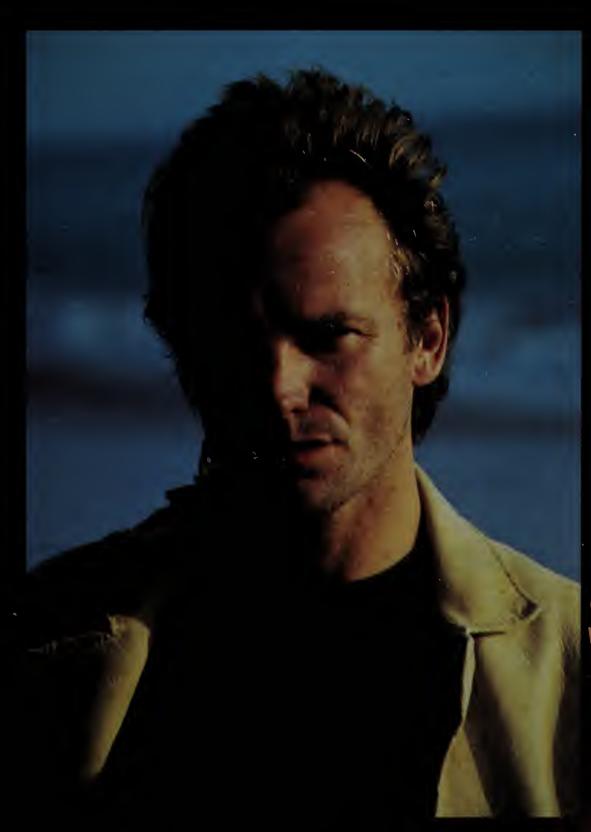


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THE MUSIC TRADE MAGAZINE

STING

BY ALEX HENDERSON

THREE YEARS HAVE PASSED SINCE STING'S LAST ALBUM, ... Nothing Like The Sun. Part of the reason for the long wait between that release and Sting's newly-released, The Soul Cages, Sting notes, was a case of "writer's block." "At the beginning of 1990, when I was expected to start work on a third studio album, there seemed to be a certain amount of anticipation regarding a new piece of work," Sting recalls. "At the time, I had very little to show in the way of material. In fact, since the recording of ... Nothing Like The Sun in 1987, I hadn't written as much as a rhyming couplet—much less a whole song. I was suffering from what they call 'writer's block.' Sounds romantic, doesn't it? It wasn't. It wasn't any fun at all."

The one-time lead singer for The Police overcame his case of writer's block, and the end result is The Soul Cages---which, like his two previous solo albums, is a haunting, soul-influenced pop-rock offering that boasts the presence of jazz artists Branford Marsalis and Kenny Kirkland. Besides the music, one thing that makes the CD stand out is its packaging, which rejects the standard plastic "jewel box" in favor of a cardbord foldout that is reminiscent of LP's glory years but is nonethless CD sized. O

POP SINGLE

The First Time Surface (COLUMBIA)

R&B SINGLE

Love Makes Things Happen **Pebbles** (MCA)

COUNTRY SINGLE

Brother Jukebox Mark Chesnut (MCA)

YORK LATIN

Bachata Rosa J.L. Guerra Y Grupo 4-40 (KAREN RECORDS)

POP ALBUM

To The Extreme Vanilla Ice (SBK)

R&B ALBUM

I'm Your Baby Tonight Whitney Houston (AŘISTA)

COUNTRY ALBUM

NoFences Garth Brooks (CAPITOL)

DANCE/RAP ALBUM

Justify My Love Madonna (SIRE/WARNER BROS.)

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TICKERTAPE

SUDDEN IMPACT: MCA Records has entered into an agreement with the Left Bank Music Group to form Impact Records, Allen Kovac, co-owner of Left Bank Management, will serve as the new label's CEO. Kovac founded Left Bank Management in 1985 and his artists have included Richard Marx, L.A. Guns, Alias, Poco, Ratt and Vixen. Kovac says he hopes to "be creating a distinctive label of both talented newcomers and already established artists." MCA chairman Al Teller called Kovac "a music business enterpreneur who has achieved success in all areas of the business. We are very excited to join with him in this new label venture." The first album release is Ink by British rockers The Fixx; it's due Feb.

