

VOLUME 12, NUMBER 44

JULY 28, 1951

Rosemary Clooney, well stocked with exotic Armenian foods, is welcoming everyone to her door now that she has a tremendous hit going in "Come On-A My House". Rosemary, who's been turning them out one after another with such top selling disks as "Beautiful Brown Eyes" and "Mixed Emotions", now really strikes gold. Her best selling Columbia disk has already gone over the 500,000 mark in the short time it's been out and looks like a sure bet for a million. Having fulfilled all the promise which her well-wishers have known her capable of, Rosemary now takes her place as a recording artist of the first rank.

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PLAYS 48 SELECTIONS ON 24 RECORDS Top and bottom of each record played in numerical sequence. 75% of phonograph play comes from the eight or ten top tunes. More than 48 selections only causes delay and confusion.

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Buy Two when THE RUDOLPH WURLITZER COMPANY, NORTH TONAWANDA, N. Y.

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CMP PLUS MORE DEFENSE WORK LIMITS NEW MACHINE PRODUCTION FOR THIRD QUARTER

With the confusion which is expected to result from the entrance of the Controlled Materials Plan into all the durable goods industries, and with the further fact that this confusion will cause many shortages in scarce materials, mostly copper, steel and aluminum; plus the fact that the manufacturers in this industry are now obtaining more war work every week, there is now no doubt that many machines less will be produced this third quarter of 1951.

This is the general consensus among the leading manufacturers. These men believe that not only limitation orders and tight control-quotas on the use of materials most needed in the manufacture of new machines, but, the further fact that their plans are gradually being taken over for defense work contracts, limits, drastically, in some cases, their productive ability for the next few months.

It is also believed that this will be the fact continuing into the fourth quarter of the year.

Most of the manufacturers agree that new machines are going to become more and more difficult to build.

With plant space being taken over by defense work (some of the factories have already obtained sizeable contracts) and with the shortage of the most necessary materials becoming more apparent each day, there is no longer any room for all-out big volume new machines construction.

But, most state, new machines manufacture will continue. Perhaps not at the level which was attained in the first quarter of the year, but more or less equal to what was produced in the second quarter.

The second quarter of the year proved one of the biggest business disappointments to many in the field. Only a few of the larger manufacturers, switching over to new type games, were able to continue on ahead with any large volume production.

The outlook for the third quarter, which started with July 1 and the beginning of the CMP, looked good from a business standpoint to many manufacturers, but did not look good to these same manufacturers from a production viewpoint.

Some of these men stated they just couldn't understand why the operators didn't realize that, regardless of whether there is peace or not in Korea, the defense production program would continue. And that Uncle Sam was definitely bent on not being caught short material-wise any more.

A few said that reading the newspapers and listening to commentators should convince anyone in the industry that the manufacturers have only been able to produce what they have so far built because of the fact that business itself was not up to normal.

They also pointed out that the new machines were the answer to stimulating increased play on any operator's route. And that he should fortify himself with the very latest equipment while he can.

For, as one manufacturer said, "when our plant gets going on this big war order we have just received, the volume of new machines we will produce in the third and fourth quarters combined won't even be equal to what we produced in the first quarter of this year."

The outlook, he stated, for the future was not good from a new machine production standpoint.

But he, like all others, will continue to produce whatever he possibly can, he reported.

He urged the trade to take advantage of the new machines which are being presented today.



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Dime Play Leads Way

Areas Where Dime Play in Operation for Period of Time Report Gratifying Public Acceptance. New Machines Gain Quickest Acceptance Ops State. Some Ops Mistakenly Believe Dime Play Will Cure Mediocre Spots. Locations Remain Same Status as Before, in Most Cases, but Collections Hike Higher With Better Spots Booming General Average. More Ops Begin Switchover To Dime Play.

Now that dime play has been in operation in some areas about the nation for a good length of time, many want to know: "What's the result?"

And the results are extremely encouraging to those who haven't, as yet, entered into dime play action.

In the first place, ops have found that public acceptance of 10c play, is very gratifying.

The there may be some questioning from a few players (when 10c play starts) it usually disappears after a few weeks. The players accept the new coin chute action like they formerly accepted the old coin play.

What is even more impressive is the fact that the majority of the public soon agree that, with the inflated costs of all products and services, the machines which entertain them also deserve more.

Some few operators who started out on dime play, following others in their territories, expected the new coin action to zoom the play on poor spots.

This is extremely erroneous. There is no reason why a higher play action chute should turn a poor location into a good location.

The facts which have been discovered are that locations usually remain at the same status as they formerly did. In short, medicroe locations remain mediocre spots. Good places remain good spots.

But, what does happen, according to ops who have been featuring dime play for sometime, is that the better spots zoom averages higher than before.

In short, play increases in the better locations, and increases sufficiently to zoom the average of all the other mediocre locations on the same route.

This is important, naturally, to all the operators. They realize that any action, or promotion, or exploitation, or play method, which can increase their average, is mighty important to them. Averages have jumped as high as 50 per cent and more, above what they ever had reached on nickel play action, according to many ops.

The averall nationwide increase has been approximately 25 per cent, from recent reports.

A 25 per cent increase is very vital to any operator. If dime play can do that for him, then he shouldn't hesitate a moment. He should get dime play into instant operation.

It has also been learned that new equipment is easier to start off on dime play. Where old machines exist, the players are rather perturbed when the coin chutes are changed, some ops report, unless of course, like in the City of Chicago, the entire city switches over to dime play at one and the same time.

Still, even Chicago ops claim, it takes some time before certain players return to the machines.

In short, then, wherever an operator starts in with new machines, he can quickly, by switching machines about, placing his newest equipment in the better spots, and transferring down the line, get 10c play into action.

Ops have reported that they have waited for new machines to come in before they started dime play action, both on music and games. They have found that the new machines get them off to a flying start.

Probably the best expression comes from a southern operator who reported that he was now enjoying approximately 40 per cent better average thruout his entire route.

He said, "I figured that it couldn't get any worse than it already was. My accountant told me we were actually losing money on our routes. He agreed that there might be some possibility (after reading some of the reports in *The Cash Box*) that 10c play could step up the average enough to again show us a profit. "The first thing I did", this op continues, "was to contact other operators here and talk things over with them. They all agreed that their collection average was 'way down and that they were getting desperate about what to do to put themselves back in the black.

"I suggested we all start out on dime play at the same time, the way the operators had in Chicago, and that this would prove to us whether we could or could not feature 10c play here in this area.

"They shied away at that. Even tho they admitted that things couldn't get any worse than they were. "Well", he says, "I went ahead on my

"Well", he says, "I went ahead on my own. It just couldn't be any worse than it was for us. My accountant, and the boys here in my place, also agreed that we might as well try 10c play to see whether we couldn't step up our business.

"I'm happy to report to you that, so far, and of course, it's only three weeks since we started, our collections have shown approximately 40 per cent average increase. This sure is saving our lives. We hope that the other ops here will also join in on dime play.

play. "A few of the other operators", he reports, "are kicking us around some. But, we explain our case to our locations very clearly and, if they can't see fit to earn somemoney once again, along with us, then we just don't see the value of the spot.

"We did lose a few spots to some of these nickel guys and a few we lost when we started have since returned to us.

"The majority of the operators have been very nice. They agree that we are probably ahead of them all at this time.

"Some are starting 10c play now and profiting by our experience. We are telling them the truth and also telling them to read *The Cash Box* and get the facts.

"My answer to any operator who's crying right now is, it certainly can't get worse than it is, why not try dime play?"

Thank you...



BILL GERSH

for your many good wishes on this, our Ninth Anniversary.

Our foremost thoughts are, always have been, and always will be, directed toward your best welfare by continually helping this industry to progress and grow ever greater in every possible fashion.

We most sincerely hope that, in the years to come, we shall be able to, once again, bring all of you, our good friends everywhere in the world, the continued great, truthful, factual and stimulating effort which has, and always will, most definitely designate this publication's leadership in this ever progressive division of the world's entertainment industries.

> Bill Gersh, Joe Orleck and the entire staff of

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JOE ORLECK

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Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

"I'M FOREVER BLOWING BUBBLES" (2:14) "LOVE YA" (2:13) DORIS DAY & JACK SMITH (Columbio 39453; 4-39453)

• Doris Day and Jack Smith team up for a couple of ditties that make for good listening. The upper end is an oldie which the pair do nicely with Paul Weston providing the backing and the Norman Luboff Choir helping out. Second side is a little number which they also come through with. Ops might take a listen.

"MINE AND MINE ALONE" (3:00) "THE WORLD IS YOUR BALLOON" (2:40)

JIMMY DORSEY ORCH. (Columbia 39477; 4-39477)

• A couple of likely ballads are offered here by Jimmy Dorsey and his orchestra. Sandy Evans does a good job vocalizing at either end, as the boys in the band back him up. Although not of the world shaking variety, this disk should hold its own in the boxes.

"LONGING FOR YOU" (2:46) "DREAMY MELODY" (2:39) LARRY CLINTON ORCH. (Broodwoy 1008)

• A tune destined for big things is given a working over on the top deck by Larry Clinton and his orchestra. The Paulette Sisters and Buddy Andrews come through on the vocal in good fashion. The second side is an easy going item on which every one concerned pitches in. Ops might take a look.

"HARD, FAST AND BEAUTIFUL" (2:35) "WITH LOVE AND KISSES" (2:20) JIMMY ATKINS

(Broodwoy 1010)

• Jimmy Atkins has a couple of items to offer here. The upper level is a song based on a current film on which the Paulette Sisters and Walt Dana's Orchestra help out while the bottom half is a slow sentimental piece getting the same backing.

"DON'T BELIEVE IT" (3:07) "THE WORLD IS YOUR BALLOON" (3:07)

ETHEL MERMAN & RAY BOLGER (Decco 27654; 9-27654)

• Ethel Merman and Ray Bolger are at it again, this time turning out one of their cute little ditties which are always so infectious. The pair have a slow number to work on here

have a slow number to work on here and they certainly make it hum. Bottom half finds Ethel going it alone on a tune with a lot of appeal. The top deck should get attention.

"TELL ME" (3:13) "MOONLIGHT BAY" (2:26) DORIS DAY

(Columbio 39450; 4-39450)

• Doris Day has a couple of tunes here which she features in her new film. The top deck is a lovely ballad which Doris does a grand job with as she gets some help from Paul Weston's orchestra. Lower end is the oldie which receives a nice, soft interpretation. The top deck is a good bet.



"SURPRISING" (2:47)

"CARA, CARA, BELLA BELLA" (2:52)

PERRY COMO

(RCA Victor 20-4203; 47-4203)

PERRY COMO

• Perry Como has a double header

here. Both ends of this disk could

get a lot of play for both are very

appealing ditties done beautifully

"PRETTY POLLY POLKA" (2:46)

FRANKIE YANKOVIC

(Columbio 39476)

one.

(2:59)

boxes.

"ROSE OF OLD MONTEREY" (2:40)

• Frankie Yankovic and his Yanks take a couple of polkas and send them

on their merry way. Both sides get a duet from Frankie and C. Paradiso and some matching music from the boys in the band. Ops who have a

polka following, should latch onto this

"IT NEVER ENTERED MY MIND"

• Two oldies are taken for a ride by

Benny Goodman and his Sextet. Both ends are currently being revived and Benny turns out wonderful versions of them. The top deck has Helen Forrest singing the luvies while the sec

rest singing the lyrics while the second half is an instrumental in Benny's

best style. This is a natural for the

"WANG WANG BLUES" (2:37)

BENNY GOODMAN QUARTET

(Columbia 39478; 4-39478)

by Perry. Labeled "Surprising" and "Cara, Cara, Bella, Bella," these tunes show Perry at his easy going best which is something to hear. Customers are gonna want to hear a lot of him also, so ops better get prepared. Mitchell Ayres provides his usual good backing and Perry is in fine form as he runs through these ditties. The top deck is a light thing just right for his type of rendition while the second side is a pretty Italian melody which he really gets going on. Ops better get going on it also.

"MY DARLING MAN" (2:00) "SWEET VIOLETS" (2:40)

JANETTE DAVIS & ARTHUR GODFREY

(Columbia 39488; 4-39488)

• Janette Davis and Arthur Godfrey offer a duet on this disk with Janette doing the singing and Godfrey coming in for a word here and there. It's a cute little item which should get some play. The second half is the current novelty which Janette tries on her own. Ops might take a peek.

"DETOUR" (2:53)

"WHO'S GONNA SHOE MY PRETTY LITTLE FEET?" (2:48)

PATTI PAGE

(Mercury 5682; 5682 x 45)

• Patti Page is dueting with herself again on a couple of sides in the style which she has made all her own. The top deck is a likely little thing with a folk feeling and a backing from Jack Rael's orchestra. Lower half is an ultra slow ditty with some appeal. Ops should keep an eye on the first half.



"TELLING ME YES, TELLING ME NO" (2:58) "DON'T FAN THE FLAME" (2:26) PEGGY LEE & MEL TORME

(Copitol 1738; F-1738)

• Peggy Lee and Mel Torme get together to turn out a couple of sides which should please their fans. The first half has some cute lyrics which the pair do in fine style. The lower end is a driving ditty again performed in high fashion. Ops will do ok with this.

"I'VE GOT YOU UNDER MY SKIN" (2:05) "THAT'S MY BOY" (3:05)

STAN FREBERG (Capitol 1711; F-1711)

• Stan Freberg, who hit the jackpot with "John And Marsha," does it again by taking a grand oldie and tearing it apart. Making this one of the whackier disks around, Stan gives it a treatment which makes you want to hear it more than once. Second half too is a likely number with listenable lyrics. The top deck is a natural.

"WALKING" (2:47) "THE SHEIK OF ARABY" (2:52) MARY LOU WILLIAMS (Circle 3008)

• Mary Lou Williams has a couple of sides here which are gonna attract attention among her followers. The top half, a tune she wrote herself, is a blues thing with a vocal by Dave Lambert and of course some terrific piano playing. Bottom half is an instrumental version of an oldie which also comes out ok. Ops in the right spots might tune in.

"RUNAWAY FIDDLE" (2:52) "PLANT A LITTLE GARDEN" (2:39) LEE MONTI'S TUTONES-(Sharp 34)

• Two instrumentals are offered on this platter by Lee Monti's Tutones. The top half is an exciting piece featuring Remo Biondi on the fiddle. The lower end is a soft easy going thing which also makes for good listening. Ops oughta do just that.

"THERE'S NO BOAT LIKE A ROWBOAT" (2:42) "BLUE EYES" (2:58)

PEARL CARR

(London 1066)

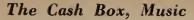
• A wonderful song stylist, Pearl Carr, comes up with two sides which are certainly worth listening to. The top deck is a current novelty which Pearl does with the Keynotes and Malcolm Lockyer's orchestra. Lower half is a lullaby sung very softly. These sides are grand to hear.

"KEEP OFF THE GRASS" (2:52) "BRIGHT LIGHTS AND BLONDE HAIRED WOMEN" (2:47)

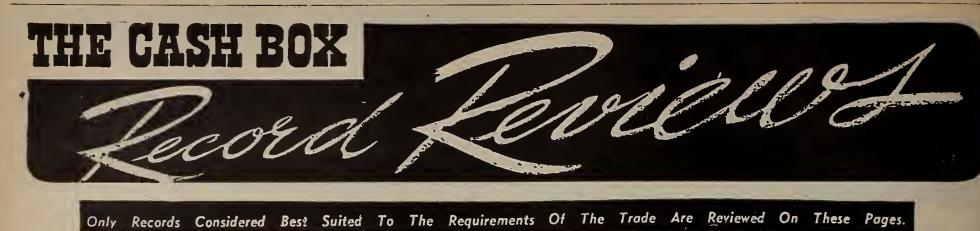
RAY ELLINGTON QUARTET (London 1047)

• Two novelties with a lot of appeal are dished out here by Ray Ellington and his quartet. Both ends get an interesting going over as Ray sings the lyrics and the small instrumental group provides the backing. This is worth ops' attention.





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"IRISH STEW" (2:48) "SAY IT AGAIN" (2:51)

Only

MINDY CARSON

(Victor 20-4204; 47-4204)

• Chirp Mindy Carson comes up with a merry tune that has a bit of the Irish in it. Backed nicely by a choral group and Norman Leyden's orchestra, Mindy bounces through this light num-ber with ease. The lower half is another bouncy item that is given a good going over by the same artists. Ops should take a look.

"EVERYTHING I HAVE IS YOURS" (2:36)

"IT NEVER ENTERED MY MIND" 3:04)

BUDDY MORROW ORCHESTRA

(Victor 20-4195; 47-4195)

• The top end features the Buddy Morrow orchestra as it wends its way through a beautiful oldie. Buddy gives it the slow, soft treatment that's sure to make this half good listening. Flip is an old ballad that is piped by Frankie Lester, with a musical back-drop supplied by the Morrow crew. Ops have proven material here.

"BECAUSE" (2:31)

"FOR YOU ALONE" (2:47)

MARIO LANZA

(Victor 10-3207)

 Tenor Mario Lanza lends his powerful and vibrant voice to a classic tune and comes up with a side that's going to bring those nickels home. Both ends get proper musical settings while Mario pours out his soulful best. The lower end is another stirring tune. Ops know what this artist can do for any song.

"HAWAIIAN WAR CHANT" (2:30)

"SWEET LEILANI" (3:03)

AMES BROTHERS

(Coral 60510; 9-60510)

• A pretty Hawaiin war chant is given a working over by the Ames Brothers and Ray Smeck and his Serenaders. Giving this first side their typical fine harmony, the Ames boys come up with a listenable half. Flip offers a slow romantic ballad done in a pleasant manner. Ops have their choice of either level.

"LONESOME" (2:40)

"THESE WILL BE THE GOOD OLD DAYS" (2:41)

THE TWO MISTER F's

(Mercury 5684; 5684x45)

• The mysterious Two Mister F's dish out a very pretty thing on this first side. The duo has a good tune and backing to work with and as a result offer a pleasant sounding folk-type tune. Flip is a faster number that brings in the old time flavor, which is handled ably by the boys. Ops have a good one on the top deck.



"WHEN THE SAINTS GO MARCHING IN" (2:40) "KISSES SWEETER THAN WINE" (2:55)

THE WEAVERS

(Decca 27670; 9-27670)

Go Marching In." It's an old spiritual that has been revived and refreshed by the Weavers to a point where it is flavored with a bit of a Dixieland beat. The harmony and solos of the quartet are first class and with an appropriate backing to boot, this end should bring a flood of nickels to the boxes. The second side is a change of pace for the group, but a solid contender just the same. This ditty is a slow, sweet tune with very refreshing lyrics. It's offered in that old folk tradition that has been the backbone of the Weavers' climb to the top of the recording ladder. Both ends have great juke box potentialities and ops would be wise to stock up now.

"THE WORLD IS MINE" (2:28) "LOOK AT ME" (2:26)

NORO MORALES

(Decca 27673; 9-27673)

• A pair of slow rhumbas are delivered here by Noro Morales and his orchestra. Both sides are attractive ballads that are given first rate treatments by the crooning of Pat Terry. With fine accompanying music set up by Noro and the able vocalizing of Pat, ops have a good waxing on their hands.

"AIN'T NO CHICK GONNA FOOL ME" (3:21)

"MY FRIEND TOLD ME" (2:58)

SY OLIVER

(Decca 27672; 9-27672)

Sy Oliver talks and sings his way through a slow and subdued ditty on the top deck. His interpertation and style help put this tune over. The bottom half is a loud thing with a big bounce in which the orchestra is shown to good advantage. Either end should get some play. Our bet is the upper level.

"TIN PAN ALLEY RAG" (2:16) **"THE LITTLE FAIRY WALTZ"**

(2:32)

GUY LOMBARDO

(Decca 27669; 9-27669)

Consistent Guy Lombardo and his orchestra come up with a jump tune on the top level. Featuring the twin pianos, the boys dish out a pleasant sounding thing. Flip finds Bill Flana-gan handling the vocal of a slow number that is done with a waltz beat. Ops know the drawing power of this perennial favorite.

"THAT OLD FEELING" (2:58) "BUGLE CALL RAG" (2:49)

CHARLIE VENTURA ORCHESTRA (Mercury 8949; 8949x45)

• Charlie Ventura and his talented sax go to work on the upper half and come up with a revival of an old favorite. Done with a moderate beat, the orchestra comes up with a truly fine rendition of this oldie. Lower deck again features Charlie and his moaning sax in a loud, boistrous jump tune. Ops have a good one here.

"LAZY RIVER" (2:13)

"ROSE OF THE RIO GRANDE" (2:17)

OWEN BRADLEY QUINTET (Coral 60464; 9-60464)

With some fine organ, and electric guitar playing leading the way, the Owen Bradley Quintet offer a fine arrangement of an old tune. This upper half is done in a slow tempo while the second side is another instrumental by the Bradley men done with a faster beat. Ops have strong filler material on this waxing.

"HE PUT IN A BAR IN THE BACK **OF HIS CAR**" (2:17)

"I LOVE TO PLAY THE GLOCKENSPIEL" (2:10)

GEORGIE'S TAVERN BAND (Decca 45144; 9-45144)

With Lee Sweetland handling the vocal and Georgie's Tavern Band supplying the musical setting, the boys come up with a cute novelty number in waltz tempo. The lower deck is a bouncy thing done in the polka vein with a rousing instrumental send off by the band. Ops in the right locations oughta tune in.

"KEEP A PRAYER IN YOUR HEART" (2:50)

"THE WONDROUS WORD" (2:55)

THE KING'S MEN

(Decco 14579; 9-14579)

The top deck is a slow, dreamy tune that is carried across by the fine harmony of the King's Men. The pipers get appropriate backings on both halves and turn in a listenable piece of wax. The lower level is a jumpy item that is done in a spiritual style. Ops might help themselves by looking

"WHEN THE SHADOWS FALL" (2:35)

"I'LL GIVE YOU ALL MY LOVE" (3:00)

DENISE MORGAN

(Decca 48224; 9-48224)

Denise Morgan spins her way through two low down blues numbers. The first side is a hard driving tune, while the second side offers a change of pace with a slow, appealing item. Both ends get meaningful vocals by Denise and fitting musical backdrops by Joey Thomas and his band. Ops in the right spots have a good one here.



• The Weavers, who've woven themselves one hit after another, have again come with a hot wax-ing. The side we think will break first is labeled "When The Saints

"OLD MAN RIVER" (4:10)

TONY FONTANE

(2:14)

(Mercury 5683; 5683x45)

"IT STILL SUITS ME" (3:05)

Here is a tune that can be heard

again and again with big voiced Tony

Fontane delivering the vocal of this

great tune there is all the more reason

to listen. Tony does a fine job with

this half and with the help of Louise

Carlisle, turns in a listenable item on

the under half. Ops might take a peek.

