

Epic Custom...Buddah's Biggest Drive On 2 Acts Via Charisma ... Landers-Roberts Ties: Apr.-Blackwood

DIANA ROSS AS BILLIE HOLIDAY: PICTURE PERFECT



The Sweet Smell of Success.



WIBG in Philly, WDRC in Hartford, WPTR in Albany, WLOF in Orlando, WVIC in Lansing, WMPS in Memphis, KAAY in Little Rock, KFJZ and KXOL in Dallas/Fort Worth, KIRL in St. Louis, KUDL in Kansas City, KLZ in Denver, KOMA in Oklahoma City, and KLEO and KEYN in Wichita are all conclusively pro-skunk.

In fact, KEYN Music Director Charlie Cusack says, "From the first time it was played, the response has been unbelievable. Phone requests are coming in during every jock's shift, and sales are taking off like a rocket!"

Listen. Nobody's asking you to love dead skunks. Only Loudon could really do that. We're talking about a plain, unscented 45 rpm record. Which just happens to smell strongly like a hit.

Loudon Wainwright III. "Dead Skunk" On Columbia Records R

Vol. XXXIV – Number 26/December 16, 1972

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THE INTERNATIONAL MUSIC-RECORD WEEKLY

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Rock: Another Go At TV

A successful, sustained rock format on TV has eluded the music industry. Goodness knows, there have been a number of attempts to expose rock to the millions who were supposed to tune in every week. Remember "Hullabalu" and "Shindig" and Dick Clark's Friday night effort? All consigned to a season or two of lackluster Nielsens.

There's no denying the potential power of television to transform rock into the kind of vehicle that will offer the music industry consistently effective exposure ratings. The problem has been do the thing right, at a time convenient to the youth-market, an audience that evidently can't be pinned down to prime-time viewing. Since the world of pop music simply has to try to conquer this medium, the industry is beginning to give it the old college try again—and the circumstances in this new round of attempts may just well succeed.

Don Kirshner, for instance, is off to a solid start with his "In Concert" series, the first showing of which, featuring Alice Cooper, out-rated Dick Cavett, the late-night personality who is now sharing the 11:30 to 1 with new entertainment concepts. Late night viewing for rock may be just what the

ratings doctor ordered. Most youngsters do eventually come home to watch TV, as witness some labels which try to reach them via late-night "freak" movies. Kirshner, the man with the "golden ear," may have found he's got a "golden eye" for TV, too. An interesting facet of the Kirshner shows is that they are being simulcast on FM radio, so kids don't even have to be in front of a TV set to enjoy the music.

Another interesting attempt is via Genesis, the Don Stump/Alan Niederman production that got underway on Dec. 2 with a show featuring Blood, Sweat & Tears, Seals & Crofts and Mc-Kendree Spring. The Metromedia-syndicated show is also being simulcast on FM radio.

The weeks and months to come will determine the overall impact of these new rock shows. But, the good news is that the music business is part of a new attempt to make TV work as a rock medium. These programs deserve the industry's support, for they can do a masterful job of helping to support the industry. And, besides, a lot of people who like good rock haven't been able to find much of it in all its living color.

hBox Top100 Singles

and the second				-
	AM WOMAN			
and the second se	Helen Reddy-Capitol 13350 ME & MRS. JONES	2	4	
	Billy Paul-Phila. Int'l (Dist: Columbia)	3	10	
4	Al Green-Hi 2227 (Dist: London) PAPA WAS A ROLLING STONE	4	5	
· ·	Temptations-Gordy 7121F (Dist: Motown)	1	3	
5	IT NEVER RAINS IN SOUTHERN CALIFORNIA			
6	Albert Hammond-Mums 6011 (Dist: Columbia)	9	11	
7	Gilbert O'Sullivan-MEM 3636 (Dist: London)	8 OW	9	
-	Harold Melvin & Blue Notes-Phila. Int'l 3520 (Dist: Columbia)	6	2	
8	VENTURA HIGHWAY America-Warner Bros. 7641	10	13	
9	ROCKIN' PNEUMONIA			
-	BOOGIE WOOGIE FLU Johnny Rivers-United Artists 50960	11	16	
10	I'M STONE IN LOVE WITH YOU Stylistics-Avco 4603) 12	17	
11	I'D LOVE YOU TO WANT ME Lobo-Big Tree 147 (Dist: Bell)	5	1	
12	SOMETHING'S WRONG WITH N Austin Roberts-Chelsea 0101 (Dist: RCA)	1E 15	18	
13	CORNER OF THE SKY	15	10	
14	Jackson 5-Motown 1214 SWEET SURRENDER	16	22	
15	Bread-Elektra 45818	20	23	
	Johnny Nash-Epic 10902	13	8	
16	FUNNY FACE Donna Fargo-Dot 17429 (Dist: Paramount)	18	21	
17	WALK ON WATER Neil Diamond-UNI 55352	21	25	
18	KEEPER OF THE CASTLE Four Tops-Dunhill 4330	22	31	
19	I WANNA BE WITH YOU Raspberries-Capitol 3473	23	30	
20	SUMMER BREEZE Seals & Crofts-Warner Bros. 7606	7	6	
21	LIVING IN THE PAST			
22	Jethro Tull-Chrysalis (Dist: W.B.) SUPERFLY	25	35	
23	Curtis Mayfield-Curtom 1978 (Dist: Buddah)	26	37	•
24	Cat Stevens-A&M 1396 PIECES OF APRIL	27	42	
25	Three Dog Night-Dunhill 4331	32	41	
26	Hollies-Epic 10920	29	33	
	Jim Croce-ABC 11335	14	15	
27	YOUR MAMA DON'T DANCE Loggins & Messina-Columbia 45719	39	48	
28	ALIVE Bee Gees-Atco 6909	35	40	
29	DIALOGUE Chicago-Columbia 45717	17	19	
30	I DIDN'T KNOW I LOVED YOU Gary Glitter-Bell 276	30	32	
31	WHAT AM I CRYING FOR Dennis Yost & Classics IV-MGM South 7002			
32	AND YOU AND I (PART I)	34	38	
33	Yes-Atlantic 2920	33	34	
	Stevie Wonder-Tamla 54226	44	55	
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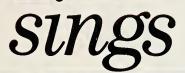
34	I GOT A BAG OF MY OWN	
35	James Brown-Polydor 14153 40 IN HEAVEN THERE IS NO BEER	47
36	Clean Living-Vanguard 35162 38 BFEN TO CANAAN	43
37	Carole King-Ode 66031 (Dist: A&M) 41 SMOKE GETS IN YOURS EYES	49
38	Blue Haze-A&M 1357 42	54
	TONIGHT James Taylor-Warner Bros. 7655 45	56
39	YOU'RE SO VAIN Carly Simon-Elektra 45824 48	77
40	CRAZY HORSES The Osmonds-MGM 19	20
41	SEPARATE WAYS	-
42	THE WORLD IS A GHETTO	63
43	War-United Artists 50975 54 992 ARGUMENTS	76
44	O'Jays-Phila, Int'l 3522 (Dist: Col.) 46 ANGEL	50
45	Rod Stewart-Mercury 73344 50 EVERYBODY LOVES A LOVE SONG	57
46	Mac Davis-Columbia 45727 51 CROCODILE ROCK	60
47	Elton John-MCA 40000 64	_
	Lighthouse-Evolution 1069 (Dist: Stereo Dim.) 37	39
48	REELIN' & ROCKIN' Chuck Berry-Chess 2136 56	66
49	OH BABE WHAT WOULD YOU SAY Hurricane Smith-Capitol 3383 58	68
50	Joni Mitchell-Asylum 11010 (Dist: Atlantic) 57	65
51	THEME FROM THE MEN Isaac Hayes-Enterprise 9058 (Dist: Col.) 36	36
52	DANCING IN THE MOONLIGHT King Harvest-Perception 515 55	58
53	I'LL BE AROUND Spinners-Atlantic 2904 24	7
54	I'LL BE YOUR SHELTER Luther Ingram-Koko 2113 60	, 70
55	LET US LOVE	
56	Bill Withers-Sussex 247 (Dist: Buddah) 61 ROCKY MOUNTAIN HIGH	72
57	John Denver-RCA 0829 63 ONE NIGHT AFFAIR	74
. 58	Jerry Butler-Mercury 362 59 WHY CAN'T WE LIVE TOGETHER	62
59	Timmy Thomas-Glades 1703 67	53
60	The Who-Decca 33041 70	—
61	5th Dimension-Bell 261 28	12
	Isley BrosT-Neck 936 (Dist: Buddah) 43	45
62	NO Buildog-Decca 32996 65	51
63	LOOKING THROUGH THE EYES OF LOVE	
64	Partridge Family-Bell 45031 73 REMEMBER	-
65	Harry Nilsson-RCA 0855 74	—
66	Joe Cocker-A&M 1370 69	80
67	Brighter Side Of Darkness-20th Century 2002 85	98
	Wings-Aoole —	-

68	DO IT AGAIN Steely Dan-ABC 11338 77	7 90
69	JAMBALAYA Blue Ridge Rangers-Fantasy 689 72	2 —
70	LOVIN' YOU, LOVIN' ME Candi Staton-Fame 91005 (Dist: U.:A.) 72	1 73
71	YOU'RE A LADY Peter Skellern-London 20075 74	6 79
72	YOU'RE A LADY Dawn-Bell 285 7	5 78
73	TROUBLE MAN Marvin Gaye-Tamla 54228 –	
74	TROUBLE IN MY HOME	
75	Joe Simon-Spring 130 (Dist: Polydor) 74	8 88
76	Slade-Polydor 15053 8 WHAT WOULD THE CHILDREN	6 —
	THINK	9 87
77	Rick Springfield-Capitol 3466 7	
78	Dr. Hook & The Medicine Show-Columbia 45732 8: YOU CAN DO MAGIC	2 96
79	Limmie & Family Cookin'-Avco 4602 8	3 89
	The Wackers-Elektra 45816 8 DADDY'S HOME	4 91
.80	Jermaine Jackson-Motown 1216 -	
81	ANTHEM Wayne Newton-Chelsea 0109 (Dist: RCA) —	
82	WE NEED ORDER Chi-Lites-Brunswick 55489 9	8 —
83	I'M SORRY Joey Heatherton-MGM 14434 8	7 94
84	HARRY HIPPIE	
85	THE REDBACK SPIDER	
86	Brownsville Station-Big Tree 156 (Dist: Bell) 9 KNOCK KNOCK	1 —
87	Mary Hopkin-Apple 1855 8	8 95
88	Millie Jackson-Spring 131 (Dist: Polydor) 8 FFFL THE NEED IN ME	9 97
89	Detroit Emeralds-Westbound 209 (Dist: Janus) 9 SONG MAN	0 99
-	Cashman & West-Dunhill 4333 -	
90	DIDN'T WE Barbra Streisand-Columbia 45739 9	2 —
91	JEAN GENIE David Bowie-RCA 0838 9	
92	I CAN'T STAND TO SEE YOU CRY Smokey Robinson & Miracles-Tamla 54255 9	
93	DAYTIME, NIGHTIME Keith Hampshire-A&M 1396 -	
94	MORE POWER TO YOU	
95	Tommy Tate-Koko 2114 (Dist: Stax) 9 WHAT MY BABY NEEDS NOW	5 —
	IS A LITTLE MORE LOVING James Brown & Lynn Collins-People 14157 -	
96	(Dist: Polydor)	
97	Anacostia-Columbia 45685 10 TRYING TO LIVE MY LIFE	0 —
31	WITHOUT YOU	
98	Otis Clay-Hi 2226 (Dist: London) – MELANIE MAKES ME SMILE	
99	Terry Williams-Verve 10686 –	
100	Glen Campbell-Capitol 3483 –	
100	Valerie Simpson-Tamla 54624 -	

Valerie Simpson-Tamla 54624

-ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

I Am Woman (Buggerlugs-BMI)



XPS 901

MERMAN SINGS MERMAN

A recording phenomenon. Ethel Merman singing the music that she has made legend. "I Got Rhythm." "Alexander's Ragtime Band." "Eadie Was A Lady." "There's No Business Like Show Business." "It's D'Lovely." "Everything's Coming Up Roses." And more.

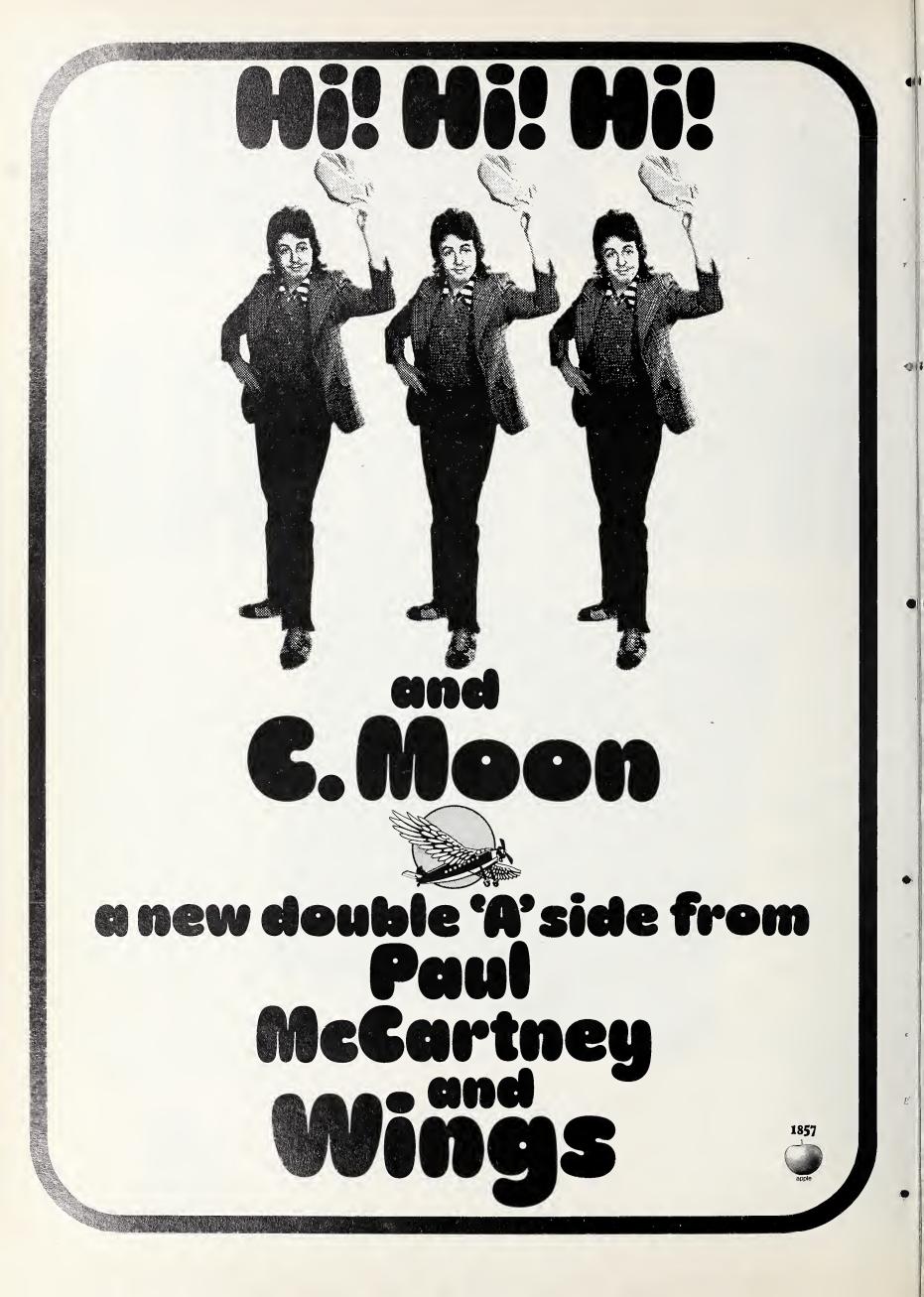
This new LP was recorded in London. In Phase 4 Stereo. Incredible sound to match that incredible voice.

"MERMAN SINGS MERMAN." The LP of the century.

NA ISTORY



AMPEX STERED TAPES



Mercury Capping 25th Yr With One Of Top Chart Runs

CHICAGO — Mercury Records cel-ebrated its 25th year in the industry by having one of the best years in its history. Five gold records and the biggest sales volume month (July) in the company's history highlighted the year year

year. The five gold records were for "Ain't Understanding Mellow," by Jerry Butler and Brenda Lee Eager, "I Gotcha" by Joe Tex, and "How Do You Do" by Mouth and MacNeal. Two albums surpassed one million dollars in sales: "Never A Dull Mo-ment" by Rod Stewart, and "Demons and Wizards," by Uriah Heep. Heep's latest Mercury LP "The Magician's Birthday," released Nov. 1, is expect-ed to go gold by the first of next year. vear.

Over-all, Mercury had 51 singles and 37 albums on the various trade charts through mid-Dec. For the rec-ord month of July alone, there were 16 different artists represented on the LP charts and 10 on the singles

FRONT COVER:



Diana Ross' widely-acclaimed por-trayal of Billie Holiday has added a new dimension to her career. "Lady Sings the Blues," the soundtrack al-bum from the Motown-Paramount film starring Diana, is the fastest selling album in the history of Motown Rec-ord Corporation, according to Ewart Abney marketing vice precident

Abner, marketing vice president. "Our merchandising campaign has "Our merchandising cammaign has just begun, and the album is already approaching the \$2 million sales mark," Abner said. "The response for this album has been so great from dealers and from our distributors that the pressing plants have not been able to service the orders fast enough. "With the holidays just around the corner, I'm quite certain that we'll break all figures with the album, which makes an excellent Christmas present."

which makes an excellent offiscinas present." "Lady Sings The Blues" also stars Billy Dee Williams and Richard Pryor and is based on the biography of the late Billie Holiday. Musicians featured on the album include Harry (Sweets) Edison, Oliver Nelson, Geor-gie Auld, Buddy Collette, Red Callen-der, Bobby Bryant and others who worked with the late "Lady Day."

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charts. During the month, Mercury set a company record for singles sold dur-ing one day, and within a week broke that new mark.

Uriah Heep was one of the acts that contributed to the July success and 1972 was the year that saw them rise from third on the concert bill to headliner status. "Demous and Wiz-ards" was the group's first gold al-bum and it spawned "Easy Livin'," the group's hit single. Uriah Heep is just finishing a nine-week American tour which has pushed the new album tour which has pushed the new album "The Magician's Birthday," closer to "The Magician's Birthday," closer to gold, and has stimulated sales on Uri-ah Heep's entire Mercury catalog, ac-cording to Lou Simon, senior vice president/Director of marketing.

New Acts Do Well

Several new acts did very well for the label this year, including Mouth and Mac Neal, Daniel Boone, Mark IV, and Johnny Rodriguez. Mouth and Mac Neal had gold single and hit album with "How Do You Do?" and the Dutch Duo's new LP, "Hello-a," is to be released shortly. Daniel Boone scored with "Beautiful Sunday" and "Annabelle," as singles, produced by Larry Page. The Mark IV scored a big R&B hit with "Honey, I Still Love You," and have just had their new single ("My Everything You Are") released. Rodriguez, who plays lead guitar in Tom T. Hall's band, The Storytellers, is currently riding the country charts with his first hit sin-gle, "Pass Me By." Several new acts did very well for

gle, "Pass Me By." Mercury had its expected success in country music, scoring six no. 1 sin-gles: two each by Jerry Lee Lewis and Faron Young, and one each by Tom T. Hall and The Stat'er Broth-ers. Lewis' No. 1 records were "Would You Take Another Chance On Me"/"Me and Bohby McGee" and "Chantilly Lace"/"Think Ahout It Darlin'." Young hit with "It's Four In The Morning" (nominated as Song of the Year by the Country Music Asso-ciation) and "This Little Girl Of Mine." The Statlers had "Do You Remember These," and Hall's chart topper was "Me and Jesus." In addition, acts such as Dave Dudley, Roy Drusky, Linda Gail Lew-is, and Roger Miller all had top 20 (Cont'd on p. 30)

(Cont'd on p. 30)

April-Blackwood **Pub Ties With** Landers-Roberts

NEW YORK — Charles Koppelman, vice president & general manager of April/Blackwood Publishing, has an-nounced the completion of a publish-ing and administration agreement with Landers-Roberts Music of Los Angeles. Under the leadership of Hal Landers and Bobby Roberts, Landers-Roberts Music and their Mums label are now represented on the charts by Mums recording artist. Albert Hamare now represented on the charts by Mums recording artist Albert Ham-mond's "It Never Rains In Southern California" single. Also in the Land-ers-Roberts stable of taleuted songwriter/performers to be handled by Blackwood Publishing is P. F. Sloan, the author of the classic rock paean, "Eve of Destruction."

paean, "Eve of Destruction." Blackwood Publishing, currently on the charts with James Taylor's "Don't Let Me Be Lonely Tonight," Harry Nilsson's "Remember" and Glen Campbell's "One Last Time," has also revealed the signing of a publishing and administration contract with Elektra Record's L.A.-based Good-thunder group thunder group.

thunder group. Blackwood's L.A. office has, in ad-dition, announced the appointment of John Mahan to the position of a sis-tant professional manager. Mahan who has had extensive mus'c publish-ing experience, will, in his new capa-city, assist west coast professional manager Lack Keller. manager Jack Keller.

Gavin Conference: Good Radio Talk Show Gavin Panels **Rap Sessions** Debate Radio Spots and Sounds

SAN FRANCISCO Panel discus-

SAN FRANCISCO — Panel discussions at the 1972 Gavin Conference were devoted to "The Use of Radio Advertising by Record Companies" on the one hand and "Sound: What Ev-ery Program Director Should Know About the New Broadcast Technolo-gy" on the other, with a "free-form" question-and-answer period thrown in for good measure. That good measure was assured un-der the stewardship of Bell's John Rosica, who hosted a nine-man panel to get the working sessions off to a heated start on Thursday afternoon (30). Under the general heading of "The Blind Man," this open discussion considered such topics as the effects of conglomerates on the record busi-ness ("and is it a numbers game?"— largely agreed); the wisdom of invest-ing in a radio station as an invest-ment, and whether MOR radio does in fact sell product—more importantly, is selling records the role of radio?

ment, and whether MOR radio does in fact sell product—more importantly, is selling records the role of radio? Panelists for this session were Jer-ry Boulding, WWRL program direc-tor; Sussex Records president Clarence Avant; Rick Blackburn, di-rector of sales-distribution, Columbia (Cont'd on p. 30)

Gavin Awards Winners, Photos On Pg. 32

At Gavin Meet

SAN FRANCISCO — The sixth se-sion of the annual Gavin Convention constituted five separate and sinul-taneous "rap" sessions. The format was informal and unstructured and included Non-Rock, Top 10, Black ra-dio and Country. Top 40 and R&B drew most of the attention and atten-dance, the latter being the highlight with standing room only. Psychographic research and its

dance, the latter being the highlight with standing room only. Psychographie research and its ramifications, was the main t pic of discussion during most of the Top 10 program. The system was developed in the labs of Texas Woman's Univer-sity hy Dr. Tom Turichi and is presently being marketed as a valu-able programming aid. Dr. Turichi explained that psychographics is the technique used to measure the physi-cal and emotional response of the lis-tening audience to radio program-ming. Conclusive data from such test-ing indicated a unilateral positive reaction to the reporting of weather and gaming. It was also determined that the positioning of a record in a set directly affected the intensity of the response, and that a given record does better in a regular format as opposed to free form. He admitted that all of the above results could be altered by numerous variables, most of which were put to him in the course of the meeting. **FM Panel**

FM Panel

The FM panel, primarily concerned with ideas for special programs, dis-cussed the dimensions of quadraphon-(Cont'd on p. 30)

Biggest Buddah Group Promo On Two Acts Thru Charisma

NEW YORK — The Buddah Group is NEW YORK — The Buddah Group is launching the biggest promo cam-paign in the company's history, ac-cording to Neil Bogart, co-president. The drive is on behalf of Charisma Records, one of Britain's most suc-cessful indie labels, with whom Bud-dah recently signed an American dis-tribution deal.

Spearheading the campaign is the introduction of two Charisma groups, Genesis and String Driven Thing, who are being flown in from England for one special Christmas concert. The are being flown in from England for one special Christmas concert. The event will be presented jointly by Charisma and WNEW-FM at New York's Philharmonic Hall this Wednesday, (13) at 8 p.m. All tickets are priced at \$3, and all the proceeds will be donated to the United Cere-bral Palsy Fund. In addition to the admission price, all those attending the concert are being asked to bring along a wrapped Christmas gift for a child. The WNEW-FM staff will then distribute the gifts to needy children who are victims of Cerebral Palsy. All expenses of the concert— including rental of Philharmonic Hall and transporting the groups from England—will be covered by The Buddah Group.

England—will be covered by the Buddah Group. "FM airplay and sales reaction on Genesis' 'Foxtrot' LP are incredible," Bogart said, "and once Genesis are seen 'live' over here, I think we'll really see them happen on a major

scale. "We had hoped to bring Genesis in for a national tour by now, but their for a national tour by now, but their European bookings are so heavy that this will be impossible to do before the Spring of 1973. Rather than wait, we decided to invest in launching them at this one special showcase."

Unusual Act

String Driven Thing, the support act on the bill, is a Scottish group who have only been together for

about six months. They are an unusu-al rock group in that the 4-piece line-up does not include a drummer, and the lead instrumental chores are han-dled by a violinist. Their debut al-bum, "String Driven Thing", has just been released. Like Genesis, they are managed by the Charisma organiza-tion, which is headed by noted rock mogul, Tony Stratton-Smith. In order to expand the impact of

In order to expand the impact of this one concert appearance, Buddah is bringing in selected press and radio personnel from various parts of country.

"The expenses involved in this event are tremendous," Bogart con-cluded, "but we have a lot of faith in the artists and in the Charisma layel as a whole, and we believe this is really a worthwhile investment."

really a worthwhile investment." Other phases of the Charisma pro-mo campaign will be carried out in the New Year, with a series of special press, radio and merchandising proj-ects which are already in the works. Further details will be announced in the near future.



THE BUDDAH GROUP WELCOMES CHARISMA RECORDING ARTISTS

AND THEIR SPECIAL GUESTS STRING DRIVEN THING

FROM ENGLAND FOR THEIR FIRST AMERICAN APPEARANCE

A SELLOUT CONCERT AT PHILHARMONIC HALL THIS WEDNESDAY, DECEMBER 13, 1972

AND CONGRATULATES BOTH GROUPS FOR THEIR HIT ENGLISH ALBUMS NOW AVAILABLE IN THE UNITED STATES



GENESIS FOXTROT



CHARISMA RECORDS IS DISTRIBUTED EXCLUSIVELY IN THE UNITED STATES BY THE BUDDAH GROUP

Popovich Is Col Veep Of Nat'l Promo

NEW YORK — Steve Popovich has been promoted to vice president in charge of national promo for Columbia Records, according to Clive Davis, president of the label.

In his new capacity, Popovich will continue to coordinate the promotional activities of the national promo staff, the regional promo managers and the local promo personnel, reporting to Jack Craigo, vice president sales and distribution. He will be responsible for directing all areas of national promotion for Columbia's albums and singles and will initiate and develop promotion programs and campaigns for specific releases and artists.

Popovich joined Columbia starting as a warehouse employee, soon taking part in local sales and distribution in the Cleveland area. In 1966, he was appointed local promo manager of the Cleveland Branch. In March 1968, he was transferred to New York to assume the responsibilities of assistant director of national promo. He was promoted to director of national promo, his most recent position, in Aug. of 1970.



Steve Popovich

Knight Sues MSG, GFR Ent. Over Funk Date

NEW YORK — The Grand Funk Railroad tour has come under legal fire from Terry Knight.

fire from Terry Knight. Knight, as a shareholder of GRF Enterprises, has filed a \$100,000 damage suit in U.S. District Court here against Mad'son Square Garden and GRF Enterprises, claiming an infringement in the use of "Grand Funk" or "Grand Funk Railroad" in its publicizing of the "GRF marks" for a Dec. 23 appearance by the group. The MSG date is one of the venues on the group's current tour.

Knight claims that GFR Enterprises owns the "GFR marks" and not the group's members, Mark Farner, Don Brewer and Mel Schacher.

Knight is seeking to have the Court enjoin MSG from promoting the group's name, and requiring the auditorium to turn over all monies received for the event to the clerk of the court to be held in escrow.

It's understood that Knight is planning similar actions against the Nassau Coliseum in New York, the L. A. Forum, Philadelphia Spectrum, Alameda County (Oakland) Coliseum, and all other arenas on the group's itinerary.

Fred Foster: Monument's Yr Old Epic Tie Is 'Unbeatable Combination'

NASHVILLE — It has been a good year for Fred Foster and Epic-Custom Division. Marking their first anniversary as a team, Monument Records and Epic-Custom Division have completed a very succersful year which has been marked with "total success ard satisfaction to the record buying public."

Talent Per Year

Bringing to the "marriage" Fred Fester, president of Monument Records, has continued his 14 year record of finding and developing major talent with a sensitive, uncanny insight into the demands in the market place, and with a record of delivering a major talent per year Foster has delivered his talent for the year 1972 in the person of Charlie McCoy. Established artists previously found, sealed and delivered have been Kris Kri-tofferson, Boots Randolph, Roy Orbison, Ray Stevens, Billy Walker, Jeannie Seeley, Dolly Parton, Grandpa Jones,

Irving Music 3 Yr Deal w/ Peach-Tree Pacif.

HOLLYWOOD — A&M Records' publishing division, Irving Music has signed a three-year publishing agreement with Peach-Tree Pacific, Inc., of Atlanta.

Atlanta. Fred Lagerquist, president of Peach-Tree Pacific, will acquire new writers and songs for which Irving Music will have first option. The agreement marks further expansion of Irving/Almo Music in acquiring writing talent on a national basis, according to Chuck Kaye, vice president, artists and repertoire and publishing.

Explained Kaye, "Atlanta is becoming an important focal point for new music is emanating from that area. "We want to have total coverage, and we're looking forward to a fine relationship with Peach-Tree Pacific."

Sherman Bell's W. Coast Dir.

HOLLYWOOD — Larry Uttal, president of Bell Records, has announced the appointment of Dick Sherman as director of West Coast operations for the label, effective immediately. Most recently, Sherman headed Motown's west coast sales department in Los Angeles, while also serving as product manager for Motown's west coast-based labels.

A graduate of Long Island University and the New York Law School, Sherman entered the music business in the late 50's as a regional sales manager for Columbia Records; he was later named assistant national field sales manager. Following his four years with Columbia, Sherman joined Mercury Records, spending five years with the label in a number of important positions, including national sales manager and product manager of the label's limelight jazz diskery; he was also instrumental in setting up Mercury's tape division.

Sherman was then tapped by Warner Brothers/Reprise to helm their East Coast operations; he was later named national sales manager and moved to Burbank.

Sherman replaces John Rosica, who has left the company.

Billy Grammer, Tony Joe White, Rusty Draper, Joe Simon and many others.

Search Continues

Roaming the world, not confined by any bounds of music phases, Foster has the rare quality of being equally "at home" when producing country, underground, pop, R&B and has pioneered the yet "unnamed" area which goes across the board. Fied has row been freed by his "marriage" with Epic-Customs so that he can do the thing he loves and does best—the finding, production and development of top selling artists. 1958 saw the birth of Monument Records and Fred Foster, who brought it into being, modestly does not desire credit, stating "there would not be a Monument without the musicians—the men who can get the job done."

Bright Future Ahead

Monument goes into its second year of the distribution pact with Epic-Custom Divisien, Foster looks toward attaining new heights as Epic continues the job in the area of distribution. Citing Epic as "the most professional well-organized organization" he has worked with, Fred further places emphasis on the fact they are "in the position to do" what he cannot do. Beginning with the strength of Clive Davis as a "leader who has surrounded himself with those he can give authority—a man who is a decision maker and who understands the product, thus having a great rapport with the artists and the product, he has built an organization of experts that work together as a team". Foster feels he is at home with an efficient group that understands the needs and demands of distribution, and can produce his records knowing they will be in good hands and in the best place for talent exposure.

GSF Outlines Promo On Black Rock Opera

NEW YORK—Len Sachs, vice president in charge of sales and promo, reports promo plans for the label's "Free The Black Man's Chains" LP, the first black rock opera (see last week's issue).

"From the moment the project was presented to us," said Sachs, "I believed it had the utmost potential. We were very fortunate in being able to obtain the opera against much competition. 'Free The Black Man's Chains' is exciting, innovative and challenging. Our promotion for the album will be the same way."

The album will be featured on the Sickle Cell Anemia Telethon starring Nipsey Russell, which will telecast Dec. 9 and 10. The world premiere of the opera will be given at a special press reception in New York on Dec. 13. Copies of the album have been sent to the seventeen black members of Congress, and their comments on the album have been invited for insertion into the Congressional Records.

The Afro-American Ensemble featuring principal singers L. C. Grier and Novella Edmonds, will tour the opera to black colleges and universities.

The advertising campaign for the album will hit both radio and the trade and consumer press. Special display material is being prepared for distributors and retail outlets.

Allen Davis Takes 2 Yr Capitol Leave For Post At EMI

HOLLYWOOD Allen Davi ... take a two-year leave of absence for his current duties at Cap'tol Records to serve the London-based parent company, EMI, as director of group international artist promotion. Since June of last year, he has been Capitol's vice president of merchandising and creative services.

The announcement of Davis's new post came last week from Capitol president Bhaskar Menon, who confirmed the label's agreement to the transfer.

Davis thus moves into the position previously held by Gerry Oord, recently appointed managing director of EMI Records, U.K. He (Davis) will be responsible to EMI chief executive John Read and will become, along with both Read and Oord, a member of the EMI Record Policy Panel. (See International News Report for new EMI management team).

According to Brown Meggs, CRI vice president, marketing, adjustments within Capitol's marketing division made necessary by Davis's appointment at EMI, will be anrounced in the near future. In the interim, marketing managers who have reported to Davis will report directly to Meggs.

Meggs. Davis came to Capitol in 1966 as manager, radio and TV services. In 1968 he became pop merchandising manager and the following year was named Capitol's European marketing director, headquartered in Amsterdam. In June, 1971, he was appointed vice president, merchandising & creative services.

More Stones' 'Hot Rocks' Via London

NEW YORK — London Records, in conjunction with Abkco Industries, is rush-releasing a new deluxe tworecord package by the Rolling Stones, "More Hot Rocks (Big Hits and Fazed Cookies)." The album is expected to hit retail counters the week of Dec. 18, according to the tight production schedule set-up to make possible pre-holiday sales. The album is the follow-up release

The album is the follow-up release to the successful "Hot Rocks" two-LP set, issued last year by London and just now completing exactly one full year on the charts. The album is reportedly the biggest selling ever for the Stones.

The new "More Hot Rocks" album contains 25 titles, eight of which have never before been released in the United States. None of the other 17 appear on the first "Hot Rocks" album.

Stones' Gold

The full scope of London's Rolling Stones catalog sales power can be measured by the fact that all 16 previously released albums on the label have become gold records, some almost instantaneously upon release. Many have sold over one million units. Since Oct., 1970, in fact, London has sold more than 3,300,000 album units of Stones product.

All tracks in the "More Hot Rocks" set include performances by the late Brian Jones. The new album was packaged by Andrew Loog Oldham, the original British producer of all the 25 tracks. Oldham also contributed special liner copy for the production.

London is to unleash a saturation barrage of promo and merchandising, at both radio and retail levels, all timed to coincide with the pre-Christmas release date.

de Passe is Creative VP At Motown

ROLLINCOD -- Suzanne de Passe hay Leen promoted to vice president, creative operations of Motown Rec-ords. She assumes total responsibility for the creative functions at Motown after serving over the past five years in various facets of the company. Said label president Barry Gordy, "Under the guidance of Miss de Passe's brilliance and unparalleled tasta. Motown will enjoy an even more dominant hold on the leadership in our industry than ever before."

More dominant flot of the features of the features of the features of the feature of the features of the feature of the features of the featur with Playboy Music and Records.

Jimmy Byrd To RCA Marketing

NEW YORK-Jimmy Byrd has been appointed manager of contemporary product merchandising of RCA Records. The announcement was made by Bill Keane, director of marketing de-

but Keane, director of marketing de-velopment & planning, RCA Records, to whom he will report. Byrd got his start in radio in 1951 at WSRC in Durham, North Carolina. After working in the Boston area for approximately ten years, he was most recently associated with WNJR in Newark, N. J.

Knauer As Epic **Promo Supervisor**

NEW YORK—Stephanie Knauer has been appointed to the position of su-pervisor of premotion administration for Epic Records and the Columbia Custom Labels. The announcement was made by Stan Monteiro, director of promotion for Epic-Columbia Custom labels.

