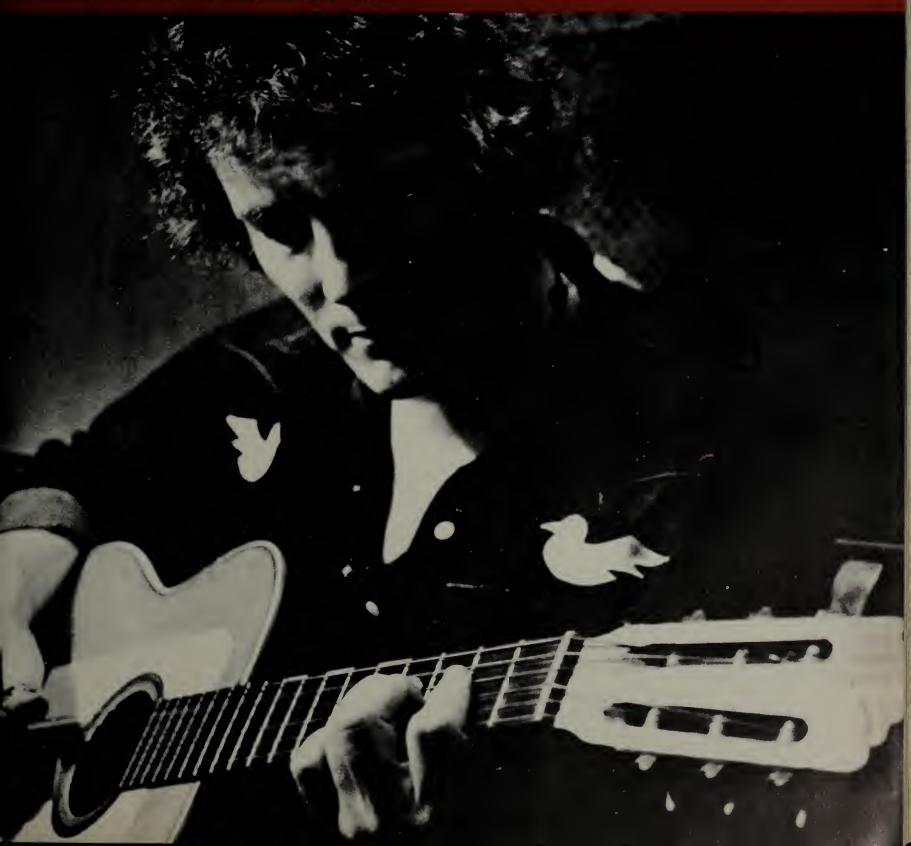
Call Box

The FCC. Way Our Of Line (Ed)... Unprecedented Tup Line Changes For Industry... Meggs, Moguli To Key Elec Posts At Capitol... Indie Deal Settles ABC/Durchill, Steppenwolf, 3 Dog Night Rift... Bernstein: Large Arenes Can Be Useful For Rock Acts

BETWEEN THE COMP. IS MAD WAS A ON THE PARTY.





cc Messrs. Gold, Goldman

Clive J. Davis BILLY JACKSON October 23, 1970/cl FROM 10

I am not sure I have the spelling right, but there was an artist on Jacob and Jacob an

MARCH 8, 1971



INTRODUCING PATTI AUSTIN ON COLUMBIA RECORDS



VOL. XXXII - Number 39/March 20, 1971

Publication Office / 1780 Broadway, New York, New York 10019 / Telephone: Judeon 6-2640 / Cable Address: Cash Box, N. Y.

GEORGE ALBERT

President and Publisher

MARTY OSTROW

Vice President

IRV LICHTMAN

Editor in Chief

EDITORIAL MARY GOODMAN Assoc. Editor ED KELLEHER ERIC VAN LUSTBADER KENNY KERNER

EDITORIAL ASSISTANTS MIKE MARTUCCI ANTHONY LANZETTA

ADVERTISING STAN SOIFER Advertising Manager

ACCOUNT EXECUTIVES ED ADLUM, New York HARVEY GELLER, Hollywood WOODY HARDING

Art Director

COIN MACHINE & VENDING **ED ADLUM**

General Manager

CAMILLE COMPASIO, Chicago LISSA MORROW, Hollywood

CIRCULATION
THERESA TORTOSA, Mgr.

HARVEY GELLER 6430 Sunset Blvd., Hollywood, Calif. 90028 Phone: (213) 465-2129

JUANITA JONES 806 16th Ave. South, Nashville, Tenn. 37203 Phone: (615) 244-2878

CHICAGO

CAMILLE COMPASIO 29 E. Madison St., Chicago, III. Phone: (312) FI 6-7272

ENGLAND

DORRIS LAND 3 Cork Street London WI Tel. 01-7342374

GERMANY

CHRISTIAN TOERSLEFF 2 Hamburg 56 Leuchtturmeg 30 Tel: 34-91-94-86

BRAZIL

PEDRO FRAZAO DE VASCONCELOS Frei Caneca, 11, Apt. 13 Sao Paulo, S.P., Brazil Tel: 257-15-58

ARGENTINA

MIGUEL SMIRNOFF Belgrano 3252, Piso 4 "8" Buenos Aires, Argentina Tel: 89-6796

CANADA WALT GREALIS

RPM 1560 Bayview Ave. Foronto 17, Ontario Tel: (416) 489-2166

FRANCE FRANK LIPSIK 5 Rue Alfred Dormeuil 78 Croissy Tel: 225-26-31

JOAQUIN MERINO

HOLLAND

PAUL ACKET Theresiastraat 59-63 The Hague Tel: 837700

ETIENNE SMET Postbus 56 B-2700 Sint-Niklaas Tel. (03) 76-54-39

AUSTRALIA

PETER SMITH 40 Winters Way Doncaster 3108 Victoria, Australia

MEXICO

SALVADOR ARREGUIN ANTONIO SENS Tiber 100 — 7 y 8 Pisos Mexico 5, D.F. Tel: 525-39-52 11-62-96

JAPAN

Adv. Mgr. SACHIO SAITO

I-II 2-Chome Shinbashi Minato-Ku, Tokyo Tel: 504-1651

Editorial Mgr. FUMIYO TACHIBANA

I-II 2-Chome Shinbashi Minato-Ku, Tokyo Tel: 504-1651

UBSCRIPTION RATES \$30 per year anywhere in the A., Published weekly at 10 McGovern Avenue, Lonier, Pz. by Cash Box. 1780 Broodway, New York, N.Y. 19. Second closs postage paid of Lancaster, Po. 17604. A. ond additional offices. opyright © 1971 by The Cosh Box Publishing Co., Inc. rights reserved. Copyright under Universal Copyright vention.

The FCC: Way Out Of Line

Recent court decisions, including those of the Supreme Court, upholding what the Bill of Rights has been saying for almost 200 years—the Right of Free Speech—have apparently made little penetration over at the Federal Communications Commission (FCC). Five of six members of the Federal agency have implied a threat of license removal from those stations who fail in their "responsibility" to keep off the air lyrics "tending to promote or glorify the use of illegal drugs." There are a number of points, aside from a general abhorance of any Governmental agency's decree of what it wants or doesn't want to hear over the air, that make this decision wrong and dangerous.

There is no need for the FCC to state a case for "responsibility" by stations when, in essence, the very fact that stations are licensed to broadcast is a privilege that implies "responsibility" in itself. We're not in favor of lyrics that "promote" and/or "glorify" the use of illegal drugs, but we are in favor of lyrics or any other artistic mode of expression that makes "comment" on the situation. Where does the FCC expect stations to draw the line between lyrics that advocate drugs and "comment" on a social

condition of great national concern? It's bad enough to make someone fear the "letter-of-the-law" in the FCC's decision; it's even worse to make him fear any kind of expression that may seem remotely connected to the FCC's threat. From "comment" on drugs, one may decide not to program or play works that take a stand, the FCC members' personal beliefs notwithstanding, on any other social or political condition. FCC dissenter in the decision Nicholas Johnson is right when he declares that the decision is "an unsuccessfully disguised effort to censor song lyrics" or, for that matter, any other form of controversial comment that may not sit well with disgruntled letter writers to the FCC.
The FCC of late has rightly tuned

itself into the use of the airwaves for greater awareness of community needs. That's totally in line with the concept that the airwaves belong to the people. Community needs require open discussion of the issues of the day—whether local or national or global. The "drug lyric" threat defeats this purpose and, in broader terms, goes against the grain of the temperament of the times, the coming of which is fully protected by our Constitution.



CashBox CashBox TOP100

March 20, 1971

1	JUST MY IMAGINATION Temptations-Gordy 7105 (Dist: Motown) DOESN'T SOMEBODY WANT	7	12
	TO BE WANTED Partridge Family-Bell 963	4	6
3	ME & BOBBY McGEE Janis Joplin-Columbia 45314	6	13
4	SHE'S A LADY Tom Jones-Parrot 40058 (Dist: London)	5	9
5	ONE BAD APPLE Osmonds-MGM 14193	1	2
6	FOR ALL WE KNOW Carpenters-A&M 1243	11	15
7	Creedence Clearwater Revival-Fantasy 655	3	3
9	PROUD MARY Ike & Tina Turner-Liberty 56216 MAMA'S PEARL	12	20
10	Jackson 5-Motown 1177 DON'T LET THE GREEN GRASS	2.	1
	WHAT IS LIFE	10	10
	George Harrison-Apple 1828 CRIED LIKE A BABY	15	19
13	Bobby Sherman-Metromedia 206 WHAT'S GOING ON	14	17
14	Marvin Gaye-Tamla 54201 AMOS MOSES	19	28
15	OYE COMO VA	8	8
16	Santana-Columbia 45330 YOU'RE ALL I NEED TO GET BY	17	22
17	Aretha Franklin-Atlantic 2787 TEMPTATION EYES	21	26
18	Grass Roots-Dunbill 4263 THEME FROM LOVE STORY	18	18
19	Henry Mancini-RCA 9927 LOVE'S LINES, ANGLES & RHYM	15 IES	11
20	Fifth Dimension-Bell 965 HELP ME MAKE IT THROUGH	24	32
	THE NIGHT Sammi Smith-Mega 0015	25	33
21	THEME FROM LOVE STORY Andy Williams-Columbia 45317	26	39
22	ANOTHER DAY Paul McCartney-Apple 1829	36	48
23	ONE TOKE OVER THE LINE Brewer & Shipley-Kama Sutra 516	32	40
24	FREE Chicago-Columbia 45331	31	37
25	COUNTRY ROAD James Taylor-Warner Bros. 7460	27	30
26	WILD WORLD Cat Stevens-A&M 1231	30	38
27	ROSE GARDEN Lynn Anderson-Columbia 45252	13	4
28	IF YOU COULD READ MY MIND		
29	Gordon Lightfoot-Reprise 0974 BURNING BRIDGES Mike Cuth & Congregation MCM 14451		5
30	MR. BOJANGLES	29	31
31	Nitty Gritty Dirt Band-Liberty 56197 SWEET MARY	20	21
32	NO LOVE AT ALL	22	7
33	B. J. Thomas-Scepter 12307 BLUE MONEY	38	47
	Van Morrison-Warner Bros, 7462	41 ALF	49 HAE
Adrienne (Bi	g 7-BMi)		

		_	
34	HEAVY MAKES YOU HAPPY		
35	Staple Singers-Stax 0083 I HEAR YOU KNOCKING	48	62
36	Dave Edmunds-Mam 3601 (Dist: London) THEME FROM LOVE STORY	23	14
37	Francis Lai-Paramount 0064 CHERISH WHAT IS DEAR TO YOU		41
38	Freda Payne-Invictus 9085 (Dist: Capitol) SOUL POWER	39	51
39	CHAIRMAN OF THE BOARD	42	46
40	Chairmen of the Board-Invictus 9086 (Capitol) DREAM BABY	40	43
41	SIT YOURSELF DOWN	47	76
42	JOY TO THE WORLD	49	60
43	3 Dog Night-Dunhill 4272 (Dist: 480) WHEN THERE'S NO YOU	60	73
44	Engelbert Humperdinck-Parrot 40059	54	70
45	Alice Cooper-Warner Bros. 7449 WATCHING SCOTTY GROW	53	64
46	Bobby Goldsboro-U. A. 50727 AMAZING GRACE	28	16
47	Judy Collins-Elektra 45709 WHERE DID THEY GO LORD	33	23
48	LONELY TEARDROPS	56	71
49	Brian Hyland-Uni 55272 RAGS TO RICHES	50	59
	Elvis Presley-RCA 9980	74	
50	WE CAN WORK IT OUT Stevie Wonder-Tamla 54202 (Dist: Motown)	64	
51	ASK ME NO QUESTIONS B. B. King-ABC 11290	62	67
52	FRIENDS Elton John-Uni 55277		
53 Kin	BABY LET ME KISS YOU ng Floyd-Chimneyville 437 (Dist: Atl/Cotillion)	65	79
54	I AM I SAID Nell Diamond-Uni 55278	******	_
55	(DO THE) PUSH AND PULL Rufus Thomas-Stax 0079	35	25
56	SUPERSTAR		
57	SNOW BLIND FRIEND	57	50
58	Steppenwolf-Dunhill 4269 (Dist: ABC) I LOVE YOU FOR ALL SEASONS	61	74
59	Fuzz-Calla 174 (Dist: Roulette) AIN'T GOT TIME.	59	61
60	impressions-Curtom 1957 (Dist: Buddah) I DON'T BLAME YOU AT ALL	68	77
Smokey	Robinson & Miraeles-Tamla (Dist: Motown) 54205	73	person
61	TONGUE IN CHEEK Sugarloaf-Liberty 56218	66	72
62	ANGEL BABY Dusk-Bell 961	63	66
63	DO ME RIGHT Detroit Emeralds-Westbound 172 (Dist: Janus)	72	80
64	DON'T CHANGE ON ME Ray Charles-Tangerine 11291 (Dist: ABC)	75	88
65	DON'T MAKE ME PAY FOR HIS		
	MISTAKES Z. Z. Hill-Hill 122	71	84
66	STAY AWHILE Bells-Polyder 15023		100
67	PUT YOUR HAND IN THE HAND Ocean-Kama Sutra 519 (Dist: Buddah)		arero.
	OP 100 (INCLUDING PUBLISHERS		
HIII-BMI)			

•	I THINK OF YOU		
69	Perry Como—RCA 0444 D.O.A.	77	-
70	I WON'T MENTION IT AGAIN	44	3
7	Ray Price-Columbia 45329	76	
72	Buoys-Scepter 12275	87	-
73	CHICK A BOOM Bread-Elektra 45702	_	~
74	Daddy Dew Drop-Sunflower 105 (Dist: MGM) WHO GETS THE GUY	82	8
75	Dienne Warwick-Scepter 12309 MELTING POT	~~~	-
76	Booker T & MG's-Stax 0082 HOT PANTS	86	~
77	Safvage-Odax 420 (Dist: Mercury) I DON'T KNOW HOW TO LOVE		8
	Helen Reddy-Capitol 3027	80	8
78	MAN IN BLACK Johnny Cash-Columbia 45339	88	
79	ONE MAN'S LEFTOVERS 100 Proof-Hot Wax 7009 (Dist: Buddah)	79	8
80	PUSHBIKE SONG Mixtures-Sire 350 (Dist: Polydor)	90	9
81	I PLAY AND SING Dawn-Bell 970	***	_
82	SOMEONE WHO CARES Kenny Rogers & The First Edition-Reprise 0999		
83	TIME AND LOVE Barbra Streisand-Columbia 45341	-	_
84	COULD I FORGET YOU Tyrone Davis-Dakar 623 (Dist: Atlantic)	99	9
85	I WISH I WERE		
86	Andy Kim-Steed 731 (Dist: Paramount) BOOTY BUTT	-	-
87	Ray Charles OrchTangerine 1015 (Dist: ABC) WOODSTOCK	_	-
88	Matthew's Southern Comfort-Decca 32774 TULSA	94	9
89	Billy Joe Royal-Columbia 45289 TREAT HER LIKE A LADY	89	9
	Cornelius Brothers & Sister Rose-United Artists 50721	92	
90	AFTER THE FIRE IS GONE Loretta Lynn & Conway Twitty-Decca 32776	91	9
91	I PITY THE FOOL Ann Peebles-Hi 2186 (Dist: London)	98	_
92	LOVE MAKES THE WORLD GO ROUND		
93	Odds And Ends-Today 1003 ADRIENNE	www.o	asc
-	Tommy James-Roulette 7100		-
94	IF IT'S REAL WHAT I FEEL Jerry Butler-Mercury 73169	100	9
95	GIVE IT TO ME Mob-Colorsus 134	_	
96	SWEET AND INNOCENT Donny Osmond-MGM 14227	No. 400	-
97	I BELIEVE IN MUSIC Marian Love-A&R 505 (Dist: Mercury)	97	9
98	LAY 'A Derek And Dominoes-Atco 6809	*100.620	***
99	L.A. GOODBYE Ides Of March-Warner Bros. 7466		-
100	C'MON Poco-Epic 10714		
SEES)	· ·		
	85 Snow Blind Friend (Lady Jane—BMI)		5

Adrienne (Big 7-BMI)	93
After The Fire Is Gone (Twitty Bird—BM!)	90
Ain't Got Time (Curtom—BMI)	59
Amazing Grace (Rocky Mt, Nat'l. ParkASCAP)	46
Amos Moses (Vector—BMI)	14
Angel Baby (Pocketful of Tunes—BMI)	62
Another Day (McCartneyBM!)	22
Ask Me No Questions (Panico/Sounds of	
Lucille—BMI)	51
Baby Let Me Kiss You(Malaco—BMI)	53
Blue Money (Van Jan/W.B.—ASCAP)	33
Booty Butt (Tangerine—8MI)	86
Burning Bridges (Hastings—BMI)	29
Chairman Of The Board (Gold Forever—BMI)	39
Cherish (Gold Forever—BMI)	37
Chick A Boom (S. Hermley—BMI)	73
Could I Forget You (Tryone Davis-Oakar)	84
Country Road (Blackwood/Country Road-BMI)	25
Cried Like A Baby (Almo—ASCAP)	12
C'mon (Little Dickens—ASCAP)	100
D.O.A. (Ledgefield—BMI)	69
Do Me Right (Bridgeport—BMI)	63
Don't Change On Me (Racer/V.A.—BMI)	64
Don't Let The Green Grass Fool You (Assorted	
BMI)	10
(Do The) Push & Pull (East Memphis—BMI)	55
Doesn't Somebody Want To Be Wanted	
(Screen Gems/Columbia—BMI)	2

	40
	44
For All We Know (PamcoBMI)	6
Free (Aurelia Music—ASCAP)	24
Friends (Dick James—BMI)	52
Give It To Me (Legacy—BMi)	95
Have You Seen The Rain (Jondora—BMI)	7
Heavy Makes You Happy (Unart—BMI)	34
Help Me Make It Through The Night	
	20
	76
If (Screen Gems/Columbia—BMI)	72
If It's Real (Ice Man—BMI)	84
If You Could Read My Mind (Early Morning-	
ASCAP)	28
	54
I Believe In Music (Marian Love—A&R)	97
I Don't Know How To Love Him	
(Helen Reddy—Capitol)	77
I Don't Blame You At Ali (Jobete-BMI)	60
I Love You For All Seasons (Ferncliff—James)	58
I Pity The Foo! (Ann Peebles—Hi)	91
I Play And Sing (Pocketfull of Tunes/	
	81
I Hear You Knocking (TravisBMI)	35
I Think Of You (Perry ComeRCA)	68

in i obligation the modification,	
I Wish I Were (Hairess—BMI)	85
I Won't Mention It Again (Ray Price-Columbia)	70
Joy To The World (Lady Jane - BMI)	42
Just My ! magination (lobete - BMI)	3
L. A. Goodbye (Bald-Medusa—ASCAP)	99
Layla (Casserole—BMI)	98
Lonely Teardrops (Merrimac-BMi)	48
Love Makes The World Go Round (Jobete-BMI)	87
Love's Lines, Angles & Rhymes (April Music Inc	
ASCAP)	19
Mama's Pearl (Jobete-BM!)	9
Man In Black (Johnny Cash—Columbia)	78
Me & Bobby McGee (Combine—BMI)	3
Melting Pot (Booker T & Mg's—Stax)	75
Mr. Bojangles (Cotillion/Danel—BMI)	30
No Love At Ail (Rose Bridge & Press Music—BMI)	32
One Bad Apple (Fame—BMI)	
One Man's Leftovers (Gold Forever - BMI)	
One Toke Over The Line (Talking Beaver - BMI)	
Oye Como Va (Planetary Music—ASCAP)	
Proud Mary (Jondora—BMI)	- 8
Push Bike Song (Right Angei—BM!)	80
Put Your Hand In The Hand (Ocean—Kamasutra)	67
Rags To Riches (Elvis Presley—RCA)	49
Rose Garden (Lowery—BMI)	27
She's A Lady (Spanka—BMI)	4
Sit Yourself Down (GoldhillBMI)	41

ĺ		
	Snow Blind Friend (Lady Jane—BMI)	57
	Someone Who Cares (Beechwood-BMI)	82
	Soul Power (Crited—BMI)	38
	Stay Awhite (Bells—Polydor) Superstar (Leeds—ASCAP)	56
	Sweet And Innocent (Tree—BMI)	96
	Sweet Mary (Kama Sutra/Big Hawk—BMI)	31
	Temotation Eyes (TruesdaleBMI)	17
	Theme From Love Story (Famous—ASCAP)	, 36
	Timothy (Buoys—Scepter)	71
	Time And Love (Tunafish—BMI)	83
	Tongue in Cheek (Unart – BMI)	61
	Treat Her Like a Lady (Cornelius Brothers & Sister Rose—U.A.)	89
	Tulsa (Earl Barton BMI)	88
	Watching Scotty Grow (BnB-BM!)	45
	We Can Work It Out (Maden-BMI)	50
	What's Going On (Jobete-BMI)	13
	What Is Life (Harrisongs—BMI)	11
	When There's No You (Drummer Boy—ASCAP)	43
	Where Did They Go Lord (Elvis Presley—BMI)	47
	Wild World (Irving Music—BMI)	26
		74
	Who Gets The Guy (Blue Seas/Jac-BMI)	87
	Woodstock (Matthews Southern Comfort—Decca)	-
	You're All I Need To Get By (Jobete—BMI)	16

THE POPPY FAMILY



A delicate love song...

I WAS WONDERING

featuring Gusan Jacks

148

LONDON

Produced by Terry Jacks for Poppy Family Limited

We're proud to be friends of Elton John and we're proud of his new single



oofficents.

UNI 299 55277



Meggs, Mogull To Key Cap Posts; England, Engemann, Kapp Exit Co.

HOLLYWOOD — Capitol Records has made a key exec realignment. In moves announced by Stan Gortikov, president of the label, who replaced Sal Iannucci earlier this year, Brown Meggs has been named vp of marketing, replacing Don England, who has left the firm. Meggs, with Capitol since 1958, previously served as vp in charge of international and classical activities.

Gortikov also reported the ap-

activities.
Gortikov also reported the appointment of Artie Mogull as vp and head of A&R. He replaces Karl Engemann, who has left the company to assume duties as president of Independent Recording Studios (see separate story). In another development, Mickey Kapp has resigned as vp in the A&R division. During his two years with Capitol, he also served as



Mogull

FRONT COVER:



For years, Gordon Lightfoot had been known to the world as "the guy who wrote 'Early Mornin' Rain,' " if

who wrote 'Early Mornin' Rain,' " if at all.

Now, the sudden recognition that has been heaped on writers as artists during the past year has given Lightfoot a boost toward best seller status.

With more than a half-dozen albums on the market, including a "Best of," the Canadian composer finally made his first dent in U.S. charts with "If You Could Read My Mind." The success of this single has prompted Reprise to retitle his "Sit Down Young Stranger" LP, and is generating interest in his earlier United Artists issues.

INDEX

Album Reviews24, 26
Basic Album Inventory34
Coin Machine Section46-50
Country Music Section38-41
Insight & Sound28, 30
Looking Ahead16
New Additions To Playlist20, 22
Radio Active Chart12
Radio News Report26
R&B Top 6035
Single Reviews14
Talent On Stage
Tape News16
Top 100 Albums
Vital Statistics35

director of business affairs and A&R general manager. Neither England or Kapp announced their future plans.

In his post, Meggs will be responsible for all of Capitol's marketing activities, both domestic and international, and will continue to head up the company's classical activities as well. Reporting to Meggs will be marketing vp's John Jossey, sales; Rocco Catena, merchandising; Marvin Schwartz, creative services; Robert E. Myers, general manager of Angel Records; Charles Phipps, general manager of international; and William Burkhalter, director of marmanager of international; and William Burkhalter, director of mar-

ket research.

Mogull has had a varied, 20 year career in the music business, including key music and record roles at Warner Bros., as partner with Bob Dylan in Dylan's publishing firms and as president of Tetragrammaton Records. He was brought to Capitol

Industry Going Through Period Of Unprecedented Top Exec Change

Labels Undergo Vast Realignment

NEW YORK- The recording indus-

NEW YORK— The recording industry can, if it wants to, take refuge in the economic downturn, but it's in the midst of a great turnover in executive changes at the highest level.

Seasoned tradesters cannot recall a period, extending over the past year or so, in which so much of key management has changed hands. "There's been nothing like it," said one industry veteran. "It's a complete turnabout," he added, "from the normal executive changes that constantly take place at lower executive echelons. Now, it's the big boys."

Supporting this view are the following key changes in top-level management: Bill Gallagher from MCA to Famous Music, replaced by Mike Maitland, who left Warner Bros./Reprise Records, who, in turn, was re-

prise Records, who, in turn, was re-

placed by Mo Ostin; Al Bennett leaving Libertv/UA Records, and replaced by David Picker, president of United Pictures, and Mike Stewart, evec vp; Irving Green resigning from Mercury Records, and replaced by his kev associate, Irwin Steinberg; Ron Kass' eventual replacement as president of MGM Records by Mike Curb; Larry Newton's shift to the international film unit of ABC, and replaced by Jay Lasker; Rocco Laginestra's replacement of Norm Racusin as president of RCA Records.

In recent weeks, Sal Iannucci has left as president of Capitol Records, being replaced by Stan Gortikov, former Capitol president and head of Capitol Industries; and Len Levy, formerly president of Metromedia Records, leaving as president of the GRT Record Group, and replaced by Marv Schlachter, formerly president of Janus Records, which falls within the GRT Record Group.

In addition to these shifts at the top, there are shifts too numerous to mention of secondary executives who fall within the category of top-level management. Many have left their posts for what they believe to be greener-pastures in the way of opportunity. Others are part of the general cut-back of personnel in the face of the profit squeeze and, no doubt, others have left for corporate and personal reasons. Whatever the reason, many are looking for slots that may not exist—at least until the industry feels it can bring its personnel roster back to a normal complement of execs.

Indie Deal Settles Dispute Re: ABC/Dunhill, Two Acts

Steppenwolf, Three Dog Night Continue On Label

HOLLYWOOD — ABC/Dunhill Records and two of its leading groups, Three Dog Night and Steppenwolf, have jointly announced a new agreement that not only settles past differences but gives a new impetus to a broader relationship between the parties

Announcement of the new, indie production agreement was made jointly by Jay Lasker, president of the ABC/Dunhill label and William Utley, president of Reb Foster Associates, manager of both groups.

ciates, manager of both groups.

Terms were not disclosed, but both Lasker and Utley stressed that everyone was "optimistic, with the hope that the new arrangements would associations in the record industry."

"We have always considered Steppenwolf and Three Dog Night inseparable from the success of the company," Lasker said. "They have not only provided a good portion of our gross income during the past few years, but they have consistently come up with product of the highest quality."

Utley was just as enthusiastic in

Utley was just as enthusiastic in his praise of the label. "Dunhill did an extraordinary job in merchandising the product of the groups and we are gratified to have been able to settle our past differences."

New Three Dog Night and Steppenwolf singles have just been released. Steppenwolf "Greatest Hits" and Three Dog Night "Golden Bisquits" albums have also just been released. Lasker said that both releases are being backed by one of the most "impressive and far-reaching" promo campaigns in the history of the company. company.

Lasker also revealed that the na-

Engemann Is Chief

Of IRS Studio Co.

HOLLYWOOD — Carl Engemann, who has left his post as vp and A&R head at Capitol Records after an 11 year association with the label, has assumed duties as president of Independent Recording Studios. Under the IRS banner, Engemann is setting up a management-publishing unit. He is currently negotiating with three major labels on indie production deals, Engemann stated. IRS' publishing wing will immediately initiate an open-door policy for writers and performers.

tional sales and promo force of the label would be actively involved in a cooperative campaign to promote separate television specials starring

cooperative campaign to promote separate television specials starring each of the groups.

Programs are part of a newly produced syndicated series of musical programs titled "Album of the Month" and sponsored by Faberge. Each will be sold separately in markets around the country and will be promoted by the label in each market.

Shows were taped "live" before a studio audience and Three Dog Night's "Album of the Month" is the first to go into syndication on March

27.

Both Steppenwolf and Three Dog Night will be embarking on extensive spring and summer concert tours and the groups plan to record new "live" albums.



Utley, Lasker

Crewe Introduces

St Quad Single

NEW YORK — Crewe Records has marketed the first quadraphonic single. Previously, the label introduced its Compatible 4-2-1 quadraphonic LP sound, "Let Me Touch You" by the Bob Crewe Generation.

The single, "Jesus Made Me Higher," a strong anti-drug statement, comes as a result of a master deal by Crewe with Bill Lowery. The artist is Adam Rogers and the 11th Version, the material is by Mike Omartian. Bob Crewe re-mixed the date for the quad sound.

The company, reports Tom Rogan,

The company, reports Tom Rogan, vp of promo, is making a special mailing of the disk to all top 40, gospel and FM outlets in the U.S. and Canada. Also, a number of producers are getting the deck. The single carries Crewe's normal suggested list price of 98c.

Judelson: Gallagher His Man For Music

David Judelson. YORK president of Gulf & Western Industries, has strongly affirmed Bill Gallagher's post as president and chief operating officer of the Famous Mu-

sic Corp.
As Judelson puts it:
"It has come to my attention that the music industry is rife with rumors inferring that William P. Gallagher is no longer President and Chief Operating Officer of the Famous Music Corporation, or that he will very shortly be relieved of his duties. These rumors are absolutely untrue and completely unfounded. They are particularly disturbing to me considering the fact that Mr. Gallagher, now in Gulf & Western's employ for approximately 15 months, has not only made tremendous strides in developing a viable music corporation, but has turned in a performance

which far surpasses the initial goals which I had set for this division.

"There is no one but myself, President of Gulf & Western Industries Inc., to whom Bill Gallagher reports, who can effectively judge all the facets of the Famous Music Corporation and its accomplishments to date. And in recognition of the fact that I am the final judge of his performance, I can state emphatically and unequivocally that I am well pleased with the accomplishments of Bill Gallagher and the management team he has assembled."

FCC On Drug Lyrics: **Stations Respond** See

Radio-TV News

The Road To Muscle Shoals Is Paved With Fame

One example

Another

And still, another

Willie Hightower, with an unforgettable new single called "Back Road Into Town".



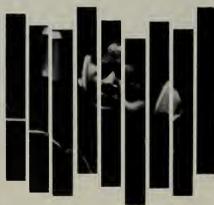
"Back Road Into Town" is produced by Rick Hall.



"Back Road Into Town"."
Order FAME Single #1477.

Bettye Swann, whose evocative new single is called "I'm Just Living A Lie."





"I'm Just Living A Lie" is produced by Rick Hall and Phil Wright.

"<u>I'm Just Living A Lie?"</u> Order FAME Single #1479. Rick Hall, producer (the Osmonds' One Bad Apple, for example), is also head of Fame Recording Studios where Willie and Bettye record.



Fame Recording is the original home of the Muscle Shoals sound. We're located at 603 East Avalon Avenue in Muscle Shoals.



Call FAME # (205) 381-0801

Songwriters Hall Of Fame **Elects First Ten Members**

NEW YORK — The Songwriter's Hall of Fame has its first 10 living

Hall of Fame has its first 10 living elected members.

At an overflow turnout (more than 600) at the recently-established association's first annual awards dinner here last week (8) "pianola" statuettes were presented to 10 writers, (all with at least 20 years of professional writing behind them, who were



Aretha Soul Is Sold Out At Fillmore West

NEW YORK — Aretha Franklin has completed two of her three major west coast appearances in triumph. Next is her appearance on this week's live Grammy show from Hollwood

week's live Grammy show from Hollywood.

She appeared at the NARM convention in Hollywood, and had three-sold-out-nights at Fillmore West in San Francisco, the appearances of which represented weeks of supervision by Jerry Wexler, exec vp of Atlantic Records, and Arif Mardin, label vp. The Fillmore West dates were recorded by Wally Heider.

"It's long been my dream for Aretha to play the Fillmore," Wexler said. "The people that go there need exposure to this kind of music, and I was sure Aretha would dig it."

Her appearance at NARM was during Bill Graham's Fillmore Saturday Night. More than 1500 convention delegates and invited guests packed the Century Plaza Hotel to hear her and King Curtis and the Kingpins featuring the Memphis Horns, as well as Tower of Power and Cold Blood, both of whom record for Graham's San Francisco label.

New York session men included in the Kingpins were Bernard Purdee, drums; Cornell Dupree, guitar; Billy Preston, organ; Truman Thomas, piano and Jerry Jamott, bass. Featured in the Memphis Horns, the group that started with Otis Redding, were Wayne Jackson and Andrew Love.

According to Wexler, the Fillmore West audience responded to the music, to all its nuances, to her singing and the band's playing.

There was an extra added special at the conclusion of the Fillmore set on Sunday. Coming back for an encore, she was accompanies by Ray Charles for more than 15 minutes. Charles sang while Miss Franklin played piano, and vice versa.

On Sunday, Atlantic Records hosted a reception for Miss Franklin played piano, and vice versa.

On Sunday, Atlantic Records hosted a reception for Miss Franklin played piano, and vice versa.

On Sunday Charles, Taj Mahal, Jesse Davis and Marty Balin of the Jefferson Airplane.

The three-day appearance, particularly the final night was, Wexler said, "The finest public performance I have ever seen Aretha do. It was an unforgettable music experience for everyone involved."

Negotiations are under way at present for Miss Franklin to play the Fillmore in Are

among 30 nominated. Previously, 50 deceased writers were selected for entry by the SHF board, as were Richard Rodgers and Irving Berlin. The first 10 voted into the Hall by 1600 members of the association are: Harold Arlen, Hoagy Carmichael, Duke Elington, Dorothy Fields, Rudolph Friml, Ira Gershwin, Alan Jay Lerner, Johnny Mercer (president of the Hall), Jimmy Van Heusen and Harry Warren. Suprising to some observors was the failure of such nominees as Arthur Schwartz, Howard Dietz, E. Y. (Yip) Harburg, Frederick Loewe and Jule Styne to find favor with the majority of voters.

Mercer, in fact, said he received a telegram from Irving Berlin, who did not attend the dinner, questioning the procedure of voting in only 10 of a group of 30 all-time songwriting greats. It was further suggested that certain writers who collaborated extensively be paired in future voting. Under this method, the teams of Arlen & Harburg. Dietz & Schwartz and Lerner & Loewe might have been voted in on this basis.

The presentations, emceed by Mercer, was a trip down nostaglia lane. Each nominees photo and his best-known songs were flashed on a screen and one of a group of performers sang one of his songs. The perfomers included Mercer, Margaret Whiting, Lee Wiley, Alan Jones, Lanny Ross, Al Hibbler, Celeste Holm, and Oscar Brand. Presentors included Frank Sinatra, who gave Richard Rodgers his planola, and a group of newer writers such as Jerry Bock & Sheldon Harnick, Kris Kristofferson, Jackie DeShannon, Hal David, Charlie Singleton and Norman Gimbel. Deejay William B. Williams co-hosted the event, which was filmed in anticipation of a proposed Hall of Fame building to house memorabilia of member of writers.

Sid Bernstein:

Large Arenas Can Be Useful Showcases For Sound Of Rock

NEW YORK -- The use of large arenas to present rock music has received a strong defense from manager-promoter Sid Bernstein.

ager-promoter Sid Bernstein.

Bernstein, answering charges made by Bill Graham at the NARM convention that questioned whether the audience at these events really get their money's worth (see last week's story: "Superstars Go from Rock to Riches, Graham Comments At NARM Meet"), claims that many of these concerts, including "Woodstock" and those held at Madison Square Garden, gave "me hope for tomorrow." Graham termed "Woodstock" a "tragedy" and the Garden a place where "they should re-do 'Ben-Hur' and have chariot races."

On "Woodstock," Bernstein says:

and have chariot races."

On "Woodstock," Bernstein says:
"It was a tremendous demonstration
of how our kids can cooperate with
each other, pull-it-together under
most trying conditions. 'Woodstock'
taught the world a lesson: that youth
is very united, sharing as they did
food, drink and blankets. It was not a
nightmare, but a very pleasant memory." Bernstein, who disavows the
use of drugs, admits that drug abuse
was one negative factor at "Woodstock."
Bernstein, who has staged events

stock."

Bernstein, who has staged events at Shea Stadium in New York (the Beatles) and Madison Square Garden ("The Winter Festival for Peace") finds further memories he treasure from the Garden: "I can remember events that will always be a part of memories I treasure, and I'm quite sure that 20,000 others who attended her concert will never forget Joan Baez for an entire evening turning her concert will never forget Joan Baez for an entire evening turning the Garden into a living room and winning response and respect from the uniformed guards. I can also remember the Winter Festival for

Peace early last year at the Garden, where 20,000 young people got together and stretched an evening that where 20,000 young people got together and stretched an evening that was supposed to last from 8 pm to 11:30 pm into a 4 am gathering of warmth and camaraderie, and few seats were empty when the last performer sang his last song at 4 am. Who will forget Sly's first performance at the Garden last year, where 20,000 black and white youngsters danced from the very beginning of Sly's first bar and never quit as they walked out dancing into the streets and down to the subways?"

In conclusion, Bernstein feels that any large gathering that uses music as "a reason or excuse for pulling masses of young people together is worth doing if the real reason for the gathering is to demonstrate for minority rights, the improvement of the environment or to protest against the destruction of fellow human beings in war, as long as it doesn't take a narrow, political point-of-view and focuses its attention to the cancerous ills that affect all of our lives."

Francis Wolff. Co-Founder Of **Bluenote**, Dies

NEW YORK — Francis Wolff, general manager of Blue Note Records, died of a heart attack following surgery here last week (8) at age 64.

Wolff was co-founder of the label in 1939 with Alfred Lion, Blue Note was founded "because we were fans", and it was because of this and his philosophy that "jazz is good time and, there is no other music that conveys the cheerfulness that it gives," that Blue Note became the leader in its field.

Wolff and Lion refused to sign

leader in its field.

Wolff and Lion refused to sign well-known names to their label. They preferred to find the young artists who were deserving of a wider audience. Among the talent associated with Francis Wolff and Blue Note are Bud Powell, Jimmy Smith, John Coltrane, Miles Davis, Ornette Coleman, Art Blakey, Horace Silver, Herbie Hancock, Lee Morgan and Donald Byrd. The label was an indie until it sold out to a United Artists several years ago.

Francis Wolff is survived by a brother. Services were held at the Universal Funeral Home in New York last Friday (12)

Starday-King Sets Agape Division

NASHVILLE — Starday-King Music Group has formed a new label called Agape (pronounced ah-goh-pay)

Records.

Hal Neely, president of Starday-King, stated that the new label will serve as an outlet for an increasing number of contemporary pop, rock and country-rock records scheduled for release beginning this month, while other labels within the Starday-King complex continue their output of specialty product.

"The significance of the label name

"The significance of the label name we've chosen," said Neely, "derives from the Latin and means 'love feast and fellowship'. In early Christian times the Feast of Agape was celebrated in good spirit, brotherhood and acts of charity—so much of which is acts of charity—so much of which is reflected in contemporary music and stressed in the lyric content of the new generation of songwriters."

The inception of Agape marks the latest in a series of moves toward the rebuilding of Starday-King under the rebuilding of Starday-King under the encouragement and corporate guidance of the LIN Broadcasting banner. LIN, parent firm of the growing Starday-King recording and music publishing division, operates several major radio and television outlets. Among them: WFIL, Philadelphia; KILT, Houston; KEEL, Shreveport and Louisville's WAKY. Also WIL, St. Louis; WBBF, Rochester, N.Y. and KAAY, Little Rock. Television outlets in the LIN group are WAZY-TV, tidewater, and NBC affiliate and the Decatur, Illinois ABC affiliate WAND-TV.

Re-activate Labels

In addition to strengthening the operations of the Starday and King labels, the company has reactivated the old Macon, Georgia based Federal label and the original Deluxe Records, a blues-rock label. Recent increased activity, too, has centered on the jazz-oriented Bethlehem label

with particular interest focusing on the big band sounds of Germany's Oscar Brandenburg.

Several artists already have been signed to Agape including songwriter/singer/producer Myrna March from New York; Ft. Worth, Texas producer David Anderson; a rock group from Georgia known as Coldwater Army to be produced by Bobby Smith; First Friday who will be produced by Darrell Glenn and a Miamibased unit whose production will be undertaken by veteran producer Kelso Herston.

undertaken by veteran producer Kelso Herston.

