## THE

CONFIDENTLAL WEEKLY OF THE COIN MACHINE ENDUSTRY Vol. 8, No. 10 WEEK of NOV. 18, 1946

## EVERY ONE OF OUR BRASS RAIL RESTAURANTS IS PROFITING BY DISPLAYING WURLITEER'S Sign of The Musical Note".



## Pittsburgh Restaurant Chain Felt Effects of

 Wurlitzers National Consumer Advertising at Dnce:Says Joseph Dolmovich of Pittsburgh's Brass Rail Restaurant Company, "So far as we are concerned, Wurlitzer's National Consumer Advertising is working $100 \%$. We were delighted to tie into it by displaying the Sign of the Musical Note. We felt the effects at once. Every one of our Brass Rail Chain is profiting immeasurably by this powerful program."

Everywhere, Wurlitzer location owners report that WurHitzer's Sign of the Musical Note attracts more patrons who stay longer, spend more for everything they have to sell while enjoying Wurlitzer Music. And everywhere,

Wurlitzer Factory-Approved Music Mcrchants report, thanks to the job Wurlitzer's national advertising is doing for Wurlitzer locations, it's easicr than ever for them to get and hold the best spots.
The Rudolph Wurlitzer Company, North Tonawanda, N. Y.

## MUSICAL FUN

 FOR EVERYONE


Here's the amplifier you get with your AMI Model A Phonograph. It has a special audiotronic circuit which does full justice to highs and lows. Audiotronic music is another 1947 AMI feature which helps to explain the terrific earning power of the AMI Model A phonograph.


By Bill Gersh

The other day a noted coinman mailed us a copy of a newspaper item whereby the Outboard Motor Manufacturers Association announced that they had formulated a "code of business ethics which holds each member of the industry to a progressive policy, dedicated to the welfare of both employees and customers, and denouncing deception of any type", and had been signed by all the members of this organization.

This story also read, "The agreement had been signed, it was pointed out, at a time when the industry has just completed its best year in history. During the fiscal year ended September 30 it produced 203,000 motors, 24 per cent more than the production of 1941, its record pre-war year."

The item also stated that the industry had set as its goal, "production during 1947 of 500,000 motors". But, what was most important to this coinman (and probably as equally important to all other members of this industry) was the fact that the outboard motor manufacturers had seen fit to come together and sign a code of ethics which included all their members, employees, customers and others connected, in any fashion whatsoever, with their business.
"This", this coinman pointed out, "is what I hope, and I'm sure, all others hope, will happen in the coin machine industry. This is the time, while our production hasn't as yet caught up with the demand, for all the manufacturers, distributors, jobbers and operators to get together and arrange for a code of ethics for this industry."

Of course, this coinman doesn't know that what might be termed "a code of ethics" has already been instituted as far as the "advertising" of the industry is concernedin a meeting between the Chief of the Public Relations Bureau, members of the Board of Directors of Coin Machine Industries, Inc., the trade press and the industry's advertising agencies.
But, there should be a "code of ethics" arranged for and signed by all members of this trade-now. Whatever went on before should be regarded as "past history" and a "new world" should be opened to this industry.

During the war, The Cash Box asked and received a signed "pledge" from all dealers in machines to continue to sell equipment only "as specified". This met with hearty approval from all the trade. It was acclaimed by operators, jobbers and distributors. It proved that the industry wanted to have such "ethics" as a signed and definite part of its makeup. Therefore, the request that a "code of ethics" be placed into effect for the industry "to meet the new type conditions now existing in the field" is something which should be heeded by all the component units of this field.

Now that a "Public Relations Bureau" has at last come into being in this field, as far as the Coin Machine In-
dustries, Inc. is concerned, it should be immediately followed with something which will keep the trade itself tightly drawn together. And the best mehod, so it seems, would be first, the presentation and adoption of a "code of ethics" for all members of the industry - whether engaged in operating, buying, selling manufacturing or supplying - merchandise vending machines, amusement devices, automatic music equipment and service machines.

There will be a great many problems arising when production gets going full blast once again. Operators fear that when this time does arrive they will be faced with changing of models at such a rate that they will not be able to amortize cost of one set of equipment before they will be forced to purchase another. This should be taken into consideration by any group designated to write a "code of ethics". This group should also consider the varied and many factors regarding general sales and operating.

The time has arrived for this industry (by the use of a "code of ethics") to back up the public relations program which will be instituted so that national uniformity of effort will result and the trade will be able to drive ahead, without obstacles in its path, to its greatest and most progressive years.


# HOW TO GET <br> TAXED! 

NEW YORK—The Cash Box reported in its Octcber 28 issue the fact that Thomas B. Hungerford, reported to be an "official" of NAMA (National Automatic Merchandising Association) had released a story to the press advising that vending machine operators were grossing $\$ 500,000,000$ per year. (One of the newspaper clippings is reproduced on this page.)

Since then, many coinmen who also operate vending machines, and who are not members of the NAMA, (NAMA has about 700 members) have asked The Cash Box whether Mr. Hungerford realized that these statements always brought taxation upon all in this industry?

The Cash Box isn't acquainted with Mr. Hungerford, nor does it know how long he has been engaged in the business of coin operated machines, but, The Cash Box does know that every village, town, city and state in the nation is today seeking more and more sources for revenue.

In fact, the city of Bellingham, Wash., this past month, approved an ordinance taxing all types of coin operated vending machines $\$ 100$ per year. If there were any protests in this city, a copy of this news release would confirm and convince this city's officials that they had not overcharged the vending machine operator.

Furthermore, and as is well known, there are many noted organizations which have entered into the vending machine business with the thought of giving complete receipts from the gum and other machines they are sponsoring to their own charitable causes. Should they, too, read this release they are, without any doubt, going ahead even further than at present to see to it that they place even more vending machines in their communities.

So far the vending machines, because they are only steel boxes used for the sale of merchandise, have more or less escaped heavy taxation. Their emergency selling has proved beneficial to a great many people. But, by the same token, if the vending machine operator is "grossing $\$ 500,000,000$ in business yearly"-then what is to prevent those anxious city fathers from also taxing these units (just as they tax all coin operated equipment, and just as heavily) to obtain sorely needed revenue?

Perhaps Mr. Hungerford believes that by mentioning the fact that he does not mean "juke boxes, pinball games or slot machines" these tax makers will avoid his type of coin operated machine. If he does, he is sorely mistaken, in the view of this publication.

If drug and cigar stores, and other types of merchandise establishments, are being forced to pay heavier and still heavier local taxes to continue in busi-ness-what is to prevent these merchants from yowling their heads off (like was done in the city of Chicago) as to the vending machine operators also paying greater taxes to continue in business?
Does Mr. Hungerford know that in the very city where NAMA held their last convention (Chicago) no cigaret ma-
chines are operating for the simple reason that the officials of this city believe that cigaret machines are no different from stores selling cigarets and should pay the same license fee.

We do know that NAMA has a "public relations bureau" of its own at work to help dignify and gain greater recognition and prestige for this division of the coin machine industry. Surely, these officials of the NAMA public relations bureau did not release such statements to the press without thinking what this might mean to the average operator in some small town when this release broke there? And just as surely, these public relations officials should be told by these vending machine ops how hard they have had to fight to keep themselves from
being taxed out of business - as has happened in the past.
We do note that Mr. Hungerford covered his division of the field with the statement that vending machines supplement retail sales and do not compete with the retailer. This is questionableas Mr. Hungerford will learn should he call on any retailers selling the same items as do vending machines. There is no tobacco store that feels cigaret machines are not competitors. And most tobacco stores pay a pretty stiff license fee to do business.
For the good of the entire industrynot just vending machines-the NAMA public relations experts should more carefully review any and all items released to the nation's press.

# Half ililion frossed In Vending Machines 

By the United Press.
CHICAGO, Oct. 21-Operators of automatic vending machines, which dispense merchandise, not entertainment were told today that they were grossing $\$ 500,000$,000 a year and had become big business.

The estimate, admittedly only that because of a lack of complete data from trade sources, was released by Thomas B. Hungerford, an official of the National Automatic Merchandising Assn. in convention here.
"This figure is for vending machines," he emphasized. "Our members do not operate juke boxes, pinball games or slot machines.
"The new automatic vendors will be supplementary and not competitive to regular retail sales," Mr. Hungerford said. "People can drop a coin in a slot and obtain groceries and other necessities after sales personnel have left.
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# from "SCREECH BOX 

## TO JUKE BOX"

## Press Gives Big Boost to Juke Box Industry

PORTSMOUTH, O.-The "Times" of this city went all out this past month to give the nation's juke box industry one of its greatest boosts.

Reproduced here are two pictures which appeared along with full page of pictures and which were captioned, "The original juke box made its appearance in 1880. It was a far cry from today's multi-record machines. Invented by Thomas Edison, these early gramaphones used wax cylinders and articulation was so poor it was necessary to provide tubes for listeners. The 'screech boxes' were in penny arcades, a coin reproducing a tune.
"Modern juke boxes", this paper continues (as in the lower photo), "use up 24 records every two weeks. Americans dropped 4,640,000,000 nickels into their slots last year. Juke boxes gave new life to the phonograph by emphasizing the advantage of being able to play your favorite tune, fathered 143 separate record manufacturing companies. Last year paid Bing Crosby, juke box favorite, $\$ 400,000$."

This paper also reported, in this same full page, that, "The sale of records dropped in the United States to a low of $10,000,000$ in 1932 when radio threatened to make the phonograph as obsolete as the shaving mug. But last year, despite shortages of materials, $156,000,000$ records were purchased by music-minded Americans. Next year sales are expected to soar to $225,000,000$."

This paper continues, "Eighty percent of the records sold today are popular music. Folks hear them in the juke boxes and then rush out to buy them. There are only about $22,500,000$ home phonos- $11,000,000$ less than there were 20 years agobut unfilled orders for new machines indicates that there will be 112,000 ,000 record players in this country in a year or so. Similarly, there are only 400,000 juke boxes in the United States today. But another $1,000,000$ will be blaring out jive very soon."

Once again the juke box industry

has been given a grand send-off by the press-all adding up to the great
and prominent future this Automatic Music Industry of America faces.
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# Foresee No Return to Pre-War Prices. Adjustment May Be Reached By End of '47. Prices Will Be Double Pre-War. Means New Commission Basis Must Go Into Effect To Assure Continued Profitable Operating. 

CHICAGO-As this confusing manufacturing era gradually draws to a close-there can at last be foreseen that no longer will there be a return to pre-war prices for any type of coin operated equipment.

In the first place, as one noted manufacturer explained, pre-war machine prices were much too low of themselves. This was brought about by the fact that the machines were being manufactured during the greatest depression in the history of this nation and the parts manufacturers were, in many cases, actually selling at a loss simply to help continue their factories in operation. Therefore, even prices of around $\$ 300$ and $\$ 350$ per phono were much too low, were all other surrounding conditions normal.
Now that labor has won so many wage victories (which, as all business men realize, labor will no longer relinquish) a much higher living standard has been created for the nation as a whole. This will have its effect on all future manufacture.

In short, with wages remaining at, or near, their present level-machine prices must adjust themselves to a level which will be at least twice what they ever formerly were. And this figure is given with thought only to the fact that labor's wage prices will not increase anymore than they have at present.
Therefore, an entirely new era is in the making for the coin machine in-
dustry. Those coinmen of older vintage will simply have to readjust their present conception of how to operate profitably. They will have to make changes as have been recommended time and time again by The Cash Box in the past four and a half years.

Today, it is accepted all over this nation, that The Cash Box suggestion that the operator obtain better than $50 \%$ of the gross intake from his equipment-is an absolute necessity

The operator, by cutting down his locations to $25 \%$ commission and more intelligently merchandising his equipment-will have the one and only chance to exist in this new era of higher wages and overhead costs

Many are therefore of the belief that to insure profitable operating of much of the equipment of the industry there will have to be adopted one of the methods suggested to the trade by The Cash Box-either $1 \%$ or $2 \%$ of the gross cost of the equipment installation each week as a front money guarantee and the balance to be divided between operator and storekeeper on a $50 \%-50 \%$ basis

Or, as some are already practising, obtaining on contract (for at least a two year period) $\$ 10$ or $\$ 15$ front money guarantee-the balance of the gross receipts to be divided on an equal basis.

Then, of course, there are many who insist that to cut the location owner down to $25 \%$ or $.30 \%-10$ c play
will have to be instituted so that the location owner will receive practically as much on this $25 \%$ or $30 \%$ as he ever did formerly on $50 \%$.

But, whatever method the coinman adopts, he will have to put some new commission basis into being and do so immediately. This is the one and only way in which he can equalize and adjust his present business to meet with the changed conditions which have come about in the business world.

With machines selling for around two times that of pre-war days then he needs twice as much as he did pre-war to maintain himself in a profitable business.
Such being the case-and on which all leading economists are already agreed-there is no time to be wasted.
The general belief is that all material shortages will have adjusted themselves by the third quarter of 1947. After that manufacture will return to a more normal output. This means, that as the manufacturer begins to roll equipment into the market, the operator must protect himself by arranging for a commission basis which will, 1) offset loss and which will, 2) forestall competition from new blood.

His only answer is a better commission basis with the location and placing the retailer on an ironclad contract as the new commission percentage is arranged.

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## WHO'S LEADING?

## WHO'S LEADING?

As our First Annual Poll of the Automatic Music Industry of America, goes into its final week, music operators from coast to coast are swamping us with voting cards Congratulatory messages applauding The Cash 8ox for its work in bringing this pol
to the fore have been received from artists, columnists and operators alike. Edd to the fore have been received frem artists, columnits an slot perators aine. Edy
Howard's "To Each His Own" moves into the number two slot week, nosing ou Frankie Carle's "Oh What It Seemed To 8e", for the 8est-Money-Making Record of 1946. Again Eddy Howard seems to be holding his own in the 8est Orchestra position. Bing Crosby has moved ahead of Perry Como in the Male Vocal Division. The Dinning Sisters and The King Cole Trio are rapidly gaining on the Mills 8 8rothers.
"tion "Sioux, City Sue" by Bing Crosby takes the lead in the Western Division. Johnny Jordan's "Choo Choo Ch'Boogie" has narrowed the gap.

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| :---: | :---: |
| BEST MONEY-MAKING RECORD OF 1 | OF 1946 |
|  | , |
| "The Gypsy"-Ink Spots (Decca) ..... .....72 | 72,595 |
| "To Each His Own"-Eddy Howard (Majestic) | 49,535 |
| "Oh What It Seemed To Be"Frankie Carle (Columbia) . | 30,94B |
| "Hey Ba Ba Re Bop"-Lionel Hampton (Decca) | 14 |
| "There l've Said It Again"-Vaughn Monroe (Victor) | onroe |
| "Five Minutes More"-Frank Sinatra (Columbia) | 5,777 |
| "Personality"-Johnny Mercer (Capitol) | 3,327 |
| "Moon Over 8rooklyn"—Guy Lombardo (Decca) | - 2 , 109 |
| "To Each His Own"-Tony Martin (Mercury) | 2,016 |
| "Prisoner of Love"—Perry Como (Victor) | 1,421 |


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| :---: | :---: |
| BEST O |  |
| Eddy Howard | .62,058 |
| Frankie Carle | 28,672 |
| Vaughn Monroe | 25,762 |
| Harry James | .15,456 |
| Guy Lombardo | .13,772 |
| Tex Beneke .... | 9,910 |
| Gene Krupa | 5,00B |
| 8enny Goodman | 4,999 |
| Hal McIntyre | 3,828 |
| Freddy Martin | 3,177 |
| Stan Kenton... | 2,586 |
| Sammy Kaye .... | 1,993 |
| Tommy Dorsey | 1,638 |
| Les Brown | 1,500 |
| Boyd Raeburn | 570 |


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| :---: | :---: |
| BEST FEMALE VOCALIST OF 1946 |  |
| Dinah Shore | 68,526 30,273 |
| Jo Stafford | 26,958 |
| Margaret Whiting | 18,633 |
| Connie Haines | 15,731 |
| Betty Hutton | 12,474 |
| Peggy Lee. | 3,225 |
| Retty Barclay | 570 |
| Nancy Reed | 555 |
| Margaret Hughes | 400 |
| Billy Holliday |  |

If you haven't yet filled out the enclosed prepaid Post Card with your votes - do
so immediately! Hurry Hurry! Give your best records and stars your support for so immediately Hurry Hurry! Give your best records and stars your suppor for
the "Oscars" being presented by "THE CASH 80X" in behalf of the Automatic Music Industry of America to the winners of this, first, exclusive, (and from now on) Annual Contest in the Automatic Music Field to choose the best records and most outstanding artists. Every record listed below was some coinman's 8ESTI What's yours?



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[^0]best vocal combination (Trio, Quartet, Etc.):
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MY BEST MONEY－MAKING RECORD FOR 1946 WAS：
USE THIS PREPAID POSTCARD TO YOTE FOR YOUR
BEST MONEY－MAKING RCCODS AND YOUR MOST
OUTSTANDING RECODDING ARTISTS．

BUSINESS REPLY CARD<br>EIRET CLASS PERMIT No 43309, SEC. 510. P. L. \& R., NEW YORK, N. Y

THE CASH BOX
381 FOURTH AVENUE
NEW YORK (16), N. Y.

# MUSIC OPERATORS 

# ONLY ONE MORE ISSUETOGO!! 

 VOTE NOW!

BACK UP YOUR BEST RECORDS AND RECORDING ARTISTS WITH YOUR VOTES! RUSH ATTACHED PREPAID POST CARD TODAY!
siatag390 J12UM
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CA-282-Billy Butterfield Orchestra CO-37069-Frankie Carle Orchestra CS-504-Two Tones MA-7205-Three Suns

1. RUMORS ARE FLYING

ME-3032-Tony Martin
MR-1040-The Brown Dots
SI-15043-Harry Cool Orchestra
SO-3026-Saxie Dowell Orch.
VI-20-1944—Betty Rhodes
2. FIVE MINUTES MORE

DE-18909-Bob Crosby MA-7197-The Three Suns MU-15086-Phil Brito
VI-20-1922-Glenn Miller Orch.
3. TO EACH HIS OWN

CO-37063--The Modernaires
DE-23615—lnk Spots
FS-1131-Trudy Erwin - Opie Cates Orch. MA-7188-Eddy Howard Orch.

ME-3022-Tony Martin
RH-109—The Esquire Trio
SI-15053—Marie Greene
VI-20-1921-Freddy Martin Orchestra

## 4. OLE BUTTERMILK SKY

MA-7199-Danny O'Neil
SI-15040—Marie Greene

CA-285-Paul Weston Orch. CO-37073-Kay Kyser Orch. DE-18913—Connee Boswell

VI-20-1982-Helen Carroll and The Satisfiers

## 5. SOUTH AMERICA, TAKE IT AWAY

MA-7202-George Paxton Orch. MU-381—Mel Torme and Mel-Tones
SI-I5055-Monica Lewis
6. THIS IS ALWAYS

MA-7195-George Paxton Orchestra MU-382-Louanne Hogan SI-15038—Harry Cool Orchestra SO-3013-Jerry Sellers VI-20-1885—Betty Rhodes VO-767-Joan Edwards
7. I GUESS I'LL GET THE PAPERS (AND GO HOME)

CA-288-Hal Derwin
CO-37066-Les Brown Orchestra

DE-23638-Mills Brothers
VI-20-1962 - Herbie Fields Orchestra
VO-764-Shep Fields Orchestra

## 8. THE WHOLE WORLD IS SINGING MY SONG

MA-1061-Morton Downey SI-15043—Harry Cool Orchestra VI-20-1978-Dennis Day

## 9. CHOO CHOO CH 'BOOGIE

DE-23610-Louis Jordan and His Tympany Five
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## "Anybody's Love Song" "Uncle Remus Said" tex benecke with

 GLENN MILLER ORCHESTRA (RCA-Victor 20-2017)- Peg "Anybody's Love Song" as a romantic ballad with lots of promise to catch coinage. As done here by the Miller ork, however, the treatment in both vocal and instrumental departments doesn't make most of the number's possibilities. Artie Malvin, who did the vocal, just doesn't have the range to carry the side at its best. Flipped, the crew offer "Uncle Remus Said", from the click Disney flicker "Songs Of The South." As a result the number gets heavy plugging, so this version, souped up for the phono trade, should catch action and moola. Tex, Lillian Lane and the vocal group combine to deliver the cute lyrics.


## "It's All Over Now" "If I Had You" CONNIE HAINES (Mercury 3034)

- Two good melodies are coupled here to get soft, intimately styled treatment from Connie.Haines, and what comes up is a platter worthy of consideration as a "support" item. Connie has what it takes to sell a song, and she sells this pair. The trade should be familiar with "It's All Over Now" and "If I Had You", and if you still have a place for them, give Connie's versions a hearing. The usually capable Mannie Klein is on hand to provide very danceable instrumental support.


## "He's Just My Kind" "It's A Good Day" PEGGY LEE <br> (Capitol 322)

- Peggy Lee goes soft and sultry to come up with this passionate blue ballad called "He's Just My Kind." Cut from the same pattern as the famed "My Bill," which the late Helen Morgan chanted into the nation's memory, this side delivered by Peggy has a place in your more subdued, more intimate spots, and should net strong play from the ladies at the bar. Flipped, Peggy builds a much gayer spirit as she offers "It's A Good Day", and, where the younger sports gather, the side should draw. on both decks, the Dave Barbour orchestra deliver well.


## "From Now On" <br> "Love Me Now" TEX RITTER <br> (Capitol 327)

- Music ops with spots where they like a few platters delivered in Western style might do well to examine this pair of sides by the popular Tex Ritter. Done with lots of strings and a lump in Sitter's throat, the platter offers a pair of sad ballads with "From Now On" and "Love Me Now." Neither of the melodies could be termed "unusual". On the whole, they're stock stuff, but where they like Ritter (and that means lots of places) our money rides with "From Now On."


## DISK O'THE WEEK

"A Gal In Calico'" tony martin
(Mercury 3035)

tony martin
Picked as a joiner to the top moneymakers for the trade is this latest disking by Tony Martin, titled "A Gal In Calico." Put together as a western, Tony comes thru to give the sock melody and sock lyrics a sock delivery fit to stop locations cold from coast to coast. Helping out on the vocal end are the capable Starlighters, while the Al Sack orchestra provide a magnificent musical stage so that the lyrics can be handled to their best advantage. Flipped, Tony offers "As You Desire Me," a good romantic ballad which he delivers with lots of intimate styling. By all means latch on to this platter. It's good for you.

## "My O'Darlin', My O'Lovely, My O'Brien" "Oh, But I Do" MORTON DOWNEY (Majestic 1085)

- At last! At last Mort Downey has come along with a side with which the trade can net heavy coin. And it's all because Mort has chosen to do the kind of number his top tenor voice can handle best, an Irish-type melody. It's "My O'Darlin', My O'Lovely. My O'Brien" that Mort gives us, and as a sweet bit o' love song right for the spots where sons o' the green gather, you should do big things with this one. Flipped, Mort comes up with "Oh. But I Do," a very strong melody, but it's questionable whether the Downey treatment does much for it so far as the trade is concerned. If he'd just come along and deliver some more musical bits from the sod St. Patrick made famous, he could really build himself a rep on the phonos.


## 'Life Can Be Beautiful" "Hold Me, Hold Me, Hold Me" VAUGHN MONROE ORCHESTRA (RCA-Victor 20-2015)

- Deep-voiced Vaughn Monroe (who has a well established following in the trade) delivers a very pleasant romantic ballad in this version of "Life Can Be Beautiful," that's suitable either for dancing or listening spots. You can't expect to set the box afire with it, but it's a dependable
piece of melody to support your top attractions. Flipped, Vaughn and the Moon Maids combine to warble a bit of novelty labeled, "Hold Me , Hold Me, Hold Me." Done in tempo that's slow enough so the boys behind the bar won't go mad listening to it, the side still doesn't rate any more favorable comment than "dependable."


## "The Christmas Song" 'When You Trim Your Christmas Tree" LES BROWN ORCHESTRA <br> (Columbia 37174)

- Here's the Les Brown version of "The Christmas Song" (as done by the King Cole Trio it was picked by The Cash Box as a recent "Disk O' The Week"), and one thing's sure: it's a top number. Given a light instrumental touch by the Brown crew, vocalist Doris Day gets the spotlight all through the spinning, and her performance is better than capable. By all means give it a listening. Flipped, the crew offer a good support side for the Yuletide Season with "When You Trim Your Christmas Tree." Heavy as a romantic ballad, action should be strong during the holiday weeks. Handling the vocal department - and very well, too - is Jack Haskell. The number should go especially well in the dance locations.


## "Sweet Man Blues" 'Sleepy Baby Blues' JESSE PRICE ORCHESTRA (Capitol 326)

- One for the "race type" locations where they like 'em in the Cousin Joe style is this offering by the Jesse Price Orchestra, labeled "Sweet Man Blues." Done to a really slow beat, Jesse delivers the talkin'-cryin' vocal and turns in a top notch performance. They won't hear this tale of the "sweet man" who offers his lovin' for sale by listening for it on the radio, but, if you have the spots for it, you can net strong play by placing it on your phonos. Flipped, Jesse does "Sleepy Baby Blues," a side done to a strong beat, but differing little from the many "race type" blue that continue to make an appearance. Worthy of attention is the fact that the Price crew can do a top flight instrumental.


## 'It's Anybody's Love Song" 'A Rainy Night In Rio'" SAM DONAHUE ORCHESTRA (Capitol 325)

- Music ops would do well to latch on to this latest pair of sides by the Sam Donahue Orchestra. They're sure to net strong play. For the romantic side they do a neat job with "It's Anybody's Love Song," one of the better ballads to be making an appearance, and Bill Lockwood's vocal is better than effective. Flipped, Sam the saxophone man, puts down his sax and his baton to warble the catchy, latin "A Rainy Night In Rio," from the flicker, "The Time, The Place, And The Girl." The work contributed by the crew is worthy of lots of orchids and demonstrate lots of the stuff from which top 'o the league orks are made.

"Huggin' And Chalkin' " "I May Be Wrong But
I Think You're Wonderful" hoagy carmichael (Decea 23675)
- Hoagy Carmichael's fans (and they're legion) should go heavy for this latest novelty offering, "Huggin' And Chalkin'." As Hoagy does it, it's really funny. And, what's more it's a number just right for his talents. Hear it. Helping him out on the vocal end are The Chicadees, and they give the side little. It's a Hoagy vehicle and he should have driven it solo. But don't let that stop you. It won't stop the customers. Flipped, Hoagy offers his own arrangement and styling of "I May Be Wrong But I Think You're Wonderful." It's not the money-making deck for us. It's just pleasant because Hoagy's on it. The Vic Schoen Orchestra are in the instrumental department.
> "She's A Trucking Little Baby"
> "Screaming And Crying Blues" bLIND bor FULLER (Columbia 37155)
- Blind Boy Fuller, a unique performer, should find a good reception in Southern out-of-the-way locations. Doing the entire side as a single, Fuller beats a pleasant rhythm out of his guitar as he offers the very "race type" lyrics to "She's A Trucking Little Baby," a simple ditty but with wide appeal for less sophisticated customers. Flipped, Fuller comes up with "Screaming And Crying Blues," a slow blues ballad which he sells strictly for the same trade as the other deck. If you operate in the South and have "race type" spots in very small towns, than give the platter a hearing.
"Take Your Big Hands Off" "He's Got A Punch Like Joe Louis"

"Don't Want No Man That's Lazy"<br>"Your Bread May Be Good But It Ain't As Good As Mine" ALIERTA HUNTER (Juke Box 510.5111

- Backed by an effective quartet, deep voiced Alberta Hunter has here done four sides for the "race type" locations in her familiar blue ballad style. Delivering lyrics on all of them that border on the purple, her manner of presentation will have a heavy call in but a limited number of locations. Her singing hasn't got rhythm as it's known, she just sort of lets the lyric rest on the instrumental backing, and then she takes it for a ride. That's great stuff for personal appearance work, but how it would go on wax is something else. At any rate it's worthy of a try. Every side of the two disks are good in themselves; if they're good for the phonos is a 64 dollar question. Cause if they are, the payoff should be the big payoff. Just spot 'em very care-fully-and Maybe.


## SLEEPER OF THE WEEK <br> "Oh, But I Do" margaret whiting (Capitol 324) <br> 

MARGARET WHITING

- "Oh, But I Do", as introduced here by Margaret Whiting, sounds like a big one for the trade, and considering that it'll get very heavy plugging thru its inclusion in the motion picture "The Time, The Place And The Girl," you can expect the phonos to start ringing heavy with the number once it gets a chance to get around. A top romantic ballad in its own right, with enough trick lyrics to qualify as a novelty as well, Margaret treats the number with all the skill she's noted for, and sells every phrase in her vocal with loads of expression. By all means, hear it. Flipped, she offers "Guilty," a fine ballad that's made better by what she does with it, but not quite in the class with her topside. The Jerry Gray orchestra provide melody that should be found welcome in the dance spots as well as to serve as a neat backdrop to the Whiting performance.


## "'Twas Only An Irishman's Dream" "I Love A Lassie" ANDY HAYES \& STEPHEN FALLON (Celtic 1011)

 - Here's a side for your spots where the lads from Erin gather. Tabbed "' 'Twas Only An Irishman's Dream," it's not an import but a number that was undoubtedly composed here. Still, the tenor voice of Andy Hayes does do well by it, and he, supported by the Killarney Quartet, does stir up "that old feeling" for County Cork. Peg it to the right locations and they'll contribute for it in abundance. Flipped, the disk becomes a treat for the customers seeking reminders from the land of the Bonnie downs. "I Love A Lassie" should be well remembered by lots of Scotsmen, and as performed by Stephen Fallon with plenty of burr, the ditty should reap heavy coin. By the way, it may be wise to make note of the fact that in neighborhood locations, Scots and Irishmen are not noted for gathering at the same pubs. Bear that in mind when placing the sides.> "I've Got My One Way Ticket" "Dust On The Bible" BAILES BROTHERS (Columbia 37154 ) - In demand by a limited number of ops and phonos is this platter by the Bailes Brothers who have a specialty in offering old time singing and playing. Both on "I've Got My One Way Ticket (To The Sky)" and "Dust On The Bible", the boys perform what might best be called hillbilly spirituals, since the numbers are based on a religious message and their style of singing and playing suggest that. With this material they turn in an adequate performance. If you have the audience give the sides a listening.

## "Jesus Is Here Today" "Jonah" <br> SISTER ROSETTA THARPE

 (Decea 48013)- A big favorite in the Southern "race type" counties, and many other spots as well, is Sister Rosetta Tharpe, and this disk shows why. Offering "Jesus Is Here Today" and her own arrangement of "Jonah," Sister Tharpe offers spirituals in a very modern manner that's easy to take as top entertainment as well as moral advice. In addition, the Sam Price Trio provide an instrumental background to her efforts that net them heavy applause in musicianship. If you have the locations, peg this platter as another Sister Tharpe disk to give to your customers.


## "Good Morning Heartache" <br> "No Good Man" BILLIE HOLLIDAY (Decea 23676)

- A slow paced blue ballad, "Good Morning Heartache", is offered here by the famed Billie Holliday, and it's an item worthy of consideration by ops with "race type" locations. It's not the best composition she has worked with by far, but, because it's Billie who does it, don't fluff it off. You can't ever tell with that gal. Flipped, Billie comes up with "No Good Man," and that's lots better material for the phonos, than the topside so far as we're concerned. Once again she gives it the slow, blue treatment. Hear it. And when you do note the top instrumental backing


## "White Christmas" <br> "Jingle Bells" <br> FRANK SINATRA <br> (Columbia 37152)

- No music op need be advised on "White Christmas." A consistent moneymaker since it first appeared, the number should score thru the Yuletide Season once again. As for this Frank Sinatra version, it's good, and the lush musical background provided his warbling by the Alex Stordahl Orchestra is good. As to whether you should buy this version instead of any of the many others to be had, you know your route so you know best. On the backing, Frank does the very familiar "Jingle Bells," and on this side the Ken Lane Singers provide him with neat choral effects.

