# e Cash Bo

**VOLUME XIX – NUMBER 8** 

**NOVEMBER 9, 1957** 



When Sammy Kaye opened at the Grill of the Roosevelt Hotel in New York recently, several top New York radio personalities joined him, and as ean be seen above, tried to get into the act. From left to right surrounding Sammy are: Lonny Starr, WNEW; Al Trilling, WNEW; Martin Block, WABC; Jack Lacy, WINS; and Jerry Marhall, WMGM. Sammy, who is a consistent seller for Columbia Records, is currently represented with his latest album, "Sammy Kaye Swings And Sways Popular American Waltzes".



# (e+(o)(e+a ((e+a z+/a /a)/946)

sings JOHNNY'S DREAM c/w WHAT A BEAUTIFUL COMBINATION with Hugo Winterhalter's Orchestra and Chorus 47/20-7082

THIOTYTE



# 

sings WHEN SCHOOL STARTS AGAIN with Joe Reisman's Orchestra and Chorus CW ROCKET TO THE MOON 47/20-7078

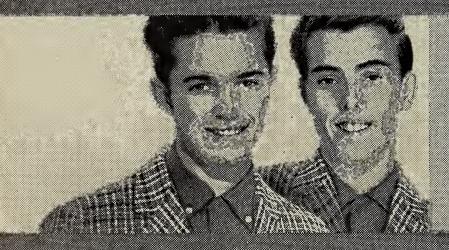
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# /4 (Jr. 18-11-11)/4 (S)

sings CHICKADEE OW OFF TO THE PREACHER 47/20-7081

season's



# 

sing GOODBYE, SHE'S GONE CW TEEN BILLY BABY 47/20-7080

Bis Play

Watch for these NBC-TV network shows, in Color and black-and-white . . . PERRY COMO, GEORGE GOBEL, EDDIE FISHER, THE PRICE IS RIGHT, TIC TAC DOUGH...all sponsored by



RCAVICTOR RIDIO CORPORATION OF AMERICA





FOUNDED BY BILL GERSH

# e Cash B

Volume XIX—Number 8

November 9, 1957

# JOE ORLECK

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THE CASH BOX covers the entire coin machine industry all over the world. Operators, jobbers, distributors, manufacturers and suppliers of automatic music, vending, service and amuser in machines are covered.

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machines of all kinds.

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# **New Feature:**

# RETAILERS CORNE

Beginning with this issue, The Cash Box introduces a feature which will be of vital interest to every retailer in the country. Not only will it contain news that will keep retailers up to the minute on such things as new products, new retailing concepts, and new moneymaking ideas, but it will also be a column in which the retailer will have an opportunity to express his own opinions.

Selling records today is a very different business than it was just a few years ago. The record industry has come of age and has taken its place among the other entertainment industries. As a matter of fact, it has surpassed many of them. Yet it is the expressed opinion of many people in the industry that the merchandising of records has not yet developed to the stage where it is taking full advantage of the market that is available to it. When we consider the total amount of music in use in the country today and then evaluate the amount of music-in any form —that is purchased, it comes to an infinitismal percentage. This can only mean that, despite the advances that have been made in the past several years in the merchandising of records, we still have a long way to go.

Perhaps one of the reasons why not

all retailers have been able to take advantage of the latest developments in merchandising is that they haven't known about them. There really isn't too much literature devoted exclusively to the needs of the record retailer. And what there is, is usually so verbose that the busy retailer has no time to read it.

What we intend to accomplish with the Retailers' Corner is to create a place where the retailer will be able to tell almost at a glance what is happening in the business world that affects him directly, what other retailers are doing that may help him to increase his business and what manufacturers are planning. In addition we intent to create an area in which retailers can exchange opinions with each other to the mutual benefit of all.

It is only through the constant dissemination of new ideas that any industry can continue to grow and develop and prosper. The record industry has much too great a potential for it to neglect retailers' needs as far as news and ideas are concerned. The Cash Box' new feature, Retailers' Corner, intends to take a long step to insure the fact that every retailer who reads it will be better informed and therefore a better record retailer than before.



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A SOL C. SIEGEL PRODUCTION of

COLE PORTER'S IES GIRLS

GENE KELLY • KAY KENDALL
MITZI GAYNOR • TAINA ELG

E 3590 ST

DICK HYMAN at the Organ

SAM (THE MAN) **TAYLOR** 

THE PEANU

WALK

K12568

THE **CHARIOTEERS** 

THE CANDLES

AND

I DIDN'T MEAN TO BE MEAN TO YOU

K12569



THE NATION'S

JUKE BOX TUNES

(PLUS THE NEXT 25)

	#		Pos. Last Week
	WAKE UP LITTLE S	SIICIE	
1	EVERLY BROTHERS	OSIE ,	1
T	CD-1337—Everly Brothers		
2	JAILHOUSE ROCK		-
4	ELVIS PRESLEY VI-7035—Elvis Presley		4
	CHANCES ARE		
3	JOHNNY MATHIS		2
	CO-40993—Johnny Mathis		
	HONEYCOMB		
4	JIMMIE RODGERS		3
-	DE-30418Georgie Shaw	RO-4015—Jimmie Rodgers	
	FASCINATION		
	JANE MORGAN		
5		KA-191—Jane Morgan	5
	CO-40982—Ray Ellis O. CR-61864—Dick Jacobs O. DE-30421—Ethel Smith JU-5293—Big Al Sears	KA-191—Jane Morgan LO-1758—Chris Hamilton ME-71152—David Carroll O. VI-6980—Dinah Shore	
_	SILHOUETTES		
6	THE RAYS	, , , , , , , , , , , , , , , , , , ,	10
	AP-9856—Steve Gibson & Red Caps ME-71197—Diamonds	CM-117—The Kays	
	HAPPY HAPPY BIR	THDAY RARY	
7	TUNE WEAVERS	TINDAL DADI	7
	CK-872—Tune Weavers	DE-30432—Kay Cee Jones	
	ME-71182—Dottie Ferguson		
Ω	BE-BOP BABY		
0	RICKY NELSON		_
	IM-5463—Ricky Nelson		
0	THAT'LL BE THE	DAY	
3	THE CRICKETS		6
	AG-5276—Ravens BR-55009—The Crickets	DE-30434—Buddy Holly VE-10064—Jeff Allen	
	DIANA		
10	PAUL ANKA		8
	AP-9831—Paul Anka		

11) TAMMY. 12) MELODIE D'AMOUR. 13) WHOLE LOT OF SHAKIN' GOING ON. 14) MY SPECIAL ANGEL. 15) YOU SEND ME. 16) LOTTA LOVIN'. 17) KEEP A-KNOCKIN'. 18) MR. LEE. 19) HULA LOVE. 20) JUST BETWEEN YOU AND ME. 21) JUST BORN. 22) AND THAT REMINDS ME. 23) LITTLE BITTY PRETTY ONE. 24) RAINBOW. 25) ALONE. 26) MY ONE SIN. 27) BLACK SLACKS. 28) I'LL REMEMBER TODAY. 29) PLAYTHING. 30) APRIL LOVE. 31) WITH YOU ON MY MIND. 32) HAVE I TOLD YOU LATELY THAT I LOVE YOU. 33) ALL THE WAY. 34) I'M AVAILABLE. 35) REMEMBER YOU'RE MINE.

CD—Cadence
CH—Chess
CK—Checker
CM—Cameo
CO—Columbia
CR—Coral
DA—Dana
DE—Decca
DL—DeLuxe
DO—Dat

CODE EL—Eldorado EP—Epic ER—Era EX—Excello FS—Four Star FE—Federal FI—Fiesta FR-Fraternity

GL-Glory

HE—Herald
IM—Imperial
JU—Jubilee
JZ—Josie
KA—Kapp
KI—King
LI—Liberty
LO—London ME—Mercury MG—MGM

MO-Modern

PE-Peacock PP-Prep RE-Regent RA—Rama
RO—Roulette
RP—RPM
SA—Savoy

SE-Seeco

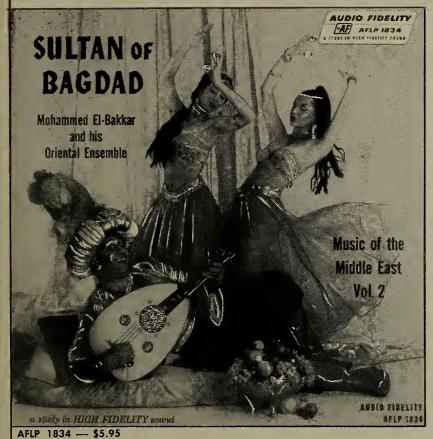
SP—Specialty
SU—Sun
TH—Thunderbird
TI—Tico
UN—United
UQ—Unique
VE—Verve
VI—RCA-Victor VJ---Vee-Jay VK---Vik

AUDIO FIDELITY RECORDS CASHBOX AD NO. 4

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# Record Reviews

A DISK & SLEEPER

**B** VERY GOOD

FAIR

B+ EXCELLENT

C+ GOOD

**MEDIOCRE** 

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

(Columbia 41050)

B+"(2:38) [April ASCAP—Allen]
A wonderful love tune originally penned as background music for a TV show, is treated to an outstanding and commercial pop reading by the smooth blending Hi-Lo's. Beautifully written opus that dee jays should be spinning often. Excellent arrangement and Ray Ellis backing. Watch this one. It's one of the Hi-Lo's best.

"MY SUGAR IS SO REFINED" (2:26) [Capitol ASCAP—Dee, Lippman] This tune is sung as the boys present it in the Columbia pic "Calypso Heat Wave." Inventive treatment of a clever song.

# GLENELL AND JONELL (Dot 15656)

B "THE LIPS OF A FOOL"

(1:58) [Dandelion BMI—Miller,
Guitar] Glenell and Jonell, two newcomers to Dot, who blend beautifully,
make a fine first showing as they
glide thru a sentimental blues number. Good romancer that could start
the gals on the road to success.

C+ "SHANTY BOAT" (2:26)
[Dandelion BMI—Blair, Duhig]
The two girls create an interesting
multiple track effect on this countryblues type ballad.

# LINDA LAWSON (Verve 10103)

B+ "SALTY, SALTY IS THE SEA" (2:47) [Bourne ASCAP—Roberts, Wayne] This presentation by Miss Lawson has a wistful, folk-like tenderness that may find a chart berth. Supported by the rich ork work of Henry Mancini, the lark's warmth and regard for melody has the song around her finger. Something that should be watched.

C+ "MORE THAN EVER" (2:46)
(Chandler ASCAP — Mancini,
Carey] The artist sweetly offers a
straight ballad that has a charming

# FLORIAN ZA BACH (Mercury 71213)

BMI—Scott, Lean] Violinist Za Bach and his string ork plus choral accompaniment hand in a sprightly ditty suggesting "April In Portugal." Happy feeling of the waxing will make welcome programming for the inches

C+ "RUNAWAY ROMANCE" (2:06) [Knollwood ASCAP— Andrini, Za Bach] A spirited novelty is handled by the Za Bach crew sans the chorus. Another joyful spin for deejay turntables, and Za Bach fans.

# THE FIVE CHUMS (Excello 2123)

B "HIGH SCHOOL AFFAIR"
(2:33) [Excellorec BMI—Willis]
The Five Chums send across a solid rock and roll jumper with a high school romance theme and a hot dance beat. Kids should go for this rocker. Side's got the screams. heavy guitaring and a good R & R sound.

C+"GIVE ME THE POWER"
(2:18) [Excellorec BMI—Willis]
The group wails thru an exciting
R & R romancer with an emotional
lyric and a dramatic overall sound.
Two strong decks for the teen audi-

# the Cash

"DON'T LET IT GET AROUND" (2:07) [M. Witmark ASCAP-Davis, Hunter]

"I'M ALONE BECAUSE I LOVE YOU" (1:58) [M. Witmark ASCAP-Young]

TAB HUNTER (Dot 15657)

• Film idol Tab Hunter, batting 1000 as a recording artist as a result of his two consecutive hits "Young Love"-a gold disker, and the follow-up "Ninety-Nine Ways," has another sure-fire money-maker in his latest Dot effort "Don't Let It Get Around." The song is a commercial rock and roll shuffler co-authored by the crooning film star and presented in a simple and pleasant manner that should appeal strongly to his many admirers. Side has a cute Shhhhh gimmick thruout which adds color to the romantic novelty. And Hunter gave it a big network send-off recently on the Dinah Shore Show. Flip, "I'm Alone Beacuse I Love You" is a smooth rhythm treatment of a delightful romantic ballad. Watch the upper half.

"I GOT IT" [Ridgeway BMI—Glaser]

"DANCE TO THE BOP" [Central Songs BMI—Edge]

# GENE VINCENT (Capitol 3839)

• The "Be-Bop-A-Lula" kid, Gene Vincent, who bounced back onto the charts in powerful fashion with his torrid dissertation about the advantages of a "Lotta Lovin'," follows thru with another pair of sizzling rock-a-billy items that are sure to keep the teenagers swinging. One side is Vincent's answer to his gal's request for a lotta lovin' in which he rhythmically states, "I Got It." A solid, hard-hitting dance item with a terrific finger-snappin' beat. The boxes will be jumping in teenage locations when this one is slipped into a slot. Equally potent is the songster's description of a joint on the edge of town where the hepcats "Dance To The Bop." Two sessions tailor-made for the younger set.

> "WHEN SCHOOL STARTS AGAIN" (2:38) [Reserve BMI-Benedetti, Scher]

"ROCKET TO THE MOON" (1:57) [Pan BMI—Davis]

TONY PERKINS (RCA Victor 7078)

• Tony Perkins, the much publicized and rapidly rising young film personality, who seems to have an equally bright future awaiting him in the record field (he's currently on the boards with "Moonlight Swim") comes up with a fine new teen tune that should do much for his recording career. Titled "When School Starts Again," the song tells the story of a lad who's looking ahead to the next school year when he will graduate from high school and head on to college. He's unhappy about the fact that he'll no longer be on hand to walk his gal to school. Very strong fish-beat ballad that will have a special meaning to many graduating students. Side should be Tony's biggest to date. Bottom half, "Rocket To The Moon," is a topical shuffle jumper smoothly styled. But it's the top half all the way.

GEORGE HAMILTON IV (ABC-Paramount 9862)

(ABC-Paramount 9862)

B+ "WHY DON'T THEY UNDER-STAND" (2:30) [Hollis BMI—Henderson, Fishman] The soft, soothing voice of George Hamilton IV, received by the teenagers so handsomely on his "Rose And A Baby Ruth" waxing, tenderly chants an excellent love song on this end. The kids should love this one. Beautiful love tale with guitar and strings supplying a top notch showcase. Watch this sleeper. It's got a sound the kids will want.

B "EVEN THO" (2:17) [Acuff-

B "EVEN THO'" (2:17) [Acuff-Rose BMI — Jones, Peeples, Pierce] This half is a spright bouncer with definite country overtones. Appealing ditty with a charming overall feeling.

# MANNY LOPEZ ORCH. (RCA Victor 51-7337)

B "GUAJIRA DE SALON" [— Hernandez] Manny Lopez and his orchestra lean into an excellent cha cha side. Authentic sounding Spanish dance disk that should go well with Spanish speaking people and cha cha enthusiasts. Side comes from Lopez' LP "Cha Cha, If You Please," Great dance beat and ar-rangement. rangement.

C+ "G U A J I R A GUANTANA-HERA" [—Hernandez] From the same LP comes this slower tempo cha cha also sung in Spanish. Good juke fare for proper locations.

DICK JACOBS ORCH.
(Coral 61907)

B+"THE LOVELY LADIES OF
MILANO" (2:28) [Meridian
BMI—Halletz, Mitchell, Bradke] The
fickle Mr. Jacobs turns away from
"The Petticoats Of Portugal" and
now looks at the "Lovely Ladies of
Milano." The new tune is a delightful
lilter similar to the "Petticoats" hit
and could also step out. Spright
bouncer that grows on you. Lyrics,
presented by the chorus, are very cute.

D "P L A C E PIGALLE" (2:24)

B "PLACE PIGALLE" (2:24)
[Greta BMI—Hackady, Solomon]
A pretty string and chorus romancer,
describing the popular French street,
is warmly fashioned on this end.

THE TEMPOS

THE TEMPOS
(Kapp 199)

B+"THE PRETTIEST GIRL IN

CAP—Pockriss, Vance] The Tempos, a new group with a commercial blend, make a strong first showing for Kapp as they lilt thru a contagious teenage lilter with a school theme.

C+"NEVER YOU MIND" (2:29)
[Ror-Ron BMI—Kaye] The crew gives out with a swinging jump item on this end. Another rhythmic affair aimed at the hoofers.

# ROSEMARY CLOONEY

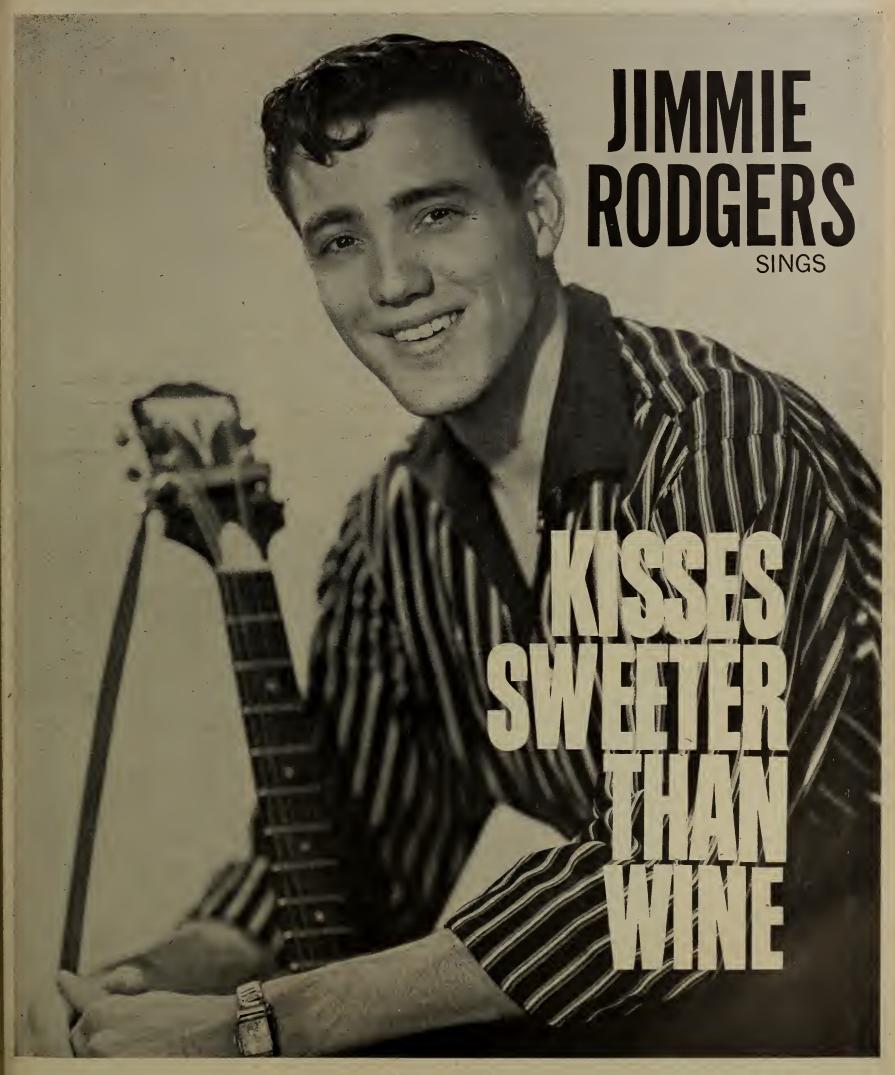
ROSEMARY CLOONEY
(Columbia 41053)

B+ "LOVE AND AFFECTION"
[Roger ASCAP—Hoffman, Manning] Rosie's pleasant voice comes over invitingly as she lightly dances thru an appealing bounce novelty with a cute romantic theme. Sax and tempo give the side a rock and roll flair. One of Miss Clooney's most commercial efforts in quite some time. Could catch on and spread fast. Watch this one.

B "TONIGHT" (2:46) [Schirmer ASCAP—Sondheim, Bernstein] This tune, on the heavier side, is a touching romantic ballad from the smash B'way musical "West Side Story."

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

# The Voice That Put The "Honey" In "Honeycomb"



Appearing on the GUY MITCHELL SHOW CBS-TV Monday, Nov. 4 BETTER LOVED YOU'LL NEVER BE R-4031

A SOUND BET-BUY ROULETTE



# Record Reviews

DISK & SLEEPER

B VERY GOOD

FAIR

B+ EXCELLENT

**C**+ G00D

MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX" 

RON GOODWIN ORCH. (Capitol 3834)

B+"LINGERING LOVERS" (2:00)
Goodwin, who painted a money-making picture of "Swinging Sweethearts" recently, musically describes "Lingering Lovers" on his latest Capitol effort. Lovely instrumental item that dee jays will be spinning over and over. Wonderful item for any program. any program.

B "SWEDISH POLKA" (2:05) [Gehrmans Music — Alfven] The maestro conducts the orchestra thru an interesting polka ditty spotted with some dixieland segments. Lively and colorful opus reminiscent of a hit of a few years ago, "Swedish Rhapsody".

DAVID CARROLL (Mercury 71226

B "THE SKI SONG" [Criterion AS-CAP — Pober] Dee jays looking for a refreshing new Winter instru-mental for seasonal programming, will enjoy this musical portrait of skiers racing down the slopes. Charming melody.

B "A BEAUTIFUL LADY IN BLUE" [Chappell ASCAP—Lewis, Coots] A pretty mood item is interpreted by the soaring Carroll strings and a soothing accordion in the foreground. Lovely side.

CATERINA VALENTE (Decca 30456)

B "BAIA" (2:40) [Peer Inter'l BMI—Barroso, Gilbert] Caterina Valente, who excells with latin-rhythm material, hands in a strong performance of a wonderful Latin oldie, excitingly showcased by Werner Mueller's "million" strings. Lyric is delivered in English.

"TAKE ME TO YOUR HEART" (2:55) [Alamo ASCAP — Wise, Schroder, Thomas, Muller] This half is a new tune, also with a latin flair, which the lark projects romantically. Good side.

LINCOLN CHASE (Liberty 55080)

B+"SAVE THE LAST DANCE FOR Hirsch, Magine, Spitalny] Lincoln Chase, a highly talented tunesmith and vocalist, displays his unique and sensuous singing style as he offers a beautiful romantic ballad that could give Liberty a big money-maker. Outstanding arrangement of a class opus jockeys will want to spin often. Watch this sleeper.

B "NATURALLY I'M YOURS" (2:21) [Larrabee Music—Chase] Here the artist sings one of his own compositions. A touching, moody love opus treated tearfully by the inventive corrector. tive songster.

PATIENCE & PRUDENCE (Liberty 55107)

B+"OVER HERE" (2:25) [Mappa An inventive new tune with a spright An inventive new tune with a spright polka tempo in addition to other in-teresting beats, is attractively styled in a hushed, inviting manner by Patience and Prudence. Charming novelty. Song tells about life in other countries as compared with life in this country. this country.

**B** "WITCHCRAFT" (2:12) [Mappa ASCAP — Snyder] The pert misses glide thru another pleasant romantic lilter that brings to mind their previous romantic successes.

# The Cash Box eeper of the Week

"(YOU GOT) A HEART LIKE A ROCK" (1:50) [Mayland BMI-Sheldon, Land]

"COOL BABY" (1:35)

[B. R. S. BMI-Blackwell]

CHARLIE GRACIE (Cameo 118)

• Charlie Gracie, who zoomed into the record spotlight with his big recording of "Butterfly", has a solid new coupling that could follow in the footsteps of his initial release. One half is dubbed "You Got A Heart Like A Rock", a swinging item with a big beat that has Gracie describing a gal who has everything that a fella could want except for a cold, cold heart. Potent merchandise right up the teenagers' alley. Equally strong is another teen-styled swinger with a beat, a strong R & R melody, an easy-to-remember lyric, and a short title "Cool Baby". Two commercial offerings that the jockeys and youngsters will latch

"HOOPLA" (2:02) [Southern ASCAP-Hoffman, Manning]

"MY WONDERFUL LOVER" (2:31)

[Gil BMI-Korb, Gilley, Howard]

DOLORES HAWKINS (Epic 9251)

• The big hit record that Dolores Hawkins has been seeking, could come from either side of her outstanding new Epic release. One half is a sensational polka vocal tagged "Hoopla". A lively, happy-golucky ditty tailor made for today's market which is accepting polka music in a big way as evidenced by the current "Lichtensteiner Polka" hit. The companion piece is an excellent new rock and roll ballad with a clean cut lyric and a pretty melody all under the title of "My Wonderful Lover". Top grade performance of a hot tune. Both halves could join hand in hand to give Dolores her first real smash for Epic.

"MY WONDERFUL LOVER" (2:28) [Gil BMI-Korb, Gilley, Howard] "MA MA ROCK AND ROLL" (2:00) [Benell BMI-Korb] STORM TRIO (Jubilee 5306)

• Dee jays interested in developing a sleeper item into a king-sized hit have a juicy doughnut to work with in the Storm Trio's Jubilee recording of an outstanding new tune, "My Wonderful Lover". It's an exciting love song with a wonderful melody, a terrific love lyric and a tremendous delivery by this young and extremely polished new group. The Storm Trio has an excellent blend the kids will love, and the female voice that handles the lead is just great. Watch this song and the group. Bottom half, "Ma Ma Rock And Roll" is a swinging affair with a latin-R & R beat. It's the top side all the way.

"BUZZ, BUZZ, BUZZ" [Cash Songs BMI—Gray, Byrd] "I GET THE BLUES WHEN IT RAINS" [Forster ASCAP— Stoddard, Klauber]

RUSTY DRAPER (Mercury 71221)

• The versatile, many-voiced Rusty Draper is in top form as he hops on a solid swinger that's starting to make it on the coast, and comes thru with a torrid jumper that should be his biggest moneymaker since "Freight Train". It's a perfect piece of rhythm material that's sure to have the kids rockin' around the clock and it goes on the title of "Buzz, Buzz". For the coupling, Rusty slows up the pace and drifts smoothly thru an up-to-date rock and roll ballad interpretation of a wonderful oldie "I Get The Blues When It Rains". Strong performance that should be a new experience to today's youngsters. Solid two-sider.

**CLARE NELSON** (Epic 9250)

B "ONE SEAT UP, ONE AISLE OVER" (2:02) [Duchess BMI—Raleigh, Wolf] Clare Nelson plays the role of a young co-ed who has her eye on a fellow in her class as she bounces thru this attractive romantic novelty. Catchy ditty that could win heavy play.

B "SHAKE ME I RATTLE (Squeeze Me I Cry)" (2:40) [Coliseum BMI — Hackady, Maylor] A pretty waltz number about a little girl eyeing a little doll in a store window. Fragile item that has a vast market awaiting in the kiddie disk field

THE JOHNSTON BROTHERS (London 1769

**B** "I LIKE MUSIC, YOU LIKE MUSIC" (1:45) [Clearance AS-CAP — Reine, More] The English blenders offer a cute, joyful number with a honky-tonk-rock 'n roll atmosphere. Rinky-dink instrumental support helps keep the issue are heart port helps keep the issue on a happy note throughout. Should catch the fancy of a host of deejays.

C+"SEVEN BAR BLUES" (1:54)
[Clearance ASCAP — Reine,
More] The boys latch on to a uptempo
rocker about a gal, who may not
know about eight-bar blues, but is
still great to be with.

RON HARVEY ORCH. (Window 1111)

B "STRING OF PEARLS" (2:11)
[Mutual ASCAP — Gray, De-Lange] The Harvey ork presents the Glenn Miller classic in bright, ball-room fashion. Highlights of the wax-ing are the fire trombone and trumpet ing are the fine trombone and trumpet solos. Nostalgia many platter spinners will want to convey to their listeners.

C+ "ABA DA ABA DU" (2:49)
[Windy City ASCAP — Quinlin,
Trace, Fascinato] Ork leader Harvey
takes the vocal on this ballad with
melody and lyrics set in the Mid-

ART SMITH/THE OPUS 5

B "YESTERYEARS" (2:15) [Valley Entertainment A S C A P—Hendler, Duffy] Art Smith hands in a warm vocal interpretation of a pretty new romantic ballad which the Treasure Label is issuing in 6 different arrangements. Good song handled with sincerity and polish. Class offering that grows on you. ing that grows on you.

"YESTERYEARS" (2:04) [Valley Entertainment ASCAP—Hendler, Duffy] The Opus 5 presents the same song in "sweet swing" form. Pleasant dance interpretation of an inviting theme. Clarinet is in the foreground. Other renditions present the song in rockabilly, flamenco, piano jazz and Hawaiian style.

THE CREW-CUTS

(Mercury 71223)

"I LIKE IT LIKE THAT" [Tollie B+"I LIKE IT LIKE THAT" [Tollie BMI—Moses, Cochran] The Crew-Cuts are in top swinging form as they jump thru a catchy teen ditty with good dance beat and a commercial lyric. Good finger-snapper that could catch on for the boys. They have a few excellent vocal gimmicks on this one. Watch this side.

C+"BE MY ONLY LOVE" [Tollie & R instrumentation assists the quartet on this side also aimed at the youngsters. Fine dance merchandise.



# **TONY**

CA, C'EST L'AMOUR with NEAL HEFTI and his orchestra b/w I NEVER FELT MORE LIKE FALLING IN LOVE with RAY ELLIS and his orchestra 4-41032



# **MARTY ROBBINS**

THE STORY OF MY LIFE b/w ONCE-A-WEEK DATE with RAY CONNIFF and his orchestra 4-41013

THE SURE-FIRE HITS ARE ON COLUMBIA PRECORDS



# **JOHNNIE** RAY

PINK SWEATER ANGEL TEXAS TAMBOURINE with RAY CONNIFF and his orchestra 4-41002



# **JERRY** VALE

PRETEND YOU DON'T SEE HER THE SPREADING CHESTNUT with PERCY FAITH and his orchestra 4-41010



# **JOHNNY MATHIS**

CHANCES ARE b/w THE TWELFTH OF NEVER with RAY CONNIFF and his orchestra 4-40993



# **MINDY CARSON**

SWEET GEORGIE BROWN *b/w* WATER WHEEL with SHERMAN EDWARDS and his orchestra 4-41021

# THE WORD ON **PLAYS**

Hot on the heels of Tony's "Middle of an Island" comes this double header, gaining momentum daily. One reason: "Çå, C'est L'amour"-a gorgeous Cole Porter opus penned for the hit film "Les Girls"; other reason: "I Never Felt More Like Falling in Love" by hit-maker Robert ("Chances Are") Allen ... "Story of My Life" is breaking like another "White Sport Coat" . . . Well on its way to the top is Johnnie Ray's discing of "Pink Sweater Angel." Flip side, "Texas Tambourine," just as strong ... Early reports from Baltimore, Boston, New York, Philadelphia and Detroit indicate heavy activity on Jerry Vale's latest, "Pretend You Don't See Her" ... No. 1 spot for Johnny Mathis with "Chances Are"; "Twelfth of Never" doing its share—but good . . . Sleeper of the week is Mindy Carson's effective waxing of "Sweet Georgie Brown''-none other than that hearty evergreen "Sweet Georgia Brown" with a fresh set of lyrics.



A DIVISION OF CBS
® "Columbia" (p) Marcas Reg.
"CBS" T.M.





# London

# Lowdown

STOCKHOLM, SWEDEN — Have just spent three days in and around the Swedish capital to find that, with very few exceptions, it's all very much like home when it comes to the record business. Leading makes of juke boxes bring you America's top pops at 25 ORE (40 cents) a spin. Radio Fjanst the Swedish network is very much on the ball with the latest releases on the air before they are even released to the public.

Sweden's No. 1 pop singer is without doubt Alice Babs who records for Metronome over here and has a separate deal for Germany with Polydor. The present rage all over Scandinavia is British disk star Tommy Steele who definitely is the hottest thing on wax

THE THE CONTROL OF THE PROPERTY OF THE PROPERT

is British disk star Tommy Steele who definitely is the hottest thing on wax here at the moment.

Television in Sweden has not as yet got the public watching with too much interest due to limited hours of transmission. The EP market is booming here—and record manufacturers only release singles from EP's if neces-

release singles from EPs if necessary.

Hugo Algven, composer of the very popular "Swedish Rhapsody", now has another hit on his hands with his "Swedish Polka" already recorded in England and bound to come over to the U. S. very soon. Leaving for Denmark now—will write about Copenhagen on arrival.

This Week's Best Selling Pop Singles

(Courtesy "New Musical Express")

- 1 Tammy— Debbie Reynolds (Vogue-Coral)
- That'll Be The Day— Crickets (Vogue-Coral)
- 3 Diana— Paul Anka (Columbia)
- Let's Have A Party— Elvis Presley (RCA)
- Remember You're Mine— Pat Boone (London)
- Man On Fire/Wandering Eyes— Frankie Vaughan (Philips)
- Island In The Sun—
  Harry Belafonte (RCA)
  Be My Girl—
  Jim Dale (Parlophone)
- Whole Lotta Shakin' Goin' On-Jerry Lee Lewis (London)
- Wandering Eyes— Charlie Gracie (London)
- Love Letters In The Sand— Pat Boone (London)
- Water Water/Handful Of Songs-Tommy Steele (Decca)
- 13 Teddy Bear— Elvis Presley (RCA)
- With All My Heart— Petula Clark (Pye-Nixa)
- My Dixie Darling— Lonnie Donegan (Pye-Nixa)
- Last Train To San Fernando-Johnny Duncan (Columbia)
- Johnny Duncan (Columbia)

  17 All Shook Up—
  Elvis Presley (HMV)

  18 Got A Lot O' Livin' To Do—
  Elvis Presley (RCA)

  19 Call Rosie On The Phone—
  Guy Mitchell (Philips)

- Stardust— Billy Ward (London)
- Short Fat Fannie— Larry Williams (London)
- Elvis Presley (HMV)
  Trying To Get To YouElvis Presley (HMV)
  Wedding Ring
  Wedding HMV)

- 24 Wedding King—
  Russ Hamilton (Oriole)
  24 Stardust—
  Nat "King" Cole (Capitol)
  26 Got-ta Have Something In The
  Bank Frank—
  Frankie Vaughan & Kaye Sisters
  (Philips)
- Frankie Vaughan & Raye Si (Philips)
  27 Any Old Iron—
  Peter Sellers (Parlophone)
  28 In The Middle Of An Island—
  King Brothers (Parlophone)
  29 Bye Bye Love—
  Everly Brothers (London)

Honeycomb— Jimmy Rodgers (London)



# **Record Reviews**

DISK & SLEEPER VERY GOOD B+ EXCELLENT C+ 6000 D **MEDIOCRE** 

The Cash Box

DATE OF THE PROPERTY OF THE PR

★ "WHY DON'T THEY UNDER- STAND"	George Hamilton IVABC-Paramount 9862
* "A VERY SPECIAL LOVE"	Hi-Lo's Columbia 41050
* "THE LOVELY LADIES"	Dick Jacobs Coral 61907
★ "SALTY, SALTY IS THE SEA"	Linda Lawson
* "LOVE AND AFFECTION"	Rosemary Clooney Columbia 41053
* "SAVE THE LAST DANCE FOR ME	". Lincoln Chase Liberty 55080
* "LINGERING LOVERS"	Ron Goodwin
★ "THE PRETTIEST GIRL IN SCHOOL"	Tempos
* "OVER HERE"	Patience & Prudence Liberty 55107

AL MORGAN (Columbia 41022)

B "THE WANDERER CAME HOME" (2:43) [Broadcast BMI—Kennedy, Alstone] A touching song about a wanderer who finally finds a place to call home, is treated with warmth and sincerity by Al Morgan. Tear-compelling folk type song. In-teresting change of pace programming.

C+"BOUQUET OF ROSES" (2:30) | Hilliard | This tearful tune tells about broken love affair. A lilting, melancholy number.

DICK RICHARDS (Columbia 41035)

B "I LOVE YOU SO MUCH IT HURTS" (2:11) [Melody Lane BMI — Tillman] The smooth high-pitched voice of Dick Richards comes over warmly on this pretty revival of a wonderful oldie. Lovely arrangement for easy listening.

B "NOT UNTIL I PRAY FOR YOU" (2:19) [Golden West BMI—Stevens, Cole] A pretty song that tugs at the heart-strings is this fragile song of true love. Pretty programming for any dee jay show.

HELEN O'CONNELL (Vik 0296)

B "NO MORE TEARS TO CRY" (2:20) [Knollwood ASCAP—Darion, Colby] Helen O'Connell makes her Vik singles debut an exciting one as she belts out a free-swinging, well-written opus that should do well on the turntables. Socko arrangement of a "smart" number.

**B** "A LONG LAST LOOK" (2:05) [Saunders ASCAP — Gimbel, Charlap] Another smooth jump item that should appeal to both the adult and teen market. Interesting rhythm material with that mature flair.

DAVE STERLING (Rev 3510)

B "YOU'RE HERE" (2:20) [Laine-Simms BMI — Salerno, Dyer] A solid strong voiced songster, Dave Sterling, debuts on the Rev label with a pretty latin tempo ballad that could catch on. Good song and delivour. livery.

B "I WANNA BE LOVED" (2:01)
[Laine-Simms BMI — Salerno,
Dean] The songster sounds like Eddie
Fisher in spots as he bounces thru
a contagious rhythm ditty. The solid
Rev sound is present on both sides.
Gal chorus assists the vocalist in
fine form

ROGER ROGER ORCH. (MGM 12570)

B "BEYOND THE SEA (La Mer)" (2:45) [Chappell ASCAP—Trenet, Lawrence] One of the most beautiful of all mood themes, is treated to a lush and flowery instrumental interpretation by Roger Roger and his orchestra. Lovely listening music with a delightful classical flavoring. flavoring.

"PARISIAN POLKA" (2:30) [Ile-de-France ASCAP—Roger] The conductor composed this spright and colorful dance novelty which he fashions with the aid of a large string section. Polka music, also with a classical flair.

RAY CONNIFF ORCH. (Columbia 41040)

B "SYMPHONY OF LOVE" (2:37)
[Joy ASCAP—Weisman] A lovely mood theme is presented on the piano by Conniff, beautifully showcased by a big choral backdrop—singing without lyrics—and the orchestra. Good production arrangement of a very pretty melody. very pretty melody.

C+"THEME FROM 'THE PERRY MASON SHOW"" (2:15) [April ASCAP—Steiner] This haunting title theme from a CBS-TV detective thriller, is treated to an eerie interpretation by Conniff's ork and a chanting soprano lead. Repeated TV exposure should attract some sales.

THE DISCORDERS (Stepheny 15)

**B** "MY HULA HULA LULU" [BMI —Foster] The vocal team swings engagingly through a tune describing the attributes of an Hawaiian Hula Hula girl. This sparkling charmer guarantees a few minutes of solid programming. programming.

C+"NOTHING ELSE MATTERS"
[BMI—Roland, Orris] The boys
turn to a soft romancer here in a
manual honestly portraying the lyrics of true love.

JIMMY RICKS (Decca 30443)

B "WHAT HAVE I DONE (TO DESERVE THIS DAY)" (2:40) [Cornell ASCAP — Gordon, Wood] The deep-voiced vocalist does an impressive reading of an inspirational number in which he ponders about the things he has done to deserve the day. Jack Pleis, expertly directs the soaring ork and chorus. Rendition, lyrics and melody blend for an excellent inspirational offering.

C+"LAZY MULE" (2:34) [Regent BMI—Ricks, Dixon] Ricks clicks with a novel ditty about the lethargy of a mule. Nice beat here.

THE NEW HIT...COAST TO COAST Breaking Pop...R&B...and C&W

# JIMMY EDWARDS Love Bug Crawl

HONEY LOVIN' MERCURY 71209

**DESTINED TO BE THE BIG BALLAD OF '57!** 

# BILLY ECKSTINE



# If I Can Help Somebody

COUPLED WITH BOULEVARD OF BROKEN DREAMS MERCURY 71217

A NEW ROCK 'N ROLL APPROACH
THE
CREW GUTS
Like It Like That
AND
Be My Only Love
MERCURY 71223





# The Cash Box

# **Best Selling Tunes on Records**

# COMPILED BY The Cash Box FROM LEADING RETAIL OUTLETS

Pos. Pos. 11/2 10/26

1—Jailhouse	Rock
	2

# 2—Wake Up Little Susie

★CD-1337—EVERLY BROTHERS
Maybe Tomorrow

# 3—Chances Are

★CO-40993—JOHNNY MATHIS
The Twelfth Of Never

# 4—Silhouettes

AP-9856-STEVE GIBSON & RED CAPS Flamingo

★CM-117—THE RAYS Daddy Cool

ME-71197—DIAMONDS Daddy Cool MG-12580—DEAN JONES
There Goes My Heart

# 5-You Send Me

CR-61898—TERESA BREWER Would I Were DO-15654—CORNEL GUNTER Call Me A Fool

★KE-34013—SAM COOKE Summertime MO-102S—JESSE BELVIN Summertime

# 6—Be Bop Baby

★IM-5463—RICKY NELSON Have I Told You Lately That I Love You

# 7—Honeycomb

DE-30418—GEORGIE SHAW Oh Mis'rable Love RO-4015—JIMMIE RODGERS
Their Hearts Were
Full Of Spring

# 8—My Special Angel

★DE-30423—BOBBY HELMS
Standing At The End
Of My World
PP-115—SONNY LAND TRIO
The Spreading
Chestnut

# 9—Fascination

CO-40982—RAY ELLIS O. Soft Sands

CR-61864—DICK JACOBS O.
Summertime In Venice DE-30421—ETHEL SMITH
Summer Love
JU-5293—BIG AL SEARS
Around The World

★KA-191—JANE MORGAN
Fascination (instru.)
LO-1758—CHRIS HAMALTON
Opus #1

ME-711S2—DAVID CARROLL O. Swinging Sweethearts VI-6980—DINAH SHORE Till

# -Melodie D'Amour

LO-1751—EDMUNDO ROS
Carnation Girl

\*VI-7046—AMES BROS.
So Little Time VK-0303—MARTY GOLD Carefree Heart

# 11—April Love

★DO-15660—PAT BOONE
When The Swallows
Come Back To
Capistrano

## 12-Little Bitty **Pretty One**

★AL-3398—THURSTON HARRIS

I Hope You Won't

Hold It Against Me

★CS-211—BOBBY DAY

# 13—Tammy

★CR-61851—DEBBIE REYNOLDS French Heels CR-61845—JOSEPH GERSHENSON The Bachelor DE-30317—PAT KIRBY Don't Keep Me Silent

DE-30398—GEORGE BARNES Around The World

Around The World
DE-30433—BILL SNYDER
Man Of A Thousand
Faces
ME-71123—RICHARD
HAYMAN
Calypso Gal
VI-6930—AMES BROTHERS
Rockin' Shoes

# 14—Happy Happy Birthday Baby

★CK-872—TUNE WEAVERS O' Man River DE-30432—KAY CEE JONES ME-71182—DOTTIE FERGUSON Darling It's Wonderful

### 15—Diana

11 10 ★AP-9831—PAUL ANKA

Don't Gamble With

Love

# 16-Keep A-Knockin'

★SP-611—LITTLE RICHARD Can't Believe You Wanna Leave

# 17—That'll Be The Day

AG-5276—RAVENS Dear One ★BR-5S009—THE CRICKETS
I'm Looking For
Someone To Love

DE-30434—BUDDY HOLLY
Rock Around With
Ollie Vee
VE-10064—JEFF ALLEN
Guilty

# Pos. Pos. 11/2 10/26

# 18-Just Born

★VI-70S0—PERRY COMO Ivy Rose

# 19-I'll Remember Today

★ME-71189—PATTI PAGE
My How The Time
Goes By

# 20—Hula Love

★RO-4018—BUDDY KNOX Devil Woman

# 21—Lotta Lovin'

★CA-3763—GENE VINCENT Wear My Ring

# 22—All The Way 30 37

★CA-3793—FRANK SINATRA
Chicago
DE-30444—NORVELLE REID
The World End DE-304S3-GRADY MARTIN JU-S300—WALTER SCHARF ORCH. Song Of Raintree County

# 23—Alone

★LA-125—SHEPHERD SISTERS
Congratulations To
Someone
ME-7119S—BROTHER SISTERS
Pass Me The Mustard

# 24—I'm Available

33 4
AG-5278—KENDALL SISTERS
Don't Bother Me
CG-1008—DAYE BURGESS
\*LI-55102—MARGIE RAYBURN
If You Were

# 25-And That Reminds Me

DE-30448—CARMEN CAVALLARO
An Affoir To
Remember

\*JU-5292—DELLA REESE
I Cried For You

ME-71178-RICHARD HAYMAN ORCH.

Finiculi, Finicula MG-12S42—AMBRÓSE ORCH. Georgian Rhumba

VI-1-6981—KAY STARR Flim, Flam, Floo VI-7027—MELACHRINO O. Whatever Lola Wants

# 26—Wun'erful, Wun'erful

# 27—Whole Lot Of Shakin' Going On

★SU-267 JERRY LEE LEWIS

### 28—Lichtensteiner Polka

CR-61900—LAWRENCE WELK
You Know Too Much
\*LO-17S5—WILL GLAHE ORCH.
Schweizer Kanton

# 29-My One Sin

★EP-9229—FOUR COINS This Life

30—Mr. Lee

# ★AT-1144—BOBBETTES Look At The Stars

# 31—Plaything 28

AL-3396-LITTLE WILBUR
I Don't Care ★DO-1S643—NICK TODD The Honey Son ME-71173—CHUCK MILLER After Yesterday ★RV-350S—TED NEWMAN Unlucky Me VI-7029—JUDY FAYE Who Cares

# 32—Just Between You And Me

★CD-1330—CHORDETTES
Soft Sands

### 33—Back To School Again

★CM-116-TIMMIE RODGERS

## 34—Peanuts

★OK-7088—LITTLE JOE & THRILLERS Lilly Lou

44 43

# 35—Rainbow

CC-1013—BOBBY BREEN
We Will Make Love ★KA-184—RUSS HAMILTON
We Will Make Love
JU-S290—BILL DARNEL
Do You Care

# 36-Wait And See

★IM-5467—FATS DOMINO

I Still Love You

# 37—With You On My Mind

★CA-3782—NAT "KING" COLE
Raintree County

# 38—Have I Told You Lately That I Love You

★IM-5463—RICKY NELSON Be-Bop Baby

# 39—Black Slacks

★AP-9837—SPARKLETONES

Boppin' Rock Boogle

# 40—Till

49
CO-40826—PERCY FAITH
The Last Dance

★KA-197—ROGER WILLIAMS
Big Town
RO-4025—LEO DIAMOND
Sunrise In Texas
VI-6980—DINAH SHORE
Fascination

# 41—Peggy Sue

★CR-61885—BUDDY HOLLY
Everyday
IM-5473—JACKIE WALKER
Wonderful One

# 42—Ivy Rose

★VI-7050—PERRY COMO Just Born

# 43—Raunchy

DO-15661-BILLY VAUGHN Sail Along Silvery Moon IM-5474—ERNIE FREEMAN Puddin' ★PH-3519—BILL JUSTIS
The Midnite Man

# 44—Remember You're Mine

★DO-1S602—PAT BOONE

There's A Goldmine
In The Sky

# 45—Reet Petite

★BR-SS024—JACKIE WILSON

By The Light Of The

Silvery Moon

### 46-Rock And Roll Music

★CH-1671—CHUCK BERRY

Blue Feeling

# 47—Party Time

★EP-9246---SAL MINEO
The Words That I
Whisper

# 48 — Bony Moronie

★SP-615—LARRY WILLIAMS You Bug Me, Baby

# 49-An Affair To Remember

★CO-40945—VIC DAMONE
In The Eyes Of The
World

DE-30448—CARMEN CAVALLARO
My Heart Reminds Me

My Heart Reminds Me
DE-30362—CARMEN CAVALLARO
While The Night
Winds Sing
Li-SS075—PETE KING
So Beats My Heart
For You
MG-12499—ANGELA DRAKE
Rock Bobbin' Boats

PV-1013—LEADERS Continue

TI-407—MACHITO O.

I Didn't Know What
Time It Was VI-1007—VIVIENNE You've Someone New

# 50—Kisses Sweeter Than Wine

★RO-4031—JIMMIE RODGERS Better Loved You'll Never Be

51—Deep Purple

52-Ca C'est L'Amour

# 53-In The Middle Of An Island

54—Around The World

# 55-Love Me Forever

56—When The Swal-lows Come Back To Capistrano

57—Lips Of Wine 42 35

58-Never Be Afraid

59—Fraulein

60-You Bug Me Baby

60-Could This Be Magic

AC—Atco AF—Audio Fidelity AG—Argo AL—Aladdin AO—Apollo

AP—ABC-Paramount
AT—Atlantic
BA—Baton
BR—Brunswick
BT—Bethlehem
BY—Bally
CA—Capitol
CC—Chic

CD—Cadence
CG—Challenge
CH—Chess
CK—Checker
CL—Colonial
CM—Cameo
CN—Chancellor
CO—Columbia

50

RP—RPM UN—United RV—Rev UQ—Unique SA—Savoy VE—Verve SP—Specialty VI—RCA Victor SU—Sun VJ—Vee Jay TH—Thunderbird VP—Vip

\* INDICATES BEST SELLING RECORD OR RECORDS.

Tunes are listed above in order of their popularity based on a continuing weekly national survey of leading retail dealers by The Cash Box. Each listing includes the name of the song record number, artists and tune on the reverse side.

The numbers underneath the title indicate the positions of the record last week and two weeks ago, respectively.

All labels listed in alphabetical order.



and His Blue Caps

...follows up
his triple market
smash "Lotta Lovin"
with a great
new swingin' single

I GOT IT

c/w DANCE TO THE BOP



Rec ard No. 383.



# Retailers'

# Learning About New **Equipment A MUST To** Disk-Phono Dealer

According to unofficial sources, 45% of phonographs sold today are sold through non-record handling stores. This is an appalling figure considering that the percentage has risen 8% from last year's figure.

How can this be remedied?

Today there is more new equipment on the market than ever before and more people are becoming conscious of the advantages of the various new inventions in the recording field. It is up to the dealer to convert this public interest into sales of records and phonographs.

It is impossible for a dealer to see and hear every new piece of equipment that hits the market and in this column we will endeavor to introduce new products and new methods of merchandising them.

# Christmas Classical LP's

Dealers should take particular note of this week's classical album reviews, which contain the reviews of four multi-disk releases especially applicable, in musical content and/or packaging, for Christmas display and sales. The issues are the complete version of Tchaikovsky's "Nutcracker" ballet by Artur Rodzinski and The Philharmonic Symphony Orchestra on Westmins'er; Handel's "Messiah" with Leonard Bernstein Conducting "Messiah" The New York Philharmonic and a cast of singers on Columbia; Beethoven's Late Quartets performed by the Hollywood String Quartet on Capitol; and Berlioz' "L'enfance Du Christ" by The Boston Symphony, Charles Munch, Conductor and a cast of singers on RCA Victor. (See pg. 37 for reviews)

# The Retailer Speaks

ALBANY, N. Y .-- Irv Cohan, of the Record Department of Van Curler Music Company in Albany, has some definite views and sentiments about the record business which he expresses in the following letter to The

- 1) Hurray for the gradual disappearance of Holiday singles.
- 2) Let's have more hit-parade selections on EP.
- 3) Hurray for current popularity of 33 & 45.
- Present volume of singles releases makes it extremely attractive to see a reduction of same, at this

time of year. The average dealer, time of year. The average dealer, excluding cut-raters, has more than his share of headaches, in attempting to merchandise the flood of incoming Yuletide music. Let's exert more pressure, on local DJ's, for an early return to 'softer music.'

DJ's, for an early return to 'softer music.'

6) Reduction in the quantity of singles released, by all labels, throughout the year, would most certainly result in larger unit sales per record. All too often, a certain record appears headed for the top ten, only to be smothered by 15 other new releases. One legitimate hit can outsell five so-called smashes. A 'million-copy' seller too often means from the distributor to the dealer.

utor to the dealer. Clear-cut explanations, to the potential fono buyer, on operation and meaning of all the speeds. Far too frequently, we sell 78's to a too frequently, we sell 78's to a customer who owns a 3-speed syscustomer who owns a 3-speed system, due to the fact that the phono was purchased in a furniture or jewelry outlet. Most downtown music shops feature records as the basic commodity. Consequently, the sales people stress 33 & 45 features, & pay much closer attention to repair service, lifting the fog of confusion to speeds, and the quality of phonographs, offered. Here, we want our fono buyer to become our steady record buyer:

# RCA Offers New TV-HiFi **Combination Receiver** Plus Three Others

CAMDEN, N.J.-A new television receiver with a built-in transistorized high fidelity sound system, five speakers, an automatic four-speed record changer and provision for adding a Stereotape Player was announced last week by C. P. Baxter, Vice President and General Manager, RCA Victor Television Division.

Also announced at the same time were a color television receiver and two black-and-white consoles featuring the transistorized high fidelity sound system without the record changer, and a new table series which incorporates an automatic 45-rpm "Victrola" with a television receiver using a 14-inch (overall diagonal) picture tube giving a 108-square inch picture.

"We are introducing these new models following a survey that reveals a considerable market for complete home entertainment instruments that include both television and high fidel-Baxter said. "The extended tonal range provided by the transistorized amplifier and multiple speakers results in the most realistic television sound ever produced."

The unit, including the automatic four-speed record changer, is the Penfield with a 262 square-inch picture area. Available in a choice of genuine mahogany, walnut or oak veneered finishes, it will be nationally advertised at \$550 and will include one 12inch and four 31/2-inch speakers.

The Penfield—and the three high fidelity models without record changers-feature transistorized extendedrange sound systems that respond from 45 through 20,000 cycles. Each has separate bass and treble controls. A jack is provided for plugging in extra speakers, AM-FM radio tuners, tape recorders or Stereotape Players.

"By engineering these instruments for Stereophonic Sound, we have given the public the opportunity to add a Stereotape Player at some future date and use the TV-Hi-Fi sound system as the second speaker unit," Baxter said.

The color television receiver with high fidelity sound is the Brandywine, one of RCA Victor's new "Mark Series" instruments featuring the new 21-inch all-glass color picture tube with a picture area of 260 square inches. Available in genuine autumn cherry veneers and solids in a modern open-face console, the Brandywine will be nationally advertised at \$895. Its speaker system includes one 12inch and two 31/2-inch speakers.

The two black-and-white receivers are the Bancroft, a lowboy console available in a choice of genuine mahogany, walnut or oak veneer and solids, and the Edgewood, a provincial lowboy console available in a choice of genuine walnut or natural cherry veneers and solids. Each has a viewable area of 262 square inches.

Both instruments will be nationally advertised at \$450 and will include one 12-inch and two 31/2-inch speakers. High fidelity tape or record players can be plugged into the Brandywine, Bancroft or Edgewood series to provide a complete high fidelity

music system.

The table model TV-"Victrola" combination, the Bellevue, features an automatic 45 -rpm record changer mounted in the same cabinet with a talevision receiver using a 14-inch mounted in the same cabinet with a television receiver using a 14-inch (overall diagonal) picture tube with a viewable area of 108 square inches. It holds up to 14 records and contains a 6½-inch speaker with an undistorted output of three watts.

Designed along the lines of a lowboy console, the Bellevue sits on brass

legs and will be available in a choice of mahogany or limed oak grained finishes. It will be nationally advertised at \$239.95.

Also being added to the RCA Victor black-and-white line are the Rocklyn, a tapered table model with 21-inch (overall diagonal) picture tube and the Glendale, a deluxe console with remote control and motor tuning. Each has a viewable picture area of 262 square inches.

The Rocklyn will be available in gray and ebony finishes at a nationally advertised price of \$179.95, and mahogany grain, limed oak grain, and walnut grain at \$189.95. The Glendale, available in mahogany grain finish, will be nationally advertised at \$379.95.

at \$379.95.

All new models will be shipped to distributors in the near future, Baxter said.

# **Tandberg Announces New** Stereo Tape System

NEW YORK-A stereo unit with 3-speed playback versatility has been introduced by Tandberg, of New York. Designated the Model 3-Stereo, it is a complete recorder/reproducer, which sells for \$369.50.

Two power playback amplifiers are built in with such design so that the distortion of each amplifier is under 1%. A new in-line stereo head design is made to eliminate audible cross-talk so that either half-track or full-track tapes can be reproduced without reduction in quality. The unit has been designed to provide reproduction of both monaural and stereophonic tapes from 40 to 16000 CPS; 3-speed reproduction facilities,  $7\frac{1}{2}$  ips,  $3\frac{3}{4}$  ips and  $1\frac{1}{8}$  ips, have been built in with the expectation that the future will see the recording of stereo tapes in speeds other than 7½ ips.

To meet the needs of those who want a complete stereo tape system, Tandberg has engineered a speaker system, which is matched to the stereo playback amplifiers. Styled with the same lines as the Model 3-Stereo, the unit features a mahogany finish on all four sides, so that it can be used either horizontally or vertically, depending upon the individual room interior. The enclosure contains the Tandberg Model 165BK dual-cone wide range 8" speaker unit. Two of these speaker systems when used in conjunction with the Tandberg 3-Stereo Tape Recorder/Reproducer make up a complete stereo tape system.

The Model 3-Stereo also provides monaural tape recording facilities comparable to Tandberg's Model 3. Equalization on this Tandberg unit meets NARTB standards at all speeds.

A built in Goodman speaker provides for full frequency playback and monitoring facilities while recording. The crystal microphone furnished with the Tandberg recorder has a flat response within 3 DB to 13,000 cycles and comes with 12 feet of mike cable.

comes with 12 feet of mike cable.

The Model 3-Stereo weighs only 27 pounds, 32 pounds in luggage-type carrying case.

The complete Tandberg Stereo Tape System, Model 3-266 Stereo, with matched speakers sells for \$469.95.

Some of the unusual selling fea-

matched speakers sells for \$469.95.

Some of the unusual selling features are the long playing qualities. Eight hours of play at 1% I.P.S. with quality equal to A.M. radio. Professional musicians find it adaptable because of perfect pitch record-playback. Doctors and lawyers the company feels, will find it useful because of its vesatility as a dictation, transcribing unit plus a high fidelity music appreciation instrument.

Parts and service are available by

sic appreciation instrument.
Parts and service are available by
Tandberg authorized service stations
throughout the country.

Attention: Please address any information concerning the Retailers' Corner to Dave Tannenbaum, The Cash Box, 1721 Broadway, New York 19, N.Y.

Das Ist Der Hit Of Der Year...

# LIECHTENSTEINER WILL BOLL A

Will Glahé POLKA

45-1755

B/W

Schweizer Kanton Polka

CASHBOX:
Best Bet — Sure Shot
BILLBOARD:
Best Buy
MUSIC VENDOR:
3 Stars

WILL GLAHÉ'S HIT LP

Good Friends: In Grinzing; Tavern in the Town; Vienna, City of My Dreams; The Stein Song; Drinking Song (Student Prince); When the Lilac Blooms Again; One Two Drink Up; Hot Pretzels (Goosey Goosey); The White Horse Inn; Beer Barrel Polka; Auf Wiederseh'n, Sweetheart LL1710



# WILL GLAHÉ'S HIT EP

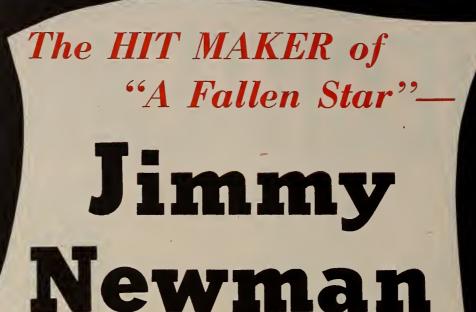
Liechtensteiner Polka; Hearts and Heartaches; Beer Barrel Polka; Peanut Polka BEP6331







539 West 25 St., New York 1, N. Y.



# Coy Coy Danling

'You're The Idol of My Dreams'

No. 15659

RECORDS, Inc. · Sunset and Vine · Hollywood, Calif. · Phone HO 3-4181

Here's the one you've been waiting for—

# TAB HUNTER

# I'm Alone Because I Love You

and

# Don't Let It Get Around

#15657



RECORDS, Inc. - Sunset and Vine - Hollywood, Calif. - Phane HO 3-4181
THE NATION'S BEST SELLING RECORDS

Commence of the second second





NEW YORK:

Jack Lacy, WINS disk jockey, together with his wife and daughter, are scheduled to vacation in Hollywood for two weeks starting November 12. . . .