Agape's initial product, due this month, will feature singles by Miss March and Anderson. While Miss March has written a great deal of product for Starday-King artists, and recently produced Tony & Carol and The Manhattans for King via her Make Music Productions with Bert Keyes, she is making her Agape debut with a Bee Gee song, "Touch and Understand Love" backed with her own "I Can Remember." Recorded in Nashville, her sessions were under own "I Can Remember." Recorded in Nashville, her sessions were under the personal supervision of Neely. Anderson's release will be "Songbird". Prior recordings by David Anderson with the company will ultimately be switched over to the Agape label.

Exec Functions

Initially, the Agape label will be managed and administered by the staff of Starday-King with heavy responsibilities falling to sales manager Lee Trimble. Mike Kelly in the east, Bob Patton in the midwest and Dexter Shaffer on the west coast will coordinate regional promotion for all new releases and the overall operations will be guided by Neely and vice presidents Henry Glover and Jim Wilson.

Announcement of additional artist

Announcement of additional artist signings, production deals and special marketing plans will be forth-coming in the near future.

Mayall's 'Roots' Album **Unites Blues Masters**

Unites Blues Masters

NEW YORK — John Mayall, in preparing his forthcoming double LP for Polydor Records, has re-united many of the now famous musicians who have previously performed with him. Titled "Back To The Roots," the album will feature Eric Clapton, Mick Taylor (now with the Rolling Stones), Jerry McGee, Harvey Mandel, Larry Taylor, Steve Thompson, Keef Hartley, and Paul Lagos.

Though some of the songs on the new 'Roots' album were on previous recordings, all were newly taped in London and Los Angeles between November 15 and 25th, 1970. The two record set is intended to retail for \$9.96, and will contain a 24 page booklet. Polydor has announced heavy advance orders for the LP which is scheduled to ship in mid March.

Mayall is presently touring Europe with Randall's Island, another Polydor act, but will be returning shortly after the release of the LP. The label is scheduling an extensive advertising campaign to promote the album, with trade and underground ads already prepared. Radio advertising on progressive and college stations will run concurrent with Mayall's tour schedule.

Col Reorganizes Merchandising To Strengthen Range Of Duties

NEW YORK — Columbia Records merchandising department has a new organization. By the creation of several new positions. Bruce Lundvall, VP of merchandising, expects to strengthen the range of the merchandising department to provide full contact for Columbia, Epic and Columbia Custom labels, from the record itself to support of product.

With the addition of Don Ellis as director of artist development, Columbia sees greater facility in the breaking of acts into the public eye. Ellis will work with new artists, guiding their initial public appearances and aiding in their support campaigns through the coordination of all departments within the company.

pany.

Julian Rice is set in the newly created post of manager of retail advertising. Rice will strive to improve the strategy, creativity, and efficiency of retail advertising, and will supervise the overall direction of local advertising. Included in this responsibility will be the instruction of field personnel on improved advertising techniques, the measuring of local ad effectiveness, and the supervision of media selection and creative techniques. Through extensive travelling, Mr. Rice will be able to support national campaigns on a local level and evaluate the quality of local ads.

Other Changes

In addition to these newly created post, various changes in the Columbia merchandising structure have been implemented. Bil Keane has been appointed east coast director of pop album product and will be responsible for the supervision and di-

Joe Kolsky Returns To Roulette As V.P.

NEW YORK — Morris Levy, president of Roulette Records, reports the return of Joe Kolsky to the company as vice president in charge of sales and as his exec assistant.

A decade ago, Kolsky sold his Roulette interests to Levy, and formed Diamond Records and two publishing companies, along with his brother Phil Kahl. The latter companies were later sold to Edwin H.

morris & Co., Inc.

"With the return of Kolsky, the corporate structure will be such that Rocky Groce, national promo manager and Dick Jacobs, A & R chief, will both report to Joe. It is imperative that these three departments work hand in hand if a record company is to come up with hits nowadays," said

Levy.

Kolsky feels that because of the character of today's business, a company exec cannot afford to relegate his duties behind a desk or exert his influence and abilities in just one phase of the firms activities. As in the past, he expects to be out in the field to "rap" with his distributors as well as with one stops, rack jobbers, program and music directors, disk jockies, promo men and record producers.

producers.
When Levy & Kolsky first got together to form Roulette in 1956, eight of the companies first 10 releases were top 20 chart records.



Joe Kolsky

rection of all marketing plans, serving also as A&R liaison relative to the west coast pop album and tape product. The east coast product managers will report to Keane including newly appointed staff member Jim Tyrell. Tyrell, product manager of pop albums, will coordinate all tape packaging and serve as liaison between Columbia and the Epic/Columbia Custom labels.

Structural changes have taken place on the West Coast as well. Fred Salem has been appointed director of pop album product for the west coast. He will supervise and direct all marketing plans on the west coast,

marketing plans on the west coast, serving also as liaison relative to east coast pop album and tape pro-

Reporting to Salem will be Dave Swaney, formerly of the public relations firm of Gershman, Swaney, Gibson. Swaney, now west coast product manager, will concentrate on Epic and Columbia Custom label product emanating from the West Coast. He will participate in the planning and directing of merchandising programs.

grams.

Leroy Smith has also been added Leroy Smith has also been added to the west coast roster as a merchandising trainee. Smith will be responsible for advising assigned A&R producers on marketing concepts for projected album product, concentrating on R&B.

Concerning the new departmental organization, B. Lundvall said, "It will provide us with a more concentrated effort regarding to our internal product development planning with

trated effort regarding to our internal product development planning with A&R, packaging and advertising, sales and promotion. We now have a more extensive reach into the market place in the area of retail advertising and point of purchase merchandising activities."

Sutton MCA Post **Accents Artist** Oriented View

NEW YORK — MCA Records has created the new post of vice-president of artists acquisitions and president of artists acquisitions and development and has named Joe Sutton as its head, Mike Maitland, president of the company, said that Sutton would report directly to him and coordinate his activities with the three MCA label heads—Russ Regan, Uni, Don Shain, Decca and Johnny Musso, Kapp.

"The appointment of Sutton," Maitland Asserted, "is but one more step in our continuing emphasis of making our company dominantly art-

Sutton's primary objective in the new post would be in the seeking out, signing and developing talent for the labels—from working with producers on recording sessions to overseeing the labels' promotion and exploitation campaigns for new artists

"Another immediate assignment for Sutton," Maitland revealed, "would be to participate in a forthcoming series of meetings within promotion guidelines and programs on a worldwide basis."

Maitland said that he was "particularly pleased" to have Sutton in the post because of his extensive background in the record business—especially from the "other side" as an artist manager.

especially from the "other side" as an artist manager.

Sutton, 33, is a 12-year veteran of the music business. He entered the field as a press agent and was a partner in his own publicity firm before entering record production and artist management. Among the stars he has been associated with in various capacities have been Bill Cosby and Neil Diamond.

He will office at company head-

He will office at company head-quarters in the Universal Tower on the Universal studio lot.

FINANCIAL REPORTS

RCA Net Down 43% During 1970 Period

During 1970 Period

NEW YORK — RCA Corp.'s net income fell 43% in 1970, the firm's annual report revealed. Robert Sarnoff, president and chairman, said, however, that the fourth quarter was the year's strongest. On sales of \$3,325,562,000, net income came to \$91,735,000 in 1970. This compares to sales of \$3,409,853,000 and net income of \$159,832,000 in 1969. Fourth quarter sales reached \$939 million against \$922 million in 1969, with net income falling to \$36.9 million from \$47.3 million. In addition to the economic downturn, Sarnoff cited a 101 strike at RCA as contributing to the declines.

CMA Reports Record Earnings

Record Earnings

NEW YORK — Creative Management Associates, Inc. reports it achieved a record 8% increase in net income for 1970, with earnings per share rising to \$1 from 88¢ per share the previous year.

Freddie Fields, CMA president, stated that 1970 income before taxes and amortization of intangibles was \$2,056,000 compared to \$1,773,000 for 1969. Net after tax earnings was a record \$986,337 for the year ended December 31, 1970, compared to earnings of \$832,787 a year earlier.

Fields reported that commission income increased to \$11,310,008, representing a gain of \$202,000 over 1969, and client billings rose to \$135 million.

Fields said that CMA's management believes the entertainment business is entering a new era, with a more efficient industry emerging as a

mest believes the entertainment business is entering a new era, with a more efficient industry emerging as a result of new and aggressive management teams at some major studios. These teams, he said, are reevaluating present systems, providing more careful, but aggressive think-

more careful, but aggressive thinking.

He said that CMA envisions long-term development of other company activities "using the skills of our manpower and clients." Such plans, he added, consist of innovative financing, production, distribution and exhibition of movies and TV, as well as the continued development of the electronic age entertainment, including cassettes, cartridges and tapes for home entertainment and visual aids for education.

Last year, CMA was listed on the

Last year, CMA was listed on the American Stock Exchange, and recently, William S. Fine, president of Bonwit Teller, and Mark N. Kaplan, senior partner of Burnham & Co., were added to the board of directors.

Columbia House Is Umbrella Name Of CBS Direct Mkting

NEW YORK — Columbia House is the new name of the CBS Direct Marketing Services Division. Cornelius F. Keating, president of the division, said the name will be used to identify all the direct marketing efforts of CBS Direct Marketing Services Division. The Columbia Record Club, the Columbia Tape Club, Columbia Musical Treasuries, Columbia Special Services, National Handcraft Institute, Importa and Records Unlimited will all become a part of Columbia House. Advertising for Columbia Record Club, Columbia Tape Club, Columbia Musical Treasuries and Importa is already appearing with the Columbia House insignia.

The decision to adopt the new

with the Columbia House insignia.

The decision to adopt the new name, Keating said, was based on a desire for a strong central identity that would encompass the increasing diversity of CBS direct marketing activities. "Starting with the Columbia Record Club in 1955," he said, "the CBS Direct Marketing Services Division has expanded into tapes, cartridges, cassettes, handcrafts and other home entertainment products.

G&W Reports Higher 6 Mos Profits, Sales

NEW YORK — Gulf & Western Industries, Inc., reflecting strong performances from its consumer and service-oriented operations, has reported higher sales and earnings for both the three and six months ended Jan. 31.

both the three and six months ended Jan. 31.

Net earnings for the second quarter of the current fiscal year were \$12,656,000, equal to 59 cents a share, on sales of \$402,717,000. This compared with net earnings of \$11,126,000, or 50 cents a share, on sales of \$399,671,000 in the same three months of last year.

For the six months, net earnings rose to \$27,862,000, erual to \$1.32 a share, from \$26,989,000, or \$1.21 a share in the same period of fiscal 1970. Sales for the first half amounted to \$793,481,000 compared with \$785,586,000 a year earlier.

Chairman Charles G. Bluhdorn and president David N. Judelson said they were optimistic about the earnings outlook for Gulf & Western, which operates Paramount Pictures.

"We anticipate that earnings for the fiscal year ending July 31, 1971, will show an increase of approximately 15 per cent over the previous year. We also expect to see a similar increase in earnings for fiscal 1972," the two executives said.

They noted that the economy was

crease in earnings for fiscal 1972,"
the two executives said.

They noted that the economy was
beginning to show signs of recovery, but cautioned that any significant upturn in economic activity still
appeared to be months away.

All of the company's 11 major
groups operated profitably in the
first half of the current fiscal year.
The strongest performances were
turned in by Gulf & Western's Financial Services, Food Products, Automotive Parts Distribution, Consumer
Products and Leisure Time Groups.

Oscar Fields Named V.P. At Bell Records

NEW YORK — Larry Uttal, president of Bell Records, reports the promotion of Oscar Fields to vice president of singles sales Fields has formerly been national singles sales

president of singles sales Fields has formerly been national singles sales manager.

The appointment represents corporate recognition of both Fields' role in Bell's unprecedented singles sales during the past year.

In 1970, Bell ranked number five among single record sellers in the music industry.

"Oscar Fields has made an enormous contribution to the establishment of Bell Records as a major force in the record industry," Uttal said. "Due in great part to his achievements, innovations and dedication, his position has assumed a great new importance at Bell. As Vice President Single Sales he will spearhead our thrust to surpass our seven gold singles in 1970 and our number five industry position."

Prior to his appointment as national singles sales manager in Dec. of 1969, Fields had been national promo director for Bell.

Fields started in the music business as head of promotion for Sea Way Distributors and Cleve-Disc Distributors in Cleveland, Ohio. He then became regional manager for the Okeh label, a part of Epic Records, before joining Bell in 1967.



Oscar Fields



BELL RECORDS

Thanks The Industry
And Proudly Congratulates
Our Artists For
Achieving NARM Honors

BEST-SELLING HIT SINGLE RECORD OF THE YEAR THE PARTRIDGE FAMILY "I THINK I LOVE YOU"



Disneyland: Kiddie King At NARM

- Disneyland Records, for the eight consecutive year, has received the National Association

has received the National Association of Record Merchandisers Award as the "Best Selling Line of Children's Records." The latest award, for 1970 sales, was presented at the March, 1971 convention of NARM in Los Angeles.

Since receiving its first NARM Award as the "Best Selling Children's Line in 1963", Disneyland says it's retained its first place position by virtue of a strong selling catalog and the achieving of three RIAA Gold Records. The first gold record in 1965 was for sales of the soundtrack album of "Mary Poppins". In 1969, the

List Reformers At RIAA D.C. Fete

NEW YORK — The Lettermen, Ray Price and Virgil Fox, will entertain at the Third Annual Cultural Award Dinner sponsored by the Recording Industry Association of America at the Washington Hilton Hotel the evening of Mar. 25.

This annual affair by RIAA features the presentation of the association's award to someone in the Federal Government who, in the opinion of the industry, has constituted patchly to the cultural ad-

Federal Government who, in the opinion of the industry, has contributed notably to the cultural advancement of the country. Those previously honored include Senator Jacob K. Javits of New York and Willis Conover, who directs the Voice of America's "Music, USA" worldwide radio broadcasts.

Levitt Vault's Nat'l Promo Man

HOLLYWOOD — Harvey Levitt has joined Vault Records as national promo coordinator. He will visit all Vault's distributors and broadcasting outlets in support of the label's singles and albums.

Levitt will also add new distribu-tors to the company's network and coordinate sales and promo activities with these field companies.

Presently living in Cleveland, he is attending the NARM convention in Los Angeles as his first official act. Levitt, formerly with a Cleveland distributorship, will work with Taffy Rogers, Vault's promo girl stationed in Los Angeles Rogers, Vault's in Los Angeles.

Before coming to the NARM convention Levitt visited with Vault distributors in Cleveland, Chicago, Detroit, Boston, New York, Philadelphia and Atlanta.

In another move, Vault has retained Alank Mink to do special west coast promo on the single, "Tell Me A Story" by Morning, Vault's country-rock group.

Patti Johnson To US's PDG In East

NEW YORK — Patti Johnson has been appointed east coast rep of United Artists' new product development group, reports Mike Stewart, the company's exec vice president.

the company's exec vice president.

Miss Johnson will be responsible to Stewart for carrying out all the functions of P.D.G. on the east coast. She will be involved in the discovery, acquisition, and development of talent for the label, and will be producing much of the editorial copy utilized on United Artists' labels and promo packages as well working with FM radio stations, trade and music press. Together with Martin Cerf, she will edit Phonograph Record Magazine, a new publication being distributed through United Artists' distribution network, UDC.

Formerly the head of her own pub-

Formerly the head of her own public relations firm, Patti Johnson Public Relations, she has worked for Bizarre Records, SmoBro, Buddah, and most recently for Bob Altshuler in the press department of Columbia Records. She joins Eli Bird, Jack Bratel, Marty Cerf, Dick Hendler, Lloyd Leipzig, Ron Bledsoe, and Bill Roberts as a member of PDG.

Storytellers of "Mary Poppins" with a second cast and "The Jungle Book" were reciepents of gold records. In 1970, the Record Industry Association of Sweden awarded a Diamond Disk to Disneyland Records, signifying sales in excess of 200,000 copies of "The Jungle Book" Storyteller Album. The record was the first to reach the Diamond Disk standard and sold twice the number of copies of sold twice the number of copies of any previously released record in Sweden, including local and imported product.

product.

In acknowledging the 1970 NARM Award, Jimmy Johnson, president of the Disney Music and Record Companies, stated that the steady sales of recorded Disney classics coupled with the stimulation gained from new Disney motion picture and television productions and re-issues help to "assure our continued leadership in the field of children's records, domestically and abroad."

Johnson said that Disneyland Rec-

tically and abroad."

Johnson said that Disneyland Records 1971 releases will include record product from the new Disney motion pictures, "Scandalous John", with score by Rod McKuen, and "Bedknobs and Broomsticks", with music and lyrics by the Academy Award winning Sherman brothers. Records based on some of the attractions at Disney World in Florida, set to open in Oct., 1971, will be added to the Disneyland Records line this year.

Record Plant's 'No Penalty' Rule

NEW YORK — Chris Stone, exec director of the New York Record Plant, says the studio has adopted a "No Penalty Plan" for late night recording, designed to help curb the rising costs of record production. "The rate hike for evening sessions is a product of union regulations which do not apply to our studio," Stone said. "We feel that eliminating these higher prices will create a new trend among the independent studios, and is a positive step towards correcting some of the economic problems which have been troubling the industry." Under the new policy, studio rates for both East and West Coast Record Plants will remain at a constant fixed fee regardless of how late the sessions run.

Sherman Cantata **Pulitzer Nominee**

NEW YORK — "The Viet Nam Cantata," an original composition by NEW YORK — "The Viet Nam Cantata," an original composition by Garry Sherman has been nominated for a Pulitzer Prize for Music. The piece was first performed on Nov. 22 1970 at New York's Town Hall. Sherman had previously been nominated for a Pulitzer Award in 1969, for "Idioms," performed by the Symphony of New York at Philharmonic Hall, conducted by Joseph Eger.

Owens Joins MCA Records

NEW YORK — Tammy Owens has joined MCA Records as manager, press information, east coast according to an announcement by Jack Loetz, executive vice president, MCA Records.

Miss Owens will report to Herb Gordon, director of national promotion, and will be responsible for all of the company's publicity and public relations activities on the east coast, as well as internal communications, publications and artists relations. The MCA Records complex includes the Decca, Kapp and Uni labels.

Prior to joining MCA, Miss Owens served as press director for the Rob-ert Stigwood Organization in the United States, where she worked with artists including John Mayall, Georgie Fame, Bobby Bloom, Elliott Randall, The Staple Singers and Eric Clapton among others.



A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists th week for the first time and also the degree of concentration combining previous reports Percentage figures on left indicate how many of the stations, reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % C STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
1.	I Am I Said—Neil Diamond—Uni	50%	98%
2.	I Play And Sing—Dawn—Bell	47%	47%
3.	lf—Bread—Elektra	45%	68%
4.	Friends-Elton John-Uni	37%	84%
5.	Chick-A-Boom—Daddy Dew Drops—Sunflower	33%	78%
6.	Where Did They Go Lord—Elvis Presley—RCA	30%	91%
7.	We Can Work It Out—Stevie Wonder—Tamla	27%	85%
8.	Power To The People—John Lennon—Apple	26%	26%
9.	Oh Singer—Jeannie C. Riley—Plantation	25%	25%
10.	I Don't Blame You At All—Smokey Robinson & Miracles—Tamla	24%	49%
11.	I Wish I Were—Andy Kim—Steed	23%	44%
12.	Stay Awhile—Bells—Polydor	22%	75%
13.	Put Your Hand In The Hand—Ocean— Kama Sutra	21%	94%
14.	Time And Love—Barbra Streisand—Columbia	20%	50%
15.	Here Comes The Sun—Richie Havens— Stormy Forest	19%	19%
16.	Don't Change On Me—Ray Charles—ABC	18%	81%
17.	C'mon—Poco—Epic	16%	16%
18.	Who Gets The Guy—Dionne Warwick— Scepter	15%	29%
19.	Man In Black—Johnny Cash—Columbia	13%	21%
20.	Sweet And Innocent—Donny Osmond—MGM	11%	37%
21.	Lucky Man—Emerson Lake And Palmer— Cotillion	10%	10%
22.	Rags To Riches—Elvis Presley—RCA	9%	34%
23.	Baby Let Me Kiss You—King Floyd— Chimneyville	9%	37%
24.	Timothy—Buoys—Scepter	8%	41%
25.	Woodstock—Matthew's Southern Comfort— Decca	8%	15%
26.	13 Questions—Seatrain—Capitol	7%	7%
27.	Love Makes The World Go Round— Odds & Ends—Today	7%	7%
28.	Me And My Arrow—Nilsson—RCA	6%	17%
29.	Toast And Marmalade—Tin Tin—Atco	6%	6%
30.	Give It To Me—Mob—Colossus	6%	38%



cashbox/singles reviews

Tapes

antic Records Distributed k Atlantic pes Distr

remember

Picks of the Week

JOHN LENNON (Apple 1830)

Power to the People (3:15) (Maclen, BMI—Lennon)

If John Lennon "don't believe in" most of society's shibboleths, he hasn't entirely dropped the reliance in cliches around which he builds his hasn't entirely dropped the release who have received the new Lennon record, new single. Most programmers who have received the new Lennon record, though, have listened through the "right on" high spots to the lyricc behind them and are already turning this side into a giant. Flip: "Open Your Box" (3:35) (Ono, BMI—Y. O. Lennon)

JOSE FELICIANO (RCA 0452)

Shake a Hand (3:30) (Dunbar, BMI—Fontana, Burnett) Old, old title returns with a tender interpretation from Jose Feliciano.

The song's message, and the artist's delivery are bound to gain the interest of teen listeners. Also released are versions in Italian and Spanish by Felicians. (The forms in the Abit was attention) Fig. (There's No. One by Feliciano (the former just a bit more attractive) Flip: "There's No One About" (1:40) (J&H, ASCAP—Feliciano)

Want Ads (2:34) (Gold Forever, BMI—Johnson, Perry, Perkins)

Spectacular performance from the Honey Cone gets the team back on a winning track for top forty breakouts. Excellent dance drive and a fine lead vocal give this outing the impetus it needs to move R&B and teen. Flip: "We Belong Together" (3:02) (Gold Forever, BMI—Johnson Perry, Dunbar)

RUNT—TODD RUNDGREN (Bearsville 31002)

Be Nice to Me (3:12) (Earmark, BMI—Rundgren)
Back from "We Gotta Get You a Woman," Todd Rundgren gains his identity on the label of this release and matches the event by stepping into the direction he set in his first LP. Gentle material, tender lyric and another gem performance give T.R. a neat teen/MOR track here Flip: no

FREE (A&M 1248)

The Highway Song (3:15) (Irving, BMI—Fraser, Rodgers)

With two chart records to their credit and LP behind them, Free comes up with a countrified approach this time round that could prove the key to top forty receptiveness. Single has definite FM capabilities and could break saleswise. Flip: "Love You So" (3:30) (Same credits)

MOUNTAIN (Windfall 534)

The Animal Trainer & the Toad (3:24) (Upfall, ASCAP—West, Palmer)

Scathing guitar work and powerful rhythmic drive give this track from "Nantucket Sleighride" a strong shot at booming into top forty playlists. Team has scored out of FM before and should repeat with this one. Flip: "Tired Angels (for J.M.H.) (4:36) (Upfall, ASCAP—Pappalardi, Collins)

BETTY EVERETT (Fantasy 658)

Ain't Nothing Gonna Change Me (2:42) (Wally Roker, BMI—Erwin, Farr)

Back from one of her finer singles, Betty Everett maintains the quality
drive to follow-up "I Got to Tell Somebody." Neatly paced ballad has
another shining upon performance to reap R&B attention and possible top forty spillover. Flip: no info.

FUNKADELIC (Westbound 175)

You & Your Folks, Me & My Folks (3:43) (Bridgeport, BMI-Clinton, Worrell, Jones)

Consistent sellers as a results of their unique instrumental work, the Funkadelic comes up with another scorching side in this half/Slyhal/Funkadelic outing. Hypnotic rhythm work and vocals make the side a natural to weave its spell for top forty too. Flip: "Funky Dollar Bill" (3:04) (Bridgeport, BMI-Clinton, Hazel, Davis)

MARGIE JOSEPH (Volt 4056)

Stop! in the Name of Love (4:48) (Jobete, BMI-Holland, Dozier,

The opening track of her best seller album, "Stop!" brings Margie Joseph into the singles end with that Isaac Hayes flair. Talk intro picks up immediate listener interests—then comes a smouldering instrumental back-up. A bit long, but one that should click R&B and top forty. Flip: no info.

Newcomer Picks

SWEET PAIN (United Artists 50761)

Upside Down, Inside Out Woman (3:39) (Claridge, ASCAP—Riordan, Phillips, Demme, Johnson, Spalding, Foltz)

Groups working with an accent on harmony have generally followed the C, S, N&Y lead and kept to silken acoustic accompaniment. Now, Sweet Pain turns the screw by blending their neat vocal style to the throbbing of an excellent top forty/FM track. Flip: "Berkely Lady" (3:26) (Claridge,

ALEX TAYLOR (Capricorn 8013)

Highway Song (3:17) (Country Road/April Blackwood, BMI-J. Taylor)
From the clan, but with one of the more distinctive Taylor voices, Alex enters the singles running with a sparkling treatment of brother James' "Highway Song." Gentle pacing is heightened by a pulsing rhythm line that gives the side FM and top forty power to break sales. Flip: "C Song" (2:05) (No Exit, BMI—Boyer)

SOUNDS OF SUNSHINE (Ranwood 896)

Love Means (You Never Have to Say You're Sorry) (2:39) (Bon Ton, ASCAP

From the same left field spot that brought "Love Can Make You Happy" or "It's Impossible" comes this gem of a ballad. The sparkle of the material and performance, plus "Love Story" association (only the title, really), should give this side a running start toward across-the-board re-

Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing stall, are determine of special programme consideration.

ROSE COLORED GLASS. (Bang

Can't Find the Time (2:45) (Interval/Screen Gems/Columbia, BMI—Arnold) The closest thing to a hit for Orpheus, "Can't Find the Time" is revived in a release that comes at an opportune time for material of its sort. A bit of exposure and this performance could skyrocket top forty. Flip: "Mystic Touch" (3:10) (Web IV, BMI—Tobola)

ERIC BURDON & WAR (MGM 14196)
Home Cookin' (2:37) (Far Out, AS-CAP—War) One of the blues tracks from "Black Man's Burdon," this side offers FM possibilities and a long-shot chance of gaining R&B notice. Flip: no info.

THE SANDPIPERS (A&M 1249)
The Sound of Love (3:14) (Casserole, BMI—B, M & R Gibb) One of the most powerful early BeeGees songs is refashioned for MOR and top forty thought by the polished sound of the Sanpipers. Flip: no

ROGER MILLER (Mercury 73910)
Tomorrow Night in Baltimore (2:50)
(Tree, BMI—Price) Like a combination of "Gentle on My Mind" and
"Elusive Butterfly" this new Roger
Miller single surges gently, lingeringly for MOR programming and top
forty thought. Flip: "A Million Years
of So" (2:30) (Tree, BMI—Miller)

DION (Warner Bros. 7469)
Close to It All (3:15) (Kama Rippa/Amelanie, ASCAP—Safka) One of the highlight songs from his latest LP, "Close to It All" should make sizeable ripples FM that could spread top forty. Flip: "Let It Be" (3:15) (Maclen, BMI—Lennon, McCartney)

THE BEEDS (Buddah 210)
Love Hurts (3:00) (Running Bear/
Kahoona, BMI—Mann, Videl, Couto)
Having come close to breaking with
their first single almost a year ago,
the Beeds surge back with another
likely top forty prospect. Flip:
"You're Wrong" (2:13) (Big Hawk/
Kama Sutra, BMI—Christian, Margolies)

LYN CHRISTOPHER (Avco Embas-

Drummer Man (3:14) (Bornwin, BMI—Wecht) The outstanding vocal showing of Lyn Christopher and a fine production make this material a top forty/FM prospect. Flip: no info.

PATTI AUSTIN (Columbia 45337) Are We Ready for Love (2:35) (Twin Girl, ASCAP—Jackson) Sprightly instrumental work livens this ballad entry for R&B programming. Flip: no info.

BETTYE SWANN (Fame 1479)
I'm Just Living a Lie (2:55) (Fame, BMI—Buckins, Jackson) Searing vocal work from Miss Swann gives her newest sure-fire R&B impact and could lead into the top forty sales running. Flip: "I Can't Let You Break My Heart" (3:30) (Beechwood/Barsa, BMI—Swann)

DON TWEEDY (Ovation 1016) Love Me Forever (2:55) (20th Century, ASCAP—Bowen Carpenter) Pretty instrumental theme which is featured in the movie "Vanishing Point," "Love Me Forever" should see solid MOR and easy listening exposure. Flip: "Fly, Baby, Fly" (2:56) (Wits End, BMI—Robey)

MAURY MUEHLHEISEN (Capitol

MAURY MUEHLHEISEN (Capitol 3076) (Love Is) Just a Passing Thing (3:15) (Blendingwell, ASCAP—Muehlheisen) softly tantalizing ballad long overdue from Muehlheisesen's LP should ignite new FM and T-40 interest in the performer. Flip: "I Have No Time" (2:58) (Same credits)

JIMI HENDRIX (Reprise 1000)
Freedom (3:24) (Arch, ASCAP—
Hendrix) One of the outstanding
tracks from the "Cry Of Love" LP,
"Freedom" has already been greeted
by FM play and could pick up top
forty sales momentum. Flip: no info.

GORDON LIGHTFOOT (United Art-

GORDON LIGHTFOOT (United Artists 50765)

If I Could (3:16) (Fourth Floor, ASCAP—Lightfoot) With his "If You Could Read My Mind" still riding AM lists, this earlier Lightfoot track vies for attention. Similar in material and performance sounds. Flin: no al and performance sounds. Flip: no

SAVOY BROWN (Parrot 40060)
Sitting an' Thinking (2:25) (Chrysalis, ASCAP—Simmonds) Out of "Looking In," Savoy Brown makes another bid for singles market recognition. Forceful instrumental with more than FM-only potential. Flip:

STEVE YOUNG (Reprise 1001)
Call Me Up in Dreamland (3:34)
(Warner-Tamerlane/Van-Jan, BMI—
Morrison) Van Morrison's weighty
blues treatment of this song is lightened a bit to turn it into a top forty
commercial entry from Steve Young.
Flip: "I Can't Hold Myself in Line"
(2:17) (Blue-Book, BMI—Haggard)

SUN (Sussex 211)
Elaina (2:49) (Big Hawk/Kama Sutra, BMI—Christian) Powerful teen side with a dance attractiveness to open top forty doors. Flip: "Baby Jane" (1:38) (Same credits)

ANDRA WILLIS (Paramount 0081)
I Adore You (Adoro) (2:28) (Peer Int'l, BMI—Skylar, Manzanero) Attractive follow-up to her "Knock, Knock, Who's There" introduction sees Andra Willis moving toward more MOR activity. Flip: "Walk a Little Bit Closer" (2:59) (Fourth Floor, ASCAP—Gutcheon) More top forty flavor in this ballad.

CONTINGENT (Freeform 216)
Fantasy (2:05) (Ranford, BMI—
Trudell) From B, S & T's reintroduction of jazz to pop listeners,
the Contingent carries the blending a
step beyond with instrumentals a bit
further into the interpretive idiom.
Should be listened to beyond its
rough production surface. Flip: "Such
a Time" (3:04) (Ranford, BMI—
Bugielski) Bugielski)

ARGENT (Epic 10718)
Sweet Mary (3:09) (Liainstay, BMI—Argent, White) Ambling teen blues rock side features a fine performance that has already netted FM play and could move top forty. Flip: no info.

MOME RATH (RCA 0449)
Show Me How to Love (2:28) (Three Bridges, ASCAP—Bernstein, Mill-rose) Refreshing vocals and a fine taste of material give this side an across-the-board shot. Flip: "My Life is My Own" (2:30) (Barvey/Benral, BMI—Barden, Raleigh)

LOBO (Big Tree 112)

Me & You & a Dog Named Boo (2:52) (Kaiser/Famous/Big Leaf, AS-CAP—Lavoie) Brightly moving rhythm track and a narrative ballad are fused together into a strong MOR/teen side on this side. Flip: "WalkAway from it All" (2:47) (Same credits)

SAM DEES (Chess 2109)
Can You Be a One Man Woman (3:03) (Coyote/Moonsong, BMI—Ones) Slow, intense ballad fare gives Sam Dees a solid core on which to build himself a powerful R&B hit. Could spread it from there to top forty. Flip: "Put You Back in Your Place" (2:56) (Same credits)



Put Your Hand in the Hand of the Hands that Had a Hand in Snowbird.

ANNE MURRAY, of SNOWBIRD fame, sings it.
GENE MAC LELLAN, of SNOWBIRD fame, wrote it.
CAPITOL RECORDS, of SNOWBIRD fame, rushed it out.

Put Your Hand in the Hand...A Single.#3082



twe news report

Time-Life's Video Service Signs For Cartrivision Release Format

NEW YORK — Time-Life's "Video Service" division has signed its first deal for distribution and manufacturing in the Cartrivision format. The firm was formed by Time, Inc. to offer subscribers regular selections of programming for cartridge video viewing.

of programming for cartridge video viewing.

According to division general manager Bruce Paisner, the unit signed with Cartridge TV since Admiral and Emerson plan to produce CTI sets for the consumer market. The Video Service will be offered later on all other leading consumer video systems

Manufacturer's Link

Manufacturer's Link
The Video Service division, according to Paisner, was designed to be the programming and distribution link between the electronics manufacturer and the home consumer. People who buy playback machines will want high-quality programming to play on them and convenient access to that programming. Our subscribers will have a guarantee of quality and prompt delivery from Time-Life."

The service will be offered

The service will be offered through the mail and in retail stores in conjunction with the sale of play-

Terms for cartridge manufacture covered in this deal between T-L and Avco's CTI should, Paisner added, enable us to offer programming to the public at prices which will make

this a viable consumer medium.

Programming
Time-Life's Video division will be producing new programming for the Video Service department in the areas of information and instruction where the medium offers opportunities to develop original techniques and editorial approaches. Underway at present are a ski and environmental instruction cartridge with Wildwood Enterprises featuring Robert Redford; a series of musical education programs with Leonard Bernstein; a historical documentary on the moon and material for younger viewers on various subjects of special interest. The Video Service firm will also offer selections of international films and American features for publication this fall CTV format in addition to the T-L produced material.

Service is scheduled to begin in 1972, when the first playback units appear on the market.

In addition to Cartrivision, T-L expects to be able to offer its selections for the EVR, Sony, Ampex and North American Philips systems as well as the Teldec disk. At present, though the programming can be made available for any playback device, Paisner noted, Time Inc.'s engineering and marketing specialists "are carefully examining each system to be sure that in terms of durability, reliability and price it meets the needs of the consumer."

EVR Teleplayers Play Major Role In Multimedia Training Centers

CHICAGO — Twenty multimedia regional learning centers will be established in cities from coast-to-coast for use by business, industry, and government for training via Motorola EVR units and software.

The first Center will open in Dallas in April

The first Center will open in Dallas in April.

In a joint announcement, Richard Wells, president of American Business and Commercial Life Insurance Company, Dallas; Robert W. Eichinger, principal of Lifson, Wilson, Ferguson & Winick, Inc., Dallas; and Lloyd Singer, vice president, Motorola Systems Inc., Chicago, said the Regional Learning Center idea was a new concept in making complete audio-visual training facilities available on a rental basis.

Wells said use of a multimedia center within his own company has been so successful in training salesmen and staff that he determined to make such facilities readily available to other businessmen.

"Our Regional Learning Centers will be the first of their kind," said Wells. "Many companies, though they realize the importance of individualized multimedia instruction, are not ready to put capital expenditures into equipment and facilities until they have had exposure to the system. Regional Learning Centers will provide that exposure while also providing needed training. Each Cen-

CTI Registered At SEC For 1.1-Million Issue

For 1.1-Million Issue

NEW YORK — Cartridge Television
Inc. has registered with the Securities
and Exchange Commission for issue
of a proposed 1.1-million share issue
of common stock. This first public
offering is to be handled through underwriters led by Hornblower &
Weeks-Hemphill, Noyes.
Cartridge Television is to use its
proceeds to cover additional preoperating costs, acquire additional
capital equipment & tooling and to
pay accrued interest to its parent
Aveo Corp. as well as provide addiflored funds for operational needs in
the Inture.

ter will have a library of EVR cassettes on management training, salesmanship, personnel motivation and such. This programming will be integrated with other audio-visual materials. rials and company-prepared training sessions, which will be videotaped to provide training geared to the needs of each individual student."

provide training geared to the needs of each individual student."

Each Regional Learning Center will have five or six completely automated learning rooms, each with a 20-student capacity. Each room will have individual study carrels with built-in television monitors, slides synchronized with audio tapes, FM audio channels, a student response system, and an integrated testing device. All students use headsets and move forward at their own speed working on material or units designed for them.

The Centers will also be able to offer clients testing or appraisal services related to how each student should be handled as a learner.

Each Center will be staffed with an educational psychologist and clerical staff. The psychologist will be available for consultation by users, although customized curricula for users will be prepared by outside consulting firms.

The modules will be available for lease on an annual, monthly, or weekly basis.

In addition to the Center in Dallas, locations are under study in St.

weekly basis.
In addition to the Center in Dallas, locations are under study in St. Louis, Chicago, New York, Hartford, Seattle-Portland area, San Francisco-Oakland area, Los Angeles, Atlanta, Miami, Indianapolis, New Orleans, and Cincinnatti.

UA Crams 20 Songs Into Superpak Sets

HOLLYWOOD — United Artists has come up with eight packages in its Superpak series, each set having 20 songs on a single 8-track cartridge or cassette.

The new superpaks just marketed include showcases for Vikki Carr, the Ventures, Johnny Rivers, Fats Domino, Shirley Bassey, Ferrante & Teicher, Bobby Goldsboro & the 50 Guitars.

Carsh Box

LOOKING AHEAD

WARPATH (Triple Three—BMI)
Isley Bros. (T-Neck 929)
TOAST AND MARMALADE
FOR TEA

Tin Tin (Atco 6794)
ANIMAL TRAINER & THE TOAD

Mountain (Windfall 534)
ME & MY ARROW

PENCIL MARKS ON THE WALL

Hershel Bernardi (Columbia 45285)
COME INTO MY LIFE

(Murbo--BMI)
Al Martino (Capital 6160)
COOL AID
(Windgate--BMI)
Paul Humphrey (Lizard 21

(Windgate—BMI)
Paul Humphrey (Lizard 21005)
I WAS WONDERING
(Gone Fishin--BMI)
Poppy Family (London 148)
NICKEL SONG

(Kama Rippa/Amelanie—ASCAP) New Seekers (Elektra 45719) LIFE

(Matragum—BMI)
Rick Nelson (Decca 32779)
WATCHING CAN WASTE
UP YOUR TIME
(Yuggoth/Forly Tunes—BMI)
Crow (Amaret 129)

SKYSCRAPER COMMANDO

(Frankwood/Pocket Fuil—BMI) Elephant's Memory (Metromedia 210) HOT PANTS 13 (Vanlee/Emily—BMI)
Mr. Jim & Rhythm Machine (Wizdom 1984)
ON MY SIDE

Cowsilis (London 149)
CHIRPY CHIRPY CHEEP CHEEP

(Alfiere S.I.A.P—ASCAP) Laily Stott (Philips 40695) OH SINGER

Jeannie C. Riley (Plantation 72)
GETTIN' IN OVER MY HEAD (Famous—ASCAP) Badge (Exhibit 4600)

ELECTRONIC MAGNETISM

Solomon Burke (MGM 14221) SUPER HIGHWAY

I'D RATHER LOVE YOU

Charlie Pride (RCA 9952)
INDIAN RESERVATION

Raiders (Columbia 45332) (Screen Genis, Columbia---BMI)
Alive 'N Kickin' (Roulette 7094)
I CAN'T HELP IT
(Gambi---BMI)
The Moments (Stang 5020)
BAD WATER

Raelettes (Tangerine 1014)
HERE COMES THE SUN

Richie Havens (Stormy Forest 656)

13 QUESTIONS

Seatrain (Capitol 3067)
SAVE MY LOVE FOR A RAINY

(Jobete—BMI) Undisputed Truth (Gordy 7106) GET YOUR LIE STRAIGHT

Bill Coday (Crajon 48204)
PLAIN & SIMPLE GIRL
Garland Green (Colillion 44098)

PLAIN & SIMPLE GIRL
Garland Green (Cotillion 44098)

MY HEART IS YOURS
(Frost/Johnware—BMI)
Wilbert Harrison (SSS Int'l 830)

ANYTIME SUNSHINE
(Loubigny/Sept—ASCAP)
Crazy Paving (Kapp 2117)

LUCKY MAN
(TRO-Total—BMI)
Emerson, Lake & Palmer (Cotillion 44106)

L.A. GOODBYE
(Bald Medusa—ASCAP)
Ides of March (Warner Bros. 7466)

SIGNS

SIGNS (4-Star—BM1) Bobby Vee (United Artists 50755)

Cap. 'Whale' Promo **Enters Phase Two**

HOLLYWOOD --- In October of last HOLLYWOOD — In October of last year, Capitol Records released an album called "Songs Of The Humpback Whale," which consisted of nothing but the natural sounds of whales recorded in various locals. Capitol is now entering phase two of promotion for the album spearheaded by Rocco Catena, vice president of mer-chandising and structured by project manager Tony Cohan.

