

# Everybody Needs Pocke There's hip pockets, side pockets, and wide pockets,

Dorker TAKE IT ON UP

Funk Heaven Only Knows vou And Over/Got To Find Was Out / In Your Eves FUNK IT OVER/GOT IO FIND MAY VIAN OUT EYES

but there's only one Pockets worth digging into. Duc there's only one Pockets worth digging into. Pockets' debut album "Come Go With Us" sold in excess of 300,000 units and amassed heavy R&B and

Now the 8-piece powerhouse is going it one better with their irrepressibly danceable new album, "Take It Progressive R&B airplay.

Turn Pockets inside out and discover ten new songs that tug at the heart as well as the feet. From throb bing ballads with a romantic touch to flat-out, superon Up"

With ace production once again by Verdine White

hard disco.

Everybody needs Pockets to let it all hang out. Pockets. "Take It on Up?" On Columbia Pockets and Tapes and Robert Wright.

**Records and Tapes.** 

Exclusive representation: Cavallo/Ruffalo Management, Beverly Hills, California

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## THE INTERNATIONAL MUSIC RECORD WEEKLY

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# **EDITORIAL**

# Both Sides Of The Moon

The music industry was saddened last week at the tragic death of The Who's drummer, Keith Moon. While Moon was a veteran rocker who won many reader's polls for his rhythmic abilities, he was probably best known for his madcap and unpredictable adventures.

But, Moon also had a soft and gentle side that was rarely publicized. Many close friends were aware of his thoughtful, caring nature while the public only saw a hyperactive rock star who could frighten any hotel owner with his appearance.

Death continues to play an unusual role in the

music industry. It was just a year ago that Elvis Presley, then members of Lynyrd Skynyrd and Bing Crosby passed away and prompted both media and sales blitzes. Earlier this year, Terry Kath of Chicago died in an accidental, but self-inflicted shooting.

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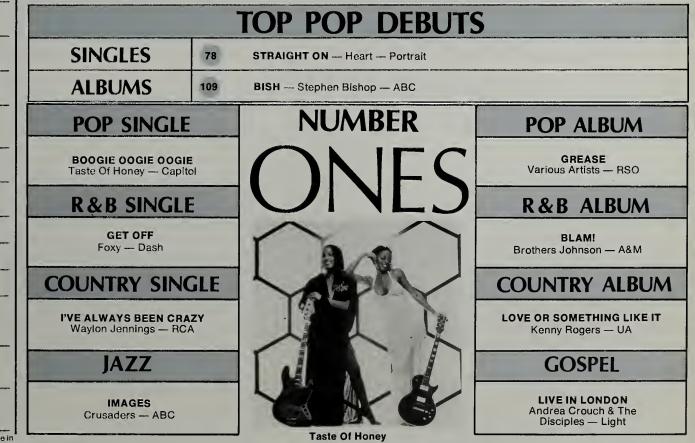
CASHBC

While death affects every industry and everyone, it plays a bigger role in the music business because we are in not only a public industry, but one based on personalities.

And Keith Moon certainly will be remembered as one of rock's most colorful personalities. We will all miss him.



- Radio syndicators will soon have to pay mechanical royalties (page 9).
- EMI set to restructure its worldwide operations (page 9).
- · Retailers across the country report increased sales over the Labor Day weekend (page 9).
- Keith Moon, drummer for The Who, dead at 31 (page 9).
- Neil Bogart forecasts \$100 million in revenues for Casablanca in 1978 (page 10).
- RCA Records expands black music marketing and promotion departments (page 10).



# CASH BOX TOPTOO SINGLES September 16, 1978

				Weeks On	1			Weeks On	1				Veeks On
		9/9					9/9	9/2 Chart	-		9/9	9/2 C	
1	BOOGIE OOGIE OOGIE TASTE OF HONEY (Capitol 4565) CPP	2	3	13	36	YOU NEVER DONE IT LIKE			69	READY TO TAKE A CHANCE AGAIN			
2	KISS YOU ALL OVER					CAPTAIN & TENNILLE (A&M 2063) WB	41	48 <b>8</b>	-	BARRY MANILOW (Arista AS-0357)	87	-	2
3	EXILE (Warner/Curb WBS 8589) CPP THREE TIMES A LADY		11	11	37	EYES OF LAURA MARS			70	LONDON TOWN WINGS (Capitol P-4625)	80	_	2
	COMMODORES (Motown M1433F) CPP	3	1	13		(PRISONER) BARBRA STREISAND (Columbia 3-10777)	38	45 8	71	PEGGY SUE		83	2
4	HOPELESSLY DEVOTED				38	PARADISE BY THE DASH BOARD LIGHT			72	THE BEACH BOYS (Brother/Reprise RPS 1394)		83	č
5	OLIVIA NEWTON-JOHN (RSO RS 903) WB	4	5	11	0	MEAT LOAF (Cleve. Int'l. 8-50588)	39	43 6	12K	GINO VANNELLI (A&M 2072) SUBSTITUTE	83		2
	ANDY GIBB (RSO RS 904) WB	5	6	10	39	JOSIE STEELY DAN (ABC AB-12404)	47	56 4		CLOUT (Epic 8-50591)	82	90	3
6	HOT BLOODED FOREIGNER (Atlantic 3488) WB	6	4	12	40	I LOVE THE NIGHT LIFE				DANCE (DISCO HEAT) SYLVESTER (Fantasy 827)	77	86	4
7	GREASE	1	2	17		(DISCO ROUND) ALICIA BRIDGES (Polydor PD 14483) CPP	44	51 <b>12</b>	75	LIGHTS JOURNEY (Columbia 3-10800)		79	3
8	SUMMER NIGHTS			"	41	MY ANGEL BABY TOBY BEAU (RCA PB-11250) ALM	20	18 17	76	SHADOW DANCING			
	JOHN TRAVOLTA/OLIVIA NEWTON-JOHN (RSO 906)	9	13	7	42	LAST DANCE				ANDY GIBB (RSO 893) WB	48	39	<b>2</b> 3
9	DON'T LOOK BACK BOSTON (Epic 8-50590)	12	14	5	43	DONNA SUMMER (Casablanca 926) WB 3	33	25 19	0	DIRT BAND (United Artists UA-X1228-Y)	81	87	4
10	FOOL (IF YOU THINK IT'S	1			14	DAN HILL (20th Century TC-2378)	49	58 6	X	STRAIGHT ON HEART (Portrait 6-70020)	_	-	1
	OVER) CHRIS REA (Magnet/United Artists UA-X1198-Y)	10	12	12	44	THINK IT OVER CHERYL LADD (Capitol P-4599)	45	50 <b>12</b>	79	EVERYBODY NEEDS LOVE STEPHEN BISHOP (ABC AB-12406)	89		2
11	GOT TO GET YOU INTO MY				45	MACHO MAN VILLAGE PEOPLE (Casablanca NB 922) CPP	40	31 <b>1</b> 3	80	STUFF LIKE THAT	43	00	18
	LIFE EARTH, WIND & FIRE (Columbia 23-10786) WB	11	15	8	46	HOW MUCH I FEEL			81	OUINCY JONES (A&M 2043) CPP SHARING THE NIGHT	43	32	10
12	HOT CHILD IN THE CITY			8	47	AMBROSIA (Warner Bros. WBS 8640)		66 <b>2</b>	and the second s	TOGETHER DR. HOOK (Capitol P-4621)			
13		14	16		48	STONEBOLT (Parachute RR 512) WB STOOK THE LAST TRAIN	51	57 8	82	I'M NOT GONNA LET IT			
and a	LITTLE RIVER BAND (Harvest P-4605) WB	16	19	9	XX	DAVID GATES (Elektra 45500)	56	63 4		BOTHER ME TONIGHT ATLANTA RHYTHM SECTION			
	EVELYN "CHAMPAGNE" KING (RCA PB-11122) CL	8	8	17	49	SWEET LIFE PAUL DAVIS (Bang B-738)	55	62 6		(Polydor PD-14484) CPP	52	44	15
15	YOU NEEDED ME				50	IT'S A LAUGH DARYL HALL & JOHN OATES (RCA PB-11371)	61	74 4		NEW ORLEANS LADIES LOUISIANA'S LE ROUX (Capitol P-4586) CPP	57	55	12
16	ANNE MURBAY (Capitol 4574) WHENEVER I CALL YOU	18	22	11	51	YOU			84	BLAME IT ON THE BOOGIE MICK JACKSON (Atco 7091)	64	68	5
and a	"FRIEND"				52	McCRARYS (Portrait 6-70014)	53	59 7	85	FLYIN'			
17	KENNY LOGGINS (Columbi3-10794) WB MAGNET AND STEEL	22	24	8	0	CARLY SIMON AND JAMES TAYLOR (Elektra E-45506)	59	69 5	86		63	65	3
	WALTER EGAN (Columbia 3-10719) WB	17	10	18	53	ALMOST LIKE BEING IN			87	ERIC CARMEN (Arista AS-0354)	-	-	1
0	PABLO CRUISE (A&M 2048) ALM	15	9	16		LOVE MICHAEL JOHNSON (EMI 8004)	58	64 6		TROOPER (MCA 40924)	74	73_	6
19	YOU AND I RICK JAMES (Gordy G-7156-g ) CPP	21	23	12	54	BADLANDS			88	SHE LOVES TO BE IN LOVE CHARLIE (Janus J-276)	79	61	8
20	HOLLYWOOD NIGHTS BOB SEGER (Capitol P-4618)		26	6	55	A ROCK 'N' ROLL FANTASY	60		89				
21	RIGHT DOWN THE LINE				56	THE KINKS (Arista AS 0342) WB 3	36	37 10		GROOVE FUNKADELIC (Warner Bros. WBS 8618)	_		1
22	GERBY RAFFERTY (United Artists X-1233-Y)	26	30	6	and a second	ROLLING STONES (RS 19309)	68	- 2	90				
-	JOHN PAUL YOUNG (Scotti Bros./Atlantic SB-402)	25	27	10	51	COPACABANA (AT THE COPA)			91	DON RAY (Polydor 14489) STEPPIN' IN A SLIDE ZONE	_		
23	MISS YOU				50	BARRY MANILOW (Arista 0339) B-3	46	34 <b>15</b>		THE MOODY BLUES (London 5N-270)	86	46	15
24	BOLLING STONES (RS-19307) WB	13	7	17	20	THEMES FROM THE WIZARD OF OZ			92	LIVINGSTON SATURDAY			
-	CARS (Elektra E5491-A) WB BACK IN THE USA	24	28	13	59	MECO (Millenium MN 620) ( SHAKE AND DANCE WITH	67	75 3	00	JIMMY BUFFETT (ABC 12391)	73	77	6
XX	LINDA RONSTADT (Asylum E-45519-A)	28	33	5	1 33	ME			93	BRANDY O'JAYS (Phila. Int'l./CBS ZS8-3652)	93	76	6
20	WHO ARE YOU WHO (MCA 40948)	35	47	4	60	CON FUNK SHUN (Mercury 74008)	62	70 8	94	STAY/LOAD OUT JACKSON BROWNE			
27	COME TOGETHER AEROSMITH (Columbia 3-10802)	31	36		25	DOLLY PARTON (RCA PB-11296)	66	72 5		(Asylum E-45485-A) HAN/WP	88	53	13
28	OH! DARLING		30	6	61	PRISONER OF YOUR LOVE PLAYER (RSO 908)	70	- 2	95	SGT. PEPPER'S LONELY HEARTS CLUB			
	ROBIN GIBB (RSO 907)	32	35	6	62	5.7.0.5 CITY BOY (Mercury/Phonogram 73999)	65	71 10		BAND/WITH A LITTLE			
	TEDDY PENDERGRASS (Phila. Int'l. ZS8-3648)	19	21	12	63	EASE ON DOWN THE ROAD				HELP FROM MY FRIENDS THE BEATLES (Capitol P-4612)	98		2
30	TWO TICKETS TO PARADISE				64	DIANA ROSS/MICHAEL JACKSON (MCA 40947)		81 3	96	USE TA BE MY GIRL			
	EDDIE MONEY (Columbia 3-10765) ALM	20	20	12	$\sum$	DONNA SUMMER (Casablanca NB 939) BLUE COLLAR MAN (LONG	85	- 2	1	THE O'JAYS (Phila. Int'I./CBS 3642) AB/B	84	52	20
31	GET OFF FOXY (Dash/TK 5046) CPP	34	38	8	00	NIGHTS)			31	LONG HOT SUMMER NIGHTS			
32	YOU				66	HOLDING ON (WHEN LOVE	78	- 2	0.0	WENDY WALDMAN (Warner Bros. WBS 8617)	97	89	6
33	TALKING IN YOUR SLEEP	27	17	13	00	IS GONE)			98	STILL THE SAME BOB SEGER (Capitol 4581) WB	91	60	19
-	CRYSTAL GAYLE (United Artists UA-X1214-Y) CPP	37	41	17	67	LET'S GET CRAZY	69	85 4	99	IT'S A HEARTACHE BONNIE TYLER (RCA PB-11249) CPP	94	78	25
34	LIFE'S BEEN GOOD					TONIGHT			100	YOU'RE THE ONE THAT I			
35	JOE WALSH (Asylum E-45493-A) SHE'S ALWAYS A WOMAN		29	16	68	BAKER STREET	71	80 4		WANT OLIVIA NEWTON-JOHN/JOHN TRAVOLTA			
	BILLY JOEL (Columbia 3-10788)	42	49	7	,	GERRY RAFFERTY (UA 1192) CPP	50	42 23	1	(RSO 891) WR	96	84	25

-ALPHABETIZED TOP 100 SINGLES (INCLUDING PUBLISHERS AND LICENSEES)-

A Bock 'N' Boll (Darvey Music Ltd.) 55	Got To Have (Cerrone/Don Ray - SACEM 90	Lang Hat (In its (Manag And Otans DMI) 07	She's Always (Joel Songs – BMI)
	Grease (Stigwood/Unichappell — BMI)	Long Hot (Irving/Moon And Stars — BMI)	She Loves To Be In Love (Heavy – BMI)
Almost wlike (United Artists – ASCAP)		Love Is In (Edward B. Marks – BMI)	Stay/Load Out (Cherio – BMI)
An Everlasting (Unichappell Music — BMI)	Island/Unichappell/Begonia Melodies — BMI) 60	Love Theme (Just Over The Bridge/Diana — BMI). 37	Steppi In A Slide Zone (John Songs — ASCAP) 91
Back In The (Arc – BMi)		Love Will Find (Irving/P. Cruise — BMI)	Still The Same (Gear Pub. — ASCAP)
Badlands (Bruce Springsteen — ASCAP)		MacArthur Park (Canopy — ASCAP)	Straight On (Wilsongs/Know – ASCAP)
			Studyn On (Wilsongs/Know – ASCAP)
	Hopelessly (Unichappell/John Farrar/Ensign —	Magnet & Steel (Melody Deluxe/Swell Sounds/	Substitute (Touch Of Gold — BMI)
		Sedak — ASCAP)	
	Hot Blooded (Somerset/Evansongs/WB — ASCAP) 6	Miss You (Colgems-EM! — ASCAP)	Summer Nights (Edwin H. Morris — ASCAP)
	Hot Child (Beechwood – BMI)	My Angel (Texongs/B. Mass — BMI) 41	Sweet Life (Web IV — BMI)
Boogie Oogie (Conducive/On Time —BMI) 1		New Orleans (Break Of Dawn — BMI)	Talking In (Roger Cook/Chriswood — BMI) 33
	I Just (Ross Vannelli)		Think It Over (Cengorus — ASCAP)
	I Love The (Lowery — BM!)		Themes From The (Leo Feist — ASCAP)
	I'm Not Gonna (Low-Sal — BMI)		Three Times A Lady (Jobete/Commodores - ASCAP)3
	In For The (Unichappell/Salmon — BMI)	Peggy Sue (MPL Communications — BMI) 71	Took The Last (Kippa Hula — ASCAP)
Copacabana (Kamakazi/Appoggiatura/Camp	It's A Heartache (Pi-Gem — BMI)	Prisioner Of (Touch Of Gold/Crowbeck/Stigwood —	Two Tickets (Grajonca — BMI)
	It's A Laugh (Hot-Cha & Six Continents - BMI) 50	BMI) 61	Use Ta Be (Mighty Three — BMI)
	I Will Still Love You (W.B. — ASCAP)	Raise A Little (Suvivor/Top Soil/Pro — BMI) 87	Whenever I Call (Milk Money — ASCAP/Rumanian
	Josie (ABC/Dunhill — BMI)	Ready To (Ensign/Kamikazi — BMI) 69	Pickleworks — BMI) 16
	Just What (Lido — BMI)	Reminiscing (Screen Gems-EMI — BMI) 13	Who Are You (Towser Tunes — BMI)
	Kiss You (Chinnichap/Careers — BM!) 2	Right Down (Hudson Zay — BMI)	You (Beechwood/Snow — BMI) 51
	Last Dance (Primus Artists/Olga — BMI) 42		You (Island — BMI)
5.7.0.5. (Zomba/City Boy/Chappell — ASCAP) 62	Let's Get (WB/Holmes Line — ASCAP) 67	Shadow Dancing (Stigwood/Unichappell — BMI) 76	You And I (Stone Diamond — BMI)
Flyin (Squamish/Corinth — BMI) 85	Life's Been (Wow & Flutter — ASCAP) 34	Shake And Dance With Me (Val-ie-Joe - BMI) 59	You Needed (Chappell/Ironside — BMI) 15
Fool If You (Magnet/Interworld) 10	Lights (Weed High Nightmare — BMI)	Shame (Dunbar/Mill & Mills — BMI)	You Never (Kiddio Music/Don Kirshner — BMI) 36
	Livingston (ABC/Dunhill/Unart — BMI)		You're The One (Stigwood/John Farrar/Ensign —
Got To Get (Mackan/Lennon/MacCartney - BMI) 11	London Town (ATV — BMI)	ASCAP/BMI)	BMI) 100
AB/B - April Blackwood/Bradley ALM - Almo AR - Acuff - Rost	BR - Bin Bells BEL/MCA - Belwin/MCA B-3 - Bin Three CH - Channell CL	M - Cimno CL - Cherry Lane CPP - Columbia Pictures Pub Han - Hansen	IMM - Ivan Moguli PLY - Plymouth WB - Warner Brothers

# The tribute album to Hank Williams and Lefty Frizzell.

MERLE HAGGARD And The Strangers "The Way It Was In '51." Includes Merle's own songs "The Way It Was In '51" and "Goodbye Lefty."

HANK



DO YOU FEEL ALL RIGHT The Rush-Release Single from the Platinum Album WHO DO YA LOVE (TK 607)



## Concert Appearances

9/30

10/1

10/3

10/5

10/6 10/7

10/9

10/10

10/12

10/13

IGM

sour abbe	arances
1	Baton Rouge, La. • Centraplex
	Houston, Texas • Summit
	Dallas, Texas • Dallas Convention Center
	Norman, Okla. • University of Oklahoma
	Omaha, Nebraska • Omaha Civic Arena
	Champaign, III. • University of Illinois
	Chicago. III. • Arie Crown Theatre
0	Detroit, Mich. • Masonic Temple
2	Huntsville, Ala. • Von Braun Civic Center
3	Murray. Kentucky • Murray State College

	Knoxville, Tenn. • University of Tennessee
	Nashville, Tenn. • Civic Arena
	Hampton, Va • Hampton Coliseum
	Largo, Md. • Capitol Centre
	Charlotte, N.C. • Coliseum
	Columbia. S.C. • Carolina Coliseum
	Richmond, Va • King's Dominion
	Charleston, S.C. • Memorial Auditorium
6	Atlanta, Ga • Civic Auditorium
	St. Petersburg, Fla · Bay Front Civic Center
9	Miami, Fla • Jai-Alai Fronton

10/15

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10/19 10/20

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10/22

10/24

10/27

10/25 &

10/28 &

TK 1030



L RIGHT

Produced by Harry W Casey/Rick Finch for Sunshine Sound Enterprises. Inc.

TELEVISION APPEARANCES

Donny & Marie Show ABC 8 PM September 22

Young and Foolish A Danny Thomas Special CBS Airing in the late Fall



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Seith

# MCA RECORDS

# CASHBOX NEWS



**BOSTON CELEBRATES** — Epic recording group Boston recently performed for two nights at Madison Square Garden in support of their new album, "Don't Look Back." Pictured at a post-concert reception (standing, I-r) are: Paul Smith, senior vice president and general manager of marketing for CBS Records; Walter Yetnikoff, president of the CBS Records Group; Lennie Petze, vice president of A&R for Epic; Don Dempsey, senior vice president and general manager of Epic/Portrait/Associated Labels; Fran Sheehan of Boston; Jim Tyrrell, vice president of marketing, E/P/A; and Frank Mooney, vice president of marketing branch distribution for CBS Records. Shown (**seated**, I-r) are: Tom Scholz of Boston; Cindy Scholz; Brad Delp, Barry Goudreau and Sib Hashian of Boston.

# **EMI Ready To Restructure** Worldwide Operations In Oct.

LOS ANGELES - A major restructuring of EMI Music Worldwide Operations that will place management responsibility in the hands of four newly-appointed joint managing directors who will report to EMI's chairman and chief executive Bhaskar Menon, will take effect Oct. 1. The four new directors, three based in London and one in Hollywood, will comprise the EMI Music vorldwide management board along with Menon.

Leslie Hill has been appointed joint managing director, EMI Music operations and will be responsible for all EMI Music activities in Europe. Four regional management directors will report to Hill, who is based in London.

The four regional directors are: Wilfred Jung, who will be based in Cologne and will be responsible for activities in Austria, Belgium, Germany, Holland and Swit-zerland; Francois Minchin, who will oversee activities in France, Italy and Spain from his



**Bhaskar Menon** 

office in Paris; Anders Holmatedt, who will be responsible for EMI Music companies in Denmark, Finland, Norway and Sweden, (continued on page 46)

# **Radio Syndicators, Publishers Negotiate Mechanical Rates**

## by Ken Terry

NEW YORK --- Syndicators who supply an estimated 1,200 to 1,500 automated radio stations with music tapes, as well as firms that syndicate weekly radio shows, will soon have to pay mechanical royalties on each song that they tape from a record.

The reason is that the major publishers are finally asking to be paid for rights that they had all along. Under the Copyright Act that was in effect until January 1 of this year. anyone who copied songs from records for resale was supposed to pay a compulsory license fee of 2¢ per tune. But, under the new law publishers have the right to negotiate the rate, and, according to Al Berman, managing director of the Harry Fox Agency, the eventual rate could go as high as 10¢ per track.

The prospect of having to pay these fees, which, even at the old rate, would amount to 30¢ per hour-long tape per station, is an alarming one to many syndicators.

Large broadcast suppliers fear a dip in their profits, while some of the smaller firms are predicting that they will be forced out of business altogether.

Naturally, the syndicators estimate that there is little to be gained by collecting mechanical royalties from them, and the publishers believe that there is a substantial sum involved. No one on either side of the fence, however, seems to have a clear idea as to how much money will, in fact, be collected from the radio syndicators.

## 'Meaningful' Amount

At present, many of the publishers are negotiating separately with the syndicators through the Harry Fox Agency, which normally collects their mechanicals from the record labels. "We're in discussion with a number of the suppliers." Berman said, 'and I would say that the prognosis is going to be very good. But it's got to be negotia-

tions between the publishers and the users at a price that will not be confiscatory for the users and should be enough for the publishers so that they're not just pushing pennies around."

Berman noted that publishers currently take in tidy sums from the use of their performing rights by radio stations, and that they "have always been careful about not hurting their performances by insisting on payment for the recording rights." Thus, none of the major syndicators have ever paid mechanicals, Berman said, on tapes that they have assembled from prerecorded sources.

Berman said he doubted that mechanicals from syndicators will add up to a lot of money for any single publisher

## Keith Moon Dies At 31 In London by Randy Lewis

LOS ANGELES - Keith Moon, drummer of 14 years for The Who, was found dead in his apartment Sept. 7 in London. He was 31.

A preliminary coroner's report cited a drug overdose as the cause of death. Investigators said Moon was discovered by his fiance. Annette Water-Lax, and pronounced dead early Thursday (9/7) by his personal physician.

Moon attended a screening of "The



**Keith Moon** 

Buddy Holly Story" in London the night before, returned to his apartment and apparently died in his sleep, investigators said

Born Aug. 23, 1947, Moon joined The Who, then known as the High Numbers, in 1964. Prior to that, he had played in a group called The Beachcombers.

John Entwistle, bassist for the group, described their introduction to Moon, then 17. "The first time we met Keith, he staggered up to the bandstand at the Oldfield Hotel in Greenford one night really mad.

"He started playing drums - broke our drummer's bass drum pedal which he had for 20 years. Keith was playing in a group called The Beachcombers who did Beach Boys stuff. It wasn't until Keith joined that we started developing the 'Who' style."

Who Style Develops Shortly after Moon joined the group, they changed its name back to 'The Who' — the name was tried with a pre-Keith Moon incarnation of the band featuring present members Peter Townshend, Roger Daltrey and Entwistle, along with a 31-year-old drummer Doug Sanden, whom Moon replaced.

From then on, The Who began producing hit singles such as "I Can't Explain," "The Kids Are Alright," "My Generation," "I Can See For Miles" and "Magic Bus."

Then in 1969, The Who created the nowlandmark rock opera "Tommy," which was introduced in the United States by the (continued on page 27)

# **Record Sales Up Over Labor Day Weekend;** N.Y. Retailers Unaffected By News Strike

NEW YORK - Business was good for record retailers this Labor Day weekend, reflecting the general increase in record sales this year. A **Cash Box** survey of retailers on both coasts revealed that business did not differ significantly in urban and suburban areas. The outlying stores capitalized on people being off from work, while urban outlets took advantage of good tourist trade in many cities. But above all, retailers felt that the weekend was an extension of a level of good business that has been maintained all year. It was also found that, where retailers remained open on Monday, Labor Day proper, business proved to be slow, but Friday, Saturday, Sunday, and the following Tuesday were all good business days.

Bob Heinlein, who owns the Record Trading Center, one of the largest independent outlets in Orange County, California, said, "We did a lot better than I thought we would. Business was up 15% over a typical weekend. We ran a kind of 'grand opening' celebration as part of the weekend, because we've recently expanded our facilities. but I'd say we had a very good weekend.

At Sound Warehouse in Dallas, store manager Ron Ross reported that business was "real good this weekend. We had a very good Friday and Saturday. Things started slowing down on Monday, I guess people were starting to get ready to go back to school. But we certainly did as well as we did last year. We had good weather, which meant a lot of people headed for the lake, but we've also had some pretty good promotions here. CBS ran some 'Star Power' radio spots this weekend, which helped, and we have a local promotion for Boston which is also helping out a lot."

**They Wanted Music** John Houghton, vice president of marketing for Licorice Pizza, said, "Things went fine. We had a good Friday and Saturday, while Sunday was a little soft. We did no special promotions. I guess people who

were staying in town just wanted some music to listen to." On the east coast, responses were more

uniformly enthusiastic. Linda Stellinger, manager of the Harvard Coop in Cambridge, said, "Management decided to run a store-wide sale and we wound up having one of the best Saturdays we've had in a real long time. It worked out real well, even though we thought that business was going to be slow because the weather was so nice. (continued on page 46)



BACKSTAGE WITH PETER, PAUL & MARY -- Warner Bros. recording trio Peter, Paul and Mary recently headlined two nights at the Universal Amphitheatre as part of their first American tour since reuniting. Pictured (I-r) backstage are: Paul Stookey; John Hartmann, co-manager of the group; Mo Ostin, chairman of Warner Bros.; Peter Yarrow; Mary Travers; Terry Ellis, president of Chrysalis Records; and Harlan Goodman, co-manager of the group.

# Bogart Projecting \$100Mil.Revenue In 1978 For Label

LOS ANGELES — Casablanca Record and FilmWorks is projecting revenues of \$100 million for the fiscal year ending Sept. 30, according to Casablanca president Neil Bogart. The company's record division has already reached an all-time high of more than \$70 million, a 113 percent increase over the same period last year.

"The percentage growth of Casablanca has been extremely gratifying," said Bogart. "We've enjoyed volume increases in excess of 100 percent every year since the company's inception in January '74, with the exception of a single year in which Casablanca attained a 62 percent increase."

Bogart cited Casablanca's success in building artists' careers as an integral part of the company's overall success. In particular he pointed to the label's top-selling acts, including Kiss, Donna Summer, Parliament and Village People. These artists have earned the bulk of Casablanca's nine gold and six platinum records for 1978.

The ability to break new artists is another key to Casablanca's growth, according to Bogart. He noted the breakthrough of Paul Jabara, who wrote "Last Dance," Summer's hit from the Motown-Casablanca film "Thank God It's Friday," as well as appearing in the movie himself. Bogart also noted the way Village People have burst on the music scene this year, with the help of extensive television exposure.

"When Casablanca was founded, it was with a special vision, and the determination to make it a reality," said Bogart. "In 1978, we can say with confidence that we have realized that vision."

# RCA Black Music Marketing, Promo Depts. Expanded

NEW YORK — In a move to emphasize its commitment to black music, RCA Records has implemented a major expansion of its black music marketing and promotion departments.

Ray Harris, director of R&B promotion and merchandising, has been appointed to the newly-created position of director of black music marketing. He will report directly to Ray Anderson, RCA division vice president of promotion.

Oswald Marshall has been named to the newly-created post of national black music field merchandising manager and will report to Harris. Marshall, a former RCA Records branch salesman for the New York City area, will be responsible for the newlyappointed black music field merchandising (continued on page 42)

# Berg, Baker To Assist Wexler At Warner Brothers

NEW YORK — Warner Brothers Records has reorganized its New York artist and repertoire department. Karin Berg has been named associate director, A&R, East Coast, and Steve Baker has joined the company in the capacity of A&R staffer and assistant to Jerry Wexler, senior vice president and A&R consultant for Warner.

Mo Ostin, chairman of the board and president of Warner Bros. Records, stated that Wexler's move to the label last year was "part of an overall plan not only to raise the general visibility of Warners' New York office, but specifically to make the company's A&R presence on the east coast a more active one. Jerry now has the additional staff necessary to help him in scouting and signing talent in all the many musical styles

(continued on page 42)

# Changes At Phono/Merc. Are Part Of 'New Look' For Label

LOS ANGELES — Phonogram/Mercury, Inc. has undergone several structure and staff changes in recent weeks as part of the company's "new look" and increased aggressiveness in the pop market, according to Lou Simon, the label's senior vice president and director of marketing.

"We have made a conscious reorganization in our company," Simon said, "and the results are evident. The company is really alive; it's now crossing to the pop level, which has been very quiet for a couple of years. Now the whole thing looks good."

One of the major changes is that Harry Losk, vice president of national sales, now has the added responsibility of overseeing Phonogram's associated labels: DeLite, DJM, Monument and Lone Star.

Losk said he will now be directing the national sales effort for all the labels, including Mercury. In taking over new duties, he said, "we found it necessary to create the position of assistant national sales manager to take some of the load off me."

Filling that new position will be Joe Polidor, who has been with the company for 3½ years, most recently serving as southern regional marketing manager. Taking over in the south as Phonogram/Mercury's regional representative will be Frank Peters, who held that position for the label in the midwest.

Ron Palladino, who comes to the label from Polydor Records, will fill Peters' old post as midwest regional marketing (continued on page 27)

# C4SH BOX

# StigwoodPlansFour-HourTV Drama About Music Industry

NEW YORK — The Robert Stigwood Organiziation is currently producing three major television projects that will bring the company back into the medium following a two-year absence. In addition to "Charleston," a two-hour pilot for NBC set in the period immediately after the Civil War, and "Pyrates," a romantic look at the old "swashbucklers," the company is planning a four-hour dramatic special based on the contemporary music industry called "Music. Inc."

Beryl Vertue, RSO's co-deputy board chairman and its worldwide head for TV, said that she recently delivered the script for "Music, Inc." to NBC and is now waiting for approval from the network for production. The special, which will be shown for two hours on two different nights, was written by playwright Michael Cristofer, who won a Pulitzer Prize last year for his Broadway hit, "The Shadowbox."

## No Cast Of Thousands

Vertue said that she became "fascinated working with Robert by the people in the music business — not just the artists but the people that surround them as well. Then I began to think that I had never quite seen the industry dramatized on television with any kind of reality before. One of the things you won't see in this production is a huge rock concert with hundreds of thousands of people."

Cristofer, who has never written for TV before, impressed Vertue as a "marvelous character writer." She began introducing him to a number of recording artists and record company executives who could ar-



Pictured standing (I-r) above are Oswald Marshall and Bill Staton. Seated (I-r) are Ray Harris and Keith Jackson.

ticulate certain characteristics of the business that she wanted portrayed.

Vertue said that she will enlist the services of "major rock composers" to write the score for the program and that RSO Records will release a soundtrack album from the show.

"The people we're talking about in this program are real people and not events," she emphasized. "This will be a serious dramatic presentation that I hope will not only entertain people but also give them a realistic insight into this business. Amazingly, the people I've shown the script to can't believe Michael knew nothing about the industry before he undertook the project. It's very dramatic."

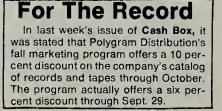
# E/A Ships 2 Mil. Ronstadt Albums, Begins Campaign

LOS ANGELES --- Elektra/Asyium Records is shipping two million copies of Linda Ronstadt's "Living In The U.S.A.," which is scheduled for release on Sept. 12. In conjunction with the release the label is supporting the album with extensive television time-buys, print and radio advertising, and a variety of merchandising display tools.

According to Stan Marshall, E/A vice president of sales, the Ronstadt album campaign is the largest the label has mounted for a major artist. TV ads for the LPs, to be purchased in three major markets, will consist of 30-second spots incorporating a seven-second open tag for retail outlets. Radio spots in all major markets, purchased through WEA, will be similarly tagged to local retailers and rack jobbers.

The print campaign will include fourcolor, double-truck and one page blackand-white ads in music trade publications. Also, one-page ads will be purchased in various consumer magazines.

Merchandising display materials will include a tour poster of Ronstadt lacing up roller skates, a 4 by 4 poster blowup of the album cover photography, and a banner poster of the cover with inset mini-shots of the covers of the singer's "Greatest Hits," "Prisoner In Disguise," and "Simple Dreams" albums.





Anyone who hasn't been hibernating or lost in the mountains for a year knows the name Gerry Rafferty through his hit single "Baker Street" and debut album on United Artist Records, "City To City." Although many who were won over by the infectiousness of that single considered Gerry an artist who "came out of nowhere," there are plenty of long-time Rafferty-ites who are quick to point out his work with the successful but short-lived Stealer's Wheel.

Some even remember his debut album in 1971 "Can I Have My Money Back?" which earned the Scottish singersongwriter much critical praise for his tough, cynical viewpoint about the music business.

Even with that impressive background, it is clearly "City to City," "Baker Street" and the current single, "Right Down The Line," which are securing the name Gerry Rafferty as a household word.

Rafferty recently made his first U.S. television appearance on the David Frost "Headliners" show. His album rests at #19 this week while "Right Down The Line" is at #21 bullet. He is currently making plans for his first tour of America since the release of "City To City."

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# "CRAZY FEELIN"" b/w "LOVE TOO GOOD"



# The THIRD Smash Single From JEFFERSON STARSHIP'S Platinum Album "EARTH"



# New Faces To Watch



Colin Blunstone

Even though his was the voice behind "She's Not There" and "Time Of The Season," two of the biggest hits of the late 1960s, Colin Blunstone says he doesn't mind virtually starting from scratch once again, this time to establish himself as a solo artist.

In fact, he says he is even enjoying it. "In my own terms, I'm starting over again. It's easier to think about it in those terms. If you think, 'God, I had a number one record,' you'll do yourself in," Blunstone says.

Despite the success he had as part of the Zombies, Blunstone says he is having a more enjoyable time now, when there is not so much fanatical attention on him. "There was mob hysteria in those days; I didn't enjoy being locked in hotel rooms, afraid to go outside for fear of being attacked by fans.

"Now," Blunstone says, "I'm doing the songs I want in the places I want with the people I want. What else could I ask for?

His debut album under his new solo deal with Rocket Records comes more than three years after his last work. Most of that three year gap, he says, was spent trying to resolve legal disputes with his former record company.

"The worst thing in the world is doing nothing," Blunstone says. The one positive aspect of the extended period between albums, he says, is that it gave him more time to write songs.

"Because we had so many songs, it gave us (himself and producer Bill Schnee) a wide range to work with. We had a lot of songs written, so we could be quite ruthless in rejecting songs. Both of us had a veto, so if either one didn't like a song for some reason, it was out," Blunstone says.

While he says both were confident about the songs they finally selected for the album, he readily admits his limitations at choosing singles simply because of his history at it. "I'm very bad at picking singles. I didn't think 'Time Of The Season' stood a chance of being a hit.

"As a matter of fact, I almost didn't sing it," he says. "It was about 4 a.m. when we were in the studio doing it. I didn't know it all that well and Rod Argent (also an ex-Zombie) kept telling me how to sing it. I said, 'If you don't like the way I do it, why don't you sing it.

Eventually, though, they did get it down and Blunstone's vocal work helped propel it to the top of British and American charts. The distinctive voice which became a trademark of the Zombies is still very much present on the new album. Seven of the LP's nine songs were co-

written by Blunstone and he is supported on it vocally by Rod Argent and instrumentally by China, Elton John's former backup band.

Ten years after he was at the top of the charts with the Zombies, Blunstone thinks the music business has changed most in that the business end is much more prominent today than when he was first involved with it.

Another observation he makes is that. "Most of the people who were around in the 1950s are, for the most part, no longer around today. But it looks like the generation of the 1960s are going to be the ones who are going to continue to be the leaders. That's fortunate for me because the people who were growing up then still remember me and now want to help on the new record.

3



# Wilbert Longmire

Moving to the forefront of the pop-jazz sweepstakes is guitarist-singer Wilbert Longmire, With his new Tappan Zee album, "Sunny Side Up," Longmire's lovely, lyrical guitar and warm vocals are enhanced by an all-star Bob James production that characteristically combines professional sophistication with easy accessibility.

Yet Wilbert himself points out that the guitar-vocal approach is a route that is his own, if seemingly familiar. "I know a lot of people will want to compare me with George (Benson) because of the vocals. The only way that we're really alike is that we came along at the same time, we both play guitar, and we both sing. I sang before I ever owned a guitar. During the Alan Freed rock and roll days, I used to sing on the corner with a group, using modern harmony. Later on in high school, I started playing violin and that led me to the guitar, and that's when I forgot about singing."

The guitar was the focus of Longmire's career for the next fifteen years. Moving on from several rock and R&B bands, including a stint with the Students, Wilbert joined the Red Prysock band. While on the road he first met George Benson, who was playing with Jack McDuff. When Wilbert moved over to a combo led by Hank Narr, he encountered Benson more frequently. since both Narr and McDuff worked the same "chitling circuit."

In 1975, he decided to go into hibernation. "I had lost perspective on my music," he explains. "I no longer knew what the next step should be. I knew it was time for me to stop and think about it ... I put bands together, more or less to try out musical ideas. The only public appearances we made were in elementary schools and nursing homes, places where I could get a response, yet without being in front of a real audience.

Longmire's shift towards a more assured direction came with those appearances, and with a casual remark made by a guitar student of his. "One of my students caught me one day while I was into my super-pure jazz, and said, 'Hey, you know, this is about communication,' and the remark struck me deeply, and I said to myself, 'You know, it really doesn't make sense if there's no communication between the audience and the musicians. It's like conversation. If you're not making sense to them, then you're really speaking to nobody."

Having decided he was ready for the music scene, Longmire called George Benson, with whom he had kept in touch, and asked him to recommend someone who could help him with his career. Benson offered some suggestions, and the most responsive was Peter Paul, who was in the process of switching affiliations from CTI to Tappan Zee. Once Paul was settled as general manager, it was all systems go for Longmire.

"My short range goal at this time is to be a success at Tappan Zee," says Longmire, and to make them feel secure that I'm realizing my potential as an artist and musician. I want to reach and touch the people in any kind of way that a musician can touch them, and I want to just try and develop more and more as a performer. In the long range I would like to be responsible for passing the ball along, and contributing to someone else's success and helping realize their potential the way Bob James has done with me.

## **Unity Instrumental In The Crusaders' 25 Years Of Music** by Alan Sutton tet which includes Hooper on drums, Sam

LOS ANGELES - Twenty-five years ago, four musicians from Houston, Texas -- Stix Hooper, Joe Sample, Wilton Felder and Wayne Henderson -- formed a group that came to be known as the Jazz Crusaders. Today, with three of the four original members still playing together, the Crusaders are one of the most successful instrumental combos of all time and their latest album. 'Images," is #1 on the Cash Box Top 40 Jazz chart.

The intervening years saw the band and its music undergo many changes. In 1968, feeling that they were being ignored by a large segment of the public because of the stigma attached to the word "jazz," they shortened their name to the Crusaders. When Henderson left the band in 1976 to pursue independent production, a rebuilding phase began with the addition of bassist Robert "Pops" Popwell. And in 1977 guitarist Billy Rogers was selected to replace Larry Carlton (who embarked on a solo career), rounding out the current quin-

# **Two-Option Plan** Set For Jimmy's ByCreditorCom.

LOS ANGELES - A creditors' committee, formed in New York by the Bankruptcy Court following the Aug. 1977 petitions for bankruptcy by Jimmy's Music World and Sutton Distributors, has recommended adoption of a two-option plan to resolve the year old bankruptcy proceeding. The terms call for 15 cents on the dollar for creditors seeking payment within one year (option one) and 30 cents on the dollar (option two) for creditors allowing up to six years for repayment.

After rejecting many plans previously proposed by the debtors, the committee (composed of representatives from RCA Records, Phonodisc, CBS Records, Capi-tol, ABC Records, Win Records, Cadet Records, Promo Records and Alpha Dist.) has recommended the new plan, copies of which were dated June 28, 1978, and mailed to creditors for their approval.

The committee held substantial negotiations with Jimmy's and Sutton, whose cases were consolidated because of their close relationship, and considering the fact that major portions of the debtors' inventory is subject to liens, concluded that in the event the debtors were adjudicated bankrupts and liquidated by a trustee in bankruptcy, a nominal dividend might be available to creditors but not for several years. At the time the Chapter XI petitions were filed, the debtors closed most of the retail stores. Therefore, after review, the new plan was considered the best plan possible.

The first option of the recommended plan calls for a general creditor to receiv: 15 per cent of the amount of the filed and allowed claim. The terms are payable, without interest, at fractions of 10 per cent in cash upon confirmation of the plan; 21/2 per cent 180 days from confirmation of plan; and 21/2 per cent of the amount of the claim in cash, one year from the date of confirmation.

The second option provides 30 percent of the amount of the filed and allowed claim to be paid without interest as follows: 5 per cent upon plan confirmation; 21/2 per cent 12 months from confirmation; 4 per cent two years after acceptance of the plan; 4 per cent three years from confirmatitn; 5 percent three years from confirmation; 5 percent at four years mark, 5 percent at mark.

Creditors failing to elect one of the two options offered by the plan will be treated as an option one creditor.

ple on keyboards and Felder on sax

While the Crusaders' music is rooted in the gospel, blues and jazz sounds they grew up on in Texas, it too has evolved steadily over the years. Indeed, a key to the band's longevity lies in each member's ability to assimilate and, in many instances, anticipate new developments in contemporary music.

## **Pioneer Fusionists**

For example, in the '60s they began to fuse R&B rhythms with jazz and the results of this marriage can be heard on albums such as "Pass The Plate" and "First Crusade." Later on, the extended tracks with repeated rhythmic patterns that characterized these albums gave way to the highly melodic, polished groove of Southern Comfort" and "Free As The Now, Wind.'' natural sound with minimal overdubs and embellishments.

Another key to the Crusaders' success concerns their penchant for handling their own business affairs. For years they have had their own publishing and production companies, and recently they formed a direct-to-disc record label. In addition to producing their own albums, Hooper, Sample and Felder co-produced B.B. King's latest alburn, "Midnight Believer.

"We probably take more control of our career than most musicians," says Hooper. 'We started out at a very young age and got burned like a lot of people, but now we have our own offices for our various enterprises.

"Without sounding egotistical, I would have to say we have more than a limited knowledge of all facets of the music business -- from creating the music, to knowing who is the right promoter to book (continued on page 28,

# **Barbis Appointed** ABC Promotion VP

LOS ANGELES -- John Barbis has been appointed vice president of promotion for ABC Records where he has served as national director of promotion since last October.

Announcing the appointment, Gary Davis, vice president of promotion and artist development for the label, said, "John has spearheaded the breaking of Tom Petty and the Heartbreakers as a viable singles act, has been instrumental in establishing Steely Dan as a major force in rock music and is now successfully coordinating efforts to significantly widen the audiences of the Crusaders and Joe Sample.

Barbis previously was national promotion manager for Chrysalis Records and also served as west coast director of promotion and A&R at London Records for four years.



John Barbis

SD 19186

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Roberta Flack's enchanting new album is simply entitled, "Roberta Flack." As always, Roberta is elegant, sensual and eloquent. Just the sort of music you expect from Roberta Flack. Because when it comes to beautiful vocals, two words say it all. Roberta Flack.

On Atlantic Records and Tapes.

# **Executives On The Move**



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Garfield

McCafferty

Årslanlan

Garfield Appointed At Capitol — Bruce E. Garfield has been appointed director of talent acquisition for Capitol Records, Inc. He joined Capitol in March 1976 as the label's national publicity manager. He was promoted to director of press & artist relations in July 1976. Tashjian Named At Venture — Venture Records has announced the appointment of Ralph Tashjian as national promotion director for the label. He previously worked at Motown Records as national pop promotion director.

**RCA Names McCafferty** — Jeanne McCafferty has been appointed director, international administrative services for RCA Records International. She joined RCA in 1971 and worked for six years in the administration department of Sunbury Dunbar Music, Inc., formerly RCA's music publishing subsidiary.

Arsianian Appointed At Capitol — Oscar Arsianian has been appointed director of press & artist relations for Capitol Records. He will replace outgoing press & artist relations director Bruce E. Garfield, Capitol's new director of talent acquisition. Arsianian joined Capitol in April 1975 as national sales manager for Capitol Magnetics. For five years before that, he was eastern & western regional sales manager for Memorex consumer tape division.

**McDanlel At Phonogram** — Jay McDaniel has been appointed national promotion manager, singles, for Phonogram, Inc./Mercury Records. He was national singles promotion, secondaries, for Phonogram/Mercury. He joined Phonogram/Mercury in March of this year as local promotion manager for the Carolinas. In August, he joined the national office as national singles promotion, secondaries.

**Singer Named At Capitol** — Bob Singer has been appointed national marketing coordinator (United Artists Records) in addition to his responsibilities as director of imports for Capitol Records, Inc. He joined Capitol in 1965 as a sales representative. He previously was west coast sales & promotion manager for Angel, Capitol's classical division. He remained in that post until he was appointed director of imports, CRI, in March 1978.

**Rosenberg Named At Atlantic** — Roy Rosenberg, former local promotion representative for Atlantic Records in New York City, has been named northeast regional album promotion/artist development manager for the label. He joined Atlantic Records in February 1978.

RCA Names Cohen — Josef Cohen has been appointed manager, international product management it was announced by RCA Records. He joins RCA from Voyage Records where he specialized in artist management and music publishing. Prior to that, he worked for Columbia Records International where he served as associate director of music publishing.



McDaniel Singer Cohen Chapman Huang And Posner Named At Atlantic — Nancy Huang and Susan Posner have joined Atlantic Records' newly-organized product management department. Huang and Posner will serve as liaisons between the recording artists & their managers and the various departments within the Atlantic/Atco organization. Huang was most recently a financial analyst and stock broker. Posner served as assistant to Atlantic Records' vice president of A&R for three years.

**Cooney Named At SESAC** — SESAC has announced the appointment of Kathy Cooney as administrator/west coast division. Most recently, she has been involved in music publishing through her affiliation with Chappell Music and Clive Fox Music.

**Caldwell Named At Atlantic** — Hank Caldwell has been appointed Atlantic national promotion and marketing coordinator/special markets. He served as retail manager of Trans Continent's superstore in Buffalo from 1976 to January 1978, when he joined WEA's black marketing division as east coast regional director.

McCabe Elected — The board of directors of Downpour Distributing, Ltd. has elected Don McCabe, president of Downpour and Bruce Chisholm, executive vice president. McCabe has resigned his position with Everybody's Records, where he held the position of vice president of operations. The board made this decision after Tom Keenan resigned his presidency in order to devote his full time to Everybody's Records. Capricorn Promotes Chapman — Capricorn Records has announced the promotion of

**Capricorn Promotes Chapman** — Capricorn Records has announced the promotion of Linda Chapman as the label's international coordinator. She joined Capricorn Records in 1973 as an executive secretary.

Zellman Promoted — Lew Zellman has been promoted to sales manager for the Cleveland office for MCA Records. He has been a salesman with MCA Records in Cleveland for the last seven years.

**Changes At Arlola** — Ariola Records has announced new appointments. Carly Saunders has been appointed as field promotion director in Philadelphia. Previously, she was working with DiSipio Independent Promotion. Ed Duncan has been appointed field promotion director in Baltimore, Washington, D.C. and Virginia markets. He was previously the account executive at KATZ-AM. Mary Kilmartin has been named as promotion and creative services coordinator. Prior to joining Ariola, she was music director for KSFX in San Francisco.

**Mullins Named At Screen Gems** — Mike Mullins has been named professional manager of Screen Gems-EMI Music Inc., ColGems-EMI Music Inc.'s Nashville office. Before joining the music industry, he was associated with the newspaper business.

**Pinskey Joins Press Office** — Raleigh Pinskey has joined the staff of The Press Office Ltd. in New York. She was formerly associate editor of "New on the Charts" and promotion coordinator at Private Stock Records.

**McEwen Appointed At Columbia** — Columbia Records has announced the appointment of Joe McEwen to manager A&R, east coast, Columbia Records. He comes to Columbia with an extensive background in journalism.

# REVIEWS ALBUM REVIEWS

## PIECES OF EIGHT — Styx — A&M SP 4724 — Producer: Styx — List: 7.98

In its follow-up album to the platinum-selling "Grand Illusion" effort, Styx have issued an impressive work which focuses upon the group's progressive hard-rock stance, intriguing lyrics, and effort, Styx has issued an impressive work which focuses upon execution remains the searing guitar riffs of Tommy Shaw and the spiralling organ and synthesizer runs of DeYoung. Standout tracks include "Great White Hope" and the title cut on this LP. Headed for extensive Top 40 and AOR airplay.

### CITY NIGHTS -- Nick Gilder -- Chrysalis -- CHR 1202 -Producers: Peter Coleman and Mike Chapman -- List: 7.98

Currently enjoying hit single success with "Hot Child In The City," Nick Gilder has released his second Chrysalis album. "City Nights" not only contains "Hot Child" but also offers nine other numbers which feature Gilder's teasing, high-pitched vocals and British-flavored pop-rock execution. Including strong instrumental support from his feur-piece backup band, this LP contains such arresting tracks as "(She's) One Of The Boys" and "Got To Get Out."

## PARALLEL LINES — Biondie — Chrysalis CHR 1192 — Producer: Mike Chapman — List: 7.98

Here's hoping that producer Mike Chapman can accomplish with Blondie what he did with Exile . . . namely an across-theboard hit single, cum album. It should work, if the tag "newwave" is hence-forth jettisoned, if AOR realizes there's more here than a pretty face backed up by a pack of scruffy New 'Yorkers and that this is Blondie's best effort to date. The third time's a charm (so they say), thus "Parallel Lines" has all the ear-markings of a chart topping album.

## AS THE TIME FLIES — Frank Weber — RCA AFL1-2963 — Producer: Ed Newmark — List: 7.98

Influenced by the tender, insightful writing of James Taylor and improvisational jazz textures, Weber on his debut album has produced a sensitive work which focuses on his imaginative lyrics and pleasant melodies. Throughout the album, Weber creates a passionate theme or story and articulates these lyrical sentiments with delicately-styled arrangements. Accompanied by attractive cover artwork, this LP is headed for pop, easy listening and possibly AOR action.

### WELCOME TO MY ROOM — Randy Brown — Parachute RRLP 9005 — Producers: Homer Banks and Carl Hampton — List: 7.98

Spurred on by the strong single, "I Wanna Make Love To You," Randy Brown's new album should establish this singer as a noteworthy disco/R&B attraction. On "Welcome To My Room," Brown showcases his expressive lead vocals, which easily handle this collection of romantic ballads and sparkling upbeat numbers. Also featuring the songwriting and polished production of Homer Banks and Carl Hampton, this album is highlighted by the single and "Love Is All We Need."

## ANY WAY YOU WANT IT --- Deborah Washington --- Ariola SW 50040 --- Producer: George Tobin --- List: 7.98

Deborah Washington's debut Ariola album marks one of the first disco-oriented released by the label. "Any Way You Want It" is a colorful disco workout, spotlighting Washington's whispery, smooth vocals and interesting disco arrangements of such '60s soul classics as "Baby Love," "The Letter" and "Standing In The Shadows Of Love." Although Washington stylistically often mimics Donna Summer's vocal approach, this is a worthwhile effort that is suitable for disco and R&B formats. DIG A LITTLE DEEPER — Latimore — Glades/T.K. 7515 — Producer: Steve Alalmo — List: 7.98

With his latest effort, Latimore emerges with a sexy, consistent R&B recording. "Dig A Little Deeper" provides an equal balance of self-penned compositions and worthwhile cover versions, highlighted by Rod Stewart's "Tonight's The Night" plus Latimore's own "Long Distance Love" and "Out To Get 'Cha." The key to this artist's success remains his aggressive, raspy vocals, which are supported here by solid rhythms and attractive horn and string charts.

## ARE YOU OLD ENOUGH — Dragon — Portrait JR 35554 — Producer: Peter Dawkins — List: 7.98

This is the second album by one of Australia's more promising newcomers. All the elements for commercial acceptance are in full evidence this time out: Crisp, yet full-bodied harmonies, tight, well-modulated, funkified playing, and an increased sense of compositional polish. "April Sun In Cuba," "Running Free," "Shooting Stars," and the title cut should garner this deserving bunch of Aussies the AOR/Top 40 action they deserve.

DISCO GARDENS -- Shalamar -- Solar/RCA BXL1-2895 --Producers: Dick Griffey and Leon Sylvers -- List: 7.98

"Disco Gardens" is a fast-paced disco recording which showcases the exuberant vocals of this trio called Shalamar. Boosted by clean production of Dick Griffey and Leon Sylvers, this album serves both as a dance floor gem and as an LP to be enjoyed for purely listening pleasure. "Tossing, Turning, and Swinging," "Shalamar Disco Gardens" and "Stay Close To Love" are three of the tracks on this LP deserving of solid disco, R&B and pop chart action.















THE GREEN ALBUM

(aligned)





### CHILDREN OF SANCHEZ — Chuck Manglone — A&M SP 6700 — Producer: Chuck Manglone — List: 14.98 Written for the Hall Bartlett film, "The Children Of Sanchez,"

Written for the Hall Bartlett film, "The Children Of Sanchez," this two-record set includes 15 musical pieces which features Mangione's exquisite fluegelhorn runs, along with his electric and acoustic piano works. Despite being a soundtrack this album stands on its own as a purely musical recording, because Mangione has tailored each composition to fit the ambitious concept theme of the album. Currently enjoying top chart action due to his "Feels So Good" LP and single, this horn man should achieve continued success with this effort.

### BROTHER TO BROTHER — Gino Vannelli — A&M SP 4722 — Producers: Gino Vannelli, Joe Vannelli and Ross Vannelli — List: 7.98

With his latest A&M release, Gino Vannelli continues to display his talents as an arresting, strutting vocalist and composer. "Brother To Brother" finds Vannelli's assured singing backed by sleek production and arrangements. Vannelli here is assisted by the classy jazz textures created by Manuel Badrena and Victor Feldman, but his brother Joe Vannelli's keyboard work is the chief element in the LP's instrumental formula. For pop and AOR formats.

## THINK IT OVER — Clssy Houston — Private Stock PS 7015 – Producer: Michael Zager — List: 7.98

Previously known primarily for her stellar background vocal work with such artists as Elvis Presley and Aretha Franklin, Cissy Houston with her new album is set to garner critical acclaim and commercial success for her recording performances as a soloist. Houston possesses an extensive vocal range in addition to exhibiting remarkable tone quality and control, and "Think It Over" provides a first-rate presentation of her vocal interpretations. Includes the buileting black contemporary title track single.

## NO FRILLS — Mark Farner Band — Atlantic SD 19196 — Producer: Jimmy Iovine — List: 7.98

As the former lead singer and guitarist for Grand Funk, Mark Farner has been noted for his charged up, guitar boogie workouts, and with his second solo album he produces more of the same. For "No Frills," Farner has composed seven new songs, all of which display his repertoire of power chords and shouting vocals. Nonetheless, the '60s soul standard "When A Man Loves A Woman" is clearly the LP's best cut, featuring tasteful production by Jimmy lovine of Patti Smith fame.

## GET IN THE WIND — Joe Thomas — LRC/T.K. 9321 — Producer: Sonny Lester — List: 7.98

Joe Thomas is a first-rate flute and alto saxophone player who is backed here by an array of vocalists and instrumentalists. A pulsing, exciting R&B/disco album, "Get In The Wind" features disco versions of Dolly Parton's "Two Doors Down" and "Lowdown," but equally effective is Thomas' own compositions which dominate side two. Including the single, "Plato's Retreat," this LP is suitable for disco, R&B and pop airplay.

## BURNIN' -- Carol Douglas -- Midsong/MCA 3048 -Producers: Ed O'Loughlin and John Davis -- List: 7.98

Carol Douglas has long achieved notoriety for her discoflavored recordings, and "Burnin' " assures her of solid success within the disco/R&B realm. On her latest album, Douglas displays her fluid, sultry vocals, and is supported by a non-stop disco beat, capable background harmonies and funky guitar work. Hot tracks include her version of the Bee Gees' "Night Fever," "Let You Come Into My Life" and the title track single.

## LOSING YOU TO SLEEP — Tommy Hoehn — London PS 719 — Producer: Tommy Hoehn — List: 7.98

On his debut London album, Tommy Hoehn establishes himself as an articulate, polished rock 'n' roller who combines inviting melodies with interesting lyrics for a winning formula. Hailing from Memphis, Hoehn is backed by a first-rate threepiece outfit, highlighted by the clean guitar licks of Gene Nunez. Standout tunes on this effort include the single, "Losing You To Sleep," "Hey Polarity" and "Fresh Matches." For pop and AOR formats.

## CAN'T STAND THE REZILLOS --- The Rezillos --- Sire SRK 6057 --- Producers: Various --- List: 7.98

It's new, it's punk-rock and it's on Sire. Oceans of indifference suddenly appear on the horizon and another new wave crests prematurely. It's too bad because the Rezillos are good . . . better than most, in fact. The vocal trade-offs between Fay Fife and Eugene Reynold (this year's Sonny & Cher) are eye-openingly adroit yet meaty, with the remaining three members churning and grinding away real horror show-like. For gabba-gabba-hey AOR only.

## THE GREEN ALBUM — Various Artists — Pilgrim PPL 7702 — Producer: Peter Nicholis — List: 7.98

Tulsa has been the home of many fine rock acts, and this sampler of four Tulsa-based acts displays the down-to-earth, rocking Intensity that this Oklahoma city is noted for. Of keen interest in this collection are the three songs by the Old Dog Band, which is currently the backing band for Gary "Buddy Holly" Busey in Southern California and includes Gary's brother, David Busey. Also featured is Rance Wasson, Jim Byfield and Randy Crouch. Deserving of steady AOR airplay.

# East Coastings/Points West

# –Industry Announcements – LRC Mounts Push **On Fall Releases**

NEW YORK - LRC Records, a New Yorkbased label distributed by T.K. Productions, has initiated a marketing campaign in support of its September release, which includes Jimmy McGriff's "Outside Looking In," Jimmy Ponder's "All Things Beautiful," and Joe Thomas' "Get In The Wine." The albums were produced by Sonny Lester.

A 24 x 24 four color poster of each album will be one of the key display elements of the label's in-store merchandising efforts. John Davies, LRC's national promotion manager, will accompany McGriff, Ponder and Thomas when the artists visit key retail outlets during appearances on their tour schedules. Radio time buys will also be made available in certain markets to bolster album sales.