Irwin Zucker, disk promoter, home this week following a six week honeymoon tour of Europe. . . . First there was the Brother Sisters on Mercury, now on the Rose label there's a group called the "We're Not" Sisters. . . Bill Haley of the Comets has a backer with half a million dollars to invest in a movie starring the Comets and is presently looking for a suitable script. . . . Doc Berger now located with the Johnny Marks music firm. . . Bobby Helms has been signed by MCA. . . Joel Grey signed for four consecutive weekly appearances on the "Pat Boone Show." . . This month marks the 20th anniversary of Steve Allen's first musical composition, penned while a high school student in Chicago. Since then he has turned out over 2,000 songs. His biggest has been "Picinic" for which he furnished the lyrics. . . . Dick Linke in the hospital for a few days as the result of a chicken bone lodged in his throat. . . . Dick Linke in the hospital for a few days as the result of a chicken bone lodged in his throat. . . . Dick Linke in the November 15. . . Nat "King" Cole, currently at work in the picture "St. Louis Blues" on the Paramount lot in Hollywood, opens at the Copacabana in New York for a month on January 9. . . Gil Gorman has been named Director of Publicity for Jerry Lynn Productions. . . Sunny Gale does her first stint on Broadway, besides the Paramount Theater, when she opens at the Old Roumanian on December 4. . . . Gisele MacKenzie now on the Victor label. . . Bill Nielsen, National Sales Manager of Epic, has hired Gene Brewer as the diskery's new West Coast representative. Brewer was formerly with RKO-Unique.

CHICAGO:

### CHICAGO:

Busiest man in town last week was Roulette's Stan Pat, promoting Milton Berle's terrific album "Songs My Mother Loved." "Uncle Miltie" visited Chi with his press agent Paul Benson and Roulette's whirlwind A&R team, Luigi Creatore and Hugo Peretti. ... Dot Record's Bob Smith tells us that Dot has 3 hits making the rounds, "I'm Alone Because I Love You" and "Don't Let It Get Around" by Tab Hunter; "Henrietta" by Jimmy Dee and "Sail Along Silvery Moon" b/w "Raunchy" by Billy Vaughn. . . . Seen "yakking" at the Berle party at the Ambassador East, Sid Epstein of the William Morris agency, Herb Lyon of Chicago Tribune and WTAQ's zany deejay, Phil Lind.



Phil devoted to his "Pennies For Cancer" drive. . . . Happy, happy birthday to pert Pat Scott of "In Town Tonight" (young as she is she won't tell her age). . . . Congrats to Lee Phillip and her Bill Bell on their 3rd wedding anniversary. . . Jerry Ferber reports that Betty McLaurin's "Autumn Leaves" and Roy Hamilton's "All Of A Sudden" are moving up the charts. Jerry also claims excellent sales for the Teen Queens "I Miss You." . . . Congrats are in order for Jack Solinger's Music Distribs who were appointed midwest distribs for Stepheny Records and Atlantic's new East West label. . . . Promo man Marty Hirsch, RCA Victor, reported that lovely June Valli visited last week and appeared on "In Town Tonight" via WBBM-TV. . . Mary Gillette decked out her Gillette Music emporium in Hawaiian motif recently and Bill Lani (appearing at the Ivanhoe) entertained with authentic Hawaiian music during the promotion. . . . WAAF's versatile deejay, Tito delves in serious writing during spare time. . . . At the Milton Berle soiree t'other evening Steve Schickel informed us that his new vocal on the Foremost label has just been released. The title is "What A Night." . . Stepheny's Jerry Allan reports that recent pactee Jody Randall's "Little Red Shoes" clicking in Indianapolis, her hometown.



HOLLYWOOD:

Archie Bleyer, whose Cadence Records has the smash, "Wake Up Little Susie" by The Everly Brothers, in town for a few days, and visiting with Sid Talmadge of Record Merchandising. . . . Jim Lowe flew into town over last weekend for a one day recording session with Randy Wood of Dot Records. Jim recorded his new disk, "Rock-A-Chicka" and flew back to New York the same day for his disk jockey show. . . . Cleveland disk jockey, Bill Randle, spending a two week vacation here, and taping his shows here for broadcast back East. . . . Specialty Records prexy, Art Rupe will release two singles from Katie Lee's Commentary album, "Songs of Couch and Consultation."

Miss Lee was loaned to Commentary by Specialty for the one album. .

Bob Crites is the new promotion man for the Columbia label for the Southern California area. . . . Dot Records just released a new album, "Pat Boone Sings Irving Berlin," produced in honor of the composer's 50th anniversary. . . . Real Records reactivated with two new releases by singer, Jack Dailey. . . . Lawrence Welk and his music supervisor, George Cates, together with Mort Greene, have written a new tune titled "Here Come The Dodgers" which was officially presented to the new Los Angeles team on his coast-to-coast show last Saturday. Welk will record the tune for Coral Records . . . . . . . . . . . . Harry James and the orchestra réturn from a very successful European concert tour for a stint at the Hollywood Palladium, opening Nov. 15. . . . Bing Crosby's new Kapp recording of "Never Be Afraid" getting top airplay from the local deejays. . . . Linda Lawson, new vocalist managed by the Mike Conner office, has been signed by Verve Records with her first two sides rushed into release last week. . . . David Rose has been named to write the score for Jules Styne's "The Ghost Goes West" scheduled for Broadway presentation next fall, starring Van Johnson.



DANCEABLE FOUR TOP TUNES LISTENABLE

SF1806 THE DISCORDERS

My Hula Hula Lulu \* Nothing Else Matters

ON ITS WAY TO THE TOP IN LESS THAN TEN DAYS!

# THE HOTTEST PAIR OF Foursomes ON RECORD TODAY!

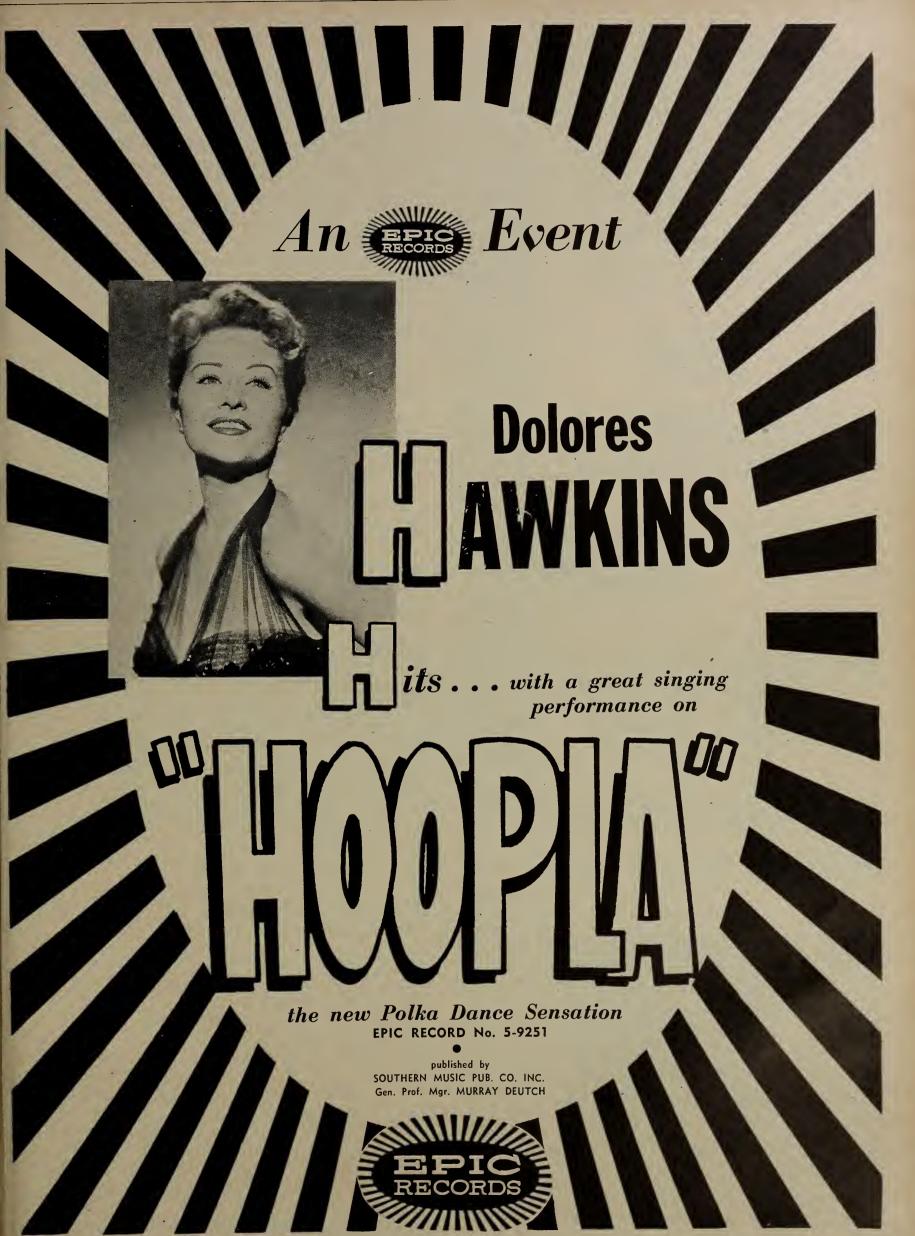


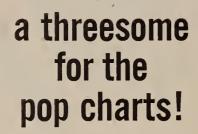
SF1817 THE EBON-KNIGHTS

The Way the Ball Bounces \* Poor Butterfly

PUT YOUR MONEY ON THIS ONE-ALL THE WAY!

CHICAGO · EVANSTON · MICHIGAN 2-5757





# DON CARROLL

and two teenage hits

The Cash Box, Music



# AT YOUR FRONT DOOR

# THE GODS WERE ANGRY WITH ME

record no. 3838





# The Records Disk Jockeys Played Most

SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

	E SOMMAKA OF KELOKIZ KECEIAED FROM THE NATION 2 DISK OF	
		s. Last Week
1	WAKE UP LITTLE SUSIE EVERLY BROTHERS (Cadence)	2
2	JAILHOUSE ROCK ELVIS PRESLEY (RCA Victor)	3
3	CHANCES ARE JOHNNY MATHIS (Columbia)	1
4	SILHOUETTES RAYS (Cameo) — DIAMONDS (Mercury) — STEVE GIBSON & RED CAPS (ABC-Paramount)	6
5	MELODIE D'AMOUR AMES BROTHERS (RCA Victor) EDMUNDO ROS (London)	5
6	FASCINATION  JANE MORGAN (Kapp) — DICK JACOBS (Coral)	7
7	YOU SEND ME SAM COOKE (Keen) TERESA BREWER (Coral)	11
8	MY SPECIAL ANGEL BOBBY HELMS (Decca)	8
9	HONEYCOMB JIMMIE RODGERS (Roulette)	4
10	BE BOP BABY RICKY NELSON (Imperial)	10
11	APRIL LOVE PAT BOONE (Dot)	16
12	ALL THE WAY FRANK SINATRA (Capitol)	19
13	TAMMY DEBBIE REYNOLDS (Coral)	9
14	JUST BORN PERRY COMO (RCA Victor)	17
15	(AND THAT/MY HEART) REMINDS ME DELLA REESE (Jubilee) KAY STARR—(RCA Victor)	12
16	HAPPY HAPPY BIRTHDAY BABY TUNE WEAVERS (Checker)	13
17	I'LL REMEMBER TODAY PATTI PAGE (Mercury)	18
18	LITTLE RITTY PRETTY ONE	34
19	THAT'LL BE THE DAY CRICKETS (Brunswick)—BOBBY DAY (Class)	14
20	TREAT ME NICE ELVIS PRESLEY (RCA Victor)	21
21) IVY	ROSE. 22) DIANA. 23) TWELFTH OF NEVER. 24) MR. LEE.	25) YOU

21) IVY ROSE. 22) DIANA. 23) TWELFTH OF NEVER. 24) MR. LEE. 25) ALONE. 26) KEEP A-KNOCKIN'. 27) MY ONE SIN. 28) HAVE I TOLD YOU LATELY THAT I LOVE YOU. 29) AN AFFAIR TO REMEMBER. 30) I'M AVAILABLE. 31) LICHTENSTEINER POLKA. 32) JUST BETWEEN YOU AND ME. 33) WITH YOU ON MY MIND. 34) HULA LOVE. 35) LOTTA LOVIN'. 36) FRAULEIN. 37) SAYONARA. 38) PLAYTHING. 39) LIPS OF WINE. 40) RAINBOW. 41) WUN'ERFUL, WUN'ERFUL. 42) LANGUAGE OF LOVE. 43) REET PETITE. 44) GOT A DATE WITH AN ANGEL. 45) REMEMBER YOU'RE MINE. 46) REBEL. 47) THERE'S ONLY YOU. 48) SWANEE RIVER ROCK. 49) BLACK SLACKS. 50) PEGGY SUE. 51) CA C'EST L'AMOUR. 52) TILL. 53) MY HOW THE TIME GOES BY. 54) WHOLE LOT OF SHAKIN' GOING ON. 55) EYES OF GOD. 56) I NEVER FELT MORE LIKE FALLING IN LOVE. 57) HENRIETTA. 58) THE STORY OF MY LIFE. 59) LOVE ME FOREVER. 60) PRETEND YOU DON'T SEE HER; I LOVE YOU, BABY; BACK TO SCHOOL AGAIN; MOONLIGHT SWIM; AROUND THE WORLD.

THE BIGGEST RECORD OF THIS SONG.

THE ONLY ONE SELLING



DON'T BUY OTHERS

No. 5474



# ERNIE FREEMAN

# FOR AUNICHY 55

b/w
"PUDDIN"

\* 250,000 SHIPPED FIRST WEEK!



# **OPERATORS** RETAILERS DEEJAYS

In Order To Have Your Top Ten Represented In THE CASH BOX Charts,

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List Your Top Ten Pop Tunes Here	-
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List Your Top Ten "Western & Folk" Tunes Here NAME OF RECORD HERE ARTIST OR BAND HERE	
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List Your Top Ten "Rhythm 'N Blues" Records Here  NAME OF RECORD HERE ARTIST OR BAND HERE	
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ADDRESS	
ATTV ATTACASES	



# **Platter Spinner** Patter

ALL ABOUT DISK JOCKEYS

Don Blair (WHAM-Rochester, N.Y.) and Dan Sorkin (WCFL-Chicago, Ill.) have been plugging each other's shows over their respective clear channel 50,000 watt outlets, and have found that these mentions have increased both audiences. The two deejays have night stints at different times. . . . Paul Coburn



DON BLAIR (WHAM-Rochester, N. Y.)

(KWIC-Salt Lake City, Utah) recently returned from a three day visit to New York City where he made a movie trailer for the "Jamboree" pic, which stars Fats Domino, Jerry Lee Lewis, and Jodie Sands. . . . Bill Gerson (WINN-Louisville, Ky.) has changed the theme of his program from Tommy Dorsey's "Sunny Side Of The Street" to a side from Harry James' latest Capitol pressing, "Wild About Harry!" The number is "Bee Gee," which in mood and initials, says Bill, fit perfectly. . . . Art Ford (WNEW-New York), host on "Make Believe Ballroom," was presented with the "Hi-Fi Committee Award" for his contributions to "good music through radio." The presentation was made by Robert Walcutt, Chairman of the National Hi-Fidelity Month Committee. . . . Beuregard Davis (WLOW-Norfolk, Va.) will start a TV show for a local car dealer on November 7th over WVEC-TV-Norfolk. The deejay invites any pop, rock 'n roll or country artists to drop in for an interview about their

disks or a song or two. . . . Wes Hopkins (KYW-Cleveland, Ohio) planning a Florida vacation November 10th, won a free, all expenses paid trip in a sales contest held by his sponsor. . . . Art Bouldin (WICH-Norwich, Conn.), whose "Art's Open House" has been extended forty-five minutes, is steering the show toward the jazz field and would appreciate any releases in that vein and artist breaks. . . . Herb Knight (WONE-Dayton, Ohio) writes that WONE's five platter spinners have record hops skedded week after week into next February.

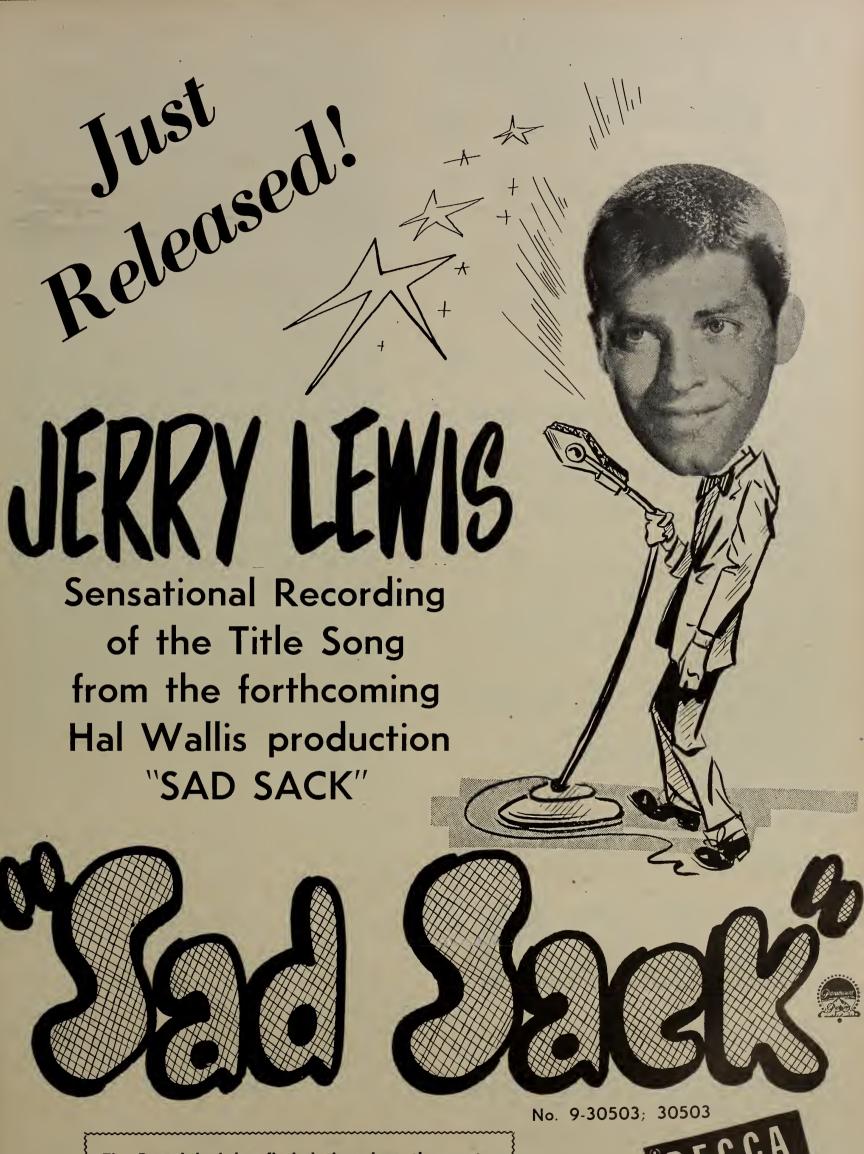
Bob Drews (KOIL-Omaha, Nebr.), newly arrived at KOIL, has, besides his morning stint, "Detour With Drews," a part in a Omaha Civic Playhouse production of "Witness For The Prosecution," and is active in reactivating the "Mid-West 3/4 Midget Racing Association." . . . Chuck Blore (KELP-El Paso, Texas) vacationing with his family for two weeks in Hollywood, remarks about the interesting Hugh O'Brian deejay tapes promoting his new ABC-Paramount album, "Hugh O'Brian TV's Wyatt Earp Sings." The tapes are personalized to each jockey, and are in the form of ad-lib discussions of the album. . . . Tom Gilles (WTRL-Bradenton, Fla.), new WTRL deejay addition, has a tape of Sputnik sounds made as the object passed over the area, and has found it an interesting listening gimmick. . . . Johnny Murphy (CKOY-Ottawa, Canada) writes that the Ted Heath-Hi-Lo's-Carmen McRae package at the Ottawa Auditorium October 23rd was well received. Johnny also notes that Pat Boone's "When The Swallows Come Back To Capistrano" "looks like Pat's biggest in this area." . . . There was a big telephone mail response to a gimmick used by KPBA-Pine Bluff, Ark, which took to the air October 20th. On the fifth broadcast day, Stan Freberg's "Wun'erful Wun'erful" on Capitol disk was played each time another record was announced. Though planned as an all-day affair, it had to be called off after six hours due to the swamping of telephone lines. Howard Peters is the Station Manager of KPBA, and the announcers include K. C. Parsons, Howard Watson, and Bob Meador. . . . Through a transferal to tape process, Ronn Allard (WFEA-Manchester, N.H.) has deciphered the message on Kapp's "Telephone" pressing by Stan Boreson and D. Setterberg. According to Ronn the words are "I want to work with people, not just for them. More than that, I want a job that's imporant, too! I want to work with people." All this has prompted Ronn to remark: "I suppose there is moral to every record." . . Vik Aime (WNNJ-Newton, N.J.) likes the sound of the Upbeats and their disk, "Never



HERB KNIGHT (WONE—Dayton, Ohio)

Ronnie Barrett (WDOK-Cleveland, Ohio) devoted his entire "Off The Record With Barrett" music column for the Celeveland News to stylist Teal Joy and her Bethlehem album, "Ted Steele Present Miss Teal Joy," and included lots of enthusiastic remarks about Miss Joy and the package.

Buck Leigh (WTRC-Elkhart, Indiana) has taken over two major segments of music programming on on WTRC, the 4 to 5 PM "Traffic Jamboree," and the 9:30 to Midnight "Buck Leigh Show." Both sessions are heard Monday thru Friday. . . Dick Reynolds has submitted his resignation to WCUE-Akron, Ohio so as to concentrate on his evening "Dick Reynolds Show" over WJW-Cleveland, which had been supplementing his WCUE daytime stints. . . . Gene Platt is no longer with KELO-Sioux Falls, S.D. . . . Al Sheehen has left KRCK-Ridgecrest, Calif., for KBLA-Los Angeles. . . . Ed Robbins, formerly of WKNB-West Hartford, Conn., has moved to the recently aired (October 27th) WVIP-West Hartford, Conn. Ed will serve as Program Manager, and will have a morning show tabbed, "Operation Earlybird." . . . Harold J. Goldstein has been appointed Promotion Manager of KQV-Pittsburgh, Pa. Harold succeeds Owen Simon, who is joining KDKA-Pittsburgh as Publicity Director. . . Jack Sandler has been named local Sales Manager of WQAM-Miami, Fla. . . . In addition to his deejay duties, Ken Collins is now Promotion Manager of KXYZ-Houston, Tex.



The Record is being flashed throughout the country NOW! Available in all stores Nov. 6.



# **DANGEROUS** RECORDS

It's always been a puzzle why music people speak of some records as "dangerous." A record never hurt anybody - except reviewers, disk jockeys and buyers who didn't know how far to go out on a limb with it.

To make life easy this week for the crystal ball gazers, we're offering two new disks that don't require an intricate balancing of pros and cons to size up accurately. Here we have proven talent, top-notch tunes and the sound for which Atco is famous. So let nature take its

THE COASTERS pair a hysterical take-off on the evergreen "Sweet Georgia Brown" with a groovy new Leiber & Stoller tune. BOBBY DARIN the teen-age sensation offers two gyrating ballads-with-beat for the blue



# **SWEET GEORGIA BROWN**

WHAT IS THE SECRET **OF YOUR SUCCESS?** 

The Coasters

6104



# DON'T CALL MY NAME

PRETTY BETTY

**Bobby Darin** 

6103



Atco Recording Corp., 157 West 57 Street, New York 19, N. Y.

TOPS THEM ALL

THE EVERLY BROTHERS

"WAKE UP LITTLE SUSIE"

CADENCE 1337

cadence 40 EAST 49TH ST. NEW YORK 17, N. Y.



# "SPUTNIK"

b/w ROCK-A-BILLY BILLES

CAVE RECORD # 1B,000 AL JACOBSON with

the CAVE DWELLERS for free promotional record write:

CAVE RECORDS

14952 Valley, LaPuente, Cal. Published by: LES KANGAS Music Pub. Co. 7902 Dewey, San Gabriel, Cal. (BMI)



# **Top Selling Records**

# Retail

From Coast to Coast

# BROADWAY MUSIC New York, N. Y. Melodie D'Amour (E. Ros) Fascination (J. Morgan) I'll Remember Today (Page) Deep Purple (B. Ward) Around The World (Mantovani) My One Sin (4 Coins) Silhouettes (Rays) Please Mr. Brown (Vaughan) Dumplin's (D. Badby)

- 9. Dumplin's (D. Bagby)
  10. How I Love You (C. Alaimo)

### THE GROOVE RECORD SHOP Norfolk, Va.

- Norfolk, Va.

  1. Jailhouse Rock (E. Presley)

  2. Wake Up Little Susie

  (Everly Bros.)

  3. Have I Told You Lately
  That I Love You (Nelson)

  4. Chances Are (J. Marhis)

  5. The First Kiss (N. Petty)

  6. My Soec'al An-el (Helms)

  7. Happy Happy Birthday Baby
  (Tune Weavers)

  B. Little Bitty Pretty One

  9. Fascination (J. Morgan)

### GRAY MART MUSIC SHOP Morristown, N. J.

- Morristown, N. J.

  1. Silhouettes (Rays)
  2. Wake Up Little Susie (Everly Bros.)
  3. Chances Are (J. Mathis)
  4. You Send Me (S. Cooke)
  5. Jailhouse Rock (E. Presley)
  6. April Love (P. Boone)
  7. Be Boo Baby (R. Nelson)
  B. Melodie D'Amour (Ames Bros.)
  9. Happy Happy Birthday Baby (Ture Weavers)
  10. My Special Angel (B. Helms)

### MOSES MELODY SHOP Little Rock, Ark.

- Little Rock, Ark.

  1. Wake Up Little Susie
  (Everly Bros.)

  2. Jailhouse Rock (E. Presley)

  3. Chances Are (J. Mathis)

  4. Just Born (P. Como)

  5. Be Boo Baby (R. Nelson)

  6. Swanee River Rock
  (Red Tops)
- (Red Tops)
  7. Fascination (J. Moroan)
  B. When I Meet My Girl
  (T. Ridgely)
  9. Honeycomb (J. Rodgers)
  10. My One Sin (4 Coins)

### THE RECORD CENTER Cleveland, Ohio

- Cleveland, Ohio

  1. Jailhouse Rock (E. Presley)

  2. You Send Me (Brewer/Cooke)

  3. Be Bop Babv (R. Nelson)

  4. Silhouettes (Ravs)

  5. Rock And Roll Music (Berry)

  6. Melodie D'Amour

  (Ames Bros.)

  7. Fascination (Troubadors)

  B. Wake Up Little Susie

  (Everly Bros.)

  9. Keep A-Knockin' (L. Richard)

  10. Mean Woman Blues (Presley)

### COMER'S RECORD NOOK San Antonio, Tex.

- San Antonio, I ex.

  1. Henrietta (J. Dee)
  2. Jailhouse Rock (E. Presley)
  3. Be Bop Baby (R. Nelson)
  4. My Special Angel (B. Helms)
  5. Wake Up Little Susie
  (Everly Bros.)
  6. Chances Are (J. Mathis)
  7. Honevcomb (J. Rodgers)
  8. Tonight, Tonight
  (Mello-Kings)
  9. You Send Me (S. Cooke)
  10. Silhouettes (Rays)

# HILLCREST CAMERA & TV Milbrae, Calif. 1. Jailhouse Rock (E. Presley) 2. You Send Me (S. Cooke) 3. Chances Are (J. Mathis) 4. Keep A-Knockin' (L. Richard) 5. Honeycomb (J. Rodgers) 6. Mean Woman Blues (Presley) 7. Wun'erful, Wun'erful (S. Freberg) 8. Tammy (D. Reynolds) 9. Chicago (F. Sinatra) 10. Lotta Lovin' (G. Vincent)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

# HUDSON ROSS

- HUDSON ROSS
  Chicago, III.

  1. Jailhouse Rock (E. Presley)
  2. Silhouettes (Rays)
  3. Wake Up Little Susie
  (Everly Bros.)
  4. You Send Me (S. Cooke)
  5. Chances Are (J. Mathis)
  6. Till (R. Williams)
  7. Fascination (J. Morgan)
  B. All The Way (F. Sinatra)
  9. Be Bop Baby (R. Nelson)
  10. Wonderful, Wonderful
  (J. Mathis)

# DISC & NEEDLE RECORD SHOPS, INC. Minneapolis, Minn. 1. You Send Me (S. Cooke) 2. April Love (P. Boone) 3. Tonight, Tonight (Mello-Kings) 4. Silhouettes (Rays) 5. Melodie D'Amour (E. Ros) 6. You Bug Me Baby (Williams) 7. Plaything (N. Todd) 8. Keep A-Knockin' (L. Richard) 9. Wake Up Little Susie

- 9. Wake Up Little Susie (Everly Bros.)

# 10. All The Way (F. Sinatra)

- MARTY'S MUSIC STORE Lebanon, Pa.

- Lebanon, Pa.

  1. Wake Up Little Susie
  (Everly Bros.)
  2. Jailhouse Rock (E. Presley)
  3. Silhouettes (Rays)
  4. Be Bop Baby (R. Nelson)
  5. Fascination (J. Morgan)
  6. Melodie D'Amour
  (Ames Bros.)
  7. Chances Are (J. Mathis)
  8. You Send Me (S. Cooke)
  9. Whole Lot Of Shakin' Going
  On (J. L. Lewis)
  10. Wait And See (F. Domino)

- A. WILLIAMS & CO. Philadelphia, Pa.

- Philadelphia, Pa.

  1. Silhouettes (Rays)

  2. Wake Up Little Susie
  (Everly Bros.)

  3. Jailhouse Rock (E. Presley)

  4. Be Bop Baby (R. Nelson)

  5. Chance Are (J. Mathis)

  6. You Send Me (S. Cooke)

  7. My Special Angel (B. Helms)

  B. Honeycomb (J. Rodgers)

- 9. My How The Time Goes By (P. Page)

# 10. My One Sin (4 Coins)

- JACKSON AUTOMATIC
- Jackson, Mich.

- Jackson, Mich.

  1. Honeycomb (J. Rodgers)

  2. Wake Up Little Susie
  (Everly Bros.)

  3. Silhouettes (Rays)
  (Ames Bros.)

  5. Jailhouse Rock (E. Presley)

  6. Hula Love (B. Knox)

  7. Peanuts (L. Joe)

  B. My Special Angel (B. Helms)

  9. Deep Purple (B. Ward)

  10. I'm Available (M. Rayburn)

# ONE STOP RECORD SALES

- Buffalo, N. Y.

- Buffdlo, N. T.

  1. You Send Me (S. Cooke)

  2. Wake Up Little Susie
  (Everly Bros.)

  3. My One Sin (4 Coins)

  4. Silhouettes (Rays)

  5. Cross Over (J. Bowen)

  6. Be Bop Baby (R. Nelson)

  7. Hula Love (B. Knox)

  B. Fair Wind And Full Sails
  (M. Mason)

  9. Reet Petite (I. Wilson)

# 9. Reet Petite (J. Wilson) 10. Peanuts (L. Joe)

- BOB SCHAAD CO. Evansville, Ind.

- EVANSVIIIC, ING.

  1. Chances Are (J. Mathis)

  2. Twelfth Of Never (J. Mathis)

  3. Honeycomb (J. Rodgers)

  4. Just Born (P. Como)

  5. That'll Be The Day (Crickets)

  6. Wake Up Little Susie
  (Everly Bros.)

  7. April Love (P. Boone)

  B. I'm Available (M. Rayburn)

  9. Tammy (D. Reynolds)

  10. Jailhouse Rock (E. Presley)

# CALIFORNIA MUSIC CO.

- Wait And See (F. Domino)
- 9. You Send Me (S. Cooke)
  10. Is It Wrong (W. Mack)

# MUSIC SALES CORP

- Augusta, Ga.

- ALROY MUSIC CO. Forest Hills, N. Y.

- 9. You Send Me (S. Cooke)

- ONE STOP RECORD SERVICE St. Louis, Mo.

- 9. Hula Love (B. Knox) 10. My One Sin (4 Coins)

# WATERFIELD'S MUSIC SHOP

- Taunton, Mass.

# Reported by

# **Outlets**

# 

- CALIFORNIA MUSIC CO.
  Los Angeles, Calif.

  1. Wake Up Little Susie
  (Everly Bros.)

  2. Jailhouse Rock (E. Presley)

  3. Chances Are (J. Mathis)

  4. Honeycomb (J. Rodgers)

  5. Diana (P. Anka)

  6. You Send Me (S. Cooke)

  7. Melodie D'Amour
  (Ames Bros.)

  B. Silhouettes (Rays)

  9. Be Bop Baby (R. Nelson)

  10. April Love (P. Boone)

# LIL' PAL RECORD STORE

- Houston, Tex.
- 1. Wake Up Little Susie (Everly Bros.) 2. Jailhouse Rock (E. Presley) 3. Little Bitty Pretty One (T. Harris)
- 3. Little Bris., (T. Harris)
  4. Silhouettes (Diamonds)
  5. Chances Are (J. Mathis)
  6. Just Born (P. Como)
  7. Melodie D'Amour
  (Ames Bros.)

- Augusta, Ga.

  1. Jailhouse Rock (E. Presley)

  2. Wake Up Little Susie
  (Everly Bros.)

  3. Chances Are (J. Mathis)

  4. Fascination (J. Morgan)

  5. Tammv (D. Reynolds)

  6. That'll Be The Dav (Crickets)

  7. My Heart Reminds Me (Starr)

  B. Remember You're Mine
  (P. Boone)

  9. Hula Love (B. Knox)

  10. Just Between You And Me
  (Chordettes)

- STAMPFLI'S RECORD ROOM Reno, Nev.
- Reno, Nev.

  1. Jailhouse Rock (E. Presley)

  2. Wake Up Little Susie
  (Everly Bros.)

  3. Honeycomb 'J. Rodgers)

  4. Tammy (D. Reynolds)

  5. Chances Are (J. Mathis)

  6. Be Bop Baby (R. Nelson)

  7. Diana (P. Anka)

  B. Happy Happy Birthday Baby
  (Tune Weavers)

  9. Keep A-Knockin' (L. Richard)

  10. That'll Be The Day (Crickets)

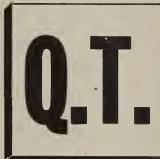
# Roulette Fetes Berle In Chi



CHICAGO—Dee jays and record people turned out to welcome Milton Berle at a soiree given by Roulette Records at the Ambassador East Hotel in Chicago, recently. Berle was in town to kick off the promotion for his new Roulette album, "Songs My Mother Loved" and to visit with old friends. Hugo Peretti and Luigi Creatore, A & R Chiefs of Roulette, traveled with Berle and his press agent, Paul Benson. Above the camera catches a bird's eye view of the party.

1) Peretti and Creatore with Sam Evans, WGES dee jay and Roulette's Stan Pat. 2) Berle with Irv Kupcinet, Chicago Sun-Times columnist. 3) Fred Salem, musical director WIND; Dave Croninger, program director WIND; Carmen Anthony, WJJD dee jay; Dom Quinn, WIND jockey; Berle; and Jack Stilwell, WLS jockey. 4) Herb Lyons, columnist Chicago Tribune; Berle; and Art Adler, owner of the Trade Winds. 5) Milton Berle with Ralph Blank, musical director of WJJD. 6) Lee Petrillo, WCFL musical director; Jess Barker, dee jay of WCFL; Berle; Stan Pat; and Jack Reiling, musical director of WAAF. 7) Milton Berle and Lee Brooks of The Cash Box. 8) Peretti, Creatore, Berle, Bob "Coffeehead" Larsen, WEMP, Milwaukee; Ray Wheat, WAAF; Johnny "Madman" Michaels, WOKY, Milwaukee; Mike Flynn, WOKY; (shaking hands with Berle) Tom Shanahan, program director WEMP. 9) Milton Berle with Jim Mills, NBC jockey and Jim's son, Todd. 10) Stan Pat, Jack Karey, WCFL jockey; Mrs. Steve Schickel, Berle, and Steve Schickel. 11) Berle and Tom Mercein, NBC. 12) Berle and Mrs. Lee Brooks. 13) Berle with WCFL d.j. Sonny Marrs. 14) Berle with George Bay, librarian WCFL and Jess Barker. 15) Berle with Hal Stein, producer of the Bandstand Matinee WGN-TV and Mrs. Hal Stein. 16) Berle with dee jay Ray Wheat, WAAF jockey and Mrs. Wheat. 17) Milton Berle, Ethel Davis, WGN jockey; Stan Pat, and Milo Hamilton, jockey of WIND. 18) Berle with Ed Cerny, musical director of WMAQ. 19) Berle with Chuck Carner, publicity director WGN and Mrs. Carner. (Far right) Sheila Wolf, Chicago Tribune.

# YOU CAN'T KEEP THESE JUBILEES



Don Rondo "WANDERIN" HEART"

and

"IN CHI CHI CHIHUAHUA"

JUBILEE # 5305

Lu Ann Sims "CHA-LYPSO"

JUBILEE # 5302

Helen Curtis

"THE HAPPIEST

MOMENTS IN LIFE"

JUBILEE # 5296

Kirk Stuart
"JE VOUS ADORE"

JUBILEE # 5304

"Big" Al Sears
"CHICKEN WALK"

JUBILEE # 5303

Storm Trio
"WONDERFUL LOVER"

JUBILEE # 5306 "

Della Reese
"AND THAT REMINDS ME"

JUBILEE # 5292



Products of JAY-GEE RECORD CO., INC.

Los Angeles, Calif.

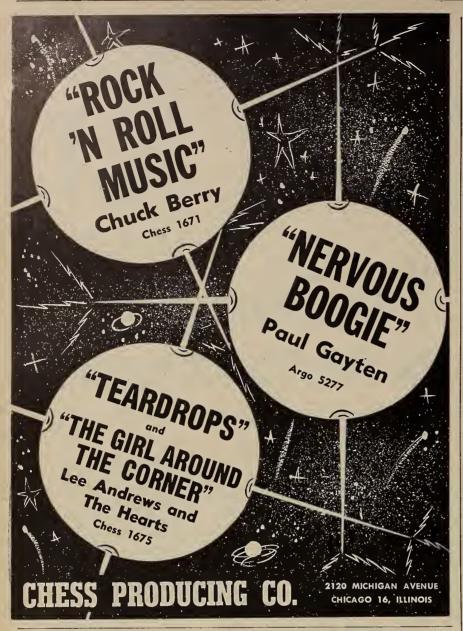
 Jailhouse Rock (E. Presley)
 Chances Are (J. Mathis) 

4. Honeycomb (J. Rodgers) 5. Diana (P. Anka) 6. Silhouettes (Rays)
7. Tammy (D. Pa 7. Tammy (D. Reynolds) 8. Fascination (J. Morgan)

9. All The Way (F. Sinatra)
10. That'll Be The Day (Crickets)

San Francisco, Calif.

Jailhouse Rock (E. Presley)
2. Chances Are (J. Mathis)
3. Wake Up Little Susie
(Everlys)
4. Be Bop Baby (R. Nelson)
5. Silhouettes (Diamonds/ e Gibson/Rays)
6. You Send Me (S. Cooke)
7. Honeycomb (J. Rodgers)
8. Happy Happy Birthday Baby
(Tune Weavers)
9. Keep A-Knockin' (L. Richard)



If you are reading someone else's copy of The Cash Box why not mail this coupon today

THE CASH BOX 1721 BROADWAY NEW YORK 19, N. Y.

Enclosed find my check.

\$15 for a full year (52 weeks) subscription

\$30 for a full year (outside United States)

\$45 for a full year (Airmoil outside U.S.)

FIRM ....

CITY..... ZONE... STATE.....



# **Juke Box Regional Record** Report

The Top Ten Records - City by City

New York, N. Y.

1. Silhouettes (Rays)
2. Wake Up Little Susie
(Everlys)
3. You Send Me (S. Cooke)
4. Chances Are (J. Mathis)
5. Jailhouse Rock (E. Presley)
6. Tammy (D. Reynolds)
7. Little Bitty Pretty One
(T. Harris)
8. My Special Angel (B. Helms)
9. Melodie D'Amour

9. Melodie D'Amour (Ames Bros.) 10. Happy Happy Birthday Baby (Tune Weavers

Philadelphia, Pa.

Philadelpmu, r.C.

1. Silhouettes (Rays)
2. Wake Up Little Susie
(Everlys)
3. Jailhouse Rock (E. Presley)
4. My Special Angel (B. Helms)
5. You Send Me (S. Cooke)
6. Be Bop Baby (R. Nelson)
7. Chances Are (J. Mathis)
8. Melodie D'Amour
(Ames Bros.)
9. I'm Available (M. Rayburn)
10. Little Bitty Pretty One
(T. Harris)

# Seattle, Wash.

Seattle, Wash.

1. Wake Up Little Susie (Everlys)

2. Jailhouse Rock (E. Presley)

3. Silhouettes (Rays)

4. You Send Me (S. Cooke)

5. Chances Are (J. Mathis)

6. Be Bop Baby (R. Nelson)

7. Swanee River Rock (Charles)

8. Susie-Q (D. Hawkins)

9. Little Bitty Pretty One (B. Day)

10. Happy Happy Birthday Baby (Tune Weavers)

# Baltimore, Md.

BGITIMOTE, Md.

1. Jailhouse Rock (E. Presley)

2. Wake Up Little Susie
(Everlys)

3. Silhouettes (Gibson/Rays)

4. Reef Petif (J. Wilson)

5. Fascination (J. Morgan)

6. Be Bop Baby (R. Nelson)

7. Keep A-Knockin' (L. Richard)

8. Happy Happy Birthday Baby
(Tune Weavers)

9. Chances Are (J. Mathis)

10. Bony Moronie (L. Williams)

# New Orleans, La.

# Houston, Tex.

Chicago, III.

1. Jailhouse Rock (E. Presley)
2. Wake Up Little Susie
(Everlys)

(Everlys)
3. Silhouettes (Rays)
4. You Send Me (S. Cooke)
5. Chances Are (J. Mathis)
6. Be Bop Baby (R. Nelson)
7. Till (R. Williams)
8. Happy Happy Birthday Baby
(Tune Weavers)
9. Honeycomb (J. Rodgers)

Detroit, Mich.

1. Jailhouse Rock (E. Presley)
2. Silhouettes (Rays)
3. You Send Me (S. Cooke)
4. Wake Up Little Susie
(Everlys)

5. Melodie D'Amour (Everlys)
5. Melodie D'Amour (Ames Bros.)
6. My Special Angel (B. Helms)
7. Be Bop Baby (R. Nelson)
8. Happy Happy Birthday Baby (Tune Weavers)
9. Peggy Sue (B. Holly)
10. Fraulein (S. Lawrence)

# Cleveland, Ohio

Cleveland, Unio

1. Jailhouse Rock (E. Presley)

2. You Send Me (Brewer/Cooke)

3. Silhouettes (Rays)

4. Wake Up Little Susie
(Everlys)

5. Fascination (J. Morgan)

6. Melodie D'Amour
(Ames Bros.)

7. Be Bop Baby (R. Nelson)

8. Little Bitty Pretty One
(Harris/Day)

9. April Love (P. Boone)

10. Chances Are (J. Mathis)

# Kansas City, Mo.

BOSTON, MGSS.

1. Wake Up Little Susie
(Everlys)
2. My Special Angel (B. Helms)
3. Jailhouse Rock (E. Presley)
4. Chances Are (J. Mathis)
5. Silhouettes (Rays)
6. Fascination (J. Morgan)
7. I'm Available (M. Rayburn)
8. Plaything (N. Todd)
9. (And That/My Heart)
Reminds Me (Reese/Starr)
10. I'll Remember Today (Page)

1. Wake Up Little Susie
(Everlys)
2. Fascination (Morgan/Troubadors)
3. Jailhouse Rock (E. Presley)
4. Chances Are (J. Mathis)
5. Diana (P. Anka)
6. Rainbow (R. Hamilton)
7. With You On My Mind
(N. Cole)

7. With You On My Mind
(N. Cole)
8. That'll Be The Day (Crickets)
9. You Send Me (S. Cooke)
10. Happy Happy Birthday Baby
(Tune Weavers)

HOUSTON, 1 Con1. Wake Up Little Susie
(Everlys)
2. Jailhouse Rock (E. Presley)
3. Little Bitty Pretty One
(T. Harris)

Nullsus City, IviO.

1. Jailhouse Rock (E. Presley)

2. Wake Up Little Susie
(Everlys)

3. Be Bop Baby (R. Nelson)

4. Hula Love (B. Knox)

5. Chances Are (J. Mathis)

6. Keep A-Knockin' (L. Richard)

7. I'm Available (M. Rayburn)

8. Melodie D'Amour (Ros/
Ames Bros.)

9. Honeycomb (J. Rodgers)

10. Sugar Corsage (C. Reed)

Miami, Fla.

MIQMI, FIG.

1. Wake Up Little Susie
(Everlys)
2. Jailhouse Rock (E. Presley)
3. Melodie D'Amour (E. Ros)
4. Silhouettes (Rays)
5. Chances Are (J. Mathis)
6. You Send Me (S. Cooke)
7. Happy Happy Birthday Baby
(Tune Weavers)
8. Honeycomb (J. Rodgers)
9. My Special Angel (B. Helms)
10. Mr. Lee (Bobbettes)

San Antonio, Tex.

San Antonio, Tex.

1. Wake Up Little Susie
(Everlys)
2. Jailhouse Rock (E. Presley)
3. You Send Me (S. Cooke)
4. Henrietta (J. Dee)
5. Silhouettes (Rays)
6. Fascination (Troubadors/
Morgan)
7. Happy Happy Birthday Baby
(Tune Weavers)
8. My Special Angel (B. Helms)
9. Chances Are (J. Mathis)
10. Back To School Again
(T. Rodgers)

1. Jailhouse Rock (E. Presley)
2. Silhouettes (Rays)
3. Wake Up Little Susie (Everlys)
4. You Send Me (S. Cooke)
5. Melodie D'Amour
6. Be Bop Baby (R. Nelson)
7. Happy Happy Birthday Baby
(Tune Weavers)

8. Chances Are (J. Mathis)
9. Little Bitty Pretty One (T. Harris) 10. April Love (P. Boone)

1. Wake Up Little Susie (Everlys)
2. Jailhouse Rock (E. Presley)
3. Chances Are (J. Mathis)
4. Be Bop Baby (R. Nelson)
5. Silhouettes (Rays)
6. Honeycomb (J. Rodgers)
7. April Love (P. Boone)

Cincinnati, Ohio

7. April Love (r. 1888) 8. Melodie D'Amour (Ames Bros.) 9. Just Born (P. Como)

10. That'll Be The Day (Crickets)

Pittsburgh, Pa.

1. Silhouettes (Rays)
2. My Special Angel (B. Helms)
3. Chances Are (J. Mathis)
4. Wake Up Little Susie (Everlys)
5. Jailhouse Rock (E. Presley)
6. You Send Me (S. Cooke)
7. Melodie D'Amour (Ames Bros.)
8. April Love (P. Boone)
9. Lichtensteiner Polka (Glahe)
10. Be Bop Baby (R. Nelson)

Atlanta, Ga.

Jailhouse Rock (E. Presley)
 Be Bop Baby (R. Nelson)
 Wake Up Little Susie

3. Wake Up Little Susie
(Everlys)
4. You Send Me (S. Cooke)
5. Silhouettes (Rays)
6. Chances Are (J. Mathis)
7. Honeycomb (J. Rodgers)
8. April Love (P. Boone)
9. Diana (P. Anka)
10. Just Between You And Me (Chordettes)

St. Louis, Mo.

1. Silhouettes (Rays)
2. You Send Me (S. Cooke)
3. Jailhouse Rock (E. Presley)
4. Back To School Again
(T. Rodgers)

6. Alone (Shepherd Sisters)

Lichtensteiner Polka (Glahe) Be Bop Baby (R. Nelson)

9. Chances Are (J. Mathis)
10. All The Way (F. Sinatra)

# Denver, Colo.

Jailhouse Rock (E. Presley)
 Chances Are (J. Mathis)

Peanuts (L. Joe)
That'll Be The Day (Crickets)

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

# Minneapolis, Minn.

3. Silhouettes (Rays/Diamonds)
4. Wake Up Little Susie (Everlys)
5. Happy Happy Birthday Baby (Tune Weavers)

8. Honeycomb (J. Rodgers)
9. April Love (P. Boone)

10. Ain't I'm A Dog (R. Self)

# King of Swing" Stereo Pioneer

CHICAGO — At the Hotel New Yorker in Manhattan, recently Benny Goodman was presented with a Magnecord Citation Plaque which reads: "A glowing tribute to Benny Goodman for his pioneering achievements on stereophonic recording."

The award plaque, which was presented to the "King of Swing" by Hugh J. Daly, Magnecord general sales manager, is a bronze reproduction of a reel used for tape recording and playback mounted on a handsome wooden shield.

and playback mounted on a handsome wooden shield.

When Goodman was appearing with his orchestra at Chicago's Blue Note back in 1951, a Magnecord engineer asked him if he could bring up some new fangled equipment called "stereo" during a rehearsal session. Goodman gave him the nod, not realizing that he was about to become one of the first artists with orchestra to make a stereonbonic recording of nonular

a stereophonic recording of popular jazz music on magnetic tape.

The whole thing was brought to light several weeks ago when Goodman remembered he had taped music on a stereophonic recorder and wrote Magnecord asking if he could procure a copy. After obliging, Magnecord dug into the records and came up with the fact that Goodman was an

important "first" in stereo.

Reproductions of the tapes contain

Reproductions of the tapes contain 12 swing tunes and, according to Goodman, "they will soon be marketed as a collector's item."

Magnecord, now a division of Midwestern Instruments, Inc., which purchased the old Magnecord company in December of 1956, has branched out into many other electronic fields during the past year, chiefly in those of instrumentation and automation.

During the recent Audio Show in New York City, Midwestern and Magnecord announced a new line of high fidelity tape recorders—designed for the "carriage trade"—were in production.

production.

production.

This marks the first "home" instruments ever made by Magnecord, although many professional Magnecord tape recorders have been used by radio and television stations and recording studios over the years.

According to Daly, "These new home equipments are the latest in every respect and will receive the approval of the most exacting audiophiles.

"They are tops-from performance to ultra-modern packaging, and will be offered on the Christmas market," he stated.

# **Coffeehead Entertains**





MILWAUKEE—Bob "Coffeehead"
Larson, deejay WEMP, entertained
Milwaukee area servicemen stationed
at Lackland Field, San Antonio,
Texas last week.

Larson gathered a troupe of recording artists and arranged with the
U.S. Air Force to fly the group to
Lackland Field.

"Coffeehead" decided to bring a
little bit of home to the boys when
he discovered that the personnel of
the airbase consists mostly of men
from Wisconsin.

Pictured above are: (1) (Left to Right) Terry Trott, representing Milwaukee newspapers; Mort Hillman; Dottie Ferguson; Chaya Nash; Sally Phillips; Freddie Montell; Martin Schwartz. (Rear) Bob "Coffeehead" Larson, Carol Knoll and M/Sgt. Irv. Musolf. (2) Arriving at San Antonio (Left to Right) Martin Schwartz, Dot Records; Mort Hillman, Freddie Montell Carol Knoll, Sally Phillips, Dottie tell, Carol Knoll, Sally Phillips, Dottie Ferguson, Chaya Nash, Sgt. Musolf, Larson and the Crewcuts

# **Citations For Capitol**



HOLLYWOOD -Certificates of commendation for their services to the Veterans Administration were rethe Veterans Administration were recently presented to seven Capitol Records men by J. Norman Lodge, Director, Information Service, Veterans Administration. Lodge flew to Hollywood from his offices in Washington, D.C. specially to make the presentations at a luncheon in the board room of Capitol in the Capitol Tower.

Tower.

Recipients of the framed certificates were Glenn E. Wallichs, President; James Bayless, Engineering and Manufacturing Vice President; Artists and Repertoire producers Dave Cavanaugh, Voyle Gilmore, Bill Miller and Ken Nelson; and Bill Robinson, Studio Manager of Hollywood. Also attending the luncheon was L. C. "Fitz" Fitzgerald, VA Public Relations man in Los Angeles who, for a number of years has been coordinating the re-

cording of "Here's to Veterans," the VA's weekly transcribed radio show which has often been described "the most valuable public service property of the U. S. government." The program is celebrating its tenth anniversary and each week is heard over 2800 radio stations, which is more than 80% of all of the radio outlets of the nation.

Each commendation certificate reads

Each commendation certificate reads as follows:

as follows:

Certificate of Commendation
Administration of Veterans Affairs
for outstanding service to veterans
of America through participation
in the weekly transcribed musical
series "Here's to Veterans" during
the past ten years, 1947 to 1957.
Seen above are from 1 to r—Bill
Robinson, Voyle Gilmore, Ken Nelson,
L. C. "Fitz" Fitzgerald, L. Norman
Lodge, Glenn E. Wallichs, James Bayless, Dave Cavanaugh and Bill Miller.

# Cole "Roasted"

HOLLYWOOD-The largest attendance in the history of the Beverly Hills Friars Club was recorded last week when many of the nation's top entertainers paid tribute to Capitol Records' Nat "King" Cole with a traditional roastmasters dinner.

The only non-entertainer on the dais was Capitol Records President Glenn E. Wallichs. Entertainment celebrities also on the dais were Jack Benny, George Burns, Frank Sinatra, Dean Martin, Eddie Fisher, Johnny Mercer, Maurice Chevalier, Art Linkletter and Parkyakarkus. George Jessel was master of ceremonies.

Other well-known performers in the audience were Groucho and Chico Marx, the Ritz Brothers, Cole's Capitol Records conductor Nelson Riddle, and others. Lee Gillette, who produces all of Cole's albums and single records for Capitol, also was present to pay tribute to the entertainer.

Linkletter, honorary mayor of Hollywood, following his complimentary remarks about Cole, presented him with a key as a life-time honorary citizen of the entertainment capitol of the world.

Earlier this year, the Friars conducted a similar roastmasters dinner for Capitol President Wallichs, who is the only non-entertainment personality ever so honored by the group.

# Patience And Prudence "Witchcraft"

"Over Here"



# WILD IS THE WIND

Recorded by
JOHNNY MATHIS - COLUMBIA

JAILHOUSE ROCK

# TREAT ME NICE

**ELVIS PRESLEY - RCA VICTOR** 

Publisher: ELVIS PRESLEY MUSIC, Inc.

Sole Selling Agent: HILL AND RANGE SONGS, INC.

Air Mail Subscription To The Cash Box \$30 BEST:

# YOUR VOTES DECIDE THE WINNERS

VOTE FOR YOUR BEST MONEY-MAKING RECORDS & ARTISTS OF 1957
NOTICE: Be sure to include Name of Artist On All Records Listed

Record (list artist)
Female Vocalist
Male Vocalist
Vocal Combination
Orchestra
Small Instrumental Group
Rhythm 'N Blues Record
R & B Female Vocalist
R & B Male Vocalist
R & B Vocal Combination
R & B Orchestra
Country Record
Country Female Vocalist
Country Male Vocalist
Country Vocal Combination
Country Band
Country Instrumental Artist
Country Sacred Singer
MOST PROMISING NEW:
Female Vocalist
Male Vocalist
Vocal Combination
Orchestra
R & B Female Vocalist
R & B Male Vocalist
R & B Vocal Combination
Country Female Vocalist
Country Male Vocalist
Country Vocal Combination

# IMPORTANT!

EACH JUKE BOX YOU OWN COUNTS FOR ONE VOTE. EACH WALL OR BAR BOX YOU OWN COUNTS FOR ONE VOTE. EACH WIRED TELEPHONE MUSIC SHELL YOU OWN COUNTS FOR ONE VOTE. BE SURE TO LIST THE COMPLETE NUMBER OF UNITS YOU OWN INDIVIDUALLY ON THE BOTTOM OF THIS FORM TO GIVE THE RECORDS AND ARTISTS YOU SELECT FULL CREDIT. THESE FORMS ARE CONFIDENTIAL. INDIVIDUAL FIGURES ARE NOT REVEALED!

NAME		
FIRM	,	
ADDRESS		
СІТҮ	STATE	,

# LIST YOUR VOTES HERE

	F	I operate the foll	lowing number o	of Juke Boxes	,
i	Wall	and Bar Boxes	, Wired	Telephone Music Shel	ls
		TOTAL NUM	1BER	ARE YOUR VOTE	s!

In the

# 12th Annual Poll

Of the

Automatic Music Industry
Of America

To Choose

THE BEST RECORDS and RECORDING ARTISTS Of 1957 VOTE TODAY!

FILL OUT THIS FORM

And Mail To
THE CASH BOX
1721 BROADWAY
NEW YORK 19, N. Y.

# First Voting Heavy In 12th Cash Box Juke Box Ops Poll

NEW YORK—Early returns in The Twelfth Annual Juke Box Operator Poll, sponsored and conducted by The Cash Box in behalf of the Automatic Music Industry, indicate that this year's voting may be the heaviest yet. Votes have been pouring in from every corner of the nation.

The results of the poll, to be announced in the December 7th issue, will determine the top money making recordings and artists in the pop, r & b and country fields during 1957 and will also show which artists juke box operators consider most promising.

box operators consider most promising.

Voting is limited to juke box operators and is tallied on the basis of one vote for each machine or wall box an operator owns. Voting will cover a 5 week span—the results to be announced in the December 7th Issue.

To aid the operator in voting, an alphabetically arranged list of 1957's top favorites is shown below. To cast your vote, simply fill out the special form which appears on the preceding page.

ing page.