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THE CASHBOX
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# What's Hot ON THE RECORDS THE TOP TEN JUKE BOX TUNES THRUOUT THE NATION 

## for the Week of November 18, 1946

## New York

1. Rumors Are Flying
2. To Each His Own
3. Ole Buttermilk Sky
4. Five Minutes More
5. Choo Choo Ch'Boogie
6. The Whole World Is Singing My Song
7. The Things We Did Last Summer
8. Pretending
9. South America, Take It Away
10. The Christmas Song

## Washington, D.C.

1. Five Minutes More
2. Rumors Are Flying
3. To Each His Own
4. For Sentimental Reasons
5. It's A Pity To Say Goodnight
6. Ole Buttermilk Sky
7. You'll See What A Kiss Can Do
8. Sooner Or Later
9. This Is Always
10. Filipino Baby

## Newark, N. J.

1. Rumors Are Flying
2. Five Minutes More
3. Coffee Song
4. To Each His Own
5. This Is Always
6. South America, Take It Away
7. Ole Buttermilk Sky
8. The Things We Did Last Summer
9. My Sugar Is So Refined
10. The Whole World Is Singing My Song

## Birmingham, Ala.

1. Five Minutes More
2. Rumors Are Flying
3. South America, Take It Away
4. To Each His Own
5. This Is Always
6. Choo Choo Ch'Boogie
7. Got A Right To Cry
8. Ole Buttermilk Sky
9. My Sugar Is So Refined
10. House Of Blue Lights

## Idaho Falls, Idaho

1. Rumors Are Flying
2. To Each His Own
3. Five Minutes More
4. Ole Buttermilk Sky
5. You'll See What A Kiss Can Do
6. South America, Take It Away
7. I Guess I'll Get The Papers
8. Careless
9. This Is Always
10. If I'm Lucky

## Chicago

1. Rumors Are Flying
2. Ole Buttermilk Sky
3. Five Minutes More
4. Sooner Or Later
5. The Old Lamplighter
6. The Whole World Is Singing My Song
7. To Each His Own
8. South America, Take It Away
9. If I'm Lucky
10. You Keep Coming Back Like A Song

## Rangeley, Me.

1. Five Minutes More
2. Rumors Are Flying
3. The Old Lamplighter
4. Ole Buttermilk Sky
5. To Each His Own
6. South America, Take It Away
7. Blue Skies
8. On The Boardwalk At Atlantic City
9. Filipino Baby
10. I Guess I'll Get The Papers

## Breckenridge, Tex.

1. Rumors Are Flying
2. Five Minutes More
3. Divorce Me C.O.D.
4. Ole Buttermilk Sky
5. The Old Lamplighter
6. The Whole World Is Singing My Song
7. I Guess I'll Get The Papers
8. Stay Away A Little Longer
9. South America, Take It Away
10. You Keep Coming Back Like A Song

## Springfield, Mass.

1. Rumors Are Flying
2. To Each His Own
3. South America, Take It Away
4. Five Minutes More
5. This Is Always
6. Ole Buttermilk Sky
7. The Things We Did Last Summer
8. Blue Skies
9. The Whole World Is Singing My Song
10. For Sentimental Reasons

Newport, N. H.

1. Rumors Are Flying
2. Ole Buttermilk Sky
3. To Each His Own
4. Choo Choo Ch'Boogie
5. The Old Lamplighter
6. Sooner Or Later
7. House Of Blue Lights
8. The Things We Did Last Summer
9. Tale of the Vienna Woods
10. I Guess I'll Get The Papers

## Los Angeles

1. Rumors Are Flying
2. Ole Buttermilk Sky
3. Five Minutes More
4. South America, Take It Away
5. To Each His Own
6. Surrender
7. Passe
8. For Sentimental Reasons
9. The Old Lamplighter
10. The Whole World Is Singing My Song

## Cincinnati, 0 .

1. Rumors Are Flying
2. For Sentimental Reasons
3. Ole Buttermilk Sky
4. Pretending
5. Five Minutes More
6. To Each His Own
7. Ugly Chile
8. Divorce Me C.O.D.
9. South America, Take It Away
10. Pretending

## Fayetteville, N. C.

1. Five Minutes More
2. To Each His Own
3. South America, Take It Away
4. Rumors Are Flying
5. This Is Always
6. Ole Buttermilk Sky
7. Surrender
8. You Keep Coming Back Like A Song
9. Passe
10. Who Told You That Lie

## Seattle, Wash.

1. Rumors Are Flying
2. To Each His Own
3. Ole Buttermilk Sky
4. Five Minutes More
5. Divorce Me C.O.D.
6. Pretending
7. The Things We Did Last Summer
8. For Sentimental Reasons
9. Shut That Gate
10. You'll See What A Kiss Can Do

## Omaha, Neb.

1. Rumors Are Flying
2. Five Minutes More
3. To Each His Own
4. Ole Buttermilk Sky
5. You Keep Coming Back Like A Song
6. The Old Lamplighter
7. This Is Always
8. Passe
9. White Christmas
10. Divorce Me C.O.D.





Some very big doings are expected
rom Majestic Records headquarters come from Majestic Records headquarters come December One. But Sales Chief Lou is Les Kramer, the label's genial press head. All they want to talk about is Ray McKinley's "Hoodle Addle""... From Apollo Records comes the report that next week is the time when they very next week is the time when they very
proudly introduce a lad they modestly proudly introduce a lad they modestly describe as "sensational." His name is Hal Winters, and he's a tenor. Irv Katz,
who's in charge of vending the label, told who's in charge of vending the label, told
us that several New York music ops are us that several New York music ops are
pledged to give the lad an opening and introduction via their equipment, and when they do it's "gonna be terrific" By the way, when it comes to superlatives, our dough says the record makers can make the motion picture boys sound bashful.

Capitol Records is now issuing a release sheet that's really a boon to the ops. If you aren't getting 'em, get yourself on the mailing list. Meanwhile, all the boys at the local distributing office are telling everybody in town about Johnny Mercer's "Gal In Calico." And if you ask 'em to please change the record, they do. They give you the needle on "Oh Why, Oh Why, Did I Ever Leave Wyoming," by Jerry Colonna. "Once we release it, it's going to be the greatest thing the music ops ever got!" they aver. Meanwhile, we're getting sort of anxious to hear the platter ourselves.

The news from RCA-Victor has it that the lad who made such swell vocals for Charlie Spivak's ork has left the combo to go out on his own. The lad's name is Jimmy Saunders and he's being replaced by newcomer Tommy Mercer. Over at Lindy's, in the wee hours of the over at Lindy's, in the wee hours of the to know how to get his pride and joy, to know how to get his pride and joy, Lowrey's (the blind whistler) manager Lowrey's (the blind whistler) manager
asked us to say something nice about asked us to say something nice about
the lad to the trade...Johnny Green and Sammy Stept of Stept, Inc., the music pub firm. promising that the phono trade'll make lots of gold via their new offering, "Serenade To Love" $\therefore$. So did Nat Friar have the same to say for his contribution to the disk world, "He Like It, She Like It."

From National Records comes word that Jerry Blaine, former Cosmo sales head, has become General Manager of their label, and second in command to A. B. Green, the prexy. Big plans and big announcements are being readied and Ralph Berson, press and sales chief, declares lots of news will be sprung at the luncheon the firm will tender this week

From Cleveland (0.) comes the word that Sammy Kaye's (RCA-Victor) recording of "Zip-A-Dee-Doo-Dah" has been selected as the "December Hit Of The Month" by the Cleveland Phonograph Merchants Association. Under terms of a contract signed with the local distrib for the label, an extensive ad campaign will be used to place the number in the top spot on every phono in the city.

CONGRA'TULATIONS! To Harry Bank, president of Cosmo Records, who was married during the Armistice Day week end. . . Next week The Cash Box will tell the story about the big exploitation program RKO Pictures will unwrap for the automatic music industry within the very near future. Observers expect their activities to set off a big hunt for phono op favor on the part of the major movie factories.


## Burning the Jukes in HARLEM

The Ten Top Tunes Netting Heaviest Play Compiled From Reports Submitted Weekly To The Cash Box By Leading Music Operators in New York City's Harlem.
I. RUMORS ARE FLYING
THE BROWN DOTS (Manor 1040)
2. WEDDING DAY BLUES
COUSIN JOE'S BROOKLYN BLUES BLOWERS (Savoy 5527)
3. (I LOVE YOU) FOR SENTIMEN. TAL REASONS THE BROWN DOTS (Manor 1041) KING COLE TRIO (Capitol 304)
4. DON'T TAKE YOUR LOVE FROM ME LUIS RUSSELL AND ORCH. (Apollo 1020)
5. I SOLD MY HEART TO A JUNKMAN BASIN ST. BOYS (Exclusive 225)
6. SURRENDER THE BROWN DOTS (Manor 1026)
7. CHOO CHOO CH'BOOGIE LOUIS JORDAN and HIS TYMPANY FIVE (Decca 23610)
8. GUITAR BOOGIE ARTHUR SMITH AND RAMBLER TRIO (Super Disc 1004)
9. "BREAKING MY HEART"
JOE LIGGINS AND HIS HONEYDRIPPERS
(Exclusive 231)
10. MY SILENT LOVE JOHNNY MOORE'S three blazers
(Exclusive 224)


## Colonna Pop-Eyed Over New Juke Box



JERRY COLONNA
HOLLYWOOD, CAL.-Of interest to the trade is the news that Jerry Colonna has invaded the Western song field with what is reputed to be a rip-snortin' recording of "Oh Why, Oh Why, Did I Ever Leave Wyoming." Especially directed for action in the phonos, the popular cowboy vocalists and bandsmen, Wesley Tuttle and Merle Travis join with Colonna on this Capitol disk. Flipped is a dialect riot, "When Rosie Riccoola Do The Hoola Ma Boola."

AMOA Acts To Bring Back Title Strips


ALbERT S. DENVER
NEW YORK - Albert S. Denver, President of the Automatic Music Operators Association, this city, took official action this past week in reply to the demand of members of his group (see The Cash Box, week of Nov. 11) by writing to record companies throughout the nation asking that operators be supplied with title strips as was the practice prior to the war.
"Our membership has requested us to present to the attention of all record companies the title strips that were distributed prior to the war," he said. "We feel that the distribution of these strips will prove of mutual benefit. It is a great timesaver for the operator and a means of advertising for your company. The operator, in making up his strips, does not mention whose record it is, but merely includes the name of the song and the artist recording.
"We further believe that now that
the war is over, this would prove a fine gesture toward the operator.
"Will you please give this suggestion your kind consideration and advise us as to the outcome."

Associations throughout the country are eyeing the effect of the powerful New York organization's move. Many leaders of the trade, when informed of the steps that the New York group has taken, declared their intention of taking similar action Meanwhile-feeling among the phonmen to bring back free title strips was reported mounting in all sections of the country.

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## DISC-HITS BOX SCORE

COMPILED by

JACK "One Spot" TUNNIS
IN ORDER OF POPULARITY BASED ON
WEEKLY NATIONAL SURVEY

$\begin{array}{lllll}1-\text { Rumors Are Flying } & 154.7 & 136.4 & 142.9\end{array}$
CA-282-Bilty BUTERFIELD
The Sharp Scarf
CO.37069- FRANKIE CARLE O.
DE.23656-ANDREWS SISTERS
Them That Has
MA.720S-THREE SUNS
S1. 15043-HARRY COOL ORCH.
TI.15043-HARR Che Whole World is singing My Song
TI.20-1944_BETCY RHODES
VI-20-1944-BETTY RHODES
How Could)
$\begin{array}{lllll}\text { 2—Ole 8ustermilk Sky } & 104.4 & 88.8 & 46.1\end{array}$ AR-155-HOAGY CARMICHAEL AND HIS ORCH
CA.285-PAUL WESTON O. O.
CO. 37073 -KAY KYSER ORCH.
On the Wrong Side of You
DE. 18913 -CONNIE BOSWELI
DE. 18913 -CONNIE BOSWELL
Love Doesn 't Grow an Trees
MA. 7199 DANNY O'NEII
Remember Me?
SI-15040-MARIE GREENE
VI-20.1982-HEIEN CARROIL-CASE Nowhere
Lei's Sail io Dreamland
$\begin{array}{lllll}3-\text { To Each His Own } & 101.3 & 128.6 & 135.5\end{array}$ CO.37063-MODERNAIRES
Holiday for String
DE-23615-INK SPOTS
I Never Had o Dream Come irve
FS. 1131 TRUUDY ERWIN \& OPIE CATES ORCH.
Cheroke
MA. 7188 -EDDY HOWARD ORCH
Cynthia's in love
MA. 1070 EDhY HOV/ARD O.
Coreless

Page 18 The Cash Bo $\qquad$ Week of November 18, 1946 Page 19

VI-20-1963-SAMMY KAYE O
Touch-Me.Nol
13—For Senŝ:menţał Reasons $27.1 \quad 13.1 \quad 23.4$ CA-304-KING CO:E TRIO
The Best Mon
CO. 37782 -TOMMY TUCKER 0.
The Mon Thol Comes Around
DE-23670-ELIA FITZGERALD-DELTA RHYTHM BOYS
DE. $18895 \begin{aligned} & \text { Rhylhm Boys } \\ & \text { (A.467) FRED WARING } \\ & \text { R. }\end{aligned}$

Why Does tt Get So Lote So Eorly?
1-20-1891-CHARLIE SPIVAK
lis All Over Now
vo. 781 -ART KASSEL OZCH.
$\begin{array}{llll}14-S u r r e n d e r ~ & 23.8 & 47.6 & 46.3\end{array}$
AR-150-JAN SAVITT AND HIS IOP HATTERS-
AR VOCAL BY BOB DPANDREA
Along With Me
Along With Me
CO-369B5-WOOOVY HERMAN ORCH.
CS-483-TONY PASTOR \& BAND
Crintio's in love
DE. 18897 -RANDY BROOKS
MA-7186-GERGE OISON ORCH.
MU-1 15073 -PHII BRIT Yo
Who Told You That tie
Who Fold You that li
VI-20-1877-PERRY COMO
$\begin{array}{llll}15-8 l u e ~ S k i e s ~ & 19.8 & 19.2 & 280\end{array}$
AP-1D15-THE SMOOTHIES
AP-1015- Blue Skies
CA. 188 -BEETY HuTION-WESTON O.
StuF like Thot There
SA-188-BETTY HUTTON There
StUAF Like Thol There
CO. 37070 -COUN BASIE O.CH. (FT-VC)
CO.37053-BENNY TOODMAN OXCH.
CO-37DS3-BENNY GOODMAN ORCH.
CO-37DS3-BENNY GOODMAN ORCH. You
CO. 37070 Count BASIE O. (FT.VC)
The King
DE-23SS3-The King PAUL TRIO
DE AlB. A.481 (23646-SD) BINO CROSB
TROTter orchestra
de.23622-JOHNNY IONG O.
ME. 23622 -IO Shoty in old Shonty Town
In MORTON DOWNEY
MA. 1046 All By Mysell
VI-20.1917-PERRY COMO
VI.27566-TOMMY DORSEY O.

VI-4S-0007-DINAH SHORE
Bock Sloge the Ballet

VO.733-HOUR OF CHARM ORCHESTRA
16-The Whole Warld Is
Singing My Song
CA-3DO—JACK SMITH
Everybody Kiss Your Sweetheort
CO.37066-LES BROWN C .
DE. 18917-JIMMY DORSEY ORCH Popers
DE-18917-M Apoche Serenode
MA. 1061 -MORTON DOWNEY
The Old lomp lighter
SI-1S043-HARRY COOL ORCH.
SI-20-1978-DENNIS DAA-CASE ORCH,
Rumors
$\begin{array}{llll}17-T h e ~ C o f f e e ~ S o n g ~ & 18.5 & 13.8 & 7.9\end{array}$
CO-37089-FRANK SINATRA
The Things We Did last Summer
MA-7191-LOUIS PRIMA ORCH.
Whata Yo Gonno Do
VI-20-1943-FOUR KIN SISTERS
Stone Cold Deod in the
18-You Keep Coming 8ack
Like a Song STAFFORD-WESTON 14.1 $6.9 \quad 13.1$
CA-297-JO STAFFORD-WESTON O.
The Things We Did last Su
CO.37072-DINAH SHORE
IN
DE-23647 (A-48) Thiot the Wind Blows
MA. 12000 -GEORGIA GIBBS
SI.15039-8OBBY DOYLE \& RAY BLOCH ORCH.
SI.150.20.1947-DAN Then It's Heoven
VI-20.1947-DENNIS DAY
$\begin{array}{llll}19-O n & 7.4 & 6.8 & 11.7\end{array}$ CO-37074-THE CHARIOTERS DE-18914-DICK HAYMES
V1-20-1984-FREDD MARTIN O.

21-Zip-A-Dee DaO-Dah MA.7204-GEORGE OLSEN ORCH. 6.
MA.7204-GEOGGE OISEN ORCH.
Through Thousond Dreoms
VI-2D.1976-SAMY KAYE ORCH
¿2-W: $\begin{gathered}\mathrm{VI}-2 \mathrm{D} .1976-\mathrm{SA} \\ \mathrm{Yau}\end{gathered}$
CA.234-A. RUSSELI-WESTON $O$.
5.74

CA.234-A. RUSSELI-WESTON O.
CO. 37069 -FURNKKIE CAREL O.
RUmors Are Flying
DE-18874--RANDY BROOKS
Stronge love
MA-SDDO-NO: MORALES
SI-15DSS-MONICA LAWIS \& RAY BLOCH ORCH.
SI-1SDSS-MONICA LEWIS \& RAY BLOCH
South Americo, Toke II Away
TI-2s-1DS8-DESI ARNAZ O.
Don't Knaw Whiy
5.3

CA. 107 -B. SHERWOOD ORCH.
CA. 20052 (BD 299 - 1 -KING COLE TRIO
co. 36918 (c-112)-FRANK SINATRA
CO.36858-CIAUDE THORNHOO ORCH.
Bus.er's last Stond
DE-2 S90-E. HETWOOO OCH.
LE. 18899 -AND Lomond
MA-7194-DE Aguancos_freeman ORCH.
SI-15033-SKINNAY ENNIS ORCH.

4-500n3r or Later Rember Me?
6.6

CA.3DS-BILLY BUTTERFEIELD ORCH.

DE-237/IS-GERTRUDE NIESEN
That's Good Enough for Me
MA-1084-THE MERRY MACS
S1. 15049-WILI BRADLEY ORCH.

VI-20-1976-SAMMY KAYE ORCH.
25-The Howse of Bine Lise Lights $3.9 \quad 6.4 \quad 5.1$
CA. 251 -FREDDIE SLACK-E. MORSE

I Got The Slue liohts
DE 23641 ANDREWS SISTERS
26-And Then At's Heaven tor Mule
$5.3 \quad 7.8$
CA-281-DINNING SISTERS
I love My love
CO-37050-HARRY JAMES O
I Guess 1 Expected Too Much
DE-18876-RUSS MORGAN
DE-18870-RUSS MORGAN Willow Tree
MA. 7198 -DANNY ONEIL
SI-15039-BOBBY DOYLE \& RAY BLOCH ORCH.
You Keep Coming 8ock Like A Song
27-Why Does It Get So Late
So Early

-The Best Man ${ }^{\text {Two Sleepy People }} 3.04 .4$
CA.304-KING COLE TRIO
For Sentimentol Reosons
CO. 37080 -LES BROWN ORCH.
—The Girl That My I Marenade
$2.8 \quad 10.5$
1.

CO.3597S-FRANK SINATRA
They Say it's Wonderful

My Defenses Are Do
MA-1083-EDOY HOWARD ORCH.
MA-1083-EDDY HOWARD ORCH.
You Are Everything
VI.46-0002-AL GOODMAN ORCH.
Moonshine Ullloby, 2.1
$\begin{array}{lll}30-M y \text { Sugar Is Sa Refined } & 2.7 \\ 2.6\end{array}$
32 - 6 Yai Were the Only Girl 2.5
32-If Vaa Were the Only Girl 2.5
CO-37092-CLAUDE THORNHILI O.
DE.18590—DICX O PAYY to Say Godnigh
DAES
DE.18590—DICK HAYMES
VI-20-1857-PERRY COMO
lhey Soy lis Wonderful


## IMPORTANT NOTICE

Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter The C.M.I. Blue Book can only feature the market prices as they are quoted. The C.M.I. Blue Book acts exactly the same as the market quotation board at the Stock Exchange - posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. The C.M.I. Blue Book, rather than show no price, retains the last known quotations for such equipment so that the subscriber at least has the last known prices as $\alpha$ basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth $\$ 150.00$ whereas someone on the East Coast may think it worth but $\$ 75.00$. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration.

## TIIE C.M.I. BLUE BOOK REPORTS EACH QUOTATION EXACTLY AS IT IS MADE AND DEPENDS ON THE SUBSCRIBER TO MAKE AVERAGE PRICE ADJUSTMENT TO FIT THE CONDITIONS IN HIS OWH TERRITORY.

WURLITZER

| 2. P 10 | 49.50 | 75.00 |
| :---: | :---: | :---: |
| xx. P 10 Ill | 65.00 | 69.50 |
| 6. $P 12$ | 160.00 | 185.00 |
| 7. 312 | 125.00 | 145.00 |
| xx. P 400 | 59.50 | 175.00 |
| 2. 412 | 99.50 | 169.50 |
| sx. 412 DC Cr | 32.50 |  |
| 2. 412 Ill | 115.00 | 119.50 |
| xx. 316 | 100.00 | 150.00 |
| 4. 416 | 139.50 | 160.00 |
| 2. 616 | 115.00 | 295.00 |
| 2. 616 Ill .. | 149.50 | 249.50 |
| xx. 616 A | 170.00 | 175.00 |
| 2. 716 | 149.50 | 195.00 |
| 2. 24 | 189.50 | 375.00 |
| xx. Revamp (24) | 275.00 | 375.00 |
| 1. 600 R | 309.50 | 395.00 |
| 5. $600 \mathrm{~K} \ldots .$. | 300.00 | 425.00 |
| 4. 500 . . . . . . . . . . . . . . . . . . . . | 300.00 | 425.00 |
| 6. 500 A | 320.00 | 395.00 |
| 4. 500 K | 325.00 | 435.00 |
| 4. 41 (Counter) | 99.50 | 189.50 |
| 6. 51 (Counter) | 120.00 | 135.00 |
| 1. 61 (Counter) | 140.00 | 165.00 |
| 1. 71 (Counter) | 175.00 | 249.50 |
| 4. 81 (Counter) | 185.00 | 249.50 |
| xx. 50 | 75.00 | 125.00 |
| 1. 700 | 450.00 | 650.00 |
| 2. 750 M | 450.00 | 464.50 |
| 1. 750 E | 475.00 | 675.00 |
| 6. 780M Colonial | 409.50 | 450.00 |
| 4. 780 E | 475.00 | 545.00 |
| 4. 800 | 495.00 | 625.00 |
| 1. 850 | 500.00 | 700.00 |
| 2. 950 | 439.50 | 725.00 |
| 2. $42-24$ (Rev) | 225.00 | 385.00 |
| 1. 42-500 (Rev) , .....es | 319.50 | 475.00 |
| 2. $42-600$ (Rev) | 275.00 | 425.00 |
| 2. 300 Adaptor | 22.50 | 27.50 |
| 6. 320 Wireless Wall Box | 6.95 | 11.50 |
| 7. 310 Wall Box 30 Wire | 4.95 | 9.50 |
| 5. 3202 Wire Wall Box | 9.00 | 15.00 |
| xx. 3322 Wire Bar Box | 9.50 | 19.50 |
| 2. 3312 Wire Bar Box | 7.00 | 7.50 |
| 2. 3042 Wire Stepper | 12.50 | 15.00 |
| xx. Wireless Strollers | 25.00 |  |
| 5. 430 Speaker Cab with $5,10,25 \mathrm{c}$ Box | 69.50 | 85.00 |
| xx. 420 Speaker Cabinet | 50.00 |  |
| 2. Twin 616 Steel Cab Adp Amp |  |  |
| Stp Speaker | 145.00 | 150.00 |
| 5. Twin 12 Steel Cab Adp Amp Stp | 175.00 | 200.00 |
| xx. Selector Speaker $\ldots$. | 95.00 | 100.00 |
| xx. 100 Wall Box 5c 30 Wire xx. 100 Wall Box 10c ...... | 4.00 17.50 | 15.00 |
| xx. 111 Bar Box | 10.00 | 25.00 |
| 1. 125 Wall Box 5, 10, 25 | 17.50 | 32.50 |
| 4. 120 Wall Box | 10.00 | 19.50 |
| xx. Bar Brackets | 2.00 | 3.50 |
| xx. 305 Impulse Rec | 2.50 | 25.00 |
| xx. $350 \mathrm{~W} / \mathrm{s}^{\text {S }}$ Speaker | 20.00 | 25.00 |
| xx. 115 Wall Box Wire | 15.00 | 25.00 |
| xx. 135 Step Receiver | 15.00 | 25.00 |
| 5. xx. 150 Imp Impulse Rec | 35.00 | 39.50 |
| xx. 150 Impulse Rec | 20.00 |  |
| 5. 306 Music Transmit | 7.50 | 9.50 |
| xx. 39A Speaker | 25.00 |  |
| 5. 130 Adaptor | 27.50 |  |
| mox. Steel Cab Speaker | 140.00 | 175.00 |
| xx. 580 Speaker | 75.00 | 210.00 |

ROCKOLA

| 1. 12 Record | 95.00 | 129.50 |
| :---: | :---: | :---: |
| 1. 16 Record | 115.00 | 199.50 |
| 5. Rhythm King 12 | 69.50 | 149.50 |
| xx. Rhythm King 16 | 135.00 | 199.50 |
| 6. Imperial 16 | 165.00 | 199.50 |
| 1. Imperial 20 | 225.00 | 245.00 |
| 2. Windsor | 200.00 | 275.00 |
| 5. Windsor Ill | 249.50 | 259.50 |
| 4. Monarch | 160.00 | 269.50 |
| 5. Std Dial a Tone | 325.00 | 350.00 |
| 2. '40 Super Rockolite | 279.50 | 475.00 |
| xx. Counter '39 | 119.50 | 149.50 |
| 1. '39 Standard | 249.50 | 385.00 |
| 2. '39 DeLuxe | 259.00 | 400.00 |
| xx. '40 Super Walnut | 325.00 | 350.00 |
| xx. '40 Super Marble | 325.00 | 365.00 |
| 6. '40 Master Walnut | 300.00 | 319.50 |
| 2. '40 Master Rockolite | 269.50 | 425.00 |
| xx. '40 Counter | 175.00 | 215.00 |
| xx. '40 Counter with Std | 139.50 |  |
| 2. '41 Premier | 379.50 | 519.50 |
| xx. Wall Box | 14.50 | 15.00 |
| xx. Bar Box | 5.00 |  |
| 2. Spectravox '41 | 50.00 | 75.00 |
| xx. Glamour Tone Column | 75.00 | 95.00 |
| 5. Modern Tone Colunin | 45.00 | 49:50 |
| 2. Playmaster \& Spectravox | 249.50 | 375.00 |
| 6. Playmaster | 235.00 | 400.00 |
| xx. Twin 12 Cab Speak | 175.00 | 275.00 |
| xx. 20 Rec Steel Cab ASA | 109.50 |  |
| xx. Playboy | 30.00 |  |
| 1. Commando | 445.00 | 525.00 |
| xx. 1501 Wall Box | 5.00 | 10.00 |
| xx. 1502 Bar Box | 5.00 | 10.00 |
| 2. 1503 Wall Box | 12.50 | 14.50 |
| 2. 1504 Bar Box | 14.50 | 18.00 |
| xx. 1510 Bar Box | 22.50 | 29.50 |
| 1. 1525 Wall Box | 32.50 | 39.50 |
| 1. 1526 Bar Box | 24.50 | 39.50 |
| 7. Dial a Tone B\&W Box | 7.00 | 10.00 |
| xx. 1805 Organ Speaker | 49.50 | 50.00 |
| $x x$. Tone a Lier | 54.50 |  |
| xx. DeLuxe Jr Console Rock | 150.00 | 245.00 |

## A. M. I.



| 2. New Wall Box | 7.00 | 15.00 |
| :---: | :---: | :---: |
| 5. New Bar Box | 15.00 | 24.50 |
| 2. Wall \& Bar Box Old Style | 5.00 | 6.95 |
| 1. Ill Wall \& Bar Box | 11.00 | 14.50 |
| 7. 32 Record Adaptor | 5.00 | 15.00 |
| 2. 24 Record Adaptor | 14.50 | 15.00 |
| xx. 16 Record Adaptor | 15.00 |  |
| xx. Steel ${ }^{\text {Cabinet }}$ | 10.00 | 20.00 |
| xx. Zephyr Speak Cab | 11.25 |  |
| xx. 20 Rec Seeburg Adaptor | 25.00 | 39.50 |
| 2 .Bar Brackets | 1.50 | 2.00 |



## SEEBURG



## KEENEY

| xX. | Wall Boxes | 1.50 | 6.00 |
| :---: | :---: | :---: | :---: |
|  | Adaptor for Seeburg | 25.00 |  |
|  | Adaptor for Rockola | 27.50 | 35.00 |
| xx. | Adaptor for 616 Wurlitzer | 15.00 |  |
|  | Twin 12 Adaptor | 25.00 | 37.50 |
| xx. | Wurlitzer 24 Adaptor | 15.00 | 25.00 |
|  | Adaptor for Mills Empress | 20.00 | 24.50 |
|  | Organ Speaker | 35.00 |  |
| xx. | Sun Ray Speaker | 25.00 |  |
| xx. | Bar Brackets | 2.50 | 3.50 |

MILLS

| 7. Zephyr | 49.50 | 65.00 |
| :---: | :---: | :---: |
| xx. Studio | 70.00 | 119.50 |
| xx. Dance Master | 70.00 | 99.50 |
| xx. DeLuxe Dance Master | 50.00 | 52.50 |
| 7. Do Re Mi | 50.00 | 75.00 |
| 2. Panoram | 275.00 | 395.00 |
| 2. Throne of Music | 195.00 | 295.00 |
| xx. Throne with Adaptor | 275.00 | 285.00 |
| 4. Empress | 195.00 | 375.00 |
| xx. Panoram Adaptor | 8.50 |  |
| xx. Panoram 10 Wall Box | 8.50 |  |
| xx. Speaker | 10.00 | 27.50 |
| 2. Panoram Peek (Con) | 219.50 | 285.00 |
| 5. Conv for Panoram Peek | 12.50 | 29.50 |

## GABEL

| xx. 12 Record Jr | 42.50 | 125.00 |
| :---: | :---: | :---: |
| xx. 12 Record with Adaptor | 58.50 |  |
| xx. 12-12 Adaptor | 94.00 |  |
| xx. 18 Rec Ill Grill | 20.00 | 75.00 |
| xx. 18 with Adaptor | 99.50 | 125.00 |
| xx. 20 Record Lite Up | 225.00 | 265.00 |
| xx. 24 Record Last Mdl | 75.00 | 95.00 |