JET TURNS INTO PUMPKIN: Cinderella has postponed the remainder of its European tour due to the war in the Middle East. They'll pick up the tour, which they aborted after a

London show on Jan. 20, in August.

RINGING REGISTERS: The RIAA is contributing \$100,000 to the Rock the Vote campaign, the nationwide voter registration drive growing out of the music industry's anti-censorship fight. "No segment of the industry will be spared the consequences if we fail to defeat lyrics labeling legislation in 1991," says RIAA prexy Jason Berman, "no one should feel that this fight is not their own." He continued: "This industry has been unfairly accused of negatively influencing a generation that has shown staggering indifference and apathy towards civic participation. With the efforts that Rock the Vote has already produced in a few short months, the industry should rightly be singled out now for helping to orchestrate the largest drive ever to involve young Americans in their democratic process." Now if he could just persuade Madonna to drag her bustier into the voting booth.

TASTE OF POISON: "Pop-metal" band Poison has been added to the 18th Annual American Music Awards special, which airs January 28 on ABV-TV. Poison will perform its top-three hit "Unskinny Bop." Other additions to the talent line-up include L.L. Cool

J, Sheena Easton, Celine Dion, Kenny G, Donny Osmond, Slaughter, Megadeth's Dave Mustaine and The Kentucky Headhunters. Previously announced performers include Bell Biv DeVoe, Gloria Estefan, M.C. Hammer, Vanilla Ice, Clint Black, Reba McIntyre, New Kids On The Block, Wilson Phillips and INXS. Previously announced presenters include Johnny Gill, Jon Bon Jovi, Alabama, The Pointer Sisters, Larry Gatlin, En Vogue, Nelson, Al B. Sure!, Patty Loveless, The Judds, Keith Sweat, K.T. Oslin, Pebbles, Ralph Tresvant, Frankie Valli and Garth Brooks. The show will be hosted by Keenon Ivory Wayans, creator of the controverial and popular Fox television comedy program In Living Color. The special is a dick clark productions, inc. presenta-

GRAMMY AWARDS: Comedian Garry Shandling will host the 33rd Annual Grammy Awards Show, which will be broadcast live from Radio City Music Hall in New York on Wednesday, February 20 from 8-11 p.m., Eastern time, on CBS-TV. The announcment was made by Michael Greene, president of the National Academy of Recording Arts & Sciences (NARAS) and by Pierre Cossette of Pierre Cosette Associates. Shandling, who also hosted the 1990 Grammy Awards, was the executive producer of the comedy series, It's Garry Shandling's Show, which ran on the Fox Television Net-

GRAMMY SWITCHES PR FIRMS IN MID-STREAM: With next month's Grammy ceremonies fast approaching, NARAS has suddenly had to change public relations firms. Solters/Roskin/Friedman, which has handled the NARAS account for 12 years, pulled out in the midst of this year's efforts and was replaced by Burston-Marsteller. Says Solters/Roskin/Friedman: "We had been attempting for a long time to establish an equitable fee for our many years of service to NARAS" but that "NARAS' latest president expressed to us that we should continue to function on their behalf as a so-called loss leader,' which we simply cannot continue to do."

team in 1981.



GATHERING OF A TRIBE: Boston-based "alternative" band Tribe, recently signed to Slash Records, is recording its first album for the label. Gil Norton, who has worked with The Pixies, is producing. Pictured (I-r) are: vocalist Janet LaValley; keyboardist Terri barous, drummer Dave Penzo; guitarist Erik Brosius; bassist Greg LoPicciolo and Slash Record president Bob Biggs.