In her new position, Stephanie will be coordinating artist tours and ap-pearances. She will also be assisting Monteiro in supplying reviewer copies of Epic-Columbia Custom singles to chart managers and reviewers of all the national trade publications. In addition, she will deal with the Custom labels in regards to airplay. Prior to her appointment. Stephanie

acted as secretary to Don Ellis, direc-tor of Epic a&r.

McDougal Is Motown AR Dir.

HOLLYWOOD—Weldon Arthur Mc-Dougal, III, a four-year sales promo man for Motown Records, has been named to the newly-created position of director of artist relations and special projects. McDougal reports di-rectly to marketing vice president Ewart Abner, who announced Mc-Dougal's promotion, effective immedi-ately. ately

McDougal has been associated with

McDougal has been associated with the music business for 23 years as a singer, producer, writer and record promotion specialist operating from his home base in Philadelphia. McDougal is responsible for devis-ing and implementing policy calculated to gain maximum exposure for re-cording artists associated with the Motown family of labels. His emphasis will be on promoting the artist's im-age among music professional and fans, thereby attracting favorable at-tention to the product released on the artist.

Pincus To Coast

NEW YORK—George Pincus, the music publisher, is spending two weeks on the west coast. He'll be pro-moting a new group, Meadow, for which he recently made a deal via Paramount Records. Pincus will be based at Uptight Denim headquarters controlled by Irwin Pincus. On his way back to New York, he'll make a stop in Chicago. way back to New stop in Chicago.

Gold Rush In Top Bell Year

NEW YORK—RIAA gold awards for three albums and a single at one time reflect Bell Records top year in sales.

The most gold disks awarded the label at one time, the LP's include the Fifth Dimension's "Greatest Hits On Earth," "The Partridge Family at

Bank Is Show **Presenter Via Booker's Pkging**

NEW YORK — It's good promotion for the Seattle First National Bank and profitable for Northwest Releas-ing Corp.

The concept is a 4-year-old series of musical presentations prepared by NRC for the various city branches of the state of Washington bank. The bank is not involved in the profit or loss on the ventures.

So far, the bank series has averaged about 10 concerts a year in Spok-are, Takoma and Yakima, and bank are, Takoma and Yakima, and bank officials claim a 50% increase in de-positors. Interestingly, the acts or musical theatre attractions (e.g. Gecrge M, Zorba) fall into the "good music" bag, although a breakthrough into the rock area is expected soon by Jerry Lonn, vp and general manager of NRC. As he puts it, "the average age of the depositors is lower and the average age of the rock audience is higher." NRC, in business for the past 19 years, does, of course, present rock attractions under its own aus-pices. pices.

The bank takes 100% credit for its The bank takes 100% credit for its presentations in all publicity. It pays \$1000 for ad costs for each show, and also prints and mails the tickets which are sold through the bank. The bank also pays one half the salary for the NRC rep to oversee the entire management, as well as advise on ticket operations. ticket operations.

NBC recently expanded its sphere NBC recently expanded its sphere of operation and increased its staff and shifted top management. Under the restructuring, Bill Owens, former president, is board chairman. Jerry Dennon and Jerry Lonn, who became major stockholders via their Jerden Industries and Potlatch Enterprises, respectively, are members of the board of directors. Dennon is pres-ident and Lonn is vp and general manager. manager.

Last year, the company's gross for the immediate Pacific Northwest area (Oregon, Washington and British Columbia) surpassed \$3,260,000.

Elkus Chairs **Board At Ampex**

NEW YORK—Richard J. Elkus, in-dustrialist and banker, has been elected chairman of the board of dibeen rectors of Ampex Corp.

A lifelong resident of the San Francisco Bay area, Elkus has been associated with Ampex from its earliest days and has served as a member of its board of directors for 15 years.

Elkus' new title formalizes the close working relationship that has existed for nearly a year between Elkus as chairman of the exec committee and Arthur H. Hausman as president and chief exec officer of the company. As chairman of the board, Elkus will provide active policy guidance for the corporation and Hausman will direct the company's operations.

In a long and varied business career, Elkus has been president of Mangrum Holbrook & Elkus, San Francisco; president and director of the First National Bank of San Mateo County; vice president and director of Wells Fargo Bank; and president and chairman of the board of directors of United States Leasing Corporation. He is currently also a member of the board of directors of Mercantile Credit Company, London, England.

Home with Their Greatest Hits" and cast recording of "Godspell," the film version of which will also be released by Bell to coincide with the film's release next spring. The single is Lobo's "I'd Love You To Want Me" on the Bell-handled Big Tree label.

Looking ahead, Irv Biegel, exec vp, stated: "The projects we are now launching, distribution and production deals we have just signed, as well as the continuing flow of product from our producers and key artists all point to further gains in 1973."

Noting the gold disk splurge, Gor-don Bossin, vp of marketing com-mented: "This is a 'home run' for us—we touched all bases in product and promotion."

William Morris **Realigns Staff**

NEW YORK—The William Morris Agency, Inc. has announced the fol-lowing changes of assignments:

Arthur Moskowitz will return from the agency's London office to the per-sonal appearance department in the Chicago office. Moskowitz will be Chicago office. Moskowitz will be temporarily replaced in London by Shirley Rappoport of the agency's New York office. Tom Illius will take over the duties of the record depart-ment in the agency's New York office.

In addition, Steve Dinnerstein has joined the agency and will be working in the contemporary music department of the agency's Chicago office.

Kohara Promoted At Capitol

HOLLYWOOD-Roy Kohara, senior graphic designer at Capitol Records, has been made assistant art director of the company. The announcement was made by Allen Davis, vice presi-dent, merchandising and creative services.

Kohara joined Capitol in 1963 as a production artist and was just last year promoted to the senior graphics post. His new duties, assisting art di-rector John Hoernle, will particularly involve advertising art direction and layout for Capitol product.

Thorn To MCA: Robinson Gets Mktg Post

LONDON — Geoff Thorn, assistant press officer at RCA since February, has been appointed MCA Records press officer in England, and will take up the post at the end of the year.

Peter Robinson, MCA press officer for the past two years, has been appointed to the newly created post of marketing co-ordinator.

At the same time, the company's managing director, Derek Everett, has given added responsibilities to production co-ordinator Alan Crowder, who will now handle all liaison with licensees licensees.

Said Everett, "These changes are important steps in the evolution of the MCA London office. David Howells, who has previously been handling the A&R, marketing and international functions, will now have considerably more time in which to concentrate on seeking out and acquiring new talent for worldwide release by the com-pany."

Markoff Joins **Record Club**

NEW YORK-Jeff Markoff, formerly of Youth Dynamics, Inc. has recently joined the staff of Record Club of America in the capacity of assistant advertising manager. He will report directly to Donald Moger, advertising manager, and will be involved in the operation of the college marketing department.

WB Expands AR **Under Bob Regehr**

BURBANK—Warner Bros, Records' artist relations director Bob Regehr has been named to the newly created post of director of artist relations and development. The appointment was made "in recognition of his continu-ing contribution" to the company's growth.

One of Regehr's first moves was to

One of Regehr's first moves was to announce a major expansion of both size and function of his department. Southern artist relations and de-velopment supervisor will be Ron Needham. Needham, headquartered out of Charlottesville, N. C., was moved up from regional WEA sales-man for the Atlantic branch to his current position. Needham was pre-viously Mercury Records promotion nan for the southern states. He will direct the department's activities for southern territory extending from the Carolinas to Oklahoma-Texas border. Mid West

Mid West

Mid West Tom Parent, previously product co-ordinator for the WEA Branch located in Chicago has been set as mid-west artist relations and development su-pervisor for the mid-west area. cover-ing such key cities as Chicago, Cleve-land, Detroit, St. Louis, Cincinnati, Minneapolis and Pittsburgh. Parent, before joining WEA, was employed as top promotion man for Mercury and Chess Records. He will headquarter in Chicago. in Chicago.

8

chess Records. He will headquarter in Chicago. The third sectional addition to the department is Peter Turner, who will join the structure as assistant to Alan Rosenberg, continuing head of the de-partment's east coast operations. Turner joins the department after working for the Children's Television Workshop. Both Rosenberg and Turner will operate out of the Warner Bros. Records office in New York. Russ Shaw, currently heading up the west coast department functions, will remain in his current duties, in addition to serving as travelling liai-son to the other regions. Shelley Cooper, former assistant to Regehr, has been upped to national artist relations coordinator. Working from the home office, Cooper will be in charge of all artist relations func-tion for the discery. Cooper brings vast experience in both the artist re-lations and publicity fields. Sheery Reed, associated with the Warner Bros. Records artist relations and development coordinator. Reed and Shaw will operate from the War-ner Bros. Records home office in Bur-bank. Serving as assistant national artist

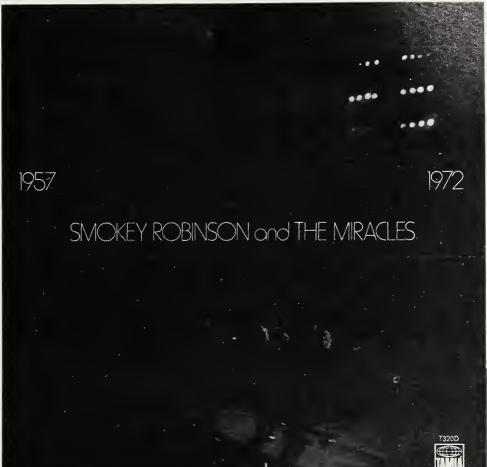
bank.

Serving as assistant national artist relations and development director will be Carl Scott. Scott, whose ex-perience covers all facets of the music profession, brings special talents to the department in terms of tour coordination, managerial expertise, coupled with strong agency and promotion contacts.



SPIDERMANIA - Spiderman made his first public appearance ever on Nov. 29, at Korvette's Fifth Avenue, and was met by thousands of admiring youngsters and parents in the big-gest crowd ever assembled in the Ing youngsters and parents in the big-gest crowd ever assembled in the store's history. Shown above is the amazing Spiderman getting ready to greet his legions of followers, and to autograph his first Buddah LP, "From Beyond The Grave." From left to right; Barbara Gittler, producer, Neil Bogart, co-president of the Buddah Group, Spiderman, and Steve Lem-berg, producer.





On July 14, 15, and 16, 1972, Smokey Robinson and The Miracles gave a series of live concerts at Washington, D.C.'s Carter Barron Amphitheatre. They marked the last time that Smokey would appear on stage with The Miracles. Now, in a special two-record album, those farewell concerts have been recorded. It's history. Live. Tamla Album #T320D





The hit sound of Smokey and The Miracles continues with a new hit single called "I Can't Stand To See You Cry," from their album, "Flying High Together." T318L Tamla single #T 54225F.

Listen to what's happening at Motown. You'll hear the times change.



cashbox/talent on stage

The Main Ingredient Persuaders Black Ivory

Black APOLLO THEATRE, NYC – Tony Sylvester, Luther Simmons and Cuba Gooding are "The Main Ingredient" (RCA) and they and the "Persuad-ers" (Atlantic) came into the Apollo on the heels of The Temptations and they are a tough act to follow; but they followed and they did one hell-uva job. The Main Ingredient, with vocal arrangements done by Luther Simmons, is a smoothly polished soul-performing group, and when the group went into, "I'd Like To Make It With You", the screams from the gals in the audience came close to being deafening. The same response came from the audience with, "I'm So Proud of Being Loved By You", and "Work To Do". "Who Can I Turn To (When Nobody Needs Me)" from the Bitter Sweet LP, added more fuel to the heart-throbbing rhythms and ingredient was out of sight. "You've got To Take It (If You Want It) the new single also in the Bitter Sweet album is absolutely fantastic. This

maria y Company

T-Bone Walker **Blues Band Jasper** Cook

Jasper Cook MAX'S KANSAS CITY, NYC—When T-Bone picks up that guitar of his and gets into that nasty low down blues groove, one can easily under-stand why T-Bone is considered a father of the blues. I must go on record and say that T-Bone has one of the finest blues bands that I have heard in sometime. His one night, December 5th stand at Max's drew a packed audience and the show was electrifying. The 6 piece band opened with, "The Ghetto" and T-Bone at the keyboard; he is as adept on the keyboard as he is on the guitar. But, when he goes into the blues using the guitar. the guitar actually becomes the vocal extension of his emotional blues feelings. "Crazy About My Baby" and "Come On Woman" are given T-Bone treatments that makes one feel as if he were witnessing a performance that one might expect, may have come straight from the heart of early New Orleans blues. may have come straight from the heart of early New Orleans blues. "Goin' Back To Jackson" and "I Woke "Goin' Back To Jackson" and "I Woke Up This Morning" brought the audi-ence to its feet and, needless to say, when it comes to the blues T-Bone carry's the whole bag! Jasper Cook, a young 4 piece R&B type rock band, opened the show and they proved above average in their performance.

performance.

Buzzy Linhart

Buzzy Linhart FOLK CITY, NYC — Somewhere there is a god. A deity who causes a record company like Buddah to stick with an artist like Buzzy. Not out of charity, but out of faith and hope— and general respect. Buzzy hasn't ex-actly burned up the charts, but he does warm up a room; sooner or later, the world takes note. Even with a case of laryngitis, Buz-zy's got a healthy vocal approach. As for his vibes (the instrument as well as the general feeling he glows with), they are the perfect compliment to his jazz-based case for rock: music that

jazz-based case for rock: music that glides as well as it knows how to use turbulence to stay up there with pur-pose and style. His guitar verbalizes as meaningfully as his words of un-pretentious wisdom (as in pretentious "Friends").

"Friends"). In addition to his standard reper-toire (which includes such opposites as "Tornado" and "The Love's Still Growin'"), Linhart unveiled some new things from the upcoming musical "The Trial Of Oz." (Jagger wrote one song for it, Lennon one, Buzzy nine.) r.a.

number is almost a certainty to be a follow up hit to "Everybody Plays The Fool". And, as far as that goes, The Main Ingredient is super cool. The Persuaders--Douglas (Smok-ey) Scott, lead; John Tobias, tenor; Willie (Rebe) Holland basitone & 2nd

ey) Scott, lead; John Tobias, tenor; Willie (Bebe) Holland, baritone & 2nd and Thomas Lee Hill, baritone—sec-ond on the bill, opened with the same spontaneous dynamism as The Main Ingredient. Smokey, lead vocalist, has the looks and delivery style of a Lloyd Price and that is said as a compli-ment. The warmth and feeling that he puts into a song is masterful. ment. The warinth and feeling that he puts into a song is masterful. "Love's Gonna Matter" and "Peace In The Valley" a current chart rider were included in the set. The "Peace In The Valley" number is given one wail of a production by the whole group. And, the sellout crowd loved every minute of it. It is a great tune and seeing them do it adds an un-believable beautiful dimension. "Thin Line Between Love and Hate" was another selection that really won the hearts of everyone present. Again, a top performance by the Persuaders. Black Ivory, appearing third on the

top performance by the Persuaders. Black Ivory, appearing third on the bill, was a disappointment. I had dif-ficulty in understanding what was going down, possibly some of the problem was due to the sound system, but they did not seem to come across, particularly in this show.

SPRAGUE HALL, NEW HAVEN, CT.—Throughout the past three or four generations, there have been countless definitions of the blues, in

both musical lyrics and written word. But as many times as people have tried to pin it down, the blues re-mains undefined—it is a feeling, not a bunch of words. There are many performers who assume the style of the blues and mimic the avignators

performers who assume the style of the blues and mimic the originators, but somehow they miss the point and wind up with a bunch of words and notes instead of the real thing. And there are a few that have a line on the feeling—they have the intangible essence that is the blues. I suppose that et this dynamic point in the re-

that at this dramatic point in the re-

that at this dramatic point in the re-view, I'm supposed to say that Bonnie Raitt is one of these few people, but she isn't. She's two of them. Yes, folks, just like Cert's Mints, Bonnie has that two-in-one quality. When she plays bottleneck slide on a Spanish National guitar, she leaves no doubt in mind that she knows where it's at as far as traditional blues goes. But on top of this, Bonnie can take the blues idiom and success-fully apply it to contemporary lyrics and feeling. Perfect examples of this are Joel Zoss' "Too Long At The Fair" and Stephen Stills' "Bluebird." She takes these two distinctive lyrics and melodies and adds herself to them

She takes these two distinctive lyrics and meledies and adds herself to them . . . something old, something new, something borrowed and something blue. When she's done with these tunes, a transfixed listener can easily imagine Zoss and Stills commenting, "Why didn't I write it like that to start with?"

In short, Bonnie Raitt has the magic of making the listener feel the way she does. It is the fine I'ne

of class that separates the true artist

Backed up by her faithful sidekick

Freebo on Fender fretless bass, Bon-

nie was joined for the evening by

pianist Lou Terriciano, whose gifted

fingers touched the soul of Sprague

Hall every time they touched the

ivory keys. In addition to songs from her two Warner Brothers albums, such as "Love Has No Pride," "Since I

from the technician.

d.d.

Bonnie Raitt Maria Muldaur

Chick Corea X

Return To Forever VILLAGE VANGUARD, NYC - No VILLAGE VANGUARD, NYC — No stranger to Jazz aficionados or Jazz orientated fans, Chick Corea & Re-turn To Forever, recently made an appearance at this underground vil-lage "in" spot that can always be de-pended upon to offer the unique in musical fare; and Chick's stint was no exception. no exception.

no exception. Nightly, overflow crowds gathered to enjoy the solid offerings of Chick, keyboard; and his members, Stanley Clarke, Bass; Airto Moreria, Drums; and Flora Purim doing special vocal-izations izations.

The musical content of the set that I caught included, "Time Lag", "You're Everything" and "Matrix." This a very cool closely knit unit that kept the audience in rapt attention. When the sounds and melodies are right, as they were on this set, it only takes three selections to make a night. Chick has that special ability to communicate. Definitely an artist worth seeing.

Incidentally, Chick will soon have a new LP entitled, "Light As A Feather" on Polydor who has signed Chick Corea and the group to an International World-Wide contract.

Fell For You" and "Under The Fall-ing Sky," Bonnie was loose enough to unleash her recently written "Blend-er Blues," which quickly whipped, chopped and pureed the receptive audience. Bonnie provoked two solid and genuine standing ovations from this Yale University crowd, and she received similar resonance from U of

received similar response from U. of Hartford students the night before. Both these audiences are hard to please, and judging from their re-sponse, she's the new college cult

heroine. With Maria Muldaur also on the

With Maria Muldaur also on the bill, the concert achieved a strong thematic unity. An alumnus of the Even Dozen Jug Band and the Jim Kweskin Jug Band (both as Maria DiAmato, before she married Geoff Muldaur), Maria knows what sweet-ness is, be it blues, rags or ballads. She has been away from live per-forming for awhile but is now back full steam, perhaps due to Bonnie's incentive. Freebo and Lou Terriciano also backed Maria, and were joined by guitarist David Nicturne (who also backs up David Bromberg). When Maria received superlative audience response for tunes such as "Chauffer Blues" and Mississippi John Hurt's immortal "Richland Lady Blues," she showed us that the era of female folk performers is upon us once again.

showed us that the era of female folk performers is upon us once again. Once she set up the audience with her singing and strumming, Maria simply bowled them all over with a spry and funky fiddle heedown. As would be fitting for a show of this calibre and cohesiveness, a high energy jam served as grand finale. Bonnie and Maria merged their tal-ents for the Barbara George r&b classic, "I Know." Backed by Freebo, Terriciano and Nicturne, these two "fragile" chicks soon had the crowds doin' the boogie in the aisles, a feat which is hard enough for an electric

which is hard enough for an electric

rock band to achieve. By the end of

the tune, two members of the audi-

ence jumped onstage to add totally

spontaneous flute and harmonica solos. One of those special and rare

concerts that will be filled in the

memory banks forever!

d.d.

Woody Herman Wayne & Puma

XX

Wayne & Puma HALFNOTE, MANHATTAN, NYC — Woody Herman and his (young) Thundering Herd came into the Halfnote, Nov 27, and they were greeted by a packed pre-opening press and trade party. Woody, still feeling fit and full of fire, as he has so often done in the past, has again assembled a 15 piece band including a top notch funky rhythm section. And, Woody and His Herd really had the popular Jazz spot jumping all through his week long stand. I at-tended the second night first show and Woody opened with a Broadbent tune, "Adams Apple" and then the band went into one of his all time greats, "Woodchopper's Ball". "Ear-ly Autumn", that had originally served as a proper musical setting for Stan Getz so many moons ago, got a Stan Getz so many moons ago, got a beautiful treatment from the band.

beautiful treatment from the band. As is to be expected with the Her-man bands, he has a talented array of musicians and they displayed their stuff with a funky version of "Water-mellon Man", and a great Stapleton arrangement of "It's Too Late". Sta-pleton is a member in the Horn sec-tion. Woody also pulled out a '47 Four Mothers" and the audience loved it. Gregory Herbert on tenor sax seems to be a coming figure on the Jazz scene. He did an outstanding solo bit on the beautiful "Summer of '42". Also, Gregory was brilliant with his piccolo solos. At a Seminar last summer that was conducted by Woody, he was asked whether this Herman band was his best and Woody replied, "Yes, this band, a year from now". The year is almost up and from the youthful looks and the sounds these cats are putting together, my guess is this Thundering Herd band will keep Woody in the forefront for another decade. Woody has a new LP release on Fantasy, "The Raven Speaks." Chuck Wayne & Joe Puma, a guitar duo, a la the Bucky Pizarelli duo, supplied the pre Woody listening mu-sic and it was pleasant. d.d. As is to be expected with the Her-

Harry Chapin Whole Oates

TROUBADOUR, L.A.-Harry Chapin TROUBADOUR, L.A.—Harry Chapin is a monster performer. He opened here to a less than capacity but warm responsive audience. The erudite Mr. Chapin is a master at the art of vocal storytelling with his ivy-league air, vague'y reminiscent of the 1950's campus favorite, Tom Lehrer. His tremendous insights and empathy for the "human condition" reach out and touch all who hear him. With compositions like "Sniper" and "Bet-ter Place To Be" (his new single—it's a killer), he makes cerebral demands on his listener as well as being one of the only performers who can successthe only performers who can success-fully produce vocal audience partici-pation. He is a 20th century pied piper with the inate power to completely mesmerize those who see him in person. He is tightly backed up by three consumate musicians: Tim Scott on cello; Ron Palmer on lead guitar and vocals, and John Wallace on elec-tric bass. If you've any of his live engagements, beg borrow or steal his new LP on Electra Records.

new LP on Electra Records. Polished, professional, well-re-hearsed and exciting—watch out for Atlantic's Whole Oates. Not only does this group have all of the basic ingre-dients to be a smash, they've put them all together and then some. Variety and versatility are the focal points in their performance, and they utilize them skillfully. With total accom-plishment, they combine sensitive lyr-ics, imaginative changes, and original material, i.e. "Had I Known You Bet-ter" arranged for acoustic guitar, and "Lily" featuring Chris Bond on Me-lotron. Vocals are pure, strong and controlled with interesting and struc-tured harmonies. Whole Oates is a group to watch.

m.p.

Peter OToole. Sophia Loren Sand James Coco

In an Arthur Hiller Film

"Manof JaMancha"

Composed by Mitch Leigh and Lyrics by Joe Darion

ORIGINAL MOTION PICTURE SOUNDTRACK ON UNITED ARTISTS RECORDS & TAPES.

LP: UAS-9906 8 Trk: U-3069 Cass: K-9069

Radio Active

A survey of key radio stations in all important markets throughout the country to determine A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	% DF	TOTAL % DF	(Eeyar—ASCAP) Edward Bear (Capitol 3452)	114 IEQUILA (Jat—BMI)
	% DF STATIONS ADDING	TDHAVE	107 I JUST WANNA MAKE LOVE TO YOU	(Jat-BMI) Hot Butter (Musicor 1468) 115 THAT SAME OLD OBSES
	TITLES TO PROG. SCHED. THIS WEEK	ADDED TITLES TO PROG.	(Arc Music—BMI) Foghat (Bearsville GSC 0008) (Dist: Warner Bros.)	(Moose Music—CAPOI) Gordon Lightfoot
TITLE ARTIST LABEL	THIS WEEK	PROG. Sched. To oate	I TUS BECAUSE OF YOU	(Reprise 1128) (Dist: Warner Bros.) 116 DO YA
1. Hi Hi Hi—Wings—Apple	37%	58%	(Sweet—ASCAP) Kracker (ABC 4329) 109 LOVING YOU IS JUST	(Anne Rachel/Tiflis—ASCAP) The Move (United Artists 50928) 117 DANNY'S SONG
	57%	38%	AN OLD HABIT	(Gnossos—ASCAP) Ann Murray (Capitol 3481)
2. Superstition—Stevie Wonder—Tamla	33%	91%	Vital Statistics	
3. Why Can't We Live Together—Timmy Thomas—Glades	31%	49%	#67 Hi Hi Hi (3:10) WingsApple1857 1700 B'way, NYC PROD: Paul McCartney c/o Apple PUB: Maclen Music Inc/McCartney Music Inc.	#93 Daytime, Night Time (3:07) Keith Hampshire—A&M—1403 1416 N. LaBrea, L.A., Calif. 9002B PROD: Pig-Weed Pdtn's. c/o A&M PUB: Spectocians Music PMU
4. You're So Vain—Carly Simon—Elektra	21%	99%	-BMI 1370 Ave. of Americas, NYC 10019 WRITERS: Paul & Linda McCartney FLIP: C Moon	PUB: Spectorious Music—BMI 18095 Karin Dr., Encino, Calif. 91316 WRITER: Mike Hugg FLIP: Turned The Other Way
5. Oh Babe What Would You Say—Hurricane Smith—Capitol	19%	40%	#73	#95 What My Baby Needs Now Is A Little More Loving (2:54) James Brown & Lyn Collins—People—14157
6. Crocodile Rock—Elton John—Uni	19%	92%	 473 Trouble Man (3:50) Marvin Gaye—Tamla—54228 6464 Sunset Blvd., Hollywood, Calif. PROD: Marvin Gaye c/o Tamla PUB: 20th Century Music Corp. & Jobete Music Co., Inc.—ASCAP 6464 Sunset Blvd., Hollywood, Calif. WRITER: Marvin Gaye ARR: Dale Cehler FLIP: Don't Mess With Mr. "T" 	What My Baby Needs Now Is A Little More Loving (2:54) James Brown & Lyn Collins-People-14157 (Dist: Polydor) 1700 B'way, NYC PROD: James Brown c/o Polydor PUB: Dynatone Publ. Co./Belinda Music, Inc Unichappell & CoSole Agent-BMI c/o Polydor WRITERS: James Brown & Lyn Collins ARR: Dave Matthews & Fred Wesley FLIP: This Guy-This Girl's In Love
7. Smoke Gets In Your Eyes—Blue Haze—A&M	17%	57%	6464 Sunset Blvd., Hollywood, Calif. WRITER: Marvin Gaye ARR: Dale Oehler FLIP: Don't Mess With Mr. "T"	WRITERS: James Brown & Lyn Collins ARR: Dave Matthews & Fred Wesley FLIP: This Guy-This Girl's In Love
8. Super Fly—Curtis Mayfield—Curtom	17%	58%		#97 Trving To Live My Life Without You (2:50) Otis Clay—HI—2226 (Dist: London) c/o London—539 W. 25th St., NYC PROD: Willie Mitchell
9. Your Mama Don't Dance—Loggins & Messina—Columbia	14%	99%	#80 Daddy's Home (2:59) Jermaine Jackson-Motown-1216-F 6464 Sunset Blvd., Hollywood, Calif. PROD: The Corporation (T.M.) c/o Motown PUB: Nom Music IncBM1 17 W. 60th St., NYC WRITERS: J. Shephard & W. Miller ARR: The Corporation (T.M.) & Gene Page FLIP: Take Me In Your Arms (Rock Me For A Little While)	c/o London PUB: Happy Hooker Music, Inc.—BMI c/o London WRITER: Eugene Williams FLIP: Let Me Be The One
10. Everybody Loves A Love Song—Mac Davis— Columbia	12%	12%	WRITERS: J. Shephard & W. Miller ARR: The Corporation (T.M.) & Gene Page FLIP: Take Me In Your Arms (Rock Me For A Little While)	#98 Melanie Makes Me Smile (2:52) Terry Williams-Verve-MV-10686 7165 Sunset Blvd., L.A., Calif. 90046 PROD: Danny Janssen & Terry Williams c/o Verve
11. Anthem—Wayne Newton—-Chelsea	11%	11%	#81 Anthern (2:52)	PUB: January Music Corp.—BM1 9000 Sunset Blvd., L.A., Calif. 90069 WRITERS: T. Macaulay & B. Mason ARR: Jimmie Haskell FLIP: Baby Believe Me
12. Funny Face—Donna Fargo—Dot	11%	59%	Anthem (2:52) Wayne Newton—Chelsea—0109 (Dist. RCA) 1133 Ave. of Amer., NYC PROD: Wes Farrell 3 E. 54th St., NYC PUB: Pocket Full of Tunes, Inc. 3 E. 54th St., NYC	#99 One Last Time (3:14) Glen Campbell—Capitol—3483 1750 N. Vine, Hollywood, Calif. PROD: Jimmy Bowen
13. Don't Let Me Be Lonely—James Taylor—W.B.	10%	99%	WRITER: Tony Romeo ARR: by Mike Melvoin FLIP: Fool	c/o Capitol PUB: Blackwood Music, Inc./Addrisi MusicB WRITERS: D. Addrisi & D. Addrisi ARR: Larry Muhoberac
14. Rocky Mountain High—John Denver—RCA	9%	21%	#89	FLIP: All My Tomorrows
15. No-Bulldog-Decca	9%	29%	Song Man (3:27) Cashman & West-Dunhill-4333 B255 Beverly Blvd., L.A., Calif. 90048 PROD: Steve Barri (o. Dunbill	Silly Wasn't I (3:10) Valerie SimpsonTamla54224 F 6464 Sunset Blvd., Hollywood, Calif. BPOD: Achtered & Simpson
16. Do You Wanna Dance—Bette Midler—Atlantic	9%		PUB: Blendingwell Music, Inc.—ASCAP 40 W. 55th St., NYC WRITERS: Steve Cashman & T. West ARR: Jimmie Haskell FLIP: If You Were A Rainbow	PLOD: Asmida & Simpson c/o Tamia PUB: Cotillion Music—BM1 1841 B'way, NYC WRITERS: Ashford, Simpson & Armstead ARR: Paul Riser FLIP: I Believe I'm Going To Take This Ride
17. Happy—Bobby Darin—Mowest	9%	9%	CASH BOX TOP TEN H 1. DOMINIQUE—SINGING NUN 2. LOUIE, LOUIE—PAUL REVER	(SOEUR SOURIRE)-PHILIPS
18. Turn Me On, I'm A Radio—Joni Mitchell —Asylum	8%	26%	3. THERE! I'VE SAID IT AGAIN 4. I'M LEAVING IT UP TO YOU 5. SINCE I FELL FOR YOULEM	-BOBBY VINTONEPIC -DALE & GRACEMONTEL NY WELCHCADENCE
19. Songman—Cashman & West—Dunhill	8%	8%	6. YOU DON'T HAVE TO BE A BA 7. DRIP DROP-DION DIMUCI 8. BE TRUE TO YOUR SCHOOL- 9. EVERYBODY TOWNY DOS	COLUMBIA BEACH_BOYSCAPITOL
20. Harry Hippie—Bobby Womack & Peace—U.A.	8%	18%	9. EVERYBODYTOMMY ROE 10. TALK BACK TREMBLING LIPS	-JOHNNY, TILLOTSON-MGM

LOOKING AHEAD

101	I NEVER SAID GOODBYE	1	(Kana ACOAD)
	(Man—ASCAP)		(Keca—ASCAP) Jim Weatherly (RCA 0822)
	Engelbert Humperdinck (Parrot 40072) (Dist: London)	110	LADY PLAYS YOUR
102	AFRICA		SYMPHONY
	(Belsize Park—BMI)		(Chappell—ASCAP) Kenny Rogers (Jolly 1001)
103	Inundermug (Big Tree 154)	111	SLOW MOTION
105	OH NO, NOT MY BABY (Screen GemsColumbia BMI		(Assorted-BMI)
	Merry Clayton (Ode 66030)	112	(Assorted—BMI) Johnny Williams (Phila, International 3518) SOMEBODY LOVES YOU
104	ONE WAY OUT	112	SOMEBODY LOVES YOU (Baby Ronda—ASCAP)
	(Rhine Lander Music—BMI) Allman Bros. (Warner CPR 0014)		whispers (Janus 200)
105	JESUS IS JUST ALRIGHT	113	(I GOI) SO MUCH TROUBLE
	(Yolk/Alexis—ASCAP) Dooble Brothers (Warner Bros. 7661)		IN MY MIND
106	Dooble Brothers (Warner Bros. 7661)		(Access/Avalanche—BMI) Joe Quarterman & Free Soul (GSF 6879)
100	(Fevar-ASCAP)	114	TEQUILA
	Edward Bear (Capitol 3452)		(Jat—BMI) Hot Butter (Musicor 1468)
107	I JUST WANNA MAKE	115	Hot Butter (Musicor 1468)
	LOVE TO YOU	115	THAT SAME OLD OBSESSION
	(Arc Music—BMI) Foghat (Bearsville GSC 0008)		(Moose Music—CAPOI) Gordon Lightfoot
100	(Dist: Warner Bros.)	110	(Reprise 1128) (Dist: Warner Bros.)
108	BECAUSE OF YOU	116	DO YA
	(Sweet—ASCAP) Kracker (ABC 4329)		(Anne Rachel/Tiflis—ASCAP) The Move (United Artists 50928)
109	LOVING YOU IS JUST	117	DANNY'S SONG
	AN OLD HABIT		(Gnossos—ASCAP)
			(Gnossos—ASCAP) Ann Murray (Capitol 3481)
Vita #67	al Statistics		
Hi Hi F	ti (3:10)	#93	- Mall Ti da am
Nings	Apple	Keith H	e, Night Time (3:07) Iampshire—A&M—1403
ROD:	Paul McCartney	1416 N.	lampshire—A&M—1403 LaBrea, L.A., Calif. 9002B Pig-Weed Pdtn's.
:/o Ad	ple aclen Music Inc/McCartney Music Inc.		
- DIVII	-	PUB: SI 18095 K	pectorious Music—BMI
WRITER	e. of Americas, NYC 10019 S: Paul & Linda McCartney	WRITER	arin Dr., Encino, Calif. 91316 : Mike Hugg
LIP: C	Moon		urned The Other Way
		#95	
		What M	ly Baby Needs Now Is A Little More
73		James E	g (2:54) rown & Lyn Collins-People-14157
rouble	Man (3:50) Gaye—Tamla—542 2 8	Dist:	Polydor) ray, NYC
farvin 464 Sun	Gaye—Tamla—54228 set Blvd_, Hollywood, Calif.	PROD:	lames Brown
ROD: N	Aarvin Gaye la	c/o Pol PUB: Dv	vdor natone Publ. Co./Belinda Music, Inc.
UB:20fl	ra Century Music Corp. & Joheta	Unicha	appell & CoSole Agent-BMI
Music	Co., IncASCAP		vdor S: James Brown & Lyn Collins
RITER:	na Century Music Corp. & Jobete Co., Inc.—ASCAP iet Blvd., Hollywood, Calif. Marvin Gaye Copher	I AKK! Da	Ve Matthews & Fred Woslow
RR: Da	le Oehler n't Mess With Mr. ''T''		is Guy-This Girl's In Love
	I MESS WITH MIT. 1"		
		#97	
		Trying T	Live My Life Without You (2:50)

TYY One Last Time (3:14) Gien Campbell—Capitol—3483 1750 N. Vine, Hollywood, Calif. PROD: Jimmy Bowen c/o Capitol PUB: Blackwood Music, Inc./Addrisi Music—BMI WRITERS: D. Addrisi & D. Addrisi ARR: Larry Muhoberac FLIP: All My Tomorrows

Κ.



Additions To Radio Playlists

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week

WABC---NEW YORK Furny Face---Donna Fargo---Dot Walk On Wate:---Neil Diamond---Uni

KIOA—DES MOINES Hi Hi—Paul McCartney—Apple Your Mama Don't Dance—Loggins & Messina—Columbia Don't Let Me Be Lonely Tonight—James Taylor—W.B.

WLAV—GRAND RAPIDS Hi Hi —Paul McCartney—Apple Why Can't We Live Together—Timmy Thomas—Glades Oh Babe What Would You Say—Hurricane Sumith—Capitol Superstition—Stevie Wonder—Tamla You're So Vain—Carly Simon—Elektra

WCOL—COLUMBUS Why Can't We Live Together—Timmy Thomas—Glades The Relay—The Who—Track Let Us Love—Bill Withers—Sussex High, High,—High—Paul McCartney—Apple Angel—Rod Stewart—Mercury Harry Hippie—Bobby Womack & Peace— U.A.