Ralph Marterie and his orchestra

present a pair of instrumental sides.

The upper end is a slow number that

offers the strains of some sweet

trumpet and piano playing. As a

change of pace the boys dish out a fast

lower half, that shows the trumpet to

good advantage. Ops needing instrumental fillers have a good one here.

• Sammy Kaye and his orchestra offer a lovely tune that might easily take off. Tony Almo and the glee club

present this slow item with a folky

twang and make it sound appealing. Flip finds the same crew with another

slow number which is made to sound

good. We like the top deck.

"LONGING FOR YOU" (3:15)

"MARY ROSE" (2:40)

(Columbia 39499; 4-39499)

SAMMY KAYE

"BEAUTIFUL OHIO" (2:47)

RALPH MARTERIE ORCHESTRA

(Mercury 5679; 5679x45)

"A TRUMPETEER'S LULLABY"

Dick Gersh and Buddy Basch have burst out into a rash of activity. Dick has signed the Smith Brothers to a personal management contract and the Buddy Basch office will handle the record promotion for the boys. Another recent signee for promotion is Morey Amsterdam. . . . Johnny Park and Nat



THE MODERNAIRES

Freyer have called it quits after the end of their one year contract. . . . Shapiro-Bernstein ranked first in the Peatman survey of most played radio tunes with "If." . . Nellie Lutcher back from Europe on the Queen Mary. . . Joe Given, formerly dj of WOV, now a cap-tain in the Armed Forces Radio Service with head-runators in N. V. Atlantia Boards, blazing august quarters in N. Y. . . . Atlantic Records, blazing away with a string of hits, have moved to larger quarters at 234 West 56 St. . . . Barbara Belle, Fran Warren's manager, returned from the Coast bubbling about the hit that Fran has made there. . . . Mac McGuire, WIP dj in Philadelphia, has just added a half hour live show. ... The Modernaires open at the Paramount August 1. ... Anne Shelton's "The World Is Mine Tonight" is London's best selling disk in New York.... The Music

Publishers' Contact Employees have just released the first issue of their house organ. . . The Perry Como fan club sent a cut-out of a big cloud with a balloon stuck in it to folks around town last week with a note that it was really for the kiddies. What tune? "There's A Big Blue Cloud Next To Heaven," what else? . . . Ben Bart of Universal Attractions has signed a booking contract with Julian Dash, Sittin' In Record artist. A band is being built around him and will be unveiled late this summer Harman is being built around him and will be unveiled late this summer. Herman Lubinsky of Savoy coming out with a big LP line of symphonies and overtures which he brought back from the continent on his last trip abroad. Works by Beethoven, Mozart, Bach, Rossini, Shubert, etc., are included. The price will be competitive and the disks will be released on th Regent label.... Gordon Jenkins recorded several sides for Decca July 18 at the California studios.

CHICAGO:

Everything this week centered over at the Palmer House where the NAMM convention was in progress. As far as diskeries concerned, could have been better. But, business was done regardless, and everyone had a good time. . . . Ruben Cherry of "The Home Of The Blues" on "The Street Where The Blues Wars Rorm" Rock St. Mamphia, talk up that The Were Born, Beale St., Memphis, tells us that The

Cash Box "Hot" charts most important to him and all others in his area.... Swell person this Dewey "Phil-lips Sent Me" Phillips of WHBQ Memphis and his brother, Sam Phillips, just as swell a guy. . . . Tim Gayle advises that Fred Reynolds (WGN) been giving some big sendoffs to Lorry Raine's "I Don't Want To Be Lonesome" which was intro'd in Noo Yawk by good friend Ted Husing. . . . Jack Fulton drops in to let us listen to "Lonesome" done by the "2 Mr. F's (Jack Fulton and Skip Farrell), sounds like a honeyroo. Soft, but very gorgeous, corn. . . . So many, many guys we met and said "hello" to after a long, long time: Wesley and Fred Rose of Acuff-Rose. . . . Beas-ley Smith and Randy Woods. . . . Ed Larsen of Mil-waukee. . . . Freddie Mendelson and Julie Braun. . . . the Shad boys. . . . Bess Berman of Apollo. . . . Jake Friedman of Atlanta. . . . Harold Lieberman of Minne-apolis Harold Lawne of Minnear

apolis. . . Harold Layne of Minneap. . . Art Rupe and Charley House. . . . Lew Chudd. . . Jerry Blaine. . . Pee Wee King that "Slow Poke." . . . Tony Bennett. . . . Patti Page and her fans. . . . Hal Cook and Glenn Wallichs of Capi-tol. . . . Jim Conkling of Columbia. . . . Bernie Pearlman, Howard Kessel and Sid Nathan of King and that "Sixty Minute Man" on Federal. . . . Dave Finn, Al Miller, Ed Dodelin and the team of Diaz & Amaru of RCA-Victor. . . . Herman Lubinsky of Sayoy. . . . Jimmy Hilliard Paul Cohen Sidney Cold Herman Lubinsky of Savoy.... Jimmy Hilliard.... Paul Cohen, Sidney Gold-berg, Leonard Schneider, Mike Conner, Shim Weiner and Milt Rackmil of Decca.... Some guys from our own town: Russ Morgan and that 19-year-old Decca... Some guys from our own town: Russ Morgan and that 19-year-old hunk of gorgeous chirp, Manon Smith... Billy Williams who spent sometime with us in our suite. A very grand guy... Rosemary Clooney who clicked with us because of that Life pic... That Cherokee great guy, Carl Fischer and, of course, Frankie Laine... Johnny (Desmo) Desmond who has more than one clickeroo tune rolling hot on wax right now... Jimmy Martin of Sharp and London... Maurice Price and Big Sneeze of Mercury... Lee Egalnick of Premium... Evelyn and Art Sheridan... and so many, many others we could mention, but, the editor of this column just won't give us the space.

LOS ANGELES:

And so it turns out that local plattery chiefs turned out for the NAMM show in a big way.... At last count, the contingent heading back for Chicago included Hal Cook of Capitol, Lou Chudd of Imperial, Saul and Joe Bihari of



Modern, Art Rupe of Specialty and Leo Mesner of Aladdin. . . . Leo spent a few days in New York, catching up on the legit shows and visiting, before hopping to Chicago. . . . Chatted with Art Rupe before he shoved off and gathered that the current craze for ballads by new quartets in the bluest and rhythm dept. has the Specialty topper just about ready to spring loose with one, too. all-star lineup of talent keeping mighty busy these hot summer months, with Me! Torme and Peegy Lee team-ing on the Chesterfield TV show and Peggy also on Rexall's CBS show, "Peggy's Review," in which she emcees and interviews other celebs in addition to singing.... For Margaret Whiting, it was from New York's Capitol theater to McKeesport, Pa. July 30 week and then to Detroit's 250th birthday festival. . . . Stan Kenton and his crew jumped from Catalina Island's Casino to the Steel Pier in Atlantic City for a July 20

PEGGY LEE

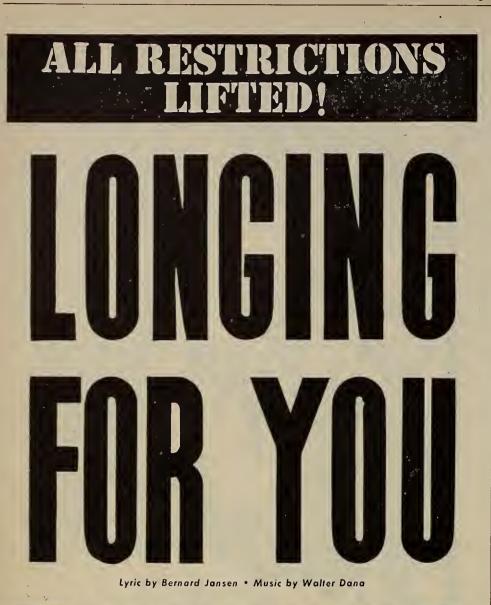
opening. . . . Fresh back from an extended engagement in London, Nellie Lutcher was set for a p. a. tour in the East before heading for Hollywood and home.

Josephine Baker, the French thrush whose talent has been acclaimed by two continents, should find a ready audience on record, if any American plattery is able and interested to do business with her. . . This terrif artist just finished a two week stand at the RKO Hillstreet that smashed house records and stacked up as the biggest theatrical attraction this town has seen in years.

TONY BENNETT



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



IMPORTANT LEGAL NOTICE

TO:

All Record Distributors Previously Notified by Registered Letter All Retoil Stores Previously Notified by Registered Letter All Rodio Station Managers and Librarians

All Juke-Box Operators:

As of July 18, 1951 the obove composition

"LONGING FOR YOU"

Ludlow Music, Inc .- BMI

is ovailable for public retail sale, public performance, radio and tv broadcasting. Fully licensed versians ore now on release by the following artists on the following recards:

LES BAXTER	Capitol
TERESA BREWER	London
GEORGE CATES	Coral
LARRY CLINTON & Paulette	Sisters Broadway
VIC DAMONE	Mercury
	Columbia
	RCA Victor
RUSS MORGAN	Decca
TOMMY TUCKER	M-G-M
All Previous Restrictions No Longer Apply to	"LONGING FOR YOU"

HOWARD S. RICHMOND - AL BRACKMAN . PETE KAMERON . LORING BUZZELL . LUCKY WILBER LUDLOW MUSIC, INC.

129 West 52nd St., New York 19, N. Y.



Listings below are reprinted exactly as submitted by leading disk jackeys throughout the nation for the week ending July 21 without any changes an the part of THE CASH BOX.

3.

10.

July 28, 1951

Wallie Dunlap

WLIZ—Bridgeport, Cann.

BECAUSE OF YOU (Tony Bennett) COME ON-A MY HOUSE (Rosemary Clooney) SWEET VIOLETS (Jane Turzey) I'M IN LOVE AGAIN (April Stevens) SHANGHAI (Billy Williams Qt.) BECAUSE OF RAIN (Ella Fitzgerald) THESE THINGS I OFFER YOU (Patti Page) TOM'S TUNE (Joe "Fingers" Carr) I WON'T CRY ANYMORE (Eileen Wilson) MY TRULY TRULY FAIR (Guy Mitchell)

Joe Rich

WTSA—Brattlebora, Vt.

TOO YOUNG (Nat King Cole) MY TRULY TRULY FAIR (Vic Damone) MORNING SIDE OF THE MT. (Paul Weston) JEZEBEL (Frankie Laine) HOW HIGH THE MOON (Les Paul-Mary Ford) NO BOAT LIKE A ROW BOAT (Perry Como) STRANGE LITTLE GIRL (Eddy Howard) LOVELIEST NIGHT OF THE YEAR (Mario Lanza)

9. ROSE, ROSE I LOVE YOU (Buddy Morrow) 10. WHAT CAN I TELL MY HEART

Max Cole

WOV-New Yark, N. Y.

1. COME ON-A MY HOUSE (Rosemary Clooney) 2. TOO YOUNG (Nat Cole) 3. JEZEBEL (Frankie Laine) 4. HOW HIGH THE MOON (Les Paul-Mary Ford) 5. I APOLOGIZE (Billy Eckstine) 6. I WON'T CRY ANYMORE (Tony Bennett) 7. THESE THINGS I OFFER YOU (Sarah Vaughan) 8. VANITY (Hadda Brooks) 9. END OF A LOVE AFFAIR (Margaret Whiting) 10. MORNINGSIDE OF THE MT. (Toni Edwards)

Ray Perkins

KFEL-Denver, Cala.

ROSE, ROSE, I LOVE YOU (Buddy Morrow) JEZEBEL Frankie Laine) TOO YOUNG (Nat Cole) SWEET VIOLETS (Dinah Shore) MY TRULY TRULY FAIR (Guy Mitchell) MR. & MISSISSIPPI (Dennis Day) LOVELIEST NIGHT OF THE YEAR (Mario Lanz)

8. SOUND OFF (Yaughn Monroe) 9. ON TOP OF OLD SMOKEY (The Weavers) 10. JOSEPHINE (Les Paul-Mary Ford)

(Mario Lanza)

Maurice Hart

- KFWB-Hollywood, Calif.

Page 10

- BECAUSE OF RAIN (Ella Fitzgerald)
 LONELY LITTLE ROBIN (Mindy Carson)
 TOO YOUNG (Louis Arcaraz)
 OL MAN RIVER (Gordon MacRae)
 MR & MISSISSIPPI (Dennis Day)
 MY TRULY TRULY FAIR (Guy Mitchell)
 I GET IDEAS (Tony Martin)
 BECAUSE OF YOU (Tony Martin)
 THEM THERE EYES (Champ Butler)
 ALWAYS YOU (King Cole)

Jay McMaster

- WMEX-Baston, Mass.
- 1. COME ON-A MY HOUSE (Rosemary Clooney)
- 2. BECAUSE OF YOU (Tony Bennett) 3. MY TRULY TRULY FAIR (Guy Mitchell)
- 4. TOO YOUNG (Nat King Cole)
- 5. SHANGHAI (Billy Williams Qt.)
- 6. VANITY (Don Cherry)
- 7. I'M IN LOVE AGAIN (April Stevens) 8. I GET IDEAS (Tony Martin) 9. DEADLY WEAPON (Eddy Howard) 10. STAR OF HOPE (Jo Stafford)

Don Bell

- KRNT—Des Moines, Iawa

- JEZEBEL (Frankie Laine)
 TOO YOUNG (King Cole)
 ROSE, ROSE I LOVE YOU (Frankie Laine)
 ON TOP OF OL SMOKY (Weavers)
 MY TRULY TRULY FAIR (Guy Mitchell)
 JOSEPHINE (Les Paul-Mary Ford)
 SOUND OFF (Vaughn Manroe)
 COME ON-A MY HOUSE (Rosemary Clooney)
 WANG WANG BLUES (Ames Bros:)
 PRETTY EYED BABY (Jane Turzy)

Bob Watson

- WSB-Atlanta, Ga.
- 1. COME ON-A MY HOUSE (Rosemary Clooney) 2. MORNINGSIDE OF THE MT. (Paul Weston)
- 3. SWEET VIOLETS (Dinah Shore)

- SWEET VIOLETS (Dinah Shore)
 SHANGHAI (Billy Williams Qt.)
 PRETTY EYED BABY (Ray Anthony)
 POWDER BLUE (Don Cherry)
 HELLO YOUNG LOVERS (Frank Sinatra)
 BLACKBALL FERRY LINE (Percy Faith)
 THE MOON WAS YELLOW (Les Brown)
 ROLLER COASTER (Henri Rene)

Bill Silbert

WWJ-Detrait, Mich.

- COME ON-A MY HOUSE (Rosemary Clooney)
 VANITY (Don Cherry)
 GOOD MORNING MR. ECHO (Jane Turzy)
 BECAUSE OF RAIN (Ella Fitzgerald)
 BECAUSE OF YOU (Tony Bennett)
 I'M A FOOL TO WANT YOU (Frank Sinatra)
 SHANGHAI (Billy Williams)
 MAYBE ITS BECAUSE (Paul Weston)
 DO YOU REALLY LOVE ME (Tony Martin)
 SWEET VIOLETS (Dinah Shore)

Chuck Thompson

WFOR—Hattiesburg, Miss.

- 1. JEZEBEL (Frankie Laine)
- 2. MY TRULY TRULY FAIR (Freddy Martin) 3. I'M IN LOVE AGAIN (Henri Rene)
- 4. THESE THINGS I OFFER YOU (Dick Haymes)
- S. BECAUSE OF RAIN (Clyde McCoy)
- 6. SHANGHAI (Doris Day)
- 7. SWEET VIOLETS (Dinah Shore) 8. COME ON-A MY HOUSE (Rosemary Clooney) 9. SUNSHINE OF YOUR SMILE (Mery Griffin) 10. TOO YOUNG (Nat King Cole)

Ed Bonner

KXOK-St. Lauis, Ma.

- 1. MY TRULY TRULY FAIR (Guy Mitchell)

- JEZEBEL (Frankie Laine)
 MR. & MISSISSIPPI (Patti UPage)
 BECAUSE (Mario Lanza)
 COME ON-A MY HOUSE (Rosemary Clooney)
 SHANGHAI (Doris Day)
 RED SAILS IN SUN (Nat King Cole)
 BECAUSE OF YOU (Les Baxter)
 GOOD MORNING MR. ECHO (Jane Turzey)
 THERE'S A BIG BLUE CLOUD (Perry Como)

AI Ross

WBAL-Baltimare, Md.

- MURL BULL String Cole) MR. & MISSISSIPI (Dennis Day) SHANGHAI (Bing Crosby) TRULY TRULY FAIR (Guy Mitchell) HOW HIGH THE MOON (Les Paul-Mary Ford) JEZEBEL (Frankie Laine) SWEET VIOLETS (Dinah Shore) SOUND OFF (Yaughn Monroe) SWANG WANG BLUES (Ames Bros.) NU BJAT LIKE A ROW BOAT (Perry Como)

- THE THRILL IS GONE (Roy Hawkins)
 MISTER & MISSISSIPPI (Mills Bros.)
 LONG TALL PAPA (Arline Harris)
 JUICED (Jackie Brenston)
 HOW HIGH THE MOON (Les Poul-Mory Ford)
 PERHAPS (Bert Keyes)
 DARK ROAD (Floyd Jones)
 TOO YOUNG (King Cole)
 WORRY BIRD (Johnny Hartman)
 MONEY BLUES (Camille Howard)

8. 9.

BMI

Clarence Hamann

WJMR-New Orleans, La.

- MY TRULY, TRULY FAIR (Guy Mitchell)
 COME ON-A MY HOUSE (Rosemary Clooney)
 GO, GO, GO (Richard «Hayes)
 VANITY (Les Baxter)
 SHANGHAI (Doris Day)
 I'M IN LOVE AGAIN (April Stevens)
 THESE THINGS I OFFER YOU (Sarah Vaughan)
 VALENTINO TANGO (Castillians)
 I GET IDEAS (Tony Martin)
 COLD, COLD HEART (Tony Bennett)

Paul Irving

- WEDC—Chicaga, III.
- COME ON-A MY HOUSE (Rosemary Clooney) MY TRULY, TRULY FAIR (Guy Mitchell) THESE THINGS I OFFER YOU (Sarah Vaughan) THERE'S A LULL IN MY LIFE (Bob Connally) I'VE GOT YOU UNDER MY SKIN (Stan Freeberg)

- 6. TOO YOUNG (Nat King Cole) 7. LAURA (Stan Kenton) 8. LOVELIEST NIGHT OF THE YEAR (Mario Lanzo) 9. OUT OF BREATH (Martha Tilton) 10. JEZEBEL (Frankie Laine)

Ted Steele

WMCA—New Yark, N. Y. 1. I'M IN LOVE AGAIN (Eddy Howord)

BECAUSE (Mario Lanza)
 COME ON-A MY HOUSE (Rosemary Clooney)
 TELL ME (Tony Martin)
 BIG BLUE CLOUD (Perry Como)
 GONE FISHIN'. (Crosby-Armstrong)
 MY TRULY, TRULY FAIR (Vic Damone)
 GOOD MORNING MR. ECHO (Jane Turzy)
 YOU'RE MY SUGAR (Kay Starr-Tenn. Ernie)
 JOSEPHINE (Les Paul-Mary Ford)

Mannie Mauldin, Jr.

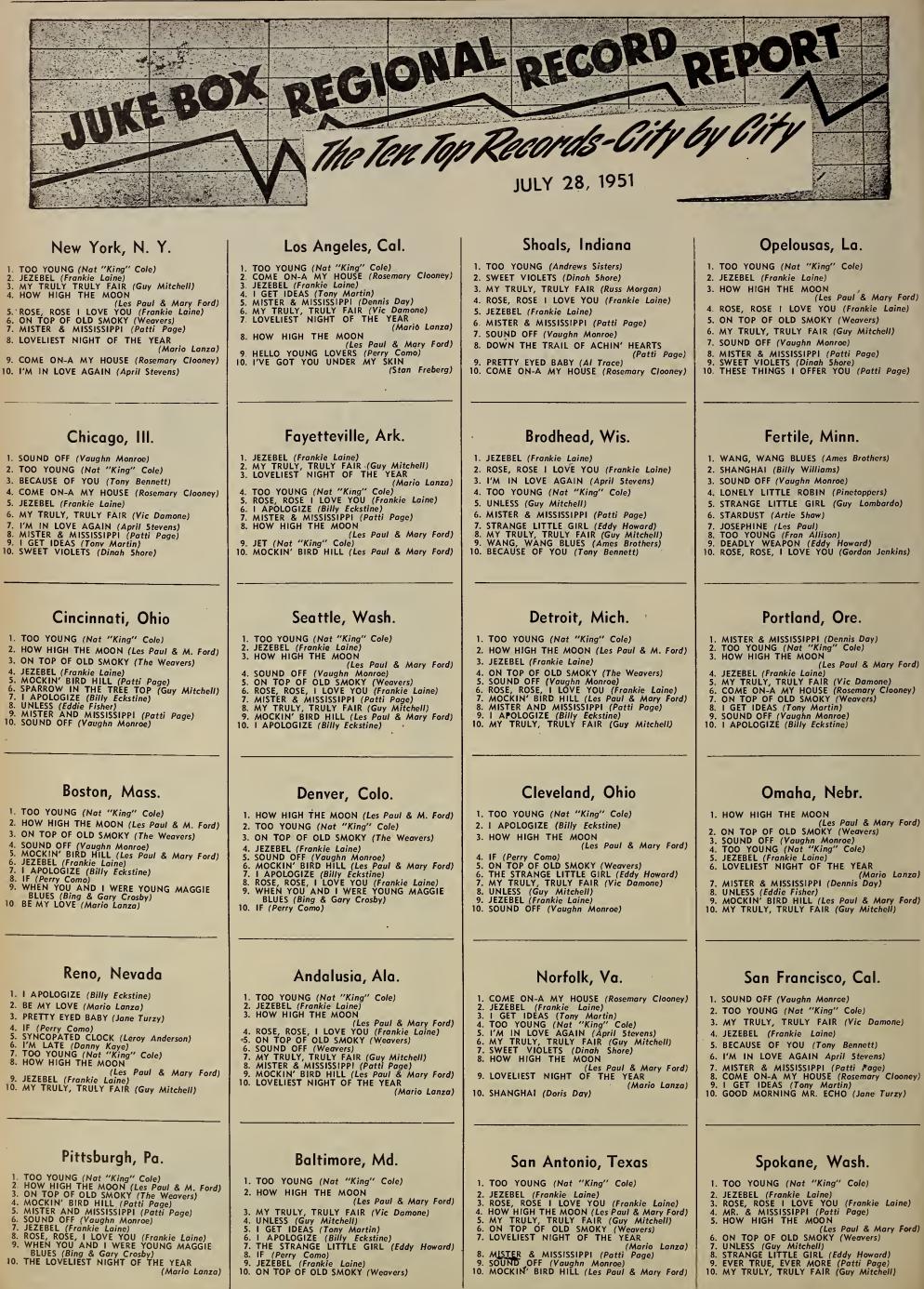
WGES-Chicaga, III.