## PACKARD

| 1. Pla Mor Wall and Bar Box | 29.50 | 32.50 |
| :---: | :---: | :---: |
| 5. Bar Bracket | 4.50 | 5.00 |
| xx. Willow Adaptor | 18.00 | 59.50 |
| xx. Chestnut Adaptor | 25.00 | 36.50 |
| xx. Cedar Adaptor | 30.00 | 39.50 |
| xx. Poplar Adaptor | 25.00 | 46.50 |
| xx. Maple Adaptor | 30.20 |  |
| xx. Juniper Adaptor | 27.00 | 28.00 |
| xx. Elm Adaptor | 25.00 |  |
| xx. Pine Adaptor | 25.00 | 50.50 |
| xx. Beech Adaptor | 20.00 | 71.50 |
| xx. Spruce Adaptor | 35.00 | 45.00 |
| xx. Ash Adaptor | 25.00 | 35.00 |
| xx. Walnut Adaptor | 25.00 | 59.50 |
| xx. Lily Adaptor | 14.50 | 17.00 |
| xx. Violet Speaker | 21.00 | 24.50 |
| xx. Orchid Speaker xx. Iris Speaker . | 49.50 | 50.00 |



| 2. Amusematic Lite League | 150.00 | 295.00 |
| :---: | :---: | :---: |
| 7. Atlas Bascball | 49.50 | 85.00 |
| 5. ABT 6 Gun Rifle Rg | 825.00 | 1000.00 |
| xx. Bally Basketball | 35.00 | 39.50 |
| 7. Bally Alley | 30.00 | 70.00 |
| 6. Bally Convoy | 100.00 | 125.00 |
| 2. Bally Defender | 100.00 | 149.50 |
| xx. Bally Eagle Eys | 49.50 |  |
| 5. Bally King Pin | 69.50 | 189.50 |
| xx. Bally Lucky Strike | 45.00 | 69.50 |
| 1. Bally Rapid Fire | 74.50 | 129.50 |
| 1. Bally Sky Battle | 69.50 | 169.50 |
| xx. Bally Racer | 50.00 | 60.00 |
| xx. Bally Bull Jap Con | 50.00 | 59.50 |
| 5 . Bally Shoot the Bull | 40.00 | 45.00 |
| 7. Bally Torpedo | 120.00 | 175.00 |
| 2. Bally Undersea Raider | 150.00 | $\mathbf{3 5 0 . 0 0}$ |
| xx. Bang a Deer | 75.00 | 85.00 |
| 4. Bell-o-Ball | 30.00 | 65.00 |
| xx. Blister Gunner Con | 10.00 |  |
| 5. Bowl-a-Bomb | 119.50 | 125.00 |
| xx. Bowl-a-Jump | 329.50 |  |
| 7. Bowl-a-Way | 235.00 | 295.00 |
| 2. Bowling League | 75.00 | 95.00 |
| xx. Buckley DeLuxe Dig | 75.00 | 165.00 |
| 7. Buckley Treas Is Dig | 45.00 | 99.50 |
| 2. Casino Golf | 19.50 | 29.50 |
| 2. Champion Hockey | 70.00 | 149.50 |
| 4. Chicoin Goalee . . . . | 189.50 | 525.00 |
| 1. Chicoin Hockey... | 110.00 | 219.50 |
| x. Chicoin Rola Score | 75.00 | 129.50 |
| 7. Chester Pollard Golf | 34.50 | 55.00 |
| 7. Circus Romance | 99.50 | 225.00 |
| xx. Cupid Wheel | 60.00 | 75.00 |
| xx. Daval Bumper Bowling | 79.50 | 99.50 |
| xx. Daval U Roll It . $\mathrm{in}^{\text {a }}$. | 44.50 |  |
| xx. Evans Duck Pin Alley | 189.50 |  |
| 7. Evans In the Barrel | 110.00 | 139.50 |
| 1. Evans Super Bomber | 79.50 | 225.00 |
| xx. Evans Play Ball | 39.50 | 135.00 |
| 2. Evans Skee Ballette | 74.50 | 89.00 |
| 6. Evans Ten Strike LD | 50.00 | 60.00 |
| 5. Evans Ten Strike HD | 75.00 | 79.50 |
| xx. Evans Ten Strike '46 | 295.00 | 372.50 |
| 5. Evans Tommy Gun | 59.50 | 119.50 |
| 2. Exhibit Bicycle | 14.50 | 39.50 |
| xx. Exhibit Basketball | 75.00 |  |
| 7. Exhibit Bowling Alley | 59.50 | 90.00 |
| xx. Exhibit Hi Ball | 50.00 | 59.50 |
| 5. Exhibit Merchantman Roll | 45.00 | 79.50 |
| 1. Exhibit Rotary Mdsr | 210.00 | 295.00 |
| 6. Exhibit Vitalizer | 69.50 | 95.00 |
| xx. Genco Bank Ball | 145.00 | 149.50 |
| 1. Genco Play Ball | 125.00 | 160.00 |
| 5. Genco Total Roll | 325.00 | 525.00 |
| xx. Groetchen Mtn Climb | 59.50 | 75.00 |
| 1. Groetchen Metal Typer | 295.00 | 300.00 |
| 6. Gottieb Skce Ballette | 45.00 | 89.50 |
| 5. Gott 3 Way Gripper ' 46 | 24.50 | 39.50 |
| 1. Jenn Roll in the Bar | 80.00 | 95.00 |
| 1. Keeney Air Raider | 58.50 | 119.50 |
| 1. Keeney Anti Aircraft Br | 49.50 | 79.50 |
| 4. Keeney Anti Aircraft Bl | 35.00 | 39.50 |
| xx. Keeney Bowlette | 150.00 | 200.00 |
| xx. Keeney Navy Bomber | 100.00 | 175.00 |
| 1.Keeney Sub Gun ...... | 59.50 | 99.50 |
| 2. Keeney Texas League | 19.50 | 35.00 |
| 5. Kirk Air Defense | 115.00 | 169.50 |


| 1. Kirk Night Bomber | 142.50 | 200.00 |
| :---: | :---: | :---: |
| xx. Keep Punching | 50.00 | 100.00 |
| xx. Klip a Nip (Con) | 16.50 | 16.75 |
| xx. Kue Ball | 25.00 | 30.00 |
| 2. Liberator | 89.50 | 129.00 |
| 7. Midget Skee Ball Del | 69.50 | 125.00 |
| xx. Mills Rotary Digger | 29.50 | 32.50 |
| 7. Mutoscope Ace Bomber | 139.50 | 175.00 |
| xx. Mutoscope Bowl Alley | 100.00 |  |
| 1. Mutoscope Dr Mobile | 150.00 | 239.50 |
| xx. Mutoscope Dr Mobile w tk | 235.00 | 260.00 |
| 7. Mutoscope Elec Trav Crans | 75.00 | 89.50 |
| xx. Mutoscope Fan Ft Dig | 39.50 | 79.50 |
| 2. Mutoscope Photomatic | 485.00 | 625.00 |
| xx. Mutoscope Roll Frt Cr | 50.00 | 69.50 |
| 1. Mutoscope Sky Fighter | 94.50 | 225.00 |
| xx. Mutoscope Sky Fighter w con | 195.00 |  |
| xx. Mutoscope Hockey | 55.00 | 90.00 |
| xx. Mutoscope Magic Fing | 85.00 | 125.00 |
| xx. Mutoscope Pokerino | 45.00 | 90.00 |
| 1. Munves Super Skee Roll | 225.00 | 349.50 |
| 6. Munves Trap the Jap | 85.00 | 150.00 |
| xx. Pennant | 35.00 | 49.50 |
| 1. Periscope | 75.00 | 139.50 |
| xx. Pitchem \& Catchem | 125.00 | 169.50 |
| 5 .Pilot Trainer | 495.00 | 500.00 |
| 2. Poker \& Joker | 52.50 | 65.00 |
| 5. Radio Rifle | 24.50 | 29.50 |
| 2. Rockola Ten Pins LD | 19.50 | $\mathbf{3 0 . 0 0}$ |
| 7. Rockola Ten Pins HD | 50.00 | 54.50 |
| xx. Rockola Tom Mix Rifle | 25.00 | 39.50 |
| 7. Rockola World Series | 69.50 | 125.00 |
| xx. Rockola Talkie Hrsp | 100.00 | 125.00 |
| xx. Rock o Ball | 75.00 | 175.00 |
| 4. Scientific Baseball | 34.50 | 100.00 |
| 1. Scientific Basketball | 99.50 | 100.00 |
| 1. Scientific Batting Pr | 59.50 | 129.50 |
| xx. Scientific Battle Royal | 149.50 |  |
| xx. See a Freak | 49.50 | 89.50 |
| xx. Scientific X-Ray Pkr | 49.50 | 109.50 |
| 1. Seeburg Chicken Sam | 65.00 | 95.00 |
| x. Sceburg Jap Con | 69.50 | 149.50 |
| 7. Seeburg Jail Bird | 95.00 | 150.00 |
| xx. Seeburg Hitler Con | 70.00 | 149.50 |
| xx. Seeburg Hockey |  | 100.00 |
| 7. Seeburg Par Gun | 94.50 | 150.00 |
| 1. Seeburg Rayolite | 49.50 | 79.50 |
| 1. Seeburg Shoot the Chite | 90.00 | 99.50 |
| 7. Selectorscope | 139.50 | 145.00 |
| xx. Shoot a Bazooka (Con) | 10.00 |  |
| 2. Skee Barrel Roll | 119.50 | 139.50 |
| kx. Star Elec Hoist D |  |  |
| 2. Super Torpedo | 122.50 | 125.00 |
| 6. Supreme Bolascore | 175.00 | 250.00 |
| 5. Supreme Gun (Rev) | 58.50 | 129.50 |
| 6. Supreme Skee Roll | 175.00 | 129.50 |
| xx. Supreme Skill Roll | 329.00 | 349.50 |
| 1. Supreme Rocket Buster | 110.00 | 125.00 |
| xx. Tail Gunner | 49.50 | 125.00 |
| 5. Test Pilot | 99.50 | 109.50 |
| xx. Target Roll 14 | 79.50 |  |
| xx. Thunderbolt | 149.50 | 169.50 |
| xx. Tokio Raider (Con) | 16.50 | 16.75 |
| 1. Victory Pool (Play Pool) | 75.00 | 79.50 |
| xx. Victory Roll | 165.00 | 175.00 |
| 5. Warner Voice Recorder | 149.50 | 150.00 |
| xx. Western Baseball '39 | 37.50 | 45.00 |
| 5. Western Baseball '40 | 60.00 | 110.00 |
| 7. Western Major League | 125.00 | 135.00 |
| vx. Western Super Strength | 20.00 | 32.50 |
| xx. Western Recordit | 200.00 | 325.00 |
| 2. Wurliter Skeeball | 129.50 | 375.00 |
| xx. Whee Gee Mystic | 169.50 | 195.00 |
| 6. Zingo | 99.50 | 159.50 |



| 2. All American Derby Con | 49.50 | 65.00 |
| :---: | :---: | :---: |
| xx. Arlington .... | 11.50 | 15.00 |
| xx. Aksaraben PO | 35.00 | 49.50 |
| xx. Arrowhead | 35.00 |  |
| 2. Big Game PO | 89.50 | 109.50 |
| xx. Big Prize FP | 35.00 | 39.50 |
| xx. Big Prize PO | 34.50 | 39.50 |
| 1. Blue Grass FP | 99.50 | 150.00 |
| 5. Blue Ribbon PO | 35.00 | 40.00 |
| 5. Challenger | 65.00 | 89.50 |
| 4. Club Trophy FP | 149.50 | 225.00 |
| xx. Congo | 29.50 | 35.00 |
| 5. Contest FP | 69.50 | 75.00 |
| 2. Dark Horse FP | 90.00 | 150.00 |
| xx. Derby King | 65.00 | 70.00 |
| xx. Derby Clock PO | 69.50 | 75.00 |
| xx. Derby Heat PO | 32.50 |  |
| xx. Derby Time PO | 65.00 | 100.00 |
| xx. Derby Winner PO | 100.00 | 125.00 |
| 2. '41 Derby FP | 149.50 | 225.00 |
| 2. Dust Whirls | 190.09 | 249.50 |
| xx. Eureka | 49.50 | 59.50 |
| nx. Feed Bag PO | 50.00 |  |
| xx. Flasher PO | 35.00 |  |
| xx. Fleetwood | 24.50 | 35.00 |
| xx. Flying Champ | 35.00 | 50.00 |
| 7. Fairmount | 200.00 | 325.00 |
| xx. Fair Grounds PO | 25.00 | 49.50 |
| xx. Fast Track | 29.50 |  |
| xx. Five-in-One FP | 30.00 | 49.50 |
| 2. Fortune FP | 45.00 | 165.00 |
| 5. Gold Cup FP | 30.00 | 39.50 |
| 5. Grand National | 49.50 | 59.50 |
| 6. Grand Stand PO | 35.00 | 49.50 |
| xx. Gold Medal PO | 25.00 | 45.00 |
| xx. Hawthorne PO | 49.50 | 55.00 |
| xx. Horseshoes PO | 35.00 |  |
| 1. Jockey Club | 275.00 | 295.00 |
| 2. Kentucky | 150.00 | 195.00 |


| 2. Long Acre | 249.50 | 279.50 |
| :---: | :---: | :---: |
| Long Shot PO | 150.00 | 195.00 |
| 1. One Two Three '39 FP | 30.00 | 35.00 |
| 5. One Two Three '40 | 39.50 | 89.50 |
| 5. One Two Three '41 | 40.00 | 99.50 |
| 2. Owl FP | 45.00 | 69.50 |
| xx. Pastime (Rev) | 175.00 | 293.50 |
| 5. Preakness PO | 22.50 | 39.50 |
| sx. Pacemaker PO | 35.00 | 40.00 |
| 2. Pimlico FP | 175.00 | 250.00 |
| 6. Pot Sho | 39. | 40.00 |
| 5. Race King (Rev) | 80.00 | 89.50 |
| 2. Record Time FP | 90.00 | 134.50 |
| 7. Rockingh | 179.50 | 200.00 |
| 1. Santa Ani | 99.50 | 139. |
| xx. 7 Flasher FP | 64.50 |  |
| 7. Sport Event FP | 129.50 | 135.00 |
| 1. Sky Lark FP \& PO | 124.50 | 140.00 |
| 2. Sport Special FP | 75.00 | 150.00 |
| 2. Sport Page | 20. | 69.50 |
| 6. Spinning Reels $\mathbf{P}$ | 47.50 | 80.00 |
| 1. Sport King PO | 125.00 | 195.00 |
| xx. Stepper Upper PO | 50.00 | 55.00 |
| 1. Sportsman (Rev) | 100.00 | 169.50 |
| xx. Track Record | 55.00 | 75.00 |
| 6. Thistledown | 35.00 | 49.50 |
| 4. Thorobred | 239.50 | 284.50 |
| 1. Turf Champ FP | 69.50 | 109.50 |
| xx. Turf Special | 15.00 |  |
| 2. Turf King | 275.00 | 295.00 |
| xx. Victorious 1943 (Rev) | 45.00 | 49.50 |
| x. Victorious 1944 (Rev) | 70.00 | 75.00 |
| 5. Victorious 1945 (Rev) | 65.00 | 109.50 |
| xx. Victory FP | 25.00 | 35.00 |
| 2. War Admiral (Rev) | 85.00 | 119.50 |
| xx. Whirlaway (Rev) | 125.00 | 229.50 |
| xx. Winning Ticket | 60.00 | 65.00 |
| xx. Zipper | 29.50 |  |




|  | Mills 3 Bells | 595.00 | 695.00 |
| :---: | :---: | :---: | :---: |
|  | Mills Auto Dice 25c | 39.50 | 65.00 |
|  | Pace Century | 300.00 | 550.00 |
|  | Pace Marathon |  |  |
|  | Paces Races Bl Cab | 64.50 | 69.50 |
|  | Paces Races Br Cab | 79.50 | 85.00 |
|  | Paces RacesRied Arr | 125.00 | 140.00 |
|  | Paces '39 Saratoga | 75.00 | 89.50 |
|  | Paces '40 Saratoga | 129.50 | 159.50 |
|  | Paces Saratoga w ra | 110.00 | 150.00 |
|  | Paces Saratoga no rails | 60.00 | 69.50 |
|  | Paces Saratoga Comb | 150.00 | 159.50 |
|  | Paces Saratoga Jr PO | 64.50 | 75.00 |
|  | Paces Saratoga Sr PO | 89.50 | 109.50 |
|  | Paces Reels Comb | 115.00 | 149.50 |
|  | Paces Reels Jr PO | 59.50 | 75.00 |
|  | Paces Reels Sr PO | 49.50 | 50.00 |
|  | Paces Reels with rail | 89.50 | 99.50 |
|  | Paces Reels no rails | 39.50 | 69.50 |
|  | Paces Twin 5-5 | 275.00 |  |
|  | Paces Twin 5-10 | 295.00 | 300.00 |
|  | Paces Twin 10-25 | 195.00 | 225.00 |
|  | Paces Twin Console | 174.50 | 195.00 |
|  | Pastime | 125.00 | 200.00 |
|  | Paddock Club |  |  |
|  | Pamco DeLuxe B | 17.50 | 25.00 |
|  | Parlay Races | 29.50 |  |
|  | Pay Day | 139.50 | 50 |
|  | Pheasant | 6.00 |  |
|  | Pickem | 15.00 | 22.50 |
|  | Ray's-Track | 89.50 | 95.00 |
|  | Rio | 25.00 |  |
|  | Roll 'em | 99.50 75.00 | 119.50 89.50 |
|  | Rollette Jr ${ }^{\text {Rr }}$ (4il) | 75.00 110.00 | 89.50 150.00 |
|  | Rollette $\mathrm{Sr}_{\mathbf{r}}$ | 250.00 | 490.00 |
|  | Rosemont | 22.50 | 25.00 |
|  | Royal Draw | 25.00 | 69.50 |
|  | Royal Flush | 39.50 |  |
|  | Royal Lucre '41 | 152.50 | 275.00 |
|  | Roulette 25c Caille | 225.00 | 250.00 |
|  | Seeburg Rac | 35.00 |  |
|  | Saddle Club | 35.00 | 47.50 |
|  | Silver Bell | 29.50 |  |
|  | Silver Moon Comb | 100.00 | 119.00 |
|  | Silver Moon PO | 75.00 | 100.00 |
|  | . Silver Moon FP | 70.00 | 114.50 |
|  | . Silver Moon 10c | 119.50 | 159.50 |
|  | Silver Moon 25c | 125.00 | 169.50 |
|  | Skill Field | 79.50 | 89.50 |
|  | Skillo Skill ${ }^{\text {a }}$ | 180.00 3750 |  |
|  | Skill Time ${ }^{\text {Skill }}$ | 37.50 | 39.50 50 |
|  | Skill Time '41 | 65.00 | ${ }_{69.50}$ |
|  | Square Bell | 65.00 | 75.00 |
|  | Stanco Bell Double | 119.50 |  |
|  | Stanco Bell Single | 110.00 |  |
|  | Sugar King | 35.00 | 50.00 |
|  | Sun Ray | 100.00 | 129.50 |
|  | . Super Bell 5 c Comb | 189.50 | 294.50 |
|  | Super Bell 25c Comb | 239.50 | 269.50 |
|  | Super Track Time. | 185.00 |  |
|  | Super Track Time TKT | 200.00 | 250.00 |
|  | Suzie Q | 75.00 |  |
|  | Tanforan | 25.00 | 4.5 |
|  | Track King | 25.00 |  |
|  | Track Meet | 159.50 |  |
|  | Track Odds We | ${ }^{90.00}$ |  |
|  | Track Odds Buck | 350.00 | 495.00 |
|  | Track Odds Daily Db | 350.00 | 379.50 |
|  | Track Odds DD JP Buckley | 550.00 | 675.00 |
|  | Track Time ${ }^{\text {, }} 39$ | 95.00 | 125.00 |
|  | . Track Time ${ }^{\text {'38 }}$ | 75.00 | 125.00 |
|  | Track Time ${ }^{37}$ | 55.00 | 65.00 |
|  | Track Time TKT | 75.00 |  |
|  | Track Time ${ }^{\text {37 }}$ T | 35.00 | 49.50 |
|  | . Triple Entry | 110.00 | 149.50 |
|  | . Two Way Super Bell 5-5 | 275.00 | 300.00 |
|  | . Two Way Super Bell 5-25 | 295.00 | 425.00 |

## 

## CIGARETTE

DU GRENIER


| NATIONAL |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Model 9-50 | 50.00 | 90.00 |
|  | Model 7-50, Regular. .......... | 42.50 | 80.00 |
|  | Model 7-50, King Size ........ | 50.00 | 89.50 |
|  | Model 9-30 | 60.00 | 65.00 |
|  | Model 9A | 65.00 | 112.50 |
|  | Modd 6-30 | 22.50 | 29.50 |
|  | Mould 6-2 | 15.00 |  |
| ROWE |  |  |  |
|  | Aristocrat, 6 Column | 15.00 | 22.50 |
|  | Imperial, 6 Col. ................. | 35.00 | 50.00 |
|  | Imperial, 8 Col. | 57.50 | 62.50 |
|  | Royal, 6 Col. | 35.00 | 65.00 |
|  | Royal, 8 Col. | 60.00 | 72.50 |
|  | Royal, 10 Col. ................... | 50.00 | 110.00 |
|  | President, 6 Col. | 45.00 |  |
|  | President, 8 Col. | 55.00 | 95.00 |
|  | President, 10 Col. | 100.00 | 125.00 |


| D-A |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Model E, 6 Col. | 10.00 | 47.50 |
|  | Model E, 8 Col. | 35.00 | 57.50 |
|  | Model E, 9 Col. | 55.00 | 57.50 |
|  | Model E, 12 Col. | 35.00 | 62.50 |
|  | Model E, 15 Col | 45.00 | 75.00 |
|  | Model A, 8 Col. | 30.00 | 35.00 |
|  | Model A, 9 Col. | 35.00 | 82.50 |
|  | Model 500, 7 Col. | 60.00 | 115.00 |
|  | Model 500, 9 Col. | 59.50 | 99.50 |
| xx. | Model 500, 15 Col. | 100.00 | 120.00 |

## CANDY

DU GRENIER


STONER
xx. 6 Column
55.00
xx. 8 Columa

## SCALES

WATLING

| Tom | 47.50 | 50.00 |
| :---: | :---: | :---: |
| xx. Tom Thumb, Fortune | 75.00 | 115.00 |
| xx. 500 Fortune | 90.00 | 95.00 |
| x. Hi Boy Guesser | 65.00 | 100.00 |



IDEAL
vx. Lo Boy. .................................. 49.50


| MILLS |  |  |
| :---: | :---: | :---: |
| 5c Black HL | 00 | 175.00 |
| 2. 10c Black HL |  | 160.00 |
| xx. 25c Black HL | 225.00 | 250.00 |
| xx. 5c Emerald Chrome | 219.00 | 225.00 |
| xx. 10c Emerald Chrome H | 275.00 |  |
| xx. 25c Emerald Chrome HL | 450.00 |  |
| xx. 50c Emerald Chrome HL | 395.00 |  |
| 2. 5c Gold Chrome HL | 150.00 | 175 |
| 2. 10c Gold Chrome HL | 160.00 | 195.00 |
| xx. 50c Gold Chrome H | 300.00 | 375.00 |
| 5. 5c Gold Chrome | 179.50 | 0 |
| 1. 10c Gold Chrome | 150.00 | 160.00 |
| 6. 25c Gold Chrome | 175.00 | 219.50 |
| 7. 50c Gold Chrome | 250.00 | 425.00 |
| 5. 5c Copper Chrome | 159.50 | 189.50 |
| xx. 10c Copper Chrom | 174.50 | 195.00 |
| xx. 25c Copper Chrome | 184.50 | 0 |
| 7. 5c Club Bell | 189.50 | 275.00 |
| xx. 10c Club Bell | 175.00 | 295.00 |
| 7. 25c Club Bell | 150.00 | 275.00 |
| xx. 50c Club Bell | 600.00 |  |
| xx. lc Blue Front | 65.00 | 5.00 |
| 2. . 5c Blue Fron | 95.00 | 159.50 |
| 2. 10c Blue Fro | 100.00 | 169.50 |
| 2. 25c Blue Front | 25.00 | 195.00 |
| xx. 50c Blue Front | 195.00 | 225.00 |
| xx. le Brown Front | 180.00 | 195.00 |
| 5. 5c Brown Front | 100.00 | 169.50 |
| 2. 10c Brown Fro | 135.00 | . 50 |
| 2. 25c Brown Fro | 140.00 | 50 |
| xx. 50c Brown Fro | 300.00 | 475.00 |
| xx. 1c Cherry Bell | 90.00 | 165.00 |
| 2. 5 c Cherry Bell | 149.50 | 50 |
| 6. 10c Cherry Bell | 155.00 | 175.00 |
| 5. 25c Cherry Bell | 150.00 |  |
| xx. 1c Bonus Bell | 289.50 |  |
| 6. 5c Bonus Bell | 169.00 | 225.00 |
| 7. 10c Bonus Bell | 235.00 | 275.00 |
| 6. 25c Bonus Bell | 250.00 | 275.00 |
| 5. 5c Original Chrome | 100.00 | 189.50 |
| 5. 10c Original Chrom | 110.00 | 200.00 |
| 1. 25c Original Chrome | 150.00 | 225.00 |
| 7. 50c Original Chro | 250.00 | 399.50 |
| xi. le QT Blue | 35.00 | 50.00 |
| 5. 5c QT Blue | 75.00 | 79.50 |
| xx. 10c QT Blue | 89.50 | 100.00 |
| 5. 25c QT Blue | 100.00 | 125.00 |
| xx. lc QT Green | 25.00 | 39.50 |
| 2. 5c QT Green | 42.50 | 125.00 |
| xx. 10c QT Green | 89.50 | 100.00 |
| 7. 5c QT FP | 49.50 | 69.50 |
| 5. le QT Glitter Gold | 35.00 | 99.50 |
| 5. 5c QT Glitter Gold | 79.50 | 100.00 |
| 5. 10c QT Glitter Gold | 107.00 | 109.50 |
| 5. 25c QT Glitter Gold | 110.00 | 150.00 |
| sx. 1c VP Bell | 29.50 | 31.50 |
| xx: lc VP Bell JP | 37.50 |  |
| xx. lc VP Bell Gre | 22.50 |  |
| 2. 5c VP Bell Green | 35.00 | 39.5 |
| xx. lc VP Chrome | 40.00 |  |
| 5. 5c VP Chrome | 45.00 | 19.50 |
| xx. 5c VP Chrome Plus | 50.00 | 55.00 |
| xx. lc VP Bell B\&G | 32.50 |  |
| 1. 5c VP Bell B\&G | 39.50 | 49.50 |
| 5. Vest Pocket '46 .............. | 74.50 |  |
| 2. 5c Futurity | 95.00 | 99.50 |
| xx. 10c Futurity | 110.00 | 190.00 |
| xx. 25c Futurity | 110.00 | 0 |
| xx. 50c Futurit | 194.50 |  |


| 5. 5c Black Cherry Bell | 170.00 | 248.00 |
| :---: | :---: | :---: |
| 2. 10c Black Cherry Bell | 194.50 | 234.50 |
| 2. 25c Black Cherry Bell | 195.00 | 239.50 |
| 5c, Yellow Fro | 69.50 | 72.50 |
| xx. 10c Yellow Front | 135.00 |  |
| xx. 25c Yellow Front | 150.00 |  |
| 5. lc Snoker Bell | 35.00 | 40.00 |
| xx. 5c Smoker Bell | 39.50 | 50.00 |
| xx. 5c FP Mint Vendor | 39.50 | 79.50 |
| xx. 25c Golf Ball Vendor | 215.00 | 325.00 |
| 2. 5c War Eagle | 95.00 | 119.50 |
| 6. 10c War Eagle | 50.00 | 149.50 |
| 5. 25c War Eagle | 65.00 | 89.50 |
| xx. 50c War Eagle | 300.00 | 365.00 |
| xx. 5c Red Front | 90.00 | 165.00 |
| xx. 10c Red Front | 150.00 |  |
| xx. 25c Red Front | 145.00 | 275.00 |
| xx. 5c FOK | 15.00 | 17.50 |
| 6. 5c Roman Head | 75.00 | 125.00 |
| 5. 10c Roman Head | 99.50 | 110.00 |
| xx. 25c Roman Head | 124.50 | 125.00 |
| 7. 50c Roman Head | 295.00 |  |
| xx. lc Skyscraper | 40.00 |  |
| xx. 5c Skyscraper | 40.00 | 55.00 |
| vx. 10c Skyscraper | 64.50 | 85.00 |
| xx. 25c Skyscraper | 69.50 | 89.50 |
| xx. 50c Skyscraper | 250.00 |  |
| xx. le Lion Head | 30.00 |  |
| xx. 5c Lion Head | 40.00 | 54.50 |
| 6. 5c Extraordinary | 100.00 | 149.50 |
| xx. 10c Extraordinary | 110.00 | 150.00 |
| 6. 25c Extraordinary | 169.50 | 179.50 |
| xx. 50c Extraordinary | 400.00 | 449.50 |
| 4. 5c Melon Bell | 90.00 | 149.50 |
| 2. 10c Melon Bell | 95.00 | 125.00 |
| 4. 25c Melon Bell | 110.00 | 140.00 |
| 2. 5c Wolf Head | 47.50 | 49.50 |
| x. 10c Wolf Head | 49.50 | 89.50 |
| 25c Wolf Head | 50.00 | 100.00 |
| xx. lc Shamrock Bell | 27.50 |  |
| xx. 5c Slugproof 3-5 | 124.50 |  |

## WATLING

| x. le Rolatop <br> 2. 5c Rolatop | $\begin{array}{r} 10.50 \\ 59.50 \\ \hline \end{array}$ | $\begin{array}{r} 15.00 \\ 69.50 \\ \hline \end{array}$ |
| :---: | :---: | :---: |
| 6. 10c Rolatop | 50.00 | 80.00 |
| 6. 25c Rolatop | 100.00 | 120.00 |
| xx. 50c Rolatop | 190.00 | 195.00 |
| xx. 5c Club Bell | 65.00 | 95.00 |
| xx. 10c Club Bell | 75.00 | 175.00 |
| xx. 25c Club Bell | 215.00 | 275.00 |
| xx. lc Twin JP | 24.00 | 29.50 |
| xx. 5c Twin JP | 25.00 | 32.50 |
| xx. 10c Twin JP | 54.50 |  |
| xx. 25c Twin JP | 55.00 | 62.50 |
| xx. 1c Blue Seal | 22.50 |  |
| xx. 5c Blue Seal | 25.00 | 29.50 |
| xx. 10c Blue: Seal | 52.50 | 60.00 |
| xx. 25c Blue Seal | 27.50 | 49.50 |
| sx. lc Treasury | 10.00 | 20.00 |
| 2. 5c Treasury | 32.50 | 34.50 |
| vx. 10c Treasury | 32.50 | 75.0 |
| 7. 25c Treasury | 75.00 | 79.50 |
| 5c Wonder Ven | 64.50 |  |

GROETCHEN

| xx. 5c Columbia Chrome ........... | 49.50 | 59.50 |
| ---: | ---: | ---: | ---: |
| xx. 1c Columbia ............... | 69.50 |  |
| xx. 5c Columbia JPV Bell ........ | 54.50 | 90.00 |
| 1. 5c Columbia Fruit ............ | 49.50 | 79.50 |
| 6. 5c Columbia Cig RJ. ........... | 45.00 | 49.50 |
| 5. 5c Columbia DJP........... | 79.50 | 89.50 |
| xx. 10c Columbia DJP........... | 69.50 | 79.50 |
| 2. 5c Columbia Club Cig GA .... | 29.50 | 4.50 |
| 7. Columbia Club DJ ........... | 75.00 |  |

CMI. BLUE BOOK


GROETCHEN-(continu
xx. 10c Columbia Club Cig GA.
xx. 5c Columbia Cig GA.
xx. 5c Columbia Fruit GA .........
7. Columbia Orig GA ..........
xx. Conv Columbia Chrome .....
PA C E

| x. 5c Com | 35.00 | 75.00 |
| :---: | :---: | :---: |
| 2. 10c Commander | 50.00 | 65.00 |
| xx. 25c Commander | 65.00 | 75.00 |
| xx. 7 -Way Slot 5e | 49.50 | 62.50 |
| xx. 7 -Way Slot 25 c | 98.00 | 200.00 |
| xx. 5c Doughboy | 49.50 |  |
| 2. 5c Club Bell | 40.00 | 49.50 |
| xx. 10c Club Bell | 59.00 | 69.50 |
| xx. 25c Club Bell | 90.00 | 125.00 |

## JENNINGS

| lc | 20.00 | 25.00 |
| :---: | :---: | :---: |
| xx. 5c Bantam | 19.50 | 24.50 |
| xx. 10c Bantam | 34.50 | 69.50 |
| xx. 25c Bantam | 39.50 | 42.50 |
| 6. 5c Comet FV | 40.00 | 69.50 |
| 6. 10c Comet FV | 50.00 | 79.50 |
| 6. 25c Comet FV | 85.00 | 125.00 |
| xx. 50c Comet FV | 98.50 | 125.00 |
| 7. 5c Comet DJP | 40.00 | 79.50 |
| xx. 10c Comet DJP | 50.00 | 79.50 |
| xx. lc Comet Blue | 35.00 | 37.50 |
| 1. 5c Comet Blue | 59.50 | 69.50 |
| xx. 10c Comet Blue Front | 50.00 | 65.00 |
| 2. 25c Comet Blue Front | 89.50 | 99.50 |
| vx. 50c Comet | 145.00 | 195.00 |
| 5. 5c All Star Comet | 69.50 | 85.00 |
| 5. 10c All Star Comet | 79.50 | 85.00 |
| 5. 25c All Star Comet | 95.00 | 125.00 |
| xx. 50c All Star Comet | 225.00 | 275.00 |
| xx. 1c All Star 2-4 | 35.00 | 39.00 |
| xx. lc Rocket | 149.50 |  |
| 6. 5c Rocket | 69.50 | 122.50 |
| 5. 10c Rocket | 75.00 | 89.50 |
| xx. 25c Rocket | 125.00 | 139.50 |
| xx. 5c TJ Comet | 47.50 |  |
| x. 5c Club Bell | 100.00 | 125.00 |
| xx. 10c Club Bell | 110.00 | 175.00 |
| 25c Club Bell | 125.00 | 195.00 |
| xx. 50c Club Bell | 145.00 | 245.00 |
| xx. lc DeLuxe | 55.00 |  |
| 2. 5c Deluxe | 49.50 | 65.00 |
| 5. 10c DeLuxe | 89.50 | 149.50 |
| xx. Double Slot 5-25c | 149.50 | 210.00 |
| xx. 10c Comet Console | 125.00 | 159.50 |
| xx. 25c Comet Console | 169.50 | 195.00 |
| xx. 5c \& 25c Comet Con Comb | 195.00 | 295.00 |
| xx. 5 c Kitty | 70.00 | 75.00 |
| xx. 10c Kitty | 35.00 | 89.50 |
| xx. 25c Kitty | 210.00 |  |
| xx. 5c Comet Red | 90.00 | 125.00 |
| xx. 10c Comet Red | 120.00 |  |
| xx. 5c Slugproof | 75.00 | 95.00 |
| xx. 10c Slugproof | 95.00 | 100.00 |
| 25c Slugproof | 95.00 | 00 |

