# CGALLES OSE

The Catalog Boon: Exposure & Effort (Ed)...Famous Enters Historic Print Deal w/ Hansen... Columbia Career Busis Drives Travel From 'Market-To-Market'. BMI Awards: SG-Col Top Publisher; 'Rose Garden' Most Parformed... Asher Heads English Unit...

COLUMNIA BILADING NEW ACTS







# "If You Can't Be My Woman" will make Boones Farm an instant headliner.



Produced by Jim Messina, Boones Farm have themselves a hit single, first time out.

"If You Can't Be My Woman" is the song from their just-released debut album that's lighting up the most switchboards. And people.

And soon, marquees all over the country.

BOONES FARM

including:
If You Can't Be My Woman/Mother-In-Law
She's So Good/Love Has A Mind Of Its Own
The Me Nobody Knows

C 31408\*

"If You Can't Be My Woman" by Boones Farm.
The hit single from their sweet new album,
On Columbia Records®



Vol. XXXIII – Number 50/June 3, 1972

Publication Office/119 West 57th Street, New York, New York 10019/Telephone: JUdson 6-2640/Cable Address Cash Box, N. Y.

GEORGE ALBERT President and Publisher

MARTY OSTROW Executive Vice President

> IRV LICHTMAN Vice President and Editorial Director

CHRISTIE BARTER West Coast Director ED KELLEHER KENNY KERNER ROBERT ADELS MARK PINES TODD EVERETT

RESEARCH MIKE MARTUCCI Research Director ANTHONY LANZETTA Assoc. Dir. Assoc. Dir. BOBBY SIEGEL

STAN SOIFER Advertising Manager Account Executives ED ADLUM, New York WOODY HARDING
Art Director

COIN MACHINE & VENDING ED ADLUM General Manager DON DROSSELL CAMILLE COMPASIO, Chicago

CIRCULATION THERESA TORTOSA, Mgr.

#### HOLLYWOOD

CHRISTIE BARTER—TODD EVERETT 6565 Sunset Blvd. (Suite 525), Hollywood, Calif. 90028 Phone: (213) Hollywood 9-2966

JUANITA JONES 806 16th Ave. South, Nashville, Tenn. 37203 Phone: (615) 244-2898

CAMILLE COMPASIO 29 E. Madison St., Chicago, III. Phone: (312) FI 6-7272

#### ENGLAND

DORRIS LAND 3 Cork Street London WI Tel. 01-7342374

#### GERMANY

CHRISTIAN TOERSLEFF 2 Hamburg 56 Leuchttrum Weg 30 Tel: 0411/34 72 486

#### BRAZIL

PEDRO FRAZAO DE VASCONCELOS a Frei Caneca, II, Apt. 13 Sao Paulo, S.P., Brazil Tel: 257-15-58

#### ARGENTINA

MIGUEL SMIRNOFF Belgrano 3252, Piso 4 "B" Buenos Aires, Argentina Tel: 89-6796

WALT GREALIS RPM 1560 Bayview Ave. Toronto, 17, Ontario Tel: (416) 489-2166

#### FRANCE

FRANK LIPSIK 5 Rue Alfred Dormeuil 78 Croissy Tel: 225-26-31

#### HOLLAND

PAUL ACKET Theresiastraat 59-63 The Hague Tel: 837700

GABRIELE G. ABBATE Viale A. Doria 10 20124 Milano

#### BELGIUM

ETIENNE SMET Postbus 56 B-2700 Sint-Niklaas Tel: (03) 76-54-39

#### AUSTRALIA

PETER SMITH 40 Winters Way Doncaster 3108 Victoria, Australia

#### JAPAN

Adv. Mgr. SACHIO SAITO

I-II 2-Chome Shinbashi Minato-Ku, Tokyo Tel: 504-1651

Editorial Mgr. FUMIYO TACHIBANA

SUBSCRIPTION RATES \$35 per year anywhere in the U.S.A., Published weekly at 34 N. Crystal St., E. Stroudsburg, Pa. by Cash Box, 119 West 57th St., New York, N.Y. 10019. Second class postage paid at New York, N.Y., U.S.A. and additional offices.

Copyright © 1972 by The Cash Box Publishing Co., Inc. All rights reserved. Copyright under Universal Copyright Convention.

## The Catalog Boon: Exposure & Effort

Lo and behold, the word "catalog" is making tradesters smile these days. Cash Box has been hearing nothing but glowing remarks from execs on the revival of catalog sales.

Not that catalog has ever completely lost its status as important "rainy day" inventory; it's just that a number of factors have come in to play to make this area of the business take on a new lustre.

First, the "bad news," if you will. There's no denying a lack of exceptional excitement on the current product scene. There are, to be sure, a bevy of important sales draws on the market, yet the industry justifiably be-moans the lack of newcomers on the order of the Beatles. This condition makes buyers peruse catalog and catch-up on all-time LP greats they may have missed.

Now, the "good news." Recent developments on the retail and wholesale levels of the business have been a strong stimulus to catalog sales. The "retail explosion," covered previously in many Cash Box editorials, is, in essence, the re-emergence of the fullline retailer who now makes readily available and exposes all kinds of catalog merchandise. "Headshops," too, have in depth contemporary catalog product. This kind of general stocking of product had been sadly missing in recent years.

Another major development has been the growth of branch operations. Atlantic Records, for instance, says it owes a lot to its current boom in jazz LP sales to the establishment of the W-E-A branch setup. Catering only to the Warners, Elektra and Atlantic lines, the branches are discovering it is worthwhile, indeed, to investigate catalog and put effort behind it. It's obviously paying off. Even though it handles lines outside of its parent's orbit, London Records' branch operation is reporting similar happy news for its catalog product, as is Columbia Records, which, of course, has been a catalog leader for many years.

Aside from the "no Beatles point of view," we think it's more important for the industry to think of catalog in terms of catalog itself. The industry is getting the message—just as it does when a single gets airtime play—that catalog requires "exposure and effort" to get it off the shelf and into the record buyer's library. In this manner, catalog can be both "rainy day" and

"sunshine" merchandise.



## CashBox CashBox TOP100

June 3, 1972

1	OH GIRL		
2	CANDY MAN	2	4
3	Sammy Davis JrMGM 14320	ME	15
4	SYLVIA'S MOTHER	3	3
5	Dr. Hook & Medicine Show-Columbia 45562 LITTLE BITTY PRETTY ONE	15	23
6	I'LL TAKE YOU THERE	6	9
7	NICE TO BE WITH YOU	1	1
8	WALKIN' IN THE RAIN WITH THE ONE I LOVE	19	24
9	HOT ROD LINCOLN 55319	9	16
10	Commander Cody-Paramount 146 TUMBLING DICE	7	8
1	Rolling Stones-Rolling Stones 19103 (Dist: Atlantic)  MORNING HAS BROKEN	11	19
12	SONG SUNG BLUE	13	18
13	Neil Diamond-Uni 55326 THE FIRST TIME EVER I SAW	16	26
13	YOUR FACE		
14	Roberta Flack-Atlantic 2864 (Last Night) I DIDN'T GET TO SLEEP AT ALL	4	2
15	5th Dimension-Bell 195 I SAW THE LIGHT	17	21
16	Todd Rundgren-Bearsville 0003 (Dist: W.B.) SLIPPIN INTO DARKNESS	22	28
17	War-United Trtists 50867 IT'S GOING TO TAKE SOME T	12 ME	13
18	OUTA SPACE   Carpenters-A&M 1351	18	22
13	I NEED YOU  Billy Preston-A&M 1320	33	40
20	DIARY America-Warner Bros. 7580	32	53
21	TAXI Bread-Elektra 45784	29	34
	Harry Chapin-Elektra 770	21	20
22	ISN'T LIFE STRANGE Moody Blues-Threshold 67009 (Dist: London)	28	32
23	ASK ME WHAT YOU WANT Millie Jackson-Spring 123 (Dist: Polydor)	31	35
24	LOVE THEME FROM THE GODFATHER		
25	SMILIN' Andy Williams-Columbia 45579	25	30
26	TROGLODYTE (CAVE MAN)	26	29
27	SOMEDAY NEVER COMES	37	57
28	Creedence Clearwater Revival-Fantasy 676 OLD MAN	30	36
29	Neil Young-Reprise 1084 ROCKET MAN	34	39
	Elton John-Uni 55238		42
30	ME AND JULIO DOWN BY THE SCHOOL YARD		
31	Paul Simon-Columbia 45585  DADDY DON'T YOU WALK SO FAST	8	7
60	Wayne Newton-Chelsea 0100 (Dist: RCA)  I'VE BEEN LONELY FOR SO LO	38	43
5	Frederick Knight-Stax 0117	39	45

33	LIVING IN A HOUSE DIVIDED		
34	BACK OFF BUGALOO	43	56
35	HOW CAN I BE SURE	10	10
36	LEAN ON ME David Cassidy-Bell 220	48	58
37)	Bill Withers-Sussex 235 (Dist: Buddah)  I WANNA BE WHERE YOU AR	50 E	59
38	Michael Jackson-Motown 1202  IMMIGRATION MAN	54	71
39	Graham Nash & David Crosby-Atlantic 2873 THERE IT IS	44	52
40	DOCTOR MY EYES	40	46
41	Jackson Browne-Asylum 11004 (Dist: Atl.)  AMAZING GRACE	14	12
42	WOMAN'S GOTTA HAVE IT	56	64
43	AUTOMATICALLY SUNSHINE	52	55
44	LONG HAIRED LOVER FROM LIVERPOOL	45	47
45	I'M MOVIN' ON 14376	46	48
46	LIFE & BREATH John Kay-Dunhill 4309	47	54
47	ROCKIN' ROBIN (Dist: Bell)	49	51
48	I GOTCHA Micahel Jackson-Motown 1197	20	5
49	Joe Tex-Dial 1010 (Dist: Mercury) HOT 'N' NASTY	24	6
50	Humble Pie-A&M 1349 SUPERWOMAN (WHERE WERE	59	68
	YOU WHEN I NEEDED YOU) Stevie Wonder-Tamla 54216	60	73
51	YOU'RE THE MAN		
52	Marvin Gaye-Tamla 54221 IT DOESN'T MATTER	58	69
53	tSephen Stills-Atlantic 2876 HOW DO YOU DO	57	62
54	Mouth & MacNeal-Phillips 40715 YOU SAID A BAD WORD	62	75
55	Joe Tex-Dial 1012 (Dist: Mercury) POWDER BLUE MERCEDES	63	80
	QUEEN Raiders-Columbia 45602	64	77
56	TAKE IT EASY  Eagles-Asylum 11005 (Dist: Atlantic)		96
57	IF LOVING YOU IS WRONG	78	
58	CAT'S EYE IN THE WINDOW	67	85
59	TOO LATE TO TURN BACK NO	66 OW	70
60	Cornelius Brother & Sister Rose-U.A. 50910 THE YOUNG NEW MEXICAN	69	87
00	PUPPETEER		
61	Tom Jones-Parrot 40070 (Dist: London)  DAY BY DAY	61	66
62	WALK IN THE NIGHT	71	89
63	Jr Walker & All Stars-Soul 35905 WE'RE FREE	53	50
64	PEOPLE MAKE THE WORLD G		65
65	FUNK FACTORY Stylistics-Avco 4595	76	-
	Wilson Pickett-Atlantic 2878	75	88
IZED T	OP 100 (INCLUDING PUBLISHERS	ANI	) LIC

	66	WE'RE ON OUR WAY		
	67	I ONLY HAVE EYES FOR YOU	91	-
	68	I GOT SOME HELP, I DON'T NI		78
	69	ALL THE KINGS HORSES	68	72
	70	GUNS, GUNS, GUNS		
	7	RIDE SALLY RIDE	74	83
	72	RIP OFF Laura Lee-Hot Wax 7204 (Dist: Buddah)	80	
	73	AN AMERICAN TRILOGY  Elvis Presley-RCA 0672	82 73	79
	74	TO GET TO YOU  Jerry Wallace-Decca 32914	77	84
	75	CONQUISTADOR Procol Harum-A&M 1347	85	04
	76	LAYLA  Derek & Dominoes-Atco 6809	81	
	77	JUST AS LONG AS YOU NEED Independents-Wand 11245 (Dist: Scepter)	ME 79	86
	78	SCHOOL'S OUT Alice Cooper-Warner Bros.	88	
	79	SOMEDAY I'LL BE A FARMER Melanie-Neighborhood 4204 (Dist: Paramount)	83	90
	80	SEALED WITH A KISS  Bobby Vinton-Epic 10861	Gramm	
	83)	WE'VE COME TOO FAR TO EN	D	
	82	Smokey Robinson & Miracles-Tamla 54220 PASS THE PEAS	-	
	83	BABY LET ME, TAKE YOU	86	92
		Detroit Emeralds-Westbound 203 (Dist: Janus) COCONUT	94	
	85	GONE  Nijsson-RCA 0718	· Carrier	_
		Joey Heatherton-MGM 14687	90	97
	85	HAPPIEST GIRL IN THE WHOLE Donna Fargo-Dot 17409	-	>A 
	87	LOVE THEME FROM GODFATH Nino Rota-Paramount 0152	ER 84	91
	88	Gordon Lightfoot-Reprise 1088	92	98
,	89	Johnny Cash-Columbia 45590	93	
	90		95	
9	91	TELL ME THIS IS A DREAM Delfonics-Philly Groove 172 (Dist: Bell)	96	-
	92	AFTER MIDNIGHT J. J. Cale-Shelter 7321 (Dist: Capitol) 1		
:	93	WOMAN IS THE NIGGER OF T		
	0.4	WORLD  John Lennon-Apple 1848	_	-
	94	FRANCENE  ZZ Top-London 179	98	_
	95	HOLD YOUR HEAD UP Argent-Epic 10852		
9	96	IT'S THE SAME OLD LOVE Courtships-Tamfa 54217	99	-
	97	HOT FUN IN THE SUMMERTII David T. Walker-Ode 66025 (Dist: A&M)		.00
9	98	BEAUTIFUL SUNDAY Damiel Boone-Mercury 73281		
9	99	GOTTA BE FUNKY		
10	00 ™	onk Higgins & Alex Brown-United Artists 50913 SCHOOL OF LIFE	_	
		Tommy Tate-KoKo 2112 (Dist: Stax)	_	-
NSE	ES)_			_
		14   Sealed With A Kiss (Post-ASCAP)		80

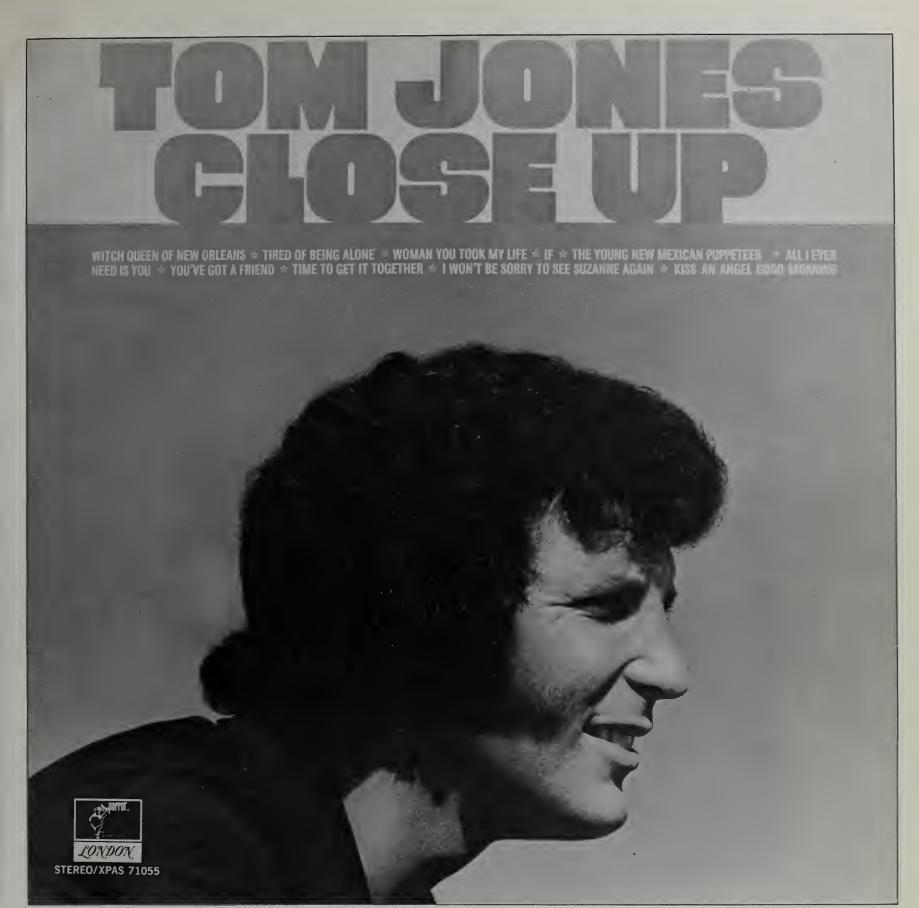
#### **ALPHABETI**

After Midnight (Viva-BMI)	9
All The Kings Horses (Pundit-BMI)	6
Amazing Grace (Sunbeam—ASCAP)	4
American Trilogy (Acuff-Rose-BMI)	7
Ask Me What (Will-BJ/Bill Lee/Gaucho	•
Belinda—BMI)	2
Automatically Sunshine (Jobete—ASCAP)	4
Baby Let Me Take You (Bridgeport—BMI)	
Dady Let Me Take Tou (Driugeport—DMT)	8
Back Off Bugaloo (Startling)	
Beautiful	8
Beautiful Sunday (Page Full of Hits-ASCAP)	9
Candy Man (Taradam-BMI)	
Cat's Eye In The Window (Mandan-BMI)	5
Coconut	8
Conquistador (Tro-Essex—ASCAP)	
Daddy Don't You (JewelASCAP)	3
Day By Day (Valando/New Cadenza-ASCAP)	6
Darling Be Home Soon (Koppeniman-Rubin	
BM1)	9
Diary (Screen Gems/ColBMI)	2
Doctor My Eyes (Open Window/Companion	
Atlantic-BMI)	4
First Time Ever (Storm King-BMI)	1
Francene (India—ASCAP)	9
Funk Factory (Erva—BMI)	6
Gotta Be Funky (Special Agent/Tippy—BMI)	9
Guns, Guns, Guns (Dunbar-BMI)	7

Gone (Dallas—BMI)	8
Happiest Girl (Prima Donna-BMI)	8
Hold Your Head Up (Mainstay—BMI)	3
Het Cun de Commentine	
Hot Fun in Summertime	9
Hot 'N Nasty (Rule OneASCAP)	1
Hot Rod Lincoln (Four Star—BMI)	
How Can I Be Sure (Slacsar-ASCAP)	3
How Do You Do (W.BASCAP)	5
Got Some (Pamco/Sounds of Lucille—BMI)	ŧ
Gotcha (TreeBMI)	4
I Need You (W.B.—ASCAP)	1
I Only Have Eyes (W.B.—ASCAP)	ě
I Wanna Be Where (Stein & Van Stock	,
—ASCAP)	3
If Loving You Is Wrong (East Memphis/	•
Klondike—BMI)	5
I'll Take You There (East Memphis—BMI)	3
I'm Mayint On (till 2 Days DAI)	
I'm Movin' On (Hill & Range—BMI)	4
Immigration Man (Giving Room—BMI)	3
Isn't Life Strange (Leeds—ASCAP)	2
It Doesn't Matter (Gold HillBMI)	5
It's Goin' To Take (Colgems-ASCAP/Screen	
Gems—BMI)	1
It's The Same Old Love (LegacyBMI)	9
I've Been Lonely (East Memphis/Lowery-BMI)	3
Just As Long (Butler—ASCAP)	7
Kate (Mariposa—BMI)	8

5 3	Last Night (IrvingBMI) (In Dispute)
	Layla (Casserole—BMI)
5	Lean On Me (Interior-BMI)
	Life & Breath (Brown's Mill/W.B ASCAP)
9	Little Bitty Pretty One (Recordo-BMI)
9	Living In A House Divided (PesoBM1)
5	Long Haired Lover (Burda/Virgin Ear—BMI)
3	Look What You (JEC-BMI)
3 3 3	
3	Love Theme From Godfather
3	Me & Julio Down By (Sharing CrossBMI)
7	Morning Has Broken
	Nice To Be With You (InteriorBMI)
7	Oh Girl (Julio Brian-BMI)
	Old Man (Broken Arrow—BMI)
	Out Of Space (irving/Wep)
3	Pass The Peas (Dynatone/Bellinda/Unichappel
•	—BMI)
3	People Make The World (Bellboy & Assorted
2	—BMI)
4	Powder Blue (Boom—BMI)
	Ride Sally Ride (Interior—BMI)
	Rip Off (Gold Forever—BMI)
	Rocket Man (Dick James—BMI)
2	Rockin' Robin (Recordo—BMI)
	Saw The Light (Earmark/Screen Gems-BMI)
	School Of Life (Klondike—BMI) Schools Out (In Litigation)
	Schools out (III LILIBALIUII)

14	Sealed With A Kiss (PostASCAP)	8
76	Slippen Into Darkness (Far Out—ASCAP)	1
36	Smilin' (Stone Flower — BMI) Someday I'll Be (Neighborhood—ASCAP)	7 2
46	Someday I'll Be (Neighborhood-ASCAP)	7
5	Someday Never Comes (Primeval—BMI)	
33 44	Song Sung Blue (Prophet—ASCAP)	1
3	Superwoman (Stein & Van Stock/Blackbull	5
87	—ASCAP)Sylvia's Mother_(Evil Eye—BMI)	,
24	Take It Easy (Benchmar-ASCAP)	5
30	Taxi (Story Songs-ASCAP)	5
11	Tell Me This Is A Dream (Nickelshoe-BMI)	9
7	There It Is (Dynatone/Belinda/Unichappel	_
28	BMI)	5
18	Troglodyte (limpire—RMI)	2
10	Troglodyte (Jimpire—BMI) Tumbling Dice (Promopub—ASCAP)	î
82	Walk In The Night (Jobete-ASCAP)	6
	Walkin' In Rain (January/SA-Veppe—BMI)	
64	We're Free (Pocket Full Of Tunes-BMI)	6
55	We're On Our Way (R. Mellin—BMI)	6
71 72	We've Come Too Far (Jobete—ASCAP)	8
29	Woman Is The Nigger (Ono—BMI)	
47	Woman's Gotta (Unart/Trace—BMI)	4
15	You Said A Bad Word (Tree—BMI)	5
00	Young New Mexican (George Pincus—ASCAP)	6
78	You're The Man (Jobete-ASCAP)	5



XPAS 71055

#### The new Tom Jones LP.

Hear Tom sing the songs that are jolting SRO audiences from coast to coast on his current smash U.S. tour. "Witch Queen Of New Orleans," "Tired Of Being Alone," "You've Got A Friend" and his current chart single "The Young New Mexican Puppeteer." And more!

"CLOSE UP." The new Tom Jones LP that tops all others.

TOM JONES...A MAN AND A HALF. ON





## Mary Had A Little Lamb

a single record from your old chums Wings

#### Col 'Career Basis' Drives Travel 'Market-To-Market'

NEW YORK — Establishing acts on a "career basis" has evolved a new sophistication in the use of marketing

sophistication in the use of marketing tools at Columbia Records.

"The pay-off," cites Bruce Lundvall, the label's marketing vp, "is not in a new act's initial sales, but the successful attempt to develop the act on a career basis."

on a career basis.

successful attempt to develop the act on a career basis."

This all begins with an awareness of the kinds of artists that can break over a wide market range. At Columbia, the A&R department naturally starts the ball rolling by its decisions on artist signings. Their views stress two factors: does the act have something new and innovative to say in pop music? or, if it doesn't break new ground, is it commercial?

"From the point of preliminary territorial reaction," Lundvall explains, "we ask the question: How can we expand the act's market, based on image?"

It is this "market by market" marketing approach that Columbia now feels is vital to national, continued acceptance of its artists. This direction also reflects today's limited exposure avenues: tight playlists and

#### FRONT COVER:



Columbia Records is on an artist breaking streak, having recently established three unique and highly diversified acts as major charters.

Dr. Hook and the Medicine Show, currently on a national tour are alcurrently on a national tour are already enjoying Top 5 success with their debut single, "Sylvia's Mother" (bulleted at #4). Their LP, "Dr. Hook and the Medicine Show" is currently bulleted at #88. Ken Loggins' and Jim Messina's first LP as a duo, "Sittin' In" (#86) is establishing a reputation that can only be further enhanced by their new single, "No-body But You." The Mahavishnu Orchestra, consisting of John McLaughlin (called by jazz and rock critics alike one of greatest living guitarists), Jerry Goodman, Jan Hammer, Billy Cobham and Rick Laird is enjoying success with their debut LP, "Inner Mounting Flame" (#93).

INDEX	
Album Review	25
Coin Machine Section40-	42
Country Music Section33-	37
Insight & Sound31,	32
Looking Ahead	22
New Additions To Playlist18,	24
Radio Active Chart	12
Radio News Report	12
R&B Top 60	30
Single Reviews	20
Talent On Stage24,	32
Top 100 Albums	29
Vital Statistics	14

So following a sales pattern that may develop in an important market or, perhaps, by an act's already-noted "hometown" following, Lundvall's sec-

"hometown" following, Lundvall's section goes to work.

Admittedly a more expensive form of marketing, the label's marketing section's forces are marshaled in the particular marketplace. This will involve such units as product management, the promo dept., press, sales, advertising, cover art design. "The idea," Lundvall adds, "is to move in a common direction, to be tuned into the same wave length." Also coming into play is the recently-adopted concept of label involvement in artist tours, so that the label is virtually into the booking area.

#### Support Plan

This "on-going support plan" can be based on two factors: the so-called "underground" act whose acceptance "underground" act whose acceptance is mainly through appearances; or the rallying point might be a hit single. In the latter area, it's extremely important that "tastemaker groups" be made to realize that the act is not a one-shot attraction, but a career recording entity. A useful tool here, Lundvall notes, is to book the act with major attractions.

Lundvall says Columbia has developed a philosophy where by modest initial album sales by a newcomer is not used to measure the effec-

est initial album sales by a newcome, is not used to measure the effectiveness of heavy expenditures in merchandising. Taking the long-haul view, the company believes it has es(Cont'd on p. 10)

#### **Famous Enters Historic Print Deal With Hansen**

#### **Guarantees Based** On \$10 Mil Sales

NEW YORK — In what is regarded as an historic print deal in music publishing, Famous Music has entered into a new exclusive three year arrangement with Charlie Hansen of Hansen Publications that guarantees Famous income based on sales of \$10 million over the period million over the period.

Aside from the monies involved, the Famous/Hansen alliance is significant in that it involves Famous' full commitment to farming out its print

rights.

"We have formed this alliance," states Marvin Cane, chief operating officer of the company, "because I don't believe music publishers should be in the print business." "We have discovered through trial and error that running a print division means being submerged in overhead," he adds.

The deal with Hansen, the largest The deal with Hansen, the largest print house in the world, is a continuation of exclusive ties that began in 1969. Before this period, Famous operated its own print division, though it made occasional non-exclusive ties with Hansen. Print right deals usually involve a 30% royalty to the music publisher on sheet music and 10% on folios.

The \$10 million figure is based on past performance. In 1971, notes Sidney Herman, vp of administration at Famous, the company had print sales of \$5 million. Over the past three years, the company has produced a

number of huge print sellers. Among them are the theme from "Romeo & Juliet" ("A Time for Us"), "Come Saturday Morning," "A Dog Named Boo," "Love Story" ("Where Do I Begin") and "Theme from "The Godfather."

father.'"

Current leader is the "Romeo & Juliet" theme, which has sold 2½ million single sheets, which Cane estimates to be the most successful song in print over the past 30 years. "Godfather" may well exceed this showing.

Total print sales over the past 26 months at Famous have totaled 6½ million conies reportedly may be a print than

months at Famous have totaled 6½ million copies, reportedly more than any other publisher. In general, the print field has witnessed a boom, growing an estimated 400%. This is partially a result of new merchandising concepts that include specialty folios and songbooks.

Famous' chief competitors in music publishing, The Big 3 (Robbins-Feist-Miller), Warner Bros., Screen Gems-Columbia and Chappell, all have inhouse print divisions.

The Famous/Hansen ties on an ex-

The Famous/Hansen ties on an exclusive basis started with "Romeo & Juliet." "This music," Cane observes, "brought life back to sheet music." Cane terms Famous' print rights "the flagship of Hansen's complete setup."



Herman, Hansen, Cane

#### 4 Writers Top BMI Awards; SG-Col Leads Publishers

#### 'Rose Garden' **Most Performed**

NEW YORK—One hundred and eighteen writers and 75 publishers of 107 songs cleared through by BMI received Citations of Achievement for the most performed songs in the BMI repertoire for the calendar year 1971. In addition, special engraved glass plaques were presented to writer Joe Smith, and to Lowery Music, the publisher of "I Never Promised You a Rose Garden," the most performed BMI song during 1971.

The awards were presented at New York's Americana Hotel last week (25), by BMI president Ed. Cramer, with the assistance of members of the firm's writer and publisher administration division, of which Mrs. Theodora Zavin is senior vice president.

The top 1971 writer-award winners are George Harrison, Kris Kristofferson and Paul McCartney, each with four awards. The leading publishers are Screen Gems-Columbia Music, Inc., with 11 awards, and the ATV/ Kirshner Group and Stone Agate Music Division each with six awards.

Music Division, each with six awards.
Other leading writer-award winners include David Gates, John Lennon, Paul Simon and Joe South, each with three awards. Winners of two awards include Johnny Cash, Barry Gibb, Robin Gibb, Gerald Goffin, Dennis Lambert, Gene MacLellan, Linda McCartney, Joni Mitchell, Laura Nyro, Brian Potter, Jerry Reed, Cat Stevens, Barrett Strong and Norman Whitfield.

Multiple publisher-award recipients include Abkco Music Inc., with five awards; and Combine Music Corp., Harrisongs Music, Inc., Irving Music, Inc., the Lowery Group, the ABC Paramount Group and the Warner/Tamerlane Group, all with four awards

A complete list of the 1971 BMI award winners follow:
AIN'T NO SUNSHINE—Interior Music
Bill Withers
AMOS MOSES—Vector Music Corp.
Jerry Reed
(Cont'd on p. 26)

(Cont'd on p. 26)

#### WB Music: 15 Sides On Top 100

NEW YORK — Warner Bros. Music scores heavily on this week's Cash Box Top 100.

scores heavily on this week's Cash Box Top 100.

In the midst of the company's hottest activity period to date, the company boasts a 15% representation on the current singles chart. Its hit compositions include "Dr. My Eyes", Jackson Browne; "Old Man", Neil Young; "I Need You", America; "Smiling", Sly and the Family Stone; "Immigration Man", Graham Nash and David Crosby; "How Do You Do", Mouth and Mac Neil; "Life and Breath", Climax; "I Only Have Eyes For You", Jerry Butler.

Also, "Long Haired Lover From Liverpool", Jimmy Osmand; "Take It Easy", Eagles; "Darling Be Home Soon", The Association; "Hot Fun In The Summertime", David T. Walker; and "After Midnight", J. J. Cale. The company also publishes the "B" sides of Sammy Davis' "Candy Man" and The Fifth Dimension's "Last Night".

Warner's attributes its current success to the efforts of its creative and

Warner's attributes its current success to the efforts of its creative and promotion dept. headed by Artie Wayne, Under Wayne, the dept. includes Tony Byrne and Craig Aristei in Los Angeles and Henry Marks and Mary Goodman in New York. In addition to aggressively seeking recordings of Warner material, the team provides extensive promo follow-up working closely with record company personnel on the national and local

#### **NARM Dist.,** Dealer Meet

PHILADELPHIA—In a continued effort to identify and deal with the problems which face the various segments of the music business represented by NARM, the association will hold meetings of the distributors advisory committee and the retailers advisory committee in Chicago, June 7 and 8. These advisory committee meetings follow the anti-piracy committee meeting, which will be held on June 6. The meetings will be one-day affairs, held at the O'Hare Hyatt House.

affairs, held at the O'Hare Hyatt House.

David Press, NARM president, will attend the meetings, as will Jules Malamud exec director.

The distributors committee is chaired by Harry Apostoleris (Alpha Distributing Co., New York City). Committee members are Hutch Carlock (Music City Record Dist., Nashville); Seymour Greenspan, (Summit Distributors, Skokie, Illinois); Dan Heilicher (Heilicher Bros., Minneapolis); Ernest Leaner (United Record Dist., Chicago); Eugene Silverman (Merit Music Dist., Detroit); and Sheldon Tirk (Midwest, Ltd., Cleveland).

and Sheldon Tirk (Midwest, Ltd., Cleveland).

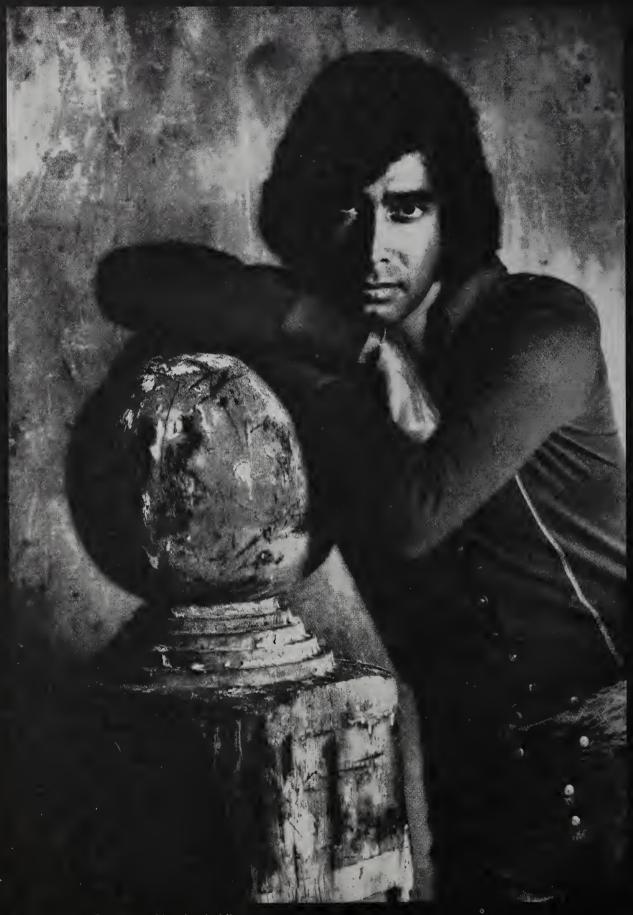
Retail advisory committee members are David Rothfeld (Korvettes, New York); Barrie Bergman (Rack Merchandisers of America, Durham, N.C.); John Cohen (Disc Records Co., Highland Heights, Ohio); Merrill Rose (M & A Record Wholesalers, Chicago); Jerry Smith (Parkview Gem, Kansas City); and Russell Solomon (Central Valley Record Racks, Sacramento, Calif.)

Singapore Dealer Guilty In Crackdown On Bogus Tapes

See Int'l News

Cash Box - June 3, 1972

## ANDY KIM Who Has The Answers? 55332 Andy's Initial Single For Uni Records



Written and Produced by Andy Kim A Copper Penny Production

#### **Knight Sues** PR Firm Of Rogers & Cowan

Rogers & Cowan

NEW YORK — Terry Knight and attorneys Howard N. Beldock and Jerrold H. Kushnick have filed a \$14 Million libel suit in New York Supreme Court against the public relations firm of Rogers, Cowan & Brenner, Inc., and Robert M. Zarem, one of its employees.

Charging malicious intent and libel, the lawsuit contends that a press release appeared in publications throughout the world allegedly issued by Rogers, Cowan & Brenner which purported to contain details of a federal complaint filed against Knight, Beldock and Kushnick by the members of Grand Funk Railroad.

Knight's libel suit charges that the press release, although purporting to state matters contained in the complaint, actually contained "false and defamatory material not included within the complaint . . and was issued for publicity value in an effort to affect the . . . disputes involving Mark Farner, Donald Brewer, Melvin Schacher and John L. Eastman".

The lawsuit charges the Press Release falsely stated that Knight was the "former manager" of Grand Funk Railroad when, according to the suit, "Knight is and was . . . the current manager of Farner, Brewer and Schacher".

The libel action also charges that the press release falsely stated the press release fals

and Schacher".

The libel action also charges that the press release falsely stated "Knight...in collusion with Beldock and Kushnic, made a record deal ... and took 66%% of all the record royalties for himself ... the net result was of approximately \$2,500,000 of record royalties paid by Capitol Records for Grand Funk records, Knight, it is believed, kept for himself in excess of \$1,700,000".

According to Knight's lawsuit, the statements in the press release are (Cont'd on p. 10)

#### **Zarem Denies Knight Charges**

Robert Zarem, a defendant in the Knight action, made the following comment: "We categorically deny the entire premise of the suit. Our release reflects accurately the charges in the complaint itself."

#### Tape Co. Chief Jail Sentence

NEW YORK — The president of a pirate tape operation in Charlotte, North Carolina, has been sentenced last week to a 20-day jail term after being found guilty of criminal contempt for violating a court injunction against engaging in the manufacture and sale of pirated recordings.

Fines were also imposed on two companies and an employee, all of whom were also found guilty of crimnal and civil contempt.