The Cash Box, Music

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July 28, 1951



- 4. 5.
- 7. LOVELIEST NIGHT OF THE YEAR (Mario Lanza) 8. MISTER & MISSISSIPPI (Patti Page) 9. SOUND OFF (Vaughn Monroe) 10. MOCKIN' BIRD HILL (Les Paul & Mary Ford)



"JUICED" (2:46) "INDEPENDENT WOMAN" (2:52) JACKIE BRENSTON (Chess 1472)



- JACKIE BRENSTON

• Jackie Brenston, who stepped into the limelight with his top selling "Rocket 88" has another side here which is gonna strike it rich.

"BACK FROM KOREA" (2:40)

"ROCKIN' CHAIR WOMAN' (2:58) ROSE BROWN & JIMMIE HARRIS

(GST 1001)

• A couple of driving numbers are turned out here by Rose Brown and Jimmie Harris. This pair certainly knows what to do with the blues and Bubbles and his band help them along. Ops won't want to miss this disk. It could get a lot of play on the machines.

"WONDERING" (2:45)

"VOODOO" (2:56)

PRESTON LOVE ORCH. (Federal 12038)

• An interesting vocal is turned in on the top deck by Charles Maxwell as Preston Love and his orchestra go to town on a very low down sounding thing with good instrumentals. Bottom half has a mysterious aire and a vocal by George Williams. Ops oughta tune in.

"LITTLE ROCK GETAWAY" (2:37)

"BREEZIN' ALONG" (2:37)

ARMAND HUG & RAY BAUDUC

(Okeh 6802)

• Two grand piano duets are dished out on this platter by Armand Hug and Ray Bauduc. The first salf is an oldie done in very fast tempo while the second side also gets a steady paced rendition. For the right spots, this disk should do real fine.

"I'VE GOT NEWS FOR YOU" (2:28) "TELL ME IS THERE STILL A CHANCE" (3:03) GOREE CARTER

(Coral 65058)

• A shouting blues number with some good instrumentals to go along shows up on the top side done by Goree Carter. The backing has some excellent guitar work which gives it the right feeling. Lower half is a very slow item with the guitar again standing out. Ops will want to hear this one.

hit, have it here. "PENNIES FROM HEAVEN" (2:17) "EVERY NITE ABOUT THIS TIME"

Titled "Juiced," this little item is

one of the wildest around. Ops can

be prepared to get a lot of play

with this ditty. It's perfect for the

machines. Jackie and his Delta

Cats take a fast moving, driving

number and really send it to town

with the vocal which Jackie dishes

out something to hear. The lower

half is in the same vein with a

rough going over and instrumentals

to match. The top deck though looks

like the big one. Ops who want a

sure fire follow up to Jackie's last

(2:50) AL JACKSON (Coral 65059)

• Some pushing instrumentals help to make this disk a worthwhile one as Al Jackson takes over on the vocal. Making it loud and definite, Al has himself a time. Second side is a lively thing with a South American beat. This should get a play in the boxes.

"HOW HIGH THE MOON" (2:52) "NAMELESS" (2:52)

OSCAR PETERSON (Mercury 8943)

• Oscar Peterson works over his piano to turn in a couple of numbers which should delight his fans. The first one is a current revival which has once again hit the top of the list. The lower end is an ultra fast item on which Oscar shows his virtuosity.

"A FOGGY DAY" (2:56) "DOWN 'N ADAM" (2:52) LESTER YOUNG ORCH. (Mercury 8946)

• Lester Young and his orchestra take a couple of ditties for a ride here and make them sound wonderful First half is a great standard on which the sax does a job while the second half is a smooth sounding thing. Both sides deserve to be heard by ops.

"LONG TALL PAPA" (2:48) "PUSHIN' MY HEART AROUND" (2:39) JOHN PEEK ORCH.

(Chess 1471)

• A couple of different type sides are put forward on this disk by John Peek's orchestra as Arline Harris comes through with some terrific vocals. The first side is a shouting thing with lyrics that keep you listening while the second half is a low down sounding item with a very slow and definite beat. Ops can't miss this.

NEWS OF NAMM CONVENTION

Victor Reveals Disk Demonstration

• CHICAGO — A new counter-type record demonstrator with facilities for playing records of all three speeds was unveiled here this week by RCA Victor as part of the company's exhibit at the annual convention of the National Association of Music Merchants.

In addition, the RCA Victor display included the company's complete current line of home instruments: its Million-Proof television receivers, Golden Throat radios, 45-rpm phonographs and record-players, and combination instruments housing TV, radio, and phonograph facilities.

A display of RCA Victor records highlighted the company's new Alice, in Wonderland album, recorded with the same voices that were featured in the Disney film, including Ed Wynn, Jerry Colonna, Sterling Holloway and Kathryn Beaumont.

The new three-speed demonstrator is equipped with two turntables, one for 45-rpm records, and the other for 78 and 33½-rpm records. The instrument's 12-inch, high-efficiency, electrodynamic speaker and RCA Victor Golden Throat Tone System bring out the lest in records of all speeds.

Columbia Features Color TV

CHICAGO—Columbia Records, Inc., in cooperation with the Columbia Broadcasting System and CBS-Columbia, Inc., gave special demonstrations of color television at its exhibit at the annual National Association of Music Merchants show.

The demonstrations, which were held in the fourth floor Exhibition Hall of the Palmer House, were designed to give the thousands of television set buyers who attended the music show an opportunity to see in operation the new line of combination color and black-and-white receivers of CBS-Columbia, Inc., CBS set-manufacturing subsidiary.

Frankie Laine and Rosemary Clooney, two of Columbia Records' top artists, sang at several of the demonstrations. James Conkling, Columbia Records president, appeared in the showings the opening day, Monday, July 16. Goddard Lieberson, Columbia Records executive vicepresident, also appeared during the four days of demonstrations.

Hollis Burke emceed the program, displaying latest women's fashions. John Martin of CBS' New York headquarters produced the shows.

The CBS-Columbia dual receiver was developed and field-tested in cooperation with engineers of the CBS Engineering and Research Development Department. Tuning is simple, incorporating a standard four-knob type of controls, with only one knob added for switching from color to black-and-white reception.

CHICAGO-A large crowd of record manufacturers and distributors turned out for the NAMM convention but proportionately it didn't seem that the same amount of dealers showed up. Consensus among record manufacturers was that on the hot items a decent amount of sales was booked, but generall ythere wasn't too much business done. It could have been that the extreme heat on the exhibition floor was partially responsible, for the floor was sparse for many hours at a time. It would be well to arrangefor air conditioning the exhibition floors at any future convention to be held in July

... RCA Victor was represented by Dave Finn, Director of Advertising, Frank Amaru and Herman Diaz who are doing quite a job on the pop international series, and Al Miller who was seen hustling back and forth visiting buyers of R & R and Western records

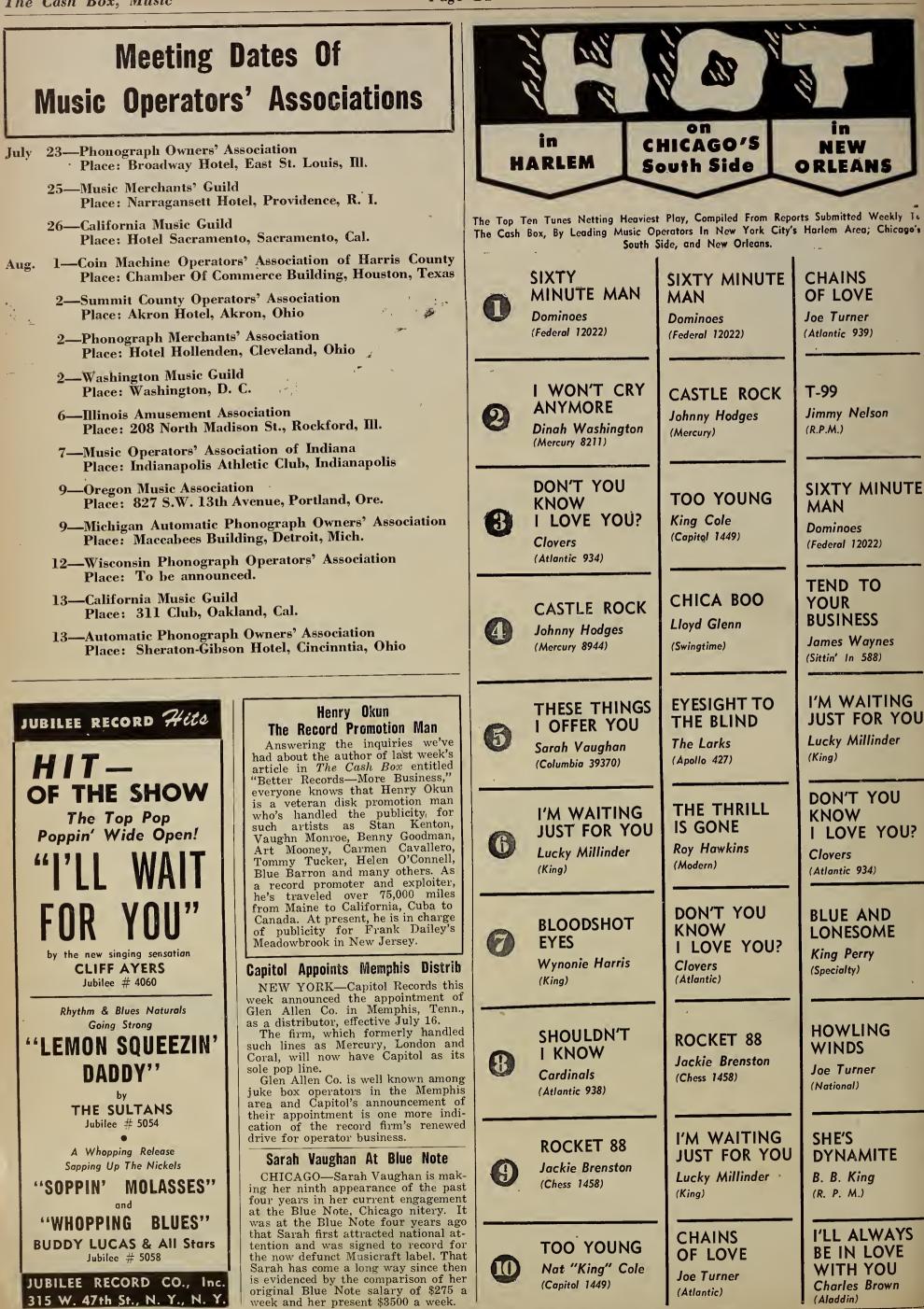
... Columbia had big doings with its color TV featuring Frankie Laine and Rosemary Clooney. The contingent included Jim Conkling, Goddard Lieberson and Mitch Mi'ler, among others

. . . The Capitol crew included Glenn Wallichs, William Fowler, Lloyd Dunn and Hal Cook . . . Atlantic chiefs Herb Abramson and Ahmed Irtegan had their cliests bulging on the strength of their terrific power this year. Their new Ruth Brown disk of "I Know" looks as if it's on its way . . . Decca had almost every exec in it sorganization on hand and held continuous conferences during the meet. Heading them was Milt Rackmil, Len Schneider, Mort Nasatir, Paul Cohen, Sy Rady, Mike Conner, Jimmy Hilliard, Mort Palitz and many others . . . Jerry Blaine of Jubilee was excited about Cliff Ayres' "I'll Wait For You" . . . Harry Kruze represented London Records . . . The MGM contingent included Sol Handwerger and Charles Hassin . . . Mercury, of course, was on home territory with Morrie Price, Bernie Silverman and Hank Pollack holding forth. Everyone was sorry to hear that Art Talmadge was ill . . . Syd Nathan showed up for King, ac-companied by Howard Kessel and Bernie Pearlman . . . Other record manufacturers included Pete Dorain of Abbey, Bess Berman and Carl Le-Bow of Apollo, Len and Phil Chess of Chess Records, Al Green and Sylvia Langler of National, Bob Weenstock of Prestige, Jules Braun and Fred Mendelsohn of Regal, Herman Lubin-sky of Savoy, Dick Bradley of Tower, Don and Art Becker of Bibletone Rec-ords, Irving Marcus of Peacock, Leo Chudd of Imperial, the Biharis of Modern, and manm, many others.





The Cash Box, Music



Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!



The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Dallas, Los Angeles and Other Cities Listed.

0	CHAINS OF LOVE Joe Turner (Atlantic 939) SIXTY MINUTE MAN The Dominoes (Federal 12022)	I'M WAITING JUST FOR YOU Lucky Millinder (King) TEND TO YOUR BUSINESS James Waynes (Sittin' In)	MIAMI, FLA. 1. Tend To Your Business (James Waynes) 2. Sixty Minute Man (Dominoes) 3. You Better Change Your Ways (Clarence Jolly) 4. Castle Rock (Johnny Hodges) 5. She's Dynamite (B. B. King) 6. Calypso Mambo (Charlie Brantley) 7. Feeling Blue And Low (Arbee Stidham) 8. I'm Waiting Just For You (Lucky Millinder) 9. Rocket 88 (Jackie Brenston) 10. How High The Moon (Les Paul & Mary Ford)
3	BLUE AND LONESOME King Perry (Specialty)	CHAINS OF LOVE Joe Turner (Atlantic)	OAKLAND, CAL. 1. T 99 (Jimmy Nelson) 2. Castle Rock (Johnny Hodges) 3. I'll Always Be In Love With You (Charles Brown) 4. Will You Be Mine? (Swallows) 5. Waiting Just For You
0	TIME CHANGES THINGS Little Son Jackson (Imperial)	SHOULDN'T I KNOW? The Cardinals (Atlantic)	5. Waiting Just For You (Lucky Millinder) 6. Sleep (Earl Bostic) 7. Bloodshot Eyes (Wynonie Harris) 8. New Love (Johnny Otis) 9. The Thrill Is Gone (Roy Hawkins) 10. I've Got News For You (Roy Milton)
6	WHAT A FOOL I WAS Percy Mayfield (Specialty)	DON'T YOU KNOW I LOVE YOU? The Clovers (Atlantic)	OPELOUSAS, LA. 1. Tend To Your Business (James Waynes) 2. Rocket 88 (Jackie Brenston) 3. Tra La La (Griffin Brothers) 4. I'm Waiting Just For You (Lucky Millinder) 5. What A Fool 1 Was
6	NEW LOVE Johnny Otis (Savoy)	CASTLE ROCK Johnny Hodges (Mercury)	(Percy Mayfield) 6. Blue And Lonesome (King Perry) 7. Chains Of Love (Joe Turner) 8. Black Night (Charles Brown) 9. T 99 (Jimmy Nelson) 10. Bloodshot Eyes (Wynonie Harris)
Ø	ONE SWEET LETTER Joe Liggins (Specialty)	T-99 Jimmy Nelson (RPM)	SHOALS, IND. 1. 5ixty Minute Man (Dominoes) 2. Rocket 88 (Jackie Brenston) 3. Tend To Your Business (James Waynes) 4. Black Night (Charles Brown) 5. Too Yourg
0	DON'T YOU KNOW I LOVE YOU? Clovers (Atlantic 934)	SLEEP Earl Bostic (King)	5. Too Young (Nat "King" Cole) 6. Sleep (Earl Bostic) 7. Money Blues (Camille Howard) 8. Chica Boo (Lloyd Glenn) 9. I'm Waiting Just For You (Lucky Millinder) 10. How High The Moon (Les Paul & Mary Ford)
9	TRA-LA-LA The Griffin Brothers (Dot 1060)	EYESIGHT TO THE BLIND The Larks (Apollo)	ATLANTA, GA. 1. T 99 (Jimmy Nelson) 2. Tra La La (Griffin Bros.) 3. Just One More Drink (Amos Milburn) 4. All Nite Long (Johnny Otis) 5. The Thrill Is Gone
•	TEND TO YOUR BUSINESS James Waynes (Sittin' In 584)	ROCKET 88 Jackie Brenston (Chess)	(Roy Hawkins) 6. Crying (Memphis Slim) 7. Rocket 88 (Jackie Brenston) 8. I Have News For You (Roy Milton) 9. Chica Boo (Lloyd Glenn) 10. Rockin' And Rollin' (Little Son Jackson)

Capitol Stars Sign New act

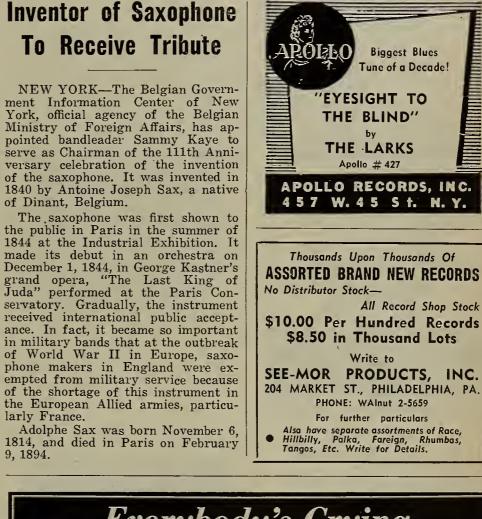
July 28, 1951

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HOLLYWOOD—Les Paul and Mary Ford, Capitol artists who skyrocketed into national prominence with "How High The Moon" and "Mockin' Bird Hill" sign a new seven-year pact with Capitol Records, Inc., as Capitol executives beam their approval.

Left to right seated, Alan Livingston, Director of Artists & Repertoire, Les Paul, Mary Ford, and President, Glenn Wallichs. Standing, left to right, Hal Cook, Director of advertising, promotion & publicity, and Voyle Gilmore, who handles the team for the diskery.





Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!

Dramatizing Records







WONDER **ROBBINS MUSIC CORPORATION**

CHICAGO-Demonstrating how to dramatize records, Carson, Pirie, Scott & Co. features a window displaying scenes from RCA Victor's "Treasury of Immortal Performances." A papier of Immortal Performances." A papter mache figure of Caruso is surrounded by mementos of his colleagues: a neck-lace and earrings worn by Roza Pon-selle in. "Traviata"; the white lace and mother of pearl fan which Lucrezia Bori used in "La Rondine"; the gold lace and black velvet "Carmen" cos-tume of Ponselle; and other valuables of the singers who comprise RCA of the singers who comprise RCA Victor's "Treasury of Immortal Performances."

Hank Williams To Tour With Hadacol Show

NASHVILLE, TENN.—Hank Wil-liams, MGM's folk and wsetern star, is set for a 47 day tour with the Hadacol show starting in August. The show is one of the most lavish in the country and features the biggest names in the entertainment world. Among the par-ticipating artists will be Rita Hay-worth, Bob Hope, Phil Harris and many more. Williams will work with the show

six days a week and will still be able to make the Grand Ole Opry every Saturday night over WSM in Nashville.



WASHINGTON, D. C.-The DJ is Eddie Gallaher of WTOP, the soldier Eddie Gallaher of WTOP, the soldier Vic Damone at the annual July 4 celebration in Washington, D. C. 200,000 people attended and the star of the show was President Truman assisted by Gallaher, Damone, Billy Williams, the Marine and Navy bands, a 25 piece orchestra and a 175 voice choir. The event, capped off by a giant fireworks display, was televised on two networks and broadcast on three. THE CASH BOX

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"Folk" and "Western" Record Reviews



"I MISS MY SWISS" (2:30) "BEAUTIFUL OHIO" (2:54) **KENNY ROBERTS & PINETOPPERS** (Coral 60540; 9-60540)



• Lending a cute ditty a drop of that Swiss twang, Kenny Roberts

"TRIFLIN' WOMAN" (2:20) **"TEXAS BOOGIE"** (2:18) GENE O'QUIN (Capitol 1708; F-1708)

• Here is one of those blues type numbers that is done in a folkish manner, Gene O'Quin handles the lyrics and turns in a listenable side. The and turns in a listenable side. bottom half is a driving thing with a boogie beat that gets a strong vocal from Gene. The backing on both levels helps put the tunes across. Ops oughta look in.

"THE GALVANIZED WASHING TUB" (2:43)"THE SIGN ON THE HIGHWAY"

(3:12)"LITTLE" JIMMY DICKENS

(Columbia 20835)

• "Little" Jimmy Dickens offers a jump tune on the top level, in which he dishes out some clever lyrics in an appealing way. The tune is fair, but the lyrics carry it. The second side is a listenable slow number that gets a meaningful vocal from Jimmy. Ops have filler material here.

"ON TOP OF OLD SMOKEY" (2:59) "IN THE SHADOW OF THE PINE" (2:49)MINNIE PEARL

(King 978)

Minnie Pearl takes hold of a song that's sweeping the country and presents it in a completely novel way. Her vocal and the musical backdrop make for a likely side. The other end is a bouncy thing that gets a much better vocal treatment. Ops should look in on the bottom deck.

"SHE LOVES TO CRY" (2:45) "KNOCK-KNEED SUZY" (2:20) JUNE CARTER

(RCA Victor 21-0484; 48-0484)

• The top end is a cute novelty item that is handled by June Carter in a very convincing way. With a good backing by Homer and Jethro, June spins through the ditty easily. Flip is a pleasant sounding thing with a big bounce that also gets proper treat-ment from the same artists. Ops needing this type of material oughta watch this platter.

a potent thing tabbed "I Miss My Swiss." It's an oldie that has a very infectious tune and a lively bounce and is delivered in a wonderful style by the whole crew. Kenny offers the lyrics in an appealing manner while the Pinetoppers back him to the hilt. As an added attraction, Kenny gives out with some fine yodeling that helps give the num-ber the proper flavoring. This looks like a big one for the boys. The lower end is one of those slow. soft ballads that gets a good send off from Kenny and the choral group. This side, too, carries strong juke box potentialities. Ops can enjoy a big take if they look in now.

and the Pinetoppers come up with

"STEAMBOAT STOMP" (2:34) "THE HOT GUITAR" (2:55) EDDIE HILL (Mercury 6347)

• Eddie Hill offers a fair sounding rhythm number on the top half. Done with a blues effect, Eddie does a good job in bringing this tune home. Flip is a real good jump thing that gets a wonderful guitar accompaniment thru-out. Eddie's delivery on this side gets our nod. Ops have a strong item on the lower end.