Top Pop Song Favorites of 1957

A White Sport Coat
All Shook Up
Almost Paradise
An Affair To Remember
And That Reminds Me
Around The World
Banana Boat Song
Be Bop Baby
Black Slacks
Butterfly
Bye Bye Love
Chances Are Chances Are Come Go With Me Dark Moon Day-O Diana Don't Forbid Me Fascination Four Walls Four Walls
Gone
Happy Happy Birthday Baby
Honeycomb
Hula Love
I Like Your Kind Of Love
I'm Gonna Sit Right Down
I'm Sorry
I'm Stickin' With You
I'm Walkin'
In The Middle Of An Island
It's Not For Me To Say
Jailhouse Rock
Just Between You And Me
Keep A-Knockin'
Lips Of Wine
Little Darlin'
Lotta Lovin'
Love Letters In The Sand
Love Me To Pieces
Mama Looka Booboo
Marianne Gone Marianne Melodie D'Amour Melodie D'Amour
Mr. Lee
My Special Angel
Ninety Nine Ways
Old Cape Cod
Party Doll
Pledge Of Love
Rainbow
Remember You're Mine
Rock-A-Billy
Round And Round
School Day (Ring Ring Goes
The Bell)
Searchin'
Send For Me
Shangri-La
Short Fat Fannie
Silhouettes
So Rare

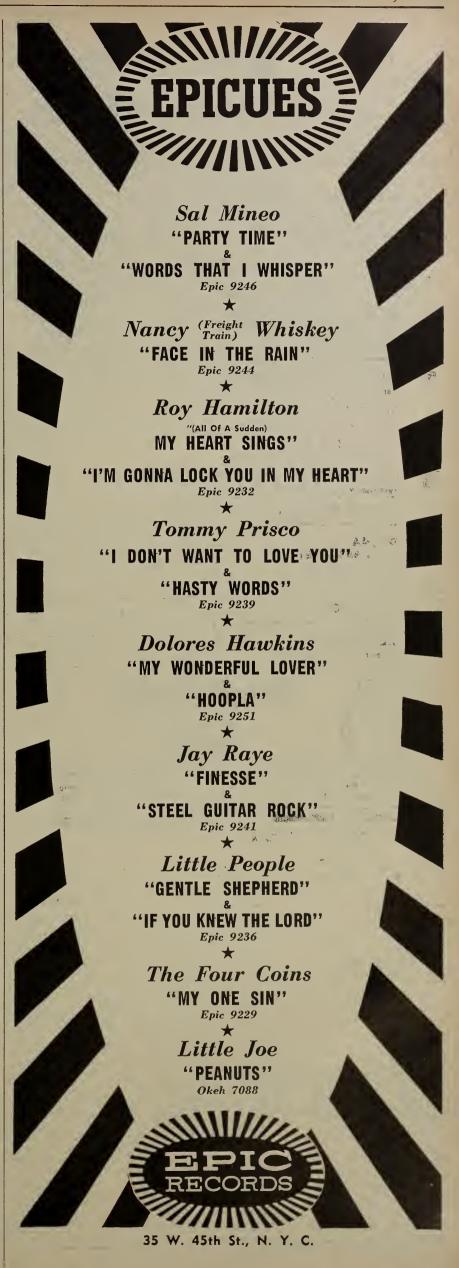
Silhouettes
So Rare
Star Dust
Start Movin'
Tammy
Teddy Bear
Teen Age Crush
Teenager's Romance
That'll Be The Day
There's A Gold Mine In The Sky
Wake Up Little Susie
Whispering Bells
White Silver Sands
Whole Lot Of Shakin' Going On
Who Needs You
Why Baby Why
With All My Heart
Wonderful Wonderful
You Don't Owe Me A Thing
Joung Love
Send Me

Top R&B Favorites of 1957

Ain't Got No Home
All Shook Up
A Thousand Miles Away
Blue Monday
C. C. Rider
Come Go With Me
Diana
Dumalin's Dumplin's Farther Up The Road Goody Goody Goody Goody
Green Door
Happy Happy Birthday Baby
Honeycomb
Humpty Dumpty Heart
I Feel Good
I'm Walking
It Hurts To Be In Love
Jenny Jenny
Jim Dandy
Just Because
Just To Hold My Hand
Let The Four Winds Blow
Little Darlin'
Long Lonely Nights
Love Is Strange
Love Me Tender
Lucille Love Me Tender
Lucille
Lucky Lips
Mr. Lee
Miss You So
Next Time You See Me
Oh What A Night
Over The Mountain
Party Doll
Please Send Me Someone To Love
Rockin' Pneumonia and The Boogie
Woogie Flu
School Day (Ring Ring Goes The
Bell) Bell) Searchin' Searchin'
Send For Me
Since I Met You Baby
Slow Walk
Short Fat Fannie
So Rare
Teddy Bear
That'll Be The Day

Think Valley Of Tears

Whispering Bells
Whole Lot Of Shakin' Going On
Without Love
Young Blood **Top Country Favorites of 1957** A Fallen Star
All Shook Up
Am I Losing You
A White Sport Coat
Bye Bye Love
First Date, First Kiss, First Love
Four Walls
Fraulein
Geisha Girl
Give My Love To Rose
Gone Geisha Girl
Give My Love To Rose
Gone
Gonna Find Me A Bluebird
Holiday For Love
Home Of The Blues
Honky Tonk Song
I Heard The Bluebirds Sing
(I'll Always Be Your) Fraulein
I'll Be There
I Miss You Already
Pm Tired
Is It Wrong
I've Got A New Heartache
Jailhouse Rock
Knee Deep In The Blues
Lotta Lovin'
Loving You
My Arms Are A House
My Shoes Keep Walking Back
To You
My Special Angel
Next In Line
Repenting
Rockin' In The Congo
Stolen Moments
Tangled Mind
Teddy Bear
There You Go
Three Ways
Too Much
Too Much Water
Train Of Love
Two Shadows On Your Window
Walkin' After Midnight
Wake Up Little Susie
Wasted Words
Whole Lot Of Shakin' Going On
Why Why
Young Love
Your True Love Young Love Your True Love





# **Best Selling Sheet Music**

		WEEK
1	TAMMY Northern ASCAP—Livingston, Evans	I
2	AROUND THE WORLD Victor Young ASCAP—Young	2
3	FASCINATION Southern ASCAP—Manning, Marchetti	3
4	CHANCES ARE Korwin ASCAP—Stillman, Allen	4
5	WAKE UP LITTLE SUSIE Acuff-Rose BMI—Bryant, Byrant	7
6	HONEYCOMB Hawthorne ASCAP—Merrill	5
7	AN AFFAIR TO REMEMBER Feist ASCAP—Warren, Adamson, McCarey	6
8	MELODIE D'AMOUR Rayven BMI—Johns, Salvador	8
9	JAILHOUSE ROCK Elvis Presley BMI—Lieber, Stoller	13
10	(AND THAT/MY HEART) REMINDS ME Symphony House ASCAP—Bargoni, Stillman	9
- 11	IN THE MIDDLE OF AN ISLAND E. H. Morris ASCAP—Acquaviva, Varnick	11
12	DIANA Pamco BMIAnka	10
13	APRIL LOVE Leo Feist ASCAP—Fain, Webster	_
14	IVY ROSE Roncom ASCAP—Hoffman, Manning	
15	SILHOUETTES Regent BMI—Crewe, Slay	_
-0	www.	



# Peatman

SONGS WITH LARGEST RADIO & TV AUDIENCE

The top 30 songs of the week on radio and TV based on the Copyrighted Audience Coverage Index & Audience Trend Index—A National Survey of Popular Music Heard Over Network Broadcasts. Published by the Office of Research, Inc., Dr. John G. Peatman, Director.

MIHDMO	I MI I I MAIN	CHREST !	
RA	AD	IC	)

### (LISTED ALPHABETICALLY)

An Affair To Remember (And That/My Heart) Reminds	Feist	
Me Sy	mphony House	ı
April Love		
Around The World	Young	ı
Ca, C'Est L'Amour	Buxton Hill	l
Chances Are		ı
Fascination		ı
Forgotten Dreams		ı
Got A Date With An Angel		l
Happy Happy Birthday Baby Honeycomb		l
I Keep Running Away From You .		ı
		l
I'll Remember Today		l
In The Middle Of An Island		l
June Night	Feist	١
Just Born	Winneton	ı
Language Of Love	Sequence	l
Lips Of Wine	Mack Martin	l
Listen To The Rockin' Bird	Warnow	l
Love Letters In The Sand	Bourne	ı
Melodie D'Amour	Rayven	l
Moonlight Swim	Daniels	ı
Sayonara	Berlin	ı
Search For Paradise	Witmark	ı
Send For Me	Winneton	ı
Tammy	Northern	1
There's Only You	Broadcast	
Till	Chappell	
Wake Up Little Susie	Acuff-Rose	
Military City on Conda	F 11 5 5 1	l

All The Way Maraville
Alone Fifth Ave.
(And That/My Heart) Reminds Me Symphony House
April Love Feist
Around The World Young
Bon Voyage Ardmore
Chances Are Korwin
Eyes Of God Korwin
Fascination Southern
Honeycomb Hawthorne
If You Don't Love Me Commander
I'll Never Say 'Never Again' Again Bregman, Vocco & Conn
I'll Remember Today Hollis
Jailhouse Rock Presley
June Night Feist
Lips Of Wine Mack Martin
Mad Ball Columbia Pic.
Melodie D'Amour
My One Sin Mellin
My Summer Love B. F. Wood
Never Go Away Joy
Pretend You Don't See Her Rosemeadow
Rock A Boogie With Another Boogie
Man Northern
Silhouettes Regent
Tammy Northern
That'll Be The Day Nor-Va-Jak
That's The Way It Goes Symphony House
Wake Up Little Susie Acuff-Rose
Why Don't They Understand Kahl
You Send Me Higuera

# **Bell & Howell Enters Medium Priced Tape** Recorder Field

CHICAGO—The new Model 775 tape recorder, which marked the Bell & Howell Company's entry into the moderate-price field, will be given an all out promotional and advertising send-off by the company, it was announced last week by the company's merchandising vice-president Carl Schrever

merenandising vice-president Carl Schreyer.

Designed for use in home, church, and office, the 775 is adaptable for dictation by means of its "pause" button. When this spring-loaded control is pressed, it pulls the pressure roller away from the capstan, thus halting tape motion instantly during recording and playback. The same halting tape motion instantly during recording and playback. The same effect is obtainable by means of a remote-control foot pedal, available as an accessory. This feature is useful not only in dictation and transcription but also during other recording and playback, for interrupting the sound momentarily without stoping the meahanism

the sound momentarily without stopping the mechanism.

Acoustically balanced twin 5¼-inch speakers and a public-address switch control are among the 775's other features. A plunger affords quick change to tape speeds of 3¾ or 7½ inches per second. Fast forward and reverse and a resettable 3-digit program indicator permit the rapid location of any desired portion of tape. A full 1200-foot reel can be rewound in 80 seconds. rewound in 80 seconds.

Dual recording-indicator lamps tell

Dual recording-indicator lamps tell the user exactly when he is recording at the optimum level.

Five pushbuttons—for Stop, Forward, Rewind, Play, and Record—are grouped conveniently. The Record and Play buttons are interlocked to prevent accidental erasure of sound. While pressing the Record button the user must also press the Play button to lock the mechanism in recording position.

button to lock the mechanism in recording position.

Fully variable tone control and volume control knobs are located front and center. The 775's toggle switch has three positions—Normal, Monitor, and P.A. The Normal position is used for recording and playback. Monitor position enables the user to hear what is being picked up during direct recording from a record-player, another tape, or radio. The P.A. setting converts the unit to a self-contained public-address system with its amplifier, speakers, and microphone. It also permits the and microphone. It also permits the unit to be used as an auxiliary amplifier and speaker system for record players or small radios.

Located toward the front of the recorder are an input jack (for microphone, record-player, or radio) and an output jack for use with external speaker, when broader sound distribution is desired.

Reels can be dropped on and lifted off the 775's spindle heads easily, and there is a readily visible drop-in slot for threading the tape.

The new unit is housed in a streamlined case which has a perforated steel frame, Tyrolean gray molded top and bottom, and a panel of tweed-textured vinvl across the top. Drop-off hinges permit complete removal of the top. A storage area at the rear of the case accommodates standard equipment—a ceramic microphone with 6-foot cord, the 8-foot permanently-connected line cord, and a 7-inch reel.

Available as accessories are the remote-control foot pedal; an earphone for use in monitoring a recording or listening during playback without using the speakers; and a patch-cord for connecting the instrument directly to radios, phonographs, or other signal sources.

# **Bource Productions Formed**

NEW YORK - Bouree tions, a record industry consultant and production team, has been formed with jazz authority and record consultant George T. Simon as

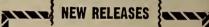
its prexy.

Bouree Productions will handle all aspects of recording from the creation of the product idea through to its production and ultimate distribu-

According to Simon, "Bouree expects to inject new ideas, new products and new enthusiasm into an industry to which we've all dedicated ourselves and whose potential we feel is far greater than most people realize. We're especially interested in utilizing the impact of live sound, as well as in exploring and developing some of the less routine and more daring ways of producing and marketing records."

Heading sales for Bouree is Simon's counterpart in the classical field, Fred V. Grunfeld, author of "Music and Recordings." In charge of production and development is E. Alan Silver, currently engineering chief of the Jazztone Society and Concert Hall Records, and a veteran in the field of stereophonic sound reproduction.

Bouree Productions has opened New York offices at 15 West 55th Street.



THE "5" ROYALES

MESSIN' UP

SAY IT

KING 5082

TINY TOPSY

COME ON, COME ON, COME ON

RING AROUND MY FINGER

FEDERAL 12309

ANNIE LAURIE

NOBODY'S GONNA HURT YOU

DE LUXE 6151

THE BLUE TONES

SHAKE SHAKE

KING 5088

OTIS WILLIAMS and HIS CHARMS

DYNAMITE DARLING

WELL OH WELL

DE LUXE 6149

JIMMY SCOTT

DAY IS DONE

ECORDS

# **Tina Returns**



NEW YORK—Coral vocalist, Tina Robin, accepts a posy from Mr. Shecter, Manager of M. H. Lamston Store located at Sixth Avenue and 57th St.

All of the employees of Lamston's joined in the celebrating of "Tina Robin Day" on October 23rd. The petite blonde was a salesgirl for the five & ten cent store prior to entering show business.

Tina's latest Coral release is "Ca C'est L'Amour."

# **New Studio For Liberty**

BEVERLY HILLS, CAL.—Liberty Records now has its new recording stereo studio in operation under the supervision of head engineer, Ted Keep. The studio is fully transistorized. The studio was completed at a cost of \$100,000, including engineering and research, and took one year to construct.

# Benson To Present R&B Spectacular

CHICAGO—Al Benson, popular Chicago disk jockey and Rhythm & Blues impressario, will present a Rock 'n Roll spectacular on the stage of the Regal Theatre, 47th & South Parkway Friday, Nov. 8th through the 15th

Contracts for eleven Rhythm and Blues artists and groups have already been signed and still more stars were to be added to the show's line-up. Some of the entertainers scheduled to appear include Big May-Belle, Screaming Jay Hawkins, The Dells, Priscilla Bowmen, The Mellow Kings, The Three Rhythm Kings, Titus Turner, Joan Shaw, Mercy Baby, Frankie Lee Sims, Al Smith and his ork, and others.

# B.B.C. To Present Hefti Spectacular

LONDON, ENG. — The British Broadcasting System has announced that it is planning a "spectacular" based on the works of American composer-conductor Neal Hefti.

Hefti, at a rehearsal of ABC-radio's Bill Kemp Show, was the recipient of a transatlantic telephone call from maestro Ted Heath. Heath asked Hefti to forward permission to use several of Hefti's original unrecorded musical pieces on the show. John Keating of the B.B.C. will be in charge of the show, which will be presented sometime in late November or early December.

# Teenage Music Jamboree



NEW YORK—A record number of teenagers jammed the Donnell Library Center, 20 West 53rd Street, on Thursday afternoon, October 24th, for the second session of Popular Music Jamborees co-sponsored by Station WMGM, New York, and the New York Public Library. Tony Bennett (right), Columbia recording star, whose latest release is "Ca C'est L'Amour," was one of (left) Peter ("Your Hits of the Week") Tripp's guests. Both revealed many facets of the record industry to the teenagers. Tony paid tribute to the youngsters' vast knowledge of popular music, and complimented them on their searching questions put to him and the WMGM disc jockey. Subsequent jamborees will feature Ed Stokes, WMGM disc jockey, on Thursday, November 7th, and "n Hunter, conductor of the "Record Bandwagon" and "Best Sellers" provover WMGM, on Thursday, November 21st.

# **Basie Departs**



NEW YORK—Count Basie and his orchestra depart for a five-week tour of Europe which will be highlighted by a special Command Performance before Queen Elizabeth and Prince Phillip in London on Monday evening, November 18th. Immediately after the performance, they will leave for Paris to open a week's engagement at the Olympia Theater.

# **Snyder Band Reorganized**

NEW YORK—Pianist Bill Snyder has reorganized his band, after five years, and has already set out with the crew on a series of one-nighters this month. Among the places Snyder and the ork have skedded for November dates are VIP College, Blacksburg, Va.; 300 Dance Club, City Auditorium, Roanoke, Va.; Embassy Club, Greensboro, N.C.; University of Charleston, Charleston, W. Va.; Clemson College, Clemson, S.C.; and the Progressive Club, Atlanta, Ga. Snyder will also be playing concert dates with symphony orchestras plus one man two hour deals.

The artist has been busy cutting LP's for Decca, having pressed 10

The artist has been busy cutting LP's for Decca, having pressed 10 packages in the past 18 months. Some of the Snyder LP's include "Cafe Rendezvous," "Follies Girl," "Bewitching Hour," "Sweet And Lovely," "Treasure Chest," "Flying Fingers," "Starlit Hour," "Music For Holding Hands," and "Lover's Touch."

Snyder's personal manager is Nev Wagner, who is situated at Orchestras Management, Wilder Building, Charlotte, N.C.

# New Dolphin Jazz LP

NEW YORK — Dolphin Records, a division of Doubleday book publishers, has released an LP, "Freddie Wacker and his Windy City Seven," which features the group performing a jazz blend of two-beat harmonies and society syncopation.

Though this is their initial album appearance, the group has played many society dates, and has been aired over the NBC and CBS television networks. With the Windy City aggregation, Wacker is leader, master of ceremonies and drummer. He is accompanied on the Dolphin disk by Ralph Blank, a Ted Weems alumnus, on piano; Reimer R. Hoffman, who worked with Bix Biederbecke, on bass; Russ Phillips, formerly a Louis Armstrong sideman, on trombone; and Charlie Spero on clarinet. Bob Burnet and Spencer Clark handle trumpet and sax respectively, and double as the group's arrangers. The Dolphin presentation features eight favorites.

# Joy Album Spurs Offers

NEW YORK — Stylist Teal Joy's debut album on Bethlehem, "Ted Steele Presents Miss Teal Joy," has received such a favorable reaction, since its release two weeks ago, that as a result the artist has received a movie part, a tv guest shot, and a club date.

Miss Joy has been signed to appear in a Paramount Picture to be shot this week, she will guest on Steve Allen's tv show on November 24th, and will work the Casino de Capri, Havana, Cuba, where she will be costarred with Jose Greco, and Gordon McRae.

Carl Lebow, general manager of Bethlehem Records, is Miss Joy's personal manager.

# **Jubilee Expands Roster**

NEW YORK — Jubilee Records New York, rounding out its tenth year as a recording company, is expanding its talent roster, and has signed several new artists in recent weeks, according to Morty Palitz, Jubilee Vice-President.

Newly pacted artists include film and TV actor Peter Lawford, Lu Ann Simms, Carl Ravazza, Dick Haymes, Peter Hanley, Rita Constance, Helene De Lys and Dolph Traymore. Of these, Haymes has cut "Lonesome and Sorry," b/w "I'll Still Be Sure"; Lu Ann Simms is represented by "Chalypso" b/w "I Remember Marcellino"; Hanley has "Rock 'n Roll Polka" b/w "The Blues"; Ravazza's album, "Hold Hands," is due for release shortly.



# November Album Releases

# POPULAR

# **ABC-PARAMOUNT:**

"Hugh O'Brian-TV's 'Wyatt Earp' Sings" -ABC-203

"Nostalgia In Hi-Fi"—Bert Buhrman At The Conn Organ—ABC-209 "Christmas In A Monastery"—Francis-can Friars—ABC-211

### ATLANTIC:

"The Art Of Mabel Mercer"—Atlantic 2-602

.avern"—Lavern Baker—Atlantic 8002 "Hi-Fi Sounds For Young Parisians"-Georges Brassens—Atlantic 8011

"Mac-Kac & His French Rock & Roll"— Atlantic 8012

"Dance The Rock & Roll"—Atlantic 8013
"I Miss You So"—Chris Connor—Atlantic

### CAMDEN:

"The Count"—Count Basie And His Or-chestra—CAL-395

"The Merry Widow"—Al Goodman And His Orchestra—CAL-397 "Hits Of The '40's"—Various Artists— CAL-398

"Hi Fi Christmas Party"—Domenico Sa-vino And His Orchestra—CAL-392 "An Hour Of Favorite Stories For Chil-dren, Vol. 2"—Various Artists—CAL-

"Dream Along With Me"—Perry Como-Cal-403 \* CAE-410

### CAPITOL:

"London After Dark"—Norrie Paramor's
Orchestra—T-10052 \* EAP-1-10052
"Israel Today"—The Trio Aravah—
T-10105 \* EAP-1-10105
"Carnival Week In Rio"—T-10106
"El Gran Gática!"—Lucho Gatica—
T-10109 \* EAP-1-10109

"El Gran Gatica! — Lucho Gatica—
T-10109 \* EAP-1-10109
"Hi-Fi Haitian Drums"—Issa El Saieh—
T-10110 \* EAP-1-10110
"A Summer Evening In Athens"—T-10112
"Music Of The African Zulus"—A-10114
"Fallow The Sun"—Philip Green—T-10118
"Japanese Sketches"—Dorothy G. Britton's Tokyo Impressions—T-10123
"The Morse Code"—Ella Mae Morse—
T-898 \* EAP-1-898
"Whisper Not"—Al Belletto—T-901
"Gone For The Day"—June Christy—
T-902 \* EAP-1, 2, 3-902
"Just One Of Those Things"—Nat "King"
Cole—W-903 \* EAP-1, 2, 3-903
"Hawaii Calls: Hawaiian Shores"—Presented By Webley Edwards—T-904 \*
EAP-1, 2, 3-904
"Jackie Gleason Presents"—W-905 \*

"Jackie Gleason Presents"—W-905

"Jackie Gleason Presents"—W-905 \*
EAP-1, 2, 3, 4-905
"The Wildest Show At Tahoe"—Louis
Prima—T-908 \* EAP-1, 2, 3-908
"The Shearing Piano"—George Shearing
—T-909 \* EAP-1, 2, 3-909
"Bushkin Spotlights Berlin"—Joe Bushkin,
His Piano And Orchestra — T-911 \*
EAP-1, 2, 3, 4-911
"All Time Envertee" Various Artists

"All Time Favorites"—Various Artists— T-9103

"Back Home"—Merle Travis—T-891 \* EAP-1-891

"Renato Rascel's Italia"—T-10117\* EAP-1-10117

1-10117
"The Music Of Christmas" — Carmen Dragon Conducting The Hollywood Bowl Symphony Orchestra—ZF-14
"Joy To The World!"—The Roger Wagner Chorale—ZF-15
"Irving Berlin's Annie Get Your Gun"—Mary Martin and John Raitt, Orchestra Conducted by Louis Adrian—W-913 \* EDM-913 EDM-913

"Pal Joey"—Film Soundtrack—Rita Hay-warth, Frank Sinatra, Kim Novak— W-912 EDM-4-912

# COLUMBIA:

"Oh, Kay!"—Barbara Ruick, Jack Cassidy, Allen Case and Roger White—Orches-tra And Chorus Conducted By Lehman Engel, Cy Walter and Bernie Leighton, Pianists—CL 1050

"Raisin' The Dickens"—"Little" Jimmy Dickens With The Country Boys—CL 1047 \* B-10471

"The Jazz Makers" — Louis Armstrong, "The Jazz Makers" — Louis Armstrong, Count Basie, Fletcher Henderson, Benny Goodman Sextet, Duke Ellington, Bessie Smith, Earl Hines, Billie Holiday, Teddy Wilson, Louis Prima and Dizzy Gillespie—CL 1036
"Frankie Yankovic's TV Polkas"—Frankie Yankovic And His Yanks—CL 1038 \* B-10381, 2, 3
"Curtain Time—Vienna"—Benedict Silverman—CL 1037

"The Christmas Mood" — The Columbia Choir And The Columbia Brass Ensem-

Choir And The Columbia Brass Ensemble—CL 1051
"Day By Night"—Doris Day—CL 1053 \*
B-10531, 2, 3
"Caroling On The Carillon"—John Klein—CL 1056
"The And Larry Fleath And Their Ochoo

-CL 1056
"Les And Larry Elgart And Their Orchestra"—CL 1052 \* B-10521, 2, 3
"'S Marvelous"—Ray Conniff And His Orchestra—CL 1074 \* B-10741, 2, 3
"West Side Story"— Original Broadway Cast Starring Carol Lawrence, Larry Kert, Chita Rivera—CL 5230 \* A-5230
"Pinocchio"— Starring Mickey Rooney—CL 1055

### CORAL:

Sound Track Of The 20th Century Fox Picture "Kiss Them For Me"—Lionel Newman And His Orchestra — CRL

"A Smooth One"—Larry Sonn And His Orchestra—CRL 57123 "The Sounds Of Christmas Harmony"— The Ames Brothers—CRL 57166 "Venetian Serenade"—Steve Allen—CRL 57181

"Her Nibs"—Georgia Gibbs—CRL 57183

Lawrence Welk Presents Songs Of Faith"

—Featuring The Glee Club, The Lennon Sisters And Jim Roberts—CRL 57191

"At Christmas Time"—Teresa Brewer—

"At Christmas Time"—Teresa Brewer—
CRL 57144

"Jingle Bells"—Lawrence Welk And His
Champagne Music—CRL 57186

"Christmas Music"—Vincent Lopez And
His Orchestra—CRL 57189

"Dixieland Goes Broadway"—Stan Rubin
And His Tigertown Orchestra—CRL
57185

"Around The Children's Corner"—Jos Carey And Fred Rogers—CRL 57193

### CROWN:

"Oklahoma"-Lloyd Hanna, Irene Cum-

mings, James Cassidy And The Don Ralke Chorus—CLP 5036 "My Fair Lady"—Orchestra And Chorus Arranged And Conducted By Hans Hagan And Thomas M. Davis—CLP 5042

"Fantabulous Kings Of Dixieland"—Kings Of Dixieland—CLP 5045 "I'm In The Nude For Love"—Jon Tre-vanni And His Continental Orchestra—

vanni And His Continental Orchestra— CLP 5046

"A Toast Ta Tommy And Jimmy Dorsey"
—Recorded In Hollywood By Members
Of The Darsey Orchestra—CLP 5047

"Joy To The World"—Ivan Dittmar,
Organ And Chimes—CLP 5049

"A Tribute To Glenn Miller"—CLP 5050

"Bob Savages, Carries The Torch"—Nelson Riddle, Billy May Arranging And
Conducting—CLP 5051

### DECCA:

"Mishel Piastro Conducts—Great Piano Melodies"—DL 8619

"Back Room Piano"—Frank Froba And His Boys—DL 8592 "Barbershop Quartet Winners—1957 Medalists"—DL 8615

957 International Barbershop Chorus Winners"—DL 8616 "Billy Ward And The Daminoes"—DL 8621

"Waltzland"—Guy Lombardo And His Royal Canadians—DL 8256 "The Adventures Of The Lane Ranger"— Stary With Narratar, Cast, Sound Effects And Orchestral Accompaniment— DL 8578

"Concert In The Sky"—Various Artists— DL 8550

"Around The Christmas Tree"—A Special Christmas Day Program—Various Ar-tists—DL 9056 "Hymns To The Blessed Virgin Mary"— Sung By Jimmy Swittel With Organ Accompaniment—DL 8618

### **DISNEYLAND:**

'Walt Disney's 'Perri'"—A Story With Songs Told by Jimmie Dodd—ST-3902

## **EPIC:**

"Goin' Down To Town"—The Skifflers-LN 3391

LN 3391
"Young And Foolish"—Somerset Strings
With Dick Willebrandts—LN 3392
"Everybody Polka!"—Norbie Baker's Music
Makers—LN 3393
"Tony Perkins"—LN 3394
"Salute To The Flute"—Herbie Mann—
LN 3395

"The Basso Profundo/The Silver Throated Tenor—The Barbershop Quartet—LN

# JUBILEE:

"Jamaica"—Cy Coleman—LP 1062
"Hold Hands With Carl Ravazza"—LP
1063

"Love Letters"—With Fostini—LP 2020
"Over Sexteen, Volume 2"—LP 2019
"Christmas"—La Falce Brothers—LP 1058

### LIBERTY:

"Sleepy Lagoon"—The Trombone Artistry
Of Si Zentner With Russ Garcia And
His Orchestra—LRP-3055
"Drummin' The Blues"—Max Roach And
Stan Levey With Howard Rumsey's
Lighthouse All Stars—LRP-3064
"Enchantment"—Russ Garcia And His Orchestra—LRP-3074
"The Whistler"—Muzzy Marcellino With
Russ Garcia And His Orchestra—LRP3075

3075 "Here's To My Lady"—Bobby Troup With Russ Garcia And His Orchestra—LRP-

"Ain't We Got Fun"—The Four Grads With The Spencer-Hagen Orchestra—

LRP-3079 "Sing To Me Of Love"-Vicki Benet With Orchestra Conducted By Jack Elliott-LRP-3080

"Yours Forever"—Billy Ward & His Dom-inoes With Vic Schoen And His Or-chestra—LRP-3083

## LONDON:

"My Secret Heart"—Songs Of Novello And Coward, Hilde Gueden With Stan-ley Black, His Orchestra And Chorus— LL 1703

"Ted Heath Personnel Spotlight On Side-men"—Ted Heath And His Music—LL

1721
"The World's Favorite Love Songs"—Mantovani And His Orchestra—LL 1748
"Moonlight Cocktail"—Stanley Black, His Piano And Orchestra—LL 1709
"Rock Around The World"—Selections From The Film As Sung By Tommy Steele And The Steelman—LL 1770

# MERCURY:

"For The Mood You're In"—Various Artists—MG 20161 Wonderful Sarah"—Sarah Vaughan-MG 20219 "Wonderful

"An Evening At The Pump Room"—David Le Winter—MG 20280

"Souvenir Of Italy"—Len Mercer—MG 20295

"Havana In Hi-Fi"—Richard Hayman & His Orchestra—MG 20296

"Dreams"—David Carroll—MG 20301
"Far Cocktails And Conversation"—Jan
August—MG 20272
"The Beat"—Red Prysock—MG 20307
"Music Designed Strictly For Dancing"—
Jimmy Palmer—MG 20268
"Latin Rhythms"—Jan August—MG
20274
"Page 11"—Page 11"

"Page II"—Patti Page—MG 20096
"Stop, Look And Listen"—Ralph Marterie
—MG 20294
"Paradise Isle"—Eddy Haward—MG 20312

"Country Music"—Jimmy Dean—MG 20319

"Hillbilly Hit Parade, Volume II"—Various Artists—MG 20328

## M-G-M:

"Les Girls"—The Sound Track Of The MGM Film—Adolph Deutsch Conducting The MGM Studio Orchestra and Additional Cole Porter Selections By Leroy Holmes And His Orchestra—E3590ST

E3590ST

"C'Est Magnifique"—Lilo—E3596 \*
X1536, 7, 8

"Autumn Leavers"—David Rose And His
Orchestra—E3592 \* X1530, 1, 2

"Hollywood Hits By Nacio Herb Brown"—
Richard Ellsasser Playing The Theatre
Organ—E3566

"That Old Feeling"—Bert Keyes—E3581

\* X1527, 8, 9

# RCA VICTOR:

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ment)—LPM-1525

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"Billy Mure's Supersonic Guitars in Hi Fi"—LPM-1536 \* EPA-1-1536

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"You Go To My Head"—Billy Daniels— MG V-2072

"Show Time"—Mae Williams—MG V-2074
"Folk Songs"—Stan Wilson—MG V-2076
"The Best Of Irving Garner"—MG V-2078
"Dance Atop Nob Hill"—Ernie Heckscher
And His Orchestra At The Fairmont—
MG V-4007

"Ella And Louis Again"—Ella Fitzgerald And Louis Armstrong—MG V-4006-2

# WESTMINSTER:

"Songs Of Italy"—Juan Oncina, Tenor, Carlo Sito, Guitar—WP 6046
"Songs Of Spain"—Juan Oncina, Tenor, Carlo Sito, Guitar—WP 6047
"Spirituals"—Lucretia West, Mezzo-Soprano, Jonathan Brice, Piano, Westminster Light Orchestra And Male Quartet—WP 6063
"Fighting Songs Of The Algerian Rebels"—WF 12006

# JAZZ

# **ABC-PARAMOUNT:**

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"The Empire City Six Salutes The Col-leges"—ABC-210

"Afternoon In Paris"—John Lewis & Sacha Distel—Atlantic 1267

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Chopin: Ballades And Impromptus—Agi Jambor, Piano—P-8403

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Schaenberg: Moses And Aaron—Hans Herbert Fiedler, Speaker; Helmut Krebs, Tenor; Ilona Steingruber-Wildgans, Soprano; Ursula Zollenkops, Alto; Helmut Kretschmar, Tenor; Horst Guenter, Baritone; Hermann Rieth, Bass—Orchestra And Chorus Of The Norddeutscher Rundfunk, Hans Rosbaud, Conductor—K31-241

Kundrunk, Hans Kosbaud, Conductor—
K3L-241

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Saint-Saens: Symphony No. 3 In C Minor, Op. 78—The Philadelphia Orchestra, Eugene Ormandy, Conductor, E. Power Biggs, Organ—ML 5212

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certs Lamoureuz, Jean Fournet, Conductor—LC 3399

Beethoven: Sonata No. 1 In D Major For Violin And Piano, Op. 12, No. 1/Sonata No. 4 In A Minor For Violin And Piano, Op. 23/Sonata No. 5 In F Minor For Violin And Piano, Op. 24 "Spring"— Arthur Grumiaux, Violin, Clara Haskil, Piano—LC 3400

Cherubini: Symphony In D Major—Carlo Zecchi Conducting The Vienna Symphony Orchestra/Weber: Symphony No. 2 In C Major, Hague Philharmonic Orchestra, Willem Van Otterloo, Conductor—LC 3402

Zeller: The Bird Catcher (Der Vogelhandler): Highlights—Hilde Zadek, Wilma Lipp, Sonja Draksler, Julius Patzak, Karl Terkal, Erich Majkut, Kurt Preger, Eberhard Wachter—Vienna State Opera Choir, Vienna Symphony Orchestra, Rudolf Moralt, Conductor—LC 3403 LC 3403

# HARMONY:

Mozart: Symphony No. 41 In C Major, K. 551 ("Jupiter")/Symphony No. 35 In D Major, K. 385 ("Haffner")—Roches-ter Philharmonic Orchestra, Erich Leins-dorf, Conductor—HL 7072

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Dream — Incidental Music — Jennifer
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Femal Chorus Of The Royal Opera
House, Covent Garden With The London Symphony Orch. Cond. By Peter
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Eastman-Rochester Sym. Orch., Howard Hanson, Cond.—MG 50148

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Haydn Quartets In C, Op. 74, No. 1/
Haydn Quartets In G, Op. 77, No. 1—
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Roger Voisin And Armando Ghitalla,
Unicorn Concert Orchestra, Conducted
By Harry Dickson—UNLP 1054

# **VANGUARD:**

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Mozart Symphony No. 40—Eine Kleine Nachtmusik—Felix Prohaska Conduct-ing Vienna State Opera Orchestra— SRV-102

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Vienna State Opera Orchestra—SRV105

# WESTMINSTER:

Beethoven: Symphony No. 5 In C Minor,
Op. 67—Philharmonic Symphony Orchestra Of London, Conducted By Artur
Rodzinski—W-LAB 7058

Mussorgsky: Pictures At An Exhibition—
Nadia Reisenberg, Piano—W-LAB 7036
Beethoven: Piano Concerto No. 5 In E
Flat Major, Op. 73 ("Emperor"), Jacob
Lateiner, Piano, Vienna State Opera
Orchestra Conducted By Armando Aliberti/Piano Concerto No. 4 In G Major,
Op. 58—Paul Badura-Skoda, Piano,
Vienna State Opera Orchestra Conducted By Hermann Scherchen—XWN
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Dutilleux: Symphony (1950-51)—Orchestre du Theatre National de l'Opera, Conducted By Pierre Dervaux/Petrassi: Coro Di Morti (1940-41)—Rome Symphony Orchestra; Coro della Radio-Televisione Italiana — Conducted by Ferruccio Scaglia—XWN 18539
Elgar: Falstaff (Symphonic Study In C Minor, Op. 68)/Cockaigne Overture, Op. 40—Philharmonic Promenade Orchestra, Conducted By Sir Adrian Boult—XWN

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Lalande: Symphonies Des Soupers Du Roy/
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Fanfares (For Trumpets, Tympani, Violins, Oboes)/Symphonies (For Violins,
Oboes and Horns)—Jean-Marie Leclair
Instrumental Ensemble Conducted By
Jean-Francois Paillard—XWN 18538
Beethoven: Sonata No. 28 In A Major,
Op. 101/Sonata No. 30 In E Major, Op.
109—Paul Badura-Skoda, Piano—XWN
18617

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Chabrier: Seven Pieces For Piano—Saint-Saens: Five Pieces For Piano—Ginette Doyen, Piano—XWN 18618
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Vienna Akademie Kammerchor, Con-ducted By Ferdinand Grossman—XWN 18633

Lalande: Motets—Beatus Vir Qui Timet Dominum (Psalm CXI)—Denise Monteil, Soprano; Jeannine Collard, Contralto; Andre Vessieres, Bass/Usquequo Do-mine (Psalm XII)—XWN 18537

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# Have A Slice



NASHVILLE, TENN. — R.C.A. Victor's Eddy Arnold is pictured above with Nashville's popular disk jockey, Bob Irwin, celebrating WKDA's selection of Arnold's latest release, "Little Miss Sunbeam." "Little Miss Sunbeam" was chosen "Pick Hit of the Week" for October 13th through 19th. NASHVILLE,

# **WORL Open House**

BOSTON—WORL in Boston celebrated its 7th Anniversary with an all-out Open House which drew over 3000 visitors in the course of its broadcast day (6 AM to 6 PM) on Saturday, October 26th. Many bigname stars, including Dennis Day, also joined the festivities, acting as "dejays" on many of the station's "950 Club" programs.

The day started off with a "Pajama Party", with WORL's morning disk jockey Norm Tulin showing up in a bright red and white flannel nightie, and was joined by listeners in an array of loud pajamas. Free albums were given to all, and hourly drawings throughout the day netted portable radios and albums to the winners. Free coffee and donuts were served all day, and tours throughout the station complete with descriptions of everyone's job, rounded out the visitors' day. A label from the Homemaker's Boston Baked Beans pantry pack tin was needed to get in, and for each label turned in, the visitor received another tin free—and 1,800 tins were given away. The latter promotion was a sponsor merchandising tie-in, with an account which just recently signed the largest contract in the history of the station.

# **Palitz Marries**

# Camden Tops 6 Million

NEW YORK — Distributors for Camden Records each received a gold record last week as a reminder that the four-year-old RCA Victor subsidiary has topped the 6 million mark in allow solds.

in album sales.

The label on each of the gold disks carried the name of the individual distributor with this legend: "In grateful appreciation of his contribution towards the sale of 6,000,000 RCA Camden albums."

At the same time, the distributors were informed of an unusual promotion aimed at further highlighting

group of best-selling RCA Camden albums in a shipping container that can be immediately transformed into a self-selling merchandiser the mo-

Dave Finn, Manager, Planning and Marketing, explained that the conto their dealers."

Perry Como "Dream Along With Me" album, the singer's first release on will receive 50 throwaways listing all of the albums in the promotion.

vertised at \$1.98, and the EP's at

NEW YORK—Morty Palitz, Vice-President of Jubilee Records, was married to Jean Kandilou of New

married to Jean Kandilou of New York, November 1.

The couple were married in a civil ceremony at City Hall. They will spend their honeymoon in California and will take up residence in New York upon their return.

Miss Kandilou is a fashion coordinator for Mollie Parnis, New York. Palitz is a graduate of Rutgers University, Columbia University and the Juilliard School of Music.

Camden's 6,000,000 sales achievement.

Promotion hinges on a pre-selected ment it reaches the dealer.

tainer holds 30 LP's and 20 EP's, prepacked at the factory. "The distributors have no work to do in connection with this unit," he added. "It simply comes into their places of business and they merely ship it on

A streamer with the cover of the Camden, is shipped with the unit. Each dealer who orders one unit also

The LP albums are nationally ad-

# James On Dean TV



BALTIMORE, MD.—Buddy Dean played host to Sonny James when the Capitol star recently made an appearance on his WJZ-TV show. James was plugging his current Capitol release, "Love Conquered."

# Mighty Mite



LOS ANGELES—Vocalist Paul Anka, who hit the big-time via his ABC-Paramount disk of "Diana," recently appeared in Los Angeles with The Biggest Show Of Stars For '57. During his vist, Paul was honored at a Brown Derby luncheon where his portrait joined those of other recording stars adorning the walls of the Derby's Record Room. Shown at the luncheon are: (L. to R.) Red Blanchard, KPOP, Joe Yocum and Al Jarvis, KFWB, Paul Anka, Lee Palmer, ABC-Paramount's Western Rep., Art Laboe, KPOP, and Jay Lowy, promotion man for Diamond Distributors, Local distributors for the ABC-Paramount label.

# **Broadcast Music Flooded With Appli**cations For Composers Radio Awards

NEW YORK — Broadcast Music, Incorporated, (BMI) which two weeks ago announced the opening of its Sixth Annual Student Composers Radio Awards (SCRA), has already received more than 165 requests for application blanks from students in 26 states, 3 Canadian provinces and 3 APO's. Although the largest number of requests are from New York City, the majority of inquires are from rural areas rather than big cities. Post marks reveal student composers in such communities as Conway, Arkansas; Wausaw, Wisconsin; Lachine, Quebec; and Ray, Arizona.

The purpose of the awards is to The purpose of the awards is to encourage the creation of concert music, and popular songs are not eligible. Only concert music is judged for awards, and there are no limitations as to instrumentation or length.

Works submitted for the 1956 awards were widely diversified. They included piano pieces concert songs.

included piano pieces, concert songs, chamber music, choral music, operas, band music, concertos for solo instruments, symphonies and other orchestallications. tral pieces. This year's applicants were advised to consider well the various ensemble combinations which are most customarily utilized in conare most customarily utilized in concerts and radio broadcasts. Because of the high cost of broadcasting and recording large instrumental compositions, such as those written for full symphonic orchestras or bands, composers are advised to limit the number of instruments to be employed.

The awards total \$13,500 and are divided into sums ranging from \$500.

The awards total \$13,500 and are divided into sums ranging from \$500 to \$2,000. Among the leading music educators and composers who will judge the compositions are William Schuman, composer and President of the Juilliard School of Music, Earl V. Moore, Dean, School of Music, University of Michigan, Henry Cowell, composer; and Claude Champagne, Assistant Director, Quebec Provincial Conservatory.

From now until midnight, February 15, 1958, the awards are open to

15, 1958, the awards are open to citizens or permanent residents of the United States, its territories and the United States, its territories and possessions or Canada, who will be under thirty years of age on December 31, 1957. Entrants must be enrolled in accredited public, private or parochial secondary schools, in accredited colleges or conservatories of music, or engaged in the private

study of music with recognized and established teachers.
Further information about SCRA, as well as copies of the rules and entry blanks, may be obtained by writing to Russell Sanjek, Director of SCRA Project, Broadcast Music, Inc., 589 Fifth Avenue, New York 17, N. Y.

# Carmichael Story On TV

NEW YORK—The story of how Hoagy Carmichael teamed up with a lyric writer he'd never met to write "I Get Along Without You Very Well" will be presented on the November 12th edition of "Telephone Time" (ABC-TV Network), and will star Carmichael and Walter Winchell in

Carmichael and Walter Winchell in real-life roles.

In 1928, a young girl handed Carmichael a song lyric, which the composer pocketed, and didn't use until ten years later, when he was asked to write a song for a new Dick Powell radio show. A search was made, aided by Walter Winchell, to find the girl who gave Carmichael the lyrics. After the woman was located, it was discovered she had taken the poem from an issue of Life magazine. According to the teleplay, it is only hours before the song is to be sung on the radio show that the writer, a woman invalid, is found, and permission granted to use her lyrics.

Tony Mitchell, a new vocalist, sings the evergreen on the program, and has also cut the song for Liberty Records.

# **Elvis Presley**

"Blue

Christmas"

Elvis' Christmas Album CHOICE MUSIC, INC. 9109 Sunset Blvd., Hollywood, Calif.



# Reviews

# POPULAR



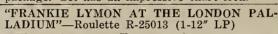
"THE WORLD'S FAVORITE LOVE SONGS" Mantovani And His Orchestra—London LL 1748 (1-12" LP)

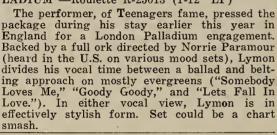
With the mood ork leader's "Film Encores" still a stand-out chart issue, this follow-up to that sales winner is in a position to make chart news for itself, too. The familiar burst, and then flow of the Mantovani strings is firmly based on fourteen sturdy melodies such as "Can't Help Lovin' That Man," "Night And Day," "Drink To Me Only With Thine Eyes," and "I Love Thee." Must stock.

"THE FOUR LADS SING FRANK LOESSER"

—Ray Ellis And His Orchestra—Columbia CL 1045 (1-12" LP)

An excellent representation of twenty-two songs by Frank Loesser are supplied with sure-handed harmony by the fine vocal crew. Featured are medleys from the composer's two Broadway successes, "Where's Charley?," and "Guys And Dolls," the film, "Hans Christian Anderson," and in addition such unassociated Loesser greats as "Two Sleepy People" (he wrote the lyrics, Hoagy Carmichael the melody), "Spring Will Be A Little Late This Year," and "What Are You Doing New Year's Eve." Ray Ellis turns in resourceful ork work. Handsome color pies on both sides of package. Set has an impressive chart look.





"PINOCCHIO"—Original TV Cast—Columbia CL 1055 (1-12" LP)

This version of the recently televised musical treatment of "Pinocchio," had an audience in the millions, many of whom will find the disk, a charming kiddy entry. The story, affectionately narrated by Mickey Rooney (Pinocchio on TY), is told in the original fairy-tale manner with the seven Alec Wilder songs brightly advancing the story. Others in the original cast here include Fran Allison, Stubby Kaye, Jerry Colona, and Martyn Green. Stock for heavy purchases.

"SONGS MY MOTHER LOVED"—Milton Berle Conducts His Orchestra And Chorus—Roulette R-25018 (1-12" LP)

Twelve melodies which the late mother of the famed comic particularly favored are presented in rich ork-chorus arangements directed by Berle in rich ork-chorus arangements directed by Berle himself. On two accounts, Berle lends a vocal hand, nostalgically narrating the title song, and the verse of "Try A Little Tenderness." Other songs on the bill include "Anniversary Song," "Near You," "If You Were The Only Girl," and "I Don't Know Why." Disk's mood potential is enhanced by the Berle tie-in.

"SIMPLY HEAVENLY" — Original Cast — Columbia OL 5240 (1-12" LP)

This disk contains the songs, and some of the dialogue of the critically acclaimed musical play based on personalities created by Langston Hughes in his "Simple" stories. David Martin's music (with lyrics by Hughes) has a tunefull, generally bluesy quality, and is capably sung by the cast, which includes Melvin Stewart as "Simple". Some of the disk's best moments include Stewart's two monologues, the humorously clude Stewart's two monologues, the humorously indignant "Flying Saucer," and the dream "Misindignant "Flying Saucer," a sissippi." Fine show package.

The waxing is the musical comedy-film star's first intimate vocal package after appearances in several sound track disks and the original cast issue of her Broadway triumph, "Two On The Aisle," On hand for Miss Gray's venture in effectively caressing efforts are evergreens like "Isn't It Romantic?," "How Long Has This Been Going On," "Do-Do-Do," and "Speak Low." The Sid Feller ork is nicely in tune with the stylist's mood deliveries. Important name-value here.



"MAN I FLIPPED . . . WHEN I HEARD THE KIRBY STONE FOUR"—Cadence CLP 1023 (1-12" LP)

The disk contains some of the smartest vocal group stints of the year. First of all, the boys have class harmony in the jazz school, and when one adds a deft, tongue-in-cheek look at certain romantic situations in songs, the result is satire with style. Three standards are given humorous asides, while nine originals are wholly geared for fun ("Outer Space," "Only Thirty Three," "Juke Box Dream"). Delightful pressing deejays will play heavily.



"TED STEELE PRESENTS MISS TEAL JOY"
—Bethlehem BCP 5001 (1-12" LP)

—Bethlehem BCP 5001 (1-12" LP)

This wax intro by the stylist effectively programs a variety of material to the best advantage of her versatile voice, and could create a very favorable sales-deejay stir. Miss Joy's husky delivery encounters with equal finesse the demands of such divergent ditties as "Easy To Remember," "El Cumbanchero," "Come Back To Sorrento," and "Deed I Do." When either warm, rhythmic, or swinging, Miss Joy has the vocal situation well-in-hand. Fine arrangements-ork direction by Ted Steele with the various orks employed. Impressive disk start for Miss Joy.



"CHA CHA CHA" (Vol. 3)—Pedro Garcia And His Del Prado Orchestra—Audio Fidelity AFLP 1837 (1-12" LP)

"TANGO"—Pedro Garcia And His Del Prado Orchestra—Audio Fidelity AFLP 1838 (1-12" LP)

These two Latin dance entries by the Garcia ork carry an authentic rhythmic approach to their subject matter, and are presented with the assistance of excellent recorded sound in glittering style. On both counts, material invested with each step consists of colorful originals. Liner notes include diagram and word instruction on the cha cha cha and tango. Fine Latin dance floor work.



"JENNIE"—Jennie Smith—RCA Victor LPM—1523 (1-12" LP)

This is the stylist's initial LP effort, and though still in her teens, she has an understanding way with a good tune. She has plenty of the latter material here, including a wistful winner from Bob Allen-Al Stillman (said to be written for Miss Smith), labeled, "My Very Good Friend In The Looking Glass." Other items on the performer's program include "You Do Something To Me," "I Hear Music," and "When I Fall In Love." Fine ork arrangements from Ray Ellis. Waxing will score with the deejays.



"C'EST MAGNIFIQUE!"—Lilo—MGM E 3596 (1-12" LP)

(1-12" LP)

This is the French star's initial American LP package outside of her vocals in the original cast album of her Broadway starrer, "Can Can." Stylist Lilo turns on the Gallic vocal charm with such numbers as her two major "Can Can" songs, "I Love Paris," and "C'est Magnifique," plus the likes of "La Vie En Rose," "It's Delightful To Be Married," and "If You Love Me (Really Love Me)." Versatile ork support by Nick Perito. Disk will attract many of Lilo's fans.



"STRINGTIME"—Richard Jones Conducting The Pittsburgh Strings—Capitol T 890 (1-12" LP)

Jones has done previous mood stints with the string section of the famed Pittsburgh Symphony Orchestra and here a collection of twelve romancers are performed for all their fine melodic worth by the ensemble. In on the lush session are such standbys as "Here In My Arms," "Autumn Leaves," "We Kiss In A Shadow," and "Fools Rush In." Class soft and sweet issue.



"YOUNG AND FOOLISH"—Somerset Strings—With Dick Willebrandts At The Piano—Epic LN 3392 (1-12" LP)

Epic's principal mood ork adds to its sweet strings the piano styling of Dick Willebrandts, and the product is worthwhile, direct-approach-to-melody mood fare. Some of the selections which make highly melodic listening include the title song, "In The Still Of The Night," "Smoke Gets In Your Eyes," and "You Stepped Out Of A Dream." Inviting mood stock.





"WARM BRANDY"—Dolores Gray—Orchestra Conducted by Sid Feller—Capitol T 897 (1-12" LP)











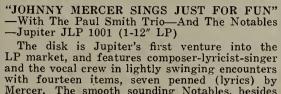


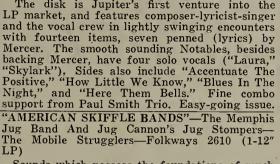




# Reviews







Sounds which possess the foundations of much of today's jazz and pop disk out-put have been compiled on this Folkways release. The two vocal-instrumental groups assembled here possess a vitality, and a blues feel that display an obvious affection and regard for their art. Notes on skiffle band history and the two crews here. The set will be of interest to many collectors of traditional music and instrumentation.



#### **CHRISTMAS**

"A FIRST CHRISTMAS RECORD FOR CHIL-DREN"—Columbia CL 1027 (1-12" LP)

This bright omnibus of former Xmas singles This bright omnibus of former Xmas singles from Columbia is certain of excellent Holiday sales. Kiddies should delight in such selections as Gene Autry's "Rudolph, The Red-Nosed Reindeer," Burl Ives' "The Twelve Days Of Christmas," Rosemary Clooney's "C-H-R-I-S-T-M-A-S," and Captain Kangaroo's "The Littlest Snowman," plus other contributions by Jimmy Boyd, Lou Ann Simms and Rickey Zahnd.



"WEST SIDE STORY"—Manny Albam And His Jazz Greats Play Music From The Broadway Musical—Coral CRL 57207 (1-12" LP)

Musical—Coral CRL 57207 (1-12" LP)

Of all the musicals which have received a jazz reading ("My Fair Lady," "Li'l Abner"), "West Side Story," with its often frenzied score by Leonard Bernstein in line with the plot's New York setting, is well-cast for such a treatment. And Manny Albam's big band arrangements of selections from the score gives the music the blues and swinging jazz approach it can so well serve. Personnel on the date include Joe Newman (trumpet); Hank Jones (Piano); Al Cohn (tenor) and Osie Johnson (drums). Should make a big sales splash in jazz circles.



WEST SIDE STORY

"STAN GETZ AND THE COOL SOUNDS"— Verve MGV-8200 (1-12" LP)

The prominent tenor saxist is featured in ten The prominent tenor saxist is featured in ten sessions here, pouring a wealth of invention on both a ballad and uptempo level. Work in this area inclues a persuasive stint on "A Handful Of Stars," and some robust blowing on the "Flamingo Session." In on the verying combo support are such first-rate jazzists as Max Roach and Shelley Manne (drums); Lou Levy (Piano); and Bob Brookmeyer (trombone). Major jazzistsene



"JAZZ VARIATIONS ON GERSHWIN'S RHAP-SODY IN BLUE"—Calvin Jackson, Pianist, And His Orchestra—Liberty LRP-3071 (1-12" LP)
The famed jazz pianist and the ork offer an interesting, big band treatment of the Gershwin classic that re-states the "Rhapsody In Blue" themes at an increased, often exhiliarating, tempos. Jackson skillfully performs the new role provided the piano in this version of the work. Side two continues the Gershwin theme with five tasteful takes on such Gershwin favorites as "Someone To Watch Over Me," "Lady Be Good," and "Fascinatin' Rhythm." Package cover is made-up of a blue velvet-like material. Provoca-



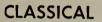
tive performances.
"JAZZ A LA BOHEMIA"—Randy Weston Trio and Cecil Payne—Riverside RLP 12-232 (1-12"

Weston, a comparatively new though well rated pianist, sails through seven well chosen selections cut at the New York nitery. With the able assistance of baritone saxist Cecil Payne on five of the seven sessions, the trio, rounded by Ahmed Abdul-Malik on bass and Al Drears on drums offer some clean inventive work. The opener on side two of the waxing finds the boys swinging through a version of the calypso oldie "Hold 'em Joe". An adventure in good jazz.



"THE PRESTIGE JAZZ QUARTET"—Teddy Charles, Vibes-Addison Farmer, Bass-Mal Waldron, Piano-Jerry Segal, Drums-Prestige LP 7108 (1-12" LP)

The newly formed disk group is patterned somewhat after the Modern Jazz Quartet in its regard for classical development of thematic material. The main dish here, "Take Three Parts Jazz," allows for notable expression of combo's ideas, while the remaining three items also further the listener's regard for its inventiveness. Teddy Charles' vibe work is a highlight of these refreshing jazz tours. Interesting jazz shelf item. item.





TCHAIKOVSKY: Nutcracker Ballet (Complete—Philharmonic Symphony Orchestra Of London Conducted By Artur Rodzinski—Westminster OPW 1205 (2-12" LP)

OPW 1205 (2-12" LP)

This package of the complete Nutcracker score will have a promotion tie-in with the December 22nd CBS-TV Christmas presentation of the ballet, and can thus be viewed a prime classical merchandise. Rodzinski's conducting of the distinguished orchestra displays the irresistible Tchaikovsky melodies in glowing form. An accompanying booklet tells the Nutcracker story in words and wonderfully colorful photos of an actual performance of the work at New York's City Center. For children and adults, a delightful Holiday gift. ful Holiday gift.



HANDEL: Messiah—Leonard Bernstein Conducting The New York Philharmonic—Adele Addison, Soprano—Russell Oberlin, Countertenor—David Lloyd, Tenor—William Warfield, Baritone—And The Westminster Choir, John Finley Williamson, Director—Columbia M21 242 (2-12" LP)

The same cast performed the masterpiece in concert last season, and its availability here is certain to attract many, especially during the Holiday Season. As with the concert presentation, Bernstein's two section version of the work, instead of the usual three, is the one contained on this release. On both orchestral and vocal counts, the majesty of the opus is masterfully brought out. Excellent sound. Handsome booktype package. type package.



BEETHOVEN: Symphony No. 9 In D Minor Op. 125 ("Choral")—Bruno Walter Conducting The New York Philharmonic—With Frances Yeend, Soprano—Martha Lipton, Mezzo-Soprano—David Lloyd, Tenor—Mack Harrell, Baritone—And The Westminster Choir, John F. Williamson, Conductor—Columbia ML 5200 (1-12" LP)

Previously released by Columbia as a two-disk package, the diskery has managed that complete presentation of the triumphant symphonic-choral work on one disk, which makes the issue the only single waxing offering of the complete opus. German-English text of the Schiller poem employed in the last movement is provided. Also included is booklet describing the history of the New York Philharmonic. As a single version of the work, the set is in a formidable sales position when a rendition of the work is sought.



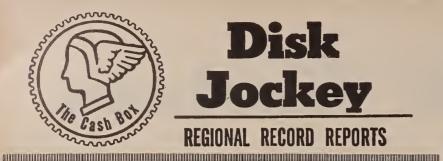
BEETHOVEN: The Late Quartets—As Played At The Edinburgh International Festival 1957— The Hollywood String Quartet—Capitol PER 8394 (5-12" LP)

Presented by the acclaimed group at this year's Edinburgh International Music Festival, the works include the last six of Beethoven's seventeen string quartets written after a fourteen year lapse of string quartet writing. The string quartet's superb musicianship is to be had here as it offers great understanding and musicianship to the gems. Outstanding sound. Detailed analysis of the selections by Desmond Shawe-Taylor. A treasured Xmas gift to the classical music minded.



BERLIOZ: L'Enfance Du Christ—Boston Symphony Orchestra—Charles Munch, Conductor—Florence Kopleff, Contralto—Gerard Souzay, Baritone—Giorgio Tozzi, Bass—Cesare Valletti, Tenor—New England Conservatory Chorus—Lorna Cooke De Varon, Director—RCA Victor LM-6053 (2-12" LP)

The release of this fine presentation of the Berlioz work at this time offers dealers an exceptional issue for Xmas gift traffic. The distinguished Boston Symphony Orchestra, directed by Charles Munch, and an excellent singing cast, highlighted by the work of Giorgio Tozzi, understandingly render the three part work on the birth of Christ. Important classical issue, particularly for the Holiday Season.



# Disk **Jockey**

#### REGIONAL RECORD REPORTS

### WRUN-Utica, N. Y.

- 1. Chances Are (J. Mathis)
  2. Melodie D'Amour (Ames Bros.)
  3. Tammy (D. Reynolds)
  4. And That Reminds Me (D. Reese)
- 5. Just Born (P. Como)
  6. An Affair To Remember
  (V. Damone)
  7. Sign Your Name (Wayne)
  8. All The Way (F. Sinatra)
  9. Diana (P. Anka)
  10. Honeycomb (J. Rodgers)

- Karl Berg KWBB—Wichita, Kan.
- Jailhouse Rock (E. Presley) Be Bop Baby (R. Nelson) Honeycomb (J. Rodgers) Wake Up Little Susie
- 4. Wake Up Little Susie
  (Everlys)
  5. That'll Be The Day (Crickets)
  6. Hula Love (B. Knox)
  7. Fascination (J. Morgan)
  8. Rainbow (R. Hamilton)
  9. Idol With The Golden Head
  (Coasters)
  10. I'm Available (Rayburn)

#### Jack Gale

- WITH-Baltimore, Md.
- 1. Jailhouse Rock (E. Presley) 2. Wake Up Little Susie (Everlys)

- 3. Reet Petite (J. Wilson)
  4. Silhouettes (S. Gibson)
  5. Keep A-Knockin' (Richard)
  6. Fascination (Morgan/Jacobs)
  7. Daddy Cool/Silhouettes
  (Rays)
  8. Be Bop Baby (R. Nelson)
  9. Happy Happy Birthday Baby
  (Tune Weavers)
  10. Tammy (D. Reynolds)

#### **Bob Hurley** WKDA-Nashville, Tenn.

- WKDA—Nashville, Tenn.

  1. Jailhouse Rock (E. Presley)

  2. Wake Up Little Susie
  (Everlys)

  3. Chances Are (J. Mathis)
  4. Fascination (J. Morgan)
  5. Honeycomb (J. Rodgers)
  6. Just Born (P. Como)
  7. Happy Happy Birthday Baby
  (Tune Weavers)
  8. Diana (P. Anka)
  9. Black Slacks (Sparkletones)
  10. Mr. Lee (Bobbettes)

#### Branson Fisher, Jr. WPRY-Perry, Fla.

- WPRY—Perry, Fla.

  1. Jailhouse Rock (E. Presley)
  2. Treat Me Nice (E. Presley)
  3. Be Bop Baby (R. Nelson)
  4. Silhouettes (Diamonds)
  5. Hey Little Girl (Techniques)
  6. Diana (P. Anka)
  7. April Love (P. Boone)
  8. Mean Woman Blues
  (Presley/Lewis)
  9. Keep-A-Knockin (Richard)
  10. Rock And Roll Music (Berry)

#### Walter Powell WBVL-Barbourville, Ky.

- WDVL—Borbourville, Ky.