The sentences were handed down by

The sentences were handed down by Judge Frank Snepp of the Mecklen-burg County Superior Court against J. H. Pettus, president of Eastern Tape Corporation, Charlotte, and vice president of G & G Sales, its manu-facturing arm. Pettus was the one sentenced to jail. William T. Anderson, an engineer with G & G Sales, was fined \$250, as were Eastern Tape Corp. and G & G Sales, Inc. The fines are the maximum allowable for criminal contexts. nal contempt under North Carolina law.

Pettus and Anderson, as well as Eastern Corp. and G & G Sales were given 15 days to furnish evidence to the court that they were no longer engaged in the illicit duplication of recordings as enjoined by the court. The court also continued its jurisdic-

Preliminary injunctions had been issued by the court last year in ac(Cont'd on p. 10)

#### Asher Heads CBS U.K. Unit; Robinson To Int'l VP Post

NEW YORK — Major organizational changes in CBS' European operations have been announced by Walter Yetnikoff, president of CBS Records International and Peter de Rougement,

ternational and Peter de Rougement, vp of European operations.

Dick Asher, exec vice president of CBS Records International, will assume the additional title of managing director of CBS Records Ü.K., and will move to London from New York this month to take charge of the managing directorship. Prior to his becoming exec vice president of CBS Records International, he held top exec positions with both Columbia Records and Capital Records, U.S.A. One of the objectives of Asher's location in the U.K. will be to promote closer rapport between the British and American markets.

Richard Robinson has been ap-

and American markets.

Richard Robinson has been appointed a vice president of CBS Records International's European head-quarters organization. In addition to directing CBS Records manufacturing and related services in the U.K. as a separate operating, Robinson will assume senior responsibilities for directing European-wide manufacturing and logistics policies, including the plan-

ning and implementing of new invest-ments in Europe. CBS Records Inter-national currently has numerous fa-cilities throughout Europe, including manufacturing operations in the U.K., Holland and Germany, with another plant under construction in Spain. In commenting on these changes.

plant under construction in Spain. In commenting on these changes, Clive Davis, president of CBS/Records Group, said, "I feel that the changes announced today will add tremendous strength to both the creative and operational areas of our company. Our artists all over the world will benefit in every way." in every way.

#### Cream Label Says It's Ready For 'Major Bid'

Cream Records, which has been marking time as the label's chief activator and spokesman Wayne Bennett gathered his artistic and organizational resources, is about to break through to national atten-

#### D. Lavinthal ABC/Dunhill VP

HOLLYWOOD -- Dennis Lavinthal HOLLYWOOD — Dennis Lavinthal has been named vice president of sales and promotion for ABC/Dunhill Records. The move was described last week by label president Jay Lasker as to reorganize his sales and promotion the first of several steps he is taking staff, which will now be combined as a single unit under Lavinthal's direction.

tion.

Lavinthal, in turn, announced the appointment of Terry Fletcher as his national director of promotion. Fletcher, who will oversee all aspects of single and album promotion, comes to ABC/Dunhill from Elektra where he worked in regional promotion, as well as in A&R.

Said Lavinthal, "The consolidation of the sales and promotion departments will allow us greater flexibility and less duplication of effort. It is an exciting new concept for us, and Ter-

exciting new concept for us, and Terry has the kind of enthusiasm, practical field experience, and knowledge to help us maximize the efforts and effectiveness of the new department."



tion, if events at the Dave Clark Testimonial in Detroit can serve as any gauge. For it was there that the music business at large was exposed for the first time to Cream's Swamp Dogg. Said the label's promotion man Renny Roker here last week, "I predict that Cream Records will have its first gold record in Swamp Dogg's LP "Cuffed, Collared and Tagged," which far surpasses any of his past efforts. This one is an R&B, pop, progressive rock, jazz, MOR smash." Lead tracks on the album, according to Roker, include "Sam Stone" and "If It Hadn't Been for Sly."

Out of Chicago comes an R&B/pop crossover candidate in Ernest Mosley's single "Honey, You Are My Sunshine," Meanwhile, James Gadson's "Got To Find My Baby" went into the top 30 in R&B charts and will be followed in the next few weeks with a still-to-be-picked side. Gadson, who formerly sang lead with the Watts 103rd and played an important role in the production of Bill Withers' latest Sussex LP, is expected to become more active in production. In addition to Roker, Cream Records is staffed by Lou Stewart and Linda Campbell, They togehter handle virtually all phases of sales, marketing, and promotion under Bennett's guiding hand. Three of the four (Ms. Campbell stays behind) will tour the country during the coming weeks with the purpose of getting their new product launched on the market. Also minding the home office here will be Al Bennett, owner and president of Cream. tion, if events at the Dave Clark Tes-timonial in Detroit can serve as any

#### Berman To A&R, Polydor West

NEW YORK—Polydor Inc. has announced that it is establishing a new west coast a & r office in Los Angeles to be headed by Tom Berman.

to be headed by Tom Berman.

Berman attended the Eastman School of Music in Rochester and was previously with Columbia Records, where he was editor of Insight Magazine and assistant product manager for Masterworks. After working for Columbia, he moved to RCA Records where he was a publicity writer and a & r assistant. He produced several albums for RCA, including the first album made by George Carlin.

Berman reports to Polydor a & r director Peter Siegel at Polydor's Los Angeles headquarters, 8733 Sunset Boulevard; (213) 657-7750.

#### Kirshner Plans Kiddie TV Show w/ Jerry Lucas

NEW YORK — Kirshner Entertainment Corp. has made a deal with Jerry Lucas, star center for the New York Knickerbockers, to develop an educational-directed TV series.

Now in preparation for presentation at a later date to the TV networks, the show will feature magic & music. Lucas is a deeply involved amateur magician and memory expert, both facets of which he displayed at a press conference here last week at Kirshner's offices.

Kirshner said he expects the show to educate and excite on the level of the educational TV network show, "Sesame Street." He also indicated recording spin-offs—Lucas also sings—and the writing of original music by his staff writers.

Lucas, who has memorized the first

his staff writers.

Lucas, who has memorized the first 500 pages of the Manhattan phone directory and can do more than 100 card tricks, says he's sharpening his skills to become the "world's greatest magician." "There are hundreds of games involving letters, words and numbers that I would like to teach (youngsters) to help them expand their mental abilities."

KEC's current crop of TV involve-

KEC's current crop of TV involvements include musical supervision of the "Archies," "The Globetrotters" and "The Persuaders." Company is also associated with ABC-TV in a coproduction venture with Ernie Pintoff and 20th Century Fox in creating a western musical-adventure series.

KEC also operates Kirshper Records western musical-adventure series. KEC also operates Kirshner Records through RCA.



Kirshner, Lucas

#### College TV Net Seeks Films Of Recording Acts

NEW YORK — A new medium for telecasting recording artist promotion films to the college market is available to labels, management firms and others concerned with disk sales prometies. motion.

motion.

The medium, called Video Tape Network, is the brainchild of television trade vet John Lollos. The system utilizes existing closed circuit telecast facilities at college and university student union buildings, and services these "affiliate members" with prerecorded reel-to-reel TV tape programming on a wekly basis. By last Friday, May 20th, Lollos counted 104 college affiliates in his system, and expects to have an additional 200 lined up by the end of next semester. (There are approximately 3,000 colleges in the country.)

To date, Lollos' programming ma-

To date, Lollos' programming material can be described as "features and film shorts whose content would normally preclude telecast on commercial TV due to political viewpoint, avant garde artistic treatment, etc." A good example of a VTN program is the recently acquired "Winter Soldier", produced in association with Vietnam Veterans Against the War, which has won wide critical acclaim but was rejected by all three commercial networks. In Lollos words, "we are giving the students the kind of programming they can't get on free TV, and it's working."

Lollos VTN system employs the colleges' existing telecast facilities and viewing monitors. In those schools (Cont'd on p. 26)

(Cont'd on p. 26)

#### Mogull Makes Tracks At Signpost

LOS ANGELES — Signpost Records, LOS ANGELES — Signpost Records, launched the first of this year, has taken great strides since then, according to president Artie Mogull. Securing for his new label a distribution deal with Atlantic, Mogull went on to sign seven artists, contracted to administer the publishing of an eighth, and saw that Signpost was adequately represented in the market-place, with a generous number of new releases upcoming.

place, with a generous number of new releases upcoming.

Signpost's first group, the English Congregation, sold over half a million copies of "Softly Whispering" and has a new single "Jesahel" (sic) coming out this week. Tune was No. 1 in Italy. Their first album release will star Ginger Baker, with African artist Fela Ransome-Kuti, due June 1. Baker will tour this summer with drummer Buddy Miles, and Mogull hopes to bring Ransome-Kuti to the U.S. for a tour, as well. for a tour, as well.

Second album will be by Danny O'Keefe of Seattle, whom Mogull de-scribes as "the best artist-singer-writer I've ever heard."

Label also has the group Bones, which just concluded a successful tour of the West Coast. Their album is being produced by Richard Perry, who is in London now, finishing, mixing and mastering the LP, along with Andy Johns Andy Johns.

Signpost has signed Canadian singer-writer Bob Ruzicka, credited with "Storm Warning," who has his own TV show in Canada. He brought to the label by Howie Richmond. Company also has English singer Steve Tilston (on Transatlantic Rec-

#### Robbins To **New Post At** Chappell Music

NEW YORK --- Norman Weiser, vice

NEW YORK — Norman Weiser, vice president and general manager of Chappell & Co., Inc. has annnounced the appointment of Buddy Robbins as director of professional activities.

He will work directly with George Lee, Chappell vice president, who heads the company's contemporary division nationally and who is involved in the creative aspects of the Chappell operation.

Robbins will coordinate the professions

Robbins will coordinate the professional departments in Chappell's offices in New York, Nashville, California and Toronto.

Robbins, who has been a member of Robbins, who has been a member of the Chappell professional staff since 1969, will work closely with such diverse writers as Jerry Butler and his Chicago writers workshop, Michel Legrand, Galt MacDermot, Peter Link, Jule Styne, Alan Jay Lerner and Carl Sigman. He will also coordinate Chappell's extensive show catalog with Bob Baumgart, head of the theatre department. theatre department.

theatre department.

Working with Robbins will be the contemporary professional staff including Tommy Mottola, Chappell-New York; Jon Devirian Chappell-Los Angeles; Jerry Renewych, Chappell-Toronto; Henry Hurt, Chappell-Nashville. Reporting directly to him in the standard and theatre areas are Dave Jacobs, Chappell-Los Angeles, Leo Diston, Chappell-New York, who also covers the premium and budget fields, and Henry Hurt in Nashville. In addition, Robbins will coordinate the promotional activities of the firm. the promotional activities of the firm.

#### Hartmann Promoted

HOLLYWOOD - David Geffen and Elliot Roberts, partners in the Geffen Roberts Company, have named John Hartmann vice president of the company.

Hartmann has been with Geffen and Hartmann has been with Geffen and Roberts for a year, working with such artists as Joni Mitchell, Neil Young, Graham Nash, David Crosby, Jackson Browne, Judee Sill, David Blue, John David Souther, Ned Doheny and the Eagles. The three men first worked together at the William Morris Agency.

ords), whose album "Collection" is due here in June.

Mogull has signed Skip Battin of the Byrds, who is producing his own album with Kim Fowley. Due out this spring, the LP contains all Battin material. Battin, noted for his "America's Great National Pastime," will head out on tour with the Byrds following completion of the record.

lowing completion of the record.

Also inked to the label is Los Angeles r&b writer Dee Ervin, who will record at Muscle Shoals with Eric Malamud producing. Latter, Signpost's director of A&R, was formerly with Capital.

with Capitol.

The Hollywood firm is also handling administration of Helen Reddy's publishing.

publishing.

Signpost product will be in England by Sept. 1, with three albums and three more scheduled for October. The first three will be presented during EMI's conference in London on Sept. 4, at which time Mogull will make a presentation to all national EMI managers. During his visit to England, Mogull will hand over the office reins to Ron De Blasio, vice president of Signpost and a former personal manager, as well as erst-while executive with Tetragrammaton Records.

#### Elektra Names Barry Shaw

NEW YORK-Barry Shaw has been named advertising co-ordinator for Elektra Records, it was announced by William S. Harvey, executive vice-president and general manager of the

Shaw's appointment is effective immediately. He will be responsible for creating advertising concepts, producing radio spots and in general merchandising all Elektra product. He will be working directly with Harvey.

Prior to his Elektra post, Shaw was most recently director of advertising and publicity for Metromedia Records. He has also worked for Ampex Stereo Tapes as assistant advertising manager and for UA Music as an administrative assistant.

#### Rabiecki VP Of Planning At Polygram

NEW YORK-Nicholas Rabiecki, Jr. has been appointed vice president of planning for the Polygram Corp., ac-cording to Robert E. Brockway, presi-

dent.

Rabiecki comes to Polygram after 21 years of planning, marketing, sales management, advertising and sales promoton activity for CBS Electronic Video Recording Division, Sylvania Electric Products, Inc., subsidiary of General Telephone & Electronics Corporation, Stromberg Carlson Division of General Dynamics, and Connecticut Telephone and Electric Corporation. His last position before joining Polygram was vice president of planning, for CBS Electronic Video Recording. Brockway was previously associated with EUR.

Polygram Corp. of New York is

with EUR.

Polygram Corp. of New York is part of the Polygram Group, an international entertainment complex based in Hamburg, Germany and Baarn, Holland. U.S. operations include the Polydor Inc., Mercury Record Productions, Inc., Chappell & Co., Inc. music publishers, and the recently acquired MGM Records, Inc. Among its labels are Philips, Polydor, Mercury, Deutsche Grammaphon, MGM and Verve. cury, Deut and Verve.

Troy To Family

LOS ANGELES—Jon Troy, formerly with the Drake-Chenault office in Los Angeles, has been named director of national promotion for Family Productions, Inc., by Artie Ripp, president of the firm.

#### **Eichner Directs** Col Indie Dates

NEW YORK-Kip Cohen, Columbia's vice president of east coast A&R, has announced the appointment of Mickey Eichner to director of independent productions.

pendent productions.

Eichner will supervise that Columbia product handled by indie producers and will specifically solicit and recommend master purchase product from potential new artists in the Top 40 and R & B fields. Eichner will report directly to Cohen on these matters.

Prior to joining Columbia, Eichner served as exec vice president of Jubilee Records, having performed in all phases of that company's operation. Educated at the University of Miami, he has worked closely with the

Miami, he has worked closely with the industry's top producers, and has independently produced such artists as Beverly Bremers.



Mickey Eichner

#### NMPA Re-Elects Execs: Adds 2

NEW YORK—The incumbent officers of the National Music Publishers' Association were re-elected at the first meeting here of the board of directors following the annual gathering. Also, two new members were added to the association: Music Maximus and The Hudson Bay Co.

The re-elected officers are: Sal Chiantia, president; Wesley Rose, vp; Leon Brettler, secretary; Harry Gerson, treasurer; Al Shulman, assistant treasurer; and Leonard Feist, exec vp.

#### Col Marketing

(Cont'd from p. 7)

tablished a strong minimum base—starting at 100,000 in sales—for the follow-up LP.

Most recently, Columbia has utilized its "market-by-market" drives to aid the recording careers of Dr. Hook and the Medicine Show, Ken Loggins with Jim Messina and the Mahavishnu Orchestra, acts whose musical identity Orchestra, acts whose musical identity has required individualized marketing

#### Jail Sentences

(Cont'd from p. 9)

tions brought against the defendants by Capitol Records, Inc., CBS, Inc., MCA, Inc., and United Artists Rec-ords, Inc. The defendants and all oth-ers in active concert and participation with them were enjoined from manu-facturing and selling unauthorized duplications of the plaintiffs' prod-

duplications of the plaintiffs' products.

In January of this year, an investigation by the Recording Industry Association of America, produced evidence that Eastern Tape Corp. had engaged a booth at the Housewares Show in Chicago, at which it was exhibiting tape recordings pirated from a number of legitimate companies, including those of the companies who had already obtained preliminary injunctions in North Carolina. Injunctions barring the continued sale of pirated recordings by Eastern Tape Corporation were issued by the Circuit Court of Cook County, Illinois, on suits immediately instituted by CBS, Inc., and Capitol Records, Inc. Motions were then made in Mecklenburg County Superior Court, asking that defendants be held in criminal and civil contempt.

#### **Knight Suit**

(Cont'd from p. 9)

both unture and misleading and that "no such charges are made in the complaint". Further, his suit charges are inaccurate and falsely imply the amount of record royalties received ... when in fact Farner, Brewer and Schacher received a greater amount of record royalties".

The suit also charges that the press release falsely stated "Knight improperly took 68% of all publishing royalties... through the artifice of a non-existing corporation designed to defraud Grand Funk", when, according to the suit, that statement is also both untriving and mislanding and also both untrure and misleading and that "no such charge is made in the complaint".

The libel suit also charges that the press release falsely stated "Knight, Beldock and Kushnick created a company GFR Enterprises Ltd. to receive all income from Grand Funk's personal appearances". According to Knight's suit, the actual complaint never made such a charge as purported by the press release and is "false and misleading" in that GFR Enterprises was formed "at the direction of Farner, Brewer and Schacher."

Farner, Brewer and Schacher."

Further, Knight, Beldock and Kushnick's lawsuit declares that the Press Release also stated the complaint had charged they took "30% of stock in GFR Enterprises for which no payment was made" when, according to the suit, the charges are both untrue and are also not contained in the original complaint. The libel suit further declares that "payment was made" for the stock held by Knight, Beldock and Kushnick. They have also charged that where the press release stated they "improperly took fees believed to be in excess of \$750,000 from the company's receipts" that is both untrue and, again, not charged in the original complaint and is, according to the suit, "false" and misleading and . . . composed and published . . maliciously".

The lawsuit also points out that

The lawsuit also points out that where the Press Release says "more than \$1,000,000 was improperly invested in an oil drilling company" it is untrue and also was not charged in the original complaint as purportedly

The PR firm has also been sued for The PR firm has also been sued for alledgedly stating in the press release "the complaint also seeks . . . an explanation as to why out of millions of dollars earned by Grand Funk the three members of the group are virtually left with nothing". According to the suit, "the complaint seeks no such explanation and . . . the members of Grand Funk Railroad have not been virtually left with nothing".

virtually left with nothing".

Knight, Beldock and Kushnick's lawsuit charges that the press release was contrived to contain "false" material that did not appear in the complaint and was maliciously intended to hold them up to "contempt and ridicule" and was issued for "publicity value". Knight, Beldock and Kushnick have further charged in their lawsuit that the statements were designed to injure both their reputations and professional activities and were issued in an effort to affect other disputes involving Grand Funk members and John L. Eastman.

#### Gibson Heads **Curtom Promo**

CHICAGO—Curtom Records has announced the appointment of Jack Gibson as its new national promo director. Gibson was formerly with Motown, Decca and most recently with Stax/Volt Records. He was also Founder Emeritus and past president of NATRA.

Marv Stuart, vice president of Curtom Records, says, "the addition of Jack Gibson to our staff will give us the additional strength for us to continue to grow. Curtis Mayfield and I feel that his valued opinions and knowledge will enlighten us greatly. Curtom Records is distributed by the Buddah Group.



## WELCOME BACK & A & O

#### LED ZEPPELIN ON TOUR:

- 6 June Cobo Hall, Detroit
- 7 June Montreal Forum, Montreal
- 9 June Coliseum, Charlotte
- 10 June Memorial Auditorium, Buffalo
- 11 June Civic Center, Baltimore
- 14-15 June Nassau County Coliseum, Hempstead, N.Y.
  - 17 June Memorial Coliseum, Portland, Oregon
  - 18 June Coliseum, Vancouver
  - 19 June Coliseum, Seattle
  - 21 June-Coliseum, Denver
  - 22 June Swing Auditorium, San Bernardino, California
  - 23 June Sports Arena, San Diego, California
  - 25 June L.A. Forum, Los Angeles
  - 27 June Arena, Long Beach, California
  - 28 June Community Center, Tucson







#### CashBox Radio Active

A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

-	nclude total from left plus the percentage title received in phor	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED.
-	TITLE ARTIST LABEL	INIS WEEK	TO DATE
1.	Too Late To Turn Back Now—Cornelius Brothers & Sister Rose—U.A.	37%	90%
2.	Lean On Me-Bill Withers-Sussex	35%	58%
3.	Take It Easy—Eagles—Asylum	34%	98%
4.	Immigration Man—Graham Nash & David Crosby—Atlantic	32%	96%
5.	How Do You DoMouth & MacNealPhillips	30%	76%
6.	Day By Day—Godspell—Bell	29%	48%
7.	Conquistador—Procol Harum—A & M	27%	27%
8.	I Wanna Be Where You Are—Michael Jackson—Motown	26%	71%
9.	Automatically Sunshine—Supremes—Motown	24%	75%
10.	Ask Me What You Want—Millie Jackson— Spring	22%	99%
11.	Too Young—Donny Osmond—MGM	21%	21%
12.	I've Been Lonely For So Long—Frederick Knight—Stax	19%	39%
13.	BrandyLooking GlassEpic	18%	18%
14.	Daddy Don't You Walk So Fast—Wayne Newton—Chelsea	16%	99%
15.	Amazing Grace—Royal Scots Dragoon Guards—RCA	16%	98%
16.	People Make The World Go Round— Stylistics—Avco	15%	23%
17.	LayLa—Derek & The Dominoes—Atco	14%	14%
18.	Sealed With A Kiss—Bobby Vinton—Epic	14%	32%
19.	You Said A Bad Word—Joe Tex—Dial	12%	28%
20.	We're Free—Beverly Bremers—Scepter	11%	33%
21.	Where Is The Love—Roberta Flack & Donny Hathaway—Atlantic	10%	10%
22.	Rocket Man-Elton John-Uni	9%	89%
23.	School's Out—Alice Cooper—W.B.	9%	30%
24.	Francene—ZZ Top—London	9%	9%
25.	I'm Coming Home—Stories—Kama Sutra	8%	19%
26.	Vanilla Olay—Jackie DeShannon—Atlantic	8%	16%
	Men Of Learning—Vigrass & Osborne—Uni	7%	7%
	We're On Our Way—Chris Hodge—Apple	6%	46%
	In A Broken Dream—Python Lee Jackson—GNP Crescendo	6%	13%
30.	Superwoman (Where Were You When I Need You)—Stevie Wonder—Tamla	5%	29%
31.	After Midnight—J. J. Cale—Shelter	5%	12%



#### **Radio-TV News Report**

#### RCA Prepares Reed Summer Show Promo

NEW YORK — "The Best of Jerry Reed," an album containing the entertainer-composer's top hits, will be released by RCA Records in June, as part of the special promotion being put behind Reed's debut as a televisier best sion host.

His show, "The Jerry Reed When You're Hot You're Hot Hour," is scheduled to premiere over the CBS-TV network on Tuesday, June 20 with Rich Eustis, Al Rogers and Nick Se-

#### 'In The Attic' **Series To Bow**

NEW YORK — "In The Attic," a new syndicated rock series has been set for production by Pasetta Produc-

tions.

First episode, to be called "Loggins and Messina In The Attic," has been videotaped at Cinema General Studios, Hollywood, with Marty Pasetta as executive producer and director. Each show will feature the name of the group or vocalists performing "In The Attic" for that episode, 26 of which are scheduled.

Don Blank, of McCann-Erickson, Portland, Ore., is executive in charge of production for that ad agency, which is handling syndication distribution. Pasetta and Blank performed similar functions for the current "Imagination!" series of specials for Georgia-Pacific Corp.

#### **Publish Directory** Of L.A. Producers

HOLLYWOOD — The Charles H. Stern Agency, Inc. has announced the publication of their 5th Annual Los Angeles Directory of TV Commercial Film Producers And Other Related Services

Services.

This directory has a complete listing of all the Los Angeles companies, active in TV commercial production. Included are film production companies, recording studios, film laboratories, film editing services, videotape facilities, casting services etc.

The directory is available free by writing or phoning the Charles H. Stern Agency, Inc., 9220 Sunset Blvd., Los Angeles, California 90069, (213) 273-6890.

vano the executive producers.

The "Best" LP will include "When You're Hot You're Hot," the millionselling gold record that helped earn Reed a "Grammy" award from the recording industry, "Amos Moses," "Guitar Man," "Today is Mine," "Georgia Sunshine," and other Reed compositions. The RCA push will include cross-country attention for 10 earlier Reed albums.

Reed's weekly hour-long summer

Reed's weekly hour-long summer show is being produced by Jerry McPhie and directed by Jack Regas, It's the performer's first stint as a TV host. He was a Glen Campbell Show regular for three seasons.



AFIER THE SHOW — Following a recent concert in New Haven, Seals and Crofts were guests on WPLR shows hosted by Bob Dark and "Stoneman." Pictured left to right in the studio are Jim Seals, Dash Crofts, "Stoneman," Bobby Lightig and Bob Dark. AFTER THE SHOW -

#### **Fanny Tapes** TV Special

NEW YORK — Fanny, the Reprise quartet have taped an entire half hour segment of "The Session," a college-based TV series produced by Bruce Scafe for WSIU-TV of Southern Illinois University. A number of other television outlets are scheduled to air the show in Michigan, Ohio, Iowa, Nebraska, Tennessee, Wisconsin, Kentucky, Minnesota, North Dakota, and South Dakota including WTVS in Detroit; WGTE, Toledo; WSNS, Chicago; WCET, Cincinnati; KDIN, Des Moines; KTCA, St. Paul; WKNO, Memphis; WKPC, Louisville; KUON, Lincoln; WHA, Madison; KYNE, Omaha; WOSU, Columbus and KFME, Fargo. and KFME, Fargo.



GET THE SPIRIT—Members of the Epic group Spirit dropped by the studios of WGLD in Chicago for a live rap with Mitch Michaels on his seven to midnight program. Left to right, Jerry Griffiths, Epic's Chicago promo representative, Jon Locke, Ed Cassidy, and John Staehely (all of Spirit), Michaels, and Al Gurewitz, Epic's regional promo mgr.



#### Warner Group's New LP Release

NEW YORK — Warner Bros. Records is shipping its May LP release of Warner, Reprise, Bearsville, Capricorn, Brother and Raccoon albums. Warner Bros. artists represented in the release include Herbie Hancock, Van Dyke Parks, Tower of Power, Bob Weir and Swallow. Reprise is represented by Arlo Guthrie, Randy Newman, Daddy Cool, Frank Sinatra, the Meters and Peter Gallway. Eric Quincy Tate and Maxayn constitute Capricorn's contribution to Warner's May release while Foghat debuts on Bearsville, The Beach Boys surface again on their Brother label, with Jeffrey Cain on the Youngblood's Raccoon label.

Herbie Hancock's third Warner al-

Herbie Hancock's third Warner album, "Crossings," was produced by David Rubinson. "Discover America" is Van Dyke Parks' follow-up LP to "Song Cycle." Bob Weir, guitarist with The Grateful Dead, makes his Warner Bros. solo debut this month with "Ace". New to Warner Bros. is Tower of Power whose album is "Bump City".

"Bump City".

"Hobo's Lullaby" is the title of Arlo Guthrie's fifth Reprise album, which was produced by Lenny Waronker and John Pilla. Randy Newman's fourth LP for Reprise is "Sail Away," a collection of Newman originals. "Frank Sinatra's Greatest Hits Vol. 2," is the latest addition to Reprise Records' Sinatra catalogue. Australia's Daddy Cool, have come up with their second album for Reprise, "Teenage Heaven." Peter Gallway, formerly leader of Ohio Knox and the Fifth Avenue Band, makes his Reprise Fifth Avenue Band, makes his Reprise solo debut in May with an album simply titled "Peter Gallway." R&B

#### Para Readies Radice Album

NEW YORK — Fourteen-year-old Paramount recording artist Mark Ra-dice has completed his first album for the label. Entitled simply "Mark Rad-ice," it is projected for release in early June and is predominantly rock

Mark is a singer/composer/musician who plays drums, vibes, guitar, and all keyboards. He cut his first single when he was eight years old and, by now, has a catalogue of well over 200 songs that he has written. All the cuts on the new album were composed by Mark.

This album was engineered by Mark's father, Gene Radice, himself a musician, and arranged by Ron Frangipane. The production is by Jerry

#### Spark Michell LP

NEW YORK -- Based on the EMMY Award recently won by Keith Michell for his performance in "The Six Wives Of Henry VIII," Spark Records is re-releasing the LP "Keith Michell Songs Of My Time/Henry VIII Songs Of His Time." A special sticker has been prepared to promote the fact of the Michell EMMY.

#### ATTENTION DJ's

If your copies of Ethel Ennis' hit on Spiral Records (I Wonder Who My Daddy Is b/w Sing Me A Tune, as performed on the Mike Douglas Show) have arrived scratchy due to imperfect pressings, please let us know. We will reservice you at once.

**Argus Record Distributors** (New York Dist.) 160 West 46th St., NYC, NY 10036 (212) 765-2585

combo, The Meters, who are currently hot with the single "Do The Dirt," make their Reprise LP debut on "Cab-Alley, bage Alley," produced by Allen Toussaint and Marshall Sehorn.

Toussaint and Marshall Sehorn.

Maxayn, a new group fronted by Maxayn Lewis and her producer-husband Andre Lewis, have an LP on Capricorn. Also new to Capricorn is Eric Quincy Tate, a Southern blues band. Bearsville Records offers Foghat, a group composed of three former members of Savoy Brown (plus one); their album was produced by Dave Edmunds in England.

The Beach Boys' new/old two LP set "Carl and the Passions—So Tough" and "Pet Sounds" will be available on Brother Records this month. The set consists of a new al-

month. The set consists of a new album, "Carl and the Passions" and a month. The set consists of a new album, "Carl and the Passions" and a reissue of a long out-of-print classic "Pet Sounds" for a special price. Jeffrey Cain's second album for Raccoon is "Whispering Thunder," produced by Youngbloods' founder Jesse Colin Young. The title track was recently issued as a single.

#### 8 LP Release From Atlantic

NEW YORK -- Atlantic Records has NEW YORK — Atlantic Records has released eight new albums by Aretha Franklin, Herbie Mann, Eagles, Don Shirley, Alex Bradford, Myrna Summers, The Velvet Underground, and Carmen McCrae.

"Amazing Grace" is the title of Aretha Franklin's first double-record album. Recorded with James Cleveland and his choir in the Watts, Los Angeles church in front of a live congregation, the record is Aretha's first.

gregation, the record is Aretha's first gospel album for Atlantic and was produced by Jerry Wexler, Arif Mardin and Aretha.

Mardin and Aretha.

Herbie Mann's new album, "Mississippi Gambler," reunites Mann with the Memphis rhythm section and features David "Fathead" Newman. Produced by Arif Mardin, the LP was recorded in the American Sound Studios in Memphis.

"Eagles," by the country-rock group of the same name, is on the Asylum label and was produced by Glyn Johns. "The Don Shirley Point of View" features the jazz pianist in a selection of classic and recent hits

produced by Joel Dorn.

"Black Man's Lament," is the title of gospel singer Alex Bradford's latest release on Cotillion. "Now" presents Myrna Summers & The Interdenominational Singers in another Cotillion gospel album. Produced and Cotillion gospel album. Produced and arranged by the artist herself, the album also features seven songs of her composition.

her composition.

"The Velvet Underground Live at Max's Kansas City," on the Cotillion label is a live recording of the group in their favorite haunt. Featuring Lou Reed, Doug Yule, Billy Yule and Sterling Morrison, the album was originally recorded in mono only in 1970.

"The Great American Songbook," presents Carmen McCrae in a double album set of songs by American composers from Cole Porter to Burt Bacharach to Leon Russell. Produced by Jack Rael, the LP was recorded live in Donte's, Los Angeles.

#### Vital Statistics

#69
All the Kings Horses (3:43)
Aretha Franklin—Atlantic 2B83
1B41 B'way. NYC
PROD: Wexler/Dowd/Mardin
c/o Atlantic Records
PUB: Pundit BMI c/o Atlantic
WRITER: Aretha Franklin
ARR: Arif Mardin
FLIP: April Fools

#80
Sealed With a Kiss (2:52)
Bobby Vinton—Epic 10861
51 W. 52nd St., NYC
PROD: Bobby Vinton c/o Epic
PUB: Post Music ASCAP
729 7th Ave., NYC
WRITERS: Udell/Geld
ARR: AI Capps
FLIP: All My Life

#81
We've Come Too Far To End It Now (3:25)
Smokey Robinson & the Miracles—Tamla 54220
2457 Woodward Ave., Detroit, Mich.
PROD: Johnny Bristol c/o Tamla
PUB: Jobette 2457 Woodward, Detroit
WRITERS: Jones/ Brown/ Bristol
ARR: H. B. Barnum
FLIP: When Sundown Comes

#84 Coconut (3:48) Nilsson—RCA 07IB 1133 Ave. of Amer., NYC PROD: Blackwood Music BMI 1650 B'way, NYC

#86
Happiest Girl In the Whole USA (2:27)
Donna Fargo—Dot 17409
1507 N. Vine St., Hollywood
PROD: Stan Silver c/o Dot
PUB: Prima Donna Music BMI
9229 Sunset Blvd., Beverly Hills
WRITER: Donna Fargo
ARR: Bill Walker
FLIP: Awareness of Nothing

#93
Woman Is the Nigger of the World (5:15)
John Lennon—Apple 1848
1700 B'way, NYC 10019
PROD: John & Yoko & Phil Spector
c/o Apple
PUB: Ono Music Inc. BMI (also claimed by
Northern Songs/Maclen Music)
WRITERS: Lennon/Ono
FLIP: Sisters O Sisters

#95
Hold Your Head Up (3:15)
Argent—Epic 10852
51 W. 52nd St., NYC
PROD: Rod Argent & Chris White of
Nexus Prod. 22-23 Dean St. London
PUB: Mainstay Music Inc BMI
65 W. 55th St., NYC
WRITERS: Argent/White
FLIP: Closer to Heaven

#96
Beautiful Sunday (3:00)
Daniel Boone—Mercury 732BI
110 W. 57th St., NYC
PROD: Larry Page c/o Mercury
PUB: Page Full of Hits ASCAP
c/o Mercury
WRITERS: Boone/McQueen
FLIP: Truly Julie

#99
Gotta Be Funky (3:15)
Monk Higgins—UA 50897
6920 Sunset Blvd., Hollywood
PROD: Thorn Pdtns & L. Maxwell
c/o United Artists
PUB: Special Agent Music with
Tippy Music BMI c/o UA
WRITERS: Higgins/Brown
ARR: Monk Higgins
FLIP: Big Waterbed

#100
School of Life (3:26)
Tommy Tate—KoKo 2112
DIST: Stax, 926 E. McLemore, Memphis PROD: Johnny Baylor c/o Stax
PUB: Klondike Music BMI
WRITERS: Tate/Gregory
FLIP: I Remember

#### **Motown Maps Big Push** On 15 New LP Releases

DETROIT - Phil Jones, sales director for Motown Records, has announced plans for an extensive merchandising, advertising, promotional and public relations campaign for 15 new albums the company is releasing this month and June. Jones stated, "Our campaign has been planned to tie in with gift giving at graduation time.

"Two of the releases are on our recently unveiled MoWest label, and we will be introducing a new rock label, Natural Resources.

"Dealers and distributors will find Natural Resources quite a departure from the sounds usually heard on Motown. With Tom Wilson as its creative head, the new label will represent talented new groups performing music ranging from acid rock to country and folk rock."

Highlighting the new releases on Motown are the Supremes, "Floy Joy" produced by Smokey Robinson; the Jackson 5, "Looking Through The Windows," which contains their million-selling single "Little Bitty Pretty

One;" "Nature Planned It," the Four Tops; and Eddie Kendrick's "People Hold On," on Tamla.

On Rare Earth the albums are "Crystal Mansion," "One Tree or Another" by Keef James, and "Benediction" by the Sunday Funnies.

The Natural Resources albums include "Two Friends," "Heart," and "Corliss."

On the spoken word Black Forum label is "The Congressional Black Caucus," and address by Ossie Davis and Bill Cosby; "It's Nation Time," and Imamu Amiri Baraka "Black Spirits."

The new MoWest label unwraps "Odyssey," a sensational new group composed of top West Coast studio musicians; "Chameleon," Frankie Valli and the Four Seasons.

The release schedule is backed by incentive awards for distributor, promotion men, and salesmen. The trade and consumer campaign will include ads, radio spots, billboards and television appearances by artists.



MORE GOLD—Aretha Franklin was presented last week with her gold record awards for her single of "Spanish Harlem" and her album "Aretha Live at Fillmore West." This week her latest single and album, respectfully, "Daydream" and "Young, Gifted and Black" were also certified as million sellers. Shown above from left to right are: Atlantic's executive vice president, Jerry Wexler, Aretha, and Henry Allen, vice president promotion.



Clifford Solomon on sax. Mayall stalwart Larry Taylor on bass. Ron Selico on percussion. And the legendary Blue Mitchell on trumpet.

Listen to jazz's new color.

Performed and recorded live in Boston and New York John Mayall/harmonica/guitar/piano Blue Mitchell/trumpet Larry Taylor/bass guitar Clifford Solomon/saxes Freddy Robinson/guitar Ron Selico/percussion

PD 5027



#### **Hickox Forms** World Jazz

HOLLYWOOD — World Jazz Records has been formed and offices have been set up in Phoenix, Arizona, an-nounced company president Barker

nounced company president Barker Hickox.

The first album to be released is entitled "Century Plaza" and was recorded by The World's Great Jazzband. Ray Lawrence Limited has been retained as marketing consultant and will handle all record promotion and the national direct mail order system. The Hollywood based firm of Mirisch, Paladino and Landia will handle all public relations and Gerald M. Panter will act as legal counsel.