"TIED DOWN" (2:47) "TAKE MY HEART" (2:54) **RANDY ATCHER** (Acme 966)

A typical folk tune is dished out by Randy Atcher on the top deck. With a nice beat and a pleasant melody, Randy turns out a listenable end. The lower level is a slow ballad that's handled nicely by Randy and a string backing. Ops can have their choice of either half.

"JEZEBEL" (2:43) "IT MUST'A BEEN SOMETHING I ET" (2:25)

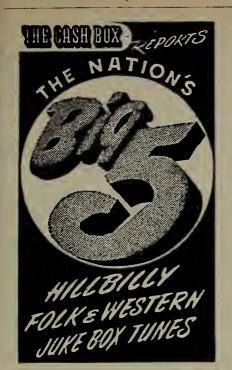
LONZO & OSCAR (Decca 46340; 9-46340)

• A current pop favorite is given a rough going over on the top level by Lonzo and Oscar. With a fast beat and a fair vocal the boys carry this ditty through and come up with a lis-tenable side. The second half is a novelty number in which the artists are shown to better advantage. We like the lower deck.

"PRECIOUS LITTLE BABY" (2:48) "HEY LA LA" (3:02) **ERNEST TUBB** (Decca 46338; 9-46338)

Ernest Tubb offers a slow item on the upper end, in his usual style. Ernest knows what to do with a num-ber and usually does it right. The second side is an infectious little thing that's going to have you humming. With Ernest handling the lyrics, this waxing could take off. Ops can't go wrong with the lower level.

G - DELL



I WANT TO PLAY HOUSE WITH YOU Eddy Arnold (RCA Victor 21-0476; 48-0476)



LET'S LIVE A LITTLE Carl Smith (Columbia 20796; 4-20796)

I WANT TO BE WITH YOU ALWAYS Lefty Frizell (Columbia 20799; 4-20799)



I CAN'T HELP IT Hank Williams (MGM 10961; K10961)



HOWLIN' AT THE MOON Hank Williams

(MGM 10961; K10961)

Additional Tunes

KENTUCKY WALTZ Eddy Arnold (RCA Victor 21-0444; 48-0444)

RHUMBA BOOGIE Hank Snow (RCA Victor 21-0431; 48-0431)

HEY, GOOD LOOKIN' Hank Williams (MGM 11000; K11000)

DOWN THE TRAIL **OF ACHIN' HEARTS** Hank Snow (RCA Victor 21-0441; 48-0441)

SOMETHING OLD, SOMETHING NEW Eddy Arnold (RCA Victor 21-0476; 48-0476)

New Combination

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NEW YORK—A new recording combination, Gloria De Haven and Guy Lombardo, get together in Decca's New York studios to turn out their first sides with each other. Gloria felt right at home singing with the Lombardo crew, having been a band vocalist before embarking on her movie career. The pair have waxed "Out O' Breath" backed with "Because Of You."

National Disk Jockey Week Set For Aug. 20-26

NEW YORK-For the first time, National Disk Jockey Week will be celebrated August 20-26. Its purpose is to call attention to disk jockeys as an important factor in American life, to let the public realize how much of a place records have in their lives, and to make the disk jockey himself aware of the responsibility he bears for the nation's entertainment.

National Disk Jockey Week is a direct outgrowth of Vaughn Monroe's weekly tribute to the disk jockeys on his CBS Saturday night radio. The National Disk Jockey Week

Committee, in kicking off its cam-paign, made public acknowledgement of the instrumental part Monroe has played in bringing recognition to the diskers. His practice of citing an in-dividual dj on each broadcast has helped call the attention to the public of the importance of the platter spinners to American music. The organization of National Disk Jockey Week was the result.

Government officials, record company executives and many others have now joined the "Week" committee.

Al Grant or Guy Mitchell He's A Hit Either Way

FITCHBURG, MASS. - Here's a little story:

On June 25, John Wrisley, dj on WFGM, was going through the record files and came across two records by Al Grant. He remembered that Al Grant was a name that Guy Mitchell used when he made some disks for King a few years back.

Just for the fun of it, he listened to them and decided "Goodbye My Love" now had potential.

He aired it on his afternoon show, June 26, and immediately got a large telephone response. On Monday, July 2, he nominated it as the "Hit Song of The Week." It won by a landslide over two other nominations.

On July 7, Ed Penney, WTOA, Cambridge, took up the campaign. In the meanwhile, Ed Schultz, head WTOA, of King Records in Boston, contacted Wrisley. Schultz had no copies so Wrisley loaned him his original after making a dub and Schultz in turn delivered dubs to other Boston djs. According to the last word, the disk is beginning to click in Boston and several thousand have been ordered

from the King plant in Cincinnati. Says Wrisley: "Al Grant or Guy Mitchell, he's still a hit."

Named Capitol VP



LLOYD DUNN

HOLLYWOOD-Glenn E. Wallichs, President of Capitol Records, has announced the promotion of Lloyd Dunn, Merchandising Manager, to Vice President.

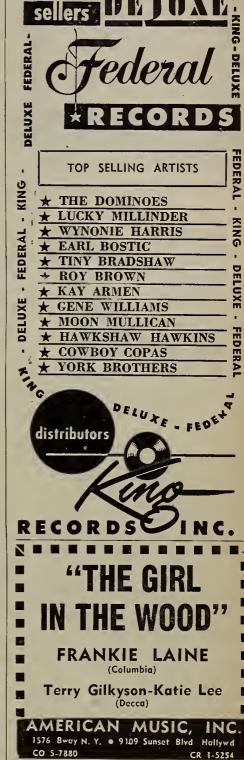
Dunn joined Capitol on the first of September 1950. He was formerly Executive Vice President of Abbott-Kimball Advertising of California and was the Account Executive for Capitol. He had previously handled the Capitol account as President of the Dunn-Fenwick Advertising Agency which later merged with Abbott-Kimball. Dunn was also Executive Vice President of Ricard and Company, New York, and earlier a Promotion Manager with McGraw-Hill.

All sales promotion, advertising and publicity, and merchandising will be supervised by him in his new capacity.

Since he joined Capitol, the exploi-tation, publicity, and packaging func-tions of the Capitol operation have been, and will continue to be, expanded. Increased emphasis on pro-moting the individual categories of of Capitol's product will be the chief direction Capitol's promotion will take.

Weavers At Cafe Society

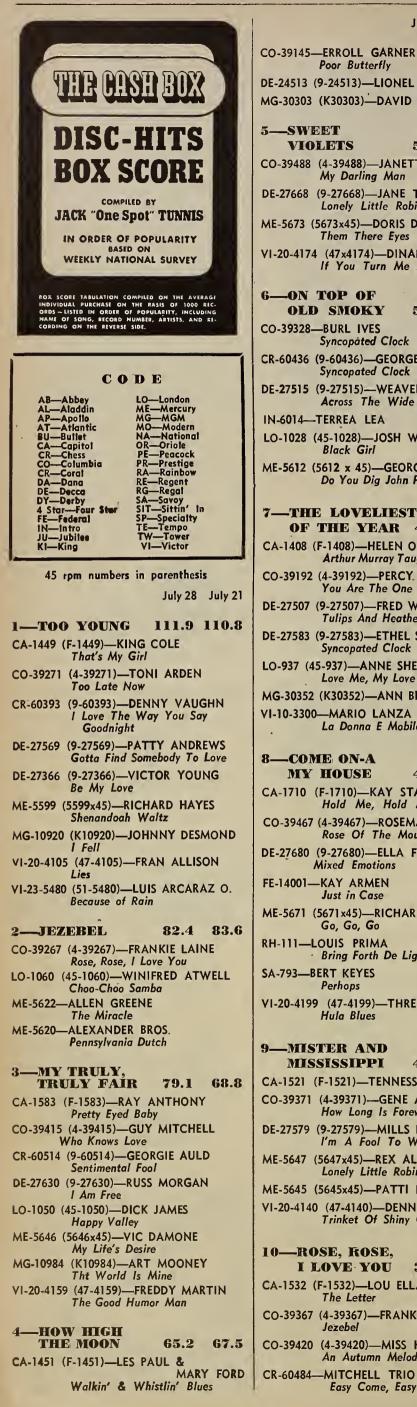
NEW YORK-Returning from a ur of the country. The Weavers tour of the country, The Weavers opened at Cafe Society last Thursday night before an audience filled with music business officials. The group, called back for encore after encore, sang many of their Decca hit record-ings including "On Top Of Old Smoky" and their latest "When The Saints Go Marching In."







The Cash Box, Music



Page	8 18
July 28 July 21	
39145-ERROLL GARNER	DE-2
Poor Butterfly 4513 (9-24513)—LIONEL HAMPTON O.	LO-1
30303 (K30303)—DAVID ROSE	MG-1
-SWEET VIOLETS 53.8 20.9	VI-20
39488 (4-39488)—JANETTE DAVIS My Darling Man	
27668 (9-27668)—JANE TURZEY Lonely Little Robin	11- CO-3
5673 (5673×45)—DORIS DREW Them There Eyes	DE-2
0-4174 (47×4174)—DINAH SHORE If You Turn Me Down	DE-2
-ON TOP OF	VI-20
OLD SMOKY 52.7 64.8	12-
39328—BURL IVES Syncopáted Clock	DE-2
0436 (9-60436)—GEORGE CATES Syncopated Clock	
27515 (9-27515)—WEAVERS Across The Wide Missouri	ME-5
5014—TERREA LEA 1028 (45-1028)—JOSH WHITE	V1-2
Black Girl 5612 (5612 x 45)—GEORGE SIRAVO O.	
Do You Dig John Peel	13_
-THE LOVELIEST NIGHT	CA-1
OF THE YEAR 48.1 52.9 1408 (F-1408)—HELEN O'CONNELL	CO-3
Arthur Murray Taught Me Dancing 39192 (4-39192)—PERCY, FAITH	CR-6
You Are The One 27507 (9-27507)—FRED WARING	ME-5
Tulips And Heather 27583 (9-27583)—ETHEL SMITH	MG-1
Syncopated Clock 937 (45-937)—ANNE SHELTON	VI-10
Love Me, My Love 30352 (K30352)—ANN BLYTH	
0-3300—MARIO LANZA La Donna E Mobile	14-
-COME ON-A	CA-1
MY HOUSE 46.3 28.8	CR-6 DE-2
1710 (F-1710)—KAY STARR Hold Me, Hold Me	LO-8
39467 (4-39467)—ROSEMARY CLOONEY Rose Of The Mountain	ME-5
7680 (9-27680)—ELLA FITZGERALD Mixed Emotions	ME-5
4001—KAY ARMEN Just in Case	VI-21
5671 (5671×45)—RICHARD HAYES Go, Go, G o	15-
III—LOUIS PRIMA · Bring Forth De Light	CA-1
93—BERT KEYES Perhops	CO-3
0-4199 (47-4199)—THREE SUNS Hula Blues	CR-6
-MISTER AND	DE-2
MISSISSIPPI 42.9 52.6	MG-
1521 (F-1521)—TENNESSEE ERNIE 39371 (4-39371)—GENE AUTRY	VI-20
How Long Is Forever 27579 (9-27579)—MILLS BROS.	16-
I'm A Fool To Want You 5647 (5647x45)—REX ALLEN	CA-1
Lonely Little Robin 5645 (5645x45)—PATTI PAGE	VI-20
0-4140 (47-4140)—DENNIS DAY Trinket Of Shiny Gold	17-
—ROSE, ROSE,	CA-1
I LOVE YOU 38.5 52.8	CO-3
1532 (F-1532)—LOU ELLA ROBERTSON The Letter	CR-6
39367 (4-39367)—FRANKIE LAINE Jezebel	DE-2
39420 (4-39420)—MISS HUE LEE An Autumn Melody	LO-1
60484—MITCHELL TRIO	VI-20

Easy Come, Easy Go

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July 28 July 21 27594 (9-27594)—GORDON JENKINS 18 Unless CA 029 (45-1029)—BENNY LEE Wimmin' CO 10978 (K-10978)-ART LUND I Like The Wide Open Spaces DE-0-4135 (47-4135)-BUDDY MORROW O. After I Say I'm Sorry LO -SOUND OFF 35.5 38.5 ME 39413 (4-39413)—DePAUR'S INF. CH. Ugly Woman 19 7054 (9-27054)—JERRY GRAY 7608 (9-27608)—JERRY GRAY CA Circus CO 0-4113 (47-4113)-VAUGHN MONROE Oh Marry, Marry Me DE -I'M IN LOVE AGAIN 25.4 24.8 KI 7635 (9-27635)—ANDREWS SISTERS-ME GORDON JENKINS It Never Entered My Mind M 5663 (5663x45)—EDDY HOWARD A Woman Is A Deadly Weapon 0-4148 (47-4148)-HENRI RENE-20 APRIL STEVENS CA **Roller** Coaster Μ **BECAUSE** OF YOU 25.2 9.4 493 (F-1493)-LES BAXTER Unless 39362 (4-39362)—TONY BENNETT I Wont Cry Anymore 0440 (9-60440)-BOB CROSBY O. Nine-Twenty Special 2 5643 (5643x45)-RAY BARBER Girls We Never Did Wed 22 10947 (K10947)—JOHNNY DESMOND Andiamo 0-3425—JAN PEERCE 2: What Is A Boy? 2 -MOCKIN' **BIRD HILL** 25.1 30.8 2: 373 (F-1373)—LES PAUL Chicken Reel 4061 (9-64061—PINETOPPERS 26 7444 (9-27444)—RUSS MORGAN Flying Eagle Polka 27 51 (30296)—MARLIN SISTERS Girl I Left Behind 21 5552 (5552x45)—TINY HILL If You've Got The Money 595 (5595x45)-PATTI PAGE I Love You Because 29 I-0396 (48-0396)-BRITT & ALLEN 30 -SHANGHAI 23.2 22.9 1525 (F-1525)—BOB CROSBY The Naughty Waltz 3] 39423 (4-39423)-DORIS DAY My Life's Desire 32 0521 (9-60521)—HARRY BABBITT 33 Never Again 7653 (9-27653)—BING CROSBY I've Got To Fall In Love 34 10998 (K10998)-BILLY WILLIAMS QT. Wondrous Word 35 0-4192 (47-4192)-BUDDY MORROW O. Good Morning Mr. Echo 36 -I GET IDEAS 21.9 20.0 573 (F-1573)-PEGGY LEE 37 Tonight You Belong to Me 0-4141 (47-4141)-TONY MARTIN Tahiti My Island 38 -UNLESS 19.3 19.1 39 493 (F-1493)-LES BAXTER Because Of You 39331 (4-39331)—GUY MITCHELL Beggar In Love 40 0478 (9-60478)-HERB JEFFRIES Old Soldiers Never Die 41 7594 (9-27594)-GORDON JENKINS Rose, Rose, I Love You 075 (45-1075)-BILL SNYDER My Dearest 42 VI-20-4120 (47-4120)-EDDIE FISHER

I Have No Heart

July 28, 1951

July 28 July 21

	ANITY (F-1584)—I	LES BAX	18.9 (TER	12.6
-39466	World Is (4-39466)– My Reveri	-SARAH	I VAUGH	IAN
-27618	(9-27618)- Powder B	-DON C	HERRY	
-895 (4	I-895)—HA It Hadda	DDA BR	OOKS oks	
-5659	(5659x45) Wondrous	-TONY		NE r
	RETTY I ABY	eyed	17.5	178
-1583	(F-1583)—		THONY	
	(4-39388)- That's Th (9-27479)-	ne One H	For Me	FORD
	I Cried A GENE WI	Ayself To	Sleep	
	(5609x45)- That's Th	-AL TRA	CE For Me	
G-10967	7 (K10967) You Mad	—BILLY e Me Lo	WILLIA we You	MS
	DSEPHI		15.8	13.5
	(F-1592)—I I Wish I	Had New	er Seen S	
E-5675	(5675x45)– Hitsity-Ho		AMECHE	
ADDI	TIONAL TU	NES LIS	TED BEL	ow
	N ORDER	OF POPL	JLARITY	
	HAT IS BOY		15.2	14.1
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The Cash Box

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July 28, 1951

USED BIZ STARTS PERKING

Used Equip't Starts Moving As News Of Production Cuts Spreads. Mfrs Find CMP Curtails New Equip't Production. Some Apply For Relief. Others Busy With Defense Work. All Will Continue To Manufacture As Many Machines As Possible.

CHICAGO — As the news spread that new machines production had been severely cut by the CMP (Con-trolled Materials Plan) of the National Production Authority, and that some manufacturers had decided against changing whatever equipment they were producing at present, the used machines market began to perk up for the first time in many, many months.

Coinmen reported that, "suddenly we are being called upon to ship our used machines to leading wholesale firms."

But, the majority declared, that they were holding back. "Because we be-lieve that the price of used machines are on their way up again."

One manufacturer reported that, at the utmost, he would be able to build just about 600 machines per month.

H also said that Government inspectors who have been in his plant believe "that even this is a high figure."

In the meantime he is receiving more and still more defense work, he stated.

His machine shop is all tied up to the point that, if he had to run some materials down the line, it would be a real battle to get them finished.

"In fact," he stated, "our machine shop is working right around the clock. I don't see how we are going to be able to fabricate parts for even the two machines we are building at this time.'

Other manufacturers haven't as yet felt the reaction to the new and tighter curtailment orders which have come out of Washington, in view of the fact that their quotas have not as yet been reached.

These manufactories will be able to continue forward at a very good pace.

Others have a high quota, as of the January, 1951 to March, 1951 period, and will still be able to build new mahcines in goodly quantities.

Yet, even these manufacturers are setting themselves to build "stand-ards," so that they will be able to continue to supply the trade with whatever they possibly can.

The entire crux of the situation is based on the quota period as well as the CMP copper, steel and aluminum restrictions.

Some manufacturers, because of larger quotas, will be able to continue on ahead. Others will lag far behind.

The result is that the used ma-chines market is again perking up to match the lack of new equipment.

Of course there won't be a complete drought of new equipment, as one manufacturer said. But, he continued, there will be far, far less machines the balance of this year, and especially, in 1952.

At the present time, as some wholesalers pointed out, the used machines market is still vulnerable. By that they mean there are many hundreds of good used machines obtainable. Especially in territories where condi-tions have forced machines down.

Whether this will stand up is the problem of those wholesalers who are gambling on stocking up with the latest type equipment, new and used, in an effort to not get caught short.

Rock-Ola Calls Distribs To Chicago Prevue

New Equipment To Be Shown Sunday Evening, July 29, At Sheraton Hotel

Bally "Futurity" Rolling Off The Line

confirmed reports this past week that the firm would hold a prevue showing of its new equipment here. All Rock-Ola distributors from this

country as well as Central and South America are expected to be present.

Weinand also advised that the prevue showing would take place on Sun-day evening July 29, 1951 at 5 P.M. in the Boulevard Room of the Sheraton Hotel.

He would not give any advance in-formation regarding the new equip-ment to be shown by the firm except

to state: "There will be a great many pleas-ant surprises on hand for all who have been invited to attend." He also advised that the firm's dis-tribe in Central America. Canada,

tribs in Central America, Canada, Mexico and South America had arranged to be present at this prevue. He stated that there would be no

private showings prior to this affair. All those invited would be able to see the new equipment at this prevue and could then enjoy the showing at the same time.

J. A. (ART) WEINAND

CHICAGO-J. A. (Art) Weinand, general sales manager of Rock-Ola Manufacturing Corporation, this city,

Employment Increases In Areas Where Aircraft Being Built

the aircraft industry is setting the pace for defense plants, Robert C. conducted. Goodwin, executive director of the Defense Manpower Administration, reports.

Local offices of the State employment services recently completed a survey of employment in ninety establishments whose aggregate employment represents more than 90 percent of employment in the industry. This survey indicated that employers anticipated a further employment in-crease by October of at least 18 percent.

Some new plant facilities may come into produciton and may raise aggre-

WASHINGTON, D. C .- Hiring for | gate employment beyond the level planned at the time the survey was

> Current labor market reports from the local offices indicate that in some instances, the employment increase will be even greater than the forecast, particularly in San Diego, California.

> About two-thirds of the aircraft industry's employment is concentrated in seven areas: San Diego, Los An-geles, Seattle, Hartford, Conn., Fort Worth, Texas, and Wichita, Kansas.

> Coinmen in these areas are particularly well pleased, and are looking forward to increased play as the employment steadily increases.

> > "It's What's in THE CASH BOX That Counts"



GEORGE JENKINS CHICAGO-First new Bally jumbo pinball game in twelve months, Bally

"Futurity," began to roll off the pro-duction lines of the Bally Manufacturing Company plant this week.

Announcing the new game, George Jenkins, Bally vice-president and director of sales, pointedly referred to the uncertain future of the coin-operated game industry, increasingly threatened by limitations on material imposed by the national defense pro-gram. "The future," Jenkins said, "may look like a big, black questionmark, but operators can insure their future with 'Futurity,' because 'Fu-turity' is designed and built to keep operators going good when the going gets really rough.'

"Futurity" is described as retaining all the features of Bally "Turf King" with the addition of a new "Future-Play" idea that is said to stimulate multiple-coin play and attract repeatplay.

Temporary Order Restrains Portland, Ore. From Banning Pinball Games

PORTLAND, ORE.—An order temporarily restraining Portland city officials from enforcing a new ordinance outlawing pinball machines at least until after a Sept. 10 hearing was signed (July 13) by Circuit Judge James R. Bain.

The court issued the order at the request of Stanley G. Terry, amusement device operator, in a suit filed against city officials. Terry is bringing the suit also for the other operators connected with the 1,000 pinball devices operating in the city. David Fain, of the firm of Black and Kendall, is attorney for the complainant.

The suit attacks the emergency clause in the ordinance, contending no emergency existed to justify such action. It further alleges no enforce-

WILL

TRADE BRAND NEW TURF KINGS (in ariginal crates) (in ariginal crates) MUSIC, CIGARETTE, or ANY OTHER COIN MACHINE EQUIPMENT Write—Wire—Phone CONTRACTIVE STRATT

593 10th Ave., New York 18, N.Y., LO 4-1880 123 W. Runyon St., Newark 8, N.J., 81 3-8777 354 S. Worren St., Trenton, N.J., TR 5-6593

SALE! SALE! SALE! TURF KINGS

Lake City Amusement Co. 4533 Payne Ave., Cleveland 3, Ohia (Phone: HEnderson 1-7577)

INSERT BUSHING CONVERTS 5c Wall Boxes to 10c FITS ALL 5c BOXES Only 25c Each See your distributor or write us for informotion on changing over slug rejector. Mid-West Distributing Co. 208 N. Madison Street Rockford, III.