EXECUTIVES ON THE **MOVE**

■ Stuart Watson has been appointed senior vice president, MCA Records international, announced MCA Music Entertainment Group chairman Ai Teller. Based in London, Watson will be responsible for all of MCA Records' international operations outside of the U.S., The U.K. and Canada. Prior to this appointment, Watson-who has been with MCA for 15 years—was vice president of MCA Records International and, before that, managing director of MCA U.K. And Scott Borchetta has been appointed to the position of director of National Promotion for MCA Records/Nashville. In his new position, Borchetta will be assisting national promotion vice president Shelia Shipley in contacting radio on a national basis. Borchetta most recently headed his own independent promotion company, Scott Borchetta Promotions, and earlier served as national promotion director at the now extinct MTM Records. Holly Greene has been named vice president, operations/East Coast for EMi Music Publishing, making her resonsible for the exploitation of the EMI Publishing catalogue

Greens and current staff writers, talent acquistion and development. Greene was most recently vice president, creative operations for Jobete Music, running its New York office for five years. MCA Music Ltd. has appointed Nick Phillips managing director in London. With the company since 1988, he was made general manager last year. ■ Carl A. Schnock has been upped to vice president, customer financial relations at Sony Music, making him responsible for financial relationships with the customers of various profit centers in the U.S. Sony Music Division. He was previously field credit manager, CBS Records Midwest region, a post he's held for 10 years. RCA Records has promoted Ria Lewerke to vice president, creative services & video production, putting her in charge of the supervision of all video projects and presentations for the label, while she continues to oversee all its creative functions in graphic and design; she was most recently RCA's vice president and creative director.

Jim Fishel has been appointed director of international operations at GRP Records. Fishel, who before becoming an independent marketing consultant spent six Schnock years as executive director/vice president of the RIAA, will be responsible for all GRP's marketing and sales activities outside the U.S. ■ Bob Heatherly has been appointed director of marketing for Atlantic Nashville. In his new capacity, Heatherly will report to Rick Blackburn, Atlantic Nashville's vice prsident of operations and general manager. Heatherly has been with Atlantic since August 1989, when he joined the label as Atlantic Nashville's director of promotion. Warner Bros. Records has named Philip Straight, who spent three Lewerke years as director of international for the label, vice president of international. Before moving to the U.S. from his native England, Straight worked for WEA/U.K.—acting as director of international for two years and then, director of U.S. labels for six years.

Elektra Entertalnment has promoted Virginia Vasquez to director, contract administration from associate director. She's a five year veteran of the label. And Linde Thurman has been named associate director, national Adult Contemporary promotion; she was most recently manager, Fishel Adult Contemporary promotion. ■ Greta Schickersinsky has been promoted to director of international production services for Warner Music International, for which she previously held the position of manager, production order services. Schickersinsky will continue to be New York-based. ■ John Sutton-Smith has been appointed associate director, publicity for EMI Records U.S.A.. Sutton-Smith will be based in EMI's Hollywood offices, where he will report directly to KIm Akhtar, senior national director of publicity for EMI Records U.S.A. ■ Capitol Records has promoted Sujata Murthy to the position of manager, media & artist relations. Murthy, formerly an assistant at Rogers & Cowan, reports to Larry Jenkins, senior director, media & artists relations. ■ John Konjoyan, formerly national director of AC promotion for A&M Records, has announced the formation of JK Promotion -- a new independent AC radio promotion firm. Konjoyan, who has been in promotion for more than ten years, started at RSO Records before joining A&M's promotion







Phillips









Heatherly



TOP 100 SINGLES

February 2, 1991



#1 Single: Surface



High Debut: Susanna Hoffs #72



To Watch: Sting #29

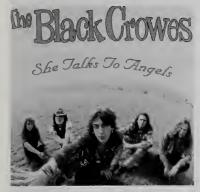
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POP REVIEWS

SINGLES

☐ THE BLACK CROWES:
"She Talks To Angels" (Def
American PRO-CD-4201)



"She Talks To Angels," the latest single from The Black Crowes' platinum debut album, Shake Your Money Maker, isn't a scorching rocker a la "Hard To Handle," but instead, is a spirited rock ballad. This single contains three versions: the original album version and an edited version—both of which use acoustic guitar in a forceful way—and an acoustic version. "She Talks To Angels" was produced by George Drakoulias of The Crowes, with Def American owner/president Rick Rubin (who has worked with Slayer, Public Enemy, L.L. Cool J, The Geto Boys and Danzig) acting as executive producer.