  1. Wake Up Little Susie (Everlys)

  2. Jailhouse Rock (E. Presley)

  3. Honeycomb (J. Rodgers)

  4. Be Bop Baby (R. Nelson)

  5. Wedding Ring (Hamilton)

  6. That'll Be The Day (Crickets)

  7. And That Reminds Me
- 7. And That Reminds Me
  (D. Reese)
  8. Just Between You And Me
  (Chordettes)
  9. Lips Of Wine (Williams)
  10. Remember You're Mine
  (P. Boone)

#### Bob Kelly

- WMIL-Milwaukee, Wis.
- 1. And That Reminds Me
  (D. Reese)

- 1. And That Reminds Me
  (D. Reese)
  2. Tell Me More (Chandler)
  3. C'Est Magnifique (Bailey)
  4. Got A Date With An Angel
  5. Since I Kissed My Baby
  Goodbye (Blenders)
  6. Mountain Greenery
  (R. Charles Singers)
  7. So Little Time (Ames Bros.)
  8. Alexanders Ragtime Band
  (Vaughan & Eckstine)
  9. Just Born (P. Como)
  10. Forgotten Dreams
  (C. Stapleton)

#### Al Sheahen

- KBLA-Los Angeles, Calif.
- Silhouettes (Rays)
   Wake Up Little Susie

- 2. Wake Up Little Susie (Everlys)
  3. My Special Angel (Helms)
  4. April Love (P. Boone)
  5. Jailhouse Rock (E. Presley)
  6. You Send Me (S. Cooke)
  7. Chances Are (J. Mathis)
  8. Melodie D'Amour
  (Ames Bros.)
  9. Little Bitty Pretty One
  (T. Harris)
  10. I'll Remember Today (Page)

- Lee Kopp
  KSJO—San Jose, Calif.

  1. Chances Are (J. Mathis)

  2. My Girl (F. Lymon)

  3. April Love (P. Boone)

  4. Liechtensteiner Polka
  (W. Glahe)

  5. Silhouettes (Diamonds)

  6. All The Way (F. Sinatra)

  7. You Send Me (S. Cooke)

  B. There's Only You (Cornell)

  9. Billy Loves Me (C. Lind)

  10. How Do You Say Goodbye
  (Four Aces)

#### Dave Teig WILK-Wilkes-Barre, Pa

- 1. Wake Up Little Susie (Everlys)
- CEVERLYS

  2. Silhouettes (Rays)

  3. Jailhouse Rock (Er Presley)

  4. Be Bop Baby (R. Nelson)

  5. Chances Are (J. Mathis)

  6. You Send Me (S. Cooke)

  7. Honeycomb (J. Rodgers)

  8. My Special Angel (Helms)

  9. Darling It's Wonderful

  (Playmates)

  10. Melodie D'Amour
- 10. Melodie D'Amour (Ames Bros.)

#### Red Evans

#### WTAL-Tallahassee, Fla.

- WTAL—Tallahassee, Fla.

  1. My Special Angel (Helms)
  2. Jailhouse Rock (E. Presley)
  3. Wake Up Little Susie,
  (Everlys)
  4. Happy Happy Birthday Baby
  (Tune Weavers)
  5. Twelfth Of Never (Mathis)
  6. Treat Me Nice (E. Presley)
  7. That'll Be The Day (Ravens)
  B. Honeycomb (J. Rodgers)
  9. Chances Are (J. Mathis)
  10. Lotta Lovin' (G. Vincent)

#### Phil McClure WEAV-Plattsburgh, N. Y.

- 1. April Love (P. Boone)
  2. Story Of My Life (Robbins)
  3. Jailhouse Rock (E. Presley)
  4. Wake Up Little Susie
  (Everlys)
- (Everly
  5. Chances Are (J. Mathis)
  6. Silhouettes (Diamonds)
  7. Fascination (D. Jacobs)
  8. You Send Me (S. Cooke)
  9. Be Bop Baby (R. Nelson)
  10. Honeycomb (J. Rodgers)

#### Wes Hopkins

- KYW-Cleveland, Ohio
- 1. You Send Me (S. Cooke)/ Jailhouse Rock (Presley) 2. Silhouettes (Diamonds) 3. Little Bitty Pretty One (B. Day)

- 4. Melodie D'Amour (Ames Bros.)
  5. Chances Are (J. Mathis)
  6. Peggy Sue (B. Holly)
  7. Be Bop Baby (R. Nelson)
  B. Raunchy (B. Justis)
  9. April Love (P. Boone)
  10. Liechtensteiner Polka (W. Glahe)

# Freeman Hover

- KCSR-Chadron, Neb.
- Wake Up Little Susie
   (Everlys)
   Jailhouse Rock (E. Presley)
   Silhouettes
- 3. Silhouettes
  (Diamonds/Gibson)
  4. That'll Be The Day (Crickets)
  5. Honeycomb (J. Rodgers)
  6. Wun'erful Wun'erful
- (S. Freburg)
  7. April Love (P. Boone) 8. Have I Told You Lately That I Love You (E. Cochran)
- 9. Chances Are (J. Mathis)
- 9. Chances 2... 10. Melodie D'Amour (Ames Bros.)

#### Beauregard Davis

- WLOW—Norfolk, Va.

  1. Little Bitty Pretty One
  (T. Harris)
  2. Jailhouse Rock (E. Presley)
  3. Silhouettes (Rays/Gibson)
  4. Chances Are (J. Mathis)
  5. Wake Up Little Susie
  (Everlys)
- (Everlys)
  6. Melodie D'Amour
  (Ames Bros.)
  7. Just Born (P. Como)
  8. Honeycomb (J. Rodgers)
  9. Reet Petite (J. Wilson)
  10. Be Bop Baby (R. Nelson)

#### Jim Wayne KOSI-Aurora-Denver, Colo.

- KOSI—Aurora-Denver, Colo.

  1. Jailhouse Rock (E. Presley)

  2. Wake Up Little Susie
  (Everlys)

  3. Happy Happy Birthday Baby
  (Tune Weavers)

  4. Be Bop Baby (R. Nelson)

  5. Chances Are (J. Mathis)

  6. Peanuts (L. Joe)

  7. My Special Angel (Helms)

  B. Rainbow (R. Hamilton)

  9. That'll Be The Day (Crickets)

  10. Silhouettes (Diamonds)

#### Marilyn McKee WTAB-Tabor City, N. C.

- WTAB—Tabor City, N. C.

  1. Chances Are (J. Mathis)

  2. It's Not For Me To Say (J. Mathis)

  3. Tammy (D. Reynolds)

  4. Silhouettes (Rays)

  5. The Beating Of My Heart (Moonglows)

  6. Fascination (Troubadors)

  7. Rainbow (R. Hamilton)

  8. My One Sin (Four Coins)

  9. Dedicated To You (Hilltoppers)

  10. Star Dust (B. Ward)

#### Flo Wineriter

- KALL—Salt Lake City, Utah
- KALL—Salt Lake City, Utah

  1. Treat Me Nice (E. Presley)

  2. Fascination (J. Morgan)

  3. That'll Be The Day (Crickets)

  4. Fraulein (S. Lawrence)

  5. Wake Up Little Susie

  (Everlys)

  6. Moonlight Swim (Perkins)

  7. The Eyes Of God

  (Four Lads)

  B. Twelfth Of Never (Mathis)

  9. Mr. Lee (Bobbettes)

  10. I'm Available (M. Rayburn)

#### Tony Perry

- KAIR-Tucson, Ariz.
- KAIR—Tucson, Ariz.

  1. Silhouettes (Rays)
  2. Jailhouse Rock (E. Presley)
  3. Chances Are (J. Mathis)
  4. Twelfth Of Never (Mathis)
  5. Fascination (R. Ellis)
  6. Alone (Shepherd Sisters)
  7. Rainbow (R. Hamilton)
  8. Melodie D'Amour
  (Ames Bros.)
  9. Honeycomb (J. Rodgers)
  10. My Special Angel (Helms)

#### Keith Carrico

- KDSJ—Deadwood, S. Dak.

  1. Wake Up Little Susie
  (Everlys)

- 1. Wake Up Little Suste (Everlys)
  2. Tammy (Ames Bros.)
  3. Just Between You And Me (Chordettes)
  4. Lips Of Wine (A. Williams)
  5. Honeycomb (J. Rodgers)
  6. Rainbow (R. Hamilton)
  7. Swinging Sweethearts (D. Carroll)
  8. June Night (J. Dorsey)
  9. Such A Shame (Crewcuts)
  10. With You On My Mind (N. Cole)

#### Bill Mason KDTH-Dubuque, Iowa

- 2. Wake Up Little Susie (Everlys)
  3. Chances Are (J. Mathis)
  4. Melodie D'Amour (Ames Bros./Ros)
  5. Silhouettes (Diamonds/Gibson/Rays)
  6. Happy Happy Birthday Baby (Tune Weavers)
  7. Hula Love (B. Knox)
  B. Black Slacks (Spathlessers)
- B. Black Slacks (Sparkletones)
- 9. Honeycomb (J. Rodgers)
- 10. So Little Time (Ames Bros.) ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS—Please keep us constantly informed of any changes in call letters or title.

# Cash Bo 55500000

# Disk Jockey

#### REGIONAL RECORD REPORTS

#### Dick Doty

- WTRL—Bradenton, Fla.
- 1. Wake Up Little Susie (Everlys)
  2. Honeycomb (J. Rodgers)
  3. Jailhouse Rock (E. Presley)
  4. Chances Are (J. Mathis)
  5. Wun'erful Wun'erful
- (S. Freburg)
- (S. Freburg)
  6. Melodie D'Amour
  (Ames Bros.)
  7. How Can I Tell (J. Corey)
  B. First Kiss (N. Petty)
  9. Fascination (J. Morgan)
  10. Till (R. Williams)

#### Bob Fuller

- Bob Fuller
  WNBP—Newburyport, Mass.

  1. I Never Felt More Like
  Falling In Love (Bennett)

  2. Got A Date With An Angel
  (B. Williams)

  3. My One Sin (Four Coins)

  4. Never Be Afraid (Crosby)

  5. All The Way (F. Sinatra)

  6. I'll Remember Today (Page)

  7. Story Of My Life (Robbins)

  8. Rock This Joint (B. Haley)

  9. C'mon Let's Go (Mitchell)

  10. Treat Me Nice (E. Presley)

#### Henry De Becco WJAS-Pittsburgh, Pa.

- 1. Silhouettes (Rays)
  2. Wake Up Little Susie
- 2. Wake Up Little Susie
  (Everlys)
  3. My Special Angel (Helms)
  4. My Heart Reminds Me
  (K. Starr)
  5. Chances Are (J. Mathis)
  6. Melodie D'Amour
  (Ames Bros.)
  7. Honeycomb (J. Rodgers)
  8. Raintree County (N. Cole)
  9. Just Born (P. Como)
  10. I Love You Baby (P. Anka)

#### Dick Alden

- WACK-Newark, N. Y.
- WACK—Newurk, 1...

  1. Wake Up Little Susie
  (Everlys)
- 2. Just Born (P. Como)
  3. Be Bop Baby (R. Nelson)
  4. Jailhouse Rock (E. Presley)
  5. Chances Are (J. Mathis)
  6. Melodie D'Amour
  (Ames Bros.)
  7. I'm Available (M. Rayburn)
  8. Plaything (N. Todd)
  9. My One Sin (Four Coins)
  10. Hula Love (B. Knox)

#### Larry Berrill

- KBIG—Hollywood, Calif.

  1. Deep Purple (B. Ward)

  2. Fascination (J. Morgan)

  3. Up Above My Head
  (Ray & Laine)

  4. Rebel (C. Jarvis)

  5. I'm Available (Rayburn)

  6. Daydreaming (J. James)

  7. Raintree County (J. Green)

  8. All The Way (F. Sinatra)

  9. Autumn Holiday (D. Rose)

  10. You're Here (D. Sterling)

#### Mort Nussbaum

- WBBF-Rochester, N. Y.
- WBBF—Kochester, N. I.
  I Feel Pretty (J. Corey)
  2. All About You (Heywood)
  3. Cecilia (D. Seville)
  4. Red Letter Day (R. Hayes)
  5. There's A Dream In My
  Heart (J. P. Morgan)
  6. Tammy (D. Reynolds)
  7. Twilight Theme
  F. Palmer Tri
- 7. Twilight Theme
  (E. Palmer Trio)
  8. I Was The Last To Know
  (T. Rendazzo)
  9: Joey's Song (J. Reisman)
  10. My Heart Reminds Me
  (Ambrose Orch.)
  - Charlie Blake WIKY-Evansville, Ind.
- 2. Wake Up Little Susie (Everlys)
  3. Tammy (Ames Bros.)
  4. Fascination (J. Morgan)
  5. Honeycomb (J. Rodgers)
  6. Chances Are (J. Mathis)
  7. My Heart Reminds Me
  (K. Starr)
- 9. Melodie D'Amour (M. Gold)

# 3. Melodie D'Amour (Ames Bros.) 4. Lips Of Wine (Williams) 5. Rebel (C. Jarvis) 6. April Love (P. Boone) 7. All The Way (F. Sinatra) 8. I'm Available (Rayburn) 9. Alone (Shepherd Sisters) 10. Happy Happy Birthday Baby (Tune Weavers)

Frosty Mitchell

KIOA—Des Moines, Iowa

2. Sign Your Name (Wayne) 3. Melodie D'Amour

1. Wake Up Little Susie (Everlys)

- Paul Drew WGST-Atlanta, Ga.
- 1. Jailhouse Rock (E. Presley)
  2. You Send Me (S. Cooke)
  3. Silhouettes (Rays)
  4. Just Born (P. Como)
  5. Wake Up Little Susie
- 5. Wake Up Little Susie
  6. Take A Chance (Korgan)
  7. Chances Are (J. Mathis)
  8. Melodie D'Amour
  (Ames Bros.)
  9. Fire (Paul & Ford)
  10. Moonlight Swim (Perkins)

#### Johnny Murphy CKOY—Ottawa, Ont., Can. 1. Honeycomb (J. Rodgers) 2. Wake Up Little Susie

- 2. Wake Up Little Susie
  (Everlys)
  3. Chances Are (J. Mathis)
  4. Melodie D'Amour
  (Ames Bros.)
  5. When The Swallows Come
  Back To Capistrano (Boone)
  6. I Love You Baby (P. Anka)
  7. The Joker (B. Myles)
  8. Never Be Afraid (Crosby)
  9. Jailhouse Rock (E. Presley)
  10. Mr. Fire Eyes (B. Guitar)

#### Rick Martel

- KGMS-Sacramento, Calif.
- 1. All The Way (F. Sinatra)
  2. Chances Are (J. Mathis)
  3. Honeycomb (J. Rodgers)
  4. Just Born (P. Como)
  5. An Affair To Remember
  (V. Damone)
- 6. Sayonara (E. Fisher) 7. I'll Remember Today (Page) B. I'm Available (Rayburn)

#### 9. April Love (P. Boone) 10. Wonderful One (J. Walker)

- Scott Burton KWEB-Rochester, Minn.
- KWEB—Rochester, Minn.

  1. Jailhouse Rock (E. Presley)
  2. Be Bop Baby (R. Nelson)
  3. Wake Up Little Susie
  (Everlys)
  4. Sugar Corsage (C. Reed)
  5. Silhouettes (S. Gibson)
  6. Plaything (N. Todd)
  7. Rebel (C. Jarvis)
  8. Black Slacks (Sparkletones)
  9. My Special Angel
  (S. Land Trio)
  10. Hula Love (B. Knox)

# Jimmy Hutsell

- WCRK-Morristown, Tenn.
- 1. Jailhouse Rock (E. Presley)
  2. Wake Up Little Susie
  3. Treat Me Nice (E. Presley)
  4. Honeycomb (J. Rodgers)
  5. Chances Are (J. Mathis)
  6. Swannee River Rock
- 6. Swannee River Rock
  (R. Charles)
  7. Just Between You And Me (Chordettes)
  8. With You On My Mind
  (N. Cole)

#### 9. Tammy (Ames Bros.) 10. That'll Be The Day (Crickets) Don MacKinnon WPON-Pontiac, Mich.

- 2. Wake Op Ellin (Everlys)
  3. Silhouettes (Rays)
  4. Back To School Again
  (T. Rodgers)
  5. April Love (P. Boone)
  6. My Special Angel (Helms)
  7. Keep A-Knockin' (Richard)
  B. Little Bitty Pretty One
  (T. Harris)
- 9. Melodie D'Amour (Ames Bros./Ros)
  10. Peggy Sue (B. Holly)/Reet
  Petite (J. Wilson)

#### Ken Garland WPOR-Portland, Me.

- WPOR—Portland, Me.

  1. Chances Are (J. Mathis)

  2. Melodie D'Amour
  (Ames Bros.)

  3. And That Reminds Me
  (D. Reese)

  4. Hula Love (B. Knox)

  5. April Love (P. Boone)

  6. All The Way (F. Sinatra)

  7. Only Because (Platters)

  8. Just Between You And Mery
  (Chordettes)

  9. My One Sin (Four Coins)

  10. Till (R. Williams)

#### Bill Atkins

- KDOK—Tyler, Tex.

  1. Chances Are (J. Mathis)

  2. Jailhouse Rock (E. Presley)

  3. Silhouettes (Rays)

  4. Wake Up Little Susie
  (Everlys)
- 5. Be Bop Baby (R. Nelson)
  6. My Special Angel (Helms)
  7. You Send Me (S. Cooke)
  8. I'll Remember Today (Page)
  9. Wait And See (F. Domino)
  10. I Give You My Word
  (J. James)
- Alan Fredericks

# Alan Fredericks WGBB—Freeport, L. I., N. Y. 1. Wake Up Little Susie (Everlys) 2. Jailhouse Rock (E. Presley) 3. Chances Are (J. Mathis) 4. Deep Blue Sea (J. Dean) 5. Silhouettes (Rays) 6. Alone (Shepherd Sisters) 7. Happy Happy Birthday Baby (Tune Weavers) 8. Could This Be Magic (Dubs) 9. Honeydew (B. Lawrence) 10. 1 Never Felt More Like Falling In Love (Bennett)

- Bill "Sparky" Mullen
- (E. Ros)
- 5. Candy (L. Albright) 6. Two Hearts Apart (L. Jai) 7. Chances Are (J. Mathis)

#### 9. Trip To Mars (Victorians) 10. Ladder Of Love (J. Nash)

- Danny Wilson WHAV—Haverhill, Mass.
- WHAY—HAVERIIII, MGSS.

  1. Jailhouse Rock (E. Presley)
  2. Chances Are (J. Mathis)
  3. Silhouettes (Rays)
  4. Fascination (J. Morgan)
  5. Honeycomb (J. Rodgers)
  6. My Special Angel (Helms)

# Frank Glieber

- WRR-Dallas, Tex.

#### Steve May

- 4. Ha Ha Ha (L. Monte) 5. Love Me Forever (E. Gorme) 6. Who Ever You Are (Crosby)
- 7. I'll Remember This Day (P. Page) 8. A Long Last Look (Lawrence)
- 9. Fascination (J. Morgan)

- WSID-Baltimore, Md.
- 1. Fascination (J. Morgan)
  2. Enchantment (O. Cesana)
  3. Just Born (P. Como)
  4. Melodie D'Amour
- 8. Sand Sand Sand (A. Smith)

# 7. Lotta Lovin' (G. Vincent) 8. Diana (P. Anka) 9. You Send Me (S. Cooke) 10. Hula Love (B. Knox)

- 1. Little Bitty Pretty One (Day/Harris)
  2. Chances Are (J. Mathis)
  3. Kiss Them For Me (Eagles)
  4. You Send Me
- 4. You Send Me
  (Brewer/Cooke)
  5. Story Of My Life (Robbins)
  6. April Love (P. Boone)
  7. Wun'erful Wun'erful
  (S. Freburg)
- B. Silhouettes (Rays)
  9. Wake Up Little Susie 9. Wake Up Little Susie (Everlys) 10. All The Way (F. Sinatra)
- WADK-Newport, R. I.
- 10. April Love (P. Boone)

- "Only those records best suited for commercial use are reviewed by THE CASH BOX"

- 1. Jailhouse Rock (E. Presley)
  2. Wake Up Little Susie
  (Everlys) Jailhouse Rock/Treat Me Nice (E. Presley)
   Wake Up Little Susie All The Way (F. Sinatra)
   Till (K. Armen)
   Chances Are (J. Mathis) 1. April Love (P. Boone)
  2. Wake Up Little Susie
  - 8. My How The Time Goes By (P. Page)
  - 10. Listen To The Rockin' Bird (P. Lee)
  - ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS—Please keep us constantly informed of any changes in call letters or title.



# Disk **Jockey**

#### REGIONAL RECORD REPORTS

#### Bernie Bond WKCR-New York, N. Y.

- WKCR—New York, N. Y.

  1. Silhouettes (Rays)
  2. Jailhouse Rock (E. Presley)
  3. Wake Up Little Susie
  (Everlys)
  4. You Send Me (S. Cooke)
  5. Little Bitty Pretty One
  (T. Harris)
  6. April Love (P. Boone)
  7. Kisses Sweeter Than Wine
  (J. Rodgers)
  B. My Special Angel (Helms)
  9. Be Bop Baby (R. Nelson)
  10. Peggy Sue (B. Holly)

#### Al Meltzer

- WHEN—Syracuse, N. Y.

  1. Wake Up Little Susie
  (Everlys)

- 2. Silhouettes (Rays)
  3. Be Bop Baby (R. Nelson)
  4. Melodie D'Amour
  (Rose/Ames Bros.)
  5. Alone (Shepherd Sisters)
  6. My Special Angel (Helms)
  7. Jailhouse Rock (E. Presley)
  8. Fascination (D. Jacobs)
  9. Till (R. Williams)

#### John McCarthy WPEP—Taunton, Mass.

- WPEP—Taunton, Mass.

  1. I'll Remember Today
  (P. Page)

  2. Chances Are (J. Mathis)

  3. Melodie D'Amour
  (Ames Bros.)

  4. Remember You're Mine
  (P. Boone)

  5. Deep Purple (B. Ward)

  6. April Love (P. Boone)

  7. Ivy Rose (P. Como)

  8. Tammy (D. Reynolds)

  9. Around The World (Young)

  10. Diana (P. Anka)

#### Rein Beebe WFIG-Sumter, S. C.

- My One Sin (Four Coins)
  Chances Are (J. Mathis)
  Wake Up Little Susie
  (Everlys)
  That'll Be The Day (Crickets)
  Diana (P. Anka)
  Mr. Lee (Bobbettes)
  I Am (T. Bennett)

- Honeycomb (J. Rodgers) Silhouettes (Diamonds)
- 10. I'll Remember Today (Page)

#### Art Wood

#### WLYN-Lynn, Mass.

- 1. My Special Angel (Helms)
  2. Wake Up Little Susie
- Jailhouse Rock (E. Presley)
  Fascination (J. Morgan)
  Chances Are (J. Mathis)
  Just Born (P. Como)
  I'm Available

- M. Rayburn)
  B. Alone (Shepherd Sisters)
  9. Plaything (N. Todd)
  10. A Slip Of The Lip (K. Barr)

#### Tom Edwards

#### WERE-Cleveland, Ohio

- 1. April Love (P. Boone)
  2. Melodie D'Amour (Ames Bros.)
  3. Let Me Be Loved (Gorme/Mantovani)
  4. You Send Me

- 4. You Send Me
  (Brewer/Cooke)
  5. Chances Are (J. Mathis)
  6. Happiest Moments (Curtis)
  7. Till (R. Williams)
  B. I Would Love You Still
  (Four Aces)
  9. La Sorella (B. Green)
  10. I'll Remember Today (Page)

#### Jim Lounsbury WBKB-Chicago, III.

- 1. Little Bitty Pretty One (T. Harris)

- Daddy Cool (Rays)
  Silhouettes (Rays)
  Jailhouse Rock (E. Presley)
  You Send Me (S. Cooke)
  Wake Up Little Susie
  (Everlys)
- (Everlys)
  7. Happy Happy Birthday Baby
  (Tune Weavers)
  B. Chances Are (J. Mathis)
  9. Beautiful Margaret (P. Prado)

- 10. Reet Petite (J. Wilson)

Chuck Brinkman

- Chuck Brinkman
  WELI—New Haven, Conn.

  1. You Send Me (S. Cooke)
  2. Chances Are (J. Mathis)
  3. Jailhouse Rock (E. Presley)
  4. April Love (P. Boone)
  5. Wake Up Little Susie
  6. Silhouettes (Rays/Gibson)
  7. My Special Angel (Helms)
  8. Melodie D'Amour
  9. Little Bitty Pretty One
  (T. Harris)
  10. Peggy Sue (B. Holly)

- Gene Weed WQAM—Miami, Fla. 1. Wake Up Little Susie (Everlys)
- 2. Mr. Lee (Bobbettes)
  3. Chances Are (J. Mathis)
  4. Jailhouse Rock (E. Presley)
  5. That'll Be The Day (Crickets)
  6. Tammy
  (Ames Bros./Reynolds)
  7. Silhouettes (Rays)
  8. Honeycomb (J. Rodgers)
  9. Lotta Lovin' (G. Vincent)
  10. Melodie D'Amour (E. Ros)

#### Howard Edwards

- KONO-San Antonio, Tex.

- KONU—San Antonio, 1 ex.

  1. Henrietta (J. Dee)
  2. Wake Up Little Susie
  (Everlys)
  3. Jailhouse Rock (E. Presley)
  4. You Send Me (S. Cooke)
  5. Silhouettes (Rays)
  6. Fascination (J. Morgan)
  7. Back To School Again
  (T. Rodgers)
  8. My Special Angel (Helms)
  9. Happy Happy Birthday Baby
  (Tune Weavers)
  10. Keep A-Knockin' (Richard)

#### Johnny Magnus

- KGFJ-Los Angeles, Calif.

- 1. April Love (P. Boone)
  2. All The Way (F. Sinatra)
  3. Chances Are (J. Mathis)
  4. I'm Available (M. Rayburn)
  5. Precious Love (T. Leonetti)
  6. I'll Never Say "Never
  Again" (D. Shore)
  7. June Night (J. Dorsey)
- B. Moonlight Swim (Perkins)
  9. Tammy (D. Reynolds)
  10. Fascination (D. Jacobs)

# Tom "T. J." Jackson WRON—Ronceverte, W. Va. 1. My Special Angel (Helms) 2. Jailhouse Rock (E. Presley) 3. Just Born (P. Como) 4. Silhouettes (Rays) 5. Hula Love (B. Knox) 6. Black Slacks (Sparkletones) 7. Be Bop Baby (R. Nelson) B. Honeycomb (J. Rodgers) 9. Wake Up Little Susie (Everlys) 10. Mr. Lee (Bobbettes) Tom "T. J." Jackson

# Jerry "Razzle Dazzle" Rasco KCLV—Clovis, N. M. Nake Up Little Susie (Everlys) Honeycomb (J. Radgers) Chances Are (J. Mathis) Jailhouse Rock (E. Presley) Tammy (D. Reynolds) Thar'll Be The Day (Crickets) Fascination (D. Shore) Broken Promises (S. Davis) Diana (P. Anka) Whole Lot Of Shakin' Going On (J. L. Lewis)

#### Stanley Mack

- WDGY-Minneapolis, Minn. 1. Silhouettes (Rays)
- Jailhouse Rock (E. Presley) You Send Me (S. Cooke)

- Melodie D'Amour (E. Ros) April Love (P. Boone)
- Be Bop Baby (R. Nelson) Yea Yea Baby (B. Charles)
- 6. De CS, 7. Yea Yea Baby (B. Charles) B. Alone (Shepherd Sisters) 9. Wake Up Little Susie (Everlys)
- 10. My Special Angel
  (S. Land Trio)

#### **Bob Bassett**

- WHIM—Providence, R. I.

  1. All The Way (F. Sinatra)
  2. Chances Are (J. Mathis)
  3. When Your Lover Has Gone (E. Gorme)
  4. In Times Like These (Syms)
  5. I'll Never Say Never Again (D. Shore)
  4. Haritation (P. Matteria)
- 6. Hesitation (R. Marterie)
  7. Headin' North (T. Heath)
  B. An Affair To Remember
  (V. Damone)
  9. My Girl (F. Lymon)
  10. Chicago (F. Sinatra)

#### Ernie Forrester

- Ernie Forrester
  KALV—Alva, Okla.

  1. Chances Are (J. Mathis)
  2. Wake Up Little Susie
  (Everlys)
  3. Silhouettes (Diamonds)
  4. My Special Angel (Helms)
  5. All The Way (F. Sinatra)
  6. My One Sin (Four Coins)
  7. Hula Love (B. Knox)
  B. Honeycomb (J. Rodgers)
  9. Please Mr. Brown (Vaughan)
  10. Though It Was Moonlove
  (W. Martindale)

#### Eddie Dillon

- KCOR—Colorado Spgs., Colo.

#### Jim Winters

- WABI-Bangor, Me.
- WADI—Dangor, Me.

  1. Wake Up Little Susie
  (Everlys)
  2. I'll Remember Today (Page)
  3. Jailhouse Rock (E. Presley)
  4. April Love (P. Boone)
  5. Baby Baby (C. Johnson)
  6. Honeycomb (J. Rodgers)
  7. That Ain't Right (Rodgers)

- B. Silhouettes (Diamonds)
  9. Fire (Paul & Ford)
  10. How Many (B. Haley)

#### Conrad Patrick

- WCAR-Detroit, Mich.

- WCAK—Detroit, Mich.

  1. Silhouettes "(Rays)
  2. Melodie D'Amour

  (Ames Bros.)
  3. Twelfth Of Never
  (J. Mathis)
  4. April Love (P. Boone)
  5. You Send Me (S. Cooke)
  6. All The Way (F. Sinatra)
  7. My Special Angel (Helms)
  8. Plaything (N. Todd)
  9. Soft (B. Doggett)
  10. Billy Be Sure (S. Cogan)

# Ron Kehoe

- WDCR—Hanover, N. H.
  1. Chances Are (J. Mathis)
  2. Honeycomb (J. Rodgers)
- 2. Honeycomb (J. Rossie 3. Wake Up Little Susie (Everlys) 4. Fascination (J. Morgan)
- 5. That'll Be The Day (Crickets)
  6. Diana (P. Anka)
- 7. Tammy (D. Reynolds)
  B. Melodie D'Amour (E. Ros)
  9. Mr. Lee (Bobbettes)
  10. Classy Babe (P. Hampton)

#### Jack Karey WCFL—Chicago, III.

- 1. Silhouettes (Rays)
- 1. Silhouettes (Kays)
  2. Wake Up Little Susie (Everlys)
- 3. Till (R. Williams) 4. I'm Available (M. Rayburn)
  5. Chances Are (J. Mathis)
- 5. Chances Are (J. ....
  6. Melodie D'Amour (Ames Bros.) 7. All The Way (F. Sinatra)
- B. April Love (P. Boone)
  9. Never Till Now (D. Killarney)
  10. Leichtensteiner Polka (Glahe)
- ATTENTION DEEJAYS, PROGRAM DIRECTORS, LIBRARIANS—Please keep us constantly informed of any changes in call letters or title.



The Cash Box "Sure Shots" highlight records which reports from retail dealers throughout the nation indicate are either already beginning to sell in quantity or else give every sign of doing so.

"RAUNCHY"

The Cash Box Disk of the Week

11/2

9/28

Kapp 197

Bill Justis Phillips 3519

"PEGGY SUE"

The Cash Box Sleeper of the Week 10/12

The Cash Box

Best Bets

The Cash Box Sleeper of the Week

..... Chess 1671

Decca 61885

"TILL" -

Roger Williams .....

Buddy Holly .....

"ROCK AND ROLL MUSIC"

Chuck Berry .....

"KISSES SWEETER

THAN WINE"

Jimmie Rodgers .....

"BONY MORONIE"

Roulette 4031

The Cash Box

Disk of the Week

Specialty 615

Music of David Seville

10/12

"YOU BUG ME BABY" Larry Williams

The Cash Box Award o' the Week

beautiful theme from the Warner Bros. production "Sayonara"

**'KATSUMI** LOVE THEME Morton Gould RCA Victor Percy Faith Columbia Leroy Holmes MGM Frank Chaksfield London

Franz Waxman's

"GOLD MINE IN THE SKY" Pat Boone
Nat Cole (EP)
Bing Crosby

"LOVE LETTERS IN Pat Boone
Reger Williams (LP)
Les Brown (LP) "MY CABIN OF DREAMS" Hilltoppers

"CECELIA"

Mary Small (Coral) Carole Bennett (Verve) 'CARELESS'' "CATHEDRAL IN THE PINES" Pat Boone (EP)

"I'M FOLLOWING YOU" Blenders (RCA Victor) BOURNE-ABC MUSIC 136 W. 52 St., N. Y.

Leroy Anderson
His next big one—
FORGOTTEN
DREAMS
Recorded by
Leroy Anderson on
Decca Records #30403

Cyril Stapleton on
London Records #1754
Frederick Fennell on
Mercury Records #71170
MILLS MUSIC, INC.

M. WITMARK & SONS

MILLS MUSIC, INC.

"THE DYNAMIC MISS DOUGLAS" UNIQUE ALBUM LP 114

> NORMA DOUGLAS **Exclusive Recording Artist**

RKO UNIQUE RECORDS 1440 Broadway York, N. Y.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



# **Meeting Dates**

# **Music Operators' Associations**

Nov. 11—Tri County Juke Box Operators' Association Place: Elum Music Offices, Massillon, Ohio

12—California Music Merchants' Association Place: Fresno Hotel, Fresno, Calif.

12-Western Massachusetts Music Guild Place: DeMarco's Restaurant, West Springfield, Mass.

13—California Music Merchants' Association Place: Bakersfield Inn, Highway 99, Bakersfield, Calif.

13—New York State Operators Guild Place: Nelson House, Poughkeepsie, N. Y.

14—California Music Merchants' Association Place: U. S. Grant Hotel, San Diego, Calif.

14—Eastern Massachusetts Music Operators' Association Place: Beaconsfield Hotel, Boston, Mass.

18-Westchester Operators' Guild, Inc. Place: American Legion Hall, 57 Mitchell Place, White

20-Automatic Equipment and Coin Machine Owners' Assn. Place: Room 24, 550 Broadway, Gary, Ind.

20-Eastern Pennsylvania Amusement Machine Assn. Place: Bungalow Inn, Norristown, Pa.

21-Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Boulevard, Youngstown 12, Ohio (Executive Board)

21-Phonograph Merchants' Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (Executive

25—Central States Music Guild Place: 805 Main Street, Peoria, Ill.

Dec. 2—California Music Merchants' Association Place: 311 Broadway, Oakland, Calif.

> 2-United Music Operators of Michigan Place: Fort Wayne Hotel, Detroit, Mich.

5—Phonograph Merchants Association, Cleveland, Ohio Place: Hollenden Hotel, Cleveland, Ohio (General)

5—California Music Merchants' Association Place: Sacramento Hotel, Sacramento, Calif.

5—Eastern Ohio Phonograph Operators' Association Place: 4104 Rush Blvd., Youngstown 12, Ohio (General)

# **Attention: Operators' Associations**

Associations desiring listings in this column, please write to THE CASH BOX, 1721 Broadway, New York 19, N. Y.

# Jockey Sketched By Mode Artist



HOLLYWOOD, CALIF.—In an unusual and effective promotion stunt in the Los Angeles area, Mode records introduced its hand painted album jackets to LA's DJs by having artist Eva Diana sketch the platter spinners right in the studio. KFWB's Mitch Reed poses above while Eva adds finishing

Jockeys were doubly impressed with Eva's charcoal work and with her four-color portraits of Mode artists which represent strong visual impact for the new line. The Czechoslovakian born artist has completed twenty covers for the label. Her creations are about equally divided between formal portraits and action paintings lifted from candid studio shots. Future Mode releases will feature "free form" art designs by leading American modernists.

#### Mills Returns From Coast Confabs With Ed Dept.

NEW YORK—Jack Mills, president of Mills Music, recently returned from the west coast where he held conferences with Harry Holden of the firm's Educational Office in Los Angeles and the staff of the Hollywood Office.

Mills noted the upsurge of interest by the record firms in works from the Standard and Educational Catalog the Standard and Educational Catalog of Mills as evidenced by the recent releases of such compositions as: Padre Antonio Soler's Sonatas as discovered, edited, transcribed and recorded by Frederick Marvin on Decca; Dohnanyi's 2nd Piano Concerto on Angel; "Disguised God" by Sweden's Lars-Eric Larrson on Westminster; Carlos Chavez' Toccata for Percussion Instruments and Sinfonia No. 5 on M-G-M, and Ernst Toch's Pulitzer Prize Winning composition — Symphony No. 3 on Capitol.

#### Reet Man



CHICAGO—Jackie Wilson stopped off in town during a national promotion tour for his current Brunswick waxing of "Reet Petite". Jackie joined the parade celebrating the 25th anniversary of the Chez Paree.

Pictured above are (left to right)
Ralph Cox, promotion Coral and
Brunswick Records; Jesse Owens, deejay WAAF; and Jackie Wilson.

#### **Tony Piano Joins Columbia**

NEW YORK — Columbia Records this week announced the addition of Tony Piano to the a & r pop staff. Negotiations were conducted by Mitch

Negotiations were conducted by Mitch Miller, a & r topper.

Piano comes to Columbia from the American Broadcasting Company, where he was staff director since 1949. He was best known for his association with "Your Dancing Party", a musical show featuring six bands, which he produced and directed.

#### W. C. Handy Week

NEW YORK — Mayor Robert F. Wagner issued a proclamation on Monday morning, October 28, making the week of November 10-17 W. C. Handy Week.

Handy, writer of the "St. Louis Blues" and known as the "father of the Blues," will be honored on November 17 with a dinner at the Waldorf.

#### **Domme Records Formed**

NEW YORK—The formation of a new diskery, Domme Records, 1650 Broadway, was announced last week by the firm's prexy, Johnny Matthews. Distribution of the firm's disks has been set-up in most of the major eastern seaboard states, and Matthews is currently negotiating with distribs in other parts of the country. Domme's first release is by a former RCA Victor artist. Valli Hilton. Prior to forming the label. Mat-

ton. Prior to forming the label, Mat-thews had been in personal manage-ment, working exclusively with pop singers, and will therefore, deal most-ly with pop music.



"Only those records best suited for commercial use are reviewed by THE CASH BOX"

#### A Sailor At Heart



LAS VEGAS-Guy Lombardo (cen-LAS VEGAS—Guy Lombardo (center) takes time out during his recent engagement at Wilbur Clark's Desert Inn in Las Vegas to look over a speedboat, Hawaii Kai II, an entrant in the recent Sahara Cup Races at Lake Mead, Las Vegas. Looking on are Joan Adams, "Miss Sahara Cup Race," and Jack Rogers, pilot of the craft

#### **Lowery Sells Masters To Columbia And Roulette**

ATLANTA, GA.—Lowery Music, here has announced the sale of two masters, one to Columbia and the other to Roulette.

masters, one to Columbia and the other to Roulette.

The master purchased by Columbia is by Billy Brown, and features the artist on "It's Love," b/w "Did We Have A Party." This deal was consumated for Columbia through Columbia's vice-president, Hal Cook, Don Law, and Bob Burrell. The master had not been previously released.

The other master now under the Roulette banner is by the Techniques, a quartet of male seniors from Georgia Tech, and the sides are "Hey! Little Girl," and "In A Round About Way." This master was sold to Roulette through Joe Kolsky. The sessions were originally on Lowery's own label, Stars Records.

Cotton Carrier, General Manager of Bill Lowery Enterprises, left last week for a three week's promotion tour with 20 year old Capitol artist, Jerry Reed. The performer will appear on Dick Clark's "American Bandstand" show on November 6th. Reed's new release is "Ba-Bee," b/w "In My Own Backyard."

#### Criteria Records Formed

MIAMI, FLA.—Criteria Recording Company of Miami, Florida, has announced the formation of a new record label, dedicated exclusively to contemporary jazz. This label will be known as Criteria, and plans to produce both high fidelity LP's and stereophonic tapes. The first three releases will be available on twelve inch LP's and stereo tapes.

The first release, is entitled "Gold Coast Jazz" Volume 1, featuring "The Octet" which is a jazz laboratory type group made up of some musicians in the Gold Coast area. Lon Norman, now featured with Herbie Fields' Sextet, is musical director of Criteria and wrote all of the arrangements.

The second release also available on stereo tape, is entitled "Herbie's Room" featuring the Herbie Brock Trio and is an on the spot recording right in the Miami after hours room.

The third release is Gold Coast Jazz, Volume 2, with the "Lon Norman Sextet" featuring John Williams and Vinnie Tanno. This album features the writing of Lon Norman; the frumpet of Vinnie Tanno, fresh from Woody Herman's band, now with the Herbie Fields' Sextet, and John Williams' piano. Williams has worked with the Stan Getz quartet.

The above albums will retail for \$4.98. The tapes are long playing one mil thickness and will retail for \$1.95.

#### McGuires Set For Top TV **Shows And Waldorf Date**

NEW YORK-The McGuire Sisters, the vocal trio which first rose to national prominence via television, will be seen on several of the medium's top shows during the next few months. The McGuires, Coral recording artists, return to the Arthur Godfrey morning show on November 11th. On November 15th they are skedded for a guest shot on The Frank Sinatra Show over the ABC network. On December 21st they will appear on the Perry Como Show, and on January 26th on the Dinah Shore Show. Both of these are on NBC.

In addition to these TV appearances, the trio is also kept busy with club engagements. On February 10th they return to the New York nightclub scene, when they open for four weeks at the Waldorf-Astoria.

**Happy Anniversary** 



LORAIN, OHIO-Kenny Vincent, WEOL, this city, is at his usual spot (on the air and on the phone) as he celebrates his first anniversary of broadcasting his remote nite-time show from Gartner's Supper Club on Route 20 in Elyria, Ohio.

#### **Chat With Crew-Cuts**



LITTLE ROCK, ARK .- During the Crew-Cuts recent visit to Little Rock for the Hospitality Week show at the Robinson Auditorium, the boys dropped in to chat with dee jay Lee Rodgers of station KTHS-KTHV. Rodgers, along with Dick Landfield and Earl Davis, two other KTHS jockeys, did a TV show recently—an hour-long musical affair on behalf of the Community Chest carried by KTHV and another local TV'er, KATV.

#### Presley Still Riding High, Don Bell Poll Shows

DES MOINES, IOWA-Deejay Don Bell (KIOA-Des Moines) recently conducted an "Is Elvis Slipping?" contest, and of the 500 entries received, more than 400 contestants rated Presley as still their boy.

The contest, which covered a period of seven days, included responses from teen girls and boys, mothers, and even grandmothers, to promote two views, Bell promised two sets of prizes, one for pro, the other for con.

Presley's latest Victor entry, "Jailhouse Rock," has the number one spot in this week's Cash Box Top 60 sales chart.

#### Jan Arden Inks Safari Pact

NEW YORK-Jan Arden has signed with Safari Records, it was announced here last week by Safari President John M. Zeffiro. Arden is the brother of lark Toni Arden and had previously recorded for Columbia. He has been featured on many TV shows and has made night club appearances. Currently, plans are to cut some singles with Arden, and later, an LP.

#### Victor's 45-EP Mail Bag Report

NEW YORK-RCA Victor, in a "45-EP Mail Bag" report to its distributor record managers, has made note of the increased sales importance of EP disks.

Entitled "What Do EP's Mean To You And Your Dealer Organization" and written by John G. Trifero, Victor's Administrator of EP Planning and Marketing, the report indicates two EP facts uncovered by Victor: Of a distributor's total album business, EP's are responsible for  $27\phi$  to  $30\phi$ of every sales dollar, and for every dollar in single record sales, EP's correspondingly brings in 50¢.

#### Roulette Adds Two To **Artist Roster**

NEW YORK - Roulette Records

NEW YORK — Roulette Records last week announced the signing to exclusive pacts and initial record releases of two new recording artists.

Carol Hughes, who is only fifteen years old has been singing since she was eleven. She made a number of television appearances this past summer including the "Arthur Murray Dance Party". Carol's first Roulette disk, out this week, is "Pick Another Baby" and "Never Go 'Way".

Tedd Lawson is the label's new male vocal entry. Tedd is in reality a young school teacher who is currently teaching at a Brooklyn Junior High School. The lad was discovered by music publisher Redd Evans who brought him to the attention of Hugo Peretti and Luigi Creatore, Roulette's A&R team. His first two sides out this week are "One Way Love" and "Wasteland". Lawson is also one of the writers of both songs.

#### **Interviewing The Stars**



DETROIT, MICH. - Nelson Eddy DETROIT, MICH. — Nelson Eddy and Gail Sherwood pause for the camera with Dave "Man Of Many Voices" McLaughlin, WBRB dee jay, Detroit. Dave interviewed the two personalities while they were appearing at the Statler Hotel in Detroit. Eddy informed McLaughlin of his new release with Jeanette MacDonald which is expected to be on the market in the near future.



# Album

# ure Shots

★ Also Available in EP



\*PAL JOEY

MOVIE CAST

(Capitol W-912 \* EOM-4-912)



#### \*ROGER WILLIAMS: SONGS OF THE FABULOUS **FORTIES**

(Kapp KXL-5003 \* KE-737, 38, 39, 40, 41, 42) (2-12" LP)

#### **Tired Golfer**



HOLLYWOOD — Jose Ferrer, one of the ardent golfers of the movie colony, is shown being presented with the MGM record album "Music For Tired Golfers" which features Larry Clinton and His Orchestra, by Jesse Kaye, MGM Records west coast A&R representative.

#### **Sherco Gets Audiofile**

MILWAUKEE, WISC. — Vernon Sherkow, of Sherco Distributing, Milwaukee's newest independent distributor announced last week that the company has taken on the Audiophile label for distribution in the area. The label was formerly covered in this territory by manufacturer's representatives

tives.
Sherco is currently seeking other lines for distribution.



#### **Mode Prepares Releases**

HOLLYWOOD — Vocalist Doris Drew will have both a new single and album release in the near future on the Mode Label. The single features the artist in two oldies, "I Cried For You," b/w "He's My Guy" with instrumental support by the Marty Paich All-Stars. Skedded to be released right behind the single effort is a new album by Miss Drew labeled "The Delightful Doris Drew." Mode's A&R chief and National Sales director, Red Clyde, has also announced the preparation of "Musaic A La MODE," a two-disk sampler of label's talent, scheduled to retail under \$5.00. The bargain package contains 32 varied tracks and carries the unusual title because of the mosaic design which makes up its cover. Another two-pocket Mode package entitled "Piano Playhouse" is due for an early November release. This set highlights the solo piano talents of 6 keyboarders including Lou Levy and HOLLYWOOD Vocalist Doris

keyboarders including Lou Levy and Paul Smith, as well as Carl Perkins, Gerry Wiggins, Jimmy Rowles and Roger Fleming. "Piano Playhouse" is one of several new Mode offerings which feature the cartooning of contemporary artist Bill Box on the

#### From Commercial To Pop

NEW YORK-Jimmy Carroll has learned you can make the best of both worlds. One of the top musical arrangers along Tin Pan Alley, Jiminy has done arrangements for many hit records, including Mitch Miller's "Yellow Rose of Texas," and Rose-mary Clooney's "Come On-A My House." But he never wrote a hit tune himself.

A few years ago, he began writing musical commercials for television. Recently, one of the songs he wrote for a commercial was released as a pop tune on the Columbia label, under the title, "The Lady Is You." And the song will be featured as a big production number on a Nov. 16th, NBC-TV spectacular.

## Mercury Adds To Sparnon Upped At BMI A & R Staff

CHICAGO—Art Talmadge, Vice-President of Mercury Records announced last week, additional appointments in line with Mercury's recent expansion program.

Pete Rugolo, formerly one of the company's top west coast recording artists, has been added to Mercury's Artist and Repertoire department. Rugolo will handle all west coast dates for the firm.

Another addition in the home office during the recent shift was Charles Stevens, who will head up the singles operation for the midwest.

Mercury's A&R set-up now includes David Carroll, as head of the album department, assisted by Hal Mooney, in the east, and Pete Rugolo, on the west coast. Bob Shad, who heads the eastern singles department, is now joined by Morty Kraft there, and Charles Stevens in the middlewest. All department heads are under direct supervision of Art Talmadge, Mercury A&R Director.

#### **Cooperstein Joins Chess**

CHICAGO—Leonard Chess, president Chess Producing Company, announced the appointment of Max nounced the appointment of Max Cooperstein to the position of Eastern

divisional sales manager, October 29.
Cooperstein, who resides in Philadelphia, stated that as of now he will base out of Philadelphia and call on the trade throughout the east and sections of Ohio.

Cooperstein formerly handled sales for David Rosen, Incorporated, Phila-

delphia.

Phil Chess, discussing the selection of Cooperstein said, "We feel that it is vital to our operation to have an energetic, aggressive man in the eastern territory at all times to head up

Len Chess and Cooperstein departed for New York, October 29, to set up the eastern division.

#### Victor's "Tell-Tale" Contest

SAN FRANCISCO — A "tall-tale" contest for radio listeners built around Eddie Heywood's RCA Victor recording of "Lies," was launched last week by six West Coast disk jock-

eys.

Each deejay will pick a winner from entries submitted to him, the author of which will receive an RCA transistor radio. Grand winner will be chosen by Heywood, Sid Parnes of The Cash Box, and Bill Simon of Billboard. The 1st prize will be any RCA Victor portable TV set. The contest was initiated by C. J. Foster, Manager of the Record Division for Leo J. Meyerberg, Co., RCA distributors. It will end Nov. 4th.

Deejays involved are: Bob Colvig.

Deejays involved are: Bob Colvig, KSFO, Jim Hawthorne, KYA, and Ernie Simon, KGO, all of San Francisco; Bill Rase, of KCRA, and Fred White, KXOA, both of Sacramento; and Frank Darien, KSJO, San Jose.

#### Mary Martin TV's "Annie"

NEW YORK—Decca Records is preparing and making available to dealers, mounted lithos and other display material for its Original B'way Cast album of "Annie Get Your Gun". The show is scheduled for a television production Thanksgiving Eve, November 27th, over the NBC network. Mary Martin will star in the role that Ethel Merman created on the Broadway stage. The TV production, Decca brass feels, will spark renewed sales action in the Decca show album.



KEN SPARNON

Glen R. Dolberg, Vice-President in charge of Station Relations at Broadcast Music, Inc., announces the appointment of Ken Sparnon to the position of Director of Station Relations for BMI effective November 4. Sparnon has been a field representative for BMI for the past eleven years and most recently served as Eastern Regional Representative of that organization. that organization.

Before joining BMI, for eight years Sparnon was musical and program director of WHEC, Rochester, New York, and for seven years he was musical director and production manager of WSYR, Syracuse, New York.

Sparnon, who has been in the music ld all his life, began his career as held all his life, began his career as a concert pianist and church and theatre organist. He served as musical director for B. F. Keith, Warner and Loew's vaudeville theatres, and was producer and musical director of RKO unit shows. He also conducted some of the first large concert orchestras heard on coast-to-coast broadcasts broadcasts.

As producer-director of the "RKO Theatre of the Air," he presented Bob Hope, Burns & Allen, Kate Smith, Olson & Johnson, Eddie Cantor, Jack Benny, Edgar Bergen, and many other ton headliners top headliners.

# A New High



"Television reached a new high over the weekend when an RCA Victor set was presented to DJ Al Nobel in his flagpole perch at the Great Southern Shopping Center at Bridgeville, Pa. Nobel, sitting out the United Fund campaign 50 feet in the air, won the TV set in a national contest for DJ's sponsored by RCA Victor Records in conjunction with Henri Rene's "What's That" platter. It was given to him by Morton Locker, manager of the record division of Hamburg Bros., RCA Victor distributors, who was provided with a helping hand and a ladder by Asst. Chief Joseph Kissell, of the Bridgeville Fire Department."

#### WTTM Fights Juvenile **Delinquency With Teen-**Age Night Club

TRENTON, N. J.—Delaware Valley and New Jersey teenage night club will be opened in Trenton in mid-November, it has been disclosed by Radio Station WTTM.

The high school night spot, formally named the Castle Roc, will be located at 36 W. Hanover St., and will be open to teenagers beginning Friday evening, November 15.

Prior to the teenage opening on Friday night, November 15, the general adult public will be invited to inspect the luxurious night spot. The adult showing will be Thursday evening, November 14, from 7:00 to 10:00 P.M. A special preview for educators will be held Wednesday evening, November 13, from 7:00 to 9:00 P.M.

The Castle Ros will be styled after

The Castle Roc will be styled after the leading night clubs in the country. The pattern of teenage night clubs has been making rapid strides throughout the country, and the project for Trenton is designed to follow similar endeavors in such cities as Detroit, Chicago, Indianapolis and Buffalo.

Chicago, Indianapolis and Buffalo.

The Castle Roc will be open to teenagers Tuesday, Wednesday and Thursday, from 3:00 to 10:00 P.M.; Friday, from 3:00 to Midnight and Saturday, from Noon to Midnight. It will be closed all day Sunday and Monday. Admission to the night spot will be 25¢ per student up to 6:00 P.M., and 50¢ from 6:00 to closing time.

The entire project is an outgrowth

The entire project is an outgrowth of Radio Station WTTM's broadcasts of Radio Station WTTM's broadcasts this summer from their studios located at the Seaside Casino, Seaside Heights, N.J. The summer operation, as is The Castle Roc project, is under the personal direction of Don Beebe, President of Lance Public Relations.

WTTM's nightly broadcasts of the "Dance Party" featuring Jim Rodio, will originate from the night club. A live entertainment policy will be established for Friday and Saturday evenings.

The purpose of the night spot, according to Fred E. Walker, WTTM's General Manager, is "to give high school students, from Freshmen to Seniors, an opportunity to hear and dance to the music they like in a sophisticated grown-up atmosphere."

Walker went on to gov "It is one of

Walker went on to say, "It is one of our basic plans to help cut down the juvenile delinquency figures of our community and give the teenagers a respectable place to go for dancing after school and after the week-end movie date."

The location of The Castle Roc is only one block from State Street, where all Trenton Transit buses stop, and a half-block from the Richmond Bus Terminal, which serves the Morrisville and Yardley area.

Students from as far away as Levittown, Bristol and other Pennsylvania communities, as well as South Jersey communities, can reach the location by bus within a block of the various transportation lines serving these

The Castle Roc will be open to students only, and identification cards will be required. There are no club dues or membership dues of any kind.

This project has been endorsed by the WTTM Community Program Committee. Dave Rosmarin, Chairman of the Committee, announced the following Resolution, which was passed at the October 28 meeting: "The Community Program Committee endorses the establishment of the first teenage night club in the Delaware Valley under the sponsorship of Radio Station WTTM, in conjunction with Lance Public Relations."

#### **Anniversary Performance**



NEW YORK — Tommy Prisco, (r)
Epic Records artist and Rosita Davis (l) formerly vocalist with Duke
Ellington, after their performance
at the Mid-Island Shopping Plaza,
Hicksville, N.Y., First Anniversary
Open House party. Along with Prisco
and Davis a host of celebure entertained during the three hour open air tained during the three hour open air program which was attended by thousands.

#### Decca To Launch German **Recording Artist**

NEW YORK - Decca Records, which has been successful with a number of its European artists (Caterina Valente, Werner Muller and Helmut Zacharias, to name a few) will issue the first American release by another German recording artist named Lonny Kellner, on November 8th.

When publisher Paul Siegel was in Germany last year, he heard Miss Kellner's German recording of a tune called "Immer Wenn Die Tur Aufgeht", which was one of the top hits in the country at that time. Siegel brought the record back from Germany and Al Stillman wrote an English lyric for the song which he called "That's The Way It Goes".

While Eddie Fisher and Hugo Winterhalter were recording the song in the U.S., Heino Gaze, German composer of the music, re-recorded Lonny Kellner with the Werner Muller orchestra using the Al Stillman lyric.

The English lyric recording, on Polydor label, will be issued in America on the 8th. The song is published by Symphony House Music.

#### **Little Visitor**



AMARILLO, TEXAS visitor to the Al Rogers "Panhandle Barn Dance" TV show over KGNC-TV, Amarillo, Texas was "Little" Brenda Lee. Al and Brenda talk over script prior to TV show.

#### **Fats Domino Records** 14 Ballads For Album

NEW YORK - Fats Domino, Imperial recording artist, has just completed recording 14 ballads for his next album it was announced by Imperial's president Lew Chudd.

Chudd, who insists that ballads have been the mainstream of rock 'n roll hits through the years, denies that this is an offbeat offering for Domino, and points out that his biggest hit this year, "Blueberry Hill," is a ballad. Hundreds of dealers queried by Imperial, says Chudd, have asked for just such an album.

Chudd claims that there is as big a market for ballads today as there was before rock 'n roll hit, though they are presented with a different type of arrangement to meet today's market demands.

The Domino package will be the first in a new series titled, "Ballads With A Beat," that Imperial will release in the coming year. Other Imperial artists, including Ricky Nelson, Roy Brown, Ken Copeland and Dorothy Shay, will also be represented in the series.

#### Am-Par Buys Master

NEW YORK - On Monday, October 28th, a small Philadelphia label called Singular Records issued a tune titled "At The Hop" by Danny and The Juniors. By Wednesday of the same week, the record was reported to be one of the hottest items in the Philadelphia area.

When news of this reached the ABC-Paramount offices in New York, Sam Clark, president of Am-Par, and Larry Newton, sales manager of the diskery, made a B-Line for Philly and completed a deal with Artie Singer, owner of the label, for the rights to the master. The price of the purchase was not revealed.

Am-Par is already in production of the new release, and the label expects to have records on the market by Tuesday morning.

#### **Cooking With Cooke**

CULVER CITY, CAL. — "Bumps" Blackwell, Rex Productions' music director, and Keen recording star Sam Cooke returned to Los Angeles last week from a month long nationwide promotional tour plugging Sam's hit "You Send Me".

Blackwell, who also is Sam Cooke's personal manager, announced he is currently listening to offers from the many booking agencies who are seeking Cooke's name on the dotted line.

While in the east, Blackwell pacted a one-shot deal with Wm. Morris Agency for Sam Cooke to appear on the Ed Sullivan show, Sunday, November 3rd.

At the same time, John Siamas, Rex Productions' prexy, announced that a deal has been pacted between Keen Records and London Records for the release of Sam Cooke's "You Send Me" throughout the world except Canada, the United States, and its possessions. A deal was also arranged with London Records of Canada for release in Canada of Sam Cooke's Keen hit.

#### **Fast Work**



PHILADELPHIA, PA. — George Liberace (center) who recently went out on his own after an association of many years with his brother Lee, quickly gets down to business of promoting his first Imperial LP "Liberace Goes Teenage". Above he is shown discussing the album with WPEN disk jockeys Larry Brown (left) and Cal Milner. Liberace visited dee jays during his engagement at the Latin Casino in Philly.

### **Campus Raid**

NEW YORK — Roulette Records seems to have a penchant for whisking new talent from off the college campus. Awhile back, the diskery introduced the Rhythm Orchids featuring Buddy Knox and Jimmy Bowen with their successive hits "Party Doll" and "I'm Sticking With You". At the time the boys were just graduated from Western Texas State College where the group was formed and first started singing together.

Once again, the label has found the environs of higher education fertile ground for recording talent. The Techniques who are currently seniors attending the University of Georgia Tech are the firm's latest discovery. The four boys' first for Roulette is "Hey! Little Girl". NEW YORK — Roulette Records

#### Lila Wolf Takes Over

NEW YORK—Lila Wolf, head of Leonard Wolf Enterprises, this city, concluded her first week at the helm of the promotion organization with a quick trip to Philadelphia, personal visits to the New York radio stations, and phone calls to most of the deejays in the Eastern area.

Mrs. Wolf is currently representing Grace Kahn, Bing Crosby, Don Rondo and the Ernie Heckscher album, "Dance Atop Nob Hill" for Verve Records.

Mrs. Wolf plans to visit all the jockeys in Boston, Hartford, Washington and Baltimore in the coming weeks.

#### **Muted Jazz**



DETROIT — Capitol recording artist Johnah Jones and WBRB disk jockey Dave (Man Of Many Voices) McLaughlin discuss the possibilities of Jonah's new release. Dave reports that the kids are going for Jonah's muted jazz in a big way in the Mt. Clemens-Detroit area.



