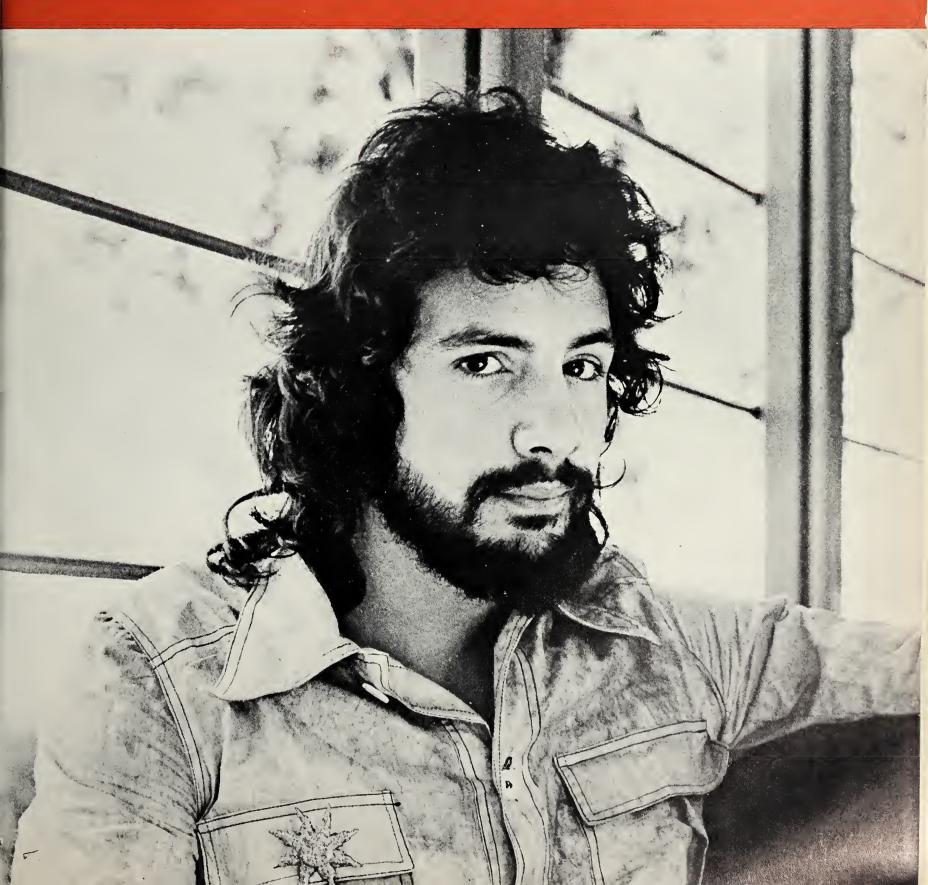


National Distribution: The Pattern Of The Times (Ed) ... Canadian Copyr't Board OK's 'Tariff' To Labels On Performances...1st Pirate Felon In U.S. Is Prosecuted & Jailed ... Capitol Shifts: Asher Exits Label; Davis To Coast Post ... Fantasy Pics

CAT STEVENS: TEA BONE STAKES



# FROM THE LONG-AW **COLUMBIA DEBUTAL OF THE RASCALS**

U

Felix Cavaliere and Dino Danelli have expand The Rascals into a power exciting musical group of six members. Felix is still writing his great music and Dino is more dynamic than over a dynamic

writing his great music and Dino is more dynamic than ever on drums. "Peaceful World" is The Rascals' debut album Columbia and has taken almost a year to make. It's two great records of beau ful music that communic at every level. "Love Me" is the song that AM, Top-40 and FM underground stations seem to have agreed on as *the* hit sound. So "Love Me" it is. The single is now being rushed to every major station in the country. If you've wondered what The Rascals have been doing for the past year, relax. They're back and they've taken an exciting new direction Columbia is proud to welcome them.

welcome them.









#### Vol. XXXII – Number 49/May 29, 1971

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SUBSCRIPTION RATES \$30 per year anywhere in the U.S.A., Published weekly at 34 N. Crystal St., E. Stroudsburg, Pa. by Cash Box, 1780 Broadway, New York, N.Y. 10019. Second class postage poid at New York, N.Y., U.S.A. and additional offices. Copyright © 1971 by The Cash Box Publishing Co., Inc. All rights reserved. Copyright under Universal Copyright Convention. National distribution of indie recording operations has emerged as the business counterpart of the conglomerate buy-outs of the late 60's. Due to a number of factors, chief among them the acquisition of most of the formerly indie operations during the acquisition splurge and the disenchanting economy, the trade is no longer confronted with a rash of buy-outs that made weekly headline news in the trades a few years ago.

In their place have come national distribution deals wherein most recording entities of consequence have taken on either long established indies and/or new labels set up specifically for national distribution associations. There is no question that smaller label operations now prefer deals of this sort, particularly those established by "indie producers," who in the light of these deals have become less "indie" and more "exclusively" involved in the acts that form their own label rosters. Interestingly, some of the major indies who were not gobbled up during the era of acquisitions are now busily engaged in handling distribution for others, with A&M and Motown as chief examples.

With regard to labels run by producers, such deals continue to reflect

the desire of this vital force in the creation of industry product to concentrate on studio time rather than day-to-day administrative tasks. But, they, like their counterparts not necessarily involved in studio activities, are taking a new consideration into account when going through with national distribution associations. This is simply the state of the economy and the restrictions it places on goingit-alone with the now vast administrative apparatus needed to do business in the modern recording industry. Beyond this, each party to this arrangement retains advantages of freedom to explore product development (the label being handled) and greater potential to be part of a successful flow of product (the national distributor).

Needless to say, the temperament of the times can dictate a change in the philosophy of the national distributor alliance. But, as things stand now, it is a prime motivating factor in the flow of product. While there are numerous indie operations on the scene today, most of them owe their administrative functions to the few operations which can claim the kind of in-depth functions that makes such an industry condition possible.

# Nat'l Distribution Deals:

# The Pattern Of The Times

29 26, 1971

# CashBox TOP100

1	NEVER CAN SAY GOODBYE Jackson 5-Motown 1179	2	2
(2)	BRIDGE OVER TROUBLED WAT		
3	Aretha Franklin-Atlantic 2796 BROWN SUGAR	4	5
	ling Stones-Rolling Stones 19100 (Dist: Atiantic)	5	9
	3 Dog Night-Dunhill 4272 (Dist: ABC)	1	1
5	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM)	6	7
6	WANT ADS The Honey Cones-Hot Wax 7011 (Dist: Buddah)	8	12
	LOVE HER MADLY Doors-Elektra 45726	7	8
8	ME AND YOU AND A DOG NAMED BOO		
9	Lobo-Big Tree 112 (Dist: Ampex)	9	11
10	Ringo Starr-Apple 1831 PUT YOUR HAND IN THE HAN		14
11	Ocean-Kama Sutra 519 (Dist: Buddah) SWEET AND INNOCENT	3	3
12	Donny Osmond-MGM 14227	13	17
13	Murray Head-Decca 32603	14	16
14	Partridge Family-Bell 996 TIP OF MY TONGUE	19	35
15	Brenda & Tabulations-Top & Bottom 407 HERE COMES THE SUN	15	24
16	Richie Havens-Stormy Forest 656 (Dist: MGM) TOAST AND MARMALADE FOR	16 TI	22 EA
17	Tin Tin-Atco 6794	17	21
18	Matthew's Southern Comfort-Decca 32774 NATHAN JONES	18	19
19	Supremes-Motown 1182 RAINY DAYS AND MONDAYS	21	33
20	Carpenters-A&M 1260 REACH OUT I'LL BE THERE	27	41
21	Diana Ross-Motown 1184 DON'T KNOCK MY LOVE	22	34
22	Wilson Pickett-Atlantic 2797	25	30
	Bobby Sherman-Metromedia 217	23	27
23	I DON'T KNOW HOW TO LOVE Helen Reddy-Capitol 3027	26	<b>1</b> 31
24	IF Bread-Elektra 45720	12	6
25	I LOVE YOU FOR ALL SEASON Fuzz-Calla 174 (Dist: Roulette)	S 20	20
26	TREAT HER LIKE A LADY		37
	ius Brothers & Sister Rose-United Artists 50721	31	
28	Janis Jopin-Columbia 45379 STAY AWHILE	32	43
29	Belis-Polydor 15023 POWER TO THE PEOPLE	11	4
30	John Lennon-Apple 1830 WHEN YOU'RE HOT, YOU'RE H	28 ОТ	15
-	Jerry Reed-RCA 9976	36	58
31	COOL AID Paul Humphrey-Lizard 21006	33	39
32	ME AND MY ARROW Nilsson-RCA 250	35	36
33	I DON'T KNOW HOW TO LOVE Yvonne Elliman-Decca 32785	HI 34	M 38
34	LOWDOWN Chicago-Columbia		
	omeago-ooidiibid		<b>TU</b>

DMIN

		_	
35	DOUBLE LOVIN'	40	50
36	BOOTY BUTT Ray Charles OrchTangerine 1015 (Dist: ABC)	40 24	56 25
37	IT'S TOO LATE Carole King-Ode 70 66015 (Dist: A&M)	59	84
38	PUPPET MAN Tom Jones-Parrot 40062	52	_
39	LIGHT SINGS 5th Dimension-Bell 999	45	59
40	SHE'S NOT JUST ANOTHER WO 8th Day-Invictus 9087 (Dist: Capitol)	M/ 51	4N 63
41	INDIAN RESERVATION Raiders-Columbia 45332	50	62
42	GIVE MORE POWER TO THE PEOPLE Chi-Lites-Brunswick 55450	29	29
43	James Brown-King 6363	29 46	29 50
44	LIFE Elvis Presley-RCA 9985	40	50 60
45	OOH POO PAH DO Ike & Tina Turner-United Artists 50782	40 55	67
46	FEELIN' ALRIGHT Grand Funk Railroad-Capitol 3095		
47	WE CAN WORK IT OUT	49	55
48	Stevie Wonder-Tamla 54202 (Dist: Motown) THAT'S THE WAY I'VE ALWAYS	30	10
	HEARD IT Carly Simon-Elektra 45724	57	68
49 Sm	I DON'T BLAME YOU AT ALL okey Robinson & Miracles-Tamla 54205 (Motown)	37	18
50	HIGH TIME WE WENT	60	78
51	THE COURT ROOM	54	64
52	FUNKY NASSAU		-
53		65 1 E	76
54	Hamilton, Joe Frank & Reynolds-Dunhill 4276	74	85
55	Neil Diamond-Uni 55278 NEVER CAN SAY GOODBYE	38	23
56	Isaac Hayes-Enterprise 9031 (Dist: Stax) YOUR LOVE	64	80
		58	61
57		61	65
58	TARKIO ROAD Brewer & Shipley-Kama Sutra 524 (Dist: Buddah)	62	79
59	TIMOTHY Buoys-Scepter 12275	41	13
60	ALBERT FLASHER Guess Who-RCA 0458	53	69
61	HOT LOVE T-Rex Reprise 1006	57	71
62	SPINNING AROUND Main Ingredient-RCA 253	76	88
63	YOU'RE MY MAN Lynn Anderson-Columbia 45356	56	58
64	-	70	72
65		58	70
66		32	_
67	MR & MRS. UNTRUE Candi Staton-Fame 1478 (Dist: Capitol)	71	83
ZED T	OP 100 (INCLUDING PUBLISHERS A	ND	LIC

	and the second se		-
68	IT'S SO HARD FOR ME TO SAY GOODBYE		
69	Eddie Kendricks-Tamia 54203 FLIM FLAM MAN	69	74
70	Barbra Streisand-Columbia 45384	73	82
71	Whatnauts-Stang 5023 HELP ME MAKE IT THROUGH	72	75
72	THE NIGHT Joe Simon-Spring 113 (Dist: Polydor)	75	77
73	YOU'VE GOT A FRIEND James Taylor-Warner Bros. 7489 I DON'T WANNA DO WRONG	_	-
	Gladys Knight & Pips-Soui 35083 (Dist: Motown)	89	_
74	HERE COMES THAT RAINY DAY FEELING	90	07
75	Fortunes-Capitol 3086 SOONER OR LATER Grass Roots-Dunhill 4279	86	97
76	DONE TOO SOON Neil Diamond-Uni 55278	81	
77	SEA CRUISE Johnny Rivers-United Artists 50778	83	89
78	I DON'T WANNA LOSE YOU		
79	Johnnie Taylor-Stax 0089 CAN'T FIND THE TIME	84	-
80	Rose Colored Glass-Bang 584	85	87
81	Raelettes-Tangerine 1014 (Dist: ABC) BRING THE BOYS HOME	88	96
82	Freda Payne-Invictus 9092 (Dist: Capitol) CHICAGO	_	_
83	Graham Nash-Atlantic 2804		
84	John Denver-RCA 0445 BEEN TOO LONG ON THE ROA	90 D	94
85	Mark Lindsay-Columbia 45385	_	-
86	Five Man Electric Band-Lionel 3213 (Dist: MGM) WHAT YOU SEE IS WHAT YOU	GI	
87	WALK AWAY	93 97	_
88	BE GOOD TO ME BABY	95	99
89	MOZART SYMPHONY #40 IN G MINOR		55
90		96 98	
91	GET IT ON Chase-Epic 10738	_	_
92	I HEAR THOSE CHURCH BELLS RINGING	5	
93	MR. BIG STUFF Jean Knight-Stax 0088	_	
94	AWAITING ON YOU ALL Silver Hawk-Westbound 172	00	
95	NEVER ENDING SONG OF LOVE Delaney & Bonnie & Friends-Atco 6804		_
96	DON'T SAY YOU DON'T REMEM Beverly Bremers-Scepter 12315	BE	R
97	YOU'VE GOT A FRIEND		
98	Roberta Flack & Donny Hathaway-Atlantic 2808 I'VE FOUND SOMEONE OF MY OW Free Movement-Decca 32818	/N	
99	BROWNSVILLE Joy Of Cooking-Capitol 3075		_
100			
ENSEES)			

ALPHABETIZ CENSEES)

Albert Flasher (Dunbar—BMI)		Give More Power To The People	1.1	I've Found Someone Of My Own	1	Sooner Or Later (Zeckley/Paris Bros.)	15
Awaiting On You All (Harrisongs—BMI)	100	(Julio Brian—BMI) 42		(Mango, Run-A-Muck-BMI)	98	Spinning Around (Ltd-BMI)	62
Bad Water (Unart—BMI)	80	Help Me Make It Through The Night		Joy To The World (Lady Jane-BMI)	4	Stay Awhile (Bells-Polydor)	
Be Good To My Baby (Klondike-BMI)	88	(Combine—BMI)		Life (Elvis Presley/Last Straw-BMI)	44	Superstar (Leeds—ASCAP)	12
Been Too Long On The Road (Screen		Here Comes The Sun (Harrisongs-BMI) 15		Light Sings (Sunbeam—BMI)		Sweet And Innocent (Tree—BMI)	
Gems, ColBMI)	84	Here Comes That Rainy Day Feeling		Love Her Madly (Doors-ASCAP)	7	Take Me Home Country Roads (Lane-ASCAP)	
Booty Butt (Tangerine—BMI)		(January—BMI)		Love Means (Bon-Ton-BMI)	100	Tarkio Road (Talking Beaver-BMI)	58
Bridge Over Troubled Water		High Time We Went (Tro-Andover-ASCAP) 50		Low Down (Aurelia—ASCAP)	34	That's The Way I've Always Heard It	
(Charing Cross-BMI)	2	Hot Love (Tro-Andover—ASCAP)		Me And My Arrow (Dunbar—BM1)	32	(Quackenbush/Kensho—ASCAP)	48
Bring The Boys Home (Gold Forever-BMI)	81	House On Pooh Corner (Pamco—BMI)		Me And You And A Dog Named Boo	32	The Court Room (Tree—BMI)	51
Brown Sugar (Gideon-BMI)		If (Screen Gems/Columbia—BM1)		(Kaiser/Famous/Big Leaf—ASCAP)	8	13 Questions (Kulberg/Roberts/Open	
Brownsville (Red Shoes—ASCAP)				Mozart #40 Symphony In G Minor	0	End—BMI)	64
Can't Find The Time (Intervale/Screen	34	1 Am I Said (Pophet—ASCAP)			89	Timothy (Plus Two—ASCAP)	59
Gems/Col.—BMI)	70	I Don't Know How To Love Him (Leeds—		Mr. & Mrs. Untrue (Pocketful of Tunes/	05	Tip Of My Tongue (McCoy/One Eye Soul)	
Chicago (Living Room—BMI)	62				67	Toast & Marmalade For Tea (Casserole—BMI)	
Chick A Boom (Shamley/Elrita—ASCAP)		ASCAP)		Jill Bern—BMI)	02	Treat Her Like A Lady (Unart/Stagedoor	10
Cool Aid (Wingate—ASCAP)					93	-BMI)	26
Cry Boby (Mollin - PMi)	31	I Don't Want To Loose You (Grooveville—BMI) 78		Nathan Jones (Jobete-BMI)	10	Try Some, Buy Some (Harrison-BMI)	65
Cry Baby (Mellin—BMI) Done Too Soon (Prophet—ASCAP)	21	I Don't Want To Do Wrong (Jobete-BMI)			95		
Don't Knock My Love (Epie BMI)	/0	I Hear Those Church Bells Ringing		Never Say Goodbye (Jobete-BMI) 1	-55	Want Ads (Gold Forever—BMI)	
Don't Knock My Love (Erva—BMI) Don't Pull Your Love On Me	21	(Pocketful of Tunes/Saturday—BMI)		Ooh Poo Pah Doo (Minit-BMI)	45	We Can Work It Out (Maclen-BMI)	
	50	I Know I'm In Love—Kamasuta/		Power To The People (Maclen-BMI)	29	Walk Away (Pamco/Home Made-BMI)	
(Scents & Pence-BM1)	53	James Boy—BMI)		Puppet Man (Screen Gem/Columbia-BMI)	38	What You See Is What You Get (Jobete-BMI)	
Don't Say You Don't Remember		I Love You For All Seasons (Ferncliff-James) 25		Put Your Hand In The Hand (Beechwood—BMI)	10	When You're Hot (Vector—BMI)	30
(SunbeamBMI)	96	I'll Erase Away Your Pain (Gambi-BMI) 70		Rainy Days And Mondays (Almo-ASCAP)	19	Wholesale Love (East/Memphis-BMI)	90
Double Lovin' (Fame—BMI)	35	I'll Meet You Halfway (Screen Gems-BMI) 13	1	Reach Out I'll Be There (Jobete-BMI)	20	Woodstock (Siguomb-BMI)	
Drum (Wren/Viva)	22	Indian Reservation (Acuff-Rose—BMI) 41		Sea Cruise (Ace—BMI)	77	Your Love (Music Power/WB Tamerlane	
Feeling Alright (Irving-BMI)	46	It Don't Come Easy (Startling—BMI)			"	DMI)	56
Flim Flam Man (Tuna Fish-BMI)	69	It Too Late		She's Not Just Another Woman (Cold Fever		—BMI)	
Funny Nassau (Sherlyn-BMI)	52	It's So Hard For Me To Say Goodbye		—BMI)	40	You're My Man (Flagship-BMI)	
Get It On (Cha-Bil—ASCAP)	- 91	(lobete—BMI) 68	1.1	Signs (4 Star—BMI)	85 1	You've Cot A Friend (Screen Gems Col	.97

## 1st Pirate Felon In U.S. Canadian Copyr't Board OK's Is Prosecuted And Jailed

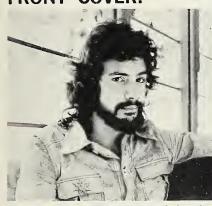
HOLLYWOOD—Tape pirate Robert Hunter, age 36, extradicted from San Antonio, Texas and charged with conspiracy to violate section 653-H of the California penal code, was sentenced in Contra Costa Superior Court in northern California last week to three years probation with 30 days in the county jail. Hunter is prohibited from making any sales of pre-recorded tape during the next

#### NARM Forces Bogus Seller Off On Board

The NARM board of directors has accepted the resignation from the board of admitted bogus tape seller Richard N. Stultz. Harry Apostoler-is, of Alpha Distributing Corporation in New York City, has been elected a director to fill this vacancy on the Board Board.

The NARM board also announced the permanent suspension from NARM Membership of Stultz and his NARM Membership of Stutz and his firm for admitted piracy and tape bottlegging activities in violation of NARM's March 21, 1970 convention resolution which unanimously con-demned tape piracy, bootlegging, and counterfeiting activities, and which provided for the suspension of NARM members engaged in such ac-tivities. tivities.

#### FRONT COVER:



It's been a long hard road for Cat Stevens. In and out of the superstar Stevens. In and out of the superstar syndrome in England during the "Matthew & Sons" and "I'm Gonna Get Me A Gun" days, then near death and in hospital for a year and a half. New ideas, new songs, and new knowledge of self led Cat to A&M Records and his "Mona Bone Jakon" LP. An entrancing album, it found critical acclaim but not con-sumer success.

found critical acclaim but not con-sumer success. But two U.S. tours and a "Wild World" smash later, Cat now with his latest album, "Tea For The Tiller-man," high in the charts, is a full fledged star both here and on the Continent. Upcoming for the singer/ songwriter: a third album, a film score, a TV special to be screened on the West Coast shortly with national viewing soon thereafter, and a head-lining stint at New York's Carnegie Hall during the first week of June.

#### INDEX

Album Reviews
Basic Album Inventory42
Coin Machine Section
Country Music Section 45-48
Insight & Sound
Looking Ahead
New Additions To Playlist20, 26
Radio Active Chart12
Radio News Report12
R&B Top 60
Single Reviews
Talent On Stage
Tape News
Top 100 Albums
Vital Statistics

three years. The charge, conspiracy, is considered a felony, the reason for

is considered a felony, the reason for the jail sentence. Hunter pleaded guilty to pirating both 8 track and cassette tapes under the brand name of Tip Top Tune Company of San Francisco. "Almost every label imaginable was in-volved," according to district attor-ney Samuel Mesnick, contacted by Cash Box. "We confiscated about 200 tapes before prosecuting." Mesnick named Theodore Dienger as Hunter's partner and said he is currently being sought by the D. A.'s office for prosecution. Reason Hunter was charged with a felony instead of

office for prosecution. Reason Hunter was charged with a felony instead of a misdemeanor is because, under sec-tion 653-H, pirating is considered a felony when two or more persons are involved. "This is," according to Mesnick, "the first felony prosecution on pirated tapes in the country."

#### Fantasy Opens **Film Company**

BERKELEY, CALIF. — Fantasy Records has formed a company, Pay-day Productions, in order to enter day Productions, in order to enter into motion picture production and has signed Rip Torn to star in a feature film to be shot this fall.

Torn will play the role of a country and western singer in an original screen play titled "Payday" by novel-ist Don Carpenter, author of "Hard Rain Falling" and "Getting Off," re-cently published to wide critical ac-claim.

In addition to writing the screen play, Carpenter and Martin Fink will co-produce the film in association with Ralph J. Gleason, who will be Fantasy's exec producer on the proj-ect. Tentative starting date for shooting is Sept. 1, 1971.

# 'Tariff' To Labels On Perf.

#### Move Is Victory For Label Society

TORONTO — The Canadian Copy-right Appeal Board has granted a "tariff" to record labels for per-formances of their recordings. Radio payments include 0.15% of gross re-venues for the six month period from July 1 to Dec. 31, 1971.

Ron Basford, Minister of Consumer and Corporate Affairs, which has jur-isdiction over copyright matters, is expected to publish the decision with-in a week in the Canada Gazette, the efficient publication of the Covernofficial publication of the Government.

ment. The decision represents a victory for Sound Recording License (SRL), representing recording manufactur-ers. Its attempts to invoke long-standing Canadian copyright protec-tion for recordings has created great controversy in Canada, reaching a point of late where some radio sta-tions have refused to admit recording personnel to their offices unless they disavowed the aims of SRL.

#### Summary Of Decision

A summary of the Copyright Ap-peal Board decision is as follows: A. all parties are subject to a fee of \$1 for public performances from Jan. 1 to June 30, 1971; B. TV stations pay a nominal fee of \$1 for the entire year; C. radio stations pay 0.15% of gross revenues for the six months starting July 1 to Dec. 31; D. the Canadian Broadcasting System (CBC), the state-owned broadcasting (CBC), the state-owned broadcasting company, pays a flat fee of \$15,000 for the six months July 1 to Dec. 31; E. theatres pay \$1 for the entire year of 1971.

Under Canadian law, performing

## **Capitol Continues Shifts:** Asher Exits; Davis To Coast

NEW YORK — Continuing to tight-en and revamp its structure, Capitol Records has made additional organization and personnel changes. It's understood that Dick Asher, head of It's understood that Dick Asher, head of the label's east coast operations, is leaving the company, while, it was announced by Brown Meggs, vp of marketing, that Allen Davis, former-ly eastern marketing director out of New York, is relocating to the west coast to assume the direction of the new integration of the present mer-chandising and creative services dept. to form a single merchandisto form a single merchandis-ing/creative services unit. Davis as-sumes responsibilities previously sumes responsibilities previously shared by merchandising vp Rocky Catena, who has left the company, and Marvin Schwartz, creative ser-vices vp. He reports to Meggs.

The New York office, recently situ-ated in the new Capitol Industries building on the Avenue of the Ameri-ca, will consist of regional sales, pro-mo, artist relations staffers and a publicity office. John Coveny contin-ues to run Angel A&R out of New York.

Previous components of the sepa-rate merchandising & creative ser-vices departments—art, editorial, photo, display, advertising, merchan-dising and publicity—will be inte-grated into four operating units: packaging, merchandising, advertispackaging, merc ing and publicity.

Davis joined Capitol in 1966 as di-rector of radio & television services, later becoming pop album merchan-dising manager. In 1969, Davis was transferred to Holland from which he coordinated Capitol activities with all European E.M.I. companies, as director of marketing—Europe. In mid-1970 he assumed the role of director of marketing and exec assistant for

Capitol's eastern operations. Davis is a graduate of Columbia University with a Masters degree in Psychology from The University of Frankfort, Germany.

#### WB Print Deal On Nyro, CSN&Y

NEW YORK — Ed Silvers, president of Warner Bros. Music Publishing, and David Geffin and Elliot Roberts, and David Geffin and Elliot Roberts, personal managers of Laura Nyro and Crosby, Stills, Nash & Young, have announced completion of an agreement whereby Warner Bros. Music acquires all print and distribu-tion rights to the writer/performers' publishing catalogs. Companies in-cluded in the deal are Laura Nyro's Tuna Fish Music, Steven Stills' Goldhill Music, Graham Nash's Giv-ing Room Music, David Crosby's Gor-illa Music and Neil Young's Broken Arrow Music. Arrow Music.

Arrow Music. Warner Bros. has scheduled a rush release for its Laura Nyro Songbook which will include material from her four Columbia albums together with photographs of the artist. They are also preparing folios on Crosby, Stills, Nash & Young as a group and individually. The current Warner Bros. CSN&Y folio in release is one of the biggest selling books for the firm. Immediate releases have also firm. Immediate releases have also been set for three Neil Young song-books, Steven Stills songbooks which will include material from his first and second Atlantic albums, a Buffalo Springfield songbook, and a Graham Nash songbook which will coincide with his first solo album. rights societies make proposals for rate of royalty payments on a year to year basis. Sometime in Nov., SRL would have to make its proposals for 1972.

SRL was looking for a 3% royalty payment from radio. The society has said it will make a portion of its income available to the musicians' union for payment to artists.

union for payment to artists. The SRL victory is predicated on the defeat of Bill S. 9, which would remove recordings from copyright protection. Hearings have been held on the Bill for weeks. This week (26) SRL, the Canadian Record Manufac-turers Association (CRMA) and the International Federation of Phono-graphic Industries will give testimo-ny in opposition to the Bill. Canada's original source of recording copy-right protection stems from the country's adoption of the United Kingdom Copyright laws of 1911. In 1921, similar Canadian legislation 1921, similar Canadian legislation was passed, which took effect in was 1924.

#### S.F. London Dist.: Boston Is Firmed

NEW YORK - London Records will shortly open two new major market factory branches in Boston, as re-ported exclusively in last week's isported exclusively in last week's is-sue, and San Francisco, according to Herb Goldfarb, vice president for sales and marketing. The new addi-tions in the London distribution group bring to six the number of the firm's national factory-owned bran-ches. Both new outlets are expected to become operational in early June. And, added Goldfarb, other branches in key areas are being blueprinted. London Records New England Dis-

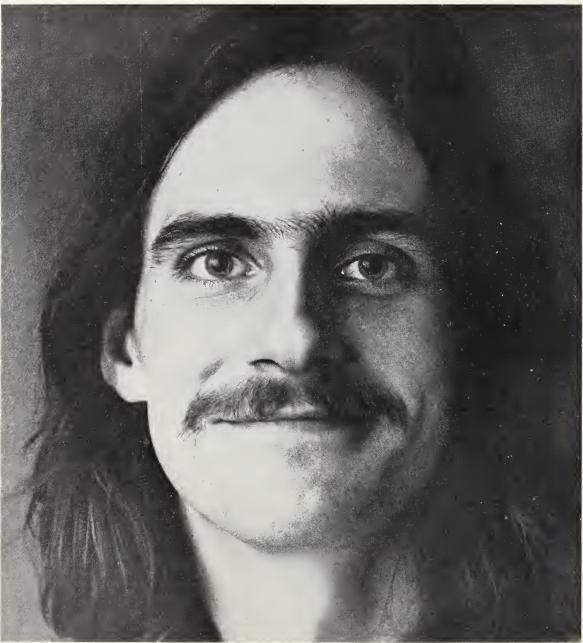
in key areas are being blueprinted. London Records New England Dis-tributing Corp., as the Boston branch will be known, will offer full ware-housing facilities as well as sales and promotional staff, working out of a 21,000 square foot location in subur-ban, Needham, Mass. The firm will cover Maine, New Hampshire, Rhode Island and eastern Massachusetts. The new coast branch will be

Island and eastern Massachusetts. The new coast branch will be known as London Records of Califor-nia, San Francisco Division. The op-eration will have a full sales and promo staff working out of well lo-cated downtown office spaces. Ship-ping and warehousing will be done out of the Los Angeles branch, which was opened last year, and which has already quadrupled business in the area since commencing operations. Both Boston and San Francisco

area since commencing operations. Both Boston and San Francisco branches, Goldfarb said, will stock the full line of London and London imports all lines of tapes, plus as-sorted outside labels, many of which are already being distributed by Lon-don through the firm's other branches in New York, Chicago, Atlanta and Los Angeles. The firm through one or more of its branches, is already distributing such lines as ABC-Dun-hill, A & M, Buddah, Disneyland, Kent, Living Language, MGM, the Paramount group, Polydor-DGG, Ranwood, Roulette, SSS and Van-guard and others. guard and others.

Exec and personnel line-up for both new branches will be announced shortly.

> Nippon Columbia, **Crown Finances** See Int'l Section



#### James Taylor's New Single Is "You've Got a Friend"

1

6

(Warner Bros. 7498)

Thanks to

WITA It's from his album, Mud Slide Slim and the Blue Horizon (Warner Bros, BS 2561, also available as an Ampex-distributed tape)

## **Company Financial Statements**

#### **ABKCO Reports** 6 Mos. Finances

NEW YORK - ABKCO Industries, Inc. reports results of its operations on an unaudited basis for the six months ended Mar. 31, with revenues of \$5,787,000 and earnings of \$557,-000 or 44¢ per share.

This compares with revenues of \$6,-This compares with revenues of \$6,-705,000 and earnings from operations of \$827,000 or  $65\phi$  per share for the corresponding period in 1970. The prior period also had extraordinary income of \$400,000 equal to  $32\phi$  per share, attributable to reduction in Federal income taxes arising from a carry-over of prior years losses. carry-over of prior years losses. There was no extraordinary item in the current six months period. All per share amounts have been ad-justed to reflect the 10% and the 3% stock dividends paid in Oct. 1970 and Feb. 1971.

#### **ABKCO/Beatles** Statement

In a footnote to the financial re-port, note is taken of the appoint-ment of a receiver in London to take port, note is taken of the appoint-ment of a receiver in London to take possession of the assets of Beatles & Co., a partnership of Paul McCart-ney, John Lennon, George Harrison and Apple Corps Ltd. Although ABKCO is not a party to these pro-ceedings, it states that its business may be "adversely affected." "There is language in the (High) Court's opinion, "ABKCO states," that raises question as to ABKCO's compensa-tion, past and future, with respect to the Beatles. The commissions charged by ABKCO hitherto relating to the Beatles recordings amounted to ap-proximately \$700,000 for the six months ended Mar. 31, 1971, \$1,100,-000 for the corresponding period in the prior year and \$3,300,000 from inception of the arrangement to March 31, 1971."

#### Goody 1st Qtr: Sales Increase, **Profits Decrease**

NEW YORK, NEW YORK — Sam Goody, president, told shareholders at an annual meeting that sales for the company's first quarter ended March 31, 1971 amounted to \$6,061,-449, as compared with \$5,024,556 re-corded in the year conting particle

449, as compared with \$5,024,556 re-corded in the year earlier period. Net profit was \$26,568, equal to \$.04 per share, as compared with earnings of \$49,476, or \$.07 per share a year ago. 1970 earnings are re-stated to reflect federal income taxes calculated on a consolidated basis. The above results are unaudited and which to wear ord review subject to year-end review.

Goody indicated that programs ini-tiated late in 1970 are beginning to have a positive effect on operating results and should display their full impact as the year progresses. The company presently operates 10 retail stores, the most recent of which was opened on March 4, 1971 in the Woodbridge Shopping Center in Woodbridge, New Jersey.

At the shareholders' meeting, all di-rectors were re-elected. The board of directors, at a meeting immediately following, took no action on a divi-dend at this time.

Wray LP On Polydor NEW YORK—Jerry Schoenbaum, president of Polydor Inc.; has an-nounced that the label will release an album by Link Wray, his first LP re-lease in twelve years. Wray's first million seller came in

Wray's first million seller came in 1954, when "Rawhide" was released on Archie Blyer's Cadence label. After a five year absence, Wray reappeared and cut another "Rawhide" for Epic.

Wray's Polydor album was produced by Steve Verroca and Ray Vernon in association with Bob Feldman. Re-cording engineer was Vernon Wray.

## **Col Pics Statement** Shows 9-Mo Declines

NEW YORK-Columbia Pictures In-

NEW YORK—Columbia Pictures In-dustries, Inc. has announced earnings of \$347,000 equivalent to 5c per share for the nine months ended March 27, 1971. This compares with earnings of \$5,345,000 equal to 85c per share for last year's comparable period. The company's non-theatre opera-tions have measured up to expecta-tions. In particular, the record and music publishing businesses have shown improved revenues and earnings. Gross revenues for this third quar-ter were \$64,474,000 compared with \$70,000,000 for the same period last year. The quarter resulted in a pre-tax loss of \$1.231,000 and a net loss of \$611,000 or 10c per share. For the \$611,000 or 10c per share. For the same period, last year's pre-tax profits were \$4,209,000 and net income were \$4,209,000 and net income amounted to \$2,095,000 or 33c per share.

A. Schneider, chairman of the board and Leo Jaffe, president, stated that the third quarter was adversely af-fected by the results of pictures in re-lease during the period. The reception of the pictures at the box office was

of the pictures at the box office was considerably below expectations. Based on the present performance of these pictures which continue in release, it appears that the results for the fourth quarter will be even more substantially affected. Theatre attendance generally has been considerably below normal ex-cept for a few selected pictures, and reflects the depressed state of the economy throughout the country. As a result of present conditions.

As a result of present conditions, the company is considering a number of year end adjustments to more "realistically" reflect the changes that are taking place in the industry.

#### Premier Albums **Report Proposes** Change Of Name

NEW YORK—Premier Albums, Inc. has issued its first financial report since emerging from a Chapter XI financial reorganization early last financial reorganization early last year. For the year ended July 31, 1970, the company's fiscal year, net sales totaled \$1,686,763. Income before fede-ral income taxes and extraordinary credits totaled \$102,149. Due to oper-ating loss carryforward, the company made no provisions for federal income ating loss carrytorward, the company made no provisions for federal income tax payments. Extraordinary credits for the year ended July 31, 1970, to-taled \$1,763,867 which includes for-giveness of indebtedness, gain on sales of plant and equipment, and other adjustments resulting from Chapter XI proceedings.

XI proceedings. For the six-month period ended Jan-uary 31, 1971, the company released unaudited figures which showed net

unaudited figures which showed net sales, \$865,748 and income, \$72,437. Phil Landwehr. Premier president, noted that the financial progress is indicative of the changes which have taken place throughout the Premier organization. Along with other changes, he said that the company exec and sales offices have moved to 10 West 66th St. and that. in addition. the company has informally adopted the name Premco Industries. Inc. A formal name change will be sub-mitted for shareholder consideration at a later date.

#### **CBS** Declares Stock Dividends

NEW YORK—The CBS board of di-rectors has declared a cash dividend of 35c per share on the company's common stock, payable June 11 to share holders of record at the close of business on May 26.

The CBS directors also declared a cash dividend of 25c per share on CBS preference stock, payable June 30 to share holders of record at the close of business on May 26.

## **RCA's Kershenbaum: Mining Midwest's Musical Gold**

David Kershenbaum, head of RCA's newly reactivated Chi-cago A & R producing department, was a keynote speaker at the Record

was a keynote speaker at the Record Dealers Association meeting here last Tuesday (18). In his speech, he spelled out the importance of the dealer, to the la-bel, as a key factor in determining what's happening in the market. Kershenbaum also outlined his plans for ultimately building Chicago into a "major recording center." "There is much undiscovered talent in the midwest which should be re-"There is much undiscovered talent in the midwest which should be re-viewed and considered for commer-cial application," he said. "With the advent, right here in this area, of some of the finest equipped studios in the world, there is no reason why Chicago cannot take its place along-side Hollywood and Nashville."

"I feel the midwest has been a ne-glected area for far too long and intend to personally devote full time to the discovery and development of talent for RCA. We have, in fact, an open door policy and we do work at it Functions to a function it. Every tape, every piece of materi-al that comes into the office is given attention—it's listened to, stamped

#### Sedaka-Greenfield Join Kirshner Ent.

NEW YORK — Neil Sedaka and Howard Greenfield have been signed by Kirshner Entertainment Corp. to a term exclusive song writing act. This renews a relationship contract. This renews a relationship between the writing team and Kirsh-ner, president of KEC, which first began in 1958 when they wrote for Kirshner's Aldon Music and contin-ued at Screen Gems-Columbia Music which Kirshner also directed. All cur-rent material being written by Sedaka and Greenfield will be han-dled by the newly formed ATV-Kirshner complex. Theatre, TV and film projects are contemplated. contract.

film projects are contemplated. Sedaka and Greenfield have written over 500 songs together (100 claimed to be chart-songs) in their 17 year re-lationship which began when Sedaka was 13 and Greenfield 16 was 13 and Greenfield 16.



Sedaka (seated), Kirshner and Greenfield

#### Wasserman To Trustee Post

NEW YORK-Lew R. Wasserman, president and chief executive officer of

president and chief executive officer of MCA Inc., has been elected a trustee of the California Institute of Tech-nology, in Pasadena, California. Wasserman's election to the board of trustees of the Institute was an-nounced by Cal Tech president Harold Brown. He has been a long-time mem-ber of Cal Tech's president's council, a nation-wide group of influential businessmen. businessmen.

Wasserman, who joined MCA in Wasserman, who joined MCA in 1936 and became president of the firm 10 years later, is also on the govern-ing boards of Center Theatre Group of Los Angeles, The Performing Arts Council of the Music Center, Radio Free Europe Committee, and John F. Kennedy Library in Boston. received, and processed.

received, and processed." Referring to the RCA recording center here Kershenbaum said, "For the first time in many years we have a facility that can actually produce, sign, develop, record and release rec-ords from a single location, namely, the midwest." He cited the recent master purchase by RCA of the sin-gle "Someday Someway" by Chicago group The Center Stage and the fact that the record was out and moving that the record was out and moving

in one week. In conclusion, Kershenbaum said he has several other ideas for this area on the planning board, and will elab-orate at a later date.

## Elektra Debuts Spun Gold Series Of Top 40 Hits

NEW YORK — Elektra Records has initiated a new line of singles called the Spun Gold Series which will feature major Top 40 hits by a num-ber of artists re-issued back to back. Mel Posner, vp of national sales, said that there had been a "tremen-dous" demand for Elektra to combine is priferant bits by its artists on sin-

said that there had been a "tremen-dous" demand for Elektra to combine significant hits by its artists on sin-gle disks. "Our major thrust with this new line," Posner said, "will be to one stops involved in the oldies market, and of course many of our sales will be to juke boxes." The initial release of the Spun Gold Series features the combination of an even dozen hits re-issued on six new disks: "Light My Fire" back to back with "Love Me Two Times" by the Doors; "Both Sides Now" with "Amazing Grace" by Judy Collins; "Touch Me" with "Hello I Love You" by the Doors; "Make It With You" with "It Don't Matter To Me" by Bread; "Look What They've Done To My Song, Ma" with "Beautiful Peo-ple" by the New Seekers; and "Alone Again Or" with "My Little Red Book" by Love. "The Spun Gold label design is by Again Or" with "My Little Red Book" by Love. The Spun Gold label design is by

Elektra's award-winning art director Robert L. Heimall.



Spun Gold Logo

#### Metromedia Inks Spirit In Flesh

NEW YORK—Metromedia Records has ordered its production facilities to run at high speed in order to prepare for the rush-release of an album by the eleven-member group, "Spirit In Flesh."

The group was discovered living on a 200-member commune in Warwick, Mass., performing at colleges through-out New England, and telling of the principles on which the commune was founded.

founded. Mike Metelica, lead vocalist of the group, is also the founder of the com-mune, known as The Brotherhood of Spirit. His philosophy, which is to seek inner peace without the use of drugs, is contained in many of the songs performed by the group. The album is to be released in less than three weeks

than three weeks.