A series of quarter page ads will be placed in the trade magazines, while newly constructed comsumer ads will run in many underground and rock publications. Major accounts will be provided with a specially designed browser device that will make the preclare stand out in will make the package stand out in display racks. Accounts will also be shipped a two-color window streamer featuring the Woodblock Whale portrait and announcing the album's availability in local stores.

As an addition spur to consumer interest, the article written by Joseph Morgenstern, which appeared on the album, will be reprinted and widely distributed.

1st Coast Meet For NMPA Group

NEW YORK — The National Music Publishers' Association (NMPA) held its first regional meeting of West Coast members two weeks ago in Los

Coast members two weeks ago in Los Angeles.

Leonard Feist, NMPA exec vice president, who chaired the meeting, noted that the significant increase in West Coast membership in the last few years reflected the expanding national scope of NMPA activity as well as the geographic expansion of the music publishing business.

Feist also observed that this broadened base of operations has also led to regional meetings in Nashville as well as the annual meetings in New York. An intensive membership drive now being conducted on the West Coast, he said, will be instrumental in generating greater awareness of NMPA's role in solving problems and creating opportunities in the music industry today.

Major areas of discussion at the Los Angeles meeting were the proposed revisions in the copyright law, the upcoming International Copyright Convention, the recent antipiracy legislation introduced in Congress, and the report just released by the association on the emergence of the video cassette industry.

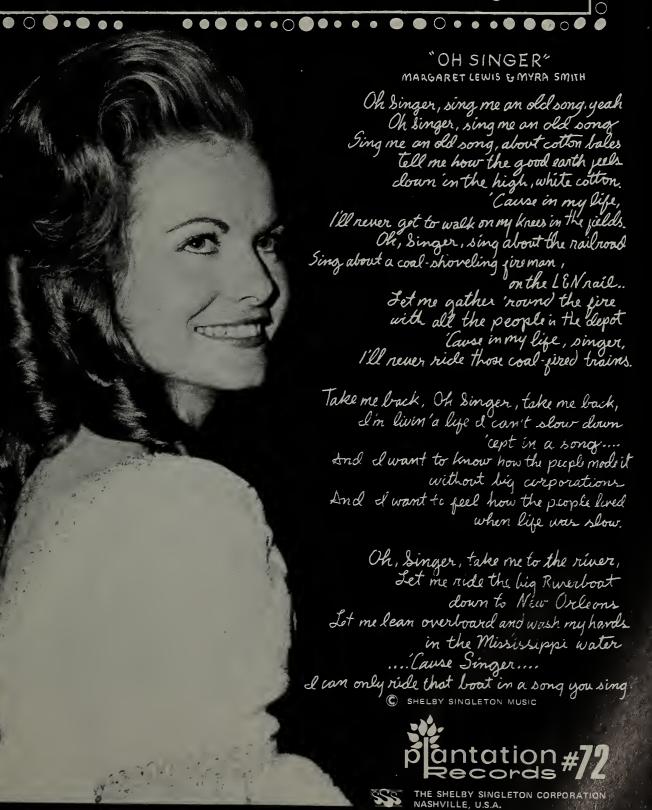


SECOND STORY GOLD—At a recent NARM distributor luncheon A&M Records' the Carpenters were presented with two Gold records for their single "Close To You" and their album of the same title. Shown (1 to r) are Jack Daugherty, their producer, Richard Carpenter, Jerry Moss president of A&M, Karen Carpenter, and Herb Alpert.

Introduced to the World
by ED SULLIVAN
Custom Written for JEANNIE
by MARGARET LEWIS & MYRA SMITH
INCREDIBLE Airplay and Sales!!

"OH SINGER"

Jeannie C. Riley



'All We Know' Sheet ales Over 150,000

OS ANGELES — Norman Craig, sales manager for West Coast Publications, Inc. declares that the song "For All We Know," a hit by the Carpenters looks like it's going to be the biggest selling song in sheet music in the company's five year his-

West Coast has printed the Academy Award Nominee in seven different editions, including pop vocal, easy piano (arranged by Matt Dennis), piano solo as recorded by Roger Williams, for any organ (arranged by Bill Irwin), SATB and SSA chorals (arranged by Ed Lojeski), and a new mini-sheet experiment for record rack jobbers.

Craig reports that even though the song has been available for only a few weeks, sales have already exceeded 150,000 copies and are growing rapidly. West Coast is going all out in promoting the Pamco Music, Inc. copyright for the top spot at the Academy Awards in April.

Academy Awards in April.

Other chart songs printed by West Coast include "Joy To The World" recorded by Three Dog Night, "Someone Who Cares" recorded by Kenny Rogers & the First Edition, "Temptation Eyes," "Don't Let The Green Grass Fool You," "Groove Me," "1900 Yesterday," "Ask Me No Questions," "Morning Of Our Lives," "He Called Me Baby," "Snow Blind Friend" and the recent hits "Snowbird" and "Close To You."

Willett Retires As Vogues Mgr.

PITTSBURGH - Elmer Willett, PITTSBURGH — Elmer Willett, Pittsburgh-based manager, writer, publisher, music retailer for the past 35 years, has retired as manager of the Vogues, the group he discovered. The group had a series of big hits on Warner Bros. Records, having recently switched to the Bell label. Willett said he plans to "rest and devote time to other interests." Willett was also involved with other Pittsburgh talent.

5th 18-Month Riviera Pact

HOLLYWOOD — The Riviera Hotel in Las Vegas has signed The 5th Dimension, Bell Records musical group, to an 18-month pact, reports Dean Martin, part owner of the Nevada spa.

The development marks a switch for the group from Caesars Palace, where it has had starring engagements over the past several years.

The act is the newest major attraction to come under the "Dean Martin Presents" series at the Riviera.

Covering the period between Dec. 1971-July, 1973, the new pact calls for three individual and spaced three-week engagements by The 5th Dimension. The opening appearance will be this Dec. 17-Jan. 6 period, Covering the Christmas and New Year's holidays

The group is currently on a tour of club dates and one-nighters.

New Fania LP's

NEW YORK — Fania Records has released several new albums. They are Johnny Pacheco's, Pacheco Y El Conde "Los Compadres," Bobby Valentin's "Algo Nuevo/Something New," and "Abron Paso," by Ismel Mironda Con Orchestra Harlow.

Soon to be released are: "Escuchamel Listen To Me" by Monquito "El unico," Pete and Louie's "The Beautiful People" and "The Message" by Ray Barretto.

Records will be sent out to distributors and dealers throughout the country, as well as the key disk jockeys and record reviewers, Jerry Masucci, label president, said.





COLUMBIA NARM STARS—As is becoming traditional, Columbia Records again presented a memorable musical show at the NARM Convention, hosted by Columbia Records president, Clive Davis. The most eagerly awaited performer of the convention, Barbra Streisand, more than lived up to everyone's expectations. Miss Streisand, who has proven herself to be one of the industry's most consistently exciting performers, sang a program of her hits and ended with an encore performance of "People." The rendition of her hit, Laura Nyro's "Stoney End" demonstrated her ability to reach young people as well as her older fans. The show was opened by Percy Faith backed by his orchestra and chorus. They performed a rich selection of songs, both old and new. He was followed by Ronnie Dyson, with his hit of 1970 "Why Can't I Touch You?" Following Ronnie Dyson was Lynn Anderson, who seemingly floated onstage in a creation of brocade and feathers. The tremendously talented Miss Anderson proved to the audience that talent and beauty have been responsible for making her a perennially top-selling artist. She sang, among other songs, her smash single, "I Never Promised You a Rose Garden." Also on the bill was the dynamically innovative Ray Stevens, who proved that by being creative in many fields doesn't mean that one has to spread the talent thin. Stevens, an exciting performer, is the composer and singer of the R.I.A.A. Gold Record, "Everything is Beautiful" and is a television personality and producer. Shown (TOP 1 to r) Columbia president Clive Davis introduces Barbra Streisand; Lynn Anderson sings. BOTTOM, Ray Stevens, Ronnie Dyson, Percy Faith conducting his orchestra and chorus.

All Systems Go For Live Grammy Cast

NEW YORK — The Grammy Awards Show, to be aired from Hollywood's Palladium, with Andy Williams as Show, to be aired from Hollywood's Palladium, with Andy Williams as host, this Tuesday (16) evening on ABC-TV, will have the live awarding of 17 important Grammys sharing the spotlight during the hour and a half spectacular with at least a dozen major musical presentations.

half spectacular with at least a dozen major musical presentations.

Highlighting the Record Academy's first live awards TV show will be performances by top recording stars of the five top nominated songs, with Aretha Franklin singing "Bridge Over Troubled Water," the Osmond Brothers doing "Everything Is Beautiful," Anne Murray singing "Fire And Rain," Dionne Warwick emoting "Let It Be" and the Carpenters singing "We've Only Just Begun." In addition, Merle Haggard, Wanda Jackson, Charlie Pride and Conway Twitty will combine their talents in a medley of the five nominated country medley of the five nominated country

songs.

Producer Paul Keyes and director Marty Pasetta are also readying elaborate salutes to the five NARAS chapters, focussing on the achievements of each; a special production number centered around Quincy Jones's 1969 Grammy Award winning "Walkin' In Space," and a segment during which Williams will sing "A Musical Tribute to Henry Mancini" in recognition of the composer-conductor's record-holding 48 Grammy nominations and 18 Grammy victories during the Academy's first dozen years of existence.

A number of presenters has been

dozen years of existence.

A number of presenters has been lined up by the Academy, among them Herb Alpert, Lynn Anderson, Burt Bacharach, Brook Benton, Glen Campbell, Duke Ellington, the 5th Dimension, Zsa Zsa Gabor, Shirley Jones and Dave Cassidy of the Partridge Family, Lainie Kazan, Mancini, Rod McKuen, Bob Newhart, Buck Owens, Freda Payne, Marty Robbins, Bobby Sherman, Nancy Sinatra, Three Dog Night, John Wayne, Nancy Wilson and Tammy

Wynette.

Gary Owens will again m.c. the Los Angeles chapter affair, which will follow the TV show at the Palladium and which will spot Linda Ronstadt, Sugarloaf, Glen Campbell and Freda Payne as entertainers. Set at presstime by awards program chairman Dave Pell to serve as presenters are Ed Ames, the Carpenters, Maria Cole, Quincy Jones, Mel Powell and Steppen wolf's Johnny Kay.

The New York chapter has arranged for a special viewing of the TV special on a dozen television screens in a relaxed cocktail room atmosphere immediately following its own awards presentations which will be built around "A Half an Evening with Goddard Lieberson and Friends." Set to appear are such friends as Betty Comden and Adolph Green, who will perform a special skit, Aaron Copeland, Lotte Lenya, Alan Jay Lerner, Phyllis Newman and Richard Rodgers. Curtis Mayfield and his group will supply some special entertainment. Presenters set at press-time include Met opera star Judith Blegen, Alice Coltrane, Herbie Mann, Johnny Mercer, Artie Shaw, Myrna Summers, Leon Thomas and Peter Yarrow, with more to come.

As previously announced, Nashville will follow the showing of the TV special with a local telecast of its own awards proceedings, while Chicago is planning a Magical Mystery Tour in which guests will be transported in blacked-out busses to an unannounced destination where they will view the televised proceedings. Atlanta, newest of the NARAS chapters, expects an overflow turn-out for its affair, which will be m.c.'d by Archie Campbell and will spot entertainment by Wendy Bagwell, Willie Hightower, Roy Rogers, Billy Joe Royal and B. J. Thomas, with Ted Stovall leading a 35-piece orchestra composed of members of the Atlanta Symphony and local recording musicians.

Rosemont Rights To 'Smith' Musical

NEW YORK — Norman Rosemon has purchased the rights to the classic motion picture "Mr. Smith Goe To Washington," from Columbia Pictures, and he will produce it as a Broadway musical early next year The 1939 film, produced and directed by Frank Capra, starred James Stewart, Jean Arthur and Claude Raine and Louis R. Foster won an academy award for "Best Original Story." The picture concerns an innocent young Norman Rosemont award for "Best Original Story." The picture concerns an innocent young man who is thrown into the corrupt Washington political scene, and his battle for survival.

Rosemont stated, that the story of "Mr. Smith Goes To Washington," "is as important today as it was then; corruption, unfortunately, is timeless!"

The negotiations for the Breadway.

The negotiations for the Broadway rights to the property were conduct-ed by Irving Cohen for Rosemont and Irving Moross for Columbia Pic-

and Irving Moross for Columbia Pictures.

Rosemont has also scheduled a musical production of "An Affair To Remember," with a book by Roger O. Hirson, which he will go into production next year in association with James Nederlander. No composers were announced for the two shows.

Herman Orchestra Inked To Fantasy

BERKELEY — Woody Herman and his orchestra have been signed by Fantasy Records. Herman has already cut material for his first album with Mike Bloomfield as a special featured guest artist.

Herman, in the San Francisco Bay Area for a date at the Claremont Hotel, went into Wally Heider's studio with Bloomfield and cut original compositions written for the guitarist by Alan Broadbent, Herman's pianist and arranger.

Herman's first Fantasy album is expected to be completed this week and there are tentative plans to work on the second when the band returns to California in the early summer.

A number of special compositions were cut by the Herman band, a sixteen-piece group which features Broadbent's electric piano and a Fender bass, as well as the standard big band instrumentation.

Producer for the Herman session was Fantasy's Ray Shanklin. Wally Heider was engineer.

Diamond Jim Writers Workshop

HOLLYWOOD - Diamond Jim Pro-

HOLLYWOOD — Diamond Jim Productions has opened a writers workshop headed by Buddy Kaye. Kaye hopes to give new writers and musicians to chance to develop their talents to meet top forty acceptance.

Kaye's latest effort is "Hot Pants," which he co-authored with singer Tony Lee Sybert and is currently in release on Metromedia Records. Diamond Jim Productions maintains two publishing companies; Checkered Vest Music (ASCAP) and Pin Stripe Music (BMI).

Dynamo Acquires Wilson Master

NEW YORK — A master by Joe Wilson has been purchased by Musicor Records and scheduled for release this week on the Dynamo label. Titled "Sweetness," the session was produced by Tommy Couch, who produced the Chimneyville chart single called "Groove Me" by King Floyd, distributed by Atlantic.

Musicor's administrative A & R director Rick Talmadge advised that the disk will receive an "all-out" promo push by the company. Musicor distributor sales and promo repshave been alerted on the Wilson release and copies are on their way to all distributing points around the country.

Hit Record Offer from Paramount



MANORS (the album) which they recorded while 'OH WHAT A FEELING" (the song) is the first single by CROWBAR (the group) from BAD living in BAD MANORS (the house).

(the country) where CROWBAR (the group) live $BAD\ MANORS\ (the\ album)\ are\ hits\ in\ Canada$ Both "OH WHAT A FEELING" (the single) and in BAD MANORS (the house)

single) will be released in the United States (the Country) around April 1st (April Fool's Day).* leased in the United States (the country) and is "OH WHAT A FEELING" (the single) is now rewhich includes "OH WHAT A FEELING" (the hit becoming a hit. BAD MANORS (the album)

If your station doesn't already have its copy of this record clip and mail to:

Rush me a copy of "OHWHATA FEELING"
PAA 0078 New York, New York 10023 One Gulf+Western Plaza Paramount Records ADDRESS NCILATS Dept. RR NAME





Paramount keeps on truckin

*"Children and Fools cannot lie."

John Heywood—1497-1580

Additions To Radio Playlists — Primary Markets

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WABC—New York
Power To The People—John Lennon—Apple
Temptation Eyes—Grass Roots—Dunhill
All I Need—Aretha Franklin—Atlantic
Love Story—Andy Williams—Columbia
Help Me—Sammi Smith—Mega
Joy—3 Dog Night—Dunhill
Dream Baby—Glen Campbell—Capitol

WFIL—Philadelphia What's Going On—Marvin Gaye—Tamla Light As A Feather—Red Bone—Epic Blue Money—Van Morrison—Warner Bros. Superstar—Murray Head—Decca Dream Baby—Glen Campbell—Capitol

WLS—Chicago LP: Friends—Elton John—Uni P.M. Lucky Man—Emerson Lake Palmer— A.M. Gets The Guy—Dionne Warwick—Scepter

WQAM-Miami Hot Pants-Salvage Adax

WKLC—Louisville Ky
Get High On Jesus—U.S. Apple Corps—SSSI
13 Questions—Seatrain—Capitol
If—Bread—Elektra
Lord/Riches—Elvis Presley—RCA
Man In Black—Johnny Cash—Columbia
I Am I Said—Neil Diamond—Uni

THE BIG THREE

- 1. I Am . . . I Said-Neil Diamond-Uni
- I Play And Sing-Dawn-Bell
- 3. If-Bread-Elektra

WQXI—Atlanta
What's Going On—Marvin Gaye—Tamla
I Play And Sing—Dawn—Bell
Chick A Boom—Daddy Dewdrop—Sunflower
Work It Out—Stevie Wonder—Tamla
Another Day—Paul McCartney—Apple

WMEX—Boston Freedom—Jimmi Hendrix—Reprise Hand—Ocean—Kama Sutra I Wish I Were—Andy Kim—Steed Time And Love—Barbra Streisand—Columbia

Sit Yourself—Stephen Stills—Atlantic Dream Baby—Glen Campbell—Capitol Another Day—Paul McCartney—Apple Give It To Me—Mob—Colossus

WEAM—Washington D.C. Friends—Elton John—Uni Eighteen—Alice Cooper—Warner Bros. I Am I Said—Neil Diamond—Uni Work It Out—Stevie Wonder—Tamla

WMPS—Memphis | Am | Said—Neil Diamond—Uni | Play And Sing--Dawn-Bell

WLEE—Richmond
Joy—3 Dog Night—Dunhill
Green Grass—Wilson Pickett—Atlantic
Eighteen—Alice Cooper—Warner Bros.
Treat Her—Cornelius Bros.—U.A.
Country Road—Johnny Taylor—Warner Bros.
Woodstock—Matthew Southern Comfort—Decca
Sweet And Innocent—Donny Osmond—MGM

WING—Dayton
Woodstock—Mathew Southern Comfort—Decca
Lord/Rags—Elvis Presley—RCA
Where There's No You—Humperdinck—Parrot
Ask Me—B. B. King—ABC
I Am I Said—Neil Diamond—Uni
Sit Yourself—Stephen Stills—Atlantic
Joy—3 Dog Night—Dunhili
Pic: Dave Mason/Cass Elliot—Blue Thumb

WCOL—Columbus
Lord—Elvis Presley—RCA
Sweet And Innocent—Donny Osmond—MGM
Stay—Bells—Polydor
Don't Change—Ray Charles—Tangerine
Layla—Derek & Dominoes—Atco
If—Bread—Elektra
Love Makes—Odds & Ends—Today
Pic: I Am I Said—Neil Diamond—Uni
Time Is Right—Borrow Thyme—U.A.

WSGN—Birmingham Lord—Elvis Presley—RCA Sit Yourself—Stephen Stills—Atlantic I Am I Said—Neil Diamond—Uni

KXOK—St. Louis
Work It Out—Stevie Wonder—Tamla
Dream Baby—Glen Campbell—Capitol
Heavy—Staple Singers—Slax
Sit Yourself—Stephen Stills—Atlantic
Lord—Elvis Presley—RCA
Blame You—Miracles—Tamla

WMAK—Nashville Heavy—Staple Singers—Stax I Play And Sing—Dawn—Bell I Am I Said—Neil Diamond—Uni Stay Awhile—Bells—Polydor

WKBW—Buffalo
Trouble Maker—Della Reese—Avco Embassy
Work It Out—Stevie Wonder—Tamla
Gets The Guy—Dionne Warwick—Scepter
All I Need—Aretha Franklin—Atlantic
One Toke—Brewer & Shipley—Kama Sutra
Eighteen—Alice Cooper—Warner Bros.

WTIX—New Orleans
New Orleans in The Rain—Jan Crutchfield—
Amos
Every Night—Paul McCartney—Apple
Cried Like A Baby—Bobby Sherman—Metromodia media All I Need—Aretha Franklin—Atlantic

CKLW—Detroit
Satisfaction—Assembly—Westbound
Do You Know What You're Doing—Terry
Bush—RCA I Play And Sing—Dawn—Bell No Love—B.J. Thomas—Scepter LP: Blue Money—Van Morrison—Warner Bros.

-Cleveland Stay Awhile—Bells—Polydor
I Am I Said—Neil Diamond—Uni
Lucky Man—Emerson Lake Palmer—Cotillion C'Mon-Poco-Epic

WSAI---Cleveland Joy—3 Dog Night—Dunhill
One Toke—Brewer & Shipley—Kama Sutra
What's Going On—Marvin Gaye—Tamla
Another Day—Paul McCartney—Apple
Love's Lines—5th Dimension—Bell
Baby Let Me—King Floyd—Chimneyville

-Houston RILI—Houston
Pic: I Play And Sing—Dawn—Bell
Chick A Boom—Daddy Dewdrop—Sunflower
I Am I Said—Neil Diamond—Uni
Eighteen—Alice Cooper—Warner Bros.

WHB—Kansas City
Tongue And Cheek—Sugarloaf—Liberty
I Am I Said—Neil Diamond—Uni
Hot Pants—Saivage—Odax
Snow Blind—Steppenwolf—Dunhill

WRKO—Boston
Power To The People—John Lennon—Apple
I Wish I Were—Andy Kim—Steed
Time And Love—Barbra Streisand—Columbia
Friends—Elton John—Uni
C'Mon—Poco—Epic
Love's Lines 5th—Dimension—Bell
LP: Boz Scaggs—Sweethearts—Columbia

KIMN—Denver
Me And My Arrow—Nilsson—RCA
Hot Pants—Salvage—Odax
Chick A Boom—Daddy Dewdrop—Sunflower
What's Going On—Marvin Gaye—Tamla
I Am I Said—Neil Diamond—Uni

KRLA---Pasadena Here Comes The Sun-Richie Havens-Here Comes The Sun—Richie Havens— Stormy Forest Power To The People—John Lennon—Apple If—Bread—Elektra Dream Baby—Glen Campbell—Capitol Don't Blame You—Miracles—Tamla Work It Out—Stevie Wonder—Tamla LP: Sweet Mary—Ring Of Hands—Agent— Epic

LP: Sweet Mary—Ring Of Hands—Agent— Epic LP: Miles Of Nowhere—Tea For The Tellerman—Cat Stevens—A&M LP: Animal Trainer—Nantucket Sleighride— Mountain—Windfall

KHJ—Los Angeles Chick A Boom—Daddy Dewdrop—Sunflower I Play And Sing—Dawn—Bell Hand—Ocean—Kama Sutra Don't Blame You—Miracles—Tamla

KYA—San Francisco
Wild World—Cat Stevens—A&M
Cool Aide—Paul Humphrey—Lizard
Bad Water—Raelettes—TRC
Power To The People—John Lennon—Apple
Chick A Boom—Daddy Dewdrop—Sunflower
I Am I Said—Neil Diamond—Uni
Melting Pot—Booker T & MG's—Stax
Here Comes The Sun—Richie Havens—
Stormy Forest

KNDE—Sacramento
Midnight Rider—Allman Bros.—Capricorn
Be Nice To Me—Runt—Ampex
I Am I Said—Neil Diamond—Uni
Never Ending Song Of Love—Delaney &
Bonnie—Atco
Timothy—Buoys—Scepter
Son Oh Son—War—U.A.
LP: Dance Dance—Crazy Horse—Reprise
LP: T—Rex—Reprise

KFRC—San Francisco Heavy—Staple Singers—Stax Friends—Elton John—Uni Toast And Marmalade—Tin Tin—Atco

KYNO---Fresno I Am I Said---Neil Diamond----Uni Joy---3 Dog Night----Dunhill Mercedes Benz----Janis Joplin-----Columbia

KGB—San Diego | Am | Said—Neil Diamond—Uni | Love Story—Andy Williams—Columbia | Give | It To Me—Mob—Colossus | Work | It Out—Stevie Wonder—Tamla

KJR—Seattle
| Am | Said—Neil Diamond—Uni
Sweet And Innocent—Donny Osmond—MGM
Hand—Ocean—Kama Sutra
| Wish | Were—Andy Kim—Steed

WKWK—Wheeling W. Va.
Pick Up My Toys—Devons—Colossus
I'll Make You My Baby—Bobby Vinton—Epic
We Sure Can Love—Tammy Wynette—Epic
Me And You—Lobo—Big Tree
Heaven Bound—Heaven Bound—MGM
Here Comes The Sun—Richie Havens—
Stormy Forest
Got You On My Mind—Caroline Day—Colossus

WNHC—New Haven
Love's Lines—5th Dimension—Bell
Timothy—Buoys—Scepter
Blue Money—Van Morrison—Warner Bros.
Me And My Arrow—Nilsson—RCA
Freedcm—Isley Bros.—T Neck
If—Bread—Elektra

WCAO-Baltimore
Work It Out-Stevie Wonder-Tamla
I Won't Mention It Again-Ray Price-I Won't Mention It Again—Ray Price—Columbia
I Am I Said—Neil Diamond—Uni
Don't Blame You—Miracles—Tamla
Stay Awhile—Bells—Polydor
Don't Change—Ray Charles—Tangerine
Hand—Ocean—Kama Sutra
Pic: I Play And Sing—Dawn—Bell

WAPF---- Jacksonville One Toke—Brewer & Shipley—Kama Sutra I Paly And Sing—Dawn—Bell I Am I Said—Neil Diamond—Uni Who You Gonna Love—Rosetta Johnson— Clintone
Sit Yourself—Stephen Stills—Atlantic

WKNR-Detroit You And Your Folks—Funkadedlics— Westbound Maria You Were The One—Jimmy Ruffin—Sou-Pic: I Play And Sing—Dawn—Bell Pic: Don't Blame You---Miracles—Tamla

WIBS--Philadelphia WIBS---Philadelphia
If--Bread---Elektra
I Play And Sing---Dawn---Bell
Earth People---Crystal Mansion---Sussex
Hand---Ocean-----Kama Sutra
Power To The People----John Lennon----------Apple

KQV—Pittsburgh Joy—3 Dog Night—Dunhill Be Nice To Me—Runt—Ampex I Am I Said—Neil Diamond—Uni

KLIF—Dallas
Eighteen—Alice Cooper—Warner Bros.
1927 Kansas City—Mike Reilly—Paramount
Don't Change—Ray Charles—Tangerine
I Am I Said—Neil Diamond—Uni
Stay Awhile—Bells—Polydor

WAYS—Charlotte WAYS—Charlotte
Oye Como—Santana—Columbia
Lord—Elvis Presley—RCA
Stay Awhile—Bells—Polydor
Lonely Teardrops—Brian Hyland—Uni
Eighteen—Alice Coover—Warner Bros.
Let Me Kiss You—King Floyd—Chimneyville
Hand—Ocean—Kama Sutra

ARE YOU AN "OLDIES" EXPERT??

- What was the exact date "Heartbreak Hotel" (Elvis) hit the charts?
- What was the highest chart position of "Lady Madonna" (Beatles)? ■ How many total weeks was "The Fool" (Sanford Clark)
- on the charts? What was the record label & number of "Rebel-'Rouser" (Duane Eddy)?
 Name The Rolling Stones' charted records in order of
- release.

 Did Johnny Mathis ever have a Number 1 record?

 How many records by Buddy Holly hit the charts?

 Who had the Number 1 record of "Young Love" —

- Sonny James or Tab Hunter?

If you can not answer these questions, it is now possible to have the answers and tens-of-thousands more, right at your fingertips, with the fantastic book—"RECORD RESEARCH".

This beautifully printed book lists complete factual information, by artist, for every 45 RPM record to hit every Top 100 chart from November, 1955 to January, 1970. If you're a programmer, collector, dealer or wholesaler of oldies, you must have this monumental book!

Nearly 5 years of research went into this book and it's available immediately for just \$50.00, postpaid, from:

ecord, 8447 Lloyd Menomonee Falls, Wisc. 53051

Phone: (414) 251-5408



nother great dawn-all in a bell day!



the newest single recorded by

DAWN "I PLAY AND SING"

Produced by

THE TOKENS & DAVE APPELL

Bell #970

BELL RECORDS, A Division of Columbia Pictures Industries, Inc.

New Additions To Radio Playlists **Secondary Markets**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WLOF—Orlando Fla Sunday Morning Christian—Harlan Howard— Nuggett

Because It's Time—McKendree Spring—Decca She Used To Want To Be A Ballerina—Buffy Ste Marie—Vanguard

13 Questions—Seatrain—Capitol

I Am I Said—Neil Diamond—Uni

Pic: P. F. Sloan—Association—Warner Bros.

WLAV—Grand Rapids Mich
Signs—5 Man Electrical Band—Lionel
I Am I Said—Neil Diamond—Uni
If—Bread—Electra
Dream Baby—Glen Campbell—Capitol
Friends—Elton John—Uni
Loves Makes The World—Odds & Ends—Today

WIRL—Peoria III
Can't Find The Time—Rose Colored Glass—
Uni Oh Singer—Jeannie C Riley—Plantation
Joy—3 Dog Night—Dunhill
Gets The Guy—Dionne Warwick—Scepter
Work It Out—Stevie Wonder—Tamla

Heavy—Staple Singers—Stax
Time And Love—Barbra Streisand—Columbia
Chick A Boom—Daddy Dewdrop—Sunflower
What's Going On—Marvin Gaye—Tamla
Imagination—Temptations—Gordy

WPOP—Hartford
Karens Song—Podipto—GRT
If—Bread—Elektra
Lonely Tear—Brian Hyland—Uni
Stay—Bells—Polydor
Rags—Elvis Presley—RCA
Blame You—Miracles—Tamla
Timothy—Buoys—Scepter
I Think Of You—Perry Como—RCA
Don't Change—Ray Charles—Tangerine
HB: I Play And Sing—Dawn—Bell
HB: I Am I Said—Neil Diamond—Uni
Oh Singer—Jeannie C Riley—Plantation WPOP—Hartford

> WHERE DID THEY GO LORD ELVIS PRESLEY RCA Elvis Presley Blue Crest

> I REALLY DON'T WANT TO KNOW Hill & Range

> SOLDIER'S LAST LETTER MERLE HAGGARD CAPITOL Noma Music

SHE WAKES ME WITH A
KISS EVERY MORNING
NAT STUCKEYRCA Hill & Range Blue Crest

SHE'S AS CLOSE AS I CAN GET TO LOVING YOU Hill & Range
Blue Crest HANK LOCKLIN

STANDING HERE WONDERING WHICH WHICH WAY TO GO MARION WILLIAMSATLANTIC Hill & Range

DOWN IN THE COLD
TEN WHEEL DRIVEPOLYDOR
Noma Music
Harry Da Luggage

THE ABERBACH GROUP 241 West 72 Street, New York, N.Y.

WHLO—Akron
Cherish—Freda Payne—Invictus
Work It Out—Stevie Wonder—Tamla
Pushbike Song—Mixtures—Sire
Friends—Elton John—Uni
Man In Black—Johnny Cash—Columbia
Chick A Boom—Daddy Dewdrop—Sunflower
Pic: I Play And Sing—Dawn—Bell
Pic: Good Book—Melanie—Buddah

WJET—Erie Pa
Sweet And Innocent—Donnie Osmond—MGM
Hand—Ocean—Kama Sutra
Work It Out—Stevie Wonder—Tamla
I Was Wondering—Poppy Family—London
Sky Commando—Elephants Memory—Metromedia Sky Commando—Elephants Memory media On My Side—Cowsills—London Stay—Bells—Polydor I Play And Sing—Dawn—Bell Friends—Elton John—Uni Snow Blind—Steppenwolf—Dunhill Pic: If—Bread—Elektra

WBAM—Montgomery Ala
I Wish I Were—Andy Kim—Steed
On My Side—Cowsills—London
Eighteen—Alice Cooper—Warner Bros.
Time And Love—Barbra Streisand—Columbia
I Am I Said—Neil Diamond—Uni

WIFE—Indianapolis Ind
Oh Singer—Jeannie C Riley—Plantation
I Play And Sing—Dawn—Bell
Friends—Elton John—Uni
Here Comes The Sun—Richie Havens—Stormy Sweetheart—Engelbert Humperdinck—Parrot Time And Love—Barbra Streisand—Columbia Give It To Me—Mob—Colossus C'mon—Poco—Epic Animal Trainer And The Toad—Mountain— Windfall
Pushbike—Mixtures—Sire
Work It Out—Stevie Wonder—Tamla
Woodstock—Matthew Southern Comfort—Decca
Dream Baby—Glen Campbell—Capitol

WKIX—Raleigh N.C. Sit Yourself—Stephen Stills—Atlantic Lord—Elvis Presley—RCA Work It Out—Stevie Wonder—Tamla

WDRC—Hartford
I Am I Sa'd—Neil Diamond—Uni
If—Bread—Elektra
Lord—Elvis Presley—RCA
Friends—Elton John—Uni
I Play And Sing—Dawn—Bell

WPRO—Providence
Work It Out—Stevie Wonder—Tamla
Joy—3 Dog Night—Dunhill
I Play And Sing—Dawn—Bell
Friends—Elton John—Uni
If—Bread—Elektra Chick A Boom-Daddy Dewdrop-Sunflower

KLEO—Wichita
I Am I Said—Neil Diamond—Uni
Oh Singer—Jeannie C Riley—Plantation
Ala Kazam—Sonny Ross
What's Going On—Marvin Gaye—Tamla
Oye Como—Santana—Columbia
Love Story—Andy Williams—Columbia

-Des Moines Chick A Boom—Daddy Dewdrop—Sunflower
I Am I Said—Neil Diamond—Uni
Toast And Marmalade—Tin Tin—Atco
Tulsa—Billy Joe Royal—Columbia
Morning—Arkade—Dunhill
Treat Her—Cornelius Bros.—U.A.

WTRY—ALB, SCH, Troy
Me And Bobby—Janis Joplin—Columbia
When There's No You—Engelbert Humperdinck
Sit Yourself—Stephen Stills—Atlantic
Joy—3 Dog Night—Dunhill
Work It Out—Stevie Wonder—Tamla
Friends—Elton John—Uni

KEYN—Kansas
I Am I Said—Neil Diamond—Uni
Oh Singer—Jeannie C Riley—Plantation
Man In Black—Johnny Cash—Columbia
Ala Kazam—Sonny Ross
Rags—Elvis Presley—RCA
Can't Find The Time—Rose Colored Glass—Uni



WAR IN WATTS—Shown above is United Artists Records' War billboard put up in Watts County in L.A. "War Is Music" is the second stage of the label's extensive promo campaign on the group that began some weeks agwith the "War Is Coming" slogan saturation campaign that included ads stickers, plastic war helmets, posters. War is now in the midst of a cross country tour.

More Gold Partridge

NEW YORK—Just one month after its release, "Doesn't Somebody Want To Be Wanted" by the Partridge Family has qualified for a gold disk by topping the million sales mark. The record is currently Top Ten and still climbing.

The first Partridge Family single "I Think I Love You," sold 3.5 million copies and "The Partridge Family Album" has sold in excess of a million units. The Partridge Family, produced by Wes Farrell, have become the hottest tv/recording phenomenon in the music business today. "I Think I Love You" was voted "Single Of The Year at the recent NARM confab.

Rell is prosently on the charts with

Bell is presently on the charts with four hit singles and five LPs.

Motor City Music Signs First Acts

DETROIT—Motor City Music, a newly formed management organization, has announced the signing of their initial acts. Included are Paramount artist Mitch Ryder; Detroit, who have also signed with Paramount; Lucky Dog and Pride, better known as Pride of Women, an all-womens group currently negotiating with several labels. Motor City Music is headed by Barry Kramer. previously involved in a Kramer, previously involved in a chain of retail outlets and a staff member of the Detroit based rock publication. lication, Creem Magazine.



LISTENING IN -- MGM recording artist Michael Allen and British producer and arranger Johnny Harris are shown listening to a playback of Michael Allen's new single "Hard Loving Loser" from the soon to be released album titled "Michael Allen, Something Special." The photo was taken in England recently where the Michael Allen session was cut. Michael Lloyd, director of A&R for MGM Records, was the guiding hand in bringing Michael Allen and Johnny Harris into the MGM family.

WBBQ-Augusta I Play And Sing-Dawn-Bell I Wish I Were-Andy Kim-Steed If-Bread-Elektra Chirpy Cheep—Lally Scott—Philips Get High On Jesus—U.S. Apple Corps—SSSI I Am I Said—Neil Diamond—Uni

10

Redwing To Fantasy

HOLLYWOOD — Redwing; a hard rock group from Sacramento, California, has been signed by Fantasy, and a single from their first album is being released March 10.

The single, "California Blues" is a contemporary version of the old Jimmie Rogers song, and "Dark Thursday" is an original by lead guitarist Andrew Samuels and bassist Ron Floegel of Redwing.

Redwing's album is already in pro-

Redwing's album is already in production for Fantasy and is scheduled for release late in March. It contains, in addition to the single, nine other originals by the band.

The Redwing single and album were recorded in San Francisco at Wally Heider's with Redwing and Russ Gary, who has been engineer on all of the recent Creedence Clearwater Revival recordings, producing.

Denise Nickerson New B'Way 'Lolita'

NEW YORK --- Denise Nickerson will play the role of Lolita when the new Alan Jay Lerner—John Barry musical, "Lolita, My Love," begins a threeweek pre-Broadway engagement at Boston's Shubert Theatre March 18.

Miss Nickerson replaces Annette Ferra who played the role during the show's initial tryout in Philadelphia. The musical will open on Broadway at the Mark Hellinger Theatre April 13.

Miss Nickerson, 13, most recently appeared in "The Neon Ceiling," a television movie of the week in which she co-starred with Gig Young and Lee Grant.

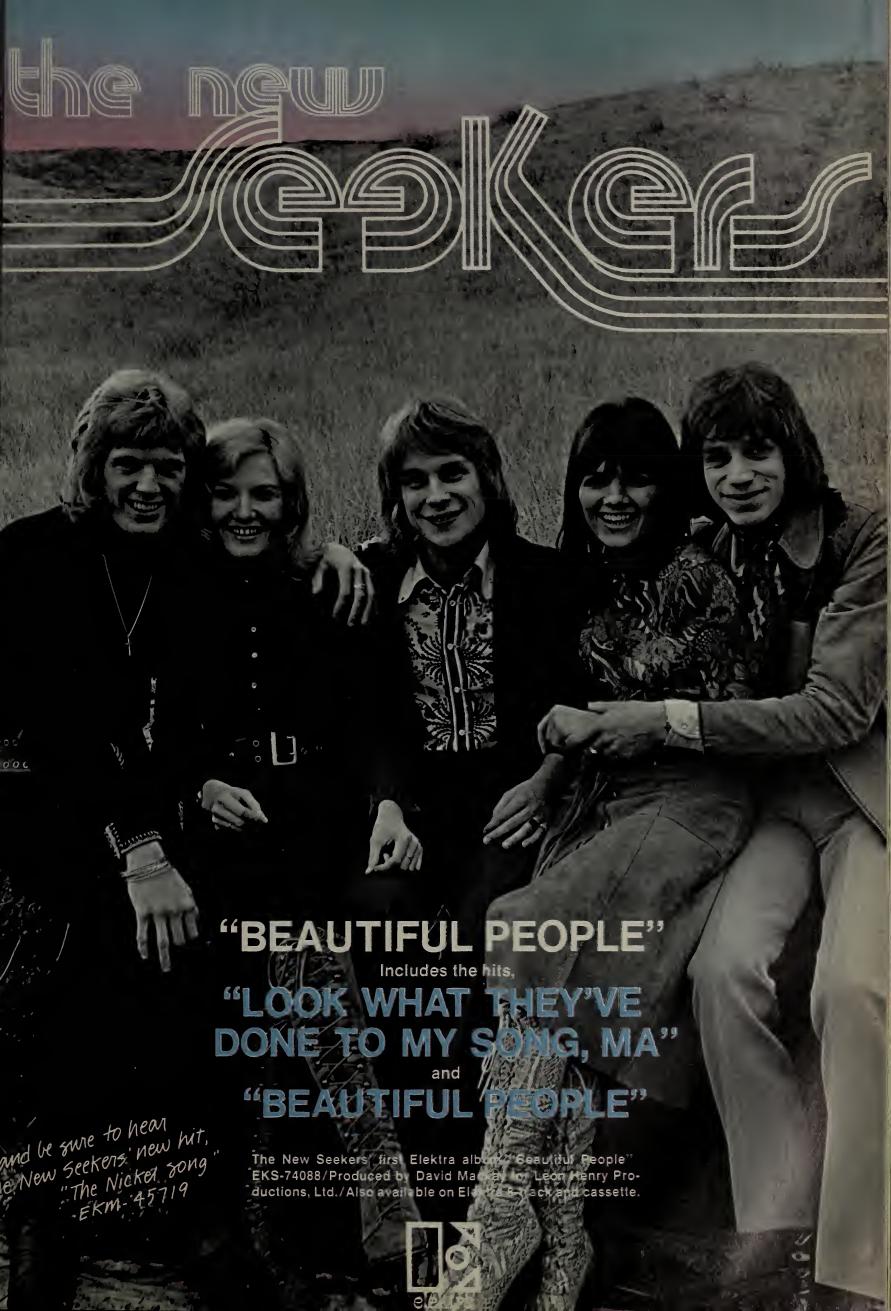
"Lolita, My Love" stars John Neville as Humbert Humbert. Costarred are Dorothy Loudon as Charlotte Haze, Lolita's mother, and Leonard Frey as the avant garde playwright, Claire Quilty. The musical is being staged by Noel Willman.