FOR QUICK SALE!! Gallery Ammunition 50 Cases Peters-29 Cases Winchester Absolute Close-Out Price. Wire! Phone! F. La Maskin 10527 Wilshire Blvd., Los Angeles, Col. (Tel: ARizona 7-4251) ment problem exists and that the complaint that the amusement device may be adapted or used for lotteries or gambling is unjustified.

The complaint declares that the pinball machine operators are deprived of their property by the ordinance without due process of law. It also charges that by denying the right of referendum, the ordinance conflicts with state law.

Jacobs, Jr. Visits Wisconsin And Upper Michigan Operators

MILWAUKEE, WIS.—Harry Jacobs, Jr., of United, Inc., this city, distribs for The Rudolph Wurlitzer Company, has just returned from a fourteen day trip thru Wisconsin and the upper Michigan peninsula, which comprises part of the firm's distributing territory.

Jacobs advised that he found the operating situation, especially in the summer resort -areas, going right ahead at top speed. "In fact," Harry reported,."we sold

"In fact," Harry reported, "we sold a lot more equipment than we believed we would and this was due," he says, "to the fact that the operators are enjoying very fine collections."

One of the ops with whom Jacobs visited was Wm. Johnson of St. Ignace, Mich. Johnson is a comparatively new customer of the firm and is doing very well. He's building up his business right along.

Ray Johnson of Crystal Falls, Mich., and A. Kososki of Iron Mt., Mich., purchased new equipment to buld up their routes.

Jacobs reported that he spent considerable time with Harry LaFoille, Manistique, Mich.; Herb Flath, Escanaba, Mich.; Leo Konwinski, Iron River, Mich.; Mickey Green of Wausau, Wis.; John Barros of Merrill, Wis.; Wm. Wanek of Marinette, Wis.; Louis Jacobs of Stevens Point, Wis.; Mark Case of Eagle River, Wis.; and James McCann of Portage, Wis. While on the trip Harry reports he

While on the trip Harry reports he stopped off at the famous Hotel Northernaire at Three Lakes, Wis., and spent a few days there with Mrs. Jacobs. He reports this is one of the beauty spots of the nation.

State Coin Taxes Better 1950 Yield

KENTUCKY:

FRANKFORT, KY. — Kentucky's \$10 license tax on vending machines yielded a total of \$103,455 during the fiscal year ended June 30, compared with \$76,964 in the previous year, it was reported (July 11) by the State Finance and Revenue Departments.

IDAHO:

BOISE, IDAHO—Idaho's coin machine tax yielded \$466,401 during the fiscal year ended June 30, an increase of \$123,942 over the preceding year, it was reported (July 12) by State Tax Collector P. G. Neill. Shoe Shine . . . 25c Sport Shoes . . . 50c

... and they talk about 10c coin play

CHICAGO—A party of coinmen who frequent the Palmer House and, this past week, attended the NAMM (National Association of Music Merchants) convention, walked into the "Men's Room" of this famed hostelry and, each one, without fail or hesitation, pointed to the large sign on the wall, which read: "Shoe Shine . . . 25c; Sport Shoes . . : 50c."

Said one of the party, as all stared, "And they talk about 10c play!"

In short, these coinmen, as have many, many people, discovered that there is such a thing as inflationary prices, created by rising costs, which have brought about a swing from the usual ten cent shoe shine to twenty-five cents, and from the former twenty cent sport shoe shine to fifty cents.

To these men who were present and who have been charging 1 play 10c and 3 plays 25c in their juke boxes thruout this area, and who have been changing their pinball games over to dime play, this sign was highly significant.

As one of them said, "We ought to take a picture of this sign and paste it alongside of all our equipment."

But, that isn't necessary, as was pointed out by one noted leader. The fact remains, he stated, that the public know all about the higher prices due to rising costs of everything in daily and common use today.

He said that it was "just a question of time" before everyone in the nation would realize that the operators couldn't afford to accept costs that were anywhere from 200% to over 400% up and above what they ever before had to pay and still continue to charge only 5c per play, whether on music or amusement machines.

Another op pointed out that this wasn't even the problem anymore. It was just that they had to "educate" the public to this inflationary period and they would then realize that the operators, too, should also be able to "continue on in business."

One noted operator, who was present, stated, "The manufacturers and distributors who are encouraging the operators to feature dime play are doing the best thing for themselves, as well as for the operators."

He continued, "These people realize that with tremendously increased overhead expense which the operators are now enduring, they cannot continue in business on any sort of a profitable basis, and still charge only 5c per play.

"They must get 10c per play," he said.

"And," he emphasized, "the manufacturer who wants to close down his plant for months on end. and only build just a few machines, or the distributor who wants to sell, and then have to repossess the equipment a little later on, should continue to encourage 5c play.

"The operator cannot do it anymore," he said, "because 5c play means he must get hundreds and hundreds of more plays to say in business as compared to the number of plays he needs at 10c to go ahead profitably."

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THE EXHIBIT SUPPLY COMPANY 4218-30 WEST LAKE STREET, CHICAGO, ILLINOIS

NEW ORLEANS NOTES

We were very pleasantly surprised to see Ed Robeson again. Ed drove in from Memphis to take care of last minute details in the sale of his New Orleans home... Dave Martin, one time owner of Louisiana State Distributing Company, has gone into the watermelon business. Dave's new place is called Leonard's, Incorporated, and is located on the Airline Highway Nease to Moisant Airport. Best of luck to you, Dave. . . Henry Fox, Console Distributing, is back from an extended trip north at which point he delivered his son to summer camp. . . Console Distributing is mighty busy these days trying to keep up with the orders on Keeney's "Lite A Line," which is going over big in this territory. . . Nearly every op in Louisiana is familiar with Stan and Pauline Lewis of Stan's Record Shop in Shreveport. Stan and Pauline are to be congratulated on two counts, and we'll start with son Leonard born several weeks ago, who weighed in at 4 lbs.—and as Stan says: "Finally and at last we are getting an additional building so that we may expand our shop." It's in for a complete remodeling job from floor to ceiling.

We dropped into the Crown Amusement Company and found Nick Carbajal working like mad shipping used equipment mostly five balls and various types of bowling games. Nick leaves shortly for a ten day fiesta of fishing at Fort Walton... A few of the local ops have left New Orleans to participate in the "Grand Isle" Rodeo and Tarpon Contest, which is an annual event in these parts. Grand Isle is one of the finest spots in the country for Tarpons. Wouldn't mind seeing this myself. ... Gus Lamana, top mechanic at Crown Novelty for many years has ventured into the ice cream business with a five cent stick called "Fluffy Duff," and we hear he is doing swell. ... They tell me that Bally's "Bright Lights," distributed by New Orleans Novelty Co., is giving the operators new life. The game is getting a terrific reception in N. O. ... On the square here and there: Mr. Watson of Watson Amuse., Biloxi, Miss.; Z. Z. Chapman, Monticello, Miss.; Carl Daniels & wife, Franklinton, La.; S. J. Tridico, Norco, La.; Ray Landry, Gonzales, La.; Jack Morgan, New Orleans; and Print O'Neal, Chattman, Alabama.

THRU THE COIN CHUTE

CHICAGO CHATTER

Quite a few coinmen in town this past week to attend the NAMM (National Association of Music Merchants) convention at the Palmer House. Not only are some of the nation's leading coinmen noted record distribs, but also distribs for radios, TV sets, pianos and band instruments. . . Bill DeSelm of United reported that the firm's sales of "A-B-C," "3-4-5," and "Six Player Shuffle Alley," "going very swell," to use Bill's own words. . . Henry Nelson, Detroit and Mackinac, Mich., op, in town to look things over. . . Bill Rogers, local op, is seeking that vending machine service that will place equipment. If you know who they are contact Bill. . . . Ben Alpaugh, Wyoming op, came to town to take in the four-game Sox series. That's traveling a long way for four baseball games. . . . Harry Miele of Williamsport, Pa., also here. . . . Si Redd of Boston popped in town.

Herb Oettinger's score this past week was: Won-0, Lost-0. The reason: no play. But this week Herb has two games scheduled. . . Tom Callaghan on his way back from his long rest in Puerto Rico. Caught the boat on the 18th. Will stop off in Washington and New York and should be at work soon after you read this column. . . . Al Siegel of Toronto 'round town visiting here and there, but, mostly at the NAMM show. Al presses Mercury Records in Canada. . . . R. F. (Jonesy) Jones and C. N. McMurtie on their way back to 'Frisco. . . Jack Rosenfeld of St. Loo spent a few days here. . . Busier than a one armed painter is Jack Nelson who is scheduling those shipments of "Bally Shuffle-Line," "Bally Bright Lights," "Bally Futurity" and also Como's "Stadium" and "Hollycrane." Biz for "Hollycrane" is picking up right along with plenty of orders for this console digger. . . Compliments from Ray Moloney to Bill Marmer of Cinci for the great job Bill's doing. Just give Bill a game he likes (Bally "Bright Lights") and wowie. . . Phil Weinberg back to Texas and

then on to California. Ed Ratajack and Bill Fitzgerald of AMI in town and taking pics of noted disk stars. Bill telling us about Sheila and Cookie and also Kay. A very pleasant conversation. . . Art Garvey working between Cleveland, Dayton and Toledo. . . . By the way, at the Sylvania TV booth all who attended the NAMM show, visitors were allowed to roll dice with letters instead of numerals on them. If the word, "Sylvania," was spelled out, the dicer won a 17 inch Sylvania TV set. Only guy, so far, who did it was Bill Fitzgerald. . . . 80 cases of arcade ammo offered for sale at a very reasonable price. Firm doesn't want to pay transport costs back here. With ammo for rifle ranges getting harder to obtain, arcaders should grab this bargain (advertised in this issue). . . . Nate Gottlieb on his way to Eagle River, Wis., for a few days rest. . . . Roy McGinnis of Keeney has something in a jet plane that can become absolutely sensational.

Lots of interest in the forthcoming prevue of the new Rock-Ola equipment at the Sheraton Hotel on Sunday, July 29. Art Weinand made official announcement this past week. . . . Rudolfo Criscuolo of Puerto Rico in town. He's owner of "Casa Wurlitzer" in San Juan. His pal, for whom Rudy is interpreting, is Alfredo Frontalini of Numana, Italy. Reported to be one of the largest importers in Italy. And in their company, Arturo C. Rutzen of Wurlitzer. Art telling us that The Cash Box as well read thruout Europe as it is here in the U. S. A. . . One of the travelingest distribs is Harry Jacobs, Jr., of Milwaukee. Harry claims it's better to do it while the weather's nice. . . Ben Coven prints cards in red about stimulating premiums. . . Dick Bradley of Tower Records has idea for coinmen who haven't yet tried selling records. . . Lyle Shinn of Chicago Lock nursing a bad cold. . . . Wally Finke and Joe Kline talking about success of their "coffee room" for ops. . . . Joe Schwartz of National just back from a sales trip. . . . Sam Lewis and Ed Levin of ChiCoin mysterious about new ideas of the firm. . . . Even tho Phil Levin won the golf tourney at juke box ops' picnic he turned his win over to Vince Shay who was runner-up. Ron Rood of Orlando, Fla., advises that, "I'm just livin' good." . . . George

Ron Rood of Orlando, Fla., advises that, "I'm just livin' good." . . . George Wrenn of Dallas looking forward to making a very important announcement soon. . . Helen, Eddie and Art Cusson write to advise that their "big line" is now Rock-Ola phonos. . . Jim Fredo of Ashland, O., seeking customers overseas. . . Morrie Ginsberg has become a gagster. Watch out for that bad pen that'll splash ink all over your suit. . . Len Micon looks very fine. Claims that business just goes on and on. . . Charley Pieri of Monarch never looked better. His combining with Clayton Nemeroff a natural. . . . Leo Kaner, CPA for many local music ops, whose music depreciation plan so well accepted by trade, finds it working in many states, but, not here. . . . Dan Palaggi, in addition to his music biz, is also in music publishing biz. Nephew Buddy Brandom advises the firm is going right ahead on some very great records, too. . . . Joe Fillitti, his wife, his son and his son's wife, make up a very hard working and interesting foursome of their own.

Phil-Levin, Ray Cunliffe and John Haddock in a huddle. . . . Jack Nelson proudly presenting Jack, Jr., who now towers over the old man. . . . Running about our town for a few days: Ed Wurgler and A. D. Palmer of Wurlitzer. . . Bert (Shapiro) Davidson of Permo a grand entertainer, according to reports. . . Dick Goetzen and Jack Baker as well as Johnny Hammond of Permo working hard at NAMM show. . . . Just received one of Oscar Soellner's unique letters from 'way out in the woods. Oscar writes: "Just wanted to drop a line of congratulation for that brilliant article in your July 7 issue, 'New Games Era,' as well as the other really stimulating articles in The Cash Box." Is there a manufacturer who would be interested in wood novelties that are very marketable? . . . Million Dollar Personality Smile Award to: Bert Perkins of Purveyor. . . Harry Hooser of Ft. Worth still can't get over that "roast cat" story. . . . Frank Mencuri only wishes that they could build a zillion of those horses each month. Orders for these are sensational. And more ops discovering them every day.

First perk-up in used market came this past week as more and more coinmen realized that factories were getting tied down with ever more defense work and production schedules have been cut to the bone because of the CMP's clamp down on the necessary materials. Tungsten getting scarcer by the ounce. That means less and less tubes as the weeks go by. Trouble is that ops don't feel the pinch for from 6 to 10 weeks. Don't prepare. But, when pinch does come, these same guys are suddenly caught short. Then scream bloody murder. . . From what we gather, listening to those who are supposed to know, there's gonna be lots of changes made before this year's finished. . . . Bob Gnarro of ABC Music tells us, "You've got the one and only real magazine for operators." . . But, from what we hear Lou Casola told some people, he even exceeded what Bob said. (Wish we were present, Lou, when you let go.)



July 28, 1951

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WHIZ KID Sez:

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Bally Introduces New Shuffle Game "Shuffle-Line"

CHICAGO — Bally Manufacturing Company this week announced a new type shuffle game, Bally "Shuffle-Line."

George Jenkins, Bally vice-president and director of sales, described the new game as a combination of the fast action and skill appeal of shufflebowling with the popular "in-line" scoring of Bally "Bright Lights," plus the time-tested attraction of high scores. Player aims at numbers 1 to 25 ranged along the rebound end of playfield. Every shot scores 10 until boosted by skillful "in-line" scoring. For example, after any 3-in-line are lit, each shot scores 40-10 plus a bonus of 30. A double 3-in-line boosts the shot score by 60. 4-in-line adds 50 to the value of each shot, while 5-in-line ups the value of every shot by 100. "In-line" scores are "marked up" on a "card" of 25 numbers on backglass, and hits are registered on high-score panels that automatically totalize the boosted value of each hit. "Card" resets to "blank" after 8 shots, and player receives another 8 shots on the second "card," a total of 16 shots for 10 cents. Two players may play for 20 cents.

Jenkins said that the new game has been a tremendous hit wherever placed, and that earning reports from operators have far exceeded previous shuffle records.

Illinois Pinball Tax Bill Vetoed

Governor Declares Bill Would Be Unconstitutional

SPRINGFIELD, ILL. — Governor Stevenson vetoed (July 13) a bill passed by the Illinois Legislature which would have allowed city governments to tax coin-operated amusement machines for revenue.

The governor said he had been advised by State Attorney General Ivan A. Elliott that the bill was unconstitutional.

Sponsored in the State Legislature by Senator William Knox, Chicago Republican, the measure would have applied to pinball, shuffleboard, bowling and similar devices.

H. W. Dolph Dist. Co. Moves To New Large Quarters

TULSA, OKLA. — H. W. Dolph, head of the H. W. Dolph Distributing Company, this city, announced the firm's removal to new large modern quarters at 712 So. Wheeling Ave. The firm retains the same phone number—3-9025.

Dolph, one of the foremost distributing firms in its area, handles the AMI line of phonographs and accessories, as well as several games lines.



With the weather hot, muggy and humid all week, there wasn't too much doing along coinrow. Most operators have their equipment set for the summer spots, and with the exception of buying a few new games and music machines for replacement, or a few used pieces for the same reason, they are pretty inactive. However, Mike Munves keeps going along at full speed, filling export orders, and shipping fill-in pieces for domestic needs.

Al Simon, Albert Simon, Inc., Chicago Coin representative, leaves for Chicago on Thursday to visit with his factory execs. . . A sample of Bally's new shuffle game "Shuffle Line" displayed on the showroom floors of Runyon Sales, and makes quite an impression on games ops: It takes skill and puck control to run up the better scores. . . Perry Lowengrub, Runyon's local sales representative, stays around the showrooms demonstrating the new Bally game to his customers. . . . Joe Hirsch, manager of the games association, out of the hospital, and now at home. Joe is in pretty serious condition, and it will take considerable time before he recovers. . . The annual UJA coin machine industry appeal will be held on September 18 at the Belmont Plaza Hotel, and Albert S. Denver, president of the Automatic Music Operators Association, will be honored with a testimonial dinner. Sidney H. Levine is the chairman, and "Senator" Al Bodkin is co-chairman. On the executive committee are Charles Aronson, Charles Bernoff, Theodore Blatt, Arthur Herman, Joseph Hirsch, Max Iskowitz, Max Klein, Mike Munves, Meyer Parkoff, Louis Price, Barney Schlang, Jack Schoenbach, Jack Semel, Barney Sugerman and Max Weiss.

Al Lieberman, the transplanted Brooklyn operator, who now operates in Cincinnati, O., as the B. W. Novelty Co., in town for the past four weeks vacationing and seeing his family. Al left this week for Cincy. . . . Joe Young, Young Distributing (Wurlitzer distributors) donates a phono this week to Father Andrews of the St. Clair Hospital, which will be installed in the new home for nurses. This is the fifth phono Joe has given away this year to various institutions and teen-age clubs. . . . Dave Lowy, Dave Lowy & Company. planning on a trip to Chicago either this week or next. "It all depends on when I can tear myself away for a few days," states Dave. . . . Harry Pearl hustling along coinrow, all tanned up—fishing must be good along the Long Island and New Jersey coasts. . . . Parking on Tenth Avenue is one of the real headaches plaguing ops. We stopped to chat with Phil Raisen, Brooklyn op, who bulled up to the curb, and a traffic cop waved him on. If we were younger and faster, we'd have completed our talk by running alongside of the car for a block.

Nat Cohn's new offices and showrooms (corner 10th Avenue and 45th St.) starting to take shape, and we'd guess it'll be ready for occupancy in a week or two. . . . Altho sales have slowed down a bit, Harry and Hymie Koeppel, Koeppel Distributing Company, still shipping out plenty of used music—and they are buying considerable equipment to fill these orders. Harry reports that their plastics are moving as well as ever. . . Bob Jacobs still one of the best mechanics around. Recently he sold an op a shuffle game, which developed mechanical trouble. In order to keep his customers satisfied, Bob always helps out with service. He sent four different mechanics up to fix the game, but they all failed, altho each spent several hours trying. Finally, Bob drove over to the location, and fixed it in twenty minutes. . . . Joe Kochansky, Bay Ridge Music Company, on coinrow, getting ready to take on a new type of operation —in addition to what he's now running, of course.

DALLAS DOINGS

The Texas sun is so hot that a man can't help but get a tan if he is out of doors at all... Take Benny McDonald of Star Coin in Fort Worth, for example. When friends ask how he got so brown, in his thick Texas drawl, he answers proudly, "From bailin' hay on mah ranch."... R. L. Chote of Resort Music Co. in Mineral Wells, is buying more "Music Mites" for the 45 rpm records. Says they are real money makers... Instead of jumping right into dime play on his boxes, O. S. Myers is converting to dime and quarter chutes on his machines —two plays for a dime and six for a quarter... Harry Sutton of Bossier City, La., is adding new machines to his route... T. W. Hughes of S & H Novelty in Shreveport, La., has just returned from a fishing trip at Black Lake. The reward—2 black bass averaging five pounds each.... The two enterprises that pay the rent for Travis Roberts of San Angelo have enlarged. He added new machines to his route and new cabins to his Loma Linda Tourist Courts are under construction... Fred Ellis of Waco bought another bar. How many is that for you now, Fred?

that pay the rent for Travis Roberts of San Angelo have enlarged. He added new machines to his route and new cabins to his Loma Linda Tourist Courts are under construction... Fred Ellis of Waco bought another bar. How many is that for you now, Fred? Brother Price of Green and Price in Italy, recently gave an intimate little swimming party. Just three hundred guests. Among those who returned with a good burn was Tommy Chatten of Conmercial Music. You have all the luck, Tommy, my boy.... Frank Sachese and Emmett Nutt of Amusement Enterprises are expanding by leaps and bounds. Ten new machines this week. Weldon Denton is opening a new cafe in Dallas.... Mack Duce of Sweetwater, literally flew into Dallas this week. He has just bought a new airplane. ... J. B. Fite of Carthage reports that business is good and he is expanding his route... H. P. Harrison of Pampa, has bought a wrecking yard there. ... Mr. and Mrs. Jimmie Cooper are taking it easy with weekend fishing trips at Possum Kingdom. ... They have a new boat that takes a lot of care and attention—you know how boats are! ... Pano Carr of Carr Music in San Angelo is on a vacation to South Texas. It's hot there, too. ... The tycoon of Bremond, Guy Pruitt, is trying to figure out a way to make his cattle gain weight. No wonder—there's gold in them thar cows. In addition to his ranch, Guy has a filling station, hardware store and grocery store. ... Our sincerest sympathy goes to Clark Richardson of Dumas, who lost his father recently.... Abe Sussman and Frank Emerson admit that there's oil in their blood. They have been dabbling quite extensively of late. ... T. P. Moore of Amarillo was in Dallas with his wife and two year old daughter. Little Miss Moore just walked away with first prize in a baby contest. No wonder you're proud, T. P. ... Three newcomers to the games department, the United 6-player shuffle, the Williams "Hayburners" and the Gence "Shuffle Target" are doing swell down this way.

Please mention THE CASH BOX when answering ads-it proves you're a real coin machine man!