# Aielio Named Pres.

HOLLYWOOD — National Enter-tainment Corp., which formerly head-guartered in Dallas, and until now limited its activities to concert prolimited its activities to concert pro-motions, music publishing and man-agement, has established NEC Rec-ords. Julio Aiello, has been named president of the label. The firm will be based at the Sun-set-Cahuenga Building in Hollywood. Simultaneously, Aiello announced the appointment of Irma Newton as his administrative assistant

appointment of Irma Newton as his administrative assistant. According to Aiello, "NEC Records will shortly implement a program for the development, care and nurturing of a major record company. A debut album from an extremely versatile group is already nearing com-pletion."

pletion." In the year since its inception, Na-tional Entertainment Corp. has be-come known throughout the South-western United States, primarily in the concert field, chalking up 16 ma-jor dates, among them appearances by Sly and The Family Stone, Three Dog Night and Steppenwolf. A native of Wisconsin, Aiello en-tered the music field professionally during the early fifties as a vocalist with several well-known bands, and later was featured over CBS-TV in Chicago.

Later was leatured over CBS-1V in Chicago. In 1963 he moved into the record field with Hart Distributors, Los An-geles. A year later he joined Liberty Records where he was instrumental in setting up distribution for LRDC of California. Three years later he accepted a bid from Epic Records to head its work access to parations. Folhead its west coast operations. Fol-lowing a 2½ year tenure with Epic, he was tapped to assist in the forma-tion of Metromedia Records. During tion of Metromedia Records. During his stay at latter firm he was bring-ing Bobby Sherman to the label and, further attesting to his versatility, he brought in and supervised the first LP by Gypsy. Miss Newton has spent the past fifteen years in the industry, 10 of which as product coordinator for Liberty Records.



Julio Aiello

#### Kollis Joins Polydor

Kollis Joins Polydor NEW YORK—Ed Kollis has joined Polydor's A&R staff, according to Jerry Schoenbaum, president. He will be directly responsible to Jon Sagen, director of A&R/creative services for quality control in all phases of Polydor's pop product as well as reviewing audition tapes. He joins the company following a years as sound engineer with Leonard Cohen's World Tour. Prior to that tour, Kollis was an engineer and mu-sician with Columbia studios in Nash-ville and American studios in Mem-phis. He has worked with many top artists, including Joe Simon (Spring), Elvis Presley, Dionne Warwick, Dusty Springfield, Doug Kershaw, Earl Scruggs, The Box Tops, among others. others.

Passman Met-Music PM NEW YORK—Frank Military, gen-eral manager of Metromedia Music, has named Ray Passman professional manager of the firm.

## NEC Label Launched; 'Nostalgia' Keys. Swing Era 'This Is . . . ' Sets From RCA

NEW YORK—With the so-called "return to nostalgia" as the merchan-dising key, RCA Records is adding five Swing Era band sets to its "This Is . . ." series for June release. The albums, "This Is Tommy Dor-sey," "This Is Glenn Miller," "This Is Artie Shaw," "This Is Duke El-lington," and "This Is The Big Band Era," are specially priced (\$6.98 list) LP sets. Culled from the catalog and vaults of RCA, the material in these albums is a compilation of the major works of these artists. Supporting this release will be

Supporting this release will be trade and consumer advertisements, as well as radio spots to be made available to the national field forces. available to the national field forces. In-store merchandising aids will be made available to the retailers, and ads will be taken in the programs for "The Big Band Revival" to be held in New York on June 16, and Los Angeles on July 4 and Labor Day. The Selections "This Is Duke Ellington" will in-clude "Black and Tan Fantasie," "Creole Love Call," "East Saint Louis Todle-oo," "The Mooche," "Three

#### Calandra Heads Para A.R. Post

NEW YORK—Vince Calandra, most recently was talent coordinator for the Ed Sullivan Show, has joined Paramount Records as director of artists Relations, according to Bill P. Gallagher, president of the Famous Music Corn Music Corp.

Music Corp. "Talent development is one of the most important areas of concentra-tion for a growing record company," Gallagher stated in making the an-nouncement. "I have been searching for some time for a man capable of directing this vital area for Para-mount Records. Vince Calandra is a veteran of eleven years with the Sul-livan Show and is eminently qualified to direct our ambitious program of artist development. Calandra was re-sponsible for guiding the Sullivan Show into contemporary music and has, over the past five years, pre-sented most of the world's greatest young performers to the network's audience. His recognition and appre-ciation of today's recording talent as-sures me that his transition to our industry will be smooth and effective." Calandra will be involved with the talent represented by the various labels in the Paramount organiza-tion. He will work closely with artist's managers, talent managers and rec-ord producers in preparing young performers for public appearances, "Talent development is one of the

managers, talent managers and rec-ord producers in preparing young performers for public appearances, concerts, etc. He will also assist them in gaining recognition via television, films and various other media avail-able. His activities will be coordinated closely with Paramount's field mar-keting and promotion people. During his tenure with the Ed Sullivan Show, he was also involved in the various Sullivan Productions' projects as program coordinator and

projects as program coordinator and coordinator of talent recording projects.

Little Words," "Ring Dem Bells," "Mood Indigo," "Delta Serenade," "Solitude," "Do Nothin' Til You Hear From Me," "Don't Get Around Much Any More," "Cotton Tail," "Take The (A' Train," "I Got It Bad And That Ain't Good," "Perdido," "The 'C' Jam Blues," "Caravan," "In A Sentimental Mood," "Sophisticated Lady," and "I Let A Song Go Out Of My Heart." "This Is Artie Shaw": "Begin The Beguine," "Indian Love Call," "Any Old Time," "Back Bay Shuffle," "Deep In A Dream," "My Blue Heav-en," "Smoke Gets In Your Eyes," "Moonglow," "Dancing In The Dark," "Don't Take Your Love From Me," "It Had To Be You," "Jungle Drums," "The Donkey Serenade," "Deep Pur-ple," "All The Things You Are," "Frenesi," "Cross Your Heart," "Summit Ridge Drive," "Temptation," and "Star Dust." "This Is Benny Goodman": "King Porter Stomp," "Sometimes I'm Hap-py," "When Buddha Smiles," "Stomp-in At The Savoy," "I Know That You Know," "Sugarfoot Stomp," "Don't Be That Way," "One O'Clock Jump," "I Let A Song Go Out Of My Heart," "Down South Camp Meetin," "You Turned The Angels Sing," "These Foolish Things Remind Me Of You," "Down South Camp Meetin," "You Turned The Tables On Me," "Moon-glow," "Goodnight My Love," "Never Should Have Told You," "Sing, Sing, Sing," "Changes," "Afraid To Dream," and "Avalon." "This Is Tommy Dorsey: "Musie, Maestro Please," "I'm Getting Senti-mental Over You" "Store Trains

Sing," "Changes," "Afraid To Dream," and "Avalon." "This Is Tommy Dorsey: "Music, Maestro Please," "I'm Getting Senti-mental Over You," "Star Dust," "Marie," "Song Of India," "Once In A While," "Our Love Affair," "Street Of Dreams," "There are Such Things," "Opus One," "On The Sun-ny Side Of The Street," "Josephine," "The Lady Is A Tramp," "Who?" "Boogie Woogie," "Hawaiian War Chant," "I'll Be Seeing You," "East Of The Sun (And West Of The Moon)," "I'll Never Smile Again," and "Whispering." "This Is The Big Band Era": Side 1 —"South," B. Moten, "Song Of India" —Tommy Dorsey, "Sing, Sing, Sing" and "Don't Be That Way" — Benny Goodman, "I Can't Get Started" — Bunny Berigan.

Bunny Berigan. Side 2—"Begin The Beguine"— Artie Shaw, "And The Angels Sing" —Ziggy Elman, "12th Street Rag"— Lionel Hampton, "Cherokee"—Charlie Barnet, and "In The Mood"—Glenn Willow Miller.

#### Metromedia To **Music Merchants**

NEW YORK — Metromedia Records will be distributed by Music Mer-chants of New England, reports Mort Weiner, director of National Sales. The newly assigned distribu-tor will be responsible for the entire

tor will be responsible for the entire Massachusetts area, and is located at 8 Henshaw St., Woburn, Mass. The principals in the company are Howard Ring and Robert Levinson. Jerry Brenner will be responsible for promo. The distribution change will be effective immediately.



FRENCH DEALERS FETE — A highlight of the CBS-sponsored French dealers' tour was a New York reception hosted by CBS International. Among those welcoming the group to CBS were: CBS/Columbia Group president, Goddard Lieberson; CBS artists, Dave Brubeck and Tony Bennett; CBS Inter-national president Harvey Schein; CBS Records president Clive Davis; Mr. Masson-Forestier, secretary general of the French Music Industry Syndicate; and Jacques Souplet, director general of CBS France.

## **Corbitt, Daniels** To Koppelman-Rubin

NEW YORK — Don Rubin of Kop-pelman-Rubin Enterprises reports the signing of Jerry Corbitt and Charlie Daniels to exclusive long-term pub-

Daniels to exclusive long-term pub-lishing and management agreements. Corbitt, formerly of the Youngbloods, has just completed his first solo album for Capitol Records. The album, "Jerry Corbitt," was just released to coincide with his current appearance at The Troubadour in Los Angeles. Appearing with Corbitt is Charlie Daniels, who is presently re-cording his own album to be released on Capitol later this summer.

cording his own album to be released on Capitol later this summer. The two artists-writers, Daniels, a Nashville session-man having played on past Dylan and Leonard Cohen albums, and Corbitt intend to work together, co-producing their Capitol albums and performing together on the road, with Billy Cox (featured on the Band of Gypsies album) on bass; Bob Wilson on piano and organ; and Jeffrey (Wolfman) Myer on drums. Managerial and publishing activi-ties will be coordinated by Rubin at KR's office at 110 East 59 St., New York, and by Lewis Perles at KR's San Francisco base at 761 Atherton Avenue, Novato.

Avenue, Novato.



(bottom left) Lewis Perles, (top left) Jerry Corbett, (bottom right) Charlie Daniels, (top right) Don Rubin.

#### Rosen Is Veep At Audiofidelity

NEW YORK—Allen Rosen has just been appointed as vice president for sales and promo in the eastern region for Audiofidelity Enterprises, Inc. The appointment, announced by

for Audiofidelity Enterprises, Inc. The appointment, announced by company president Herman D. Gim-bel, is the second step in a revamping of the sales organization of the three Audiofidelity labels. Mark Burdeen was named recently to a similar post covering the Midwest. Rosen, who has held exec sales po-sitions in the record industry for over 15 years, was most recently director of sales and customer relations at In-ternational Tane Cartridge Corp. He

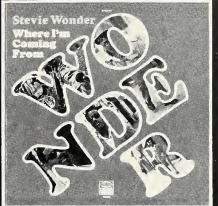
of sales and customer relations at In-ternational Tape Cartridge Corp. He will oversee all eastern sales activities for the Audio Fidelity and Milestone labels, reporting directly to Gimbel. He will also cover much of the same area for Chart Records, however, Nashville-based Slim Williamson, head of that label, will retain direct con-trol of Chart sales efforts in the South.

#### **Reynolds Joins Show**

NEW YORK—Ian Haim of Snow Productions, Inc. reports that Thomas Reynolds has joined the company as vice president & general manager. Reynolds was formerly involved with Reynolds was formerly involved with the management of Buddy Miles and Van Morrison. In making the an-nouncement, Haim also states that Montreal singer Gino Vanelli has been signed by Columbia Records and that the company has just signed a group called Hickory.

## Listen.

Stevie Wonder sees more than you and I. He sees with his heart. His soul. His mind. Listen. Hear what Stevie Wonder sees.



# "Where I'm Coming From"

Contains Stevie's new hit single

#### "Never Dreamed You'd Leave In Summer"

T-54202



## Singleton Backs 14 LP's With Sales, Promo Pitch

NASHVILLE—A special sales and promo campaign is in motion at The Shelby Singleton Corp. for 14 LP's scheduled for spring release. Sales department execs Dick Bruce and Lynn Shults are presently visiting distributors throughout the country to familiarize them with the product distributors throughout the country to familiarize them with the product and related advertising. Bruce will concentrate on distributors in the north and mid-west, while Shults will cover those in the south and south-west west

west. According to Buddy Blake, promo vice president of Shelby Singleton, the roster of releases will include many new artists as well as label veterans. Debuting on SSS Interna-tional will be H. Y. Sledge in "Boot-leg Music" and Arnold Bean in "Cos-mic Bean." Two Canadian groups, Houston and Madrigal, will present their first albums on the label, as does Sweet Revival featuring Don Hill. The first LP for Benninghoff, "Bee-

thoven Bittersweet" will be re-re-leased along with his new album "Church Bach." A unique album called "Jewels" will contain past hits from such people as Peggy Scott and Jo-Jo Benson, The Rugbys and Tommy James. In addition, Kreskin's "The Basic Principles of Kreskin's ESP" will be re-released. "Jeannie C. Rilev's Greatest Hits"

will be re-released. "Jeannie C. Riley's Greatest Hits" featuring Jeannie C. Riley and "Home Cooked" by Little Jimmy Dempsey will be released on the company's Plantation label. On Sun Internation-al, a uniting of talents is set for a Johnny Cash and Jerry Lee Lewis al-bum, "Johnny Cash and Jerry Lee Lewis Sing Hank Williams." Cash solos on "The Man, The World, His Music," as does Lewis on his album called "Monsters." Original album design along with

Original album design along with new ideas in packaging add to the total creative concept aproach by the

## **Biograph Label To Offer Columbia Vintage Sessions**

NEW YORK-Columbia Records has worked out an agreement with Bio-graph Records which will expand the graph Records which will expand the jazz and blues available to the record buying public from Columbia's ar-chives. Under the new agreement, Columbia will lease re-issue material from its vaults to Biograph with Col-umbia pagaming the Gard decision on

from its vaults to Biograph with Col-umbia reserving the final decision on choice of material. The arrangement was made by John Hammond, Colum-bia's director of talent acquisition, Richard T. Stevens, director of special services at Columbia, and Arnold S. Caplin, president of Biograph. Columbia, which has had success with its recent jazz and blues re-issues, is continuing its own re-issue projects. Columbia's successful new Bessie Smith albums are part of a long blues re-issue program which include LP's by Robert Johnson, Buk-ka White, Leadbelly, Leroy Carr, and include LP's by Robert Johnson, Buk-ka White, Leadbelly, Leroy Carr, and "The Story of the Blues." an anthol-ogy by Paul Oliver, well-known au-thority on the blues. There will be more blues artists represented on Columbia releases in the future. Col-umbia's jazz re-issue program is be-

#### Carpenters, **Stevens Gold**

HOLLYWOOD—Two acts on A&M Records have contributed more gold sales to the label. The Carpenters' new A&M album entitled, "Carpenters," in its first

week of shipment, has already quali-fied as a gold record. The Carpenters have had one previous certified gold album. "Close To You," both of which

album. "Close To You," both of which were produced by Jack Daugherty. The Carpenters' latest single is "Rainy Days and Mondays," which has been in release for three weeks. The song was written by Paul Wil-liams and Roger Nichols, the team that also wrote "We've Only Just Begun" which was the Carpenters' second certified gold single. Other gold singles of the Carpenters have been "Close To You" and "For All We Know."

"Tea For the Tillerman," Cat Stev-ens' second album for the label has been certified for sales of \$1 million qualifying it for RIAA gold.

qualifying it for RIAA gold. Stevens is currently completing his third album for A&M in England, which will be released in early sum-mer. He also recently completed his second soundtrack for the forthcom-ing Paramount film, "Harold and Maude," to be released in the fall. His third U. S. tour will start in June in New York with an appearance at Carnegie Hall. He will also soon be seen in a special one-man TV spe-cial on Los Angeles' KCET airing in the Southland, June 8 and 12 at 8:30 p.m. Special will also be broadcast in stereo by KPPC.

ing expanded and details on this will

soon be announced. Through the agreement Biograph will re-issue material from Columbia's will re-issue material from Columbia's vaults which contain a vast collection of jazz and blues most of which dates back to the early 20's and 30's. Much of the material, originally recorded on Columbia and more than 30 different Columbia owned labels, has not been available to the public for many wears years.

years. Under the agreement, Biograph will continue to release its own material. This spring's releases include a sec-ond Waller and a Scott Joplin album. The first five Biograph albums of Columbia material are planned for re-lease this fall and will contain early blues and jazz groups. Commenting on the agreement, Caplin said: "We are primarily interested in early blues, iazz and country material During the

primarily interested in early blues, jazz and country material. During the first year we will release a minimum of five artists split up between early blues and early jazz." Biograph has been involved in the field of blues and jazz since its for-mation in 1968. It has produced cur-rent and re-issue material on such artists as Fats Waller, Ma Rainey, Skip James, Blind Lemon Jefferson, and Fred McDowell, Larry Johnson accompanied by John Hammond, and Rev. Gary Davis. Biographs has also accompanied by John Hammond, and Rev. Gary Davis. Biographs has also produced rare piano roll albums through contracts with other record companies such as albums by Fats Waller, Jelly Roll Morton, and James P. Johnson, and is working on a piano roll album of Ruby Keeler tunes from her 1930's movies. Caplin says the current "nostalgia" binge has proved a sales stimulus for the company's 100-LP catalog. "We've done more business this month than all of last year," he states.

#### Rabbi Kahane Speech On LP

NEW YORK—Fran Records has just released an album called "Rabbi Meir Kahane Of The Jewish Defense League Speaks." It is a live recording of one of Rabbi Kahane's most "fiery speeches," the label says. He explains the phil-osophy and ideals of the Jewish De-fense League, which he heads. Label's address is Hager Distributors, 808 Beverly Rd., Brooklyn, New York.

#### Strouse Forms Pubbery

NEW YORK — Composer Charles Strouse, currently represented on Broadway with the hit musical "Ap-plause," has formed his own music publishing firm in partnership with Edwin H. Morris. The company, called Barbara Music, Inc. for Strouse's wife, handles stage, TV and film scores film scores.



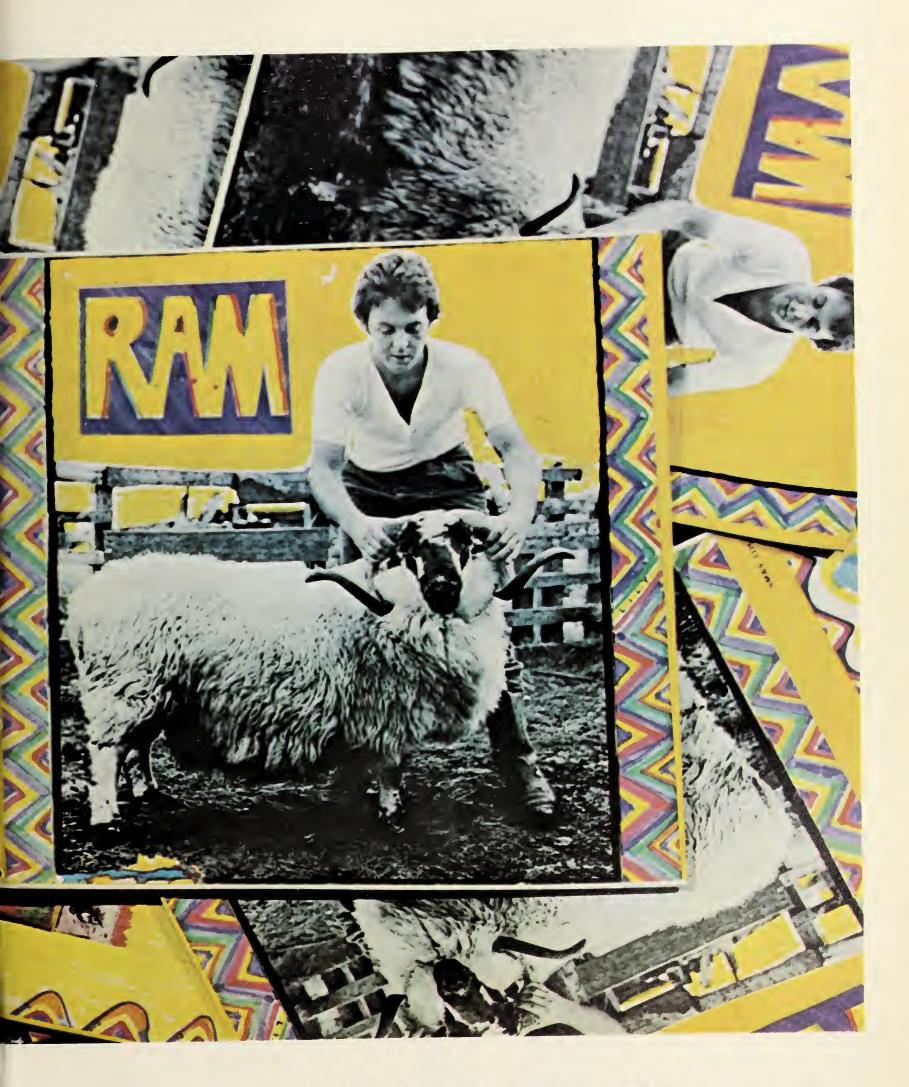
A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADOING TITLES TO PROG. SCHED. THIS WEEK	STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
1.	Sooner Or Later-Grass Roots-Dunhill	41%	71%
2.	Funky Nassau—Beginning Of The End—Alston	40%	73%
3.	Get It On—Chase—Epic	39%	70%
4.	Never Can Say Goodbye—Issac Hayes— Enterprise	37%	37%
5.	Here Comes That Rainy Days Feeling Fortunes-Capitol	35%	93%
6.	Double Barrell—Dave & Ansil Collins— Big Three	31%	31%
7.	She's Not Just Another Woman—8th Day— Invictus	28%	28%
8.	Don't Knock My Love—Wilson Pickett—Atlantic	26%	78%
9.	Do You Know What Time It Is—P-Nut Gallery— Buddah	25%	25%
10.	Don't Say You Don't Remember—Beverly Bremers—Scepter	23%	23%
11.	You've Got A Friend—James Taylor—Warner Bros.	22%	22%
12.	Draggin' The Line—Tommy James—Roulette	21%	21%
13.	Done Too Soon—Neil Diamond—Uni	19%	78%
14.	Take Me Home Country Road—John Denver— RCA	17%	17%
15.	Don't Pull You're Love On Me—Hamilton Joe, Frank & Reynolds—Dunhill	15%	97%
16.	Puppet Man—Tom Jones—Parrot	13%	95%
17.	Never Ending Song Of Love—Delaney & Bonnie —Atco	11%	11%
18.	Treat Her Like A Lady—Carly Simon—Elektra	9%	55%
19.	Love Means—Sounds Of Sunshine—Ranwood	7%	13%
20.	You Gotta Have Love In Your Heart—Supremes & 4 Tops—Motown	7%	7%
21.	Mr. Big Stuff—Jean Knight—Stax	7%	7%
22.	Money—Mob—Colossus	6%	6%









# by Paul and Linda McCartney

## Merc Launches Matthews Drive

CHICAGO—A merchandising cam-paign, embodying promotion, publi-city, advertising, graphic sales aids and display items, film and the artist 'live,' is underway at Mercury Records for the launching of Ian Matthews as a solo artist on the Vertigo label. Matthews is currently hitting as the leader of the Matthews Southern Com-fort group ("Woodstock"). Release of an album and single as a solo artist came last week. came last week.

The Mercury campaign, formulated by Lou Simon, senior vice president and marketing director, is extensive. Ad schedules for trade ads have been Ad schedules for trade ads have been set to appear simultaneously around the world along with selected con-sumer ads in the contemporary rock press and a program of cooperative dealer ads in metropolitan papers. Further consumer penetration is planned through heavy concentration of radio spots on late night top forty radio stations beginning in June. Dubs of the new single, "Hearts," were sent in advance of its official release date to radio stations and are being followed by wide-ranging tours undertaken by Mercury's national and regional promotion staff. The single is being presented in a four-color sleeve.

sleeve.

A special 12 x 12 presentation book on two color chrome coat stock has been designed for the release and in-cludes an order form, reprints of clip-pings and other press information, photos and cover slicks. A 20 x 37 twocolor image poster has been made available and will be shipped in bulk quantities to dealers and distributors.

In an unusual move, salemen's samples of the new LP and presenta-tion book will include a copy of the Matthews Southern Comfort Decca album for familiarization and an in-dication of the artist's established sales potential. sales potential.

From the end of May through June a fifteen minute, 16mm color film of Matthews in four segments is being routed to local TV shows for addi-tional exposure. Stations already con-

## Ogden Nash Dies;

Ugden Nash Dies; Wrote Lyrics, Too NEW YORK—Ogden Nash, the witty versifier who died at Johns Hopkins Hospital in Baltimore last week at the age 68, was song lyricist, too. One of his efforts is "Speak Low," part of the score he wrote with Kurt Weill for the 1943 musical hit, "One Touch of Venus." He also collaborated with Vernon Duke in "Two's Company" and the pair had some songs in the Ben Bagley Off-Broadway hit, "The Littlest Review." Nash, born in Rye, New York, died following abdominal surgery in March.

#### Echo Swings With Jingles

With Jingles NEW YORK—Echo Sound Studios in Levittown has been the scene of heavy commercial recording activity in recent weeks. Among the variety of those already completed are com-mercials for E. J. Korvette Home Improvement Service, S. Klein, Har-rows Pools, Adventures Inn, Brights Manor House and Fleet Aid. Nick Balsamo, Echo Sound Studios' presi-dent, also advised that the recently completed stereo mastering facility has been operating at an equally fast clip.

#### Jonathan Edwards Assigned 'Jump'

NEW YORK—Singer song-writer Jonathan Edwards has been signed by Cannon films to do the soundtrack for its soon to be released film "Jump."

Record companies vying for the performer will meet with his pro-ducer-manager Peter Casperson, of Castle Music Productions in Los An-geles next week. At this time, Casper-son hopes to finalize a record deal.

On August 18th, Jonathan Edwards will appear at a special "Writers Night Salute" in Central Park with John Sebastian and John Hartford.

tacted about its availability have indicated an eagerness for early sched-uling dates. 'Rap Tour'

Joining the campaign, Ian Mat-thews will make his first trip to the U. S. for a "rap tour" beginning May U. S. for a "rap tour" beginning May 22 during which he will visit numerous markets for radio and press inter-views. Receptions to acquaint the trade with him are scheduled for New York, Chicago and Los Angeles, Mat-thews will be accompanied throughout the tour by Paul Nelson, publicist in Mercury's New York office.They will be joined in San Francisco and Los Angeles by publicity director, Mike Gormley.

Gormley. The album itself is a double fold package and contains printed lyrics of the largely original material. Extra quantities of the jackets are being distributed for use as a self-standing display unit. The Vertigo label was initiated by

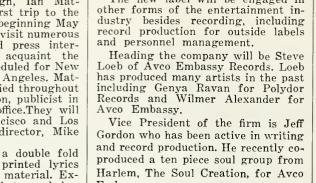
Philips of England approximately a year ago as a separate entity dedicated to contemporary artists and prod-uct. The label is manufactured and distributed in the U. S. by Mercury Record Productions.

NEW YORK—The formation of Truf-fle Records Music Co., Inc. has been announced by the new firm's business manager Alan Silver.

Truffle Co. Formed

The new label will be engaged in other forms of the entertainment inand personnel management.

Gordon who has been active in writing and record production. He recently coproduced a ten piece soul group from Harlem, The Soul Creation, for Avco Embassy.



National distribution and promotion will be handled by Mike Olesko. Mr. Olesko has also been active in writing and production as well as personnel management, as well as script writ-ing for television. He is formerly of Civil Wahr Productions Inc. and is a former Laurie Records artist.







WHAT HAPPENS WHEN NARAS TRUSTEES MEET?-National Trustee WHAT HAPPENS WHEN NARAS TRUSTEES MEET?—National Trustee Johnny Pate compiled this visual report during their recent meeting at the Gene Autry Motel in Palm Springs, California. Shown in photos top to bottom: Chicago's Kenny Soderblom sits in with New York's Jim Lyons, Manny Albam, Will Holt's right shoulder, Father Norman J. O'Connor (making his point) and Brooks Arthur. Bill Williams smokes his cigar as New York's George Simon lines up with Nashville's Bill Denny, Glenn Snoddy, Wesley Rose, Danny Davis and Emily Bradshaw. Chicago's Paul Roewade listens carefully in front of Los Angeles Trustees Voyle Gilmore, George Tipton, Lee Young, Paul Weston, Dave Pell and Jerry Moss. Atlanta's Trustees, Bill Lowery and Wade Pepper, pay strict attention as recording secretary Carolyn Knutson flicks her ashes and Atlanta's Mary Tallent digs the scene.

#### Newley, Bricusse Set New Musical

NEW YORK—Anthony Newley will star in "It's A Funny Old World We Live In—But the World's Not Entire-ly To Blame!" a new musical comedy with book, music and lyrics by Leslie Bricusse and Newley. Hillard Elkins will present the show on Broadway this fall.

this fall. Described simply as "a musical of today," it is the third musical which Bricusse and Newley have written to-gether in which Newley has also starred. Their previous Broadway col-laborations were "Stop The World—I Want To Get Off" and "The Roar Of The Greasepaint—The Smell Of The Crowd." Some of their more popular song hits from these shows include "Who Can I Turn To?", "Gonna Build A Mountain," and "What Kind of Fool Am I?" Am I?

Elkins is one of Broadway's most Elkins is one of Broadway's most active producers, currently present-ing the musical "The Rothschilds," "Oh Calcutta!" and two Ibsen revivals, "A Doll's House" and "Hedda Gab-ler," which stars Claire Bloom. The most recent collaboration of Bricusse and Newley is the soon-to-be-released film "Willie Wonka and The Chocolate Factory." A four week tryout is planned for

A four week tryout is planned for Philadelphia before "It's A Funny Old World We Live In—But the World's Not Entirely To Blame" makes its Broadway bow Nov. 19.

#### **Bobby Gregory Dies**

NEW YORK—Bobby Gregory, writer of over 750 published songs including "Little Darlin", "Am I Dreaming?", "Sunny Side of the Mountain" and "Lone Star Lullaby", died last week (13) at the Baptist Hospital in Nash-ville after a long illness

"Lone Star Lullaby", died last week (13) at the Baptist Hospital in Nash-ville, after a long illness. Born in Staunton, Virginia on April 24, 1900, Gregory moved to Nevada with his family when he was 13. There he worked on a large cattle ranch, and this inspired his many songs about mountains and cowboys. After a career as cowboy, lumberjack, sailor and vaudeville trouper, he became ac-cordion player and leader of his own band, "The Cactus Cowboys". With his band he appeared for four seasons on the rodeo circuit with Roy Rogers, Gene Autry, Smiley Burnette, Red River Dave and "The Lone Ranger". Gregory made many recordings and worked in two motion pictures, "The Viking" and "Pagliacci" and, in 1940, he became a member of the American Society of Composers, Authors and Publishers (ASCAP).

#### Heider/Record Plant Session On E. Coast

Session On E. Coast NEW YORK—The Wally Heider/ East Coast Record Plant mobile re-cording truck has completed its first date, a two day remote session for The James Gang for ABC Records. After recording the group at the South Orange Marina in South Orange, N.J. on Friday night, May 14 and at Carnegie Hall on Saturday eve. (15), the tapes were rushed to the Record Plant studios and remixed on Sunday. Producer Bill Szymcyzk returned to the West Coast with a completely mixed album last Monday (17). (17).

(17). The Wally Heider/Record Plant Truck was designed by Tom Hidley, head of the Record Plant R&D Divi-sion. The truck features dual MM100 16 track machines, 24 input console and equalized monitors. This com-patible design makes post production of remote tapes cut by the truck a faster and simpler job.

## **Event Signs**

**EVent Signs Mancini & Fox** NEW YORK — Musicians-singers-songwriters Mancini and Fox have been signed to an exclusive recording pact by Event Records. Initial release by the self-contained duo will be an album in mid-June, produced by Mike Lewis and Stu Weiner. Polydor Rec-ords. national distributor for Event, is planning a full-scale promo cam-paign in conjunction with the release of the album.

# 2 Hit Singles

BILL MEDLEY "Swing Low, Sweet Chariot" PAA 0089 BOB MOLINE "Where Am I Going Today?" PAA 0090

# All From One Strong Album

The Original Soundtrack from American International Pictures'





A Top Hat Production on Paramount Records PAS 6005

> MUSIC COMPOSED AND PRODUCED BY HARLEY HATCHER FOR HOME GROWN MUSIC



**Available on Ampex Tapes** 



## **RCA Stages Special Summer Program** For Camden And Variety 8 Catalogs

NEW YORK - RCA Records is launching a major sales program through the summer covering Camden

through the summer covering Camden Stereo 8 cartridge tapes and Victor 'Variety 8' cartridges. Ed Welker, manager of recorded tape merchandising, said the cam-paign will feature special distributor incentives backed by extensive local advantagement

incentives backed by extensive local advertising support. To spearhead the push RCA Records is releasing 30 Camden Stereo 8 cartridges of the top selling Camden records, and 10 new Victor 'Variety 8' cartridges featuring the top selling Victor recording artists. All catalog Camden single cartridges are included in the campaign as is the entire catalog of 'Variety 8' titles. The cartridges carry "Special Value" end stickers to highlight mer-chandise on shelves, and additional "Special Value" tabs are available to cover field stocks of earlier Camden Stereo 8 and Victor 'Variety 8' cart-ridges.

ridges.

ridges. Local advertising and promotion kits featuring ad mats and minnies are included as are streamers and 'Shelf Talkers.' The 30 new Camden cartridges are: "The Original Recordings by Glenn Miller and His Orchestra"; "Just a Closer Walk With Thee," from the Blackwood Brothers; Porter

#### John Nevin Voted Zenith President

CHICAGO — John J. Nevin has been elected president and chief operating officer of Zenith Radio Corp., Joseph S. Wright, chairman of the board and chief executive officer, announced last Wednesday (19), that Nevin was also elected a director of Zenith. He had been vice president for marketing on Ford's corporate staff since 1969 and served as a member of Ford Motors' corporate operating policy and prod-uct committees.

The new Zenith president held a number of other top level executive posts in financial, product planning, marketing and general management during his 17 years at Ford.

#### Ampex Sets July Dates To Market New Length Cassette & 8-Tr. Blanks

REDWOOD CITY — Ampex will be marketing a new 90-minute version of its 362 Series extended frequency blank cassette beginning in July. Ampex presently offers only a 60-minute cassette in its premium series of blank audio tane

minute cassette in its premium series of blank audio tape. Jim Lantz, sales manager for con-sumer products with Ampex magnetic tape division, said the C-90 was de-veloped to broaden Ampex participa-tion in the growing market for prem-ium cassettes. The 362 Series tape has a virtually flat frequency response at a virtually flat frequency response at up to 10,000 cycles to enable use of the full recording range of stereo cassette equipment.

Suggested list price for the 362-90 is \$3.95. Price of the 362-60 is \$2.95.

#### New 8-Tr. Blank

A new 40-minute version of its blank 8-track audio cartridge for con-sumer recording and playback will also be marketed by Ampex in Julv. Ampex presently offers blank 8-track audio cartridges in 64-minute and 80-minute configurations. All three configurations use Lear cart-ridge design

ridge design. Due to be demonstrated at CES. ridge design. Due to be demonstrated at CES. the 40-minute tane broadens the Am-pex line to include Ampex profes-sional quality tane at a suggested list price for the 40-minute version at \$2.50: the 64-minute version, \$2.95 and the 80-minute at \$3.25. y 8 Catalogs Wagoner's "Green, Green Grass of Home"; "The One and Only Waylon Jennings"; "Henry Mancini Plays Mancini and Other Composers"; "Comie in the Country" with Connie Smith; "The Distinctive Piano Style of Floyd Cramer"; "Music From Nashville, My Home" by Chet Atkins; "22 All-Time Organ Favorites" by Bob Ralston; "Have I Told You Lately That I Love You?" Jim Reeves; "Oh Happy Day," the Black-wood Brothers Quartet; "Country Girls"; "The Country Ramblers Sing "Cattle Call' and Other Songs"; "Columbus Stockade Blues," Willie Nelson; "Sheltered in the Arms of God," the Blackwood Brothers Quar-tet; "A Legend in My Time," Dottie West; "I'm a Long Way from Home," Bobby Bare; "The Country Ramblers"; "Early Morning Rain." George Hamilton, IV; "Relaxin' With Chet" Atkins; "That's How Much I Love You," Eddy Arnold; "More Eddy Arnold"; "According to My Heart," Jim Reeves; "Chet Atkins and His Guitar"; "A Satisfied Mind," Porter Wagoner; "Good 'n' Country," Jim Reeves; "Eddy's Songs," Eddy Arnold; "The Great Glenn Miller and His Orchestra"; "I'm Throwing Rice," Eddy Arnold; "Door of Dreams," Perry Como, and "The One and Only Hank Snow." "Variety 8' cartridges include an-thologies with selections by many of RCA Records' top selling artists. **Rubenstein Is VP** 

#### Rubenstein Is VP Of B&H Marketing

**Ut B&H Marketing** IRVINE, CALIF. — Sasch Ruben-stein has been named vice president of marketing with Bell & Howell magnetic tape. Formerly in charge of the stereotabe division, Rubenstein will continue in charge of the unit while adding responsibility for all B&H magnetic tape products: indus-trial tape, package goods, private label and precision tape. Rubenstein joined the firm in 1968 and has a background of 17 years in music sales promotion, marketing and distribution. Jack Kane, vice president for the

Jack Kane, vice president for the Jack Kane, vice president for the consumer products division, said that the appointment "is one of the first moves to aim Bell & Howell into a new and more aggressive direction. Like many of the firms in the tape industry, we had our problems last year, but we're stronger now, having endured the severe industry economic downturn in 1970." Kane added that the days of over optimistic forecast-ing are past; that the industry is now basing projections on more realistic basing projections on more realistic assessments of the market; and that these realistic figures indicate a firm growth potential for magnetic tape products while putting an end to fantasies of overnight prosperity.

#### **3 Topics Planned** At VPA Tues. Meet

NEW YORK — This Tuesday's meet-ing of the Videotape Production Assoc. is slated to deal with three topics. Convening at 6:15 pm, at the Ad Club of N.Y., the VPA meeting is to see a demonstration of the Akai 4" black/white videotape recorder; hear a talk on film-from-tape using the new EBR process by Bob Fine, president of Reeves Production Serv-ices; and receive a renort on network relations from Al Markim, vp of Tele-tronics and the Committee on Net-work Relations. The committee will also, at that

work Relations. The committee will also, at that time. distribute a one-page guide for distributing tape to networks. This preparation is expected to have re-ceived approval from the three net-works at the time of the meeting.



#### Clark To Continue As 'Hee Haw' Host

HOLLYWOOD — Roy Clark has been signed to continue as star of "Hee Haw," the country music television series to be presented in the fall via

series to be presented in the fail via syndication. New segments will be taped in Nashville beginning June 7, and others from the cast that performed for two seasons over the CBS-TV net-work also are scheduled to be on hand. The entertainer word the year's

The entertainer, voted the best on hand. The entertainer, voted the year's top country comedy artist by both the Country Music Association and Academy of Country & Western Music, made guest appearances on a pair of TV specials this month. He flew to London for the Val Doonican Show over BBC-TV, to mark his first European television performance. Earlier, Clark joined Eddy Arnold and Marty Robbins on the "Sound, America" special. He's also set to appear in concert at Civic Auditorium in Knoxville, Tenn., on June 4, but otherwise will devote that month to "Hee Haw" activities.

## WMCA Signs Marks

**For Two Specials** NEW YORK — WMCA has signed author J. Marks (Rock and Other Four Letter Words) to produce and narrate a pair of youth-oriented spe-cials to be aired in June. The first, concerning young filmmakers, is set for broadcast June 7. The second, centering on interviews Marks did with the late Janis Joplin, will be aired June 19.

#### Full Frost Stanza For Melba Moore

CHICAGO - Melba Moore will appear as the only guest artist on a seg-ment of the Group W David Frost Show. The ninety minute taping of the Mercury artist took place this week and the show will be aired June 10

week and the snow will be alled state 10. Miss Moore sang ten songs on the program, many of them from her Mercury albums, "Melba," "Look What You're Doing To The Man," and "Naked Carmen." She also discussed various aspects of her career with the talk show host.



HAND OF PROVIDENCE—Bobby Sherman, visiting Providence, R.I. for a concert sponsored by WPRO, was greeted backstage by Andy Jackson, airtime personality at the station. Metromedia artist's newest single, "The Drum," is currently riding the chart. chart.