# R&B

# Ramblings

#### **NEW YORK:**

Lester Leeds, national sales manager of the Atlantic-Atco-East West combo, in the Detroit-Cleveland areas visiting distribs. With the three labels plus KRC Records Leeds has to deal with practically every distrib in the country. Right now the four labels are working on about twenty disksthat's a lot of wax. Atlantic has a definite smasheroo in Lavern Baker's newest, "St. Louis Blues". Gary Kramer tells us East-West has started out in great style with three solid selling numbers, one of which is making like a hit. "Ping Pong" by The Glowtones is the hot item. The other two are "Tell Me Why" by Jay Holiday and "Hula Hands" by Johnny Huston. Kramer also tells us the Bobbettes will be out shortly with an item, "Speedy", that looks every bit as promising as their "Mr. Lee". . . . Over at the Atco set-up, Bill Spitalsky advises there will be a double release in a week. The Coasters plan to zoom again with "Sweet Georgia Brown" and "What Is The Secret of Your Success?"; Bobby Darin looks to paydirt with "Don't Call My Name" and "Pretty Betty". Bill advises Bette McLaurin's "Autumn Leaves" is building very nicely. . . . Charles Merenstein, Apollo Records, reports his label is billing very well on the Cellos' "Be Bop Nouse" and two solid LP attractions, "In The Upper Room With Mahalia Jackson" and "Jewish Comedy Songs"the latter by The Barton Brothers.... Al Silver, Herald and Ember Records, feeling mighty strong as "The Joker" by Billy Myles steps out with orders and re-orders that make him predict, "It's gonna go a million". Al has readied four albums and two EPs for the Christmas season. A best seller of last year, "Christmas Time" by Larry Caton, has already been received with open arms by the distribs. A second LP is another Larry Caton, titled "Beloved Hymns". For the r & r field there will be an Ember titled "The 5 Satins Sing" and on Herald, "Herald The Beat", a compilation of fourteen all time Herald hits beginning with the famous "Shake A Hand" by Faye Adams. The two EPs will be a "5" Satins and a Christmas issue. . . . The George Goldner enterprise moving with impact now that "Could This Be Magic" by the Dubs definitely seems to be on the way, Jo Ann Campbell's "Wait A Minute" starting to get the kind of reaction they expected, and "7-11" (a rock and roll version of the classic "Mambo #5") by The Gone All Stars stirring up the distribs. . . . Dave Clark, Duke and Peacock's sales manager, dropped by the Robey offices last week to talk over a few matters with the boss and took off immediately to work on Duke's newest threat, "Peaches" and "Pretty Little Doll' by Little Junior Parker. Robey reports that jockeys are now beginning to work on the flip side of Bobby Blue Bland's "Farther Up the Road"—"Sometimes Tomorrow". "I've Got A Hit Parade all my own," says Robey, as he lists "Farther Up The Road"; "Tell Me Why" by the Rob Roys; "I'll Give Love To You" by Doug and Josie; "Zola" by Tic and Toc; "Peaches", Little Junior Parker; "Morning Train" by Chuck Edwards, and a couple of others. Robey is also busy with his new trio of spiritual releases featuring The Spirits of Memphis, The Dixie Hummingbirds, and The Sensational Nightingales. . . . It never rains but it pours. Jerry Winston, currently hot with The Velours' "This Could Be The Night" and The Impressors' "No No No", is now faced with the problem—should he issue another contender. Winston just came out of session with a new Pearls' two-sider that has him bugged and he is very anxious to get it into the hands of the buyer. "It's Love Love Love" and "Wheel of Love" and should make great deejay material. Jerry, the only one who "nose" about the contest on Al Castellanos LP on Mardi Gras, "Cha Cha Cha At The Sahara", reports he is now being called "The Nose" by his friends. . . . Evelyn Robinson, pretty WOV deejay, will mc a stage show at the Apollo Theatre in New York starting November 1. The line-up includes Little Willie John, Arnet Cobb and his band, Linda Hopkins, Donny Elbert, The Channels, The Sentimentals, the Heartbeats, and The Dubs. . . . The Del Vikings advise they have the exclusive use of the title Fee Bee Music from December 1 on. The fellas are pretty well booked up through the remainder of the year and are in the process of closing a deal that will take them to Australia for two weeks. . . . Larry Dean (WCHB-Inkster, Mich.) says in an open letter to record companies, "Why in the world do you guys have to put out one song after another which does not have any definite ending? Instead of your records having a definite beginning and a definite end, they simply fade away . . . leaving a blank spot for the dee jay to fill up by chattering about something or nothing." . . . Bill Doggett signed exclusively with Shaw Artists for an additional long term Fats Domino has accepted Australian promoter Lee Gordon's offer of a two week stint in Australia to open on January 30. In addition to \$20,000 for the first week and \$25,000 for the second, Domino will also receive completely paid transportation for himself and his entourage. This amounts to \$1700 per man. . . . Walter Powell (WBVL-Barbourville, Ky.) recently did a one hour remote broadcast from downtown Barbourville giving an eyewitness account of the annual Daniel Boone Festival Parade. . . . Lou Sprung, Glory Records, with gleam in eye says, "Watch out for the next release. A new fem talent signed to Glory and can she sing." . . . Sol Rabinowitz, Baton

Records, has gotten a great deejay reaction to his "Hard Times (The Slop)". Is keenly excited about its prospects.

#### CHICAGO:

Mike Oury, All-State Distribs promo man, making the rounds with versatile, young Bobby Dean with Bobby's debut waxing on the Chess label, 'Dime Store Pony Tail" b/w "Just Go Wild Over Rock And Roll". Bobby, just 17 years old, writes, scores and sings his own tunes. He was backed by Tommy Sheridan and his Quartette Plus Four. Mike says that the deck is rapidly taking hold in the midwest. . . . Jerry Ferber buzzing around town with Betty McLaurin's "Autumn Leaves" (an R&B treatment) on the Ebb label and the Teen Queen's "I Miss You". . . . Congrats to Jack Solinger for his Music Distribs having been appointed midwest reps for Stepheny Records and Atlantic's new R&B label, East West. . . . Bill Doggett opens at Robert's Show Club this week. . . . Lester "Prez" Young coming into the Stage Lounge where Gene Ammons and his Ork hold sway. . . . Ralph Cox, Coral Records, squired Jackie Wilson around the town promoting Jackie's new release on the Brunswick label "Reet Petite". . . . Len Chess enroute to NYC with eastern sales and promo manager, Max Cooperstein. . . . Jack Weiner, Sheldon Recording, cut 2 sides with Penny Smith and 2 instrumentals with Jim Lounsbury's WBKB Teen Hop band The Satellites. Jim tells us that the band was named by his teen viewers in a "name the band" contest. . . . Abner of Vee Jay-Falcon reports that Dee Clark, whose "24 Boyfriends" is beginning to show all over the nation, was recently signed by Shaw Artists. Gene Allison, formerly on the Decca label, now records for Vee Jay, and has what Abner believes is a smash hit in his debut deck, "You Can Make It If You Try". The Dells currently in Frisco, long-distanced to tell Ab that all the jocks are whaling on their new disk "Time Makes You Change". The Spaniels recently appeared on Wally Phillips' Bandstand Matinee via WGN-TV. . . . A new distrib was formed in New Orleans, Record Sales. Two of the initial labels acquired were Vee Jay and Falcon. . . . Roulette's Stan Pat escorting Roulette's new national sales manager, Don Carter, in Chicago and Milwaukee visiting deejays and dealers. . . . Carter very high on line of 12 albums Roulette is promoting. . . . Eli Toscano, Cobra Records, reports that his new recording star, Duke Jenkins has a terrific two-sided deck "Where Can My Loved One Be" b/w "Shake It".

#### LOS ANGELES:

Imperial Records have one of the fastest breaking hits of the year in Ernie Freeman's instrumental recording, "Raunchy". Jim Warren of Central Record Sales reported 15,000 sold in five days and Eddie Ray of Imperial says that the same action is going on throughout the country. . . . Ruben Grundy, who was the lead singer of the original Colts singing group, now recording as a single for Mike Gradny's Spry Records. On his first release for the new label, he is backed by the Deville Sisters who recently covered "Alone" for Spry. . . . Sid Talmadge of Record Merchandising reports that "Wake Up Little Susie" by The Everly Brothers-now the number one pop record in the country-is just as big for him in the rhythm and blues field. . . . Lou Russell is the new disk jockey broadcasting from Dolphins of Hollywood, airing over radio station KGFJ from 10:30 P.M. to 1 A.M. nightly. . . . Dootsie Williams expecting a big hit from Don Julian and the Meadowlarks new version of the oldie, "Blue Moon", which continues the trend of dressing up the standards with new up-to-date treatments. . . . Curly Wiggins making a tour of the West Coast to visit the disk jockeys with his current Antler Records release of "Nobody To Love". . . . Aladdin Records and Class Records running neck and neck with their respective versions of the big hit tune, "Little Bitty Pretty One". Both the Thurston Harris and Bobby Day versions getting top airplay and selling throughout the country. . . . The latest record business success story to come out of the West Coast is the story of Keen Records. New label came up with a smash hit in their very first recording of "You Send Me" by Sam Cooke, with the disk currently in the top ten nationally. . . . The Platters, with their manager, Buck Ram arrived in town Sunday for recording sessions with Bobby Shad of Mercury Records.



# **Territorial**

The Cash Box "Territorial Tips" chart highlights Rhythm and Blues records showing regional action, which have not yet appeared in the national top 20. 

(Listed Alphabetically)

ALL OF MY LIFE Billy Eckstine (Mercury 71161)

ALONE Shepherd Sisters (Lance 125)

AND THAT REMINDS ME Della Reese (Jubilee 5292)

AW SHUCKS BABY Tiny Topsy (Federal 12302)

BABY BABY Dale Hawkins (Checker 876)

BABY SHAME Little Willie Littlefield (Rhythm)

BABY YOU'RE DYNAMITE 6 Teens (Flip 326)

BACK TO SCHOOL AGAIN Timmie Rodgers (Cameo 116)

\*BEATING OF MY HEART Moonglows (Chess 1669)

BE BOP BABY Ricky Nelson (Imperial 5463)

BLACK SLACKS
5parkletones (ABC-Paramount 9873)

BONY MORONIE YOU BUG ME BABY Larry Williams (Specialty 615)

\*BUZZ, BUZZ, BUZZ Hollywood Flames (Ebb 119)

CHANCES ARE Johnny Mathis (Columbia 40993)

COULD THIS BE MAGIC Dubs (Gone 5011)

DARLING IT'S WONDERFUL Lavers (Lamp 2005)

DEEP PURPLE
Billy Ward & Dominoes (Liberty 55099)

DESERIE Charts (Everlast 5001)

DINNER DATE Little Willie John (King 5083)

DOWN IN THE ALLEY Clovers (Atlantic 1152)

EMMETT LEE Carol Fran (Excelle 2118)

GIVE ME LOVE OR NOTHING Ann Cole (Baton 247)

\*GONNA STOP FOOLIN' MYSELF Louis Brooks (Excello 2119)

HAVE I SINNED
Donnie Elbert (DeLuxe 6148)

HEAR MY PLEA
Donnie Elbert (DeLuxe 6125)

HENRIETTA
Jimmy Dee (Dot 15664; TNT)

HE'S GONE \*THE PLEA Chantells (End 1001)

HEY BABE Cleftones (Gee 1041)

HULA LOVE Buddy Knox (Roulette 4018)

IDOL WITH THE GOLDEN HEAD MY BABY COMES TO ME Coasters (Atco 6098)

I'M AVAILABLE Margie Rayburn (Liberty 55102)

I NEED A GIRL Joe Turner (Atlantic 1155)

I NEED YOU SO BAD I WONDER
B. B. King (RPM 498)

I STILL LOVE YOU Fats Domina (Imperial 5467)

IT HURTS TO LOVE SOMEONE Guitar 5lim (Atco 6097)

I WANNA DO EVERYTHING FOR YOU Brook Benton (Vik 0285)

I WANNA LITTLE GIRL Ray Charles (Atlantic 1154)

\* Indicates first appearance on Territorial Tips

\*JUST A LONELY CLOWN Huey 5mith (Ace 538)

LADDER OF LOVE Flamingos (Decca 30335)

LEAVIN' IT ALL UP TO YOU Don & Dewey (Specialty 610)

LET 'EM ROLL Midnighters (Federal 12305)

LITTLE WHEEL John Lee Hooker (Yee-Jay 255)

ONLY BECAUSE Platters (Mercury 71184)

MEAN WOMAN BLUES Elvis Presley (RCA Victor EPA 2-1515)

MY GIRL Frankie Lymon (Roulette 4026)

\*NERVOUS BOOGIE Paul Gaytan (Argo 5277)

PEACHES
Little Jr. Parker (Duke 177)

PEGGY SUE Buddy Holly (Coral 61885)

PLAYTHING Ted Newman (Rev 3505)

RAINBOW Russ Hamilton (Kapp 184)

\*RAUNCHY Bill Justis (Phillips 3519) Ernie Freeman (Imperial 5474)

REET PETITE Jackie Wilson (Brunswick 55024)

ROCK AND CRY Clyde McPhatter (Atlantic 1158)

ROCK 'N ROLL MUSIC Chuck Berry (Chess 1671)

SICK AND TIRED Chris Kenner (Imperial 5448)

SILHOUETTES
Diamonds (Mercury 71197)

SOFT Bill Doggett (King 5080)

SUMMERTIME 5am Caoke (Keen 34013)

I WANNA LITTLE GIRL Ray Charles (Atlantic 1154)

SWANEE RIVER ROCK Red Tops (5ky)

SWEETEST ONE Crests (Joyce)

TAKE THE KEY Richard Berry (FIIp 318)

TEARS ON MY PILLOW Eldorados (Vee-Jay 250)

TELL ME SO Donnie Elbert (DeLuxe 6143)

TELL ME WHY
Rob-Roys (Back Beat 501)

THAT'S MY DESIRE Channels (Gone 5012) Bob & Earl (Class 213)

THE BIG QUESTION Ike Turner (Federal 12304)

THE JOKER Billy Myles (Ember 1026)

THERE GOES A PRETTY GIRL Enchanters (Coral 61832)

\*THIS COULD BE THE NIGHT Velours (Onyx 515)

THREE MINUS ONE Tammy Lampkin (Ebb 110)

THUNDERBIRD Hal Paige (J & 5 1601)

TONIGHT TONIGHT Mello-Kings (Herald 502)

WALKIN' WITH FRANKIE Frankie Lee 5ims (Ace 527)

WHEN I MEET MY GIRL Tommy Ridgley (Herald 501)

YOU'RE GONNA CRY I NEED YOUR KISSES Spaniels (Vee-Jay 257)



THE NATION'S

	20
VOIL SEND ME	Pos. Last Week
Sammie Cooke (Keen 34013)	1
LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398) Bobby Day (Class 211)	4
KEEP A KNOCKIN' Little Richard (Specialty 611)	3
	(Keen 34013)  LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398) Bobby Day (Class 211)  KEEP A KNOCKIN' Little Richard

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872) (Casa Grande)

**SILHOUETTES** 6 Rays (Cameo 117)

2\_

-

8

JAILHOUSE ROCK 5 Elvis Presley (RCA Victor 7035)

WAKE UP LITTLE SUSIE 7 Everly Bros. (Codence 1337) HONEST I DO

Jimmy Reed (Vee-Jay 253) WAIT AND SEE 11 Fats Domino (Imperial 5467)

MR. LEE 10 Bobbettes (Atlantic 1144) 9

FARTHER UP

THE ROAD
Bobby Blue Bland
(Duke 170) 11 10 THAT'LL BE

13 Crickets (Brunswick 55009) SWANEE RIVER ROCK Ray Charles (Atlantic 1154) 18

**PEANUTS** 14 14 Little Joe & Thrillers (Okeh 7088)

HONEYCOMB 15 15 Jimmie Rodgers (Roulette 4015)

DIANA 16 12 Paul Anka (ABC-Paramount 9381)

BE BOP BABY Ricky Nelson (Imperial 5463)

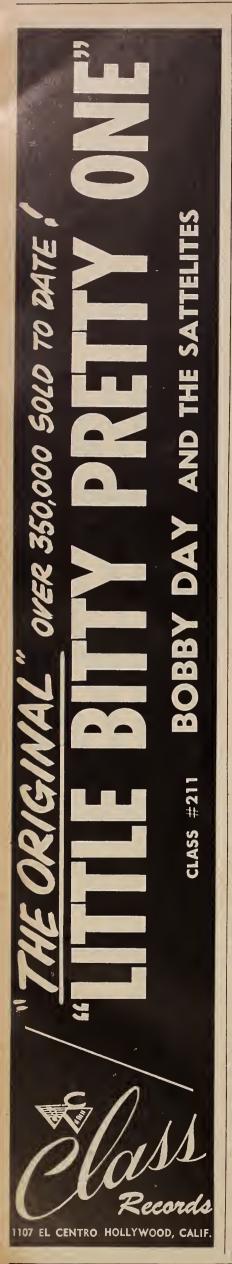
WITH YOU ON MY MIND Nat "King" Cole (Capitol 3782) 21 18 THINK

19 "5" Royales (King 5053) 19 LOTTA LOVIN' 17 Gene Vincent (Capitol 3763)

21. SOFT. 22. BACK TO SCHOOL AGAIN. 23. DUMPLIN'S. 24. CHANCES ARE. 25. WHOLE LOT OF SHAKIN' GOING ON.



AXminster 5-3124



#### **Berle On Tour With** First Roulette LP

NEW YORK - Milton Berle, who

NEW YORK — Milton Berle, who has been out on a ten city tour since Oct. 21st promoting his new Roulette album "Songs My Mother Loved", has had some curious experiences in his new role as recording star.

On the flight from San Francisco to Chicago last week, Berle who is being accompanied on this tour by Hugo Peretti and Luigi Creatore, A&R chieftains for Roulette, sat next to an elderly woman all during the seven hour trip. Berle, in his usual affable manner, entertained the woman and by the end of the flight, had become quite friendly. Just before they de-planed, the woman queried Uncle Miltie, "Young man, you must be in show-business, your mannerisms lead me to believe this, and besides you look familiar." Milton Berle did a switch, played straight man and answered, "You're right ma'm, I was in show-business".

The tour continued last week with Berle covering Boston and New York. He will be feted at a cocktail party at the Sidney Hill Country Club in Boston, and a party at Danny's Hide-A-Way in New York. The great comic turned choral and orchestral conductor for his album, will also appear on "Wide Wide World" over NBC-TV, Nov. 10th.

#### **Prestige Adds Distribs**

NEW YORK—Pop Weinstock, Prestige sales manager recently arranged to have the Morris Distributing Company of Canada handle the Prestige line in that country. The new distributor is located at 1580 Queen Street West, Toronto, Canada.

The Indiana State Record Dist. of 1325 North Capital, Indianapolis Indiana has also obtained a Prestige distributorship.

distributorship.

It's DYNAMITE!

"PEACHES" and "PRETTY LITTLE DOLL" **Little Junior Parker** 

**DUKE # 177** 

Duke Records, Inc. 2809 ERASTUS STREET

HOUSTON 26

TEXAS

HEADING FOR THE CHARTS! "FOOLS RUSH IN"

"CAN'T YOU SEE" MALCOLM DODDS

and The Tunedrops **END 1004** 

END RECORDS 1650 BROADWAY, N. Y., N. Y.

Breaking In N. Y. & N. J.

"HEY BABY, HEY"

"I KNOW"

JAMES CARTER

TUXEDO 922

TUXEDO RECORDS 132 NASSAU STREET Y. 38



#### **NEW YORK**

- YOU SEND ME 1 Sam Cooke (Keen 34013)
- SILHOUETTES 2 Rays (Cameo 117)
- LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398) 3
- WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)
- JAILHOUSE ROCK 5 Elvis Presley (RCA Victor 7035)
- HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872) 6
- SWANEE RIVER ROCK 7 Ray Charles (Atlantic 1154)
- WITH YOU ON MY MIND Nat "King" Cole (Capitol 3782) 8
- COULD THIS BE MAGIC 9 Dubs (Gone 5011)
- THIS COULD
  BE THE NIGHT 10 Velours (Onyx S15)

#### CHICAGO

The Cash Box

YOU SEND ME Sam Cooke (Keen 34013)

HONEST I DO Jimmy Reed (Vee-Jay 253)

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

SILHOUETTES Rays (Cameo 117)

WITH YOU ON MY MIND Nat "King" Cole (Capitol 3782)

MR. LEE Bobbettes (Atlantic 1144)

FARTHER UP THE ROAD Bobby Blue Bland (Duke 170)

KEEP A-KNOCKIN' Little Richard (Specialty 611)

CHANCES ARE Johnny Mathis (Columbia 40993)

WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

#### **NEW ORLEANS**

YOU SEND ME Sam Cooke (Keen 34013)

KEEP A-KNOCKIN' Little Richard (Specialty 611)

BONY MORONIE Larry Williams (Specialty 615)

LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)

SWANEE RIVER ROCK Ray Charles (Atlantic 1154)

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

EMMETT LEE Carol Fran (Excello 2118)

SILHOUETTES Rays (Cameo 117)

WAIT AND SEE Fats Domino (Imperial S467)

HONEST I DO Jimmy Reed (Vee-Jay 253)

#### ST. LOUIS

#### YOU SEND ME Sam Cooke (Keen 34013)

- HONEST I DO Jimmy Reed (Vee-Jay 253)
- SILHOUETTES Rays (Cameo 117) 3
- BACK TO SCHOOL AGAIN 4
- KEEP A-KNOCKIN' Little Richard (Specialty 611) 5
- PRETTY ONE Bobby Day (Class 211) Thurston Harris (Aladdin 3398)
- HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)
- JAILHOUSE ROCK Elvis Presley (RCA Victor 7035) 8
- CHANCES ARE Johnny Mathis (Columbia 40993) 9
- I NEED YOU SO BAD 10

#### **NEWARK**

- YOU SEND ME Sam Cooke (Keen 34013)
  - LITTLE BITTY PRETTY ONE Thurston Harris (Aladdin 3398)
- **SILHOUETTES** Rays (Cameo 117)
- SWANEE RIVER ROCK Ray Charles (Atlantic 1154)
- HONEST I DO Jimmy Reed (Vee-Jay 253)
- COULD THIS BE MAGIC Dubs (Gone S011)
- HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)
- SOFT Bill Doggett (King 5080)
- FARTHER UP THE ROAD Bobby Blue Bland (Duke 170)
- KEEP A-KNOCKIN' Little Richard (Specialty 611)

#### DALLAS

YOU SEND ME Sam Cooke (Keen 34013)

WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

LITTLE BITTY
PRETTY ONE
Thurston Harris
(Aladdin 3398)
Bobby Day (Class 211)

KEEP A-KNOCKIN' Little Richard (Specialty 611)

**SILHOUETTES** Rays (Cameo 117)

JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)

HONEST I DO Jimmy Reed (Vee-Jay 253)

WAIT AND SEE Fats Domino (Imperial 5467)

BACK TO SCHOOL AGAIN Timmie Rodgers (Cameo 116)

HAPPY HAPPY BIRTHDAY BABY



PHILADELPHIA

LOS ANGELES

DETROIT

LITTLE BITTY
PRETTY ONE
Thurston Harris
(Aladdin 3398)

KEEP A-KNOCKIN'
Little Richord
(Specialty 611)

YOU SEND ME Sam Cooke (Keen 34013)

4 SILHOUETTES
Rays
(Cameo 117)

HAPPY HAPPY
BIRTHDAY BABY
Tune Weavers
(Checker 872 Casa Gronde)

f STILL LOVE YOU Fats Domino (Imperial 5467)

7 THE JOKER Billy Myles (Ember 1026)

FARTHER UP
THE ROAD
Bobby Blue Bland
(Duke 170)

GOULD THIS
BE MAGIC
Dubs
(Gone 5011)

WAKE UP
LITTLE SUSIE
Everly Brothers
(Cadence 1337)

YOU SEND ME Sam Cooke (Keen 34013)

SILHOUETTES Rays (Cameo 117)

.....

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

LITTLE BITTY PRETTY ONE Bobby Day (Closs 211)

KEEP A-KNOCKIN' Little Richord (Specialty 611)

JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)

BUZZ BUZZ BUZZ Hollywood Flames (Ebb 119)

WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

HONEST I DO Jimmy Reed (Vee-Joy 253)

MR. LEE Bobbettes (Atlantic 1144)

YOU SEND ME Som Cooke (Keen 34013)

JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)

LITTLE BITTY
PRETTY ONE
Bobby Day (Class 211)
Thurston Harris
(Aladdin 3398)

WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

SOFT Bill Doggett (King 5080)

> HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

SILHOUETTES Rays (Cameo 117)

THINK
"5" Royales
(King 5053)

HONEST I DO Jimmy Reed (Vee-Jay 253)

BE BOP BABY Ricky Nelson (Imperial 5463) The Cash Control

R & B
Sure Shots

"RAUNCHY"

The Cash Box R&B Sleeper of the Week

eek 11/2

Bill Justis .....

Phillips 3519

Ernie Freeman ......

Imperial 5474

"BUZZ, BUZZ, BUZZ"

Hollywood Flames .....

Ebb 119

Our Own Sputnik Way Up There!

# Thurston Harris "LITTLE BITTY PRETTY ONE"

Aladdin 3398



**ATLANTA** 

BOSTON

SAN FRANCISCO

YOU SEND ME Som Cooke (Keen 34013)

2

KEEP A-KNOCKIN' Little Richord (Specialty 611)

JAILHOUSE ROCK
Elvis Presley
(RCA Victor 7035)

HONEST I DO Jimmy Reed (Vee-Jay 253)

WAKE UP LITTLE SUSIE Everly Brothers (Cadence 1337)

SILHOUETTES

Rays
(Cameo 117)

HAPPY HAPPY
BIRTHDAY BABY
Tune Weavers
(Checker 872)

BE BOP BABY Ricky Nelson (Imperial 5463)

FARTHER UP THE ROAD Bobby Blue Bland (Duke 170)

BEATING OF MY
HEART
Moonglows
(Chess 1669)

SILHOUETTES Rays (Cameo 117)

KEEP A-KNOCKIN' Little Richard (Speciolty 611)

WAIT AND SEE Fats Domino (Imperial 5467)

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

MY GIRL Frankie Lymon (Roulette 4026)

ALONE Shepherd Sisters (Lance 125)

PEANUTS Little Joe & Thrillers (Okeh 7088)

REET PETITE Jackie Wilson (Brunswick 55024)

YOU SEND ME Sam Cooke (Keen 34013)

ONLY BECAUSE Platters (Mercury 71184) YOU SEND ME

Sam Cooke (Keen 34013)

HONEST I DO Jimmy Reed (Vee-Jay 253)

JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)

SILHOUETTES Steve Gibson (ABC-Paramount 9856) Rays (Cameo 117)

HAPPY HAPPY BIRTHDAY BABY Tune Weavers (Checker 872)

KEEP A-KNOCKIN' Little Richard (Specialty 611)

LITTLE BITTY PRETTY ONE Bobby Day (Class 211)

DIANA Paul Anka (ABC-Paramount 9381)

MR. LEE Bobbettes (Atlantic 1144)

AW SHUCKS BABY Tiny Topsy (Federal 12302)

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"



# **B** Reviews

A AWARD & SLEEPER

VERY GOOD

FAIR

B+ EXCELLENT

C+ 600D

MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX"

OTIS WILLIAMS (DeLuxe 6149)

B+ "DYNAMITE DARLING" (2:25)
Innis] Otis Williams lends his expert styling to a quick beat bouncer and the result is a very strong etching. Williams swings out with a gay feeling. Light hearted romancer that should be watched. It could break out him.

B "WELL OH WELL" (2:37) [Lois BMI—Bradshaw, Mann, Bernard] Williams backs with a quick beat rocker that jumps unrestrainedly. Exciter for those healthy youngsters. Good dance deck.

IKE TURNER (Federal 12307)

B "YOU'VE CHANGED MY LOVE" (2:15) [Armo BMI—Ike Turner] Clayton Love handles the vocaling on this Turner deck. A swingy, slow beat shuffle, with Love turning in a very effective tonsil job against the torrid ork support of Ike Turner. Excited deck.

B "TRAIL BLAZER" (2:35) [Armo BMI—Ike Turner] Turner backs with a middle beat instrumental. Excellent sound, beat and instrumentation. Strong wax that should intrigue instrumental buyers.

THE BLUE TONES (King 5088)

B "OH YEAH!" (2:14) [Canada BMI — Fred Coupland] Fred Coupland, writer of the quick beat jumper, is the lead of the Blue Tones on this racing deck. Hard hitting exciter that will knock out the kids.

B "SHAKE SHAKE" (2:03) [Canada BMI—Arthur Lock] The lads rock out again with another blaster. Of a slightly slower tempo, but still a quick beat jump, the Blue Notes team for another teener-bait

#### PROFESSOR LONGHAIR (Ebb 121)

"BABY, LET ME HOLD YOUR HAND" (2:08) [Ebb BMI—R. Byrd] Professor Longhair delivers a slow, rhythmic Latin flavored lilter with a smooth and intriguing performance. Light, airy, swingy and melodic product that should find a ready market. ready market.

B+"LOOKA, NO HAIR" (2:07)
[Ebb BMI—R. Byrd] Professor
Longhair turns in a comic novelty set
to a middle beat bounce. Delighter
done to a turn by the practiced vocal
chords of the Professor. Cutie that
bears close wetching. bears close watching.

#### THE HIGHLANDERS

B "SUNDAY KIND OF LOVE" (2:47) [Maurice ASCAP—Leonard, Bell, Rhodes, Prima] The Highlanders blend softly on a tender, slow beat romancer. The lads insert lots of feeling into their reading of the melodic tune. The tune was a hit several years ago.

B "BEG AND STEAL" (2:33) [Spark BMI] The Highlanders back with a middle beat jump. Ok sound, arrangement, and teamwork. Good dance deck.

# The Cash Box

"TEAR DROP" (2:37)

[Arc/G & H BMI—Sharles, Stanley, Calhoun, Golder]

"THE GIRL AROUND THE CORNER" (2:41)

[Arc/G & H BMI-Calhoun, Henderson]

LEE ANDREWS and THE HEARTS (Chess 1675)

Lee Andrews and the Hearts follow the hit, "Long Lonely Nights," with another powerhouse offering. "Tear Drop" is a slow beat ballad, tenderly told by the talented crew. A story of a lost romance and the great desire for

a chance to start over again. Stick close to this wax—it's a big possibility. The coupling, "The Girl Around The Corner," is a quick beat jump for the dance crowd. It's a wildie given a socked out treatment and the teeners should love it.

"I KNOW" (2:12)

[Mayfair ASCAP—Brooks, Jennings]

"YODEE YAKEE" (2:19)

[Progressive BMI-Smith, Nugetre]

THE DRIFTERS (Atlantic 1161)

• The Drifters have a two sided possibility here and it'll take John Q. to decide the side. "I Know" is a lovely slow beat ballad that is melodic, tender and expertly done. The lead lends the lovely tune his assorted bag of tricks and it is a moving wax that emerges. A deck that, if it takes off, can get into

the astronomical figures. The coupling, "Yodee Yakee," is a quick beat novelty dished up with destructive force by The Drifters. The swingy item stirs up the sluggish blood cells and has the advantage of a catch phrase. Two terrif sides, either of which can make it big.

"HENRIETTA" (2:38)

[TNT BMI—Fore, Hitzfeld]

"DON'T CRY NO MORE" (2:02)

[TNT BMI—Betty Barnes]

JIMMY DEE (Dot 15664)

Jimmy Dee wails out a crazy "Henrietta," a middle beat jump with a very commercial instrumental and vocal sound. The deck broke out on TNT Records in San Antonio and the master was immediately picked up by Dot. An infectious, swingy wax that should gather the sales. The flip, "Don't Cry No More," is a rocked out quick beat with a honkey tonk instrumental accompaniment. Watch out for "Henrietta"—it looks big.

.... Atlantic 1160

# The Cash Box

"DYNAMITE DARLING" Otis Williams .... DeLuxe 6149 "SINNER WOMAN" ... Joe Morris..... \* "ALL RIGHT MISS MOORE".......Jimmy Witherspoon ... RCA Victor 7075 BOBBY DEAN (Chess 1673)

B+"DIME STORE PONY TAIL"
Bobby Dean rocks out a quick beat teener item with a high spirited vocal. Deck rides merrily and Dean comes out in solid style. Excellent for the high presence years. the high potency youngsters.

B+"JUST GO WILD OVER ROCK AND ROLL" (2:15) [Oury AS-CAP—Bullock] Dean goes all out on another quick beat exciter. This lad has lots of talent and certainly raises the blood pressure on this swinging side. Two hard hitting sides the teeners will swing out to.

LEFTY BATES BAND (States 164)

B "LOOK ME STRAIGHT IN THE EYE" (2:23) [Pamlee BMI—Stidham] Middle beat effort told with an eye toward the southern markets. Easy, swingy reading that should appeal. Good combination of vocal and instrumental talents.

C+"I STAYED AWAY TOO LONG"
(2:13) [Pamlee BMI—Stidham]
The Lefty Bates Band delivers a slow, sorrowful waxing that comes off an ok deck. Deep voiced vocalist conveys the deep restrict feeling ambedied. the downhearted feeling embodied in

DUKE JENKINS (Cobra 5020)

"SHAKE IT" (2:09) [Armel BMI —Jenkins] Duke Jenkins comes up with a Latin flavored middle beat that could attract the buyer. It is an instrumental with comments interjected that give it a light and airy effect. Cutie that should grab off some attention attention.

**B** "WHERE CAN MY LOVED ONE BE" (2:43) [Armel BMI — Jenkins, Spencer] The Jenkins aggregation turns in a moving performance on a dramatic slow beat ballad. Moving vocal of a melodic sentimental.

BETTY EVERETT (Cobra 5019)

"MY LIFE DEPENDS ON YOU" (2:00) [Armel BMI—Everett] Betty Everett sings with sincerity as she proclaims her love. Slow beat blues that comes off a moving and deserving wax.

B "MY LOVE" (2:13) [Armel BMI —Dixon] The lass turns dramatic on this middle beat shuffle and turns up the full power. Exciting produc-

JOE MORRIS (Atlantic 1160)

B+"SINNER WOMAN" (2:11)
Progressive BMI—Morris] Joe
Morris and his orchestra offer a slow
beat delectable that has the qualities
necessary to lift it into the hit category. Louis Madison handles the melodic haunter with a strong effort.
Strong wax that deserves your close attention.

B "GOING GOING GONE" (2:29)
[Progressive BMI—Morris] Louis
Madison swings out on the flip with a
quick beat bouncer cutie. Excellent
teamwork on the romantic novelty
between Joe Morris ork and the vocaling of Louis Madison gets the most
out of this delighter. Happy jump



#### R & B Reviews

A AWARD & SLEEPER B+ EXCELLENT B VERY GOOD
C+ GOOD
C FAIR
D MEDIOCRE

# R&B Sleeper of the Week

"PAIN IN MY HEART" (2:52)
[Gladstone ASCAP—Junior, Funches]

"TIME MAKES YOU CHANGE" (2:25)
[Conrad BMI—M. McGill]

THE DELLS (Vee-Jay 258)

The Dells have an entry to be reckoned with on each side of their new release. The ballad side, a slow beat rhythm effort, is "Pain In My Heart," a lyrical romancer handles with delicacy and sincerity. The

coupling, "Time Makes You Change," is a middle beat bouncer done with spring, vivacity and polish. Deck swings out and entertains both the listener and the dancer. Two solid waxes that can happen.

"WHEN I GET YOU BACK" (2:05)
[Ebb BMI—O. H. Harris]

"TRY THIS LI'L OLE HEART" (1:54)
[Ebb BMI—O. H. Harris]

TONY HARRIS (Ebb 120)

Tony Harris offers a tender slow beat ballad, "When I Get You Back," with a haunting treatment that makes the deck stickout. Harris is potent in front of a fem soprano chant and simple, sincere instrumental support. Moving deck

that should be watched carefully. It could happen in a big way. The flip, "Try This Li'l Ole Heart," presents a complete change of pace in which Harris wails a middle beat jumper with raucus shouting. Good coupler, but for the asked for side, it'll be "When I Get You Back."

#### "WHAT'S THE WORD? THUNDERBIRD!" (2:40) [Warner BMI]

"SATELLITE" (2:47)
[Kempto BMI]

RED PRYSOCK (Mercury 71214)

● Red Prysock throws his hat into the ring with a two sider that looks good. "Satellite" is a middle beat instrumental that intrigues with sound, beat and arrangement. Of course the Prysock horn fronts and the effect is powerful. Swingy wax for listening and dancing. "What's The Word? Thunderbird!" is a quick beat rocker with novelty effects. Interjected comments and a wild ork reading make this an etching that could win friends. Watch both decks for action.

#### PLAS JOHNSON (Capitol Records 3835)

B+(2:19) [Progressive Music BMI]
Plas Johnson lends his strong sax talents to an instrumental treatment of the current Ray Charles hit. Johnson follows the original arrangement very closely and the effect is good. Followers of the sax should find this most appealing.

B+ "YOU SEND ME" (2:19) [Higuera Music] Similar comments on the coupling. Johnson picks up the Sam Cooke national best seller and turns it into a moving sax treatment. Two excellent sides for sax fans.

#### JIMMY WITHERSPOON (RCA Victor 7075)

B+(2:13) [Abbott Music BMI—Jesse Stone] Witherspoon wails from out of space on this quick beat jumper. This is meat for the kids and Witherspoon is with it on this side. Rocker with lots of excitement and gimmicks. Watch this deck.

B "WHEN I START TO THINK-ING" (2:20) [Sylvia Music BMI
—Joe Thomas] Jimmy Witherspoon sings a relaxed slow beat tune with a moody and earnest reading. The smooth voiced chanter turns in an impressive performance of a very listenable item. Good wax.

#### SPIRITUAL

SPIRIT OF MEMPHIS (Peacock 1779)

B+"LOST IN SIN" (2:34) [Lion BMI—R. Mack] The Spirit of Memphis turns in a most convincing performance as he wails a slow, moving gospel tune. Dramatic arrangement and impressive in its simplicity.

B+"WHEN" (2:39) [Lion BMI—Reed, Hinton] An exciting quick beat jubilee item in which the excitement builds. Stacatto answer to the lead helps create the stirring feeling engendered in the wax. Two terrific religious waxes.

#### DIXIE HUMMING BIRDS (Peacock 1780)

B+"(2:12) [Lion BMI—J. Archie]
The Dixie Humming Birds blend on a middle beat rhythm gospel item with their usual fine teamwork. The lyric bases a message on the workings of an automobile. Solid religious offering.

B+"STOP BY HERE" (2:18) [Lion Physics of the property of the p

# DEE CLARK "24 BOYFRIENDS"

B/V

"7 NIGHTS"

FALCON 1005

# GENE ALLISON "YOU CAN MAKE IT IF YOU TRY"

VEE-JAY 256

VEE JAY-FALCON RECORDS

2129 S. MICHIGAN AVENUE CHICAGO 16, ILL.

NEW RELEASE!!

#### Gus Jenkins "Copper Tan"

"Stand By Me"

"Crying Over You"

"Tango Moon"
by The Hornets

FLASH # 125

FLASH RECORDS

623 E. Vernon Ave., Los Angeles, Calif.

Coming Up !!!

#### BLUE MOON

Don Julians Meadowlarks #424

#### A LOVER'S PRAYER

Vernon Greens Medallions # 425

PHIL'S BOOGIE

DOOTO RECORDS

9512 So. Central Ave., L. A., Calif.

LITTLE WALLY STRIKES AGAIN!
"PAYDAY POLKA"

"MOUNTAINEER'S POLKA"

JAY-JAY # 181

BIG JUKE BOX PROFIT MAKER

JAY-JAY POLKA RECORD CO 2452 S. KEDZIE AVE. CHICAGO 23, ILLINOIS



>>>>>>>>> A UNANIMOUS PICK!

A BILLBOARD SPOTLIGHT THE CASH BOX AWARD O' THE WEEK Breaking Big Both Pop and R&B

#### "THIS COULD BE THE NIGHT"

b/w "HANDS ACROSS THE TABLE"

THE VELOURS

**ONYX 515** 

THE CASH BOX SAYS:

The Velours come off their recent success, "Can I Come Over Tonight," with an even stronger wax, "This Could Be The Night."

ONYX RECORDS 424 WEST 49th STREET NEW YORK CITY PL 7-5488

`~~~~~~~~~~~~~~~~~<del></del>

Where There's SMOKE There Are . . .

# PLAYS and SALES!!!!

Don't Miss This Exciting Record.

b/w "THE MONKEY'S GUAPACHA"

FIESTA 085

### FIESTA RECORDS

1619 Broadway

ANOTHER SMASH BY LILLIAN OFFITT!!

# The Cash Box

# "JUST LONESOME! THAT'S ALL'

LILLIAN OFFITT

EXCELLO 2124

NASHBORO RECORD CO. NASHI NASHVILLE,

Both Sides Picked by Cash Box and Billboard! ANOTHER BIG HIT for POP and R & B MARKETS!

NAPPY BROWN

does it again!

"THE RIGHT TIME"

# 1525 B/W

"OH, YOU DON'T KNOW"

RECORD CO.,Inc. NEWARK, N.J.

America's Leading ONE STOP Record Service

#### LESLIE DISTRIBUTORS

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NEWARK, N. J.



#### **Top Selling Records** Reported by

#### R & B Retail Outlets

From Coast to Coast

#### GREENLINE RECORDS Jamaica, N. Y.

- 1. Silhouettes (Rays)
  2. You Send Me (S. Cooke)
  3. Wake Up Little Susie (Everlys)

- 3. Wake Up Linic. (Everlys)
  4. No No No (Impressors)
  5. Little Bitty Pretty One
  (T. Harris)
  6. This Could Be The Night
  (Velours)
  7. Swanee River Rock (Charles)
  8. It's Only You Dear
  (Deltairs)
  9. Keep A-Knockin' (Richard)
  10. Back To School Again
  (T. Rodgers)

#### **TOLZIEN MUSIC STORE** Amarillo, Texas

- 1. Wake Up Little Susie
- (Everlys)
- 1. Wake Up Little Suste
  (Everlys)
  2. Peggy Sue (B. Holly)
  3. That'll Be The Day (Crickets)
  4. Happy Brithday Baby
  (Tune Weavers)
  5. Honeycomb (J. Rodgers)
  6. Keep-A-Knockin' (Richard)
  7. Mr. Lee (Bobbettes)
  B. Diana (P. Anka)
  9. Whole Lot Of Shakin' Going
  On (J. L. Lewis)
  10. Black Slacks (Sparkletones)

#### LINN'S MUSIC SHOP

- 1. You Send Me (S. Cooke)
  2. Little Bitty Pretty One
  (T. Harris)
  3. Farther Up The Road (Bland)
  4. Swanee River Rock (Charles)
  5. The Plea (Chantells)
  6. Silhouettes (Rays)
  7. Honest I Do (J. Reed)
  8. Think (5 Royales)
  9. Soft (B. Doggett)
  10. Bony Moronie (L. Williams)

#### 10. And That Reminds Me (D. Reese) SUTTER MUSIC CO.

CHARANTANAN MENANTANTAN TANDARAN MENANTAN TERMANAN TANDARAN PARAMETER PERMANDIAN PERMANDIAN PARAMETER PARA

HARMONY RECORD SHOP

1. Silhouettes (Rays)
2. Peanuts (L. Joe)
3. That'll Be The Day (Crickets)
4. You Bug Me Baby (Williams)
5. Happy Happy Birthday Baby
(Tune Weavers)

6. Back To School Again
(T. Rodgers)

7. Keep A-Knockin' (Richard) 8. You Send Me (S. Cooke)

9. Little Bitty Pretty One (T. Harris)

10. Wait And See (F. Domino) SUPER MUSIC, INC.

Baltimore, Md.

1. Honest 1 Do/Signals Of Love (J. Reed)

2. Silhouettes (S. Gibson)
3. Bony Moronie (L. Williams)
4. Soft (B. Doggett)
5. Ladder Of Love (Flamingos)
6. Rockin' Pneumonia (Smith)
7. My Heart Sings (Hamilton)
8. Keep A-Knockin' (Richards)
9. Wait And See (F. Domino)

- 1. You Send Me (S. Cooke)
  2. Miss You So (Tiny Topsy)
  3. Farther Up The Road (Bland)
  4. Peaches (L. J. Parker)
  5. Little Bitty Pretty One

- (B. Day 6. Soft (B. Doggett) 7. Wait And See (F. Domino) 8. Dumplin's (E. Freeman) 9. Think (5 Royales) 10. Honest I Do (J. Reed)

#### RECORD RACK Los Angeles, Calif.

- 1. Silhouettes (Rays)
  2. You Send Me (S. Cooke)
  3. Honeycomb (J. Rodgers)
  4. Happy Happy Birthday Baby (Tune Weavers)
  5. Chances Are (J. Mathis)

- Jailhouse Rock (E. Presley)
- Fascination (J. Morgan)
- 8. You Bug Me Baby (Williams)
  9. Wake Up Little Susie
  (Everlys)
- 10. Buzz, Buzz, Buzz (Hollywood Flames)

#### A.B.'S ONE STOP Chicago, III.

- 1. You Send Me (S. Cooke)
  2. Honest I Do (J. Reed)
  3. Little Bitty Pretty One
  (T. Harris)
  4. I Wonder (B. B. King)
  5. Silhouettes (Rays)
  6. Farther Up The Road (Bland)
  7. I Need You So Bad (King)
- 7. 1 Need 100 2 8. Wake Up Little Susie (Everlys)
- 9. Wait And See (F. Domino) 10. Keep A-Knockin' (Richard)

#### H. L. GREEN

WSRC-Durham, N. C.

1. The Joker (B. Myles)
2. Rock And Cry (C. McPhatter)
3. Could This Be Magic (Dubs)
4. Farther Up The Road
(B. B. Bland)
5. Georgiana (L. Price)
6. Jim (B. Maybelle)
7. Ping Pong (Glowtones)
B. The Slop (N. Watts)
9. It Was There (Johnnie & Joe)
10. So Long Baby (Hearts)

TONY PERRY

KAIR-Tucson, Ariz.

1. Wake Up Little Susie (Everlys)

2. Silhouettes (Rays)
3. Jailhouse Rock (E. Presley)

4. Be Bop Baby (R. Nelson)
5. Back To School Again
(T. Rodgers)
6. Happy Happy Birthday Baby
(Tune Weavers)

7. That'll Be The Day (Crickets)
B. Keep A-Knockin' (L. Richard)

**DON SPENCER** 

WORC-Worcester, Mass.

Mr. Lee (Bobbettes) 10. Dumplin's (D. Bagby)

1. Happy Happy Birthday Baby
(Tune Weavers)
2. Farther Up The Road (Bland)
3. Honest I Do (J. Reed)
4. Send For Me (N. Cole)
5. Jailhouse Rock (E. Prestey)
6. Keep A-Knockin' (Richard)
7. Hear My Plea (D. Elbert)
8. Star Dust (B. Ward)
9. Wait And See (F. Domino)
10. Bony Moronie (L. Williams)

# Cash Bo

# R & B

# isk Jockey

#### KENNY VINCENT WEOL-Lorain, Ohio

- 1. Jailhouse Rock (E. Presley)
  2. You'll Be There (McPhatter)
  3. Swanee River Rock (Charles)
  4. Honeycomb (J. Rodgers)
  5. Love Me Right (L. Baker)
  6. Mr. Lee (Bobbettes)
  7. Hula Hands (J. Houston)
  8. Your Love Alone (B. Benton)
  9. You Send Me (5. Cooke)
  10. Confess It To Your Heart
  (Moonglows)

#### K. C. PARSONS, BOB MEADOR, HOWARD WATSON KPBA-Pine Bluff, Ark.

- 1. Jailhouse Rock (E. Presley)
  2. Wake Up Little Susie

- 2. Wake Up Little Susie
  (Everlys)
  3. Be Bop Baby (R. Nelson)
  4. Mean Woman Blues
  (J. L. Lewis)
  5. Wait And See (F. Domino)
  6. Rock And Roll Music (Berry)
  7. Have 1 Told You Lately That
  I Love You (R. Nelson)
  B. Treat Me Nice (E. Presley)
  9. Beautiful Weekend (Freeman)
  10. Mr. Lee (Bobbettes)

#### **BUDDY YOUNG** WEBB-Baltimore, Md.

- 1. Little Bitty Pretty One
  (Harris/Day)
  2. Boney Moronie (L. Williams)
  3. Silhouettes (Gibson/Rays)
  4. You Send Me (Belvin/Cooke)
  5. Reet Petite (J. Wilson)
  6. He's Gone (Chantels)
  7. Swanee River Rock/I Want A
  Little Girl (R. Charles)
  8. Soft (B. Doggett)
  9. Honest I Do/Signals Of Love
  (J. Reed)
- (J. Reed) 10. Jailhouse Rock (E. Presley)

#### **UNCLE JIM PRESTON**

#### WBBF-Rochester, N. Y.

- 3. Be Bop Baby (R. Nelson)
- 4. Little Bitty Pretty One (T. Harris)
- 6. Keep A-Knockin' (L. Richard)
- 7. Peanuts (L. Joe)
  8. Happy Happy Birthday Baby
  (Tune Weavers)
  9. Rock And Cry (C. McPhatter)
  10. Dumplin's (D. Bagby)

#### GERRY MYERS CKEY—Toronto, Ont., Can.

- 1. Back To School Again
  (T. Rodgers)
  2. Girl I Love (Glowtones)
  3. The Joker (B. Myles)
  4. Little Bitty Pretty One
  (T. Harris)
  5. Black Slacks (Sparkletones)
  6. You Send Me (S. Cooke)
  7. Alone (Shepherd Sisters)
  8. Big Old Moon (B. Burke)
  9. Pagayute (I. Jos)

- Peggy Sue (B. Holly) Jailhouse Rock (E. Presley) Treat Me Nice (E. Presley) Rock And Roll Music (Berry)
- 4. Rock And ..... 5. You Bug Me Baby (L. Williams)
- 6. Daddy Cool (Rays)
- 7. 24 Boy Friends (D. Clark) 8. Nervous Boogie (P. Gayten) 9. Keep A-Knockin' (L. Richard)
- 10. Raunchy (E. Freeman)
- "Only those records best suited for commercial use are reviewed by THE CASH BOX"

# WPRY—Perry, Fla.

- 1. Jailhouse Rock (E. Presley)
  2. Diana (P. Anka)
  3. That'll Be The Day (Ravens)
  4. Lotta Lovin' (G. Vincent)
  5. Happy Happy Birthday Baby
  (Tune Weavers)
  6. Black Slacks (Sparkletones)
  7. To The Aisle (Five Satins)
  8. Wait And See (F. Domino)
  9. You'll Be There (McPhatter)
  10. Rock And Roll Music (Berry)

#### NICK NICKSON

- Jailhouse Rock (E. Presley)
   Silhouettes
   (Gibson/Red Caps)
- 5. Mr. Lee (Bobbettes)

### 9. Peanuts (L. Joe) 10. Silhouettes (S. Gibson)



# Country JUKE BOX TUNES

CONTRACTOR CONTRACTOR

1

5

9

8

	WAKE	UP -
1	LITTLE	SUSIE

**Everly Brothers** (Cadence 1337)

**JAILHOUSE** ROCK

Elvis Presley (RCA Victor 7035)

**FRAULEIN** 

Bobby Helms (Decca 30194)

MY SHOES KEEP WALKING BACK TO YOU

Ray Price (Columbia 40951)

HOME OF THE BLUES

Johnny Cash (Sun 279)

WHOLE LOT OF SHAKIN' GOING ON

Jerry Lee Lewis (Sun 267)

GEISHA GIRL

Hank Locklin (RCA Victor 6984)

MY SPECIAL ANGEL

Bobby Helms (Decca 30423)

> HOLIDAY FOR LOVE

Webb Pierce (Decca 30419)

BYE BYE LOVE

**Everly Brothers** (Cadence 1315) **Everything Set For WSM's 6th Annual National Disk Jockey Festival** 

NASHVILLE, TENN.—Everything but sleep seems to be on the agenda for WSM's Sixth Annual National Disk Jockey Festival.

Planned by Royal McCullough, WSM Promotion Director, the meeting of over 1,200 record spinners, country music artists, record people, publishers, and song writers will conform to a rigid time-table in order to complete all business in the short and quickly passing three day span they will spend together in Nashville, Tenn.

and quickly passing three day span they will spend together in Nashville, Tenn.

The Festival will officially begin Friday morning, November 15 at 8:00 in the lobby of the Andrew Jackson Hotel when members of the WSM staff will undertake the task of registering the steady stream of country music enthusiasts.

WSM officials will welcome the group at 10:00 am in the War Memorial Auditorium, which is located right in the middle of the WSM Studios and the Andrew Jackson and Hermitage Hotels. During this meeting special awards will be given by The Cash Box, Billboard, BMI, and Country Song Roundup.

Delegates will be the guests of Dot Records at 12 noor for a luncheon in the Andrew Jackson Hotel Ballroom, then back to the War Memorial Auditorium to convene for the Disk Jockey Clinic which will begin at 2:00. Here the visiting deejays will be informed of the "International Aspect of Country Music", "How Country Music Has Aided Army and Air Force Recruiting", "The Advertising Agency and Country Music in a Small Market", and many other topics.

On Friday night the Convention-aires will attand "Friday Nith Faile"."

topics.

On Friday night the Conventionaires will attend "Friday Nite Frolics" at 7:00 in WSM's Studio C, "Mr. Dee Jay, Usa" in Studio A, then back to the Andrew Jackson Ballroom for a big hoedown hosted by Decca Records.

At 8:00 on Saturday morning in the Maxwell House, the folks will be treated to "Breakfast At The Opry" by Broadcast Music, Incorporated (BMI). This will be a broadcast over WSM featuring Grand Ole Opry talent.

Columbia Records will be host for the 12:00 Luncheon at the Maxwell House, then, around 4:00, WSM will host a reception and buffet for visitors. This, also will be held at the Maxwell House.

From then until midnight the attendance will view the 32nd anniversary performance of the Grand Ole Opry. Arrangements have been made with the WSM Artist Service Bureau to have all Grand Ole Opry talent in town to appear on the show.

The day will conclude with a big midnight Party given by Roulette Records in the ballroom of the Hermitage Hotel.

Sunday morning will find everyone bidding farewells over a cup of coffee at the closing event of the Festival. Columbia Records will once again pull the curtain for the finale of the Festival when they bid the Conventionaires a warm au revoir at a Coffee Party in the Andrew Jackson Room.

There will also be many receptions given by record companies, publishing firms, publications and other persons in the country music field.

#### "Country America" Producer **Plans Expansion**

LOS ANGELES, CALIF. — Nat Nigberg, producer of "Country America" (KABC-Saturdays 6-7 PM) under the Surrey Productions banner, has announced that the company has completed plans for extensive expansion

According to Nigberg, the organization is gearing to enter motion picture, live theater and radio production in the near future. Plans are also underway to present additional television formats.

television formats.

In line with the new policy of production, featured personalities on "Country America" have been signed to long-term contracts by Surrey. Among them are Debby Kay and Betsy Gay, vocalists; Joe Allison, emcee of "Country America" and composer of such hit tunes as "Teenage Crush," "Swingin' Romance," and others, Lefty Frizzell, Freddie Hart and other well known names in country music categories.

Nigherg and his director Donald

Nigberg and his director Donald Whitman, are screening stories and outside talent for their four-ply production program which is expected to get underway immediately.

Offices are located at 4151 Prospect Avenue, Los Angeles, Calif.



## **The Country Records Disk Jockeys Played Most**

A SUMMARY OF REPORTS RECEIVED FROM THE NATION'S DISK JOCKEYS

1. WAKE UP LITTLE SUSIE	. Everly Brothers (Codence)
2. MY SHOES KEEP WALKING BACK TO YOU	Roy Price (Columbio)
3. FRAULEIN	Bobby Helms (Decco)
4. I HEARD THE BLUEBIRDS SING	Browns (RCA Victor)
5. HOME OF THE BLUES	Johnny Cosh (Sun)
6. WHY WHY	
7. HOLIDAY FOR LOVE	Webb Pierce (Decco)
8. MY SPECIAL ANGEL	Bobby Helms (Decco)
9. TANGLED MIND	
10. GEISHA GIRL H	lonk Locklin (RCA Victor)
11. JAILHOUSE ROCK. 12. GIVE MY LOVE TO ROS	
14. TWO SHADOWS ON YOUR WINDOW. 15. WHOLE	
ON. 16. TEARS ARE ONLY RAIN. 17. (I'LL ALWA' 18. HONEYCOMB. 19. FOUR WALLS. 20. DON'T DO	
ME NICE. 22. LOTTA LOVIN'. 23. I'LL DO IT EVERY	
THE BISCUITS. 25. IS IT WRONG. 26. STANDING AT	
27. A FALLEN STAR. 28. YOUNG HEARTS. 29. I FO	
U.S.A. 30. I CRY; ACT LIKE A MARRIED MAN; VAI'M A DOG; MY ARMS ARE A HOUSE; ROSIE'S GONE	
LIFE; HONEY STOP; YOUR OLD STANDBY; LOVE ME	
TREES; DEEP BLUE SEA.	-







# Country

# **Disk Jockey**

#### REGIONAL RECORD REPORTS

# CARL STUART | MEL MILLER | HAL "BUTTERBALL" BALL WAMO—Pittsburgh, Pa. | WPOW—Staten Island, N. Y. | WTUS—Tuskegee, Ala.

#### WDCR-Hanover, N. H.

- WDCR—Hanover, N. H.

  1. Wake Up Little Susie
  ( Everlys)

  2. Fraulein (B. Helms)
  3. Geisha Girl (H. Locklin)
  4. Bye Bye Love (Everlys)
  5. Tangled Mind (H. Snow)
  6. Home Of The Blues (J. Cash)
  7. My Shoes Keep Walking
  Back To You (R. Price)
  B. Why Why (C. Smith)
  9. I Heard The Bluebirds Sing
  (Browns)
  10. Holiday For Love (W. Pierce)

#### FRED MADDOX

- FRED MADDOX
  KOCS—Ontario, Cclif.

  1. Wake Up Little Su—
  (Everlys)
  2. Jailhouse Rock (E. Presley)
  3. Whole Lot Of Shakin' Going
  On (J. L. Lewis)
  4. Honeycomb (J. Rodgers)
  5. Tall Tall Trees (G. Jones)
  6. Let Me Love You
  (Maddox Bros. & Rose)
  7. Rosie's Gone Again (John)
  B. Stop Whistling Wolf
  (Maddox Bros. & Rose)
  9. Asiatic Flu (E. Sneezer)
  10. My Baby Doll (C. Waldon)
  WALTER POWELL

#### WALTER POWELL

- WALTER POWELL
  WBVL—Barbourville, Ky.

  1. Holiday For Love (W. Pierce)

  2. My Shoes Keep Walking
  Back To You (R. Price)

  3. Why Why (C. Smith)

  4. Home Of The Blues (J. Cash)

  5. Tangled Mind (H. Snow)

  6. He Left His Heart With Me
  (S. Davis)

  7. Don't Let Your Lips Say Yes
  (S. Davis)

  8. Blue Blue Day (D. Gib 35)

  9. I Got Over The Blues
  (Wilburns)

  10. Maiesty Of Love

- 10. Majesty Of Love (Rainwater/Francis)

# TOM "T. J." JOHNSON WRON—Ronceverte, W. Va. 1. Wake Up Little Susie (Everlys)

- 2. Home Of The Blues (J. Cash)
- 3. Lotta Lovin' (G. Vincent)
  4. Jailhouse Rock (E. Presley)
- 4. Jailhouse Rock (E. Presley)
  5. Tangled Mind (H. Snow)
  6. Gone (F. Husky)
  7. I Cry (J. O'Gwynn)
  8. Treat Me Nice (E. Presley)

- 9. Geisha Girl (H. Locklin)
- 10. Fraulein (8. Helms)

# GEORGE POPKINS WXGI—Richmond, Va. 1. I Found My Girl In The U.S.A. (J. Skinner) 2. Wake Up Little Susie (Everlys) 3. Uncle Bud (B. Carlisle) 4. The Image Of Me (Wakely/Walker) 5. It's Only A Matter Of Time (G. Hill) 6. Don't Let The Deal Go Down (Flat & Scruggs) 7. Your Old Standby (Barnes) B. Tangled Mind (H. Snow)

- B. Tangled Mind (H. Snow)
- B. Tangled Willia (... 9. Please Pass The Biscuits (G. Sullivan)
- 10. Heartbeat (Collins Kids)

- "BAREFOOT COWBOY"
  ALAN HERBERT
  WNIX—Springfield, Vt.

  1. Home Of The Blues (J. Cash)
  2. Holiday For Love (W. Pierce)
  3. My Shoes Keep Walking
  Back To You (R. Price)
  4. Tangled Mind (H. Snow)
  5. Give My Love To Rose
  (J. Cash)
- Why Why (C. Smith)
- Fraulein (B. Helms)
- My Special Angel (B. Helms)
- 9. Tears Are Only Rain (H. Thompson)
- 10. I Close My Eyes (Wilburns)

- WPOW—Staten Island, N. Y.

