the way the operators are willing to wait for their new models even tho they realize that, in some cases, it will be weeks before we are able to call them in and tell them that their machines are waiting for them."

#### Empire C. M. Places "Auto-Photo" Machine In Leading Chain **Stores And Theatres**

CHICAGO-Empire Coin Machine Exchange, this city, recently ap-pointed exclusive distributors in five states for the Auto-Photo Company of Los Angeles, has been busily placing this automatic photo machine in the leading theatres and chain stores this past week.

past week. Gil Kitt of Empire, reported "We have placed the 'Auto-Photo' in the Woolworth store on Chicago's famed State Street, truly one of the hottest locations in the windy city. Wool-worth is also featuring this machine in its leading store on the 300 Block in Milwaukee. In Cleveland this same 'Auto-Photo' can be seen in the main Woolworth store on Euclid Avenue in Playhouse. The store mana-gers are reporting sensational results in these locations." Kitt added, "The Balaban and Katz

Kitt added, "The Balaban and Katz theatre chain in Chicago as well as Jack Kirsh's Allied Theatres of Illi-nois have placed this machine in many of their choice theatres and the col-leations have hear theatres." lections have been tremendous.'

## **Rock-Ola's J. Raymond Bacon Agrees Better Programming Means Bigger Profits**

mum and have a more rapid turnover of merchandise on their shelves.

August 30, 1952

"Practically everyone drives a car these days", Bacon reminds, "but how many black ones are on the street?" he asks.

He reveals, "The last time I looked at the statistics it ran about 5%—which can be compared to about 55% ten and twelve years ago.

Bacon reports, "Practically any au-tomobile salesman can tell you that sales today are predominantly in the green shades, with grey and blue following after.

"Now I know we are not selling shirts or automobiles", Bacon opines, "but we still have an item that must be merchandised. The day is just about past when an operator could tell a lo-cation, "these are the tunes you are going to get and either you like them or I take the machine out". "Today the follow who is putting in

"Today the fallow who is putting in the nickels and dimes", Bacon reminds, "is the one who has a lot to say about the tunes he likes to be played on the juke box. As the number of selections increase, an appeal is made to a wider audience, with the result that more people are interested in hearing more

people are interested in hearing more and different selections. "Yet, if what you say is true, that many an operator and distributor hasn't an idea of the current top re-quested tunes—then he is snatching money out of the cash box by the handsful. "From the standpoint of knowing his market, from the view of putting the most popular records in the fastest playing locations on the rack, from the standpoint of having a faster in-

playing locations on the rack, from the standpoint of having a faster in-ventory turnover, which all adds up to money in the jeans, it is my opinion that we, in this business, are going to have to be more conscious of what is wanted by the ultimate consumer, in-stead of just trying to guess that— 'what we would like to hear is what he would like to hear'." Bacon concludes his letter with, "Your closing sentence (*The Cash Box editorial August* 9, 1952 *issue*) 'Better Programming—Bigger Profits' seems to summarize the whole situ-ation." Bacon also agreed that the tremen-

Bacon also agreed that the tremendous amount of research work by *The Cash Box* each and every week to obtain the top tunes all over the na-tion, in all divisions of the music field, was something that everyone engaged in the automatic music industry should memorize and keep posted before them at all times.



J. RAYMOND BACON

CHICAGO — Complimenting The Cash Box on its its efforts to bring about a clearer and better understanding of the vital programming needs of the nation's juke box ops, J. Raymond Bacon, executive vice-president of Rock-Ola Manufacturing Corporation, this city, expressed himself in a letter to The Cash Box regarding his sentiments, as to the fact that better programming means bigger profits for all engaged in the automatic music industry.

"It looks to me", Bacon wrote, "like you've hit the bull's eye of a very vital subject. There is no question but what the choice and distribution of tunes has a startling effect on what will end up in the cash box.

"In this respect", he continued, "I think the average retail merchant is 'way ahead of us. Ask the proprietor of a small dry goods store what size men's shirt sells the best and he comes up with an immediate answer. He will also tie in the sleeve lengths with the collar size and tell you that 50% of his business is in size 15 with a 33 sleeve. So, naturally, he has a large stock of these on hand.

"In the large organizations like Mar-shall Field's, or Montgomery Ward, they carry this information to great lengths, and have whole staffs of people testing markets to see what item appeals the most, so that they can keep their inventories to a mini-

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August 30, 1952

## MOA RECEIVES SIZEABLE CHECK FROM AUTOMATIC PHONOGRAPH MFRS ASSN



OAKLAND, CALIF. — George A. Miller, national president of Music Operators of America (MOA), reported that the organization had received, on August 14, the check from the Automatic Phonograph Manufacturers' Association, which was contributed to assure the success of the MOA Convention in Chicago at the Congress Hotel, September 11, 12 and 13.

"In a telephone conversation with Mr. R. C. Rolfing, president of the Automatic Phonograph Manufacturers' Association," reported Miller, "he stated: 'the manufacturers of automatic phonographs were proud and willing to assist the Music Operators of America with its coming convention and that if there was anything further the manufacturers could do, it would be done for the asking.""

Miller further stated: "The manufacturers will fight side by side with the music operators' association against any and all legislation detrimental to our industry, and especially against the change in copyright laws as was proposed in the Bryson Bill.



GEORGE A. MILLER

It is understood another such bill is in the making for the next session of Congress.

### Reservations For MOA Show Pouring In From Nation's Music Ops

CHICAGO — Reservations from Texas, New Mexico, Montana, Nebraska, Utah, New York, California, Florida, Maine, and practically every state in the union are being made for operators by the Congress Hotel here for the coming MOA Convention on September 11-13. Many others have been relayed to the Congress Hotel thru the offices of Ray Cunliffe and Phil Levin, who are working day and night.

Committee members for arrangements will start arriving in Chicago between the 3rd and 5th of September to make final preparations so that the MOA Convention will start off with a "bang," and conclude in the usual manner.

"We wish to impress strongly upon the operators that there will be speakers from within our own industry, as well as speakers from outside the industry, but who will talk on subjects closely related to the success of the automatic music operator," said Cunliffe.

"It is a proven fact that advertising and publicity make an organization as well as a product," he continued. "From our present experience, the program of building the good name of the automatic phonograph business is bearing fruit. The general public and all segments are becoming more broadminded and more interested in the juke box business. Consequently, if the operators support their own program, the automatic phonograph business will be elevated to the degree that no one will doubt its propriety or that it is becoming more essential to all walks of life."

"It has been the policy of the manufacturers of automatic phonographs for many years not to display its wares at operators' conventions," continued Miller. "They show their approval, however, of the MOA Convention through their financial support. The members of the manufacturers' association further point out that they approve of the manner in which the Music Operators of America operates and compliments the national association and its officers on the splendid job they are doing toward the betterment of the industry as well as on their sound public relations program and the greater understanding that exists between the music operators of the union and the various segments of the industry."

Miller concluded with: "MOA members and officers are highly appreciative of the financial assistance that has been rendered by the manufacturers' association and feel that with the understanding that now exists between MOA and the manufacturers, nothing but good can come of it for all parties concerned."



4533 PAYNE AVE., CLEVELAND, O. (Tel.: HE 1-7577)

#### "It's What's in THE CASH BOX That Counts"

## a Word to the Wives

Dear Mrs. Operator:

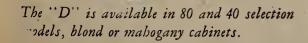
Making a happy home for a man whose work keeps him busy at all hours of the day and night is no easy task.

Many an evening that you've planned and worked on to celebrate a birthday, an anniversary or some other special occasion is spoiled at the last minute by a hurry-up call to fix a piece of equipment.

It isn't easy on Mr. Operator either. You may be sure that your husband dislikes such calls as much as you do. You can't blame him — at least not entirely. Perhaps he's been too busy to notice how much more leisure time the operator and his family down the street enjoy.

Chances are when you tell him (and please do it gently) that the man down the street is operating and servicing AMI

juke boxes, he'll get the point in a hurry. He'll have more time, too, when he has AMI Model "D"'s on his route and, while we wouldn't want you to say we told you, more money as well.





GENERAL OFFICES AND FACTORY: 1500 UNION AVENUE, S. E., GRAND RAPIDS 2, MICHIGAN



627 MILWAUKEE AVE.

## Lyn Brown Named Western **Representative For Exhibit**

### Will Cover 8 Western States



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Roy Rogers, cowboy star, and Lyn Brown give Exhibit's "Trigger" horse a trial run.

CHICAGO—Frank Mencuri, gen-eral sales manager, Exhibit Supply, this city, announced officially this past week that Lyn Brown of the Lyn Brown Company, 1909 W. Pico Blvd., Los Angeles, Calif., had been ap-pointed Western Representative for the firm the firm.

Lyn Brown will cover eight states for Exhibit Supply as the firm's Western representative.

These states are: California, Ore-gon, Washington, Montana, Idaho, Utah, Nevada and Arizona.

"At the present time," according to Mencuri, "Lyn Brown will place his greatest emphasis on sales of the firm's 'Big Bronco' and 'Super Twin Rota-tion'.

"Tho", Mencuri added, "Lyn will be in position to accept orders for all of Exhibit Supply's products, we have asked him to place most of his sales emphasis on these two great products empnasis on these two great products which are simply sweeping the west-ern states and gaining the greatest business in Exhibit Supply's history." Mencuri also said, "Lyn Brown has proved himself most worthy of the position to which he has just been ap-

pointed.

pointed. "He has worked hard," he con-tinued, "and has proved to us, as well as to all western states' operators, jobbers and distributors, that he is there to help them in every possible fashion to enjoy the greatest profits with the products of Exhibit Supply."

## Genco's "400" **Brings Ops High** Collections

CHICAGO-Visitors to the office of Lew Gensburg, Genco Manufacturing and Sales Company, this city, will find his desk piled high with letters from operators and distributors heaping compliments on the firm for presenting them with "400," its new upright pinball game.

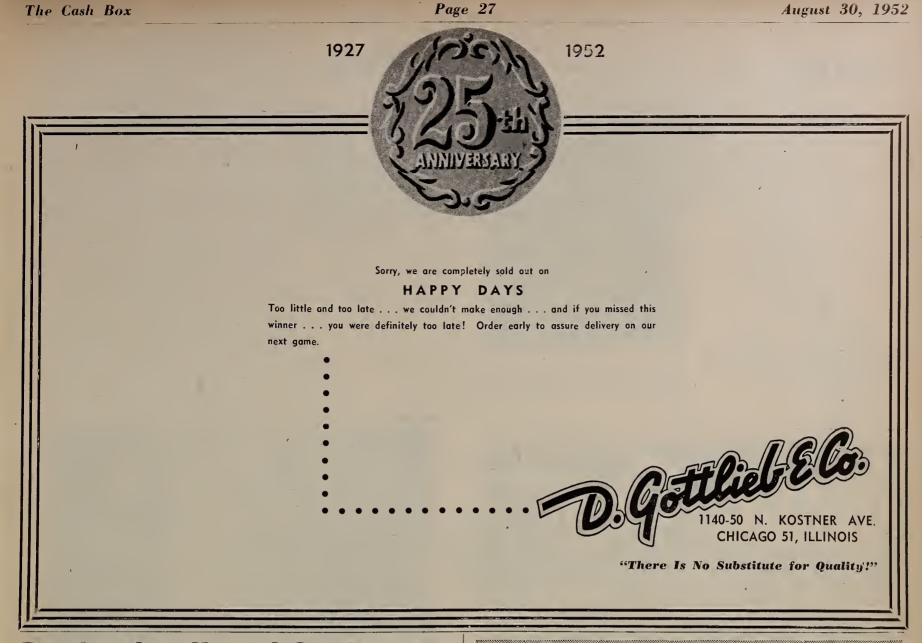
"Of great interest to us naturally" stated Gensburg, "are the letters of praise, but what pleases us beyond words is the continuous ringing of our telephones. Distributors thruout the country, from near and far, keep calling in, placing additional orders, and specifically requesting rapid deliveries. We're running our production lines full capacity, and are ship-ping as rapidly as is possible."

Gensburg then reached over and took a letter from the pile on his desk. "Just look at this letter," he requested. "It's from an operator from Indiana who has featured the Genco '400' game in his location for several months, and play has been increasing more and more. This particular operator nor-mally has to change games every two months, but not so with our '400.'"





CHICAGO 22, ILL



## Production Upped On Conat's "Atomic Jet" Kiddie Ride



NAT COHN

NEW YORK—"Since our distributor showings of our 'Atomic Jet' space ship coin operated kiddie ride, and our ad to the trade, we have been swamped with orders" stated Nat Cohn, president of Conat Sales Corporation, this city, exclusive national distributors for the machine being manufactured for them by Nate Schneller, Inc. (NASCO) of Philadelphia.

"We naturally anticipated a winner" continued Cohn, "but the overwhelming response in the way of orders was simply astounding. And they all seemed to be in a hurry to get deliveries. In order to handle these orders we have stepped up our production line this week, and have made provisions to extend our manufacturing facilities further. We are hopeful that within the month we'll be rolling to the extent where our production line will be capable of producing quantities of the 'Atomic Jet' machines."

## Fun For All At United's Picnic

CHICAGO—United Manufacturing Company's annual picnic, held on Saturday, August 16, at the Village Inn, was an all-day affair which lasted from 10 am to 11 pm. and was attended by employees, their families and friends. Estimated crowd was between 1,500 and 2,000.

There was plenty of refreshments of all kinds. Also door prizes, races for the children and favors for all.

Another of the picnic's highlights was the dancing in the evening, in the pavillion, to the music supplied by a juke box.

"A very enjoyable day for all who attended", reported United's Bill De-Selm, who added, "I believe this was the finest picnic we have had to date".



The Cash Box

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#### Welcome Home, Mom

On hand to greet "Mom" was Bob Gnarro, president of one of Chicago's leading music machine operating firms, A. B. C. Music Service. Bob flew into New York on Friday, met his mother on Saturday, and then stayed in the city for several days before training home to Chicago.

Mrs. Fortuna Gnarro, together with her late husband, were among the first operators of automatic music machines in the Chicago area, conducting the Fortuna Music Company in 1935. When Mr. Gnarro died, the son, Bob, took over, subsequently changing the name of the firm to A. B. C. Music Service. A private office has been built for Mrs. Gnarro, and altho it isn't expected that she will be very active in the business, it will be available for her at any time she wants to make use of it.

Joining with Bob at the New York port to welcome Mrs. Gnarro were some of the New York staff of The Cash Box as well as its photographer. Pictured at the left we see Bob greeting his mother with a big welcome home kiss. Photo below shows Mrs. Gnarro (second from left) with Joe Orleck of The Cash Box on the left and Bob on the right, and at extreme right, a niece of Mrs. Gnarro.

During recent months, A. B. C. Music Service has been extremely active in donating juke boxes to youth centers, religious organizations, and others interested in combatting juvenile delinquency. "Mom has a big heart and now will have the time to devote to this type of charity" says Bob, "and she has assured me that she will step up our efforts in this direction."





TODAY FROM ...

STRIBUTING

CO.

ATLANTA, GA.