#### Garner Is Featured **On New Jazz Series**

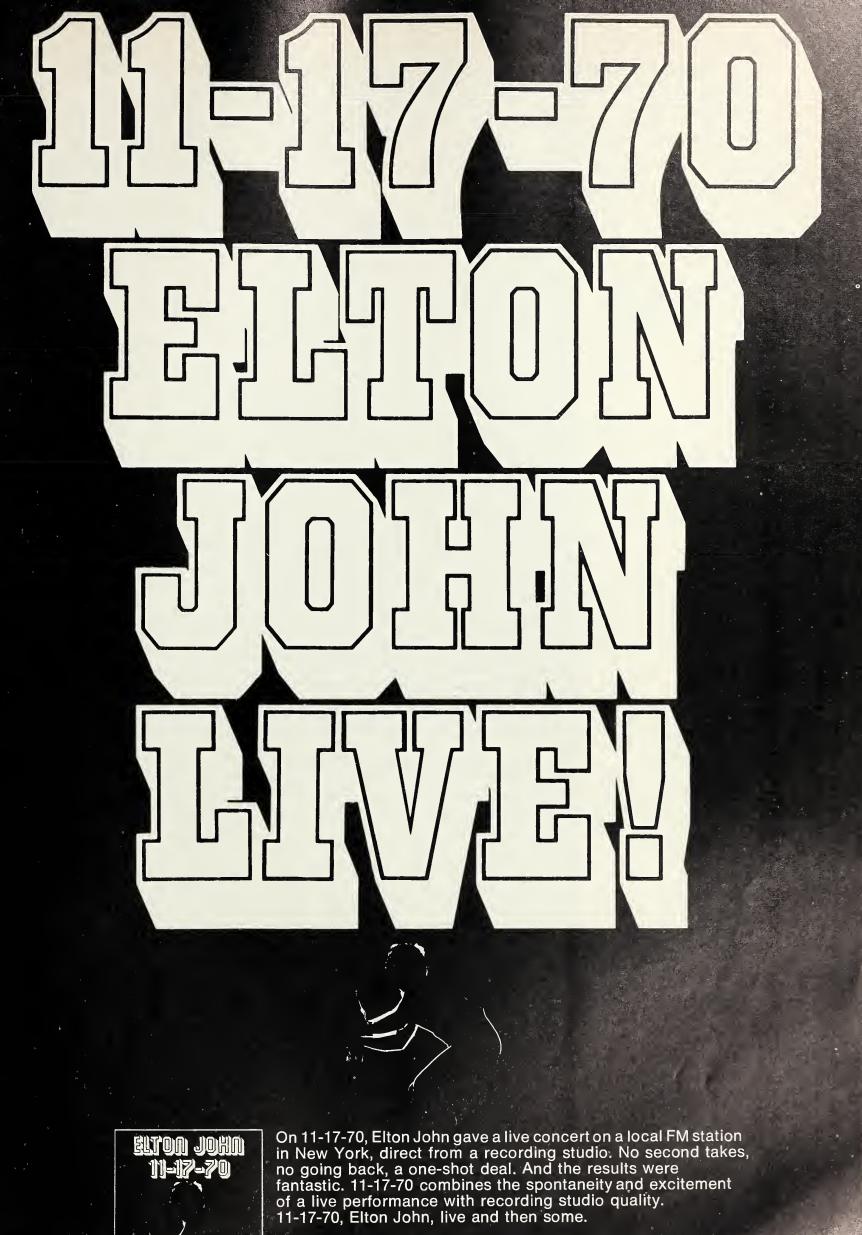
NEW YORK — Pianist Erroll Garner is featured in the kickoff segment of a ten part series on the Educational Network, May 26 at 8:30 p.m., EDT. Titled "Just Jazz," the series was produced in Chicago and shows Gar-ner in a series of improvised perform-ances, accompanied by his augmented rhythm section.

#### Shake-up At WASH; **3** Are Appointed

**3** Are Appointed WASHINGTON — In a move de-signed to redirect the sales efforts of WASH, the Metromedia outlet here, Michael Heimberg, former research director for Post-Newsweek Stations, has been named to the newly-created position of media director, and B. Thomas Hoyt was appointed general sales mgr. and Skip Tash local sales mgr. In his new post, Heimberg will work with an all new computerized station analysis system called Metro-line in helping local agencies and ad-vertisers plan, budget and evaluate their Washington radio expenditures.



BRENDA STAR—Highlighting the evening's entertainment at the WIBG-Philadelphia Radio Spring Vacation Contest was the appearance of Brenda & The Tabulations. Shown left to right, Ron DiMarino, promotion, Universal Dist.; Larry Cohen, national sales and promotion, Jamie/Guyden Dist. Corp.; WIBG jock Frank Kingston Smith; Bob Gross, station's musical dir.; Brenda Payton of the group; Bill Gardner, airtime personality; and Jack Reynolds, former program dir. of WIBG and now general mgr. of WWTC-Minneapolis. Brenda's latest single, "Tip Of My Tongue," on the Top & Bottom label, moved up this week to number 14 on the chart.



#93105

11-17-70, Elton John, live and then some. Elton John, another member of the MCA Sound Conspiracy. UNI Records and Tapes <sup>©</sup> MCA Records, Inc. 1971

#### **New Additions To Radio Playlists Secondary Markets**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WLAV—Grand Rapids Church Bells—Dusk—Bell A Momma—Ray Stevens—Barnaby Hot Love—T—Rex—Reprise Chicago—Graham Nash—Atlantic

WIRL—Peoria Signs—5 Man Elec Band—Lionel Money—Bob—Colossus I Found Someone Of My Own—Free

Movement—Decca Don't Say You Don't Renember—Beverly Bremers—Scepter Sounds Of Silence—Peaches & Herb—Columbia

WHLO—Akron She's Just Not—8th Day—Invictus House On Pooh—Nitty Gritty—Liberty Superstar—Murray Head—Decca And When She Smiles—Wild Weeds—Vanguard Here Comes That Rainy—Fortunes—Capitol Life—Elvis Presley—RCA Get It On—Chase—Epic Sooner Or Later—Grass Roots—Dunhill

WCOL—Columbus Church Bells—Dusk—Bell The City—John Denver—RCA Don't Knock—Wilson Pickett—Atlantic Get It On—Chase—Epic Sooner Or Later—Grass Roots—Dunhill LP: Ram—Paul McCartney—Apple

#### Atlanta To Schedule 'Tops Of The Pops'

**'Tops Of The Pops'** ATLANTA — Plans for Atlanta Tops of the Pops, a concert to benefit the educational projects of the Atlanta Chapter of the National Academy of Recording Arts and Sciences (NARAS) and the Atlanta Symphony Orchestra (ASO) were announced jointly by both organizations. A project of Atlanta NARAS chap-ter and the ASO Women's Associa-tion's DeKalb County Committee, the concert is scheduled for 8:30 p.m., Monday, June 14, at the Civic Center Auditorium, and will feature a number of the country's top pop recording artists and groups. artists and groups.

The concert is unique in Atlanta, combining the efforts of two diverse phases of the music world, the classics and pop. Proceeds from Atlanta Tops of the Pops will be shared equally by the Symphony and NARAS to further the educational efforts of both organi-rations. zations.

zations. The Atlanta Chapter of NARAS currently is building the first compre-hensive music library in this country in conjunction with the Atlanta Pub-lic Library System, placing over 30 albums a month in the library. The local chapter is also presently pro-posing to bring the NARAS Institute for Creative Development and Train-ing to Atlanta this summer for a one-week seminar, and has established a policy of granting scholarships an-nually to students in general music fields. fields.

fields. The Women's Association, repre-sented by the DeKalb County Com-mittee in this project, has been a full-time partner with the Symphony since 1949, and is a member of the Amer-ican Symphony Orchestra League and the Women's Association for Sym-phony Orchestras. The many educa-tional projects which the Atlanta Tops of the Pops will benefit include the Symphony's programs to bring music to the public schools in the metropolitan Atlanta area.

WDRC—Hartford Never Can Say—Issac Hayes—Enterprise Done Too Soon—Neil Diamond—Uni Funky Nassau—Beginning Of End—Alston Don't Knock My Love—Wilson Pickett—Atlantic Sooner Or Later—Grass Roots—Dunhill You've Got A Friend—James Taylor—WB LP's: Ram—Paul McCartney—Apple Call Me Up—Van Morrison—WB Caught In A Dream—Alice Cooper—WB WLEE—Richmond Get It On—Chase—Epic Mr. Big Stuff—Jean Knight—Stax What You See Is Stoney & Mearloat—Rare Earth Draggin' A Line—Tommy James—Roulette LP: Ram-Paul McCartney-Apple

WBBQ—Augusta Double Barrel—David & Ansil Collins—Big

Tree Walk Away—James Gang—ABC You've Got A Friend—James Taylor—WB If Not For You—Olivia Newton John—Uni

#### -Wichita **KEYN-**

Puppet Man—Tom Jones—Parrot Never Can Say—Issac Hayes—Enterprise Och Poo—Ike & Tina—Liberty Don't Say You Don't—Beverly Bremers—

Don't Say You Don t-bowen, Element Scepter Money-Mob-Colossus Get It On-Chase-Epic LP Cuts: We Are Pillows-Ides Of March-WB In The Morning-Bee Gees-Atco Frozen Man-Third World-RCA And I Love Her-Detroit Emeralds-Westbound

WING—Dayton If Not For You—Olivia Newton John—Uni Light Sings—5th Dimension—Bell Life—Elvis Presley—RCA Funky Nassau—Beginning Of End—Alston 13 Questions—Seatrain—Capitol Here Comes That Rainy—Fortunes—Capitol She's Just Not Another—8th Day—Invictus Puppet Man—Tom Jones—Parrot

#### WSGN—Birmingham

Cry Baby—Janis Joplin—Columbia She's Just Not—8th Day—Invictus Don't Pull Your Love—Hamilton Joe, Frank— Dunhill Done Too Soon—Neil Diamond—Uni Get It On—Chase—Epic

WKIK—Raleigh Done Too Soon—Neil Diamond—Uni Don't Knock My Love—Wilson Pickett—Atlantic Never Ending Song—Delaney & Bonnie—Atco Tips Of My Tongue—Brenda & Tabs—Top & Pottom Bottom

Love Means-Sounds Of Sunshine-Ranwood

KIOA—Des Moines Don't Pull Your Love—Hamilton Joe, Frank—

Dunhill

Never Can Say—Issac Hayes—Enterprise Don't Say You Don't Remember—Beverly Bremers—Scepter

WPRO—Providence Puppet Man—Tom Jones—Parrot If Not For You—Olivia Newton John—Uni Sooner Or Later—Grass Roots—Dunhill I Don't Wanna Do Wrong—Gladys Knight—

Soul Double Barrel-David & Ansil Collins-Big

Tree Caught In A Dream-Alice Cooper-WB

KLEO-Wichita Don't Pull Your Love-Hamilton Joe, Frank-Dunhill

Double Lovin'—Osmond Bros.—MGM House On Pooh—Nitty Gritty—Liberty Signs—5 Man Electric Band—Lionel

WPOP—Hartford Never Can Say Goodbye—Issac Hayes—

Never Can Say Goodbye—Issac Hayes— Enterprise Love Means—Sounds Of Sunshine—Ranwood I Know I'm In Love—Chee & Peppy—Buddah She's Not Just—8th Day—Invictus Sooner Or Later—Grass Roots—Dunhill And When She Smiles—Wild Weeds—Vanguard You've Got A Friend—James Taylor—WB I've Found Someone—Free Movement—Decca Don't Say You Don't—Beverly/Bremers— Scepter Scepter



1

# CashBox LOOKING AHEAD

- AJAX LIQUOR STORE (Meadowlark—ASCAP) Hudson & Landry—Dore 855
- LOVE SONG (Razzle Dazzle—BMI) The Vogues—Bell 991 2
- HANGING ON (TO) A MEMORY (Gold Forever—BMI) Chairmen of the Board—Invictus 9089 3
- WHEN MY LOVE HAND COMES DOWN (Jobete—BMI) David and Jimmy Ruffin—Soul 35082 4
- 5 DOUBLE BARRELL (Interglobal-BMI) Dave & Ansil Collins-Big Tree 115
- YOU GOTTA HAVE LOVE IN 6
- YOUR HEART (Jobete-BMI) Supremes & Four Tops-Motown 1181 THE SOUND OF SILENCE (Charing Cross-BMI) Peaches & Herb-Columbia 45386 7
- STOP YOU'RE CRYIN' (Mable—Lawton—BMI) Chocolate Syrup—AVCO Embassy 4567 8
- MATTHEW AND SON (Cat Music-ASCAP) Cat Stevens-Deram 7505 9
- JUMPIN' JACK FLASH 10 (ABKCO—BMI) Johnny Winter—Columbia 45368
- SOMETHING OLD, SOMETHING NEW Fantastics—Bell 9777 11
- YOU'RE THE REASON WHY 12
- DO WHAT YOU GOTTA DO (Rivers—BMI) Roberta Flack—Atlantic 2785 13
- SUNSHINE 14 (Gold Forever—BMI) Flaming Ember—Hot Wax 7103
- 15 BRAND NEW ME (Assorted/Parabut—BMI) Aretha Franklin—Atlantic 2796
- MANDRILL (Intersong, USA—ASCAP) Mandrill—Polydor 14070 16

#### Vital Statistics

#72\* YOU'VE GOT A FRIEND (4:29) James Taylor-Warner Bros, 7498 4000 Warner Bivd. Burbank Cal. PROD: Peter Asher c/o Warner Bros. PUB: Screen Gems/Columbia BMI 711 5th Ave NYC. WRITER: Carole King FLIP: You Can Close Your Eyes

#75\* SOONER OR LATER (2:37) Grass Roots-Dunhill 4279 B255 Bev Blvd L.A. Cal. PROD: Steve Barri c/o A&M PUB: Gary Zeckley/Paris Bros. BMI 9944 Robins Dr Bev Hills Cal. WRITERS: G. Zeckley-M. Bottler-E. Paris-A. Paris-T. McNamara ARR: Grass Roots FLIP: I Can Turn Off The Rain

#81\* BRING THE BOYS HOME (3:08) Freda Payne-Invictus 9092 2601 Cadillac Towers Det Mich. PROD: Greg Perry c/o Invictus PUB: Goldforever BMI c/o Invictus WRITERS: G. Perry-A, Bond-G. Johnson FLIP: I Shall Not Be Moved

#82\* CHICAGO (2:05) Graham Nash-Atlantic 2804 IB41 Bway NYC. PROD: G. Nash c/o Atlantic PUB: Giving Room BMI 55 Liberty St. NYC. WRITER: G. Nash FLIP: Simple Man

#84\* BEEN TOO LONG ON THE ROAD (3:59) Mark Lindsay-Columbia 45385 51 W 52 St NYC. PROD: Jerry Fuller c/o Columbia PUB: Screen Gems/Columbia BMI 711 5th Ave NYC. WRITER: D. Gates ARR: John Di Andrea FLIP: All I Really See Is You

#91\* GET IT ON (2:57) Chase-Epic 1073B 51 W 52 St NYC. PROD: Frank Rand-Bob Destocki c/o Epic PUB: Cha-Bil ASCAP IB5 N Wabash Chi III WRITERS: B. Chase-T. Richards ARR: Bil Chase FLIP: River

#92\* I Hear Those Church Bells Ringing (2:59) Dusk-Bell 990 1776 Bway NYC. PROD: The Tokens & Dave Appell (3 Dimensions Mat ) PROD: The Tokens & Dave Appell (3 Dim Mgt.) 1697 Bway, NYC. PUB: Pocket Full of Tunes/Saturday BMI # E 54 St, NYC. WRITERS: 1, Levine-L. Brown ARR: Hank Medress FLIP: I Cannot See To See You

#### 17

- 18
- RINGS (Unart-BMI) Cymarron-Entrance 7500 STOP, LOOK, LISTEN (TO YOUR HEART) (Bellboy/Assorted-BMI) The Stylistics-Avco-Embassy 4572 OVER AND OVER (Nickel Shoe-BMI) Delfonics-Philly Groove 166 I NEED SOMEONE Z. Z. Hill-Kent 4547 YOUBL LOVE IS SO DOCCON 19
- 20
- YOUR LOVE IS SO DOGGONE 21 GOOD (Wally Roker----BMI) Whispers---Janus 150
- FOLLOW ME 22
- (Cherry Lane—ASCAP) Mary Travers—W. B. 7481 TEN AND TWO 23
- (Grits—ASCAP) Gene & Jerry—Mercury 73195 24
- THEN YOU WALK IN (100 Oaks—BMI) Sammi Smith—Mega 615-0026 CREEPIN' AWAY 25 (Williams-BMI) Swamp Dogg-Elektra 45721
- LOVE'S MADE A FOOL OF YOU (Nor Va Jak-BMI) Cochise-United Artists 7362 26
- I ONLY WANT TO SAY (Leeds-ASCAP) Jose Feliciano-RCA 0476 27
- CALIFORNIA EARTHQUAKE (Great Honesty—BMI) Norman Greenbaum—Reprise 1008 28
- SOMETIMES IT'S GOT TO 29
- RAIN (Cotillion—BMI, Walden—ASCAP) Jackie Moore—Atlantic 2798 WE'RE ALL GOIN' HOME (Heiress-BMI) Bobby Bloom-MGM 14246 30
- IF NOT FOR YOU (Big Sky-ASCAP) Olivia Newton-John-Uni 55281 31
- THAT'S HOW IT FEELS 32 (Gambi—BMI) Moments—Stang 5024

#73\* MR. BIG STUUFF (2:27) Jean Knight-Stax 008B 926 E McLemore Memphis Tenn. PROD: Wardell Quezerque c/o Stax PUUB: Malasco BMI P.O. Box 1552 Jackson Miss. WRITERS: Joe Broussard-Ralph Williams-Carroll Washington Mashington ARR: W. Quezerque FLIP: Why I Keep Living These Memories

#95\* NEVER ENDING SONG OF LOVE (2:42) Delaney & Bonnie-Arco &804 IB41 Bway, NYC. PROD: Delaney for Delbon c/o Arco PUB: Metric BMI 729 7th Ave, NYC. WRITER: Bramlett ARR: Delaney for Delbon FLIP: Don't Deceive Me

#76\* DON'T SAY YOU DON'T REMEMBER (3:13) Beverly Bremers-Scepter 12315 254 W 54 St NYC. PROD: Victrix c/o Scepter PUB: Sunbeam BMI 1700 Bway NYC. WRITER: Miller-Levitt ARR: Charlie Callelo FLIP: Get Smart Girl

#97\* YOU'VE GOT A FRIEND (3:20) Roberta Flack-Donny Hathaway-Atlantic 2808 1841 Bway, NYC. PROD: Joel Dorn-Arif Mardin c/o Atlantic PUB: Screen Gems/Columbia BMI 711 5th Ave, NYC. WRITER: Carole Kine FLIP: Gone Away

#78\* 1'VE FOUND SOMETHING OF MY OWN (3:45) Free Movement-Decca 32BIB 445 Park Ave, NYC. PROD: Joe Porter c/o Decca L.A. Cal. PUB: Mango BMI 6430 Sunset Bivd L.A. Cal. RUn-A-Muck BMI 5611 Melrose Ave L.A. Cal. WRITER: Frank F Robinson ARR: J. Haskell-O. Martian FLIP: I Can't Convince My Heart

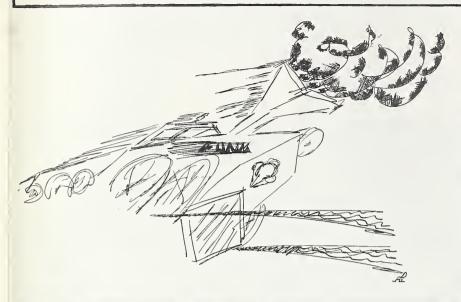
#99\* BROWNSVILLE (2:25) Joy Of Cooking-Capitol 3075 1750 N Vine L.A. Cal. PROD: John Paladino c/o Capitol PUUB: Red Shoes ASCAP P.O. Box 3233 Berkeley Cal. WRITERS: F. Lewis-T. Brown-T. Garthwaite FLIP: Only Time Will Tell Me

#100\* LOVE MEANS (You Never Have To Say You're Sorry) (2:39) Sounds Of Silence-Ranwood B96 9034 Sunset Blvd L.A. Cal. PROD: Randy Wood-Wilder Bros. c/o Ranwood PUB: Bon-Ton BMI 10441 Santa Monica Blvd L.A. Cal. WRITER: Warner Wilder FLIP: Linda, The Untouchable

# ARBINA live at fillmore west

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# insight&sound







NEW YORK-GRAND FUNK RAILROAD: THEY CAME TO SEE (AND LEFT BLIND) part two. Concluding the Terry Knight interview with Cash Box's Kenny Kerner. C.B. With all the power that Mark has based on his popularity as a rock

star, if he did say that I'm sure the kids would listen! T.K.: But he wouldn't. Mark already said, 'Non Violent.'

The power that Mark has now is like the power that Lennon and Mc-C.B. Cartney had. Everything they did was publicized, and the kids followed along.

T.K.: But that's the disgrace. That's the lack of responsible journalism we've been getting. If the cat merits the press hearing what he's got to say, for Christ sake, give him the courtesy of being there to hear it. I could have given you a press release telling you they would play Shea Stadium. I didn't ask you to come to our grounds. I didn't call a press conference in the middle of Shea Stadium. You cats would have shit in your pants if you had to sit in the middle of OUR people and talk to Grand Funk in OUR ball park--but WE came to YOU. This conference was a hostile environment for them. It's not their thing.

C.B. Why do you keep using those words? OUR people. YOUR people. Brothers. Sisters. That's such garbage. For the last hour you've been telling me that you and the group want change, and the very minute you start separating people. YOUR people, OUR people. How can you bring everybody together if you first separate them?

T.K.: Well I'll tell you something, man-if you think that Richard Nixon is part of OUR people-you're full of shit. If you think that Spiro Agnew is part of OUR people-you're full of shit too. Now if you can't separate those two individuals, then there's something wrong with you.

C.B.: Separate those two individuals from what?

T.K.: From what? You can begin by separating them from me! What THEY stand for and what the kids at Shea stand for are two different things. You've got to separate where separation is due. You can't fight a fuckin battle without knowing where the battle line is. What you're talking about is what THEY'RE doing in Vietnam. You've got to define. I didn't make up the word. Jagger used it—he didn't make it up. It's a word. I would love to be your BROTHER—can you dig that? I would really love to be your BROTHER! Let's talk, man-let's communicate. Hey, you were one sixth of a great start at the press conference. You made an effort to come. BROTHERS and SISTERS isn't bull shit, Kenny, it's not. Maybe sometime as a representative of the press you'll be able to go with Grand Funk, and you'll hear it- 'how do you feel, BROTHER?' And he means it! If this desk is the only thing that separates us-physically-then I wouldn't be self conscious about walking over and putting my arms around you, man. I was self conscious at one time, but I gotta tell you the truth-Mark and Donnie freaked me out one night back stage at Madison Square Garden. I was never embraced by a grown man. I've got a 15 year old brother that I kiss. I'm not ashamed of that! He's my blood brother, but he's my BROTHER, too, my little brother. I would cry for HIM the same as I would cry for YOU. And that's what Mark cries for. And he does cry. He DOES cry.

**C.B.** I understand why you want the separation, but I think it's self defeating. The reason for the Beatles great popularity was that they had universal appeal. They appealed as much to a six year old as they did to a forty year old. Grand Funk is coming on to the music scene and saying that THESE people are the ones we're playing for. THESE people here, are the ones we're concerned with. THESE are OUR people. The Beatles came on and appealed to everybody, so everybody listened. The Beatles didn't separate. Grand Funk is taking THEIR people out of the entire population and catering exclusively to them.

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HOLLYWOOD—GOOD GOSH Bobby Gosh combs his head with a Norelco and some say that the wisp of FuManchu moustache on his young face makes him look like a Mongol chieftan. He has been writing songs for about a dozen years, with guys like Sammy Cahn, Paul Anka, Maurice Gimbel and, in '69, decided to go it on his own as a singer. His first Ip on Polydor was released a couple of weeks ago.

"There's a lot of people in the same boat as me—they have an album and they're trying to promote themselves as entertainers and they need exposure. First of all there aren't enough rooms. And the rooms want a James Taylor or a Carol King. And the way they get them is by tying them up in options . . . this is universal, it's been going on and will continue. But there's a big gap. When you're a nobody you may have to play the room for nothingless . . . I wanted to play a major club in L.A., was willing to play it for scale to be heard. Yet my agent told me scale was 250—O.K. But I would have to kick it all back to the club owner."

"I know an act-I won't mention names-with seven or eight guys and they've got a chart record. And they're playing right now for, like zero, and it costs a fortune to move them 'cross country . . . like Bill Graham says—the superstars get \$50,000 or more a week and the other act in the group might be playing at the Filmore West for twelve dollars and forty cents. What do you do about it?

"I played with Three Dog Nite and Steppenwolf for \$750 a night. We did a concert in Kentucky, brought along a bass player and guitarist and drummer. It cost me approximately \$1000 to play that one night . . . I'm not complaining. I was glad to have that exposure before 16,000 people. But if they can pay an act \$30,000 and a promoter, at \$5 a ticket, sold 16,000 seats, he took in roughly \$90,000—right? The difference between paying me \$750 or \$1250 is nothing to him. But the difference to me is breaking even or buying a new suit."

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GFR Bobby Gosh Linda, Paul and family; Beatles

# Karen Dalton... her album... "In My Own Time"



# insight&sound

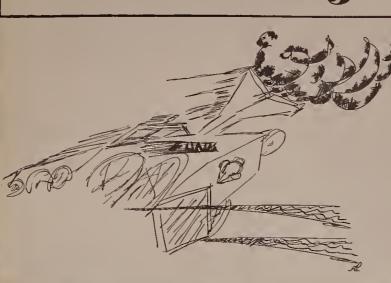


Side One **1. RESPECT** (By Olis Redding, East/Memphis-Time-Redwal, BML) 2. LOVE THE ONE YOU'RE WITH (By Stephen Stills; Goldhill, BML) 3. BRIDGE OVER TROUBLED WATER (By Paul Simon; Charing Cross, BML) **4. ELEANOR RIGBY** (By John Lennon & Paul McCariney; Maclen, BML) 5. MAKE IT WITH YOU (By David Gales; Screen Genis-Columhia, BML) 6. DON'T PLAY THAT SONG (By Belly Nelson & Ahmel Ertegan; Progressive, BML)

Side Two 1. DR. FEELGOOD (By Aretha Franklin & Ted White; 14th Hour-Pronto; BML) 2. SPIRIT IN THE DARK (By Aretha Franklin; Pundit, BML) 3. SPIRIT IN THE DARK (Reprise with Ray Charles) (By Aretha Franklin, Pundit, BML) 4. REACH OUT AND TOUCH (Somebody's Hand) (By Nickolas Ashford & Valerie Simpson; Jobete, BML)



On Atlantic Records & Tapes (Tapes Distributed by Ampex)







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Cash Box - May 29, 1971

20

#### **2 Italian Film Scores Go To** E. B. Marks Music

NEW YORK—Movie scores of two new Italian films, Fellini's "The Clowns" and Salerno's "The Anony-mous Venetian", have been acquired by Edward B. Marks Music Corp. from C.A.M. Rome. The 'Venetian' score is by Stelvio Cipriani, who wrote the score for the movie "A Stranger Returns", from which its theme "A Man, A Horse, and A Gun" became a hit via Henry Mancini's recording. The original soundtrack album is

Mancini's recording. The original soundtrack album is being released in U.S. by United Art-ists and the film by Allied Artists. Its main theme "To Be The One You Love" with words by Norman Newell, who wrote "More", has already been recorded by Paul Mauriat (Philips), Phil Brito (Jerida) and Des O'Connor in England. in England. Columbia Records has

secured Columbia Records has secured "Clowns" for release in this country. The music is by Nino Rota, Fellini's close collaborator who has written mu-sic for most of his films including "8-½", also published by Marks Music. "The Clowns" will have its American premiere on June 14 at Lincoln Art Theatre.

#### B'nai B'rith Sets **First Golf Tourney**

**FIRST GOIT LOURNEY** NEW YORK—The Music and Per-forming Arts Lodge of the B'nai B'rith has set June 24th as the date for their 1st Annual Golf Tourna-ment. The event will take place at the Hudson Hills Golf Club near Ossining, New York. The day is being staged by Dick Manning and will feature a Shot-gun Tournament with foursomes kick-ing off at 9:40 after coffee at 9:00 A.M. Prizes will be awarded to low net, hole-in-one, low gross and nearestnet, hole-in-one, low gross and nearest-the-pin winners.

the pin winners. Any one interested in attending should send check for \$27.50 made out to Music And Performing Arts Lodge, B'nai B'rith to Dick Manning at 140 East 56th St., N.Y.C. The check will cover total expenses for the day. For those not playing golf, the fee is \$15.

#### Schultz Joins IFA

NEW YORK — Sheldon Schultz, the entertainment booker for the Wal-dorf-Astoria's Empire Room since 1969, has resigned to accept an appointment in the personal appearance department of International Famous Agency, Inc. His new pact with IFA also dissolves his personal manage-ment business that includes a stable of talent including Ed Ames, Leon Bibb and Charlie Manna.





WHITE, SMITH & BROWN: Not a new singing group, but the powers behind Warner Bros. new progressive soul group, Earth, Wind & Fire, recently cele-brated the group's successful tour at a party hosted by Jim Brown (far right). Between EW&F leader Maurice White and Brown is Warner exec vice presi-dent Joe Smith. "Love Is Life" is the group's new single.

#### ATI Sets 2 Sites For 'Nobody Knows'

NEW YORK—American Talent Inter-national, Ltd., has set up a London and Los Angeles production of Broad-way's smash musical hit "The Me No-Body Knows." Also, the firm has added new acts Buddy Miles and Southern Comfort among others to its talout restar for avaluation propresentatalent roster for exclusive representation.

tion. The Broadway offering set to reach London in June, under the producing auspices of Billy Gaff and David Con-yers, was firmed by ATI's Ira Blacker and Broadway producer Jeff Britton. Gaff is represented here by A.T.I. in Gaff Masters Associated Ltd, a major British entertainment agency: Con-British entertainment agency; Con-yers last produced the London version of "Hair".

Buddy Miles and Southern Comfort Buddy Miles and Southern Comfort (formerly known as Matthew's South-ern Comfort) whose single "Wood-stock" is currently in the top 20s, join the roster of top rock artists which include English recording stars Faces, Savoy Brown, John Baldry and the Grease Band, among others. Also newly signed to the agency are David Bowie, Lobo, Dave Edmunds, and the Velvet Underground. In line with their expansion policy, Bob Caviano has joined American Talent International as an agent in their concert department.

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#### Judy Albert In **School Production**

NEW YORK—A play recently staged by Carl Thorpe at the Newport School for Girls saw Judy Albert, daughter of George Albert, president and publisher of Cash Box, in a featured role. The play was called "The Cradle Song."

LIFE ELVIS PRESLEYRCA Elvis Presley Last Straw
TOUCHING HOME
JERRY LEE LEWISMercury Hill & Range Blue Crest
JIM DANDY LYNN ANDERSONChart
Hill & Range Raleigh
DREAM LOVER BILLY "CRASH"
CRADDOCKCartwheel
Hill & Range Fern
HELP THE POOR
B. B. KING ABC Noma Music
THE ABERBACH GROUP 241 West 72 Street, New York, N.Y.

#### M. Wax Expands 'Now' Music Dept.

NOW MUSIC DEPL. NEW YORK—With the addition of Mark Pines to its publicity machine, Morton D. Wax & Associates has ex-panded its services in the contempo-rary music field. Howard Sherman, who was recently named vice presi-dent of Wax's communication-arts public relations firm, made the an-nouncement, adding that Pines will concentrate on building a clientele of performers and musicians.

concentrate on building a clientele of performers and musicians. Formerly the music reviewer for Variety Magazine, Pines has spent the past two years travelling between New York, Connecticut, California and South Carolina playing guitar in groups and for recording sessions. He has also recently worked at Blue Rock Recording studios, N. Y., in addition to free-lancing for various publications.

## Sanfris Markets

Italo-Amer. League Song NEW YORK—Sanfris Records, this city, has released a single of the offi-cial song of the Italian-American Civil Rights League. Tony Darrow is the vocalist on the disk, which is dedi-cated to Joseph Colombo, Sr., founder of the league. Proceeds on sales of the \$1 disk will aid the league's or-phanage (Santa House #1) in Fal-mouth, Mass. and the league's chil-dren camp program. Sanfris is located dren camp program. Sanfris is located at 1674 Broadway.

## **Hatcher Forms** Village Records

HOLLYWOOD-Village Records has been formed as a division of Harley Hatcher Enterprises, a diversified entertainment firm which is headquartered in Los Angeles.

Three artists have initially been signed to the label with plans for a maximum of five to be recorded during the first year. First artists signed are Marcene Harris an r/b-pop singer/composer, and The Hobo's, a five-man rock group. First sessions for Miss Harris are currently underway with Hatcher doing the a&r work. Also signed to the label is the Harley Hatcher Happening, a rock group which is being developed by Hatcher himself. The group has just recorded its first single, "Going Back Hatcher and tells the story of a

Soldier returning home from war. The label will carry its own produc-tion and executive staff with a national promotion director to be named in the next two weeks. Distribution for the label is also currently being set.

Formation of the label comes at a time of peak activity for Hatcher's company. Six singles, plus an LP, all produced by Hatcher, have been re-leased on various labels during the past few weeks. In addition, the company also just concluded three pro-duction pacts with Artie Ripp's Fam-ily Productions (Paramount label), Burt Topper's film production com-pany, Burwalt Productions; and MGM records.

Under the Family-Paramount label, Hatcher has produced singles by Bill Medley ("Swing Low, Sweet Chari-ot"), Bob Moline ("Where Am I Go-ing Today"), Bluewater ("Another Kind Of War"); for MGM he's produced singles by Thelma Camacho ("I Came A Long Way To Be With You") and a rock instrumental by the Sounds of Harley ("Theme From The

Hard Ride"). In addition, "Where Could I Go," a Gospel/rock single by Paul and the Disciples has been produced by Hatcher and is being released on AIR,

American International's label. Through Top Hat, a soundtrack production company shared with Bur-walt, the music of "The Hard Ride" was produced. Family-Paramount is distributing. Two other soundtracks are currently being developed from two new Burwalt films, "A Day for Joey" and "The Lovin' Man."



ENTERING THE CONCLAVE—Jimmy Willis, the Executive President of Conclave Records looks on as Edward H. Prindle, the Executive President of WOW Record Enterprises, signs contracts on three masters which Conclave leased to WOW Enterprises. WOW Vice Exec Lewis N. Miles smiles approv-ingly. The three masters are; Bette McLaurin's new version of "The Masquer-ade Is Over", Mary Davis' "Taps Blow For My Baby", and George Smith's "Don't Find Me Guilty Without a Trial". George Smith's record of "Don't Find Me Guilty" was released last week on the Conclave label—Distributed exclu-sively by WOW Record Enterprises.

#### It's new. From GRT. A big spring promotion of a select listing of 31 music tapes. Twenty-three popular artists. We call it STEAKOUT CITY. And, believe us, there's plenty at *steak* for you.

To make the program more interesting, we're sweetening the pot with a STEAKOUT CITY SWEEPSTAKES drawing. It'll be held at GRT's Corporate Headquarters on July 16, 1971. All you have to do to be eligible is fill in our special entry blank and mail it in. STEAK-OUT CITY will run up until July 2. All entries must be postmarked no later than July 9 to qualify. So, get with it. The awards are rare.

#### **GRAND PRIZE:**

A *free* steak dinner for two anywhere within the continental limits of the United States. (This includes first-class air transportation costs, *plus* 

THE STEAK DINNER FOR TWO ANYWHERE IN THE US

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FROM GRT

BKO

additional expenses with a limit of up to \$200.) **2ND PRIZE:** 

Twenty awards of Pfaelzer Brother's Fabulous "59" (58 prime steaks plus one boneless sirloin rolled tip roast).

#### **3RD PRIZE:**

One hundred awards of 12 8-oz. Pfaelzer prime boneless strip sirloin steaks.

There Are One Hundred and Twenty-One Prizes In All to Be Won During GRT's Big "Steakout City" Promotion. Rules: It's simple. Just fill in your entry card and mail it to GRT. Call your GRT distributor. He's got them. You don't have to buy a single GRT music tape to win. And a small dealer has just as good a chance to win the GRAND PRIZE free steak dinner in any city as a big dealer does. Of course, no GRT employee is eligible. All winners will be notified personally by mail (and the curious can read the names in a small space trade ad we'll run). All entries become the property of GRT.

Get in touch with your GRT Distributor for more details about our sensational "Steakout City" Music Tape Sweepstakes and for your entry card. We think you'll agree it's a rare opportunity.



#### **Additions To Radio Playlists – Primary Markets**

#### A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WABC-New York Don't Knock-Wilson Pickett-Atlantic LPS: Wild Horses-Rolling Stones-Rolling Stones It's Too Late-Carole King-Ode 70 Paul McCartney—Apple

WMPS—Memphis Sooner Or Later—Grass Roots—Dunhill Funky Nassau—Beginning Of The End—Alston

WIXY--Cleveland WIXY—Cleveland Cry Baby—Janis Joplin—Columbia She's Just Not—8th Day—Invictus Ooh Poo—Ike & Tina Turner—U.A. Draggin' The Line—Tommy James—Roulette Rainy Day Feeling—Fortunes—Capitol Double Barrel—Dave & Ansil Collins—Big Tree Do You Know What Time It Is—Peanut Gallery—Buddah

WSAI—Cincinnati Double Lovin'—Osmond Bros.—MGM Mr. Big Stuff—Jean Knight—Stax Ooh Poo-lke & Tina Turner-U.A. Puppet Man-Tom Jones-Parrot

KILT—Houston Tip—Brenda & Tabulations—Top & Bottom Albert Flasher—Guess Who—RCA Them Changes—Buddy Miles—Mercury Take Me Home Country Road—John Denver— RCA

WLS-Chicago Sooner Or Later-Grass Roots-Dunhill Do You Know What Time It Is-Peanut Gallery—Buddah The Drum—Bobby Sherman—Metromedia Wholesale Love—Buddy Miles—Mercury Mandrill—Mandrill—Polydor Double Barrel—Dave & Ansil Collins— Big Tree KXOK--St. Louis

Life—Elvis Presley—RCA Light Sings—5th Dimension—Bell It's Too Late—Carole King—Ode 70

WMAK—Nashville Lowdown—Chicago—Columbia Give More Power—Chi—Lites—Brunswick That's The Way—Carly Simon—Elektra Sooner Or Later—Grass Roots—Dunhill Double Barrel—Dave & Ansil Collins—Big Tree Love Means—Sounds Of Sunshine—Ranwood Do You Know What Time It Is—Peanut Gallery—Buddah Gallery—Buddah Done Too Soon—Neil Diamond—Uni

-Philadelphia Sooner Or Later—Grass Roots—Dunhill Rainy Day Feeling—Fortunes—Capitol Treat Her—Cornelius Bros.—U.A.

WMEX--Boston

Double Barrel—Dave & Ansil Collins—Big Tree LP: Uncle Albert/Monk Berry/Home/Dear Boy/ Ram On/Paul McCartney—Apple

#### THE BIG THREE

#### Sooner Or Later-Grass Roots-Dunhill 1.

2. Funky Nassau—Beginning Of The End—Alston

3. Get It On—Chase—Epic



CKLW-Detroit Never Can Say—Isaac Hayes—Enterprise Rainy Days—Carpenters—A&M Rainy Day Feeling—Fortunes—Capitol Don't Pull—Hamilton Joe—Frank & Reynolds— Dunhill Get It On-Chase-Epic Too Many People-Paul McCartney-Apple WKBW—Buffalo Don't Pull—Hamilton Joe—Frank & Reynolds— Dunhill

Don't Say You Don't Remember-Beverly Bremers—Scepter Indian Reservation—Chicago—Columbia Nathan Jones—Supremes—Motown LP: Carole King—Ode 70

WQAM—Miami Baby Let Me—King Floyd—Chimneyville Albert Flasher—Guess Who—RCA Light Sings—5th Dimension—Bell Don't Pull—Hamilton Joe—Frank & Reynolds— Dunbill Dunhill

WTIX—New Orleans Got A Friend—James Taylor—Warner Bros. Super Star—Murray Head—Decca Sooner Or Later—Grass Roots—Dunhill Mr. Big Stuff-Jean Knight-Stax

WOKY—Milwaukee Chicago—Graham Nash—Atlantic Draggin' The Line—Tommy James—Roulette Get It On—Chase—Epic Indian Reservation—Raiders—Columbia

WRKO--Boston Got A Friend—James Taylor—Warner Bros. Double Lovin—Osmonds—MGM

WHB--Kansas City Get It On—Chase—Epic I'll Be There—Diana Ross—Motown Signs—5 Man Elec Band—Lionel Treat Her—Cornelius Bros.—U.A.

WCAO-Baltimore Pic; Don't Pull-Hamilton Joe-Frank & Reynolds-Dunhill

She's Not Just—8th Day—Invictus Signs—5 Man Elec Band—Lionel That's The Way—Carly Simon—Elektra Funky Nassau—Beginning of the End—Alston Rainy Day Feeling—Fortuntes—Capitol You Gota Have Love—Supremes & 4 Tops— Motown

WAPE—Jacksonville Lowdown—Chicago—Columbia It's Too Late—Carole King—Ode 70 Light Sings—5th Dimension—Bell Puppet Man—Tom Jones—Parrot That's The Way—Carly Simon—Elektra Pic: Double Barrell—Dave & Ansil Collins— Big Tree Big Tree

WKNR—Detroit Love Is Life—Earth Wind & Fire—Warner Bros. Bros. Never Can Say—Isaac Hayes—Enterpri: Treat Her—Cornelius Bros—U.A. Puppet Man—Tom Jones—Parrot It's Too Late—Carole King—Ode 70 Everybody's Got—Sons & Daughters of Solomon—MGM -Enterprise

WIBG—Philadelphia Sooner Or Later—Grass Roots—Dunhill Bring The Boys Home—Freda Payne— Invictus Treat Her—Cornelius Bros—U.A. Arrow—Nilsson—RCA Rainy Day Feeling-Fortunes-Capitol

KQV—Pittsburgh Love Song—Vogues—Bell Albert Flasher—Guess Who—RCA Give More Power—Chi-Lites—Brunswick Puppet Man—Tom Jones—Parrot Never Ending Song—Delany & Bonnie—Atco

-Hollywood Indian Reservation—Raiders—Columbia Dragging The Line—Tommy James—Roulette

KRLA—Pasadena Dragging The Line—Tommy James—Roulette Never Ending Song—Delany & Bonnie—Atco LP: Ram—Paul McCartney—Apple

KFRC—San Francisco Rainy Days—Carpenters—A&M Don't Knock—Wilson Pickett—Atlantic

WQXI—Atlanta She's Not Just—8th Day—Invictus Never Can Say—Isaac Hayes—Enterprise It's Too Late—Carole King—Ode 70

WDGY—Minneapolis It's Too Late—Carole King—Ode 70 Don't Pull—Hamilton Joe—Frank & Reynolds— Dunhill Nathan Jones—Supreme—Motown Double Lovin'—Osmonds—MGM 13 Questions—Sea Train—Capitol

WEAM—Washington, D.C. Funky Nassau—Beginning Of The End—Alston High Time—Joe Cocker—A&M Sooner Or Later—Grass Roots—Dunhill Don't Pull-Hamilton Joe-Frank & Reynolds-Dunhill That's The Way-Carly Simon-Elektra

KIMN-Denver Lowdown—Chicago—Columbia Rainy Days—Carpenters—A&M Funky Nassau—Beginning of the End—Alston Get It On—Chase—Epic

KNDE-—Sacramento Govinda—Rhada Krishna—Apple Govinda—Khada Krisnna—Appre Walk Away—James Gang—ABC The City—John Denver—RCA Got A Friend—James Taylor—Warner Bros. Helpless—Buffy St. Marie—Vanguard Baby Ruth—Alex Taylor—Capricorn

KYNO—Fresno Cubano Chant—El Chicano—Kapp The Drum—Bobby Sherman—Metromedia Lowdown—Chicago—Columbia Don't Knock—Wilson Pickett—Atlantic A Rose By Any Other Name—Den Mother— Durbill Dunhill

KGB—San Diego It's Too Late—Carole King—Ode 70 Rainy Day Feeling—Fortunes—Capitol Indian Reservation—Raiders—Columbia WAYS

-Charlotte Funky Nassau—Beginning of the End—Alston High Time—Joe Cocker—A&M Bring The Boys Home—Freda Payne—Invictus Don't Pull—Hamilton Joe—Frank & Reynolds -Dunhill Do You Know What Time It Is-Peanut Gallery

-Buddah Puppet Man—Tom Jones—Parrot Double Barrell—Dave & Ansil Collins—Big Tree

KLIF—Dallas Where The Lord Hides--Chuck Mangione— Mercury Treat Her—Cornelius Bros. U.A.