Janus Reissues Mungo Jerry Track

NEW YORK—Janus Records is re-re-leasing Mungo Jerry's "Baby Jump," which is currently #1 in England, with sales topping the 400 thousand mark. A renewed promotion campaign on the record is being launched by Janus.

Janus.

A film of Mungo Jerry performing "Baby Jump" is being distributed by Record On Film to TV shows in more than 25 major cities. The British group will appear on the Phil Aronson Show, KHJ-TV, Los Angeles; George Klein Show, WHBQ-TV, Memphis; Jack Bleriot Show, WIIC-TV, Pittsburgh; Kirby Scott Show, WBAL-TV, Baltimore; Larry Kane Show, KTRK-TV, Houston; Brad Davis Show, WTIC-TV, Hartford; and Brad Whitney's Now Explosion, which is syndicated to ten cities across the country. Janus will soon release a second Mungo Jerry LP. go Jerry LP.



cashbox/albumreviews

Pop Picks

THE MOTOWN STORY—THE FIRST DECADE
—VOLUME ONE THROUGH FIVE—Motown

The Motown Story might well be subtitled the Success Story and this five record set is the chronicle of that phenomenal success, over the first ten years of the record company's existence. What a treasure chest! Fifty-eight hits, ranging from Barrett Stong's "Money" to Diana Ross' "Ain't No Mountain High Enough." Smokey Robinson & The Miracles, Marvin Gaye, The Four Tops, Stevie Wonder and the Jackson 5 are only some of the artists represented. But there's more: intros by the singers and a twenty-four page illustrated book. Each disk comes individually packaged in its own attractive jacket too. A must package for all devotees of pop music.

FRIENDS—Original Soundtrack/Elton John—Paramount PAS 6004
This really grows. As an entity; an organic whole. Elton and Bernie have written five songs for the film. The rest of the album is original background music and orchestral adaptations of Elton's melodies by Paul Buckmaster. The fine thing is the music works as a whole. Paul has worked with Elton so long that he knows, instinctively what's right. A beautiful album then of songs steeped in contemporary British feelings. And those songs begin to grow so that after the second listen you won't want to stop. Includes the "Friends" single.

RADIO FREE NIXON—David Frye—Elektra EKS 74085

David Frye's last album was one of the surprise comedy records of last year. This is the follow-up and it is every bit as hilarious. Frye employs a mock radio format ("WNIX, 110% American For You") to satirize President Nixon and other prominent figures on the current scene With incredible accuracy and unfailing good humor, he impersonates the likes of Billy Graham, Truman Capote, Howard Cosell, Al Capp and, of course, Nixon himself. Should follow in the footsteps of "I Am The President" to become another big chart item.

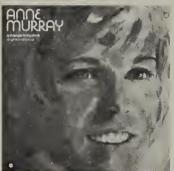
ANNE MURRAY—Capitol ST-667

One of the nicer events of the last year or so has been the emergence of Anne Murray as a top flight talent. Now the "Snowbird" thrush soars higher. "A Stranger In My Place" and "Sing High-Sing Low," her two recent singles, are included in an album which also features "I'll Never Fall In Love Again" and a fine Gene MacLellan song entitled "Days Of The Looking Glass." We also like the things she does with King-Goffin's "Child Of Mine." All in all, a treat.

















TO DATE-The Partridge Family-Bell

The Partridge Family is currently riding high both on tv and disks. Here is their latest LP effort and it should be another giant. The Family's single, "Doesn't Some body Want To Be Wanted," sets the pace for an assortment of tunes which are sure to find a ready we'come among the group's millions of fans. We liked the bouncing "Umbrella Man" and "There's No Doubt In My Mind," a catchy song written by Wes Farrell (who produced the set) and Gerry Goffin. Album should blossom into a substantial charter.

LIZARD—King Crimson—Atlantic-SD 8278
Gone are the courts of the Crimson King. Passed are the mystic powers of Poseidon. Now, the Lizard appears bringing strange tales of Peacock's and dancing waters. The hypnotic genius belonging only to King Crimson returns once again via this new contemporary album filled with the unimaginable. Robert Fripp and company on "Cirkus", "Indoor Games," "The Battle Of Glass Tears," and "Happy Family" prove that imagination knows no bounds. Apart from always releasing some of the finest LP jackets, King Crimson with this new album, will once again increase their already vast audience. LP will become the group's third successful chart item.

THIS IS MADNESS-The Last Poets-Doug-

THIS IS MADNESS—The Last Poets—Douglas 7
Fierce, uncompromising, rhythmic, angry, savage, eloquent, the Last Poets turn a listener inside out. At times they present a vision of the lower depths which is blinding in its intensity. Other times they hope for the future. "White Man's Got A God Complex" puts you right in the street while "O.D." (done up differently than on their single) propels you into the horror of skag. Title track is a cry from the soul that must be heard. This is the first album released by Douglas since signing of their distribution pact with Columbia.

MOTEL SHOT—Delaney & Bonnie & Friends—Atco SD 33-358

Delaney & Bonnie are moving closer to the gospel field. In an upcoming film, they portray members of a desert revival troupe. Here they turn to some traditional hymns and pepper things up with several originals, to come up with a potpourri which at times is quite moving and exciting. Joining in as "friends" are such stalwarts as Leon Russell, Dave Mason, Duane Allman, Carl Radle and John Hartford. Speaking of stalwarts: how about "Rock of Ages" and "Will The Circle Be Unbroken?" They find new life in these grooves. Clap your hands, this should be another hit album.



BEAUTIFUL PEOPLE—The New Seekers-Elektra EKS 74088

Elektra EKS 74088

The quintet which scored big with "Look What They've Done To My Song" offers an album featuring that tune and eleven others. Group has a fresh and attractive style which should bring good cross the board response. Title song, their recent single, is for all fans of the Move, a first rate version of "Blackberry Way." This is not the original Seekers group, but they are worthy successors to the name.

WATCHING SCOTTY GROW—Bobby Goldsboro—United Artists 6777

Bobby Goldsboro's enormous chart success is the title song of an album which features that one and his previous single, "My God And I." Latter tune was written by John Buck Wilkin, who is also represented with "About Time" and "Mary Jackson," both of which receive fine Goldsboro readings. Bobby has four of his own compositions on the deck, as well as the contemporary classic "He Ain't Heavy, He's My Brother." Impact of "Scotty" on the singles front could springboard this onto the LP chart.









KING PROGRESS-Jackson Heights-Mer-

KING PROGRESS—Jackson Heights—Mercury SR 61331

The one good thing about the Nice split was that it created a number of excellent groups formed out of that volatile trio. After Emerson, Lake & Palmer, then comes Jackson Heights. Leader Lee Jackson turns to some superlative six and twelve string guitar playing. He's joined by Charlie Harcourt on guitar and keyboards, Tommy Sloan on drums and assorted percussion, and Mario Enrique on bass. The music is gentle, jazz-tinged and consistently exciting and stimulating. Every track is great but "Since I Last Saw You" will tell you where they're at immediately.

THE MAMAS & THE PAPAS/MONTEREY INTERNATIONAL POP FESTIVAL—Dunhill DSX-50100

Latest in a long line of Mamas & Papas greatest hits albums has a certain special significance in that it was recorded live at the now legendary Monterey Pop Festival of 1967. Some of the effectiveness of the group's harmonies is lost, but the beauty of "California Dreamin'," "Got A Feelin' "Monday, Monday" and "Spanish Harlem" goes on. This is the concert which really focused widespread attention on the Mamas & Papas, so the release is of historical import. Should do well enough among those who fondly remember.

GLASS HARP EPIDEMIC

The Glass Harp epidemic began about two weeks ago in Ohio and has been spreading so rapidly it has already affected some 36,000 in Cleveland alone. There is conclusive evidence to suggest that a new rock group "Glass Harp" is responsible for this epidemic. The release of their L P coincides almost exactly with the outbreak of this phenomenon.

Contact your MCA Distributor today and become a carrier of the Glass Harp epidemic.

Decca Records, A Division of MCA Inc. "Glass Harp" produced by Lewis Merenstein



"Glass Harp" DL 75261 Another member of the MCA Sound Conspiracy



CashBox Radio-TV News Report

Weed Out Drug Praising Lyrics, FCC Tells Radio, TV Stations

WASHINGTON — The Federal Communications Commission touched off something of a controversy this week with a notice directed to all radio and to stations regarding records whose "use of language tended to promote or glorify the use of illegal drugs." Coupled with the reminder with the implication that failure to comply would raise "serious questions as to whether continued operation of the station is in the public interest."

(See related editorial on page 3.)

"Just as in the case of foreign

(See related editorial on page 3.)

"Just as in the case of foreign language broadcasts," the FCC said, "this may also entail reasonable efforts to ascertain the meaning of words or phrases used in the lyrics. While this duty may be delegated by licensees to responsible employees, the licensee remains fully responsible for its fulfillment."

Commissioner Nicholas Johnson

STATION BREAKS:

Craig Bowers has been appointed to the newly created post of national director of special projects for ABC-FM Spot Sales, Inc., which will provide a sales liaison between ABC-FM Spot Sales and record companies, motion picture corporations and the concert field. Replacing Bowers as general mgr. of WDAI-FM, Chicago (formerly WLS-FM) will be Leonard Cohen, formerly v.p. of WBCN-FM in Boston.

Chris Robinson has been promoted.

Chris Robinson has been promoted

Chris Robinson has been promoted to general sales mgr. of KXYZ-Houston, replacing Marty Greenberg, who moves to sister ABC owned station in Detroit, WXYZ, as general sales mgr. In related move, John Hare upped from account exec. to national sales mgr. for KXYZ. Lynn Hinds to WTAE-Pittsburgh for own talk/discussion show to be heard weekly... New associate new director at KSFO-San Francisco is Jeff Skov... Jim Hawthorne named station mgr. and executive assistant to president of KPLM-TV, Palm Springs. He was formerly head of KGU in Hawaii.

Jack Gale, formerly with WAYS-

KGU in Hawaii.

Jack Gale, formerly with WAYS-Charlotte is the v.p. in charge of programming at WPDQ-Jacksonville, where he'll be competing with his old buddies at WAPE... Phil Donahue picked up WPLG-TV in Miami... Congrats to KMPC's Gary Owens named one of the two top tv announcers (along with Ed McMahon) in Motion Picture Daily's annoual poll. He's seen on Laugh In.

was the sole member of the FCC to dissent, terming the action "an unsuccessfully-disguised effort by the FCC to censor song lyrics that the majority disapproves of; it is an attempt by a group of establishmentarians to determine what youth can say and hear; it is an unconstitutional action by a Federal agency aimed clearly at controlling the content of speech."

clearly at controlling the content of speech."

While some broadcasters would not go as far as Johnson, there was a general feeling expressed by program directors that stations were already screening releases for drug glorification references and, in any cast, that the FCC statement was a bit tardy. "This was quite a serious problem about a year and a half ago," noted WCBS-FM, New York station manager Herb McCord. He cited his own station's policy of checking all records out prior to airing. But," he pointed out, "what it comes down to is a question of judgment. We try to decide by asking how a reasonable man would construe the meaning of a lyric. There is, however, a potential danger of people interpreting lyrics who don't understand the music in the first place."

Sebastian Stone of WOR-FM called the screening process "just a matter of common sense, provided you are familiar with expressions and the use of language in the community. And you had better be familiar if you are going to be the program director of a station."

Rick Sklar, program director of WABC in New York called the FCC position "identical with our own." He added that of late he had not noticed very many records containing drug

The FCC statement came on the heels of a request by the NAB that the record industry supply song lyric sheets to broadcasters.

'Rosko' Exits WNEW-FM

NEW YORK — "Rosko" (Bill Mercer), WNEW-FM personality, has anounced that he is leaving the station to become a resident of France. He will continue his taped syndicated show and comparing compilments. show and commercial commitments during frequent visits to the States. He was scheduled to depart this

week.

Jonathan Schwartz, presently host of the station's 10 a.m. to 2 p.m. program segment, will move to the 8 to 10 p.m. period formerly presided over by Rosko.



DOWN HOME REUNION—Glen Campbell got it together with two old friends from Texas, Dash Crofts and Jim Seals on a segment of his CBS-TV show. The duo's latest album is "Down Home," on the TA label, which is distributed by Bell.

cashbox/albumreviews

Pop Best Bets

GLASS HARP—Decca DL 75261
Glass Harp is a new three man group breaking big out of Cleveland, the city which spawned the James Gang. Their album has already landed on the chart and should continue moving upward as they gain in national popularity. They have an extremely tight sound which is best exemplified in tracks such as "Village Queen," which, incidentally, would seem an ideal single. Set was produced by Lewis Merenstein, who has been associated with Van Morrison.



CRAZY HORSE—Reprise 6438

The next best thing to a Neil Young album is a Crazy Horse album, right? Right. And here it is. Jack Nitzsche, Ralph Molina, Danny Whitten, and Billy Talbot stepping out on their own with a highly commercial album that includes many potential singles. LP is a mixture of many different musical styles, with the rock 'n rollin "Gone Dead Train," the country flavored "Dance, Dance, Dance," a funky "Dirty, Dirty," and a magnificent ballad outing with "I Don't Want To Talk About It."

MARY—Mary Travers—Warner Bros. 1907

Now that Peter, Paul & Mary have decided to go different ways, we can probably expect to have solo albums from each member of the highly talented and influential trio. Hope the others are as good as this one. Mary Travers positively shines on an LP which is packed with beautifully lyrical songs, among them Paul Simon's "Song For The Asking" and three John Denver pieces Mary's approach, a blend of the wise and the warm, is perfectly suited to her material and the arrangements by Lee Holdridge are also eminently worthy of mention. A rare flower of a debut solo album.

THE ROAD TO RUIN—John & Beverley Martyn—Warner Bros. WB 1882
This is John & Beverley Martin's second album release together (the first was "Stormbringer"). They play and sing their own songs which are soft and gentle and folkstyled. They both have fine voices and John plays some nifty guitar. A number of excellent musicians join the duo on the set: Paul Harris on piano, Wells Kelly on drums, Alan Spenner, Danny Thompson, and Dave Pegg on bass plus a number of outstanding horn players. "Tree Green," "Say What You Can," and the title track stand out.

THE GREASE BAND—Shelter SHE 8904

Now that Joe Cocker has established himself as a superstar, the Grease Band will have a chance to prove that they are more than a mere back up group. Ably led by Henry McCullough on guitar and vocals, the band soars through an impressive set of original tunes highlighted by "Mistake No Doubt," "Laugh At The Judge," "To The Lord," "Jessie James," and "Let It Be Gone." A fine first effort from a group we should be hearing a lot from in the future.

RANDY BURNS AND THE SKY DOG BAND—Mercury SR 61329

Randy Burns used to be the singer who warmed up the audience at the Village Gaslight. Now he has put together a band and recorded an exceptional first album. His strong country flavored voice and acoustic guitar style is complemented nicely by the vocal and instrumental work of his cohorts. At least two songs, "Seventeen Years On The River" and "The Streets of Montreal," deserve special mention, but all are well worth a listen. Nice debut.











RANDY BURNS and the SKY DOG BAND



Francisco ANN

AINT NOTHING GONNA CHANGE ME

-me ey

BETTY EVERETT

Last weeks mit:
GET YOUR LIESTRAIGHT
rung by HLL COBAY
GALTMY AND

ANOTHER HIT FROM FANTASY &

insight&sound





NEW YORK—REMEMBRANCE OF THINGS PAST (OR: FLEETING IMPRESSIONS OF LONDON)

The worst is at the end. After seven and a half cramped, sleepless hours breathing mechanically filtered air. All the night long metal-shelled and protected; stepping on at Kennedy and off at Heathrow.

London is home. For me. For many of us. It's the ancestral home of the first radical white counter culture who came to the New World because the Old would no longer tolerate them; who came and conquered. And London is a gentle city; a picnic gathering of people free from the structural stress of high rise urban living. People still saunter along the streets; cars move sedately, their horns at rest. Rush hours are a peculiarly ordered ritual every day. Small cars and tiny mini-Coopers choke the city's quaint narrow streets in a stately dance of departure and homecoming.

London holds a myriad surprises. Turn down any street and three or four bent and crooked lanes appear, each holding their own small number of ancient shops where individual craftsmanship still survives despite the economic pressures of the outside world; where all the work is laboriously and proudly shaped by hand. Record shops hold listening booths where you may hear any record you wish before you decide to buy it.

A hurried trip to the super market just before dinner. And there's Procol Harum's prime mover Gary Brooker with his beautiful wife and child. The group had already begun work on their new album, the music, Gary said, somewhat more complex than "Home" while still using what he termed the 'live' approach they utilized in the making of that album. "Home" had been the first Procol Ip, Gary had said, to use very few overdubs. Indeed some of the cuts were layed down and recorded just as if the group were playing live on stage. "That's why I think "Home" has the most natural feel of anything we've ever done. It pleased me—all of us—greatly," said Gary. "This new one has that same vitality, that immediate aliveness that is now extremely important to us on our albums, while the music is several steps further than "Home"; there's a natural outgrowth from that."

The virtual lack of animosity between people of different ages and social class in London is astonishing. "What's your one most vivid feeling about America?" I once asked **Elton John.** "The enormous gulf between the young and old," he answered without hesitation. "Their very thought processes seem to be alien to each other. They refuse to understand one another. It's terrible to see."

Somehow older folk in London understand their children. They're more open; (Cont'd on page 30)

HOLLYWOOD—JUST DEPORTEES

It cost L.A. taxpayers in the neighborhood of \$1.3 million to discover that Bel Air, Pacific Palisades and Westwood are among the most desirable places to live in L.A. And that Watts and East L.A. aren't. That's the report of the Community Analysis Bureau and it took over three years for them to come up with that startling revelation. Something that any blind, Black or Brown man could have told us and saved a small fortune.

After a hundred years of oppression, several demonstrations, and a couple of riots, the Chicano is now front page news. There is even a minority newspaper in town (P. M. which stands for Proud Minorities), devoted exclusively to needs and notifications of L.A.'s Ghetto residents. And the music industry is awakening to a polyphonism that has been with us for years. The Chicano sound is a combination of the White, Black & Brown cultural influences in pop music. It apparently comes natural to Chicano musicians because no place else in the world is there a people so strongly influenced by the white Anglo style, the Black soul sound and the Mexican ranchero style of music as the peoples of a Metropolitan Mexican-American Community.

It is distinct because of the heavy use of percussion, obvious soul beat and Mexican culture accentuation. It is, according to former Capitol Records, ad exect Art Brambila, finally being recognized because of the national publicity that the movement has created in the press, television and motion pictures. "What the Black Movement of the 60's did for Soul Music, the Brown Movement of the 70's will do for Chicano Music," says Brambila who has recently formed Brown Bag Productions.

CBS has scheduled a one hour prime time network show (June 15) about the awakening and growing Brown Movement. Anthony Quinn will start filming "Huelga," a film based on David Chandler's novel dealing with Mexican-American agricultural workers and the Chicano struggle for identity. Uni Records, a few months back, picked up on a single that broke out of San Francisco and realized a 460,000 single chart maker in El Chicano. Their new Ip, "Revolucion," is currently being shipped. Columbia tried with "Louis and the Lovers," produced by Doug Sahm, which received critical acclaim but, at this writing, no great sales. It is Brambila's contention that there are a tremendous number of talented people just 12 miles from the heart of L.A.'s music industry. "Most of these rock groups, folk singers, songwriters etc. do not play in nightclubs, on college campuses or in concert. They're playing wedding dances, private home parties or jamming with friends . . . that is why I explored the East L. A. area and talked with many young artists, went over their material, cut demos . . . the commercial and social value of this music cannot be denied." Brambila has signed one of his acts to Ode Records, has composed the theme song to the CBS documentary (titled "Angry Giant Rising") and background score to an NBC series of ten half hour weekly shows on the Brown Movement. "I don't think that any of the majors yet realize the untapped commercial potential of L.A.'s backyard talent," says Brambila, who is devoting all of his working hours to propagandizing the Chicano Sound. He is being abetted by a UCLA teacher, Dr. Philip Sonnichsen, also 'in-

Cat Stevens Elton John Chris Copping, Gary Brooker, Keith Reid A New Single

Dionne Warwick "Who Gets The Guy" SCE 12309

Produced by Burt Bacharach & Hal David

Arranged and Conducted by

Burt Bacharach



Scepter Records

insight&sound continued

NEW YORK (cont'd from page 28)

almost always willing to at least listen to what the young people are trying to say. This is especially true in the music business. In Britain it is regarded by the rest of the business world as a perfectly respectable part of the business. This may be due mainly to the fact that the music industry is a vital and sizable segment of the country's economy.

Moreover, all the British rock musicians I've talked to feel that they are treated as legitimate musicians in London. Older people are interested in what they're doing and what their musical ideas are. A short plane ride brought me within close proximity to a Lord and Lady (they were sitting in the seats behind me) of

Cat Stevens had, the night before, played two excellent gossamer sets to a highly appreciative international audience at MIDEM. Now we shared First Class by ourselves on the way back to London. He looked superlative; a genuine tan glowed his gentle face and delicate hands, a product of several weeks in rich Marrakesh sun. And while he taught me to play Trumps, we talked of his holiday, his new flat which excited him greatly, his impending tour of Australia, with a sightseeing stopover in Tokyo, and his two loves.

"I Love My Dog" began Cat's first musical life. That and the singles that followed, like "Matthew & Son" and "I'm Gonna Get Me A Gun" were richly orchestrated throbbing numbers with melodies reminiscent of Bernstein's "West Side Story." After two albums Cat spent a year and a half in hospital recovering from the brink of death and the terrible wrestle with tuberculosis that had sent him there. Those long months worked a change on Cat and his music. The result has been two staggeringly brilliant lp's, "Mona Bone Jakon," "Tea For The Tillerman," and now finally a hit single in "Wild World."

London nights have a special magic all their own. If Paris is the city of lovers, then London is the city of friends. The Speakeasy is very much like the Scene used to be before the bad vibes started, when the late night crowd formed, dressed in far out fashion and strutted like peacocks because that is the way of the human being. But beneath all that there were good people to be found, profoundly interested in good music and proud of the fact. These are the inhabitants of the Speak; easier to get to know than their New York brethren. Inside it's new and dark, decorated in red and black with an acoustically screened dining area. Hookfoot played that night. It was virtually their first gig; it was a delight. The group is made up of possibly the most well-known unknowns in Britain. The quartet, Caleb Quaye, Roger Pope, Dave Glover, and Ian Duck have been used continuously by Elton John on all his records. Caleb is the leader; he plays lead guitar, electric piano, sings and writes for Hookfoot but he's also capable of playing almost any instrument devised by man, from string to per-cussion. His material seems to be the most powerful and commercial that the group plays. Hookfoot live is much like Spooky Tooth was on record. Tight, hard, and aggressive with a controlled power that runs beneath the smooth surface of their music. Roger is a powerful yet unflashy drummer who integrates himself well with Dave's structured bass lines. The group will be accompanying Elton on his imminent tour of the States due to begin the first week in April. Hookfoot, given proper musical breathing room, could become an important group this year. Caleb, especially, has the spark, that if developed, could turn him into a huge star.

The worst part is at the end. As Heathrow rolls and drops away behind you. The filtered air once more steams in and you touch the clouds. Gone are jeweled days and nights, watered gardens and dark-paneled pubs, smiling faces

and friends.

SHORT TAKES AND BUZZES-Mary Travers, now solo on WB, has recorded the John/Taupin "Indian Sunset" gem for her first LP released last week . . . The Rascals, now with Columbia, have gone through some personnel changes, as witness their recent Carnegie Hall Concert. Original members Felix Cavaliere and Dino Danelli have been joined by guitarist Buzz Feten formerly with Paul Butterfield, and Ann Sutton, vocalist. Group's debut LP on Col will be produced by Felix and one cut includes vocals by Laura Nyro. It's due in 7 weeks . . . the 18 of this month will see the James Brown Revue opening at the Copa . . Bluesologist Muddy Waters is on the road again. To be specific, he'll appear at Colonial House Toronto (3/8-13)), Jazz Workshop Boston (15-21), Gaslight NY (24-29), N. Carolina State U (May 1), Mr. Kelly's Chicago (5/31-6/20). Muddy will take time out to tape a David Frost TV segment Mar. 26 . . . Tom Jones will headline at the Deauville Hotel in Miami Beach Apr. 2-10, and the 5th Dimension will star at the Eden Rock Apr. 9-17 . . . "Papa" Dee Allen of UA's War is ill with headtitis and has been ordered by his doctor to root for an in War is ill with hepatitis and has been ordered by his doctor to rest for an indefinite period. There are no plans to replace him . . . RCA's Guess Who have won the 1970 Juno Award as top vocal instrumental group in Canada. Gordon Lightfoot was named best male vocalist, and Anne Murray took the best female vocalist honors. Juno Awards are given following the annual poll of the Canadian music industry . . . Because he will be headlining a concert at the Dallas Music Hall March 16, James Taylor will not be able to sing his nominated "Fir And Rain" at the Grammy Awards, to be televised live from the Hollywood Palladium, the same night. Anne Murray will do the honors . . . Woody Herman and his orchestra have been signed to Fantasy Records and have already cut material for their first album with Mike Bloomfield as a specially featured guest artist . . . Capricorn's the Allman Bros. will be recording live (by Location Recorders) at Fillmore East Mar. 12-13. Location will be taping the Chicago concerts at Carnegie Hall Apr. 5-10 . . . Jackie Lomax, one of the Beatles' earliest signings for Apple, has returned, now pacted to WB. He's finished his first LP for the label due out in mid-April. A cross country tour is being set up . . . Quincy Jones set trumpeter Joe Newman, who joined bassist Ray Brown, drummer Grady Tate, harmonica/guitarist Toots Thielemans, and organist Billy Preston as guest artists with the 110-piece Houston Symphony Crch. and 60 voice Prairie View College chorale, performing his original composition "Black Requiem for Ray Charles and Orch." at Prairie View College Houston on Feb. 22-3. Appearance marked the first time in more than 15 years that Charles and Jones have performed together in concert... Tony Joe White, James Taylor Neil Young and Linda Ronstadt will appear on Johnny Cash's ABC-TV "Johnny Cash On Campus" show... Capitol Theatre in Port Chester will be featuring Byrds/Great Jones (3/26-70), Savoy Brown/Small Faces/Grease Band (4/2-3), Jethro Tull (4/27), and Bloodrock (5/14-15). On Apr. 4, 5, 6 the Capitol will sponsor the first annual Grateful Dead Dance Marathon to be held at Manattay Conter's Grand Ballycement ful Dead Dance Marathon to be held at Manhattan Center's Grand Ballroom.

HOLLYWOOD (cont'd from page 28)

volved" and writing a book on Mexican-American Music. "They trust me," says Brambila, "I am part of their struggle."

SOUND TRACKS-MGM will release the documentary film, "Joe Cocker/Mad Dog and Englishmen," produced by Creative Film Assoc., backed by A&M Record Full length feature opens March 24 at the Trans Lux in N. Y. . . . Bobby Cowa has left Rogers, Cowan and Brenner to join Gershman, Gibson & Stromberg' p.r. offices on Sunset Strip . . . Eddie Brackett, three time Grammy winner, no engineering at the Poppi Recording Studios in town . . . First Stage is the ne Rock emporium in town, set to open March 19 . . . Larry Van Nuys, KGIL's a night jock, switching to the 10AM to 3PM slot, following Dick Whittington, an debuting on Arte Johnson's new TV series "V-e-r-r-r-y Interesting." . . . Produce Rich Perry brings Fanny back to Warners-Reprise for second label outing set fo Spring release. Meanwhile, "Come and Hold Me" song from first Ip is set to be cut by label's Trinidad Tripoli Steel Band with Van Dyke Parks producing . Neil Diamond, who brought down the house at the NARM awards dinner, has done what few acts in history have accomplished-five lp's charted at the moment in one of the trades . . . Chris Bunch has joined Jay Bernstein Public Relations, heading their music dept.'s Alternative Media section . . . That ear which Gary Owens has been cupping his hand with for the past three years or "Laugh-In" has been put in cement-alongside the outdoor entrance to the ne NBC network's Burbank commissary. After a hunk of cement has been removed from his ear, Gary was quoted as saying, "My hearing comes up next week." GETTING STRAIGHT-Because of some confusion resulting from the FCC's recent statement regarding the airing of records promoting the use of drugs we'll be pointing out, from time to time, some of the less obvious songs and records concerned wih drug culture.

According to an informed source, a most flagrant attempt to deceive the establishment was with the Perry Como recording of "It's Impossible." The record, you may recall, first started airing on MOR stations. But it was promptly em braced by free form and top 40 outlets, principally because of an hallucinogenic drug recently imported from Vietnam that goes by the brand name-Impossible If you listen closely to the Sid Wayne lyric you'll note references to telling "the sun to leave the sky," stopping the ocean "rushing to the shore" and selling one's soul-"and not regretting it." All tied to the subjective experiences arising from tripping out on "Impossible." Then there's the most obvious line of all, just prior to the bridge—"Can I hold you closer to me and not feel you?" Acid and meth freaks will identify with these words.

Next week we'll delve into a song that is currently being aired at least twice daily on many stations in the U.S. Its initials are SSB, the sub-acid sometimes known as Stereoisomerism-Steroid-Benny, a red-white and blue tablet used as a

stimulant to reach a mild high. The song, most "heads" know, is "The Star Spangled Banner." SSB is also sometimes referred to as SSB-50. It's man made substance, accidentally discovered by a Swiss chemist in 1776, of mind meddling materials found in the eggs of the American eagle.

WEST COAST GIRL OF THE WEEK Lizabeth Dean is a Virgo. She is a gifted actress. She lives in Hollywood with a poltergeist. She loathes being told what a classy broad she is. She sometimes writes for the Free Press. She singsbut admits she couldn't hold a note with a handcuff. She was touted for the part of Kay Adams in "The Godfather," but didn't get it. She will be seen regularly on the new ABC-TV Paramount series "Thunderguys." She hates crowds. She likes milk.

harvey geller



CHICAGO—The Happy Medium Theater on Rush will present "You're A Good Man Charlie Brown" beginning Mar 25. Gene Persson, who staged the Peanuts musical in London and San Francisco, will direct the company here. Last time in town the show ran 8 months at the Civic Opera House and. were it not for a conflict in booking, might still be there! . . . Jimmy Krondes of Bourne Music longdistanced from New York that the new Al Martino single "Come Into My Life" (Capitol) has got to be his biggest yet! . . artists Raintree, who have "I Loved You Darling From The Very Start" release, will shortly embark on their first college tour, under the direction of Al Curtis (Ben Arden Associates) . . Patachou opened in the Camellia House of the Drake (4) . . . Nina Simone came in for a one-nighter at Orchestra Hall last Friday . . . Jerry Butler has been booked into Roberts Lounge on 63rd St. for one week 3/12-14 . . . Following is the lineup at London House for the next couple of months:

organist Don Lewis 3/24-4/11; George Shearing 4/14-5/2; Tennyson Stevens Trio 5/5-23; and Ramsey Lewis 5/26 6/20 . . . Steppenwolf's John Kay made the rounds in Chicago last Friday (with Dunhills' Mike Conwisher) prior to the group's scheduled appearance in the Syndrome. During his visit to the CB office, John talked a little about the current Steppenwolf single "Snow Blind Friend." Much has been said about the record's anti-drug theme, however, he describes it as a "gentle, subtle tune with meaningful lyrics, which might almost be classified as a ballad." A departure in beat from some of the earlier Steppenwolf hits, "Snow Blind Friend" is doing extremely well on the national charts and, after a comparatively slow start, is beginning to take shape in this area. The group's eighth LP for Dunhill "Steppenwolf Gold" was an immediate hit hereand all over the country for that matter! Need we say, the Syndrome concert was a complete sell-out!

POWER TO THE PEOPLE JOHN LENNON/PLASTIC ONO BAND



OPEN YOUR BOX YOKO ONO/PLASTIC ONO BAND

Apple Records 1830



The state of the s

Ais real solo debut album.

Available now, better late than never,
on A&M Records and Tapes. 5P4254

EXECUTE RHODES TO AMERICAN DREAM



THE WORST OF JEFFERSON

(RCA LSP 4459) 33

AIRPLANE

33

TOP 100 Albums

ish Box - March 20, 1971

					Cash Box — March 20, 197
1	PEARL JANIS JOPLIN (Columbia KC 30322) 1 (CA 30322) (CT 30322)	34	THE POINT NILSSON (RCA LSPX 1003) 39 (P8S 1623) (PK 1623)	68	SPACESHIP EARTH SUGARLOAF (Liberty LST 11010)
2.	LOVE STORY ORIGINAL SOUNDTRACK (Paramount PAS 6002) 2	35	GRAND FUNK LIVE (Capitol SWBB 633) 35	69	MARGIE JOSEPH MAKES A NEW IMPRESSION
3	JESUS CHRIST SUPERSTAR (Decca DXSA 7206) (6-6000) (73-6000) 3	35	IF I COULD ONLY REMEMBER MY NAME	70	SHARE THE LAND
4	CHICAGO III (Columbia CT 30110) 4	37	JOHN LENNON/PLASTIC ONO BAND	7	THE GUESS WHO (RCA LSP 4359) (P8 1590) (PK 1590) SEATRAIN
5	(CÀ 30110) (CT 3010) TUMBLEWEED CONNECTION ELTON JOHN (UNI 73096) 5	38	(Apple SW 3372) 32 (8XT 3372) (4XT 3372)		(Capitol SMAS 659) (8XT 659) (4XT 659)
6	ABRAXAS SANTANA (Columbia KC 30130) 7 (CA 30130) (CT 30130)		STEPHEN STILLS (Atlantic SO 7202) 34 (TP 7202) (CS 7202)	72	AFTER THE GOLD RUSH NEIL YOUNG (Reprise RS 6383) (8RM 6383) (CR 6383)
7	(CA 30130) (CT 30130) PENDULUM CREEDENCE CLEARWATER REVIVAL (Fantasy 8410) 8	39	EMITT RHODES (Dunhill DS 50089) 37	73	CHAPTER 2 ROBERTA FLACK (Atlantic 1569) (TP 1569) (CS 1569)
8	ALL THINGS MUST PASS GEORGE HARRISON (Apple STCH 639) 6 (8XT 639) (4XT 639)	40	KENNY ROGERS FIRST EDITION GREATEST HITS (Reprise RS 6347) 42	74	WHAT ABOUT ME QUICKSILVER (Capitol SMAS 630)
9	PARANOID	41	(M8 6437) (M5 6437) DELIVERIN'	75	(8XT 630) (4XT 630) AMERICAN BEAUTY
0	BLACK SABBATH (Warner Bros. WS 1887) 9 (M8 1887) (M5 1887) THE CRY OF LOVE	42	POCO (Epic KE 30290) 44 BLOODROCK 2 (Capitol ST 491) 36	76	GRATEFUL DEAD (Warner Bros. WS 1893) (8 1893) (5 1893)
	JIMI HENDRIX (Reprise MS 2034) 12 (8 2034) (5 2034) STONEY END	43	(8XT 491) (4XT 491) CURTIS	76 77	WE GOT TO LIVE TOGETHER BUDDY MILES (Mercury SR 61313)
	BARBRA STREISAND (Columbia KC 30378) 13 (CA 30378) (CT 30378)	44	CURTIS MAYFIELD (Curtom CRS 8005) 45 WOODSTOCK ORIGINAL SOUNDTRACK (Cotillion SD3-500) 38	//	CHICAGO (Columbia KSP 24) (18 BO 08858) (16 BO 1858)
	LOVE STORY ANDY WILLIAMS (Columbia KC 30497) 14 (CA 30497) (CT 30497)	45	(TP 33-500) (CS 33-500) TO BE CONTINUED	78	WATT TEN YEARS AFTER (Dream XDES 18050)
13	THE PARTRIDGE FAMILY ALBUM ORIGINAL TV CAST (Bell 6050) 10 (8 6050) (5 6050)	46	FROM ME TO YOU CHARLEY PRIDE (RCA LSP 4468) 48	79	KING CRIMSON (Atlantic SD 8278) (TP 8278) (CS 8278)
	SWEETHEART ENGELBERT HUMPERDINCK (Parrot XPAS 71043) 17 (M 79843) (M 79843)	47	JAMES TAYLOR & THE ORIGINAL FLYING MACHINE	80	DEJA VU CROSBY, STILLS, NASH & YOUNG_(Atlantic_SD_7200)
15	ROSE GARDEN LYNN ANDERSON (Columbia C 30411) 11	48	(Euphoria EST 2) 46 THE GOOD BOOK	81	WHEN I WAS A KID BILL COSBY (UNI 73100)
16	(CA 30411) (CT 30411) ONE BAD APPLE OSMOND BROS. (MGM SE 4724) 16	49	MELAINE (Buddah BDS 9500) 50 BLACK SABBATH (Warner Bros. WS 1871) 56	82	HOOKER 'N' HEAT OHN LEE HOOKER & CANNED HEAT (Liberty LST 35002)
17	NANTUCKET SLEIGHRIDE MOUNTAIN (Windfall 5500) 18	50	WORKIN' TOGETHER	83	THAT'S THE WAY IT IS ELVIS PRESLEY (RCA LSP 4445)
	(M8 5500) (M5 5500) GOLDEN BISQUITS 3 DOG NIGHT (Dunhill DS 50098) 20 (8 50098) (5 50098)	51	FOR THE GOOD TIMES RAY PRICE (Columbia © 30106) 49 (CA 30106) (CT 30106)	84	(PBS 1652) (PK 1652) TARKIO BREWER & SHIPLEY (Kama Sutra KSBS 2024) 1
19	IT'S IMPOSSIBLE PERRY COMO (RCA LSP 4473) 15 (PS8 1667) (PK 1667)	52	PORTRAIT FIFTH DIMENSION (Bell 6045) 54	85	COSMO'S FACTORY CREEDENCE CLEARWATER REVIVAL (Fantasy 842)
20	(PS8 1667) (PK 1667) ELTON JOHN (UNI 73090) 19	53	BRIDGE OVER TROUBLED WATERS	86	LOVE STORY JOHNNY MATHIS (Columbia C 30499) (CA 30499) (CT 30499)
2	(8 73090) (2 73090) STEPPENWOLF GOLD	54	SIMON & GARFUNKEL (Columbia KCS 99-14) 43 (18 10 0750) (14 10 0750) (16 10 0750) NATURALLY	87	MANNA
22	(8 50099) (5 50099) (5 50099) (7 50099) (8 500	55	THREE DOG NIGHT (Dunhill DSX 50088) 41 CANDIDA	88	BREAD (Elektra EKS 74086) (ET8 4086) (TC 54086) YOU'LL NEVER WALK ALONE
23	GORDON LIGHTFOOT (Reprise RS 6392) 21 CLOSE TO YOU	56	DAWN (Bell 6052) 51 (86502) (86502) BLOWS AGAINST THE EMPIRE	89	ELVIS PRESLEY (Camden CALX 2472) GEORGIA SUNSHINE
	CARPENTERS (A&M 4271) 23 (8T 4271) (CS 4271)	57	PAUL KANTER (RCA LSP 4448) 47 (P8S 1654) (PK 1654) TAP ROOT MANUSCRIPT	00	JERRY REED (RCA LSP 4391) (P8S 1629) (PK 1629)
24	SLY & THE FAMILY STONE GREATEST HITS (Epic KE 30325) (CA 30325) (CT 30325) 26	58	NEIL DIAMOND (UNI 73092) 62 LED ZEPPLIN III	90	NOW I'M A WOMAN NANCY WILSON (Capitol ST 451) (8XT 541) (4XT 541)
25	ELVIS COUNTRY ELVIS PRESLEY (RCA LSP 4460) 29	59	(Atlantic SD 7201) 53 (TP 7201) (CS 7201) THIRD ALBUM	91	DOORS (Elektra EKS 74097) (78 4079) (50479)
26	TEA FOR THE TILLERMAN		JACKSON 5 (Motown MS 718) 55 (M8 1718) (M75 718)	92	TEMPTATIONS GREATEST HITS VOL. II
27	CAT STEVENS (A&M SP 4280) 27 (8T 4280) (CT 4280) EMERSON, LAKE & PALMER	60	NITTY GRITTY DIRT BAND (Liberty LST 7642) 66	93	(Gordy GS 854) (G8 954) (T75 954) S
28	SWEET BABY JAMES	0	LOVE'S LINES, ANGLES AND RHYMES 5th DIMENSION (Bell 6060) 75	94	SONG OF NORWAY
	JAMES TAYLOR (Warner Bros./7 Arts) (WS 1843) 30 (8 WM 1843) (CWX 1843)	62	(8 6060) (5 6060) TOMMY	95	ORIGINAL SOUNDTRACK (ABC ABCS OC 14) EVERYTHING'S GOOD ABOUT YOU
29	WHALES AND NIGHTINGALES JUDY COLLINS (Elektra 75010) 25 (78 5010) (55010)	6	THE WHO (Decca DXSW 7205) 61 (6-2500) (73-2500) LONG PLAYER	96	LETTERMEN (Capitol ST 634) (8XT 634) (4XT 634) RING OF HANDS
0	LIVE IN COOK COUNTY JAIL B. B. KING (ABC ABCS 723) 40		FACES (Warner Bros. WS 1892) 76 (M8 1892) (M5 1892)		ARGENT (Epic E 30128) (CA 30128) (CT 30128)
31	THEME FROM LOVE STORY HENRY MANCINI (LSP RCA 4466) 31	64	SUPER BAD JAMES BROWN (King KS 1127) 65	97	DEREK AND THE DOMINOS (Atco SD 2-704) (TP 704) (CS 704)
32	(P8S 1660) (PK 1660) 2 YEARS ON REF CEES (Atro. SD 23:353) 22	65	MELTING POT BOOKER T. & MG'S (Stax STS 2035) 89	98	NO NO NANETTE ORIGINAL CAST (Columbia S 30563) - (SA 30563) (ST 30563)
22	BEE GEES (Atco SD 33-353) 22 (TP 33-353) (CS 33-353)	66	VERY DIONNE DIONNE WARWICK (Scepter SPS 587) 59	99	SALISBURY

(Shelter BTS 8825) 78 (8XT 8825) (4XT 8825)

DAVE MASON & CASS ELLIOT

URIAH HEEP (Mercury SR 61319) 85

NEIL DIAMOND (Bang 224) 90

DO IT

100

asic Album Inventory

A check list of best selling pop albums other than those appearing on the CASH BOX Top 100 Album chart. Feature is designed to call wholesalers' & retailers' attention to key catalog, top steady selling LP's, as well as recent chart hits still going strong in sales. Information is supplied by manufacturers. This is a weekly revolving list presented in alphabetical order. It is advised that this card be kept until the list returns to this alphabetical section.