WKLO—LOUISVILLE The World Is A Ghetto—War—U.A. Superstition—Stevie Wonder—Tamla Happy—Bobby Darin—Motown If You Gotta Break Another Heart—Buzzy Linhart—Kama Sutra Anthem—Wayne Newton—Chelsea

WOKY-MILWAUKEE WUNY—MILWAUKEE Superfly—Curtis Mayfield—Curtom No—Bulldog—Decca Been To Canaan—Carole King—Ode Happy—Bobby Darin—Motown Hi Hi Hi—Paul McCartney—Apple Living In The Footsteps Of Another Girl— Promises—Brunswick

WLS—CHICAGO You're So Vain—Carly Simon—Elektra Superstition—Stevie Wonder—Tamla Pieces Of April—Three Dog Night—Dunhill

KXOK—ST. LOUIS You're So Vain—Carly Simon—Elektra Don't Let Me Be Lonely Tonight—James Taylor—W.B. Everybody Loves A Love Song—Mac Davis —Columbia

WBAM—MONTGOMERY Melanie Makes Me Smile—Terry Williams– Verve You Don't Need A Gypsy—Robert John— Atlantic Atlantic Vou've Got To Take It—The Main Ingredient —RCA We Need Order—Chi-Lites—Brunswick

WDGY—MINN. Everybody Loves A Love Song—Mac Davis —Columbia Kyrie Eleison—The Mission—Paramount Mama Weer All Crazee Now—Slade—Polydor

WMAK-NASHVILLE WMAK—NASHVILLE Hi Hi Hi—Paul McCartney—Apple Why Can't We Live Together—Timmy Thomas—Glades Oh Babe What Would You Say—Hurricane Smith—Capitol Anthem—Wayne Newton—Chelsea The Redback Spider—Brownsville Station— Big Tree

Big Tree It's So Easy—Tom Autry—Bell

WSAI—CINCINNATI Superstition—Stevie Wonder—Tamla I Wanna Be With You—Raspberries—Capitol Hi Hi Hi—Paul McCartney—Apple

WLOF-ORLANDO WLOF—ORLANDU Control Of Me—Les Emmerson—Lion Oh Babe What Would You Say—Hurricane Smith—Capitol The Best Part Of Breaking Up—The Sea Shells—C.B.S./Columbia

MEDRESS & APPELL PDTN'S &

Margo, Seigel & Margo MOVE

Hank Medress & Dave Appell The production team known as: Medress & Appell Pdtn's, are now occupying the 6th floor at 221 West 57th St., N.Y.C. 10019

Sharing the premises are: the pro-ducers, Margo, Seigel & Margo (Phil Margo, Jay Seigel & Mitch Margo) who are recording their first album on Atlantic as "Cross Country". Hank Medress & Cross Country are producing the LP.

WQAM—MIAMI Funny Face—Donna Fargo—Dot You're So Vain—Carly Simon—Elektra WPRO-PROVIDENCE

 WPRO—PROVIDENCE

 Crocodile Rock—Elton John—Uni

 In Heaven There Is No Beer—Clean Living

 —Vanguard

 Don't Let Me Be Lonely Tonight—James

 Taylor—W.B.

 I Didn't Know I Loved You—Gary Glitter—

 Bell

 Everybody Loves A Love Song—Mac Davis

 —Columbia

WTIX—NEW ORLEANS Your Mama Don't Dance—Loggins & Messina—Columbia Living In The Past—Jethro Tull—Chrysalis Stop Doggin' Me—Johnny Taylor—Stax How Can I Tell You—Travis Wammack— Fame One Way Out—Allman Bros.—Warner Let Me Put This Ring Upon Your Finger— The Gentrys—Capitol

WBBQ—AUGUSTA Home Lovin' Man—Andy Williams— WDD2 Home Lovin' Man—Angy www. Columbia Danny's Song—Anne Murray—Capitol The Night The Lights Went Out In Georgia —Vicki Lawrence—Bell WHB—KANSAS CITY Smoke Gets In Your Eyes—Blue Haze—A&M Turn Me On, I'm A Radio—Joni Mitchell— Asylum Superfly—Curtis Mayfield—Curtom Reelin' & Rockin'—Chuck Berry—Chess

WHLO—AKRON Turn Me On, I'm A Radio—Joni Mitchell— Asylum Rocky Mountain High—John Denver—RCA You're So Vain—Carly Simon—Elektra Everybody Loves A Love Song—Mac Davis-Columbia The Relay—The Who—Decca The Morning After—Maureen McGovern

WFIL--PHILADELPHIA

WFIL—PHILADELPHIA Smoke Gets In Your Eyes—Blue Haze—A&M Your Mama Don't Dance—Loggins & Messina—Columbia Rocky Mountain High—John Denver—RCA Hi Hi Hi—Paul McCartney—Apple Cisco Kid—War—U.A. Most Important—Jethro Tull—Chrysalis

WMEX—BOSTON Superfly—Curtis Mayfiield—Curtom Go Like Elihah—Chi Coltrane—Columbia I'm Stone In Love With You—Stylistics— Avco

THE BIG THREE

HI HI HI-WINOS-APPLE 1.

KLEO—WICHITA You're So Vain—Carly Simon—Elektra You Ought To Be With Me—Al Green—Hi Crocodile Rock—Elton John—MCA Don't Let Me Be Lonely Tonight—James Taylor—W.B. Hi Hi Hi—Paul McCartney—Apple Superfly—Curtis Mayfield—Curtom What Am I Crying For—Dennis Yost & Classics IV—MGM/South

WIFE—INDIANAPOLIS I Wanna Be With You—Raspberries—Capitol You're So Vain—Carly Simon—Elektra Don't Let Me Be Lonely Tonight—James Taylor—W.B.

WING-DAYTON I Wanna Be With You-Raspberries-Capitol 992 Arguments-O'Jays-Phila. Int'l. Your Mama Don't Dance-Loggins & Messina-Columbia Guitar Man-Bread-Elektra Alive-Bee Gees-Atco

WIXY—CLEVELAND Let Us Love—Bill Withers—Sussex Oh Babe What Would You Say—Hurricane Smith—Capitol Do It Again—Steely Dan—ABC Africa—Thunder Mug—Big Tree

Trouble Man—Marvin Gaye—Tamla Harry Hippie—Bobby Womack & Peace

U.A. I Wanna Be With You—Raspberries—Capitol You're So Vain—Carly Simon—Elektra Don't Let Me Be Lonely Tonight—James Taylor—W.B.

WGLI—BABYLON Your Mama Don't Dance—Loggins & Messina—Columbia Crocodile Rock—Elton John—MCA What Am I Crying For—Dennis Yost & Classics IV—MGM/South Smoke Gets In Your Eyes—Blue Haze—A&M

KILT—HOUSTON Why Can't We Live Together—Timmy Thomas—Glades Do You Wanna Dance—Bette Midler—

Atlantic Hi Hi Hi—Paul McCartney—Apple Boogie Woogie Man—Paul Davis—Bang You Can Do Magic—Limmie & Family Cookin'—Avco

WIDG—FINICADELIFIIA
 I'm Never Gonna Be Alone Anymore— Cornelius Brothers & Sister Rose—U.A. Last Song—Edward Bear—Capitol
 What My Baby Needs Now Is A Little More Lovin/—James Brown & Lyn Collins— Polydor

-PHILADELPHIA

CKLW-DETROIT

WIBG-

WMPS-MEMPHIS

SUPERSTITION-STEVIE WONDER-TAMLA 2.

WHY CAN'T WE LIVE TOGETHER-TIMMY THOMAS-GLADES 3

WKBW—BUFFALO Smoke Gets In Your Eyes—Blue Haze—A&M Long Dark Road—The Hollies—Epic Keeper Of The Castle—Four Tops—Dunhill Superstition—Stevie Wonder—Tamla Crocodile Rock—Elton John—MCA Tommy—London Symphony Orchestra—Ode

WKWK--WHEELING

WKWK—WHEELING Your Mama Don't Dance—Loggins & Messina—Columbia Crocodile Rock—Elton John—MCA Daddy's Home—Jermaine Jackson—M Why Can't We Live Together—Timmy Thomas—Glades Songman—Cashman & West—Dunhill -Motown

WJET—ERIE Why Can't We Live Together—Timmy Thomas—Glades No—Buildog—Decca Oh Babe What Would You Say—Hurricane Smith—Capitol Woman To Woman—Joe Cocker—A&M Songman—Cashman & West—Dunhill Let Us Love—Bill Withers—Sussex

WDRC—HARTFORD In Heaven There Is No Beer—Clean Living —Vanguard Songman—Cashman & West—Dunhill Long Dark Road—The Hollies—Epic Superstition—Stevie Wonder—Tamla Hi Hi Hi—Paul McCartney—Apple Danny's Song—Anne Murray—Capitol

-DENVER KTI X-

KTLX—DENVER
You're So Vain—Carly Simon—Elektra
Your Mama Don't Dance—Loggins & Messina—Columbia
Don't Let Me Be Lonely Tonight—James Taylor—W.B.
Hi Hi Hi—Paul McCartney—Apple
Oh Babe What Would You Say—Hurricane Smith—Capitol

KCBQ—SAN DIEGO Boogie Woogie Man—Paul Davis—Bang

KYA—SAN FRANCISCO Superstition—Stevie Wonder—Tamla Walk On Water—Neil Diamond—Uni Don't Let Me Be Lonely Tonight—James Taylor—W.B. Your Mama Don't Dance—Loggins & Messina—Columbia Living In The Past—Jethro Tull—Chrysalis Funny Face—Donna Fargo—Dot

KJR—SEATTLE Superstition—Stevie Wonder-—Tamla Because Of You—Kracker—Dunhill Why Can't We Be Lovers—Holland/Dozier —Invictus My Crew—Rita Coolidge—A&M Loving You Is Just An Old Habit—Jim Weatherly—RCA One Way Out—Allman Bros.—Capricorn Do You Know What it's Like To Be Lonely —Jerry Wallace—Decca

KHJ—LOS ANGELES Funny Face—Donna Fargo—Dot

-PORTLAND KISN-

KISN—PORTLAND Living In The Past—Jethro Tull—Chrysalis Superstition—Stevie Wonder—Tamla Funny Face—Donna Fargo—Dot Crocodile Rock—Elton John—MCA Hi Hi Hi—Paul McCartney—Apple Your Mama Don't Dance—Loggins & Messina—Columbia

KNDE—SACRAMENTO Hi Hi Hi—Paul McCartney—Apple Do You Wanna Dance—Bette Midler– Atlantic

-RICHMOND WLEE-WLEE—KIGHMOND Supersition—Stevie Wonder—Tamla You're So Vain—Carly Simon—Elektra Knock Mnock—Mary Hopkin—Apple No—Bulldog—Decca

WSGN—BIRMINGHAM Your Mama Don't Dance—Loggins & Messina—Columbia Oh Babe What Would You Say—Hurricane Smith—Capitol If You Don't Know Me By Now—Harold Melvin & Blue Notes—Phila. Int'l. Why Can't We Live Together—Timmy Thomas—Glades Hi Hi Hi—Paul McCartney—Apple Superstition—Stevie Wonder—Tamla Superfly—Curtis Mayfield—Curtom Dreidel—Don McLean—U.A.

WAPE—JACKSONVILLE I'm Stone In Love With You—Stylistics— I'm Stone In Love Will. Acco Acco You're So Vain—Carly Simon—Elektra Why Can't We Live Together—Timmy Thomas—Glades Crocodile Rock—Elton John—MCA Been To Canaan—Carole King—Ode

WCAO—BALTIMORE Turn Me On, I'm A Radio—Joni Mitchell— Asylum Oh Babe What Would You Say—Hurricane Smith—Capitol Why Can't We Live Together—Timmy Thomas—Glades

KQV—PITTSBURGH Hi Hi—Paul McCartney—Apple You're So Vain—Carly Simon—Elektra Superfly—Curtis Mayfield—Curtom Been To Canaan—Carole King—Ode

WAYS—CHARLOTTE Hi Hi —Paul McCartney—Apple Superstition—Stevie Wonder—Tamla Theme From The Men—Isaac Hayes-Enterprise Separate Ways—Elvis Presley—RCA

KLIF—DALLAS Hi Hi —Paul McCartney—Apple I Wanna Be With You—Raspberries—Capitol You Can Do Magic—Limmie & Family Cookin'—Avco Do You Wanna Dance—Bette Midler— Atlantic Harcy Hinple—Bobby Womack & Peace—

Atlantic Harry Hippie—Bobby Womack & Peace— U.A. You're So Vain—Carly Simon—Elektra

R&B Additions

WWRL-NEW YORK The Message—Cymande—Janus Trouble Man—Marvin Gaye—Tamla I Want To Make It With You—Spoonbread

-Stang Let Us Love—Bill Withers—Sussex Don't Leave Me Starving For Your Love— Brian Holland—Invictus Two Timin' Double Dealin'—Ikettes—U.A.

KGFJ—LOS ANGELES I Hear You Knocking—Rubin Bell—Deluxe On The Love Side—Hank Ballad—Polydor I Miss You Baby—Millie Jackson—Spring One Way Ticket To Love Land—Leon Haywood—20th Century Wish That I Could Talk To You—The Sylvers —Pride Back Up—The Manhattans—Deluxe

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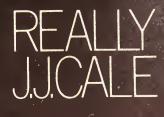
WVON-CHICAGO Child's Play—Donny Mann—Famous After Hours—J. R. Bailey—Toy It Was Real—The Answers To Love—Lic Mama Forgot To Tell Me—Little Beaver--Lion

Mama Forgot To Tell Me—Little Beaver— Cat So Much Trouble—Joe Quarterman—GSF Everybody's Talking About Love—Laurence & Roselle—A&M Sting Me Baby—Joann Garrett—Duke There's Gonna Be A Murder—J. J. Williams —Capitol Brand New Key—Four Of A Kind-—Toy Cramp Your Style—All The People

KATZ--ST. LOUIS Harry Hippie-Bobby Womack & Peace---U.A. Daddy's Home-Jermaine Jackson---Motown You're Got To Take It--The Main Ingredient --RCA I Can't Stand To See You Cry--Smokey Robinson & The Miracles--Tamla Hocked On A Feeiing--Ovations---MGM/ Sounds Of Memphis When I'm With You--The Moonglows---RCA Reelin' & Rockin'--Chuck Berry--Chess

WJMO----CLEVELAND Wish I Could Talk To You--The Sylvers----Pride Harry Hippie--Bobby Womack---U.A. Don't Leave Me Starving For Your Love---Holland & Dozier--Invictus A Woman--Jackie Ross--GSF

WMPS—MEMPHIS In Heaven There Is No Beer—Clean Living —Vanguard Separate Ways—Elvis Presley—RCA Everybody Loves A Love Song—Mac Davis-Columbia Rocky Mountain High—John Denver—RCA Why Can't We Live Together—Timmy Thomas—Glades Anthem—Wayne Newton—Chelsea WPOP—HARTFORD Superstition—Stevie Wonder—Tamla Happy—Bobby Darin—Motown You're So Vain—Carly Simon—Elektra Lucky Man—Emerson, Lake & Palmer— Cotillion



SIDE ONE LIES EVERYTHING WILL BE ALRIGHT I'LL KISS THE WORLD GOODBYE CHANGES RIGHT DOWN HERE IF YOU'RE EVER IN OKLAHOMA JJ's Third Chart Single. #7326

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SIDE TWO RIDIN' HOME GOING DOWN SOULIN' PLAYING IN THE STREET MO JO LOUISIANA WOMEN Produced by Audie Ashwo

2

State of the Week

SANTANA (Columbia 45753)

SANTANA (Columbia 45/53) All The Love Of The Universe (3:37) (Petra, BMI—Santana, Schon) From their chart topping "Caravanserai" album comes Santana's most unique single effort to date. Album was a concept, and releasing a track from it seems to break the spell. Nevertheless, there are enough Santana fans to send this one to new chart heights. Flip: No info. available.

GALLERY (Sussex 248)

GALLERY (SUSSEX 244) Big City Miss Ruth Ann (2:34) (Cedarwood/Free Breez, BMI—Lazoros) First came "Nice To Be With You," and then, "I Believe In Music." Now, Gallery will work on their third consecutive chart topper with another single culled from their LP. Already getting lots of heavy top 40 programming. Flip: No info. available.

WINGS (Apple 1857

WINGS (Apple 1857) Hi, Hi (3:10) (McCartney/Maclen Music, BMI—P&L McCartney) Ably led by Paul and Linda McCartney, Wings have come up with a formula that can't miss. Good old rock 'n roll as only the McCartney's can perform it, but with lyrics that more than suggest . . . Wings is certain to start the new year right with this one. A positive smash. Flip: "C Moon" (4:33) (same gradite) credits)

BLOOD, SWEAT & TEARS (Columbia 45755)

I Can't Move No Mountains (2:46) (Ensign, BMI—Gately, John) From their "New Blood" LP comes the new Blood, Sweet & Tears with a super powerful outing certain to re-established group as solid hitmakers after their temporary lull with "So Long Dixie." This one could go top 10 easily. Flip: No info. available.

DON McLEAN (United Artists 51100) **Dreidel** (3:45) (Yahweh Tunes, BMI—McLean) From his long awaited album comes this new single that finds McLean in a totally new musical style. Complete with brass and flashy production, McLean seems to take a back seat allowing the arrangement to carry the tune. Lots of spins in store for this one. Flip: No info. available.

BOBBY VINTON (Epic 10936)

But I Do (2:21) (Arc, BMI—Guidry, Gayten) Clarence 'Frogman' Henry classic gets a refreshing new treatment by Vinton who also handles the production chores. Record is certain to keep artist's string of hits alive and well as this one soars to new chart heights. Flip: No info. available.

EAGLES (Asylum 11013) Peaceful Easy Feeling (4:15) (Jazzbird/Benchmark, ASCAP—Tempchin) Eagles try to make it three in a row with yet another single culled from their debut album. Group refuses to take it easy as this too looks like a chart winner. Flip: No info. available.

AL GREEN (Bell 45-305) Hot Wire (2:58) (Palmerton, BMI—James) Super funky track from Al's earlier works will ignite a mighty sales fire once top 40's and r&b'ers get on the bandwagon. This one could easily go top 10 in both markets. A very strong entry. Flip: No info. available.

Choice Programming

THE DELFONICS (Philly Groove 174) Think It Over (3:55) (Nickel Shoe, BMI—Hart)

BOBBY BLOOM (MGM 14437) Sha La Boom Boom (2:48) (Unart/Cheezeburger, BMI-Barry, Bloom)

THUNDERMAMA (Marina 605) A Song For You (3:16) (Skyhill, BMI—Russell)

NEW COLONY SIX (Sunlight 1004) Never Be Lonely (2:45) (Santuary, BMI-R. Wilson)

CATALYST (Cobblestone 750) Ain't It The Truth (2:42) (Buddah/Brooke, ASCAP—Green)

THE SMITH CONNECTION (Music Merchant 1012) I've Been In Love (3:31) (Gold Forever, BMI-Smith, Dunbar)

WILLIE HIGHTOWER (Mercury 73338) Easy Lovin' (2:11) (Blue Book, BMI-F. Hart)

GYPSY (RCA 0862) Day After Day (3:11) (Sunbeam, BMI-Cates, Walsh)

FRAGILE LIME (Metromedia 266) She Got Me Shakin' (2:47) (Kirkwood, ASCAP-Gallagher)

ANNE MURRAY (Capitol 3481) Danny's Song (3:06) (Gnossos, ASCAP-K. Loggins)

BOBBY CHARLES (Bearsville 0010) Small Town Talk (3:23) (Street People/Canaan, ASCAP-Charles, Danko)

RUTH McFADDEN (Gamble 2503) Ghetto Woman (Part 1) (3:07) (Assorted, BMI—Gamble, Huff, Gilbert) The production and arrangement of this record is only half the story. The other half is Ruth McFadden who delivers perhaps the strongest soul vocal performance of the year. After only one listening, you must be convinced that this record is destined to become one of the most talked about singles of the coming year. Flip: No info. available.

BEVERLY BREMERS (Scepter 12370) Heaven Help Us (2:09) (Flix Int'l, BMI—Sager, Manchester) Theme song from the motion picture "Crazies" gives Beverly her strongest and most beautiful single effort to date. An immediate success in both pop and MOR markets, this could be her biggest yet. Flip: "All That's Left Is The Music" (2:52) Dramatis, BMI—Roberts)

TONY COLE (20th Century 2011) The King Is Dead (2:52) (Leeds, ASCAP—Cole) Sensational new discovery who scored with his debut outing, "Suite: Man And Woman" comes on strong in the Neil Diamond bag with another original Tony Cole composition. It won't take long for Cole to become a genuine super-star. Flip: "Ruby" (2:32) (same credits)

MARK IV (Mercury 73353) I'll Be Right There (3:39) (Johnson-Hammond/MRC, BMI—Hammond) Group's debut outing took the r&b market by storm, and second single is likely to do the same. Strong crossover possibilities are evident here. A natural winner. Flip: "My Everything You Are" (3:10) (same credits)

BUNNY SIGLER (Phila Int'l 3523) Tossin' And Turnin' (2:52) (Viva/Harvard, BMI—Adams, Rene) Here's a sureshot that will be going all the way to the top-nonstop. Re-make of the '61 Bobby Lewis classic has all the necessary ingredients to top both pop and r&b charts. Great new arrangement adds to records overall appeal. Flip: No info. available.

URIAH HEEP (Mercury 73349) Sweet Lorraine (3:10) (WB Music, ASCAP—Box, Byron, Thain) Following their surcess with "Easy Livin," Uriah Heep pull new single from their "Magician's Birthday" album with plenty of surprises in store for listen-ers. Group should continue with their top 40 success. Flip: "Blind Eye" (3:33) (WB Music, ASCAP—Hensley)

LEE EMMERSON (Lion 141) Control Of Me (3:28) (4 Star/Galeneye, BMI—Emmerson) Former guiding force behind the Five Man Electrical Band, Lee Emmerson comes with another solo venture that just about guarantees him immediate exposure in pop and MOR markets. Fine change of pace from his usual style should click Flip: No info available should click. Flip: No info, available.

ACROBAT (TMI 0108)

Better Than Today (2:11) (Brookfield, BMI—Lehnert) Group debuts with powerhouse material certain to please the top 40's throughout the country. Bouncy tune catches on immediately. Flip: No info. available.

SEASONAL SINGLES

LEON RUSSELL (Shelter 7328) Slipping Into Christmas (4:42) (Skyhill, BMI—Russell)

CUPID (Brown Bag 90002) T'Was The Night Before Christmas (2:50) (Storybook, BMI-Bays, Baker)

ROYAL SCOTS DRAGOON GUARDS (RCA 0861) The Little Drummer Boy (2:26) (Mills/Int'l Korwin, ASCAP—Davis, Onorati, Simeone)

VINCENT & PESCI (Mainstream 5531) Can You Fix The Way I Talk For Christmas (2:59) (Pevin/Silver Blue, ASCAP-Pesci, Vincent)

THE SINGING DOGS (RCA 1020) Jingle Bells (1:40) (Springfield, BMI)

MARTIN MULL (Capricorn 554) Santa Doesn't Cop Out On Dope (2:22) (Castle Hill, ASCAP-Mull)

LOUIS PAUL (Enterprise 9060) It's Christmas Time (2:30) (Knee Deep/East Memphis, BMI-Paul)

PARK (Paramount 0188) Hail Raise Your Hands (3:15) (Empty Pockets, ASCAP-Filipetti)

HANK CRAWFORD (Kudu 911) Winter Wonderland (3:35) (Bregman, Vocco, Conn, ASCAP—Bernard, Smith)

MAGNUS T. COOK (Right Road 7777) The Second Noel (3:08) (Sinolouge, BMI--Bragman, Sauter)

CRAZY EMMA (Scepter 12372) Let's Get It Together For Christmas (2:32) (Whistle, BMI---Averne)



Playboy Sets Jan. Packages

LYWCOD - Larry Cohn, exec aresident of Playboy Records, has schounced a mid-Jan. release of three albums, featuring rock artist Brenda Patierson's debut for the label. singer-songwriter Laurie Kaye Cohen, and rock band Brownstone, spotlighting lead vocalist Barbara Lopez. It marks Playboy's first major

Buchanan Mcliwaine Polydor LP's

NEW YORK — Polydor rock guitarist Roy Buchanan is currently putting the finishing touches on his second album for the label. Produced by Polydor's a&r director Peter Siegel, the album is being recorded at New York's Record Plant, with sidemen being flown in from Montreal and Nashville for the sessions.

Also, Ellen McIlwaine has completed her new Polydor album, "We the People." The album, produced by Polydor's a&r director Peter Siegel, was recorded at New York's Record Plant. The title cut, "We the People", however, was recorded live at Ms. McIlwaine's recent concert at New York's Carnegie Hall.

Included in the album is Ms. McIlwaine's current single, "I Don't Want to Play" and her rendition of the hymn "Farther Along", on which Ms. McIlwaine is backed up by acapella group, the Persuasions. Percussionist Candido also appears on the album. album release since spring and the label's first under Cohn.

Six additional releases have been scheduled through March, including first offerings from Alladin & Aum, IS, Sharon Cash, Sam Russell and Ivory.

"Playboy is looking for longevity," said Cohn. "We're not interested in the quick hit and the inevitable fade into oblivion. The artists must be unique in whatever their presentation and truly have a personality all their own."

Playboy will support all releases with a substantial advertising and merchandising campaign coordinated and directed by Rocco Catena, director of merchandising.

Vanguard Promos Kaplan's Hopi LP

NEW YORK - Vanguard Records is launching their first album release on Hopi Records "Confessions of a Male Chauvinist Pig" by Artie Kaplan.

Harold Lewis, sales manager and Eddie O'Keefe, director of radio promotion for Vanguard went out into the field three weeks ago to bring advance play of the album to dealers, radio stations, one-stops and racks in several major markets. Initial advertising includes full page print ads in consumer papers and trade magazines and is being backed by radio spots. Additional promo includes a special women's mailing; a press kit mailing, containing lyric sheets and singles as well as bios, pictures, and reviews.





IT'S PLATINUM—Following his Carnegie Hall sell-out appearance in New York, Elton John and members of his band were presented with platinum LP's by Rick Frio, vice-president and director of Marketing for MCA Records. Elton received platinum LP's for four LP's: "Elton John", "Tumbleweed Connec-tion", "Madman Across The Water", and "Honky Chateau". Pictured at the Essex House presentation are, standing, left to right: Nigel Oisson, Elton John, Bernie Taupin, Davey Johnstone, and Dee Murray. Bottom left is John Reid, president of Rocket Records (a new record company formed by Elton and other musical business associates), and Rick Frio.

UA Publishing Issues Super 'Sawyer' Demo

HOLLYWOOD — The United Artists Publishing Group has put together a deluxe promo package for the score of the upcoming musical film "Tom Sawyer," produced by Arthur Jacobs' APJAC Productions in association with the Reader's Digest for UA re-lease. The unit is made up of an al-bum box containing an illustrated folio with the complete score, both music and lyrics, and a demonstration disc with the nine tunes written for the picture by Richard M. and Robert B. Sherman. It is being shipped to recording artists, record companies and record producers throughout the world. The film "Tom Sawyer" is slated

world. The film "Tom Sawyer" is slated for theatrical release in the summer of 1973. The original motion picture soundtrack album will be issued in May by United Artists Records con-taining two tracks by Charlie Pride, who is heard under the main titles and end titles of the film. RCA will be releasing a Charlie Pride single in conjunction with the motion picture release.

Melvin Lastie Dies

NEW ORLEANS — Melvin Lastie, noted r&b trumpeter, died in New Or-leans on Mon. Dec. 4. He was 41. Lastie performed with King Curtis and Willie Bobo, and played solo trumpet on the Barbara George sin-gle, "I Know." Funeral services were held in New Orleans on Sat. Dec. 8.

WEA's Neal **Dies In Fire**

Dies in Fire CHICAGO — Marshall Neal, Jr., a sales representative for WEA Dist. in suburban Des Plaines, III., died of burns suffered in the tragic fire which estroyed Sanders One Stop on Nov. 2 and claimed the lives of four cus-tomers. At the time of the tragedy Neal was making his regular sales all at the store. Newspaper accounts of the incident stated that the fire was touched off by two men who allegedly had robbed the store and poured gasoline over normally a Thursday stop for Neal but, because of the Thanksgiving Day holiday, he was making his call on Weanesday. Neal is survived by his widow, Goldie, and five children, ranging in age from two years to twenty-one.



PAN-TASTIC—Columbia Records has just signed Pan, a four piece group via a master purchase agreement with Pan Productions. Group consists of ex Beau Brummel Ron Elliot, Keith Barbour (Echo Park), Arthur Richards, and Val Garay. Pictured at group signing are (l-r) Richards, Barbour, Abe Hoch, manager, Val Garay. Shown seated are Alian Rinde, Columbia's western a&r director, and Ron Elliot.

MCKENDREE SPRING

Atlanta Baltimore Baton Rouge Boone Boston Chicago Cincinnati Cleveland Denver Detroit Duluth Fargo Indianapolis Ithica Little Rock London Los Angeles Madison Memphis Miami Milwaukee Minneapolis Montgomery Nashville New Castle New Orleans New York Ottawa Peoria Philadelphia San Antonio San Bernardino San Diego Saratoga St. Louis Tampa Toronto Trenton Washington, D.C.

FREE FLOW

After 4 years of traveling and over 500 concert dates, McKendree Spring has fused their experiences into their latest album, "Tracks."



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SIGNED AND REDDY - Helen Reddy, Capitol Records recording artist, has signed a long-term writer's con-tract with A&M Records' Irving Music publishing company. Part of the agreement includes the current hit single "I Am Woman."

Negotiating the publishing deal with Reddy are (left to right) Chuck Kaye, A&M's publishing veep, Hel-en Reddy, and manager-husband Jeff Wald.

Paul Hoffert Leaves Lighthouse

TORONTO - Lighthouse, a Canadian Year's Eve show at Maple Leaf Gar-dens will mark the last performance of Paul Hoffert as a Lighthouse musician.

cian. Hoffert said the decision was made because "Lighthouse had reached a certain point where the time require-ments of our various artists for pho-nograph recordings and promotion could not be adequately handled by myself when we were away on long road tours. I feel that my responsibil-ity lies foremost with the artists we represent. It's with a great deal of regret that I leave the band as a performer."

Trombonist Larry Smith takes over Hoffert's chores on vibes and piano and Rick Stepton will handle the trombone.

Azteca Single Rush Released

NEW YORK — Columbia has rush-released Azteca's first single "Mamita Linda." The seventeen piece group, which boasts ex-Santana musicians in its roster, has broken LP sales rec-ords on the West Coast with their "Azteca" album completely selling out in key San Diego and Denver-Boulder markets within one week of release. release.

Tour plans for the latin-rock bid band are currently underway with January as a tentative launching date.



Lincoln Center's **Holiday Festival**

HOIIGAY FESTIVAI NEW YORK — Three special mat-inees for school children plus nine family-evening performances will highlight the second annual Commu-nity Holiday Festival, presented by Lincoln Center and sponsored by Con Edison, in Alice Tully Hall, Dec. 18-31. The two-week gala, expected to reach some thirteen thousand young people, features groups of neighbor-hood dancers, singers, musicians and actors from all boroughs of New York, Westchester County, and many of the city's ethnic communities. The special matinees are presented for el-ementary school children. The nine evening performances are designed for families with junior and senior high school students.

for families with junior and senior high school students. The announcement of the fourteen day gala was made by Robert O. Lehrman, vice president for public affairs at Con Edison, and John W. Mazzola, managing director of Lin-coln Center coln Center.

coln Center. The Community Holiday Festival is produced by Lincoln Center under the direction of Leonard de Par, director of community relations for Lincoln Center. Con Edison, in addition to sponsoring the Festival, is directing the distribution of tickets. The utility is working through the coordinating borough arts councils and hundreds of community and civic associations.

Atlantic Buys **'Silent Night'**

NEW YORK — "A Silent Night" was heard recently by Atlantic and bought on the spot. It was distributed to record stores in four days.

record stores in four days. Producer Joseph Silvia brought the Christmas-oriented recording by Adam Perle and Wesley Crow to Alantic senior vice president and gen-eral manager Jerry Greenberg and his assistant, Jim Delehant. The company acquired exclusive distribution rights to the single on the spot, and rush-released the recording to record stores throughout the country by Fri-day.

day. "A Silent Night" is a contemporary arrangement of the traditional Christmas carol, performed in an acoustic and orchestral style.

Father & Son Brubeck Show

NEW YORK — A unique concert headlined as "Two Generations of Brubeck," featuring Atlantic artists, the Dave Brubeck Trio, with special guests Gerry Mulligan and Paul Des-mond; and the contemporary music group New Heavenly Blue, featuring Dave's son, Chris Brubeck, will take place Feb. 16 at New York's Philhar-monic Hall. monic Hall.

Dave Brubeck and New Heavenly Blue have previously worked together to produce "Truth Is Fallen," the Brubeck concept album on Atlantic.

5 Farrell Songs Aboard Moonshot

NEW YORK - Wes Farrell, 32-year-NEW YORK — Wes Farrell, 32-year-old record executive who owns Every Little Tune Publishing in conjunction with Pierre Cossette Music, will have five songs played on the Apollo 17 Lunar command module on the cur-rent moonshot.

rent moonshot. The five songs, written and per-formed by Jud Strunk, MGM Records recording artist, were personally se-lected by Frank Jameson, president of North American Rockwell Corp., which designed and built Apollo 17. The songs were presented to Navy Captain Gene Cernan, commander of the Apollo 17 flight, which he ap-proved to be played on a specially-designed cassette machine for the Lunar Module. Lunar Module.

The songs include "Daisy A Day", Strunk's new single; "Bill Jones' Gen-eral Store", "I Prefer To Do It All Again", "What Will You Leave" and "Corporation Blues".



PREVIEW Film producer Ross Hunter (L) and Larry Uttal, pres-ident of Bell Records, a division of Columbia Pictures Industries, Inc., co-hosted a special preview of key scenes hosted a special preview of key scenes from Ross Hunter's musical produc-tion of "Lost Horizon" for Columbia Pictures at a reception for Bell Rec-ords personnel and northeastern dis-tributors at the Columbia Pictures' private screening room in New York. Bell will release the soundtrack album to "Lost Horizon" in January, accom-panied by a four-phase advertising, publicity and promotion campaign for the LP.

Brockway Ends Meet In Munich

NEW YORK — Bob Brockway, pres-ident of Polygram Corp., returns this week (11) from Munich meeting of Polygram Group shareholders. Fol-lowing the Munich meeting, Mr. Brockway made brief stopovers in Baarn, Holland, and Hamburg, Ger-many, dual headquarters of Polygram Group, before flying back to NYC.

Col Masterworks Inks Perahia

NEW YORK — Tom Frost and Tom Shepard, directors of Masterworks and Original Cast, artists and reper-toire, have announced the signing of pianist Murray Perahia to an exclu-sive contract with Columbia Records.

sive contract with Columbia Records. Perahia is the first pianist to be signed by Columbia Records in almost ten years. He joins the Columbia pi-ano roster, which includes Glenn Gould, Vladimir Horowitz, Rudolf Serkin and Andre Watts. Perahia will record both solo albums and concerti, and is already at work on his debut album album.

album. He will appear at the Edinburgh, Aldeburgh and Bath Festivals. Fur-ther appearances will include the New York Philharmonic, Minnesota Or-chestra, Cincinnati and St. Louis Symphonies plus recitals throughout the United States and Europe. Mr. Perhaia is managed by Frank Salo-mon mon.

ATI's Acts On The Road

On The Road NEW YORK — Ira Blacker, vice president of ATI, has announced that the following artists will now be ex-clusively available for bookings: Billy Preston, Mott the Hoople, Spocky Tooth, Osibisa, Manfred Mann, Brian Auger and Looking Glass. Billy Preston, the well known gos-pel-based organist and vocalist, will appear in solo engagements and also take part in major tours with Deep Purple and Rare Earth during the next few months. Spocky Tooth, the British group which has recently re-formed after a two-year split, is cur-rently scheduled for individual tours with Uriah Heep and Savoy Brown early in the new year. Mott the Hoople, the British group whose Da-vid Bowie-produced single, "All the Young Dudes", is currently in the charts, are now in the U.S. for a tour which will end later this month. The group will return here next February for a second tour. In addition, ATI announced that bookings for the spring U.S. tour of Rod Stewart and the Faces are cur-rently being accepted. The group will atay of approximately fiften days, during which their performances will be heavily concentrated in the Mid-westerm and Eastern states. Bruce Paine of ATI also has an-nounced the acquisition of exclusive booking representation for Epic re-cording artists, Elf. Elf is a four man band whose first album "Elf", was released here in mid-November and produced by two members of Deep Purple, Ian Paice and Roger Glover. The group will be on the road throughout December, touring with Uriah Heep. Included among their engagements are two ingits at New York's Academy of Music (Dec. 15 and 16) and an end of tour show on New Years Eve at the Whiskey Au Go Go in Los Angeles.