D BIG DADDY KANE featuring BARRY WHITE: "All Of Me" (Cold Chillin' PR0-A-4570)

While Big Daddy Kane is known primarily as a hardcore rapper, his latest single, "All Of Me" is a silky rap ballad that conservative Black radio programmers are more likely to accept than "Who Am I," a duet with Malcolm X's daughter Gamilah Shabazz; "No Damn Good" or other hardcore cuts from his current Taste Of Chocolate album. The unlikely combination of Kane and Barry White works surprisingly well and shows that the veteran soul singer can still be quite charismatic. "All Of Me" was produced by Andre Booth.

☐ JUNIOR: "Better Part of Me" (MCA 1262)

It's been a long time since we heard from the man most famous for the hit, "Mama Used To Say." His new single comes in several remix versions that cover all the bases: at least one is sure to please even the most discriminating fan. This one should go over extremely well in clubs.

■ ALBUMS

☐ STING: *The Soul Cages* (A&M 75021 6405 2)

The thinking man's rocker returns with an introspective and deeply personal work reflecting on self and family. There are no savethe-environment anthems to be found here, and in that sense the singer/songwriter defies expectations. What he does deliver is thoughtful, provocative lyrics (full of sea and water imagery) and the quality production we've come to expect. With a special appearance by Branford Marsalis.

□ DIGITAL UNDERGROUND: This Is An EP Release (Tommy Boy TBC 964)



As its title informs us, This Is An EP Release—not a long-playing follow-up to the George Clinton-influenced rap posse Digital Underground's debut album of 1990, Sex Packets. The six-track EP contains remixes of "The Way We Swing" and "Packet Man," both of which appeared on Sex Packets, as well as equally Clintonesque new material such as "Nuttin' Nis Funky," "Tie The Knot," "Same Song" and "Arguin' On The Funk." The latter presents a dialogue in which Shock G acknowledges rap's debt to classic pfunk by explaining to Humpty Hump that Parliament/Funkadelic, Bootsy Collins and their associates were droppin' the funk before rappers. And Clinton's influence on the Underground is not only musical—This Is An EP Release's art work recalls the glory days of Parliament/Funkadelic album covers.

☐ MALCOLM MCLAREN: Round the Outside, Round the Outside (Virgin 91599-4)

Love him or hate him, you can't deny McLaren's influence in today's music. He was sampling and mixing/matching various music genres for ages now, dipping his hands in everything from hip hop to opera to create his work. Round continues that traditon, blending opera, House, hip hop, and excerpts from works by Shakespeare (including "Hamlet"). Classic McLaren tracks "Buffalo Gals" and "World Famous Supreme Team Radio Show" have been remixed for this effort.

☐ THE THROBS: The Language Of Thieves & Vagabonds (DGC 24316)

Early Alice Cooper is the most obvious comparison on The Throbs' debut album, The Language Of Thieves & Vagabonds—an album loaded with the type of go-forbroke passion that characterized early 1970s rock. Gritty rockers like "Come Down Sister," "Sweet Addiction" and "Ocean Of Love" recall early-'70s Cooper a la "Under My Wheels" or "Be My Lover," while a touch of Rolling Stones influence can be heard on "Ecstacy." The latter boasts a guest appearance by Little Richard, who plays an acoustic piano solo. The Language Of Thieves & Vagabonds was produced by Bob Ezrin—known for his work with Cooper as well as everyone from Pink Floyd to Bonham to Berlin—and Dick Wagner.

□ POP WILL EAT ITSELF: Cure For Insanity (RCA 2485-2-R)

Dance music for those who don't consider it synonomous with Top 40. Samples, noise and beats are the foundation this band builds upon. It's loud, aggressive and completely danceable. Chnaces are, radio still won't play these guys, but considering the increasing willingness of record-buyers to experiment with adventurous dance music, PWEI may finally get more of the recognition they deserve.

Chagall Guevara (MCA MCAD-10170)

Chagall Guevara doesn't play salsa, cumbia, merengue, plena or ranchero—the only thing Latinsounding about the five-piece band is its name. This self-titled album is melodic yet generally aggressive, guitar-powered rock that is comparable to bands ranging from The Rolling Stones to The Clash. The strongest cuts on Chagall Guevara, which the band produced with Matt Wallace, include "Play God," "Murder In The Big House," "Escher's World," "Take Me To Love Canal," "Violent Blue" and "Monkey Grinder."