	HICKODY			Chinley Coccan	Mr. Tastimani	E.
William I am 0 Otamon	HICKORY			Shirley Caesar	My Testimony The Connel At Christman	HOB 278
Wilma Lee & Stoney	Thoras A Dis Milesal	1 504	100	Various Artists	The Gospel At Christmas	HOB 281
Cooper	There's A Big Wheel	LPM		The Swan Silvertones	Only Believe	HOB 282
Roy Acuff	Once More It's Roy Acuff	LPM		Shirley Caesar	Jordon River	HOB 283
Rusty & Doug	Louisiana Man	LPM	103	The Swan Silvertones	Walk With Me Lord	HOB 2112
Wilma Lee & Stoney	Family Favorite	1.014	100	Rev. Claude Jeter	What is This	HOB 2114
Cooper	Family Favorites		106	Shirley Caesar	The Church Is In Mourning	HOB 211€
Roy Acuff	King Of Country Music	LPM&LPS		Rev. Joseph D. Linton	1	R.
Sue Thompson	Golden Hits	LPM	111	and the Progressive Baptist Church		n
Wilma Lee & Stoney Cooper	Congo of Inspiration	1 736.4	110	Recording Choir of		th.
Roy Acuff	Songs of Inspiration Star of The Grand Ole Opry		112 113	St. Louis, Mo.	I Need Thee	HOD OTTE
Roy Acuff	The World Is His Stage		114	Rev. Milton Brunson	i Necu Tiles	HOB 2118
Roy Acuff	American Folk Songs		115	and the Thompson		in
Various Artists	Country Music Spectacular		116	Community Singers	No Man Is An Island	HOB 2110
Roy Acuff	Gospel Songs	LPM			The Messiahs Of Glory Sing	HOB 2119 to
Roy Acuff	Hall of Fame		119	The Five Blind Boys O	f	HOB 2120
The Newbeats	Bread and Butter		120	Alabama	Jesus Rose With All Power In His Hands	HOB 2121
Sue Thompson	Paper Tiger	LPM		Victory Choral Ensemble		HOB 2122
The Newbeats	Big Beat Sounds	LPM&LPS		The Swan Silvertones	It's A Miracle	HOB 2123
Bob Luman	Livin' Lovin' Sound		124	Albertina Walker And		1100 2120
Roy Acuff	Wabash Cannonball		125	The Caravans	Put A Little Love In Your Heart	HOB 2124
Bobby Lord	The Bobby Lord Show		126	The Staple Singers		1100 2125
The Newbeats	Run Baby Run	LPM&LPS		(January 1971		11
Sue Thompson	With Strings Attached	LPM&LPS		Release)	Gospel Gold	HOB 2125
Frank Ifield	The Best of Frank Ifield	LPM&LPS		Maggie Bell	He Didn't Have To Answer My Prayer	HOB 2126
B. J. Thomas	The Very Best Of B. J. Thomas	LPM&LPS	133	Tommy Ellison And The	e	B
Roy Acuff	For The First Time Roy Acuff Sings	LPM&LPS	134	Five Singing Stars		c
	Hank Williams			(Jan. 1971 Release)	Born Again	HOB 2127
Frank Ifield	Tale Of Two Cities	LPM&LPS	136	(January 1971 Release)Shirley Caesar	HOB 2128
Swingin' Gentrys	Pop Goes The Country	LPM&LPS	137	Highway Q'C's (January	y	ļ t
Roy Acuff	Sings Famous Opry Favorites	LPM&LPS		1971 Release)	Gospel Gold	HOB 2129
Bob Moore	Good Time Party	LPM&LPS			IMMEDIATE	
Swingin' Gentrys	Come Swing With Us	LPM&LPS			IMMEDIATE	
Frank Ifield	Rovin' Lover	LPM&LPS		Small Faces	There Are But Four Small Faces	Z12 52002 s
Roy Acuff Ernie Ashworth	A Living Legend	LPM&LPS		The Nice	The Thought of Emerlist Davjack	Z12 52004 n
Roy Acuff	The Best Of Ernie Ashworth Treasury Of Country Hits	LPM&LPS		Various Artists	Anthology Of British Blues	Z12 5200€)
Sue Thompson	This Is Sue Thompson Country	LPM&LPS	147	Small Faces Various Artists	Ogden's Nut Gone Flake	Z12 52008
Roy Acuff, Jr.	Roy Acuff, Jr.		150	Various Artists	Anthology of British Blues Vol. II	Z12 52014
Leona Williams	That Williams Girl, Leona		151	The Nice	Beginning British Blues Ars Longa Vita Brevis	Z12 52018
Glenn Barber	Glenn Barber, A New Star		152		7113 Longa Vita Dicvis	212 32020
Don Gibson	Hits. The Don Gibson Way		153		IMPERIAL	0
Various Artists	Treasure Album	LPS	154	Vic Dana	Red Roses For A Blue Lady	8034
Don Gibson	A Perfect Mountain	LPS	155	Ventures	Walk, Don't Run	8003
Roy Acuff	Roy Acuff Time	L.PS	156	Ventures	Play Telstar	8019
Don Gibson	Hank Williams As Sung By Don Gibson	LPS	157	Ventures	Let's Go	8024
	HOB			Ventures	Walk, Don't Run II	8031
With The Institutional				Ventures	Ventures A Go-Go	8037
Choir of Brooklyn	Shirley Caesar	HOB	266	Ventures	Where The Action Is	804C
The Swan Silvertones	Glory Gospel	HOB	271	Ventures	Go With The Ventures	8045
James Cleveland	The Gospel In Song	HOB 2	2110	Ventures	Wild Thing!	8047
Albertina Walker & The				Ventures	Guitar Freakout	8050
Caravans	Think About It	HOB 2	2111	Ventures	Super Psychedelics	8052
Rev. Douglas Fulton &	•			Ventures	Play Guitar w/Ventures I	17501
The Gospel Singers				Ventures	Play Guitar w/Ventures II	17502
Ensemble	If I Perish	HOB 2	2100	Ventures	Golden Greats By The Ventures	8053
Rev. Milton Brunson &				Ventures	Million Dollar Weekend	8054
The Thompson				Ventures	Play Guitar w/Ventures III	17503
Community Singers	I'll Trade A Lifetime	HOB 2	2101	Ventures	Play Electric Bass w/Ventures IV	17504
Shirley Caesar & Rev.	In a minution of	HOD.	2100	Jimmy Bryant	Play Country Guitar w/J. Bryant IV	17505
Claude Jeter The Harmonizing Four	Inspirations Where He Leads Me	HOB 2		Chet Atkins Ventures	Play Guitar w/Chet Akins VI	17506
Shirley Caesar		HOB	298	Ventures	Play Guitar w/Ventures VII	17507
The Five Blind Boys Of	Stranger On The Road	НОВ	299	Ventures	The Horse	8057
Alabama	Too Sweet To Be Saved	НОВ	295	(\$5.98 Sugg List)	Underground Fire	8059
Swan Silvertones	Great Camp Meeting		290	(40.00 dugb mot)	More Golden Greats	8060
Alberta Walker & The	The same state of the same sta				Hawaii Five-O	8061
Caravans	Jesus Will Fix It	HOB	287		Swamp Rock	8062
						5002

P 100 Albums

101 TO 140

101	CANOIDA Lawrence Welk (Ranwood RLP 8083)
102	BUTTERFIELO BLUES BANO ALIVE (Elektra 7E-2001)
103	MOST OF ALL B. J. Thomas (Scepter SPS 586)
104	
105	MORNING Jim Ed Brown (RCA LSP 4461) (P8S 1672)
106	McGUINNES FLINT (Caoitol SMAS 625) (8XT 625) (4XT 625)
107	SURVIVAL OF THE FITTEST Amboy Dukes (Polydor 244035)
108	MORE GOLOEN GRASS Grass Roots (Dunhill DS 50087)
109	JOY OF COOKING (Capito! ST 661) (8 XT 661) (4XT 661)
110	WITH LOVE, BOBBY Bobby Sherman (Metromedia KMO 1032) (8090 1032) (5090 1032)

- CHRISTMAS AND THE BEAGS OF SWEAT Laura Nyro (Columbia KC 30259) (CT 30259) (C 113 114 115 116 119
- 121 MUSIC FROM "BUTCH CASSIOY ANO THE SUNOANCE KIO"
 Burt Bacharach (A&M SP 4227)
 122 REO WHITE & BLUES IMAGE
 (Atco SO 33-348)
 (TP 33-348) (CS 33-348)
 123 SISYPHUS
 Cold Blood (San Francisco SD 205)
 (TP 205) (CS 205)
 124 MONA BONE JAKUN
 Cat Stevens (A&M SP 4260)
 125 TWELVE OREAMS OF OR. SARCONICUS
 SOIRIT (Epic E 30267)
 126 STILLNESS
 Sergio Mendes & Brasil 66 (AM&M SP 4284)
 (8T 4284) (SC 4234)
 127 LIVE AT THE SEX MACHINE
 KOOI & THE GAM OR THE STREET CHOIR
 Van Morrison (Warner Bros. WS 1884)
 128 HIS BANO ANO THE STREET CHOIR
 Van Morrison (Warner Bros. WS 1884)
 129 NEIL OIAMONO GOLD
 (UNI 73084) (8-73084) (2-73084)
 130 IN SESSION
 Chairmen Of The Board (Invictus SKAO 7304) IN SESSION Chairmen Of The Board (Invictus SKAO 7304) 130
 - 132 133 135 136
- A QUESTION OF BALANCE
 The Moody Blues (Threshold 3)
 WE'VE ONLY JUST BEGUN
 RAY Coniff (Columbia C 30410)
 GAMES Ray Coniff (Columbia C 30410)
 GAMES
 Redeve (Pentagram PE 10003)
 JAMES GANG RIGES AGAIN
 (ABC ABCS 711)
 (ABC 2711 V) (5002-711 M)
 THE MAGNIFICENT SEVEN
 Suoremes & Four Toos (Motown MS 717)
 (M8 1717) (M75 717)
 1 (WHO HAVE NOTHING)
 Tom Jones (Parrot XPAS 71039)
 NFW MORNING
 Bob Dvlan (Columbia KC 30290)
 (CA 37290) (CT 37290) (8 6/32) (5 65432)
 EVERYTHING IS EVERYTHING
 Diana Ross (Motown 724)
 (M8 1724) (M75 724)
 HAIR
 Original Cast (RCA Victor LSO 1150)
 (085-1038) (OK 1038)
 MAO OOGS AND ENGLISHMEN
 JHE CONCRET (ARM SP 6002)
 (8T 6002) (CT 6002)

James Brown Album Aimed At Underground

Aimed At Underground
CINCINNATI—King Records is rushing a new album by James Brown titled "Sho' Is Funky Down Here". In a new move for James Brown, the album is being aimed at the underground market as well as his traditional followers. Featuring Brown instrumentally at the organ and harpsichord, the LP is the result of an interesting jam session with a Cincinnati area rock/blues group known as Grodeck Whipperjenny. Arranged and directed by David Matthews, Grodeck Whipperjenny was rehearsing in King's Cincinnati studios when Brown walked in and sat down at the organ. Matthews was intrigued with the combination of Brown, a blues originator and creator and the rock group, an exponent of the blues trend in today's rock music. Two hours later the tapes were running and six tunes were cut in Jam session fashion.

An all-out promotion is being formed by Bob Patton of Starday-King Records to be co-ordinated through James Brown Productions.

Banks & Jackson Re-Sign With Stax

Re-Sign With Stax

MEMPHIS—Al Bell, executive vice president of Stax Records, has announced the re-signing of Homer Banks and Raymond Jackson to exclusive, long-term contracts as record producers and songwriters. The duo, whose East/Memphis Music tunes have been recorded by virtually all of the Stax artists, will concentrate on producing Shack, whose current chart hit is "Too Many Lovers."

As part of the successful We Three songwriting trio, Homer and Raymond created such hits as "Who's Making Love," a million seller record by Johnnie Taylor, "I Could Never Be President," "I Like What You're Doing To Me" and many others. In recent months, the two have become more involved with record production.

ord production.



SOUNDS GOOD!--Ed Michel, Dunhill producer, joins in the congratulations to Jimmie Haskell as a track from Haskell's soon to be released Dunhill album is played back at the Record Plant, Los Angeles. Also on hand were Jimmy Witherspoon, one of several vocalists featured in the of several vocalists featured in the otherwise instrumental album. Album producer Bill Szymczyk it at far right. Haskell is also responsible for the original soundtrack album from the ABC Pictures Corp. motion picture, "Zachariah," which has been released on ABC Records. Szymczyk was musical coordinator on that project. Left to right: Ed Michel, Jimmie Haskell, Jimmy Witherspoon, and Bill Szymczyk at Record Plant, Los Angeles, while recording Haskell's new album. new album.

'Precious' Gold

NEW YORK-Jackie Moore's "Precious Precious" was certified by the RIAA as a million seller this week. The disk, produced by Dave Crawford, is the first gold record for Miss Moore, and also the first record she recorded for Atlantic. Miss Moore, who hails from Jacksonville, Florida, now has an album in preparation, being produced by Dave Crawford and Brad Shapiro.

Vital Statistics—cont'd

#52*
FRIENDS (2:22) Elton John-Uni 55277
100 Universal City Pl. Univ. City. Cal.
PROD: Gus Dudgeon c/o Uni
PUB: Dick James BMI 1780 Bway, NYC.
WRITERS: E. John-Bernie Taupin
FLIP: Honey Roll

#54*

I AM I SAID (3:30) Neil Diamond-Uni 5527B

100 Universal City Pl. Univ. City, Cal.

PROD: Tom Catalano

16715 Charmel Lane, Pac. Palisades, Cal.

PUB: Prophet BMI B450-A Melrose Pl. L.A. Cal.

WRITER: N. Diamond

ARR: Marty Paich-Larry Muhoderac

FLIP: Done Too Soon

#72° IF (2:33) Bread-Elektra 45702 IBS5 Bway, NYC. PROD: David Gates c/o Elektra PUB: Screen Gems/Co. BMI 711 5th Ave, NYC. WRITER: D. Gates ARR: D. Gates FLIP: Take Comfort

#B5*
I WISH I WERE-Andy Kim-Steed 731
I Gulf & Western Pl. NYC.
PROD: Jeff Barry 729 7th Ave, NYC.
PUB: Heiress BMI Writer: J. Barry-A. Kim
FLIP: Walkin' My La De Da

#74°
WHO GETS THE GUY (3:17)
Dionne Warwick-Scepter 1230°
254 W 54 St. NYC.
PROD: Bacharach-David 527 Mad. Ave, NYC.
PUB: Blue Seas/Jac ASCAP c/o Bacharach
& David
WRITERS: Bacharach-David ARR: B. Bacharach
FLIP: Walk The Way You Talk

#BI*
I PLAY AND SING (2:21) Dawn-Bell 970
I776 Bway, NYC.
PROD: Tokens & D. Appell
3 Dim. Mqt. Corp. 1677 Bway, NYC.
PUB: Pocketful of Tunes/Saturday BMI
1697 Bway, NYC.
WRITERS: I. Levine-L. Russell Brown
ARR: Norm Bergen
FLIP: Get Out From Where We Are

#82*
SOMEONE WHO CARES (2:34)
Kenny Rogers & First Edition Reprise-999
4000 Warner Blvd. Burbank, Cal.
PROD: Jimmy Bowen-Kenny Rogers c/o Reprise
PUB: Beechwood BMI 1750 N. Vine, L.A. Cal.
WRITER: Alex Harvey ARR: Shorty Rogers

#83°
TIME AND LOYE (3:36)
Barbra Streisand-Columbia 45341
51 W 52 St. NYC.
PROD: Richard Perry c/o Columbia
PUB: Tunafish BMI 555 Mad. Ave, NYC.
WRITER: Laura Nyro ARR: Gene Page-R. Perry
FLIP: No Easy Way Down

#86*
BOOTY BUTT (3:30)
Ray Charles Orch-Tangerine 1015
2107 W. Washington L.A. Cal.
PROD: Joe Adams c/o Tangerine
PUB: Tangerine BMI (same address)
WRITER: R. Charles FLIP: R. Charles
FLIP: Sidewinder

#97*
LOYE MAKES THE WORLD GO ROUND (2:23)
Odds & Ends-Today 1003
165 W 46 St, NYC.
PROD: Martin-Bell 250 S Broad St. Phila, Pa.
PUB: Jobete BMI 2457 Woodward Av. Det, Mich.
WRITER: Dionne Jackson ARR: Tommy Bell
FLIP: Yesterday My Love

#93**
ADRIENNE (2:40) Tommy James-Roulette 7100
17 W 60 St. NYC.
PROD: T. James-Bob King BB8 8th Av. NYC.
PUB: Big 7 BMI c/o Roulette
ARR: James-King FLIP: Light Of Day

#95°
GIVE IT TO ME (2:48) Mob-Colossus 134
1855 Bway, NYC.
PROD: Jerry Ross c/o Colossus
PUB: Legacy BMI c/o Colossus
Holvay Biesbier BMI c/o Colossus
WRITERS: James Holvay-Gary Biesbier
ARR: Chuck Sagle
FLIP: I'd Like To See More Of You

#96*
SWEET AND INNOCENT (2:49)
Donny Osmond-MGM 14227
7165 Sunset Blvd. L.A. Cal.
PROD: Rick Hall c/o Fame Studios,
Muscle Shoals, Ala.
PUB: Tree BMI P.O. Bx 1273 Nashville Tenn.
Tune BMI 123 E Alabama St. Florence, Ala.
WRITERS: R. Hill-Billy Sherrill
ARR: Jimmy Haskell-Harrison Calloway Jr.
FLIP: Flirtin'

#98*
LAYLA (2:43) Derek & Dominoes-Atco 6809
1841 Bway, NYC.
PROD: Tom Dowd-Dominoes c/o Atco
PUB: Casserole BMI 22I W 57 St. NYC.
WRITERS: Eric Clapton-Jim Gordon
ARR: Dominoes FLIP: I Am Yours

#99*
L. A. Goodbye (2:49)
Ides Of March-Warner Bros. 7466
4000 Warner Blvd. Burbank, Cal.
PROD: Frank Rand-Bob Destocki c/o W.B.
PUB: Bald-Medusa ASCAP IB5 N Wabash,
Chi III. Chi. III. WRITER: Jim Petrick FLIP: Mrs. Grayson's Farm

#100*
C'MON (2:21) Poco-Epic 10714
51 W 52 St. NYC.
PROD: Jim Messina c/o Epic
PUB: Little Dickens ASCAP 9454
Wilshire Blvd. Bev. Hills, Cal.
WRITER: R. Furay FLIP: I Guess You Made It



Top 60 In R & B Locations

	1	JUST MY IMAGINATION Temptations (Gordy 7105)	1	31	GO ON FOOL Marion Black (Avco Embassy 4559)	32
-	2	WHAT'S GOING ON Marvin Gaye (Tamla 4201)	4	32	YOU WANTS TO PLAY Dscar Weathers (Top & Bottom 405)	33
	3	JODY GOT YOUR GIRL & GON Johnnie Taylor (Stax 0085)	NE ₂	33	MELTING POT Booker T & MG's (Stax 0082)	46
	4	DON'T LET THE GREEN GRAS FOOL YOU Wilson Pickett (Atlantic 2781)	5 5	34	I PITY THE FOOL Ann Peebles (Hi 2186)	43
	5	PROUD MARY Ike & Tina Turner (Liberty 56216)	6	35	TOO MANY LOVERS Shack (Volt 4051)	36
	6	MAMA'S PEARL Jackson 5 (Motown 1177)	3	36	GIRLS OF THE CITY Esquires (Lamar 1001)	39
	7	DON'T MAKE ME PAY FOR H MISTAKES z. z. Hill (Hill 222)	IS 7	37	ME & BOBBY McGEE Janis Joplin (Columbia 45314)	38
	8	YOU'RE ALL I NEED TO GET B Aretha Franklin (Atlantic 2787)	3 Y	38	COOL AID Paul Humphrey (Lizard)	44
	9	SOUL POWER James Brown (King 6368)	14	39	I DON'T HAVE YOU Continental 4 (Jay Walking 009)	41
	10	JUST SEVEN NUMBERS Four Tops (Motown 1175)	10	40.	I DON'T BLAME YOU AT A Smokey Robinson & Miracles (Tamla 54205)	LL 48
ì	11	CHAIRMEN OF THE BOARD Chairmen Of The Board (Invictus 9086)	13	41	DON'T CHANGE ON ME Ray Charles (Tangerine 11291)	49
	12	ONE BAD APPLE Dsmonds (MGM 149193)	8	42	DIDN'T IT LOOK SO EASY Stairsteps (Buddah 213)	40
	13	CHERISH WHAT IS DEAR TO YOU Freda Payne (Invictus 9085)	16	43	I LOVE YOU FOR ALL SEASOF	NS 21
	14	DO ME RIGHT Detroit Emeralds (Westbound 172)	19	44	COULD I FORGET YOU Tyrone Davis (Dakar 623)	_
	15	THE BELLS Bobby Powell (Whit 6907)	.17	45	GET UP, GET INTO IT, GET INVOLVED James Brown (King 6347)	20
	16	AIN'T GOT NO TIME Impressions (Curtom 1957)	22	46	HE CALLED ME BABY Candl Staton (Fame 1476)	27
	17	DO THE PUSH & PULL Rufus Thomas (Stax 0079)	9	47	LOVE MAKES THE WORLD GO	
	18	ASK ME NO QUESTIONS B. B. King (ABC 11290)	24	48	Ddds & Ends (Perception T-1003) BE MY BABY	57
ĺ	19	HEAVY MAKES YOU HAPPY Staple Singers (Stax 0083)	25	49	Cissy Houston (Janus 145) PLAIN AND SIMPLE GIRL	-
	20	YOU'RE A BIG GIRL NOW Stylistics (Avco Embassy 4555)	12	50	Garland Green (Cotillion 44098) WARPATH	_
	21	TRIANGLE OF LOVE Presidents (Sussex 212)	18		Isley Bros. (T-neck 929)	60
	22	PRECIOUS PRECIOUS	10	51	I'M GIRL SCOUTIN Intruders (Gamble 4009)	55
	23	Jackie Moore (Atlantic 2681) BABY LET ME KISS YOU	15	52	ONE MAN'S LEFTOVERS 100 Proof (Hot Wax 7009)	_
	24	King Floyd (Chimneyville 437) WE CAN WORK IT OUT	42	53	I'M SO PROUD Main Ingredient (RCA 243)	47
1	25	Stevie Wonder (Tamla 54202) GET YOUR LIE STRAIGHT	35	54	CARRY YOUR OWN LOAD Jr. Walker (Soul 35081)	54
	26	Bill Coday (Crajon 48204)	26	55	WHEN YOU TOOK YOUR LOVE FROM ME D. V. Wright (Back Beat 620)	58
1	27	Moments (Stang 5020)	29	56	GROOVE ME King Floyd (Chimneyville 435)	28
	21	LOVE'S LINES, ANGLES & RHYMES Fifth Dimension (Bell 965)	30	57	STOP THE WORLD Flaming Embers (Hot Wax 7010)	59
	28	GOD BLESS WHOEVER SENT YOU Driginals (Soul 35079)	23	58	I'M STILL HERE Notations (Twinight 141)	_
	29	IF IT'S REAL WHAT I FEEL Jerry Butler (Mercury 73169)	55	59	YOUR TIME TO CRY Joe Simon (Spring 108)	31
-	30	BOOTY BUTT Ray Charles Orchestra (ABC 1015)	56	60	TIP OF MY TONGUE Brenda & Tabulations (Top & Bottom)	

cashbox/talenton stage

FILLMORE EAST, NYC—When the British showed American youth that there was a blues form, they were playing their own interpretation. At this, Eric Burdon with the Animals were fine. And they helped waken top forty, listenent to the blues.

were fine. And they helped waken top forty listeners to the blues.

Now, he is on and off stage with War, and that puts him a bit beyond his depth.

Without him, War raises a phenomenal energy level through stimulating drum work, exceptional amplified harp solos and brilliantly underplayed organ harmonies.

But theirs is a modern blues that leaves Burdon years and tears behind. He is still stimulating the black performers whose style has sparked the completely new evolution of blues. And all the "brother"-ing that Burdon injects into his speech can't make up the difference.

don injects into his speech can't make up the difference.

Unfortunately, in their sans-Burdon numbers, the group itself shows a vital lack of lead vocal talent in spite of their instrumental impact. So, the group is locked into a dilemma. Casting off one Burdon, they take on a load of another type. Eliminating the distraction to their performance, they come up with weak filler in front.

Luckily, War alone knows enough to keep its vocals brief, then sweep the clutter away with a series of solo flourishes.

Quicksilver

Quicksilver

Headlining Quicksilver, in their fourth line up, appeared tired and somewhat lackluster. Veteran Dino Valenti who has been singing lead with the group for their past two albums has an interesting voice but after four or five numbers it had not varied in register or intonation and seemed thin. Indeed thinness may have been Quicksilver's overriding problem that night. Despite Nicky Hopkins' darting piano the entire group seemed to be playing in the upper registers. There seemed little bottom. Songs that came off well were "What About Me," "Just For Love," and a number of cuts from those albums. The rock and roll numbers seemed to be a waste of everybody's talent and time. Specially disappointing was that brilliant guitarist Gary Duncan continually took a back seat to Valenti, and equally brilliant John Cippolina failed to appear. Consequently the fiery guitar duets from these musical giants never happened.



Mountain

CAPITOL THEATER, PORT CHESTER, N.Y.—This is going to be rather informal; more a series of important but random notes than a full scale review. That will come later at Easter during the Fillmore dates.

during the Fillmore dates.

Mountain played a special date at the Capitol last week. Special because it was in the middle of a week (Wed) with no holidays. Both shows were sold out nonetheless. The band has returned from a well deserved vacation invigorated, refreshed, and with a largess of new musical ideas, to wit.

wit:

Leslie now farther away from being a blues guitarist than he's ever been. His solos display a rapid fire eclecticism that was being developed all through last year but is, only now, nearing fruition. Passages so resembling a string quartet that one has to look twice to be sure, issue with astounding force and complexity. Gone are the last vestiges of the limited blues riffs; there's a freeness to Leslie's playing now that goes beyond the ordinary.

the ordinary.
Steve has been released from his shell. Traditionally the most reserved member of Mountain on stage, he now plays with a fiery bravado and confidence that is beautiful to behold. musical lines, sensitive rhythm ensemble and improvisational fills display rich depths previously unfathomed and intensely exciting in the new musical paths they are leading the group to. Wide spread recognition is just around the corner for Steve.

Corky is drumming better than he corky is drumming better than he ever has. Much of the stylistic confusion that seemed to plague him at year's end has departed. Leaving him just as aggressive (that's one of his major strengths after all) but also with a knowledge of how to control his tremendous power. A certain delicacy and finesse is creeping into his percussive creations, and this is allowing him to develop the incredible number of textural sounds available to him from the drum kit.

"Dreams Of Milk And Honey" is being used for the most remarkable experiment Mountain, or any group experiment Mountain, or any group for that matter, has ever attempted. Midway through the number, Leslie and Steve leave the stage and Felix and Corky embark on a rhythmic and tonal odyssey that, structurally, is staggering in its complexity. Improvisational dual and treble time changes reminiscent of the old Dave Brubeck Quartet days built, burn themselves up, and drift away. This is the closest any rock group her ever is the closest any rock group has ever come to the true principles of jazz, and makes a mockery of the jazz-rock claim of other groups. And Felix is playing so breathtakingly well that no other bassist can even come near.

Just some random thoughts and observations, hastily written, to think about until Easter.

Film Review

Joe Cocker

Mad Dogs And Englishmen

TRANS LUX EAST, NYC-They stood holding hands. Man, woman and child. Silent, Some in deep thought, some smiling-but silent. They loved each the other. It was their own way, and they were grateful. The circle was unbroken. They all came. Their spirits were lifted, and their individual energies strengthened. They were at peace-with each other, with themselves, and with the world. They were one. An endless circle with no beginning and no end. Forty-two thoughts soon became a single idea. They were a family. It was more ceremonial than religious, but was breathtaking nonetheless. A ritual perhaps, but they were in love-and it showed.

It has become the age of the documentary. Tours are being filmed, concerts are being taped. We have seen "Let It Be," with the Beatles in a recording studio working on new material, "Gimme Shelter," the Rolling Stones' most recent American tour, The Incredible String Band have even filmed one of their concert shows, and "100 Motels," a tour with the Mothers Of Invention is currently in production. Now, there is Joe Cocker with Mad Dogs and Englishmen. Tour of tours, film of films. A complete musical and visual experience. Split screen images, four track stereo sound, nothing was overlooked.

It should be noted that the film had no single star, it was a communal effort. Even Canina the dog shared in the excitement. Though Cocker seemed to be the center of attraction, equal time was given to his band and choir. At one point in the film, vocalist Claudia Linnear was featured doing the Lennon/McCartney tune,

"Let It Be," with Cocker soloing on his imaginary guitar somewhere in the background.

The film itself depicted the joy and hardships of touring with a rock group. The fans. The interviews. The disk jockeys who know virtually nothing about music. The receptionists. The groupies. The college kids. The many tiring hours spent confined in a plane or bus. The dreary hotel rooms. The task of preparing food for 42 people. The silence which is often rewarding, and the standing ovations which seemed as if they would never end. Congratulations. Hand shakers. Well wishers. And the loneliness.

The avid Cocker fans will delight in this musical extravaganza. "Delta Lady," "Feelin' Alright," "Space Captain," "She Came In Through The Bathroom Window," "Darling Be Home Soon," "The Letter," "Something,"--a festival of song and dance. Joe Cocker at his best! Those just getting into Cocker will be hypnotized both by his raspy, crying voice and his contorted facial and bodily movements.

Credit must be given to director Pierre Adidge and his brilliant crew of cameramen for capturing expertly, every emotion and all the spirit that transcended the screen and made its way into the theatre audience. An A&M Films presentation in association with Creative Film Associates, "Joe Cocker: Mad Dogs And Englishmen" will be released through MGM and will soon open at the Trans Lux East theatre. Don't miss it! It's a one of a kind film with tremendous impact. And the band played on.

Elton John

Elton John's concert debut at London Royal's Festival Hall on Wednesday, March 2, was a resounding success and from it emerged a more sophisticated Elton John with a backing of a 35-piece orchestra. None of his rock 'n' roll quality was missing hawever as he proved with the pulsating "Burn Down The Mission". Dressed in a bright red boiler suit he was a lone figure on stage at the start a lone figure on stage at the start of his performance accompanying himof his performance accompanying himself on piano. Later he was joined by Nigel Olsson (drums) and Dee Murray (bass guitar) and sang his way through tracks from his "Elton John" and "Tumblewood Connection" albums. After the interval the orchestra conducted by Paul Buckmaster ioined a now white tail coated Elton John accompanying him through a now familiar repertoire which delighted the audience who were loath to let him go. His new album release "17/11/70" is set for April release by DJM Records.

New Seekers-Carol Hall

BITTER END. NYC—They have only one amplifier, haven't played the Fillmores and offer songs that are no kind of contemporary opera (there aren't even Wagnerian traces). Worst of all, they smile... and make audiences do the same.

"We weren't always this heavy," the bassist ouips: and that's the turning point of the evening for the New Seekers.

ing point of the evening for the New Seekers.

Up to that point, Bitter Enders seemed a bit uncertain how to take the bright quintet. Viewers, perhaps unused to music as an entertainment, appeared to have been expecting something more somber, more committed or more tragic on stage. But, the single comment made everyone aware that the group was there for a good time.

time.

And, with that, the audience was set at ease and awakened to the simple jov of fine music, a bit of comedy and even a few dance steps to make the club ring without distortion or volume . . . just joy.

Highly polished, the New Seekers appeal to simpler pleasures in music, seldom pushing passion in place of art. And they make it work because of the sheer exhilaration in their material and craft. Neatly modeled medlevs, delightful harmonies and visual enjoyment are their stock. And, if these commodities are falling on the Village market, they are still at a premium with listeners and at plusher quarters that should become home for the group.

The success of their live appearances at colleges and the End ought to get night clubs thinking, especially when the spring semester-end line-ups are being arranged.

With them at the house is another

when the spring semester-end interpare being arranged.

With them at the house is another Elektra talent, Carol Hall.

Less a spectacle, Miss Hall offers a totally different quality to the bill. She is essentially a writer whose material, as she performs it, might have come from the portfolio of a cabaret chanteuse. The subject matter is almost allegorical—but points not to a moral so much as to an emotion.

Accompanying herself on piano, she

most allegorical—but points not to a moral so much as to an emotion.

Accompanying herself on piano, she rejects melody for chords as a staccato recitative to hammer home each word or phrase. Here lies the one weakness of the performance, for the songs offered no respite and no flow. Each tune seemed too full of highlights, and demanded just a bit too much from a first-time listener. Perhaps, the familiarity of her "If I Be Your Lady" album will make successive appearances a bit easier to manage it will allow the lines to be regarded in better perspective.

But, the presentation rather resembled "Z" in that there was no letup, no time to catch one's breath and barely enough pause to almost digest what had been presented before the next frame was unveiled.

m.g.

London Sets Promo Ties To Tom Jones Top U.S. Concerts

NEW YORK — Tom Jones' longest and most lucrative U.S. tour to date— a five month safari expected to gross in the multi millions—will be backed up by one of the most intensive pro-

up by one of the most intensive promo campaigns ever conducted within the London Records organization, according to Herb Goldfarb, London's vice president in charge of sales and marketing. Jones appears on London's Parrot records label.

The tour begins April 2 with an engagement at the Deauville Hotel, Miami Beach, followed by Jones' premiere appearance at the Caesar's Palace Hotel in Las Vegas. Earlier, Jones broke house records consistently at both the Flamingo, and later the International Hotel, in Vegas.

tently at both the Flamingo, and later the International Hotel, in Vegas.

Coinciding with the opening of the new tour will be the release of Tom Jones' new LP, "She's a Lady," taking its title from the singer's current smash single. It's his biggest single in several years, Goldfarb noted.

London's cross-country regional promo men and district managers are blueprinting a saturation effort on Jones' product, to tie in with the tour. It's expected that in every area in which Jones performs, the London men will be busy on the radio and retail front.

Plans call for powerful radio camples.

Plans call for powerful radio campaigns, heavy in-store displays and a broad program of trade and con-sumer advertising. Distribution of mini cover glossies by the thousands is on the docket for local retail ad

Jones now owns eight gold albums and two years ago, he set a new modern day record of six gold LP awards in a single year.

Schwartz Bros. **Exec Appointments**

WASHINGTON, D.C.—Jim Schwartz, president of Schwartz Brothers, Inc., distributor, and rack jobber of records, pre-recorded and blank cassettes and 8-track cartridge tapes, has announced several new executive appointments as part of the company's growth program growth program.

At the corporate level, Trevor Adel

At the corporate level, Trevor Adel was appointed controller of Schwartz Brothers, Inc. A Certified Public Accountant, Adel was previously Controller of Revere Furniture and Equipment, and prior to that controller of Larry Smith & Co., real estate consultants. He is a specialist in integral management, systems and in internal management, systems and

estate consultants. He is a specialist in internal management, systems and procedures.

Arbrey Moore was appointed general manager of Schwartz Brothers, Inc. For the past 7 years, Moore has been head buyer for the company. Prior to that he was retail supervisor and buyer for Edge, Ltd. in Washington, D.C., and store manager for Record Sales of Alexandria, Va.

At the sales management level, George Pappafotis was named sales manager of the company's rack-merchandising subsidiary, District Records, Inc. Pappafotis was sales manager for Marvell Distributing Company, prior to the acquisition of that company by Schwartz Brothers. He has been in the record business for over 12 years.

Jerry Jacobs continues as sales manager for the wholesale distribution arm of the Company, Schwartz Brothers, Inc. Jacobs is now in his 14th year with the Company.

Schwartz pointed out that each man brought to his new position many years of experience in his respective field. Just a week ago, Schwartz Brothers. Inc. announced record sales and earnings figures for fiscal 1970—sales increased over 33% and earnings over 30%—Schwartz stated: "These new appointments should insure even greater sales and earnings for 1971."

In addition to its wholesale distribution and rack-jobbing operation,

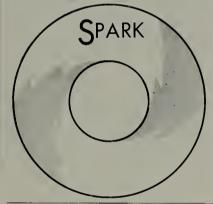
In addition to its wholesale distribution and rack-jobbing operation, Schwartz Brothers operates a chain of retail music and home entertainment stores under the Harmony Hutname

During the tour, which is expected to include a number of guest TV. appearances, Jones will also play major arenas and auditoriums and night clubs in Cherry Hill, N.J.; Cleveland, Cincinnati, Toronto, Boston, Minneapolis, St. Louis, Chicago, Montreal and New York among others. Other dates in the south, east, midwest and far west are now being confirmed to carry through the end of August. However, additional dates may keep Jones in the U.S. until early fall.

Peer Southern's Spark Label Makes Stateside Debut

NEW YORK — The Peer-Southern Organization is bringing its Spark label to the U. S. Label has been operating for several years in England and Scandinavia. Its first American release is the French ballad, "I'll Give You the Earth" by Keith Michell. Michell is currently starring in "Abelard & Heloise," which opened last week (10).

Interestly, the label's U.S. logo is the result of a contest among students at New York's High School of Arts and Michael Lynn, A.I.A., the winning design was awarded to Hernando Perez. He was awarded a \$100 prize. Prizes of \$50 and \$25 went to Kathy Olen, Daphnea Branson and James Perez. Judges were Dave Rothfeld of Korvettes, Jean Bowen, assistant chief librarian, music division, Library of Performing Arts, and Michael Lynn, A. I. A., N.C.A.R.B. Ralph Peer II presented the awards at Peer-Southern's offices in New York last week.



Randell To RCA Rock A&R On Coast

NEW YORK — Denny Randell has joined RCA Records as producer of hard rock A&R west coast, reports Dick Moreland, manager of rock music, West Coast, to whom Randell will

sic, West Coast, to whom Randell will report.

Randell comes to RCA Records with experience in the music business that includes songwriting duties with Saturday Music, Inc., a New York based music publishing firm. At Saturday Music, he composed such hit songs as "A Lover's Concerto," which was recorded by The Toys, "Let's Hang On" and "Working My Way Back To You," both of which were recorded by the Four Seasons. Randell also arranged and conducted numer-

recorded by the Four Seasons. Randell also arranged and conducted numerous Four Season's recording sessions. In addition, Randell worked for Screen Gems, Columbia Music division as a songwriter. His "Keep The Ball Rolling," as done by Jay and The Techniques, was one of his most successful compositions while at Screen Gems. Then came a position at Columbia Records as an A & R Producer where three R & B hits came out of his association with Johnny Johnson and The Bandwagon.

For the last year-and-a-half before

Johnson and The Bandwagon.

For the last year-and-a-half before joining RCA Records, Randell has been a freelance writer, pianist, arranger and producer. He did arrangements for Mome Rath and Freddie May, two RCA artists whose single recordings have just been released.

See Top Orders On Funk's New Capitol LP

HOLLYWOOD — With the group's producer-manager Terry Knight in the studio putting the finishing touches on the new Grand Funk Railroad album. "Survival", Capitol Records is readying itself to support what the label expects will be the most massive album pre-order in company history. company history.