## CAILLE

xx
$\mathbf{2}$
7
7
2
$\mathbf{x}$
$\mathbf{x}$
$\mathbf{x}$
$\mathbf{x}$
$\mathbf{x}$

| 39.00 | 40.00 |
| ---: | ---: |
| 12.50 | 39.00 |
| 12.50 | 39.50 |
| 40.00 | 50.00 |
| 120.00 | 200.00 |
| 37.50 | 39.50 |
| 55.00 | 95.00 |
| 89.50 | 105.00 |
| 49.50 | 75.00 |
| 49.50 | 75.00 |
| 60.00 |  |


| 5c Chie | 69.50 | 89.00 |
| :---: | :---: | :---: |
| 2. 10c Chief | 90.00 |  |
| 6. 25 c Chief | 105.00 | 125.00 |
| 5. 5c Club Bell | 119.50 | 149.50 |
| xx. 10c Club Bell | 129.50 | 159.50 |
| xx. 25c Club Bell | 165.00 | 185.00 |
| xx. 50c Club Bell | 350.00 |  |
| xx. 5c Sky Chief | 119.50 | 149 |
| xx. 10c Sky Chief | 90.00 | 149.50 |
| xx. 25c Sky Chief | 200.00 |  |
| xx. 50c Sky Chief | 150.00 | 295.00 |
| 7. 5c Silver Moon Chi | 94.50 | 145.00 |
| 6. 10c Silver Moon Chief | 79.50 | 100.00 |
| xx. 25e Silver Moon Chie | 99.50 | 150.00 |
| 2. 5c Silver Chief | 95.00 | 119.50 |
| 5. 10c Silver Chief | 119.50 | 129.50 |
| 5. 25c Silver Chief | 125.00 | 149.50 |
| xx. 50c Silver Chief | 550.00 | 650.00 |
| 5. Triplex Chief 5-10-25 | 90.00 | 100.00 |
| xx. lc Little Duke | 12.00 | 17.50 |
| xx. 5c Century | 35.00 | 45.00 |
| xx. 10c Century | 49.50 | 69.50 |
| xx. 25 c Century | 50.00 |  |
| 2. 50c Century | 225.00 | 249.50 |
| 7. 5c Gooseneck | 20.00 | 40.00 |
| xx. 10c Gooseneck | 39.50 | 40.00 |
| xx. 25c Gooseneck | 39.50 | 60.00 |
| 5. 50c Gooseneck | 75.00 | 89.50 |
| xx. lc Litle Duchess | 20.00 | 29.50 |
| xx. 5c Little Duchess | 25.00 | 47.50 |
| 6. 10c Golf Ball Vndr | 129.50 | 190.00 |
| 6. 25c Golf Ball Vndr | 149.50 | 165.00 |
| xx. 5c Chrome Sup Chief | 175.00 |  |
| xx. 10c Chrome Chief SP | 152.00 |  |
| 5. 5c Red Skin | 50.00 | 79.50 |
| xx. 10c Red Skin | 135.00 | 149.50 |
| xx. 25c Red Skin | 150.00 |  |
| xx. 5c Big Chief | 90.00 | 115.00 |
| 7. 10c Big Chief | 160.00 |  |
| xx. 25c Big Chief | 199.50 |  |
| 2. $\$ 1.00$ Bell | 550.00 | 595.00 |
| xx. Cigarolla | 40.00 | 60.00 |
| 7. Cigarolla XXV | 70.00 | 89.50 |
| xx. Cigarolla XV | 65.00 | 69.50 |
| 5. 5c Victory Chief | 75.00 | 95.00 |
| 5. 10c Victory Chief | 85.00 | 160.00 |
| 6. 25c Victory Chief | 150.00 | 175.00 |
| xx. 1c 4 Star Chief | 75.00 | 110.00 |
| 2. 5c 4 Star Chief | 75.00 | 109.50 |
| 5. 10c 4 Star Chief | 79.50 | 109.50 |
| 2. 25c 4 Star Chief | 120.00 | 149.50 |
| x. lc Dixie Bell | 35.00 |  |
| 1. 5c Dixie Bell | 50.00 | 89.50 |
| x. 10c Dixie Bell | 60.00 | 80.00 |
| xx. 25c Dixie Bell | 295.00 |  |
| xx. 50c Dixie Bell | 385.00 | 404.50 |
| xx. 5c Victory 4 Star Ch | 115.00 | 119.50 |
| xx. 10c Victory 4 Star Ch | 125.00 | 210.00 |
| xx. 25c Victory 4 Star Ch | 350.00 |  |





## GRITE PHAY PIN GAMTS

| 2. Line Up | 34.50 | 39.50 |
| :---: | :---: | :---: |
| 2. Lite-a-Card | 20.00 | 22.50 |
| 6. Lone Star | 34.50 | 35.00 |
| xx. Lot-o-Smoke | 25.00 | 75.00 |
| xx, Lot-o-Fun | 65.00 | 94.50 |
| xx. Lacky | 15.00 | 79.50 |
| xx. Majors ${ }^{40}$ | 12.50 | 17.50 |
| 2. Majors '41 | 42.50 | 69.50 |
| xx. Mardi Gras | 40.00 |  |
| 1. Marines at Play | 65.00 | 119.00 |
| 2. Marvels Raseball | 75.00 | 94.50 |
| 5. Mascot | 49.50 | 59.50 |
| xx. Merry Go Round | 22.50 | 27.50 |
| 2. Metro -. | 25.00 | 49.50 |
| xx. Miami | 15.00 |  |
| 2. Miami Beach | 69.50 | 79.50 |
| 1. Midway (Rev) | 85.00 | 129.50 |
| xx. Midway (Genco) | 12.50 | 15.00 |
| 1. Miss America (Rev) | 39.50 | 54.50 |
| xx. Mr. Chips | 24.50 | 39.50 |
| 1. Monicker | 52.50 | 99.50 |
| 2. Mystic | 25.00 | 48.50 |
| 1. New Champ | 45.00 | 65.00 |
| xx. Nippy | 29.03 | 79.50 |
| 6. Nite Club (Rev) | 59.50 | 69.50 |
| xx. Ocean Park ... | 15.00 | 24.50 |
| xx. Oh Boy | 24.50 | 32.50 |
| xx. Oh Johnny | 35.00 | 45.00 |
| 2. On Deck | 34.50 | 35.00 |
| 5. Ohlahoma | 125.00 | 279.50 |
| 7. One Two Three '39 | 29.50 | 42.50 |
| xx. One Two Three '40 | 39.50 | 49.50 |
| xx. One Two Three ' 41 | 75.00 | 79.50 |
| 2. Owl | 14.50 | 49.50 |
| xx. Pals | 21.50 |  |
| 2. Paratroop (Rev) | 45.00 | 69.50 |
| 5. Pan American | 54.50 | 64.50 |
| 1. Paradise | 39.50 | 43.50 |
| xx. Parade Leader (Rev) | 34.50 | 49.50 |
| xx. Pep (Rer) | 29.50 | 39.50 |
| xx. Pick 'ent | 24.50 | 29.50 |
| 1. Play Ball | 48.50 | 125.00 |
| 2. Pin Up Girl | 69.50 | 139.50 |
| xx. Play Mate | 32.50 | 39.50 |
| xx. Pastinie (Rev) | 47.50 | 49.50 |
| 5. Polo | 35.00 | 39.50 |
| xx. Pot Shot | 25.00 | 39.50 |
| xx. Powerhouse | 20.00 | 24.50 |
| 6. Production (Rev) | 54.50 | 59.50 |
| 1. Progress | 35.00 | 40.00 |
| xx. Punch | 25.00 | 29.50 |
| 7. Pursuit | 37.50 | 39.50 |
| xx. Pylon | 29.50 | 30.00 |
| xx. Pyramid | 10.00 | 12.50 |
| xx. Ragtime | 15.00 | 25.00 |
| xx. Rats (Rev) | 47.50 |  |
| xx. Rebound | 15.00 | 19.50 |
| xx. Record Breaker | 150.00 |  |
| 5. Red riot | 29.50 | 30.00 |
| 5. Red, White \& Bine | 29.50 | 39.50 |
| 5. Repcater | 30.00 | 49.50 |
| 6. Reserve | 20.00 | 24.50 |
| xx. Rink | 15.00 | 19.00 |
| 5. Riviera | 200.00 | 279.50 |
| xx. Roll Call (Rev) | 45.00 | 69.50 |
| xx. Roller Derby | 25.00 | 30.00 |
| 5. Rotation | 15.00 | 19.00 |
| \%x. Rotor Table | 79.50 | 89.50 |
| xx. Roxy | 15.00 | 27.50 |
| 1. Salute | 35.00 | 49.50 |
| 2. Santa Fe (Rev) | 139.50 | 164.50 |
| 5. Sara Suey | 32.50 | 49.50 |
| xx. Scandals (Rev) | 35.00 |  |
| 2. School Days . | 40.00 | 59.50 |
| 6. Scoop | 24.50 | 39.50 |
| 2. Score-a-Line | 30.00 | 35.00 |
| 1. Score-a-Carcz | 29.50 | 64.50 |
| 1. Score Champ | 27.50 | 49.50 |
| xx. Scout (Rev) | 29.50 |  |
| 7. Sea Power | $45.00$ | 69.50 |
| 2. Sea Hawk | 49.50 | $85.00$ |
| 6. Second Front (Rev) | 79.50 |  |
| 1. Seven Up ....... | 37.50 | 67.50 |
| 1. Shangri La . . . . . . | 79.50 | 179.50 |
| xx. Short Stop | 20.00 | 38.00 |
| 2. Show Boas | 48.50 | 79.50 |
| zx. Side Kick | 15.00 |  |
| 1. Silver Skates | 59.50 | 69.50 |
| I. Silver Spray | 49.50 | 52.50 |


| 1. Sink the Jap (Revv) | 30.00 | 99.50 |
| :---: | :---: | :---: |
| xx. Sixty Grand | 17.50 |  |
| 4. Sky Blazer | 60.00 | 85.00 |
| 2. Sky Chief | 65.00 | 169.50 |
| xx. Sky Line | 20.00 | 37.50 |
| 5. Sky Say | 52.50 | 59.50 |
| 2. Siry Raider (Rev) | 69.50 | 105.00 |
| 2. Slap the Jap | 30.00 | 69.50 |
| 4. Slugger | 49.50 | 69.50 |
| 5. Smak the Jap (Rev) | 20.00 | 35.00 |
| 5. Snappy ' 41 | 39.50 | 72.50 |
| 2. South Paw | 52.50 | 74.50 |
| 1. South Seas | 175.00 | 280.00 |
| 5. Sparky | 45.00 | 49.50 |
| 5. Speed Ball | 35.00 | 69.50 |
| xx. Speed Demon | 15.00 | 39.50 |
| 5. Speedway | 22.00 | 35.00 |
| xx. Speedy | 22.50 |  |
| xx. Sports | 19.50 | 79.50 |
| 1. Sports Parade | 44.50 | 75.00 |
| 2. Sporty | 15.00 | 34.50 |
| 1. Spot a Card | 72.50 | 75.00 |
| xx. Spot Cha (Rev) | 65.00 | 75.00 |
| 4. Spot Ponl | 39.50 | 89.50 |
| sx. Spottem | 25.00 | 39.50 |
| 2. Stage Door Canteen | 109.50 | 229.50 |
| 1. Stars | 65.00 | 94.50 |
| 1. Star Attraction | 48.50 | 74.50 |
| sx. Stop \& Go | 29.50 | 35.00 |
| 4. Stratoliner | 50.00 | 64.50 |
| 4. Streamliner | 150.00 | 260.00 |
| 5. Srip Tease (Con) | 109.50 | 115.00 |
| xx. Summertime | 20.00 | 24.50 |
| 6. Sun Beam | 49.50 | 55.00 |
| 4. Sun Valley (Rev) | 72.50 | 115.00 |
| xx. Supercharger | 22.50 | 24.50 |
| 5. Super Chubbie | 34.50 | 49.50 |
| 1. Super Six | 24.50 | 45.00 |
| 1. Surf Queens | 169.50 | 327.50 |
| 2. Suspense | 190.00 | 195.00 |
| 1. Tail Gunner (Con) | 49.50 | 64.50 |
| 5. Target Skill | 34.50 | 49.50 |
| 2. Texas Mustang | 55.00 | 79.50 |
| 2. Ten Spot | 30.00 | 64.50 |
| 1. Three Score | 35.00 | 39.50 |
| 5. Three Up | 39.50 | 45.00 |
| 5. Thriller | 22.50 | 39.50 |
| 6. Thumbs Up (Rev) | 42.50 | 49.50 |
| 2. Topic - | 65.00 | 89.50 |
| xx. Top Notcher | 14.50 | 29.50 |
| 7. Topper | 20.00 | 29.50 |
| 1. Torpedo Patrol (Rev) | 69.50 | 129.50 |
| 4. Towers | 39.50 | 69.50 |
| 1. Trade Wind (Rev) | 199.50 | 270.00 |
| 2. Trailways | 54.50 | 59.50 |
| xx. Trapeze | 17.50 | 50.00 |
| xx. Triumph | 18.50 | 35.00 |
| xx. Twinkle | 10.00 | 22.50 |
| 1. Twin Six | 39.50 | 69.50 |
| 2. Ump | 34.00 | 39.50 |
| xx. Up \& Up | 25.00 | 29.50 |
| 5. Vacation | 39.50 | 49.50 |
| xx. Variety | 25.00 | 35.00 |
| 2. Velvet | 35.00 | 55.00 |
| 4. Venus | 60.00 | 79.50 |
| 1. Victory | 50.00 | 95.00 |
| 6. Vogue | 24.50 | 25.00 |
| 2. Wagon Wehels | 149.50 | 185.00 |
| 2. West Wind | 62.50 | 69.50 |
| xx. White Sails | 20.00 | 35.00 |
| 2. Wild Fire | 49.50 | 59.50 |
| 5. Wings | 11.50 | 44.50 |
| 6. Wow | 30.00 | 39.50 |
| xx. Yacht Club | 32.50 | 40.00 |
| 5. Yankee Doodle | 75.00 | 175.00 |
| 2. Yanks | 60.00 | 119.50 |
| xx. Zenith | 95.00 |  |
| xx. Zeta | 19.50 | 25.00 |
| 1. Zig Zag | 55.00 | 69.50 |
| xx. Zip | 22.50 | 45.00 |
| 2. Zombie | 55.00 | 59.50 |



## M19IC



R A DIO
FIRESTONE ENTERPRISES, INC.
At Your Service Radio . . . (No Price Sel) CORADIO
Coradio
Tradio . ......... (No Price Set)


COUNTER GAMES
A.B.T. CORP

Challenger ...... . . . . . . . . . $\$ 65.00$
BAKER
Kicker and Catcher (Ie Play)... 49.75
Marvel, Plain
With Ball Gum Vender
Marvel, Non-Coin Operated With Ball Gunı Vender
American Eagle, Plain With Ball Gum Vender
Amorican Eagle, Non-Coin With Ball Gum Vender Gusher (5c Play)
Buddy
Free Play
GOTTLIEB
Dolurse Grip Scale

## ARCADE

AMERICAN AMUSEMENT CO.
Bat a Bal
AMUSEMATIC $\dot{C} O \boldsymbol{R} \dot{P}$.

AMUSEMENT ENTERPRISES, INC., N. Y.
Bank Ball
CHICAGO COIN
Goales
ELECTROMATON, Inc.
Super Triangle
8525.00

EXHIBIT
Card Vendor
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Skill Roll
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GENCO

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Champion Hockey
IDEAL NOVELTY CO.
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INTERNATIONAL MUUTOSCOPE
Photomatic
Voice-O-Granh
Atomic Bomber
JAFCO
Roll-A-Ball
METROPOLITAN COİN MACH INC
Skill Bowl
.....................

## UNE-BALLS

BALLY
Victory Derby
Victory
Victory
Special

## DU GRENIER

## CHALLENGER

7 Column Flat Mach. w. Stand. $\$ 155.50$ 9 Column Split Mach. w. Stand.. 165.50 9 Column Flat Mach. w. Stand.. 171.50 11 Column Split Mach. w. Stand. 176.50 ROWE

Crusader ( 8 Col.) w. Stand. . . . . 145.75
Crusader ( 10 Col.) w. Stand.... . 162.25
U-NEED-A VENDOR
Monarch 6 Col. w. Stand . . . . . . 134.50
Momareh 8 Col. w. Stamd ....... . 144.50
BELLS
BELL-O-MATIC CORP.

| Mills Golden Falls, 5 c . . . . . . . . 8258.00 |
| :--- |
| Mills Golden Falls, 10 c . . . . . 263.00 |

Mills Golden Falls, 25c ........ 268.00
Mills Golden Falls, 50c ... .... 348.00
GRUETCHEN
Columbia Twin JP . . . . . . . . . . 8145.00
Columbia DeLuxe Club . . . . . . 209.50
O. D. JENNINGS

5c Bronze and Std Chiefs . . . . . . . $\$ 299.00$
10 c Bronze and Std Chiefs. . . . . 309.00
25c Bronze and Std Chiefs..... . 319.00
5e DeLuxe Club Chiefs . . . . . . . . 309.00
10c DeLuxe Club Chiefs
25 e DeLuxe Club Chiefs
5 e Super DeLuxe Club Chief..... 329.00
5e Super Deluxe Club Cinief.... 324.00
10c Super DeLuxe Club Chief . . . 334.00
25e Super DaLuxe Club Chiof... 344.00
50e 8iver Eagla
Mitas
Golden Falls
PACE
5 c
5c DeLuxe Chrome Bell . . . . . . . 290.00
10c DeLuxe Chrome Bell . . . . . 310.00
25c DeLuxe Chrome Bell . .
50c DeLuxe Chrome Bell ......... . . 475.00
s1.0n DeI, wre Chrome Beil … 63.5 n
5c Cherry Bell
10c Cherry Bell
25c Cherry Bell
50c Cherry Bell
\$1.00 Cherry Bell
CONSOLES
AMUSEMENT ENTERPRISES
Star Bells
BAKER
5c Baker Pacers Csh Std Mod. 25c Bakers Pacers Csh Std Mod 5c Bakers Pacers Csh DD Mod. 5c Bakers Pacers Csh DD Mod.. 66850
25s Bakers Pacers Csh DD Mod. 747.50
5c Bakers Pacers Chk Sop Std
Mod
5c Bakers Pacers Chk Sep DD Mod
BALLY
5c Draw Bell
25c Draw Bel
Triple Bell
BUCKLEY
Track Odds, DD, JP
EVANS
Bangtails 5c Comb 7-Coin
Bangtails 5c Comb 7-Coin... .8674 .50
Bangtails 25c Comb 7-Coin.. .784 .50
Bangtail JP 671.50
Bangtail JP $\underset{\text { BP }}{ } \dot{\mathbf{P}} \mathbf{O} \mathbf{J P}$
1946 Galloping Dominoes JP
839.50

| 1946 Galloping Dominoes JP . . . 671.50 |
| :--- |

O. D. JENNINGS

Challenger
KEENEY
Bonus Super Bell 5c FP \& PO
475.00

Bonus Super Bell, 5c/25c,
FP \& PO $\ldots$ Bell, $\mathbf{5 c} / 5 \mathbf{5}$,
FP \& PO
Bow Super Bell, $\dot{5} \mathbf{e} / 10 \mathrm{O} / 2 \mathbf{2 5 c}, \mathbf{P} \dot{O}$
(No Price Set)

## C.M.I BLUE BOOK





## REVAMPED ONE-BALLS

All-American Derby. .from-Sport Special,
Big Three Record Time

Dust Whirls Dust Fast Rrack. rom-Sport Page, Blue Ribbon Pastime . . . . . . . . . . . . . from-. . Turf Champs

Race King. . from-Thistledown, Sea Biscuit Rockingham. . . .from-Grand Stand, Grand National, Pacemaker Victorious . . . . . . . . from-Turf Champ War Admiral ........ from-Grand Stand Whirlaway . . from-Blue Grass, Dark Horse,

# IS NOW DELIVERING 

## New or Used

# AM AUTOMATI HOSTESS <br> TELEPHONE MUSIC 

"Gets Locations . . . And Keeps Them! - AND -

AMIMODEL "A" PHONOGRAPH
"The Hit Phonograph of 1946"

## RUNYON IS DISTRIBUTING

> WORKS FOR YOU 24 HOURS A DAY-and DOES IT AUTOMATICALLY and UNATTENDED, ELIMINATING THE SERVICES OF 4 PEOPLE

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SUPPLIES MUSIC TO RESTAURANTS, FACTORIES OFFICES AND ALL INDIVIDUAL MUSIC LOCATIONS

TELOMATIC Meets With Every Requirement of All Telephone Companies in New York, New Jersey and Connecticut
WRITE - WIRE - PHONE FOR INFORMATION!
RUNYON
SALES

123 W. RUNYON ST.
NEWARK, N. J.
593 TENTH AVE.
NEW YORK, N. Y.
956 MAIN ST.
BUFFALO, N. Y.
(PHONF: BIGELOW 3-8777


## YOU'LL SEE HOW

## X

## marks <br> the slot



# BIG SHOW-BIG JOB 

By Herb Jones, Advertising Manager Bally Manufacturing Company



The 1947 Coin-Machine Show Sherman Hotel, Chicago, February 3, 4, 5, 6, 1947-will be the greatest event in coin-machine history - a grand and glorious reunion of a business fraternity which has not assembled in a convention since the distant pre-war days of early 1941.

The sheer size of the Show symbolizes the size of the job which every man in the industry must now tackle, individually and as a group. Our industry has attained a proud position in the ranks of American industry. We are a major industry, a big industry. We look forward to a Big Show-and a Big Job. And the Big Show is the time and place for every operator, every distributor, every manufacturer to get squared away for the big job ahead of us.

First and foremost, there is the job of planning operations during 1947the year which will establish the pattern of industry operations for several years to come. Although the manufacturers provide the raw material for this particular job-the new equipment displayed and offered at the Show-the job must be done by the operators and distributors. They must consider and select and determine the equipment which will insure healthy, profitable operation. And only by attending the February Show in Chicago-by examining closely the offerings of the manufacturers, by discussing equipment with their fellow operators and distributors-can they be sure that they are on the right road to economic success.

Second, operators, distributors and manufacturers must freely exchange opinions on the many problems which face the industry in the period of economic flux through which we are passing. The problems of an industry which is tied to certain definite coindenominations are serious problems in an era of rising prices. The February Show is the time and place for the inter-change of ideas which will help operators to solve these problems.
manufacturers now, at long last, have an opportunity to join forces to do a job which will result in lasting benefits to the entire industry-the job of selling our industry to the American public through the industry public relations program now gathering momentum under the guidance of Jim Mangan, director of the CMI Public Relations Bureau. The February Show is the time and place for every man in the industry to find out what he can do to participate in and advance the public relations program.

Last and, perhaps, most important, is the big job of demonstrating the unity of our industry. Just as every type of equipment - amusement, service and music-will be displayed at the Show, so operators of all equipment, operators from every section of the country, together with their distributors and the manufacturers, can show by mass attendance that the coin-machine industry is truly one of America's big, businesslike industries - and can show by unity of purpose that the industry is resolved to continue as a great and ever-growing industry. The February Show is the time and place to show the world that we are not merely a crowd of men scrambling for the opportunity of the moment, but a united, strong and sound industry.

Remember the time and the place -February 3, 4, 5, 6, 1947-Sherman Hotel, Chicago. Plan now to be there -to see the Big Show-to be in the Big Show-to get primed and pepped up for the Big Job ahead.

## Don't Miss The

 BIGCOIN MACHINE SHOW

## Sherman Hotel Chicago

FEB. 3, 4, 5, 6 - 1947

METAL TYPER DISCS
For Groetchen Typers


We Use Finest Aluminum
Standard Thickness-Satin Finish
PRECISION DIES
by america's foremost toolmakers
Money Back Guarantee
Samples on Request.


1/3 Deposit With Onder
MAX GLASS distributing company
914 diverser
CHICAGO 14, ILL


MANUFACTURING CO. 5737 BROADWAY, CHICAGO 40, ILL.



## New Coffee Vendor Shown In Philly

PHILADELPHIA, PA. - A newly developed coffee vendor which is geared to produce a fresh cup of that beverage every five seconds was recently exhibited here at a showing arranged by the local agency for Business Loans To Servicemen, Inc.
Known as "Kwik-Kafe," the new machine was produced by two former GIs, K. Cyrus Melikian and L. K. Rudd.

The vendor uses concentrated coffee and is hooked up to a nearby water supply system. It is said to be capable of dispensing 400 cups before requiring refilling.
According to Rudd, the machine could be adapted to dispensing hot chocolate, tea and soup, provided that some minor alterations are made, and designers are studying plans to add a doughnut machine to the unit.
Rudd claims the coffee vendor has been "very successful" in operation at test locations which were set up at various football games over a three week period. Eventually, he said, production of 50,000 units is planned with coast-to-coast distribution.

## Milk Vendors Coming

BROOKLYN, N. Y.-An item which appeared in a local newspaper here reported a milk vending machine manufacturer's claim that "the white stuff" would soon be within easy reach in subway stations, offices, factories and apartments.





## PACKARD MANUFACTURING CORP., INDIANAPOLIS 7, INDIANA

HOMER E. CAPEHART, Chairman of the Board



## THE PIONEERS OF THE INSTRUMENTS . .

 THE POLCCY MAKERS OF THE INDUSTRYSee and Listen to Packard's 1947 Models Higher Profits - Lower Operating Expense

Distributors In SOUTHERN CALIFORNIA JACK GUTSHALL DISTRIBUTING CO.

Two Locations To Serve You
1870 W. WASHINGTON BLVD. $\quad \star \quad 640$ - 16 th STREET
los angeles 7, Calif.

* SAN DIEGO, CALIF.

LOS ANGELES
sce


KEENEY
THREE WAY BONUS SUPER BELL GREATEST CONSOLE EVER BUILT


Automatic payout only. Takes in up to 15 coins every play ( 5 coins thru each chute), any coin combination.

Immediate Delivery

## EXPORT TRADE

Our New 1946 Coin Machine Catalog, iust off the press, contains reconditioned phonographs and accessories, most complete coin machine catalog ever offered. Don't fail to send for your FREE copy today.

## I- RECONDITIONED CONSOLES

## LARGEST STOCK OF DEPENDABLE CONSOLES ON THE WEST COAST

| Keeney Super Bells, 5c, F.P., P.O. ${ }^{\text {a }}$ |
| :---: |
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| Mills | Four Bells, Late Heads, 5-5-5-25c | \$525 |
| :---: | :---: | :---: |
| Mills | Four Bells, Late Heads, 5-5-5-5c | 425 |
|  |  |  |
|  | Three Bells, $5 \mathrm{c}, 10 \mathrm{c}, 25 \mathrm{c}$ | 695.0 |
|  | Four Bells, Orig. Heads, 5-5-5-5 | 295.00 |
|  | Four Bells, Orig. Heads, $5-5-5-25 \mathrm{c}$ (Refin.) | ) 350.0 |
|  | Club | . 149.5 |
|  |  | 139.5 |
| Bally |  | 109.5 |
| Mills | Jumbo, Late, F.P., | 159.5 |
| Mills | Jumbo, Late, P.O. |  |
| ills | Jumbo, Late, F.P. |  |
|  |  |  |

## PHONOGRAPHS



## RECONDITIONED SLOTS

## Mills New Golden Falls $\quad$ Write

 Black Cherry Beils (Rebuilt)' Mills Blue Fronts (Refinished) Mills Blue Fronts (Refinished) Mills Blue Fronts (Refinished), 10e... ennings Chief, $\$ 1.00$.........
Mills Vest Pocket (Refinished)
New Columbia Deluxe Bell
Brown Fronts (Refinished), 5 c
New Pace Deluxe Bells
New Pace Deluxe Bells, $\$ 1.00$
New Columbia Bells

## ARCADE EQUIPMENT

Chicago Coin Goalee, Like New ............................. $\$ 395.00$

Mills Panoram and Solo Ye ary Merchandisers
kyfighter.
ew Gottlieb Grip Scale
New Gottlieb G
Genco New Whiz
BADCER NOVELTY CO.
2546 NO. 30th ST. MILWAUKEE 10, wIS. KILBOURN 3030

## Wurlitzer "Know How" Praised

CLEVELAND, O. - Efficiency of the Wurlitzer assembly line was lauded in a lengthy article which appeared in a past issue of "Die Casting," a technical trade journal reported to be widely circulated among technicians
"To the customer who inserts a coin, presses a button and waits to hear his favorite musical recording, the juke box seems like a simple device," the article began. "Actually, an elaborate cycle of mechanical and electrical operations is repeated each time the instrument is played, activating a great variety of gears, cams, levers, pinions and control devices.
"The accurate assembling of these hundreds of parts into a smoothly functioning instrument is a problem in production line efficiency which is being particularly well handled at the North Tonawanda, N. Y., plant of the Rudolph Wurlitzer Company,'

Supported by many illustrations and diagrams, the technical aspect of Wurlitzer phonograph production was discussed in detail, and many of the techniques being followed by the firm were presented for the examination of the magazine's readers as material which they, too, might put to good use in solving their own problems.

From every aspect, the article was favorable not only to the Rudolph Wurlitzer Company, but to the automatic music industry as a whole, serving to recognize that the "engi-neering-know how" as utilized by manufacturers of coin operated phonographs is in the front ranks of Engineeringdom.


## ACTIVE AMUSEMENT MACHINES CO.

900 Franklin Street PHILADELPHIA 23, RA Market 2656

1060 Broad Street NEWARK 2, N. J Mitchell 2.7646

1120 Wyoming Avenue SCRANTON, PA
Scranton 4.6177
"You Can Always Depend Dre Active-All Ways"

## Juke Boxes Tie In With Canadian War Memorial Drive

VANCOUVER, British Columbia, Canada-In their promotion to reach everyone possible, the University of British Columbia has enlisted the aid of music machine operators, who will place special recordings in their machine to publicize the University of Columbia's War Memorial Gymnasium Fund to the public.

Recordings of the traditional U.B.C. theme songs have been made by Richard Hyslop's "Harmony House" orchestra, and in addition to being aired on the radio, will be found in every music machine.

Bob Hughes, U.B.C. student, sings the songs "Hail U.B.C." and "My Gal's a Hullabaloo' for the orchestra.

## Australian JitterBugs Select Best Records In Juke Boxes

SYDNEY, AUSTRALIA-In a Sydney (New South Wales) milk bar (soda fountain, to you) a group of teenage girls and boys wriggled gleefully to the rhythm of a music machine which was playing Vaughn Monroe's rendition of "Let It Snow".

According to reports, tunes and performers rated tops by these Australian jitterbugs are as follows in order of their popularity: "Let It Snow"; Kate Smith singing "Some Sunday Morning"; Bing Crosby and Judy Garland singing "You've Got Me Where You Want Me"; Frank Sinatra singing "I Dream of You"; Perry Como's "Dig You Later"; and strangely enough Glenn Miller's band playing the four year old "In The Mood".

The swing fans estimate that each puts about five shillings (approximately one dollar) in the juke box each week. The milk bar owner wasn't keen to inform outsiders how many sixpences went into the box each week, but gave the impression that the flow was nicely "in the groove"

## Happy Birthday...



VINCENT C. (VINCE) SHAY
CHICAGO - President of Bell-OMatic Corporation celebrates a birthday on November 22.


BY

## THE PIONEERS OF THE INSTRUWENTS ...

 THE POLCY MAKERS OF THE NDUUSTRYSee and Listen to Packard's 1947. Models Higher Profits • Lower Operating Expense * PACKARD PLANOR

## Distributors In LOUISIANA

ANDREW P. MONTE
DAN B. COHEN
A. M. PLA-MOR SALES COMPANY
1000 POYDRAS ST., NEW ORLEANS 13, LA.
(Phone: RA. 6023)

## Rock-Ola Installation In Omaha



OMAHA, NEB. - "Sloppy Joe's," a well known restaurant in this city, is now the scene of one of the larger, completely Rock-Ola music installations in this territory. Twenty wall boxes cover every booth and are placed on the counter as well, while the "Phonograph Of Tomorrow" oc-
cupies a regal position on a dais situated at the head of the room. Joe Turner, the location owner, claims, 'It's the kind of installation that really appeals to the customers. They can now play the phonograph from any part of the place."