  1. Wake Up Little Susie
  (Everlys)
  2. Jailhouse Rock (E. Presley)
  3. Maybe Tomorrow (Everlys)
  4. Holiday For Love (W. Pierce)
  5. Why Why/Emotions (Smith)
  6. Fraulein (B. Helms)
  7. Don't Do It Darling (Pierce)
  8. My Shoes Keep Walking
  Back To You (R. Price)
  9. Home Of The Blues (J. Cash)
  10. Crewcut Romeo (J. Webb)

#### CURLEY WILLIAM WMIL-Milwaukee, Wisc.

- 1. Wake Up Little Susie (Everlys)

- 1. Wake Up Little Sec. (Everlys)
  2. Fraulein (B. Helms)
  3. My Shoes Keep Walking
  Back To You (R. Price)
  4. Why Why (C. Smith)
  5. Tangled Mind (H. Snow)
  6. Bye Bye Love (Everlys)
  7. Tall Tall Trees (G. Jones)
  B. Two Shadows (J. Reeves)
  9. Don't Do It Darling (Pierce)
  10. I Heard The Bluebirds Sing
  (Browns)

#### CHUCK OTTE KLPW-Union, Mo.

- KLPW—Union, Mo.

  1. Maybe Tomorrow (Everlys)
  2. Tears Are Only Rain
  (H. Thompson)
  3. King For A Day (B. Barnes)
  4. My Shoes Keep Walking
  Back To You (R. Price)
  5. Why Why (C. Smith)
  6. Home Of The Blues (J. Cash)
  7. I Heard The Bluebirds Sing
  (Browns)
  8. Tangled Mind (H. Snow)
  9. Wake Up Little Susie
  (Everlys)
  10. Vacation's Over (F. Young)

#### JAY THOMPSON KIHN—Hugo, Okla.

- 1. Geisha Girl (H. Locklin)
  2. Give My Love To Rose
  1. (J. Cash)
  3. My Shoes Keep Walking
  Back To You (R. Price)
  4. Wake Up Little Susie

- 4. Wake Up Little Susie
  5. III At Eease (Miller Bros.)
  6. Home Of The Blues (J. Cash)
  7. I'Il Do It Every Time
  (J. Horton)
  B. I Cry (J. O'Gwynn)
  9. Honey Stop (F. Young)
  10. Please Pass The Biscuits
  (G. Sullivan)

#### JOHNNY SANDISON CKRM—Regina, Sask., Can.

- CKRM—Regina, Sask., Can.

  1. My Shoes Keep Walking
  Back To You (R. Price)

  2. Wake Up Little Susie
  (Everlys)

  3. Honeycomb (J. Rodgers)

  4. Fraulein (B. Helms)

  5. Four Walls (J. Reeves)

  6. Teenage Dream (M. Robbins)

  7. Holiday For Love (W. Pierce)

  8. I Heard The Bluebirds Sing

  9. Tangled Mind (H. Snow)
- 9. Tangled Mills (F. 1)

  10. Let's Be Sentimental (F. Yankovics)

#### NEIL ZACHMEYER WRAM-Monmouth, III.

- WRAM—Monmouth, III.

  1. Take Back Your Heart
  (B. Clifton)

  2. Castaway (R. Hanson)

  3. I Saw You Cheatin' Last
  Night (S. Yaney)

  4. I Could Cry A Million Tears
  (D. Wright)

  5. Two Shadows (J. Reeves)

  6. I Got A Lot Of Lovin'
  (Maphis & Lee)

  7. Please Pass The Biscuits
  (G. Sullivan)

  8. Don't Try (P. Peterson)

- 8. Don't Try (P. Peterson)
  9. Holiday For Love (W. Pierce)
- 10. My Shoes Keep Walking Back To You (R. Price)

#### "TATER" PETE HUNTER KTLW—Texas City, Texas

- KILW—Iexas City, Texas

  1. Let Brown Eyes Smile
  (Flatt & Scruggs)

  2. He Made You For Me
  (Barkdull & Carter)

  3. My Shoes Keep Walking
  Back To You (R. Price)

  4. I Heard The Bluebirds Sing
  (Browns)

  5. Standing At The End Of
  My World (B. Helms)

  6. Holiday For Love (W. Pierce)

  7. Don't Go Wrong (U. Carl)

  8. I Crv (J. O'Gwynn)

- B. I Cry (J. O'Gwynn)
  9. Unfaithful (H. Snow)
- 10. Your Old Standby (B. Barnes)

- WTUS—Tuskegee, Ala.

  1. Treat Me Nice (E. Presley)
  2. Young Hearts (J. Reeves)
  3. Fraulein (B. Helms)
  4. Don't Do It Darling (Pierce)
  5. Vacation's Over (F. Young)
  6. Wake Up Little Susie
  (Everlys)
  7. I Heard The Bluebirds Sing
  (Browns)
  8. Tangled Mind (H. Snow)
  9. Four Walls (J. Reeves)
  10. Jailhouse Rock (E. Presley)

  REX OSBORNE

#### REX OSBORNE

- WDOC-Prestonsburg, Ky.
- WDOC—Prestonsburg, Ky.

  1. Wake Up Little Susie
  (Everlys)

  2. My Shoes Keep Walking
  Back To You (R. Price)

  3. Fraulein (B. Helms)

  4. Whole Lot Of Shakin' Going
  On (J. L. Lewis)

  5. Home Of The Blues (J. Cash)

  6. Jailhouse Rock (E. Presley)

  7. Bye Bye Love (Everlys)

  8. Tangled Mind (H. Snow)

  9. Holiday For Love (Pierce)

  10. Four Walls (J. Reeves)

- RED SMITH

  KLLL—Lubbock, Texas

  1. My Shoes Keep Walking Back
  To You (R. Price)

  2. Wake Up Little Susie

  (Everlys)

- (Everly 3. Fraulein (B. Helms) 4. Tangled Mind (H. Snow) 5. I Heard The Bluebirds Sing
- 5. I Heard The Bluebirds Sing
  (Browns)
  6. Home Of The Blues (J. Cash)
  7. Why Why (C. Smith)
  B. Jailhouse Rock (E. Presley)
  9. Geisha Girl (H. Locklin)
  10. Tears Are Only Rain
  (H. Thompson)

#### ERNIE BASHFORD

- CFPA-Port Arthur, Ont., Can.

# Can. 1. Wake Up Little Susie (Everlys) 2. My Shoes Keep Walking 8ack To You (R. Price) 3. Fraulein (B. Helms) 4. My Special Angel (B. Helms) 5. Why Why (C. Smith) 6. I'll Always Be Your Fraulein (K. Wells) 7. Home Of The Blues (J. Cash) 8. Beginning Of The End (J. Lloyd) 9. Don't Leave Me (R. Price) 10. Blue Doll (A. Carter) GEORGE WASHINGTON

- GEORGE WASHINGTON
  TUCKER
  WEKR—Fayetteville, Tenn.

  1. Wake Up Little Susie
  (Everlys)
  2. Geisha Girl (H. Locklin)
  3. Give My Love To Rose
  (J. Cash)
  4. Why Why (C. Smith)
  5. Please Pass The Biscuits
  (G. Sullivan)
  6. Tall Tall Trees (G. Jones)
  7. Start All Over (L. Emerson)
  B. King For A Day (B. Barnes)
  9. Deep Blue Sea (J. Dean)
  10. Wolf Call (B. Wallace)

#### TROY McPHERSON

- TROY McPHERSON
  WTAB—Tabor City, N. C.

  1. Young Hearts (J. Reeves)
  2. Somehow, Someday
  (Farmer 8 oys)
  3. Sitting Here Crying (Gibson)
  4. Do Anything But Leave Me
  (W. Phelps)
  5. A Picture, A Ring
  (Malpas & Lee)
  6. Touch Of Love (B. Martin)
  7. Let Me Love You
  (Maddox 8 ros.)
  8. I Got Over The 8 lues
  (Wilburns)
  9. I Heard The Bluebirds Sing
  (8 rowns)
  10. You're Not The Changing
  Kind (C. Smith)

#### KEN PARSONS KPBA-Pine Bluff, Ark.

- 1. I Heard The Bluebirds Sing (8rowns) 2. Wake Up Little Susie (Everlys)
- 2. Wake Up Little Susie

  (Everlys)

  3. Wild Honey (G. Terry)

  4. Give My Love To Rose
  (J. Cash)

  5. I Cry (J. O'Gwynn)

  6. Holiday For Love (W. Pierce)

  7. Where The Rio De Rosa
  Flows (J. Lloyd)

  8. I Found My Girl In The
  U.S.A. (J. Skinner)

  9. Honey Stop (F. Young)

  10. Teardrops From My Heart
  (T. Brewer)

Attention: Please address any information concerning Country music and talent to Ira Howard, Country Editor, The Cash Box, 1721 Broadway, New York 19, N. Y.

#### Johnny Thompson Named General Sales Manager Of Challenge Records

HOLLYWOOD—Johnny Thompson, divisional sales manager here for Coral Records, this week was named a vice-president and general sales manager of Challenge Records. Announcement was made by the label's president, Gene Autry.

In revamping Challenge's national distribution set-up, Thompson has boosted the firm's number of distributors to 34. On November 12, he will embark on a national tour to visit distributors and disk jockeys, presenting the label's new releases and outlining the firm's new plans and policies.

Challenge Records, formed by Autry six months ago, immediately scored with a good-selling record in several markets, the Jerry Wallace platter, "Blue Jean Baby". Autry, who also waxes for the diskery, has cut its first album, "Christmastime with Gene Autry", featuring standards so closely associated with him, such as "Rudolph The Red-Nosed Reindeer", "Here Comes Santa Claus", etc.

Thompson joined Coral six years ago and has served in various sales, promotional and A & R capacities. He has helped form several of Coral's factory-owned branches, most recent of which were Detroit and Los Angeles, both this year.

Prior to Coral, he was branch manager for Gramophone Enterprises, an independent record distributor in the South.

It was also announced that Joe Johnson will continue as vice-president in charge of Artists and Repertoire for Challenge. Formerly with the A & R department of Columbia Records and for the past three years with Autry Enterprises, Johnson is a graduate of Vanderbilt U. Law School and a member of the Bar in Tennessee.

First artists inked by the label were Jerry Wallace, Dave Burgess and The Commodores. Burgess has written and recorded the current hit, "I'm Available".

New talent added to the Challenge roster include Bobby Milano, West Coast TV and night club star; Huelyn Duvall, Rockabilly artist from Texas; and Johnny Moseby, another Coast product.

#### Stogner At Decca Party

NEW YORK—Decca Records has announced that Dave Stogner and his New Western Swing Band will play at the Dance the company will hold at the Andrew Jackson Hotel in Nashville on November 15th. The dance will be in conjunction with the WSM Disk Jockey Convention being held in Nashville at that time.

Stogner, a native Texan, has just been signed to Decca by Country Recording chief, Paul Cohen. He is currently working in Fresno, California, but will bring his band to Nashville especially for the Convention festivities, which will also be attended by many other Decca Country artists.



# Canadian

# Capers

MONTREAL MEMOS



AMES' BROTHERS

Canada's own Diamonds (Mercury) of "Little Darlin'" fame are currently headlining the show at the Bellevue Casino. . . . The Faisan Bleu which did record business with its recent booking of the Four Aces (Decca), are presenting this week, the Morrison Sisters (Decca) to be followed on November the 9th by the Ames Bros. (RCA Victor). . . . "The Biggest Show of Stars" which did so well when it played here in September at the Montreal Forum, is returning for a one day engagement on November the 17th in same location. The show will feature Fats Domino, Lavern Baker, the Everly Bros., Paul Anka and many

other top stars. . . . Marking their first appearance in this town are Billy Ward and his Dominoes (Liberty) who are headlining a one week engagement, and of all things, at the Cafe Domino. . . . Anamorena, shapely singer from Argentina, headlines the new show at the Ritz Cafe of the Ritz Carlton Hotel. . . . Ted Heath (London) and his orchestra were very well received by enthusiasts when they played a one-nighter here recently. Co-starring were the Hi-Lo's (Columbia) and Carmen McRae (Decca). . . . Nightly at the Embassy Room of the Windsor Hotel is Max Chamitov and his orchestra. . . . Currently featured at the recently opened Latin Quarter is Europe's sophisticated chanteuse Felicia Dore. . . . At the El Morocco this week is Coral recording artist Alan Dale, very well liked around these parts.



FATS DOMINO

# **Country Gathering**



HOLLYWOOD—"Squakin' Deacon" Moore (KXLA), Charlie Williams (KXLA), Jolly Joe Nixon (KRKD), Joe Allyson, host of 'Country America' and disker (KRKD KABC-TV), Tom Brennan (KRKD) and Texas Tiny (KFOX-KTTV).

#### **Correct Liberty Address**

NEW YORK—In the Liberty Records advertisement for Margie Rayburn's waxing of "I'm Available", run in last week's issue of The Cash Box, an incorrect address was inadvertently used.

Liberty Records' correct address is 1556 North La Brea, Hollywood.

Air Mail Subscription To The Cash Box \$30

### JIMMIE WILLIAMS sings on MGM

"AGAIN"

"YOU CAN'T MAKE ME CRY"

White Oak Music—BMI



### Country Best Sellers

IN RETAIL GUTLETS

Pos. Los

- WAKE UP LITTLE SUSIE
  Everly Brothers
  (Cadence 1337)
- 2. JAILHOUSE ROCK Elvis Presley (RCA Victor 7035)
- 3. FRAULEIN
  Bobby Helms
  (Decca 30194)
- 4. MY SHOES KEEP WALKING BACK TO YOU Ray Price (Columbia 40951)
- 5. MY SPECIAL ANGEL Bobby Helms (Decca 30423)
- 6. HOME OF THE BLUES
  Johnny Cash
  (Sun 279)
- 7. GEISHA GIRL Hank Locklin (RCA Victor 6984)
- 8. HOLIDAY FOR LOVE Webb Pierce (Decca 30419)
- 9. WHOLE LOT OF SHAKIN'
  GOING ON
  Jerry Lee Lewis
  (Sun 267)
- IO. WHY WHY
  Carl Smith
  (Columbia 40984)

11. LOTTA LOVIN'. 12. HONEYCOMB.
13. TANGLED MIND. 14. BYE BYE
LOVE. 15. (I'LL ALWAYS BE YOUR)
FRAULEIN. 16. GIVE MY LOVE TO
ROSE. 17. I HEARD THE BLUEBIRDS
SING. 18. DON'T DO IT DARLIN'. 19.
IS IT WRONG. 20. FOUR WALLS; TWO
SHADOWS ON YOUR WINDOW; TEARS
ARE ONLY RAIN; MY ARMS ARE A
HOUSE.



First Time
Together
HELEN
CARTER
and
WILEY
BARKDULL

singing





# **Country Reviews**

BULLSEYE

VERY GOOD

FAIR

B+ EXCELLENT

C+ 600D

D MEDIOCRE

"Only those records best suited for commercial use are reviewed by THE CASH BOX" 

AL TERRY (Hickory 1071)

B+"COCONUT GIRL" (2:05)
[Acuff-Rose BMI—B. Terry] Al
Terry, who did nicely with his previous Hickory waxing, "Late Date,"
follows it with a delightful, quickbeat, hula-flavored offering. Captivating ditty that Terry, along with the
ork and chorus, dish up in charming
style. Could catch and bust wide

B+"BRING ME SOME RAIN"
(1:55) [Acuff-Rose BMI—H.
Gordon] And Terry's equally at home
on the flip as he and the group slickly
carve out a rockin', pop-oriented romantic pleader. Watch 'em both, pop and country-wise.

#### BILL AND MARY REID (Starday 325)

(Storday 325)

B+"IN THE VALLEY" (2:04)

Reid, G.

Martin] Bill and Mary Reid turn in

a highly effective duet reading as
they groove this strong piece of sentimental-love material. The Melody

Mountaineers supply the fine 'pure
country' musical backdrop on a quick
paced affair that can develop into
deejay chart contender.

B "SHE CAN'T STAND THE LIGHT OF DAY" (2:28) [Starrite BMI—E. Noack] Ably backed up by Bill and the crew, Mary grabs the solo spotlight and handles it impressively, as she feelingfully pipes this touching, waltz tempo moralizer. Top notch coupling.

#### WAYNE WALKER (Columbia 41042)

"BO-BO SKA DIDDLE DAD-DLE" (2:17) [Cedarwood BMI—W. Walker, Pierce] Chances are that Wayne Walker's gonna break into the 'magic circle of hits' with one or both ends of his latest Columbia twosome. This half is a contagious novelty rocker that Wayne knocks out in enticing style. Catchy, lighthearted lyrics combine with a tantalizing vocal and instrumental backdrop.

B+"COME AWAY FROM HIS
ARMS" (1:54) [Cedarwood BMI
—W. Walker, Sovine, Sherry] This
half, a tender waltz weeper is projected with warmth and sincerity by
the smooth-voiced Walker. Very
lovely side. Watch 'em both in the pop and country departments.

#### JAPE RICHARDSON (Mercury-Starday 71219)

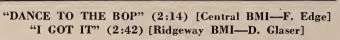
Hercury-Starday 71219)

B+ "BEGGAR TO A KING" (2:25)
Newcomer Jape Richardson bids fair
to walk away with top honors with
either end of his Mercury-Starday
debut. This end the artist tenderly
relates how the gal's love gave him
a bright new outlook on life. Splendid
choral and instrumental support
rounds out a 'sleeper' to watch
closely.

B+"CRAZY BLUES" (2:05) [Starrite BMI — Richardson] Here Jape ups the tempo as he colorfully rocks out a real inviting, romantic blues item that can also take off and head way up there. Great juke material. Should keep the boxes hoppin' day and night.

#### THE CASH BOX

#### BULLSEYE



GENE VINCENT (Capitol 3839) • Gene Vincent, currently on the charts with his all-market power-house, "Lotta Lovin'," has another pair of rafter-shaking affairs that should follow suit. (See Pop reviews).

#### "WHEN I'M WITH YOU" (2:32) [Acuff-Rose BMI-J. Anglin] "ONE WEEK LATER" (2:25) [Cedarwood BMI-G. Walker]

KITTY WELLS & WEBB PIERCE (Decca 30489)

• Kitty Wells and Webb Pierce, currently making their individual impressions on the charts—Kitty with "(I'll Always Be Your) Fraulein" and Webb with "Holiday For Love" come thru with a sock duet pairing that means money in the bank for all concerned. Topside the artists reaffirm their love for each other as they expertly blend on a warm and beautiful, middle beat piece tagged "When I'm With You." Equally outstanding is their rendition of the lower portion a penetrating lover's weeper titled, "One Week Later." It's a toss-up. Take your pick.

#### "ANNA MARIE" (2:25) [Open Road BMI-C. Walker] "EVERYWHERE YOU GO" (1:46) [Lombardo ASCAP—Shay, Goodwin, Fisher] JIM REEVES (RCA Victor 7070)

It appears as the lightning's gonna strike twice as Jim Reeves comes up with a potent offering that bears a striking similarity to his very successful "Four Walls." Tagged "Anna Marie," it's a heartfelt, romantic lilter that the mellow-toned song stylist puts across with touching sincerity. Excellent wedding of melody and lyrics coupled with a stellar pop-flavored choral and instrumental backdrop makes this a definite contender for dual-market laurels. Flipside Reeves changes the pace as he and the crew brightly swing out on a refreshingly light and bouncy revival of the old favorite, "Everywhere You Go." Wonderful coupler the we have to watch the top deck for the heavy action. the heavy action.

#### "YOUR LOVE" (2:02) [Tree Pub. BMI-Williams, Atkins, Wagoner] "DOLL FACE" (1:50) [Acuff-Rose BMI-F. & B. Bryant] PORTER WAGONER (RCA Victor 7073)

Porter Wagoner appears on the wax scene this week with a power-packed new two-sider that's sure to put his name high up on the popularity charts in no time flat. And both ends have what it takes to climb past his current noise-maker, "I Thought I Heard You Call My Name." One half of the platter is a heartwarming, moderate paced romantic affair labeled, "Your Love." The other side is a tantalizing, quick beat toe-tapper titled "Doll Face." And Porter, backed up by a grade "A" vocal and musical assist, sells both ends with authority. Looks like Wagoner's gonna be blazing hot during the cold, winter season.

#### "HUSH-A-BYE" (2:05) [Roosevelt BMI—W. Scott, L. Belasco] "UNCHAIN MY HEART" (1:55) [Sharron BMI—L. Richard] SLIM WHITMAN (Imperial 8312)

• Slim Whitman is in winning form once again as he heads back towards 'hitsville' with both ends of his newest Imperial pairing. And the chanter never sounded better as he beautifully carresses an ultralovely, lilting lullaby tagged "Hush-A-Bye." Watch this one. It could follow in the footsteps of his pop-country smasheroo, "Indian Love Call." On the other half Slim lends his distinctive vocal stylings to a very pretty, slightly up tempo lover's ballad titled "Unchain My Heart." The tune is from the forthcoming Vanguard flick, "Jamboree." Jimmie Haskell's ork and chorus superbly assist on both ends of this double-barreled release.

#### "RACE FOR TIME" (1:57) [Security BMI—B. Millsap] "LET'S TAKE A TRIP" (2:07) [Security BMI—B. Millsap] JERRY ARNOLD (Cameo 120)

The young Cameo label, after having made itself heavily felt in both the pop and r&b fields, appears to have a winner right off the bat with its initial country pressing. Chosen to spearhead the drive into the country market is 'rock-a-billy' performer, Jerry Arnold and the Rhythm Captains. Top half of the release, "Race For Time," is a mild, house-rocker that Arnold and the crew sock out in electrifying fashion. Tremendous all-market possibilities here. Flip portion, labeled "Let's Take A Trip," a fetching rhythm ballad with attractive love lyrics, is treated to a most appealing reading by Arnold and his crew. Dandy money-making coupler. money-making coupler.

#### ALVIS WAYNE

ALVIS WAYNE
(Westport 138)

B+"DON'T MEAN MAYBE,
BABY" (2:17) [Westport BMI

T. Wayne] The Westport label
could have a hit on its hands with
this terrific rock and roller that
Alvis Wayne drives out in dynamic
fashion. Side has the sound that the
kids in all markets oughta go wild
for. Ops, dealers and deejays take
note. note.

T+ "I'! RATHER BE WITH YOU"
(2:40) [Westport BMI — T. Wayne] On the lower slicing the chanter hands in an expressive reading on a moving, r&r-flavored romantic piece.

#### THE FARMER BOYS (Capitol 3827)

(Copitol 3827)

B+"Y E A R N I N G, BURNING
HEART" (2:15) [Central BMI

B. Owens] The top calibre manner
of song delivery that the Farmer
Bovs have to offer is evident on two
sides that are sure to attract spins
aplenty on the deejay's turntable.
This end is a quick paced romantic
tear-jerker that the boys polish off
with telling effect.

tear-jerker that the boys polish off with telling effect. **B**+ "NO ONE" (2:06) [Beechwood BMI—Owens, Rhodes, Webber] Under lid is another, slightly up tempo lover's lament on which the artists persuasively blend their fine vocal talents.

#### CARL STORY (Mercury-Starday 71218)

Mercury-Starday 71218)

B "FAMILY REUNION" (2:40)
[Starrite BMI—Gabbord, Holt]
Carl Story and his Ranmbling Mountaineers, favorites among the sacred customers, etch one for all country buyers as they convincingly render this emotion-packed, religious-flavored sentimental lilter. Should garner loads of sales and spins.

C+"BANJOLINA" (1:58) [Starrite BMI—Thompson] On the bottom portion Story and the crew 'pull out all the stops' as they rapidly pick out this jet-speed instrumental item.

#### THE CHUCK WAGON GANG (Columbia 41031) (Sacred)

B+"I'M HEADED FOR THE PRO-MISED LAND" (2:28) [Stamps Baxter SESAC—Whitt] Here's an excellent piece of sacred material that should find an enthusiastic re-ception in the 'bible belt' areas. It's an inspiring, quick moving affair that the Chuck Wagon Gang treats to a stirring performance.

B+"THERE'S GONNA BE SING-Music SESAC—Jolly] Flipside features another outstanding, up tempo gospel offering by the artists as they get their message across with the utmost sincerity.

#### BILL MONROE (Decca 30486)

(Decca 30486)

B "I'M SITTIN' ON TOP OF THE WORLD" (2:19) [Warock Music, Feist Music ASCAP—R. Henderson, J. Young, S. Lewis] For the fans who like their country music straight Bill Monroe and his crew turn in another outstanding, 'back mountain' vocal and instrumental performance, It's an engaging, fast paced opus that sounds nothing like the standard of the same name.

B "MOLLY AND THE TENBROOKS" [Peer Int'l BMI—B. Monroe] On this side Monroe and the group fly over a trigger-quick, self-penned folk item that he cut a while back. First quality programming for the jocks.

"Only those records best suited for commercial use are reviewed by THE CASH BOX"



# Country Round Up

Ferlin Husky and Faron Young are currently mulling over scripts for "The Boys From Tennessee" (new title), Paramount's forthcoming feature co-starring the two boys with Zsa Zsa Gabor, which goes before the cameras November 18th following the Country & Western c&w deejay in Nashville.

Plans are being finalized for Husky to appear on Steve Allen's show November 17th, the night before the filming begins.

Peth Young and manager Hubert Long planed

Both Young and manager, Hubert Long, planed to the Coast Sunday, October 27th to visit publicity people and huddle with Capitol's Ken Nelson with regard to Faron's next Capitol release.

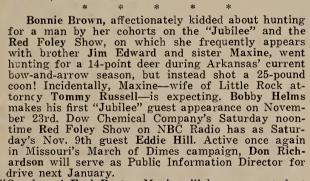
The Sat. Oct. 19th audience at KWKH-Shreveport's "Louisiana Hayride" were treated to a terrific
show turned in by guest stars Warren Smith, Joe
Carson, Billy Jack Hale, Dalton & Lula Joe and the
"Hayride" regulars. On Nov. 2nd the entire crew
journeyed to Robinson Memorial Aud. in Little Rock,
Ark. for a big show consisting of Jim Edward, Maxine & Bonnie Brown, Tommy Trent, Earl Davis,
Johnny Horton & Band, James O'Gwynn, Linda
Brannon, Werley Fairburn, The Delta Boys, Carl
Belew, Martha Lynn and the Four B's. O'Gwynn has been presenting his
daily TV show all last week from the Louisiana State Fair while Linda
Brannon just closed a very successful run at Texas State Fair.

\* \* \* \* \* \*

Zeke Clements is now located at the 'all country' music station, WENO-Madison, Tenn., is spinning all the c&w wax and doing the news, 6 hours a day, as the "Man From Music Mountain". Zeke will have a new tune, cut by Webb Pierce, coming out soon, also expects to sign a major recording contract in the near future.

George Popkins of "Pop's Country Store", WXGI-Richmond, Va. notes that recent visitors to WXGI's studios were members of the Philip Morris Country Music show, who repeated their earlier packed house records and Mercury-Starday's Don Pierce who was excited with the reaction of Jimmie Skinner's "I Found My Girl In The U.S.A."

A brief glimpse of some of the country music activity in Springfield will be incorporated into Sunday Nov. 10th, "Wide, Wide World" program on NBC-TV, via local station KYTV. Several "Jubilee" performers will take part, as well as the "Jubilee's" floor director, Freddie Rains.



the organization's 1958 drive next January.

Crossroads TV, RadiOzark and Earl Barton Music will be represented at the upcoming WSM Disk Jockey Festival by "Si" Siman, who is partnered with John Mahaffey in the management of these firms.

Tom T. J. Thompson, who spins the country wax, daily, Mon. thru Sat., from 6:30 to 7:30 A.M. over WRON-Ronceverte, W. Va., sends out his plea for all the diskeries, and artists to send along all the newer c&w biscuits.

Sporting a beard now, Thurston Moore, owner of the "Verona Lake Ranch", Verona, Ky. and publisher of the famous yearly Hillbilly Scrapbooks, will have his new 1958 edition ready at the deejay convention. Jocks and artists wanting a free copy should write to Thurston at the above address. This is the 8th annual Scrapbook and these publications are sold by deejays everywhere. Georgie, Moore's wife, will accompany him to Nashville.

Norman Marggraff, Program Director for WMIL-Milwaukee, Wisc., tells us that his station is the only one in town with a c&w program. The show, tagged "Ranchhouse Round Up", run by deejay Curley Williams, has been on the air for the past 10 years and is aired 5½ hours per day.

ZEKE CLEMENTS

Joe Leher, owner of the "Rainbow Ballroom" and popular Colorado promoter, who has realized many successful engagements from Western promotions will have Leon McAuliffe and His Cimarron Boys into the Ballroom on Thurs., November 7th and Hank Thompson and His Brazos Valley Boys for Thurs., November 12th. This will be the first appearance in the Denver area for Leon and band and it'll mark the 16th appearance at the "rainbow" for Hank and his crew. Hank was the 1st Western band ever to play in the Rainbow Ballroom when Leher originally started his policy of bringing Western entertainment into Denver in 1953.

Mrs. Antoinette Kangas proud to report that hubby Les, who penned "Paul Bunyon Love" has another chart contender on the wax scene. The tune, "Something To Talk About" by Al Jacobson on Cave, is already attracting loads of attention according to Antoinette. "Bunyon", incidentally, was cut by Tex Ritter on Capitol. The Maddox Bros. & Rose on Columbia and Smiley Monroe on Vita.

Barbara McCool writes that KWEM-Memphis, Tenn. deejay, Fred Byler has just cut his 1st disk for Satell-ite Records. Tunes are tagged "Give Me Your Love" and "Blue Roses". Fred, affectionately known as the "Country Boy From Spring Creek With The Two Left Feet", does the KWEM-"Hit Parade" show, 3 times daily, Mon. thru Fri., as well as other shows throughout the day. Also, adds Barbara, KWEM's Eddie Bond, has started a new 2½ hour morning, 6:00 A.M. to 8:30 daily, Mon. 'til Sat. show and invites artists in the Memphis area to drop in and visit with him. His other KWEM programs include a daily, Mon. to Fri., 2:30 to 4:30 show and a Sat., 11:30 to 1:30 P.M. show. He does his show every other week from Memphis' Sample Furniture Store.

The news-packed, Chuck Carson Official Fan Club booklet reached the offices this week. President of the club is Millie Cox, who can be contacted at 712 E. 14th St., Minneapolis, Minn. Apt. 128.

"Texas" Bill Strength infos that in addition to his KEVE-Minneapolis, Minn., radio and TV shows, he's also appearing at Minneapolis' "Flame Theatre Cafe", 5 nites a week. Bill adds that he'll be at the DJ convention and while there will cut a session.

Ernie Bashford, who has moved over to the CFPA-Port Arthur, Ontario, Can. mikes, notes that he was real happy to M.C. a recent "Opry" show that appeared in town at the Fort William Gardens. On the bill were Ray Price, Marvin Rainwater, Kitty Wells, Johnny & Jack, Jimmy Newman, Sanford Clark and Van Howard & Band. Ernie sez that because of the show's success the city's big record shop, St. James Hi Fi Centre, has decided to install a special Western Bar.

"Uncle" Charlie Babcock, CKLB-Oshawa, Ont. informs us that he had another big bus excursion on Nov. 2nd when he took his listeners to the State Theatre in Niagara Falls to see Hank Snow & The Rainbow Ranch Boys, Jimmie Rodgers Snow, Cowboy Copas and Wilma Lee & Stoney Cooper & The Clinch Mtn. Clan. After the show the fans went to the "Pickin' Chicken" Restaurant to have dinner with the stars.

In addition to the Nov. 2nd date in Niagara Falls the Hank Snow outfit will be playing in Vt., Mass., Ontario, Can.and Me., from the 1st of the month thru the 13th. Hank reports that he's had more reaction on his newest release, "Squid Jiggin' Ground", than any of his other Victor hits since "I Don't Hurt Anymore". He'll also be in Nashville folowing the



LES KANGAS

MGM's Donn Reynolds sends along word that he did the WWVA-Wheeling, W. Va. "Jamboree" show on Nov. 2nd and then headed for a personal appearance date for Smokey Warren in Lakewood, N. J. on

Ken Parsons types that he's now back home in Pine Bluff, Arkansas, staffing at the new station, KPBA, a "top fifty" operation. He's planning to get his "Country-Fried" Show on tape to other stations around the 1st of the year, and would like to hear from artists, pub. men, interested stations, etc., at his own address, Box 384, Pine Bluff, Arkansas. Ken notes that Gene Davis, country songwriter and singer formerly with King is part-timing at KPBA as staffer.

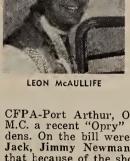
Elmer Snodgrass, WGGA-Gainesville, Ga., infos that the station'll be celebrating its anniversary soon and that he'd appreciate tapes from the artists congratulating the station. Dates should not be mentioned so that the tape can be used year after year. He'd also be glad to have tapes of congratulations for Elmer Snodgrass Day and Xmas and New Year's greetings.

The October guest list for "Red River Jamboree", Paris, Texas, included The Plainsmen Quartet from WFAA-Dallas, Texas, The Melody Boys Qt. with Don Randol, Jackie Miller, femine rockbilly vocalist, and East Texas' singing Duvall Sisters, Reta & May. Smiley Burnette (Frog Millhouse), will guestar on a special midweek performance of Roy Glenn & Pee Wee Reid's "Jamboree" on Nov. 20th. He'll give 2-25 minute performances on the regular three hour show, and will appear on KFTV for an interview. RCA's Nan Castle, who headlines the "Jamboree", was an October visitor to Nashville where she appeared in a TV film, "Music Country Style", for the Armed Forces. She appeared with Hank Snow and the Rainbow Ranch Boys, and M.C. Charlie Applewhite.

Fred Maddox, KOCS-Ontario, Calif. will open his own place, the "Mozart Club" on or about Nov. 15th and will book top names. He'll operate the club in addition to playing at the "Copa Club" in Pomona, Calif. He wishes that the majors would be as consistent as the indies in sending him their c&w slicings. His address is 20035 East Gladstone, Covina, Calif.

Cathie Taylor, 12-year-old song stylist has been given her own radio show over KPER-Gilroy, Calif. She's on the air every Sat. morning from 8:45 to 9:00 A.M.

The guest roster list for Jimmie Dean's week-day and Sat. noom, CBS-TV shows included Betty Madigan, Dolores Hawkins, George Hamilton IV, Eileen Rodgers with Dorothy Collins and Mel Torme due in on Sat. Nov. 9th. Dean made his own guest appearance on Patti Page's Wed. Nite, CBS-TV'er, "The Big Record" on Oct. 23rd.





Both the phonograph and the Wall-O-Matic 200 are equipped with dual pricing units for programming singles at one price and albums (two tunes per side) at a proportionately higher price.





# DUAL PRICING

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The opportunity to program hit tunes and all other current releases on singles at one price.

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COLUMBUS, O.—Rumblings have been received here in recent months regarding the efforts of local communities to increase coin machine taxes and license fees. Coin firms, like all other citizens, while disliking the idea of taxes, acknowledge that if a condition is in existence where taxes are necessary, they are willing to pay their share. But, in the main, taxes and licenses on coin operated equipment have been away out of line in comparison with those assessed other businesses. Associations and equipment have been away out of line in comparison with those assessed other businesses. Associations and individuals must be continually on the alert to fight unfair and confiscatory taxes and license fees. The pressures for added and higher taxes will really become a vital problem in the very near future. In an address before the 50th annual meeting of the National Tax Assn., here, J. Cameron Thomson, vice chairman of the Committee for Economic Development and chairman of the board of Northwest Cancorporation of Minneapolis, said that despite heavy tax increases since the end of World War II, state and local governments have been forced to go heavily into debt to meet their service obligations. He predicted that by 1965 state and local revenue needs will increase by 60 per cent. "Our object", he said, "must be to find ways for the states and local governments for the states and local governments to raise the funds they need, thru their own tax systems, without hindering economic growth, and in ways that will distribute the burden equitably." With this in mind, it's well to remember that coin machines of all kinds are prime objects of the legislative bodies-and all in the industry should watch developments in

NEW YORK-One of the operators of bottle drink venders, while attending the recent NAMA convention in Philadelphia, returned here with a "tall tale" picked up from the Coca-Cola bottler. Here's the story-and we might say we got a chuckle out of it: For nearly four long years two American sailors had been lonely castaways on a desert island in the middle of the Pacific. One day, as they stood on the island shore looking out across the horizon, one spotted a bottle being washed ashore. He ran out into the surf and brought the bottle in. It was one of the new king-size Coca-Cola bottles. For a long time he just stared at it, then sudden, frightening realization came to him. "Harry!" he shrieked, "We've shrunk!"

their communities at all times.

Page 57 (Editorial)

# OANS, BONUSES, CASH ADVANCES TO LOCATIONS ARE EXTREMELY FOOLISH AND, UNDER PRESENT DAY CONDITIONS, ABSOLUTELY RIDICULOUS

This is actually adding an extra load on top of the heavy and constantly increasing overhead expense load with which the operator is already weighed down.

The operator who thinks that he has "put one over" on any of his competitors by offering a loan, bonus or cash advance to some location, and because of this has taken that location away from his competitor, is only adding a tremendous number of overhead expense problems and future troubles onto himself and his business.

The fact remains that other of his locations very quickly learn all about this loan, bonus or cash advance and, very rightfully, demand the same for themselves.

It eventually becomes a very vicious circle whereby the operator, who started it all "just to outmaneuver a competitor and take away a good location", finds that he has to become a banker to meet the demands of all the other good and even mediocre locations on his route.

In short, loans, bonuses or cash advances actually add a heavy load to the already heavy and constantly increasing overhead expense load the operator is weighed down with.

When a loan, bonus or cash advance is made, the operator must realize that he has that much more investment to amortize, and that it will take him that much longer to break even.

Where, at first, he may think that he stole a march on his competitor by making the loan, or offering the bonus or cash advance, he will find, in the long run, that his competitor is much better off than he is because his competitor will amortize his investment much faster.

That means that his competitor will be able to present new equipment to his locations with greater constancy than the operator who has made the loan, bonus or cash advance.

This also means that the operator who offers loans, bonuses or cash advances, now has to come up with new machines to match his competitor, regardless of the fact that his competitor is not making loans, bonuses or cash advance offers to locations.

The result is that many operators who, at first, believed that this was the one and the best way to obtain the better spots, find that because of the tremendously increased investment and the longer time required for amortization, they are

Under present day conditions, with inflation driving up overhead expense at a steady rate, the overhead expense load has become a very, very serious problem for every operator everywhere.

To irritate and even complicate that problem by offering loans, bonuses and cash advances is absolutely ridiculous as well as extremely foolish in the eyes of any intelligent businessman.

In any territory where an operator claims that he "simply must" use such horribly foolish tactics, it has been found that, by the operators getting together into a meeting and discussing this problem they can, of themselves, bring it to a halt. At the very least it can be minimized to such an extent that it reacts upon the one who offers the loan or bonus or cash advance without effecting the majority.

It is one thing to have to battle constantly creeping, increasing inflated overhead expenses. But, it is absolutely silly to add to such expenses loans, bonuses or cash advances. Every retail merchant in the nation knows that no service firm will do any such thing for him.

It is especially surprising to hear that loans, bonuses and cash advance offers are increasing at this time. Especially when all the world realizes that what this industry offers locations is "busi-

ness stimulating" equipment.

Certainly the merchandise on the average merchant's shelves doesn't actually stimulate business. Merchandise, today, has to be sold. And, many times, can only be sold through deep price cut bargain sales.

The equipment of this industry costs the merchant absolutely nothing. It holds his patrons in his place of business. It brings them back again and again and again. It earns him more money for the space occupied than for any other similar sized space occupied by his own mer-

What's most important, it earns him this money without a single penny's investment on his part.

Servicing costs him nothing. Repairs cost him nothing. In fact, all he enjoys is profit from the coin operated equipment in his place of business.

"Why, then", asks one outstanding operator, "should supposedly intelligent businessmen who are offering such an unusual, superior and unique service to the nation's merchants have to make loans, cash advances or offer bonuses for something for which every storekeeper should thank them for installing in his place of business?"

Have you the answer?

# "TWO PLAYS-TWO BITS" LEADS BOWLER ACTION

# **Year Old Suggestion Of The Cash Box** Widely Accepted As Manufacturers **Ship Games With "Two Play-Two Bits" Coin Chutes. Ops Report No Opposition** From Locations Or Players. Claim This Is "Most Profitable Play Action Yet."

CHICAGO-"Two Plays Two-Bits" has now become an accepted method for enjoying better income from the large bowlers of all the manufac-

turers.

Over a year ago, this publication printed editorials suggesting "Two Plays Two-Bits" come into being for these larger, high priced games.

The fact that the manufacturers quickly adapted "Two Plays Two-Bits" to their bowlers, and are shipping these with such coin chutes, has allowed a great many operators, everywhere in the nation, to place the games on location with the 2 plays for 25¢ chutes.

"We have had no opposition from either location owners or players on

we have had no opposition from either location owners or players on our 2 plays for 25φ bowlers", reports a well known Chicago operator.

"In fact", he says, "many welcomed this new play action for it stimulated the players as well as the location opposition.

owners.
"I'm earning more and so is the location owner", he concluded, "and that", he says, "is about the best reason for 2 plays for  $25\phi$  in any man's country."

But this isn't all there is to it.

The fact that the operators could feature big bowlers at 2 plays for  $25\phi$  gave them a sharper edge for selling the idea of such games to the locations.

The location owners were willing to make the test. The results have proved that the most popular as well as the most profitable of the big bowlers are those featuring 2 plays

In fact, some operators claim that these bowlers have actually "stolen the play away from straight dime action games".

Tho this may sound strange to some

Tho this may sound strange to some operators, a quick test in any location, operators claim, will convince them that, for some reason or other, many players as well as location owners believe there is more action and more excitement to the bowler featuring 2 for 25¢ play.

In the meantime manufacturers find that the demand for the "Two Plays Two-Bits" bowlers grows greater right along.

right along.
"Yes", said one well known bowler manufacturer, "we are shipping more bowlers on 2 plays for  $25\phi$  than on  $10\phi$  play."

# **Have Exports To Europe Reached Their Apex?**

CHICAGO — Even tho the export business is becoming ever more important, many U.S. exporters are now asking whether exports to Europe, especially, have reached their apex. Those who haven't visited the European continent these past few years may be laboring in the belief that, "This just can't go on forever."

One well known distributor asked, "How long can they keep calling for more and more used machines?"

The trouble with this distributor, as well as with many others who have

The trouble with this distributor, as well as with many others who have entered into the export business, is that they haven't made a first hand study of the export situation in Europe or, for that matter, of any other area where they are exporting machines.

machines.

As an example of the future possibilities for continued high exports to Europe, the fact remains that Europe's largest cities are, as yet, without sufficient numbers of games or phonos.

London, Paris and Rome, Europe's three largest cities, haven't even had the surface of their sales potential even mildly scratched.

Regardless of the fact that phonos

Regardless of the fact that 'phonos are being manufactured in and imported to London, Paris and Rome, these three cities can use many, many more times the numbers of music machines they now feature.

The fact is that these three cities aren't as yet even scratched as far as amusement games are concerned.

London has only preven games and

London has only prewar games and whatever few other amusements have since been placed on location. This city is actually bare of new type

amusements. When it does reopen to export it will again become one of the very biggest markets for U.S. games.

games.

The Paris has games and phonos in operation, the number is so small compared to what this beautiful city can use that, should export become more free, the numbers of both phonos and games that will be called for will probably astonish manufacturers and distributors in the U.S.

distributors in the U.S.
Rome, as has already been published here, hasn't any games to speak of. Here and there a game can be found in operation. But as yet there hasn't been a concentrated effort

there hasn't been a concentrated effort to operate games in Rome, even though all admit that this city would prove a bonanza for both used and new games of all kinds.

The same is true of music, at least as far as Rome is concerned. There are phonos here and there thruout Rome, but, the actual number which this city can accommodate hasn't as yet been reached.

Rome is wide open and the Romans, themselves, are eager to enjoy games as well as phonos in the greater number which this city will, eventually, feature.

ly, feature.

No. the European market is far from glutted. It is far from its apex. The exporters to Europe know this.

The exporters to Europe know this. The manufacturers of new phonos and games find that Europe is using as much as is any other export area.

And regardless of all the import problems which Europeans face they are, somehow, obtaining more equipment, while continuing to call for still more and more to be shipped to them.

# Int'l. Demand For U.S. Used **Equipment Continues Big**

# **Many U.S. Distributors Have Standing Orders From Top Importers All Over** The World For Used Machines. Pins **And Phonos Most In Demand**

CHICAGO—"We have never before enjoyed such a tremendous demand for used machines from all over the world as we have had during 1957", stated one well known distributor

here.

"In fact", he added, "we are backlogged with orders. Our big problem", he claims, "is to obtain the used machines these people are asking for and, especially", he says, "to recondition them and still be able to sell them at a price."

This is the same report coming in from leading exporters of used machines from all over the country.

"We have been shipping to almost every country in Europe", stated a New Orleans distributor on the long distance telephone, "and from the way our sales have been going we feel that it will be worthwhile for

us to visit Europe as soon as possible to make more definite arrangements

for shipments of used equipment."

In fact, many U.S. distributors have standing orders for used machines of all kinds. They ship the moment they build up a sufficient quantity. quantity.

They have arrangements with importers in Europe as well as in Central and South America and in the Far East to ship in freight saving quan-

East to snip in Height titles.

"In fact", one distributor says, "we get our check the moment we cable and advise what we have as well as the quantity we have to ship.

"This", he happily claims, "is a terrific business. We're all for export.

"And", he adds, thanks to "The Cash Box' for helping us obtain this business."

# Gottlieb Chalks Up Record **Breaking Sales Year**

# **Domestic Plus Foreign Biz Sets New High Sales Mark For Firm**

CHICAGO — The Gottlieb organization was highly elated this past week to learn, after a complete check had been made, that the firm had chalked up a record breaking sales

"Our continuing, big domestic business", Alvin Gottlieb reported, "plus the great export business which we have built up, was responsible for setting this new sales record.

"Believe me", Alvin stated, "this wasn't done overnight. We have been working on the export field for the past six to seven years.

"In addition", he reported, "we have been constantly at work, without a moment's halt, developing our domestic business to the greatest possible point.

"We certainly are very happy to be able to report a record breaking sales year, which is the result of hard work, tireless effort and a constant search for better products to earn the operators more money in every way."

As is well known thruout the industry, export business of D. Gottlieb & Company has been very outstanding. Gottlieb games can be found in practically every country on the globe.

"We do want to take this opportunity to thank all of our distributors everywhere in the world for the very great job they have done to make possible this record breaking sales year", Alvin said.
"What's more", he added, "we also

want to commend all of our employees. engineers and everyone else here at our factory for their efforts in helping us to chalk up a new high sales mark."



# **Demand Surges For Keeney** Venders, Reports Huebsch



PAUL HUEBSCH

CHICAGO — Paul Huebsch, vice president, J. H. Keeney & Company, this city, reported this past week that demand on the part of operators all over the nation for the firm's line of vending machines has stepped up sharply.

"Repeat, business and the large number of orders we received at the NAMA show", Huebsch stated, "have created a terrific backlog of orders, which we are trying our utmost to fill as quickly as possible.

"Our only problem", Huebsch revealed, "is production. As the number of orders for the various types of vending machines increase, we find that we need faster and bigger deliveries of component parts from our suppliers

"Another thing", he added, "is the

time it takes for each and every machine to be put thru our thorough and exhaustive tests at every stage of production, so that all operators may be assured of dependable machines and profitable operation for years to come."

Huebsch noted that volume orders are coming in from coinmen who are adding vending to their phonograph and amusement operations.

"The old timers in this business know", he said, "that vending affords them some splendid opportunities for future growth, expansion and steady income."

Coinmen who attended the vending convention recently, according to Huebsch, were especially interested in the firm's "Riviera" 22 column cigarette vendor, not only because it fitted in with their immediate expansion and diversification plans, but also because this model was best designed to merchandise cigarettes.

"Everyone liked the makenge size

"Everyone liked the package-size selector buttons conveniently located on top of the cabinet", Huebsch said, "and we were also complimented on the simplicity of the mechanism."

Paul Huebsch also stated that some new model vending machines are being added to the Keeney line and that further announcements would be made in the very near future.

Subscription to The Cash Box J 1 Year — 52 Issues

# **Sidney H. Levine Memorial Fund**

To perpetuate the memory of his name and his accomplishments in the coin machine industry by providing assistance to individuals seeking a college education, or to further their education in any other manner.

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#### **Phono Accessories Promote Play**

CHICAGO-Nate Feinstein, Atlas Music Company, this city, stated this past week that, in a great many locations, the addition of a remote volume control, a wall box and a speaker will do more to promote play on the juke boxes than other methods sometimes used by the average operator.

"These accessories", Feinstein said, "remain to increase collections for the mutual benefit of both operator and location. They will do more lasting good than a few dollars spent in the location by the operator from time to time.

"Many operators have also learned", Feinstein advised, "that locations prefer a personal visit to talk things over and come up with ideas for promoting more play for the phonograph.

"It is expressing to find that a great

"It is surprising to find that a great many locations could easily increase collections by merely installing one or two extra inexpensive accessories", Feinstein concluded.





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Male Vocalist
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# "Business Good" Advises United Music Corp. Also **Reports Firm Planning Ahead To Bring** New Ideas To World's Music **Operators**



JACK MITNICK

CHICAGO—"Business is good", reported Jack Mitnick, sales director of United Music Corporation, this city.

"Regardless of all the headaches and heartaches of getting a new automatic phonograph under way", Mitnick stated, "we, at United Music, have found business to be very good with us as well as with all our customers."

Mitnick pointed to the growing production lines.

He also advised that the firm is planning far ahead and will bring many new and better ideas to help the world's music business.

"Building phonographs", Mitnick said, "isn't just a one time or one year business. Its main import is to be able to plan far ahead and to

meet whatever conditions will arise

meet whatever conditions will arise in the forseeable future.

"We believe", Mitnick claims, "that we have so set our plans that we will be able to meet with whatever problems the music operators will encounter thruout the world.

"We also feel that the nation's operators realize that United Music Corporation is here to help them to enjoy better returns on their investment in United's new phonos.

"The operators also realize that we have had many years of experience in the automatic music business. We know their problems. We know what they require.

know their problems. We know what they require.

"We are planning ahead to offset and neutralize any of the operators' problems while, at the same time, bringing them an automatic musical instrument that will assure them of the most outstanding operational possibilities with better profits and a finer future.

"The big reason", he adds. "that

a nner ruture.

"The big reason", he adds, "that we find business good here at United Music, is because the operators realize that our phonograph gives them the extra speed required to bring in extra

coin.
"In this way", Mitnick says, "the opeartor is assured the maximum inopeartor is assured the maximum in-take on any location, especially dur-ing the peak play hours. When the operator has a phonograph that does not go out of order under the greatest possible play action, he then realizes he will be assured a finer return in

every fashion.
"Business will always be good for "Business will always be good for We The operators know this. We shall continue to build great machines. We shall continue to build great machines for the operators so that they will always win with United."



# **Through The Coin Chute**

#### PHILA. FILBERTS

Poor Nat Solow! The Atlantic Penna exec had organized a tremendous social event for the Bar Mitzvah of his son Norman this past week-end—religious services and big party to follow. Then on Friday eve, Norman came down with the flu. There wasn't time to advise invited guests, and many came in from out of town. The Bar Mitzvah was held—but without the Bar Mitzvah boy. Billy Adair of this Seeburg distributing firm tells us that John Butalo of McAdoo Vending expanded his biz by adding the Haussman route to his operations. Another expansion move by Butalo was increasing his family. The Butalos added Janette Marie, a 9 lb. 10 oz. girl to their brood. . . . Talk about being busy! Abe Witsen, International Scott-Crosse so tied up with customers and phone calls, we couldn't even get to wave "hello" to him. . . . Dave Rosen given a great honor this week. Allied Jewish Appeal presented him with a medal for "outstanding service" during their late drive. And if he wasn't busy enough with his regular business, Dave hosted Milton Berle at his offices and then later attended a cocktail party at the Warwick Hotel, where Berle met with all music people promoting his Roulette album. Rosen is distributor for this label. . . . Moe Bayer, Banner, back from an extended road trip, reports his biggest sales on United "Jumbo" bowling alley. Al Rodstein, another busy Banner exec, concentrating on United's phono. States collection reports very satisfactory. . . . Fred Walters says that with the advent of cooler weather, operators advising greatly improved collections. . . Marty Brownstein, Active Amusement, tells us that Harry Genet's daughter, Ruth, married Gerald Rappaport. Joe Ash happy over the volume delivery of Gottlieb's new five ball "Silver" this week, so that he could fill ops' orders. . . . Paul Cimino, of the record department of Atlantic Penna, married Saturday and planning a two week vacation in Florida. . . . Harry Ascola, Columbia, laid up with the flu and out for a smash. Harry also played host to Jean Fontaine, France's



# **Through The Coin Chute**

#### SAN FRANCISCO SPOTLIGHT

Huber Distributing Co., AMI distributor, suffered severe flood damage in July and is now in the midst of having its shop and warehouse renovated. Mrs. Walter Huber tells us that Gerald Peart of Reinert Music Co., Marysville, and his family will be in to attend the International Livestock Exposition scheduled for the Cow Palace. . . Frank O'Boyle of Capitol Records who was here for a brief stopover at the local office will be heading back to the plant in Scranton after completing his tour of branch offices. . . Bill Baxter of Susanville visited with J. D. Cox at Advance Automatic Sales Co. before going on to see his daughter who is attending college in Pasadena. . . . Ken Tvete of Operators Record Service enjoyed a reunion with his mother, Mrs. Julius Tvete of Renton, Washington. . . Mr. and Mrs. Al Gioinotti of J. & A. Sales, Redwood City, are enjoying an extended vacation in Mexic City while partner Everett Fellis carries on ably. . . . Paul McCarty of McCarty Bros., Ukiah, off on a trip to Wyoming. . . . John Ruggiero of R. F. Jones Co., Seeburg distributor, away on a short business trip. . . . Mr. and Mrs. Lou Krentz, Krentz Amusement in San Bruno, each bagged their limit on a deerhunt at Portola . . . Another good marksman, Larry Martini of L. & M. Sales, Petaluma, also bagged his limit of deer. . . . James F. White, national sales manager for Columbia Phonographs, was joined here by Merrill Klein, West Coast district manager, during his visit at H. R. Basford Company, Columbia Records distributor. . . . Out-of-towners sighted along coinrow included Lee Guinn of Lee's Music, Fresno; Vern Ephrum, Melody Music in Bakersfield; Al Hiland from Dunsmuir. . . . Mel Bacigalupi, owner of Universal Music Company, just returned from the Vendors Show in Philadelphia. . . . Much excitement at A. B. M. Music Company of this city when Angelo Martini bagged his black bear in Humbolt County after a five-year try. . . . Big doings with Elvis Presley on hand at the Civic Auditorium . . . . Eric Distributing Company hosted a p

#### Gisser Chairman Amuse Division Cleveland Israel Bond Committee Trade Div. Campaign

CLEVELAND, O.—Morris Gisser, president of Cleveland Coin Exchange, president of Cleveland Coin Exchange, this city, and who has just returned from a one month visit to Europe and Israel, has been named Chairman of the Amusement Division of the Cleveland Israel Bond Committee Trade Division Campaign, it was announced by Nathan Shafran, Committee Chairman

mittee Chairman.

This Committee has been organized to sell \$10,000 in Israel Development Bonds to the Amusement In-

dustry of Cleveland as their share of the \$1,000,000 in Bonds to be sold in Cleveland during 1957. To date they have reported sales of \$2600.

Dave Liebling, of Cleveland Coin Exchange is the Co-Chairman of the Amusement Division drive; and the committee members are: Norman Goldstein of Monroe Coin, Milton Horowitz, Cleveland Coin; Joe Solomon of J. B. Music, and Sam Solomon

# Hands Across The Sea-

# Gersh Visits Adickes In Hamburg, Germany

HAMBURG, GERMANY — When Bill and Cissie Gersh of The Cash Box visited in this city several weeks ago, they spent some time with Alfred W. Adickes at his home. But Bill Gersh, being the omniscient business man, had to visit the offices Adickes' Nova Apparate Gesellschaft. And, of course, take a few pictures, some of which we reproduce here.

The top photo shows a line-up of some of the Volkswagons with their servicemen alongside who cover Western Germany. A larger truck can also be spotted on the left. The firm has many more, but it wasn't possible to call them all in for the picture. Under this photo, on the left, is Adickes and Gersh in Adickes private office, and on the right is the front of the Nova headquarters at Semperstrasse, 24. Where the trucks and service cars of the firm are seen is the side of the building where the factory, repair and assembly departments are located. According to Adickes, the firm expects to move soon to its new building. Construction plans have been prepared and the location in the City of Hamburg has been selected. Excavation of the site is expected to start in the very near future, with the erection of the building to follow as soon as possible.

In explaining the success of Nova, Adickes stated, "The continued growth of our organization is due to our understanding of the coin machine business and our determination to give all of our customers the very finest service and co-operation in every and all instances. I believe it is this principle which has been in a great part responsible for our outstanding progress and success."

responsible for our outstanding progress and success."

Adickes is one of the most experi-





enced coinmen in the world, having put some thirty years into the business. At one time he headed one of the largest wholesaling firms in England. Recently he arranged to supply the English music operators with the latest model Rock-Ola phonographs. He is a confirmed traveler, and at the present time is in the United States.



# Adickes Visits Gersh In Chicago,

CHICAGO—Returning the courtesy, Alfred W. Adickes of Nova, Hamburg, Germany, who is visiting coin factories in this coin center, spent an evening with the Gershes.

"One of my greatest pleasures, when I visit Chicago," stated Adickes, "is to spend an evening at home with Cissie and Bill Gersh and their charming daughter, Gail. This is just the same kind of evenings we spend at home in Hamburg with the Gershes when they visit us."

And to mark the visit for posterity, Bill Gersh once again took out his trusty camera.

trusty camera.

trusty camera.

Top, left photo, "Freddie" poses with Gail, who is wearing a pair of Bavarian leather shorts sent to her from Germany. Top, right: Gail and Cissie Gersh listen to Adickes as he relates some of his experiences during his trip. Bottom, left: Eating dinner in a very relaxed mood. Bottom, right: Adickes present Cissie with a gift from his wife, Karla.

(Ed note: And where is Bill? Bottom

(Ed note: And where is Bill? Behind the camera, of course!)









#### **MONY Officers and Board Nominated**

Denver, Connors, Wasserman, Chicofsky Assured of Re-election

NEW YORK-Members of Music | Operators of New York met at the Park Sheraton Hotel, Tuesday night, October 29, and nominated a slate of officers and board of directors,

prior to elections to be held next

month.
All incumbent officers were nominated: Al Denver, president; Joe Connors, vice president; Harry Was-

serman, treasurer; and Ben Chicofsky, secretary. As these were the only men nominated, there will be no contest for the offices, and these men are assured of election.

Nominated for the Board of Directors were: Lou Herman, "Doc" Shapiro, Mac Pollay, Lou Levy, Joe Basile, George Holtzman, Leonard Block, Ray Knoss, Irv Fenischel, Al Arnold and Al Goldberg. Five of the nominees will be chosen by the membership at election.

## Int'l Scott Crosse **App'ts Kentiver** Benelux Rep



PHILADELPHIA, PA.—Abe Witsen, International Scott Crosse Comsen, International Scott Crosse Company, this city, announced this week the appointment of Kentiver Automatic, 185 Turnhoutsebaan, Borgerhout, Antwerp, Belgium, as the firm's representative for the Benelux countries

"Kentiver will handle all types of coin operated equipment, both amusement and music machines," stated Witsen, "and the firm's personnel will be available to all Scott Crosse customers in an advisory as well as sales capacity."

The International Scott Crosse home offices will also continue to service the organization's customers all over the world.

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# "20 Year Club" Members **Complete Biz Adjustments**

#### Majority Reported To Feature 10¢ Play Plus **Guarantees And More Equitable Commission Arrangements**

CHICAGO — Reports received here at the headquarters of The Cash Box' "20 Year Club" indicate that the majority of the old timers have com-

majority of the old timers have completed business adjustments which are sure to benefit them under present economic conditions.

In the first place, the greater majority have changed over to 10¢ play, both for games and phonos. At the same time, have also arranged to obtain front money guarantees, as well as placing into effect a more equitable commission basis.