According to Don England, vice-president of marketing, pre-release orders for the trio's new album are expected to exceed even the record-breaking per-order of one million al-bums and tapes on Grand Funk's "Live Album" by as much as an addi-tional quarter of a million units.

After receiving the recognition of "Best Selling New Group of 1970" awarded at the recent NARM convention in Hollywood, Grand Funk has just begun a 52-day U.S. tour in which the group will make 38 inperson appearances from coast to

Nearly completely sold-out in advance, the two-and-a-half million dollars the trio will receive as their share of the door sales will mark the highest grossing rock tour in U.S.

With a \$4 million dollar gross from ticket sales of the tour, coupled with the sales of one million albums and tapes at the dealer level, a \$10 million dollars-plus will have been spent to see an hear Grand Funk Railroad in less than 60 days.

Anti-Drug Spots

Grand Funk Railroad have also recorded a series of anti-drug spots which are now available at no cost to AM and FM radio programmers.

According to Terry Knight, "Grand Funk came to me after hearing the Bloodrock anti-drug spots and asked if they, too, could make their personal appeals to the people. We cut the

'Joseph' Cantata Over 150,000, Scepter Reports

NEW YORK — Sales of the rock cantata, "Joseph & the Amazing Technicolor Dreamcoat," are over the 150,000 mark, according to Scepter Records, which released the LP on Feb. 28. Work was penned by Tim Rice and Andrew Lloyd Webber of "Jesus Christ/Superstar" fame. In a special promo to deejays, the label has mailed a black-and-white version of the cover art along with a box of crayons. It's called "Color Therapy for Harried DJ's and PD's from Scepter." Company had previously instituted a number of promo approaches, including in-store merchandising, radio spots and publicity.

Reshen Reps Kornfeld

NEW YORK—Neil C. Reshen, who last week expanded activities for his management firm, will act as personal rep for Woodstock Music and Art Fair producer Artie Kornfeld and Eleuthern Pagards. thera Records.

Kornfeld, formerly associated with Capitol Records and also a producer of the Cowsills, is president of Eleuthera, for which he produces such artists as Buzzy Linhart and Bert Sommer. He will also produce Robert Lee, the artist who appeared at Woodstock

Reshen will also represent world-wide publishing interests for the Kornfeld Publishing firms.

Ringler Leaves ABC/Dunhill

NEW YORK—Harry Ringler has left his post as administrative assistant to the president of ABC/Dunhill Records. With 13 years experience in the recording industry, Ringler has held controller and administrative positions with Time/Mainstream Records, and International Tape Cartridge Corp. He can be reached at (212) 247-0655.

spots during their recent recording session in Cleveland and they are now available on 7½ ips tape copies to any radio programmer in the country who wants them for his station."

A typical message says: "Hi, this is Mark Farner of Grand Funk with a word to my Brothers and Sisters. A clean world begins with a clean body . . . don't pollute yours with hard drugs."

All spots are under 10-seconds and can be obtained free by writing Allen A. Davis, director of merchandising, Capitol Records, Inc., 1290 Avenue of the Americas, New York, N.Y. 10019.

Bloodrock LP

NEW YORK — To coincide with their 52-day, 38-appearance U.S. tour with Grand Funk Railroad, Capitol Records is rushing this week (15) the release of the new "Bloodrock 3" album and tape package.

Produced by Terry Knight, "Bloodrock 3" follows on the heels of the Texas sextet's hit single, "D.O.A.", and album, "Bloodrock 2", and will contain a free mat-board color portrait of the group suitable for framing in each album.

More Details On N. H'wood **Bogus Tape Raid**

HOLLYWOOD — The raid by Los Angeles Police Department officers who seized bootleg tapes and tape duplicating equipment, Wed., March 3, at the headquarters of Sonar Distributors and Muntz Stereo Pak, Inc., 4930 Lankershim Blvd., North Hollywood, was the result of complaints filed by several major record companies with the Los Angeles City Attorney's office. Labels charged bootleg activities on the part of Sonar and Muntz, said David Margulies, Deputy City Attorney in charge of investigation and prosecution of all tape piracy complaints for the City of Los Angeles.

Margulies stated that the initial in-

Margulies stated that the initial investigation of bootlegging activities had been started four months ago by A&M, ABC-Dunyil, Columbia, and Warner Bros./Reprise, with their respective attemping spective attornies.

spective attornies.

"These companies finally provided my office with enough evidence for the issuance of a search warrant of the Sonar-Muntz premises under Violation of Section 653 H of the California Penal Code (unauthorized duplication for sale of recorded sound, on tape, phonograph records and on film).

The search warrant was signed by Judge Pay Mullendore, of the Los Angeles Municipal Court, and issued March 3rd when the search of the premises took place.

"Investigating officers discovered more than 5,000 unauthorized 8-track tapes, 236 tape masters made from cartridges purchased from retail outlets, 2 tape duplicating machines, and 1 cellophane shrink wrap machine," said Margulies.

He added that "We also found a book containing the names of all customers, distributors and retail outlets, through which Muntz and Sonar funnelled their tapes."

Filing and issuance of the actual complaint and arrest warrants will follow.

GRT Label Closes On West Coast

HOLLYWOOD - GRT Records has closed its west coast offices. Ron Kramer, west coast A&R director, has left the company after a year in the post. Among the groups he cut was Rastus. He'll announce his future



Country Music Report

Country Artist Of The Week:

SAMMIE SMITH



SWEET SONG-

Joining the evergrowing number of country orientated artists who infilter other music styles, Sammie Smith started her career in Oklahoma City under the professional guidance of Gene Sullivan, writer and studio executive.

After a stint with Columbia Records where she recorded "So Long Charlie Brown" and "Why Do You Do Me Like You Do", Sammie signed with a young label, Mega Records, with the assurance they would let her "do her thing". Her first "thing" was "He's Everywhere". Then, she met with an old friend, Kris Kristofferson, who had a song for her. The song was "Help Me Make It Through The Night", which held #1 position in country for a number of weeks and is currently climbing the pop charts.

Recent TV Network appearances for Sammie are The Mike Douglas and Johnny Cash Shows and The American Bandstand, with syndicated Television tapings which include Dick Clark's "Like Young" (Montreal) and The Larry Kane, Hugh X. Lewis and Wilburn Brothers shows.

Sammie is currently making guest appearances with Eddy Arnold's Concerts and will appear March 16 in The NARAS Grammy Awards Show from Nashville.

Nashville.

Sammie's recently released LP on Mega carries the same title as her single "Help Me Make It Through The Night", both of which were produced by Jim Malloy. Sammie currently works through The Joe Taylor Artist Agency.

Nashville News Coast To Coast

NASHVILLE — The Broadcast Division of Bill Hudson & Associates, Inc., a Nashville based advertising/PR firm, has announced results of a 13-week test on a new program series called "The Nashville Reporter", has proved to be so successful it will soon be marketed on a national basis

The programs, which were airtested by select C&W stations have been designed to feature news about leading music industry personalities, and are set up as an exclusive for each market with news being kept up to date each week.

The initial test campaign was con-Jacksonville, Florida, Tampa, Florida, and Macon, Georgia to obtain an indication of both listener and advertiser appeal.

According to Bill Hudson, president of the firm, the program series was not only sold out on all test stations, but has been renewed 100% by both sponsors and stations.

Cycle Complete For Reeves' Organization

NASHVILLE — Clarence Selman, general manager of Jim Reeves Enterprises, announced contractual arrangements have been completed between Burlington/Felsted Music Publishing Companies of London, New York, and Jim Reeves Enterprises publishing group for reciprocal representation. resentation.

"We have always been interna-tional in scope and this arrangement completes the cycle for us", Salman

Jim Reeves has been an international artist for many years and currently has five of the Top 10 on the British Country Charts.

"Burlington/Felsted Music has reposented by the Top 10 on the British Country Charts."

"Burlington/Felsted Music has represented us for many years, along with Laetrec Music Ltd. of South Africa, internationally. We will now represent their music catalogues here in Nashville and they will represent ours in New York and will continue as they have through the years to represent us in other countries of the world", Selman said.



Country Roundup

Conway Twitty just recorded a medley of Hank Williams songs at Bradley's Barn, March 2, which will be in his forthcoming album "How Much More Can She Stand And Still Stand By Me" . . . Music Row's PR/Ad Man, Bill Hudson, recently spoke to the Nashville Exchange Club regarding Madison Avenue's obvious discovery of the "Nashville Sound" via a review of various National commercial campaigns . . . Sound" via a review of various National commercial campaigns...
During the recent visit of the Tactical Air Command's (TAC) Band and orchestra to Nashville, Tennessee, representatives of the TAC Commanding General presented to the Country Music Association a special plaque honoring the CMA for its support of the Command's musical programs...

try Music Association a special plaque honoring the CMA for its support of the Command's musical programs Whisperin' Bill Anderson a much sought after public speaker, on January 22, spoke at the annual Alabama Broadcasters meeting on the impact of country music on the radio industry. On March 26 he will speak at the Palmer House in Chicago for the annual National FM Radio Broadcasters Meeting and then in Nashville on April 23, he will speak to the TB Association gathering, of which he was the 1971 State Chairman . . . WDCN-TV out of Nashville will air the Conway Twitty story March 25th at 8:30 and March 28 at 7:30 P.M. . . . Margie Buffet, formerly associated with The Johnny Cash Show, has been appointed secretary to George Richey, executive producer for Capitol Records in Music City Hubert Long, president, Hubert Long International has co-ordinated an April 24 concert to be headlined by Loretta Lynn, Conway Twitty and David Houston, set for 8 P.M. at the Charlotte Coliseum in Charlotte, N.C. Also on the program is Billy "Crash" Craddock, whose initial Cartwheel release "Knock Three Times" . . . One of the giant new Buddy Lee Shows, consisting of three bands and 30 artists, bring together the talents of Hank Williams, Jr., Webb Pierce, Carl Smith, Kitty Wells and Johnny Wright, Lefty Frizzell, Roy Acuff, Jr., George Morgan and others . . . Archie Campbell will be master of ceremonies for the NARAS Awards banquet in Atlanta, Georgia, March 16 and will take his "Kountry Korn" to the Copa Habana in Oklahoma City, March 22-27 . . . As a result of their successful engagement at the Winnipeg Inn on January 4-23, Dot artists The LeGarde Twins have been set for a return booking this fall, October 4 thru 23. The LeGardes are the first Country act to play the

Faron's manager, reports Faron is singing better than ever since his automobile accident. A new Mercury single is just released titled "Step Aside"...

singing better than ever since his automobile accident. A new Mercury single is just released titled "Step Aside"...

Capitol Record's Larry Butler to produce all "Opryland Records" material ... Fast on the heels of being named as Canada's No. 1 Male Country Music Vocalist, Stompin' Tom Connors sent all of his LP's and his "Stompin' Board" for display in the Country Music Hall of Fame and Museum. Connor's award as Canada's No. 1 was announced at the annual RPM/Juno Awards show where he received a special Gold Leaf Award... "Angel's Sunday" is title of Jim Ed Brown's new RCA release ... Contractual arrangements have been completed between Burlington/Felsted Music Publishing Companies of London, New York, and Jim Reeves Enterprises publishing group for reciprocal representation. The Jim Reeves Enterprises group is headed by Mary Reeves Davis, president, and consists of sixteen music publishing companies, either owned by her or managed for other people ... Among those set to play the benefit for Pappy Covington, long time manager of the Louisiana Hayride, in Shreveport, March 27, are David Houston and the Persuaders, Johnny Mathis and John Reeves.

Dick Heard, head of Royal American Records complex has announced the formation of a new copyright management firm, Nashville Copyright Management, Inc., which is a subsidiary of Royal American Records . . Woodland Sound Studios has celebrated the beginning of its fourth year of service to the recording art by unveiling a new standard of convenience, comfort and excellence in control room facilities as studio A re-opened after extensive research and re-design . . . Promomen, Rudy Hickman and Jim Harper, have joined the staff of Target Records, New Bern, N.C., with their first assignment being a nationwide campaign to cover the current Jack Renorelease, "When Strangers Say Goodbye" . . .

The George Jones/Tammy Wynette Show, featuring Harold Morrison, will nlav the Landmark Hotel in

paign to cover the current Jack Reno release, "When Strangers Say Goodbye"...

The George Jones/Tammy Wynette Show, featuring Harold Morrison, will play the Landmark Hotel in Las Vegas May 5-18, booked through Hubert Long Agency.

Buck Owens, CBS-TV Hee Haw Star to donate for auction one of the stage costumes he wore on his tour of Japan in 1967 to the Bakersfield Junior Women's Club Heart Fund Benefit ... Jack Key of Newkeys Music, Inc., has signed Jeff Young of Spokane, Washington to an exclusive writers contract ... Bobby Bare has just completed a new album for Mercury Records ... Roy Bayum's first release on Rice Records, entitled "The Arms Of A Satisfied Woman" is scheduled for release this week ... Last week the law finally caught up with RCA's 300 pound artist, Kenny Price. Kenny was hauled into the Sheriff's office and sworn in as an official Deputy of Boone County. Kenny's recent top ten record was based on the life of Sheriff Collins. According to Kenny, "Collins is a good man. He's been Sheriff as long as I can remember.

George Hamilton IV reports his latest series for Purina Dog Chow commercials are now being run on Network TV, coast to coast ... Dot recording artists Tom and Ted Le-Garde recently took part in a celebrity performance presented live by Los Angeles' KCTA-TV. The twins were

Garde recently took part in a celebrity performance presented live by Los Angeles' KCTA-TV. The twins were featured on the Giant Arthurites Annual Telethon which raised over \$250,000 for charity. Among the other celebrities appearing were Ida Lupino and Bob Hope . . . Green and yellow daisies are lighting up all over the music field over Pat Daisy's new RCA release "You're The Reason". Jim Bowen, Pat's manager, reports ABC-TV has offered to feature Pat on a national show.



C & W Singles Reviews

Picks of the Week

JIM ED BROWN (RCA 251)
Angel's Sunday (2:35) (Moss Rose, BMI——Mills)
Jim's follow up to "Morning," is a beautifully structured ballad that should find no difficulty crossing over into pop and MOR fields. Fine melody and arrangement practically guarantees side lasting chart success. Flip: no information

JEANNIE C. RILEY (Plantation 72)
Oh, Singer (3:50) (Singleton Music, BMI—M. Smith—M. Lewis)
One of her very best outings to date, Jeannie delivers this strong tune with a touch of gospel feeling. Record will ride right to the top of the country charts. Flip: no information available.

JIM REEVES (RCA 9969)

Gypsy Feet (1:40) (Open Road, BMI—Smith, Butram)

Pulled from the Jim Reeves collection, this brilliant tune will score on both country and pop charts and should become a classic in the years to come. Flip: "He Will" (2:36) (Acclaim, BMI---Reeves)

CLAUDE KING (Columbia 45340)
Chip 'N Dale's Place (2:30) (Algee Music, Al Gallico Music, BMI—N. Wilson, D.

Hoffman)

Claude King has been releasing nothing but the finest country records, and this one is no exception. With a very catchy melody, his newest efforts is likely to make a favorable impression on his many followers. Flip: "Highway Lonely" (2:17) (Claudzane, BMI—Rippey, King.)

DEL REEVES (United Artists 50763)
Working Like The Devil (for the Lord) (2:59) (Four Star, BMI—Belew, Van

Del Reeves works around a good lyric and delivers a fine up tempo country tune that should put him back on the charts, Flip: no information available.

OTIS WILLIAMS (Stop 388)

I Wanna Go Country (2:13) (Sawgrass Music, BMI—Monk, Owen)

Yielding one of the most refreshing sounds in country music, Otis Williams pulled this tune from his debut album with the Midnight Cowboys. Record is marked for instant success and should have wide audience appeal. Track was produced by Pete Drake. Flip: "Rocky Top" (2:54) (House of Bryant, BMI— F&B Bryant)

JOEY MARTIN (Mobilcolor 115)
Little Dog Tag (3:55) (ASCAP—Joey Martin)
Every so often a record comes along that just tugs at your emotions. A record that means something to everyone, young or old—rich or poor. "Little Dog Tag" is such a record. Upon hearing of the untimely dealer of a close friend, Martin wrote this lament to parents whose children were killed in Vietnam. Rather than a protest song, this record is a statement of our times that should be heard. Flip: no information available.

DORSEY BURNETTE (Capitol 3073)
After The Long Drive Home (3:18) (Warner Bros. Music, ASCAP—Hampton) Dorsey delivers a combination vocal-narration in a powerful country performance that should be in store for lots of extra airplay in weeks to come. Flip: "New Orleans Woman" (2:25) (Senor Music, ASCAP—Sklerov, Lloyd)

Best Bets

JESSI COLTER (RCA 9962)
The Golden Rocket (2:37) (Hill & Range, BMI—Hank Snow) Jessi revives this great Hank Snow classic, and does it magnificently. Record has thit written all over it. A fine vocal performance and interesting musical arrangements. Flip: "You Mean To Say" (2:30) (Baron Music, BMI—M. Eddy)

BOBBY BUTTRAM (Whirlwind 4)
Midnight Sun (2:27) (Highwheel,
BMI — Buttram) Interesting story
with plenty of country feel and harmonica added for extra measure.
Could turn some heads. Flip: "When
It Rains" (2:29) (Same Credits)

GEORGE KENT (Mercury 73182)
I'm In A Bad Mood Tonight (2:20)
(Newkeys Music, BMI—H. Hall)
George's follow up to Mama Bake A
Pie is an interesting tune that should
be getting lots of extended airplay
which will only serve to increase his
already large audience appeal. Flip:
"Hitting The Bottle, Missing You"
(2:36) (Newkeys Music, BMI—T. T.
Hall)

BOBBY LORD (Decca 32797)
Goodbye Jukebox (1:51) (Contention
Music, SESAC—Harris) A fine vocal
effort by Bobby that has plenty of
country appeal and variety. Should
make some noise on the charts in the
weeks to come. Flip: "Do It To Someone You Love" (2:37) (Newkeys Music, BMI—T. T. Hall)

MAYF NUTTER (Starday 9229)
Nashville Wives (2:45) (Tarheel Music, BMI — Ellis, Shaffer) God must have picked out special girls and made them Nashville wives — is the philosophy behind this fine effort by Mayf. Could click. Flip "Country's Gone" (3:04((Same Credits)

THE CHRISTIAN BROTHERS (RCI

THE CHRISTIAN BROTHERS (RCI 3004)
An Angel Up Above (2:15) (Lone Lake, BMI—A Warrington) Sounding very similar to the early Everly Brothers, "An Angel Up Above" has all the potential to make it on its own merit. Could be a smash. Flip: "It won't Be Easy" (2:45) (Lone Lake, BMI—Magrame, Gentle)



CashBox Top Country Albums

1	ROSE GARDEN Lynn Anderson (Columbia C 30411)	1	17	WITH LOVE George Jones (Musicor MS 3194)	19
2	FROM ME TO YOU	_	18	JIM REEVES WRITES YOU	15
3	Charley Pride (RCA LSP 4468) COAL MINER'S DAUGHTER	2		A RECORD (RCA LSP 4475)	18
	Loretta Lynn (Decca DL 75253)	3	19	ALL FOR THE LOVE	
4	ELVIS COUNTRY Elvis Presley (RCA LSP 4460)	4		OF SUNSHINE Hank Williams Jr. & Mike Curb Cong.	14
5	WE ONLY MAKE BELIEVE		00	(MGM SE 4750)	-
	Loretta Lynn & Conway Twitty (Decca DL 75251)	8	20	SHE WAKES ME WITH A KISS EVERY MORNING	
6	TWO OF A KIND Porter Wagoner & Dolly Parton	7		Nat Stuckey (RCA LSP 4477)	23
_	(RCA LSP 4490)	1	21	BRIDGE OVER TROUBLED WATER	
7	THERE MUST BE MORE TO LOVE THAN THIS			Buck Owens (Capitol ST 685)	21
	Jerry Lee Lewis (Mercury SR 61323)	5	22	THE BEST OF DOLLY PARTON	
8	HELP ME MAKE IT THROUGH THE NIGHT			(RCA LSP 4449)	20
	Sammi Smith (Mega M-31-1000)	10	23	HAG Merle Haggard & The Strangers	_
9	BED OF ROSE'S Statler Bros. (Mercury SR 61317)	6		(Capitol ST 735)	
10	PORTRAIT OF MY WOMAN		24	THE BEST OF GEORGE JONES	
11	FOR THE GOOD TIMES	9		(Musicor MS 3191)	22
	Ray Price (Columbia © 30106)	12	25	THE TAKER/TULSA Waylon Jennings (RCA LSP 4487)	28
12	A TRIBUTE TO THE BEST DAMN FIDDLE PLAYER		26	LYNN ANDERSON'S	20
	IN THE WORLD		20	GREATEST HIT VOL. 1	
13	Merle Haggard (Capitol ST 638) THE GOLDEN STREETS	11		(Chart CHS 1040)	24
	OF GLORY		27	Jack Greene (Decca DL 75080)	30
14	Dolly Parton (RCA LSP 4398) MORNING	15	28	THE ARMS OF A FOOL/	
1.44	Jim Ed Brown (RCA LSP 4461)	13		COMMERCIAL AFFECTION Mel Tillis & The Statesiders	_
15	WHERE HAVE ALL OUR			(MGM SE 4757)	
	HEROS GONE Bill Anderson (Decca DL 75254)	17	29	THE FIRST LADY Tammy Wynette (Epic 30213)	25
16	IN LOVING MEMORIES		30	GEORGIA SUNSHINE	
	Jerry Lee Lewis (Mercury SR 61318)	16		Jerry Reed (RCA LSP 4381)	-

BILL PHILLIPS (Decca 32782)

Big Rock Candy Mountain (2:29) (Warner --- Tamerlane, BMI Burnette, B. DeVorzon) All the ingredients of a hit record are contained within the two and a half minutes of this single. Should be a big one for Bill. Flip: "I Don't Forget" (2:46) (Needahit Music, BMI -- Phillips)

CLAY HART (Metromedia 207) Depend On Me (2:35) (Jet Music, BMI -Dave Burgess) (Clay delivers a brilliant performance of this beautiful tune that you can depend on to become a hit single. Flip: "Mobile Blues" (2:21) (Acuff — Rose, BMI — M. Newberry)

ARCHIE CAMPBELL (RCA 9954) The Cockfight (3:14) (Ly-Rann Music, BMI - Blalock Kelton) Cut as a single from the "Cockfight And Other Tall Tales" album, Archie portrays a rooster in this unusual bid for a hit record. Flip: "Get It At The General Store (2:19) (Gemini Music, ASCAP -H. Fort)

DEL WOOD (Chart 5115)

Are You From Dixie? (2:03) (Warner Bros., BMI — Yelben, Cobb) It doesn't really matter where you're from, because Del's latest instrumental tune is universal in its appeal. "Are You From Dixie" is a honky tonk country tune all the way. Should do well in chart competition. Flip: "Kentucky Turnpike" (2:28) (Big Ten Music, BMI-Wood)

Sen. Cranston Asks For Country Stamp

WASHINGTON—Senator Alan Cranston (D. Calif.) has asked the Post Office Department to issue a commemorative stamp honoring the memory of Jimmie Rodgers, "The Father of Country Music".

Father of Country Music".

In a letter to Postmaster General Winton M. Blount, Cranston asked that the Citizens' Stamp Advisory Committee consider such a stamp as "a most appropriate way to mark the value of country music".

Cranston said the idea for the stamp was suggested by "many of my constituents, including Merle Haggard," who was named country music's "Entertainer of the Year" by both the Country Music Association and the Academy of Country & Western Music in 1970. He was recently honored by his hometown Chamber of Commerce as "Man of the Year" in Bakersfield, Calif.

Commercial country music dates from 1927, when Rodgers issued his first record. In the six years before his death from tuberculosis at the age of 35, Rodgers established country music as a distinct form. He left a legacy of 112 songs, many of them classics like "My Carolina Sunshine Girl"; "Peach Picking Time in Georgia"; and "In the Jailhouse Now".

Rodgers, known as "The Blue Yodeler" and "The Singing Brakeman" (he had once worked on a railroad), became a legend in the music industry, Cranston said. Rodgers was the first country or western singer elected to the Country Music Hall of Fame.

"The origins of country and western music are not hard to find, commented Cranston. From Roy Acuff to Merle Haggard to Ray Charles to Bob Dylan to Joan Baez, country and western has been sung and played before all kinds of audiences with all kinds of ideas about life and beauty and happiness.

It is appropriate and proper that America commemorate country and western music by honoring the mem-ory of Jimmie Rodgers."





1	AFTER THE FIRE IS GONE Loretta Lynn & Conway Twitty (Decca 2	33	MAN IN BLACK Johnny Cash (Columbia 45339)
2	32776) (Twitty Bird—BMI) I'D RATHER LOVE YOU Charley Pride (RCA 9952) 4	34	(House of Cash—BMI) STRANGER IN MY PLACE
3	(Pi-Gem—BMI) A WOMAN ALWAYS KNOWS David Houston (Epic 10696) 1	35	Anne Murray (Capitol 3059) (TRO, First Edition—BMI) FIRST LOVE Penny DeHaven (United Artists 50742) 30
4	(Algee—BMI) THE ARMS OF A FOOL Mel Tillis (MGM 14211) 8	36	(Unart—BMI) I WANNA BE FREE Loretta Lynn (Decca 32796) —
5	(Sawgrass—BMI) HELP ME MAKE IT	37	(Sure FireBMI) SO THIS IS LOVE
	THROUGH THE NIGHT Sammi Smith (Mega 0015) 3 (Combine—BMI)	38	Tommy Cash (Epic 10700) 46 (House of Cash—BMI) TELL HIM THAT YOU LOVE HIM
6	THERE GOES MY EVERYTHING I REALLY DON'T WANT TO KNOW	39	Webb Pierce (Decca 32787) 49 (Tuesday—BMI) HOW MUCH MORE CAN SHE
	Elvis Presley (RCA 9960) 5 (Blue Crest/Hill & Range—BMI)	40	STAND Conway Twitty (Decca 32801) I'M A MEMORY
7	SOLDIER'S LAST LETTER Merle Haggard (Capito! 3024) 11 (Norma—BMI)		Willie Nelson (RCA 9951) 40 (Willie NelsonBMI)
8	WATCHING SCOTTY GROW Bobby Goldsboro (United Artists 5072) 6 (BnB—BMI)	41	Jerry Lee Lewis (Mercury 73192) — (Hill & Range, Blue Crest—BMI)
9	Porter Wagoner & Dolly Parton (RCA 15 9958) (Blue Echo-BMI)	42	OH, LOVE OF MINE Johnny & Jonie Mosby (Capitol 3039) 45 (Central—BMI)
10	I'M GONNA KEEP ON LOVING YOU Billy Walker (MGM 14210) 10	43	L.A. INTERNATIONAL AIRPORT Susan Raye (Capitol 3035) (Blue Book—BMI)
11	(Two Rivers—ASCAP) EMPTY ARMS	44	SHE'LL REMEMBER/ AFTER YOU Jerry Wallace (Decca 32777) 47
12	Sonny James (Capitol 3015) 17 (Desaird—BMI) WE SURE CAN LOVE	45	(4 Star—BMI) OH. SINGER
	EACH OTHER Tammy Wynette (Epic 10705) 16 (Algee, Altam—BMI)	46	Jeannie C. Riley (Plantation 72) — (Shelby Singleton—BMI) FREIGHT TRAIN
13	JOSHUA Dolly Parton (RCA 9928) 7 (Owepar—BMI) 7	47	Jim & Jesse (Capitol 3026) 50 (Maurice—ASCAP) BABY WITHOUT YOU
14	COME SUNDOWN Bobby Bare (Mercury 73148) 14 (Combine—BMI)	48	Jan Howard (Decca 32778) 48 (TRO, First Edition—BMI) I LOVE THE WAY THAT
15	PROMISED LAND Freddie Weller (Columbia 45276) (ArcBMI) 9		YOU'VE BEEN LOVIN' ME Roy Drusky (Mercury 73178) 60 (Music CityASCAP) 60
16	KNOCK THREE TIMES Billy "Crash" Craddock (Cartwheel 193) 26 (Pocketful of Tunes, Jillburn, Saturday —BMI)	49	SHE'S AS CLOSE AS I CAN GET TO LOVING YOU Hank Locklin (RCA 9955) (Blue Crest, Hill & Range—BMI)
17	ANYWAY George Hamilton IV (RCA 9945) 19 (Acuff-Rose—BMI)	50	NEXT TIME I FALL IN LOVE Hank Thomoson (Dot 17365) 55
18	BRIDGE OVER TROUBLED WATER	51	(Central—BM!) JUKE BOX MAN Dick Curless (Capitol 3034) —
19	Buck Owens (Capitol 3023) 18 (Charing Cross—BMI) WHERE IS MY CASTLE	52	(Moss Rose—BMI) BUS FARE TO KENTUCKY Skeeter Davis (RCA 9961) 58
20	Connie Smith (RCA 9938) 12 (Blue Crest—BMI) 12 DO RIGHT WOMAN—DO	53	YOU MAKE ME FEEL LIKE A MAN
	RIGHT MAN Barbara Mandrell (Columbia 45307) 23 (Press—BMI) 23	54	Warner Mack (Decca 32781) — (Page Boy—SESAC) CARELESS HANDS
21	IT WASN'T GOD WHO MADE HONKY TONK ANGELS Lynn Anderson (Chart 5113) 22	55	Dottie West (RCA 9957) 56 (Melrose—ASCAP) PORTRAIT OF MY WOMAN
22	(Peer Int'I—BMI) GUESS AWAY THE BLUES		Eddy Arnold (RCA 9935) 33 (House of Cash—BMI)
23	Don Gibson (Hickory 1588) 25 (Acuff-Rose—BMI) ALWAYS REMEMBER	56	THE CRAWDAD SONG Lawanda Lindsey & Kenny Vernon 61 (Chart 5114) (Sue Miri—BMI)
24	Bill Anderson (Decca 32793) 42 (Forrest Hills—BMI) LOVENWORTH	57	Johnny Cash (Columbia 45269) (House of Cash—BMI)
25	Roy Rogers (Capitol 3016) 27 (Champion—BMI) THE LAST ONE TO TOUCH ME	58	DON'T WORRY 'BOUT THE MULE Carl Smith (Columbia 45293) 59
26	Porter Wagoner (RCA 9939) 13 (Owepar—BMI) DREAM BABY	59	(Acuff-Rose—BMI) GEORGIA PINEYWOODS Osborne Brothers (Decca 32794) 62
27	Glen Campbell (Capitol 3062) 29 (Combine—BMI) 29 WITH HIS HAND IN MINE	60	(House of Bryant—BMI) TRUE LOVE IS GREATER THAN FRIENDSHIP
28	Jean Shepard (Capitol 3033) 44 (Twig—BMI) I WON'T MENTION IT AGAIN	C1	Arlene Harden (Columbia 45287) 32 (Ensign, Cedarwood—BMI)
29	Ray Price (Columbia 45329) 53 (Seaview—BMI) RAININ' IN MY HEART	61	THERE'S SOMETHING ABOUT A LADY Johnny Duncan (Columbia 45319) —
	Hank Williams Jr. and Mike Curb Cong. 20 (MGM 14194) (Excellorec—BMI)	62	(Pi-Gem—BMI) AT LEAST PART OF THE WAY Stan Hitchcock (GRT 39) (Jack & Bill—ASCAP) 63
30	SLOWLY Jimmy Dean & Dottie West (RCA 9947) 31 (Cedarwood—BMI)	63	PUT YOUR HAND IN THE HAND
31	SOMETIMES YOU JUST CAN'T WIN George Jones (Musicor 1432) 38	64	Beth Moore (Capitol 3031) 52 (Beechwood—BMI) BIG MABLE MURPHY Dallas Frazier (RCA 9950)
32	DID YOU EVER Charlie Louvin & Melba Montgomery 36	65	(Hill & Range, Blue Crest—BMI) ANGEL Claude Gray (Decca 32786) —
	(Capitol 3029) (Tree—BMI)	1	(Vanjo—BMI)



Country LP Reviews



-Merle Haggard and The Strangers-Capitol-ST 735

With Merle's Tribute album still riding both the country and pop charts, and his popularity growing by leaps and bounds every day, there was very little choice. A new Haggard album was called for. But this one was more than an album! It contains four of Hag's most recent number one singles, plus some of his all-time favorite original compositions. "Soldier's Last Letter," "I Can't Be Myself," "Jesus, Take A Hold," and "Sidewalks Of Chicago," are the four big ones, but "If You've Got Time (to say goodbye)," "No Reason To Quit," and "The Farmer's Daughter" are equally as compolling. In short how're ter," are equally as compelling. In short, here's Merle's next #1 album!



THE OSBORNE BROTHERS - Decca - DL

Combine the songwriting talents of Hank Williams and Randy Newman, with the fine musicianship of the Osborne Brothers, and you've got a completely relaxing and enjoyable album that contains some of the finest country aroum that contains some of the finest country music around. Highlighting the LP are "My Old Kentucky Home," "My Sweet Love Ain't Around," "My Heart Would Know," the Jimmie Helms tune, "Searching For Yesterday," and the Osborne's current single release, "Georgia Pineywoods."



CARELESS HANDS-Dottie West-RCA-LSP

Dottie West is as country as they come. Her voice echoes with that extra something that has made her one of the most popular and successful female artists in the business. That 'extra something' can be heard on each and every track of this album. "Help Me Make It Through The Night," "Rose Garden," "I'm So Lonesome I Could Cry," and her current single, "Careless Hands," highlight the set, but all tracks are marked by powerful performance. gle, "Careless Hands," highlight the set, but all tracks are marked by powerful performances.



SOMETHIN' ELSE—Danny Davis And The Nashville Brass—RCA—LSP 4476

Danny Davis and the Nashville Brass are slowly but surely accumulating the momentum necessary to become giant favorites in the country field. Every album release by the group country field. Every album release by the group is more musically advanced than their last. In short, "Somethin' Else," is really somethin' else. It's contemporary. "Rose Garden," "Snowbird," "Green Green Grass Of Home," "I Walk The Line." It's moving. "Difficult," "Highland Brass," "Are You From Dixie." It's Somethin' Else!



HERE AND NOW-Jean Shepard-Capitol-ST

There's more to singing than just singing. There's feeling and sincerity. Choice of material and audience appeal. There's Jean Shepard. Tops in every category. From the opening track on this L.P, to the closing "Next Bus Back To Georgia," Jean is right up there with the best of 'em. She adds grace to Kristofferson's "For The Good Times," and sentiment to Twitty's "Hello Darlin'." You might say that Jean Shepard has what it takes to do it all.



SO THE SEEDS ARE GROWING---Joe South---Capitol-ST 637

From the pen that brought you "Rose Garden" comes this new collection of Joe South tunes. Along with the title tune comes "No Fence Around Me," "I've Got To Be Some-body," "Drown In My Own Tears," "Mother-less Children," and "Revolution Of Love," which highlight the set. Many of the tracks included in this package will probably be cut as singles by other artists, proving once again that Joe South is one of the best songwriters



-Skeeter Davis—RCA-LSP 4486

Skeeter Davis sings up a storm on each and every track of her most recent and most im-pressive album. Whether it's an up tempo movin' tune, or a fine emotional ballad, Skeeter handles herself with perfection. Album contains her most recent single effort, "Bus Fare To Kentucky" as well as "I Look Up (and see you on my mind)," "Sad Situation," "There's A Fool Born Every Minute," "Fall In With The Band," and "I Still Belong To You."



A COUNTRY SINGER—Stoney Edwards—Capi-

Stoney Edwards has experienced moderate success with the single, "A Two Dollar Toy," and most recently released "Poor Folks Stick Together." This album introduces some of Together." This album introduces some of Stoney's newer material like "An Old Mule's Hip," "Mama's Love," "The Cute Little Waitress," and "A Few Of The Reasons." With a powerfully convincing voice, and a continuing number of fans swarming to his corner, this album should give Stoney the exposure he



LOVE-Billy Edd Wheeler-RCA-LSP 4491

fine compilation of material sparked by Billy Edd's superb and fiery vocals on "Jimmie-John," "Day After Tomorrow," "The Poetry Of Love," and "Don't Hold Your Breath," make this album worthy of listener attention. Other fine selections include single, "Woman's Talkin' Liberation Blues," "Coal Tattoo," "Love," "I Can't Leave Kentucky (with Virginia by my side)," "Little Lucy," and "Is That So Bad."



OH, LOVE OF MINE-Johnny & Jonie Mosby-Capitol-ST 737

Johnny and Jonie Mosby have been making beautiful music together for a long time. Beautiful country music. Music like "Oh, Love Of Mine," and "A Little Of Me, A Little Of You." Music with that personal touch like "If It's Left Up To Me." This is the Mosby's newest album, and it's a welcome change. It's "Fallin' For You," and "Rocky Top," and "Pick Me Up On Your Way Down," and "Don't Let Me Cross Over," and so much more.



STREET CORNER PREACHER-Gene MacLel-

n—Capitol—ST 660

If you're familiar with "Snowbird," then you've heard about Gene MacLellan, the writer. Now, become familiar with Gene MacLellan the singer. Album contains 10 original compositions written and performed by Gene. Tracks that stand out are "Snowbird," "Thorn In My Shoe," "Street Corner Preacher," and "Death Of The Black Donnellys." Album reflects both the songwriting and vocal abilities of a great talent.



Mexico

The first act of Trio Los Panchos XXV Anniversary celebration took place at Palacio de Bellas Artes. In the program stars such as Chucho Martinez Gil, Estela Raval, Raul Show Moreno, INBA's Coral Mexicano conducted by Ramon Noble, The Philharmonic's Symphony Orchestra conducted by Gustavo Cesar Carreon, having Luis Cardenas and Ricardo Romero as guest conductors. Pedro Ferriz narrated Trio Los Panchos 25 years of artistic life. Los Panchos were presented with trophies from some government offices; Panchos were presented with trophies from some government offices; Ciedad de Autores y Compositores (SACM); Asociacion Nacional de Interpretes (ANDI); Asociacion Nacional de Actores (ANDA); Asociacion Nal. de Locutores de Mexico (ANLM); Asoc. Mexicana de Periodistas de Radio y TV (AMPRyT) and CBS/Columbia International. It was a meritorious homage for Trio Los Panchos who certainly deserve the name of Trio de America.

Eduardo L. Baptista and Jaime Sanchez, Pres. and int'l division man-ager of Discos Musart are back from San Francisco where they attended the inauguration of Fantasy's new building. Two other execs of Discos Musart, just back in town, are Guil-lermo Acosta, A&R and Francisco Llopis, sales manager. They were out on a promotional campaign for the

label's folk line.

Good acceptance has had the LP
"Las 12 Finalistas del IV Festival de
Buenos Aires" launched by Discos
Trebol this week, with Hector Cabrera, Dany Martin, Wanderley
Cardoso, Roberto Yanes, Juan
Ramon and Daniel Toro.

Jose Jose, Mexico's 1970 Top

Ramon and Daniel Toro.

Jose Jose, Mexico's 1970 Top Chanter and RCA's best seller, now in Costa Rica, will start his second motion picture next month, after which he will accept a European tour.

Mario Freidberg president of Discos Tizoc reported A&R Records as his label's new side line. Marian Love is among other fine artists in the A&R Records catalog.

Discos Gamma is about to release

Discos Gamma is about to release "Concertos" LP with "Concerto pour une-voix" by Saint Pteux. The Album will contain different forms of

bum will contain different forms of concerto for piano, trumpet, cello and flute. This is a French product of Az Distribution Discodis.

Discos Capitol launched "Mama's Pearl" with The Jackson 5 on Tamla Motown, this single together with "My Sweet Lord" with George Harrison are the label's best sellers. RCA and Dusa launched simultaneously "Chirpy, Chirpy, Cheep, Cheep", RCA's with Middle Of The Road and Dusa's with Lally Stott. Another successful RCA release is "Che Sera" with Jose Feliciano. "Che Sera" got the San Reme Festival second place.

Italy

Massimo Ranieri, again on the set working at his fourth movie picture, will represent Italy at the forthcoming Eurovision contest. The young CBS talented artist will perform a brand new song entitled "L'amore e un attimo" (Love is an instant). After the recital at the Paris Olympia, The Supremes will come to Italy for a TV appearance about the end of March. Fred Bongusto, the most successful Italian crooner, is preparing his next album whose title will be "Un'Occasione Per Dirti Ti Amo" (An opportunity for saying I love you). Massimo Ranieri, again on the set

(An opportunity for saying I love you).

Gigliola Cinquetti is recording these days her next French single. Jacques Plait, her French producer, is sure this record will bring back Gigliola in the top positions of the French charts. The record shall bear the French version of Gigliola's San Remo song "Rose nel buio" (Roses in the dark) backed with an original French song entitled "Le bateau mouche". For the promotion of this record Gigliola Cinquetti has already planned a couple of trips to Paris for TV, press and Radio activities. Rossano too is on the set again. He is actually working in Gubbio at the movie picture "Fratello Sole, So-

rella Luna" (Brother Sun, Sister Moon), from a San Francesco's poem After that he shall partake in the next Radio contest "Un disco per l'estate" (One record for summer) with the song "Il giornale" (The newspaper).