Resurrection Shuffle-Ashton Gardner Dyke-Capitol

Don't Say You Don't Remember-Beverly Bremers-Scepter

#### A&M's Free Disband

HOLLYWOOD — A&M Records' Free have broken up. The group, which was comprised of singer Paul Rodgers, bassist Andy Fraser, gui-tarist Paul Kossoff and drummer Si-mon Kirke decided finally to disband ord nursue individual corers and pursue individual careers. The decision was made by the group

The decision was made by the group in Australia, where they were in-volved in a highly-successful sell-out tour of that country, at a time when their current English single, "My Brother Jake," is climbing the British and European charts.

and European charts. Although the four have not yet made detailed plans for the future, it is anticipated that Paul Kossoff and Simon Kirke will stay together and form a new group. Paul Rodgers and Andy Fraser are expected to also form individual groups. Prior to leaving for the present tour to Japan and Australia, Free completed work on a "live" album recorded in concert at Sunderland, and Fairfield Halls, Croydon. This will be the group's farewell album.

Fantasy Comedy LP BERKELEY, CALIF. — Fantasy Records has released a comedy LP by The Congress of Wonders titled "Revolting."

The Congress of Wonders consists of Richard Rollins and Howard Kerr. They began performing together five years ago and have become court jesters to the San Francisco music community, appearing in ballrooms, at benefits, and in their own shows on radio stations KSAN and KMPX. "Revolting" is their first LP.

# 

Most people know him as Boots. And they know him—and his talents—well. They've been listening to his saxophone turn songs into favorites for a long time. On his new Monument album, Boots calls himself the way his parents did. Maybe because he's especially proud to be doing some of the day's best songs, like "For The Good Times," "Me And Bobby McGee," and "My Sweet Lord." Or maybe because he's equally proud of the fact that Monument is now being distributed by Columbia Records. But most probably because, after all these years, he'd like his audiences to find out who he really is. Homer Louis Randolph, III. He may just make a name for himself. My Sweet Lord/Rose Garden/Sweet C. Help Me Make It Through the Nigi Me and Bobby McGee.

My Sweet Lord/Ros Help Me Make Me and n/Sweet Caroline gh the Night

MONUMENT RECORDS Z 30678

## cashbox/talenton stage

#### Glen Campbell **Goodtime Hour**

INTERNATIONAL HOTEL, LAS VEGAS — We started dialing the Glen Campbell Goodtime Hour at the International about 8:00 P.M. on Thursday last. By 9:43 the Wichita lineman was still on the line. Doing customary miraculous things to es like "Phoenix" and "Galveshis customary infractions "Galves-cities like "Phoenix" and "Galves-ton," areas like "Shenandoah" and "East Virginia (Blues)." But the route was scenic and the Goodtime train moved fitfully and ponderously

train moved fitfully and ponderously between stops. A sharp contrast to Glen's mercuri-al debut here a year ago this week when he seemed determined to prove his versatility. And did. This time it was an almost endless, slow motion crawl through the coun-try and, except for a few musically uplifting moments (Glen's versions of "He's My Brother" and "If You Could Read My Mind" and Jerry Reed's hard selling, spirited salute to Chuck Berry) it seldom left the sta-tion. tion. Show involved banjo pickin', guitar

#### **Paul Anka**

EMPIRE ROOM, NEW YORK — Paul Anka, at 29 celebrating his 15th year as a professional showman, was among the first of the rock 'n rollers to sustain his career with his own to sustain his career with his own material. He's still a songwriter, hav-ing contributed the words to "My Way" and "She's a Lady" to recent listings of the Top 100. These songs, his 50's vintage hits (e.g. "Diana," "Put Your Head On My Shoulder," "You are My Destiny") and a good supply of new Anka songs and those of others are on spirited display at the Empire Room, where, in addition of others are on spirited display at the Empire Room, where, in addition to Anka, there's his superb concert sidekicks, the Freeway, a rock band with highly charged musicianship. Anka, as he's displayed in recent years, is a thoroughly accomplished stage performer. He dares, in fact, to venture far heyend the store itself to stage performer. He dares, in fact, to venture far beyond the stage itself to stroll among the audience—with a deftly controlled mike cord—and bring vocal power to the people. On opening night, a verbal exchange be-tween ringsider Billy Daniels evolved into silly dialog, with Paul taking up too much of his and the viewer's time. He's got a charming extem-poraneous lyric bit to fit any occa-sion, but he over does it, especially during his acknowledgement of celeb-rities in the audience. Things, howev-er, end on a terrific rock note in a whale of a treatment of "My Sweet Lord." Anka, who now records for Barnaby Records, may no longer be a Lord." Anka, who now records for Barnaby Records, may no longer be a rock 'n roller, but his musical beat is true to the contemporary scene. **i.l.** 

**Bobby Vinton** COPACABANA, NEW YORK — "I sing love songs," says Bobby Vinton early in his act. True, but they come in all shapes and sizes and with a spirit that generally manages to overcome a somewhat limited vocal range. A good bet for the prom crowds, the Epic singing star for al-most a decade (now that's longevity in an era of Top 100 artists who migrate to never-land after their Big One) still has a boyish charm that spills over nicely into an appreciative spills over nicely into an appreciative audience. His hits are all present and audience. His hits are all present and accounted for in a medley spree (e.g. "Blue Velvet," "Blue On Blue," "Roses are Red," "Take Good Care of My Baby," etc.) and so are the worthy successes of others ("For All We Know," "That's My Desire," "United We Stand", "Proud Mary," "Where Do I Begin?," etc.). There's comedy in some tec. Boot of this comedy-in-song, too. Best of this touch is a Dean Martin-like segment touch is a Dean Warth-like segment of take-offs on well-known songs. Vinton's a performer in the new John Wayne flick, "Big Jake" ("I get killed in the first 20 minutes, so come early")' Bobby, however. is very much alive and well at the Copa. **i.** 

pluckin', harmonica puffin' Larry McNeely, a talented and unadulterat-McNeely, a talented and unadulterat-ed country act (on about two num-bers too many), Jerry Reed (hotter than hot at the moment with a pre-destined top ten RCA single—who overstayed his welcome) and Glen, who arrived in the spotlight almost an hour after his opener. He seemed disinclined to overcome the show's sluggish page Drifting

He seemed disinclined to overcome the show's sluggish pace. Drifting into indifference while announcing that he had caught a "bug" earlier in the day and had been pierced with a long, pointed needle. Tossing off a few obviously planned gags about Don Rickles, incongruous and unfun-ny. By then the magic he had dis-persed a year back was, by the rivers of our memory, a mourned irretriev-able affair. able affair. P.S. We have been informed that the

show has since been tightened considerably. And that Glen is feeling bet-ter. It's unfortunate that we (and about 2000 more) caught him on an off night.

#### **Spencer Davis Group**

**Spencer Davis Group** TROUBADOR, L. A. — The Spencer Davis Group, on the bill with Carol Hall, presented an entourage of mel-ody and song from another, separate school, yet all within its own musical genre. I suppose one must set a dis-tinction between what becomes a specific style (such as that created by Crosby, Stills, Nash, and Young), and what becomes mere repetition of sound within a group's presentation. The Davis Group performance seemed to fall somewhere in the middle of these two areas. It would certainly be to fall somewhere in the middle of these two areas. It would certainly be impossible to set down limitations as to the specific "type" of music per-formed by the Group. Let us be satis-fied to say that it is a combination (and an effective combination at that) of Rock, Blues, Country-Western (twang), and a type of ragtime-Charleston: A definite cross between the old and the new, even with an occasional echo of the harpsichord. In any case, the sound was alive, and left the audience screaming for more left the audience screaming for more and even more after that. Indeed, the music reflects the changes which the group itself has experienced.

group itself has experienced. Perhaps the foundation of this "new" sound lies in the excellent musicianship of Barney Kissel, a jazz guitarist, who literally "works" his guitar, rather than using it as a tool. To Kessell, the guitar becomes a symbol of expression and a means which extends emotion impact and which extends emotion, impact, and a true basic rhythm. He is accom-panied strongly by Spencer Davis, and Peter Jameson, both outstanding and Peter Jameson, both outstanding guitarists, by Steve Simone on the bass, and of course, by Rich Landis, who plays an excellent piano, much in the same tradition as Leon Russell. Yet, Landis brings together jazz, rock, and country western in an effec-tive and progressive sound.

Among the offerings of the Group were "Good Morning Blues" with an included section of Johnny Mercer's "Sent for you yesterday: Here you Come today", "Happy Times", "Crystal River". "Mountain Lick", and several "Leadbelly" tunes, which brought the house to a climax, and the Group to an encore the Group to an encore.

the Group to an encore. After viewing the show in its en-tirety, I realized that the shortcom-ings did not specifically rest with the material presented, but rather with the presentations themselves. Both Carol Hall, and the Spencer Davis Group tended to restrict themselves to one specific mood, and area of emotion. Granted, these were in con-flict with each other, thereby offering a delicate balance. Yet, the effective-ness of each individual performance would have been tremendously height-ened had each presentation provided ened had each presentation provided the audience with a sampling of moods, emotions, and accentuation.

**Mary Travers** TROUBADOUR, L.A.—Mary Travers isn't looking for a job so we don't have to recommend her. But if we had to, we'd gladly say: that she is a thor-oughly professional performer; that she is an excellent singer whose steady, warm, balanced voice has withstood all the strain to which it has been put; that her hour set is wonderfully communicative, techni-cally flawless, completely convincing; that she is a lady who knows what she is all about; that she is a human being who carries her legend well. Not only does Mary toss off her

Not only does Mary toss off her songs with no sign of effort and with-out wavering from true pitch, but she manages to sing just about all of them with intelligence and genuine feeling.

them with intelligence and genuine feeling. These days, she sings only a few of the classic P, P & M tunes. She's not one of those walking, wind-up anach-ronisms who wind down doing the once-upon-a-time favorites of a gen-eration that has already moved on. Mary has changed just as much as the rest of us. Her choice of music seems to draw heavily upon personal experience. She sings a Paul Simon song, one by Elton John, quite a few by John Denver. (Mostly songs off her debut Warner Bros. album. In-cluding Denver's "Follow Me", her current single. A very nice song, too.) Perhaps, Mary could do with a little more vocal freedom, more spin. less predictability. But never mind. Mary Travers is one of the few predictable things in life that are also beautiful and warm and meltingly lovely. In her clean, transparent, uncomplicated way, she can make you feel that life wouldn't be worth much of anything without music. without music.

m.r.r.

#### Redwing

**Redwing** BITTER END WEST, L.A.—Fantasy Records latest discovery, Redwing, made their L.A. bow at the Bitter End last week and proved that they're the best group to come out of San Francisco since the last group to come out of San Francisco. Well, actually, what all that means is that San Francisco bands seem to be a little better, a little more professional on the whole than groups just ven-turing up from Mississippi or other centers of culture, and that Redwing was a little better, and a little more professional on the whole. It would be nice to say that Fan-

It would be nice to say that Fan-tasy has discovered another Creed-ence but while the group does get it on pretty good, there's not a John Fogerty in sight, meaning nothing more than although Redwing deserves (and should achieve) some measure of success, they aren't (at this stage of their careers) about to become headliners at the Fillmore. Redwing's playing, on the whole, is satisfying, but their overall sound tends to get monotonous at times. Their vocals, while strong, are by no means unique. The group's original material, which displays more than a modicum of creative talent, still tends to get lost behind the non-originals that they carry off so well.

originals that they carry off so well. In fact, the last three songs of the set, John Mayall's "Someday After A While," Jimmie Rogers' "California Blues" (a recent single) and Larry Williams' classic "Slow Down" showed the group at their bluesiest and hardrocking best and seemed to leave most of the audience in a very positive state of mind.

Redwing will sell a nice amount of albums and hold their own in live performances for awhile. Whether they can grow in ability and reach the strata that Creedence is now living in, only time and hard work will tell. a.r.

#### **Bert Sommer Buzzy Linhart**

CENTRAL PARK, NYC—It was the third anniversary of the birth of WNEW-FM. The celebration was to be held at Central Park. It was an unusual show. There were no rock groups that were going to perform. There was Buzzy Linhart, and Bert

groups that were going to perform. There was Buzzy Linhart, and Bert Sommer. For those still unfamiliar with Buzzy Linhart, suffice it to say that he has a singing style all his own. Immediately recognizable. Pleasant, yet exciting. Buzzy concentrated his set into five numbers, the majority of which came from his just released "Music" album. He performed "Repu-tation." "Talk About A Morning," "Friends," and "Pilot," but the real high point came during his rendition of Fred Neil's "Bag I'm In." That song in itself served as a vehicle for Linehart's stylistic creativity. His voice fluctvated to the melodic guitar passages, which made for some inter-esting scat singing, and the audience

passages, which made for some inter-esting scat singing, and the audience responded enthusiastically to one of Buzzy Linhart's finest performances. Bert Sommer followed, and opened with "Stick Together," and "People Got To Be Free," both from his most recent Buddah album, and then per-formed his hit single, "We're All Playing In The Same Band." Som-mer's voice was as cool and sweet as the spring air, and as the audience shouted out their personal favorites, Sommer obliged. With three albums tucked neatly under his belt, Bert Sommer is fast emerging as one of sommer obliged, with three abounds tucked neatly under his belt, Bert Sommer is fast emerging as one of America's favorite balladeers. It's only a matter of time before recogni-tion and acceptance will no longer elude him.

## **Michael Dees**

J. C. Curtiss PLAYBOY CLUB, L.A.—Dees has been the cosset of coast MOR sta-tions for nearly a decade now. Last year his soundtrack version of "What Are You Doing the Rest of Your Life" was nearly an anthem at KMPC. Still he has yet to break through with a major chart single. His twenty minute turn at the Play-His twenty minute turn at the Play-boy last week demonstrated his con-siderable abilities as a promissory note holder, no liabilities and enough assets to assure him a major talent berth: good looks, immaculate tim-ing, warmth, assurance, range & versatility. Labelled as a tenor, he strikes us as closer to a baritone. No strikes us as closer to a baritone. No matter. His repertoire touches most bases: "Keep the Customers Satisfied" tied to "Everybody's Talkin'" and "The Lord Must be in N.Y.C." are jazz seasoned, "If" and Randy Edel-man's newest. "Song for Someone" (Dees' next RCA single) are sincere, smoothly delivered ballads. He man-ages a Portuguese rhythm ballad ("Let Go"). a C-W rocker ("Break My Mind") and Joe South's spiritual sprinkled standard "Walk a Mile" with equal dexterity. If Santa or someone would send him a potent piece of record material, Dees could be as household as Claus at Xmas. Half Jewish, half Indian comic

piece of record material, Dees could be as household as Claus at Xmas. Half Jewish, half Indian comic Jackie Curtiss is one of the fastest tongued comics we've encountered. Most of his material is fresh, some borrowed and 87% just blue enough to suit the tastes of his MOR audi-ence. He bangs away brightly on such varied subjects as bar mitzvahs, ethnic backgrounds & horror flicks with Rickles styled audience partici-pation an added feature. Favorite re-membered lines: Accused of statutory rape—"If I had known it was a statue . .." and a defense of Richard Nixom—"everybody's saying get out of Vietnam, it's not that simple. Have you ever tried to get out of a record club?" Curtiss is the resident comic at this strip address which means he'll be there for quite a while. Dees is booked thru May. Both recommended. h.g.

# Her hit single was originally written for Mary Magdalene.



Helen Reddy's "I Don't Know How To Love Him" is from the rock opera, "Jesus Christ Superstar."

It's also from her new album, where Helen gives herself to nine other songs by writers like Tim Hardin, Van Morrison, Leon Russell . . . and Helen Reddy. A girl from Australia, Helen sings our new music back to us in a clear voice.

Helen's new album is originally written . . . for everyone.

C.

HELEN REDDY I DON'T KNOW HOW TO LOVE HIM





4	WANT ADS		16	FUNKY MUSIC SHO NUFF	31	I DON'T WANT TO LOSE YO		46	STOP LOOK LISTEN	
i	WANT ADS The Honey Cone (Hot Wax 7011)	1	10	TURNS ME ON	31		50	40	Stylistics (Avco 4572)	
2	BRIDGE OVER TROUBLED WATER Aretha Franklin (Atlantic 2796)	2	17	Edwin Starr (Gordy 7107) 20	32	THE PREACHER PART II Bobby Womack (U/A 50773)	36	47	GOT TO GET ENOUGH Roy C. (Alaga 1006)	56
3	DON'T KNOCK MY LOVE Wilson-Pickett (Atlantic 2797)	4	18	Smokey Robinson & Miracles 13 REACH OUT I'LL BE THERE	33	COOL AID Paul Humphrey (Lizard)	29	48	SUNSHINE Flaming Ember (Hot Wax 7103)	45
4	SHE'S NOT JUST ANOTHER		19	Diana Ross (Motown 1184) 21 BE GOOD TO ME	34	I'M SORRY Bobby Bland (Duke 466)	39	49	LANGUAGE OF LOVE Intrigues (Yew 1012)	
	8th Day (Invictus 9087)	8	20	Luther Ingram (Koko 2107) 22 NATHAN JONES	35	DON'T CHANGE ON ME Ray Charles (Tangerine 11291)	19	50	SOMETIMES IT'S GOT TO RAIN	
5	NEVER CAN SAY GOODBYE Jackson 5 (Motown)	3	20	Supremes (Motown 1182) 25	36	IT'S A SAD THING Ollie Nightingale (Memphis 104)	40		Jackie Moore (Atlantic 2798)	52
6	TIP OF MY TONGUE Brenda & Tabulations (Top & Bottom)	7	21	HELP ME MAKE IT THROUGH THE NIGHT	37	IT'S SO HARD TO SAY	-0	51	I FOUND SOMEONE Free Movement (Decca 3218)	
7	GIVE MORE POWER TO THE		22	Joe Simon (Spring 113) 23 MR. BIG STUFF	1	GOODBYE Eddie Kenricks (Tamla 54203)	41	52	ARE YOU LONELY Sisters Love (A&M 1259)	
	PEOPLE Hi-Lites (Brunswick 55450)	5	23	Jean Knight (Stax 0088) —	38	AIN'T NOTHING GONNA CHANGE ME		53	I DON'T WANT TO DO WRO Gladys Knight & Pips (Soul 35083)	NG
8	SPINNING AROUND Main Ingredient (RCA 253)	11	23	Chee Chee & Peppy (Buddah 225) 27			38	54	THE WORLD IS ROUND	
9	BOOTY BUTT Ray Charles Orchestra (ABC 1015)	9	24	BRAND NEW MEAretha Franklin (Atlantic 2796)35	39	STOP YOUR CRYIN' Chocolate Syrup (Avco Embassy Ave. 4567)	31	55	Rufus Thomas (Stax 0090)	
10	ERASE AWAY YOUR PAIN Whatnauts (Stang 5023)	10	25	THE COURTROOMClarence Carter (Atlantic 2801)30	40	HANG ON TO A MEMORY Chairmen of the Board (Invictus 9089)	42	×	Roberta Flack, Donny Hataway (Atlantic 2808)	-
11	NEVER CAN SAY GOODBYE	-	26	YOUR LOVE IS SO DOGGONE	41	STAY WITH ME FOREVER Linda Jones (Turbo 012)	44	56	SWEETEST THING THIS SIDE OF HEAVEN	
12	Isaac Hayes (Enterprise 9031) WE CAN WORK IT OUT	17		Whiskers (Janus 150) 28	42	STEP INTO MY WORLD		57	Presidents (Sussex 217) THAT'S HOW I FEEL	-
12	Stevie Wonder (Tamla 54202)	6	27	MELTING POTBooker T & MG's (Stax 0082)24			43	37	Moments (Stang 5024)	
13	YOUR LOVE Watts 103rd St. Band (Warner Bros. 7475)	14	28	WHAT'S GOING ON Marvin Gaye (Tamla 4201) 12	43	THERE'S SO MUCH LOVE Three Degrees (Roulette 7102)	47	58	BOUT LOVE Clydie King (Lizard 1007)	
14	I CRIED	18	29	OOP-OOP-A-DOO Ike & Tina (U.A, 5078) 37	44	I NEED SOMEONE TO LOVE ME Z. Z. Hill (Kent 4547)		5 <b>9</b>	LIVING A LIE Bettye Swann (Fame 1479)	
15	James Brown (King 6363) MR. & MRS. UNTRUE	18	30	PLAIN AND SIMPLE SIRL	45	YOU'RE THE REASON	53	60	DO ME RIGHT	
	Candl Staton (Fame 1478)	16		Garland Green (Cotillion 44098) 15	73		19		Detroit Emeralds (Westbound 172)	_



## HANGING IN THERE





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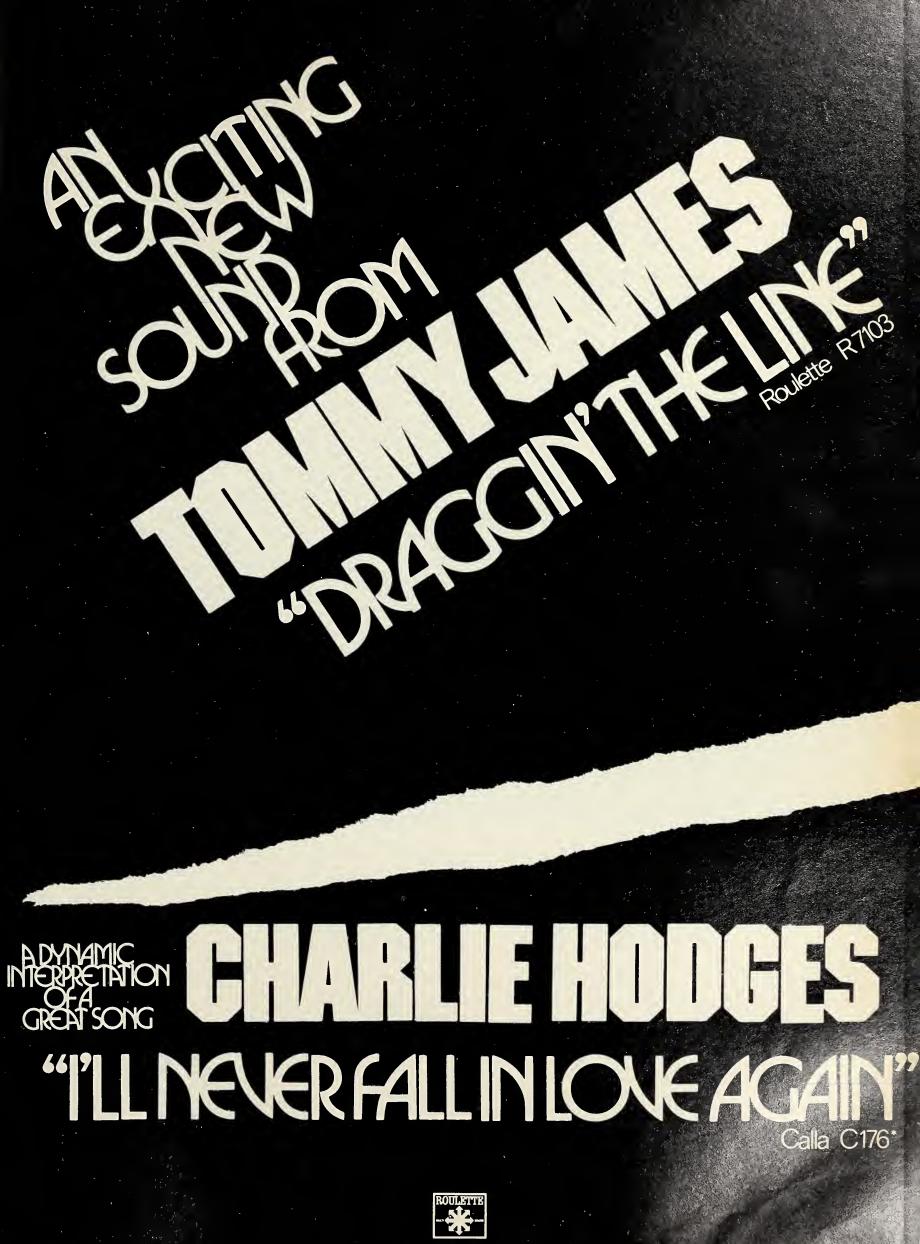
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# cashbox/singles reviews

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#### SUPREMES & FOUR TOPS (Motown 1181)

You Gotta Have Love in Your Heart (2:30) (Jobete, BMI—Zesses, Fekaris) The electrifying combination that made the "Magnificent Seven" is about to return with an album previewed by this delightful rock outing. Side has the power of a cleanly produced dance track and some outstanding vocal fireworks to assure monster receptions. Flip: no info.

#### TOMMY JAMES (Roulette 7103)

Draggin' the Line (2:45) (Big Seven, BMI-James, King) Working back into the sound that marked Tommy James' original climb into top forty spotlights, the artist makes a powerful new bid for teen sales explosions. Material smacking of "Love of the Common People," a nature lyric and scintillating production all add up to a sales winner. Flip: no info.

#### RONNIE DYSON (Columbia 45387)

When You Get Right Down to It (2:48) (Screen Gems/Columbia, BMI-Mann) Picking up a lesser Delfonics song, Ronnie Dyson turns up with a marvelous new ballad that should put him back in the best seller ranks. Dyson's performance here ranks with his "If You Let Me Make Love to You' giant and should win rapid recognition from pop, R&B and MOR stations. Flip: "Sleeping Sun" (2:46) (Sleeping Sun, BMI-Vincent)

#### JAMES BROWN (People 2500)

Escape-ism (Pts. 1, 2 & 3) (3:14/4:00) Dynatone, BMI—Brown) Teeing off his Starday/King distributed new label, James Brown carries on a long rap in front of a super instrumental track. The play itself becomes more strongly spotlighted in the Pt. 2&3 side, while Pt. 1 concentrates on steady dance rhythm impact.

#### THE GLASS HOUSE (Invictus 9090)

Touch Me Jesus (2:48) (Gold Forever, BMI-Holland, Dozier, Bond)

Gospel inspiration is given the benefit of a trained musical framework and modern production in this dynamite offering from the Glass House. Powerful presentation for all teen formats, the side should take this group back up the sales lists. Flip: "If it Ain't Love" (2:43) (Gold Forever, BMI-Dunbar, Wayne)

#### REDBONE (Epic 10749)

The Witch Queen of New Orleans (2:45) (Novalene/Blackwood, BMI—P&L Vegas) Having come up the hard way with "Maggie," Redbone takes a more direct singles approach in this new side. Outing carries with it the charging of a potent dance beat and the novel voodoo lyric to make it stand apart from the normal teen sound. Flip: no info.

#### THE METERS (Josie 1029)

Doodle-oop (2:28) (Rhinelander, BMI--Neocentelli) An especially fine side gives the Meters another chart surger in this blues/top forty effort. Team's vocal is set up by a simply superb instrumental track to get the sales in motion. Flip: no information.

#### BROOK BENTON (Cotillion 44119)

Take a Look at Your Hands (3:09) (Antisia, ASCAP—MacDonald, Salter) A wonderful piece of material, "Take a Look at Your Hands" gives Brook Benton a powerful boost toward regaining his place in the top forty sales ranks. Side has the dramatic impact to add R&B and MOR support in force. Flip: no info.

#### STEPHEN STILLS (Atlantic 2806)

Change Partners (3:13) (Gold Hill, BMI—Stills) Back from his "Love the One You're With" premiere as a singles artist, Stephen Stills shows more of his LP-artist face in this follow-up. A production showcase, rather than a top forty-rhythm outing, the side comes off more as an FM preview teaser than a teen sales effort. Flip: "'Relaxing Town" (2:20) (Same credits)

#### BUCHANAN BROS. (Event 205)

Don't Stop Now (2:53) (Blendingweil, ASCAP-Cashman, West) Biggest bursting sound from the Buchanan Brothers since their first "Medicine shows the team easing into an almost CSN&Y styling. Polished harmonies and a smoother rhythmic approach should get this side climbing top forty. Flip:

#### DAVY JONES (Bell 45111)

Rainy Jane (2:42) (Screen Gems/Columbia, BMI-Greenfield, Sedaka)

Taking a soloist course once more, Davy Jones tackles a fine teen ballad in this new outing. Side has a bright spunk of its own aided by a vocal twang that should give Jones' fans more than even they expected. Flip: no info.

#### NOLAN (Lizard 1008)

no info.

Like What You Give (3:12) (Lizard, ASCAP—Porter)

Artist has come close before and this time comes out sounding like a winner. Sparkling teen ballad side has the makings of a giant R&B sales item that is bound to spread top forty. Flip: "Somebody's Cryin" (3:13) (Same credits)

#### LOVELITES (Lovelite 02)

Bumpy Road Ahead (2:28) (Dee-Ton, BMI—Sullivan) Back from the excellent R&B reception that turned their first single into a top forty seller, the Lovelites surge back in bright style that should have this follow-up climbing back into all teen sales areas. Flip: "Love is Pretty" (2:35) (Master Key, BMI-Collins)

#### THE ISLEY BROTHERS (T-Neck 930)

Love the One You're With (3:27) (Gold Hill, BMI-Stills)

Changing their pace with a dip into the catalog of Stephen Stills, the Isleys reach for the only market to have overlooked the original. The threesome's inimitable styling should recharge this song for further sales actions. Flip: "He's Got Your Love'' (2:00) (Triple 3, BMI-R, O & R Isley)

#### Newcomer Picks

#### P-NUT GALLERY (Buddah 239)

Do You Know What Time It Is? (2:22) (Kama Sutra, BMI--Flax, Lambert) Into bubble gum again, for the first time in almost two years, Buddah scores in a novelty side geared for the Howdy Doody fad. Side has that unique pre-teen effervescence to set the song sparkling in top forty markets. Flip: no info.

#### DAVID MAYO (TMI 9001)

Beautiful (2:49) (Screen Gems/Columbia, BMI-King) Brightness of the Carole King material is matched in David Mayo's delivery which should make this a strong contender for top forty breakouts. Light, moving dance side with teen action built-in. Flip: "Plain Old Gone" (3:11) (Brookfield/East/Memphis, BMI-Cropper, Mayo, Johnson)

Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing staff, are deserving of some selection of the opinion of the serving of some selection of the service selection of the service servi

100 PROOF (Hot Wax 7104) Driveway (2:46) (Gold Forever, BMI Bond, Perry, Johnson) A little bit of "Epresssway to Your Heart" and a bit of the "Who's Been Sleeping" sen-timent gives this side a strong R&B/top forty shot. Flip: "Love is Sweeter" (2:54) (Gold Forever, BMI— Johnson, Perry, Dunbar)

FERGUSON, DAVIS & JONES (Exhibit 4601)

hibit 4601) Right On (2:54) (Warner Tamerlane, ASCAP — Ware) Power-packed in-strumentals and a scorching vocal track could give this side the thrust to hit R&B and top forty. Flip: "Soul Sister Cinderella" (2:54) (Hello, BMI—Ferguson, Davis, Jones) Off-beat R&B shot.

JOHN KONGOS (Elektra 45729) He's Gonna Step on You Again (3:53) (TRO-Andover, ASCAP-(3:53) (TRO-Andover, ASOAT-Kongos, Semetrion) Hypnotic sound achieved in the production should make this track an FM favorite. Could spark top forty attention too. Flip: 4:25 version.

BUFFY SAINTE-MARIE (Vanguard

Helpless (3:00) (Cotillion/Broken Arrow, BMI — Young) From the "Deja Vu" LP, this song now shoots at singles action in a performance that is one of Buffy Sainte-Marie's most commercial yet. Flip: no info.

JOHN HETHERINGTON (Uni 55284)

55284) Can't Nobody See My Face (2:50) (Gil, BMI—Hetherington) Striking ballad gives this artist the impact to score on MOR and top forty fronts. Side comes over with a taste of bub-ble gum, but tinged with British tart-ness. Flip: "North Western" (2:15) (Gil, BMI—Wood, Hetherington)

TROY KEYES (VMP 109) If I Had My Way (3:00) (Landy, BMI—Keys) Looking for that break-out side, Troy Keyes seems to have come up with a winner that might bring him back into the heavy sales running. Commentary rocker with blues and T-40 potential. Flip: no in-fo. VMP Records, Bklyn, NYC.

PEGGY LEE (Capitol 3113) Where Did They Go (3:53) (Peso, BMI-Sklerov) "Is That All There Is" takes on a new twist with this latest Peggy Lee venture. Side's en-trancing melody and production could make it a top forty sleeper. Flip: "All I Want" (2:40) (Denslow/Spiral, AS-CAP-Shelley, Clayton)

ROCHELLE (Amaret 132) I Want to Give You My Everything (2:34) (L. Weiss, ASCAP—Weiss) One of those summer, girl's songs that invariably turns into a left-field best seller gives Rochelle a powerful introductory calling card. Flip: "Blue Eyed Soul" (2:57) (Saturday, BMI— Kasha, Hirschorn)

BLUES IMAGE (Atco 6814) Behind Every Man (2:51) (Portofino/ ATM, ASCAP—Konte, Correll) Tasty blend of pop and blues gives the Blues Image an attractive fling at re-capturing sales and exposure energy. Flip: no info.

PETER NERO (Columbia 45399) PERCY FAITH (Columbia 45401) Theme from 'Summer Of '42' (2:48/3:05) WB, ASCAP — Legrand) Two latest instrumentals on the "Summer of '42" theme add further fuel to the contest since they both feature standout performances to de-liberate. Flip: no info.

THE MOB (Colossus 145) Money (That's What I Want) (2:28) (Jobete, BMI—Bradford, Gordy, Jr.) The Barrett Strong oldie that kicked off Motown Records is brought vivid-back to life in this long abot to ly back to life in this long-shot top forty/R&B pick from the Mob. Flip: no info.

#### FRANKIE BEVERLY'S RAW SOUL

FRANKIE BEVERLY'S RAW SOUL (Gregar 0108) Color Blind (2:54) (Pecle/Very Im-portant, BMI-Beverlv, Fisher) A su-perb inspirational lyric and outstand-ing production make this a strong bet for R&B programming. Could spread easily with exposure. Flip: "Mother Nature's Been Good to Us" (3:15) (Same credits)

ROBERTS (United Artists

50785) Can't Get Enough of You (3:11) (U.A./Briggsville-Taylortown, AS-CAP—Briggs) Gentle vocal sound tops a cooking instrumental track in the B&B/top forty nowerhouse. the R&B/top forty powerhouse. Flip: "You & I" (4:57) (Porpete, BMI Poree, Peters)

LOUIS ARMSTRONG (Amsterdam 85016)

85016) Give Peace a Chance (3:30) (Ma-clen, BMI-Lennon, McCartney) Strange new lighting for the chant gives "Peace" another chance to gain sales momentum. Flip: "The Creator Has a Master Plan (Peace)" (Amo-sis/Rhomas/Pharaoh Sanders, ASCAP & BMI-Sanders, Thomas)

PHIL FLOWERS (Bell 993) I Just Walked Away (3:24) (Moccas-in, ASCAP—White) Having stirred interest with his recent MOR/top for-ty outing, Phil Flowers comes back with another borderline ballad. Strong performance with teen and R&B impetus. Flip: "How 'Bout a Little Hand for Jesus" (2:31) (Grey-hound/Houndstooth, BMI—Flowers, Haislip) Haislip)

ROBERT GOULET (Merlin 201) I Never Did as I Was Told (3:18) (Unichappell, BMI—Hill, Dunstan) Going to a lyric more contemporary than his usual, Robert Goulet comes up with a new new MOR shot for his first effort in more than a year. Flip: "In the Broken Promise Land of 15" (E. H. Morris, ASCAP—Barry, Ler-ner) Merlin distribled thru MGM. ner) Merlin distribbed thru MGM.

ilah" could spring into MOR competi-tion. Juke box play a strong point also in its favor. Flip: "Sugar Blues" (2:00) (Pickwick, ASCAP—Williams, Fletcher)



# "The City" c/w "The Ghetto" \*



Blue Thumb Records, Inc. 427 North Canon Drive Beverly Hills, Calif. 90210

\*

This is the single from the new Blue Thumb LP "Mark-Almond"

# cashbox/album reviews

#### **Pop Picks**

LOVE SIORY

love means love meaner never having to say you're sorry-

CARPENTERS—A&M SP3502 Right now the team of Karen and Richard Carpenter can do no wrong and this is their latest bit of rightdoing. It consists of ten songs, all done up in their fresh and inimitable fashion. Oscar winner "For All We Know" and their current hit "Rainy Days And Mondays" are included, along with the Leon Russell-Bonnie Bramlett penned "Superstar" and a Bachrach/David medley which is a joy to hear. As if the record weren't enough, there's a beautiful open-out cover featuring a color por-trait of the duo. Should be the Carpenters' big-gest album. gest album.

## ARETHA LIVE AT FILLMORE WEST — Atlantic SD 7205

SD 7205 The new Aretha album is aways welcome and this one is even more so since it is a live set on which she performs with Ray Charles, King Curtis and Billy Preston. Her current single smash "Bridge Over Troubled Water" joins oldie hits "Eleanor Rigby" and "Don't Play That Song." Some very pleasant moments too in Aretha's version of "Love The One You're With" and a super-charged "Respect." This disk should really be a block-buster saleswise so get ready for it.

I DON'T KNOW HOW TO LOVE HIM—Helen Reddy—Capitol ST-762 The last time we were as enthused about an album by a female vocalist, it was Carole King's "Tapestry" and you know what hap-pened with that number. This is an equally strong entry. Helen Reddy is a compelling singer—one with an elusive something extra to put her above the crowd. She is believable. She is revealing. Here she performs ten songs, She is revealing. Here she performs ten songs, most taken from the catalogs of some of our brightest contemporary composers—among them Van Morrison, Graham Nash, Leon Rus-sell and Mac Davis. Two of her own composi-tions and her hit single round out a brilliant set.

SMILING MEN WITH BAD REPUTATIONS— Mike Heron—Elektra—EKS 74093 Mike Heron leaves the Incredible String Band behind for his first venture into the solo spotlight. Album captures Heron at his best, both lyrically and musically, and stands out as being a completely unique effort. Highlighting the package are "Call Me Diamond," "Spirit Beautiful," and "No Turning Back," but entire set is a must for avid fans of strange lyrics and oriental music sounds.













LOVE STORY—Dialogue & Music From The Soundtrack—Paramount PAS 7000 Francis Lai's Academy Award winning score turns up again, this time with dialogue from the movie. Those who enjoyed the film can relive their favorite episodes via this double album, which comes in an attractive picture portfolio type package. Music passages en-hance the spoken portions in such a way as to make a listenable set. And so the "Love Story" phenomenon continues to amaze.

#### CONTACT --- Freda Payne --- Invictus SMAS

CONTACT — Freda Payne — Invictus SMAS 7307 "I would shell out money for this, even if there were no record inside," one reviewer was heard to comment upon beholding the latest Freda Payne package. Happily, there really is a record inside and it's a gem. Freda stamps her brand on a half dozen Holland-Dozier pieces including "Cherish What Is Dear To You," and adds four other tunes for good measure, of which we particularly liked "You've Got To Love Somebody (Let It Be Me)" and "Odds And Ends." Oh, about the cover, it consists of two full length posters of Freda and sixteen contact shots. But make sure you listen to the record! listen to the record!

#### AIR-Embryo SD 733

AIR---Embryo SD 733 Those who would chart the future course of pop music could do well to check out the groups which Herbie Mann uncovers. Herbie, long an innovator in the jazz field, seems to have a sixth sense about such things. Air is the band which he recently chose to play with and this is their initial album, which he pro-duced. The assemblage is truly blessed with an extraordinary vocal talent in the person of Googie Coppola, who also plays keyboard and composes the bulk of their material. But her dynamic presence is only the main thrust of what is a tightly knit unit making shiny jazz flavored music. Air is clean.

#### THE BALLAD OF TODD RUNDGREN—Runt— Bearsville A-10166

Bearsville A-10166 Stepping out from his Nazz role, everybody's favorite Runt is heard on his second album. Some very effective transitions herein, ranging from the bittersweet of "The Ballad (Denny And Jean)" to the "We Gotta Get You A Woman" soundalike of such items as "Long Flowing Robe." Featured throughout are a plethora of unusual instruments of which Swiss hand bells and the electric clavinette are only a couple. All selections were composed by Todd himself.