GET YOUR SHARE OF THE **FORTUNE IN COINS POURED INTO** Famous Silver-King's Mighty King of all Vendors Silver-Kings Got 'em All em All Ic CHLORO-PHYLL BALL GUM VENDOR TODAY'S SENSATION (Vends 210 count -45c lb.) Ic "CHARM KING"-BALL GUM & CHARMS (Time-tested and proved) 5c PISTACHIO or

Iocations) Iocations) Ic CANDY BAKED BEANS VENDOR (Fine companion for ball gum machine) 5c SILVER-KING "HOT NUT" (For that "extra-special" spot) Ic "HUNTER" ACTION BALL GUM VENDOR (the kids stampede it) Ic or 5c SILVER-KING NUT VENDORS (Best bet for bars) 2 for Ic SILVER-KING BALL GUM (For quick, quick money) VENDORS FOR ALL FORFICEL CONTENT VENDORS FOR ALL FOREIGN COINS IMMEDIATE DELIVERY AT BEST DEALERS EVERYWHERE ANY SPOT'S A HOT SPOT WHERE THERE'S A SILVER-KING

SILVER-KING CORP 622 Diversey Parkway Chicago 14 III.

## "Electro-Pitch" **Enters B B Derby**

PHILADELPHIA, PA.—It took a woman, Mrs. Laura Beck to visualize the potential market for an automatic baseball robot machine. Several years ago, Mrs. Beck, president of the Elec-tro-Pitch Company, Inc., this city, in-troduced the firm's "Electro-Pitch" baseball pitching machine, and has been going along quietly and steadily reaching out further and further as more and more people in the coin ma-chine industry have become aware of the potential of operating a "base-ball pitching" unit.

ball pitching" unit. "The public loves the opportunity to enjoy and participate in the actual thrill of batting a ball from regula-tion length" states Mrs. Beck. "We attribute the fast growing interest in out batting ranges 'Electro-Pitch' and the steady increase in business to the simplicity of the machine. 'Electro-Pitch' can be set up and adjusted in a matter of minutes. It weighs only 160 lbs. The speed of the ball can be regulated from 60 to 90 mph at six-second intervals pitching at any de-sired distance. The use of the regula-tion size, safety ball gives the batter all the thrill and the best results for training his eye to the various pitches without the danger, allowing the op-erator to cater to the professional players, plus the amateur baseball en-thusiasts of all ages."

Mrs. Beck looks for an all year around proposition, with the operator in the southern states running con-tinuously.

The firm has established several distributors thruout the country, and is now in the process of appointing others in the areas where they are not at present represented.



The Cash Box

August 30, 1952



"It's What's in THE CASH BOX That Counts"

distribu 3181 Elston INd Bally SENSATIONAL PROFIT-PROVED "IN-LINE" REPLAY HIT! 1 12 16 24 32 40 B4 96 120 Great Features in Great Game 7 · FAMOUS ADVANCING SCORES \*\*\*\*\*\*\* **1 · NEW SUPER-CARDS** .... ORDER FROM YOUR GREATEST SCORING APPEAL IN PINGAME HISTORY BALLY PRODUCE SUPER-PROFITS See this new extra-cains attraction 8 • SPECIAL SUPER-CARD SCORES TODAY in actian ot your Bally Distributar. 3-IN-LINE IN SUPER-CARDS SCORE 4-IN-LINE SCORES 2 • NEW STAR ROLL-OVERS "SPOT" UP TO 5 NUMBERS BY SKILL 9 · SELECTIVE-BUTTON PLAY 3 • POPULAR "IN-LINE" SCORES INSURES BIG EXTRA-COIN PROFITS 3, 4, 5-IN-LINE ON MASTER-CARD 3-IN-LINE ON SUPER-CARDS WHEN LIT **10 · GAY HOLIDAY COLORS** IN BACKGLASS, CABINET 4 · CORNERS SCORE/400 ON SUPER-CARD WHEY, LIT MASTER-CARD CORNY 95 SCORE 200 AND PLAYFIELD 11 · ILLUMINATED 5 • MYSTERY "SPOTTEM" FEATURE PLAYFIELD IN ADDITION TO STAR "SPOTTING" 12 • TROUBLE-FREE THE CHAMPION 6 • EXTRA BALLS FEATURE MECHANISM ATTRACTS EXTRA COINS EVERY GAME COIN-OPERATED HORSE NATIONAL REJECTOR See Back Cover Bally MANUFACTURING COMPANY DIVISION OF LION MANUFACTURING CORPORATION 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS

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## **Helmco-Lacy Names Distribs** For "Bar-BQ-Bar"

CHICAGO — "Now, anyone can profitably serve a toasted pocket bar-becue sandwich anywhere there's an electric outlet. That's all that's needed to put into operation the new 'Minut-Bun Bar-BQ-Bat'," said Don Conley, assistant sales inanager of Helmco-Lacy, this city. Conley added, "This is one of the few times that it has been possible for a brand name sandwich to be used on a national basis. Our program is being set-up on a national franchise distribution basis. "At the present time we have 50% of the country lined up with distribu-tors and we should have the balance by the first of the year," he continued. He also stated, "we have four prod-ucts available to the minute-bun fran-chise distributor. They are Bar-BQ-Beef, pork, chicken and turkey. We also expect to have Bar-BQ ham and a short time."

The Cash Box

Conley went on to say, "The 'Bar-BQ-Bar' is a complete sandwich mak-ing unit which occupies less than two square feet of counter space. This ma-chine includes a patented toaster head which automatically cuts and toasts a pocket right into a regular ham-burger bun burger bun.

"Because of the 'Toast-Pocket' prin-ciple, once the barbeque beef, pork, chicken, turkiey, or other filler is in-serted, the standwich won't drip, spill or break," he said.

't comes in two

The sandy sizes; "Mode two toaster warmer; ar is equipped and two fo of the uni for each to

is reported to be able to serve 240

is reported to be able to serve 240 sandwiches an hour. The following distributors were named by the firm: Marshall Roberts, Winchester, Ky.; A. J. Villiesse, Wilmette, Ill.; Bert Lane, Miami, Fla.; Lloyd Laird, Min-neapolis, Minn.; Alfred Bergman, Sheldon Sales, Buffalo, N: Y.; Sam Hastings, Hastings Distrib. Co., Mil-waukee, Wis.; Jack Williams, Capitol Sales Co., Denver, Colo.; Harry Arns-berg, Premium Distributing Co., Port-land, Ore.; Seymour H. Kadin, Los Angeles, Calif.; J. W. Stark, Wichita, Kans.; and Ralph Thorniley, Dallas, Tex. Tex. "By

"By the way," added Conley, "Helmco-Lacy will soon be entering its 28th year of business. It is famous for electric hot cups. We have been a manufacturer for Heinz and Camp-bell soup products. Our equipment can be seen on practically every soda fountain, tavern, and restaurant coun-ter in the United States."

#### **Guardian Holds 17th** Annual Employee Picnic

CHICAGO — The employees of Guardian Electric Company, this city, held its 17th annual picnic for its em-ployees this past week at Fox River Grove, Ill. Miss Connie Stephens, gen-

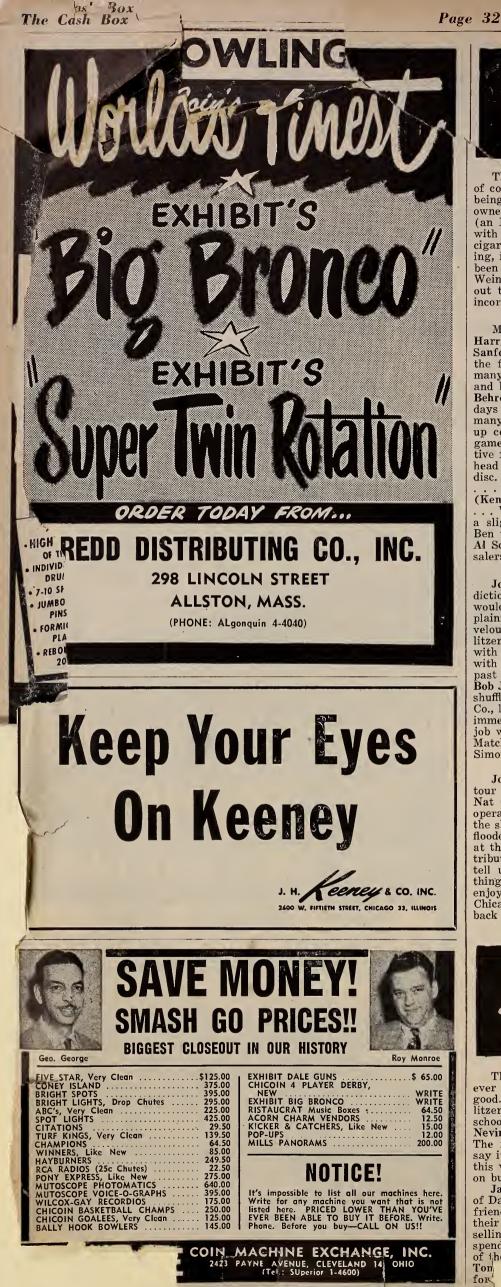
Grove, Ill. Miss Connie Stephens, gen-eral chairman for the picnic reported "A good time was had by all." Frank Rowell, Jr., president of the firm, joined in with the comment "This par our picnic took on mo-hce than any previous ined forces with our as how for bodstock, Ill."



Aut 30, 195

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There's a cigarette vendor location in the city that's causing quite a bit of comment among the operators. When the "Coffee Express" coffee shop was being built in the Winthrop Hotel on Lexington Avenue and 47th Street, the owners had the architects make provisions to arrange for the cigarette vendor (an Eastern Electric "C-8," by the way) to be spotted in front of the shop, with the vendor front emerging to the street so that buyers could purchase cigarettes even the the shop was closed. Altho outside, as well as inside vend-ing, is common practice in many European cities, this is the first case that's been brought to our attention in New York City. Bill and Murray Weiner, Weiner Sales Co., Eastern Electric distributors here, tell us that they worked out the original plans with the builder, and that special changes had to be incorporated into the machine.

Many in the trade joined in the festivities on Sunday, August 17, when Harry Rosen's (Atlantic New York, Corp.) daughter, Judy, married Harland Sanford. Then all were shocked when they heard that Harry's brother, Abe, died the following day, Monday, August 48. The funeral was held Tuesday, and many of Harry's friends in the trade attended. . . . Joe Mangone, Miami. Fla. and his beautiful wife, Eloise, visit out town for a short vacation. . . . Otto Behrens of the engineering department of Exhibit Supply, spends several days at Mike Munves' demonstrating the firm's "Super Twin Rotation" to the many interested operators. "Otto has been of great help in assisting us to line up considerable orders" states Munves, "and I hope Exhibit can ship these games in the quantities I've ordered." . . . Jack Mitnick, regional representa-tive for AMI, returns from a trip to Boston Mass., and tells us that Si Redd, head of Redd Distributing, out of the office for several days due to a slipped disc. Jack now heads for the mid-west and will be gone for a couple of weeks. . . . Barney (Shugy) Sugerman, Runyon S les Co., joins his roadman, Irv (Kempy) Kempner, on a trip thru New York State covering their operators. . . . Word reaches us that Ben Becker, Bally's regional representative, suffers a slight heart attack while covering the Philadelphia territory. Doc forbids Ben to drive, so he has to get a driver to ride him back to New York. . . . AI Schlesinger, Square Amusement Co., Poughke psie, N. Y., visits the whole-salers along coinrow.

salers along coinrow.

\* \* \* \* \* \* \* \* \* \* \* \* \* \* \* \* \* Joe Young and Abe Lipsky, Young Distributors, were right in their pre-diction that with the personnel of Wurlitzer factors, back from vacation they would be getting good shipments of the new model 4500 phono. "I'm not com-plaining" smiles Joe, "but certainly could use more and more of these mar-velous phonographs." . . . Joe Darwin (covered the entire East Coast for Wur-litzer when Homer Capehart was vp and sales mgr) kept inactive these days with a slight stroke. . . . S. H. Barclay (former owner of Lady Music Co., N. J. with his wife) died in Pacific Palisades, Calif., where they've been living the past three years. . . . Dave Lowy, Dave Lowy & Co. still vacationing, but Bob Jacobs and Whitey Druckman kept at fever pitch to supply demand for its shuffle conversion kit "Match-Me." . . . Harry Koeppel. Koeppel Distributing Co., left for his vacation last Saturday (Aug. 16) but had to turn back almost immediately due to teeth trouble. . . Al Simon, Albert Sales Co., doing a big job with ChiCoin's latest games. "Operators like the shuffle games '6-Player Match Bowler' and the '10th Frame Bowler' with its 10th frame feature," says Simon. Simon.

\* \* \* \* \* \* \* \* \* \* \* \* \* \* \* Jore Fishman and his ever charming wife, Molly, head for a three week tour of the far west. Joe is manager of the Atlantic New Jersey Corp. ... Nat Cohn, Conat Sales Co., thrilled over the manner in which the country's operators have taken to his "Atomic Jet" coin operated space ship ride. Since the showings of this machine at his distributors thruout the country, he's been flooded with orders. ... Arthur Herman, Boro Amuse Co., Br ooklyn, shopping at the distribs along 10th Ave. ... Bob Slifer and Dave Stern, Seacoast Distributors, Elizabeth, N. J., covering the metropolitan territory for Rock-Ola, tell us that they're still doing a good selling job, and are looking for big things to happen for them in the Fall. ... We had quite a thrilling and most enjoyable experience last Saturday, Aug. 16, when we joined Bob Gnarro of Chicago in meeting the boat which brought his mother, Mrs. Fortuna Gnarro, back from Italy.



The entire state of Texas is still suffering through the worst heat wave ever to be recorded in its history. But despite this business continues to be good... Over at Commercial Music Company, Ed Wurgler from the Wur-litzer plant is on hand together with Joe Hrdlicka who was conducting a service school. Sort of a refresher course on the new 1500 model.... Ve saw Speck Nevins of Dallas at Commercial this week buying the "Star Shuffle Alley." The folks at Commercial are very enthusiastic about this new say it is going like hot cakes.... Tommy Chatten is traveling in this week and Mike Koenig is in Louisiana. Raymond Williams on business. on business

at Counts" s in THE CASH

The Cash Box

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Harry Wiczer of Wico telling us that with the exception of the initial orders on its "Major Leaguer" Baseball Pitching Machine, it will take from 7 to 8 weeks for delivery on this machine. . . . Jack Nelson, Jr. of Logan Distributing Co., mighty happy these days due to tremendous sales of chlorophyll gum. . . . Harold Burt, president of Silver King Corp., manufacturers of ball gum machines, reports his factory busy these days filling orders. . . Lou Gensburg of Genco, receiving some wonderful letters from ops and distribs praising its "400" game. Says Lou, "Ops are claiming this game a real top moneymaker." . . . Paul Huebsch reports Keeney is going strong on government contracts. This past week Paul welcomed a visit from his brother who hails from New Jersey. . . . Frank Roelke and Harry Katz (Pitch-O-Mat) set to hold premier showing of their automatic pitching machine in mid-September. Place they have chosen is the Crystal Ballroom of the Sherman Hotel.