C.A.M.-U.S.A.'s New Activities

NEW YORK, N.Y. — Vittorio Benedetto of C.A.M.-U.S.A. has an-nounced that Gertrude Lefker has joined the international production/-Joined the international production, publishing operation as controller. Ms. Lefker was formerly with Twenti-eth Century Fox Music, Bregman, Vocco & Conn and the Guy Lombardo Orchestra.

Orchestra. Benedetto and Jimmy Ienner of C.A.M.-U.S.A. 'have also announced that music by Philippe Sarde has been chosen for the score of the soon-to-be-released feature film entitled "Cesar & Rosalie." The film, which is being released by Cinema 5, stars Yves Montand and Romy Schneider and is directed by Claude Sautet. The material by Sarde is published by C.A.M.-U.S.A.

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OPENING NIGHT-MGM Records hosted an opening night party for Tony Bennett at Colonie Hill, Long Island, and the response was overwhelming as celebrities and label executives turned out to greet the star. Shown above (l-r) are Sol Handwerger, MGM Records, his wife, and Bennett; Cash Box staffer Don Drossell with Tony, while bottom photos capture Tony with Mr. and Mrs. Tex Weiner of U.D.C.; and last photo shows Bennett with Mr. and Mrs. Vito Samela of MGM.

Introducing a sensitive new poet. Dan Fogelberg

His songs are startlingly beautiful:

Be On Your Way

Be on your way Don't try to say that You love me still. If we couldn't find The right dream by now Then we never will. We paid our dues at the door And never once saw the stage We wrote our share of love's lore And never quite filled the page. So be on your way. Be on your way Maybe someday we will Meet again. Try not to cry Tears make me think How it might have been. We loved as strong as we could But love only got in our way.

We took our time to be free There's nothing much more to say but Be on your way.

Wysteria

Wysteria, did you change you'r face again

Those of us who loved you when Can't even find you. Wysteria, did you lose another man Did you make him understand That he can't touch you. Wysteria, did he take you to the fair? Were the folks that you met there The same that we met? Wysteria, did he teach you how to dance Did he bring you paper fans to hide your secret? Was he just like all the rest When he got to the sad part Did he stay a bit too long To save his heart Wysteria, are your lips still lily white Do they still bloom just At night and die at sunrise?



One critic said, "I'll call this a magic album owing to the depth, pace, and placement of Dan's songs—each side ends on an epic note."

Dan Fogelberg. On Columbia Records

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PIE LINE—Shown above with Mom's Apple Pie at their Whiskey opening on Nov. 22 are from left to right (top row) Mike Lipton, president UDC; Mike Stewart, president of U.A. Records; Len Chapman, western regional manager of UDC; and UDC branch manager, Emiel Petrone.

Diamond Turns To Gold On MCA

NEW YORK — Advance pressing or-ders on Neil Diamond's double "Hot August Night" album lead MCA Rec-ords to predict the package will be another monumental "Jesus Christ Superstar" sales-wise, according to Rick Frio, label vice-president and di-rector of marketing rector of marketing. The album, recorded "live" this

summer during Diamond's recordbreaking 10-day stand at the Greek Theater in Los Angeles, is the first LP on the new MCA Records label. It also is Diamond's last commitment to the company under his five year contract with (then then) Uni Records. He joins Columbia Records in April.

Frio reports that so many advance orders have been received that the LP shipped "gold" this week and the company has contacted the R.I.A.A. for its "gold certification" as a million seller.

Weintraub Books **Rock In Chicago**

NEW YORK — Jerry Weintraub, chairman of Management III, Ltd., has announced that he has finalized negotiations between his company and Arthur Wirtz, owner and chairman of the board of the famous sports landmark, the Chicago Stadium, for contemporary rock attractions to perform at the stadium.

Weintraub signed a five-year exclusive deal with Wirtz and will have the sole rights as a promoter to book rock attractions into Chicago Stadi-um, home of the noted Chicago Blackhawks Hockey team.

Weintraub's company, Management III, Ltd., recently promoted two sellout concerts of Jethro Tull at the stadium early last November. The capacity of the Chicago Stadium is 16,-000.

FOR SALE: 30 Step Up Browsers 28 Pockets Used Four Mo's * LIKE NEW * \$75. Each Call (516) 481-8234

Lincoln Center's 9 Sell-Out Shows

NEW YORK — The Great Performer Series at New York's Lincoln Center has closed out phase one of its annu-Series at New York's Lincoln Center has closed out phase one of its annu-al line-up of popular presentations on a successful note, according to Bill Lockwood, director of programming for the center, and the series. Nine performances out of a total of 12 scheduled in the original autumn grouping were sold-out. One other show was cancelled completely for medical reasons involving one of the featured performers, while two other concerts, although not sell-outs, came close to the s.r.o. mark. The string of solid successes began with Randy Newman's two sell-out performances in October. Other sell-outs, in order, were chalked up by Seals and Crofts for one show; two shows each for both Loggins and Messina and Gordon Lighfoot; one show for Kris Kristofferson and Rita Coolidge, and one for Harry Chapin, Sunday (10) at Lincoln Center's Alice Tully Hall. All others were held in Philharmonic Hall. Later programs in the winter phase of the series will bring to the Lincoln

Philharmonic Hall. Later programs in the winter phase of the series will bring to the Lincoln Center showcase "Two Generations of Brubeck," on Friday, Feb. 16 and the Preservation Hall Jazz Band, Friday, March 16. Both these concerts are to be held in Philharmonic Hall, while a performance by Bobby Short is sched-uled for Tully Hall on Saturday, Feb. 24.

David Jones' 2nd Japan Tour

HOLLYWOOD — David Jones, whose initial single on the MGM label, "Who Was It?," was just released, has been Was It?," was just released, has been set for his second concert and night club tour of Japan this year. Jones, who achieved world-wide popularity as leader of The Monkees, left Dec. 10 for a two-week concert tour of Tokyo and other major Japanese cities. He toured Japan as a solo performer for the first time this past July. Jones has recorded "Who Was It?" in Japanese, and release of the single in Japan will coincide with his two weeks of personal appearances there.

Oil City Label Sets Distribs

CORPUS CHRISTI — With their first release, "She Needs Love", b/w "I'd Like To Get To Know You Better", by Tapestry Garden, Oil City Records has signed major distribution affilia-tion pacts tion pacts

Distributing the Oil City record label in the northeast portion of the country will be SMG Distributors Inc. Alltapes Inc., in the southwest; Tay-lor Electric for midwestern distribu-tion; and Chips Distributing on the control location southeard central-eastern seaboard.

Chicanos Aided By Vikki Carr

HOLLYWOOD — Singer Vikki Carr, who has awarded more than \$16,000 in scholarship grants to young Mex-ican-Americans since establishing her scholarship foundation in 1970, last week opened her third annual pro-gram. Applications will be accepted between now and next Feb. 1. Originally announced as one annual

Originally announced as one annual award of \$1000, Miss Carr's scholar-ship grants, financed by her own con-cert and recording career, have ranged from \$250 to as high as \$1500 per year, to assist qualified young Mexican-Americans of limited means in attending the colleges or universi-ties of their choice. Again in 1973, Miss Carr will make the scholarship assistance available to

the scholarship assistance available to California boys and girls between the ages of 17 and 22 for "contribution to

ages of 17 and 22 for "contribution to his school, his own community, or the community at large, expressing the highest level of citizenship." Purpose of the annual scholarships is two-fold according to the recording and concert star, herself of Mexican-American descent. She believes the hundreds of young Mexican-Americans of outstanding calibre should be brought to the attention of the general public. Also, as a long-time advocate of greater educational opoortunities for her people, she has selected a college or professional training scholarship, devending upon the educational goals of the final win-ners. ners

Preliminary nominations for the 1973 awards, to be announced in June, may be sent to the Vikki Carr Scholarshin Foundation. Box 5126, Cholarshin Gondation Official corplice. Beverly Hills 90210. Official applica-tion blanks may also be obtained by writing to the same address.

A Rolls For Raspberries

HOLLYWOOD — The "Raspberries Rolls," a Rolls Royce-inspired, cus-tomized Volkswagen fashioned by nationally-recognized automotive wiz-ard George Barris and named in honor of the Raspberries rock group, is about to make its traffic debut.

is about to make its traffic debut. Presently under protective wraps in Barris' closely-guarded garage facili-ties in North Hollywood, Calif., the elegantly-appointed auto will feature many luxury items, including an ad-vanced quadrasonic sound system. It will be utilized by the Capitol Records group on future concert tours in this country and abroad, beginning some-time after Jan. 1. time after Jan. 1.



New 'Morning' — Russ Regan, Pres-ident, 20th Century Records, has an-nounced the signing of newcomer Maureen McGovern to a pact with the label, with singer's initial release, "The Morning After" (a song from 20th Fox's "The Poseidon Adven-ture"), shipping immediately. The sin-gle was produced by Carl Maduri (seated) for Belkin-Maduri Produc-tions. Pictured with the vocalist and Maduri are toppers from Ms. McGov-ern's management firm, Destiny, Inc.; Roger Gochneaur, chairman of the board (left) and Pat Padula, pres-ident (right). New 'Morning' - Russ Regan, Pres-



Write on - Top Jobete music writer Write on — Top Jobete music writer Clifton Davis, (r) is shown receiving an ASCAP plaque from the Society's distribution chief, Paul Adler. The plaque was awarded to Davis for his best-selling song, "Lookin' Through The Windows," recorded by the Jack-son 5 on Motown Records. ASCAP awards the writers, publishers, pro-ducers and recording companies for any of the Society's tunes that go into the Top 10 of the trade paper charts. charts

Davis is currently appearing in the Broadway production, "Two Gentle-men Of Verona."

'Gamelan Music' **On Polydor**

NEW YORK — Polydor Inc. has an-nounced the special release of a disk of "Gamelan Music from Sebatu" on the Archive label. The immediate shipment of this recording of Poly-nesian music has been rushed to coin-cide with the forthcoming U.S. debut tour of the Bali Sebatu Musicians and Dancers, which commences previews on Dec. 23, with the official opening slated for Dec. 26 at New York's City Center of Music and Drama. The album, was recorded early this

The album, was recorded early this year on location in front of the tem-ple at Sebatu, a village in central Bali. The actual taping was done un-der the supervision of Lacques der the supervision of Jacques Brunet, formerly the deputy director of the International Institute for Comparative Music Studies and Documentation in Berlin. Native Ga-melan instrumentation dominates the melan instrumentation in Berlin. Native Ga-melan instrumentation dominates the recording, with the use of Metal-lophones (large and small gongs and metal keys); bamboo flutes, symbals and assorted drums.

ESP Names 3; Sets Distribs

NEW YORK — Bernard Mindlin has been designated European marketing director by ESP-DISK' Ltd. He will coordinate all sales of imported ready product with national distributors in each country from his headquarters in Blaricum, Holland. The territory of France has been given to Iramac, Paris. Disques Evasion is already handling Swiss marketing under a separate program with ESP-DISK'. Larry Kessler has been named na-tional sales manager of ESP-DISK'. Dennis Pohl has been named art di-rector.

Dennis Pont has been hamed art di-rector. ESP has also announced the addi-tion of the following distributors: Alta in Phoenix, Karma in Indianapo-lis, Best & Gold in Buffalo, Summit in Skokie, Mangold Bertos in Charlotte, Adelphi in Silver Springs, Tant in Northville, Michigan, Heilicher Brothers in Minneapolis, One Stop in E. Hartford. and Alta in Salt Lake City. City.

Sager Writes For Film, TV

NEW YORK — Carole Bayer Sager has written the lyrics for "Heaven Help Us," the title song of the new Cambist film, "The Crazies". Singer Melissa Manchester wrote the music for the song, which has been recorded by Beverly Bremers on Scepter. Ms. Sager has also written the theme song for ABC's new situation comedy, "Here We Go Again", which will air at 8 p.m. on Saturday begin-ning January 1973. Music for the song was penned by Peter Allen.





NEW YORK-MILLIE JACKSON: SHOWS HER GOODFOOT

Millie Jackson, who has recently been voted, "The Most Promising Female Vocalist of 1972 by NATRA (National Association of Radio and Television Announcers), is also very deserving of being considered as one of the most exciting young singing and performing talents of today. And, this is no accident either, this Georgia born gal arrived in the New York City area in 1961 when she was in her mid-teens, and for Millie it was just a matter of making the decision to have a career in writing and singing. "I modeled for awhile," she recalls, "but soon all they wanted was cheesecake and more, and I wasn't ready for that. Anyway, I was already bitten by the singing bug. So, I just started." Millie, unlike so many other entertainers, didn't sing in Church nor did she

Millie, unlike so many other entertainers, didn't sing in Church nor did she sing in school choirs. She worked at jobs—often referred to as "slave jobs"— and sang on weekends to earn extra cash. In fact, from 1967 until just last April, Millie was employed at Kimberly Knit Wear on a day job.

After talking with Millie for a few moments, one is completely taken with her soul-fiery communicative spirit, and her comment, "I Wanted To Eat Along With Singing", is one example of the Millie logic. Another example, possibly not so logical, nevertheless a trait that helps in describing Millie as a totally individualistic woman—a soul true woman in fact—is an incident with a promoter that she recalled. She said she was hired by a promoter to do a \$20.00 gig. Millie did the gig alright, first spending over \$100 dollars for a wig, not including the costume, and then she couldn't even collect the 20 bucks. But, as Millie says, "it's a part of the chitlin circuit and I was working it in 1964."

Booking herself, one job leading to another as a result of an appearance at one of the local clubs around Brooklyn, Long Island or New Jersey, Millie says that she managed a one month long weekend stint at The Zanzibar in Hoboken, New Jersey. Then in 1968 **Billy Nicols** and **Ronnie Savoy** produced Millie who had signed with MGM Records. Billy had written for Millie, "Ask Me What You Want" which had helped her get started in recording, and one of her first MGM releases, "A Little Bit of Something" and "My Heart Took A Lickin', But Kept On Tickin'" achieved moderate success, but not enough.

HOLLYWOOD-BLACK OAK ARKANSAS: LIVING IT

Black Oak Arkansas is a group that has evolved from six men's misdirection into a family of musicians capable of expressing themselves as a whole through music. Nine years ago Jim (Dandy) Mangrum, Harvey (Burley) Jett, Rick (Richochet) Reynolds, Tommy (Dork) Aldrich, Pat (Dirty) Daugherty, and Stanley (Goeber Grin) Knight banned together through common interests that were particularly uncommon to their fellow 204 residents of Black Oak. From long hair to general "Hell raising" the group Black Oak Arkansas strayed further and further from the standards of the town Black Oak, Arkansas.

As lead singer Jim Dandy recalls, "We couldn't get no honest work. We had long hair, and everybody thought we were communists in Arkansas. They didn't understand us at all. We always figured we were blessed by keeping together and having those good times until the people stopped us, and we decided that we had to find a way to keep on having those good times together. And that's where music came in. Nine years ago we started teaching each other how to play. Then we were more or less run out of town."

Yet out of individual misdirection came group dedication. No longer were they six men, they were a family. And from the family came the dream of making enough money through their music to buy land around Black Oak for their future and their children's future. They picked out the area they wanted, appropriately named it "Heaven," and hit the road to earn the money they needed. "We didn't have anything to lose at the start. All we had were rocks in our pockets and heaven in our minds. Heaven's been our driving force from the very beginning. We saw what our parents had done, and we decided to do it our own way. We're trying to reach that garden every man can reach as long as he makes it himself. Life is what you make it. It's your heaven or your hell. And so far we've got over 1,000 acres of our heaven. We ain't planning on retiring. It's just there when we do. We're going to have to get a lot older before we sit on it, but if we wait 'till we're a lot older, it ain't going to be there."

BOA realizes that the success in achieving their goal has come from the people. So they have incorporated their dream with those who have helped them. The



MILLIE JACKSON

It was back to the circuit. But, after a taste of recording she was anxious to return to a studio and through Billy Nicols she met **Don French.** Together they wrote, "A Child Of God" and that was her first release on Spring Records in 1971. "It's a song I really believe in", says Millie. "I guess it's a statement about people, but it's mainly what I feel". The song became a big **R**&B hit but never crossed into pop. Many stations refused to play the tune, the censors feeling that the second verse was a little too much, especially a line which reads "putting another man under their father's sheets" and another verse that refers to the Ku Klux Klan. And, despite the criticism Millie had a hit on her hands.

"Ask Me What You Want" was released in early '72 and did very well. Working with **Raeford Gerald** since '71, Millie finally went pop with a Raeford produced and written tune, "My Man, A Sweet Man" released this year. And, her new release, "I Miss You Baby" is already on the top **100 CB chart** as well as climbing on the **R&B CB** chart, and Millie doesn't particularly like the tune.

Millie prefers working by herself and she goes on the road by herself. She just gathers up her charts and heads for the airport with little fuss and bother. "When you call a club and tell them that the bus broke down and four musicians are dead", the club owner replies, says Millie, "You're being sued." Rather than have to contend with all those problems, "I just let the club be responsible for having the musicians there, because I know that I will be there."

Her adage is, "Show Your Goodfoot". According to Millie, a new LP release scheduled for Jan. '73, promises to be something unique. Millie says she is doing message tunes and message tunes are what she prefers. "Everyday Hypocrisy", "Plastic People" and a Gary Byrd tune "I Cry" are some of the titles from the LP tentatively entitled, "Hypocrisy False Value".

It's beginning to look as if we are going to have Millie Jackson with us a long time. She is in demand all over the country and loves every minute of it. Sometimes, she said that she can hardly wait to get to her hotel room and put down some of the melodic ideas that she gets while traveling from one city to the next. And, who in their right mind would not want to see this attractively tall, and, stating it mildly, most shapely soul-gal perform and sing with the soulfulness and energy of a James Brown or a Gladys Knight; and she also has a sweetness comparable to that of a Diana Ross.

"When singing hit me, it hit hard and I couldn't stop if I wanted to," she remarked. That really does say it for Millie; and it's all in a solid soul package wrapped around a heart of gold. More power to Millie! **don drossell**

BLACK OAK ARKANSAS

group decided to take $3\frac{1}{2}$ acres of their land and divide it into over 60 million square inches. And now they're providing these parcels of land free of charge to those writing to the group.

The success to their music, though, lies within themselves. Their songs aren't just words and melodies. They're an extension of the family. BOA is six hard, raunchy, mountain men. And their music reflects this. It's "hot and nasty" and it's them. "Our music is sort of like a bottle of wine. It's been getting better with age. It's really hard working music. When we play, we really give it our all. It's back breaking work with an art added to it. But it comes down to being our music of life, 'cause we live it like we play it."

Black Oak Arkansa's future plans are just to keep on "living it" and living it together: "We plan on furthering ourselves by simply staying together and believing in the same things because we're a family. We've found that our group mind is a lot more powerful than our individual minds. And without each other we wouldn't exist." charles coplen

HOLLYWOOD-BOBBY WOMACK: HE'S ARRIVED

I was the third brother of five doin whatever I had to do to survive I'm not saying everything I did was right But trying to break out of the ghetto was a day to day fight

Across 110th Street, pimps trying to catch a woman Across 110th Street, woman trying to catch a trick on the street Across 110th Street, a pusher won't let a junkie go free

They say brother there's a better way out Shooting that dope, snorting that coc, man you're copping out So take my advice it's either live or die You gotta be strong if you want to survive

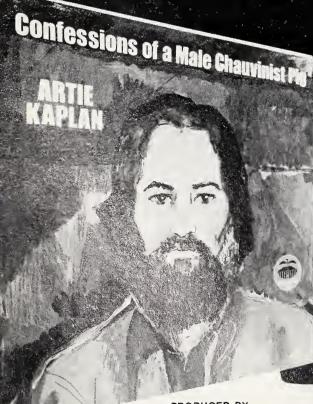
The family running everything on the other side of town would catch hell if there wasn't a ghetto around In every city you find the same thing going down Because Harlem is the capital of every ghetto town. (Cont'd. on page 35)



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ONE MAN'S STORY (IT MAY BE YOURS TOO ...)



PRODUCED BY MORT ROSS AND ARTIE KAPLAN

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R & B TOP 60

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	YOU OUGHT TO BE WITH ME	1	17	SUPERSTITION	1	32	BEGGIN'S HARD TO DO		47	AS LONG AS I DON'T SEE YO	1
	Al Green (Hi 2227) (Dist: London) 2	2	0	Stevie Wonder (Tamla 54226)	22	52	The Montclairs (Paula 375)	33	-1/	Little Johnny Taylor (Ronn 66)	49
2	ME & MRS. JONES		18	MAMA TOLD ME NOT TO	-	33	REELIN' & ROCKIN'		48	YOU MADE A BETTER WORLD)
	Billy Paul (Phila, Int'l 3521) 3	3	10	COME		33	Chuck Berry (Chess 2136)	40	10	We The People (Lion 122) (Dist: MGM)	51
	(Dist: Columbia)		-	Wilson Pickett (Atlantic 2909)	19	~ 4		70	49	LET US LOVE	
3	PAPA WAS A ROLLING STONE		19	SUPERFLY	10	34	WOMAN DON'T GO ASTRAY	26	9	Bill Withers (Sussex 247)	
	Temptations (Gordy 7121F) 1 (Dist: Motown)	1		Curtis Mayfield (Curtom 1978)	25		King Floyd (Chimneyville 443)	20		(Dist: Buddah)	
4	I'M STONE IN LOVE WITH YOU			(Dist: Budoah)		35	STOP DOGGIN' ME		50	I MISS YOU BABY	
•	Stylistics (Avco 4603)	4	20	ONE NIGHT AFFAIR			Johnny Taylor (Stax 0142)	39	-	Millie Jackson (Spring 131)	—
5	IF YOU DON'T KNOW ME		X	Jerry Butler (Mercury 362)	24	36	FIRST TIME EVER I SAW			(Dist: Polydor)	
	BY NOW		21	WHY CAN'T WE LIVE		-	HER FACE		51	WISH THAT I COULD TALK	
	Harold Melvin & Blue Notes (Phila, 5	5	-	TOGETHER			Jimmy Castor (RCA 0836)	44		το γου	
	Int'l 3520) (Dist: Columbia)			Tinımy Thomas (Glades 1703)	28	37	I YOU HAD A CHANGE			Sylvers (Pride 1019) (Dist: MGM)	57
6	CORNER OF THE SKY		22	I LOVE YOU MORE THAN			IN MIND		52	THE TRUTH SHALL MAKE	
-	Jackson Five (Motown 1214) 10	D		YOU EVER KNOW			Tyrone Davis (Brunswick 4513)	41		YOU FREE	
7	992 ARGUMENTS			Donny Hathaway (Atlantic 6903)	16	38	THAT'S HOW LOVE GOES			King Hannibal (Aware)	53
	The O'Jays (Phila. Int'l 3522) (Dist: Columbia)	9	23	SLOW MOTION		30	Jermaine Jackson (Motown 1201)	47	53	(I GOT) SO MUCH TROUBLE	
8	WORK TO DO			Johnny Williams (Phila. Int'l 3518) (Dist: Columbia)	18	20			••	IN MY MIND	
U	The Isley Brothers (T. Neck 936) 8	8	24	IF YOU LET ME		39	ON & OFF Anacostia (Columbia 45685)	34		Joe Quarterman & Free Soul (GSF 6879)	58
9	A MAN SIZED JOB		24	Eddie Kendricks (Tamia 54222)	27			34	54	HOUSE OF MEMORIES	
-	Denise LaSalle (Westbound 206)	6	25	THE WORLD IS A GHETTO	21	40	I NEVER FOUND A MAN		54	Willie RoundTree (Cheisea 0108)	
	(Dist: Janus)		and a	War (United Artists 50975)	31		Esther Philips (Kudu 910) (Dist: CTI)	52		(Dist: RCA)	
10	PEACE IN THE VALLEY		26	JUST AS LONG AS WE'RE IN		41	TROUBLE MAN		55	SOMEBODY LOVES YOU	
-	Persuaders (Win or Lose) 12 (Dist: Atlantic)	2	20	LOVE		-	Marvin Gaye (Tamla 54228) (Dist: Motown)	-		Whispers (Janus 200)	56
21	KEEPER OF THE CASTLE			The Dells (Cadet 5694)	29		,,		56	WE DID IT	
4.	The Four Tops (Dunhill 4330) 14	4	Street S	I'LL BE YOUR SHELTER		42	IT'S TOO LATE		50	Syl Johnson (Hi 2229)	_
12	I GOT A BAG OF MY OWN		and	Luther Ingram (Koko 2113)	32		Reuben Bell (Deluxe 140) (Dist: King)	55		(Dist: London)	
A.	James Brown (Polydor 14153) 15	5		(Dist: Columbia)	32	43	OH NO, NOT MY BABY		57	LOVE WALK OUT	
13	ONE LIFE TO LIVE		28	THEME FROM THE MEN		-	Merry Clayton (Ode 66030) (Dist: A&M)	-	•••	Don Downing (Road Show 7001)	59
13		7		Isaac Haves (Enterprise 0058)	21				58	CRUMBS OFF THE TABLE	
14	I CAN SEE CLEARLY NOW			(Dist: Columbia)		44	WHY CAN'T WE BE LOVERS Holland Dezer (Invictus 9125)	43	50	Laura Lee (Hot Wax 7210)	
14	Johnny Nash (Epic 10902)	1	29	TROUBLE IN MY HOME			(Dist: Capitol)	43		(Dist: Buddah)	
10		1		Joe Simon (Spring 130) (Dist: Polydor)	38	45	YOU CAN DO MAGIC		59	ONE TICKET TO LOVE	
15	BABY SITTER Betty Wright (Alsten 4614) 1	2	30	FEEL THE NEED		10	Limmie & Family Cookin' (Avco 4602)	48		LAND	
100		3	and a	Detroit Emeralds (Westbound 209)	37	-				Leon Haywood (20th Century 2003)	60
13.42	LOVE JONES		31	TRYING TO LIVE MY LIFE		46			60	LOVIN' YOU, LOVIN' ME	
	Brighter Side of Darkness 2 (20th Century Fox 2002)	0	~ 1	Otis Clay (Hi 2226) (Dist: London)	35		Bobby Womack & Peace (United Artist 50988)	_	~~	Sandi Station (Fame 91005)	36

Who was it?

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who received a Tony nomination for his role as the Artful Dodger in the Broadway hit "Oliver!"??



who sold over 50,000,000 records as the star of the Monkees??







And "Who Was It?" (K-14458), written by Gilbert O'Sullivan, is Davy's first single release on MGM Records, Produced by Tony Scotti for Kip Walton Productions.



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Dome Inventor, FCC Commissioner Speak at Gavin

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SAN FRANCISCO — Major speakers SAN FRANCISCO — Major speakers at this year's Gavin Conference were veteran philosopher-architect R. Buckminster Fuller and FCC Commis-sioner Charlotte 'I. Reid, the former serving as keynoter at the opening session on Thursday morning (30). Fuller's given subject was character-istically freighted, i.e., "The Dynamics of Communications in Relations to an Expanding World Technology," and it took him all of two hours to cover the ground he wanted, touching on areas as diverse as the East India Trading Company, Freud, and the Big Dipper. What he basically had to tell his audience of radio and record com-Dipper. What he basically had to tell his audience of radio and record com-pany executives, however, was that they should remember to appeal to the innate curiosity and basic intelli-gence of their listeners and treat them as something more than cultural boobs. The applause given him at the end of his off-the-cuff marathon ad-the age accord to indicate that he had dress seemed to indicate that he had put his point across. Mrs. Reid, the following morning,

Mrs. Reid, the following morning, was a good deal less expansive in her remarks, arguing for a "more effec-tive use of radio" yet assuring that the FCC was not a censoring body. Her aim, in the end, was to remind broadcasters of their real goal—the Common Good—and to urge that they remain responsive to the needs and remain responsive to the needs and desires of their listening audierce. (Under the professional name of An-nette King, Mrs. Reid was at one time a featured vocalist with NBC and on Don McNeill's "Breakfast Club," broadcasting from Chicago.)

Michael Fennelly Signs With Epic

HOLLYWOOD — Michael Fennelly, former leader and songwriter for the Elektra group, Crabby Appleton, has been signed to a recording contract with Epic Records. The deal was ne-gotiated via Davey Swaney, an indie producer who has been working with Fennelly. HOLLYWOOD - Michael Fennelly,

Fennelly and engineer Keith Olsen are currently co-producing an album, with February as the tentative re-lease date. When with Crabby Apple-ton, Fennelly wrote the group's hit, "Go Back".

Swaney's company has also inked artists Buckingham and Nicks to a production agreement in partnership with Olsen, who will produce the duo.

Platters Clarified

NEW YORK—Reacting to a story in last week's issue, a spokesman for The Five Platters Inc. cites an in-junction issued in New York on Sept. 28 prohibiting former Platters' mem-ber Tony Williams and Banner Talent from using the Platters name. Ac-cording to the spokesman, Tony Wil-liams sold his stock, right and title to the name "The Platters" in 1967, and on the strength of this document, The Five Platters, Inc. obtained a permanent injunction prohibiting him from using the name. The company claims that Williams' wife, Helen, also named in the story, was never a member of the group. NEW YORK—Reacting to a story in



Gavin Meet On Spots And Sound Gavin Rap

(Cont'd from p. 7)

(Cont'd from p. 7) Records; Dick Carr, general manager, KVEG, Las Vegas; Chris Lane of Programming db in Los Angeles; Dennis Lavinthal, ABC/Dunhill Rec-ords vice president; Yolanda Parapar, WIOD (Miami) music director; John Rook, L.A. program consultant; and Peter Scott of KSFO, San Francisco. Immediately following, the adver-tising discussion was launched by host Stan Cornyn, Warner Bros. vp; with a four-minute audio montage on tape illustrating "some of the best and some of the worst" in radio spots. Just what was good or bad about it formed the basis for the diff-ering views of the first two panelists ering views of the first two panelists to speak, Tower Records' Russ Solo-mon and Warner Bros. Records' Dianna Baloccca. They were followed in turn by David Rubinson, of David Rubinson and Friends, San Francisco (who stressed that all assembled were not so much in the business of selling records as selling artists); Don Kim-ball of Grey Advertising, which rep-resents RCA Records out of New York; and Ralph Barnes, general manager and vice president of WOKY, Milwaukee.

'Sound' Session

Friday morning (1) the third gen-eral session set out to consider those aspects of sound and the new technol-ogy with which program directors shou'd be acquainted, yet the floor latched on to a discussion of the problems arising out of the engineer/ programmer relationship that exists at every station. It obviously was a subject of overriding interest, giving rise to questions that promised no easy answers aside from the one offered by George W. Stephenson, Jr., applications engineer for Gates Radio. Can the engineer and the programmer find a common ground and "make it work"? Said Gates: "It has to work." He was supported by Jim Loupas, di-He was supported by Jim Loupas, di-rector of radio engineering at Chica-go's WCFL, who suggested that ef-fective upper management is the key to success in this area.

to success in this area. Hosted by Los Angeles program consultant John Rook (cited at an earlier Gavin Convention as Program Director of the Year), the "nuts-and-bolts" panel was otherwise served by Jerry Boulding, WWRL p.d.; Larry Levine, chief engineer for A&M Rec-ords; and Eric Norberg, assistant p.d. at Los Angeles' KMPC. Norberg drew a hearty round of applause for a sua hearty round of applause for a su-per-technical discourse on "super modulation," by which he said he meant positive peak modulation, and the way in which his station sought to meet the FCC's 125% limitation

thereupon. It was Norberg, too, who ques-tioned the fact that record companies serviced radio stations with stereo-only singles and retail outlets with mono-only product, stating that he thought it should be the other way around. "How come the consumer cannot buy a stereo single?" he asked. Another question that went unanswered.

W-E-A Names Payroll Mgr.

HOLLYWOOD—Joel Friedman, pres-ident of Warner/Elektra/Atlantic Dis-tributing Corp., has appointed Ralph Goshorn to the post of national pay-roll manager of the Hollywood-based firm. A veteran of 23 years in the record industry, Goshorn had been the operations manager for WEA's Los Angeles Branch. Los Angeles Branch.

Schaffer's Indie Publicity Office

NEW YORK—Ken Schaffer has re-turned to New York and started op-erations of a new rock-based publicity confab, "Overlord, Krishna & Schaf-fer." fer.

fer." Schaffer, who's spent most of the past two years travelling, surfaced twice in that period to coordinate the campaign for Alexandro Jodorow-sky's film, "El Topo," and, as an indie, for Alice Cooper. More recently he has been running the publicity mill for Douglas Records and Books, both of which will continue to be carried as clients with OKS. as clients with OKS.

Within Overlord (et al.) will be a division specializing in press servicing for both regular and special projects clients.

Two years ago, Schaffer ran Sound Images Propaganda, Ltd., out of New York, with clients including the Lenny Bruce Estate, the Last Poets and Douglas Records.

Immediately, Schaffer is off to Immediately, Schaffer is on to the West Coast in search of clients. OKS will begin full operation in late De-cember with offices at 21 West 58th St, West Penthouse, New York 10019, telephone (212) 371-2335.

R & B INGREDIENTS—Baby Washingeon is back on the recording scene again with a new release, "Baby Let Me Get Close To You" on Master Five Records. Again, Baby does her thing, and Don Gardner is on the organ . . . Chris Towns and his brother Clarence (Sonny) Henry, who comprise SAH Music Co., publishers of the outstanding tune, "Evil Ways", which was also written by Sonny Henry, were award recipients at the recently held BMI R&B affair held in Memphis. Chris, a pianist, organist and song stylist, has a trio featuring vocalist, Toska Crencha; and drummer, Lalil Madi. Chris has also written and produced for many of the major labels . . . Esther Philips (Kudu) new single, "I Never Found A Man" is a solid offering that could find its way into a home on the top selling singles charts . . . Nipsey Russell and Aretha Franklin served as co-hosts for the Sickle Cell Anemia Telethon which was telecast December 9 and 10. The show had a number of top acts assisting for this worthy cause. Also, "Free The Black Man's Chains" LP, a black rock opera on GSF Records was featured on the show. And, a premiere of the opera will be given at a special press reception in New York on December 13th. Muddy Waters brings his country-soul music into Mister Kelly's in Chi-

Muddy Waters brings his country-soul music into Mister Kelly's in Chiworld-wide recognition approximately 10 years ago when his music began to influence top recording artists like the Beatles. One of his recordings, "Rollin' Stone", inspired Bob Dylan's "Like A Rolling Stone" and possibly gave both an English rock group and an American rock magazine their names names.

names. There's a fine young vocal group that hails from the Jersey City-Newark, N.J. area calling themselves "The Ultimate Truth". They made their per-forming debut at the Embassey Ballroom in Baltimore on the bill with the O'Jays and The Softones. The Ultimate Truth are all in their early twenties and they have a new single "Hooked On Love". Miracles, minus Smokey (but with William Griffin from Balto), are mak-ing one of their first major appearances with their opening at the Apollo, December 6th for one week. The review will be in a coming issue of CB. The Newment Lorg Exciting Num Youh a Lith. The Commit of the VICA

The Newport Jazz Festival New York and The Tea Council of the USA. Inc., have combined forces to launch a nationwide talent search—called "Young Discoveries In Tea & Jazz". The accent in on youth and the search will be in the area of, a youthful jazz group; a rock or soul combo and a pop vocalist and those selected will perform at special concerts at next year's 20th annual Newport Jazz Festival. don drossell

(Cont'd from p. 7)

ic broadcasts in conjunction with the advertising of electronic equipment. Such a broadcast was co-ordinated with the retailers in a mid-west city. They remained opened for its dura-tion and did a landslide business. This was just one of the examples of creative programming outlined in this

session. The most volatile atmosphere was The most volatile atmosphere was produced by tho e who attended the session on R&B. There was no lack of floor participation in this group. The emotional level shot to its peak and stayed there for two hours plus as ideas bounced off the walls. The group was self-contained with such dynamic personalities as Al Bell and Evolt Abnor who weybally mesmerized Eucit Abner who verbally mesmerized a captive audience and contributed much to its being singularly the most successful session of the day.

Fatback To Jamie

NASHVILLE — After several weeks of negotiations, Quadraphonic Studio Complex Inc., of south Florida has announced signing the newly acquired announced signing the newly acquired six piece progressive blues band Fatback to a five year production agreement with Jamie Records of Philadelphia. The group's first single 'Take Your Time", b/w "What Do You Want From Me," is expected to be released Jan. 1. Handling all engineering and pro-duction duties for "Fatback" will be Quadraphonic vice president Kevin McManus, who will return to Fred Carter's Nugget Sound Studios in Nashville after the Christmas Holi-days to continue production of the group's first Jamie album.