Coin-Radios Seen By Hotelmen At Annual Meet
NEW YORK-Hotel executives from all parts of the country this past week viewed coin operated radio and television equipment, when several firms engaged in their manufacture exhibited at the National Hotel Exposition,

IN WESTERN PENNSYLVANIA
AND WEST VIRGINIA
The New AMI
40 SELECTION PHONOGRAPH Is distributed exclusively by |har|rint

AMERICAN COIN-A-MATIC MAGHINE CO. 1435 FIFTH AVE. PITTSBUREH 19, PA. PHONE: ATLALNTIC 0977

## Eckland Claims Bells Should Have Curves

CHICAGO-Everett B. Eckland, designer of "Extrabell" and who is said to have designed more bell-type machines than any other living man, this past week announced that "contour curves" have in his opinion become an integral element in all new bell design.
"For too long," Eckland stated, "the bell has stood up straight, with hard straight lines dominating; the machine has relied solely on the shape and motion of the reels of supply the basic curves which the human eye everywhere is seeking.
"This curve attracts patrons because it is irresistible to the eye. From now on I just can't imagine a modern bell being without at least one good strong 'contour curve'.

 THE PIONEERS Of THE NSTRUMENTS ... THE POLLCY MAKERS OF THE NOUSTRY

See and Listen to Packard's 1947 Models Higher Profits - Lower Operating Expense

# PACKARD PLWOR 

 Distributors In NORTHERN CALIFORNIA GOLDEN GATE NOVELTY CO.ALL OF THE STATE OF ALABAMA FOLLOWING COUNTIES IN FLORIDA: WALTON, OAKLOOSA, SANTA ROSA, AND ESCAMBIA.
STATE OF MISSISSIPPI, SOUTH OF THE SOUTH BOUNDARY OF THE FOLLOWING COUNTIES: NOXUBEE ATTALA, HUMPHRIES, WINSTON, HOLMEA, AND WASHINGTON

## IT'S PACKARD ALL THE WAY

## DISTRIBUTORS IN

WASHINGTON

## $x$

PLAMOR
TEN BALL NOVELTY \& MFG. CO. 1731 SECOND AVENUE NORTH

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## GENCO SHIPS FIRST POST-WAR FIVE BALL GAME

CHICAGO - Genco introduced its first post-war five-ball free play pin game this past week, called "StepUp".

Prior to the war, Genco was one of the most successful manufacturers of pin games, developing a reputation for turning out money making games. Since the war ended, the firm continued manufacturing "Total Roll" one of its pre-war roll down games, which was in great demand.
"Step-Up" is now in production and deliveries are being made to all Genco distributors, according to the officials of the firm.

## It Won't Be <br> Long Now



IRV BLUMENFELD
BALTIMORE, MD.-Irv Blumenfeld, The General Vending Sales Corp., distributors in this city, will be ready to invite his friends and customers to a formal opening of their new building some time in December, he claims.

Blumenfeld and his associates, George Goldman and Harry Hoffman, have been planning this party for quite a long time now. The building is almost ready, except for a few minor details.

Official opening date will be publicized at the proper time.
The firm are exclusive distributors for Aireon Manufacturing Corp., Daval Products, D. Gottlieb, Exhibit Supply, O. D. Jennings, and Amusement Enterprises thru this territory.

## New York State Ranks Fifth In Steel Production

NEW YORK-Manufacturers in the eastern section of the country will soon be able to acquire their steel needed in the production of their equipment from steel producers in New York State.

Steel production in this state has expanded to a point where it now ranks fifth of all steel producing centers.

This information is important to eastern manufacturers of coin operated equipment, who have to use steel in their machines, as not only will it facilitate deliveries, but will be more economical as the steel industry contemplates shipping on an f.o.b. mill basis.


THE PIONEERS Of THE NSTRMMENTS ... the policy makers of the noustry

See and Listen to Packard's 1947 Models Higher Profits - Lower Operating Expense



CMI Show Feb. 3 to 6

## COIN MACHINE MOVIES

 for regular panorams and solo.vues REELS OF 8 AND 6 SUBJECTS Our Films Get The Dimos RICE $\$ 32.50$ TO $\$ 38.50$ Par Reol PHONOFILM3331 No. KNOLL DR., HOLLYWOOD 28, Cal.

## MATHENY SPECIALS

NEW - IMMEDIATE DELIVERY
Chicago Coin's SPELLBOUND ......................... $\$ 325.00$ Pioneer Bubbles ................................................................................................ 279
United Rlviera United Rlviera 279.50 United Oklahoma Bally Surf Queens Marvels Frisco... Exhibit Big Hit. Genco Total Roll Bally Victory Derby
Mills Vest Pocket Mills Vost Pocket Chicago Coin's Goalee Bells............................................

USED GAMES
Midway
Pln-Up-Gir
Pln-Up-Gir
Attontion
Spot-A-Card
Groadcast
Exhibit Action
Yankee Doodle


## MATHENY

VENDING COMPANY, Inc.
564 West Douglas, Wichita, Kans.

## Price Boost Seen On Scarce Metals

WASHINGTON. D. C.-The first reaction to the ending of price control found the nation's industrial leaders planning orderly adjustments, though the effect the measure is having on critically scare items, including those required by cointrade manufacturers, indicates some sharp rises in the price of these materials.

According to "The Journal of Commerce," a leading business newspaper, the scarce items among nonferrous metals and steel will shoot up sharply, tho it was admitted that immediate price advances in finished goods "are difficult to estimate."

Reflecting the price decontrol move was the sharp boost tagged to lead and zinc, both of which are commodities extensively used by the coin machine industry. The price on these items have already been bumped $20 \%$.
Coincidental with the decontrol measure, leaders of the copper industry, a critically scarce product, announced they would now be able to meet the world price, which has been so high that under price regulation American copper interests were unable to compete with foreign buyers, who were not handicapped by such law.

As a result, copper is now expected to become more readily available to manufacturers who require the product, tho, in turn, prices are expected to be advanced.

In the steel industry, observers believe that prices will not rise over an average of seven to ten per cent, tho with price ceilings removed, "The Journal of Commerce" said that bidding by users of scarce materials against each other is widely expected to increase greatly.

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Here is the cleanest, most beautiful deal you have ever seen. The merchandise is worth over $\$ 70.00$ and is put up on a good looking, colored foil covered pad with chromium framing. This fast moving, profitable deal should be in every one of your locations.
Deal consists of a 2000 hole board 5 c sale and 21 premiums!
DEAL TAKES IN ............................... $\$ 100.00$ - PAYS OUT
6 Reynolds Rocket Pens $\quad 6$ Pocket Knives
2 Ladies Compacts $\$ 5.00$ each
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Duraluminum Cigarette Lighters
Consolations $\$ 10.00$ or 40 packs
rRICE OF DEAL COMPLETE:


5 Deals
12 Deals ..................................... $\$ 39.95$
Definite Profit
Definite Profit $\qquad$ $\$ 44.05$

Definite $\$ 48.05$ Send in your order at once with a $\$ 5.00$ check or money order, balance C.O.D. Write Dept. $C$ for Catalogue of Salesboards and High Profit Deals.

> A. N. S. Scles, Inc.
> 3/2 8. Market shoed Elminc, N. Y. 20 Snceculpel Yeous Sonumq Opencors

## Thanks, Folks!

Yes, thanks much for bearing with us during the strike which closed our plant for nine weeks.

It's all over now, and our employees are streaming back into the plant.
We appreciate your patience during our plant shutdown, and will put forth every extra effort to rush machines to you.

## CMI-

## Please Check

HOLLYWOOD, CALIF.-It was recently announced in the trade press of the motion picture industry that a new film is being planned having to do with murder in a juke box factory.
Cointrade leaders here have suggested that this is a top example of what might well hamper the public relations betterment program upon which the industry is now engaged.
"This is a case for the Public Relations Bureau to investigate," remarked one well known coinman, "and, if it is found, that the film is to show our industry in a poor light, they should take some action to prevent it."

## Bells Stolen From American Legion Post

CHAMBERSBURG, PA. - The local American Legion Post here was the recent victim of a robbery in which its four bell machines were carried away.

Borough police placed the loss at $\$ 1475$. They said that each machine was valued at $\$ 300$, and they contained an estimated $\$ 250$ in cash.
Roberts Greets Bayne


CHICAGO - Henry T. Roberts (right), Vice President of the United States Vending Corporation, headquartered here, recently welcomed back Lt. Col. Clarence J. Bayne after five and one-half years of military service.

Members of the cointrade will remember when Col. Bayne "volunteered for a year's service" with the famous Chicago Black Horse Troop in November 1940. During his service in the Cavalry and Army Air Forces, Col. Bayne saw most of the 48 states and, as he put it, "Too much of the Southwest Pacific," when he participated in the invasion of the Philippines.

With Col. Bayne back as sales manager of the U. S. Vending Corporation, he will go all out again as the "team" with Henry Roberts in presenting to the trade the firm's electrically selective refrigerated vendor, to be introduced through their distributors very soon.


BY

## THE PIONEERS OF THE INSTRUWENTS ... THE POLCY MAKERS OF THE NDUSTRY

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## FRANKEL DISTRIBUTING CO. ROCK ISLAND, ILLINOIS OMAHA, NEBRASKA SIOUX FALLS, SO. DAKOTA DES MOINES, IOWA

# WILL ASK "NATIONAL TAX COUNCIL" be CREATED AT SHOW <br> <br> Leaders Of Ops' Assns. To Ask CMI To Set Up Such Agency <br> <br> Leaders Of Ops' Assns. To Ask CMI To Set Up Such Agency As Part Of Present "Public Relations Bureau" 

 As Part Of Present "Public Relations Bureau"}

NEW YORK-Word reaches The Cash Box from various association leaders thruout the nation that a concerted move will be made during the Coin Machine Show in February, 1947, to have CMI (Coin Machine Industries, Inc.) create a "Noin Machine Industries, Inc.) create a "National Tax Council" (as urged by The Cash Bow for more than four and
a half years) as part of the new "Public a half years) as part of the new "Publ
Relations Bureau" now in operation.

These coinmen are of the belief that a "National Tax Council" is part and parcel of a "Public Relations Bureau." They claim that without the necessary public relations work there is little that tax experts can do to help coinmen in any territory where taxation of an inequitable and excessive nature strikes.
They also point out that in more cities and states there are now moves under way to tax coin machines for as much as they can possibly stand. This, these men they can possibly stand. This, these men explain, coupled with lower collections, creased cost of new equipment, will simply push operators out of business.
One noted leader reports, "No coin machine operator can stand much more taxes than he is now enduring. Even the various tavern owners' associations know this and have come in to help this industry wherever called upon to do so. They, too, realize, that they will lose by the coin machine operator paying greatly increased taxes which must, of greaty increased taxes which must, of
But this fact that today most coinmen are taking their taxes, wherever they are heavy, off the top of the takestill doesn't mean that they can continue to do so forever. Should more and higher taxation come into effect, in many heavily taxed territories, these operators will simply have to go out of business.

Everytime higher taxes are placed into effect in any territory it means that so much more of the gross receipts are being lost to the operator and the storekeeper. The receipts aren't great enough today to even arrange for commission changes to even arrange for commission changes
in certain sections of the country. "If in certain sections of the country. If more is removed-how in the world will ably in business?"-one leader asked.
A well known west coast association director stated, "The time has come when we must, as an industry, recognize the fact that we cannot longer continue to pay more and more taxes than we are doing at present. We must call a halt somewhere. We must arrange for a uniform and equitable taxation program to replace the various and differing taxes which the average coin machine operator is enduring. No one in this industry complains of paying fair and equitable taxes to county, state, city or village. taxes to county, state, city or village. understand our side of the picture, too. Therefore, it is necessary that our new 'Public Relations Bureau' take over new work immediately and create a 'National Tax Council'-so that all operators will have one source to go to when they are again faced with greater and inequitable taxation."
The tax problem does not stop at one section of the industry. Amusement machine coinmen, automatic music men and rending and service machine men are all interested in seeing to it that a "National Tax Council" is put into immediate operation.
They are all of the belief that they must have a source where they can obtain the advice of experienced tax expertsmen who have collected and preserved records, precedents, data, ordinances, cases, and all other information they will require to fight any further taxation.
It seems very logical to these coinmen that the "Public Relations Bureau" created by CMI should be the one to take over a "National Tax Council". They will make every possible effort, they report, at the coin machine convention in pebruary to bring this about.


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# Amusement Enterprises Begin Deliveries On New Counter Game 



IRVING KAYE
NEW YORK - George Ponser and Irving Kaye, Amusement Enterprises, Inc., this city, announced that their firm is now delivering "Whirl-ABall", their new, entirely mechanical counter machine.
Ponser and Kaye have adapted their game from the old "Whirlwind" under a license from Howard Peo of Rochester, N. Y. Naturally, Amusement Enterprises' version of the Peo game is improved greatly both mechanically and visually. "Whirl-A-Ball" now appears in a modernized streamlined cabinet, and is slightly larger than the original machine made so many years ago.
"In addition to modernizing the game," states Ponser "we have installed an air pressure plunger that permits the player to push it, resulting in quieter and more accurate play. The intriguing, drawing, money making play of the old "Whirlwind" remains, but our game, being so much more attractive, will definitely get a much greater play then ever before."

Those coinmen who were in the business in 1930 will remember Howard Peo's "Whirlwind". It is admitted that this game was the first produced in large quantities and dis-

## New York State Population Greater

NEW YORK-Altho it may have appeared in recent years that New York State has been losing some of its population to other parts of the country, a recent survey by The Journal of Commerce indicates that exactly the reverse is true.

Since the war many manufacturers who were situated in the Empire State, not only continued its plants, but actually expanded its facilities. In addition, many other industrial companies moved into the state. Available surplus war plants were grabbed up quickly wherever they were suitable or easily reconverted to peacetime production.

Coinmen in the Empire State have not lost any revenue by the shifting of population, and except for the brief period of reconverting the plants, have continued on with their business. It is stated that due to the better type of worker employed, higher pay is carried home by them.


GEORGE PONSER
tributed thruout the entire country. Many coinmen claim it was the forerunner of the modern coin machine era.

## ''ECONOMIZE WITH ECONOMY" <br> PARTS and SUPPLIES FOR

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## Wurlitzer 1015 Featured In Movies



NEW YORK - The new Wurlitzer phonograph, model 1015, takes a prominent role in the recently released Paramount Pictures short subject, "Love In Tune." Providing the melody that comes out of the juke box in the film is the Hal McIntyre orchestra for which the youngsters are seen contributing their coinage and the number they do, "Thirty

## Stepping Fast...


B. I. COVEN

CHICAGO-Ben Coven, Coven Distributing Co., this city, is now in the fastest action he's ever experienced. With Bally Manufacturing Company turning out their new consoles, 1balls, and a new five-ball on the way, Coven is scurrying around seeing that his customers in Northern Illinois, Wisconsin and Indiana are being serviced with $100 \%$ efficiency.

## Union Juke Box In

ATLANTIC CITY, N. J.-The pickets, the union and the operator who had been told to remove his machine in favor of a firm which was not union affiliated have been declared the winners in a controversy which recently raged here and was detailed by the local press. The contesting companies had been Music Box Enterprises (union) vs. Fun Amusement Co .

Miles An Hour," is one they have on wax under the Cosmo Records label. It was said by a spokesman for the recording firm that an extensive promotional campaign for the disk is being planned for use in various cities, with Wurlitzer music merchants possibly tying in to the Paramount film attraction.
Popcorn Vender Shown In Chicago
CHICAGO-A new popcorn vendor, said to be the first completely automatic unit to be successfully demonstrated, was shown here recently before a cointrade audience.

Called "Minit-Pop," the machine is manufactured by the Viking machine and Tool Corp., Belleville, N. J. According to Edward C. Leeson, General Sales Manager, the unit has taken seven years to perfect.

IMMEDIATE DELIVERY OF THE NEW AND IMPROVED AIREON PHONOGRAPH AND ACCESSORIES.
NEW WALL BOX REPLACEMENT COV-ERS-FOR SEEBURG WIRELESS OR 3 WIRE BOXES - $\$ 5.95$.
FIBRE MAIN GEARS FOR SEEBURG AND WURLITZER (Less Hub) GUARANTEED PERFECT - SAMPLE - $\$ 3.95$ QUANTITY PRICE - $\$ 3.00 \mathrm{EACH}$.
MOST COMPLETE PHONOGRAPH REPAIR DEPT. IN THE CITY.

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PIONEER DIST. CO.
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Now Showing
TRIPLE BELL $\begin{gathered}5 \mathrm{c}-10 \mathrm{c}-25 \mathrm{c} \text { or } \\ \mathrm{Any} \\ \text { Combination }\end{gathered}$ DRAW BELL CONSOLE BIG LEAGUE SENSATIONAL VICTORY SPECIAL - VICTORY DERBY



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## Canadian Town Issues License Fee For 1st Time

VANCOUVER, British Columbia, Canada - One of the few remaining districts in Canada which has not required licensing of coin operated equipment, has now passed legislation taxing all types of equipment. The iviuncipality of Surrey, just across the rraser River from Vancouver, is out after new sources of revenue.

All machines are included in the measure, music machines, amusement machines, and vendors. A fee of $\$ 5$. per year will be collected from machines vending merchandise (cigarette, tobacco, candy). Juke boxes and other amusement machines will be taxed $\$ 20$. a year.
The operating companies running music and amusement equipment have agreed to pay the necessary license. All applicants for licenses will be referred to the Chief of Police to make sure no pin ball machines, contrary to the provisions of the current code, is licensed.

In addition, the law body has ruled that persons under 17 years of age will not be permitted to play the amusement machines.

## Advises Studio Music Ops On Binding Records

Here is a very interesting discovery made by Howard Dolph of the H. W. Dolph Distributing Company, Tulsa, Oklahoma, AMI distributor. Howard believes he has found a real money saving item for binding records used in Automatic Hostess studios.

## Howard states:

"Last week I discovered that there is such a thing as $3 / 8$ " width white scotch tape and I finally found a roll. The results are perfect. All the bad features of adhesive tape are eliminated and a few new good features added. At retail it costs $\$ 1.05$ for a roll and a roll will do 78 records. In wholesale lots, through a jobber it costs 85 c a roll in lots of 48 rolls.
"If you want to try it yourself, lay a record on a small size turntable, start the tape, and stretch it tight as you go. You don't even have to pat the edges down as you go because it automatically lays down tight. If you get hold of a dry roll and it won't stand stretching without breaking, place the roll in a tight can together with a damp cloth overnight and then watch the results."


## Back On The Job



MIKE MUNVES
NEW YORK - Mike Munves, who went away three weeks ago for his first vacation in over 30 years, returned to his desk Monday, November 11.

Mike had originally intended to rest at Hot Springs, Ark., for only two weeks, but something or other kept him away for an extra week. Maybe it was the novelty of doing nothing that so appealed to him.

Now that Mike is back on the job, his brother Max is planning to leave the offices for a few weeks.


## Musical Minutes Attracts Visitors



JOHN A. FITZGIBBONS
NEW YORK-Jack Fitzgibbons, head of Musical Minutes, Inc., and Johnlee System reports that since the announcement of their individual wired music system some weeks ago, he has been swamped with inquiries from all over the country.
In addition, many of the larger out of town music distributors and operators have visited his elaborate showrooms for more detailed demonstrations.

Like every other manufacturer, Musical Minutes' production is not everything they would desire, but Jack Fitzgibbons states the firm will be making deliveries very shortly in fairly good quantities.

# Alien Patent List Made Available 

Justice Department Offers Publications With 37,000 Enemy National Devices

WASHINGTON-The Department of Justice announced this past week the Office of Alien Property will sell to American citizens for $\$ 10$ publications containing 4,000 pages summarizing 37,000 mechanical and electrical patents seized from enemy nationals.

An analysis of 800 licensees' reports shows that the value of production in 1945 under patents licensed by the Office of Alien Property exceeded $\$ 100,000,000$ and that licensees were engaged in nearly every branch of American industry and located in most of the States. Nearly half of these licensees were small businesses.

The patents cover electricity and electronics, machinery and metal working, aeronautical and automotive, foods and food machinery, textiles and textile machinery, packaging machinery and materials, agricultural equipment, process industries equipment and materials, printing and toys.
Among the 37,000 patents are some which are being returned to their former owners who live in countries which were occupied during the war. Most of the remaining patents are available for license on a royalty-free, non-exclusive basis for the remaining life of the patent, the Attorney General said.

An administrative fee of $\$ 15$ is charged for each patent licensed. A few of the patents have expired and, therefore, can be used without a license.


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## MGA Will Hold Big Banquet

NEWARK, N. J.-Following the custom of many other cointrade groups throughout the country, the Music Guild of America, statewide association of New Jersey music operators, announced this past week that its Board of Governors is now making plans to stage its first annual Banquet and Show sometime in March 1947.
Coincident with the declaration that such an affair is being planned, the group announced that reservations for tables from members and firms connected with the industry are now being accepted and, with a large turnout expected, the seating arrangements would be established on a first come first served basis.
LeRoy Stein, Managing Director of MGA, told The Cash Box this past week that a place for the affair was still to be decided upon. Complicating is the fact that the association is state wide with a membership widely scattered by the distances involved. The place to be decided upon must therefore be convenient to all.

As soon as the place is named, the Board of Governors will specify the date of the occasion, said Stein.
Invitations to the recording companies to provide talent for the fete will soon be distributed, it was said, and Stein admitted he was particulaly anxious to get Peggy Lee of Capitol Records, Monica Lewis of Signature, and Gordon MacRae of Musicraft. "They were the artists who clicked so well at the New York show," Stein admitted, "and I know our New Jersey members should get to hear them too."

## Heath Distributes Parts Nationally



ED HEATH
MACON, GA.-Ed Heath, Heath Distributing Co., this city, has been acquiring a national reputation as a supplier of parts and supplies for all types of coin operated equipment.
"Our parts department" claims Heath "is the most complete in the nation, and we have been concentrating on this division of our business for many months."

In addition to the parts department, Heath's company is distributing equipment for some of the nation's foremost manufacturers.
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WICO CORPORATION
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HARRY MARCUS COMPANY
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See Us For Your Coin Machine Parts


## Deluxe Music Systems

 Expanding OperationsNEW YORK-Norman L. Goldberg, Deluxe Music Systems, Brooklyn, N.Y. recently joined up with the Automatic Music Operators Assn. Goldberg, previously operating amusement equipment only in the city, has now expanded and includes music in his route. He intends to increase his game operation continually, but feels that the music equipment makes his route more all inclusive

## FOR SALE <br> mills Vest pockets CHROME <br> $\$ 49.50$

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DRILLPROOF PLATES.
YOUR CHOICE - $\underset{\substack{\text { Diamond Ornaments }}}{\text { Cher or }}$
GENUINE CHROME (PERFECTLY PLATED)
SURF BLUE WRINKLE CHOCOLATE WRINKLE
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## Toledo Pingame Ops Form Assn.

TOLEDO, O. -Pin game operators in this city have announced the organization of the Toledo Amusement Machines Association, a new trade group which has already set up a code of ethics and has pledged itself to halt unfair practices among local members of the trade.
Official organization of the group took place at a meeting held recently in the Hillcrest, at which time officers were elected, a charter was adopted and the code of ethics, which includes provisions to stop unfair practises by members against the city, location owners and each other, was drawn up.
Elected president of the new assocation was Roy Kerr of the $R$ \& $K$ Sales Company; Merle Five of the Main Novelty Company was elected vice president; Roy Olrich of the Toledo Magic Music Co. was installed as secretary, and Bernard Jacoby, a local distributor, will serve as treasurer.
In addition a Board of Trustees, composed of five members, each representing a different firm, would oversee the elected officials for the time being. The meeting was presided over by Dan McCullough, an attorney, and had been called by Merle and Ray Five, brother owners of the Main Novelty Co.

According to "The Blade", the newspaper which reported the meeting, a proposal that dues of 10 cents a machine per month be levied was opposed by the Five Brothers, who, it was said, claimed they have 300 machines spotted throughout the city. Instead, they offered a counter-proposal of setting dues at $\$ 5$ to $\$ 10$ per month per member. Smaller ops, however, held out for the per-table basis.
McCullough told the assemblage that special assessments, in addition to dues, would have to be levied "for the good of the association and to continue in business."

## Moves To New Bldg. Soon



WM. R. (BILL) HAPPEL
LOS ANGELES, CALIf.-Bill Hapbel, Jr., Badger Sales Company, here, is eyeing the construction of his new building, which is almost ready for occupancy.
Happel is leary of making a definite date for his moving, but hopes to be located there very soon. "As everyone knows" states Bill "so many obstales arise in construction these days, that no definite time can be alloted to complete the job. However, I'll be moving soon, and the trade will be notified of the exact date."


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## Mills Sales Co., Ltd. Entertains Guests At Portland Opening


"Chow Time", the generous buffet luncheon that was served at the opening of the Mills Sales Co., Ltd., branch in Portland, Ore., drew a host of operators and their friends, and many other local members of the cointrade to the hugely successful affair.

MOTORS REPAIRED WURIITER-AMI OLA - MILLS. Rewound to Factory Specifications. hours after arrival.
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CHICAGO COIN MACHINE COMPANY 1725 W. DIVERSEY BLVD. CHICAGO 14, ILL.

PORTLAND, ORE. - Following the opening of their newly established branch in this city, Warren H. Taylor, General Sales Manager of the Mills Sales Co., Ltd., reported: "The main demand at the present time seems to be for one-ball tables and the Mills bell machines, with great interest being directed particularly on the new Mills 'Dollar Bell,' which is being manufactured by the Mills Sales Company in our main plant located in Oakland."
The new branch, situated at 600 S.E. Stark Street, is under the direction of Frank Sandberg, it was said, and marks another important step in the firm's expansion program, which some months ago witnessed a grand opening of a branch in Los Angeles to cover the Southern California territory.

Congrats All Over...


PORTLAND, ORE.-After receiving the congratulations and good wishes of the many coinmen who attended and added to the success of the opening of the Mills Sales Co., Ltd., branch in this city, A. H. Bouterious, General Manager of the firm (left), Frank Sandberg, manager of the new office, and Warren H. Taylor, General Sales Manager for the company, took time out to congratulate each other on the part each played in making the important move possible.
 PACKARD PLA-MOR is by far the BEST machine on the market!
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## Tacoma Newspaper Runs Editorial On Pin Situation

TACOMA, WASH.-The controversy over pingames which has been raging here for the past several weeks developed a new twist recently when the "News-Tribune" published an editorial under the heading "City Owned Pinballs."
"From all the sound and fury coming from the city hall over the pinball machines," they declared, "Tacomans can arrive at no other conclusion than that their operation is extremely profitable. After all a gadget which can afford to pay a couple of hundred dollars a year in license fees, plus location taxes, the state's 10 per cent, and furnish profit for owners and operators, should be treated with due respect in these times of crimped city revenues.
"Some municipal ownership enthusiasts are urging that the bus line be taken over. Why take a chance? Why not a sure thing like ownership and operation of the pinballs? Remember, they are licensed and therefore legal."


## Cigar Vendors Fifty Years Old

This month marks the fiftieth anniversary of the invention of the first coin operated cigar vendor.
It was in 1896 that George E. Emerson developed his machine to the point where it met existing specifications and requirements of the U. S. Internal Revenue Bureau.

## Phony Vending Deals Hit By Press And Better Business Bureau As Victims Mount

BUFFALO, N. Y.-Sharpers and fly by night characters who have tacked themselves onto the coin machine industry and are victimizing people with phony vendor propositions were hit hard by this city's Better Business Bureau and the "Courier Express," a leading daily newspaper, when the pair combined recently to prepare a news story on the situation as it is shaping up here.
To the credit of both parties, the story spoke of the sharp differences between established cointrade firms and products and those who have been using the industry as a cloak to put across their netarious schemes

The entire story as it appeared in the "Courier Express" is reprinted below.
[Driven out of Buffalo last year by an expose in The Courier-Express, the vending machine racketeers are attempting to re-establish a foothold here, preying on a reputable business and holding out a get-rich-quick lure to veterans and former war workers, Harold W. Webber general manager of the Better Business Bureau, warned yesterday.

There are thousands of vending machines, or automatic merchandisers as they are officially known, in Buffalo, dispensing stamps, candy, cigarets, and even food, and practically all of them are on the up and up, according to Webber. His warning is aimed at high pressure promoters who seek to sell inferior equipment and reputedly established routes to unsuspecting persons.
"It is uncanny," he said, "the way a lot of persons who would hesitate a long time and weigh the matter carefully before investing their savings in a retail store or other business will throw their money to these smooth vending machine promoters in the hope of making a lot of money fast without working for it."
Joining in the campaign to oust these high pressure salesmen, a spokesman for the automatic merchandising industry pointed out that the legitimate business depends for its profit on volume sales and warned that the person who buys a dozen or so machines, even if they were all they are claimed to be, couldn't possibly become rich overnight, as the unit profits are counted not in pennies but in fractions of pennies.

Complaints from victims of this high pressure sales campaign indicate that the machines sold are put out by fly-by-night manufacturing companies, are defective in workmanship and are far from being thief-proof. They are said to jam easily and are capable of ejecting "jackpots" by the manipulation of a penny or even a piece of cardboard. Also the established routes claimed for them are frequently a myth.
"Fortunately," said Webber, "the prospective victim can easily check up on the deal and separate the wheat from the chaff in the vending machine game if he will take the time to investigate before he pays out his money. He should check the manufacturer of the machines and get a case history from each location on the 'established route.' If he is still in doubt, he can check with the Better Business Bureau."]


THE PIONEERS OF THE INSTRUMENTS ... THE POLLCY MAKERS OF THE INDUSTRY

See and Listen to Packard's 1947 Models Higher Profits • Lower Operating Expense


Distributors In SOUTHERN CALIFORNIA PAUL A. LAYMON, INC. 1503 WEST PICO BLVD., LOS ANGELES 15, CALIF.


AL SEBRING

THE FINEST EQUIPMEENT AT LDWEST PRICES - ALWAYS! NEW GAMES-IMMEDIATE DELIVERY Superliner
Fast Ball Spellbound Big League
Surf Queens Surf Queens Opportunity
Frisco Grand Canyon Streamliner

Gort. Grip Scale Daval Free Play American Eagle Grootch. Columbia Mills Black Cherry Evans Bang Tail Flash Hockey Slot Safes
Many Others! Write for Complete List of New and Used Machines
Terms: 1/3 Deposit, Balance C.O.D.
SPECIAL ATTENTION GIVEN TO EXPORT ORDERS

# Hamorized Cabinets 

2/5 or 3/5 Pay Sc, 10c or 25c Play

Formerly \$39.50

## NOW ONLY



50

- Fits All Mills Escalator Bells!
- NEW WOOD CABINET of solid oak
- NEW reward plate
- NEW drill proof lining
- NEW money and coin cup
- NEW denominator
- NEW club handle

4 attractive colors:

- Brown-Gold
- Blue
- Red
- Rose

This Price Good Only While Cabinets Last! MONEY BACK GUARANTEE IF NOT SATISFIED!
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PAUL F. JOCK

Paul F. Jock says...
Greetings Indiana Operators We are proud and privileged to announce our appointment as Exclusive

INDIANA Distributor for . . .

## AMI MODEL "A" PHONO

## AND

## NEW "AUTOMATIC HOSTESS"

"THE BEST IN THE FIELD"

PERSONAL MUSIC CORP.-The Best in "Measured Music"
We Are Also Distributors For the Following
H. C. EVANS \& CO. - PACE MFG. CO. - CHICAGO COIN MACHINE CO. - J. H. KEENEY \& CO. - WILLIAMS MFG. CO. EXHIBIT SUPPLY CO. - D. GOTTLIEB \& COMPANY
We Are Now Making Immediate Delivery - Don't Forget - All-Ways See Us First For The Best Deals! . . . WRITE!-WIRE!-PHONE!
P-J DISTRIBUTING CO., INC.
821 N. ILLINOIS ST.
(Tel. Riley 5265)
INDIANAPOLIS, IND.

## Jukes In Dep't Stores

 Seen As Trade AidDETROIT. MICH.-The use of juke boxes by leading department stores thruout the nation to perk-up teen age departments has been taken up by one of the larger stores in this city, it was recently revealed.
The machine will be placed in a "Saturday headquarters" for the youngsters where they can dance and shop in the same place.
Music ops here who have been told about the plan have expressed themselves as being in wholehearted support of this and like moves. It is felt that the phonos in the store attract lots of attention to the equipment and promote play in commercial locations.

## Don't Let It Happen . . .

PATERSON, N. J.-The Excise Commission of this city has announced that a crack down campaign is now being waged against locations which permit their juke boxes to operate on full volume, causing neighboring residents to be disturbed.

## "Telequiz" Nets Big Press

NEW YORK - "Telequiz", the new coin operated question and answer machine, has been receiving heavy attention in the nation's press.
Reports from all over the country indicate that the machine has stirred up big interest among the newsmen, and their readers, and many lengthy stories describing it have appeared.