Ed Levin of Chicago Coin related that due to the tremendous demand for its "Tenth Frame Bowler," current hit shuffle game, they were forced to go into another production run this week. "This also holds true of the '6-Player Match Bowler' game," Ed continued. Both games will be available for distribution at the same time. Sam Lewis of this firm currently vacationing in California. . . Also enjoying a vacation at this time is Roy Monroe of Cleveland Coin Machine Exchange, Cleveland, O., who has gone up to Canada for a couple of weeks. In the meantime, George George, his associate, is holding down the fort. . . Herb Perkins of Purveyor called to let us know he has added two men to his shipping dept. They are James Smith and Richard Cupal. Charles Cupal of Purveyor is on a two week vacation and headed straight for California. "We are getting ready a new program for the coming fall with our American Bank Shot Shuffleboard Game," Herb concluded.

Bob Gnarro of A.B.C. Music Service Corp. returned to Chicago this week with his mother, Mrs. Fortuna Gnarro, whom he went to New York to greet upon her return from Italy. . . . Robert Schmidt, an operator from Buffalo, N. Y., visiting friends here. . . . Clem Wittek will shortly announce Wittek's 1953 model automatic pitching machine. "This will be a highly improved trouble free machine," claims Wittek. . . . Joe Abraham of Lake City Amusement Co., happily announced this past week, "Business is actually zooming for us. We've really been busy these past several weeks." . . . Same type report comes from Bill O'Donnell of Bally. Bill says orders continue to pour in for "The Champion" and "Palm Beach." ... Helmco-Lacy has named its distributors for the new "Minut-Bun Bar-B-Q Bar." The program is being set up on a national franchise distribution basis. The following distributors were named by the firm: Standard Distributors, Houston, Tex.; Marshall Roberts, Winchester, Ky.; A. J. Villiesse, Wilmette, Ill.; Burt Lane, Miami, Fla.; Lloyd Laird, Minneapolis, Minn.; Alfred Bergman, Sheldon Sales, Inc., Buffalo, N. Y.; Sam Hastings, Hastings Distributing Co., Milwaukee, Wis.; Jack Williams, Capitol Sales Co., Denver, Colo.; Harry Arnsberg, Premium Dist. Co., Portland, Ore.; Seymour H. Kadin, Los Angeles, Calif.; J. W. Stark, Wichita, Kan.; Ralph Thorniley, Dallas, Tex.

Sterling Douglas of Ball Gum, Inc., brought to our attention the forming of a subsidiary, Ball Gum of Canada. Elvin D. Angell will be director of production and sales with offices in Chatham, Ont., Canada. "We decided to set up a branch office for Canada because of the tremendous demand for ball gum in that area," Douglas reported. . . . Guardian Electric Co. this past week held its 17th annual picnic for employees at Fox River Grove, Ill. . . . Frank Mencuri of Exhibit Supply expressed his regard for Art Weinand in the following manner: "We are pleased and happy that Art has joined our staff. I feel he is just the type of person we need to help us give our customers the service we feel they are entitled to receive. He fits into our picture just perfectly." Nice praise for a nice guy. . . . Gil Kitt of Empire Coin, distribs for Auto-Photo received excellent reports from the Woolworth chain, where they have installed this machine. Among those doing well are the stores on State St. in Chicago, Milwaukee, Wis., and Cleveland, Ohio.

waukee, Wis., and Cleveland, Ohio.
Bud Brandom of Century Music, seen at the Steak House entertaining
Dave Kapp of RCA-Victor, Dewey Bergman of King Records, and band leaders
Al Trace and Teddy Phillips. . . Ops who visit with Jimmy Johnson at Globe
Distributors really get quite a bang out of his specially built radio inter-com
system. That's really some gadget. . . Wurlitzer's midwest distributors met
in Chicago this past week to attend Wurlitzer's refresher course held at Coven
Distributing Co. Representatives of the following firms attended: T & L Dist.
Co., Cincinnati; Brandt Dist. Co., St. Louis, Mo.; Central Music Distributors
of Kansas City and Omaha, Neb.; Sandler Dist. Co., Des Moines, Ia.; United,
Milwaukee; Lieberman Music Co., Minneapolis, Minn. . . Les Reick of H. C.
Evans & Co., announced his firm will have a big surprise for all the operators
at the coming MOA Convention.

at the coming MOA Convention. United Mfg. Co held its annual picnic-outing this past week and report from Bill DeSelm indicates it was the finest outing of all times....Sam Stern announces very favorable reaction to Williams' "Long Beach." ... Alvin Gottlieb reports, "We were very much oversold on our 'Happy Days' and were very sorry to have to disappoint so many of our friends." ... J. P. "Midge" Ryan of Bell-O-Matic Corp. in town this week visiting pals at Mills ... Bally exect shocked to hear from Philadelphia that their regional representative, Ben Becker, laid low with a heart attack, but mighty happy to learn later that it was just a slight attack, nothing serious. However, Becker had to get someone to drive him home to Brooklyn, N. Y., as his doc forbid any driving.... Ray Cunliffe and Phil Levin working at top speed doing the thousand and one things they have to do in preparation for the forthcoming MOA Convention being held at the Congress Hotel, September 11 to 13. "It'll be the biggest and greatest of all MOA shows" they state jubilantly.



## LOCATIONS FOR YOU!

It's easier to sell locations and keep them sold with ELECTRO. Modern console styling, low enough to fit in those upfront locations, means more sales by ELECTRO. Operators report volume up 10% and more. ELECTRO'S smooth, silent delivery assures satisfied locations . . . with less service calls for operators. More locations every day are asking for "that good looking low electric job". Make sure you nail down these locations with ELECTRO.

ELECTRO carries king-size as well as regular cigarettes with no adjustment of columns... ELECTRO will vend cigarettes at three different prices at the same time!



ELECTRO REPRESENTATIVE 1401 NO. 28TH ST., KANSAS CITY Tel. Finley 5441 • Drexel 5936





257 PLYMOUTH AVENUE, NO. MINNEAPOLIS, MINN.

THE CU CALIFORNIA CLIPPINGS

August 30, 1952

Bumped into George Warner on the L. A. Row, where he drops in every now and then to check up on the Automatic Games building, which is still up for sale. George is keeping his hand in the coin machine business through an occasional investment, but otherwise, he spends most of his time between his property and club activities. . . . Dannie Jackson, who headed up the Automatic firm, is spending his time these days at his downtown jewelry store while Sammie Donin, we understand, is back in Oakland with his son-in-law in the siding business following a refrigerator venture in Los Angeles. . . That new front at Jack Simon's makes it just about the brightest looking spot on the street, with green and white giving the spot a real sparkle. Jack told us that Abe Chapman hurt his back while helping the boys load a big shipment of "Buccaroo" horses for Dallas. The Simon emporium had an Exhibit "Super Twin Rotation" on the floor that we tried and found a most fascinating game. Going strong all over, the game holds wide appeal even for folks who never saw a billiard table.

Frank Mencuri of Exhibit Supply was in town making the rounds of places along the Row with Lyn Brown, Exhibit's local rep. . . . Speaking of local reps, Chicago Coin's Phil Robinson, the dean of them all, is on his way to that B'nai B'rith Convention in Seattle, and we shouldn't be surprised if he comes back with a load of orders from stops along the way. . . . In from Salt Lake City for a visit with Jo Ann Lewis and the folks at Dan Stewart's Pico Blvd. Rock-Ola headquarters was Isabelle Allred, who heads the office up Utah way. Must indeed be a valuable gal as both Dan and Bob Bever were holding down the Salt Lake office in her absence. . . . Chatted with Floyd Boyce at the Nickabob and learned that he's really keeping on the go handling all new those AMI phonographs for delivery to Fresno and thereabouts. Nick Carter had just taken a turn at accompanying a batch of the beauties up there, with Floyd on hand to take care of the plentiful local demand.

Used equipment, games and music, is taking a lively spurt up and down the Row, with reports from Badger Sales, Charlie Robinson's and Paul Laymon's indicating that the boys are starting to stock up now for the action they expect within the next few weeks, what with the vacation period winding up in these parts soon. . . . Over at Laymon's, we learned from Charlie Daniels that their used department has been going full blast for some time. This doesn't mean that there's any slack at all in sales of new Wurlitzers and Bally's two very good things, "Palm Beach" and the "Champion" horse. . . . We understand from a number of other jobbers on the street that "Palm Beach" is a bonanza if ever there was.

While cooling off over a lemonade with Charlie and Wurlitzer selling Jim Wilkins, we learned that technician Kare! Johnson was heading up to San Francisco for a few days to attend a Wurlitzer service school conducted by Joe Hrdlicka out of the Tonawanda plant. . . On the Row: Lela Smith from Barstow. . . E. O. Everett of Kingman, Arizona. . . Charlie Cahoone of Long Beach. . . Southgat's Pete Shupp, Lloyd Sanders and Johnny Lantz. . . . Fred Shuey of Gardena. . . T. H. Loo and several sons from El Centro. . . . Fred Luchsinger of Needles.



It looks like the warm weather is bringing operators out of hibernation. Some of the operators who finally came to the Twin Cities after being absent for some time are Ernie Grest of Little Falls; Pershing Gulden of Enderlin; and Morris Anseau of Minnesota... A lot of activity is being created by the bingo type games which are being widely used in this territory at the present time. The Lieberman Music Company reports that it has been getting many calls on Williams' new bingo type game "Long Beach" and is filling the orders as fast as the machines come in from the factory.

calls on williams new bingo type game "Long Beach" and is filling the orders as fast as the machines come in from the factory. Jerry Hardwig of St. Cloud, Minn., besides operating a route, also conducts the television repair service at St. Cloud and Jerry can't tell us which is more fascinating. . . This week we have a baby department and we must report that Mr. and Mrs. Meyer Schwartz of the King Novelty Company of Min-neapolis are the proud parents of a baby girl, and also Chuck Karter and his wife (Star Nov. Co., St. Paul, Minn.), are the proud parents of a baby boy. Congratulations. . . Ben Weis of the Pine Ridge Service Company, Bemidji, Minn., usually flies his own plane into the Twin Cities on his shopping trips,, but this time decided to take the Commercial Airlines in and after arriving in town said that he wished he had taken his own plane. How much of a back seat driver can you be in an airplane? . . Seen here and there at the various distributors were Elgin McDaniel of Wadena, Minn.; Lyle Kesting of Bellingham, Minn., certainly did not let the ground get warm under his feet because he had to get back on the route quickly. Seen here and there picking up supplies and records for their routes were Vern Thomas of Virginia, Minn.; Frank Davidson of Spooner, Wis.; Ben Jahnke of Hutchinson, Minn.; Ed Kubes of New Prague, Minn.; Hank Krueger of Fairfax, Minn.; O. L. Coefield of Annan-dale, Minn., and Ted Heil of Gaylord, Minn.

**EXACUTE** CASH BOX That Counts" "It's W a



The Cash Box

### **CLASSIFIED ADVERTISING SECTION**

#### CLASSIFIED AD RATE 10 CENTS PER WORD

Count every word including all words in firm name. Numbers' in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classied ad will be held for following issue pending receipt of your check or cash.

Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 10c per word. Please count words carefully.

ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Box, 26 W. 47th St., New York 19, N. Y.

## WANT

- WANT—Late Solotone Master Entertainers; Hobby Horses; Shufflecades; Star Series; Heavy Hitters; 10th Innings; Ball and Tab Gum Vendcrs, Northwestern '49 preferred. E. LIEBMAN, 12 BABY POINT RD., TORONTO 9, ONT., CANADA.
- WANT AMI, C or D, 40 selection hideaways; Wall Boxes. Seeburg M-100's (78 and 45); 147M; 146M; Wurlitzer 1400; 1450; 1250; 1217; 1017. Very latest amusement m a c h in e s; Scales; Adaptors; Speakers. Write stating condition and prices. ST. THOMAS COIN SALES, ST. THOMAS, ON-TARIO, CANADA. Tel: 2648.
- WANT—Coney Islands; Bright Spots; Bright Lights; United's Leader; 100 Record Seeburg Phonographs & Bar boxes & Late Model Phonographs; Chicago Coin & Exhibit Guns; Seeburg Bear Gun; Hobby Horses. Give best price and quantity in first letter. VALLEY DISTRIBU-TORS, 710-12th STREET, SACRA-MENTO, CALIFORNIA.
- WANT—Need for importation, Hollycranes last model. Send price and quantity. CARDINAL AMUSEMENT, 3731 DANDURAND, MONTREAL 34, QUEBEC, CANADA.
- WANTED—Late Model Solotone Master Entertainers and Selective Boxes. REGENT VENDING MACHINES, LTD., 779 BANK STREET, OTTA-WA, CANADA.
- WANT—All types of post-war flipper five ball games, in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE-MENT CO., 1423 SPRING GARDEN STREET, PHILADELPHIA, PA.
- WANT Your used or surplus records. We buy all year round and pay top prices up to 5% blues and race. No lot too large or too small. We also buy closeout inventories complete. BEACON SHOPS, 821 NO. MAIN ST., PROVIDENCE, R. I. Tel: UNion 1-0320.
- WANT—Tubes: 2051; 70L7; 6SN7; 75; 6SC7; 2A3; 5V4; 6L6; 6K7 Metal; 6N7 Metal; 6L7 Metal. Will pay \$40.00 hundred. Must have minimum quantity 50 of a type. Have you other types in quantity? LEWIS ELECTRONICS, 3449 NO. ELAINE PL., CHICAGO 13 ILL.

WANT—Wurlitzer Model 1250's; Seeburg M100B's 45 R.P.M. Will pay cash or trade Williams Horse Feathers and Chicago Coin 4 Player Derbies. Write, wire or phone. BUSH DIST. CO., 286 N. W. TWEN-TY-NINTH ST., MIAMI 37, FLA. Tel.: 3-4623.

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- WANT Used Bright Lights; Coney Islands; Bright Spots and Leaders. Also 100 record Seeburgs and boxes. Best price. WESTERN DIS-TRIBUTORS, 3126 ELLIOTT AVE-NUE, SEATTLE 1, WASHINGTON.
- WANT—Used 1428 Rock-Olas. State best price and general condition. SOUTHERN MUSIC DISTRIBUT-ING CO., 503 W. CENTRAL AVE., ORLANDO, FLA.
- WANT—Seeburg Shoot The Bear Guns. Any quantiy. Give price and condition in first letter. MIKE MUNVES CORP., 577 TENTH AVE., NEW YORK, N. Y. Tel.: BRYANT 9-6677.
- WANT—United Six Players-all models; Chicoin Six Player stationary lightup pins. Quote quantity and prices on above. UNITED PLAY MA-CHINES, INC., 578—TENTH AVE., NEW YORK, N. Y. Tel: LOngacre 5-8748.
- WANT—800 and 1015's. All you have. LAREDO EXPORTING CO., LA-REDO, TEXAS. Tel: 672-723.
- WANT -45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. Tel.: DIckens 2-7060.
- WANT—Will pay top price for AMI Model B; Bally Coney Islands; Bally Bright Lights; Bright Spots. MONROE COIN MACHINE EX-CHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior 1-4600.
- WANT We buy dealers' surplus stocks. Operators we pay the highest price for used records from 3 to 6 months old. Top prices paid for 45 RPM's. Call or wire: C & L MUSIC CO., 11 BAYBERRY RD., FRANKLIN SQ., L. IS. N. Y. Tel.: TIlden 4-9040.
- WANT—All types Arcade Equipment, Seeburg Bear Guns, Seeburg M100s. Quote lowest prices or will trade New Turf Kings in original crates. Write, Wire Phone: C. A. ROBIN-SON Co., 2301 W. PICO BLVD., LOS ANGELES, CALIF. (Tel.: DUnkirk 3-1810).
- WANT—Panorams; Spot Lights; Litea-Lines; Five Stars; Coney Islands; Bright Spots; Bright Lights. MON-ARCH COIN MACHINE, INC., 2257 NO. LINCOLN AVE., CHICAGO 14, ILLINOIS. Tel.: LIncoln 9-3996.
- WANT—Will buy phonograph records made before 1940; any quantity or dealer stock; \$150 to \$300 per thousand; will make trip to inspect if required. Some of labels wanted are Brunswick; Victor; Vocalion; Paramount; Gennett; Bluebird; Champion, etc. JACOB S. SCHNEI-DER, 128 W. 66th STREET, NEW YORK CITY, N.Y.