"We are not pigeon-holing these albums in any one category," explained Bud Katzel, LRC president. "We have the T.K. organization's support on every level so that we can reach the broadest possible audience and maximize our sales response.

# UCLA To Host Music **Evaluation Seminar**

LOS ANGELES - On October 6 and 7, UCLA Extension will present a two-day program titled "Song And Talent Evaluawhich will discuss the techniques utilized for evaluating songwriting and artist skills. The sessions will be conducted by John Braheny and Len Chandler, Jr., founders and directors of the Alternative Chorus Songwriters Showcase. The seminar provides to practicing artists, songwriters, record executives, publishers and others the techniques for developing good evaluative judgement and for articulating clearly the reasons for those decisions

# **Tull Live Album Set**

LOS ANGELES - Chrysalis Records is set to release "Bursting Out," a double live Jethro Tuli album which was recorded during the group's spring 1978 European tour. The album includes such well known Jethro Tull tracks as "Locomotive Breath," "Thick As A Brick," "Aqualung," plus 17 other numbers.

# King Exits Rocket Post

LOS ANGELES — Tony King has resigned his post as executive vice president of Rocket Records for personal reasons. King, who at one time worked for Apple Records, had served as executive vice president of Rocket for the past two years.

# 'Grease' Single Out

LOS ANGELES - "Greased Lightnin" has been released by RSO Records as the fifth single from the soundtrack to the motion picture "Grease." The song is performed by John Travolta, along with Jeff Conaway

# **Epic's August Sales** Set Monthly Record

NEW YORK - Spearheaded by the instant sales success of Boston's multi-platinum second album, "Don't Look Back," Epic Records recorded the biggest sales month in the company's history in August.

In addition to the Boston album and single, also titled "Don't Look Back," Meat Loaf's platinum debut album, "Bat Out Of Hell," and the singles from the album, "Two Out Of Three Ain't Bad" and "Paradise By The Dashboard Light," also contributed to Epic's sales success in August.

Other Epic albums that sold strongly in August include "Central Heating" by Heatwave, "Heaven Tonight" by Cheap Trick, "Twin Sons of Different Mothers" by Dan Fogelberg and Tim Weisberg, and catalog albums by Ted Nugent and REO Speedwagon.

## **Pickwick Int'l. Expands** Mgmt., Promo Teams In Los Angeles, S.F.

LOS ANGELES — Pickwick International has expanded its management and promotion staffs in the Los Angeles and San Francisco areas. Recent appointments include Bill Shaler, branch manager based in Los Angeles, who is responsible for sales/promotion/operation functions of Pickwick's L.A. distribution facility; and Rick Lacovara, sales manager for the company's L.A. branch who will report directly to Shaler. In addition, Jack Campbell has been named branch manager of the San Francisio sales/promotion office, responsible for sales/promotion/advertising/ merchandising for Pickwick Distribution, northern California.

# **Bash Elected President** Of Managers' Confab

LOS ANGELES - Sherwin Bash has been elected president of the Conference of Personal Managers, West, for the '78-'79 term. Serving on the board with Bash will be former presidents Kal Ross, first vice president, and Arnold Mills, second vice president. Howard Wolf was re-elected secretary for a second term while Pat Mc-Queeney was elected treasurer. Betty Rosenthal will continue as executive secretary.

# 8 Due From Butterfly

LOS ANGELES - "Superstar," the new album by Bob McGilpin leads a list of eight new albums scheduled for release during the next three months by Butterfly Records. **Other Releases** 

Also slated are: "Tattoo Man" by Denise McCann; "Music Is All We Need" by the New THP; "Fire And Ice" from Lalo Schiffrin; "Bernadette" produced by Jim Taylor; "Belle De Jour" by St. Tropez; "Chita" by the group of the same name and "The Word Is Out" by Street Corner Symphony



A BASH FOR 'BISH' - To celebrate the release of ABC recording artist Stephen Bishop's new album, "Bish," the label held a party at Union Station in Los Angeles. Pictured (I-r) at the bash are: Lou Galliani, national director of field activity, ABC; Jon Scott, national director of album promotion, ABC; Marvin Deane, national director of MOR, trades and secondaries, ABC; Gary Davis, vice president of promotion and artist development, ABC; Bishop; John Young, national director of marketing administration, ABC; Steve Diener, president, ABC; Trudy Green, Bishop's manager; and Dino Barbis, national director of artist development, ABC.

EAST COASTINGS --- WHEN A LINE FORMS --- There's an ad for a New York clothing store that states, "When New Yorkers wait in a line, there has to be something great at the end of that line." That's true enough, and New Yorkers proved it again last week as long lines formed outside Radio City Music Hall to buy tickets to hear the incomparable Frank Sinatra, who will solo at Radio City Oct. 14 to 22. Top tix were \$25 apiece, but that didn't stop the thousands, many of whom probably harbored memories of waiting in similiar lines outside the old Paramount Theatre in Times Square in the early '40s. Sinatra's upcoming engagement will be his first in the city since an appearance at the Uris Theatre in 1975... Another line former of a different stripe was Johnny Winter at the Bottom Line. Johnny's not-so-surprising guest onstage was brother **Edgar Winter** . . . But the real treat in store for Bottom Line patrons is due in late October,

award.



FRANK AND FAN --- Alice Cooper recently delayed a return trip to the west coast so he could catch Frank Sinatra's show at the Garden State Arts Center in New Jersey.

home in Cincinnati ... Also down for the count was Andy GIbb, who had a severe case of laryngitis, and was forced to cancel a string of concert appearances ... Bob Dylan in the Minneapolis area to visit Mr. and Mrs. ZImmerman, caught an impressive set by guitarist Luther Allison ... Greg Kihn, the Beserkley artist who is attracting a bona fide cult a la label mate Jonathan Richman will be at My Father's Place Sept. 13... Jan and Dean, opening for the Beach Boys of late, have pleasantly surprised most observers, who are talking up some sort of label deal for the toolong-out-of-circulation duo ... Mickey Wallach, who is in the process of seriously reorganizing ABC's New York office, is lining up a listening party on Sept. 19 to debut Levon Helms' new album . . . Top flight studio drummer Christopher Parker, who has also played with Stuff, is set to cut his own album, after signing with Ezra Cook's Anacrusia/Bandora . . . Alex Chilton put on a strong show in his recent Max comeback.

The former **Box Top** attracted some prominent AORers. **GIVE THEM A BREAK** — Boston-based rock group **Johanna Wild** was ripped off for more than \$50,000 worth of equipment when their equipment truck was stolen from the Kenmore Square area of Boston. The group was able to play a scheduled appearance at Boston's Rat, however, as fellow Boston musicians lent their own equipment. Local police and state police are on the case . . . At Teddy Pendergrass' recent Avery Fisher Concert, New York

Yankees Paul Blair, Chris Chambliss and Reagle Jackson were in attendance, and, at the end of the show, Reggie went onstage to exchange a "Reggie Bar" for a "Teddy Pop"

Herb Goldfarb, the ex-London VP, is doing nicely at his two-year-old consultancy firm, and has just branched into personal management, signing French singer Dominique Richard. Goldfarb protege Steve Saporta will handle the acount

GEILS READY TO ROCK - The ads have aiready begun, and EMI America looks as though they're ready to go all out in support of the Gells, whose debut album for the label will be unveiled shortly. Peter Wolf seemed satisfied with the songs for the new album, which was recorded at GII Markle's Long View Farm studios, At a high-spirited wrap party at the Farm, Wolf was in an



when Van Morrison is scheduled to make

an appearance. Now there's a show that

might rival lan Dury, who, in some quarters, is way ahead for B.L. showman of the year

JUST SPECULATIN' - New York folk

group the Roaches to Warner Brothers?

And following that lovely trio to Bugs Bunny

land, could it be none other than Mr. Robert

Fripp? If Fripp doesn't go over as an artist.

however, there's a good chance that he will

produce the Roaches . . . Bee Gees album out by early November?

NAMES IN THE NEWS - On the injured

list is William "Bootsy" Collins, noted bass

player for P-Funk and leader of Bootsy's

Rubber Band. Bootsy, suffering from ex-

haustion, is currently in seclusion at his

has been appointed vice president, R&B promotion/marketing for MCA Records. Abbott, who will be headquartered in MCA's New York office, is a veteran of 18 years in the record business. Pictured (I-r) are: Bob Siner, MCA vice president/ marketing; Abbott; and Stan Bly; MCA vice president/promotion.

enthusiastic mood, spinning record after record like the old DJ that he is. Wolf kept putting on **Van Morrison's** "Wavelength" again and again, telling anyone who would listen that "Van really hit the groove on that one," perhaps giving an indication of what the new Geils album will be like. Joe Wissert, who has worked with Boz Scaggs, the Persuasions and Janis Ian, produced the album. Wolf remained secretive about the contents saying only, "We're just trying to improve our standards as a rock & roll band."

POINTS WEST — MOVING IN, MOVING OUT — Following the recent splits and/or reorganizations of **Be Bop Deluxe**, **Roxy Music** and the **Babys**, it appears there are some changes coming for **Detective**, **Dwight Twilley Band** and the **Bay City Rollers**. There is no official word from Atlantic, but rumor has it lead singer **Michael Des Barres** is leaving the group and may show up in the upcoming TV series "WRKP In Cincinnati." For Dwight Twilley Band, drummer Phil Seymour is no longer part of that group, although the parting is reportedly amicable and Twilley and Seymour are still friends. Twilley, meanwhile, is working on a new album which probably won't be out until early next year. And now that the Bay City Rollers have departed for a tour of Japan, while **Les McKeown** is still in England, it looks like they may be in the market for a replacement. A while back, though, they told him to go home to Britain and decide if he was going to continue in the group and, if he decided to, to join them later in Japan. So if he shows up, all the worrying will be in vain . . . Speaking of replacements, RCA's **Pure Prairle League** is in Los Angeles this week hoping to find a new lead guitarist/singer for the band. Anyone who thinks they can fill the bill should contact the group's manager **Jack Daly** at (213) 684-1313... While in Chicago for a concert, the Eagles received a standing ovation from fans and a 10-7 defeat at the hands of Elektra/Asylum staffers in a Windy City softball game . . . On the business side, Tony King has left Rocket Records, Judy Paynter has left her publicity post at ABC and Marv Grelfinger has joined Phonogram/Mercury as head of west coast publicity, under Elleen Bradley who takes over P/M's national publicity.

MUSICAL MALADIES — After what seems to have been a relatively safe summer, fall is bringing with it, in addition to cooler temperatures, some ailments and accidents. In addi-(continued on page 18)

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NASSAU COLISEUM, UNIONDALE,LONG ISLAND — All three of these groups are soul acts who are enjoying "crossover" pop chart success. The O'Jays, who have a big hit with "Use Ta Be My Girl," impressed with their brand of seasoned professionalism. Utilizing smoke and strobe lights and wearing caped suits, they entered flashily to the strains of "Faster Than The Speed Of Thought," then settled down to a set of more characteristically conservative material.

The group dipped frequently into their catalog of hits, but proved to be more effective with non-hit ballads. On uptempo numbers, lead singer Eddie Levert capitulated to the hugeness of the coliseum with vocal and theatrical gestures that were excessively broad. But on slow tunes like "Just Let Me Love You Tonight" and "I'm Down," which played Levert's harsh shouting style against Walter Williams' insinuating cool, the group made every inch of the auditorium's turf their own.

Heatwave, who preceded the O'Jays, nearly stole the show. The biracial group, who first broke in England, effectively combines the compact, thick-textured ensemble sound of rock with the dancing flash and catchy, hock-dominated songs of soul, and caps both with an acrobatic, youthful energy. But though they fared well with their uptempo hits like "Groove Line" and "Boogie Nights," they also proved that the ballad was their secret weapon. Fronted by group leader John Wilder, who spiced his bluesy teenage vocal style with stratospheric falsetto wails, the group's rendition of "Always And Forever" was perhaps the highlight of the evening.

Evelyn "Champagne" King opened the show. She demonstrated one of the finest adolescent voices to come around since Michael Jackson's. Though it took a rendition of her hit song "Shame" to captivate the audience, she gave every indication of having the kind of talent that, with proper professional guidance could sustain a career iong beyond the impact of a hit.

aaron fuchs

# Barry Manilow

GREEK THEATRE, L.A. — Riding on the crest of another hit single, "Copacabana," Barry Manilow is presently enjoying a 15 day sold-out stint at the Greek Theatre. After seeing his performance, it is easy to understand why Manilow can manage to attract that many people to his show; he is a polished performer who knows how to work an audience with accessible material and an engaging stage presence.

Being much more than a hit artist standing on stage singing his hits, Manilow's stage persona is captivating, from costuming worn by Lady Flash, his backup singers, to the props used to set the atmosphere of several of the songs he did. The choreography between him and Lady Flash was smooth and precise, with the audience applauding ecstatically for the most exciting moves.

During one segment of the show, Manilow reminisced about his days as a club singer in New York, with a somewhat beat-up piano put on stage, a plastic paim tree and the classic swordfish that you would find in the dimly-lit clubs in that period. Of course, he did all of his hits including, "Mandy," "Could It Be Magic," "I Write the Songs," and his new single from the movie "Foul Play," entitled "Ready to Take A Chance Again," which is a ballad in the vein of "Mandy" that will probably be equally successful based on the reaction of the audience.

cookle amerson

# Stephen Bishop The Crusaders

UNIVERSAL AMPHITHEATRE, LOS ANGELES — The orchestra had been seated. Band members filed past potted palms to take their places. Cheers and screams rose from the crowd as a figure dressed in white walked across the darkened stage to the spotlight at center. One look confirmed it. Tennis shoes. This must be Stephen Bishop.

Stephen Bishop began his show by telling the audience that it was a joy for him to be there, his first time as headliner at the Universal Amphitheatre. Beyond his talents as a singer/songwriter, Bishop is a charming entertainer and he established a rapport with the audience that continued until he graciously declined a second encore because of time limitations.

The music flowed. The band changed moods to suit the songs, from the steel guitar and Caribbean ambience of "On and On" to the subtle use of the orchestra on "Recognized" to the Italian sounds on "Littie Italy." They were sometimes funky, sometimes rock and sometimes pop. Professional and proficient, the band and orchestra remained background as Stephen Bishop was definitely the star of his own show.

The set closed with "Save It for a Rainy Day," before an encore request for "Avocado," a spoof of "Desperado" with Michael and Jeff Staten singing harmony. Bishop finished with "Madge," accompanying himself on solo guitar, a very quiet and sensitive way to end the show. Success of the show could be measured in the number of Bishop songs hummed to oneself the following day.

Opening for the evening, the Crusader's performance featured virtuoso solos from individual members, Stix Hooper on drums, Wilton Felder on sax, Joe Sample on keyboards, Robert "Pop" Popwell on bass and Billy Rogers on guitar. The Crusaders' music is accessible to a wide audience because it is melodic as well as rhythmic, and complex and sophisticated without becoming vague. Their encore "Put It Where You Want It," like the rest of their music, defies categorization and in doing so redefines the boundaries of popular music. **Lanet bridgers** 

# eter, Paul & Mary

UNIVERSAL AMPHITHEATRE -- The power of positive thinking was on display at the Amphitheatre when Peter, Paul and Mary reunited on stage to the delight of a full-house. The people came to discover where the famed trio is at today, as well as to hear their classics from the '60s performed as only Peter Yarrow, Paul Stookey and Mary Travers can. What the adoring crowd discovered is that pop-folk group is as contemporary as ever, with top quality new songs playing a substantial role in the two-hour show.

Peter, Paul and Mary opened their performance with "The Best Of Friends," an uplifting song about friendship that typified what was to come throughout the evening. Sincerity coupled with humor consistently pervaded the trio's songs about life's positive aspects.

Two one-hour sets made up the show. The first set featured a large percentage of new songs from the group's upcoming Warner Bros. album, "Reunion," although it also included such old Peter, Paul and Mary hits as "Leaving On A Jet Plane," "Day Is Done" and "The Great Mandala." The second set included more oldies, after each member of the trio took a solo turn. The enthusiastic audience sang along with old favorites like "Puff The Magic Dragon," "Blowin' In The Wind," "Don't Think Twice, It's Alright" and "If I Had A Hammer."

A fine, subtle four-piece band backed the trio. But the high points of the show, and some of the high points of the outstanding concerts offered this summer by the Amphitheatre, were the fragile but powerful vocal harmonies of this class act.

Joey berlin

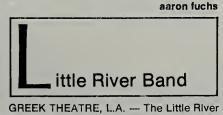


MY FATHER'S PLACE, ROSYLN, LONG ISLAND — The Maytals were a highlight of this club's summer reggae series and gave a performance that was exciting by any standard.

Oddly, the set started slowly. Though the rhythm section played together as naturally as breathing, lead singer Toots Hibbert did not initially come across too well. His vocal and theatrical mannerisms were extremely influenced by those of '60s soul as he essayed tunes like "Funky Kingston" and John Denver's "Take Me Home, Country Roads" and it was hard to tell what kind of substance existed beneath his pervasive styling.

Midway through the set, however, he vindicated himself. Someone called out for a 15-year-old-number by the group called "Daddy" and the Maytals obliged. It was a doo-wop ballad and over the groups soulful vocal harmonies, Toots' effective haunting lyrics about being far from home, dreaming his parents were by his side and waking up alone. It was as moving an evocation of life in Babylon as anything Bob Marley's done and without Marley's insulating religious and political trappings.

The group followed with "Reggae's Got Soul," the title track of their most recent album, and it was as successful for its physicality as "Daddy" was for its spirituality. Toots sang the song unrelentingly, and after 20 minutes, soul-styled gesturing gave way to sheer abandon, and his arms and legs flailed in Jamaican freestyle. At the same time, the audience was moved to dance ecstatically, a rare oc-currence at this venue. Toots emerged as a praiseworthy artist who transcends his influences. Though reggae remains on the fringes of popular acceptance, the recent signing of Peter Tosh to Rolling Stones Records and Bob Marley's sold-out show at Madison Square Garden, are hopefully fostering a climate where Toots can start cashing in some of the dues he has paid for so long.



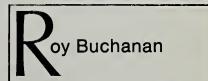
Band's cross-country tour has been

plagued by near tragedy and blessed with good fortune. The bad news first. Drummer Derek Pellicci was seriously burned in an accident the week before the American tour was to begin. Replaced by Geoffrey Cox, LRB went ahead. Now the good news. The tour has exposed LRB to a wider audience and as a result the single "Reminiscing" has been breaking all over the country and stands this week at #13 bullet on the Top 100 singles chart. Another good fortune is that Derek Pellicci, after several skin graft operations, has re-joined the band as a percussionist and is gaining strength. Cox continues to provide the heavy drum work; the combination of Pellicci and Cox results in rich percussion textures.

LRB is a very talented band which is likely to command a strong Top 40 presence. The most recent album "Sleeper Catcher" has many fine moments and possible singles and the band, in concert is capable of fine replication. The Greek date was a pleasure.

Glenn Shorrock, although not yet capable of riveting charisma, is a fine vocalist. Beeb Birtles and Graham Goble on guitars also add unusually capable harmonies. However, it is David Briggs' work on lead guitar that provides much of LRB's power. Because of Briggs' talent, a keyboard player is not necessary. George McArdle on bass holds down the LRB sound with his muscular play; he also offered a funky and fast-run solo intro to a song from the "Diamantina Cocktail" album which allowed his flash room to move.

With an ebullient pop sound that emphasizes strong melodic lines, clean vocal arrangements and solid guitar work, LRB is likely to find its own path up the mountain. **peter hartz** 



THE STARWOOD, L.A. — Over the past few years, Roy Buchanan has deservingly earned the reputation of being one of the most skillful electric guitarists in contemporary music today. When Buchanan and his three-piece backup band returned to Los Angeles to play an engagement at the Starwood, numerous guitar-hungry fans flocked to witness his riveting, highly technical guitar exhibition.

Buchanan is equally adept at performing several different musical realms, ranging from the Chicago band blues of "Trouble" to the hard-rock of Larry Williams' "Slow Down" and even jazzy keyboard-based textures. The quartet boasts three lead vocalists, all who are capable if not particularly distinctive stylists, but the band's stunning effectiveness is derived primarlly from its Instrumental execution. Of course, Buchanan's complex, rapid-fire guitar runs are at the heart of the group's delivery, superbly blending his extensive guitar technician abilities with an intense, purposeful passion for the music. Whenever Buchanan would launch into one of his many solos, the guitar aficionados amidst the audience would holler its approval of Buchanan, providing a boisterous, satisfying camaraderie between the guitarist and his fans.

If there is one problem with Buchanan and his group's performance, It is that the foursome relies too heavily on its instrumental virtuosity and thus partially sacrifices the important elements of song structure and lyrical value. Nonetheless, with Buchanan's guitar work at the band's heim, the concert displayed many highlights and was well received.

dale kawashima

# Industry Professionals Take Part In Record Bus. Seminar

LOS ANGELES — "Basic Music Business Survival Training," an 18-hour televised program featuring videotaped interviews with numerous top record industry professionals, will be held at the Century Plaza Hotel Oct. 16-20.

The program is offered by Practical Learning for the Arts, Inc., a non-profit educational organization funded by major record companies and is open to people in or out of the music business.

The seminar consists of 36 half-hour interviews and the \$127 tuition also includes a 140-page career guidebook. Ronald Zalkind, president of Practical Learning for the Arts, will host the course and act as resident instructor throughout the five-night program.

Some of those interviewed by Zalkind for the half-hour segments include Walter Yetnikoff, president of CBS Records Group; Jerry Wexler, executive vice president, Warner Bros. Records; Bruce Lundvall, president CBS Records Division; Dee Anthony, president Bandana Enterprises; Steve Diener, president of ABC Records; Thom Bell, record producer/writer/arranger; Irwin Robinson, president of Chappell Publishing Co.; Jack Craigo, senior vice president and general manager of CBS Records; Richie Havens; and David Rockefeller Jr. among others.

According to Zalkind, "This kind of industry fire-power is usually not available to people outside the music industry. Stu-

# CRT Jukebox Ruling Requires Location List

## by Joanne Ostrow

WASHINGTON, D.C. — Jukebox operators will be required to furnish location listings — an initial list of establishments with jukeboxes and the number of machines at each site plus updated annual reports — to the Copyright Royalty Tribunal under a recent ruling by the CRT.

The CRT's unanimous decision was seen as a blow to the coin machine owners/operators and a victory for the music licensors who opposed the AMOA's contention that the location lists would be unduly burdensome. CRT Chairman Tom Brennan said the Tribunal "couldn't buy that argument."

The Tribunal came up with a "bare bones rule" on the distribution of fees, according to Brennan. CRT will take no position on whether to use trade charts or actual surveys of songs played (or a combination of both methods) in disbursing funds. There will be no action from the Tribunal until next fall on the matter: hearings will be held in October 1979 assuming the liscensing organizations are still opposed on the means of distrbution. At present, ASCAP and SESAC endorse a random sampling of actual performances on jukeboxes while BMI prefers using trade paper charts.

## AMOA Disappointed

Fred Granger, executive vice president of AMOA, said the net effect of the decision will be to spur jukebox operators to action. "We are very disappointed about this," he said, "Our pleas have not been listened to ... the process is too complicated and burdensome." The operators are thinking seriously about pursuing their arguments in court, although Granger could not say what action is planned.

In testimony before the CRT, AMOA presented two main arguments: that the Tribunal does not have jurisdiction to rule on the ipcation requirement; and that the forced Laclosure of confidential business information is contrary to the Information Act. CRT held that the Act gives them discretion to rule and that the disclosure is in the public interest. dents taking the five-night seminar not only have a chance to learn from the pros, but also to make at least peripheral contact with corporate executives interested in recruiting new employees."

While the course is open to people outside the industry, a discount of \$25 is osfered to those working in the music business who wish to take it.

Some of the subjects covered include running a major record company, A&R duties, record production, marketing, distribution, explanations of trade charts, management, contracts, songwriting, music business law, publishing, piracy, copyrights and others.

Further information may be obtained from Practical Learning for the Arts, Inc. at Two Pennsylvania Plaza, Suite 1500, New York, N.Y. 10001 or at 8440 Sunset Blvd., Suite 1017, Los Angeles, Ca. 90069.

# Arista Completes BestFiscalYearIn Company's History

NEW YORK — Arista Records has completed the most successful fiscal year in the company's history. International net revenues increased 80% from \$36.7 million in 1977 to \$66.2 million for the year ending June 30, 1978.

Arista also set net revenue records for the fiscal fourth quarter and last six months of fiscal 1978. Net revenues for the fourth quarter increased 10% from \$13.9 million to \$15.3 million. Net revenues for the last six months soared to \$34.4 million, a 45% increase over the year-earlier period's total of \$23.7 million.

## Contributing Albums

Albums which contributed to the revenue rise included "Even Now" by Barry Manilow, "Pyramid" by Alan Parsons, and "Sleepwalker" by the Kinks, as well as albums by Norman Connors, the Bay City Rollers, the Outlaws, Eric Carmen, Melissa Manchester, and the Grateful Dead.

Albums set for fall release on Arista include "Greatest Hits" by Barry Manilow and "Time Passages" Al Stewart's debut album for the label. In addition, new albums have been set for release by Eric Carmen, Norman Connors, the Outlaws, and the Grateful Dead. Arista debut albums by Phyllis Hyman and Jack Tempchin have also been set.

## UJA-Federation Honor Bogart Oct. 28

LOS ANGELES - The United Jewish Appeal-Federation will honor Neil Bogart, president of Casablanca Record and Film-Works, as its Music and Entertainment division's "man of the year" at a fundraising event Oct. 28. More than 2,000 show business, political and record industry figures will attend the event, which will be held at the Imperial Ballroom of New York's Americana Hotel. In discussing the achievements of Bogart, Morris Levy, chairman of the event, said, "It is rare when youth, success and a keen sense of social responsibility come together in a single individual . . . and this year the Music and Entertainment division honors such a person.'

# **Alta Convention Slated**

LOS ANGELES — Alta Distributing Co., Southwest and Alta Distributing Co., Intermountain will hold a combined annual convention at the mountain resort community of Park City, Utah on Sept. 14-16. More than 100 Alta personnel are expected to attend from all of the company's divisions.

# East Coastings/Points West

(continued from page 16) tion to WIIIIam (Bootsy) Collins, who was hospitalized recently and ordered to remain in complete seclusion because of what doctors call a nervous reaction, forcing the cancellation of several of Bootsy's Rubber Band appearances, now the Carpenters and A&M's



**DUDEK & KRUEGER SIGN** April/Blackwood Music recently signed Columbia recording artists Les Dudek and Jim Krueger to a long-term publishing contract. Pictured (I-r) at the signing are: Dudek; Irwin Mazur, director of west coast operations, April/Blackwood; and Krueger.

Dirty Angels have missed dates. Illness was cited as the reason behind the cancellation of 18 of a scheduled 28 performances by the Carpenters at the MGM Grand in Las Vegas. Fortunately, Dean Martin, who was slated to follow the Carpenter's engagement, consented to come in a week early and keep things going in the MGM's Celebrity Room. Just as Dirty Angels was about to hit the road for a tour of the east coast, group leader Charlle Carp turned up with a burst appendix, resulting in a postponement, not a cancellation the label insists, of the dates which are in the process of being rescheduled. Finally, and also at A&M, Jordan Harris, director of product management, landed in the hospital Sept. 2. Harris is a racing enthusiast when he is not at A&M, and while speeding out at Riverside Raceway last week, he cracked

up his car and is now confined to the hospital for an unspecified number of weeks. Best wishes for a speedy recovery to all... On the brighter side of extracurricular **Aerosmith's Steven Tyler** was married Sept. 1 to **Cyrinda Fox** (actress and former Mrs. **David Johansen**) in New Hampshire. For a honeymoon, the newlyweds will be joined by the rest of the band on a 30-city Aerosmith tour which will commence at the end of the month. The tour coincides with the release of the group's new two-record live set, "Bootleg."

SHORT TAKES — Atlantic's AC/DC is keeping busy, having just performed at one of **Bill Graham**'s Day On The Green events, taped a segment for The Midnight Special, now heading for a concert in Denver as well as an east coast tour supporting groups such as **Aerosmith** and **Thin Lizzy**. The group will have a live LP issued in Europe shortly which may turn out to be AC/DC's next release here . . . **10cc**, now with Polydor, will begin a 37-date national tour Oct. 16 continuing into early December. The outfit will headline the Santa Monica Civic Nov. 1 and the Palladium in New York Nov. 24. The group's new album, "Bloody Tourists," is slated for release Sept. 11 . . . *Rolling Stone's* Sept. 21 issue, with **Gary Busey** on the cover, contains a first. Editor **Jann Wenner** contributed reviews of the latest releases by **Bob Dylan** and **The Rolling Stones**, which were panned recently by RS critics **Dave Marsh, Grell Marcus** and **Paul Nelson**, in which he says his reviewers "blew it" in their assessments of the two LPs. . . **Pat** and **Debby Boone** and **Sarah Vaughn** will appear in the ninth annual "Show Of The World," sponsored by L.A. radio station KMPC Sept. 23. . . **Thundertraln** is at Longview Studio in Brookfield, Mass. with producer **Greg Morton** . . . Songwriter **Kevin Blackle Farrell's** Drifter Music has signed with Bug Music of Hollwaved for nublishing. <u>Farrell's</u> more and path Row", has hear none recently by the

Hollywood for publishing. Farrell's "Sonora's Death Row" has been recorded by the **Moonlighters** and appears on **Leo Kottke's** new "Burnt Lips" album . . . **Kellee Patterson** will make her Las Vegas debut opening for **Johnny Carson** at the Sahara Hotel, Sept. 22-23 . . . "Goin' Coconuts," a new album by **Donny & Marle Osmond**, will be out next month from Polydor around the same time the film of the same name is released. The label plans a ma-

or campaign behind the release. HELP-A-THON — Several rock and roll luminaries lent their support over the Labor Day weekend to Jerry Lewis' annual telethon to raise money to fight muscular dystrophy. Dewey Martin, ex of Buffalo Springfield, showed up and not only manned a telephone long into the night, but took one of the crippled kids down to a local dance-a-thon and promptly raised another \$7,000 for the benefit. Michael Corby, recent ex of the Babys, also helped out on the phones. Bob Dylan reportedly said he would come down and lend his assistance, but never made it. David Carradine also dropped in. Martin, incidentally, is a member of a new band called Atasadero. And RCA's west coast publicist Sally Stevens, as she has for several years, answered phones for several hours throughout the weekend. RIchard Pryor is in the midst of a national tour of some 22 cities. Having recently performed at the Comedy Store in Hollywood, Pryor will play five nights at the City Centre in New York Sept. 20-24 . . . Aug. 2 was proclaimed Asleep At The Wheel Day in Texas, thanks to a resolution introduced by representative Gonzolo Barrientos and passed by the Texas State Legislature. The day was also set aside as AATW day in Austin by the city's mayor. Carol McClellan . . . Al Stewart will embark on a tour of the country Sept. 26 in Phoenix. He will hit Los Angeles Oct. 4 for a concert at the Santa Monica Civic. The tour includes stops in Canada as well as numerous U.S. cities . . . Chrysalis group Auracle is heading to Germany for a music festival there... The label also expects a live **Steeleye Span** package soon... A&M's **Sylvla SImms** brings her "Salute To Fred Astaire" to Michael's Pub in New York for three weeks starting Oct. 4...**Roger Kellaway and The Cello Quartet** will record a directto-disc for Discwasher Recordings Sept. 18 in Wally Heider's Hollywood studio with Jeffrey Weber producing. The album is entitled "Nostalgia Suite" . . . Barbra Strelsand is said to have made plans to check out Helen Schnelder at her recent Studio One engagement. Although Streisand was down for the opening night show, she didn't appear that night. A BREAK IN THE ICE — Pasadena's Ice House, which has been a fixture in the Los Angeles area for two decades, has been sold by Bob Stane. The club, which has been the discovery grounds for countless new artists in the 1960s and '70s, will be taken over by Bob Fisher, who previously operated the Laff Stop in Orange County. Former Ice House manager Stane says he plans to travel for a while before returning to Los Angeles.

**ONE MORE TIME** — In an album review last week of **Roberta Flack's** new Atlantic album, the producer was incorrectly listed as **Joe Brooks**. Brooks arranged, conducted and produced three cuts while the remainder of the album was produced by **Joe Ferla** and **Flack** . . . Also, **Stephanle Knauer**, who is associate product manager, west coast, Epic/Portrait/Associated labels, had her title wrong in last week's Executives On The Move column . . . **The Commodores** suffered a 13-12 defeat at the hands of The Penthouse Pets in a benefit softball game. Proceeds went to the Muscular Dystrophy Association.

KEITH MOON—We were all shocked and saddened to learn of the death last week of Kelth Moon, whose explosive drumming was always a substantial contribution to the sound of The Who, perhaps the last of the major 1960s rock bands to remain intact in 1978. Whether this will mean the end of The Who as a unit is unknown, but he will be missed by all those who knew him, either personally or through his music. randy lewis

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### С S K E R E P A T

HEART (Portrait 6-70020) Stralght On (4:09) (Wilsongs/Know Music — ASCAP) (A. Wilson/N. Wilson/S. Ennis) "Dog & Butterfly" is the name of Heart's

REVIEWS

forthcoming second album for Portrait and this first single bears the classic mark of the Wilson sisters: high-soaring vocals. A steady bass drum beat, interplay and exchange of riffs between guitars and good lead vocals by Anne make this a natural for Top 40 lists.



LULU (Rocket/RCA JH-11355) Don't Take Love For Granted (3:26) (Rocket Song/Abe Songs - BMI) (N. Harrison)

American audiences have not heard from Lulu in several years and this first single from Rocket offers a fine opportunity to get re-acquainted. A gentle, crystalline ballad with a good lyric, this track has an arrangement of strings, electric piano, and quality backing vocals. Lulu's lead vocal makes her return a happy occasion. Well-suited to Top 40 and other pop lists.



WALTER EGAN (Columbia 3-10824) Hot Summer Nights (3:20) (Melody Deluxe

F

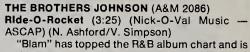
Music/Swell Sounds Music/Seldak Music -ASCAP) (W. Egan)

"Magnet And Steel" was a Top 10 record for Egan and despite that formidable success, many people feel this track is *the* single on the "Not Shy" LP. A fine end of summer song, the track features Lindsey Buckingham's cleam and direct production, simple and engaging guitar lines, and greatest non-verbal hook since Zevon's "Ah-oo."



LEON RUSSELL (Paradise/WB PDS 8667 Elvis And Marilyn (3:07) (Teddy Jack Music/Bad Boy Music — BMI/Rare Magnetism Music — ASCAP) (L. Russell/K. Fowley/D. Diamond)

This first single from Russell's new "Americana" album is an imaginative joining of two American legends: Elvis Presley and Marilyn Monroe. Written with Kim Fowley and his discovery Dyan Diamond, the track has a moving beat, strings, Russell's distinctive nasal vocal style and an engaging hook. Suited to Top 40 and MOR.



making a run up the pop pile. This first single ought to fan the fires. A ceremonial drum opening, rippling keyboard work, ticking guitar, richly orchestrated funk and flashy vocals send this track on its merry way towards the stars. Im-mediately suited to R&B lists, a pop shot is likely.



REVIEWS

CARLENE CARTER (Warner Bros. 8658) Love Is Gone (2:37) (Jondora Music -- BMI) (A. Call) Carlene Carter is making a name for nerself. Her roots may be country but Carter knows how to rock 'n' roll. This track features a driving and commanding arrangement of rock elements: pulsing guitar and bass lines and power chords. A fine,

# DR. HOOK (Capitol P-4621)

Sharing The Night Together (2:53) (Music Mill Publ./Alan Cartee Music — ASCAP/BMI) (E. Struzick/A. Aldridge)

Dr. Hook delivers a smooth and romantic ballad on this effort which is the second highest debut of the week. Backing congas, slippery guitar licks, strings and soft accompanying vocals make this a fine add for Top 40 and other pop lists.



TOMMY HOEHN (London 5N 271) Losing You To Sleep (2:49) (Sludge Music — ASCAP) (Hoehn/Hoehn) This first single from Tommy Hoehn is an im-

shivering voice and excellent harmony vocals

make this a pick for Top 40 action.

pressive debut. An interesting and sophisticated arrangement of piano, concise guitar work, rough and smooth vocals and easy transitions make this an appealing track for Top 40 programmers. Backing vocals add a silkiness that complements Hoehn's effective yet vulnerable vocal.



### S L G

JUSTIN HAYWARD (Columbia 3-10799)

Forever Autumn (4:07) (Duchess Music - BMI) (J. Wayne/P. Vigrass/G. Osborne)

S

Taken from Jeff Wayne's "War Of The Worlds" album, this first single offers a fine performance from Justin Hayward of the Moody Blues. Produced and arranged by Wayne, the track has an elegant arrangement of strings, horns, guitars and rock ballad beat. Suited to AC and pop lists

DERRINGER (Blue Sky/CBS ZS8 2774) Midnight Road (3:03) (Derringer Music - BMI) (R. Derringer)

The vigor of the rhythm tracks on this rocker about driving the midnight road is convincing. Derringer's vocals are nicely steeped in echo. With a muscular feel, this track is suited to Top 40 playlists.

PETER GABRIEL (Atlantic 3479)

D.I.Y. (Do It Yourself) (2:38) (Cliofine/Run It Music ---BMI) (P. Gabriel)

This first single from Gabriel's namesake album has a clever, esoteric feel and nice arrangement of horns, libido voices, solid beat, piano and acoustic guitar scale runs and a hypnotic chorus. A moderate rocker, this is suited to AOR and pop lists. MICHAEL GIBBONS (Private Stock 45,209)

You're My World (3:35) (Goblet Music - BMI) (K. Donnelly)

A pleasant piano and sax intro opens to Gibbons' story of living on the west coast in a hotel room and thinking about a lover on the east coast. Strings sweeten but the sax and plano keep the feel firm. Backing singers complement Gibbons' efforts. Well-suited to Top 40. CHERYL LYNN (Columbia 3-10808)

Got To Be Real (3:42) (Butterfly/Gong Music — BMI/Hudmar Pub./Cotaba Music — ASCAP) (C. Lynn/D. Paich/D. Foster)

Cheryl Lynn is a new face. This R&B upbeat, danceable number, produced by David Paich, has a bright arrangement of horns, popping bass, steady beat and excellent soaring vocals by Lynn and the backing singers.

CURTIS MAYFIELD (Curtom/WB CMS 0141) Do It All Night (3:39) (Andrask Music/Mayfield Music -BMI) (C. Mayfield/C. Askey)

Mayfield is one of the masters and this bubbling track features his pure high-end vocals and a rich arrange-ment of keyboard and conga backing, strings, kick turns and good backing singers. Well-suited to R&B lists and dancing pop.

PRINCE (Warner Bros. 8619)

Soft And Wet (3:01) (Prince's Music) (Prince/C. Moon) Taken from the "For You" album, this funky ballad has jaunty keyboard work, a tight hold on the beat, light and airy vocals, rich textures and an appeal suited to R&B lists and pop funk. BETTY WRIGHT (Alston/T.K. 3740)

Tonight is The Night (3:30) (Sherlyn Publishing - BMI) (B. Wright/W. Clarke)

Taken from the "Betty Wright Live" album, this track (Part 2) Is a song about learning of love for the first time. Wright's vocals are appropriately innocent sounding; crowd noise provides a steady whistling back-drop. Suited to R&B and pop lists.

## HOT (Big Tree/Atlantic BT-16127)

I Don't Wanna Be The Reason That You Leave Her (2:43) (Song Tallors Music — BMI/I've Got The Music ASCAP) (B. Wyrick/C. Carson/J. Curiel)

Hot delivers a pleasant, smooth ballad which is more pop mainstream than the previous work of this talented trio. A shiny and flowing chorus makes this effort well-suited to MOR and Top 40 lists. Strings, piano, nice vocals.

## CHANSON (Ariola 7717)

Don't Hold Back (3:35) (Kichelle Music/Jamersonian Music/Cos-K Music -- ASCAP) (D. Williams/J. Jamerson. Jr.)

Williams and Jamerson have come up with a danceable tune well-suited to R&B playlists and the disco spin. Simple lyric, strong arrangement of keyboard synthesizer horns and strings, good singing and conga backing make this work.

FUNKADELIC (Warner Bros. 8618)

One Nation Under A Groove (Part 1) (4:12) (Malbiz Music — BMI) (G. Clinton/G. Shider/W. Morrison)

If you like the funk groove, "this is a chance to get your way ... without restrictions." George Clinton provides more of what you're funking for. Handclap beat, percussion embellishments, rhythm guitar jump and varied vocals make this a good R&B and funk pop add. TALKING HEADS (Sire/WB SRE 1032)

Take Me To The River (3:36) (Jec Publishing/Al Green

Music — BMI) (A. Green/M. Hodges) Taken from the album "More Songs About Buildings And Food," this single, produced by the Heads and Brian Eno, has an interesting drum sound, keyboard and guitar exotica and a flowing-along feel which makes it suited to a wide rock audience.

## MOTHER'S FINEST (Epic 8-50596)

Don't Wanna Come Back (4:15) (Satsong Music ---ASCAP) (J. Seay/J. Kennedy)

Taken from the "Mother Factor" album, this funky track has a crisp, hard beat, keyboard backing and ex-cellent vocals by Mother's horde. The mix favors the beat and the voices for a feel suited to dancefloor, R&B and possible pop action. CREME D'COCOA (Venture 102)

Do What You Feel (3:57) (Barcam Music - BMI) (T. Barge)

This second release by the new Venture label is arranged by Tony Camillo. Horns, popping bass, good lead and backing vocals and emphatic turns make this a good spin for R&B and pop lists.

## **ROUNDTREE** (Island WB 8646)

Get On Up (Get On Down) (3:43) (Darian Music - BMI) (K. Lehman/S. Boston/G. Covington)

A pounding bass and drum beat holds the bottom for the ambitious horn and string chart and the fine har-monizing vocals. With a simple party lyric, this track is suited to R&B and dancefloor action.

# AirPlay

RAD

**WHAT'S NEW** — With the drastic cuts in airline prices, the demographics of airline passengers are changing. RKO has noticed this change and is now putting together what it sees as "a natural promotion extension," a combination of contemporary music and RKO radio personalities into a sort of "RKO Radio On The Air." **George Church III** has been hired as general manager of the in-flight program, which is expected to debut early next year.

" 'En Route Audio Services' will be different than current airline music programming because it will utilize RKO personalities like **Charlle and Harrigan** and **Dr. Don Rose**," reports Church. "We'll try and match regional personalities with flights in their regions."

"En Route Audio Services" is another example of tight station playlists forcing people to look in other directions, or even straight up, for new means to expose the ever-growing number of new records.

Another new business of interest to both radio and record people is "The Island-Ear," a radio survey exclusively reporting on the Long Island music scene. "The Island-Ear consists of station playlists, music trivia, interviews, gold playlists, record reviews, concert reviews and, of course, advertising.

The new publication is distributed free of charge at such record chains as Sam Goody's, Music Warehouse, Record World Stores and at various Long Island colleges. More than 10,000 copies are printed and they are reaching thousands of record consumers and radio listeners. "The Island-Ear," sister publication of "Metropolitan Report" covering New York City, New Jersey and Connecticut, is published out of Brooklyn. Publisher **Arle Nadboy** can be reached at (212) 951-7453.

**STATION TO STATION** — To support the United States Olympic team, **KWST**/Los Angeles (**K-West**) and Playboy are sponsoring a "Run For The Money" race Sept.16 with prizes to be awarded in eight different categories following the 10 kilometer race. The first

1,000 entries will win K-West/Playboy "Run

For The Money" T-shirts and voluntary contributions to the U.S. Olympic fund will be

requested. Grand prizes for the race win-

ners include a Toyota Corolla SR5 Liftback

and a trip for two to the Bahamas with ac-

comodations at the Playboy Casino Hotel

that Elektra's The Cars is the hottest thing

to hit the Beantown music scene since the

Beatles. The station is currently airing four

KZLA/Los Angeles PD Jack Popejoy

reports that his station's call letter switch

from KPOL has gone "relatively perfectly."

One month after the change Popejoy says

his audience has quickly accepted the new

call letters . . . Y100/Miami is now featuring

20-minute continuous music sweeps of

album cuts off the group's debut album .

WRKO/Boston PD Mark McKay reports



**RITA AT WQXI** — While in Atlanta for concert appearances, A&M recording artist Rita Coolidge stopped by for a visit with some of the staff at WQXI. Pictured above at the station are (I-r): J.J. Jackson, WQXI music director; Coolidge and Don Benson, WQXI program director.

WQXI program director. new disco releases surrounded by familiar crossover hits during the "Kid Curry Show" between 6 and 10 p.m. Y100 music/research director Colleen Cassidy says the new feature, "Studio 100," gives both listeners and record companies a chance to hear and expose new product. The uninterrupted music sweeps will give listeners a chance to tape disco music for dances or dance practice.

More than 100,000 musical items will be sold at the first A.L.S. Mammoth Music Mart Sept.15-21 at Old Orchard Shopping Center in Skokie, where **WFYR**/Chicago personalities will do remote reports in addition to broadcasting daily all Music Mart information. All proceeds from the sale will be used by the Les Turner Amyotrophic Lateral Sclerosis (A.L.S.) Foundation to establish a research project... **WNBC**/New York put on two free outdoor concerts over Labor Day Weekend featuring such artists as **Glorla Gaynor, Andrea True** and **Linda Clifford**... A number of west coast stations are using the regional enthusiasm for boating to promote themselves. On Sept.15 **KSFO**/San Francisco is taking eight of its listeners on a luxury yacht cruise hosted by **KSFO** personality **Gene Nelson.** And **KYAC**/Seattle will make its annual ocean liner junket to Victoria, Canada on Sept.30, taking 800 aboard. Shadybrook Records artist **O.C. Smith** will also be on board to entertain, doing two shows ... **KRST-FM**/Albuquerque held a "slowest caller" contest on behalf of Cream Records group **Snall** recently. The last listener to call in at the end of a given record won a Snail album and a postcard drawing was also held for an escargot dinner at a local restaurant.

SYNDICATION INDICATIONS — The Ozark Mountain Daredevils, whose new double live album is "It's Alive," recently did interviews with Westwood One's "Star Trak," hosted by Candy Tusken, and RKO's "En Route," with George Church... Atlantic Records' Sonny Fortune was in Southern California last week to play the Lighthouse in Hermosa Beach. While in the area, Fortune did an interview with "Jazz Album Countdown" program director Rod McGrew. Also at the interview was one of the country's biggest jazz fans, Kareem Abdul-Jabbar. Jabbar hosted a three-day jazz festival in Los Angeles last weekend ... Warner Bros. Records, realizing the promotional possibilities of radio syndication, tapes many of its artists' performances and distributes them to selected stations. The latest edition of the "Warner Bros. Music Show" aired last weekend on more than 70 stations. The featured artist was Jesse Winchester.

NEW JOBS — Rick Brady is out as PD at KTLK/Denver. His replacement is Greg Allyn... Nashville's WKQB-FM has named Ron Lake as PD. The AOR station went on the air June 1 ... Charlle and Harrigan join WRKO/Boston on September 11. The duo has been working together for the past 15 years, specializing in "topical" humor (news and sports). They spent the past several years at KCBQ/San Diego. On WRKO they'll be heard M-F 6-10 p.m. ... WFYR-FM/Chicago morning man Fred Winston has been named honorary chairman of the Metropolitan Chicago Chapter — March Of Dimes' Haunted House, to be held from Oct. 13 through Halloween.

**NEW STATIONS** — **KPLV-FM**, formerly **KVMN**, is now Pueblo, Colorado's first AOR station. **KPLV** initiated its first broadcast live from the 1978 Colorado State Fair when a skydiver parachuted into the rodeo arena with the station's opening announcement.

joey berlin

# Waters Named To Y97 PD Position

NEW YORK — Dennis Waters, program director at jazz station WRVR here, will assume programming responsibilities at the NBC New York FM outlet, WYNY (Y97), Sept. 18. Waters replaces Craig Simon at Y97. His replacement at WRVR has not been selected yet.

Y97 currently uses a soft-rock format, but the station has not fared well in recent ARBs. Waters says that he will move the station toward an adult oriented rock format.

### New Format

"This will be a new type of format," reports Waters. "There are nine contemporary music stations on the FM band in New York and we are going to try and carve out a unique format that will win a sizable audience despite the intense radio competition here."

The new format is expected to debut in the beginning of October, in time for the fall Arbitron ratings.

Waters has been with WRVR since late 1976. Before that he was PD at Top 40 station 13Q in Pittsburgh and his other credits include stints at Washington D.C. stations WRC and WPGC.

## Started With Dark

Waters began his radio career 11 years ago in Sarasota, Florida at daytimer WYND. He worked there with Johnny Dark, who is now the mid-day jock at WNBC-AM, Y97's sister station.

"I leave WRVR in great shape, although it's a bittersweet parting," notes Waters. "Sonderling Broadcasting (WRVR's owner) has been great to me. But when NBC calls, especially in the Fred Silverman era, it's hard to turn them down."

## Ratings Seminar Set

LOS ANGELES - "Radio Ratings: Who's Who & What's What" is the title of a one-day seminar being offered by the Southern California Broadcasters Association Radio Research Task Force on September 13 at the Sportsman's Lodge in Studio City. Radio research directors, managers, sales executives and programmers as well as ad agency and media buying service representatives are invited to hear representatives from Arbitron, TRAC 7, Burke, Media Statistics and RAM explain what they offer. Public opinion researcher Mervin Field will serve as moderator. Further information may be obtained by calling Michael Davison at (213) 469-5341; reservations (213) 466-4481.

# Day-Part Ranking Finds Midday Sat. 2nd Most Heard

- WS

LOS ANGELES — Saturday from 10 a.m. to 3 p.m. is the second most listened to daypart, according to a recent comparison made from the latest Arbitron Radio Nationwide Audience Estimates Report. Weekday morning drive, 6-10 a.m., is the most listened to day-part and weekday midday, 10 a.m. to 3 p.m., ranks third.

Arbitron found that for total persons 12+ midday Sundays is the fourth most listened to day-part, but men 18+ prefer weekday afternoon drive, 3-8 p.m., while women 18+ prefer Saturday mornings, 6-10 a.m.

For all demographics, the 7-midnight day-part is the least listened to seven days a week. Only 6 a.m. to midnight listening was included in the report.

## Also From Arbitron

After five years and half a million dollars in research, Arbitron is moving ahead with its Expanded Sample Frame in eight markets in October/November survey, including New York, Los Angeles, Chicago, San Francisco, Philadelphia, Washington, D.C., St. Louis and San Diego.

The key improvement in the ESF is the inclusion of unlisted households in the survey. This previously unmeasured segment of the listening audience represents 47% of the total listening audience in Los Angeles, 45% in Chicago and 32% in New York.

## **Yates Leaves Sheridan**

PITTSBURGH — Paul Yates has resigned his post as president and chief operating officer of Sherldan Broadcasting Corporation to pursue other interests. He is expected to announce shortly the formation of his own broadcasting company. For the past five and a half years Yates has been running four Sheridan stations as well as the Mutual Black Network.

Thom McKinney, general manager of the Mutual Black Network for the past two years, will succeed Yates as president of Sheridan Broadcasting.

## **UBC Names Parris PD**

LOS ANGELES — Bill Parris is the new national program director for the 12 United Broadcasting Company stations from the east coast to Hawaii. Parris has served as operations manager of United's WSID and WLPL/Baltimore and has also consulted WOOK-FM/Washington, D.C. and WJMO/Cleveland Heights, both United stations.



**A TASTE OF SAVANNAH** — Capitol recording group A Taste Of Honey recently played the Savannah Civic Center in Georgia in support of their single "Boogie Oogie Oogie." Pictured (I-r) are: Perry Kibble and Janice Johnson of the group; Hardy Lang, WSOK music director; Hazel Payne and Don Johnson of the group.