Something new and encouraging to the boys in the business re dime play are reports coming in from some of the fellows who have changed over in L. A. area, to the effect that collections are up as high as 100%. This is the word from one operator regarding his several downtown spots. In all, the boys don't seem to have run into serious resistance, from location owners or customers. True, we do know of two fellows who have sworn they'll never put a dime in a jukebox, but then we have reason to believe they've rarely, if ever, put a nickel in one. . . . Johnny Hawley tells us that he has now sold more than 5000 dime conversion kits and has a flood of orders waiting on his production crew and materials to catch up with 'em. . . . Paul Laymon isn't sure whether dime play and increased collections are wholly responsible for the sudden boom he's enjoying in Wurlitzer sales, but he's happy to report that sales are way up over previous month. . . . Music seems to be coming in stronger than ever around Las Vegas and San Bernardino, we gather from comment along the Row. . . . At any rate, Laymon and all the other distribs are now geared to put their new machines out ready for dime play. . . . Paul's new Wurlitzer looks and sounds mighty fine as you step into the Egyptian Theater lobby on Hollywood Blvd.

L. A. vet game man Elky Ray back with us for Gottlieb after an extended stay in Chicago. Seems Elky decided the California weather can't be licked (except when it defeats itself)... Jack Simon glad to hear his sister, Mrs. Lottie Berman of Sicking in Indianapolis, is recuperating from a recent operation. Jack's waiting on Gottlieb's new 5-ball, "Glamour" although there's a fair share of that commodity around the local Sicking setup in secy. Cele Padwa... Lyn Brown is concentrating these days on moving out used equipment while waiting on some new merchandise... Charlie Daniels back on the Laymon sales floor after keeping one jump ahead of the Kansas storm en route east... Otherwise, he had a great trip... Red (Demon Mechanic) Crestwell about to shove off for his vacash, still undecided whether to get in the old buggy and just go or curl up on the front porch with a picture book of faraway places.

Johnny Hawley has really done it this time, taken on a full line of electrical applinaces, irons, toasters, washing machines, etc., also beach equipment and yard furniture. Johnny's even putting out a complete catalogue on his new merchandise, but one thing stressed to us: He hopes to interest operators in handling such items, as a sideline. The way Hawley puts it: "I've made a few bucks working with operators and I'd like to see all of them make a few extra bucks." . . . Apparently, appliances are a natural sideline in this business, what with Badger Sales reporting a healthy acceptance for the many they're now handling. . . . With all respect to the little woman's washing machine, we don't think it'll ever take the place of a lively 5-ball—although the one at our house does ring bells and shine lights. Guess all it needs is a bonus hole and, maybe, a pair of flipper buttons.

On the Row: Tom Goodsell and S. W. Ketchersid of San Bernardino. Long Beach's Sherry Thompson, Orville Kindig, Chuck Allen and Charlie Cahoone. . . G. F. Cooper from Riverside. . . . Ventura's Perry Irwin. . . . C. A. Weber of Kernville. . . . Ray Wherritt from San Luis Obispo. . . . Pasadena's Del Hungerford. . . . Al Anderson of Shafter. . . . Pomona's S. L. Griffin. . . . William Olson of San Pedro. . . . Tommy Swab from Lone Pines. . . . Whittier's Lee Wirt. . . Lawrence Raya of Colton. . . . Happy Clark of Downey. . . . Oxnard's Ken Ferrier. . . Lena Koch from San Diego. . . . Compton's Harold Sharkey. . . . Homer Skeehan of Beverly Hills. . . . Jack Sickley of Bakersfield. . . . D. C. Houghton of Joshua Tree (it's in California).

MINNEAPOLIS, MINN.

Dave Chapman, well-known Minneapolis operator, is on air these days as he has finally purchased a new home and will be moving in before the end of the month. . . Frank Mager of Grand Rapids, is up and around again after being laid up in the hospital. . . Al Pence, of the Automatic Piano Company was up at Moose Lake fishing and reports that he did catch some fish. . . . In town to pick up some supplies and equipment were John Howe of Foley; Paul Felling and Walt Meyers of Sauk Centre; Jeff Kost of St. Cloud; and Stan Woznak of Little Falls. . . Danny Heilicher, brother of Amos Heilicher surprised his brother by flying in from the West Coast where Danny is stationed with the Air Force. Danny had just a couple of days in town but made the most of it. He managed to stop in and see some of the distributors.

Some of the Wisconsin operators seen around town were Leo DeMars of Ashland; Harry Galep of Menomonie; John Galep of Menomonie; Earl Barkowitz of the B & B Novelty at Superior; and Frank Davison of Spooner. . . . Frank Phillips of Winona, was also seen around town as was Gordon Dunn of Moose Lake; Oscar Englund of Alexandria; and Mark Coughlan of Mankato, who made a quick trip into town. . . Also seen in town were Ed LeBlanc of St. Cloud; Wes Rydell of Mora; and Ben Jahnke of Hutchinson. . . Clifford McLain of Arlington, was in town with his son, Kenny who was on leave from the Navy and seems to have grown some since he joined up. . . Jonas Bessler of the Lieberman Music Company is on vacation at the present time and will be back on the job in the middle of the week. Jonas is spending some time in Detroit, Michigan. . . . Gerald Oleson, cigarette machine operator of Minneapolis has purchased the cigarette machine route of Clifford McKenzie. . . . In town for the day were Jack Harrison, his wife and daughter, and Joe and Clarence Totzke of Fairmont, who visited all the distributors. . . E. J. Staiger of Hebron, N. D., is in the hospital at Bismarck, North Dakota. Eldon was on the way to make a service call in his truck when he hit a soft shoulder on the road and the truck rolled over. We're all hoping that Eldon makes a speedy recovery.

Let Us Arrange a FREE DEMONSTRATION of the Keeney Deluxe Electric

CIGARETTE VENDOR

★ For MORE THAN 3 YEARS operators have made much more money with service costs at an all-time low. Features: ● 432 pack capacity ★ Easy loading with swing-up top ● 3-way match vending ● Alternate front and rear column vending ★ Quick price changes ● Large storage. Write for an immediate free demonstration today.



J. H. KEENEY & CO., INC. 2600 W. 50th St. Chicago 32, 111.

IF YOU DON'T USE IT . . SELL IT Get cash for your old machines

There are coin machine buyers who want and need your used machines. An ad this size in The Cash Box costs you only \$28 and reaches all the real, bonafide coin machine buyers—the kind of people who want your used machines. List the used machines you have on hand and mail to us today. We'll make up an attractive ad without charge. Write now, enclose check for \$28 to: THE CASH BOX, EMPIRE STATE BUILDING, NEW YORK 1, N. Y.

WANTED

BY ONE OF CHICAGO'S MAJOR MANUFACTURERS

....ideas, inventions or completed working models of all types of new coin operated machines. Your product, idea or invention, if it meets approval, will be given complete and immediate attention. You will be contacted directly after receipt of your first letter. You can write in full confidence. You are assured complete protection.

Give Full Details to . . . Box No. 150 c/o The Cash Box, <u>32</u> W. Randolph St., Chicago 1, III. The Cash Box

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CLASSIFIED ADVI	ERTISING SECTION	CLASSIFIED ADVI	ERTISING SECTION
CLASSIFIED AD RATE 8 CENTS PER WORD Count every word including all words in firm name. Numbers in address count	WANT — All post-war games, phono- graphs, wall boxes, scales, arcade. All hideaways, speakers, adaptors, motors, Wurlitzer and Seeburg step- pers, etc. Write stating condition aud prices. ST. THOMAS COIN	FOR SALE—75 Buckley Boxes, used	TANA.
as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for follow- ing issue pending receipt of your check or cash.	SALEŜ, ST. THOMAS, CANADA. Tel.: 2648. WANT—Will buy used phonograph records made before 1940; auy	tone Amplifiers \$20 ea.; 2 Personal	FOR SALE—Bally Shuffle Bowler \$29; Bally Speed Bowler \$59; Bally Shuffle Champ \$95; Chicago Coiu Bowling Alley \$39; Chicago Coin Classic \$90; Chicago Coin Trophy \$95; Universal Super Twin Bowler
Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue con- taining no more than 40 words, which includes your firm name, address and tele- phone number. All words over 40 will be charged to you at the regular rate of &c per word. Please count words carefully.	quantity or dealers stock. Will pay \$15 to \$30 per hundred. Some labels are Paramount; Genuett; Vic- tor; Columbia; Brunswick; Blue- bird; Vocalion; Decca; Q. R. S. JACOB S. SCHNEIDER, 128 W.	Music Amplifiers \$20 ea. 1/3 De- posit with order. HOLIDAY MUSIC CO., 9334 SO. COTTAGE GROVE, CHICAGO, ILL. FOR SALE—New Tri-Score \$150; New	\$95; United Shuffle Alley Express \$95; United Twin Rebound \$195. AMERICAN VENDING CO., 2359 CONEY ISLAND AVE., BROOK- LYN, N. Y.
CLASSIFIED DISPLAY — Rate 75c per agate line (\$10.50 per column inch). No outside borders. Only light faced type used. ALL CLASSIFIED ADVERTISING CLOSES WEDNESDAY NOON AT The Cash Bay Empire State Building	66th ST., NEW YORK 23, N. Y. WANT-4 Player Bowlers; 5 Player Bowlers; or Shuffle Cades. Cash or Trade. MERIT COIN MACHINE	Jungle Joe \$89.50; New United Skee Alley \$134.50; New Royal Flush Pool Table \$49.50; New Play Ball \$149.50; New The Thing \$149.50; Seeburg Shoot-The-Bear \$325. MIL- LER-NEWMARK DISTRIBUTING	FOR SALE—40 Selection AMI Model "C"; 100 Selection Seeburg 1949 or 1950 Model. Write. Dale Guns, Shuffleboards; Shuffle Alleys, twins or singles; Pin Balls, Roll Down games. We deliver free in Wiscon-
The Cash Box, Empire State Building, New York 1, N. Y.	ECHANGE (subsidiary of Merit Industries), 542 W. 63rd ST., CHI- CAGO 21, ILL. Tel.: ENGlewood 4-9202 and 04.	CO., 42 FAIRBANKS ST., N.W., GRAND RAPIDS, MICH. (Tel.: 9-8632) or 5743 GRAND RIVER AVE., DETROIT 8, MICH. Tel.: TYler 8-2230.	sin, also help new operators start routes. LAKE NOVELTY CO., OMRO, WIS. FOR SALE—Buy your finest recondi- tioned Wurlitzer phonographs from
WANT-Free play Coal Towns and	WANT—We want late model phono- graphs, wall boxes, five ball games, amusement games, etc. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH.	FOR SALE—Citations \$65; Champ- ions \$100; Turf Kings, clean in per- fect condition, write; 2 Hot Rods \$110. ea.; Gin Rummy \$99.50; Telecard \$89.50; Three Musketeers \$109.50; Football \$64.50; Bowling	the World's Largest Wurlitzer Dis- tributor. Genuine parts, factor, trained mechanics. Competitively priced. Also reconditioned cigarette machines. Write us before you buy. YOUNG DISTRIBUTING, 599
Turf Kings. LIEBERMAN MUSIC CO., 257 PLYMOUTH AVE. NO., MINNEAPOLIS, MINN. WANT—RCA or American Radio Corp.	WANT-By Operator: Bally One- Balls: Citation, Champion, Turf King. Also late 5-balls and post-war phonographs. All machines must be	Champ \$95; 2 Utahs \$70 ea. NAS- TASI DISTRIBUTING CO., 1010 POYDRAS ST., NEW ORLEANS, LA. Tel.: MA 6386. FOR SALE—Attention Texas Opera-	TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5050. FOR SALE—Turf Kings: Two brand new, four used less than three weeks, write for prices. Also Ken-
w ANI-KCA of American Radio Corp. coin operated Radios for hotel room operation—new or used. Prefer good used ones. HAL L. MARCH, 21 ALLERTON AVE., BRATTLE- BORO, VT. Tel.: 501.	A-1 and ready for location. ACTIVE AMUSEMENT CO., 501 NORTH GOSSET ST., ANDERSON, S. C. Tel.: 2310.	tors! Will swap shufflebowlers, all types, arcade equipment, or new cigraette machines for Turf Kings, Winners, Champions, Photo Finish, Citations. Contact Jack Gorelick or Ed Randolph: J. ROSENFIELD	tuckys, Champions, Lexingtons, Ci- tations and Photo Finish. Will trade one for several Heavy Hitters. SYS- TEM AMUSEMENT CO., 810 WEST SECOND AVE., SPOKANE 4, WASH. Tel.: RI 4745.
WANT—Used records—Polkas, Rum- bas and Billy Eckstines' only. State price. C & L MUSIC CO., 11 BAYBERRY ROAD, FRANKLIN SQUARE, L. I., N. Y.	WANT—Used, new or surplus stock records. At this time we will pur- chase unlimited quantity of any type records (except Race). Top prices paid. We pay freight. Write immediately. USED RECORD EX- CHANGE. Anthony "Tony" Gal- gano, 4142 W. ARMITAGE AVE., CHICAGO 39, ILL. Tel.: DIckens	CO., 3220 OLIVE ST., ST. LOUIS 3, MO. Tel.: OLive 2800. FOR SALE—1 True Shot Bang-A- Deer; 1 Solotone Master Amplifier Unit, complete with 20 Solotone Boxes. LIEBERMAN MUSIC CO., 257 PLYMOUTH AVE. NO., MINNE- APOLIS, MINN.	FOR SALE—Moved—must unload: Q.T. Pool Table \$100; Edelman Pool Table \$50; Super Bomber \$50; Evans Playball \$75; Williams Star Series \$100; Bally Shuffle- Bowler \$25; United Super Alley \$25; Chicago Coin Bango \$15; United Standard \$15; United Skee Alley \$125; Bally Speed Bowler
WANT — Late model phouographs. Will pay cash. Will pick up within a radius of 300 miles. KOEPPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK 19, N. Y. Tel.: CI 6-8939.	2-7060. WANT—Your used or surplus records. We buy all year round and pay top prices. No blues or race. Not lot too large or too small. We also buy closeout inventories complete. BEA- CON SHOPS, 905 NO. MAIN	FOR SALE—Bright Lights, Bally's six- card game, used two months, write; ABC, United's three-card game, used three months, write. Closing out six Champion Free Play One-balls at \$105 ea. T & L DISTRIBUTING CO., 1321 CENTRAL PARKWAY, CINCINNATI 14, O. Tel.: MAin 8751.	\$75; Bally Shuffle Champ Rebound \$125; Bowlette \$39.50; New Chi- cago Coin Playball \$100; New Chi- cago Coin Thing \$150; New United 2 Player Hockey \$125; New Wil- liams Big League Alley \$150. K. C. VENDING CO., 410 MARKET ST., PHILADELPHIA 24, PA,
WANT—Will pay cash for Champious, Citations, Gold Cups, late Rock- Olas, Seeburgs, Wurlitzers and AMI's, and Accessories. Send us your list. AMERICAN DISTRIBUT- ING CO., 325 E. NUEVA ST., SAN ANTONIO, TEX. Tel.: TRavis 8858.	PROVIDENCE 4, R. I. WANT — United two-player Shuffle Alley Express; United Shuffle Skills; Universal Twin Bowlers. Can use unlimited quantity. Phone, wire: RITEWAY SALES & MFG. CO., INC., 615 10th AVE., NEW YORK, N. Y. Tel.: JUdson 6-1865.	FOR SALE—Bally Hot Rods, latest model, like new, \$99.50. Also One Balls, very good, ready for location: Victory Specials \$30; Special En- tries \$40; Jockey Specials \$55. 1/3 Deposit, Balance C.O.D. W. E. KEENEY MFG. CO., 5231 SO. KEDZIE, CHICAGO, ILL.	FOR SALE—1 Manley Pop Corn Ma- chine—Model 49-Pl. Includes sup- plies such as paper bags, cartons, oil and approximately 100 lbs. of corn. Lists for \$650. Floor sample, sale at \$495; Jungle Joe photo elec- tric Pistol with animated target, a real buy at \$99.50; 1 floor sample Universal Shuffle Tournament, a four player bowling attachment for
WANT—Photomatics, Voice-O-Graphs, ChiCoin Basketball Champs, See- burg Bear Guns, Evans Tommy Guns, Skyfighters, Chi-Coin Midget Skee Balls, Pitch 'Em and Bat 'Ems, Exibit Dale Guns, ChiCoin Pistols and all other Arcade Equipment. State condition and price. MIKE MUNVES C'ORP., 577 TENTH AVE., NEW YORK, N. Y. Tel: BRyant	WANT—Used Juke Box records, popu- lar, hillbillies and polkas. Any quan- tity. Will pay highest prices. Give full details in first letter. F. A. WIEDEL, 2440 N. ORCHARD ST., CHICAGO 14, ILL.	FOR SALE—100 Packard Wall Boxes, Hi-Chrome and Satin Finish, in quantity \$10 ea.; Seeburg 8200 and 8800's at \$49.50 ea.; 3-wire and wireless Boxes at \$5 ea. Write or wire: DIXON DISTRIBUTORS, 3808 SOUTHERN BLVD., YOUNGS- TOWN, O. Tel.: 8-7515.	use on any shuffleboard \$149.50; 1 Six Gun ABT Rifle Sport Shooting Gallery, complete with brand new compressor and new air pressure valve, write for price; Bang-A-Fittys, post-war skeeball, free ball feature, new in crates \$195. BUSH DIS- TRIBUTING CO., 286 N.W. 29th ST., MIAMI, FLA. Tel.: 3-4623.
9-6677. WANT—One or a hundred phonos and games of all kinds. Cash wait- ing. Will buy your complete route of music or games. Also waut: tubes, parts, supplies of all kinds.	WANT—All types of post-war flipper five ball games, in any quantity. Give names, condition they are in, price wanted, and when ready to ship. INTERNATIONAL AMUSE- MENT CO., 5 PARKHURST ST., NEWARK 2, N. J.	FOR SALE — Guaranteed Clean: 4 Wurlitzer 600K, 2 500K \$69.50 ea.; 5 Wurlitzer 5c Wireless Boxes, like new, \$75; 8 Transmitters #215, 4 Receivers #216—all 12 \$50; 4 Sealed cartons ABT Electric Skill Guns \$42.50 ea. S. & W. MUSIC CO., ANNISTON, ALA.	FOR SALE—Can you afford 92c per week to get ahead and stay ahead of all competition? For only 92c per week you can have a 40 word ad in this section plus a free full year's (52 weeks) subscription to The Cash Box, "The 'Bible' of the Coin Machine Industry." Send your check for \$48 today plus your first
Write, Wire, Phone. C. A. ROBIN- SON CO., 2301 W. PICO BLVD., LOS ANGELES, CALIF. (Tel.: DUnkirk 3-1810).	WANT—What have you in new lines of equipment? Write us first. ROCK ISLAND DISTRIBUTING CO., 2530-32 FIFTH AVE., ROCK ISLAND, ILL. Tel: 6-6477.	FOR SALE—Pin Game Glass, size 21x41, \$17 per case—8 sheets per case. RELIABLE COIN MACHINE CO., 184 WINDSOR ST., HART- FORD, CONN. Tel.: 6-3583.	40 word ad to: THE CASH BOX, EMPIRE STATE BLDG., NEW YORK 1, N. Y. (Phone: LOngacre 4-5321). FOR SALE—Hard-to-get Parts and
WANT—Phonographs, pre-war and latest models. State price wanted, mechanical condition, appearance, quantity you have, and when ready to ship, in first letter. BOLIVAR RADIO, BOLIVAR 14, MEXICO CITY, MEXICO.	WANT—Will pay highest prices for Bally Triumph. Auy condition as long as you have all parts. No lot too large or too small. J. DE LUCA, 8031 ST. GERARD ST., MONT- REAL, OUE, CANADA.	FOR SALE—Universal Photo Finishes, in excellent condition, \$125; Bally Citations \$95; Playmeters for AMI Phonos, new \$4.50. JACK R. MOORE CO., 1615 S.W. 14th AVE., PORTLAND 1, ORE. Tel.: ATwater 6521.	Supplies. We have stock on hand. Let us know your needs. Our prices are right. We also have complete stock of used games and phono- graphs of all kinds. COVEN DIS- TRIBUTING CO., INC., 3181 ELSTON AVE., CHICAGO 18, 11L. Tel.: INdependence 3,2210

"It's What's in THE CASH BOX That Counts"

The Cash Box

CLASSIFIED ADVERTISING SECTION

FOR SALE—Guaranteed used phonographs, all makes; Pinball Machines; Bowling Alley. These machines are perfect, the price is right. Write for literature. F. A. B. DIS-TRIBUTING CO., INC., 304 IVY STREET, N.E., ATLANTA, GA.; 1019 BARONNE STREET, NEW ORLEANS, LA.; 911 GERVAIS STREET, COLUMBIA, S. C.

- FOR SALE 8 Braud New Double Column Kleeuex Vendors with stands \$40 ea.; 6 Ristaucrat Music Boxes \$95 ea. Arcade Equipment: Boomerang \$45; Heavy Hitter \$65; Panorams \$250; Pitchem & Battem \$225; Quizzers with Film \$125; Siros Brush Up \$75; Exhibit Dale Gun \$95; Atomic Bomber \$150; Silver Bullets \$195; Standard Metal Typer \$925. CLEVELAND COIN, 2021 PROSPECT, CLEVELAND, O. Tel.: TOwer 1-6715.
- FOR SALE—5 Seeburg M-100's in perfect condition \$789 ea.; 1 heavy gauge canvas tent 40'x80' \$429; 12 Juice Mixers, 10 gal. each, monel metal, ¼ hp. motor, ice cooled 2 faucets \$99.50; WANT — Bally's Eurekas and Attentions. AMERI-CAN AMUSEMENT CO.; 628 MONT-GOMERY ST., SYRACUSE, N. Y.
- FOR SALE—America's finest recouditioned phonographs and music accessories, Everyone of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVE., DETROIT 21, MICH. Tel.: UNiversity 4-0773.
- FOR SALE—New and used Turf Kings, write. Bally Champions and Citations, write. New Music Mite, surprising price, write. 25 Rock-Ola '46 and '47; 10 Wurlitzer 1015; 8 Seeburg 46M and 47M, write. LAKE CITY AMUSEMENT CO., 4533 PAYNE AVE., CLEVELAND 3, 0. Tel.: HEnderson 1-7577.
- FOR SALE Louisiana Operators; Factory rebuilt aud uew Slots, Wiuter Books, Arrow Bells, Clover Bells, Super Bells, Buckley Parleys. Write for prices. LOUISIANA COIN MA-CHINE CO., BOX 861, LAFAY-ETTE, LA. Tel.: 2441.
- FOR SALE New American Scales \$95; Mutoscope Original Red Top Cranes \$150; Packard Hideaways \$50. GOLDEN GATE NOVELTY CO., 701 GOLDEN GATE AVE., SAN FRANCISCO 2, CALIF. Tel.: MArket 1-3967.
- FOR SALE—Just 21 \$65; Joker \$135; Spot Bowler \$145; Maryland \$60; Freshie \$75; Rip Snorter \$75; Star Series \$110. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y.
- FOR SALE Complete line of used equipment on hand: Phonographs; Shuffle Games; etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Williams; Universal; Exhibit; Geuco and others. TARAN DISTRIBUT-ING, INC., 2820 N.W. 7th Ave., MIAMI 34, FLA. Tel.: 3-7648.
- FOR SALE—The finest reconditioned phonographs and games in the country. Every single one guaranteed regardless of price. Before you buy get our quotation first. COMMER-CIAL MUSIC CO., 1501 DRAGON ST., DALLAS, TEX. Tel: Riverside 4131.
- FOR SALE—5 Seeburg Gem Chassis in metal cabinets with Packard 30wire adapters \$50 ea.; 50 Buckley 1942 Boxes, 20 and 24 selection, \$5 ea. All equipment usable and in good operating condition. HUGHES ELECTRIC CO., LADOGA, IND. Tel.: 17.