#### **CLASSIFIED ADVERTISING SECTION**

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- FOR SALE Had you some good equipment to sell — phonographs, pinballs, bowlers, etc.—how would you write an ad to attract a few sales? We offer "The Cash Box" prices. What can you use? ED-WARDS DISTRIBUTING SERVICE, BOX 400, DOUGLAS, WYO.
- FOR SALE Perfect condition, like new: Coney Islands (latest improved model with 5 contacts) \$375; Leaders \$325; Hot Rods \$60; Turf Kings \$165; Citations \$35; Various Flipper Pins, write. 1/3 deposit, balance C.O.D. W. E. KEENEY MFG. CO., 5231 S. KEDZIE AVE., CHI-CAGO, ILL. Tel.: HEmlock 4-3844.
- FOR SALE Universal Steel Stands, manufactured by Chicago Metal Company, new, original crate, priced to sell. Single weighted, single safe, double safe. J. ROSENFELD CO., 3220 OLIVE ST., ST. LOUIS 3, MO. Tel.: OLive 2800.
- FOR SALE—Watling Scales: Lowboy \$65; 500 Fortune and Guesser \$85. Guaranteed. Half cash with order. E & R SALES, 813 COLLEGE, N.E., GRAND RAPIDS, MICH.
- FOR SALE Williams Jalopies and Sea Jockeys at low prices. Like new, ready for location. Write us for any of your requirements on music machines, pin balls or games. Give details first letter. SEACOAST DIS-TRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH, N. J. Tel.: BI 8-3524.
- FOR SALE—Wire, 2300 Lengths, silk covered with male plug attached— 6 ft. lengths—4c each. Write for quantity prices. KOEPPEL DIS-TRIBUTING CO., 629 TENTH AVENUE, NEW YORK 19, N. Y.
- FOR SALE—New and used Bally Baseball Shuffle, write. Bally Champions and Citations, write. New Music Mite, surprising prices, write. Rock-Ola '46 and '47; Wurlitzer 1015; Seeburg 46M and 47M, write. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, O. Tel.: HEnderson 1-7577.
- FOR SALE—Six Player League Bowler \$195; Six Player Deluxe S. A. \$300; Twin Shufflecade \$100; Trophy Bowl, Super Twin Bowler, Double Header, \$35 ea. WANT—Super World Series. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN RD., SCHENECTADY, N. Y.
- FOR SALE—Write us for the lowest prices on the finest reconditioned used phonographs: 100 Seeburgs 78'—45'—Wurlitzer 1100's, 1015's. Export trade invited. WINTERS DISTRIBUTING CO., 1715 HAR-FORD AVENUE, BALTIMORE 13, MD. Tel.: LExington 8820. Wurlitzer distributors Maryland and District of Columbia.
- FOR SALE—Citations \$39.50; Champions \$59.50; Shuffleboard supplies; new scoring unit wall type \$79.50; used scoring unit \$59.50; Climate Adjuster \$19.50; Bingo and Arcade Equipment write. MERIT INDUS-TRIES, 542 W. 63 ST., CHICAGO, ILL. Tel.: ENglewood 4-9202, ENglewood 4-9204.
- "It's What's in THE CASH BOX That Counts"

- FOR SALE—Bally's Spot Lites, thoroughly reconditioned, immediate delivery \$400 per unit. Send \$100 deposit and shipping instructions. Balance C.O.D. SHELDON SALES INC., 881 MAIN STREET, BUFFALO 3, NEW YORK. Tel.: LIncoln 9106.
  FOR SALE—Champions \$49.50; Wincomposite and shipping and sh
- FOR SALE—Champions \$49.50; Winners \$89.50; Turf Kings \$139.50; Williams Sweetheart \$74.50; Chicago Coin Pin Bowler \$79.50; Gottliebs Knockout \$79.50; Four Horsemen \$94.50; Triplets \$109.50; United Skee Alley \$69.50. MICKEY ANDERSON, 314 E. 11th ST., ERIE, PA., Tel.: 22-894.
- FOR SALE—2 Chicago Coin 4 Player Derbys, Like New—Perfect Shape— \$279.50 each. Will trade on new 6 Player Chicago Coin Bowlers, window type. C & L DISTRIBUTING CO., 324 WEST ALABAMA ST., HOUSTON 6, TEXAS. Tel: LY 8711—LY 9908.
- FOR SALE—Operators of Arcades, Bowling Alleys, Skating Rinks, etc. Group Type Shuffle Game—can be used for Group Operation on ticket or cash plan. Write for full particulars and photo. DAVE LOWY & CO., 580 TENTH AVE., NEW YORK, N. Y. Tel: CHickering 4-5100.
- FOR SALE Reconditioned Wurlitzers: 1250's \$500; 1100's \$350; 1015's \$225; 1080's \$200. Seeburgs 146M \$187; 147M \$225; 148ML \$325; Wall Boxes 3W2-L56 \$18.50; W1-L56 \$15 less tubes. P a c k a r d Manhattan's \$169.50. O'CONNOR DISTRIBUTORS, INC., 2320 W. MAIN ST., RICHMOND 2, VA.
- FOR SALE—15 Wise Owl Quizzettes \$5 ea.; 1 Pop Up \$10; 1 Shipman Select-A-Bar (like new with stand) \$15; 1 H246M Seeburg Hideaway \$175; 13 3WT-L56 Seeburg Wall boxes \$44.50 ea. MUSIC DIS-TRIBUTORS, INC., 213 FRANKLIN ST., FAYETTEVILLE, N. C. Tel.: 3992.
- FOR SALE—Bingo Games: Five Stars \$150; A.B.C. \$235; Bolero \$395; Leaders \$350; Brite Lites \$310; Brite Spot \$450; Spot Lites \$375; Coney Island \$375; Atlantic City \$475; County Fair \$225; Steeple Chase \$250; Hayburners \$225; Spark Plug \$250; Sea Jockey \$275. Jumbo Pins: Turf Kings \$125; Winners \$85; Citations \$35; Photo Finish \$50; Cold Cups \$35. One-Half deposit, balance sight draft. CLEVELAND COIN MACHINE EX-CHANGE, INC., 2021 PROSPECT AVE., CLEVELAND, O.
- FOR SALE—The old reliable Massengill and Darlingtonian coin operator pool tables. All sizes complete with accessories. Write for information and we will enclose our Bargain Sheet on used equipment. We will buy late one balls; Bingo games; Williams tables; arcades and recent shuffle alleys. DARLINGTON MUSIC COMPANY, 132 NORTH MAIN STREET, DARLINGTON, S. C. Tel: 500.
- FOR SALE Coney Islands \$450; ABC Bingo \$275; Zingo \$325; Total Rolls \$50; High Rolls \$75; 3020 Wall Boxes \$39; Grand Award Pin \$40; One Two Three \$50; Barnacle Bill \$40; Ballerina \$35; WIL56 Wall Boxes \$14. V. YONTZ, BYESVILLE, OHIO. Tel.: 5781.

**Fhe Cash Box** 

### CLASSIFIED ADVERTISING SECTION

FOR SALE — Bally's Atlantic City \$500 each. One-half deposit with balance C.O.D. FRENCHY AMUSE-MENT CO., 7624 N.E. 2nd AVE., MIAMI, FLA.

FOR SALE — Reconditioned, guaranteed perfect, all types and models of bingo games, Bally Futurity and Bally Turf King. REDD DISTRIB-UTING COMPANY, INC., Exclusive Distributors for Bally, United, Keeney and Exhibit, 298 LINCOLN STREET, ALLSTON, MASS. Tel.: AL-4040.

FOR SALE — Finest premiums for stimulating play on your amusement games. Every premium proven by operators. The premiums we feature are for operators only. We don't sell stores. Write for our descriptive price list. HASTINGS DISTRIBUTING CO., 6100 BLUE-MOUND RD., MILWAUKEE 13, WIS. Tel.: BLuemound 8-7600.

FOR SALE—The finest used phonographs in all our history now available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.

FOR SALE—Eastern Electrics (C-8), reconditioned, New Hammerloid Paint \$139.50; 950 Nationals, 25c play, 2 king size columns, New Hammerloid Paint \$139.50. UNI-VERSITY COIN MACHINE EX-CHANGE, 854 NORTH HIGH STREET, COLUMBUS 8, OHIO. Tel: UNiversity 6900.

FOR SALE—Spot Lites \$450; Bright Lites \$340; Coney Island \$375; A.B.C. \$215; Zingo \$250; Flying Saucer \$75; Tri-Score \$50; Bally Big Inning \$100; Star Series \$75. ALLAN SALES, INC., 928 MARKET STREET, WHEELING, WEST VIR-GINIA.

FOR SALE — Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WIL-LIAMSPORT, PA. Tel.: 2-3326 or 2-1648.

FOR SALE—Ready for location—College Daze \$75; Fighting Irish \$75; Football \$65; Freshie \$65; Hits and Runs \$99; Majors 49 \$40; Phoenix \$39.50; St. Louis 50; Stop & Go \$99.50; Tahiti \$75; Utah \$60; Silver Bullets \$100; Hayburner \$215. AMUSEMENT ARCADE CO., 419-9th ST, N.W., WASHINGTON, D. C.

FOR SALE — Phonographs with famous Davis six point guarantee: Seeburg Hideaway Specials H148M \$219; H147M \$169; H246M \$159; H146M \$129; 1941 R C Special \$50; Wurlitzer 1080 \$159. DAVIS DIST. CORP., 738 ERIE BLVD. E., SYRA-CUSE 3, N. Y.

FOR SALE— Futuritys \$247.50; Spot Lites \$359.50; Coney Islands \$325; Turf Kings \$145; Crossroads (floor samples) \$175; Williams Slug Fest \$135; Williams Sportsman (new) \$115; Genco Double Action \$75; United Steeplechases (floor samples \$250; Old Hilltops \$225; Quarterbacks \$50; Genco Shuffle Targets \$49.50; Genco Rip Snorters \$40. NEW ORLEANS NOVELTY CO., 115 MAGAZINE STREET, NEW ORLEANS, LOUISIANA. Tel: CAnal 8318. FOR SALE — Complete line of used equipment on hand: Phonographs; Shuffle Games, etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Williams; Universal; Exhibit; Genco and others. TARAN DISTRIBUT. ING, INC., 2820 N.W. 7th AVE., MIAMI 34, FLA. TEL.: 3-7648.

FOR SALE — Seeburgs — Bear Gun \$275; 100 selection Model A \$725; 46M \$175; 46 HW \$145; Tear Drop Speaker \$17; Bally Hi Rolls \$75; Six Shooter \$175; AMI Model B— \$395; Universal Winner \$95; Photo Finish \$65; Gold Cup—Entrys \$25; will trade for Exhibit Pony Express and Turf Kings. STANLEY AMUSE-MENT CO., 5225 SO. TACOMA, WASHINGTON. Tel: Riverside 1604.

FOR SALE—50 Bally Heavy Hitters \$42.50 each; 12 Bally Hy-Rolls \$44.50 each; 2 Philadelphia Tobbogan Skee Balls with Automatic Score Reset \$150 each; 30 Scientific Pokerinos \$99.50 each; 25 Chicago Coin Roll Downs \$20 each; 5 Chicago Coin Goalees \$50 each; 2 Flash Bowler Skee Balls \$99.50 each; 1 Chicago Coin 4 Player Derby \$345; 30 Genco Advance Rolls \$39.50 each; 50 Aireon Super Deluxe Phonos \$50 each; 5 Seeburg Bear Guns \$239.50 each; 25 United A.B.C. \$225 each; 2 Universal Bowl-O-Matics \$325 each; 10 Challenger A.B.T. Pistols \$29.50 each; 5 Bally Champion 1B \$54.50 each; 5 Chicago Coin 2 Play Bowling Alleys, with Lite Up Pins \$35 each; 10 Chicago Coin 2 Play Bowling Alleys \$25 each; 5 Chicago Coin Bowling Classics \$75 each; 2 United 2 Play Express \$75 each; 1/3 deposit required, balance Sight Draft, B. L. MIDWEST MUSIC COMPANY, 8600 W. COLFAX AVE., DENVER 15, COLO. Tel: BElmont 3-4216.

FOR SALE—New Wms. Olympia games \$199.50; New Williams Majorette \$199.50; New Wms. Horse Feathers \$250; Used Keeney 2 player League Bowler Rebound \$75; United ABC clean \$250; Spot Lite upright amusement game. formerly \$395; now \$49.50 each; Knockout \$75; Nifty \$110; Double Action \$125; Rag Mop \$115; Deluxe World Series \$250; Like New Exhibit 6 Shooters \$150; Hayburners \$225; Things \$35; Playballs \$35; Tri-Score \$50. Sweetheart \$75; College Daze \$75; Wms. Harvey \$125. K. C. SPE-CIALTY CO. JACK KAUFMAN, 410 MARKET ST., PHILA. 6, PA. Tel.: MArket 7-6865 or 7-6391.

FOR SALE—Empresses; Thrones; '39 and '40 Standards and DeLuxes; Classics; W1L56 Wall Boxes; 600's; Counter Models; Watling HiBoy Scales; Arcade Equipment; Misc. Pinballs. SOUTHSIDE VENDING, 308 N. SYCAMORE ST., PETERS-BURG, VA. Tel.: 349.

FOR SALE — Coney Island \$390; A.B.C. \$215; Spot Lights \$425; Atlantic City—write, Skee Alleys \$65; Universal Supers \$60; Shuffle Alleys \$15; Five Stars \$145. ALLIED COIN MACHINE CO., 786 MIL-WAUKEE AVE., CHICAGO 22, ILL. Tel.: CAn. 6-0293.

FOR SALE — America's finest reconditioned phonographs and music accessories. Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. Tel.: UNiversity 4-0773.

#### "It's What's in THE CASH BOX That Counts"

#### CLASSIFIED ADVERTISING SECTION

FOR SALE—1—1946 M \$135; 1— 1015 \$150; 1—1080 \$165; 2— H-246 Hide Away \$165; 20—3W2-L56—3 Wire 5c—\$15 ea., 10— W. S. 2 Z Wireless 5c \$6 ea., 10 Packard Boxes \$7.50 ea. SERVICE VENDING CO., 236 N. DIAMOND ST., MANSFIELD, OHIO.

FOR SALE—1 Seeburg Chicken Sam Gun rebuilt with target \$95; 1 Chicago Coin Ace Bowler 2 Player \$75; 1 Harvest Time \$60; 1 Hayburner clean \$225; 1 New Evans Constellation Phonograph model 135, floor sample, write. A UT O M A T I C AMUSEMENT COMPANY, 1000 PENNSYLVANIA STREET, EVANS-VILLE 10, INDIANA.