Recognized as leaders in all of their various communities, members of the

various communities, members of the "20 Year Club" are pointing the way to all others for a better and more profitable business by readjusting

their present business setups to what is definitely required during these inflationary times.

"We have no way to escape inflation", advises one member, "but", he adds, "we can follow good advice.

"You have given very outstanding, logical advice to everyone in the in-dustry thru 'The Cash Box'.

"Everyone must readjust to meet the new economic conditions now prevalent in all industries.

"Operators must obtain 10¢ per play as well as minimum guarantees and a more equitable commission arrangement. This is the only way that they can survive."

The last survey conducted among the "20 Year Club" members proved that these old timers of the industry were first to rearrange their play action and also among the very first to obtain more equitable commissions from all of their locations.

#### **MONY Winds Up Details For 20th Anniversary Dinner**

NEW YORK - As the big night approaches for the 20th Anniversary Banquet of the Music Operators of New York, being held Saturday night, November 7, in the main ballroom of the Waldorf Astoria, Al Denver, president, reports it appears that approximately 1,000 guests will be on hand.

"Celebrating our 20th Anniversary" said Denver, "is a momentous occasion, and, of course, we will celebrate in proper spirit. In addition to the usual sumptuous dinner, array of the country's greatest recording artists and entertainers, and dancing to the music of a famous orchestra, we have a number of surprises in store for our operators and guests."

Nash Gordon, office manager, reports that the Souvenir Journal is on the presses, and it is the largest and most beautiful ever produced by the association. He also states that a small number of tickets are still available. "We always hold off some tickets" smiled Gordon, "as some of our members and friends come rushing to us at the last moment with demands for some additional. We have a few, and advise those who still want them, to get in touch with the office immediately. We're not going to favor any at this time—first come, first served."

A number of out of town coinmen have advised they'll be present. George A. Miller and Larry Marvin are coming in from California. All the music machine factories will have representatives on hand. Delegations from other associations, including Baltimore, Westchester, Connecticut and N.Y. State will be in attendance.



# Through The **Coin Chute**

#### CALIFORNIA CLIPPINGS

Business along Pico Boulevard is as fluctuating as the weather with business booming one day and slowing the next, but the overall picture remains on the brighter side. ... The new Rock-Oil "1458" phonograph has been received at Paul A. Laymon, Inc. and is on display in the showroom. Lucille and Paul Laymon are pleased with the enthusiasm shown by the operators that have viewed this 120 selection phonograph. The Laymons making plans on a long week-end in Las Vegas. Ed Wilkes reports Bally's ABO "Champion Broordering." The providering of th



# **Through The Coin Chute**

#### DALLAS DOINGS

Gene Turnbow and Glen Murphy of Commercial Music Co. are on a buying trip.... Gene Williams and Charlie Nowell are preparing to go duck hunting.... Jiggs Hamilton and Jimmy Woolsley are fishing in Arkansas.... Visitors along coinrow were Jack Sprott, Temple; Jimmy Garret, Longview; Fred Ellis, Waco; R. E. Burns, Fort Worth; Buddy Clem, Paris; Kenneth Rowe, Idabel, Okla.; Pete Selman, Longview; W. C. Stark, Gainesville; M. A. Walker, Waco; A. W. Clawson, De Kalb; Maurice Terry and Benny McDonald, Fort Worth. . . . Bob De Priest spends his weekends fishing at Lake Texoma. . . . C. R. Brewer of S. H. Lynch & Co., is sporting a new Mercury. . . . Bill O'Connor, phonograph dept. manager of S. H. Lynch & Co., is on a business trip in N. Texas. . . . Joe Wells, former serviceman for Mayflower, was seen visiting at R. Warnecke Co. ... Congrats to George Wrenn and his wife who celebrated their 14th Wedding Anniversary this week. . . . Dave Gottlieb had a nice visit with Abe Susman while in Dallas. . . . Peter Noel of Texas Records, London Record dist., will go to Austin Nov. 4 for a Ted Heath concert. . . . Hal Bakke and Bob Putnam joined the sales staff at Medaris Co., Columbia Records dist. Both formerly were with Dallas radio stations. Bakke will cover the Central Texas territory and Putnam East Texas. . . . Our condolences to Alta Hayes of Big State Record Dist. whose mother passed away.

#### Williams RENO Single Player NAPLES 2-player 5-Ball Novelty Game 6-POCKET

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# Through The **Coin Chute**

#### ENGLAND

Asian flu has taken its toll of coin machine one and distrib plant employes here with many on the sick list. . . . Biz has been good all-around with plenty of action on phonos, bowlers, pins and games. . . . Big plans are being made for the upcoming second annual banquet of the Music Operators Association of Massachusetts on Nov. 12 at the Hotel Bradford ballroom. . Lackey, in charge of the souvenir book, reports that space is rapidly being filled up. . . . A floor show, which will have some 30 different acts, is being arranged under the direction of Jerry Flatto, who emceed last year's big

At Associated Amusements (Rock-Ola), action picking up on Rock-Ola phonos, reports Ed Ravreby, and ops have been making a beeline here to looksee the new games, bowlers and pins. Dick Mandell, gen. mgr., flying his own plane around the New England territory on sales trips. At Redd Distributors (Wurlitzer), biz is climbing up and up with heavy action on games, says Bob Jones, sales mgr., who also reports that he has never seen as much action on games as this season. Wurlitzer phonos are going big. . . . At Trimount Automatic Sales Corp. (Seeburg), Irwin Margold, gen. mgr., sees upcoming winter season as one of biggest for music. Seeburg phonos are going big guns with daily reports of new locations opened up, he says. Games, bowlers and pins are hitting a rapid pace here. Export biz continues good, and the RCA hi fi and sound recording department is doing big. . . . At Atlas Distributors (AMI), Louis Blatt reports that business has picked up with many north state ops ordering and demand for AMI phonos perking. Road trips through the territory are on the books for Louis this month.

Ops in visiting distribs this week included: Ray Shea, Worcester; Joe Assad, York Beach, Me.; Peachy Cassanta, Milford; Dave Baker, Arlington; Bob Rome, Boston; Walter Luby, Shrewsbury; Tom Libbey, Haverhill; Harold Harwich, Brighton; Pat D'Amico, Methuen; George Marks, Newton; Cy Jacobs, Allston; Bill Hamel, Concord, N.H.; Larry Bettencourt, Danvers; Eddie Dicey, Caribou, Me.; Louis Ziedman, Portsmouth, N.H.; Tony Piccinto, Quincy; Fred Koufos, Roxbury; Henry Gladstone, Boston; Romeo Rivard, Lewiston, Me.; Leon Sherter, Boston; Ernie Marcantonio, Middletown, Conn.; Charles Tiernan, Cambridge; Steve Pielock, Worcester; Walter Stadnick, Central Falls, R.I.; Philip LaFontaine, Providence, R.I.; George Pappas, Manchester; Ted Rubinovitz, Chelsea; George Chopelas, Malden; Joe Ferris, Madison, Me.; Phil Swartz, Brookline; Connie Pocius, South Boston; Henry Gladstone, Boston; Mike Paskevich, Nashua, N.H.; Sumner Segall, Boston; Al Robbins, Arlington; Tony Delucca, Cranston, R.I.; John Poto, East Boston; Romeo Rivard, Lewiston, Me.; Harry Abelson, Boston; and Harry Deshowitz, Medford. . . . Amby Hughes, Souvenir and Cadillac recording artist, opened at the Hi-Way Casino, Fall River, playing his first New England date since his recovery from the serious throat operation which caused a complete halt to his career a few month's ago. Amby's recording of "That Old Black Magic" stirred up a mild sensation at the time he was felled. . . . Hampton Sisters booked into Blinstrub's for a week. . . . Columbia Record's Bob Messenger nabbed a big play with intros of No. 1 French disk jock Jean Fontaine on Hub deejay programs and scored heavy newspaper space too. . . . Frank Luther, who has recorded many moppet albums, is starring in WNAC-TV's first "live" show, "The Frank Luther Show" on Channel 7 where he sings and



# Through The **Coin Chute**

#### HOUSTON HAPPENINGS

Cliff Haynes, local serviceman par excellence, is now with J. D. Lester in phonograph operations department of North Main Record Shop. . . . ment Distributors has finally caught up on deliveries of the new model Rock-Ola phonographs to where units are available for display purposes. During first few weeks after appearance of the new model entire limited shipments of the new machines went diretly from receiving department to locations. . . . Young, friendly and ambitious Richard Ehling is now head of Acme Record Distributing shipping dep't... During a recent visit in the city Al Latauska, sales manager of Disneyland Records, appointed Acme distributor of the Disneyland line for the New Orleans area. This was an addition to the entire South Texas Disneyland distributorship already held by the Acme firm. . . . Milton Diamond, manager of the record department of Foleys (Houstons leading Dep't. store) gave out that tremendous sales volume brought about a very successful past season. Milton has over 12 years actual experience in retailing records. . . . Lee Roy Gardener Jr., son of L. R. Gardener, owner of Warncke Sales Corporation, (AMI) home on his first leave after having finished his basic training in the U.S. Army... Operator J. M. De Olive, Brenham, record shopping at United... Coffee and a political discussion (argument) with C. O. (Red) Harrington, owner of Harrington Amusement.





## Chi Op Suggests Amusement Games "School For Mechanics"

#### Urges Rotating Schools To Be Set Up By Mfrs or Distribs. Also Start Training Program **Among Electrical Schools**

CHICAGO-A suggestion of great interest to operators in the Chicago area, as well as everywhere in the nation, was submitted this past week by Ben Polonsky of Hy Polo Amusements, Inc., this city.

Polonsky writes to The Cash Box as the publication that has continually urged "Schools For Mechanics" ever since its inception:

"Due to the fact that there is such a tremendous shortage of trained mechanics in the Amusement Game field, both new and old operators in the industry are experiencing diffi-culties in finding and employing men capable of maintaining and servicing these machines.

"Because of the complex electrical mechanism of amusement equipment, many games now on location are bringing in very little revenue to the operators due to the lack of men for servicing them when they break down.

"Having spoken to many operators and distributors, we believe it would be a good policy for the manufacturers and distributors to try and set up a rotating school, where both operators and mechanics can learn the latest methods of maintenance and repair.

"Electrical Schools in the Chicago area do not teach the service and repair of the type of equipment used our industry

"If you can't get the manufacturers or distributors to set up schools, may-

be you can interest them to help the Electrical Schools in setting up a program for mechanics in our line. There is a great future in this line of endeavor. We believe that this industry can absorb a great number of men who can maintain and service this type of equipment.

Cordially yours, BEN POLONSKY, SEC'Y."

#### Young Grandmother Joins "20 Year Club"

WINSTON-SALEM, N.C.—"Thanks wind ton-SALEM, N.C.—Thanks very much for the membership in the '20 Year Club'", writes Mrs. T. R. Styers of T. R. Styers Coin Machine Company, this city, one of the industry's young grandmothers.

"I have taken care of this office all these years", continues Mrs. Styers, "besides my home, two derful sons and my husband.

"One son is now an attorney in our home town, Winston-Salem. He is married and we have the loveliest two year old grandaughter, as well as a very, very lovely daughter-in-

"Our other son is a sophomore at Duke University.

Styers, "for membership in The Cash Box' '20 Year Club'."

# Second Cycle Of Chicago "School For Mechanics" Continues

CHICAGO — The second session of the second cycle of Chicago's "School For Mechanics" was held Wednesday evening, October 30, at Automatic Phonograph Distributing Company, distributors for AMI.

Rotating monthly classes are being sponsored by four phonograph distributors and participated in by 12 local operators in a progressive ef-

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fort to train servicemen in their makes and models of phonographs.

Mike Spagnola, manager of Automatic Phonograph Distributing, was on hand during the four-hour class to act as host, as were Ray Grier and John Havrila, service representatives for the distributing firm.

Cliff Bitting, AMI supervisor of field service, conducted the class. Bitting also trains servicemen from all over the world at the schools held one week each month in Grand Rapids.

one week each month in Grand Rapids.

In this second session on the AMI phonograph, the credit and selector system was completely covered.

The 16 servicemen who attended were very much interested. Many reported that they now completely understood the operations and methods of servicing these units.

It has been disclosed that the distributors and participating operators in this "School For Mechanics" are discussing the possibility of holding future classes in the daytime.

They feel that one day-long class can completely cover each phonograph, and that a new group of servicemen can attend the following session. At the present time, this matter is in the discussion stage.

Next week's session is scheduled for November 6, starting at 7:00 P.M. at the showrooms of Atlas Music Company (Seeburg).

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CITY..... ZONE... STATE.....

# Miller To Stop Over In Chi, N. Y., and Wash. On Way To Miami



GEORGE MILLER

OAKLAND, CALIF. - George A.

Miller, president and managing director of Music Operators of America (MOA), left headquarters in this city on Thursday, Oct. 31, for a trip which will culminate at the MOA Board of Directors meet in Miami Beach, Florida, starting Monday night, November 11.

Miller's first stop is Chicago, where he will take care of some business on Monday, November 4. He will ar-rive in Washington, D. C., on Tuesday, November 5, where he will spend three days. Miller then goes on to New York on November 7, where he will stay thru the Music Operators of New York banquet on Saturday night, November 9. Miami Beach is the next point, where he will preside over the MOA Board of Directors meeting from Monday night, November 11, thru the balance of the week.

## Seventeen Graduate Latest AMI "Little Red Schoolhouse"

GRAND RAPIDS. MICH. — The first woman music operator to attend the AMI "Factory Service School" was graduated October 25 at a hotel was graduated October 25 at a hotel banquet which concluded a week-long course at the AMI "Little Red Schoolhouse" in the theory and practice of juke box servicing and maintenance. The feminine music operator, Esther May of the National Specialty Company, Eau Claire, Wisconsin, was one of a class of 17 music operators and servicemen taking the course. Informal classes were held throughout the week from Monday morning

Informal classes were held throughout the week from Monday morning until Friday afternoon, concluding with the banquet at which Award Certificates were presented to the "students." Sessions included bench work, classroom discussions, slide films, maintenance procedures and a plart tour covering the manufacture, assembly and inspection of AMI juke boxes. The course stressed material that will be of immediate practical value back home in the shop or on the route, with emphasis on the new model "H" juke boxes. Throughout their week's stay, all members of the group were guests of AMI, with meals and hotel accommodations paid for by the company.

Those attending the AMI "Factory Service School" were: Nick Chicka, Westmoreland Amusements, Latrobe, Pa.; Bob Chicka, Westmoreland Amusements, Latrobe, Pa.; Esther

May, National Specialty Company, Eau Claire, Wisconsin; Joe Peters, TAC Amusement Company, New Orleans, La.; Warren Sciortino, TAC Amusement Company, New Orleans, La.; Alvin J. Ward, Bird Music Company, Manhattan, Kansas; Earl R. Thomsen, Dunis Distributing Company, Portland, Oregon; Eddie E. Glayzer, Dunis Distributing Company, Portland, Oregon; Nick Galiano, TAC Amusement Company, New Orleans, La.; James E. Mills, TAC Amusement Company, New Orleans, La.; Howard Nolan, Howard's Music Service, Washington, D.C.; Bill Ash, Automatic Music & Record Shop, Knox, Indiana; Jim Hontros, Paster Distributing Company, Milwaukee, Wisconsin; Bob Sleyster, Joe Rothkop Company, Omaha, Nebraska; Chester E. Smith, Roanoke Vending Exchange, Inc., Charleston, W. Va.; Mark M. Shapiro, Dunis Distributing Company, Seattle, Washington; Laurie J. Cormier, Northern Amusement Co., Moncton. New Brunswick.

Clifford Bitting of the AMI service engineering staff is in charge of the school, assisted for the week by Monty West, Midwestern regional field service engineer. Classes are held regularly one week each month throughout the year. Operators and

throughout the year. Operators and servicemen are invited to write for

details on enrollment.

### **Wurlitzer Export Names Otto Bader** To European Sales Post

NORTH TONAWANDA, N.Y. — The Wurlitzer Export Department, through sales manager Arthur C. Rutzen, has announced the appointment of Otto Bader as a European sales and service representative efective November 1, 1957. Bader and his family reside at Rankstrasse 1, Zurich, Switzerland. He will represent Wurlitzer on much of the European Continent and North Africa in distributor contacts and the sales of automatic phonographs, organs and pianos.

automatic phonographs, organipianos.

An electronics engineer, Bader is a graduate of Technical College at Winterthur, Switzerland. He has an excellent background of field experience which should serve him well in working with Wurlitzer distributors, dealers and representatives who handle the electronic products manufactured by the company.

Hans Scheidegger of 33 Stadelhof-erstrasse, Zurich, Switzerland, has been directing Wurlitzer's European

sales and service for some time and will continue in that post. His efforts will be augmented through the appointment of Bader.

In making known the new Export Sales Department assignment, Rutzen said, "The ever-increasing business emanating from Europe and Africa calls for the assignment of two men. Those familiar with the export business realize that this country's exports of musical instruments have been steadily improving. It is necessary that we in sales keep pace with this progress and give the companies who represent us abroad all the sales and technical assistance possible. We have followed this same policy with regards to Central and South American and the Caribbean Islands, Wurlitzer men regularly make calls on our distributors and retail store cusour distributors and retail store customers to render them every possible assistance in their sales and service



**Authentic Scale-Model Car** with Realistic Big-City Street Scene Background

TURNS RIGHT AND LEFT—Goes Forward and Back at Variable Speed! Remote-control car operates just like driving a real onerides over targets to roll up high scores!

NOTHING LIKE IT EVER BEFORE! Real MINIATURE CAR Runs Free on the Playfield—No Tracks or Rods!

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#### Chicago North Side **Phono Bowl News**

CHICAGO - Western Automatic started off the evening by taking two from Gillette Distribs. Frank Lantz was high for Western with 493. Gillette's Frank Dalton was high with

Decca Records swept three from ABC. Decca's Tony Ignoffo was high for the team and for men with a 588 score. Also high for Decca was Ray Albamonte's 529. Les Taylor's 540 was high for ABC.

Amber Music took all three from Singer One-Stop. Johnny Oomens was high for Amber with 542. Singer's Red Losasso was high with 464.

Paschke Phono swept three from Brown's Camp. Ray Gallet's 512 and Rene Gallet's 506 were high for Paschke. Dick Larson was high for Brown's with 456.

Mercury won two from Coven Music. Mercury's E. Kapuscinski was high with 537. Roy Bauer was high for Coven with 455 along with Bonnie Bauer, whose 449 score was also high for women.

B & B took two from Phono Service. High for B & B was Fred Dries' 526 and Marino Pieroni's 519. Bunk Para-dee was high for Phono Service with

Galgano won two from Garmisa Distribs. Tony Galgano was high man with his 544 score. Hank Sophie was high for Garmisa with 472.

Star Music swept all three from Gateway Distribs. Hank Sochacki was high for Star with 545. Bob Holtzman and Phil Bianci were both high for Gateway with the same 415 score.

# "Penny Biz Never Better," Says John Frantz



JOHN FRANTZ

CHICAGO - "Production of our penny scales and counter games has never been better than it is right now", declared John Frantz, president, J. F. Frantz Manufacturing Company, this city.

"Increased demand for penny ma-Labor Day", Frantz stated. "After a good many years of lagging behind the bigger games, the small counter games have staged a comeback in propularity. popularity.

"This is due to tight money and the fact that there are a lot more pennies in circulation", he added.

Frantz pointed out that sales taxes have put more coins in the hands of the public than ever before. Placing

a penny counter game or scale right near the cash register, he said, proves profitable to operators under present-day conditions.

"Tast week for and women". Frantz

"Last week, for example", Frantz recalls, "an eastern operator called to say that he hasn't bought a single scale for ten years. Now he's ordering a large quantity because he finds he needs added and stable income."

Frantz also said that operators all over the U.S. are ordering more of the firm's "Challenger" and "Kicker & Catcher" counter games.

#### Kaye Appoints Katz

BROOKLYN, N.Y.—Irving Kaye, Irving Kaye Company, Inc., this city, announced this week the appointment of Charles Katz as sales manager.

Katz, who is well known thruout the country, has been associated with a number of firms in a sales capacity covering a period of more than 25 years. He advises he is leaving on a country-wide trip to visit with distributions. tributors and operators.

The Kaye company has made great strides this past year as manufacturers of pool tables, pool table conversions, and supplies of balls, cue

**ILOTTA'S** EST Wurlitzer Model 1800 Wurlitzer Model 1900 795 925 745 Wurlitzer Model 2000 Seeburg Model V-200 SPECIAL—Like New Exhibit Ringer Ball BILOTTA IS DELIVERING
THE KEENEY "22"
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Showcase" CABINET

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Only 44" Wide, 26" Deep,

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sticks and other accessories for the operation of pool tables. The firm is currently in production of "El Dorado" a 6-pocket table; "DeLuxe Bumper Pool", and "Competitor" super deluxe 6-hole table.

"It's What's in THE CASH BOX That Counts-INTERNATIONALLY"

#### NOW AVAILABLE! NEW STYLE HEAVIER PENNY

NICKEL AND DIME DISPENSERS \$13.95



COIN CHANGE QUICKLY MADE TO SATISFY CUSTOMERS. NO DELAY IN COUNTING COINS OR JAMMING OF OLD DISPENSERS.

TOUCH THE LEVER AND FIVE COINS DROP IN YOUR HAND. THE MOST DURABLE AND ACCURATE COIN DISPENSER ON THE COIN MACHINE MARKET.

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4-PI. SCOREBOARD 225	AUTO RACE 245	C.C. CAPRI 165
2-PI. GLADIATOR 255	DERBY DAY 210	HAWAIIAN BEAUTY 125
2-PI. MARATHON 245	HARBOR LIGHTS 195	PINWHEEL 65
2-PI. TOURNAMENT 225	OLX. SLUGGIN' CHAMP 175	POKER FACE 65
· ·		

#### **PHONOGRAPHS**

ROCK-OLA 1454	WRITE	ē
ROCK-OLA 1448	\$575	5
SEEBURG HF-100R	675	5
SEEBURG M-100C	475	5
SEEBURG M-100B	375	5
A.M.I. E-120	375	5
SEEBURG V-200	695	ò

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# Membership Cards Mailed

"International Coin Machine Export-Import Council" Members Receive **Membership Cards and Certificates.** Membership Card Will Act As Identification and Only Means For Admittance To Council Meetings. Members To Indicate Whether First Meet Will **Take Place During MOA Convention** In Chi, May, 1958

CHICAGO—Membership cards in the "International Coin Machine Ex-port-Import Council" have been mail-ed to those who have applied for

ed to those who have applied for membership.

In addition, a very handsome certificate has also been mailed which, when framed and hung on the office wall of each exporter or importer, will bring into being closer and better relations with all other importers and exporters who may visit the firm.

The membership card will act as the identification and the only means for admittance to all meetings of the "International Coin Machine Export-Import Council."

With the mailing of the membership cards and certificates, members have

cards and certificates, members have been asked to indicate whether or not they would like to meet in Chicago during the MOA (Music Operators of

America) convention, May 6, 7 and 8,

Those members who will be here will also be able to visit with the leading manufacturers who are based

in Chicago.

They will also be able to see new games and phonos which will, in all probabilities, be introduced during the MOA convention in '58 as they were introduced during the past MOA convention. vention.

The first meeting will probably be one of introductions among the members of The Cash Box' "International Coin Machine Export-Import Council" and, there is no doubt, will bring into being Executive Committees for Eu-Central and South America, North America as well as for the Far



# Through The **Coin Chute**

#### EASTERN

Further study of the slump in collections definitely points the finger to the flu bug. Operators from all over the area advise us that, instead of easing off, during the past two weeks, the flu germ has increased its activity. In some cities in the East, conditions are so bad, schools have been closed. Doctors are so busy, that they can't even visit the ill—prescribing medicines to pharmacists over the phone. This condition, of course, reflects in the business being done by the wholesalers, but surprisingly enough, execs of these firms report steady sales of equip, both new and reconditioned.

Now that Mike Munves' front installed, only one more coin machine store to be dolled up. That's Al Simon's annex, which he reports will also be modernized once the contractors can get to it. Boy oh boy—will 10th Ave. be a showplace when this is done. . . . Munves still has plenty of work to be done on the inside now. Showrooms and offices, ceilings, etc. . . While trying our skill, once again, on Genco's "Motorama" at Albert Simon's, Al D'Inzillo came up with a wonderful suggestion for a new game. With everyone talking about Sputniks and outer space gadgets, Al suggests that some manufacturer produce a kiddie ride of the Satellite and Rocket Machine type. Parents, for a measly 50¢, can seat their kids in the machine, press a button, and the kids are propelled into outer space—from which they never return. (The boy's got something here). . . . A number of visitors on this street this week, including: Gertrude Browne, Tom Greco, Harold Rosenberg, Si Silverstein, Lou Herman, Howie Herman, Bob Lutman, "Senator" Al Bodkin, Ben Chicofsky, Joe Friedman, and Ed Czjaka. . . . Over at Sandy Moore Distributing, a truckload of Wurlitzer phonos being delivered. Abe Lipsky tells us to watch the "Hit Parade" TV show Sat. night, as they're using a Wurlitzer model "2150". Joe Young and Mickey Wichinsky report a full line of Kenney's cig venders to arrive this week for display at both the N.Y. and Freeport showrooms. Wurlitzer's Bob Bear, A. D. Palmer, Tom Parker and Hank Peteet to attend the MONY banquet, and will say "hello" to ops as per custom. Eddie Corriston's son, Eddie, Jr., at Fordham Law School, after graduating from Rutgers College. . . Phil Gould, in town this week, reports he bought out all of Ben Rodins' arcades in Washington, D. C. . . . Lou Herman and his missus leave for Miami Beach on Nov. 15 for a 4 week vacation. for a 4 week vacation.



# Through The **Coin Chute**

#### **UPPER MID-WEST MUSINGS**

Clayton and Harlow Norberg of Mankato, Minn., have put their route in good shape and have made the necessary moves so that they have plenty of time to get in some pheasant and duck hunting until the season ends. . . . Asian Flu caught up with Mrs. Art Berg of Fairmont, Minn. . . . Also in bed for several days with the flu is Mrs. Ike Sundem of Montevideo, Minn. . . . Ray Storing, of Fairmont, Minn., in his spare time is building all by himself a garage for storage and shop, and doing an excellent job of it. . . . Bob Cross of Jackson, Minn., reports that the pheasant hunting in his area has been good and that the hunters have been coming in droves and he has been doing a whale of a job in his bar. . . . Norman Gefke, of Sioux Falls, S. D., back on the job just for short hours. Norman came down with the flu, which affected his ulcers and he was in bed for two weeks. He also remodeled his record and hi-fi department and it is one of the finest in Sioux Falls. . . . Don Smith of Sioux Falls, S. D., bought himself a new shot gun and will use it Saturday when pheasant season opens in South Dakota. . . Bob Fisher of Centerville, S. D., also operates a billiard hall and is remodeling it and adding on a lunch counter. . . Ted Salveson, Jr., has been traveling all summer with a carnival circuit, and operating an arcade, reports that he had a very fine season. This was his first year and it payed off for the equipment and fixtures and showed a profit. Ted, Sr., took care of the route and plans to go on a different circuit next year. They will have two arcades working next year. . . . Mr. and Mrs. Bruce Windherst, of Aberdeen, S. D., took off this week for a short vacation. . . Mr. and Mrs. Gordon Scott of Pierre, S. D., in town for the Minnesota-Michigan football game. . . . Arnold Brevik of Watertown, S. D., and his 12-year-old son, David, will try for a few pheasants this Saturday. Arnold bought his son a shot gun last year and taught him how to shoot. . . Len Worsech of Wegdahl, Minn., is doing o. k. in a new business busy along with his route.



# Through The **Coin Chute**

#### CHICAGO CHATTER

Wonder if you've noticed? When collections take a nose-dive or sales slack off, it's the optimistic op who goes along on his merry way. Using a new approach. Stepping up his sales action. Trying new machines. First thing you know, his business has bounced back better than before. This past week, optimistic ops and distribs reported business on the rise, with several new games showing phenomenal cash box returns. Looks like the atmosphere in and around town is clearing up nicely. . . . Bill DeSelm, busy writing up order after order for United's new "6 Star Shuffle Alley", put it this way: "Our business is on the upswing. The future looks brighter than ever for all types of games." Herb Oettinger, back at the bustling plant after a deserved 10 days' vacation, advises he played plenty of golf. "Played as badly as ever", says Herb, "but the important thing is that I played golf." Al Thoelke, starting off in Des Moines, hopping up and down Michigan's upper and Lower Peninsula. Bob Bever visiting distribs in New York's key cities. Johnny Casola covering the south central area. All United sales reps introducing the new puck-type bowler, and reportedly finding an eager market waiting for this type of game.

Jack Mitnick of United Music busy in his office with one visitor after

sula. Bob Bever visiting distribs in New York's key cities. Johnny Casola covering the south central area. All United sales reps introducing the new puck-type bowler, and reportedly finding an eager market waiting for this type of game.

Jack Mitnick of United Music busy in his office with another. Jack very happy that production of the "UDA-100" phono is increasing steadily, altho the new plant is just having machinery and benches installed. ... At Chi-Coin, Ed Levin reports sales of the firm's big ball bowler continuing on ahead. Sam Wolberg, rid of the cold that kept him home for a few days, back with Sam Gensburg and watching production. "We expect 'Classic Bowling League' to surpass any other game we've ever had going thru our production lines", they confide proudly. Genial Mort Secore advises he's starting out next week on series of trips all over the country. Says Mort, "I'lm looking forward to meeting our distribs and operators from coast to coast". ... With phone glued to one ear or the other, with visitors popping in and out of the office, with meetings in between, trying to get news from Bill O'Donnell is something that can take all day. He's that busy. Taking orders one minute for "Carnival" and "ABC Champion," the next minute for "Sun Valley" and "ABC Super DeLuxe," and then for the Bally kiddie rides.

Judd Weinberg at the Gottlieb plant entertaining Suren Fesjian and Berg Begosian of Mondial, NYC, specialists in game exports. Dave, Alvin and Nate Gottlieb report their firm "off to a rip-noaring start on production and shipments of the new "Silver." ... John Frantz out of two the past week on a project involving a large number of scales. ... Art Garvey beginning long biztrip throuot the east, with plenty of new Ballygames to tell the distribs about. ... Avron Gensburg over at Genco highly elated over "Motorama" sales. Also the collection reports coming in, showing figures of eyebrow-raising proportions. Ralph Sheffield working with the engineering dept on some new ideas, and, he says "one in parti



of Recorded Music Service Assn. Chi music ops keep business relations on high plane.

One leading distrib here thought his business had fallen down for month of Oct. But check of the figures shows sizeable increase in sales. The result, he maintains, of putting a little extra energy in the firm's sales and promotion program. . . Larry Oomens, who moved into new home in Wood Dale, phones to advise: "Missed the last two issues. Got to have The Cash Box. Can't be without it. I do all purchasing of records from The Cash Box." . . With Ed Ristau and Les Rieck out of town this past week, Kurt Kluever at Rock-Ola had meetings to attend at all hours of the day. . . . Clarence Schuyler of Games, Inc. reports production of his new upright skill game, "Hole-In-One" increasing. . . Joel Stern at World Wide finding the market strong on in-lines, with exports of this equipment going out as fast as they are ready. Joel and Fred Skor on the phones looking for all types of games. Len Micon claims there was too much snow on the golf course last Sun. to shoot in the 70's. . . And over at All State, Stan Levin shoots a 21 for 9 holes of golf. Only it was on the "Hole-In-One" game being demonstrated to a customer. This score, Stan comments, is what he wants on a real golf course. We all do, Stan.



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EXCHANGE

1012-14 MILWAUKEE AVE., CHICAGO 22, ILL. Phone: EVERGLADE 4-2600

Phil Weinberg in Texas, reports sales of Ballygames surging. And proves it by calling in loads of shipping orders. . . Joe Kline at First Coin with a proud gleam in his eye as he tells of his 8 year old son, Gary, building perfect model planes and boats all by himself. Fred Kline talking up fine points of the firm's games on display to out of town customers. Sam Kolber walking around with the worn out order register. Hear that Wayne Toan came in from trip around the territory in time to take his wife to a hospital. . . . At Coven Music, Sid Paris advises that Herb Bidenkap is calling on the trade downstate with Wurlitzer regional mgr. Bert Davidson. Herb claims the locations are asking ops for Wurlitzers "because of the tone and the increased take with the 50¢ chute." . . Morrie Wiczer of Wico very happy at the way coinmen are now taking to the firm's hot canned soup and hot food venders. . . Most enthusiastic group watching Notre Dame-Navy football game Sat. was Gil and Val Kitt. Joe and Marian Robbins, Jack and Sib Burns, Mr. and Mrs. Francis Nardi, Ishpeming. All being entertained before and after the game by Frank Fabiano, Buchanan, Mich.

"It felt good to get out, see people, and learn what's going on in the field," stated Nate Feinstein of Atlas Music. Nate took a trip last week with Bill Phillips. "Main action all along the Mississippi River," observes Nate, "was duck hunting." He also reports ops considering how to improve their music income, establish more equitable arrangements and make music routes self-containing. . . . Paul Huebsch hit by the flu bug. Had to call in a doc, who advised staying home for a few days. Says Paul, "I've got too much work to do to stay away from the plant."

HAPPY BIRTHDAY THIS WEEK TO: George Eckhardt, Alma, Neb. . . william Marmer, Cinarinati, O. . . . . Herbert F. Wagner, South Milwaukee, Wis. . . . Glenn J. Crowl, Ft. Wayne, Ind. . . . Joseph Vinski, Turtle Creek, Pa. . . Arthur L. Pineau, Baltmore, Md. . . . Ralph Harvey, Mitchell, S. D. . . . Robert M. Bender, Charle





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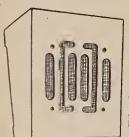
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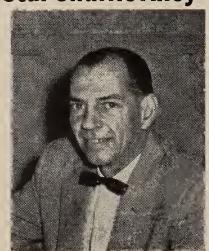
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WALL

MARVEL MANUFACTURING CO. 2849 W. Fullerton, Chicago 47, III.
Tel.: Dickens 8-2424

# **United Introduces New Puck Type Bowling Game "6** Star Shuffle Alley"



BILL DeSELM

CHICAGO — Bill De Selm, sales manager, United Manufacturing Company, this city, announced this past week that the firm is delivering to its

week that the firm is delivering to its distributors a new, puck type shuffle game, "6 Star Shuffle Alley".

Game is 8½ feet long, has jumbo pins and scores up to 300 according to regulation bowling scoring.

De Selm stated that many refinements have been added in the new "6 Star Shuffle Alley", including a beautifully designed, streamlined cabinet, with entire mechanism in the back with entire mechanism in the back

box.
There's a National slug rejector coin chute fitted into an all-metal in-

# **Honored Guest**



a-drawer cash box. The all-metal drawer pulls out smoothly, allows quicker accessibility to the operator when making collections and, at the same time, provides greater protection for the cash box.

The game is easy to handle, easy to place on location and easy to service, according to De Selm.

"The market called for a puck type bowling game", De Selm said. "From locations to operators to jobbers and distributors-all demanded this popular type of game for spots unable to cope with the larger size bowlers.

"Our new and improved '6 Star Shuffle Alley'", he concluded, "meets the demand for a game that will stimulate bigger collections."

CHICAGO—A. W. Adickes, Nova, Hamburg, Germany, European representative of Rock-Ola Manufacturing Corporation, this city, made Rock-Ola one of his first stops when he visited Chicago.

This became the occasion for a banquet by Rock-Ola executives at the Empire Room of the Palmer House on Tuesday, October 22, at which Adickes was the guest of honor.

Seen above are, left to right: A. W. Adickes; Harry Mastney, chief engineer; Art Janacek, service manager; Art Ehlert, treasurer; Ralph Petrie. chief electrical engineer; William Haldeman, director of purchases; E. W. Ristau, director of sales; Schweigert, development engineer; Donald Rockola, development engineer; and David C. Rockola, president.

#### **CLASSIFIED ADVERTISING SECTION**

#### WANT

- WANT—Phonograph Records—made before 1940, dealers or juke box stock or private collections. Will pay \$150 to \$300 per thousand. Some of the labels wanted are Brunswick, Vocalion, Paramount, Gennett, Meletone, Victor, etc. JACOB S. SCHNEIDER, 109 W. 83rd ST., NEW YORK, N. Y. (Tel.: TR 7-9147).
- WANT Broadways. TOLEDO COIN MACHINE EXCHANGE, 814 SUM-MIT, TOLEDO, OHIO.
- WANT To Buy: Mighty Mikes, any condition; Bally Champion & Exhibit Bronco Horses; Bert's Puffer Engines; Quizzer & Quizzer Films; Standard Metal Typers; 8 Sci. 3 in line Roll Down Games; Gottlieb Games from 1954 to 1957; Gunsmoke; Big Horn and Skeet Shoot —All makes of Shuffle Bowlers with large pins. CLEVELAND COIN MACHINE EXCHANGE, INC., 2029 PROSPECT, CLEVELAND, OHIO (Tel.: TOwer 1-6715).
- WANT—Used records, 45's or 78's.
  All types—Pop, Hillbilly, Blues. We buy year round, any quantity. We can provide shipping cartons if needed. Write or phone. JALEN AMUSEMENT CO., INC., 14 E. 21st STREET, BALTIMORE 18, MD. (Tel.: BElmont 5-2881).
- WANT—AMI 80, 120, 200 selection Wall Boxes, Hideaway units, Phonographs. Late 2 Player Pinballs. Write stating condition, number and best cash price. ST. THOMAS COIN SALES LTD., ST. THOMAS, ONT., CANADA (Tel.: 2648).
- WANT—Route Wanted. Will pay cash for Large Route—Music—Games— Alley—Cigarette. BOX 414, c/o THE CASH BOX, 1721 BROAD-WAY, NEW YORK 19, N. Y.
- WANT—Used American 12 ft. Rebound Shuffle Boards also overhead units for same. Please advise best price. WESTERN DISTRIBUTORS, 3126 ELLIOTT AVE., SEATTLE, WASH. (Tel.: GArfield 3585).
- WANT 45 RPM Records, new or used. No quantity too large or small. Highest prices paid. Write stating quantity on hand. TONY GALGANO, GALGANO DIST. CO., 4142 W. ARMITAGE, CHICAGO 39, ILL. (Tel.: Dickens 2-7060).
- WANT—Late Model Phonographs. Sky High Trades On New Rock-Ola 200 DeLuxes and Standards. J. ROSENFELD CO., 4701 WASHING-TON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).
- WANT—Will pay cash for late model Juke Boxes and late model Amusement Machines. Send list. DAVE LOWY, 594 TENTH AVE., NEW YORK, N. Y. (Tel.: CHickering 4-5100).
- WANT—Your used or surplus records all speeds. 45's our specialty. We buy all year round and pay top prices. No lot too large or too small. No more than 10% blues. We pay freight. BEACON SHOPS, 821 NO. MAIN STREET, PROVIDENCE, R. I. (Tel.: Union 1-7500).

- WANT Used Records, High prices paid for 78's and 45's. No quantity too large or too small. We buy brand new LP's (33-1/3 RPM) in quantity. Write or phone. FIDELITY DISTRIBUTORS, 666 10th AVE., NEW YORK 36, N. Y. (Tel.: JUdson 6-4568).
- WANT Used 12' American Bank Shuffleboards; 22' American and Rock-Ola Shuffleboards and Overhead Score Units. Quote best resale price. STATE AMUSEMENT CO., 1531 BROADWAY, TACOMA 2, WASH. (Tel.: FUlton 3-2232).
- WANT Used Biugo games reconditioned or not, also Seeburgs M100A, M100B. Are also interested in agencies for new games for Belgium and Luxembourg. Airmail offers including seaworthy packing f.a.s. New York and catalogues to: ETS, SONIBEL, 30, AVE. DU PORT, BRUSSELS, BELGIUM.
- WANT—For Cash or Trade, Shuffle Alleys, Phonographs, Arcade Machines. Send List or Call, HARRY BERGER, WEST SIDE DIST. CORP., 612 TENTH AVE., NEW YORK, N. Y. (Tel.: CIrcle 6-8464).
- WANT—Used Records! 45's, 78's and LP's. No amount too small or too large. Write stating amount on hand. We pay premium price for proper merchandise. PEP NOV-ELTY CO., 4404 N. PAULINA ST., CHICAGO 40, ILL. (Tel.: UPtown 8-9680).
- WANT—Gimmicks, Screeching, Howling—They are no substitute for talent. Survey reports Michael Anthony Great Baritone Crooner. Softer Music is coming back. Write or Post Card for free Michael Anthony Sample Record. H.R.C. RECORD PROMOTIONS, 214 HOLLYWOOD WAY, BURBANK, CALIF.
- WANT—Round The World Trainers— Drivemobiles, Other Arcade Equipment. Quote lowest price and condition. DONAN DIST. CO., 5007 N. KEDZIE AVE., CHICAGO 25, ILL. (Tel.: JU 8-5211).
- WANT—A European Buyer Interested In Absorbing Approximately Fifty Used Seeburg, Wurlitzer And AMI Phonographs Monthly. We Guarantee Consistent Delivery, Good Quality And Satisfaction. Write SHEL-DON SALES, INC., 881 MAIN ST., BUFFALO, NEW YORK. Tel.: Lincoln 9106.
- WANT Keeney Mainliners' Shuffle Alleys. Write, wire, phone lowest price. RUNYON SALES CO., 593 TENTH AVE., NEW YORK 36, N.Y. (Tel.: LO 4-1880).
- WANT—To Buy Seeburg 100 R, And 100 G Phono. In Perfect Condition. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel.: NE 5-1443.
- WANT—To Purchase 5,000,000 Surplus Records, All Speeds. We Prefer Large Quantities And Will Buy For Cash. Top Prices Offered. Write Or Phone, Collect—RANSEL TRADING CORP., 1000 AUSTIN BLVD., ISLAND PARK, N. Y. (Tel.: GEneral 2-1650), JESSE SELTER, PRES.
- WANT Bally Triumphs By JOE BELL GAMES, INC., 463 PULAW-SKI ST., SYRACUSE, N. Y. Tel.: HArrison 2-0952.

#### CLASSIFIED ADVERTISING SECTION

- WANT Attention Everyone in the Coin Business. We want Arcade Equipment and all the Bally and United Bingos you have. Plenty of \$\$\$\$\$ waiting. Don't Write or Wire but call us collect—LOcust 4-4415. BELGIAN AMUSEMENT CO., 334 NORTH BROAD ST., PHILADEL-PHIA, PA.
- WANT—Used Bally Bingos; Gottlieb and Williams Pins; Used Shuffle Alleys; Guns and Phonographs. Send complete list. Highest prices paid. Representatives of Wurlitzer and Gottlieb Games. GABE FORMAN OR SANDY MOORE. SANDY MOORE DIST., 240 E. MERRICK RD., FREEPORT, L. I., N. Y.
- WANT—Cash! Highest Cash Paid For Chicago Coin Blinkers, Bull's Eyes, United; Genco, Williams, Guns and Baseballs. ALLIED COIN MA-CHINE, 786 MILWAUKEE, CHI-CAGO 22, ILLINOIS (Tel.: CAnal 6-0293).

#### FOR SALE

- FOR SALE—18 5¢ Atlas Bantams nut machines with 9 stands—2 machines fit each stand. \$6.95 ea.; stands \$4 ea. 1/3 Deposit, balance C.O.D., or S/D. KOEPPELL DISTRIBUTING Co., 607 TENTH AVE., NEW YORK 36, N. Y. (Tel.: LO 3-4028-9).
- FOR SALE—Relays, step units, coils—tools and dies to make same.
  MIKE MUNVES, 577 TENTH AVE.,
  NEW YORK 36, N. Y. (Tel.: BRyant 9-6677).
- FOR SALE—All types of used Pool Tables, jumbo and regular. Also late Shuffle Alleys. Will trade for AMI Jukes or Seeburg. Special price on ultra modern speaker and Baffle (8 inch speaker), \$7.50. GATEWAY DISTRIBUTING CO., 3622 W. NORTH AVE., CHICAGO 47, ILL. (Tel.: DIckens 2-1214).
- FOR SALE—Famous Sun-Glo Wax for your Shuffle Alleys, 24—1 lb. Cans—per Case, \$6.75. HASTINGS DISTRIBUTING CO., 6100 WEST BLUEMOUND ROAD, MILWAUKEE 13, WIS. (Tel.: BLuemound 8-6700).
- FOR SALE Mutoscope Photomatic With Envelope Vendor, \$150; Supplies All For \$350. Gottlieb Scoreboard 4 Player, \$225; Gottlieb Jumbo 4 Player, \$250; Gottlieb Tournament 2 Player, \$250; Williams Piccadilly 2 Player, \$210. C & W DISTRIBUTING CO., 400 MAIN STREET, GALENA, KANSAS (Tel.: 400).
- FOR SALE—Make us an offer. 7
  Beach Clubs, 1 Frolics, 1 Yacht
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  Palm Springs, 1 Hi Fi, 1 Starlet.
  SCIOTO NOVELTY, INC., 1909 8th
  ST., PORTSMOUTH, OHIO. (Tel.:
  EL 3-4179).
- FOR SALE—One Double Header, like new, A-1 condition, \$475. LEWIS & FOLLETT MUSIC CO., SOUTH 180 HOWARD ST., SPOKANE 4, WASH. (Tel.: MA 8585).

- FOR SALE—Bally Show Time, \$400; Bally Key West, \$300; Bally Double Header, \$300; Bally Miami Beach, \$125; Bally Big Time, \$100. SCIOTO NOVELTY, INC., 1909 8th ST., PORTSMOUTH, OHIO. (Tel.: EL 3-4179).
- FOR SALE—Bowlers: ABC Bally 14' and 11', Deluxe Congress, DeLuxe ABC. Bally Bingos: Show Times, Key Wests, Big Shows, Big Times, all models. GLOBE DISTRIBUTING COMPANY, 1623 NO. CALIFORNIA AVE., CHICAGO 47, ILL. (AR 0780).
- FOR SALE—One New 100 Selection AMI Mechanism, in original box from factory, \$245. WESTERN DIS-TRIBUTORS, 1226 SOUTHWEST 16th AVE., PORTLAND 5, ORE. (Tel.: ATwater 7565).
- FOR SALE The best buy in used Bally Bingo Games. Just buy one and you will see why you pay a little more and be glad you did. Your money back if not completely satisfied. 1/3 deposit with all orders. Write or call: ALLAN SALES, INC., 937 MARKET ST.. WHEELING, W. VA. (Tel.: CEdar 2-7600).
- FOR SALE—New modern wall speakers, \$11.95 ea.; C.C. Band Box (used), \$95; 5206 (48 sel.) Wall Boxes, \$29.50; Seeburg 100 sel. Wall Boxes, \$49.50. BILOTTA DIST. CO., 224 N. MAIN STREET, NEWARK, N. Y. (Tel.: NEwark 598).
- FOR SALE—United and Chicago Coin shuffles, 10th Frame and later models: Wurlitzer 1500's, 1400's, 1250's, 1015's; all type Bingos; Coon Hunt, as is or shopped. CANYON STATES DIST. CO., 301 E. 7th, TUCSON, ARIZONA (Tel.: 3-8688).
- FOR SALE—Special. 14 Ft. United Bowling Alleys, \$500 ea.; 14 Ft. Bally Bowling Lanes, \$510 ea. T & L DISTRIBUTING CO., 1663 CEN-TRAL PARKWAY, CINCINNATI 14, OHIO. (Tel.: MAin 1-8751).
- FOR SALE—Records!!! 5¢ over wholesale, and label. Free title strips. Quick service. New accounts, token deposit with order. We also purchase surplus records now unused only. RAYMAR SALES CO., 170-21 JAMAICA AVE., JAMAICA 32, N. Y. (Tel.: OLympia 8-4012, 4013).
- FOR SALE Used machines of all models, as is or shopped and ready for locations. AUTOMATIC MUSIC DISTRIBUTORS, INC., 900 NORTH WESTERN, OKLAHOMA CITY 6, OKLA. (Tel.: FOrest 5-3456).
- FOR SALE—Hi-Speed Super Fast Shuffle Board wax. 24 one-pound cans per case, \$8.50 f.o.b. Dallas, Texas. Sold on money back guarantee. Distributor for D. Gottlieb, ChiCoin, J. H. Keeney. STATE MU-SIC DISTRIBUTORS, INC., 3100 MAIN ST., DALLAS, TEXAS.

#### CLASSIFIED ADVERTISING SECTION

FOR SALE — Parade \$225; Broadway, \$185; Nite Club, \$195; Big Time, \$85; C.C. Super Match Bowler, \$35. Terms one-third deposit, balance sight draft. GENERAL DISTRIBUTING CO., 1609 ORLEANS AVE., NEW ORLEANS, LA. (Tel.: TUlane 6729).

FOR SALE — All Games Cleaned And In Working Order. Broadway, \$200; Big Time, \$125; Beach Club, \$25; Variety, \$65; Miami Beach, \$135; 6 Rock-Ola Fireball (78), \$125; 6 AMI "A" (78), ea., \$35; Wurlitzer 1015 and AMI "A", 3 for \$100; United 14 ft. Bowling Alley, \$575; Triple Strike, \$150; Criss Cross, \$49.50; Williams 6 Player, Roll-A-Ball, \$310; Four Bagger, \$285; Seeburg Bear Gun, \$70; Silver Skates, \$30; Smoke Signal, \$140; Shindig, \$50; Peter Pan, \$135; Star Pool, \$115; Race The Clock, \$125; Peppy (New), Write. Williams Cranes, \$175; 1 Chicago Coin Big League Baseball, \$115; 4 Watling Scales with Fortune and Astrology Features (Like New), For the Lot, \$125; Rowe's Candy Machine, \$250; Keeney Coffee Machine (New), \$325. Wire—Write or Phone HE 1-7577. 1/3 Deposit Required On Each Order. We are exclusive factory distributors for: Bally—Williams—Rock-Ola. LAKE CITY AMUSE. CO., 4533 PAYNE AVE., CLEVELAND, OHIO (Tel.: HE 1-7577).

FOR SALE — United Bowling Alley \$525; Chi-Coin Bowling League \$550; Bally ABC Bowling Laue \$535. WANT—United Top Notch Shuffle Alley and Bally Jumbo Shuffle Alley. MOHAWK SKILL GAMES CO., 67 SWAGGERTOWN ROAD, SCHENECTADY 2, N. Y. Tel.: FRanklin 7-2162.

FOR SALE—Export Buyers Attention! In-Line Games, \$35 & up; Pool Tables, \$50 & up; Pin Games, \$25 & up; Music, \$75 & up; Kiddie Rides, \$100 & up. ASSOCIATED AMUSEMENTS, INC., 8 RUGG ROAD, ALLSTON 34, MASS. (Tel.: STadium 2-4010).

FOR SALE—Comco—Extended Range Speakers and Baffles. Quantity at modest prices. Engineered for heavy duty use. Satisfaction guaranteed or money will be refunded. Finished in Limed Oak, Natural or Mahogany. Packed two to a carton, \$11.95 ea. COVEN MUSIC CORP., 3181-3 ELSTON AVE., CHICAGO 18, ILL. (Tel.: INdependence 3-2210).

FOR SALE—Safari, Big Top, Steam Shovel, Goalee, Hi-Fly, Wms. De-Luxe Baseball, Crossroads, Quartette, Jalopy, Pin Wheel, Hawaiian Beauty, Southern Belle, Shindig, Lulu, Harbor Lites, Slugging Champ DeLuxe, Duette DeLuxe, Register, Marathon, Gayety, Pixie, Caravan, Manhattan, Broadway, Niteclub. NEW ENGLAND EXHIBIT CO., 237 WASHINGTON ST., NEWTON 58, MASS. (Tel.: DEcatur 2-1500).

FOR SALE—15 United Handicaps; 30 assorted United Star Sluggers, Super Sluggers, Chicago Coin and Williams baseballs. Make us an offer for one or all. NATIONAL NOVELTY CO., 640 W. MERRICK RD., VALLEY STREAM, L. I., N. Y. (Tel.: LOcust 1-6770-1).

FOR SALE—14' Bowling Alleys, A-1 Condition Chicago Coin and United, \$545, Will Trade For Late Gottlieb Games. UNIVERSITY COIN MA-CHINE EXCHANGE, 858 N. HIGH ST., COLUMBUS 8, OHIO (Tel.: AXminster 4-3529).

FOR SALE—Seeburg M100R, \$610; Seeburg M100C, \$400; Seeburg M100BL, \$325; Wurlitzer 1800, \$575. BELMONT MUSIC CO., 730 N. KNOXVILLE AVE., PEORIA, ILL.

FOR SALE — America's finest reconditioned phonographs and music accessories. Every one of our reconditioned machines guaranteed beautiful condition regardless of price. Tell us what you need. Get our prices before you buy. ANGOTT DISTRIBUTING CO., INC., 2616 PURITAN AVENUE, DETROIT 21, MICH. (Tel.: UNiversity 4-0773).

FOR SALE—Twin Bill, \$125; Easy Aces, \$160; Queen of Hearts, \$50; Sweet-Add-A-Line, \$145; Frontiersman, \$115; Hawaiian Beauty, \$100; Daisy May, \$125; Jockey Club, \$90; Quartette, \$50; Auto Races, \$240; Ace High, \$265; Classy Bowler, \$220; Score Board, \$210; Smoke Signal, \$130. All in tip top condition. 1/3 deposit. CROWN NOVELTY CO., INC., 920 HOWARD AVE., NEW ORLEANS, LA. (Tel.: CAnal 7137).

FOR SALE—Show Times, \$345; Big Show, \$245; Parade, \$195; Night Club, \$195; Double Header, \$225; Caravan, \$75; Singapore, \$35; Gay Time, \$95; Big Times, \$100; Beach Beauty, \$150. GLOBE AUTOMATIC VENDING COMPANY, 291 WATER STREET, QUINCY 69, MASS. Tel.: MAyflower 9-0010.

FOR SALE—Reconditioned, Guaranteed, Wurlitzer 24 Record Hideaway Cellar United, complete with Packard Adaptors, price, \$80. Wallboxes, clean, \$6; Wurlitzer 1080's, \$75. FEDOR MUSIC CO., 3004 SMITH DRIVE, ENDWELL, N. Y.

FOR SALE — Williams: Contest; Hi Hand; Arrow Head. Kiddie Rides: Pinto Horse; See Saw; Merry-Go-Round (Cars). Genco: Sweet Twenty-One; Number Roll; Lucky Seven; Rotation Pool. MILLER-NEWMARK DISTRIBUTING CO., 42 FAIR-BANKS STREET, N.W., GRAND RAPIDS 2, MICHIGAN (Tel.: GL 6-6807).

FOR SALE—Millions Of Extra Coins Are Taken From Clean Machines. Clean Right With Lemonite. Sammons - Pennington Co., Southern Amusement Co., Memphis, Tenn., Use And Sell Lemonite. Try Lemonite Electric Contact Cleaner, Contact Paste Ånd Liquid Lube. GRACO SALES CO., ARLINGTON, TENN.

FOR SALE—AMI F-120, \$675; AMI E-80, \$400; Seeburg, M100C, \$545; Seeburg M100G, \$695; Wurlitzer 1700, \$575; Wurlitzer 1800, \$695. MONROE COIN MACHINE EXCHANGE, INC., 2423 PAYNE AVE., CLEVELAND 14, OHIO (Tel.: SUperior 1-4600).

#### CLASSIFIED ADVERTISING SECTION

FOR SALE—Seeburg 100 B, \$300; Seeburg 100 C, \$400; Seeburg 100 R, \$600; Wurlitzer 1800, \$550; Seeburg 100 Sel. Wall Boxes, \$40. SCIOTO NOVELTY CO., INC., 1909 8th ST., PORTSMOUTH, OHIO. (Tel.: EL 3-4179).

FOR SALE—Easy Aces, \$155; Classy Bowler, \$215; Scoreboard, \$195; Blondie, \$145; Capri, \$140; Lulu, \$125; Piccadilly, \$175; Register, \$315; Gladiator, \$215; Super Score, \$195. RELIABLE COIN MACHINE CO., 184-188 WINDSOR ST., HARTFORD, CONN. (Tel.: CHapel 9-6556).

FOR SALE — Conversion Units for Seeburg M100A to 45 RPM, \$69.50. W. B. DISTRIBUTORS, INC., 1012 MARKET ST., ST. LOUIS, MO. (Tel.: CEntral 1-9292).

FOR SALE — Williams Arrowheaad, (New), Gottlieb Continental Cafe, (New); Shuffle Pools; Criss Cross; Bumper Pools and Targettes. H. BETTI & SONS, 1706 MANHATTAN AVE., UNION CITY, NEW JERSEY. (Tel.: UNion 3-8627).

FOR SALE — Complete line of used Phonographs, Shuffle Games, Cigarette Machines and various types of all other games and equipment. Lowest prices. Best merchandise. One letter, wire or phone call will convince you. We are factory representatives for United, Williams, Bally, DeGrenier and Genco. TARAN DISTRIBUTING, INC., 3401 N.W. 36th ST., MIAMI 42, FLA. (Tel.: NEwton 5-2531).

FOR SALE—Games, Inc. Hunter, \$250; Gunsmoke, \$335; Bally Gayety; Miami Beach; Broadway; Night Club; Double Header; Big Show; Key West; Show Time. United Pixie; Starlet; Caravan; Stardust. Evans Saddle & Turf (Club Model—DeLuxe). MICKEY ANDERSON, 314-316 EAST 11th ST., ERIE, PA.

FOR SALE — New and Used Phonographs, 5 Balls, Bingos, Shuffle Alleys and Arcade Equipment. Distributors for AMI, United, Williams and Auto-Photo. CENTRAL DISTRIBUTORS, 2315 OLIVE ST., ST. LOUIS, MO. (Tel.: MAIN 1-3511) or 2805 MAIN ST., KANSAS CITY, MO. (Tel.: HArrison 1-4747).

FOR SALE—All types used AMI, Wurlitzer and Seeburg equipment. Clean and shopped or as is. Factory Distributor for Seeburg. DICKSON DISTRIBUTING CO., 631 W. CALIFORNIA, OKLAHOMA CITY, OKLA. (Tel.: REgent 6-3691).

FOR SALE—Large stock of Bingos, Shuffle Alleys, Pool Games, Phonographs. If we don't have what you want, we will make an honest effort to get it. Distributors for United, Exhibit, Rock-Ola and Williams. Write for jobber's discount. DAN STEWART CO., 140 EAST 2nd SOUTH, SALT LAKE CITY 11, UTAH (Tel.: DAVis 2-2473).

FOR SALE—New Six Pocket Pool Table, 41x74". Write. 1st Grade 48" Cue Sticks, \$1.69 ea.; \$18 doz.; Rails with Live Rubber, Quality Cloth, 32x48", \$11.95 set; 3" Marbelized Rubber Balls, \$1.49 ea. CHAMPION DIST. CO., 3833 W. DIVISION ST., CHICAGO, ILL. (Tel.: ALbany 2-3272).

FOR SALE—Special. Bally: Show Times, \$425; Key Wests, \$325. United: Tabitis, \$50; Triple Play Bingo Game, \$45. Williams: Cue Balls, \$225; Yukons, \$325. Genco: Hi-Fly Baseball Game, \$185. Bally: ABC Bowling Lane 11', \$495; Model-T Hot Rod Kiddie Ride, \$425; ABC Super DeLuxe Bowlers, \$245; Futurities, \$25. International Mutoscope: Voice-O-Graph, \$145. NEW ORLEANS NOVELTY CO., 115 MAGAZINE ST., NEW ORLEANS, LA.' (Tel.: CAnal 5306).

FOR SALE—Records!! All labels, all speeds at close out prices!! 78's—45's major labels in any quantity. 12" LP's-50c, EP's-30c. All labels. We buy surplus stocks, all speeds. SID TABACK RECORDS, 2540 W. PICO BLVD., LOS ANGELES 6, CALIF. (Tel.: DUnkirk 3-8735).

FOR SALE—Seeburg M100A, 45 rpm, Painted, \$295; M100B, \$425; M100C, \$550; G100, \$675; W100, \$675; R100, \$725; Wurlitzer 2000, \$850; 1900, \$825; 1800, \$725; 1700, \$625; D80, AMI, \$325; D40, 45 rpm, Painted, \$225. MUSICAL SALES, 2334-36 OLIVE ST., ST. LOUIS 3, MO.

FOR SALE — Seeburg V-200's, very clean, \$735 ea. Make us your best offer for 10. 1/3 deposit, balance C.O.D. SANDY MOORE DISTRIBUTING CO., 599 TENTH AVE., NEW YORK 36, N. Y.