- FOR SALE Needles. Top-quality juke box needles at lowest prices. All type needles to fit any machine; both osmium and sapphire points. Immediate delivery! Call or write: JENSEN INDUSTRIES, INC., 329 SOUTH WOOD STREET, CHI-CAGO 12, ILL.
 FOR SALE—Reconditioned Wurlitzers: 1250's \$500.; 1100's \$350.; 1015's \$225.; 1080's \$225.; 750's \$100. Sceburgs: 147-M \$225. Rock-
- \$100. Seeburgs: 147-M \$225.; 750's \$100. Seeburgs: 147-M \$225. Rock-Olas: 1422 \$125.; 1426 \$179.50. Packard Manhattan \$169.50. O'CON-NOR DISTRIBUTORS, INC., 2320 WEST MAIN STREET, RICHMOND 20, VA.
- FOR SALE—This is the time for specials and closeouts, and Empire is the place where you can get 'em and save \$\$\$. Write, or phone now. EMPIRE COIN MACHINE EX-CHANGE, 1012 MILWAUKEE AVE., CHICAGO, ILL. TEL: EVerglade 4-2609.
- FOR SALE—Bally Shuffle Bowlers, like uew, \$25; Bally Shuffle Champ \$75; Genco Bowling League \$25. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel: 750.
- FOR SALE—Special Bargains! Wurlitzer 1100 \$379; Wurlitzer 1015 \$229; Wurlitzer 1080 \$229; Wurlitzer 3020 wall boxes \$39; Wurlitzer 219 steppers \$25. Machines thoroughly reconditioned and refiuished with Davis six point guarantee. Phone 5-5194, or write: DAVIS DISTRIBUTING CORP., 738 ERIE BLVD., E., SYRACUSE, N. Y.
- FOR SALE Bally Citations, Champions, Turf-Kings; Universal Winners, new and used Consoles and slots. We now have in stock Bally's Futurity and other games. West Virginia Bally Distributors. ALLAN SALES, INC., 928-30 MARKET ST., WHEELING, W. VA. Tel.: WHeeling 5472.
- FOR SALE Chicago Coin Classic \$135; Universal Super Twin Bowler \$135; Bally Speed Bowler \$100; Shuffle Alley with fly-away pins \$50. ALLIED COIN MACHINE CO., 766 MILWAUKEE AVE., CHICAGO 22, ILL.
- FOR SALE—Big Handicap back glass couversion for your Citation. Completely new. 15 new beautiful exciting colors. Get extra profits from your Citations. Order now—\$17.45. One-third deposit, balance C.O.D. OHIO SPECIALTY CO., 29 WEST COURT ST., CINCINNATI 2, OHIO.
- FOR SALE—20 Hunter Ball Gum Machines, 8 with stauds. Make offer. RUNYON SALES COMPANY, 593 TENTH AVE., NEW YORK, N. Y.
- FOR SALE Used Phonograph Records taken from our routes. BIRM-INGHAM VENDING COMPANY, 540 2nd AVENUE, NORTH, BIRM-INGHAM 4, ALA.
- FOR SALE—New England's Largest Stock—New Machines, finest parts and service department. Exclusive distributor for Wurlitzer, Bally, United, Chicago Coin, Keeney, Exhibit. REDD DISTRIBUTING CO., INC., 298 LINCOLN ST., ALLSTON, MASS. Tel.: AL 4-4040—and REDD DISTRIBUTING CO., INC., 811 UNION ST., WEST SPRING-FIELD, MASS. Tel.: 6-5418.
- FOR SALE—Two Manhattan Packard phonographs, like new, \$189.50 ea. WESTERN DISTRIBUTORS, 1226 SOUTHWEST 16th AVENUE, PORTLAND 5, ORE.

CLASSIFIED ADVERTISING SECTION

- FOR SALE Or Exchange for noucoin operated items: 10 Bowling, 5 Pinball, 1 Shuffle-Skill, 1 Shuffle-Mite; 1 Shuffle-Baseball, 1 Juke Box, used machines. Principals send offers or propositions in detail in first response. SELECT AMUSE-MENTS, BOX 288, NORTH AR-LINGTON, N. J.
- FOR SALE—Contact us before you buy. We carry all types of coiu machines. Largest Ceutral Pennsylvania distributor for United, Universal, Chicago Coin, Keeney and Bally. WILLIAMSPORT AMUSEMENT CO., 233 W. 3rd STREET, WIL-LIAMSPORT, PA. Tel.: 2-3326 or 2-1648.
- FOR SALE—Bally Turf Kings, refinished so beautifully that they are worth \$100. more than those you can purchase elsewhere, write for low prices in singles and quantities; Gold Cups \$67.50; Citations \$92.50; Jockey Specials \$57.50; Gottlieb Double Features \$125.; Minstrel Mans \$140.; Chicago Coin Fighting Irish \$110.; United Red Shoes \$114.50; Universal Photo Finishes, also expertly refinished, \$145.; Genco Stop & Gos, like new, \$115.; Tri-Scores, used 2 weeks, \$95.; Williams Control Towers \$149.50. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW OR-LEANS, LA. Tel: CAnal 5306.
- FOR SALE 250 Rolldowns: Total Rolls; Advance Rolls; A.B.C. Roll Downs; Big City; Bingo Rolls; Hy-Rolls; One World; Pro-Score; Singapore; Sportsman. Make us an offer on all or part. CLEVELAND COIN. 2021 PROSPECT, CLEVE-LAND, O. Tel.: TOwer 1-6715.
- FOR SALE—4 ChiCoin Bowling Alleys, very clean, \$65 ea.; 1 Exhibit Dale Gun \$69.50; 1 Keeney Ten Pins \$45; 8 Telequiz, with film, \$145 ea. AUTOMATIC AMUSE-MENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE 10, IND. Tel.: 3-4508.
- FOR SALE—W4L56 Boxes 5/10/25c \$44; 3W2L56 Boxes three-wire \$27; W1L56 wireless Boxes \$24; Seeburg Hideaway 146 \$225; Wurlitzer 1100 \$450; 1015 \$295; Wurlitzer Skee Roll \$125; 14 ft. Bankrolls \$150; Irish Pool \$90; Dale Guns \$85. V. YONTZ, BYESVILLE, OHIO.
- FOR SALE—Wurlitzer 750E's \$110; Model 850's \$65; Model 700's \$85; 3 Turf Kings, write; Model 3031 Wall Boxes, clean, \$10.95; Several 1015's and 1100's — all in clean working order. GENTRAL MUSIC DISTRIBUTING CO., 1523 GRAND AVE., KANSAS CITY, MO.
- FOR SALE Plastic and Bubbler Tubes. For Wurlitzer 1015 lower side plastic \$7.95. Right aud left corners \$8.95 ea. All bubbler tubes for Wurlitzer 1015's \$3.90 ea. Domes for Seeburg 146, 147, 148 \$16.95 ea. 1/3 deposit. Balance C.O.D. KOEPPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK, N. Y.
- FOR SALE Finest premiums for stimulating play on your amusement games. Every premium proven by operators. The premiums we feature are for operators only. We don't sell stores. Write for our descriptive price list. HAST-INGS DISTRIBUTING CO., 6100 BLUEMOUND RD., Milwaukee 13, WIS. Tel: BLuemound 8-7600. (Continued on next page)

- FOR SALE Winners, like new \$239.50 ea.; Photo Finish \$142.50 ea.; Champion \$149.50 ea.; Citations \$95. ea.; Gold Cups \$59. ea.; Jockey Specials \$49.50 ea. We have 59 Turf Kings, all late models, for the best deal in the country, phone us today. MONROE COIN MA-CHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO. Tel.: SUperior I-4600.
- FOR SALE—Bally Hy Rolls \$49.50; 38 Wurlitzer H.W. \$65.; 38 Seeburg H.W. \$65.; South Pacific \$95.; Be-Bop \$115.; Harvest Moon \$49.; Chicago Goalee \$85.; Photo Booth with 2 Cameras \$295.; Bally Entries, Daily Races, Victory Derby \$35. ea.; Liberator \$65.; Play Ball \$65.; Roll Down \$49.50. STANLEY AMUSEMENT COMPANY, 5225 SOUTH TACOMA WAY, TACOMA, WASH.
- FOR SALE—4 1 ball Citations, A # 1 condition. Also 3 California Shuffleboards; 2 Shuffleboards; 10 Pin conversions. M. J. COLBERT, NE-BRASKA CITY, NEBR.
- FOR SALE—The finest used phonographs in all our history uow available for immediate sale. Get our price on any phonograph you want before you buy. UNITED, INC., 4227 WEST VLIET ST., MILWAU-KEE, WIS. Tel.: WEst 3-3224.
- FOR SALE—Needles. All type needles for juke boxes and home machines. Every ueedle a precious metals point. Give our needles a test and become the distributor for your area. Write: ELDEEN MANUFAC-TURING COMPANY, 621 WEST NATIONAL AVE., MILWAUKEE 4, WIS.
- FOR SALE—We cau supply all your recorded ueeds—ou all labels. Shipmeuts made 24 hours after receipt of order. 5c over wholesale per record. We ship anywhere. LESLIE DISTRIBUTOR CORP., 752 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-1977. Cable address: EXPO RECORD, NEW YORK.
- FOR SALE—We are making a splendid 3½ x 7 coin-operated or plain Pool Table. Write for picture aud information. Distributors wanted. SPARKS SPECIALTY COMPANY, SOPERTON, GA. Tel.: 33.
- FOR SALE—Special! Tri Scores \$135. Write for prices on the following: Minstrel Man, Nifty, Joker, Rockette, Cyclone, Knock Out, Shoo Shoo, Spot Bowler. LEHIGH SPE-CIALTY CO., 826 N. BROAD ST., PHILADELPHIA 30, PA.
- FOR SALE—Empresses; Throues; '39 and '40 Staudards and DeLuxes; Classics; W1L56 Wall Boxes; 600's; Counter Models; Watling HiBoy Scales; Arcade Equipment; Misc. Pinballs. SOUTHSIDE VENDING, 308 N. SYCAMORE ST., PETERS-BURG, VA. Tel.: 349.
- FOR SALE—The famous lightweight Jacobs Tone Arm for all automatic phonographs. Get it from your nearest distributor. JACOBS NOV-ELTY CO., STEVENS POINT. WIS.
- FOR SALE—1 Packard 1946 Hideaway and 4 Packard Wall Boxes \$147.50; 1 Wurlitzer 1100 \$390; 6 Seeburg 5c Model WS-2Z Wall Boxes \$9; 5000 used records 7c ea.; 9 Wurlitzer 3021 Wall Boxes \$14. MITCH GOLISH MUSIC CO.. 20 W. POPULAR ST., HARRISBURG, ILL.
- FOR SALE—Clean—Ready for Location: Seeburg M-I00's \$700; 100 Selection Seeburg Boxes \$70; Secburg 147's \$250; Seeburg 146's \$185; Rock-Ola 1428's \$395. CAIN-CAILLOUETTE, INC., 1500 BROADWAY, NASHVILLE, TENN. Tel: 42-8216.

Please mention THE CASH BOX when answering ads_it proves you're a real coin machine man!

CLASSIFIED ADVERTISING SECTION

Here's What You Can Get For Only **92**¢ **A Week**



A 40 WORD CLASSIFIED AD IN EACH AND EVERY WEEK'S ISSUE FOR A FULL YEAR (52 CONSECU-TIVE WEEKS) ACTUAL COST WOULD BE \$3.20 PER WEEK OR \$166.40 FOR THE ENTIRE YEAR OF 52 WEEKS ... PLUS ...



A FULL YEAR'S SUBSCRIPTION THAT BRINGS YOU "THE CASH BOX" EACH WEEK FOR 50 CON-SECUTIVE WEEKS, REGULAR PRICE OF SUBSCRIPTION IS \$15.00 WHICH ADDS UP TO THE GRAND TOTAL OF



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JOBBER

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\$181.40 . . . ALL THIS FOR ONLY \$48 . . . OR 92c PER WEEK FOR YOUR 40 WORD CLASSIFIED AD PLUS YOUR WEEKLY COPY OF "THE CASH BOX" . . .

IF YOU ALREADY HAVE A \$15 SUBSCRIPTION TO "THE CASH BOX" YOU WILL BE GIVEN FULL CREDIT FOR THE REMAINDER OF YOUR SUBSCRIPTION. THIS WILL BE DEDUCTED FROM THE \$48 AND YOU WILL BE BILLED FOR THE DIFFERENCE ONLY.
THE CASH BOX
EMPIRE STATE BLDG. NEW YORK 1, N. Y.
Classified Ad Plus My Check For \$48. Bill Me For The Difference Due From My \$15 Subscription. Enclosed Find My First 40 Word Classified Ad.

Address

FOR SALE—Arcade Equipment: Periscope, Foot-Ease, Hockey, Lite League, Rapid Fire, Super Bomber. Ace Bomber, Ten Strike, Sky Pilot, Ray Guns. Guaranteed fully recon-ditioned. Parts, supplies for ray guns. Amplifiers, motors, rifles re-paired. COINEX CORPORATION, 1346 W. ROSCOE ST., CHICAGO 13, ILL. Tel.: GRaceland 2-0317.

> FOR SALE—Fighting Irish \$185; 4 Horsemen \$185; Sharp Shooter \$125; Select-A-Card \$150; Telecard \$125; Select-A-Card \$150; Telecard \$125; College Daze \$125; Sweet-heart \$175; Pin Bowler \$175; One-Two-Three \$95; Tahiti \$95; Nifty \$185; Just 21 \$100; Wisconsin \$65; South Pacific \$125; Trade Winds \$60; Mardi Gras \$50; Williams Quarterback \$100. A. P. SAUVE & SON, 7525 GRAND RIVER AVE., DETROIT 4, MICH. Tel.: TYler 4-3810. 4-3810.

FOR SALE-All makes of post-war

equipment completely overhauled

and in first rate condition for sale

at current prices. Phone or write for particulars. We are distributors of Seeburg equipment for North Carolina. MUSIC DISTRIBUTORS, INC., 213 FRANKLIN ST., FAY-

ETTEVILLE, N. C. Tel.: 3992.

FOR SALE — Wurlitzer 1100's \$279.50; Wurlitzer 1015's \$199.50; Seeburg Hideaways 146 \$169.50; Bar Bayes of all traces for \$2 Bar Boxes of all types, from \$3; Dale Gun, late model \$74.50; Uni-versal Twin \$139.50; Keeney Double Bowler \$169.50. We have a huge line and variety of Nationally Known Premiums, 5% discount (cash). Write us for your needs. Guaran-teed Customer Satisfaction. DAN SAVAGE NOVELTY CO., 940 ELM ST., BELOIT, WIS. Tel.: COllege 2599-W.

MISCELLANEOUS

NOTICE—We are moving and are offering all shuffle games at special prices—also A r c a d e Equipment, Five Balls and One Balls. Write, wire or phone: MONARCH COIN MACHINE, INC., 1545 N. FAIR-FIELD AVE., CHICAGO, ILL. Tel.: ARmitage 6-1434.

NOTICE — We are exclusive factory distributors in Metropolitan New distributors in Metropolitan New York and Northern New Jersey for Keeney Electric Cigarette Vendor. Now taking orders. Will accept trades. For prices, write: DAVE LOWY & CO., 594 TENTH AVE-NUE, NEW YORK, N. Y. Tel.: CH 4.5100 4-5100. NOTICE — Louisiana & Mississipp

Operators — your authorized AMI phonograph distributor is DIXIE COIN MACH. CO., 122 NO. BROAD ST., NEW ORLEANS, LA. Tel.: MAgnolia 3931.

NOTICE — We are distributors for Evans' "Constellation" 40 record phonograph. Now delivering. DAVE LOWY & COMPANY, 594 TENTH AVENUE, NEW YORK, N. Y. Tel.: CH 4-5100.

NOTICE-Change to dime play. Hawley Convertor Kit for old style and new style Packard boxes. Lots of 25, \$1 each; Samples \$1.25. Contains new glass, dime bushings, parts for rejector. Kits also available for other five-cent boxes. Specify your needs. J. R. HAWLEY DISTRIBUT-ING Co., 2720 W. PICO BLVD., LOS ANGELES, CALIF.

THIS WEEK'S USED MACHINE QUOTATIONS

How To Use "The Confidential Price Lists"

FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market prices as they are quoted. The Confidential Price —posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists", rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, hav-ing a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added costs of reconditioning.) "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the

peculiarities of his territory. METHOD: "The Confidential Price Lists" should be read as follows: First price listed is lowest price for the week; Second price listed is highest price.

EXPLANATION

- Prices UP
 Prices DOWN
 Prices UP and DOWN 4. No change from Last Week

5. No quotations Last 2 to 4 Weeks 6. No quotations 4 Weeks or Longer 7. Machines Just Added * Great Activity

SEEBURG

-	. (<u> </u>	N	F	1	D	E	N	T	1	A	L '			PI	RI	C	E	_		1 5	T	+	-	1
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WURLITZER

3	WUKLITZ	EK		SEEBURG		
•	6. 24	29.50	49.50	4. Plaza	29. 50	39.50
	4. 600R	35.00	75.00	4. Royale	25.00	39.50
	4. 600K	35.00	75.00	4. Regal	35.00	59.00
L	4. 500A	39.50	69.50	4. Regal RC	39.50	59.50
•	1. 500K	39. 50	69.50	4. Gem	3 5.00	49.50
	4. 41 (Counter)	35.00	50.00	4. Classic	35.00	59 .5 0
	6. 51 (Counter)	30.00	45.00	4. Classic RC	39.50	69.50
	4. 61 (Counter)	39.50	50.00	4. Maestro	39.50	65.00
	4. 71 (Counter) 6. 81 (Counter)	35.00 49.50	75.00 7 5.00	4. Mayfair	35.00	59.50
	4. 700		89.50	4. Mayfair RC	49.50	59.50
	4. 750M	89.50	109.50	6. Melody King 4. Crown	49.50 39.50	79.50 59.50
-	4* 750E		129.50	6. Crown RC	49.50	79.50
	4. 780M Colonial		129.50	4. Concert Grand	39.50	59.50
i	4. 780E		109.50	1. Colonel	49.50	64.50
	2. 800	69.50	95.00	4. Colonel RC	49.50	79.50
,	2. 850	44.50	69.50	4. Concert Master	49.50	69.50
ſ	4. 950		79.50	4. Concert Master RC	59.50	89.00
	4* 1015	199.50	295.0 0	6. Cadet	35.00	65.00
	2. 1017 Hideaway 2* 1100		259.50	6. Cadet RC	59.50	65.00
			450.00			
	2* 1080 4. 1250		249.50		49.50	59.50
	6. 300 Adapter		595.00 15.00	4. Major RC	50.00	79.50
	4. 320 Wireless Wall Box.		5.00	4. Envoy	49.50	79.50
'	4. 310 Wall Box 30 Wire	4.50	5.00	4. Envoy RC	59.50	89.50
•	4. 320 2 Wire Wall Box	3.50	5.00	1. Vogue	39.50	64.50
•	6. 332 2 Wire Bar Box	5.00	9.50	4. Vogue RC	49.50	69.50
	6. 331 2 Wire Bar Box	. 5.00	10.00	4. Casino	39.50	65.00
	4. 304 2 Wire Stepper	3.50	5.00	6. Casino RC		
ľ	4. Wireless Strollers	19.50	25.00	4. Campan 1	49.50	79.50
	6. 430 Speaker Club with			4. Commander	39.50	59.50
	10, 25c Box	69.50	75.00	4. Commander RC	50.00	69.00
	6. 420 Speaker Cabinet 4. 3031 Wall Box	40.00	49.50	4. Hi Tone 9800	45.00	85.00
	4. 3045 Wall Box	$10.95 \\ 12.50$	19.50	2. Hi Tone 9800 RC	45.00	59.50
ł	4. 3020 Wall Box	34.50	20.0 0 39. 50	4. Ti Tone 8800	35.00	75.00
	4. 3025	12.50	19. 50	1 a TT. TT. BARRAN	35.00	59.50
	4. 2140 Wall Box	10.00	24.50		35.00	
1	4. 219 Stepper	19.50	25.00			59.50
	4. 100 Wall Box 5c 30				35.0 0	59.50
	Wire	3.50	5.00	4* 146S ('46) 1		199.00
	6. 100 Wall Box 10c 30			2* 146M 1		239.00
	Wire	12.50	17.50	1. 147S 1	89.50	249.50
	6. 111 Bar Box	3.00	10.00	2. 147M 2	15.00	299.00
	4. 120 Wall Box 5c Wire	2.00	4.50	4. 1485 2	95.00	369.00
	6. 305 Impulse Rec.		10.00	1 1/01/	25.00	369.00
	6. 350 WIs Speaker	17.50	29.50	4. 148ML		
1	4. 115 Wall Box Wire 5c	E 00				389.00
1	Wireless	5.00	7.50		50.00	789.00
	6. 135 Step Receiver	14.50	19.5 0	6. Remote Speak Organ.	7.50	17.50
	4. 145 Imp. Step Fast	4.50	7.50		12.50	35.00
	6. 306 Music Transmit	7.50	9.50	6. Melody Parade Bar	4.50	6.00
	6. 130 Adapter	15.00	19.50	6. 5c Wallomatic Wireless	3.00	8.50
	4. 580 Speaker	25.00	49.50	6. 5c Baromatic Wireless.	4.50	5.00
	6. 123 Wall Box 5/10/25		17.00	6. 5c Wallomatic 3 Wire.	2.00	
1	Wireless	9.00	15.00	4. 30 Wire Wall Box		8.00
	4. 125 Wall Box 5/10/25	2.00	10.00		2.00	9.50
	Wire	2.50	6.00	4. 5, 10, 25c Baromatic		
			0.00 1	Wire	3.00	6.95
1	OR QUOTATION NOT PERMI	TTEN				