FOR SALE — Packard Boxes (late serial numbers) \$7.50 ea.; Seeburg Hide-A-Ways, Model 146 \$95 ea.; Packard Hide-A-Ways (like new) \$50 ea.; Bally Citations \$25 ea.; Photo Finishes \$49.50 ea.; 3025 Wurlitzer Boxes \$10 ea.; 3031 Wurlitzer Boxes \$6 ea.; Rockola Hide-A-Ways \$60 ea.; Wurlitzer 750's \$50 ea.; Quizzers \$65 ea. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVENUE, SAN FRANCISCO 2, CALIF. Tel: MArket 1-3967.

FOR SALE—6—100 M. 78 Seeburgs \$666; 1—1250 Wurlitzer \$375; 1— 750 Wurlitzer \$65; 4—Citations \$40; 4—Bally Speed Bowlers \$25. IDEAL MUSIC CO., 620 W. 6th ST., TOPEKA, KANSAS. Tel.: 2-5201.

FOR SALE — United Steeplechase \$295; Coney Island \$245; Touchdown \$245; Williams Spark Plug \$250; Hayburner \$245; Sea Jockey \$245. Write for low prices on pins, bingos, arcade games. LEHIGH SPECIALTY, 826 N. BROAD STREET, PHILADELPHIA 30, PA.

FOR SALE—115 New and used wall boxes \$100 at Thermopolis, Wyoming. "Radio" JOE WARRING-TON, AUTOMATIC MUSIC, THER-MOPOLIS, WYOMING.

FOR SALE — New Astroscope \$275; New 1c Camera Chief \$10; New 1c Advance Peanut Machines \$12; 120 Wurlitzer Wall Boxes \$3; Citations \$55; Bally Rapid Fire \$75; Bowlette \$40. MATHENY VENDING CO., INC., 564 W. DOUGLAS, WICHITA, KANSAS.

**COR SALE** — Coin Operated Pool Tables. 3½' x 7'. Patented—Feature returns Q-Ball and Scratch Balls. Q-Ball and other balls same size. Price \$585 f.o.b. Pensacola, Florida. F. A. B. DISTRIBUTING CO., INC., 1019 BARONNE ST., NEW ORLEANS, LA., 911 GERVAIS ST., COLUMBIA, S. C., 304 IVY ST., N. B. ATLANTA, GA. Write for details.

FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40 word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box, "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first 40 word ad to: THE CASH BOX, 26 W. 47th ST., NEW YORK 19, N. Y. (Phone: JU 6-2640). FOR SALE—Spotlites \$430; Madison Square Garden \$115; Six Shooter \$125; Knockouts \$79; St. Louis \$39; Control Tower \$110; Football \$40; Nifty \$110; Wild West \$145; Punchy \$95; Rockettes \$100; 1946 Seeburg \$100; 100A Seeburg \$625. All ready for location. ROANOKE VENDING MA-CHINE EXCHANGE, INC., 113 W. WASHINGTON STREET, CHARLESTON, W. VIRGINIA. Tel: 3-0311.

FOR SALE—Clean ready for location: Wurlitzer 1080's \$150; Seeburg 5c wireless wall box \$7.50; Packard wall box \$7.50. CAIN-CAILLOU-ETTE INC., 1500 BROADWAY, NASHVILLE, TENN. Tel.: 42-8216.

FOR SALE—Bingo games guaranteed in A-1 mechanical condition and ready for location including Spot Lites at \$344; Coney Islands at \$324; Bright Lights at \$248; Atlantic Citys at \$494; and Zingos at \$215. T & L DISTRIBUTING CO., 1321 CENTRAL PARKWAY, CINCINNATI 14, OHIO. Tel: MAin 8751.

FOR SALE — Packard Wall Boxes ready for location \$12.50, satin or chrome. Seeburg Bear Games \$299.-50. WANTED — Advance Scoring Units. WESTERN DISTRIBUTORS, 1226 SW 16th AVE., PORTLAND 5, OREGON.

FOR SALE—New and used Scales. Send for our special price list on new Scales and bargain list on used ones. SPARKS SPECIALTY CO., SOPERTON, GA.

FOR SALE — Beat this if you can. Every phonograph rebuilt and renewed ready for location. Wurlitzer 750 \$79.50; Rock-Ola 1422 blonde refinished \$109; Seeburg 146 \$139; Aireon Motors \$4.95; 3-6 and 10 Amp plug fuses \$4.00 hundred. 1/3 with order, balance C. O. D. GAY-COIN DISTRIBUTORS, INC., 4866 WOODWARD AVE., DETROIT 1, MICH.

FOR SALE—Chicago Coin Hit Parades \$125; Model 1422 Rock-Ola \$75; Genco Shuffle Target \$125. A. P. SAUVE & SON, 7525 GRAND RIVER AVE., DETROIT 4, MICH. Tel.: TYler 4-3810.

FOR SALE — New and used phonographs and games by distributors of world's finest (Wurlitzer phonograph). For service and quality phone or write: COVEN DISTRIBU-TING CO., 3181 ELSTON AVE., CHICAGO 18, ILL. Tel.: INdependence 3-2210.

FOR SALE—Will sell, trade, or buy all types of coin operated equipment; Pin Games; Shuffle Alleys; Music Boxes; Guns, Etc., with operators in Pennsylvania. RUGINIS NOVELTY COMPANY, 329 East Seventh Street, Mount Carmel, Penna. Tel.; 31.

## CLASSIFIED ADVERTISING SECTION

- FOR SALE—2 C. C. Thing \$95; Bally Carnival \$35; Exhibit Gondola \$35; Universal Deluxe Twin Bowler \$125; Gottlieb Barnacle Bill \$45; Exhibit Six Shooter \$195; Universal Winner \$175. DAN STEWART COMPANY, 140 E. 2nd SO. SALT LAKE CITY, UTAH. Tel.: 9-0931.
- FOR SALE—Packard Wall Boxes \$10 each; Used Rock-Olas; Seeburgs; Wurlitzers; etc. New Smokeshop Cigarette Machines priced right. One Balls; Turf Kings, new, in original crates; used Turf Kings; Citation; priced right. Also Me-chanical Horses. Liberal trade-ins. EASTERN VENDING SALES CO., INC., 940.42 LINDEN AVENUE, BALTIMORE 1, BALTIMORE.
- FOR SALE—Phonograph records di-rect from our routes. We welcome complete inspection of our stock. Continuous supply at all times. RELIABLE COIN MACHINE CO., 184-199 WINDOR STREET, HART-FORD, CONN.
- FOR SALE Chicoin Bowling Alleys \$55; Seeburg Guns \$75; Lite League \$49.50; DeLuxe Bowler \$34.50; and many other values. COIN AMUSEMENT GAMES, 1144 E. 55th ST., CHICAGO 15, ILL.
- FOR SALE Seeburg 100 A \$719; Seeburg 147 \$149; Packard Man-hattan \$110; 5000 records—used 5c ea. AMERICAN VENDING CO., 615-10th AVENUE, NEW YORK CITY, NEW YORK.
- FOR SALE—Rock-Ola 1424 Walnut Hideaway \$140; Wall Boxes 1530, clean \$15; Bar Brackets \$4; 1525 5-10-25c Wall bar boxes \$5; Gott-lieb Bowlette \$39.50. WATERBURY AMUSEMENT MACHINE CO., 453 WEST MAIN ST., WATERBURY 35, CONN. CONN.
- FOR SALE—The finest reconditioned phonographs and games in the coun-try. Every single one guaranteed regardless of price. Before you buy get our quotation first. COMMER-CIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel.: RIverside 4131.

## Notice!

YOU CAN SAFELY SEND DEPOSITS TO ADVERTISERS IN "THE CASH BOX"

### Your Deposit is GUARANTEED

A S LONG AS you are a paid up subscriber A to 'The Cash Box', at the time you answer any advertisement that appears in 'The Cash Box,' where the advertiser requires that you must send a deposit to obtain the merchandise advertised, your deposit up to \$100.00 is guaranteed by 'The Cash Box'. This is "'The Cash Box' Free Deposit Insurance Plan". An exclusive and original feature of 'The Cash Box' only. Should you lose your deposit in fraudulent manner immediately write:



FOR SALE—Special Limited Offer— Ten new Shipman Triple Column Postage Stamp Machines plus 100,-000 Free Stamp Folders—all for \$395. Victory Folders \$6 for 10,-000; Shipman Folders \$10 for 20,-000. Mail Check To—SCHWARTZ DISTRIBUTING CO., 1800 S. W. 17th ST., MIAMI, FLORIDA.

FOR SALE—Just off our route: Wur-litzer 1250 adaptor and 48 Selec-tion Wall Box \$125; Gottlieb Bowl-ette \$45; Seeburg Chicken Sam converted to Swing Monkey \$50. ½ deposit with order. FRENCHY & CO., 7624 N. E. 2nd AVENUE, MIAMI, FLA. Tel.: 7-2767.

FOR SALE—Wurlitzer 1100 \$349; Seeburg 148ML \$265; 146S \$115. On hand, a large supply of Packard, Wurlitzer and Seeburg Wall Boxes fully reconditioned. Write: CEN-TURY MUSIC DISTRIBUTORS, 1221 MAIN STREET, BUFFALO 9, N Y N. Y.

FOR SALE—Wurlitzer 1080 \$179.50 ea.: Wurlitzer 1100 \$375 ea.; 10 Seeburg 100A—78 \$675. Plus \$10 for crating. Many others—write for list. YOUNG DISTRIBUTING CO., 599 TENTH AVE., N. Y. C., N. Y. Tel.: CHickering 4-5050.

FOR SALE-Double Action \$129.50; OR SALE—Double Action \$129.50; Tri Score \$64.50; South Pacific \$69,50; Mercury \$60; Carnival \$25; Tahiti \$62.50; Baby Face \$24.50; Aquacade \$30; Triplets \$135; Knockout \$79.50. Write for our list of used pins and music. MILLER NEWMARK DISTRIBUTING CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS, MICH. Tel: 9-8632—5743 GRAND RIVER AVE., DETROIT 8, MICH. Tel: TYler 8-2230.

OR SALE—RCA 25c Coin Radio \$22.50; 4 Col. Postage Stamp Ven-dors \$18; National Candy King New \$27.50; Shipman 2 Col. Stamp Ven-dors \$18; Acorn Charm Vendors \$12; Champion Basket Ball New \$20; Pop Ups New \$20; Packard Wall Boxes New Hi Chrome \$22.50; Chicago Coin Horsehoes \$90; East-ern Elec. Cig. Vendor New \$249.50; Band Box \$139.50; Silver King Hot Nut New \$12; Uneeda Pak Cig. Ven-dor 25c \$85; Mills Candy Vendor 5 Col. \$65; AMI Model C Like New \$475; AMI Model A Very Clean \$300; Wurlitzer 1080 Very Clean \$169.50; Seburg 3 Wire 5-10-25c wall boxes. Write MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. (Tel: SUperior 1-4600.)

## MISCELLANEOUS

NOTICE — Louisiana & Mississippi Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: ST., NEW OR MAgnolia 3931.

NOTICE—Change to dime play. Haw-ley Convertor Kit for old style and new style Packard boxes. Lots of 25, \$1 each; Samples \$1.25. Con-tains new glass, dime bushings, parts for rejector. Kits also available for other five-cent boxcs. Specify your needs. J. R. HAWLEY DISTRIBUT-ING CO., 2720 W. PICO BLVD., LOS ANGELES, CALIF.

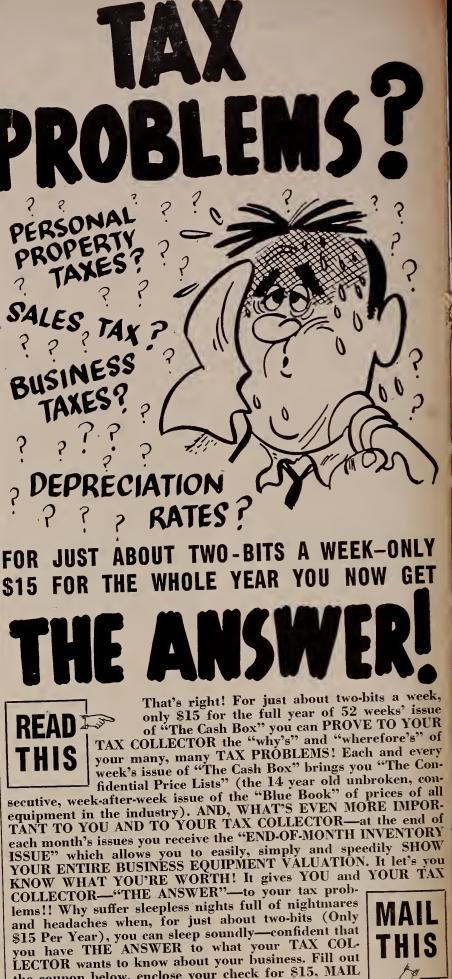
NOTICE—These 3 telephone numbers are important to you: The Cash Box, New York City, JUdson 6-2640; The Cash Box, Chicago, Ill., DEarborn 2-0045; The Cash Box, Los Angeles, Calif., WEbster 3.0347 Box, Lo 3-0347.

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TODAY!!

THE CASH BOX

Cash Box" immediately.



l out IAIL	- June
	0

26 WEST 47th STREET, NEW YORK 19, N. Y. Gentlemen': It sure is worth \$15 a year to get straightened out with my Tax Collector. Enclosed find my check for \$15. Start sending me "The

the coupon below, enclose your check for \$15, N



FIRM NAME ADDRESS ..... CITY ...... ZONE ..... STATE Individual's Name 

		ICIVITAL
The Cash Box, Page 39	•	END OF MONTH INVENTO
		THIS WEEK'S USE

PHONOGRAPHS

29.50

39.50 49.50

49.00

35.00

24.50 30.00 24.50 59.50

49.50 49.50

50.00 69.50 49.50

79.00 50.00

54.50

59.00

375.00

10.00

39.00 50.00 69.50 69.50

59.50

50.00 45.00

50.00 75.00

75.00 89.50 79.50

94.50 99.50

89.50 98.00

79.50 99.50

225.00 225.00 375.00 200.00

500.00

NUMBER OF EACH MACHINE OWNED

WURLITZER

VALUE OF MACHINES HERE

 500K

 41 (Counter)

 51 (Counter)

 61 (Counter)

 71 (Counter)

 81 (Counter)

4.. 700 4\* 750M

 4. 780E

 4. 800

 4. 850

 1\* 1015
 125.00

 4. 1017
 Hideaway
 99.50

 1\* 1100
 295.00

 2\* 1080
 125.00

4. 600R 4. 600K

4. 500K

6.81

4.