Prison Film

NEW YORK—A feature length film, "A Prison Portrait," was made at Sing Sing Prison in Ossining, New York during Thanksgiving Week, focused on a concert given by B. B. King, the Voices of East Harlem, Joan Baez and a number of inmate performers. The audience was comperformers. The audience was composed almost entirely of prisoners and prison staff.

Merc Chart Surge (Cont'd from p. 7)

singles in the country field in 1972. The 1973 country heid in 1972. The 1973 country music scene will start for Mercury with a major push on Faron Young, plus an appearance on Mar. 15 at Carnegie Hall by Tom T. Hall. There will also be new LP's by Young, Dudley and The Statler Brothers Brothers.

While Mercury's search for new tal-ent in 1972 brought several hit acts to the label, several reissues, including the Solid Gold Rock 'n' Roll program, brought high sales. The SGR'n'R pro-gram alone accounted for sales in ex-cess of 750,000 units for the records, tapes and singles included in the re-marketing efforts. The label also had good success with four other reissues: "Keith Emerson with the Nice," "Nde-da" by Quincy Jones, "Retrospect" by Mike Nichols and Elaine May, and "Bachanalia" by the Swingle Singers. The prospects for 1973 look even While Mercury's search for new tal-

"Bachanalia" by the Swingle Singers. The prospects for 1973 look even brighter, the label says, with the re-cent signing of five acts: Mort Shu-man, Michael Redway, Fire and Rain, Jefferson, and Sally Angie. All will have product available by the begin-ning of January. Shuman is the best known of the five having written hit songs for Elvis Presley, Janis Joplin, Manfred Mann, and many others. These acts, added to the already strong pop nucleus of Rod Stewart, Uriah Heep, Jerry Butler, Joe Tex, and Jade Warrior, should help Mercu-ry surpass its 1972 performance. With its success, the label has al-

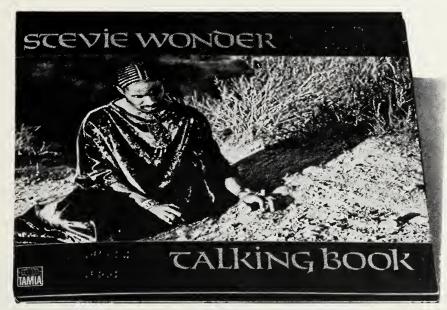
With its success, the label has already enlarged certain departments: both promo headed by Stan Bly, Na-tional promo director, and sales, headed by Jules Abramson, increased staff last year in preparation for staff 1973.

Lig

Here is my music. It is all I have to tell you how I feel.

Know that your love keeps my love strong.

-Stevie



Includes Stevie's Hit Single "Superstition" #54226

3

Those words appear on Stevie Wonder's newest album, "Talking Book." They're printed in braille. So they won't be "seen" by anyone. But their meaning will be felt by everyone.

Stevie Wonder. "Talking Book." A lot of feeling. Listen.



Listen to what's happening at Motown.You'll hear the times change.

©1972 MOTOWN RECORD CORPORATION

Superscope Inaugs Service Program

SUN VALLEY, CALIF. - The tech-nical services division of Superscope, Inc. has prepared an extensive pro-gram for audic/visual training of ser-

gram for audic/visual training of ser-vice technicians throughout the United States. Superscope, Inc. is most concerned with improving service in all areas to customers purchasing any of the prod-ucts manufactured and/or distributed by the corporation. These include Marantz high fidelity components, Su-perscope home entertainment prod-ucts and SONY tape recorders. The objective of the new training pro-gram is to provide service personnel with in-depth understanding of all products and their operation, as well as the most efficient service techniques required to render prompt service. In addition to training in actual servicing methods, special attention will be given to instruction on cusrelations, and maintaining will for the company and its tomer good products.

products. The initial plans call for the bring-ing to the Sun Valley headquarters the service managers of the Super-scope subsidiaries throughout the country. After the series has been completely covered, these men will return to their various locales, and will in turn present the complete training program to their own staff, and then to the personnel at contract service stations in their respective areas.

Additionally, teams of trained ser-

Athenia Plastics Now Athenia Ind.

CLIFTON, N.J. - In announcing a change in name from Athenia Plastics Mold Corp. to Athenia Industries, Inc., Charles Beres, Jr., president, said, "This change in name reflects our company's first step toward establishing the broad base upon which we are expanding our operations."

Athenia Industries, Inc., will be involved in manufacturing and marketing the company's line of audio and video cassettes, cartridges, components, and related accessory items; and the company is currently in preproduction stages for its entry into the field.

Jules L. Sack Mark. & Sales VP

Beres also announced that Jules L. Sack has been chosen vice president of marketing and sales for the division. And, according to Beres, Sack's area of responsibility within Athenia will initially encompass all phases and facets of market introduction for the company's new cassette and cartridge lines, as well as active involvement within the company's proposed broad expansion into additional phases of the leisure time home entertainment field.

"Jules Sack brings to Athenia an extensive and in-depth knowledge of all phases of the cassette and cartridge industries," stated Beres. Sack, a veteran of the tape industry, has also actively participated in such industry organizations as the National Association of Record Manufacturers, the Audio Engineering Society, the National Association of Broadcasters, the National Audio Visual Association, and the Eelectronics Industries Association.

In concluding his statement, Beres said that Athenia Plastics will continue to supply precision engineered compression, transfer, injection, and die cast molds as it has for the past twelve years, and "We are demonstrating our diversification by the recent development of a unit which automatically assembles cassettes", said Beres.

vice technicians from the main offices of Superscope will conduct the pro-gram at central locations in each major city in the United States, with an anticipated 15 to 25 service represen-tatives involved in each meeting. It is hoped that through such train-

It is hoped that through such train-ing sessions, both the home office and the various service facilities person-nel will gain a greater understanding of any field problem and establish a continuing improvement program. It is the objective of Superscope, Inc. to achieve and maintain a number one position in service. This can only be accomplished by providing the best customer services in the electronic. accomplished by providing the best customer services in the electronichome entertainment industry, compa-ny spokesmen related.

ny spokesmen related. The program was initiated by Johnny Robbins, manager of techni-cal services for Superscope, following an extensive survey of service centers throughout the United States. It is anticipated that the program will at-tract dealers and salesmen as well as service personnel, and involve all facets of consumer relations.

Retail Response Has Catravision[®] Licensees Ordering Video Systems

PALO ALTO, CALIF.—Two Cartri-vision® video tape system licensees, Teledyne Packard Bell, and Warwick Electronics. Inc., manufacturer of tel-evision equipment for Sears, Roebuck and Company, have ordered an addi-tional 5,500 Cartrivision video tape systems to meet consumer response at the retail level, it was recently an-nounedd by Donald F. Johnston, vice-president of marketing for Cartridge Television Inc.

Warwick has ordered an additional 3,000 units for integration into car-tridge television consoles sold by Sears, and Teledyne Packard Bell has ordered 2,500 additional units to meet its commitments throughout the na-Both orders are for immediate tion. delivery.

Also, both Sears and Teledyne Packard Bell have placed additional orders for 1,000 each Cartrivision Instant Replay cameras.

The Cartrivision system is now on sale at over 500 major retail stores in 20 cities throughout the United States. The systems are offered by five different television manufactur-including Sear. Roebuck. ers, including Sear. Roebuck, Teledyne Packard Bell, Admiral, Emerson and Montgomery Ward and all use the same Cartrivision standardized video tape cartridges.

The system includes complete li-braries of pre-recorded sale and rental video tape cartridge programs with a variety of different subjects in the fields of entertainment, information, music, sports and motion pic-tures. Cartridge Television Inc. now has wholesale cartridge distribution in all 50 states, and is in the process of establishing retail distribution throughout the country.

Miami-Tele Acquired NEW YORK — The acquisition of Miami Tele-Productions, Inc. by Teletronics International, Inc. (over the counter) was recently announed by George K. Gould, president of Teletronics

Teletronics. "We intend to develop Miami Tel "We intend to develop Miami Tel into a major, top quality video tape production facility covering the southeastern area of the U.S.A. and the Caribbean," and Gould continued, "The fusion of Teletronics and Miami Tel will help create in the Florida area a prime tape entity for the pro-duction of TV commercials, TV and cassette programs, also industrials." "The merging of the two companies brings to the commercial industry for

"The merging of the two companies brings to the commercial industry for the first time the means to shoot on a "home base" basis in the south or the Caribbean, and if so desired, producers may edit and complete in New York on Teletronics' CMX computer, con-sidered one of the first of the revolu-tionary new editing systems available on the east coast," stated Gould.

tape news report

ITA Sets Dates for 3rd Seminar

TUCSON, ARIZ — The International Tape Association (ITA) will hold its 3rd annual seminar February 11 through 14 in Tucson, Arizona. Ac-cording to Larry Finley, Executive Director, the ITA Advisory Board Seminar Committee has structured the workshops so that "users," who are successfully using tape and stor-age information medium, will partici-pate on panels together with ITA members. members.

During the past several weeks, ITA During the past several weeks, ITA contacted training directors, publish-ers and institutional "users" to deter-mine what type of workshops would be most beneficial to them. The com-mittee, comprised of seven members of the ITA Advisory Board and chaired by Keyvan Mokhtarian of Ampex, took these replies under con-sideration and then structured the seminar to conform with these sugsideration and then structured the seminar to conform with these suggestions.

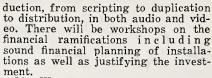
The workshops will offer everyone an opportunity to learn about pro-

Panasonic Enforces Fair Trade Program

NEW YORK — Matsushita Electric Corporation of America (Panasonic) was granted motions by a New York State Supreme Court Justice in New York County and a Justice in Kings County to fine two retailers for selling Remaching the second s Panasonic products at less than fair trade prices.

Harry's Discounts and its owner, Harry Wellen, 8701 18th Avenue, Brooklyn, New York was held in con-tempt of court and fined \$200 resulting from two specific offers to sell Panasonic products at below Fair Trade prices. Matsushita previously had obtained an injunction against Harry's Discounts in January 1972 for violation of the company's Fair Trade Program.

Economy Buying Service, 369 Lex-ington Avenue, New York, N.Y. was held in contempt of court for violat-ing an injunction obtained by Mat-sushita in January 1972 and was fined \$250.



tions as well as justifying the invest-ment. M. Warren Troob, ITA's Legal Counsel, will moderate a panel of copyright experts covering the topic of "Development of Copyright Law As It Affects Tape Reproduction." Attendees at the seminar will have scheduled meetings with ITA members in their Hospitality Suites giving them an opportunity to see and hear about the latest development in audio and video products. and video products.

For details pertaining to the semi-nar contact the International Tape Association, World Tape Center, Tucson International Airport, Tucson, Arizona 85706 (602) 889-6338.

Lear Jet Intro's 8-Tr Quad Player For Automobiles

LOS ANGELES — A new quadroboos ANGELLES — A new quadro-phonic sound 8-track stereo player, designed specifically for use in auto-mobiles, has been introduced by Lear Jet Stereo, Inc.

The 4-channel unit, which will also play stereo tapes, produces music on four discrete channels. Designated the Model A-245, it features slide con-trols, a fine tuning dial balance, and a new fine tuning system. Circuitry is all solid state. It is 2¹/₈" high, 7¹/₂" wide, and 8" deep. It also has auto-matic and manual program select for either quadraphonic or 8-track stereo cartridges.

cartridges. "Just because quad has't been a runaway boom, like 8-track stereo was, doesn't mean it sin't coming," Seger said. "There is a place for it now and there will be even more place for it as more and more music is produced on 4-channel tapes. The best market for 4-channel right now, is the automobile market because of the car's almost perfect sound box qualit-ies."



BIG 12 DAY ROD STEWART & URIAH HEEP CHRISTMAS SALE STARTS TODAY.

EXTRA 5% SALES PLAN DISCOUNT ON ALL STEWART & HEEP ALBUMS AND TAPES.



HURRY. SEE YOUR DISTRIBUTOR. OFFER ENDS DEC. 22, 1972.

URIAH HEEP ALBUMS



Demons And Wizards SRM-1-630 8-Track MC8-1-630 Musicassette MCR4-1-630 ®



Look At Yourself SRM-1-614 8-Track MC8-1-614 Musicassette MCR4-1-614 ©





Uriah Heep SR-61294 8-Track MC8-61294 Musicassette MCR4-61294 ©

From the Mercury Record Corporation Family of Labels/Mercury, Philips, Vertigo, Dial, Mister Chand, A Product of Mercury Record Productions, Inc./35 East Wacker Drive, Chicago, Illinois 60601



TELLS & STOPT Every Picture Tells A Story SRM-1-609 8-Track MC8-1-609 Musicassette MCR4-1-609 ©

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Gasoline Alley SR-61264 8-Track MC8-61264 Musicassette MCR4-61264 ® The Rod Stewart Album SR-61237 8-Track MC8-61237 Musicassette MCR4-61237 ®



GAVIN CONFERENCE ACHIEVEMENT AWARDS

SAN FRANCISCO — Achievement Awards recognizing 18 leaders within the broadcasting and recording indus-tries, as well as 35 additional honors, were announced during the Seventh Annual Radio Program Conference which concluded here on Saturday (2). At the same time, Conference found-er-director Bill Gavin was cited as "Man of the Decade." A 45-member board of judges com SAN FRANCISCO

A 45-member board of judges, com-prising industry leaders, also selected the 18 Achievement Awards and 25 the 18 Achievement Awards and 25 Professional Excellence Award recipi-ents. They based choices on nomina-tions from the field, strictly on merit and following no pre-determined cate-gories. There were 10 personal awards decided by Gavin, who hosted the ceremonies, assisted by radio ex-ecutives Lee Davis of WMAQ-Chicago, and Gary Taylor. Many of the honors this year stressed community responsibility and public service.

stressed community responsibility and public service. As reflected in awards to stations WDIA-Memphis, WIRE-Indianapolis and WVON-Chicago. An award to art-ist Curtis Mayfield acknowledged the anti-drug message he aims at ghetto areas through the lyric content of his music music.

Radio/Record Execs

Radio/Record Execs Among record company executives to receive Achievement Awards were Ron Alexenburg, Epic; Al Bell, Stax-Volt; Harold Childs, A&M; Clive Da-vis, Columbia; Joe Smith, Warner Bros.; Larry Uttal, Bell; and Jerry Wexler, Atlantic-Atco. Radio executives included Elmo El-lis, WSB-Atlanta; Jack McCoy, KCBQ-San Diego; Dean Tyler, WIP-Philadelphia; George Wilson, Bartell Broadcasting; and Bill Young, KILT-Houston. Radio personality Bill Bal-lance and producer John Hammond also were cited. Theme of this year's non-profit, three-day event was "Radio— Tomorrow and the Day After That." It featured a keynote address by R. Buckminster Fuller and a presenta-tion by Federal Communications Commissioner Charlotte T. Reid. Some 800 delegates registered for this seventh annual event, while oth-ers joined them for the banquet to boost attendance at that event be-yond, 1,000, largest ever.

Award Winners

The 18 Achievement Awards were presented to: Ron Alexemburg, vice president, Epic Records (achievement in the industry); Al Bell, executive vice president, Stax-Volt Records (in-spirational leadership and support of needy people and causes); Harold Childs, national promotion A&M Rec-

ords (professional excellence); Clive Davis, president, Columbia Records (devotion to excellence and dynamic direction); John Hammond, Columbia Records, ("a developer of talent . . . that has given him legendary stature"); Curtis Mayfield, Curtom Records, (anti-drug efforts via his music); Joe Smith, president, Warner Bros. Records ("motivator of men" who devotes time to minority training programs); Larry Uttal, president, Bell Records (work with independent producers and encouragement to new talent); Jerry Wexler, vice president, Atlantic-Atco Records (perception of musical trends and continuing concern for his fellow man). for his fellow man).

musical trends and continuing concern for his fellow man). Bill Ballance, KGBS, Los Angeles (whose "Feminine Forum" program caps years of experience in broadcast-ing); Elmo Ellis, manager, WSB-Atlanta (community responsibility and involvement of radio in public affairs); Jack McCoy, program direc-tor, KCBQ-San Diego (original pro-gramming concepts); Dean Tyler, program director, WIP-Philadelphia (excellence of station performance; outstanding knowledge of music pro-gramming); George Wilson, vice pres-ident-programming, Bartell Broad-casting (his abilities in training young program directors and inspir-ing members of his staff); Bill Young, program director, KILT-Houston (integrity of character and respect for ethical principles, as well as community concern). as community concern).

as community concern). WDIA-Memphis (long and distin-guished record of community ser-vice); WIRE-Indianapolis (involve-ment in community affairs; stature it has helped bring to Country music); WVON-Chicago (under Lucky Cor-dell's management has impressive community service record and is "the true voice of the black").

Gavin Selections

The 10 personal selections by Gavin were:

were: Chuck Blore, Chuck Blore Creative Services, Los Angeles) George Burns, Media Consultants, Denver; Tom Don-ahue, KSAN-San Francisco; Sean Downey, Jr., Washington, D.C.; Bob Fead, vice president, A&M Records. Wink Martindale, KMPC-Los Ange-les; Bryan McIntyre, WCOL-Columbus, Ohio; Bud O'Shea, Epic Decords, San Francisco: John Rosica.

Records, San Francisco; John Rosica, CTI, New York; Gary Taylor, Bellevue, Washington.

The 25 Professional Excellence Awards recipients were: Henry Allen, Atlantic-Atco Records; Mike Curb, MGM Records; Laverne Drake, KNBR-San Francisco; George Harrison, Apple Records; Robert Hood, WHOO-Orlando, Florida; Al Jeffer-son, WWIN-Baltimore; Bruce John-son, RKO General; George Klein, WHBQ-Memphis; Sonny Melindrez, KIIS-Los Angeles; Ron Moseley, Sus-sex Records; Charles Murdock, WLW-Cincinnati; Elliott Nevins, WIOD-Miami

Miami. Mo Ostin, Warner Bros, Records; Jim Phillips, KHEY-El Paso; Steve

Popovich, Columbia Records; Tess Russell, KMPC-Los Angeles; Ron Saul, Warner Bros-Reprise; Bill Shersau, warner Broshopho, Em Snger, rill, Columbia Records; Matty Singer, ABC/Dunhill Records; Rick Sklar, WABC-New York; Jack Thayer, WGAR-Cleveland, Ohio; KJRB-Sockano: KLOS/FM-Los Angeles; WGAR-Cleveland, Ohio; Spokane; KLOS/FM-Los Angeles; WIST-Charlotte; and WKDA/FM-Nashville.



Gary Taylor, co-host, presents award to Bill Gavin (1) naming Gavin "Man Of The Decade." Looking on in center is Bill's wife, Janet.



Mr. & Mrs. Gavin (center) flanked by Warner Bros. president Joe Smith (1) and Elektra president Jac Holzman, right.



Frank Mancini, director of promotion, RCA; programming consultant Paul Drew; Cash Box publisher George Al-bert; Jerry Schoenbaum, Polydor Records president; and Don Whitte-more III, promotion, RCA.



Jo Walker, executive director of the Country Music Association (third from left) is an annual delegate to from left) is an annual delegate to the Radio Program Conference, which regularly includes a country music panel on the agenda. Jay Lasker, (left) ABC/Dunhill Records president, whose label recently established a Nashville operation, joined Bill and Janet Gavin in welcoming her to San Francisco, site of this year's event.



Bill Gavin introduced FCC Commissioner Charlotte T. Reid to air per-sonality Bill Ballance, creator of the "Feminine Forum" show concept. Commissioner Reid made a major ad-dress, while Ballance headlined a luncheon program devoted to sex-talk programming and, later, was one of 18 to be presented Achievement Awards, in recognition of his con-tributions to radio tributions to radio.



Bill Gavin & his wife, Janet are joined by (from left): Jeffrey S. Kru-ger, Ember Records (London) presi-dent; Mrs. Albert and Cash Box pub-lisher George Albert; and Reprise Records general manager Don Schmitzerle.



HONORED—Recipients of Achievement Awards and other recognition at the Seventh Annual Radio Program Conference gathered on-stage following presentation ceremonies in the grand ballroom of San Francisco's Hotel St. Francis to join Conference founder-director Bill Gavin. Faces in the crowd include: Gavin; George Wilson of Bartell Broadcasting; Jerry Greenberg (representing Jerry Wexler), Atlantic Records; Harold Childs, A&M; Ron Alexenburg, Epic; Larry Uttal, Bell; Clive Davis, Columbia; Sonny Melindrez, KIIS-Los Angeles; Tess Russell, KMPC-Los Angeles; Robert Thomas, WDIA-Memphis; Chuck Blore, Chuck Blore Creative Services; Joe Smith, Warner Bros.; Dean Tyler, WIP-Philadelphia; Don Nelson, WIRE-Indianapolis; Ron Saul, Warner Bros.; Al Bell, Stax-Volt; Steve Popovich, Columbia; Matty Singer, ABC/Dunhill; and Ron Moseley, Sussex.



CashBox Radio-TV News Report

First Phase Of Pilot Study Completed WABC Radio Uses Weekly Top 5 In Print And Transit Advertising

NEW YORK — This city's longtime rocker, WABC, has just finished a pilot study utilizing its weekly charts in its transit and newspaper advertis-ing campaigns. This marks a return to the public eye for local record list-ings, often the object of a generally low profile as the longstanding re-sults of the payola controversy of the late fifties. late fifties.

Top 5 Display

Top 5 Display For a four week period recently, the station's agency, Barnett, Zlotnick Inc. and head of the p. r. division Joe Fitz-Morris, coordinated a system by which the station's weekly Top 5 ap-peared on public bus exteriors and in ads in the News and New York Post. Fitz-Morris described the project, now complete, as a "pilot study" de-signed to test the feasibility of the angle's use as a permanent part of WABC's '73 advertising campaign. Lon G. Hurwitz, director of adver-tising and promotion for WABC ra-dio worked closely with pd Rick Sklar and Fitz-Morris in setting up and car-rying out the campaign. "We lived in Sklar's office on Mondays," Fitz-Morris explained, as the time factor, especially as it concerned the bus dis-plays, was a dominant concern. To insure that the posters would be placed on all buses by Thursday morning, the displays had to be in the transit authority's hands by Tuesday at 3 pm. The cooperation between Sklar's

at 3 pm. The cooperation between Sklar's office, the creative department, the printer, the ad agency and the bus



WABC Bus Display

Golden West Moves Execs

HOLLYWOOD - Gene Autry, chairman of the board and chief executive officer of Golden West Broadcasters,

man of the board and chief executive officer of Golden West Broadcasters, has announced a realignment of the company's top executive positions, effective Jan. 1. 1973. William D. Shaw, president, broad-cast division, becomes vice chairman of the board and moves his base of operations to San Francisco. Bert S. West, currently vice president and general manager, KSFO, San Francis-co, becomes president, radio division, and will maintain offices in GWB's Los Angeles headquarters. John T. Reynolds, currently vice president and general manager, KTLA, Los Angeles, becomes pres-ident, television division, retaining his title and responsibilities as general manager of KTLA. West and Rey-nolds will report to Autry. Michael M. Schreter, vice president, finance, administration and treasurer, and Clair L. Stout, vice president and secretary, will also report to Autry. Golden West Broadcasters owns and operates KMPC, Los Angeles; KSFO, San Francisco; KEX, Port-land; KVI, Seattle and KTLA (Chan-nel 5), Los Angeles.

company required split-second timing to work to everyone's mutual advantage.

Effects

Fitz-Morris was quick to point out that "outstanding advertising pro-grams are always back-breaking. If the work seems easy, we're not doing it right." WABC, the first station in the market to utilize bus advertising and sky writing is currently research-ing the effects of the four-week pi-

and sky writing is currently research-ing the effects of the four-week pi-lot study; but already, there are posi-tive signs that the project has had significant public impact. Many stations, both here and na-tion-wide, have long since de-emphasized the importance of their own charts publicly, despite the often painstaking research that goes into compiling sales and request reports for the station's own use. Few outlets make a point of announcing the weekly ranking of a tune on the air (with the exception of the top char-ter); in some cases, printed playlists distributed at local record shops no longer rank the records in chart order, choosing an alphabetical listing instead. This recent move by WABC could

Instead. This recent move by WABC could conceivably have long-ranging effects in bringing the local station chart back to public consciousness. This could change the way other stations will approach the chart situation in the future, and could lead to a more statistically originated public superproces statistically-oriented public awareness of the hits and the music business in general.

Lorber Produces Latin Bandstand

NEW YORK — In response to a growing awareness of the Latin musi-cal influence, Alan Lorber Produc-

cal influence, Alan Lorber Produc-tions, in conjunction with David Yar-nell's U.S.I. Network Ltd., will pro-duce a one-hour weekly English-language TV show entitled "The Lat-in Soul Bandstand." Joe Bataan, Fania recording artist has been chosen to host the dance-oriented program. Bataan stated, "The Latin Soul Bandstand will retain the street quality which we feel is a key factor in making it a show for the people. We will go into the streets to video tape unknown and under-privileged talent for use on the show." Targets for syndication are the

Targets for syndication are the strongest Latin markets through-out the U.S.: the southwest, southeast & Florida. and northeast/New York areas. With sponsorship expected from a leading teen-oriented clothing manufacturer as well as a major soft manufacturer as well as a major soft drink bottler, producers Lorber and Yarnell are currently finalizing nego-tiations with a New York television station for the January kick-off.

BS&T In Dec. Triple Tubing

NEW YORK — Columbia Records' Blood, Sweat and Tears may win the "most televised group of the month" award for December. The recording group will be making a total of three "live" television appearances this "live" television appearances this month. Beginning with a syndicated Metromedia special entitled "Genesis," televised throughout De-"Genesis," televised throughout De-cember in cities across the country, the group rounds out its video activities with ABC-TV's Don Kirsh-ner series, "In Concert," December 8 at 11:30 pm (EST) and NBC-TV's "Dick Clark New Year's Eve Special" at 11:30 pm (EST) on December 31.



QUAD WAD—Jim Quinn, WPLJ program director, and Zacherle, night jock, enjoy the results of the "WPLJ Dream Machine" contest. Over 212,000 entries were received for a chance at winning the ultimate quad stereo home enter-tainment unit. The sign in the background just couldn't keep up with the response.

STATION BREAKS:

Quad's Up, Pussycat Department: Quad stereo broadcasting is con-tinuing to spread nation-wide; now there are four channels where once there were two in many areas, chiefly on an experimental basis. Southern Florida gets a weekly hour and a half of quad (one half each on Saturdays, Tues-days and Thursdays) on WAIA-FM. The beautiful music outlet is also known as "WAIA" for non-FCC oriented purposes . . . Mean-while the proposed four channel experiments have been postponed until Dec. 20th at Oak Park's WGLD, due to "difficulties in in-stalling the proper technical ap-paratus" . . . New morning man at WXLO-FM in New York is Mike Dineen, coming from a year at WFUN. He had previously drummed with Johnny Tillotson and Ray Stevens, so any on-air pencil-tappin' is understandable. And as we go forward with quad, so too do we look over our shoul-ders for divine inspiration. NY metro area's WVNJ-AM is begin-ning the New Year with weekly Saturday night broadcasts (7:35 pm) of Arch Oboler's radio drama series, "The Devil And Mr. O." Originally produced in the early 40's, many of the stories have never before been broadcast. The station is also continuing its "Star Time" series in the following time. cleat The two-hour plus Quad's Up, Pussycat Department: Quad stereo broadcasting is con-tinuing to spread nation-wide;

"Star Time" series in the following time slot. The two-hour plus shows feature the life and music shows feature the life and music of one composer or musician each week, concentrating on the swing and golden Broadway eras... An oft overlooked, long-standing part of broadcasting history—the farm reporter—recently celebrated a personal anniversary. Cinci's WLW noted that **Bob Miller**, di-rector of agricultural activities for Aveo just completed his 20th year with the company. Many more profitable harvests, Bob! **Possum Riley**, pd of Buffalo's WEBR is proud that his jocks **Bill Kimble** and **Loren Owens** are now heard in cighteen states and two foreign countries (Australia, Canada). Seems that the local Goodwill psa's they did werc

brought to the attention of Good-will pr man John Reynolds and subsequently distributed. Stations can contact Buffalo Goodwill In-dustries at 153 North Division St., Buffalo 14201 for copies of the "funny and well produced" spots . . . Glenn Morgan, asst. pd at WABC has been appointed to serve on the public information committee of the American Cancer Society.

Society. And the public consciousness of Society. And the public consciousness of radio continues to be raised. Bos-ton's WCOP enlisted the aid of MGM's Kenny Rogers and the First Edition to supplement their own basketball team for a charity game. The event held at the Cam-bridge YMCA benefited the Greater Boston Chapter of the Leukemia Society of America . . . Pittsburgh's KDKA has begun its annual drive to aid Children's Hos-pital. Their goal—\$80,000 from listener contributions. Large bar-rels are being placed outside de-partment storefront windows from where remotes will be aired . . . Jaan Torv is the new afternoon drive man at Cleveland's WGAR. He's a native of Glasgow, Scot-land but comes via pd duties at Sydney, Australia's 2SM. KSAN will celebrate the birth-day of the man who brought the phrase "rock and roll" into public use. Friday, Dec. 15th will be turned over to an oldies day in memory of Allan Freed. The sta-tion also has a new weekly public service program, "Ask The Ex-perts." Phone-ins to lawyers, doc-tors and other professionals air Sundays, 10 PM to midnight . . .

service program, Ask The EX-perts." Phone-ins to lawyers, doc-tors and other professionals air Sundays, 10 PM to midnight . . . Herbert S. Briggin has been named vp and general manager of KSFO. being promoted from the post of general sales manager to be filled by Bruce Blevins. Aircheck: Joe Kelly, WRIT (Milwaukee): During a silver dol-lar jackpot call recently, a woman replied that she didn't know the total because she was watching TV. Kelly chimed in. "Gee, that's too bad. WE had a great movie on this morning!" robert adels robert adels

cashbox/albumreviews

STARTING ALL OVER AGAIN-Mel & Tim-Stax STS-3007

Stax STS-3007 Soul duos have come and gone, but Mel & Tim are back. The "Backfield In Motion" men clicked recently with a prophetically titled "Starting All Over Again" and their new sound looks to be strong enough to keep them in the spotlight for some time. The two most-likely singles to be are "I May Not Be What You Want" and "Too Mush Wheelin' And Dealin'." There's also a fitting bit of soul duo nostalgia as they reprise Don & Juan's "What's Your Name" and James & Bobby Purify's "I'm Your Puppet."

A MAN OF VALUE-Lou Rawis-MGM SE 4861 The man who brought soul, jazz and MOR to a common ground when he started his career a common ground when he started his career in the sixties, continues to prove himself just the man for the task today. Title track is a spoken intro-type tune he's so well known for, and it's his best since "Natural Man." He lends his own special touch to "Song For You," "Fire And Rain" and Stevie Wonder's "Evil." All in all "A Man of Value" is a record of much worth much worth.

FAMOUS MOVIE THEMES -- Original Sound-

FAMOUS MOVIE THEMES — Original Sound-tracks—Paramount PAS-1007 There's a pun intended in the title. LP in-cludes some of the best known soundtrack music from Paramount films of the late sixties and early seventies. The most obvious hit music can be found in the selections from "Love Story" and "The Godfather" but there's plenty more where that came from; the sound-tracks of "Cool Hand Luke," "Play It Again, Sam" and "The Odd Couple" among others are drawn upon. Romantically nostalgic cover art may not fit the period of the music, but it should stimulate sales nicely. should stimulate sales nicely.

FREAKIN' AT THE FREAKERS BALL-Shel Sil-

FREAKIN' AT THE FREAKERS BALL—Shel Silverstein—Columbia KC 31119 Shel Silverstein hasn't recorded an album in more than five years. But he's still in the musical spotlight. His tunes have become hits for artists like Johnny Cash ("A Boy Named Sue") and his material has provided the entire musical catalog of Dr. Hook & The Medicine Show (who record nobody's songs but his). DH&TMS guest here along with a friendship circle cast of thousands. Most of the material has never been recorded before. Highlights in-clude "Sahra Cynthia Sylvia Stout Would Not Take The Garbage Out" and "Liberated Lady 1999." Great for home (though not necessarily family) entertainment: "Stacy Brown Got Two."

NEW MESSIAH—Columbia KC 31713 George Frideric Handel's most famous ora-torio—and long a holiday favorite in its original state—sees a new "Tommy" esque reincarna-tion from the mind of Andy Belling. Record-ing features the Revelation Philharmonic Orchestra and the One Experience Choir. Bell-ing's arrangements are dignified rock, and they make their point without detracting from the work's original magnificence. A mammoth the work's original magnificence. A mammoth undertaking well conceived and executed.



ORPHIC EGG SERIES—Orphic Egg 6900/07 The uniqueness of London's new approach to marketing classical music lies chiefly in the fact that both the cover art AND the liner notes are geared to the rock fan. The academic wordiness of copy on some LP jackets is re-placed by casual and chatty rock journalism. Can this be the way to get the heads into Bach, Stravinsky, Prokofiev, Ravel, Beethoven, Mahler and Mozart? A huge promotional and sales campaign is bound to stir curiosity in these first eight volumes of the series; "The Musical Head" sampler is a good place for the aroused to start their search for a more broadened musical identity.

POP PICKS



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Laugh When You Like

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CLASSICAL PICKS



PHIL SPECTOR'S CHRISTMAS ALBUM — The Crystals, Ronettes, Darlene Love, Bob B. Soxx & The Blue Jeans, Phil Spector—Apple SW 3400

3400 Long a collector's item, the original Philles label Christmas offering has once again sur-faced to delight us twelve months a year. Gees-us—it's boss to hear The Ronette's doin' "Sleigh Ride" and The Blue Jeans doing "The Bells Of St. Mary." And as an extra bonus, personally narrated Christmas greetings from Phil himself close the LP. Now, all we want for Christmas is a complete re-issue program of the Philles non-holiday catalogue.

LAUGH WHEN YOU LIKE—Jerry Stiller & Anne Meara—Atlantic SD 7249 The title refers to the fact that there is no laugh track to interfere with a personal enjoyment of the funny business herein. This, coupled with the quality of the material, makes this an album you can chuckle with over and over again. Stiller & Meara have been inching up the comedy ladder year by year and now rank as the country's top male/female jocular duo. Their appeal should be broadbased and long lasting as they approach gossip columnlong lasting as they approach gossip column-ists, doctors and dates (both "straight" and "liberated") on their nimbly comedic feet. Kinda sneaks up and grabs you right here in the funny bone.

THE SECTION-Warner Bros. BS 2661

Sidemen—or in recording terminology, "session musicians"—are beginning to come out of the woodwork. Charlie McCoy has turned the country world on its ear with his two recent the country world on its ear with his two recent solo LPs and it is quite conceivable that this quartet can do the same for the progressive rock market. Danny Kortchmar (guitar), Russ Kunkel (percussion), Craig Doerge (keyboard) and Leland Sklar (bass) have supplied instru-mental support for the likes of James Taylor, but they could go far out front for them-selves here. Includes their tasty single, "Do-ing The Meatball." It don't come with bread— just boogie.

SOUNDER—Tai Mahal, Original Soundtrack— Columbia S 31944 "Sounder" is the kind of black film that certain critics have been asking for. It's a piece of family entertainment which relates to the total black experience, not just the urban drug culture or the "adventure" ethic. The music is a substantial part of the film, and it also stands well on its own. The material, performed solo by Taj Mahal on a variety of folk instruments, is both traditional and origin-al. All of it bears witness to the roots of the al. All of it bears witness to the roots of the blues tradition. It is a great moment for Taj, and a milestone in the history of the black film as well.

SCHUBERT: LIEDER, Vol. 3—Dietrich Fischer-Dieskau, baritone; Gerald Moore, piano— Deutsche Grammophon 27-20-059 The Viennese master of the German lied is once again interpreted by the master of Schubert's vocal works, Dietrich Fischer-Die-skau. The four record set consists of the com-poser's three song cycles: Die Schone Mullerin (1823), Winterreise (1827) and Schwanenge-oang (1828). A superb recording with much appeal for the classical market.

insight&sound continued

HOLLYWOOD-Bobby Womack (Cont'd. from page 25)

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The words are more than lyrics to a song called "110th Street," they are a graphic auto-biography depicting the man, Bobby Womack.

He is a serious man who finds music as vital to his life as oxygen. For years he's been known in musician's circles as an incredible guitarist and composer. He is now gaining wide recognition as a powerful performer as well.

Womack credits much of his success to having played with such a crosssection of talent as Sam Cooke, Wilson Pickett, Rod Stewart, Janis Joplin, Ray Charles, and on and on and on. The tremendous skill and experience he acquired enabled him to expand and enhance his own recordings which resulted in such huge successes as "California Dreamin'," "More Than I Can Stand" and more recently the million selling hit, "That's The Way I Feel About Cha."

Although Bobby has developed a large r&b following, he is trying not to limit his appeal exclusively to that audience. "I don't want to get boxed into a cate-gory," he said, "or be labeled a 'soul' or 'R&B' artist." He feels it's essential to reach a variety of people and thrives on refining his music for broad appeal.