#### NY NARAS Sets Salute To Dizzy Gillespie

NEW YORK — "A Dizzy Evening to Remember," is the New York Chapter of the Record Academy (NARAS) salute jazz trumpet great "Dizzy" (John Birks) Gillespie at a special membership get-together at 8 pm on Monday, June 5 in New York's A & R Studios at 799 Seventh Avenue.

According to chapter director George Simon, who, with arranger Manny Albam, Father Norman O'Connor and trumpeter Jimmy Owens will produce the "Dizzy Evening," there will be "some special music worthy, we hope, of Dizzy's talents, and there may also be some unique surprises—for Dizzy, as well as for his many friends who will be attending."

The evening will also raise monies

The evening will also raise monies for the chapter's scholarship funds. Members will be asked to contribute \$1 and non-members \$2 at the door, with all net proceeds from the sale of drinks also going into the fund.

Additional details can be obtained from the New York NARAS office at (212) Plaza 5-1535.

#### McGovern's Music Staff

NEW YORK - The music division of NEW YORK — The music division of the McGovern for President arts and letters committee is organizing a series of fund-raising concerts throughout New York State. The members of the music division are: Keren Ettlinger, Claudia Polley, Eve Halpern and Sam Steinberg.

Rock, folk, classical and jazz artists who would like to participate in ben-efits for McGovern should contact any one of the above members. Managers, agents, publicists and record company executives and staff are also invited to contribute their services. The music division can be reached at (212) 832-1664, McGovern for President, 605 Fifth Avenue, New York, N.Y. 10017.

#### McDill's Baby Girl

NASHVILLE — A baby girl, Katherine Callahan was born to J.M.I. Recording artist/writer Bob McDill and his wife the former Nancy Whittset at Baptist Hospital, Nashville, Tenn.







TWO'S COMPANY—Mercury signed two artists to exclusive recording contracts this week. Guitarist/vocalist Domenic Troiano (seated, left) was brought to the label by Denny Rosencrantz (shown in both photos), director of West Coast A&R. At right and smiling following the signing of his contract is singer/composer/arranger Jerry Peters. Troiano's album, to be titled "Domenic Troiano," was recorded following the break-up of Troiano's last group, Bush, and before he joined the James Gang. He will remain with the James Gang, Peters has written "Going in Circles" and "Love Me or Let Me Be Lonely," both gold records for the Friends of Distinction, plus he has arranged material for Carole King on her "Tapestry" album and for Merry Clayton. His songs have been recorded by Aretha Franklin, Jerry Butler, Isaac Hayes and others. His LP, scheduled for release in late June, has Donnie Hathaway and Stevie Wonder helping out on the instrumental tracks.

#### **Highway Robbery** On RCA Records

NEW YORK — Highway Robbery, a rock band with theatrical orientation, has signed an exclusive RCA Records contract. The announcement was made by Dennis Katz, division vice president of contemporary music.

president of contemporary music.

Highway Robbery's first album,
"For Love or Money," will be released in June. The band consists of
composer/guitarist/vocalist Michael
Stevens, Don Francisco, drums and
lead vocals; and John Livingston
Tunison IV, bass and vocals.

#### Alfred Dronge, 61, Dies In His Plane

WESTERLY, R.I. — Alfred Dronge, president and founder of Guild Musical Instruments and a director of Avnet, Inc., was killed while attempting to land his private plane here, May 3. He was 61.

Mr. Dronge started Guild in 1950 after years of playing as a jazz guitarist. He had his pilot's license for a number of years and was an avid

He is survived by both his parents, two sisters, two brothers, three children and a stepchild, five grandchildren and his third wife, Eudora, who resides in Hallandale, Fla.

#### Chakachas To Avco

NEW YORK — Hugo and Luigi, vice-presidents and chief operating officers of Avco Records announced this week the signing of an exclusive this week the signing of an exclusive recording agreement with the instrumental group, Chakachas. The group's first single "Jungle Fever" which was introduced on the Polydor label, was an R.I.A.A. certified million plus seller and their first album is now on the best seller charts. Chakachas' follow-up single to "Jungle Fever," . . "Stories," has now been shipped to distributors and radio stations and is part of a new album which is now being readied for an August release. Plans are also

an August release. Plans are also being worked out to arrange for a U.S. tour for the group.

#### **'Lighthouse** Live' Album

NEW YORK — C.A.M. principals Jimmy Ienner and Vittorio Benedetto have announced that a double LP of the Lighthouse Carnegie Hall Feb. 6 performance will be released on the Evolution label mid-June.

"Lighthouse Live" was recorded by Location Recorders. Jimmy Ienner mixed the album at O.D.O. Studios in Manhattan.



AMAZING ALL RIGHT—Irv Lichtman (seated), vice president and editorial director of Cash Box, and Marty Ostrow, executive vice president of Cash Box, tune in on "Amazing Grace," performed none too expertly on the bagpipe by RCA Records' field promotion representative, Steve Kahn, while Nat LaPatin, also of RCA field promotion, bears witness. The single by the Royal Scots Dragoon Guards rose to #41 with a bullet on this week's chart.

#### Buddah, Plaza **Drive On** Anka Opening

NEW YORK — Paul Anka's opening this week (30) in the Persian Room of the Plaza Hotel is being launched with one of the most extensive publicity, promo and exploitation campaigns in the history of the hotel's plush supper club.

Buddah Records, which is currently heralding Anka's new album, "Jubilation," is pumping in an additional \$5000 to add to the Plaza's regular budget for extended newspaper ads, plus key middle-of-the-road radio buys and special on-air television spots leading into the major talk shows. shows.

shows.

An additional plus to the opening will be a party hosted in Anka's honor by Mr. and Mrs. Peter Duchin. More than 50 film, theatre, social and literary celebrities are scheduled to be in attendance, including Dustin Hoffman, Charlotte Ford, Kitty Hawks, Tom Jones, Lena Horne, Neil Simon, the Ahmet Erteguns, Paula Prentiss and Richard Benjamin and Dionne Warwicke. Also in attendance will be Neil Bogart, president of Buddah Records.

Records.

The Plaza will hold a press and celebrity party in honor of Anka following his opening night per-

formance.

Anka's engagement at the Persian Room runs through June 10. One more act follows Anka into the Persian Room before the club closes for

#### **Belwin Mills Buys Piano Mag**

NEW YORK — As part of the continuing expansion of Belwin Mills Publishing Corp., president Martin Winkler has announced the purchase of The Piano Quarterly and the appointment of Robert Joseph Silverman as editor. The move is the latest in a program to expand and diversify the activities of Belwin Mills.

"There are many related areas in the music business and we intend to become actively involved in as many as possible," said Winkler.

Silverman, formerly director of

as possible," said Winkler.

Silverman, formerly director of publications and sales for Mills Music, joined Belwin Mills during the merger of Belwin and Mills Music. Prior to joining Mills, Silverman was vice president and general manager of MBA Music Corp. and was associated with E. B. Marks Music Corp. as editor and later as director of publications. Silverman was also editor-inchief of the Juilliard School of Music newspaper Stretto.

As a composer, Silverman has written scores for the Joffrey Ballet, the Donald McKayle Co. and for other leading choreographers. Among his many published works for piano and other instruments is the piano solo "A Dance From Far Away," which was chosen for listing in the Junior Festival Bulletin of the National Federation of Music Clubs. In addition, he is a director of the Music Publishers Association of the USA.

#### **Bookspan Awarded**

NEW YORK — Martin Bookspan, AlsCAP's co-ordinator of symphonic and concert activities, and theatre and music critic for New York's TV Channel 11 (WPIX), is a recipient of a citation award for distinguished service to American Music, given by the National Association for American Composers and Conductors. This award was presented last weekend (21) at the Henry Hadley Centennial Celebration and Awards Reception at the New York Cultural Museum.

In addition, Bookspan has been in-

In addition, Bookspan has been invited by Arthur Fiedler to narrate Aaron Copland's "A Lincoln Portrait" at the Boston Pops Concert on Monday, June 12. This program will take place on Harvard Night at the Pops, which will also mark the 25th Year Reunion of Bookspan's graduating class from Harvard.



■ This page will be devoted each week to your opinions. We welcome letters on all subjects pertinent to our industry. There may be a time when your thoughts differ from ours editorially. You are welcome to express them here.

#### RCA's Herb Linsky:

#### On the Selling of the Economy



Herb Linsky, RCA Records Director, Camden Product, began his career in the record business in 1955, as a promotion man working out of RCA's Philadelphia distributor. Moving to New York in 1958, he was Epic National Promotion Manager for four years, after which "a desire to learn the other side of the business" led him to become a specialist in rack merchandising. There followed positions in

g. There followed position Lon-

of primary concern to you?

Linsky: There's no doubt that attractive packaging is essential to the success of an economy line because of the impulse factor. Mass merchandising is our business and the best possible cover art is mandatory to enable a package to reach its fullest potential. Another important factor is timeliness. For instance, we've just come out with a George Carlin album. The material had been gathering dust in our vaults. But Carlin is hot now. He's coming off a hit album, getting plenty of television exposure . . . I think the time is right for our George Carlin album.

RW: Can any innovations be expected in economy line pack-

aging?

Linsky: The double pocket two-record set is a recent innovaand the tion. Pickwick introd aration in its economy line ss with it has exceeded

record comony sets?

Line W. How large, in dollar, would you estimate the size of the product is generally and the size of the siz

Herb Linsky: An economy record, more than any of recas-2561an impulse item. Camden product is gener

of by RW our cus-Lin e's more selec artis

Living Free GEORGE CARLIN take offs & put ons

Anytime - Oh! My Fa-pa - I the s HERIT . W. SIMBLE GET IME TO THE CHURCH ON TIME -Lin RACING WITH THE MUCH - VAL gene GREEN EYES - HELEN O Patricia · Perez CAN ADIAN SUNSET - HUGO WIN

of the av b

riced product.
RW: Does an artist memise

T'E LESS ST . TI

project. We RW: H produ

that an economy album bearing hi name tak Linsky: In general, we have the freedom to determine the pr gramming and the design of a leconomy product that we release. RW: If economy album sales are impulse sales, is packaging new of of the Bullally, b product. s es that CAS-2569 U

record busines. I think that any segment of

**Camden Records and Tapes** 

CAS-2564

RGA

#### **Additions To Radio Playlists**

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week

WABC—NEW YORK
Tumbling Dice—Rolling Stones—Rolling
Stone
Diary—Bread Elektra
Last Night—5th Dimension—Bell
Song Sung Blue—Neil Diamond—Uni
I Need You—America—W.B.

WFIL—PHILADELPHIA
Too Late To Turn—Cornelius Bros. & Sister
Rose—U.A.
Lean On Me—Bill Withers—Sussex
Automatically Sunshine—Supremes—Motown
I've Been Lonely For So Long—Frederick
Knight—Stax
Too Young—Donny Osmond—MGM
Brandy—Looking Glass—Epic

KTLK—DENVER
Automatically Sunshine—Supremes—Mo
Amazing Grace—Royal Scots—RCA
I Wanna Be Where You Are—Michael
Jackson—Motown
Daddy Don't You Walk—Wayne Newton—
Chelsea
Where Is The Love—Donny Hathaway &
Roberta Flack—Atlantic

KFJZ—FORT WORTH
Happiest Girl—Donny Fargo—Dot
I'm Coming Home—Stories—Kama Sutra
Down To The Bone—Cold Blood—W.B.
Is There Anyone Home—Jimmy Druiett
Too Late To Turn Back—Cornelius Bros. &
Sister Rose—U.A.

WIXZ—McKEESPORT
Smilin'—Sly & Family Stone—Epic
Ask Me What You Want—Millie Jackson—
Spring
I Need You—America—W.B.
Isn't Life Strange—Moody Blues—Threshold
Immigration Man—Nash & Crosby—Atlantic

KRUX—PHOENIX
Too Late To Turn Back—Cornelius Bros. & Sister Rose—U.A.
Outa Space—Billy Preston—A&M
How Can I Be Sure—David Cassidy—Bell Walking In The Rain—Love Unlimited—Uni Lean On Me—Bill Withers—Sussex
How Do You Do—Mouth & MacNeal—Phillips Take It Easy—Eagles—Asylum
Daddy Don't You Walk So Fast—Wayne Newton—Chelsea

WAPF-JACKSONVILLE Lean On Me—Bill Withers—Sussex Cats Eye In The Window—Tommy James— Roulette

WIBG—PHILADELPHIA Day By Day—Godspell—Bell

KOV---PITTSBURGH Schools Out—Alice Cooper—W.B. How Do You Do—Mouth & MacNeal—Phillips

WAYS-CHARLOTTE WAYS—CHARLOTTE
Someday Never Comes—Creedence Clearwater—Fantasy
How Do You Do—Mouth & MacNeal—Phillips
Too Late To Turn—Cornelius Bros. & Sister
Rose—U.A.
Baby Don't Get Hooked—Mac Davis—
Columbia

KLIF—DALLAS
Too Young—Donny Osmond—MGM
Conquistador—Procol Harum—A&M
Papa Was A Rolling Stone—Undisputed
Truth—Gordy
After Midnight—J. J. Cale—Shelter
We're Free—Beverly Bremers—Scepter
Funk Factory—Wilson Pickett—Atlantic

WOKY—MILWAUKEE
Isn't Life Strange—Moody Blues—Threshold
I Can Feel It—Chase—Epic
House On Holly Road—David Idema
Take It Easy—Eagles—Asylum
Little Bit Of Soul—Bullet—Big Tree

WMEX—BOSTON
Cats Eye In The Window—Tommy James—
Roulette
Where Is The Love—Roberta Flack & Donny
Hathaway—Atlantic
Layla—Derek & Dominoes—Atco
Look What You Done—Al Green—Hi
Take It Easy—Eagles—Asylum
In A Broken Dream—Python Lee Jackson
—GNP Crescendo
Too Late To Turn—Cornelius Bros. & Sister
Rose—U.A.
Automatically Sunshine—Supremes—Motown
Chappel Of Love—Robin & Joe—A&M
Earth Oman—Frigid Pink—Capitol
Francene—ZZ Top—London
I Can Feel You—Addrisi Bros.—Columbia
Lean On Me—Bill Withers—Sussex

WDGY—MINNEAPOLIS
I've Been Lonely For So Long—Frederick
Knight—Stax
Little Bit Of Soul—Bullet—Big Tree
In A Broken Dream—Python Lee Jackson—
GNP Crescendo
Layla—Derek & Dominoes—Atco
Looking For My Lady—James Gang—Dunhill
It Doesn't Matter—Steve Stills—Atlantic
I've Got To Have You—Sammi Smith—Mega
People Make The World Go Round—Stylistics
—Avco

WHB—KANSAS CITY
Daddy Don't You Walk So Fast—Wayne
Newton—Chelsea
Immigration Man—Nash & Crosby—Atlantic
Too Late To Turn Back—Cornelius Bros. &
Sister Rose—U.A.

WCAO—BALTIMORE Sealed With A Kiss—Bobby Vinton—Epic Schools Out—Alice Cooper—W.B. Day By Day—Godspell—Bell Superwoman—Stevie Wonder—Tamla

KISN—PORTLAND
Old Man—Lighthouse—Evolution
Too Late To Turn—Cornelius Brothers &
Sister Rose—U.A.
Amazing Grace—Royal Scots—RCA
Troglodyte—Jimmy Castor—RCA
Automatically Sunshine—Supremes—Motown

KJR—SEATTLE
School's Out—Alice Cooper—W.B.
Alone Again—Gilbert O'Sullivan—Mam
Long Cool Woman—The Hollies—Epic
Brandy—Looking Glass—Epic
Rocket Man—Elton John—Uni
Hush A Bye—Robert John—Atlantic

KGB—SAN DIEGO
I Love Every Little Thing About You—Stevie Wonder—Tamla
Fandango—Steve Miller—Capitol
Smokin' Op's—Bob Seger—Palladium
Killer—Jerry Lee Lewis—Mercury
Exile On Main Street—Rolling Stones—
Rolling Stone
Francine—Z. Z. Top—London
Castles—Joy Of Cooking—Capitol
Nobody But You—Loggins & Messina—
Columbia

WTIX—NEW ORLEANS Lean On Me—Bill Withers—Sussex Too Young—Donny Osmond—MGM Ask Me What You Want—Millie Jackson—

Spring
Amazing Grace—Royal Scots—RCA
Motorcycle Mama—Sailcat—Elektra

KXOK—ST. LOUIS
You Said A Bad Word—Joe Tex—Dial
Hot N' Nasty—Humble Pie—A&M
I Wanna Be Where You Are—Michael Jackson
—Motown ---Motown Immigration Man----Nash & Crosby---Atlantic Daddy Don't You Walk----Wayne Newton----Chelsea Troglodyte—Jimmy Castor—RCA Ask Me What You Want—Millie Jackson— Spring Rocket Man-Elton John-Uni

WMAK—NASHVILLE
I Wanna Be Where You Are—Michael Jackson—Motown
Take It Easy—Eagels—Asylum
Lean On Me—Bill Withers—Sussex
Amazing Grace—Royal Scots—RCA
Rocket Man—Elton John—Uni
Layla—Derek & Dominoes—Atco

#### THE BIG THREE

Too Late To Turn Back Now-Cornelius Bros. & Sister Rose-U.A.

Lean On Me-Bill Withers-Sussex

Take It Easy-Eagles-Asylum

WLS-CHICAGO WLS—CHICAGU
Someday Never Comes—Creedence Clearwater—Fantasy
Automatically Sunshine—Supremes—Motown
How Can I Be Sure—David Cassidy—Bell
I've Been Lonely For So Long—Fredrick
Knight—Stax

WKBW—BUFFALO
You Said A Bad Word—Joe Tex—Dial
Immigration Man—Nash & Crosby—Atlantic
Poor Little Fool—Frank Mills—Sunflower
How Can I Be Sure—David Cassidy—Bell
Outa Space—Billy Preston—A&M

WIFE—INDIANAPOLIS
Superwoman—Stevie Wonder—Tamla
You Said A Bad Word—Joe Tex—Dial
Outa Space—Billy Preston—A&M
I Need You—America—W.B.
Sealed With A Kiss—Bobby Vinton—Epic
Day By Day—Godspell—Bell

WGLI—BABYLON
Living In A House Divided—Cher—Kapp
Too Late To Turn—Cornelius Bros. & Sister
Rose—U.A.
How Do You Do--Mouth & MacNeal—Phillips
Immigration Man—Nash & Crosby—Atlantic
I've Been Lonely For So Long—Frederick
Knight—Stax
Rip Off---Laura Lee—Hot Wax

WKWK--WHEELING WKWK—WHELLING
We're Free—Beverly Bremers—Scepter
Sealed With A Kiss—Bobby Vinton—Epic
Lean On Me—Bill Withers—Sussex
How Do You Do—Mouth & MacNeal—Phillips
Even Trolls Love Rock & Roll—Tony Joe
White—W.B.
Take It Easy—Eagels—Asylum
Country Woman—Magic Lantern—Buddah

WJE I — ERIE Amazing Grace—Royal Scots—RCA Too Late To Turn—Cornelius Bros, & Sister Rose—U.A. How Do You Do—Mouth & MacNeal—Phillips Day B Day—Godspell—Bell

WBAM—MONTGOMERY
Runway—Grass Roots—Dunhill
Outa Space—Billy Preston—A&M
Take It Easy—Eagels—Asylum
Sealed With A Kiss—Bobby Vinton—Epic
We've Come Too Far—Smokey Robinson—
Gordy

WROV—ROANOKE
Living In A House Divided—Cher—Kapp
Meddle Guru—T-Rex—W.B.
Earth Oman—Frigid Pink—Lion
Conquistador—Procol Harum—A&M
I Need You—America—W.B.
Men Of Learning—Vigrass & Osborne—Uni
Brandy—Looking Glass—Epic
Hide Your Love Away—Tim Rose—Playboy

CKLW—DETROIT

Bed & Board—Barbara Mason—Sussex
Lean On Me—Bill Withers—Sussex
People Make The World Go Round—Stylistics
—Avco
How Can I Be Sure—David Cassidy—Bell
I Need You—America—Warner Bros.
Rocket Man—Elton John—Uni
Diary—Bread—Elektra

WIXY—CLEVELAND
Too Late To Turn Back—Cornelius Bros &
Sister Rose—UA
How Do You Do----Mouth & MacNeal—Phillips
Automatically Sunshine—Supremes—Motown
Conquistador—Procol Harum—A&M
Immigration—Nash & Crosby—Atlantic

KEYN—WICHITA
Circus—Mike Quatro—Stereo Dimension
All The Kings Horses—Aretha Franklin—
Atlantic
It Doesn't Matter—Stephen Stills—Atlantic
Itmmigration Man—Nash, Crosby—Atlantic
Funk Factory—Wilson Pickett—Atlantic
Even Trolls Love Rock & Roll—Toni Joe
White—WB
Someday Never Comes—Creedence Clearwater—Fantasy
Esaoria—Dolton, James & Sutton—RCA
Amazing Grace—Dragoon Guards—RCA
Amazing Grace—Dragoon Guards—RCA
Men Of Learning—Vigrass & Osbourne—Uni
Guns, Guns, Guns—Guess Who—RCA
LP CUST—L-Vallade/Witergooves—Shawn
Philips—A&M
Midnight Wind/And Come The Fall—
Association—Columbia

WSAI—CINCINNATI
Ask Me What You Want—Millie Jackson— Ask Me What You Want—Millie Jackson—
Spring
How Can I Be Sure—David Cassidy—Bell
How Do You Do—Mouth & MacNeal—Phillips
Lean On Me—Bill Withers—Sussex
You Said A Bad Word—Joe Tex—Dial

KILT—HOUSTON
Lean On Me—Bill Withers—Sussex
How Do You Do—Mouth & MacNeal—Phillips
Too Young—Donny Osmond—MGM
Ask Me What You Want—Millie Jackson—
Spring
Brandy—Looking Glass—Epic
LP Cuts—Marcella—Beach Boys—Reprise

WBBQ—AUGUSTA
Walking In The Rain With The One I Love—
Love Unlimited—Uni
Layla—Derek & Dominoes—Atco
After Midnight—J. J. Cale—Shelter
I Wanna Be Where You Are—Michael
Jackson—Motown
Too Young—Donny Osmond—MGM
The Living I'm Doing
Where Is The Love—Roberta Flack & Donny
Hathaway—Atlantic

WHLO—AKRON
Amazing Grace—Royal Scots Dragoon
Guards—RCA
Isn't Life Strange—Moody Blues—Threshold
I Wanna Be Where You Are—Michael
Jackson—Motown
Sealed With A Kiss—Bobby Vinton—Epic
Day By Day—Godspell—Bell
Lean On Me—Bill Williams—Sussex
Take It Easy—Eagles—Asylum

WQAM—MIAMI How Can I Be Sure—David Cassidy—Bell

WCFL—CHICAGO
Daddy Don't You Walk—Wayne Newton—
Chelsea
Troglodyte—Jimmy Castor—RCA
In a Broken Dream—Python Lee Jackson
I Wanna Be Where You Are—Michael Jackson—Motown
Coconut—Nilsson—RCA
We're Free—Beverly Bremers—Scepter
Happy/Ripthis Joints—Rolling Stones—
Rolling Stone

WCAR—DETROIT
Lean On Me—Bill Withers—Sussex
People Make The World Go Round—Stylistics
—Avco
Brandy—Looking Glass—Epic
Day By Day—Godspell—Bell

WLAV—GRAND RAPIDS
Where Is The Love—Roberta Flack & Donny
Hathaway—Atlantic
Diary—Bread—Elektra
Too Late To Turn—Cornelius Bros. & Sister
Rose—U.A.
We're On Our Way—Chris Hodge—Apple
Lean On Me—Bill Withers—Sussex
Ask Me What You Want—Millie Jackson—
Spring
Superwoman—Stevie Wonder—Tamla

-JAMESTOWN WKSN-WKSN--JAMESTOWN
Long Cool Woman--Hollies-Epic
Where Is The Love--Roberta Flack & Donny
Hathaway--Atlantic
Take It Easy--Eagles--Asylum
People Make The World Go Round--Stylistics
--Avco
Conquistador--Procol Harum--A&M

WFEC--HARRISBURG Day By Day—Godspell—Bell
People Make The World Go Round—Stylistics
—Avco 

KNDE—SACRAMENTO
Living In A House Divided—Cher—Kapp
We're Free—Beverly Bremers—Scepter
We're On Our Way—Chris Hodge—Apple
Men Of Learning—Vigrass & Osborne—Uni

KYA—SAN FRANCISCO
I've Been Lonely For So Long—Frederick
Knight—Stax
Too Late To Turn—Cornelius Brothers &
Sister Rose—U.A.

KIOA—DES MOINES
Too Late To Turn Back Now—Cornelius
Brothers & Sister Rose—U.A.
Conquistador—Procol Harum—A&M
Living In A House Divided—Cher—Kapp
Coconut—Nilsson—RCA

WPRO—PROVIDENCE
I Need You—America—W.B.
How Do You Do—Mouth & MacNeal—Phillips
Mother Earth—Tom Rush
Take it Easy—Eagles—Asylum
Lean On Me—Bill Withers—Sussex

WPOP-HARTFORD WPOP---HARTFORD
Too Young---Donny Osmond---MGM
Conquistador---Procol Harum----A&M
Powder Blue Mercedes Queen---RaidersColumbia
Francene---ZZ Top---London
You Said A Bad Word----Joe Tex-----Dial
There It Is---James Brown----Polydor
Too Late To Turn Back Now-----Cornelius
Brothers & Sister Rose------U.A.

KLEO—WICHITA Morning Dew—Nazareth Men Of Learning—Vigrass & Osbourne—Uni Outa Space—Billy Preston—A&M Take It Easy—Eagles—Asylum

WING—DAYTON
Immigration Man—Nash & Crosby—Atlantic
Living In A House Divided—Cher—Kapp
Too Late To Turn Back Now—Cornelius
Brothers & Sister Rose—U.A.
Take It Easy—Eagles—Asylum
I've Been Lonely For So Long—Frederick
Knight—Stax

WSGN—BIRMINGHAM
Layla—Derek & Dominoes—Atlantic
Conquistador—Procol Harum—A&M
I Wanna Be Where You Are—Michael Jackson
---Motown
Amazing Grace—Royal Scots Dragoon Guards
---RCA
We're On Our West China

We're On Our Way-Chris Hodge-Apple

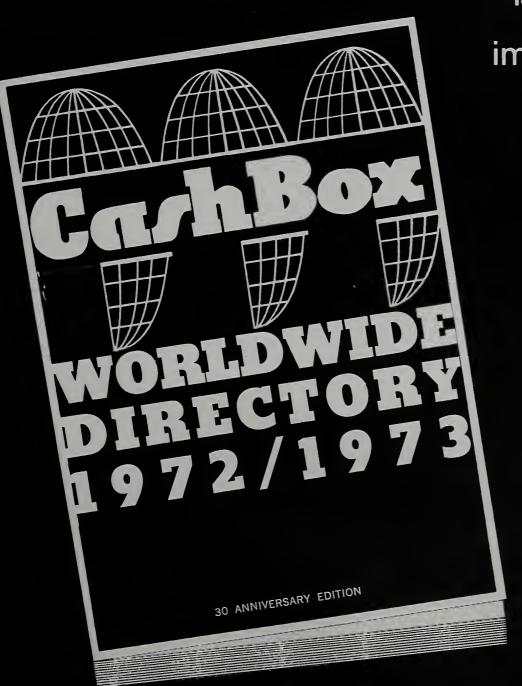
-RICHMOND WLFF-It's Going To Take Sometime—The Carpenters—A&M

WCOL—COLUMBUS
Simple Man—Jeff Fenholt—Columbia
Were Free—Beverly Bremers—Scepter
Conquistador—Procol Harum—A&M
Is There Anyone Home—Jimmie Druiett—
Wheel

KAKC—TULSA
Daddy Don't You Walk So Fast—Wayne
Newton—Chelsea
Day By Day—Godspell—Bell
You're The Man—(Part 1)—Marvin Gaye—
Tamla Living In A House Divided—Cher—Kapp

The 1972/1973 Edition of the Famous

Is now in preparation Be sure your **Advertising Message** is carried in this important





**DEADLINE:** JUNE 10

Call your NEAREST Cash Box OFFICE for full details

#### cashbox/singles reviews

#### Picks of the Week

THE GRASS ROOTS (Dunhill 4316)

The Runway (2:52) (Trousdale/Soldier, BMI—D. Lambert, B. Potter)
Their first of the year is a Lambert/Potter winner bound to set them up for yet another chart coup. Top 40 sound to see the public beating a path to their door. Flip: no info. available

DAWN featuring Tony Orlando (Bell 225)
Vaya Con Dios (3:04) (Morley, ASCAP—L. Russell, I. James, B. Pepper)
Les Paul & Mary Ford classic brings the groups back to the Latin feel that made their initial "Candida" so strong. Happy bright side need knock only once on the Top 40 door for a warm reception. Flip: no info. available

ROBERT JOHN (Atlantic 2884)

Hushabye (2:55) (Britanny, BMI—D. Pomus, M. Shuman)
"Lion Sleeps Tonight" man tackles yet another piece of the past, this being The Mystics big one. Eased down from a cha-cha to a true rock 'n roll lullabye, he should have another Top 10-er. Flip: no info. available

BARBRA STREISAND (Columbia 45626)

Sweet Inspiration/Where You Lead (6:02) (Press/Screen Gems-Columbia, BMI—D. Penn, S. Oldham/C. King, T. Stern)

The performance that tore the huge McGovern benefit up. Her first live single and her most alive ever. Fine support from Quincy Jones and the Eddie Kendricks Singers. Flip: "Didn't We" (2:33) (Ja-Ma, ASCAP—J. Webb)

ANNE MURRAY (Capitol 3352)

Robbie's Song For Jesus (2:33) (Jolly Cheeks, BMI—R. MacNeill)

Musically, technically and commercially, her strongest pop entry ever. This one will move mind, body and chart-wise without mercy. Annie's recorded herself a classic churchy rocker. Flip: "You Can't Have A Hand On Me" (2:50) (Central, BMI---B. Gale)

T. REX (Reprise 1095)Metal Guru (2:27) (Wizard Artists, ??—M. Bolan)The latest chapter in Marc Bolan's strut to fame and fortune, as they bang that gong one more time. Intriguing use of strings and choir. Flip: no info.

DAVID BOWIE (RCA 74-0719)
Starman (3:59) (Tantric, BMI—D. Bowie)
Song proves quite literally that the best rock is not of this world, but is rather "hazy cosmic jive." Should outshine "Changes" in its stellar orbit to the top, establishing a new superstar in our galaxy. Flip: "Suffragette City" (3:25) (same credits) (3:25) (same credits)

ARGENT (Epic 10852)

Hold Your Head Up (2:52) (Mainstay, BMI—R. Argent, C. White)
Group that evolved from the old Zombies deserves to be proud of this one, an English giant looking to duplicate the fervor with Stateside success. Flip: no info. available

THE HOLLIES (Epic 10871)

Long Cool Woman In A Black Dress (3:02) (MCPS Timtobe, ??-R. Cook, A. Clarke, R. Greenaway)

They've really done it this time. Rockin' in the tradition of Creedence and T Rex, they're at their most commercial since "He Ain't Heavy." And heavy is the word. Flip: no info. available

MARTHA REEVES & THE VANDELLAS (Gordy 7118)

Tear It Down (2:54) (Jobete, ASCAP—N. Ashford, V. Simpson)

Martha has her stuff down pat for this one, a rousing soul stirrer with the flair of Aretha's best work. They've all worked hard and long for one more like this, Flip: no info. available

JERRY LEE LEWIS (Mercury 73296) Lonely Weekends (1:44) (Knox, BMI—-C. Rich)

Charlie Rich's piano-thumper gets the Jerry Lee treatment. Should easily do as well as "Chantilly Lace"—the revival lives! Flip: no info. available

CHAKACHAS (Avco 4596)

Stories?? (2:39) (Famous/RKM, ASCAP—J. Kluger, B. Ador)
Bringing a new case of "Jungle Fever" to their new label, group's musical question is answered in sensual whispers that MORs, soul and Top 40 programmers will hear. Flip: no info. available

DAVID POMERANZ (Decca 32947)
A Fine Woman (3:08) (Unsafe, BMI—D. Pomeranz)
With two artistically successful LPs to his credit, AM airplay here should be all he needs to go over the top. He gets sounds out of an acoustic no one else can and his voice is free-flowing fantastic. Flip: "Dagger" (4:45) (same credits)

PG & E (Columbia 45621) (Love Is Like A) Heat Wave (3:19) (Jobete, BMI—B & E Holland, Dozier)

Martha & The Vandellas summer sound gets the front-burner treatment giving the group their strongest Top 40/soul slice since "Are You Ready?" When you're hot, they're hotter, Flip: no info. available

JOHNNY NASH (Epic 10873)

Stir It Up (3:09) (Caymen, ASCAP—B. Marley)
It's been a while since his last chart item, but with a reggae beat and infectious material in his corner, he'll have no trouble busting out again. Positively contagious. Flip: no info. available

LOOKING GLASS (Epic 10874)

Brandy (You're A Fine Girl) (2:55) (no pub. info—E. Lurie)
We haven't had a healthy sea breeze blow in our direction in some time, so
Looking Glass takes the helm and steers towards hitdom. Salty Top 40/FM voyage. Flip: no info. available

#### **Newcomer Picks**

IMUS IN THE MORNING (RCA 48-1031)

1200 Hamburgers To Go (2:29) (Tree, BMI—D. Imus)

You deserve a break today, so get out and get away to McDonald's. It happens to be the comedy single of the year, but even if it wasn't, not programming it means you run the risk of having your name personally smeared all over the airways by the WNBC supernemesis. Imus means funny business. Flip: "Reverend Billy Sol Hargis" (3:02) (same credits)

THE DOVE (Vanguard 35140)

Toy Train (2:58) (Blue Book/Bresnahan, BMI—D. Blackwell)

Much in the groove of PP&M's "Leavin' On A Jet Plane," the conveyance has been changed along with the storyline to create a fresh mood. Sounds like a natural. Flip: no info. available

THE FABULOUS RHINESTONES (Just Sunshine 500)
What A Wonderful Thing We Have (3:10) (Higher/Rhinestone, ASCAP---H. Brooks, M. Grebb)

A most commercial cross between the Rascals and Malo. Performance is an up all the way; a Top 40 gem. Flip: no info. available

JIMMIE & VELLA (Atlantic 2877)

Chica Boom (3:14) (Dreams and Visions and Suns and Rainbows NV/Arch, ASCAP—J. & V. Cameron)

The Daddy Drewdrop novelty only shared the name. This is an original inrestment in hand clappin' that pays dividends from day of deposit. Flip: no info. available

#### Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing staff, are deserving of special programmer consideration.

BETTY WRIGHT (Alston 4611)
Is It You Girl (3:10) (Sherlyn, BMI—
C. Reid, W. Clarke) Back in the
"Clean Up Woman" groove, Betty
boogies through the soul sauce with
ease. Flip: no info. available

CHRIS HOLLAND & T-BONE (Rare

CHRIS HOLLAND & T-BONE (Rare Earth 5046)
Get Me Some Help (3:05) (Shelby Singleton, BMI—N. Byl, D. Vangarde) Venezuelan charttopping tune gets a shiny new English reading. AM play could make it a summer biggie. Flip: no info. available

ERNEST MOSLEY (Cream 1017) Honey, You Are My Sunshine (2:30) (Butter/Timotine, BMI—J. Nabors, C. Wolfolk) In a Tyrone Davis groove, artist comes on strong with lively pop/soul stuff. Flip: no info. available

ADAM ROGERS (Janus 188)
Gabriel (3:31) (Lowery, BMI—J.
South) Fine tune from Joe South's
"Introspect" LP which produced
"Rose Garden" and "Games People
Play." Rogers handles the dynamite
like a pro. Flip: no info. available

FIVE MAN ELECTRICAL BAND

(Lion 112)
(Country Girl (The Devil & Miss Lucy) (2:50) (4 Star, BMI—L. Emmerson) "Signs"/"Absolutely Right" guys are back with a Band-type rocker. Healthy and hefty. Flip: no info.