#### THE RADHA KRSNA TEMPLE—Apple SKAO

THE RADHA KRSNA TEMPLE—Apple SKAO 3376 Hard to anticipate what kind of reception this will receive but if pure music is any criterion, it should do very well. George Har-rison's production of these seven traditional chants is truly exceptional, building both re-ligious texts and instrumental music into huge reverberating tracks that echo and spin almost endlessly. The group's brilliant single, "Govinda" is included and it's a study in pro-duction techniques. This is a unique album, not for every listener, but certainly for those curious to explore new musical paths.

#### CROSS BETWEEN—Lamb—Warner Brothers 1920

Lamb is a five piece band that revolves around the talented writing team of Barbara Mauritz and Bob Swanson. They project a feeling of honesty and dedication through their songs which vary from country tunes to the beautifully dynamic ballad "Reach High." Al-bum is filled with lovely images and fine musical accompanyment that will make for hours of listening pleasure.





#### MIKE CORBETT & JAY HIRSH

Pop Best Bets





MIKE CORBETT & JAY HIRSH WITH HUGH McCRACKEN—Atco SD 33-361 Good harmony is always welcome and you can find it in abundance on this release. Cor-bett and Hirsh are multi-talented fellows who play a multitude of instruments including vibes, conga drums and guitars. Joining them for the festivities is Hugh McCracken, no mean musician himself. The result is a highly pol-ished country edged rock LP with much po-tential to break into a popular item.

## I BELIEVE IN MUSIC-Marian Love-A&R-ARL 7100/005

ARL 7100/005 Big ballads, full arrangements and the beautiful voice of Marian Love—put them to-gether and there it is, an album with excel-lent MOR potential. The old Moody Blues song, "Go Now," gets a brand new lush sound and the title song, written by Mac Davis, sounds just fine too. Eleven songs in all, every one of them stamped with the personali-ty of this talented young vocalist. Highly listen-able fare. able fare.

From Fantasy Records

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MIKE CORBETT & JAY HIRSH, a new Atlantic singing duo stopped up at the Cash Box offices last week to drop off their first LP on the label. With them was Jerry Greenberg (second from r.), assist. to Jerry Wexler. The object of their attentions: CB's own Ed Kelleher.

# Howdy Doody Package Sparks Sales For PIP NEW YORK — Joe Abend, president of PIP Records, called Howdy Doody

the biggest nostalgia phenomenon ever to hit the record market. Abend ever to hit the record market. Abend stated that since the album was re-leased three weeks ago, PIP's Howdy Doody package has sold 111,000 copies and given PIP Records the biggest month in its history. This surpasses the performance of the W. C. Fields LP. "PIP is the only company licensed by NBC to release product that con-tains the original sound tracks from the Howdy Doody TV Show. This in-cludes exclusive rights to the use of the original Peanut Gallery tracks," Abend stated.

Abend stated.

Abend stated. In addition to general air play all over the country, Abend reports that there is heavy progressive station activity as well. PIP has launched a major promotional effort consisting of contests on radio stations in 45 major markets.

# **RCA** To Release

**'Rio Grande' Track** NEW YORK — RCA Records will rush into release "Before My Time," a single from the recording group Rio Grande. The single, from the group's debut RCA album, "Rio Grande" (LSP-4454), is being re-leased due to airplay on stations in the Los Angeles, Washington, New York, and Dallas areas. Rio Grande, a five member country-

Rio Grande, a five member country-rock group from Tyler, Texas, is com-posed of Ronnie Weiss, David Stanley, Bobby Tuttle, Tom Russell, and Ken Murray. They were produced for RCA by Dale Hawkins.

### Humperdinck's Seventh Gold LP

NEW YORK — Engelbert Humper-dinck, who recently opened his most extensive U.S. tour to date, has just been certified for his seventh consecu-tive gold album. His current "Sweet-hearts" LP, released in Feb., was certi-fied for the award by the Record In-dustry Association of America dustry Association (RIAA). of America

(RIAA). When released, the album was sup-ported by one of the heaviest and most concentrated merchandising cam-paigns ever conducted by the company in connection with a single album. The barrage of promo devices em-ployed, including shopping bags, win-dow display units hangers mobiles dow display units, hangers, mobiles, stickers, streamers and a powerful ad campaign, are being credited with building the momentum of sales which led to the rapid certification.

The new award makes Humper-dinck one of the few artists in history to be accorded the gold award for every LP released. No other artist associated with the London family of labels can claim this special disting labels can claim this special distinction.

Humperdinck, who has recently Humperdinck, who has recently done featured guest spots on the Dean Martin and Gien Campbell Shows, is now on a four-month safari of top American concert halls and supper clubs. Following the close last week of a fortnight's engagement at Har-rah's in Lake Tahoe, he embarked on a cross-country series of one-nighter concerts in arenas and outdoor stadia in a host of top markets. The current in a host of top markets. The current tour will reach a peak of activity during a two-week appearance begin-ning next September 9 at the Royal Box of the Hotel Americana in New York

# cashbox/album reviews Pop Best Bets

THEMBI—Pharoah Sanders—Impulse AS-9206 Always walking point into new musical terri-tory, Pharoah Sanders offers another signifi-cant LP. He excels as usual on tenor and soprano sax and also is heard on such saxes as the bailophone and koto. Fans of fine bass playing can rejoice on the track "Love" which features a super-fine Cecil McBee solo. "Morn-ing Prayer," composed by Sanders and pianist Lonnie Liston Smith, is another excellent cut.



# A GIRL FOR ALL REASONS-Dian Hart-Amaret ST 5010

Amaret ST 5010 Some singers actually sound as though they enjoy their profession. Dian must be counted in this category. She brings a warm feeling to the Carole King tune "To Love" and the con-temporary standard "With Pen In Hand" and stirs up a storm on "Son Of A Preacher Man." Eight other selections are also brightened by her sparkling delivery. This one deserves wide audience reception. It's that good.

### SERGENT EMILE SINGS OF LOVE-Request SRLP 8157

SRLP 8157 Sergent Emile first emerged as a singing talent during the Algerian war and has built up a sizable following in Europe. This is his first record for American release. On it he performs fourteen love songs, accompanying himself on guitar. There is a certain naive wonder about his lyrics which gives them special meaning and his delivery is sensitive and sure. The songs are in French and a lyric sheet is ensongs are in French and a lyric sheet is en-closed.



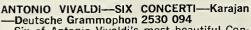
### **Classical Picks**

### BACH -- SAINT JOHN PASSION -- Ormandy/

BACH — SAINT JOHN PASSION — Ormandy/ Philadelphia—Columbia M3 30517 As part of a new series of Bach releases from Columbia comes this stellar three record set of one half ("St. Matthew" is the other half) of Bach's venture into Passionmusik. Eugene Ormandy leads the Philadelphia Or-chestra and principle singers Judith Raskin (soprano), Maureen Forrester (contralto), Rich-ard Lewis and George Shirley (tenors), Nor-man Treigle (bass-baritone), and Thomas Paul (bass) in an excellent reading of Bach's bril-liant music. With the current interest in re-ligious texted songs, it will be interesting to ligious texted songs, it will be interesting to see how this does.







--Deutsche Grammophon 2530 094 Six of Antonio Vivaldi's most beautiful Con-certi open like the petals of exquisite flowers as played by the Berlin Philharmonic under the masterful direction of Herbert von Karajan. Titles: "L'Amoroso" (used in "Elvira Madi-gan"), "Al Santo Sepolcro," "L'Inquietudine," "Alla rustica," "Madrigalesco," and an un-named sixth (F. I 61). Superb set.



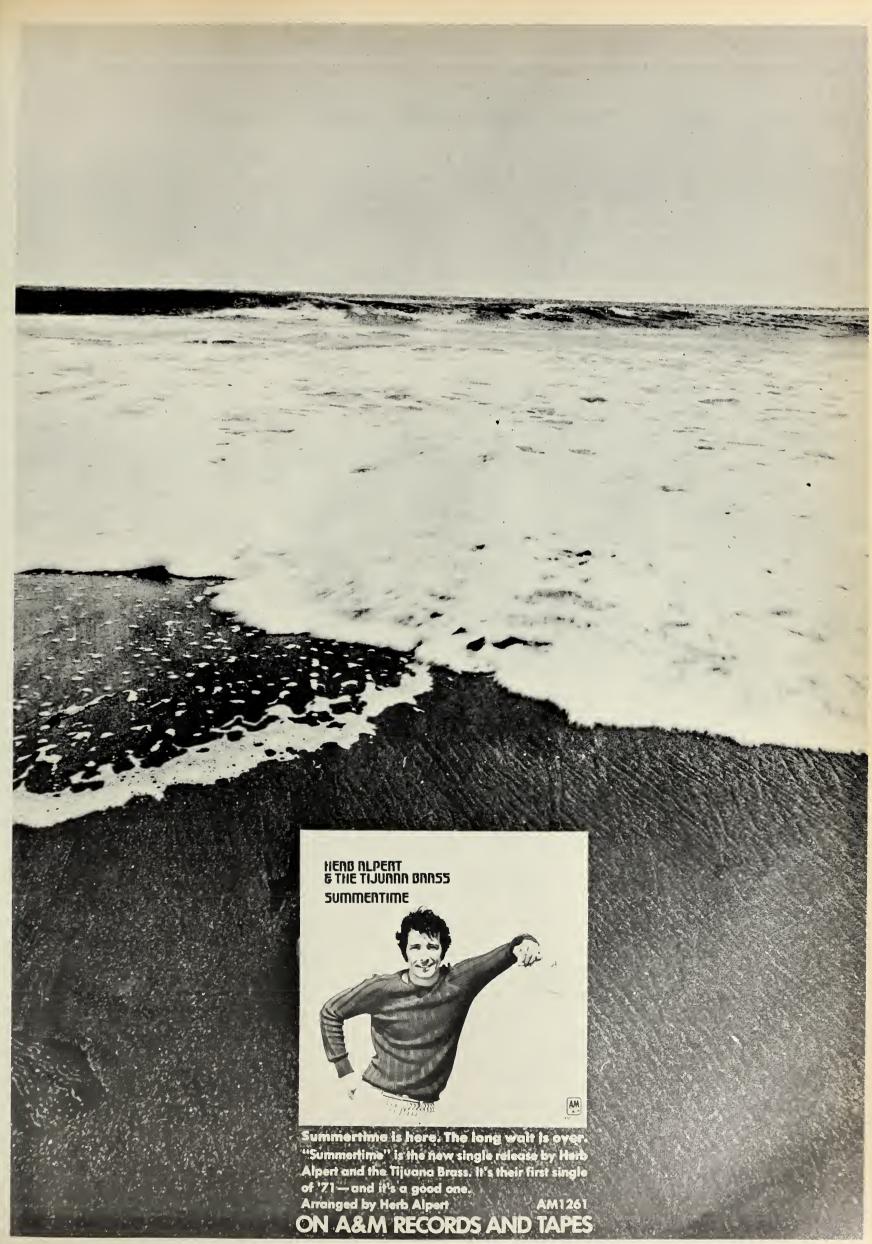


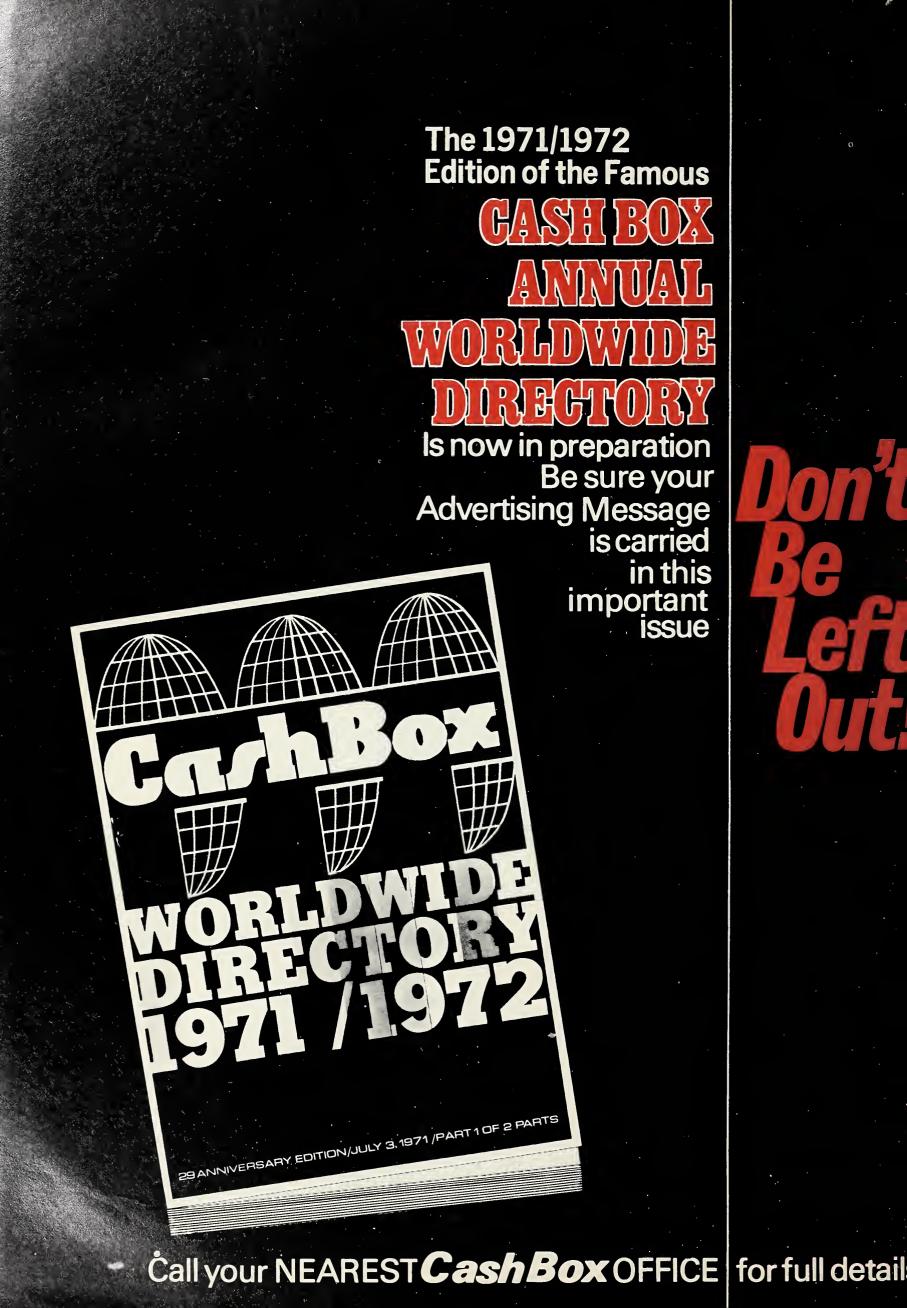
### Cash Box - May 29, 1971

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THREE PRINCIPALS THREE-(L to r) Gil Lamb and Mildred Natwick listen as John Kander, composer of the hit Broadway musical, 70 Girls 70, explains a fine point during the recording of the cast album for Columbia Records. The album, produced by Thomas Z. Shepard, is set for immediate release.





# AMPEX ADDS 4 NEW ONES



Introducing LOBO Featuring: "Me And You And A Dog Named Boo" BTS-2003



Runt, The Ballad of Todd Rundgren A-10116

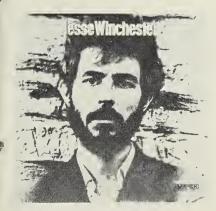


MAILER MACKENZIE BAND A-10114



"JUD" Music from the original Sound Track A-50101





JESSE WINCHESTER A-10104



RUNT A-10105



Purlie Original Broadway Cast Recording A-40101



MELTING POT "Fire Burn, Cauldron Bubble" A-10111







# TOP 100 Albums BOTTOM NO. INDICATES 8 AND 4 TRACK AND CASSETTE Cash Box ~~ May 29, 1973

JESUS CHRIST SUPERSTAR 1 (Decca DXSA 7206) (6-6000) (73-6000) 1 4 WAY STREET CROSBY, STILLS, NASH & YOUNG (Atlantic SD 2-902) (TP 2-902 (S 2-902) 2 STICKY FINGERS ROLLING STONES (Rolling Stone COC 59100) (TP 59100) (CS 59100) MUD SLIDE SLIM JAMES TAYLOR (Warner Bros. WS 2561) (8 2561) (5 2561) PEARL JANIS JOPLIN (Columbia KC 30322) (CA 30322) (CT 30322) **UP TO DATE** PARTRIDGE FAMILY (Bell 6059) (8 6059) (5 6059) SURVIVAL GRAND FUNK (Capitol SW 764) (8XT 764) (4XT 764) LOVE STORY **ORIGINAL SOUNDTRACK (Paramount PAS 6002)** 6 TAPESTRY GOLDEN BISQUITS 3 DOG NIGHT (Dunhill DS 50088) 10 (8 50098) (5 50098) 10 TEA FOR THE TILLERMAN CAT STEVENS (A&M SP 4280) 11 (8T 4280) (CT 4280) 11 11 MAYBE TOMORROW JACKSON 5 (Motown MS 735) 14 (M8 1735) (M75 735) THE BEST OF GUESS WHO (RCA LSPX 1004) 16 (P8S 1710) (PK 1710) 16 L.A. WOMAN DOORS (Elektra EKS 75011) 19 (8T 5011) (55011) SHE'S A LADY TOM JONES (Parrot XPAS 71046) 26 (M 79846) (M 79646) WOODSTOCK TWO 16 (Cotillion SD2-400) 13 (TP 33-400) (CS 33-400) LOVE STORY 17 ANDY WILLIAMS (Columbia KC 30497) 12 (A 30497) (CT 30497) **CLOSE TO YOU** 18 CARPENTERS (A&M 4271) 15 (8T 4271) (CS 4271) 19 ABRAXAS SANTANA (Columbia KC 30130) 17 (CA 30130) (CT 30130) PORTRAIT OF BOBBY BOBBY SHERMAN (Metromedia KMD 1040) 20 (8090 1040) (5090 1040) 20 21 NATURALLY THREE DOG NIGHT (Dunhill DSX 50088) 27 AQUALUNG JETHRO TULL (Reprise MS 2035) 28 (8 2035) (5 2035) THE CRY OF LOVE JIMI HENDRIX (Reprise MS 2034) 18 (8 2034) (5 2034) 18 23 PARANOID 24 BLACK SABBATH (Warner Bros, WS 1887) 29 (M8 1887) (M5 1887) 25 THIS IS A RECORDING LILY TOMLIN (Polydor 25-4055) 21 EMERSON, LAKE & PALMER 26 (Cotillion SD 9040) 22 THIRDS 27 JAMES GANG (ABC ABCX 721) 24 **BLOODROCK 3** 28 (Capitol ST 765) 30 (8XT 765) (4XT 765) TARKIO 29 BREWER & SHIPLEY (Kama Sutra KSBS 2024) 23 CHICAGO III 30 (Columbia CT 30110) 25 (CA 30110) (CT 30110) 31 MANNA BREAD (Elektra EKS 74086) 31 (FT8 4086) (TC 54086) THE POINT 32 NILSSON (RCA LSPX 1003) 33 (P8S 1623) (PK 1623) 33 DIANA ORIGINAL TV SOUNDTRACK (Motown MS 719) 35 (M8 1719) (M75 719) BACK TO THE ROOTS JOHN MAYALL (Polydor 25-3002) 39 34

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Λ	NO.	INDICATES 8 AND 4 TRACK AND CASS	5
	35	THE PARTRIDGE FAMILY ALBUM ORIGINAL TV CAST (Bell 6050) 40 (8 6050) (5 6050)	
	36	GLEN CAMPBELL'S GREATEST HITS (Capitol SW 752) 34 (8X7 752) (4X7 752)	
	37	BROKEN BARRICADES PROCOL HARUM (A&M SP 4294) 45 (81 4294) (CS 4294)	
	38	LOVE'S LINES, ANGLES AND RHYMES 5th DIMENSION (Bell 6060) 32	
	39	(8 6060) (5 6060) LOVE IT TO DEATH ALICE COOPER (Warner Bros. WS 1883) 41	
	40	(8 1883) (5 1883) SKY'S THE LIMIT TEMPTATIONS (Gordy, GS 957) 51	
	41	(G8 1957) (G75 957) HANGING IN THERE	
	42	HUDSON & LANDREE (Dore 324) 43 SWEET BABY JAMES JAMES TAYLOR (Warner Bros./7 Arts) (WS 1843) 38 (8 WM 1843) (CWX 1843)	
	43	SLY & THE FAMILY STONE GREATEST HITS	
	44	(Epic KE 30325) (CA 30325) (CT 30325) 48 11-17-70	
	45	ELTON JOHN (Uni 93105) 77 (8 93105) (2 93105) ONE BAD APPLE	
	46	OSMOND BROS. (MGM SE 4724) 49 IF I COULD ONLY REMEMBER MY NAME	
	47	DAVID CROSBY (Atlantic SD 7202) 36 (TP 7202) (CS 7202) ALARM CLOCK	
	48	RICHIE HAVENS (Stormy Forest SFS 600) 50 ROSE GARDEN	
	40	LYNN ANDERSON (Columbia C 30411) 37 (CA 30411) (CT 30411)	
	49 50	TUMBLEWEED CONNECTION ELTON JOHN (UNI 73096) 44 CARLY SIMON	
	_	(Elektra EKS 74082) 54 (T8 4082) (54082)	
	51	CURTIS CURTIS MAYFIELD (Curtom CRS 8005) 55	
		FRIENDS DRIG. SOUNDTRACK/ELTON JOHN (Paramount PAS 6004) 44	
	53	LONG PLAYER FACES (Warner Bros. WS 1892) 46 (M8 1892) (M5 1892)	
	54	STONEY END BARBRA STREISAND (Columbia KC 30378) 47 (CA 30378) (CT 30378)	
	55	LIVE JOHNNY WINTER AND (Columbia C 30475) 52 (CA 30475) (CT 30475)	
	56	ALL THINGS MUST PASS GEORGE HARRISON (Apple STCH 639) 57 (8XT 639) (4XT 639)	
	57	MESSAGE TO THE PEOPLE BUDDY MILES (Mercury SR 61334) 59 (MC8 61334) (MCR4-61334)	
	58	WORKIN' TOGETHER IKE & TINA TURNER (Liberty 7650) 61	
	59	PENDULUM CREEDENCE CLEARWATER REVIVAL (Fantasy 8410) 53 (8 8410) (5 8410)	
	60	STEPPENWOLF GOLD (Dunhill DS 50099) 58 (8 50099) (5 50099) 58	
	61	ENCORE JOSE FELICIANO (RCA LSPX 1005) 67 (P8S 1729) (PK 1729)	
	62	SEATRAIN (Capitol SMAS 659) 70 (8XT 659) (4XT 659)	
	63	CHEAPO—CHEAPO PRODUCTIONS PRESENTS REAL LIVE JOHN SEBASTIAN (Reprise RS 2036) 68	
	64	(8 2036) (5 2036) NO NO NANETTE ORIGINAL CAST (Columbia \$ 30563) 64	
	65	(SA 30563) (ST 30563) SINATRA & CO. FRANK SINATRA (Reprise RS 1033) 66	
	66	(8 1033) (5 1033) SWEETHEART ENGELBERT HUMPERDINCK (Parrot XPAS 71043) 63	
		(M 79843) (M 79643)	1.

67	MANDRILL (Polydor 24-4050) 71
68	LAYLA DEREK AND THE DOMINOS (Atco SD 2-704) (TP 704) (CS 704)
69	WOODSTOCK ORIGINAL SOUNDTRACK (Cotillion SD3-500) 74 (TP 33-500) (CS 33-500)
70	JOSEPH AND THE AMAZING TECHNICOLOR DREAM COAT
71	THE JOSEPH CONSORTIUM (Scepter SPS 588X) 72 ELTON JOHN (UNI 73090) 65
72	(8 73090) (2 73090) HAG MERLE HAGGARD & THE STRANGERS (Capitol ST 735) 79
73	(8XT 735) (4XT 735) BRIDGE OVER TROUBLED WATER SIMON & GARFUNKEL (Columbia KCS 99-14) 73
74	(18 10 0750) (14 10 0750) (16 10 0750) MELTING POT
75	BOOKER T. & MG's (Stax STS 2035) 69 NANTUCKET SLEIGHRIDE MOUNTAIN (Windfall 5500) 56
76	(M8 5500) (M5 5500) LOVE STORY JOHNNY MATHIS (Columbia C 30499) 62
77	(CA 30499) (CT 30499) LIVE IN COOK COUNTY JAIL
78	B. B. KING (ABC ABCS 723) 60
79	MARY TRAVERS (Warner Bros. WS 1907) 80 (8 1907) (5 1907) LEON RUSSELL & THE
	SHELTER PEOPLE (Shelter SW 8903) 130 (8XT 8903) (4XT 8903)
80	GRAND FUNK LIVE
81	ROCK ON HUMBLE PIE (A&M SP 4301) (8T 4301) (CS 4301)
82	LATER THAT SAME YEAR MATTHEWS SOUTHERN COMFORT (Decca DL 75264) 94
83	(6-5264) (73-5264) IF YOU COULD READ MY MIND GORDON LIGHTFOOT (Reprise RS 6392) 84
84	CURTIS/LIVE
85	CURTIS MAYFIELD (Curtom CRS 8008) — MOMENTS BOZ SCAGGS (Columbia C 30454) 85
86	(CA 30454) (CT 30454) TO BE CONTINUED
87	EDGAR WINTER'S WHITE TRASH
88	(CA 30512) (CT 30512) WHERE I'M COMING FROM
89	STEVIE WONDER (Tamla TS 308) 92 (T8 1308) (T75 308) DID YOU THINK TO PRAY CHARLEY PRIDE (RCA LSP 4513) 95
90	(P8S 1723) (PK 1723) CHASE
91	(Epic E 30472) 93 (CA 30472) (CT 30472) IT'S IMPOSSIBLE
92	PERRY COMO (RCA LSP 4473) 75 (PS8 1667) (PK 1667) SONGS OF LOVE AND HATE
	LEONARD COHEN (Columbia C 30103) 91 (CA 30103) (CT 30103)
93	POEMS, PRAYERS AND PROMISES JOHN DENVER (RCA LSP 4499) 100 (P8S 1711) PK 1711)
94	HELP ME MAKE IT THROUGH THE NIGHT SAMMI SMITH (Mega M-31 1000) 78
95	MONA BONE JAKON CAT STEVENS (A&M SP 4260) 98
<b>9</b> 6	WHEN YOU'RE HOT, YOU'RE HOT JERRY REED (RCA LSP 4506) 101 (PSS 1712) (PK 1712)
97	(P8S 1712) (PK 1712) DONNY HATHAWAY (Atco SD-33-360) 103 (TP 33 360) (CS 33-360)
98	DELIVERIN' POCO (Epic KE 30290) 83
99	THEME FROM LOVE STORY HENRY MANCINI (LSP RCA 4466) 86
100	PUT YOUR HAND IN THE HAND OCEAN (Kama Sutra KSBS 2033) —

# CashBox TOP 100 Albums 101 TO 150

101	KENNY ROGERS FIRST EDITION GREATEST HITS	118	FOR THE GOOD TIMES RAY PRICE (Columbia C 30106) 107	135	MAD DOGS AND ENGLISHMEN JOE COCKER (A&M SP 6002) 142
102	(Reprise RS 6347) 81 (M8 6437) (M5 6437) WRITER	119	CA 30106) (CT 30106) TAP ROOT MANUSCRIPT NEIL DIAMOND (UNI 73092) 111	136	(8T 6002) (CT 6002) GLASSHARP
103	CAROLE KING (0de 70 77006) 119	120	SISTER KATE	137	(Decca DL 75261) 133 COSMO'S FACTORY
105	ROBERTA FLACK (Atlantic 1569) 102	101	KATE TAYLOR (Cotillion SD 9045) 110 (TP 9045) (CS 9045)	138	CREEDENCE CLEARWATER REVIVAL (Fantasy 842) 140 CHICAGO
104	AFTER THE GOLD RUSH	121	FRIENDS & LOVE CHUCK MANGIONE (Mercury SRM 2-800)	150	(Columbia KSP 24) 147
105	NEIL YOUNG (Reprise RS 6383) 106 (8RM 6383) (CR 6383)	122	YOU'LL NEVER WALK ALONE ELVIS PRESLEY (Camden CALX 2472) 113	139	(18 B0 08858) (16 B0 1858) LIVE AT THE SEX MACHINE
105	STAY AWHILE BELLS (Polydor 24-4510) 120	123	ONE WAY OR ANOTHER	140	KOOL & THE GANG (Delite DE-2008) 137 ALL BY MYSELF
106	FOR THE GOOD TIMES		CACTUS (Atco SD 33 356) 123 (TP 33 356) (CS 33 356)	110	EDDIE KENDRICKS (Tamia TS 309) (T8 1309) (T75 309)
107	JIM NABORS (Columbia C 30449) 104 (CA 30449) (CT 30449)	124	BLACK SABBATH (Warner Bros. WS 1871) 128	141	CELEBRATION
107	LOVE STORY RAY CONNIFF (Columbia C 30498) 107	125	(CWX 1871) (8WM 1871)		VARIOUS ARTISTS (Ode SPX 77008) 87 (8T 77008) (CS 77008)
108	ONE STEP BEYOND		KING CRIMSON (Atlantic SD 8278) 115 (TP 8278) (CS 8278)	142	FIFTH DIMENSION (Bell 6045) -
109	JOHNNIE TAYLOR (Stax STS 2030) 112 THIS IS MADNESS	126	BLOODROCK 2	143	(86045) (56045) WHALES AND NIGHTINGALES
110	LAST POETS (Douglas 7) 114	107	(Capitol ST 491) 124 (8XT 491) (4XT 491)		JUDY COLLINS (Elektra 75010) 143 (T8 5010) (55010)
	(Capitol ST 661) 116 (8XT 661) (4XT 661)	127	STEPHEN STILLS (Atlantic S0 7202) 132	144	TEMPTATIONS GREATEST HITS
111	YOU'RE SO BEAUTIFUL CHARLES WRIGHT & THE WATTS 103rd STREET BAND	128	(TP 7202) (CS 7202) JOHN LENNON/PLASTIC ONO BAND		VOL. II (Gordy GS 854) (GS 958) (T75 954) 97
112	(Warner Bros. WS 1904) (8 1904) (5 1904) 125 CRAZY HORSE		(Apple SW 3372) 134 (8XT 3372) (4XT 3372)	145	MOTEL SHOT
	(Reprise RS 6438) 105 (8 6438) (5 6438)	129	ENDLESS BOOGIE JOHN LEE HOOKER (ABC ABCD 720) 121		DELANEY & BONNIE & FRIENDS (Atco SD 44-358) 148 (TP 33-358) (CS 33-358)
113	THIRD ALBUM JACKSON 5 (Motown MS 718) 108	13 <b>0</b>	SHO IS FUNKY DOWN HERE	146	FROM MONTY WITH LOVE MANTOVANI & HIS ORCH. (London XPS 585/6) 149
114	LOVE STORY	131	JAMES BROWN (King KS 1110) 127 DEJA VU	147	MORE GOLDEN GRASS
115	RONNIE ALDRICH (London Phase 4 ASPB 22)		CROSBY, STILLS, NASH & YOUNG (Atlantic SD 7200) 129 (TP 7200) (CS 7200)	148	GRASS ROOTS (Dunhill DS 50087) 96 RITA COOLIDGE
115	ELVIS PRESLEY (RCA LSP 4460) 118 (P8S 1665) (PK 1665)	132	TOMMY	140	A&M (SP 4291) (8T 4291) (SC 4291) 138
116	IF I WERE YOUR WOMAN		THE WH0 (Decca DXSW 7205) 135 (6-2500) (73-2500)	149	THE BEST OF WILSON PICKETT, VOL. II
117	GLADYS KNIGHT & THE PIPS (Soul SS 731) 122 (S8 1731) (S75 731)	133	SOUNDS OF SIMON JOE SIMON (Spring SPR 4701) 131		(Atlantic SD 8290) -
117	THE WORST OF JEFFERSON AIRPLANE	134	HAIR ORIGINAL CAST (RCA Victor LSO 1150) 139	150	(TP 8290) (CS 8290) UNCLE CHARLIE & HIS DOG TEDDY
	(RCA LSP 4459) 126		(085-1038) (DK 1038)		NITTY GRITTY DIRT BAND (Liberty 7642)

# **Basic Album Inventory**

	PICKWICK		Bobby Hackett	A Time For Love	5016 SD
Tennessee Ernie Ford	I Can't Help If I'm Still In Love With You	SPC-3118	The Free Design	Kites Are Fun	5019 SD
			Tony Mottola	Lush, Latin & Lovely	5020 SD
Glen Campbell	A Satisfied Mind	SPC-3134	Pearl Bailey	The Real Pearl	5022 SD
Nat King Cole	You're My Everything	SPC-3154	Tony Mottola	Warm, Wild and Wonderful	5025 SD
Mills Bros.	Till We Meet Again	SPC-3158	Enoch Light	The Best of Hollywood	5027 SD
Lennon Sisters	What The World Needs Now	SPC-3170	Arnie Lawrence	Look Toward A Dream	5028 SD
Guy Lombardo	Enjoy Yourself	SPC-3193	Louis Bellson	Breakthrough	5029 SD
Lawrence Welk	Love Is A Many Spendored Thing	SPC-3196	The Free Design	You Could Be Born Again	5031 SD
Various	Midnight Cowboy & Others	SPC-3207	Tony Mottola	Roma OggiRome Today	5032 SD
Liberace	By The Time I Get To Phoenix	SPC-3208	Yank Lawson & Bob	Nonia Oggi-Anne Today	5052 50
Lawrence Welk	Blue Hawaii	SPC-3212			
Billy Vaughn	Moon River	SPC-3213	Haggart and	The World's Creekerk Jam Dand	5022 00
Various	Let It Be and Others	SPC-3216	BODDy Hackett Quarter	t, The World's Greatest Jazz Band	5033 SD
Brook Benton	As Long As She Needs Me	SPC-3217			5034 SD
Jackie Gleason	Shangri-La	SPC-3218	Tony Mottola	Tony Mottola joins The Guitar Underground	5035 SD
Mills Bros.	Cab Driver, Paper Doll, My Shy Violet	SPC-3220			5036 SD
Wayne Newton	Somewhere My Love		Project 3	Test Record	201 SD
Beach Boys	Somewhere My Love	SPC-3455	Best of Tony Mottola	The Tony Touch	5041 SD
Beach Buys	Finder's Keepers, Farmer's Daughter		Music of Bach,		
Toppose Emis Ford	& Others	SPC-3221	Bacharach, Beatles	Spaced Out	5043 SD
Tennessee Ernie Ford	Standin' In The Need Of Prayer	SPC-3222	Free Design	Stars/Time/Bubbles/Love	5045 SD
Jerry Lee Lewis	High Heel Sneakers	SPC-3224		, ,	
Rod McKuen	Sounds Of Day, Sounds Of Night	SPC-3225	Enoch Light	Permissive Polyphonics	5048 SD
Roger Miller	Engine, Engine #9	SPC-3226	Enoch Light	Big "Hit Movie" Themes	5051 SD
Lou Rawis	Gee Baby, Ain't I Good To You	SPC-3228	Rock Island	Big memorie memos	4005 SD
Dinah Washington	I Don't Hurt Anymore,		Nock Island		4000 00
	What A Difference A Day Made	SPC-3230		REPRISE	
Frank Chacksfield	Ebb Tide	SPC-3231	The Beach Boys	Sunflower	RS 6382
Frank Sinatra	This Love Of Mine	SPC-3458	The First Edition	Tell It All Brother	RS 6412
Wayne Newton	Everybody Loves Somebody	SPC-3459	The First Edition		
Patsy Cline	In Care Of The Blues	JS-6072		Ruby, Don't Take Your Love To Town	RS 6352
Buck Owens	You're For Me	JS-6078	The First Edition	Something's Burning	RS 6385
Sonny James	Timberline	JS-6079	Fleetwood Mac	Then Play On	RS 6368
Various	Guest Stars of The "Hee Haw" Show	30 0075	Fleetwood Mac	Kiln House	RS 6408
	Buck Owens, Faron Young & Others	JS-6083	Norman Greenbaum	Spirit In The Sky	RS 6365
Roy Clark	He'll Have To Go	JS-6094	Arlo Guthrie	Washington Country	RS 6411
The Tribes	Sounds Of The Woodstock Age	SPC-3238	Arlo Guthrie	Running Down The Road	RS 6346
Pickwick Children's	Sesame Street-Rubber Duckie, The Square S	350-3238	Jimi Hendrix	Are You Experienced	RS 6261
Chorus	Archio's Thomas & Other	ong	Jimi Hendrix	Axis: Bold As Love	RS 6281
David Clayton	Archie's Theme & Others	ŠPC-3241	Don Ho	Don Ho's Greatest Hits	RS 6357
Thomas/Linda	Back On The Street Again & Others		The Kinks	Arthur	RS 6366
Ronstadt			Dean Martin	My Woman, My Woman, My Wife	RS 6403
Various	Country C. A. I. C. I	SPC-3245	Dean Martin	Dean Martin's Greatest Hits Vol. 1	RS 6301
Valuus	Country Guys And Gals	JS-6095	Dean Martin	Dean Martin's Greatest Hits Vol. 2	RS 6320
			Dean Martin	I Take A Lot Of Pride In What I Do	RS 6338
	PROJECT 3		Joni Mitchell	Ladies Of The Canyon	RS 6373
	TROJECT 5		Randy Newman	12 Songs	RS 6373
Enoch Light and			The Pentangle	Basket Of Light	RS 6372
The Light Brigade	Spanish Strings	5000 SD	John Sebastian	John B. Sebastian	RS 6379
Tony Mottola/Guitar	Heart and Soul	5003 SD	Nancy Sinatra	Nancy	RS 6333
Enoch Light and		5005 50	Nancy Sinatra	Nancy's Greatest Hits	RS 6409
The Light Brigade	Film on Film	5005 SD	Frank Sinatra		FS 1025
Bobby Hackett-		3003 30	Frank Sinatra	Frnak Sinatra's Greatest Hits A man Alone	FS 1025
with Strings	That Midnight Touch	5006 CD			FS 1030
Peter Matz-Big	the mulight routh	5006 SD	Frank Sinatra	Watertown	
Band Music	Peter Matz Brings Em Back	5007 00	Jethro Tull	Benefit	RS 6400
Tony Mottola		5007 SD	The Vogues	Greatest Hits	RS 6371
Urbie Green	A Latin Love-In	5010 SD	Neil Young	After The Gold Rush	RS 6383
ALTER ALCOL	Twenty-One Trombones	5014 SD	Neil Young	Everybody Knows This Is Nowhere	RS 6349

# **EDDIE KENDRICKS** E NEW FRONT-RUNNER **OF THE DEMOGRAPHIC PARTY.**

# "IT'S SO HARD FOR ME TO SAY **GOODBYE**"



rom the album "All by myself"

# Standing up to be counted in every market







# insight&sound continued

NEW YORK (cont'd from page 22)

town-I really don't know. They sold it out! It doesn't really matter if Monroe was big or small-Grand Funk sold it out! It's a start. You've got to bring people together to care enough. I care. WE care. Mark cares. And that's where separation comes in. If you can't see that what Richard Nixon represents is THEM, then something's wrong.

C.B. Sure, Nixon may represent THEM, but he also has HIS BROTHERS and SISTERS. They're all in Washington!

T.K.: Do you think we could find a Mark Farner from their generation?

C.B. We found a couple of them. But they were killed.

T.K.: Well maybe they'll kill Mark Farner some day. Maybe they'll kill me some day. Maybe they'll kill my brother some day. It makes me sad to think about it, but maybe they will. They killed the other ones, didn't they? We don't relate to Grand Funk as playing good or bad music. That's something the media relates to.

C.B. Grand Funk is then a political group.

T.K.: Grand Funk always has been. The press missed the point. The point has never been their music. The point has never been what they write.

C.B. Are you saying then, that Grand Funk use their instruments to project their politics?

T.K.: Absolutely not. I've never allowed them to use their instruments to project their political viewpoints. Their message to all of the people is 'look at me, I'm free.' When Mark holds his guitar up he says 'see this, it's a symbol. They tell me I can't play this, but you see it. I'm here, man—because of this.' It's not as simple as just music. It's people drawn together to hear rock, and it's not our job to tell those people not to go. It's not Bill Graham's job to tell those people that their taste sucks. His job is to provide what the public wants. If people pay money,-give them what they want or they'll stop coming. It's that simple.

C.B. Why do the kids get off on Grand Funk? What made Grand Funk the biggest group in the world? What do the kids get out of a Grand Funk show?

T.K.: It's the same reason, basically that they got off on the Beatles or Presley or Sinatra. If you'll remember, before each of the great phenomenons in the industry, there was a tremendous world depression. Directly prior to Sinatra was a world war. Prior to Presley was the cold war and Korean conflict. And the pre Beatle era saw the assassination of Kennedy. Well, what you have here, Kenny Kerner, is not another Beatles. The Beatles were never like Presley, and Presley never like Sinatra. But you have, like it or not-Grand Funk Railroad. And what you have, like it or not, is acceptance, in this country, as great as the Beatles. Like it or not. It's here, man. There's never going to be another Grand Funk. There's never going to be another Beatles. Why didn't Grand Funk spread to the other countries? I don't know. You can only go so far, so fast. I do know that they will be going to Japan. The Japanese representative told me that 99% of the people don't understand a single word that Mark. Don and Mel are singing. They don't understand English. But they must be saying something because they were invited to Japan!

**C.B.** Do they want them because they like the music or because **Grand** Funk is the equivalent to the Beatles in America and they're doing it for prestige?

T.K.: The European market has become more sophisticated to the point where we sold out Royal Albert Hall without ever having a record played in London.

C.B.: You haven't had many records played in New York either!