☐ CHICKASAW MUDD PUPPIES: 8 Track Stomp (Wing/Mercury 843 935-2)



The Chickasaw Mudd Puppies, a band that at times suggests REM, deliver some rootsy garage-like rock on their second Wing/Mercury offering, 8 Track Stomp. The album is strongly blues-influenced, which isn't surprising given the fact that vocalist/keyboardist Michael Stripe produced it with blues great Willie Dixon. Avoiding overproduction, Stripe and Dixon go for rawness on cuts like "Jambalaya," "Shannon Love Biscuit," "Bill" and "Wasp."

LOOKING AHEAD

February 2, 1991 Independent product most likely to reach the Top 100 Pop Singles Chart
1. EASY COME EASY GO(Atantic)
2. WHAT'S IT GONNA BE?(Atlantic)
3. JUST THE WAY IT IS(Atco)
4. GIVE IT UP(Warmer Bros.)
5. IN YOUR ARMS(DGC)Little Cesear
6. I'LL DO 4 YOU(MCA)
7. JEALOUSY(Mercury) Adventures Of Stevie V
8. IESHA(Motown)
9. RICO SUAVE(Interscope)
10. IF YOU NEEDED ME(Epic)
11. WHEN WILL I SEE YOU SMILE AGAIN(MCA)
12. CALLING OUT YOUR NAME(EMI)
13. GAMES(Columbia)
14. HEAVEN CAN WAIT (Columbia)
15. HALFWAY(Epic) REO Speedwagon

EAST COASTING



Is this man going to become the Phil Rizzutto of the Rock and Roll Hall of Fame?

ROCK OF AGES: I guess there are weirder ways to find out about America going to war than hearing it from a tuxedoed David Crosby in a wheelchair, but I'd rather not have to find out. Like the rest of the press corps, I got the news from the Byrd with the broken wing backstage at the Rock and Roll Hall of Fame dinner on I-Day.

Hell, briefly, broke out, with newspaper reporters not sure whether their respective stories would run and TV reporters not sure whether they (and their camera crews) weren't needed somewhere else. Us magazine reporters just kicked back and took it all in. Ah, the luxury of a weekly deadline.

The most annoying aspect of the evening was not so much the powers that be deciding that, hey, life goes on and we'll keep the date, but trying so hard to justify it. Seymour Stein actually said something about how these inductees "gallantly" (I'm not kidding, he used the word gallantly) gave their lives to rock and roll. And Jann Wenner solemnly read the lyrics to Jackson Browne's "Blood on the Line," as if they were by Donne or Eliot. Then, to make matters worse, he actually said, "As Edwin Starr wrote, "War. What is it good for? Absolutely nothing." I expected him to continue: "Say it again. Uhh!" Unctuous and self-important.

But after Bush's rah-rah speech was shown on the monitors (even receiving applause during its rah-rahiest moments), things proceeded.

I've attended all six of these things, and they all have stunningly memorable

moments. This evening, the dullest of the six by a wide margin, had two:

The reunited **Byrds** singing "Turn, Turn," "Mr. Tambourine Man" and
(with Gene Clark on lead vocals) "I'll Feel A Whole Lot Better." The Byrds are currently ass-deep in legal troubles (drummer Michael Clarke decided to go out on the road as "the Byrds," which Chris Hillman correctly characterized as Ringo putting together three other guys and touring as The Beatles), but they were menschy enough to put their troubles aside to receive the honor for that beautiful music they made together so long ago. Wish that Paul McCartney were as willing to separate the music from the courtroom a couple of years back. The Byrds sounded great and their legal troubles are their own business. On this night they hugged and harmonized—the proper spirit of the decade they represent.