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The Cash Box, Page 29

"The Confidential Price Lists"

July 28, 1951

	•					
6. 5, 10, 25c Wallomatic 3 Wire 7.50	8.95	PACKARD		4. Flamingo (Wm 7/47) 14.50 2. Floating Power 49.50	25.00 69.50	2. Rocket (Ge 5/50) 100.00 139.50 1. Rockettes (Got 8/50) 95.00 145.00
6. 5, 10, 25c Baromatic		1. Pla Mor Wall & Bar Box 12.00		4. Flying Saucers (Ge 12/50) 129.50		4. Rondevoo (Un 5/48) 30.00 49.50 4. Round Up (Got 11/48) 39.50 59.59
6. 5, 10, 25c Wallomatic		4. Manhattan 149.00 4. Model 7 Phono 79.50	189.50 99.50	6. Flying Trapeze		2. St. Louis (Wm 2/49) 64.50 79.50
Wireless		4. Hideaway Model 400 79.00	139.00	(Got 9/47) 14.50 6. Football (CC 8/49) 79.50	105.00	4. Sally (CC 10/48) 30.00 54.50 4. Samba 65.00 97.50
4* W1-L-56 Wall Box 5c. 15.95 4. 3W5-L-56 Wall Box		6. 1000 Speaker 48.50 6. Willow Adaptor 14.50	75.00	2. 4 Horsemen (Got 9/50) 139.50 2. Freshie (Wm 9/49) 75.00	149.50 100.00	4. Saratoga (Wm 10/48) 39.50 64.50 6. School Days
5, 10, 25c 39.50		6. Chestnut Adaptor 15.00 6. Cedar Adaptor 15.00	25.00	4. Georgia (Wm 9/50) 125.00	145.00	6. Score-A-Line 20.00 39.50
4. W4L-56	49.50	6. Poplar Adaptor 15.00	27.50	4. Ginger (Wm 10/47) 10.00 1. Gin Rummy	15.00 125.00	3. Screwball 34.50 39.50 4. Sea Hawk 15.00 22.00
Wireless 39.00 4. Tear Drop Speaker 12.50	49.50 17.50	6. Maple Adaptor 15.00 6. Juniper Adaptor 15.00	30.00	4. Gizmo (Wm 8/48) 29.50 29.50 6. Glamour		6. Sea Isle (CC 11/47) 14.50 39.50 2. Select-A-Card
4. Tear Drop Speaker 12.00	11.50	6. Elm Adaptor 15.00 6. Pine Adaptor 15.00	25.00	4* Gold Cup (B '48) 40.00	89.50	(Got 4/50) 35.00 69.50
ROCK-OLA		6. Beach Adaptor 15.00	27.50	4. Gold Mine	1	4. Serenade (Un 12/48) :: 39.50 54.50 4. Shanghai (CC 4/48) .: 34.50 49.50
6. Imperial 20 24.50	49.50	6. Spruce Adaptor 17.50 6. Ash Adaptor 15.00	29.50 25.00	(CC 7/49) 89.50 4. Goudola 49.50	99.50 64.50	4. Shantytown 109.50 119.50 4. Sharpshooter
6. Imperial 16 25.00 6. Windsor 29.50) 49.50	6. Walnut Ádaptor 17.50 6. Lily Adaptor 10.00	25.00 12.50	1. Grand Award		(Ĝot 5/49) 84.50 99.50
4. Monarch 25.00	49.50	6. Violet Speaker 10.00	15.00	(CC 1/49) 44.50 2. Harvest Moon		4. Shoo Shoo (Wm 2/51). 149.50 169.50 6. Shooting Stars
6. Std. Dial-A-Tone		6. Orchid Speaker 19.50 6. Iris Speaker 21.50	22.50 29.50	(Got 12/48) 49.00 2. Harvest Time (Ge 9/50) 99.50		4. Short Stop 20.00 45.00 4. Show Boat (Un 1/49) 34.50 49.50
6. Counter '39 19.50 4. '39 Standard 39.50		MILLS		4. Havana (Un 3/47) 14.5	25.00	6. Silver Spray 14.50 24.50
4. '39 DeLuxe 39.50	69.50	6. Do Ri Mi 25.00	59.50	4. Hawaii (UN 8/47) 10.04 4. Hi Ride 19.5		6. Silver Streak (B 47) 14.50 19.50 4. Singapore (Un 11/47) 19.50 29.50
2. '40 Master Rockolite 39.50 6. '40 Counter	49.50	4. Panoram 150.00	250.00	4. Hit Parade 29.5 4. Holiday (CC 12/48) 44.50		6. Sky Lark 39.50 59.50 6. Sky Line 17.50 29.50
6. '40 Counter with Std 49.50 4. '41 Premier 49.50		4. Throue of Music 39.50 4. Empress 39.00	59.5 0 5 9. 50	2* Hot Rods (B '49) 74.5 4* Humpty Dumpty		6. Sky Ray 12.50 19.50
6. Wall Box 4.00	0 9.50	6. Panoram 10 Wall Box. 5.00 6. Panoram Peek (Con). 195.00	8.50 295.00	(Got 10/47) 29.5		6. Slugger 14.50 19.50 4. Smarty (Wm 12/46) 14.50 25.00
6. Bar Box 4.00 6. Spectravox '41 15.00	29.50	6. Conv. for Panoram	a	1. Jack 'N Jill (Got 4/48) 44.5 4. Jamboree 34.5		6. Smoky 12.50 19.50 1. South Pacific (Ge 3/50) 95.00 129.00
6. Glamour Tone Column. 30.0 6. Modern Tone Column. 32.5		Peek 10.00 4. Constellation 129.00	29.50 159.00	4. Jeanie (Ex 7/50) 119.5 2* Jockey Special (B '47) 34.5	0 135.00	6. South Paw 15.00 19.50
6. Playmaster & Spectra-		AMI		2. Joker (Got 11/50) 135.0	154.50	6. South Seas 10.00 17.50 2. Special Entry (B '49) 29.50 54.50
vox 49.50 4. Playmaster '46 64.50		6. Hi-Boy (302) 49.50	55.00	4. Judy (Ex 7/50) 135.0 4* Just 21 (Got 1/50) 35.0) 155.00) 79.50	6. Speed Ball 14.50 32.50 6. Speed Demon 15.00 29.50
6. Playboy 25.0	0 30.00	6. Singing Towers (201) 39.50	99.50	4. K. C. Jones 119.5	129.50	4. Speedway (Wm 9/48) 34.50 49.50
4. Commando 30.0 4* 1422 Phono ('46) 124.5		6. Streamliner 5, 10, 25 39.50 6. Top Flight 25.00	79.50 39.5 0	4. Kilroy (CC 1/47) 10.0 4. King Arthur	20.00	4. Spellbound (CC 5/46) 10.00 14.50
4. 1424 Phono (Hideaway) 150.0	0 195.00	6. Singing Towers (301) 39.50 4. Model A '46	99.50 395.00	(Got 10/49) 75.0 1. King Cole (Got 5/48) 34.5	$\begin{array}{ccc} 0 & 109.50 \\ 0 & 55.00 \end{array}$	2. Spinball (CC 5/48) 19.50 29.50 2. Spot Bowler
2* 1426 Phono ('47) 175.0 4. Magic Glo (1428) 395.0		2. Model B '48 399.50		1* Knockout (Got 1/51) 139.5 1* Lady Robin Hood		(Got 10/50) 139.50 149.50
6. 1501 Wall Box 3.0		BUCKLEY		(Got 1/48) 34.5	0 49.50	4. Sport Event 19.50 29.50 6. Sport Special 17.50 30.00
6. 1502 Bar Box 5.0		4. Wall & Bar Box O. S 3.00		4. Leap Year 25.0 6. Line Up 25.5		6. Sports 19.50 25.00 6. Sports Parade 12.50 15.00
6. 1503 Wall Box 12.5 6. 1504 Bar Box 8.5		4. Wall Bar Box N.S 7.00	17.50	2. Lucky Inning	0 119.50	6. Spot-A-Card 25.00 29.50
6. 1510 Bar Box 15.0		AIREON		4. Lucky Star (Got 5/47). 25.0		6. Spot Pool 19.50 29.50 6. Stage Door Canteen 10.00 14.50
6. 1525 Wall Box 10.0		4. Super Deluxe ('46) 40.00 2. Bloude Bomber 75.00		4. Mad. Sq. Garden (Got 6/50) 110.0	0 140.00	6. Stars 15.00 19.50 4. Stardust (Un 5/48) 39.50 49.50
6. 1526 Bar Box 15.0 4. 1530 Wall Box 10.0		2. Fiesta 75.00	125.00	4. Magic	0 54.50	4. Starlite 10.00 49.50
4. Dial A Tone B&W Box. 2.0		6. '47 Hideaway 119.50 4. '48 Coronet 400 119.50	195.00	4. Majors '49 (CC 2/49) 35.0	0 79.50	4. State Fair 10.00 14.50 6. Step Up 10.00 14.50
6. 1805 Organ Speaker 24.5	0 29.0 0	6. '49 Coronet 100 275.00	299.50	4. Major League Baseball 29.5 4. Manhattan (Un 2/48) 24.5		4. Stop & Go (Ge 3/51) 115.00 149.50 4. Stormy (Wm 1/48) 29.50 49.50
III CONFIDEN	TIAL	= PRICE LIST		2. Mardi Gras 34.5 4. Marjorie (Got 7/47) 19.5		6. Stratoliner 14.50 17.50 6. Streamliner 10.00 14.50
				3. Maryland (Wm 4/49) 60.0	0 110.00	4. Summertime (Un 9/48) 30.00 49.50
				4. Melody (B 47) 20.0	0 30.00	6. Sun Beam 19.50 29.50 4. Sunny (Wm 12/47) 29.50 49.50
				2. Mercury (Ge) 77.5 4. Metro 17.5		6. Supercharger 15.00 24.50 2* Super Hockey 46.50 79.50
		GAMES		6. Mexico (Un 6/47) 14.5 6. Miami Beach 15.9	0 19.50	6. Superliner (Got 7/46). 10.00 17.50
	IDALL	GAMES		4. Minstrel Man		6. Superscore (CC 10/46) 10.00 24.50 4. Surf Queen (B '46) 10.00 15.00
		release listed. Code: (B) Bally Genco; (Got) Gottlieb; (Un)		(Got 3/51) 140.0 6. Miss America	0 165.00	4. Suspense (Wm 2/46) 29.50 49.50 4. Swanee 49.50 59.50
(Wm) Williams.	., (110)		omicu,	(Got 1/47) 12. 6. Monicker 10.		2. Sweetheart (Wm 7/50) 109.50 125.00 4. Tahiti (CC 10/49) 79.50 109.50
4. ABC Bowler			119.50 24.50	4. Monterrey (Un 5/48) 27.5 2. Moon Glow (Un 12/48) 39.5		4. Tally Ho 19.50 39.50
4. Alice (Got 8/48) 39.5	60 45.00	4. Carnival (B 48) 49.50	6 9.50	4. Morocco 35.	49.50	4. Tampico (Un 7/49) 69.50 79.50 6. Target Skill
4. Amber (Wm 1/47) 19.5 4* Aquacade (UN 4/49) 49.5	5 0 89. 50	4. Carousel 15.00	29.50	4. Mystery 10. 4. Nevada (Un 10/47) 15.	0 25.00	1* Telecard (Got 1/49) 50.00 79.50 4. Temptation 49.50 64.50
4. Arizona (Un 5/50) 100.0 4. Baby Face (Un 1/49) 39.5				2. Nifty (Wm 12/50) 139. 4. Nudgy (B 47) 25.		4. Tennessee (Wm 2/48). 29.50 49.50 4. Thing (CC 2/51) 129.50 159.50
5. Baffle Card (Got 10/46) 10.0 4. Ballerina (B 48) 44.5	0 17.50	4. Champion (CC 6/49) . 79.50	9 9.5 0	6. Oh Boy 15.	0 29.50	1. Three Feathers
4. Ballyhoo (B 47) 19.5	50 29.50	4. Cinderella (Got 3/47). 29.50	49.50	2. Old Faithful (Got 1/50) 89.5	0 99.50	4. Three Musketeers (Got 7/49) 115.00 125.00.
4. Band Leader 55.0 4. Banjo 34.5				4. One Two Three	0 79.50 0 1 9.5 0	2. Thrill (CC 9/48) 27.50 39.50 6. Topic 10.00 17.50
4. Bank-A-Ball (Got) 85.0 4. Barnacle Bill	00 125.00			6. Oscar	25.00	4. Tornado (Wm 4/47) 12.50 17.50
(Got 8/48) 49.8		(Got 8/49) 89.50		4. Phoenix	39.50	4. Torchy (Wm 6/47) 10.00 35.00 6. Towers
4. Basketball (Got 10/49) 100.0 2. Be Bop (Ex)	00 115.00	4. Contest 29.50		2* Photo Finish 90.0 6. Pimlico 15.0	0 32.50	4* Trade Winds 34.50 49.50 6. Treasure Chest 14.50 30.00
4. Bermuda (CC 11/47) 29.3 4. Big League (B 46) 14.3				2. Pin Bowler (CC 7/50). 129. 4. Piuch Hitter (Un 5/49) 39.	i0139.50i059.50	4* Trinidad (CC 3/48) 29.50 49.50
6. Big Prize 10.	00 30.00	4. Dallas (Wm 2/49) 65.00	79.50	1. Pinky (Wm 10/50) 139.	50 160.00	2. Triplets (Got 7/50) 135.00 149.50
6. Big Time 32. 4. Big Top 69.5		4. De Icer (Wm 11/49) 75.00		6. Pin Up Girl 15. 4. Play Ball (CC 1/51) 65.	0 79.50	2* Tri-Score (Ge 1/51) 95.00 119.50 4. Trophy (B '48) 95.00 119.50
4. Black Gold 69.		$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	44.50	4. Play Boy (CC 5/47) 15. 4. Playlaud (Ex 8/50) 90.	00 45.00	4. Tropicana (II_{π} 1/48) 14.50 29.50
4. Blue Skies (Un 11/48). 39. 4. Bonanza (Wm 11/47). 12.		' [6. Double Barrel (B 47) 10.00	19.50	4. Playtime (Ex) 79.	50 95.00	4. Tumbleweed 100.00 115.00
4. Boston (Wm 5/49) 79.) (Got 12/50) 125.00	132.50	4. Punchy (CC 11/50) 159.	50 174.50	4. Turf Champ 24.50 39.50 3* Turf King (B 6/50) 219.50 349.50
4. Bowling Champ (Got 2/49) 64.	50 8 9. 50	3. Double Shuffle (Got 6/49) 79.50	94.50	4. Rag Mop (Wm 11/50). 135. 4. Rainbow (Wm 9/48) 45.		1. Utah (Un 3/49) 79.50 99.50 6. Vanities 10.00 25.00
6. Bowling League		4. Dreamy (Wm 3/50) 99.50) 115.00	2. Ramona (Un 2/49) 29.	50 54.50	4. Victory Special (B '46) 30.00 49.50
(Got 8/47) 12. 4. Broncho 19.				4. Rancho (B 48)		4. Virginia (Wm 3/48) 29.50 39.50 6. West Wind
4. Buffalo Bill (Got 5/50) 50.				6. Record Time 22.	50 59.50	6. Wild Fire 19.50 30.00
4. Buccaneer (Got 10/48) 45.		4. El Paso (Wm 11/48) 69.00	79.50	4. Red Shoes (Un 12/50). 114.		4. Winner (Univ.) 225.00 275.00
4. Build Up 35. 4. Buttons & Bows	00 49.50	4. Fast Ball 10.00 6. Fiesta 14.50		6. Repeater 17. 4. Rio (Un 12/46) 15.		1. Wisconsin (Un 3/48) 29.50 49.50 6. Yankee Doodle 15.00 19.50
(Got 3/49) 49.		2. Fighting Irish		2. Rip Snorter (Ge) 75.	0 99.50	4. Yanks (Wm 4/48) 30.00 49.50
1. Camel Caravau 89.	50 135.00			6. Riviera 14.	· · · · · · · · · · · · · · · · · · ·	6. Zig Zag 12.50 19.50
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Price Lists"

The Cash Box, Page 30	"The Confidential		
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ROLL	DOWNS		
4. ABC Roll Down 24.50 35.			
6. Arrows 15.00 40. 4. Auto Roll 24.50 35.	00 2. Hy-Roll 25.00 49.50		
4. Bermuda 25.00 35. 4. Big City 10.00 35.	00 6. One World 40.00 49.50		
4. Bing-A-Roll 49.50 85. 6. Bonus Roll 25.00 49.	50 4. Singapore 10.00 29.50		
6. Buccaneer 49.50 64. 6. Champion Roll 15.00 29.	50 6. Super Score 35.00 49.50		
2. Chicoin Roll Down 19.50 49. 2. Genco Advance Roll 19.00 39.			
CONFIDENTI	PRICE LIST		
SHUFFL	ES — REBOUNDS		
4. Bally Hook Bowler 265.00 285.	00 4. Keeney Lucky Strike. 89.50 100.00		
2* Bally Shuffle Champ 69.00 125. 2* Bally Shuffle-Bowler 25.00 49.	50 3. Keeney League Bowl. 275.00 285.00		
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4. ChiCoin Bango 15.00 49. 6. ChiCoin Beacon 35.00 49.	50 4. Un. Dbl. Sbuffle 70.00 99.50		
4* ChiCoin Bowling Alley 39.00 65. 4. ChiCoin Alley w/con 39.50 69.	00 4* United Shuffle Alley 15.00 39.50		
4. ChiCoin Ace Bowl 120.00 150. 2* ChiCoin Bowl Classic 90.00 145.	00 3* Un. Shuffle Alley Exp. 49.00 99.50		
4. ChiCoin Rebound 10.00 29.			
4. ChiCoin Sbuffle Baseball 50.00 75.	00 4. United Sbuffle Skill 35.00 44.50		
4. ChiCoin Trophy 95.00 150. 4. Exhibit Strike 60.00 99.	50 4. United Slugger 159.50 165.00		
4. Genco Bowling League 25.00 35. 2. Genco Glider 22.50 39.			
4. Genco Baseball 59.00 99. 2* Gottlieb Bowlette 27.00 69.	50 4* Univ. Super Twin 85.00 145.00		
2. Keeney ABC Bowler 27.00 69.	50 4. Williams DeLuxe		
1. Keeney King Pin 77.50 89.	50 4. Williams Twin Shuffle. 15.00 34.50		
2. Keeney Pin Boy 29.50 39. 4. Keeney Ten Pins 34.50 49.			
4. Keeney Ten Pins 34.50 49.	50 4. Williams Dbl. Head 125.00 149.50		
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CONFIDENTIAL ARCADE	PRICE LIST EQUIPMEND 50 6. Keeney Anti Aircraft		
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CONVERSIONS

If you are at present converting older machines into later type models, please notify *The Cash Box* immediately. The new names of your machines will be listed here along with the names of the original machines from which they were converted.

AMCO ENGINEERING, INC.

Bally Champion to Longshot

NATE SCHNELLER, INC.

Gottlieb 21 to Bingo Bango

MANUFACTURERS NEW E E

Equipment listed here is currently in production. Prices listed are manufacturer's list prices.

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AMI, INC.	
Model "C" Phonograph	\$795.00
Model HS-SM Hideaway	575.00
5c-10c Wall Box (40 Selections) 5c Wall Box (40 Selections)	59.50 5 3.5 0
Amivox Speaker	27.50
BALLY MANUFACTURING CO.	
Futurity	
Bally Baseball	429.50
Bright Lights	545.00
BUCKLEY MANUFACTURING CO. Buckley Wall & Bar Box	\$24.50
	-= 37
CHICAGO COIN MACHINE CO. Band Box	
Horse-Shoes	
Hit Parade Phonograph	-
COMO MFG. CORP.	
	\$285.50
Stadium Hollycrane	795.00
H. C. EVANS & CO.	
Constellation Phonograph	
THE EXHIBIT SUPPLY CO. Big Bronco	
Gun Patrol	
Silent Sales Card Vendor	
Pony Express	
GENCO MFG. & SALES CO. Shuffle Target	
D. GOTTLIEB & CO.	
Glamor	\$294.50
J. H. KEENEY & CO., INC.	
Lite-A-Line Big League Bowler	
All-Electric Cigarette Vendor	\$259.50
All-Electric Cigarette Vendor	277.00
Penny Inserter Four Way Bowler Conversion	119.50 350.00
Match Bowler Conversion	379.50
Divydend	69.50
ROCK-OLA MFG. CORP.	
"Rocket '51-50" Phonograph (Model 1432) Model 1538 5c-10c-25c Wall Box	\$798.40
Model 1538 5c-10c-25c Wall Box Model 1536 5c Wall Box, 23 Wire	. 59.50
Model 1424 Playmaster	440.00
Model 1424 Playmaster (All Prices F.O.B. Factory, Chicago)	
UNITED MANUFACTURING CO.	
6 Player Shuffle-Alley	
A-B-C Five-Player Shuffle Alley	. \$525.00
	430.00
UNIVERSAL INDUSTRIES, INC.	975.00
DeLuxe Twin Bowler 5 Star	375.00
WILLIAMS MANUFACTURING CO.	
Music Mite Phonograph	
Hayburners	
THE RUDOLPH WURLITZER CO.	
Model "1400" Phonograph	
Model "1450" Phonograph	
Model 4851 5c-10c-25c Wall Box (48 Selections) Model 5100 8" Sneaker	
Model 5100 8" Speaker Model 5110 12" DeLuxe Speaker	
NOTICE	
In view of the notional inecticity of Dally Come I	J Amto
In view of the national inactivity of Bells, Consoles an	d Auto-

 4. Jack Rabbit
 69.50
 109.50
 1
 Williams Quarterback
 79.50
 100.00
 In view of the national inactivity of Bells, Consoles and Autor

 4. Keeney Air Raider
 69.50
 125.00
 4. Wurlitzer Skeeball
 75.00
 150.00
 In view of the national inactivity of Bells, Consoles and Autor

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July 28, 1951

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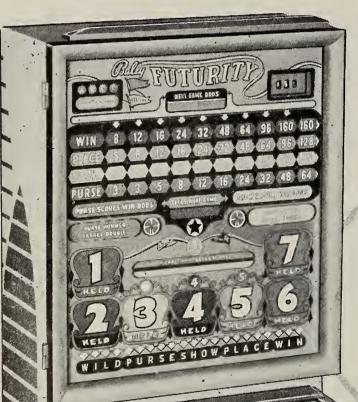
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COMPANY

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