We've only had one radio station to my knowledge. But it's gone way T.K.: beyond the music. An announcement of a Grand Funk appearance is so much more than just announcing a show. The group gets there hours before so they can rap to their people and get the latest news. It's a complete communication network. It's an announcement of a convention. We just had the largest indoor attendance in the history of Chicago, 20,000 people—and we didn't have any violence, we didn't have any incidents. The medical center that was set up at the Ampitheatre treated 150 people that evening, and the most serious treatment administered was for a broken toe nail and for heat prostration. There were no treatments for bad trips or for any drug abuse what so ever, and the doctor testified that it was the least problem he had ever had-regardless of what the reporters wrote. The press lied. And let me tell you something else about how the press and the trades have neglected the group. Grand Funk have recorded a number of anti hard drug commercials. 3500 tapes were available, and of the replies, only two were from major radio stations in this country. Only two major radio stations in the entire country asked for the anti drug spots which are available free of charge. Paul Drew of KFRC in San Francisco, and Scot Muni of WNEW-FM were the two. Now where the hell was Bill Drake? Where was Gordon McLendon? I'm not afraid to say their names. I want to know where they were! Grand Funk sold out two shows at the Forum in Los Angeles. If that doesn't mean something to his public then Bill Drake's got something to learn about radio programming. He's got something to learn about public responsibility, and I hope that what I say Nick Johnson reads. I can't force stations to play their records, but we cared enough about our people to make these drug spots available. Grand Funk wanted to play at our expense at the U.S. Armed Forces base in Germany. A free show, at our expense. We officially petitioned and were turned down. We wanted to go to Vietnam at our expense and were turned down. What have I done? I remember that in Harrisburg, Pennsylvania we did a show with a very important man, the Vice President of the United States, Hubert Humphrey. Hubert Humphrey sent a letter to Grand Funk saying it was nice to talk to you and if you need me for anything in the future, please feel free to call. Well, anything in the future just happened. And we wrote him and got this reply: "Thank you for the letter concerning Grand Funk's interest in playing a free concert for the U.S. Armed Forces station in Germany. I'll be glad to check into this and find out why it is that the offer was turned down. I will be back in touch with you as soon as I have a report. I hope I will be able to help, and I am glad that you have gotten in touch with me about this. Sincerely, Hubert H. Humphrey." What do we have to do, Kenny? Is this the grossest case of non recognition in the history of the business? That's all I have to say.

HOLLYWOOD (con'd from page 22) moderately successful. "It's not my audience. The Troubadour was right . . . and maybe next time I'll get the shot.

Bobby is in his mid-thirties-"I've always been a singer. I started playing piano when I was about fourteen and somebody asked why don't I sing and I said why don't I? So I started singing. I came to N.Y. when I was 24, played in the boondocks and worked out my union card. My first Manhattan job was at the Little Club where I met Sammy Cahn who dug my stuff and we started writing together. The first one was cut by Diahann Carroll—"The Need of You." Sammy introduced me to Paul Anka and I became his musical conductor, writing songs with him." They wrote about 25 songs together, several chart records.

At least twice my name was left off the writing credits-once with a producer's name added, a guy who didn't change a note or comma. Now I've found out what goes on in this business. I finally got paid-only after I joined AGAC."

"I left Anka in Nov, '69, partly because of problems like this and partly because I felt I wanted to go in the direction of more serious music. Still, in order to pay my bills, I started writing commercials in N.Y .- the Newport spot, General Tire, Post Honeycomb Cereal; financially satisfying but artistically restrictive . . I started a trio with Don Payne and Denny Seiwell (Denny's on Paul McCartney's new Ip) and we played a new east club in N.Y. We got into a groovy rock thing and people like Sinatra started coming in. My manager, Al Weissman, got in touch with Polydor and they were interested."

"I cut the lp on 8 track, some very comfortable sessions at 12 East in N.Y. Being an arranger I wanted to display my arranging wares. The next one will be with a smaller group—more intimate—to get across the idea of a song writer sitting down at a piano and just singing songs."

"My songs are trying to say what I observe, how I live, the way I feel. "As Long as She Will Stay" (released as a single) says that when you're in love with somebody, it makes even thing all right. " with somebody, it makes everything all right .

The lyric reads, "I wake up smilin' everyday/knowin' she's just a breath away/And I can hold on/As long as she will stay . . . funny how a whole life can change/when one pair of eyes/tell you all your runnin's done." "I wrote that for my wife," says Gosh. "Laying in bed with someone with

someone you love, man. You wake up in the morning and there she is. And you know that no matter what happens today or what else is going on, you know that you got something goin'.'

The backside is "Double Life" and it deals with a guy "livin' dangerously," guilty of divided love, calling home to say he's working late. "There behind a door well closed/silhouettes and well hung clothes . . . with a girl who's well aware/Of what I do and why I'm there/to her I give the best of me/Then home to give the rest of me."

"But I've re-discovered my wife. After twelve years I'm more in love than ever.''

The lp is, as we said, on Polydor. It's one of 30 or 40 we got in the mail a few weeks ago. It's by Bobby Gosh who combs his head also with a Norelco and sings his songs like a virile Elton John. It's among the best half hours we've had in '71.

WEST COAST GIRL OF THE WEEK-Just closed at the Riviera in Vegas and will soon be seen here, along with people like Pearl Bailey, Jack Benny, the 5th Dimension, Bob Hope, Danny Kave and Frank Sinatra at the Ahmanson for the Motion Picture Relief Fund. The date is June 13, the girl is Mitzi Gaynor. And if you miss her in person, TV will be reviving her Nellie Forbush artistry when "South Pacific," sans commercials, will be shown in its entirety on Wednesday, Nov. 24 (Thanksgiving eve) on ABC-TV. Nelson Riddle will be conducting the Motion Picture Relief Show, by the way. Half Nelson -half Gavnor.



SOUND TRACKS-Sandy Friedman and Lynne Brennan married on May 15th in Carson City, Nevada. Groom is v.p. and head of Jay Bernstein Public Relations music dept. Bride is writer for Laufer Publishing Co. . . . Ditto for A&M mer-chandising/ad exec Barbara Taylor and Jim Gosa of KDCA-FM in town . . . The 'Get Behind Fanny'' slogan is being reversed-they'll be backing Barbra Streisand on her next single . . Jethro Tull returns to town next month. Meanwhile, we hear, their "Aqualung" Ip is an FM giant . . Nix Nox Productions cutting Spencer Davis and Peter Jameson at the West Coast Record Plant in town . . . Three Dog Nite, on the concert trail for the past five months, will be cutting their next album here in about two weeks . . . Neil Diamond makes his L.A. concert debut at the Greek Theater Aug. 23-29 . . . Composer-producer-performer P. F. Sloan signed to a Prophesy Record contract. Sloan, who co-composed "Eve of Destruction," "Let Me Be" and "Secret Agent Man" was the subject of an almost hit composed by Jim Webb, titled "What Ever Happened to P. F. Sloan?" If James is interested, he might drop by the Wally Heider Studios where Sloan is presently assembling some of his old musical friends to back him.

Harvey Geller

NEWS OF THE WEEK IN PREVIEW-""Ram" Paul and Linda's new album, just released holds some spectacular surprises which are much welcomed after the rather disappointing first LP. Among those cuts that become utterly hypnotic after but one listening: "Monkberry Moon Delight," "Eat At Home," "Long Haired Lady," "Ram On," "The Back Seat Of My Car," and "Uncle Albert/Admiral Lady," Halsey." Many of these end with repeating riffs and sung phrases in long fades. Takes quite a bit to bring that kind of thing off, but Paul has done it every time: "Oh, we believe that we can't be wrong." And that's the way it ends; could there be any other way? . . . Fantasy Records has formed a motion picture production company and has signed Rip Torn to star in a film to be shot this fall titled "Payday." . . . First national tour for Crazy Horse now set to this fall titled "Payday." . . . First national tour for Crazy Horse now set to commence first week in July. They'll play 27 cities on the bill with Stephen Stills Mandrill has been invited to the Montreaux Switzerland Jazz Festival on . June 12 . . . Richard Nader's Rock & Roll Revival will be at Madison Square Garden June 11 and the next night appear lock stock and barrel at the L.A. Forum . . . "Tonight's" Doc Severinson begins a stint at the Persian Room May 26. He'll be there through June 12 . . . If you haven't seen Ike & Tine Turner are gracing concurrently the covers of both Ebony and Tan magazines . . . Wow! Columbia's Firesign Theatre has been nominated for a Hugo Award, no less.



# **CashBox** Country Music Report

Country Artist of the Week:

LORETTA LYNN

# Mercury's Nashville Studio **Celebrates Chart Success**

NASHVILLE -- As Mercury Records approaches the first anniversary of its new studio facilities in Nashville, the new studio facilities in Nashville, the company is enjoying what well may be an unprecedented flurry of success with Country and Western product. Nine singles are currently on the country charts, reflecting dedication to this product area and the labels' continued faith in its roster of coun-try artists

continued faith in its roster of coun-try artists. Eight of the nine chart disks were produced in the Mercury studios, the sole exception being Roger Miller's "Tomorrow Night In Baltimore" which was recorded prior to leasing the modern 16-track facility at 1512 Hawkins Street in Nashville. All were produced by Jerry Kennedy, resident A&R director of Mercury operations in Nashville. Kennedy noted that many of the

In Nashville. Kennedy noted that many of the chart records were by long-standing label artists. Recent roster additions, also represented on the charts, include Bobby Bare, signed last year and Pat-ti Page who last fall returned to Mercury where for many years she en-joyed her greatest success as a rec-

cury where for many years she en-joyed her greatest success as a rec-ording artist in both the pop and country fields. Much of Mercury's success with country product was attributed by Kennedy to his colleagues in Nash-ville including the studio's chief engi-neer. Tom Sparkman; Frank Mull, C&W promotion manager and Roy Dea. Dea, acting as administrative as-sistant has lifted much of the contact and burden of paperwork from Kennedy, allowing him to spend more time creatively in the studio. As of last week's listings in the music trade press, Mercury singles represented included: "Touching Home" by Jerry Lee Lewis; Faron Young's "Step Aside"; the Tom T. Hall recording, "Ode To A Half Pound of Ground Round": Miller's "Tomorrow Night In Baltimore"; "I've Been The Way That You've Been Loving Me" by Roy Drusky; "New York City" by the Statler Brothers; "Patti Page's "Make Me

### **McConnell To Mega's Country Promo Post**

Country Promo Post NASHVILLE — Brad McCuen, pres-ident of Mega Records, announced that Tom McConnell has been ap-pointed national country promotion manager for the label. Ed Kaminski, national promotion director, will now be free to concentrate on promotional campaigns and top 40 product. With a background primarily in country promotion, McConnell will co-ordinate personal appearances for Sammi Smith, Glen Sherley, Brian Collins, and Meg's country roster with the label's distributor promo people.

### Minnie Pearl Honored At Nation's Capitol

AT NATION'S CAPITOI NASHVILLE — The American Wom-en's Newspaper Club of Washington, D.C. is honoring Minnie Pearl, one of America's top country comedians, at its annual dinner at the Shoreham Hotel in Washington, D.C., Monday, May 24. Minnie. who has been guest star-ring on TV, will make one of her few "live" appearances at the function and is being honored for her con-tribution to American humor. Also to be honored is Martha Mitchell, wife of the U.S. Attorney General.

General. The United States Navy Band will play for the black tie affair.

Your Kind of Woman" and the Bobby Bare disk, "Please Don't Tell Me How The Story Ends". In addition, the company reflects very stong activity with a variety of country album pro-duct

duct. Kennedy, who has been with Mercu-Kennedy, who has been with Mercu-ry since early 1961, was a studio mu-sician in Nashville and logged hun-dreds of hours at recording sessions, absorbing the techniques of produc-tion. In 1964 he enjoyed a succession of hit records as producer of Roger Miller's "Dang Me", "Chug-A-Lug", "King of the Road" and others. In his present capacity he works closely with the Mercury home office in Chi-caro planning repertoire and coordi-

with the Mercury home office in Chi-cago, planning repertoire and coordi-nating production activities with the sales, promotion and related areas. The flexibility of Mercury's studio in Nashville has not limited its use to C&W sessions. Several pop and R&B dates have been recorded there recent-ly and the demand for its use is con-tinually increasing

ly and the demand for its use is con-tinually increasing. Mercury's strong European ties are uniquely suited to the apparent growth of interest in C&W music overseas, notably in England and Australia. The Statler Brothers, Rog-er Miller and Jerry Lee Lewis all re-cently completed personal appear-ances in Australia and were well ac-cepted. The Country Music Associa-tion reflects continued growth in its membership in Europe with each passing year and the demand for ar-tists' appearances and recorded pro-duct by established country artists appears on the rise. Relating the ac-tivities in Nashville to overall compa-ny operations, Mercury president Irny operations, Mercury president Ir-win H. Steinberg commented that the win H. Steinberg commented that the department serves not only as a source of pride, but also as an on-going source of inspiration to others within the company. He said, "We take great pride in Jerry Kennedy, his staff, the C&W artists on our label and their accomplishments. We feel we have the very finest country staff in business in Nashville."

# Campbell To Write Palace Follies Show

Palace Follies Show NASHVILLE — Archie Campbell, writer and comedian of the Hee Haw Television Show and RCA recording artist, will serve as writer and pro-ducer of "The Mucker's Follies" to appear at the Palace Hotel in Cripple Creek, Colorado during the 1971 sum-mer season, according to hotel own-ers, Mr. and Mrs. Wayne Winkler. Archie will incorporate Kountry Korn and Country Music into a show reminiscent of the early gold mining days of Cripple Creek and form it into an entertainment package for the whole family, using some of the most versatile performers in the country music field. The show will be produced in Nash-ville, Tennessee, home of the Grand

ville, Tennessee, home of the Grand Ole Opry, and brought to Cripple Creek for the Palace Hotel's summer

Creek for the Palace Hotel's summer season. Writing and producing shows are not new to Campbell. In Gatlinburg, Tennessee, his annual summer stint, "The Grand Ole Opry Show", plays to sell-out crowds nightly. He also writes comedy and other material for many country music artists including Homer and Jethro, Junior Samples, Jimmy Dean, and Skeeter Davis. The Mucker's Follies will appear three times nightly, excluding Wednesday, in the newly remodeled supper club adjacent to the Palace Hotel dining room. Showtime will be 8PM-10PM and 12 midnight.



COALMINER'S DAUGHTER-Artist, writer, business woman, and humani-COALMINER'S DAUGHTER—Artist, writer, business woman, and humani-tarian—that's Loretta Lynn. A coalminer's daughter, one of eight musically talented children from the hills of Kentucky, Loretta brings to the music industry the honesty, sincerity and trueness of heart that is the core of coun-try music itself. With a voice that is loved by millions, Loretta is in constant demand as a television and recording artist and Grand Ole Opry regular. Some of her other interests include the Loretta Lynn Rodeo which plays across the country each year, and the new Loretta Lynn Western Stores that are springing up across the country. One of country music's highest paid artists, in constant demand touring the United States and Europe with her group, "The Nashville Tennesseans", Loretta finds time for her many services to her fellow-man such as spearhead-ing the recent Loretta Lynn Benefit in Louisville, Kentucky which raised over

Loretta finds time for her many services to her fellow-man such as spearhead-ing the recent Loretta Lynn Benefit in Louisville, Kentucky which raised over \$2-million for the families of miners who have lost their lives in the mines. Many well deserved honors have come her way such as a personal letter from President of the United States Richard Nixon commending her for the Kentucky miner's benefit, The Country Music Association's Certificate of Appreciation, plus countless others. Booked by the Wil-Helm Agency, Loretta's current hit single, produced by Decca's Owen Bradley is "I Wanna Be Free" with an LP of the same title.

# Hank Williams, Jr. To Headline Vegas

NASHVILLE — MGM recording ar-tist Hank Williams, Jr., has been set for a two week engagement in the Main Show Room of Las Vegas' Landmark Hotel beginning June 9. Hank Jr. will appear on stage with The Mike Curb Congregation, along with his nine piece hand comprised of

The Mike Curb Congregation, along with his nine piece band comprised of Lamar Morris and The Cheatin' Hearts, The Drifting Cowboys (Hank Williams, Sr.'s original recording and show band), Merle Kilgore, The Duke of Paducah, Miss Peggy Little, and Gordon Terry, making a total of 27 performers on stage. The date marks Hank Williams, Jr.'s Las Vegas headliner debut, and was personally set by talent agent Buddy Lee of Buddy Lee Attractions, Inc.

Inc.

# Sammi Smith Gold First For Mega

NASHVILLE — The Kristofferson hit "Help Me Make It Through The Night", recorded by Sammi Smith for Mega Records, was recently certified by the RIAA as a million-seller. Mega's sales head, Bruce Davidson, reported that single sales as of mid-May were in excess of 1.200,000. The gold record is the first of its kind for Mega Records, started here less than nine months ago. Davidson also noted that "both the

less than nine months ago. Davidson also noted that "both the single and the lp were in distribution in Europe, South Africa, Australia, New Zealand, Mexico, and South America." To follow up with Sammi's new single, 'Then You Walk In'. Mega also has an album in preparation that should be released in a month.



Billy Edd Wheeler says, "Your heritage can be used to the fullest extent. Whether it be the silver spoon area or the #3 bath tub route, they both have values that are unlimited" . . . SSS International artist Rex Alboth have values that are unlimited ... SSS International artist Rex Al-len, Jr. on West Coast to tape appear-ances on the CBS Network television summer show, "TV New Faces". To be hosted by Dave Garroway, the show will feature new professional talent discovered on a nationwide search conducted by CBS. "TV New Faces" replaces "The Carol Burnette Show" during the summer months and debuts on June 14, with Allen's first appearance on June 21. Allen's new single on SSS International is "Country Comfort". Danny Larson, a native of Los An-geles, is the new Blackwood Singer pianist. Danny's fans will remember him from the Weatherford and Down-ing Quartets ... Getting their pass-ports in order and making sure their cameras are in working order, The Blackwood Brothers leave for a Holy

cameras are in working order, The Blackwood Brothers leave for a Holy Land Tour on the 5th of July. Write Cecil Blackwood for a color brochure if you want any information about the tour

Del Reeves fies to Philadelphia next week for phot and promo session with the Philadelphia Phillies base-ball team at the Club stadium. On hand to host the UA artist will be the team and a group of new-style ush-erettes in "hot pants", an added at-traction at all Phillies games this year...Jim Ed Brown and The Gems are set for three 30-minute shows at the Astrodome June 25. The first two are solo flights in the outdoor area of Astroworld. The evening engage-ment, a feature before the Houston Astro baseball game, is under the dome at 7PM and co-bills Sammi Smith. Musicanza records released its sec-Del Reeves flies to Philadelphia

Musicanza records released its sec-ond country record with Johnny Des-mond entitled "Absence Makes My Heart Grow Fonder"... Dick Starr, Heart Grow Fonder"... Dick Starr, program director of Radio KYA, San Francisco since January 1968, will leave the station at the end of May to go into business for himself. Starr will be working in music and record retailing advertising promotion and retailing, advertising, promotion, and production. His replacement at KYA has not been announced . . . Anne Murray's current Capitol release, "Put Your Hand In The Hand", was penned by Gene MacLellan who also wrote "Snowbird".

150 guests were on hand recently to celebrate Dave Dudley's birthday and Chuck Eastman's newly formed enter-prises. Surprise gifts to Dave included prises. Surprise gifts to Dave included more than one hundred telephone calls from DJs all across the country who spoke with him personally to offer their heartiest on this occasion. Cecil Whaley of the CMA announced that Dave's picture and recording of his big hit, "Seven Days On The Road" had been added to the Artists Gallery at the Country Music Hall of Fame. Fame

Fame. Capitol Records, Atlanta, rolled out the red carpet for Susan Raye on her recent promotion tour of her single, "L.A. International Airport" and her LP, "Willy Jones". Toasting the suc-cess of the top Capitol artist were Larry Menetre, district sales manag-er, Capitol, Atlanta; Gene Rumple, promo manager, Capitol, Atlanta; Wade Pepper, national country sales and promo manager for Capitol; Ray Hopper, territory manager, Capitol, Hopper, territory manager, Capitol, Ray Atlanta; Joe Deters, promo manager, Capitol, Atlanta . . . MGM recording artist Hank Williams, Jr. has been set Main Show Room of Las Vegas' Landmark Hotel beginning June 9. Hank Jr. will appear on stage with The Mike Curb Congregation, along with his nine piece band comprised of Lamar Morris and The Cheatin' Hearts, The Drifting Cowboys (Hank Williams, Sr.'s original recording and

show band), Merle Kilgore, The Duke of Paducah, Miss Peggy Little, and Gordon Terry, making a total of 27 performers on stage. The date marks Hank Williams, Jr.'s Las Vegas head-liner debut, and was personally set by talent agent Buddy Lee of Buddy Lee Attractions, Inc. Dot recording artist Peggy Little, who will accompany Hank Jr., also celebrates her first ap-pearance at The Landmark. The Hubert Long Agency has added

pearance at The Landmark. The Hubert Long Agency has added a new facet to the country mu-sic/sports relationship—horse rac-ing. Marion Worth recently appeared at the Chaparel Hotel in Rui Dosa, N.M., after the races at Rui Dosa Downs. Miss Worth was presented with a racing blanket and one of the major events at the track was the with a racing blanket and one of the major events at the track was the Marion Worth Race. Future race dates will feature Charlie Walker on June 19, Roy Drusky on July 3, and Leroy Van Dyke on July 4... The Herbie Smith Show has opened for an extended engagement at Dayton, Obio's newest country music night-Herbie Smith Show has opened for an extended engagement at Dayton, Ohio's newest country music night-spot. The Wilmington House, South ... Timmy Tappan, writer of "So Natural Is My Love", one side of Judy Lynn's current release on the Amaret label, recently joined her show as pianist-arranger. Timmy, from Anderson, Indiana, composes in country. pop. and rock ... Johnny Johnson is now all-night man on full-time country KMO in Tacoma, Wash-ington . . . Johnny Wright's current Decca single is about "The High Cost Of Living" with a plea to "Let Jesus Turn You Op" Turn You On".

The Virginia Country Music Asso-The Virginia Country Music Asso-ciation will present the East Coast Country Music Festival and Contest on Memorial weekend in Virginia Beach. Added attractions will be Carl and Pearl Butler, Charlie Walker, and Mac Wiseman . . . Nancy Dunne has joined Colonel Dave Mathis' Nashville Becording Services as director of Recording Services as director of creativity and development.

Condolences to the Lewis family in the loss of their mother, Mamie. She traveled often with Jerry Lee and Linda Gail, and was loved by all. We know the entire industry joins us in extending our sympathies.

Orlando's Crist Sisters appeared at the WWVA Jamboree recently and have become regulars on the show ... Rafael Alicea Vallejo, chief of securi-Rafael Alicea Vallejo, chief of securi-ty of the San Jeronimo Hilton Hotel and president of Nashville's, Sound in Puerto Rico, has identified the Ten Most Wanted Country Music Per-formers on the island. Bob Luman, first one to be captured with his whole "band" appeared in the LaRon da Supper Club of the San Jeronimo Hilton for a three weeks encagement da Supper Club of the San Jeronimo Hilton for a three weeks engagement beginning May 14 . . . Thunderbird's country artist, Dale McBride, recently visited Corpus Christi, Texas, the city that inspired his hit single, "Corpus Christi Wind". There to greet Dale and to present him the key to the city were Joe Ethridge from KRYS Ra-dia Mayor Lack Blackman of Corpus dio, Mayor Jack Blackman of Corpus Christi, and booking agent Don Bennett.

Bob Yarborough has signed a personal management contract with Johnny Elgin and will book exclu-sively through Music City Talent. Bob's current release is "You're Just More A Woman" on Sugarhill Rec-. George Jones and Tammy ords . Wynette (Mr. and Mrs.) recorded together for the first time recently. The duet LP will be out in about a month on the Epic label. Billy Sherrill produced the sessions in Columbia's Nashville studios . . . Lynn Anderson, whose "Rose Garden" sold over a million recently hospitalized in Nash-ville's Park View Hospital with strep throat mononucleosis.

Del Reeves, Jamey Ryan, and Stan Hitchcock will lead the entertainment

parade at Flag Day ceremonies June 12 in Mellot, Indiana. With a popula-tion of 350 flag-wavers, Mellott has been named "Flag City USA" and will welcome approximately 15,000 VFW conventioneers. along with will welcome approximately 15,000 VFW conventioneers, along with America's #1 patriot, scheduled guest speaker, Richard Nixon . . . Thunder-bird's new singing discovery, Dewey Groom, has come up with an updated version of one of yesterday's biggest hits; as Steve Brodie, Thunderbird's prexy puts it, "Gonna Take A Senti-mental Journey . . . Gonna Take it With Dewey Groom . . . Gonna Take A "Sentimental" . . . Gonna Do It Really Soon"!

al country promotion man . . . Con-way Twitty and The Twitty Birds, Sammi Smith, Junior Samples, and Norro Wilson will headline the coun-try spectacular at the Salisbury Civic Center in Salisbury, Maryland on June 11 . . . New faces in The Rambos and Thrasher groups are John Rich with The Rambos and Tommy Wat-wood (not Atwood) with the Thrash-er Brothers. Both are instrumentalists er Brothers. Both are instrumentalists and Tommy will also be singing with the Thrashers . . . Tommy Overstreet has finished his first album for Dot Records. The album which was pro-duced by Ricci Mareno at Jack Cle-ments Studio is scheduled for rush release this month . . . Billy "Crash" Craddock, who hit the top of the country charts with his first Cart-wheel release, "Knock Three Times", has recorded the old Bobby Darin tune, "Dream Lover". Roy Drusky begins a 26 day tour

has recorded the old body Darin tune, "Dream Lover". Roy Drusky begins a 26 day tour on May 12. The trip will take him through portions of the mid-West, West, and Alaska ... Capitol Records reports two new country single re-leases this week: Sonny James' "Bright Lights, Big City" and Roy Rogers' "Happy Anniversary".

## Lee, Owens United At Nashville Session

NEW YORK — Decca artist Brenda Lee's latest recording sessions the week of May 10, her first Nashville sessions in four years, signalled the artist's return to that city as her rec-ording base, as well as her studio re-teaming with Decca production chief Owen Bradley re-teaming with Decca production chief, Owen Bradley. Brenda, who since 1967 has record-

ed all product outside of Nashville (most recently in Memphis) is credited with 32 consecutive chart singles produced through her association with Bradley since 1959.

Noted Bradley: "There are no limi-tations to Brenda Lee's capacity for success on the current record market. There are new dimensions, new direc-tions to her talents that in the next few months will bring the industry in for a much closer evaluation".

Brenda. currently headlining the Fremont Hotel in Las Vegas through May 26, is set for further sessions with Bradley in June. She will follow with a June 10-30 engagement at the Roosevelt Hotel in New Orleans, ac-cording to Joe Higgins of IFA, New York.

# **Bobby Gregory Dies**

NASHVILLE — Songwriter, musi-cian, art collector Bobby C. Gregory, 71, died in Nashville May 13 after an extended illness. A pioneer musician and native of Staunton, Virginia, Gregory's best known songs are "Sunny Side Of The Mountain", "Pa-tanio", and "Little Darlin'", which was the theme song for the TV show "21".

Gregory appeared in over 24 movies including 18 complete short features. He was married to the former Catherine Schwartz, who sur-vives him.

# **Rodgers Month Sparks** Peer Southern Promo

NEW YORK - Mrs. Monique I. Peer, president of the Peer-Southern Organization, flew to N.Y. from L.A. to personally participate in this month's stepped up promotional activity on Jimmie Rodgers' material. The employees of Peer-Southern's New York headquarters posed with her, wearing official "Jimmie Rodgers Singing Brakeman Railroad Caps."

This increase in promotional activity is tied in with Jimmie Rodgers' Month: May 26th marks the 38th anniversary of the death of the "Grand daddy of Country Music." First recorded by Ralph Peer in 1927, Rodgers' music has always been one of the mainstays of the Peer catalogue and has recently enjoyed a surge of new activity, reports Roy Horton, Peer-Southern country music division manager.

"Waiting For A Train" by Jerry Lee Lewis and "Mule Skinner Blues" by Dolly Parton were both #1 records in the last year. Other Rodgers tunes were recently recorded by such major artists as Merle Haggard, Johnny Cash, Elton Britt, Ernest Tubb, Jerry Reed, The Nashville Brass, Hank Williams Jr., Webb Pierce, Hank Snow, Roy Acuff and Jose Feliciano. "Muleskinner Blues" is the theme song for "Hee Haw," and has been performed many times on Glen Campbell's national TV show.

Horton also reports a major jump in underground action for Rodgers' songs in addition to this constant stream of c&w activity. David Rea, We Five, Michael Parks and James Hendricks have made recent recordings of Rodgers' tunes, and Redwing, a new Fantasy group has a current chart single on "California Blues," (a #1 record by Merle Haggard last year.) Two major progressive groups have just recorded complete LPs of Rodgers' material.



In addition to the PSO promotion, radio stations around the country have been instituting promotions of their own in recognition of Jimmie Rodgers' Month. Roy Horton is on a trip to Tennessee to join brother Vaughn, the firm's southern ambassador based in Nashville to coordinate a major promotion in the South.

# Haggard Cancels Dates Due To Illness

HOLLYWOOD - Due to a serious sinus condition and an extreme throat irritation, Merle Haggard, upon advice from his physician, has cancelled all personal appearances, all televi-sion appearances, and all recording dates for a period of at least two months. Announcement came from Haggard's office in Hollywood.

Merle Haggard currently holds down the number one position on the Cash Box country charts with his LP entitled "Hag."

# **C & W Singles Reviews**



### JERRY LEE LEWIS (Sun 1125)

rshBox

Love On Broadway (2:29) (Champion Music, BMI-R. Self)

This medium tempo honky tonk tune performed by Jerry is certain to soar right to the top of the country charts. Fine soft organ background adds to mood of record which will receive instant airplay. Flip: no information available.

### SONNY JAMES (Capitol 3114)

Bright Lights, Big City (2:33) (Conrad Music, BMI-J. Reed)

Getting into the blues bag for this release, Sonny delivers what will become his 26th consecutive number one record. Single indicates that the Southern Gentleman is capable of performing in many styles, and all are great. Flip: "True Love Lasts Forever" (2:55) (Marson Inc; BMI—Clayton, Smith)

### **GEORGE JONES (Musicor 1440)**

Right Won't Touch A Hand (2:04) (Glad Music, BMI—E. Montgomery) Dynamic ballad outing will keep Jones' string of hit records alive and well. Always a pleasure to hear George perform and treat a song with pure honesty and piercing, sincere vocals. Flip: "Someone Sweet To Love" (2:10) (Glad Music, BMI--G. Jones)

WAYLON JENNINGS & JESSI COLTER (RCA 9992) Under Your Spell Again (2:48) (Central Songs, BMI—Rhodes—Owens) Very seldom is a record released that carries as much impact upon a first listening as this one does. A must for all country and pop fans, and all music lovers in general. Sure candidate for single of the year. Flip: "Bridge Over Troubled Water" (3:57) (Charing Cross Music, BMI—P. Simon)

THE OAK RIDGE BOYS (Impact 5103) Jesus Christ, What A Man (2:58) (Return Music, BMI—B. Bare, B. J. Shaver) Don't make the mistake of passing this tune off as just another Gospel record, because it's not that at all. The Oak Ridge Boys have recorded one of the finest, most sincere country records to date, and this one is going to become a giant chart item. Already receiving airplay on many c&w stations, "Jesus Christ, What A Man" is quite a record! Flip: "God Is Beautiful" (2:27) (House Of Cash, BMI-L. L. Glenn, D. Tubb)

### **ROY ROGERS (Capitol 3117)**

Happy Anniversary (2:44) (Forrest Hills Music, BMI—Stewart, Eldridge) Interesting ballad follows Roy's successful "Lovenworth" single. Pretty lyric should spark lots of listener attention, and make for Roy's third consecutive hit record. Flip: "If I Ever Get That Close Again" (2:55) (Green Grass Music, BMI -C. Putman)

### **DAVID ROGERS (Columbia 45388)**

### She Don't Make Me Cry (2:33) (Tomake Music, ASCAP-S. Pickard)

Exceptional lyrics and a great arrangement should make this new release a must. Look for this one to appear on the charts in the very near future. Flip: no information available.

### FREDDY WELLER (Columbia 45388)

Indian Lake (2:25) (Pocket Full Of Tunes, BMI—T. Romeo) From Freddy's latest "Promised Land" album comes this fine Tony Romeo tune that should be a likely candidate for chart honors. Up tempo mover marks one of Weller's best single efforts to date. Flip: no information available.

bard)



REX ALLEN, JR. (SSS 837) Country Comfort (Dick James Music, BMI-John, Taupin) Rex Allen Jr. is fast developing into a great country vocalist as is evidenced by his remake of the Elton John-Bernie Taupin clas-sic, "Country Comfort." Allen's fine rendition should have no difficulty in scoring on the country charts. Flip: no information available.

PENNY DeHAVEN (United Artists 50787)

bon't Change On Me (2:58) (UA Mu-sic, ASCAP-Holiday-Reeves) Penny delivers a fine vocal performance certain to garner much airplay and audi-ence reaction. Her most impressive effort to date, and a great song, too. Flip: no information available.

HELEN CORNELIUS (Capitol 3116) Your Love Must Be Free (2:38) (Screen Gems, Columbia Music, BMI-Cornelius) Fine outing for sweet voiced Helen Cornelius who should make her mark on country music fans with this medium tempo self penned tune. Flip: "You're Too Much For Me" (2:36) (Same Credits)

JOHNNY WRIGHT (Decca 32832) Let Jesus Turn You On (2:27) (Musi-craft, BMI-Z. Clements) Johnny's phi-losophy is an interesting one suggest-ing that we turn on to Jesus, and not on to anything else. Record is a strong one, and should do well. Flip: "High Cost of Livin'" (2:24) (Tex Ritter Music, ASCAP-Ritter-Gab-bard)

ARCHIE CAMPBELL (RCA 9987) Didn't He Shine (2:57) (Jack Music, BMI-Reynolds, McDill) Archie steps out of character from his usual come-dy records to perform this pretty country ballad. If he's going to make it as a vocalist, this record will do it for him. Flip: "When The Roll Is Called Up Yonder" (2:18) (Archie Campbell, BMI-arr: Campbell)

CARL SMITH (Columbia 45382) CARL SMITH (Columbia 45382) Lost It On The Road (259) (Stal-lion/Xenia Music, BMI-Fisher) Strong country outing for Carl who is gathering more and more momen-tum with each new release. This one should click. Flip: no information available.



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# **Top Country Albums**

HAG Merle Haggard & The Strangers (Capitol ST 735)	2	16	I'M GONNA KEEP ON LOVING YOU Billy Walker (MGM SE 4756)	13
ROSE GARDEN Lynn Anderson (Columbia C 30411)	1	17	MARTY ROBBINS GREATEST HITS, VOL. III	
DID YOU THINK TO PRAY Charley Pride (RCA LSP 4513)	4	18	(Columbia C 30571) BABY IT'S YOURS	21
GLEN CAMPBELL'S GREATES	T		Wynn Stewart (Capitoi ST 687)	19
HITS (Capitol SW 752)	3	19	I AM NOT ALONE Jack Greene (Decca DL 75080)	14
HELP ME MAKE IT THROUGH THE NIGHT Sammi Smith (Mega M-31-1000)	5	20	I WANNA BE FREE Loretta Lynn (Decca DL 75282)	25
EMPTY ARMS Sonny James (Capitol ST 734)	8	21	STEP ASIDE Faron Young (Mercury SR 61337)	23
THE BEST OF ROY CLARK	7	22	FROM ME TO YOU Charley Pride (RCA LSP 4468)	17
(Dot DOS 25986) HOW MUCH MORE CAN SHE	1	23	ALWAYS REMEMBER Bill Anderson (Decca DL 75275)	26
STAND Conway Twitty (Decca DL 75276)	11	24	THE ARMS OF A FOOL/	
SIMPLE AS I AM Porter Wagoner (RCA LSP 4508)	10		COMMERCIAL AFFECTION Mel Tillis & The Statesiders (MGM SE 4757)	16
WHEN YOU'RE HOT, YOU'RE HOT Jerry Reed (LSP 4506)	15	25	KNOCK THREE TIMES Billy 'Crash' Craddock (Cartwheel CTW 193)	30
FOR THE GOOD TIMES Ray Price (Columbia C 30106)	6	26	A WOMAN ALWAYS KNOWS David Houston (Epic E 30657)	28
WE SURE CAN LOVE EACH		27	ANNE MURRAY (Capitol ST 667)	22
Tammy Wynette (Epic E 30658)	18	28	I LOVE THE WAY THAT YOU'VE BEEN LOVING ME	
WITH LOVE George Jones (Musicor MS 3194)	9		Roy Drusky (Mercury SR 61336)	
WILLY JONES Susan Raye (Capitol ST 736)	20	29	THE TAKER/TULSA Waylon Jennings (RGA LSP 4487)	27
WE ONLY MAKE BELIEVE Loretta Lynn & Conway Twitty (Decca DL 75251)	12	30	THIS IS THE NASHVILLE SOUND Various Artists (RCA VPS 6037)	24
	-	1		_

# **Hee-Haw Returns** For New Season

HOLLYWOOD— "Hee Haw," the na-tion's 16th ranked television show, will be on the air during the 1971-72 season, it was announced by Alan D. Courtney, president of Yongestreet Program Service, Inc. which is hand-ling sales and distribution. The series had a cumulative Nielsen rating of had a cumulative Nielsen rating of 22, and a cumulative share of 32 for the entire 1970-71 season. Production of 26 one-hour seg-ments of "Hee Haw" starts in Nash-ville May 24 under the aegis of Youn-

gestreet Productions headed by Frank Peppiatt, John Aylesworth, Nick Vanoff and William O. Harbach.

The same production team who were responsible for last season's series will continue. They propose to keep the same cast of regulars and continue the guest star program which was so effective during 1970-71.

At this time, all indications point to an even greater number of stations carrying "Hee Haw" during 1971-72 than the 187 stations which comprised the CBS-TV lineup for the variety series during 1970-71. The package being offered the stations throughout the nation on an individual basis calls for a full year's programming schedule of 52: one-hour shows, comprising a minimum of 26 new segments augmented by repeats of those new segments.

According to Peppiatt and Aylesworth, two new running features of "Hee Haw," among others, have hee haw, among others, have been created for the 1971-72 season, a country version of "Love Story" featuring Grandpa Jones and Lisa Todd (Sunshine Cornsilk), and "Nashville 615," a country takeoff on "Hawaii Five-O" featuring Roy Clark and Lisa and Archie Campbell.



Hi I'm

Got a new release on Wake Records

It's called PACIFIC" "RLIF b/w

Moonlight Millionaire

Hope you like it.

WAKE RECORDS 812 16 Ave. So.,

Nashville, Tenn.



# **Country LP Reviews**



I WON'T MENTION IT AGAIN—Ray Price— Columbia—C 30510 This is the finest album that Ray Price has ever released. Eleven brand new selections in-cluding seven written by Kris Kristofferson. "Kiss the World Goodbye," "Sunday Mornin Comin Down," "The Burden Of Freedom," ("I'd Rather Be Sorry," "Loving Her Was Easier," "When I Loved Her," and "Jesse Younger" are the Kristofferson numbers, with honors also going to "Forgive My Heart," "Bridge Over Troubled Water," "Sweet Mem. or.es," and the title track. A must have al-bum! ories, bum!



# LYNN ANDERSON WITH STRINGS-Chart-

LYNN ANDERSON WITH STRINGS—Chart— CHS 1043 Though now with another label, the selec-tions of this LP are representative of the many talents that Lynn possesses. Lynn sings the songs in the same style that she is now famous for. She delivers them with the same honesty and warmth. Included in this fine new release are "Love Of The Common Peo-ple," "Sing Me A Sad Song," "Where's The Playground, Bobby?" "There Oughta Be A Law," and six other brilliantly performed selec-tions. A must for avid Anderson fans.



MOTHERHOOD, APPLE PIE & THE FLAG—The Hagers—Capitol—ST 783 Symbolic of the freedom they have found in America, the Hagers have chosen a set of songs that mean something special to them. Many of songs reflect their personal feelings, while others depict scenic America. Titles in-clude "Freight Train Fever," "California On My Mind," "Four Strong Winds," and seven others. Positively the Hagers best album effort to date, and a strong chart contender. to date, and a strong chart contender.



# HANK WILLIAMS AS SUNG BY DON GIBSON-

HANK WILLIAMS AS SUNG BY DON GIBSON---Don Gibson--Hickory---LPS 157 One of the finest tribute albums ever re-leased, Don Gibson combines his unique vocal style with the legendary songs of Hank Wil-liams. Eleven classic songs including "You Win Again," "Cold, Cold Heart," "Kaw-Liga," "Take These Chains From My Heart," "Move It On Over," and "Window Shopping" are con-tained in the LP. Package should become a hot chart item based on the popularity of Don Gibson and the memories of the late Hank Williams. Williams.



### EVERYBODY KNOWS-Jimmy Dean-RCA-LSP 4511

LSP 4511 Jimmy Dean has compiled an excellent selection of songs for his latest LP offering. Highlighting the release are "Sweet Misery," "Today I Started Loving You Again," "Rocky Top," and "Ruby, Don't Take Your Love To Town." With an ever increasing following of fans, this fine album should do well with country lovers.



BILL MONROE'S COUNTRY MUSIC HALL OF FAME—Bill Monroe—Decca—DL 75281 The songs that are performed on this album span a 33 year period since Bill first organized the Kentuckians. Since that time, Bill and his now famous Blue Grass Boys have become legends in their own time. Album contains 11 selections, all memorable, all easily recogniz-able as being pure Bill Monroe. "Mule Skinner Blues," "Kentucky Waltz," "Rocky Road Blues," "The Gold Rush," and many others.