Successful Italian appearances for Ray Conniff and his Chorus. Ray Conniff arrived in Italy on Feb. 21st and he recorded in Rome his special guest appearance in "Teatro 10", one of the most important TV shows. Besides two of his standards—"Besame Mucho" and "Smoke gets in your eyes"—he also recorded his San Remo song "Rose nel buio". The British vocal group The People, whose "I am the preacher" is one of the most performed tunes in the pop programs of the Italian radio, are expected to come to Italy for TV appearances about the middle of March. Next album by Iva Zanicchi will be entitled "Dear Aznavour . . Iva." After Theodorakis also Charles Aznavour has written several songs for Iva Zanicchi who is one of actual most successful Italian artists. Anyway Iva looks also to the international market and in fact she is now recording in Japanese a recent hit of hers "Un attimo" (One instant).

Argentina's Best Sellers

This Last

Wee	k Week	
1	1	Nena Tengo Noticias Para Ti Mardi Gras (Fania-Music Hall);
		Carlos Bisso (RCA)
2	******	Te Quiero Te Quiero (Korn) Nino Bravo (Philips)
3	2	My Sweet Lord (Apple) George Harrison (Odeon)
4	3	Golpea Tres Veces Dawn (EMI)
2 3 4 5 6	4 5	*Como Una Ola De Calor (Relay) Los Linces (RCA)
6	5	Ra Ta Ta (Fermata) Rotation (Polydor); Habitantes, Trillizas
		de Oro (Fermata); Antoine (EMI)
7	19	*Te Amo De Noche, Te Extrano De Dia Dany (Music Hall)
7 8 9	6	*Vos Sos Un Caradura (Clanort) Palito Ortega (RCA)
9	conne	Luna De Plata Michael Nesmith and The First National Band
		(RCA)
10	7	*En Mi Pais Abracadabra (Disc Jockey)
11	13	Chirpy Chirpy Cheep Cheep Lally Stott (Philips)
12	15	Negra No Te Vayas De Mi Lado Banana (Music Hall)
13	chicago.	Rosas Rojas Massimo Ranieri (CBS)
14	9	Yo Cantare Miriam Makeba (Reprise-Music Hall)
15	8	Quiero Abrazarme A Tus Pies (Ansa) Sandro (CBS)
16		*Quema El Sol Lechuga (Philips)
17	omercowe.	*Me Hicieste Creer Carlos Javier Beltran (Disc Jockey)
18		Volviendo A Indiana Trio Galleta (Odeon); Jackson Five (RCA)
19	-	*Recordando El Rock Juan y Juan (RCA)
20	17	No Importa Que Badfinger (EMI)



DONNA HIGHTOWER, a fabulous American singer resident in Spain, has won recently the First Prize at the 4th International Song Contest of Costa del Sol-Málaga, with "IF YOU HOLD MY HAND", a song written by herself and Spanish composer Danny Daniel, The picture shows, from left to right, the Mayor of Málaga, Danny Daniel, Donna Hightower the speaker of the Festival and Ivor Raymonde, conducter of the orchestra. "If you hold my hand" is a catchy tune, which will enter soon the Spanish hit-parade, and will—be also a great success all over the world.

Italy's Best Sellers

- 1 Il Cuore E' Uno Zingaro-Nicola di Bari (RCA), RCA/Amici del Disco
- Che Sara'-Jose Feliciano (RCA), RCA/AdD
- My Sweet Lord-George Harrison (Apple), Aromando
- 4 Marzo 1943-Lucio Dalla (RCA), RCA/AdD
- Sotto Le Lenzuola-Adriano Celentano (Clan), Margherita
- Un Fiume Amaro-Iva Zanicchi (RI-FI)-Curci
- Vent'Anni-Massimo Ranieri (CGD), Arion
- Capriccio-Gianni Morandi (RCA), Mimo

Japan's Best Sellers

	is Last					
we	ek Week					
1	1	Shiretoko Ryojo-Tokiko Kato (Polydor) Pub/Stone Wales				
2	2	Hanayome—Norihiko Hashida & Climax (Express/Toshiba) Pub/Art Music				
3	3	Bookyo-Shinichi Mori (Victor) Pub/Watanabe				
4	10	Ani Holem Al Naomi-Hedva & David (RCA/Victor) Sub-Pub				
5	5	Kyoto Bojoo-Yuki Nagisa (Toshiba) Pub/Taiyo-UA				
6	4	Yuki Ga Furu-Adamo (Odeon/Toshiba) Sub-Pub/Toshiba				
7	6	My Sweet Lord—George Harrison (CBS-Sony) Sub-Pub/April Music				
8	9	Onna No Iji-Sachiko Nishida (Polydor) Pub/Nichion				
9	11	Seasons-Earth & Fire (Polydor/Grammophon) Sub-Pub				
10	8	Saihate No Onna-Keiko Fuji (RCA/Victor) Pub/Nichion				
11		Shiretoko Ryojo—Hisaya Morishige (Columbia) Pub				
12	14	Onna No AsaKenichi Mikawa (Crown) Pub/Crown Music				
13	13	Daishoobu—Kiyoko Suizenji (Crown) Pub/Crown Music				
14	17	You Don't Have To Say You Love Me—Elvis Presley (RCA/Victor) Sub-Pub/Mirror Music				
15	16	Zange No Neuchi Mo Nai-Mirei Kitahara (Toshiba) Pub/J & M				
16		Hana No Marchen—Dark Ducks (King) Pub/J.C-M				
17	15	Black Magic Woman—Santana (CBS-Sony) Sub-Pub				
18	_	Knock Three Times—Dawn (Bell/CBS-Sony) Sub-Pub/Shinkoo Music				
19	_	Ame Ga Yandara—Yukiji Asaoka (CBS-Sony) Pub/Nichion				
20	7	As Years Go By—Mashmakhan (CBS-Sony) Sub-Pub/April				

cashbox

INTERNATIONAL MUSIC SECTION

Upswing For Canadian Productions

TORONTO --- Although there has been much criticism written about been much criticism written about Canadian radio broadcasters entering the area of record production, productions other than from this area continue to be released. Radio stations have, generally, accepted the ruling and have in fact surpassed the required 30%, as laid down by the Canadian Radio Television Commission (CRTC). One of the leaders in this field has been CKLW Windsor, Canada's most powerful radio station.

this field has been CKLW Windsor, Canada's most powerful radio station.

Ironically, and against all speculation, the 30% requirement for this important two nation broadcast outlet has not altered its importance in the Detroit/Windsor area. In fact, the playing of Canadian disks on CKLW has reportedly created a U.S. distribution problem. Many other stations suffering from being in the shadow of the 50,000 clear channel CKLW have requested copies of the Canadian disks. This has created a demand for this product by American listeners. Canadian companies are not attempting to beef up their U.S. distribution.

Top Canadian disk is the Guess Who's "Hang On To Your Life". Unfortunately there are some broadcasters, particularly in the Toronto area, who will not program this disk, already a proven hit in the U.S. This has added to the rumor that Canadian broadcasters do maintain a blacklist. The Guess Who's manager, Don Hunter, recently sounded off on Canadian broadcasters entering the disk production business.

Polydor's Bells have shown good national gains with their deck of "Stay Awhile" while "Carry Me" by the Stampeders on the Music World Creation label, has become a top contender for the number one position on the national charts.

Canadian country productions have gained much importance over the

on the national charts.

Canadian country productions have gained much importance over the past few weeks. Stompin' Tom Connors, who won a Juno Award as Canada's Top Male Country Singer, has moved from Dominion label to his own Boot Records, which he shares an executive position with his

'Jack In Box' To Eurovision

To Eurovision

LONDON — The winner of the Song for Europe eliminating contest for this year's Eurovision Song Contest was "Jack in the Box" written by John Worsley and David Myers and published by Southern Music.

The result of the eliminating round was announced on the Cliff Richard BBC TV show and sung by Clodagh Rodgers, the RCA artist who will represent the U.K. in Dublin on April 3. Worsley and Myers are contract Southern songwriters and also produce disks for Southern's Spark label. The results were obtained by eight juries throughout the U.K. comprising ten people on each assembled by the BBC as an alternative method to the normal postal voting by viewers which was prevented this year by the strike of Post Office workers.

Nero On Tour

NEW YORK — Columbia recording artist Peter Nero left New York last Saturday, March 13th, for a month-long concert tour of Australia and New Zealand. He was accompanied by his manager, Stan Greeson, and two sidemen—bassist David Troncoso and drummer Cecil

producer Jury Krytiuk. Two subsequent releases on this label, "Man From The City" by Humphrey & The Dumptrucks, and "Hard Workin' Men" by Stevedore Steve, have now been added to country and MOR playlists across the nation. From out of the west comes one of this country's top country notentials. Jim

of the west comes one of this country's top country potentials, Jim Roberts with his own penning of "It Seems" on the Capitol label. Fred Dixon & The Friday Afternoon have a strong entry with their Rodeo deck, "Jim's Used Car Lot".

Middle of the roaders also have a fairly large selection of top Canadian productions to choose from. One of Canada's top rockers from the past, Bobby Curtola, has made another bid for the charts with his newly released Capitol deck, "Way Down Deep". The Canadian Talent Library have also increased their production schedule to beef up their available product.

Dealer Fair Works For EMI N. Zealand

ZEALAND

NEW ZEALAND — The New Zealand division of EMI International, His Master's Voice (NZ) Limited, kicked off its 1971 trading period with a bang recently. A week long dealers' fair was held in New Zealand's biggest city, Auckland. But it was a fair with a difference.

HMV took over the largest race-course in the country and transformed it into a Victorian race meeting. A special totalisator was installed, and dealers placed orders by casting "bets" in certain combinations. Dividends included special discounts to mark the occasion and tions. Dividends included special discounts to mark the occasion and when the orders reached a certain level dealers became eligible for "double dividends" which comprised free radios, record players, and appliances

The records and appliances were displayed in attractive display sections, with special sections being de-

voted to cassettes, now manufactured in New Zealand by HMV, and a new range of HMV brownware. Assistantes at the fair were dressed

in the Victorian tradition in keeping with the mood of the fair and entertainment was provided by a Victorian

trad band.

Both dealers and HMV personnel voted the fair an outstanding success. "We were looking for something different," HMV Marketing Manager, Berry Peace, commented, "and I think that this sort of thing is the answer. If the dealers can enjoy themselves at the same time that they can see new stock, you've made for happy dealers. And happier dealers mean more sales, for happier dealers mean more sales, for them and for us. The fair was very well attended and our sales were considerably up on previous periods. On top of it all, we all had a ball.

INTERNATIONAL PERSONALITIES OF THE WEEK! TIM RICE/ANDREW LLOYD-WEBBER



We've chosen as our Personalities of the Week writers Tim Rice (right) and Andrew Lloyd-Webber whose "Jesus Christ Superstar" album has achieved sales of over one million in the United States. Ironically, sales are phenomenal all over the world except in the U.K. but it is hoped that the release of a single from the rock opera "I Don't Know How To Love Him" by Yvonne Elliman will spark off home interest in the MCA album. Robert Stigwood is to present a stage version on Broadway in September with a film later in the year.



CashBox Great Britain

A portent of the competition to secure competent broadcasters pen-ding the introduction of commercial secure competent broadcasters pending the introduction of commercial radio here is the signing by Radio Monte Carlo International of disk jockey Kenny Everett. Everett will present two hour-long shows in the small hours of Sunday and Monday as part of a new weekend pattern of broadcasting introduced on March 6th by the station called "MCI Weekend." Other participants are Monte Carlo regulars Dave Cash and Tommy Vance with cash presenting the top ten and a selection from the second ten and Vance concentrating on the heavier type of progressive material. Everett was fired by the BBC last year for what were considered injudicious remarks and jokes on the air but is rated very highly in the business for his own zany brand of microphone brillance. He will be recording his Monte Carlo shows in his own studio in his home in Holland Park, London and the content of the programs is being left entirely to his own discretion, apart from the advertisements.

Park, London and the content of the programs is being left entirely to his own discretion, apart from the advertisements.

Decca expedited a Rolling Stones LP release to coincide with their concert swing through the UK. Entitled "Stone Age" it contains four new numbers "Look What You've Done," "One More Try," "My Girl" and "Blue Turns to Grey" plus items culled from previous albums and singles. Decca is offering 10% discount on all Stones albums and cassettes during March covering a dozen LPs and cassettes in all including the new one, as an additional stocking incentive to capitalise on the tour. Irritation with sharp-practising agents will be voiced at the next conference of the National Union of Students. A motion tabled for discussion asks the conference to note "with disgust" that "the prime aim of agencies, promotors and bands alike is to extract as much as possible from social secretaries" and refers to the "grossly inflated costs of entertainments" and "the increasing number of promotors etc. making massive profits out of constituent organizations." The motion also touches upon the main cause of the problem by mentioning that student social secretaries often have considerable funds at their disposal to book campus entertainment for the colleges and universities to which they belong and top name acts, particularly in the progressive field, earn good money on such dates. Some intermediary agents and promotors are straight and thoroughly reliable delivering what they have contracted for on time, but others are dubious and some of their acts clown about by arriving late for gigs and finishing their sets much earlier than scheduled. The motion for the NUS conference wants a black list of such acts, agents and managements to be compiled and boycotted by all social secretaries.

Larry Page has set a deal with Gerald McGrath of Teal Records for the South African distribution of Page's Penny Farthing and Nepentha labels and the handling in that territory of the Page Full of Hits publishing catalog. Page has also

for the two labels to be distributed in Canada via the Transworld organiza-tion and is opening a New York tion and is opening a New York office soon to promote his product and the Page Full copyrights. Initially it will be located at the Broadway office of his attorney Robert Caspar. UA is to release in the States the Penny Farthing version of the Samantha Jones "No Regrets."

mantha Jones "No Regrets."

Benny Goodman will wind up his European tour with a Royal Albert Hall concert on April 1st. The vet jazz clarinetist has been swinging through Europe on a concert it-inerary with a 15-piece British band which he rehearsed at Decca's London studios. Decca is releasing a double album "Benny Goodman Today" recorded at a Stockholm concert last year to tie in with his Albert Hall date.

date.

Decca is resuming auditions at its West Hampstead recording studios in a quest for new acts for its labels. The company stopped the practise five years ago on the grounds that artists preferred to make their own demo disks and tapes for audition purposes but it is resuming it now on a one day a month basis because studio time is too expensive for some aspiring newcomers and Decca considers it can assess the potential of acts better when they are present in its own studios.

The Cyril Shane Organization has

acts better when they are present in its own studios.

The Cyril Shane Organization has the copyright of Val Doonican's first single for Philips "Innocent" set for March 27th release. The number penned by American songs with Mark Barkan was picked up by Shane on his last Stateside visit. He is also publishing the score for an upcoming movie "Soldier Blue" due for London premiere April 15th. Its story is based on the actual history of the Indian Wars in the American West viewed from the Indian point of view. Buffy St. Marie has written and recorded the title song. Shane has signed Rory McDonald, lead singer in the London production of "Hair" and his son Stephen will produce his disks. A German language version of "Hold On To What You've Got" by Bill and Buster has been cut under Stephen's supervision to meet mounting continental interest in the duo and the song.

Quckies; First three releases on the newly formed Mojo label, distributed via Polvdor, are "I Need Help" by Bobby Byrd; "Super Good" by Vicki Anderson and "These Are The J.Bs" by The J.Bs. . . . If signed by Liberty-UA following talks between manager Lew Futterman and Liberty-UA chief Martin Davis . . . Warner Bros Music to administer Biscuit Music, the publishing outlet of disk jockey John Peel's Dandelion label . . . A & M Records making March Burt Bacharach promotional month snearheaded by "Portrait in Music" a 14-track album representing best of music from Bacharach and Hal David . . . KPM Music had two songs entered for the Song for Europe contest and Columbia are putting out a single backing "Someone To Love Me" (voted second) with "Look Left Look Right" (voted fifth), sung by Laura Lee.

Lib/UA, Futterman Act Development Deal For England

NEW YORK — Martin Davis of Liberty/UA(UK) and Lew Futterman have entered into a two year deal for the development and recording of several acts in the United Kingdom. Futterman and his associates will produce and Liberty/UA will release a minimum of 10 LP's during this period. Distribution will be for the world with the exception of the U.S. and Canada, where the

product will be licensed independently, though Liberty/UA will retain a share of the profits.

The arrangement is unusual in that Liberty/UA will not only assume the cost of recording the acts but will underwrite and assist in their development and exploitation prior to the release of product. Also involved in the deal is Futterman's London associate, promoter Stuart Lyon, whose Country Club has been a mecca for emerging progressive groups durfor emerging progressive groups during the past three years. He will be running the Management/Agency operation which already represents IF, Jody Grind, and several other acts.



Columbia's director of advertising and publicity, Bill Eaton, is expecting a large rush on the third album release from Leonard Cohen, "Songs Of Love and Hate". Combined sales of Cohen's previous releases, "Songs From A Room" and "Leonard Cohen" have now surpassed the 100,000 mark. Canada's heretofore unimportant secondary markets have now come into being an important part of the business. Although Columbia's Smyle received the cold shoulder from the Maple Leaf System with their "Glory Glory" lid, the single has become a fast mover and because of plays on stations in secondary markets, has influenced some of the larger stations.

Polydor's ad and publicity chief, Allan Katz, is very happy over his recent national all media promotion of James Last's sampler set, "James Last Does His Own Thing". There have now been more than 100,000 pieces shipped. This, of course, has brought much attention to Last's full

catalogue of 30 albums, all active.

Tom Northcott's engagements in Upper Canada, have revealed a new interest in Canadian talent by Toronto's dailies, one of them at least.

Northcott's experiment at the Biver. ronto's dailies, one of them at least. Northcott's appearance at the Riverboat received better than average coverage which could create a good atmosphere for his next single and first album release on the Uni label. Good advance promotion has insured him a good week at Ottawa's Le Hibou. Also from this MCA camp, Russell Thornberry is showing himself to be no slouch with his newly released single, "Rosaline" culled from his album, "One Morning Soon". Crowbar, and their maker, Frank Davies, are now reaping the benefits of their Western Canadian tour.

Davies, are now reaping the benefits of their Western Canadian tour. Their Daffodil single, "Oh What A Feeling" received top votes of 10 from most of the stations in the Maple Leaf System but strangely enough received 5's and a 3 from Eastern and Upper Canada stations.

Great Britain's Best Sellers

This Last Weeks

11 0000	, II CCAR	OM OM	LL E					
1	1	7	Mv	Sweet	Lord-George	Harrison	Annle-A	nnle

It's Impossible-Perry Como-RCA-Sunbury

Pushbike Song-Mixtures-Polydor-Carlin

Resurrection Shuffle-Ashton Gardner Dyke-Capitol-Ed-

10 Baby Jump-Mungo Jerry-Dawn-Our Music

Stoned Love-Supremes-Tamla Motown-Jobette/Carlin

Amazing Grace-Judy Collins-Elektra-Harmony

Your Song-Elton John-DJM-Dick James

Q 19 Sweet Caroline-Neil Diamond-Uni-KPM

Another Day—Paul McCartney—Apple—McCartney/Mac-Lean

No Matter What—Badfinger—Apple—Apple 11

12 Candida—Dawn—Bell—Carlin

13 Rose Garden-Lynn Anderson-CBS-Lowery

I'm The One You Need—Smoky Robinson & Miracles—Tamla Motown—Jobette/Carlin 14

Forget Me Not-Martha Reeves-Tamla Motown-Jobette/Carlin

Everything's Tuesday—Chairman of the Board—Invictus—KPM

17 Tomorrow Night-Atomic Rooster-B & C-Essex

17 Rupert-Jackie Lee-Pye-ATV Kirshner

I Think I Love You-Partridge Family-Bell-Screen Gems

Chestnut Mare-Byrds-CBS-April

Top LP's

All Things Must Pass-George Harrison-Apple

Bridge Over Troubled Water-Simon & Garfunkel-CBS

Tumbleweed Connection—Elton John—DJM

Andy Williams Greatest Hits-Andy Williams-CBS

Led Zeppelin 3-Led Zeppelin-Atlantic

Motown Chartbusters Vol 4-Various Artists-Tamla Motown

Sweet Baby James-James Taylor-Warner Bros

Pendulum-Creedence Clearwater Revival-Liberty

Elton John-Elton John-DJM

Air Conditioning-Curbed Air-Warner Bros

Deep Purple In Rock-Deep Purple-Harvest

Frank Sinatra's Greatest Hits-Frank Sinatra-Reprise

John Lennon Plastic Ono Band-John Lennon-Apple

Emerson Lake And Palmer-Emerson, Lake & Palmer-Island

Stephen Stills-Steve Stills-Atlantic

16 The Yes Album-Yes-Atlantic

Watt-Ten Years After-Deram

Chicago 3—Chicago—CBS

19 After The Gold Rush-Neil Young-Reprise

That's The Way It Is-Elvis Presley-RCA



Germany

Katja Ebstein will represent the Federal Republic at the Grand Prix Eurovision de la Chanson, which will take place on the 3rd of April in Dublin, with the song "Diese Welt" ("This World"). Composer of this title is Dieter Zimmermann, writer is Fred Jay. At the preliminary decision in the German TV Katja Ebstein, who is under contract by Liberty, reached the highest score . . . Telefunken/Decca has just published a new album with the complete recording of the St. Matthew passion by Bach in authentically casting with original instruments. The musical leading is by Nicolaus Harnoncourt . . . court

The German CBS has taken over for the Federal Republic the distribution of the French folklore label Arion. The first five records brings music from South America, Rumania and the French Antillen . . . Andre Previn, conductor, piano-player and composer, concluded an exclusive contract with EMI/Electrola . . . The Chicago Sinfonie Orchestra will come to a six-weeks Europe concert tour from the end of August till the beginning of October. Several concerts ginning of October. Several concerts in Germany are planned. The conductors are Carlo Maria Giolini and Georg Solti . . . Also Ravi Shankar, the most important Indian Sitar-player, well known through his re-cordings with Yehudi Menuhin, will come in March for some performances

come in March for some performances...

Leonard Bernstein will produce after his tour through Germany with the Wiener Philharmoniker a new complete recording of the opera "Der Rosenkavalier" by Richard Strauss in Vienna. The chief part will be sung by Christa Ludwig . . . The well known conductor Eugen Jochum signed a new long termed exclusive contract with the Deutsche Grammophon Gesellschaft . . Also, the pianist Horst Jankowski concludes with MPS Records a 5 years exclusive contract. He also was engaged as producer for one year . . . Michael Karnstedt, managing director of Peer music, was on the occasion of the start of Sheila McKinlay's new single "And When The War Is Over" for several days in Amsterdam and London. This title will be published in Holland, England, Germany and 14 other countries . . . Dana, winner of the "Grand Prix Eurovision de la Chanson 1970" with "All Kinds Of Everything" learned the German language: the 18 years old Irish singer will start on the 4th of April in Berlin to a concert tour through Germany and will introduce herself with her first songs in German language. man language.



Argentina

Hecio Cuomo is the new commercial manager of CBS, and Alberto Caldeiro the product manager, in two moves that complete the revamping of the Columbia affiliate in this country. Cuomo was manager of the special products division till he resigned two years ago, but has continued to be related to the record & music industry during this time. Caldeiro was International A & R and afterwards held a post in central America. Juan Truden and John Lear retain the main posts at the organization.

RCA, once again, is rushing the San Remo Festival product, which this year favored very much this label, since Modugno, Feliciano, Nada, Nicola de Bari, record for it. There is an LP devoted to the event and Spanish and Italian versions of the main songs. The Fest received this year strong promotion through the airing of the video-tape of its closing gala by Channel 13, about 48 hours after.

Phonogram's Leo Bentivoglio reports that Elio Roca has turned into

after. Phonogram's Leo Bentivoglio reports that Elio Roca has turned into a very strong artist in the Northern part of the country, enjoying strong success at the Carnival parties. Now the diskery is releasing an LP cut by the Duo Salteno and Gustavo Leguizamon, tagged "El Canto de Salta" and covering a theater show staged by them. A & R topper Santos Lipesker will travel next month to Europe, visiting Portugal, Spain,

Holland, France and Great Britain and contacting the Philips/DGG reps in those countries.

Odeon has inked TV star Claudio Corvalan and is recording the first single by him. Corvalan is well known through several soap opera programs, and strong sales are expected. Beat group Trio Galleta has taken part in the shooting of a film with starlet Susana Gimenez, and are selling strongly their latest single, "Volviendo a Indiana."

Music Hall's Luis Calvo sends word about the signing of a contract with Fania Records of the United States for the distribution of the MH catalog there. On the local side, the diskery has recorded the first single by new artist Juan Dalera: "Julian" and "El Hombrecito del Bar"; beat music group Banana has signed a contract for appearances on Channels 13 and 9, and are preparing a new single, after "Montego Bay" and "Negra No Te Vayas de Mi Lado."

Fermata's Brenner reports the adding of several new titles to the musicasette catalog already released by the diskery. On records, there is an LP by poet and folk chanter Anzoategui, and a new LP by Claudio Villa, this one on the Cetra line. There is also the first recording by Osmar Alvarez, who is also a composer; his songs will be distributed on an International basis through the Lebendiger organization.

Mexico's Best Sellers

This	Last	
	Week	
w eek	week	
1	1	My Sweet Lord—George HarrisonApple
2	2	Yellow River—Christie—Epic
3	5	Baby, I Got News For You-Mardi Gras-Gamma
4	3	Reflections Of My Life-Marmelade-London
4 5 6	4	The Lion Sleeps Tonight—Tokens—Buddah
6	6	*Nasty Sex—La Revolucion de Emiliano Zapata—Polydor
7	10	*Cuando Los Huaraches Se Acaban—Babys—Peerless
8	7	*VolverasEstela NunezRCA
9	_	*Carino—Babys—Peerless
10	_	*Puente De Piedra—Los Chicanos—RCA

*Local



CashBox Japan

Francis Lai's press conference was held at 12:30 pm on Feb. 26 at the Hilton Hotel, Tokyo, under the auspices of Kyodo Co. Ltd., the Bunka Broadcasting Association and the King Record Company. The King Record Company has already released "Le Voyou" (original soundtrack), "Love Story", composed and performed by Lai, and a new LP will be released "Le Voyou" (sung by himself) and also plans to release "Francis Lai Sings His Originals", composed of his own hit numbers and originals. Rivalry among music companies is so keen that the contract fees for his work have sky-rocketed. Various companies were anxious to make their presence felt during his visit to Japan.

At his conference, Lai said:

Japan.
At his conference, Lai said:
"At first, I composed songs for Montand, Greco, Piaf and others. One of them introduced me to Claude Lelouche, the director, and that resulted in "A Man and a Woman". He lets me compose any song I want. The next screen music I've in mind is a comedy musical for Lelouche.

He also gave a press conference in

comedy musical for Lelouche.

He also gave a press conference in Osaka at the Osaka Grand Hotel on March 1. There he was quoted as saying, "I have a contract with the King Record Co. on an orchestral basis and with Philips on a song basis. My music is mainly romanticist and my own favorite is "Love Story". I think up my compositions at night. I don't intend to collect material in Japan for my work, but I want to take some Japanese records back with me for study".

Warner-Pioneer have announced

Warner-Pioneer have announced plans for a "Nationwide Rock Campaign" to be held in the middle of April. The company is now at the final stage of planning.

The contents of the campaign are roughly as follows:

Public recording during a program called "Bubbling Pops" featuring live rock performance by the company's rock bands and a film concert.

King-sized edition of "Western Music News" (issued every other week), introducing the company's rock ground!

rock groupsl
Rock Festival.
Image Campaign: run by special

company team.

company team.

Direct telephone communication with Warner, Atlantic and Reprise to provide latest mass-communication news. (from mid-March)

with Warner, Atlantic and Reprise to provide latest mass-communication news. (from mid-March)

Advertising demonstration featuring ad car and three girls to be held on March 15.

Panel present sales of "Deep Purple" and various other projects.

Leina made her debut from Nippon Victor's MCA last November, and is scheduled to appear as a special guest in the Hawaii Cherry Blossom Festival. She will present twwo of her numbers in the "Hawaii Red and White Song Contest" (an amateur contest) which will be broadcast on TV and radio over USA nationwide networks, and also at the Cherry Blossom Festival Queen Contest to be held on March 27.

These two numbers, composed by Rei Nakanishi and with lyrics by Kyohei Tsutsumi, are due to be released on record on April 25. The Cherry Blossom Festival will be partly televised by TBS-TV in Japaan.

Nippon Victor's Shinichi Mori will leave for USA on April 12 to give his overseas shows in Los Angeles and Hawaii. He will fly directly to LVos Angeles accompanied by a skeleton band to give his show for the benefit of Japanese and Americans of Japanese descent; then he will fly to Hawaii where his show will be held on April 18. Leina will also appear in the show, and both are scheduled to return home on April 24.

Germany's Best Sellers

	Last Week	
1	1	My Sweet Lord-George Harrison-Apple (Electrola)-Essex/ Gerig
2	5	Hier Ist Ein Mensch-Peter Alexander-Ariola-Arbos/Gerig
$egin{array}{c} 2 \ 3 \ 4 \end{array}$	6	Knock Three Times—Dawn—Bell (CBS)—Aberbach
4	earners	Hey Tonight—Creedence Clearwater Revival—Fantasy (Bellaphon)—Burlington/Arends
5	4	I Hear You Knocking—Dave Edmunds—MAM (Teldec)—Francis, Day & Hunter
6	7	When I'm Dead And Gone—McGuinness Flint—Capitol (Electrola)—Francis, Day & Hunter
7	2	*Fuer Dich Allein (Du Kannst Nicht Alles Haben)—Roy Black—Polydor—Liliton/Aberbach
8	10	Immigrant Song—Led Zeppelin—Atlantic (Metronome)—Intro
8 9	3	*Ich Bin Verliebt In Die Liebe—Chris Roberts—Polydor—Liliton /Aberbach
10	9	Ruby Tuesday—Melanie—Polydor—Essex/Gerig *Local Convrights

INTERNATIONALLY CASH BOX CHARTS ARE WHERE IT'S AT



COIN MACHINE NEWS

EDITORIAL: The Copyright Scene

While the coin machine industry is beset by several chronic problems—loans, bonuses, direct sales, bad public image, etc.—no more serious threat to its profitability exists than in the Senate's amended version of the broad copyright revision bill. Truly, the "additives" tossed onto the 1967 House version by certain interest groups, if joined to the \$8 flat fee figure and passed, will open Pandora's Box for jukebox people and create all sorts of grief for the

industry in the years ahead.

The copyright situation, like most of your present socio-political problems, involves two separate opposing parties who are both right and wrong at the same time. While the jukebox industry sincerely believes it has reimbursed songwriters and publishers for the use of their music by paying the initial mechanical royalty, the operators (thru MOA) nevertheless compromised in 1967 and offered to pay a very generous \$8 per box per year check to the Registrar of Copyrights in order to get the whole confusing mess off dead center and moving toward a just and permanent conclusion.

But the whole work was stymied when it went over to the Senate Judiciary and additional interest groups sought to get in at the eleventh hour and tack on another dollar, plus 50¢ to pay for "registration work", plus the worse notion of all—a "periodic review of the payment table." The latter only means a chronic, continuing irritant—not only to operators but to those people in the copyright office who would dearly like

to be done with this thing once and for all.

MOA's prestigious board of directors gathered in Washington last weekend once again to present their position to the respective state senators. Fred Granger estimates that at least half of the senators were called upon, each receiving their operator constituents cordially, and while certainly not going on record with their own thoughts at this time, were very receptive to the trade's stated needs.

Clearly, this industry should thank heavens for the highly effective legislative machinery MOA, its attorney Nick Allen and manufacturers' attorney Perry Patterson have set up. In the eyes of Washington, we are a small industry but thru the cumulative effect of our

work, our voice is large.

To be sure, jukebox operators are the silent minority of the music business. At the very least, operators purchase 33% of hit singles; some surveys have put that figure closer to 50%. As a major buyer of singles, the record industry owes respect and an open ear to the operators. Likewise, the operators, who earn a good chunk of their weekly collections from the music boxes, owe respect to the people who make the music those very boxes sell.

Therefore, it's high time both parties stopped warring on this copyright thing and got back to basics the \$8 fee and period! The music industry may be interested to know that a motion was made by an important operator at last October's general membership meeting to scrap the whole \$8 compromise and go back to the original exemption stand. What

MOA Brass Talk On Copyrights With Senators During Board Meet

WASHINGTON, D. C.—The position of the music operating industry on the proposed amendment to the Copyright Law was effectively restated to the nation's senators last weekend as directors of and officers of MOA descended upon capitol hill last weekend to lobby for retention of the \$8 per year per machine provision as passed by the House of Representatives in 1967.

The occasion—MOA's 1971 Mid-Year Board Meeting (March 7-9) brought out nearly 100% of the organization's directors to the nation's capital, both to visit senators on behalf of the industry's copyright position and to complete business on several new programs MOA is considering.

The heard meeting opened Sunday

half of the industry's copyright position and to complete business on several new programs MOA is considering.

The board meeting opened Sunday noon with lunch at the Washington Hilton, followed by a legislative briefing delivered by MOA attorney Nick Allen and manufacturers' attorney Perry Patterson. Position papers on the industry's copyright stand were passed out to directors who would later present them to their respective senators on the hill after delivering a verbal explanation on why MOA stands rigidly behind the \$8 per box per annum fee as set down in the 1967 House version of the bill.

The copyright bill is presently sitting in the full Senate Judiciary Committee and MOA expects that once the committeemen have decided on its wording (probably this spring), it will be reported out to the full Senate for a floor vote. Should the measure carry the Williams Amendment with the additional dollar fee, the 50¢ registration fee and the periodic review clause—all of which MOA is vigorously fighting—and passed by the full Senate, it would then be reported back to the House for their own revision. If the House amends the bill uniformly with the Senate's version, the next and final step to become law would be the president's signature. Needless to say, the timetable for all this legislative business is impossible to predict by anyone at this time.

MOA executive vice president Fred Granger, who accompanied several of the operators during their Senate visits, stated that the meetings were "very warm and cordial, the senators listened attentively to our position, often interrupting for clarification, and in general left us with a positive feeling that at least our ideas are understood by the people who can affect our industry the most." Granger went on to say: "the senators, of course, could not indicate their own positions in the matter but it's safe to say that right will certainly out when this thing finally comes to a vote."



FRED GRANGER

New Programs

New Programs

Among the most impressive new services the national association adopted at this year's board meeting was a program submitted by South Dakota operators (and MOA secretary) Johnny Trucano. The program will begin in 1972 and will comprise a series of four regional seminars for music and games operators. The first such seminar will be held sometime in February or early March at Notre Dame University in South Bend, Indiana (Trucano's own alma mater). The seminar will be open to only 100 operators and will last two days. Subjects under discussion will include location and route security, accounting methods, personnel and marketing. A nominal registration fee will be charged MOA members, with nonmember fees to be set slightly higher.

er.
"John and I have already visited the college and discussed this seminar with Tom Bergen of their school of Continuing Education. This school conducts seminars for a variety of industries and their credentials and worth are very well known in the business community," Granger stated. Specifics on the new regional seminar program will be announced shortly from Granger's Chicago office.

The board of directors also approved the institution of president Les Mon-tooth's Standard Computerized Accounting Service, a plan which like a group life insurance program, would offer operators professional guidance (continued next page)

sparked this motion was this operator's genuine feeling that the music interests acted in bad faith by accepting the \$8 fee in the House version, only to tack on more clauses in the Senate. But MOA wouldn't answer "bad faith with bad faith" and voted to remain behind the \$8 position. And we can tell you, they'll never budge any farther.

Fred Granger thinks the Senate Judiciary may pass the bill out for a vote in late spring. What that bill says is up to the members of that committee. We in the Coin Machine Section hope the spirit of the \$8 compromise remains with those senators and that the good faith of MOA is rewarded with a workable law. And as everyone in the broad music industry knows, good faith is the foundation for good business.

Regional Seminars, the Expo, 3-Min Records — MOA

and paperwork in modern accounting methods. Montooth has secured the professional services of Herman Wolske of W/3 Data Systems of Chatham, Ill. Toward that end. A complete brochure, containing a return card, will go out to members in early April. Should they care to learn more

card, will go out to members in early April. Should they care to learn more about the system, they can fill out the card and a representative of W/3 will call on them and explain that firm's services fully.

The proposal to formally request that all phonograph manufacturers provide a permanent plate on each jukebox, on which each operator can place an identification card, as "optional equipment" was made. Some operators thought such plates should become standardized but the board voted on asking that they be provided simply as optional items at present.

The question of the long 45 single was brought up. Some of the directors wanted the association to issue a formal protest to all record manufacturers to keep the music three minutes or less in length. The vote, however, did not pass and the board decided in favor of Granger sending informal letters to the recording companies to tactfully explain why the panies to tactfully explain why the operator hopes all production and A&R people take this situation into consideration, in as much as the prime earning hours of a jukebox on location are limited and super-long records only serve to hurt.

"We realize that artistic expression cannot be limited purely because of economic necessity," Granger advised. "But there are really just too many records on the market which seem to go on and on after the creative thought was duly expressed. We only ask that recording companies consider the operator's needs a bit when producing their masters." Granger further advised that this very subject might make for a lively topic at the next Convention Seminar.

CHICAGO — Ed Blankenbeckler, phonograph sales vice president at Seeburg, stated last week that one of the major reasons for their Musical Bandshell success has been its appeal to the operator's service man. The easily accessible components plug-in, lift-up and slide out, "not only is on-location servicing made easier but, importantly, less time consuming," comments Ed Blankenbeckler.

ler.
"Because we've incorporated a simple 'lift-up' principle into the 'Bandshell' title display deck, changing both records and music titles have become a relatively simple matter.

"Our Digital Control Center and

Solid State Amplifier which are

geared to stand-up, eye level servic-

ing is another example of how our



Johnny Trucano, spearheads new r gional seminar program for MOA.

Concerning that convention (to be held again at the Sherman House this October 15-16-17), Fred Collins, Jr. of South Carolina was elected exposition chairman at the meeting. The other committees were also selected. including a new Panel of Judges who will review the Jukebox Awards votes as they come in just prior to convention time. "We decided once again to poll our members for the best artist of the year and the best record of the year," Granger stated. "The judges, consisting of such music-wise operators as Leoma Ballard, Wayne Hesch, Clayton Norbers and Ted Nichols will supervise the polling this year and we hope for a good turnout

from operators."

The directors also decided to try to move the exposition from the Sherman to the Hilton in 1972, and again, to secure dates which will dovetail with the NAMA convention (this year's NAMA will also be held in Chicago, McCormick Place Oct. 15-18.)

The directors further decided to provide floor show (during the convention's concluding banquet) more in line with the operator's own tastes in music. As one operator aptly put it: "we may sell this new kind of popular music on our machines but we don't necessarily buy it ourselves." Hirsh de la Viez, show reproducer, will therefore put on a show featuring less of the hard rock and more of the easy listening music this year, and in a shorter version than the rather lengthy shows of the past.

Colorado Op Wins Wurl Trip

DeKALB, Ill .- The Wurlitzer Dis-Dekalb, III.— The Wurlitzer Distributing Corp. recently announced the latest winner of their Zodiac Grand Holiday Award. Gene Gapter, Gene's Music Company, 1141 60th Street, Cherryvale, Boulder, Colorado, won a five day expense paid trip for two to his choice of either Acapulco or Hawaii. Gene Gapter's name was drawn from nearly 100 participating distributors. all of whom were distributors, all of whom were awarded other exciting prizes. The drawing was held recently on the set of the Lee Phillips' show from the Chicago CBS-TV show.

Another grand holiday winner will be drawn shortly.

ChiCoin (Europe) Moves Its H.Q.



KARL GOETTING

office on March 3rd.

TELEX 4-186259.

companies.

the U.S. firm in early 1970.

WIESBADEN, WEST GERMANY-Karl H. Goetting, general manager of nounced that his headquarters has

and maintenance of these intricate electronic components are as easy as removing the cashbox. Not only do the Microlog "paks" represent a fraction of former parts and wiring, but they also are greatly improved contributions to long life and efficient, trouble-free operation.

Important too, from a servicing

engineering and design ingenuity have made the operator's servicing job that much easier."

Blanky Says Mechanics Love Bandshell

The functional one piece 3/16" pre-stressed, tempered glass front panel on the Seeburg "Musical Bandshell" has been designed to snap out quickly for instant accessibility to the power supply unit, income totalizer and "slide-out" mechanism.

Blankenbeckler also emphasized the technical superiority of the exclusive Seeburg plug-in Microlog circuitry "paks". He indicated that the Microlog concept, introduced with great success last year, replaces a complicated electromechanical assortment of cumbersome relays, resistors and switches. One three year warranted Microlog "pak" controls pricing, the other controls the "selection" function of the Seeburg phonograph.

Each Microlog "pak" is a simple "Plug-in" unit. Therefore, servicing

of view, Seeburg's Microlog "paks" are interchangeable with the main "Bandshell" console and Seeburg Digital Consolette, a feature that reduces down-time of the phonograph to an absolute minimum.

Hackett New Mar. Of ICU's Denver Op

CHICAGO—Jack Hackett has been appointed general manager of Appollo-Stereo Music, Denver, Colorado, a subsidiary of Interstate United Corporation, according to Stanley Singer, vice president and general manager of the Denver public vending operations. ing operations.