# **OP FM ROJA**

TW	L₩	WKS	TITLE	ARTIST	LABEL	TOP 200 POP	PRIME CUTS
1	1	3	Who Are You	TheWho	MCA	81	Sister Disco, New Song, Music Must, Guitar, Title
2	2	14	Some Girls	The Rolling Stones	<b>Rolling Stones</b>	3	Miss You, Respectable, Beast, Whip, Shattered
3	3	3	Don't Look Back	Boston	Epic	2*	Man I'll Never Be, Satisfied, Title
4	4	12	Double Vision	Foreigner	Atlantic	4	Hot Blooded, Title, Blue Day, Children
5	5	17	Stranger In Town	Bob Seger	Capitol	13	Still The Same, Hollywood, Number, Final Scene
6	6	14	Darkness On The Edge Of Town	Bruce Springsteen	Columbia	22	Prove It, Promised Land, Factory, Badlands
7	7	9	Nightwatch	Kenny Loggins	Columbia	12*	"Friend," Easy Driver, Angelique, Title
6	8	14	Worlds Away	Pablo Cruise	A&M	7	Love Will Find A Way, Rio, Runnin'
9	10	14	The Cars	The Cars	Elektra	24	Just What I Needed, You're All I've Got, Bye Bye Love
10	19	2	Twin Sons	Fogelberg/Weisberg	Epic	58*	Lazy Susan, Alley, Nocturne, Gold
11	11	4	Caravan To Midnight	Robin Trower	Chrysalis	43*	My Love, For You, Title
12	16	4	Life Beyond L.A.	Ambrosia	WB	73	How Much I Feel, Title
13	9	17	But Seriously Folks	Joe Walsh	Asylum	18	Life's Been Good, Second Hand Store
14	-	-	Along The Red Ledge	Hall & Oates	RCA	76*	It's A Laugh, Last Time, Melody
15	13	12	Pyramid	Alan Parsons	Arista	30	What Goes Up Eagle, Pyramania, Can't Take It
18	17	13	Sleeper Catcher	LRB	Harvest	31*	Shut Down, Light, Paradise, Reminiscing
17	15	11	Street Legal	Bob Dylan	Columbia	36	New Pony, Stop Crying, Senor, Guard
18	30	3	Cosmic Messenger	Jean-Luc Ponty	Atlantic	71*	Various
19	12	12	Octave	The Moody Blues	London	26	Slide Zone, Driftwood, Had To Fall, Day We Meet
20	18	7	Sgt. Pepper's	Various	RSO	5	Come Together, Into My Life, Oh! Darling
21		-	Lynyrd Skynyrd's First	Lynyrd Skynyrd	MCA	115*	Various
22	22	2	Next Of Kihn	Greg Kihn Band	Beserkley	144	Remember, Chinatown
23	25	5	More Songs About Buildings	Talking Heads	Sire	98	Good Thing, Found A Job, Artists, River
24	21	17	You're Gonna Get It	Tom Petty	Shelter	83	Hurt, Magnolia, Need To Know, Title, Heart
25	14	13	David Gilmour	David Gilmour	Columbia	61	No Way Out, Short And Sweet, Breathe, Raise My Rent
26		25	City To City	Gerry Rafferty	UA	19	Baker Street, Down The Line
27	-	-	Luxury You Can Afford	Joe Cocker	Asylum	136*	Various
28	29	21	Hermit Of Mink Hollow	Todd Rundgren	Bearsville	138	Out Of Control, Wolf, Friends, Children, Fade Away
29	20	17	Heaven Tonight	Cheap Trick	Epic	42	Surrender, High Roller, Radio, Title, Top Of World
30	27	4	Shots From A Cold, .	Moon Martin	Capitol		Dallas, Cadillac, Hands, Pretender

# FM Station Reports — New ADDS/Hot Rotation

KRST-FM — ALBUQUERQUE — BOB SHULMAN ADDS: David Coverdale, Lynyrd Skynyrd, Starcastle, Janis Ian, Joe Cocker, Keith Jarrett, Pat Metheny, Dyan Diamond, Stephen Bishop, Joe Farrell HOTS: Foreigner, Cars, Crusaders, Ambrosia, Moon Martin, Rolling Stones, Who, Boston, Hall & Oates,

WSAN-FM — ALLENTOWN — RICK HARVEY ADDS: Heart (45), Van Morrison (45), Linda Ronstadt (45), Styx (45) HOTS: Bruce Springsteen, Bob Seger, Rolling Stones, Kenny Loggins, Boston, Who, Chris Rea, Player, Hall & Oates, Ambrosia

WKLS-FM — ATLANTA — KEITH ALLEN ADDS: Stephen Bishop, Lynyrd Skynyrd, Styx (45) HOTS: Who, Boston, Bob Seger, Foreigner, Pabio Cruise

WBCN-FM — BOSTON — TONY BERARDINI ADDS: Janis Ian, Pierce Arrow, Shirts, Stephen Bishop, Fogelberg/Weisberg, Nick Gilder, Donna Summer (45), Candi Staton (45), Eric Carmen (45), Zwol (45) HOTS: Who, Cars, Rolling Stones, Talking Heads, Joe Cocker, Willie Alexander, Bruce Springsteen Steve Gibbons, Tom Petty, Moon Martin

### WGRQ-FM - BUFFALO - JOHN VELCHOFF

ADDS: Heart (45) HOTS: Boston, Kenny Loggins, Foreigner, Who, Rolling Stones, "Animal House", Lynyrd Skynyrd, Meat Loaf, Bob Seger, Cars, Bruce Springsteen, Exile, Chris Rea, Little River Band, Walter Egan, "Sgt. Pepper", Commodores, Alan Parsons, Fogelberg/Weisberg, Ambrosia

### WJKL-FM -- CHICAGO -- TOM MARKER/WALLY LEISERING

WJKL-FM — CHICAGO — TOM MARKEH/WALLY LEISERING ADDS: Mickey Jupps (imp), "Rhino Royale", "Festival Tapes", Mose Jones, Caldera HOTS: Jean-Luc Ponty, Cars, Who, Fogelberg/Weisberg, Robin Trower, David Johansen, Bruce Springsteen, New Deal Rhythm Band, Heron/Jackson, Starcastle, Moon Martin, Steve Hillage (imp), Russ Ballard, Bob Seger, Norton Buffalo, Talking Heads, Genya Ravan, John Lee Hooker, Asleep At The Wheel, Doc & Merle Watson

WXRT-FM — CHICAGO — BOB GELMS ADDS: Lynyrd Skynyrd, Starcastle, "War Of The Worlds", Janis Ian, Biondie, Dirty Angels, Rodney Crowell, Coryell/Catherine, Happy Traum, Styx (45) HOTS: Who, Todd Rundgren, Bruce Springsteen, Rolling Stones, Boston, Robin Trower, UFO, Jean-Luc Ponty, Kenny Loggins, Talking Heads, Pat Metheny, Joe Walsh, Cheap Trick, David Gilmour, Moody Blues, Foreigner, Bob Seger, Elvis Costelio, Peter Gabriel

WMMS-FM — CLEVELAND — KID LEO/JOHN GORMAN ADDS: Shirts, Fogelberg/Weisberg, Jean-Luc Ponty, Lynyrd Skynyrd HOTS: Boston, Who, Cars, Bruce Springsteen, Foreigner, Tom Petty, Michael Stanley, Rolling Stones, Bob Seger, Walter Egan, Kenny Loggins, Todd Rundgren, Joe Waish, Greg Kihn, "Sgt. Pepper"

WLVQ-FM — COLUMBUS — TOM TEUBER/STEVE RUNNER ADDS: Nick Gilder HOTS: Who, Boston, Foreigner, Pablo Cruise, Rolling Stones, Todd Rundgren, Joe Walsh, Billy Joel, "Sgt. Pepper", Bob Seger, Bruce Springsteen, Alan Parsons, Fogelberg/Weisberg, Kenny Loggins, Little River Band, David Gilmour, Ambrosia, Cars, Walter Egan, Exile

 C-101-FM — CORPUS CHRISTI — MANDO CAMINA
 Hobin Trower, Hair & Oates

 ADDS: Traveler, Janis Ian, Jay Boy Adams, Lee Oskar, Ashford & Simpson, Fagen/Becker
 WBAB-FM — LONG ISLAND — BERNIE BERNARD

 HOTS: Boston, Who, Fogelberg/Weisberg, Hall & Oates, Bros, Johnson, Robin Trower, Juice Newton, Foreigner, Bruce Springsteen, Pablo Cruise, Kenny Loggins, Jean-Luc Ponty, Bob Seger, Joe Cocker, Bob Dylan
 WBAB-FM — LONG ISLAND — BERNIE BERNARD

KBPI-FM — DENVER — JOHN BRODEY ADDS: Hall & Oates, Heart (45) HOTS: Foreigner, Roiling Stones, Who, Boston, Bob Seger, Kenny Loggins, Joe Walsh, Pablo Cruise, Exile, Gerry Rafferty

KFML-AM — DENVER — RANDY SUTTON ADDS: Greg Kihn, City Boy, David Coverdale, Molly Hatchet, Dirty Angels, Heron/Jackson, Janis Ian, Heart (45),Crackin' (45) HOTS: Boston, Foreigner, Rolling Stones, Fogelberg/Weisberg, Who, Kenny Loggins, Bob Seger, Beatles (Sgt. Pepper), Exile, Bros. Johnson, Lee Ritenour, Jean-Luc Ponty, Ambrosia, Robin Trower, Chris Rea, Larry Carlton

WABX-FM — DETROIT — JOE KRAUSE ADDS: Stephen Bishop, Exile (45), Heart (45), Zwol (45) HOTS: Boston, Foreigner, Rolling Stones, Pablo Cruise, Who, Bob Seger

KZEL-FM — EUGENE — STAN GARRETT ADDS: Starcastle, Janis Ian, Willie Alexander, Klaatu, Molly Hatchet, David Coverdale, Stephen Bishop, Fogelberg/Weisberg, Steve Kahn, Heart (45), Styx (45) HOTS: Who, Boston, Pablo Cruise, Rolling Stones, Lynyrd Skynyrd, Norton Buffalo, Foreigner, Bruce Springsteen

WLAV-FM — GRAND RAPIDS — DOC DONOVAN ADDS: Allen Harris Band, Fuller/Kaz, Klaatu, Japan, Molly Hatchet, Nick Gilder, David Coverdale, Heart (45), Jimmy Buffett (45), Styx (45) HOTS: Who, Foreigner, Joe Walsh, Boston, Pablo Cruise, Rolling Stones, Alan Parsons, Kenny Loggins, Bob Seger, Bruce Springsteen, Ambrosia, Van Halen, Little River Band, Journey, REO Speedwagon, Meat Loaf, Eddie Money, Gerry Rafferty, Crusaders, Michael Stanley

WCCC-FM --- HARTFORD --- BILL NOSAL ADDS: Lynyrd Skynyrd, Mose Jones HOTS: Rolling Stones, Foreigner, Bob Seger, Boston, Bruce Springsteen, Moody Blues, Alan Parsons, Who, Ambrosia, Cars, Joe Walsh, Bob Dylan

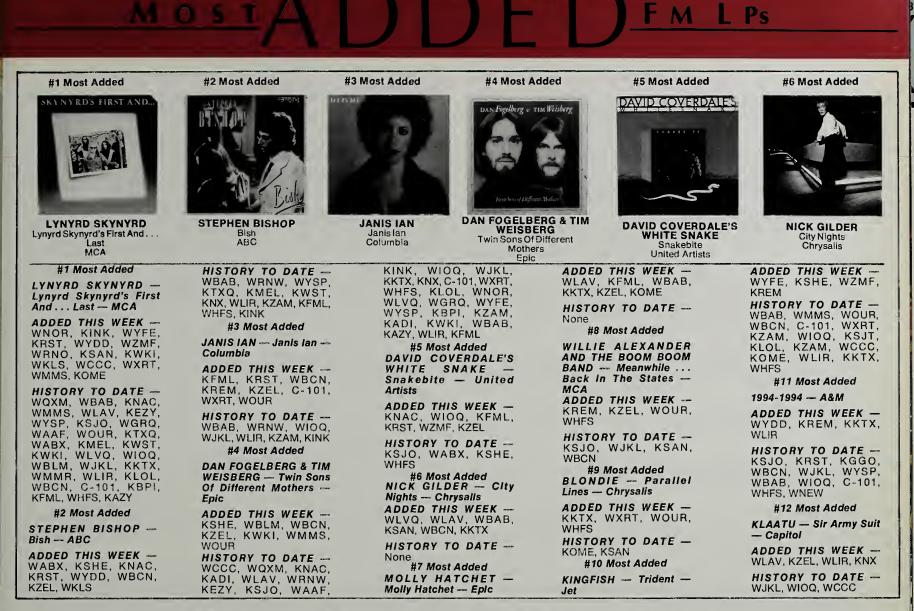
# KANSAS CITY -- JOHN FREDRICK

ADDS: Lynyrd Skynyrd, Fogerberg/Weisberg, Gabriel, Heart (45), Leon Russell (45) HOTS: Styx (45), Bruce Springsteen, Who, Cheap Trick, Moody Blues, Cars, Boston

KKTX-FM — KILGORE — JIM HODO ADDS: Molly Hatchet, Papa John Creach, Chuck Mangione, 1994, Blondie, Nick Gilder, Heart (45), Gino Vannelli (45) HOTS: Boston, Who, Rolling Stones, Foreigner, Hall & Oates, Robin Trower, Bob Seger, Bruce Springsteen, Kenny Loggins, Pablo Cruise, Alan Parsons, "Sgt. Pepper", Bob Dylan, Player, Prism, City Boy, Little River Band, Ambrosia, Fogelberg/Weisberg

WBLM-FM — LEWISTON/PORTLAND — JOSE DIAZ ADDS: Fogerberg/Weisberg, Heart (45) HOTS: Greg Kihn, Jesse Winchester, Ambrosia, Michael Stanley, Foreigner, Little River Band, Bill Chinnock, Pablo Cruise, Bob Dylan, Kenny Loggins, Boston, Steve Gibbons, Robin Trower, Hall & Oates, Johnny Winter, David Gilmour, Talking Heads, Bruce Springsteen, Who, Livingston Taylor

KNAC-FM — LONG BEACH — PAUL FUHR ADDS: Stephen Bishop, David Coverdale, Beach Boys (45) HOTS: Lynyrd Skynyrd, Who, Boston, Tom Petty, Cars, Rolling Stones, Bob Seger, Bruce Springsteen, Robin Trower, Hall & Oates



# FM Station Reports — New ADDS/Hot Rotation

Cars, Ambrosia, Hall & Oates, Foreigner, Peter Gabriel, Exile, Nick Lowe, Wendy Waldman, Charlie, Gerry Rafferty, Pablo Cruise, Bob Dylan, Lynyrd Skynyrd

WLIR-FM — LONG ISLAND — DENIS McNAMARA/LARRY KLEINMAN ADDS: Klaatu, Norton Buffalo, Alvin Lee & Co., "South's Greatest Hits", 1994, Paul Winter, Savoy Brown, Jesse Winchester, Wilding/Bonus, Styx (45), Heart (45), Zwol (45) HOTS: Lynyrd Skynyrd, Snail, Who, Fandango, Tarney/Spencer, Bruce Springsteen, Rolling Stones, Joe Walsh, Cars, Boston, Alessi, Johnny Winter, Ambrosla, Greg Kihn, Bob Seger, Robin Trower, Hail & Oates, Pablo Cruise, David Gilmour, Nick Lowe

## LOS ANGELES -- MICHAEL SPEEHY

ADDS: Klaatu HOTS: Hall & Oates, Who, Chris Rea, Laura Allan, Fogelberg/Weisberg, Joe Cocker, Player, Stephen Bishop, Leo Sayer, Kenny Loggins, Alan Parsons, Little River Band, Dan Hill, "War Of The Worlds"

KWST-FM — LOS ANGELES — BOB GOWA ADDS: Styx (45), Beach Boys (45), Heart (45) HOTS: Boston, Rolling Stones, Foreigner, Cars, Who, Kenny Loggins, Bob Seger, Joe Walsh, Pablo Cruise, "Sgt. Pepper", Bob Dylan, Tom Petty, Alan, Parsons, Robin Trower

WZMF-FM — MILWAUKEE — JOE SANTORO/JOE BENSON ADDS: Kingfish, David Coverdale, Norton Buffalo, Joachim Kuhn, Lynyrd Skynyrd, Beatles (Sgt. Pepper) HOTS: Boston, Who, Fogelberg/Weisberg, Robin Trower, Jean-Luc Ponty, Starcastle, Greg Kihn, Kenny Loggins, City Boy, Foreigner, Rolling Stones

WRNO-FM — NEW ORLEANS — SAM ROBERTS ADDS: Steve Gibbons, Player, Lynyrd Skynyrd, Joe Cocker, Who, Moon Martin HOTS: Boston, Rolling Stones, Bob Seger, Gerry Rafferty, Dave Mason, Joe Walsh, Little River Band, Climax Blues Band, Moody Blues, Foreigner, Todd Rundgren

WNOR-FM --- NORFOLK --- RON REGER ADDS: Lynyrd Skynyrd, Cars, Ambrosia, City Boy, Linda Ronstadt (45), Gino Vannelii (45) HOTS: Kenny Loggins, Pablo Cruise, Little River Band, Bob Seger, Foreigner, Boston, Rolling Stones, "Sgt. Pepper", Van Halen, Who, Fogelberg/Weisberg

WIOQ-FM — PHILADELPHIA — HELEN LEICHT ADDS: Fuller/Kaz, David Coverdale, Heart (45), Zwol (45), Styx (45), Lindisfarne (45) HOTS: Who, Bruce Springsteen, Boston, Rolling Stones, Ambrosia, Foreigner, Joe Cocker, City Boy, Talking Heads, Hall & Oates, Kinks, Todd Rundgren, Tom Petty, Player, Aerial, Moon Martin, Russ Ballard, Leo Sayer, Tarney/Spencer, Jean-Luc Ponty

WYSP-FM — PHILADELPHIA — STEPHEN JOHNSON ADDS: Talking Heads, Styx (45) HOTS: Pablo Cruise, Rolling Stones, Alan Parsons, Joe Walsh, Bob Seger, Who, Boston, Foreigner

WYDD-FM — PITTSBURG — STEVE DOWNES/JACK ROBINSON ADDS: Stephen Bishop, 1994, Dan Hill, Lynyrd Skynyrd, Lindisfarne (45) HOTS: Who, Boston, Rolling Stones, Bob Seger, Bruce Springsteen, Foreigner, Kenny Loggins, Fogelberg/Weisberg, Robin Trower, Hall & Oates, Cars, Pablo Cruise, Little River Band, Linda Ronstadt (45), Gerry Rafferty

KINK-FM — PORTLAND — LESLIE SARNOFF ADDS: Chuck Mangione, Pat Metheny, Ozark Mtn. Daredevils, Lynyrd Skynyrd, Gino Vannelli (45) HOTS: Bob Dylan, Alan Parsons, Dan Hill, Stephen Bishop, Kenny Loggins, Little River Band, Janis Ian, Moody Blues, "War Of The Worlds", Fogelberg/Weisberg, Jesse Winchester, Chuck Mangione, Crusaders, Jean-Luc Ponty, Jeff Lorber Fusion

WYFE-FM — ROCKFORD — ARMAND CHIANTI/BRAD HOFFMAN ADDS: Joe Cocker, Kingfish, Lynyrd Skynyrd, Styx (45), Van Morrison (45), Heart (45), Zwol (45) HOTS: Pablo Cruise, Foreigner, Rolling Stones, Who, Cheap Trick, Bob Seger, Alan Parsons, Joe Walsh, Eddie Money, Jean-Luc Ponty, Kenny Loggins, Bob Dylan, Robin Trower, Fogelberg/Weisberg, Ambrosia Joe Ambrosia

KSHE-FM — ST. LOUIS — TED HABECK ADDS: Stephen Bishop, Kingfish, Fogelberg/Weisberg, Heart (45), Zwol (45) HOTS: Robin Trower, Boston, Who, Rolling Stones, Foreigner, Trooper, Bob Seger, David Gilmour, Johnny Winter, Michael Stanley, Chilliwack, UFO, Trickster, Tom Petty, Sammy Hagar

KMEL-FM — SAN FRANCISCO — MARK COOPER ADDS: Heart (45), Styx (45), Beach Boys (45) HOTS: Rolling Stones, Boston, Who, Genya Ravan, Foreigner, Cars, Greg Kihn, Joe Walsh, Kenny Loggins, Pablo Cruise, Robin Trower, Moody Blues, "Sgt. Pepper"

KSAN-FM — SAN FRANCISCO — KATE INGRAM ADDS: Lynyrd Skynyrd, Nick Gilder, Zwol (45) HOTS: Biondie, Boston, Cars, Cheap Trick, Dyan Diamond, Hall & Oates, Greg Kihn, Van Morrison (45), Motors, Tom Petty, Genya Ravan, Rolling Stones, Bob Seger, Bruce Springsteen, Talking Heads, Who

KOME-FM — SAN JOSE — DANA JANG ADDS: Lynyrd Skynyrd, Player, Boyzz, Norton Buffalo, Molly Hatchet HOTS: Boston, Cars, Rick Derringer, Foreigner, Sammy Hagar, Kenny Loggins, Moody Blues, Pablo Cruise, Alan Parsons, Rolling Stones, Bob Seger, Bruce Springsteen, Joe Walsh, Who

KZAM-FM — SEATTLE — JON KERTZER ADDS: Norton Buffalo, Maddy Prior (imp), Barry Miles, Tom Grant, Caldera, Eddie Henderson, Wilding/Bonus, Jorge Santana HOTS: Gary Burr, Fogelberg/Weisberg, Ian Matthews (imp), Gerry Rafferty, Bruce Springsteen, Emmylou Harris, Laura Nyro, John Prine, Rolling Stones, Jesse Winchester, Who, Rodney Crowell, Stephen Bishop, Pat Metheny, Willie Nelson

KREM-FM — SPOKANE — LARRY SNIDER ADDS: Dan Hill, Kingfish, Janis Ian, Savoy Brown, Willie Alexander, 1994, Styx (45), Heart (45), Van Morrison (45), Stephen Stills (45) HOTS: Boston, Who, Bob Seger, Rolling Stones, Ambrosia, Kenny Loggins, Pablo Cruise, Moody Blues, Kinks, Foreigner, Bruce Springsteen, Little River Band

WQXM-FM — TAMPA — NEAL MIRSKY ADDS: Hall & Oates, Van Morrison (45), Heart (45) HOTS: Boston, Who, Rolling Stones, Foreigner, Lynyrd Skynyrd

# WOUR-FM — UTICA — TOM STARR ADDS: Janis Ian, Fogelberg/Weisberg, Dyan Diamond, Blondie, Wilding/Bonus, Caldera, Willie

Alexander

HOTS: Rolling Stones, Bruce Springsteen, Foreigner, Prism, Who, Stonebolt, Chillicack, UFO, Boston, Champion, City Boy, Aerial, Rodney Crowell, Lindisfarne (45), AC/DC, Linda Ronstadt (45), Beach Boys (45), Rupert Holme (45), Styx (45), Heart (45)

WHFS-FM — WASHINGTON — DAVE EINSTEIN ADDS: Blondie, Jeff Lorber Fusion, Willie Alexander, Shirts, Tommy Hoehn, Fuller/Kaz, Caldera HOTS: Bruce Springsteen, Rolling Stones, Who, Bob Dylan, Joe Cocker, Van Morrison (45), Pat Metheny, Robin Trower, Greg Kihn, Rodney Crowell, Lynyrd Skynyrd, Michael Nesmith, Johnny Winter, Kingfish, David Coverdale, Lee Oskar, Norton Buffalo, Fagen/Becker, Staples, Leon Redbone

WAAF-FM — WORCESTER — LEE ARNOLD/JOHN DUNCAN ADES: Moon Martin, Chris Rea, Heart (45) HOTS: Boston, "Sgt. Pepper", Rolling Stones, Cars, Who, Foreigner, Talking Heads, Fogelberg/Weisberg, Pablo Cruise, Beatles (Sgt. Pepper), Bob Seger, Kenny Loggins, David Gilmour, Jean-Luc Ponty, Cheap Trick, Gato Barbieri

# REGIONAL PROGRAMMING GUIDE

WTRY – ALBANY/TROY – CHRIS BAILER, MD 3-1 – Foreigner. JUMPS: 26 To 18 – Kenny Loggins, 23 To 15 – J.P. Young, 20 To 12 – Nick Gilder, 17 To 14 – Boston, 14 To 11 – E,W&F, 7 To 4 – Andy Gibb, 5 To 3 – Chris Rea, Ex To 30 – Simon/Taylor, Ex To 29 – Cars, Ex To 27 – Teddy Pendergrass, Ex To 25 – Bob Seger. ADDS: Barbra Streisand, Aerosmith Billy, Joel Fory Aerosmith, Billy Joel, Foxy,

WRKO — BOSTON — RICH WOODWARD, MD 1-1 — Commodores. JUMPS: 30 To 26 — Kenny Loggins, 29 To 25 — Rick James, 27 to 23 — Rolling Stones, 26 To 22 — Cars, 25 To 21 — Linda Ronstadt, 23 To 20 — Teddy Pendergrass, 22 To 19 — Boston, 21 To 14 — Little River Band, 19 To 16 — Gerry Rafferty, 18 To 13 — Aerosmith, 15 To 11 — Nick Gilder, 12 To 5 — Exile, 10 To 6 — Travolta/John, 7 to 3 — Meat Loaf, Ex To 30 — Foreigner, Ex To 29 — Ross/Jackson, Ex To 28 — Bob Seger, Ex To 27 — Billy Joel. ADDS: Donna Summer, Capt. & Tennille, Who Leo Saver Barry Manilow Who, Leo Sayer, Barry Manilow.

WVBF — BOSTON — CHARLIE FERNANDEZ, MD 3-1 — Commodores. JUMPS: 31 To 25 — Rolling Stones, 30 To 24 — Teddy Pendergrass, 27 To 22 — Simon/Taylor, 24 To 18 — Bob Seger, 22 To 17 — Gerry Rafferty, 18 To 15 — Olivia Newton-John, 17 To 10 — Exile, 13 To 8 — Travolta/John, 11 To 9 — Jackson Browne, 5 To 2 — Nick Gilder, Ex To 32 — Ross/Jackson, Ex To 31 — Van Morrison, Ex To 30 — Wings. ADDS: Anne Murray, Bruce Springsteen,

WICC — BRIDGEPORT — GREG LOEHR, MD 1-1 — Commodores. JUMPS: 28 To 18 — Nick Gilder, 27 To 14 — Anne Murray, 25 To 16 — Kenny Loggins, 20 to 8 — Exile, 19 To 13 — E,W&F, 18 To 9 — Little River wband, 17 To 12 — Chris Rea, 16 To 10 — Meat Loaf, 12 To 5 — Taste Of Honey, 11 To 3 — Travolta/John, 8 To 4 — Andy Gibb, Ex To 30 — J.P. Young, Ex To 29 — Bob Seger, Ex To 28 — Cars, Ex To 27 — Hall & Oates, Ex To 26 — Gerry Rafferty, Ex To 24 — Beach Boys, Ex To 22 — Linda Ronstadt, Ex To 17 — Boston. ADDS: Rick James, Wings, David Gates, Capt. & Tennille, Barry Manilow, Meco.

WKBW — BUFFALO — JON SUMMERS, MD 1-1 — Travolta/John. JUMPS: 29 To 25 — Linda Ronstadt, 26 to 20 — Bob Seger, 25 to 18 — E,W&F, 21 To 17 — Robin Gibb, 18 To 14 — Boston, 17 to 12 — Kenny Loggins, 15 To 11 — Aerosmith, 14 To 10 — Exile, 12 To 9 — Little River Band, 8 To 5 — Nick Gilder, Ex To 30 — Who, Ex To 29 — Gerry Rafferty, Ex To 27 — Bruce Springsteen. ADDS: Ambrosia, Barry Manilow, Dr. Hook, Billy Joel, Simon/Taylor, Wings, Alan Parsons.

WDRC — HARTFORD — JIM ENGLISH, MD 1-1 — Commodores, JUMPS: 28 To 25 — Teddy Pendergrass, 25 To 20 — Nick Gilder, 20 To 15 — Exile, 17 to 13 — E,W&F, 16 to 9 — Little River Band, 15 To 11 — Travolta/John, 12 To 8 — Chris Rea, 11 To 4 — Anne Murray, Ex To 30 — Who, Ex To 29 — Robin Gibb. ADDS: David Gates, Simon/Taylor, Capt. & Tennille.

WBLI — LONG ISLAND — BILL TERRY, MD 1-1 — Commodores. JUMPS: 30 To 26 — Gerry Rafferty, 29 To 25 — Bob Seger, 23 To 20 — Kenny Loggins, 22 To 19 — Boston, 21 To 18 — Nick Gilder, 17 To 13 — Little River Band, 16 To 12 — E,W&F, 9 To 7 — Travolta/John, Ex To 30 — Rick James, Ex To 29 — Anne Murray. ADDS: Michael Johnson, Alicia Bridges, Rolling Stones.

WAVZ — NEW HAVEN — CURT HANSEN, MD 3-1 — Little River Band, JUMPS: 35 To 30 — Heatwave, 27 To 23 — Rose Royce, 26 To 21 — Gerry Rafferty, 24 To 17 — Anne Murray, 22 To 19 — Kenny Loggins, 20 To 13 — L.T.D., 19 To 14 — Barry Manilow, 17 To 12 — Who, 15 To 4 — Funkadelic, 7 To 3 — Boston, ADDS: 39 — Bob Seger, 38 — D. Ray, 37 — McCrarys, 35 — Hall & Oates, 34 — J.P. Young.

99X --- NEW YORK --- BOBBY RICH, PD 1-1 --- Commodores. JUMPS: 33 To 30 --- E,W&F, 32 To 29 --- Gerry Rafferty, 29 To 20 --- Hall & Oates, 27 To 22 --- Little River Band, 25 To 21 --- Boston, 23 To 20 --- Rita Coolidge, 20 To 15 --- Nick Gilder, 16 To 10 --- Exile, 10 To 6 --- D. Ray, 4 To 2 --- Meat Loaf. ADDS: 31 --- Anne Murray.

WFIL — PHILADELPHIA — GERRY DEFRANCESCO, MD 1-1 — Frankie Valli. JUMPS: 24 To 21 — Linda Ronstadt, 23 To 16 — Travolta/John, 21 To 18 — Barry Manilow, 20 To 15 — J.P. Young, 12 To 6 — Exile, Ex To 24 — Little River Band, Ex To 23 — Clout, Ex To 22 — Capt. & Tennille. ADDS: Robin Gibb, Eric Carmen, Simon/Taylor, Kenny Loggins.

WBEC — PITTSFIELD — DICK TAYLOR, PD & MD 2-1 — Foreigner, JUMPS: 29 To 23 — Gerry Rafferty, 27 To 22 — Paul Davis, 22 To 16 — Chris Rea, 21 To 14 — Kenny Loggins, 18 To 15 — Little River Band, 17 To 12 — Michael Johnson, 10 To 7 — Cheryl Ladd, 8 to 6 — Commodores, 5 To 3 — Joe Walsh, Ex To 30 — Robert Palmer, Ex To 25 — Aerosmith, Ex To 24 — Simon/Taylor, ADDS: Tuxedo Junction, Dr. Hook, McCrarys, Klattu, Jackie De Shannon.

WPRO – PROVIDENCE – DAVID PAUL MCNAMEE, MD 2-1 – Taste Of Honey. JUMPS: 30 To 25 – Alicia Bridges, 15 To 12 – Anne Murray, 13 To 10 – Little River Band, 12 To 9 – E,W&F, 11 To 8 – Travolta/John, 6 To 3 – Exile, 5 To 2 – E.C. King, Ex To 30 – Barbra Streisand, Ex To 29 – Player, Ex To 26 – Teddy Pendergrass. ADDS: Donna Summer, Barry Manilow, Rupert Holmes.

WBBF — ROCHESTER — TOM NAST, MD 1-1 — Commodores. JUMPS: 24 To 20 — Kenny Loggins, 20 To 17 — Bob Seger, 11 To 8 — E.C. King, 10 To 7 — Taste Of Honey, Ex To 28 — Wings. ADDS: Robin Gibb, Dolly Parton, Gerry Rafferty, Who.

# southeast

WANS -- ANDERSON -- BIL McCOWN, PD 1-1 -- Extle. JUMPS: 34 To 31 -- David Gates, 32 To 24 -- Who, 30 To 22 -- Ambrosia, 28 To 21 -- Linda Ronstadt, 24 To 18 -- Gerry Rafferty, 23 To 17 -- Bob Seger, 19 To 13 -- Boston, 18 To 15 -- Paul Davis, 15 To 12 -- Cars, 14 To 9 -- Kenny Loggins, 10 To 8 -- Chris Rea, 9 To 6 -- Little River Band, 6 To 2 --Nick Gilder, 5 To 3 -- Anne Murray, Ex To 33 -- Player, Ex To 26 -- Prince, Ex To 25 -- Rolling Stones. ADDS: 30 -- Foxy, 29 -- J.P. Young, Steely Dan, Alicia Bridges, Donna Summer

ADDS: 30 — Foxy, 29 — J.P. Young, Steely Dan, Andra Druges, Bonne Connection, WRFC — ATHENS — GARY KIRK, MD 4-1 — Olivia Newton-John. JUMPS: 35 To 32 — Clout, 34 To 30 — Hall & Oates, 33 To 29 — Paul Davis, 31 To 28 — Gerry Rafferty, 30 To 26 — Boston, 28 To 25 — Le Roux, 27 To 24 — Meat Loaf, 26 To 22 — Bob Seger, 23 To 19 — Con Funk Shun, 21 To 17 — Nick Gilder, 19 To 16 — Kenny Loggins, 15 To 12 — Alicia Bridges, 14 To 8 — Rick James, 13 To 6 — Travolta/John, 12 To 10 — EW&F, 9 To 5 — Taste Of Honey, 7 To 4 — Exile, 6 To 2 — Teddy Pendergrass, Ex To 35 — Stonebolt, Ex To 34 — Anne Murray, Ex To 33 — Robin Gibb. ADDS: Ambrosia, Who, Meco, David Gates

WAGQ — ATHENS — BRADY McGRAW, MD — PICK: FOXY 1-1 — John/Travolta. JUMPS: 30 To 25 — Steely Dan, 27 To 24 — Who, 26 To 23 — O'Jays, 23 To 12 — Boston, 21 To 18 — Bob Seger, 19 To 16 — Anne Murray, 18 To 10 — Nick Gilder, 16 To 8 — Gerry Rafferty, 10 To 7 — Kenny Loggins, Ex To 30 — Paul Davis, Ex To 29 — Linda Ronstadt, Ex To 28 — Rolling Stones, Ex To 22 — Rick James. ADDS: Foxy, Aerosmith, Ambrosia, Barbra Streisand, Desc (Jecken Rolling Stones Ross/Jackson

WQXI — ATLANTA — J.J. JACKSON, MD 2-1 — Foreigner, JUMPS: 27 To 23 — Anne Murray, 25 To 20 — Gerry Rafferty, 24 To 19 — Alicia Bridges, 22 To 11 — Boston, 20 To 10 — Paul Davis, Ex To 30 — Ambrosia, Ex To 26 — Gino Vannelli, Ex To 22 — Foxy. ADDS: Foreigner, J.P. Young, Donna Summer, Rolling Stones

WBQ — AUGUSTA — BRUCE STEVENS, MD 1-1 — Frankie Valli, JUMPS: 30 To 27 — David Gates, 28 To 24 — Linda Ronstadt, 26 To 20 — Foxy, 22 To 18 — Boston, 20 To 13 — Anne Murray, 19 To 16 — Kenny Loggins, 12 To 9 — Little River Band, 10 To 8 — Rick James, 9 To 7 — Nick Gilder, 7 To 5 — Exile, Ex To 30 — Crystal Gavle Ex To 29 — Ambrosia Ex To 28 — Rupert Holmes. ADDS: Dan Hill, Aerosmith, Barry Manilow, Dr. Hook, Eric Carmen, Barbra Streisand, Meco, Paul Davis, J.P. Young, Alicia Bridges, Hall & Oates, Who

WCAO — BALTIMORE — SCOTT RICHARDS, MD 3-1 — Exile. JUMPS: 28 To 24 — J.P. Young, 27 To 22 — Kenny Loggins, 26 To 21 — Crystal Gayle, 25 To 19 — Nick Gilder, 23 To 20 — Dan Hill, 22 To 12 — Foxy, 20 To 15 — Bob Seger, 18 To 10 — Boston, 17 To 13 — Rick James, 16 To 11 — Village People, 13 To 7 — Little River Band, Ex To 30 — Steely Dan, Ex To 29 — Gerry Rafferty, Ex To 27 — Rolling Stones, Ex To 26 — Aerosmith, Ex To 25 — Linda Ronstadt, ADDS: Paul Davis, Ambrosia, Foreigner, Donna Summer, David Gates, Michael Johnson, Billy Joel WFBR — BALTIMORE — ANDY SZULINSKI, MD 1-1 — Exile, JUMPS: 29 To 26 — Meat Loaf, 28 To 25 — Michael Johnson, 27 To 23 — Billy Joel, 25 To 21

- Bob Seger, 21 To 17 - Linda Ronstadt, Ex To 30 - Capt. & Tennille, Ex To 29 - Dan Hill

WERC — BIRMINGHAM — WALT BROWN, MD 2-1 — Exile. JUMPS: 29 To 22 — Gerry Rafferty, 27 To 23 — Stonebolt, 24 To 17 — Linda Ronstadt, 26 To 21 — Kenny Loggins, 21 To 18 — David Gates, 10 To 4 — Little River Band, 9 To 6 — Anne Murray, Ex To 30 — Ambrosia, Ex To 28 — Beach Boys. ADDS: Rolling Stones, Barry Manilow

# WKXX-FM — BIRMINGHAM — JOHN SHOMBY, PD 1-1 — Exile. JUMPS: 27 To 24 — Steely Dan, 26 To 23 — Teddy Pendergrass, 24 To 21 — Linda Ronstadt, 23 To 20 — Barbra Streisand, 21 To 18 — Rolling Stones, 18 To 14 — Boston, Ex To 30 — ARS. ADDS: Hall & Oates, Gino Vannelli, Heart, Styx, Justin Hayward

WJDX — JACKSON — DALE KIMBER, MD 3-1 — Donna Summer. JUMPS: 29 To 26 — Rick James, 27 To 20 — Boston, 25 To 21 — Teddy Pendergrass, 21 To 16 — Foreigner, 20 To 12 — Nick Gilder, 13 To 10 — Little River Band, 10 To 8 — E.C. King, 8 To 5 — Taste Of Honey

V-97 — JACKSONVILLE — JEFF RYAN, MD 2-1 — Taste Of Honey, JUMPS: 39 To 35 — Barbra Streisand, 38 To 31 — Kenny Loggins, 37 To 34 — Crystal Gayle, 34 To 29 — Aerosmith, 33 To 30 — Linda Ronstadt, 32 To 28 — Bob Seger, 30 To 26 — Dan Hill, 27 To 21 — Nick Gilder, 26 To 22 — Robin Gibb, 23 To 20 — Boston, 21 To 15 — Foxy, 10 To 7 — Little River Band, 8 To 6 — Walter Egan. ADDS: Anne Murray, McCrarys, Seals & Crofts, Dirt Band

WRJZ -- KNOXVILLE -- MARK THOMPSON, MD
 1-1 -- Exile. JUMPS: 27 To 23 -- Teddy Pendergrass, 24 To 21 -- J.P. Young, 22 To 13 -- Boston, 17 To 12 -- Nick Gilder, 15 To 8 -- Anne Murray, 14 To 10 -- Rick James, 13 To 9 -- Barbra Streisand, 11 To 7 -- Little River Band, 10 To 6 -- Eddie Money, Ex To 27 -- Paul Davis, Ex To 26 -- Meco, Ex To 25 -- Meat Loaf, Ex To 22 -- Bob Seger. ADDS: Linda Ronstadt, Capt. & Tennille, Gerry Rafferty, Aerosmith

KAAY — LITTLE ROCK — DAVE HAMILTON, MD 1-1 — Frankle Valli. JUMPS: 19 To 12 — Kenny Loggins, 17 To 11 — Boston, 15 To 8 — Exile, 13 To 7 — Travolta/John, 9 To 6 — Little River Band, 5 To 3 — Chris Rea, Ex To 20 — Anne Murray, Ex To 17 — Bob Seger. ADDS: Linda Ronstadt, Gerry Rafferty, Styx, Alicia Bridges, Nick Gilder

Y100 -- MIAMI -- COLLEEN CASSIDY, MD 2-1 -- E.C. King, JUMPS: 30 To 27 -- Capt. & Tennille, 29 To 26 -- Boston, 28 To 25 -- Peter Brown, 27 To 23 -- Little River Band, 25 To 22 -- J.P. Young, 23 To 20 -- Ross/Jackson, 22 To 17 -- Chris Rea, 18 To 15 -- John/Travolta, 17 To 11 -- McCrarys, 16 To 10 -- Pablo Cruise, 13 To 8 -- Rick James, 11 To 7 -- Robin Gibb, 7 To 3 -- Exile, Ex To 29 -- Simon/Taylor. ADDS: 30 -- Donna Summer, 28 -- Don Ray

96X — MIAMI — BEAU RAINES, MD 1-1 — Taste Of Honey. JUMPS: 32 To 28 — Aerosmith, 29 To 26 — Hall & Oates, 25 To 20 — Ross/Jackson, 18 To 13 — Little River Band, 17 To 14 — Don Ray, 15 To 11 — Chris Rea, 12 To 10 — McCrarys, 11 To 8 — Olivia Newton-John, 26 To 21 — Walter Egan

WHHY — MONTGOMERY — LANNY WEST, PD & MD 2-1 — E.C. King. JUMPS: 29 To 26 — Dan Hill, 25 To 20 — Boston, 22 To 16 — Foxy, 21 To 17 — Aerosmith, 18 To 10 — Anne Murray, 17 To 14 — J.P. Young, 16 To 12 — Stonebolt, 14 To 8 — Rick James, 10 To 7 — Kenny Loggins, 6 To 4 — Little River Band, 5 To 3 — Barbra Streisand, 4 To 2 — Nick Gilder, Ex To 27 — Simon/Taylor. ADDS: Styx, Dr. Hook, Donna Summer

WLAC — NASHVILLE — EVA WOOD, MD 1-1 — Commodores. JUMPS: 40 To 36 — Robin Gibb, 37 To 25 — Linda Ronstadt, 34 To 24 — Gerry Rafferty, 33 To 26 — Bob Seger, 32 To 29 — Nick Gilder, 31 To 28 — Crystal Gayle, 24 To 17 — Boston, 22 To 14 — Kenny Loggins, 14 To 10 — Travolta/John, 12 To 2 — Exile, 10 To 8 — Alicia Bridges, Ex To 37 — Paul Davis, Ex To 35 — David Gates, Ex To 34 — Who, Ex To 27 — Dolly Parton. ADDS: Foxy, Aerosmith, Ambrosia, Styx, Steely Dan, Foreigner

KICKS-104-FM — NASHVILLE — MICHAEL ST. JOHN, PD & MD 1-1 — Olivia Newton-John. JUMPS: 30 To 26 — Teddy Pendergrass, 29 To 25 — David Gates, 28 To 24 — Robin Gibb, 27 To 23 — Bob Seger, 26 To 22 — Anne Murray, 23 To 17 — Boston, 20 To 16 — Kenny Loggins, 18 To 14 — Gerry Rafferty, 14 To 11 — EW&F, 12 To 10 — Little River Band, 10 To 7 — Travolta/John, 9 To 4 — Exile, 8 To 3 — Taste Of Honey, 4 To 2 — Foreigner. ADDS: Ambrosia, Wings, Foxy, Barry Manilow, Donna Summer, Hall & Oates

WSM-FM — NASHVILLE — JOHN YOUNG, MD 2-1 — Exile. JUMPS: 29 To 26 — Capt. & Tennille, 28 To 25 — Paul Davis, 26 To 21 — Ambrosia, 24 To 20 — David Gates, 22 To 18 — Michael Johnson, 19 To 16 — Todd Rundgren, 15 To 10 — Anne Murray, 13 To 8 — Kenny Loggins, Ex To 30 — Steely Dan, Ex To 27 — Simon/Taylor. ADDS: Beach Boys, Justin Hayward, Dr. Hook

BJ105 — ORLANDO — TERRY LONG, MD 1-1 — Commodores. JUMPS: 40 To 30 — Bob McGilpin, 38 To 32 — Aerosmith, 36 To 29 — Anne Murray, 32 To 28 — Michael Johnson, 27 To 19 — J.P. Young, 26 To 23 — Mick Jackson, 22 To 15 — EW&F, 21 To 14 — Little River Band, 20 To 17 — Rick James, 15 To 8 — Boston, 14 To 10 — C.B. Sager, 10 To 3 — Olivia Newton-John, Ex To 40 — Bob Seger, Ex To 37 — Foxy. ADDS: 39 — Paul Davis, 38 — Gerry Rafferty, Dr. Hook, Bruce Springsteen, Rupert Holmes, Alicia Bridges, Charlie, Seals & Crofts

WKIX — RALEIGH — RON McKAY, MD 1-1 — Rolling Stones. JUMPS: 35 To 26 — Simon/Taylor, 34 To 28 — Linda Ronstadt, 33 To 22 — Gerry Rafferty, 31 To 23 — Robin Gibb, 30 To 16 — Le Roux, 28 To 20 — Aerosmith, 25 To 11 — Boston, 22 To 13 — Billy Joel, 20 To 12 — Village People, 17 To 9 — Little River Band, 14 To 7 — Kenny Loggins, 8 To 4 — Anne Murray, 7 To 2 — Exile, Ex To 30 — Ambrosia. ADDS: Barry Manilow, Player, Donna Summer

Q-94 — RICHMOND — KAREN FREDRICH, MD 1-1 — John/Travolta. JUMPS: 21 To 14 — Village People, 15 To 10 — Kenny Loggins, 10 To 7 — Nick Gilder, Ex To 27 — Player, Ex To 26 — Steely Dan, Ex To 25 — Who. ADDS: Barry Manilow, Rolling Stones

Stones WLEE — RICHMOND — BRUCE KELLY, MD 5-1 — EW&F, JUMPS: 30 To 21 — Gerry Rafferty, 27 To 20 — Kenny Loggins, 25 To 19 — Who, 20 To 17 — LeRoux, 18 To 15 — Robin Gibb, 16 To 12 — Chris Rea, 14 To 11 — Little River Band, 13 To 8 — Nick Gilder, 9 To 7 — Anne Murray, 8 To 5 — Aerosmith, 7 To 3 — Rick James, 6 To 2 — Exile. ADDS: 29 — Linda Ronstadt, 26 — Ambrosia, 24 — Village People

WSGA — SAVANNAH — JERRY ROGERS, PD 3-1 — Foxy. JUMPS: 30 To 25 — Meco, 29 To 24 — Alicia Bridges, 28 To 23 — J.P. Young, 26 To 20 — Bob Seger, 25 To 19 — Anne Murray, 24 To 18 — Gerry Rafferty, 21 To 17 — Kenny Loggins, 19 To 15 — Boston, 16 To 13 — Little River Band, 14 To 8 — Nick Gilder, 12 To 10 — Chris Rea, 11 To 9 — O'Jays, 7 To 5 — Rick James, 6 To 3 — Exile. ADDS: 30 — Donna Summer, 29 — Ambrosia, 28 — Steely Dan, 27 — Who, 26 — Linda Ronstadt

WPGC — WASHINGTON — JIM ELLIOTT, MD 1-1 — Taste Of Honey. JUMPS: 30 To 26 — Foreigner, 29 To 24 — Funkadelic, 28 To 23 — Linda Ronstadt, 26 To 22 — Robin Gibb, 25 To 21 — Bob Seger, 21 To 15 — Nick Gilder, 20 To 17 — Kenny Loggins, 15 To 12 — Little River Band, 10 To 4 — Foxy, 7 To 5 — Boston, Ex To 30 — Billy Joel, Ex To 29 — The Rolling Stones, Ex To 28 — Gerry Rafferty, Ex To 27 — Ambrosia. ADDS: Donna Summer, Who, LT D L.T.D

WAIR — WINSTON/SALEM — DAVE TAYLOR, MD 3-1 — Exile, JUMPS: 27 To 21 — Bob Seger, 26 To 22 — Teddy Pendergrass, 23 To 16 — Nick Gilder, 22 To 19 — Linda Ronstadt, 19 To 14 — Kenny Loggins, 18 To 15 — Little River Band, 17 To 10 — Olivia Newton-John, 14 To 8 — Anne Murray, 12 To 6 — Boston, Ex To 33 — Barry Manilow, Ex To 32 — Crystal Gayle, Ex To 31 — Wings, Ex To 30 — J.P. Young, ADDS: Who, Hall & Oates, Alicia Bridges, Dan Hill, Bollion Stones Rolling Stones

# southwest

KFYR — BISMARCK — DAN BRANNON, MD 1-1 — Commodores. JUMPS: 20 To 15 — Gerry Rafferty, 17 To 14 — Capt. & Tennille, 16 To 12 — Chris Rea, 15 To 10 — Robin Gibb, 13 To 8 — Anne Murray, Ex To 17 — Ambrosia, Ex To 16 — Boston. ADDS<sup>-</sup> Donna Summer

**Z97** — DALLAS — GARY MACK, MD 1-1 — Commodores, JUMPS: 28 To 23 — Billy Joel, 23 To 20 — Aerosmith, 19 To 14 — Rita Coolidge, 16 To 10 — Travolta/John, 15 To 11 — Walter Egan, 13 To 5 — Donna Summer, 10 To 2 — Joe Walsh, Ex To 24 — Travolta

KLIF --- DALLAS --- STEVE SCOTT, MD 2-1 --- Exile. JUMPS: 40 To 36 --- Hall & Oates, 38 To 30 --- Capt. & Tennille, 37 To 31 --- Dolly Parton, 34 To 29 --- Gerry Rafferty, 32 To 25 --- Alicia Bridges, 31 To 26 --- Michael Johnson, 28 To 22 ---Travolta/John, 27 To 24 --- Moody Blues

# KEGIONAL PROGRAMMING GUIDE

KINT — EL PASO — RISH WOOD, MD 1-1 — Frankie Valli, JUMPS: 30 To 24 — Nick Gilder, 23 To 15 — Rick James, 16 To 11 — Exile, 15 To 7 — Travolta/John, 12 To 9 — Boston, 8 To 6 — Walter Egan, 6 To 2 — Taste Of Honey, Ex To 25 — Gerry Rafferty. ADDS: Bob Seger, Capt. & Tennille

KILT — HOUSTON — BILL YOUNG, MD 1-1 — Taste Of Honey, JUMPS: 40 To 35 — David Gates, 38 To 28 — L.T.D., 28 To 23 — Boston, 26 To 19 — Gerry Rafferty, 24 To 18 — Little River Band, 20 To 17 — Bob Seger, 19 To 12 — Chris Rea, 13 To 9 — Kenny Loggins, 8 To 3 — Nick Gilder, 6 To 4 — Anne Murray, Ex To 40 — Clout, Ex To 39 — Tom Petty, Ex To 31 — Barbra Streisand, ADDS: 37 — Chervi Ladd, Donna Summer, Capt. & Tennille, Heart

Ex 1o 31 -- Barbra Streisand, ADDS: 37 -- Chervi Lado, Donna Summer, Cabt. & Tennille, Heart WHBQ -- MEMPHIS -- HARIETTE LAPIDES, MD 1-1 -- Commodores, JUMPS: 30 To 27 -- Kenny Loggins, 28 To 21 -- Nick Gilder, 27 To 20 -- Donna Summer, 22 To 18 -- Chris Rea, 17 To 11 -- Anne Murray, 16 To 12 -- Teddy Pendergrass, 13 To 10 --EW&F, 11 To 9 -- E.C. King, 10 To 5 -- Rolling Stones, 9 To 4 -- Exile, ADDS: 30 -- Who, Dr. Hook, Cars

WNOE — NEW ORLEANS — NICK BAZOO, MD 1-1 — Exile, JUMPS: 29 To 24 -- Alicia Bridges, 28 To 25 — Simon/Taylor, 27 To 22 — Anne Murray, 23 To 20 — McCrarys, 22 To 16 — Foxy, 18 To 15 — Meat Loaf, 17 To 14 — Rick James, 12 To 10 — Robin Gibb, 7 To 5 — Taste Of Honey, Ex To 27 — Donna Summer, ADDS: 30 — City Boy, Roiling Stones, Kenny Loggins

WTIX – NEW ORLEANS – TERRY YOUNG, MD 1-1 – Foreigner. JUMPS: 38 To 32 – Crystal Gayle, 37 To 31 – Stonebolt, 36 To 30 – Alicia Bridges, 34 To 29 – Barry Manilow, 30 To 24 – Gerry Rafferty, 29 To 25 – Kinks, 23 To 19 – Teddy Pendergrass, 21 To 13 – EW&F, 15 To 11 – Chris Rea, 12 To 9 – Boston, 10 To 4 – Taste Of Honey, Ex To 38 – Who, Ex To 37 – L.T.D., Ex To 36 – Styx. ADDS: Donna Summer, Simon/Taylor, Paul Davis, Raydio, Commodores, Bros. Johnson, Jefferson Starship, Stephen Bishop

WKY — OKLAHOMA CITY — SANDY JONES, MD 1-1 — Commodores. JUMPS: 15 To 10 — Little River Band, 11 To 8 — Travolta/John, 5 To 3 — Exile. ADDS: Marshall Tucker KSLQ — ST. LOUIS — R.J. REYNOLDS, MD 5-1 — Exile. JUMPS: 29 To 26 — Aerosmith, 24 To 21 — Anne Murray, 21 To 17 — Boston, 15 To 11 — Nick Gilder, 13 To 10 — EW&F, 11 To 8 — REO Speedwagon, 10 To 7 — Eddie Money. ADDS: 33 — Steely Dan, 32 — Rolling Stores

Steely Dan, 32 — Holling Stones **KXOK** — ST. LOUIS — LEE DOUGLAS, MD 1-1 — Frankie Valli, JUMPS: 37 To 33 — Eddie Money, 35 To 22 — Who, 32 To 27 — Gerry Rafferty, 28 To 24 — Linda Ronstadt, 27 To 20 — Bob Seger, 26 To 23 — J.P. Young, 22 To 17 — Kenny Loggins, 21 To 15 — Anne Murray, 18 To 13 — Travolta/John, 17 To 11 — Little River Band, 16 To 9 — Boston, 9 To 7 — Andy Gibb, 7 To 5 — Olivia Newton-John **KEEL** — SHREVEPORT — RANDY DAVIS, MD 1-1 — Olivia Newton-John, JUMPS: 33 To 27 — Robin Gibb, 31 To 25 — Gerry Rafferty, 29 To 24 — Bob Seger, 27 To 19 — Nick Gilder, 25 To 15 — Boston, 23 To 17 — Kenny Loggins, 17 To 13 — EW&F, 16 To 12 — Little River Band, 14 To 11 — Chris Rea, 13 To 8 — E.C. King, 12 To 6 — Exile, 9 To 5 — Taste Of Honey, 8 To 3 — Travolta/John, ADDS: Who, Steely Dan, Earl Sober, Meco, Con Funk Shun, City Boy, Dan Hill, Wings **KAKC** — TULSA — DR, DON, MD

### - DR. DON, MD KAKC -- TULSA -

KAKC — TULSA — DR. DON, MD
7-1 — Travolta/John. JUMPS: 34 To 28 — David Gates, 30 To 26 — Kinks, 28 To 21 — Gerry Rafferty, 24 To 20 — Paul Davis, 23 To 19 — J.P. Young, 20 To 13 — Kenny Loggins, 19 To 16 — Bob Seger, 17 To 12 - Capt. & Tennille, 13 To 10 — Little River Band, 11 To 8 — Taste Of Honey, 10 To 6 — EW&F, Ex To 39 — Stonebolt, Ex To 37 — Chanson, Ex To 36 — City Boy, Ex To 35 — Who, Ex To 34 — REO Speedwagon. ADDS: ARS, Heart, Clout, Stephen Bishop, Robin Gibb, Donna Summer, Dan Hill, Meco

# midwest

WCUE — AKRON — CRAIG JOHNS, MD 2-1 — Nick Gilder. JUMPS: 31 To 17 — Kenny Loggins, 25 To 10 — Anne Murray, 24 To 20 — Davi Gates, 26 To 16 — Little River Band, 18 To 15 — Cars, 10 To 8 — Eddie Money, 7 To 2 — Exile, Ex To 4 — Bruce Springsteen, Ex To 39 — Steely Dan, Ex To 38 — Stonebolt, Ex To 37 — Foxy, Ex To 36 – Ambrosia. ADDS: Nick Gilder, Clout, Funkadelic, Hall & Oates, Billy Joel, Holling Stones. - David

WBGN — BOWLING GREEN — GARY MOORE, MD 1-1 — Exile, JUMPS: 30 To 22 — Téddy Pendergrass, 29 To 20 — Nick Gilder, 27 To 23 — J.P. Young, 25 To 21 — Who, 22 To 19 — Cars, 21 To 16 — Boston, 20 To 17 — Kinks, 19 To 14 — Chris Rea, 18 To 15 — Cheryl Ladd, 17 To 13 — E,W&F, 16 To 9 — Little River Band, 14 To 10 — Captain & Tennille, 11 To 6 — Olivia Newton-John, Ex To 30 — David Gates, Ex To 29 — Kenny Loggins, Ex To 27 — Anne Murray, Ex To 25 — Bob Seger, Ex To 24 — Rick James, ADDS: Clout, Simon/Taylor, Rolling Stones, Steely Dan, Heart Robin Trower, AC/DC.

Heart Hobin Trower, AC/DC. WINW — CANTON — LINDA LONDON, MD 1-1 — Commodores. JUMPS: 34 To 31 — Capt. & Tennille, 33 To 28 — Kenny Loggins, 32 To 21 — Meat Loaf, 28 To 25 — Cheryl Ladd, 24 To 19 — Boston, 23 To 20 — Robin Gibb, 21 To 16 — Michael Stanley, 17 To 12 — Chris Rea, 15 To 9 — Nick Gilder, 12 To 8 — Rick James, 10 To 7 — Travolta/John, 6 To 4 — Exile, Ex To 35 — David Gates, Ex To 34 — Rupert Holmes, Ex To 33 — Who, Ex To 26 — Foxy, ADDS Ross/Jackson, Rolling Stones, Barry Manilow, Donna Summer.

WLS — CHICAGO — ALAN BURNS, MD 1-1 — Commodores. JUMPS: 14 To 11 — Andy Gibb, 12 To 9 — Joe Walsh.

WMET — CHICAGO — CRAIG ROBERTS, MD
WMET — CHICAGO — CRAIG ROBERTS, MD
Z-1 — Taste of Honey, JUMPS: 31 To 26 — Nick Gilder, 29 To 20 — Kenny Loggins, 24 To 21 — J.P.
Young, 19 To 12 — Walter Egan, 17 To 13 — E,W&F, 12 To 4 — Exile, 10 To 8 — Andy Gibb, 9 To 3 —
Village People, Ex To 31 — Who, ADDS: 37 — Billy Joel, 36 — Gerry Rafferty, 29 — Little River Band.
Q102 — CINCINNATI — MARK ELLIOT, MD
1-1 — Commodores, JUMPS: 31 To 27 — Aerosmith, 29 To 25 — Robin Gibb, 22 To 17 — Who, 18 To 13 — E.C. King, 15 To 11 — E,W&F, 9 To 4 — Exile, 8 To 5 — Kenny Loggins, Ex To 35 — Heart, Ex To 34 — Ambrosia, Ex To 33 — Steely Dan.

WGIL — CLEVELAND — JEFF GERBER, MD 2-1 — Taste of Honey. JUMPS: 28 To 18 — Exile, 24 To 19 — Meat Loaf, 23 To 20 — Chris Rea, 20 To 17 — Who, 18 To 15 — John/Travolta, Ex To 29 — Ambrosia, Ex To 24 — Boston. ADDS: Funkadelic, Gerry Rafferty, Steely Dan, Hall & Oates, Eric Carmen.

WZZP — CLEVELAND — TOM JEFFRIES, MD 1-1 — Taste of Honey, JUMPS: 30 To 25 — Gerry Rafferty, 29 To 24 — Steely Dan, 27 To 21 — Boston, 26 To 23 — Simon/Taylor, 23 To 20 — Who, 21 To 16 — Kenny Loggins, 20 To 15 — Cars, 17 To 12 — Aerosmith, 15 To 11 — Anne Murray, 13 To 10 — Little River Band, 12 To 9 — Bob Seger, 10 To 8 — Rick James, 9 To 6 — Andy Gibb, 6 To 4 — Travolta/John, Ex To 35 — Ros/Jackson, Ex To 33 — David Gates, Ex To 27 — Bruce Springsteen. ADDS: 29 — Rolling Stones, Seals & Crofts, Donna Summer. Rupert Holmes, Stephen Bishop, Billy Joel, Meco.

WCOL — COLUMBUS — HARRY VALENTINE, MD 1-1 — Foreigner. JUMPS: 30 To 27 — Teddy Pendergrass, 29 To 21 — Foxy, 27 To 20 — Anne Murray, 24 To 12 — Exile, 21 To 13 — Walter Egan, 12 To 8 — Pablo Cruise, 9 To 5 — Village People, 8 To 4 — Nick Gilder. ADDS: 30 — David Gates, 29 — Billy Joel, 18 — Crystal Gayle.

WING — DAYTON — KEN WARREN, MD 1-1 — Little River Band. JUMPS: 28 To 22 — Taste of Honey, 27 To 20 — Billy Joel, 24 To 15 — Gerry Rafferty, 13 To 7 — Kenny Loggins, 12 To 8 — Bob Seger, 11 To 5 — Boston, Ex To 30 — Rolling Stones, Ex To 29 — David Gates, Ex To 28 — Cars. ADDS: Hall & Oates, Ambrosia, Dan Hill.

CKLW — DETROIT — ROSALIE TROMBLEY, MD 1-1 — Taste of Honey. JUMPS: 30 To 18 — Linda Ronstadt, 25 To 20 — Kenny Loggins, 22 To 14 — Aerosmith, 20 To 16 — Con Funk Shun, 18 To 12 — Exile, 16 To 8 — Funkadelic, 13 To 9 — Nick Gilder, Ex To 29 — Gino Vannelli. ADDS: 30 — Little River Band, Gerry Rafferty, Hall & Oates, Michael Honderson

Henderson. WDRQ — DETROIT — CHARITA DORAM, MD 5-1 — Taste of Honey. JUMPS: 32 To 27 — Foreigner, 29 To 26 — Who, 27 To 24 — Steely Dan, 23 To 20 — Michael Henderson, 19 To 16 — Aerosmith, 11 To 8 — Bob Seger, 6 To 3 — Eddie Money. ADDS:

# KFMD — DUBUQUE -3-1 — Exile, JUMPS: 2

KFMD — DUBUQUE — STEVE SESTERHENN, MD 3-1 — Exile. JUMPS: 24 To 20 — Linda Ronstadt, 23 To 10 — Boston, 22 To 17 — Kenny Loggins, 20 To 9 — E,W&F, 16 To 8 — Gerry Rafferty, 10 To 6 — Little River Band, 8 To 2 — Nick Gilder, 6 To 4 — Olivia Newton-John, Ex To 24 — Rick James, Ex To 22 — Taste of Honey, Ex To 21 — Bob Seger. ADDS: 23 — Simon/Taylor, David Gates, Wings, Ambrosia, Donna Summer.

WDBQ — DUBUQUE — CHUCK BAILEY, MD 1-1 — Commodores. JUMPS: 30 To 26 — J.P. Young, 29 To 23 — Barbra Streisand, 28 To 13 — Nick Gilder, 22 To 16 — E.C. King, 15 To 7 — Exile, 12 To 8 — Travolta/John, 7 To 4 — Anne Murray, 4 To 2 — Foreigner, Ex To 28 — Boston, Ex To 29 — Gerry Rafferty, Ex To 30 — Robin Gibb. ADDS: Clout, Hall & Oates, Charlie, Kenny Loggins, E,W&F, Billy Joel, Aerosmith.

WEBC — DULUTH — STEVE OLIVER, MD 1-1 — Exile, JUMPS: 29 To 26 — Michael Johnson, 23 To 19 — E.C. King, 18 To 13 — Boston, 12 To 6 — Anne Murray, 10 To 7 — Kenny Loggins, Ex To 29 — Barbra Streisand, Ex To 20 — Taste of Honey. ADDS: 30 — J.P. Young, 23 — Nick Gilder, Dan Hill, Player, Who.

WEAQ — EAU CLAIRE — RICK ROBERTS, MD 1-1 — Commodores. JUMPS: 29 To 23 — Steely Dan, 23 To 18 — Gerry Rafferty, 15 To 11 — Kenny Loggins, 13 To 10 — Little River Band, 12 To 7 — Chris Rea. ADDS: Hall & Oates, Ambrosia.

296 — GRAND RAPIDS — JAY MICHAELS, MD 4-1 — Exile. JUMPS: 30 To 21 — Anne Murray, 24 To 20 — Gerry Rafferty, 18 To 14 — Boston, 16 To 13 — Nick Gilder, 13 To 10 — Little River Band, 12 To 8 — Simon/Taylor, 10 To 6 — E.C. King, 7 To 5 — Chris Rea, Ex To 30 — Linda Ronstadt, Ex To 28 — Ambrosia, Ex To 26 — Who. ADDS: Rick James, Billy Joel.

WNDE — INDIANAPOLIS — JEFF LUCIFER, MD 9-1 — Exile. JUMPS: 21 To 14 — Little River Band, 19 To 15 — Boston, 11 To 7 — Nick Gilder, Ex To 30 — Wings, Ex To 29 — City Boy, Ex To 28 — Kenny Loggins, Billy Joe, Dolly Parton.

WIFE — INDIANAPOLIS — JERRY STEELE, MD 5-1 — Nick Gilder, JUMPS: 30 To 22 — Bob Seger, 23 To 18 — Boston, 22 To 15 — Rick James, 19 To 12 — Jackson Browne, 15 To 11 — Walter Egan, 11 To 5 — Exile, Ex To 30 — Bruce Springsteen, Ex To 29 — Little River Band, Ex To 28 — E, W&F, Ex To 27 — Robin Gibb. ADDS: Donna Summer, Anne Murray, Bithe lost Stare Billy Joel, Styx.

**KBEQ** — **KANSAS** — **KIM WELCH, MD** 2-1 — Taste of Honey, JUMPS: 30 To 26 — Meco, 29 To 24 — J.P. Young, 28 To 23 — Cheap Trick, 27 To 22 — Hall & Oates, 25 Tt 21 — Meat Loaf, 24 To 16 — Nick Gilder, 22 To 14 — Who, 17 To 13 — Boston. 16 12 — Kenny Loggins, 15 To 6 — Linda Ronstadt, 11 To 8 — Little River Band, 9 To 5 — E,W&F, Ex To 27 — Bob Seger, ADDS: 30 — Barry Manilow, 29 — David Gates, 28 — Styx, 25 — Foxy.

### - LOUISVILLE -- BOB MOODY, MD WAKY -

WAKY — LOUISVILLE — BOB MOODY, MD 1-1 — Exile. JUMPS: 29 To 25 — Little River Band, 28 To 24 — Rick James, 26 To 18 — Nick Gilder, 25 To 21 — Kenny Loggins, 23 To 19 — Boston, 21 To 17 — Con Funk Shun, 20 To 16 — Eddie Money, 18 To 14 — E.C. King, 16 To 13 — E,W&F, 15 To 12 — Pabio Cruise, 13 To 10 — Chris Rea, 12 To 8 — Walter Egan, 8 To 4 — Taste of Honey. ADDS: 27 — Robin Gibb, 26 — Gerry Rafferty.

WISM — MADISON — JOHN LITTLE, MD 3-1 — Exile. JUMPS: 30 To 25 — Aerosmith, 29 To 26 — Billy Joel, 28 To 20 — Anne Murray, 26 To 23 — Bob Seger, 25 To 19 — Gerry Rafferty, 21 To 16 — Robin Gibb, 20 To 17 — Eddie Money, 17 To 14 — Boston, 16 To 13 — Kenny Loggins, 13 To 8 — Taste of Honey, 9 To 7 — Little River Band, 6 To 4 — Travolta/John, Ex To 30 — Cheap Trick, Ex To 29 — Rick James, Ex To 28 — Steely Dan, Ex To 27 — J.P. Young, ADDS: Hall & Oates, Van Morrison, Donna Summer, Joe Walsh, Barry Manilow.