Distributors In SOUTHERN TIER OF NEW YORK STATE and NORTHEASTERN PA.

## PLA-MOR MUSIC CO.

47 STATE STREET
BINGHAMTON, NEW YORK
(Phone: 4-4522)
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## Eaton Checks Ten-Cent Play Through Detroit Territory

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de witt (doc) eaton

DETROIT, MICH. - DeWitt "Doc" Eaton spent the better part of the past week in this territory going the rounds with Max Marston of Marston Distributing Company, AMI distributors in Michigan, investigating prominent installations of AMI phonographs featuring ten cent play, three-for-a-quarter.

Marston states: "I have found that though the public doesn't accept ten cent play all at once, in my locations it is simply a matter of staying with the idea long enough to let the new kind of play take hold. On a phonograph which plays both sides of every record and affords forty selections in all, the public very quickly realizes that the instrument justifies the higher price per play."
Eaton said he is very enthusiastic over the growth of the ten cent idea which he has been formally sponsoring for the past several months. "Before many more months have passed you will see most of the better installations all over America running on ten cent play, three-for-aquarter," he declared.

CMI SHOW - FEB. 3 TO 6



Don't Wait! Act Now! Today!
Get on the Bandwagon for Bigger Profits WITH

## COIN OPERATED RADIO

 FOR HOTELS AND MOTELSThe Greatest Returns for Smallest Investment.
IMMEDIATE DELIVERY - ANY QUANTITY TERRITORIES OPEN - DISTRIBUTORS WANTED

249 EAST 1st STREET
JAY BULLOCK ENTERPRISES
LOS ANGELES 12, CALIF.
Phone: TU. 6505



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Phono Makes Friends


CHICAGO - Bob McGrew, playing the Camellia House of the Drake Hotel, "puts it there" with competitor Freddie Nagel, who's appearing at the Empire Room of the Palmer House, in front of the AMI phonograph at the showing held recently by Automatic Distributors, AMI distributors in this territory.

Truck Rate Rise May Hit Cointrade In East
NEW YORK--Of interest to coinmen in the Eastern area of the country is the report that trucking firms located here are pressing for an increase in rates from 8 to 25 per cent.
The rise was asked by members of the Middle Atlantic States Motor Carriers Conference at a meeting held here recently with representatives of industrial shippers.
 + P10\% PACKARD * PLAKOR

STEP-UP is the creation of GENCO, for 18 years a leader in the coin amusement field. STEP-UP is Genco's first post-war Five Ball Free Play game . . . an easy-to-pick stand-out as a strong money-maker.
STEP-UP has "Playing Power" . . . power to attract and hold interest. Power to draw greater Profits. STEP-UP FEATURE PLAY PRINCIPLE that makes it another GENCO "great" in its long list of successful pin games.
They go together-GENCO GREAT GAMES!

ORDER FROM YOUR NEAREST DISTRIBUTOR CJ BU BUILDS GREATER GAMES
2621 NORTH ASHLAND AVENUE CHICAGO 14, ILLINOIS

## CORRECTION

THE M. S. WOLF COMPANY, WHO ARE ALSO HANDLING BALLY GAMES, ARE NOT THE WEST COAST DISTRIBUTORS AS SEEMS TO BE INDICATED IN THE ITEM ON PAGE 55 OF LAST WEEK'S ISSUE.

PAUL A. LAYMON, INC. AND JACK R. MOORE COMPANY ARE BALLY DISTRIBUTORS IN THEIR RESPECTIVE TERRITORIES.

## Big Biz For Restaurants

NEW YORK - Members of the trade with restaurant locations may well take note of the opinion that eating establishments are currently enjoying the most prosperous era in its history, according to George R. Le Sauvage, president-elect of the New York State Restaurant Association. What's more, Le Sauvage said the business had little to fear in the near future.
Coinmen might pass those comments on to theị location owners should they be grumbling that $70-30$ would knock 'em out.

## Feted By Trade



CONNIE HAINES
CHICAGO-Connie Haines, the Mercury recording star, was guest of honor at a cocktail party held in the Four Georges Room of the Hotel Sherman. In addition to the many Chicago music machine operators and distributors, many visiting coinmen attended.
Miss Haines played her newest recordings for the gathering.


Distributors In CENTRAL OHIO

## CAPITAL PLA-MOR DISTRIBUTING CO.

MIKE M. CHARIE
428 S. HIGH STREET

(Tel.: Adams 4672)

# CMI Asks Trade To Forward Public Relations Material; Photos, Letters, Info Wanted 

By James T. Mangan, Chief, CMI Public Relations Bureau

CHICAGO-Coin Machine Industries Public Relations Bureau has started to compile the record of all individual public relations activities of every member in the United States during the year 1946 especially, and for the period immediately preceding.
The public relations of our industry must always be the sum total of the individual acts of every member as he goes about working and living in his own community. Every day or week you are called on to participate in some civic enterprise or activity. Either your cooperation is solicited or you cooperate on your own initiative. You know that the good will of all the citizens of your community for you is a precious asset and, naturally, you never fail to seize a chance to increase that good will.

Offhand, when you are asked, "What have you done in a Public Relations way during 1946?" you may be stumped for an answer. But sit down; probe your memory; go through your records; think. You will be astonished to learn that you have done dozens of things that definitely are good Public Relations.

Let's Bring All Public Relations
to Harvest
We wish to gather in one spot the
(Continued on next page)

## NO KIDDIN' IMMEDIATE DELIVERY!

KEENEY'S 3-WAY BONUS SUPER BELL
KEENEY'S TWIN BONUS SUPER BELL
KEENEY'S SINGLE BONUS SUPER BELL
DAVAL'S "FREE PLAY" GOTTLIEB'S NEW 5-BALL BAFFLE CARD GOTTLIEB'S 3-WAY GRIP SCALE CHI. COIN SUPERSCORE WILLIAMS' "SMARTY" GENCO STEP-UP
P. \& S. SHOOTING STAR A.b.t. CHALLENGER ACE COIN COUNTER Now on Display: GOTTLIEB'S DAILY RACES
Outstanding new one ball! PERSONAL MUSIC still going strong!
For your own good-check into this. All other current machines also available.

## Contact us for your requirements



COIN MACHINE CO.
40 WALTHAM ST. BOSTON 18, MASS. Tel. LIBERTY 9480


WRITE TODAY FOR OUR PRICE LIST - Terms: $1 / 2$ Certified Deposit


THE PINEERS Of THE NSTRUMENTS... THE POLLCY MAKERS OF THE NOUSTRY

See and Listen to Packard's 1947 Models Higher Profits - Lower Operating Expense
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> + PACKARD PLATUOR

Distributors In NORTH FLORIDA and SOUTH GEORGIA
MUTUAL DISTRIBUTING CO., INC.
JACKSONVILLE, FLORIDA
C. M. STOKES, Jr. Pres.
(Phone 7.6129)
fred rabe, Secy.

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## CMI Asks Publicity Data

(Continued)

is possible to secure. We want this the aggregate total of as many examples of good Public Relations by activities of individual members as it record of as much Public Relations material to show to 12,000 operators visiting the coming Coin Machine Show. We want to astonish you and every other member of the trade with coin machine men as we can get together in a few short weeks.

Here are a few of the things we want:
Letters: Letters of commendation, letters of gratitude, letters showing proof of cooperation with organizations, churches, and other groups in your community. Please photostat your letters, or make copies before sending them to us. But send them in promptly.

Photographs: Picturès showing your participation in local activities; your personal photograph and your family photographs; your photo taken with well known persons of your communities, or with celebrities of any kind.

Please mark all information on the back of the photograph IN INK.

Clippings: Newspapers, fraternal paper or other publication clippings containing favorable publicity which either you received personally in your community, or clippings which you considered favorable to the entire Coin Machine Industry.

Written Statements: Please send us brief written statements on the following subjects:

Your Own Business: Send PHOTOS OF YOUR BUSINESSS HEADQUARTERS. Write all information in ink on back of photos. Description of relations with employes; special stories. Location owners and data on THEIR public relations activities.

Ideas and Suggestions: Let us have your ideas and suggestions for better Public Relations for the entire Coin Machine Industry. Give us the benefit of your thoughts, your experience, your wishes!

Now all this looks like we re asking for a lot of cooperation. We are! We have definite need for every bit of proof of public good will we can gather. We're banking on your personally. Send us your letters, photos, clippings, statements and ideas today. Send them to: CMI Public Relations Bureau, 134 North LaSalle Street, Chicago 2. Ill. Thank you!

## WANTED TO BUY!

 GENCO VICTORY and DEFENSE Games! will pay each
Machines Must Be Completel
AMERICAN AMUSEMENT CO.
164 E. Grand Ave., Chicago il, III. Tel.: Whitehall 4370


THE PIONEERS OF THE INSTRUMENTS . . . THE POLLCY MAKERS OF THE INDUSTRY

See and Listen to Packard's 1947 Models Higher Profits • Lower Operating Expense
$\star$


Distributors In SOUTHERN INDIANA—SOUTHEASTERN ILLINOIS—WESTERN KENTUCKY AUTOMATIC AMUSEMENT CO.

1000 PENNSYLVANIA ST. (Phone: 3-4508) EVANSVILLE, IND.



BALLY DRAW BELL
BALLY VICTORY DERBY
EXHIBIT FAST BALI
VENDING MACHINE CO.
bally big league
BALLY VICTORY SPECIAL
CHICAGO COIN SPELLBOUND
EVANS' LITTLE DUKE, CASINO BELL, BANGTAILS AND
GALLOPING DOMINO CONSOLES
EXCLUSIVE VIRGINIA DISTRIBUTORS
GALLOPING DOMINOES (41)
GALLOPING DOMINOES (42)
RECONDITIONED ARCADE EQUIPMENT AND PIN TABLES
1/3 Deposit With Order, Bolance C.O.D
DAN HAWLEY
624 CRAWFORD STREET PORTSMOUTH, VA.

KEN A. O'CONNOR 2320 W. MAIN STREET RICHMOND, VA.

## DISTRIBUTORS and JOBBERS SUPER TRIANGLE

New Sensational Roll Down Amusement Machine. Real Money Maker! Visit our Showrooms for Visual Demonstration or Write for Circular TERRITORIES AVAILABLE
DAVE LOWY \& CO.
594 TENTH AVENUE
NEW YORK 18, N. Y.












## 'Smiley' Trade Deal Gets Big Response

American Amusement Co. Now

Shipping Samples Of New Game
For Immediate Delivery


HARRY H. BROWN
CHICAGO-Following his announcement that the American Amusement Company, this city, would take back all "Smiley" counter games in trade for his forthcoming new counter machines from those ops who wished to take advantage of the plan (See The Cash Box, Week of November 4, 1946), Harry Brown declared, "the results were tremendously gratifying.
"We adopted the trade-in policy on the 'Smiley' game because we believed it would assist many of the coinmen who wish to take advantage of this offer on the purchase of our new amusement counter game.
"Now," he added, "we are pleased to tell the trade that the first samples of our new machine are being shipped this week, and, I might add, we are prepared to offer it for immediate delivery in quantity."

In addition, Brown reported that many substantial orders for the game have already been placed with the American Amusement Company by coinmen from all parts of the country.

## WANT to BUY

NATIONAL No. 950 DU GRENIER 9 COLUMN SINGLE CAPACITY ... CIGARETTE MACHINES

5 BALL FREE PLAYS TEN STRIKES ARCADE EQUIPMENT COUNTER GAMES Write - Phone - Wire A M M C 0

DISTRIBUTORS 2513 MILWAUKEE AVE. CHICAGO 47, ILL. Phone: Capitol 1111


## FLASH! -

## Claims 1st With 1st



AL STERN
CHICAGO - Al Stern, World Wide Distributing Co., this city, lays claim to being "the first with the first sale." Upon returning from the meeting of Packard distributors at French Lick, Ind., Al was met at the door to his offices by a music operator, who, overwhelmed by Al's enthusiasm about the Packard machine, placed an order without even seeing a photo of the phono.

## Williams Promises Unusual

 Games Series In'47CHICAGO-Harry Williams of Williams Mfg. Co., this city, reports that his firm is preparing to present a very unusual and unique series of games for 1947.
"These will be entirely different", Williams stated, "than anything ever before produced in the amusement field of the coin machine industry."

He also said, "There is no doubt but what the trade will require something entirely unique to attract the greatest possible play action in 1947. We have, therefore, worked out a series of games which we believe will bring about a new era for the industry."


## New Cabinet Conversion For Jukes Available In East Soon

PHILADELPHIA, PA.-Since assuming ownership of the American Phonograph Company here, Jim Hamilton and Bill Cannon report they have been in heavy action and announce that they have recently acquired the Eastern distributorship of the Universal cabinet,
"If the steady influx of in and out of town operators can be taken as a barometer, our only problem will be to get enough to go around"

The product, a year in the making, is being manufactured by Bob Harper, a prominent figure in the phono industry for a number of years.

## "BAT-A-BALL"



Ready for
Immediate Delivery
MONEY BACK GUARANTEE IF NOT COMPLETELY SATISFIED!

## DISTRIBUTORS! Wrife - Wire - Phone for Territories <br> Manufactured by AMERICAN AMUSEMENT COMPANY 164 E. GRAND AV., CHICAGO 11, ILL. Buy "American" and you buy the "Finest" All Phones: Whitehall 4370




## New Mdse. Vendor "Clicks" With All Trade; Selective "Automatic Store" To Coin Trade Only

CHICAGO-Henry T. Roberts, one of the industry's leading executives for many years, now heading United States Vending Corp., this city, has been calling in leading distributors thruout the country to view their new "Pik-Ups", a truly selective automatic store.
The machine (pictured on page 51 with Roberts and Bayne) astonished the visitors with its many new innovations and features. As many as ten varying items of merchandise can be selected-ranging all the way from cold soda and milk, thru candy, sandwiches, packaged items, to hot dogs and hamburgers. Due to the refrigerating unit being used the merchandise will fully satisfy the purchaser. The capacity is large, the company claiming as much as ten cases of bottles can be inserted in the machine at one time if so desired. A paper cup vendor is even attached to the machine, in the event the buyer desires to consume the liquid
"Pik-Ups" will take a nickel, dime or quarter, and will make the necessary change. Machine is being built by the Bath Iron Works, Bath, Me.

Roberts and Clarence J. Bayne, sales manager for the company, state that they will deal with coin machine people only. They will have a lineup of distributors thruout the country, who in turn will sell to the operator. Distributors from all over the country have been quietly called in by Roberts, and we understand that practically every territory has been alloted, with but only a few open

Those coinmen who have had the opportunity to view the vendor were enthusiastic in their praise, claiming it to be the "greatest piece of coin operated equipment ever to be marufactured"

Roberts, in commenting about the sales plan of the United States Vending Corp. stated "I've been dealing with coinmen for many years, and know they are the only people in the world who know how to promote and operate a machine with a coin slot. In arriving at our sales plan, and in order to successfully merchandise the "Pik-Ups" selective merchandising machine to the country at large, it was our opinion that the members of the coin machine industry are the


THE PIONEERS OF THE INSTRUMENTS . . . THE POLCY MAKERS OF THE INDUSTRY
See and Listen to Packard's 1947 Models Higher Profits - Lower Operating Expense


Distributors In NORTHERN INDIANA


## NEW WALL BOX REPLACEMENT COVERS <br> (FOR 20 SELECTION SEEBURG WIRELESS OR 3-WIRE BOXES) LIGHTWEIGHT ALUMINUM - BROWN OR GRAY CRACKLE FINISH GUARANTEED PERFECT FIT - EACH $\$ 5.95$ <br> CASTERS <br> HEAVY DUTY REPLACEMENT Set of 4 .. $\$ 1.65$ <br> PICK UP COILS <br> ALL SEEBURG, EXCEPT <br> 8800-9800 Each <br> .... $\$ 1.50$ <br> $\qquad$ <br> GENUINE <br> FIBRE MAIN GEARS FOR SEEBURG \& WURLITZER (Less Hub) <br>  tity Price..................................... Factory Guaranteed Against <br> Factory Guaranteed Against <br> Factory Guaranteed Against Defective Workmanship or Material <br> PLASTIC <br> (60 GAUGE - RED) <br> $20^{\prime \prime} \times 50^{\prime \prime}$ Sheets <br> $\$ 10.00$ <br> $$
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Missouri Ops Ask Congress for $71 / 2 c$ Coin ST. LOUIS, MO.-Following the lead set down by The Cash Box in recent editorials in which the industry was asked to back the demand for a $71 / 2 \mathrm{c}$ coin as "the answer to a better percentage basis" for the industry (See The Cash Box, Weeks of May 6 and November 4, 1946), a spokesman for the Missouri Amusement Association, headquartered here, has announced that all members of the group have been writing to congressmen in support of the move.
United Mfg. To Make Announcement Soon

C. B. (BILLY) DE SELM

CHICAGO-C. B. (Billy) DeSelm, Salesmanager of United Manufacturing Co., this city, promised that very soon, within the next few weeks, the firm would have a very important announcement for the trade.
"A great many coinmen", DeSelm said, "are waiting to hear this announcement and we believe that it will prove of really outstanding value to all the trade."

## Visiting East


J. RAYMOND BACON

NEW YORK - J. Raymond Bacon, Vice-President, O. D. Jennings \& Co., Chicago, was in town this past week attending the Metal Trades Convention.
When the convention closed, Bacon traveled to Boston, Mass., to visit with David Bond, Trimount Coin Machine Co. (distributors for the Jennings line in New England). He is also expected to visit the three Generals of The General Vending Sales Corp., of Baltimore, Md.

 $\star$ Play PACKARD PAKOR

Distributors In

## NORTH CAROLINA

WHITEHEAD MUSIC
COMPANY
106 NORTH 2nd STREET
WILMINGTON, N. C.


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In $1-18+$

## Seen At Packard French Lick Meet



FRENCH LICK, IND.-Having come from all parts of the country and Canada to attend the Packard Manufacturing Corporation's international distributors conference held here recently, several tables of cointrade leaders and their wives were spotted by the cameramen.
Left to Right:

1. Mr. and Mrs. Hirsch de La Viez, Buddy Eisen, Ned Leon, Sid Mittleman, Harvey Carr and Joe Eisen.
2. Mr. and Mrs. Joe Darwin, and Mr. and Mrs. Sam Cass. Both men are Packard regional directors.
3. Composing a California table are: Nick Carter, Jack Gutshall, Bill Simmons,
De Los Osborn and Dwight Osborn. De Los Osborn and Dwight Osborn.
4. Mrs. Johnny Michael, Lou Dounis, Mrs. Dounis, Johnny Michael, Mrs. Fields and Fred Fields made up a table for Oregon.
5. 6. H. Rothstein and Mr. and Mrs. Harry Rosenthal, Banner Specialty Co.
1. P. W. Dunn, Wilmington, N. C.; J. A. McIlhenny, Boston, Mass.; B. Barkley, Arlington, N. J.; Mrs. McIlhenny; C. V. McCormick of South Carolina, and Mrs. Barkley.

## SIGNS WITH UNION

NEW YORK-Al Bloom of Speedway Products, manufacturers of "Talking Gold", a plastic cloth being extensively used by the nation's phonomen, announced this past week that he had signed a contract for his firm with the United Coin Machine Employees Union Local 254, CIO.
The contract is said to cover all men employed in the company's plant.


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## Bally Introduces New 5-Ball Game


george w. Jenkins
CHICAGO-Unusually fast play, resulting in increased earning power, is said to be the outstanding feature of the "Midget Racer" 5-ball game, recently released by Bally Manufacturing Company.
Discussing the new game, George Jenkins, Bally general sales manager, stated that "Midget Racer" was developed to answer the current need for fast-play equipment. "Besides being a fascinating skill-amusement game," Jenkins said, " 'Midget Racer' is an ideal competitive play machine. Lively board-action, last-minute suspense and a 4 -way score system is resulting in heavy repeat play on 'Midget Racer.' Matching the brilliance of the play principle is an unusually rich play-field design, a colorful cabinet and a brilliant back-box."
"One of the many new features built into 'Midget Racer' is the new Bally Inner-Lock Cash-Box, which may be locked with a separate lock inside the front door," Jenkins continued. "Or the Inner-Lock may be omitted, if desired. Like all Bally products, 'Midget Racer' is built to insure long life on location with rockbottom service cost."

## Associate Memberships In CMI Good Thru '47

CHICAGO-Dave Gottlieb, president of Coin Machine Industries, Inc., announced this past week that James Gilmore, Secretary-Manager of CMI, has been notifying associate members that the Board of Directors roted to extend public relations associate memberships through the year 1947 without any further payment of dues.
Associate members joined the organization in support of the CMI public relations program, which is now well under way and under the personal direction of James T. Mangan.
Over 600 Associate memberships have been issued and new members are said to be coming in every day.

## SPECIAL CLEARANCE

## To make room for new merchandise.

 Guaranteed winners at BARGAIN prices.
## music

## 

## MISCELLANEOUS

I Bally Undersea Raider (floor sample)....... $\$ 249.50$
Mills and Chicago Coin Box Stands $\qquad$ 10.00
for Bell Machines ......................................
Double Revolve-Around Safe Stands.............
59.50

BELLS
Rebuilt and beautifully refinished in bake-oncrackle paint by expert mechanies.
Extrabell Rebuilts, 5 c




 | $110 c$ Miills Original Chrome, No. $445204 \ldots . . .179 .50$ |
| :--- |
| $15 c$ Mills Futurity |
| 189.50 | 15 c Mills Futurity

125 c Mills
25c Mills Gooseneck
25 c Mills War Eagle
15 c Mills Wolf He
1
1
1
7 c Mills Wol He Head
7
5 c Watling Rolatop
75 c Watling Rolatop
15 c Caille Cadet
1 5 c Pace Comet (Blue)
1 25 c Pace Comet (Blue)
25c Pace Comet (Blue)
10c Caille Commander
15 c Caille Club Bell.
I 5c Jace Deluxe
25c Jennings Dixie Bell

15 c Willing Vest Pocket
$2 \mathrm{5c}$ Miln
150 c Jennings Cont 1 50c Jennings Century ..........................
2 Columbia Bells, Cigarette Reels
5 BALL FREE PLAY
4 Catalinas

1. Paradise
I Monicker $\qquad$

## NOW DELIVERING NEW MACHINES

Rock-Ola "Phonograph of Tomorrow'", Rock-Ola Wall Boxes Rock-Ola Wall Daval Fre Baily Triple Bell-Draw Bell-Big League-Victory Derby-Metal Sy Special Play Counter Game A.B.T. Challengers New Metal Stands for AUXILIARY SPEAKERS IN BEAUTIFUL CABINETS FOR ALL TYPES OF LOCATIONS.
We have a large stock of parts for: Bells-Phonographs-Games-Arcade Equipment, Etc. If you don't see what you need listed above, let us know. We may have it in stock. If not, we'll try to locate it for you. TERMS: $1 / 2$ Deposit-Balance C.O.D.
ALL MERCHANDISE UNCONDITIONALLY GUARANTEED return in five days if not satisfied
All orders subject to prior sale of equipment desired.
PHONE (3-6601), WIRE OR WRITE.

## Mullininx Amusement Co.

302 WEST VICTORY DRIVE, SAVANNAH, GA. - 233 TRINITY AVENUE, S.W., ATLANTA, GA.
Distrib. for leading manufacturers of coin operated Music and Amusement Machines ROCK-OLA - Bally
 * PACKARD * T 1aNOR WALBOX SALES COMPANY

1503 YOUNG STREET

DALLAS, TEXAS

## Price Of Small Motors Advanced 10 To 30 Percent

NEW YORK-General Electric Company, this week announced that price increases of 10 to 30 percent were effected on a variety of fractional horespower motors.
10 per cent-Single-phase KC and KCP three-quarter horsepower, fourpole complete motor.

10 per cent-All KSP and KSC unit and two-bearing motors; KH one-third horsepower, four-pole general purpose and fan duty motors; $\mathrm{KC}, \mathrm{KCP}$ and K 10-20-30-40 frame; KC 40 -frame hermetic motors and one-third horsepower KH high torque

15 per cent - all gear motors
20 per cent-Other 40 -frame KH general purpose and fan duty motors; direct current motors, all sizes, and CR 105 TR and U starting hermetic relays.

25 per cent-KH hermetic motors, KH washing machine motors and KH 10-20-30 frame motors.
30 per cent - one-quarter horse power KH high torque special purpose motor.

There was no increase in the 60-70 frame complete motors and hermetic motor parts, with the exception of the single phase KC and CKP threequarter horsepower four-pole complete motor.
PITTSBURGH, PA. - A spokesman for the Westinghouse Electric Corporation announced this week price increases ranging from 8 to 25 per cent on four types of electrical equipment.

He said the price of fractional horsepower electrical motors was increased an average of 25 per cent, while integral motors of one or more horsepower were raised an average of 13 per cent.

The cost of low voltage switch gear equipment was boosted an average of 20 per cent. Distribution transformers were increased an average of 8 per cent.

## Record Company "Clicks" With New Release



SAM STRAHL
PITTSBURGH, PA. - Sam Strahl, American Coin-A-Matic Sales Corp., this city, reports that he has been making great progress in developing his record firm, Emerald Records.
Emerald's newest release "I Love You For Sentimental Reasons" has just been released, and Strahl informs us that the publishers of the song,


Leeds Music Company, has congrat
recording.
ulated them on the unusually fine

Bullock Named Nat'l Distrib For Coin Radio


JAY BULLOCK
LOS ANGELES - Jay Bullock, well known cointrade leader, has been appointed the national distributor of a new coin operated radio, it was recently announced here.

The new unit, which is featured in several models, is said to be adaptable for all types of locations.
"Our equipment is ideally suited for hotels and motels," Bullock declared, and this type of unit is proving a money maker to the many operators who are now engaging in this kind of operation.'

Bullock revealed that he planned to appoint many distributors and jobbers thruout the country, and is prepared to offer immediate delivery in just about unlimited quantities.

## Smaller Cities Seek Taxes To Hit Cointrade

HARRISBURG, PA.-The League of Third Class Cities, composed of civic officials from the smaller cities of this state have announced their intention to petition the state legislature for a tax on coin machines.


## PACKARD HIDEAWAY PHONOS ON WAY TO WEST COAST



INDIANAPOLIS, IND.-These three carloads of Packard " 400 " Hideaway Phonographs are headed west, to: Jack Gutshall Distributing Company, Los Angeles, Calif.; The Nickabob Company, Los Angeles, Calif.; The Pla-Mor Sales Company, Seattle, Wash.
"They are just three of many that are rolling away from the Packard loading dock regularly," states W . H. (Bill) Struby, President of Packard Mfg. Corp. "But," he continues "even these big shipments can't keep up with the pyramiding orders and that's because suppliers of raw
materials (sheet steel, castings, electrical components and the like) can't keep up with the accelerating Packard production lines.
"Veterans of the automatic music industry say they have never seen such immediate-and enthusiasticacceptance for a commercial phonograph. Some feel it is the indication of a new trend in the industry. Wall Box and "glamour" speaker orders, they point out, are keeping pace with the Hideaway sales.
"This trend is not a surprise to our executives and engineers. The Model 400 Hideaway Phonograph, the "Out-

Of-This-World" Model 1000 Speaker were specifically designed as companions to the performance-proved Wall Boxes for a "high-take" combination with all the necessary characteristics - eye-catching glamour; extra selectors for patron convenience; and more efficient, easier serviced phonograph performance. Packard advertising has presented the 'pay-off combination' idea to the operators. Reaction from the field appears to be positive confirmation of the desirability of this type of location service."

## Phonos Delivered To Mullininx


o. J. MULLININX

SAVANNAH, GA.-O. J. Mullininx, Mullininx Amusement Company, this city, reports that he is now a very happy man. The Rock-Ola phonos are being delivered in fairly good quantities, and he can take care of his territory somewhat. However, he claims, many more machines are needed before he can satisfy all his customers completely.

The repair department of this firm Mullininx reports is working at full blast, overhauling and renovating all types of equipment from coinmen all thruout the state of Georgia.

## Mann Makes Flying Trip To West Coast

CHICAGO-Fred Mann, the travelingest of all the Aireon regional directors, just returned here from a very speedy one week flying trip to the West Coast where he visited with Walter Solomon of Western Distributors in Seattle, Wash., Budge Wright of Western Distributors, Portland, Ore. and also covered down to Los Angeles, Cal. meeting with Aireon distribs.

Mann reports, "Enthusiasm was at the highest for our new 1947 plans and all of our distributors and district managers are eagerly awaiting forthcoming announcements which I, personally, predict will make history in the automatic phonograph industry."

## Awaits New Building



GIL KITT
CHICAGO - Gil Kitt, Empire Coin Machine Exchange, this city, is anxiously awaiting the day when his building will be completely rebuilt to his specifications. Gil claims when all the work is done, Empire will have the show place of the mid-west.


STEVENSON 2258

## THE ULTRAVOX AUTOMATIC RECORD VOLUME LEVELLER

The only unit that can be used satisfactorily with any model phonograph using either CRYSTAL or MAGNETIC pickup.
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## N. Y. Music Op Group To Hold Annual General Election

NEW YORK-The Automatic Music Operators Association of this city will hold their annual election of officers
at a general meeting and dinner on November 26 th, it was announced by Albert S. Denver, president of the group.


# Capitol Records Again Releases Betty Hutton Disks To Trade 

NEW YORK - The Capitol Records Distributing branch in this city has informed The Cash Box that Betty Hutton records made under the Capitol label are again being pressed and will soon be available to the trade.
The news is of particular interest to the trade inasmuch as it is felt by many experts in the music world that Miss Hutton's best records were waxed under the Capitol label, and a tremendous demand for such established favorites as "Doctor, Lawyer, Indian Chief," her "His Rocking Horse Ran Away," and others have been building up since the firm stopped making the disks available.
Meanwhile, reports to the effect that Miss Hutton, now being waxed by RCA-Victor, will return to the Capitol fold on January 1st are being widely circulated in theatrical circles here.
The Capitol Records branch in this city declared they were not in a position to confirm or deny that possibility.

## Montgomery Dist. Co. In Change Of Ownership

DAYTON, O.-The Montgomery Distributing Company, headquartered here, was purchased this past week by a trio consisting of C. E. Duckham, N. E. Pockar and George Fair.
The firm now has on display an imposing assortment of new games and equipment, and, in addition, serve as distributors for the Packard Manufacturing Corporation in this territory.

The new owners are all experienced coinmen and are well known thruout the state as members of the trade for many years. They are looking forward to meet again with the many coinmen friends they have made and to being visited by them at their recently acquired address.
Charley Schlicht Says 'Mills Phono In February'

charles schlicht
CHICAGO - Charley Schlicht, head of the phono division for Mills, Industries, is gearing himself for next February when his firm will show the trade their new phono.


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| Bally TRIPLE BELL, 5-5-5 | 895.00 |



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# TMRUTHE GOIN OHUTE 

More and more interest in the forthcoming CMI show noted by coinmen here who are getting phone calls and letters to reserve rooms for friends from all over the country. It is the general belief here that this first post-war show will be the biggest in the history of the industry. Almost every well known hotel in the Loop district will be filled with coinmen and many will also have private displays, according to reports . . . Automatic music coinmen upset over the series of articles now appearing in The Chicago Sun regarding the juke box business as conducted here. Many claim this is very unfair for the writer does not take into consideration the fact that operations are scattered thruout the city and conducted by large number of ops . . . Mike Spector of Philly, Pa. in town this past week and completes a couple of impressive distrib deals for his part of the world . . . Henry T. Roberts back with United States Vending Corp. in the Board of Trade Bldg. here featuring a new drink vender which is getting lots of attention from coinmen . . . Harry Brown of American Amusement Co. flying out for a day and two at a time and coming back with new distrib line-ups each time. Harry reports that the firm are just about ready to pop with one of the most outstanding surprises in all of their history . . . Our condolences to George P. Allen of Soundies whose dad passed away this past week.

Harry Pearl of Seacoast Distribs, N.Y.C. and Elizabeth, N. J., passes hurriedly thru town from California back to his home. Harry reports that he was very much impressed with California's way of doing business and that he will bring some of these music ideas to the fore in his area . . . Sammy Stern of the Scott-Crosse Co., Philly, one of our regular Chicago commuters, in town again this past week-and, as usual, at the Williams Mfg. Co. offices where Hariry Williams and Tony Gasparro were in conference with him. Sam told these execs some very heartening stories regarding their games which brought out great big smiles. Harry showed Sam a few more ideas incorporated into their machines which ops are going to like very much . . . Ed. Ponder of New Orleans, La., Tarpon Springs. Fla. and other points south, in town this past week with Mrs. Ponder and driving back home to Noo Ohleans with Mrs. Ponder and driving back "home to Noo (Shagy)
stopping on the way down to say "hello" to Barnet (Shugy) Sugerman of Runyon Sales Co., New York, who is taking the baths in Hot Springs. By the way, and you can believe this or not-Ed's on a diet.