750E

950

1\* 1250

4. 3025

 Wireless

 6. 135
 Step Receiver

 6. 145
 Imp. Step Fast

 6. 306
 Music Transmit

6. 130 Adapter 6. 580 Speaker 6. 123 Wall Box 5/10/25

6. 125 Wall Box 5/10/25

Wireless

500A

(FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

DRY ISSUE • August 30, 1952

PRICE LISTS

NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

#### **PHONOGRAPHS** (Cont.)

-	6. 5, 10, 25c Baromatic Wire	3.00	6.95	
	4. 5, 10, 25c Wallomatic 3	5.00	0.95	-
	Wire	7.50	9.95	
_	4. 5, 10, 25c Baromatic			
	Wireless	6.95	9.00	· .
_	6. 5, 10, 25c Wallomatic	•		
	Wireless	8.50	17.50	
_	4* 3W2 Wall-a-Matic	11.95	18.50	
	4* W1L-56 Wall Box 5c	5.00	15.00	
_	4. 3W5-L-56 Wall Box			
	5, 10, 25c	34.50	44.50	
_	4. W4L-56	34.50	37.00	
_	4. W6-L-56-5/10/25			
	Wireless	30.00	49.50	
_	6.Tear Drop Speaker	12.50	17.50	

#### **ROCK-OLA** 6. Imperial 20 ..... 24.50 49.50

	6. Imperial 16	25.00	49.50	
	6. Windsor	29.50	40.00	1
_	6. Monarch	25.00	49.50	
_	6. Std. Dial-A-Tone	39.50	40.00	
	4. '40 Super Rockolite	39.50	49.50	1
-	6. Counter '39	19.50	49.50	
	4. '39 Standard	39.50	69.00	T
_	4. '39 DeLuxe	39.50	65.00	
	4. '40 Master Rockolite	39.50	59.50	T
	6. '40 Counter	39.50	49.50	
_	6. '40 Counter 6. '40 Counter with Std	49.50	54.50	
	4. '41 Premier	49.50	69.50	
_	6. Wall Box	4.00	9.50	I
	6. Bar Box	4.00	9.50	T.
-	6. Spectravox '41	15.00	29.50	
_	6. Glamour Tone Column	30.00	35.00	
-	6. Modern Tone Column.		40.00	
_	4. Playmaster & Spectravox		69.00	
	4. Playmaster '46	69.00	79.50	I
_	6. Playboy	25.00	30.00	I
	4. Commando	30.00	49.50	
_	4* 1422 Phono ('46)		150.00	I
-	4. 1424 Phono (Hideaway)	140.00	169.00	
_	2. 1426 Phono ('47)	119.00	175.00	
_	4. 1432 (Rocket '51)	419.00	495.00	
	4. Magic Glo (1428)	295.00	325.00	
-	6. 1501 Wall Box	3.00	7.50	
_	6. 1502 Bar Box	5.00	7.50	
_	6. 1503 Wall Box	12.50	15.00	
	6. 1504 Bar Box	8.50	17.50	
_	6. 1510 Bar Box	15.00	20.00	<u> </u>
	4. 1525 Wall Box	5.00	15.00	
_	6. 1526 Bar Box	15.00	19.50	
_	4. 1530 Wall Box	15.00	25.00	
_	6. 1805 Organ Speaker	24.50	29.00	-
	BUCKLE	Υ		
	6. Wall & Bar Box O.S	3.00	5.00	
_	6. Wall Bar Box N.S.		17.50	
	PACKAR	D		
	1* Pla Mor Wall & Bar Box	7.50	12.50	

PACKAR	RD .		
1* Pla Mor Wall & Bar Box	7.50	12.50	
4* Manhattan	89.00	169.50	
4. Model 7 Phono	74.50	119.50	
4. Hideaway Model 400	64.50	95.00	
4. 1000 Speaker	29.50	49.50	_
6. Willow Adaptor	14.50	29.50	-
6. Chestnut Adaptor	15.00	25.90	
6. Cedar Adaptor	15.00	29.50	+
6. Poplar Adaptor	15.00	27.50	1
6. Maple Adaptor	15.00	30.00	┶
6. Juniper Adaptor	15.00	27.50	1
6. Elm Adaptor	15.00	25.00	$\perp$
6. Pine Adaptor	15.00	25.00	┶
6. Beach Adaptor	15.00	27.50	╞
6. Spruce Adaptor	17.50	29.50	+
6. Ash Adaptor	15.00	25.00	+
6. Walnut Adaptor	17.50	25.00	+
6. Lily Adaptor	10.00	12.50	+
6. Violet Speaker	10.00	15.00	+
6. Orchid Speaker	19.50	22.50	+
MILLS			
6. Do Ri Mi	25.00	59.50	
4. Panoram	150.00	225.00	
4. Throne of Music	25.00	69.50	
4. Empress	29.00	69.50	
6. Panoram 10 Wall Box.		8.50	1
6. Panoram Peek (Con)	195.00	295.00	1
6. Conv. for Panoram			1
Peek		29.50	ļ
4. Constellation	125.00	175.00 .	1

TOTAL VALUE→

←TOTAL NO.

#### 1\* 1250 6. 300 Adapter 6. 320 Wireless Wall Box 6. 310 Wall Box 30 Wire 4. 320 2 Wire Wall Box 6. 332 2 Wire Bar Box 6. 331 2 Wire Bar Box 6. 304 2 Wire Bar Box 6. 304 2 Wire Stepper 6. Wireless Strollers 6. 430 Speaker Club with 10, 25c Box 4. 3031 Wall Box 4. 3045 Wall Box 1\* 3020 Wall Box 4. 3025 15.00 5.00 5.00 3.50 4.50 4.00 5.00 5.00 9.50 5.00 3.50 10.00 5.00 19.50 25.00 69.50 75.00 49.50 12.00 40.00 6.00 9.95 29.50 20.00 40.00 24.50 24.50 12.50 20.50 4. 3025 4. 2140 Wall Box ...... 4. 219 Stepper 4. 100 Wall Box 5c 30 Wire 6. 100 Wall Box 10c 30 Wire ..... 6. 111 Bar Box ..... 4. 120 Wall Box 5c Wire ... 6. 305 Impulse Rec. ..... 6. 350 WIs Speaker .... 6. 350 WIs Speaker .... 6. 155 Wall Box Wire 5c Wireless ..... 6. 135 Step Receiver .... price. 22.50 35.00 3.50 5.00 12.5017.50 10.00 3.00 4.50 3.00 2.50 10.00 17.50 29.50 5. 5.00 7.50 19.50 7.50 9.50 19.50 14.50 4.50 7.50 15.00 49.50 25.00 9.00 15.00

	Wire	2.50	6.00	
	SEEBUR	G		
	4. Plaza	25.00	39.50	
-		25.00	39.50	
	6. Royale			I
_	4. Regal	39.50	49.00	I
	4. Regal RC	39.50	49.00	-
	4. Gem	29.50	44.00	ľ
_	4. Classic	49.00	60.00	
	4. Classic RC	49.00	60.00	
_	6. Maestro	<b>44.00</b>	65.00	-
	4. Mayfair	44.00	59.50	
	4. Mayfair RC	44.00	59.50	
	6. Melody King	49.50	79.50	
_	6. Crown	39.50	59.50	
	6. Crown RC	49.50	79.50	
_	6. Concert Grand	39.50	59.50	
	4. Colonel	29.50	49.00	
_	4. Colonel RC	29.50	49.00	
_	6. Concert Master	49.50	69.50	
	6. Concert Master RC	59.50	89.00	
	6. Cadet	35.00	65.00	
_	4. Cadet RC	39.50	65.00	
_	4. Major	39.50	59.00	
_	4. Major RC	39.50	59.50	
	4 Enwow	39.50	59.00	-
-	4. Envoy	39.50	59.00 59.00	-
	4. Envoy RC			
	4. Vogue	39.00	59.50	
_	6. Vogue RC	49.50	69.50	-

ED MACHINE QUOTATIONS 13th Year of Publication 725th Consecutive Week's Issue How To Use "The **Confidential Price Lists'** 

#### [Also Known As the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

Industry) BLUE BOOK"] FOREWARD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioning. "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. territory.

METHOD: The Confidential Price Lists" should be read as follows: First price listed is lowest price for the week; Second price listed is highest

#### **EXPLANATION**

- 1. Prices UP
- 2. Prices DOWN
- 3. Prices UP and DOWN
- 4. No change from Last Week No quotations Last 2 to 4 Weeks
- 6. No quotations 4 Weeks or Longer
- 7. Machines Just Added
- **Great** Activity

#### NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)

#### **PHONOGRAPHS** (Cont.)

_	6. Casino RC	49.50	79.50	1
_	6. Commander	39.50	59.50	1_
_	6. Commander RC	50.00	69.00	-
_	4. Hi-Tone 9800	39.50	60.00	
	4. Hi-Tone 9800 RC	45.00	60.00	-
_	4. Hi-Tone 8800	49.50	59.00	
_	4. Hi-Tone 8800 RC	49.50	59.00	
	4. Hi-Tone 8200	49.50	59.00	
	4. Hi-Tone 8200 RC	45.00	59.00	-
	4. 146S		139.00	
	4* 146M ·	110.00	187.00	
_	2. 147S	120.00	149.00	<u> </u>
-	4. 147M	135.00	225.00	_
_	4. 1485	249.00	350.00	-
-	2. 148M		300.00	
	2* 148ML		325.00	
-	4* M-100-78	500 50	725.00	
-	6. Remote Speak Organ		17.50	
	6. Multi Selector 12 Rec.			-
-	6. Melody Parade Bar			
-	6. 5c Wallomatic Wireless		8.50	-
-				-
-	6. 5c Baromatic Wireless			
-	6. 5c Wallomatic 3 Wire		8.00	1
- :	6. 30 Wire Wall Box	2.00	9.50	-
	←TOTAL NO. TOT	AL VA	LUE→	

←TOTAL NO.

6. Casino .....

TOTAL VALUE  $\rightarrow$ 

35.00

59.50

"THE CONFL	D	ENTIAL PRICE LISTS"
The Cash Bo		ge 40 • END OF MONTH INVENTORY ISSUE • August 30, 1952
NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)		VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES)
PHONOGRAPHS (Cont.) A M I	9	PINBALL GAMES (Cont.)         4. Crazy Ball (CC 7/48) 29.50       45.00         2. Crossroads (Got 5/52) 175.00       210.00
6. Hi-Boy (302)       49.50       55.00         4. Singing Towers (201)       39.50       99.50         6. Streamliner 5, 10, 25       39.50       79.50         6. Top Flight       25.00       39.50         4. Singing Towers (301)       49.50       99.50		2. Cyclone (Got 5/51)       149.50       169.50
1. Model A '46	4	2* Double Action       75.00       129.50
AIREON           4. Super DeLuxe ('46)         49.00         60.00           4. Blonde Bomber         89.50         129.50           2. Fiesta         50.00         79.50           6. '47 Hideaway         119.50         195.00		6. Drum Major       25.00       34.50
4. '48 Coronet 400         64.50         159.00           4. '49 Coronet 100         125.00         169.50           MISCELLANEOUS		2* Five Star (Univ 5/51) 150.00       180.00
2. Chicago Coin Hit         Parade       100.00       150.00         4. Ristaucrat       65.00       79.50         4. Williams Music Mite       90.00       145.00         ← TOTAL NO.       TOTAL VALUE→	-	2. Football (CC 8/49)       75.00       99.50
CONFIDENTIAL PRICE LIST		2. Georgia (Wm 9/50)       95.00       139.50
Manufacturers and date of game's release listed.		4. Gold Cup (B '48)       25.00       55.00
(Ge) Genco; (Got) Gottlieb; (Ke) Keeney; (Un)         United; (Wm) Williams.         4. ABC Bowler         2* A.B.C. (Un 5/51)         175.00         275.00		2. Gondola       1.100       60.00
4. Ali Baba (Got 6/48) 24.50       49.50         4. Alice (Got 8/48) 39.50       54.50         2. Aquacade (Un 4/49) 30.00       65.00         2. Arizona (Un 5/50) 37.50       95.00         2* Atlantic City (B 4/52)       435.00       500.00		4* Hayburner (Wm 7/51).       195.00       250.00
4. Baby Face (Un 1/49) 24.50       45.00         4. Ballerina (B 48)       14.50       35.00         6. Ballyhoo (B 47)       19.50       29.50         4. Band Leader       39.50       59.50         4. Banjo       20.00       39.00		2. Hn IV Rhn (Got 4/32) 190.00 110.00       100.00       6. Score-A-Line       20.00 39.50         2. Holiday (CC 12/48)       25.00 49.50       6. Score-A-Line       20.00 39.50         4. Holiday (Ke 12/51)       365.00 400.00       6. Score-A-Line       15.00 39.50         2. Hot Rods (B '49)       54.50 69.50       6. Sea Hawk       15.00 22.00         3. Sea Jockeys (Wm 12/51) 245.00 299.50       3. Sea Jockeys (Wm 12/51) 245.00 299.50
3. Bank-A-Ball (Got)       49.50       75.00         2. Barnacle Bill (Got 8/48)       40.00       49.50         4. Basketball (Got 10/49)       95.00       149.50         4. Be Bop (Ex)       50.00       110.00		$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$
4. Bermuda (CC 11/47)       20.00       34.50         6. Big League (B 46)       14.50       19.50         6. Big Time       32.50       39.50         2. Big Top       49.50       65.00         2. Black Gold       59.50       65.00		2. Jockey Special (B '47). 25.00       45.00
4. Blue Skies (Un 11/48) 25.00 40.00		3. K. C. Jones       69.50       85.00        2. Show Boat (Un 1/49)       29.50       49.50          4. Kilroy (CC 1/47)       10.00       16.50        6. Silver Spray       14.50       24.50          2. King Arthur (Got 10/49)       69.50       89.50        6. Silver Streak (B 47)       14.50       19.50          4. King Cole (Got 5/48)       28.50       72.50        6. Singapore (Un 11/47)       23.50       29.50
2* BowlingChamp(Got2/49) 50.00         79.50           4. Bowling League         (Got 8/47)           (Got 8/47)         10.00         24.50           2* Bright Lights (B 5/51)         248.00         340.00		4. Lady Robin Hood (Got 1/48)      24.50       39.50      6. Sky Line       17.50       29.50          2* Leaders (Un)      289.50       375.00      6. Sky Ray       12.50       19.50          4. Leap Year      25.00       39.50      6. Slugger      14.50       19.50          4. Line Up      25.50       34.50      6. Smarty (Wm 12/46)       14.50       25.00
2* Bright Spot (B 11/51) 325.00         450.00		3* Lite-A-Line (K 6/51)       139.50       175.00
		6. Magic       28.50       54.50        6. Speed Ball       14.50       32.50          6. Maisie (Got 3/47)       14.50       25.50        6. Speed Demon       15.00       29.50          2. Majors '49 (CC 2/49)       39.50       59.50        2. Speedway (Wm 9/48)       39.00       59.50
6. Caribbean (Un 3/48)       15.00       28.50         1. Carnival (B '48)       25.00       50.00         2. Carolina (Un 3/49)       30.00       49.50         4. Carousel       15.00       29.50         2. Catalina (CC 2/48)       24.50       29.50		4. Manhattan (Un 2/48) 25.00       34.50
2* Champion (B '48)         39.00         89.50           4. Champion (CC 6/49)         52.00         79.50           6. Chico         39.50         69.50           2. Cinderella (Got 3/47)         25.00         39.50		2. Merry Widow       24.50 * 39.50
4* Citation (B/48)       25.00       75.00        4. Cleopatra       25.00       39.50        6. Club Trophy       29.50       49.50        3. College Daze (Got 8/49)       59.50       79.50        4* Coney Island (B 9/51)       324.50       450.00		6. Miatri Beach       15.95       19.50
4. Contact         20.00         55.00           6. Contest         29.50         39.50           2. Control Tower         (Wm 4/51)         110.00         139.50           3. County Fair (Un)         225.00         275.00		4. Moon Glow (Un 12/49) $35.00$ $50.00$
$= 6. \text{ Cover Girl} \dots 24.50  45.00  \_\_$	-	4. Niagara

"THE CONFIDENTIAL PRICE LISTS"

The Cash Box, Page 41 • E.