The other stunning moment was the unraveling of Quincy Jones, a man who was virtually canonized last year (movie, book, album retrospective, Grammy Living Legends award, magazine covers up the tuches, etc.). I don't know if Quincy Jones was drunk out of his mind, but he sure seemed it. He got up to induct Nesuhi Ertegun with a Lifetime Achievement Award (ridiculous on the face of it: if anything, the elder Ertegun belongs in a Jazz Hall of Fame) and rambled ridiculously, slurring his words, repeating parts of his speech and committing some hilarious bloopers (My favorites: Saying Elvis came from Memphis, Texas and contracting his inductee's name into "Nesurian.") When people began clinking their glasses to get him off (and after Ahmet Ertegun whispered into his ear for the fourth time at the podium and brought Nesuhi's poor family to stand at his elbow), the slap-happy Jones got belligerent: berating the audience for not realizing that Charlie Parker was the Mozart of his time. Charlie Parker? Mozart? Q, we were talking about rock and roll. The most unflappable man in the music business came gloriously undone. Don Henley, up next, put it best: "As Dexter Gordon said in Round Midnight, "I'll have whatever he's having."

Other moments: John Lee Hooker and Bonnie Raitt tearing it up (they're turning into a nice act), the Impressions battling backstage over exactly who are the genuine Impressions (don't ask, just know that six guys got inducted) and Phil Spector soberly and humorously inducting Ike & Tina Turner.

For the most part, though, an odd, lifeless night.

—LEE JESKE

BY ALEX HENDERSON

STUDIO SAVAGERY: In February, Third Stone/Atlantic is releasing the debut album by Saigon Kick—whose music is an interesting blend of 1960s-influenced psychedelia and guitar-crunching hard rock... Japanese headbangers Loudness have finished recording their *On The Prowl* album, for which Atco has a release date of March 19... In April, death-metallers Cannibal Corpse (whose current album is titled Eaten Back To Life) are scheduled to begin recording their next Metal Blade album. Its working title is Butchered At Birth...



Slayer

HIGHWAY TO HELL: In 1988, Slayer toured with Judas Priest as an opening act, receiving enthusiastic responses from mainstream metal fans at the Los Angeles Sports Arena. In 1991, the death-metal thrashers' popularity has grown to the point where they were able to headline that large venue. The increased following can be attributed to the fact that Slayer became more accessible on South Of Heaven and even more accessible on its latest album, Seasons In The Abyss. Brutally thrashing its way through tales of death, war and satanism from Seasons and previous efforts like South Of Heaven, Reign In Blood and Hell Awaits, Slayer showed why it's among the most commanding outfits in the metal genre. Fans weren't exactly sedate—numerous mosh pits were formed in the aisles. Opening the show was the impressive Testament, another band demonstrating that thrash can be varied instead of one-dimensional...

VILLAINS ON VIDEO: Video Music Inc., based in the Philadelphia suburb o Norristown, is distributing Emperor Entertainment home videos by Thin



DORO

Lizzy and Warlock that rockers should take note of. Lizzy's Live & Dangerous, filmed at a 1978 show, captures the vitality the band projected during the slammmin' '70s—a decade wrongly maligned by small-minded pop critics. The lineup of Phil Lynott (who died in 1986), Brian Robertson, Scott Gorham and Brian Downey turns it out on "Dancing In The Moonlight," "Are You Ready," "Me & The Boys," "Sha La La," "Massacre" and Lizzy's signature tune, "The Boys Are Back In Town"... Warlock's Live From London, filmed at the Camden Palace, boasts Doro Pesch (who left the band in the late '80s to pursue a solo career) singing lead on such blistering yet melodic metal as "Burning The Witches," "Time To Die,"
"Hellbound," "Evil," 'Hateful Guy,"
"Wrathchild," 'Metal Racer" and "Earthshaker Rock". The German-born Doro, a songstress who comes across as

strong yet sexy, sings convincingly and gives no indication that Engligh is her second language...

ROCKER MISCELLANEOUS: RCA has released yet another Elvis Presley collection. While Hits Like Never Before: Essential Elvis, Vol. 3 doesn't contain an abundace of mega-hits, the engaging 24-track CD will no doubt appeal to those who can't get enough of a man dubbed the King Of Rock & Roll (a title Chuck who can't get enough of a man dubbed the King Of Rock & Roll (a title Chuck Berry and Little Richard are equally deserving of). The CD's rarities, recorded in the 1950s, include three takes of the exhilarating "King Creole,"; an undubbed version of "Lover Doll"; two takes of Elvis' approach(es) to "Your Cheating Heart" by country legend Hank Williams, one of the rocker's main influences; a previously unreleased take of "A Big Hunk O' Love"; and a previously unreleased version of "I Need Your Love Tonight." Two songs you won't hear on the CD are Public Enemy's "Fight The Power" or Living Colour's "Elvis Is Dead"...