Bud Parr of Solotone Corp.. L.A., spent a week in town showing music coinmen a new volume equalizer which attracted much good attention and lots of comment. Bud then rushed for New York where he has some important appointments, he reported . . . Milt Salstone of M-S Distrib. Co. telling all about his new quarters and also the fact that hew highs. Milt is doing a grand job selling disks to ing to new highs. Milt is doing a grand job selling disks to
the coinmen and record stores here...DeWitt (Doc) Eaton the coinmen and record stores here. DeWitt (Doc) Eaton Simply can't hold Doc down these days as business gets better and better for his firm... The Harry Jacobs' (Jr. and Sr.) in town this past week looking things over and reporting that they have made arrangements for distributing some new lines. They also talk about their new "Measured Music" distrib deal and believe that it will help Wisconsin's ops to enjoy better collections all around . . B. D. Lazar of Pittsburgh, Pa. in town and rushing about. We didn't have a chance to catch up avith him . . . Mr. and Mrs. Andy Monte and Mr. and Mrs. Dan Cohen of New Orleans both expected in town but decided to go right home from French Lick, Ind., and plan, instead, to make a trip together to New York.

Larry Frankel of Frankel Distrib. Co., Rock Island, Ill. (as well as Des Moines, Sioux Falls and other cities) in town this past week and arranging for speedier shipments to his many distribution points. Larry reports that his men are out there punching away and that business is swell . . Izz Alpert of Twin Ports Sales Co., Duluth, Minn., passes thru Chi on his way to French Lick and reports from there he will continue on to New York . . One of the busiest of all the busy men in this man's town is J. A. (Art) Weinand of Rock-Ola. Art is going ahead at top speed planning ideas, campaigns, sales, et al, and, at the same time, meeting with all callers who come to his headquarters from all over the country to talk about the new Rock-Ola phonos and wall boxes . . . Grant Shay of Bell-OMatic, who is plenty busy planning ways and means to get his Matic, who is plenty busy plann business-gets himself caught
short this past week, just as he is in the midst of a busy campaign-by having to look around for a new secretary Since installation of the "Beacon Coin Changer" in the Walgreen Drug Stores, the Chicago Public Library and other locations here, Al Sebring of Bell Products Co. has been one of the busiest men in town with distribs calling on him from all over the country discussing the changer for their areas. At the same time, Al reports, there have been many new people (never before directly in the coinbiz) who also want to handle the "Beacon Coin Changer" for their cities.

Al Stern of World Wide Distributors drives down to French Lick, Ind. to attend the Packard showing of the new Model 7 Packard Pla-Mor Phono with his very charming and very beautiful Missus. They spent two enjoyable days at this noted springs resort and then took their time driving home, arriving here on Saturday. Al reports that all of the firm's three offices are getting going on the new Pla-Mor phono and are enthused over what they heard at the French Lick meeting . . . Archie LaBeau of St. Paul in town to attend the horse show where he is showing some of his horses and, in the meantime, calling around to visit various of Chi's coinmen in between showings

Ed Hanna of Utica, N. Y. around the town this past week visiting with some of the manufacturers here ... Morrie Ginsvisiting with some of the manufacturers here ... Morrie Gins-
berg tells about reports on collections which he has received berg tells about reports on collections which he has rece Mrg.
from various coinmen ... Billy DeSelm over at United Mfg. Co. playing host to a host of distribs who are eager to see the firm's new machines ... Big Seeburg distrib's meet scheduled for the latter part of this month will bring these music men in from all over the country . . . Some amuse. game distribs being changed by some of the manufacturers here who have been disappointed in the sales the boys have been making. "It's time some of these men got out the road again and began to sell," one noted mfr stated.

Ben Lutske of Daval walking around his office with a great big smile exhibiting wires from coinmen who have regreat big smile exhibiting wires from coinmen who have reordered and re-ordered the firm's "Free Play" counter game
and report how much it's taking in. . Connie Haines (Merand report how much it's taking in. Connie Haines Mer-
cury Records) opens at the Oriental Theatre with Mickey Rooney's Hollywood Revue and pulls plenty of coinmen to see her ... Herman Perin arrives in town from N.Y.C. with his newest creation "Tally Roll" and the distribs here are very much interested ... Mike (The Russian) Carpin of Reading Novelty Co., Reading, Pa. also in town and talking about that sweet operation. . . Dave Rosen and Monte Levin of the David Rosen firm of Phila.. Pa.. also in town this past week and open their suite to the coinmen here. Dave getting plenty of swell comments for the great job he has done with mfrs products . . Gil Kitt telling an interested audience of his plans for the "showplace of Chicago" which will be the new Empire Coin Mach. Exch. showrooms

Mr. and Mrs. Dan Cohen of New Orleans in town to visit for a few days and then on to New York City ... Distribs here again discussing the fact that jobbers are earning less than $15 \%$ gross ... Many coinmen making bids on that ARA records bankruptcy sale ... Wolf Rewitz, all dressed up in sports togs, hits town just as the snow stops in his Denver Colo. hometown . . . Interesting story about the op who taped up the 5 c chute on a Rock-Ola Super and, tho still giving 2 plays for 10 c and 5 plays for 25 c , found that his take in creased by better than $40 \%$ at the end of the week. He's still continuing with the 5 c chute taped tho it all happened by accident during the wartime period when something went accident during the wartime period when something went wrong with the 5 c chute ... Spent a couple of really pleasant hours with Walter Tratsch of A.B.T. Mfg. Corp.. Walter looks fine. And he's planning new plans now that he's finished with reconversion. Also tells me that he's again been approached by the Navy to build more war equipment. Walter is. really back in speed action and ABT is going to pop with some real surprises. . Bumped into some real old timers over at Buckley Music System-H. E. (Smitty) Smith, Les Styvers and Gerry Haley-and all in the best of shape, .. Dropped over to say "Hello" to J. R. Bacon and Dave Lovitz at Jennings and found both men smiling and happy now that the strike is over and they are getting back into speedy action once again. Also saw O. D. Jennings and he was busy in the big experimental and engineering department of the firm going over some new products that are sure to click big with all coinmen ... M. S. (Bill) Wolf of Los Angeles pops into town this past week for a quick wisit with some of the mfrs here and claims that everything is going great on the West Coast.

Joe Eisen, his son Buddy, Sid Mittleman and Phil Mason, Joe Eisen \& Sons, returned from the Packard Manufacturing Co. distributors meet in French Lick, Ind., all pepped up over what they saw and heard. The company will have an announcement to make to music ops in a few weeks . . . Mike Munves returns from a four week vacation, his first in over 30 years, and complains the weather wasn't so hot the last two weeks . . . Nat Cohn and Earl Winters, Modern Music Sales Corp., hint that a new Max Glass amusement game will be on his showroom floor before long.

Jack Mitnick and Barney (Shugy) Sugerman, Runyon Sales Co., taking the baths at Hot Springs, Ark., send back word that they are really enjoying a rest-"and how we need it" they claim . . . Abe Green of Runyon back on the job . . . Hymie Rosenberg, H. Rosenberg Co., heading for Chicago to see the manufacturers . . . Bill Alberg, Brooklyn Amusement Machine Co., Brooklyn, N. Y., leaves for a vacation. Bill will stay in Miami, Fla. for a while, and then hopes to be able to make the West Coast before returning home. Meanwhile, Charlie Aronson will take over, hoping Bill doesn't stay away too long, as he would like to get to Miami himself sometime before the season ends.

Bud Parr, Solotone prexy, in town seeing his distributor, Teddy Blatt and Max Schiffman of Intimate Music, Inc. Something big promised very shortly . . . Harry Pearl, Seacoast Distributors, (Rock-Ola distributors) returns from a visit to California with plenty of new ideas. With Harry back on the job, is Dave Stern getting ready to grab a rest? . . . Dave Rosen, Philadelphia, spends the week in Chicago . . . So does Sam Stern of ScottCrosse, Philadelphia . . . Another New Yorker away from his desk and in the Windy City was Herman Perin, Sales Manager of Firestone Enterprises, Brooklyn, N. Y.

Operators who have been in the business for some years will get a thrill out of George Ponser's and Irving Kaye's (Amusement Enterprises) "Whirl-A-Ball". It will bring back memories of the days of Howard Peo's "Whirlwind", which was the first sensational selling coin machine back in 1930 . . . The committee studying traffic here, recommended the city install parking meters . . . Dave Lowy, Dave Lowy \& Co., making a great deal of progress as a distributor, and will soon be able to announce the acquisition of additional lines . . . Leo Knebel, Manhattan Phonograph Co., will soon have a series of classes conducted for Aireon servicemen . . . Mr. and Mrs. I. Alpert (Twin Ports Sales Co.) Duluth, Minn. in town seeing all the hard-to-get shows.

Current issue of Look magazine carrying an illustrated story on vending machines . . . Ben Palastrant, regional sales director for Aireon Manufacturing Corp., is in the "dog house" with his missus. "It's okay for a husband to travel around a bit" relates Ben "but evidently I've been overdoing it-or at least 'the little lady thinks so." Palastrant recently covered the entire upper part of New York State, jumped into Philadelphia, and Connecticut, then flew back to New York City. From the big city, Ben flew out to Chicago for a distributor meet, and then back to New York. Finally, he caught a plane for Boston. "To catch up on all those good things a family man enjoys", he sighed.

Jamaica, BWI, coinmen getting ready to import plenty of reconditioned and new machines . . . Did Harry Bank, head of Cosmo Records, elope down South this past week? . . Operators report that collections have picked up slightly-due probably to the colder weather . . . Music operators demand for title strips with all records, making quite an impression on record manufacturers . . . Next move, they claim will be to see what can be done to get the record manufacturers to improve the quality of the disc. Operators claim an average of about 35 to 40 plays per record, whereas before the war a record was good for many hundreds.

George and Victor Trad, The Tradio Corp., claim their recent showing of their new coin operated television at the Hotel Dorset, attracted considerable favorable comment . . . Irv Orenstein, 'Seacoast Distributors, Newark, N. J. claims his offices and showrooms are still the nicest in the East and he claims he has the visiting coinmen to prove it . . Lucky Skolnick getting ready to take the marriage vows . . . Speedway Products, phono renovating concern and exclusive national distributors for "Talking Gold" plastic grill cloth, signed a contract with the United Coin Machine Employees Union, Local 254, C.I.O.

The regulation of the Automatic Music Operators Assn., recently passed, in which every member must be bonded for $\$ 2,000$. to guarantee full compliance with all the rules, was backed by the entire membership. It is understood that of the entire membership, only one operator refused to agree with the policy, and resigned. However, in the view of all, the association is now more powerful than ever.

Julius A. Levy, manager of the New York office of DuGrenier, Inc. left for a sales trip thruout his territory and should be on the road for quite a while.


This past week has been unusual in town with the sunshine coming down in bucketfulls. This has been about the heaviest dew we have had hereabouts so early in the season for some years. It no doubt had its effect upon the buying ops who stayed home out of the rain, which of course has slowed things down this past week.

The Automatic Music Ops Assn. of Southern California held a very interesting meeting here this past week at the North Star Auditorium. The meeting was fairly well attended-however, the terrific downpour held the attendance down. The expected alliance with the teamsters union is in the making and may be under way this week. Jay Bullock, managing director of the association conducted the meeting and announced that the new headquarters of the association will be located at 1811 W. Pico Blvd. Bullock announced the appointment of Mollie Simon as secretary of the association.

Jack Gutshall is presently caught in the Wyoming snow storm while on his way home from the Packard meeting at French Lick, Indiana. Jack should have lots of hot dope on the new Packard phono to dish out when he returns. J. M. Harvey has been appointed as Sales Manager for Jack and we hear he is doing a bang up job.

George Ehrgott, sales manager in charge of the Mills Sales offices in town here is on his way to Tucson, Phoenix, Prescott and other points in Arizona calling on ops and telling them about the swell Mills line of equipment. Miss Jean Blair is in charge while George is away. Wendell (Red) Larson has been named shop foreman and is reputed to be tops when it comes to knowing about coin machines . . Morris Liedeker of Corpus Christi Novelty Co., Corpus Christi, Texas is in town for a visit with his wife and daughter, Liedeker's daughter is enrolling at U.C.L.A.

Among the ops wading thru the flooded streets doing their shopping along coin row this past week were: E. H. Butler, Los Angeles; Milton Stiver, Los Angeles; Bernie Knott, Alhambra; Chris Torrez, Westmorland; Jud Levy, Los Angeles; K. B. Hoar, South Pasadena; J. M. Maichele, Lucerne Valley; H. C. Perrine, Oceanside; Jim Hastings, Norwalk; Durval Nowka, San Bernardino; L. M. Manweiler, Shafter; G. C. Oakley, Los Angeles; Orville Kindig, Long Beach; M. L. Christensen, Long Beach; Jack Brady, Los Angeles; Alex Koleopulos, Bakersfield; S. W. Ketchersid, San Bernardino; Lowell Ayers, Inglewood.

Bill Happel, Jr. of Badger Sales took off on a trip to San Diego and surrounding territory calling on coin ops in that area. Bill is keeping the boys up on the latest in deliveries of the new Keeney equipment and Rockola phonos. The boys are putting the finishing touches to the Badger building, Bill hopes to move into his new place within the next two or three weeks.

Paul Laymon is really hitting his stride in delivering the new Bally Triple Bell and Draw Bell Console. From what we hear the ops are going for these machines in a big way. Paul asks us to advise the ops to get their orders in early for early delivery. He is expecting a shipment of new Packard phonos and hideaways and soon too.

Len Micon of Pacific Coast Distributors has done something novel in the form of good will by calling on locations with some of the ops who have placed the new Evans Bangtails and Winterbook consoles on location. Len tells us that it was very interesting to hear the swell reactions of location owners to this new equipment which helps him in advising ops what location owners think about the new Evans consoles. Len expects a large shipment of the new Packard Hideaways this week.

Bill Wolf is in again and out again, this time off on a fast but important trip to Chicago. Bill is due back the
first of the week. Al Silberman informs us that they expect a large shipment of new Bally games and consoles and are ready to supply all the operator needs in California, Oregon and Washington. Al tells about the order he just received from one op for fifty of the new A.M.I. phonos.

It is indeed a pleasure to report that at long last, the Fred Reilly building which will house the Gold Coast Coin Machine Exchange as well as the Associated Operators of Los Angeles County will be ready for occupincy about December 1st. The carpenters and builders are putting the finishing touches to the place. We understand that a terrific grand opening is planned by all occupants of the building which will feature lots and lots of refreshments and entertainment, so get set boys for a real blowout
. Sol Gottlieb of D. Gottlieb and Co. of Chicago is in town and calling on distribs and jobbers and pointing with pride at the new offices which Elky Ray will occupy as Gottlieb factory representative in town.

Lunched with Ray Powers and Leonard Baskfield of E. T. Mape and learned of some terrific plans the firm has in the making. They will feature many hard to get parts and equipment including the new and improved Aireon phono which we understand is really going places.

Jay Bullock has recently taken over national distribution of a swell new coin operated radio and is going to town so we hear. Jay tells us that the demand is very, very great and with the plant going at full blast they plan on filling orders as rapidly as possible. Jay's associate tells us that he placed a small ad in the classified ad section of the "Cash Box" to sell several games and that he was deluged with telegrams, long distance calls and letters for several weeks after the games were sold. "That was terrific service" Jack Ley tells us.

Nels Nelson has been under the weather the past few days but is up again and able to resume his duties. Nels has been taking a large number of orders on the Aireon phonos. He recently purchased a large number of good used phonos and has completely overhauled and refinished them and offers them to music ops at reasonable prices. Nels features a large stock of phono parts and service at low prices.
H. M. De Govia of Dee's service, locally distributing the new Wayne Volume Equalizer has been selling many of these very practical volume control equalizers, De Govia, himself a sound technician informs us that it is the phono operators answer to better automatic music performance . . . We hear that Len Kelly of K \& M distributors is now located in Omaha in the firm's new offices while Fred Myers is down in Dallas, Texas looking after things down that way. One of the boys shonld be due back soon to see how things are going in their local office.

Leo Mesner of Aladdin Records, very happy over the showing being made by the swell recording of "Drifting Blues," featuring Johnny Moore's 3 Blazers . . . Leon Rene elated over the splendid reception being given by phono ops to the latest Exclusive recordings of "Drippers Boogie" by the famous Joe Liggins.

Some of the independent record firms are sitting tight awaiting further developments in the price increase of discs before recording any new numbers, while some are just sitting tight and waiting for the sheriff to come in and take over. For some of the platteries, the pieture at this stage of the game is not too bright.

Merle Connell of Quality Pics has that woe begone look. The strikes of film processors has held up the release of several of their latest productions. We all hope the strike ends, and soon.

# PITTSBURGH <br> Return of cold weather had a salubrious effect on juke box 

 of "bandwagon optimistic" reports new equipment shipments are more frequent and in larger quantities. d. Jack Gutshall of Los Angeles was a visitor at Sam's and didn't leave until he had sewed up an agreement to handle Emerald Records out on the Pacific Coast . . Herby Rosenthal over at BannerSpecialty is also on the optimistic side of coinrow's bandSpecialty is also on the optimistic side of coinrow's band-
wagon. . Have an idea the cold snap which drives the wagon . . Have an idea the cold snap which drives the coin machine players inside, accounts for it ...J. D. Lazar
of B. D. Lazar Co. reports equipment is coming in more regularly.

Johnny Peters at Pittsburgh Amusement Co. is on the ball digging up new games for his op friends . . Joe Vinski, a can lay his hands on. Joe, a veteran op, holds claim to being Turtle Creek Valley's largest and got that way by keeping out in front of his competitors.

Sam Horvitz, the man about Acme Novelty Co.. swears Genco's new pin game "Setup" is going over big. Sam is a passenger on coin row's bandwagon optimistic, and has been for some time... Lou Popkins, of Pittsburgh Coin Machine Exchange, reports Joe Blonstein, a local op, is replacing his entire route with new equipment-Draw Bells, pin games and from up Uniontown way, fine-tooth combed Popkins' display floor and warehouse for new machines, these two ops will bear watching-they are the district's fastest growing hustlers and are using straight from the shoulder business ideas and tactics to win location owners over to their point of view Meyer Popkins returned from a three day territorial jaunt among the firm's op friends.
An old friend of coinrow, Lou Calig, had passed away via heart attack. Lou is missed by all who knew him in the coin biz. He was a veteran op and a natural at the biz. His coin row.. . Lou Popkins will give the Chicago manufacturers a play this week ... Eddie Steele, who fronts for all happenings at Coin Machine Dist. Co., is another who has climbed aboard the bandwagon of ,optimism. Eddie says, "things are gettin' better all the time.'

## MINNEAPOLIS

Homecoming was celebrated with great enthusiasm last Saturday in the Twin Cities as the Minnesota Gophers beat Purdue in their homecoming game. Their first conference win this season. Hotels, night clubs, cafes and other nightery spots did a tremendous business last Saturday-way beyond their expectations ... Ray Thraen of Tracy, Minnesota stopped off in Minneapolis for a couple of days just making the rounds
. Sioux Falls, South Dakota was very well represented this week as Roy Foster, Norman Gefke and Keith Corbett, operators in that territory came into Minneapolis for a few days for some shopping . A. S. Buck of White Bear, Minnesota made his appearance in Minneapolis for his first visit in many
months although White Bear is not too far away. . . Harry Harrison and his ace mechanic, Bill Lord, drove down to Minneapolis and had a little tough luck as their trailer broke down and they had to wobble in ...Gabby Cluseau of Grand Rapids, Minnesota was also in town for a couple of days.

Oh yes, Charles Rusnak and his charming wife of Grand Rapids, Minnesota decided to leave their baby home this trip so that they could enjoy themselves and make a few night spots while in Minneapolis . . . Buzz Whisman of Hibbing, spots while in Minneapolis. Buzz of of on his new planes Minnesota flew in at the controls of one of his new planes
and was expected to fly back the same day. Nothing to it and was expected to fly back the same day. Nothing to it
when you know how to fly . . Mayflower Distributing Comwhen you knoxy how to fly . . Mayflower Distributing a dittle upset. Reason, getting ready to move into their new building ... Robert L. Cross of Fairmont, Minnesota in town for a couple of days.

Al Frettum, former owner of the Red Wing Novelty Company, in town forty pounds lighter and looking wonderful He claims hard work and regular hours took that stomach Company, also in town by coincidence, calling on distributors

Ed Marcoux of Red Lake Falls, Minnesota dropped into Minneapolis for a couple of days just as full of blustering pep as ever . . . It's reported that Mildred Birkemeyer of the Automatic Sales Company, Litchfield, Minnesota is feeling much better after being ill several days . . Bob More's new record shop at Willmar, Minnesota is going over very nicely, It's a very nice shop for a small town ... Leo Zalinko of the
$J \& L$ Novelty Company, Lakefield, Minnesota is still in love and he is we hear it, still going steady with the same girl.
Vera Foster, record gal at Acme Novelty Company is back on the job again after an absence of about three years or more. We hear Vera has an interest in the record department

The firm of Swenson and Noack at Detroit Lakes, Minnesota certainly believes in vacations. Gus is on a two month vacation in North Dakota taking life easy and doing some hunting. Bill Noack has gone to California for about five or six weeks vacation. Not a bad idea if you can get away with it.
take this week-as everybody moved indoors. Cash boxes sang a merrier tune than any week this year, according to most ops.
Sour note of the month-over at Ideal Novelty Company Carl Trippe patriotically accepted an ex-GI trainee as a shop mechanic. The vet went to work in the shop and was issued a box of tools to start training. Later the same day he was given $\$ 35$ to pay some bills downtown, and sent on his way Nobody has seen him since! Later investigation proved the man was an imposter $\ldots$ New phonographs this week went, as usual, to Andy McCall of McCall Novelty, A. E. Stepp \& Son
in Willow Springs, and to Ted Keys of Farmington, Ill. After in Willow Springs, and to Ted Keys of Farmington, Ill. After
the multiple deliveries of the past weeks, things have apparently quieted down

Quite separate from Ideal's experience is the fact that Olive Novelty Company, J. S. Morris \& Son Novelty and Lou Morris have signified willingness to take on Bill of Rights trainees Plenty of room in the field, according to the veteran operators who head these St. Louis landmark companies . . . Art Paule of Ideal Sales is screaming his head off over the rapid turn over of secretaries he has experienced. Since little Florrine Smith left the salesboard office, Art has been working far into the night-while a parade of new girls has passed by Another lucky phono owner is Jefferson Distributing Com pany at Festus, Mo.-spreading out over the southern St. Louis area. Jacksonville Novelty at Jacksonville, Illinois, also came in for a couple of new boxes.

Ops got a scare the morning of November 11 when Union Electric employes walked out on strike. Power went off all over the city, and electrically operated machines required a crew of mechanics to put them back in shape. Please pass the fuses, boys! The strike only lasted a couple of hours, however, as things were swiftly adjusted to everyone's satisfaction

Lee Turner, who bought out Ace Novelty Company recently is losing a lot of sleep over location problems, but glad to get his teeth in a route big enough for his talents. Lee's machines range from one end of the city to the other.

All members of the Missouri Amusement Association have been writing four senators in support of the demand for a $71 / 2$ cent coin. All are agreed that 10 c is too much, but that the $1 / 2$ coin would solve their difficulties. National magazines are giving the plight of the operator some attention... Dee De Lang, C. E. Vickers, Car Trippe and other prominent St. attend the Sort of a the Arcade and Park convention at the Sherman and cleaning up is going on in distributing offices these day -with more merchandise in sight.

## B O STON

Frank Ward down from Fairlee, Vermont, reports that he sold out his pinball and music route lock, stock and barrel Now that he has retired from the Ward Music Company Frank plans a long, auto trip about the country with the Missus . Barmerly cramped up a a small store in Winthrop, quarters. baum, Barry's proprietor, states that he now has elbow room for his music, pins and arcade pieces. Barry's has long specialized in arcade pieces for bowling alleys on the belief that many alley patrons come just to look around and watch the proceedings.
Billy Wells at Apex reports that he has hired a new man Frank Molway, to help his hard-working mechanics. Frank is just out of the Marine Corps and has spent most of the past few years in northern California. Another newcomer to coin machine circles is Rita Cavenaugh, secretary to Milton Hoff who is head of the Boston Coin Machine Company rumor has it that Rita is due to take the altar trek soon but she denies it . . . Dave Bond spent the past week in Chicago making the rounds of the manufacturers including Jack Keener, Dave Gottlieb, and Harry Williams. Latest word out of the Windy City is that demand for all types of new pin equipment is so brisk that manufacturers can't supply the demand Dave by the way, is the exclusive distributor of United Mfg. Company's new pin game, the Sea Breeze in all of New England except Connecticut.
Associated Amusement has changed business hours to 9-5:30 on weekdays and 9-12 on Saturdays. Ed Ravreby figured this would give the boys a chance for longer weekends and an opportunity to take in more local football games. On returnIng from the Hotel Show in Nexl York City over the weekend ad reported that the Solotone music system had recently been installed in two new locations in Massachusetts, one in match notween Trimount and Associated is on the agenda One in terested party suggested that Dave Bond and Ed Ravreby should be pin boys for their respective outfits as an extra added attracion. Trimount meanwhile is getting a weekly workout with Gil Lawrence still pacing the scorers.

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CLASSITIXD ADVERTISING SECTION

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## WAMT

WANT - Position Wanted! Have Seven Years Experience as Manager of large Jobbing House, Three Years Manager and Operator of several Large Routes. J. P. JONES, 1413 N. COPIA ST., EL PASO, TEXAS

WANT - Complete Coin Slide Assembly, Trips and Cash Box to fit any of the following: Rock-0la 1939 De Luxe or Standard Phonographs, Seeburg 1939 Classic or Vogue (Non Slug-Proof) Seeburg 1938 Gem or Regal. ACE MUSIC CO., WAUKON, IOWA

WANT - Mutoscope Cranes, fan front or red tops, with or without mdse., any quantity. M. A. POLLARD CO., 725 LARKIN ST., SAN FRANCISCO 9, CALIF.

WANT - Our recent ad in The Cash Box was so productive we obtained several months supply of Singing Towers and Top Flight models. We are again in the buying field. State lowest price in first reply. "Price Them Right and We'll Buy". Also interested in quantity of Rowe Candy Machines. AMERICÅN PHONOGRAPH CO., 5 N. 21st' ST., PHILA., PA. Tel: RI 6-1962

WANT-Genco Playballs. State condition and price. SQUARE AMUSEMENT CO., 88-90 MAIN ST., POUGHKEEPSIE, N. Y.

WANT - Back Board Glasses for Bally Pay Tables. COLUMBIA MUSIC CO., 1514 N.E. 33rd AVE., PORTLAND 13, OREGON Tel: Trinity 5592

WANT-Will pay the following prices: \$2. for Imps, Cubs, Aces; \$10. for Pikes Peaks, Totalizers; $\$ 12.50$ for Kickers \& Catchers, ABT Challengers; $\$ 5$. for Marvels; $\$ 2.50$ for Pok-0-Reel, Klix, Wings, Yankees.; DuGrenier Model S $\$ 17.50$, Model VD $\$ 35$., Model W $\$ 35$., Model WD $\$ 35$. RAKE COIN MACHINE EXCHANGE, 609 SPRING GARDEN ST., PHILADELPHIA 23, PA.

WANT-All types and models of coin-operated equipment. Send complete list with followix information: type, year, condition, quantity, price. AUTOMATIC VENDING MACHINE EXCHANGE, 20 W. JACKSON BLVD., CHICAGO 4, ILI.

WANT - All types Hideaway Units, 20 's and 24's; 30 wire Wall Boxes and Adaptors; Keeney Wall Boxes; Premium paid for Rock-0la Adaptors; Mills \& Jennings Free Play Mint Venders; One \& Five Ball Free Play Games; Bally Triumph; Metal Typers; Scales, etc.; Convertors, 110 DC to $110 \mathrm{AC}, 110 \mathrm{~V}$. AC 25 cycle to 110 V . AC 60 cycle; Generators 60 cycle; all types of 25 cycle Motors, Trasnformers, Gears, Amplifiers, etc. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CAN.

WANT-All Model Phonographs for Export Trade. Must be in first class running condition, Rock0la, Mills, Seeburgs, and Wurlitzers. State quantity and your lowest cash price. Will send certified deposit, balance Sight Draft through our bank. BADGER SALES CO., INC., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel.: DRexel 4326.

WANT - Will pay Cash for used Mills Slot Machine Esc. type; new and slightly used Mills Black Cherry Bells; new and slightly used Keeney Bonus Super Bells; new and slightly used Bally Victory Specials; used Steel Slot Cabinets; slightly used Post-War Five Ball Games. State lowest price in first letter. AUTOMATIC COIN MACHINE CORP., 338 CHESTNUT ST., SPRINGFIELD, MASS. Tel: 4-1109
WANT - Any quantity Mills Jumbos - free play model. Condition unimportant. All parts must be there. Can be shipped uncrated. Advise quantity and price via air mail. HUNTER SALES CO., 2621 McKINNEY AVE., DALLAS, TEXAS

WANT-We will buy any kind or make of slot machine in any condition. Write full particulars of type, price and condition. NOTE: We repair, refinish and service all types of slots. Over 20 years of shop experience. G. B. SAM, 541 EAST 32nd ST., LOS ANGELES 11, CAL. Tel. ADams 7688.