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END OF MONTH INVENTORY ISSUE

August 30, 1952

NUMBER OF EACH MACHINE OWNED

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NUMBER OF EACH MACHINE OWNED VALUE OF MACHINES HERE (FOR INVENTORY PURPOSES ASCERTAIN VALUE BY FIGURE BETWEEN LOW AND HIGH PRICES) PINBALL GAMES (Cont.) 10.00 29.50 14.50 49.50 6. Streamliner Summertime (Un 9/48) Summertaine (OH 9/40) Sun Beam Sunny (Wm 12/47) Supercharger Super Hockey Superliner (Got 7/46) Superscore (CC 10/46) Surf Queen (B '46) Suspense (Wm 2/46) 29.50 49.50 Sun Beam 19.50 6. 25.00 19.50 24.50 45.00 10.00 74.00 17.50 24.50 6  $10.00 \\ 10.00 \\ 29.50 \\ 44.50$ 19.50 **49.50 65.00** 74.50 59.50 15.00 115.00 109.50 39.50 89.50 19.50 64.50 12.50 49.50 25.00 79.50 59.50 49.50 95.00 75.00 325.00 (Ch 10/31) Three Musketeers (Got 7/49) Thrill (CC 9/48) Topic Tornado (Wm 4/47) Torchy (Wm 6/47) Towers Trade Winds Treasure Chest Trigger 85.00 27.50 39.00 17.50 10.00 12.50 17.50 6. 10.00 12.50 35.00 15:00 27.50 14.50 49.50 30.00 

 4. Trade winds
 14.50

 4. Treasure Chest
 109.50

 4. Tringer
 109.50

 4. Trinidad (CC 3/48)
 24.50

 4. Triple Action
 24.50

 2. Triplets (Got 7/50)
 94.50

 4" Tri-Score (Ge 1/51)
 50.00

 4" Trophy (B '48)
 50.00

 6. Tropicana (Un 1/48)
 10.00

 4. Tumbleweed
 72.50

 6. Turf Champ
 24.50

 3" Turf King (B 6/50)
 119.50

 4. Utah (Un 8/49)
 49.50

 6. Vanities
 10.00

 4. Victory Special (B 46)
 19.50

 4. Virginia (Wm 3/48)
 29.50

 2" Watch My Line
 (Got 9/51)
 85.00

 6. Wild Fire
 19.50

 4. Wild West
 145.00

 4. Wild West
 145.00

 135.00 49.50 44.50 149.50 109.50 100.00 34.50 80.00 104.50 39.50 195.00 94.50 25.00 49.50 45.00 150.00 19.50 30.00 199.50 180.00 2. Wisconsin (Un 3/48) ... 45.00 17.50 6. Yankee Doodle ..... 15.00 19.50 2. Yanks (Wm 4/48) .... 17.50 49.50 2\* Zingo (Un 10/51) ..... 215.00 325.00 ←TOTAL NO. TOTAL VALUE→ ROLL DOWNS Bing-A-Roll ... Bonus Roll ... 69.50 25.00 75.00 **49.50** 6. Bonus Roll
 Buccaneer
 Champion Roll
 Chi-Coin Roll Down
 Genco Advance Roll
 Genco Total Roll
 Genco Total Roll
 Pro-Score
 Singapore
 Singapore 64.5 29.5 49.50 15.00 19.50 39.50 39.50 44.50 49.50 69.5 69.50 75.0 45.00 39.50 49.50 35.00 39.50 10.00 
 4. Singapore
 10.00

 6. Super Score
 35.00

 4. Super Triangle
 25.00
 ←TOTAL NO. TOTAL VALUE→ CONFIDENTIAL PRICE LIST 2. Bally Shuffle-Line 4. Bally Hook Bowler 4. Bally Baseball 4. Bally Shuffle Champ 4. Bally Shuffle Champ 4. Bally Shuffle Bowler 4. Bally Speed Bowler 4. California Shuffle Pins. 4. ChiCoin Bango 1\* ChiCoin Bowling Alley 4. ChiCoin Alley w/con. 109.50 135.00 145.00 175.00 59.50 15,00 89.50 75.00 24.50 39.0 25.00 25.00 50.00 40.00 49.50 55.00 79.50 15.00 30.00 ChiCoin Alley w/con.. ChiCoin Ace Bowl .... Chi-Coin Bowl Classic... 49.50 70.00 110.00 2 70.00 115.00

←TOTAL NO.

TOTAL VALUE-

L	• END OF MONTH	INVE	NTOR	Y ISSU
	NUMBER OF EACH MA	CHINE	OWNE	D
	VALUE OF MACHINES A	IERE	ALUE	
Ļ	BY FIGURE BETWEEN LOW AND	HIGH PI	RICES)	
	SHUFFLE REBOUN		(Cont	.)
_	4. ChiCoin Horseshoes 4. ChiCoin Rebound	35.00	125.00 45.00 140.50	
_	4. Chi-Coin Pin Lite Bowler 4. ChiCoin Baseball	<b>25.0</b> 0	149.50 95.00	
	4. ChiCoin Trophy 1. ChiCoin 6 Player	35.00 250.00	125.00 295.00	
_	4. Exhibit Strike	45.00 89.50	89.50 125.00	
	4. Genco Bowling League. 4. Genco Glider	24.50 30.00	45.00 39.50	
_	4. Genco Baseball 4* Gottlieb Bowlette	44.50 24.50	79.50 69.00	
_	4. Keeney ABC Bowler 4. Keeney Bowling Champ	25.00 39.00	60.00 95.00	
_	<ol> <li>Keeney Line Up</li> <li>Keeney King Pin</li> </ol>	22.50 45.00	-34.50 85.00	
_	4. Keeney Pin Boy 4. Keeney Ten Pins	$\begin{array}{c} 24.50 \\ 24.50 \end{array}$	39.50 45.00	
_	<ol> <li>Keeney Lucky Strike</li> <li>Keeney Dbl. Bowler</li> </ol>	35.00 50.00	75.00 100.00	
_	4* Keeney League Bowl 4. Keeney Duck Pins	135.00 75.00	190.00 125.00	
	4. Keeney DeLuxe League Bowler	285.00	329.00	
-	4. Keeney Big League Bowl	175.00	225.00	·
-	4. Keeney 4.Way Bowl 4. Keeney 6-Player	$\begin{array}{r} 170.00\\ 225.00 \end{array}$	$225.00 \\ 275.00$	
_	2. Rock-Ola Shuffle Jungle 4. Rock-Ola Shuffle-Lane	$\begin{array}{r} 24.50 \\ 24.50 \end{array}$	75.00 49.50	
-	4. Univ. Deluxe Twin 4. Univ. Dbl. Shuffle	125.00 49.50	200.00 79.50	
_	4* United Shuffle Alley 4. Un. Shuffle w/con	15.00 25.00	44.50 45.00	
_	4* Un. Shuffle Alley Exp.	25.00	59.50	
_	4. Un. 2-play Express 4. Un. Sin Rebound	75.00 89.50	169.50 129.50	
_	4* Un. Twin Rebound 2. United Slugger	120.00 70.00	195.00 105.00	
	1* United Skee Alley 4. Un. 4-Player	65.00 195.00	110.00 235.00	
_	4. Un. 5-Player 4. Un. 6-Player	245.00 265.00	285.00 295.00	
-	4. Un. Shuffle-Cade 2. Un. Twin Shuffle Cade	145.00	189.50 185.00	
_	2* Univ. Super Twin 4. Universal Twin Bowler	35.00	<b>90.00</b> 65.00	
_	4. Univ. HiScore Bowler 4. Williams DeLuxe Bowler	120.00 29.50		
_	4. Williams Twin Shuffle	22.50	35.00	
	4. Williams Single Bowler 4* Williams Dbl. Head	25.00 35.00	28.50 99.50	
		AL VA		
-	CONFIDENTIAL P	RICE	LIST	#
-				¥.
1	6. Allite Strike N Spares	MENT	149.50	HF
-	4. Boomerang 2. Bally Big Inning	45.00	85.00 185.00	
	4. Bally Bowler 4. Bally Convoy	175.00 47.50	189.50 125.00	
_	4. Bally Defender	95.00	125.00	
_	6. Bally Eagle Eye 4. Bally Heavy Hitter	$39.50 \\ 42.50 \\ 25.00$	49.50 69.50	
	<ol> <li>Bally Heavy Hitter</li> <li>Bally King Pin</li> <li>Bally Lucky Strike</li> </ol>	35.00 45.00	45.00 79.50	
	<ol> <li>Bally Rapid Fire</li> <li>Bally Sky Battle</li> <li>Bally Torpedo</li> </ol>	75.00 49.50	$125.00 \\ 125.00 \\ 0.0$	
	4. Bally Undersea Kaider.	$\begin{array}{r} 49.50\\ 85.00\end{array}$	95.00 95.00	
	<ol> <li>6. Bank Ball</li> <li>6. Buckley DeLuxe Dig</li> <li>6. Buckley Treas Is Dig</li> </ol>	59.50 119.50	150.00 149 50	
	4. Champion Hockey	95.00 50.00	110.00 69.50	
	2. ChiCoin Baskethall Champ	179.50	235.00	
	2* ChiCoin 4 Player Derhy 2* ChiCoin Goalee	279.50 35.00	350.00 125.00	
	<ol> <li>ChiCoin Hockey</li> <li>Chi Midget Skee</li> </ol>	60.00 185.00	79.50 229.50	
	1* ChiCoin Pistol 6. ChiCoin Roll-A-Score	89.50 39.50	125.00 75.00	
-	4. Edelco Pool Table 4. Evans Bat-A-Score	<b>49.50</b> 100.00	75.00 275.00	
-1	<ol> <li>Evans Super Bomber</li> <li>Evans Play Ball</li> <li>Evans Ten Strike '46</li> </ol>	50.00 65.00	125.00 75.00	
	<ol> <li>Evans Tray Dan</li> <li>Evans Ten Strike '46</li> <li>Evans Tommy Gun</li> </ol>	69.50 49.50	99.50 100.00	
	3* Exhibit Dale Gun 2. Exhibit Gun Patrol	59.50	75.00 235.00	
	1. Exhibit Jet Gun	195.00	275.00	
	<ol> <li>4. Exhibit Pony Express.</li> <li>6. Exhibit Rotary Mdsr.</li> <li>4* Exhibit Silver Bullets.</li> </ol>	275.00 175.00	385.00 275.00	
		100.00 AL VA		
1	101AL 101.	AL VA.	LUE-4	

	VALUE OF MACHINES H	UHINE	UWNE	<u>.u</u>
	(FOR INVENTORY PURPOSES ASC BY FIGURE BETWEEN LOW AND	ERTAIN V	ALUE	
	BT FIGURE BETWEEN LOW AND			
	ARCADE EQUIPM	ENT	(Con	F.)
-	2* Exhibit Six Shooter 6. Exhibit Merchantman	125.00	210.00	
	Roll Ch Digger	85.00	<b>99.</b> 50	
_	4. Exhibit Vitalizer 4. Genco Glider	75.00 30.00	95.00 39.50	
	6. Genco Play Ball 6. Groetchen Met. Typer.	29.50 79.50	65.00 149.50	
_	4. Jack Rabbit	55.00	95.00	
	<ol> <li>Keeney 'Air Raider</li> <li>Keeney Anti Aircraft Br</li> </ol>	110.00 15.00	$\begin{array}{c} 125.00\\ 25.00\end{array}$	
	4. Keeney Anti Aircraft Bl	15.00 49.50	$\begin{array}{r} 50.00\\ 125.00 \end{array}$	
_	4. Keeney Sub Gun 4. Keeney Texas Leaguer.	40.00	50.00	
	4. Kirk Night Bomber 4. Lite League	75.00 49.50	$\begin{array}{r} 150.00\\75.00\end{array}$	
	1. Mutoscope Ace Bombers 4. Muto. Atomic Bomber	95.00 95.00	$150.00 \\ 125.00$	
	4. Mutoscope Dr. Mobile.	95.00	150.00	
_	<ol> <li>4. Mutos. Fly Saucers</li> <li>4. Mutos. Photo.(Pre-War)</li> </ol>	100.00 195.00	150.00 350.00	
-	4. Mutoscope Sky Fighter 6. QT Pool Table	85.00 89.50	$\frac{125.00}{100.00}$	
_	2* Quizzer	65.00	120.00	
	6. Rockola Ten Pins HD 4. Rockola World Series	25.00 69.50	49.50 75.00	
	6. Scientific Baseball 6. Scientific Basketball	49.50 59.50	75.00 75.00	
	4. Scientific Batting Pr	45.00	85.00	
	2. Scientific Pitch 'Em 2* Seeburg Bear Gun	$140.00 \\ 239.50$	$185.00 \\ 315.00$	
_	4* Seeburg Chicken Sam 4. Seeburg Shoot the Chute	75.00 49.50	$105.00 \\ 75.00$	
_	6. Skee Barrel Roll	25.00	49.50	
	<ul><li>6. Skill Jump</li><li>6. Super Torpedo</li></ul>	25.00 25.00	39.50 79.50	
-	<ol> <li>Supreme Bolascore</li> <li>Supreme Skee Roll</li> </ol>	$\begin{array}{r} 40.00\\ 20.00\end{array}$	100.00 75.00	
	6. Supreme Skill Roll	20.00	<b>69.5</b> 0	
	4. Supreme Rocket Buster 6. Tail Gunner	45.00 49.50	75.00 89.50	
-	<ol> <li>4. Telequiz</li> <li>4. Un. Team Hockey</li> </ol>	80.00 75.00	185.00 110.00	
-	6. Warner Voice Record	49.50	69.50	
	4. Western Baseball '39 4. Western Baseball '40	40.00 60.00	85.00 85.00	
-	6. Whizz 2. Wilcox-Gay Recordio	15.00 120.00	<b>29.</b> 50 174.50	<u> </u>
_	4. Williams All Stars	49.50	109.50	
	6. Williams Box Score 4. Williams Star Series	39.50 75.00	65.00 125.00	
	2* Williams Super World Series	195.00	275.00	
	4. Williams Quarterback	50.00	110.00	
-	4. Wurlitzer Skeeball TOTAL NO. TOT.	115.00 AL VA	150.00 LUE→	
	· IOIAL NO. IOI.		LUL	
	CONFIDENTIAL	RICE	LIST	++-
2				Æ
:	VENDOR			Ŧ
-	4. DuGrenier "W" (9 col.)	\$ 69.50-	\$ 89.50	<u> </u>
$\mathbb{Z}$	4. DuGrenier "S" (7 col.). 4. DuGrenier "S" (9 col.).	69.50- 69.50-		
	4. DuGrenier Champion (9 col.)		97.50	
-	4. DuGrenier Champion			
	(11 col.) 2. Eastern Electric C-8	150.00-	$\begin{array}{c} 125.00\\ 185.00\end{array}$	
	<ol> <li>4. Lehigh PX (10 col.)</li> <li>4. Lehigh King Size</li> </ol>		$149.50 \\ 145.00$	
-	4. National 750	85.00-	95.00	
	4. National 950 4* National 930	85.00-	$145.00 \\ 130.00$	
_	4. National 9-A (9 col) 4. National Electric		$\begin{array}{c} 125.00\\ 139.50\end{array}$	
	4. Rowe Imperial (6 col.)	69.50-	95.00	
_	4. Rowe Imperial (8 col.) 4. Rowe Royal (6 col.)	79.50-	95.00 100.00	
	4. Rowe Royal (8 col.) 4. Rowe Royal (10 col.)	80.00-	$130.00 \\ 140.00$	
_	4. Rowe President (8 col.)	100.00-	145.00	
=	4. Rowe President (10 col.) 4. Rowe Crusader (10 col.)		$\begin{array}{c} 145.00\\ 155.00 \end{array}$	
-	4. Rowe Electric (8 col.) 4. Uneeda "A" (6 col.)		150.00	
_	4. Uneeda "A" (8 col.)	49.50-	70.00	
_	4. Uneeda "A" (9 col.) 4. Uneeda "E" (8 col.)	59.50- 79.50-		
_	4. Uneeda "E" (9 col.) 4. Uneeda "E" (12 col.)	79.50- 65.00-	95.00	
_	4. Uneeda "E" (15 col.)	75.00-	<b>95.0</b> 0	
_	1. Uneeda 500 (7 col.) 4. Uneeda 500 (9 col.)		130.00 110.00	
_	4. Uneeda 500 (15 col.) 4. Uneeda Monarch	75.00-	115.00	
	(12 col.)	79.50-	135.00	