Bobby talked about his goals. "I'm happy to be me. I'm not interested in being considered a 'super-star'. If I have a goal, I suppose it's to be able to achieve a certain perfection in my music," and perfection to Bobby is achieving versatility in all areas of his art. "I want to be able to play concert halls, supper clubs, and totally funky joints and have each audience relate with my music. If I can't do that then I've let them down, and I've failed to achieve anything significant."

The road to success, as it is for many entertainers, has been a long, tough one for Bobby Womack to stay on, but for him, it's finally paying off. After 20 years of getting there, Bobby Womack has arrived! mark albert.

NEW YORK-JOHN HAMBRICK: FIRST THE WORDS, AFTER THE SONG

In most instances, what makes a song pleasurable to a listener is the melody. But today's songs have gone beyond mere melody into the realm of storytelling. And what makes a good storyteller is experience. First hand experience. The kind told to us by Bob Dylan, Paul Simon, Gordon Lightfoot, and more recently by Bill Withers and Jim Croce. Now though, there's a new storyteller. John Hambrick.

> Well easy people say country roads take you home others say highways make you swear don't care I go everywhere well it won't be long before I'm gone and upon that hard faced road again.

For John Hambrick, the road has been quite hard faced, but only until he decided to put his feelings into songs for the world to share. Hambrick, 32, has had an incredible history-holding down almost every job imaginable. During his early years, Hambrick's family relocated to several different areas in the Texas-Louisiana territory causing him to readjust with every move. He tried his hand at acting, schooling, television, journalism, and films; has travelled with Robert Kennedy, Gene McCarthy and Nelson Rockefeller; coordinated a TV News special

on the Kent State tragedy; and has travelled to Viet Nam to study the drug problem amongst American servicemen. Needless to say, John Hambrick is very well travelled. And he certainly has more than enough experience needed from which to draw his material.

Hambrick's style lies somewhere between Kristofferson and Lightfoot. The message is always there. Sometimes you laugh; sometimes the truth hurts. Sometimes Hambrick sings you a song, and other times the words float gently out-spoken, as if to a friend.



I have travelled 'cross the ocean I have chased the setting sun with money or without it still a bum's a bum on wings or wheel's a rolling I have stopped but never stayed and what I've lost ain't worth the things I've gained.

Among his many accomplishments, John Hambrick recently completed a documentary film on the American Indian culture. "In the Sioux religion and throughout all tribes," as Hambrick explains, "there is a great respect and reverence for the land. The land is a giver of life, and they live in harmony with nature. Every form of life is equally important. In the Western culture, nature is an obstacle." And having lived this experience, Hambrick was able to capture the Indians' exact feeling for the land in words and music: "I heard the voice of the land/she cries for the loss of man/whose vestige of respect and pride/repose beneath the sand/bloody sand. Go forth and take up the search/for truths that precede our birth/to traumatize yet stabilize and teach/the worth of earth/ our earth."

His music is direct and to the point. "There is a great latitude of freedom in music. My objective is a communication on any level." John Hambrick has succeeded. Via his first album, "Windmill In A Jet Filled Sky" on Brown Bag Records, he was able to communicate-simply and honestly, and for all to understand. The question now is-how many will listen? k. k.





As







cashbox/album reviews

POP BEST BETS

PETALUMA — Norman Greenbaum — Reprise MS 2084

How are things in Petaluma? Well, if this How are things in Petaluma? Well, if this missive from resident Norman Greenbaum is any indication, things are just laid back fine there. Lots of things have happened to Norman since "Spirit In The Sky" shot him to the top. He's since gone back to his folky roots; the only percussion here is a stand-up or washtub bass. Ry Cooder and Fritz Richmond guest on some cuts, one of which is the all-American single "Dairy Queen." And so this album proves (perhaps for the first time) that farmin' and music really do mix.

-Grunt FTR 1008

1—Grunt FTR 1008 This is the first Grunt release to feature a group which in no way, shape, form or musical bent is an offshoot of the Jefferson Airplane or any parts thereof. "1" is actually eight; their lead female vocalist (and one of the group's chief writing parts) is known by the name "Reality 'D' Blipcrotch." The music is a free amalgam of the "wordless singing class" (a supportive 12-member ensemble), environmen-tally inspired serene instrumentation and (do you remember it?) the sitar. Album will either be sworn by or at and could start a fad of numerically-monikered groups. Just think of the possibilities there!

BOBBY SHORT IS MAD ABOUT NOEL COW-ARD—Atlantic SD 2-607

Short, keeping discriminating show music alive and well, follows his highly successful 2-LP tribute to Cole Porter with another dou-2-LF tribute to Cole Porter with another dou-ble-album salute to Noel Coward. Like Porter, Coward's songs fit Short's supper-club urbanity like a glove. You'll hear Coward favorites (e.g. "I'll See You Again") and, happily, a goodly supply of rarer songs, sentimental and humor-ous. What a joyous Christmas present for show music buffel music buffs!

THE MASTERPIECE — The Charles Randolph

Grean Sounde—Ranwood R-8105 "The Masterpiece" is the regal theme of public TV's "Masterpiece Theatre." Grean does it twice here, and both versions do it justice and then some. Two recent movie themes—"Jennie's Theme" from "Young Winthemes—"Jennie's Theme" from "Young Win-ston" and the title track from "Lost Horizon" are featured along with "Once In A While" and "Amazing Grace." And for sci-fi fans—one of the only recordings we've ever come across of the "Theme From 'Star Trek'." In case you missed the instrumentalist's greatest hit the first time around, there's "Quentin's Theme" once again. Should get its share of the MOR airplay and sales market.

RATCHELL II-Ratchell-Decca DL7-5365 RATCHELL II—Ratchell—Decca DL7-5365 It's obvious from tracks like Wilson Pickett's "Don't Fight It" and their own "I Found A Love," that at least part of the band's collec-tive self likes to think solely in terms of hard and blues rock. But often, their most unique moments come when they slow things down a bit as on "Alone Again" or even when they add some nice strings ("Think About Tomor-row"). Be it as it may, the group does show versatility and an easiness with everything they decide is worth while doing. decide is worth while doing.

JACK WHITING & JESSIE MATTHEWS-Mon-mouth-Evergreen MES/7049

JACK WHITING & JESSIE MATTHEWS—Mon-mouth—Evergreen MES/7049 As delicious a set of musical comedy num-bers as one could wish for. Theatrical sparkle from song-and-dance man Jack Whiting in se-lections from Rodgers & Hart's "On Your Toes" and Cole Porter's "Anything Goes" on one side, Jesie Matthews and others perform-ing songs from Rodgers & Hart's "Ever Green" (with additional Harry Woods' songs from the film version) on the other. Great songs in great renditions from the 30's. renditions from the 30's.

I wish to thank all of you for a great year, and wish everyone a very happy Holiday Season.

A special thanks to my many friends in radio who have proven 'you can't hide a hit.'

'The lord knows I'M DRINKING'DECCA 33040 We're proud of this album. We knew this was a good song-but the D.J.'s showed us a hit. AIN'T IT GREAT!



country/talent on stage

Earl Scruggs Revue Steve Goodman

TROUBADOR, L.A. — The Earl Scruggs Revue was in town with some of the fanciest flat-pickin' music around. The entire band is well pol-ished, and while their music is pure and simple, it is magic when all the various intricacies melt into one sound sound.

sound. Most of the group hails from the very talented Scruggs family. Nimble and sure are the fingers of Earl on banjo, Gary on bass, Steve on rhythm guitar, and Randy playing lead. To-gether with Josh Graves sliding on dobro, Vassar Clements on fiddle, and Jody Maphis on drums, they planted the Kentucky Bluegrass feeling in ev-ervone.

the Kentucky Bluegrass feeling in ev-eryone. "Foggy Mountain Breakdown" was the most memorable song from their set. Probably more popularly known as the "Theme Song From Bonnie and Clyde." It was the very first song that Earl wrote and recorded back in 1948. Also included in this performance were a couple of blues numbers that contained some interesting variations with the banjo and fiddle. A nice change of pace they should use more often. often.

Opening the show alone on guitar Was Steve Goodman, a warm individ-ual who, despite his visibly bad cold, easily charmed the crowd with his relaxed approach and outrageous wit.

Bonnie Bucy Moves Offices

NASHVILLE — Due to expansion and the need for additional space, Bonnie Bucy, president of Bonnie Bucy and Associates, has moved from Music Row into new quarters at 2407 12th Ave. S. in Nashville.

Bucy Associates, which saw its beginning some five years ago, is active as a publicist and serves as an umbrella for Arcam Music, Theme Park Productions, Inc., Partheme Music, Aliases, Inc., and Captive Music.



THE HAPPIEST PROGRAM DIREC-TOR — Pictured from left to right are Jay Hoffer (KRAK program di-rector), Donna Fargo (Dot recording artist), Dino Barbis (promotion di-rector for San Francisco), and Gary McMullen (asst. manager of Tower Records.) Records.)

The picture was taken at Donna's recent visit to Tower Records in San Francisco, where she presented Jay Hoffer with a gold record for his station's help in making "Happiest Girl in the Whole U.S.A., " a million collar seller.

seller. Donna, a singer and songwriter gave Dot its first gold record in the label's history with "Happiest Girl in the Whole U.S.A. "Funny Face," the follow up single from her album also hit number one on the country charts, and recently crossed over to the pop charts charts.

Tom T. Hall

PALOMINO CLUB, L.A. - Tom T. Hall's key to success lies in his attitude towards his profession. He enjoys what he's doing and he's able to communicate this feeling to an audience. There may be showmanship involved but it seems to all stem from the sense that Tom T. believes in himself.

His songs usually deal with downhome realities either formulized by himself or handed to him by people he's met in his life. They're consistently simple, logical, and given the Hall touch of the pure country sound. Then he adds his genuine delivery that embellishes his songs into idealistic philosophies. For it's quite apparent that Tom T. Hall not only makes music his life, he puts his life in music. c.c.

His music is similar to that of John Prine and Arlo Guthrie, and his deliv-ery of lyrics is delightfully entertain-ing. "City of New Orleans" was a favorite, but then again, so was ev-erything he did. Goodman has a strong sense for life and song that people should be taking notice of in the near future m.a.

Earl Scruggs' Kansas U. Fest

DENVER, COLO. — Country rock and bluegrass-oriented artists will participate in two days of music built around the concept "Earl Scruggs, His Family and Friends." The two days of music will happen Jan. 19 and 20 at Ahern Field House, Kansas State U., Manhattan, Kansas. Appearing both nights will be the Earl Scruggs Revue, the Nitty Gritty Dirt Band, the Byrds, Tracy Nelson and Mother Earth, Ramblin' Jack El-liott, Doc Watson and David Brom-berg, and possibly some surprise guests.

liott, Doc Watson and David Brom-berg, and possibly some surprise guests. KSU is the sight of the Earl Scruggs Revue's latest album for Columbia, "Live at Kansas State." Members of the Revue are also featured on the Nitty Gritty Dirt Band's new United Artists three-disk album, "Will the Circle Be Unbro-ken." Several independent film makers

ken." Several independent film makers are bidding on the film rights, and although the contract has not yet been awarded, the concert will defi-nitely be filmed for general release. Tickets for the concerts are \$4.50, \$5.50 and \$6.50 per night, and are available by mail from Steve Hermes, K-State Union, Kansas State U. Man-hattan, Kansas, 66506. For further in-formation contact Steve Hermes at KSU or Lance Smith, Athena Enter-prises; 303-399-8681.

Hight Joins Pinwheel

NASHVILLE — Artist-illustrator-designer Ron Hight has joined the staff of the Pinwheel Art and Photog-raphy Studios in Nashville. A former resident of San Diego. Hight is a recent graduate of the Art Center College of Design, of San Die-go State College. Hight, according to Pinwheel manager Herb Burnette, will be involved with all phases of illustration, design, and graphics. In another development, Marshall Givens, a former Pinwheel staffer, has been transferred to Information Serv-

been transferred to Information Services, Inc., where he is in charge of the newly formed printing and duplication department.

Both firms are divisions of Jack Music, Inc.



ashBox Country Music Report

CMA's 2nd Network TV Show At Grand Ole Opry In Feb.

NASHVILLE — A second network television show has been secured for the Country Music Assoc, and will be taped at the Grand Ole Opry House in Nashville, Feb. 4-8, 1973. Tennessee Ernie Ford will host the show and the American Gas Assoc. is sponsoring the hour-long special to be aired at a later date on the NBC Television Net-work.

work. The principal talent is already set for the show, and includes Lynn And-erson, Eddy Arnold, Loretta Lynn (CMA's 1972 entertainer and female vocalist of the year), and instrumen-talist of the year, Charlie McCoy. Ar-nold was CMA's first entertainer of

Fitzgerald Joins Candy Records

NASHVILLE — The appointment of E. W. (Bill) Fitzgerald as national sales director of Candy Records has been announced by Scotty Moore, who heads National Sound Produc-tions, of which Candy Records is a division tions, of division.

division. Fitzgerald, a 22-year veteran in the music business, was most recently the manager of a&r administration for Columbia-Epic Records' Nashville op-erations prior to taking the position with Candy. Prior to that, Fitzgerald had served in various executive, sales, and man-agement capacities with major music business firms. He was vice president and general manager of Sam C. Phil-lips Studios and Sun Records in Nashville and Memphis, plus several related publishing companies, for some nine years, until 1968, when he became general manager of Holiday Inn Record Corp., of Memphis. As national sales manager of Can-

As national sales manager of Can-dy Records, Fitzgerald will be respon-sible for the administration of nation-al sales for the label, which is now engaged in a program of expansion of its operations, according to Moore's announcement.

the year and Miss Anderson was the 1971 female vocalist. Other artists will be performing on the show and will be announced at a later date. Irving Waugh, president of WSM, Inc., and a CMA board member, and Jack Stapp, president of Tree Inter-national, are the two co-chairmen of the tv committee who had endeavored several months to secure another spe-cial for the Country Mucis Assoc, as a means of greater exposure for the music form. Messrs. Waugh and Stapp were responsible for selling CMA's Country Music Awards Show several years ago. Joe Cates and Wal-ter Miller, who produced and directed the 1971 and 1972 CMA Awards Show, will be handling the February country music hit-parade-type show.

WSM's Norris Dies In Nash

NASHVILLE - WSM's Grand Old Opry and hundreds of country music devotees were saddened by the recent death of Richard L. Norris, the Opry's backstage guard.

Norris came to the Opry in 1941. He also served as a marshal for the Tennessee State Supreme Court after his retirement from the Nashville Police Department with 33 years service.

Norris was known more as a diplomat than a guard, and was regarded as the personal friend of hundreds of stars, sidemen, agents, writers, D.J.'s, promoters, and the countless other people with an interest in the Opry. They all passed through his backstage door at one time or another, and were always greeted with the welcoming smile. He was an example of dependability having missed only a handful of performances in 30 years plus, due to illness or vacation.

Chappell/Experience Sign Cumberlands; **Group Tapes First Country CATV Series**

NEW YORK — The Cumberlands, popular Louisville-based country/ bluegrass group, have signed a long-term publishing agreement with Chappell administered Experience Publishing (BMI). The cell generation group consist.

Publishing (BMI). The self-contained group, consist-ing of Harold and Betty Thom, Jim Smoak and Charley Faught, write much of their own material. Also in-cluded in the agreement are the com-positions of writer Steve Brines. The catalogues will be coordinated by Henry Hurt, head of Chappell's Nash-ville office. ville office.

The Cumberlands have just finished the taping of a thirteen-week variety

Buck Presents 'Toys For Tots'

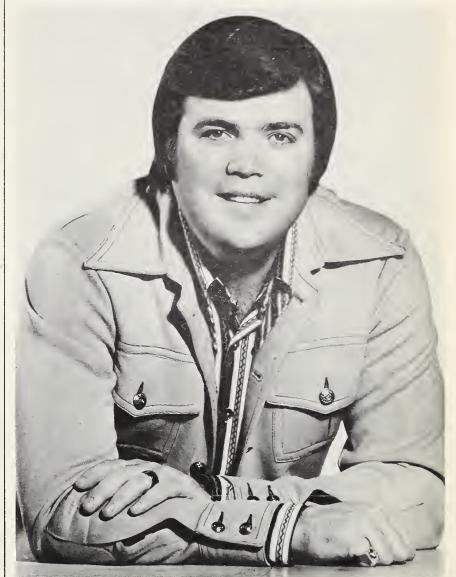
BAKERSFIELD, CAL. — A cast of country music performers will head-line as Buck Owens presents his sev-enth annual Toys For Tots benefit show on Dec. 16, 1972 at 8:00 p.m. in the Bakersfield Civic Auditorium. The benefit show, which is held in con-junction with the U.S. Marine Corps Reserve, will star Bakersfield's own Buck Owens and will feature the Buckaroos, Freddie Hart, Tony Booth, Mayf Nutter, Miss Stormy Winters, and the Bakersfield Brass. Admission for the show will again be one new, unwrapped toy per per-son. The first Buck Owens Toys For Tots Show was held in 1965.

series entitled "The Cumberlands Show." These half-hour color shows are considered to constitute the first country/bluegrass music series to be nationally syndicated on CATV. Dis-tributed by Videomation, Inc. of New York, the shows will be aired in early 1973, going to over 200 cities across the United States. While the Cumber-lands trace the entire history of American nusic, the show will feature the original works of Smoak, Faught, Thom and Brines, which are published by Chappell/Experience. The series was produced by Gene Frank for Exwas produced by Gene Frank for Experience Group, Ltd.

Starday-King has just released The Cumberlands' current single "No Way of Knowing", written by Smoak and Brines. The group's first LP will be released in early 1973. Another Smoak/Brines song, "Cold Sailor" has already been cut by New Grass Revival for Starday.

Chappell has already initiated the agreement by publishing "The Jim Smoak 5-String Banjo Technique", now in its second printing. It includes instruction plus such standards as "Cripple Creek", "RockyTop", and "Dixie Breakdown." A unique feature of the book is that each song is printed in special banjo tablature in addition to the traditional musical notation.

Country Artist of the Week: NORRO WILSON



WIN, PLACE, & SHOW—The state of Kentucky breeds thoroughbreds, and Norris (Norro) Wilson comes from Kentucky. Superlatives become him as there is no area in the music world where he does not move comfortably and

command a top position. As a writer he has penned such things as "Baby, Baby", "When He Loves Me He Loves Me All The Way", "Mama McClusky", "Soul Song", and "If You Touch Me".

You Touch Me". As an independent producer, he has a number of hits to his credit—the most current being the Joe Stampley chart climbing single, "Soul Song". As an executive he has worked for Columbia-Screen Gents Publishing and is present manager of the Nashville operation of Al Gallico Music Corp. As a performer, Norro started playing the piano before he went to school and his only fault, if he has one, is that he is not limited in his style. Like a chameleon he runs from country through any style to pure pop. Starting as a member of the Southlanders and Omegos, Norro worked night spots extensively and wound up as a single act headlining at the Gold Nug-get in Vegas. Today, Norro Wilson records for RCA. His current chart climbing single produced by Bob Ferguson is "Everybody Needs Lovin". Exclusive booking is by Hubert Long International.

Barbara Hodge Joins Blackwoods

NASHVILLE — R. W. Blackwood, Jr., manager of the Blackwood Singers, has announced that Barbara Hodge has been selected to join the mixed gospel troupe. Barbara has sung gospel music for several years, but did not find recognition until she joined the LeFevres a few months

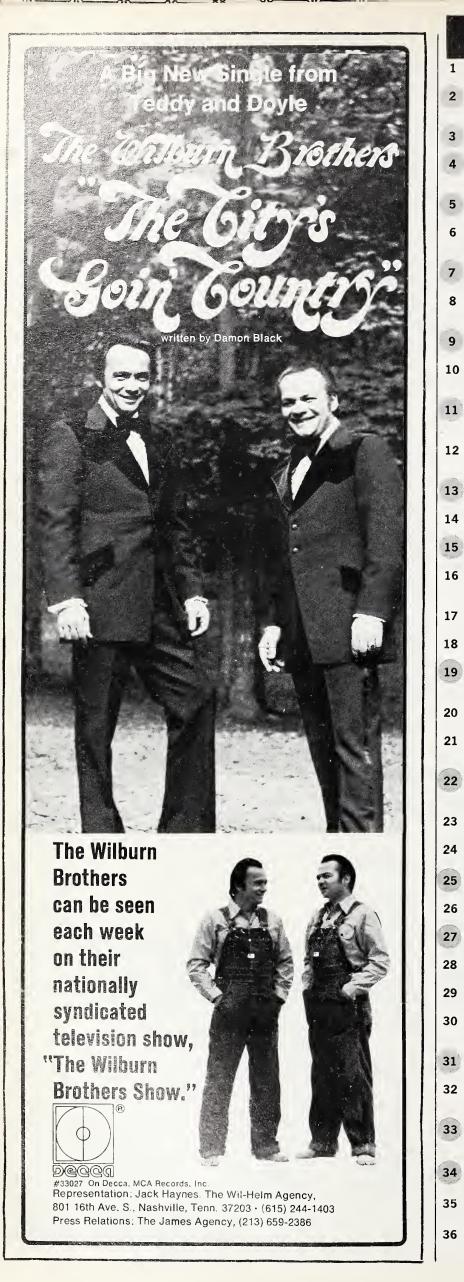
ago. Recording on the Heart Warming label, the Blackwood Singers are booked by Hubert Long International booked by Hubert Long International of Nashville, and are represented by the Tom Drake Agency of Kansas City, Missouri and Nashville, on the state and county fiar circuit. They are the co-hosts of the syndicated televi-sion show the Blackwood Brothers Quartet. Current members of the Blackwood Singers are R. W. Black-wood, Jr., his wife Donna, Sandra

LeGarde Twins At Stardust Luncheon

Stardust Luncheon BELLEVUE, WASH. — The LeGarde Twins have been selected to perform at a special luncheon for the Interna-tional Fair Manager's Convention at the Stardust Hotel, Las Vegas, Dec. 12, after which they will trek to New Zealand and Australia for a ten day concert tour under the auspices of Stardom Inc., out of Los Angeles. This will be for a guarantee of \$25,-000 Australia dollars. (an Austral-ian dollar is worth \$1.18 in U.S.A. currency)

currency) While in Australia, the LeGardes will get to visit with their mother who is now 79 years old. It will be their first Christmas in Australia since 1965.

Blackwood, Ray Burdette, Steve Goforth, Zac Drake, Allen Rawley and Miss Hodge.



CashBox CountryTop75

GOT THE ALL OVERS FOR YO	U 1	37	SHE NEEDS SOME ONE TO		
Freddie Hart (Capitol P3453) (Blue Book—BMI)	1		HOLD HER Conway Twitty (Decca 33033)	45	
HEAVEN IS MY WOMAN'S		38	(Hello Darlin Music—SESAC) WHOLE LOTTA LOVING		
Tommy Overstreet (Dot 17428)	3		Hank Williams Jr. & Lois Johnson (MGM 14443) (Travis—BMI)	46	
(Famous Music—ASCAP) FOOL ME		39	FUNNY FACE		
Lynn Anderson (Columbía 4592) (Lowery Music—BMI)	5	in the second	Donna Fargo (Dot 1729) (Prima-Donna—BMI)	24	
SING ME A LOVE SONG		40	OLD DOGS, CHILDREN AND		
FOR BABY Billy Walker (MGM K 14422)	6		Tom T, Hall (Mercury 73346)	51	
(Venomous Music—ASCAP) WHITE SILVER SANDS		41	(Hallnote—BMI) RHYTHM OF THE RAIN		
Sonny James (Columbia 45706)	7	3%	Pat Roberts (Dot 17434) (Famous Warner Tamerlane—BMI)	44	
(Sharina Music—BMI) SHE'S TOO GOOD TO		42	I WONDER IF THEY EVER		
BE TRUE		201111	THINK OF ME Merle Haggard (Capitol)	53	
Charley Pride (RCA 0802) (Pi-Gem—BMI)	2	42	(Blue Book-BMI)	55	
PRETEND I NEVER HAPPENE Waylon Jenníngs (RCA 74-0808)	E D 10	43	YOU AIN'T GONNA Buck Owens (Capito! 3429)	31	
(Willie Nelson-BMI)	10	44	(Blue Book-BMI) BEHIND BLUE EYES		
PRIDE'S NOT HARD TO SWALLOW	,		Mundo Earwood (Royal American 65)	47	
Hank Williams Jr. (MGM K-14421) (Passkey Music—BMI)	4	45	(Ray Moonda—BMI) ALL HEAVEN BROKE LOOSE		
SHE'S GOT TO BE A SAINT		,	David Rogers (Columbia 45714) (Unichaopeli—BMI)	55	
Ray Price (Columbia 45724) (Guell Music—ASCAP)	13	46	IF IT'S ALL RIGHT WITH YOU	40	
LONELY WOMEN MAKE			Dottie West (RCA 0828) (House Of Gold Music—BMI)	48	
GOOD LOVERS Bob Luman (Epic 10905)	8	47	KNOXVILLE STATION Bobby Austin (Atlantic 2913)	40	1
(Young World—BMI) A PICTURE OF ME		10	(Mamazon—ASCAP)		
WITHOUT YOU		48	A SWEETER LOVE (I'LL NEVER KNOW)		
George Jones (Epíc 10917) (Al Gallico Music—BMI)	14		Barbara Fairchild (Columbia 45690) (Duchess Music—BMI)	49	
WHO'S GONNA PLAY THIS		49	HE AIN'T COUNTRY		
OLD PIANO Jerry Lee Lewis (Mercury 73328)	12		Claude King (Columbía 45704) (Belldale/Armstead—BMI)	54	
(Blue Echo—ASCAP)	**	50	ANY OLD WIND THAT BLOWS	62	
LOVIN' ON BACK STREETS Mel Street (Metromedia Country 901)	17		Johnny Cash (Columbia 45740) (House Of Cash—BMI)	02	
(Contention—SESAC) LONESOME 7-7203		51	Red Steagall (Capitol 3461)	56	
Tony Booth (Capitol 3441) (Cedarwood—BMI)	9	52	(Robbins-ASCAP)		
SOUL SONG		52	Sonny James (Capitol 3475) (Marson—BMI)	66	
Joe Stampley (Dot 17442) (Al Gallico/Algoe—BMI)	21	53	EVERYBODY NEEDS LOVIN'		
IS THIS THE BEST			Norro Wilson (RCA 0824) (Al Gallico Music/Algee Music—BMI)	58	
I'M GONNA FEEL Don Gibson (Hickory 1651)	18	54	IT'S NOT LOVE (BUT IT'S		
Don Gibson (Hickory 1651) (Acuff/Rose—BMI) SOMEBODY LOVES ME			NOT BAD) Merle Haggard (Capitol 3419)	30	
Johnny Paycheck (Epic 10912)	16	65	(Tree—BM1)		
(Jack & Bill Music—ASCAP)		55	IT RAINS JUST THE SAME		
Porter Wagoner (RCA 0820) (Owepar—BMI)	19		Ray Griff (Dot 17440) (Blue Echo-ASCAP)	60	
HOLDIN' ON (TO THE LOVE		56	YOU TOOK ALL THE		
l GOT) Barbara Mandrell (Columbía 45702)	25	Sine P	RAMBLIN' OUT OF ME Jerry Reed (RCA 0857)		
(Algee Altam—BMI)	25		(Vector—BMI)		
DON'T SHE LOOK GOOD Bill Anderson (Decca 33002)	11	57	Wynn Stewart (RCA 0819)	63	
(Passkev Music—BMI) TO KNOW HIM IS TO		58	(Window/Empher—BMI) DO YOU KNOW WHAT IT'S		
LOVE HIM		30	LIKE TO BE LONESOME		
Jody Miller (Epic 10916) (Vogue Music—BMI)	23		Jerry Wallace (Decca 33036) (TAJ—ASCAP)	-	
I REALLY DON'T WANT		59	COMIN' AFTER JINNY	65	
TO KNOW Charlie McCoy (Monument 78554)	27		Tex Ritter (Capitol P3457) (Evil Eve—BMI)	00	
(Hill & Range Song Inc.—BM1)		60	GOOD BYE COMES HARD FOR ME		
Tammy Wynette (Epic 10909)	15		Kenny Serratt (MGM 14435)	_	
		61	(Shade Tree-BMI) LOVE SURE FEELS GOOD		
Tommy Cash (Epic 10915) (Moss Rose—BMI)	26		IN MY HEART		
CATFISH JOHN			Susan Raye (Capitol 3499) (Blue Book—BMI)	-	
Johnny Russell (RCA 9810) (Jack-BMI)	29	62	SHE CALLED ME BABY	C 7	
I TAKE IT ON HOME			Dick Curless (Capitol 3470) (Central—BMI)	67	
Charlie Rich (Epic 5-10867) (House of Gold Music—BMI)	20	63	Tom T. Hall & Patti Page		
JAMESTOWN FERRY Tanya Tucker (Columbía 45721)	41	64	(Mercury 73347) (Hallnote—BMI)		
(Algee—BMI)		64	BEFORE GOODBYE Del Reeves (United Artists)	68	
THIS MUCH A MAN Marty Robbins (Decca 3306)	22	65	SHELTER OF YOUR EYES Don Williams (JMI 12)	_	
(Mariposa—BMI) BYE BYE BABY			(Jack—BMI)		
Dickey Lee (RCA 0798)	28	66	A WOMAN TONIGHT		
(Jack—BMI) SHE LOVES ME (RIGHT OUT			Lynda K, Lance (Triune 7207)	69	
OF MY MIND)	22	67	(Mamazon—ASCAP) PROUD MARY		
Freddy Weller (Columbía 45714) (Young World/Center Star—BMI)	33	68	Brush Arbor (Capitol) WE KNOW IT'S OVER	70	
SHE'S MY ROCK Stoney Edwards (Capítol 3462)	38	Notes to	Dave Dudley & Kare O'Donnal	-	1
(Ironside—ASCAP) DON'T LET THE GREEN		69	(Mercurv 73309) (Newkey-BMI) I FORGOT MORE		
GRASS FOOL YOU		70	Jeannie Pruett (Decca)	72	
O. B. McClinton (Enterprise 9059) (Stax/Volt) (Assorted—BMI)	36	/0		74	
AFRAID I'LL WANT TO LOVE		71	(Blackwood Music—BMI)		
HER ONE MORE TIME Billy "Crash" Craddock (ABC)	39		Mel Tillís (MGM 14454) (Tomake—ASCAP)		
(Cartwheel A-222) (Little David-BMI)	33	72	MIDNIGHT FLYER		
PASS ME BY Johnny Rodríguez (Mercury 73334)	47		Osborne Brothers (Decca 33028) (Rocky Top—BM1)	-	
(Hallnote Music—BMI)		73	MOVE IT ON OVER		
OLD FASHIONED SINGING George Jones & Tammy Wynette	37	-	Buddy Alan (Capitol 3485) (Fred Rose—BMI)		
(Epic 10923) (Altam—BMI)		74		71	£
HAPPY, HAPPY BIRTHDAY BABY		75	(Tomake—ASCAP) YES MA'AM		
Sandy Posey (Columbia 45703)	35	/ 5	Glenn Barber (Hickory 1653)		
(ARC—BMI)	1		(Acuff/Rose—BMI)		



-

C & W Singles Reviews

Picks of the Week

CHARLEY PRIDE (RCA 447-0935)

Christmas In My Home Town (2:05) (Pi-Gem, BMI-L. Holmes)

Santa And The Kids (1:50) (Pi-Gem, BMI-S. Lane, C. Pride)

Looks like there will be many records in country Christmas stockings this year, and Charley's will probably wind up on top (as usual). Charley uses his distinctive hitmaking style on a double-sided seasonal single that should add holiday spirit to many households across the nation.

DOLLY PARTON (RCA 74-0868)

My Tennessee Mountain Home (3:03) (Owepar, BMI-D. Patron)

Dolly sings a song she wrote about the place where she was raised. The vivid imagery of her lyrics is bolstered by the convincing emotion in her vocals. A strong sound. Flip: "The Better Part Of Life." (3:11) (Owepar, BMI-D. Parton). JIM REEVES (RCA 74-0859)

Snow Flake (2:10) (Open Road/Rondo, BMI-N. Miller)

Blue Christmas (3:08) (Bibo, ASCAP-B. Hayes, J. Johnson)

More double-sided Christmas cheer, this time from Jim Reeves. He's departed, but his memory lives on, especially through the spirit of Christmas. Sure to be a big seasonal seller.

BOBBY BARE (RCA 74-0866)

I Hate Goodbyes (2:35) (Jack & Bill, ASCAP-J. Foster, B. Rice)

Bobby Bare is back on RCA, after recording for Mercury for quite a while. His first new single on the label that he started on will re-establish him with a bang via a well-paced Jerry Foster/Bill Rice composition. Flip: "Fallin' Apart" (3:22) (Return, BMI-B. Bare, B. J. Shaver).

ROGER MILLER (Mercury 73354)

Hoppy's Gone (2:35) (Tree, BMI-J. Slate, L. Henley, R. Lane) Hats off to William Boyd, the silver-spurred star of the silver screen whose ecent death marks the cowboy and Indian period of tv as part of yesteryear. And hats off to Roger Miller-he's still alive, but his tribute to Hopalong Cassidy is a stirring musical epitaph that should have sizeable impact on both pop and country markets. Flip: "The Day I Jumped From Uncle Harvey's Plane" (2:39) (Tree, BMI-R. Lane).

DAVE DUDLEY (Mercury 73142)

Old Time Merry Christmas (1:10) (Newkeys, BMI-D. Dudley)

A new song about an old time Merry Christmas! Dave Dudley has combined the best of two worlds, taking a contemporary sound and using it to evoke pleasant memories of the past. Bound for many spins. Flip: "Six Tons Of Toys" (2:08) (same credits).

JOHNNY BUSH (RCA 74-0867)

There Stands The Glass (2:51) (Hill & Range/Jamie, BMI-M. J. Shurtz, R. Hull, A. Grisham)

After his hit with "Whiskey River," Johnny Bush needed a vessel from which to drink. A bright sound that will be well-received with drinking men across the nation, even though the A.A. may not be too pleased with it! Flip: "These Lips Don't Know How To Say Goodbye" (2:35) (Wilderness, BMI—H. Howard).

DANNY DAVIS & THE NASHVILLE BRASS (RCA 74-0858)

Winter Wonderland (2:19) (Bregman, Vocco & Conn, ASCAP-D. Smith, F. Bernard)

White Christmas (2:31) (Irving Berlin, ASCAP-I. Berlin)

Who can convey a message of Christmas cheer better than the bright and brassy sound of Danny Davis and his Nashville Brass? These two instrumental cuts are bound to receive extensive exposure over the holidays, and will be remembered for the year to come.

KENNY VERNON (Capitol P-3506)

Feel So Fine (2:35) (Travis/Big Bopper, BMI-L. Lee)

Kenny Vernon takes another rock song and turns it country to follow up his "Sea Of Heartbreak" hit. Another country rocker bound for the upper reaches of the survey. Flip: "Would You Settle For Roses" (2:04) (Blue Book, BMI-B. Morris, L. Farmer).

Best Bets

CONNIE EATON (Chart 5182) Love Is So Illusive (2:38) (Four Star, BMI—D. Burgess) It looks as though the time is right for Connie Eaton. The young miss has been on the scene for a while now, but the dues that she's been paying are about to pay off via this Lynn Anderson-flavored tune that should hit big. Flip: "These Hills" (1:54) (Sue-Mirl, ASCAP—V. Bulla).

JERRY SILVER (Lam 2001) Dear Mr. Hanoi (2:32) (Blue Surf, BMI-J. Silver) For those sitting at home in their easy chairs, it's easy to forget about the war, but it still rages on. Jerry Silver sings about the prisoners of war (POW) and those missing in action (MIA) to re-mind everyone at home about what's happening. A strong sound that should register in many markets. Flip: "Bad Mouthing" (2:01) (same credits). credits).

Cash Box - December 16, 1972

CHARLIE LOUVIN & MELBA MONTGOMERY (Capitol P-3508) A Man Likes Things Like That (2:35) (Cooper Basin, BMI-J. Owen, L. Al-len) Charlie and Melba using a strut-ting arrangement to depict the joys of a happy couple. Whether single or married, country fans are sure to pick up on this one. Flip: "That Don't Mean I Love You" (2:24) (Brougham Hall, BMI-T. Beary, P. Richey).

EDDY ARNOLD (MGM K14478) So Many Ways (2:48) (Eden, BMI-B. Stevenson) Eddy Arnold comes across with a pleasant ballad sound that stands a solid chance for extensive pop and country-MOR airplay. Easy listening. Flip: "Once In A While" (2:50) (Miller, ASCAP-M. Edwards, B. Green).