INDIE FOCUS

BY ALEX HENDERSON

■ INDIE PROFILE

FLYING FISH FLYING FISH RECORDS HAS HAD ITS SHARE OF FOLK ARTISTS and

acoustic-oriented singer/songwriters since it was founded in 1974. Folk, however, isn't the Chicago-based indie's only area of interest. Flying



Basin Brothers



Sweet Honey In The Rock



Laurie Lewis

Fish's roster ranges from Cajun group The Basin Brothers to roots rockers The Farmers' to Sweet Honey In The Rock (a female group that sings a cappella and draws on gospel and African music) to country/folk singer Laurie Lewis. Flying Fish has also released blues and, to a lesser degree, jazz. Folkies recording for the label include John Hartford, Bryan Bowers, Sally Rogers, Tom Paxton, Claudia Schmidt and Priscilla Herdman.

"Flying Fish is a very diverse label," explains director of promotions/A&R assistant Seymour Guenther. "It's not strictly a folk label. There's no one approach... l think (we're characterized by) a lack of rigidity and a sense of fun. The company we're most often compared to is Rounder, which is no accident because (Flying Fish president) Bruce Kaplan worked at Rounder for a number of years. Flying Fish is, in a sense, an offshoot of Rounder, but with a slightly different approach. I think ours is a more wideopen approach, although Rounder's approach is more comprehensive."

With acts like The Farmers, Flying Fish is hoping to attract a younger demographic. Guenther, reflecting on the demographics of Flying Fish con-

sumers, notes, "It does vary from artist to artist, but there's definitely a Flying Fish consumer. They are eclectic people, and you can almost point to them on the street. I would say the bulk of them are 30 and up. We do well in college towns—we're probably selling more to the professors, but we're trying to sell more to the students. Lately, I've been encouraging a more youth-oriented direction. There is a core of support—public radio type people. We're trying to get more into the college radio market."

Flying Fish isn't the only label based in Chicago-other Windy City indies include the blues-oriented Alligator, the metal/hard rock-oriented Red Light, the "industrial"-minded Wax Trax, the house-oriented D.J. International, the jazz/blues label Delmark and the jazz-oriented Best. Besides those companies, numerous labels specializing in house and dance music are Chicago-based. Reflecting on Flying Fish's Chi-Town base, Guenther points out, "There are centers of independent music other than New York, L.A. or Nashville—Boston, Minneapolis, Atlanta, Miami. There is a long tradition of the music industry in Chicago, which pre-dated L.A. as a music center. There is a good studio scene here. Chicago is the home of the blues and house music-a lot of house-music independents too numerous to mention are based in Chicago."

■ INDIE **NEWS**

PRIORITY: Another rap signing at Priority is Funky Socialistics, whose repertoire includes a hip-hopped version of Roberta Flack & Donny Hathaway's "You Are My Heaven." The crew's rather commercial leanings are a departure from the more hardcore rappers signed to Priority, including N.W.A, Ice Cube, Eazy-E, Low Profile, Rockin' Roz and KMC—whose name stands for Kaotic Minds Corruptin'...

■ INDIE REVIEWS

SINGLES

☐ MARIO: "Whip It, Baby" (Nastymix IGU74005-4)

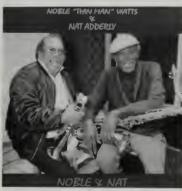


CASH BOX FEBRUARY 2, 1991

The Dazz Band's 1982 R&B/funk hit "Let It Whip" is sampled quite a bit on Mario's "Whip It, Baby"—a commercial rap/dance song with a feel somewhat similar to Tone Loc's 'Wild Thing." Conservative "urban" radio programmers who won't add Ice-T or Public Enemy's hardcore rap may be receptive to "Whip It, Baby," which was produced by Reggie "Reg" La-Lanne.