ANACONDA (Big Tree 139)
Rock And Roll, Hoochie Koo (2:56)
(Derringer, BMI—R. Derringer)
Johnny Winter LP track explodes in
Top 40 glory. Fast and funky. Flip:
no info. available

VICKI CARR (Columbia 45622) Big Hurt (2:14) (Gladys, ASCAP— W. Shanklin) Toni Fisher's smash that pioneered electronic sounds in pop, well-handled by Vicki, Could hap-pen again. Flip: no info. available

Sweet Life (3:15) (Pocket Full of Tunes, BMI—B. Manilow) Bones Howe production could bring the group its first chart item. MORs will lead, but Top 40s could follow close behind. Flip: no info. available

CLARENCE CARTER AND CANDI (Atlantic 2875)
If You Can't Beat 'Em (2:27) (Future Stars, BMI—T. Matthews, H. Carter)
Clarence is the centerpiece of the new duo that should see immediate soul action. Strong pop prospects for the funky narrative. Flip: no info. avail-

SPARE CHANGE (Toy 3802)
Love In The Afternoon (2:28) (Kama
Sutra, BMI—Flax, Lambert) Nononsense but fun-loving pop rocker
with strong vocals and fresh air beat.
Flip: no info. available

BOBBY DUKES (Calla 184)
Just To Be With You (2:55) (Big Seven/Chuck Brown, BMI—B. Dukes, B. Massey) He's got the stuff to please the Al Green/Joe Tex crowds with a righteous r&b item, solid enough for pop action. Flip: "Instrumental" (2:55) (same credits)

DIANE SUMMERS & THE LOVE PLANET (Roulette 7127)
Love In The Summertime (3:37) (Unbelievable/Big Seven, BMI—T. Vann)
Sensual soul winner. Group will set themselves off to a flying career start should this r&b winner receive pop play. Flip: no info. available

JIM CAPALDI (Island 1205)
Oh How We Danced (3:00) (Mood, ASCAP—S. Chaplin, A. Joplin)
Traffic lead vocalist teaches an old standard new tricks. Inventive attack via the Top 40/FM route. Flip: "Open Your Heart" (4:07) (Ackee, ASCAP—J. Canaldi)

JIM DAWSON (Kama Sutra 546) JIM DAWSON (Rama Sutra 546)
When You finally Come Around
(2:03) (Peer, BMI—J. Dawson) Guy
who's called "Songman" by his
friends delivers a commercial folkrocker that could be his Top 40
breakthrough. Flip: no info. available

MICKY DOLENZ (MGM 14395) Lover's Prayer (2:10) (January, II— R. Newman) Former Monkee

A Lover's Prayer (2:10) (January, BMI— R. Newman) Former Monkee still knows a smile and how to wear it. Randy Newman material is superb. Flip: "Unattended In The Dungeon" (2:12) (Mad Dogs/Almo, ASCAP—B. Jones)

MANUEL (TMI 75-0105)
Make My Life Beautiful (2:59)
(United Artists, ASCAP— A. Harvey) Beautiful things could be in store for the Latin balladeer and a fine Alex Harvey tune. MORs should start the action here. Flip: no info. available



The Single, "Some Day I'll Be A Farmer" NRA 4204 from the album, "Gather Me" NRS 47001







EVERYTHING'S COPE-ACETIC—Above are photos from the session at which Polydor Records recorded the original cast album of the Off-Broadway musical, "Don't Bother Me, I Can't Cope." The musical is the winner of two Obies and the Outer Critics Circle's Award for Best Musical. The album was recorded at

the Outer Critics Circle's Award for Best Musical. The abount was recorded at New York's Hit Factory.

Shown at the piano during the session is Micki Grant, creator of "Don't Bother Me, I Can't Cope." The other photo shows (left to right) Edward Padula, producer of the musical, Jerry Schoenbaum, president of Polydor Incorporated, Bill Gallagher, principal in Fiddleback Music, publishers of the music from "Don't Bother Me I Can't Cope," and Jerry Ragavoy, producer of the Original Cast album for Polydor.

#### **Banner Talent Expands Scope**

NEW YORK—David Zaan, president of the recently formed booking agency, Banner Talent Assoc., has announced Banner's expansion into new outlets for artists in both the contemporary and rock revival fields. Currently booking college concerts and nostalgia shows from coast to coast, Banner's extended activities include night club engagements and projected European tours.

Formed on Jan. 1 of this year. Ban-

projected European tours.

Formed on Jan. 1 of this year, Banner Talent Assocs. is the product of a merger between David Zaan's, Zaan Music Agency and Jim Hudson's, Rock Talent Assoc. Banner is particularly interested in developing the night club circuit as a new outlet for their "revival" artists. In this regard, the company has booked a May 29 through June 3 engagement at the Latin Casino in Cherry Hill. N.J., featuring sino in Cherry Hill, N.J., featuring Chubby Checker, the Drifters, the Angels and the Dovells. Other upcoming plans include a European tour for the Crystals, nostalgia shows at

the Yale Bowl, the Hollywood Bowl, the Oakland Coliseum and Madison Square Garden, as well as a tv and radio promoted "oldies" album and

radio promoted "oldies" album and additional club engagements.

Artists currently available through Banner include the Angels, Gary U.S. Bonds, the Cadillacs, the Capris, the Channels, Arlene Smith and the Chantels, Chubby Checker, the Cleftones, the Clovers, the Crystals, Danny & The Juniors, Joey Dee, Reparata and the Delrons, the Devotions, the Dovells, the Drifters, the Exciters, the Five Satins, the Harptones, the Jive Five, Ben E. King, Bobby Lewis, Clyde McPhatter, Sonny Til and the Orioles, Johnny Thunder, the Toys, the Vibrations and many more. In the Vibrations and many more. In the contemporary field, Banner offers Bullet, Tommy James, and Robert

Banner Talent Assoc. is located at 1650 Broadway; telephone (212) 581-

#### LOOKING AHEAD

BUTTERFLY 101 Danyel Gerard—Verve 106/0 PAPA WAS A ROLLING **STONE** 

(Jobete\_BMI) Undisputed Truth-Gordy 71117 (Dist: Motown) (Dist: Motown)
WILD EYES 103

NOBODY BUT YOU 104 (Jasperilla—ASCAP) Kenny Loggins & Jim Messina-Columbía 45617 VANILLA OLAY

(Plain & Simple—ASCAP) Jackie DeShannon—Atlantic 2871 I THANK YOU

(Camad—BMI) Donny Hathaway & June Conquest— Curtom 1971 (Dist: Buddah)

I DON'T NEED NO DOCTOR (Renleigh/Baby Monica—BMI) New Riders Of The Purple Sage— Columbia 45607

DOWN TO THE BONE (0xaca—ASCAP) Cold Blood—Reprise 1092

109 FEEL GOOD (Huh/Unart—BMI) Ike & Tina Turner--United Artists 50913 MOTORCYCLE MAMA 110

(Singing Wire—BMI) Sailcat—Elektra 45782 **FEEL THE NEED** 

(Bridgeport—BMI) Damon Shawn—Westbound 193 **KUM BA YAH** (Volando / Mayohan--ASCAP) Hillside Singers--Metromedia 246

**GOT PLEASURE** (Bridgeport—BMI) Ohio Players—Westbound 204 (Dist: Janus)

IN THE GHETTO (Screen Gems/Col./Presley-BMI) Candi Staton-Fame 91000

THE LIVIN' I'M DOIN' (Wingate—ASCAP) Mike Kennedy—ABC 11326 MY GUY

(Jobete-BMI) Petula Clark-MGM 14392 THUNDER MAMA (PTL-ASCAP) Thunder Mama-Marina 600

SWEETER THAN SWEETNESS Villiams/Excellorec—BMI Freddie North—Mankind 12011 IN A BROKEN DREAM (Leeds—BMI) Python Lee Jackson—GNP Crescendo 449 (THAT'S THE WAY IT'S **GOTTA BE) BODY & SOUL** Soul Generation—Ebony Sounds 175 SONG FOR PAULA (Sugar Daddy/Delbon—BMI) Bobby Whitlock—Dunhill 4312) I ONLY MEANT TO WET MY (Equant/Talk & Tell—BMI) Whispers—Janus 184 LOVE, LOVE, LOVE 123 (Adish/Two People—BMI) J. R. Bailey—Toy 3801 THE MASTERPIECE (September—ASCAP)
Charles Randolph Grean SoundeRanwood 922 ZING WENT THE STRINGS OF MY HEART (Warner Bros.—ASCAP) Trammps—Buddah 306 MIGHTY MIGHTY AND **ROLY POLY** (Sunbury—ASCAP)
Mai—RCA 0682
I CAN FEEL YOU (Blackwood—BMI) Addrissi Bros,—Columbia 45610 SMALL BEGINNINGS (Colgems—ASCAP) Flash—Capitol 3345 I CAN FEEL IT 129 (Cha-Bil—ASCAP) Chase—Epic 10853 A LITTLE BIT OF SOUL (Southern—ASCAP)
Bullet—Big Tree 140 (Dist: Bell)
VICTIM OF A FOOLISH HEART (Fame—BMI)
Bettye Swann—Atlantic 2869
BEYOND THE RIVER

**JORDAN** 

Potiliquor—Janus 186
MEN OF LEARNING
(Leeds—ASCAP)
Vigrass & Osbourne—Uni 55334

BROWN EYED GIRL (Web 1V-BMI) El Chicano-Kapp 2173



#### Surgeons are Nit-Pickers

BUT THEN, SO ARE ACCOMPLISHED MUSICIANSI

When it comes to surgical instruments, supplies and laboratory equipment, medi-cal practioners are nit-pickers. THEY **DEMAND THE BEST AVAILABLE. Sensible** people are glad they do.

Accomplished musicians are demanding too. Because by the very nature of their innate creativity, they strive for perfection in every performance they do. They seek this hard-to-achieve quality not only from themselves but also from their instruments and supporting equipment, such as amplifiers and public address systems.

That's why they nit-pick any piece of equipment they consider for their personal use. If it doesn't measure up to the best within the achievable limits of today's technology, they don't hesitate to reject it.

Kustom welcomes this kind of nitpicking. Because it's the musician's demands for the best that keep Kustom

SEE YOUR KUSTOM DEALER. HE WEL-COMES NIT-PICKERS, TOO. DO IT SOON AND START OPERATING WITH THE BEST.



KUSTOM ELECTRONICS, INC. Chanute, Kansas 66720



# The Happiest Girl In The Whole U.S.A. is more than country.

Yes, it's #1 on the Country charts of Billboard, Cashbox and Record World. And now it's climbing the POP charts. Which goes to prove that Donna Fargo's Country is the whole country. The whole U.S.A.

"The Happiest Girl In The Whole U.S.A." DOA-17409



A Division of Famous Music Corporation A Gulf + Western Company

Donna's first album coming soon:
"Happiest Girl In The Whole U.S.A."
DOS-26000 DO8-26000 DOC-26000

Published by Prima Donna Music Exclusive representation: Stan Silver

Talent representation: Jim Wagner (213) 652-4200

### cashbox/talenton stage

Anne Murray & Richard

Christopher Kearney
BITTER END, NYC — If you haven't seen Anne Murray, you haven't really heard her. Her new powerhouse Capitol LP, "Annie" has done much to clear up some muddled misconceptions we might have had about her in the past but socion is truly helieving.

clear up some muddled misconceptions we might have had about her in the past, but seeing is truly believing. While many female performers try their best to look like something either just shot out of a cannon on an off-night or just flowing out of the hautest of couturier's, Anne brings just a glimmer of glamour to the girl-next-door look and works from there. But she doesn't have to try hard. It's all there from the start.

Wielding some of the most compelling, effortless vocals in the eastern hemisphere, she has no trouble switching gears from ballad to her personalization of a boogie. Together only two weeks, her new band (who likes to be called Richard up until the first tune and "Dick" thereafter) meshes their elements in we've-known-her-all-our-lives fashion. Material from her "Annie" LP provides most of the set's high points: "Robbie's Song For Jesus," "Drown Me" and "Falling Into Rhyme." But there's also the fun of reactivating Barbara George's "I Know" or the sweetness of her "Snowbird."

In the audience this particular night was the Premier (non-

George's "I Know" or the sweetness of her "Snowbird."

In the audience this particular night was the Premier (non-Canadians may read "Governor") of Nova Scotia. If the world could be governed as smoothly as Anne handles her own, we'd all have a lot more time for good music. But until Utopia falls upon us, we'll just have to make room for Annie. That way, at least there'll be some semblance of good sense and good feeling in our lives.

Fellow Canadian and Capitol artist Christopher Kearney opened the show, a singer/guitarist accompanied by two sidemen. While we have nothing against acoustic music in the

by two sidemen. While we have nothing against acoustic music in the folky vein, it is clear that Chris has a voice that could easily lead him into the more intense world of rock. At his leveling point he's merely pleasant this way, but given more dynamic elements to work with, he'd really be able to let loose. In his chosen stratum he had to work that much harden tum, he has to work that much harder for a climax to a set, but it comes in "Rockin' Chair Ride," perhaps the finest number in his original reper-

Ella Fitzgerald

CARNEGIE HALL, NYC — Ella! Ella! This was the standing ovation plea at the close of Ella Fitzgerald's two hour concert performance, Saturday Evening, May 13. When it comes to pure songstyling artistry, what peer hath Ella Fitzgerald? That little Yellow Basket (A-Tisket, A-Tasket, composed by Ella) may have faded somewhat with the seasons, but not Ella. She is timeless! She has already gathered so many laurels, it's difficult to find ways to pay tribute to this woman who is truly the Queen of Song. Whether backed by a symphonic orchestra or performing with just her own Tommy Flanagan Trio as was the case, Ella is simply marvelous.

From the opening refrain of "Spring Is Here" she had the audi-

simply marvelous.

From the opening refrain of "Spring Is Here," she had the audience sitting in the palm of her hand as would an anxious trembling bird thrilling to every caress and magical note. Ella takes one on a flight, and what a flight! Especially, when she does her thing, 'scat singing.' With countless albums to her credit, she has an unbelievable repetoire that includes every musical form. Her renditions of "You Go To My Head," "Someday He'll Come Along" and "Indian Summer" are only samplings of the pearls that she performs in concert. Truly a woman for all seasons.

Chicago

CARNEGIE HALL, NYC—Chicago came blazing into the famed Hall, for their opening performance and an SRO audience was on hand to greet them. In fact, tickets were sold out months in advance for their extended engagement. Chicago did not disappoint their audience, judging from the reaction. The group held everyone spellbound with their special arrangements that so uniquely weaves the brass into rock and jazz. The first half of the program opens up with a special "Ballet" number incorporating many musical forms that really displays their great talents. Of course, other standout selections were "As You Walk Away," "All Is Well" and "Does Anybody Really Know What Time It Is."

After intermission, Chicago opened

with "Sweet Love" and an absolutely fantastic selection entitled "State Of The Union." "Saturday In The Park" is a new number that will be in their forthcoming album and it has all the earmarks of another giant seller.

A song dedicated "To Richard & His Friends," carrying out a war motif was a brilliant production number featuring the guitar and drums and it actually recreated all the sound and drama of war at its climax. At the closing of "Beginning" they got a tremendous standing ovation. Whether they play funky or hard rock, Chicago has again demonstrated their musical powers. Closing with "Free," instigating a wild plea for an encore number, one can easily see an encore number, one can easily see why Chicago is spinning on top. It's a super group all the way.

THEATRE REVIEW: Hark!

MERCER ARTS CENTER, NYC -- It MERCER ARTS CENTER, NYC — It would seem that reviews which were once the staple of the now dying or dead supper club scene are attempting to make a final stand off-Broadway. But in the post-Hair generation, there seems to be little more that the form can offer in the way of innovative entertainment. "Hark!" is a small show in almost every respect, and it seems we've seen it all in moments when we were all more recentive.

seems we've seen it all in moments when we were all more receptive.

Despite the lack of a set, there is more to watch than to listen to here. Moods are created and manipulated through skillful lighting against a white backdrop and the costume and choreography level of artistry far exceeds that achieved by the music. While the flow of songs works well as a thread of one become the the fabric for the next, none can really stand up alone.

alone.

"Hark!" is a compromise between the topicality of the old "That Was The Week That Was" and the universality/banality of the mediocre 50's review or original high school musicale. A few performances, especially that of Jack Blackton, make the evening worthwhile, but as the saying goes, you won't be walking out of the theatre hummin.'

Billy Backhold
ZERO'S, LONG ISLAND—Every city
has its underground musicians. Washington has Roy Buchanan, Los Angeles has Steve Mann, Muscle Shoals
has Tippy Anderson, Detroit has Dennis Coffey (until he surfaced with
three hits) and New York claims
Billy Backhold. Backhold.

Billy Backhold.

Billy has played the behind-thescenes game quite literally, serving as
backup guitarist for the Broadway
production of "Jesus Christ Superstar." He has also spent a good deal
of time in recording studios providing guitar backup, working with studio pros such as fellow guitarist
David Spinoza, bassist Stu Woods,
and drummer Rick Marotta.

Backhold previously played with

and drummer Rick Marotta.

Backhold previously played with the Soul Survivors, known for "Expressway To Your Heart." He now fronts a tight and efficient quartet under his name, showing to what extent a musician can interweave his fingertips with his imagination. He has superlative touch and control, and accomplished command of his fingerboard. On original tunes such as "D. C. Joy," he achieves a gutteral, whining tone that creates instant excitement. "Without You" is a more mellow ballad that demonstrates emotionlow ballad that demonstrates emotional sensitivity as both guitarist and

Being an underground musician is fine as long as you don't get buried from underexposure, so Billy is working his way to the surface—he lets his fingers do the talking because they certainly are fluent.

Pamela Polland

Pamela Polland

BITTER END, NYC—"They told me you'd be a pretty tough audience, but I don't think you're so bad," remarked Pamela Polland as she rose from the piano after playing a widely varied and thoroughly captivating set for an SRO crowd at a press party here last Wednesday. Actually Pamela's advisors were right—it was really a "show me" house—but even the most hard-ncsed critic has to bend when confronted with such a clear case of composing and performing prowess as that demonstrated by this young woman, over the course of seven songs, three of which were from her just released debut album on Columbia.

Working without a back-up group, Pamela opened with "In My Imagination," a neatly constructed piece which is scheduled to be her first single. Following "Out Of My Hands (Still In My Heart)" and "Please Mr. D.J.," she paused to introduce some of her newer material. A song about a strange infatuation with an attendant at a filling station was unusually moving and a romping tune about an odd variety of lovers had the Bitter End benches shaking.

Pamela's piano accompaniment was polished and straightforward. She knows just how to add musical flourishes without distracting from the basic theme of each song. Her singing—particularly when she dipped into some darker tones—was a thoroughgoing delight. She is quite simply one of the brightest new artists to appear in recent times.

John Stewart

BITTER END, NYC — John Stewart is modest and subtle, but nonetheless, a forceful performer whose firm convictions have many musical and lyrical points to make. He concentrates on his present act, which is simple and to the point, and never tries to bask in his past glories.

But as John Lennon said upon the Beatles' demise, "The dream is over," and although John Stewart did write "Daydream Believer" for the Monkees, he is not one to let his past overtake and control his future. He continues to forge ahead, using his distinctive folksy style to comment on the changing times. Sure, he reminisces as we all do, but he applies his memories of the "good old days" to what's happening now. For instance, "Mother Country" depicts Americana as it was and as it is, and "There Ain't No More Wild Horses On Wild Horse Road" tells of how the machine age has robbed us of life's more fundamental pleasures. And that unique tremble in Stewart's voice makes his images all the more real.

This review makes John Stewart sound like an old man, which he is not—he is a young and vital artist who has just managed to make a lot of fine music for his age, and, Lord knows, he'll make lots more before he's done.

Dusty Springfield CENTURY PLAZA HOTEL, L.A.

CENTURY PLAZA HOTEL, L.A.—Returning to the scene after a toolong absence, Dusty Springfield showed her opening-night Westside Room audience that she has all the potential to come across as strongly this time around as she did a few years ago. Whether that potential is used to its fullest advantage, though, is another question altogether.

used to its fullest advantage, though, is another question altogether.

Her show has been put together by some of the sharpest minds around, having been written and "produced" by Earl Brown and "staged" (choreographed?) by Tony Mordente. Unfortunately, it simply didn't jell. Miss Springfield, who has had years of experience, came off as an inexperienced amateur pervous and clumsy

perience, came off as an inexperienced amateur, nervous and clumsy.

Part of the difficulty, a great deal of it, in fact, was the show itself. With the program bouncing between show tunes, familiar rock pieces ("Love the One You're With" and "Joy to the World") and the ballads and bluesy numbers more readily identified with her such as "Just a Little Loving" and "You Don't Have To Say You Love Me," the combination tended to overwhelm. The sequence could have as easily been routined for Petula Clark or Ann-Margret.

On the material to which she's more

Margret.

On the material to which she's more suited, though, Miss Springfield did very well. "Ain't No Sunshine," admittedly done to death in clubs these days, came off well, as did a soft version of "Since I Fell for You." Audience response was strongest to the "hit medley" including "The Look of Love," "Brand New Me" and "Son of a Preacher Man."

With the right material, Miss Springfield has an unbeatable sensual vocal approach. Hopefully in the future, she'll ease down on the Vegas showbizzy aspects of her performance (the opening "Shaft" instrumental, for example) and stick to the type of material she handles so incomparably well.

The sound system was unspeakabley muffled, and the orchestra seemed underrehearsed. This isn't the normal state of affairs at the Westside Room at all. What happened?

Megan McDonough

BRISTOL BAY TRADING CO., L.A.

—Bringing her voice and guitar to this coffee house on the campus of Long Beach State College, Wooden Nickle's first female soloist quickly captivated her audience. What did it was her youth, her talent, and a sure sense of how to conduct herself before an audience.

sense of how to conduct herself before an audience.

The long program (one lengthy set instead of two short ones) featured a collection of originals plus such borrowed material as Paul Simon's "Punky's Dilemma," Arlo Guthrie's "Coming Into Los Angeles" and a brace of Joni Mitchell compositions, "Big Yellow Taxi" and "For Free." All were performed well; it's noteworthy, though, that she tends toward choosing songs written at the artists' coyest moods.

Miss McDonough's own songs were quite respectable, especially "Peacemakers" and a heavy-handed bossa nova referred to simply as "The new song." "Dirty Dishes" is also worth mentioning.

song." "Dirty Dishes" is also worth mentioning.

For most of the program, the winsome Miss McDonough performed solo, accompanying herself on guitar and chatting with the crowd. For several numbers, though, she was joined on piano by her producer, Barry Fasman. Her singing is fine, often with a sort of James Taylor phrasing. Her strumming is a bit determinded for some of the lighter material, but when she sings and plays "Nobody Knows You When You're Down and Out" it's as good a version as you're likely to hear from a white, middle class midwestern 18-year old girl.

#### cashbox/albumreviews

**Pop Picks** 

EXILE ON MAIN ST.—Rolling Stones—Rolling Stones 2-2900

Stones 2-2900
Rolling and tumbling. The perpetual states of change that gather no moss never fail to discover totally new pathways to amazing music. How does it feel? Like the Rolling Stones! Inheritors of the empty Beatle Crown and ruling defiantly—exiled on Main St. in Rock & Roll City. Ruling as street fighting men with songs like "Rip This Joint" and "Let It Loose". Satanic (as always), but Salvation is starting to slip into even the most sympathetic patrons of Lucifer. With the aid of Billy Preston's organ and vibes (vibrations, not vibraphones), Jesus makes flower grow through Stone in "Shine A Light." Have the Stones become holy, or are they still the bad guys? Tune in at your local concert hall and find out. . .

CLOSE UP-Tom Jones-London XPAS 71055 CLOSE UP—Tom Jones—London XPAS 71055
Tom Jones, the singer of ballads, and Tom
Jones the funky rhythm singer, are both on
display in this disk. The ingredients are simple:
some of today's finest songs: "If," "You've
Got A Friend," "Kiss An Angel Good Morning"
and seven more; the seasoning of Tom's impeccable delivery and presto, a dish fit for the
top ten of the album chart. Current single
"The Young New Mexican Puppeteer" is also
featured. Watch this LP take off!

SOLID BRASS — Herb Alpert & The Tijuana Brass—A&M SP 4341

Mention the word "brass" and the name of Herb Alpert should pop instantly to mind. "Solid Brass" is, in essence, the latest installment of greatest cuts from Herb and his merry men. Who can ever forget "This Guys In Love With You" or the theme from "Casino Royale?" Not to mention the exciting "Jerusalem." Those three alone would make this a must LP for Alpert fans but there are eleven more songs, among them "Wade In The Water," "The Work Song" and "Summertime." Brass at its best.

#### CHASTISEMENT — The Last Poets — Blue Thumb BTS 39

The past two years have seen the Last Poets The past two years have seen the Last Poets truly emerge as important spokesman for Blackness. But their appeal goes out beyond racial categorization for they voice many of the hopes and frustrations felt by oppressed people everywhere. Listen to "E Pluribus Unum" and hear one of the most incisive and damning indictments of the money changers. Listen to "Hand Off" and feel the underlying resentment of many races. But most of all listen to "Birds Word," a swirling epic poem by Alafia Pudim, which traces the development of the black man's music name by name. Once again the Last Poets have made a provocative searing album.

FRANK SINATRA'S GREATEST HITS, VOL. 2—Reprise FS 1034

Save for an occasional tribute to Spiro T. Agnew, Frank Sinatra has retired as an active singing performer. But the songs which he put his stamp to continue to live on. This second volume of goodies by the thin one includes many tunes previously unavailable in LP form. "My Way" and "September Of My Years" emerge as personal statements. Sinatra's treatments of "Something" and "Love's Been Good To Me" are also standouts. The beautiful and thoughtful piece "Cycles" is here too. Eleven songs in all—quite a collection.





















#### PORTRAIT OF DONNY — Donny Osmond — MGM SE-4820

MGM SE-4820 While the inclusion of two hit singles, "Puppy Love" and "Hey Girl" are reason enough to expect this to be a top charter, Donny also manages to take time out to show the entire spectrum of his talents. There are more oldies brought up to date: The Everly Brothers' "All I Have To Do Is Dream," The 4 Preps' "Big Man" and Bacharach-David's "This Guy's In Love With You"—and he turns to hard rock, Chicago-style for "Love Me" to round out a strong all-around package. Any way you hang it, it's bound to move.

#### IAMES BROWN SOUL CLASSICS-Polydor SC

It's not exactly every day that an album arrives which is chock full of hit singles. But then again its not every day that a James Brown package comes along. This collection of ten songs pretty much represents where Mr. Brown has been for the past year or so. "Make It Funky Part 1," "Make It Funky Part 3," "Cold Sweat," "Sex Machine," "Give It Up Or Turn It Loose" and "Papa's Got A Brand New Bag" are featured. This should be a monster album if there ever was one.

HIGHLIGHTS OF THE METROPOLITAN OPERA GALA HONORING SIR RUDOLF BING VOLUME I—Deutsche Grammophon 2530260

On April 22 of this year, some of the world's greatest singers gathered at the Metropolitan Opera to pay musical tribute to Rudolf Bing. Now thanks to this splendid recording, the joy of that evening can spread throughout the land. The beauty of this album simply can't be conveyed in words. Suffice to say that Franco Corelli, Robert Merrill, Birgit Nilsson, Leontyne Price, Richard Tucker and Martina Arroyo are heard in unforgettable performances.

#### BUMP CITY-Tower Of Power-Warner Bros.

BUMP CITY—Tower Of Power—Warner Bros. BS 2616

One of the beautiful things about San Francisco is its music. Tower of Power is a group born of the funky Bay Area club scene and now ready to take on the nation. This is actually the band's second album and it's a real step upward. Whether they're going "Down To The Nightclub" in their best rock and roll shoes or building careful structures of harmonies as in "You're Still A Young Man," the Tower is towering. Check out "You Strike My Main Nerve" and "Flash In The Pan." And start bumping.

#### HARD ATTACK — Dust — Kama Sutra KSBS

Dust's first album, released during the latter part of 1971, was an excellent example of high energy rock. Their second outing finds the trio solid as before on the hard tracks and more assured on the quieter items. "Suicide" and "I Been Thinking" are two sides of a coin and like the other seven cuts they glisten with the sheen of pure talent. Richie Wise (vocals and guitars), Marc Bell (drums) and Kenny Aaronson are three men who truly function as one, Look for Dust to increase their following with this fine set.

#### **Pop Best Bets**

DISCOVER AMERICA—Van Dyke Parks—2589

What is a Van Dyke Parks? How would you categorize his music? The answer is not one of those 25-words-or-less jobs, because Van Dyke Parks is many things, and none of them much like anything that's come your way before. If he were older, with shocks of white hair and a lab coat, you could easily imagine him as an eccentric genius, the Mad Professor of Pop, working on highly personal music creations guaranteed to blow away your mind (if not the entire planet Earth). A creative arranger-composer-musician who has in the past worked with Brian Wilson's Beach Boys, Ry Cooder and the Byrds, Parks is heavily into the calypso-reggae sound on this disk, using the Esso Trinidad Steel Band as backup for a very convincing accent.





YOU DON'T MESS AROUND WITH JIM—Jim Croce—ABC X 756

While he looks tough on the outside, tenderness abounds within. A long-time favorite in Philly area clubs, the singer/songwriter brings a world of experience to his first LP. At first, comparisons with James Taylor, Gordon Lightfoot and Bobby Goldsboro crop up, but his own firm hand chops those sprouting pigeonholes down very quickly. Writing and performing the kind of song that has wide AM and FM appeal, the airplay which will no doubt be his due should see tunes like "Operator," "Box #10" and the title song ring true to many different types of people. Expert production by Terry Cashman & Tommy West adds the final triumphant touches.

#### **BMI Winners**

(Cont'd from p. 7)

ANOTHER DAY—Maclen Music, Inc.
ATV-Kirshner Music Corp. McCartney Music, Inc.
Paul McCartney (PRS), Linda McCartney
BABY, I'M A WANT YOU—Screen GemsColumbia Music, Inc.
David Gates
BABY I'M YOURS—Backwood Music, Inc.
Van McCoy
BEGINNINGS—Aurelius Music
Robert Lamm
BLACK MAGIC WOMAN—Murbo Music Publishing, Inc.
Peter Green (PRS)

Peter Green (PRS)

BOTH SIDES NOW—Siquomb Publishing

WANTED—Screen Gems-Columbia Music,
Inc.
Mike Appel, Jim Cretecos, Wes Farrell
DON'T PULL YOUR LOVE—Trousdale Music
Publishers, Inc. Soldier Music, Inc.
Brian Potter, Dennis Lambert
DRAGGIN' THE LINE—Big Seven Music
Corp.

Corp.
Robert L. King, Tommy James
DREAM BABY—Conbine Music Corp.
Cindy Walker
EASY LOVING—Blue Book Music
Freddie Hart
EL CONDOR PASA—Charing Cross Music,
Inc.

Freddie Hart

EL CONDOR PASA—Charing Cross Music,
Inc.
Paul Simon, Daniel A. Robles, Jorge
Milchberg (SACEM)

EVERYBODY'S GOT THE RIGHT TO LOVE

—Think Stallman Production Ltd.
Lou Stallman

EVERYBODY'S TALKIN'—Third Story Music,
Inc.

Fred Neil
FAMILY AFFAIR—Stone Flower Music
Sylvester Stewart
FLESH AND BLOOD—House of Cash, Inc.
Johnny Cash
FOR ALL WE KNOW—Pamco Music, Inc.
Al Galito Music Corp.
Fred Karlin, Robb Royer, James Griffin
FOR THE GOOD TIMES—Buckhorn Music
Publishing. Inc. FOR THE GOOD TIMES—Buckhorn Music Publishing, Inc. Kris Kristofferson GENTLE ON MY MIND—Glaser Publications, Inc.

Inc.
John Hartford
GO AWAY LITTLE GIRL—Screen GemsColumbia Music, Inc.
Gerald Goffin, Carole King
GYPSYS, TRAMPS AND THIEVES—Peso
Music Columbia Music, Inc.
Gerald Goffin. Carole King
GYPSYS, TRAMPS AND THIEVES—Peso
Music
Robert Stone
HELP ME MAKE IT THROUGH THE NIGHT
—Combine Music Corp.
Kris Kristofferson
HERE COMES THE SUN—Harrisongs Music,
Inc.-Abkco Music, Inc.
George Harrison (PRS)
HI-DE-HO—Screen Gems-Columbia Music, Inc.
Gerald Coffin, Carole King
HOW CAN I UNLOVE YOU—Lowery Music
Co., Inc.
Joe South
HOW CAN YOU MEND A BROKEN HEART
—Casserole Music Corp. Warner-Tamerlane
Publishing Corp.
Barry Gibb (PRS), Robin Gibb (PRS)
I NEVER PROMISED YOU A ROSE GARDEN
—Lowery Music Co., Inc.
Joe South
I WON'T MENTION IT AGAIN—Seaview Music, Inc.
Cameron L. Mullins, Carolyn Jean Yates
IF—Screen Gems-Columbia Music, Inc.
David Gates
IMAGINE—Maclen Music, Inc. ATV-Kirshner
Music Corp.
John Lennon (PRS)
IN THE SUMMERTIME—Don Kirshner Music, Inc, ATV-Kirshner Music Corp.
Ray Dorset (PRS)
INDIAN RESERVATION—Acuff-Rose Publications, Inc.
John Loudermilk
INDIANA WANTS ME—Stone Agate Music
Division
R. Dean Taylor
IT DON'T COME EASY—Starting Music Co.Abkco Music, Inc.
Ringo Starr (PRS)
IT DON'T COME EASY—Starting Music Co.Abkco Music, Inc.
Ringo Starr (PRS)
IT DON'T MATTER TO ME—Screen GemsColumbia Music, Inc.
David Gates
IT'S TOO LATE—Screen Gems-Columbia Music, Inc.
Toni Stern, Carole King
IVE FOUND SOMEONE OF MY OWN—RunA-Muck Music
Frank Robinson
JOANNE—Screen Gems-Columbia Music, Inc.
Michael Nesmith
JOY TO THE WORLD—Lady Jane Music
Hoyt Axton
JUST MY IMAGINATION—Stone Agate Music
Division
Barrett Strong, Norman Whitfield
KNOCK THREE TIMES—Pocketful of Tunes,
Inc.

Division
Barrett Strong, Norman Whitfield
KNOCK THREE TIMES—Pocketful of Tunes,

Inc.
Irwin Levine, L. Russell Brown
LET IT BE—Maclen Music, Inc. ATV-Kirshner
Music Corp.
John Lennon (PRS), Paul McCartney
(PRS)

(PRS)
LONELY DAYS—Casserole Music Corp.-Warner-Tamerlane Publishing Corp.
Barry Gibb (PRS), Maurice Gibb (PRS),
Robin Gibb (PRS)
LOS ANGELES INTERNATIONAL AIRPORT
—Blue Book Music
Leanne Scott

LOVE THE ONE YOU'RE WITH—Gold Hill

Stephen Stills
LOVING HER WAS EASIER—Combine Music

Corp.
Kris Kristofferson
MAGGIE MAY

MAGGIE MAY
Rod Stewart
THE MAN IN BLACK—House of Cash, Inc.
Johnny Cash
ME AND BOBBY McGEE—Combine Music
Corp.
Kris Kristofferson, Fred L. Foster
MIGHTY CLOUDS OF JOY—Low-Sal Music

MIGHTY CLOUDS OF JOY CO.

Co.
Buddy Buie, Robert Nix
MORNING—Show Biz Music
Bill Graham
MR. BIG STUFF—Malaco Music Co.-Caraljo
Music Co.
Joseph Broussard, Ralph G. Williams, Carrol Washington
MR. BOJANGLES—Cotillion Music, Inc.
Jerry Jeff Walker
MRS. ROBINSON—Charing Cross Music, Inc.
Paul Simon

Paul Simon
MY SWEET LORD—Harrisongs Music, Inc.Abkco Music, Inc.
George Harrison (PRS)
NEVER CAN SAY GOODBYE—Portable Music
Co., Inc. Stone Agate Music Division
Clifton Davis
NEVER ENDING SONG OF LOVE—Metric
Music Co.
Delengy Respirit

Delaney Bramlett
NEVER MY LOVE—Warner-Tamerlane Pub-

NEVER MY LOVE—Warner-Lameriane
lishing Corp.
Donald J. Addrisi, Richard P. Addrisi
NINETEEN HUNDRED YESTERDAY—Lamaja Music Co.
Lee Simmons, John A. Cameron
NO LOVE AT ALL—Rose Bridge Music, Inc.Press Music Co., Inc.
Wayne Carson Thompson, Johnny Christopher
ONE BAD APPLE DON'T SPOIL THE
WHOLE BUNCH—Fame Publishing Co., Inc.
George H. Jackson

ONE BAD APPLE DON'T SPOIL THE
WHOLE BUNCH—Fame Publishing Co., Inc.
George H. Jackson
OUT IN THE COUNTRY—Irving Music, Inc.
Paul Williams, Roger Nichols
PEACE TRAIN—Irving Music, Inc.
Cat Stevens (PRS)
PROUD MARY—Jondora Music
John C. Fogerty
PUT YOUR HAND IN THE HAND—Beechwood Music Corp.
Gene MacLellan (BMI Canada)
RINGS—Unart Music Corp.
T. Alex Harvey, Eddie Reeves
SHE'S A LADY—Spanka Music Corp.
Paul Anka
SMILING FACES SOMETIMES—Stone Agate
Music Division
Norman Whitfield, Barrett Strong
SNOWBIRL—Beechwood Music Corp.
Gene MacLellan (BMI Canada)
SOMETHING—Harrison Music, Inc.-Abkco Music, Inc.
George Harrison (PRS)
SOONER OR LATER—Young City Music Publishers-Paribros Music
Gary Zekley, Mitch Bottler, Ted McNamara, Ekundayo Paris, Adenaye Paris
SPANISH HARLEM—Hill and Range Songs, Inc.-Trio Music Co., Inc.
Jerry Leiber, Phil Spector
STAY AWHILE—Coburt Music Publishing Co.,
Inc.
Ken Tobias (BMI Canada)
STONED LOVE—Stone Agate Music Division

Inc.
Ken Tobias (BMI Canada)
STONED LOVE—Stone Agate Music Division
Frank E. Wilson, Kenneth Thomas
STONEY END—Tuna Fish Music, Inc.
Laura Nyro
STRANGERS IN THE NIGHT—Screen GemsColumbia Music, Inc. Champion Music Corp.
Bert Kaempfert (GEMA), Charles Singleton, Eddie Synder
SUNNY—Portable Music Co., Inc.- MRC Music Corp.