WOKY — MILWAUKEE — JEFF RYDER, MD 1-1 — Commodores, JUMPS: 25 To 22 — Bob Seger, 20 To 14 — Nick Gilder, 18 To 12 — Village People, 7 To 5 — Taste of Honey, 6 To 4 — Frankie Valli.

### MILWAUKEE -- CHRIS CURTIS, MD wzuu -

 Li — Exile, JUMPS: 25 To 21 — Meat Loaf, 23 To 20 — Ambrosia, 22 To 19 — Little River Band, 20 To 17
 Taste of Honey, 21 To 16 — Aerosmith, 18 To 15 — Linda Ronstadt, 13 To 8 — Kenny Loggins, 9 To 7
 Boston, Ex To 24 — Cars, Ex To 23 — Billy Joel, Ex To 22 — Heart, ADDS: Anne Murray, Rolling Stones.

KDWB -- MINNEAPOLIS -- DAVE THOMPSON, PD 1-1 -- Commodores, JUMPS: 29 To 26 -- Hall & Oates, 23 To 13 -- Olivia Newton-John, 20 To 17 --Kenny Loggins, 17 To 11 -- Robin Gibb, 16 To 10 -- Anne Murray, 12 To 8 -- Nick Gilder, 11 To 5 --Boston, 5 To 2 -- Exile, ADDS: 28 -- Rolling Stones, 24 -- Michael Johnson.

KSTP — MINNEAPOLIS — DENNIS CARPENTER, PD 1-1 — Commodores. JUMPS: 24 To 20 — Gerry Rafferty, 22 To 19 — J.P. Young, 20 To 14 — Kenny Loggins, 17 To 13 — Steely Dan, 12 To 9 — Andy Gibb, 10 To 4 — Exile, Ex To 27 — Hall & Oates, Ex To 26 — Michael Johnson, Ex To 25 — Billy Joel. ADDS: Ambrosia, Linda Ronstadt, Gino Vannelii.

WOW — OMAHA — ROGER DAVIS, MD 1-1 — Commodores, JUMPS: 20 To 17 — Kenny Loggins, 17 To 7 — E.C. King, 15 To 8 — Chris Rea, 14 To 10 — Nick Gilder, 11 To 6 — Anne Murray, Ex To 20 — Bob Seger. ADDS: Steely Dan, Hall & Oates, Linda Ronstadt, J.P. Young.

WIRL — PEORIA — LEE MALCOM, MD 2-1 — Foreigner, JUMPS: 26 To 21 — Anne Murray, 20 To 16 — Nick Gilder, 17 To 12 — Exile, 13 To 5 — Boston, 7 To 3 — Chris Rea, Ex To 30 — Kenny Loggins, Ex To 27 — Travolta/John.

**130 — PITTSBURGH — PATTI SULLIVAN. MD** 1-1 — Anne Murray. JUMPS: 30 To 27 — Player, 29 To 26 — Hall & Oates, 26 To 23 — Dan Hill, 25 To 21 — David Gates, 22 To 19 — Bob Seger, 20 To 17 — Kenny Loggins, 19 To 15 — Who, 12 To 10 — Nick Gilder, 11 To 7 — Exile, 10 To 8 — Chris Rea, 8 To 6 — Olivia Newton-John. ADDS: 30 — Crystal Gayle, 29 — Ambrosia, Eric Carmen.

KKLS — RAPID CITY — MIKE KJAR, MD 1-1 — Commodores. JUMPS: 25 To 21 — Nick Gilder, 23 To 20 — E,W&F, 21 To 17 — Kenny Loggins, 19 To 16 — Boston, 16 To 13 — Gerry Rafferty, 10 To 8 — Eddie Money, 9 To 7 — Foreigner, Ex To 26 — Who. ADDS: Heart, Rolling Stones.

## WJON - ST. CLOUD - TOM KAY, MD

1-1 — Commodores, JUMPS: 23 To 19 — Steely Dan, 21 To 18 — E,W&F, 20 To 15 — Gerry Rafferty, 18 To 14 — Kenny Loggins, 16 Tt 13 — Chris Rea, 15 To 11 — Andy Gibb, 11 To 7 — Little River Band, 9 To 6 — Crystal Gayie, Ex To 22 — J.P. Young, Ex To 21 — Simon/Taylor. ADDS: Ambrosia, Paul Davis, Clout.

WSPT — STEVENS POINT — PAT MARTIN, MD 4-1 — Nick Gilder. JUMPS: 28 To 24 — David Gates, 27 To 22 — Foreigner, 25 To 20 — Gerry Rafferty, 22 To 19 — Who, 23 To 18 — Linda Ronstadt, 20 To 17 — Capt. & Tennille, 18 To 14 — Bob Seger, 16 To 12 — E.C. King, 11 To 5 — Boston, 9 To 6 — Kenny Loggins, Ex To 29 — Styx, Ex To 28 — Ambrosia, Ex To 26 — Cheap Trick, Ex To 25 — Anne Murray. ADDS: Meco, Rupert Holmes, Ginc Vannelli, Fogelberg/Weisberg.

WSTV — STEUBENVILLE — PAT O'BRIEN, MD 3-1 — Exile, JUMPS: 45 To 30 — Foxy, 40 To 28 — Kenny Loggins, 34 To 27 — Linda Ronstadt, 30 To 25 — Dan Hill, 27 To 21 — Boston, 22 To 16 — Norma Jean, 18 To 9 — Jackson Browne, 17 To 10 — E,W&F, 10 To 4 — Nick Gilder. ADDS: 50 — Margo Smith, 49 — Barry Manilow, 48 — Donna Summer, 47 — Jefferson Starship, 46 — Heatwave, 45 — Meco.

WKWK — WHEELING — JIM ROBERTS, MD 1-1 — Olivia Newton-John. JUMPS: 40 To 36 — Who, 39 To 34 — Aerosmith, 38 To 33 — Capt. & Tennille, 36 To 32 — Linda Ronstadt, 35 To 30 — Gerry Rafferty, 34 To 31 — Cheryl Ladd, 33 To 28 — Rick James, 32 To 29 — Teddy Pendergrass, 31 To 25 — Boston, 30 To 27 — David Gates, 29 To 26 — Kinks, 27 To 20 — Kenny Loggins, 26 To 23 — Robin Gibb, 22 To 16 — Anne Murray, 17 To 14 — Little River Band, 14 To 10 — E,W&F, 9 To 7 — E.C. King, 8 To 6 — Travolta/John, 7 To 5 — Chris Rea, 6 To 4 — Taste of Honey, Ex To 40 — Player, Ex To 39 — Ambrosia, Ex To 38 — Hall& Oates, Ex To 37 — Billy Joel. ADDS: Steely Dan, Rolling Stones, Donna Summer, Barry Manilow.

# west

KRKE — ALBUQUERQUE — CHRIS CAREY, PD 2-1 — Exile. JUMPS: 22 To 19 — Linda Ronstadt, 19 To 15 — Anne Murray, 17 To 10 — Kenny Loggins, 12 To 9 — Nick Gilder, 10 To 6 — Little River Band, 6 To 3 — Chris Rea, Ex To 18 — Boston. ADDS: Exile, Ambrosia, David Gates, Steely Dan

KERN --- BAKERSFIELD -- PETE SHANNON, MD 4-1 --- Barry Manilow. JUMPS: 30 To 25 --- Travolta/John, 28 To 24 --- Taste Of Honey, 26 To 23 --- Exile, 25 To 22 --- Linda Ronstadt, 24 To 20 --- E.C. King, 22 To 19 --- Bob Seger, 21 To 18 --- Steely Dan, 19 To

# **REGIONAL ACTION**

- EAST Most Added 1. READY TO TAKE A CHANCE AGAIN Barry Manilow Arista 2. DEVOTED TO YOU Carly SImon/James Taylor Elektra 3. YOU NEVER DONE IT LIKE THAT Captain & Tennille A&M 4. OHI DARLING Bobin Gibb DOC DEVOTED TO YOU — Carly Simon/James Taylor — Elektra
   YOU NEVER DONE IT LIKE THAT — Captain & Tennille — A&M
   OHI DARLING — Robin Glbb — RSO
   Most Active 1. REMINISCING — Little River Band — Harvest
   WHENEVER I CALL YOU "FRIEND" — Kenny Loggins — Columbia
   HOT CHILD IN THE CITY — Nick Gilder — Chrysalis
   RIGHT DOWN THE LINE — Gerry Rafferty — United Artists 2. 3. SOUTHEAST Most Added 1. MacARTHUR PARK -- Donna Summer -- Casabianca 2. HOW MUCH I FEEL -- Ambrosla -- Warner Bros. 3. WHO ARE YOU -- The Who -- MCA 4. READY TO TAKE A CHANCE AGAIN -- Barry Manilow -- Arista Most Active 1. DON'T LOOK BACK -- Boston -- Epic 2. WHENEVER I CALL YOU "FRIEND" -- Kenny Loggins -- Columbia 3. REMINISCING -- Little River Band -- Harvest 4. HOT CHILD IN THE CITY -- Nick Gilder -- Chrysalis 4. 5. SOUTHWEST Most Added 1. MacARTHUR PARK — Donna Summer — Casablanca 2. STRAIGHT ON — Heart — Portrait 3. BEAST OF BURDEN — Rolling Stones — Rolling Stones 4. JOSIE — Steely Dan — ABC Most Active 1. YOU NEEDED ME — Anne Murray — Capitol 2. REMINISCING — Little River Band — Harvest 3. WHENEVER I CALL YOU "FRIEND" — Kenny Loggins — Columbia 4. DON'T LOOK BACK — Boston — Epic 6. 7. 8.
- MIDWEST Most Added 1. BEAST OF BURDEN Rolling Stones Rolling Stones 2. SHE'S ALWAYS A WOMAN TO ME Billy Joel Columbia 3. IT'S A LAUGH Daryl Hall & John Oates RCA 4. MacARTHUR PARK Donna Summer Casablanca Most Active 1. WHENEVER I CALL YOU "FRIEND" Kenny Loggins Columbia 2. HOT CHILD IN THE CITY Nick Gilder Chrysalis 3. DON'T LOOK BACK Boston Epic 4. KISS YOU ALL OVER Exile Warner/Curb

WEGT

Most Added 1. HOW MUCH I FEEL. — Ambrosia — Warner Bros.       12.         2. WHO ARE YOU — The Who — MCA       3. IT'S A LAUGH — Daryi Hall & John Oates — RCA         4. BLUE COLLAR MAN (LONG NIGHTS) — Styx — A&M       13.         Most Active 1. WHENEVER I CALL YOU "FRIEND" — Kenny Loggins — Columbia       13.         2. HOT CHILD IN THE CITY — Nick Gilder — Chrysalis       3. KISS YOU ALL OVER — Exile — Warner/Curb	
3. IT'S A LAUGH — Daryi Hall & John Oates — RCA 4. BLUE COLLAR MAN (LONG NIGHTS) — Styx — A&M Most Active 1. WHENEVER I CALL YOU "FRIEND" — Kenny Loggins — Columbia 2. HOT CHILD IN THE CITY — Nick Gilder — Chrysalis 13.	S
4. BLUE COLLAR MAN (LONG NIGHTS) — Styx — A&M Most Active 1. WHENEVER I CALL YOU "FRIEND" — Kenny Loggins — Columbia 2. HOT CHILD IN THE CITY — Nick Gilder — Chrysalis	V
Most Active 1. WHENEVER I CALL YOU "FRIEND" — Kenny Loggins — Columbia 2. HOT CHILD IN THE CITY — Nick Gilder — Chrysalis	
2. HOT CHILD IN THE CITY — Nick Gilder — Chrysalis	
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	K
4. REMINISCING Little River Band Harvest 14.	A
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# **RADIO ACTIVE SINGLES**

WHENEVER I CALL YOU "FRIEND" - KENNY LOGGINS -- COLUMBIA WNDE Ex-28, KJRB 20-15, KCPX 20-15, B100 14-11, KTAC 29-25, 13Q 20-17, WOW 20-17, KSTP 20-14, WTIX 35-22, KXOK 22-17, WHHY 10-7, Q94 15-10, KDWB 20-17, KJR 20-16, WCAO 27-22, WBBQ 19-16, WLEE 27-20, KEEL 23-17, WBBF 24-20, WQXI 9-4, WPGC 20-17, WING 13-7, WZZP 21-16, KIMN 27-21, WRKO 30-26, WKBW 17-12, WLAC 22-14, WHBQ 30-27, WZZU 13-8, KCBQ 18-15, Q102 8-5, WAKY 25-21, KRTH 14-11, KPAM 17-11, CKLW 25-20, WMET 29-20, KAKC 20-13, KILT 13-8, KGW 17-14, WLE 15, 12, WVPE Ex, 20, KPEO 16, 12, KEED 18, 15 17-14, KLIF 15-12, WVBF Ex-29, KBEQ 16-12, KERN 18-15

HOT CHILD IN THE CITY - NICK GILDER - CHRYSALIS WNDE11-7, KJRB 16-7, KCPX 18-13, 10Q Ex-26, KTAC 23-19, 13Q 12-10, WCOL 8-4, WOW 14-10, WHHY 4-2, Q94 10-7, KDWB 12-8, KJR 21-14, WCAO 25-19, WBBQ 9-7, WLEE 13-8, KEEL 27-19, WOKY 20-14, WPGC 21-15, WZZP 5-2, KIMN 21-15, KCBQ 38-25, WRKO 15-11, 99X 20-15, WKBW 8-5, WLAC 32-29, KSLQ 15-11, WHBQ 28-21, WZZU 5-3, WAKY 26-18, KING 20-17, KFRC 21-18, KPAM 14-10, WDRC 25-20, WVBF 5-2, CKLW 13-9, WMET 31-26, KILT 8-3, WKXX 8-6, KGW 23-20, KBEQ 24-16, **KERN Ex-26** 

NISS YOU ALL OVER — EXILE — WARNER/CURB WNDE 9-1, KJRB 7-1, 10Q 18-8, KTAC 10-7, KNDE 11-9, 13Q 11-7, WCOL 24-12, KSTP 10-4, WKY 5-3, KXOK 8-3, KDWB 5-2, KJR 6-2, WCAO 3-1, WBBQ 7-5, WLEE 6-2, KEEL 12-6, WFIL 12-6, KLEO 10-4, KCBQ 16-9, WRKO 12-5, 99X 16-10, WKBW 14-10, 96X 6-2, WLAC 12-2, KSLQ 5-1, WHBQ 9-4, Q102 9-4, KFRC 8-4, KHJ 11-4, KRTH 7-3, KPAM 3-1, WDRC 20-15, WVBF 17-10, WGCL 28-18, CKLW 18-12, WMET 12-4, KGW 10-8, KERN 26-23 KISS YOU ALL OVER -- EXILE -- WARNER/CURB

**REMINISCING --- LITTLE RIVER BAND --- HARVEST** 

DON'T LOOK BACK - BOSTON - EPIC

WNDE 19-15, KJRB 14-8, KCPX 6-3, B100 15-5, WTIX 12-9, KXOK 16-9, BJ105 15-8, WHHY 25-20, KDWB 11-5, WCAO 18-10, WBBQ 22-18, KEEL 25-15, WPGC 7-5, WQXI 22-11, WING, 11-5, WZZP 27-21, KCBQ 15-11, WRKO 22-19, 99X 25-21, Y100 29-26, WLAC 24-17. KSLQ 21-17, WZZU 9-7, Q102 25-20, WAKY 23-9, KING 19-15, KHJ 22-16, KPAM 19-13, WVBF 19-14, WGCL Ex-24, KILT 28-23, WKXX 18-14, KEBQ 17-13, KERN 19-13

# MOST ADDED RECORDS

- MacARTHUR PARK DONNA SUMMER CASABLANCA KSLY, KX104, WIFE, KAFY, WFBR, KAKC, KILT, 96X, Y100, WZZP, WPGC, WQXI, WCAO, WHHY, WTLB, WANS, WKIX, KFYR, WPRO, KYNO, WISM, WJDX, WSGA, KFMD, WKWK, WSTV 1.
- HOW MUCH I FEEL -- AMBROSIA -- WARNER BROS. KNDE, 13Q, KSTP, WCAO, WLEE, KIMN, WKBW, WLAC, KRKE, KFMD, WSGA, WJON, WAGQ, WRFC, WTLB, KX104, KROY, KRSP, KREM, KCPX, KTAC
- IT'S A LAUGH HALL & OATES RCA WKXX, KPAM, WING, WBBQ, WOW, KNDE, KJRB, KX104, WCUE, WAVZ, WAIR, WISM, WDBQ, WTLB, KREM, KRSP, CKLW, WGCL
- BEAST OF BURDEN ROLLING STONES ROLLING STONES WDRQ, WZZP, WQXI, KDWB, Q94, KKLS, WCUE, KSLY, WBGN, WKWK, WBLI, WAIR, WTLB, KYA, WNOE, WZZP, KSLQ
- READY TO TAKE A CHANCE AGAIN --- BARRY MANILOW --- ARISTA WBBQ, Q94, KJRB, KAFY, KX104, WSTV, WKWK, WISM, WICC, WPRO, WKIX, KBEQ, KLIF, WKBW, WPRO
- JOSIE STEELY DAN -- ABC KTAC, WFBR, KKLS, KRKE, WBGN, WKWK, WSGA, WANS, WGCL, KPAM, WLAC, KSLQ, KEEL, WOW
- SHE'S ALWAYS A WOMAN BILLY JOEL -- COLUMBIA KPAM, WMET, WKBW, WZZP, WCOL, B100, WNDE, WIFE, WCUE, Z-96, WTRY, WDBO
- THEMES FROM THE WIZARD OF OZ MECO MILLENNIUM WFBR, KKLS, WSTV, WSPT, KYNO, WICC, WRFC, WZZP, KEEL, WBBQ, KTAC
- STRAIGHT ON HEART PORTRAIT 9. KAKC, KILT, WKXX, KING, KJR, KCPX, KJRB, KKLS, WBGN
- TOOK THE LAST TRAIN --- DAVID GATES --- ELEKTRA 10. KRSP, KRKE, KFMD, WICC, WRFC, KBEQ, WDRC, KYA, WCOL
- BLUE COLLAR MAN (LONG NIGHTS) STYX A&M WKXX, KBEQ, WLAC, KCBQ, KJR, WHHY, B100, KJRB 11.
- HARING THE NIGHT TOGETHER DR. HOOK CAPITOL VSM-FM, WBEC, KFRC, WHBQ, WKBW, WBBQ, WHHY, BJ105
- **OVE IS IN THE AIR JOHN PAUL YOUNG SCOTTI BROS./ATLANTIC** (YA, KING, WQXI, WBBQ, WOW, KTAC, WEBC, WANS
- ALL I SEE IS YOUR FACE DAN HILL 20th CENTURY KKLS, WIFE, WEBC, WAIR, KTLK, WING, KEEL, WBBQ

## SECONDARY RADIO ACTIVE Titles listed below are receiving strong radio support from key secondary stations around the country. WHENEVER I CALL YOU "FRIEND" --- KENNY LOGGINS --- COLUMBIA

1. WHENEVER I CALL YOU "FRIEND" -- KENNY LOGGINS -- COLUMBIA WBEC 21-14, WTLB Ex-27, KAAY 19-12, WANS 14-9, WKIX 14-7, WRFC 19-16, WINW 33-28, KENO Ex-29, WICC 25-21, WERC 26-21, V97 38-31, WISM 16-13, WAGQ 10-7, WSPT 9-6, WSGA 21-17, WJON 18-14, WTRY 26-18, WAIR 19-14, KFMD 22-17, WAVZ 22-19, WBLI 23-20, WKWK 27-20, WSTV 40-28, WBGN Ex-29, Z-96 30-21, WIRL Ex-30, KRKE 17-10, KSLY 7-5, WCUE 31-17, KX104 20-16, WEBC 18-14, WIFE 25-17, KKLS 21-17, WFBR 12-8, KRSP 11-6, WSM-FM 13-8, KREM 18-11, WERC 26-21

## DON'T LOOK BACK -- BOSTON -- EPIC

WTLB 16-13, KAAY 17-11, WANS 19-13, WKIX 25-11, WRFC 30-26, WDBQ Ex-28, WINW 24-19, KFYR Ex-16, WERC 14-10, WICC Ex-17, V97 23-20, WISM 17-14, WAQQ 23-12, WJDX 27-10, KINT 12-9, WSPT 11-5, WSGA 19-15, WTRY 17-14, WAIR 12-6, WAVZ 7-3, WBLI 22-19, WRJZ 22-13, WKWK 31-25, WSTV 27-21, WBGN 21-16, Z96 18-14, WIRL 13-5, KRKE 12-9, WIFE 5-1, KKLS 25-21, WFBR 17-13, KROY 20-7, WIFD 14, MARKING 20-7, WIFD 14, WARKING 20-7, WIFD 14, WIRL 13-5, KRKE 12-9, WIFE 5-1, KKLS 25-21, WFBR 17-13, KROY 20-7, WIFD 14, WARKING 20-7, WIFD 20 10-7, KRSP 19-15

3. YOU NEEDED ME — ANNE MURRAY — CAPITOL KAAY Ex-20, WANS 5-3, WKIX 8-4, WRFC Ex-34, WDBQ 7-4, KFYR 13-8, WPRO 15-12, WICC 27-14, WISM 28-20, WAGQ 19-16, WSPT Ex-25, WSGA 25-19, WJON 5-2, WAIR 14-8, WAUG 24-17, WBLI Ex-29, WRJZ 15-8, WKWK 22-16, WBGN Ex-27, Z96 28-22, WIRL 26-21, KRKE 19-15, KSLY 32-28, WCUE 25-10, KX104 26-22, WEBC 13-6, KPOY 80-29, KPDE 2-4, WCM EM 15-10, KPEM 13-7, WEBC 0. 6, KROY 29-23, KRSP 9-4, WSM-FM 15-10, KREM 13-7, WERC 9-

REMINISCING -- LITTLE RIVER BAND -- HARVEST WBEC 18-15, KAAY 9-6, WANS 9-6, WKIX 17-9, WRFC 17-14, WPRO 13-10, KENO 27-15, WICC 18-9, V97 10-7, WISM 9-7, WJDX 13-10, WSGA 16-13, WJON 11-7, WAIR 18-15, KFMD 10-6, WAVZ 3-1, WBLI 17-13, WRJZ 11-7, WKWK 17-14, WSTV 15-5, WBGN 16-9, KRKE 10-6, WCUE 21-16, KX104 12-10, WIFE Ex-29, WFBR 8-5, KROY 19-14, KRSP 7-3, WERC 10-4

# 5. RIGHT DOWN THE LINE - GERRY RAFFERTY - UNITED ARTISTS

WBEC 29-23, WTLB 23-17, WANS 24-18, WKIX 33-22, WRFC 31-28, WDBQ Ex-29, WINW 35-29, KFYR 20-15, WICC Ex-26, V97 Ex-39, WISM 25-19, WAGQ 16-8, KINT Ex-25, WSPT 25-20, WSGA 24-18, WJON 20-15, KFMD 16-8, WRJZ 26-21, WBLI 30-26, WKWK 35-30, Z96 24-20, KSLY 14-8, KX104 18-14, KKLS 16-13, KROY Ex-27, KRSP 10-5, WSM-FM 27-17, KREM 28-23, WERC 29-22

(continued from page 25) 13 — Boston, 18 To 15 — Kenny Loggins, 13 To 10 — Village People, 11 To 9 — Commodores, 9 10 0 — Olivia Newton-John, 7 To 5 — Little River Band, Ex To 30 — Crystal Gayle, Ex To 29 — J.P. Young, Ex To 28 — EW&F, Ex To 26 — Nick Gilder. ADDS: Aerosmith, Anne Murray, Capt. & Tennille **KAFY — BAKERSFIELD — BILL JACKENS, MD** 1-1 — Commodores. JUMPS: Ex To 35 — Barry Manilow, Ex To 33 — Ronnie Milsap, Ex To 32 — Stonebolt, Ex To 31 — Lou Rawls. ADDS: Ross/Jackson, Donna Summer, Le Roux **KTLK — DENVER — RANDY JAY, MD** 1-1 — Commodores. ADDS: 28 — Linda Ronstadt, 24 — Barry Manilow, 20 — Quincy Jones, 17 — Village People, 16 — Rick James, Dan Hill, Michael Johnson, Bruce Springsteen, Dolly Parton, Player

KIMN — DENVER — ED GREENE, MD 1-1 — Commodores. JUMPS: 30 To 26 — Gerry Rafferty, 27 To 21 — Kenny Loggins, 26 To 23 — Bob Seger, 25 To 20 — Travolta/John, 21 To 15 — Nick Gilder, 19 To 16 — EW&F, 10 To 2 — Little River Band, 8 To 4 — ARS, Ex To 30 — Dirt Band, Ex To 29 — Linda Ronstadt, Ex To 28 — J.P. Young. ADDS: Who Ambrecia Ambrosia

Who, Ambrosia **KYNO — FRESNO — CHRIS VAN CAMP — PD & MD** 8-1 — Taste Of Honey. JUMPS: 28 To 25 — Boston, 13 To 8 — Travolta/John, 11 To 9 — Village People, Ex To 27 — Sylvester, Ex To 22 — Chris Rea. ADDS: Alicia Bridges, Meco, Foreigner, Donna Summer, Bob Seger, Kenny Loggins, Steely Dan, Rupert Holmes, Ambrosia, Who, Gino Vannelli

KENO --- LAS VEGAS --- STEVE SOMMERS, MD 2-1 -- Travolta/John, JUMPS: 28 To 24 --- EW&F, 24 To 16 --- Aerosmith, 23 To 20 --- E.C. King, 15 To 8 -- Donna Summer, 12 To 7 --- Charlie, EX To 29 --- Kenny Loggins, Ex To 28 --- Bob Seger, EX To 27 ---Sgt. Pepper. ADDS: Cars, Barbra Streisand, Foreigner, City Boy, Prism, Who, Ambrosia, Kinks, Wings, Boston, Robert Palmer

KRTH — LOS ANGELES — BOB HAMILTON, MD 1-1 — Frankie Valli, JUMPS: 29 To 21 — Rick James, 22 To 18 — Capt. & Tennille, 16 To 12 — Anne Murray, 14 To 11 — Kenny Loggins, 9 To 3 — Exile. ADDS: 29 — Alicia Bridges, 23 — Foxy, Stephen Bishop

KHJ – LOS ANGELES – STEVE CASEY, MD 1-1 – Frankie Valli, JUMPS: 23 To 18 – Walter Egan, 22 To 16 – Boston, 20 To 10 – Olivia Newton-John, 18 To 13 – Chris Rea, 12 To 8 – E.C. King, 11 To 4 – Exile. ADDS: 27 – Little River Band 10Q – LOS ANGELES – CONNIE SINGER, MD 4-1 – Foreigner, JUMPS: 25 To 21 – Little River Band, 23 To 20 – Linda Ronstadt, 19 To 14 – Travolta/John, 18 To 8 – Exile, 17 To 13 – E.C. King, 7 To 4 – Taste Of Honey, 6 To 3 – Commodores, Ex To 29 – Jefferson Starship, Ex To 27 – Who, Ex To 26 – Nick Gilder, Ex To 22 – Steely Dan. ADDS: Ross/Jackson, EW&F, Foreigner

KGW — PORTLAND — MIKE PHILLIPS, MD 1-1 — Frankie Valii. JUMPS: 23 To 20 — Nick Gilder, 22 To 19 — Dan Hill, 21 To 17 — Gerry Rafferty, 20 To 16 — Le Roux, 19 To 15 — Karla Bonoff, 17 To 14 — Kenny Loggins, 15 To 12 — Anne Murray, 14 To 9 — Billy Joel, 10 To 8 — Exile, 9 To 6 — Chris Rea, Ex To 25 — Capt. & Tennille, Ex To 24 — J.P. Young

KPAM — PORTLAND — MICHAEL O'BRIEN, MD 3-1 — Exile. JUMPS: 26 To 20 — J.P. Young, 23 To 17 — Anne Murray, 19 To 13 — Boston, 17 To 11 — Kenny Loggins, 14 To 10 — Nick Gilder, 12 To 9 — Little River Band, 6 To 2 — Taste Of Honey, Ex To 30 — Ambrosia, Ex To 28 — Aerosmith, Ex To 29 — Linda Ronstadt. ADDS: Steely Dan, Crystal Gayle, Billy Joel

KNDE — SACRAMENTO — JEFF HUNTER, MD 3-1 — Olivia Newton-John. JUMPS: 14 To 10 — Chris Rea, 11 To 9 — Exile, 10 To 7 — Rita Coolidge, Ex To 30 — Bob Seger. ADDS: Rick James, Gino Vannelli, Pablo Cruise, Jefferson Starship, Stephen Bishop, Hall & Oates, Ambrosia, Journey

KROY — SACRAMENTO — CHRIS MITCHELL, MD 1-1—Commodores, JUMPS: 30 To 26 — J.P. Young, 29 To 23 — Anne Murray, 20 To 15 — Rick James, 19 To 14 — Little River Band, 16 To 13 — Boston, 14 To 10 — Olivia Newton-John, 10 To 7 — Nick Gilder, 9 To 6 — Exile, Ex To 30 — Aerosmith, Ex To 29 — Cars, Ex To 28 — Linda Ronstadt, Ex To 27 — Gerry Rafferty. ADDS: City Boy, Rolling Stones, Ambrosia, Crystal Gayle, Simon/Taylor

KCPX -- SALT LAKE CITY -- GARY WALDREN, PD
1-1 -- Exile, JUMPS: 42 To 28 -- Dirt Band, 30 To 24 -- Rolling Stones, 27 To 21 -- Capt. & Tennille, 26 To 23 -- J.P. Young, 23 To 20 -- Gerry Rafferty, 22 To 17 -- Taste Of Honey, 20 To 15 -- Kenny Loggins, 18 To 13 -- Nick Gilder, 17 To 12 -- Little River Band, 14 To 10 -- Anne Murray, 11 To 9 -- Chris Rea, 10 To 7 -- Bob Seger, 8 To 5 -- EW&F, 6 To 3 --- Boston, 5 To 2 -- Olivia Newton-John, Ex To 30 -- Foreigner, Ex To 29 -- Barry Manilow. ADDS: Heart, Crystal Gayle, Ambrosia

KRSP -- SALT LAKE CITY -- LORRAINE WINNEGAR, MD 1-1 -- Exile. JUMPS: 26 To 22 -- Kinks, 24 To 21 -- Linda Ronstadt, 23 To 20 -- Dirt Band, 22 To 18 --Who, 21 To 16 -- Aerosmith, 20 To 17 -- Robin Gibb, 19 To 15 -- Nick Gilder, 13 To 9 -- Boston, 12 To 7 -- E.C. King, 11 To 6 -- Kenny Loggins, 10 To 5 -- Gerry Rafferty, 9 To 4 -- Anne Murray, Ex To 30 --Capt. & Tennille, Ex To 29 -- Taste Of Honey. ADDS: David Gates, Hall & Oates, Ambrosia

B100 — SAN DIEGO — C.C. McCARTNEY, PD 4-1 — ELO. JUMPS: 31 To 26 — Hall & Oates, 30 To 25 — Cheap Trick, 19 To 9 — Bob Seger, 16 To 13 — Gerry Rafferty, 14 To 11 — Kenny Loggins, Ex To 31 — Dirt Band, Ex To 30 — Ambrosia, Ex To 29 — Who. ADDS: Player, Billy Joel, Styx

KCBQ — SAN DIEGO — JOEL DENVER, PD 1-1 — Commodores. JUMPS: 36 To 31 — Rolling Stones, 35 To 30 — Foreigner, 33 To 29 — Gerry Rafferty, 31 To 28 — Kinks, 28 To 25 — Nick Gilder, 27 To 21 — Little River Band, 23 To 19 — Linda Ronstadt, 21 To 16 — Chris Rea, 18 To 15 — Kenny Loggins, 15 To 11 — Boston, 13 To 10 — EW&F, 11 To 8 — Toby Beau, 10 To 5 — Walter Egan, 5 To 2 — Taste Of Honey. ADDS: 34 — Styx, 33 — Who, 32 — Anne Murray

KFRC — SAN FRANCISCO — DAVE SHOLIN, MD 1-1 — Taste Of Honey. JUMPS: 29 To 25 — Walter Egan, 28 To 21 — Journey, 24 To 18 — Nick Gilder, 21 To 17 — Little River Band, 20 To 15 — Teddy Pendergrass, 18 To 10 — Cars, 16 To 11 — Steely Dan, 8 To 4 — Exile, Ex To 30 — Pablo Cruise, Ex To 28 — Foreigner, Ex To 22 — Who. ADDS: Dr. Hock, John Patrichi Belushi

KYA — SAN FRANCISCO — RICK SCOTT, MD ADDS: Little River Band, Rolling Stones, Pablo Cruise, J.P. Young, David Gates, Nick Gilder

KSLY — SAN LUIS OBISPO — JOHN TOBIN, MD 1-1 — Little River Band, JUMPS: 30 To 26 — Paul Davis, 29 To 23 — Van Morrison, 28 To 24 -- Beach Boys, 26 To 21 — Bruce Springsteen, 25 To 20 — B. Champlin, 24 To 19 — Billy Joel, 22 To 12 — Journey, 21 To 18 — Simon/Taylor, 20 To 17 — Boston, 18 To 14 — Who, 14 To 8 — Gerry Rafferty, 12 To 6 — Linda Ronstadt, 7 To 5 — Bob Seger, Ex To 32 — Ross/Jackson, Ex To 31 — Dave Mason, Ex To 30 — ARS, Ex To 29 — Jefferson Starship. ADDS: Gine Vannelli, Rolling Stones, Donna Summer, Pablo Cruise, Doucette, Tom Petty

KJR — SEATTLE — TRACY MITCHELL, MD 1-1 — Foreigner. JUMPS: 24 To 20 — Gerry Rafferty, 20 To 16 — Kenny Loggins, 17 To 13 — Anne Murray, 12 To 5 — Taste Of Honey, 6 To 2 — Exile, Ex To 25 — Capt. & Tennille, Ex To 24 — David Gates, Ex To 18 — Travolta/John. ADDS: Heart, Styx, Aerosmith

KING — SEATTLE — ROB CONRAD, MD 3-1 — Foreigner, JUMPS: 20 To 17 — Nick Gilder, 17 To 9 — E.C. King, 16 To 11 — Anne Murray, 13 To 10 — Little River Band, Ex To 25 — Gerry Rafferty, Ex To 24 — Who, Ex To 23 — Capt. & Tennille. ADDS: Heart, J.P. Young, Stonebolt, Charlie

KJRB — SPOKANE — TOM HUTTLER, MD 7-1 — Exile, JUMPS: 28 To 24 — Linda Ronstadt, 25 To 19 — David Gates, 20 To 15 — Kenny Loggins, 18 To 14 — Billy Joel, 15 To 11 — E.C. King, 14 To 8 — Boston, 10 To 6 — Taste Of Honey, Ex To 30 — Paul Davis, Ex To 29 — Crystal Gayle, Ex To 28 — Rolling Stones. ADDS: Aerosmith, Barry Manilow, Gino Vannelli Heart Vannelli, Heart

KREM — SPOKANE — JIM HILL, MD 1-1 — Little River Band, JUMPS: 28 To 23 — Gerry Rafferty, 27 To 22 — Michael Johnson, 25 To 20 — Capt. & Tennille, 24 To 18 — Kinks, 21 To 16 — Simon/Taylor, 18 To 11 — Kenny Loggins, 14 To 8 — Billy Joel, 13 To 7 — Anne Murray, 8 To 4 — Robin Gibb, Ex To 29 — Crystal Gayle, Ex To 27 — Steely Dan, Ex To 26 — Rolling Stones, Ex To 25 — Dan Hill. ADDS: Ambrosia, Hall & Oates

KTAC — TACOMA — BRUCE CANNON, MD JUMPS: 29 To 25 — Kenny Loggins, 27 To 23 — Jackson Browne, 26 To 21 — Robin Gibb, 23 To 18 — Nick Gilder, 21 To 16 — Little River Band, 18 To 15 — EW&F, 16 To 11 — Olivia Newton-John, 15 To 12 — Wendy Waldman, 10 To 7 — Exile, 7 To 5 — Andy Gibb, 5 To 3 — Olivia Newton-John, Ex To 30 — Linda Ronstadt, Ex To 29 — Bob Seger, Ex To 28 — Gerry Rafferty. ADDS: Steely Dan, Ambrosia, Who, J.P. Young, Michael Johnson, Eddie Money, Meco, Capt. & Tennille.



ORLANDO TAPES MIDNIGHT SPECIAL -- Elektra recording artist Tony Orlando recently taped a segment of "Midnight Special" to promote his new album. The show will air Sept. 15. Pictured (I-r) are: Frank H. Lieberman; "Midnight Special" executive producer Burt Sugarman, associate producer Loretta Strickland; Orlando and Jerry Sharell, Elektra vice president of artist development.

# Keith Moon, Drummer, Dies At an Isle of Wight rock festival, Melanie

group in the first rock performance ever staged at the Metropolitan Opera House in New York. The group also made a performance at the Woodstock rock festival in 1969.

In the 1970s, the group's members branched out with solo projects, and Moon appeared in several movies and released his own solo LP, "Two Sides Of The Moon," in 1975. In addition, major Who releases of this decade include "Live At Leeds" (1970), "Who's Next" (1971), "Quadrophenia" (1973), "Who By Numbers" (1975) and the new "Who Are You" released in August. It currently rests at #8 bullet on the Top 200 Album chart after debuting at #20 bullet Sept. 9, one of the highest debuts of the year.

Because of his unpredictability, both on and off the concert stage, Moon was considered the most flamboyant member of the group.

Singer/songwriter Melanie once related an incident showing another side of Moon.

## Massachusetts Club Fined Thousands For **NotPayingASCAPFees**

NEW YORK - Following an August 21 hearing, U.S. District Judge A. David Mazzone awarded damages of \$400 each for 17 counts of copyright infringements at the Buttercup Hill Club in Lunenburg, Massachusetts. Judge Mazzone also awarded attorneys fees of \$700 against Buttercup Inc. and Robert Fusco and Irene Panagiotes, its principal officers and stockholders. The plaintiffs in the suit were the owners of 17 songs copyrighted by ASCAP.

## Affidavits

Affidavits submitted to Judge Mazzone showed that Buttercup Hill Club had long been performing music without an ASCAP license, and that its principals had been previously sued three times for copyright

infringement by ASCAP members. Under the U.S. Copyright Law of 1976, copyright owners may obtain damages of \$250 or more for each infringement. In his decision, Judge Mazzone agreed that damages in excess of \$250 per infringement were required to deter infringing conduct by the defendants. "Other music users in Massachussetts and elsewhere, who have willfully failed to obtain a license to perform copyrighted music, may be subjected to similar liability," said an ASCAP attorney.

The attorney also noted that ASCAP expects other Federal judges to follow Judge Mazzone's precedent and award substantial damages against willfull infringers. "It is clearly the intent of the new copyright law to enable copyright owners to recover more than the traditional \$250 per infringement when willfull disregard of the law is proven, he said.

said, "I knew no one. I was left on my own for hours, waiting and waiting to go on stage. Then a guy came to see me; really cheered me up. He brought me cups of tea and told me jokes. I thought it was one of the stage hands who'd been sent to look after me. I'll never forget how kind he was to me. I only found out afterwards that he was Keith Moon of the Who." 'Best Drummer' Awards

Moon also won numerous annual readers' polls as "best rock drummer of the vear." He was divorced and had an 11-yearold daughter, Mandy,

At presstime, there had been no official statement from the group as to what effect Moon's death will have on the future of The Who as a recording unit. The band had planned to release at the end of this year a new movie, "The Kids Are Alright," the film documentary of the Who.

Currently in production is another film based on the group's 1973 rock opera "Quadrophenia."

# PhonogramChange Part Of New Look

manager. Bert Nadoff and George Steiner maintain their respective posts as east and west coast regional marketing managers.

In the promotion department, Jay McDaniel has been promoted to national singles promotion manager, up from national secondaries manager. Wayne Cordray, who had been the label's local promotion man in the Pacific northwest, will take over the national secondaries post. Jim Sotet is now national LP promotion manager

The R&B department, according to Simon, remains intact, headed by Bill Haywood and Cecil Hale. Simon also said Frank Leffel will continue in his position as national country promotion director in Nashville.

Simon added that the company is upgrading its impact on the west coast with the addition of Marty Goldrod to the post of manager of west coast trade liaison and artist relations and the promotion of Eileen Bradley to national publicity director, both based in Phonogram's Los Angeles office.

According to Charles Fach, Phonogram's executive vice president and general manager, "The center of com-munication in the industry is on the west coast, so we have to increase our presence there." But both Fach and Simon said the company has no plans to relocate its head-

quarters from Chicago to Los Angeles. "The company is making significant changes in structure and staff," Simon said, "which go hand in hand with a dynamic move for penetration. What we've done is not only have we gone after the marketplace, but the philosophy and style we are using today are already producing strong results.'



# Unity Instrumental In The **Crusaders' 25 Years Of Music**

us in which venue, to being aware of who is the best sub-publisher in different foreign countries."

The Crusaders were in the vanquard of those jazz players who took the music out of the small clubs and dives, thus making it more accessible to the general public. Now that jazz is fashionable, what are some of the factors contributing to its popularity today?

"First of all, there is a new awareness of instrumental music in this country," Hooper explains. "And to coincide with that, there is a new awareness in the industry of how to market it.

"Record companies are giving the music to AM and FM programmers and they are playing it --- instead of taking it to the 1,000 watt jazz station that comes on at three in the morning on the right hand corner of the dial that you need a CB unit to find.

"Presentation has something to do with it too. The old jazz players would go out and often times play at the public. But now, even the musicians are selling the music. Which gets back to people like Cannonball (Adderley) taking the audience into consideration with the attitude of: 'I'm a musician and I work hard at my craft, but I also appreciate

UN Cab Calloway is still out on the road after a career of more than 50 years. He also has a new single of "Minnie The Moocher" (on RCA as a 45 and also in a 12 inch disco version). The first Minnie from Cab was in 1931, and there have been a few others since that time, but he feels very strongly about the latest version. Calloway is one of the great bandleaders of all time, and such talents as Dizzy Gillespie, Jonah Jones, Chuck Berry, Illinois Jacquet, Ike Quebec, Sam The Man Taylor and Cozy Cole made solid contributions to his bands of the '30s and '40s. When Cash Box talked with Cab, he had just returned from Detroit and was en route to the Catskills for Labor Day. More power to you,Cab.

Maynard Ferguson about to hit the street with a single of the "Theme From Battle Star Galactica." Maynard produced this one himself, and CBS people are very excited about it.

The latest from Inner City includes

### BARITONE MADNESS --- Nick Brignola Sextet - Beehlve 7000 — Producer: Neumann/Norsworthy — List: 7.98

There are three lengthy selections on this album where Brignola is joined by fellow baritone man Pepper Adams for the exploration of some Charlie Parker tunes. These performances are absolutely galvanizing! Brignola has "Body and Soul" to himself, and that is another stickout track. Ted Curson and Roy Haynes also make telling contributions to this LP, which is one of the best we have heard all year.

## BOBBY FORRESTER ORGANIST - Dobre 1012 - Producer: Ray Lawrence --- List: 7.98

This is melodic, laid-back jazz by an organist who has paid some dues before this, his first LP. Accompaniment is by drums and guitar, and the program is a mixture of originals and recent tunes. Forrester is a player of solid ability and, on something like "On Broadway," demonstrates that he is a talent to be heard.

## SPLENDID — Larry Coryell/Philip Catherine — Elektra 6E-153 - Producer: Slegfried Loch - List: 7.98

Coryell has had an erratic career to date. He rarely has stayed in one place long enough to establish an identity, but this album (like Coryell/Khan on Arista) demonstrates that, regardless of where he is at, the acoustic route brings out his best. Catherine is a monster player ane the two guitarists work very well together. Apart from a piano on "Deus Xango," this is all guitar and all marvelous.

the fact that you just left the Boeing factory where you are a riveter sol don't expect you to know that I'm playing a B-flat mino seventh. I'm just going to play some music that you can relate to and that will make you feel good.""

What sets the Crusaders apart from other bands, according to Felder, is a unity of purpose in composing and performing that also allows room for individual feeling and personal expression. "There are cer tain cliches that you know will work, bu those are individual efforts to reach people," he says. "The key is not to overplay Each guy in the group has his own role; it's five artists painting one picture, each know ing when to come in and when not to.

Adds Sample, "Teamwork is the hardes thing to achieve. It's easy to sit down and play alone, but it's hard to blend in with someone else. Sometimes it just doesn' happen and there are a lot of reasons why the sound system may not be right somebody might not feel good and so forth.

The essence of this teamwork spirit is most evident in the way the Crusaders record an album. All the group members are composers, so it involves a delicate (continued on page 32

# ALL

'Growing," the second album from Mel Martin and Listen, the exciting San Fran-cisco band. Also on Inner City comes "Hannibal In Antibes" by trumpet man Marvin "Hannibal" Peterson.

New Muse product due momentarily: Eddle Vinson, "The Clean Machine"; Clifford Jordan, "Inward Fire"; Woody Shaw, "Little Red's Fantasy"; Richle Cole, "Alto Madness"; Dave Pike, "On a Gentle Note" and Houston Person, "THe Nearness Of You?

The first release from the revived Pacific Jazz label is a collection of 1950s Art Pepper and includes four titles that were previously unissued. Dick Bock, founder of the label, is producing the reissues.

Xanadu set to hit with five new albums: Charles McPherson, "New Horizons"; Sam Jones, "Changes And Things"; Frank Butler, "The Stepper"; Barry Harris "Plays Barry Harris," and Ted Dunbar, "Opening Remarks. bob porter

Bobby

## TOP 40 / **LBUMS**

Weeks

9/9 Char

18 32

21 32

22 21

23 21

30 4

28 9

26 6

27 25

25 18

1

33 6

36 8

37 3

35 25

1

29 2

			Weeks On Chart		
1	IMAGES CRUSADERS (ABC BA-6030)	1	10	21	MODERN MAN STANLEY CLARKE (Nemperor/CBS JZ 35303)
2	SOUNDS AND STUFF LIKE THAT! OUINCY JONES (A&M SP 4685)	2	13	22	RAINBOW SEEKER JOE SAMPLE (ABC AA-1050)
3	FEELS SO GOOD CHUCK MANGIONE (A&M SP 4658)	3	46	23	SECRETS GIL-SCOTT HERON & BRIAN JACKSON (Arista AB 4189)
4	SUNLIGHT HERBIE HANCOCK (Columbia JC 34907)	4	11	24	ALIVEMUTHERFORYA VARIOUS ARTISTS
5	YOU SEND ME ROY AYERS (Polydor PD-1-6159)	6	6	25	(Columbia JC 35349) CASINO ( AL DIMEOLA (Columbia JC 35277)
6	TROPICO GATO BARBIERI (A&M SP 4710)	5	8	26	BEFORE THE RAIN ( LEE OSKAR (Elektra 6E-150))
7	GEORGE BENSON (Warner Bros. 2WB 3139)	7	33	27	BEST OF CHUCK MANGIONE (Mercury SRM 2-8601)
8	FRIENDS CHICK COREA (Polydor PD-1-6160)	9	6	28	PHIL UPCHURCH (Marlin 2209)
9	COSMIC MESSENGER JEAN-LUC PONTY (Atlantic SD 19189)	24	3	29	ALL ABOUT ESTHER PHILLIPS ESTHER PHILLIPS
10	FREESTYLE BOBBI HUMPHREY (Epic 35338)	8	15	30	(Mercury SRM-1-3733) THE BLUE MAN 🗞
11	IN THE NIGHT TIME MICHAEL HENDERSON (Buddah BDS 5712)	12	11	31	STEVE KHAN (Columbià JC 35539)
12	SUPER BLUE FREDDIE HUBBARD (Columbia JC 35386)	40		32	DEODATO (Warner Bros. BSK 3132) SKY BLUE PASSPORT (Atlantic SD 19177)
13	MAGIC IN YOUR EYES	10	11	33	EASY GRANT GREEN (Versatile 6002)
	EARL KLUGH (United Artists UA-LA877-H)	13	15	34	JOE FARRELL
	DON'T LET GO GEORGE DUKE (Epic JE 35366)	11	16	35	(Warner Bros. BSK 3225) SUNNY SIDE UP
	PAT METHENY GROUP (ECM-1-1114)	16	7		WILBERT LONGMIRE (Columbia/Tappan Zee JC 35365)
	MY SONG KEITH JARRETT (ECM-1-1115)	15	7	36	INFINITY IS SONNY FORTUNE (Atlantic SD 19187)
17	ARABESQUE JOHN KLEMMER (ABC AA-1068)	14	15	37	TIME AND CHANGE CALDERA (Capitol SW-11810)
18	LARRY CARLTON (Warner Bros. BSK 3221)	19	6	38	SAY IT WITH SILENCE HUBERT LAWS (Columbia JC 35022)
19	THIS IS YOUR LIFE NORMAN CONNORS (Arista AB 4177)	17	17	39	THE CAPTAIN'S JOURNEY LEE RITENOUR (Elektra 6E-136)

**JRNEY** 31 15 (Arista AB 4177) 40 ELECTRIC GUITARIST JOHN McLAUGHLIN (Columbia JC 35326) 20 LOVE AFFAIR GARY BARTZ (Capitol 11789) 20 10 32 16



## THE GREETING --- McCoy Tyner --- Mllestone 9085 --- Producer: Orrin Keepnews - List: 7.98

Released to coincide with the Milestone Jazzstars tour, this live LP captures the Tyner sextet in top form recorded earlier this year at San Francisco's Great American Music Hall. In a typically varied performance, included are two number previously recorded in other settings ("Fly With The Wind" and "The Greeting") and two new works ("Pictures" and "Hand In Hand"). The highlight, however, is a deeply inspired rendition of John Coltrane's "Naima," featuring Tyner unaccompanied on solo piano

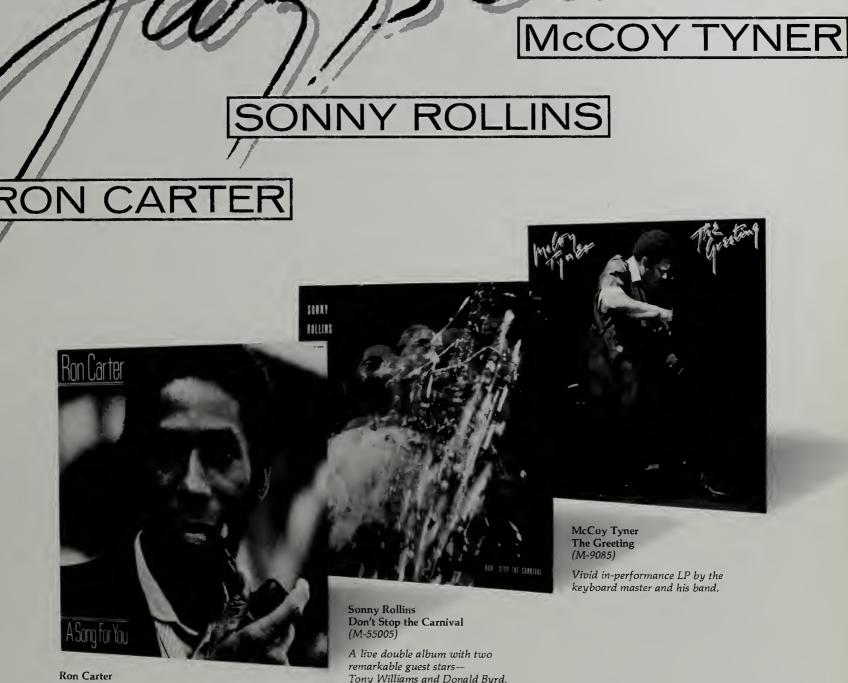
## WHAT ABOUT YOUI — Stanley Turrentine — Fantasy F9563 — Producer: Stanley Turrentine — List: 7.98 This one should further Turrentine's crossover career

without alienating his old hard-core jazz fans. While most of the tunes here have a pop or funk flavor to them, they still provide wonderful showcases for Turrentine's soulful improvisational abilities. Although lengthy, "Disco Dancing" is suited for a variety of playlists.

## AFTERTHOUGHTS - Mike Wofford - Discovery DS 784 -Producer: Dennis Smith and Albert Marx - List: 7.98

Nothing but pure piano on this album which allows Wofford to effectively spotlight his superb melodic, improvisational flights. Although the LP contains tunes written by a variety of composers (Bud Powell, Thelonius Monk, George & Ira Ger-shwin, the mood rarely strays from a sort of inspired melancholy.

Cash Box/September 16, 1978



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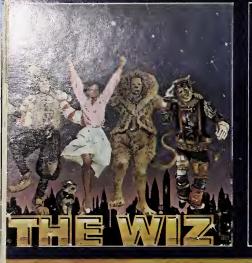
# The Tour:

- Sept. 16 Arlington Theater, Santa Barbara Sept. 17 Civic Auditorium, San Diego
- Sept. 20 Paramount Theater, Seattle Sept. 21 Civic Auditorium, Portland
- Sept. 22 Masonic Auditorium, San Francisco
- Sept. 23 Civic Auditorium, Santa Monica
- Sept. 26 Regis College, Denver
- Oct. 9 Univ. of Michigan, Ann Arbor Oct. 10 The Palace, Cleveland Oct. 12 State Theater, Minneapolis Oct. 13 Auditorium Theater, Chicago

- Oct. 14 Royal Oak Theater, Detroit
- Oct. 15 Univ. of Wisconsin, Madison
- Oct. 19 Music Hall, Boston
- Oct. 20 Colony Coliseum, Albany Oct. 21 Beacon Theater, New York City Oct. 22 Yale University, New Haven
- Oct. 27 Kennedy Center, Washington, D.C. Oct. 29 Academy of Music, Philadelphia



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## NARM Campaigning For Minority Retailers

NEW YORK — In an effort to expand its services to minority retailers, NARM has instituted a door-to-door and telephone campaign as a way for urging black and other minority-owned enterprises to attend the regional meetings coming to their areas.

Joe Cohen, NARM's executive vice president, said that the success of the campaign has been particularly evident at the west coast regional meetings, where the attendance of small minority retailers tripled over last year.

Another factor that contributed greatly to increased minority attendance at the first six meetings in Seattle, Portland, San Francisco, Detriot, Cleveland and Los Angeles, was that member company one-stops were encouraged to bring their customers with them as NARM's guests to the meetings.

Similar efforts will be made by NARM staffers as the association approaches its next round of September meetings in St. Louis (11) at the Breckenridge Pavilion Hotel, Kansas City (12) at the Marriott Hotel, Minneapolis (13) at the Holiday Inn Downtown, and Denver (14) at the Denver Plaza.

NARM will also conduct six meetings during October in New York (17) at the Plaza Hotel, Washington, D.C. (19) at the Marriott Hunt Club, Pniladelphia (20) at the Holiday Inn City Line, Dallas (26) at the Fairmont Hotel, Miami (27) at the Omni International, and Atlanta (30) at the Omni International.

In a related announcement, Cohen said that NARM will soon institute a Retail Store Management Certification Program. The six-day course will cost between \$250-\$300.



**ON BANDSTAND** — Casablanca recording artists Pattie Brooks and Paul Jabara made appearances recently on Dick Clark's American Bandstand in Hollywood. Pictured (I-r) are: Brooks; Jabara and Clark.

## Newton-John Signs With Polar For Distribution

LOS ANGELES — Olivia Newton-John has signed an exclusive agreement with Polar Records for album representation and distribution in the countries of Sweden, Denmark, Finland, Norway and Iceland.

Polar Records is co-owned by the group, Abba, and Stig Anderson, the group's producer and manager. Abba recently guested on Olivia Newton-John's television special, "Olivia," seen on ABC-TV last May.

Currently, Olivia is at the top of music charts around the world with three of the singles released from the soundtrack album of "Grease," namely, "You're The One That I Want," "Summer Nights," (both duets with co-star John Travolta) and "Hopelessly Devoted To You."

# Crusaders Going Strong At Age 25

process of interpretation and collaboration in order to achieve that unmistakable Cursaders sound.

"If a song is to be included on a Crusaders album," Hooper says, "usually the person who wrote it — either Joe or Wilton or myself — presents it to the group during a rehearsal. He tries his best to convey what he had in mind in terms of the dynamics of the song, rhythm and the various shades and nuances he wants and then the process of collaboration begins. It's up to us to interpret what he wanted to say, and then it becomes a 'Crusaders' song.

"Most of the time — perhaps 90 percent of the time — we will interpret the tune the way he originally presented it. The other 10 percent of the time it's a group composition where one guy might play a line and another guy will say, 'I know what the chorus should be,' and someone else may come up with the rhythm.

"The difference between the Crusaders and a lot of other groups is that when Joe or Wilton or I bring in that song it's not a matter of a guy coming in with an arrangement and saying, 'Here's what the band will play,' We allow the freedon for it to become a vehicle for group expression, and that is what gives us that unique sound."

As a follow-up to "Rainbow Seeker," Sample's critically and popularly acclaimed solo album, Hooper and Felder are preparing solo efforts of their own. "Joe created a new awareness of the role of the acoustic piano," Hooper notes, "at a time when everyone else was tap dancing on the synthesizer and moog. Likewise, Wilton is doing a special kind of album combining the tenor with some elements that have been used before, such as voices, but in an entirely new way. In my album, I want to focus on another role of the drums besides pounding the beat."

But despite the group members' current preoccupation with solo albums and other outside projects, the desire to create good music which originally brought them together 25 years ago still remains. And the legion of fans who buy Crusaders albums, or who attend the clubs, concerts and festivals where they perform is large enough to assure that, in Hooper's words, "the Crusade will continue."

## UCLA Music Business Extension Course Set

LOS ANGELES — Executives of the recording and music publishing industries will discuss career opportunities and practices in the music business in UCLA Extension's course "The Music Business Course" beginning Sept. 18 in room 146, Dodd Hall, UCLA. Ned Shankman, entertainment lawyer, talent management consultant and executive producer of Kono Productions, Century City is the coordinator of the course. Speakers will include Dick Etlinger, vice president, business affairs, Casablanca Records and Jay Lowy, vice president and general manager, Jobete Music Company. For more information on the eight-week course call The Arts, UCLA Extension at (213) 825-9064.

## Wycoff Signs Contract

LOS ANGELES — Michael Wycoff, formerly a keyboardist with D.J. Rogers, has signed a recording pact with Sound Story Records. His first single, "Do The Camel Hump," was released in late August. Wycoff is currently recording his debut album.

# RECORD & TAPE REPERTOIRE DEVELOPMENT MANAGER for UK/Europe

The Reader's Digest is the world's leader in the direct marketing of record and tape products. We operate on a world-wide basis, and market our products in all territories in Western Europe. In the UK alone we are one of the top ten music marketing companies. Our major international products, which are multi-album packages, are originated primarily in the UK and USA.

We are looking for an executive, male or female, to manage the repertoire development needs for new products for the British and European markets. The position requires the ability to originate new multi-album packages from a basic concept idea to finished repertoire, and to control the repertoire development of a product to its pre-production point. Close liaison will be required with special product areas of all music companies with whom we deal, and also with our parent company in New York and affiliate companies in Europe. The post is based in London, but will involve a certain amount of travel in Europe. A full training will be given in the operations and procedures of RD's music business.

A wide repertoire knowledge is required, including sources of material. Knowledge of international catalogues, particularly in the areas of MOR, country, light classical and pop is vital. Familiarity with local repertoire in Europe is an asset, particularly the French market. Ability to speak French would be useful. The job demands skill in communication both written and verbal, especially the facility to describe new concepts in a fluent and literate manner. Familiarity with music business operations : copyright and artist royalties, etc., is desirable.

It is unlikely that anyone with less than five years experience in the music business would have the requisite experience. This may have been gained with a record company or music publisher in UK, US or France, but should be current. Previous work on special products would be advantageous. The salary for this key position is negotiable, and will fully reflect the skills required for it. Please write, with full curriculum vitae (no application will be considered without one) to the Recruitment Manager, Reader's Digest Association Ltd., 25 Berkeley Square, London W1X 6AB.