Hackett joined Interstate in 1968

when the company acquired Appollo-Stereo Music and has been employed stereo Music and has been employed in the coin operated amusement industry since 1946. He is a member of the Music Operators of America, Colorado Automatic Merchandising Association and National Automatic Merchandising Association.

Interstate United is one of the national Automatic Merchandising Association.

tion's largest professional food management organizations serving more than 3 million meals daily to recreation centers, business and industry, hospitals, schools and colleges in 38





Active's THE CHOICE FOR the Lowest Prices Best Equipment

Exclusive Gottlieb, Rock-Ola, Fischer and Chicago Coin Distributor for Eastern Pennsylvania, South Jersey and Delaware

ACTIVE Amusement Machines Co. 666 No. Broad Street, Phila. 30, Pa. POplar 9-4495 1101 Pittston Ave., Scranton 5, Penna.

We're Excited About ALLIED LEISURE'S

SONIC FIGHTER

A Truly Unique Quarter Grabber No Past or Present Likeness!

BANNER SPECIALTY CO. 1213 N. 5th St. Phila. Pa. 215-236-5000 1508 Fifth Ave. Pgh., Pa. 412-471-1373



JUKEBOX PROGRAMMING GUIDE

THE WEEK'S TOP RELEASES FOR COIN-OP PHONOGRAPHS

NEIL DIAMOND

I AM I SAID (3:30) No Flip Info: Uni 55278

MOUNTAIN

THE ANIMAL TRAINER AND THE TOAD (3:24) b/w Tired Angels (For J.M.H.) (4:36) Windfall 534

ERIC BURDON & WAR

HOME COOKIN' (2:37) No Flip Info. MGM K14196

RUNT

BE NICE TO ME (3:12) No Flip Info. Bearsville 31002

POCO

C'MON (2:21) No Flip Info. Epic 10714

DEREK & THE DOMINOS

LAYLA (2:43) No Flip Info. Atco 6809

JOSE FELICIANO

SHAKE A HAND (3:30) b/w There's No One About (1:40) RCA 74-0452

JIM ED BROWN

ANGEL'S SUNDAY (2:35) No Flip Info. RCA SPS-45-251

JEANNIE C. RILEY

OH, SINGER (3:50) No Flip Info. Plantation 72

IIM REEVES

GYPSY FEET (1:40) b/w He Will (2:36) RCA 9969

FUNKADELIC

YOU AND YOUR FOLKS, ME AND MY FOLKS (3:43) Funky Dollar Bill (3:04) Westbound 175

BETTY EVERETT

AIN'T NOTHING GONNA CHANGE ME (2:42) No Flip Info. Fantasy 658

THE HONEY CONE

WANT ADS (2:34)
We Belong Together (3:02) Hot Wax HS 7011

WURLITZER SERVICE SCHOOLS STRESSING 'OPEN DOOR' POLICY ON ZODIAC PHONOGRAPH

NORTH TONAWANDA — Wurlitzer field service engineers Hank Peteet and Karel Johnson have been using their company's extensive service school program to show-off the Zodiac's easy-to-reach mechanism. In service schools held recently in New York and Oklahoma City, the phonograph's "open door" service policy was explained in conjunction with a study of its schematics and parts.

The Wurlitzer Company is calling

study of its schematics and parts.

The Wurlitzer Company is calling the Zodiac its greatest service timesaving phonograph. A serviceman simply releases two service door latches, disconnects the lamp and speaker cables, disengages two hooks, and the service door can be completely removed. The record changer slides out and tips up for complete service accessibility. When operating the Zodiac, servicemen can reach any service part on location, without moving the phonograph away from a wall or other backing.

The following is a list of service-

The following is a list of servicemen who witnessed Wurlitzer "open door" policy at a service school conducted by Hank Peteet at Musical Distributors, Brooklyn, New York on

February 11th: Philip Kaplon and Melvin Nudelman, Regal Music Co., New York, N. Y., Sid Greenfield, M. Pollach, J. Zimel, and Stu Greenfield, Speedy Coin Mach., Brooklyn, N. Y., M. Kaufman, Royal Vending, Brooklyn, N. Y., C. Brown, Beverly Vending Co., Brooklyn, N. Y., George Stab, and Frank Slavik, Abe Weisburg Service, Brooklyn, N. Y.

burg Service, Brooklyn, N. Y.

In attendance at Karel Johnson's two day service school at Culp Distributing, Oklahoma City on February 10th and 11th were Jim Kiser, B & B Vending, Oklahoma City, Okla., David Jackson, Sunshine Music, Oklahoma City, Okla., Chester Smith and George Sevier, A & J Vending, Muskogee, Okla., W. E. Smith, Southern Vending Co., Ardmore, Okla., Robert W. Webb, Larry's Amusement Co., Enid, Okla., Tommy Brown, Brinkley Music Co., El Reno, Okla., Max Hutchinson, D & M Vending Co., Ponca City, Okla., Harvey Babbit, ARA Services, Oklahoma City, Okla., Gene Cole, Northwest Amusement, Oklahoma City, Okla., D. L. Seffel, S & S Music, Oklahoma City, Okla.

cashbox | Round The Route

EASTERN FLASHES

ON THE AVENUE—The fight of the century is over but the talk goes on. Low Wolberg (Runyon Sales Co.) and Harry Green went to Madison Square Garde together. We got the story from Lou who said, "It's a night I'll never forget." Lou and Harry arrived at the garden before the main bout and then got separated Lou (and we assume Harry) saw the fight but they did not see each other again that night. Are you there Harry? In going over some previous issues of CB we came across the Dec. 19 flashes in which Lou had made some knowledgeable. boxing statements regarding the Ali-Frazier duel. At any rate, Lou said that he had a great time and he really enjoyed the fight. Moving away from the boxing arena Lou pointed out that the Runyon showroom has been fairly active. Some recenvisitors included Steve Hodges, Atomic Music; PLK Vending and Sid Lower of Maxwell Music Machine Co. Plenty of operator interest in Rowe's Presidentia line phono's, reports Lou . . . Tooling up the avenue we decided to check-in with Murray Kaye at Atlantic-Seeburg. Murray related to us that operators of Seeburg's 'The Tobacco Counter' are pleased with the excellent results, reporting a 15 to 20 percent increase in sales. Business has been brisk with shuffles and pins and Murray feels that the worst is over at least for the present . . . Spoke with sales staffer Dave Freed of Musical Distributors Corp. Dave said that Midway' "Stunt Pilot," and Allied's "Sonic Fighter" are a couple of competitive high flyers ringing up Musical sales. We also understand that Dave will soon be hearing wedding bells . . . Larry Galante of Int'l Mutoscope reminded us that Palm Sunday is the official opening day for the amusement parks. "There is every indicatior that this will be a great season," said Larry, and Mutoscope is working on a sever

STATEN ISLAND—Lou Valenti (Valenti's Auto Music & Amuse Machine Corp.) an indefatigable veteran operator feels that it's an exciting and challenging busi ness and if he had to do it all over again he would still choose the operating line Lou revealed to us that the island has grown tremendously over the past years and he has expanded accordingly concentrating in the music and games areas Lou also explained that one measure of satisfaction is achieved when the particular novelty game selected for the route becomes a big winner. Lou feels that the quality of the games on the market has enabled the operator to offer locations. tions the choicest equipment in years.

A REMINDER—Ben Chicofsky (MONY) has sent out the mailing on the big, big week-end to be held May 14-16 at the Granit . 2 in Kerhonkson, New York Music operators of New York; New York State operators guild; Westchester operators guild-members please get your reservations back into Ben at the earliest possible date.

CONNECTICUT---Music and games manager Philip Tolisano of Superior Music Co. in Bloomfield says add-a-balls are the big hits in this area. But, the novelty pieces and especially Bally's "Target Zero" have been racking-up excellent returns. Philip also informed us that the music business has been running at a good level. "All sails are at top-mast at Superior," comments Philip.

SUNSHINE STATEMENTS-Wes Lawson, president of the Florida Amusement Music Association, sent us the following newsletter: Our first round of district meetings is over . . . the results? In many areas, we were surprised and pleased at the interest shown. However, some areas had very light turn-outs. Any suggestions you have to increase interest and attendance would be welcomed. District II will hold their second meeting at 6:15 pm on Thursday, March 11 in the Aztec Room of the Thunderbird Motor Inn in Jacksonville. This will be a dinner meeting with cocktails being served before dinner.

Our Association headquarters recently sent out a news release to all newspapers in the state concerning the stiffer penalties which have been set for vending vandals. The article relayed President Wesley Lawson's feelings about vending vandals. The article relayed President Wesley Lawson's feelings about the need to notify enforcement officers, the general public, and the offenders themselves of the recent changes made in the Florida Statutes relating to the vandalism and robbery of vending machines. President Lawson explained in the article that "while the first offense for vandalism or robbery of a vending machine is still a misdemeanor punishable upon conviction by up to six months or by fine not to exceed \$300.00 for vandalism and \$500 for larceny, the second offense of larceny is a felony. Upon conviction of the second felony offense the penalty is imprisonment in the state prison for not exceeding two years or by fine not exceeding \$1000, or by both such imprisonment and fine."

Many jukebox manufacturers are attempting to determine whether a plate.

is needed on their phonographs to hold city, county, or state licenses. Please let us know what you think and what the situation is in your locations. We realize that in many cities, licenses must be posted on the wall and not on the machine, but need to know the consensus. Drop us a note and let us know what YOU think.

CALIFORNIA CLIPPINGS

Hank Tronick of C. A. Robinson & Co. tells us that Midway's new "Stunt Pilot" is doing a lot of fancy tricks—that is as long as they can keep them on the floor. "Stunt Pilot" has received a warm welcome from Operators and their enthusiasm "Stunt Pilot" has received a warm welcome from Operators and their enthusiasm is being rewarded with excellent collections. Speaking of collections, Bally's "Target Zero" continues to set records everywhere. \$50 a day is not an uncommon report, says H. T. C.A.R.'s parts department is now completed and Mike Hall reports that activity has already doubled operators traffic tremendously. Another added attraction is a huge parts sale that is being planned to celebrate the completion of the new parts set-up. We hear that C.A.R.'s used equipment showroom is quite harren. The featestic movement of used machines has left the completion of the new parts set-up. We hear that C.A.R.'s used equipment showroom is quite barren. The fantastic movement of used machines has left empty spaces in the old corral! Hank says that this has kept their co-captains in the service department, Jim Meador and Norm McBride extremely busy and they can be seen huffing and puffing at the end of the day along yith their helpers! . . Well, you can start counting the days for the CMMA (California Music Merchants Assoc.) banquet. The dinner will be held at the International Hotel (L. A.) on Saturday, April 3rd. Al Martino will be one of the headliners. Other performers will be announced very soon. Anyone interested can obtain tickets by contacting Leo Simone of Struve Distributing. Leo is back at his desk and says that he is feeling just fine.

cashbox | Round The Route

CHICAGO CHATTER

-In a few short weeks the finals of the current Wisconsin-Illinois Coin Operators Pool Table Group 8-ball Tournament will get underway at the Lake Geneva Playboy Club. Opening rounds start on Saturday, April 17 and the finals at 1:00 PM on Sunday, April 18. The event, sponsored by Empire Dist., has really mushroomed into quite a big thing, we understand. There is so much enthusiasm among participating operators and locations (not to mention the ranks of spectators) that there's talk of hiring buses to transport groups of people to the finals! Might also mention that more women are participating this year than ever before. Members of the Jaycees of Lake Geneva will act as referees during the playoffs. The tournament group is donating a \$500.00 check to the Jaycees for use in their current children's program . . . The name of the game is "Stunt Pilot" and from what Larry Berke tells us, it's one of the hottest selling items of the moment in both the domestic and foreign markets. Peak production schedules are being maintained at the Midway Mfg. Co. Schiller Park plant so that customers' orders can be filled as promptly as possible. And here's a brief testimonial from **Bob Goad** of Games Sales in Memphis that— Midway equipment is one of the biggest attractions in Dogpatch, Arkansas! We thank Larry Berke for sharing this little tidbit of information with us! . . . Rock-Island, Illinois operator Orma Johnson Mohr (Johnson Vending) and her hubby are enjoying a two-week vacation in Hawaii. Lucky people. Don't think the temperature ever drops below 80 degrees out there! . . . "Firecracker," the newly perature ever drops below 80 degrees out there! . . . "Firecracker," the newly released 4-player from Bally Mfg. Corp., is doing big business in the trade! Game has lots of player appeal, according to Herb Jones, and the very exciting "Spin-A-Score" feature, which are a few reasons why it's such a hit. Another very strong item from Bally is "Target Zero" which has been in consistent demand since its release . . . Where else but Arizona would Empire Dist.'s Murph Gordon be vacationing at this time of year! Murph's spending the week watching the Chicago Cubs work out . . World Wide Dist. salesman Bob Parker is heading for the river towns of lowa this week to spread the word about the upcoming array of new equipment scheduled for release by Williams Electronics Inc. Bob array of new equipment scheduled for release by Williams Electronics Inc. Bob says there are some mighty fine games on the factory's planning board . . . The annual NAMA Western Show Exhibit March 19-21 in the Anaheim Convention Center, Anaheim, California, has seven new exhibitors participating this year, bringing the total number to 88—which is over last year's figure . . . Local operators have stuck pretty closely to the Top 100 charts in programming this past week, according to Gus Tartol of Singers One Stop. Following are some of their selections: "When There's No You" by Engelbert Humperdinck (Parrot), "Love Story" by Andy Williams (Columbia), "L. A. Goodby" by the Ides of March (WB), "Rags To Riches" by Elvis Presley (RCA), "Oye Como Va" by Santana (Columbia) and "Help Me Make It Through The Night" by Sammi Smith (Mega). The exception is a single by Two Ton Baker called "The Party's Over" on the Sunny label—not a chart item but quite heavy with coverage. Sunny label-not a chart item but quite heavy with operators . . . Al Martino has been quite popular with operators in the past. He has a new single out on Capitol titled "Come Into My Life" which reportedly shows a great deal of prom-

MILWAUKEE MENTIONS

MILWAUKEE-Current headliners in the Lake Geneva Playboy Club are comic Jerry Van Dyke and songstress Renee Kalen who are booked through March 20. Club has scheduled a Heavyweight Boxing Smoker for Saturday, April 3—in case you're interested! . . . Marty Johnson of Nutting Ind. Ltd. is quite pleased with how well the "Red Baron" is doing! Excellent earnings reports from a wide geographic area have been reaching the Nutting offices. "We've had re-orders from New Orleans, Philadelphia, Chicago and numerous other markets throughout the country," said Marty. A few days ago he spoke with Ron Gold of Cleveland Coin Int'l. who's doing extremely well with the game. "Our big problem is getting them out fast enough," Marty added . . . Empire's Bob Rondeau was enroute to Washington last week to attend the big MOA mid-year Board meeting at the Washington Hilton . . . Hastings Dist. Co. will exhibit at the upcoming Wisconsin Restaurant Show for the first time this year. They will occupy two booths, according to Jack Hastings, and will display the Rock-Ola "444" and "446" model phonographs; the Frigidaire ice maker line; and the Tepco air purification equipment. Dates of the show are April 13-14-15 at the Milwaukee Arena. The Hastings exhibits, by the way, will be located right next to the cocktail lounge! Now how do you suppose that was arranged! Jack Hastings, Wally Bohrer and various members of the sales staff will man the booths during the run of the show. Might also mention here that Hastings has been doing just great these past weeks with the Rock-Ola "446." Jack says it's a fantastic seller! Also very much in demand out there are the Valley pool tables—both coin-operated and home

UPPER MID-WEST

Wally Wertz, Chippewa Falls, in the cities for the day making the rounds . . . Len Kinard, Seeburg service engineer for vending held a four day service school in the evenings at Viking Vending Co., Minneapolis . . . Darwin Leslie, Bonesteel, in the cities for a few days on a buying trip . . . Bobby Lane who heads up the parts dep't, at Lieberman Music Co. was home for a week with the flu bug . . . Tom Theisen spending a few days at Las Vegas . . . The Walter Witt's of Minneapolis leave next week for Florida. They are driving and will take it leisurely as they expect to be gone about a month . . . Jim Melichar in town for the day buying records and parts as was Joe Topic and Jack Godfrey of Chaska . . . Nik and Joe Berquist in town for the day telling us that the snowfall in Ironwood and Hurley as already over 202 inches, Wonderful for the skiers . . . Mr. & Mrs. Ernest Hurley is already over 202 inches, Wonderful for the skiers . . . Mr. & Mrs. Ernest Woytossek and the family in the cities over the weekend visiting relatives . . . Jack Kreidler, formerly with Viking Vending Co. has bought a vending route at Hoyt Lakes. He has already sold his home in Bloomington and bought a home at Aurora, Minn. and will be moving his family there shortly . . . Ray Sellman and Cart. Gedney in the cities for the day buying equipment . . . The Gene Clennon's of Austin are basking in the sun at Acapulco . . . Vince Jorgenson in the cities for the day, also Doug Smart of Bemidji . . . The new 1971 line of Seeburg Vending will be shown at the open house in the show rooms of The Viking Vending Co. Sat.-Sun. 27-28, 12: P.M. to 5: P.M. Buffet will be served . . . Martin Kallsen on a hurry up trip to the cities for equipment. Gottlieb's '2001' Pin game is reported going great guns at Lieberman Music Co. also the Bandshell is setting new records in sales at Lieberman's. ting new records in sales at Lieberman's.

Proven Profit Maker!



CHICAGO COIN'S

NIG:T **BOMBER**

NOTHING LIKE IT!

- No one else has DIVE . . . CLIMB!
 Bank to left or right—zoom in all directions!
- Authentic . . . player sees and hears bombs and rockets dropping to targets.
- SIZED TO FIT ANY LOCATION! Less depth than any other similar game now made.



CHICAGO COIN MACHINE DIV. CHICAGO DYNAMIC INDUSTRIES, INC. 7 1725 W DIVERSEY BLVD. CHICAGO. ILLINOIS ADBIA



ELECTRIC SCOREBOARDS.. 2 Models

10¢ 1-player or 2-player by simple plug switchover. Also 2 for 25¢ play. Easily serviced. Large metal coin box.

OVERHEAD MODEL

(Natural finish hardwood cabinet.) Two-faced, Scores 15-21 and/or 50 pts, F.O.B. Chicago \$16 .\$169.50

SIDE-MOUNT MODEL (Walnut Formica finish.) F.O.B. Chicago ..\$249.50

Heavy-Duty COIN BOX

Made of steel with dark brown baked enamel fin-ish. 10¢ or 25¢ opera-tion. Large coin capacity w/Ntl. Rejectors. Size: 8" x 16" x 4". Electric counter optional.



Large selection of billiard cloth, balls and cue sticks-

Write for NEW

(Check One)

MARVEL Mfg. Company 2845 W. Fullerton, Chicago, III. 60647 Phone (312) 342-2424

Terms: 1/3 dep. bal. C.O.D. or S.D.

IF you are reading someone else's copy of

Cash Box

why not mail this coupon

today

CASH BOX **1780 BROADWAY NEW YORK, N. Y. 10019** Enclosed find my check.

- \$30 for a full year (52 weeks) subscription (United States, Canada, Mexico)
- \$50 for a full year (Airmail United States, Canada,
- \$60 for a full year (Airmail other countries)
- \$40 for a full year (Steamer mail other countries)

NAME..... ADDRESS CITY.....ZIP # ..

Be Sure To Check Business Classification Above!

I AM A

DEALER

ONE STOP..... DISTRIB ..

RACK JOBBER ..

PUBLISHER

RECORD CO... DISK JOCKEY ...

COIN FIRM OTHER

CLASSIFIED ADVERTISING SECTION

COIN MACHINES WANTED

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four players, make an offer to AUTOMATTJANST N STORGATAN 19 BJUV, SWEDEN.

WANTED: Midway Red Balls, Joker Balls and Joker's Wild. Any condition. Contact AMERICAN MUSIC CO., 219 First Ave. South Great Falls, Montana. (406) 452-7301.

OLD BALL GUM OR PEANUT MACHINES, table model games of skill or chance from 1950 & earlier, early arcade machines, slots, any quantity or condition. SACKIN, 318 E. 70 St., N.Y.C., N.Y. 10021—212—628-0413.

WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddle rides, slot machines, etc., all makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.

WANTED: BALLY BINGOS, 6 CARD GAMES, SLOTS, Uprights, flippers for export. Also late models AMI, Rock-Ola, Seeburg, Wurlitzer. All late flipper games. Write or call BOB JONES for best prices. ROBERT JONES INTERNATIONAL, 19 Brook Road, P.O. BOX 181, Needham Hts., Mass. 02194. (617) 449-3330.

WILL PAY HIGHEST CASH PRICES FOR WILLIAMS, Gottlieb and Bally Pins, late model phonographs, bingos, uprights, slots. Call or write Bob Jones, ROBERT JONES INTERNATIONAL, 19 Brook Road, P.O. BOX 181, Needham Heights, Mass. 02194 (617) 449-3330.

WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film. Scopitone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of allied equipment. ST. THOMAS, COIN SALES. 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.

WANTED TO BUY: Machines that can be easily moved and require little maintenance for Firemen's Bazaars. L. & L. Party Favors. Tener Street, Luzerne, Penna. 18709. Phone (717) 822-0000.

WANTED: Used Evans Winter Book or parts thereof by Marmatic Sales Co., Inc., 1140 E. Cold Spring Lane, Baltimore, Md. 21212.

COIN MACHINES FOR . SALE

SLOT MACHINES FOR EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Blngos. Si Redd's Bally Distributing Company, 390 E. 6th St., P.O. Box 7457, Reno, Nevada 89502 (702 323-6157). Las Vegas Office, 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).

FOR SALE: Model 14 Auto Photo. EXCELLENT condi-tion. Call or write. New in original cartons. Holly-wood Driving Range. 15 ball golf game. Closeout \$295 ea. CLEVELAND COIN INTERNATIONAL, 2025 Prospect Avenue, Cleveland, Ohio. Phone (216) 861-6715.

ATTENTION WHOLESALERS & EXPORTERS, Have Wurl Amer III (3300) and Wurl Statesman (3400); also older Wurl models. Write for prices. United Dist., 902 W. 2nd, Witchita, Kansas.

SHOPPED AND READY FOR LOCATION: Midway Trophy Gun \$125.00, Monster Gun \$150.00, Flying Carpet \$515.00, CC/Hockey Champ \$225.00, CC/Stage-coach \$425.00, B/World Cup \$325.00, B/Space Flight \$525.00; BIRD MUSIC D'STRIBUTORS, INC., P.O. BOX B. MANHATTAN, KANSAS 66502; Phone: 913-778-5229.

FOR EXPORT: Shopped with new score glasses— 2 Laguna Beach, 2 Circus Queen, 2 Lido, 2 Can Can, 1 Bounty. Lowell Associates, PO Box 386, Clen Burnie, Md. 21061. (301) 768-3400.

FOR SALE: Gottlieb, Baseball \$395.00; Polo \$510.00. United. Century Bowler \$795.00; Aces & Kings \$565.00; Strike Zone \$485.00; Ringer \$475.00; Big Valley \$565.00: Camelots \$45.00; Bowl 0 \$345.00; King Tut \$275.00. C. Soeddway, latest model \$760.00; Motorcycle \$795.00; White Lightning Gun \$325.00. Sega, Basketballs \$225.00.

CLASSIFIED AD RATE 20 CENTS PER WORD

Count every word including all words in firm name, Numbers in address count as one word. Minimum ad accepted \$5.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$82 Classified Advertisers (Outside USA add \$52 to your present subscription price), You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 20¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 noon, of preceding week to appear in the following week's issue.

Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 1780 Broadway, N.Y., N.Y. 10019

Also large stock of bingos. New Orleans Nov-elty Company, 1055 Dryades Street, New Orleans, Louisiana 70113. Tel. (504) 529-7321, CABLE: NONOVCO

ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for eculpment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashville, Tenn. 37210.

FOR SALE: Cigarette Machines good and clean off location, can be used as is. Corsair 20, \$45.00; Rowe 20-700, \$60.00. Corsair 30 column, new front \$75.00. Send 1/2 deposit to Guerrini's, 1211 W. 4th St., Lewistown, Pa. 17044.

FOR SALE: SEGA BASKETBALL \$250. MiDWAY Baskethall \$250, Williams Derby Day \$275. Student Prince \$425, Casanova \$265, Joliy Roger \$395, Hayburner-II \$350, Beat Time \$495, Shangri La \$325, Spook Gun \$495. Operators Sales, Inc., 4122 Washington Avenue, New Orleans, Louisiana. 70125. (504) 822-2370.

BINGOS AND SIX-CARD GAMES AVAILABLE. ALSO Keeney Red Arrows and Big 3's. These games are completely shopped, Call WASSICK NOVELTY, (304) 292-3791, Morgantown, W. Va.

ALL TYPES COIN OPER AMUSE MACHINES, NEW AND reconditioned. Ready for location. Write for latest listings. Full line and parts and supplies. MUNVES CORP., Dept. BC--577 10th Avenue, New York, N.Y. 10036. Phone 212—279-6677.

FOR SALE/EXPORT: NEW BACKGLASSES FOR COUN-ty Fairs, Sea Islands, Roller Derbys, Can Cans, Bikinis, Lite Lines, Cypress Gardens. Bailerinas. Black Dragons. Numerous used BACKGLASSES. Complete bingo games include County Fairs, Lagunas. Lidos, Circus Queens. MUSIC VEND DISTRIBUTING. 100 Elliott West, Seattle. Phone 206—284-7740.

FOR EXPORT: BRAND NEW MADE IN JAPAN HIKE Box, Kiddie Rides, Arcade, Gun. SUB-ROC SUPER-ROAD-7. CLAY GUN. now obtainable DISTRIBUTORSHIP, contact to KAY A. CHIBA, Port P.O. Box 111, Yokohama, Japan.

FOR SALE/EXPORT — USED SLOTS: BALLY STANDard, 3 Line Play, Multipliers, Quick Draws, Assorted Mills, Electric Payout Jennings. Soace Jet Bell, Segas, Assorted Bally Bingos. "Games" Upright Multipliers. Write for particulars THOMAS TRADING COMPANY, 2622 Westwood Drive, Box 15391, Las Vezas, Nevada 89114. (702) 734-8818. Cable—VEGAS.

STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201". \$20; "WMC" for Wurlitzer Cobra. \$10. SOUND & SIGNAL SERVICE, Box 10052, Albuquerque, N. Mex. 87114.

FOR SALE: 3 SPEED QUEEN BY BALLY—BOATS. \$275 each, 3 Elenhants by Tusko—\$275 each. CENTRAL MUSIC CO.. P.O. Box 284, 407 E. Ave. D, Killeen, Texas 76541.

FOR SALE: 12-R.C.A.-16 MM PANORAMS, PEEP shows wt timers mint cond. Also film girlle nudes b & w used \$8.00. Color \$25. App. 400 ft. each. Money makers. RICHTER. 1063 Market St., San Francisco, Callf. Z 94103.

FOR SALE: PANORAMS—NEW—WITH OP WITHOUT Sound. Write or call URBAN INDUSTRIES INC.. P.O. Box 31, Louisville, Kentucky 40201. (502) 969-3227.

FOR SALE: 6-CUE RACK, MAHOGANY, BUILT BY JUNIOR ACHIEVEMENT, top quality and finish, send \$5.95 for sample. Prepaid west of Chicago, add \$1.00 east of Chicago, quantity discount—helo but our vouth to work. Budge Wright's WESTERN DISTRIBUTORS, 1226 SW 16th, Portland, Oregon 228-7565.

NEVADA FRUIT SLOT MACHINE OFFERS FOR EXPORT 500 Mills late model front-opening slot machines used \$200 each. 475 Bally bingos mostly Okay Feature games to Silver Sails \$298 each in quantity. Write, call or wire NEVADA FRUIT SLOT MACHINE CO., P.O. BOX 5734, RENO, NEVADA 89503 (702) 329-3932.

GO GO GIRL COUNTER GAMES FOR SALE: THIRTY dollars each or will trade for other counter games. Alex Horner, Osage Road, Anchorage, Ky. 40223.

ALL TYPES OF COIN-OPERATED EQUIPMENT: ADD-A-Balls, shuffles, guns, computers, etc. All types of phonographs, large selection on hand. Vending machines, from cigarette to candy to can drink, etc. . . all kinds, shopped to perfection. Write or call FLOWER CITY DIST. CO., 389 Webster Ave., Rochester, N.Y. 14609, Tel. (716) 654-8020 and ask for JOE GRILLO.

FOR SALE: Two Panoram peep show machines with optional 25c or 50c coin chute. Continuous reel that holds 1,000 ft. of 16mm film. Operated with a time unit. PHIL GOULD. 224 Market Street, Newark, N.J. Tel. 201—MArket 4-3297.

POOL TABLES—Large selection of all makes and models available. Completely reconditioned or in "as is" condition for Immediate shipment at very attractive prices. Also large selections of pin games. shuffles. guns and music—Phone or write EASTERN NOVELTY DISTRIBUTORS. INC., 3726 Tonnele Avenue. North Bergen, New Jersey 07047—(201) 864-2424.

PINBALL SPECIALS. COMPLETELY RECONDITIONED:
Bally Rock-Makers (4 pl) \$425.00; Dogies (4 pl)
\$395.00; Safari (2 pl) \$345.00; Wiggler (4 pl)
\$395.00; Mini-Zag (1 pl) \$295.00; Blue Ribbon
(4 pl) \$245.00; Rocket III (1 pl) \$195.00; Discotek (2 pl) \$145.00; Williams Casanova (2 pl)
\$245.00; Hot Line (1 pl) \$195.00; Gottlieb Buckaroo (1 pl) \$145.00; Cross Town (1 pl) \$195.00;
Surf Side (2 pl) \$325.00. Mickey Anderson
Amusement Co.. 314 E. 11th St., Erfe, Pa.
16503. Phone (814) 452-3207.

OR SALE: United Palos Verde \$895; ChiCoin Hockey Champ \$295: Model "105" I.Q. Com-puter \$350; add-a-balls Mini-Pool \$295 and Post Time \$295. MOHAWK SKIL GAMES CO., 67 Swaggertown Road, Scotia, N.Y. 12302.

USED EQUIPMENT: KEENEY—Mountain Climber and Super Blue Spot. GAMES—Night Club—19 Holes Legionnaire. BALLY—Muzuma—Cute Caddy—Super Treble Chance. MARMATIC—Sea Hunt with change maker—takes all foreign coins—4 coin types available. A Marmatic . . . FIRST! Write for our Free Parts Catalog, Mar-matic Sales Ltd., 31'35 Kirby St. Cable address: MATICS London.

FOR SALE: Midways S.A.M.I. \$600.00. Sega Missiles \$500.00, Midways Invader \$775.00. Chicago Coins Motorcycle \$775.00. Allieds Motorcycle \$675.00, Bingos FOR EXPORT AND LEGAL TERRITORY 10 Zodiacs \$800.00. 10 ORIENTS \$1100.00. Other named bingos also available. D. & P. Music, Box 243, York, Pa.

MUSIC, GAMES, CIGARETTES & CANDY, Large, well-established route in Northern Ohio with great growth opportunity. Over \$600,000.00 annual gross. Principals only. Write: Music and Games, 828 Standard Building, Cleveland, Ohio 44113.

EW 1971 MODEL—JENNINGS NEW "SPINNER" MODEL electric slot machine with hold and draw features currently in production, KEENY'S "FLAMING ARROW"—7 coin multiple upright. KEENY'S "MOUNTAIN CLIMBER"—uoright—Regular Award; Double Award; Double-Double Award; Double-Double Award, For information and prices, write Marmatic Sales Co., Inc., 1120 E. Cold Spring Lane, Baltimore, Md. 21212. Cable address: MATIC Baltimore.

HUMOR

D.J'S: I will send you 30 pages of solid materia EVERY WEEK! Write WWJ Box 340, Station Q. Toronto, Ontario, Canada. Designed specifically

DEEJAYS! 11,000 hilarious classified one liners, \$10. Or send \$15 for above plus 7,500 additional "Clever Remarks!" Unconditionally guaranteed. You must be delighted or we'll refund your money. Comedy catalog free on request. Edmund Orrin, Boyer Road, Mariposa, Calif. 95338.

MOO RECORD. Send \$1.00 to CAT, Suite 224, 2801 E. Oakland Park, Ft. Lauderdale, Fla. 33306.

BE FUNNY FOR LESS MONEY! DEEJAY GAG SERVICE now in 12th year, for Deejays only. Clean, topical air-usable. Send \$2.00 plus suitable postage for sample copy. Free back issue with 1st order. MORRIS, Suite 221, 7047 Franklin Ave., Hollywood, Calif. 90028.

COMICS-MC'S-DJ'S

NEW GAG SERVICE. Send \$3.00 to LSD, Box F17, Turnersville, N.J. 08012 for two issues (160 gags).

EMPLOYMENT SERVICE

WANTED EXPERIENCE JUKE BOX AND GAME M CHANIC. Nice territory, good working conditions No drinking. Raney Music Co., 528 North Carvel Greensburg, Indiana.

BINGO MECHANICS WANTED: Legal territory of Nevada, 5 day, 40 hour work week. MUST have past Bingo experience. State age, references past experience. Send photo if possible. Write or phone. UNITED COIN MACHINE CO., 2621 South Highland, Las Vegas, Nevada. Phone (702) 735-5000.

MECHANICS WANTED FOR MUSIC AND PINS. SALARY commensurate with ability. Time and half for over forty hour week. Liberal fringe benefits, plus vehicle. Contact AMUSE-A-MAT CORP., 123 E. Luzerne St., Phladelphia, Pa. 19124. Telephone (215) 329-5700.

WANTED: EXPERIENCED JUKE BOX AND GAME Mechanic. Good working conditions. Paid Vacations, sick leave, time and one half for overtime to reliable man. Call Mr. Anderson Collect person to person. Telephone 237-1563. Coin Music, Inc., 710 R St., Fresno, California.

RECORDS-MUSIC

MAKE MORE MONEY. Your customer will Buy Guitars — harmonicas — Jaw harps — Instruments. Why not turn Dollars into Big Profits — we are a Leading Wholesaler, with the lowest prices. Send \$1. for catalogue. 1st. order—dollar refunded. CANFIELDS SALES CORP. 2454 Braman, Fort Myers, Florida.

BAND BOX RECORD & PUBLISHING CO. FOR SALE, Inventory includes 300 (plus) masters, Country, Blues, Pop. etc. Write, A. V. Moroson, 1155 Reed St., Lakewood, Colo. 80215.

HOUSE OF OLDIES. WE SPECIALIZE IN ROCK 'N Roll and Rhythm 'n Blues oldie albums and 45's. Five Satins, Skyliners, Coasters, Cadillacs, Diabolos, Glamingos, Penguins, Belmonts, Every Bros., Moonglows, Shep and the Lmelights, Harptones, Paragons, Dells, Rumble, Acappella and many oldies but goodles collections. Call. CH 3-0500, 267 Bleecker St., NYC. 10014.

WANT RECORDS: 45'S AND LP'S SURPLUS RETURNS, overstock, cut-onts, et. Call or write HARRY WARRINER at KNICKERBOCKER MUSIC CO., 453 McLean Ave., Yonkers, New York 10705 (914) GR 6-7778.

FOR THE SERIOUS COLLECTOR: WE OFFER THOSE hard-to-find rare oldie albums. Rock 'n' Roll and rhythm & blues albums no longer available in the stores. A & G Oldie Albums. Suite 1412, 1860 Broadway, New York City 10023. Call for week night or Saturday appointment. 212-243-1548 or 212-253-3712.

USED 45 RPM RECORDS. ALL TYPES AS THEY RUN, right off the route. No sorting or picking. We pay freight from anywhere in U.S.A. Standing order available for regular shippers. JALEN- AMUSEMENT CO., 1215 HOWARD STREET—BALTIMORE, MARYLAND 21230.

FREE CIRCULAR—HARD TO FIND NEW COUNTRY record albums and 8 track tape cartridges. Flddle tunes, waltzes, blue grass, etc. Such artists as Mac Wiseman. Hylo Brown, the legendary J. E. Mainer, others. UNCLE JIM O'NEAL, Box AC. Arcadia, California 91006.

LEADING TAPE WHOLESALER WILL SELL HIGHEST chart tages at lowest prices. Send for current list. CANDY STRIPE RECORDS, 17 Alabama Ave., Island Park, N.Y. 11558.

WE SELL 45s. LPs TO RECORD DEALERS, COILECT-ors. one-stops, foreign—Send free catalogue \$7.00 per hundred; \$63.00 per thousand. We need 45s. lps—Disk jockey cooles. surplus, over-stock, cutouts. CAPE INTERNATIONAL Box #74, Brooklyn, N.Y. 11234. Phone (212) 253-5916— 5917.

ATTENTION RECORD OUTLETS. WE HAVE THE LARGest selection of major label albums at promotional prices. Write for our complete listings of Jazz. Rock. Soul. Folk. Blues. Soirituals. etc. International Orders Welcome. SCORPIO MUSIC DISTRIBUTORS, 6720 Broad Street, Philadelphia, Pa. 19126.

WANTED TO BUY—OPEN REEL TAPES. WHY TIE UP caoital investment in slow-moving reel tane department? We will buy complete inventories—large or small. Send detailed lists and quantities. VARIETY AUDIO PRODUCTS, 170 Central Avenue, Farmingdale, N.Y. 11735. 516—293-5858.

ATTENTION COLLECTORS: A NEW OLDIES SHOP has opened. Thousands or rare R & B. rock, pop 45's. 78's. 1P's. ALL ORIGINAL LABELS. Send \$1.00—deductable from first order. ROY'S MEMORY SHOP, 2312 Bissonet, Houston, Texas 77005. 713-526-5819.

COIN MACHINE **SERVICES**

ACE LOCKS KEYED ALIKE. SEND LOCKS AND THE key you want them mastered to \$1.00 each less 10% lots of 50 or more. RANDEL LOCK SERVICE. 61 ROCKAWAY AVENUE, VALLEY STREAM, N.Y. 11580, TEL: 516-VA 5-6216, OUR 35TH YEAR IN VENDING.

SPEED UP YOUR COIN COLLECTIONS—New portable coin sorting, counting and packing machine, combined as one unit—hand operated—portable—weighs 18 pounds—with automatic stops and tubes for different sizes. Apply SEIFERT MACHINERY CO., Box 3421, Philadelphia, Pa. 19122.

FLOATING FUN BALLOON VENDING MACHINE. DOES not have to be attended. Space Age Memory Control Panel 25c vend. Literature at your request. Dukane Ski n Skore and Grand Prix parts available. NOVEMBER CORPORATION, 1351 W. Grand Ave., Chicago, Illinois 60622. (312) 733-2988.

CLASSIFIED POWER! CLASSIFIED AD RATE 20 CENTS PER WORD

Got machines to sell? Is there something you're

looking to buy? Maybe you'd like to move some used 45's or need a route mechanic? For every coin machine need, use the Cash Box Classified.

Type Or Print Your Ad Message Here:

Classified Ads Close WEDNESDAY
Send all copy to: CASH BOX, 1780 Broadway, New York, N.Y. 10019

THE ONLY PHONOGRAPH WITH TWO BONUS FEATURES TO BRING PATRONS ALL THE MUSIC THEIR MONEY CAN BUY

The Wurlitzer Zodiac is today's only phonograph that can be equipped with a four-quarter coin system and two pre-selected programs. Two Bonus Play features that mean more music for patrons, a bigger take for operators.

A Bonus Play which offers 5 singles or 2 LP sides for two quarters or a half, 8 singles or 3 LP sides for 75¢, or 12 singles or 5 LP sides for quarters and halves to a total of one buck. And a choice of Golden and Burgundy Bar Pre-Selected Programs, each offering 6 singles for two quarters or a half dollar. A super combination to please every patron.





6 SPECIAL PRE-SELECTED SINGLES DEPOSIT HALF DOLLAR OR 2 QUARTERS PRESS BURGUNDY OR GOLDEN PROGRAM BUTTON					
☆					
DEPOSIT	SINGLES	LPALBUMS			
HALF DOLLAR	5	2 SIDES			
2 QUARTERS	5	2 SIDES			
QUARTER	2	1 SIDE			
į-					



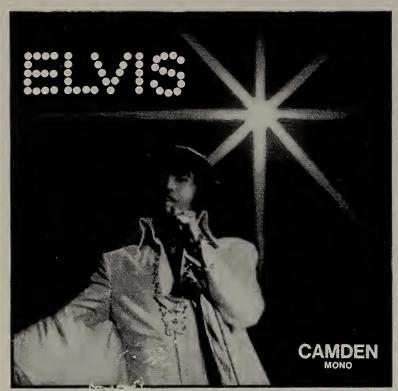
Bonus Play and Pre-Selected Programs in one phonograph! Another reason why Wurlitzer Zodiac is the best investment in the business. Consider the Zodiac possibilities, all the possibilities. At your Wurlitzer distributor.

See Them Both Demonstrated at Your Wurlitzer Distributor



THE WURLITZER COMPANY • NORTH TONAWANDA, N.Y. 14120 115 YEARS OF MUSICAL EXPERIENCE

NOWORDER NOW





CALX-2472

NOW-ROW



CAS-2408; C8S-5050



CAS-2304; C8S-5050



CAS-2440

CAMDEN