SUNNY—Portable Music Co., Inc.- MRC Music Corp.
Bobby Hebb
SUPERSTAR—Skyhill Publishing Co., Inc.,Delbon Publishing Co.
Bonnie Bramlett, Leon Russell
SWEET AND INNOCENT—Tree Publishing
Co., Inc.-Tune Publishers, Inc.
Rick Hall, Billy Sherrill
SWEET CITY WOMAN—Corral Music Publications

cations
Richard Dodson (BMI Canada)

TEMPTATION EYES—Trousdale Music Publishers, Inc.
Dan Walsh, Harvey Price

THEME FROM SHAFT—East/Memphis Music

Corp. Isaac Hayes
THERE GOES MY EVERYTHING—Blue Crest
Music, Inc., Husky Music Co., Inc.
Dallas Frazier

TIME AND LOVE—Tuna Fish Music, Inc.

TIME AND LOVE—Tuna Fish Music, Inc.
Laura Nyro
TWO DIVIDED BY LOVE—Trousdale Music
Publishers, Inc., Soldier Music, Inc.
Dennis Lambert, Brian Potter,
Marty Kupps
UNCLE ALBERT/ADMIRAL HALSEY—Maclen Music, Inc., ATV-Kirshner Music Corp.,
McCartney Music, Inc.
Paul McCartney (PRS), Linda McCartney
UP, UP AND AWAY—Dramatis Music Corp.
Jim Webb
WATCHING SCOTTY GROW—Screen GemsColumbia Music, Inc.
Mac Davis
WE'VE ONLY JUST BEGUN—Irving Music,
Inc.

Inc.
Paul Williams, Roger Nichols
WHAT IS LIFE—Harrisongs Music, Inc.Abkeo Music, Inc.
George Harrison (PRS)
WHAT'S GOING ON—Stone Agate Music Divi-

sion Renaldo Benson, Al Cleveland, Marvin

Gaye

WHEN YOU'RE HOT, YOU'RE HOT—Vector
Music Corp.
Jerry Reed

WILD WORLD—Irving Music, Inc.
Cat Stevens (PRS)

WOODSTOCK—Siquomb Publishing Corp.
Joni Mitchell

YELLOW RIVER—Noma Music, Inc. Jeff Christie (PRS)







WINNING PERFORMANCE(s): BMI held its annual awards banquet for top-performed songs in 1971 in New York last week. The top photo shows members of the Screen Gems-Columbia staff, happy over the fact the company won the most awards, 11. Shown (l. to r.): Ed Cramer, president of BMI; SG-Col's Irwin Schuster, writer-producer Wes Farrell, Lester Sill, president of SG-Col, Danny Davis and Ira Jaffe.

In the second photo, Cramer has just presented a special award for the most-programmed song, "I Didn't Promise You a Rose Garden," penned by Joe South. South, third from the right, is with publisher Bill Lowery, BMI's Francis Preston and Lynn Anderson, who had the big hit on "Rose Garden." The third photo shows: John Lennon, Allen Klein of Abcko Industries, and Yoko Ono. Lennon was an award winner.

#### Promo Films

(Cont'd from p. 9)

which have no such facilities, VTN brings in its own mini-system using a series of monitor sets installed in a tower or pillar.
Musical prog

tower or pillar.

Musical programming has been supplied by several labels already, in cluding a 12 minute subject by Seatrain which was the focal film in a recent VTN "Video Hop" where students danced to the music supplied by acts on screen. Lollos is currently soliciting additional film subjects from labels, and feels certain that more will become available once the medium becomes more widely known in the industry. the industry.

Lollos advised that no charges are

passed onto the affiliate college members for promotional films supplied by the music business. However, for the commercial programs, the colleges are billed on a weekly basis.

YESTERDAY—Maclen Music Inc. ATV-Kirshner Music Corp.
John Lennon (PRS), Paul McCartney (PRS)
YO-YO—Lowery Music Co., Inc.
Joe South
YOUR SONG—Dick James Music, Inc.
Elton John (PRS), Bernie Taupin (PRS)
YOU'RE MY MAN—Flagship Music, Inc.
Glenn Sutton

Glenn Sutton
YOU'VE GOT A FRIEND—Screen Gems-Columbia Music, Inc.
Carole King

#### La Roche/Foster To Shadrack

NEW YORK—Michael Brovsky, president of Directions Unlimited, has announced that the firm's newly realigned subsidiary management company, Shadrack Artists, Ltd. will be headed by Sean LaRoche and Sandra Foster. The company which was formerly called Michael Brovsky Management represents performers and agement, represents performers and writers in the field of contemporary music including McKendree Spring, Dave Van Ronk, Jerry Jeff Walker and Keith Sykes.

#### MIDNIGHT MOVERS UNLTD.

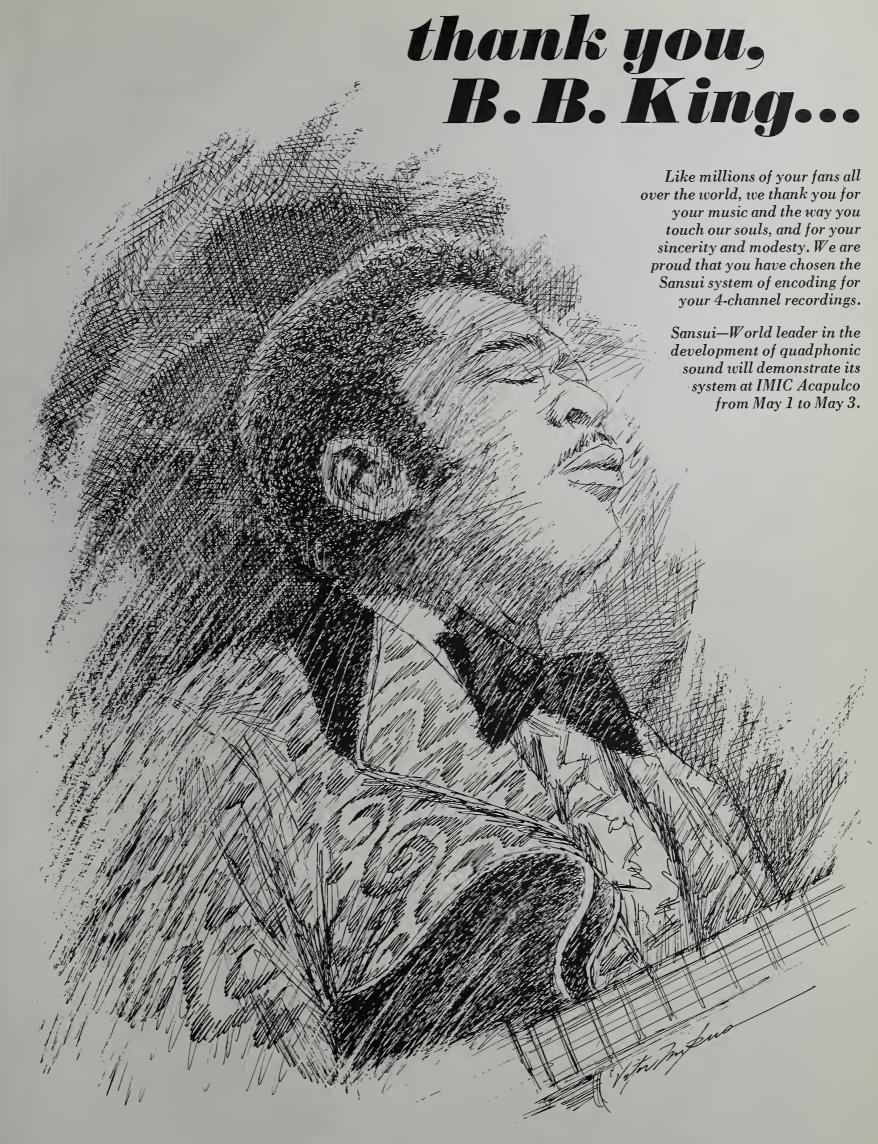
Do Their Thing With "Follow The Wind" (RE 3004)



Breaking In/St. Louis; Chicago; Balt.; Wash.; Atlanta; Birmingham, NY.; NJ. ...'It's Blowing Away''...

Available On Renee Records, Inc. 429 Amsterdam Ave., New York, NY 10024

Hot Line: (212) 524-5723





## A RELEASE LIKE THIS WE WOULD WISH ON EVERYBODY.



"Everybody should be so successful, already."

Jack McDuff, "The Heatin' System" (2CA 60017)/"The Dells Sing Dionne Warwicke's Greatest Hits", (CA 50017)/
Harvey Mandel, "The Snake", (JLS 3037)/The Continental IV, "Dream World", (JWL 1020)/Funkadelic, "America Eats Its
Young", (2WB 2020)/"The London Chuck Berry Sessions", (CH 60020)/"The London Muddy Waters Sessions", (CH 60013)/
Bo Diddley, "Where It All Began", (CH 50016)

"Here's a few I couldn't carry with me. You want I should get a hernia?"



Dianne Davidson, "Backwoods Woman", (JLS 3043)/"The Whispers' Love Story", (JLS 3041)/"The Latinization Of Bunky Green", (CA 780)/Reverend C. L. Franklin, "I Heard It Through The Grapevine" (CH 73)/Gloria Spencer, "Gloria's Views Of Glory", (JWL 001) / "The Gospel Sound Of Aretha Franklin", (CH 10009)/Gospel Six, "Strengthen Me Lord", (CK 10070)



## CashBoxTop100Albums

	THICK AS A BRICK	34	MUSIC		68	ALVIN LEE & COMPANY	
2	JETHRO TULL (Reprise MS 2072) 4 FIRST TAKE	25	CAROLE KING (Ode 77013) (8T 7013) (CS 77013)	31	69	TEASER AND THE FIRE CAT	66
	ROBERTA FLACK (Atlantic SD-8230) 1 (TP/CS 8230)	35	ORIGINAL SOUNDTRACK (Enterprise & MGM) (EN 2-5002) (ENC 2-5002)	37		CAT STEVENS (A&M SP 4313) (8T 4313) (CS 4313)	
3	HARVEST  NEIL YOUNG (Reprise MS 2032) 2	36	GOT TO BE THERE		70	JACKSON 5 (Motown M 750 L)	
	GRAHAM NASH & DAVID CROSBY	37	MICHAEL JACKSON (Motown M 747L) (M8 1747L) (M75 747L)	32	71	(M8 1750) (M75 750)  BLACK MOSES	
	(Atlantic SD 7-220) (TP 7-220) (CS 7-220) 6		DEEP PURPLE (WB BS 2607) (8 2607) (5 2607)	38		ISAAC HAYES (Enterprise ENS 2-5003) (EN 25003) (EA 15003)	62
5	AMERICA (Warner Bress, GS 2576) 3	38	BURGERS  'HOT TUNA (Grunt FTR 1004) (P8FT/PKFT 1004)	39	72	KINK KRONIKLES KINKS (Reprise RS 6454) (8-6454) (5-6454)	
6	(8-2576) (5-2576) FRAGILE	39	LIVE CREAM VOLUME II		73	HELLBOUND TRAIN SAVOY BROWN (London XPAS 71052)	60
	YES (Atlantic SD 7211) 7 (TP 7211) (CS 7211)	40	(Atco 7005) (TP/CS 7005) THE STYLISTICS	36	74	CLOCKWORK ORANGE ORIGINAL SOUNDTRACK (Warner Bros. BS 2573)	63
7	EAT A PEACH ALLMAN BROS. BAND (Capricorn 2 CP 0102) 8	4	(Avco AV 33023) THE ROAD GOES EVER ON	44	75	(8-2573) (5-2573) GERALDINE	
	(8/5 0102) MANASSAS	42	MOUNTAIN (Windfall 5502)  JACKSON BROWNE	65		FLIP WILSON (Little David 1001) (TS 1001) (CS 1001)	86
	STEPHEN STILS (Atlantic SD 2-903-0996) 9  JOPLIN IN CONCERT	-72	(Asylum SD 5051) (TP 5051) (CS 5051)	45	76	JACKSON 5 GREATEST HITS (Motown M 741 L) (M8 1741) (M75 741)	61
	JANIS JOPLIN (Columbia C 2X31160) 13		PROCOL HARUM LIVE WITH THE EDMONTON SYMP, ORCH. (A&M SP 4335) (87/CS 4339)	59	77	KILLER ALICE COOPER (Warner Bros. 2567)	68
10	SMOKIN  HUMBLE PIE (A&M SP 4342) 10 (8T/CT 4342)	44	CABARET ORIGINAL SOUNDTRACK (ABC ABCD 752)	43	78	(8-2567) (5-2567) FORGOTTEN SONGS & UNSUNG	68
11	PAUL SIMON	45	THE PARTRIDGE FAMILY	73		HEROES  JOHN KAY (Dunhill DSX 50120) (8/5 50120)	
	(Columbia KC 30750) 5 (CA 30750) (CT 30750)	43	SHOPPING BAG		79	<b>₹</b>	
12	MARDI GRAS CREEDENCE CLEARWATER REVIVAL (Fantasy 9404) 12	46	(Bell: 6072) (8/5 6072)  JEFF BECK GROUP	41	80	LED ZEPPELIN (Atlantic SD 7208) (TP 7208) (CS 7208) CARPENTERS	64
0	MARK, DON & MEL 1969-71 GRAND FUNK RAIROAD (Capitol SABB 11042) 14	47	(Epic KE 31331) (EA/ET 31331)  ROADWORK	55	00	(A&M SP 3502) (8T 3502) (CS 3502)	77
	(8XT/4XT 11042)  A LONELY MAN	4/	EDWARD WINTER'S White Trash (Epic KEG 31249)	40	9	SOMETHING/ANYTHING?  TODD RUNDGREN (Bearsville 2066) (8/5 2066)	92
	CHI-LITES (Brunswick 754179) 24	48	POWERGLIDE	r1	82	MADMAN ACROSS THE WATER ELTON JOHN (Uni 93120)	76
15	MALO Warner Bros. (BS 2584) (8-2584) (5-2584) 41	40	NEW RIDERS OF THE PURPLE SAGE (Columbia KC 31284)	51	83	STILL BILL	
	ROBERTA FLACK & DONNY HATHAWAY	49		47	84	HENDRIX IN THE WEST	96
	(Atlantic SD 7216) (TP 7216) (CS 7216) 25	50	GODSPELL ORIGINAL CAST (Bell 1102)	53		JIMI HENDRIX (Reprise MS 2049) (8-2049) (5-2049)	78
17	BEALTITUDE: RESPECT YOURSELF STAPLE SINGERS (Stax STS 3002) 18	51	BLOOD SWEAT & TEARS		85	EV'RY DAY OF MY LIFE BOBBY VINTON (Epic KE 31286)	83
18	LOVE THEME FROM "THE GODFATHER"		GREATEST HITS (Columbia KC 31170) (CA/CT 31170)	42	86	SITTIN' IN  KENNY LOGGINS with JIM MESSINA	79
	ANDY WILLIAMS (Columbia KC 31303) 19 (CA/CT 31303)	52	JO JO GUNNE		87	(Columbia C 31044) (CT/CS 31044)  FIDDLER ON THE ROOF	
19	ALL DAY MUSIC	53	(Asylum SD 5053) (TP/CS 5053) PORTRAIT OF DONNY	52		ORIGINAL SOUNDTRACK (United Artists UAS 10900) (U5013) (K 5013)	84
20	WAR (United Artists UAS 5546) 22 THE GODFATHER	54	DONNY OSMOND (MGM SE-4820) INDIVIDUALLY & COLLECTIVELY	<b></b>	88	DR. HOOK & THE MEDICINE SHOW	
	ORIGINAL SOUNDTRACK (Paramount PAS 1003) 20 (PA8/PAC 1003)	34		57	89	(Columbia KC 30898) (CA 30898) (CT 30898) ENNEA	101
21	BABY I'M A WANT YOU  BREAD (Elektra EKS 75015) 15	55	AND THAT'S THE TRUTH		90	CHASE (Epic KE 31097) (ET 31097) (EA 31097)  STRAIGHT UP	82
22	(8T 5014) (5-5014) LET'S STAY TOGETHER	56	CRUSADER I	46		BADFINGER (Apple ST 3387) (8XT 3387) (4XT 3387)	81
23	AL GREEN (Hi SHL 32070) 16 TAPESTRY		(Blue Thumb BTS 6001)  I WROTE A SIMPLE SONG	58	91	BOB DYLAN'S GREATEST HITS VOLUME II	
	CAROLE KING (Ode 77009) 28			69		(Columbia KG 31120) (GA 31120) (GT 31120)	87
24	HISTORY OF ERIC CLAPTON (Atco 2-802) (TP-2-802) (CS 2-802) 26	58	A MESSAGE FROM THE PEOPLE RAY CHARLES (ABC 755) (8/5 755)	70	-	MANDRILL IS  Polydor 5025) (8F 5025) (4F 5025)	117
25	DONNY HATHAWAY LIVE (Atoo SD 33-386) (TP/CS 33-386) 30	59	QUIET FIRE	,,	93	INNER-MOUNTING FLAME MARHAVISHNU ORCHESTRA WITH JOHN McLAUGHLIN (Columbia KC 31067)	97
26	NILSSON SCHMILSSON		(TP 1594) (CS 1594)	54	94	DON QUIXOTE	
27	(RCA LSP 4515) 21 (P8S 1734) (PK 1734)	60	CHEECH & CHONG (Ode 77010) (8XT 77070) (CS 77010)	48		GORDON LIGHTFOOT (Reprise MS 2056) (8/5 2056)	80
21	ALL I EVER NEED IS YOU SONNY & CHER (Kapp KS 3660) 17	61	HEADS & TALES HARRY CHAPIN (Elektra 75023)	72	95	BORDER LORD KRIS KRISTOFFERSON (Monument KZ 31302)	88
	JOE TEX (Dial DL602) (DC8-6002) (DCR4-6002) 35	62	(8T 5023) (5-5023)	-	96	PHASE III OSMONDS (MGM)	85
29	YOUNG, GIFTED AND BLACK ARETHA FRANKLIN (Atlantic SD 72213) 27			74	97	THE BEST OF CHARLEY PRIDE,	
30	MUSIC OF MY MIND	63	WHATCHA SEE IS WHATCHA GET DRAMATICS (Volt 6081)	50		VOL. II  (RCA LSP 4682) (P8S/PK 1913)	90
30	STEVIE WONDER (Tamla 314) 34	•	SAMMY DAVIS JR. NOW		98	TEA FOR THE TILLERMAN CAT STEVENS (A&M SP 4280)	99
31	THE CONCERT FOR BANGLA DESH VARIOUS ARTISTS (Apple STCX 3385) 23	65	(MGM SE 4832) STRAIGHT SHOOTER	75	99	CAT STEVENS (A&M SP 4280) (8 4280) (CT 4280)  BRASS ON IVORY	
32	(CAX 31230) (ZXT 31230) FM & AM		JAMES GANG (ABC ABCX 741)	49		HENRY MANCINI & DOC SEVERINSEN (LSP 4629) (SP8F 1862) (PK 1862)	102
	GEORGE CARLIN (Little David LD 7214) 29	66		67	100	THE LOW SPARK OF HIGH HEELED BOYS	
33	AMERICAN PIE DON McLEAN (United Artists UAS 5535) 33	67	OZONE COMMANDER CODY (Paramount PAS 6017)	71		TRAFFIC (Island SW 9306) (8T 9306) (4XT 9306)	98
							A



## 100 Albums

101	BOBBY WHITLOCK	
102	(Dunhill 50121) (8/4 50121) THE TOUCHED ME	106
102	ELVIS PRESLEY (RCA LSP 4690) (P8S 1923) (PK 1923)	94
103	A THING CALLED LOVE	
	JOHNNY CASH (Columbia KC 31332) (CA/CT 31332)	104
104	COME FROM THE SHADOWS	
	JOAN BAEZ (A&M SP 4339) 1 (8T/CS 4339)	107
105	BUMP CITY	
106	TOWER OF POWER (Warner Bros. BS 2616)	_
106	THE FOUR SIDES OF MELANIE (Buddah BDS 95005)	103
107	CHERISH	103
107	DAVID CASSIDY (Bell 6070)	95
	(8-6070) (5-6070)	
108	CELEBRATION EL CHICANO (Kapp KS 3663) 1	19
	(K8/K7 3663)	143
109	BOBBY SHERMAN'S GREATEST HITS VOL. I	
	(Metromedia KMD1048) 1	05
110	DROWNING IN THE SEA OF LOVE	
	, , , , , , , , , , , , , , , , , , ,	.08
111	MORNING GLORY	00
	MARY TRAVERS (Warner Bros. BS 2609) 1 (M8/M5 2609)	.09
112	ELECTRIC WARRIOR	
	T. REX (Reprise 6466) 1 (8-6466) (5-6466)	.00
113	JUST ANOTHER BAND FROM L.A.	
		10
114	STANDING OVATION	
	GLADYS KNIGHT & THE PIPS (Soul S 736 L) 1 (S8 1736) (S75 736)	.12
115	BILLY JOE THOMAS	
	B. J. THOMAS (Scepter SPS 5101) 1	20

117	FIRST TASTE OF SIN	
	COLD BLOOD (Reprise MS 2074) (M8 2074) (M5 2074)	121
118	"THE KILLER" ROCKS ON  JERRY LEE LEWIS (Mercury SRN 1-637)	111
(19	(MCR 4-1-637) (MC8-1-637)	
	DR. JOHN (Atlantic SD 7006) (8/5 7006)	143
120	SPACE & FIRST TAKES  LEE MICHAELS (A&M 4336)	91
121	(8Ť/CT 4336) HISTORICAL FIGURES & ANCIEN	Т
	HEADS  CANNED HEAT (United Artists UAS 5557)	113
122	MOONSHOT	
123	BUFFY SAINTE MARIE (Vanguard VSD 79312)  I CAPRICORN	125
124	SHIRLEY BASSEY (United Artists UAS 5565) PICTURES AT AN EXHIBITION	122
124	EMERSON, LAKE & PALMER (Cotillion ELP 66666) (TP 66666) (CS 66666)	114
125	SONNY & CHER LIVE	
126	A JOURNEY FROM EDEN	116
	STEVE MILLER BAND (Capitol SMAS 11022) (8XT/4XT 11022)	115
127	L. A. MIDNIGHT B. B. KING (ABC ABCX 743)	126
128	CHICAGO AT CARNEGIE HALL	
100	(Columbia C4X 40865) (GA 30863/4) (GT 30863/4)	118
129	MEET THE BRADY BUNCH (Paramount 6032)	132
130	RIO GRAND MUD  ZZ TOP (London XPS 612)	135
131	GOIN' FOR MYSELF DENNIS COFFEY (Sussex SXBS 7010)	127
132	COMMIN' THRU	127
	QUICKSILVER MESSENGER SERVICE (Capitol SMAS 11002) (8XT 11002) (4XT 11002)	124
133	FLASH (Capitol SMAS 11040) (8XT/4XT 11040)	136

22

19

	(Decca DL 75339)	131
135	IT'S WHAT'S UP FRONT THAT COUNTS	
	COUNTS (Westbound 2011)	129
136	LOVE UNLIMITED	
	(UNI 73131)	140
137	MOODY JR.	100
100	JR. WALKER (Soul 733)	138
138	ANNUNZIO PAOLO MANTOVANI (London XPS 610)	142
139	GENESIS	172
	SOUL CHILDREN (Stax STS 3003)	141
140	NATURE PLANNED IT	
	4 TOPS (Motown M 748 L)	_
-1	(M8 1748) (M75 748)	
141	STRIKING IT RICH	144
- 40	DAN HICKS & HIS HOT LICKS (Blue Thumb BTS 36)	144
142	SOLID ROCK	130
	TEMPTATIONS (Gordy 901) (G8 1901) (G75 901)	130
143	FLOY JOY	
	SUPREMES (Motown M 751 L)	_
	(M8 1751) (M75 751)	
144	MAGIC ORGAN	146
1 45	STREET FAIR (Ranwood R8092)	140
145	JUNGLE FEVER	139
	CHAKACHAS (Polydor PD 5504) (8F 5504) (CF 5504)	139
146	WHISPER'S LOVE STORY	
	(Janus JLS 3041)	150
147	ROCKIN'	
	THE GUESS WHO (RCA LSP 4602)	123
140	(P8S/PK 1828)	
148	GRAND FUNK RAILROAD (Capitol SW 853)	145
149	DON'T TURN AROUND	
143	BLACK IVORY (Today)	149
150		
150	FROM A WHISPER TO A SCREAM  (ESTHER PHILLIPS (Kudu 05)	l 148
	ESTUEY LUITING (VOOR 02)	140

134 RATCHELL



116 D & B TOGETHER

#### **R & B TOP 60**

DELANEY & BONNIE (Columbia KC 31377) (CA/CT 31377)

1	I'LL TAKE YOU THERE Staple Singers (Stax 425)	1	
2	LITTLE BITTY PRETTY ONE Jackson 5 (Motown 1199)	4	1
4	OUTA SPACE Billy Preston (A&M 1320) THERE IT IS	6	6
5	James Brown (Polydor 14125)  WOMAN'S GOTTA HAVE IT	5	2
6	Bobby Womack (United Artists 50902) WALKING IN THE RAIN WITH THE ONE I LOVE	8	2
7	Love Unlimited (Uni 55319)  OH GIRL  Chi-Lites (Brunswick 55471)	2	2
8	TROGLODYTE (CAVE MAN) Jimmy Castor Bunch (RCA 48-1029)	10	2
3	LEAN ON ME Bill Withers (Sussex 235) (Dist: Buddah)	12	
10	ASK ME WHAT YOU WANT Millie Jackson (Spring 123) (Dist: Polydor)	7	2
11	LOOK WHAT YOU'VE DONE FOR ME		
12	Al Green (Hi 2211) (Dist: London) THE FIRST TIME EVER I SAW YOUR FACE	9	(
13	Roberta Flack (Atlantic 2864)  I'VE BEEN LONELY FOR	13	2
	SO LONG Fredrick Knight (Stax 0117)	15	(2
14	HEARSAY Soul Children (Stax 0119)	14	3
15	EVERYTHING GOOD IS BAD 100 Proof (Hot Wax 7202) YOU SAID A BAD WORD	20	3
	IOO SAID A BAD HUKD		

Joe Tex (Dial 1012) (Dist: Mercury)

19	GOTTA BE FUNKY Monk Higgins & Alex Brown (U.A. 50897) 24
20	DAY DREAMING Aretha Franklin (Atlantic 2866) 11
21	(LAST NIGHT) I DIDN'T GET TO SLEEP AT ALL 5th Dimension (Bell 195) 16
22	PASS THE PEAS JB's (People 607) 23
23	PUT IT WHERE YOU WANT IT Crusaders (Blue Thumb 208) (Dist: Paramount) 25
24	YOU'RE THE MAN (PART I) Marvin Gaye (Tamla 54221) 28 (Dist: Motown) 28
25	AIN'T THAT LOVING YOU Isaac Hayes & David Porter (Enterprise 9049) (Dist: Stax)
26	I WANNA BE WHERE YOU ARE Michael Jackson (Motown 1202) 29
27	SUPERWOMAN (WHERE WERE YOU WHEN I NEEDED YOU)
	Stevie Wonder (Tamla 54216) 30 (Dist: Motown)
28	I ONLY HAVE EYES FOR YOU Jerry Butler (Mercury 73290) 27
29	FUNK FACTORY Wilson Pickett (Atlantic 2878) 32

VICTIM OF A FOOLISH HEART Bettye Swann (Atlantic 2869) 31

PEOPLE MAKE THE WORLD GO ROUND Stylistics (Avco 4595)

GIVING UP Donny Hathaway (Atco 6884)

NEED ME (PART 1)
Independents (Wand 11245)
(Dist: Scepter)

JUST AS LONG AS YOU

3	BABY LET ME TAKE YOU (IN MY ARMS)	
	Detroit Emeralds (Westbound 203)	40
35	SMILIN' Sly & Family Stone (Epic 10850)	18
36	RIDE SALLY RIDE Dennis Coffey (Sussex 273) (Dist: Buddah)	41
7	BED & BOARD Barbara Mason (Buddah 296)	42
38	TELL ME THIS IS A DREAD Delphonics (Philly Groove 172) (Dist: Bell)	45
39	I GOT SOME HELP I DON'T NEED B. B. King (ABC 11321)	35
10	ALL THE KINGS HORSES Aretha Franklin (Atlantic 2883)	_
41	AUTOMATICALLY SUNSHINE Supremes (Motown 1200)	33
12	PLEDGING MY LOVE Oscar Weathers (Top & Bottom 412)	36
3	RIP OFF Laura Lee (Hot Wax 7204) (Dist: Buddah)	_
14	WALK IN THE NIGHT Jr. Waiker & The All Stars (Soul 35095) (Dist: Motown)	34
15	BEAUTIFUL BROTHER OF MINE	

Curtis Mayfield (Curtom 1972) (Dist: Buddah)

IF LOVING YOU IS WRONG Luthur Ingraham (Koko 2111) (Dist: Stax)

WE'VE COME TOO FAR TO END IT NOW Smokey Robinson & The Miracles (Tamia 54220) (Dist: Motown)

	46	PAPA WAS A ROLLING STONE Undisputed Truth (Gordy 7117) (Dist: Motown)	51
	•	I MISS YOU Harold Melvin & Blue Notes (Phil. Int'l. 3516) (Dist: Columbia)	
	48	I FOUND A LOVE Etta James (Chess 2125)	49
	49	ARETHA, SING ONE FOR George Jackson (Hi 2215) (Dist: London)	
	50	NOT ON THE OUTSIDE Linda Jones (Turbo 024) (Dist: All Platinum)	52
	51	FEEL THE NEED Damon Shawn (Westbound 193)	54
	52	IT'S THE SAME OLD LOVE Courtship (Tamla 54217) (Dist: Motown)	53
	53	I ONLY MEAN TO WET FEET Whispers (Janus 184)	MY 57
	54	THAT'S THE WAY IT'S GOT BE (BODY & SOUL)	ТО
	55	Soul Generation (Ebony Sounds)  I'VE GOT DREAMS TO  REMEMBER	55
	56	Nite-Liters (RCA 0714)  LOVE, LOVE, LOVE  J. R. Bailey (Toy 3801)	56 59
	57	SECOND CHANCE Z. Z. Hill (Mankind 12012)	58
	58	DREAMING OUT OF SEASON Montclairs (Paula 363) (Dist: Jewel)	· _
	59	JEALOUS Little Royal (Tri-Us 912)	60
	60	LOVE'S STREET AND FOOL'S ROAD	•
ı		Solomon Burke (MGM 14353)	39

## insight&sound

#### NEW YORK-PAMELA POLLAND OF MILL VALLEY, CALIFORNIA

If you happened to catch a performance of Mad Dogs And Englishmen or if you saw the movie, you might have been struck by the non-stop dancing girl in the vocal choir. That was Pamela Polland. If you remember a group called Gentle Soul which flourished briefly during the late Sixties, you might have been impressed with the lead singer. That was Pamela too. And if some exceptionally fine sounds have begun to drift from your FM radio during the past two weeks, chances are they were tracks from Pamela's first album on Columbia.

Pamela was in New York this week to play the Bitter End (see review elsewhere in this issue), to refute "the myth that I am a demi-flowerchild" and to talk about her music. One of the common denominators of good songwriters is the ability to look at the events of ones life and transpose personal feelings and experiences into meaningful lyrics. Pamela puts a tremendous amount of herself into her compositions, revealing thoughts of loneliness and disillusionment, and fantasy and juxtaposing them with bursts of genuine joy.

and juxtaposing them with bursts of genuine joy.

Take a song called "In My Imagination." It's about seeing a person in the distance, thinking it is someone you really care for, finding out you were mistaken and then allowing yourself to slip into a fanciful daydream. This is a fairly common experience but the way Pamela treats it—setting up what amounts to a dialogue between her imagination and the factual side of her mind—is novel.

Take "When I Got Home," a variation on the "all alone by the telephone"

#### HOLLYWOOD---THE RISE OF "MAGIC MARK"

Last week, we were mentioning the drop in the number of superstars calling by the Cash Box Towers, leaving their footprints embedded in the money-green plush of our wall-to-wall Bigelows. Who, then, should appear in our very midst, but Magic Mark, the Super Yandle.

Mark is a superstar. He knows it, we know it, and a few others do. He's a superstar in the same sense, and for the same reason that Marc Bolan is a superstar and was even before anybody had ever heard of Tyrannasaurus Rex. It's in the blood. And, it's a matter of attitude.

Mark first came to light for most members of the L.A. entertainment community when, under the name "Trevor Dolleigh," he wrote a monumental column for Entertainment World magazine, called "Life With the Superstars." Mark would speak with awe of the parties attended by the likes of Eric Burdon, Arthur Lee, and sundry other L.A. rockers. He was naive, to be sure, but young Trevor had style. The columns are now priceless treasures for many.

style. The columns are now priceless treasures for many.

Later, Mark wrote for the locally-distributed paper, Rock On. The raison d'etre for the sheet seemed to be the propagation of the legend of a group, Pegases (sic). Leader of the group? Right.

These days, Mark is a contributing editor to the underground (very underground) Los Angeles Star. The last two issues featured an interview with and by Mark, and the results of the Los Angeles Star rock and roll poll. Conspicuous







PAMELA POLLAND

THE MARQUIS DE SADE

MAGIC MARK

theme which includes all of the rationalizations which a disappointed person invariably uses to account for another's apparent lack of interest, It's a beautiful song and Pamela approaches it with sincerity and warmth.

Pamela was born in Los Angeles but she now makes her home in Mill Valley. In fact, just speak the words "Mill Valley" and her eyes light up. She's made a lot of friends there and has even established a gospel choir which regales San Franciscans with exuberant and spontaneous performances each Sunday afternoon. All of the members are singers and/or musicians and the atmosphere is one of communal informality.

one of communal informality.

Carol Hall has a term for songs like Pamela's. She calls them "emotional band-aids." When I mentioned this to Pamela she laughed. "It's true, I really have to write my songs. I have to let them out. I can't help it." During the next few months, as her album goes out to more and more ears and as she tours from town to town, a lot of people are going to be very glad that she can't help it. She is something quite rare—an artist of intelligence, grace and, most of all, honesty. Maybe the Seventies won't be so bad after all.

#### NEW YORK-GLADYS HOPKOWITZ: HER MASTERS VOICE

This does not represent any backtrack policy-making on our part. The East & West Coast Girl Of The Week feature is still a thing of the past. But while we have written about female performers, few lines have been spent on women in other aspects of the profession. Gladys Hopkowitz happens to be the only female master cutter in this country (as far as she or her employer, Mastertone Studios can verify). And in addition to the curiosity value inherent in this state of affairs, she also has some interesting thoughts that bear closer consideration.

The master, of course (well, not of course to as many of us as we may think) is the first step in the manufacturing process of phonograph records after the product in tape form has been completed. Without getting too technical about it, the master disk is the first vinyl transformation of the taped production that a would-be commercial disk release must go through. From it, a plate is made and through the miracles of our mass technology, is thereby pressed into any number of (hopefully) separate and equal recordings. It is a fairly inexpensive step (Mastertone charges \$100 for a stereo LP master of one two-sided disk-to-be, which for shipping and other practical reasons is always cut as two one-sided oversized vinyl components); but the saying "a chain is only as strong as its weakest link" becomes clear on a practical level when we view the process as a whole.

The master cutter has to be three people. One, an individual with a good ear for tone quality and frequency differentials. Two a person with the technical capacity to co-ordinate the various equalizing controls and adjustments on both the tape playback mechanism and the awesome-looking cutting equipment itself. Three, someone who can give the client (be it a producer, artist or label) not only (Cont'd on page 32)

among the winners were the members of a group, the Marquis de Sade. Leader of the group? You guessed it.

At this point, Mark might seem to be simply another big-mouthed hanger-on, or male groupie. That's what we thought, when we went down to a new club called Ooh-Poo-Pah-Doo to see the Marquis in action.

It was a surprise, to be sure. Mark was putting his group right up there for everybody to see, and see them we did. They're damned good. The guitarist has a Bolanish look to him; the instrumental work is tight, and Mark struts, dances and generally moves like he was all the Rolling Stones wrapped up into one. There were only a few people in the club; mainly, it seemed, girlfriends. Give the group some time, though. Mark knows his stuff. He has a fan club, which he fronts himself. He's a star—a superstar—now. It's just up to the world to catch up with him.

Times like this, we feel good to be in the world of rock and roll. With luck, there's a little Trevor Dolleigh in each of us. todd everette

We don't particularly enjoy writing a brief notes-gossip column, and usually try to avoid doing so. There are, however, a number of things going on that you might like to know about, including a couple that won't mean a thing except to the people concerned, many of whom are paying hundreds of dollars a month for this kind of exposure. So, here goes:

Brownie McGee and Sonny Terry have signed with Im'press Records here in Hollywood. Lightnin' Hopkins, on the other hand, is now on Tumbleweed, out of Denver. Actress Barbara Hershey has changed her name to Barbara Seagull. Takoma Records offers a \$50.00 reward to anyone who puts them in contact with Texas blues singer Don Garrett. Inquiries should be made to the label at (213) 829-1741 or P.O. Box 5369, Santa Monica, CA 90405. Four Star International and CTV of Canada will co-produce a new series for syndication, entitled "Police Surgeon." Any way of bringing in a boy and his dog?

Black Oak Arkansas sold out eight college concerts in the South, headlining every show, despite disappointing record sales, says manager Butch Stone. A Barry-Greenwich reunion? Ellie Greenwich, who has just inked a pact with MGM, can be heard singing the background voices on the A&M single "Chapel of Love," by Robin and Jo. Disc was produced by Ellie's ex, Jeff Barry, who called her in for "consultation" on the background overdubs. For more on Ellie, watch this space.