JOE STAMPLEY'S **SOUL SONG**" **IS SIMPLY BEAUTIFUL!**



If you thought "If You Touch Me (You've Got To Love Me)" was Joe's best single, wait 'til you hear 'Soul Song''! It's got it! Bright, happy lyrics. A great, memorable melody. And Stampley's rich, soulful voice, sounding better than ever! "Soul Song" is already topping the country charts. While his new album, "If You Touch Me (You've Got To Love Me)" sells and sells.

The Single: "Soul Song" DOA-17442

The Album: "If You Touch Me (You've Got To Love Me)" DOS-26002

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Distributed by Famous Music Corporation A Gulf+Western Company





Hank Williams, Jr. and Lois John-son have a "Whole Lotta Lovin" . . . Chart recording artist Ernie Rowell has signed a booking contract with Hubert Long International . . Jacky Ward who recently signed with Mega Records and tapes has cut his first session for the label at Monument Studios . . The Grammy, plus other NARAS material was recently presented, by Wesley Rose, president of NARAS, to the Country Music Hall Of Fame where it will be preserved and catalogues made avail-able for scholarly research. Bill Ivy, executive director, accepted for the Hall Of Fame . . . Patsy Sledd is sledding toward the release of anoth-er single titled "I Hate You" with Dan Penn penning same. Patsy has also taped her first "Hee Haw" ap-pearance . . . George Jones and Tam-my Wynette now traveling in the latest version of a Super Eagle Bus. Danny Davis has been doing some hob-nobbing with the "heavies" late-ly. Recently it was President Nixon and then a taping in Florida of the Mike Douglas Show with co-host Jackie Gleason . . . Paul Richey has signed an exclusive booking agree-ment with the Shorty Lavender Tal-ent Agency. Richey's Dot recording of "Goodtime Charlie's Got The Blues", is currently hitting the country charts. Paul will have a "Hee Haw"

is currently hitting the country charts. Paul will have a "Hee Haw" TV appearance aired the week of Dec. 16...Cedarwood Publishing Co. has launched project "Catalogue Power" launched project "Catalogue Power" which is the handle firm president Bill Denny and his staff have tagged on a program just getting underway that is designed to probe the company's deep reservoir of songs for those tunes that have been hit-tested and proven over the years. Material to pitch will be drawn from such all-star writers as Mel Tillis, Wayne Walker, John D. Loudermilk, Marijohn Wilk-in, Johnny Horton, Carl Perkins, and Danny Dill . . . The Ricci Mareno team, MGB has produced Alice Creech's first session with the produc-tion company which is a sure sign

banky Diff. . . The rotter mattern team, MGB has produced Alice Creech's first session with the produc-tion company which is a sure sign Alice will continue her string of hits which include "We'll Sing In The Sunshine" and "The Night They Drove Old Dixie Down." RCA artist Jim Ed Brown, during homefolks visit in Arkansas, bagged a 10-point buck first day of deer sea-son . . . The Stonemans have just returned from a backbreaking 21 day major city tour of the United King-dom, where they met rave reviews for their unique style of picking and singing . . Blake Emmons is off to Toronto for featured part in CBC Christmas special, airing on Canadian coast to coast TV . . . Jamey Ryan set for 21-day tour of England in April with the Slim Whitman band and roadshow . . . Billy Edd Wheeler is scheduled for a solo performance in Charleston, South Carolina on Jan. 8. Accompanying him will be his two ac-coustical guitar men, John Darnell and Danny Rowland . . . John D. Loudermilk, is now appearing on the college circuit following a six month sabbatical in foreign parts. Most re-cent dates have been at Florida At-lantic College in Boca Raton, Austin Peay in Clarksville, Tennessee, David-son College in North Carolina and Centenary College in Shreveport, Louisiana. All of John's concerts have been to SRO audiences and have end-ed with the same enthusiastic requests for another encore for the popular ed with the same enthusiastic requests for another encore for the popular

artist/writer.

artist/writer. Stax recording artist O. B. McClin-ton, who bills himself as "Country Music's Black Irishman", in Nashville recently was set for session at Monu-ment Studios...It's double or noth-ing this time for Jack Reno, who's just signed a pair of new contracts. One's a disc deal with United Artists for the performing dee jay. The oth-er's with booking agent, Shorty Lav-ender...Judy Lynn in Hollywood re-cording an album on Amaret-MGM from the strength of her current hit single, "And You Love Me", penned by Wayne Osmond ... Barbara Hodge has joined the Blackwood Singers, a mixed gospel troupe man-aged by R. W. Blackwood, Jr. re-cording on the Heart Warming label the Blackwood Singers are booked by the Blackwood Singers are booked by Hubert Long International. They are co-hosts of the syndicated television show the Blackwoods Family which also includes as co-hosts the world famous Blackwood Brothers Quartet.

Capitol's Anne Murray, on the heels of her successful CBC-TV special with Glenn Campbell, left Toronto on an extended promotional tour which included acceptance in Edmonton of this year's Moffatt Award for best produced single (female), "Robbie's Song For Jesus". Anne's latest single on Capitol is a cover of Kenny Loggin's pop country tune "Danny's Song". Scheduled in the tour are guest appearances at the Grand Ole Opry in Nashville and a taping for the Mike Douglas Show in Philadelphia . . . President Nixon's proclamation to Country Music Month will hang in the Mid-Atlantic States Country Music Hall Of Fame at the Dipper, in Beltsville, Maryland.

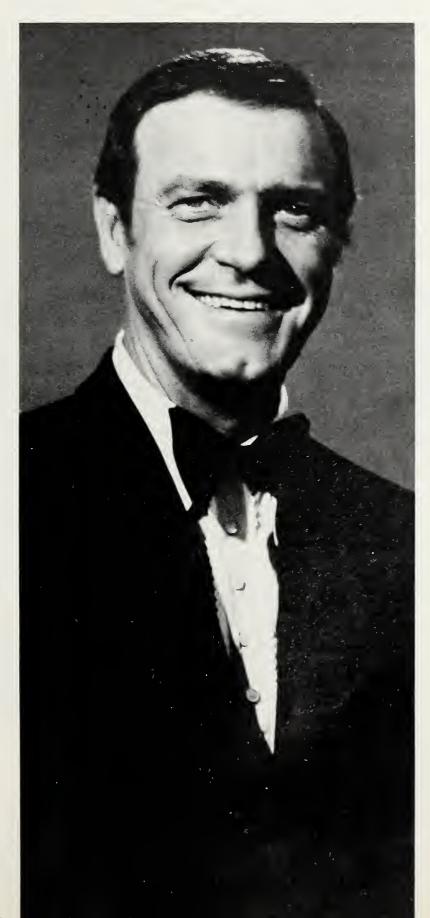
Rick Ericson, well known bass player with the Jamboree U.S.A. band, now hosts the Country Roads Show every Saturday night. While on the road, the talented Ericson played bass for Little Jimmy Dickens, Stonewall Jackson, and Tommy Cash . . . ABC's Lefty Frizzell will begin work on a new album at Woodland Sound Studios within the next few weeks . . . Epic's Tommy Cash, fresh home from a European tour, was part of the country music entertainment in Macy's Thanksgiving Day Parade in New York. Tommy and his band, the Tomcats, just completed a ten day tour of Germany and Belgium where they had fourteen completely sold out shows, with not even standing room left in the packed houses! Accompanying Tommy and his band was his father, Ray Cash, who enjoyed the trip thoroughly, complained only that it rained so much in France he didn't get to take good photos of the bases where he was stationed in France in World War I . . . RCA's Hank Locklin has a new single "Goodbye Dear Ole Ryman (Home Of The Grand Ole Opry)" which could well be deemed a tear jerker.







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Country LP Reviews

A PICTURE OF ME (WITHOUT YOU)—George Jones—Epic KE 31718 With the many, many releases of old George Jones songs flooding the market in a number of recent albums on labels for which George previously recorded, it's a pleasure to find an album of totally current songs and con-temporary sound. The deep-rooted vocal emo-tion that made George famous is still present, but it is surrounded by arrangements that are sparkling new and distinctively tagged with producer Billy Sherrill's branding iron. Subtle class is the keynote of this hitbound George Jones set, which features "We Found A Match," "She Knows What She's Crying About," "She Loves Me (Right Out Of My Mind)," and the Loves Me (Right Out Of My Mind)," and the title tune.

THE INCOMPARABLE CHARLEY PRIDE-RCA

THE INCOMPARABLE CHARLEY PRIDE—RCA Camden CAS 2584 Since Charley Pride is incomparable, as the record title suggests, there are no other artists who can be mentioned to point out similarities. But if any readers don't know who Charley Pride is by now, they're obviously reading the wrong section of this magazine! When it comes to country, Charley's on top, and the special angle of this album is that it's the first time RCA has released him on their Camden econ-omy line. Flyis was also recently released on omy line. Elvis was also recently released on Camden and had fine sales, so there are no reasons why the same shouldn't hold true with Mr. Pride.

WINDMILL IN A JET FILLED SKY—John Ham-brick—Brown Bag 0598 Terry Knight is well-known for his involve-ment with Grand Funk Railroad, and it seems that anything he would become involved in would be synonymous with rock & roll. But on Artists), we find a truly genuine country album. John Hambrick has the look, feel, smell and taste of country permeated throughout his lyrics and melodies—most important, the soul of country comes through loud and clear. Ham-brick has strength as an original songwriter brick has strength as an original songwriter, one of the most important assets for c&w recognition. Charlie McCoy and "Pig" Rob-bins are featured backup on tunes such as "The Land," "After The Song" and "Me And My Friend."



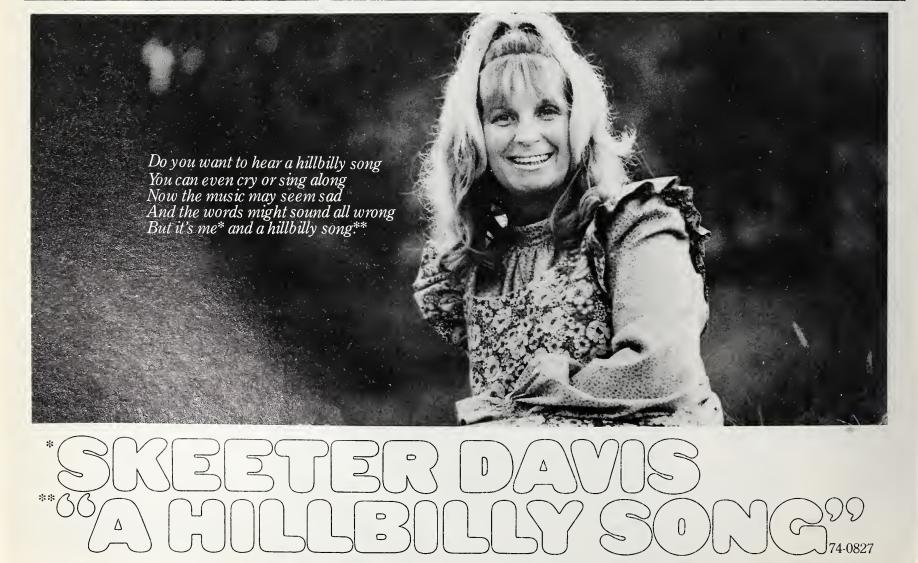
GEORGE JONES





Top Country Albums

	1	THE BEST OF THE BEST OF		22	THE ROADMASTER	
/		MERLE HAGGARD			Freddy Weller (Columbia KC 31769)	26
		(Capitol ST 11082)	1	23	THE STORYTELLER Tom T. Hall (Mercury SR 61368)	19
	2	HERE I AM AGAIN Loretta Lvnn (Decca 75381)	3	24	BURNING LOVE	15
1	3	GOT THE ALL OVERS FOR YOU			Elvis Presley (RCA 2595)	28
.	-	Freddie Hart (Capitol ST 1001107)	7	25	ME AND THE FIRST LADY	
	4	TOGETHER ALWAYS			George Jones & Tammy Wynette (Epic 3:1554)	16
·		Porter Wagoner & Dolly Parton (RCA LSP 4761)	2	26	HEAVEN IS MY WOMAN'S	
- 10	5	MY MAN			LOVE	
	5	Tammy Wynette (Epic 31717)	10	27	Tommy Overstreet (Dot 26003)	32
< 1	6	I CAN'T STOP LOVING YOU/		21	COUNTRY MUSIC THEN	
		(LOST HER LOVE) ON OUR			Statler Bros. (Mercury SR 61367)	22
		LAST DATE Conway Twitty (Decca DL 7-5361) (MCA)	4	28	EXPERIENCE	
	7	BUCK OWENS LIVE	-		Porter Wagoner (RCA 4810)	31
		AT THE WHITE HOUSE		29	JESUS WAS A CAPRICORN	
		(Capitol ST 11105)	9	30	Kris Kristofferson (Mounment KZ 31909)) 35
REA	8	A SUNSHINY DAY WITH		30	(Capitol SW 11117)	37
CAMDEN		CHARLEY PRIDE	-	31	TO GET TO YOU	•
	9	(RCA LSP 4742) WHEEL OF FORTUNE	5		Jerry Wallace (Decca 5349)	38
·	3	Susan Raye (Capitol ST 11106)	13	32	IT'S NOT LOVE (BUT IT'S	
3	10	LADIES LOVE OUTLAWS			NOT BAD)	
- 1		Waylon Jennings (RCA LSP 4751)	6		Merle Haggard (Capitol S1-11/127)	—
Mar	11	(Monument 31910)	12	33	ALL TIME GREATEST HITS	
	12	LYNN ANDERSON'S GREAT	12	24	Ray Price (Columbia 31364)	30
1. ·		HITS		34	INCOMPARABLE Charley Pride (RCA CAS 2584)	
1		(Columbia KC 31641)	17	35	NASHVILLE PACKAGE	
1	13	THE HAPPIEST GIRL IN THE		33	Various Artists (Mercury SR 61375)	36
		WHOLE U.S.A.	8	36	BEST OF CHARLIE RICH	
	14	Donna Fargo (Dot DOS 26000) IF YOU TOUCH ME	8		(Epic KE 31933)	
	14	Joe Stampley (Dot DOS 26002)	11	37	TOM T. HALL GREATEST HITS	5
	15	LONELY WOMEN MAKE			(Mercury SR 61369)	34
z		GOOD LOVERS		38	MUCH MORE A MAN	
Mr.	16	Bob Luman (Epic 31746) DELTA DAWN	23	39	Marty Robbins (Decca DL 75389)	
2.6	10	Tanya Tucker (Columbia KC 31742)	20	39	Mel Tillis (MGM SE 4870)	
	17	WHEN THE SNOW IS ON		40	A SWEETER LOVE	
		THE ROSES			Barbara Fairchild (Columbia KC 31720)	
		Sonny James (Columbia KC 31646)	14	41	WRAPPED AROUND HER	
	18	SOMEBODY LOVES ME	18		FINGER	
4	19	Johnny Paycheck (Epic KE 31707) AMERICA	10		George Jones (RCA LSP 4801)	
and the second	1.7	Johnny Cash (Columbia KC 31645)	15	42	TURN ON SOME HAPPY	
the state	20	BORROWED ANGEL		40	Danny Davis (RCA LSP 4803)	
	21	Mel Street (Metromedia MCS 5001)	25	43	BEST OF SAMMI SMITH	10
	21	DOLLY PARTON SINGS (MY FAVORITE SONGWRITER		44	(Mega M 31-1019)	40
		PORTER WAGONER)		-+-+	OWN	
		(RCA LSP 4752)	18		Carl Smith (Decca DL 7 5369)	



The words and music of Skeeter Davis' new single are by Skeeter Davis. Naturally, since it's about her own life. And naturally, it's hit-bound.

Skeeter Davis is part of the RCA Experience **RCA** Records and Tapes

You should hear what happened on the night of June 22, 1972. "Roy Clark Live!"

It's Roy Clark at his best, Live! . Electrifying an audience of fans with a sensational collection of songs, instrumentals, and comedy, as only Roy can blend. The album was recorded in Las Vegas. And will be advertised in coast-to-coast TV spots on "Hee-Haw." Starting December 16th. So stock up. You've got a live one!



2

HEE-HANN HEE-HANN TV SPOTS TV SPOTS BEGINNING BEGINNING DEC.16



DOS-26005



International Best Sellers

Great Britain

TW	LW		TW	$\mathbf{L}\mathbf{W}$	
The	1	My Ding A Ling-Chuck Berry-Chess-Carlin	1	1	Or
2	22	Crazy Horses-Osmonds-MGM-Kolob			Ni
63	4	Why—Donny Osmond—MGM—Debmar	2	2	Ka
4	15	Goodbye T' Jane-Slade-Polydor-Barn Schroeder	3	3	Ar
ŝ	13	Crocodile Rock-Elton John-DJM-Dick James	4	4	Do
6	2	Clair—Gilbert O'Sullivan—MAM—MAM			M
7	11	Angel/What Made Milwaukee Famous-Rod Stewart-Mercury	5	5	Ch
	~~	Schroeder/KPM	6	15	Isa
8	6	Leader Of The Pack-Shangri Las-Kama Sutra-Robert Mel-			Pu
		lin	7	8	He
9	8	I'm Stone In Love With You-Stylistics-Avco-Gamble Huff			Mu
10	14	Looking Through The Windows—Jackson Five—Tamla Motown	8	6	Ka
		-Jobete Carlin			Pu
11	9	Let's Dance—Chris Montez—London—E. H. Morris	9	16	Or
12		Lay Down—Strawbs—A & M—Summerdown	10	7	Sa
13	10	Mouldy Old Dough-Lieutenant Pigeon-Decca-Cambell Con-	11	10	Ku
		nelly			sic
14		Ben-Michael Jackson-Tamla Motown-Jobete Carlin	12	17	Re
15	6	Loop Di Love—Shag—U.K.—Jano	13	13	Al
16	12	Goodbye To Love—Carpenters—A & M—Rondor			vie
17	18	Hi Ho Silver Lining—Jeff Beck—Rak—Contemporary	14	18	Se
18		Stay With Me-Blue Mink-Regal Zonophone-Cauliflower/			sic
		Cookaway	15	12	Ni
19	17	Elected—Alice Cooper—Warner Bros.—Carlin	16	9	Ar
20		Rock Me Baby—David Cassidy—Bell—Carlin			AI
			17	14	Ку
TOF	P TWEN	NTY LP'S		**	Pi
	<i>a</i> .		18	19	Sa
1		t Hits—Simon & Garfunkel—CBS			cić
2		o Front—Gilbert O'Sullivan—MAM	19	11	Ai
3		Bull At Four—Cat Stevens—A & M	20		Bu
4		Time Greats Of The Fifties—Various Artists—K-Tel	mon		TDIC
5		A Dull Moment-Rod Stewart-Mercury	TOP	FIVE	LP'S
6		amic Hits-Various Artists-K-Tel	70117	T 117	
7		ong With Max—Max Bygraves—Pye	TW	$\mathbf{L}\mathbf{W}$	
		t Of Donny-Donny Osmond-MGM	1	1	Ge
9	Uaravar	nserai—Santana—CBS	2	4	Si

- Caravanserai—Santana—CBS Seventh Sojourn—Moody Blues—Threshold Glitter—Gary Glitter—Bell 20 Star Tracks—Various Artists—Ronco Slayed—Slade—Polydor Best Of Bread—Bread—Elektra Slade Alive—Slade—Polydor 25 Rocking And Rolling Greats—Various Artists—K-Tel Tamla Motown Chartbusters Vol. 7—Various Artists—Tamla Motown Cherish—David Cassidy—Bell Last Goon Show Of All—The Goons—BBC Radio Ent. 20 Fantastic Hits—Various Artists—Arcade
- $\begin{array}{c}1\\2\\3\\4\\5\\6\\7\\8\\9\\10\\11\\12\\13\\14\\15\\16\\17\\18\\19\\20\end{array}$

Australia

TW	LW	
1	1	Burning Love. Elvis Presley. Albert. RCA.
2	2	Popcorn. Hot Butter. B & H. Interfusion.
3	4	Baby Don't Get Hooked On Me. Mac Davis, Chappell, CBS,
4	6	Garden Party. Rick Nelson. Astor Con. MCA.
5	3	Boppin' The Blues. Blackfeather. Belinda. Infinity.
6	5	Rock Me Baby, Johnny Farnham, Essex, HMV,
7	8	You Wear It Well. Rod Stewart. Intersong. Mercury.
8	10	Too Young. Donny Osmond. Albert. MGM.
9	7	Promised Land. Dave Edmunds. Jewel. HMV.
10		Kings Of The World, Mississippi, Barrelhouse, Bootleg,



TW	LW	
1	1	Clair (Gilbert O'Sullivan-MAM-Editions Vedette).
2	2	Ich Hab' Die Liebe Geseh'n (Vicky Leandros-Philips-Apollo).
3	5	I Think I Love You (The Partridge Family-Bell-Screen Gems
		Music Benelux).
4	13	Burning Love (Elvis Presley-RCA).
5	9	You-Kou-La-Le-Loupi (Mouth & MacNeal-Decca).
6	4	Wig-Wam-Bam (The Sweet-RCA-Universal).
7	12	There Has Been A Time (The Cats-Imperial).
8	8	Mexico (Les Humphries Singers-Decca-Basart).
9	10	Himalaya (C. Jerome—AZ).

10 3

and the second		
ſW	LW	
1	1	Onna No Michi—Shiro Miya & Pinkara Trio (Columbia) Pub: Nichion
2	2	Kassai-Naomi Chiaki (Columbia) Pub: Kaientai Music
3	3	Ame—Eiji Miyoshi (Victor) Pub: Shinko Music
4	4	Dookyu Sei-Masako Mori (Minoruphone/Tokuma) Pub: Tokyo Music
5	5	Chiyisana Tayiken-Hiromi Goh (CBS-Sony) Pub: Nichion
6	15	Isaribi Koiuta-Rumiko Koyanagi (Reprise/Warner-Pioneer) Pub: Watanabe
7	8	Holidays—Michel Polnareff (Epic/CBS-Sony) Sub Pub: Apr. Music
8	6	Kanashimiyo Konnichiwa—Megumi Asaoka (GAM/Victor) Pub: J & K
9	16	Orizuru—Hiroko Chiba (King) Pub: Watanabe
10	7	Sasurayi Bune-Shinyichi Mori (Victor) Pub: Watanabe
11	10	Kuruwase Tayino-Rinda Yamamoto (Canyon) Pub: Fuji Mu- sic
12	17	Rengeso-Villy Banban (Kit/Columbia) Pub: P.M.P. Music
13	13	Alone Again—Gilbert O'Sullivan (London/King) Sub Pub: Review Japan
14	18	Sensei—Masako Mori (Minoruphone/Tokuma) Pub: Tokyo Mu- sic
15	12	Nijiwo Watatte-Mari Amachi (CBS-Sony) Pub: Watanabe
16	9	Anatano Maeni Bokugayita—Four Leaves (CBS-Sony) Pub: April Music
17	14	Kyo No Niwaka Ame-Rumiko Koyanagi (Reprise/Warner- Pioneer) Pub: Watanabe
18	19	Saturday In The Park—Chicago (CBS-Sony) Sub Pub: Unde- cided
19	11	Aishu No Page-Saori Minami (CBS-Sony) Pub: Nichion
20		Bus Stop—Kooji Tayira (Teichiku) Pub: Nichion
	FIVE	LP'S
ΓW	LW	
1	1	Confidery/Takung Vachida (CPS (Sana))

5

£

Japan

Box

	1	Genkidesu/Takuro Yoshida (CBS/Sony)
2	4	Simon & Garfunkel Gift Pack (CBS-Sony)
3	5	Hiromi Goh-First Album (CBS-Sony)
1	2	Mari Amachi—Gift Pack (CBS-Sony)
5		Let It Be—Beatles (Toshiba)



1	1	Porque Te Quiero Tanto (Odeon) Laureano Brizuela (CBS);
•		Juan Pardo (EMI-Odeon)
$\frac{2}{3}$		Por Amor (Melograf) Roberto Carlos (CBS)
3	7	Abrazame Fuerte Mi Amor (Korn) Beto Orlando (EMI-Odeon)
4	4	A Nuestra Salud (Relay) Middle of the Road (RCA)
4 5	2	Te Quiero Nos Queremos (Relay) Juan Marcelo (RCA)
6	5	Te Quiero Pero Me Arrepiento (Pamsco-Kleinman) Trocha An-
		gosta (Music Hall)
7		Amarte Una Vez Mas (Odeon) Rabito (EMI-Odeon)
8	3	El Amor Como El Viento (Pamsco) Tony Ronald (Music Hall)
7 8 9	3 6	Me Juego Entero Por Tu Amor (Ansa) Sandro (CBS)
10	15	Enganchado En Un Sentimiento Johnathan King (EMI-Odeon)
11		La Tarde Que Te Ame (Melograf) Industria Nacional (CBS)
12	8	Falsedad Lisette (Disc Jockey)
13	13	Que Soy Para Ti (Edifon) Eliana (Microfon)
14	10	Shybird Mardi Gras (Music Hall)
15	_	Ahora Que Soy Libre (Relay) Juan Marcelo (RCA)
16	11	Eran Dos Locos De Amor (Relay) Juan Eduardo (RCA)
17		Cancion Para Una Esposa Triste (Edifon) Marina Dorrell,
		Violeta Rivas (RCA)
18	9	Mendigo De Amor (Relay) Camilo Sesto (RCA)
19	18	El Mosquito The Doors (Music Hall); Pintura Fresca (RCA)
20	12	Alone Again (Korn) Gilbert O'Sullivan (EMI-Odeon)
20		Estoy En Camino (Korn) George Baker Selection (Polydor)
40		Estuy En Camino (Kom) George Daker Delection (Torydor)

TOP TEN LP'S

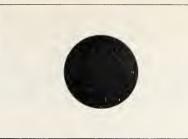
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9

TW LW

ΤW	LW	
1	2	Musica En Libertad Selection (Music Hall)
2	1	Vote Por Tip Top Selection (RCA)
3		Festival De Exitos Selection (CBS)
4	_	Boliche's Music Selection (CBS)
5	4	Argentinisima Selection (Microfon)
6	3	Musica Poderosa Selection (EMI-Odeon)
7	5	Cabaret Soundtrack (EMI-Odeon)
8	8	El Toro Horacio Guarany (Philips)
9		Amar Amando Ginamaria Hidalgo (Microfon)
10	6	Hasta La Victoria Mercedes Sosa (Philips)

You're A Lady (Peter Skellern-Decca).



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WE have NOTHING!! Why, then are We amoung TOP FIVE?

it's BECAUSE we create & promte EVERY MUSIC with PASSION and SINCERITY

VICTOR MUSIC PUBLISHING COMPANY INCORPORATED

UNDER NEW MANAGEMENT BY

A.TORIO

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INTERNATIONAL MUSIC REPORT

Indie Image Drive Launched By Victor Musical Subsids

TOKYO — Victor Musical Industries, Inc. has announced a gross sale of 83.5 billion Yens (US \$27.65 million) for the six months ending Sept. 20, and has a sale target of 90 billion Yens for the following six months. Also announced were re-organization of its operational struc-ture of which much emphasis was placed upon reinforcement of its sub-sidiary companies without affecting

ture of which much emphasis was placed upon reinforcement of its sub-sidiary companies without affecting their independency. Under the umbrella of Victor Musi-cal Industries, Inc. are Victor Musi-publishing and Vicarts Corp., han-dling artist booking, both of which companies have now new leaders. Assigned to head the publishing arm, Paramount and Motown record divisions, said, "A music publishing company affiliated with a parent rec-ord company has an image for the outside that it operates only for the sake of its parent company, and such a company does have a tendency to become, more or less dependent on its record company with respect to reper-toires and other general operations. This is something we must change to become a true independent publisher. We will, from now on, try to approach more people in the music business than We will, from now on, try to approach more people in the music business than we did before for placement of our materials and joint-promotions, re-

gardless of a company name. The essence of our effort will be to expand our horizon as a publisher, so that we might live up to interests toward us from both within and outside of this company."

Name Philosophy

Asked if it would be better for more independency, if it were not for the name, Victor, in the company name. Torio replied, "It would make no difference. There are many Williams and Johns in the world, and Williams and Johns in the world, and some of them come from one family and others do not. Even in one fami-ly, you would find some successful and some unsuccessful. You can't judge by the name." Admitting, how-ever, that there is much left for his company to do as a true independent publisher, he will devote his time, in the meantime, to a campaign for "im-age changing" of the company so as to publicize how the company will be remoulded. On an international front, the company will have a booth (for the first time) at MIDEM to expand international transactions. It is said that Victor Music Publish-

international transactions. It is said that Victor Music Publish-ing Co., Inc. is among top five Japa-nese publishers, representing hits such as "Himawari No Komichi" by Cherish, "L'Aventura" by Stone & Eric Charden, "Hurting Each Other" by Carpenters and "The Runway" by Grass Roots, among others.

Liberace Disk Deals Four Tops Cut HOLLYWOOD — Extending interna-tional coverage and distribution of Liberace product, American Variety International has set Festival Music of Australia to release all Liberace recordings on the AVI label in Aus-tralia. Simultaneously, AVI vp and general manager Ray Harris set Quality in Canada to handle release in Canada, and Top Tape in Brazil. Deals include all past Liberace prod-uct on AVI labels, as well as the entertainer's new album, "Candlelight Classics," featuring the theme from "The Godfather" and other top stan-dards recorded in classical style. AVI recently completed negotia-HOLLYWOOD -- Extending interna-

In Span, Ital HOLLYWOOD - The Four Tops, ex-

clusive recording artists for ABC/Dunhill Records, have recorded Spanish and Italian versions of their current hit song "Keeper of the Cas-tle." The Dennis Lambert Brian/Pot-ter tune was translated into Spanish by A. Belgrano and into Italian by Albertallo Albertello.

The force of anguage recordings of the song were cut in England during the Tops recent European tour. In addition to anticipated sales abroad, the recut versions of the single will be serviced to Spanish and Italian stations throughout the United stations States. throughout

Nippon TV Net To Telecast **Presley Satellite Special**

NEW YORK — RCA Record Tours and the Nippon Television Network Corporation (NTV) have concluded an agreement for NTV to carry live the one hour Elvis Presley satellite color TV broadcast which will be beamed from Honolulu, Hawaii, on Jan. 14, and carried live throughout Japan by NTV. The show will be carried in prime time on Sunday as part of one of the

AVI recently completed negotia-tions in England for European re-lease of Liberace albums with Ember Records.

time on Sunday as part of one of the special programs commemorating the 20th Anniversary of NTV, and will be seen by one of the largest audiences ever to see a live television show in Japan.

Exec Statements

Exec Statements Rocco Laginestra, president of RCA Records, said: "This satellite show, a first in the annals of the entertain-ment industry is one of the most excit-ing projects to come along in years, and we are delighted its presentation in Japan will be through Nippon Tel-evision which will afford it the largest possible viewing audience there."

there." Yosoji Kobayashi, president of NTV, said he expressed a keen per-

sonal interest in the show since its announcement earlier in 1972. The show will be viewed in other Asian nations also, and through a saturation presentation of Western Europe, North America and other parts of the world, will be seen by more than half of the people of the world

more than half of the people of the world. Negotiations between RCA Record Tours and NTV began prior to Elvis' Nov. 17 and 18 appearances in Hawaii. More than 2000 Japanese journeyed to Hawaii to see those shows, indicating extent of Japanese interest in Elvis as the world's fore-most entertainment figure. The Hawaiian satellite TV Special, produced by RCA Records, will be recorded by RCA and released as an album throughout the world simul-

album throughout the world simul-taneously under the title "Aloha from Hawaii."

Details of the agreement between RCA Record Tours and NTV were negotiated on behalf of RCA by Mel Ilberman, vice president of business and talent affairs.

LONDON — To paraphrase a now famous expression — the wind of change is now sweeping across EMI. was realized at a special meeting of the trade press called by Gerry Oord, newly appointed managing di-rector of EMI Records when he outrector of EMI Records when he out-lined future policy plans of the com-pany. One of the main innovations is the introduction in the New Year of the EMI label. All new artists will be signed to EMI and established artists will be persuaded to switch over thus giving the company one major label— EMI—throughout the world. The in-dustry is seen benefitting from and welcome such simplification after the plethora of labels which have flooded the market over the past few years.

Victor Musical President's Talk To Dealers

TOKYO - Mr. Yagisawa, president of Victor Musical Industry Co., has unveiled fundamental business policy at a meeting with dealers held on Nov. 17, at Tokyo-Hilton-Hotel under the auspices of "Tokyo Victor Kai" (association between Victor and dealers in Tokyo).

"To contribute for the development of the record industries," Yagisawa said, "it's most important to manufacture excellent products which will please fans. And we have to keep a faith that music is indispensable for human beings, and that there is no other means like music to mobilize the mass of people.

"The prosperity and development of the music industry are assured if we, manufacturers and dealers, co-operate with each other."

Happy End **Cuts Album** In London

LONDON - Happy End, considered by many as Japan's most creative rock group, returned home to Tokyo from Los Angeles, where they completed work on their new album recorded entirely at Sunset Sound. Helping out on the album were such American talents as Van Dyke Parks, Kirby Johnson doing horn arrangements, Tom Scott on sax, Billy Payne on piano and Chuck Findley on trumpet. The record will be the farewell release for the group who formed Happy End because of mutual appreciation for Buffalo Springfield and like that group each member is either going solo or forming new groups.

M-S Catalog To Victor Musical

TOKYO - Victor Musical Industry Co., has entered an agreement with Monmouth-Evergreen Records of the U.S., which brings the company execlusive right to sell latter's music in Japan.

Staff Changes

Staff Changes Oord has instigated several staff changes which come into effect as from Jan. 1. As already reported Joop Visser has been brought in to take charge of A&R to strengthen the artist poster with more artists signed directly to the company. Roy Featherstone becomes director of re-pertoire with responsibility for artists and repertoire embracing pop, classi-cal, middle market and tape. He will also assist Oord in repertoire de-velopment particularly with regard to American artists and labels. Alan Kaupe becomes general manager of the promo division responsible to Oord for developing and implement-ing a new promotional policy and organisation. Reg Palmer, at present director of finance and administration assumes additional responsibilities for personnel, administration and retail development. Oord plans to strength-en the company's international sales division with a greater emphasis on the export business and on licensing EMI Records product overseas. A new promo division will be set up which will co-ordinate all the company's promotional activities both trade and consumer. Another important change has been Oord has instigated several staff consumer.

consumer. Another important change has been in the division of the sales forces which will be split into two camps, one concentrating on EMI product and one on EMI distributed lines.

See Big Gains

Outlining these proposals, Oord said he intended to increase EMI Rec-Oord ords turnover in the next 18 months by some 50%. The company was al-

by some 50%. The company was al-ready pressing more records now than ever before in the company's history and Christmas sales look like reaching a top figure. Dale Newton has been named pro-duction co-ordinator of Threshold Records company set up by The Moody Blues, according to ch'ef Ger-ry Hoff. Newton will be working out of Threshold's Cobham office but will be setting up a London office shortly. He moves to Threshold from RCA promo department.

He moves to Threshold from RCA promo department. Following EMI's recent acquisition of Affiliated Music Publishing Ltd. and its overseas companies EMI has appointed R. N. White as group ex-ecutive-music publishing, effective immediately. White will be responsi-ble to L. G. Wood, group director, records, for the planning and profita-ble operation of all EMI's U.K. music publishing businesses and their vari-ous overseas subsidiaries. Jimmy Phillips, previously managing direc-tor Keith Prowse Music, will now act as a full time special adviser and he together with L. G. Wood and Ron White will form a management super-visory board for reviewing EMI's muvisory board for reviewing EMI's mu-sic publishing policies.



Oord (seated), managing director of EMI, with members of the label's new management committee (left to right): Malcolm Brown, exec assis-tant to Oord; Alan Kaupe, general manager of promo; Roy Feather-stone, director of repertoire; and Reg Palmer, director of finance and ad-ministration. EMI MGMT COMMITTEE: Oord (seated), managing direc

U.S. Billiards Bows "Aerojet"-An Air Gushion Puck-Hockey Game

AMITYVILLE, N.Y. — U.S. Billiards, Inc. has announced the release of their 'Aerojet Hockey' game, and shipments are now on their way to U.S. distributors across the country. The game is a puck-hockey concept item, where the puck itself rides upon a cushion of air. Players bat the puck back and forth at each other's goal using a "shooter puck" with handle (see photo). The puck itself hovers over the playing field and ricochets about with jet speed. The game ends when either seven goals are made by one player or when the time expires,

when either seven goals are made by one player or when the time expires, whichever comes first. At the end of the game, the blower motor cuts out, the air stops and the puck locks in. Al Simon, U.S. Billiards president, said "Aerojet Hockey combines the novel idea of an aerojet cushion hockey game with the experience of a coin machine manufacturer. The recoin machine manufacturer. The re-sult is a durable, quality build, attrac-tively designed profit maker." The firm's executive vice president Dick Simon declared: "We've built an

operator's game here, and as no other manufacturer could; fully utilizing our experienced coin machine knowhow. Test collections have shat-



Show coin machine news

tered all previous collection records on this type of game," he added. Company sales manager Len Schnel-

ler detailed the following technical points: to set up, the operator bolts on the legs and plugs it in. No other assembly is necessary, Schneller stated. There are service doors to provide easy access to all parts without disassembling the game. No play-er has access to any parts or wires. The unit is enclosed in an all-mica cabinet from top to bottom, in red, blue and white, mounted on their "Pro" table leg.