# **CashBox Country Top 65**

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1	I WON'T MENTION IT AGAIN Ray Price (Columbia 45329) 1	33	JUST ONE TIME Connie Smith (RCA 9981)
2	(Seaview—BMI) I WANNA BE FREE Loretta Lynn (Decca 32796) 2	34	(Acuff-Rose—BMI) THE CHAIR Marty Robbins (Columbia 45377)
3	(Sure Fire—BMI) HOW MUCH MORE CAN	35	(Mariposa—BMI) WORKING LIKE THE DEVIL Del Reeves (United Artists 50763)
	SHE STAND Conway Twitty (Decca 32801) 3 (Brothers 2—ASCAP)	36	(Four Star—BMI) LET ME LIVE Charley Pride (RCA 9974)
4	STEP ASIDE Faron Young (Mercury 73191) 4 (Blue Echo—BMI)	37	(Pi Gem—BMI) ALL I NEED IS YOU Carl Belew & Betty Jean Robinson
5	OH, SINGER Jeannie C. Riley (Plantation 72) 10 (Shelby Singleton—BMI)	38	(Decca 32802) (4 Star—BMI) THE WORLD NEEDS A
6	TOUCHING HOMEJerry Lee Lewis (Mercury 73192)5(Hill & Range, Blue Crest—BMI)	-	MELODY Red Lane (RCA 9970) (Tree—BMI)
7	ANGEL'S SUNDAY Jim Ed Brown (RCA 9965) 9 (Moss Rose—BMI)	39	PLEASE DON'T TELL ME HOW THE STORY ENDS Bobby Bare (Mercury 73203)
8	CHIP 'N' DALE'S PLACE Claude King (Columbia 45340) 13 (Algee—Al Gallico—BMI) 13	40	(Combine—BMI) IF YOU LOVE ME Lamar Morris (MGM 14236)
9	YOU'RE MY MAN Lynn Anderson (Columbia 45356) 16 (Flagship—BMI)	41	(Duchess—BMI) THEN YOU WALK IN Sammi Smith (Mega 0026)
10	I'VE GOT A RIGHT TO CRY Hank Williams Jr. (MGM 14240) 14 (Recordo—BMI)	42	(100 Oaks—BMI) SOMETIMES YOU JUST
11	RUBY (ARE YOU MAD) Buck Owens (Capitol 3096) 15 (Acuff-Rose—BMI)		CAN'T WIN George Jones (Musicor 1432) (Glad—BMI)
12	GYPSY FEET Jim Reeves (RCA 9969) 12	43	A PART OF AMERICA DIED Eddy Arnold (RCA 9968) (Allcats—BMI)
13	(Open Road-BMI) WHEN YOU'RE HOT, YOU'RE HOT	44	THERE'S SOMETHING ABOUT A LADY Johnny Duncan (Columbia 45319)
14	Jerry Reed (RC 9976) 20 (Vector—BMI) TOMORROW NIGHT IN	45	(Pi-Gem—BMI) MARRIED TO A MEMORY Arlene Hardin (Columbia 45365)
_	BALTIMORE Roger Miller (Mercury 73190) 17 (Tree—BMI) 17	46	(U.A.—ASCAP) BABY, IT'S YOURS Wynn Stewart (Capitol 3080)
15	COM'N' DOWN Dave Dudley (Mercury 73193) 22 (Addell—BMI)	47	(Freeway—BMI) IT'S TIME TO LOVE HER Billy Walker (MGM 14239)
16	GWEN (CONGRATULATIONS) Tommy Overstreet (Dot 17375) 18 (Shenandoah—ASCAP)	48	(Forrest Hills—BMI) A SIMPLE THING AS LOVE Roy Clark (Dot 17368)
17	MAN IN BLACK Johnny Cash (Columbia 45339) 6	49	(Glaser—BMI) ONLY A WOMAN LIKE YOU Nat Stuckey (RCA 9947)
18	(House of Cash—BMI) MISSISSIPPI WOMAN Waylon Jennings (RCA 9967) 7	50	(Forrest Hills AWARD TO AN ANGEL Wayne Kemp (Decca 32824)
19	(Tree-BMI) THERE'S A WHOLE LOT ABOUT A WOMAN	51	(Tree-BMI) MAKE ME YOUR KIND OF
20	Jack Greene (Decca 32823) 26 (Forrest Hills-BMI) SOMETHING BEAUTIFUL		WOMAN Patti Page (Mercury 73199) (Al Gallico—BMI)
21	Slim Whitman (United Artists 50775) 27 (Stallion—BMI) COMIN' FOR TO CARRY ME	52	SHE DON'T MAKE ME CRY David Rogers (Columbia 45383) (Tomake—ASCAP)
	HOME Dolly Parton (RCA 9971) 19 (Trad, Owepar—BMI)	53	TAKE MY HAND Mel Tillis & Sherry Bryce (MGM 14255) (Sawgrass—BMI)
22	A GOOD MAN June Carter Cash (Columbia 45338) 24 (House of Cash—BMI)	54	I SAY, "YES SIR" Peggy Sue (Decca 32812) (Tree—BMI)
23	WE SURE CAN LOVE EACH OTHER	55	JIM DANDY Lynn Anderson (Chart 5125) (Raleigh, Progressive—BMI)
24	Tammy Wynette (Epic 10705) 8 (Algee, Altam—BMI) ALWAYS REMEMBER	56	BUS FARE TO KENTUCKY Skeeter Davis (RCA 9961) (Crestmoor—BMI)
25	Bill Anderson (Decca 32793) 11 (Forrest Hills—BMI) DREAM BABY	57	L.A. INTERNATIONAL AIRPORT
	Glen Campbell (Capitol 3062) 21 (Combine—BMI)	58	Susan Raye (Capitol 3035) (Blue Book—BMI) COUNTRYFIED
26	EMPTY ARMS Sonny James (Capitol 3015) 23 (Desaird Melody Lane—BMI)	59	George Hamilton IV (RCA 0469) (Beechwood—BMI) ONE MORE TIME
27	IT COULD'A BEEN ME Billy Jo Spears (Capitol 3055) 25 (Jerry Chestnut—BMI) 25	60	Ferlin Husky (Capitol 3069) (Dixle Jane—Twig—BMI) LOST IT ON THE ROAD
28	CHARLEY'S PICTURE Porter Wagoner (RCA 9979) 35 (Window—BMI) 35		Carl Smith (Columbia 45382) (Statlion, Xenia—BMI)
29	SUNDAY MORNING CHRISTIAN Harlan Howard (Nugget 1058) 34 (Wilderness—BMI)	61	MOUNTAIN LOVE Bobby G. Rice (Royal American 32) (Vaughn—BMI)
30	ODE TO A HALF POUND OF	62	HAPPY SONGS OF LOVE Tennessee Ernie Ford (Capitol 3079) (Morris—ASCAP)
21	Tom T. Hall (Mercury 73189) 28 (Newkeys—BMI)	63	LIFE Elvis Presley (RCA 9985) (Elvis Presley, Last Straw—BMI)
31	ME AND YOU AND A DOG NAMED BOO Stonewall Jackson (Columbia 45381) 43	64	JOY THE WORLD Murry Kellum (Epic 10741) (Lady Jane—Bill)
	(Kaiser, Famous—ASCAP)		(Lauy Jane-Divit)

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NEW YORK CITY Statler Bros. (Mercury 73194) (House of Cash-BMI)

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TELL HER YOU LOVE HER Kenny Price (RCA 9973) (Duchess—BMI) Cash Box - May 29, 1971

# cashbox

# INTERNATIONAL MUSIC SECTION

# **Monique Peer Special Award** At L.A. Fest

HOLLYWOOD — Mrs. Monique I. Peer, president of the Peer-Southern Organization and executive president of both P.H.A.M. and E.M.M.I., Mexi-can publishing organizations, has been presented with a special award, "Disco De Oro" (Gold Record), at the Disco De Oro Festival in Los Angeles. This presentation marks the first time an exec in the music publishing industry exec in the music publishing industry has received the award which is traditionally presented to artists and writers. The presentation was made writers. The presentation was made in recognition of Mrs. Peer's world-wide activity for the promotion of Mexican music. Dr. Carl Dentzel, Cul-tural Advisor to Governor Reagan, and Chairman of the Los Angeles County Museum accepted the award for Mrs. Peer who was unable to at-tend personally due to a previous commitment to a Royal Command Performance in England.

### **Ember Tauber Tribute**

LONDON — A special album com-memorating the 80th anniversary of Richard Tauber's birth (May 16, 1891) has been scheduled for release by Ember Records Ltd.

The LP will feature a dozen selections, from Tauber performances in "Die Meistersinger," "Turandot," "Madame Butterfly," "Eugen One-gin," "Carmen," "Tosca," and other operas.

Also, new singles by Lee Lynch, "The Call," and Black Swan, "Echoes and Rainbows," are being released by Ember. The Lynch tune is by Gene MacLellan, who wrote the million-selling "Snowbird."

**Chambers To Japan** NEW YORK — The Chamber Bros. will appear in Japan in July, the act's first appearance there. On July 29, the Columbia Records' team will appear at the Mungen Club in Tokyo. After the three week trip, future plans include a trip to Africa.

# Nippon Columbia, Crown **Make Financial Statements**

### Nippon Columbia

TOKYO — Nippon Columbia held its 115th board of directors conference at 115th board of directors conference at its Head Office on April 30, to settle accounts for the 115th term (Sept. 21, 1970 to March 20, 1971) and to re-elect the total staff of executives (14). Results will be presented at the 115th Regular General Meeting to be hold on May 20

(14). Regular General Meeting to be held on May 29.
Total sales reached 25,861,000,000 yen (\$72,113,888) (previous term: Y24,626,000,000; same term of the previous year: Y26,113,000,000), 5% more than the previous term and 9.7% less than the same term of the previous year. The company registered a deficit of 1,877,000,000 yen (\$5,047,222) following the previous term's deficit of 3,449,000,000 yen. Reasons include reduced color TV prices caused by the double price problem. Capital profit rate was minus 104% (previous term: minus 192%).

192%). Records sales accounted for 6,211,-113,000 yen (\$17.25 million) (previous term: Y5,658,900,000 yen; same term of previous year: Y5,082,017,000), of previous year: Y5,082,017,000, 10% more than the previous term and 22% more than the same term of the previous year (music tapes included).

### Crown

Crown TOKYO — Nippon Crown held its 15th term Board of Directors' Con-ference at its Head Office on May 1. Business included the settlement of accounts for the 15th term (Sept. 21, 1970 to Aug. 20, 1971) and the re-election of two auditors. Results were presented at the 15th term regular shareholders' general meeting held at the Palace Hotel, Tokyo, on May 19. Total sales reached 2,015,000,000 yen (\$5,572,222), 28% over the pre-vious term, and profit after tax was 161,620,000 yen (\$448,888), 42% more than the previous term. Annual dividend was set at 20%. This marks the highest dividend since the com-pany's establishment, except for the special dividend of 23% (annual divi-dend: 18% plus special dividend: 5%) alloted on the occasion of the com-pany's Fifth Anniversary. Total an-

Columbia album when the group was still virtually unknown outside of America and when the international market was far from lucrative.

market was far from lucrative. The entire world tour is under the direction of Epimetheus Manage-ment's Larry Fitzgerald and interna-tional consultant Richard Duryea, who have been carefully mapping out the itinerary during the past six months. The group will travel throughout Europe via a chartered Vanguard aircraft.

Vanguard aircraft. The European dates are being pro-moted by Robert Patterson. Tats Na-gashima will promote in Japan and Concerts West (Terry Bassett and Tom Hulett will handle the Honolulu engagement. Epimetheus Manage-ment has retained Tony Barrow to coordinate publicity arrangements from London with Allen Goldblatt, Chicago's press officer, who will ac-company the group throughout the world tour. Jack Goudie, Chicago's road manager, will supervise all the arrangements on the road and be in charge of the group's sound system.



NEW YORK — Columbia Recording artists Chicago, fresh from its Carne-gie Hall engagement, have planned a world tour that will be launched June 1 with a concert at London's Royal Albert Hall. The British engagement was sold out nearly one month ahead of schedule.

of schedule. Following the Albert Hall program, Chicago will perform in Munich (2), Frankfurt (3), Berlin (4), Paris (5), Stockholm (6), Copenhagen (7), Mi-lan (8), Tourin (9), Osaka (13, 14), Tokyo (16), and Honolulu (19). In addition, the group will visit Athens June 10th and Bangkok on the 11th. Chicago's latest Columbia album "Chicago III," has been certified gold, as have its previous two albums, "Chicago."

### Music 'Bridge'

The international tour is part of a commitment that the "best vocabu-lary between cultures is music." The seven man group first toured Europe shortly after the release of its first

nual sales are also the highest since the company's establishment. Records accounted for 75% (previous term: 80.3%) and music tapes for 25% (previous term: 19.7%). Main rea-sons for the good results were, first, big hit singles including Miss Sui-zenji's "Daishobu", Mr. Mikawa's "Onna No Asa" and Mr. Kitajima's "Makoto", good sales of LP collec-tions, and increased profit on copy-right usage. Sales target for the first and last halves of fiscal 1971 (the nual sales are also the highest since and last halves of fiscal 1971 (the 16th and 17th terms) were set at 1.8 billion yen and 2.2 billion yen re-spectively.

# **Fairyland Rights**

**To 'How Much More'** NEW YORK — Global rights to the country hit by Conway Twitty, "How Much More Can She Stand," has been acquired by Fairyland Music, reports Jack Benanty, president. Deal was made between Fairyland and Dick Heard of Brothers Two Music of Nashville. Writer of the song is Harry Compton. Compton.

### Scott WB Album **On Reflection**

NEW YORK — Bobby Scott's Warner Bros. album, "Robert William Scott," will be marketed in the U.K. on the Reflection label, according to Phil Gillin, who heads Reflection with Gillin, Scott.





The smash hit single, "Woodstock", established Matthews Southern Comfort on the international scene and on the strength of its combined success Iam Matthews and Southern Comfort decided to break the partnership and con-centrate on separate solo careers. Southern Comfort now has a single, "Willie Hurricane", and an album, "Frog City", release and start a three-week tour of the States on July 14. Southern Comfort—alias Gordon Huntley, Carl Barn-well, Mark Griffiths, Andy Leigh and Ray Duffy—are released in the U.K. on EMI's Harvest label and in the States on Capitol.



Two major disk companies are ex-tending the scope of their activities by launching booking agencies for their contract artists. They are CBS their contract artists. They are CBS and United Artists, and provide fur-ther evidence of the diversification of today's record groups compared with ten years ago when they tended to sell records only. The CBS subsidiary han-dling artist bookings will be called the March Agency, and a license has al-ready been sought. According to CBS deputy managing director Maurice Oberstein, March will be specially con-cerned with the fostering and develop-Oberstein, March will be specially con-cerned with the fostering and develop-ment of the label's young British acts. "March Agency will be an adjunct of the label's young British acts. "March Agency will be an adjunct of our over-all business operation," he said, and will join the CBS family of activity which includes April Music and the Shorewood packaging project. The UA newcomer has been prompted partly by the fact that UA promotion manag-er Ronnie Bell has become increasingly involved in booking the label's artists involved in booking the label's artists around Europe, and also because UA managing director Martin Davis takes

around Europe, and also because UA managing director Martin Davis takes a dim view of some artist agencies here with regard to the level of their competence and integrity. UA may found its own agency operation, form a partnership with an existing agency, or buy one outright. The CBS March office should be functioning within weeks, and the UA project will be in existence by the fall. The move of Atlantic into the Kin-ney group structure has resulted in some reorganisation within the Po-lydor staff framework. Atlantic label manager Roger Holt remains in the Polydor building in a new office, but repertoire manager Janet Martin has moved to the Kinney offices in New Oxford Street to provide liaison be-tween Kinney and Polydor. Former At-lantic European label manager Phil Carson has been named marketing manager of the Kinney group labels,

and now works out of Kinney's Ber-

and now works out of Kinney's Ber-ners Street offices, with his previous European mainland responsibilities being handled by Clive Selwood, who acts in a similar capacity for the Elektra label. Apple is releasing the album by Paul and Linda McCartney called "Ram" on May 21st. The set, which includes three tracks featuring musi-cians from the New York Philharmon-ic, was recorded in New York and Hol-lywood last winter, and produced by lywood last winter, and produced by its two stars. Mrs. McCartney is featured vocally throughout, and she also provided the sleeve front photograph of McCartney clutching the horns of one of their rams at their Scottish farm. McCartney designed the sleeve, including the photo montage effects, and also did the watercolour pointing painting.

painting. Management Agency and Music, whose prime assets are Tom Jones and Engelbert Humperdinck, notched a 70% increase in taxable profits with a total of £1,277,510 in the half year ending January 31st, and the rate of interim dividend is being maintained at 50%. MAM directors state that the second half profits will not emulate the dramatic increase of last year from \$737.437 to \$2,673,985 because Jones and Humperdinck are no longer in-volved in American TV network shows but are spreading their activities more evenly over the year in live annearevenly over the year in live appear-ances and recordings. Tito Burns has left the MAM organ-

isation, and set up a managment, advi-sory and negotiating consultancy en-terprise bearing his own name. Initial deals include European concert rep-resentation for Leonard Cohen, Vikki Carr ard Simon and Garfunkel, and personal management of the British Carr and Simon and Garfunkel, and personal management of the British group Sweet, who scored a success with their RCA single "Funny Funny." Personal is the operative word for Burns' new project, and he stresses that he will be specialising in individu-

## **Great Britain's Best Sellers**

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	s Last k Week	
1	2	Knock Three Times-Dawn-Bell-Carlin
2	3	*Brown Sugar-Rolling Stones-Rolling Stones-Mirage
3	1	Double Barrel-Dave & Ansill Collins-Trojan-B&C
4 5	5	Mozart Symphony No. 40—Walter de los Rios—A&M—Rondor
5	5	*It Don't Come Easy-Ringo Starr-Apple-Startling
6	7	Remember Me-Diana Ross-Tamla Motown Jobete/Carlin
7	15	*Jig A Jig—East of Edan—Deram—Uncle Doris
8	13	Indiana Wants Me-R. Dean Taylor-Tanila Motown-Jobete/
		Carlin
9	8	(Where Do I Begin) Love Story—Andy Williams—CBS—Fa-
v	Ŭ	mous
10	7	*Hot Love—T. Rex—Fly—Essex
11		
	0	Sugar Sugar—Sakkarin—RCA—ATV-Kirshner
12	9	Bridget The Midget-Ray Stevens-CBS-KPM
13	11	Something Old Something New-Fantastics-Bell-A. Shroeder
		Ltd.
14		*Malt & Barley Blues-Mc.Guiness Flint-Capitol-Feldman
15	16	Funny Funny—Sweet—RCA—Wainman
16	10	*Rosetta—Fame and Price—CBS—St. George
17		Un Banc Un Abre Une Rue-Severine-Philips-Chappell
18		My Brother Jake—Free—Island—Blue Mountain
19	18	Didn't I (Blow Your Mind This Time)—Delfonics—Bell—Carlin
20		*My Little One—Marmalade—Decca—Walrus
20		my Entre One-marmalade-Decca-warrus
		T DI
rob	Twenty	LP's
	Citicalana X	The same Dalling Office Dalling Office
		Fingers-Rolling Stones-Rolling Stones
		Iotown Chartbusters Vol. 5-Various Artists-Tamla Motown
		ovin' Man—Andy Williams—CBS
		Over Troubled Water—Simon & Garfunkel—CBS
5	Songs O	of Love And Hate—Leonard Cohen—CBS
6 '	The Yes	Album—Yes—Atlantic
7 '	The Cry	Of Love—Jimi Hendrix—Track
		g-Jethro Tull-Chrysalis
		T. Rex—T. Rex—Fly
		inatra's Greatest Hits Vol. 2—Frank Sinatra—Reprise
	Andy W	illiams Greatest Hits—Andy Williams—CBS
		nies For 70s—Walter de los Rios—A&M
	chiegy-	The Nice—Charisma
4	Spin-G	roundhogs-Liberty
15	u Only	I Could Remember My Name—Dave Cosby—Atlantic
16	Easy Li	stening—Various Artists—Polydor
17 1	Somethi	ng Else—Shirley Bassey—United Artists
18 ]	Portrait	In Music—Burt Bacharach—A&M

- Four Way Street—Cosby, Stills, Nash & Young—Atlantic 20

al representation in contrast to the current trend whereby artists tend to get lost in busy entertainment conglo-merates. For the present Burns is op-erating out of Mortimer House, 37-41, Mortimer Street, London, W. 1. UA publishing executive Noel Rog-ers has clinched a deal by which UA Music will represent Paul Ryan's pub-lishing interests in the United States and Canada. The pact was completed in New York by Murray Deutch, UA Music executive vp, and the company will administer Ryan's copyrights for the next three years. Ryan penned "I Will Drink The Wine" for Frank Sina-tra, "Who Put The Lights Out" for Dana, and "Eloise" for his twin broth-er Barry, who has recorded another Paul Ryan number "The Red" for his next Polydor release. Impresent Maryan Conn has taken

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### Arge

		Put The Lights Out" for	main theme song by McKuen entitled				
Dana	, and "1	Eloise" for his twin broth-	"Pastures Green."				
er Barry, who has recorded another Quickies: Reflection Records releas-							
Paul Ryan number "The Red" for his ing Bobby Scott album "Robert							
	next Polydor release. Impresario Mervyn Conn has taken William Scott" next month, and the movie "Joe." for which Scott penned						
	Impresario Mervyn Conn has taken a lease on the Auditorium Theater in the soundtrack chart, opens in the						
	Palma, Majorca, for vaudeville produc- West End at the end of this month						
tions over the next five years, and Ember rush-released a vintage LP col-							
inten	intends to produce shows there for at lection sung by the late Richard Tau-						
		n weeks each year, includ-	ber to commemorate the 80th anniver-				
		stmas production. Conn,	sary of his birth Bell act the				
		e UK, will be catering for	Delfonics here for American base dates before German engagements				
		onal audience in Majorca	Ginger Baker's first single since dis-				
		mated six million tourists	banding Air Force is "Atunde" on Po-				
		acations in the offshore	lydor Kinks start Australian bour				
		nd every year from all	May 29th Elysium releasing series				
		, and plans sophisticated	of LPs for meditating and relaxing by				
enter	tainmer	it in contrast to the "fish entality which he believes	Gordon Turner aimed at people who				
		sh seaside productions.	find such activities difficult Deep Purple have received a Silver Disk				
		has signed the Roy Young	from Norway for their LP "Deep Pur-				
Band	to a	five-year worldwide rec-	ple In Rock" which has been in the				
		with a debut single	UK LP charts since its release last				
		ing the next few weeks,	June MCA UK trying to make				
		an album later in the deal was fixed by MCA	"Superstar" single by Murray Head a				
		erek Everett and Terry	UK hit by reactivating promotion on it following its great success in other				
		en Gems-Columbia Music	territories Tony Christie represen-				
		, which is a favorite act	ting the UK at the Split Song Festival				
		theque circuit and previ-	in Yugoslavia on June 27th Dave				
ously	recorde	d for RCA.	Clark completing drama school course				
Uar chiof	Daul Di	isic Corporation British ch suffered a heart attack	in July, and plans his first film after a				
ciner		en sullered a heart attack	vacation.				
Argentina's Best Sellers							
		ing 2 desi Selle	15				
This	Last Week	inu s desi sene	15				
This	Last		os Bombos Negros (Magenta)				
This Week	Last Week	*Recibi Carta De Juan Lo					
This Week 1	Last Week 1	*Recibi Carta De Juan Lo *Vuelvo A Vivir, Vuelvo	os Bombos Negros (Magenta) o A Cantar (Pamsco-Kleinman) Sabu				
This Week 1 2	Last Week 1 4	*Recibi Carta De Juan Lo *Vuelvo A Vivir, Vuelvo (Music Hall) Te Quiero, Te Quiero Ni	os Bombos Negros (Magenta) o A Cantar (Pamsco-Kleinman) Sabu no Bravo (Polydor)				
This Week 1 2 3	Last Week 1 4 3	*Recibi Carta De Juan Lo *Vuelvo A Vivir, Vuelvo (Music Hall) Te Quiero, Te Quiero Ni *Noche De Amantes (An Love Story (Korn) And	os Bombos Negros (Magenta) A Cantar (Pamsco-Kleinman) Sabu no Bravo (Polydor) sa) Sandro (CBS) y Williams (CBS); Francis Lai (Music				
This Week 1 2 3 4 5 6	Last Week 1 4 3 8	*Recibi Carta De Juan Lo *Vuelvo A Vivir, Vuelvo (Music Hall) Te Quiero, Te Quiero Ni *Noche De Amantes (An Love Story (Korn) And Hall); Alain Debray (R *Cancion Para Una Menti	os Bombos Negros (Magenta) A Cantar (Pamsco-Kleinman) Sabu no Bravo (Polydor) sa) Sandro (CBS) y Williams (CBS); Francis Lai (Music CA); Roberto Yanes (Music Hall) ra (Edifon) Los del Suquia (Microfon)				
This Week 1 2 3 4 5 6 7	Last Week 1 4 3 8 5 7	*Recibi Carta De Juan Lo *Vuelvo A Vivir, Vuelvo (Music Hall) Te Quiero, Te Quiero Ni *Noche De Amantes (An Love Story (Korn) And Hall); Alain Debray (R *Cancion Para Una Menti *La Chica De La Boutiqu	os Bombos Negros (Magenta) A Cantar (Pamsco-Kleinman) Sabu no Bravo (Polydor) sa) Sandro (CBS) y Williams (CBS); Francis Lai (Music CA); Roberto Yanes (Music Hall) ra (Edifon) Los del Suquia (Microfon) te (Relay) Heleno (RCA)				
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on May 5th, and has been hospitalised for complete rest at Unit D, Royal Masonic Hospital, Ravenscourt Park, London, W.6. The latest bulletin stated he was making good progress, but will probably remain in the hospital. Rod McKuen has penned the soundtrack chart for the new Walt Disney organization movie "Scandal-ous John," due for American premiere in July and a London opening in the fall. The film, described by Disney European music chief Frank Wein-trop as a strictly adult story in con-trast to most Disney productions, stars Brian Keith and also features a main theme song by McKuen entitled

1	Hot Pants En Sotano Beat Selection (RCA)
2	San Remo 71 Selection (RCA)
3	Pendulum Creedence Clearwater Revival (Liberty-Emy)
	Festival De Exitos Selection (CBS)
	Boom 71 Selection (Philips)
4	Joan Manuel Joan Manuel Serrat (Odeon)
5	Super MH Vol III Selection (Music Hall)
8	La Biblia Vox Dei (Disc Jockey)
9	Muchacho Sandro (CBS)
7	Te Quiero, Te Quiero Nino Brove (Polydor)



Les Editions Internationales Ba-sart N. V. in Ansterdam has been very much in the headlines of the Dutch press during the past weeks. It was announced then that their pub-lishing group was going to start its own off-shore radio station "Radio Northsea International." In the meantime Radio Northsea Interna-tional now is in the air 21 hours a day on the 220 meter medium wave, on the 49 meter short wave and on FM channel 44. In this multi-million-dollar venture Basart has teamed up of the 45 meter short wave and on FM channel 44. In this multi-million-dollar venture Basart has teamed up with ship-owners E. Meister and E. Bollier from Zurich. The station has powerful transmitters of 10 kw. and strong commercial programming, clearly heard all over the Benelux area and in part of Western Germa-ny, Scandinavia, England and France. All this has been achieved in five weeks of broadcasting (from 06.00 to 16.00 hrs.) and the Interna-tional English program (from 16.00 to 03.00 hrs.). The station is present-ing every Saturday (Dutch) and Sun-day (English) the top-50 hitparade-show of which 5,000 printed copies are distributed among the Dutch recshow of which 5,000 printed copies are distributed among the Dutch rec-ordshops all over the country. Basart President Guus Jansen Jr. is supervis-President Guus Jansen Jr. is supervis-ing the entire radio-operation Jan-sen appointed Willem van Kooten and Jan van Veen as program-directors. Both are top Dutch D. J.'s and they present daily shows. John de Mol from the Music Publishing Group of Basart is coordinating the activities of Radio Northsea Interna-tional and the publishing wing of the group and is also keeping an eye on the promotion side.

The fully Basart owned TV and radio production company Karel Prior Producties NV is in charge of the production of commercials and sponsored programs, while the Maga-zine Group of Basart is handling the advertising activities. A studio com-plex has been set up in Hilversum, containing 3 studio-production sets. The studio's will be transferred to

the new Basart complex near Hilver-sum ("Oud Bussum") as soon as they will be ready, presumably in Septem-ber this year. Until now the Basart offices are located in 8 different build-ings spread all over the country. They will also have there own the-ater which will be used for recording with public and other performances. wanted to test their promotion power with public and other performances, wanted to test their promotion power ' R ad io Northsea International' wanted to test their promotion power in the trade by plugging a completely in the trade by plugging a completely unknown Hispavox master from Spain, containing the theme of the 40th Symphony of Mozart by Waldo de Los Rios. The staggering result de Los Rios. The staggering result has been that after reaching the number 1 position on the Dutch chart, the record now is hitting the charts all over Europe and reaching the top 10 position in the English hitparade, which proves the impor-tance of this transmitter for the mu-sic-trade of Europe. Many DJ's have been signed up for the station: the international English program is presented by: Stevi Merike, Alan West, Crispian St. John, Tony Allan, Dave Rogers and Mike Ross. The Dutch program by: Joost de Draay-er, Jan van Veen, Ferry Maat and Peter Holland. Hans Hogendoorn is in charge of the Northsea Newsroom in charge of the Northsea Newsroom with news, brought by the station in both the English and Dutch language.

Tony Blackburn England's singing deejay number one was in Holland for a TV show with his title "Is It Me Is It You" an RCA UK product. The Elvis Presley overnight party has Is It You" an RCA UK product. The Elvis Presley overnight party has been a big success and a.o. publicity one can hear 6 times a day a com-mercial on radio Veronica for "That's The Way It Is." An excellent follow up for "Chirpee Chirpee Cheep" of Middle of the Road has been released this week called "Tweedle Dee Tweedle Dum." Everyone expects The summerhit out of it. Mr. Arthur Rubinstein is also in Holland for a concert and special awards of the Government and Inelco.

## **Holland's Best Sellers**

This	Last	
	Week	
1	2	Underneath The Blanket Go (Gilbert O'Sullivan/MAM) (April Music/Haarlem)
2	1	Funny Funny (The Sweet/RCA) (April Music/Haarlem)
2 3	3	Loop Di Love (J. Bastos/Pink Elephant) (Veronica Music/
		Hilversum)
4	<b>5</b>	Brown Sugar (The Rolling Stones/Rolling Stones) (Polydor)
		(Essex Holland NV/Amsterdam)
5 6	8	Soldiers Prayer (Oscar Harris & Twinkle Stars/Blue Elephant)
6	7	Proud Mary (Ike & Tina Turner/Liberty) (Palace Music/Am-
		sterdam)
7	4	Mozart Symphony Nr. 40 (Hispa Vox/Ork. Manuel de Falla
		o.l.v. Waldo de Los Rios)
8		Waarheen, Waarvoor (Mieke Telkamp/Imperial)
8 9		It Don't Come Easy (Ringo Starr/Apple)
10		Rosetta (Georgie Fame and Alan Price/CBS) (Dayglow/Hil-
		versum)

# **Germany's Best Sellers**

This Week	
$1 \\ 2$	1 2
3	3

7

- Rose Garden—Lynn Anderson—CBS—Chappell Hey Tonight—Creedence Clearwater Revival—Fantasy (Bella-phon)—Burlington/Arends phon)—Burlington/Arends What Is Life—George Harrison—Apple (Electrola)—Essex/ Gerig
- 4 4 Schneegloeckchen Im Februar, Goldregen Im Mai-Heintje-
- Ariola—Maxim Chirpy Chirpy Cheep Cheep—Middle Of The Road—RCA Victor (Teldec) Capriccio 5
- 6 5 My Sweet Lord-George Harrison-Apple (Electrola)-Essex/ Gerig
- $\mathbf{7}$ Abraham (Das Lied Vom Troedler)-Wolfgang-Bellaphon-11
- Abraham (Das Lied vom Froeder)— voltgang—Betaphen Melodie der Welt Strange Kind Of Woman—Deep Purple—Harvest (Electrola)— Francis, Day & Hunter Fuer Dich Allein (Du Kannst Nicht Alles Haben)—Roy Black— 8 13
- 9 8
- Polydor—Liliton/Aberbach She's A Lady—Tom Jones—Decca (Teldec)—Arabella 10 14



CBS had their annual convention the other week in a circus outside their newly-built building where their stock is. The hheme of this conven-tion was: "CBS: THE Music Compa-ny." To mark this event CBS launched a new campaign with the help of five special low-priced LPs. These LPs are samples of the works of their best artists. A contest will be run in co-operation with Europe No. songs included in the album. Also 1. The contest will be based on the CBS will definitely launch their new distribution outlet: DPI on Septem-ber 1st. This new branch will be en-tirely independent from CBS as far as marketing, products, promotion and CBS had their annual convention as marketing, products, promotion and administration are concerned.

CBS have seen their 1970 turnover cos have seen their 1970 turnover going up 47%, whereas the general record market only went up 14%. In 1970 CBS had 65% of their turnover made by LPs, 30% by singles and 5%by cassettes and cartridges.

by cassettes and cartridges. Joan Baez will be in Paris on May 30th for a concert, two days before she will also give a concert in Lyon. All benefits are to go to a Spanish pacifist organization . . Errol Garner will also be in Paris for a concert on May 11th . . Jacques Loussier will play in South America with his play Bach trio . . 180,000 copies of Tom Jones single: "She's A Lady" already sold in France . . Decca has released Bang label. Also released by Decca an Hits," with songs first issued on the an LP of Neil Diamond's "Greatest LP entitled "The Best Of Bang" with Mond, The MacCoys . . . Strangely enough Engelbert

Strangely enough Engelhert Humperdinck new single: "There " has been banned by the SACEM. Reason given was no vou" that the tune was a copy of Pail-lasse. However when Chris Gallbert scored a few months before with nearly the same tune, nobody said anything . . . Les Editions Claude Pascal have moved to a new address: 5 Pue Davis Dairson Davis L'armed 5 Rue Denis Poisson Paris 17eme . . . Michel Sardou and Jacques Revaux have received the Prix Vincent S cot-to for their hit song "Les Bals Po pulaires."

Melanie's hit song from the film "R.P.M." has been covered in France by Dalida. So has the Partridge Family No. 1 song "I Think I Love You" by Georges Guetary. Style Var-tan has recorded a new LP with too song entitled "Le Loup." "Hold On To what You've Got" by Bill and Buster on the A&W label a bit in Buster on the A&M label a hit in France thanks to the RCA promotion team . . . Following her success at the Eurovision song contest, Severine is now at the top of the French hitparade . . . Music For Pleasure has now sold over 1,000,000 records in

France on their budget line series ... King Harvest a new English-singing group has been signed exclusively to Musidisc Europe for the whole world Musidisc Europe for the whole world ... Jupiter Sunset who had the big hit of summer 1970 looks like he's having another one with "A Friend" based on a popular French song ... Rhinoceros Music have secured the rights in France for the publishing of the new album and single from the Graesebard Greaseband.

Greaseband. Decca is releasing the soundtrack from "Vanishing Point" with songs by Delaney & Bonnie, Mountain, Big Mama Thornton . . . Neil Diamond will be in Paris on June 6th . . . Tom Jones still selling a lot of "She's A Lady" . . . Music For Pleasure is releasing 8 new LPs this month: Offenbach, Deguelt, Poiret et Ser-rault; great TV Western themes, Love Story, Jo Privat, Gilbert Be-caud, and Negro spirituals ...

caud, and Negro spirituals... Meyestern Maigret (head of Philips France) with Jean Jacques Tilche met Mr. Voigt (manager of Inter-song) in Utrecht . . . Pathe Marconi is re-releasing a single by Edith Piaf singing Mikis Theodorakis songs . . . Vogue records signed Los Muchachos on an exclusive world wide deal. This group is composed of about 80 kids who act in a circus and now have started singing . . Lana Grey select-ed to represent France at the Spa Festival . . . Festival . .

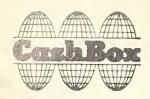
Harry d'Arc has secured the rights Harry d'Arc has secured the rights for the Bygosh music catalogue as well as the Razzle Dazzle music cata-logue for Tutti international. Also with Tutti 3 new Paul Ryan's songs: "I Will Drink The Wine" (sung by Sinatra) "Who Put The Lights Out" (sung by Dana) and "Nothing's Gon-na Change On World" (song by Mal-colm Roherts) colm Roberts) .

On May 7th CBS flew 165 record retailers over to the United States. This trip is set to introduce these record retailers to the American trade . . . We met Michel Colombier at a press conference organized by A & M the other week to introduce his album "Wings." I spent two ar three months to prepare this LP, says the French composer. We started recording in September. We spent about two weeks in the French studios to record the musicians then 3 seances for the symphonic orchestra. And then, two months for the rest in the States. "I chose the United States to make this LP because nobody in France could have paid for it. And also A & M asked me to make this LP Themes to User Algorit" LP. Thanks to Herb Alpert."

Vogue has released the new Mungo Jerry LP "Somebody State My Wife"

### **France's Best Sellers**

- Non Rien N'a Change-Les Poppys-Barclay (Ed Barclay) 1
- 2 Les Rois Mages-Sheila-Carrere (Ed. RCA/Carrere)
- Un Banc Un Arbre Une Rue-Severine-Philips (Ed. Chappell) 3
- Symphonies-Waldo de los Rios-Polydor (Ed. Bleu Blanc Rouge)
- Le Ministere Patraque-Thierry Le Luron (Pathe) (NC.C) 5
- 6 She's A Lady-Tom Jones-Decca (Sim-Beusher)
- Une Histoire D'amour-Mireille Mathieu--Philips (Ed. 23)
- What Is Life-George Harrison-Pathe (Ed. Essex) 8
- Q Power To The Pcople-John Lennon-Apple (Ed. Tournier)
- 10 Non Je N'ai Rien Oublie-Charles Aznavour-Barclay (Ed. Chappell) Hold On To What You've Got-Bill and Buster-A & M (Ed. Pathe Mar-11
  - coni)
- 12 Another Day-Paul McCartney-Apple (Ed. Tournier) 13
- Echoes And Rainbows-Black Swan-Polydor (Allo Music) 14
- My Sweet Lord-George Harrison-Apple (Essex)
- Comment Faire Pour Oublier-Dalida-Sonopresse (Igloo) 15
- Hey Tonight-C. Clearwater Revival-Musidisc (Criterion) 16
- 17 J'ai Bien Mange J'ai Bien Bu-Patrick Topaloff-Fleche (Isabelle Music)
- Mes Universites-Philippe Clay-Polydor (Metropolitaines) 18
- Chirpy Chirpy Cheep-Lally Stott-Philips (Tutti) 19
- Le Coeur Volcan-Julien Clerc-Pathe (Rideau Rouge) 20



# **COIN MACHINE NEWS**

# **EDITORIAL:**

# Paradox of the Shorter Single

On Friday night (May 14th), music operators once again confronted representatives of the recording companies with the complaint: "why can't you give us two minute records for our boxes?" The scene was the Granit Hotel in New York State's Catskill Mountains, the occasion was the annual convention of three of the State's local associations and the answer to the question was the same as had been heard dozens of times by tradesters before: "we can't tell our artists how long a single should run . . . they tell us."

It's plainly true that in the economics of today's recording industry, with every label chasing wildly after groups with even fiercer ferocity than operators chase after their competitor's locations, the record industry has put the artist in a position of authority never before seen. Whether this is good or bad is immaterial to the jukebox trade's real or imagined problem . . . singles they feel run too long and therefore eat up too much prime location earning time for the  $12\frac{1}{2}$ ¢ they collect in the box.

At the root of the problem is an age old sore: people viewing an artistic expression purely as a marketable product. As one record rep stated: "what you're asking is like an art studio demanding that painters cut their works short in order to conserve on the size of the " But are operators really only interested in frame. the "size of the frame"?

We know a lot of operators who are genuinely interested in contemporary music and while they clearly would prefer hit music to run thru the turntable quicker, they still recognize that music is an art form and it is this very art form which brings in the coins, not how long or short it runs.

To lobby for shorter records, faster games and the rest is basically an attempt to pervert the very product this industry sells—entertainment. People recoil from smaller candy bars at the same old price, and the ice cream cone with the smaller scoop. They don't think too much of the people responsible for the shrink. Neither should we.

# Struve Schools Ops At Montana Sessions

SALT LAKE CITY—On Tuesday, April 20, the Struve Distributing Company held a Seeburg Service School at the O'Haire Manor, Great Falls, Montana, and operators from the western part of the state at-tended. Leo Halper, Seeburg Field Engineer, conducted the schools. Pres-ton Struve and Stan Larsen of the Struve Distributing Company were on hand to greet and welcome op-erators and servicemen. Immediately after the school all op-

on hand to greet and wercome op-erators and servicemen. Immediately after the school all op-erators, servicemen and their wives were guests of the Struve Distribut-ing Company for cocktails and dinner at Borrie's Restaurant. Operators and service personnel at-tending the Great Falls School and evening festivities were as follows: Tom Baker; Mr. & Mrs. Zollie Kel-man; Mr. & Mrs. Jerry DeGeorgeo; Roger Walters; Mr. & Mrs. John Mears; Mr. & Mrs. Elmer Brandt; Ken Sande; Lyle Heyworth; Mr. & Mrs. O. W. Christensen; Jack Shaver; Mr. & Mrs. Jerry Atkinson; Mr. & Mrs. Lou Antonich. Leo Halper conducted a second ser-vice school on the Seeburg Bandshell

Leo Halper conducted a second ser-vice school on the Seeburg Bandshell Phonograph on Thursday, April 22, at the Rimrock Lodge, Billings, Mon-tana. After the service school, Struve Distributing Company was host for the operators servicemen and their Land. Arter the service school, struce Distributing Company was host for the operators, servicemen and their wives for cocktails and dinner at the Muzzle Loader. Those in attendance at the Billings Service School were as follows: Jim Bodley; Mr. & Mrs. Jack Cohn; Fred Browning; Clarence Brakke; Leo Matz; Donald B. Schwei-gert; Clarence Stoick; David Arndt; Tom Dew; Ron Stevenson; F. N. Crossman; Bert Gentry; Charles Campbell; Bill Anderson; LaVerne Ebeling; Mr. & Mrs. Fritz Scranton; Mr. & Mrs. Jim Stoick; Glen Fritsch; Tom Wordin; Mel Barber; Marvin Adomi; Larry McGeart; Bill Ehret; Mr, & Mrs. Lou Antonich.