"consultation" on the background overdubs. For more on Ellie, watch this space. Can anybody get me a copy of the Susan Taylor album? Can anybody get me Susan Taylor??

This week it's for sure: Heidi Robinson is "definitely" headed for the Capital Tower. Liz Murphy is absolutely Billy James'—um—co worker at Elektra. Colman Andrews will positively edit Coast magazine.

Are you treating your secretary right? Several we know are seriously looking, (Cont'd. on page 32)

Cash Box - June 3, 1972

#### cashbox/talenton stage

#### Impulse Jazz Tour

SANTA MONICA CIVIC AUDITORI-SANTA MONICA CIVIC AUDITORI-UM, L.A. — The show was ridiculously lengthy, drab at times, and certainly a good deal less exciting than it should have been. But it was still probably the most impressive collection of avant-garde jazz musicians Los Angeles has yet seen at one time and in one place.

ton of avant-garde jazz musicians
Los Angeles has yet seen at one time
and in one place.

Tenor saxophonist John Klemmer
opened the proceedings, plagued by
the altogether execrable house sound
system which was to work against the
musicians throughout the evening
(savvy rock bands usually bring their
own sound systems); his set was
well-played, sometimes cliche-ridden,
and occasionally extremely imaginative. With all due respect to his band—
Fender bassist Dennis Parker and two
former members of The Fourth Way,
pianist Mike Nock and drummer Eddie Marshall—some of the finest moments were Klemmer's unaccompanied, electronically-modulated solos.
His purity of tone suggests a space
age Stan Getz.

Archie Shepp, who can be one of
the most fiercely brilliant reedmen of
the new jazz on a good night, played

the most fiercely brilliant reedmen of the new jazz on a good night, played a controlled, impeccably logical, 1969-vintage set that ranged from an angry, growling, musical poetry reading to an affectionate, Hawkins-like treatment of "Sophisticated Lady." His encore was the Kaper/Webster tune "Invitation," presuntably indicating that the roots of the avant-garde extend in diverse directions indeed.

Sheppi's pianist was Dave Burrell,

extend in diverse directions indeed.

Shepp's pianist was Dave Burrell, an unorthodox, innovative musician whose accomplishments include an outrageous jazz traduction of "La Boheme" and whose strangelymannered technical proficiency is something of a legend. Unfortunately, he seemed not to have played with

Shepp for some time, and his solo work was limited to one delightful extension of the "Sophisticated Lady" theme. Bassist Jymie Merrit and drummer Beaver Harris were im-

and drummer Beaver Harris were impressively professional.

Mike White's group might be described as avant-garde Muzak; it's an interesting amiable ensemble (White's acoustic violin is joined by Kenneth Nash on percussion, Ed Kelley on piano, and Ray Drummond on bass), but White himself is simply not be realist and the set wort on much of a soloist, and the set went on for nearly an hour too long. There's a soft, intricate, Eastern cast to the music; it's entrancing at first, then it

grows tedious.

More determined members of the More determined members of the audience stayed to see the show's headliner, Alice Coltrane. She took the stage at midnight (the evening had begun at 7:30), and played until 2:30. She confined herself to organ (she also plays harp and piano), and was accompanied by Ben Riley on drums and Charlie Haden on bass, by a three-man Indian ensemble lead by Ashish Khan the young sared virtua three-man Indian ensemble lead by Ashish Khan, the young sarod virtuouso from Shanti, and by a small string section. It may have been the sound system's fault, but the three sections seemed like three separate groups, blending fairly rarely into one cohesive unit.

one cohesive unit.

There were certainly moments of great individual strength, though, from Mrs. Coltrane, from Haden as a soloist and as a part, with Riley, of a truly incredible rhythm section, and from Khan. The two-and-a-half-hour performance included four compositions, Mrs. Coltrane's "World Galaxy" and "Journey in Satchidananda," and two staples of the John Coltrane legacy, "My Favorite Things" and "A Love Supreme."

The First Edition Kenny Rogers &

persian Room, NYC — Midway between their two-week surprise engagement (an "ah-ha!" because of the room's generally ultra-MOR booking mood), they broke the house record. Making no compromises whatever to the crowd musically—in fact, seeming louder and funkier than ever—Kenny Rogers & The First Edition let the audience come to them. Wow, did it work out!

work out!

The quintet looks great on stage, and there was no question of their blending in with the house orchestra visually. But the addition of strings and horns complemented them without smothering, and when the strains of "Don't Try To Lay No Boogie Woogie On The King Of Rock And Roll" filled the room, beef wellington began to seem as basic as beef pot pie. Not only does their success here speak well for their own drawing power across age and social barriers, but it might indicate a new direction for supper clubs to take in the future. But enough of trend guessing—let us stick to the substance of the evening itself.

The First Edition

Whether its their ease on stage or the fervor of their musical delivery that makes the evening move along so well, it is obvious why KRATFT have become the first self-contained group to host a TV series. Coordination and pacing. Rogers does not step on toes, and so each member of the group is allowed his or herightful share of the spotlight. Quiet Kin Vassy is a dynamite vocalist on the hard stuff, and Mary Arnold puts a lot more than surface umph into tunes like "Crazy Love." Terry Williams is the comedian of the group and Mickey Jones' drumming gives them all a distinctive punch.

Unlike too many groups, they do

Unlike too many groups, they do more than perform their "Greatest Hits" LP on stage. They do some interesting medley magic with Paul Simon tunes (ranging from the inevitable "Bridge Over Troubled Waters") to the witty "Punky's Dilemma") and can get everyone wrapped up in a gospel sing-a-long. Lesser-known material from their LP catalog like "King Of Oak Street" also shines.

#### Ashton, Gardner & Dyke and Company McKendree Spring

FOX WEST COAST THEATER, LONG BEACH, CA.—Ashton Gardner and Dyke are English, and their recordings are released in this country on Capitol. The entire group consists of keyboards, bass, drums, guitar, trumpet, trombone and sax. To the casual observer, there's no telling which of the above is Ashton, Gardner or Dyke and which are merely "company."

"company."
One might suspect that the piano player is somebody, and indeed he is, Tony Ashton. He swaggers and lurches back and forth from piano to organ, banging a chord on one, a riff on the other and back again. He'll pick up the mike cord with his teeth and use it to make the microphone follow him from instrument to instru-ment as he supplies the vocals. On piano, Ashton sounds a bit Leon Russellish, particularly on intros, and has more of a Billy Preston style on or-gan. The other members of the aggregation perform a long set of uniform material with great skill, if no other

distinction.

Also on the bill were McKendree Spring, a Decca group. The instrumentation is drumless, with the rhythm generated by the bass and guitar sufficient to carry their sound. Featured soloist is an electric violinist who uses a lot of wah-wah but doesn't dazzle technically. The material performed would have found a more receptive audience in a less rowdy atmosphere; the Fox crowd just wanted to boogie. And providing that kind of atmosphere is not one of McKendree Spring's strong points.

#### insight&sound continued

NEW YORK: (Cont'd. from page 31)

what they say they want, but also what is required if the following steps are to be successfully completed. Sound is one very subjective thing, and the physical requirements of the entire manufacturing process quite another. Compromises between the ideal and the reality must be made, and his (her) ability to make these decisions is the cutter's gift.

Gladys, like all cutters, works by the job, not the hour. But if the client isn't satisfied, he doesn't return. There is also a very obvious one-to-one relationship between the cutter and his work: whatever is right or wrong with the master is potentially under his/her control. And this situation, quite uncommon in this age of committee, assembly line and hierarchy buck-passing breeds an unusual degree of personal pride in the work done. While Gladys feels that the cutter regarding himself solely as an "artiste" is so much PR and egotism, she does take an obvious pride in what she does.

The major labels like RCA, Columbia and other large companies with their own studios can and do frequently cut masters with their own personnel. Mastertone however, has mastered everything from Beverly Sills product on ABC to the new but highly successful jazz/soul line of the Perception/Today group, as well as various and sundry but equally demanding and available projects such as

language record sets and radio spots.

There are many women in Europe doing what Gladys does here, but due to fact that she was America's first, she naturally had to learn her craft from a male cutter. Sidney Feldman took her out of the clerical department of Mastertone in '64 (himself a veteran who has been master cutting since '45) and smiles when he says the student has at times outshined the professor. Feldman believes women are better suited for the job to begin with, being able to channel all their energies into one demanding task more readily than men, and also having generally greater sensitivity to higher frequencies.

Gladys had had little formal engineering or musical training but with the development of her ear, quickly has become not only an ace in her line but somewhat of a renegade philosopher as well. She believes for one, that everyone, from producers and engineers on to cutters should have their hearing tested regularly so as to ascertain their own strengths and weaknesses at various spots along the frequency spectrum. That way, two people talking about the same production would have a common ground, or would at least be aware of compensatory measures that need be mentally taken to talk about a given sound in one plane

In fact, Gladys notes, nobody really can tell you for whom the final technical considerations of a recording are made. No one has defined what the hearing capabilities of the "average" listener are or should be, nor have they decided that a recording should be engineered for anyone outside of the creative process. Knitpicking may or may not have its rightful place then, in the absence of firm

ground rules.

In the matter of hearing tests, Ms. Hopkowitz knows the whys and the where fors all too well. Her proposal has not been well-received for two reasons. Firstly, those who work with sound are reluctant to submit to such testing, as it might point up some flaws in their hearing patterns so serious as to bring their past work into question and to put their ability to carry on in their profession effectively in doubt. Secondly, as it is known that constant exposure to loud, disjointed sounds (the kind industry members have to live with during constant playback and mixing procedures) can lead to permanent hearing impairment of many sorts, the employers of these experts (namely, the production houses, the studios and the labels) could conceivably be held legally accountable for such losses

Can one man change the musical world? Can one woman? Gladys Hopkowitz could get people talking on a more objective level in this subjective business if the obstacles can be surmounted. Her ideas make sense, but whether or not they can become accepted practice remains to be seen.

HOLLYWOOD: (Cont'd. from page 31)

and they're overworked so badly that he can't honestly recommend any of our friends for the jobs once they're vacated.

Graham Nash is reportedly producing the next Judee Sill album for Asylum, with R.E. Maxon drooling in the wings. David Bowie is reportedly producing the next Mott the Hoople LP, with us drooling in the wings.

The Alternative Chorus and Songwriters' Showcase is a clumsy name for a

nifty thing to do Monday nights. Led by Len Chandler and John Braheny, the events take place each week at 9:00 at Lincoln Center West (5228 Fountain) in L.A. Three new and established writers are featured, with an "informal jam and songswap session" following. The session we attended last week featured Gary White—it's a sin that he's not recording, by the way—and a couple of promising newcomers. Admission is a well-spent \$1.50, there's some wine around, and the atmosphere is cordial. Publishers and producers are especially welcome, of course. Performers may arrange an audition by contacting Chandler at 655-7778

or Braheny at 660-0000. A fellow named Mark Shipper (P.O. Box DH, Panorama City, CA 91402) has come up with a refreshing new fanzine called "Flash." Concentration is on 60's rock, with bargain bins heavily featured. Lots of reviews of albums you didn't buy first time around—Colours, Autosalvage, Mad River, etc.—but should have. Nicest feature, though, is a series of parodies, ranging from record ads to a column called "Perspectives" by one Ralph Cramden. First one's free; write Mark. And thanks to Pete Stuart for the tip.

Appearing with Neil Diamond at his sold-out Albert Hall gig were Odetta (who

seconded Neil at the Greek Theater here last year) and comedian Fred Smoot, a long-time fixture on the L.A. scene. Good to see him performing again.

Singer-songwriter Will Pate has signed with Wednesday's Child Productions. He'll be produced by Jackie Mills and Lennie Roberts.

It's hard to be kind to a publicist who phones and asks what our mailing address is. It's right in the front of the magazine, folks, together with everybody's correctly-spelled name. correctly-spelled name.

And a special thanks to all of you who have been so kind to us following a nasty automobile accident while on the way to see Jackie deShannon at the Golden Bear. Too bad we hear she's got an act that's hard to follow. Next time,



#### **Country Music Report**

#### **Opryland Dedicated As** 'Home Of American Music'

NASHVILLE — The National Life and Accident Insurance Co. and its affiliate, Radio Station WSM in Nashville, formally dedicated Opryland U.S.A., "The Home of American Music," on Sunday, May 21.

Four-thousand guests assembled for the dedication of the 110 acre entertainment park situated on 369 acres of wooded countryside near Nashville which was built at an approximate cost of \$28 million.

G. Daniel Brooks, chairman of the boards of WSM, Inc. and National Life and Accident Insurance Co. led the ceremony.

Musical Entertainment The National Life

#### Musical Entertainment

Opryland's main emphasis is on live opryland's main emphasis is on live music. There are five major musical shows that will run continuously in the various musical areas. Top-name entertainment does shows during the season, and there is an audio-visual Great Moments From the Opry Show, as well as a live Opryland radio show.

#### New Grand Ole Opry House

The new Opry House will be the heart and soul of Opryland U.S.A. The new House has been designed to reflect the spirit, flavor and feeling of the present Opry House but provide for more comfort and convenience. People will be even closer to the Opry tars because of a low thrust stage to People will be even closer to the Opry stars because of a low thrust stage to be used and a larger photo-taking area in front of the stage will be incorporated. The new House will be the nation's largest radio and television studio. Adjoining the House will be a 300-seat tv studio. Shows produced here will be part of the Opryland U.S.A. entertainment. This great American show has become a national institution. The new Opry House will still be under construction when the park opens. When it is completed it will seat 4,400 visitors. Until the Opry House is finished visitors who want to see the Opry can do so in the downtown Opry location. The approximately \$10 million new Opry House will be the permanent home of the Grand Ole Opry. This is the seventh move for the Opry.

#### Other Attractions

Other major attractions at Opryland include thrill rides, five musical "towns," specialty restaurants, five live musical shows that encompass the story of America's musical heritage, two big trained animal shows and family attractions including natural animal habitat areas.

#### Key Figures

Key Figures

Key figures involved in the inception and execution of the Opryland USA dream are G. Daniel Brooks, chairman of the boards of directors of The National Life and Accident Insurance Co. and WSM, Inc.; William C. Weaver, Jr., president of National Life and Accident Insurance Co.; Irving Waugh, president of WSM, Inc.; E. W. (Bud) Wendell, vice president in charge of the Grand Ole Opry; and Mike Downs, vice president and park manager.

#### Gates Open

Opryland will be open daily starting Memorial Day Weekend—through Sept. 10. Hours: 10 AM to 10 PM. After Sept. 10, Opryland U.S.A. will be open Fridays, Saturdays, and Sundays only until November 5. Hours: Friday and Sunday—10 AM to 6 PM Saturdays—10 AM to 10 PM.

For further information write to: Opryland U.S.A., P. O. Box 2138, Nashville, Tennessee 37214.

#### 'Hee-Haw' Sets Season's Guests

NASHVILLE — Taping of the coming season's Hee-Haw series is underway at the studios of WLAC-TV in Nashville under the direction of Bill Davis and joint supervision of Davis and Sam Lovullo, co-producers for Yongestreet Productions. Keeping up with the tradition of the show, the with the tradition of the show, the producers have added new guests to provide the audiences across the nation with the top country entertainment available.

provide the audiences across the nation with the top country entertainment available.

Among those already signed to appear in the new series are Arlene Harden, Ray Stevens, Judge Trunk, Paul Richey, and the noted Oral Roberts who will appear in a barber shop skit with Archie Campbell. Taping has been completed of Mel Tillis, Penny DeHaven, and Sherri Bryce and tentatively scheduled for appearances, if their performance dates permit, are Ray Price, Wanda Jackson, Dale Robertson, Barbara Fairchild, Tommy Overstreet, and Freddy Hart.

Among a cast built around Roy Clark, Buck Owens and Archie Campbell are the newest additions, Maryann Gordon, Misty Rowe, and Ann Randall.

#### **Metro Music** Picks Hitt

NASHVILLE — The Board of Directors of Metropolitan Music Co. has announced the appointment of Harold Hitt as president.

The corporation

The corporation deals in development of Music Row projects, owns and operates Mercury Recording Studios and is involved in the field of music education, an example of which is its majority holdings in Famous Artists Musicians and Educators, beter known as FAME, Inc., which is the Chet Atkins guitar course now being instituted in school systems throughout the United States and Canada.

Hitt previously worked as manager, for Columbia Records in Nashville, as well as setting up sales offices for Columbia in Chicago and Los Angeles. He is a past president of the Country Music Association. He has also served on the board of governors of the Nashville Chamber of Commerce and the board of managers of the Nashville Y.M.C.A.

#### Folklore Soc.'s Bluegrass Fest

FAIRFAX, VA.—A tradition comes alive again at the 1972 Culpeper, Va. Bluegrass Folk Music Festival to be held at American Legion Country Music Festival Park 75 miles south of Washington, D.C. in Culpeper, Va. on Saturday and Sunday, June 10 and 11

The two-day festival will be sponsored by the Virginia Folklore Society of Alexandria and features Earl Scruggs and His Revue with Randy and Gary Scruggs, The Osborne

Brothers, The Dillards, Doc Watson and Son, Good N' Country Jimmy Martin, The Stoneman Family, Mac Wiseman, John Hartford, Hee-Haw's favorite, Grandpa Jones, The Lewis Family, country gospel group, J. D. Crowe, The Second Generation, John Duffey and The Seldom Scene, The Schond Cut Har Jim Favor The Shenandoah Cut-Ups, Jim Eanes, The Bluegrass Association, Clinton King, and from Kobi, Japan, The Bluegrass

Country Artist of the Week: TOMMY CASH



CASH COUNTRY—Tommy Cash rode "Six White Horses" to stardom in 1969, followed closely by "Rise and Shine", the hit albums "Cash Country" and "The American Way of Life", and his current Epic single, "You're Everything".

He is the youngest of seven children—four boys and three girls—of an Arkansas music-loving family, his middle brother being the legendary Johnny

Cash.

Tommy didn't plan to go into show business but music has always been such an important part of his life that his singing career seemed predestined and inescapable. Working as a disc jockey in Frankfurt, Germany for the American Forces Network Europe, his radio show, "Stickbuddy Jamboree", was heard by a listening audience of 20 million persons.

A veteran club entertainer, Tommy and his band, "The Tomcats", are in constant demand, setting all-time attendance records. He has just completed taping the David Frost and Mike Douglas shows and is booked for some of the major television shows for the fall.

An award winning writer, Tommy Cash is produced by Epic's Glen Sutton, his long-time close friend.

Management is by Frank Campana Management, Inc.

#### **Barnaby Moves** To Nashville

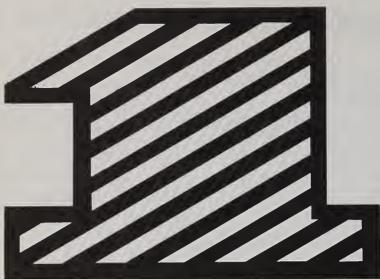
NASHVILLE - The Barnaby Records office here has re-located and is now, in full operation on the Nashville scene. Manager of the local Barnaby office is Steve Norman, a Barnaby recording artist and exclusive writer for Berwill Publishing Company, a division of Barnaby Records.

Barnaby's new Nashville office is located at 905 16th Avenue South, Nashville, Tenn. 37212. Tel: (615) 244-0749.

#### **Shepard Returns** To Monument

NASHVILLE — Fred Foster, pres-NASHVILLE — Fred Foster, president of Monument Records, today announced that Mike Shepard, who exited his post as vice president in charge of national promotion for Monument Records two and a half years ago to become general manager of Andy Williams' Barnaby label, has returned to Monument to once again head popular promotion. Shepard will also become involved in artist development. velopment.

Joining Shepard in the label's new career development program are Foster and Tex Davis, director of country promotion.

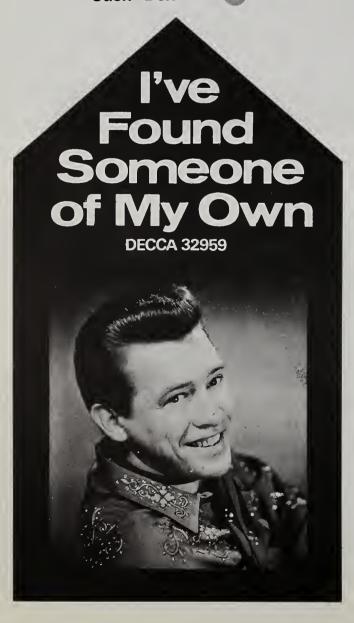




**Billboard** 

Record World 21

Cash Box



#### Cash Box/CountryTon75

				92011
1	THE HAPPIEST GIRL IN TH	E	39	DELTA DAWN
	WHOLE U.S.A.		-	Tanya Tucker (Columbia 45588) 55 (United Artists/Blg Ax—ASCAP)
-	Donna Fargo (Dot 17409) (Prima-Donna—BMI)	1	40	IF YOU EVER NEED MY LOVE
2	ON OUR LAST DATE	,		Jack Greene (Decca 32939) 33 (Sawgrass—BMI)
	Conway Twitty (Decca 32945) (Acuff-Rose—BMI)	3	41	YOU'RE EVERYTHING Tommy Cash (Epic 10838) 36
3	Merle Haggard (Capitol 3294)	6	40	(Flagship/Algee—BMI)
4	(Blue Book—BMI) ALL THE LONELY WOMEN		42	LOVE ISN'T LOVE (TILL YOU GIVE IT AWAY)
7	IN THE WORLD			Bobby Lee Trammel (Souncot 1135) 47
	Bill Anderson (Decca 32930) (Stallion—BMI)	4	43	(Terrace/Barlow—ASCAP) BORROWED ANGEL
5	LOST FOREVER IN YOUR KI		-	Mel Street (Royal American 64) 58 (Levisa—BMI)
-	Porter Wagoner & Dolly Parton (RCA 0675) (Owepar—BMI)	8	44	ONLY YOU
6	MADE IN JAPAN	10		Freddie Hart (Kapp K2167) 48 (HoNis-BMI) 48
7	Buck Owens (Capitol 3314) (Blue Book—BMI) AIN'T NOTH!N' SHAKIN'	10	45	GOOD MORNING
,	Billy "Crash" Craddock	5		COUNTRY RAIN Jeannie C. Riley (MGM 14382, 49
8	(Cartwheel 210) (Arc—BMI) LONESOMEST LONESOME		46	(Acuff-Rose—BMI) ONE MORE TIME
700	Ray Price (Columbia 45583) (Screen Gems, Columbia BMI)	13	-	JoAnna Neel (Decca 32950) 43 (MCA—Cockerroach—BMI)
9	ME AND JESUS		47	LOVING YOU COULD NEVER
	Tom T. Hall (Mercury 73728) (Hallnote—BMI)	7		BE BETTER George Jones (Epic 10858) 60
10	ELEVEN ROSES Hank Williams Jr. (MGM 14371)	14	48	(Altam—BMI) LET HIM HAVE IT
11	(Hank Williams Jr.—BMI) MANHATTAN KANSAS	14	40	Jan Howard (Decca 32955) 50
11	Glen Campbell (Capitol 3305)	12	49	(Ben Peters—BMI) YOU ALMOST SLIPPED
12	(Tree—BMI) KATE			MY MIND
-	Johnny Cash (Columbia 45590) (Mariposa—BMI)	17		Kenny Price (RCA 0686) 52 (Danor—BMI)
13	DO YOU REMEMBER THESE	-	50	THANKS FOR THE MEM'RIES Barbara Fairchild (Columbia 45598) 53
414	Statler Bros. (Mercury 73275) (House of Cash—BMI)	2	51	(Duchess—BMI) MY HEART HAS A MIND OF
14	SHOW ME Barbara Mandrell (Columbia 45580)	115	21	ITS OWN
15	Barbara Mandrell (Columbia 45580) (Tree—BMI) THAT'S WHY I LOVE YOU		-	Susan Raye (Capitol 6494) 59 (Screen Gems/Columbia/Mandan—BMI)
	LIKE I DO		52	BIG BLUE DIAMOND
	Sonny James (Capitol 3322) Beechwood—BMI)	22		Jacky Ward (Target 0146) 64 (Fort Knox—BMI) 64
16	SEND ME SOME LOVIN'		53	LOVE ME Jeanne Pruett (Decca 32929) 32
	Hank Williams Jr. & Lols Johnson (MGM 14356) (Venice—BMI)	16	54	(Moss Rose—BMI) COUNTRY MUSIC IN MY SOUL
17	CAB DRIVER Hank Thompson (Dot 17410)	21	34	George Hamilton IV (RCA 0697) 57
18	(Blackhawk—BMI) CHANTILLY LACE		55	(Acuff-Rose—BMI) IT'S GONNA TAKE A LITTLE
	Jerry Lee Lewis (Mercury 73273)	9		BIT LONGER
19	THE KEY'S IN THE MAILBO	XC		Charley Pride (RCA 0707) — (Pi-GemBMI)
	Tony Booth (Capitol 3269) (Fort KnoxBMI) I'LL BE THERE	19	56	SAD SITUATION Skeeter Davis (RCA 0681) 61
20		25	57	(Window—BMI) WE FOUND IT IN EACH
21	Johnny Bush (Million 1) (Hill & RangeBMI) SOMEONE TO GIVE MY		,	OTHER'S ARMS
	LOVE TO			Roger Miller (Mercury 73268) 45 (Tree—BMI) 45
	Johnny Paycheck (Eolc 10836) (Jack & BillASCAP)	11	58	A SEED BEFORE THE ROSE Tommy Overstreet (Dot 17418) 67
22	WHAT AM I GONNA DO Bobby Bare (Mercury 73279)		59	(Terrace—ASCAP) TRAVELIN' MINSTREL BAND
23	(Screen Gems/Columbia—BMI)	24	33	Carter Family (Columbia 45581) 63
23	Dave Dudley (Mercury 73274)	23	60.	(Jack & BIII—ASCAP) LET'S ALL GO DOWN
24	(Passkey—BMI) JUST FOR WHAT I AM		-	TO THE RIVER Jody Miller & Johnny Paycheck 70
	Connie Smith (RCA 0655) (Blue Crest, Hill & Range—BMI)	20	C1	(Epic 10863) (Altam—BMI)
25	I'VE FOUND SOMEONE OF		61	Commander Cody (Paramount 146) 62
	MY OWN Cal Smith (Decca 32959)	40	62	(Four StarBMI) HE WILL BREAK YOUR HEART
26	(Mango/Run-A-MuckBMT) FOOLS		-	Johnny Williams (Epic 10845) 56 (Conrad—BMI)
	Johnny Duncan (Columbia 45556) (Pi-Gem—BMI)	18	63	MAMA BEAR
27	IS IT ANY WONDER THAT			Carl Smith (Columbia 45558) — (Green Grass—BMI)
	Nat Stucky (RCA 0687)	20	64	SOMEBODY'S BREAKING MY HEART
28	Nat Stucky (RCA 0687) (Jack & Bill Music—ASCAP) WOULD YOU WANT THE	30		Bobby Wright (Decca 32954) 66
20	WORLD TO END		65	(Contention—SESAC) A ROSE BY ANY OTHER NAME
	Mei Tillis (MGM 14372) (SawgrassBMI)	34		Ray Sanders (United Artists) 68 (Pocket Full of Tunes—BMI)
29	JUST PLAIN LONELY		66	GONE (OUR ENDLESS LOVE)
00.	Ferlin Husky (Caoitol 3308) (Hall-Clement—BMI)	31		Billy Walker (MGM 14377) — (Anne-Rachel, Best Way, Venomous— ASCAP)
30	Tammy Wynette (Epic 10856)	40	67	SUNSHINE & RAINBOWS/
31	(Algee / Altam—-BMI)	42		THE NIGHT'S NOT OVER YET
<b>J1</b>	ANYTHING'S BETTER THAN NOTHING		60	Roy Drusky (Mercury 73293) (Green Grass—BMI) (Jack & Bill—ASCAP)
	Mel Tillis & Sherry Bryce (MGM 14365) (Sawgrass—BMI)	27	68	SHE'S DOING IT TO ME AGAIN Ray Pillow (Mega 0072) 7:
32	SMELL THE FLOWERS		69	(100 Oaks—BMI) THEY CALL THE WIND MARIA
	Jerry Reed (RCA 0667) (Vector—BMI)	29		Jack Barlow (Dot 17414) 69 (Chapell—ASCAP)
33	TOUCH YOUR WOMAN Dolly Parton (RCA 0662)	26	70	CHILDREN AT HIS FEET
	(Owepar—BMI)	20		Paul Richey (Dot 17419) 72 (Empher, Window, Ensign—BMI)
34	I'M THE MAN ON SUSIE'S		71	HIGH ON LOVE
	MIND Glenn Barber (Hickory 1626)	37	70	Carl Perkins (Columbia 45582) 71 (Cedarwood—BMI)
35	(Acuff-Rose—BMI)  GIRL IN NEW ORLEANS		72	Jack Reno (Target 0150) 74 (Clockus—BMI) 74
	Sammi Smith (Mega 0068) (Danor—BMI)	38	73	ONE WOMAN'S TRASH
36	IN THE SPRING			Bobbie Roy (Capitol 3301) 75 (Tree—BMI)
	Dorsey Burnette (Capitol 3307) (Brother Karl's—BMI)	44	74	NEED YOU
37	Jody Miller (Epic 10835)	35	75	David Rogers (Columbia 45551) 28 (Malapi, Jamie BMI) WHY DON'T WE GO
38	Jody Miller (Epic 10835) (Mother Bertha/Trio—BMI) A SPECIAL DAY		75	SOMEWHERE AND LOVE



#### **C & W Singles Reviews**

#### Picks of the Week

FREDDIE HART (Capitol 1362)

Bless Your Heart (1:53) (Buckhorn, BMI—F. Hart, J. Lebsock)
Freddie Hart will be blessed with another hit single once country fans hear this, which they will almost immediately judging from Hart's popularity. Flip: "Conscience Makes Cowards" (2:09) (Blue Book, BMI—F. Hart).

SAMMI SMITH (Mega 0079)
I've Got To Have You (3:11) (Buckhorn, BMI—K. Kristofferson)
Good fortune follows the "Girl In New Orleans" in the form of a potent Kris Kristofferson single culled from Sammi's recent album. Bound to be huge, both country and pop. Flip: no info available.

DON GIBSON (Hickory 1638)

Woman (Sensuous Woman) (3:16) (Acoustic, BMI—G.S. Paxton)
With a title that can't miss, this Gary S. Paxton ballad has a nice "feel" to it with Don Gibson's highly commercial vocal style at the helm. Flip: "If You Want Me To, I'll Go" (2:48) (Acuff-Rose, BMI—M. Newbury).

FREDDY WELLER (Columbia 45624)

The Roadmaster (2:11) (Young World/Central Stars, BMI—F. Weller, S. Oldham) Freddy Weller travels a rocky road with hardhitting rhythm number aimed toward the top. Flip: no info available.

JOHNNY CARVER (Epic 10872) I Want You (2:53) (Green Grass, BMI-J. Carver)

Johnny Carver gets into a breezy and pop-oriented sound that shows a lot of promise with both country and pop MOR listeners. Flip: no info available.

DICK CURLESS (Capitol 3354)

Stonin' Around (2:55) (Cedarwood/Sawgrass, BMI—M. Tillis)
This Mel Tillis tune is put right into mood context via Dick Curless' honky tonk yodel interpretation. Flip: "For The Life Of Me" (2:46) (Central, BMI—J. Allison,

CARL BELEW & BETTY JEAN ROBINSON (Decca 32970) You're The One (3:08) (4 Star, BMI—B.J. Robinson)

A catchy refrain should snag a comfortable chart slot for Betty Jean's new composition. Carl and Betty are in fine vocal form, backed by a tight arrangement. Flip: "Lucky Ol' Me" (2:20) (same credits).

ED AMES (RCA 0726)

Distant Drums (3:15) (Combine, BMI—Walker)

The sound of distant drums could very well be announcing a country MOR hit for pop singer Ed Ames, who puts convincing feeling into this slow ballad. Flip: "Blue Side Of Lonesome" (2:57) (Glad/Acclaim, BMI—Payne).

JOHNNY & JONIE MOSBY (Capitol 3332)

My Ecstasy (2:14) (Blue Crest, BMI—D. Frazier)
Johnny & Jonie put smooth and tight harmonies into this well-paced Dallas
Frazier tune. Should show a solid build to a substantial survey position. Flip:
"Ain't You Ever" (2:20) (Central/Mixer, BMI—J.&J. Mosby).

**BOBBY HELMS** (Million 5)

It's The Little Things (2:45) (Blue Band, BMI—B. Cannon)

Popstar Bobby Helms could make a big splash in country with this solid ballad. If this tune clicks, Million Records should be placed firmly on the country map, with one hit already under the label's belt. Flip: "Love's Sweet Mystery" (3:05) (Doriann/Ferry, ASCAP—D. Helms).

#### **Best Bets**

BARBARA CLARKSON (Target

Woman Of Love (2:59) (Golden Arrow, BMI—B. Clarkson) Barbara Clarkson knows how to write and how to sing. Her original ballad has very effective melody and lyrics and her voice clings to the songs meaning. Could be big, especially due to the controversial topic. Flip: no info available.

JULIE ANN BEISBIER (Flash 1433) I'm A Woman (2:07) (Roschelle, BMI—J. A. Beisbier) Flash Records informs us that Julie Ann's last name is pronounced "buy-us-a-beer." Julie Ann wrote this tune, and from the

picture enclosed with the record, we'd say her claim is correct. Her voice justifies her as well. Flip: "Pot Bellied Swinger" (2:33) (Bill Brock, BMI—J. A. Beisbier).

WENDY SOMMERS (Dot 17420)
Where No Man Has Been (2:25) (Ensign/Big Swing, BMI—C. Wayne)
Wendy Sommers has the type of voice
that you don't often hear singing
c&w, with low and sultry blues tones
accented by sexy slurs. But she still
has the country twang on top of this,
and the combination could spell success. Flip: "This Ain't Love" (2:33)
(Ensign/Big Swing, BMI—W. Sommers).

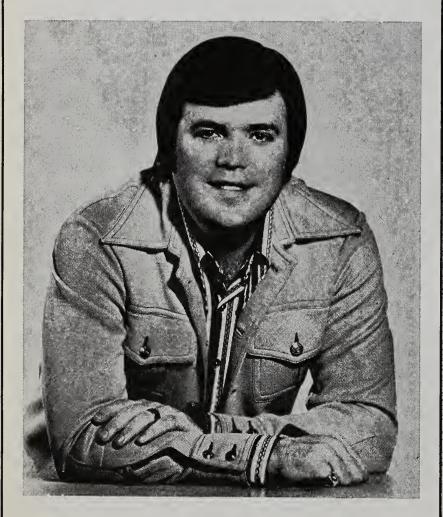


## NORRO WILSON

## Has a Breakout

## The Sweet Lips That Kiss Me **Good Morning**

RCA 74-0677



Written by: Vic McAlpin Published by: Acclaim Music

Drawer I

Madison, Tenn. 37115

REA



#### **Country LP Reviews**



CONWAY TWITTY SINGS THE BLUES-MGM

The American listening public has been ex-The American listening public has been exposed to blues in just about every form of music, be it country, rock, soul or jazz. There has been so much blues that it can all too often blend into one similar sounding blur. Because it can all sound the same to the overexposed listeners, when someone who can sing the blues and sound different comes along, he is considered truly special. This truly special qualification can be given to Conway Twitty, who burns his unmistakeable brand into "I Got A Woman," "Hound Dog," "Whole Lotta Shakin' Goin' On" and "Fever."



HANK WILLIAMS, JR.'S GREATEST HITS — VOLUME 2—MGM 4822

Being the son of Hank Williams and being a country singer as well has its advantages and disadvantages. The obvious advantage is the greatness of the family name, while the disadvantage lies in often having to constantly live up to father's footsteps. And since the start of his career, Hank Williams, Jr. has had to prove himself time and again, but he has weathered the test and passed with flying colors. The proof lies in this MGM album, his second volume of chart hits that established him as a top country talent in his own right. him as a top country talent in his own right.



COUNTRY SINGER—George Jones—RCA 4727
. . . And who, disguised as George Jones, mild-mannered country singer for a number of great metropolitan labels, provides a neverending flow of albums and singles depicting Truth, Justice of the American Way. Although his warm smile makes him look as shy and passive as Clark Kent, George Jones is Superstar in reality, turning out one chart item after another. This is a collection of older material, but rather than being a greatest hits album, it is a set of George's favorites, including "Love Bug," "Our Happy Home," "The Poor Chinese" and "Treasure Of Love."



MOUTH OF MISSISSIPPI-Jerry Clower-Decca

MOUTH OF MISSISSIPPI—Jerry Clower—Decca 5342

The mouth of the Mississippi River flows into the Gulf of Mexico. Billed as the Mouth of Mississippi, Jerry Clower's humor flows into ears all across the country, and, rather than coming right out of the other ear, it usually exists from between the lips via the stornach in the form of howls, chuckles and belly laughs. Jerry is a warm and humane entertainer (on the side he raises money for The Gideon's International) who projects his funloving philosophy into his material and then sits back to watch it spread throughout the audience like ripples in a bubbling river.



ROY ORBISON SINGS—MGM 4835
Roy Orbison is a straightforward, honest-to-goodness talent. No frills attached—no fancy clothes or monologs between songs—he has something urgent and necessary to say with his music and he gets right down to it without wasting time. Orbison began his career as a pop artist, but because of his basic and direct sound, he can communicate to a wide range of listeners, including the country audience at which this LP is aimed. Highlights include "Rings Of Gold," "Beaujolais," "Changes" and "Cheyenne."