# Hile RISi IUX <br> CLASSIFIED ADVERTISNG SECTION <br> FOR SALE 

FOR SALE - 1 Mills Four Bell $\$ 250$. ; 1 Keeney Super Bell $5 \& 25 \phi \$ 300$. ; 1 Jumbo Parade Cash PO \$100.; 1 Big Hit \$175.; 1 Stage Door Canteen \$175.; 1 Total Roll \$375.; 1 Rapid Fire Gun $\$ 100$.; 101946 Bakers Racers Chk. Sep. DD, just like new, make offer. MONROE COIN MACHINE DISTRIBUTORS, 1813 N .13 th ST., TOLEDO, OHIO Tel: Main 6434
FOR SALE-10 Total Rolls, like new $\$ 325$. ea. Original crates. 1 Victory 5 Ball $\$ 75 . ; 1$ Knockout 5 Ball \$95.; l King Pin Bowling Game \$150.; 1 Sky Blazer \$65.; 3 Jumbos Free Play \$70. ea. PICO SALES CO., 5426 W. WASHINGTON BLVD., LOS ANGELES, CALIF. Tel.: York 2345.
FOR SALE - 5 Evans slightly used electric automatic Bowling Alleys, 60 ft . long or can use less space. No pin boys needed as pins are controlled with electric push button. A fast money maker anywhere. Price for alley complete $\$ 800$. including balls, etc. GOLD'S DISTRIBUTORS, 409 NO. 5th ST., LONGVIEW, TEXAS Tel: 2897-J
FOR SALE - 200 F.P. Games. Arcade: Bally's Rapid Fire, Convoy, Defender, Chicoin Hockey, Muto. Skyfighter, Scientific Batting Practice. Counter Games: American Eagles, Yankee (new) Daval G. Vender, D. Heads or Tails, Ginger Cig Keeney Spinner, K. Selectem (new) Phono. Wurl. 41 \& 61 Counter. NOBRO NOVELTY, 369 ELLIS ST., SAN FRANCISCO, CALIF.
FOR SALE - Coleman's Hi-Grade rebuilt Slots, known the world over. Always the Best at a Better Price. Like new - Mills nickel, dime and quarter Club Bells; Original Chrome Bells with Silver Hammerloid finish; Black Cherry Bells; Brown Fronts; Blue Fronts; QT's in Gold \& Blue $5 申$ play. Special: Columbia G. Awards $\$ 49.50$ ea. COLEMAN NOVELTY CO., 1025 FIFTH AVE., ROCKFORD, ILL. Tel: Main 1323
FOR SALE - 6SC7 Tubes. GEORGE PONSER CO., 11 PIERCE ST., NEWARK, N. J.
FOR SALE - 4 Mills Panorams Solovue Peeks \$285. ea.; 3 Muto. Punching Bags (like new) $\$ 80 . ; 3$ Astroscopes $\$ 55$. ea.; 1 Chicken Sam $\$ 65 . ; 2$ Muto. Photomatic (late model) $\$ 625$. ea.; 1 A.B.T. Six Gun Airomatic Rifle Range, complete and in excellent condition $\$ 825$.; 1 Bally Bull \$40. STEWART NOVELTY CO., 1361 SO. MAIN ST., SALT LAKE CITY, UTAH Tel: Dial 3-5055
FOR SALE - l Bally Club Bell console A-l \$225.; 8 Silvermoons CP \$lo0. ea.; 3 Jumbo Parade CP \$95. ea.; 1 Big Game CP \$95.; 1 Club Trophy FP, 1 ball $\$ 160 . ; 1$ Goalee, Floor Sample $\$ 325$.; 1 Amusematic Lite League $\$ 225$. ; 1 Champion Hockey $\$ 99.50$. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE 10, IND. Tel: 3-4508
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FOR SALE-A.M.I. Automatic Hostess Studio, two units, 20 turntables, complete with records, record racks, file at least ten thousand hard to get records $\$ 10,000$. complete. Write or Call MUSIC BOX ENT., INC., 10 S. VIRGINIA AVE., ATLANTIC CITY, N. J. TeI.: 5-1515.
FOR SALE - 1 Seeburg Colonel RCES; 1 Seeburg 9800 RC; 1 Seeburg Maestro ES; 1 Seeburg RC Special 1941; I Seeburg Remote Console WC-1Z; 1 Wurlitzer 950-E; 1 Wurlitzer 600-A Keyboard; 1 Wurlitzer 500-A Keyboard. These phonographs all reconditioned and ready for operation. Make us an offer. ACME PHONOGRAPH SERVICE CO., 6204 EUCLID AVE., CLEVELAND, OHIO Tel: Henderson 6114
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FOR SALE - 25 Keeney Super Bells 5申 comb. \$225.; 2 High Hands comb. \$150. ea.; 1 9800 RC $\$ 450 . ; 3$ No. $616 \$ 179$. ea. ; 1 No. $61 \$ 125 . ; 3$ No412 \$135. Write us your needs. DADE COUNTY AMUSEMENT CO., 7316 N.E. 2nd AVE., MIAMI, FLA. Tel: 78-6613
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#  <br> <br> CLASSIFIED ADVERTISING SECTION <br> <br> CLASSIFIED ADVERTISING SECTION <br> FOR SALE 

FOR SALE－ 4 Mills Jumbo Comb．4－6 pay，hi－heads，perfect $\$ 175$ ．ea．； 5 Keeney Fortunes $5 申$ Comb．$\$ 100$ ．ea．； 2 Seeburg 20 Hideaway，as is $\$ 250$ ．ea．；Bally Club Bells $5 \phi$ Comb． multiple console \＄l25．；Bally Blue Grass $5 \phi$ F．P．with base \＄100．VERN RAW ENTERPRISES， INC．， 315 BROADWAY，SEASIDE，OREGON Tel： 255
FOR SALE－ 12 Mills Reconditioned Panorams \＄325．ea．； 90 Film subjects $\$ 4.50$ ea．；Parts $\$ 150$ ． 9 machines on location．Take All or Part．Write：R．D．SEELYE， 424 S．LEWIS，
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FOR SALE－Reconditioned \＆refinished Consoles．Keeney Super Bells，FP \＆PO \＄225．；Keeney Super Bells Twins FP \＆PO 5申－25申 \＄395．；Bally High Hands FP \＆P0 \＄139．50；Bally Club Bells FP \＆PO $\$ 149.50$ ；Mills 4 Bells，Orig．Heads $\$ 295$. ；Mills 4 Bells，Late Heads $\$ 425 . ;$ Mills Jumbo Parades FP \＆PO \＄159．50；Jumbo Parades，Late Heads P0 \＄109．50；Mills Jumbo Parades， Late Heads FP $\$ 99.50$ ．BADGER SALES CO．，INC．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIF． Tel：DRexel 4326
FOR SALE－ 2 Panorams， 1600 Plays，like new $\$ 500$ ．ea．$\$ 100$ ．Cash，Balance C．0．D．after inspection．Payment returned if not satisfied．CHARLES DOBBS，BOX 281，HAZLEHURST，MISS． Tel：459－W
FOR SALE－Chicago Coin Goalees，clean，A－l condition and shipped in original crates（write）． Terms： $1 / 3$ Deposit，Balance C．O．D．HALI BROS．SALES CO．， 1817 －4th AVE．，JASPER，ALA． Tel．： 760.
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FOR SALE－Ten Mills Panorams or Silver Views completely reconditioned rebuilt and refin－ ished，late serials．．．$\$ 395$ ．；also Late New Film Releases for Panorams and Soloviews．BADGER SALES CO．，INC．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIFORNIA．Tel．Drexel 4326.
FOR SALE－Special！Seeburg Envoy ESRC $\$ 395$ ．；Wurlitzer＇42 Victory 24 \＄350．；Wurlitzer 24 $\$ 295$ ．；Mills Throne of Music $\$ 265$ ． $1 / 3$ deposit with order．BYRON NOVELTY CO．， 2045 IRVING PARK，CHICAGO 18，ILL．
FOR SALE－Mills Slots and Jumbo Parts．Write LEWIS COIN MACHINE SERVICE， 3924 W．CHICAGO AVE．，CHICAGO 51，ILL．Tel：Belmont 7005
FOR SALE－Reconditioned Jennings Slots： $5 申$ Original Silver Chief，S．J．B．，3／5 payout \＄125．； 10申 Original Big Chiefs $3 / 5$ payout $\$ 160 . ; 25 \phi$ Original Four Star Chief，S．J．B．， $3 / 5$ payout $\$ 142.50$ ．Used Mills Slots： $5 \phi$ Original Bonus（like new）J．P．B．$\$ 250$ ．；lo $\dagger$ Original Bonus （like new）J．P．B．\＄275．；25申 Original Bonus（like new）J．P．B．\＄300．Used Pace Slots：5 6 Original All Star Comet，D．J．B．\＄79．50．Reconditioned Mills Console Slots：25申 Club Console（like new）\＄275．Used Free Play Consoles：5申 Mills Jumbo Parade \＄99．50．Used Free Play Five Ball Games：Five－Ten－Twenty $\$ 115$ ．；Production $\$ 89.50$ ；Eagle Squadron $\$ 69.50$ ； Repeater（41）$\$ 49.50$ ；Tail Gunner $\$ 49.50$ ；Seven Up $\$ 44$ ．Terms：Cash in full with order or $1 / 3$ deposit，balance C．O．D．Ref．Dun \＆Bradstreet－Established Fifteen Years．AUTOMATIC COIN MACHINE CORP．， 338 CHESTNUT ST．，SPRINGFIELD，MASS．Tel：4－1109
FOR SALE－Wurlitzer $700 \$ 650 . ; 750 \mathrm{E} \$ 675 . ; 850 \$ 700 . ; 950 \$ 725 . ; 61$ Counter Model $\$ 150 . ;$ Rock－0la DeLuxe $\$ 400$ ．All reconditioned，ready for location．H．M．BRANSON DISTRIBUTING CO．， 516 S0．2nd ST．，LOUISVILLE 1，KY．Tel．：WAbash 1501.
FOR SALE－Selling the following machines on account of poor health．I Red Ball Pool Table， like new（write）： 1 Skew－A－Lite $\$ 50$ ．； 1 Scientific Batting Practice $\$ 75 . ; 2$ Bally Alleys， good condition $\$ 20$ ．ea．；l Bally Hawthorne on $\operatorname{loll}$ pantable $\$ 50$ ．；l Keeney make Batting Practice $\$ 25 . ; 5$ Imps $\$ 6$ ．ea．； 1 Weighing Scale－mirror $\$ 45 . ; 1$ Ten Strike $\$ 40 . ; 1$ Goofy Golf $\$ 30$ ．； 1 Total Roll $\$ 450 . ; 2$ Exhibit Longchamps $\$ 35$ ．ea． $1 / 3$ deposit with order． GENERAL DISTRIBUTING CO．， 72 EAST MAIN ST．，PORT JERVIS，N．Y．
FOR SALE－Parts for all type games and equipment of leading manufacturers．＂Hard to Get Parts＂are＂Easy to Get＂at Badger＇s．Write，Phone or Wire us today regarding your needs． BADGER SALES CO．，INC．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIF．Tel．Drexel 4326.
FOR SALE－Seeburg Rex Wireless Hideaway \＄275．；Seeburg Hi－Tone 8800 R．C．\＄425．；Rock－ 0la Moderne Corner Speaker $\$ 45$ ．；Mills Empress $\$ 295$ ．；Mills Throne $\$ 275$ ．；Seeburg 9800 R．C．$\$ 450$ ．；Rock－0la＇ 39 Deluxe $\$ 350$ ．；Rock－0la Playmaster \＆Spectravox $\$ 365$ ．； Rock－0la Std．Dial－A－Tone \＄350．；Wurlitzer Vic． 24 \＄350．；Wurlitzer Vic．500－K \＄395．； Wurlitzer 600－R \＄350．；Wurlitzer 61 \＄145．；Wurlitzer 412 \＄150．；Wurlitzer 616 \＄195． THE MARKEPP CO．， 4310 CARNEGIE AVE．，CLEVELAND 3，OHIO Tel：Henderson 1043
FOR SALE－Wired Music Studio Equipment，selective type similar to AMI Hostess operation except selections are made on Seeburg Wall Boxes installed in locations and selections are limited to 20 per location．This equipment is all brand new having been recently built and installed in a small eastern city and operated for several weeks with very satisfactory results．Studio equipment to serve 15 locations and 40 Seeburg Wall Boxes $\$ 4,750$ ．Write JOHN W．HILI， 328 CHESTNUT ST．，PHILADELPHIA 6，PA．

# Whe wis 1.2 <br> CLASSIFIED ADVERTISING SECTION MART 

## FOR SALE

FOR SALE - 3 Singing Towers, good condition $\$ 250$. ea.; 1 Panoram, 3 sets of film ( 8 subjects each set), 1 splicer, remote volume control and extra parts. Good condition $\$ 425$. APPEL VENDING CO., 5015 N. GRANSBACK ST., PHILA. 20, PA. Tel: DA-4-5545
FOR SALE-G.E. Mazda Bulbs, give "tops" all quality service; Lumilines, clear or frosted, 24 to carton, write; Big Bulbs G.E. Mazda, $7 \frac{1}{2}$ up to. 75 Watt, 120 to carton, write; New, genuine, only reliable G.E. Mazda (\#1489) Gun Bulbs. Write for Special Price. ARCADE BULB C0., 56 W. 25th ST., N.Y. 10, N.Y. Tel.: WAtkins 9-7490.
FOR SALE - Yanks, Invasion, Marines At Play - all for \$175.; Paces Races, Brown cabinet $\$ 40$. ; Weighted slot stands -2 for $\$ 25$. ; Bally Hold \& Draw, A-1 \$75.; Bally Royal Flush, good \$65. WANT - V.P's, Q.T.'s and F.P. Pinballs. F. C. SHAFER, WASHINGTON, IND. Tel: 1278-R
FOR SALE-Revamp Pin Balls: Red Hot \$30. ; Marines At Play \$79.; Marvel Baseball \$79. ; 0klahoma $\$ 175$.; Brazil $\$ 175$.; Grand Canyon $\$ 175$.; Idaho \$185.; Wagon Wheels $\$ 185$.; Streamliner \$175.; Santa Fe \$175.; Exhibit Big Hit \$249. AMERICAN VENDING C0., 810-5th ST., MIAMI BEACH, FLA. Tel.: 58-1619.
FOR SALE - 4 Seeburgs, used 30 days (make offer); Seeburg Plaza E.S.R.C. \$350.; Envoy E.S.R.C. \$375.; Rock-01a Commandos \$425.; Playmaster \& Spectravox \$350.; Dial-A-Tune Boxes $\$ 9$. JONES MUSIC CO., BRECKENRIDGE, TEXAS
FOR SALE - Bally Longacres $\$ 239.50$; Thorobreds $\$ 239.50$; Pimlico $\$ 189.50$; Club Trophy $\$ 149.50$; '41 Derbies $\$ 149.50$; Blue Grass $\$ 99.50$; Dark Horse $\$ 99.50$; Sport Special $\$ 75$. BADGER SALES C0., INC., 1612 W. PIC0 BLVD., LOS ANGELES 15, CALIF. Tel: DRexel 4326
FOR SALE - Cigarette Machines - Bargains. 6-11 col. DuGrenier Champions, good condition inside and out $\$ 70$. ea.; $3-11$ col. DuGrenier Champions with one plunger on each machine broken, otherwise o.k. \$60. ea. ACE CIGARETTE SERVICE, 1921 CARNEY AVE., ROCKFORD, IIL. Tel: Forest 1439
FOR SALE-Pimlicos \$250.; '41 Derbies \$210.; Sport Specials \$100.; Sportsman \$100.; Blue Grass \$135.; Dark Horse \$135.; Skylark \$l40.; Fortune \$l65.; Jennings Triplex Slots \$90.; Saratoga, late F. P. - P. 0. \$l50.; Foreign Colors $\$ 60$.; All games very clean. One third dep. with order, bal. C.O.D. ADVANCE AUTOMATIC SALES CO., 1350 HOWARD ST., SAN FRANCISCO 3, CALIFORNIA.
FOR SALE - Counter Games: l2 Bally play balls, slightly used \$8. ea.; l Natural play Bally $5 \phi$ play $\$ 7$. Send $1 / 3$ deposit, balance C.0.D. STEPHEN D'AMICO, 28 DOROTHY ST., HARTFORD, CONN. Tel: 32-91-36
FOR SALE - Batting Practice \$75. ; Chicoin Hockey \$125. ; Wurlitzer Counter Models with Stands: $61 \$ 125 ; 71 \$ 185 . ; 81 \$ 200$.; Bally Torpedo $\$ 135$. Above equipment ready for location. MONTGOMERY DISTRIBUTING CO., 951 TROY ST., DAYTON, OHIO
FOR SALE-DuGrenier, Rowe, National and Uneedapak cigarette and candy machines, all models, under market prices. All in good working condition, ready for location. Also all other coin equipment. Uneedapak parts. WANT-Will buy anything. Send us your list. MACK H. POSTEL, 6750 NORTH ASHLAND AVE., CHICAGO 26, ILL.
FOR SALE - Step Up; Super-Score; Baffle Card; Shorty; Sea Breeze; Challengers; Columbia Deluxes; Daval F.P.; Mills Golden Falls; Draw Bells. LEHIGH SPECIALTY C0., 1407 W. MONTGOMERY AVE., PHILA. 24, PA. Tel: PO 5-3299

FOR SALE-Pilot Trainer, used only four months. Cannot be told from new. I am closing my arcade. \$500. f.o.b. Los Angeles. Add \$25. for crating. Send or wire $10 \%$ deposit. WM. NATHANSON, $27381 / 2$ CINCINNATI ST., LOS ANGELES 53, CALIF.
FOR SALE - Seeburg 9800 ESRC $\$ 475$. ; Rock-0la Deluxe $39 \mathrm{~S} \$ 275$. ; Rock-0la 40 Super Marbleglow $\$ 300$. These machines are in perfect condition. TOLEDO MUSIC \& NOVELTY CO., 1801 ADAMS
ST., TOLEDO, OHIO Tel: Garfield 8531
FOR SALE - We have about 50 WS-2Z Seeburg Wall-0-Matics and are offering them at a special price of $\$ 24.50$ ea. The covers are not broken and every one has a $70 L 7$ tube in it and is ready for location. Deposit Required. SPARKS SPECIALTY CO., SOPERTON, GA. Tel: 33
FOR SALE - Keeney Super Bells, 2 way $\$ 295 . ; 4$ way $\$ 395$; 3-5申 \& $1-25 \phi \$ 445$. These machines are in excellent condition. M. A. POLLARD CO., 725 LARKIN ST., SAN FRANCISCO 9, CALIF.
FOR SALE - 10 Mechanical Hockeys, like new \$70. ea. Some with handles in front, some with handles on sides. Will consider trade for Pin Games. DONALD ZAK, 3017 S0. 14 th ST., MILWAUKEE, WIS. Tel: Or. 2828
FOR SALE - 4 Evans completely automatic Duck Pin Bowling Alleys in good condition, 48 feet long, 4_l/2 feet wide. Can be set on any floor. One man necessary to collect money. Price \$1800. MIKE RUSSOLILLO, 6II S. TERRACE ST., COLUMBUS 4, OHIO Tel: Randolph 5439
FOR SALE - 5 Rock-0la Commandos \$395. ea.; 10 Rock-0la Imperials \$195. ea. BIRMINGHAM
VENDING CO., 2117 THIRD AVE., NO., BIRMINGHAM, ALA.
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## for sale

FOR SALE－Seeburg Hi－Tone 8800 RCES \＄395．；Standard Rock－0la $\$ 329.50$ ；Seeburg Gem （just refinished like new）$\$ 329.50$ ；New Tally Roll $\$ 469.50$ ；Lite League $\$ 229.50$ ；Scientific X－Ray Poker $\$ 109.50$ ．All equipment sent out in excellent condition．Crating $\$ 10$ ．extra． NATIONAL NOVELTY CO．， 183 E．MERRICK RD．，MERRICK，N．Y．
FOR SALE－A．B．T．Gun \＄20．；5申 Brown Front \＄100．；Undersea Raider \＄350．；5 $\$$ Blue Fronts $\$ 100$ ． 25¢ Cherry Bell \＄150．；Mills Thrones \＄250．；Model $716 \$ 175 . ;$ Smack The Japs Pin Ball \＄20．； 10¢ Blue Fronts $\$ 100$ ．；l申 Smoker Bells $\$ 35$ ．；l申 Glitter Gold Q．T．\＄35．BELMONT VENDING CO．， 703 MAIN ST．，BRIDGEPORT，OHIO．Tel．：Bridgeport 750.
FOR SALE－One Balls，Consoles，Slots．One Balls：Keeney＇s Fortune F．P．\＄100．；Bally Jockey Club C．P．\＄225．Consoles：Keeney＇s Super Bell Con．\＄175．； 2 Bobtails Jennings F．P．\＄95．ea．；Bally Big Top F．P．\＄90．；Jennings Silver Moon Tot．\＄70．；Jennings Good Luck C．P．\＄125．Reconditioned Slots：I 10申 Jennings Big Chief \＄160．；15 5 Mills Bonus $\$ 200 . ; 15 \phi$ Mills Hand Load $\$ 175 . ; 105 \phi$ Mills QT＇s Glitter Gold $\$ 85$ ．ea．； 1 Groetchen Col．repainted $\$ 65$ ．； $15 \phi$ Pace All Star Comet $\$ 70$ ． $15 \phi$ Mills Blk．Fr．Sp．\＄175．； $15 \phi$ Jenn．Victory Chief \＄125．INTERSTATE COIN MACH．CO．， 314 LOCUST ST．，SPRINGFIELD，MASS． Tel：3－9088
FOR SALE－New 2 wire Zip Cord 250 ft．coils $\$ 4.75$ ；Maple Skeeballs 3－1／8＂ $52 \phi$ ea．，$\$ 50$ ．per 100 ；2－3／4＂ $48 \phi$ ea．；$\$ 46$ ．per 100；2－1／2 $48 \phi$ ea．，$\$ 46$ ．per 100；2－1／4＂45 4 ea．，$\$ 43$ ．per 100 ． Largest parts supplier in the U．S．A．BLOCK MARBLE CO．， 1425 N．BROAD ST．，PHILA．22，PA．
FOR SALE－Reconditioned Pin Games．Compare Our Prices．Bosco \＄70．；Torpedo Patrol \＄70．；Shangri La $\$ 65$ ．；Star Attraction $\$ 65$. ；Bombardier $\$ 60$ ．；Marines At Play $\$ 60$. ； Production $\$ 60$ ．；Paratroop $\$ 70$ ．；Towers $\$ 60$ ．；Argentine $\$ 50$ ．；Jungle $\$ 45$ ．；G．I．Joe $\$ 45$. ；Slugger $\$ 40$ ．；Dude Ranch $\$ 35$ ．；Alert $\$ 30$ ．；Super Chubbie $\$ 25$ ．；Blondie $\$ 25$ ． INTERSTATE COIN MACHINE CO．， 314 LOCUST ST．，SPRINGFIELD，MASS．Tel：3－9088
FOR SALE－4 Mills Panorams．All late models with Film Cleaners．All new Screens．Good working condition and on locations \＄295．ea．Not sold individually．LEWISTON DISTRIBUTING MART，INC．， 27 VALLEY ST．，LEWISTON，PA．Tel．： 2584.
FOR SALE－Reconditioned Pin Games．Compare Our Prices．Frisco \＄185．；Surf Queens \＄165．； Stage Door Canteen \＄145．；Liberty \＄130．；Hollywood \＄105．；Sky Chief \＄100．；Keep＇Em Flying $\$ 100$ ．；Knockout $\$ 95$. ；Big Parade $\$ 90$ ．；Sun Valley $\$ 80 . ; 5-10-20 \$ 80$ ．；Sky Raider $\$ 80$ ．； Kismet $\$ 75$ ．；Defense（Gencos）$\$ 75$ ．；Home Run＇42 $\$ 75$ ．；Midway $\$ 75$ ．；Do Re Mi $\$ 75$ ．；Jeep $\$ 90$ ．；Air Circus $\$ 75$ ．INTERSTATE COIN MACHINE CO．， 314 LOCUST ST．，SPRINGFIELD，MASS． Tel：3－9088
FOR SALE－ 1 Genco Skee Roll， 9 ft ．$\$ 139.50$ ； 1 Victory Pool Table $\$ 79.50$ ； 5 Chicago Coin Roll A Ball， 9 ft ．$\$ 95 . ; 1$ Shoot Your Way To Tokio $\$ 125 . ; 1$ Periscope $\$ 89.50$ ； 1 Liberator $\$ 89.50 ; 3$ Texas Leaguer Deluxe $\$ 42.50$ ； 2 Chicago Coin Hockey $\$ 179.50 ; 10$ Super Skee Roll， like new \＄210．； 2 Atomic Bombers，like new（write）．MARCUS KLEIN， 577 TENTH AVENUE， NEW YORK，N．Y．
FOR SALE－ 2 Argentine \＄50．ea．； 1 Ten Spot \＄30．；1 Yankee Doodle \＄135．；Gun Club $\$ 35$. ；Sink The Japs $\$ 30$ ．；Goofy Golf $\$ 70$ ．；Lite Line $\$ 20 . ; 141$ Derby $\$ 200 . ; 1$ Club Trophy $\$ 225$. ；Record Time $\$ 125$. ；Pimlico $\$ 250$. ；Defense $\$ 25 . ; 1$ Midget Skeeball $\$ 60$ ．； Wurl． 24 \＄225．；Metro $\$ 25$. ；Laura $\$ 210 . ;$ Phono Motors $\$ 25$ ．CENTRAL COIN MACHINE CO．， 482 CENTRAL AVE．，ROCHESTER，N．Y．
FOR SALE－Special this week：Lonsen Coin Boxes（all denomination coins） $60 \phi$ ea．，$\$ 6$ per doz． BADGER SALES CO．，INC．， 1612 W．PICO BLVD．，LOS ANGELES 15，CALIF．Tel．Drexel 4326.
FOR SALE－Wild Fire $\$ 39.50$ ；Texas Mustang $\$ 49.50$ ；League Leader $\$ 29.50$ ；Spot Pool $\$ 45 . ;$ Sea Hawk $\$ 40$ ．；Repeater $\$ 29.50$ ；A．B．C．Bowler $\$ 45$ ；；Flying Tigers $\$ 69.50$ ；Ten Spot $\$ 39.50$ ； Lone Star $\$ 25$ ．；Five，Ten，Twenty $\$ 75$ ．Smack The Jap $\$ 20$ ．F．O．B．Newark，N．J．A．B．C． DISTRIBUTING CO．， 1125 BROAD ST．，NEWARK 5，N．J．Tel：Bi．3－6146
FOR SALE－We have them in stock．Contact us for your Hirsh Red Balls for state of Florida．Best money maker out today．Trouble free．Immediate delivery．Make us cash offer on any new or used pin tables you need．MURRELL AMUSEMENT CO．， 1058 S．FLA．AVE．，LAKELAND，FLA．

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## He wisy COIN MACHINE MART

## FOR SALE

FOR SALE - 1 Wurlitzer 24 Victory $\$ 325 . ; 1$ Wurlitzer 616 Victory $\$ 300 .: 2$ Rock-01a Playmaster and Spectravox $\$ 300$. ea.; l Wurlitzer 600 , Packard adapter, steel cabinet $\$ 200 . ; 1$ Bally Rapid Fire $\$ 75 . ; 3$ Shoot Your Way to Tokio $\$ 75$. ea. All equipment A-1 condition. Guaranteed. HUGHES ELECTRIC C0., LADOGA, IND. Tel: 17
FOR SALE-Factory rebuilt 1938 Keeney Tracktime Consoles with all latest improvements. Cabinets refinished like new. \$125. l/3 deposit. Bal. C.O.D. W. E. KEENEY MFG. CO., 7729 CONSTANCE AVE., CHICAGO, ILL. Tel.: Southshore 5524.
FOR SALE - Wurlitzer Model 616 wits six Wall Boxes, complete and ready to go \$195.; 2 Model 616 Wurlitzers $\$ 150$. ea.; Wurlitzer 61 Counter Model $\$ 125 . ; 2$ Singing Towers, perfect condition, like new \$295. ea. FRANK GUERRINI COIN MACHINES, MUSIC \& AMUSEMENT, BURNHAM, PA. Tel: 5726
FOR SALE - Five Ball F.P. Games, all checked, clean. Big Hit \$175.; Surf Queen \$175. Hollywood \$95.; new Big Three \$50.; new Foreign Colors \$50. ; Keeney Contest $\$ 50$. Knockout, Big Parade, 5-10-20, Air Circus, Action and Midway $\$ 80$. ea. Terms: $1 / 3 \mathrm{dep}$., bal. C.O.D. K. C. NOVELTY C0., 419 MARKET ST., PHILA. 6, PA. Tel: Market 7-4641
FOR SALE- $\$ 25.00$ and up Mills, Jennings, Watling Slots in 5-10-25c A-1 operating condition; 5 Ball Free Plays; l-ball P. 0. games Mills Panoram \$325. Send for list. MITCHELL NOVELTY CO., 1629 WEST MITCHELL ST., MILWAUKEE 4, WISC. Tel.: MItchell 3254.
FOR SALE - 2 Mills Punch. Bags \$65. ea.; 1 Atlas B. Ball \$35.; I Kirk Blow Ball \$25.; 1 Shoot The Bull $\$ 35$. ; 1 Star Striker $\$ 50$.; 5 Drop Pictures $\$ 20$. ea.; 1 Automatic Rifle with Zeppelin Flying $\$ 60$. ; 1 Mills Horoscope, 12 months $\$ 20$. All these machines are in A-l condition. PHILIP MAZZOCCHI, 278 WAYNE AVE., GRANTWOOD, N. J. Tel: Cliffside 6-1369
FOR SALE - 1 Brand new Undersea Raider; 7 Bakers 1946 factory rebuilt DD, Chk. Sep. Make offer. $25 \phi$ Black Cherry Bells \$205. ea.; 2 10申 Black Cherry Bells \$220. ea.; Brand new Mills Slot stands \$28.50 ea. ; l Genco Whizz - write; New Bally Draw Bells (write). MONROE COIN DISTRIBUTING INC., 1813 NO. 13th ST., TOLEDO, OHIO
FOR SALE-Available now. Standard Brands Model 32 Volt - Ohm - Millimeter. 5000 ohms per volt sensitivity. Checks resistance as low as 2 ohms. Price \$24. BADGER SALES CO., INC., 1612 W. PICO BLVD., LOS ANGELES 15, CALIF. Tel. Drexel 4326.
FOR SALE - 4 Bally Undersea Raiders, all like new, extra clean, mechanically perfect $\$ 225$. ea.; $15 \phi$ P.0.-F.P. Super Bell $\$ 209.50$; $525 \phi$ F.P.-P. O. Super Bell $\$ 300$. ea. 1/3 deposit, bal. C.O.D. MINTHORNE MUSIC CO., 2916 W. PICO BLVD., LOS ANGELES, CALIF. Tel: PA 2177
FOR SALE - Superliner (write); Grand Canyon \$150.; Liberty \$140.; Do-Re-Mi \$60.; 2 World Series (one has miniature players missing) otherwise okay $\$ 60$. ea. ; Trap The Jap (Munves Conversion) $\$ 65$.; Chicken Sam $\$ 50$.; 1938 Tracktime $\$ 35$. $1 / 3$ Deposit. MOHAWK SKILL GAMES CO., 86 SNOWDEN AVE., SCHENECTADY 4, N. Y.
FOR SALE-5 Ball F.P.'s.; 1 Ball F.P. \& P.O.; Consoles P.O.; and combination - slot. All guaranteed perfect. Send for list. New equipment - Bally's complete line, also Evans, Jennings, Mills. PALISADE SPECIALTIES CO., 498 ANDERSON AVE., CLIFFSIDE PARK, N. J. Tel. CLiffside 6-2892.

FOR SALE - R. C. Hi-Tone Seeburgs \$450. ea.; plain Hi-Tone Seeburgs \$400. ea.; Twin Twelve Wurlitzers $\$ 175$. ea.; No. 71 model Wurlitzers $\$ 200$. ea. All in good condition. $1 / 3$ deposit, F.O.B. Phila. UNION AUTOMATIC MUSIC CO., 614 SPRING GARDEN ST., PHILA. 23, PA. Tel: Walnut 2-1432

# MISCELLANEOUS 

NOTICE-Speed that's us. 1 hour Amplifier service; l hour tone arm service. We recon speakers. Reasonable prices. All work fully guaranteed. DEE'S SERVICE SHOP, 1119 VENICE BLVD., LOS ANGELES 15, CAL. Tel. : FE 7875.
NOTICE-We have something new on the way - if interested write us and we'll tell you all about it. MARVEL MANUFACTURING CO., 2845 FULLERTON AVE., CHICAGO 47, ILL.
NOTICE-Protect and hold that location! We'll rebuild your old scales and make 'em look like new (Est. 1889) WATLING MANUFACTURING CO., 4650 W. FULTON ST., CHICAGO, ILL. Tel. Columbus 2779.

NOTICE-We are exclusive Michigan and Northern Indiana Distributors for Williams Manufacturing Co. and Genco Manufacturing Co. J. R. "Pete' Pieters, KING-PIN EQUIPMENT CO., 826 MILLS ST., KALAMAZOO 21. MICH.
NOTICE-Parts and Supplies. Radio Tubes for The Coin Machine Trade. 70L7GT will soon be available. Write for our twice monthly inventory release. W. R. BURTT, "The Coin Tube Man", $442 \mathrm{~N} . \operatorname{SENECA}$, WICHITA 12 , KANS.



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## MISCELLANEOUS

NOTICE-The most complete stock on the West Coast-parts for phonos and games. Visit our "See-At-Glance" parts department. JACK R. MOORE CO., 1615 S.W. 14 th AVE., PORTLAND 1 , ORE.

> NOTICE - Operators in Northern Ohio. We are distributors for J. H. Keeney \& Co.

Immediate delivery on Super Bonus Bells. MONROE COIN MACHINE DISTRIBUTORS, 1813 NORTH 13th ST., TOLEDO, OHIO Tel: MA. 6434
NOTICE-"A" Day has arrived in Wisconsin and all the coin machine activity is concentrated right here in Milwaukee because AIREON . . . the ELECTRONIC phonograph is NOW ON DISPLAY at KLEIN DISTRIBUTING CO., 2606 W. FOND DU LAC AVE., MILWAUKEE 6, WISC.
NOTICE-We are organized for the best interest of the Coin Machine Operators of Los Angeles County. We will welcome any correspondence from any association in the country. ASSOCIATED OPERATORS OF LOS ANGELES COUNTY, INC., 1351 W. WASHINGTON BLVD., LOS ANGELES 7, CALIF.

NOTICE-Complete phonograph repair service, amplifiers, motors, pickups, and counter boxes. Used equipment bought and sold. Write or phone. NELS NELSON, 2329 W. PICO BLVD., LOS ANGELES. Tel.: Fitzroy: 0545.
NOTICE - Phono Operators! Here is our weekly reminder about our Needle Re-Sharpening Service. Your Used Needles are Re-Conditioned expertly on precision machines, and guaranteed to give New Needle Service at a fraction of the cost of New Needles. Give it a try and you'll be sold. RE-SHARP NEEDLE SERVICE, P. O. BOX 770, FORT DODGE, IOWA

PASS THIS SUBSCRIPTION ON TO A FRIEND!! "THE CASH BOX"
"The Confidential Weekly of The Coin Machine Industry" 381 FOURTH AVENUE, NEW YORK 16, N. Y.

PLEASE ENTER MY SUBSCRIPTION FOR ONE YEAR. ENCLOSED FIND CHECK FOR
$\$ 48.00$ - FIRST CLASS MAILING, PLUS FREE WEEKLY CLASSIFIED AD PRIVILEGE
$\square \$ 15.00$ - FIRST CLASS MAIL ONLY
(ALL SUBSCRIPTIONS PAYABLE IN ADVANCE)

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 THE PHONOGRAPH OF TOMORROW




[^0]:    BEST＂RACE＂RECORD FOR＇46
    

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