Montana Ops View 'BANDSHELL'

# **BELAM** Company **Celebrates 25th**



VIC HAIM

NEW YORK—The R. H. Belam Co., one of the world's most prominent coin machine export houses, is cele-brating its 25th year in business. Founded in 1946 by Vic Haim as a sales agent of American-made coin equipment to European customers, the Belam Co. has since spread its influ-ence to every corner of the globe, and moves every type of machine which operates on a coin—from music, to

moves every type of machine which operates on a coin—from music, to games, to payout units, to vending. "During this entire stretch of time, we have devoted ourselves to the sale and export distribution of all types of equipment and have achieved a position second to none." Haim stated last week. "We are, by far, the largest and most experienced independent exporter of used and new equipment headquartered in the States and we intend to maintain that position for the entire future," he declared. Haim wished to thank all his old customers, saying: "the solid business relationship we have built between ourselves and the many overseas firms has accounted for the success of this enterprise. We have consis-tently given excellent service, speedy shipments, low prices and good, clean equipment and I want my customers to know we will continue under these guidelines in the future." Haim, off for a two week sales trip to Europe this week and next, said he will be calling upon many of his regular customers and visiting with those new ones who have not as yet dealt with Belam. "I'd like these new customers to give us the opportunity to service them with the same satis-factory performance we've shown others.

others

# Wisconsin Ops to Empire for How-To Session on Rock Jukes

CHICAGO—In the continuing series of Rock-Ola service schools, field service engineer Bill Findlay took his traveling seminar to Green Bay, Wis-consin. The new showroom of Empire Distributing, Inc., was the site for the recently held session and Bob Rondeau Empire's Green Bay man-ager hosted the well attended semi-nar and banquet. The new Rock-Ola phonographs— Models 444, 445 and 446 are covered at these sessions. Also Bill Findlay emphasizes that almost all parts of Rock-Ola phonographs are inter-changeable between 100 and 160 se-

emphasizes that almost all parts of Rock-Ola phonographs are inter-changeable between 100 and 160 se-lection units. Serviceability becomes the key word and simplicity of service is the service man's goal, said Bill Findlay, "if a man can fix one, he can fix them all." Those present at the Empire service seminar from Wisconsin: Fred Schmidt and Paul Schmidt, F. S. Coin, Westfield; Nick Gluth, Manitowac; John Bulen, Dale



Bill Findlay is getting undivided attention as he describes the service features of the Rock-Ola music line.

Johnson, Joe Eggener, Guy Rondeau and Pat Netterville, Empire Distribut-ing, Inc., Green Bay; Dick Mellen, Mellen Sales, Green Bay; Bill Kanzen-bach, Tom Berceau, Jerry Rent-meester and Dave Fonder, Mels Coin, Green Bay; Frank Mead, Roger Hier-man and Dennis Neerdads, Green Bay; Tom Ashenbrenner, Wally Cot-ton and Dick Allen, Cigarette Service, Appleton; Dick Bergman, Cigarette Service, Appleton; Tom Anderson, Bob Reckla, Tony Matchen and Rick Thompson, Acme Vending, Green Bay; Bill Ludwig, Ludwig Music, Oshkoch; Bob Greatens and Art Weidner, Hallada Coin, Green Bay; Bill Jahnke, Jahnke Sales, Green Bay; Stan Leja, Abrams; Don Braum and Walter Blizel, Sturgeon Bay; George Forrest, H & L Sales, Green Bay; Elmer Schmitz, Hillbert; Liye Olsen, Olsen Vending, Marinette; Henry Jerovth, From Michigan: Ed

# Texas Super-Op Scores with Jukes In Fast Food Franchise Locations

# Says Collections Climb When Live Music Is In

NORTH TONAWANDA — Texas music operator Olen Dreyer has proved emphatically that there is room for jukeboxes in fast food fran-chise locations. In a recent venture with Pizza Inns in West Texas, Dreyer boosted the vending machine "take" almost fifty percent wherever his new Wurlitzer Zodiac phonographs were installed. The termendous profit were installed. The termendous profit jump led to forty more phonograph locations in Dallas, as well as forma-tion on Texas Music Company, Dreyer advised. Texas Music Company is the latest

acquisition in a string of wholly-owned businesses Dreyer supervises. acquisition in a string of wholly-owned businesses Dreyer supervises. His Dreyer Music Company in Big Spring is the business address most people are familiar with, but his base of operations is really hometown San Angelo, from where an almost ex-clusive Dreyer territory stretches ge-ographically in a triangle to Abilene. The enterprise encompasses over 900 locations. Twenty-seven employees, mostly routemen and service person-nel, travel in a West Texas area of approximately 4000 square miles watching over Dreyer's equipment. Actually, as of the moment, eight-een Pizza Inns in Dallas are Texas Music Company's only locations. But Dreyer plans to set Wurlitzer phono-graphs in seven more in the near fu-ture, and eventually all the Pizza Inns in the Dallas-Fort Worth area will have his equipment. In addition to these developments, Dreyer is con-fident that other franchises will open their doors to him now that his tre-mendous profit record in West Texas

their doors to him now that his tre-mendous profit record in West Texas has been made known. His son Ralph, an attorney and certified public ac-countant, heads up the Pizza Inns op-eration in Dallas while Dreyer is away in San Ancele

eration in Dallas while Dreyer is away in San Angelo. Dreyer credits most of the success with Pizza Inns to knowing exactly what is just right for each location. Dreyer is an operator who memo-rizes record charts, investigates mu-sic trends, and studies the restaurant business thoroughly. His individual treatment of each Pizza Inn dictates that only the fastheld rules of the coin machine business are standard; the best rule, that which insists each application is flexible, is uppermost in his thinking. For when it seems least logical that a location needs an in his thinking. For when it seems least logical that a location needs an extra piece of equipment, Dreyer will install three new speakers to bring out a better sound, and when it seems most crucial that a customer wants most crucial that a customer wants to hear a certain song played, he has already mathematically analyzed that five others would be turned way be-cause of it.

cause of it. Says Ray Williams, the Wurlitzer distributor who supplies Dreyer with over 90% of his phonographs, "I've been in the music vending business since 1935. Olen Dreyer works a route better than most men I know." Wil-liams, president of the Texas Vending Association and a Wurlitzer distrib-



Dreyer (standing) Ray Williams. with distributor



Olen Dreyer (left) supervises installa-tion of another Wurlitzer Zodiac at another Dallas Pizza Inn.

utor since 1939, has stepped along briskly in his own business with each stride forward Texas Music Company takes

Williams is personified in Commer-cial Music Company, Dallas. The Wurlitzer distributorship enjoys 20,-000 square feet in area, with an ad-The

Wurlitzer distributorship enjoys 20,-000 square feet in area, with an ad-ditional 13,000 square feet for park-ing. It serves an area south to Austin, north through the Panhandle, west to El Paso, and east to Shreveport, including parts of northern Louisi-ana. Williams shakes the hands of about 125 operators. "The record Olen Dreyer has made with Pizza Inn supports a belief I've had for years," Williams stated. "The franchise found out for itself what an important contribution the pho-nograph people can make to their business. Places like Pizza Inns are perfect locations for phonographs. They have a younger clientele which keeps the phonograph playing all the time they're in there." The volume of people coming and going in a location like a Pizza Inn

going in a location like a Pizza Inn is tremendous, insists Williams. Furthermore, a study of Dreyer's op-eration indicates that profits from a eration indicates that profits from a jukebox are actually greater in some Pizza Inns where there is live enter-tainment. The portion of each hour that union bands sit still are usually well spent with people playing the phonograph. In fact, even the Pizza Inns that supply background music from tapes or FM radio sources have shown to be gread locations

from tapes or F'M radio sources have shown to be good locations. More reflectively, Williams stated: "Food service franchises where peo-ple eat the food on premises have proved to be very profitable vending locations, that is, the ones that we've been able to get into. However, most of them are national chains with head-quarter somewhere else somewhere else. quarters

# Flocks of Games Ops Turn Out For Big Rosen Do in Harrisburg

**HOR BIG ROSEN L** HARRISBURG — On Wednesday, May 5, 1971, David Rosen Inc. held a gala "See-In" at the Howard Johnson Motel in Harrisburg, Penn., at-tended by an overflow crowd of op-erators and their personnel. The feature attractions of the eve-ning were the "U.S. Billiard" pool table and Bally's new sensation "Hole-In-One". Also displayed was the full array of Bally and Midway games which were enthusiastically accepted by the guests. Bill Shay, of Shay's Vending and Bill Fannasy of the National Novelty and Company were the luckiest operators present, winning a "U.S. Billiard Pro-3" pool table and a "Bally Space Flight". Those from Rosen in attendance at the "See-In" were: Elliot Rosen, Louis Rosen, Dave Waise Diak Costallo Biahard Suki

Those from Rosen in attendance at the "See-In" were: Elliot Rosen, Louis Rosen, Dave Weiss, Dick Costello, Richard Suki-nik, and Hank Heiser. Fred Pliner, who recently joined the firm, hosted the affair. Len Schneller representing U.S. Billiard helped to make the "See-In" a great event as did the following operators: George Jacobs, Felix Kadel, Ken Kadel of Burkholder Amusement Company, Bill Shay of Shay's Vend-ing, Mr. and Mrs. Sassaman of Fet-ter's Music Company, Harry Snyder of Snyder Amusement, Abe Russel, Lefty Stabinsky of R & S Sales, Dick Roof of Roof Amusement Company, Roof of Roof Amusement Company, Ken Shafer of American Music, J. Whitaker & Bob Maley of M & W Whitaker & Bob Maley of M & W Vending Company, Phil Calla of Cap-ital Vending, Fred Hurley of Horley Amusement Company, Frank Fran-kovic of Friday Amusement Company, Bill Fannasy of National Novelty Company, Harry Beck of Beck Amusement, Ken Noll of Mello Dee Music Company, John Butela of Mc-Music Company, John Butala of Mc-



Dick Costello, Dick Sukinik and Dave Weiss welcomed ops and other guests to Harrisburg bash.

Adoo Vending, Stu Riechard, Cavid Riechard of R & R Vending, Lou Bu-teria of Mach Novelty, Leon Taksen, Arnold Taksen of D & L Coin Machine Company, K. Richards of Fairmore Music, Bob Bonatsos of Tower Vending, Mr. and Mrs. Marlon Beury of Beury Amusement Company, Harold Rupert of Rupert Music Company, Carl Lex of Fred Lex Amusement Company, Elwood Kreider of Kreider Novelty, Mr. Hoffman of Tri-State Music, Bob Stough, Ken Miller of Progressive Amusement Company, Lloyd Farling of Farling Music, Weiss Amusement of Lebanon, Macke Vending and Don Geurrini of Frank Geurrini Company.



E. Sassaman, Len Schneller and Margie Sassaman join host Fred Pliner.



51 Madison Ave., NYC, Cable: BELAMEX NEW YORK EUROPEAN ADDRESS: 17A Korte Winkelstraat, Antwerp, Belgium

# JUKEBOX PROGRAMMING GUIDE

Pop

- SUPREMES & FOUR TOPS YOU GOTTA HAVE LOVE IN YOUR HEART (2:30) No Flip Info. Motown 1181
- RONNIE DYSON WHEN YOU GET RIGHT DOWN TO IT (2:48) Sleeping Sun (2:46) Columbia b/w 45387
- STEPHEN STILLS CHANGE PARTNERS (3:13) b/w Relaxing Town (2:20) Atlantic
- 2806
- JAMES BROWN ESCAPE-ISM (3:14) b/w Parts 2 & 3 (4:00) People 2500
- TOMMY JAMES DRAGGIN' THE LINE (2:45) No Flip Info. Roulette 7103
- BROOK BENTON TAKE A LOOK AT YOUR HANDS (3:09) No Flip Info. Cotillion 44119
- REDBONE THE WITCH QUEEN OF NEW ORLEANS (2:45) No Flip Info. Epic 10749

R & B

- THE ISLEY BROTHERS LOVE THE ONE YOU'RE WITH (3:27) b/w He's Got Your Love (2:00) T-Neck 930
- THE METERS DOODLE-OOP (2:28) No Flip Info. Josie 1029
- BUMPY ROAD AHEAD (2:28) b/w Love Is Pretty (2:35) Lovelite 02

### C & W

- SONNY JAMES
- RIGHT LIGHTS, BIG CITY (2:32) W True Love Lasts Forever BRIGHT b/w
- (2:55) Capitol 3114 JERRY LEE LEWIS LOVE ON BROADWAY (2:29) No Flip Info. Sun SI-1125
- GEORGE JONES RIGHT WON'T TOUCH A HAND (2:04)w Someone Sweet To Love (2:10) b/
- Musicor 1440



## SALESMAN WANTED

Distributor of full line vending music and amusement machines in Northeast has excellent opportunity for knowledgeable and productive road salesman. Company auto, liberal salesman. Company auto, liberal fringe benefits and salary-bonus arrangement commensurate with perience and successful s sales history.

Send resume to Box 892 CASH BOX, 1780 B'way New York, N. Y. 10019

# **Rowe Names Caulfield** Rocanco Gen. Mgr.



WILLIAM CAULFIELD

WHIPPANY, N.J. — Harry Martin, President of Rowe International, Inc. and its Canadian Subsidiary, Rocanco Industries, Ltd. announced the ap-pointment of William Caulfield as vice president and general manager of Rocanco Industries, Ltd.

of Rocanco Industries, Ltd. Caulfield has had many years ex-perience in the vending industry as a supplier to the industry, and at one time, owned and operated one of the most successful vending machine operations in the Montreal area. More recently, he was president of Servo-mation-All Food Ltd.

mation-All Food Ltd. Martin commented "Mr. Caulfield brings to us the type of leadership and the special knowledge of the Canadian vending market that will insure Rowe's continued progress in providing for the Canadian vending operators the best service possible".

# Van To Be Honored

CHICAGO - Wagner Van Vlack will receive the Distinguished Service Plaque from the National Jewish Hospital at Denver and Research Center at the hospital's 72nd Anniversary Founders Day Dinner on May 26.

Van Vlack, who is president and chief executive officer of Interstate United Corporation, will be honored for his years of philanthropic service to the hospital.

## **French Soccer Game Rides US Sales Tide**

NEW YORK - Rene Pierre who is a manufacturer in France of automatic coin game machines is the manufac-turer of several successful table soccer games that are gaining in popu-larity in the U.S.

Non-coin operated models are also produced for home use. Foot-Ball, Billiards, Tam-Tam: Derby Luxe and Derby Export and Competition 71 are finding steady markets in the U.S. and Canada.

Representatives at Rene Pierre stated that the players on the bars do not revolve and are guaranteed unbreakable. Spokesman also stated that table soccer is an exciting and highly competitive game appealing to all age brackets.

Exclusive representative for the USA and Canada is Charles Raymond & Co., Inc., 250 W. 57th Street, New York City, N.Y. 10019.



# cashbox/ Round The Route

# EASTERN FLASHES

A GREAT AFFAIR-Ops and distribs were all fired up for the job last week after spending nice leisurely weekend up at the Granit 2 in the Catskills. The combined New York associations staged one of their usually superb affairs again and attendance was real good. Association leaders Al Denver, Jack Wilson, Carl Pavesi, Millie McCarthy and Ben Chicofsky set up an activity-jammed weekend for the tradesters and their families, but afforded plenty of time to just sit around, chat and renew acquaintances with folks who hadn't seen each other since the last affair.

The distrib softball team again won the traditional game, again with Captain Irv Kempner on the mound. Spotted a couple of record guys in Kempy's ranks like Ralph Scheckman and Don Libatore. The ladies, many of whom were replete in hot pants, enjoyed the leisure activities provided by the Granit while their husbands attended business meet Friday evening. The meet, which began with Teddy Blatt's summary of the present MONY location contract and the sales tax situation, got caught up in another discussion of the "three minute record". A panel of record company reps, which included Mort Hoffman (RCA), Stan Snyder (Columbia), Ron Alexenburg (Epic) and Herb Goldfarb (London) answered ops' questions on long records as best they could but the impasse between the two trades continues. Seems the best operators can hope for is that record company producers and A&R men keep the jukebox situation in mind when they supervise recordings. In the last analysis, however, seems the artists themselves dictate how long or short their tunes will run and the record firm's have little or no say in the matter.

TRAVELERS-R. H. Belam's Vic Haim off for two week European sales trip last Wednesday. Vic, now well into the 25th year since he founded Belam, will no doubt be getting plenty of back slaps from his many Continental coin customers on the anniversary, . . . ACA's Mickie Greenman off to California for few days at the firm's L.A. and Oakland offices, then off to Las Vegas for a convention. Should get in couple of days vacationing in Vegas with his charming wife Midge after the work is completed. . . . Johnny Bilotta back from quickie trip to Miami where he and some other board members of the Rochester Lancers soccer team were huddling with Miami execs about moving the team franchise down there. "It's not that we don't have great fans in Rochester," Bilotta stated. "It's simply a matter of finding a bigger and better stadium to play in and we just may have to move to Miami to get it." On the coin side, Johnny's currently offering an excellent deal on Bally Target Zero games, in order to get music ops used to putting this type of piece in off street locations. Talk to him about it.

ON THE AVENUE-Atlantic New York president Meyer Parkoff will be honored by the Congregation Beth Sholom with a testimonial dinner-dance on June 6th. Affair will be held at the Capri Beach Club in Atlantic Beach, Long Island. The affair will be black tie. Meyer was president of the congregation from 1963 until 1966. . . . Si Lipp and his wife said they enjoyed weekend at the Granit representing Albert Simon, Inc., with the Len Schnellers who were there on behalf of U.S. Billiards. . . . Louie Wolberg at Runyon reports sales doing very well on Irv Kaye tables and Rowe music for many weeks now, adding up to a very prosperous Spring season for the firm's Tenth Ave. branch.

R. C. Rolfing, Wurlitzer's board chairman, announced net earnings statistics for their fiscal year which ended March 31st, adding up to \$1,246,764. Consolidated net earnings for the preceding year were \$1,206,030. Net sales for this closing year rose 5% over the previous year, up to \$60,449,850. These sales figures represent the combined revenues for all of the Wurlitzer Company's products.

The law which banned cigarette commercials effective Jan. 2, 1971 also required a new health warning on the side of cigarette packs and prevented the FTC from acting to require a health warning in cigarette print ads before July 1, 1971. But in an effort to head off a tough FTC proposal they feel will come anyway, seven tobacco companies have agreed to display a health warning in future ads. The language the cigarette companies want to display in their ads will read "Warning: The Surgeon General has determined that cigarette smoking is dangerous to your health." The FTC, on the other hand, has proposed the following message: "Warning: Cigarette smoking is dangerous to health and may cause death from cancer, coronary heart disease, chronic bronchitis, pulmonary emphysema and other diseases."

Al Rubin, president of Musicanza records will release about 10 single records in 1971 specifically to help the operator on jukeboxes get more play and to help himself to more sales. He announced that on all future releases he will split a single record with different artists such as he did with "Absence makes my heart grow fonder" with Johnny Desmond and "Red Red Roses" by the Schlunk-a-Dickers. He says that both sides are "A" sides and therefore will get action. "Too many records that are released by a company have an A side that gets action and a B side that doesn't' Rubin said. On his third record release he will mail in-dividual copies in the form of 2 records to stations trying to get airplay on both sides. But he will sell the records commercially with both sides back to back with 2 different artists. This is not an innovation but Rubin says he can do this because Musicanza is also the publisher and therefore is under no pressure to make deals for the publishing rights of either side.

FROM PHILLY: The Philadelphia section of the National Council of Jewish Women is in desperate need of good equipment such as juke boxes, pool tables, etc. for patients' use at Diagnostic and Rehabilitation Centers. The following let-

ter is from (Mrs. Nathan) Sonnie Crane, president of this fine organization: "It is our hope that the five new Centers (two of which are now open) will have at least one pool table, one juke box, one pin ball machine and one ping-pong table. We know that sounds ambitious but the patients must be kept interested 24 hours a day. We do provide a volunteer teaching staff to enable the patients to obtain their high school equivalency diploma or college credits needed. We also provide volunteer mechanics to help vocationally oriented students.

"We are totally dependent upon the generosity of the people in your industry to help us in the rehabilitation of these young men and women. We ask most humbly for your support." It is suggested that all equipment be sent or delivered to; 304 Arch Street in

Philadelphia, the main Diagnostic and Rehabilitation Center. For more information call the council at PE 5-5529. The council again wishes to express their thank you to all the operators who have contributed equipment.

# cashbox | Round The Route

## **CHICAGO CHATTER**

On June 3, Ronnie and Larry Kaghan will host a service school at their Specialty Sales Corp. showrooms here in town. Subjects will be the NSM Consul and Prestige model phonographs. Two classes will be held, one at 1:00 PM and the other at 7:00 PM, with factory engineer Willy Marchand conducting. The NSM Consul, Ronnie told us, "has been placed, by operators, in all of the companyowned Howard Johnson Lounges in the states of Illinois, Indiana, Wisconsin and Missouri"! The Consul, along with the Prestige, will be among the items the Kaghan's will be displaying in their booth at the upcoming National Restaurant Show which opens in McCormick Place May 22...

AT CHICAGO DYNAMIC INDUSTRIES all eyes are focused on "Sharp Shooter"! "We have a backlog of orders here and I'm promising delivery in about a week", said Mort Secore, adding "Sharp Shooter' is enjoying a fantastic reception in the trade—more so than any gun we've produced in quite a few years"!...

NOTES FROM THE LOCAL MOA HEADQUARTERS: Fred Granger has just completed the monthly newsletter which is on its way to the membership. Included with this edition is the 1971 Social Security Benefits booklet and the updated Medicare provisions reflecting the recent changes . . . MOA prexy Les Montooth is more than pleased with the very heavy response to the association's new accounting service. In less than two weeks more than 50 requests for detailed information were received; seven members are already using the service. It was noted that the biggest response came from the northwest part of the country, and about 7 or 8 requests were from the state of Alaska! . . . MOA is currently printing a new brochure on the hospital "family money plan" which is one of the great services worth looking into for all members . . Columbia Records recently joined the ranks of MOA members and signed up a week or so ago—which definitely reflects the renewed interest, in the juke box market, being shown by major record companies, according to Fred Granger. The recent appointment by Columbia of Ron Braswell as juke box product co-ordinator is further evidence of the label's interest in the operator . . . The firm Stamboali Bros. of Beirut, Lebanon has just become a paid up member of MOA. As a matter of fact, the company was represented at Expo '70 and actually signed an application for membership at that time . . . Nice to hear that Mr. H. DeVroey, national president of Union Belge de l'Automatique of Brussels, Belgium, requested copies of the juke box booklet—after reading about it in a recent issue of Cash Box! . . .

MORT LEVINSON OF NATIONAL COIN MACHINE EXCHANGE says the Gottlieb "Play Ball" is by far one of the hottest items of the day out there! A great game that really caught on in a big way, according to Mort! . . .

**ROCK-OLA MFG. CORP.'S AD MANAGER GEORGE HINCKER** was off to Myrtle Beach, South Carolina last week to participate in the North and South Carolina Vending Assn. show, May 21-23, at the Convention Center. The current line of can venders were among the products Rock-Ola exhibited during the show . . .

### **UPPER MID-WEST**

Tom Roberts, Hurley, Wisc. in town for a few days making the rounds . Nik Berquist and his two sons, Roary and Nik Jr. in the cities for the day. Nik taking them out to the airport so that they could see the 747's and other sights . . . Phil Hertel, Wadena, in town for the day buying equipment, parts and records . . . Lieberman Music Co. reports that Midways Stunt Pilot and Allied Liesure Sonic Fighter is still a hot item . . . Bob Kervina, Duluth, in the cities making the rounds as was Jack Godfrey and Bob Lucking, Benson . . . Red Kennedy, and Stan Baeder, Fargo, in the cities for a few days on a buying trip . . . Ray Sellman and Cart. Gedney, International Falls, in the cities for a couple of days. They are looking forward to a great summer tourist business . . . Gene Clennon, M. O. M. president in town to attend a officers meeting . . Mr. & Mrs. Jack Backus, Jamestown, N. D. in town visiting friends . . . Just learned that Morris Anseau, Gary, So. Dak. is in the hospital. Ulcers are acting up . . . Jim Stolp Jr. in town over the week end visiting relatives and picking up equipment . . . Vince Jorgenson, Mason City, in the cities for a few days vacation . . . Ernest Woytossek and his son and wife in the cities for the day on a hurry up trip . . . Mr. & Mrs. David Lieberman left Friday, 14th for a two week vacation visiting Greece and Yugo-Slavia . . . Lyle Kesting, Benson, has taken up golf and loves it. Bought an electric cart with a fringe on top and all the works to go with it . . . Gabby Cluseau, Grand Rapids, in the cities taking in the Boston-Twin Game . . . Mr. & Mrs. Jim Donatell in the cities for a couple of days just visiting.

### **CALIFORNIA CLIPPINGS**

Caesar's Palace in Las Vegas is the locale for the annual weekend shindig that Struve Distributing is holding for their operators. It's an all expense paid weekend, including a mountain of prizes. This year's outing is to take place August 6-7 and 8. Don't forget to keep those dates open. Sounds like a fantastic event . . . William's single player 'Doodle Bug' has Leo Simone doing some happy spring time singing . . . Hank Tronick at C. A. Robinson reports that the action has been above average. Sales are still strong on the Midway 'Stunt Pilot'. Operators report that the play interest on location doesn't seem to lag.

**Bob Portale** at Portale Automatic Sales says that he is very pleased with the new design features of the United Billiards table legs and coin box design. Bob says one great thing about the new all-metal legs is the fact that they will fit any table made by United. Another important feature is a bottom mounted coin box giving additional protection to the table and collection. Rock-Ola phono sales have been excellent . . . A convention of discount stores and shopping centers is being held in Las Vegas next week. Several of the boys from Associated Coin Amusement Co., Inc are making preparations to make the Vegas meet. Sol Mollengarden (Eastern Novelty Co.) reports that business has been especially good and anticipates plenty of activity thruout the year.



(313) 665-3648

# CLASSIFIED ADVERTISING SECTION

# COIN MACHINES WANTED

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four players, make an offer to AUTOMATIJANST N STOR-GATAN 19 BJUV, SWEDEN.

WANTED: Midway Red Balls, Joker Balls and Joker's Wild. Any condition. Contact AMERICAN MUSIC CO., 219 First Ave. South Great Falls, Montana. (406) 452-7301.

OLD BALL GUM OR PEANUT MACHINES, table model games of skill or chance from 1950 & earlier, early arcade machines, slots, any quantity or condition. SACKIN, 318 E. 70 St., N.Y.C., N.Y. 10021-212-628-0413.

WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., all makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.

WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film. Scopitone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of allied equipment. ST. THOMAS COIN SALES. 669 TALBOT ST.. ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.

WANTED TO BUY: Machines that can be easily moved and require little maintenance for Firemen's Bazaars. L. & L. Party Favors. Tener Street, Luzerne, Penna. 18709. Phone (717) 822-0000.

WANTED—USED American Bank Boards, Old Slots, old table model Ball Gum or Peanut Games of skill or chance. Iver Hansen. 1025-104 Street, North Battleford, Saskatchewan, Canada. Phone (306) 445-2989.

WANTED TO BUY AMI J-200, K-200, CONTINENtal 2-200 Tropicana and Diplomat. We need Keeny uprights for export. Submit offers to Cross-Dunham & Co., 225 Wright Ave., "F", Gretna, Louisiana 70053.

WANTED FOR EXPORT TOP PRICES PAID—All late model 20-Hole and OK Bingo. All 6-card Bingo, Uprights and Slots. Late Model 4-Player Bally & Williams. All Late Model Phono's and Wallboxes, Arcade, etc. Write or call Bob Jones for best prices. ROBERT JONES INTERNATIONAL, 19 Brook Road P.O. Box 181, Needham Hts. Mass. 92194 617-449-3330.

# COIN MACHINES FOR SALE

SLOT MACHINES FOR EXPORT/SALE—Bally, Mills. Pace, Jennings. Uprights, Consoles. Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos, Si Redd's Bally Distributing Company, 390 E. 6th St., P.O. Box 7457, Reno, Mevada 89502 (702 323-6157). Las Vegas Office. 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).

FOR SALE: Model 14 Auto Photo. EXCELLENT condition. Call or write. New in original cartons. Hollywood Driving Range, 15 ball golf game. Closeout \$295 ea. CLEVELAND COIN INTERNATIONAL, 2025 Prospect Avenue, Cleveland, Ohio. Phone (216) 861-6715.

ATTENTION WHOLESALERS & EXPORTERS. Have Wurl Amer III (3300) and Wurl Statesman (3400); also older Wurl models. Write for prices, United Dist., 502 W. 2nd, Witchita, Kansas.

AL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for equipment list and prices. ROCK CITY DISTRIBUTING CO.. INC., 615 Murfreesboro Road. Nashville. Tenn. 37210.

UNITED AMUSEMENT INT'L offers you the largest selection of fully-reconditioned or as-is used coinoperated equioment. Also distributing the finest new coin-oo soccer table on the market: immediate delivery now. Call or write: UNITED AMUSEMENT INT'L. INC., 51 Progress St.. Union, N.J. Tel: (201) 686-7030, Cable UNITEAMUSE.

FOR SALE: Seeburg, Wurlitzer, Rockola, AMI phonograohs, Williams, Gottlieb, Bally, Chicago Coin, fliopers, guns, baseballs, United, Chicago Coin, Midway shuffles, Valley, Fischer, United, American, used oool tables, As is or shopped. Domestic or export shipments. Call or write Ocerators Sales Inc., 4122 Washington Ave., New Orleans, Louisiana, 70125, (504) 822-2370.

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FOR SALE: Cigarette Machines good and clean off location, can be used as is. Corsair 20, \$45.00; Rowe 20-700, \$60.00. Corsair 30 column, new front \$75.00. Send 1/2 deposit to Guerrini's, 1211 W. 4th St., Lewistown. Pa. 17044.

BINGOS AND SIX-CARD GAMES AVAILABLE. ALSO Keeney Red Arrows and Big 3's. These games are compietely shopped. Call WASSICK NOVELTY, (304) 292-3791, Morgantown. W. Va.

FOR SALE/EXPORT: NEW BACKGLASSES FOR COUNty Fairs, Sea Islands, Roller Derbys, Can Cans, Biakinis, Lite Lines, Cypress Gardens, Ballerinas, Black Dragons, Numerous used BACKGLASSES. Comolete bingo games include County Fairs. Lagunas, Lidos, Circus Queens, MUSIC VEND DISTRIBUTING. 100 Elliott West, Seattie, Phone 206-284-7740.

FOR EXPORT: BRAND NEW MADE IN JAPAN JUKE Box, Kiddie Rides, Arcade, Gun, SUB-ROC SUPER-ROAD-7, CLAY GUN, now obtainable DIS-TRIBUTORSHIP, contact to KAY A. CHIBA, Port P.O. Box 111, Yokohama, Jaoan.

FOR SALE/EXPORT — USED SLOTS: BALLY STANDard. 3 Line Play, Multipliers. Quick Draws. Assorted Mills. Electric Payout Jennings. Soace Jet Bell, Segas. Assorted Baily Bingos. "Games" Uoright Multipliers. Write for oarticulars THOMAS TRADING COMPANY. 2622 Westwood Drive, Box 15391, Las Vegas. Nevada 89114. (702) 734-8818. Cable—VEGAS.

STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201". \$20; "WMC" for Wurlitzer Cobra. \$10. SOUND & SIGNAL SERVICE, Box 10052. Albuoueroue. N. Mex. 87114.

FOR SALE: 3 SPEED QUEEN BY BALLY-BOATS, \$275 each. 3 Elechants by Tusko-\$275 each. CENTRIAL MUSIC CO., P.O. Box 284, 407 E. Ave. D. Killeen. Texas 76541.

FOR SALE: AUTHORIZED DISTRIBUTOR FOR VALLEY Pool tables and Rock-Ola Phonographs. Write or call for prices. Budge Wright's Western Distributors, 1226 SW 16th, Portland, Oregon, Phone 228-7565.

USED GAMES AND MUSIC: BIRD MUSIC DISTRIBU-TORS, INC., P.O. BOX B. MANHATTAN, KANSAS 66502; Phone: (913) 778-5229.

FOR SALE: UNITED SHUFFLES, Palos Verde \$825.00; Cimmaron \$925.00; Beta \$625.00; Add-A-Balls, Wm's Strike Zone \$465.00; Wm's Rock & Roll \$395.00 (No crating). MOHAWK SKILL GAMES CO., 67 Swaggertown Rd., Scotia, New York 12302.

FOR SALE: PANORAMS—NEW—WITH OR WITHOUT Sound. Write or call URBAN INDUSTRIES INC.. P.O. Box 31, Louisville, Kentucky 40201. (502) 959-3227.

FOR SALE: 12-R.C.A.-16 MM PANORAMS. PEEP shows wt. timers mint cond. Also film girlie nudes b & w used \$8,00. Color \$25. Aoo. 400 ft. each. Money makers. RICHTER. 1063 Market St.. San Francisco. Calif. Z 94103.

ALL TYPES OF COIN-OPERATED EQUIPMENT: ADD-A-Balls. shuffles. guns. comouters. etc. All types of phonographs. large selection on hand. Vending machines. from cigarette to candy to can drink. etc. . all kinds, shopped to oerfection. Write or call FLOWER CITY DIST. CO.. 389 Web<ter Ave., Rochester. N.Y. 14609. Tel. (716) 654-8020 and ask for JOE GRILLO.

FOR SALE: Two Panoram peep show machines with optional 25c or 50c coin chute. Continuous reel that holds 1,000 ft. of 16mm film. Operated with a time unit. PHIL GOULD. 224 Market Street, Newark, N.J. Tel. 201—MArket 4-3297.

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NEVADA FRUIT SLOT MACHINE offers for Export 15 Brand New Silver Sails in Original Crates S1150.00 each. 346 Bally Bingos sold in Quantity Mostly O.K. Models to Can Can and Lidos \$349.00 each. Write, Call or Wire. Nevada Fruit Slot Machine Co.. P.O. Box 5734 Reno, Nevada 89503 (702) 329-3932.

FOR EXPORT: Winter books shooped. Parts lists available. Lowell Associates. P.O. Box 386, Glen Burnie, Md. 21061. (301) 768-3400.

FOR SALE: MIDWAY Flying Carpet; Allied Wild Cycle; Wm's: Doozie. GOTTLEIB: Crosstown; Kings & Queens; Super Score: Bonanza. MIDWAY FireBird S/A. D & L DISTRIBUTING CO., INC., 5550 Derry Street, Harrisburg, Pa. (717-564-8250)

5550 Derry Street, Harrisburg, Pa. (717-564-8250) FOR SALE: COMPLETELY RECONDITIONED BAR-GAINS: Bally Space Flight (late model) Moon Lander game \$445.00; Bally Rock Makers (4 pl) \$425.00; Dogies (4 pl) \$395.00; Safari (2 pl) \$345.00; Blue Ribbon (4 pl) \$245.00; Rocket III (1 pl) \$195.00; Discotek (2 pl) \$145.00; Gottlieb Buckaroo (1 pl) \$145.00; Cross Town (1 pl) \$195.00; Surf \$164 (2 pl) \$325.00; Smokeshop Starlite 850 (27 Col.) Cigarette Machines \$245.00. Mickey Anderson Amusement Co., 314 E. 11th St., Erie, Pa. 16503. Phone (814) 452-3207.

FOR SALE: NEW & USED EQUIPMENT--MARMATIC-Exclusive Representatives for the Newest JEN-NINGS & KEENEY EQUIPMENT. The latest JEN-NINGS ELECTRIC ONE-ARM SPINNER & the latest KEENEY NEW 7-COIN FLAMING ARROW & MT. CLIMBER. A-1 USED MILLS, JENNINGS, KEENEY, ARISTOCRAT & BALLY. Before you buy or sell any type of coin operated machine, check with us, MARMATIC SALES CO., INC. 1140 E. Cold Spring Lane, Baltimore, Md. 21215, Phone 301-435-1477, or cable "MATIC".

435-1477, or cable "MATIC".
 Bank-A-Balls, \$140.00: Spin Wheels, \$290.00; Snow Queens, \$610.00; Student Princes, \$295.00; Jive Times, \$305.00; Disy Doodles, \$595.00; Target Zeros, \$895.00; CC Motorcycles, \$695.00; CC Pro Basketballs, \$175.00; CC Bullseve Baseballs, \$225.00; Sega, Jet Rockets, \$895.00; Magic Rings, \$1,250.00; Beauty Beaches, \$255.00; Border Beautys, \$785.00; Bountys, \$525.00; Sea Island, \$250.00; Mami Beach, \$125.00; Cyades Street, New Orleans Novelty Co., 1055 Dryades Street, New Orleans, \$550.00; Midways Whirly

FOR SALE: Flying Carpets, \$550.00; Midways Whirly Bird, \$350.00; Indie 500, \$600.00; Bingos for export. Write for prices on used pin balls. D. & P. Music, 27 E. Philadelphia St., York, Pa. Phone (717) 848-1846.

(717) 848-1846.
FOR SALE/EXPORT: Big Time, Nite Club, Parade, Big Show, Key West, Showtime, Sun Valley, Miss America, Cypress, Sea Island, Touchdown, Twist, Lido, Golden Gate, Bounty, Big Wheel, AMI phonos H-200, 1-120, Cont.-200, Tropicana, Seeburg SC-1 consolette boxes, Rock-Ola Capri. Crosse-Dunham & Co., 225 Wright Ave., "F", Gretna, Louisiana 70053, Tel. (504) 367-4365. CABLE: CROSSEDUNHAM.

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## HUMOR

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# Needs Little Attention



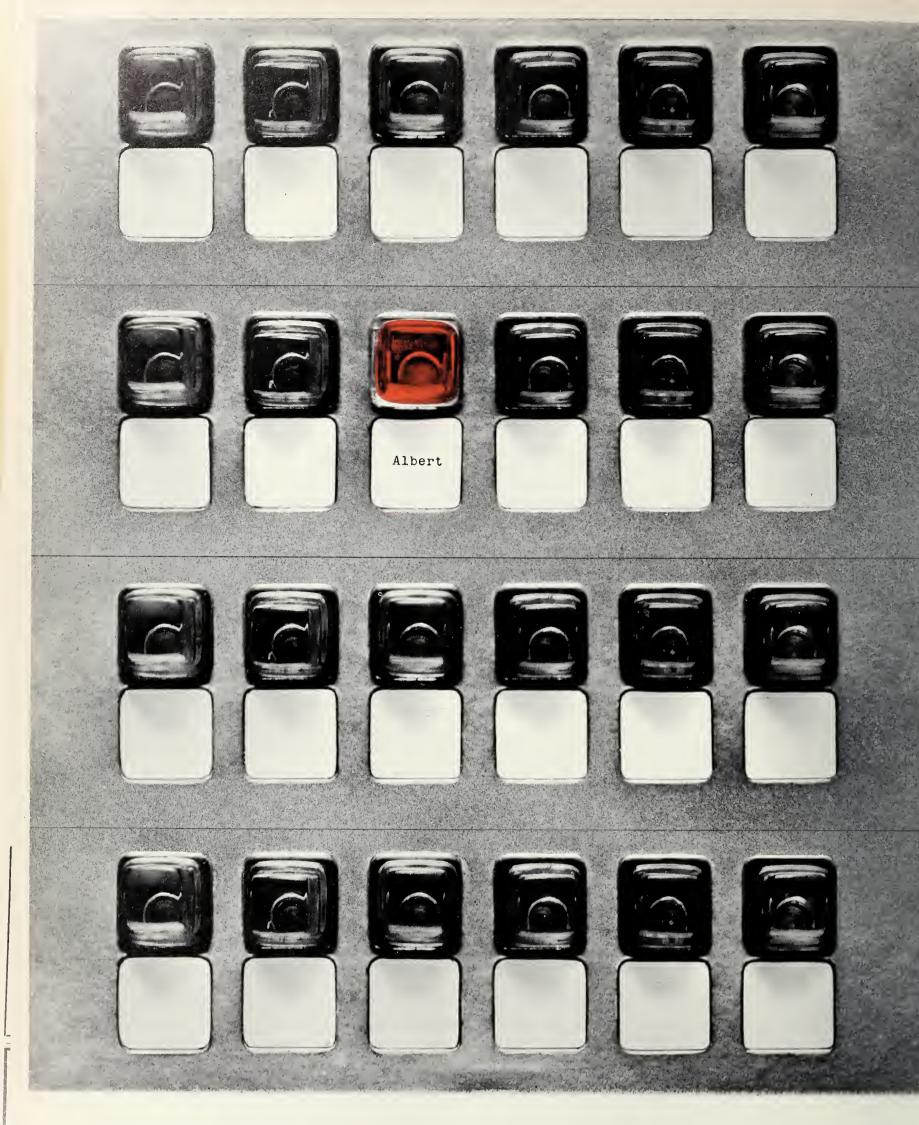
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From a service standpoint the Wurlitzer ZODIAC is so well engineered and designed that it requires minimal mechanical attention. Even when it does, every part is wide open to high-speed service.

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The Guess Who have this habit of coming up with two-sided hits. "Albert Flasher" was originally the other side of "Broken." But "Flasher" seems to be the one that's getting even more play.

So "Albert Flasher" (#74-0458) is now the A side of the record.