 $\leftarrow TOTAL NO. TOTAL VALUE \rightarrow$ 

**CONFIDENTIAL PRICE LISTS**"

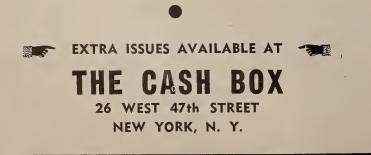
The Cash Box, Page 42 • END OF MONTH INVENTORY ISSUE • August 30, 1952

### USE THE FOLLOWING SPACE FOR EQUIPMENT NOT LISTED ON PRECEDING PAGES

NUMBER OF MACHNES	TRADE NAME OF MACHINES	PRICE
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e		
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	←TOTAL NO. TOTAL VALUE-	

## SAVE THIS WEEK'S ISSUE

After you have filled out the "End-of-Month Inventory" which appears in conjunction with "The Confidential Price Lists" save this issue of "The Cash Box" and place it in your permanent business files. This is your standing as of August, 1952, and will act as absolute proof of your capital machines worth regarding actual valuation for many types of taxation. Remember-it is important that you "save this week's issue of 'The Cash Box'".



This	Week's	Used	Market
	OCT ACTIV		AENIT

MOST ACTIV Most Active Used Music	E EQUIP
Most Active Used Music	Up & Down-
Held—Wurlitzer 750M\$ 50.00-\$ 79.50	( <b>B</b> 1/52)
Un Wurlitzer 1015 125.00, 225.00	Down-Steep
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	(Un 2/52
Down-Wurlitzer 1080 125.00- 200.00	Up & Down-
$1 n - W nr litzer 123 \dots 373.00 - 300.00$	(Wm 7/5
Un Wurlitzer 3020	Down-Thing
Wall Box 29.50- 40.00	Held-Tri-Sc
Wall Box         29.50-         40.00           Held—Seeburg         146M         110.00-         187.00           Down—Seeburg         148ML         240.00-         325.00	(Ge 1/5)
Down-Seeburg 148ML 240.00- 325.00	Up & Down-
Held—Seehurg 3WZ	(B 6/50) Down—Wate
Wall-a-Matic 11.95- 18.50	
Held—Seeburg W1L-50	(Got 9/5
Wall Box 5c 5.00- 15.00	Up-Winner
Hold Rock Ola 1199	Down-Zinge
Phono '46	(Univ 1
Up-Packard Pla Mor Wall &	Most Active
Bar Box 7.50- 12.50	
Most Active Used Pin Games	Held—Bally
Down—A.B.C. (Un 5/51)\$175.00-\$275.00	Bowler Up-ChiCoir
Daven Atlantia City	A 11
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Alley .
Down Bolero (Un $1/52$ ) 300.00-395.00	Down-Genc
Down Bowling Champ	Target Held—Gottli
(Cot 2/49) 50.00- 79.50	Bowlette
Down_Bright Lights	Held-Keene
Down—Bright Lights (B 5/51) 248.00- 340.00	Bowl
Down-Bright Spot	
$(B \ 11/51)$ 325.00- 450.00	Alley
Down-Champion (B '48) $39.00$ - $89.50$	Held—Un. S
Down-Bright Spot         325.00-450.00           (B 11/51)         325.00-450.00           Down-Champion, (B '48)         39.00-89.50           Held-Citation (B '48)         25.00-75.00           Held-Coney Island         324.50,450.00	Alley E
Held—Coney Island	Held-Un.
(B 9/51)	Up-United
Down—Double Action 75.00- 129.50	Down-Univ
	Twin
(Got 6/49) 60.00- 90.00	Held-Willi
Down-Five Star	Inclu— winn
(Univ 5/51) 150.00- 180.00	Most Active
Held_Havburner	Down -Chi
(Wm 7/51) 195.00- 250.00	4 Player
(Wm 7/51) 195.00- 250.00 Up-Knockout (Got 1/51) 75.00- 100.00	Down-Chi
Down—Leaders (Un) 289.50- 375.00	Up-ChiCoi
Up & Down-Lite-A-Line	Up & Down
$(\mathbf{K} \ 6/51)$ 139.50-175.00	Dale Gu
Down_Nifty (Wm $12/50$ ) 100.00- 129.50	) Held—Exhil
Up & Down-Photo Finish 49.50- 69.50 Up & Down-Rag Mop	Bullets
Up & Down-Rag Mop	D. Fahi
$(Wm \ 11/50) \dots 115.00- 139.50$	Shooter
Held-Bockettes	Down-Ouiz
(Got 8/50) 100.00- 139.50	Down-Seel
Down-St. Louis	TTIL CL
$(\mathbf{Wm} \ 2/49) \qquad 39.50 \qquad 65.00$	C
Up-Sharpshooter (Ge) 79.50- 99.50	
Down—Spark Plugs	Down-Will
(Wm 10/51) 225.00- 275.00	)   World

0	(B 1/52) 5++.00= 400.00
0	(B 1/52)
0	$(Un 2/52) \dots 250.00-375.00$
0	
	Up & Down-Sweetheart         74.50-115.00           (Wm 7/50)         74.50-115.00           Down-Thing (CC 2/51)         35.00-95.00           Held-Tri-Score         600-109.50           Up & Down-Turf King         50.00-109.50
σ	$D = T_{1} T_{2} T_{2} (CC 2/51) = 35.00 = 05.00$
	Down—Imng (CC 2/31). 55.00° 95.00
00	Held—Tri-Score
0	(Ge 1/51) 50.00- 109.50
00	Up & Down—Turf King
0	(B 6/50) 119.50- 195.00
	Up & Down—Turf King (B 6/50)
50	Down—watch My Line $05.00, 150.00$
	(Got 9/51)
00	Up-Winner (Univ) 75.00- 180.00
	Down-Zingo
00	(Univ 10, 51) 215.00- 325.00
50	
50	Most Active Used Shuffles
50	Hold Bolly Speed
	Bowler
00	Dowlet
00	Up-ChiCoin Dowling
00	Up—ChiCoin Bowling Alley
00	Down_Cenco Shuffle
00	Target
	Held—Gottlieb
50	Bowlette 24.50- 69.00
	Uald Kooper League
00	Bowl
00	Held—United Shuffle
50	Alley 15.00- 44.50
	Heid—United Shuffle         15.00-         44.50           Held—Un. Shuffle         Alley Exp.         25.00-         59.50           Held—Un. Twin Rebound 120.00-         195.00           Hugger Heider         Heider Heider         10.00
00	Alley Exp 25.00- 59.50
	Held-Un. Twin Rebound 120.00- 195.00
00	Un-United Skee Alley 05.00- 110.00
50	Down-Univ. Super
	Down—Univ.         Super           Twin         35.00-         90.00           Held—Williams         Dbl.         Head         35.00-         99.50
.00	Held Williams Dhl Head 35.00, 99.50
	neid-williams DDi. flead 55.000 99.00
.00	Most Active Used Arcade Equipment
.00	
00	Down-Chi Coin
.00	4 Player Derby \$279.50-\$350.00
.00	Down-ChiCoin Goalee 35.00-125.00
.00	Down—ChiCoin Goalee 35.00-125.00 Up—ChiCoin Pistol 89.50-125.00
	I Un & DownExhibit
00.	Dale Gun 59.50- 75.00
.50	Held—Exhibit Silver
.50	Bullets 100.00- 175.00
	Bullets 100.00- 173.00
EA	Down-Exhibit Six
.50	Shooter
	Down—Quizzer 65.00- 120.00
.50	Down-Seeburg Bear Gun 239.50- 315.00
.00.	Held-Seeburg Chicken
.50	Sam
200	

Williams Super

orld Series

195.00- 275.00

-Spot Lite

344.00- 450.00

## Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list pric

prices, F. O. B. factory.			
AMI, INC.	J. H. KEENEY & CO., INC.		
Model D-40 Phonograph\$795.00	Electric Cigarette Vendor 284.50		
Model D-80 Phonograph 925.00	Coin Changer Model 304.50		
Model HS-SM Hideaway 575.00	MARVEL MFG. CO.		
5c-10c Wall Box (40 Selections) 59.50	Overhead Scoreboard for		
5c Wall Box (40 Selections) 53.50	Shuffleboards		
Amivox Speaker 27.50	Wall Type Scoreboards for		
BALLY MFG. CO.	Shuffleboards		
Entranity \$ 735.00			
Futurity	ROCK-OLA MFG. CORP.		
Palm Beach	Super Rocket '52-50 Phonograph		
	(Model 1434)\$945.00		
CHICAGO COIN	Model 1538, 5c-10c-25c Wall Box 59.50		
Big Hit	Model 1536, 5c Wall Box,		
Band Box (New Model) 229.50	23 Wire		
6 Player Match Bowler 575.00	Model 1424 Playmaster 440.00		
10th Frame Bowler 575.00	NATE SCHNELLER, INC. (NASCO)		
COIN-O MFG. CO.	Atomic Jet (Kiddie Ride) \$995.00		
D' 1 O Matic (Antomatic	UNITED MFG. CO.		
Baseball Pitcher	Six Player Super Shuffle Alley \$535.00		
ELECTRO-PITCH CO., INC.	Stars		
	Star 6-Player Shuffle Alley 8 ft. 565.00		
Electro-Pitch (Auto. Baseball Pitcher)\$455.00			
H. C. EVANS & CO.	WICO CORP.		
Century Phono 100/45\$1,050.00	Major Leaguer (Automatic		
Jubilee Phono 40/45 825.00	Baseball Pitcher)		
Jubilee 40/78 795.00	WILLIAMS MFG. CO.		
THE EXHIBIT SUPPLY CO. Big Bronco \$997.50	Long Beach \$535.00		
Big Bronco\$997.50	THE RUDOLPH WURLITZER CO.		
Silent Salesman (Card Vendor) 79.50	Model "1400" Phonograph		
Super Twin Rotation 695.00	Model "1450" Phonograph		
CENCO MEG. & SALES CO.	Model 1500 Phonograph		
"400"\$495.00	Model 4851 5c-10c-25c Wall Box		
D. GOTTLIEB & CO.	(48 Selections)		
D. GOTTLIEB & CO. Happy Days\$329.50	Model 5204 Wall Box 5c-10c-25c		
INTERNATIONAL MUTO. CORP.	(104 Selections) Model 5100 8" Speaker		
Photomat '52	Model 5100 8 Speaker Model 5110 12" DeLuxe Speaker		
Photomat 52	1 DIOUCI STIC 12 DELUXE SPEAKE		

The Cash Box

PLAY

Super

TWIN ROTATION

STI

Page 43

August 30, 1952

## Super TWN ROTATION THE ELECTRONIC SENSATION!

#### FOLLOW THE CROWD **"SUPER TWIN ROTA-**TION" has proved player preference—a feature that you can't afford to overlook.

There is a "SUPER TWIN ROTATION" distributor in your territory. Call him today —be the first to offer this terrific moneymaker in your area.

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- 129 W North St. INDIANAPOLIS, IND. SOUTHERN AUTOMATIC MUSIC CO. 1000 Broodway CINCINNATI, OHIO
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#### **EVERYBODY'S DOING IT!** ... playing "SUPER TWIN **ROTATION,"** that is. Operators, locations and players are unanimous in their praise for this amazing new game.

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UNDER WAY!!!

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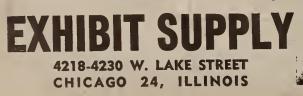
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## **Spottem Feature**

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SPOTS 1 TO 6 NUMBERS FOR EXTRA COINS.

**Double Score Feature** 

DOUBLE SCORE ON FIRST, SECOND OR THIRD CARD OR ALL THREE CARDS FOR EXTRA COINS.

**Extra Ball Feature** 

1, 2 OR 3 EXTRA BALLS CAN BE PURCHASED AFTER ONE OR MORE OF THE FIRST 5 BALLS HAVE BEEN PLAYED.

**Method of Scoring** 

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THREE, FOUR OR FIVE IN-LINE-SCORING ... DIAGONAL, VERTICAL AND HORIZONTAL.

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STANDARD PINBALL CABINET SIZE.

Ride CHA GREATEST MONEY-MAKER =

ENTIRE AMUSEMENT INDUSTRY! REGISTERED

• REALISTIC WESTERN HORSE • REAL WESTERN SADDLE • SAFE, LOW-SPEED START PULL REINS TO TROT OR GALLOP LIFE-LIKE RIDING ACTION • STURDY, TROUBLE-FREE MECHANISM SLUG-PROOF COIN MECHANISM SMOOTH, QUIET OPERATION

A RIDE

#### RETRACTABLE CASTERS FOR EASY MOVING

Out in front of an Illinois drug-store, a lady rides THE CHAMPION. Retractable casters permit easy, gliding movement of THE CHAMPION. Simply insert key-wrench in caster key-holo . . . a quick turn and THE CHAMPION is up on 4 smooth casters, ready to roll. Base sets solid when casters are retracted.

**REQUIRES ONLY** 22 IN. BY 44 IN. FLOOR SPACE 110 **VOLT** 

A. C.





RIDE

THE CHAMPION in children's wear depart-ment of a New York department store stimulates extra sales of play-garments.



Typical crowd of junior cowboys and cowgirls, eagerly waiting their turns to ride THE CHAMPION Ballyhorse in a Maryland variety-store.



Through canyons of canned goods, a junior cowboy rides THE CHAMPION Ballyhorse in a Texas grocery-store.



CHAMPION is a registered trademark

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DIVISION OF LION MANUFACTURING CORPORATION 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS