



One of the most versatile of the new talents to make the grade this year is Carlton's Jack Scott. The young lad who started on a musical career because of his great love for Country music, now has one of the nation's top Pop hits on the charts in "My Truc Love", a song which he composed. Scott's latest Carlton platter, just released, couples two sides which Scott also penned, "With Your Love" and "Geraldine". Scott will appear on the Perry Como Show, Oct. 25.





FOUNDED BY BILL GERSH

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Volume XX—Number 4

October 11,

Record Firms Increase By Leaps And Bounds

The number of record firms that has come into the business in the past several months has been nothing short of phenomenal. Almost every week, there is a long list of new entrants. Whereas only a few months ago, these very same firms would have simply made a master and sold it to another going concern, today individuals who have hot masters-or not so hot ones as the case may be-find it either too difficult to sell them or just very convenient to go into business themselves. In part then, the development of masters has been responsible for the growth in the number of companies.

But beyond that there are other factors. First of all the record industry itself has been enjoying such prosperity during the past decade, has held up so well during the recession, and has such a bright future to look forward to, that it is just natural that more and more people would want to get into it on their own. The amazing part is that so

many of them are doing so well.

Just a few years ago, it would have been next to impossible for any little concern to come up with a hit. Today it is so usual that it is no longer commented upon. Hits are coming from everywhere, from companies of all sizes and in all locations. The record industry has expanded to a truly national industry, embracing almost every area of the country.

Moreover this increased number of manufacturers has been looked upon almost unanimously as beneficial for in the record field, a hit benefits everyone since it brings customers into the stores where they can be exposed to everyone else's product. Therefore the more companies producing more records gives the whole industry the opportunity to enjoy greater prosperity.

New companies are therefore welcome into our industry. They are not looked upon so much as competition but as stimulants to the entire record business.

The Cash Box TOP 100

Week Ending October 11, 1958

Best Selling Tunes on Records

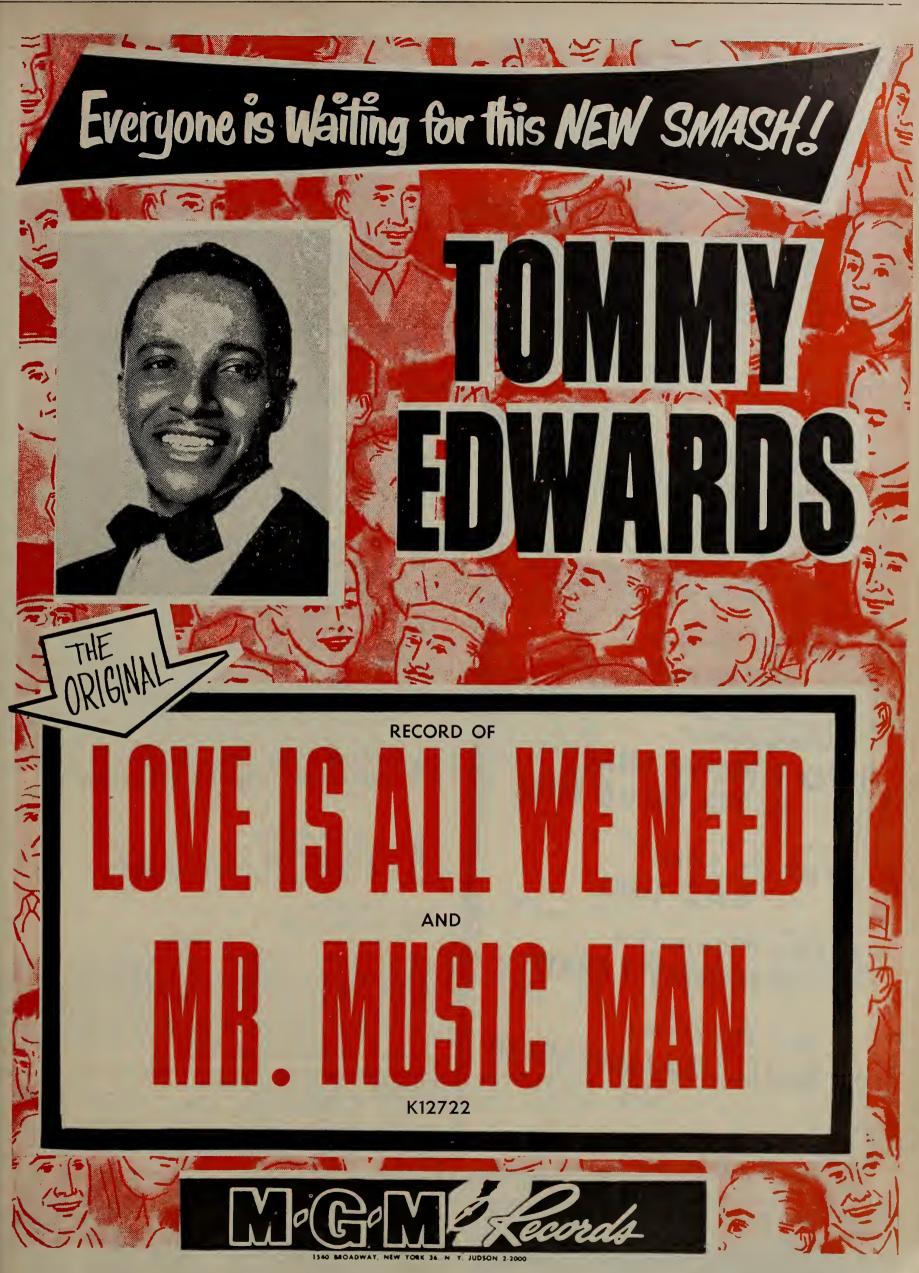
COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

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Pos. Pos. 10/4 9/27	Pos. Pos. 10/4 9/27	Pos. Pos. 10/4 9/27	Pos. Pos. 10/4 9/27	Pos. Pos. 10/4 9/27	Pos. Pos. 10/4 9/27
1—It's All In	16-Devoted	34—I Wish	52-Queen Of	69Cerveza	86Weekend
The Game	To You	47 50 ★ME-71353PLATTERS	The Hop	66 59 ★VI-7269—BOOTS BROWN	B7 76 ★EW-115—KINGSMEN
★MG-12688—TOMMY EDWARDS	★CD-1350EVERLY BROS.	35—Call Me	★AC-6127—BOBBY DARIN	70—Poor Little	87—Leave Me
2—Nel Blu	17—Patricia	60 — ★CO-41253—JOHNNY MATHIS	53—Treasure Of	Fool 33 21	Alone
Dipinto Di Blu	MG-12672-MORTY CRAFT +VI-7245-PEREZ PRADO	36—Promise	Your Love 56 64	*IM-5528-RICKY NELSON	+SW-4014-DICKY DOO &
2 1 ★CA-4028—DEAN MARTIN	18—Just A Dream	Me, Love	★CO-41214—EILEEN RODGERS	71—I Really	THE DON'TS
CA-4024—NELSON RIDDLE CG-59016—ROSA LINDA CO-41223—AURELIO FIERRO	9 9 *AE-546—JIMMY CLANTON	★CD-1351—ANDY WILLIAMS	54—Need You 59 73		88-When I Grow
CR-62021—McGUIRE \$IS. ★DE-30677—	DO-15804-MARGARET WHITING	37—Western	★GY-2001—DONNIE OWENS	★ME-71356—DANLEERS	Too Old To Dream
DOMENICO MODUGNO GA-1019— CHARLES MAGNANTE	19—How The	Movies	55—Pussy Cat	72—Baby Face	79 B5
KA-228—UMBERTO MARCATO MG-12699—ALAN DALE VI-7310/—JESSE BELVIN	Time Flies	+DM-1508-OLYMPICS	★VI-7315-AMES BROTHERS	★SP-645—LITTLE RICHARD	LI-55158-DUKE MITCHELL
	+CG-59013-JERRY WALLACE	38-Guaglione	56—Dance Every-	73—Win Your	89—Tears From
3-Bird Dog	20—Everybody	★VI-7337—PEREZ PRADO	one Dance	Love For Me	My Heart
+CD-1350-EVERLY BROS.	Loves A Lover	39—Stupid Cupid	CA-4032—LES BAXTER CM-148—DAVE GARROWAY O. ★CR-62007—BETTY MADIGAN	★KE-2006—SAM COOKE	★AL-3435—THURSTON HARRIS
4—Tea For Two Cha Cha	+CO-41195-DORIS DAY	MG-12683—CONNIE FRANCIS	FI-095-RENE TOUZET HA-4506-HI-LITERS	74—Put A Ring On My Finger	90—Fever
6 7 ★DE-30704—TOMMY DORSEY O.	21—Born Too	40—Hideaway	57—The Secret	45 47	35 28 *CA-3998—PEGGY LEE
starring WARREN COVINGTON VI-EPA-1469-	Late 16 13 + AP-9934-PONY-TAILS	63 86 ★PA-520—FOUR ESQUIRES	57 63 ★CA-4033—GORDON MacRAE	★CO-41222 LES PAUL & MARY FORD	DE-30475-EARL GRANT KI-4935- LITTLE WILLIE JOHN
JOHNNY CONQUET	SF-5027—JUDY HARRIET	41-Green	★CM-151—GAINORS	75-Poor Boy	VI-7087—RAY PETERSON
5-Rockin' Robin	22—Firefly 27 33	Mosquito	58—Tom Dooley	+JU-5338-ROYALTONES ME-71367-CARDIGANS	91—Happy Days And Lonely
★CS-229—BOBBY DAY	★CO-41237—TONY BENNETT	★UA-139—TUNE ROCKERS	★CA-4049—KINGSTON TRIO	76Forget	Nights
6-Susie Darlin'	23—The Day The Rains Came	42—Carol 32 31	59—Gingerbread	Me Not	MG-12714-CONNIE FRANCIS
+DO-15781-ROBIN LUKE WO-105-CLYDE BEAVER	34 38	+CH-1700-CHUCK BERRY	★CN-1021—FRANKIE AVALON	+DE-30745-KALIN TWINS	92—Scene Of
7—Tears On My	★KA-231—RAYMOND LEFEVRE ★KA-235—JANE MORGAN	43—La Do Dada	60Ramrod	77—This Little	The Crime
Pillow	24—My True Love	+CK-900-DALE HAWKINS	★JA-1109—DUANE EDDY	Girl's Gone	★VI-7349—DINAH SHORE
B 8 ★EN-1027—LITTLE ANTHONY & IMPERIALS	+CC-462-JACK SCOTT	44—For My Good	61—Lazy Summer	Rockin' B3 91	93—Blue Moon
8Little Star	25—No One Knows	Fortune 50 96	Night 49 39	*AT-1197—RUTH BROWN	LI-55157—JULIE LONDON *RO-4102—JIMMIE BOWEN
★AX-25005—ELEGANTS	2B 30 +LA-3015-DION & BELMONTS	CO-41258—MAHALIA JACKSON ★DO-15825—PAT BOONE	★CA-4023—FOUR PREPS	78—My Lucky Love	
9Chantilly Lace	26—Gee But It's	45-With Your	62—Non Dimen- ticar	B9 79 ★CL-7777—DOUG FRANKLIN	94—Whose Heart Are You
★ME-71343—BIG BOPPER	Lonely	Love	+CA-4056-NAT "KING" COLE	79—Nine More	Breaking
10Topsy	38 52 ★DO-15825—PAT BOONE	55 — ★CC-483—JACK SCOTT	63—Mexican	Miles	Now 96 88
(Part 11)	27—Are You	46—Hula Hoop	Hat Rock	B2 — ★CM-150—GEORGIE YOUNG	TP-395-JOHNNY LOVE
22 32 +LV-5003-COZY COLE	Really Mine	Song 53 —	B1 B3 ★CM-149—APPLEJACKS	80—Walking	95—Blue Ribbon
LV-5007-COZY COLE & SAVINA	★RO-4090-JIMMIE RODGERS	★CR-62033—TERESA BREWER ★RO-4106—GEORGIA GIBBS	64—It's Raining	Along	Baby
11—It's Only	28—Just Young	47—Ten Com-	Outside	*ME-71366-DIAMONDS	*CA-4036-TOMMY SANDS
Make Believe	★AA-100—ANDY ROSE ★AP-9956—PAUL ANKA	mandments Of Love	★ME-713—PLATTERS	81—What Do I Care	96—Little Pearly
DB-101—JIMMY STARR *MG-12677—CONWAY TWITTY	29—Fibbin'	51 56	65Look Who's Blue		+AX-25010-CLICK-CLACKS
12—Near You	39 53 ★ME-71355PATTI PAGE	MOONGLOWS	69 75	82—Fallin'	97—Tic Toc
12 15 CA-4044—CLIFFIE STONE DO-15807—FRANCIS CRAIG	30—There Goes	48—No One But You	66—To Know	₩G-12713—CONNIE FRANCIS	← – – ★EM-1039—LEE ALLEN
GN-136-MULCAYS *KA-233-ROGER WILLIAMS	My Heart 46 57	62 74 ★VI-7315—AMES BROTHERS	Him Is To	83—The Ways	98—We Have
13—Summertime	*MG-12706-JONI JAMES	49-Somebody	Love Him	Of A Woman	Love
Blues	31—Down The Aisle Of Love	Touched Me	CA-4069—EVE KINGSLEY ★DR-503—TEDDY BEARS RO-4107—CATHY CARR	In Love 54 40	BR-55086-JACKIE WILSON
11 14 *LI-55144—EDDIE COCHRAN	24 25 ★HU-321—QUIN-TONES	★RO-4082-BUDDY KNOX	67I Got A	*su-302—JOHNNY CASH 84——If I Only	99Everyone
14—You Cheated	32—La Paloma	50—King Creole (EP)	Feeling	Knew	Was There
13 18	29 35 + DO-15795-BILLY VAUGHN SF-5027-JUDY HARRIET	(⊑Г) <u>36</u> 29 ★VI-EPA-4319—ELVIS PRESLEY	★IM-5545—RICKY NELSON	71 72 ★PX-806—CURT JENSEN	+CC-482-BOB KAYLI
★DO-15805—SHIELDS DX-500—SLADES ME-71345—DEL VIKINGS	33Summertime,	51—Come On,	68—Itchy Twitchy	85—Over And	100-Come Back
15—The End	Summertime	Let's Go	Feeling 72 46	Over 74 54	My Love
★ DE-30719—EARL GRANT	26 27 ★EP-9281—JAMIES	52 77 ★DF-4106—RITCHIE VALENS	FE-12333-SWALLOWS *SE-706-BOBBY HENDRICKS	★AL-3430—THURSTON HARRIS ★CS-229—BOBBY DAY	AN-1017—JERRY BUTLER & IMPRESSIONS
★ INDICATES BEST SELLING	RECORD OR RECORDS.			SEE CODE FOR RECORD CO	MPANY NAMES ON PAGE 6

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SEE CODE FOR RECORD COMPANY NAMES ON PAGE

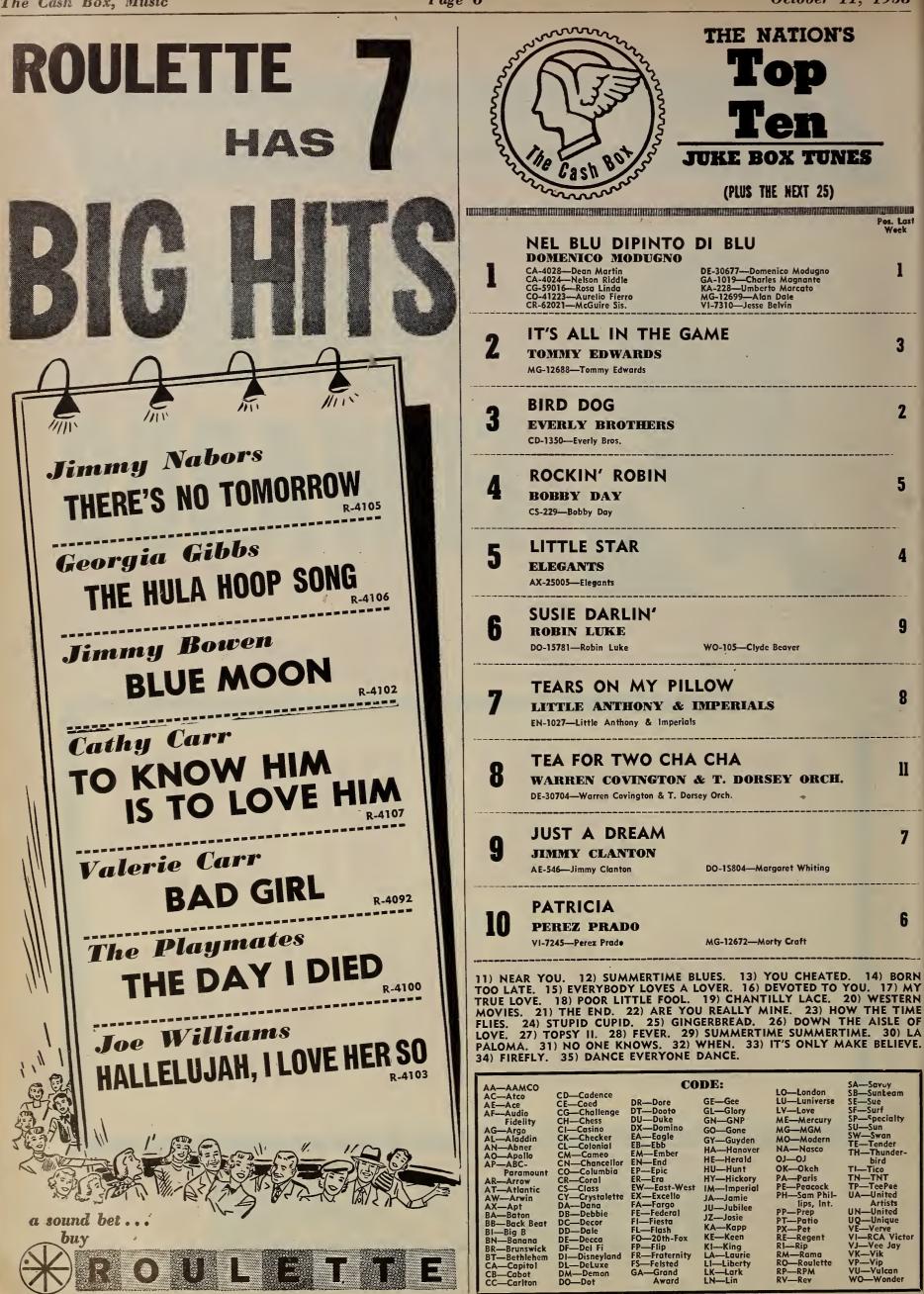
October 11, 1958



"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"

The Cash Box, Music

October 11, 1958





"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"





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The Cash Box Of the

"LOVE MAKES THE WORLD GO 'ROUND" (2:49) [Winneton BMI—Jones]



PERRY COMO • Excellently timed with Como's return to millions of TV screens,

MANDOLINS IN THE MOON-LIGHT" (2:41) [Roncom ASCAP—Weiss, Schroeder] PERRY COMO (RCA Victor 7353)

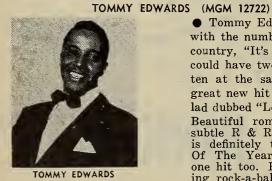
CA Victor 7353) is a delightful new P.C. coupling that should have no trouble bounc-ing into the winner's circle in short order. One half of the two charm-ing sides is "Love Makes The World Go 'Round"—a contagious shuffle-jumper with a solid toe-tapping tempo and excellent choral support. Girls' yeah yeah accom-paniment is terrif. Equally power-ful is "Mandolins In The Moon-light", a side teaming two of today's m ost commercial ap-proaches to hit records—an Italian theme and a cha cha beat. Take your pick. your pick.

"WON'CHA" (1:59) [Dominion BMI-Ballard, Jr., Hunter] "THE MOCKING BIRD" (2:15) [Beaver ASCAP-Jordan] THE FOUR LADS (Columbia 41266)



FOUR LADS • One of the most consistent hit-

(Columbia 41266) making groups in the business, the Four Lads, head into the fall season with a side that could be one of their biggest, "Won'cha". The deck is a refreshing soft-shoe type affair with a subtle rock and roll flavor. Kids'll be wild about this romantic pleaser. The crew's harmony is great as usual. Save a high spot on the charts for "Won'cha". "The Mocking Bird" on the flip, is another interesting side. Set to the music of "Going Home", the number features a warm tune against a beat back-drop. Has a gospel feel too. Top deck should lead the way. "LOVE IS ALL WE NEED" (2:38) [Sheldon BMI-Raleigh, Wolf] "MR. MUSIC MAN" (2:14) [Yukon ASCAP-Edwards]



• Tommy Edwards, sitting pretty with the number one record in the country, "It's All In The Game", could have two releases in the top ten at the same time. He has a great new hit in a top drawer ballad dubbed "Love Is All We Need". Beautiful romantic affair with a subtle R & R backdrop. Edwards is definitely the "Comeback Star Of The Year". Watch this new one hit too. Flip is another invit-ing rock-a-ballad.

"CIMARRON" (2:39) [Peer Int'l BMI-Bond] "YOU'RE MY BABY DOLL" (2:07) [Randy-Smith ASCAP-Vaughn] BILLY VAUGHN ORCH. (Dot 15836)



BILLY VAUGHN

RCH. (Dot 15836)
Billy Vaughn seems to have developed a sound the public goes for in a big way. Ever since his "Sail Along Silvery Moon", each of his singles has been a chart item, right up to his current click "La Paloma". So Billy sticks to his winning formula and revives another great oldie, "Cimarron". The easy-going sax section is neatly showcased by a smooth easy-to-take R & R backdrop beat. Another sure-shot for the charts. The beat is upped on the flip side for a new tune penned by Vaughn. Catchy guitar and sax instrumental that could also make big noise.

(Deccd 30/52) **B**+ "LOVE LAND" (2:43) [Skid-more ASCAP — Lee, Williams] Hibbler chalks-up a distinctive, de-liberately phrased ballad-rock per-formance that could go over big. The Hibbler belt is beautifully accentu-ated by a first-rate beat arrangement from the Sy Oliver directed ork-chorus. A Hibbler performance with a chart look.

B "LOVE ME LONG, HOLD ME CLOSE, KISS ME WARM AND TENDER" [Massey ASCAP—Robin] The songster is somewhat relaxed on the beat romancer until he goes all-out near the disk's end.

GERRY GRANAHAN & EDDIE FONTAINE (Sunbeam 112)

AL HIBBLER

(Decca 30752)

(Sunbeam 112) **B**+ "NOBODY ELSE CAN HANDLE THIS JOB BUT ME" (2:05) [Sunbeam BMI—Granahan, Fontaine, Sauter] Two strong Sunbeam rock 'n rollers team excitingly on a tune which features the boys in "competi-tion" for a new gal in town. In addition to the boys' blend on the "Yakety Yak"-sounding opus, there are humorous dialogue bits between the two. Flighty sax has an interest-ing 1920's touch. Granahan, of "No Chemise" fame and Fontaine, hitting with "Nothin' Shakin'", may have a chart click here.

C+ "I'M READY AS I'LL EVER BE" (2:20) [Columbine BMI— Fontaine, Granahan, O'Brien] The middle-beat sound should get the youngsters' attention. The songsters work well together.

EARL BROWN (Warner Bros. 5012)

B+ "PACHALAFAKA" (2:16) [M. Witmak ASCAP — Taylor] This is the funniest side from the Warner Bros. package devastation of pop song cliches, "Terribly Sophisticated Songs", and has been receiving big station play. By playing it straight, Brown and the corny-sounding ork take the most amusing advantage of the tune where title prorungition the tune, whose title pronunciation here is half the fun. Could be one of the most unique contributions to the charts yet. Watch this long-shot.

B "IN A CAFETERIA WITH YOU" (2:53) [M. Witmark AS-CAP—Taylor] Again from the album, Brown, Allen Davies, and Joe Pryor trio a Guy Lombardo-ish production about a rendezvous in a cafeteria where the fella proudly shouts, "Make it just one check instead of two!". Another tongue-in-cheek delight.

DOLLY LYON (Apollo 518)

B+ "PALM OF YOUR HAND" Thomas] Here's a fine, upbeat show-ing by Miss Lyon on a tune suggest-ing the two-time click, "Fever". Added to the lark's excellent beat way is the socko combo stint. A deck produced with chart finesse. Bears close watching.

C+ "CALL ME DARLING" (2:15) [Joy ASCAP—Reisseld, Fryberg, Marbot] Bluesy dramatics by the songstress. Platter's success rests on the top-half.

THE CHAMPS

THE CHAMPS (Chollenge 59026) **B**+ "ROCKIN' MARY" (1:40) [Jat finger piano playing the "Mary Had A Little Lamb" theme, serves as the intro for a torrid instrumental ar-rangement of the age old nursery rhyme melody. At mid point the Champs give out with a short vocal describing Mary's friend as a "crazy" lamb. Hot stuff by the boys who smashed thru with "Tequila". **C**+ "TURNPIKE" (2:24) [Golden twest BMI—Burgess] A repeti-tious but hard driving, guitar-filled instrumental rocker. Strong dance beat merchandise.

beat merchandise.

FRANK VERNA

FRANK VERNA (ABC-Poromount 9962) **B**+ "O H O A H A" (2:32) [Peter Maurice ASCAP — Goell, Geitz] Frank Verna hops on the Italian bandwagon and lilts thru a most con-tagious romantic novelty with a cute melody and happy lyric. First portion is sung in Italian, and the middle part in English. Happy shuffler to watch. **C**+ "EVERYBODY LOVES MY C+ BABY" (1:57) [Stan Fran AS-CAP—Como, Verna, Como] A pleas-ant jumper is smoothly cruised thru by Verna and a chorus. Attractive item.

item.

BOBBY PACE (Dragon 10204) B "LOVE, WHAT ARE YOU DO-ING TO MY HEART" (2:20) [T. B. Harms ASCAP — Lewis, Barczi] A dramatic heart-breaking love song is chanted by Bobby Pace on the new Dragon label. Over-powering vocal performance set against a stirring, big-beat, R & R backdrop.

against a stirring, big-beat, it de backdrop. backdrop. C+ASCAP — Marco, Warren, Hirsch] The songster does without a rock and roll backing here as he gives his all for another stirring love song. Tearful opus that comes over with meaning.

BERNARD BRESSLAW

BERNARD BRESSLAW (Capitol 4074) B+ (2:50) [Duchess BMI—Sherman, Coleman] This reading by the gravel-voiced cockney-dialect, English comic Bresslaw is one of England's top-selling disks, a slow beat novelty ballad with a trick ending: the two making "mad passionate love" turn-out to be two birds. The birds are represented near the waxing's con-clusion by two wrong-speed voices. Jock play for fun could spur sales interest here. B "YOU NEED FEET" (2:43) [Leeds ASCAP — Colin] This half is a take-off on the recent hit, "You Need Hands" by the funster. Figure decent platter spinner per-formances.

formances.

JIMMY BREEDLOVE

JIMMY BREEDLOVE (Epic 9289) **B**+(2:36) [Sheldon BMI — Wolf, Raleigh] A new, dynamic beat-ballad receives a potent portrayal by Breed-love, and the big-sounding ork-chorus. With a melody that the kids can easily catch on to, the tune is a natural teen product. The per-formance is strong. This deck can take-off.

C+ "OO-WHEE, GOOD GOSH A-MIGHTY" (2:14) [Greta BMI— Breedlove] Reliable uptempo rocker from the songster. Good record hop entry. Upper portion in the long sales run.

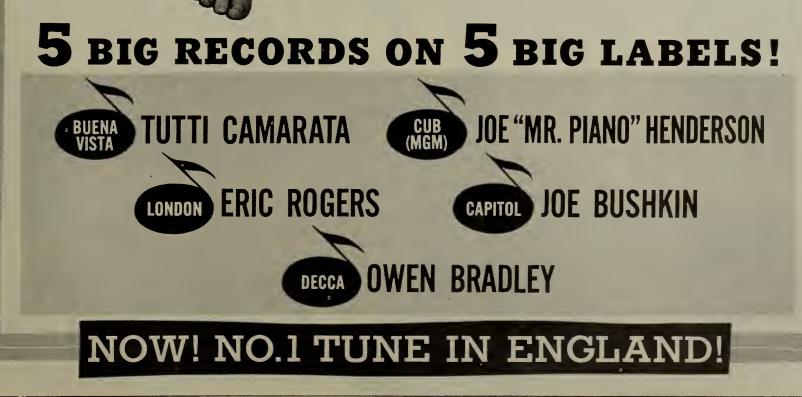
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JACK ANITA PALANCE · EKBERG NIGEL PATRICK

STARRING

A COLUMBIA PICTURES RELEASE

CINEMASCOPE



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



of the Week "FLAMINGO L'AMORE" (1:54) [Tempo ASCAP-Anderson, Grouya] "I'M LONGING FOR LOVE" (2:22) [Robbins ASCAP—Modugno, Seymour]

GAYLORDS (Mercury 71369)



Mercury has come up with a

Aercury 71369) tremendous idea that could give the Gaylords one of the biggest records of their career. Permis-sion has been granted for a new Italian lyric to be set to the great standard "Flamingo". And it's this lovely new Italian lyric set to the lovely "Flamingo" theme which the boys fashion so beauti-fully on their latest platter called "Flamingo L'Amore." Great side that should follow in the footsteps of some of today's biggest Italian hits. Shuffle tempo makes it a strong teen item too. Flip is a cute bouncer sung in English and Italian. Watch the top deck closely.

"CRAZY COUNTRY HOP" (2:32) [El Dorado BMI-Otis] "WILLIE DID THE CHA CHA" (2:31) [El Dorado BMI-Otis] JOHNNY OTIS (Capitol 4060)



(Capitol 4060) ● Johnny Otis, the swinging vocalist - songwriter - band leader, who introduced "Willie and the Hand Jive", a disk which has be-come a teenage dance standard, comes right back with a torrid new coupling. On "Crazy Country Hop" Johnny belts out a "Bo Did-dley" beat sizzler telling about a fabulous hop. Dee jays oughta have a picnic with this rocker. It's got a fantastic beat. "Willie" makes a return appearance on the flip this time with a socko cha cha item. A must deck the kids will run to the stores for.

"PLEASE BELIEVE ME" (2:43) [Keel BMI-Venosa] "GOODNIGHT" (2:03) [Keel BMI—Pecone] THE ELEGANTS (APT 25017) • The Elegants, coming off one of the year's biggest hits, "Little Star", should have another solid coin-catcher in their latest APT coupling. "Please Believe Me" is a powerful new romancer with that same smooth-sailing rhythm that made "Little Star" such a smash. And the lead voice is again out-standing with his sighing vocal-esthenics. "Goodnight" is a pretty rock-a-ballad with a touching love story lyric. Emotional presenta-tion.



ELEGANTS

"MIGHTY MIGHT MAN" (1:45) [Portrait BMI—Darin] BOBBY DARIN & RINKY DINKS (Atco 6128)



BOBBY DARIN

"YOU'RE MINE" (2:09) [Portrait BMI—Darin]

Y DINKS (Atco 6128) Bobby Darin, one of the year's hottest new finds, is really burn-ing up the record track. As a single he smashed thru with "Splish Splash" and is now hitting big with "Queen Of The Hop". With the Rinky Dinks, he clicked singing "Early In The Morning". Now again with the Rinky Dinks, Darin hands in two smash sides. He has a powerful rocker in "Mighty Might Man", a Presley-esque effort that drives. "You're Mine" is a pretty rock-a-ballad loaded with potential. Both could make it big.

(Claro 5851) **B**+ "MY POCKET RADIO" (2:14) [Claro ASCAP — Levitan] The new Claro label could have a huge hit with its very first release. It's a pretty rock-a-ballad romancer chanted smoothly by the Whelan Cousins. But it's got a clever gim-mick that will arrest the attention of the teenagers: Certain portions of the vocal sound as tho they're com-ing from the small speaker of a pocket radio. It's a clever enough idea that could send the disk onto the charts. Kids'll love it. **D** "BUBBLE GUM" (1:58) [Claro

B "BUBBLE GUM" (1:58) [Claro ASCAP — Levitan] A strong jump beat rocker.

TOUIS PRIMA & KEELY SMITH (Copitol 4063) **B**+ "THAT OLD BLACK MAGIC" (2:50) [Famous ASCAP—Arlen, Mercer] The hot club-combo of Prima and Smith team their talents on an uniting new fact maying performance and Smith team their talents on an exciting new fast-moving perform-ance of a grand standard. Keely's mellow tones against Louis' coarse ones makes for an exciting disk dee-jays will be spinning often. Could be a chart item too. Watch it. Sam Butera and the Witnesses set up a thrilling showcase.

B "YOU ARE MY LOVE" (2:20) [Weiss & Barry BMI—Sauter] Miss Smith works alone on this end as she introduces a beautiful new romantic ballad. Class offering han-dled with warmth. Nelson Riddle supplies the string filled backdrop.

THE X-RAYS (Kapp 241) **B** "CHINCHILLA" (2:18) [Tannen BMI — Starr, Wolf] Kapp has picked up a strong master that could rea places. It's a cathy she she in go places. It's a catchy cha-cha in-strumental with vibes in the spot-light. Side cruises along smoothly as a voice injects a whispered "cha-cha-cha" during the breaks.

B "OUT OF CONTROL" (1:37) [Tannen BMI—Starr, Wolf] The X-Rays vocalize without lyrics (using "do-wah's, etc.") and come up with an exciting jump item that has possi-bilities too. Something different.

JOHNNY BURNETT (Freedom 44001) **B** "I'M RESTLESS" (2:10) [American BMI—Burnett] Free-dom Records, new subsid of the Liberty label, gets off to a strong first showing with an exciting, beat-filled rocker chanted effectively by Johnny Burnett. The lad has an ex-citing sound and some good teen material to work with.

B "KISS ME" (2:20) [Metric BMI —Burnett] A good jumper is given a swinging going over by the spirited songster. Side's terrific.

TERRI STEVENS (Felsted 8538)

(Felsted 8538) **B**+ "ALL ALONE" (2:05) [Irving B+ Berlin ASCAP — Berlin] Terri Stevens, best known for her "Unsus-pecting Heart" click, debuts under the Felsted banner with a pretty, R & R beat arrangement of this great Berlin oldie. Her multiple-track work, and a fine choral assist, make this one a threat for the best sellers. Could step out. "MY WISH TONIGHT" (2:28)

B "MY WISH TONIGHT" (2:28) [Ama ASCAP — Leiser, Perry] A fragile romantic lilter with a charming music-box warmth, is ten-derly thrushed by Terri. Here again the multiple track work is extremely pleasing pleasing

DENISE LOR (20th Fox 114) B+CERTO OF LOVE)" (2:43) [Victor Young ASCAP-Young, Hey-man] Legit thrush Lor ably handles this rhapsodic love song by the late Victor Young. Lush Hugo Monte-negro ork backing appropriately high-lights a keyboard for the concerto-like effect. Figure enthusiastic deejay reaction to the well-produced effort. Such reaction could be the stepping-stone to the sales charts. , "YOU'RE E VERYWHERE"

C+ "YOU'RE EVERYWHERE" Long] Though the deck is a quality endeaver as far as vocal and ork work are concerned, the number is too heavy for commercial success.

JACKIE GLEASON & HIS ORCH. (Capitol 4062) **B+** (2:42) [SongSmiths ASCAP— Gleason] Jackie Gleason has penned a beautiful new mood theme for his up-coming new CBS-TV show. Here he presents the tender melody thru a lush, string-filled orchestra. Wonder-ful side that grows prettier with each listen. listen.

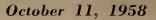
listen. **B** "WHERE IS SHE NOW?" (3:07) [SongSmiths ASCAP— Gleason] This half was written by Jackie for the "Playhouse 90" TV'er, "Time Of Your Life", in which he will star. Another lush and lovely mood theme.

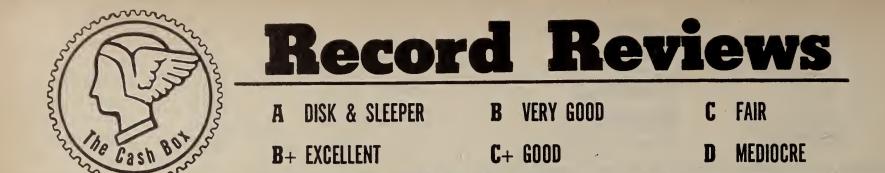
FOUR CHEERS (End 1034) B+ (FATAL CHARMS OF LOVE") B+ [RealGone BMI — Noren, Sal-veggi] The Four Cheers bow in on the End label with a strong new rock-a-ballad that could make it onto the charts. It's a strong latin-beat rocker with a fine lead voice neatly show-cased by the remainder of the group. C+ "PERRIWINKLE BLUE" [Art-ists ASCAP — Webster, Living-ston] Another pretty rock-a-ballad is warbled with feeling by the group. Above average song. Above average song.

The Cash Box, Music Page	e 11		October 11, 1958
Top Selling Records Reported by Retail Outlets From Coast to Coast	TRI BORO RECORD EXCH. Jamaica, N. Y. 1. Tea For Two Cha Cha (T. Dorsey) 2. Chantilly Lace (B. Bopper) 3. It'l All In The Game (T. Edwards) 4. You Cheated (Shields) 5. Everybody Loves A Lover (D. Day) 6. To Know Him Is To Love Him (Teddy Bears) 7. Darling Can't You Tell (Clusters) B. Tchaikovsky's Piano Concerto (R. Conieft)	THE MUSIC BOX San Francisco, Calif, 1. Tears On My Pillow (Imperials) 2. Topsy II (C. Cele) 3. It's All In The Game (T. Edwards) 4. It's Only Make Believe (C. Twitty) 5. Tea For Two Cha Cha (W. Covington) 6. Little Star (Elegants) 7. Bird Dog (Everlys) 8. Nel Blu (D. Madugno) 9. Itchy Twitchy Feeling (B. Hendricks)	AMPHION MUSIC STORE Clevelond, Ohio 1. Treasure Of Your Love (E. Rodgers) 2. It's All In The Game (T. Edwards) 3. Firefly (T. Bennett) 4. It's Only Make Believe (C. Twitty) 5. The Day The Rains Came (J. Morgan) 6. Ballad Of Thunder Road (R. Mitchem) 7. Guaglione (P. Prado) B. Mexican Hat Rock
 STRAND MUSIC SHOP New York, N, Y. It's All In The Game (F. Edwards) Susie Darlin' (R. Luke) Chantilly Lace (B. Bopper) You Cheated (Del Vikings) Mel Blu (D. Modugno) It's All In The Game (R. Lefere) Fibbin' (P. Page) Hula Hoop Song (Brewer) Fibbin' (P. Page) Hula Hoop Song (Brewer) No One Knows (Dian & The Balmonthy (Calint Whine) No One Knows (Dian & The Balmonthy (Bind Applic, Robin No One Knows (Dian & The Balmonthy (C. Twity) Bird Dog (Everlys) Near You (R. Williams) Patricia (P. Prado) Stabu (E. Surperine) H's All In The Game (C. Twity) Stabu (S. Guerando) H's All In The Game (Pattern) Ared You (R. Owen) Fibbin' (P. Page) Near You (R. Williams) Patricia (P. Prado) Stabu (E. Surperine) Stabu (E. Surperine) Stabu (E. Surperine) H's All In The Game (C. Twity) Stabu (E. Surperine) Stabu (E. Modugno) Stabu (E. Modugno) Stabu (D. Modugno) Stabu (9. Almost In Your Arms (Nash) 10. With Your Love (J. Scott) SUPER MUSIC INC. Baltimore, Md. 1. It's All In The Game (I. Edwards) 2. Nel Blu (D. Modugno) 3. Old MacDonald (Chargers) 4. Suise Darlin' (R. Luke) 5. Tea For Two Cha Cha (W. Covington) 6. I Wish (Platters) 7. Bird Dog/Devoted To You (E. Rodgers) 9. My True Love (I. Scott) 10. Topsy II (C. Cole) STAMPFLI'S RECORD ROOM Reno, Nev. Nel Blu (D. Modugno) 2. Bird Dog (Everlys) 3. Little Star Elegants) 4. Rockin' Robin (B. Day) 5. Just A Dream (J. Clanton) 6. Poor Little Fool (R. Nelson) 7. Patricia (P. Prado) B. Tears On My Pillow (Little Anthony & Imperials) 9. It's All In The Game (T. Edwards) 10. My True Love (J. Scott) 10. My True Love (J. Scott) 11. To Know Him Is To Love Him (Teddy Bears) 2. Tears On My Pillow (Little Anthony & Imperials) 9. It's All In The Game (C. Twitty) 4. The End (E. Grant) 5. Summertime Sumertime (C. Twitty) 4. The End (E. Grant) 5. Summertime Sumertime Sumertime	10. The Day The Rains Came (R. Lefevre) THE GROOVE REC. SHOP Norfolk, Vo. 1. It's All In The Came (T. Edwards) 2. Rockin' Robin (B. Jay) 3. Tears On My Pillow (Little Anthony & Imperials) 4. Tea For Two Cha Cha (W. Covington) 5. Born Too Late (Poni Tails) 6. Nel Blu (D. Modugno) 7. Stupid Cupid (C. Francis) 8. Summertime Blues (Cochran) 9. Susie Darlin' (R. Luke) 10. The Day The Rains Came (J. Morgan) 5. TEPHENSON MUSIC CO. Raleigh, N. C. 1. It's All In The Game (J. Morgan) 5. Tears On My Pillow (Little Anthony & Imperials) 7. Near You (R. Williams) 8. Sumertime Blues (Cochran) 9. Susie Darlin' (R. Luke) 6. Tears On My Pillow (Little Anthony & Imperials) 7. Near You (R. Williams) 8. Summertime Blues (Cochran) 9. Devoted To You (Everlys) 10. Tea For Two Cha Cha (W. Covington) 7. YOUNKERS Des Moines, Iowa 1. It's All In The Game (T. Edwards) 2. Rockin' Robin (B. Day) 3. Tears On My Pillow (Little Anthony & Imperials) 4. To Know Him Is To Love Him (Little Anthony & Imperials) 5. No One Knows (Dion & The Belmonts) 6. Blue Ribbon Baby (T. Sands) 7. You're Looking At Me (Nash) 8. Over And Over (B. Day) 9. Look Who's Blue (D. Gibson)	 9. Promise Me Love (Williams) 10. No One But You (Ames Brothers) DEW MUSIC CO., INC. Monroe, La. Nel Blu (D. Modugno) It's All In The Game (T. Edwards) Little Star (Elegants) C. Cantilly Lace (Big Bopper) How The Time Flies (Wallace) All Night Long (J. Fuller) Ten Commandments Of Love (Harvey & The Mocaglows) Treasure Of Your Love (E. Rodgers) 10. You Cheated (Shields) MADRONA RECORDS Portland, Ore. Little Star (Elegants) Susie Darlin' (K. Luke; Bird Dog (Everlys) Hoder Movies (Olympics) 5. Rockin Robin (B. Day) Ned Blu (D. Modugno) My True Love (J. Scott) Thunder Road (R. Mitchum) Just A Dream (J. Clanton) Western Movies (Olympics) GRAYMAT MUSIC SHOP Morristown, N. J. It's All In The Game (T. Edwards) Susie Darlin' (R. Luke) Susie Darlin' (R. Luke) Susie Darlin' (R. Luke) Susie Darlin' (R. Campon) Western Movies (Olympics) GRAYMAT MUSIC SHOP Morristown, N. J. It's All In The Game (T. Edwards) Susie Darlin' (R. Luke) Tea For Two Cha Cha (W. Covington) You Cheated (Shields) Just Young (A. Rose) Topsy II (C. Cole) No One Knows (Dion & The Belmonts)
THERE'S NO STOPPING HER, IN THE LATEST AND GREATEST OF BILL HALLEY GIRL FRIENDS		Hw.	
BILL HALEY and his Comets		CHIQUITA LI #9-30741	NDA"

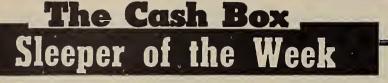
"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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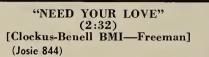
"Only those records best suited for commercial use are reviewed by THE CASH BOX"



"A LETTER TO AN ANGEL" [Ace BMI—Clanton, Matassa] "A PART OF ME" [Ace BMI—Clanton, Matassa] JIMMY CLANTON (Ace 551)

Jimmy Clanton, still sitting pretty with his long running smash "Just A Dream", follows up with a strong new Ace platter in "A Letter To An Angel". Beautiful romantic rock-a-ballad soothingly fashioned by the smooth-voiced performer. Side should follow in "Just A Dream"'s footsteps. Flip, "A Part Of Me" is another emotional love story featur-ing a more defined R & R beat. Watch the charts for the top half.

"SHAME ON YOU MISS JOHNSON" (1:50) [Clockus-Benell BMI—Freeman]



BOBBY FREEMAN (Josie 844)



BOBBY FREEMAN

• Bobby Freeman, who hit big with his first two releases, "Do You Wanna Dance" and "Betty Lou Got A New Pair Of Shoes", should have a two-sided money maker with his #3 Josie pressing. The lad's in torrid form on "Shame On You Miss Johnson", a potent rocker that has Freeman wailing. And he's oh so smooth on a pretty ballad dubbed "Need Your Love". Both sides penned by Freeman, are right up the teeners' alley.

"I COULD BE A MOUNTAIN" (2:15) [Geo. Pincus ASCAP—David, Pockriss] "THE GREAT ADVENTURE" (2:19) [Planetary ASCAP—Tepper, Bennett] DON RONDO (Jubilee 5341)

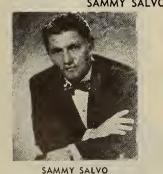


DON RONDO

dirt once again with a delightful new romantic ditty tailor made for his rich, round voice. The number is dubbed "I Could Be A Mountain" and features the versatile songster bouncing thru its cute lyrics and contagious melody with the aid of an excellent choral and instrumen-tal backdrop. Light and simple item that you find yourself item that you find yourself whistling after just one listen. Flip is a free-swinging "smart" item tagged "The Great Adventure". Class offering with a "Witchcraft" faeling feeling.

Don Rondo is headed for pay

"AM I LUCKY" (2:02) [Acuff-Rose BMI—Salvo] "HERE I GO AGAIN" (2:05) [Acuff-Rose BMI—Salvo] SAMMY SALVO (RCA Victor 7350)



• Sammy Salvo, a talented songster on the brink of stardom, could make the grade with his latest Victor pressing, "Am I Lucky". Ably accompanied by a vocal combo called the Jubilaires, Sammy chants a catchy romantic rock-a-ballad that could meet with vast teenage approval. Lad has a great sound on this platter. Keep a tab on it. Flip is a torrid galloping tempo rocker.

"HELP ME TO SMILE" (2:30) [Peer International BMI—Blossner, Hollander] "I'LL WALK ALONE" (2:11) [Mayfair ASCAP—Cahn, Styne] JOE DOUGLAS (Epic 9290)

• Epic has discovered a great new star of the future in newcomer Joe Douglas. A lad with a warm, rich, and refreshingly different ballad voice, Douglas debuts singing a beautiful new love song with a big money sound, "Help Me To Smile". A class offering with the charm and ten-derness of "It's All In The Game". We'll be hearing a great deal from Douglas. Flip is a strong rock-a-ballad revival of a top oldie.

DON CHERRY (Columbia 41259)

B+ "I LOOK FOR A LOVE" (2:09) [Weiss & Barry BMI — Albert, Reid] Don Cherry's strongest side in quite some time, is this rock-a-ballad romancer with a pretty melody and a strong lyric. Side has stick-ability and could grow into a solid money-maker. Strong performance.

B "BIG BAD WOLF" (2:09) [Mel-ody Trails BMI—Bertel] A cute rockin' novelty tieing together a love story lyric with the names of fairy tale characters, is ably belted by Cherry. Femme chorus, singing in high pitched voices, supplies the catchy backdrop. Solid coupling.

THE AQUATONES (Fargo 1003)

B+ "OUR FIRST KISS" (2:03) [In-stant BMI-Goddard, McCarthy, Vannata] The Aquatones, who clicked with their waxing of "You", should do another fine job, chart-wise, with this slow, emotional rock-a-ballad. Same falsetto lead voice heard on "You" is again in the spotlight.

B "THE DRIVE-IN" (2:10) [In-stant BMI—McCarthy] This end is a good, hard-driving rocker belted with gusto by the group. Baritone leads here. Cute gimmick deck the kids'll swing to.

HANK EDWARDS (Dot 15830)

B+ "YOUNG TRIALS, GREAT ASCAP—Leiser, Scarratt] Here's a clever, march-tempo ditty that could assume sales importance. Newcomer Edwards ponders whether certain "trials and tribulations" encountered during formative years are to make a man of him. Possessing an infectious feel throughout, the waxing has to be watched. be watched.

C+ "WARM ARMS, SWEET LIPS" (2:12) [Essex ASCAP—Leiser] Strong country-styled romancer is nicely warbled by the songster. Disk's pop potential is in the hands of the upper track.

THE KEYNOTES (Index 101)

C+ "DUM-DE, DUM-DUM" (2:39) [World's Fair BMI—Highsmith] The former Apollo artists rip through a fair rhythmic rocker. Some of the vocal play here has a measure of attraction to the kids.

C "OPEN THE DOOR" (TO YOUR HEART)" (2:47) [World's Fair BMI—Highsmith] The boys warm-up to a beat romancer.

MOLLY BEE (Capitol 4064)

B "AFTER YOU'VE GONE" (1:50) [Mayfair ASCAP — Creamer, Layton] The throaty-voiced songstess updates the oldie in nice, middle-beat pacings. The waxing has an affably relaxed atmosphere even though its on a beat path. Both rock 'n roll and straight pop deejays can spin.

C+ "FIVE POINTS OF A STAR" (2:00) [Central BMI — Carrol] Warm, folk-ish stint by Miss Dee. The release is multi-tracked.

NEIL STEVENS & THE DEE-VINES (Brunswick 55095)

B+ "MORE AND MORE" [Cornell ASCAP—Allen, James] Stevens displays a potent r&r touch on a declaration of devotion. Included in the all-out expression of beat emo-tions here is the backing of the Dee-Vines and the Dick Jacobs ork. Strong work. Could make the grade.

B "WHAT COULD BE BETTER" [Chappell ASCAP—Reid, Woody] A lighter rock attitude is rhythmic-ally taken by Stevens and capable support. Good jumper.

LEE MITCHELL (Phillips 328)

B+ "A LITTLE BLUE BIRD TOLD ME" (2:12) [Hi Lo BMI—Boze-man] There's something to be said for the rock 'n roll attack here. Mitchell knocks-out the good-sound-ing number with beat authority, and gets striking support from a clamor-ing chorus. Work from the Curley Money Combo speaks in solid r&r terms, too. Jocks can spin with assur-ance. The kids will like.

B "THE FROG" (1:48) [Knox BMI —Clement] The combo solos in a production containing sure-fire up-tempo ingredients. Rousing beat show.

THE STEVENS BROTHERS (Hanover 4511)

B "CARMELINA" (1:58) [Greta BMI—Abre, Sauter, Bennett] A gay Italian-styled number is admir-ably sung (in English) by the crew, who receive additional musical sug-gestions of Italy from the happy ork backdrop. Catchy, sprightly session good for strong deejay activity, and well worth a spot in Italian restau-rant juke boxes. rant juke boxes.

B "IF YOUR HEART DOESN'T DANCE" (2:27) [Jack Gold AS-CAP—Hoffman, Manning, Farrow] An appealing waltzer, is presented with warmth, and melodic regard by the vocalists. Jocks should note for straight ballad play.

VINCE ANTHONY (Hilton 0007)

B "NEVER" (2:23) [Junior BMI— Guzzetta] Vocalist Anthony, who also heads the Blue Notes combo here, does an emotionally satisfying soft-beat stint on an attractive this-is-for-keeps ballad. Disk can get to the B heart of a lot of youngsters.

C "TOO HOT TO HANDLE" (2:15) [Junior BMI—Guzzetta] Pretty good uptempo showing, but the tune lacks originality.

DICK LEE (Metro 20001)

B "HAVE GUITAR WILL TRAV-EL" [Planetary ASCAP—Silver, Wayne] On MGM's new subsid, song-ster Lee reads a galloping rocker, whose title paraphrases the popular TV western, "Have Gun Will Travel". Exciting, full-bodied teen production.

C+ "MY LOVE FOR YOU" [Figure BMI—Canton, Mack, Packard] A love potion is delivered with dra-matic intensity by Lee. The Leroy Holmes ork hits hard.

October 11, 1958

YES. MATCH IT GO

FASTEST BREAKING RECORD SINCE "LITTLE DARLIN""

The Cash Box Disk of the Week

"WALKING ALONG" (2:16) [Maureen BM1—Weiss, Willis] "ETERNAL LOVERS" (2:08) [E. B. Marks BMI—Edwards, Raleigh] DIAMONDS (Mercury 71366)



DIAMONDS

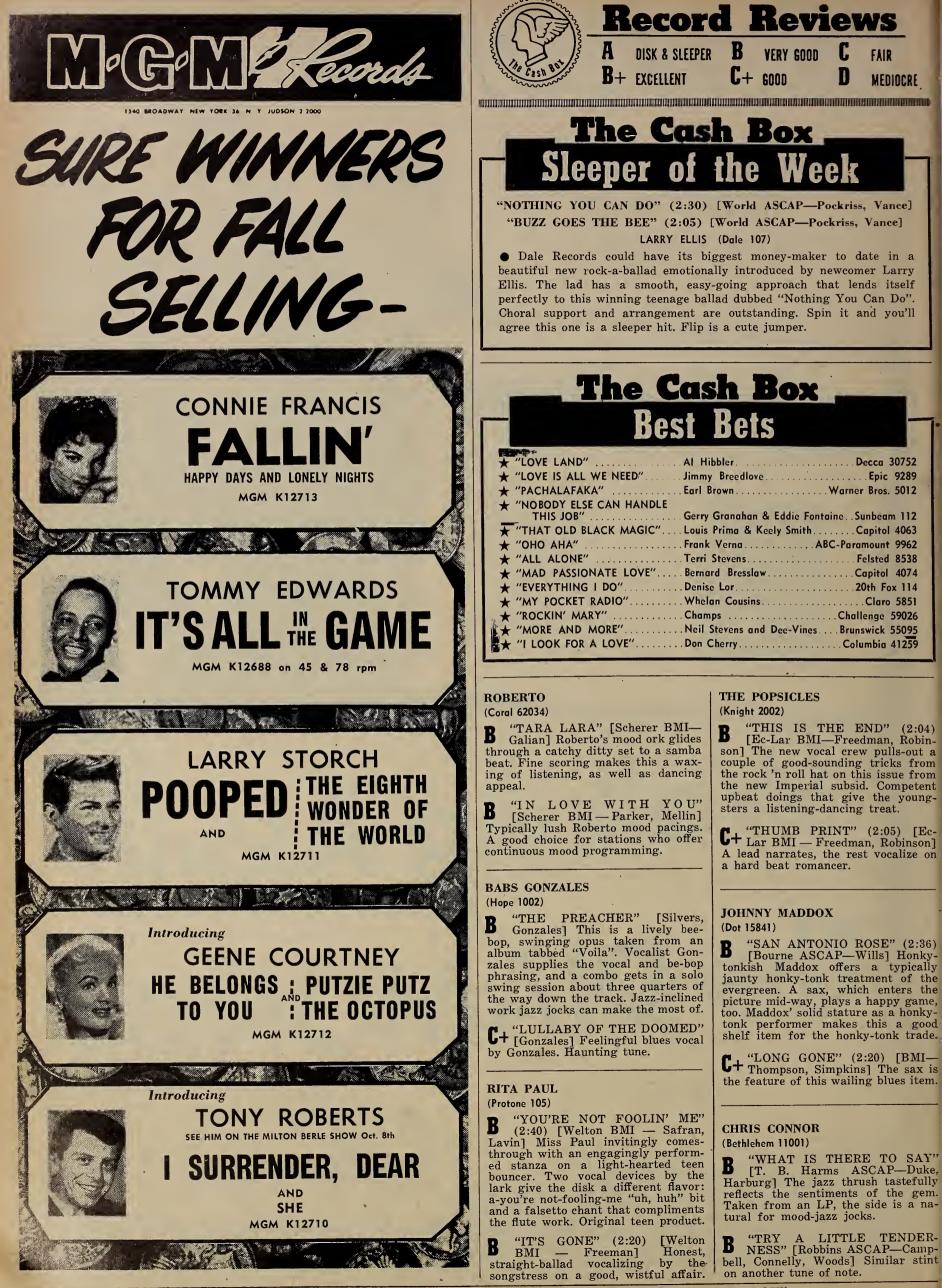
 (Mercury 71366)
 The Diamonds, who recently made a good showing with their "Kathy-O" click, could go all the way with their exciting new platter. It's a spirited, fast-moving interpretation of a territorial R & B click of a few years back, "Walking Along". The boys give the number a super-commercial reading and come off with some strong sounds that'll have the kids flippin'. The group's best side since "Little Darlin"". WATCH IT GO! "Eternal Lovers" is a pretty rocka-ballad.

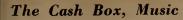
Walking Along BY The DIAMONDS

MERCURY 71366

"It's What's in THE CASH BOX That Counts—INTERNATIONALLY"











JIMMY WAKELY **BUNNY PAUL**

(Raulette 4101)

B "WE WANTED TO MARRY" (2:28) [Andover BMI — Paul] Bunny Paul, the songwriting song-stress, could make the grade with this shuffle-beat rocker about teen-agers who want to get married. Side advises parents to let youngsters marry when they wish. Interesting side that should cause comment.

C+ "LOVEBIRDS" (2:09) [Andover BMI — Paul] Here Bunny uses multiple tracks on a rock-a-bouncer that should please the youngsters too.

JOE AUGUST & HIS BAND (Dot 15817)

B "THE BLOB" (2:11) [Famous ASCAP—David, Bachrach] An-other interesting arrangement of the title song from the up-coming science fiction pic, "The Blob", is fashioned by Joe August and his band. Good rock-a-cha-cha item. First portion is instrumental but at mid point a group sings about the eerie characteristics of The Blob. Catchy stuff the kids will go for.

B "FATTY" (1:52) [Vernon AS-CAP—August] August hands in a humorous rock and roll ballad about a girl with a 5 by 5 shape. Funny lyric.

DON ESTES (Calumbia 41249)

B "MOONSICK" (2:01) [Acuff-Rose BMI — F&B Bryant] This Columbia deck by the country artist has been designed with a pop audi-ence in mind. Estes does a neat, rhythmic job in bringing across the catchy ditty of a fella in love. Pol-ished beat sound for the kids.

B "I'D GIVE ANYTHING" (2:21) [Acuff-Rose BMI—F&B Bryant] Longing for the loved one is sincerely revealed by the songster. Pretty number.

THE VESTELLES (Decca 30733)

"DITTA WA DO" (2:05) [Scep-**B** "DITTA WA DO (Lucy) The ter Murjac BMI—Bowden] The title kind of suggests the ways of this rocker. Well, it's a hand clapping, full beat production from the vocalists and combo backing. A lead voice carries the lyrics, while the others play on the ditta-wa-do sound. This is good stuff for hops.

COME HOME" (2:18) [Scepter **C+** Murjac BMI — Bowden] A lead voice is the big vocal point on this beat romancer.

THE TREMORS (Lade 2005)

"BANANA CHOO CHOO" B **B** (2:20) [Amer. BMI — Harper, Gailey, Wilson, O'Dell] The combo group relays a flavorful calypso item which features as an important sound-gimmick a soaring chant in the background. Colorful fare for a change-of-pace turn-table take.

C+ "Y U C A T A N" (2:10) [Amer. BMI — Harper, Gailey, Wilson, O'Dell] A relaxed, Spanish - like theme from the crew.

(Shasta 105)

B "I'VE GOT A SECRET" (2:22) [Riverside ASCAP — Wakely, Rice] Country singer Wakely sup-plies a pop-directed beat to a bouncy affirmation of love. The sound has a solid beat, and some good things to say to the teeners. Pop-r&r dee-jays will be spinning.

C+ "TOMORROW" (2:36) [River-side ASCAP—Beckham, Bryant] Though the side has a measure of pop intentions (the femme chorus), Wakely's delivery leans toward the country field. Soft-spoken, senti-mental gesture by the performer.

THE JONAH JONES QUARTET (Capital 4057)

B "NIGHT TRAIN" (2:27) [Fred-erick BMI—Forrest] The show-ing here by the hot-selling package combo is from its "Jumpin' With Jonah" chart set, and includes some scintilating blowing from trumpeter Jones on the jazz evergreen. Natural for jazz spinning jocks.

B "LOTS OF LUCK, CHARLEY" (2:20) [Majestic BMI — Watts] Another track from the "Jumpin" With Jonah" issue, the waxing is a good-natured swinger.

JOHNNY STARK (Crystalette 721)

B "LITTLE BOY BLUES" (1:44) [Hilder BMI — Reeth, Hafner] Oft-recorded on Crystalette, Stark hitches his rock 'n roll talent to a neat jumper. The performer has a polished beat sense, and breezes through the number. Nifty sounding pression pressing.

C+ "I WANNA SEE YOU" (1:44) [Hilder BMI — Hafner] More forceful teen statement by the songster.

JACK WEBB (Warner Bras, 5003)

B "TRY A LITTLE TENDER-NESS" (2:43) [Robbins ASCAP -Woods, Campbell, Connelly] From his "You're My Girl" album, in which the actor recites love song lyrics against lush ork support by Billy May, on the melody, Webb provides a thoughtful reading of the sentimental evergreen. Mood issue with the Webb difference.

"YOU'D NEVER KNOW THE **B** OLD PLACE NOW" (2:58) [Embassy BMI-Dennis, Fisher] Similar doings by Webb and May on another selection from the "You're My Girl" pressing.

MIKE KELLY · (Modern Saund 6907)

"HEART BREAKER & **B** "HEART DREAM Ham-LEAVER" [Sidney BMI-Hammer, Durham] In this uptempo piece, Kelly goes about his rock 'n roll business with sure-handed beat style. This is stuff the kids can dance and listen to.

"GIGGLE AND WIGGLE" [Sid-B ney BMI-Hammer] Just about a continuation of the top-half.



Go Ge Kecords



Con and	The Records	
\${ [Disk Jockeys	
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22 Me	Cash Bot AS Played Most	
	A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK	JOCKEYS
	IT'S ALL IN THE GAME	os. Last Week
	TOMMY EDWARDS (MGM)	<u> </u>
2	BIRD DOG EVERLY BROTHERS (Cadence)	3
3	NEL BLU DIPINTO DI BLU	2
J	DOMENICO MODUGNO (Decca) DEAN MARTIN (Capitol)	
4	ROCKIN' ROBIN BOBBY DAY (Class)	5
5	TEA FOR TWO CHA CHA	6
J	WARREN COVINGTON & TOMMY DORSEY ORK. (Decca)	
6	LITTLE STAR ELEGANTS (APT)	4
7	SUSIE DARLIN'	 7
	ROBIN LUKE (Dot)	
8	TEARS ON MY PILLOW LITTLE ANTHONY & IMPERIALS (End)	.9
g	NEAR YOU	11
10	ROGER WILLIAMS (Kapp) IT'S ONLY MAKE BELIEVE	
10	CONWAY TWITTY (MGM)	25
11	DEVOTED TO YOU EVERLY BROTHERS (Cadence)	8
12	TOPSY (PART II)	21
	COZY COLE (Love) JUST A DREAM	
13	JIMMY CLANTON (Ace)	10
14	CHANTILLY LACE BIG BOPPER (Mercury)	23
15	EVERYBODY LOVES A LOVER	15
	DORIS DAY (Columbia) FIREFLY	
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17	THE END EARL GRANT (Decca)	26
18	YOU CHEATED	22
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21) THE DAY THE RAINS CAME. 22) MY TRUE LOVE. 23) NO ONE KNOWS. 24) PATRICIA. 25) HOW THE TIME FLIES. 26) TOM DOOLEY. 27) THERE GOES MY HEART. 28) THE SECRET. 29) FEVER. 30) PROMISE ME LOVE. 31) FIBBIN'. 32) KING CREOLE. 33) GEE, BUT IT'S LONELY. 34) HOOLA HOOP SONG. 35) ARE YOU REALLY MINE. 36) POOR LITTLE FOOL. 37) CALL ME. 38) DANCE EVERYONE DANCE. 39) TREASURE OF YOUR LOVE. 40) SUMMERTIME, SUMMERTIME. 41) ITCHY TWITCHY FEELING. 42) GUAGLIONE. 43) TO KNOW HIM IS TO LOVE HIM. 44) PUSSYCAT. 45) SOMEBODY TOUCHED ME. 46) PUT A RING ON MY FINGER. 47) LAZY SUMMER NIGHT. 48) IF DREAMS CAME TRUE. 49) GREEN MOSQUITO. 50) FOR MY GOOD FORTUNE. 51) HIDEAWAY. 52) NO ONE BUT YOU. 53) STUPID CUPID. 54) THE WAYS OF A WOMAN IN LOVE. 55) I WISH. 56) WESTERN MOVIES. 57) OVER AND OVER. 58) WIN YOUR LOVE FOR ME. 59) WENDY WENDY. 60) SHE WAS ONLY SEVENTEEN. 61) WHERE THE BLUE OF THE NIGHT. 62) TEN COMMANDMENTS OF LOVE. 63) LA PALOMA. 64) DOWN THE AISLE OF LOVE. 65) LA DO DADA. 66) COUNT EVERY STAR. 67) RAMROD. 68) NEED YOU. 69) CAROL. 70) NON DIMENTICAR. 71) MEXICAN HAT ROCK. 72) A LOVER'S QUESTION. 73) THIS LITTLE GIRL'S GONE ROCKIN'. 74) IT'S RAINING OUTSIDE. 75) LOST LOVE; MANY A TIME; SOMEDAY; I GOT A FEELING; WHAT DO I CARE; BLUEBELL; GO CHASE A MOONBEAM; CERVEZA; THE BLOB; REAL WILD CHILD.





NEW YORK:



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CHICAGO:



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LOS ANGELES:



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"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Stereo Demonstrations Key **To Sales Says Victor's Marek**

NEW YORK—"Let People Hear t!" So advised George Marek, Vice-resident & General Manager of RCA ictor Records, to an audience of fran-hised RCA dealers at a New York reeting to discuss stereophonic rec-rds. The meeting was held by New 'ork Victor distribs, Bruno of New 'ork, at the Barbizon Plaza Hotel ist week.

Ast week. The meeting, brought about, accord-ng to Irving Sarnoff, Bruno's execu-ive vice-president, as a result of loose talk and confusion about tereo", featured a procession of top victor and Bruno brass with Marek earing the brunt of the stereo push. farek likened the advent of the stereo lisk to Salome and Her Seven Veils: tereo was the shedding of another reil in bringing recorded sound closer o the concert hall. "There is ony one vay to get stereo across to custom-ns", asserted Marek," and that's by arefully, I mean carefully planned tereo demonstrations in your store. Set aside space on the floor which will



3 HITS THE OLD MAN AND THE SEA DIMITRI TIOMKIN COLUMBIA IT'S ALL IN THE GAME TOMMY EDWARDS MGM YOU WILL FIND YOUR LOVE IN PARIS PATTI PAGE MERCURY MUSIC PUBLISHERS HOLDING CORPORATION A NEW HIT SINGLE! 101 Strings MALAGUENA" Somerset # 45-6600 from the albun

"THE SOUL OF SPAIN"

simulate 'living room conditions', and make sure extraneous noise is held down to a minimum. Stereo demon-strations under those conditions can even be-gold-for-tin ears." Marek dis-counted the idea that stereo must be listened to right an emter between the listened to right on center between the two speakers by noting that the "en-veloping" effect of stereo still affords the listener music with greater richness and depth.

ness and depth. Marek offered insight into the po-tential stereo market by revealing, and building upon, several facts on "Who Buys Music?", which were obtained through recent consumer studies. "Whether it's records or phono-graphs", said the RCA official, "it is the young people of America who are your big purchasers. Pop singles mu-sic belongs principally to those in the 10 to 19 age bracket, while the album market centers around those between the ages of 21 and 29, whether the album is pop or classical. Your stereo sales promotion must then be directed to the young people, particularly the newly married couples, and young homemakers who are looking for new phonographs. Marek reported on a Gallup poll which brought out that the appliance most wanted by a newly married couple was a phonograph. "Conversion to stereo will not take the appliance most wanted by a newly married couple was a phonograph. "Conversion to stereo will not take place overnight," said Marek. "There are 23 million monaural turn-tables in the U.S.," he continued, "and we believe that the bulk of stereo phono-graph purchases at first will come from the vast market of those without phonographs. For those who are con-cerned about stereo effect on their li-brary of monaurals, it is important to stress that monaural LP's sound even better on a stereo machine."

The Marek talk was followed by rosy 1959 sales predictions by a Victor comptroller exec, Raymond Saxon, who forecast combined radio-phono-records sales at \$1,300,000. Records will account for \$400,000 of that total, he added he added.

he added. Other speakers included Victor Har-ris, Radio and Phonograph Sales Man-ager of Bruno; Bob Baggs, Victor's General Marketing Manager for Ra-dios and Phonographs; Martin F. Ben-nett, Vice-President in Charge of Mer-chandising for RCA Victor. Bennett announced various Victor stereo-color TV promotions before Christmas. The October 18 issue of TV-Guide will con-tain a six-page insert which will tell viewers about the October 21 stereo broadcast of the George Gobel TV'er, which has an audience of about 45,which has an audience of about 45,-000,000. An upcoming issue of Life will have a stereo-color TV "pocket-buying guide" which can be removed from the mag, and used to select vari-ous stereo-color TV models at the store store.

Yock & Roll Show

NEW YORK-Jolly Joyce, Jolly Joyce Agency, last week announced that he is booking the new Hellzapop-pin All Star Yock and Roll Show of 1959 featuring Olsen & Johnson.

Joyce has booked all star record talent such as Jerry Lee Lewis, the Moonglows, Mickey & Sylvia, Tommy Edwards, Baby Cortez, Libby Dean, The Applejacks and Joe August.

The show has already been booked into eight cities running from October 15 thru November 15.

Joyce also stated that he will bring back vaudeville to several localities, booking stage shows every Wednesday and Thursday, using record names. His first booking takes place at the Leroy Theatre in Millville, New Jersey for October 15 and 16.

20th Fox Issues First Albums

NEW YORK—The first album entry by 20th Fox will consist of a two-pocket package of sound-track music by the late Glenn Miller taken from two early forties films in which he and his ork appeared, Henry Onorati, 20th Fox head appeared last weak

his ork appeared, Henry Onorati, 20th Fox head, announced last week. The set, released by arrangement with RCA Victor, and the Glenn Miller Estate, features music from "Orches-tra Wives" and "Sun Valley Sere-nade", including two numbers from these flicks, "Boom Shot" and "You

Say The Sweetest Things, Baby" which were cut from them before they were released. The sidemen in these recordings include such stars as Billy May, Ray Anthony, Hal McIntyre, Tex Beneke, Jack Lathrop, Trigger Alpert, and the famed Miller vocalists, Ray Eberle and the Modernaires. "This is the kind of product we mean," Onorati said, "when we say quality rather than quantity. We plan a block-buster like this at least once a month", he added.

GAC-D. J. Tie-In Starts Rolling

NEW YORK—The new General Artists Corporation project to tie-in deejays with GAC-Super Productions live show packages swings into action this week with the lining-up of jocks in various cities to take part in the deal deal

in various cities to take part in the deal. Skedded to begin early in January, the project, guided by promoter-man-ager Irvin Feld, originator of the idea, and GAC execs Tim Gale and Buddy Howe, involves a special discount booklet which deejays can offer their listeners for \$1, and which allows the purchaser to attend six GAC shows for 90 cents, instead of the regular \$2 admissions fee to those without the discount booklet. Purchasers of the booklet will also receive such addi-tional bonuses as: a 45 RPM record of "one of the top artists of the day"; a glossy, 8x10 photo of a recording artist (15 to choose from); 52-25 cents reduction coupons (one each week for a year) toward the purchase price of a record (any speed) of their choice in a record store; and a "mystery bonus" coupon good for \$1 towards the

purchase price of any ticket for a spe-cial "gigantic" show or special at-traction held in their city during the

year. The booklets, whose covers will be personalized with the photo and name of each jock in on the deal, will be available free to the platter spinners. Monies derived from the sale of the booklet will be turned over to GAC to defray costs of the various bonuses offered. offered. GAC-Productions will deliver the six

shows a year under percentage-of-theshows a year under percentage-of-the-take arrangements with deejays and/or stations, and minimum guar-antees. The minimum guarantees are: three shows at a minimum of \$1,000 each; two shows at a minimum of \$1,250 each; and one show at a mini-mum of \$1,500. Each of the six shows, which will initially saturate the East Coast, will bill about five GAC personalities (La-vern Baker, Jack Scott, Paul Anka, Bobby Darin, etc.), both established artists, and those riding the charts at the time the shows are produced.

Country Music Assn. Charter Granted

NASHVILLE — The Secretary of the State of Tennessee announced last week the granting of a Charter in the name of "Country Music Associ-ation, Incorporated". To date, thirty-one applications for membership have been accepted of which fifteen are Lifetime Charter memberships and sixteen Active an-nual memberships. The non-profit Country Music Association is being organized for the purpose of foster-ing, publicizing and further promot-ing Country music. It is anticipated that the Association will employ a part-time employee to act as execu-tive secretary and to perform pro-motional duties. Part of the secre-tary's duties will be to contact adver-tisers, advertising agencies, radio station managers and radio and tele-vision networks in an effort to con-vey to them the commercial possibil-ities of Country music as an adver-tising and selling medium. Wesley Rose, Acting President of the Association, urgently requests any suggestions and comments and strongly recommends that all inter-ested parties in the Country Music industry join either as Lifetime Char-ter members or as Active annual members. The first formal meeting of the

members

ter members or as Active annual members. The first formal meeting of the Country Music Association will be held Thursday, November 20th at 9:30 A.M. in Studio "C" of Radio Station WSM in Nashville, Tennessee for the purpose of a general discus-sion, organization and expounding of aims and purposes as well as accept-ing new memberships. All interested parties are invited to attend. The second meeting of the day will be at 2:00 P.M. and is a closed meet-ing for members only for the purpose of the election of officers and board of directors and voting on the con-stitution and by-laws. The present Lifetime Charter mem-bers are: W. D. Kilpatrick, Grand Ole Opry General Manager; Nat Nigburg,

Surrey Production; Steve Sholes, RCA Victor Records; Connie B. Gay, Town & Country Network, Arlington, Va.; Eddy Arnold; Frankie More, Promoter & Agent; Del Wood, Wes-ley Rose, Hubert Long, Hubert Long Talent; Bouleaux Bryant; Felice Bryant; Stoney Cooper; Jim Denny, Cedarwood Publishing; Bud Prager, SESAC: and Hank Snow.

Cedarwood Publishing; Bud Prager, SESAC; and Hank Snow. The present Active Annual mem-bers are: Charles Bernard, Charles Bernard Company; Len Ellis, Station WJOB-Nashville; Minnie Pearl, Les-ter Rose, Mel Foree, Joe D. Lucas, John R. Brown, Acuff-Rose; Smiley Burnett, artist; Faron Young, Fer-lin Husky, Wilwa Lee Cooper; Mar-garet Cannon, station WSM; the Everly Bros., and Bob Jennings, sta-tion WLAC.

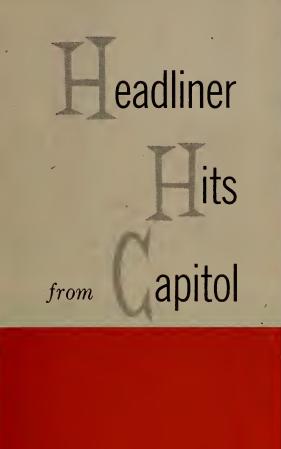
McRae, Wilcox, Cooke **Form Pubberies**

NEW YORK—Teddy McRae, Eddie Wilcox and Charles L. Cooke last week announced the formation of two pub-lishing firms, Rae, Cox & Cooke and Enrica Music. Both are located at 1697 Broadway. All three have a long and varied background in the music field. Mc-

background in the music field. Mc-Rae is a musician, arranger, composer and bandleader. He played the saxo-phone with such bands as Cab Callo-way, Louis Armstrong and the late Chick Webb. Wilcox is an arranger, composer and coach who was a pianist with the late Jimmy Lunceford, and later Lunceford's successor. Dr. Cooke has for years held the title, Doctor of Music, having received degrees from Chicago Musical College and Chicago College of Music. As staff arranger and composer, he held executive posts with RKO in Chicago and Radio City Music Hall in New York City.

he Cash Box, Music

October 11, 1958





MR. SUCCESS SLEEP WARM Record No. 4070







MAD, PASSIONATE LOVE YOU NEED FEET

Record No. 4074

^oBernard Bresslaw is the giant (6 ft. 5 in.) British comedian who's hit performance of "MAD, PAS-SIONATE LOVE" made it the No. 3 record on Britain's charts just two weeks after release.

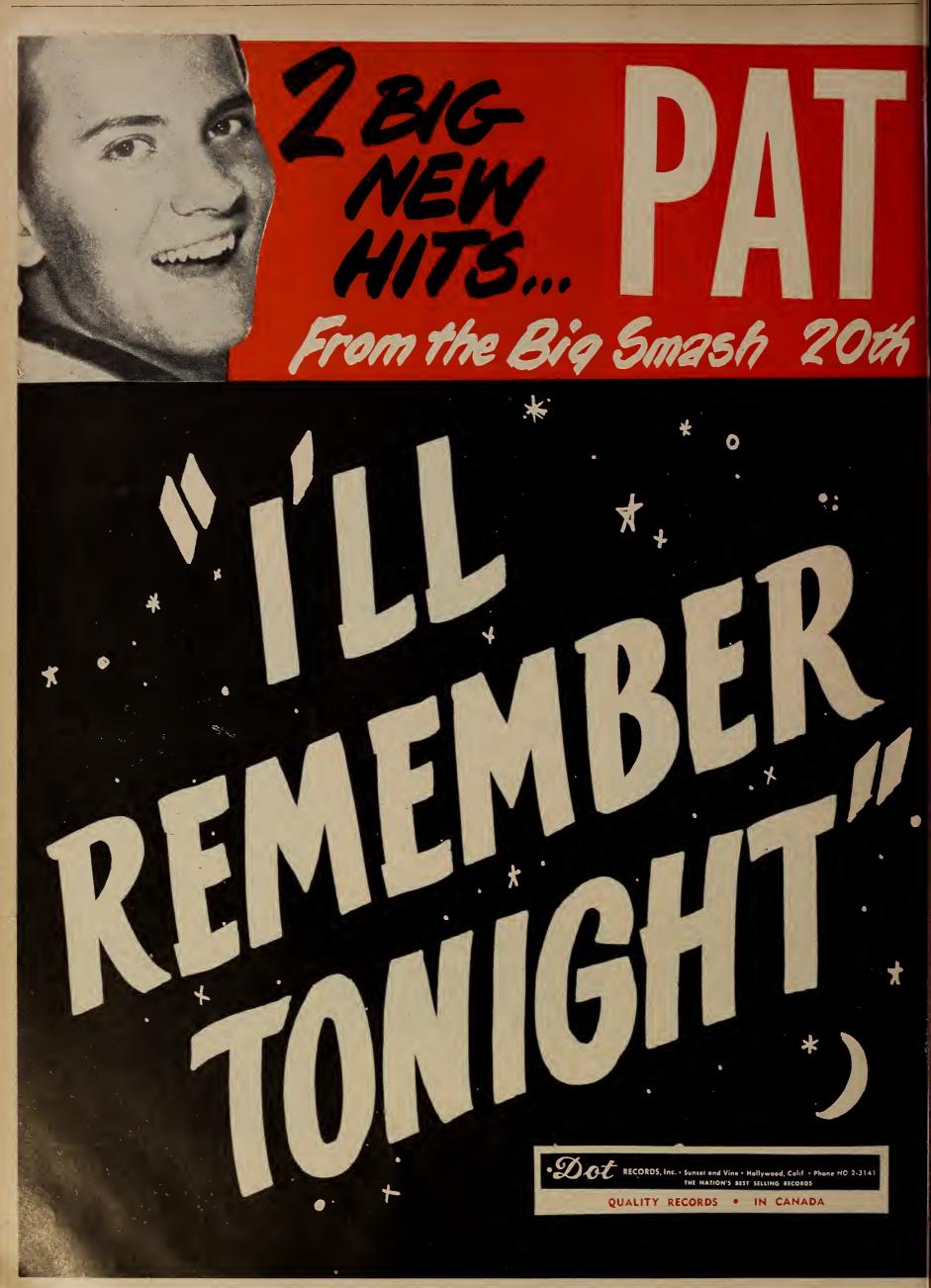


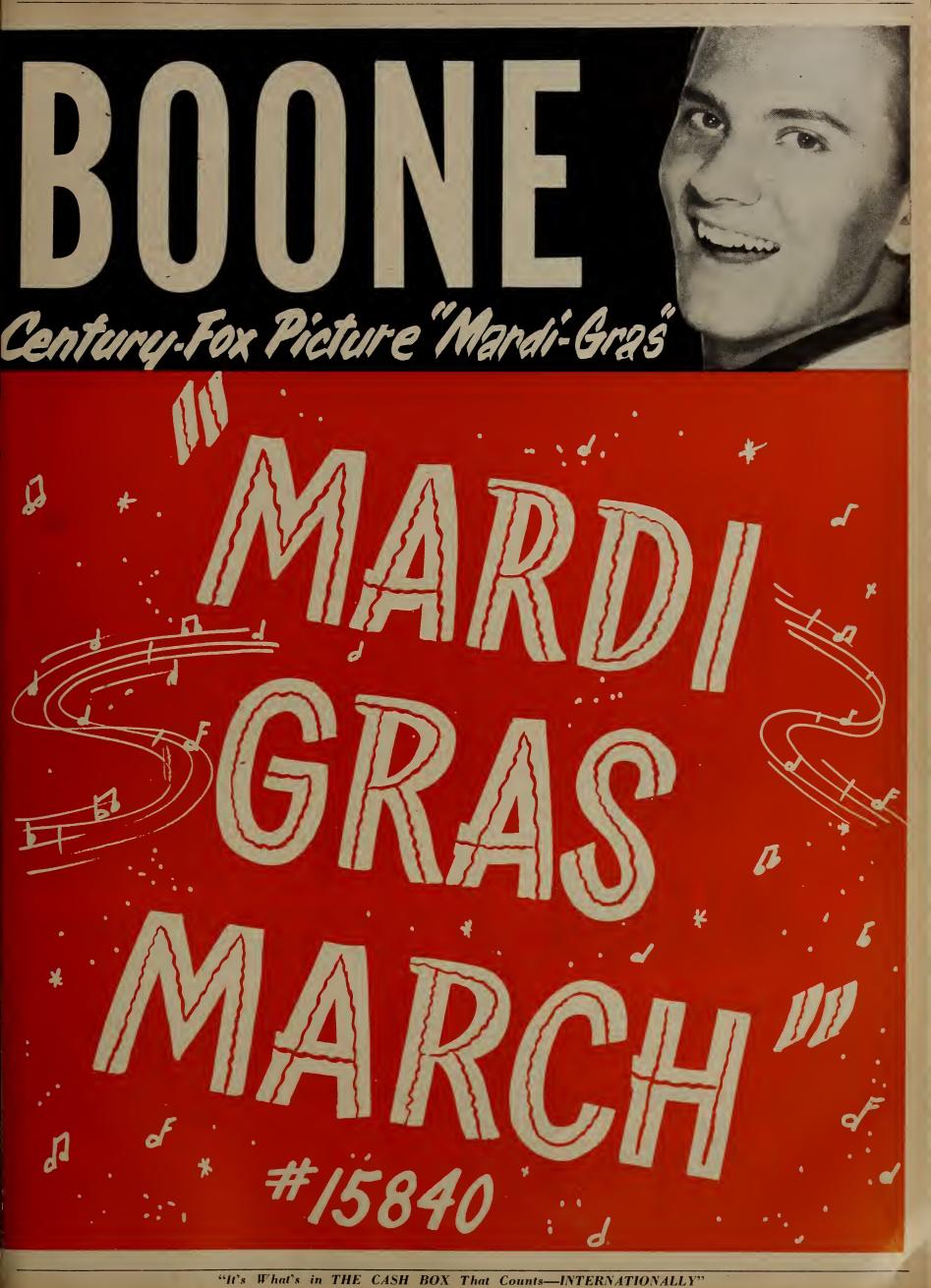


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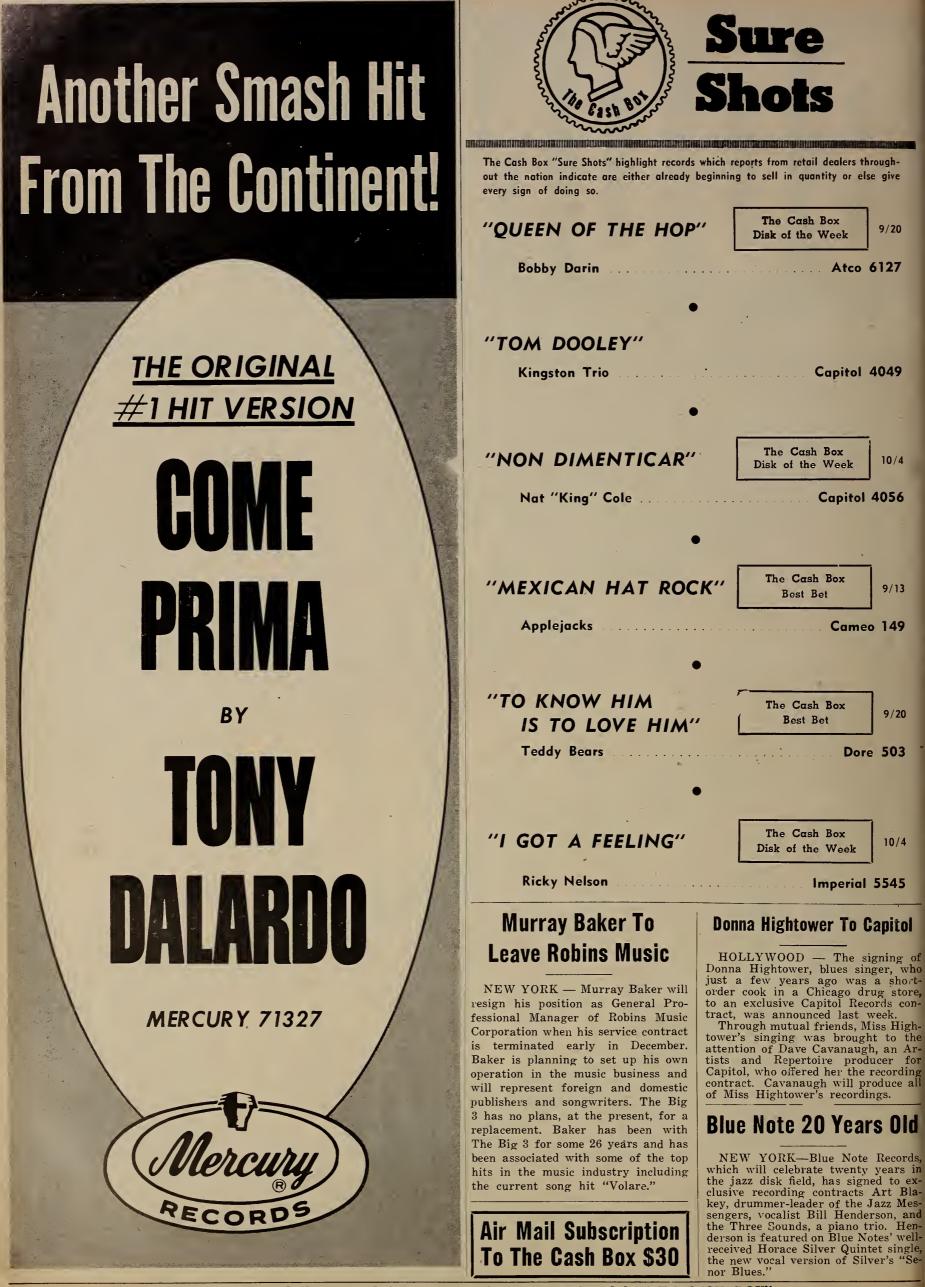
Record No. 4071







The Cash Box, Music



WATCH PERRY'S LATEST LOVE MAKES THE WORLD GO 'ROUND **MANDOLINS IN THE MOONLIGHT**

Mitchell Ayers' Orchestra and the Ray Charles Singers. Arrangements by Joe Reisman.

Monaural 47/7353. Also available in new Living Stereo 61/7353.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

Handsome Foursome



NEW YORK—The Deb-Tones, RCA Victor vocal team, hit New York recently on a promotion tour that included guest shots on the Lawrence Welk and Robert Q. Lewis shows. Here the gals, from left to right, Karen Le-Masters, Linda Hirt, Julie Wilson, chat with WINZ-Miami, Fla., deejay Bob Green in New York's Danny's Hideaway.



Telefunken Appoints Mitropa International

CHICAGO - Bill Rebane, national sales and promotional manager for Mitropa International importers, this city, announced the firm's appoint-ment as United States distributor for German produced Telefunken Records.

Rebane, who was formerly advertis-ing director of Grundig Majestic, advised that Telefunken has already shipped a wide selection of Christ-mas albums, featuring instrumentals and vocals for distribution by Mitropa International.

Mantovani, Will Glahe, Helmut Za-charias, Werner Mueller, Lys Assia, and Rudy Risay are listed among the many internationally known artists featured on Telefunken long playing records, according to Rebane.

"Telefunken 12-inch LP's are re-tailing for \$5.98," said Rebane, "while 10-inch LP's are priced at \$4.98."

"We feel confident," he continued, "that Telefunken records will have the acceptance in this country, be-cause of excellence of reproduction, as they have accomplished abroad. Of course, we're adequately stocked for the coming Christmas season."

Stereo Premium Tie-In

NEW YORK—Eli Oberstein, presi-dent of Rondo Records, revealed last week that the Mathes Company of Houston, Texas, manufacturer of stereophonic equipment in the South-west, will exclusively use Rondo stereo albums as a give-away with each Mathes Stereophonic Phono-graph sold. Rondo's stereo line re-tains at \$4.98. Rondo is equivalent biol

Rondo is currently shipping one hundred thousand stereo LP's to Ma-thes and ultimately will deliver more than half a million albums as part of the deal just concluded.



King Signs New Talent Unusual Urania LP

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CINCINNATI—King Records has announced the signing of several new artists for its label in the past few weeks for both singles and albums. Harold (Shorty) Baker, with the El-lington band as a trumpet man for better than ten years, has been signed and already recorded. Backed by a swinging rhythm section, Baker's first King album, "The Broadway Beat," will be released in October.

An instrumental group, The Puddle Jumpers, featuring guitar and tenor sax in the present-day trend, has just had its first Federal record shipped to the trade, "Snake Charmer" b/w "Mud Puddle." Scheduled for fast shipment is the King recording of "Without a Song" b/w "This Love Is True Love" by Teddy Humphries, who has been a fixture at a night club in Nyack, N. Y., for better than a year. Signed on DeLuxe is Wes Voight and The Town Three. Wes is a well-known golfer in the Westchester area of New York, where he has played in all leading amateur tournaments, though he is still only seventeen years old. First record by the group will be "An-other Guy's Line" b/w "Midnight Blues." An instrumental group, The Puddle

New ASCAP Music Guide

NEW YORK—J. M. Collins, AS-CAP sales manager, has announced the release of a special issue of the Society's Program Guide, to radio and television program directors, en-titled "Religious and Sacred Music."

The 51-page booklet contains list-ings of hymns, choral works, spirit-uals, gospels, Jewish liturgical music, music for special religious holidays and musical narratives.

Designed for radio and television program directors and advertising agencies, this latest booklet of AS-CAP's contains the song titles with the writers and publishers, as well as a list of recordings a list of recordings.

This book is offered gratis to all ASCAP-licensed radio and television stations.

October 11, 1958

NEW YORK—A new novelty game record album that gives listeners a chance to place token bets on the out-come of a horse and auto race is being released this week by Urania Records.

Henry Youngman is the narrator, and the popular comedian plays the narration straight as he builds up the excitement of a horse (and auto) race, with appropriate background sound. The record is arranged in a manner that makes a new winner possible each time the record is played. There are five entries in each race. race.

Under the Urania label, the album is available in regular and deluxe has its liner arranged so players can editions. The regular edition, at \$3.98, place chips on it. The deluxe edition, at \$4.98, is boxed and contains a felt pad for token bets.

David Rothfeld, national sales manager, believes the sales potential of the disk is great.

Calif. Stereo Clinic

OAKLAND, ČALIF.—Dealers from all over northern California got the "Stereo Story" at an unusual meet-ing, held Wednesday evening, Sep-tember 17, at the Mark Hopkins Ho-tel, this city.

Dubbed "The Kolledge of Stereo Knowledge," the meeting was a free sales clinic answering all questions on the sales of stereo instruments and records.

Speakers for the evening were Ed Taylor, Vice President in charge of consumer products for Motorola, Russ Molloy, President of Bel-Canto and Fred Williams, Executive Engineer in Charge of Stereophonic Hi Fidelity Development for Motorola.

The clinic was sponsored by the W. J. Lancaster Company, local dis-tributor for Motorola and featured a display of Audio Fidelity Records and Stereodisks.

Salesmen from Chatton Distributing Co., local Audio Fidelity distributor, were on hand to pass out catalogues and answer questions pertaining to stereodisks.

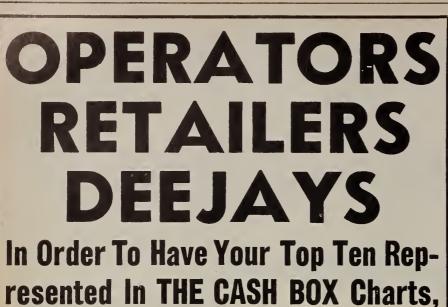
Welcome To Pittsburgh



PITTSBURGH, PA .- Welcoming the Ames Brothers to Pittsburgh recently were KDKA Radio disk jockey Art Pallan (with chauffeur's cap) and Jean Drechsler, also of KDKA, reception hostess. The RCA Victor stars were met at Greater Pittsburgh Airport, driven to the station and interviewed on the air as KDKA observed a special "Ames Brothers Day." The boys' latest Victor release is "No One But You" b/w "Pussy Cat".



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



Fill In The Coupon Below (Or Put Them On Your Own Letterhead)

And Mail To THE CASH BOX **1721 BROADWAY** NEW YORK 19, N. Y.

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Spinner Patter ALL ABOUT DISK JOCKEYS

Dallas, Texas) is slated to act as master of ceremonies for all activities at the State Fair of Texas

this year. Record talent to appear include Tennessee Ernie Ford, Mollie Bee, Lavern Baker, Buddy Johnson's orchestra, Hank Thompson, Eydie Gorme and Steve Lawrence. . . . Harvey Kaye (WBRB-

Mt. Clemens, Detroit, Mich.) tells of the successful contest he ran recently with Jack Scott's recording

of "Geraldine" on the Carlton label. Listeners had to guess the amount of times Scott mentioned the

Platter

Jack Frost (WSPR-Springfield, Mass.) has been credited by Eastern Record Distributors with having started the ball rolling for Jodi Sands new release, "Someday". Frost started the waxing in New England and maybe throughout the whole country. The deejay has been spinning the record nightly since its release. . . . Jim Lowe (WRR-



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JIM LOWE (WRR-Dallas, Tex.)

title of the song. Mail response was overwhelming, and as a result, the waxing is starting to climb in the area.... Tommy Edwards (WERE-Cleveland, Ohio) mentions in his newsletter that the station's musical director Bud Wattles, has been appearing with Chet Baker at the Modern Jazz Room. Next appearing at the nitery will be Sarah Vaughan. . . Gerry Myers (CKEY-Toronto-Ont., Canada) relates that they have started their rock and roll shows again for the fall. The jockey recently put on a large show that featured Tommy Danton and the Echoes. Myers tells about



another platter spinner in Toronto-CKFH, making money with his recording of "The Pubs Got No Beer" money with his recording of "The Pubs Got No Beer" (Sparto in Canada). The opus is a particular hit in Ontario because for the last six weeks all the breweries have been on strike. . . Ira Cook (KMPC-Hollywood, Calif.) took a short holiday in Las Vegas a few weeks ago. While in the Nevada fun spot Cook looked at talent for his upcoming television show. Bill Stewart sat in for Cook for his Thursday A.M. show while John McShane took over Friday's edition. edition.

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VITAL STATISTICS:

WEBC-Duluth, Minn. has a new addition in Paul Stack. Stack hails from WLOL-Minneapolis-St. Paul, Minn. . . . Tom Gillies, "Morning Clockwatcher" over at station WTRL-Brandenton, Fla. has been named Program Director. Gillies will continue to do his early morning show from 6 to 10 A.M. . . . H. Duane Wadsworth has started a new job with WKBR-Manchester, N.H. Wadsworth was formerly a member of the staff at WORL-Boston, Mass. The jockey will handle the 3 to 7 and 8:30 to 10 P.M. chores daily. . . . Art Bouldin has been upped to Pro-gram Director of station WICH-Norwich, Conn. Bouldin reports he will still be spinning disks somewhere in the schedule. . . . Claude "Buddy" Young has been appointed Assistant General Manager of radio station WEBB-Baltimore, Md. by S. E. Feldman, Executive Vice-President of the station. Young is well known as a former All American at the University of Illinois, and more recently, a professional football star with the Baltimore Colts.

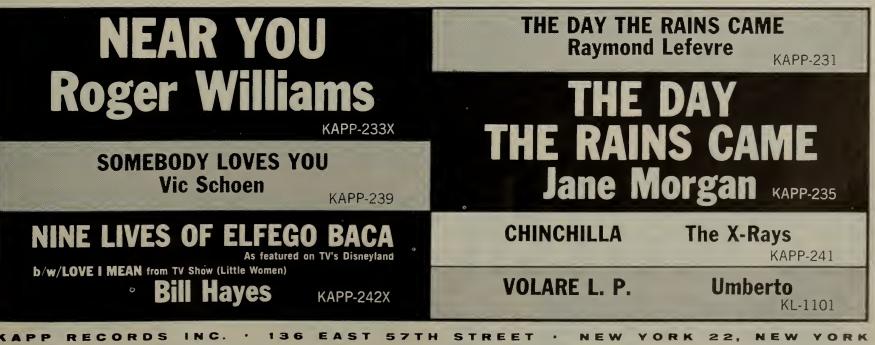
"Only those records best suited for commercial use are reviewed by THE CASH BOX"

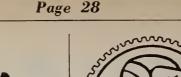
October 11, 1958

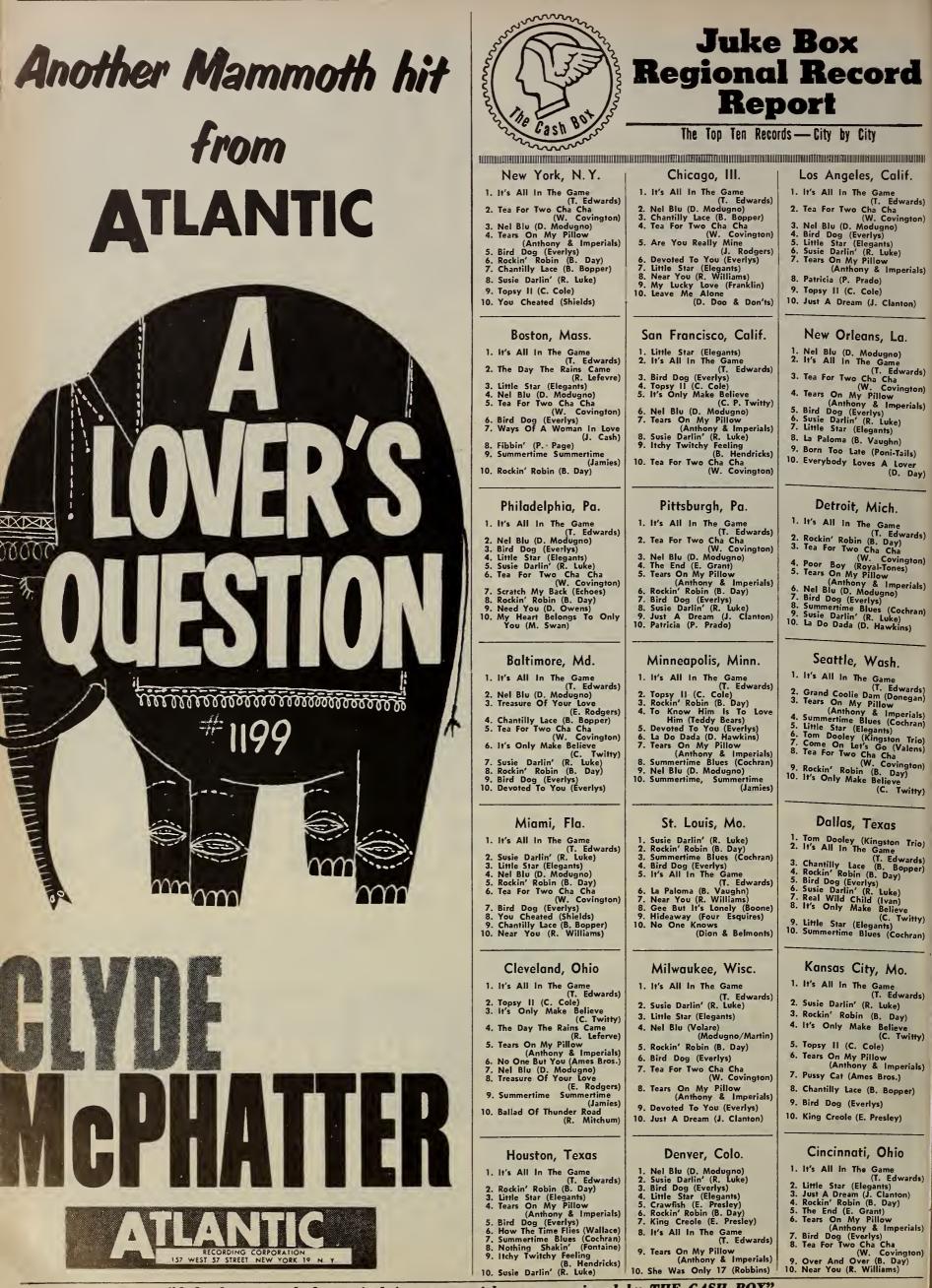


with BIG POWER PLAYS

THE FALL LINE UP









The Cash Box, Music





Page 30

London Lowdown

England's Top 30 Records

Sidney Frey of Audio Fidelity Records and Alfred Wallenstein in town for a demonstration of catalogue items. The Hula Hoop is about to reach these shores. What with the Daily Mirror breaking the news front page and the publishers fixing record release dates, the Hoop craze is bound to create a sensation over here.

London Palladium starting its pantomime season in December with two comedians who have each got a record in our hit parade. Charlie Drake with "Splish Splash" and Bernard Bresslaw with "Mad Passionate Love". Also in the show will be Canadian recording star Edmund Hockeridge.

Kathryn Grayson will now not be coming to London. In this year's Leeds Music Festival the Yorkshire town will feature a special Jazz Week starring the one and only Duke Ellington with his orchestra. The Duke will also give concerts in other leading towns before going to the rest of Europe.

The "New Musical Express" is once again running it's annual popularity poll and it looks as though many people are in for a big surprise when the results are announced.

Paul Robeson and the Kalin Twins guested on the Palladium show last Sunday for Channel 9. Two recent recording names worth watching are Marty Wilde and Vince Eager, both managed by the office that pushed Tommy Steele into prominence.

Alma Cogan now in South Africa for cabaret dates. French chanteuse Juliette Grecco now filming for the Rank Studios in England will sing two songs in pic titled "Whirlpool".

Connie Francis again top of our charts with "Stupid Cupid" to the great delight of publisher Robert Mellin. Bobby has now become a frequent visitor to England and should really buy a bowler hat and umbrella.

Gene Kelly to make a film musical for Rank for which cost is estimated at one and a half million dollars.

The Tin Pan Alley Ball will again take place on the last Thursday of October and the Jazz Jamboree takes place in London on November 3rd starting as usual at 12 noon.

"Oh Boy", the fast moving T.V. show on Channel 9, leaves its rival "6. '5 Special" on BBC looking very meek and mild.

The Como Show comes back to our screens this week. So look out for Perry in the record charts again.

Shari Lewis a great success both on T.V. and the Prince of Wales show. Charlie Drake has recorded a comic version of "Volare" for Parlophone. Singer Teddy Johnson hosts the Music Shop T. V. Show for ATV on Sundays, show also features all star musical group.

Sound track of "South Pacific" is one of our best selling albums and should do even better when pic is released generally.

Petula Clark over to Paris for confabs with Henri Salvador and Michel Legrand before appearing in the Salvador show in November. 1 Stupid Cupid/Carolina Moon-Connie Francis (MGM)

October 11, 1958

- 2 Volare-Dean Martin (Capitol)
- 3 When Kalin Twins (Brunswick)
- 4 Poor Little Fool— Ricky Nelson (London)
- 5 Mad Passionate Love-Bernard Bresslaw (HMV)
- 6 Bird Dog-Everly Brothers (London)
- 7 Splish Splash— Charlie Drake (Parlophone)
- 8 Fever-Peggy Lee (Capitol)
- 9 Return To Me---Dean Martin (Capitol)
- 10 Born Too Late-Poni Tails (HMV)
- 11 Move It-Cliff Richard (Columbia)
- 11 King Creole-Elvis Presley (RCA)
- 13 All I Have To Do Is Dream/ Claudette— Everly Brothers (London)
- 14 If Dreams Came True-Pat Boone (London)
- 15 Endless Sleep-Marty Wilde (Philips)
- 16 Patricia— Perez Prado (RCA)
- 17 A Certain Smile-Johnny Mathis (Fontana)
- 18 Moon Talk— Perry Como (RCA)
- 19 Tulips From Amsterdam/You Need Hands— Max Bygraves (Decca)
- 20 Volare---Domenico Modugno (Oriole)
- 21 Trudie-Joe Henderson (Pye-Nixa)
- 22 Yakety Yak— Coasters (London)
- 23 Girl Of My Dreams-Tony Brent (Columbia)
- 24 Western Movies-Olympics (HMV)
- 25 It's All In The Game— Tommy Edwards (MGM)
- 26 Little Bernadette-Harry Belafonte (RCA)
- 27 Hard Headed Woman-Elvis Presley (RCA)
- 28 Volare---Marino Marini (Durium)
- 29 Devotion— Petula Clark (Pye-Nixa)
- 30 Lonesome Traveller— Lonnie Donegan (Pye-Nixa)
- 30 Everybody Loves A Lover-Doris Day (Philips)

Free Record Offer Highlights **RCA Victor Christmas Program**

NEW YORK-In an effort to help dealers enjoy the full profit benefits of one of the most potent Christmas releases in the company's history, RCA Victor will offer consumers a special free 45 EP available only in dealers' stores, it was announced last week by George R. Marek, Vice-President and General Manager of the RCA Victor Record Division.

The giveaway record, an unusual promotional tool for dealer use, contains five complete selections from four RCA Victor Christmas releases, two of which are brand-new. They include "Silent Night" from Harry Belafonte's new "To Wish You A Merry Christmas" album, "Hark! The Herald Angels Sing" and "Adeste Fi-deles" from the new "Christmas Holidays At Radio City Music Hall", "God Rest Ye Merry Gentlemen" from Perry Como's "Merry Christmas Music", and "Good King Wenceslaus" from The Ames Brothers' "There'll Always Be A Christmas".

The free 45 EP is packaged in a handsome, four-color sleeve. One side displays the four Christmas albums from which the selections are taken. The other side displays the following message: "Merry Christmas From Your RCA Victor Record Dealer". A variation of this message also appears on the label of the record itself.

"Our Christmas program this year," Marek said, "has been created with the dealers' needs in mind. Through the 45 EP giveaway, we are trying to help build consumer traffic in every dealer's store in the country. And through exciting, new product and catalog merchandise—all designed for Christmas-we are offering the opportunity for additional profits during the heaviest selling season of the year".

Thirteen new albums, many in both stereo and monaural versions, will be released by RCA Victor, in addition to four on RCA Camden. Besides the Belamonte and Radio City Music Hall albums, the RCA Victor list includes "Christmas With Grandma Moses", with narration by the beloved artist and color reproductions of her paintings in a book-type package, a new Perry Como album "When You Come To The End Of The Day", and "The Nativity". Among the RCA Camden releases will be albums by the Robert Shaw Chorale, Hugo Winterhalter, and Domenico Savino.

Best-selling RCA Victor catalog merchandise in the release includes Christmas albums by such artists as Perry Como, Paul Mickelson, the Three Suns, the Voices of Walter Schumann, Mario Lanza, Charles Munch and the Boston Symphony Orchestra, The Robert Shaw Chorale and George Beverly Shea.

The release will be backed by a massive advertising and promotion campaign, designed this year to tell the story of the free Christmas 45 EP available in the dealer's store. It will be spearheaded by a spread in Life Magazine on December 1st that features the gift offer and a removable gift catalog showing the Christmas albums in full color. Other gift offer ads will appear in other publications.

Christmas commercials will appear on network TV on the Perry Como, Eddie Fisher and George Gobel shows. Special Christmas spots will also be broadcast over Monitor.

For point-of-sale use, RCA Victor has developed a four-color window display, again featuring the free gift offer and the Christmas merchandise. Tieing in with the display will be streamers, shopping bags and supplements.

Locally, the gift offer will be told through a wide variety of ad mats as well as transcribed radio spots.

Any dealer can contact his RCA Victor distributor to learn how he may get his free records. As an additional type to the release, RCA Victor is offering distributors special sales incentives above and beyond the 45 EP giveaway. These incentives, which may be earned through purchases, have been designed so that their benefits may be passed on to dealers according to the needs of each distributor's market.

"There is no telling how many consumers will enter a dealer's store for the free Christmas record," Marek commented. "One thing is certain, however. Whether they are new or old customers, they will come away with a faith in the good will of the dealer and they will have been exposed to the merchandise it is the record dealer's business to sell."

Time Out



NEW YORK—MGM Records prexy Arnold Maxin (center), Maurice Che-valier (right) and Norman Rosemont (left) of the Lerner and Loewe office are in a jovial mood during the record-ing of Chevalier's "Yesterday And Today" two-pocket album. The two LP's are also available as single "Yes-terday" and "Today" albums. MGM reports heavy interest in the Chevalier release, especially in areas where the Chevalier-featured, Lerner-Loewe scored "Gigi" flick is playing.

First Valli Release

SILVER SPRING, MD.—Helen L. Robertson, owner of newly formed Valli Records, this city, announced the first release on the label, Tommy Casassa's "Tender Loving Sweet-heart" b/w "Won't You Tell Me". The 22 year old songster, just out of the Navy, wrote the words and music of both sides.



CLEVELAND, OHIO—The Pony Tails pose with WERE jock Bil Randle at the "Sports Car Autorama" in Cleveland at which the gals appeared re-cently. The ABC-Paramount artists have had a busy September, performing at the Kentucky State Fair, in Hartford, Conn., and Washington, D. C.



LOS GATOS, CALIF.—Peter Uhar-riet, vice-president of Christy Records, announced recently that the firm has just signed contracts with Tropical Recording Co., British West Indies, for the recording and distribution of numbers from the firm's catalog for marketing in that area. This is an-other step in the company's program to extend its foreign market. Besides the U.S., countries now marketing the Christy catalog are: Canada, Hawaii, Japan, South Africa, South America, and countries in West-ern Europe.

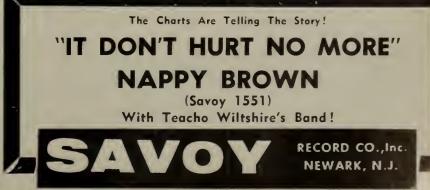
South America, and countries in west-ern Europe. The diskery is skedding the release of four new record sides a month. Ready for release this month is "Frog Hop" and "Move Baby Move" by Al & Nettie. The opening of offices in Beverly Hills is also planned.



NEW YORK-Denise Lor's first re-NEW YORK—Denise Loi s instru-lease under her new long term con-tract with 20th-Fox Records features a big "song discovery" from the pen of the late great composer Victor of the late great composer Young.

Young, who wrote such hits as "Ghost Of A Chance," "My Foolish Heart," "Stella By Starlight," "Golden Earrings" and "When I Fall In Love," was known to write much of his music was known to write much of his music by directly recording it onto a home tape machine. It was in this form that "Everything I Do" was discovered after his death. Eddie Heyman wrote the lyrics upon commission from the publishers. "Everything I Do" has the concerto-type melodic pattern which was virtually the trade mark of the great composer, and the tune, in fact, is sub-titled "Concerto Of Love".





"It's What's in THE CASH BOX That Counts--INTERNATIONALLY"

"Ay Caramba!"—Antobal's Cuban Alldirected by Obdulio Morales-

"Spanish Dances" (Bailes Espanoles)-

"Conchita Piquer"—with Gran Orquesta under Indalecio Cisneros—5414

"LLeo: La Corte De Faraon"—Zarzuela —A 4128

"Serrano: Alma De Dios/Chueca and Duran: La Gran Via—Zarzuela—A

Serrano: Los de Aragon—Zarzuela— Roaddo Munquia/Guerrero: La Alsa-ciana—Zarzuela—Lorengar Ausensi—

"Holidays With The Mouseketeers"— MM-22

"Walt Disney's 'The Littlest Outlaw'"

"Little Gems From Big Shows"—WDL-3030

"The Bible Told Me So"—The States-men Quartet with Hovie Lister—LPM-

"European Windows"—John Lewis & Members of the Stuttgart Symphony Orchestra—LPM-1742

"Great Moments In Religious Music"— Paul Mickelson Symphony Orchestra —LPM-1754

"Best Loved Sacred Songs Volume 2"-Various Artists-LPM-1766

The Cathedral Of Tomorrow"—Rex Humbard Singers—LPM-1794

"Dilo (Ugh!)" — Perez Prado and his Orchestra—LPM-1883

"Felices Pascuas"—Pedro Vargas—LPM-

"King Creole"-Elvis Presley-LPM-1884

"Campus Hop"—Dave Pell Octet—LPM-

"Look Ma! Four Hands" — The Twin Organs with Richard Dissell & Robert Reilly—LPM-1710

"Music For Nervous People"—John Clegg and his Orchestra—LPM-1732

"Go South Young Man"—Tony Martin —LPM-1778

"Dancing With The Smart Set"—Meyer Davis and his Orchestra—LPM-1756

"Sweet And Savage"—Los Indios Taba-jaras—LPM-1788

"On A Rainy Afternoon"—Tony Perkins —LPM-1853

"Raisins And Almonds Cha Cha Cha And Merengues"—Johnny Conquet, his Piano and Orchestra—LPM-1789

Do Believe"—Back Home Choir— LPM-1857

Memories Of Viennese Operettas"— George Feyer, Pianist—LPM-1862

"Give The Lady What She Wants"-Lena Horne with Lennie Hayton and his Orchestra-LPM-1879

"The King Plays Some Aces"—Xavier Cugat and His Orchestra—LPM—1882

"When You Come To The End Of The Day"—Perry Como—LPM-1885

Lehar: Giuditta-Complete-A 4333

Gran Orquesta de Baile—LL 5413

Releases

Stars LL 3056

4132

ciana-A 4139

MICKEY MOUSE:

-MM-26

RCA VICTOR:

1683

"The

1860

1662

LP number listed to left of asterisk-EP num per listed to right of asteris

POPULAR

ABC-PARAMOUNT:

- "At The St. Moritz"—The Irving Fields Trio—ABC-187
- "Montoya, Montoya, Montoya!"—Carlos Montoya—ABC-202
- "Candido In Indigo"—Candido—ABC-236
- "Second Honeymoon Dance"—Russ Car-lyle And Orchestra—ABC-247 errante & Teicher with Percussion" —ABC-248 "Ferrante
- "Sing Me A Sad Song"-George Ham-ilton IV-ABC-251
- "Show Stoppers"-Eydie Gorme-ABC-254 * A, B, C-254
- "Light Classics In Hi-Fi"—Melachrino Orchestra—ABC-255
- "Flame Of Araby" (Music of the Middle East)—Kahraman—ABC-257
- "Dance With Dick Clark"—ABC-258 * A, B, C-258, SEP-258
- "Shock Music In Hi-Fi"—Creed Taylor Orchestra—ABC-259
- "Polish Christmas Carols"—Ted Maksy-mowicz—ABC-260

AUDIO FIDELITY:

- Tango Argentina" Atilio Stampone and his Orquesta con Bandoneon del Tango—AFLP 1880 "Tango
- "Beverly Kelly Sings"-AFLP 1874
- "On Campus With The Dukes Of Dixie-land"—AFLP 1891
- "Music Of The African Arab"—Moham-med El-Bakkar and his Oriental En-semble—AFLP 1858
- "Sutton Place South"—Vardi String Sex-tet—AFLP 1873

CAMDEN:

- "Joy To The World"-Robert Shaw Chorale-CAL-448
- "Christmas Magic"—Hugo Winterhalter and his Orchestra—CAL-449
- "Mario Lanza—Y Me"—CAL-450 -You Do Something To
- "Harp, Skip & Jump"—Gene Bianco and his Group—CAL-452
- "Here's Lou Monte!"-CAL-455

CAPITOL:

- "Banjo Mania"—Paul Martin—T-1024 * EAP 1-1024
- "Let's Go To Church"—Various Artists— T-1042
- ⁻he Talented Touch"—Hank Jones— T-1044 * EAP 1-1044
- "Sax Gone Latin"—Georgie Auld with Jud Conlon's Rhythmaires—T-1045 * EAP 1-1045
- "Most Happy Hammond"—Jackie Davis at the Console—T-1046 * EAP 1-1046
- "Monte Proser Presents Gordon Jenkins' Tropicana Holiday"—Words & Music by Gordon Jenkins—T-1048
- "This Is Gordon MacRae"-Gordon Mac-Rae-T-1050

- "Frank Sinatra Sings For Only The Lonely"—Orchestra Conducted by Nel-son Riddle—W-1053 * EAP 1-1053
- "Dynamic!"—Dakota Staton, Orches Conducted by Sid Feller—T-1054 EAP 1, 2, 3-1054 Orchestra
- The Military Band"—Conducted by Felix Slatkin—W-1056 * EAP 1-1056
- "K.C. In The 30's"-T-1057

October Album

- "Under Open Skies"—John Raitt, Or-chestra Conducted by Pete King— Orchestra T-1058
- "A Gene Vincent Record Date"—With The Blue Caps—T-1059 * EAP 1, 2, 3-1059
- "The Family Who Prays"—The Louvin Brothers—T-1061
- "Brazil"—(Recorded In Rio de Janeiro) —Luis Arruda Paes and his Orchestra —T-10127
- "The War Years"—(Recorded in Eng-land)—Memory-Making Songs by Eve Boswell, with the Reg Owen Orchestra —T-10140
- "Germany's Famouse Bielefelder Kinde-chor"—(The Children's Choir Of Biele-feld Recorded In Germany) Conducted by Friedrich Oberschelp-10149
- "Lisbon's Great Celeste Rodrigues"— (Recorded "Live" at the Viela, Rua de Taipas, 14)—T-10153
- Renato Carosone!"—(Recorded In Italy) -Renato Carosone and his Sextet-T-10163
- "The Melody Lingers . . ."—(Recorded In England)—Frank Cordell and his Orchestra—T-10180

COLUMBIA:

- "Christmas Sing-Along With Mitch"— Mitch Miller and The Gang—CL 1205 * B 12051, 2, 3
- "Merry Christmas"—Johnny Mathis with Percy Faith And his Orchestra—CL 1195 * B 11951, 2, 3
- "More Sing-Along With Mitch"—Mitch Miller and The Gang—CL 1243 * B 12431, 2, 3
- "The Columbia Album Of Christmas Music"—Percy Faith and his Orches-tra—C2L-15
- "Hallelujah!"—Percy Faith And His Or-chestra—CL 1187 * B 11871
- "Houseboat" Film Sound Track CL 1222
- "Music From The Soundtrack A Certain Smile"—Musical Score by Alfred Newman-CL 1194
- "Newport 1958"—Mahalia Jackson—CL 1244
- "Baseball An Action History" Nar-rated by Buddy Blattner—KL 5270

DECCA:

"Domenico Modugno Sings Nel Blu Dipinto Di Blu (Volare) And Other Italian Favorites"—DL 8808 * ED-2633

DISNEYLAND:

- 'Three Adventures Of 'Davy Crockett'" -WDA-3602
- "A Musical Love Story"—Mary Martin —WDL-3031
- "This Was The West"—WDL-3033 "Happy Wanderer In Europe"—WDL-"Нарру 3034

"Peter Pan—Storyteller"—Jimmie Dodd —ST-3910

EPIC:

"With All My Love"—Roy Hamilton-LN 3519

GRAND AWARD:

- "Paris Panorama" Charles Ma and his Orchestra—G.A. 33-383 Magnante
- "Stairway To The Sea" (Scalinatella)— Luigi Chianti & his Orchestra—G.A. 33-384
- "Corrida"—Music of the Bullfight—G.A. 33-385
- "Mother Goose Favorites"-G.A. 33-386

HARMONY:

- 'The Fabulous Frankie Carle"—Frankie Carle and his Orchestra—HL 7140
- "Oh Johnny!"—Orrin Tucker and Bonnie Baker—HL 7146
- "Choral Christmas"—University of Red-lands Choir, J. William Jones, Con-ductor, Charles D. Smith, Organ— HL 7141

KING:

- "Sacred Songs—Vol. 2"—Brown's Ferry Four—LP 590
- "Boyd Bennett"-LP 594

LONDON:

- "Ros On Broadway"—Edmundo Ros and His Orchestra—LL 3048
- "Hits I Missed"—Ted Heath and his Music—LL 3057
- "Old English" Ted Heath and his Music—LL 3058
- "Girls, Girls, Girls"—Stanley Black, His Piano and Orchestra—LL 3012
- "Great Film Themes"—Stanley Black, His Piano and Orchestra—LL 3054
- "Immortal Serenades" Frank Chacks-field and His Orchestra—LL 3061
- ove Letters In The Sand"—Frank Chacksfield and His Orchestra—LL Love 3027
- "Evening In London"—Frank Chacksfield and His Orchestra—LL 3038
- Just For You"—Cyril Stapleton and His Orchestra—LL 3055 "Just For You"-
- "Dancing Down Broadway"—Cyril Staple-ton and His Orchestra—LL 3033
- "Swinging Brass"—Cyril Stapleton and His Orchestra—LL 3073
- "From The Highlands"—Robert Farnon and His Orchestra—LL 3007
- "Swinging Down Broadway"—The Con-frey Phillips Trio—LL 3028

"Dorothy Squires Sings Billy Reid"— Dorothy Squires with Bill Shepherd Orchestra—LL 3093

National Anthems Of The World"— Band Of the Grenadier Guards—LL 3059

"Men Of Brass—Vol. 2"—Massed Brass Bands—LL 3053

"Midnight In Tokyo"—LL 3075

"National

October Album Releases

- "To Wish You A Merry Christmas"— Harry Belafonte—LPM-1887
 - "The Nativity"—John Facenda, Narrator —LOP-1504
 - "Christmas With Grandma Moses"-LOP-1009
 - "Christmas Holidays At Radio City Music Hall"—LOP-1010
 - "Over 40 Of The World's Greatest Children's Songs" Bob Hastings LBY-1017
 - "Damn Yankees" An Original Film Soundtrack Recording—LOC-1047

RICHMOND:

- "Marches Of The World"—Robert Stolz conducting The Vienna Symphony Orchestra—B 20017
- "Calypso Mania"—Edmundo Ros and his Orchestra—B 20021
- "Mambo Party"—Edmundo Ros and His Orchestra—B 20022
- "Latin Carnival"—Edmundo Ros and His Orchestra—B 20023
- "Accent On Romance"—Sta & His Orchestra—B 20024 -Stanley Black
- "Hits From The Classics"—Cyril Staple-ton and his Orchestra—B 20025
- "Music For Dream Dancing" Cyril Stapleton and his Orchestra—B 20026
- "Christmas Carols" The Westminster Abbey Choir and The Bach Choir— B 20027
- "Carol Singing At Kingsway Hall"—The Butlin Choral Society—B 20028

VANGUARD:

"Robeson"—Paul Robeson and Orchestra —VRS-9037

VERVE:

"Ella Fitzgerald Sings The Irving Berlin Song Book"—MG V-4019-2

WESTMINSTER:

- "Foolish Heart"—Music from the reper-toire of Radio Station WPAT—WP toire 6095
- "Leibert Takes Broadway"—Dick Leibert playing the Mighty Wurlitzer Pipe Organ in the Byrd Theater at Rich-mond, Virginia—WP 6071
- "Christmas With The Salvation Army"— The Salvation Army New York Staff Band and Male Chorus—WP 6096
- "Music Boxes For Christmas"-WP 6097

CLASSICAL

CAMDEN:

Rimsky-Korsakoff: Scheherazade—Pierre Monteux, San Francisco Symphony Or-chestra—CAL-451 Scheherazade—Pierre

CAPITOL:

- Beethoven: Quartet No. 14 in C Sharp Minor—The Hollywood String Quartet —P-8425
- "Strings By Starlight"—The Hollywood Bowl Symphony Orchestra Conducted by Felix Slatkin—P-8444

- "Portraits In Sound"—Erich Leinsdorf Conducting The Concert Arts Sym-phony Orchestra—P-8446
- "Contemporary Creations For The Span-ish Guitar" Laurindo Almeida P-8447
- Concert Russe" William Steinberg Conducting The Pittsburgh Symphony Orchestra—P-8450 "Concert

CAPITOL-EMI:

- "Music Of Delius"-Sir Thomas Beecham, Bart. C. H. conducts The Royal Phil-harmonic Orchestra-G-7116
- humann: Overture "Manfred"/Sym-phony No. 1 In B Flat Major, ("Spring") Rudolf Kempe conducting The Berlin Philharmonic Orchestra— Schumann: The B G-7117
- Prokofiev: "Classical" Symphony/Shosta-kovich: Symphony No. 1—Efrem Kurtz conducting The Philharmonia Orchesconducting tra—G-7118
- Tchaikovsky: The Tempest/Borodin: Noc-turne/Glazounov: Stenka Razin The Philharmonia Orchestra conducted by Anatole Fistoulari—G-7119
- Moussorgsky-Ravel: Pictures At An Ex-hibition/Ravel: Bolero-Royal Philhar-monic Orchestra conducted by Sir Eugene Goossens-G-7120
- Prokofiev: Sinfonia Concertante, Op.125/ Rachmaninoff: Vocalise, Op. 34 No. 14—Rostropovitch, Cello with the Royal Philharmonic Orchestra conducted by Sir Malcolm Sargent—G-7121
- "Sibelius Program"—The Royal Philhar-monic Orchestra conducted by Anthony Collins—G-7122
- Mozart: Sonata In B Flat Major, K. 454/Sonata In A Major K. 526— Yehudi Menuhin, Violin, and Louis Kentner, Piano—G-7123
- Sibelius: Symphany No. 2 In D Major-Sir Malcolm Sargent conducting Th B.B.C. Symphony Orchestra-G-7124
- Verdi: Simon Boccanegra—Various Art-ists—GCR-7126
- Verdi: Simon Boccanegra—Victoria De Los Angeles, Giuseppe Campora, Sil-via Bertona, Paolo Dari, Boris Christoff, Tito Gobbi, Walter Monachesi—GCR-7126
- Verdi: Simon Boccanegra—Tito Gobbi, Voctoria De Los Angeles, Walter Mon-achesi, Paolo Dari, Giuseppe Campora, Boris Christoff—GCR-7126

COLUMBIA:

- Grieg: Concerto In A Minor For Piano And Orchestra, Op. 16/Moussorgsky: Pictures At An Exhibition,—Phillipe Entremont, Piano, The Philadelphia Orchestra, Eugene Ormandy, Conduc-tor, MI, 5301 Orchestra, Eu tor—ML 5301
- "Rhapsodies"—The Philadelphia Orches-tra, Eugene Ormandy, Conductor—ML 5299 uccini: Tosca, — Various Artists — Set M2L-402 Puccini:
- Handel: Messiah Christmas Music Leonard Bernstein conducting the New York Philharmonic with Adele Addison, Russell Oberlin, David Lloyd, William Warfield, and the Westminster Choir —ML 5300
- A Child Is Born"—The Trappist Monks Of Gethsemani—ML 5310 "A
- "The Organ Concertos Of Handel, Nos. 1-6, Op. 4"—E. Power Biggs, Organist, Sir Adrian Boult conducting the Lon-don Philharmonic Orchestra—Set K2L-258

EPIC:

of asterisk—EP number listed to right of asterisk

Page 33

- Offenbach: The Tales Of Hoffman— Mattiwilda Dobbs, Leopold Simoneau and others—SC-6028
- Schubert: Fantasy In C Major, ("Wan-derer")/Fantasy In C Major,—Leonard Shure, Pianist—LC 3508

RCA VICTOR:

- Stravinsky: Divertimento from "The Fairy's Kiss"/Hovhaness: Mysterious Mountain Chicago Symphony Orch., Fritz Reiner, Cond.—LM-2251
- eonard Warren On Tour In Russia"— LM-2266
- Donizetti: Lucia Di Lammermoor In Italian—Various Artists—LM-6055
- "Great Moments In Opera" Various Artists-LM-6061
- Mussorgsky: Boris Godunov (Abridged) —Various Artists—LM-6063
- "Rubinstein Plays Chopin Preludes, Polonaises, Waltzes, Noctunes, Im-promptus" Artur Rubinstein, Pianist -I M-6802-1
- "Stars And Stripes Cake Walk"—Arthu Fiedler, Boston Pops Orch., LM-2240
- "Deep River And Other Spirituals"— Robert Shaw Chorale, Robert Shaw, Conductor—LM-2247
- Victoria: Requiem Mass—Chair of the Abbey of Mount Angel under the di-rection of Dom David Nicholson, O.S.B. and the Portland Symphonic Choir— LM-2254

RICHMOND:

- Mendelssohn: Violin Concerto—Campoli, Violin, Eduard van Beinum Cond. the London Philharmonic Orch./Bruch: Violin Concerto No. 1—Campoli, Vio-lin, Royalton Kisch conducting the New Symphony Orch.—B 19021
- Franck: Symphony In D Minor/Symphonic Variations Eileen Joyce, Piano, Charles Munch conducting the Paris Conservatory Orchestra—B 19022
- Brahms: Academic Festival Overture/ Tragic Overture/Variations On A Theme Of Haydn—Eduard van Beinum conducting The Concertgebouw Orch. of Amsterdam—B 19024
- Massenet: Le Cid/Meyerbeer-Lambert: Les Patineurs—Robert Irving conduct-ing the Landon Symphony Orchestra —B 19025
- "Beethoven Overtures" Eduard van Beinum conducting the London Phil-harmonic Orchestra—B 19026
- Tchaikovsky: Romeo And Juliet—Eduard van Beinum Conducting the London Philharmonic Orchestra / Tchaikovsky: Francesca Da Rimini—Enrique Jorda Conducting the Paris Conservatory Orch.—B 19027
- Chopin: Les Sylphides/Ibert: Divertisse-ment—Roger Desormiere cond. The Paris Conservatory Orch.—B 19028

VANGUARD:

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

- 'The English Madrigal School, Vol. 3"-The Deller Consort, Alfred Deller, di-rector-BG-577
- "The English Madrigal Schaol, Vol. 4" —The Deller Consart, Alfred Deller, director—BG-578
- Gabrieli: Processional and Ceremonial Music Choir and Orchestra of The Gabrieli Festival, Edmond Appia, Conductor-BG-581

Prokofieff: Peter and the Wolf, Op. 67/ Lieutenant Kije Suite, Op. 60—Boris Karloff, narrator, Vienna State Opera Orchestra (Volskoper), Mario Rossi, conductor—VRS-1028

October 11, 1958

- Mozart: String Quintet in G Minor, K.
- 516/String Quintet in C Minor, K. 406 —Griller String Quartet with William Primrose, Viola—VRS-1029



BETHLEHEM:

"Big Band"—Art Blakey—LP 6027

BLUE NOTE:

- 'Groovin' At 'Smalls' Paradise''—Jimmy Smith Trio with Eddie McFadden, Donald Bailey—Blue Note 1586
- "Somethin' Else"—"Cannanball" Adder-ley with Miles Davis, Hank Jones, Sam Jones, Art Blakey—Blue Note 1595

COLUMBIA:

"Newport 1958"—Duke Ellington and his Orchestra, featuring Gerry Mulligan, recorded at the Newport Jazz Festival -CI 1245

PRESTIGE

- "Soultrane"—John Coltrane—PRLP 7142
- "Callin' The Blues"—Tiny Grimes, J. C. Higginbotham—PRLP 7144
- "Farmer's Market"—Art Farmer—PRLP 8203
- "Mal/3"—Mal Waldron—PRLP 8201
- Sird Feathers" Phil Woods, Gene Quill, Jackie McLean, John Jenkins— PRLP 8204 "Bird Feathers" -

"Roots"—Prestige All Stars—PRLP 8202

REP:

203

205

VERVE:

"A Ruby B — LP 204

"Jazz Mainstream" — Oscar Pettiford's Group—LP 201

"Jazz Practitioners"—Eddie Shu—LP 202

"Jazz Kaleidoscope" — Pete Brown — LP

"West Coasting" — Conte Candoli — LP

"Ernie Heckscher At The Fabulaus Fair-mont"—MG V-4020

"Love Is The Sweetest Things, Some-times" — Woody Herman with Frank DeVol and his Orchestra—MG V-2096

"Jungle Mating Rhythms"—Chaino—MG V-2104

5 K A L"—Bert Dahlander and his Swedish Jazz—MG V-8253

"Buddy Rich In Miami"—The Buddy Rich Quartet—MG V-8285

-The Gene Krupa Quar-

Krupa Rocks"—Th tet—MG V-8276

"Krupa

"Stu Williams Plays"-LP 207

Braff Ominibus"-Ruby Braff



Mendelssohn: Symphony No. 4 In A Major, Op. 90 "Italian"/Schubert: Symphony No. 5 in B Flat Major— The Israel Philharmonic Orchestra conducted by Georg Solti—CS 6065 Falla: Three Cornered Hat — Suites/ Turina: Sinfonia Sevillana — The Na-tional Orchestra of Spain conducted by Ataulfo Argenta—CS 6050 Grieg: Peer Gynt—Incidental Music to Ibsen's Play — The London Symphony Orchestra conducted by Oivin Fjeld-stad—CS 6049

stad—CS 6049 Massenet: Le Cid—Ballet Music/Meyer

beer-Lambert: Les Patineurs — Ballet Music—The Israel Philharmonic Or-chestra conducted by Jean Martinon —CS 6058

6044 Schubert: Octet In F Major, Op. 166-The Vienna Octet-CS 6051 "Ruggiero Ricci - Virtuoso Showpieces"

The Vienna Octet—CS 6051 "Ruggiero Ricci — Virtuoso Showpieces" —CS 6039 "Piano Music Of Chopin—Volume One" —Wilhelm Kempff—CS 6040 "Piano Music Of Chopin—Volume Two" —Wilhelm Kempff—CS 6041 "Piano Music Of Chopin—Volume Three" —Wilhelm Kempff—CS 6042

"Stars And Stripes Cake Walk"—Arthur Fiedler, Boston Pops Orch.—LSC-2240 "Deep River And Other Spirituals"— Robert Shaw Chorale, Robert Shaw, Conductor—LSC-2247

Robert Shaw Chorale, Robert Shaw, Conductor—LSC-2247
Victoria: Requiem Mass—Choir of the Abbey of Mount Angel under the di-rection of Dom David Nicholson, O.S.B. and the Portland Symphonic Choir— LSC—2254
"Bolero"—Boston Symphony Orchestra, Charles Munch, Cond.—LSC-1984
"Brass And Percussion"—Morton Gould and his Orchestra—LSC-2080
Debussy: Iberia/Ravel: Alborada Del Gracioso/Vaises Nobles Et Sentimen-tales—Chicago Symphony Orch., Fritz Reiner, Conductor—LSC-2222
Beethoven: "Eroica" Symphony — Boston Symphony Orchestra, Charles Munch, Conductor—LSC-2233
Tchaikovsky: 1812 Overture/Mendels-sohn: Fingal's Cave Overture/Liszt: Mephisto Waltz/Brahms: Tragic Over-ture—Chicago Symphony Orchestra, Fritz Reiner, Conductor—LSC-2241

**The English Madrigal School, Vol. 3" —The Deller Consort, Alfred Deller, director—BGS-5002
 Gabrieli: Processional and Ceremonial Music Choir and Orchestra of The Gabrieli Festival, Edmond Appia, Con- ductor—BGS-5004
 **The English Madrigal School, Vol. 4"— The Deller Consort, Alfred Deller, di- rector—BGS-5003
 Prokofieff: Peter and the Wolf, Op. 67/ Lieutenant Kije Suite, Op. 60—Boris Karloff, narrator, Vienna State Opera Orchestra (Volksoper) Mario Rossi, conductor—VSD-2010

JAZZ

'The Sound Of Jazz"—Red Allen, Billie Holiday, Mal Waldron, Pee Wee Rus-sell, Jimmy Giuffre, Danny Barker, Jo Jones, Count Basie—CS 8040

'The Music Man Goes Dixieland''— Jimmy McPartland's All-Stars — BN 506

6044

RCA VICTOR:

VANGUARD:

COLUMBIA:

EPIC:

The

LP number listed to left of asterisk-EP number listed to right of asteris STEREO RELEASES

POPULAR

ABC PARAMOUNT

"The Parade Field In Stereophonic Sound"—ABCS-242 "Candido In Indigo"—Candido—ABCS-

- 236
- "Ferrante & Teicher with Percussion"-ABCS-248
- "Sing Me A Sad Song"—George Hamil-ton IV—ABCS-251 "Show Stoppers"—Eydie Gorme—ABCS-
- "Show 254 "Light Classics In Hi-Fi"—The Mela-
- Light Classics In Hi-Fi"—The Mela-chrino Orchestra—ABCS-255 "Dance With Dick Clark"—ABCS-258 "Shock Music In Hi-Fi"—Creed Taylor Orchestra—ABCS-259 "The One And Only Nicola Paone"— Nicola Paone—ABCS-263

AUDIO FIDELITY:

"Beverly Kelly Sings"—AFSD 5874 "On Campus With The Dukes Of Dixie-land"—AFSD 5891 "Music Of The African Arab"—Moham-med El-Bakkar and his Oriental En-semble—AFSD 5858 "Sutton Place South"—Vardi String Sex-tet—AFSD 5873

CAMDEN:

"Hi-Fi Christmas Party" — Domenico Savino and his Orch. and Chorus— CAS-302

COLUMBIA:

"West Side Story"—Original Broadway Cast—OS 2001

- Cast—OS 2001 "The Columbia Album Of Irving Berlin —Volume I"—Frank DeVol and his Orchestra—CS 8044 "Hallelujah"—Percy Faith and his Or-chestra—CS 8033 "Mass Size Alars With Mitch" Mitch
- "More Sing Along With Mitch"—Mitch Miller and The Gang—CS 8043 "Music From The Soundtrack A Certain Smile"—Musical Score by Alfred New-man—CS 8068
- man—CS 8068 "Hooray For Hollywood Volume I" Doris Day—CS 8066 "Hooray For Hollywood—Volume II" Doris Day—CS 8067 "The Columbia Album Of Irving Berlin —Volume II" Frank DeVol and his Orchestra—CS 8045 "Christmas Sing-Along With Mitch" Mitch Miller and the Gang—CS 8027

DISNEYLAND:

- "Winter"—Camarata—STER-3026 "Spring"—Camarata—STER-3032 "Carousel"—Jan Clayton—STER-3036 "Fantasia"—Leopold Stokowski and the Philadelphia Orchestra STER-101 "Fantasia"—Leopold Stokowski and the Philadelphia Orchestra—STER-4101-A "Fantasia"—Leopold Stokowski and the Philadelphia Orchestra—STER-4101B "Fantasia"—Leopold Stokowski and the Philadelphia Orchestra—STER-4101B "Fantasia"—Leopold Stokowski and the Philadelphia Orchestra—STER-4101C "Tutti's Trumpets"—Camarata—STER-3011
- 3011
- "A Musical Love Story"-Mary Martin -STER-3031 "Hi Ho"-Mary Martin-STER-3038

EPIC:

"Lester Lanin At The Tiffany Ball"-Lester Lanin and his Orchestra-BN 505

GRAND AWARD:

- "The World's Most Beautiful Waltzes" —Strings of the Symphonia Royale— G.A. 213 S.D.
- "Around The World In 80 Days"—Enoch Light & His Orchestra—G.A. 214
- "Gigi"—Various Singers—G.A. 215 S.D. "My Fair Lady"—Various Singers—G.A. 216 S.D.
- Songs From 'Oklahoma' & 'South cific' '-Various Singers-G.A. 217 "Hit Pacific

- "Stairway To The Sea" (Scalinatella)— Luigi Chianti & His Orchestra—G.A. Luigi Chianti & His Orchestra—G.A. 218 S.D. "Corrida—Music Of The Bullfight"— G.A. 219 S.D. "The Flirty 30's" (Volume 2)—Enoch Light & The Light Brigade—G.A. 220 S.D.

LONDON:

- "Men Of Brass—Vol. 2"—Massed Brass Bands—PS 129 "Famous Marches Of Sousa"—Band of the Grenadier Guards—PS 139
- "Concert Encores"—Mantovani and his Orchestra—PS 133

- Orchestra—PS 133 "Cuban Moonlight"—Stanley Black with Latin Rhythms—PS 137 "Ted Heath Swing Session"—Ted Heath and His Music—PS 138 "Ted Heath Swings In High Stereo"— Ted Heath and His Music—PS 140 "Evening In London"—Frank Chacksfield and his Orchestra—PS 135 "Dancing Down Brandway", Cwil Stanley
- "Dancing Down Broadway".--Cyril Staple-ton and His Orchestra--PS 134 "Swinging Brass".--Cyril Stapleton and his Orchestra---PS 128

MAYFAIR:

- "Mel Torme—Prelude To A Kiss"—LP 9615S "Jerry Gray Plays Glenn Miller"—LP 9627S
- "Johnny Desmond Swings"—LP 96355 "Roaring Twenties Volume II" LP
- 9630S
- "Big Hits From Columbia Pictures"-LP 9632S

- "Polka Party"—LP 9578S "South Pacific"—LP 9634S "Holiday In Spain"—LP 9586S "Around The World In 80 Days"—LP 9591S
- "James Melton Sings"—LP 9609S "Porgy And Bess"—LP 9641S "Oklahoma And Carousel"—LP 9620S

RCA VICTOR:

- "Campus Hop"—Dave Pell Octet—LSP-1662 1662 "Look Ma! Four Hands"—The Twin Or-gans with Richard Dissell & Robert Reilly—LSP-1710 "Music For Nervous People"—John Clegg and his Orchestra—LSP-1732 "Go South Young Man"—Tony Martin— LSP-1778

- LSP-1778 "Dancing With The Smart Set"—Me his Orchestra—LSP-1756 Mever
- Davis and his Orchestra—LSP-1756 "Sweet And Savage"—Los Indios Taba-jaras—LSP-1788 "On A Rainy Afternoon"—Tony Perkins —LSP-1853
- "Raisins And Almonds Cha Cha Cha and Merengues"—Johnny Conquet, His Piano and Orchestra—LSP-1789 "I Do Believe"—Back Home Choir—LSP-

- 1857
 "Memories Of Viennese Operettas"— George Feyer, Pianist—LSP-1862
 "Give The Lady What She Wants"— Lena Horne with Lennie Hayton and his Orchestra—LSP-1879
 "The Vien Directory And" Vient
- his Orchestra—LSP-1879 "The King Plays Some Aces"—Xavier Cugat and his Orchestra—LSP-1882 "When You Come To The End Of The Day"—Perry Como—LSP-1885 "To Wish You A Merry Christmas"— Harry Belafonte—LSP-1887 "Bob And Ray Throw A Stereo Spec-tacular"—LSP-1773 "Christmar Holidare At Radia City Mu

- "Christmas Holidays At Radio City Mu-sic Hall"—LSO-1010 "Damn Yankees" An Original Film Soundtrack Recording—LSO-1047

VANGUARD:

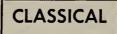
- "Robeson"—Paul Robeson and Orchestra —VSD-2015 VERVE:
- "Ella Fitzgerald Sings The Irving Berlin Song Book"—MG-VS-6005-2

WESTMINSTER:

Ketelbey: In A Chinese Temple Garden —Vienna State Opera Orchestra, Con-ducted by Armando Aliberti — WST 15005

- "Foolish Heart"—music from the repertoire of radio station WPAT—Vienna State Opera Orchestra—WST 15014
 "Leibert Takes Broadway"—Dick Leibert, Organ—WST 15006
 "Out Of Nowhere"—Hal Otis Quintet, with Bea Abbott, Vocalist—WST 15027
 "A Merry Wurlitzer Christmas"—Dick Leibert, Organ—WST 15020
 "Cathedral Bellringers"—The Cathedral Bellringers of the Cathedral of St. Philip, Atlanta Georgia—WST 15018
 "Christmas At Radio City"—Dick Leibert, Organ—WST 15017
 "Christmas Eve In The Cathedral"—The Shrine Of The Immaculate Conception—WST 15019
 "Christmas With The Salvation Army"
 —The Salvation Army New York Staff

- —The Salvation Army New York Staff Band and Male Chorus—WST 15015 Ausic Boxes For Christmas"—WST
- Music Boxes 15016



COLUMBIA:

EPIC:

LONDON:

R.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

- Ravel: Quartet In F Major/Debussy: Quartet In G Minor, Op. 10— The Budapest String Quartet—MS 6015
- Grieg: Concerto In A Minor For Piano And Orchestra/Rachmaninoff: Rhap-sody On A Theme Of Paganini— Philippe Entremont, Piano, The Phila-delphia Orchestra, Eugene Ormandy, Conductor—MS 6016
- Handel: Messiah Christmas Music Leonard Bernstein conducting the New York Philharmonic Adele Addison, Russell Oberlin, David Lloyd, William Warfield, and the Westminster Choir —MS 6020

Offenbach: The Tales Of Hoffman-(Opers In 3 Acts, a Prologue and an Epilogue)---Mattiwilda Dobbs, Leopold Simoneau, and Uta Graf, Nata Tues-cher, Aime Doniat, August Heimpl, Heinz Rehfuss, Pierre-Michel conduct-ing the Chorus and Orchestra of the "Concerts de Paris"---BSC-101

Brahms: Concerto No. 1 in D Minor for Piano and Orchestra—The Cleveland Orchestra, George Szell, Conductor, Leon Fleisher, Piano—BC 1003

Puccini: Madama Butterfly—Complete— Renata Tebaldi, Fiorenza Cossotto, Lidia Nerozzi and others—OSA 1305

Verdi: La Forza Del Destino-Complete —Renata Tebaldi, Mario del Monaco, Cesare Siepi and others-OSA 1405

Verdi: II Trovatore—Complete—Renata Tebaldi, Mario del Monaco and others —OSA 1304

Strauss: Arabella — Complete — Lisa della Casa, George London and others —OSA 1404

"Sibelius Songs"—Kirsten Flagstad—OS 25005

Beethoven: Piano Concerto No. 4 In G Major, Op. 58—Wilhelm Backhaus with The Vienna Philharmonic Or-chestra conducted by Hans Schmidt-Isserstedt—CS 6054

Falla: Nights In The Gardens Of Spain/

Rodrigo: Guitar Concerto — Gonzalo Soriano, Narciso Yepes with The Na-tional Orchestra of Spain conducted by Ataulfo Argenta—CS 6046

Tchaikovsky: Symphony No. 4 in F Minor, Op. 36—L'Orchestre de la Suisse Romande conducted by Ataufo Ar-genta—CS 6048

Tchaikovsky: Symphony No. 6 in B Minor "Pathetique", Op. 74 — The Vienna Philharmonic Orchestra con-ducted by Jean Martinon—CS 6052

Schubert: Symphony No. 9 In C Major "Great"—The London Symphony Or-chestra Conducted by Josef Krips— CS 6061

Record Manufacturers Form ARMADA. Temporary Board **Of Directors-Officers Chosen**

CHICAGO — The record industry took a major step forward, last week-end, when the previously elected steering committee — selected from every section of the United States— met in this city to formulate a tem-porary convention empowered to resolve plans for the first record convention to be held in June of 1959.

The meeting, which was opened by E. Abner of Vee Jay-Abner Records, commenced at 6 p.m., Friday, September 26 and continued through Saturday, at the Ambassador East Hotel and the studios of Chess Producing Company.

The meeting was also attended by Attorney Roy Scott, legal counsel for Sun Records, who sat in as legal advisor, through the courtesy of Sam Phillips, prexy of Sun Records.

The convened group immediately took up the selection of a name for the temporary association, and one was unanimously selected from 7 suggested titles, ARMADA (American Record Manufacturers And Distributors Association). This title, along with the duly elected committee are to serve in this capacity until the election of a permanent organization at the first convention.

The panel of officers, as elected by the entire board of directorship present consists of:

E. Abner (Vee Jay-Abner Records) President; Sam Phillips (Sun Records) Vice President; Nelson Verbit (Marnel Dist.) Secretary; Harry Schwartz (Schwartz Bros.) Treasurer.

Abner, upon instructions from the Board of Directors present at the meeting, appointed the following men to the executive committee:

Harold Friedman (representing United Artists Records); Harry Apostoleris (Alpha Distributors); Phil Chess (Chess Producing Company).

The Board of Directors consist of E. Abner, Sam Phillips, Jake Friedman (Southland Dist.), Robert Van Meter (Specialty Records), Nelson Verbit (Marnel), Harold Friedman (United Artists), George Goldner (Gone Records), Don Robey (Peacock Records), Ernie Leaner (United Dist.), Harry Finfer (Universal Andrew Litchi (Keen Rec-Dist.), ords), Thomas Robinson (Atlas Records), Harry Apostoleris (Alpha Dist.), Harry Schwartz (Schwartz Bros.), John Kaplan (Pan American Dist.), Phil Chess (Chess Records), Marvin Browdy (Sterling Dist.), Stephen Janis (Variety Records), Earl Glicken (All-State Dist.), Joe Cohen (Essex Dist.).

There was a vote, unanimously passed, to hold 10 to 20 additional directorships open to include many record principals who were not present at the meeting. Memberships will be accorded first to those who sent telegrams wishing the group well, and offering their services in any capacity. They will be original incorporators of ARMADA.

After much spirited discussion it was agreed by all that there shall be a fee assessment of \$25.00 to manutributors for each outlet of the firm. This motion was unanimously passed by the Board of Directors.

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Membership committees were formed to embrace each geographical location in the nation. They are:

East: George Goldner and Joe Cohen, co-chairmen. Midwest: John Kaplan and Robert Hosfetter, cochairman. South: Sam Phillips, chairman. Southeast: Jake Friedman, chairman. Southwest: Don Robey, chairman. West Coast: Andrew Litchi and Lew Chudd, co-chairmen. New England: Cecil Steen, chairman. The appointed chairmen were empowered to select their members in their respective territories.

The counsel, Roy Scott, who was duly elected to serve by unanimous vote, read a series of by-laws which were considered pertinent to obtaining a charter for ARMADA, and stressed bank resolutions and all other legal devices necessary for immediate consideration. These articles were unanimously passed by the Board of Directors.

The reporting of minutes pertaining to the birth of a new organization can usually be deemed as mere articles; however, there was not the usual drone and monotony present at official meetings. Rather, the feeling of a great and powerful milestone being initiated permeated throughout the entire meeting. Everyone present stressed his desire and intent to go all out to make ARMADA a success; and then to attend the convention next year to select a permanent slate of officers and organization.

It was decided to elect only one member of each firm to serve. However, every one present offered his services and contributed at the outset to form the entire slate and temporary board.

Chicago was selected by the committee for the first convention, to be held in June, 1959; due to the central location and convention facilities in that city.

Connie Francis Wins Poll

LONDON, ENGLAND - Chartriding MGM thrush Connie Francis has just been voted England's top female singer in the 7th Annual Poll conducted by EMI here. As a result of the poll, the artist has reportedly been receiving attractive bookings to return to England in November.

Miss Francis has had four straight disk clicks in the U.S., and three in England (her latest, "Fallin'" $\rm b/w$ "Happy Days And Lonely Nights" is yet to be released in Britain). Her hits: "Who's Sorry Now", "I'm Sorry I Made You Cry", "Stupid Cupid" and "Fallin'"/"Happy Days And Lonely Nights".



To Members of the Coin Machine, **Record and Music Industries**

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

With "Hey Girl Hey Boy" riding high, Oscar McLollie does it again, with the help of Annette of course





ecords

HOLLYWOOD

Second Second		
AL CONTRACTOR	Best Selling	J
	Pop Album	S
2222	Cash Bot As Also Available in E	
		Pos. Last
1	*ONLY THE LONELY FRANK SINATRA (Capitol W-1053 * EAP-1-1053)	Week
2	JOHNNY'S GREATEST HITS JOHNNY MATHIS (Columbia CL-1133)	2
3	TCHAIKOVSKY: CONCERTO NO. 1 VAN CLIBURN (RCA Victor LM-2252)	3
4	*SWING SOFTLY JOHNNY MATHIS (Columbia CL 1165 * B 11651)	5
5	*STAR DUST PAT BOONE (Dot DLP-3118 * Dot 1069)	1
6	*SING ALONG WITH MITCH MITCH MILLER (Columbia CI-1160 * B-1160, 1, 2, 3)	7
7	*SOUTH PACIFIC MOVIE CAST (RCA Victor LM-2252)	4
8	*CONCERT IN RHYTHM RAY CONNIFF (Columbia CL-1163 * B-11631)	10
9	★GIGI MOVIE CAST (MGM E-3641 * X-3641-ST)	8
10	BUT NOT FOR ME AHMAD JAMAL TRIO (Argo LP-628 * EP-1076)	9
11	*KING CREOLE ELVIS PRESLEY (RCA Victor LPM-1884 * EAP-4319, 4321)	6
12	*THE MUSIC MAN BROADWAY CAST (Capitol WAO-0990 * EDM-990)	12
13	COLE ESPANOL NAT "KING" COLE (Capitol W-1031 * EAP-1, 2, 3-1031)	13
14	*THE KINGSTON TRIO THE KINGSTON TRIO (Capitol T-996 * EAP-1, 2, 3-996)	15
15	*JUMPIN' WITH JONAH JONAH JONES (Capitol T 1039 * EAP-1, 2, 3-1039)	14
16	* DYNAMIC DAKOTA STATON (Capitol T-1054 * EAP-1, 2, 3-1054)	19
17	BILLY VAUGHN PLAYS THE MILLION SELLERS	17
18	BILLY VAUGHN (Dot DLP-3119) *S'AWFUL NICE	21
10	RAY CONNIFF (Columbia CL-1137 * B-11371) *BAUBLES, BANGLES AND BEADS	16
20	KIRBY STONE FOUR (Columbia CL-1211 * B-12111) *LAS VEGAS PRIMA STYLE	26
21	LOUIS PRIMA (Capitol T-1010 * EAP-1, 2, 3-1010) *MY FAIR LADY BROADWAY CAST (Columbia OL 5090 * A 5090)	22
22	*GEMS FOREVER	
23	MANTOVANI (London LL-3032 * BEP-6336-7-8) HOT CARGO ERNESTINE ANDERSON	24
	(Mercury MG-20354)	
24 25	DAKOTA STATON (Capitol T-876 * EAP 1, 2, 3-876) EYDIE IN LOVE	25
26. BELA 28. IN T	EYDIE GORME(ABC-Paramount ABC 246)FONTE SINGS THE BLUES.27. SOUTH PACIFIC (ORIGINALHE NIGHT.29. SAIL ALONG SILV'RY MOON.30. TABOO.	CAST).

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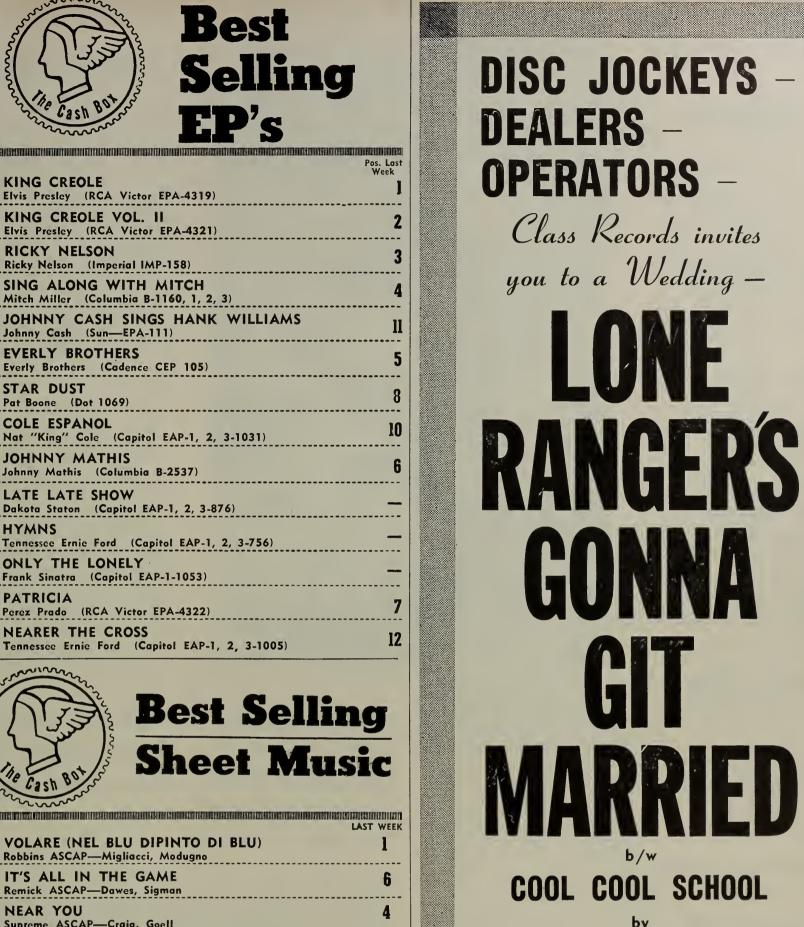
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	Robbins ASCAP—Migliacci, Modugno	
2	IT'S ALL IN THE GAME 6 Remick ASCAP—Dawes, Sigman	
3	NEAR YOU 4 Supreme ASCAP—Craig, Goell	
4	PATRICIA Southern ASCAP—Prado 2	
5	DEVOTED TO YOU 5 Acuff-Rose BMI—Bryant	
6	BORN TOO LATE 3 Evergreen BMI—Tobias, Strouse	
7	BIRD DOG 7 Acuff-Rose BMI-Bryant	
8	EVERYBODY LOVES A LOVER 8 Korwin ASCAP—Adler, Allen	
9	TEARS ON MY PILLOW 12 Vanderbuilt & Bonnie ASCAP—Branford, Lewis	
10	LITTLE STAR 14 Keel BMI-Venosa, Picone	
11	THE DAY THE RAINS CAME Garland ASCAP—Delanoe, Becaud	
12	MY TRUE LOVE	

IF DREAMS CAME TRUE Korwin ASCAP—Allen, Stillman

13

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Q





DETROIT—On behalf of Betty Johnson's Atlantic pressing of "Hoopa Hula", model Dorothy Smart made the rounds of various deejays in the Detroit area recently. The jocks pictured above with Miss Smart & hoop are: (top left) Tom Clay, WJBK; (top right) Don McLeod, WJBK; (second left) Dale Young, WJBK (gal at left is Miss Ethel Miller, Michigan hoop dis-tributor); (second right) Robin Seymour, WKMH; (third right) Clark Reid, WJBK; (bottom left) Ben Johnson, WEXL; (bottom right) Bud Davies, CKLW.

Lengsfelder Returns To U.S.

Ben Johnson

NEW YORK—H. J. Lengsfelder, A&R director of Request Records, has returned from an extended trip to Europe. While in Europe, his schedule included recording sessions in England France Cormony and in England, France, Germany, and

Italy. Lengsfelder recorded several al-bums with the World Symphony Orchestra, which has already become a favorite of Radio and TV stations all over the country. So far 982 TV and Radio stations are subscribers to Request's Program Service Lengs-felder also recorded quite a number of sides for various record labels and transcription firms here, other than the sides he cut for Request. Also on Lengsfelder's schedule were visits to the distributors of Request in Austria, Switzerland, Hol-land, and Belgium.



Dot Records Obtains "What's My Line" **Kinescope Recordings**

NEW YORK - Bob Thiele, Dot Records vice president, announced last week the working out of a deal with assistant producer Bob Back of "What's My Line"-TV Show of CBS-whereby Dot obtained kinescope recordings of many shows during the past year and a half. Dot will produce the LP package to be used in the form of a game. The panel of "What's My Line" will include Steve Allen, Dorothy Kilgallen, Arlene Francis, Bennett Cerf and moderator John Daly and mystery guests.

Thiele also announced the signing of Sacha Distel, boyfriend of Brigitte Bardot, to a recording contract. Initial sides were cut last week. The deal was consummated by Ray Ventura, French manager of Distel and by Thiele.

Randy Wood, Dot prexy, was in town last week to attend the opening of Pat Boone's TV show and is attending several New York meetings with Thiele.

Bobby Shad **Leaves Mercury**

October 11, 1958

NEW YORK — Bobby Shad, Mer-cury A & R since 1951, will leave the diskery November 1st, it was an-nounced last week. First Shad will take a two week vacation, and upon his return, will go into conference with executives of two record com-panies (not identified) who have made Shad "substantial offers in-cluding a royalty and percentage agreement". If either of these two offers work out, Shad will run the company as head of A & R, sales and production. If both deals should fall through, Shad stated that he will go into busi-ness for himself. A veteran of almost every phase

ness for himself. A veteran of almost every phase of the record business, Shad started in the music industry in 1945 when he ran a mail order house and a number of record stores. During '45 and '46, he did much independent A & R work and cut numerous sides for the Savoy and Continental labels in addition to other. In 1947, he joined the National

in addition to other. In 1947, he joined the National Record Company as A & R head. In 1948, he formed his own Sittin'-In label—a record company which had tremendous success in the rhythm and blues and jazz fields. Among the artists Shad recorded at that early date were Stan Getz, Wardell Gray and a host of other top jazz personalities of today. In 1951 Bobby ising Moneywig

personalities of today. In 1951, Bobby joined Mercury's A & R department. Through the years he recorded such successful Mercury stars and Patti Pa^oe, the Diamonds, Sarah Vaughan. Dinah Washington and the Platters. In 1955, Shad set up and recorded everything for Mer-cury's then new jazz label, EmArcy Records. In a matter of months after EmArcy was formed, it was regarded as one of the top jazz diskeries in the business. EmArcy recordings and its artists have captured top, or near top honors in almost every jazz poll.

Grand Award Announces New **Personnel App't's**

as appointing new people to their Eastern Division. Enoch Light, Director of Artists and Repertoire, has announced the appointment of Stuart Phillips and Julie Light Klages to the A & R Department. Phillips, formerly an A & R man for Roulette Records, has worked recently as arranger and con-ductor for Jimmie Rodgers. Julie Light Klages has been with NBC for the past six years as Associate Direc-tor on such shows as the Eddie Fisher TV Show, the Fred Waring Show, and Standard Oil Spectaculars. Both Phillips and Klages will work with Enoch Light and Lew Davies (ar-ranger for Grand Award) in handling the increased activity in the A & R Department and the stepped-up re-lease schedule for both monaural and stereo LP's. Enoch Light also announced the

stereo LP's. Enoch Light also announced the appointment of Peggy Sholtz, for-merly with Lang-Worth Transcrip-tions, to Director of Publicity and Public Relations. Amanda Frances, formerly with Warner Bros. in Lon-don, has been appointed Executive Assistant to the Production Depart-ment and Hugh Dallas, formerly with Mercury Distributors in Florida, will work with Loren Becker, Sales Man-ager for Grand Award, and the dis-tributors on LP promotion through-out the country.

NEW YORK — Grand Award Rec-ords' Board of Directors have made several changes in personnel as well as appointing new people to their Eastern Division.

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HERE HE IS..

in his FIRST Atlantic hit—

THAT'S

ENOUGH

FOR ME

MARGIE

#2003

New Platter



PARIS, FRANCE—You're looking at a famed femme addition, for a short while at least, to the Platters. During the intermission of the gala reopening of Paris' Olympia Theater, which featured the vocal team, Gina Lollobrigida was nominated an honorary Platter. The star actress was taught by the Platters how to emulate its familiar arm gestures.

Roulette Signs Two

NEW YORK—Roulette announced last week the signing of two new art-ists to the label's roster and the re-lease of their first singles. Canta Maya, Alsace-Lorraine songstress is out with two sides, "I'm A Kitten" and "Ask Me" from her forthcoming album, "The Long, Long Kiss." Jim-my Nabors, who hails from Nashville, has also been signed and the young vocalist is out this week with a rock n' roll rendition of the old stand-ard "There's No Tomorrow" and "I'm Working."

Chinese Fortune Cookies

NEW YORK—A mailing of special Chinese fortune cookies is being sent to disk jockeys and radio stations this week by Aamco Records. Inserted in the cookies are plugs for three Aamco releases: Andy Rose', "Just Young"; The Paulette Sisters', "Calla Calla"; and Teal Joy's "Lightning." Also a number of prize slips will be inserted. Recipients of the special prize slip cookies will win war bonds of \$25.00 or \$50.000 denominations. Also other assorted gifts will be in-cluded.

Jim Ameche Show Now On 166 Outlets

LOS ANGELES—With the signing of "The Jim Ameche Show" with Armed Forces Radio, 166 outlets all over the world have been added to the chain of stations carrying the KABC-Los Angeles deejay programming service.

At the present, 44 stations subscribe to Ameche's service in the United States, including 2 in Alaska and 24 in Canada. The Ameche show sup-plies 2 hours a day, 6 days each week, of pop music, of which album material accounts for 60 per cent of the pro-gramming.

gramming. Programming is handled by Harold Spina, Jr.

Attempt To Reactivate Assoc. Of Record Dealers

NEW YORK-In an attempt to reactivate the Association of Record Dealers, Inc., dealers will hold a gen-eral meet at New York's Henry Hud-son Hotel, Tuesday, October 7, at 7:20 P.M. son Hotel 7:30 P.M.



NEW YORK—Stylist Roberta Sherwood (Decca), is all smiles as she chats with Maude Craig, owner of Craig's Restaurant of Great Neck, Long Island where recently one of the main dining rooms there was named "The Sherwood Room" in honor of the noted artist.

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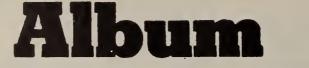
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The Cash Box, Music

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Reviews

T 1058 (1-12" LP)

POPULAR PICKS OF THE WEEK



MORE SING ALONG WITH MITCH

"SONGS OF THE FABULOUS CENTURY" —Roger Williams, Piano—Orchestra Con-ducted By Hal Kanner And Marty Gold— Kapp KXL-5005 (2-12" LP) The package is the core of Kapp's "Songs Of The Fabulous Century" series, and should easily win, as did Williams' "Songs Of The Fabulous Forties/Fifties", a strong chart position. The flowery Williams' key-board covers twenty five representatives of the century, including "Blue Moon", "Over The Rainbow", "The Glow-Worm", "When Day Is Done", and "I Can't Give You Any-thing But Love". A sure double-disk suc-cess.

1243 (1-12" LP) Adopting the same sentimental, campfire harmony employed in the current Miller chart success, "Sing Along With Mitch", the disk is a certainty for a long chart run. The program includes sixteen worthwhile vintage melodies ("If You Were The Only Girl", "Shine On Harvest Moon", "Moon-light And Roses", "For Me And My Gal"). The lyrics to fourteen of the tunes are included on the back of the sleeve.



"DILO (UGH!)"—Perez Prado And His Orchestra—RCA Victor LPM-1883 (1-12" LP)

With Prado currently making strong sin-gles news ("Patricia", "Guaglione"), Vic-tor has assembled twelve previously issued sessions, including "Patricia", which gen-erally feature orchestrations of a more liberal cha-cha-mambo genre. Prado's present pop stand may open the chart door to this Latin-beat enterprise.



"THIS IS DEAN MARTIN!"-Capitol T 1047 (1-12" LP)

Following a trend established by Sinatra and Cole, Capitol has assembled a series of Martin singles with a "This Is . . ." title. Martin's relaxed, if not "cool" delivery covers, in addition to ten other varied ballads, his two most recent clicks, "Volare" and "Return To Me". To the songster's fans, this is a collection they'll be pick-ing-up ing-up.



"THAT CERTAIN BOY"-Kathy Linden-Fel-sted FL 7501 (1-12" LP)

sted FL 7501 (1-12" LP) The thrush, who built a disk reputation out of the "Billy" tune, has built a highly presentable first album on songs mostly with boys' names in their titles. Miss Linden's voice plays a sweet, almost childish game as she covers such items as her "Billy" success, the title song, "I Like Mike" and uptempo affairs "You'd Be Suprised", "Elmer's Tune" and "I'm Just Wild About Harry". Strong deejay performances should ac-centuate sales. centuate sales.





"GIRLS, GIRLS, GIRLS"—Stanley Black And His Orchestra—London LL 3012 (1-12" LP)

His Orchestra—London LL 3012 (1-12" LP) One of London's top mood men surveys thirty-two tunes bearing gals' names in their titles. Presented on six medley tracks, the songs nicely vary in tempo, ranging from the lush to the lightly swinging. The selections are a well-round-ed sampling from both the popular and folk music world ("Stella By Starlight", "Annie Laurie", "Mona Lisa", "Jeannie With The Light Brown Hair"). Here's mood work with lots of variety, and of course, material. Set could move.

"GREAT MELODIES FROM THE MOTION PICTURES"—Frank Hunter And His Orchestra —Kapp 1099 (1-12" LP)

---Kapp 1099 (1-12" LP) This is the motion picture music representa-tion in Kapp's "Songs of the Fabulous Century" LP line-up, mood programming culled mostly from the more recent Hollywood themes ("A Very Precious Love", "Ruby", "Gigi", "Wild Is The Wind", etc.). The Hunter ork is in keen touch with the lush, string-packed ingredients that go into mood scoring. Mood stations will be sampling the disk.













"BRIGHT AND BREEZY"-Ethel Smith, Organ -Decca DL 8799 (1-12" LP) Miss Smith once again displays her mettle in the employment of the Hammond as a vehicle for musical fun and novelty. On selections geared for the "bright and breezy" outlook ("Syncopated Clock", "March of the Toys", "Parade Of The Wooden Soldiers", "The Tubby The Tuba Song"), the artist creates a sparkling air of festivity. Solid organ work with great kiddie appeal. "FOLK SONGS FROM THE JEWISH WORLD" -Eleanor Yarrow-Magnet MT 101 (1-12" LP)

"UNDER OPEN SKIES"-John Raitt-Capitol

T 1058 (1-12" LP) Musical comedy star Raitt, who received heavy TV exposure as one of the stars on the Dinah Shore summer replacement show, is appropriately matched with a program of varied folk-tunes that generally demand his big voice. The songs in-clude "Shadrack", "Loch Lomond" and two Broadway items of a folk nature, "Blow High, Blow Low" ("Carousel") and "They Call The Wind Maria" ("Paint Your Wagon"). Worth good dealer display.

-Eleanor Yarrow-Magnet MT 101 (1-12" LP) On a lovely, sensitive collection of Yiddish folksongs Miss Yarrow displays natural warmth and affinity for the material. Not all the selec-tions, however, are of a wistful nature, and when the occasion is one of exuberance, the per-former shows her vocal flexibility with inviting charm ("Hop To The Purim Cakes", "As I Go Strolling"). A booklet provides transliterations and synopses of the songs. A fortunate addition to the Yiddish folk shelf.

"PEACE IN THE VALLEY"—The Jordanaires —Decca DL 8681 (1-12" LP)

-Decca DL 8681 (1-12" LP) The vocal team, now on Capitol, and oft vocal support on pop singles, provide an expressive and rhythmic review of twelve spirituals. With pro harmony that accurately represents the num-bers, the crew offers such selections as the title song, "Now Didn't It Rain", "Search Me Lord", "Joshua Fit The Battle Of Jericho" and "Lead Me To That Rock." Attractive spiritual vocals.







"A CERTAIN SMILE" — An Original Sound Track—Columbia CL 1194 (1-12" LP)

Track—Columbia CL 1194 (1-12" LP) The film, now permeating the local theater level, is supported by the best-selling Francoise Sagan novel and the hit Johnny Mathis single (included here and in the actual film score). Alfred Newman's music is sweet and sentimental, and dotted frequently with the Webster-Fain "A Certain Smile" melody. Capable sound track in-ventory. ventory.

"PAGE 14"-Bill Page-Dot DLP 3125 (1-12" LP)

Page is a Lawrence Welk clarinetist-saxist, Page 18 a Lawrence Welk clarinetist-saxist, who demonstrates an acquaintance with fourteen reed instruments in an over-dubbing field day here. Sticking close to various forms of the clari-net and sax (tenor, alto, soprano, B-flat, E-flat, etc.) plus the likes of the Basson, English horn and flute, Page generally takes a swinging, up-tempo course on a bill of old-new ditties. This is the kind of gimmick work Welk fans will onion enjoy.

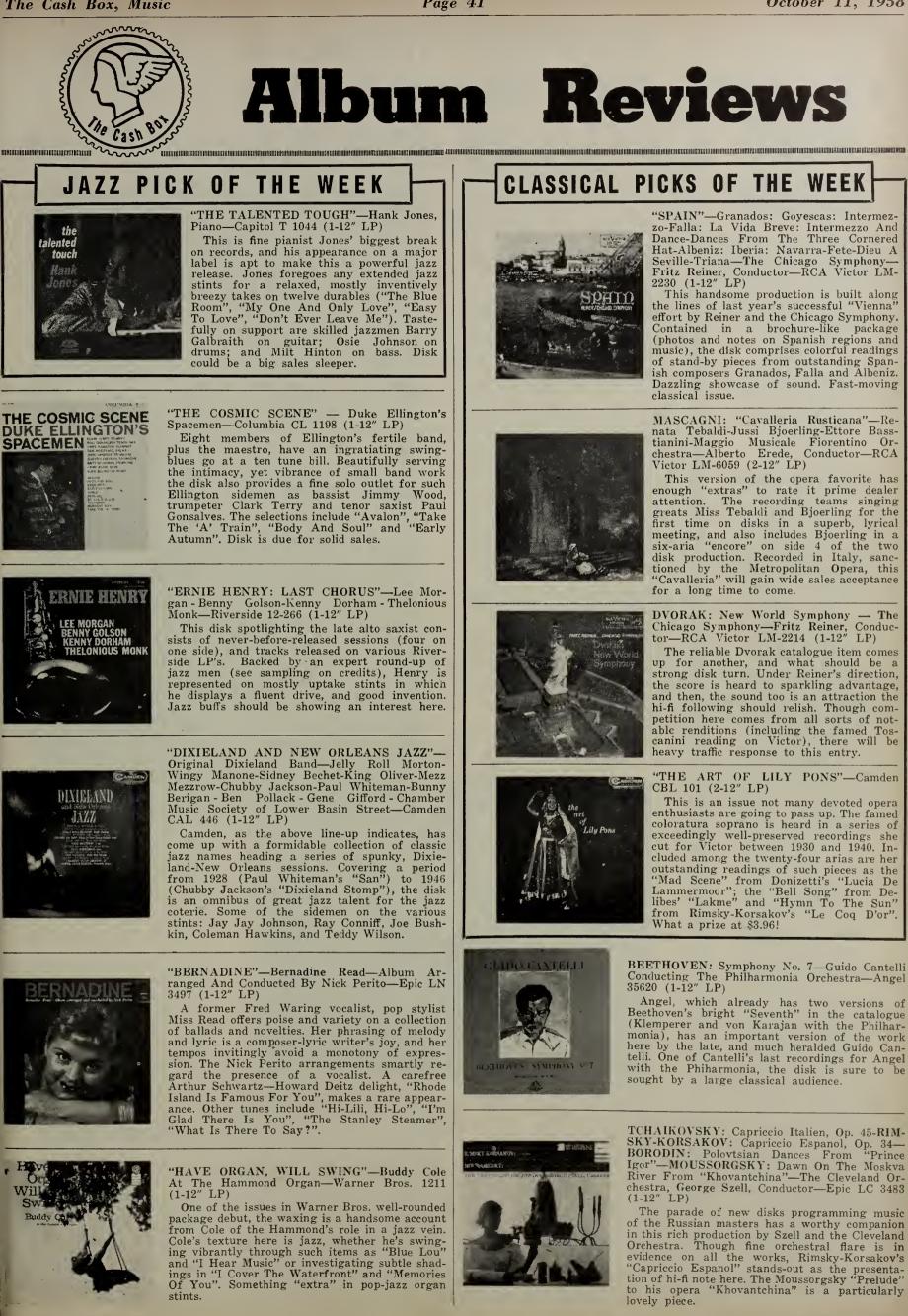
"FRENCH WITHOUT TEARS"—Maurice Medoc —United Artists UAL 30005 (1-12" LP) With a good package title that suggests an opposing view toward the moody songs currently in favor in France's existentialist niteries, French pianist-ork leader Medoc sets a jaunty, Gallic-styled meeting with twelve tunes, mostly made-in-America products on a French theme ("Mimi", "C'est Magnifique", "Dites Mois" and "Ca, Cest L'Amour"). Accordion and violins play a featured role. Bright, continental ork issue.

The Cash Box, Music

stints.

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October 11, 1958





RCA Victor Announces Several Personnel Changes

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NEW YORK — RCA Victor last week announced a number of personnel changes within the company. The changes were made to strengthen Victor's sales and promotion departments.

ments. Named to the post of Administrator, Pop Album Merchandising was Gil McKean. P. A. Leonard was named administrator, Red Seal Album Merchandising. The two men, brought in from other jobs within the Victor organization will report to Dave Finn, Manager, Planning & Merchandising-Albums.

BMI's Daniel Named Rep To Int'l. Music Council

NEW YORK — Oliver Daniel, Director of BMI Contemporary Music Projects, has been named National Music Council representative to the International Music Council General Assembly and Congress, and will leave early in October to attend the Paris session from October 20 to 30. The only official American representative to the Congress, Daniel will take part in various meetings and discussions of the Council at Unesco House. The International Music Council was created in 1949, under auspices of the United Nations Educational. Scientific and Cultural Organization, (NESCO), in its action to promote understanding between peoples, with particular emphasis on music.

House. The International Music Council was created in 1949, under auspices of the United Nations Educational. Scientific and Cultural Organization, (NESCO), in its action to promote understanding between peoples, with particular emphasis on music. Daniel, who is executive vice-president of the Contemporary Music Society, is a writer and lecturer on contemporary music. He is a memberat-large of the Executive Committee of the National Music Council, Executive Secretary of Composers Recordings, and Chairman of the Broadcasting Advisory Committee of the Commission on Music of the National Council of Churches of Christ in America. Merrit Kirk has been appointed Manager of Field Sales for the San Francisco District. He will report to Sal Peruggi, head of Victor's field force. And John Trifero will take over as Field Sales Representative in the Philadelphia area. Trifero reports to Bud Booth, Manager of the New York Field Sales District. Bernie Miller has been appointed to the post of Red Saal Advertising

Bernie Miller has been appointed to the post of Red Seal Advertising and Promotion. Miller reports to Bill Alexander, head of Advertising and Promotion.

The International Music Council comprises two main action groups: a number of International member-organizations, each representing a field of musical activity, and national committees in each country. Each member-organization of each national committee has a vote at the biennial general assembly, as have the members of a third group, namely a small number of eminent musicians elected to individual membership in the Council.

Langston Hughes Out On Five Month Tour

NEW YORK — Langston Hughes, author and poet who cut a jazz-poetry album called "The Weary Blues With Langston Hughes" goes out on a five month lecture tour beginning Oct. 7.

He will appear at colleges and auditoriums in Kansas, California, New York, Pennsylvania, Ohio, British Columbia, Delaware. Hughes will tie-in his MGM album with his lecture tour working closely with distributors, dealers and disk jockeys. Arrangements are being made to sell the album in the lecture halls and auditoriums in which he will appear.

Wins Trip To New York



CLEVELAND — Judith Stark has good reason to smile at Mike Lipton, Promotion Director for "Co-Star" records, which enable people to play roles opposite star personalities. Bud Wendell (right) host of KYW's 'Program PM', each evening, 8-10 p.m., recently concluded an unusual four week "Co-Star" record contest. Judith's dramatic ability won for her top prize of a trip for two to New York, courtesy of Roulette Records. Over 500 people auditioned for the four-week contest and of the forty participants, Miss Stark, 17 year old Syracuse University student from Shaker Heights, was judged the best with her reading opposite song-stylist Jimmy Rodgers. Judith won an allexpense trip to New York for two courtesy of Roulette Records. Second prize went to Charles Walker, Stow, Ohio, for his reading opposite Tallulah Bankhead. In the third spot, Jack Jenkins, Cleveland, won reading with Sir Cedric Hardwick. Walker won \$50 worth of Co-Star albums and Jenkins will take home \$25 worth of records.

Judges for the contest were Samuel Taylor, author and playwright of such hits as "Sabrina Fair," "Vertigo"; actor-producer Howard De-Silva; Johnny Price, director of Musicarnival and 'Program PM' theater critic Howard Wertheimer.

CANADIAN CAPERS

October 11, 1958

TORONTO TOPICS:

Geene Courtney, MGM newcomer, held over at Le Cabaret for an additional week. Geene has been delighting customers at the spot for the past two weeks. . . . Barry Nesbitt (Sparton) racking up terrific sales with his first for Sparton "A Pub With No Beer". Barry's record has been one of the best sellers for the past month, with all indications of remaining in that position for sometime. Negotiations are being made for releasing the disk in England and Austraila. Mary Martin with her new show will appear at Massey Hall Oct. 6 & 7. Stan Kenton (Capitol) will do a one nighter at the same spot Oct. 3rd. . . . The Brant Inn, Burlington will present the Glenn Miller Orch. Oct. 23 for one night only. . . . Bobby Hackett (Capitol) appearing nightly at The Town. . . . Jimmy McPartland currently at The Colonial. . Arnie Derksen (Decca) just finished a successful two week engagement at the Bermuda, and can now be seen nightly at The Brown Derby. Arnie's first release for Decca, "Crazy Me", has been getting plenty of spins by Toronto DJ's with terrific reaction.

Disneyland Records Sets October As Mary Martin Month

BURBANK — Disneyland Record has named October as "Mary Martin Month," honoring the artist during her United States personal appearance tour, "Music With Mary Martin."

During this time, four albums of Miss Martin's will be featured in record stores throughout the country, especially in cities where the songstress appears.

Kicking-off the 31 day salute will be her latest Disneyland album, "Mary Martin Sings A Musical Love Story," featuring seventeen of the most popular love songs ever written. In addition, Miss Martin's previous album, "Hi Ho" will be spotlighted during the month. Both "Musical Love Story" and the latter will be released in Disneyland stereophonic as well as monaurally. Highlight of "Mary Martin Month"

Highlight of "Mary Martin Month" will be the release of the storyteller album for Walt Disney's masterpiece, "Sleeping Beauty." This beautiful package is narrated and sung by Mary and includes a 12-page full color book. Along the narration line, the number, "Little Lame Lamb", will be re-released for the forthcoming Yuletide season.

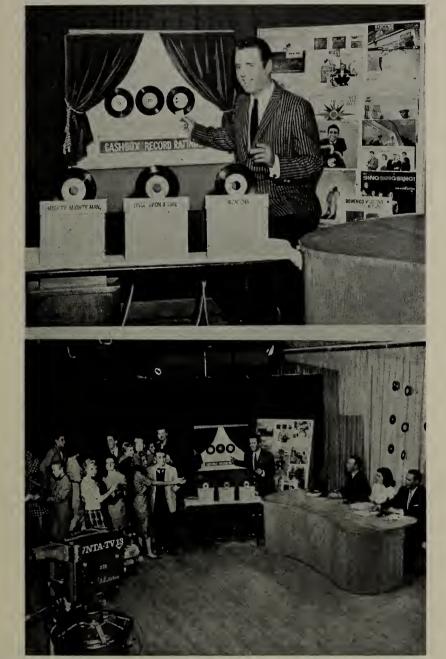
Chatton Party

OAKLAND, CALIF. — Chatton distribs, this city, recently held a kick-off soiree at the Caravan Lodge for Roger Williams' new two pocket Kapp release, "Songs Of The Fabulous Century". The title of the album is also tied-in with other Kapp packages by Jane Morgan, David Rose, Marty Gold and others.

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"Rate The Records", WNTA-TV Show, Builds To Important Status

Live TV Spot Hosted By Art Ford Highlights **Cash Box Ratings**



NEW JERSEY-"Rate The Recshows on WNTA-TV, New Jersey, was born as the result of an urgency to create a live show with both adult

<text><text><text><text>

staff for appeal and music

ment staff for appeal and music quality. The best are selected for use on the show. The chosen disks are then forwarded to *Cash Box* for a rating by the magazine. On each show, three of the rated records are played. The guest panel-ists are invited to put their own rat-ings on the records—which are then compared with the publication's. The guests' ratings, ideally, should match exactly the magazine's. The panel's skill is rewarded with prizes of rec-ord albums. The albums are donated to veterans' hospitals. High school students from the New York, New Jersey, and Connecticut areas are invited to the studio in groups, to dance to the music. The panel observes the students, and con-siders in its findings the dance rhythm of the disks.

panel observes the students, and con-siders in its findings the dance rhythm of the disks. Lynn says that the show has achieved "a clean type approach for the teen-agers" but also is giving adults entertainment by watching and hearing such celebrities as Sylvia Simms, Arnold Stang, Maurice ("Do-berman") Gosfield, Betsv Von Furs-tenberg, Monique Van Vooren, and many well-known recording artists. The top photo shows encee Art Ford revealing the Cash Box rating of a new disk the panel has already judged. The bottom shot includes the panel at left, which guests RCA Vic-tor artist Eddy Arnold, teen-ager Noel Wolf, from St. Mary's School in Rahwav, N. J. Permanent panel member, WNTA deejay Bob Brown, completes the threesome.

Aamco Records Fetes Trade

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NEW YORK—Aamco Records offi-cially launched its disk line with a plush party in its attractive offices at 204 West 49th Street recently. At-tending the affair were one-stop dis-tribs, deejays, publishers, and the press

tending the affair were one-stop dis-tribs, deejays, publishers, and the press. Further additions to the Aamco art-ist roster, which kicked off with Ted Steele, Andy Rose and the Paulette Sisters, include Paul Winchell, Jack Carter, and George Rhodes. As far as the diskery's album policy is concerned, pricing will be at a \$1.49 and \$2.98 for monaural releases, while a full stereo line will bear a price-tag of \$2.98. A minimum of six albums per month is the schedule of release. Aamco is already making headway in the singles department, having had sales success with Andy Rose's "Just Young" and the Paul-ette Sisters' "Calla Calla." The executive line-up of Allison Enterprises, of which Aaamco is one of four subsidiaries (the others: Lynd Music, Allison Music, Promo-tions, Inc.) includes Carl Lebow, prexy; Tom Vastola, vice-prexy of Allison, who is also deejay Alan Freed's manager; Ray Muscarella, secretary-treasurer; Manny Warner, in charge of A&R and advertising; and Lou Capone, in charge of sales.

Albert Shulman **Appointed Epic General Manager**

NEW YORK—The appointment of Albert Shulman as General Manager of Epic-Okeh Records, a product of Columbia Records, has been announced by Goddard Lieberson, prexy of the company

by Goddard Lieberson, prexy of the company. Shulman has since 1955 served as Director of Columbia Transcriptions, the firm's Custom Record Depart-ment. He has been associated with Columbia since 1941, when he joined the Bridgeport headquarters staff. Following three years in the U. S. Army, he rejoined Columbia Records in New York as Production Expedi-ter. In 1951, he was appointed Mana-ger of Sales Service for Transcrip-tions.

Capitol Record Distr., Philly, Appts Naide

HOLLYWOOD — The appointment of Elliot Naide as Operations Mana-ger of the Philadelphia branch of Capitol Records Distributing Co. has been announced by Stephen H. Stroh-man, Acting National Operations Manager of CRDC. In his new post, Naide succeeds Joseph J. Brown, who was recently promoted to Regional Operations Manager of Region No. 5, covering Baltimore, Philadelphia, Cleveland, Detroit, and Pittsburgh. For the past year, Naide has been Assistant Operations Manager of the Philadelphia branch of CRDC.

Palitz Signs Oliver

NEW YORK—Monty Palitz, veep and A&R head of Jubilee Records, an-nounced last week the signing of vet-eran arranger Sy Oliver. Oliver's first single chore for the diskery will be "The Mardi Gras March" from the Jerry Wald 20th Century Fox pic, "Mardi Gras." Palitz, and Bob Stephens, assistant to Palitz, have worked with Oliver be-fore with such artists as the Mills Bros., Ella Fitzgerald, and the late Tommy and Jimmy Dorsey.



VEE-JAY-ABNER RECORDS 2129 S. MICHIGAN AVENUE CHICAGO 16, ILL. CHRENELEN BURNELLEN

MGM Kicks Off Fall LP Festival

NEW YORK-MGM Records kicks

NEW YORK—MGM Records kicks off its fall album festival with a list of 20 pop LP's for October-Novem-ber release including issues on MGM's new jazz label, Metrojazz. This is in addition to the stereo album re-lease and the classics release an-nounced in last week's Cash Box. To kick off the campaign, MGM Records is setting up special regional distributor meetings in New York, Chicago, Los Angeles and Atlanta or New Orleans. Irv Jerome, director of album sales, and Sol Handwerger, in charge of merchandising and ad-vertising, have prepared a slide presentation on the material. A mer-chandising and advertising campaign -the biggest in the history of MGM Records—will be used to sell the new product to distributors, dealers and consumers.

consumers. The pop albums included in this October-November release are: "Je T'Aime (I Love You) . . . Joni"— Joni James; "Secret Songs For Young Lovers"—David Rose and Andre Pre-vin; "This One Is The Toni"—Toni







Carroll: "Debutante Party" - Ben Cutler; "Sing A Song Of Goodman" -The Randy Van Horne Singers; "Marvin Rainwater Sings With A Heart—With A Beat"; "Hello, Tiger" —Sallie Blair; "Jane Russell"; "Best Of Burlesque"—Original Cast; "It's All In The Game"-Tommy Edwards; "60 Great Songs From 60 Broadway Musicals": "60 Great Songs That Say I Love You" and "60 Great Continental And Classical Favorites"-Dick Hyman. The three Dick Hyman albums will be promoted as part of a special campaign ofiering the nine Hyman albums of "60 Great All-Time Songs" at a special price for a limited time.

This release will also serve to introduce the new Metrojazz label. Albums in this category produced by jazz expert Leonard Feather will include "Sonny Rollins And The Big Brass" and Toshiko's "United Notions".

A group of jazz albums by the Metropolitan Jazz Quartet, produced by Jack Wolf of Galaxy Productions, are to be issued on the MGM label. Albums include "The Great Themes From Great American Movies", "Great Themes From Great Broad-way Shows", "The Great Themes From TV Shows", "Great Themes From The Classics", and "Great Themes From Foreign Movies".

Herman Kaplan Named Sunbeam Sales Mgr.

NEW YORK — Herman Kaplan, who was an instrumental figure in organizing Sunbeam Records, by setting up its distributors throughout the country, has just been promoted to the position of National Sales Manager.

He was born in Philadelphia, and after attending the local grade and high school there, Kaplan attended the University of Pennsylvania until he was drafted into the U.S. Army in 1942. Following his discharge from the army in December, 1945, he worked with his father in the construction business. In November of 1947, Kaplan took his initial step into the record business as a shipper for Marnel Distributors of Philadelphia. In 1949 he was promoted to the sales and promotion department at Marnel. Kaplan left them to form the Universal Distributing Co., which he subsequently sold in 1956. From 1956 until his association with Sunbeam in May of 1958, Kaplan did free lance sales and promotion.

Kaplan succeeds Neil Galligan, who has been promoted to Vice President.

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Sands Hits Boston DJ Trail



BOSTON-Songster Tommy Sands, plugging his latest Capitol release, "Blue Ribbon Baby", hit the Boston platter trail a short time ago. Escorted by his Eastern publicity agent, Ruth Shapiro, the Sands' visits included: (top left) Norm Prescott, WBZ; (top right) Bob Clayton, WHDH; (second left) Jack McDermott, WHIL; (second right) Mel Miller, WMEX; (third right) Stan Richards, WORL; (bottom left) Louis Goldberg, WCOP; (bottom right) Alan Dary, WBZ.

Shiffrin To Seeco As Head Of Sales, A&R

NEW YORK-Sidney Siegel, president of Seeco Records, announced last week that Jerry Shiffrin, for the last six months, sales manager of Roulette Records, has joined the Seeco label as director of sales and A & R. Shiffrin will report directly to Siegel and be in charge of distributor relations, merchandising, acquiring new talent and disk jockey promotion.

Shiffrin stated, "I have enjoyed a very pleasant relationship with everyat Roulette for the past six one months. In joining Seeco my aim is to make this company as prominent in the pop business here in the United States as it has been for the past seventeen years in the Latin music field. My concentration is completely in the domestic market and one of my primary concerns is the development of new pop talent for the label.

Shiffrin entered the music business in 1953. He worked with Archie Bleyer at Cadence Records. Shiffrin served on the staff of The Cash Box Magazine for one year as associate of Bob Austin, general manager of the music department, before going to Roulette.

Vanguard Records Historic British Band

NEW YORK - Vanguard Records announced last week the release of an album featuring the Band of the Royal Regiment of Artillery in its record debut.

Founded in the middle 17 century, the band is one of Britain's oldest and most historic musical ensembles. Part of one side of disk is devoted to the Queen's Birthday celebration, held in Hyde Park, London, on June 13, 1957. Although the Queen's birthday is April 21, the annual event is set for a day in early summer when good weather is expected. Heard also on the disk are the ceremony of "Trooping the Colors", fanfares by the Herald Trumpets, march music, cavalry, shouts and commands and as a climax, a 21 gun salute.

Side two of the disk presents a Royal Artillery Band concert featuring a musical tour of the British Isles. The band is conducted by Major S. V. Hayes, Director of Music of the Royal Artillery, who also narrates the proceedings. The album, engineered by Marc Aubert and produced by Seymour Solomon, is released in stereo and monaural.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

Four Freshmen Tenth Anniversary



BOSTON - The Four Freshmen celebrated their 10th Anniversary on Saturday, September 20 at George Wein's famous Storyville in Boston. Hosting a party of 50 New England Disk Jockeys were Bob Taylor, Sales Manager, and Herb Dale, Promotion man of Capitol Records Boston Branch. The Freshmen were presented with a 10th Anniversary cake during one of their performances and cake was served to over 500 people. Those who found a slip of red paper in their plate won a copy of an album by the Freshmen.

Pictured above at the fete are: (top left) The Four Freshmen; (top right) Fred Archer, WMEX, Al Marill, WHDH and guest; (second left) Four Freshmen, Mr. & Mrs. Norm Prescott, WBZ; (second right) Bob Taylor, presenting Four Freshmen albums to lucky winners; (third left) Ross Barbour (Four Freshmen), Herb Dale, Bob Taylor, George Wein, (third right) Front right, Jim Fitzgerald and Gene Scurty, WORL; (bottom left) Cameron Dewar, Boston Newspaper, Herb Dale, Tom Evans, WCOP; (bottom center) Mr. & Mrs. Norm Na-than, WHDH, Louie Iacaviello, WBOS, and in the foreground, Don Donovan, WMEX; (bottom right) Four Freshmen and Bill Marlowe, WBZ.

Deny Basie-Williams Split

NEW YORK — Rumors that there had been a split between Coint Basie, and his vocalist for the past three years Joe Williams, were discounted as "completely ridiculous" by Teddy Reig, A&R jazz head of Roulette Records, which has the two signed. Roulette was reportedly "swamped" last week by calls from disk jockeys as well as aspiring singers calling for auditions to replace Williams. "The Basie-Williams association", added Reig, "has never been stronger and they have just completed their third album for Roulette." Williams is currently vacationing, and will join the band October 7 when they go back to work again doing a series of one-nighters.

nighters. The Basie band and Williams are heard on a new Roulette single, "Hal-lelujah, I Love Her So."

Columbia Realigns Single Sales Section

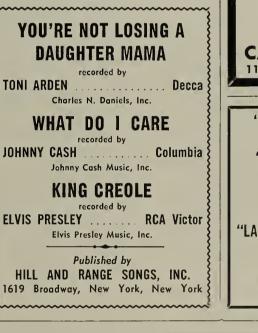
NEW YORK—Realignments of Co-lumbia Records' Single Records Sales and classical Albums sections has been announced by William Gallagher, Director of the Sales Department. David R. Kapralik has been appoint-ed Merchandise Manager for Single Records assuming full responsibility

Records, assuming full responsibility for singles product. He will also supervise activities of the Manager of Field Communications. Kapralik reports to Gallagher.

In order to increase coordination between single records promotion and popular artists' relations in the field, Frank Campana and Robert Burrell have been named Managers, Single Records Promotion. They will both report to the Manager of Field Sales.

Peter Munves, formerly Coordina-tor of Special Merchandise, will as-sume full responsibility for the internal merchandising function of the Masterworks section as Merchandise Manager, reporting to the Director of Sales.

John Woolford, as Manager of Masterworks Promotion, will assume full responsibility for field promotion of classical product. In addition, Woolford will be responsible for Masterwork artists' relations, including coordination of tours and personal appearances. He will report to the Manager of Field Sales.

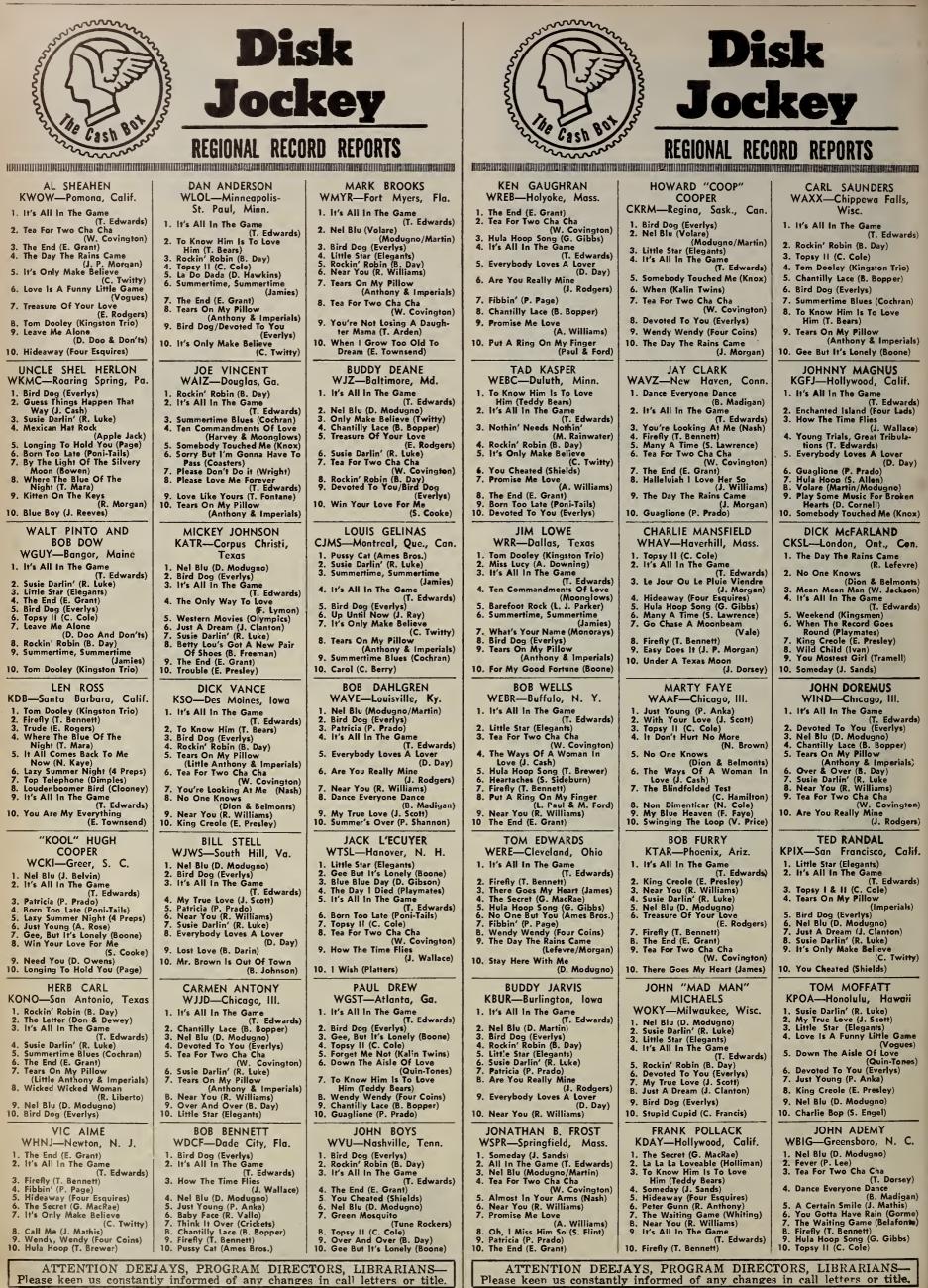






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"Only those records best suited for commercial use are reviewed by THE CASH BOX"



HARVEY KAYE WBRD-Mt. Clemens, Detroit, Mich.

1. It's All In The Game (T. E. Edwards) 2. You Cheated (Shields) 3. Tears On My Pillow (Anthony & Imperials)

4. Tea For Two Cha Cha (W. Covington) 5. Nel Blu (D. Modugno)

Near You (R. Williams)
 Devoted To You (Everlys)
 The Secret (G. MacRae)

Poor Boy (Royaltones)

10. Geraldine (J. Scott)

DAVE NEUMANN KAYO—Seattle, Wash.

- It's All In The Game (T. Edwards)
 Tears On My Pillow (Anthony & Imperials)
 Grand Coulee Dam (Donegan)
- Little Star (Elegants)
- Summertime Blues (Cochran)
 Tea For Two Cha Cha (W. Covington)
 Come On, Let's Go (Valens)
- B. Tom Dooley (Kingston Trio) 9. It's Only Make Believe (C. Twitty)
- 10. Down The Aisle Of Love (Quin-Tones)
- STANLEY MACK

- GENE BURNS

- BOB BRAUN'S WLW-Cincinnati, Ohio 1. Old MacDonald 1. Old MacDonald (Chargers) 2. The Secret (G. MacRae) 3. Fibbin' (P. Page) 4. Cerveza (B. Brown) 5. There Goes My Heart (James) 6. Hey Stella (Crew Cuts) 7. Hideaway (Four Esquires) B. This Little Girl's Gone Rockin' (R. Brown) 9. Everybody Loves A Lover (D. Day) 10. Bridge Of Sighs (K. Starr)
- DALE GOOD KRKO—Everett, Wash KKKO---Everett, Wash.
 1. It's All In The Game (T. Edwards)
 2. Rockin' Robin (B. Day)
 3. You Cheated (Shields)
 4. Trouble (E. Presley)
 5. My True Love (J. Scott)
 6. As Long As I Have You (E. Presley)
 7. Devoted To You (Everlys)
 8. Young Dreams (E. Presley)
- Young Dreams (E. Presley) Little Star (Elegants)
- 10. Tom Dooley (Kingston Trio) ED MEATH WHEC-Rochester, N. Y.
- WHEC---Rochester, N. Y. 1. Someday (R. Nelson) 2. Nel Blu (D. Modugno) 3. Just A Dream (J. Clanton) 4. I'll Love You Till 1 Die (C. McRae) 5. There Goes My Heart (James) 6. My True Love (J. Scott) 7. Little Star (Elegants) 8. Bird Dog (Everlys) 9. Near You (R. Williams) 10. I Never Met The Right One Yet (H. Winterhalter)

- JOE THOMPSON KHEV—El Paso, Texas STANLEY MACK WDGY—Minneapolis, Minn. 1. It's All In The Game (T. Edwards) 2. To Know Him Is To Love Him (Teddy Bears) 3. Tears On My Pillow (Imperials) 4. Parkin' Pohin (B. Dav) KHEV—EI Paso, Texas 1. Bird Dog (Everlys) 2. Little Star (Elegants) 3. Nel Blu (D. Modugno) 4. The Ways Of A Woman In Love (J. Cash) 5. Are You Really Mine (J. Rodgers) 6. For My Good Fortune (P. Boone) 7. Tom Dooley (Kingston Trio) 8. Promise Me Love (A. Williams) 9. Secret (G. MacRae) 10. It's All In The Game (T. Edwards) Rockin' Robin (B. Day)
 La Do Dada (D. Hawkins)
 Volare (D. Martin)
 No One Knows (Dion & Belmonts)
 Near You (R. Williams)
 Devoted To You (Everlys)
 Summertime, Summertime (Jamies) (Jamies) ALAN KING WICB—Ithaca, N. Y. 1. Near You (R. Williams) 2. Tea For Two Cha Cha (W. Covington) 3. Bird Dog (Everlys) 4. The Day The Rains Came (J. Morgan) 5. Nel Blu (D. Modugno) 6. Patricia (P. Prado) 7. Are You Really Mine (J. Rodgers) 8. Susie Darlin' (R. Luke) 9. Stupid Cupid (C. Francis) 10. Put A Ring On My Finger (Paul & Ford) J. UNDERWOOD & M. HUNTER & B. CHASE & B. SIEVERS WODO—Ft. Wayne, Indiana WODO—Ft. Wayne, Indiana
 Nel Blu (D. Modugno)
 Little Star (Elegants)
 Rockin' Robin (B. Day)
 Devoted To You (Everlys)
 Summertime Blues (Cochran)
 Just A Dream (J. Clanton)
 Born Too Late (Poni-Tails)
 Bird Dog (Everlys)
 Susie Darlin' (R. Luke)
 Datas On My Pillow 9. Suste Dartin, Pillow 10. Tears On My Pillow (Imperials) GENE BURNS KBSF—Springhill, La. 1. No One But You (Ames Bros.) 2. Everybody Loves A Lover (D. Day) 3. Tea For Two Cha Cha (W. Covington) 4. King Creole (E. Presley) 5. Look Who's Blue (D. Gibson) 6. Chantilly Lace (B. Bopper) 7. There Goes My Heart (James) 8. Over The Weekend (Playboys) 9. The Day The Rains Came (R. Lefevre) 10. This Little Girl's Gone Rockin' (R. Brown)
 - BILL BALLANCE KFWB-Hollywood, Calif. KFWB—Hollywood, Calif. 1. Little Star (Elegants) 2. It's All In The Game (T. Edwards) 3. Tears On My Pillow (Imperials) 4. Born Too Late (Poni-Tails) 5. Summertime Blues (Cochran) 6. You Cheated (Shields) 7. Itchy Twitchy Feeling (B. Hendricks) B. Love's A Funny Little Game (Vogues) 9. Come On Let's Go (R. Valens) 10. Nel Blu (D. Modugno) DON LAMOND KFOX—Long Beach, Calif. 1. Navajo (L. Holmes) 2. Lazy Summer Night (4 Lads) 3. Zing Went The Strings Of My Heart (Kirby Sione Four) 4. Tea For Two Cha Cha (W. Covington) 5. Eaver (P. Lee) (W. Covington) 5. Fever (P. Lee) 6. Volare (D. Martin) 7. Dance Everyone Dance (B. Madigan) 8. Bird Dog (Everlys) 9. Patricia (P. Prado) 10. Firefly (T. Bennett) CARL WENDELL WTIF—Tifton, Ga.
 - 1. My True Love (J. Scott) 2. I Love You (J. Scott) 2. I Love You (J. Sca) 3. It's All In The Game (T. Edwards) 4. Susie Darlin' (R. Luke) 5. Rockin' Robin (B. Day) 6. Summertime Blues (Cochran) 7. Bird Dog (Everlys) 8. You (Chested (Chird)) You Cheated (Shields) You And I (E. & B. Cole) 10. Win Your Love For Me (S. Cooke)
 - RON HALL KLO-Ogden, Utah 1. Rockin' Robin (B. Day) 2. Bird Dog (Everlys) 3. It's All In The Game (T. Edwards) 4. Coplas (Kingston Trio) 5. Little Star (Elegants) 6. Chantilly Lace (Big Bopper) 7. My True Love (J. Scott) 8. You Cheated (Shields)
 - You Cheated (Shields) Trouble (E. Presley) 10. Git It (G. Vincent)

LARRY FORD WCRO—Johnstown, Pa.

Page 47

October 11, 1958

of the increased activities of these two departments in recent months in clas-

sical record and stereo disk production, the increasing demands of the Capitol Record Club, and an extensive

manufacturing plant expansion pro-

All The Way!

CONNIE SUE

EARLENE

Vic Wilder

RIC 959

RIC RECORDS

C & M's BIG 3 *"I DREAMED*

A DREAM"

"I'M AWAITIN'"

Lee Richards WANGER #192-3

"MISS ANNIE"

"DONNA MY DEAR"

The Plurals WANGER #186-7

"LOAPIN"

b/w

"ВНА СНА"

The Castinos

C & M Records #440-1

For Deejoy copies contoct

C & M RECORDS

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Billboard PICK OF THE WEEK

by

Ray Arlo Castle 502

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10122

YOUNG GENERATION

b/w

I PLEDGE MY HEART

22 LAKEWOOD STREET NEW ORLEANS, LA.

Two Executive Appointments

Announced At Capitol Records

gram.

HOLLYWOOD—The creation of two new executive positions in Capitol Records was announced last week by James W. Bayless, Vice-President in charge of Engineering and Manufac-turing. Both are effective Oct. 1. At a luncheon meeting in the Capitol Tower in Hollywood, Bayless disclosed the appointment of George R. Jones to the newly-created position of Adminis-trator of Recording Operations, and the appointment of M. S. "Mac" Hardy as National Plant Manager, both of CRI. Jones, who joined Capitol 20 months ago as General Manager of the Cus-tom Services Department of CRI, was named Director of that department in July, 1957. In his new post, Jones

ago as General Manager of the Cds-tom Services Department of CRI, was named Director of that department in July, 1957. In his new post, Jones will be in charge of the Custom Ser-vices and Recording Departments in both Hollywood and New York, and will direct all activities of these de-partments. Jones reports directly to Vice-President Bayless and will con-tinue to headquarter in the Capitol Tower in Hollywood. Prior to joining Capitol, Jones was the West Coast Manager of Langlois Filmusic, Inc., producers of background music for tel-evision, with headquarters in Holly-wood. Before his Langlois affiliation, Jones served the C.P. MacGregor Com-pany (custom recording services) in Los Angeles as General Manager for approximately 17 years. He has been a resident of the Los Angeles area for the past 37 years. Bill Robinson con-tinues as Director of the Hollywood recording studios, Don Plunkett re-mains Director of the New York re-cording studios, and Herbert Sachs continues as National Sales Manager of Capitol Custom Services. All three will henceforth report to Jones. Hardy's history with CRI dates back to March, 1946, when he joined the company as Controller of its Scranton manufacturing plant. From

the company as Controller of its

Scranton manufacturing plant. From

August, 1948 to April, 1949, he was

Plant Manager of Capitol's Los An-

geles manufacturing establishment. From April, 1949 to the present,

Hardy has been Scranton Plant Manager. In his new position, Hardy con-

tinues as Manager of the Scranton Plant and, additionally, will direct

the manufacturing at the company's

Los Angeles Plant. He will continue to headquarter in Scranton. David

Lawhon continues as Manager of the

Los Angeles Plant, reporting to

Bayless disclosed that both appoint-

ments were made to relieve him of

direct administrative responsibilities

in the manufacturing and recording departments of CRI. Need for the

appointments was accelerated because

The Cash Box

Best Bet

Hardy.

- 1. The End (E. Grant)
- 1. The End (E. Game 2. It's All In The Game (T. Edwards)
- (T. Edwards) 3. Just Young (Rose/Anka) 4. Promise Me Love (A. Williams)
- 5. Tom Dooley (Kingston Trio)
- 6. Tea For Two Cha Cha (W. Covington) 7. Please Love Me Forever (T. Edwards)
- B. Bird Dog (Everlys)
 9. Hula Hoop Song (G. Gibbs)
 10. Hideaway (Four Esquires)
- - CHUCK DOUGHERTY KQV—Pittsburgh, Pa.

- KQV—Pittsburgh, Pa. I. It's All In The Game (T. Edwards) 2. Tea For Two Cha Cha (W. Covington) 3. The End (E. Grant) 4. Nel Blu (D. Modugno) 5. Susie Darlin' (R. Luke) 6. Tears On My Pillow (Imperials) 7. Devoted To You (Everlys) B. Down The Aisle Of Love (Quin-Tones) 9. Stupid Cupid (C. Francis) 10. No One Knows (Dion & Belmonts)

 - LONNY STARR WNEW-N. Y.
- 1. Bird Dog (Everlys) 2. Fibbin' (P. Page) 3. There Goes Mv Heart (James) 4. Old MacDonald (Chargers)
- (Chargers) Paris (P. Prado) White Bucks And Saddle Shoes (B. Pedrick, Jr.) Hula Hoop (Brewer/Gibbs) Poor Boy (Royaltones) The Things I Didn't Say (A. Alberts)

- 10. Love A Me Love A Me (C. Mann)
- ANNE FERGUSON CFRN-Edmonton, Alb.,
- Canada
- Canada 1. Little Star (Elegants) 2. Bird Dog (Everlys) 3. It's All In The Game (T. Edwards) 4. Just A Dream (J. Clanton) 5. Everybody Loves A Lover (D. Day) 6. Nel Blu (Modugno/Martin) 7. Susie Darlin' (R. Luke) 8. Stupid Cupid (C. Francis) 9. My True Love (J. Scott) 10. Rockin' Robin (B. Day)

- 10. Rockin' Robin (B. Day)

MARTY SULLIVAN WPEO—Peoria, III.

WPEO—Peoria, III. 1. Susie Darlin' (R. Luke) 2. It's All In The Game (T. Edwards) 3. Tears On My Pillow (Little Anthony & Imperials) 4. Chantilly Lace (B. Bopper) 5. Rockin' Robin/Over And Over (B. Day) 6. Near You (R. Williams) 7. Summertime Blues (Cochran) B. Blue Ribbon Baby (T. Sands) 9. Little Star (Elegants) 10. Firefly (T. Bennett)

- BOB PARDUA WFPA-Ft. Payne, Ala.
- WITRATIL TUPILE, Ald.
 Nel Blu (D. Modugno)
 Little Star (Elegants)
 Tears On My Pillow (Litt'e Anthony & Imperials)
 Born Too Late (Poni-Tails)
 Bird Dog (Everlys)
 Summertime Blues (Cochran)
 Carol (C. Berry)
 Word C & Word La Lange
- 7. Carol (C. Boll) 8. Ways Of A Woman In Love (J. Cash)
- 9. Ramrod (D. Eddy)
- 10. My True Love (J. Scott)

BOB CAPPS

- BOB CAPPS KOY—Phoenix, Ariz. Go Chase A Moonbeam (Vale) Tom Dooley (Kingston Trio) Nel Blu (D. Modugno) Pussy Cat (Ames Bros.) With Your Love (J. Scott)
- 5.
- Firefly (T. Bennett) Le Petite Raveil (Modugno) 6. 7.
- Β. Call Me (J. Mathis)

- Wendy Wendy (Four Coins)
- 10. Many A Time (S. Lawrence)
- ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS-Please keen us constantly informed of any changes in call letters or title

The Cash Box, Music

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Ramblings

NEW YORK:



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ords. Bennick says the record was only aired a few times and sales started to come in. . . . Doug Moody, Herald and Ember, reports "Tic Toc" by Lee Allen keeps building and the sales now coming in would give every indication of a belated hit. Also hot for the label is "Viddly Biddly Baby" by The Schooners. . . . We hear Norm Wieland is now at Golden Crest. . . Teddi King into the Americana Hotel, Miami Beach, for one week beginning November 5. . . . Rover Boys hitting the d.j. trail with their current Vik release "Ask Me Who Loves" You" and "S'Agapo". . . Morty Wax advises that "Tulips From Amsterdam" by Bygraves and Mantovani are showing up saleswise in Detroit and New England areas. Wax is also handling the new Unart release, "There'll Be No Goodbye" by The Five Delights. . . . Joe Carlton, Carlton Records, may have another hit cooking for him in "Heartaches" by Sam Sideburn. Reports coming in from Buffalo tend to substantiate Carlton's enthusiasm. . . . Hy Weiss, Old Town Records, doing a substantiat job with The Solitaires' "Please Remember My Heart" and Robert and Johnny's "Tm Truly Truly Yours". Says Hy, "We're getting action on both sides. In some areas "Eternally With You" is the selling side. . . Bob Heller, Chips Dist. in Philadelphia, writes initial sales on the new Jimmie Rodgers album, "Jimmy Rodgers Sings Folk Songs", has been tremendous. Another note from Bob Ellis, Eric Distributors in San Fran-cisco, tells us much the same thing. Says it is his standout Roulette LP seller. . . Joe Gettfried, Castle Records, has announced the signing of The South-landers, currently on tour with Jerry Lee Lewis. . . . The Four Voices, Colum-bia Records, into the Club Safari, College Point, L.I., weekend November 3 and 4. . . . Benjamin J. Mayhams, Mayhams and Co-Ed Records, reports ac-tion on "Rock Rollin" by Norris The Troubadour. . . . Ed Mesner, Aladdin Records, calls attention to "Let The Good Times Roll" by the Brown Brothers, 13 and 17. The kids wrote the coupling, "You're Right, I'm Left".

CHICAGO:



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LOS ANGELES:



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"Only those records best suited for commercial use are reviewed by THE CASH BOX"





The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 30.

(Listed Alphobeticolly)

ALL DAY LONG Jimmy 5mith (Blue Note 1676) ALMOST IN YOUR ARMS Sam Caoke (Keen 2006)

A LOVER'S QUESTION I CAN'T STAND ALONE Clyde McPhatter (Atlantic 1199)

ARE YOU REALLY MINE Jimmy Rodgers (Roulette 4090)

BAREFOOT ROCK WHAT DID | DO Little Junior Parker (Duke 193)

*BIRDIE Bill Doggett (King 5149)

*BLUE MOON Jimmy Bowen (Roulette 4102)

*BONG BONG Vince Castro (APT 25007)

BORN TOO LATE Pany-Tails (ABC Paramount 9934)

CALL ME Johnny Mathis (Calumbia 41253)

CAROL Chuck Berry (Chess 1700)

CERVEZA Baots Brown (RCA Victor 7269) CHECKING ON MY BABY IT TAKES TIME Otis Rush (Cobra 5027)

*CLOSE TO YOU Muddy Waters (Chess 1704)

COME ON, LET'S GO Ritchie Valens (Del-Fi 4106)

COUNT EVERY STAR Rivieras (Coed 503)

DARLING CAN'T YOU TELL Clusters (Tee Gee 102)

DEVOTED TO YOU Everly Bros. (Cadence 1350)

*EVERYTHING WILL BE ALRIGHT Gene Allison (Vee-Jay 299)

*GUAGLIONE Perez Prado (R (RCA Victor 7337) HALLELUJAH I LOVE HER SO Count Basie & Joe Williams (Roulette 4103)

HOLD IT Bill Daggett (King 5149)

IF YOU TRY CONGRATULATIONS Chantels (End 1030)

*I'M A LOVER NOT A FIGHTER Lazy Lester (Excello)

I'M GOING TO GET MY BABY *ODDS AND ENDS Jimmy Reed (Yee-Jay 298)

I'M SO YOUNG EVERY DAY OF THE WEEK Students (Checker 902)

I'M SORRY Royal Holidays (Carlton 472) I'M SORRY Kenny Martin (Federal 12330)

IT'S ONLY MAKE BELIEVE Conway Twitty (MGM 12677)

IT'S SO FINE Lavern Baker (Atlantic 2001) I'VE HEARD THAT STORY BEFORE Tammy Ridgely (Herald 526) I WISH *IT'S RAINING OUTSIDE Platters (Mercury 71353)

JUST YOUNG Andy Rose (Aamco 100) *KEY TO THE HIGHWAY Little Walter (Checker 904)

LET'S SIT AND TALK Gene Allison (Vee-Jay 286) LETTER TO AN ANGEL Jimmy Clanton (Ace 551) *LOVE'S A FUNNY LITTLE GAME Vogues (Dot 15798)

* Indicotes first oppeoronce on Territorial Tips MAMA, MAMA, MAMA PRISONER'S SONG Warren Starm (Nasco 6015) MEXICAN HAT ROCK Applejacks (Cameo 149)

*MY BABY LIKES TO ROCK Wade Flemons (Vee-Jay 295)

MY BONNIE YOU BE MY BABY Ray Charles (Atlantic 1196) MY DEAREST, MY DARLING Eddie Ba (Chess)

NEED YOU Donnie Owens (Guyden 2001)

NEL BLU DIPINTO DI BLU (VOLARE) Dean Martin (Capital 4028) *NON DIMENTICAR Nat "King" Cole (Capitol 4056)

OH BABY Velveteers (Ric)

*PEACHES AND CREAM Larry Williams (Specialty 647)

POINCIANA Ahmad Jahmal (Arga 5303) POOR BOY Royaltones (Jubilee 5338)

*QUEEN OF THE HOP Bobby Darin (Atco 6/27)

RAMROD Duane Eddy (Jamie 1109)

REAL WILD CHILD Ivan (Caral 62017) SCRATCH MY BACK Echoes (5wan 4013)

SOMEONE TO LOVE ME Ron Baxter (Gone 5036) SUMMERTIME BLUES Eddie Cochran (Liberty 55144)

SUMMERTIME, SUMMERTIME Jamies (Epic 9281)

TEARS FROM MY HEART Thurston Harris (Aladdim 3435) TELL IT LIKE IT IS DON'T BE ASHAMED TO CALL MY NAME Little Willie John (King 5147) THE GREEN MOSQUITO Tune Rocker (United Artists 139) THE SHADOW KNOWS Coasters (Atco 6126) *TO KNOW HIM IS TO LOVE HIM Teddy Bears (Dore 503) WHY ME Ruth Brown (Atlantic 1197)

TIC TOC Lee Allen (Ember 1039)

TOM DOOLEY Kingston Trio (Capital 4049) TWO PEOPLE IN LOVE Little Anthony & Imperials (End 1027) WABASH BLUES AI 5mith (Abner 1014) WEEKEND Kingsmen (East-West 115)

WE HAVE LOVE Jackie Wilson (Brunswick 55086) WHEN I GROW TOO OLD TO DREAM Ed Townsend (Capitol 4048) Duke Mitchell (Liberty 55158)

WHOSE HEART ARE YOU BREAKING NOW Johnny Love (Tee Pee 395) YOU CHEATED 5lades (Domino) Del-Vikings (Mercury 71345)

YOUNG SCHOOL GIRL IT MUST BE LOVE Fats Domino (Imperial 5537)



King Opens Boston Branch

CINCINNATI—King Records sales manager, Al Miller, has announced the opening of a direct factory branch in Boston, at 112 Queensberry Street, to service the eastern parts of Massachu-setts, Vermont, Maine, Rhode Island, and New Hampshire with the complete King distribution of King, Bethlehem, Federal, De Luxe, Rep and Audio-Lab singles and albums. The Boston branch will be under the direction of Willard Parrott. The new King operation will replace

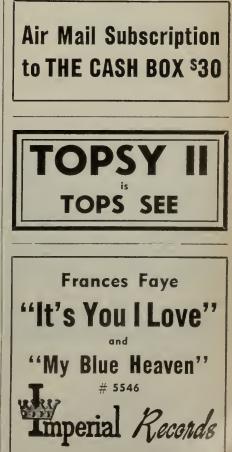
Willard Parrott. The new King operation will replace Music Suppliers Of New England which has acted as King distributors for some years in this territory. In making the announcement, Miller went on to say that since the King distributing organization assumed na-tional distribution for Bethlehem Rec-ords and for Rep Records—plus its own new \$1.98 album line, Audio-Lab, it felt a heavier concentration was required for the New England terri-tory. In addition to the direct factory branch in Boston, King services the area through Seaboard Distributors, in Hartford. in Hartford.

Paul Cunningham To **Coast For Annual Meet**

NEW YORK — ASCAP President Paul Cunningham left last week for the West Coast where the Society held its annual membership meeting on Tuesday, September 30, in the Re-gency Room of the Sheraton West in Los Angeles.

Los Angeles. Cunningham was accompanied by Jack Bregman (Bregman, Vocco & Conn, Inc.), chairman of the Society's Executive Committee; and Frank Con-nor (Carl Fischer, Inc.), ASCAP Treasurer. In addition to these So-ciety directors, J. M. Collins, sales manager, and George Hoffman, comp-troller, attended the meeting with Cunningham, as well as the Society's general attorney, Herman Finkelstein. On his return from the Coast Cun-

On his return from the Coast Cun-ningham plans to hold a Midwest membership meeting in Chicago, on October 6.



(20)

(21)

(28)

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(41)

THE END Earl Grant (Decca 30719)

TRICKLE TRICKLE Videos (Casino 102)

LA DO DADA Dale Hawkins (Checker 900)

COME BACK MY LOVE Jerry Butler & Impressians (Abner 1017)

HOW THE TIME FLIES Jerry Wallace (Challenge 59013)

31. STORMY WEATHER. 32. PATRICIA. 33. GOING TO CHICAGO BLUES. 34. I'M GONNA GET YOU BABY. 35. SUMMERTIME BLUES. 36. FEVER. 37. TELL IT LIKE IT IS. 38. COME ON LET'S GO. 39. IT'S ONLY MAKE BELIEVE. 40. HALLELUJAH, I LOVE HER SO. 41. YES I WANT YOU. 42. QUEEN OF THE HOP. 43. HOLD IT. 44. MY TRUE LOVE. 45. RAMROD. 46. I WISH. 47. WESTERN MOVIES. 48. WE HAVE LOVE. 49. COUNT EVERY STAR. 50. A LOVER'S QUESTION. "It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

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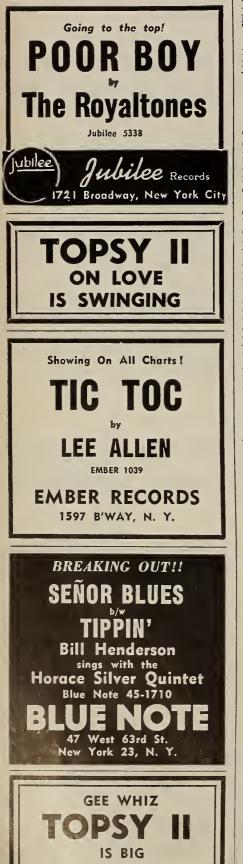
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For Monday



LOS ANGELES-Dooto Record art-ist Paul Monday (left), promoting his new platter, "My Mistake," gets best wishes from Johnny Otis (behind Monday) and Milton Weiss of Milton Phono Records, Los Angeles Dooto dis-trib. The cutie is Gladys Jackson, Cavalcade of Jazz Beauty Contest winner.



Garner Jazz Concert

CHICAGO—Erroll Garner, Colum-bia Records' great jazz pianist, will present a jazz concert at Orchestra Hall, this city, October 12, under the supervision of impresario Sol Hurok. During Garner's visit to Chicago he will call on deejays with Columbia's district manager, Harry Hostler, to plug his current album release "Paris Impressions." - Garner is slated for an appearance

- Garner is slated for an appearance on "In Town Tonight," via WBBM-TV, hosted by Jim Conway.

Fourth For Kaye

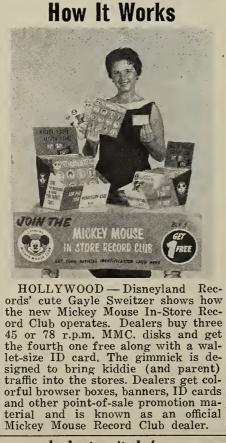
NEW YORK-Sammy Kaye and his

NEW YORK—Sammy Kaye and his expanded swing-and-sway orchestra began their fourth annual engagement at the Roosevelt Grill, 45th Street and Madison Avenue, on Friday, Octo-ber 3. The engagement will be two-months in duration. Featured members of the Kaye band include vocalists Lynn Roberts, Ray Michaels, Larry Ellis and Hank Ka-nui, a Hawaiian-American lad. Also featured will be J. Blasingame Bond and his Dixieland band-within-the-band; Johnny Amoroso, who handles a hot trumpet and sweet vocals, the Kayedets, a vocal trio, and the two-piano team of Angelo Di Pippo and Tony Auletta. Kaye recently premiered a TV se-ries on the ABC-TV network, "Music from Manhattan."

Thomas LP To Charity

NEW YORK—Herman Rush, Presi-dent of Retarded Infants Services, disclosed last week that RCA-Victor is turning over entirely its unreleased Danny Thomas album of the songs from his film, "The Jazz Singer," to charity.

from his film, "The Jazz Singer," to charity. The entire proceeds from the sale of this album will be shared equally by St. Jude's Hospital in Memphis, Tenn., and a local charity in each city. In New York City, Retarded Infants Services, Inc., which provides care for hopelessly retarded babies, will share in the proceeds. Thomas will kick off the charity promotion with his appearance in New York this week where he has announced that anyone sending a con-tribution of \$5 will receive an album by return mail. The deal was originally set by the lat Mannie Sacks, who died of Leuke-mia. St. Jude's Hospital is engaged in the fight against Leukemia. The Emanuel Sacks Foundation will re-ceive a share of the moneys in the Philadelphia area.



	Cash Bo	
NEW YORK	CHICAGO	NEW ORLEANS
IT'S ALL IN THE GAME Tommy Edwards (MGM 12688)	WIN YOUR LOVE FOR ME Sam Cooke (Keen 2006)	WIN YOUR LOVE FOR ME Sam Cooke (Keen 2006)
2 ROCKIN' ROBIN Bobby Day (Class 229)	TEARS ON MY PILLOW Little Anthony & Imperials (End 1027)	TEARS ON MY PILLOW Little Anthony & Imperials (End 1027)
3 TEN COMMANDMENTS OF LOVE Harvey & Moonglows (Chess 1705)	CARMEN Ramsey Lewis (Argo 5304)	IT DON'T HURT NO MORE Nappy Brown (Saroy 1551)
4 TEARS ON MY PILLOW Little Anthony & Imperials (End 1027)	NEL BLU DIPINTO DI BLU Domenico Modugno (Decca 30677)	TELL IT LIKE IT IS Little Willie John (King 5147)
5 FOR ME Sam Cooke (Keen 2006)	IT'S ALL IN THE GAME Tommy Edwards (MGM 12688)	CHANTILLY LACE Big Bopper (Mercury 71343)
6 NEL BLU DIPINTO DI BLU Domenico Modugno (Decca 30677)	TEN COMMANDMENTS OF LOVE Harvey & The Moonglows (Chess 1705)	ROCKIN' ROBIN Bobby Day (Class 229)
7 BIRD DOG Everly Brothers (Cadence 1350)	LITTLE STAR Elegants (Apt 25005)	IT'S ALL IN THE GAME Tommy Edwards (MGM 12688)
8 TEA FOR TWO CHA CHA Warren Covington (Decca 30704)	IT DON'T HURT NO MORE Nappy Brown (Sarvoy 1551)	LITTLE BLUE BOY Bobby Blue Bland (Duke 196)
IT DON'T HURT 9 NO MORE Nappy Brown (Saroy 1551)	STORMY WEATHER Spaniels (Vee-Jay 290)	DOWN THE AISLE OF LOVE Quin-Tones (Hunt 321)
10 YOU CHEATED Shields (Dot 15805)	ROCKIN' ROBIN Bobby Day (Closs 229)	TEN COMMANDMEN OF LOVE Harvey & The Moonglows (Chess 1705)
araannaannaannaannaannaannaannaannaanna	naaminaan maana ay saaraa ahaa ahaa ahaa ahaa ahaa ahaa ah	nununun herrinten her
-		
WIN YOUR LOVE FOR ME Sam Cooke (Keen 2006)	TEN COMMANDMENTS OF LOVE Harvey & Moonglows (Chess 1705)	CHANTILLY LACE Big Bopper (Mercury 71343)
2 WHY ME Ruth Brown (Atlantic 1197)	TOPSY (Part II) Cozy Cole (Love 5003)	IT'S ALL IN THE GAME Tommy Edwards (MGM 12688)
3 TEARS ON MY PILLOW Little Anthony & Imperials (End 1027)	IT DON'T HURT NO MORE Nappy Brown (Savoy 1551)	ROCKIN' ROBIN Bobby Day (Class 229)
4 IT DON'T HURT NO MORE Nappy Brown (Savoy 1551)	IT'S ALL IN THE GAME Tommy Edwards (MGM 12688)	BIRD DOG Everly Brothers (Cadence 1350)
5 CARMEN Ramsey Lewis (Argo 5304)	WIN YOUR LOVE FOR ME Sam Cooke (Keen 2006)	TOM DOOLEY Kingston Trio (Copitol 4049)
6 STORMY WEATHER Spaniels (Vee-Jay 290)	A LOVER'S QUESTION Clyde McPhatter (Atlantic 1199)	SUSIE DARLIN' Robin Luke (Dot 15781)
T'S ALL IN THE GAME Tommy Edwords	LOVE ME Jerry Butler & Impressions (Abner 1017)	HOW THE TIME FLI Jerry Wallace (Challenge 59013)
Tommy Edwords (MGM 12688)	(Abner 1017)	

TEARS ON MY PILLOW Little Anthony & Imperials (End 1027) REAL WILD CHILD lvan (Coral 62017) ROCKIN' ROBIN LITTLE STAR

Bobby Day (Class 229)

CAROL

Chuck Berry (Chess 1700)

Elegants (Apt 25005)

IT'S ONLY MAKE BELIEVE Conway Twitty (MGM 12677)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

HOLD IT Bill Doggett (King 5149)

Shields (Dot 15805)

YOU CHEATED

ROCKIN' ROBIN Bobby Day (Class 229)

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Page 50

The Cash Box The Cash Box Restart Restart Biladelphia Los angeles Detroit									
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1	IT'S ALL IN THE GAME Tommy Edwards (MGM 12688) NEL BLU DIPINTO	IT'S ALL IN THE GAME Tommy Edwards (MGM 12688) TEARS ON MY	ROCKIN' ROBIN Bobby Day (Class 229)	"I'M GONNA GET YOU BABY" "ODDS AND ENDS" Jimmy Reed	Award o' the Week 10/4				
2	DI BLU Domenico Modugno	PILLOW Little Anthony & Imperials (End 1027)	GAME Tommy Edwards (MGM 12688)	•					
3	(Decca 30677) TEARS ON MY PILLOW Little Anthony & Imperials (End 1027)	JUST A DREAM Jimmy Clanton (Ace 546)	BIRD DOG Everly Brothers (Cadence 1350)	"SUMMERTIME BLUES" Eddie Cochran	Liberty 55144				
4	TRICKLE TRICKLE Videos (Casino 102)	YOU CHEATED Shields (Dot 15805)	POOR BOY Royaltones (Jubilee 5338)	"COME ON, LET'S GO"	Sleeper of the Week 9/6				
5	TOPSY (PART II) Cozy Co'e (Love 5003)	ROCKIN' ROBIN Bobby Day (Class 229)	TEARS ON MY PILLOW Little Anthony & Imperials (End 1027)	Ritchie Valens	Del-Fi 4106				
6	YOU CHEATED Shields (Dot 15805)	LITTLE STAR Elegants (Apt 25005)	LA DO DADA Dale Hawkins (Checker 900)	"IT'S ONLY MAKE BELIEVE" Conway Twitty	MGM 12677				
7	NO ONE KNOWS Dion & The Belmonts (Laurie 3015)	BIRD DOG Everly Brothers (Cadence 1350)	I'M SORRY Kenny Martin (Federal 12330)	"HALLELUJAH, I LOVE					
8	LITTLE STAR Elegants (Apt 25005)	RAMROD Duane Eddv (Jamie 1109)	HALLELUJAH, I LOVE HER SO Count Basie & Joe Williams (Roulette 4103)	HER SO" Count Basie & Joe Williams	Roulette 4103				
9	SCRATCH MY BACK Echoes (Swan 4013)	COME ON LET'S GO Ritchie Valens (Del-Fi 4106)	SUMMERTIME BLUES Eddie Cochran (Liberty 55144)	"QUEEN OF THE HOP"	Award o' the Week 9/20				
10	ROCKIN' ROBIN Bobby Day (Class 229)	DOWN THE AISLE OF LOVE Quin-Tones (Hunt 321)	LITTLE BLUE BOY Bobby Blue Bland (Duke 196)	•	Atco 6127				
OH KUUMMIN		REPRODUCTION OF A CONTRACT		"I WISH"	Award 8/30				
A	TLANTA	NORFOLK	SAN FRANCISCO	"IT'S RAINING OUTSIDE" Platters	o the Week				
A	ROCKIN' ROBIN Bobby Day (Class 229)	NORFOLK ROCKIN' ROBIN Bobby Day (Class 229)	LITTLE STAR Elegants (Apt 25005)	OUTSIDE" Platters "A LOVER'S QUESTION"	o the Week				
1 2	ROCKIN' ROBIN Bobby Day	ROCKIN' ROBIN Bobby Day	LITTLE STAR Elegants	OUTSIDE" Platters "A LOVER'S QUESTION" "I CAN'T STAND UP ALONE"	• the Week				
A 1 2 3	ROCKIN' ROBIN Bobby Day (Class 229) IT'S ALL IN THE GAME Tommy Edwards	ROCKIN' ROBIN Bobby Day (Class 229) TEARS ON MY PILLOW Little Anthony & Imperials	LITTLE STAR Elegants (Apt 25005) WIN YOUR LOVE FOR ME Sam Cooke	OUTSIDE" Platters "A LOVER'S QUESTION" "I CAN'T STAND UP ALONE"	Award o' the Week 9/20				
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LITTLE WALTER

LITTLE WALTER (Checker 904) **B**+ Little Walter reads a slow beat romantic blues with that expert touch that has won him so many fans. A moving waxing given a sincere treat-ment vocally and instrumentally. Side can kick up a national sales storm. **B**+ "ROCK BOTTOM" [Arc BMI— **B**+ W. Jacobs] On the 'bottom' side, the harmonica, a trademark on the Little Walter lids, is front and center. An exciting, fast moving instrumental that makes for a perfect companion piece.

piece

THE SILHOUETTES (Ace 552)

(Ace 552)
B+ "WHAT WOULD YOU DO"
B+ (2:10) [Triple-E, Adams, Kay Williams BMI—Elias, Kay] The 'shada-da-da' boys, better known as the Silhouettes, make another strong bid for the "Get A Job" big-time with their Ace debut. The group employs a bag-full of vocal tricks as they race thru this fast paced romantic novelty. Could happen.
B "I SOLD MY HEART TO THE JUNKMAN" (2:05) [Mills AS-CAP—L. Rene, O. Rene] The lovely old-timer is brought back, fish-beat style, and treated to a smooth and polished performance by the songsters. Terrific coupling. Either end can take off.

can take off.

YOUNG JESSE (Atlantic 2003)

(Atlantic 2003) **B**+ "MARGIE" (2:24) [Mills, F. son, Davis] That gal is back and telling about her, in up beat r&r style is Young Jesse. It's a real in-viting arrangement by Jesse, and the instrumentalists, on a tune that could develop into a hot chart item once again. Chanter has a great style. Watch his stock soar. **D**. "THAT'S ENOUGH FOR ME"

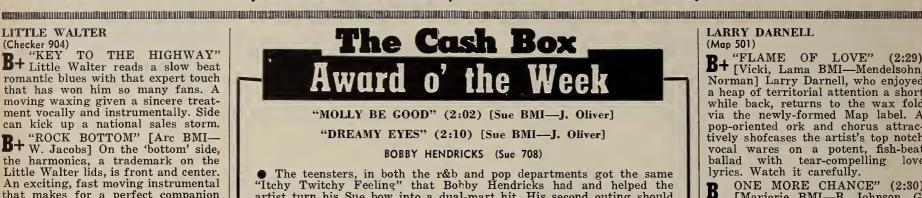
B+ (2:15) [Tableporter, Schillaci] Not to be overlooked is the tremen-dous job that Jesse and the ork and chorus do on this enticing, romantic rocker. Could be a two-sided smasheroo

MEMPHIS SLIM (Vee-Joy 294) **B+** "WHAT'S THE MATTER" **B+** (2:19) [Conrad BMI - L. C. Frazier] Memphis Slim is unhappy but you can't tell it by the way he enthusiastically socks out this trig-ger quick blues. Colorful musical background painted by the House Rockers with the tenor sax blowing up a storm. ""THIS TIME I'M THROUCH"

B (2:19) [Conrad BMI — L. C. Frazier] He's sad here too and he shows it as he penetratingly renders a very slow lament with touching love lyrics. A double-barreled south-ern territorial 'must'.

JESSE POWELL & THE MAJORS (Josie 845)

(Josie 845) **B**+ "OH, BABY" (2:24) [Benell BMI —Navarro, Powell] Jesse Powell and the Majors come up with win-ning Josie performance that rates as a likely bet for the dual-mart sales columns. It's a steady, fish-beat ro-mantic opus that the outfit grooves in ear-arresting manner. Watch it. **B** "STRING ALONG" (2:12) [Be-nell BMI—Navarro, Powell] A lover's novelty taken at a torrid, hand-clapping beat, is the crew's coin-catching offering on this half.



• The teensters, in both the r&b and pop departments got the same "Itchy Twitchy Feeling" that Bobby Hendricks had and helped the artist turn his Sue bow into a dual-mart hit. His second outing should follow suit. It's a house-rockin' novelty, tabbed "Molly Be Good", on which Bobby makes reference to many of the big, name-titled tunes. Hendricks does an about face on the bottom side as he tastefully spins a charming cha-cha item tagged "Dreamy Eyes".

"ROCK-A-CHA CHA" (2:10) [Recordo BMI-J. Thomas] "LET'S GET TOGETHER" (2:10) [Recordo BMI-J. Vikki]

OSCAR McLOLLIE & ANNETTE (Class 238)

• When Oscar McLollie teamed up with a gal named Jeanette the result was a money-making platter, "Hey Girl, Hey Boy". This time the label gives credit to Oscar and Annette and it appears as tho Class diskery has another hit on its hands. The twosome tells about the current teenage dance craze, "The Rock-A-Cha Cha" in a manner that's sure to make the youngsters calling for more and more. Equally teen-appealing is their blending on "Let's Get Together", a tantalizing, romantic rocker with a catchy, 'bunny hop'-type pause step.

"I'M GONNA GET MY BABY" (2:30) [Conrad BMI-J. & M. Reed] "ODDS AND ENDS" (2:24) [Conrad BMI-J. Reed]

JIMMY REED (Vee-Jay 298)

• Jimmy Reed has a potent, back-to-back coupling that should easily fit in the slots currently occupied by his "Down In Virginia"—"I Know It's A Sin" pairing. The chanter applies his distinctive vocal stylings to the upper end as he engagingly shuffles thru a quick moving slicing labeled "I'm Gonna Get My Baby". "Odds And Ends", on the under half, is strictly instrumental. It's a slow rhythm affair with an in-triguing funky sound. Both ends are already making noise.

"PLEASE ACCEPT MY LOVE" (2:32) [Kamar BMI-Garlow] "YOU'VE BEEN AN ANGEL" (2:37) [Modern BMI-King, Taub]

B. B. KING (Kent 315)

• B. B. King has been edging closer and closer to the big hit marker with each succeeding release on the Kent label. His latest effort for the diskery should be the one to 'turn the trick'. It's a power-packed romantic pleader, dubbed "Please Accept My Love", that B. B. and the Vocal Chords put across with telling effect. Flip, "You've Been An Angel", is rhythmic blues opus that B. B. wails in heartfelt fashion.

"LOVE IS ALL WE NEED" (2:38) [Sheldon BMI—Raleigh, Wolf] TOMMY EDWARDS (MGM 12722)

"CRAZY COUNTRY HOP" (2:32) [Dorado BMI—J. Otis] JOHNNY OTIS (Capitol 4060)

"PLEASE BELIEVE ME" (2:43) [Keel BMI—V. Venosa] THE ELEGANTS (APT 25017)

"A LETTER TO AN ANGEL" [Ace BMI-J. Clanton, C. Matassa] JIMMY CLANTON (Ace 551)

"SHAME ON YOU MISS JOHNSON" (1:50) [Clockus-Bennell BMI—B. Freeman] BOBBY FREEMAN (Josie 844)

"MIGHTY MIGHT MAN" (1:45) [Portrait BMI—Darin] BOBBY DARIN & RINKY DINKS (Atco 6128)

• Here are six hot prospects with that two-market look. (See pop reviews).

LARRY DARNELL

LARRY DARNELL (Map 501)
B+ "FLAME OF LOVE" (2:29)
B+ "FLAME OF LOVE" (2:29)
B+ "Vicki, Lama BMI—Mendelsohn, Norman] Larry Darnell, who enjoyed a heap of territorial attention a short while back, returns to the wax fold via the newly-formed Map label. A pop-oriented ork and chorus attrac-tively shofcases the artist's top notch vocal wares on a potent, fish-beat ballad with tear-compelling love lyrics. Watch it carefully.
B ONE MORE CHANCE" (2:30)
B [Marjorie BMI—B. Johnson, G. Brown] The chorus again joins Dar-nell as he packs loads of emotion into a slow paced romantic pleader. Good backer-upper.

THE VELVETIERS (Ric 3441)

(Ric 3441)
B+ "OH BABY" [Ron BMI—Velvetiers, Clark, Ruffino] The Velvetiers neatly collaborate on one that should make the ops, dealers and deejays sit up and take notice. The songsters give their all as they convincingly sway thru a strong hunk of weeper-ballad material.
C+ "FEELIN" RIGHT SATURDAY NGHT" [Ron BMI—Webb, Thibodeaux, Ruffino] This end the song stylists up the tempo as they gleefully rock out on a solid juke box entry. Spirited, all-around performance.

ance

THE ROGUES

(Old Town 1056)

(Old Town 1056) **B** "DREAM" [Michael H. Goldsen, ASCAP—J. Mercer] The great Johnny Mercer evergreen makes the rounds once again. This time it's dressed up with an r&r-ballad beat and delivered in a fetching, two-mar-ket style by the Rogues. **C+** "I'VE BEEN DREAMING" [Maureen BMI—T. Palm] On the lower deck the group briskly bounces out a new 'dream' tune. Side has the 'oh-oh-oh, wah-wah-wah' vocal gimmicks blending with a dance-inducing instrumental back-drop. drop.

GUS JENKINS (Flash 131)

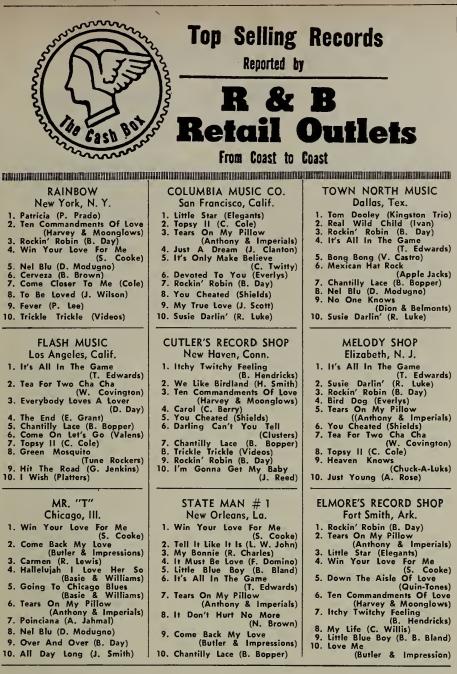
(Flash 131) **B**+ "SLOW DOWN" (1:55) [Rey-nolds, Andrews BMI — A. Jen-kins, C. Reynolds] Gus Jenkins, whose "Hit The Road" was recently a topic of conversation in many areas, follows with a waffle that could step out on a national level. The chnter is at his shouting best as he, and his band, drive out a rafter-shakin' affair. **C**+ "DRIFT ON" (2:55) [Reynolds, C+ Andrews BMI—A. Jenkins, C. Reynolds] Reverse etching finds Gus dramatically projecting a slow, down home bluser.

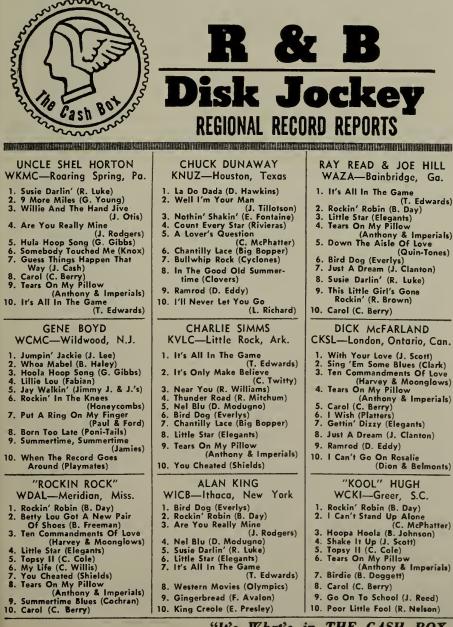
THE SWALLOWS (Federal 12329)

(Federal 12329) **B** "BESIDE YOU" (2:40) [Jay & Cee BMI—Denby, Levinson, Con-rad] The Swallows, with a strong lead vocal warbling in the Sam Cooke tradition, persuasively carve out a pretty rock-a-ballad. Merits a goodly share of the airplay, r&b and pop-wise wise.

wise. **B** "LAUGHING BOY" (2:33) [Arnel ASCAP—Dorsey, Gibson] Jocks are gonna like this end for off-beat programming. It's a captivat-ing, slightly up tempo opus that the crew puts over effectively. Interest-ing arrangement.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"





ion)	2. Rockin' Robin (B. Day)
ne)	3. Little Star (Elegants)
)	4. Tears On My Pillow (Anthony & Imperial
ter)	5. Down The Aisle Of Love
r) 📜	(Quin-Tone)
	6. Bird Dog (Everlys)
-	7. Just A Dream (J. Clanton)
	8. Susie Darlin' (R. Luke)
	9. This Little Girl's Gone
	Rockin' (R. Brown)
ard)	10. Carol (C. Berry)
	DICK McFARLAND
k.	CKSL-London, Ontario, Car
K.	CRSL—London, Ontario, Cal
	1. With Your Love (J. Scott)
rds)	2. Sing 'Em Some Blues (Clark)
tty)	3. Ten Commandments Of Love (Harvey & Moonglow
,	4. Tears On My Pillow
ı)	(Anthony & Imperial
	5. Carol (C. Berry)
r)	6. I Wish (Platters) 7. Gettin' Dizzy (Elegants)
• •	8. Just A Dream (J. Clanton)
	9. Ramrod (D. Eddy)
ials)	10. I Can't Go On Rosalie
	Dion & Belmont
	"KOOL" HUGH
ork 👘	WCKI-Greer, S.C.
	1. Rockin' Robin (B. Day)
	2. I Can't Stand Up Alone
	(C. McPhatte

ls)

- 8. Carol (C. Berry) 9. Go On To School (J. Reed) 10. Poor Little Fool (R. Nelson)

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

"The Mating Urge" Opening



SAN FRANCISCO—Attending the opening of "The Mating Urge" at the Fox Theater, this city, are two representatives of Field Music Sales, Dave Eshoo, Sales Manager (left), and Pete Marino, Field Sales promotion man (center), and with them is the manager of the Fox Theater, C. Reeder. Field Music is handling the distribution of the International Records sound-track album of the pic's score, which is reported doing well in the San Francisco area.

Capitol-Design Consent Decree

Page 53

HOLLYWOOD - Capitol Records' lawsuit against Design Records (Pickwick Sales Corporation), Melody Records Supply and R. H. Macy & Co. in connection with the Design Records' "Pal Joey" phonograph record album cover has been ended by a Consent Decree wherein Design was enjoined from using a cover for its album of songs from "Pal Joey" which is similar to the cover used on Capitol's album of the sound track from the motion picture.

Since Design has recognized Capitol's right to prevent the use of an album cover similar to Capitol's album cover and thus eliminate the necessity of a trial by consenting to a permanent injunction, as part of the settlement of the lawsuit, Capitol has agreed to release Design's distributor and Macy's from any liability in the action.

Edwards Solidly Booked

NEW YORK — Tommy Edwards' current top-of-the-chart success with "It's All In The Game" has brought him a raft of bookings, including an October 17 shot on CBS-TV's "Hit Parade". On the TV show, the MGM artist will sing his hit plus his latest release, "Love Is All We Need". He will also be presented with a gold record for the million-copies sold of "It's All In The Game." Edward's has solid East Coast book-ings from the present time until the middle of December. NEW YORK - Tommy Edwards'

middle of December.

Columbia Post To Levy

NEW YORK — William Levy has been appointed Manager of Columbia Records Field Communications, ac-cording to an announcement by David R. Kapralik, the company's Merchan-dise Manager for Single Records. Formerly Assistant Manager Field Communications, Levy now assumes full responsibility for production, editing and expediting of all commu-nications and periodicals, including "Insight" and the "Newsletter" to the company's field sales force.

Jodie's In Town



PHILADELPHIA, PA.—Thrush Jodie Sands was in Philly and nearby towns for a promotional tour for her new Chancellor waxing of "Someday You'll Want Me To Want You". Miss Sands judged a "Kiddie Hoop" spinning contest for Buddy Brode, deejay from WNAR-Norristown, and also visited the York Interstate Fair in York, where Paul Landersman of WHGB-Harris-burg, was doing a remote broadcast. The pic on the left shows Jodie flanked by Clayton Burdick, David Rosen distrib promotion man, and Landersman. It's Brode and Jodie in the other photo.

October 11, 1958

7th Annual Country Music DJ Fest Set For Nov. 20, 21, 22

NASHVILLE—W. "D." Kilpatrick, General Manager of WSM's Grand Ole Opry, has announced that the line-up of sponsors for WSM's 7th Annual Country Music Disk Jockey Festival commemorating the 33rd Anniversary of the Grand Ole Onry is recovered of the Grand Ole Opry is nearing com pletion.

Invitations and Pre-Registration forms will be mailed on October 16, and WSM officials urge that these forms be completed and returned at an early date. In an effort to control and expedite registrations, W S M and Grand Ole Opry officials are soliciting the aid of all radio station managers the aid of all radio station managers in determining their authorized per-sonnel who will attend. WSM invites all Country Music Disk Jockeys and Artists, and allied industry people such as publishers, recording person-nel and trade journal personnel to at-tend the Grand Ole Opry Birthday Celebration Celebration.

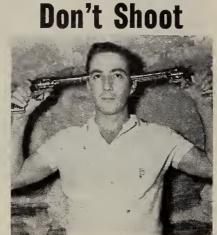
Celebration. "The Festival program subjects will be timely, comprehensive and informa-tive, and speakers will be entertaining, offering much to the Country Music disk jockeys and allied industry lead-ers," Kilnatrick said. At 9:30 a.m., Thursday, November 20, the newly-formed Country Music Association will meet in WSM's Stu-dio C for the purpose of organization and the election of officers. On Saturday night, November 22, WSM will air the 998th broadcast of Prince Albert's Grand Ole Opry NBC coast-to-coast radio network show one of oldest continuous commercial pro-

of oldest continuous commercial pro-grams of the radio industry. Headquarters for the '58 gathering will be the Andrew Jackson and Her-mitage Hotels in Nashville. Registra-tion will begin at 9:00 a.m., Thursday, November 20, in the Andrew Jackson lobby lobby.

The Festival Committee which will direct this year's celebration is headed by Kilnatrick and includes WSM Pro-gram Manager Ott Devine and Promo-tion Director Royal McCullough.

For six years, the WSM Country Music Disk Jockey Festival has cele-brated the birthday of the Grand Ole Opry with a deejay convention.

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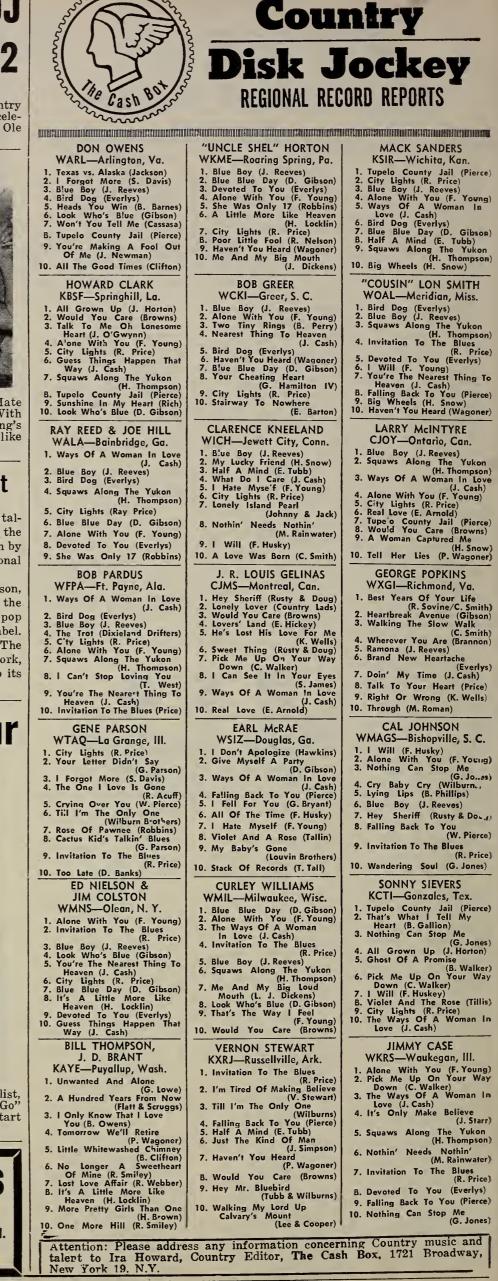


NASHVILLE, TENN. — "I Hate Myself (For Falling In Love With You)" is the tag of Faron Young's newest Capitol pressing. Looks like he really means it!

Small Scouts Talent

ELIZAVILLE, N. Y .- National talent scout, Jim Small, 22 years in the country music field, has been chosen by two record companies as a national talent scout.

One is Vitam Distribs of Harrison, N. J., which has three labels: the Vitam, and rock 'n' roll Cool label.



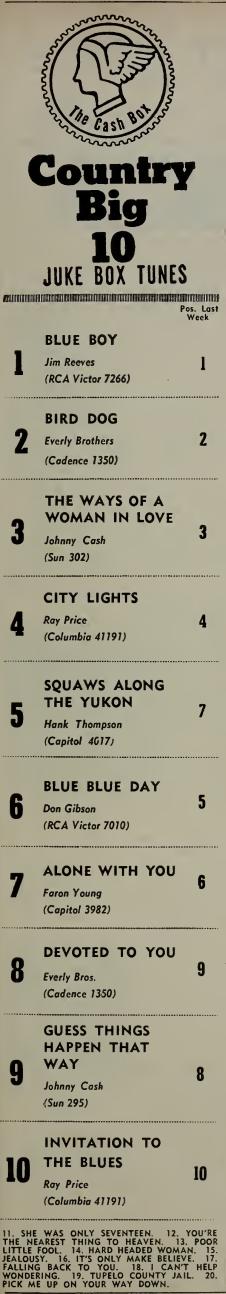
October 11, 1958





SAN FRANCISCO—Troyce Key (left), new Warner Bros. Records vocalist, sings his initial release of "Drown In My Tears" and "Baby Please Don't Go" for Ted Randal on the Ted Randal Show over KPIX-TV, this city, at the start of a nationwide promotion tour for the disk.





An Open Letter From **Brosfield's Brother**

NASHVILLE—To the friends of the late Rod Brosfield, the country star's brother Bood offers a touching open letter regarding Rod's esteem for all of his many associates:

"Even if I had the time to thank

"Even if I had the time to thank each one of you personally, I wouldn't have the words to express my grati-tude for all the wonderful things you have done for my Brother Rod. "Most of you knew him intimately, but I knew him longer and more in-timately than anyone in the world. I know how proud he was to be a mem-ber of the WSM Family—I know that 'Grand Ole Opry' meant more to him than just the name of a show. I know that to him everyone connected with it, from the Side Men to the Big Wheels, were the grandest people on earth. earth.

earth. "I know that he loved everyone con-nected with it—his bosses, the talent, the technicians, the firemen—Mr. Nor-ris was just as important to him as Mr. DeWitt. They all came under the heading of 'Grand people' with the 'Grand Ole Opry.'

"And let me say that through your love and kindness, he closed his show with the Grandest Finale that was ever staged. And remember what the Reverend Darby said. 'When I enter the Golden Gates, I'm sure I'll see Rod and hear him say—Come on in, Preacher! Where in the cat hair have you Been!'"

Holland Pacts Two

NEW YORK—Holland Records has signed two new artists to the label. They are "Four B's and a G" featur-ing Jimmy Rivers and Sylvia Peter-son; and "The Russo Brothers."

Already signed to the label is Roger LaRue, whose initial release "If I Were In Your Shoes" is being han-dled by Bigtop Records on the Hol-land label, and the Lollypops whose initial release "My Love Is Real" will be released shortly.

Sissler Acquires Blue Ridge Records

Page 55

VIENNA, VA.—Joseph E. Sissler, Washington, D.C. TV producer, and prexy of Joseph E. Sissler & Sons, large toy rack jobber in the Washing-ton area, last week announced the acquisition of Blue Bidge Becards acquisition of Blue Ridge Records.

acquisition of Blue Ridge Records. Blue Ridge was prominent in the country music field during the late 40's and early 50's. Sissler heads a syndicate of investors who purchased the label from the estate of the late Noah Adams, the founder. By mutual agreement, the purchasing price was undisclosed. Such artists as Jim Eanes, Bill Clifton, and others have material in the catalog, including a large Gospel department. Many of the original Bill Clifton and Jim Eanes masters will be re-issued. The first release on Blue Ridge, out

masters will be re-issued. The first release on Blue Ridge, out last week, is a re-issue of Bill Clif-ton's "All The Good Times" b/w "Wake Up Susan". A Jim Eanes re-release is skedded later this month. Don Owens, country music deejay, and Washington TV personality, has been retained as A&R chief. According to Sissler the label will

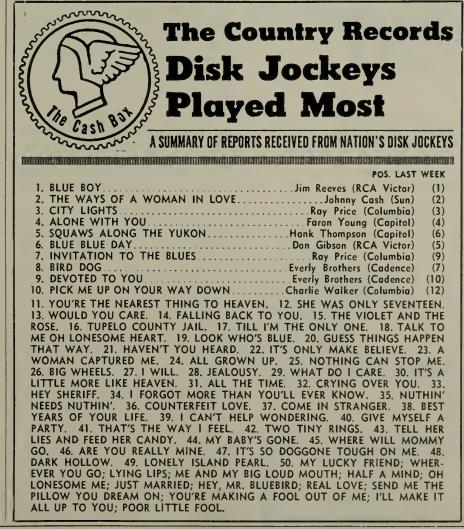
According to Sissler, the label will be exclusively country, and will lean heavily towards the "Blue Grass" style of music.

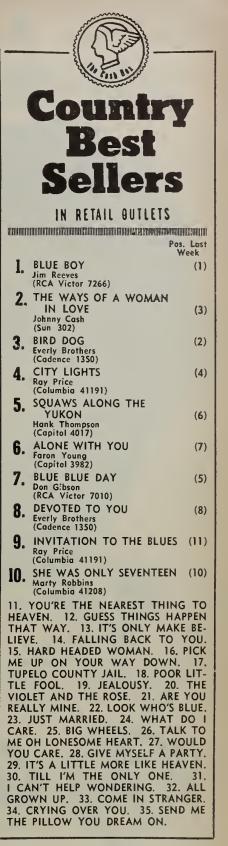
Decca Named 4-City Distrib For Urania

NEW YORK — Decca Distributing Corporation has been named exclusive distributor of Urania Records and tapes in Boston, Albany, Hartford and Buffalo.

The agreement was signed last week by Sydney S. Goldberg, Vice-President of Decca Distributing Cor-poration and David Rothfeld, Urania A & R and national sales manager.

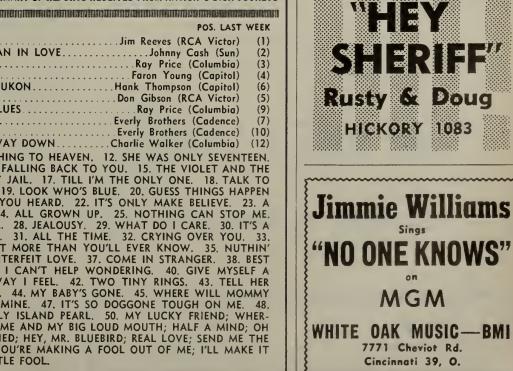
Urania's advertising and promotion budget has been upped for a major push on the 45 new stereo releases to be issued between now and the end of the year.





In All Markets

Sings







GEORGE BEVERLY SHEA (Sacred) (RCA Victor 7351)

B+ "GOD IS EVER BESIDE ME" Tarr, P. DeRose] Sacred buyers in both the pop and country departments are sure to warm up to this wonderful, slow paced religious issue culled from George Beverly Shea's "Through The Years" LP. Ork and chorus under the expert guidance of Charles Grean.

B "THOU LIGHT OF LIGHT" J. T. Noe] Another potent, slow moving entry from the same album on which Shea's richly dramatic voice combines with Grean's superb background. Beautiful performances.

Direction: FRANKIE MORE 226 Donelson Pike Nashville 14, Tenn. (DOnelson 6-6033) "Only those records best suited for commercial use are reviewed by THE CASH BOX"

CARL BUTLER (Columbia 41263)

B+ "BABY I'M A-WAITIN'" (1:59) [Tannen BMI-D. Winters] Carl Butler's latest Columbia outing is a refreshing, fast paced romp. The vocalist has a sparkle in his voice as he tells his sweetie to make up her mind cause he's ready to accept her love. Dandy instrumental support rounds out a real delighter.



Kicking off its new 52-week run on NBC Radio Sat. Oct. 4th, "The Red Foley Show" featured Slim Wilson's band, Suzi Arden and announcer Joe Slattery, along with special guest Smiley Burnette. On this week's program, Carl Smith gets the red-carpet welcome from Red. Leroy "The Auctioneer" Van Dyke moves from last week's 4-nite stand at The Flame, Minneapolis, to another 4 evenings at Casey Reid's Beacon Club in Caspar Wuo

at The Flame, Minneapolis, to another 4 evenings at the formation of the f



Tillman Franks, KWKH-Shreveport, "Louisiana Hayride's" Artist Service Director, reports that a tour of "Hayride" stars has played to capacity crowds throughout Texas, New Mexico and Colo. Appearing on the "Hayride's" Oct. 4th show were the Louvin Bros., along with Johnny Horton, James O'Gwynn, George Jones, Jimmy & Johnny and Linda Brannon. "Hayride" star, Jimmy Martin, is out with a new Decca coupling tagged "Rock Hearts" and "I'll Never Take No For An Answer".

CARL SMITH

Howard Clark is now spinning the c&w wax, over the KBSF-Springhill, La. airwaves, 3 hours a day. He sends along his request for any biscuits that the artists, diskeries and promotion men would send his way.

Faron Young & The Country Deputies reportedly played to turn-away crowds at the Orlando, Fla. Air Force bases. Faron's current Capitol press-ing is "That's The Way I Fell" and "I Hate Myself".



JIMMY & JOHNNY

CBS-TV officials, obviously pleased with the down-to-earth, homespun humor of Ferlin Husky, as Arthur Godfrey's re-placement, optioned his services for another re-placement in the next 6 months. Could be the mapping of Husky's own show. Ferlin's newest Capitol pairing is "I Will" and "All Of The Time".

James R. Butler, prexy of the newly-formed Nabor label, types that c&w music is their main interest and the initial Nabor slicing is by c&w song stylist, Earl Brooks. Titles are "Restrained" and "Open Up Your Heart".

Hickory sends along a booklet with a bio job on all their artists. Included are Roy Acuff, Wiley Barkdull, Margie Bowes, Helen Carter, The Coopers, (Wilma Lee, & Stoney) and The Clinch Mtn. Clan, The McCormick Bros., Rusty & Doug, Al Terry and June Webb.

Another booklet to reach the offices recently was the jam-packed with info, Andy Doll Fan Club affair. President is Vera Burkhalter and her address, for those wishing to hop on the 'Doll bandwagon' is 509 Freemont St., Prairie Du Chien, Wisc.

According to word from Ben Skora, EKO Record's prexy, reports excellent deejay reception to Gene Parson's newest coupling, "Your Letter Didn't Say" and "Man She's Nice". Skora is interested in selling the master to obtain wider distribution for the deck. Deejays, ops, distribs, etc. may have a sample by writing to Ben at 5548 S. Kildare, Chicago, Ill. Parson, 'The Ol' Cactus Kid' can be heard whirling the c&w waffles over at WTAQ-La Grange, Ill.



WILEY BARKDULL

Nat Nigberg, producer of KABC-TV-Los Angeles' "Country America", is sending out units into the Southern Calif. area. Set for a string of one-niters are Debby Kay, Ginny Jackson, Gordon Terry and Bobby Charles.

* * * * * * Tex Williams and Wynn Rocamora are packag-ing a Western musical television series to star Tex and to be entitled "The Tex Williams Show". The plan is to set up arrangements with a network to do remotes from fairs and rodeos throughout the country with Williams acting as host and doing the vocals. * * * * *

* * * * * * * Included in the Oct. 3rd thru the 23rd tour for Hank Snow & his Rainbow Ranch Boys are dates in Ga., Texas, Calif., Ore., Idaho, Wash., Nev., Utah and Neb. While in Los Angeles, on the 11th, Hank'll appear on the "Country America" program. Hank was due in Victor's Nashville recording studios recently to cut an album of Jimmie Rodgers' songs. The new Hank Snow Talent Agency, managed by "Sleepy" McDaniel, has lined up dates in Sault Ste. Marie, North Bay, Napanee, London, Stratford, Orillia, and Trenton, all in Ontario, Can., and Niagara Falls, N.Y., from Oct. 8th thru the 17th, for Porter Wagoner & his Wagonmasters, the Louvin Brothers and Mother Maybelle Carter.

The Blackwood Bros. Qt.'ll represent RCA Victor in Miss., Ga., Fla., Ill., nn., Wisc., Mo., Tenn., Ohio, Mich. and Okla. from Oct. 1st on up to Minn., W the 29th.

Allan Hart, Allstar Records' Mgr., types that the Link Davis pairing of "Bon-Ta-Ru-La" (a Cajon rocker meaning 'let the good times roll') and "Memories With You", has had strong reaction in Texas and Louisiana. Newly signed to the label are Kenny Everett and the Texas Showboys and they have an Oct. 23rd release skedded.

* * * * * * * * Pee Wee King infos that in a special session, in Victor's Nashville studios, directed by Chet Atkins, he recorded a 'hoop' tune, which he feels will be the 'big' one. On it the King crew 'Rocks' The Hoop'. Flip is a duet, featur-ing Redd Stewart & Cindy Hayes, tagged "Unbreakable Heart". Cindy is the regular femme singer on the King TV show in Louisville, Ky. A new c&w radio show, started in Louisville, Sept. 27th, when the King program went on the air. The WKLO show, sponsored by Bob Ryan Auto Sales, is heard, each Sat. from 10:30 to 11:30 A.M. The Oertels Brewery of Louisville has renewed the contract for the next 13 weeks of the Thurs. nite "Bandstand" series.



series.

Cliff Waldon postcards that he has a new c&w disk show, daily, over the WREM-Remsen, N.Y. air-waves. He'd appreciate all the disks he can get from artists, diskeries, distribs, etc. His address is 2110 Whitesboro St., Utica, N.Y. He also joined up with the Westernaires, on the vocal end, and they're doing shows throughout upstate N.Y.

"Balin' Wire" Bob Strack, KOAM-Pittsburg, Kan. reports that Ernest Tubb and Ray Price'll co-star in the initial c&w show for the fall season in the Kansas City area, on Oct. 12th. On hand will be Skeeter Davis, Roger Miller, Johnny Johnston, The Texas Troubadors and The Cherokee Cowboys.



McCOY KIDS

Claude Caviness advises that the writer credit, on Charlie Walker's Columbia clicker, "Pick Me Up On Your Way Down", belongs to Harlan Howard. Claude's Pamper Music is the pubbery for the tune.

Grandpa Jones is back with the "Grand Ole Opry", strumming his 5-string banjo and stomping his old black boot. He's currently represented on wax via his Decca coupler, "Don't Look Back" and "Daylight Saving Time".

Yodeling Slim Dallas, veteran cowboy singer of the Mexican Border Stations recently sold his interest in Eagle Pass Music Publications, Holly-wood SESAC affiliate to E. J. Henke and Rex W.

Hufstedler. The country pubbery will continue to publish song books for the country trade with offices in Hollywood and San Antonio. Dallas says his plans for the future include a new transcribed radio series.

* * * * * * After 5 years of searching for and waxing c&w talent, "Cowboy" Howard Vokes has decided to put his own voice on records. The up-coming session will have his newly-formed Country Boys, consisting of "Lost John" Grolz, Skeets Martin and Robert Rose, backing him up. Howard's Vokes Music is the publisher for a new Bob Strack item recently cut by Bill Price on Blue Hen. Anther Blue Hen release, due to hit the wax mart soon, is Hank King's "Believe In Me" and "Cry Like A Baby".

CLIFF WALDON

George T. Popkins, WXGI-Richmond, Va. notes that the popularity of Carl Smith's Columbia version of "The Best Years Of Your Life" has caused Red Sovine's earlier disking of the same tune to come alive. George sez that the Decca distrib in the area, Bill Donovan, reports a 'hot' platter in the 2-year-old Sovine effort.

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19. N. Y.



PUNCH

watch for announcement of showings at your Seeburg distributor



America's Finest and Most Complete Music Systems





EDWARD E. SHAFFER

While still a highschool student in Columbus, Ohio, in 1928, Edward Estel Shaffer went to work helping his dad, Estel Ernest Shaffer, to operate penny play pistol target games.

Even after he graduated highschool and continued on into Ohio State University, he never stopped working with his dad. He had fallen in love with the coin machine business. In 1932 he left Ohio State U. and went to work full time in the business of operating coin machines in partnership with his father.

"The big break", as Ed Shaffer remembers, "came in 1938 when we were appointed Seeburg distributors."

From that year on things happened at a fast and furious pace. The Shaffers became distributors for various manufacturers. They sold their routes. They concentrated on distributing. They won a great many friends and customers in their area.

By 1948 they had offices in Cincinnati and in Indianapolis, in addition to their original headquarters in Columbus. Shaffer Music Company was now devoted to the business of distributing music exclusively. They concentrated completely on Seeburg automatic music and accessories.

In 1954 they remodeled their Columbus headquarters. These are considered among the most outstanding showrooms in the state for an efficient sales and service organization.

In 1957 Shaffer Music Company built an entirely new, outstanding and impressive distribution building in Cincinnati. The grand opening of this building was one of the most memorable in Cincinnati's history.

Today Ed Shaffer also conducts a very large one-stop record service for music operators. His dad, E. E. Shaffer, is semi-retired. And tho his dad still drops in to look things over at intervals, Ed is the man who conducts this business.

There is also a subsidiary, Shaffer Company, Inc., that handles Stromberg-Carlson sound equipment, Dumont Closed Circuit TV and Seeburg Background Music.

"There is a very great future ahead in all divisions of the industry", sincerely says Ed Shaffer.

"The growth of this business is keeping right in step with the steady increase of this nation's population," he adds.

"Yes", Ed Shaffer concludes, "this is a fine business for young men to enter into today."

Economists Now Report:

U. S. DOLLAR WORTH Only 34¢

(Editorial)

What Can Ops Do to Offset This Drop in Dollar's Value ?

The fact that the nation's economists now report that the U.S. dollar has fallen to 34c in purchasing power means that the operator of 1958 must take in three times as much as did the operator in 1939 (the year when the U.S. dollar was really worth a full, honest 100 American cents) just to equal the 1939 operator's gross intake.

The operator of 1958 can never, even if he takes in three times as much as did the operator of 1939, equal the 1939 operator's *net*.

That's because the 1958 operator pays over 350% more for his equipment and must meet over 450% more overhead expense than did the 1939 operator.

Even on 5c play, and taking in one-third less than the 1958 operator, the 1939 operator earned more because he paid less income tax, less license tax fees, no property tax, no sales tax, enjoyed 350% less cost for his equipment and 450% less overhead expense.

To come even near to the 1939 operator's net income the 1958 operator must put into effect immediately the following:

1—All big bowler and similar big type games should feature 2 for 25c play.

2—All phonos should feature 10c per play, 3 plays for 25c.

3—Shuffle and gun games, kiddie rides, pinballs and other such machines should feature straight 10c play. 4—The 1958 operator must obtain front money guarantees from all of his locations. These guarantees should range from a minimum of \$10 per week (it costs \$7.50 per week to service a location) up to \$25 per week. This money to be taken off the top first and the balance to be split on a 60%-40% basis if at all possible.

October 11, 1958

5—The 1958 operator must obtain a faster depreciation schedule and set up a reserve for inflation equal to 10% of the total cost of his capital investment equipment each year. In the case of phono ops the depreciation schedule should be for three years at 75% the first year, 15% the second year and 10% to be depreciated the third and final year, in addition to a reserve for inflation of 10% of the total cost of the phono each year, or 30% placed in reserve for the three year depreciation schedule's period.

6—The 1958 operator must cut all extraneous overhead expense out of his business immediately. He must eliminate extra expenses wherever he can. He must cut away the excess fat.

7—The 1958 operator must also put into immediate effect the most modern, most efficient, precision business practise so that he will know where every single penny is going and will, thereby, be able to use pennies as efficiently as he formerly used dollars.

Population Experts Report: 25 MILLION TEENAGERS OF 1958

TO BECOME 38 MILLION BY 1966

50% Teenager Population Increase in Less Than Decade Points Path to Greater Growth Era for Music.

CHICAGO - Latest reports from the nation's population experts are to the effect they expect a teenage popu-lation of 38,000,000 by 1966.

This will be a 50% increase from the present 25,000,000 U.S. teenagers.

At the present time the drive among manufacturers of almost every type of merchandise, ranging from autos to home phonos, is definitely pointed to the teenager market.

The 13 thru 19 year olds are an important part of the business poten-tial of almost all American manufacturers.

As far as the coinfield is concerned, juke box ops look to the tremendous growth of the nation's teenager population to help boost play on all locations the teenagers frequent everywhere in the nation.

As leading operators point out, ac-cording to the 25 million teenager figure in the U.S. today, this means that there are approximately 50 teen-agers to each of the 550,000 juke boxes on locations in the U.S.

By 1966 this will mean about 80 teenagers for every juke box, if there is no further increase in the number of juke boxes on locations.

In any event, as operators explain, this is an extremely impressive figure. 25 million teenagers, they say, if equally divided among the nation's 550,000 juke boxes would mean ter-rific play action.

"There is no doubt", points out one well known music operator, "that teenager locations are among the most outstanding in the country.

"With the teenage population bound to increase by about 50 percent within the next decade", he continued, "this will tremendously further play action in such locations and will, at the same time, bring about an entirely new and better music era."

Most impressive to automatic music businessmen is the play action that teenager locations obtain regularly.

"There is very little drop one way or the other in a teenage location", says an operaor, "due to the fact that, place of the teenage crowd and the play remains steady all week long.

"There are some exceptions in play action", he reports, "like during the holiday season when the teenagers aren't around.

"But on an overall average", he claims, "the play action in teenage locations is so steady we can almost count the income before collection time."

This has had much to do with the fact that the leading operators every-

where in the nation play up to the teenagers in such locations. They will go out of their way to obtain recordings the teenagers want.

In fact, in most cases, they arrange for the teenagers to choose the rec-ords they would like to have in the juke box and, usually, supply these within reason.

"There's one thing about a teenage location", reports one operator, "you location", reports one operator, "you don't have to worry about programming.

"These boys and girls actually pro-gram the phono themselves by re-questing the records they want to hear.

"We cooperate with them to the fullest possible extent", he says, "and, in every case, we have found that income remains at high peak as long as we can supply the records they want to hear.

"What's more", he cautions, "there's no use arguing with them or trying to make them listen to some other artist singing or playing the same tune.

"You've got to give them what they want or lose their business."

George A. Miller Reports He Will Meet with Many Leaders All Over Nation. **Board Meet at Morrison, Chi., Early** in November Will Hear Plans for 1959.

MOA Faces Busy Year



GEORGE A. MILLER

CHICAGO—George A. Miller pres-ident and national business manager of MOA, came to this city this past

week. He was met here by Nicholas Allen, Washington, D.C. attorney for MOA. Clinton S. Pierce of Wisconsin also met with Miller in Chicago.

The two conferred here with industry leaders and then left immediately afterwards for visits with associ-ations in Virginia. From there they go on to the West Virginia Music Ops convention in Huntington.

"MOA faces its busiest year" re-ported Miller, "and we believe that we shall have to continue traveling for many weeks, at least until the Board of Directors' meeting here at the Morrison Hotel early in Novem-ber ber.

"There are a great many things that have to be done even before the Board meeting", he continued, "while, at the same time, we are preparing a very outstanding and important pro-gram for all MOA's members.

"There is no doubt", Miller went on to say, "that everyone of the nation's music operators is interested in what plans we have to help defend them in '59 from any further national legis-lation which may be introduced into Congress.

"We are ready with a very out-standing and important program which, we believe, will insure the nation's operators that they will be able to successfully defend their wight rights.

"But", added Miller, "tho we aren't ready to discuss this program as yet, not until after our Board of Director's meeting, we are asking every music operator to hold himself in readiness for the time when we shall be able to make this program known to him."

Further commendation was paid Wurlitzer by Lieut. General E. L. M. Burns, who wrote Rutzen: "As Com-mander of UNEF, I have a special interest in maintaining the morale of the Force, which is essential to the efficient fulfillment of our mission. Your donation will be an important factor in this regard."

The military members of the Mess, who come from Brazil, Canada Colombia, Denmark, India, Norway, Sweden and Yugoslavia, as well as the civilian international staff of the United Nations, serving with UNEF are enjoying the music.

The photo above shows soldiers from Denmark, Norway and Sweden making selection or awaiting their turn at the American built phonograph.



United Nations Troops Relax

NORTH TONAWANDA, N. Y.— Several months ago The Wurlitzer Company, this city, presented a 200 selection juke box to the United Na-tions Emergency Troops in the Gaza Strip. (Story in The Cash Box, August 16 issue) Strip. (Story in The Cash Box, August 16 issue). The presentation to the United Na-tions Forces was made by Arthur C. Rutzen, export sales manager for

The Wurlitzer Company, as a result of his recent visit to Europe. Rutzen was commended in a letter from M. E. Doerner, president of the Mess Committee, who advised that the music machine was placed in the Headquarters Mess, and brings daily pleasure to the men of various nations who patrol this bleak outpost.

The Cash Box



From a low point of -2, or \$2 below "average" collections as was the case during the first quarter of 1958, the graph indicates that collections have now risen to plus 6, or \$6 above "average" during the last month of the third quarter.

Leading operators claim that only ne when they reach plus 5, \$5 above "average", can they actually see real +7profit.

They also believe that at plus 6, $\neq 6$ \$6 above "average", they can begin to purchase new equipment and know that these machines will be amortized $\neq 5$ within a reasonable period of time.

The creation of a collections chart +4 as shown here by any operator is +4 very simple.

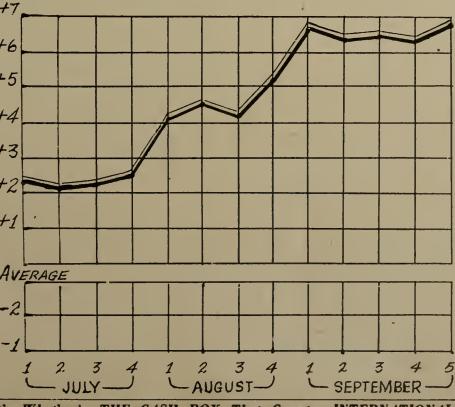
Most operators use two and some +3times three and four years of past collections, depending on their depreciation schedules in some instances, and strike an "average" by adding up all the weeks' collections. They +1then divide by the total number of weeks involved.

After doing this, operators will find that, by using a definite figure where this chart uses the word "average", that their own collections graph will, on an overall average, look very much similar to the one shown here.

Most interesting is the fact that the past few weeks have helped many operators recover from the low colIt will still take more weeks of plus 6 collections, or even higher, for the majority to balance off whatever losses they may have taken during the early part of the year.

Every indication now points to better times ahead. Operators can, because of this, make purchases of more new equipment to assure themselves The plus 6 collections will help operators to more quickly amortize these investments. The operators will also, at the same time, show quicker, real profit.

The quarter ahead should, everything else being equal, prove itself even better than the present plus 6 average.



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Every element—styling, easy operation, fast servicing, trouble-free maintenance —carefully designed to give you the finest, most profitable juke box in the world.

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Bigger Than Ever: USED GAMES EXPORT BUSINESS

European Importers Point Out That Manufacture Of New **Games Under License In Ireland Or Other Countries Means Price** Will Be Practically Equal To **Those In U.S. This Will Cause** Late Model Used Games To **Become Even More Attractive** To European Buyers. "Used **Games Export Will Be Bigger Than Ever'' They Claim**

CHICAGO—If, for even an instant, American exporters of used games may think that, due to the fact U.S. factories are granting licenses for the manufacture of their games in Ireland, or in other European coun-tries, may hamper continued expor-tation, they are all wrong, according to European importers

Treads, of mother European countries, may hamper continued exportation, they are all wrong, according to European importers.
"In fact", reports one very welk known European importer, "just because that there are people in Ireland or anywhere else in Europe, ready to manufacture American amusement games under license, means that the price of the European product will be equal, or at the very least very near to the price of the new American game.
"Yes", he adds, "we may save transportation costs and customs duties, but, this isn't the final answer. It does mean", he reminds, "that used games, at least the late model U.S. used games, will be so much cheaper in price than what we shall be paying for the new games manufactured over here that it will, most definitely, pay us to buy used U.S. games.
"The fact of the matter in a nutshell", he explains, "is that the used games in Europe are going up in price every day. America's used games are much lower in price. Logically, then, where are we going to buy? From the U.S. of course." This is only the comment of one man well known to the trade. There may be a damper put on exports to some extent when the Italian market for games closes down, if this actually becomes fact.

for games closes down, if this actually becomes fact. At the moment, leading Italian importers are in a strong argument with the ministry in charge. There is a liklihood that they may yet win their case. This would mean a delay in the closing of the games biz in Italy.

France, as is well known, is plagued with many problems. But the French

are clamoring for new games. They have used every method known to nave used every method known to bring these American amusements into their country. They believe that, sooner than expected, and because of the new DeGaulle political triumph, many problems in this direction may be settled. At least to the point where America's used games may be allowed importation.

In the meantime the Germans, Swiss, Belgians, Austrians, Holland-ers, Danes and operators in other countries, look to the U.S. for their new games.

"It seems to me", reports one well known West German importer, "that we are still better off bringing games in from the U.S. than buying from those who are now licensed to ship these from Ireland.

"In the first place", he points out, "the games we get from America are much better mechanically and electronically. Also they have finer cabinets.

"In the second place", he adds, "we still have a duty to pay, regardless of the so-called common market, and therefore as long as we can and until all duties are waived, we are going to buy directly from the U.S. We want the best for our money."

This is the same story that comes from other operators in other nations. American games are most appreciated. The fact that they have been used to some extent does not seem to worry Europeans. They want games that have been "manufactured in the U.S." because, they say, "These are best."

All in all, this portends a bigger and better export business for the peoples here in the U.S. who have

Keeney's New "Scramball" At **All Distribs**



PAUL HUEBSCH

CHICAGO — When describing Keeney's new counter game "Scram-ball", Paul Huebsch of J. H. Keeney & Company, this city, said, "Here is a low priced, high earning game that operators all over the country have been asking us to build. "We took a proven game of a generation ago and modernized it. Almost everybody remembers Keeny's steeplechase counter game". Paul went on to say. "It was one of those historic, fabulous money makers. Our location tests have proven that this new generation is just as keen about it's play appeal as the players were it's play appeal as the players were 20 years ago, and the earnings are even higher".

Paul stated further, "For those who don't remember the game, 'Scram-ball' is played as follows: After the coin is inserted, the player flips 6 different colored marbles up to the starting gate. When they are all in position, he trips the gate and the balls start speeding down the inclined runways in a mad scramble to the finish line. Match the right colors and you win". Paul went on to say, "Here is a game that lists for only \$54.50. It costs little and it earns loads. To help stimulate play, we furnish the operator with cards so that players can pre-guess the race for added excitement.

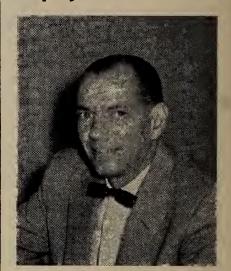
The factory is now in full produc-tion on "Scramball" and shipments are leaving every day to its distributors.

already built a following in Europe and, especially, for those firms whose prices are sufficiently attractive to bring about and encourage an en-tirely new following among the European importers.

Perhaps, then, the statement of this noted European importer, "Used games export will be bigger than ever", should become a most definite and absolute fact with the passing of weeks while Europeans become better acquainted with the games they best like.

"Cyclone" New **United Shuffle** Game

81/2 Ft. Game Now On **Display At All Distribs**



BILL DeSELM

CHICAGO — "Yes sir, the 'Cy-clones' are coming right now from the United factory," says a happy, smiling Bill DeSelm. "Samples of our new sensational 'Cyclone', 8½ foot shuffle game have been shipped to all our distributors this past week and the factory is now busy filling a flood of orders."

DeSelm described the game as follows: "Cyclone uses a half round ball type puck that actually hits the pins. In this game we are introducing a brand new scanning device feature that is constantly making five changes in value on the super strike, the strike and the spare. The player times his shot so as to make a super strike at the precise time when the value light shows the highest possible point advantage. Top score is 9600 and it's possible to make it by shooting highest point value super strikes without a miss."

DeSelm further stated: "Here's a game that is a real challenge to the seasoned shuffle game players. It's a real thrill to be out on location watching these players fight the game and to come back again and again trying for that perfect game. And then", he went on to say, "It's that cheering gang on the side lines hollering. Now that adds to the excite-ment."

Bill added, "The average and casual player gets a real kick out of this game too because it offers so much excitement."

DeSelm stated that "Cyclone" is now being delivered as a regular model. A deluxe model with match-a-score will follow shortly.

The Cash Box

Claims Shortage Of Good Used Equip. On W. Coast CALIFORNIA CLIPPINGS-

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New York Music Ops Banquet

NEW YORK—Al Denver, president, Music Operators of New York, this city, announced that the sale of tickets for its forthcoming 21st Annual Ban-quet and Show has been nothing short of constitued

duct and Show has been nothing short of sensational. The 1958 Banquet will take place on Saturday night, October 25, at the famous night club, Ben Maksik's "Town and Country Club" in Brook-lup lvn.

"Although we are limiting our ticket sale to only 1,000," stated Denver, "we will have exclusive use of the club. No strangers will be allowed in until after 12 midnight. This will give our guests plenty of room to use the dance facilities, as well as all others. A big cocktail spread will be available from 6 to 7:30 P.M."

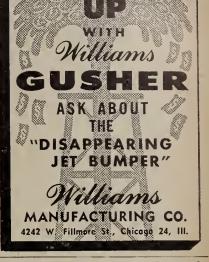
All The Leading Coinmen **Read The Cash Box Every Week**





W. S. (Si) REDD

BOSTON, MASS.—The popular Si Redd, head of Redd Distributing Com-



Yes! Earnings Go

pany, this city, announced his daugh-ter Sherry Lee had married Richard Gordon Lee on Thursday, Sept. 11.

THE PROOF OF BALLY VALUE IS IN LOW DEPRECIATION

and here lies your key to successful operation!

Look at the BALLY record:

BALLY Bingos: The most demanded piece of equipment on the market today. Highest prices paid for Bally Bingos!

BALLY Shuffle Alleys: Spell it out for yourself. Original cost against market price for same piece today. Then compare!

BALLY Kiddie Rides: Is there a better investment than Bally's Champion Horse? Depreciation hardly figures in year-round operating costs!

COMPARE ANY PIECE YOU OPERATE WITH A SIMILAR BALLY PIECE AND LOOK AT YOUR DEPRECIATION. THEN BUY BALLY, NOW!



Exclusive Dist. for Bally in E. Pa. and Rock-Ola in E. Pa., So. Jersey and Del.

WRITE FOR NEW-FREE-CATALOG OF PARTS AND SUPPLIES

COIN MACHINE PARTS NEW 1959 CATALOG READY!

Did you receive our BIG 80 PAGE CATALOG?

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78 to 45 RPM CONVERSION KITS

Convert your phonographs from 78 to 45 RPM! Conversion kits for all phonographs AVAILABLE. State your requirements, whether for Evans Constellation, Rock-Ola 1436 Fireball, See-burg, Wurlitzer, etc., or for whatever you require. WRITE FOR FULL DETAILS.

PLAY BOOSTER!!

Phonograph PLAY BOOSTER that can be set to PLAY A FREE RECORD every half hour or one hour. STIMULATES PLAY in slow locations and will work on most automatic PHONOGRAPHS! Increases your earnings! Stock No. 171-025. IMMEDIATE DE-LIVERY. \$14.95 per Kit.



"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

GAMES-SUPPLIES

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T ABOUT LOANS TO LOCATIONS?

There are operators who are "for" and operators who are "against" loans to locations.

FOR" Those for loans to locations claim this is the one sure way they have of retaining their locations. They also state that loans give them the opportu-

nity to get locations to sign lease-contract-agreements. Loans help, claim these operators, to stymie and offset competition. They also advise loans give them better control over the locations because they can then bring in whatever type machines they think best and not what the locations demand. They also have many more arguments. Like they don't know of an operator who hasn't a loan working with at least one or more of his locations if he'll tell the truth and not try to hide this fact.

AGAINST

.....................

Those who are against loans to locations point out that operators are

themselves back from their own equipment while, at the same time, risking complete loss of the loan and the location. Furthermore, they say once this loan practice is started, it's like an avalanche, the locations demand bigger and bigger loans, more and more often. They point out this is adding a terrible financial burden on the operator of which he can never rid himself. At the same time, they advise, it's taking away the operator's cash, his ready working capital, and leaves him in a very dangerous and vulnerable financial position with bankruptcy staring him in the face at all times. What's more, they state, it's an absolutely unnecessary load and simply hurts all in the industry by halting further growth and progress. Most of all, they claim, loans should be left to bankers and are not the business of operators. If bankers won't loan to locations what business have operators to do so?, they ask.

In short, the arguments, pro and con, go on and on interminably. What do you think about loans to locations? Please rush your answer today-to:

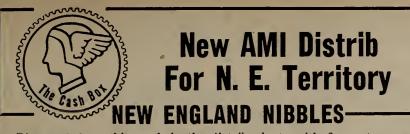
Bill Gersh, THE CASH BOX, 29 E. Madison St., Chicago 2, III.

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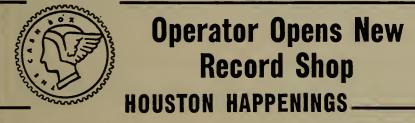
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Signed by:_

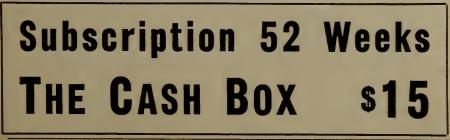
The Cash Box



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IDENTIFY BOOM SET ON TRADEPENINGS. Newest cigarette machine operating firm here is the C-J Cigarette Service, owned by James I. Causey, that opened Sept. 22 at 1902 Leeland Ave. Causey started with 200 new Rowe machines. Owner in person has 12 years prior to opening present firm. . . . Nolan Regiene, Jr., United Records, and Miss Nancy Dodd were married on the evening of Oct. 4 at the First Baptist Church in Giddings, Texas. They plan to set up housekeeping in Houston on as honeymoon is over. . . . Houston Operator G. M. Harris opened a new record shop, The Star Record Company, on Oct. 1 at 2026 South Richey K., Pasadena. The location in big Allendale Shopping Center makes four Houston city limits. . . . Cute little Dorothy Zepeda office of H. A. Franz Music, flashing a beautiful diamond ring on that finger of her left hand that signifies it won't be long now. . . . Mrs. Marion Mikes, bookkeeper at Acme Keer Of Distributing, proud mother of a daughter born Sept. 11 and named and Step for Portunation of the deal. . . . Gene Turner, King Record Distributing, proud mother of the deal. . . . Gene Turner, King Record, said attendance at their regular Wednesday evening Seeburg service dept. stop foreman and chief instructor of the deal. . . . Gene Turner, King Record, said attendance at their regular Wednesday evening Seeburg at the did work winforms for his hired hands. Shirts are white with "Lead Wise," in red letters and circled in red on backs. . . . Attractive and youngish oboking as she is, it's kinda hard to believe that Jewel Deisch, who occupies holice desk in the big City Music Co. main office is the mother of two young working operating here, is vice president of OK Moving & Storage Co, and to the yen to operate phonographs from seeing so many of them in transit.





NEW YORK — "My customers are more than delighted with the new, 1959 Mills Bell-O-Matic equipment," reported Leonard Haimes, distributor for Mills Bell-O-Matic in Europe and the New Foot

Europe And Near East

the Near East. "They're especially pleased," he stated, "with the new optional light-up features and polished chrome fin-ish, which is available in a variety of bright colors."

"It is of importance to note," Haimes stressed, "that genuine Mills Bell-O-Matic equipment can be obtained in Europe and the Near East only through the Leonard Haimes Company.

"Because of the wide variety of coinage in all our markets," Haimes continued, "Mills has installed coin chutes to fit all coin denominations."

Mills Bell-O-Matic is represented in the Far East by Tradeship Limited. The firm is headed by Samuel Jardine. Headquarters are in San Francisco, California.

Haimes recently returned to his New York offices from a trip to the new Mills plant at 135 Linden Street in Reno, Nevada, and, also, the general offices in Chicago, where he visited with Ralph Mills, president of Mills Bell-O-Matic, and Ray Woodrich. secretary



MUSIC OPS NATIONAL DEFENSE COMMITTEE



OUTSTANDING FEATURES: NEW STREAMLINED CABINET, OCCUPIES LESS SPACE THAN ORDINARY PIN TABLES.

TROUBLE-FREE ELECTRICAL

MECHANISM.

LARGE CASH BOX.

NATIONAL SLUG

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APPROVED EVERYWHERE!

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CHICAGO, ILL., U. S. A. (Tel.: DElaware 7-0078)

CHICAGO—George A. Miller, national president and business manager of MOA (Music Operators of America, Inc.), reported that he plans to follow up on the suggestion which was made to him regarding a "National Music Operators Defense Committee."

Whether this will be the name chosen for such a committee isn't as yet definite. But there is no doubt of the efficacy of the movement. Miller is in full agreement with the principles behind the program. He is working hard, at this time, in an effort to make the initial arrangements to present the plan to MOA's Board of Directors meeting. The MOA Board meet is scheduled to take place in Chicago in November, right after the NAMA convention in St. Louis.

The plan, as it was outlined to George A. Miller in the presence of MOA's attorney, Nicholas E. Allen, is to create a head member for each of the 49 states in the nation. The "National Music Operators Defense Committee" would, thereby, be composed of 49 members.

These 49 men would have under them individual committeemen who would head cities, towns, counties and, perhaps, entire areas in their states. The appointment of such men, regardless of their number, would be up to the man who headed each state.

At such time that MOA would require letters, wires, petitions, and other material from all the 49 states, to help protect the nation's music operators from any and all adverse national legislation these men, who headed each state, would be able to put their individual organizations into immediate action and, within a very short period of time, follow through on what was required of them for national defense.

In short, from practically every precinct in each large urban center, to the smallest rural communities, there would be members of the committees ready, able and willing to swing right into instant action to obtain whatever was needed to defend the nation's juke box operators from any adverse national legislation which might be introduced.

Setting up such an organization is a



George A. Miller To Follow Up On Suggestion That 49 State Committee Of Music Ops Be Created To Create Defense Against Any And All Adverse National Legislation

gigantic job. George A. Miller realizes this. He will start with his present Board of Directors of Music Operators of America and plan from there.

It is hoped that, within a reasonable period of time, that such a tremendous national committee will have been started and that, should further adverse legislation be introduced into Congress this new session, the national membership of this defense committee would be ready to help defend the nation's automatic music businessmen.

It can be said for George A. Miller that he agreed with the plan in principle and, even though the tremendous amount of work necessary was pointed out to him by those who formulated this idea, he did not flinch for a second. He stated that, if this was the answer to the operators' annual congressional legislative problem, he would be willing to go on ahead and visit in all of the 49 states and bring the proper committee leadership into immediate being.

It was suggested by those who met with Miller in Chicago that his salary and expense account be increased to allow him to handle this effort in a most efficient manner. These men all believed that anyone who would have to head such a tremendous effort should be properly compensated.

All leaders in the trade realize that proponents of former Congressional bills have been able to produce mail to individual Congressmen and Senators at the rate of better than 20 to 1 as against what music operators were able to present.

This is attributed to apathy on the part of the juke ox operators and their leaders. This is, many believe, due to the fact that the trade, just a very tiny portion of it which appears at hearings in Washington, D. C., was able to win victory after victory in years past.

But, as the men who met with George A. Miller pointed out, this was in the past. The very fact that the Senate bill, last session, came out of the Committee and, of course, even though it did not reach the floor, was indicative of what could happen in the future.

Therefore, these men explained, the time has now arrived when the entire industry must be unified into a strong, defensive organization that would be able to handle further such attempts with alacrity as well as with whatever logical moves were necessary according to the legal advisors in Washinton.

It will be interesting to all juke box operators in all of the 49 states to note what will result from this suggestion. The fact that George A. Miller, in addition to his many present duties, is willing to plunge into this effort, is extremely commendatory and tremendously heartening to those who first presented this plan.

Bingo Beaufort, Cash Box Columnist On Way To U.S. GREAT BRITAIN GLIMPSES

Glimpses of G. B. were backward this week as your columnist winged his way to Chicago, U.S.A Indeed, this is being written on the plane (B.O.A.C., of course) somewhere over Newfoundland. Can't help thinking, as we casually fly overnight from one Continent to another, that The Cash Box' sermon on how small the world is becoming, and how opportunity-prone, is something that should constantly condition our thoughts and plans. . . It will get a real punch to its message, too, when the B.O.A.C. Comet beats the P.A. Boeing 707 to the first regular transatlantic jet service!!! (All right, Chaps, so we shouldn't crow in Britain until we've challenged you on coin machine manufacture, which looks like being never!) . . Anyway I'm on my way over to see how you behave on your native heath, having shared some of your "visiting firemen" antics in London. And no doubt some wives will be kept out of my way in case I "tell all"—Shhl! . . . I shall be meeting a great many top executives, and hope to write an account of my impressions of them and of the industry in these pages in due course.

and of the industry in these pages in due course. I also have with me a Mr. "X", who represents some extremely powerful coin machine interests in Europe, and who is proposing to set up some deals in Chicago which should rock G. B. and certain other territories. It may even surprise Chicago... For the moment my lips are sealed, but my ears are in good working order. Of course, you'll be the first to know what's a-cooking.... I'm looking forward enormously to meeting a lot of you personally over the next few days, but having "crossed the pond" quite a number of times in the past, I am also dreading (slightly) the fabulous hospitality you invariably extend. Trouble is I was never much good at tables at school and can never quite remember the one about how many gills make a drunk, or whatever it is... I also tend not to remember (until it's rather late) that your food has a higher proof than ours.... And then there's the point that maybe some of the chaps I've had fun with in London will want to get their own back! Or will try to unseal my lips with a special drop of my native scotch.... Oh, well!! As they say in "the smoke", which is the affectionate name for London town, "Chin up, chaps, and cheers"!

David P. Howle Appointed Sales Mgr. Of Bally Vending Corp.

Fred Mills, Jr., Resigns

CHICAGO-John Stewart, general manager of Bally Vending Corporation, this city, announced the resignation of Fred Mills, Jr., as sales manager of the firm and at the same time reported the appointment of David P. Howle to the position of sales manager to be effective at once.

Howle comes from within the Bally Vending organization, having been a sales representative for the firm for over a year. He is well acquainted with Bally's customers all over the country. Prior to joining Bally, Howle was sales representative for the Johnson Fare Box Company in the Southson Fare Box Company in the South-west area. Before that he held the position of sales manager for Magee-Hale Park-O-Meter Company of Okla-homa City. Howle, his wife and three sons, have been making their home in Lewisville, Texas. They plan to locate in the Chicago area in the very near future

future.

Runyon To Hold "Service School" In Hartford, Conn.

NEW YORK — Barney (Shugy) Sugerman, Runyon Sales Company, announced the firm will hold a "Serv-ice School" for AMI music operators in the Connecticut area at its Hart-ford offices on Tuesday and Wednes-day, October 14 and 15. Gerard Badeboncoeur, AMI service engineer, will conduct the classes and answer any and all questions opera-tors may wish to ask. Runyon personnel who will host the operators are Irving (Kempy) Kemp-ner, Nat Gutkin and Dick Laurel, Jr.

N.Y. Woman Operator Services Own Equip.

EAST ROCKAWAY, L. I., N. Y.-Gertrude Fagan, owner of Peconic Amusement Corporation, this city, one Amusement Corporation, this city, one of the city's women operators, pic-tured below servicing a phonograph on location, while Sandy Moore, Sandy Moore Distributors, Wurlitzer dis-tributor, looks through the glass.





FAST DIME PLAY INSURES **Big Earnings in Small Space COLORFUL CABINET** OCCUPIES ONLY 11/2 FT. BY 3 FT. FLOOR SPACE

EXCITING ''SHOCK-SHOW'' TARGETS

Targets are ghosts, skeletons, owls and other spooky, scary figures popularized by "shock-shows" of television and Saturday movie matinees.

REALISTIC ''SIX-SHOOTER'' GUN

Swivel-mounted gun is authentic-full-size replica of frontier-model "six-shooter" revolver-familiar to youngsters in western movies and television-shows.

POSITIVELY SAFE

No bullets or pellets are released, hits registering when gun is accurately aimed and trigger pulled.

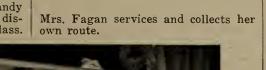
AUTOMATIC-RATER INSURES REPEAT PLAY

Depending on skill, player may rate as MARKSMAN, SHARPSHOOTER or EXPERT, rating automatically flashing on score-glass. Desire to improve rating insures plenty of profitable repeat play.

EARNS \$25 TO \$100 A WEEK

Packed with appeal to junior marksmen, boys and girls, from 6 to 16, SPOOK GUN is a gold-mine in every location frequented by youngsters. Depending on type of location, SPOOK GUN easily takes in \$25 to \$100 a week. Get your share. Get Bally SPOOK GUN now.

See your distributor...or write BALLY MANUFACTURING COMPANY . 2640 BELMONT AVENUE, CHICAGO 18, ILLINOIS





Oct.

Experienced And Well-Traveled Coinman Views C. M. Picture

MIAMI, FLA. — Willie Blatt, one of the industry's most experienced and progressive coinmen, took some time off this past week to look the industry over, and writes us his views. Every summer, Willie and his wife, Sydelle, get into his car and drive around the country. In 1956, the Blatts visited Louisiana, Texas, New

Mexico, Arizona and California and their way West, and returned by way of Nevada, Utah, Colorado, Kansas, Oklahoma, Arkansas, Tennessee, North Carolina, South Carolina and Georgia. They stopped off at many of the small, as well as large cities and towns and towns. "Wherever we stopped," comments



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231 Windser St., Hartferd, Conn., JA 7-4470



WILLIAM BLATT

Blatt, "we looked at the coin oper-ated equipment. I made it my busi-ness to engage every operator and location owner I could in conversa-tions relating to coin operated equip-ment." For their 1957 vacation, the Blatts covered the states of Florida, Georg-ia, South Carolina, Virginia, Wash-ington, D.C., Pennsylvania, New York, Massachusetts, and went into Can-ada.

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Music Operators' Associations

- -California Music Merchants' Association
- Place: 311 Broadway, Oakland, Calif.
- 6-United Music Operators of Michigan
 - Place: Fort Wayne Hotel, Detroit, Mich.
- -California Music Merchants' Association Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.
- -Western Massachusetts Music Guild
- Place: Chalet Restaurant, West Springfield, Mass.
- -Music Operators' Society of St. Joseph Valley Place: Carl Zimmer's Office, 130 N. Ironwood Dr., Mishawaka, Ind.
- -California Music Merchants' Association Place: U. S. Grant Hotel, San Diego, Calif.
- 9-Music Operators' Association of Massachusetts Place: Beaconsfield Hotel, Boston, Mass.
- 13—Tri County Juke Box Operators' Association Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.
- 14-California Music Merchants' Association Place: Fresno Hotel, Fresno, Calif.
- 15—New York State Operators' Guild Place: Palatine Hotel, Newburgh, N. Y.
- 15-Automatic Equipment and Coin Machine Owners' Assn., Inc., Indiana Place: Room 24, 550 Broadway, Gary, Ind.
- 15-Eastern Pennsylvania Amusement Machine Assn. Place: General De Kalb Inn, 2519 De Kalb Street,
- Norristown, Pa.
 16—Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Boulevard, Youngstown 12, Ohio (Executive Board).
- 16-Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (Executive Board)

-Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White Plains, N. Y.

In 1958, they traveled thru all the Eastern states up to New York City, and then went on to Pennsylvania, Ohio, Michigan, Illinois, Wisconsin and Minnesota. On the way back they visited Iowa, Missouri, Arkansas, Kentucky, Tennessee, North Carolina, South Carolina, Georgia and Florida. "I followed the same procedure, ask-ing questions and seeking informa-tion about coin machines and the people who were part of it," stated Blatt. "I am now in a position where I can

Blatt. "I am now in a position where I can try to compare the approximate in-come, operation and rate and types of equipment that the operators use this year, as compared with that of 2 or 3 years ago. "Practically all pre-war and 78 rpm equipment has disappeared from top and medium income locations. There are a few low grade luke hoxes

top and medium income locations. There are a few low grade juke boxes around and they don't do the juke box industry any good because they look shabby and are kept that way because the operators use old and discarded records which sound awful. "The operator would do himself and the locations justice by either setting in a better piece of equipment and better records, or remove the machine. "It is my belief", continued Blatt, "that the game and juke box indus-try has now come to a point where the operator must make up his mind that he must either sink or swim. The the operator must make up his mind that he must either sink or swim. The time has come where he cannot flounder around and just try to keep his head above water, trusting to Providence that somehow he will come thru this transition. "The operator thruout the nation has to make up his mind now, and I mean right now, that in order to sur-vive he has a lot of work on his hands. First of all he has to learn how much

it costs him to operate a piece of equipment—and discard the old and troublesome machines, as well as the poor and rundown and unprofitable locations. "He must buy new equipment. Switch and test the balance of his locations. If he cannot make a profit after trying all methods, give up all unprofitable locations. An operator cannot pay his overhead or payments if he can't get enough money out of the equipment.

cannot pay his overhead or payments if he can't get enough money out of the equipment. "Another step the progressive op-erator can and must do (and quite a number of them have already done so) is diversify. Try to get every dollar he possibly can earn from his good locations by equipping that lo-cation with whatever amusement, service_ and merchandise machines that can be operated profitably. "In analyzing my experiences and conversations with coinmen thruout the nation, I find that the greatest majority of operators have only one source of income—what they find in the cash boxes. After he makes his collection, he must first pay his help, if he employs anybody. His expenses include gas and oil for his car, rent, insurance, and some other expenses which must be taken care of after these. If he has any money left he pays his distributor, and makes pay-ments to the finance company. Then, of course, he must eat himself. "Using Miami, which is just an average city, as an example, it is no-ticeable that the number of operators are decreasing. The substantial oper-ators are buying out the smaller firms. These procressive operators are taking advantage of every op-portunity and use modern methods of operating their business instead of the hit or miss systems."

That Counts—INTERNATIONALLY"

The Cash Box

Page 69

It's

New AMI Distrib Appointed In Boston, Mass.

Firm to Retain Atlas Name. Anthony Grazio Heads Co. Will Cover States of Maine, New Hampshire, Vermont, **R. I., and Mass.**



ED RATAJACK

GRAND RAPIDS, MICH.—E. R. Ratajack, vice-president-sales of A M I Incorporated, this city, an-nounced the appointment of Globe Au-tomatic Vending Incorporated, dba Atlas Distributors, as AMI distrib-utors for the states of Maine, New Hampshire, Vermont, Rhode Island and Massachusetts. Globe has purchased the assets and inventory of Atlas Distributors, for many years AMI distributors for the area, and will continue the business under the Atlas name and retaining Atlas employees at the same location, 1024 Commonwealth Avenue, Boston. A complete remodeling program is in progress to modernize the premises for increased efficiency and improved ser-vice to New England operators. Coin machine routes now held by Globe will be sold to employees. The Globe organization, headed by Anthony Grazio, has been in the coin equipment jobbing business since 1944 on a nationwide basis. Grazio is in charge of the Sales Department, as-sisted by George Cappy and Louis Adelchi. Service is handled by a staff of specialists with many years' experi-ence in the field, with facilities for servicing any type of coin equipment. Men in the Service Department in-clude Bud Robinson, Jim McCarthy, Tom Byrnes, Al Hovasse, Jack Brad-ley, Tom White, Ralph De Paulo, Al Afeinko, Bill Greenwald, Bob Martini, Neal Chivorali, Henry Mattson and John Brann. All have been trained in AMI factory maintenance procedures by Gerard Vadeboncoeur, AMI field service engineer, who is temporarily based in Boston to work closely with the Atlas staff during the indoctrina-tion period. One of New England's fastest-growing one-stop record shops, under Arthur Daddis, AMI district sales representative. In announcing the appointment, Ratajack said, "Tm delighted that this outstanding and well regarded organi-zation has joined the world-wide fam-ily of AMI distributors. Their policy of service and fair dealing has made many firm friends in all sections of the country. I know that New Eng-land operators will find them coopera-tive and eager to serve."

COSTS LITTLE-EARNS LOADS! SCRAM · BAL BASED MOST MONE PRINCE THE HI "STEEP K E Fast! BASED ON THE **MOST FABULOUS MONEY MAKING PRINCIPLE OF** THE HISTORIC **"STEEPLE CHASE"** KEENEY SF ONE MAY SCRAM 00 0-BAL BALL • Players go wild over this sensational upright counter game that drops the balls hel-Size: 14" W. x 193/8" H. x 9" D. ter skelter down inclined runways to finish in a winning IN WHAT POSITION WILL THE MARBLES FINISH color sequence. Tremendous



Cenell & CO. INC. J. H.

2600 W. FIFTIETH STREET . CHICAGO 32, ILL.

cash box appeal!

Dave Rosen Plans On Cruise Oct. 17 PHILADELPHIA FILBERTS

Difference of the office of the office of the reception from music of the other office of the office office

All The Leading Coinmen Read The Cash Box Every Week

FUR DESI DUIS
IT'S LAKE CITY AMUSE. CO.
GENCO BIG TOP \$165.00 GENCO WILO WEST 140.00 GENCO RIFLE GALLERY 95.00 GENCO SKY ROCKET—2-player. 135.00
GENCO WILO WEST 140.00
GENCO SKY ROCKET-2-player, 135.00
CHICOIN PISTOL
BALLY SPACE GUNNER Write
GENCO SKY ROCKET—2-player. 135.00 CHICOIN PISTOL
WILLIAMS KICKOFF
WILLIAMS SUPER SCORE 135.00
GENCO 2-player SKILL BALL 99.50
GENCO GOLDEN NUGGET 35.00 Exhibit Ringer Bell 49.50
QUARTERBACK 95.00 BALLY U.S.A. (new)
BALLY U.S.A. (new) Write BALLY CIRCUS 225.00 GOTTLIEB SOUTHERN BELLE. 115.00 UNITEO 14 ft. LANE 350.00 BALLY 14 ft. LANE JOB BALLY 14 ft. LANE BALLY 14 ft. SO.00 BALLY STRIKE 14 ft. 595.00 BALLY TARGET ROLL 235.00 BALLY BIG INNING Write WILLIAMS SUPER PENNANT 65.00 CHICOIN BASKETBALL CHAMP 65.00 CHICOIN BASKETBALL CHAMP 65.00 CHICOIN SKI TOURNAMENT 119.50 1454 Rock-Ola, 120 sel. 575.00 1455 Rock-Ola, 200 sel. 595.00 WIREWRITE or PHONE HE 1-4100
GOTTLIEB SOUTHERN BELLE. 115.00
UNITED 14 ft. LANE
BALLY 14 TT. LANE
BALLY TARGET ROLL 235.00
BALLY BIG INNING Write
CHICOIN BASKETBALL CHAMP 65.00
CHICOIN SKI TOURNAMENT 119.50
1454 ROCK-UIA, 120 Sel 575.00 1455 Rock-Dia 200 sel. 595.00
WIRE-WRITE or PHONE HE 1-4100
1/3 Deposit Required On Each Order
We are exclusive factory distributors for:
BALLY - WILLIAMS - ROCK-OLA
AKE CITY AMUSE. CO.
4533 PAYNE AVE., CLEVELAND, O.
(Tel.: HE 1-4100)
WANTED
COIN MACHINE SALESMAN
For Seeburg distributor and well-known
game lines in a well-established territory.
Good starting salary plus commissions
Good starting salary plus commissions and expenses. Write, stating experience
and background in first letter. All replies
will be strictly confidential and a per- sonal interview will be arranged.
sonal interview will be arranged.
Write
POY HAAF I'S THE CASH POY
BOX #445, c/o THE CASH BOY
1721 BROADWAY, NEW YORK 15, N. Y.

FOR BEST BUYS

AMI Phono Displayed In Philippine Theatre Lobby



MANILA, PHILIPPINES—William (Bill) Suter, Far East Director of Sales for AMI, has done quite a sales job with AMI phonographs in this area. In addition, Suter has used every effort to gain good publicity for the juke box.

the juke box. Suter's latest exploit was to have an AMI model "I-200" displayed in the lobby of the Dalisay Theatre, tieing in with the Larry Santiago Productions' anniversary offering "Ang Lo' Waist Gang At Si Og Sa Mindoro". Pictured here is the display with Miss Lani Oteyza, a local movie actress, picking a tuna

picking a tune. Publicity for the phonograph was obtained when a similar photo appeared in the Daily Mirror, local newspaper.



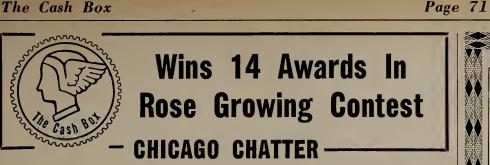


Things are really starting to percolate here this week. New equipment being shown on the floors of the distributors, and more operators visiting along coinrow than for quite some time. All looking to much better biz for Fall and Winter. Operators feel collections should jump considerably, and distribs advise that operators' notes have been taken care of to the point where very little is due so that they are now in a wonderful position to improve their routes with new equipment.

Accompanies him. * * * * * * * Mike Munves leaves this week for Hot Springs, where he will rest up for several weeks. The missus, Rose, and brother Joe will take care of the store while Mike's relaxing. Joe tells us that there's been a great demand for Stamp vendors recently, due, he points out to the fact ops make increased profit. Whereas previously they received 10¢ for three 3¢ stamps, they now get 10¢ for two 4¢ stamps. Mike's son, Alvin, a volunteer worker for the Leukemia drive, picking up quite a sum from all those on coinrow as well as visiting coinmen. . . . Barney (Shugy) Sugerman, Runyon Sales, advises that an AMI "Service School" will be held at his Hartford, Conn., office on Tuesday and Wednesday, October 14 and 15. Gerard Vadeboncoeur, AMI service engineer, will conduct the classes, while Irv (Kempy) Kempner, Nat Gutkin and Dick Laurel, Jr., of the Runyon organization will play hosts. "Service School" dates are now being planned for ops in New York and New Jersey. Morris Rood advises that Bally's "Lucky Shuffle" and "Lucky Bowler" going very well, and that Bally's new kiddle game "Spook Gun", displayed this week, getting very good acceptance. . . Dave Stern, Seacoast Distributors, Elizabeth, N.J., becomes a grandpa again. . . Mickey Wichinsky, Hurleyville, N.Y. op, visits the distribs. . . Al Simon and Al D'Inzillo, Albert Simon, Inc., watch as expert Stanley Nankoff practices on ChiCoin's new "Players of N.Y. Music Ops Assn., makes the rounds of distribs. . . Another visitor on the street was Al Maniaci. . . Meyer Parkoff and Murray Kaye, Atlantic N.Y. Corp., out of the office when we called, but visiting ops taken care of by other staffers. . . . "Senator" Al Bodkin played host to three wonderful ladies this week—his missus, Frances, Mrs. Lillian Cohn (wife of the late Nat Cohn), and Mrs. Nan Levine (wife of the late Sidney Levine.) They all enjoyed a meal at the International Restaurant at the International Airport, LI.



UPPER MIDWEST MUSINGS
Hap'py birthday to Bun Mraz, of the Northland Music Co., Brainerd, Minn, on his 49th birthday Monday 22. Bun in town for the day picking up his record supply and parts... Harold Rose, Fargo, N. D., in town for a few days making the rounds and buying equipment. Harold very optimistic about business this fall and winter and is getting his route in good shape.... Niel Van Berkam, Minot, N. D., in the cities for a few days making the rounds... Elgin McDaniel, Wadena, Minn., back on the route again after a nice four day vacation with his wife at Hayward, Wis. They were visiting their son who is managing the radio station at Hayward. ... Jack Bailey. Browns Valley, Minn., in town for the day visiting the distributors while Mrs. Bailey spent the day down town doing her shopping. Jack reports that his business has been very good during the summer months and that the crops in his area is the best in years and should make for a good fall and winter for the coin machine business.... Morgan Utley and Charley Jackson, B. Mob Keese, Forest Lake, Minn., in a little auto accident. Although shaken up he was not injured but for a few scratches. Still thinking about it but happy it wasn't worse. ... Don Hazelwood, Aitken, Minn., in town and satisfied the way business held up this summer. Don operating heavily in the resort area was surprised that business held up as well as it did considering the poor weather we had in June and July.... Fred Edmunds, Mpls. operator has a few resort locations that he operates in during the summer months. This particular location is one of the finest in Minnesota. Fred lost money on this operation this summer plus the fact that the owner operators are calling distributors to see if they have any influence in obtaining tickets for the world series. Quite a few of the fellows are anxious to see a game or two in Milwaukee.... Lillian Hamburger, steno at the sender Dist. Co., off for a holiday to Chicago with her family.



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October 11, 1958

PERFECT FOR INEXPENSIVE **BACKGROUND INSTALLATIONS!** CALL-WIRE-OR WRITE NOW! COIN MACHINE D EXCHANGE 1012-14 MILWAUKEE AVE., CHICAGO 22, ILL. Phone: EVERGLADE 4-2600 DETROIT BRANCH: 14344 FENKELL AVE. (TEL.: BRoadway 3-2150)



<text><text><text><text><text><text>

innings.

on his way back to Chi, looking for customers between innings. George A. Miller now on a heavy travel schedule after a short stay in our town. George is introducing MOA's new counsel Nicholas E. Allen to music ops around the country. . . . For a long time The Cash Box has been advocatnig "Two Plays Two-Bits". A recent survey on this campaign reveals that not only is the idea catching on all over the country, but manufacturers report that they have many requests to ship games from the factory set for "Two Plays Two-Bits". HAPPY BIRTHDAY THIS WEEK TO: Michael J. Tartaglia, Port Chester, N.Y. . . . Franklin W. Davidson, Spooner, Wis. . . John L. Masters, Kansas City, Mo. . . William L. Shaefer, Bakersfield, Cal. . . . Ralph W. Hynes, Holyoke, Mass. . . Everett J. Shelby, Waco, Tex. . . Jesse B. Gardner, Colum-tus, Ga. . . Bernard I. Smith, Colorado Springs, Colo. . . Mrs. Margery Mon-tooth, Peoria, Ill. . . Harry J. Miller, Dunbar, West Va. . . Phil Levin, Chi-cago, Ill. . . . Henry Wilke, Kansas City, Kan. . . Max Resnick, W. Hartford, Conn. . . Sidney Mittleberg, Queens Village, N.Y. . . Louis J. Atherton, Co-lumbia, S.C. . . Moe Zeichner, New York, N.Y. . . Louis J. Atherton, Co-lumbia, S.C. . . Moe Zeichner, New York, N.Y. . . A. J. Mc Kee, Columbia, Tenn. Len Micon, Chicago, Ill. . . . Dominick Fulco, Hartford, Conn. . . . James E. Upshaw, Junction City, Kan. . . John J. D. Marrisette, Norfolk, Va. . . . Edwin L. Joadwine, Chicago, Ill. . . . Robert R. Logan, Wellsville, O. . . S. F. Welsh, Okmulgee, Okla. . . W. G. Thomas, Indiana, Pa. . . Paul A. Huebsc'l Chicago, Ill. Worth repeating: We can't cross a bridge until we come to it; but we can

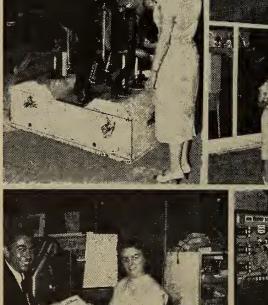


Chicago, Ill. Worth repeating: We can't cross a bridge until we come to it; but we can always lay down a pontoon ahead of time.











BRUSSELS, BELGIUM — Larry ab Active Amusement Machines Ash, Active Amusement Machines Company, Philadelphia, Pa., who is currently touring the European Con-

tinent, visiting coinfirms, visited the Brussels World's Fair here. Pictured herewith is Ash, guided by Mrs. Arnold Blancquaert, looking

high series of 601 the Chicago Musics could take only one game from the Chicago Condenser team paced by Johnny Smith's 505 series. Decca Records took two from Coven Music. Tony Ignoffo rolled a 536 to top the Decca team while Frank Dalton came up with a 471 for the Covens'. Star Music paced by Johnny Oomens' 598 and Myrtle Shocki's 506, which is high for the women's section so far this year, took two from Mercury Records whose top man, Cas Kalas,

The Gallet, led by Rene Gallet's 552, accounted for two over Galgano Distributors, whose best series was rolled by Charles Alesi with a 486. Chuck Martin with a neat 540 helped to take two for Phono Service over Atlas Music. Mel Jones with 485, was tops for the Atlas team. "Boss Man" Bob Gnarro rolled 508 to help ABC nab two from B & B Novelty. Roy Bauer of B & B was their top man with a 493.

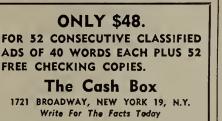
over the amusement machines at the Arcade. Larry also picks up a cur-rent issue of The Cash Box. Arnold Blancquaert, L'Automomate, this city, runs the two amusement centers in the Fair.

The Cash Box

CLASSIFIED ADVERTISING SECTION



- WANT—Experienced Pinball and Juke Box mechanic. Good working conditions. Starting salary \$100.00 week minimum. Apollo Music Co., 2184 S. Sherman, Denver, Colo. Phone Pearl 3-3863, evenings. APOLLO MUSIC COMPANY, 2184 SOUTH SHERMAN, DENVER, COLO. (Tel. PEarl 3-3863).
- WANT 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GAL-GANO DIST. CO., 4135 W. ARMI-TAGE, CHICAGO 39, ILL. (Tel. DIckens 2-7060).
- WANT—Your used or surplus records all speeds. 45's our specialty.—We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: Union 1-7500).
- WANT—Phonograph Records—made before 1940, dealers or juke box stock or private collections. Will pay \$150 to \$300 per thousand. Some of the labels wanted are Brunswick, Vocalion, Paramount, Gennett, Meletone, Victor, etc. JACOB S. SCHNEIDER, 109 W. 83rd STREET, NEW YORK, N. Y. (Tel. TR 7-9147).
- WANT—Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN OR SANDY MOORE. SANDY MOORE DIST., 240 E. MERRICK RD., FREEPORT, L. I., N. Y.
- WANT—All makes of Shuffle Alleys starting with Imperial and Royals. Will pay top dollar. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO. (Tel. TO 1-6715).
- WANT—To Buy—Bally: Bingos, Shuffles, Alleys, Bowlers; Genco: Rocket Shuffles; United: Fifth Innings. GLOBE DISTRIBUTING CO., 1623 NO. CALIFORNIA AVE., CHICAGO 47, ILL. (Tel. ARmitage 6-0780-81).
- WANT—Will pay cash for late model Juke Boxes and late model Amusement Machines. Send list. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-5100).
- WANT—Used 12' American Bank Shuffleboards; 22' American and Rock-Ola Shuffleboards and Overhcad Score Units. Quote best resalc price. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel.: FUlton 3-2282).
- WANT—United Shuffles, AMI Models D-80, E-80, E-120, F-120, G-120, FOR SALE—M100A's, Bally Bingos, quantity clearance prices. DUARTE INTERNATIONAL SALES, 835 E. 31st STREET, LOS ANGELES 11, CALIF. (Tel. ADams 4-9616).
- WANT—AMI Wall Boxes, Hideaways, 80, 120, 200 Selection Phonographs, 120 E's and F's. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA. (Tel. MElrose 1-9550).



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- WANT Williams 1957 Baseballs \$200 each; Williams 1958 Shortstops \$300 each. Can use up to eight (8). T & L DISTRIBUTING, INC., 1663 CENTRAL PARKWAY, CIN-CINNATI 14, OHIO. (Tel. MA 1-8751).
- WANT—All Shuffle Alleys from Fireball, Lightning and Rocket up. Sun Valleys and Showtimes will pay highest dollar or will trade for Genco and Chicago Coin Ski Balls. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND, OHIO. (Tel. SUperior 1-4600).
- WANT—Used 45 RPM records, used 45 RPM Records—Used 45 RPM Records—Used 45 RPM Records— Used 45 RPM Records—Used 45 RPM Records, All types—standing orders granted. We pay freight. JALEN AMUSEMENT CO., INC., 14 E. 21ST ST., BALTIMORE 18, MD. (Tel. BElmont 5-2881).
- WANT—Mills Panorama. Also Parts. Advise Best Price. WESTERN DIS-TRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASHINGTON (Tel.: GArfield 3585).
- WANT To buy for Cash Any amount 1438's and 1448's Rock-Ola Phonographs. In good condition. State quantity and price. SEACOAST D I S T R I B U T O R S, INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel. BIgelow 8-3524).
- WANT—Bear Guns. Also late Arcade Machines. State quantity and price in first letter. ECONOMY SUPPLY COMPANY, 577 10th AVENUE, NEW YORK 36, N. Y. (Tel. BRyant 9-6677).
- WANT Attention Everyone in the Coin Business. We want Arcade Equipment and all the Bally and United Bingos you have. Plenty of \$\$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334 NORTH BROAD ST., PHILADEL-PHIA, PA.
- WANT—Juke Box Operators. If you want a steady outlet for your used records (No One Shot Deals), Call or Write MARLIN RECORDS DIST., 824 WILLARD ST., NORTH BELLEMORE, L. I., N. Y. (Tel. CAstle 1-0556).
- WANT—Late used 45 RPM Records, Closeouts and Job Lots of Brand New LP's Wauted. Write or phoue. FIDELITY DISTRIBUTORS, 666 TENTII AVE., NEW YORK 36, N. Y. (Tel. JUdson 6-4568).
- WANT—Latc Model Phonographs for highest trades on new A.M.I. models I-120E, I-200E, I-100M, I-200M. Also need late model Bally Bingos. CENTRAL DISTRIBUTORS, INC., 2315 OLIVE ST., ST. LOUIS 3, MO. (Tel. MAin 1-3511).
- WANT—Will accept 1 to 10 Games as trade against new Wurlitzer Phonographs. SANDY MOORE DIST. CO., 599 TENTH AVENUE, NEW YORK 36, N. Y.
- WANT-Cash! Highest cash paid for United Imperial Team, Leader, Mars, Mercury, Lightning, Clipper and Capitol, also Chicago Coin and Keeney Bowling Machines. ALLIED COIN MACHINE, 886 MILWAU-KEE, CHICAGO 22, ILL. (Tel. CAnal 6-0293).

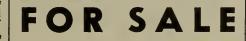
CLASSIFIED ADVERTISING SECTION

- WANT—We need Arcade Equipment — Juke Boxes — Bingos and every kind of Coin Operated Machines. Payment cash. Write us today. L'AUTOMATE, 60, RUE VAN SCHOOR, BRUSSELS III, BEL-GIUM. (Cable: JEUMATE-BRUS-SELS).
- WANT—Mercury Floor Model Grippers and strength testing machines, small Hanson Loboy porcelain 1¢ person weighing scales. Advise condition, also number available for shipment at top cash prices. TEXAS ASSOCIATED ENTERPRISES, P.O. BOX 1068, AMARILLO, TEXAS.
- WANT—Records, all speeds, quantity. Also record accessories, needles, tapes, etc. Please give full details first contact to avoid delay and assure quick deal. HARRY WAR-RINER, KNICKERBOCKER MUSIC CO., 209 EAST 165th ST., NEW YORK 56, N. Y. (Tel. LUdlow 8-8310).

SAVE \$175.00 ON CLASSIFIED ADVERTISING GET \$223.00 VALUE FOR ONLY \$48.00

Write today to: THE CASH BOX 1721 BROADWAY, NEW YORK 19, N.Y.

- WANT—To Purchase 5,000,000 New Records, All Speeds. We Prefer Large Quantities and Will Buy For Cash. Top Prices Offered. No Juke Box Records. Write or Phone, Collect—RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel. GEneral 2-1650), JESSE SELTER, PRES.
- WANT—Juke Boxes and Games for resale, Cash, send list, condition and prices. HASTINGS DISTRIBUTING COMPANY, 6100 WEST BLUE-MOUND ROAD, MILWAUKEE 13, WISC. (Tel. BLuemound 8-6700).



- FOR SALE—Evans Bat A Score \$50; Gypsy Grandma \$275; Davy Crockett Gun \$195; Shooting Gallery \$75; Telequizo \$65; Sportsman Rifle \$75; C. C. Goalic \$65. Reconditioned and ready for location. MILLER-NEW-MARK DISTRIBUTING COMPANY, 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH. (Tel. GL 6-6807).
- FOR SALE—Show Time; Key West; Big Show; Beach Club; Ready for location, first class condition, see us for all Bally equipment. GENERAL DISTRIBUTING COMPANY, 1609 ORLEANS AVENUE, NEW OR-LEANS, LA. (Tel. TU 6729).
- FOR SALE—Safari, Big Top, Steam Shovel, Goalee, Hi-Fly, Wms. Deluxe Baseball, Crossroads, Quartette, Jalopy Pin Wheel, Hawaiian Bcanty, Southern Belle, Shindig, Lulu, Harbor Lites, Slugging Champ Deluxe, Duette Deluxe, Register, Marathon, Gayety, Pixie, Caravau, Manhattan, Broadway, Niteclub. NEW ENG-LAND EXHIBIT CO., 237 WASII-INGTON ST., NEWTON 58, MASS. (Tel. DEcatur 2-1500).
- FOR SALE—14 Foot Bowlers, \$475; Cash or Trade. Need Baseball, Guns And Late Shuffle Games. Call, Write or Wire Today! PURVEYOR DIS-TRIBUTING CO., 4322 N. WEST-ERN AVE., CHICAGO 18, ILL. (Tel. JUniper 8-1814).

FOR SALE—Closeouts—all brand new —Bally Skill Roll; Bally U.S.A.; Fischer Deluxe Pool (Slate); Genco Flying Aces; Bally (Space) Gunner; Keeney League Leader. REDD DIS-TRIBUTING COMPANY, INC., 298 LINCOLN ST., ALLSTON 34, MASS. (Tel. AL 4-4040).

- FOR SALE—Bally ABC Bowling Lane \$350; used Model T with music; United Pirate Gun \$300; Bally 14' Tournament \$495; All in A-1 condition. TOLEDO COIN MACHINE EXCHANGE, 814 SUMMIT ST., TOLEDO, OHIO. (Tel. CH 3-8624).
- FOR SALE When you want best prices, and quality on used games, get in touch with: NASTASI DIS-TRIBUTING CO., 912 POYDRAS STREET, NEW ORLEANS 12, LA. (Tel. MA 6386).
- FOR SALE Routes in Missouri, Oklahoma, Arkansas. On routes, Phonographs, Biugos, Pin Balls, Bowlers, Guns. From 20 to 30 Thousand. We have all types Coin Machines. Seud for list. C & W DISTRIBUTING CO., 400 MAIN ST., GALENA, KANSAS. (Tel. #400).
- FOR SALE Auto Photo Studios Model 11—Formica exterior in A 1 Condition, contact ASSOCIATED COIN AMUSEMENT CO., INC., 3607 CROVE STREET, OAKLAND 9, CALIFORNIA.
- FOR SALE—Introductory Offer: National's newest Formula—Regular Wax \$4.34; Hi Speed Shuffle-board Wax \$4.82; Super Fast \$5.30; Brown Tournament Wax \$6.50; (Minimum 25 cases—24 lbs. each); Dazzler Weights 5 sets min. \$16.45. NATIONAL SHUFFLEBOARD COM-PANY, 291 CLEVELAND STREET, ORANGE, N. J. (Tel. ORange 2.9100).
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- FOR SALE United's DeLuxe Super Bonus Bowler, Hi-Fly Baseball Star Slugger, Lovely Lucy, Miami Beach and AMI E-120. SALINA MUSIC & AMUSEMENT CO., 121 NORTH 7th STREET, SALINA, KANSAS.
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October 11, 1958

The Cash Box

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NO 2-3234, Auto HO 1-1151). **STATEMENT** REQUIRED BY THE ACT OF AUGUST 24, 1912, AS AMENDED BY THE ACTS OF MARCH 3, 1933, AND JULY 2, 1946 (Title 39, United States Code, Section 233) SHOWING THE OWNER-SHIP, MANAGEMENT AND CIR-CULATION OF The Cash Box, pub-lished weekly at New York, N. Y. for October 1, 1958. 1. The names and addresses of the publisher, editor, managing editor,

October 1, 1958.
1. The names and addresses of the publisher, editor, managing editor, and business managers are: Publisher, The Cash Box Publishing Company, Inc., 1721 Broadway, New York, N. Y. Editor, Sidmore Parnes, 1721 Broadway, New York, N. Y. Editor, Joseph P. Orleck, 1721 Broadway, New York, N. Y.
Business Manager, Amy Marino, 1721 Broadway, New York, N. Y.
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4. Paragraphs 2 and 3 include, in cases where the stockholder or security holder appears upon the books of the company as trustee or in any other fiduciary relation, the name of the person or corporation for whom such trustee is acting; also the statements in the two paragraphs show the affiant's full knowledge and belief as to the circumstances and conditions under which stockholders and security holders who do not appear ditions under which stockholders and security holders who do not appear upon the books of the company as trustees, hold stock and securities in a capacity other than that of a bona fide owner

a capacity other than that of a con-fide owner. 5. The average number of copies of each issue of this publication sold or distributed, through the mails or otherwise, to paid subscribers dur-ing the 12 months preceding the date shown above was Amy Marino, Business Manager Sworn to and subscribed before me this 22nd day of September, 1958. Walter J. Klein Notary Public State of New York (My commission expires March 30, 1959)

The Cash Box "The Industry's Market Place"

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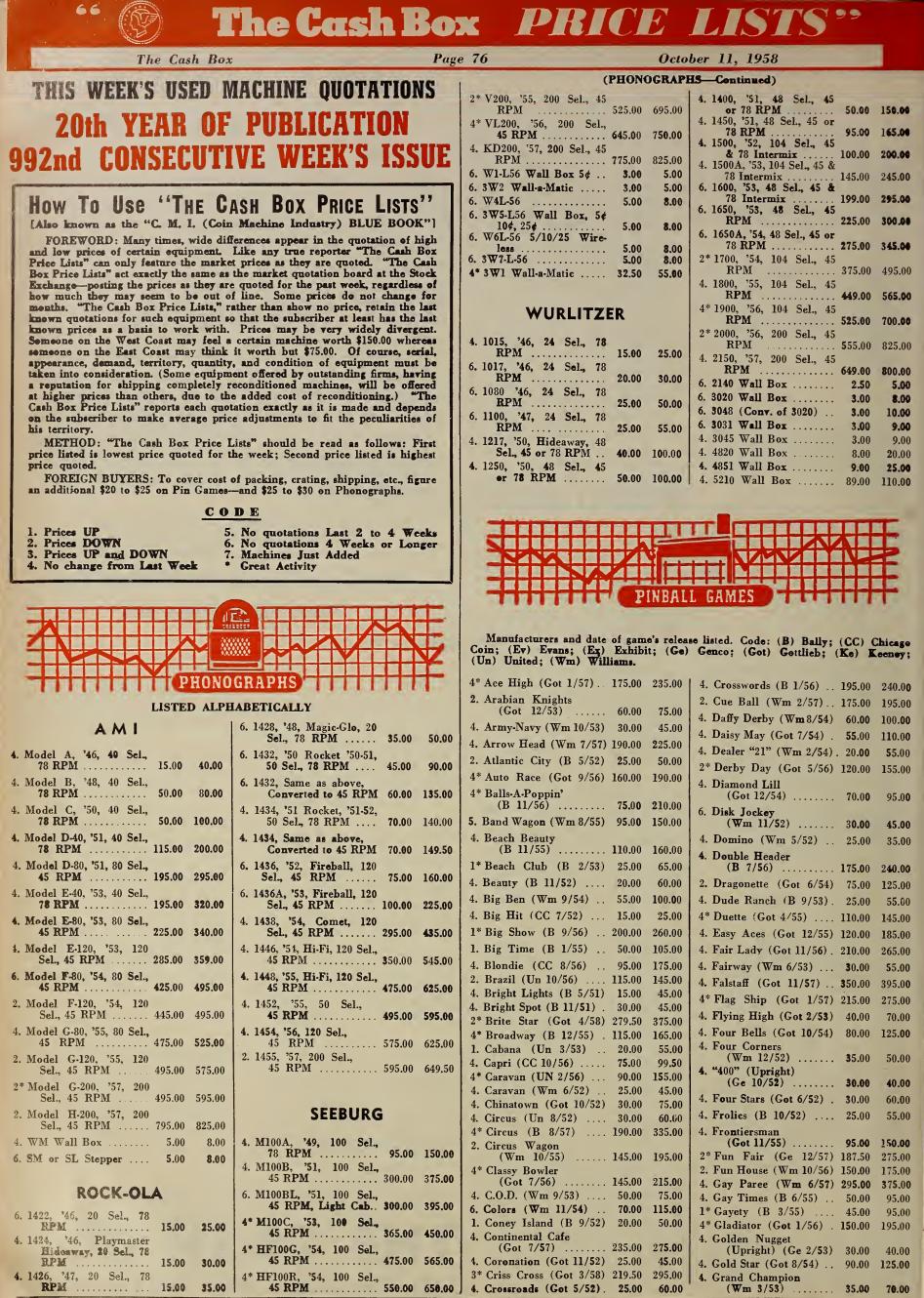
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The Cash Box

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5. Ice-Frolics (B 1/54) 1. Jalopy (Wm 8/51)		85.00 65.00	(Got 455) 4. Smoke Signal	100.00	165.00	(6/53)	35.00	90.00	1. United 6-Player Star
		235.00	$(\mathbf{Wm} \ 10/55) \ \dots \dots$	110.00	150.00	6. ChiCoin Gold Cup (7/53)	30.00	95. 00	(7/52) 1. United 10th Frame
		20.00	4. Snafu (Wm 12/55)	115.00	180.00	6. ChiCoin High Speed	50.00	93.00	Star (9/52)
5. Jolly Joker (Un 11/55) 4. Jubilee (Got 5/55) 2		90.00 245.00	1. Soccer Kick Off (Wm 12/57)	250.00	295.00	Crown (7/53)	30.00	100 .0 0	1. United Manhattan 10th
1. Jumping Jack (Upright)			4* Southern Belle			6. ChiCoin High Speed Triple Score (8/53)	30.00	100.00	Frame (9/52) 1. United Manhattan
(Ge 12/52) 4* Key West (B 12/56) 2		35.00 25.00	(Got 6/55) 2. South Seas (Un 2/56)		$\begin{array}{c} 160.00\\ 235.00 \end{array}$	4. ChiCoin Advance	00.00	100.00	(9/52)
		25.00	2. Spitfire (Wm 2/55)	1	95. 00	(10/53) 4. ChiCoin King (10/53)	30.00 35.00	100.00 110.00	1. United 10th Frame Super (10/52)
		20.00	5. Spot Lite (B 1/52)	25.00	50.00	2. ChiCoin Criss Cross	33.00	110.00	4. United Cascade (2/53)
		90.00 45.00	5. Sportsman (Wm 2/52) 4. Springtime (Ge 3/52)	$\begin{array}{c} 20.00\\ 20.00\end{array}$	$\begin{array}{c} 40.00\\ 30.00\end{array}$	Bowler $(12/53)$	40.00	115.00	5. United Clover (2/53)
4. Long Beach (Wm 7/52)	35.00	45.00	2. Stage Coach			2. ChiCoin Super Frame (3/54)	45.00	120.00	4. United Liberty (2/53) 4. United Classic (6/53)
		95.00 95.00	(Got 11/54) 4. Stardust (Wm 3/56)	100.00	$\begin{array}{r}125.00\\185.00\end{array}$	5. ChiCoin Starlite (5/54)		150.00	5. United Olympic (6/53)
		25.00	4. Starfire (Wm $1/57$)		195.00	4. ChiCoin Feature (7/54)	60.00	155.00	4. United Royal (9/53) 5. United Imperial (9/53)
		40.00	2. Starlets (Un 12/55)	65.00	135.00	4. ChiCoin Holiday (9/54) 4. ChiCoin Flash (10/54)	70.00 70.0 0	165.00 170.00	5. DeLuxe model
2. Manhattan (Un 4/55) 4* Marathon (Got 10/55) 1		25.00	2. Star Pool (Wm 10/54) 4. Stars (Un 6/52)		95.00 40.00	2. ChiCoin Playtime			4. United Chief (11/53) .
4. Marble Queen			5. Starlite (Wm 3/53)		50.00	(10/54) 2. ChiCoin Fireball	95.00	170.00	4. United Leader (11/53) 4. DeLuxe model
		70.00 30.00	1. Steeplechase (Wm 11/57)	200.00	250.00	(11/54)	95.00	185.00	4. United Team (1/54)
		00.00	4. Straight Flush	200.00	230.00	2. ChiCoin Thunderbolt (12/54)	100.00	200.00	4. DeLuxe model 4. United League (1/54)
		25.00	(Got 12/57)	225.00	265.00	(12/54) 2. ChiCoin Triple Strike	100.00	200.00	4. DeLuxe model
4* Miss America (B 2/58) 3 2. Monaco (Un 8/56) 1		95:00 95.00	6. Struggle Buggies (Wm 12/53)	30.00	60.00	(2/55)	100.00		4. United Ace (5/54)
3* Mystic Marvel			4. Sun Valley (B 7/57)		525.00	4. ChiCoin Arrow (2/55) 2. ChiCoin Criss Cross	125.00	220.00	4. DeLuxe model 4. United Rainbow (5/54)
(Got 3/54) 4. Nevada (Un 8/54)		80.00	3. Super Circus (Got 10/57)	239.50	350.00	Targette (1/55)	35.00	105.00	4. United Banner (8/54)
5. Niagara (Got 12/51)	20.00	40.00	2. Super Jumbo	207.30	330.00	4. DeLuxe model 2. ChiCoin Bonus Score	40.00	120.00	4. DeLuxe model 1. United Shuffle Targette
1* Night Club (B 4/56) 1 4. "9" Sisters (Wm 1/54)		95.00	(Got 10/54)		245.00	4	150.00	205.00	(8/54)
		.00.00 30.00	2. Super-Score (Wm 9/56) 4. Surf Club (B 3/54)	30.00	$\begin{array}{r} 195.00\\70.00\end{array}$	2. ChiCoin Big League	1 (0 0 0	915.00	5. DeLuxe model
4. Palisades (Wm 7/53)	35.00	60.00	4. Surf Rider (Wm 12/56)	175.00	199.50	(5/55) 1. ChiCoin Hollywood	160.00	215.00	4. United Speedy (8/54) 5. Un. 11th Frame (10/54)
		60.00 80.00	 Sweepstakes (Wm1/52) Sweet-Add-A-Line 	30.00	45.00	(5/55)	175.00		5. DeLuxe model
4. Parade (B 6/56) 1		35.00	(Got 7/55)	115.00	145.00	4. ChiCoin Blinker (8/55) 2. ChiCoin ScoreA-Line	175.00	250.00	2. United Comet Targette (11/54)
		40.00	5. Tahiti (Un 8/53) 2. Target Roll (B 1/58)	25.00	70.00	(9/55)	175.00	250.00	5. DeLuxe model
2* Peter Pan (Wm 4/55)	80.00 1	55.00 25.00	2. Three Deuces	175.00	250.00	2. ChiCoin Bowling Team	175.00	9(0.00	4. United Mercury (12/54)
2. Piccadilly (Wm 5/56) 1		50.00	(Wm 8/55)	110.00	135.00	(10/55) 2. ChiCoin Miami Shuffle	175.00	260.00	 DeLuxe model United Mars (1/55)
		70.00 10.00	6. Thunderbird (Wm 5/54) 4. Tim-Buc-Tu (Wm 1/56)	69.00 95.00	125.00	(10/56)	35.00	115.00	4. DeLuxe model
4* Playtime (Un 10/57) . 2		75.00	4. Times Square	20.00	125.00	4* ChiCoin Bowling League (2/57)	345.00	475.00	6. Un. Lightning (2/55) 6. DeLuxe model
		85.00	(Wm 4/53)		65.00	2. ChiCoin Ski-Bowl	545.00	410.00	5. United Venus (3/55)
4. Quartet (Got 2/52) 2. Queen of Hearts	40. 00	55.00	2. Top Hat (Wm.) 4. Toreador (Got 6/56)	$214.00 \\ 165.00$	$\begin{array}{r} 325.00\\ 245.00\end{array}$	(11/57) 6 Player		275.00	5. DeLuxe model 1
(Got 12/52)		85.00	2. Tournament (Got 8/55)	115.00	155.00	2. ChiCoin Classic Bowling League (7/57)		595.00	4. United Clipper (5/55) 1 4. DeLuxe model 1
4. Quintet (Got 3/53) 2. Race The Clock	40.00	60.00	6. Triple Play (Un 8/55) 4. Tropicana (Un 1/55)	$\begin{array}{c} 55.00 \\ 45.00 \end{array}$	$\begin{array}{c}140.00\\110.00\end{array}$	4. ChiCoin TV Bowling			4. Un. Derby Roll (5/55) 1
(Wm 5/55)	65.00 1	55.00	1. Tropics (Un 7/53)	25.00	55.00	League (11/57) 4 1. ChiCoin Rocket Shuffle	495.00	595.00	4. DeLuxe model 1 4. Un. 5th Inning (6/55) 1
4* Rainbow (Got 12/56) . 1 4. Regatta (Wm 11/55)		.95.00 .50.00	1. Twenty Grand (Wm 12/52)	25.00	50.00		375.00	395.00	4. DeLuxe model 1
4* Register (Got 10/56) 1	195.00 2	95.00	4. Twin Bill (Got 1/55)	90.00	135.00	5. 2 Player 4. Ge. Shuffle Target	425.00	475.00	5. United Capitol (6/55) 1
4. Reno (Wm 10/57) 2	210.00 2	45.00	4. Variety (B $9/54$)	45.00	75.00	(7/51)	10.00	25.00	4. DeLuxe model 1 4. Un. Super Bonus (9/55) 1
5. Rio (Un 11/53) 2. Rocket Ship (Got 5/58) 2		60.00 275.00	4. Whirlwind (Got 2/58)2. Wishing Well	299.50	350.00	5. Ge. Shuffle Pool (11/53)	30.00	75.00	4. DeLuxe model 1
4. Rodeo (Un 2/53)	35. 00	50.00	(Got 9/55)	125.00	170.00	4. Ge. Match Pool (2/54) 2. Genco Skill Ball	50.00	60.00	6. Un. Top Notch (10/55) 2 6. Top Notch Special 2
4* Royal Flush (Got 5/57) 1	95.00 2	35.00	2. World Champ (Got 8/57)	175.00	255,00	2 Player (11/56)		195.00	4. Un. Regulation (11/55) 2
2. Saddle and Turf	05.00	50.00	6. Wonderland (Wm 5/55)	75.00	235.00 95.00	5. 6 Player (2/57) 3 4. Gottlieb Bowlette	125.00	225.00	4. DeLuxe model 2 1* United Bowling Allev
(Ev 10/53) 6. (Club Model) 1			6. Yacht Club (B 6/53)	20.00	60.00	(3/50)	10.00	20.00	$(11/56)$ \dots 3
	100.00 1	00.00 4.	$2 \text{ mgo} (0 \text{ m} 10/51) \dots 20$	0.00 4	5.00	1. Keeney Super DeLuxe	95.00		2. United Royal Bowler
						League Bowl. (3/52)	25.00	45.00	(12/57)

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S	HUFFLE	S and BOWLERS E E E	
	-		
2. Bally Victory Bowler		2. Bally Gold Medal	
(5/54) 55.0	0 95.00	(3/55) 150.00	0 195.00
4. Bally Champion	0.07.00	2. Bally ABC Bowler	
Bowler $(5/54)$ 60.0		(7/55) 235.00	
4. Bally Jet Bowler (8/54) 65.0	0 120.00	5. DeLuxe model	
2. Bally Rocket Bowler		5. Bally Congress (7/55) 275.00	
(8/54) 65.0	0 115.00	5. DeLuxe model 275.00) 355.00
2. Bally Mystic Bowler		4. Bally Jumbo Bowler	
(12/54)	0 125.00	(9/55)) 350.0 0
2. Bally Magic Bowler		2. Bally King Pin Bowler	
(12/54) 65.0	0 135.00	(9/55)	0 350.00
2. Bally Blue Ribbon		4* Bally ABC Bowling	
(3/55) 140.0	0 195.00	Lane (1/57) 345.0	0 475.00

1. Keeney High Score	2. Wms. Roll-A-Ball
League (5/52) 25.00 50.00	(12/56) 6 Player 125.00 250.00
	7776202222222222273
Kidden av er fa fa er er er el 🖉 Kidd i	E RIDES
1. Bally Champion Horse 295.00 475.00	4* Capitol See Saw
4. Bally Moon Ride 125.00 250.00	2. Chicago Coin Super Jet 125.00 275.00
2* Bally Space Ship 135.00 250.00	2. Chicago Round The
4. Bally Speed Boat 165.00 295.00	World Trainer 295,00 385,00
2. Bert Lane Merry-Go-	6. Decco Merry-Go-Round 175.00 350.00
Round 175.00 265.00	5. Decco Space Ranger. 125.00 300.00
5. B.L. Miss America Boat 225.00 275.00	4. Exhibit Big Bronco 295.00 350.00
4. Bert Lane Fire Engine. 250.00 395.00	4. Exhibit Mustang 295.00 350.00
	4. Exhibit Sea Skates 125.00 225.00
2. Capitol Donald Duck 225.00 295.00	4. Exhibit Space Patrol 100.00 250.00
4. Capitol Elsie 250.00 375.00	5. Scientific Television 149.00 195.00
4 Capitol Palomino Horse 225.00 295.00	5. Texas Merry-Go-Round 200,00 295,00

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The Cash Box

PRICE LISTS" he Cash Box

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October 11, 1958 Manufacturers New Equipment

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	++	++	+-+-	++		RC	ADI	E	au	IPA	A DI	IT)+	T		11	T
6.	ABT 6	Gun F	lifle	Range	47	5.00	575.	.00	4.	Mills	Par	lora	ma	Pee	k		
2.	Air Fo	otball			. 14	4.50 9.00	195. 195.			_ (1	1/54)				175.00 65.00	
	Air Ho Amus.				. 3	0.00	75.	00		Muto Muto						85.00	
6.	Bally I Bally H	Big In	ning Hitte	• • • •		0.00	75. 50.		4.	Muto	scop					65.00) 150.0 0
4.	Bally I	Rapid	Fire		. 5	0.00	75.	00	5.	Muto			 Sau			80.00	
	Bally I Bally B			-	r 5	0.00	95.	00		Mute Mute						100.00	
	ing (Gallery	y (9/	(55)			250.									120.00	
	Capitol Champi					5.00 0 . 00	$145. \\ 100.$			Muto	_		-	-		50.00	135.00
	ChiCoi	n Basl	ketba	11					4.	Muto 35	¢					145.00	300.00
4.	Chan	np n 4-Pla			-	5.00 5.00	125. 150.		4.							150.00	
4*	ChiCoi	n Goa	lee		30		85.									395.00	485.00
	ChiCoin ChiCoin					5.00 0.00	65. 125.		4.	Muto	/56)					29.00	85.00
	ChiCoir ChiCoir				3	0.00	75.	00	6.	Muto							
	6 Pla	yer (8/54)			0.00	125.			(4	/57)	•••			• • •		195.00
6. 5.	Super ChiCoir	mode Twir	1 1 Ho	 kev	8	5.00	150.	00	4.	Phila Sk	idelr ee					365.00	3 95.00
	(5/56	5)			15	0.00	2 50.	00	4.	Quiz			· · · ·			40.00	
4*	ChiCoir (5/56	1 Stear 5)			8	5.00	155.	00		Scien						20.00	
	Evans 1	Bola S	Score		3	0.00	65.	00		Sci <mark>en</mark> Scien						30.00 45.00	
	Evans I Evans S					5.00 5.00	95. 60.	-		Scient Seebu						45.00 50.00	
	Evans S Exhibit		-			0.00	95. 80.	-		Seebu	-					40.00	
6.	Exhibit	Gun F	atro	Ι	40	0.00	95.	00		Seebu						75.00	
	Exhibit Exhibit					0.00 0.00	110. 100.			Set S Teleo						100.00 65.00	
4.	Exhibit	Pony	Exp	ress	40	0.00	100.	00		Unite				-		20.00	
	Exhibit Exhibit					0.00 5 .00	100. 100.		4. 1	Unite	ed J	nngl	le G	un	• • • •	. 75.00	135.00
	Exhibit Exh ibit				4(0.0 0	75.	00	4.		Luxe					75.00	
	(6/54)			4	5.00	100.	00	4. 5.	Un. De	Carn Luxe					75.00	
4.	Exhibit	Star S ry (9/			75	5.00	140.	00	4.	Un. I	Bon	as C	Jun	(1/	55)	160.00	
4.	Exhibit	Sportl	and	Shoot	-				4.		Luxe					165.00	225. 00
6.	Exhibit	allery "500"	Shoc	/54). 	7:	5.0 0	125.	00	1.	Unito (7	ea 3 /55)		r 51			149.50	250.00
	Galle	ry (3/	(55)			0.00	195.	00	4. 1	Un. S						215.00	
0.	Ex. Trea	allery				0.00	225.	00		Un. H						270.00	
	Ex. Jun Ex. Ring					5.00 5.00	325.			Wilco Wms.		-				30.00	55.00
	Exhibit	Pop G							0.		ries					35.00	95.00
5.	(9/57 Genco			••••••		5.00	495 .		4. 1	Wms.						45.00	100.00
4.	Genco	Night	Figh	ter .	- 70	0.00	140.	00	6. 1	Wms.	/53) Pen					40.00	100.00
	Ge. 2-P. Genco I					5.00 5.00	175.0 145.0	- 1			2/53					50.00	115.00
2.	Genco E				165	: 00	2 25.0	<u></u>	6. \	Wms. Ba	. Sur seba					50.00	120.00
	Super N		(12/			5.00 5.00	225. 310.		6. 1	Villia	ams	Sup	er S	tar		_	
4.	Genco V (2/55	Vild V)			150	0.00	250.0	00	6 1		seba					50.00	125.00
4.	Genco S	ky Ro	cket	Rifle					0. 1	Villi: Ba	seba		2/54) .		65.00	160.00
4.	Genco (r y (5/ Champ	oion	Base-		.00	225.0		4. 7	Wms.	. All /54)					00.00	150.00
	ball Genco C	(9/55)			139	0.00	235.	00	6. 1	Villia	ams	Big	Lea	ague	3	90.00	130.00
	(10/5	5)			95	5.00	200.	00		Ba	seba	II (2/54	I).	• • •	100.00	160.00
4.	Genco H (5/56	i-Fly	Base	ball	125	5.00	190.0	00	2*1	Willi (1(ams)/54]					100.00	21 0.00
4.	Genco S		air R	ifle		5.00	275.0		4. 1	Willia	ams	Saf	ari	(2/	54)	175.00	260.00
4.	Genco D	(0/50) avy C	rock	ett	440	0.00	213.		4.		Luxe					180.00	265.00
	(10/5 Genco C	6) .			21().0 0	275.0	00		Wms. Wms.						150.00	245.00
	(3/57)			325	6.00	395.0	00		(4,	/55)					95. 00	150.00
	Genco I (10/57)				0.00	495.0	00	4. 1	₩ms. (5/	. Kir (55)					110.00	155.00
	Jack Ral	bbit .			40	00.0	75.0	00	2.	Wms.	. Foi						
	Jungle . Keeney					00.(00.(55.0 120.0		F		/56) [200.00	275.00
	Keeney					.00	120.0		5. 4. V	Del Wms.	Luxe Cra					225.00 95.00	310.00 150.00
4.	Keeney	Texas	Lea	guer.	20	0.00	40.0	00		Wms.	Pep	py ?	The	Clov	vn		
	Ke. Spo					00.	145.0		0.1		2/56)					175.00	295.00
5. 2.	DeLu: Keeney				130 185		175.0 215.0			Wms. Wms						295.00 250.00	375.00 275.00
5.		-					230.0									225.00	325.00
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																19 19 19	

UPRIGHT ELECTRUNIC SCURING F. P. GAMES

5. Hunter (Ga 5/55)

2. Super Big Tent (Ke 6/57)

5. Big Tent (Ke 12/56) ... 240.00 325.00

4. Circus (Au 5/56) 235.00 265.00

6. County Fair (Au 3/57) 225.00 265.00

5. Gun Smoke (Ga 5/56) 285.00 325.00

Products listed here are currently in preduction. Prices are manufacturers' list prices, F.O.B. factory. Where no prices are listed, the manufacturers have not authorized price publication. AMI. INC. Model I-200, 200 Selec. Phone. Model I-120, 120 Selec. Phone. Model I-100, 100 Selec. Phone. Model IAR-200 Selective-play Hideaway Hideaway Model IBB-200 Continuous-play Hideaway Model WQ-200 Medel 200 Selec. Wall Box Model WQ-120 Medel 120 Selec. Wall Box Bargrip Wall Box Bracket Recessed Ceiling Speaker Wall Speaker Corner Speaker AUTO-BELL MFG. CO. Play Ball, Counter Game **АUTO-РНОТО СО.** BALLY MFG. CO. Spook-Gun (Kiddie Shook-Gun (Kladie Shooting-Gallery)\$ 465.00 Lucky Shuffle Alley 805.00 Beach Time (In-line Game)... 887.00 Lucky Alley Bowler With Dime A Game Chute 11 Foot \$1.299.00 11 Foot \$1,299.00 14 Foot 1,315.00 18 Foot 1,365.00 With 2 Games For A Quarter Chute 11 Foot\$1,304.00 14 Foot 1,320.00 18 Foot 1,370.00 4 Foot Alley Section \$50.00 Golf Champ (Golf-Game) ...\$ 595.00 Speed-Queen (Kiddie Ride) .. 835.00 Teonerville Trolley Bike (Kiddie Ride) 835.00 835.00 Model T (without Record Changer) Model T (with Record Changer) 755.00 The Champion 835.00 (With new all-metal cabinet) CHICAGO COIN MACHINE Criss Cross Hockey Regular Model Replay-Match Model Croquet, Cue Stick Table Game EXHIBIT SUPPLY CO. Card Vendor, with base Single Column Double Column J. F. FRANTZ MFG. CO. Kicker & Catcher (Counter Game) (Counter Game) ABT Challenger Pistol (Counter Game) ABT Guesser Scale ABT Rifle Sport (Shooting Gallery) Aristo Scale GAMES, INC. Double Shot (Upright Electronic Scoring F.P. Game) **CENCO MANUFACTURING** Space Age Horoscope Fortune Teller Gypsy Grandma Fertune Teller D. GOTTLIEB & CO. Picnic (2 Player, 5-Ball) IRVING KAYE CO., INC. Deluxe Competitor, 6 Pocket Pool Ball Viewer Model....\$ 339.95 Super Hockey (6 Ft.) 349.95 Super Jumbo Hockey (8 Ft.) 400.00 Melody Tower

J. H. KEENEY & CO., INC. DeLuxe Big Tent (Upright Electronic Scoring F. P. Game) Snack Vender Soup Vender DeLuxe Hot Coffee Vender DeLuxe Hot Coffee & Hot Chocolate Combe Vender Various models of above ROCK-OLA MFG. CORP. Medel 1465, 200 Selec. Phone. Medel 1458, 120 Selec. Phone. Model 1462, 50 Selec. Phone. Model 1464, 120 Selec. Wall Type Phono. Medel 1947, Remote Volume Control for Model 1464 Phone Model 1450, Playmaster, 120 Selec. Phonograph Model 1617, Hi-Fi Wall Model 1617, Hi-Fi wah Speaker Model 1927, Remote Volume Control with Cancel Butten 50¢ Coin Chute Available For All Models Dual Credit Unit Available for 200 Selec., Model 1465 THE SEEBURG CORP. Medel 201, 200 Selec. Phone.. Model 161, 160 Selec. Phone.. Model 101, 100 Selec. Phone.. D3WA-Wall-O-Matic 200 Selec. MRVC-3-Master Remote Volume Control HFCV2-8-High Fidelity Wall Speaker HFCV3-8-High Fidelity Corner Speaker Corner Speaker HFCV-12—High Fidelity Recessed Speaker PS6LZ—Power Supply HFAI-3—Power Amplifier Cigarette Vender Model 800E1 UNITED MFG. CO. Inniter DeLuxe Replay Model\$ 980.00 Atlas Shuffle Alley (6-Player Tuck Type) 8½ ft. 995.00 DeLuxe Atlas Shuffle Alley (Match-A-Score Model) 8½ ft. . 1.080.00 Playtime Bowling Alley, 6-Player
 13 Foot
 1,490.00

 16 Foot
 1,520.00
 Playtime Bowling Alley available in 25¢ play. Also available, 2 plays-25¢ with credit unit. Prices on Request.

UNITED MUSIC CORP. UPB-100, 100 Selee. Phono. UPA-100, 100 Selec. Phono... WILLIAMS MFG. CO. Casino (Single Player 5-Ball) Gusher (Single Player 5-Ball) Turf Champ (Single Player, 5-Ball, Senior Size Only) ... THE WURLITZER CO. HE WURLITZER CO. Model 2200, 200 Selec. Phono. Model 2204, 104 Selec. Phono. Model 2250, 200 Selec. Phono. Model 5250 Wall Box, 200 Selee. Model 5207, Wall Box, 104 Selec., 3-Wire Model 257 Stepper, 104 Selec. Model 5115 Hi Fi Corner Speaker, 4"-5" Matched Cones Model 5116 Hi-Fi Corner Speaker, 8" Heavy Duty with

Speaker, 8" Heavy Duty with Extending Range

149.95

329.95

El Dorado-6 Pocket Pool ... 495.00

Competitor—Super Deluxo— 6 Hole Pool 5. Super Hunter (Ga 6/57) 375.00 425.00 COPYRIGHTED 1958. REPRODUCTION NOT PERMITTED.

235.00

390.00

195.00

275.00

6. Skeet Shoot (Ga 1/57) 275.00 375.00

October 11, 1958



HEAR IT... and you won't be satisfied until you have it on location

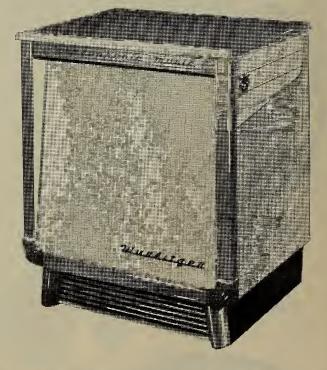
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