# COUNTRY TOP 50 ALBUMS Direct-To-Di

		9/9	On Chart		9/9
1	LOVE OR SOMETHING LIKE			26 RED WINE AND BLUE	
	IT KENNY ROGERS			JOE STAMPLEY (Epic KE 35443)	35
2	(United Artists UA-LA903-H) HEARTBREAKER	1	9	27 THE VERY BEST OF	
	DOLLY PARTON (RCA AFL1-2797)	2	5		27
3	CRYSTAL GAYLE			28 THE BEST OF GENE WATSON	
4	(United Artists UA-LA 858-H) STARDUST	3	12	(Capitol ST-11782) COLLISION COURSE	36
	WILLIE NELSON (Columbia JC 353605)	4	20	ASLEEP AT THE WHEEL	
5		5	32	(Capitol SW-11726) 30 OLD FASHIONED LOVE	37
6	ENTERTAINERS ON	Ũ		THE KENDALLS (Ovation OV 1733) 31 JERRY LEE LEWIS KEEPS	17
-	AND OFF THE RECORD THE STATLER BROTHERS				22
7	(Mercury ARM 1-5007) ONLY ONE LOVE IN MY	7	23	(Mercury SRM-1-5010) 32 WHITE MANSIONS	33
	LIFE	6	10	33 Y'ALL COME BACK	34
8	RONNIE MILSAP (RCA APL 1-2780)	0	12	OAK RIDGE BOYS (ABC/Dot DO2093)	40
-	WAYLON JENNINGS & WILLIE NELSON (RCA AFL 1-2696) ELVIS SINGS FOR	9	32	34 HEAVEN'S JUST A SIN	
9	ELVIS SINGS FOR CHILDREN AND			AWAY THE KENDALLS (Ovation OV 1718)	31
	GROWNUPS TOO!			35 SON OF A SON OF A SAILOR	
10	ELVIS PRESLEY (RCA CLP 1-2901)	8	5	36 REFLECTIONS	21
	KENNY ROGERS (United Artists LA 835-H)	11	33	CENE WATOON (Cashal OW) 1100EN	_
U	OH! BROTHER	16	14	SUSIE ALLANSON	
12	LARRY GATLIN (Monument MG 7626) WOMANHOOD	12	11	(Warner/Curb BSK-3217) 38 CLASSIC RICH	39
13	ROOM SERVICE			39 DOTTIE	32
14	OAK RIDGE BOYS (ABC AY-1065) I'M ALWAYS ON A	13	14	40 QUARTER MOON IN A TEN	-
	MOUNTAIN WHEN I FALL MERLE HAGGARD (MCA-2375)	14	6	CENT TOWN	
15	IT'S A HEARTACHE	15	15	EMMYLOU HARRIS (Warner Bros. BSL 3141)	38
16	BONNIE TYLER (RCA AFL 1-2821) VARIATIONS			41 IT WAS ALMOST LIKE A	
17	EDDIE RABBITT (Elektra 6E-127) THE BEST OF THE	10	24	SONG RONNIE MILSAP (RCA APL 1-2439)	41
	STATLER BROTHERS	19	39	42 WE MUST BELIEVE IN MAGIC	
18	(Mercury SRM 1-1037) HONKY TONK HEROES CONWAY TWITTY/LORETTA LYNN	10		CRYSTAL GAYLE	
10	(MCA-2372) EVERY TIME TWO FOOLS	18	10	I I I I I I I I I I I I I I I I I I I	44
19	COLLIDE			GEORGE JONES (Epic KE 35414) 44 DAYTIME FRIENDS	43
	KENNY ROGERS & DOTTIE WEST (United Artists UA-LA864-H)	20	25	KENNY ROGERS	45
20	I BELIEVE IN YOU MEL TILLIS (MCA-2364)	22	12	45 GUITAR MONSTERS	40
21	HERE YOU COME AGAIN			(RCA APL 1-2768)	48
22	DOLLY PARTON (RCA APL 1-2544) TAKE THIS JOB AND	29	47	LINDA RONSTADT (Asylum 6E-104)	49
	SHOVE IT JOHNNY PAYCHECK (Epic KE 35045)	23	43	47 OL' WAYLON WAYON JENNINGS	
23	LOVE ME WITH ALL YOUR			(RCA APL 1-2317)	50
	HEART JOHNNY RODRIGUEZ			48 CONTRARY TO ORDINARY JERRY JEFF WALKER (MCA-3041)	28
24	(Mercury SRM-1-5011) SOMEONE LOVES YOU	24	8	49 LOVE IS JUST A GAME LARRY GATLIN (WITH FAMILY &	
	HONEY	25	27	FRIENDS) (Monument MG-7616)	30
25	CHARLEY PRIDE (RCA APL 1-2478) COUNTRY BOY			COUNTRY MUSIC	
	DON WILLIAMS (ABC DO 2088)	26	6	MOE BANDY (Columbia KC 35288)	42



**CONLEE SIGNS WITH BUDDY LEE** — ABC's John Conlee, a former Nashville DJ whose single, "Rose Colored Glasses" rose to the top five on the **Cash Box** Country Singles Chart, recently signed a booking contract with Buddy Lee Attractions. Conlee's first album is scheduled for a September release. Shown during the signing are (I-r): Ervine Woolsey, director of promotion, ABC, Nashville; Ron Chancey, vice president of A&R, ABC, Nashville; Conlee; Buddy Lee; and Dick Kent, Conlee's personal manager.

# Direct-To-Disc Albums Add New Dimension In Nashville

## by Bob Campbell

Weeks On Chart

3

15

11

3

23

8

3

46

51

21

2

5

1

32

42

7

5

4

10

51

70

11

54

7

albums in Los Angeles and New York. Since 1976, Direct-Disc Records has produced nine albums (eight in Nashville), and the six-month-old Audio Directions recently recorded its first direct-disc album here with others on the drawing board.

Last week, Direct-Disc Records produced The Brubeck Brothers and guitarist Larry Coryell in Music City Music Hall (for-merly RCA Studio A) which was also videotaped by Opryland Productions for in-store promotions in Hi-Fi and record stores. And Audio Directions recently recorded an album by country/rock artist Tracy Nelson, "Doing It My Way," which is to be released this month under wide-spread promotion and distribution. In June of this year, "A Cut Above," a limited-edition double album by The New Dave Brubeck Quartet was recorded here, which Direct-Disc President Joe Overholt said "at this point may break all sales records for direct-disc recordings. " a limited-edition double album by Above The New Dave Zrubeck Quartet was recorded here, which Direct-Disc President Joe Overholt said "at this point may break all sales records for direct-disc recordings."

## What It Is

Direct-disc recording, which consists of musicians bypassing tape and recording directly onto the mastering lathe — thus producing a 'live' clean sound, actually constitutes the original method of recording music. This process grew outmoded with the advent of tape. But in 1970, Sheffield Labs in Los Angeles produced the Lincoln Mayogora Album which created new interest in direct-to-disc recordings. Now, approximately 12 companies are specializing in these recording techniques.

Overholt, who holds a Bachelors Degree in Electrical Engineering from The University of Tennessee in Knoxville, explained the direct-to-disc process and said the appreciable difference in sound quality maintained by these recordings are immediately noticeable upon first hearing.

"Essentially, overdubbing and mixing are eliminated," said Overholt, whose company recorded an album in Los Angeles utilizing Tommy Newsome and The Tonight Show Orchestra along with Doc Severinsen which is to be released this month. "After the musicians play, you have a finished record except for pressing. You can't stop between songs. You have to cut the whole side at one time. You are cutting an acetate groove with a heated needle. Everything depends upon balance and motion. Once the needle goes onto the lacquer that is it. Obviously, you get a few mistakes, but that is what people really like. Instead of being artificial, it is the real music. It is a performance difference between a record and going down and hearing a concert. The engineer has to mix while it is happening and there is little limiting or compressing.

## 'Major Difference'

"For anyone with a \$500-600 system, there is a major difference in sound quality," Overhold added. "It makes that system sound like a \$1,500 system. When you hear these albums, it actually sounds like the band is in the room with you. Using ordinary recording methods with overdubbing and all, hearing music is like looking (continued on page 41)



KRISTOFFERSON SIGNS NEW BMI PACT — Columbia artist and movie actor Kris Kristofferson recently renewed his 13year association with Broadcast Music Inc. by signing a new agreement in Atlanta, Ga. Shown at the signing are (I-r) (seated) Francis Preston, vice president, BMI, Nashville and Kristofferson; (standing) Bert Block, Kristofferson's manager; and Bob Beckham, president, Combine Music Corp.

# CBS Combines With King's Dominion Amusement Park For Joint Promotion

LOS ANGELES — CBS Records and King's Dominion have declared September Country Music Month at the theme park located in Dozwell, Virginia. In a cooperative effort to last the entire month, a total of 14 artists (11 CBS) will perform two shows each on a scheduled weekend.

Kicked off this past Labor Day weekend with Columbia's R.C. Bannon, Lynn Anderson, Epic's Charly McClain, Warner Bros.' Margo Smith and Monument's Larry Gatlin, the show will continue to the first of October when Willie Nelson and Johnny Cash will appear.

To reach the consumers, a cooperative advertising scheme was devised utilizing 267 area A&P Food Stores who both placed promotional material in their stores and ran ads weekly that featured discount coupons redeemable at the gate. CBS in turn distributed 22,000 record samplers on the artists appearing.

This brought to 10 million the number of coupons associated with the program. A total of 386 accounts were tied in as well as they displayed quantities of point-of-sale material and posters about the King's Dominion event. According to Bill Yost, an advertising representative from McCann-Erickson, A&P's ad agency, approximately 12 million people were reached by a specially printed handbill distributed at the A&P stores. Broadcast Advertising

Broadcast advertising is being carried

over 80 stations in the five-state marketing area. In all, between CBS, King's Dominion and A&P — nearly \$250,000 has been spent in advertising.

The cooperative ventures between CBS and King's Dominion began in October, 1975 when two weekends of appearances were scheduled.

Based on that initial success, King's Dominion expanded the following October to an entire month. Roy Wunsch, director, marketing, CBS Records, Nashville stated, "Tying such a campaign with 386 record departments was a tremendous undertaking, but the results have far exceeded even our expectations. This campaign is one of several promotion vehicles designed to expose as many of our highly-talented artists and their live shows to as large a spectrum of consumers possible within a given time frame and geographic area."

# September 16, 1978

n art 

	We
I'VE ALWAYS BEEN CRAZY	9/9 Ci
WAYLON JENNINGS (RCA PB-11344) 2 BLUE SKIES	2
WILLIE NELSON (Columbia 3-10784)	1
A WHO AM I TO SAY	5
THE STATLER BROS. (Mercury 55037)	7
TAMMY WYNETTE (Epic 8-50574)	6
MERLE HAGGARD (MCA 40936)	8
TEAR TIME DAVE & SUGAR (RCA PB-11322)	14
B HELLO MEXICO (AND ADIOS BABY TO YOU)	
9 IF YOU'VE GOT TEN MINUTES	9
(LET'S FALL IN LOVE) JOE STAMPLEY (Epic 8-50575)	10
10 WITH LOVE REX ALLEN, JR. (Warner Bros. WBS 8608)	11
11 PENNY ARCADE CRISTY LANE (LS/GRT-167)	12
12 IF THE WORLD RAN OUT OF LOVE TONIGHT	
JIM ED BROWN/HELEN CORNELIUS (RCA PB-11304)	13
13 EASY FROM NOW ON EMMYLOU HARRIS (Warner Bros. WBS 8623)	16
14 OLD FLAMES (CAN'T HOLD A CANDLE TO YOU)	
JOE SUN (Ovation OV 1107) 15 LET'S TAKE THE LONG WAY	15
AROUND THE WORLD RONNIE MILSAP (RCA PB-11369)	20
16 BOOGIE GRASS BAND CONWAY TWITTY (MCA 40919)	4
17 RAKE AND RAMBLIN' MAN DON WILLIAMS (ABC AB-12373)	3
18 LET'S SHAKE HANDS AND COME OUT LOVIN'	
KENNY O'DELL (Capricorn CPS-0301) 19 CARIBBEAN	18
20 HERE COMES THE HURT AGAIN	19
MICKEY GILLEY (Epic 8-50580) 21 DO IT AGAIN TONIGHT	22
LARRY GATLIN (Monument 45-259) 22 NO SLEEP TONIGHT	23
RANDY BARLOW (Republic REP-024) 23 CRYIN' AGAIN	24
OAK RIDGE BOYS (ABC AB-12397) 24 ANYONE WHO ISN'T ME	25
TONIGHT KENNY ROGERS/DOTTIE WEST	
(United Artists UA-1234-4) 25 LOVE, LOVE, LOVE/CHAPEL OF	27
LOVE SANDY POSEY (Warner Bros. WBS 8160)	26
26 I FOUGHT THE LAW HANK WILLIAMS, JR. (Warner/Curb WBS 8641)	29
27 I WANT TO BE IN LOVE JACKY WARD (Mercury 55038)	28
28 ANOTHER GOODBYE DONNA FARGO (Warner Bros. WBS 8643)	35
29 HOPELESSLY DEVOTED TO YOU OLIVIA NEWTON-JOHN (RSO RS 903)	31
30 AIN'T NO CALIFORNIA MEL TILLIS (MCA 40946)	36
31 THREE TIMES A LADY NATE HARVELL (Republic REP 025)	32
32 THE FEELINGS SO RIGHT TONIGHT	
DON KING (Con Brio CBK 137) 33 SLEEPING SINGLE IN A DOUBLE	34
BED BARBARA MANDRELL (ABC AB-12403)	43

	9/9	On Chart
<b>34</b> LITTLE THINGS MEAN A LOT MARGO SMITH (Warner Bros.)	45	2
35 SWEET FANTASY BOBBY BORCHERS (Epic 8-50585)	8	6
36 '57 CHEVROLET BILLIE JO SPEARS (UA-X1229-Y)	37	6
MONE SIDED CONVERSATION		
GENE WATSON (Capitol P-4616)	40	4
CHARLIE McCOY (Monument 45-258) 39 ROSE COLORED GLASSES	41	6
JOHN CONLEE (ABC AB-12356)	17	18
FREDDIE HART (Capitol P-4609)	44	5
<b>41</b> WHAT TIME DO YOU HAVE TO BE BACK TO HEAVEN		
RAZZY BAILEY (RCA PB-11338) 42 NO LOVE HAVE I	47	6
GAIL DAVIES (Lifesong ZS8 1771) 43 HELLO! REMEMBER ME	30	11
BILLY SWAN (A&M 2046)	39	11
44 DANGER HEARTBREAK AHEAD ZELLA LEHR (RCA PB-11359)	58	4
45 BORDERTOWN WOMAN MEL McDANIEL (Capitol P-4597)	50	6
46 NIGHTS ARE FOREVER WITHOUT YOU		
BUCK OWENS (Warner Bros. WBS 8614) 47 BE YOUR OWN BEST FRIEND	54	5
RAY STEVENS (Warner Bros. WBS 8603) 48 WHAT HAVE YOU GOT TO LOSE	53	6
TOM T. HALL (RCA PB-11376) 49 TWO HEARTS TANGLED IN LOVE		1
KENNY DALE (Capitol P-4619) 50 BACK IN THE USA	62	3
LINDA RONSTADT (Elektra/Asylum E-45519-A)	63	3
51 TONIGHT'S THE NIGHT (IT'S GONNA BE ALRIGHT)		
ROY HEAD (ABC AB 12383) 52 I STILL BELIEVE IN LOVE	33	9
CHARLIE RICH (United Artists UA-X1223-Y) 53 WHEN I STOP LEAVING (I'LL BE	52	8
GONE) CHARLEY PRIDE (RCA PB 112871)	21	13
54 THAT'S WHAT YOU DO TO ME CHARLY MCCLAIN (Epic 8-50598)	21	10
55 LAST NIGHT, EV'RY NIGHT	74	
RÉBA MCENTIRE (Mercury 55037) 56 YOU SHOULD WIN AN OSCAR	71	4
(EVERY NIGHT) CHUCK POLLARD (MCA 40944)	59	8
57 HANDCUFFED TO A		
HEARTACHE MARY K. MILLER (Inergi I-310)	-	1
58 TWO LONELY PEOPLE MOE BANDY (Columbia 3-10820)		1
59 HUBBA HUBBA BILLY "CRASH" CRADDOCK (Capitol P-4642)		1
60 UNTIL THE NEXT TIME BILLY PARKER (SRC SC 160)	67	5
61 LAST LOVE OF MY LIFE LYNN ANDERSON (Columbia 3-10809)	68	4
62 LOVE ME WITH ALL YOUR HEART (CUANDO CALIENTA EL SOL)		
JOHNNY RODRIGUEZ (Mercury 55029)	42	11
MUNDO ÉARWOOD (GMC-104-A)	76	3
64) GONE GIRL JOHNNY CASH (Columbia 3-10817)	78	2
65 THIS MAGIC MOMENT SANDRA KAYE (WIG-DK-8-068)	65	5
66 THE DAYS OF SAND AND SHOVELS		
NAT STUCKEY (MCA 409231) 67 BEAUTIFUL WOMAN	46	11
CHARLIE RICH (Epic 8-50562)	48	12
P 100 COUNTRY SINGLES (INCLUDING Breat American — BMI)		
fusic — BMI)		

			Weeks
	DEVOTED TO YOU	9/9	On Chart
68	DEVOTED TO YOU CARLY SIMON & JAMES TAYLOR		
69	(Elektra E-45506)	81	2
70	CATES SISTERS (Caprice CA 2051) WHEN A WOMAN CRIES	82	3
71	DAVID ROGERS (Republic REP-029)	.84	2
72	CRYSTAL GAYLE (United Artists UA-X1214-Y) YOU NEEDED ME	49	13
	ANNE MURRAY (Capitol P-4575)	51	19
73	I WISH YOU COULD HAVE TURNED MY HEAD (AND LEFT MY HEART ALONE)		
A	SONNY THROCKMORTON (Merucry 55039)	80	2
X	NICK NOBLE (Churchill 7713)	90	3
75	BLUER THAN BLUE BEVERLY HECKEL (RCA PB-11360)	88	2
76	IF THIS IS JUST A GAME DAVID ALLAN COE (Columbia 3-10816)	86	3
77	SHOW MEA SIGN JIM CHESTNUT (ABC/Hickory 45-51169)	85	6
78	I OWE IT ALL TO YOU JERRY ABBOTT (Churchill CR 7715)	79	4
79	YOU'RE A DANCER		5
80	BABY BLUE	89	
81	KING EDWARD IV (Soundwaves SW 4573) I'VE GOT AN ANGEL (THAT	60	9
	LOVES ME LIKE THE DEVIL) BOBBY HOOD (Chute CR 101)	70	8
82	PUT IT ON ME LOUIS MANDRELL (Epic 8-50565)	83	6
83	I'LL JUST TAKE IT OUT IN LOVE		
84	GEORGE JONES (Epic 8-50584) RIDER IN THE RAIN	57	12
85	RANDY NEWMAN (Warner Bros. WBS 8630) THE HAPPY DAYS	87	5
86	ROY CLARK (ABC AB-12402)	-	1
87	TERRI HOLLOWELL (Con Brio CBK-139)	-	1
	BIGGEST SMILE IN TOWN		
88	AUTHER BLANCH (MC 5015F)	-	1
89	JACK CLEMENT (Elektra E-45518) WHAT'S THE NAME OF THAT		1
v	SONG GLENN BARBER (Century 21 C21-100)		1
90	IF YOU THINK I LOVE YOU NOW	_	
91	MUNDY/MELTON (IMCM-100)	93	2
92	JERRY INMAN (Elektra E-45508) FIRST ENCOUNTER OF THE	91	6
	CLOSE KIND	00	
93	TOM BRESH (ABC AB-12389)	92	3
94	JIMMIE RODGERS (Scrimshaw M-1318-S) DON'T THINK TWICE, IT'S ALL	95	2
	RIGHT DOC & MERLE WATSON (United Artists UA-X1231-Y)	94	4
95	DIG DOWN DEEP		2
96	DEL REEVES (United Artists UA-X1230-4) IF THAT'S NOT LOVING YOU	99	6
	(YOU CAN'T SAY I DIDN'T TRY) RUBY FALLS (50 States FS 63A)	96	3
97	YOU'RE A VIOLIN THAT NEVER		
	HAS BEEN PLAYED BILLY WALKER (Scorpion SC 0552)	100	2
98	I'M TIRED OF BEING ALONE JACK & TRINK (NSD-4)	98	2
99	SHARING THE NIGHT		
	DR. HOOK (Capitol P-4621)		1
100	SO GOOD JEWEL BLANCH (RCA PB-11329)	_	1

 What's The Name (Glenn To Glenn — BMI/Merilark ASCAP)

 When A Woman Cries (Door Knob — BMI)

 When I Stop (Pi-Gem — BMI)

 Who Am I (American Cowboy — BMI)

 Why Baby (Fort Knox — BMI)

 With Love (Boxer — BMI)

 With Love (Boxer — BMI)

 You weeded Me (Chappell/Ironside — BMI)

 You're A (Milene — ASCAP)

 You're A Violin (Double Play/Pro Canada — BMI)

 You Should Win (Paukie/Pollavan — BMI)

 
 Bert/Zeb ToP 100 COUNTRY SINGLES (INCLUDING PUBLISHERS AND LICENSEES)

 First Encounter (Great American – BMI)
 92

 Gene Girl (Jack Music – BMI)
 64

 Handouffed To A (Mandy Music – ASCAP)
 7

 Handouffed To A (Mandy Music – ASCAP)
 7

 Last Nyel (Easy Nine/Baby Chick – BMI)
 61

 Last Nyel (Easy Nine/Baby Chick – BMI)
 61

 Last Nyel (Easy Nine/Baby Chick – BMI)
 7

 Heilo Mexico (Algea/Flagship – BMI)
 8

 Heilo Mexico (Algea/Flagship – BMI)
 8

 Heilo Mexico (Algea/Flagship – BMI)
 8

 Heilo Mexico (Algea/Flagship – BMI)
 7

 Love, Love (Unichappell – BMI)
 7

 Hubba (Ray Stevens – BMI)
 70

 No Love (Cedarwood – BMI)
 7

 I Vaulance/Churchill – BMI)
 70

 I Vautanto (Alga Stevens – BMI)
 70
 LISHERS AND LICENSEES) -- ALPHABETIZED TO n't No California (Tree Pub. — BMI) . ..... 30 All I Want (Good Music - ASCAP/Aunt Polly's -

 Baby Blue (Music Crattshop/Morning Music USA –
 80

 ASCAP)
 80

 Back In The (Arc Music – BMI)
 50

 Beautiful Woman (Algee – BMI)
 67

 Be Your Own (Ray Stevens – BMI)
 47

 Blue Skies (Irving Berling – ASCAP)
 47

 
 Back In The (Arc Music – BMI)
 50

 Beautiful Woman (Algee – BMI)
 67

 Be Your Own (Ray Stevens – BMI)
 67

 Blue Skies (Irving Berlin – ASCAP)
 2

 Bluer Than Blue (Let Me Be There – ASCAP)
 75

 Boggie Grass (Bucksnort – BMI)
 16

 Boardertown (Screen Gems/EMI – BMI)
 45

 Caribbean (Belinda/Elvis Presley – BMI)
 19

 Chapel Of Love (Mother Bertha/Trio – ASCAP)
 25

 Cryin 'Again (Tree Pub. – BMI/Cross Keys –
 ASCAP)

 AscAP
 23

 Danger (Duchess/Posey – BMI) (Crosskeys –
 23

 Orym Agam (Incernal, Coloss Reys - 23

 Danger (Duchess/Posey - BMI) (Crosskeys - 

 ASCAP)
 61

 Devoted To You (House Of Bryant - BMI)

 Big Down Deep (Annie Over - ASCAP)

 BMI)
 95

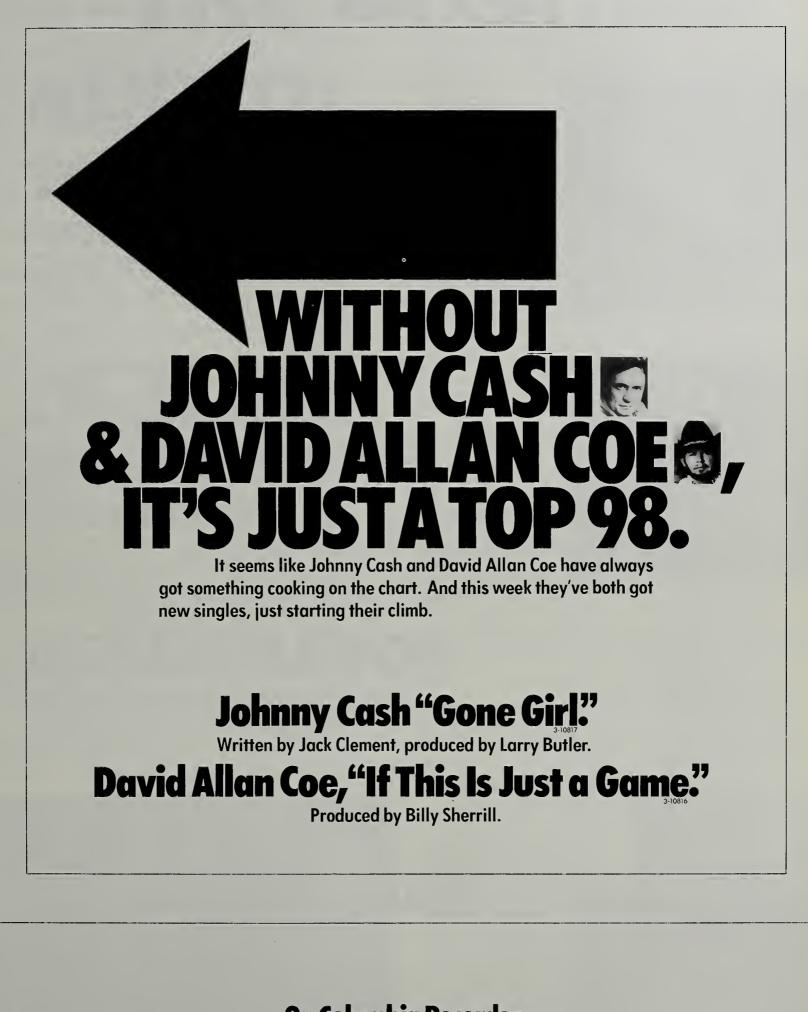
 Don't Think (Warner Bros. - ASCAP)

 94
 Do It Again (First Generation - 

 Bay (Song of Cash - ASCAP)

 13
 Fair And Tender (Acuff-Rose - 

 '57 Chevrolet (ATV Music - BMI)



On Columbia Records 🕿

# COUNTRY RADIO

# THE COUNTRY MIKE

their new country format and programming philosophies. WWSW will use "Double Coun-try" as their new logo . . . they'll also refer to the station as "AM97." Quoting from the press release, WWSW says that their new format is a "well researched, careful selection of the best country music available today . . . AM97 plays only hit music . . . targeted to reach educated, upper income adults 25-49 years of age." WWS Walso mentions that Pittsburgh needs a station like AM97 . . . "There is no other full-time AM country music station in Pittsburgh." About the competition — WWSW says "WEEP-AM is a daytime facility with a poorly-executed FM." Next week we'll see what WEEP has to say about WWSW.



IN THE MEANTIME — We spoke with WEEP GM Mike Sigelman and PD Dene Hallum on the phone last week to find out about changes on WEEP-FM. It seems that they've applied for new call-letters (WDSY) and they say the new WDSY-FM will take a more "mellow" approach to country music. Hallum says it had nothing to do with WWSW going country.

**PERSONALITY PROFILE** — Art Nelson is a 32-year broad-casting veteran, announcing in the 10 a.m.-2 p.m. timeslot at KLAC/Los Angeles. Nelson started with his first radio station in 1942, at KAND in Corsicana, California, Nelson's hometown. After a stint in the military, Nelson was hired at KLIF/Dallas. Nelson has also held down announcing positions at KABC/Los Angeles, KFWB/Los Angeles, and WJJD/Chicago. Nelson was also

program director for a time at KEWB/San Francisco, before coming to KLAC in 1973. NAMES IN THE NEWS — WMC/Memphis personality Jacque Strickland is recovering from injuries received when she was assaulted and stabbed 10 times after she left the station. The suspect is a former mental patient . . . Tom Phiefer, PD at KRMD/Shreveport says they'll be constructing a new building and tower in the near future . . . Larry James from WBT/Charlotte was a finalist in the CMA DJ of the Year awards for medium markets . . . KJ-JJ/Phoenix music director Terry Black has enrolled as a full-time college student for this semester, majoring in mass communications.

Pam Zimmerman from the CMA called to mention a couple of smaller stations that have recently changed to country formats. WMJS in Prince Frederick, Maryland (a Wash., D.C. suburb) has recently switched to a country format under the direction of GM Mike Kramer. KVLR/Detroit Lakes, Minnesota recently began using automated country programming from the TM company.

KENR/Houston had their Dolly Parton Look-A-Like contest at Gilley's last week. KENR music director Dr. Bruce Nelson says he'll be sending us some of the bigger photos when they're ready. Should be quite a development.

Russ Knight is the new PD at WHK/Cleveland, replacing John Webster, who will remain at the station as director of public affairs and special projects. Knight had originally plan-ned to take over programming duties at KBOX/Dallas. The KBOX job was still open at last report.

Brian Ringo from KLIC/Monroe, Louisiana reports that the station was number two overall in their market in the just completed ARB.

KHAK/Cedar Rapids has a new mailing address . . . 1117 First Ave., 52402.

Stay tuned for the 6th Annual Chuck Chellman/Georgia Twitty radio golf invitational. . coming up on Oct. 18. Radio and industry personnel will be playing together in the annual tournament. Some of those planning to be there include **Danny Davis**, **Nat Stuckey**, Charley Pride and Eddle Arnold. Radio folks in attendance will include Mike Burger from WHOO/Orlando, Charlie Douglas, WWL/New Orleans, Bobby Denton, WIVK/Knoxville; and Les Acree from WMC/Memphis. For more info, call Chuck or Georgia at (615) 320-7287.

WMPS/Memphis PD Bob Knight has changed the shifts around at the station a little bit Kevin Murphy will move from mornings to mid-days and Bill Murray will move from mid-days to mornings. Knight has taken himself off the air to devote more time to programming.

Sept. 2 was WHK Day at the Geauga County Fair near Cleveland. WHK presented Barbara Mandrell in concert at the fair with two shows

Bill Anderson called the other day and mentioned that his station in Provo, KFTN, will be sponsoring a free appreciation day on Sept. 14, to thank the listeners for their support. Featured performers will include Bill Anderson with Mary Lou Turner, and the Belemy Brothers. Anderson has owned KFTN for the past several years . . . and he's negotiating to buy another station soon, also in Utah. country mike



KSON WELCOMES RON WEST KSON/San Diego program director Rod Hunter recently hired Ron West as music director and afternoon drive jock. West comes to KSON from KARM/Fresno, Pictured above is Hunter (left) welcoming West to the staff.

# **MRC Sets Distrib.Deal**

NASHVILLE - Nationwide Sound Distributors has assumed marketing and distribution duties for MRC Records, MRC's John Major and Nationwide's Joe Gibson recently announced.

# **KTOW Adds Four** To Sales Staff

TULSA, OKLA. - KTOW Radio here, coowned by Roy Clark and Jim Halsey and the only Tulsa FM Station featuring progressive country programming, has added four new sales staff members. Carl E. Lund has been appointed sales manager, Gerry Wilburn will serve as sales supervisor, and Judi Wallace and Marcia Baker have been appointed sales representatives.

"We are beginning an entirely new and aggressive sales approach at KTOW," Lund said. "It will provide excellent service and advertising results to our customers. And these career-minded sales people will constitute a giant step in that direction.

Lund comes to KTOW from KWEN Radio where he served as sales manager. He has also worked as sales manager at KMOD/KXXO Radio. He is a graduate of Oklahoma University where he majored in public relations and advertising.

Wilburn is a veteran of 10 years in sales and recently worked at KWEN. He has also worked with KELI Radio.

# MOST ADDED COUNTRY SINGLES

- WHAT HAVE YOU GOT TO LOSE TOM. T. HALL RCA KFTN, FM 97, KRAK, WPNX, WUBE, KUZZ, WVOJ, WSLC, KFDI, KMPS, KKYX, WHOO, KGA, KLAK, WDAF, WBAM, KOYN, KJJJ, KENR, KIKK, KSSS, KLZ, KSON, WWOL, KXLR, WSDS, KERE, WTMT, KEBC.
- LITTLE THINGS MEAN A LOT MARGO SMITH WARNER BROS. WUBE, WVOJ, WMAQ, WSLR, WTSO, KGA, KLAK, WDAF, WBAP, WMNI, WSHO, KIKK, WYDE, WMC, KSON, WRRD, KERE, KXOL, KRMD.
- SLEEPING SINGLE IN A DOUBLE BED BARBARA MANDRELL ABC KCUB, WUBE, KGA, KLAK, KOYN, WMNI, WYDE, WMC, KNUZ, WCMS, KLZ, WWVA, KXLR, WXCL, WRRD, KERE, KXOL, KRMD.
- THAT'S WHAT YOU DO TO ME --- CHARLY McCLAIN -- EPIC KFDI, KKYX, WHOO, WTSO, WDAF, WKDA, WNRS, WSHO, KNUZ, WWOL, WWVA, KXLR, KYNN, WSDS, WAXX, KHEY, WTMT, KEBC.
- HANDCUFFED TO A HEARTACHE -- MARY K. MILLER -- INERGI KFDI, WPNX, WVOJ, WSLC, KMPS, KKYX, KLAK, WKDA, WSHO, KIKK, KLZ, WIRE, KYNN, WYCL, WSDS, KRMD, KEBC.
- TWO LONELY PEOPLE -- MOE BANDY -- COLUMBIA KRAK, KFDI, KMPS, KKYX, KEKN, WBAM, WSHO, KIKK, KSSS, KNUZ, WWOL, KXLR, KYNN, WXCL, WSDS, KEBC.
- AIN'T NO CALIFORNIA MEL TILLIS MCA WEEP, WSLR, WHOO, KGA, KLAK, KOYN, WKDA, WMNI, WSHO, WCMS, WWVA, WRRD, KXOL, KRMD.
- HUBBA HUBBA BILLY "CRASH" CRADDOCK CAPITOL WVOJ, WSLC, KMPS, WTSO, KGA, KLAK, WBAM, KOYN, KCKC, KENR, WCMS, WXCL, WINN.
- ANOTHER GOODBYE -- DONNA FARGO -- WARNER BROS. KUZZ, WHOO, KLAC, WDAF, WBAP, KIKK, WYDE, KNUZ, KLZ, KSON,
- ANYONE WHO ISN'T ME TONIGHT --- KENNY ROGERS/DOTTIE WEST ---UNITED ARTISTS 10. KUZZ, WMAQ, WSLR, WAME, KCKN, WDAF, KCKC, WYDE, KLZ, WWVA, KERE.

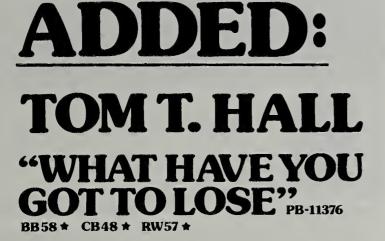
# MOST ACTIVE COUNTRY SINGLES

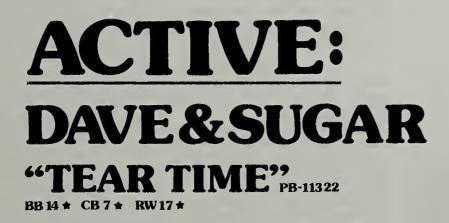
- **TEAR TIME -- DAVE & SUGAR -- RCA** WMNI 24-19, WNRS 32-26, WBAP 39-29, WJJD ex-29, WBAM 31-25, WDAF 20-14, KLAK 34-11, KCKN 25-12, KGA 30-22, WAME 29-22, WTSO 34-25, KLAC 45-34, WHOO 18-11, KAYO ex-24, WSLR 35-25, WEEP 24-18, KMPS 22-17, KUZZ 26-14, FM97 28-20, KCUB 35-30, KFTN 22-14, KRAK 39-31, KFDI 43-32, WPNX 40-29, WSDS 32-26, WXCL 33-23, KYNN ex-31, KWJJ 40-24, KXLR 35-29, WIRE 36-29, WWVA 23-14, WWOL 35-28, KIKK 23-17, KENR 18-13, WYDE 24-17, WMC ex-27, WHK 22-14, WCMS 28-20, KCKC 17-7, KJJJ 17-10 10
- 10. **HEARTBREAKER --- DOLLY PARTON --- RCA** WMNI 23-18, WNRS 18-12, WKDA ex-27, WBAP 38-28, WJJD 23-18, WBAM 30-20, KLAK 32-13, KCKN 15-4, KGA 27-20, WTSO 20-14, KLAC 31-21, WHOO 17-7, KKYX ex-40, KAYO 18-10, WSLR 27-19, WEEP 8-2, WMAQ 39-27, KMPS 20-15, WSLC 29-10, KUZZ 30-22, WUBE 26-21, KCUB 27-22, KRAK 35-25, KFDI 36-26, WPNX 36-25, WSDS 31-12, WXCL 32-22, KYNN 40-29, KWJJ 37-22, WIRE 26-19, WWOL 31-23, KENR 15-6, WYDE 16-11, WMC ex-25, WHK 13-6, WCMS 31-22, KLZ 20-12, KJJJ 30-17...
- LET'S TAKE THE LONG WAY AROUND THE WORLD --- RONNIE MILSAP --RCA
- RCA WMNI ex-35, WNRS ex-41, WBAM ex-36, WDAF ex-23, KGA ex-30, WTSO ex-40, KLAC 54-44, WHOO 32-22, WSLR 38-30, WEEP 27-20, WHN ex-20, KMPS ex-27, WSLC ex-38, KUZZ 53-42, WUBE ex-39, FM 97 33-23, KCUB 38-28, KFTN ex-33, KFDI ex-44, WPNX 37-26, WSDS ex-40, KYNN ex-35, WIRE ex-35, WWVA 32-19, WWOL 40-35, KIKK ex-39, KENR ex-34, WYDE ex-25, KSSS ex-24, WHK 30-23, WCMS 40-30, KLZ 40-25, WSHO ex-20, KJJJ 40-34. IT'S BEEN A GREAT AFTERNOON MERLE HAGGARD MCA WMNI 31-22, WNRS 30-21, WKDA 17-11, KOYN 27-20, WBAM 33-28, KCKN 28-13, KGA 20-15, WAME 27-21, WHOO 20-13, WSLR 23-18, WEEP 29-24, WMAQ 30-20, KMPS 18-13, KUZZ 17-10, KCUB 25-20, KFTN 14-9, KRAK 27318, KFDI 28-20, WPNX 31-21, WRRD 36-31, WXCL 25-20, WIRE 28-22, WWVA 22-13, KIKK 32-19, KENR 30-15, WYDE 28-21, WMC 11-6, WHK 36-27, WCMS 34-23, KLZ 24-7.



WILLIE GIVES AWAY PICTURE ALBUMS — Following his recent concert at the Blossom Music Center in Cleveland, Ohio, Columbia's Willie Nelson presents Cleveland radio program directors with copies of his limited-edition "Stardust" album with his photo on the vinyl. Shown backstage from (I-r) are: Bill Coffey, WSLR program director; Terry Stevens, WHK music director; Nelson; Jeff McClusky, local promotion manager, CBS; Bob Walker, WNYN program director; and Larry Wall, midwest regional country marketing manager, CBS.

# THE MOST...



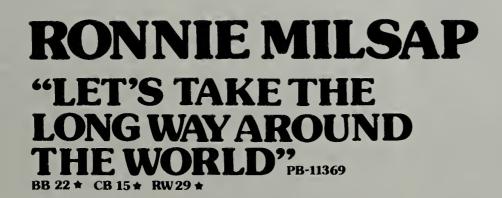






**DOLLY PARTON** "HEART BREAKER" PB-11296

BB 5\* CB 3\* RW 11\*







# The Country Column

Singer/writer Linda Hargrove, who signed a recording contract with RCA this summer, received a dozen roses from an ardent admirer recently during her first set at the Exit/In. The roses were sent as a result of Linda's TV appearance on WNGE's "Morning Watch" earlier in the day where Hargrove had sung and talked about her Exit/In show. The card accompanying the roses read, "Saw you on television today. You were beautiful. I love the way you rhyme pain and again . . . and it still comes out again. Keep those country guts. Love, Johnny Cash." During the second show at the Exit/In, Johnny Rodriguez came up on stage and sang "Down To My Pride" with Linda. Hargrove's first RCA release, scheduled this week, is titled "You Are Still The One."



ABC's Randy Gurley and Roy Head will headline the main room at the Nugget in Las Vegas Sept. 1-Oct. 1. The date marks Gurley's first Nevada appearance.

Dick Stanley, former manager to Sherwin Linton, is now heading up a newly-formed corporation in Minnesota, "Entertain-ment Plus, Inc.," which is devoted to career management and guidance for young country artists. George Kent, who charted Top 10 in 1970 with "Hello, I'm A Jukebox," is the first artist signed by the new company.

Hargrove

ABC's Freddy Fender co-stars at the Killeen, Tx. Rodeo Sept. 29 and then heads Southeast to the Carolina Coliseum in Columbia, S.C. Oct. 6. Fender will play the prestigious Uptown Theatre in

Chicago, Ill. on Oct. 7.

MCA's BIII Anderson and The Bill Anderson Show, which includes Mary Lou Turner, will appear at the Suntanna Raceway in Provo, Utah on Sept. 14 to celebrate KFTN Radio's Listener Appreciation Week. Free concert tickets and many prizes will be given away by KFTN. Anderson will also act as DJ for a day and will be on the air from 3 p.m. till 6 p.m. Last week, Cash Box reported Johnny Rodriguez's recording contract had expired with

Phonogram/Mercury. Rodriguez's contract will run through December of this year.

George Lindsey will host a show at the Pensacola, Fla. Civic Center Oct. 7. Minnle Pearl has hit the road again. She will head this month to Canada for a Sept. 23

show at the Sunbury Community Arena in Sunbury, Ontario and then to the Sault Memorial Gardens at Sault St. Marie, Ontario on the 24th. Minnie will return to Nashville Sept. 26-28 to tape the "Hee Haw 10th Anniversary Special," and she will then return to Canada for an Oct. 6 date at the Civic Center in Winnipeg, Manitoba. While there, she will play the Gardens in Thunder Bay, Ontario, and she will fly back to the States for an Oct. 8 appearance at the Duluth Arena in Duluth, Minn.

ABC's Hank Thompson is touring the northwest for two weeks. He will play the Officers Club Mountain Home Air Force Base in Mountain Home, Idaho Oct. 12. During the northwest tour, Thompson will play in Seattle, Wash., Tacoma, Wash., Wenatchee, Wash, Yakima, Wash., Lewiston, Idaho, Spokane, Wash., Creston, Idaho and Polson, Montana.

Alabama Gov. George Wallace, who will leave office this January for private life, has signed for personal representation with Celebrity Management, Inc., company president **Bob Bray** has announced. Bray indicated Celebrity Management will represent Wallace through the company's public relations and platform speakers division.



bob campbell

COUNT

Veteran artist Ray Price has opened his new show at The Nugget in Sparks, Nev. Managed exclusively by the Jim Halsey Company, Price is currently on the brink of a 15-state tour. Other stops on the

Acuff tour will include dates at Nashville North in Taylorville, III. on Oct. 14, an Oct. 20 appearance in Nashville on the Country Music Association Anniversary Show and an engagement at the Turtle Creek Country Club Oct. 26 in San Antonio, Tex.

SI Siman, former board member of the Country Music Association, has been appointed to the Missouri Conservation Advisory Committee. ABC's **Roy Clark** will host "Hee Haw's 10th Anniversary TV Special." Special guests will

include MCA's Mel TIIIIs and Epic's Tammy Wynette.

Speaking of Tammy, following her current three-week tour of England, she will play two fair dates in Texas. Tammy will then travel to Denver, Colo. for the American Furniture Co. Convention on Sept. 24 and then to the AK-Sar-Ben Rodeo in Omaha, Ne. on Sept. 26.

Elektra/Asylum plans to release a double album of Roy Acuff's hits in October. Titled, "Roy Acuff's Greatest Hits, Vol. I," the package will also include an unreleased single, "That's The Man I'm Looking For." Elektra hopes to declare a special 'Roy Acuff Day' here in October in which several cuts from the album will receive local airplay.



HUNLEY SIGNS BOOKING CONTRACT - David McLachlan, vice-president of Agency For The Performing Arts, tuned in accidentally to Con Hunley's "Weekend Friend" near the Lincoln Tunnel one day and subsequently tracked down and signed the Warner Bros. artist to his booking agency. Shown near the Lincoln Tunnel are (I-r): Bonnie Rasmussen, Warner Bros. artist relations, Nashville; Hunley; Robin Rothman, product manager for Warner Bros.; McLachlan; and Pam Green, WHN music director.

### 45/REVIEWS/LP

BANJO BANDIT — Roy Clark/Buck Trent — ABC — AY-1084 — Producer: JIm Foglesong — List: 6.98 When two exceptional entertainers get together wht can both

play a mean banjo, good, exciting music is bound to follow. Buck Trent and Roy Clark have worked together many times, and their musical rapport is natural on this album. The only flaw is that many of the cuts sound alike. However, "Down Yonder," "Black Mountain Rag" and "Beer Barrel Polka" are worth the price of the album.

### COUNTRY SAX COMES TO TOWN - Maury Finney Soundwaves - SWS-3303 - Producer: Joe Glbson - List: 6.98

The saxophone in country music weaves in and out of popularity, and few saxophonists enjoy any longevity in the business. Maury Finney is one who has developed a distinctive style and continues to play notable music. Production com-pletely supports Finney's licks, and "Secret Love," "Everybody's Had The Blues Sometimes" and "I Don't Want To Cry" highlight the album.

## EDDIE RABBITT (Elektra E-45531)

ROY CLARK and BUCK TRENT

I Just Want To Love You (3:59) (Briarpatch Music/DebDave Music, Inc. -- BMI) (E. Rabbitt/Even Stevens/David Malloy)

This single probably contains more background instrumentation than any previous Eddie Rabbitt tune and it is done in fine fashion with Eddie's distinctive mournful vocal coming through loud and clear. From his latest album, "Variations". MOE BANDY(Columbia 3-10820)

Two Lonely People (2:46) (Milene Music, winc. — ASCAP) (T. Benjamine/E. Penny) This is quite a departure from Moe's normal "Honky Tonk" type songs, but he delivers this mexicale flavored tune exceptionally well. Without offending loyal fans, Ray Baker has produced another side of Moe Bandy.

### **Singles To Watch**

TOMMY OVERSTREET (ABC AB-12408 Fadin' In, Fadin' Out (2:32) (Tree Publishing --- BMI) (Bobby Braddock/Sonny Throck-

morton) BILLY LARKIN (Mercury 55040)

My Side Of Town (2:51) (Music City Music, Inc. -- ASCAP) (Bob Morrison/Debbie Hupp) JOHN WESLEY RYLES (ABC AB-12410) Someday You WIII (2:25) (Hall-Clement Pub. — BMI) (Jerry Foster/Bill Rice)

BOBBY WRIGHT (United Artist UA-X1238-Y)

Takin' A Chance (2:59) (Tree Pub. Co. Inc., - BMI) (J. Tex)

HANK SNOW (RCA PB-11377) Ramblin' Rose (2:27) (Sweco Music — BMI) (Joe Sherman/Noel Sherman) DON GIBSON (Hickory AH-54036) Oh, Such A Stranger (2:33) (Acuff-Rose Pub. — BMI) (Don Gibson)

LA WANDA LINDSEY (Mercury 55041)

I'm A Woman In Love (2:15) (Hall-Clements Pub. - BMI) (Terry Skinner/J.L. Wallace) NORMAN WADE (Artic AR 0778-1)

Half The Man (2:05) (Acuff-Rose Pub. - BMI) (E. Fox/Dale Morris) MIKE LADD (Corona IRDA 511)

What A Difference Your Love Would Make (2:21) (Blue Echo - ASCAP) (Ray Griff)

### **1st Opryland Soap** Fest Scheduled

NASHVILLE - Oprvland will hold its first Soap Opera Festival here Sept. 30-Oct. 1 in the outdoor Showboat Theatre which will include concerts, autograph parties and question and answer sessions from fans. Produced by Soap Opera Festivals, Inc., actors and actresses from the casts of NBC's "Days Of Our Lives" and ABC's "All My Children" and "One Life To Live" will participate in the festival. Schedule

Two one-and-a-half-hour shows scheduled each day will include Bill and Susan Hayes (Doug and Julie Williams on 'Days Of Our Lives"). Nick Benedict (Phil Brent on "All My Children"), Susan Lucci (Erica Kane on "All My Children") and Michael Storm (Dr. Larry Welk on "One Life To Live").

Two winners of a WSM-TV drawing will have dinner with the Hayes couple here, and the Opryland Festival will be the first Soap Festival in which the actors and actresses will sing and play musical instruments.

### Statlers Tour Ends

NASHVILLE - Mercury's The Statler Brothers recently completed a 30-city concert tour which reportedly grossed more than \$1 million for the group. The Statlers sold out 16 concerts and reportedly broke attendance records for country performances in nine buildings.

**Copyright Service Plans To Open Nashville Office** 

NASHVILLE - The Copyright Service Bureau has recently announced plans to open an office here. Rick Sanjek will head the Nashville operation.

Organized in 1964 by Walter Hofer and based in New York City, The Copyright Service Bureau is an international licensing, administrative and collecting service for individuals or firms who derive their income from original properties in the music field. The Copyright Service Bureau has grown into an international organization with offices located in England, France, Germany, Australia, Japan and South America

Sanjek is the former Director of Writer Administration for Broadcast Music, Inc. here. He also has served as General Manager of Atlantic Records here and Professional Manager of Jack Music, Inc.

### **Country Acts Set For** 'Superstars' TV Show

NASHVILLE — Several top country enter-tainers will be featured in an upcoming one-hour ABC-TV Special, "Superstars On Stage At The Ohio State Fair," scheduled for early fall airing.

Elektra/Asylum's Eddie Rabbitt, RCA's Dolly Parton, United Artists' Kenny Rogers, RCA's Charley Pride, CBS' Johnny Cash (and June Carter Cash) and United Artists' Dottie West will join Cheryl Tiegs, Debby and Pat Boone, The Osmond Brothers, Dan Rowen and Tavares in the special.

# MERCHANDISING



MURRAY MEETS MUSIC RETAILERS - Capitol recording artist Anne Murray recently performed at the Music Retailer Show in New York, highlighting selections from her latest album, "Let's Keep It That Way." Pictured with Murray at the Hilton Hotel, scene of the show are (I-r): Annette Monaco, east coast press coordinator for Capitol Records; Ray Brilli, New York customer service rep; Geoff Sager, territory manager for New York; Randall Davis, merchandising director; Murray; Don Zimmermann, president of Capitol Records; Oscar Arslanian, director of press and artist relations; Dan Davis, vice president of merchandising and creative services; Rupert Perry, vice president of A&R, Dennis White, vice president of marketing; and Doreen D'Agostino, east coast press & artist relations coordinator.

### **Milestone Sets Campaign For** 'Jazz Stars' Tour

LOS ANGELES - Fantasy/Milestone Records is launching an extensive merchandising and advertising campaign in support of the forthcoming "Milestone Jazz Stars" tour, which features performers Ron Carter, Sonny Rollins and McCoy Tyner. Along with initiating print advertising support and radio time-buys, the label plans to establish strong interest at the retail level, which entails the utilization of merchandising display tools and the running of special discount programs of the trio's newly released solo albums.

With its print campaign, Milestone is placing advertisements in a number of consumer publications, including magazines such as Rolling Stone plus advertising in the entertainment supplements of major city newspapers such as the Los Angeles Times, the San Francisco Chronicle, the Philadelphia Inquirer and the Village Voice in New York. The label will also employ music trade publication advertising.

For its merchandising support, the label has designed posters which feature the three artists, and has constructed a dump box which will display the trio's new albums. In addition, Milestone has created a new catalog order form which spotlights the artist's new and catalog albums.

Phil Jones, director of marketing at Fan-tasy/Milestone, explained that his label decided to coordinate a merchandising campaign due to the increased popularity of jazz music and the uniqueness of this joint tour. "The jazz market has picked up so much ground in the past year; with the catalog sales of the trio growing so that they are now able to play larger venues," he said. "After people have seen the show, they'll want to buy the albums of Rollins, Carter and Tyner. Thus Milestone has released new albums that coincide with the tour, spotlighted the trio's catalog albums and instituted a merchandising campaign to insure that the potential sales resulting from the tour is achieved."

### Chilliwack Contest

LOS ANGELES - Image Marketing & Media, in conjunction with Mushroom Records, has set up a national display contest on behalf of Mushroom recording act Chilliwack and the group's latest album, "Lights From The Valley." The purpose of the contest is to help expose Chilliwack to the general public by keeping album art on display in record stores nationwide.

Display items are available through Image or local Mushroom distributors and must be kept up for at least two weeks. The contest runs through November 1. First prize is \$200, second prize is \$100 and five third prize winners will each receive \$20.

### **RSO**, Korvette's Set Anniv. Promo

LOS ANGELES - Korvette's, Inc. and RSO Records will collaborate on a merchandising campaign spotlighting RSO's record and tape catalog at each of the chain's 50 stores. The week-long promotion, which marks Korvette's 30th anniversary, is slated for later this month

During the anniversary program, RSO product will be displayed in a separate wall section with browser bin cards listing the RSO record and tape catalog. Wall displays, T-shirts and other merchandising aids have been prepared for the record section each Korvette's store. In addition, window displays have been created.

Korvette's record department personnel will receive T-shirts bearing both the RSO logo and Korvette's anniversary slogan to wear during the promotion. Korvette's has also prepared posters for giveaway and 20' by 60" silk-screened displays.

Throughout the week, tapes which feature solely RSO acts will be heard over the stores' record department sound systems.

### **Factors' Chairman** Interviewed For TV LOS ANGELES - Harry Geissler, chair-

man of the board for Factors Etc., mass merchandisers of products licensed for music personalities and motion pictures, will be featured in a 10-minute film segment on "30 Minutes," a new magazine series aimed at the teen market. The segment will air Sept. 23 on CBS. The segment will examine the company's role in the careers of Eivis Presley, Andy Gibb, the Osmonds and the films "Grease" and "Saturday Night Fever.