THE SUPERCOUNTRYLEGENDARY TEX RITTER—Capitol 11037
Supercountrylegendary—that's a pretty big title to wear, but Tex Ritter probably fits it neatly into his ten-gallon hat, along with the long list of his achievements over the years. A president of the Country Music Assoc, and one of the first six artists named to the Country Music Hall of fame, Tex's legendary hits include "High Noon" "Goodbye Old Paint" and "Green Grow The Lilacs." On this album of contemporary material such as Dallas Frazier's "The Wind Of Oklahoma" and Tom T. Hall's "Bourbon Man," Tex shows that living legends are still allowed to grow with the changing times.



#### **Country Roundup**

Bobby Wright says, "Somebody's Breaking My Heart"... Buck Trent's new instrumental single, "Until Dawn," released on the RCA label, creates a unique and different sound on the electric banjo using classical strings. He has followed this with a complete album with tunes all written by Buck and Porter Wagoner... Ferlin and Marvis Husky have named their new daughter Alana Kimberly... Conway Twitty's new month old bus was wreeked in Mississippi but fortunately no one was injured. Conway's top hot single "On Our Last Date"... United Talent, Inc. has signed contracts with Ray Griff, Anthony Armstrong Jones, and Stu Phillips, with some other "biggies" under negotiation... Decca Records has just signed Kenny Starr to a recording contract. Kenny is new, much talked about singer with the Loretta Lynn Show... New background singing group in Music City is headed by Kathy Scott.

John Henry III has been at Monument for a new session, having been absent from Music Row for over a year due to an auto accident. He recorded a Dolly Parton song written especially for him by Doll in the country blues style like "Mathilda"...The Wilburn Bros.' new Decca single, penned by everybody's love. Cindy Walker, is titled "Opryland" and is set for release May 27... The Earl Scruggs Revue performed to 12,000 people in Memphis on Friday, May 12. The concert included blues and jazz artists in "A Salute to the Cotton Carnival" which left 1,000 people

outside the coliseum who couldn't get in. The concert originally set for the stadium was moved to the coliseum at the last minute because of rain. On the following evening, the Revue performed at Onio University in Athens, Ohio to another 12,000 fans where the audience brought them back three times for encores. The group will be performing in Virginia, Colorado, Texas, and Ohio in June, and a tour on the West Coast in July. Earl Scruggs' latest Columbia album entitled "I Saw The Light With Some Help From My Friend," is receiving heavy air play in some of the major cities across the U.S.

Tanya Tucker, pretty 13-year old Columbia recording artist, whose "Delta Dawn" is moving up the charts, made a guest appearance on the Judy Lynn Show May 20 at the annual "Jumping Frog Jubilee", Calaveras County Fair, Angels Camp, California. Angels Camp is the location of Mark Twain's immortal story, "The Jumping Frog of Calaveras"... Eight foreign correspondents have been in Nashville to write about the country music industry, Nashville, and Tennessee as tourist centers. The group was hosted by the Country Music Assoc. which made arrangements with the United States Travel Service for them to visit Nashville. Media representatives were in the city from May 22 thru May 28 and visited many of the most popular tourist attractions and met with representatives of the music industry. A number of music industry related companies hosted functions for them

with the State of Tennessee assisting.

KSON's (San Diego) first annual amateur hour, held Friday, March 3 at the Town and Country Convention Center, and promoted exclusively on Country KSON Radio was SRO, turning away 2,000 people . . . Arnie Thies, president of Gambit Records, has regrettably accepted the resigna-tion of national promotion director, Nick Shrode. Shrode resigned in order to spend more time on independent production and is currently working on an album of "Street People" music . Bud Brewer of RCA Records just finished a two weeks engagement at the Scarlet Garter in Macon. Doc Avery, owner and operator of the club was so satisfied with the performance put on by Bud and his band that he asked RCA to provide him the names of the music industry's trade magazines to get on the record about this great country outfit. So, as Avery says, Brewer's appearance was one of the best two week runs he has ever had with a packed house every night and Bud will be back in June.

After an extended California vacation and a swing through the western part of the U.S., J. B. Carmicle joined the KCKN, Kansas City, air staff as its all night jock, J. B. comes to KCKN from WUBE in Cincinnati .. Announcement has been made that a Jamboree U.S.A. tv show will be syndicated nationally and that Jamboree U.S.A. Records will be distributed world-wide through Perception-Ventures, Inc., New York. Les White, president, Mid-American Tele Productions will handle all editing and syndication post production. J Ross Felton is general manager of all Basic Communications, Inc. properties in Wheeling, and Glenn Reeves is managing director of Jamboree Ron Blackwood, manager of the Blackwood Singers and executive director of the Blackwood Family TV Show, has announced that the filming of the 30-minute color television show will be moved from Memphis to Nashville. The show will be filmed at WSIX studio. The Black-wood Family TV Show began produc-tion in January, 1972 and is now being viewed on the syndicated mar-

Joe Bridges has formed Rainbow Records with offices located at 59-15th St. in Atlanta. Rainbow's first release is by Jimmy LeWallen, "I'm A Fool For Loving You," the song on which Bobby Wood received a gold record in 1964 for his pop rendition. Country Collage, which is owned by George W. Cooper III, has been retained by Rainbow to handle national promotion . . . Ricci Mareno, Bobby Fischer, and Bobby Lee's Soundcot recording of "Love Isn't Love (Till You Give It Away)" . . . Peggy Little's new single on Dot is "Little Golden Band" . . . Paul Richey's Dot record, "Children At His Feet" is a commentary on modern life reminiscent to "Harper Valley PTA." Pete Drake produced the record.

Ron Manning, vetern country jock at WVMI, Biloxi, Mississippi, has joined Brite-Star Promotions and has taken over management of their new office at 806 16th Ave. S., Nashville, Tenn. Tex Clark will remain chief at Brite-Star's general office. Brite-Star will also hold down a new radio show at WWL, New Orleans, which they plan to purchase to play their Brite-Star artists. Wally Carter will remain

as manager of the operations... One of the nation's top promoters of country music, Hap Peebles, delivered the opening address of the ESCMI convention at the banquet room of the Esquire Supper Club, May 19. The convention ran from May 19 thru the 21 in Wheeling, W. Va. Hap is the newly re-elected president of the International Country Music Buyers Assoc.

WETA in Washington, D.C. celebrated its second birthday on April 20 by holding open house. The Country Gentlemen were on hand to celebrate with their friend and number one WETA deejay Dick Cerri. Dick is on the air from 1 PM til 6 PM daily and plays a wide variety of music... Sunday, June 4 will find the Bill Anderson Show, with Jimmy Gately and the Po Boys and Jan Howard, plus Tommy Overstreet at Buck Lake, Angola, Indiana . . . Gordon Keller, c&w deejay of WSDR Radio, Sterling, Illinois, reports to the CMF of Colorado in a recent phone interview that he is in need of c&w records for programming. Record companies, artists, and promoters are requested to add WSDR to their mailing list . . . Patsy Montana, the pioneer queen of country music, is scheduled to leave for London, England on a months tour. Patsy is reported to be the first girl singer to sell a million records and still has the charm and talent that made her famous.

"Live In Person" is the title of a forthcoming RCA album by Danny Davis & The Nashville Brass. Recorded live at The Club in Birmingham, the package contains their much applauded Music City Montage and is the first LP to ever offer any vocal treatment by Danny. He sings "Let It Be Me," "For the Good Times," as well as portions of "Your Cheatin' Heart" and "The Tennessee Waltz." A June release is scheduled . . . The Blackwood Family Homecoming will be held this year in Memphis on the 9th thru the 11th of June. If you are planning to travel to Memphis, make your plans now. Ticket information may be received (and also hotel/motel info) by writing: The Blackwood Family Homecoming, 209 North Lauderdale, Memphis, Tenn. 38105.

Roy Clark's new Dot single, "Ode To A Critter" is one of the best ecol-ogy songs to hit the record market the national movement to do something about pollution . . . Ghent, entertainer, remains on the West Coast for the premiere of the motion picture, "A Place Called Today." The movie, for which Ghent went to New York to record the title song, "A Place Called Today," will open at the Hollywood Fox Theater on June 7. Filmed on the East Coast by Avco Embassy, it is being released by Joe Levine. The song, written by R. Kent Evans and Robert Orpin, was selected by Derio Productions, producers of the film, to be the focal point for the movie . . . The LeGarde Twins have returned, like boomerangs of their native Australia, to the Wharf in Seattle. Tom and Ted brought with them longer hair, Ted's wife, Sharon, as an addition to the act, a brand new backup group, and a great deal of new material. The Le-Gardes were at Harrah's in Tahoe before going to the Wharf, sharing the bill with Ray Anthony and another act. Bill Cosby was in the big room and he was so entranced with their whip act he had Tom and Ted come up and perform it, with his running commentary, on his show.

## CoshBox

#### **Top Country Albums**

17

	PRIDE VOL. II (RCA LSP 4682)	1
2	LET ME TELL YOU ABOUT A SONG	- 1
3	Merle Haggard (Capitol ST 882)  MY HANK-UP IS YOU  Freddie Hart (Capitol ST 11014)	3 2
4	REAL McCOY Charlie McCoy (Epic 31329)	5
5	THE "KILLER" ROCKS ON Jerry Lee Lewis (Mercury 637)	6
6	ONE'S ON THE WAY Loretta Lynn (Decca 5334)	4
7	WE ALL GOT TOGETHER AND Tom T. Hall (Mercury 61362)	8
8	A THING CALLED LOVE Johnny Cash (Columbia)	10
9	LIVE AT THE NUGGET Buck Owens (Capitol 11039)	11
0.	BEDTIME STORY Tammy Wynette (Epic 31285)	7
.1	SMELL THE FLOWERS Jerry Reed (RCA LSP 4660)	9
2	HE TOUCHED ME Elvis Presley (RCA 4690)	13
.3	LOVE WALKED IN David Houston (Epic 31385)	16
4	DETOURS Floyd Cramer (RCA 4676)	14
5	SOMETHING OLD SOMETHING NEW Sammi Smith (Mega 1011)	20

18	CHARLEY PRIDE SINGS HEART SONGS (RGA LSP 4517)	15
19	WHAT AIN'T TO BE JUST MIGHT HAPPEN Porter Wagoner (RCA LSP 4661)	17
20	AIN'T WE HAVIN' US A GOOD TIME Connie Smith (RCA 4694)	24
21	GEORGE JONES (Epic 31321)	27
22	ME & CHET Jerry Reed & Chet Atkins (RCA 4707)	18
23	ANNIE Anne Murray (Capitol ST 11024)	28
24	CRY Lynn Anderson (Columbia KC 31316)	22
25	TOUCH YOUR WOMAN Dolly Parton (RCA LSP 4686)	21
26	GOOD HEARTED WOMAN Waylon Jennings (RCA LSP 4647)	23
27	I'M A TRUCK Red Simpson (Capitol 881)	25
8.	THAT'S WHY I LOVE YOU LIKE I DO Sonny James (Capito! 11057)	
9	I CAN'T SEE ME WITHOUT YOU	
	Conway Twitty (Decca 5335)	29

SOMEONE TO GIVE MY

LOVE TO Johnny Paycheck (Epic 31449)

IT'S FOUR IN THE MORNING

Faron Young (Mercury 61359)

Loretta Lynn & Conway Twitty (Decca 75326)

LEAD ME ON



#### ashBox Great Britain

CLYDE McGREGOR, newly appointed national merchandising manager for the Canadian operation of PLAYBOY RECORDS, is pushing on a national promo campaign to get the label off the ground. New releases are: "Hudson", "Tim Rose" and "Jim Sullivan". McGregor is importing the initial programmer shipment so as not livan". McGregor is importing the initial programmer shipment so as not to get too far behind the U.S. release. Canadian product will be release. Canadian product will be released in the same colorful jackets (designed by ROD DYER INC.). The Rose set is already showing well on the U.S. west coast which is influencing the British Columbia market. Playboy is distributed in Canada by QUALITY RECORDS.

LONDON, who released the original "Butterfly" single by DANYEL GUERARD have reissued the lid to programmers and their national promotion manager, MIKE DOYLE, is currently putting together a national promotion to bring the single into play.

currently putting together a national promotion to bring the single into play.

COLUMBIA showing good strides with Cancon product, Their most successful is the MARTY BUTLER single "We Gotta Make It Together". JOHN ALLAN CAMERON, newly signed to Columbia, is going through an image change. Most of his past success has been his pseudo-Scottish (Maritime) approach. His new album, "Get There By Dawn", softens Cameron somewhat and puts him into more of a contemporary folk vein. He is currently touring Western Canada. LUKE GIBSON, who comes to Columbia through TRUE NORTH, is looking good with his new single, "Virginia". He has just finished an engagement at London's Smale's Place and moves into Grumbles (Toronto) from May 21 through the 26. He travels to Vancouver and a May 26 date at the Queen Elizabeth Theatre.

ANNE MURRAY and CHRISTO-

26 date at the Queen Elizabeth Theatre.

ANNE MURRAY and CHRISTO-PHER KEARNEY, two strong CAP-ITOL acts, have teamed up for a Canada/U.S. tour which takes them from Boston to Vancouver and Los Angeles to New York. They'll be on the road through May and July. Kearney's making moves with his single "Loosen Up" as is Anne Murray with her just released "Robbie's Song For Jesus". Other Capitol Canadian acts shaping up are FERGUS/"Here With You", PEPPER TREE/"Love Is A Railroad", EDWARD BEAR, "Masquerade", AARONS & ACKLEY/ "N.F.S."

YORKVILLE is back with TONY

"N.F.S."

YORKVILLE is back with TONY KINGSTON. This time it's "Faith, Hope, Charity". Their OCEAN deck, "Make The Sun Shine" has made good chart gains with HEAT EXCHANGE's "Can You Tell Me" running close behind.

Big Canadian action looks centered on the UNITED ARTISTS single release of "Tell Me Who" by PINKY. The single has been released in the U.S. and strong sales action is reported from Detroit where CKLW has given top exposure to the single. The label's national promotion manager ALLAN MATTHEWS has taken

Pinky under his wing and is taking him on a cross country promotion

him on a cross country promotion tour.

PAGLIARO has jumped into the national chart picture with his MUCH production of "Rainshowers". LONDON, who distributes the label, has laid on a hefty promotion campaign to break this single across the country. Pagliaro is the first male Canadian French artist to break into Anglo Canada. Ironically, his female counterpart, GINETTE RENO, who records for PARROT is also distributed by London. The London promotion network under MIKE DOYLE, have worked hard in establishing some of the smaller labels now leading the pack. These include MUCH, AQUARIUS, AXE and DOUBLE M. The latter is a surprise package by DAVID IDEMA with "House On Holly Road". Music and lyrics were written by a Canadian. The Axe single of "Stop Me From Believing" by RAIN has made strong gains as has SEADOG's Much deck of "I Don't Wanna Hear".

The big news out of the KINNEY camp has to be JETHRO TULL's

Wanna Hear".

The big news out of the KINNEY camp has to be JETHRO TULL's newest and most expensive (packaging) album release, "Thick As A Brick". Tull is into Toronto's Maple Leaf Gardens for a June 4 show. GORDON LIGHTFOOT has a winner with his REPRISE single, "Beautiful" now showing chart and playlistings on both MOR and MOT stations across Canada. BUXTON KASTLE, also on Reprise, have strengthened across Canada. BUXTON KASTLE, also on Reprise, have strengthened their hold on the charts with "Red Red The Rocking Horse" now experiencing stronger moves forward. BRAVE BELT are still holding on with "Dunrobin's Gone" while FLUDD is beginning to slow with "Get Up, Get Out, Move On". Radio station CKGM in Montreal is now programming French Canadian singles and it could create a whole new trend. Kinney have a piece of this with their WARNER BROS. single, "Le Train Du Nord" by the young brother and sister team of MARIE & RICHARD SEGUIN.

With the CRTC ruling that PRO-

& RICHARD SEGUIN.

With the CRTC ruling that PRO-COL HARUM's Edmonton produced album with the Edmonton Symphony Orchestra being Canadian content (compositions) the label has gone all out in its effort to break the album. Fortunately, the album is considered good and was making it before the ruling. A&M have released "Conquistador" from the set and it is already showing national chart action.

POLYDOR has backed up FRANK

POLYDOR has backed up FRANK MILLS' single success, "Poor Little Fool" with a strong album release, "Reflections Of My Childhood", which contains his "Fool" hit.

RCA continues to roll along with "Amazing Grace". The ROYAL SCOT DRAGOON deck has already surpassed the 100,000 sales mark and ED PRESTON, national promotion for the label has requested certification procedures (Gold Leaf Award) for Canadian gold on the variety single of the year. gle of the year.

## Italy's Best Sellers TW LW

Grande Grande —Mina (PDU) Italcarisch
I Giardini Di Marzo—L. Battisti (Numero 1) Numero 1
My World—Bee Gees (Polydor) Senza Fine
Parole Parole—Mina (PDU)
Jesahel—Delirium (Cetra) Usignolo/Universale
Without You—H. Nillson (RCA) Aromando
Imagine—J. Lennon (Apple) Ritmi e Canzoni
Montagne Verdi—Marcella (CGD) Melodi
Shaft—I. Hayes (Stax) East Memphis
All The Time In The World—L. Armstrong (UA) Tevere 2

10 Belgium's Best Sellers
TW LW Apres Toi (Vicky Leandros—Philips—Apollo).
Beautiful Sunday (Daniel Boone—Penny Farthing—Apollo).
Let's Dance (The Cats—Imperial—Primavera).
Weet Je Nog Die Slow (Willy Sommers—Vogue—Vogue).
Ela Ela (Axis—Riviera).
Freedom (Mac & Kathie Kissoon—Carrere—Apollo).
Don't Go Down To Reno (Tony Christie—MCA—Ardmore & Beechwood).
Samson & Delilah/The Talk Of All The USA (Middle of the Road—RCA—Universal).
Wat Je Diep Treft (Will Tura—Palette—Jean Kluger Music).
Memories (Earth & Fire—Polydor—Hans Kusters Music). 3 10

#### **International Best Sellers**

Great Britain's Best Sellers

TW LW Amazing Grace-Royal Scots Dragoon Guards Band-RCA-Harmony
Come What May-Vicky Leandros-Philips-Louvigny Marquee
Could It Be Forever/Cherish-David Cassidy-Bell-Carlin/ Could It Be Forever/Cherish—David Cassidy—Bell—Carlin/KPM
A Thing Called Love—Johnny Cash—CBS—Valley
\*Metal Guru—T. Rex—T. Rex—Wizard
\*Rocket Man—Elton John—DJM—DJM
\*Tumbling Dice—Rolling Stones—Rolling Stones—Essex
\*Radancer—Marmalade—Decca—Catrine
Run Run Run—Jo Jo Gunne—Asylum 8—Rondor
\*Back Off Boogaloo—Ringo Starr—Apple—Startling
Sweet Talking Guy—Chiffons—London—Robert Mellin
\*Stir It Up—Johnny Nash—CBS—Valley
At The Club—Drifters—Atlantic—Screen Gems
Take A Look Around—Temptations—Tamla Motown—Jobete
Carlin 4 14 10 12 19 Carlin Carlin

\*Deborah—Tyrannosaurus Rex—Magni-Fly—Essex

Mexican Puppeteer—Tom Jones—Decca—Ambassador

Without You—Nilsson—RCA—Apple

Runnin' Away—Sly And The Family Stone—Epic—Kinney

Until It's Time For You To Go—Elvis Presley—RCA—E

\*Lady Eleanor—Lindisfarne—Charisma—Hazy 11 16 18 17 20 Top Twenty LP's

Machine Head—Deep Purple—Purple
Fog On The Tyne—Lindisfarne—Charisma
Harvest—Neil Young—Reprise
Boland Boogie—T. Rex—Fly
Paul Simon—CBS
Bridge Over Troubled Water—Simon & Garfunkel—CBS
Farewell To The Greys—Royal Scots Dragoon Guards Band—RCA
My People Were Fair—T. Rex—Fly
Gilbert O'Sullivan Himself—MAM
We'd Like To Teach The World To Sing—New Seekers—Polydor
Slade Alive!—Polydor
Teaser & The Firecat—Cat Stevens—Island
Nilsson Schmilsson—RCA
Electric Warrior—T. Rex—Fly
Thick As A Brick—Jethro Tull—Chrysalis
Baby I'm A Want You—Bread—Elektra
Cherish—David Cassidy—Bell
Imagine—John Lennon—Apple
A Thing Called Love—Johnny Cash—CBS
Grave New World—Strawbs—A & M

Australia's Best Sellers

LW \*Most People I Know. Aztecs. Rock Of Ages. Havoc. Amazing Grace. Band of the Royal Scots Dragoon Guards. Con. RCA. Without You. Nilsson. Essex. RCA. Horse With No Name. America. Castle. W.B. Morning Has Broken. Cat Stevens. Island. Island. First Time I Ever Saw Your Face. Roberta Flack. Essex. Atlantic 6 3 Mother & Child Reunion. Paul Simon. Essex. CBS. \*How Do You Do. Jigsaw. Leeds. Fable. Son Of My Father. Chicory Tip. Castle. CBS. Joy. Apollo 100. Control. Youngblood. 5

apa	11 3 150	of Deficing
TW	LW	
1	1	Setono Hanayomo—Rumiko Koyanagi (Reprise/Warner-Pioneer) Pub: Watanabe
2	2	Taiyo Ga Kureta Kisetsu—Aoi SanakakuJogi (Columbia) Pub: All Staff Pub
3	3	Yoakeno TeishabaShoji Ishibashi (Crown) Pub: Crown Pub
4	5	Mother Of Mine-Neil Reid (London/King) Sub-Pub: Folster Pub
		The state of the s

Yurusarenai Ai-Kenji Sawada (Polydor) Pub: Watanabe Koi No Tsuiseki-Ooyan Fuifui (Toshiba) Pub: Takarajima 6

Hatoba Machi-Shinyichi Mori (Victor) Pub: Watanabe

Kono Ai Ni Ikite—Hiroshi Uchiyamada & Cool Five (RCA/Victor) Pub: Watanabe 11 Kitaguni Yukide-Eiko Shuri (Reprise/Warner-Pioneer) Pub: All Staff 9 7

Mother And Child Reunion—Paul Simon (CBS/CBS-Sony) Sub-Pub: Shinko Music 10 **12** 

Kozure Ookami-Yukio Hashi (Victor) Pub: Oriental 11 14 12 8

Let's Get Married-Takuro Yoshida (CBS-Sony) Pub: Pacific I'd Like To Teach The World To Sing—New Seekers (Philips/Phonogram) Sub-Pub: Eastern Music 13 10

Furimukanaide-Honney Nights (Union/Teichiku) Pub: Astro 14 19

18 Sarubia No Hana-Motomaro (Canyon) Pub: Art-Pub 15 Kogarashi Monjiro--Tsunehiko Kamijo (King) Pub: Meiji Mu-16 15

13 17

Hachi No Musashi Wa Shinda Nosa—Takeo Hirata & Sarustaazu (Dan/Minoruphone) Pub: Tokuma
A Horse With No Name—America (Warner/Warner-Pioneer)
Sub-Pub: Nichion 18 32

Sayonara O Surutameni-Villy Banban (Kit/Columbia) Pub: NTV Music 19 Chiisana Koi-Mari Amachi (CBS-Sony) Pub: Watanabe 16

#### **King Reports** On Finances

TOKYO — King Record Co., Ltd. held its 21st term shareholder's conference at its head office in Tokyo on May, 15 to decide several agendas in which 1) to settle accounts for 21st term (March. 21, 1971 to March, 20 1972), 2) to elect one more director, 3) to re-elect all auditors due to their expiration of term were included. expiration of term were included.

The accounts for the 21st term: Gross sales for the term showed 11,-855,000,000 yen (\$38,242,000), 86% of the sales target. But this was 7.9% more than the previous term (10,987-000,000, yen).

Disk-records were 10.419.000.000 pen, while music-tapes were 1,436,000,000 yen, while music-tapes were 1,436,000,00 yen. The percentage of Japanesemusic to western was 43% to 57%. However, net profits after tax were in the red of 80,800,000 yen. Annual dividend was set to pass.

#### **English Lyrics** On Osaki Hits

TOKYO — Nippon Phonogram will release "Mataau Hi Made" and "Kikyo" (both are hits in Japan) by Kiyohiko Ozaki, popular singer, in an English edition on July 25. Besides this, the company is going to promote Kiyohiko Ozaki on the world wide market. Ozaki had made a visit to the U.S.A. from April 20 to May 3 for preliminary arrangements on his release. At the same time, he was asked to perform on the B.B.C.

The title in English is "Love &

The title in English is "Love & Fools" and "On My Way To Tomorrow".

#### Osmonds Set **Canadian Dates**

TORONTO — Barco Media has announced the first part of the Canadian Tour by the Osmonds. Jack Thomson, president of the company, said the group will move into the Forum in Montreal on May 30 and the Civic Center in Ottawa on May 31. The balance of the Canadian dates will be played in the fall, with the group again being featured on Barco's prestigious Canadian National Exhibition Grandstand Show. Last year, the Osmonds drew 20,000 people on the Toronto date.

Winnipeg. Regina. Edmonton. Cal-- Barco Media has an-

Winnipeg, Regina, Edmonton, Calgary will be played in the fall schedule.

#### **Penny Farthing** Inks 3-Years w/Capitol (Can)

LONDON — Larry Page, managing director of Penny Farthing Records, has signed a three year deal with Capitol Records (Canada) Ltd.

Negotiated between Page and Arnold Gosewich of Capitol, it takes effect immediately and covers product from Penny Farthing and the Page International label, although all product will bear the Penny Farthing logo.

A rush-release is the international success, "Beautiful Sunday."

In another international move, Page also singed a three year deal with Discos Musart S. A. of Mexico. He recently met with Eduardo Baptist A. of Mexico. tista in Acapulco, where the deal was concluded, "Beautiful Sunday" is also being rush-released in Mexico. The label is released by Mercury in the U.S.

#### Singapore Dealer Guilty In Bogus Tape Crackdown

SINGAPORE — The Singapore Copyright Act 1968 is considered to have given acceptable protection for recording right since its implementation. There were, however, some doubts as to the queston whether cassettes and cartridges were covered by the Act. Consequently, Singapore could be considered as one of the worst illegal taping areas in the world.

On May 17 however.

world.

On May 17, however, a dealer/sub-wholesaler by the name of Golden Sound Records stood trial in a Magistrate Court, claiming that he did not know that the cassettes and cartridges were pirated copies as he had purchased them from a travelling Chinese salesman from Malaysia. The dealer was found guilty, fined US\$200 and the cassettes and cartridges were ordered to be returned to the owners of the copyright (CBS, Cosdel, Decca, EMI and Phonogram).

This case has clearly established that unauthorized copying on to tape

This case has clearly established that unauthorized copying on to tape (and record) as well as selling such products is a criminal offence under the laws of Singapore. Recording companies have announced in a press statement that they will take all necessary measures to eradicate this

#### Dawn Tours U.S. **European Bases**

NEW YORK—Bell Records hit re-cording act Dawn will be entertaining

American servicemen overseas in June with a tour of U.S. bases in Europe. The group, whose new single is "Vaya Con Dios", are scheduled to make several television appearances and conduct press interviews in London at the conclusion of the tour.

Dawn's European junket will take them to U.S. bases in England from June 1 to 5; Geissen, Germany (6); Hanau Darmstadt, Germany (7); h'rankfurt & Wiesbaden, Germany (8); Wiesbaden & Hahn, Germany (9); Ramstein, Germany (10); Baden-Baden, Germany (14); Athens, Greece (15); Naples, Italy (16,17,18); Madrid, Spain (21); Brussels, Belgium (23) and England (24 & 25).

#### Denver BBC'er

NEW YORK — John Denver, RCA recording star, has signed to star in a one-hour television special, "The John Denver Story," for the British web, BBC-II, to be taped in London this

The BBC-II deal was negotiated by erry Weintraub's Management III,

#### Mathis TV'er On Olympics

HOLLYWOOD — Johnny Mathis has been set to star in a 30 minute television special concerning the summer Olympics at Munich, Germany, which will be filmed in Washington D.C. on May 30 for the Brazilian Television Network, Redi Tepi.

The show will be produced by Gordeon Kelly for the U.S. Department of Information and will be donated to the country of Brazil.

The film was requested by the government of Brazil since Mathis has entertained there many times, knows many of the Brazilian athletes and will be a guest of the United States Olympic team in Munich.

form of theft. A second offense under the law will render the offender liable to a term of imprisonment.

Says Tony Van Holten, managing director of Phonogram Private Ltd:

"We consider the issue as very important as Singapore, well advanced in its economic and social development, holds a pre-eminent and leading position in South East Asia, which as a whole is one of the most serious piracy areas in the world."

#### Electrola Launches 'Harvest..'

COLOGNE — Electrola/Cologne has entered the progressive music scene with the slogan and label "Harvest Made In Germany".

Made In Germany".

Three new groups have been launched with a major national promo and advertising campaign. These: Janus (6 Englishmen) with their LP "Gravedigger"; Roundhouse (A Swiss, two Germans, two Hungarians and a Frenchman) with their LP "Scuse Me" and Triumvirat (3 Germans) with "Mediterranean Tales." World wide releases for the product are expected in the coming months, and further repertoire releases from other groups will also take place, the first of which will be an LP from Tanned Leather with the title "Child of Never Ending Love."

#### Yukimura Wins 1st TMF Prizes

TOKYO — The 1st Tokyo Musical Festival (TMF) was held on May 13, at Nippon-Budokan in Tokyo under the slogan of "Music is a Word to Connect the World."

Connect the World."

In the domestic-grand-prix and the 1st TMF grand-prix, both prizes were given to Izumi Yukimura, a famous female singer in Japan, for her "Watashiwa Nakanai," (I never cry).

Other nominees were: 2nd-rank: "Hiwa Mata Noboru" (Mrs. Yukari Ito), "Umi O Mitsumete" (Akira Fuse), "E'Fini" (Cathy Carlson), "A Touch Of Wind" (Claudia).

3rd-rank: "Futari Wa Wakakatta" (Kiyohiko Ozaki). "Maria No Ai" (Hiroshi Mizuhara), "If You Never Change Your Mind" (Ike Cole). "Asu Eno Shuppatsu" (Toi et Moi), "Zvezdam Navstrechu" (Antonia Zhmakova), "Melanconia" (Mr. John Mike Arlow).

#### **Broder To Euro**

HOLLYWOOD - Dick Broder, general manager of Rocky Road Records and vice president of Marc Gordon Productions, is departing for a threeweek stay in Europe beginning this week. (30).

Broder will supervise a concert tour for Bell recording artists, Dawn, Featuring Tony Orlando in England,

Italy, Spain, Germany and Belgium. While abroad, Broder will also make a major presentation of Rocky Road product and policies to an international conference of Polydor licensees from all major European countries. Polydor is the European distributor for Rocky Road.

#### **Fach Meets** In Europe

NEW YORK - Mercury Records vice president Charles Fach returned last week from a two-pronged European business trip.

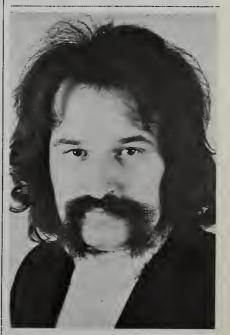
Fach's first stop was Baarn, Holland, where the regularly scheduled meeting of the Phonogram International Pop Management Team took place. Talks centered on Chuck Mangione's upcoming appearance at the Montreux Jazz Festival, which will be recorded by Mercury for a live album, and on Mangione's promotional appearances in Europe.

Fach then flew to London, where he met with Larry Page, head of Penny Farthing Records. Fach and Page discussed plans for future recordings and a U.S. promotional tour by Daniel Boone, whose "Beautiful Sunday," already a world-wide hit, is beginning to grow in the U.S. Boone is the composer of the Wayne Newton smash, "Daddy Don't You Walk So Fast." The two also talked about Johnny Pearson, whose "Sleepy Shores" was a British hit. Fach and Page also concluded a recording agreement on Baron Knights.

According to Fach, Mercury is "very enthusiastic" about working with Larry Page; his label has released six singles in England this year, and four have hit the English

#### Cochran Reps **Aussy Agency**

HOLLYWOOD-The Eddie Cochran Agency in Los Angeles has been appointed the sole representative to purchase attractions in the United States for Top Artists Promotions, Ltd. for the clubs and hotels it books in Australia, New Zealand and South East



GIORGIO, the German artist who hit it big with "Son of My Father," is paying a visit to the U.S., where his new disking, "Today's a Tomorrow," will be released within the next 10 days. He is making promo visits in New York and Hollywood. He's released in the States on ABC/Dunhill.

## cashbox

## COIN MACHINE NEWS

#### **EDITORIAL**: Attitudes

How many operators out there really enjoy their work? Strange question? Not really, because we've found over the years that the most successful people in the route business are the guys who enjoy the tumult of competition with other operators and the parry and thrust with the locations. These fellas love to talk about their hits, how they knocked off this or that spot, how they snapped up these machines at a good price, how that young fella they started off cleaning up the shop is now a trained and skilled mechanic. Others, unfortunately, get a strange kick out of complaining about the help cheating them out of business, about the machines always breaking down, and how the location owners all belong in an insane asylum.

In reality, virtually all operators suffer the same ups and downs in the course of a business year. Why then are attitudes so different? Why are some sour and some enthusiastic about this business of jukeboxes, games and cigarette machines? And why do some spend so much of their valuable time defending the trade's interests before lawmakers (either singly or thru associations) when others don't even bother to pay dues or attend association meetings?

How strange the human animal. How sad that many forget you only live once, and this will probably be the only trade they'll ever have and still they bad-mouth it, let the years and the opportunities slip by and the business slip into stagnation.

Know your business and your industry. Be proud of it and your place in it.

#### Arsem Elected Dir. Of the Wurl, Co.



A. DONALD ARSEM

CHICAGO — An executive vice president of the Wurlitzer Company, A. Donald Arsem, was elected a director by action of the Board of Directors meeting in Chicago, May 18, 1972. Arsem, who has headed Research and Engineering for The Wurlitzer Company since 1958 fills a vacancy resulting from the death of Farny R. Wurlitzer.

A 1945 graduate of the Massachu-

Wurlitzer.

A 1945 graduate of the Massachusetts Institute of Technology with a B.S. in Electrical Engineering, Arsem is a specialist in electronic research and development and has held positions with R.C.A., Camden, New Jersey; General Electric Electronics Laboratory, Syracuse, New York; Stewart-Warner Electronics, Chicago, Illinois before joining Wurlitzer in 1958 as manager of Research and Engineering.

gineering.

Arsem is a senior member of the IRE and a member of the Scientific Research Society of America.

#### **JUKEBOX PROGRAMMING GUIDE**

POP

JERRY LEE LEWIS LONELY WEEKENDS (1:44) No Flip Info. Mercury 73296

THE GRASS ROOTS
THE RUNWAY (2:52)
No Flip Info. Dunhill 4316

DAWN featuring Tony Orlando Vaya Con Dios (3:04) No Flip Info. Bell 225

ROBERT JOHN HUSHABYE (2:55) No Flip Info. Atlantic 2884

BARBRA STREISAND SWEET INSPIRATION/WHERE YOU LEAD (6:02) b/w Didn't We (2:33) Columbia 45626

ANNE MURRAY ROBBIE'S SONG FOR JESUS (2:33) b/w You Can't Have A Hand On Me (2:50) Capitol 3352

THE HOLLIES LONG COOL WOMAN IN A BLACK DRESS (3:02) No Flip Info. Epic 10871

R&B MARTHA REEVES & THE VAN-DELLAS TEAR IT DOWN (2:54) No Flip Info. Gordy 7118

PG & E (LOVE IS LIKE A) HEAT WAVE No Flip Info. Columbia 45621

JOHNNY & JONIE MOSBY
MY ECSTASY (2:14)
b/w Ain't You Ever (2:20) Capitol
3332

ED AMES
DISTANT DRUMS (3:15)
b/w Blue Side Of Lonesome (2:57)
RCA 0726

DICK CURLESS STONIN' AROUND (2:55) b/w For The Life Of Me (2:46) Capitol 3354

#### JoAn Mason Named Sales Administrator At MCI, Ltd.

MILWAUKEE—MCI, Ltd. of Milwaukee announced the promotion of JoAn Mason to sales administrator. In her new post Mrs. Mason will be responsible for total customer service, including allocation of game shipments. She will also oversee customer accounts control, cash receipts and terms.

terms.

Described as a very enthusiastic member of the MCI team, Mrs. Mason has been with the firm since its inception. "The people in the coin machine industry are among the nicest and most cooperative I have dealt with in my business career," she said, "and their response has been the cause of my enthusiasm."

Mrs. Mason holds a degree in business administration from the University of Pennsylvania. Prior to joining MCI she was an administrative assistant for an international hotel chain, and before that office manager for Columbia Hospital in Milwaukee.

#### Congrats To Winners Of Triangle's 7th Scholar Fund Awards



Edward J. Simmons, president of Triangle Industries, Inc., congratulates this year's two winners of Triangle Industries' 7th Annual Scholarship Fund Awards. They are Miss Sharon Cohen of North Plainfield and Dan W. Denman III, of Madison. Miss Cohen is a journalism major at Indiana University. Denman enters Cornell next fall.

Winners were selected by the Na.

nell next fall.