(Continued next page)

Canada's Alouette Hosts 400+ At Lavish No. Machine Showing

- Alouette Amusement held their annual show at the Holiday Inn in Quebec City on Nov. 5th. Over 400 people attended this event. Over 6 Provinces were represented to view Canada's largest coin operated Provinces were represented to view Canada's largest coin operated amusement exhibition, at which time Gerry O'Reilly unveiled the new Wur-litzer Americana (1973). Operators came from as far as Thunderbay, On-tario to St. John, Newfoundland. In attendance were the following factory representatives: Paul Cala-mari of Bally, Bob Sherwood of Chi-cago Coin, Larry Berke of Midway.

cago Coin, Larry Berke of Midway,

Joan Masson of Milwaukee Coin and Lenny Schneller of U.S. Billiards. Gerry O'Reilly took this opportuni-

Gerry O'Reilly took this opportuni-ty to introduce new appointments in his company, which had been effected October 30th, 1972: Hector Lever, Sales Manager for Canada; Butch Bouchard, Salesman, specializing in the Quebec area; Jean Marc Perrotin, Manager of Services and Operations. Gerry O'Reilly and his charming

wife Phyllis were present to greet all their guests. The following photos were taken at that event:

EDITORIAL:

(The following message by MOA's executive vice president Fred Granger was received by the association's members last week. We have reprinted it in this space for the benefit of music operators everywhere):

This interim period before the new Congress convenes in January can be an ideal time to see your Senator or Congressman when he is home during the Holidays. Even if he already knows your position on the jukebox royalty question, it is still a good idea to renew acquaintances. If he doesn't know your position, or if he is newly elected, that is all the more reason to see him.

Following is a summary of the MOA position concerning the Copyright Revision Bill (S.644, 92nd Congress, which will have a new number in the 93rd Congress):

1) MOA supports the Jukebox Royalty Section of the Bill insofar as it adopts the \$8.00 per machine per year royalty, which was passed by the House of Representatives in 1967, and was based upon a compromise agreed to by representatives of the jukebox industry.

2) MOA strongly opposes other provisions, however, which were added by the Senate Subcommittee, as follows:

(A) An additional royalty of \$1.00 per machine per year for record manufacturers and performing artists (this is the so-called "Williams Amendment"; it increases the total jukebox royalty from \$8.00 to \$9.00).

(B) A 50ϕ per machine per year registration fee. (C) A provision for periodic review of royalty rates at 5-year intervals.

3) In talking with your Senator or Congressman, you should urge him to bring this industry's position to the attention of all members of the Senate and House Judiciary Committees. If you have any questions or need any assistance, please call or write the MOA office in Chicago.



Gerry O'Reilly and Lenny Schneller of U.S. Billiards posing with Mr. & Mrs. Brunet of Kirk-land, Que. and Mr. & Mrs. Arthur Boudreau, Automatic Amusement, Halifax, N.S.

Phyllis & Gerry O'Reilly with some of their staff in front of the 1973 Wurlitzer Americana. Left to right: Roger Demers, store service manager; Butch Bouchard, Salesman; Jean Marc Perrotin, Customer Service Manager; Noby Nikoshima, chief technisicut Biorne Locent technisicu chief technician; Pierre Legacy, technician.

Crowd attending the show.



Line-up of stars attending the show.

Mr. & Mrs. Lavergne, Ottawa, together with JoAn Masson, Milwaukee Coin and Phyllis with | O'Reilly.

Paul Calamari with Mr. Boudreau Jr. Quebec City.

Ken Malick Appointed to Wurlitzer **New Product/Sales Development Post**

NORTH TONAWANDA -

NORTH TONAWANDA — Kenneth L. Malick has joined the Wurlitzer Company, North Tonawanda Division to assume the responsibilities of new product sales development. The an-nouncement was made by Amile Addy, vice-president and manager, following three previous organization changes designed to assist the compa-ny's manufacturing capabilities. In his new post, Malick will analyze and construct effective sales markets for Wurlitzer coin-operated products which by definition are unique to the music industry. His first assignment will be the complete sales supervision of the Carousel, Wurlitzer's tape cas-sette playing unit. The Carousel was first introduced just over one year ago to Wurlitzer distributors and at the 1971 Chicago Music Operators of America Show. To date, it has shown unusual promise in locations where coin-operated music had never proved profitable. "The appointment of Malick further indicates that Wurlitzer is committed to a program of far-reaching explo-ration in all areas of the coin music business," Addy said. The Company

ration in all areas of the coin music business," Addy said. The Company considers Malick a true marketing strategist who has sold sophisticated products on a large national costs. Malick was most recently general manager and vice-president of sales of Scintrex, Inc., manufacturers of electronic audio devices.

electronic audio devices. Prior to his post with Scintrex, Inc., Malick had been sales manager of Scott Aviation Company, Lancas-ter, Pennsylvania; regional sales manager of Dustex Corporation. Buffalo, New York; sales manager of Fleet Manufacturing Company Ltd. and section sales manager for Procter & Gamble, Syracuse, New York. Other sales development experience

Other sales development experience Malick brings to Wurlitzer stems from marketing and sales manage-ment seminars he has attended at the



KEN MALICK

KEN MALICK American Management Association. He has participated in the executive training course of Harvard Business School, extension at Buffalo, New York and the Cornell University School of Industrial Relations, Execu-tive Development. His formal educa-tion includes credits from the Univer-sity of Buffalo and Northwestern University, Evanston, Illinois. Said Addy of the new appointment of Malick, "I'm pleased to have Ken Malick as a Wurlitzer associate. His abilities and vast sales background will help tremendously in acquainting music operators of the large-scale ad-vancements the Wurlitzer Engineer-ing department has made over the responsibility of familiarizing our customers with the latest product de-velopments because we are "The Mu-about. The important responsibility falls squarely on our shoulders. We realize that and we've done something about it."

Western Canada for Rock-Ola To New Way Sales Co.

CHICAGO - Rock-Ola Manufactur-

CHICAGO — Rock-Ola Manufactur-ing has announced the appointment of New-Way Sales Company of To-ronto, Ontario, Canada, as its phono-graph product distributor for all of Western Canada. The New-Way Sales Company, lo-cated at 1257 Queen Street, West, in Toronto, Canada, has been a Rock-Ola distributor in Ontario. Under the ownership of Jerry Janda, Sr.. and assisted by his two sons, Paul and Jerry, Jr., New-Way is expanding its sales and service facilities to the west coast of Canada. According to Janda, this expanded and unified distributor-ship will provide the operators in

this expanded and unified distributor-ship will provide the operators in Western Canada with a single source for the line of Rock-Ola equipment. The territory of New-Way Sales in-cludes: The Provinces of Manitoba, Saskatchewan, Alberta and British Columbia. Also, the Province of On-tario, excluding the city of Ottawa and that portion of the Province of Ontario east of Highway #16 starting south in Johnstown and going up to south in Johnstown and going up to the city of Ottawa.

Aerojet Hockey

(continued)

"There's no question that the Aerojet Hockey game is not only going to make collection history, but it may very well turn into a solid staple game for decades to come, joining the ranks of pool, flippers, shuffles and target novelties. We hope all operators will inspect it at their local U.S. Billiards dealer as soon as samples arrive, if they have not done so al-ready."



Amutronics, Inc. Enters Trade As New Amusement Games Maker

CHERRY HILL, N.J. — The forma-tion of Amutronics, Inc., a new coin-operated amusement machine factory, has been officially announced by its president/founder (and coin trade veteran) Fred Pliner. The new games-maker's first prod-uct, an electronic remote-control amusement device, will be introduced to the industry through an already-formed distributor network after the first of the new year.

formed distributor network after the first of the new year. Amutronics is housed in a new 15,-000 sq. ft. factory here in the Cherry Hilly Industrial Park. The organiza-tion was formed several months ago by Pliner, with the help of his vice president Mort Bricklin. "All the logic for the electronic

item has been developed by our own engineers here," Pliner declared. "We

engineers here," Pliner declared. "We already have the prototype and will get into production shortly." While not revealing the specific nature or theme of the game, Pliner did advise that it will have adjustable scoring, a built-in test panel for trade technicians and, as he put it, "some of the mest generacy playfield artwork the most gorgeous playfield artwork the trade has ever seen." the

Pliner further advised that an en-tire coast-to-coast distributor net-work has already been formed, and that he is now concentrating on overseas dealers to handle the first and many future Amutronics, Inc. amusement games.

nationally advertised merchandise, re: items such as, books, toiletries and personal items. The door of the dis-penser swings open for easy access to the compartments and for easy price changes. The convenience center is de-signed for the purpose of eliminating losses and relieving personnel of the time required for performing these sales efforts. PVS is currently advertising in Ho-

PVS is currently advertising in Ho-tel and Motel Management to advise them that these machines are being made available through their local

vending operators.

Vendor.

vending operators. Recently a new PVS magazine was added to the line and this machine holds approximately 50 each of four fast selling magazines. The company has suggested that vending opera-tors seeking to expand into these ar-eas should contact: PVS, 250 East Fifth St., St. Paul, Minn. 55101 tele-phone (612) 222-711 for complete data and prices of the PVS Conve-nience Center and PVS Magazine Vendor.

Product Vend. System Bows Two Items coin operated Convenience Center which allows for the easy selection of nationally advertised merchandise, re: items such as, books, toiletries and

ST. PAUL, MINN. - Product Vending Systems has announced the availability of a newly manufactured



PVS CONVENIENT CENTER

Conversion Kits Now Available tor your present dart games BASKETBALL FOOTBALL **Proven Profit Builders** Quick and Easy 15 Min. Installation Quality Guaranteed ONLY \$59.95 PER GAME (10% prepaid discount) NU-GAME CONVERSION SYSTEMS P.O. BOX 102, ENFIELD, CONN. TEL. 1-203-745-0560 24 hour phone-when ordering, specify game type

Attention Dart Game Operators:

cashbox? Round The Route

EASTERN FLASHES

AROUND FUN CITY-The "flipper hearing" has been pushed back once again, this time to Jan. 15, 1973, giving City operators a bit more time to do what they have to do in that matter. . . . Larry Galante, Joe Bertolotti and the rest of the International Mutoscope staff moved into brand new quarters Nov. 1st at 5717 5th St. in Long Island City. Joe says the place is extremely spacious, combining

office, production and warehouse facilities over many square feet of space. UPSTATE ITEMS—Next regular meeting of the New York State Operators Guild is set for 7:30 PM, Dec. 20th at the Woronock House in Wappingers Falls. Place . Inv Kempner visiting with customers in Westchester and Dutchess is on Rt. 376 . . counties recently, stopped by new Cortlandt Amusement Co. headquarters in Peekskill and says the place is fabulous. . . . The Wayne County Occupational Center has another coin machine mechanics course underway at the Newark, N.Y. Bilotta Music Co. building. First class was graduated in June, 1972, from which seven of the eight grads are now gainfully employed in the coin machine industry up thataway. Course instructor is **Rob**ert Hilfiker who received a year of training at the Air Force Electronics School, was later employed for three years at General Dynamics of Newark and Rochester and has been with Bilotta Enterprises five years. Hilfiker said recently there is a great need for servicemen in that area. He begins his course in basic electricity and electronics and uses overhead projectors, diagrams and manufacturers manuals to acquaint the students with the phonographs, vending machines and all types of amusement items now on location.

Bilotta advised that still another class is scheduled to start the first of March, 1973 and if they can help any operators or distributors in their areas to start a similiar program, he would be happy to advise them how to go about it. "I believe the Board of Education would be glad to work with any distributors or operators on this program," Bilotta stated.

SNOWMOBILE KIDDIE RIDE*

HOTTEST KIDDIE RIDE INNOVATION EVER! PROVEN BY EXTENSIVE TESTING!

SURE MONEYMAKER!



The above KIDDIE RIDE comes complete with skis, a seat large enough for 3 children, an NRI Coin Box (your preferred denomi-nation 10_{ℓ} or 25_{ℓ})**. The construction is easy to service and the yellow color is a sure eye catcher! The all plastic exterior promotes easy maintenance.

Measurements, prices, and delivery will be forwarded to you after receipt of your inquiry. For above information please write to: SVI 1263 Fletcher Avenue, Chomedey, Quebec, Canada. Tel.: (514) 688-2515

*Patent Applied For **Also available is our 10¢ - 25¢ dual ride 10¢ - 1 minute 25¢ - 3 minutes only 1 coin box & rejector!



CHICAGO CHATTER

A proposal has been made by the Server Co., a development firm, to build a 14-story "restaurant building" here in Chicago at a choice location near the popular Rush St. night club strip. As reported in the local newspapers, if enough well-known out of town restaurants are signed up to occupy the structure, groundbreaking will take place in June of next year and construction completed by the fall of 1974! A very ambitious project! "SUB PACK" IS AMONG THE top priority items on the current production

schedule at Bally Mfg. Corp. It's been going strong since its release a few weeks back, Herb Jones was telling us, and present indications are it will continue at this pace! . Visiting the Bally factory last week were Jan Petterson, managing director of Bally-Scandinavia AB, firm's subsidiary in Sweden; and Luc Wilms of Bally Continental Ltd., Bally's Antwerp subsid. NICE CHATTING WITH Johnny Frantz of J. F. Frantz Mfg. Co., who's mighty excited over increased sales activity in both domestic and overseas markets on

his "U. S. Marshall" gun. "A real location getter," he calls it! OPERATORS MIGHT BE INTERESTED in an upcoming release (the second in the Old King Gold catalog series) by Starday-King Records. The collection includes thirty-one rock and r&b singles from the fifties, featuring such soul artists as Albert King, Bill Doggett, Earl Bostic, The Dominoes and many others.

PRODUCTION LINES AT THE Williams Electronics Inc. factory are at full speed, Bill DeSelm items, on such hot sellers as "Fantastic", "Big Star" (add-a-ball) and the current shuffle alley! They're plenty busy out there!

INCIDENTAL INFO: A recent survey conducted by the Opinion Research Corp. of New Jersey revealed that of the six leading big-screen color television brands, Zenith ranks best by a margin of two to one. The test was conducted in the lobby of the Conrad Hilton Hotel, here, where the six sets were displayed with their brand names concealed and the persons interviewed were from all over the world.

ROCK-OLA MFG. CORP.'S vice president Dr. Dave Rockola is on another of his many trips abroad. He'll be spending some time in Germany, of course, and visiting various Rock-Ola representatives overseas . . . Executive veepee Ed Doris was in his office last week. He's as delighted as everyone else at the factory over the trade's wide acceptance of the model "450" phonograph and the Tri Vue wallbox! Both units are very much in demand these days!

MUCH ACTIVITY REPORTED AT the ChiCoin factory on "Big Top", firm's cur-rent selling twin rifle, and the "Holiday" ball bowler! Busy marketing manager Chuck Arnold tells us factory distribs are starting to receive samples of the new "All Star Football" this week.

MILWAUKEE MENTIONS

"Wisconsin has gone Wurlitzer"---and that's a direct quote from Paul Jacobs, Wurlitzer Dist. Corp.'s branch manager here, whose personal enthusiasm for the new "Americana" model 3700 phonograph is exceeded only by that of his custom-ers! "The unit is mechanically sound, beautiful to look at," he said, "and a truly superior model in every respect!" Another exceptional seller at WDC these days is Midway's "Table Tennis", Paul says he's sold cut as of now but has quite a backlog of orders waiting, in anticipation of a shipment expected momentarily from the Midway factory. from the Midway factory

WALLY BOHRER'S RECENT TRIP overseas was quite an eventful one, we understand. The Hastings Dist. Inc. exec visited Prague and spoke before a gathering of business executives, many from iron curtain countries, on the subject of in-door air pollution. He attended in behalf of Tepco, producer of a very effective air purifier unit used in bars, restaurants, bowling alleys and the like in this country. Wally also had an opportunity to attend a party hosted by the American ambassador and he even managed to make a trip into Germany, where his father was born, and do some sight seeing around the area of the Rhine valley. He's back in the office now, however, and plenty busy from what Jack Hastings tells us. They're having quite a surge out there on Valley pool tables and Rock-Ola "450" phonographs!

HOPE TO SHORTLY ANNOUNCE the date of the annual meeting of the Wisconsin Music Merchants Association, which will be coming up after the holiday season.

UPPER MID-WEST

Mr. & Mrs. Bill Smilovich had their daughter, son-in-law and grand-child spend the Thanksgiving Holiday with them. The children live in Fargo and attend college there . . . Mr. & Mrs. Jack Backus, Jamestown, N. D. in the cities for a few days holiday . . . Roy Foster and his son Jerry, Sioux Falls, S. D. in the cities over Thanksgiving visiting Roy's son Norman and family . . . Mr. & Mrs. Bob Adding-ton, Bismarck, in town over the week end. Bob buying equipment and Mrs. Addington doing her Christmas shopping ... Archie Currie is spending more time at his office since his second heart attack. Is down to 160 pounds from 205 ... Gabby Cluseau in town for the Saturday nite Minnesota basketball game and Sunday's Viking Boar game. Sunday's Viking-Bear game . . , Mrs. Einar Carlson, Virginia, has sold her route to Per Fjelstad, Virginia. Since Einar's death last July, Mrs. Carlson and her son Terry have operated the route but it has been to much for both of them, therefore the decision to sell out . . . Amos Miller, Spooner, got his buck deer hunting this week, and Al. Kirtz and his son got two bucks on the 5th day of their hunting trip . . . The Lieberman Music Company held a Seeburg Phonograph School at the Holiday Inn South Nov. 28-30th. Sam Garvin, Seeburg engineer, held class with the following fellows: Bill Thole, Gordon Waknitz, Twin City Novelty Co. Greg Hensrud, Anderson Coin, Bemidji, Bill Stansbury, Dahlco Co. St. Paul, Bob Arse-neau, L. & L. Amuse. Hurley, Al. Eggermont Jr., Paul Apala, Marshall, Gary Jenkins, Advance Music Co. Jerry Cichos, Kennedy's Music Co. Jamestown, Dave Grout, Lieberman Music Co. Gary Benson, D. & R. Novelty Co. Tom Hazelwood, Hazel-wood Vend., Roland Beach United Music, Fargo, Terry Boerger, Boerger's Nov., Ancil Larson, Lucky Sales, Richard Lien, Mill Amuse. Kenneth Price, Mill Amuse, Kent Gene Jelinek, Star Music Co., Larry Hjelm, Nelson Music Co. The class was kept to a maximum of 20. The thought was that a smaller class would lend itself to better communication between teacher and student and it turned out to be one of the best schools that Sam Garvin has held. S. W. Rose.

CLASSIFIED ADVERTISING SECTION



SCOPITONE OPERATORS! ***** ATTENTION. If you have 5 or more American Machines in storage or on poor locations, and would be interested in a guaranteed income plan, please contact Scopitone West, 504 Van Ness, San Francisco, 94102. (415) 431-2266.

WANTED—BUYING ALL 1950's and EARLIER TABLE MODEL SKILL And Gambling Machines; Bubble-gum, Peanut, Slot Machines, Mutoscope Viewers and Cranes. (No Crating) We pickup anywhere. SACKIN, 318 East 70th St., NYC, NY. 10021 Phone (212) 628-0413.

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinball games two or four play-ers, make an offer to AUTOMATTJANST N STOR-GATAN 19 BJUV, SWEDEN.

WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddle rides, slot machines, etc., all makes all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUIS, BRUSSELS.

WANTED ALL TYPES OF OLD BINGOS AND SLOT MACHINES FOR EXPORTING TO JAPAN. JATRE INC. 2-9-2, Diamond Bidg., 2nd floor, Minami-Ohi, Shinagawa-ku, Tokyo, Japan. Cable Amuse-Japo Tokyo. SAN FRANCISCO OFFICE, 2311 CABRILLO STREET SUITE #2, SAN FRANCISCO, CALIF. 94121. Tel. (415) 387-6227.

"WANT"—ALL WURLITZER AND ROCK-OLA PHONOS 1965 and newer. All arcade equipment. Flippers to three years old, Uprights, We are interested In distribution of allied equipment. BERT AMUSEMENTS LTD., 3728 East Hastings Street, North Burnaby, B.C. Canada. Phone 298-5578.

WANT—Electronic Games, Darts, Colf, etc. Seeburg Consolettes and Hideway units. Harvard Metal Typers. Also interested in distribution of new equipment. St. Thomas Coin Sales, 669 Talbot St., St. Thomas, Ontario, Canada. (519) 631-9550.

COIN MACHINES FOR SALE

SLOT MACHINES for EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos. SI REDD'S BALLY DISTRIBUTING (CO., 390 E. 6th St., P.O. Box 7457, Reno, Nevada 89502 (702 323-6157), (Las Vegas Office) 2611 S. Highland Ave., Las Vegas, Nev. (702 735-3767).

FOR SALE—RECONDITIONED-LIKE NEW: Hollywood Driving Range, \$295, FOB Cleveland (15 Ball golf game)! SEGA Jet Rocket, \$795, FOB Cleveland; Williams Flottilla, \$795, FOB Cleveland, SEGA Missile, \$425 FOB Cleveland; Allied Wild Cycle, \$445, FOB Cleveland, CLEVELAND COIN INTER-NATIONAL, 2025 Prospect Ave., Cleveland, Ohio 44115, Phone (216) 861-6715.

FOR SALE—Export Market Only: Silver Sails, Can-Cans, Roller Derbys, Country Fairs, Sea Islands, Carnival Queens, Miss Americas, Cypress Gardens, Touchdowns, Show Times, Key Wests, Big Shows, Mami Beaches, Night Clubs, Broadways, Big Times, others. Lexingtons, Turf Kings with auto-matic pay-out drawers. MUSIC-VEND DISTRIBUT-ING CO., 100 Elliott Ave. W., Seattle, WA 98119. Cable MUSIVEND.

FOR SALE—EXPORT ONLY—Bally, Bingos, slots, up-rights Games, Inc., Big Ben, etc., Keeney Mt. Climber, etc., Evans Winterbrook. All models rotamint & rotamat, Write for complete list phonos, phono-vues, pin balls, arcade, etc. ROBERT JONES INTERNATIONAL, 880 Providence Highway, Dedham, Mass. 02026 (617) 329-4880.

DR SALE: 3 SPEED QUEEN B BALLY—BOATS. \$275 each. 3 Elephants by Tusko—\$275 each. 'CENTRAL MUSIC Co., P.O. Box 284, 407 E. Ave. D, Killeen, Texas 76541. FOR

R SALE: Seeburg, Wurlitzer, Rockola, AMI Phonographs. Williams, Gottlieb, Bally, Chicago Coln, flippers, guns, baseballs, United, Chicago Coln, Midway shuffes. Valley, Fischer, United, American, used pool tables. As is or shopped. Domestic or export shipments. Call or write Operators Sales, Inc., 4122 Washington Ave., New Orleans, Louislana. 70125. (504) 822-2370. FOR

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Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 119 West 57th St., N.Y., N.Y. 10019

ATTENTION: WHOLESALERS, EXPORTERS, AND IM-PORTERS: Have WURLITZER 3400, 3500, and Super Star Model 3600, 200 selection phono-graphs. Write for prices, UNITED DISTRIBUTORS, INC., 420 S. Seneca, Wichita, Kansas. Phone (316) 263-6181.

FOR SALE—Off Location, As Is Condition—Com-plete—No Breakins; 50 Rowe 20/700, \$40. The MACKE COMPANY OF CENTRAL PENNSYLVANIA, 1201 South 20th St., Harrisburg, Pa. 17104. (717) 238-1768. Mannie Silvia.

FOR SALE: PANORAMS—NEW—WITH OR WITHOUT Sound. Write or call URBAN INDUSTRIES, INC., P.O. Box 31, Louisville, Kentucky 40201. (502) 969-3227.

"MARMATIC", Exclusive World-Wide Reps. for the Newest JENNING'S Electronic Slots, KEE-NEY'S MOUNTAIN CLIMBER & 7 coin multiple FLAMING ARROW UPRIGHTS. Available in Free Play or Cash Payout. We also carry a com-plete line of A-1 USED—JENNINGS, KEENEY MILLS Slots, BALLY Slots & Bingos, MARMATIC SALES CO., INC., 1140 E. Cold Spring Lane, Baito., Md. 21239. (301) 435-1477.

ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for saie—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for equipment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashville, Tenn. 37210.

ALL TYPES OF COIN-OPERATED EQUIPMENT: ADD-A-Balls, shuffles, guns, computers, etc. All types of phonographs, large selection on hand. Vending machines, from cigarette to candy to can drink. etc. . . all kinds, shopped to perfection. Also Cineboxes loaded with film (sizable quantity available)—make offer. Notice to distributors: If you're overstocked with equipment in original crates or have good used equipment, call us or send your list. Write or cail FLOWER CITY DIST. CO., 389 Webster Ave., Rochester, N.Y. 14609. Tel. (716) 654-8020 and ask for JOE GRILLO.

FOR SALE: Workhorses, Video Viewers, 25¢ play, Sound \$795; Silent, \$695; Two minute timer, Coin Counter, Slug Proof. Color Film Cartridges Rewind automatically. Bulbs last 1000 hours. TIMES SQUARE VENDING CORP., 432 W. 42nd St., New York City, N.Y. 10036. (212) 279-1095.

STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201", \$20; "WMC" for Wurlitzer Cobra, \$10. SOUND & SIGNAL SERVICE, Box 10052, Albuquerque, N. Mex. 87114.

10052, Albuduerque, W. Mex. 8714. pr Export.—EVANS WINTERBOOKS, BUCKLEY ODDS, BINGOS, FLIPPERS, Cosmos, \$275; Jolly Roger, \$225; Hi-Score, \$185; Safari, \$225; Shangri La, \$195; Dogies, \$225; Big Chief, \$135; oerby Oay, \$200; Bank A Ball, \$110; AMI 1-120, \$85; J-120, \$95; Cont. II, 200, \$175; JEL. \$160; Diplomat, \$345; Bandstand, \$395; Rock-Ola Rhapsody, \$175; Seeburg Consolettes, \$85. CROSSE-DUNHAM & Co., 225 Wright Ave., "F", Gretna, Louisiana 70053. Tel (504) 367-4365. Cable CROSSEDUNHAM Gretna, La.

FOR SALE—Stock of SPACE LASER and CHICK 'N PLUCK 'R parts available. LASER Access Doors (normally \$18.00 each) while they last special— four for \$20.00. Inquire for special bargain prices on New SPACE LASER or CHICK 'N PLUCK 'R Machines for sale or lease. All orders C.O.O. only. Write or call TAREET INTERNA-TIONAL COIN, 15219 Michigan Ave., Dearborn, Michigan 48126. (313) 846-0160.

POOL TABLES—Large selection of all makes and models available. Completely reconditioned or in "as is" condition for immediate shipment at very attractive prices. Also large selections of pin games, shuffles, guns and music—Phone or write EASTERN NOVELTY DISTRIBUTORS, INC., 3726 Tonnele Avenue, North Bergen, New Jersey 07047 —(201) 864-2424.

CONVERSION CARTRIDGES-PLAY STEREO RECORDS ON Seeburg Monaural Phonos B thru 201—NO AOJUSTMENTS REQUIRED—JUST PLUG IN—elimi-nate sound distortion, needle skipping, excessive record vear. \$24.95 postpaid. Satisfaction guar-anteed. Quantity discounts. C. A. THORP SERVICE, 1520 Missouri, Oceanside, Ca. 92054.

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Got machines to sell? Is there something you're looking to buy? Maybe you'd like to move some used 45's or need a route mechanic? See ad rates above.

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Send all copy to: CASH BOX, 119 West 57th Street, New York, N.Y. 10019

- SUBJECT TO PRIOR SALE: Bahama Beaches, Beauty Beaches, Big Wheels, Border Beauty's, Follies Bergere, Londons, Magic Rings, Orients, Safari's, Super 7, Venice—Some OK games. LOWELL AS-SOCIATES, PO Box 386, Glen Burnie, Md. 21061. (301) 768-3400.
- FOR EXPORT ONLY—BINGOS. Big Wheels, Orients, Zodiacs, Beach Times, Sea Islands, Carnivals, Touchdowns, Acepulcos. FLIPPER GAMES, Cres-cendos, \$395; Spin A Card, \$250; Suspense, \$295; Rocket III, \$150; Strike Zone, \$395; AMI MUSIC, Model MM-3 with Phono-vue, bar box, and 30 assorted films, \$1,000. D. & P. MUSIC CO., 133 N. George St., York, Pa. 17401. (717) 848-1846.
- FOR SALE: LIKE NEW ROCK-OLA WALLBOXES with Speakers, 100 selection, \$165 each, all three, \$475. BUDGE WRIGHT'S WESTERN DISTRIBUTORS, 1226 SW 16th Ave., Portland, Oregon 97205. (503) 228-7565.
- FCR SALE/EXPORT—USED SLOTS, BALLY STAND-ARD, 3-LINE PLAY, MULTIPLIERS, QUICK DRAWS, AND COMPLETELY SHOPPED AMUSEMENT EQUIP-MENT. Write for particulars, THOMAS TRADING 'CO., INC., 2614 Westwood Drive, Box 15391, Las Vegas, Nevada, U.S.A., 702-734-8818. Cable: VEGAS.
- FOR SALE: Hi Score Pool, \$595; Invaders, \$375; Sea Raider, \$275; Write for complete list: CENTRAL DISTRIBUTORS, INC., 2315 Olive St., St. Louis, Mo. 63103.
- FOR SALE—Bingos, Funways, Lotta Funs and Shoot-A-Lines Available. Also Keeney Red Arrows and Sweet Shawnees. These games are completely shopped. Call WASSICK NOVELTY (304) 292-3791. Morgantown, W. Va.
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- FOR SALE—EXPORT Bally 742a \$650.00 each, 831za 3 line play \$1095.00, 873a \$1295.00, All Con-versions. Bally, Mills, Jennings and Pace Parts, 4 front Opening Mills with Automatic Jackpot. Other Bally 5 coin Multiplyers on requests. Nevada Fruit (Slot) Mach. Co., Box 5734, Reno, Nevada 702-825-3233.
- FOR SALE: Gott: 5 Balls; Baseball, Playball, Spin A Card, Wms: 4 Aces, Seven Up, Bally Joust. Seeburg LPC 1- 480 Photomatic 60. Midway Whirley Bird. HALGAME DART BOARD. D & L DISTR. CO. INC., 6691 ALLENTOWN BLVD., HAR-RISBURG, PA. 717-545-4265.
- FOR SALE: 2 complete penny arcades, guns, base-balls, fortune, misc. arcade pieces, (no pins). Lost leases. Mike Munves Corp., 577 10 Ave-nue, NYC, NY 10036, Phone 212 279-6677.
- FOR SALE: United Palos Verde S/A \$650. Seeburg SC-1 Consolette Wall Boxes \$85. Mohawk Skill Games Co., Ogden Whitbeck, Prop., 67 Swag-gertown Road, Scotia, N.Y. 12302.
- FOR SALE: "CLOSEOUTS", COMPLETELY RECONDI-TIONED: Wurlitzer 3200-4-A (200 sel w/LP's & Do'lar Bill acceptor) \$695.00, United Billiards Daddio 8' (Skee-Ball) (like new) \$345.00. Bally Space Flight (Late model) (moon-lander game) \$195.00, Gottlieb Mini Cycle (2 player) \$395.00. Mickey Anderson Amusement Co., 314 E, 11th St., Erie, Pa. Phone (814) 452-3207.
- FOR SALE: Grand Slams, \$490; King Rocks, \$735;
 Drop-A-Card, \$420; Orbit, \$635; Polo, \$490;
 Honey, \$625; Winners, \$615; Zodiacs, \$510;
 Stardust, \$595; Haunted House, \$710; Flash-baseball, \$395; Desert Fox, \$650; Beat Time, \$165; Paradise, \$90; Paul Bunyon, \$210; Air-port, \$175. New Orleans, Novelty Company, 1055
 Dryades Street, New Orleans, Louisiana 70113, Tel. (504) 529-7321, CABLE: NONOVCO.

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"WANTED—Music and Games Mechanic for shop and route work. Must be dependable, honest and sober. Write or call GREATER SOUTHERN DISTRIBUTING CO., 321 EDGEWOOD AVE, SE, ATLANTA, GEORGIA 30312"

BINGO MECHANICS WANTED: Legal territory of Nevada. 5 day, 40 hour work week. MUST have past Bingo experience. State age, references, past experience. Send photo if possible. Write or phone. UNITED COIN MACHINE CO., 2621 South Highland, Las Vegas, Nevada. Phone (702) 735-5000.

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SCHOOL FOR GAMES & MUSIC, ONE TO FOUR WEEK COURSES, Phono's, Flippers, and Bingos. By schematics CAL'S COIN COLLEGE, P.O. Box 810, Nicoma Park, Okla. 73066. (405) 769-5343.

Arcade Managers and Arcade Mechanics for var-ious East Coast locations. Full time or Sea-sonal, Good Pay and Benefits. Amusement Con-sultants Ltd., 60 Morrow Ave., Scarsdale, N.Y. 10583. 914-793-4100.

HUMOR

MOO RECORD. Send \$1.00 to CAT. Suite 224, 2801 E. Oakland Park, Ft. Lauderdale, Fla. 33306.

ORBEN'S CURRENT COMEDY. The Orben Comedy Letter, Orben's Comedy Filers Send \$5 for two month trial subscription to Orben's Current Comedy plus sample copy of Comedy Letter and Comedy Filers. Comedy Center, 1529-CB East 19th Street, Brooklyn, New York 11230.

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- DJ'S. Thanks for Spinning: "FROM DUST TO DUST" & "WARM UP" by Jim Dandy & the Sugar Beats. For free copy write on your stationery to: DADJO RECORDS, 3118 S. Jefferson, Saginaw, Michigan 48601. Available—distributorships.
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- USED 45 RPM RECORDS. ALL TYPES AS THEY RUN, right off the route. No sorting or picking. We pay freight from anywhere in U.S.A. Standing order available for regular shippers. JALEN AMUSE-MENT CO., 1215 HOWARD STREET—BALTIMORE, MARYLAND 21230.
- WANTED TO BUY—OPEN REEL TAPES. WHY TIE UP capital investment in slow-moving reel tape de-partment? We will buy complete inventories— large or small. Send detailed lists and quan-tities. VARIETY AUDIO PRODUCTS, 170 Cen-tral Avenue, Farmingdale, N.Y. 11735. 516— 293-5858.
- HOE DOWN FIDDLE TUNES—COUNTRY—BLUE GRASS —Record Albums—Tape Cartridges, New record-ings of the legendary J. E. Mainer. He will scare hell out of you. Wholesale to established Record Stores. UNCLE JIM O'NEAL, Box A-6, Arcadia, California 91006.
- THE GOLDEN DISC, WE SPECIALIZE IN ROCK 'N Roll, Rhythm and Blues, Oldie albums and 45's. Send \$1.00 for oldie album catalog. Attention: Dave, the Album Man, 163 West 10th St., NYC 10014.
- WE BUY NEW AND USED ALBUMS—Promos, review records, anything you have. Highest prices paid anywhere. Immediate Cash. We pick-up in New York Area. Can arrange shipping From Out of Town. Call (212) 693-2251 or 256-0764. Or Write: Titus Oaks, 362 Linden Blvd., Brocklyn, N.Y. 11203.
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- LEADING TAPE & RECORD DISTRIBUTOR of Major Brands, Capitol, Columbia, RCA, Decca, etc., will sell current merchandise and complete catalogue at lowest prices. \$6.98 tapes at \$3.79 & \$3.88; \$4.98 LP's at \$2.55; \$5.98 LP's at \$3.05. Send for other specials at even lower prices. CANDY STRIPE RECORDS INC., 17 Alabama Ave., Island Park, LI, NY 11558. (516) 432-0047-0048.
- SPOT CASH FOR ALBUMS or 8-TRACK TAPES, CUR RENT MERCHANDISE, Major Labels, Top Artists. Small or Large Lots—ZIP's RECORD SHO'S, 1120 E. Sixth St., Tucson, Arizona 85719. (602) 882-8324.
- IDEA! Recap 1972's M-O-R HITS New Year's Eve. M-O-R HITS/1972 lists approximately 300 M-O-R records that hit the TOP 100. For AIR-MAIL, SPECIAL DELIVERY by December 30th, send \$5.75 to: THE MUSIC OIRECTOR, Box 177, Chestnut Hill, Massachusetts 02167.

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