'ROCKY HORROR' AT TOWER-Bob Delanoy (I), manager of Tower Records in Hollywood, was recently presented with the 101st copy of the "Rocky Horror Picture Show" picture disc. The first 100 copies of the record sold out quickly at the store. The picture disc was presented to Delanoy by Marshall Blonstein, vice president and general manager of Ode Sounds and Visuals

### SINGLES BREAKOUTS

Pickwick — National CAPTAIN & TENNILLE BILLY JOEL CHERYL LADD MEAT LOAF BRUCE SPRINGSTEEN STONEBOLT Waxie Maxie — Washington D.C. AMBROSIA ALICIA BRIDGES FOREIGNER FUNKADELIC HALL& OATES HALL& DATES MICHAEL JOHNSON McCRARYS MEAT LOAF DOLLY PARTON ROLLING STONES WHO Cactus — Houston DONNY HATHAWAY MARGIE JOSEPH. STARGARD JOHN PAUL YOUNG Harmony House — Detroit GINO VANNELLI Music Plus — Los Angeles BEATLES PLAYER KAREN YOUNG

Record World, T.S.S. MEAT LOAF BOB SEGER Specs — Miami BOSTON LINDA RONSTADT BOB SEGER Radio Drs. — Milwaukee CAPTAIN & TENNILLE CHEAP TRICK KINKS STEELY DAN Everybody's — Portland A TASTE OF HONEY AEROSMITH

RICK JAMES LITTLE RIVER BAND VILLAGE PEOPLE Bee Gee — / MEAT LOAF Albany MEAT LOAF ROSS/JACKSON STEELY DAN Record Dept. Merc CANDI STATON NICK GILDER Galvang, China Merch - Memphis NICK GILDEH Galgano – Chicago MICHAEL HENDERSON BILLY JOEL LITTLE RIVER BAND G. RAFFERTY ROSS/JACKSON DONNA SUMMER SYLVERS Records Factory – San Francisco CON FUNK SHUN EXILE SYLVESTER GINO VANNELLI Camelot – National Camelot — Na ALICIA BRIDGES CAPTAIN & TENNILLE CITY BOY LINDA CLIFFORD DAVID GATES HALL & OATES DAN HILL DAN HILL RUPERT HOLMES MICK JACKSON MICHAEL JOHNSON GLADYS KNIGHT LITTLE RIVER BAND L.T.D. MCCRARYS DOLLY PARTON SEALS & CROFTS STEELY DAN STONEBOLT STONEBOLT Sound Warehouse — San Antonio ATLANTIC STARR ;ARS CARS

HALL & OATES POCKETS SYLVESTER Modern Music — Clevela SHAUN CASSIDY JEFFERSON STARSHIP ROLLING STONES DONNA SUMMER Cleveland

Alta — Phoenix E.C. KING LITTLE RIVER BAND KENNY LOGGINS ANNE MURRAY GERRY RAFFERTY STEELY DAN

New Jersey **ROLLING STONES** 

ROSS/JACKSON DONNA SUMMER Siebert's - Little Rock AEROSMITH E.C. KING KENNY LOGGINS ANNE MURRAY LINDA RONSTADT P.B. One Stop — St. Louis SEALS & CROFTS SIMON/TAYLOR STEELY DAN SYLVESTER

Tower — Seattle CHEAP TRICK ROLLING STONES DONNA SUMMER

Harmony Hut — Washington D.C CAPTAIN & TENNILLE DAN HILL BILLY JOEL BILLTJOEL L.T.D. MANILOW MEAT LOAF ROSS/JACKSON STYX SYLVESTER

P.B. One Stop — St. Louis WALTER EGAN

ALBUM BREAKOUTS Handleman — National BOSTON EXILE HALL & OATES CHERYL LADD KENNY LOGGINS ALAN PARSONS GENYA RAVAN SESAME STREET FEVER ROBIN TROWER WHO

Western Merchandisers — Amarillo PABLO CRUISE WALTER EGAN Modern Music — Cleveland ASHFORD/SIMPSON HALL & OATES LYNYRD SKYNYRD

Big Apple — Denver STEPHEN BISHOP HALL & OATES PLAYER JEAN-LUC PONTY GENYA RAVAN

Bee Gee — Albany FOXY MICHAEL HENDERSON

Popular Tunes — Memphis ASHFORD/SIMPSON STEPHEN BISHOP CRUSADERS FOGELBERG/WEISBERG MILLIE JACKSON KC & THE SUNSHINE BAND PRINCE D.J. ROGERS ROSE ROYCE SLAVE SYLVESTER ROBIN TROWER WHO

D.J.'s Sound City — Seattle BEATLES HALL & OATES EVELYN "CHAMPAGNE" KING THE MCNICHOLS TEEDY PENDERGRASS SESAME STREET FEVER VILLAGE PEOPLE WHO

Sounds Unlimited — Chicago EXILE FATBACK BAND FOGELBERG/WEISBERG DAN HILL KINKS MICHAEL NESMITH ROADMASTER SYLVESTER TROOPER TROOPER ROBIN TROWER BETTY WRIGHT

Tower — Los Angeles STEPHEN BISHOP

Camelot – National ASHFORD/SIMPSON BOSTON EMOTIONS EXILE KENNY LOGGINS OHIO PLAYERS SWITCH ROBIN TROWER WAR OF THE WORLDS WHO WHO

Sam Goody — Philadelphia FOGELBERG/WEISBERG HALL & OATES KENNY LOGGINS LYNYRD SKYNYRD

United – Miami BOSTON BROTHERS JOHNSON SHAUN CASSIDY WALTER EGAN EXILE KENNY LOGGINS

Music Stop — Detroit BOHANNON BOSTON JOE COCKER

FOXY FOXY GIL-SCOTT HERON DAN HILL KENNY LOGGINS ROBIN TROWER

WHO Music Millenium — Portland BOYZZ FOGELBERG/WEISBERG MOLLY HATCHET NORTON BUFFALO

Korvettes --- National ATLANTIC STARR ATLANTIC STARR STEPHEN BISHOP BROTHERS JOHNSON SHAUN CASSIDY JOE COCKER CISSY HOUSTON RICK JAMES KENNY LOGGINS SWITCH SWITCH LENNY WILLIAMS

LENNY WILLIAMS Record World, T.S.S. — New York BOHANNON BROTHERS JOHNSON FOGELBERG/WEISBERG DAN HILL CISSY HOUSTON KEBEKELEKTRIK : KEBKLEKTRIK : KENNY LOGGINS MECO JEAN-LUC PONTY SYLVESTER

Cactus - Houston ATLANTIC STARR BOBBY CALDWELL TOM PETTY STAPLES TALKING HEADS

EXILE PLAYER SYLVESTER WHO Mile High — Denver BEATLES GIL-SCOTT HERON BUDDY HOLLY — M.C.A. ROSE ROYCE SLAVE SWITCH SYLVESTER ROBIN TROWER Cavages --- Buffalo ASHFORD/SIMPSON CITY BOY FOGELBERG/WEISBERG MUSIQUE Port O Call — Nashville ALICIA BRIDGES JOE COCKER GIL-SCOTT HERON

National Record Mart — Pittsburgh ROY AYERS HOY ATERS BOSTON JOE COCKER MICHAEL HENDERSON PLAYER ROSE ROYCE ROBIN TROWER WHO

Pickwick — National WALTER EGAN WALTER EGAN EXILE FOGELBERG/WEISBERG JEAN-LUC PONTY CHRIS REA SESAME STREET FEVER ROBIN TROWER WHO

Harmony House — New Jersey GIL-SCOTT HERON PLAYER SESAME STREET FEVER DONNA SUMMER TRAMMPS

Sound Warehouse — Dallas FOGELBERG/WEISBERG Radio Drs. — Milwaukee BEATLES RON CARTER EXILE

LYNYRD SKYNYRD MOTHER'S FINEST 1994 SYLVESTER STANLEY TURRENTINE MCCOY TYNER VILLAGE PEOPLE

V.I.P. — Los Angeles BOPPERS SHALAMAR DONNA SUMMER STANLEY TURRENTINE

TOP SINGLE BREAKOUT OF THE WEEK JOSIE - STEELY DAN - ABC TOP ALBUM BREAKOUT OF THE WEEK TWIN SONS - FOGELBERG & WEISBERG - EPIC

### GOSPE Marijohn Wilkins Remaining TOP 20 LBUMS Active On Gospel Circuit NASHVILLE - Marijohn Wilkins, Oct. 13-15, she will speak and perform to songwriter, publisher, recording artist and over 3000 registrants for the conference of Inspirational Spiritual Winning Women Weekend in Kalamazoo, subject of the biographical "Lord, Let Me Leave A Song," has moved at a whirlwind Mich. Wilkins will return to Nashville the evening of the 15th for the Nashville Songwriters Assoc., Int. Hall of Fame pace this past summer. And her fall schedule shows no signs of a reprise. On Oct. 7, Wilkins is scheduled as guest Ceremony. Weeks On 9/9 Chart Weeks On 9/9 Chart speaker to Gospel DJs who will convene 'Wilkins' Biography' here during the Quartet Convention; and on Published by Word, Inc. and written by LIVE IN LONDON ANDREA CROUCH & THE DISCIPLES (Light 5717) 1 MIRROR EVIE TOURNOUIST (Word WST 8735) Darryl Hicks, Wilkins' biography was 2 placed in bookstores and libraries this year 62 2 10 and she has toured several cities (IS THERE ANY TOPE FOR) 2 MANSION BUILDERS THE 2nd CHAPTER OF ACTS 2 promoting the book with autograph parties TOMORROW (Snarrow 1020) 1 18 MES CLEVELAND AND THE HARLES FOLD SINGERS VOL. 3 and local radio and television appearances. FOR HIM WHO HAS EARS On Word's Day Spring Label, her album, 3 24 TO HEAR KEITH GREEN (Sparrow 1015) WHEN JESUS COMES "Lord, Let Me Leave You A Song," was also 3 3 62 released this year. And Wilkins wrote every 4 EMERGING 14465 1 36 PHIL KAEGGY BAND (New Song NS 004) song LIVE AT CARNEGIE HALL JAMES CLEVELAND (Savoy 7014) 4 Wilkins' choral work, "Isn't It Wonderful," 12 7 54 5 FORGIVEN DO FRANCISCO (New Pak NP 35042) is now a feature on the new, nationally syn-dicated radio program, "His Music," LOVE ALIVE WALTER HAWKINS & THE LOVE CENTER CHOIR (Light 5686) SINGING IN THE STREETS THE PILGRIM JUBILEE SINGERS 5 10 5 5 62 produced by Jeff Jeffrey of Your Place, Inc. 6 HOME WHERE I BELONG B.J. THOMAS (Myrrh MSB 6574) 62 **Personal Appearances** In July, Wilkins performed at a Christian GENTLE MOMENTS EVIE TOURNOUIST (Word WST 8714) 6 6 DONALD VAILS CHORALEERS 62 rally in Padford, N.C., and she appeared Aug. 10 on the nationally televised PTL Talk MUSIC MACHINE CANDLE (Birdwing BDWG 2004) 10 20 26 Show with host Jim Bakker. 8 I'LL KEEP ON HOLDING ON LAUGHTER IN YOUR SOUL JAMIE OWEN (Light 5631) Wilkins produced the sound track for the 11 6 9 8 religious musical, "Lovest Thou Me," in MAMA PRAYED FOR ME 9 HAVE YOU KISSED ANY August, using the group, Soul Purpose. 10 9 28 FROGS TODAY? JOE REED (Housetop HUFFMAN SIGNS Canaan's Teddy She also wrote the music with John Craig. 10 LIVE IN SWEDEN DANNIEBELLE WITH THE CHORALENIA (Sparrow 1) 706) 10 24 Huffman of Teddy Huffman and The Gems Producer Too 11 LIVE IN LONDON ANDREA CROUCH & THE DISCIPLES (Light 5717) recently signed a booking agreement with 1019 15 4 Wilkins is now producing an album for TONIGHT'S THE NIGHT GOSPEL KEYNOTES (Nashboro Don Light Talent Agency. Pictured at the 4 gospel vocalist Karen Miller, who writes for signing are (I-r): Herman Harper of Don ro 7187) 4 52 12 HAPPY MAN B.J. THOMAS (Myrrh MSB 6593) SINCE I LAYED MY BURDENS DOWN THE SWAN SILVER TONES Buckhorn Music, Wilkins' publishing com-Light Talent; Huffman; and Ken Harding 2 pany. Huffman's producer. (continued on page 41) THE SWAN SII (Savoy 14468) 13 COMMUNION BIRDWING BWR 2009) KYMS Scheduling Promotion Blitz Of 8 12 2 14 A LITTLE SONG OF JOY **Orange County Area In September** 19 20 FOR MY LITTLE FRIENDS EVIE TOURNQUIST (Word WST 874 HOW FAR IS HEAVEN REV. JULIUS CHEEKS (Savoy 14 45) 6 22 voy 1448€) 14 6 ORANGE COUNTY, CA. --- KYMS, a 3,000rock to its present Christian sound. Ed 15 LIVE AND DIRECT THE MIGHTY CLOUDS OF JOY 15 FRESH SURRENDER THE ARCHERS (Light LSB 5707) watt FM Christian radio station, has plan-Shadek, president of Southwestern Broad-15 6 ned a major prtmotional blitz of the Orange casters which owned KYMS, was prepared ABC/Peacock 2 AB 103 ALLELUIA BILL GAITHER TRIO (Impact R 3408) JESUS IS COMING 16 County area for September. The campaign to sell the station, but Arnie McClatchey, program director of KEZY, informed NSATIONAL NIG will be launched with a contest featuring a WINDOW OF A CHILD SEAWIND (CTI 5007) 13 24 trip for two to the Caribbean. In addition, posters and T-shirts bearing KYMS' new Shadek of a need for Christian music in the FIRST LADY 28 17 area. Evangelism was enjoying a rebirth, McClatchey said, and Orange County was a FY CAF BREAD UPON THE WATER KEN COPELAND (KCP 1005) (Roadshow RS 774) 20 60 logo will be given away. 18 LIVE DOROTHY NORWOOD (LA DCP 1915) 18 Recording artists Chris Christian, Bennie powerful stronghold of Christianity. COME BLESS THE LORD CONTINENTALS (New Life NL 77-74 2 19 BEHOLD BILLY PRESTON (Myrrh MSB 6605) Hester and the Archers will host an after-Shadek appointed McClatchey general -76)) 2 19 manager of KYMS in July of 1975. With the noon each Saturday at one of Orange PILGRIM'S PROGRESS THE BILL GAITHER TRIO (Impact 3495) 2 20 20 SPECIAL APPEARANCE ISAAC DOUGLAS (Creed 3081) County's Christian bookstores and greet aid of computers, McClatchy has designed 18 26 16 16 customers, autograph albums and give away T-shirts and posters. a smooth variety of Christian-music programming interwoven with news, inter-KYMS changed formats in 1975 from views and teaching. Gospel Reviews — CYNTHIA CLAWSON — In The Garden — Triangle TR 101 MARVA HINES AND COMPANY --- It Must Have Been The MARVA HINES AND COMPANY Producer: Burly Red — List: 6.98 Hands Of The Lord — Savoy 14491 — Producer: James Cleveland — List: 6.98 If you have a soft spot in your heart for songs from the old Broadman hymnal, then "In The Garden" by Cynthia Clawson Few debut albums attract attention but Marva Hines is sure to should be added to your collection. And no contemporary garner accolades with her first album, "... The Hands Of The soloist sings them like Cynthia. Backed by Nashville's best Lord." Marva, though only 23, has been singing professionally musicians, she pours out her soul on 13 classics. Clawson's since childhood and is adept as an arranger for her group. She powerful and sensitive interpretation of each song is similar to also makes excellent use of the talents of the individual mem-

vitality. Superlative cuts are: "What A Friend We Have in Jesus, "There Is A Fountain" and "I Know Whom I Have Believed." ALEX BRADFORD — The Best Of Alex Bradford — Savoy DBL 7023 --- Producer: Alex Bradford --- List: 9.98

The untimely death of Alex Bradford will leave a void in the Gospel music world. Bradford was an award-winning composer for such Broadway plays as, "Don't Bother Mel Can't Cope" and "Your Arms Are Too Short To Box With God." He also gained worldwide recognition in the musical, "Black Nativity. Professor," as he was affectionately known, had appeared with such greats as Mahalia Jackson, Clara Ward and James Cleveland. "The Best Of ... " is a two-record memorial containing such classics as "Jesus Keep Me Near The Cross" and "Sweet Hour Of Prayer." In all 24 songs that will serve as an everlasting tribute to his memory.

the original arrangements, but she so perfectly understands each little nuance, that the old standards are indeed given new

Reunion!!! Prol ALEX BRADFORD ITHES (LEVELAND VIE ILBERTIAL ULLAER

NRD BET H

### JAMES CLEVELAND AND ALBERTINA WALKER - Reunion Savoy 14502 - Producer: James Cleveland - List: 6.98

bers of the company as Letha Jones, Clarence Jiggetts and Genoa Jones are featured soloists. Outstanding cuts are: "God

Is On Your Side," "Until The End," "God Made Something Beautiful Out Of My Life," and the title song, "It Must Have Been The Hands Of The Lord."

James Cleveland and Albertina Walker first collaborated as members of "The Famous Caravans" over 20 years ago. The years apart have only enhanced and perfected their individuality and the "Reunion" is a special Gospel music phenomena. Few singers can emote with the naturalness of Walker. She handles most of the lead singing and from the hand-clapping, "I'm On The Battlefield For My Lord," to the sweet ballad, "Life Can Be So Beautiful," her mastery of tempo is evident. This album should re-establish Walker as one of the premier inspirational singers on the contemporary scene.

## Direct-To-Disc Albums Add NewDimensionIn Nashville

through several panes of glass instead of one clear one as in direct-disc recording."

With the possible exception of Nelson, no commercial pop or country artist on a major label here has yet recorded directto-disc. Part of the problem lies with the expensive retail album pricing: a normal direct-disc album lists for \$14.00; the Dave Brubeck double-album lists for \$22.95. Overholt also feels many companies understand little about direct-disc recording. *Need Capable Artists* 

### "We go after artists we know are capable of cutting this way," Overholt said. "For instance, we have used Buddy Spicher and other Nashville session players on two albums — one was jazz-flavored and the other was bluegrass. We have talked to a few producers, but so far we have not had much luck because I don't think they understand quite what it is. I think certain artists could cut a good album. We got close to doing an album with Hoyt Axton, but for some reason he finally declined. One of our guys talked to Merle Haggard at a studio the other night and he seemed real interested.

"What we want is for the label to release a regular album from the session, and we would release the direct-disc," Overholt added. "You can cut a direct-disc album and also tape it if you like. Actually, there is no conflict with the two records. Direct-disc is a separate buyers market. We mainly service Hi-Fi Stores here and overseas with our own distribution."

Tom Seemes, president and owner of Audio Directions, also feels major artists are compatible with direct-to-disc recordings. But he also feels direct-disc albums are a perfect vehicle for artists who are between labels. Seemes believes a good audiophile album will help an artist secure another label deal.

### First Rock Artist

"First of all, I think Tracy Nelson is the first rock artist to record direct-to-disc," said Seemes, who once served as vice president for Overholt's Direct-Disc Records and who worked for six years as staff engineer for Woodland Studios here. "Tracy has been on several major labels, but she is looking for a record deal now. I think direct-disc recording is ideal for artists in between labels. I approached Travis Rivers (Nelson's manager) on the idea, and we negotiated a deal. We think, for several reasons, this album will also re-capture Tracy's old fans from as far back as her days in 'Mother Earth.' For one thing, the demographics of direct-to-disc buyers show most of them are males in the 18-35age group with a lot of money invested in hifi gear. They are the type of people interested in record quality and not satisfied with the noisy records being produced today. We also took what we felt were her strongest songs from previous albums and recorded them.

"Also, we are launching an extensive radio-promotional campaign when the album is released," Seemes added. "We are going to use traditional promotional techniques used by major labels. We have hired Fred Vail as an independent promoter, and we are evaluating radio markets. We will pick stations who have shown an interest in the record we will send them, and then we plan to work with those stations on promotional campaigns with giveaways and selected radio spots. And we will try to get these stations to devote some airtime to playing Tracy's album. Then our distributors can go into dealers in those markets and show them the record is getting airplay and attention."

### Carnegie Hall

Seemes also added that this month he is finalizing plans to record a live, direct-todisc classical album at Carnegie Hall in New York City featuring Rawl Sunico, a Filipino classical planist.

Direct-to-disc recordings are normally produced in much smaller quantities than regular records because only a nominal amount of records can be produced from each laquer. For instance, Direct-Disc Records will run two lathes and produce two laquers, thus creating roughly 100,000 albums available for sale. And all Direct-Disc Records are available for sale in a limited-edition, serialized DD-100 series.

### Wilkins Stays Busy

### (continued Irom page 40)

This summer, Wilkins also became the first international member of Country Music Australia, based at Tamworth in Australia. Wilkins also serves on the board of directors for the Nashville Songwriters Assoc., Int., and she is a member of the scholarship committee on the Nashville Chapter of the National Academy of Recording Arts and Sciences.



**BENSON RE-STRUCTURES PROMOTIONS GROUP** — Robert Benson, Jr., senior vice president, marketing for The Benson Co., announced recently the restructuring of The Record Promotions Group. The addition of Bill Traylor and Jeff Hagewood as airplay managers for HeartWarming and Impact Records (Benson Co. divisions), and the promotion of Matt Steinhauer to records promotion manager form the group. Shown here are (I-r): Traylor, Hagewood, Benson, Jr. and Steinhauer.



## **RadioSyndicators**, Publishers **Negotiate Mechanical Rates**

But i would say that the aggregrate in time could be meaningful ... And so much of radio is syndicated today that the total could be substantial.

### **Growing Field**

Irwin Robinson, president of Chappell Music, also noted that the growth of syndi-cated radio has attracted the attention of publishers. "Five or six years ago, syndication in radio wasn't that important. As radio became more automated, syndication became more important. In addition to that, publishers were always saying to themselves, 'If I go after syndication, what are my rights here?' For example, publishers with hits are more likely to insist on mechanicals than those with good catalog, who would rather at least get the exposure and the performance rights money.

But since the new copyright law went into effect, I think many publishers have come to realize that, for years, rights were being used and people weren't paying. And you sort of get a spirit after a while: You say, 'This isn't going to happen to me anymore.

Robinson stressed the fact, however, that the publishers' present posture goes beyond mere principle. "It's a combination of things now. Syndication has gotten a lot bigger, programming on these stations has gotten to be quite varied, and there is enough money around to make it worthwhile for a publisher who's got a diverse catalog to stick to his guns."

Countering the syndicators' claim that administrative costs of collecting the mechanicals would be prohibitive, Robin-son said, "If a publisher licenses through Harry Fox, there are no administrative costs except the Harry Fox fee." He added that, from the agency's point of view, it should be no more difficult to license the syndicators than to license Muzak, with whom the agency recently signed an agreement.

Rick Smith, vice president of publishing for CBS Records, which owns April Blackwood, had not really considered the availability of mechanicals from the syn-dicators. "In the discussions I've had with my people over the past nine months," he said, "they've really all focused on the performance royalties. No one did discuss getting a license on people to copy the records, because the quick view was toward getting our hands on some performance money

The syndicators, of course, try to reinforce the impression that the main source of broadcast income for publishers is from



READ ALL ABOUT IT - Anthony Fawcett, best known for his biography of John Lennon, has teamed up with photographer Henry Diltz to come up with the first rock book indigenous to California. Titled 'California Rock, California Sound," the 160-page book offers photographs and interviews of the Eagles, Joni Mitchell, Jackson Browne, Linda Ronstadt and others. Pictured (I-r) are: Fawcett, Wendy Miller of Reed Books, the publisher handling the book; and Diltz.

performing rights. For example, Al Milder, attorney for Drake-Chenault, one of the largest broadcast suppliers, asserted that, even after an agreement is reached with Harry Fox, the publishers will still continue to benefit primarily from their performing rights royalties.

Milder noted, however, that he has heard some of the smaller syndicators say that the mechanical levy could drive them out of business "because the cost would be so great." This was also the conclusion offered by Carole H. Thompson, executive vice president of CnB Studios, a moderate-sized west coast supplier. "I will say that, if the programmers have to pay for it, it will put the small programmers out of business," she said.

As pointed out by Marlin L. Taylor, president of Bonneville Broadcast Consultants, this turn of events could actually work to the advantage of the larger syndicators by reducing competition. While he conceded that the mechanical fees "would put a reasonable dent" into Bonneville's profits. he stated that "there is also a selfish reason from our point of view to levy a fee on all program syndicators. I think those fees would tend to have a much more detrimental effect on some of the smaller syndicators in the business than it would on us. and such a law and such a fee system might tend to eliminate some of the basement operators, guys who are making a somewhat inferior product. They're out there selling the product at giveaway prices and making it appear that they've got something that's equal to what we are."

Taylor said that Bonneville went to Harry Fox several months ago to try to work out some kind of mechanical license rate. "We are in a leadership position in the broadcast industry," he explained, "We don't want anyone to feel that we're trying to avoid something or to skirt an issue or to get around the law. So we wanted to indicate that we were available to negotiate at such a time as they were interested."

A spokesman for another big syndicator said that his company had been approached by Harry Fox, but that "we're not negotiating." He dismissed the whole idea of levying mechanical fees on the suppliers as a matter of "nickels and dimes." "For syndicators in the entire business, if fees were to amount to \$50,000 a year, it would be a lot," he said.

An even more cogent reason for the source's apparent lack of concern about the issue is the fact that most of the large publishers are owned by record companies. "I'm not very concerned about it, because the record labels would be crazy to allow this to happen with current hits. I expect that every record company is going to step up and say, 'Don't worry about it, you won't have to pay it.' I'm not saying that they're going to shoulder the cost, but in instances where they have co-publishing or have the publishing (rights) on the material, they're going to waive that right.'

Milder took a similar tack, noting that "all the syndicators are of great help in distributing these records out to the radio stations, which is important for record companies and for publishers. Most of the large labels maintain a sizable staff of promo people to do what in effect these radio syndicators are doing for them."

Drake-Chenault has been discussing the matter with Harry Fox, as well as with in-dividual publishers, and, Milder said, 'We're working at it to achieve satisfaction for everyone." In the long run, though, he didn't believe that the publishers would get very much after the administrative costs were subtracted from the total. "I think after they've dug into it and seen the realities of it, it isn't the big bonanza that everyboby thought it was going to be."



'SGT.PEPPER' CONTEST AT TOWER --- In support of the RSO soundtrack album, "Sat Pepper's Lonely Hearts Club Band," Polygram Distribution and Tower Records-Sunset branch recently held a contest that ran for four weeks. The winner of the contest, chosen by drawing after guessing the number of candy 'Lonely Hearts' in a tub displayed in the store. received a weekend trip for two on Maui. Pictured (I-r) at the drawing are: Bob Delanoy, Tower Records manager; Georgia Wells, Polygram marketing coordinator; Dianne Steinberg, co-star of "Sgt. Pepper" who picked the winning name; Bill Follett, Polygram branch sales manager; and Peter Herring, Polygram sales representative.

### RCA Records Expands Black Music **Marketing & Promotion Departments** (continued from page 10)

representatives across the country. Initial appointments in these new posts are Vicki Mack in Los Angeles, Wade Smith in New York, Mike Washington in Detroit, Donald Spann in Dallas, and Ann Broussard in Atlanta. Though the new field representatives will report administratively to the local branch sales offices of their respective territories, they will take direction from Marshall.

In another new appointment, Keith Jackson has been named national black music product merchandising manager. Jackson, who originated the syndicated radio show, "Rock Around The World," was national R&B promotion coordinator for Polydor Records and, more recently, worked at Kraft Foods.

### Other Appointments

There were also two new appointments in the promotion area. Patrick Spencer has been named black music promotion manager for the eastern region, and Snookey Jones has joined the company in the newly-created position of black music promotion representative for Philadelphia. Jones comes to RCA from Schwartz Brothers in Philadelphia, where he served as a promotion man.

Bill Staton, RCA's national black music promotion manager, and David Todd, the company's national disco liaison represen-

### Warner Bros. Records **Taps Baker And Berg** (continued from page 10)

flourishing on the East Coast." Wexler said, "Since joining Warner Bros., Karin Berg has become involved in every aspect of the A&R process ... will now occupy a position where she will be free to commit her time and energies solely to her A&R projects.

### Atlantic Issues Single From New Genesis LP

NEW YORK - Atlantic Records has released a new single by Genesis, "Go West Young Man (Deep In The Motherlode)" b/w "Scenes From A Night's Dream" from the group's current RIAA gold LP, "... And Then There Were Three . . ."

### **Copyright Seminar Set**

LOS ANGELES - A musical copyright and publishing seminar sponsored by the Southern Recording Association will be held Sept. 16 at 9:00 a.m. at the Hilton Inn West in Orlando, Fla.

tative, will continue to report to Harris' black music marketing department.

The new additions bring to 20 the num-ber of men and women who comprise the black music marketing division at RCA.

'These additions to our force allow us to better address ourselves to the needs of the black music marketplace." Harris commented. "Our new field merchandisers will considerably enhance our rapport with the key black music-oriented one-stops, retailers, and mom-and-pop accounts that are so important to us throughout the countrv.

### **ATV Begins Fight Against Pirates**

LOS ANGELES - Sam Trust, president of ATV Music Group, which owns Maclen Music, the publisher of the works of Lennon & McCartney, has launched a campaign against pirated versions of Beatles' copyrights.

The current popularity of The Beatles which has largely resulted from the film and soundtrack, "Sgt. Pepper's Lonely Hearts Club Band," has resulted in a number of unauthorized versions. Trust says, in recorded form and on stage.

'A large amount of our profits are being set aside for the pursult and prosecution of the producers of these versions," Trust says. "We have retained attorneys throughout the U.S. and are working with the F.B.I. to close down these operations.

Trust estimates that unauthorized stage and film productions as well as recordings have defrauded Maclen Music in excess of \$1 million during the past 10 years.



BUFFETT TAKES HAWK UNDER WING -ABC's Jimmy Buffett and new Nicholodean artist Joev Martin take a close-range look at a red-tailed hawk named "Thunder. Martin has been named spokesman for the National Wildlife Rescue Team, a non-profit organization devoted to helping injured birds and animals.

# BLACK CONTEMPORARY

# TOP 75 ALBUMS

				1			
		9/9	Weeks On Chart			0/0	Weeks On Charl
1	BLAMI	5/5	onan	39	IF MY FRIENDS COULD	9/9	Gnari
•	BROTHERS JOHNSON (A&M SP 4714)	1	7		SEE ME NOW LINDA CLIFFORD		
2	TOGETHERNESS L.T.D. (A&M SP 4705)	2	14	40	(Curtom CUK 5021) IS IT STILL GOOD TO YA	33	23
3	LIFE IS A SONG WORTH				ASHFORD & SIMPSON (Warner Bros, BSK 3219)	56	2
	SINGING TEDDY PENDERGRASS (Philadelphia International JZ 35095)	3	14	41	FOREVER YOURS		
4	GET OFF			40	(Casablanca NBLP 7103)	44	5
5	FOXY (TK/Dash 30005) NATURAL HIGH	5	12	42	THE WHISPERS (Solar/RCA BXL 1-2274)	38	19
	THE COMMODORES (Motown M6-902B1)	4	17	43	THE ONE AND ONLY		15
6	COME GET ITI RICK JAMES (Gordy G7-981R1)	6	17		GLADYS KNIGHT & THE PIPS (Buddah BDS 5701)	45	4
7	IN THE NIGHT TIME MICHAEL HENDERSON			44	THANK GOD IT'S FRIDAY (SOUNDTRACK) VARIOUS ARTISTS		
•	(Buddah BDS 5712)	7	11		VARIOUS ARTISTS (Casablanca NBLP 7099)	36	20
•	SOUNDS AND STUFF LIKE THATI			45	Warner Bros. BRK 6933)	47	7
9	QUINCY JONES (A&M SP 4685)	8	14	46	SECRETS GIL-SCOTT HERON & BRIAN		
	CON FUNK SHUN (Mercury SRM-1-3725)	10	15		JACKSON (Arista AB 4189)	58	2
10	SUNBEAM THE EMOTIONS			47	HAPPY TO BE WITH YOU JEAN CARN (Phila, Int'l, JZ 34986)	46	13
11	(Columbia JC 35385) A TASTE OF HONEY	12	6	48	NEW BEGINNINGS DELLS (ABC AA-1100)	48	4
	(Capitol ST 11754) STEP II	9	16	49	BEFORE THE RAIN		
	SYLVESTER (Fantasy F-9556)	16	11	50	LEE OSKAR (Elektra 6E-150)	60	2
13	ATLANTIC STARR (A&M SP-4711)	18	6		McCRARYS (Columbia/Portrait JR 34764)	54	8
14	IMAGES CRUSADERS (ABC AB-6030)	14	10	51	DO IT ALL NIGHT CURTIS MAYFIELD		
15	THE CONCEPT SLAVE (Cotillion SD 5206)	19	6	52	(Curtom/Warner Bros. CUK 5022) DREAM WORLD	52	5
16	NATALIE LIVE! NATALIE COLE (Capitol SKBL 11709)	11	11		CROWN HEIGHTS AFFAIR (De-Lite DSR-9506)	53	6
17	BETTY WRIGHT LIVE			53	REACHING FOR THE SKY PEABO BRYSON (Capitol ST 11729)	39	33
18	(Alston 4408) YOU SEND ME	17	14	54	LIVE AND MORE		
	ROY AYERS (Polydor PD-1-6159)	22	6		DONNA SUMMER (Casablanca NBLP 7119)		1
19	FIRED UP 'N' KICKIN' FATBACK BAND (Spring 1-6718)	20	10	55	THIS IS YOUR LIFE NORMAN CONNORS (Arista AB 4177)	43	19
20	JASS-AY-LAY-DEE OHIO PLAYERS			56	MY RADIO SURE SOUNDS	40	15
21	(Mercury SRM-1-3730) SMOOTH TALK	24	6		GOOD TO ME LARRY GRAHAM & GRAHAM		
21	EVELYN "CHAMPAGNE" KING (RCA APL 1-2466)	21	19		CENTRAL STATION (Warner Bros. BSK 3175)	50	17
22		13	22	57	D.J. ROGERS	50	
23	GET IT OUT'CHA SYSTEM			58	(Columbia JC 35393) KISS THE WORLD	59	5
24	MILLIE JACKSON (Spring SP-1-6719) WHO DO YA (LOVE)	15	10		GOODBYE MTUME (Epic JE 35255)	55	8
	KC & THE SUNSHINE BAND (TK 607) SWITCH	26	5	59	FOR YOU PRINCE (Warner Bros. BSK 3150)	61	5
	(Gordy/Motown G7-980R1) THAT'S WHAT FRIENDS	31	5	60	BAND II THE MEMPHIS HORNS		
20	ARE FOR			64	(RCA APL 1-2643)	49	13
	JOHNNY MATHIS & DENIECE WILLIAMS (Columbia JC 35435)	23	6	61	THE DRAMATICS (ABC AA-1072)	57	20
27	SUNBURN SUN (Capitol ST-1173)	27	22	62	B.B. KING (ABC AA-1061)	62	16
28	SPARK OF LOVE			63	FREESTYLE BOBBI HUMPHREY (Epic JE 35338)	51	14
29	LENNY WILLIAMS (ABC AA-1073) SUMMERTIME GROOVE	28	11	64	WORLDS AWAY PABLO CRUISE (A&M SP-4697)	63	10
30	BOHANNON (Mercury SRM-1-3728) ROSE ROYCE STRIKES	32	13	65	SHADOW DANCING ANDY GIBB (RSO RS-1-3034)	64	13
	AGAIN (Warner Bros. WHK 3227)	42	4	66	RIO DE JANEIRO		
31	CENTRAL HEATING HEATWAVE (Epic JE 35260)	30	23	67	GARY CRISS (Salsoul SA 8504) QUARTZ	70	3
32	SUNLIGHT	30	23	68	(Marlin 2216) KEEP ON JUMPIN'	68	4
	HERBIE HANCOCK (Columbia JC 34907)	25	12	69	MUSIQUE (Prelude PRL 12158)	69	3
33	SHOWDOWN THE ISLEY BROTHERS				GEORGE DUKE (Epic JE 35366)	65	17
34	(T-Neck/Epic JZ 34930) IN FASHION	29	23	70	THE BEST OF THE TRAMMPS		
	THE STYLISTICS (Mercury SRM-13727)	34	8	71	(Atlantic SD 19194) FANTASY LOVE AFFAIR	73	2
35	SOME GIRLS BOLLING STONES				PETER BROWN (Drive 104) WELCOME TO MY ROOM	71	36
20	(Rolling Stones/Atlantic COC 39108)	35	22	12	RANDY BROWN (Parachute/Casablanca RRLP 9005)	_	1
36	MACHO MAN THE VILLAGE PEOPLE (Casabianca NBLP 7096)	40	27	73	THE GARDEN OF LOVE DON RAY (Polydor PD-1-6150)	72	11
37	HOUSE OF LOVE	-10		74	SATURDAY NIGHT FEVER	12	
20	CANDI STATON (Warner Bros. BSK 3207)	41	9		BEE GEES AND VARIOUS ARTISTS (RSO RS 4001)	67	36
38	YOUNGBLOOD WAR (United Artists LA904-H)	37	7	75	PATTI LaBELLE (Epic JE 35335)	74	16



SHO-NUFF SIGNING — Sho-Nuff, a Jackson, Mississippi-based group, has signed with Stax Records and has released their debut LP for the label entitled "From The Gut To The Butt." Pictured (I-r) are: Lyn Chambers; Freddie Young, Jerod Minnies and Bruce Means o Sho-Nuff; David Porter, Stax vice president A&R talent; and Lawrence Lewis; AI Bell III and James Lewis of Sho-Nuff.

## Jobete Begins Campaign For Songwriters' 'Pure Magic' LP

### by Cookle Amerson

LOS ANGELES — Jobete Publishing will be the first publishing firm to profile two of their top songwriters, Pam Sawyer and Marilyn McLeod, by sending out a sampler of their new product. "Since Jobete has been the top publishing firm for the past 14 years, it is only fitting that they be the innovator in promoting their songwriters," stated Karen Hodge, vice president of administration for the firm. The company will be packaging the sampler of 32 titles with the innovative aspect of this sampler being the fact that most of these titles are unproven hits. The sampler will be sent to producers, artists and their managers.

### More Recognition

Since songwriters as a whole are starting to garner more recognition, Jobete has taken things a step further in the deluxe packaging of these tunes entitled "Pam and Marilyn — Pure Magic," which features 32 of their tunes to include their million sellers, "Love Hangover" and "You Can't Turn Me Off." This occasion also marks the first time there has been a billboard put up for songwriters, with Jobete having purchased a spot in the Los Angeles area, where you would normally find singers or actors. Hodge also told **Cash Box**, "This will be the first time a top flight, prestige campaign wil be built around two songwriters. They have been with us for ten years, but only the las year have they been actually writing with each other."

Pam Sawyer, a writer from England, has written hits for everyone from the Supremes, Quincy Jones, Gladys Knigh and others. She can be described as an aggressive, but emotional person who is very concerned about lyric content. Sawyen has been quoted as saying, "I wouldn't write anything that someone's child may hear that I wouldn't want my child to hear."

### Track Record

Marilyn McLeod, also with the company for over ten years also has a track record in the ranks of such major Jobete artists as Stevie Wonder, Smokey Robinson, Marvin Gaye and others. McLeod is mainly the music writer of the team, making for a very good marriage with a great lyricist. McLeod is also presently undertaking a career as a singer, it is her voice that presents all of the material on the "Pure Magic" package.

The lady writers recently penned a tune called "Pops" to commemorate the ninetieth birthday of Berry Gordy Sr. The tune was presented to Gordy Sr. by Marilyn and Pam, with Marilyn doing the vocals.

## THE RHYTHM SECTION

LOVE-A-THON — Artist/producer Vernon Burch is presently doing severa promotional projects for his debut album on Chocolate City Records, "Love-A-Thon." The former **Bar-Kay** did not confine himself to co-producing this album, but also laid down a guitar tracks, lead vocals, and a major part of the percussion and keyboards. The album is presently enjoying national radio success with such cuts as "Brighter Day" and "Caugh Wild, Tamed Sexy Sweet." DISCOING — L.S.D. Promotions, under the leadership of Marvell Grigsby, has

**DISCOING** — L.S.D. Promotions, under the leadership of **Marvell Grigsby**, has mastered the mobile disco operation, to the delight of young people who regularly come out by the thousands for "disco extravaganzas." L.S.D.'s latest was held Labor Day at the Bonaventure Hotel in downtown Los Angeles and it drew an overflow crowd of almost 4,000 plus another thousand who were turned away, according to **Cash Box** staffer, **Joey Berlin** KDAY programmer **Steve Woods** was honored with a "Celebrity tribute" and **Total Unit** was on hand to add some live music to the disco party. Despite a bomb threat that set back the evening's timetable, the first full-scale disco extravaganza was a unqualified success

IN THE STUDIO — Phyllis Hyman is presently in the studio with Barry Manilow who is producing a tune for her upcoming album entitled "Somewhere In My Lifetime." The album is set for release in late October . . . The **Tavares** Brothers are presently in the studio with producer **Bobby Marti.** This will be the brothers' first album with Martin, who has a long lis of hits behind him.

VEGAS DEBUT — Kellee Patterson will be making her Las Vegas debut, Sept. 22 and 23, opening for Johnny Carson at the Sahara Hotel. Spokesperson for Carson said thougi Carson was very taken with Patterson, this was the first time he has ever booked anyone or his show without totally seeing their whole act.

RADIO ROTATION --- George Moore most recently at KMJQ in Houston is now breaking In at KKTT in Los Angeles. It is yet unknown exactly what shift Moore will be doing. cookle amersor

# September 16, 1978

Weeks On 9/9 Chart

		1	Weeks On			
	ş	9/9	Chart			9/9
1 GET OFF				36	SUPER WOMAN	
FOXY (Dash 2 HOLDING ON (WHEN LOVE IS		1	14	37	THE DELLS (ABC AB-12386) OUR LOVE WILL SURVIVE	26
GONE) L.T.D. (A&M		2	10	38	MEMPHIS HORNS (RCA PB-11309)	38
3 GOT TO GET YOU INTO MY L EARTH, WIND & FIRE (Columbia 23-1	IFE 10786)	3	9		LOLEATTA HOLLOWAY & BUNNY SIGLER (Goid Mind G7-4012)	47
4 SHAKE AND DANCE WITH MI CON FUNK SHUN (Mercury 7	<b>E</b> 74008)	4	12		THIS IS YOUR LIFE NORMAN CONNORS (Arista AS 0343)	37
5 YOU THE McCRARYS (Portrait 6-7	70014)	5	20	40	MY RADIO SURE SOUNDS GOOD TO ME LARRY GRAHAM & GRAHAM CENTRAL STATION	
6 I'M IN LOVE (AND I LOVE THE FEELING) ROSE ROYCE (Whitfield WHI		8	7	41	(Warner Bros. WBS 8602) IF YOU WANNA DO A DANCE	31
7 YOU AND I RICK JAMES (Gordy G-7'		7	19	42		20
8 TAKE ME I'M YOURS MICHAEL HENDERSON (Buddah BD/	,	9	13	43	THE JACKSONS (Epic 8-50595) MIND BLOWING DECISIONS	58
9 SMILE THE EMOTIONS (Columbia 3-1			8	44	HEATWAVE (Epic 8-50586)	57
10 WHAT YOU WAITIN' FOR STARGARD (MCA 4			9	45	RAYDIO (Arista AS 0353) TAKE IT ON UP	53
11 THREE TIMES A LADY COMMODORES (Motown 1		6	13	46	POCKETS (Columbia 3-10755) DO YOURSELF A FAVOR THE NEWCOMERS (Mercury 74011)	54 46
12 BOOGIE OOGIE OOGIE A TASTE OF HONEY (Capitol			19	47	SEASONS FOR GIRLS THE TRAMMPS (Atlantic 3640)	40
13 SATURDAY NORMA JEAN (Bearsville BSS	,		11	48	ALL-AMERICAN FUNKATHON WILLIE HUTCH (Warner Bros. WH 8615)	48
14 DANCE (DISCO HEAT) SYLVESTER (Fantasy			10	49	GREASE FRANKIE VALLI (RSO 897)	50
15 STELLAR FUNGK		5	11	50	PLATO'S RETREAT JOE THOMAS (TK/LRG 906)	52
16 LOVE BROUGHT ME BACK D.J. ROGERS (Columbia 3-		6	11	51	I LOVE THE NIGHT LIFE (DISCO	
17 BRANDY THE O'JAYS (Phila. Int'I./CBS ZS8		8	6		ROUND) ALICIA BRIDGES (Polydor PS 14483)	61
18 ONE NATION UNDER A GROC FUNKADELIC (Warner Bros. WBS	OVE	28	5		CASTLES OF SAND JERMAINE JACKSON (Motown M 1441F)	42
19 THERE'LL NEVER BE SWITCH (Gordy G		23	8		SPECIAL OCCASION DOROTHY MOORE (Malaco 1052) BABY, I NEED YOUR LOVE	63
20 YOU GOT ME RUNNING LENNY WILLIAMS (ABC AB-		25	8	54	TODAY SWEET THUNDER (Fantasy/WMOT F-826)	33
21 CLOSE THE DOOR TEDDY PENDERGRASS (Phila. Int'l. ZS8	-3648) 1	4	18	55	DON'T STOP, GET OFF THE SYLVERS (Casablanca NB 938)	66
22 FUNK-O-NOTS OHIO PLAYERS (Mercury 3	74014) 2	22	8	56	YOU SHOULD DO IT PETER BROWN (TK Drive 6272)	65
23 SOFT AND WET PRINCE (Warner Bros. WBS	8619) 3	30	8	57	LUCY IN THE SKY WITH	
24 I LIKE GIRLS	ng 181) 2	24	16		DIAMONDS NATALIE COLE (Capitol P-4623)	69
25 STAND UP ATLANTIC STARR (A&M 2	:065-S) 3	36	6		EASE ON DOWN THE ROAD DIANA ROSS & MICHAEL JACKSON (MCA-40947)	74
26 FIRST IMPRESSIONS THE STYLISTICS (Mercury	74006) 1	19	11	59	SAY A PRAYER FOR TWO CROWN HEIGHTS AFFAIR (DeLite DE-908)	70
27 THINK IT OVER CISSY HOUSTON (Private Stock 4	IS 204) 2	29	7	60	YOU'RE GONNA NEED THIS LOVE	
28 IT'S A BETTER THAN GOOD T GLADYS KNIGHT & THE PIPS (Buddah BD	<b>IME</b> (A 598) 3	34	6	61	N'COLE (Millennium/Casablanca 617) <b>TONIGHT'S THE NIGHT</b>	62
29 IT SEEMS TO HANG ON ASHFORD & SIMPSON (Warner Bros.	86501) 4	43	4	022	BETTY WRIGHT (TK/Alston 3740) (OLIVIA) LOST AND TURNED OUT	71
30 VICTIM CANDI STATON (Warner Bros. WBS	S 8582) 2	21	13		THE WHISPERS (Solar/RCA JH-11353) GUESS WHO'S BACK IN TOWN	72
31 YOU WERE MEANT FOR ME DONNY HATHAWAY (Atco	o 7092) 🧳	41	6	-	HEAVEN & EARTH (Mercury 74013)	64
32 LET'S START THE DANCE HAMILTON BOHANNON (Mercury		39	8		LIGHTING A FIRE PATTI HENDRIX (Hilltak HT-7801)	73
33 YOUNGBLOOD (LIVIN' IN TH STREETS)					THE BEST OF STRANGERS NOW EDDIE KENDRICKS (Arista AS 0346)	67
WAR (United Artists UA-X12 34 HOT SHOT		27	12	66	YOUR SWEETNESS IS MY WEAKNESS	80
KAREN YOUNG (West End WSS 35 READY OR NOT		45	6	67	STUFF LIKE THAT	
DEBRA WASHINGTON (Ariol	ia 7700)	35	13		QUINCY JONES (A&M 2043-S)	55

Weeks |

10	00	SHOTGUN (ABC AB-12395)	76	3
8	69	YOU FOOLED ME GREY AND HANKS (RCA JH-11346)	79	3
	70	SHAME EVELYN "CHAMPAGNE" KING (RCA PB-11122)	60	15
6	71	LAST DANCE DONNA SUMMER (Casablanca NB 926)	32	18
11	72	IF MY FRIENDS COULD SEE ME NOW LINDA CLIFFORD (Curtom/Warner Bros. CMS 0140)	75	3
12	73	DO WHAT YOU WANT TO DO DRAMATICS (ABC AB-12400)	83	2
9	74		78	4
3	75	PARTY LEON HAYWOOD (MCA 40941)	84	3
4	76	SHINE ON SILVER MOON MARILYN McCOO & BILLY DAVIS, JR. (Columbia 3-10806)	77	4
6	77	I JUST WANNA STOP GINO VANNELLI (A&M 2072-S)	86	2
5	78	LOVIN' FEVER		
7	79	HIGH INERGY (Gordy G716F)	89	2
7	80	CHERYL LYNN (Columbia 3-10808) SUN IS HERE	88	2
8	81	SUN (Capitol 4587)	59	14
7	01	SOON B.B. KING (ABC AB-12380)	56	12
7	82	BIGGEST JOKE IN TOWN EON (Ariola 7707)	81	7
5	83	MAC ARTHUR PARK DONNA SUMMER (Casablanca NB 939)	_	1
14	84	LITTLE GIRLS PATTI LaBELLE (Epic 8-50583)	82	7
5	85	GROOVE WITH YOU THE ISLEY BROTHERS (T-Neck/CBS ZS8-2277)	40	11
	86	DON'T LET IT GO TO YOUR HEAD JEAN CARN (Phila. Int'I./CBS ZS8 3654)		1
14	87	JUST FUNNIN' MTUME (Epic 8-50558)	87	6
3	88	MOVIN' ON GEORGE DUKE (Epic 8-50593)	07	
4	89	FUNK N' ROLL (DANCIN' IN THE FUNKSHINE)		1
2	90	QUAZAR (Arista ASO349)	93	2
2	91	RANDY BROWN (Parachute/Casablanca RR 517)) YOU'RE ALL I NEED TO GET BY	_	1
3	92	JOHNNY MATHIS/DENIECE WILLIAMS (Columbia 3-10772) SKY HIGH	44	14
		MASS PRODUCTION (Cotillion/Atlantic 44239) STREET CORNER SYMPHONY	92	3
8		CARRIE LUCAS (Sola YB 11310)	90	5
3	94 95	MUSIQUE (Prelude PRL 71110)	96	3
3		RANDY JACKSON (Epic 8-50576)	91	3
8	96	FREAK WITH ME UNIVERSAL ROBOT BAND (Red Greg 217)	97	2
4	97	A STAR		
6	98	BRENDA & HERB (H&L HL-4699) I FEEL HIS LOVE GETTING STRONGER		1
2	99	MARGIE JOSEPH (Atlantic A-35172 MO)	99	2
-		ANN PEEBLES (Cream/Hi H 78518)	68	8

Weeks On 9/9 Chart

94

7

### ESS IS MY ITE (20th Century TC-2380) 80 THAT QUINCY JONES (A&M 2043-S) 55 18 100 LOVE THE WAY YOU LOVE ME EDDIE HORAN (HDM-506)

### -ALPHABETIZED TOP 100 R&B (INCLUDING PUBLISHERS AND LICENSEES)-

All American (May 12th - BMI/Warner-Tamerlane -	Honey I'm (Raydiola — ASCAP) 44	Lucy In (Maclen — BMI)	Stuff Like (Yellow Brick Road/N/K-O-Val — ASCAP) 67				
BMI/Jobete — ASCAP) 48	Hot Shot (Scully – ASCAP) 34	Mac Arthur (Canopy - ASCAP)	Sun Is (Gienwood/Detente - ASCAP)				
Baby, I (Wimot - BMI) 54	How Can I (Instant Replay/Joshada - ASCAP) 95	Mind Bltwing (Wilder – ASCAP)	Super Woman (Groovesville/Razzle Dazzle BMI) 36				
Biggest Joke (Desert Moon Songs - BMI) 82	I Love (Lowery — BMI)	Movin' On (Mycenae - ASCAP)	Sweet Music (Jolly Rogers - ASCAP)				
Blame It On (Almo Music - ASCAP) 42	I'm In (May 12th/Warner-Tamerlane - BMI) 6	My Radio (Nineteen Eighty-Foe BMI) 40	Take It (Pockets/Verdangel - BMI) 45				
Boogie Oogie Oogie (Conducive/On Time - BMI). 12	I Didn't Take (Jec - BMi)	Never Make A (Irving/Four Knights - BMI) 81	Take Me I'm (Electrochord - ASCAP)				
Brandy (Mighty Three - BMI) 17	If My Friends (Notable/Lida Enterprises - ASCAP) 72	(Olivia) Lost (Spectrum VII - ASCAP)	The Best (Macanaly/Almo - ASCAP)				
Castles Of (Jobete - ASCAP) 52	If You Wanna Do (Mighty wthree - BMI) 41	One Nation (Maibiz - BMI)	There'll Never (Jobete - ASCAP)				
Close The (Mighty Three — BHI) 21	I Feel (Bushka/Jamersoniam — ASCAP)	Only You (Lucky Three/Suemay/Six Strings - BMI)38	Think It Over (Sumac Music — BMI)				
Dance (Jobete — ASCAP) 14	I Just (Ross/Vannelli)	Our Love (Memphis Five/Six Continents/	This Is (Jobete — ASCAP) 39				
Don't Let (Mighty Three – BMI) 86	In The Bush (Pat Music Divi./Leeds Music	Knockwood — BMI) 37	Three Times (Jobete/Commodores				
Don't Stop (Rosy — ASCAP)	Corp./Phylmar — ASCAP) 94	Party (Jim-Edd — BMI)	Entertainment — ASCAP) 11				
Do Yourself (Bar-Kay/Swellea - BMI) 46	I Wanna (Irving — wbmi) 90	Plato's Retreat (Alotagood — ASCAP) 50	Tonight I (Careers/Danick — BMI) 97				
Do What (Unichappel/Hot Cha — BMI)	I Like Girls (Clita — BMI) 24	Ready (United Artists - ASCAP) 35	Tonight's The (Sherlyn – BMI) 61				
Ease On (Fox Fanfare — BMI) 58	It's A Better (Macauley/Almo – ASCAP) 28	Saturday (Chic - BMI) 13	Victim (Dannmusic - ASCAP) 30				
First Impression (Teddy Randazzo - BMI) 26	It Seems (Nick-O-Val Music — ASCAP) 29	Say A Prayer (Delightful/Cabrini - BMI) 59	What You (Warner-Tamerlane/May 12th — BMI) 10				
Funk-O-Nots (Playone - BMI) 22	Just Funnin' (Scareb/Ensign — BMI) 87	Seasons For (Golden Fleece Writers — BMI) 47	You (Island — BMI) 5				
Freak (Sug Sug/Leeds/Pap — ASCAP)	Last Dance (Primus Artists/Olga — BMI)	Shake And (Val-ie-Joe — BMI) 4	You And I (Stone Diamond — BMI) 7				
Funk 'N' Roll (Jumpshot — BMI) 89	Let's Start (Bohannon Phase II — ASCAP/	Shame (Dunbar/Mills & Mills - BMI)	You Fooled (Irving/Medad — BMI) 69				
Get Off (Sherlyn/Lindseyanne — BMI) 1	Intersong-USA — ASCAP) 32	Shine On (Don Kirshner – BMI/Kirshner – ASCAP) 76	Yc J Got Me (Traco — BMI) 20				
Got To Be (Butterfly/Gong - BMI/Hudman/Cotaba -	Lighting A Fire (Conjay Music — BMI) 64	Sky High (Two Pepper — ASCAP) 92	You Should (Sherlyn/Decibel — BMI) 56				
ASCAP)	Little Girls (Irving – BMI) 84	Smile (Saggifire — BMI/Steelchest — ASCAP) 9	You Were (Koomba — ASCAP) 31				
Got To Get (Maclen – BMI) 3	Love Attack (ABC/Dunhill/Goblet/Funk Rock -	Soft & Wet (Princess Music Co ASCAP) 23	Your Sweetness (Sa-Vette/Six Continent/Rel Nel -				
Grease (Stigwood/Unichappell — BMI) 49	BMI) 68	Special (Unichappell Music — BMI) 53	BMI) 66				
Groove With (Boviaa – ASCAP) 85	Love Brought (Circle R – ASCAP) 16	Stand Up (Almo/Newban/Audio — ASCAP) 25	Youngblood (Far Out — ASCAP)				
Guess Who (Janmilla — ASCAP) 63	Love The Way (H+H Team — ASCAP) 100	Stellar Fungk (Spur Tree Cotillion — BMI) 15	You're All (Jobete — ASCAP) 91				
Holding On (Almo/McRouscod — ASCAP) 2	Lovin' Fever (Jobete — ASCAP)	Streetcorner (Spectrum VII – ASCAP)	You're Gonna (Mills+Mills/Stone Diamond — BMI) 60				

### **MOST ADDED SINGLES**

- 1. YOUR SWEETNESS IS MY WEAKNESS BARRY WHITE 20th CEN-TURY WVON, WDAO, WMBM, WCKO, WGPR, WLTH, WAMO, WILD, WWDM, WYBC, WIGO, WJPC, WBMX, WOL, WAWA.
- BLAME IT ON THE BOOGIE THE JACKSONS EPIC WCIN, WJMO, WAMO, WDIA, WLON, KKSS, WKND, WTLC, KATZ, WGIV. 2.
- SAY A PRAYER FOR TWO CROWN HEIGHTS AFFAIR DELITE WDAO, WMBM, WEDR, WUFO, WIGO, WLOU, WKND, WRAP. 3.
- EASE ON DOWN THE ROAD DIANA ROSS & MICHAEL JACKSON -4. MCA WQMG, WCIN, WJMO, WAMO, KDKO, WDIA, WVKO, WGIV.
- I LOVE THE NIGHTLIFE (Disco Round) ALICIA BRIDGES POLYDOR WCKO, WAMO, KDKO, WUFO, KDIA, KDAY. 5.
- YOU SHOULD DO IT PETER BROWN WDAO, WCIN, WILD, WJLB, WUFO, WLOU 6. - PETER BROWN - DRIVE
- IT SEEMS TO HANG ON ASHFORD & SIMPSON WARNER BROS. WWRL, WJLB, WNJR, WDIA, WLOU, WGIV.
- SPECIAL OCCASION DOROTHY MOORE MALACO WCIN, WWDM, WJPC, WLOU, WBMX, WGIV. 8.
- LOVIN' FEVER HIGH INERGY GORDY WMBM, KYOK, KDKO, WUFO, WLOU. 9.

## **BLACK RADIO HIGHLIGHTS**

Natalie Cole.

Ashford/Simpson.

Natalie Cole, 17 To 11 — Funkadelic, 16 To 10 — Rose Royce, ADDS: Whispers, Finished Touch, Sylvers, Brides of Funkenstein, LP ADDS: Boppers, Donny Hathaway, Donna Summer, Rose Royce, Staples, Ashford/Simpson.

WLOU - LOUISVILLE - NEAL OREA, PD - #1 - FUNKADELIC

Staples, Astribut Simpson.
KDAY — LOS ANGELES — LEE MICHAELS, MD — #1 — FOXY
HOTS: Foxy, L.T.D., Con Funk Shun, E,W&F, Mc Crarys, Sylvester, Prince, Teddy Pendergrass, Taste
Of Honey, Atlantic Starr. ADDS: Donna Summer, Pockets, Alicia Bridges, McCoo & Davis. LP ADDS:
Donna Summer, Betty Wright, V. Reed, Barry White, Heatwave.

JUMPS: 40 To 29 — Sylvers, 39 To 29 — Donny Hathaway, 33 To 20 — Cheryl Lynn, 30 To 27 — D.J. Rogers, 27 To 19 — Memphis Horns, 24 To 15 — Atlantic Starr, 22 To 13 — Rose Royce. ADDS: Crown Heights Affair, Peter Brown, Natalie Cole, Dorothy Moore, Ashford/Simpson, Jacksons, High Inergy, Randy Brown. LP ADDS: Rose Royce, Ashford/Simpson.

WEDR — MIAMI — JERRY RUSHIAN, PD ADDS: Thelma Jones, Finished Touch, Patti Hendrix, Crown Heights Affair, Gloria Gaynor. LP ADDS: Rose Royce, Staples, Wilbert Longmire, Latimore, Major Lance, Vernon Burch, Wilson Pickett.

WDIA — JAY MICHAEL DAVIS, PD — #1 — CANDI STATON JUMPS: 30 To 23 — Betty Wright, 28 To 19 — Emotions, 20 To 16 — Sylvester, 19 To 11 — D.J. Rogers, 7 To 2 — Foxy. ADDS: Bohannon, Atlantic Starr, Ross/Jackson, Ashford/Simpson, LP ADDS: Switch.

WVOL -- NASHVILLE -- DAVID LOMBARD, PD -- #1 -- SUN JUMPS: 17 To 12 -- Fatback Band, 15 To 10 -- Emotions. ADDS: Slave, Gladys Knight. LP ADDS:

WNJR – NEWARK – LIA AFRIAT, MD HOTS: Universal Robot Band, Jean Carn, Commodores, Heatwave. ADDS: Timmy Thomas, Betty Wright, Funkadelic, Davis/McCoo, Grey & Hanks, Sylvester, Ashford/Simpson. LP ADDS: Sylvester,

WYBC — NEW HAVEN — BILL CHRISTMAS, PD — #1 — FUNKADELIC HOTS: Stargard, Quazar, Dramatics, Peter Brown, Whispers, Phyreworks, Shalamar, Mirages, Rose Royce, Soft Tone, ADDS: Barry White, Donna Summer, Cheryl Lynn, Capt. Sky. LP ADDS: Boppers, Donny Hathaway, Bros. By Choice, Wilbert Longmire.

WXEL-FM — NEW ORLEANS — REG HENRY, PD — #1 — McCRARYS HOTS: B.B. King, Michael Henderson, Prince, Bohannon, Linda Clifford, Switch, George Duke, Sharon Ridley, Margle Joseph, Ross/Jackson. ADDS: Family Players, Sylvers, Crusaders. LP ADDS: Ashford/Simpson, Roy Ayers, Dells.

WWRL - NEW YORK - LINDA HAYNES, MD ADDS: Ashford/Simpson, Lenny Williams, Slave, Raydio. LP ADDS: Roy Ayers, Gil-Scott Heron, kebekelectrick.

WRAP — NORFOLK — ALVIN REEVES, PD HOTS: LTD, Atlantic Starr, Patti LaBelle, O'Jays, Sylvester, Spinners, Stargard, Emotions, E,W&F, Michael Henderson, LP ADDS: Whispers, Funkadelic, Crown Heights Affair, LP ADDS: Con Funk Shun, T-Life, Michael Henderson, Lenny Williams, Atlantic Starr.

WDAS-AM — PHILADELPHIA — JOE TAMBURRO, PD — #1 — FUNKADELIC JUMPS: 50 To 42 — Staples, 45 To 38 — Timmy Thomas, 44 To 37 — Dorothy Moore, 43 To 36 — Raydio, 41 To 30 — Rose Royce, 39 To 28 — Jackson, 36 To 29 — Donny Hathaway, 30 To 21 — Bohannon, 27 To 12 — Whispers, 21 To 17 — Hollaway/Sigler, 17 To 1 — Funkadelic, ADDS: Sylvester, Judy Cheeks, Lenny Williams, Chanson, Prince, Bride of Funkenstein, Davis/McCoo.

WAMO — PITTSBURGH — DELL KING, PD — #1 — FOXY JUMPS: 32 To 22 — Ashford/Simpson, 31 To 21 — Raydio, 28 To 19 — Slave, 24 To 10 — Memphis Horns, 23 To 18 — Newcomers, 22 To 16 — Donny Hathaway, 21 To 17 — Bohannon, 20 To 13 — Atlantic Starr, ADDS: Alicia Bridges, Barry White, Shotgun, Jackson, Ross/Jackson, Solomon Burke, LP ADDS: D.J. Rogers, Switch, Rose Royce, Prince.

KATZ — ST. LOUIS — EARL PERNELL, PD — #1 — COMMODORES JUMPS: 30 To 12 — Funkadelic, 17 To 5 — Stargard, Ex To 20 — Anne Peebles, ADDS: Trammps, Switch, Jacksons, Jean Carn, Prince, Heaven & Earth. LP ADDS: Ane Peebles, Commodores, BB King, Michael Jackson, Al Hudson & the Soul Partners.

KKSS — ST. LOUIS — WALT SUMMER, PD — #1 — FOXY HOTS: Quincy Jones, Mtume, Sylvester, Herbie Hancock, Michael Henderson, Prince, Gladys Knight, Emotions, DJ Rogers, Natalie Cole, Pockets. ADDS: Jacksons, Newcomers, Millie Jackson, LP ADDS: Lee Oskar, Gil-Scott Heron.

OK-100 — WASHINGTON — JOHN MOEN, PD ADDS: Prince, Gladys Knight, Hollaway/Sigler, Sylvers.

WMBM — MIAMI — CEDRIC ANDERSON — #1 — FOXY ADDS: Crown Heights Affair, High Inergy, Barry White. LP ADDS: Wilson Pickett, Rose Royce.

WBUL — BIRMINGHAM — VICTOR BOYKIN, PD — #1 — L.T.D. HOTS: Betty Wright, Dorothy Moore, Sun, Norman Connors. ADDS: D.J. Rogers, Funkadelic, Stargard, Staples. LP ADDS: Charles Jackson. KKTT -- LOS ANGELES -- WALT LOVE, MD -- #1 -- FOXY ADDS: Johnny Brystol, Gloria Jones, LP ADDS: Donna Summer, Vivian Reed, Delegation, Futures.