Winners were selected by the National Merit Scholarship Corporation. Sharon's parents are Mr. and Mrs. Arnold Cohen; Dan's, Mr. and Mrs. Dan Denman. Both Cohen and Denman hold executive posts with Triangle's Rowe International, Inc., subsidiary. Cohen is Vice-President-Marketing Development (Special Accounts); Denman is Director of Marketing Services.

#### Little LP's Unitd. Now Shipping 6-Package Album Set Containing **Wide Variety For Juke Programmers**

NORTHFIELD, ILL. — Little LP's Unltd., is now shipping a new 6-package set of LLP's, it has been announced by president Richard Prutting. The set includes a wide variety of music and an interesting grouping of artists for the jukebox programmers seeking specialized material, explained Prutting. The colorful title strips are imprinted with a picture of the album jacket, and sufficient strips are included with each LP.

The set includes such artists as: Neil Young, 'Harvest,' containing selections of Old Man, Heart of Gold and of course, Harvest, all on Reprise. Sonny & Cher, 'All I Ever Need Is You,' including, More Today Than Yesterday, The Love I Gave You, Muddy Waters and several more exciting hits. Of special interest

would be the Al Jolson, 'The Best Of Jolson,' including Swanee, Toot, Toot, Toot, 'Coot, 'Goo' Bye) and California, Here I Come from the Decca catalogue. On the country scene there is Freddie Hart, 'Easy Loving,' including, Without Your, House of Sand and In The Arms Of Love. (Capitol) Loretta Lynn, "One's On The Way,' has many favorites, He's All I Got, L-O-V-E, Love and Too Wild To Be Tamed. (Decca). For the polka fans, Myron Floren, 'Great Polka Hits,' including Clarinet Polka, Red Wing and Finger Tip Polka, plus many more. (Ranwood)

'The 6-package set is fully explained in release form No. 15 from Little LP's Unltd. Operators and programmers may check with their local one-stops for availability.

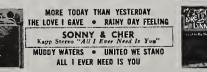


JOLSON

OLD MAN . HEART OF GOLD THE NEEDLE AND THE DAMAGE DONE NEIL YOUNG Reprise Stereo LP "Harvest" HARVEST ALABAMA



WRITE IT ALL IN (PUT IT ALL IN)
WITHOUT YOU . EASY LOVING FREDDIE HART
Capitol Stereo LP "Easy Loving" THE WHOLE WORLD HOLDING HANDS IN THE ARMS OF LOVE . HOUSE OF SAND



SWANEE • YOU MADE ME LOVE YOU TOOY, TOOT, TOOTSIE! (GOO' BYE)

AL JOLSON
Decca Stereo LP "The Best of Jolson"

APRIL SHOWERS • MARG CALIFORNIA, HERE I COME



L-O-Y-E, LOVE . TOO WILD TO BE TAMED IT'S NOT THE MILES YOU TRAVELED

HE'S ALL I GOT . ONE'S ON THE WAY I CAN'T SEE ME WITHOUT YOU LORETTA LYNN
Decca Stereo LP "One's On The Woy"



FRIENOLY TAVERN POLKA CIRCUS POLKA • CLARINET POLKA GREAT POLKA HITS MYRON FLOREN VILLAGE INN POLKA • REO WING FINGER TIP POLKA

# ...the **HOTTEST** game on the market!



#### NOW-with a SINGLE plug-in solid-state CIRCUIT BOARD!

Makes field servicing a matter of minutes because circuit board can be replaced on the spot. No other dart game offers this time-saving, money-saving feature.

WRITE OR PHONE TODAY FOR DISTRIBUTOR IN YOUR AREA

- Completely electronic—even the scoring.
- Maintenance free—there are no moving parts to wear out.
- Solid-state reliability insures continuous game operation.
- Silent operation—not even a click.
- Wireless remote control via radio link.
- Control unit can be placed anywhere, or may be hand held.
- Fast installation—no complex wiring.
- Occupies no floor space.

- Colorful, attractive appearance.
- Two-player action adds to the competitive excitement.
- Long-lasting appeal to young and old, men and women.
- Requires skill and coordination.
- 25c vend—accepts up to 9 quarters.
- Proved in more than 2000 installations.
- Pays for itself in only a few weeks.
- Has special appeal to "better places."
  - A smash hit wherever it's been installed.

DISTRIBUTORS! A Few Choice Territories Still Available

Reported Earnings Average from \$100 to \$200 per week

Electronic Sensing Products, Inc.

#### EASTERN FLASHES

FRED PLINER, games industry vet, has been appointed overseas marketing manager at Electronic Sensing Pdts. Inc. of Hatboro, Pa. Fred will be in charge of moving their fine line of ESP games into the foreign coin centers, an area he knows very well.... IRV MARGOLD of Trimount in Boston is tickled with customer reaction to Allied's new Sea Hunt flipper game. "The enthusiasm being shown by some of the old time operators and also by some of our new customers for this particular piece is really amazing," stated Irv. "Trimount is expecting to do a big job with this piece," he added.... OGDEN WHITBECK of Mohawk Skill Games confided about an insurance problem he's having lately, trying to collect from a group policy he bought thru a cigarette association. If anyone out there has a similar complaint, Ogden would like to hear from you. Also, NYS Sen. Tom LaVerne, a friend to the coin business and the spirit behind no-fault auto insurance, would also like to learn if anyone in this industry has a genuine complaint against any insurance company, particularly the auto insurance firms. Write him in Albany. We personally took quite a beating from a certain insurance company couple of weeks back and will be airing same with the Senator (who, incidentally, would make quite an ombudsman for the people of New York regarding insurance

BOFFO IN SPRINGFIELD, SOCKO IN LITTLE ROCK—That's the way Variety would describe box office performance of a new feature film called 'Invasion of the Blood Farmers' which played its first dates in those towns and knocked down very heavy ticket sales at both places. Reason we mention it in Cash Box is that many people in our industry are backers of the production. The film looks like it's going to be a box office 'monster', no pun intended.

#### **HOUSTON HAPPENINGS**

Over 100 people, including some operators wives, attended a meeting May 7, 1972 at the Savoy hotel, Houston, and completed organization of Music Operators of Texas. Membership in the new organization is limited exclusively to bone fide operators. It has no connection whatever with any past or present coin machine operated organization. Music Operators of Texas is divided into five geographical sections of Texas with each section having approximately equal population. Each local chapter may adopt its own by-laws so long as no conflict with State Bill of Rights is involved. The ruling Board of Directors is composed of presidents of each of the five chapters. Elected officers of local chapters are President, Vice-President and Secretary/Treasurer. Membership dues were set at \$1.00 per machine annually with minimum of \$25.00 and Maximum of \$200.00 annually and due Jan. 1st each year. State Bill of Rights was signed by original board of directors composed of: Cortez Turner, William W. Powell, R. L. Woodward, J. Kyle Neal, Raymond Fickey, Byron A. Everts III, George W. Bruner. Document was accepted by unanimous vote. George W. Bruner did excellent job as organizing chairman as did his wife Mrs. Bruner in role of temporary secretary. . . . . Houston chapter, Music Operators of Texas, involves surrounding trade area, including Galveston, Beaumont, Bryan, Port Arthur, Katy and others. Elected officers: President, Cortez Turner, Post Vending Co., Houston; Vice-Pres. Byron Everett, Ace Amusement Co., Galveston; Secretary/Treasurer, Raymond Fickey, F & F Vending Service, Bryan. . .

Among youngest lawyers in active practice here is William S. Frank, son-in-law of Elvin D. Ainsworth, prominent coinman here past 36 years and owner of Ainsworth Distributing Co. on Milam St. Ainsworth served a long hitch as major distributor then went partners with C. A. Favor in ownership of A & F Music, bona fide operating concern. Later he formed present firm from which he has extensive operations of all types of coin machines. Frank, husband of former Nancy Ainsworth presently is a member of law firm of James T. Evans & Associates. L. C. Butler, pres. Gulf Coast Distributing Co. (Wurlitzer), recently had minted a proof set of commemorative silver coins honoring his wife Irene Butler. Things

of beauty they are; Silver dollar size and outstanding design and workmanship.

Bob Jones, president Bob Jones Sales & Vending, Pasadena, was eliminated as a candidate for Texas State Legislature in the May 6 Democratic Primary Elec-. Jack Chambers, owner Jack's Coin Machine Service, reported as among tops in this area, parts buying at local distributor. Believe it was Jack who once opinioned that stuff not often needed was what a fellow was often shy of when he did urgently need it. . . . . Easy going Robert Matranga, owner Matranga Music Co., rarely commits newsworthy acts but on account of brother Joe Matranga owning top notch eating place consider it expedient to mention him occasionally. Their other brother is a Priest. . . . Thanks to William Powell, owner NASA Amusement Co., for offer of assistance concerning temporary transportation problem from Music Operators of Texas meeting. Help was not needed but truly appreciated offer. . . . If CASH BOX correspondent pulled any major boners (he probably did) on reporting organization of Music Operators of Texas, will be happy to make corrections in future publications.





#### CHICAGO CHATTER

ICMOA's executive director Fred Gain announced a tentative agenda for the association's upcoming weekend meeting June 16-17-18, at the Holiday Inn in East Peoria, Illinois. Registration will commence on Friday evening, followed by a Directors meeting and a cocktail get-together for members, hosted by the ICMOA Directors. A series of business meetings, discussions and seminars will take place on Saturday and the annual banquet and floor show will be held that evening. Ladies events will also be scheduled for Saturday so members are encouraged to bring their wives along. Meeting will adjourn at Noon on Sunday.

HAPPY TO REPORT THAT Marvel Mfg. Co. prexy Ted Rubey is coming along nicely and is expected to be released from Presbyterian-St. Lukes hospital very shortly. Needless to say, Pete Green, Audrey Del Conte and the crew at Marvel

are looking forward to his return to the office.

THE CURRENT LINE OF Wurlitzer phonographs is definitely in the fore at National Coin Machine Exchange. Mort Levinson tells us the "Carousel" is doing extremely well. Local operator Don Moloney placed one in the Sheraton-Chicago hotel's Anvil Room a couple of weeks back and is really raving abut collections! Mort says there's a new "Superstar" model prominently displayed (and attracting plenty of attention) in I. Magnin's on Michigan Blvd. This is quite a posh section of the city, we might add!

BALLY MFG. CO. execs Bill O'Donnell, Ross Scheer, Bill O'Donnell Jr., and

Jack Britz were in Monte Carlo last week overseeing the Bally European subsidiaries and distributors meeting being held there . . . On the homefront, Herb Jones says the current single player "El Toro" and the "Hill Climb" arcade piece are among the factory's biggest items of the day!

THE GAMES DEPARTMENT AT World Wide Dist. is exceptionally active these days—keeping Fred Skor and Howie Freer pretty much hoppin' . . . As for music, the big item is the Seeburg "Firestar" . . . Howie Freer and his wife, Dorothy, attended a recent performance of "Showboat" at Theater In The Round to applaud former World Wide employee Roy Gioconda who played the lead role. Roy's had some choice parts in several local productions and is really enjoying a flourishing show biz career.

AT PRESSTIME THE National Restaurant Show was just about wrapping up in

McCormick Place, It was highly publicized in our local papers and attracted mucho

business to area clubs, restaurants, hotels, etc.!

#### WAUKEE MENTIONS

A good turnout of some 25 operators and service personnel were on hand for the recent Wurlitzer service school hosted by Wurlitzer Dist. Corp .-Session was held at the Midway Motor Lodge in Green Bay for ops in northern Wisconsin and upper Michigan; and conducted by Buck Buchanan, factory's field service manager based in DeKalb. Assisting Buck was Jon Strauch, service manager at the WDC Milwaukee branch. Following the class sessions Paul Jacobs arranged a nice sitdown dinner for the group at Bilotti's Forum!

ANOTHER VERY SUCCESSFUL area event, just concluded, was the metropolitan Milwaukee pool tournament finals which attracted more than 1,000 persons to Dandelion Park for the weekend festivities. Jack Hastings of Hastings Dist. Inc., who was among the tournament's biggest boosters, said participating ops and locations were most enthusiastic in promoting the event. Some \$5,000.00 in prizes were awarded in four divisions . . . Increased sales activity on Frigidaire ice machines was noted this past week at Hastings Dist. Inc. A sure sign of improved weather conditions, right Jack!

ON THE SINGLES SCENE: John Jankowski of Radio Doctors notes the following

are among the hottest operator items in the area: "Poor Butterfly" by Henry Mancini & Doc Severinson (RCA), "Skokiaan" b/w "Rockin' Pneumonia" by Blind Hog (Vulcan) and "Song Sung Blue" by Neil Diamond (Uni).

Waupaca operator Ray Jenner has to be the proudest fella in town over his

wife Ruby's latest victory in the trap shooting competition. Mrs. J., who has more awards than you can count, brought home the 1st American-Australian Single Barrel Shoot trophy which she won during the 21-day competition in Australia-New Zealand and the South Pacific. The Sunday Post-Crescent recently ran a feature on her and she's been interviewed on TV as well. Ruby says the entire Jenner family is pretty much wrapped up in the sport. Her son, Rick, at 15 has already won the North American Clay Target Championship in the subjunior class! At this rate, the trophy room in the Jenner house is definitely going to need enlarging!

'S BEEN QUITE A WEEK FOR music at Empire in Green Bay, according to Bob Rondeau. "We're selling an awful lot of Rock-Ola '448' phonographs," he said, "orders were especially heavy this past week." In the games department, Empire's doing extremely well with the Gottlieb "Pop A Card" add-a-ball . . . Bob planned to be on hand at the Red Carpet in Milwaukee for the statewide

Wisconsin Vending Association meeting.

GORDON PELZEK OF RECORD CITY lists the following singles as active with local operators: "Song Sung Blue" by Neil Diamond (Uni.), "Daddy Don't You Walk So Fast" by Wayne Newton (Chelsea), "Amazing Grace" by the Royal Scot's Dragoon Guards (RCA), "That's Why I Love You Like I Do" by Sonny James (Capitol), and "Happiest Girl In The Whole U.S.A." by Donna Fargo (Dot).

#### CALIFORNIA CLIPPINGS

Jimmy Wilkins (Portale Automatic Sales) says that a super gala-open house introduction showing for the new Allied Leisure Ind., shaker ball, 'Sea Hunt' is expected to bring a large turnout of operators and factory execs for the affair luncheon. Allied's sales manager, Gene Lipkin and factory engineer Lewis Sanchez, the president of Oahu Amusement & Vending (Honolulu), west coast representative for Gottlieb, Alkie Ray are some of the key executives expected to be on hand for the showing . . . Prexy Leo Simone (Struve Distributing Co.) is still raving over the enthusiastic openhouse showing for the new Seeburg SX100 Marauder, a 100 selection phonograph . . . Hank Tronick says that C.A. Robinson Co., Inc., is momentarily expecting the new Midway dart game, 'Bulls Eye'. Hank says that orders are piling up for this one even before it has been seen. To add to the very encouraging sales picture, says Hank, is the continued movement of Valley Pool Tables to all corners of our distribution area. Of course, Valley has been our sales breaker for years, so it comes as no surprise, says Hank, that Valley is #1 with us. We're working on vacation schedules, but the way things are going, it looks as if there will be some last minute changes in order to keep the flow of equipment and administrative duties on an even keel.

#### CLASSIFIED ADVERTISING SECTION

#### COIN MACHINES WANTED

WANTED—BUYING ALL 1950's and EARLIER TABLE MODEL SKILL And Gambling Machines; Bubblegum, Peanut, Slot Machines, Mutoscope Viewers and Cranes. (No Crating) We pickup anywhere. SACKIN, 318 East 70th St., NYC, NY. 10021 Phone (212) 628-0413.

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines, Wurlitzer juke boxes and Pinball games two or four play-ers, make an offer to AUTOMATTJANST N STOR-GATAN 19 BJUV, SWEDEN.

WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddie rides, slot machines, etc., all makes all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUIS, BRUSSELS.

WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film, Scopitone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of allied equipment. ST. THOMAS COIN SALES, 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.

"WANT"—ALL WURLITZER AND ROCK-OLA PHONOS 1965 and newer. All arcade equipment, Flippers to three years old, Uprights. We are interested in distribution of allied equipment. BFRT AMUSEMENTS LTD., 3728 East Hastings Street, North Burnaby, B.C. Canada Phone 298-5578.

WANTED: ALL TYPES OF GAMES AND JUKES FOR IMPORT TO JAPAN, JAPAN AMUSEMENT TRADING CO., LTD. 16-4-1 Chrome Nishiazabu Minato-Ku, Tokyo, CABLE: AMUSEJAPO TOKYO, San Francisco Office, 2311 Cabrillo Street, Suite 2, San Francisco, Calif. 94121. CABLE: AMUSEJAPO SAN FRANCISCO.

WANTED: 1 Williams Tic Tac Toe pinball machine. Please give price and condition in first letter. Mike Munves Corp., 577 10th Ave., New York, NY 10036.

WANT: Williams Baseball; LINE DRIVE—Mohawk Skill Games Co., 67 Swaggertown Road, Scotia, NY 12302. Call: Ogden Whitbeck (518) 377-2162.

#### COIN MACHINES FOR SALE

SLOT MACHINES FOR EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos, SI Redd's Bally Distributing Company, 390 E. 6th St., P.O. Box 7457, Reno, Nevada 89502 (702 232-6157). Las Vegas Office, 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).

For Export—EVANS WINTERBOOKS, BUCKLEY ODDS, BINGOS, FLIPPERS, Cosmos, \$275; Jolly Roger, \$225; Hi-Score, \$185; Safari, \$225; Shangri La, \$195; Dogies, \$225; Big Chief, \$135; Derby Day, \$200; Bank A Ball, \$110; AMI 1-120, \$85; J-120, \$95; Cont. II, 200, \$175; IEL, \$160; Diplomat, \$345; Bandstand, \$395; Rock-Ola Rinapsody, \$175; Seeburg Consolettes, \$85. CROSSE-DUNHAM & CO., 225 Wright Aye. "F", Gretna, Louisiana 70053, Tel (504) 367-4365. Cable CROSSEDUNHAM Gretna, La.

OR SALE: 3 SPEED QUEEN B BALLY—BOATS. \$275 each. 3 Elephants by Tusko—\$275 each. CENTRAL MUSIC CO., P.O. Box 284, 407 E. Ave. D. Killeen. Texas 76541.

or Sale—Export Market Only: Silver Sails, Can-Cans, Roller Derbys, County Fairs, Sea Islands, Carnival Queens, Miss Americas, Cypress Gardens, Touchdowns, Show Times, Key Wests, Big Shows, Miami Beaches, Night Clubs, Broadways, Big Times, others, Lexingtons, Turf Kings with auto-matic pay-out drawers, MUSIC-VEND DISTRIBUT-ING CO., 100 Elliott Ave. W., Seattle, WA 98119. Cable MUSIVEND.

PR SALE: Seeburg, Wurlitzer, Rockola, AMI Phonographs. Williams, Gottlieb, Bally, Chicago Coin, flippers, guns, baseballs, United, Chicago Coin, Midway shuffles. Valley, Fischer, United, American, used pool tables. As is or shopped. Domestic or export shipments. Call or write Operators Sales, Inc., 4122 Washington Ave., New Orleans, Louisiana. 70125. (504) 822-2370.

FOR SALE: New Rockola Can Can Vendor CCC5-01-04A, priced right. BUDGE WRIGHT'S WESTERN DISTRIBUTORS, 1226 SW 16th Ave., Portiand, Oregon 97205, (503) 228-7565.

#### CLASSIFIED AD RATE 20 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted 55.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING, If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$87 Classified Advertisers (Outside USA add 552 to your present subscripition price). You are entitled to a classified ad of 40 words in each week's issue for a priod of One Full Year, 52 consecutive weeks. You are allowed to change your classified Ad each week if you so desire. All words over 40 will be billed at the rate of 20¢ per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 noon, of preceding week to appear in the following week's issue.

#### Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 119 West 57th St., N.Y., N.Y. 10019

FOR SALE—Off Location, As Is Condition—Complete—No Breakins: 50 Rowe 20/700, \$40. The MACKE COMPANY OF CENTRAL PENNSYLVANIA, 1201 South 20th St., Harrisburg, Pa. 17104. (717) 238-1768. Mannie Silvia.

FOR SALE/EXPORT — USED SLOTS: BALLY STAND-ARD. 3 Line Play, Multipliers, Quick Draws. Assorted Mills. Electric Payout Jennings, Space Jet Bell, Segas. Assorted Bally Bingos. "Games" Upright Multipliers. Write for particulars THOMAS TRADING COMPANY, 2622 Westwood Drive, Box 15391, Las Vegas, Nevada 89114. (702) 734-8818. Cable—VEGAS.

"MARMATIC", Exclusive World-Wide Reps. for the Newest JENNING'S Electronic Slots, KEE-NEY'S MOUNTAIN CLIMBER & 7 coin multiple FLAMING ARROW UPRIGHTS. Available in Free Play or Cash Payout. We Also carry a complete line of A-1 USED—JENNINGS, KEENEY MILLS Slots, BALLY Slots & Bingos, MARMATIC SALES CO., INC. 1140 E. Cold Spring Lane, Balto., Md. 21239. (301) 435-1477.

ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for equipment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashville, Tenn. 37210.

FOR SALE: PANORAMS—NEW—WITH OR WITHOUT Sound. Write or call URBAN INDUSTRIES INC., P.O. Box 31, Louisville, Kentucky 40201. (502) 969-3227.

ALL TYPES OF COIN-OPERATED EQUIPMENT: ADD-A-Balls, shuffles, guns, computers, etc. All types of phonographs, large selection on hand. Vending machines, from cigarette to candy to can drink, etc. . . all kinds, shopped to perfection, Also Cineboxes loaded with film (sizable quantity available)—make offer. Notice to distributors: If you're overstocked with equipment in original crates or have good used equipment, call us or send your list. Write or call FLOWER CITY DIST. CO., 389 Webster Ave., Rochester, N.Y. 14609. Tel. (716) 654-8020 and ask for JOE GRILLO.

FOR EXPORT: MADE IN JAPAN AMUSEMENT MA-CHINES: Sub-roc, Tank, Kiddie Rides, X-08, S. Road-7, Golden Soccer, Clay Gun, Scramble. Con-tact: KAY A, CHIBA, Port P.O. Box 111, Yoko-hama, Japan. CABLE: 'KACTRAM'.

BINGOS AND SIX-CARD GAMES AVAILABLE, ALSO Keeney Red Arrows and Big 3's. These games are completely shopped, Call WASSICK NOVELTY, (304) 292-3791. Morgantown, W. Va.

FOR SALE: Model 14 Auto Photo. EXCELLENT condition, Call or write, New in original cartons, Hollywood Driving Range, 15 ball golf game. Closeout \$295 ea. CLEVELAND COIN INTERNATIONAL, 2025 Prospect Avenue, Cleveland, Ohio. Phone (216) 861-6715.

FOR SALE/EXPORT 8 Scopitones with film, \$5600, the lot. 350 front-opening Mills Slots, \$225 each. BALLY, MILLS, PAGE and JENNINGS slots and parts. BINGOS; RAVE slots, \$500. each; and KENOS. NEVADA FRUIT SLOT MACHINE CO., P.O. BOX 5734, RENO, NEVADA 89503. (702) 825-3233.

STEREO PICK-UPS: "SMC" FOR SEEBURGS "B" through "201", \$20; "WMC" for Wurlitzer Cobra. \$10. SOUND & SIGNAL SERVICE, Box 10052, Albuquerque, N. Mex. 87114.

FOR EXPORT: 10 Sea Islands, 10-CK Games. Amusement machines, Tank Assault, \$650; SEGA Missiles, \$300; Sea Raiders, \$300; Stunt Pilot, \$525; Sonic Fighter, \$525; Flipper games also available. D. & P. Music, 27 E. Philadelphia St., York, Pa. 17401. Phone (717) 845-4172.

FOR SALE: Workhorses, Video Viewers, 25¢ play, Sound \$795; Silent, \$695; Two minute timer, Coin Counter, Slug Proof, Color Film Cartridges Rewind automatically. Bulbs last 1000 hours. TIMES SQUARE VENDING CORP., 432 W. 42nd St., New York City, N.Y. 10036. (212) 279-1095.

FOR SALE—EXPORT ONLY—Bally, Bingos, slots, uprights Games, Inc., Big Ben, etc., Keeney Mt. Climber, etc., Evans Winterbrook, All models rotamint & rotamat. Write for complete list phonos, phono-vues, pin balls, arcade, etc. ROBERT JONES INTERNATIONAL, 880 Providence Highway, Dedham, Mass. 02026 (617) 329-4880.

FOR SALE—Stock of SPACE LASER and CHICK 'N PLUCK 'R parts available, LASER Access Doors (normally \$18.00 each) while they last special—four for \$20.00. Inquire for special bargain prices on New SPACE LASER or CHICK 'N PLUCK 'R Machines for sale or lease, All orders C.O.D. only. Write or call TARGET INTERNATIONAL COIN, 15219 Michigan Ave., Dearborn, Michigan 48126. (313) 846-0160.

FOR SALE—Outside Amusements—20 horse jump-ing carousel, boats, jeeps, planes and Fire Com-pany. HYNDMAN'S ARCADE, 810 Raws Ave., Somerdale, N.J. (609) 784-9358.

OR SALE RECONDITIONED BARGAINS: Allied Leisure Wild Cycle (Motorcycle), \$495; Midway Stunt Pilot, \$495; Jet Rider, (Motorcycle), \$495; Bally (5 Balls) King Tut, (JPL), \$295; Gator (4PL), \$345; Space Flight (late model) Moon Lander Game, \$245; MICKEY ANDERSON AMUSEMENT CO., 314 E. 11th St., Erie, Pa. 16503. Phone (814) 452-3207.

ATTENTION: WHOLESALERS, EXPORTERS AND IM-PORTERS: Have Wurlitzer Statesman Model 3400 and Zodiac Model 3500, 200 selection phono-graphs. Write for prices, UNITED DISTRIBUTORS, INC., 902 W. Second, Wichita, Kansas. Phone (316) 264-6111.

FOR SALE: Seeburg LPC480, \$345; Chicoin Drive-master, \$345; Rock-Ola 1464 on stand, \$150; Pro Bowl Soccer, \$250; ½ Deposit. Send For List. GRECO BROTHERS, 1160 B'way, Albany, NY 12204.

POOL TABLES—Large selection of all makes and models available. Completely reconditioned or in "as is" condition for immediate shipment at very attractive prices. Also large selections of pin games, shuffles, guns and music—Phone or write FASTERN NOVELTY DISTRIBUTORS, INC., 3726 Tronnele Avenue, North Bergen, New Jersey 07047—(201) 864-2424.

OR SALE: COMPUTERIZED DART GAMES. THIS GAME IS THE FINEST IN THE FIELD. EXTREMELY DEPENDABLE . . . Completely remote Controlled . . . Fully Guaranteed. Can Be Installed By One Man In Minutes. Game Has Built-In Play Stimulator That Works! "10 to 12 week return." \$595; Prepaid or COD only. COMPUTERIZED GAMES CORP., 7648 Harbour Blvd., Miramar Park, Florida 33023. (305) 987-2204.

ARCADE OWNERS SPECIAL: for sale: WILD WEST GUN-BIG TOP GUN CRUSADER GUN-MIDWAY GOLDEN ARM-Chi Coin BASKET CHAMP. All in excellent working condition and clean. D & L DISTRIBUTING CO. INC., 5550 Derry Street, Harrisburg, Pa. 17111 (717-564-8250).

risburg, Pa. 17111 (717-564-8250).

OR SAIE—BASEBALL, \$350; STRAIGHT FLUSH, \$395; ORBIT, \$675; Roller Coaster, \$525; Sheriff, \$655; Drop-A-Card, \$495; Minicycle, \$485; Outer Space, \$565; Cabaret, \$325; Line Drive Baseball, \$645; Flotilla, \$625; Stardust, \$595; Road Runner, \$775; Space Flight, \$325; Sea Ray, \$495; What-Zit, \$395; Spin Out, \$525; Drag Races, \$575; Periscope, \$1,195; Hit Score Pool, \$525; C. C. Motorcycle, \$465; Wild Kingdom Gun, \$565; Det Rider, \$395; Computer Quiz, \$325. Also, SAFARIS, ORIENTS, FOLIES BERGERES, BOUNTYS, and STOCK MARKETS. New Orleans Novelty Co., 1055 Dryades St., New Orleans, La. 70113. Tel (504) 529-7321. CABLE: NONOVCO.

CONVERSION CARTRIDGES-PLAY STEREO RECORDS ON Seeburg Monaural Phonos B thru 201—NO ADJUSTMENTS REQUIRED—JUST PLUG-IN—eliminate sound distortion, needle skipping, excessive record wear. \$24.95 postpaid. Satisfaction guaranteed. Quantity discounts. C. A. THORP SERVICE, 1520 Missouri, Oceanside, Ca. 92054.

NOW STOCKING——MINI-SWING PARTS. HAVE NEW ROTARY MERCHANDISERS & Holly type cranes. Inquire about Bally Electronic Slots. Have 10 Bally Big Wheels. LOWELL ASSOCIATES, PO Box 386, Glen Burnie, Md. 21061. (301) 768-3400.

#### HUMOR

MOO RECORD. Send \$1.00 to CAT, Suite 224, 2801 E. Oakland Park, Ft. Lauoerdale, Fla. 33306.

ORBEN'S CURPENT COMEDY, The Orben Comedy Letter, Orben's Comedy Fillers Send \$5 for two month trial subscription to Orben's Current Comedy plus sample copy of Comedy Letter and Comedy Fillers. Comedy Center, 1529-CB Eas\* 19th Street, Brooklyn, New York 11230.

#### **EMPLOYMENT** SERVICE

BINGO MECHANICS WANTED: Legal territory of Nevada, 5 day, 40 hour work week, MUST have past Bingo experience. State age, references, past experience. Send photo if possible. Write or phone. UNITED COIN MACHINE CO., 2621 South Highland, Las Vegas, Nevada. Phone (702) 735-5000.

FACTORY DISTRIBUTOR NEEDS EXPERIENCED ME-CHANICS CAPABLE of completely reconditioning and refinishing used games. Also need experi-enced shop foreman. Call or see John Wenkel at CENTRAL DISTRIBUTORS, INC., 2315 Olive, St. Louis, Mo. 63103 AC(314) 621-3511.

Louis, Mo. 63103 AC(314) 621-3511.

EXPERIENCED ARCADE MECHANICS for Louisville, Ky; Philadelphia, Pa.; Ocala, Fla.; Warwick, R.I.; New York City. Good pay, Benefits. Also managers. Tel (914) 793-4100 or Write: Amusement Arcades, 2290 Central Park Avenue, Yonkers, New York 10710

SHOP AND ROUTE MECHANICS WANTED—JUKES, BINGOS, UPRIGHTS, Slots, Flippers: Good Pay; Raises according to results; Apartment furnished if desired and air fare furnished. SHELTON MUSIC CO., PO Box 803, Agana, Guam 96910. Phone 7726244.

SCHOOL FOR GAMES & MUSIC. ONE TO FOUR WEEK COURSES. Phono's, Flippers, Bingo's, learning schematics! CAL's COIN COLLEGE, P.O. Box 810, Nicoma Park, Okla. 73056. (405) 769-5343

#### **RECORDS-MUSIC**

FANTASTIC PRICE REDUCTION! "RECORD RE-SEARCH"
THE REFERENCE BOOK OF POP RECORDS 1955-1970—Originally \$50.00—Now \$15.00. Lists: \*Chart Rank\* \*Date\* \*Total Weeks\* \*Label\* of every record making BillBoard's Hot 100 charts. RECORD RESEARCH, P.O. Box 82, Menomonee Falls, Wisc. 53051

WANT RECORDS: 45'S AND LP'S SURPLUS RE-TURNS, overstock cut-outs. et. Call or write HARRY WARRINER at KNICKERBOCKER MUSIC CO., 453 McLean Ave., Yonkers, New York 10705 (914) GR 6-7778.

USED 45 RPM RECORDS. ALL TYPES AS THEY RUN, right off the route. No sorting or picking. We pay freight from anywhere in U.S.A. Standing order available for regular stippers. JALEN AMUSE-MENT CO.. 1215 HOWARD STREET—BALTIMORE, MARYLAND 21230.

WANTED TO BUY—OPEN REEL TAPES. WHY TIE UP capital investment in slow-moving reel tape decoartment? We will buy complete inventories—large or small. Send detailed lists and quantities. VARIETY AUDIO PRODUCTS. 170 Central Avenue, Farmingdale, N.Y. 11735. 516—293-5858.

HOE DOWN FIDDLE TUNES—COUNTRY—BLUE GRASS—Record Albums—Tape Cartridges, New recordings of the legendary J. E. Mainer, He will scare hell out of you, Wholesale to established Record Stores. UNCLE JIM O'NEAL, Box A-6, Arcadia, California 91006.

THE GOLDEN DISC, WE SPECIALIZE IN ROCK 'N Roll, Rhythm and Blues, Oldie albums and 45's. Send \$1.00 for oldie album catalog. Attention: Dave, the Album Man. 163 West 10th St., NYC 10014.

WE BUY NEW AND USED ALBUMS—Promos, review records, anything you have. Highest prices pald anywhere. Immediate Cash. We pick-up in New York Area. Can arrange shipping From Out of Town, Call (212) 693-2251 or 256-0764. Or Write: Titus Oaks, 362 Linden Blvd., Brooklyn, N.Y. 11203.

HOUSE OF OLDIES—We are the World Headquarters for out of print LP's and 45's, Also, the largest selection of Old Rock 'n Roll and Rhythm and Blues albums. Compare our prices for oldle albums before shopping elsewhere. Send for our famous catalog, \$1.25. HOUSE OF OLDIES, 267 Bleecker St., N.Y., N.Y. 10014. Phone (212) 243-0500.

DJ'S. Thanks for Spinning: "HOT PANTS GIRL" &
"MOVE IT AROUND" by Jim Dandy & The Sugar
Beats. For free copy write on your stationery
te: Dadjo Records, 3118 S. Jefferson, Saginaw,
Michigan 48601. Available distributorships.

1971—125 Page Soft Cover—\$6.50—graphs show weekly Chart Positions of all 734 records from this year's Hot 100-index of all 410 artists—#1 Singles-selected graphs from 1956, 1961, 1966. CONVEX INDUSTRIES, Dept. CB, Boulder, Colorado 80303.

Clean out your warehouse—We Buy your surplus album stocks, Overstocks, Cut Outs, Bankrupt Stock, Promotional Goods. Clean out what you can't return or sell. From a thousand to a million. Scorpio Distributors, 6612 Limekiln Pike, Phila., Pa. 19138.

WE BUY NEW AND USED ALBUMS—Promos, Review Records, Anything you have. Highest prices paid anywhere. Immediate Cash. We pick-up in New York area. Can arrange shipping from out of Town. Call Titus Oaks, (212) 693-2251 or 256-0764. Or Write, Titus Oaks, 362 Linden Blvd., Brooklyn, N.Y. 11203.

LEADING TAPE & RECORD DISTRIBUTOR of Major Brands, Capitol, Columbia, RCA, Decca, etc., will sell current merchandise and complete catalogue at lowest prices. \$6.98 tapes at \$3.79 & \$3.88; \$4.98 LP's at \$2.55; \$5.98 LP's at \$3.05. Send for other specials at even lower prices. CANDY STRIPE RECORDS INC., 17 Alabama Ave., Island Park, L.I. NY 11558.

FOR SALE: APPROX. 1000 SEALED 4-TRACK TAPES, AND Approx. 100 Non-Sealed, including Mini Tapes. Also, For Sale: Approx. 375 2-Track Playtapes . . Make Offer, STEREO TAPE CENTER, 496 Albany Ave., Kingston, NY 12401. (914) 331-3900.

6000 Aged but New 45 Records, To Be Sold in one lot or in small individual orders, Send us a list of your needs, or come and see us, DREXALS, 206 West Main St., Clarksburg, West Va. 26301.

ATTENTION M-O-R P. D.'s. Are you programming OLDIES blindfolded? Our OLDIES GUIDES list the BIG M-O-R HITS from 1950 through 1971. Dates and positions of over 3,000 OLDIES listed. For information write: "THE MUSIC DIRECTOR", Box 177, Chestnut Hill, Mass. 02167.

#### SERVICES COIN MACHINE

ACE LOCKS KEYED ALIKE, SEND LOCKS AND THE key you want them mastered to \$1.00 each less 10% lots of 50 or more. RANDEL LOCK SERVICE. 61 ROCKAWAY AVENUE, VALLEY STREAM, N.Y. 11580, TEL: 516-VA 5-6215, OUR 35TH YEAR IN VENDING.

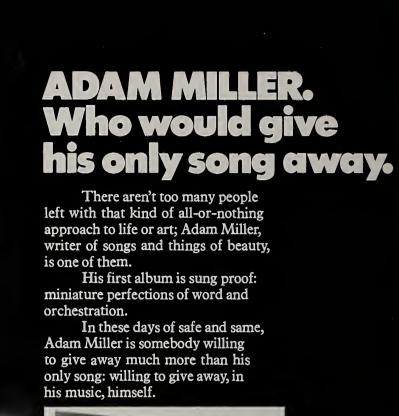
#### CLASSIFIED POWER!

Got machines to sell? Is there something you're looking to buy? Maybe you'd like to move some used 45's or need a route mechanic? See ad rates above.

Type Or Print Your Ad Message Here:

#### Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 119 West 57th Street, New York, N.Y. 10019





CHE-1000; P8CE-1000; PKCE-1000 Produced by Wes Farrell for Coral Rock Productions.



Manufactured and distributed by RCA Records.