FOR SALE — We can supply all the latest phonographs — every make and model—at lowest prices. State your needs. SEACOAST DISTRIBUTORS, INC., 1200 NORTH AVE., ELIZABETH 4, N. J. (Tel.: BIgelow 8-3524).

FOR SALE — 1448 Rock-Olas, Like New, \$595; Chicago Coin Ski Bowls, \$345. Write for Quantity Lot Prices. J. ROSENFELD CO., 4701 WASH-INGTON, ST. LOUIS 8, MO. (Tel.: FOrest 7-6730).

FOR SALE—United Deluxe Handicap and Deluxe Top Notch Shuffle Alleys; Pixies; United 14 ft. Bowling Alley. SALINA MUSIC & AMUSE-MENT CO., 121 NORTH SEVENTH ST., SALINA, KANSAS.

FOR SALE — Williams, United and Chicago Coin Electric Front Pool Tables, \$50 ea. Write. PENNSYL-VANIA VENDING CORP., 1826 E. CARSON ST., PITTSBURGH 3, PA.

FOR SALE—King Arthur, \$35; Twenty Grand, \$55; Disc Jockey, \$75; Grand Slam, \$85; Four Corners, \$85; Gypsy Queen, \$185; Gayety, \$119.50; Miami Beach, \$235. Make offer on Bright Lights, Bright Spots, 3-4-5's, Long Beach, Circus, Stars. WANT—Big Times. NOBRO NOVELTY CO., 142 DORE ST., SAN FRANCISCO, CALIF. (Tel.: MA 1-5438).

#### **CLASSIFIED ADVERTISING SECTION**

FOR SALE—We have a large stock of reconditioned Shuffle Games and Bingo. Write for list. WESTER-HAUS CORP., 3726 KESSEN AVE., CINCINNATI, OHIO. (Tel.: MOntana 1-5000).

FOR SALE—Wurlitzer 1015, 1017, with Cobra pick-up, \$35 ea.; 9 Column Smoke Shop, \$55; Wurlitzer 4851 Wall Boxes; \$9; Seeburg Wall Boxes (chrome), \$40; 14 Ft. Bally and United Bowlers, \$525. All types Bingos wanted. LEW JONES DISTRIBUTING CO., INC., 1301 N. CAPITOL AVE., INDIANAPOLIS 2, IND. (Tel.: MElrose 5-1593).

FOR SALE—100 Telequiz, with film. Reconditioned, refinished, ready for location. 5c or 10c play. Special price, \$99.50. Write for quantity prices and list of other equipment. G O R SALES, 5216 N. LECLAIRE AVE., CHICAGO, ILL. (Tel.: AVenue 3-6818).

FOR SALE—Reconditioned Seeburg 100 Selection Wall-O-Matics, Model 3W1, Chrome Covers, New Selection Buttons, New Aluminum Instruction Plates, \$57.50. Telephone or wire collect. SYracuse 75-1631. DAVIS DISTRIBUTING CORP., 738 ERIE BLVD., E., SYRACUSE 3, N. Y.

FOR SALE —United 14 Ft. Bowling Alley, \$495; Wurlitzer 1400 Phonograph, \$135; Wurlitzer 1800 Phonograph, \$675; Wurlitzer 1900 Phonograph, \$795; Wurlitzer 2000 Phonograph, \$895; Seeburg V 200 Phonograph, \$695; Seeburg 100 Selection Chrome Wallboxes, \$45. UNITED DISTRIBUTORS, INC., 920 W. SECOND, WICHITA 12, KANSAS. Tel.: HO 4-6111.

FOR SALE - Seeburg 20 Selection Wall Boxes changed over 3 for 25; 30-20's @ \$5; Rock-Ola 120, Chrome, \$55; Seeburg 100 Selection, Hammerloid Finish, \$45; Rock-Ola 1717 Steppers, \$30; Vendor Coin Changer, \$65; Bingos (Cleaned & Checked); Beach Clubs, \$65; Bally Beauty, \$65; Yacht Club, \$45; Mexico's, \$45; Bert Lanes' Dead Zero (New), \$75; Long Pools (Like New), \$65; Small Pools, \$55; 1650 Wurlitzer, \$250; AMI A's broken plastics, cleaned & checked), \$65; Jenning's Scales, \$25; 8 Ohm Speaker (wall), \$9.95. H & H MUSIC AND DISTRIBUTING, 1626 THIRD AVE., MOLINE, ILL.

FOR SALE — Broadway, \$200; Big Time, \$85; Gayety, \$75; Gay Time, \$110; Night Club, \$195; Big Show, \$275; Seeburg M100C, \$425. NAS-TASI DISTRIBUTING CO., 912 POYDRAS ST., NEW ORLEANS 12, LA. (Tel.: MAgnolia 6386).

FOR SALE—18 Foot Rock-Ola Shuffle Board, \$149.50; Shuffle Board Game Wax (12 cans), \$3.50; Fast wax case (12 cans), \$4.50; Pucks (set of 8), \$12; Fluorescent Lights, pair, \$22.50; Adjusters, \$18.50. PURVEYOR DISTRIBUTING CO., 4322 N. WESTERN, CHICAGO 18, ILL. (Tel.: JUniper 8-1814).

FOR SALE — Closeout: Brand new original factory crates, United's Playtime, sacrifice, \$475 ea. Write, Wire, Phone. IMPERIAL COIN MACHINE CO., 498 ANDERSON AVE., CLIFFSIDE, N. J. (Tel.: WHitney 5-2893).

#### **MISCELLANEOUS**

NOTICE—Attention Operators: It pays to diversify your source of income! Place Latex, Comb, Ball Point Pen machines and others in your present or new locations. Write for free catalog. NATIONAL SANITARY SALES, INC., 6640 N. WESTERN, DEPT. CB, CHICAGO 45, ILL.

NOTICE—It's your business to KNOW THE FACTS! How can operator-cooperatives affect you? How can you get your locations' cooperation? How can "10c Play Plus" help you? What percentage of the nation's juke boxes feature 10c play? What percentage of U. S. amusements feature 10c play? All this and more appeared in The Cash Box. In addition to "The Cash Box Price Lists" which, for over 18 years since their inception, have been internationally recognized and officially accepted The Cash Box is the publication that conceived the idea for MOA (Music Operators of America). The Cash Box originated and has constantly crusaded for: "National Public Relations Bureau," "Dime Play," "National Credit Bureau," "National Board of Trade," "Yational School for Mechanics," "2-Minute Recordings," "Equalized Record Tone Level," The Cash Box annual Encyclopaedic Edition has won world wide recognition and international acclaim. The Cash Box Annual Encyclopaedic Edition plus its Anniversary Issue is accepted as "The Year Book of the Industry." When you send \$15 for a full year's (52 weeks) subscription to The Cash Box (just about two bits a week) you are getting what has been acclaimed by all as: "The BIBLE of the Industry." Send your \$15 check today to: THE CASH BOX, 1721 BROADWAY, NEW YORK 19, N. Y.

NOTICE—Louisiana & Southern Mississippi Operators. Your authorized Rock-Ola Distributor is HUEY DISTRIBUTING CO. Write, wire or phone. 3760 AIRLINE HIGHWAY, NEW ORLEANS 20, LA. (Tel.: VErnon 5-7976).

NOTICE—Diversification with no investment! Our program has already proven itself to leading operators. Make hundreds of dollars each week with our "Especially made for the 'profit' trade merchandising approach" in the specialty food field. A.B.C. MFG. CO., 3441 W. NORTH AVE., CHICAGO 47, ILL.

NOTICE—That idea you have can become a new coin operated device.
Contact Bob Young for Development and Engineering advice. BOB YOUNG'S SERVICE, 3427 BEN LOMOND PL., LOS ANGELES 27, CALIF. (Tel.: NO 2-3254).

MISC. — Send Christmas Cards With Music Design, Ideal For Your Business; Free Samples. WILLIAMS CARDS, 19 HUDSON STREET, NEW YORK 13. Tel.: WO 6-2795.

# THE CASH BOX

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1721 BROADWAY, NEW YORK 19. N. Y.

The Cash Box

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November 9, 1957

(PHONOGRAPHS—Continued)

#### THIS WEEK'S USED MACHINE QUOTATIONS

#### How To Use "THE CASH BOX PRICE LISTS"

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

[Also known as the "C. M. I. (Coin Machine Industry) BLUE BOOK"]

FOREWORD: Many times, wide differences appear in the quotation of high and low prices of certain equipment. Like any true reporter "The Cash Box Price Lists" can only feature the market prices as they are quoted. "The Cash Box Price Lists" act exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Cash Box Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices may be very widely divergent. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, serial, appearance, demand, territory, quantity, and condition of equipment must be taken into consideration. (Some equipment offered by outstanding firms, having a reputation for shipping completely reconditioned machines, will be offered at higher prices than others, due to the added cost of reconditioning.) "The Cash Box Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory.

METHOD: "The Cash Box Price Lists" should be read as follows: First price listed is lowest price quoted for the week; Second price listed is highest

FOREIGN BUYERS: To cover cost of packing, crating, shipping, etc., figure an additional \$20 to \$25 on Pin Games—and \$25 to \$30 on Phonographs.

#### CODE

- Prices UP
   Prices DOWN
   Prices UP and DOWN
   No change from Last Week
- 5. No quotations Last 2 to 4 Weeks
  6. No quotations 4 Weeks or Longer
  7. Machines Just Added
  \* Great Activity

# **PHONOGRAPHS**

#### IABETICALLY

	LISTE	D ALPH
AMI		
4. Model A, '46, 40 Sel., 78 RPM	35.00	90.00
4. Model B, '48, 40 Sel., 78 RPM	55.00	
4. Model C, '50, 40 Sel.,	65.00	130.00
2* Model D-40, '51, 40 Sel., 78 RPM	130.00	225.00
4. Model D-80, '51, 80 Sel., 45 RPM 4. Model E-40, '53, 40 Sel.,	200.00	325.00
4. Model E-40, '53, 40 Sel., 45 RPM 4* Model E-80, '53, 40 Sel.,	245.00	345.00
78 RPM	300.00	400.00
4* Model E-120, '53, 120 Sel., 45 RPM	335.00	425.00
4. Model F-80, '54, 120 Sel., 45 RPM	475.00	600.00
2. Model F-120, '54, 120 Sel., 45 RPM	495.00	675.00
4. Model G-80, '55, 80 Sel., 45 RPM	570.00	700.00
4. Model G-120, '55, 120 Sel., 45 RPM	590.00	725.00
2. Model G-200, '56, 200 Sel., 45 RPM	695.00	785.00
4. WM Wall Box	5.00	9.00
4. SM or SL Stepper	5.00	10.00
EVANS		
4. Mills Constellation, '47, Model 951, 40 Sel.,		
78 RPM		35.00
4. Constellation, '49, Model 135, 40 Sel., 78 RPM	50.00	75.00
4. Jubilee, '52, Model 245, 40 Sel., 45 RPM		135.00
4. Century, '52, Model 2045, 100 Sel., 45 RPM	200.00	270.00

**ROCK-OLA** 

25.00

45.00

45.00

6. 1422, '46, 20 Sel., 78 RPM 6. 1424, '46, Playmaster Hideaway, 20 Sel., 78 RPM

4. 1426, '47, 20 Sel., 78 RPM	35.00	50.00
4. 1428, '48, Magic-Glo, 20	00.00	00.00
Sel., 78 RPM	35.00	75.00
4. 1432, '50, Rocket '50-51,		
50 Sel., 78 RPM	70.00	95.00
2. 1432, Same as above Converted to 45 RPM	00.00	120.00
2* 1434, '51, Rocket '51-52,		120.00
50 Sel., 78 RPM		160.00
2* 1434, Same as above,		
Converted to 45 RPM	135.00	175.00
2. 1436, '52, Fireball, 120	7,45,00	240.00
Sel., 45 RPM	145.00	240.00
2. 1436A, '53, Fireball, 120	160.00	960.00
Sel., 45 RPM	100.00	200.00
4. 1438, '54, Comet, 120 Sel., 45 RPM	275.00	450.00
2. 1446, '54, Hi-Fi, 120 Sel.,	373.00	400.00
45 RPM	445 00	600.00
2* 1448, '55, Hi-Fi, 120 Sel.,	110.00	000.00
45 RPM	565.00	710.00
SEEBURG		
SEEBUKG		

SEEBUKG		
4. 146S, '46, Standard, 20 Sel., 78 RPM	20.00	30.00
4. 146M, '46, Master with Remote Attach., 20		
Sel., 78 RPM	20.00	35.00
4. 147S, Standard, 20 Sel., 78 RPM	20.00	40.00
4. 147M, '47, Master with Remote Attach., 20		
Sel., 78 RPM	20.00	45.00
4. 148S, '48, Standard, 20 Sel., 78 RPM	20.00	50.00
4. 148M, '48, Master with Remote Attach., 20		
Sel., 78 RPM	20.00	55.00
4. 148ML, '48, Light Cab.		
Master with Remote Attach., 20 Sel., 78		
RPM	20.00	60.00
4. M100A, '49, 100 Sel.,	145.00	995.00
78 RPM	145.00	225.00

2* M100B, '51, 100 Sel., 45 RPM 300.00 425.00   2. M100BL, '51, 100 Sel., 45 RPM 100 Sel., 45 RPM, Light Cab. 325.00 425.00   3* M100C, '53, 100 Sel., 45 RPM 400.00 550.00   4* HF100C, '54, 100 Sel., 45 RPM 545.00 695.00   4* HF100R, '54, 100 Sel., 45 RPM 545.00 695.00   4* HF100R, '54, 100 Sel., 45 RPM 545.00 695.00   4* HF100R, '54, 100 Sel., 45 RPM 500.00   4* HF100R, '55, 200 Sel., 45 RPM 650.00 875.00   4. W1-L56 Wall Box 5c 3.00 5.00   4. W5L-56 5.00 10.00   4. W5L-56 5.00 10.00   4. W6L-56 5/10/25 Wireless 5.00 10.00   4. 3W7-L-56 5.00 10.00   4. 3W7-L-56 5.00 10.00   4. 3W7-L-56 5.00 10.00   4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1080, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1080, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1080, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1080, '46, 24 Sel., 78 RPM 20.00 40.00   4. 1010, '47, 24 Sel., 78 RPM 30.00 75.00   4. 1100, '47, 24 Sel., 78 RPM 50.00 75.00   4. 4820 Wall Box 3.00 8.00   4. 3031 Wall Box 3.00 9.00   4. 4820 Wall Box 3.00 15.00   4. 4820 Wall Box 3.00 20.00		\*				
2. MÍ00BL, '51, 100 Sel., 45 RPM, Light Cab. 325.00 425.00 3* M100C, '53, 100 Sel., 45 RPM	2*	M100B, '51, 100 Sel., 45 RPM	300.00	425.00	4. 1217, '50, Hideaway, 48 Sel., 45 or 78 RPM 60.00	100.00
45 RPM, Light Cab. 325.00 425.00  3* M100C, '53, 100 Sel., 45 RPM 400.00 550.00  4* HF100G, '54, 100 Sel., 45 RPM 545.00 695.00  4* HF100R, '54, 100 Sel., 45 RPM 600.00 725.00  2* V200, '55, 200 Sel., 45 RPM 650.00 875.00  4. W1-L56 Wall Box 5c 3.00 5.00  4. W5L-56 5.00 10.00  4. W5L-56 5/10/25 Wireless 5.00 10.00  4. WWLLITZER  4. 1015, '46, 24 Sel., 78 RPM 20.00 40.00  4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00  4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00  4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00  4. 1100, '47, 24 Sel., 78			00000	22000		
45 RPM	2.		325.00	425.00	or 78 RPM 95.00	135.00
45 RPM	3*	M100C, '53, 100 Sel.,			2* 1400, '51, 48 Sel., 45	
45 RPM		45 RPM	400.00	550.00	or 78 RPM 110.00	185.00
45 RPM	4*	HF100G, '54, 100 Sel.,				
4* HF100R, '54, 100 Sel., 45		45 RPM	<b>545.</b> 00	695.00	78 RPM 130.00	200.00
45 RPM	4*	HF100B, '54, 100 Sel.			4, 1500, '52, 104 Sel., 45	
RPM 650.00 875.00 4. W1-L56 Wall Box 5c 3.00 5.00 4. W5L-56 5.00 10.00 4. W5L-56 Wall Box 5c, 10, 25 c 5.00 10.00 4. W6L-56 5/10/25 Wireless 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W1 Wall-a-Matic 40.00 60.00  WURLITZER 4. 1015, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00 4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 24820 Wall Box 3.00 8.00 8.00 8.00 9.00 4. 3045 Wall Box 3.00 9.00 4. 3045 Wall Box 3.00 9.00 4. 3045 Wall Box 3.00 9.00 4. 4820 Wall Box 3.00 15.00		45 RPM	600.00	725.00	& 78 Intermix 185.00	245.00
RPM 650.00 875.00 4. W1-L56 Wall Box 5c 3.00 5.00 4. W5L-56 5.00 10.00 4. W5L-56 Wall Box 5c, 10, 25 c 5.00 10.00 4. W6L-56 5/10/25 Wireless 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W1 Wall-a-Matic 40.00 60.00  WURLITZER 4. 1015, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00 4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 24820 Wall Box 3.00 8.00 8.00 8.00 9.00 4. 3045 Wall Box 3.00 9.00 4. 3045 Wall Box 3.00 9.00 4. 3045 Wall Box 3.00 9.00 4. 4820 Wall Box 3.00 15.00	2*	V200, '55, 200 Sel., 45			4. 1500A, '53, 104 Sel., 45 &	
4. W1-L56 Wall Box 5c 3.00 5.00   4. 3W2 Wall-a-Matic 3.00 6.00   4. W5L-56 5.00 10.00   4. W5L-56		RPM	650.00	875.00	78 Intermix 200.00	375.00
4. 3W2 Wall-a-Matic 3.00 6.00 4. W5L-56 5.00 10.00 4. W5L-56 Wall Box 5e, 10, 25 c 5.00 10.00 4. W6L-56 5/10/25 Wireless 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W7-L-56 5.00 10.00 4. 3W1 Wall-a-Matic 40.00 60.00  WURLITZER 4. 1015, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1017, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1080, '46, 24 Sel., 78 RPM 30.00 75.00 4. 1080, '47, 24 Sel., 78 RPM 30.00 75.00 4. 1100, '47, 24 Sel., 78 RPM 30.00 75.00 4. 3048 (Conv. of 3020) 5.00 8.00 4. 3045 Wall Box 3.00 9.00 4. 3045 Wall Box 4.00 9.00 4. 4820 Wall Box 3.00 15.00	4			5.00		
4. W5L-56						375.00
4. 3W5-L56 Wall Box 5c, 10, 25 c 5.00 10.00 4. W6L-56 5/10/25 Wireless 5.00 10.00 4. 3W7-L-56 5.00 10.00 4* 3W1 Wall-a-Matic 40.00 60.00  **WURLITZER**  4. 1015, '46, 24 Sel., 78 RPM 20.00 40.00 4. 1017, '46, 24 Sel., 78 RPM 50.00 50.00  4. 1017, '46, 24 Sel., 78 RPM 50.00 50.00  4. 1017, '46, 24 Sel., 78 RPM 50.00 50.00  4. 1018, '46, 24 Sel., 78 RPM 50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.00  50.						0.000
10, 25 c   5.00   10.00   4. 1650A, '54, 48 Sel., 45 or 78 RPM   275.00   395.00   2*1700, '54, 104 Sel., 45 RPM   495.00   675.00   4*3W1 Wall-a-Matic   40.00   60.00   4*3W1 Wall-a-Matic   40.00   60.00   4*1015, '46, 24 Sel., 78 RPM   20.00   40.00   4. 1017, '46, 24 Sel., 78 RPM   20.00   40.00   4. 1080, '46, 24 Sel., 78 RPM   30.00   75.00   4. 3045 Wall Box   3.00   5.00   4. 3045 Wall Box   3.00   9.00   4. 3045 Wall Box   3.00   8.00   4. 3045 Wall Box   3.00   3.00   3.00   3.00   4. 3045 Wall Box   3.00   3.00   3.00   3.00   4. 3045 Wall Box   3.00	4.	W5L-56	5.00	10.00	4. 1050, 55, 40 Sel., 45	275 00
4. W6L-56 5/10/25 Wireless       5.00 10.00         4. 3W7-L-56       5.00 10.00         4* 3W1 Wall-a-Matic       40.00 60.00         ** 18 RPM       275.00 395.00         ** 275.00 395.00         ** 1700, '54, 104 Sel., 45 RPM       495.00 675.00         ** 1800, '55, 104 Sel., 45 RPM       550.00 750.00         ** 1800, '55, 104 Sel., 45 RPM       665.00 850.00         3* 2000, '56, 104 Sel., 45 RPM       665.00 850.00         3* 2000, '56, 200 Sel., 45 RPM       745.00 995.00         4. 1017, '46, 24 Sel., 78 RPM       20.00 40.00         4. 1080, '46, 24 Sel., 78 RPM       30.00 75.00         4. 1080, '47, 24 Sel., 78       30.00 75.00         4. 1100, '47, 24 Sel., 78       30.00 75.00	4.	3W5-L56 Wall Box 5c,				373.00
4. WoL-36 \$\frac{1000}{1000}\$ \text{Liss} \tag{5.00} & 10.00 4. 3W7-L-56 \tag{5.00} & 5.00 & 10.00 4* 3W1 Wall-a-Matic \tag{40.00} & 60.00  \text{WURLITZER}  4. 1015, '46, 24 Sel., 78 RPM \tag{20.00} & 40.00 4. 1017, '46, 24 Sel., 78 RPM \tag{20.00} & 40.00 4. 1080, '46, 24 Sel., 78 RPM \tag{30.00} & 75.00 4. 1080, '46, 24 Sel., 78 RPM \tag{30.00} & 75.00 4. 3031 Wall Box \tag{3.00} & 3.00 4. 3045 Wall Box \tag{3.00} & 3.00		10, 25 c	5.00	10.00	4. 1650A, '54, 48 Sel., 45 or	005.00
less	4.	W6L-56 5/10/25 Wire-				395.00
4. 3W7-L-56 5.00 10.00 4* 3W1 Wall-a-Matic 40.00 60.00  **WURLITZER**  4. 1015, '46, 24 Sel., 78			5.00	10.00	2* 1700, '54, 104 Sel., 45	
4* 3W1 Wall-a-Matic       40.00       60.00       2* 1800, '55, 104 Sel., 45 RPM       550.00       750.00         4. 1015, '46, 24 Sel., 78 RPM       20.00       40.00       3* 2000, '56, 104 Sel., 45 RPM       665.00       850.00         4. 1017, '46, 24 Sel., 78 RPM       20.00       40.00       4. 3020 Wall Box       3.00       5.00         4. 1080, '46, 24 Sel., 78 RPM       30.00       75.00       4. 3048 (Conv. of 3020)       5.00       80.00         4. 1017, '47, 24 Sel., 78       30.00       75.00       4. 3045 Wall Box       3.00       9.00         4. 3045 Wall Box       3.00       9.00         4. 4820 Wall Box       8.00       15.00					RPM 495.00	675.00
WURLITZER  4. 1015, '46, 24 Sel., 78    RPM					2* 1800, '55, 104 Sel., 45	
WURLITZER         4. 1015, '46, 24 Sel., 78       RPM       665.00       850.00         4. 1017, '46, 24 Sel., 78       RPM       745.00       995.00         4. 1017, '46, 24 Sel., 78       RPM       745.00       995.00         4. 1080, '46, 24 Sel., 78       4. 3020 Wall Box       3.00       5.00         4. 3031 Wall Box       3.00       8.00         4. 3045 Wall Box       3.00       9.00         4. 4820 Wall Box       8.00       15.00	4*	3 W 1 Wall-a-Matic	40.00	00.00	RPM 550.00	750.00
RPM       20.00       40.00         4. 1017, '46, 24 Sel., 78       20.00       40.00         RPM       20.00       40.00         4. 1080, '46, 24 Sel., 78       20.00       40.00         RPM       30.00       75.00         4. 3020 Wall Box       3.00       5.00         4. 3021 Wall Box       3.00       8.00         4. 3031 Wall Box       3.00       8.00         4. 3045 Wall Box       4.00       9.00         4. 4820 Wall Box       8.00       15.00		WILDLITZE			4* 1900, '56, 104 Sel., 45	
RPM       20.00       40.00         4. 1017, '46, 24 Sel., 78       20.00       40.00         RPM       20.00       40.00         4. 1080, '46, 24 Sel., 78       20.00       40.00         RPM       30.00       75.00         4. 3020 Wall Box       3.00       5.00         4. 3021 Wall Box       3.00       8.00         4. 3031 Wall Box       3.00       8.00         4. 3045 Wall Box       4.00       9.00         4. 4820 Wall Box       8.00       15.00		WUKLIIZE	K		RPM 665.00	850.00
RPM       20.00       40.00         4. 1017, '46, 24 Sel., 78       20.00       40.00         RPM       20.00       40.00         4. 1080, '46, 24 Sel., 78       20.00       40.00         RPM       30.00       75.00         4. 3020 Wall Box       3.00       5.00         4. 3021 Wall Box       3.00       8.00         4. 3031 Wall Box       3.00       8.00         4. 3045 Wall Box       4.00       9.00         4. 4820 Wall Box       8.00       15.00	1	1015 246 24 \$41 70			3* 2000, '56, 200 Sel., 45	
4. 1017, '46, 24 Sel., 78       4. 2140 Wall Box       3.00 5.00         RPM       20.00 40.00       4. 3020 Wall Box       3.00 9.00         4. 1080, '46, 24 Sel., 78       4. 3048 (Conv. of 3020)       5.00 8.00         RPM       30.00 75.00       4. 3045 Wall Box       3.00 9.00         4. 3031 Wall Box       3.00 9.00         4. 3045 Wall Box       3.00 9.00         4. 3045 Wall Box       3.00 9.00         4. 4820 Wall Box       4.00 9.00         4. 4820 Wall Box       8.00 15.00	4.	DDM 24 Sel., 10	20.00	40.00	RPM 745.00	995.00
RPM	,		20.00	40.00	4. 2140 Wall Box 3.00	5.00
4. 1080, '46, 24 Sel., 78 RPM	4.	1017, 46, 24 Sel., 78	20.00	40.00	4. 3020 Wall Box 3.00	9.00
4. 1080, '46, 24 Sel., 78 RPM			20.00	40.00		
RPM	4.	1080, '46, 24 Sel., 78				8.00
4. 1100, '47, 24 Sel., 78 4. 4820 Wall Box 8.00 15.00		RPM	30.00	75.00		
RPM 50.00 75.00 4. 4851 Wall Box 8.00 20.00	4.	1100, '47, 24 Sel., 78				15.00
		RPM	50.00	75.00	4. 4851 Wall Box 8.00	20.00



Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ev) Evans; (Ex) Exhibit; (Ge) Genco; (Got) Gottlieb; (Ke) Keeney;

Coin; (Ev) Evans; (Ex) Ex (Un) United; (Wm) William		e) Genco; (Got) Gottlieb; (Ke)	Keeney;
4. ABC (Un 3/52) 20.	.00 35.00	2. Cyclone (Got 5/51) 20,00	30.00
4. Ace High (Got 2/57) 265.			
4. Across the Board (Un		4* Daisy May (Got 7/54). 125.00	
9/52) 20.	.00 35.00	4. Dealer "21" (Wm 2/54) 35.00	
4. All Star Basketball		4. Derby Day (Got 5/56) 170.00	
$(Got 1/52) \dots 20.$	.00 35.00	4. Diamond Lill	210100
4. Arabian Knights		(Got 12/54) 110.00	140.00
(Got 12/53) 80.		4. Disk Jockey (Wm 11/52) 30.00	
4. Army-Navy (Wm 10/53) 35.		4. Domino (Wm 5/52) 25.00	45.00
4. Arrow Head (Wm 7/57) 225.		4. Double Action (Ge 1/52) 15.00	30.00
4. Atlantic City (B 5/52) 25.		4. Double Feature	
4. Auto Race (Got 9/56). 175.	.00 265.00	(Got 12/50) 15.00	25.00
2* Balls-A-Poppin',	00 275 00	2. Double Header	
(B 11/56) 175.		(B 7/56) 215.00	350.00
4. Beach Beauty (B 11/55) 125.		4. Dragonette (Got 6/54). 100.00	175.00
4* Beach Club (B 2/53) 25.		2. Dude Ranch (B 9/53). 35.00	65.00
4* Beauty (B 11/52) 35		4. Duette (Got 4/55) 150.00	195.00
4. Big Ben (Wm 9/54) 65.		2* Easy Aces (Got 12/55) 155.00	195.00
4* Big Show (B 9/56) 250.		4. Eight Ball (Wm 1/52). 25.00	45.00
4. Big Hit (CC 7/52) 20		4. Fairway (Wm 6/53) 40.00	60.00
2* Big Time (B 1/55) 85.		4. Five Star (Univ 5/51). 20.00	35.00
2* Blondie (CC 8/56) 145.		2. Flag Ship (Got 1/57) . 295.00	330.00
2. Brazil (Un 10/56) 210.		4. Flying High (Got 2/53) 45.00	75.00
4. Bright Lights (B 5/51) 20.		4. Four Bells (Got 10/54) 120.00	150.00
4. Bright Spot (B 11/51). 35.		4. Four Corners	
4* Broadway (B 12/55) 150.		(Wm 12/52) 40.00	80.00
4. Cabana (Un 3/53) 20.		4. Four Horsemen	20.00
2. Capri (CC 10/56) 140.		(Got 9/50) 15.00	30.00
2. Caravan (Un 2/56) 175.		4. "400" (Upright) (Ge 10/52) 30.00	50.00
4. Caravan (Wm 6/52) 30.		4. Four Stars (Got 6/52). 30.00	
4. Chinatown (Got 10/52) 30.		4. Frolics (B 10/52) 35.00	80.00
4. Circus (Un 8/52) 25.	00 55.00	4. Frontiersman	00.00
2* Circus Wagon	00 995 00	(Got 11/55) 115.00	185.00
$(\mathbb{W}\mathbf{m} \ 10/55) \ \dots \ 90.$	00 225.00	4. Fun House (Wm 10/56) 220.00	
4. Classy Bowler (Got 7/56) 215.	00 245.00	4. Gay Paree (Wm 6/57). 425.00	485.00
4. C.O.D. (Wm 9/53) 50.0		4* Gay Times (B 6/55) 95.00	150.00
4. Colors (Wm 11/54) 100.		4* Gayety (B 3/55) 45.00	
4. Coney Island (B 9/52) 20.		2. Gladiator (Got 1/56) . 215.00	
4. Control Tower	00 10,00	4. Globe Trotter	200.00
(Wm 3/51) 10.		(Got 11/51) 15.00	40.00
4. Coronation (Got 11/52) 30.		4. Golden Nugget	
4. County Fair (Un 9/51) 15.		(Upright) (Ge 2/53) 30.00	50.00
4. Crossroads (Got 5/52). 40.		4. Gold Star (Got 8/54) 125.00	165.00
4. Crosswords (B 1/56) 195.		4. Grand Champion	00.00
2. Cue Ball (Wm 2/57) 225.	00 275.00	(Wm 3/53) 45.00	80.00

# The Cash Box PRICE LISTS"

The Cash Box

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		_	_
(I	INBAL	L GAM	ES—C
4. Grand Slam (Got 4/53)	40.00	75.00	4. Ro
4. Green Pastures	40.00	.0.00	4. Ros
(Got 1/54)	60.00	100.00	2. Roy
4. Gun Club (Wm 11/53)	35.00	75.00	4. Sad
4. Guys-Dolls (Got 5/53).	30.00	85.00	ı. Dau
4* Gypsy Queen (Got			4. (Cl
2/55)	135.00	185.00	2* Sco
4. Handicap (Wm 6/52).	30.00	50.00	4. Scr
4. Happy Days (Got 7/52)	35.00	75.00	4. Sea
4. Happy-Go-Lucky			4. Sea
(Got 3/51)	20.00	40.00	(
4. Harbor Lites (Got 2/56)	165.00	200.00	4. Sele
4. Harvey (Wm 5/51)	20.00	40.00	(
4. Havana (Un 2/54)	30.00	80.00	4. Sha
4. Hawaii (Un 6/54)	35.00	85.00	4. Shi
4. Hawaiian Beauty			4. Sho
(Got 4/54)		120.00	( (2)
4. Hayburner (Wm 6/51)	25.00	50.00	4. Sho
4. Hi-Fi (B 6/54)	25.00	90.00	2* Sho
4. Hi-Hand (Wm 6/57)		235.00	4. Silv
4. Hit - N Run (Got 5/52)	25.00	65.00	4. Silv
	20.00	35.00	4. Sin
4. Hong Kong (Wm 9/51)	20.00	35.00	4. Ski
4. Horsefeathers		40.00	4. Sky
(Wm 1/52)	20.00	40.00	4. Sky
4. Horse Shoe	10.00	25.00	
(Wm 12/51)	195.00	275.00	4. Slu
4. Hot Diggity (Wm 8/56)			4* Sm
	25.00	85.00	T DIII
4. Jalopy (Wm 8/51)	25.00	45.00	4. Sna
4. Jockey Club (Got 5/54)		130.00	4. Sou
4. Jolly Joker (Un 11/55)	50.00	120.00	
4. Jubilee (Got 5/55)		250.00	4. Sou
4. Jumping Jacks (Upright)	20.00	35.00	4. Spa
(Ge 12/52)		375.00	4. Spi
2* Key West (B 12/56)	20.00	40.00	4. Spc
4. King Pin (CC 12/51)			4. Spc
4. Knockout (Got 1/51)	10.00	25.00	4. Spr
4. Lady Luck (Got 9/54).	85.00	150.00 100.00	4* Sta
4. Lazy "Q" (Wm 2/54) .	35.00		4* Sta
4. Leaders (Un 10/51)	20.00	35.00	2. Sta
4. Lite-A-Line (Ke 6/52).	35.00 35.00	50.00	4. Sta
4. Long Beach (Wm 7/52)		55.00	4. Sta
4. Lovely Lucy (Got 2/54)		110.00	4. Sta
4. Lulu (Wm 12/54)	125.00	165.00	4. Sta
4. Mad. Sq. Garden	15.00	30.00	4. Ste
(Got 6/50) 4. Majestic (Got 4/57)		460.00	4. Str
		40.00	4. 511
<ol> <li>4. Majorettes (Wm 4/52).</li> <li>4. Manhattan (Un 4/55).</li> </ol>		150.00	4. Sur
2. Marathon (Got 10/55)		265.00	
	200.00	203.00	4. Suj
4. Marble Queen (Got 8/53)	60.00	85.00	
4. Mermaid (Got 6/51)	20.00	30.00	2. Suj
4. Mexico (Un 3/54)		100.00	4* Su
4* Miami Beach (B 9/55)		165.00	4. Sui
4. Minstrel Man	100.00	200.00	4. Sw
(Got 3/51)	20.00	40.00	4. Sw
4. Monaco (Un 8/56)		300.00	
4. Mystic Marvel			4. Tal
(Got 3/54)	100.00	130.00	4. Th
4. Nevada (Un. 8/54)	30.00	80.00	4. Th
4. Niagara (Got 12/51)	20.00	50.00	4. In
4. Nifty (Wm 12/50)	10.00	20.00	4. Th
2* Night Club (B 4/56) .		250.00	
4. "9" Sisters (Wm 1/54).	50.00	100.00	4. Tir
4. Olympics (Wm 5/52).	25.00	50.00	4. Tir
4. Palisades (Wm 7/53)	40.00	60.00	
4. Palm Beach (B 7/52)	30.00	70.00	4. To
4, Palm Springs (B 11/53)	30.00	90.00	4. To
2* Parade (B 6/56)	225.00	275.00	
4. Paratrooper (Wm 8/52)	20.00	45.00	2. To
4. Perky (Wm 11/56)	195.00	225.00	2. Tr
4. Peter Pan (Wm 4/55).	125.00	150.00	4. Tr
4* Piccadilly (Wm 5/56).	175.00	265.00	4. Tr
4. Pin Bowler (CC 6/50).		35.00	4. Tw
4. Pin Wheel (Got 11/53)	60.00	100.00	4. I'w
4* Pixie (Un 10/55)		145.00	4 70
4. Play Ball (CC 1/51)	10.00	20.00	4. Tw
4. Poker Face (Got 9/53)		85.00	2* Va
4. Quartet (Got 2/52)		65.00	4. Wa
4. Oueen of Hearts			
(Got 12/52)		65.00	4. WI
4. Quintet (Got 3/53)	40.00	90.00	2. Wi
4. Race The Clock	105.00	000.00	1. W
(Wm 5/55)	125.00	200.00	1. W
4. Rainbow (Got 12/56)		275.00	4. W
4. Regatta (Wm 11/55)	95.00	150.00	
4. Register (Got 10/56)		355.00	4* Ya
2. Rio (Un 11/53)	25.00	65.00	4. Zi

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S_	Continued)			
4. R	Rodeo (Un 2/53)	35.00	75.00	
	lose Bowl (Got 10/51)	20.00	50.00	AND AND AND
2. R	toyal Flush (Got 5/57)	275.00	310.00	
4. S	addle and Turf	300.00	305.00	
1 (	(Ev 10/53)		195.00	
	Club Model)		200.00 275.00	4 Dalla Viasan David
	coreboard (Got 4/56) creamo (Wm 4/54)		110.00	4. Bally Victory Bowle (5/54)
	ea Belles (Got 8/56).		295.00	4. Bally Champion
	ea Jockeys			Bowler (5/54) 4. Bally Jet Bowler (8/
	(Wm 11/51)	30.00	65.00	4. Bally Rocket Bowler
4. S	elect-A-Card	10.00	25.00	(8/54)
1 8	(Got 4/50)	10.00	25.00 260.00	4. Bally Mystic Bowler (12/54)
	hindig (Got 10/53)		110.00	4. Bally Magic Bowler
	hoot The Moon	00,00	11000	(12/54) 4. Bally Blue Ribbon
	(Wm 11/51)	30.00	55.00	$(3/55) \qquad \dots \dots$
	how Boat (Un 12/52)	45.00	70.00	4. Bally Gold Medal
	how Time (3/56) ilver Chest (Upright)	350.00	450.00	(3/55)
4. 5.	(Ge 4/53)	50.00	70.00	(7/55)
4. S	ilver Skates (Wm 2/53)	30.00	75.00	<ol> <li>DeLuxe model</li> <li>Bally Congress (7/5</li> </ol>
4. S	ingapore (Un 10/54)	25.00	85.00	2. DeLuxe model
	kill Pool (Got 8/52).	35.00	70.00	4. Bally Jumbo Bowler
	kyway (Wm 8/54)	50.00	125.00	(9/55)
	lugfest (Wm 3/52)	25.00	45.00	(9/55)
4. S	luggin' Champ (Got 4/55)	135.00	180.00	2* Bally ABC Bowling
4* S	moke Signal			Lane (1/57) 14 F 4. ChiCoin 6-Player (8/
	(Wm 10/55)		160.00	4. ChiCoin 6-player (6)
	nafu (Wm 12/55)	135.00	185.00	DeLuxe (5/52)
4. S	outhern Belle	150.00	170.00	4. ChiCoin Match Bow (6/52)
1 8	(Got 6/55) outh Seas (Un 5/56).		170.00 295.00	4. ChiCoin Bowl-A-Bal
	park Plugs (Wm 9/51)	20.00	30.00	(10/52) 4. ChiCoin Match
	pitfire (Wm 2/55)	60.00	120.00	Bowl-A-Ball (11)
	pot Lite (B 1/52)	25.00	50.00	4. ChiCoin 10th Frame
	portsman (Wm 2/52)	20.00	40.00	Special (12/52) 4. ChiCoin Name Bow
	pringtime (Ge 3/52).	20.00	40.00	(1/53)
		135.00	160.00	4. ChiCoin 10th Frame
	Stardust (Wm 3/56)		225.00	Double Score Boy (2/53)
	tarfire (Wm 1/57)		240.00	4. ChiCoin Crown (4/
	Starlets (Un 12/55)		175.00 125.00	4. ChiCoin Crown, Gia Pins (4/53)
	tars (Un 6/52)	50.00 30.00	40.00	4. ChiCoin Triple Sco
	tarlite (Wm 3/53)	35.00	50.00	(6/53)
	teeple Chase (Un 1/52)	20.00	30.00	4. ChiCoin Gold Cup (7/53)
4. S	truggle Buggies			4. ChiCoin High Spee
	(Wm 12/53)	40.00	70.00	Crown (7/53) 4. ChiCoin High Speed
4. S	unshine Park (B 12/52)	20.00	30.00	Triple Score (8)
4. S	Super Jumbo	20.00	00.00	4. ChiCoin Advance
	(Got 10/54)		260.00	(10/53) 4. ChiCoin King (10/5
	Super-Score (Wm 9/56)		250.00	4. ChiCoin Criss Cross
	Surf Club (B 3/54)		75.00	Bowler (12/53) 4. ChiCoin Super Fran
	Surf Rider (Wm 12/56) Sweepstakes (Wm 1/52)		260.00 55.00	(3/54)
	Sweet-Add-A-Line	30.00	33.00	2. ChiCoin Starlite (5)
T. L	(Got 7/55)	145.00	175.00	2. ChiCoin Feature (7) 4. ChiCoin Holiday (9)
4. T	Cahiti (Un 8/53)		65.00	4. ChiCoin Flash (10)
4. <b>1</b>	Three Deuces	750.00	700.00	4. ChiCoin Playtime
4 7	(Wm 8/55)	150.00	180.00	4. ChiCoin Fireball
4. ]	Chree Four Five (Un 6/51)	10.00	25.00	(11/54)
4. 7	Thunderbird			4. ChiCoin Thunderbo
	(Wm 5/54)		125.00	4. ChiCoin Triple Stril
	Tim-Buc-Tu (Wm 1/56)	135.00	185.00	(2/55)
4. 1	Times Square (Wm 4/53)	40.00	70.00	4. ChiCoin Criss Cross
4 7	Foreador (Got 6/56).		295.00	Targette (1/55)
				4. DeLuxe model . 4. ChiCoin Bonus Scor
	Fouchdown (Un 1/52).		25.00	(4/55)
	Fournament (Got 8/55)		250.00	4. ChiCoin Big League (5/55)
	Γriple Play (Un 8/55).		145.00	4. ChiCoin Hollywood
	Γropicana (Un 1/55) .		125.00	(5/55)
4.	<b>Γropics (Un 7/53)</b>	15.00	50.00	4. ChiCoin Blinker (8, 4. ChiCoin Score-A-Lin
4. 7	Twenty Grand	25.00	E0.00	(9/55)
, ,	(Wm 12/52)		50.00	4. ChiCoin Bowling T
	Twin Bill (Got 1/55).		150.00	4. ChiCoin Miami Shu
	Variety (B 9/54)	55.00	100.00	(10/56)
4. \	Watch My Line (Got 9/51)	15.00	30.00	2. ChiCoin Bowling League (2/57)
4 3	Whizz Kids (CC 3/52)		40.00	14 Foot
			40.00	2. ChiCoin Ski-Bowl
	Wild West (Got 8/51).	20.00	40.00	(11/50) 6 Playe
1.	Wishing Well (Got 9/55)	145.00	185.00	4. Exhibit Twin Rotat (5/52)
4.	Wonderland (Wm 5/55)		145.00	4. Genco Shuffle Targe
	Yacht Club (B 6/53)		55.00	(7/51)
	Zingo (Un 10/51)		50.00	4. Genco 8-Player Re- bound (9/51)
1.	Zingo (Un 10/31)			DOUNG (9/31)

THUMBUAYA.	THE PURPLE AND
A STATE OF THE PROPERTY OF THE	THE R. P. LEWIS CO., LANSING MICH. 494 AND RES. LANSING
SHUFFLES and	BOMTERS

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4	D.I		\$7.	Ē		n						
	Bal (	5/	54)							55.00	110.00	4.
4.	Bal	30v	vlei	r (	5/	54`	).			60.00	120.00	4.
4.	Bal Bal	ly	Jet	В	ow	ler	(8	/5	1)	65.00	125.00	2.
4.	(	(8)	54)							65.00	130.00	
4.	Bal		My /54				wle			90.00	150.00	4.
4.	Bal	ly	Ma	gio	B	ov	vle	r	• •			
4.	Bal		/54 Blu		Ri	bb	 on		٠.	90.00	155.00	4.
4.		(3/	55)		,					145.00	220.00	4.
	(	3/	55)		<b>.</b>					150.00	225.00	4.
2.	Bal	ly [7/	AB 55)	C	Вс	wl	ler 			245.00	-300.00	4.
2.	I	eL	ux	e i	mo	de	Ι.			245.00	310.00	4.
2. 2.	Bal L	eL	ux	e n	noc	lel				275.00 275.00	330.00 340.00	
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4.	Bal	lv	Ki	ng	Pi	n i	Bo.	wle	r		• • • • • • • • • • • • • • • • • • • •	4.
2*	Ba	(9/ llv	55) Al	BC	В	ow	 lin	 g	• •	275.00	365.00	4.
4.	Chi	Lar	ıe	(1)	$^{\prime}57$	)	14	Fo	ot	495.00 35.00	650.00 50.00	4.
4.	Chi	Co	in	6-	pla	ve		)/ J	1,	•		4.
4.	Del Chi	Lu: Co	in	(5	/53 atc	2) h 1	 Boy	 wle	··	35.00	50.00	
	(	(6/	52)							35.00	60.00	4.
4.	Chi		in /52		w.	ŀA	•Ba			35.00	95.00	4.
4.	Chi	Co Roy	in wl-	M: A.F	atc. Ral	h I	(11	1/5	2)	35.00	70.00	4.
4.	Chi	iCo	in	10	tb	$\mathbf{Fr}$	am	e				4.
4.	Chi	iČo	cia in	Na	m	e l	Box	wle	r	35.00	75.00	
4.	(		53)	10	 th	Fr				35.00	80.00	4.
т.	]	Doi	ubl	e S	Sco	re	Be	w]	er	05.00	00.00	4.
4.		(2/ iCa	53) in	C	rov	vn	(4	 1/5	3)	35.00 35.00	80.00 90.00	4.
4.	Chi	iCo		Cr	OW.	'n,	G	ian	t	35.00	95.00	4.
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4.									٠.	50.00	95.00	4.
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2.		(3/ iCc	54) oin	St	 arl	ite	(5	 5/5	4)	50.00 55.00	150.00 155.00	4.
2.	Ch	i Co	in	F'e	eatu	ire	: (7	7/5	4)	60.00 70.00	160.00 165.00	4.
4.	Ch	iCo	in	F	las	h	(10	0/5	4)	70.00	170.00	4.
4.			)  /5				1e			95.00	180.00	4.
4.		iCo	oin	Fi	ire	bal	1					4.
4.		iCo	/5 oin	T	bui	nde	erb	olt		95.00	190.00	4.
4.		(12)	1/5	4)						100.00	200.60	4. 2.
		19	155	`						110.00	220.00	2.
4. 4.	Ch	iCo	oin	Cı	riss	C	ros	SS		125.00	225.00	4.
4.		Tai	rge Lux	tte	(]	1/5	5)			35.00 40.00	125.00 130.00	4 4.
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4.	Ch	iCo	/55 oin	Bi	ig :	Le	agu	ıe		150.00	225.00	4.
1		(5)	55	) <u>.</u> .	~11			 J	٠.	160.00	240.00	4.
4.		(5)	<b>55</b>	)						175.00	260.00	4.
4. 4.		iCo iCo	oin oin	B	lin] or	kei	r (8 Li	8/5 ne	5)	175.00	275.00	4.
		(9)	/55	) .						175.00	280.00	4.
4.		(10	)/5	5)						175.00	285.00	4.
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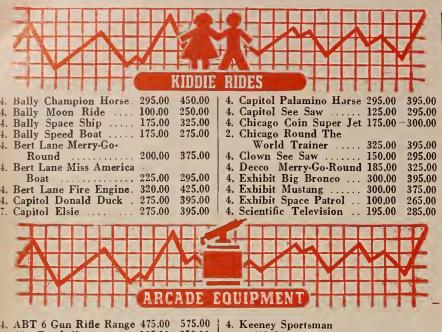
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The Cash Box

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November 9, 1957



4. Bert Lane Fire Engine. 320.0 4. Capitol Donald Duck . 275.0	00 425.00 00 <b>3</b> 95.00	4. Exhibit Mustang 4. Exhibit Space Patrol	300.00 375.00 100.00 265.00
7. Capitol Elsie 275.0	00 395.00	4. Scientific Television	195.00 285.00
	N-C		
AR	CADE E	QUIPMENT	-
4. ABT 6 Gun Rifle Range 475.0 4. Air Football 195.0		4. Keeney Sportsman	125.00 175.00
4. Amus. Boomerang 30.0	00 70.00	4. DeLuxe model	130.00 180.00
4. Bally Big Inning 50.0 4. Bally Heavy Hitter 30.0	00 50.00	4. DeLuxe model (3/55)	
4. Bally King Pin 20.0 4. Bally Rapid Fire 50.0		4. Lite League	30.00 75.00
4. Bally Undersea Raider 50.0 4. Capitol Midget Movies 95.0		(11/54)	175.00 275.00
4. Champion Hockey 40.0 4. ChiCoin Basketball	00 125.00	Panoram Peek 4. Muto. Atomic Bomber.	10.00 15.00 65.00 125.00
Champ 85.0 4. ChiCoin 4-Player Derby 95.0		4. Mutos. Ace Bombers	85.00 140.00
4. ChiCoin Goalee 40.0	00 95.00	1. Mutoscope Dr. Mobile (Prewar)	65.00 195.00
4. ChiCoin Hockey 45.4. ChiCoin Midget Skee 60.4	00 100.00		90.00 125.00 100.00 270.00
4. ChiCoin Pistol 25.0 4. ChiCoin Home Run,		4. Mutos. Photomatic (DeLuxe)	145.00 300.00
6 Player (3/54) 80.0 4. Super model 85.0		4. Mutoscope Silver Gloves 4. Mutoscope Sky Fighter	120.00 200.00 60.00 135.00
4. ChiCoin Twin Hockey (5/56) 125.	00 295.00	4. Mutos. Voice-O-Graph 35¢	
4. ChiCoin Steam Shovel (5/56)		4. Mutoscope K. O. Champ 4. Mutos. Drive Yourself	250.00 350.00
4. Evans Bola Score 30.0	00 60.00	4. Mutoscope Rock n' Roll	
4. Evans Bat-A-Score 35.0 4. Evans Ski Roll 35.0	0 60.00	(7/56) 4. QT Pool Table	30.00 100.00 40.00 65.00
4. Evans Super Bomber 50.0 4. Evans Play Ball 25.0		4. Quizzer 4. Rockola World Series	50.00 70.00 35.00 70.00
4. Exhibit Dale Gun 20.0 4. Exhibit Gun Patrol 40.0		4. Scientific Basketball 4. Scientific Batting Pr	20.00 35.00 30.00 95.00
4. Exhibit Jet Gun 40.0 4. Exhibit Space Gun 40.0		4. Scientific Pitch 'Em 4. Seeburg Bear Gun	45.00 140.00 50.00 150.00
4. Exhibit Pony Express. 40.4 4. Exhibit Silver Bullets. 40.4	00 125.00	4. Seeburg Shoot the Chute	40.00 80.00
4. Exhibit Six Shooter 35.	00 125.00	4. Seeburg Coon Hunt 4. Set Shot Basketball	
4. Exhibit Vitalizer 40.0 2. Ehibit Shooting Gal.		4. Un. Team Hockey	65.00 125.00 20.00 40.00
(6/54)		4. United Jungle Gun 4. DeLuxe model	75.00 150.00
Gallery (9/54) 85.4 4* Exhibit Sportland Shoot-		4. Un. Carn. Gun (10/54) 4. DeLuxe model	125.00 175.00 125.00 180.00
ing Gallery (11/54). 95.4 4. Exhibit "500" Shooting	00 175.00	4. Un. Bonus Gun (1/55)	195.00 240.00 200.00 250.00
Gallery (3/55) 150.  2. Exhibit Treasure Cove	00 225.00	4. United Super Slugger (7/55)	
Shooting Gallery (6/55)	00 250.00	4. United Star Slugger	265.00 325.00
2. Exhibit Jungle Hunt (3/57) 225.		4. Un. Pirate Gun (10/56)	325.00 395.00
4. Games Inc. Hunter		4. Wilcox-Gay Recordio 4. Wms. DeLuxe World	30.00 60.00
(1/56)	00 135.00	Series (2/52) 4. Wms. DeLuxe Baseball	35.00 75.00
4. Genco Night Fighter 70. 4. Genco 2-Player		4. Wms. Pennant Baseball	50.00 100.00
Basketball 125. 4. Genco Rifle Gal. (6/54) 100.		(12/53)	80.00 120.00
4. Genco Big Top Rifle Gallery (6/54) 195.	00 250.00	Baseball (12/53) 4. Williams Super Star	80.00 130.00
4. Super Model (12/55) . 325.6 4. Genco Wild West Gun	00 350.00	Baseball (12/53) 4. Williams Major League	85.00 140.00
(2/55)	00 275.00	Baseball (2/54)	90.00 150.00
Gal. (5/55) 150. 4. Genco Champion Base-	00 280.00	4. Wms. All Star Baseball	100.00 175.00
ball (9/55) 150.  1. Genco Quarterback	00 285.00		125.00 180.00
(10/55) 150.	.00 290.00	4. Williams Jet Fighter	125.00 225.00
2* Genco Hi-Fly Baseball (5/56) 185.	.00 295.00	4. Williams Safari (2/54) 4. DeLuxe model	195.0v 300.00
4. Genco State Fair Rifle Gal. (6/56) 235.	.00 350.00	4. Wms. Polar Hunt (3/55) 4* Wms. Sidewalk Engineer	200.00 300.00
4. Genco Davy Crockett (10/56) 245.	00 395.00	(4/55)	100.00 170.00
4. Genco Circus Rifle (3/57)	.00 475.00	(5/55)	150.00 250.00
4. Jack Rabbit 40. 4. Jungle Joe 40.	.00 70.00	(4/56)	
4. Keeney Air Raider 50.	.00 125.00	4. DeLuxe model 4. Wms. Polar Hnnt	
4. Keeney Sub Gun 40. 4. Keeney Texas Leaguer 20.		(3/55)	

### Manufacturers New Equipment

Products listed here are currently in production. Prices are manufacturers' list

Hideaway	List
WQ-200 200-sel. Wallbox	177
WQ-120 120-sel. Wallbox	1 2 2
	1 2 6
Bargrip Wallbox Bracket	Ĕ
Recessed Ceiling Speaker	03.
Wall Speaker	1
Corner Speaker	
AUTO-PHOTO CO. Studio Model "II"	<b>3,245.0</b> 0
BALLY MFG. CO.	
Carnival (2 Player, 5-Ball)	\$505.00
ABC Champion	
With Dime Coin-Mechanism	
11 Foot	1,280.00
14 Foot	
18 Foot	1,350.00
$(15\phi \text{ a game, } 2 \text{ games} - 25\phi)$	спаціяш
11 Foot	1.300.00
14 Foot	1.315.00
18_Foot	1,370.00
4 Foot Alley Sections	55.00
Profit-Booster	
Coin-Mechanism Kit	20.00
ABC Super DeLuxe Bowler	
(6 Player, Puck Type)	775.00
8½ Foot	835.00
Sun Valley (In Line Game)	837.50
Bike (Kiddie Ride)	835.00
Model T (without Record	••••
Changer)	705.00
Model T (with Record	
Changer)	755.00
The Champion	025.00
(with new all-metal cabinet)	
CHICAGO COIN MACHINE C	0.

# Classic Bowling League (6 Player) 13 Foot 16 Foot 18 Foot

No List Price Authorized for Publication

EXHIBIT SUPPLY CO.
Pop-Gun Circus
Tru-Bowler (Conversion
Unit For Shuffle Games)
20 Foot
16 Foot
Six-Pocket Pool
6 Peek Barrels, with base
Nudist Colony (Ant Colony)
5 See-A-View Houses
Card Vendor, with base
Single Column
Double Column
No List Price
Authorized for Publication

#### J. F. FRANTZ MFG. CO. Kicker & Catcher (Counter Game) ABT Challenger Pistol (Counter Game)

(Counter Game)
ABT Gnesser Scale
ABT Rifle Sport
(Shooting Gallery)
Aristo Scale
No List Price
Authorized for Publication

#### GENCO MFG. & SALES CO.

Motorama
Horoscope Fortune Teller
Sweet Twenty One (2 Player
Roll Down Game)
Gypsy Grandma Fortune Teller
No List Price
Authorized for Publication

D. GOTTLIEB & CO.
Silver (Single Player, 5-Ball)
No List Price
Authorized for Publication

#### INTERNATIONAL MUTOSCOPE CORP.

Bang-O-Kama	<b>3</b> 325.00
Voice-O-Graph, 45-78 RPM	
With musical unit	1,850.00
Without mnsical unit	
Lord's Prayer Vendor	390 0

IRVING KAYE CO., INC.	
El Dorado-6 Pocket Pool\$	495.00
DeLuxe Bumper Pool	295.00
Competitor—Super DeLuxe—	
6 Hole Pool	395.00
J. H. KEENEY & CO., INC.	,

#### Bowl-O-Rama (6 Player) 14 Foot

11 Foot Snack Vender Soup Vender

DeLuxe Hot Coffee Vender DeLuxe Hot Coffee & Hot Chocolate Combo Vender Various Models of above ...

#### ROCK-OLA MFG. CORP.

Model 1458, 120 Sel.
Model 1455, 200 Sel.
Model 1452, 50 Sel.
Model 1450—Playmaster,
120 Sel.
Model 1546, Chrome Wall Box,
120 Sel.
Model 1548, 50 Sel. Wall Box
1617—Hi-Fi Wall Speaker
Model 1906, Remote Volume
Control
Model 1927, Remote Volume
Control with Cancel Button

#### J. P. SEEBURG CORP. KD200 Phonograph

L100 Phonograph
D3WA-Wall-O-Matic 200
MRVC-Master Remote
Volume Control
HFCV2-8-High Fidelity
Wall Speaker
HFCV3-8-High Fidelity
Corner Speaker
HFCV1-12-High Fidelity
Recessed Speaker
PS6LZ-Power Supply
HFALL6-Power Amplifier

#### UNITED MFG. CO.

o Star Shume Affey
(6 Player, Puck Type)
8½ Foot\$995.00
DeLuxe Bowling Alley
(6 Player)
11 Foot
14 Foot
18 Foot 1,410.00
Jumbo Bowling Alley
(6 Player)
13 Foot 1,490.00
.16 Foot 1,520.00
20 Foot
Available in 25¢ Play, also available
in 2 plays-25¢ with Credit Unit-Price
on Request.

#### UNITED MUSIC CORP.

UPA-100 100-Sel. Phonograph

No List Price Authorized for Publication

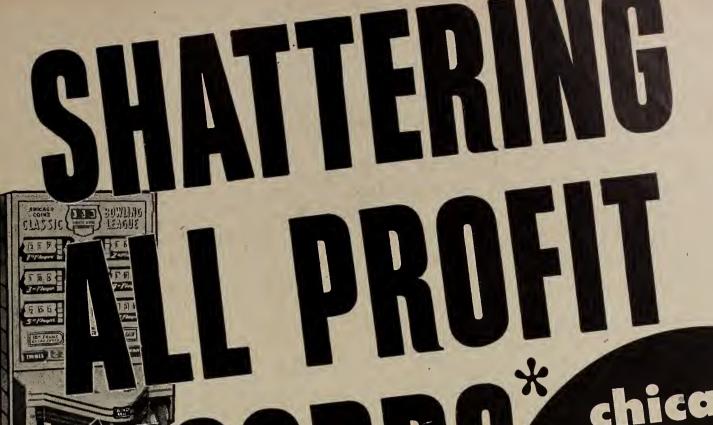
#### WILLIAMS MFG. CO.

Reno (Single Player, 5 Ball) Naples (2 Player, 5-Ball) 6-Pocket Pool Table Peppy, The Clown

No List Price Authorized for Publication

#### THE RUDOLPH WURLITZER CO.

Sel.
Model 2104 Phonograph, 104 Sel.
Model 2150 Phonograph, 200
Model 5210 Wall Box,
200 Sel., 3-Wire Model 5207 Wall Box.
104 Sel., 3-Wire
Model 257 Stepper, 104 Sel.
Model 5115 Hi-Fi Corner
Speaker, 4".5" Matched Cones
Model 5116 Hi-Fi Corner
Speaker, 8" Heavy Duty with Extended Range



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