WUFO — BUFFALO — BYRON PITTS, PD — #1 — FUNKADELIC JUMPS: 29 To 21 — Newcomers, 28 To 18 — Ashford/Simpson, 23 To 12 — Slave, 21 To 13 — Willie Hutch, 9 To 5 — Switch. ADDS: Natalle Cole, Don Ray, Joe Thomas, Michael Johnson, Alicia Bridges. Roundtree. LP ADDS: D.J. Rogers, Musique.

WIGO — ATLANTA — PAUL CHILDS, PD — #1 — FOXY JUMPS: 35 To 27 — Funkadelic, 31 To 25 — Ashford/Simpson, HB To 35 — Ross/Jackson, 33 To 29 — Pattl LaBelle, 24 To 18 — Stargard, 23 To 17 — Prince, 21 To 15 — Atlantic Starr. ADDS: Barry White, Crown Heights Affair, Mother's Finest, Ai Hudson, Randy Brown, Michael Zager, Finished Touch, Joe Thomas. LP ADDS: Ashford/Simpson, Gil-Scott Heron, Phyrework.

WGIY --- CHARLOTTE -- MANNY CLARKE, PD -- #1 -- TASTE OF HONEY ADDS: Bobby Bland, Solomon Burke, Ashford/Simpson, Jacksons, Dorothy Moore, Natalie Cole, Ross/Jackson.

WBMX — CHICAGO — JAMES ALEXANDER, MD HOTS: Fatback Band, Foxy, B.B. King, L.T.D., Rick James, Michael Henderson, Teddy Pendergrass, E,W&F, Taste Of Honey. ADDS: Cheryl Lynn, Joe Thomas, Eddie Kendricks, Dorothy Moore, Randy Brown, Barry White, Trammps. LP ADDS: Bar-Kays, Rose Royce, Eddie Horan, Mother's Finest, Shotgun, Lee Oskar, Sonny Fortune.

WJPC — CHICAGO — DEE HANDLEY, MD — #1 — RICK JAMES JUMPS: 39 To 27 — Frankie Valii, 34 To 26 — Ashford/Simpson, 24 To 18 — Sylvester, 21 To 17 — D.J. Rogers, 8 To 5 — Michael Henderson. ADDS: Gladys Knight, Eddie Kendricks, Dorothy Moore, Barry White, Jean Carn. LP ADDS: Bros. Johnson, Lenny Williams.

WYON — CHICAGO — GUY BROADY, MD — #1 — FUNKADELIC HOTS: Fatback Band, Bohannon, Rick James, Michael Henderson, L.T.D., Taste Of Honey, Con Funk Shun, Teddy Pendergress, Foxy. ADDS: McCrarys, Barry White, Prince, LP ADDS: Eddie Kendricks.

WJMO — CLEVELAND — LYNN TOLLIVER, PD — #1 — FUNKADELIC JUMPS: 35 To 23 — Ashford/Simpson, 34 To 25 — Norma Jean, 26 To 20 — Rose Royce, 20 To 11 — Prince, 14 To 4 — B.B. King, ADDS: Jackson, Ross/Jackson, Sylvers, Betty Wright, Donny Hathaway, LP ADDS: Eddle Kendricks, Sylvers, Donny Hathaway.

WYKO — COLUMBUS — KEITH WILLIS, MD — #1 — FOXY JUMPS: 30 To 24 — Bohannon, 26 To 16 — George Duke, 21 To 15 — Lenny Williams, 19 To 13 — Patti LaBelle, 15 To 9 — Ashford/Simpson, 14 To 8 — Switch, 12 To 5 — Emotions, 9 To 4 — Mtume, 8 To 2 — Funkadelic. ADDS: Ross/Jackson, Quazar, Quincy Jones, Sylvester, Millie Jackson. LP ADDS: Ashford/Simpson. Ohio Players, Lenny Williams, Natalie Cole.

### KDKO - DENVER - JIM O'BRIEN, PD - #1 - COMMODORES

JUMPS: Ex To 30 — David Gates, Ex To 29 — Gino Vannelli, Ex To 28 — Sugarcane, 28 To 18 — McCrarys, 23 To 17 — Toby Beau, 14 To 7 — O'Jays.

WGPR — DETROIT — GEORGE WHITE, PD — #1 — MICHAEL HENDERSON JUMPS: 34 To 27 — Memphis Horns, 31 To 26 — Rufus. ADDS: Winners, Barry White, Holloway/Sigler, Leon Haywood, Patti Hendrix, Donny Hathaway, Trammps, Natalie Cole.

WJLB — DETROIT — TOM COLLINS, MD — #1 — FOXY JUMPS: 15 To 11 — Stargard, 13 To 10 — Rose Royce, 12 To 9 — Ann Peebles, 26 To 22 — Willie Hutch, 25 To 19 — Switch, ADDS: Betty Wright, Ashford/Simpson, Lenny Williams, Eddle Kendricks, Donny Hathaway, Peter Brown.

WCKO — FT. LAUDERDALE — JO FISHER, PD — #1 — O'JAYS JUMPS: 37 To 26 — Memphis Horns. 26 To 19 — Holloway/Sigler, 21 To 16 — Stargard, Ex To 31 — Peter Brown. ADDS: Barry White, Whispers, Brenda/Herb, Quazar, Randy Jackson, Gloria Gaynor, Newcomers, Alicia Bridges. LP ADDS: Sylvester, Gladys Knight, Afro-Cuban Band, Mother's Finest.

WOMG — GREENSBORO — BIG DADDY, PD — #1 — TASTE OF HONEY JUMPS: Ex To 28 — Heatwave, Ex To 27 — Ashford/Simpson. Ex To 26 — Lenny Williams, 30 To 25 — Grey & Hanks, 29 To 24 — Mtume, 27 To 23 — D.J. Rogers, 16 To 5 — Bohannon. 15 To 4 — Funkadelic, 12 To 8 — E.W&F. ADDS: Chanson, Ross/Jackson, Maze. LP ADDS: Futures, Loleatta Holloway.

KMJQ – HOUSTON – JOE MARTEL, MD – #1 – CON FUNK SHUN JUMPS: 33 To 29 – Donny Hathaway, 20 To 17 – Deborah Washington, Ex To 3 – Whispers. ADDS: Funkadelic, Gino Vannelli, LP ADDS: Ashford/Simpson.

KYOK — HOUSTON — RICH ROBERTS — #1 — E,W&F ADDS: Crusaders, High Inergy, LP ADDS: Emotions, Ashford/Simpson, Mass Production, Rose Royce, Switch, War.

WTLC — INDIANAPOLIS — ROGER HOLLOWAY, PD — #1 — FATBACK BAND JUMPS: 34 To 24 — Bohannon, 33 To 25 — Gladys Knight, 31 To 23 — Cheryl Lynn, 29 To 20 — Sylvester, 28 To 19 — Funkadelic, 26 To 18 — Natalie Cole, 24 To 13 — Heaven & Earth. 23 To 9 — Foxy, 8 To 2 — Prince, 7 To 1 — Fatback Band. ADDS: Jackson, Gino Vannelli, Mother's Finest, Cab Calloway. Lenny Williams, Switch, Natalie Cole, O.C. Smith. LP ADDS: Staples, Denise LaSalie, Deils, Crusaders, Wilson Pickett, Atro-Cuban Band.

KOKY — LITTLE ROCK — KELLY KARSON, PD — #1 — FOXY JUMPS: Ex To 19 — Anne Peebles, Ex To 17 — Jackson, 19 To 15 — Donny Hathaway, 18 To 14 —

### MOST ADDED ALBUMS

- 1. IS IT STILL GOOD TO YA ASHFORD & SIMPSON WARNER BROS. WIGO, WVKO, WKND, KMJQ, KYOK, WLOU, WNJR, WXEL-FM, KDIA.
- ROSE ROYCE STRIKES AGAIN -- ROSE ROYCE -- WARNER BROS. WBMX, WKND, KYOK, WLOU, WEDR, WMBM, WAMO.
- LIVE AND MORE DONNA SUMMER CASABLANCA KMJO, KOKY, KUTE, KDAY, KKTT. 3.

### SELECTED ALBUM CUTS

- MOTHER FACTOR MOTHER'S FINEST EPIC Love Changes
- IS IT STILL GOOD TO YA ASHFORD & SIMPSON WARNER BROS. Is It Still Good To Ya.
- ANOTHER SIDE VIVIAN REED UNITED ARTISTS Don't Start Something You Can't Finish, It's Alright.
- DONNA SUMMER CASABLANCA LIVE AND MORE -One Of A Kind, Heaven Knows.

RHYTHM OF LIVE - AFRO-CUBAN BAND - ARISTA Rhythm of Life.

# WOL — WASHINGTON — DON MAC, PD — #1 — RICK JAMES HOTS: Teddy Pendergrass, Con Funk Shun, Brothers Johnson, Foxy, Funkadelic, Emotions, Patti LaBelle, L.T.D., George Duke, Quazar. ADDS: Barry White, Donna Summer. LP ADDS: Crown Heights Atfair, Atlantic Starr, Mother's Finest.

## Labor Day Record Sales Up

Since the Coop is in a college town, where business traditionally does not start picking up until after Labor Day, when classes begin, the weekend success seemed particularly noteworthy. "It's true that students aren't in town until after Labor Day," explained Stellinger, "but the need for apartments which starts September 1st brings a lot of them in town a little bit earlier, so that was real helpful, and, with our storewide sale, we gave them the opportunity to take advantage of some low prices.

Pauline Corin, operating supervisor for Long Island's Record World chain, said, "We had a very good Friday and Saturday in all our stores; business was above average. As far as Monday went, we made a managerial decision that, instead of opening at two in the afternoon, as we've done in the past, we would open at ten in the morning, and the only thing we found different was that our 10 to one p.m. business wasn't really as strong as we'd hoped for, and that our business still came at two o'clock. We did the bulk of our business from two to six. After that it was pretty well dead. So that, while last year we did more business per hour, since we were only open from two to six, this year the figures are up." Korin concluded, "Holidays are traditionally the best shopping days, and we are doing better with records than last year.'

### **Business Upturn**

in New York, retailers were very happy about holiday sales. Ben Karol, president to the King Karol chain, said, "Labor Day was very good. It was up considerably over last year. The stores in the Times Square area did very well. We kept two of our stores open on Monday and business was just about the same as last year. The rest of the weekend is up. In general, business is on an up trend, and each week of each month for this year is better than each week and each month for last year. Labor Day was the same; it was up over last year by about 25%"

Jay Sonin, president of the Record Hunter, confirmed that "Business is running about 35% better than last year, roughly, and it's been consistent right through the summer. And though we are closed on Sundays and on Labor Day itself, the Labor Day week and the following week were both very strong weeks, without giving merchandise away. We had a lot of out-of-towners as well."

Steve Stoff, manager of Disc-o-Mat's Broadway store said, "It was the busiest weekend we've had since Christmas. That was not including Labor day itself, but, sales were great on Friday, Saturday, and Sunday. There were just a lot of people in the city, a lot of tourist trade, and people who didn't go away did buy records." Newspaper Strike

Surprisingly, the newspaper strike in New York City has not hurt sales, according to most area retailers. According to Stoff, "the newspaper strike hasn't meant a thing, nothing. We have enough ads on the radio, and combined with word-of-mouth, people manage to find the record stores they want to get to. It doesn't pay to advertise in these makeshift papers that have appeared, and the big corporations don't want to go for ads in them." Stoff added that the one paper that Disc-o-Mat has directed its advertising towards has been *The Village Voice*.

Ben Karol concurred with Stoff. "The newspaper strike has had no effect on our sales whatsoever. If anything, it's helping stores like ours. Print advertising in New York is dominated by huge department stores who advertise records as loss leaders, so I would think that they are the ones who have to get their message across."

But Dave Rothfeld, divisional merchandise manager of the Korvette's chain, disagreed. "The newspaper strike has had a dual effect," he said. "The New York stores have felt to some degree the effect of the newspaper strike, but it has been more than offset by the concentration on radio and local, suburban newspapers. Suburban stores have felt the double impact of newspaper ads and expanded radio, and they've gone considerably ahead, while New York stores have managed to just about hold their own. The net result has been an overall increase in sales. Our sales have been up right along, and if someone misses the newspaper, he assumes that that's the place to go, anyway."

While the purchase of records has hardly replaced vacationing as a leisure activity, many retailers feel that it has very much increased in importance. Stoff explained, "People are out there to buy today, and the prices are right to buy records. To do a lot of other things is just too expensive. If you want to see any kind of show, it has to cost you \$20. So people are doing more entertaining at home, with records. And this is not only true of disco music. There is a great increase in adult buyers today, who are keeping my stock of MOR turning over constantly, but who are buying 'Saturday Night Fever' and 'Grease' as well."

Linda Stellinger made a similar observation. "People are spending more time browsing and hanging out in record stores. And this summer we haven't had to rely on bad weather to bring people in. I think that record stores have become a good place to be in."



**SHADYBROOK SIGNS O.C.** — O.C. Smith, best remembered for his million-selling single, "Little Green Apples," has signed a recording contract with Shadybrook Records, distributed by Janus Records, a division of GRT Record Group. Pictured above at the signing are (I-r): Chip Donelson, Shadybrook general manager; Larry Welk, president of GRT Record Group; Smith; Joe Sutton, president of Shadybrook Records and Arnold Mills, manager.



**IS EVERYBODY HAPPY?** — Happy Days star Anson Williams' music publishing company, Loronson Music has entered a co-publishing agreement with ATV Music Group in which all Loronson works will be co-published with ATV's ASCAP affiliate Krumkin Music. Pictured (*I*-*r*) are: Happy Goday of ATV; Williams and Sam Trust, ATV president.

## EMI Ready To Restructure WorldwideOperationsInOct.

based in Stockholm; and Ramon Lopez, who will be based in London and will be in charge of EMI Records (UK) and EMI Ireland Limited.

In addition, Roel Druize has been appointed director A&R and marketing, Europe and will report to Hill from his office in Amsterdam.

Also reporting to Hill will be five newlyappointed, London-based executives. They are: Ray Mathews, director, manufacturing resources; Guy Marriott, director, business affairs and copyright; Bob Hart, director publicity; Ron Caves, international repertoire executive and Ken Butcher, international license controller.

Ken East has been named joint managing director responsible for all EMI music operations outside of Europe, North America and Japan. Four regional directors will report to East, who will be based in London.

The regional directors are: Hans Beugger, who will be based in Sao Paulo and will oversee EMI Music activities in Argentina, Brazil, Chile and Mexico, as well as group music interests in Central and South America and the Caribbean; Malcolm Brown, who will be based in Hong Kong and will be in charge of EMI Music companies in Hong Kong, Malaysia, Singapore and Thailand, as well as Group Music interests in Taiwan, Indonesia, the Phillippines, Vietnam, Cambodia, Laos, Korea and the People's Republic of China; Peter Brown, who will be based in London and will be responsible for EMI activities in Greece, India, Iran and Pakistan, in addi-tion to Group Music interests in Arab North Africa, the Middle East, West Asia, Turkey, Cyprus, Malta and countries adjacent to the Indo-Pakistan subcontinent; and Mike Wells, who will be based in London and will oversee EMI Music companies in Kenya and Nigeria and group music interests in East, West and Central Africa.

Also reporting to East will be Clive Kelly, managing director EMI South Africa Limited and Peter Jamieson, managing director EMI New Zealand.

Screen Gems and Colgems, the group's publishing arms in North America, will be the responsibility of Lester Sill. The group's London-based international music publishing company, EMI Music Publishing Limited and its subsidiaries, will continue to be the responsibility of Ron White, managing director, who will report to East.

Local publishing companies owned by EMI record companies in various territories will be accountable to the appropriate record company managing directors and their respective regional managements. White will retain his central coordination responsibilities for EMI Music Publishing activities outside North America.

Tony Todman has been named finance director, EMI Music Operations, based in London. He will be responsible for the following finance functions covering EMI Music activities worldwide with the exclusion of North America: operating controls and monitoring music companies performance; management information services; budgets; planning and business development; market research and statistics; royalties; financial analysis for Capitol expenditure, acquisitions and talent deals.

Bhaskar Menon will retain direct responsibility for Capitol Industries-EMI, Inc., Capitol Records; EMI America Records; Screen Gem/Colgems, Capitol Records-EMI of Canada Limited and their various subsidiaries in North America.

Don Zimmermann, president, Capitol Records, will represent the Group's North American Music interests on the EMI Music Worldwide management board.

### Columbia Releases Two Songbooks, New Folio

LOS ANGELES — Columbia Pictures Publications has released two new personality songbooks and a new mixed folio. "Fotomaker," a personality songbook which matches the album of the same name, includes full-color photos of the group and lyric pages. The Commodores' "A Natural High" is the other personality songbook. "42 New Superhits of the Superstars" is a collection of current chart songs by a variety of popular artists including Gerry Rafferty, Bonnie Tyler and Jefferson Starship.

### Songwriter Int'l Adds 5 To 1st Screening Panel

LOS ANGELES — Songwriter International recently added five members to its screening panel for its first annual song festival competition which closes Dec. 10. They include arranger-composer Don Vincent, Mike Martsolf, Wayne Newton's banjoist, Ron Fever, Paul Anka's keyboard player, guitarist Jimmy Bruno of the Hilton house band and saxophonist Tom Pastor of the Aladdin house band.



**ROCKING INTO 1994** — A&M recording group 1994 recently played the Santa Monica Civic as the opening act for Cheap Trick. Pictured (I-r) backstage following the show are: Mark Spector, director of A&R, west coast, A&M; Rick Nielsen of Cheap Trick; and Karen Lawrence, lead singer for 1994.

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TOP 20 /	LBUMS
New York Salsa	New York Pop
A COMEDIA	1 TE JURO QUE NUNCA
HECTOR LAVOE (Fania 522)	VOLVERE
PANISH FEVER FANIA ALL STARS (CL 35336)	LUPITA D' ALESSIO ( Orfeon 021) 2 VIVAN LOS MOJADES LOS TIGRES DEL NORTE (Fama 551)
NLY THEY COULD HAVE ADE THIS ALBUM CELIA CRUZ/WILLIE COLON (Vaya 66)	3 AMIGO ROBERTO CARLOS (Caytronics 1505)
XPLORANDO	4 SERENATA SIN LUNA
LA SONORA PONCENA (Inca 1060)	LOS ANGELES NEGROS (International 925)
ALSA ENCENDIDA	5 LO MEJOR
TIPICA 73 (Inca 1062)	ROBERTO CARLOS (Caytronics 132)
BO KILOS DE SALSA	6 RASGOS
LA DIMENSION LATINA (Top Hits 2025)	CAMILO SESTO (Pronto 1025)
DALBERTO	7 LA VOZ RANCHERA
ADALBERTO SANTIAGO (Fama 512)	CHELO (Musart 10638)
OS PROFESIONALES	8 CANTA A JUAN GABRIEL
PUERTO RICO ALL STARS (Fama 1001)	ROCIO DURCAL (Pronto 1031)
I TIERRA Y YO	9 CON MARIACHI
CHEO FELICIANO (Vaya 69)	CHELO (Musart 10585)
O VOY AL FESTIVAL	10 SIEMPRE EN MI MENTE
ISMAEL MIRANDA (Fania 508)	JUAN GABRIEL (Arcano 3388)
ACHO MUMBA	11 BESITOS
SAOCO (Salsoul/Saisa 4117)	LOS HUMILDES (Fama 560)
A RAZA LATINA	12 ESTOS SON LOS FELINOS
ORCHESTRA HARLOW (Fania 516)	(Musart 1735)
L GIGANTE DEL SUR SONORA PONCENA (Inca 1054)	13 SON TUS PERJUMENES MUJER LOS HURACANES DEL NORTE (Luna 1018)
	14 EL AMOR JULIO IGLESIAS (Alhambra 23)
LIBRE (Salsoul/Salsa 4114)	15 ME ESTOY
EJOR QUE NUNCA	ACOSTUMBRANDO A TI
ELGRAN COMBO (EGC 013)	RICARDO CERRATTO (Latin int'l. 5042)
E TI DEPENDE	16 LA MUERTE DE UN GALLERO
HECTOR LAVOE (Fania 492)	VICENTE FERNANDEZ (Caytronics 1492)
HE ARTIST	17 LOS ALAMBRADOS
JOHNNY PACHECO (Fania 503)	LOS BUKIS (Mericana/Melody 5611)
L NEGRO CHOMBO	18 LA HIJA DE NADIE
TOMMY OLIVENCIA (Inca 1055)	YOLANDA DEL RIO (Arcano 3202)
ETIENDO MANO W. COLON/R. BLADES (Fanía 500)	19 ABRAZAME LOLITA (Caytronics 1489)
ONQUISTA MUSICAL LA SONORA PONCENA (Inca 1052)	20 LEO DAN (Caytronics 1504)

# Latin Picks

LA CHARANGA 76 EN EL 78 - Charange 76 - TR-139 **Producer: Ira Herscher** 

This is the band's fourth album since joining the T.R. family. It omprises of eight cuts including an updated version of "El Reloj," a song that has been a hit several times before, and features all members of the band including the romantic voices of Hansel Martinez and Raul Alfonso. The sound of the album is described as "ultra modern." The arrangements were written by people such as Gonzalo Fernandez, Frank Bello (keyboard player with the band), and Ira Herscher, who along with Gonzalo co-produced the album. A magnificent album for the charanga generation

### CON MI CINCO SENTIDOS - Juan Bau - Zafiro ZLP516 -**No Producers**

Multi-talented singer Juan Bau scores again with another sparkling album that consists of soft rock ballads and two up tempo tunes. Bau excels cut after cut; likewise, the orchestra backing him in this album is superb. The songs are beautifully suited to his style of singing, and the string section arrange ments are great. The best songs in this album are: "Dime," "Vive Y Siente," "Un Dia Mas," "Devuelveme El Amor" and "Amor Mio.

### OLGA GUILLOT - Oasis - OA323 - No Producers

Veteran singer Olga Guillot has been around for some time. After an absence of a few years she has come up with a sparkling album of romantic love songs. Olga Guillot's voice is in great form throughout this album and at first listening it will become evident why she has become a superstar all over Latin America. All ten sides are excellent, so this album should not be overlooked in any Latin retail store.



Comp cinco sentidos



### ATIN Barry Manllow's Latin beat lament of

love, passion, revenge and desperation, "Copacabana," is turning out to be a threeway hit for America's music superstar. The pop version of "Copacabana," which Manilow penned with Bruce Sussman and Jack Feldman, is Top 10 on all the charts. And the disco version by Manilow is a current favorite of dancers from coast to coast.

But now for something completely different: Manilow has recorded "Copacabana" in Spanish.

"En El Copa," as "Copacabana" is called in Spanish, was recently released by Arista Records, and is coming up Top 10 in all the Spanish markets.

Manilow, who studied Spanish at Eastern District High School in Williamsburgh, Brooklyn admits that going back to Spanish was no problem. "Spanish is the second official language in Williamsburgh," he says. 'You can't go shopping unless you 'habla Espanol.'

Manilow says his next release will be in Yiddish!

New York's Radio Jit is still the top Latin radio station in the Big Apple and is making the majority of the hits. Even though there is a rumor that the other Latin station, WADO, will change its format, adding ballads, salsa, etc., nothing has been confirmed. But the big news has been the tremendous impact achieved by WKTU-FM, sister station of Radio Jit which changed its MOR format to a disco format. Both Anglo and Latin listeners are talking of Radio Disco 92 (WKTU). The phenomenon of "Disco 92" is as surprising as the disco music itself. But what is even more important, is that Wanda Ramos, the young Puerto Rican who was behind the gigantic programming of WBLS, is now programming "Disco 92" with brilliant results which only Ramos could have accomplished in such a short time. "Disco 92" also has as DJ Pagulto Navarro who instead of doing it in Spanish, now has turned to English. The disco impact is enormous. Many radio stations throughout the U.S. are turning to disco formats and many Latin stations are being forced to a bilingual format. This, plus the fact that the majority of the programmers and Record Pools DJs in the U.S. are moved by the Latin percussion in the disco recordings, makes the future of disco music "in crescendo." Those who are left behind or out of this movement, will lose the young crowds, Latins as well as Anglo

classical guitarists in the world will par-

ticipate, among them, the worldwide known

"Caceres." The only non-classical, in other words, popular guitarist that was invited to

participate will be sambist Joao Bosco.

Joao has successfully finished a recent

promo-tour all over the country, promoted

Antonio Carlos is releasing his new album,

this time with the participation of his wife,

famous Brazilian actress Debora Duarte.

Antonio Carlos has already obtained much

success with recordings in Spanish for the

international Latin market. He's very fond of

theatrical acting and presents real ex-

We still associate his name to successes

like "Homem De Nazareth" ("Man Of

Nazareth") or "Quien Da Mais" ("Who Gives

More"). The first song of the recent produc-tion is "Vai Meu Irmao" ("Go My Brother"),

song of great radio action all over the coun-

try. Debora's participation guarantees a

sure success due to her popularity among

After the success of "Quien Da Mais,"

by his label RCA

pressive shows

### BEAT Time will tell

Fania Records is releasing Chilean Quino produced by Fabian Ross and Johnny Pacheco, It is a beautiful recording which could break even with Quino's similarity to the eternally popular Lucho Gatica. This record is quite a production

... Sonora Santanera received the "Paladin de Hollywood" award which is awarded only to orchestras and groups with international fame. The event took place at the Sports Arena in Los Angeles, California.

With deep regret we received the news of the passing away of Jalme de Aquinaga. president of the Anahuac Records of Los Angeles and treasurer of ALARM (Latin Association of Record Manufacturers). A big loss for the industry.

Jose Jose from Mexico was recently in Colombia on a promotional tour, together with Jeorglo Blanchell, publicity manager of Ariola in Mexico. He performed at the popular radio shows of R.C.N. Of Medellin and at the "Media Torta" theater in Bogota.

Gustavo Sllva announced the opening of the new "Salsa" department in his Pan American Records, Inc., distributor for the Chicago area. In charge of this department will be Victor Parra.

Copacabana Enterprises, a non-profit educational corporation which was formed to promote the self-esteem of and respect for the cultural heritage of the Latin community, is sponsoring a charitable fundraising dance event at Dillon's Downtown, Sept. 10, at which Andy Russell, international singing star of the stage and screen, will be the special guest performer. The event, which is a tribute to the Latin Holidavs of the 1960s, also features other top local Latin artists including Rene Bloch. Eddle Cano and his orchestra, Johnny Martinez and his orchestra, and a special tribute to famous Latin radio disc jockey, Chico Sesma.

This event will recreate the decade of the 1960s when Latin music was featured at local night clubs and at the famous Hollywood Palladium. An added attraction to the evening's activities includes a tribute to Carmen Miranda, as performed by the Copacabana Girls. Hours of the event are from 7:00 p.m. to 1:30 a.m., with Eddle Cano performing live on stage at 7:00 p.m.

Dillon's Downtown (formerly Myron's Ballroom) is located at 1024 South Grand Avenue, Los Angeles 90015.

ray terrace

### Brazillar News The Festival of Classical Guitar Music will

Brazilian young people. take place in Brazil, and some of the best

Marla Creuza has traveled to Chile, Argentina and Uruguay where she is extremely popular. She has made a special for Channel 7 in Chile. In this country she performed her presentation at the Hotel Bauem. In Argentina she recorded "Maria Creuza Especial" for Channel 11. Finally, in Uruguay, the Solis Theatre absolutely sold out with more than 1,300 persons. Crueza finished her tour with an impromptu show sponsored by Uruguaian students.

Erasmo Carlos is releasing an LP entitled "Pelas Esquinas De Ipanema' ("Through The Corners Of Ipanema"). He is a very versatile artist, singer and composer (a partner of Roberto Carlos) and in his new Phonogram album life, love and nature are highlighted.

One of the most interesting songs is 'Ecological Panorama.'

Seralo Endrigo is considered "The Italian Who Most Loves Brazil." He will stay in this country at least till September, when his album will be released. In the meantime, he will make presentations at Teatro Castro, Alves in Bahla, Salvador.

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# NTERNATION

## 100,000 Attend First Canada **Jam At Mosport Speedway**

### by Kirk La Pointe

MOSPORT PARK, ONTARIO — More than 100,000 people attended the first Canada Jam August 26 at Mosport Park Speedway, northeast of Toronto.

In terms of revenue, the show was the largest-grossing single rock event in Canadian history. The day-long concert, which featured ten recording acts from the United States and Canada, was produced by Lenny Stogel and Sandy Feleman, the two men responsible for the California Jam I and II.

"We're tremendously pleased with the results," said Lenny Stogel. "We had to come into a new area (Canada), and work on presenting a show at an unproven facility (Mosport). Considering the adversity under which we operated, having to start from square one, we were thrilled with the ways things turned out."

The show progressed with few hitches and without incident throughout the day. "We licked the parking problems, the sound was as good as I've ever heard at an



BHASKAR MEETS ELAINE --- Elaine Page, the leading lady of the musical "Evita," recently met with Bhaskar Menon, chief executive of EMI worldwide music operations, following her performance at London's Prince Edward Theatre. "Don't Walk Away Till I Touch You," Page's first EMI single, will be released Sept. 15.

outdoor show, and there were no distur-bances of any kind," Stogel said. The only arrests of note took place when ten men, six Americans and four Montreal residents, were charged with selling counterfeit tickets outside the gates.

### 'Ran A Little Late'

"The only thing that went even slightly wrong was that we ran a little late," Stogel said. The concert ended at 3:45 am, instead of the predicted midnight finish. "At the two Cal Jams, we didn't let bands do encores. Today, we decided to let groups, when asked back for an encore, to do them.'

The 17-hour show featured music by Kansas, The Doobie Brothers, the Commodores, Dave Mason, Atlanta Rhythm Section, the Ozark Mountain Daredevils, Village People, Wha-Koo, Prism and Triumph. Over 1500 people were employed by the Canada Jam.

"I think that people are giving us too much credit for putting this show together," Stogel said. "A lot of the credit should go to people like Martin Onrot (the event coordinator) and other Canadians like him. They worked extremely hard to show others in this country that an event of this size is feasible.

### 'Sure To Fail'

"Before we came up here," Stogel said, "People were telling us about how different Mosport would be to convert into a concert site, about the apathy of Canadians towards such an event, and how we were sure to fail. Well, I think there's a lesson to be learned from the show."

The concert was taped for television. The show will be presented in Canada on the CTV Television network in the fall, and will be syndicated throughout the United States.

Stogel also announced that a third California Jam will take place next April. He also said that plans will soon get underway for a second Canada Jam. "We intend to be back. We've broken a lot of ground with this first show. Next time," he predicted, "will be even bigger.'



CHEAP TRICK GOLD - CBS Records International group Cheap Trick was presented by CBS Sony with a gold record for the sales in Japan of the LP "Heaven Tonight," following the group's performance at one of the dinner shows during the recent CBS Records Convention in L.A. Pictured (I-r) are: Hiroshi Kanai, general manager, Int'I A&R, CBS Sony; Richard Asher, president, CBS Records International; Bun E. Carlos, Robin Zander, Tom Peterson and Rick Nielsen of Cheap Trick; Walter Yetnikoff president, CBS Records Group; Bunny Freidus, vice president creative operations CBS Records International; and Ken Adamany, manager of Cheap Trick.

### **Capitol-EMI Of Canada** Sets Conv. For October

TORONTO - Capitol Records-EMI of Canada Ltd. will hold its promotion convention October 28-30 at the Four Seasons Hotel In Toronto.

It will mark the first time that members of Anthem, Aquarius and Daffodil Records' staff take part in the three-day meeting.

Product presentations, performance reviews, marketing strategies and seminars will take up the agenda of the meeting. The guest speaker will be Dave Charles, former program director at CILQ-FM in Toronto, and now an AOR consultant with Lee Abrams, Inc. The label also announced the appoint-

ment of Peter Gourley as its product manager for UA in Canada. Capitol has distributed UA product since August 1

### Phonogram Seeks Other **Plants To Ease Crunch**

LONDON - Phonogram has been forced to go elsewhere to have two new singles pressed, due to its factory and distribution plants being already pushed to capacity production.

The two scheduled September singles from City Boy and Black Sabbath will be pressed and produced by an outside factory which only works with colored vinyls. Hence Black Sabbath will be pressed in mauve and City Boy in blue. According to Phonogram's single marketing manager, Tony Powell, the company is also currently having product shipped in from all over the world to cope with demand in both the singles and album markets.

LONDON - Who lead singer, Roger **Daltrey** has completed his latest film role in a new movie entitled "The Legacy" with Katherine Ross. In it, he plays the part of a corrupt music manager.

International Talk

Greek singing star Demis Roussos eturns to Britain at the beginning of November to undertake an extensive concert tour. The tour culminates in a weeklong engagement at the London Palladium. opening November 28.

Marco Bignotti has been appointed director & general manager of EMIAL Record Company of Greece SA, EMI's music repertoire & marketing company in Athens, Greece,

Barry Murfet has joined Phonogram as artist and tour liason officer. Murfet goes to the company after being a freelance tour manager with Artists Services ... and Brlan Harrigan has left Phonogram Press Office to return to journalism with Record Business.

Brian Nolan -- currently a product manager with Phonogram is moving to the company head office in Baarn, Holland, to become international product manager.

Larry Page has concluded a three year licensing deal for Europe for Con Brio Records of Nashville. First product released will be by Don King on Page's UK label.

Yes celebrates the 10th anniversary since its formation in October 1968. For every copy of 'its current single, "Don't Kill the Whale," the band is donating one penny to Greenpeace, the direct action environment group involved closely with the Save the (continued on page 50)

### Where In The World . . . Bette Midler has cancelled her September 28 date at the Concerthouse in Oslo because

the theatre has refused to hang her stage lights. The Oslo date at the Concerthouse was scheduled to be her first European performance

following her Palladium dates in London.

Midler's manager Aaron Russo stated, "The Concerthouse advised us that they will not allow us to hang our own stage lighting.'

As a result, Russo cancelled the date, and explained, "The stage lighting that we use has an immeasurable production value on Ms. Midler's show. It would be unprofessional for us to perform a show that was not properly lit."

Midler's first European tour will now pick up at the Scandinavian Theatre in Gotenberg on Sept.30 followed by her date in the Concerthouse in Stockholm, Oct. 1, which sold out in three hours.

No Oslo date has been rescheduled.

### INTERNATIONAL BESTSELLERS

### Japan

- TOP TEN 45s 1 Monster Pink Lady Victor Musical Industries 2 Stranger Billy Joel CBS-Sony 3 Mr. Summer Time Circus Alpher 4 Night Fever Bee Gees Polydor 5 Hikigane Masanori Sera & Twist Canyon 6 Yamatoyori Alwo Komete Kenji Sawada Polydor 7 Tonde Istanbul Mayo Shono Columbia 8 Ringo Satsujin Jiken Hiromi Goh. Kirin Kiki CBS-Sony 9 Madogarasu Naoko Ken Canyon 10 Hellow Mr. Monkey Arabesque Victor Musical Industries TOP TEN LPs 1 Saturday Night Fever (Sound Track) Polydor

- n 10 Hellow Mr. Monkey Arabosquo Track Polydor
  Phonogram TOP TEN LPS
  1 Saturday Night Fever (Sound Track) Polydor
  2 Saraba Uchusenkan Yamato (Soundtrack) Columbia
  3 Masanori Sera & Twist First Album Canyon
  4 Mayo Shono Rufrin Columbia
  5 Stranger Billy Joei CBS-Sony
  6 Kondowa Kareyina Utageni Doozo Kenji Sawada Polydor
  7 Alice VI Toshiba EMI
  8 White Yoosuyi Inouye For Life
  9 Naoko Ken Miyuki Nakajima Wo Utau Canyon
   Europe 1 10 Umini Tsurettette Machiko Watanabe CBS-Sony
- France

   France

   France

   Pathe Marconi

   Some Avant Mort Shuman Phonogram

   A Tu Umberto Tozzi CBS

   S En Chantant Michel Sardou RCA/Trema

   Bubble Star Laurent Voulzy RCA

   Femme, Femme Serge Lama Phonogram

   Popacabana (At The Copa) Barry Manilow Pathe Marconi

   10 Sea, Sex & Sun Serge Gainsbourg Phonogram

   TOP TEN LPs 1 Elle M'Ouble Johnny Hallyday Phonogram

   Cotity Gerry Rafferty Sonopresse

   Got The Feeling Patrick Juvet Barclay

   Staturday Night Fever Various Artists Polydor

   Ghank God It's Friday Various Artists Polydor

   S Abody Knows Claude Nougaro Barclay

   Jaloux Julien Clerc Pathe Marconi

   10 Approved By … Motors Polydor

Brazil

- **Brazil TOP TEN 45s** 1 The Closer I Get To You Roberta Flack WEA 2 It's A Heartache Bonnie Tyler RCA 3 Night Fever Bee Gees Phonogram 4 Stayin' Alive Bee Gees Phonogram 5 Rivers Of Babylon Boney M RCA 6 Macho Man Village People RCA 7 Dancin' Days As Freneticas WEA 8 Black Coco Painel De Controle RCA 9 Os Amantes Luiz Ayrao Odeon 10 Eu Preciso Abracar-Te Perla RCA TOP TEN LPS 1 Te Contel? "International" Various Artists Som Livre 2 Saturday Night Fever Various Artists Som Livre 4 Amigo Roberto Carlos CBS 5 O Astro "International" Various Artists Som Livre 6 Dancin' Days Various Artists Som Livre 7 Music Master Vol. 2 Various Artists K-Tei 8 Sua Paz Mundial Vol. 7 Various Artists Som Livre 9 Eu Te Amo Nelson Concalves RCA 10 Feltico Ney Matogrosso WEA - Som Livre

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France

# GREAT ENCOUNTERS OF THE BEST KIND

(Don't let them happen without you).

International Record and Music Publishing Market January 19 - 25 1979. Palais des Festivals - Cannes - France. In 1978 : 52 countries represented, 1.238 firms, 5.050 participants.

Midem

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# NTERNATION International Talk

### nued from page 48) Whales campaign.

nick underwood MONTREAL - Quebec recording group Harmonium will be among the performers visiting the Berkeley college campus dur-ing its Quebec Week, October 1-5. The San Francisco institute will play host to a variety of performers from the music, theatre and film mediums, as well as politicians and dignitaries from La Belle Province

Several women staged a protest outside a Montreal record store, asking that they remove from stock the debut album by The Battered Wives, a Toronto-based new wave group. The women were incensed by the group's "exploitative" nature in regards to the female gender. The manager of the store, surprised by the spontaneous outcry (which attracted as many media members as protesters), answered the women's plea by playing the album at high volume in his

store all day. TORONTO — A local clothier, Patrick Reeves-Aaron, is the designer for all of Dolly Parton's outfits. When asked by a local paper what the buxom singer's measurements were, she replied, "I keep them under lock and key and I could never, never tell you what they are." Parton, in town to play at this year's CNE Grandstand, was presented with a gold record award for "Here You Come Again" . . . Members of Kansas recently got back at Toronto Sun columnist Wilder Penfield for a scathing review of their show here last year. Backstage at the Canada Jam, sitting down to interview the band following their afternoon performance, Penfield found himself the target of several cream pies en masse. When he had finished wiping the cream from his eyes, the band had fled.

RCA Canada has just presented three of their artists with Gold C.R.I.A. approved LPs in the space of one week.

Charley Pride received his award for the LP entitled 'Someone Loves You Honey' on Aug. 22 at his Canadian National Exhibition appearance. Dolly Parton was awarded hers at an RCA Press Conference held Aug. 25 at The Harbour Castie Hilton. Dolly's award was for 'Here You Come Again' LP The Kendalls were surprised on stage Aug 29 at Hamilton Place in front of a receptive audience. Their LP is entitled, 'Heaven's Just A Sin Away.' On hand for the presentation to the Kendalls was Dick Shorey, president of Ovation Records, the group's U.S. record company. Both Dolly Parton and The Kendalls have been nominated for CMA Awards, to be held October 9 in Nashville at the Grand Old Opry. The Kendalls are up for Single Of The Year, LP Of The Year and Song Of The Year (all for 'Heaven's Just A Sin Away') and for Vocal Group Of The Year. Dolly Parton is up for Entertainer Of The Year, Single Of The Year, LP Of The Year (all for 'Here You Come Again') and for Top Female Vocalist Of The Year. kirk la pointe

### PARIS - According to Jean Paul Commun, manager of the international catalog for Phonogram France, reggae music is well on its way to lead the best sellers list of the company especially since the Bob Marley visit in Paris last June, which literally raved the box office during its three sold out concerts at the Pavillon de Paris. Both odus" and "Kaya" albums sold over 20,000 units with impressive demands on 12 inches and singles which tops the charts this past few months. Also hot on the Phonogram reggae field is the Jimmy Cliff single "Many Rivers To Cross" and Steel Pulse latest effort which is currently supported by a full scale marketing effort following their participation at several summer festivals.

In another hand, Phonogram is preparing a huge promotion campaign to launch British Hustle," the next Hi-Tension single from UK which will be released shortly to coincide with their venue Sept. 28 at the Palace Theatre which is actually becoming the most In place in town. The Hi-Tension debut record entitled "Hi-Tension" was one of the hottest disco hits of this past summer.

Jean Paul Commun also announced the recent signing of the British singer/songwriter Murray Head with the company for a world wide distribution contract. A single is out this week entitled "Mademoiselle." The album including the single is expected in early October and is produced by Rupert Hines. Meanwhile Phonogram will extend its jazz catalog which is already doing well with ECM, by acquiring the new Lionel Hampton Who's Who label and also becoming the European supply center of the Eastwind label only available today through Japan importers. This will put the actual price of the records down 40 percent of the price.

The company is actually topping the international Golden list with such albums as the latest Genesis "And Then There Were " which is the 7th gold album for Three. the group and both the Peter Gabriel solo albums among others. claude monnet

### Manilow's Kamakazi Music Goes To Chappell

LONDON-Barry Manilow, who has yet to establish himself as firmly in Europe as he has in the U.S., signed an agreement with Chappell whereby Chappell will represent Manilow's publishing company, Kamakazi Music Corporation, exclusively in the UK. The deal includes all back catalogue titles assigned to Kamakazi.

Arista Records is currently promoting Manilow in this country and it is hoped that he will come over soon for concert and TV promotion here. His new single, "Copacabana" is now in the British charts, and his latest LP "Even Now" is selling well.



GARRETT PROMO IN JAPAN --- Atlantic recording artist Leif Garrett recently completed a two-week promo tour of Japan and Hong Kong. Key TV appearances during the trip included a visit on "Ginza Now," KBS-TV in Kyoto and Hong Kong's "Enjoy Yourself Tonight." Garrett's new album is due in early fall. Pictured (I-r) at Warner-Pioneer Records in Japan are: Bob Kornheiser, vice-president/international manager, Atlantic Records (US); Keith Bruce, Warner-Pioneer managing director; Garrett; Y. Sakamoto, Warner-Pioneer comanaging director; and Garrett's manager, Stan Moress.

### **CRIA August Awards**

TORONTO - The Canadian Recording Industry Association reports 33 certifications for the month of August including: 1 quintuple platinum album, 1 quadruple platinum album, 1 triple platinum album, 2 double platinum albums, 9 platinum albums, 17 gold albums and 2 gold singles.

A quintuple platinum award was given for: Boston's self-named album on CBS. The quadruple platinum album is: Meat Loaf "Bat Out Of Hell," CBS; Certified triple platinum is the album "The Stranger" by Billy Joel on CBS. Double platinum albums include: Linda Ronstadt "Simple Dreams," WEA; Shaun Cassidy, "Shaun Cassidy," WEA. Among the platinum album awards are: Bonnie Tyler, "It's A Heartache," RCA; Rush, "All The World's A Stage," Anthem (2 record set); Chuck Mangione, "Feels So Good," A&M; Various Artists, "Sgt. Pepper's Lonely Hearts Club Band," A&M; Prism, "Prism," GRT; Boston, "Don't Look Back," CBS; Linda Ronstadt, "Greatest Hits," WEA; Conway Twitty, "20 Certified #1 Hits," Tee Vee; Bruce Springsteen, "Darkness On The Edge Of Town," CBS: Albums certified Gold are: Bob Dylan, "Street Legal," CBS; The Ken-dails,"Heaven's Just A Sin Away," RCA; Charley Pride, "Someone Loves You Honey," RCA; Joan Armatrading, "Joan Ar-Honey," RCA; Joan Armatrading, "Joan Ar-matrading," A&M; Chuck Mangione, "Feels So Good," A&M; Pablo Cruise, "World's Away," A&M; Rita Coolidge, "Love Me Again," A&M; Various Artists, "Sgt. Pep-per's Lonely Hearts Club Band," A&M; Roger Whittaker, "Live In Canada," Tembo; Village People, "Village People," Polydor; Suntae Cummisea, "Decam Of A Child." Burton Cummings, "Dream Of A Child, CBS; George Benson, "Weekend In L.A." WEA (2 record set); Foreigner, "Double Vi-sion," WEA; Village People, "Macho Man," Polydor; Anne Murray, "Let's Keep It That Way," Capitol; Jethro Tull, "Heavy Horses," Capitol; Jethro Tull, "Songs From The Wood," Capitol: Gold singles include: Meat Loaf, "Two Out Of Three Ain't Bad," CBS; Eruption, "I Can't Stand The Rain," GRT.

### **Osborne Launches 'War** Of Worlds' Suit Vs. CBS

LONDON -- CBS (UK) has been sued by songwriter Gary Osborne over the Jeff Wayne album, "War Of The Worlds." Osborne alleges that the company has wrongly attributed songs on the album to another writer.

In a High Court writ, Osborne claimed that songs written by him for the double album have been wrongly attributed to Jeff Wayne, by CBS.

Damages are being claimed for the wrongful attribution of a composition of the original lyrics in statements, advertisements, films and videotapes since May.

Osborne is also seeking injunctions to stop CBS attributing composition of the lyrics on the records to anyone other than himself and he is also seeking an order that CBS publish a statement to the effect that he is the composer of the lyrics.

Temporary injunctions are being sought this week



THE PLATINUM ALBUM -- Morrie Smith, general manager of RCA Australia recently presented publisher Ivan Mogull with a platinum album for sales in Australasia of "Abba The Album." Mogull is the exclusive publisher in Australasia, U.S. and Canada of material by recording group Abba.

### - INTERNATIONAL BESTSELLERS

### Australia

- AUSTRAIIA TOP TEN 45s 1 You're The One That I Want John Travolta/Olivia Newton-John RSO 2 Warm Ride Graham Bonnet Mercury 3 Rivers Of Babylon Boney M Atlantic 4 Grease Frankie Valli RSO 5 Macho Man Village People RCA 6 I Need A Lover Johnny Cougar Warner Bros. 7 Words Are Not Enough Jon English Polydor 8 Miss You The Rolling Stones Rolling Stones 9 Down Among The Dead Men Flash & The Pan Albert 10 Oh, Carol Smokie Rak TOP TEN LPS

- 9 Down Among
   9 Down Among
   1 Sa

   10 Oh, Carol Smokie Rak
   1 Sa

   10 TOP TEN LPs
   1 Grease Motion Picture Soundtrack RSO
   2 M

   1 Grease Motion Picture Soundtrack RSO
   2 M

   2 Bat Out Of Hell Meat Loaf Epic/Cleve. Int'l.
   3 L

   3 Some Girls The Rolling Stones Rolling Stones
   4 E

   4 Saturday Night Fever Soundtrack RSO
   5 S

   5 War Of The Worlds Jeff Wayne/Various Artists CBS
   6 F

   6 City Gerry Rafferty United Artists
   7 A

   7 Nightfilight To Venus Boney M Atlantic
   8 C

   8 Street Legal Bob Dylan CBS
   9 L

   9 Macho Man Village People RCA
   10 D

   10 No Bad Habits Graham Bonnet Mercury
   —Kent Music Report

### Argentina

- Argentina

   1 It's A Heartache -- Bonnie Tyler -- RCA

   2 Silver Lady -- David Soul -- Private Stock-EMI

   3 Stayih' Allve -- Bee Gees -- RSO

   4 How Deep Is Your Love -- Bee Gees -- RSO

   5 Tu Slempre Tu -- Franco Simone -- Microfon

   6 Perdoname -- Aldo Y Los Pasteles Verdes -- Microfon

   7 Rivers Of Babylon -- Boney M -- RCA

   8 Porque Tu No Me Quieres -- Los Prados -- CBS

   9 Cumparsita Dance -- Jinny & The Flamboyants -- Music Hall

   10 Pasion Y Vida -- Los Iracundos -- RCA

   7 DP TEN LPS

   1 Saturday Night Fever -- Soundtrack -- RSO

   2 Musica Con Todo -- Selection -- RCA

   3 Los Maximos -- Selection -- CBS

   4 En Castellano -- Demis Roussos -- Phillips

   5 Studio 57 -- Selection -- Arfon

   6 From Here To Eternity -- Giorgio -- RCA

   7 A Mis 33 Anos -- Julio Iglesias -- CBS

   8 Cantanino -- Selection -- CBS

   9 Los Exitos Del Amor -- Selection -- Microfon

   10 Demis Roussos -- Philips

- Prensario

2 Rivers of Babylon/Brown Girl In The Ring — Boney M — Atlantic/Hansa
4 Dreadlock Hollday — 10cc — Mercury
5 You're The One That I Want — John Travolta/Olivia Newton-John — RSO
6 Oh What A Circus — David Essex — Mercury
7 Jilted John — EMI International
8 Super Nature — Cerrone — Atlantic
9 Forever Autumn — Justin Hayward — CBS
10 It's Only Make Belleve — Child — Ariola/Hansa
TOP TEN LPS
1 Saturday Night Fever — Various Artists — RSO
2 Nightflight To Venus — Boney M — Atlantic
3 Grease — Original Soundtrack — RSO
4 Star Party — Various Artists — K-Tel
5 Classic Rock — London Symphony Orchestra — K-Tel
6 20 Giant Hits — Nolan Sisters — Target
7 War Of The Worlds — Jeff Wayne's Musical Version — CBS
8 Natural High — Commodores — Motown
9 Street Legal — Bob Dylan — CBS
10 20 Golden Greats — The Hollies — EMI
-BPRA

-BPRA

**Great Britain** 

Three Times A Lady — Commodores — Motown It's Raining — Darts — Magnet Rivers Of Babylon/Brown Girl In The Ring — Boney M —

**TOP TEN 45s** 

### CBS Ads Lauded By World Institute Of Black Communications

NEW YORK — CBS Records recently won 14 CEBA (Communications Excellence to Black Audiences) Awards in competition sponsored by the World Institute of Black Communications. All 14 ads will appear in the institute's catalog of selected samples of advertising aimed at the black consumer. The catalog will be made available to leaders of business, civic and labor organizations, as well as to colleges and universities. The awards presentation will take place on Oct. 24 at the New York Hilton Hotel

### Awards Cited

The following awards were cited by the institute: Heatwave's "When You're Hot. . ." (writer: Mark Levitt; designer: Hillary Vermont); the O'Jays' "A Love Affair" (Alan Goodman, Jay Rohrer); ZZ Hill's "When ZZ Deals" (Levitt, Alan Septoff); Joe Tex's "You Had To Be Mr. Cool" (Levitt, Septoff); the Isley Brothers' "Have Pride In Yourself" (Levitt, Stephen Ohler); the Emotions' "Rejoice" (Levitt, Vince Marrapodi); Webster Lewis' "Touch My Love" (Gary Lucas, Marrapodi); Hubert Laws' "Say It With Silence" (Levitt, Norman Cahn); Marlena Shaw's "Acting Up" (Marty Pekar, David Cooper), Tyrone Davis' "I Can't Go On This Way" (Goodman, Septoff); B.T. Express' "Shout" (Pekar, Bradley H. Olsen-Ecker); the O'Jays' "Shades Of Platinum" (Lucas, Olsen-Ecker); and the Harlettes' "Formerly of the Harlettes" (designer: Cooper).

### Magnavox To Unveil Videodisc System At Programming Seminar

NEW YORK --- Magnavox will demonstrate its new Videodisc System October 18-19 at the International Tape Association's "Home Video Tape/Disc Programming" seminar at the St. Regis-Sheraton Hotel.

Three separate demonstrations of the Magnavox Videodisc System are scheduled for the afternoon of October 18, proceeding the seminar's welcoming cocktail reception at 6:30 pm. An additional two demonstrations will be held on October 19.

### Zenith To Participate

ITA executive director Larry Finley said that another major videocassette recorder company, Zenith, has been added to the October 19 panel, "Equipment Suppliers' Update." Other companies on the panel include BASF, JVC, Panasonic, Quasar, RCA, and Sony.

For seminar information, contact ITA, 10 West 66 St., New York, N.Y., 10023, (212) 787-0910.



**MERCURY INSIDERS** — Phonogram/Mercury Records has signed the Insiders to a recording contract. Their first single, "Nighty Night," has just been released. Pictured at the signing (I-r) are: Bill Haywood, vice president of R&B product for the label; Deke Atkins, midwest regional R&B promotion manager for the label; the four members of the group; Cecil Hale, national album R&B promotion manager for the label; and Bernie Brass, business manager for the group.

### Delamont To Head Gospel Companies

NASHVILLE — Gospel composer Del Delamont has recently signed an exclusive administration agreement with Frank & Nancy Music for two gospel music companies, Peace River Publishing (ASCAP) and Copper Kettle Music, Inc. (BMI). These two publishing houses will be represented by the Frank Sinatra-affiliated offices in Los Angeles, Nashville, New York and London.

According to Delamont, the new companies will project a contemporary thrust into the expanding field of Christian music. A businessman and songwriter, Delamont has been connected with several gospel and traditional publishing companies over the years. These companies include Silverline-Goldline, Word-Canaanland, House Of Cash, The Benson Co.,Sidewalk Music and Mandy Music.

Writer of the award-winning "King Jesus," Delamont recently resigned as pianist/arranger with "The Marty Robbins Show" in order to manage the new publishing companies.

### Julia Rhaney Signs Looking Ahead To The Top 100 With Sounds Inc. Rock'N' ROLL DAMNATION (Edward B. Marks – BMI) AC/DC (Atlantic 34

NASHVILLE — Spiritual and gospel signer Julia Rhaney has signed an exclusive recording agreement with producer Allen Cash of Sounds Inc. here. Sounds, Inc. is a multi-faceted company that owns a recording studio, production company and publishing company.

"In my 12 years in the music and entertainment field, I have never seen a better spiritual singer than Julia Rhaney," said Cash, who manages Rhaney and has negotiated a recording contract for her with Memorie Records. "Julia has that distinct quality and deep feeling that displays the true meaning of gospel-spiritual music." Rhaney is a published poet, has sung

Rhaney is a published poet, has sung with the Savannah Symphony Chorale and has composed over 50 songs. She has also worked with Kenny Rogers, and Con Brio's Bill Walker.

### Ariola Launches Promo For Washington Album

LOS ANGELES — Ariola Records is planning to launch a disco-oriented tour campaign in support of "Any Way You Want It," Deborah Washington's first album on Ariola An estimated \$25,000 worth of radio time-buys have been set to follow a live promotional tour through New York, Philadelphia and Boston, and print advertising is being coordinated in conjunction with her visits to discos. Washington's current single is "Ready Or Not." ROCK'N' ROLL DAMNATION (Edward B. Marks — BMI) AC/DC (Atlantic 3499) CHAMPAGNE JAM (Low-Sal, Inc. — BMI) ATLANTIC RHYTHM SECTION (Polydor PD 14504)

IF THE WORLD RAN OUT OF LOVE TONIGHT (ABC/Dunhill — BMI) ENGLAND DAN & JOHN FORD COLEY (Big Tree BT 16125)

FOREVER AUTUMN (Duchess --- BMI) JUSTIN HAYWARD (Columbia 3-10799)

**CRAZY FEELING** (Bright Moments/Diamondback — BMI) JEFFERSON STARSHIP (RCA JB 11374)

WHEN YOU FEEL LOVE (Rateo --- BMI) BOB McGILPIN (Butterfly CM 1211)

WAVE LENGTH (Essential --- BMI) VAN MORRISON (Warner Bros. WBS 8661) DON'T WANT TO LIVE WITHOUT IT (Irving/Pablo Cruise --- BMI) PABLO CRUISE (A&M

2076) WHAT GOES UP (Woolfsongs Ltd./Careers/Irving – BMI) ALAN PARSONS PROJECT (Arista

AS 0352)

LISTEN TO HER HEART (Skyhill -- BMI) TOM PETTY (Shelter/ABC SR-62011)

TAKIN' IT EASY (Philips-MacLeod/Bone Tone — ASCAP) SEALS & CROFTS (Warner Bros. WBS 8639)

NEW YORK CITY (Mother Tongue – ASCAP) ZWOL (EMI P-8005)

### Artists On The Air Harry Chaple will appear on "Kids Are People Too" on Sept. 17 on ABC.

Little River Band and Tavares will perform Sept. 15 on "Midnight Special."

On Sept. 16 Betty Wright and rock group Foxy will guest on Dick Clark's "American Bandstand" on ABC.

On Sept. 22 the "Donny & Marle" show will feature guests Olivia Newton-John and KC and the Sunshine Band.

Burton Cummings is scheduled to appear on the "Merv Griffin" show Sept. 18. On Sept. 19 KC and the Sunshine Band will guest on Griffin's show.

Eddle Rabbitt will be featured on an upcoming ABC special, "Superstars On Stage At The Ohio State Fair," scheduled to air in early fall.

On Sept. 22 the **Ozark Mountain Daredevils** will appear on "Midnight Special" on NBC. Cheryl Ladd will guest on "General Electric's All Star Anniversary" Sept. 29 on ABC.



new offices in Los Angeles where a party was held to welcome Ann Munday into the company as its new general manager. Pictured (I-r) at the celebration are: Brian Short, Chrysalis Music staff writer; Terry Ellis, president of Chrysalis Records; Munday; Eric



Troyer, Chrysalis singer/songwriter and Jack Lee, Chrysalis music staff writer; Munday; Derek Shulman of Gentle Giant; Sharon Shulman and Tom Trumbo, assistant manager of A&R for Chrysalis Records. Mundy comes to the west coast from her position as general manager, Chrysalis Music Ltd. in London.

# **Copyright Office Cites High** Number Of Unlicensed Jukes

CHICAGO - The Copyright Office of the Library of Congress has reported that of the approximately 400,000 jukeboxes in the United States" an estimated 268,000 are currently "operating illegally," or without the proper license prescribed under the new copyright law. The report further stated that 132,000 jukeboxes, however, have been licensed, in compliance with the \$8 per model royalty fee requirement.

These figures reveal an apparent laxity in compliance but raise the question as to the extent of non-compliance, since there is some doubt about the reported total number of jukeboxes operating in the U.S.

"I don't believe there are 400,000 jukeboxes in this country," one operator told Cash Box. Noting that the advent of fast food chains and other emerging new locations for phonographs has been offset by the loss of locations resulting from urban renewal and the demise of many small

### 'Hit The Deck' Is **New One-Player** From Gottlieb

CHICAGO -- "They are a bargain and still an excellent investment," commented Alvin Gottlieb, executive vice president of D. Gottlieb and Company, announcing delivery of the firm's latest single player "Hit The Deck," an electromechanical flipper pinball.

The game has a playing card theme; diamonds and spades sequences are made by hitting 14 rollovers and targets to light two kick-out holes for special scores. "Hit The Deck" has "simulated digital scoring for added attractiveness," Gottlieb noted, "... and terrific player appeal, realiability, serviceability and all the things that have made Gottlieb products profitable to operate over the last 51 years.

Tom Herrick, the firm's marketing vice president, added, "These games can still be operated efficiently anywhere in the world, backed up by company policy to supply parts and service for five years from production.'

Further information may be obtained by contacting the factory at 165 W. Lake Street in Northlake, Illinois 60164.



'Hit The Deck'

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operations. Another operator said that, although he is in an expanding market, he has about as many jukebox locations now as he did 10 years ago. Fred Granger, executive vice president of AMOA, also questions the reported figure, stating that the national association plans to conduct a survey in the hope of determining an accurate analysis

MA

When the copyright law went into effect January 1, 1978 a wave of protest ensued, aimed not so much at the law itself as at the regulations imposed by the Copyright Royalty Tribunal. Operator opposition focused on alleged "excesses" of the regulations, such as the requirement that location lists be filed with the tribunal and supplementary filings be made for gain or loss of a location and for the transfer of jukeboxes from one location to another; and the requirement that operators allow full access to the interiors of jukeboxes for the purpose of determining a record's popularity and the number of plays. All of these arguments were presented before the Copyright Royalty Tribunal meeting in Washington this past June. (Cash Box, July 15, 1978.).

Despite the heavy protest, however, many operators have complied with the new law, largely through the efforts of AMOA, industry distributors and various state associations, who took on the task of supplying the appropriate licensing forms as a first step effort. It is apparent, according to Granger, that the majority of those complying with the law are members of AMOA and/or state organizations. To date, applications have not been furnished by the government but are available on request. And some feel this is detrimental to operators in outlying areas of the country who, for lack of national or state association affiliation or other industry communication, might not be aware of the requirements and thus neglect to apply.

The Library of Congress noted that "under the new law, every public performance of a copyrighted musical work on an unlicensed jukebox is a separate act of copyright infringement" and cautioned that "civil, or in some cases criminal, actions for damages and other remedies could be brought against the operator of an unlicensed jukebox for every time a record has been played."

Applications for licenses may be secured by writing the Licensing Division, Copyright Office, Library of Congress, Washington, D.C. 20557 or calling (703) 557-1394.

Strict adherence to the new law as it stands is urged by AMOA but the associations is intent on continuing its campaign to bring about revisions and a simplification of the procedure.

### **Atari Unveils New Pinball Test Unit**

SUNNYVALE - Atari, Inc. has developed a new bench-top pinball test system called the PBS-1, to aid service technicians in troubleshooting Atari games. The unit has the capability of simulating the functions of a game as well as pinpointing a problem and is applicable to all of the factory's pin-ball machines: "The Atarians," "Times "Airborne Avenger" and "Middle 2000." Earth."

There are two units in the PBS-1 - a selector switch which has a series of buttons to activate the various functions of the game, and a display cabinet with lights to indicate whether specific components are operating properly. In addition, cardboard (continued on page 53)



### 'Last Lap' **Playmatic Bows** New 'Last Lap' **Four-Player Pin**

HILLSIDE, N.J. -- Scheduled for release in late September is the latest four-player pinball machine from Playmatic of Spain, a model called "Last Lap." It will be available through Universe Affiliated Int'I., Inc. the through Universe resentative. factory's U.S. representative. (continued on page 53)

### **Stern Records Announces First Album Release**

CHICAGO — A new record label, Stern Records, Inc., has been formed as a wholly owned subsidiary of Stern Electronics, Inc., the noted pinball manufacturer (Cash Box, Sept. 9, 1978). The label's recorded product will be manufactured and distributed worldwide by Pacific Arts Corp., Inc. of Carmel, California, which is headed by Michael Nesmith.

In announcing the new venture, Gary Stern, president of the parent company, emphasized the entertainment aspect of both fields, stating, "The record business is a natural extension of our coin-operated game business ... and we have arranged for the possible tie-in of our records and pinball machines by use of common art-work, tours and promotion." These efforts, he added, "will enable us to increase both record sales and our pinball machines' earnings

The label presently has five albums in production, earmarked for release in time for the Christmas buying period. Single records from these albums will also be made available, Stern pointed out.

Included in the initial release are the fol-lowing albums: "Celebration" by the group of the same name, featuring material written by Mike Love and Brian Wilson of the Beach Boys; "Chief Joseph" by jazz artist Charles Lloyd; "Deadman's Curve," which contains the hits of Jan and Dean and is being released in conjunction with the upcom-(continued on page 53)

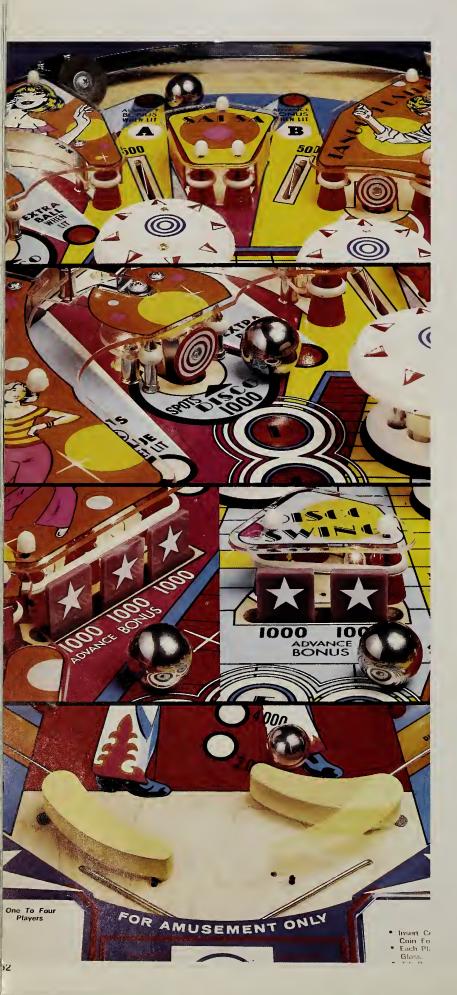
### THE JUKE BOX PROGRAMMER **TOP NEW POP SINGLES** JOSIE STEELY DAN (ABC AB 12404) WHO ARE YOU THE WHO (MCA 40948) 2 3 DON'T LOOK BACK BOSTON (Epic 8-50590) BACK IN THE USA LINDA RONSTADT (Asylum E-45519-A) 4 LONDON TOWN WINGS (Capitol P-4625) JAMIE'S CRYIN' VAN HALEN (Warner Bros. WBS 8631) SGT. PEPPER'S LONELY HEARTS CLUB BAND/WITH A LITTLE HELP FROM MY FRIENDS THE BEATLES (Capitol P-4612) BEAST OF BURDEN ROLLING STONES (Rolling Stones 19309) 8 IT'S A LAUGH DARYL HALL & JOHN OATES (RCA PB-11371) READY TO TAKE A CHANCE AGAIN BARRY MANILOW (Arista AS 0357) 10 **NEW COUNTRY SINGLES** IOP HEARTBREAKER DOLLY PARTON (RCAPB 11296) LET'S TAKE THE LONG WAY AROUND THE WORLD RONNIE MILSAP AIN'T NO CALIFORNIA MEL TILLIS (MCA 40946) ANYONE WHO ISN'T ME TONIGHT KENNY ROGERS & DOTTIE WEST 3 d Artists UA-1234-4 ONE SIDED CONVERSATION GENE WATSON (Capitol P-4616) SLEEPING SINGLE IN A DOUBLE BED BARBARA MANDRELL (ABC AB-12403) LITTLE THINGS MEAN A LOT MARGO SMITH (Warner Bros. WBS-8656) DANGER HEARTBREAK AHEAD ZELLA LEHR (RCA PB-11359) CRYIN' AGAIN OAKRIDGE BOYS (ABCAB-12397) 8 TWO LONELY PEOPLE MOE BANDY (Columbia 3-10820) 10 **NEW R&B SINGLES** IT SEEMS TO HANG ON ASHFORD & SIMPSON (Warner Bros. WBS 86501) ONE NATION UNDER A GROOVE FUNKADELIC (Warner Bros. WBS 8618) 2 SWEET MUSIC MAN MILLIE JACKSON (Spring SP 185) 3 YOU SHOULD DO IT PETER BROWN (TK/Drive 6272) LUCY IN THE SKY WITH DIAMONDS NATALIE COLE (Capitol P-4623) IF MY FRIENDS COULD SEE ME NOW LINDA CLIFFORD 6 Bros CMS 0140 (Contonin Marine Dios Onio 2007) MacARTHUR PARK DONNA SUMMER (Casablanca NB 939) EASE ON DOWN THE ROAD DIANA ROSS & MICHAEL JACKSON (MCA-40947) THEMES FROM THE WIZARD OF OZ MECO (Millennium MN 620) MIND BLOWING DECISIONS HEATWAVE (Epic 8-50586) 10

- TOP NEW MOR SINGLES DEVOTED TO YOU CARLY SIMON & JAMES TAYLOR (Elektra E-45506) SHINE ON SILVER MOON MARILYN MCCOO & BILLY DAVIS JR. 2
- Columb ia 3-10806 SHE'S ALWAYS A WOMAN TO ME BILLY JOEL (Columbia 3-10788) 3
- MOONLIGHT SERENADE TUXEDO JUNCTION (Butterfly CM 1211)
- IJUST WANNA STOP GINO VANNELLI (A&M 2072) 5



R

Introduces "DISCO FEVER" New "Banana" Flippers! New "Boogie" Sound!



Distinct carry over Memory holds over any part of D-I-S-C-O and A-B Features.

### Make A-B and start dancin'!

When A & B light up, this increases target value up to 30,000. The Memory Feature carries over from ball to ball any part of A or B.

## Make D-I-S-C-O...get the fever!

Hit the Bulls Eyes and score up to 5,000 as smooth flipper work dances the ball back up to the top. Plus increased bonus by X2, X3, and X5. The Memory Feature will hold over any part of D-I-S-C-O.

## New "2-Way" Sound System.

Every action area on the playing board has an electronic, synthesized sound. Much like those used in current hit Disco records. This 2-Way Sound System, allows you to go from "Boogie" Sound to far-out "Sci-Fi" Sound, with the flip of a switch.

## Drop the Targets...get on down!

When you hit these targets they go down. Lower all five Drop Targets and make F-E-V-E-R for extra balls and special scores.

## New "Banana" Flippers.

Another industry first. The curved surface of this new flipper allows the player to put "English" on the ball for the first time ever. Fantastic action!



# New "DISCO FEVER" Turning a craze into cash!

- NEW "BANANA" FLIPPERS
- NEW "2-WAY" SOUND SYSTEM
- 3 CARRY OVER MEMORY FEATURES
- INSTANT DIGITAL READOUT SCORING
- 5 DROP TARGETS
   3 BONUS AREAS
- SOLID STATE HIGH SCORING
- 4 PLAYER EXTRA BALL
- NOVELTY PLAY REPLAY
- 3 BALL OR 5 (ADJUSTABLE)
- 25¢ PLAY IS THE PROFIT WAY

With the introduction of Disco Fever comes another up-tothe-minute game from The Hot Ones. It's totally plugged into the times and brings another industry first to you. Those wild "Banana" flippers! Their curved surface allows the player to put "English" on the ball for the first time ever! Plus, Disco Fever comes with a unique 2-Way Sound System; "Boogie" or "Sci-Fi" sounds at the flip of a switch.

As the industry innovator we will continue to keep you right in step with the marketplace by providing you with the industry firsts, and quality, that guarantees high profits, steady play, and top trade-in value.

> Height: 69½". Depth 52". Width (cabinet): 22½". Width (backbox) 30¼". Weight: 260 lbs. Instruction manual in game. Other coin combinations available.

For service (only) call Williams toll-free at 800/621-4765. In Illinois call 800/972-7898 toll-free.



An Xcor International Inc., Company 3401 N. California Ave., Chicago, II. 60618 Cable Address: WILCOIN, CHICAGO AVAILABLE FOR IMMEDIATE DELIVERY THROUGH YOUR WILLIAMS DISTRIBUTOR

# OIN MACHIN

# **CHICAGO CHATTER**

A full gathering of distributors form the U.S. and Canada were on hand for the two-day Midway service school, held at the Kennedy O'Hare Holiday Inn in suburban Rosemont. Factory's director of sales Larry Berke said the specialized classes dealt exclusively with Midway's upcoming "Rotation VIII" pinball cocktail table. Instructors were service manager Andy Ducay, assisted by Steve Horve. ANOTHER FIRST FROM WILLIAMS. A shuffle alley with electronic sounds — and the

name of the model is "Aristocrat" - a very outstanding machine, according to marketing manager Ron Crouse. Watch for it ... Ron, by the way, will be at Modern Vending in Indianapolis Sept. 14-15 for a two-day Williams school, while the factory's field service managerBob Prinzing is abroad conducting classes, the week of Sept. 11, at Lowen ---France, Williams newest French distributor.

ED GINSBURG OF Atlas Music Co. will not have to travel too far to attend the Rowe national distribs meeting this year since it's being held at the Arlington Park Hilton in suburban Arlington Heights. Dates are Sept. 21-22. Nice to know that Sam Kolber is out of sick bay and back at Atlas, for a few hours a day. Stay well, Sam.

TARGET DATE FOR Empire's move into its new Chicago facilities is Sept. 25, barring any unpredictable delays. New address will be 2828 N. Paulina. PERSONAL NOTE: "Fred Skor and World Wide Distributors wish to compliment

Williams' president Michael Stroil on an outstanding 'job well done', as reflected in such hits as 'World Cup', 'Contact' and 'Disco Fever'." This was Fred's comment to our "what's new; how's business" call at World Wide last week and he asked specifically that we quote him.

THE AMOA OFFICE received numerous letters form irate operators who are complying with the new copyright law but complaining bitterly about how "burdensome" and time consuming it is to do so, under the stringent regulations of the Copyright Royalty Tribunal. Most feel the procedures should be simplified and that's exactly what the AMOA Government Relations Committee hopes to accomplish... The opening segment of this year's industry seminar, by the way, will deal with the copyright law. Guest speakers  ${\bf Susan}$ Aramayo, chief of the Copyright Office's licensing division, and AMOA's legal counsel Nick Allen will be on hand for individual talks and debate from the floor --- so, this should be a heated session. Remember, the seminar is scheduled for the morning this year. Second half will focus on "Concepts For Amusement Centers" and, since this format is still being finalized, we'll have more details later.

# **EASTERN FLASHES**

Rowe International's annual distrib meeting and new product showing will be coming up Sept. 21 and 22 at the Arlington Park Hilton in Arlington Heights, Illinois. Presentation will encompass both music and vending equipment, with business meetings commencing early Thursday morning and concluding by noon Friday, in between which there'll be some

socializing, of course. NICE CHATTING WITH American Shuffleboard's Nick Meione and hearing that "business is good" and shuffleboards are continuing in the sales spotlight out there.

TONY YULA OF Mondial-Springfield just returned from Chicago, all enthused about the new Seeburg "Disco" phonograph, revealed at the factory's recent distrib meeting. The new model, he said, reflects a "big change" which will stimulate interest, increased sales, and "certainly turn the phonograph business around!" Mondial will host its own showing on Sept. 13 so that ops can see for themselves what an outstanding model this is. As for pingames, Tony said Gottlieb's new "Close Encounters . . . " has already made an impact similar to that of "Sinbad," which was a mighty big seller.

HEARD SOME GLOWING test reports on Game Plan's "Foxy Lady" pinball cocktail table from **Pat Bilotta** of Bilotts Dist. — Newark, who put the piece out for three weeks and chalked up a total gross of \$400. Not bad for a three-week period. He's also testing Allied Leisure's "Take Five" pinball table, with high expectations, because initial results have been excellent. Newly arrived and on display in the showroom is Allied's new "Getaway pinball machine and Pat feels very strongly about this model, as well. Pat also mentioned that he'll be in West Berlin on Oct. 2, for the Wurlitzer international meeting which will be highlighted by the introduction of the factory's new phono line.

# **CALIFORNIA CLIPPINGS**

Pending a formal announcement due shortly, Meadows Games has been acquired by Seattle, Washington-based Holosonics. Although few details were available at press time, it was understood that Paul Jacobs, formerly vice president of marketing for Exidy, will replace Harry Kurrick as Meadows president. Marketing director Lila Zinter is expected to remain at Meadows, while additional staff realignments, if any, are yet to be announced. Meanwhile, "Deadeye," a new shooting game from Meadows, is reportedly garnering excellent test results and should be available for shipment in the near future

C.A. ROBINSON & CO. is set to resume its popular Friday afternoon open house just in time for operators to get a better look at three exciting new pinball games — Gottlieb's "Close Encounters Of The Third Kind," Bally's "Lost World" and Stern's "Lectranamo." Another piece that should do well in a variety of locations, according to distrib vice president ira Bettelman, is Midway's new cocktail model pinball game, "Rotation VII." Ira went on to extend an invitation for all area coin biz folks to drop in and check out the new equipment

SPEAKING OF GOTTLIEB, firm's successful transition to solid-state pinball manufacturing was cited by Leo Jaffe, chairman of parent company Columbia Pictures Industries, as a "major factor" contributing to CPI's record profits for fiscal year ended July 1, 1978. And, judging from initial response to Gottlieb's just released "Close Encounters of the Third Kind," CPI's coin machine subsidiary should continue to bolster the bottom line.

### Atari Unveils New Pinball Test Unit nued from page 52)

overlays are provided for each game to insure proper identification of switches and lights on the PBS-1: the printed circuit and score display boards are attached to the system's two units and tested simultaneously. Utilizing the PBS-1 system allows techni-

cians to check the boards in the shop and eliminates the necessity of removing the entire game from a location.



A complete troubleshooting guide, which includes general operation information and a step-by-step flow chart for pinpointing problem areas is provided with the PBS-1.

The new system is now available through Atari distributors and further information may be obtained by calling either the West Coast (800) 538-1611 or East Coast (800) 981-0490 office of Atari.

### **ESD** Marketing New 'Formula 4' Coin Lubricant

PHILADELPHIA - A new lubricant, Formula 4 demoisturizer and corrosion preventative, is now available from ESD, Inc., a manufacturer of coin slides, locks and money boxes for coin operated equipment. This product is specifically formulated for coin operated machines.

Special cleaning and lubricating properties of Formula 4 form a protective shield against the harmful effects of moisture, rust and dirt on mechanical and electrical equipment such as locks, coin slides, money boxes, timers, switches, and controls. Formula 4 also displaces moisture as well as acting as a powerful penetrant for loosening frozen metal parts.

The new formulation has been used at ESD manufacturing facilities over a number of years in the manufacture of coin slides and related coin-op products. Teafave Anno, production engineer, stated, "We use it exclusively in our own production facilities and certainly recommend it for continuing product maintenance.'

The new product is packed 12/12 oz. cans per case and each has a plastic nozzle attached for economical usage and hard to get at application areas.

For more information contact: Harvey Gitlin, president, ESD, Inc., or Mary Faustino at 2243 Bryn Mawr Avenue, Philadelphia, Pa. 19131.

### Playmatic Introduces New 'Last Lap' Four-Player Model Pinball Machine

(continued from page 52)

The solid state machine utilizes the RCA-C-Moss system, which has been the subject of a recent service school program aimed at familiarizing American techni-cians with the system's function. Individual schools have been held at distributor points across the country.

Elaborating further on the service features of Last Lap, Universe's president Barry Feinblatt stressed that all bookkeeping and test features as well as diagnostic probe for the testing of boards, are selfcontained. The scoreglass does not have to be removed when servicing the boards. A combination dial on the machine's main MPU board allows for the simple adjustment of pricing and scoring.

"All previous boards and all future boards being utilized in the Playmatic flippers are totally interchangeable," Feinblatt added.

Last Lap is being shipped with one play for a quarter, three plays for fifty cents pricing, but can be adjusted to other coin com-

DOWN TIME **Can Kill You!** 

Nation's oldest and largest component repair center can save you money. Logic repairs-all makes, all models of video and non-video P.C. boards, monitors and jukebox amplifiers. \$13.50 plus parts. ASC Dist. Sales Co., 7011 N. Atlantic Avenue, Cape Canaveral, Florida, 32920 (305) 783-5763.

binations. Distributors are currently being serviced with sample models of the new

### Stern Records Sets First LP Release

(continued from page 52) ing Jan and Dean CBS-TV special; 'Celestial Seasonings," also by Charles Lloyd and also under consideration for a TV documentary soundtrack: and "Save Our Seas," featuring performances by various symphony artists and such guest artists such as Tanya Tucker, the Beach Boys, Charles Lloyd and Celebration.

**BIGGER AND BETTER:** Each issue contains more money-saving information for you . . . \$26.00 per year in the USA and \$31.00 overseas. ELECTRONIC AMUSE-MENT REPORT, 7011 N. Atlantic Avenue, Cape Canaveral, Florida 32920.

Money in your pocket. New digital Sweet Shawnee. Distributors wanted. AMUSE-MENT SYSTEMS CORPORA-TION, 7011 N. Atlantic Avenue, Cape Canaveral, Florida 32920, (305) 783-5763.

IN REVIEW: Following is a photographic lineup of some of the new amusement machines introduced by the various music and games manufacturers and dated according to their exposure in Cash Box.





**COMPUTER KINETICS 'VEGA 21'.** A compact, non-video machine, computerized to offer players a realistic game of black jack. When not in play, it promotes itself via display panel. (5/20/78)

WILLIAMS 'WORLD CUP'. An exciting, solid state flipper which marked factory's introduction of its outstanding dual electronic sound system. Promo tie-in with soccer star Kyle Rote, Jr. (6/3/78)

ATARI 'FIRE TRUCK'. "Cooperative" player action as one player controls hook and ladder and the other the truck's cab as they maneuver through oil slicks and other obstacles in the 'fire chase' process. (6/3/78)



**MEADOWS 'GYPSY JUGGLER**'. A 1-4 player game based on the medieval skill of juggling. Objects being juggled are eggs and points are scored according to the number of eggs in motion. Sound effects. (6/10/78)



**MIRCO 'LUCKY DRAW'.** A 4-player flipper in a cocktail table. Double and triple bonus, spinner, rollover for extra scoring, extra ball provide pinball excitement. Microprocessor controlled. (6/17/78)



**BALLY 'BLACK JACK'.** A 4-player pinball machine patterned after the popular card game. "Beat the dealer" scoring is key feature and game offers numerous ways to build up big score. (6/17/78)



**ROCK-OLA 'SYBARIS 473'**. A 100selection, compact version of the popular 474 model, designed for locations with limited space. Attractive cosmetics, many outstanding service features. (6/24/78)



IRVING KAYE 'SILVER SHADOW'. Attractively designed coin-operated pool table; sturdily constructed and incorporating many of the features of Kaye's Apollo line. (6/24/78)



**ATARI '2-GAME MODULE'.** Cabinet occupies less than 6½ sq. ft. of space but offers the game combination of either Super Bug and Avalanche or Breakout and Sprint I. Contemporary design. (7/1/76)



**ATARI 'SKY DIVER'.** One or two can play, the object being to guide a plane and jumper to the target area and successfully complete a jump, just as in the exciting sport of sky diving. (7/8/78)



GOTTLIEB JOKER POKER, Exciting card game action. Five sets of drop targets, A-K-Q-J-10, control a five times bonus feature. Many skill shots for extra ball and special. (6/24/78)



**STERN 'MEMORY LANE'.** The physical make-up of the machine depicts the 1950 s era but the play features, especially the 'striking memory' are very much now. Game theme is bowling. (7/15/78)



**MIRCO 'HOLD & DRAW'.** A single player video upright offering players the excitement of five card draw poker. Machine electronically shuffles and deals cards. Sound effects accompany play. (7/22/78)



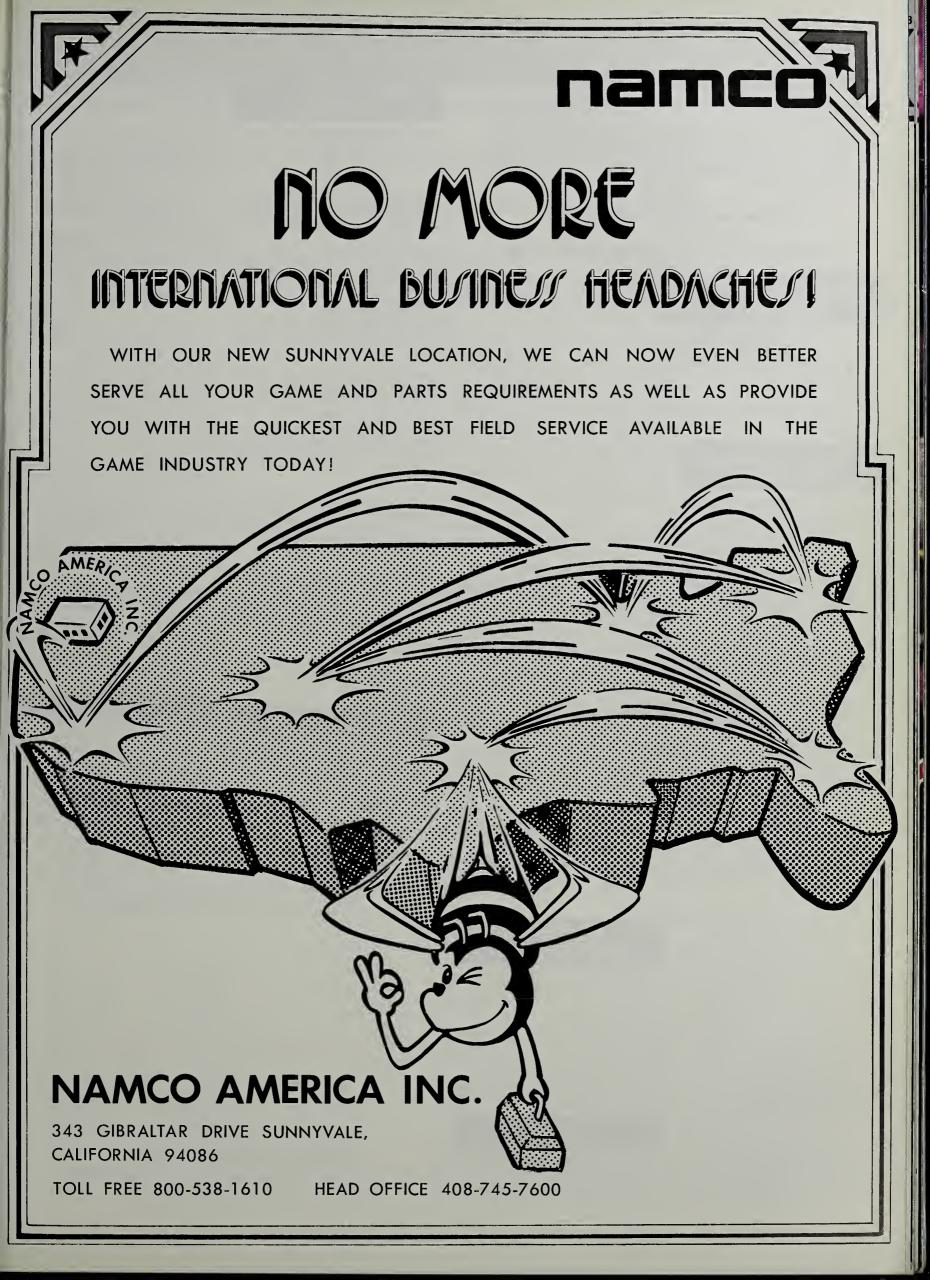
**BALLY 'STRIKES & SPARES'**. As the name implies, the game theme is bowling. Bally's noted memory & recall system is among the many highlights of this outstanding 4-player. (7/22/78)



WILLIAMS 'CONTACT'. This is Williams first wide-bodied pinball machine and it's equipped with dual action flippers for heated play and designed in eye-catching 'outer space' motif. (7/29/78)



**ATARI 'SMOKEY JOE'.** A one-player version of the factory's popular "Fire Truck," featuring the same game theme in a more compact cabinet for the space-conscious location. Realistic sounds. (8/19/78)



### **CLASSIFIED AD RATE 25 CENTS PER WORD**

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$6.25. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTIS-Count every word including all words in min finite frames frames that the transfer of the second se

### **Classified Ads Close WEDNESDAY**

Send all copy to: CASH BOX, 6363 Sunset Blvd., Hollywood CA 90028

### **COIN MACHINES** WANTED

WANTED: Large quantities of Seeburg B100, C100, G100, R100, V200, KD200, 201, 161, L100; Wurlitzer 1700, 1800, 1900, 2000, 2104, 2100. Willing to trade against flippers, all models, and assorted free play games like Bally Su-perjumbos, Keeney Red Arrows. UNITED STATES AMUSEMENTS, 2 W. Northfield Road, Livingston, New Jersey 07309. Telephone (201) 992-7813.

WE WILL PAY CASH for Bally Turfkings, Futuritys, Grand Stands, Gottlieb, Fire Oueen, Quick Draw, Golden Arrow, Centigrade 37, Volcan, Cleopatra, Contact: U.S. AMUSE-MENTS, 2 W. Northfield Rd., Livingston, New Jersey 07039, (201) 992-7813.

### COIN MACHINES FOR SALE

FOR SALE: Midway — Wheels \$695, Wheels II \$795, Gun-flight \$695, Sea Wolf \$995, Top Gun \$795, Torando \$695, Maze \$495, 280 Zzzap \$895, Checkmate \$795, Boot Hill \$1095, Double Play \$895, Desert Gun \$1095, Guided Mis-sile \$795, Laguna Rollers \$1095, M4 \$895, Clowns \$1095, CENTRAL DISTRIBUTORS, INC., 2315 Olive Street, St. Louis, MO. 63103. Call toll free in USA 1-800-325-8997 (in Missouri call 1-800-392-7747).

Missouri call 1-800-392-7747). **CONVERSION CARTRIDGES** — Play stereo records on Seeburg monaural phonos B thru 201. No adjustments re-quired — just plug in — eliminate sound distortion, needle skipping, excessive record wear. \$24.95 postpald. Satisfaction guaranteed. Quantity discounts. C.A. THORP SERVI, 1520 Missouri, Oceanside, Ca. 92054.

FOR SALE: 200 units used pinball games, Gottlieb, Williams and Bally available, all in working order. FOB Hong Kong U.S. \$100/740. Please write to SUN MONG CO., LTD., 1st floor, 50-56 Mongkok Road, Kowloon, Hong Kong.

FOR SALE: Bally — Capt. Fantastic, Wizard, Fireball, 4 Million BC, Amigo, Rogo, Champ, etc.; Williams — Pat Hand, Dealers Choice, Star Pool, etc.; Gottlieb — 300, Magnatron, Super Soccer, Broncos, Royal Flush, Target Alpha, Spirit Of '76, etc. Perfect condition, cheapest prices imaginable. Also big home sale games, 71, 72, 73, 74 models unreasonably cheap. UNITED STATES AMUSEMENTS, 2 West Northfield, Livingston, N.J. Telex: 139315, or telephone (201) 992-7813.

GAME SPECIALIST. We have a large inventory of games. Big price reduction on Drag Races, Triple Hunt, F-1s, Pool Shark, Atarians, Guided Missile, Circus. Call today. Coin Machine Distributors, Inc. 213 N. Division St., Peekskill, N.Y. 10566. Phone (914) 737-5050.

SPRING SPECIALS COMPLETELY RECONDITIONED BALLY — Air Aces (4pl) \$495; Champ (4pl) \$395;
 Flicker (2pl) \$545; Twin Win (2pl) \$295; Hokus Pokus (2pl) \$595; Boomerang (4pl) \$495. GOTTLIEB — "300" (4pl) \$595; WILLIAMS — Pat Hand (4pl) \$595. MIDWAY — Ball Park; Basketball; Maze; Play Time; TZ Flipper; Leader; \$395 each. MICKEY ANDERSON, INC., P.O. Box 6369, Tria DA 16510. (1114 55. 2027). Erie, PA 16512. (814) 452-3207.

FOR SALE: 200 Seeburg 3W100 Wall boxes, \$15 each. 200 Seeburg SC1 Wall boxes, \$39.50 each. One third down balance COD. Tidewater Music Corporation, P.O. Box 87 Norfork, Virginia 23501.

NATIONAL WHITENBURG MODEL 400 FOOD VENDER 1 National 21 CE candy machine — Vendo Visi-Vend Rowe cigarette machines 20 700 \$175 or 7 for \$1000 — Rowe 20 800 \$295, crating extra. Arcade equipment. Motor Cycle, Funiand, Pennant, Sami, Sea Raider and Dune Buggy, pool tables, pinbalis and many other items. VATHIS VEN-DORS. Call (214) 792-2806, 793-3723 or 792-1810.
 FOR SALE; Have available a great quantity of second hand electro-mechanical pinball games — Gottlieb and Williams. Price on request. Write to: SOVODA, S.A., Ex-port Dept., 51 Rue de Longvic, 21300 Chenove, France. Tel.: 16 80/43 8001. Telex 350018 SOVODA CHENO.

FOR SALE: Silver Sails, Red Arrows, Ticker Tapes, Blue Chip and Stock Markets, Also Sweet Shawnees, Bally Jumbos and Super Jumbos, Big Threes, Blue Spots, Mt. Climbers, Mystic Gates and Bonanzas. Antique slots for legal areas. Call WASSICK NOVELTY, Morgantown, W. Va. (304) 292-3791.

FOR SALE: Rock-Ola 504 wallbox \$100; Rock-Ola Receivers, 1725-8-2, 1765, 1721, 1769 \$65 each. WESTERN DISTRIBUTORS, 1226 SW 16th Avenue, Port-land, Ore. 228-7565

SEEBURG LPC 150, AMI 200, N 150. Johnson coin sorter & counter 295, Tennis Tourney 200, Electro Dart 100. BROWSER, 2009 Mott Ave., Far Rockaway, N.Y.

AVAILABLE NEW Sweet Shawnee, Sweet Shawnee Hold and Draw-Twin Knight, Black Dragon, Used Trailblazer, Super Wild Cat, Red Arrow, Also available, used Como Hollycranes, and assorted Holly Parts. Antique slots for legal states. LOWELL ASSOC., P.O. Box 386 Glen Burnie, Maryland 21061, (301) 768-3400.

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Cash Box/September 16, 1978

## DUMS/10110200 cashbox top alk September 16, 1978 -

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			9/9	Weeks On Chart
101	ALL NIGHT LONG SAMMY HAGAR (Capitol SMAS-11812)	7.98	84	7
102	THICK AS THIEVES TROOPER (MCA 2377)	7.98	107	7
103	STARDUST WILLIE NELSON (Columbia JC 35305)	7.98	103	20
104	CENTRAL HETAING HEATWAVE (Epic JE 35260)	7.98	90	23
105	SON OF A SON OF A SAILOR JIMMY BUFFETT (ABC AA-1046)	7.98	86	24
106	SEE FOREVER EYES PRISM (Ariola SW 50034)	7.98	93	10
107	STAY THE NIGHT JANE OLIVOR (Columbia JC 35437)	7.98	81	13
108	YOUNGBLOOD WAR (United Artists LA-904-H)	7.98	111	7
109	BISH STEPHEN BISHOP (ABC AA 1082)	7.98		1
110	SPARK OF LOVE LENNY WILLIAMS (ABC AA-1073)	7.98	115	10
111	POINT OF KNOW RETURN KANSAS (Kirshner/Epic JA 34929)	7.98	109	48
112	ELVIS SINGS FOR CHILDREN AND GROWNUPS TOO!	5.00		
110	ELVIS PRESLEY (RCA CPL 1-2901)	5.98	118	8
113	SUMMERTIME GROOVE HAMILTON BOHANNON (Mercury SRM-1-372)		125	3
114	AMERICANA LEON RUSSELL (Paradise/WBS PAK 3172)	7.98	116	7
115	SKYNYRD'S FIRST AND LAST LYNYRD SKYNYRD (MCA-3047)	7.98	_	1
116	(Warner Bros. BSK 3221)	7.98	120	7
117	EARTH JEFFERSON STARSHIP (Grunt/RCA BXL 1-25	7.98	99	16
118	BORN LATE SHAUN CASSIDY (Warner/Curb BSK 3126)	7.98	121	53
119	LET'S KEEP IT THAT WAY ANNE MURRAY (Capitol SW-11743)	7.98	131	5
120	SWEET MUSIC ROADMASTER (Village VR 7804)	7.98	122	9
121	LIVE AND DANGEROUS THIN LIZZY (Warner Bros. 29S 3213)	9.98	91	11
122	DANGER ZONE PLAYER (RSO RS-1-3036)	7.98	143	2
123	SNAIL (Cream CR 1009)	7.98	126	12
124	FANTASY LOVE AFFAIR	7.98	105	36
125	WEEKEND IN L.A.	7.98		
126	GEORGE BENSON (Warner Bros. 2WB3139) FOREIGNER	7.98	104	33
127	(Atlantic SC 18215) TROPICO	7.98	108	78
128	GATO BARBIERI (A&M SP 4710)	7.98	113	7
129	SESAME STREET FEVER THE MUPPETS (Sesame Street CTW 79005) SHOWDOWN	7.98	151	4
130	ISLEY BROTHERS (T-Neck JZ 34930)		106	26
130	(Gordy G7-980R1) CHERYL LADD	7.98	150	4
131	(Capitol SW-11808) GOODBYE GIRL	7.98	137	6
132	DAVID GATES (Elektra 6E-148)	7.98	133	8
	STEVE MARTIN (Warner Bros. BSK 3090)	7.98	124	52
134	LIGHTS FROM THE VALLEY CHILLIWACK (Mushroom MRS 5011)	7.98	139	4

Abba	80	Con Funk Shun
C/DC		Connors, Norman
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lessi Bros		Corea. Chick
Ambrosia	73	Crusaders
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Chart	135	LIVE AND MORE	12.98	9/9	Chart	
7		DONNA SUMMER (Casablanca NBLP 7119)		-	1	
7	136	JOE COCKER (Asylum 6E-145)	7.98	155	2	
20	137	FAME GRACE JONES (Island ILPS 9525)	7.98	110	9	
23	138	HERMIT OF MINK HOLLOW TODD RUNDGREN (Bearsville BRK 6981)	7.98	141	21	
23	139	IT'S ALIVE	9.98			
24	140	OZARK MOUNTAIN DAREDEVILS (A&M SP 60 A TOUCH ON THE RAINY SIDE		146	4	
10	141	JESSE WINCHESTER (Bearsville BRK 6984) AND THEN THERE WERE		117	7	
13	141	THREE	7.98	100		
7	142	GENESIS (Atlantic SD 19173) BOOK EARLY	7.98	128	23	
1	143	CITY BOY (Mercury SRM-1-3737) THREE'S A CROWD	7.98	164	2	
10		TARNEY-SPENCER BAND (A&M SP4692)		119	9	
	144	REG KIHN BAND (Beserkley/GRT JBZ 0056)	7.98	149	3	
48	145	STONE BLUE FOGHAT (Bearsville BRK 6977)	7.98	135	18	
8	146	POWERAGE AC/DC (Atlantic SD 19180)	7.98	142	13	
	147	ATLANTIC STARR (A&M SP-4711)	7.98	166	3	
3	148	OUT OF THE BLUE	11.98	100	3	1
7	2	ELECTRIC LIGHT ORCHESTRA (Jet/CBS KZ2-35467)		152	43	
	149	PAT METHENY GROUP	7.98	154	8	
1	150	THE BUDDY HOLLY STORY (American Int'l. Pict./Epic SE 35412)	8.98	147	12	
7	151	YOU CAN TUNE A PIANO BUT	г	147	12	
16		YOU CAN'T TUNA FISH REO SPEEDWAGON (Epic JE 35082)	7.98	145	22	
53	152	READ MY LIPS TIM CURRY (A&M SP-4717)	7.98	160	3	
5	153	CABIN FEVER	7.98			
9	154	MICHAEL STANLEY BAND (Arista AB 4182) FROZEN IN THE NIGHT	7.98	134	12	
	155	DAN HILL (20th Century Fox T-558) FOOT LOOSE AND FANCY		-	1	
11	155	FREE	7.98	150		
2	156	ROD STEWART (Warner Bros. BSK 3092)	7.98	153	44	
12	157	(Capitol SW-11734) THANKFUL	7.98	148	12	
36		NATALIE COLE (Capitol SW 11708)		130	40	
33	158	IT'S A HEARTACHE BONNIE TYLER (RCA AFL-1-2821)	7.98	132	27	
33	159	EYES OF LAURA MARS VARIOUS ARTISTS (Columbia JS 35487)	8.98	165	6	
78	160	LEVEL HEADED SWEET (Capitol SKAO-11744)	7.98	129	31	
7	161	SECRETS	7.98	125	51	
4	$\sim$	GIL-SCOTT HERON & BRIAN JACKSON (Arista AB 4189)		177	3	
26	162	FRANKIE VALLI IS THE WORD	7.00			
26		(Warner/Curb BSK 3233)	7.98	168	5	
4	163	TOGETHER FOREVER MARSHALL TUCKER BAND (Capricorn CPN (	7.98 0205)	144	24	
6	164	WAYLON & WILLIE WAYLON JENNINGS & WILLIE NELSON	7.98			
8	-	(RCA AFL-1-2686)		157	33	
52	165	BEFORE THE RAIN LEE OSKAR (Elektra 6E-150)	7.98	_	1	
4	166	3-WAY MIRROR LIVINGSTON TAYLOR (Epic JE 35540)	7.98	167	5	
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	LPHA	ABETIZED TOP 200 ALBUMS on, Gil-Scott		AR	TIST 13	
	5 Hill.	h Inergy 175 Mason, Dave Dan	9	• • • •	. 19	1
	1 Isle	Dan 154 McCrarys . ly. Buddy	t .		. 149	
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	5 Jou	Irney 72 Ohio Players				4
5	5 Kar	& Sunshine Band			. 69	7
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	2 Kin	ks 57 Palmer. Rob	ert		19	6
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	1 Le	Id. Cheryl			. 1	3
	6 Log	le River Band	Luc			1
177 11	3 Lyr	ngione. Chuck 48 Rafferty, Ger			10	6
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19	, wa	Tela, Units .				

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167 CORDS	8.98	9/9	Chart
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171 FLOWING RIVERS ANDY GIBB (RSO RS-1-3019)	7.98	158	65
172 DRIFTIN' ALESSI (A&M SP-4713)	7.98	176	3
173 MOTHER FACTOR MOTHER'S FINEST (Epic 35546)	7.98	_	1
174 BURNT LIPS LEO KOTTKE (Chrysalis CHR 1191)	7.98	174	4
175 STEPPIN' OUT HIGH INERGY (Gordy G7-982R1))	7.98	170	11
176 CHAMPAGNE CHARLIE LEON REDBONE (Warner Bros. BSK 3165)	7.98	178	3
177 MAGAZINE HEART (Mushroom MRS-5008)	7.98	162	22
178 TRIDENT KINGFISH (Jet/CBS JZ 35479)	7.98	185	3
179 BOSTON (Epic JE 34188)	7.98	_	1
180 MIDSTREAM DEBBY BOONE (Warner/Curb BSK 3130)	7.98	182	4
181 SIMPLE DREAMS	7.98		
LINDA RONSTADT (Asylum 6E-104) 182 THE LAST WALTZ	14.98	180	53
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183 HERE AT LAST BEE GEES	<b>1</b> 1.98		
(RSO 2-3901) 184 KEEP ON JUMPIN'	7.98	186	68
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(Parachute/Casablanca RRLP 9006) 186 THIS IS YOUR LIFE	7.98	188	5
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CANDY STATON (Warner Bros. BSK 3207)		-	1
BARRY MANILOW (Arista AB 8500)	11.98	189	67
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199 U.K. (Polydor PD-1-6146)	7.98	193	19
200 EASTER	7.98		24
PATTI SMITH GROUP (Arista AB 4171)		161	24

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er. Bob	13.190	Village People
non. Carly	54	Walsh. Joe
ve	60	War Of The Worlds .
ith. Patti	200	Who
ül	. 123	Williams, Lenny
ingsteen, Bruce	22	Winchester, Jesse
nley. Michael	153	Wings
ton. Candy	187	Wright, Betty
ely Dan	. 33	
wart, Rod	155	
nebołt	. 185	SOUNDTRACKS
eisand. Barbra	. 46	Animal House
<	89	Buddy Holly Story
nmer. Donna	. 135	Eyes Of Laura Mars
	. 169	FM
eet	160	Grease
tch	130	Last Waltz
vester	68	Saturday Night Fever
cigy.	1.57	Sol Provers
ung Heads		Thank God It's Friday
ney-Spencer Band	143	Youngblood
for. Livingston	. 166	

 $\mathbb{X}$ )|  $\langle |$ September 16, 1978

	9/9	Week On Char
1 GREASE 12.98 VARIOUS ARTISTS (RSO 2-4002)	1	1
2 DON'T LOOK BACK 7.98 BOSTON (Epic FE 35050)	5	:
3 SOME GIRLS 7.98 ROLLING STONES (Rolling Stones Records/Atlantic COC 39108)	2	1;
4 DOUBLE VISION 7.98 FOREIGNER (Atlantic SD 1999)	3	1
5 SGT. PEPPER'S LONELY	5	
HEARTS CLUB BAND 15.98 VARIOUS ARTISTS (RSO RS-2-4100)	4	1
6 NATURAL HIGH 7.98 COMMODORES (Motown M7-902R1)	6	17
7 WORLDS AWAY 7.98 PABLO CRUISE (A&M SP-4697)	7	14
8 WHO ARE YOU 7.98 THE WHO (MCA-3050)	20	:
9 BLAM 7.98 THE BROTHERS JOHNSON (A&M SP 4714)	12	7
10 SHADOW DANCING 7.98 ANDY GIBB (RSO RS-1-3034)	8	14
11 A TASTE OF HONEY 7.98 (Capitol ST-11754)	13	10
12 NIGHTWATCH 7.98 KENNY LOGGINS (Columbia JC 35387)	16	10
13 STRANGER IN TOWN 7.98 BOB SEGER & THE SILVER BULLET BAND (Capitol SW-11698)	9	13
14 THE STRANGER 7.98 BILLY JOEL (Columbia JC 34987)	14	41
15 LIFE IS A SONG WORTH SINGING 7.98	10	
16 SATURDAY NIGHT FEVER 12.98	10	14
BEE GEES & VARIOUS ARTISTS (RSO RS-4001) 17 UNDER WRAPS 7.98	15	4
SHAUN CASSIDY (Warner/Curb BSK 3222)           18 "BUT SERIOUSLY, FOLKS	21	
	11	10
19 CITY TO CITY 7.98 GERRY RAFFERTY (United Artists LA 840-G)	17	2:
20 COME GET IT! 7.98 RICK JAMES (Gordy G7-981R1)	19	1
21 TOGETHERNESS 7.98 L.T.D. (A&M SP-4705)	18	1
22 DARKNESS ON THE EDGE OF TOWN 7.98 BRUCE SPRINGSTEEN (Columbia JC 35318)	22	14
23 SMOOTH TALK 7.98 EVELYN "CHAMPAGNE" KING (RCA APL 1-2466)	25	1:
24 THE CARS 7.98 (Elektra 6E-135)	26	1;
25 LOVE ME AGAIN 7.98 RITA COOLIDGE (A&M SP-4699)	27	14
26 OCTAVE 7.98 MOODY BLUES (London PS 708)	24	1:
27 BAT OUT OF HELL 6.98 MEAT LOAF (Cleve. Int'l/Epic PE 34974)	29	4
28 EVEN NOW 7.98 BARRY MANILOW (Arista AB 4164)	28	3
29 GET OFF 7.98 FOXY (Dash/TK 30005)	35	1:
30 PYRAMID 7.98 THE ALAN PARSONS PROJECT (Arista AB 4180)	23	1:
31 SLEEPER CATCHER 7.98 LITTLE RIVER BAND (Harvest SW-11783)	39	1
32 RUNNING ON EMPTY 7.98 JACKSON BROWNE (Asylum 6E-113)	32	3

33 AJA

		September 16, 1978		
	Weeks On 9/9 Chart			Weeks On Chart
12.98 ARIOUS ARTISTS (RSO 2-4002)	1 18	34 MACHO MAN 7.98 VILLAGE PEOPLE (Casablanca NBLP 7096)	36	27
K BACK 7.98 BOSTON (Epic FE 35050)	53	35 IN THE NIGHT TIME 7.98 MICHAEL HENDERSON (Buddah BDS-5712)	37	12
. <b>S</b> 7.98		36 STREET-LEGAL 7.98		
ROLLING STONES s Records/Atlantic COC 39108)	2 <b>13</b>	BOB DYLAN (Columbia JC 35453) 37 MIXED EMOTIONS 7.98	30	11
SION 7.98 FOREIGNER (Atlantic SD 1999)	3 11	EXILE (Warner Bros. BSK 3205) 38 HEARTBREAKER 7.98	65	7
ER'S LONELY UB BAND 15.98 DUS ARTISTS (RSO RS-2-4100)	4 7	DOLLY PARTON (RCA AFL 1-2797)	41	6
1IGH 7.98		39 THAT'S WHAT FRIENDS ARE FOR 7.98 JOHNNY MATHIS & DENIECE WILLIAMS		
MODORES (Motown M7-902R1)	6 17	(Columbia JC 35435) 40 SUNBEAM 7.98	31	8
ABLO CRUISE (A&M SP-4697) OU 7.98	7 14	THE EMOTIONS (Columbia JC 35385) 41 OBSESSION 7.98	47	6
THE WHO (MCA-3050)	20 <b>2</b>	UFO (Chrysalis CHR 1182)	44	9
7.98 ERS JOHNSON (A&M SP 4714)	12 7	42 HEAVEN TONIGHT 7.98 CHEAP TRICK (Epic JE 35312)	43	16
ANDY GIBB (RSO RS-1-3034)	8 14	43 CARAVAN TO MIDNIGHT 7.98 ROBIN TROWER (Chrysalis CHR 1189)	58	4
F HONEY 7.98 (Capitol ST-11754)	13 <b>16</b>	44 SOUNDSAND STUFF LIKE THAT	40	
CH 7.98 LOGGINS (Columbia JC 35387)	16 10	QUINCY JONES (A&M SP-4685) 45 WHO DO YA (LOVE) 7.98 KC AND THE SUNSHINE BAND (TK 607)	40	14
IN TOWN 7.98 8 & THE SILVER BULLET BAND (Capitol SW-11698)	9 17	46 SONGBIRD 7.98	51	5
IGER 7.98		BARBRA STREISAND (Columbia JC 35373) 47 TOBY BEAU 7.98	38	15
ONG WORTH	14 48	(RCA AFL-1-2772)	34	14
7.98 RGRASS (Phila. Int'I./JZ 35095)	10 14	CHUCK MANGIONE (A&M SP 4658)	42	47
NIGHT FEVER 12.98 NOUS ARTISTS (RSO RS-4001)	15 <b>41</b>	49 EDDIE MONEY 7.98 (Columbia JC 34909)	52	46
APS 7.98 SIDY (Warner/Curb BSK 3222)	21 6	50 BETTY WRIGHT LIVE 7.98 (Alston 4408)	53	13
OUSLY, FOLKS		51 IMAGES 7.98 THE CRUSADERS (ABC Blue Thumb BA 6030)	46	10
7.98 JOE WALSH (Asylum 6E-141)	11 <b>16</b>	52 NOT SHY 7.98 WALTER EGAN (Columbia JC 35077)	60	20
TY 7.98 ERTY (United Artists LA 840-G)	17 <b>23</b>	53 VAN HALEN 7.98 (Warner Bros. BSK 3075)	56	30
7.98 RICK JAMES (Gordy G7-981R1)	19 <b>16</b>	54 BOYS IN THE TREES 7.98 CARLY SIMON (Elektra 6E-128)	45	13
NESS 7.98 L.T.D. (A&M SP-4705)	18 14	55 YOU SEND ME 7.98 ROY AYERS (Polydor PD-1-6159)		5
ON THE EDGE		56 WHEN I DREAM 7.98	63	
NGSTEEN (Columbia JC 35318)	22 14	CRYSTAL GAYLE (United Artists LA 858-H) 57 MISFITS 7.98	57	12
AGNE" KING (RCA APL 1-2466)	25 <b>13</b>	THE KINKS (Arista AB 4167)	59	16
7.98 (Elektra 6E-135)	26 13	DIFFERENT MOTHERS 7.93 DAN FOGELBERG & TIM WEISBERG (Epic JE 35339)	97	2
GAIN 7.98 ITA COOLIDGE (A&M SP-4699)	27 14	59 THANK GOD IT'S FRIDAY 14.98 VARIOUS ARTISTS (Casabianca NBLP 7099)		
7.98 OODY BLUES (London PS 708)	24 <b>12</b>	60 THE CONCEPT 7.98	49	20
FHELL 6.98 DAF (Cleve. Int'l/Epic PE 34974)	29 46	SLAVE (Cotillion SD 5206) 61 DAVID GILMOUR 7.98	64	6
7.98 RRY MANILOW (Arista AB 41 <b>6</b> 4)	28 30	(Columbia JC 35388)	55	13
7.98 FOXY (Dash/TK 30005)	35 <b>12</b>	ASHFORD & SIMPSON (Warner Bros. BSK 3219)	123	2
7.98 DNS PROJECT (Arista AB 4180)	23 12	63 LOVESHINE 7.98 CON FUNK SHUN (Mercury SRM-1-3725)	50	14
ATCHER 7.98		64 ROSE ROYCE STRIKES AGAIN 7.96 (Warner Bros. WHK 3227)	127	2
NEMPTY 7.98	39 15	65 FM 7.98 VARIOUS ARTISTS (MCA 2-12000)	61	20
SON BROWNE (Asylum 6E-113)	32 <b>38</b>	66 GET IT OUT'CHA SYSTEM 7.98	01	20
7.98 STEELY DAN (ABC AB-1006)	33 49	MILLIE JACKSON (Spring/Polydor SP-1-6719)	54	10

	9/9	Weeks On Chart
67 LOVE OR SOMETHING		ernant.
KENNY ROGERS (United Artists LA 903-H)	48	9
SYLVESTER (Fantasy F-9556)	80	8
THE O'JAYS (Phila. Int'l. JZ 35355)	<b>6</b> 6	23
70 CHAMPAGNE JAM 7.98 ATLANTA RHYTHM SECTION (Polydor PD-1-6134)	62	25
71 COSMIC MESSENGER 7.98 JEAN-LUC PONTY (Atlantic SD 19189)	94	3
72 INFINITY 7.98 JOURNEY (Columbia JC 34912)	<b>6</b> 9	26
73 LIFE BEYOND L.A. 7.98 AMBROSIA (Warner Bros. BSK 3135)	78	7
74 SHAUN CASSIDY 6.98 (Warner/Curb BS 3067)	76	66
75 RUMOURS 7.98 FLEETWOOD MAC (Warner Bros. BSK 3010)	74	81
76 ALONG THE RED LEDGE 7.98 DARYL HALL & JOHN OATES (RCA AFL1-2804)	138	2
77 NATALIE LIVE! 11.98 NATALIE COLE (Capitol SKBL-11709)	67	10
78 FIRED UP 'N' KICKIN' 7.98 FATBACK BAND (Spring 6718)	89	6
79 LEO SAYER 7.98 (Warner Bros. BSK 3200)	79	6
80 THE ALBUM 7.98 ABBA (Atlantic SC 19164)	75	32
81 ALL 'N ALL 7.98 EARTH, WIND & FIRE (Columbia JC 34905)	82	42
82 20 GOLDEN GREATS 7.98 BUDDY HOLLY/THE CRICKETS (MCA 3040)	85	14
83 YOU'RE GONNA GET IT 7.98 TOM PETTY & THE HEARTBREAKERS	0.5	14
(Shelter/ABC DA-52029) 84 WHATEVER HAPPENED	72	16
CHRIS REA (United Artists LA-879-H)	98	5
85 PETER GABRIEL 7.98 (Atlantic SD 19181)	68	10
86 MARIPOSA DE ORO 7.98 DAVE MASON (Columbia JC 35285) 87 LONDON TOWN 7.98	70	13
87 LONDON TOWN 7.98 WINGS (Capitol SW-11777) 888 SGT. PEPPER'S LONELY	77	23
HEARTS CLUB BAND 7.98 THE BEATLES (Capitol SMAS-2653)	112	5
89 THE GRAND ILLUSION 7.98 STYX (A&M SP 4637)	92	60
90 SUNLIGHT 7.98 HERBIE HANCOCK (Columbia JC 34907)	73	12
91 FRIENDS 7.98 CHICK COREA (Polydor PD-1-6160)	95	5
92 THE MICHAEL JOHNSON ALBUM 7.98 (EMI America SW-17002)	83	11
93 CALIFORNIA JAM 2 13.98 VARIOUS ARTISTS (Columbia PC2-35389)	71	10
94 JASS-AY-LAY-DEE 7.98 OHIO PLAYERS (Mercury SRM-1-3730)	100	6
95 TEN YEARS OF GOLD 7.98 KENNY ROGERS (United Artists LA 835-H)	96	35
96 THE WAR OF THE WORLDS 13.98		
JEFF WAYNE/VARIOUS ARTISTS (Columbia PC2-35290)	102	9
97 SLOWHAND 7.98 ERIC CLAPTON (RSO CRS-1-3030) 98 MORE SONGS ABOUT	88	41
BUILDINGS AND FOOD 7.98 TALKING HEADS (Sire SRK 6058)	101	7
99 URBAN DESIRE 7.98 GENYA RAVAN (20th Century T-562)	114	5
100 DOUBLE PLATINUM 12.98 KISS (Casablanca NBLP-7100-2)	87	19



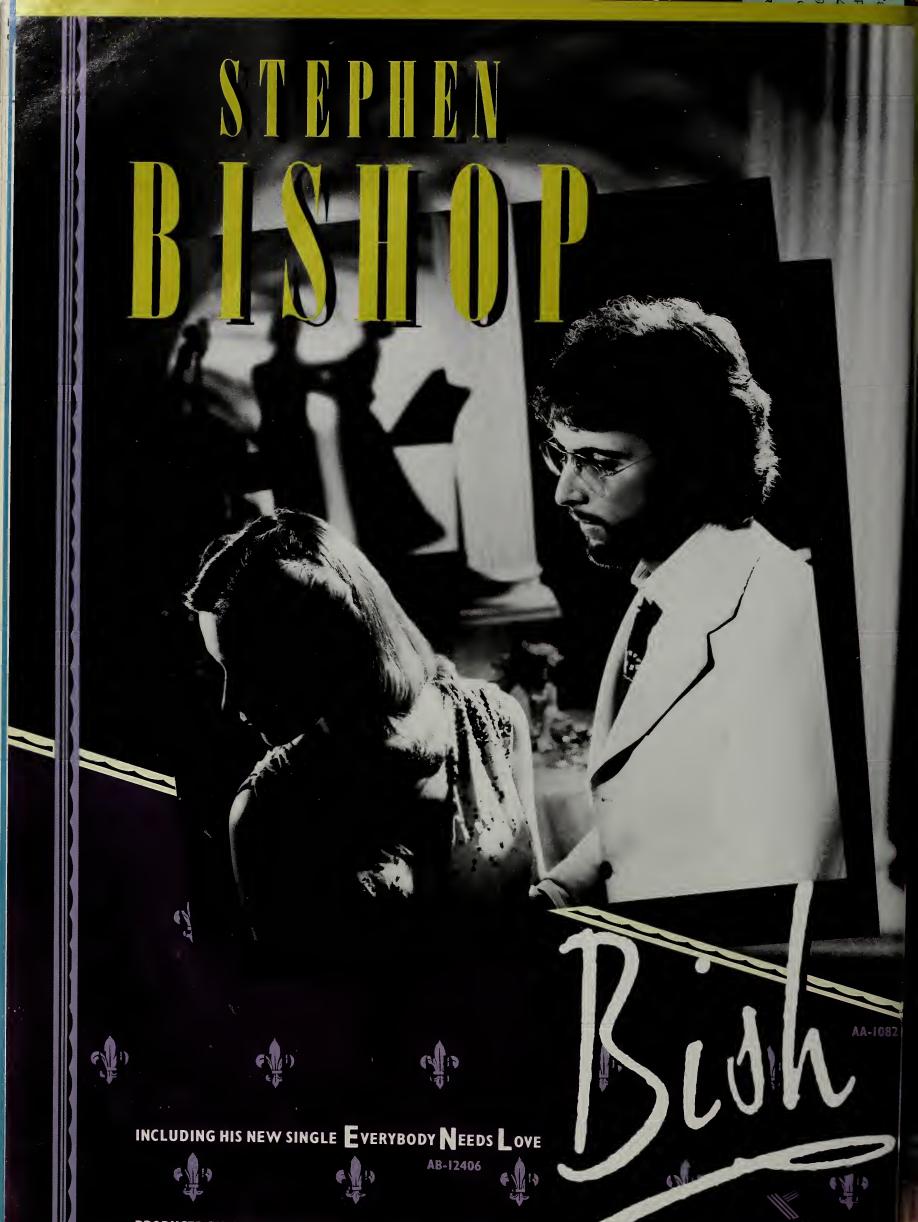


No holding back for The Whispers. Expect hit after head-on hit from their latest album HEADLIGHTS. Includes the hit single ALL THE WAY.

Management and Direction by Griffco Produced by Dick Griffey and The Whispers



BXL1-2774



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