ALBUMS

□ NOBLE "THIN MAN" WATTS & NAT ADDERLY: Noble & Nat (King Snake/Ichiban KIN 4041)



Nat Adderly, brother of the late jazz alto great Cannonball Adderly and a jazzman who knows a thing or two about hard bop himself, is presented in a blues/jazz setting along with tenor saxophonist Noble "Thin Man" Watts on Noble & Nat. Though groovin' blues-drenched instrumentals like "Camp Meeting," "Help Is On The Way" and "Nighttime Is The Right Time" give Adderly a chance to improvise and blow a spirited cornet and allow Watts to stretch out as well. Noble & Nat is an accessible work that lacks the complexity of Adderly's bop. While Noble & Nat is largely instrumental, the musicians both sing and blow the blues on "My Granny

GREGORY ISAACS: The Best Of Gregory Isaacs (Tassa 7004)

Gregory Isaacs is known for "lovers' rock," a style of reggae that deals with love and romance instead of social or political commentary, but the Jamaican vocalist hasn't limited himself to that approach. While "Once Ago" and "Each Day" are straight-up "lovers' rock," other songs from *The Best Of Gregory Isaacs* like "Village Of The Underpriviledged" and "A Riot" deal with the Black man and woman's ongoing struggle for democracy.

JOHN CAMPBELL: Turning Point (Contemporary/Fantasy CCD-14061-2)

Acoustic jazz pianist John Campbell gets busy outside a trio setting on his third album for Contemporary/Fantasy, the digitally recorded *Turning Point*—which was produced by vibist Terry Gibbs. The trio heard on six of the CD's ten tracks—Campbell, bassist Jay Anderson and drummer Joel Spencer—becomes a quartet with the addition of trumpet/flugelhorn master Clark Terry on the standards

"Canadian Sunset" and "This Time The Dream's On Me"; a reworking of Terry's bop item "In Orbit" and the relaxed jazz/blues of "Chicken Red." Campbell swings with a vengeance on Horace Silver's "Quicksilver," Dizzy Gillespie's "Shaw Nuff" and the standard "You Stepped Out Of A Dream," but Duke Ellington's "Prelude To A Kiss" and Chano Pozo's "Tin Tin Deo" illustrate his ability to express himself equally well at a slower tempo.

☐ THE ZOO GODS: Visions Of Wonder (Levin LLPI-0697)

Don't let the name fool you-The



Zoo Gods aren't some artsy "alternative" outfit. Instead, Visions Of Wonder is a hard rockin', guitar-powered effort with influences ranging from '60s psychedelia to '70s/'80s punk and metal. The EP's four aggressive slamjams—"Up Inside Medusa," "Groovin' Hallucination," "Messiah" and "Simply Divine"—rock with a vengeance and should appeal to both headbangers and non-headbangers. For more information on The Zoo Gods or the Levin label, please call Bill Levin at (317) 844-6271 or (317) 923-8379.

☐ TONY CAMPISE: First Takes (Heart HMTCO21CD)

Campise—a one-time sideman for Stan Kenton who plays the tenor, soprano and alto saxophones as well as flute-takes a relaxed and highly lyrical approach to mainstream jazz on First Takes. Campise shows that he has chops to boot on readings of Antonio Carlos Jobim's "How Insensitive," Charles Mingus' "Gooodbye Pork Pie Hat" and the Duke Ellington classics "I Got It Bad" and "Prelude To A Kiss"—but equally important, he has warmth and sensitivity to go along with them. Sidemen include Erich Avinger (electric guitar), Rick Jackson (acoustic piano), Bill Miller (acoustic bass) and Steve Allison (drums).

□ COUNTRY JOE McDONALD: Supersitious Blues (Rykodisc RCD 10201)

Superstitious Blues, despite what its title infers, isn't strictly a blues album. However, Country Joe McDonald of Country Joe & The Fish and guest Jerry "Grateful Dead" Garcia do bring a fair amount of blues feeling to the project, an acoustic album drawing on rock, country and folk influences. "Blues For Michael" and the title track adheres to a basic blues structure, while songs like "Starship Ride" and "Standing At The Crossroads" and the haunting "Cocaine" convey blues feeling without following that structure.

RHYTHM & BLUES

BY ERNEST HARDY

ISLAND RECORDS HAS A SURE WINNER on its hands with the new Mica Paris disc, Contribution. Though she won fans around the world with her first release, So Good and the hit singles, "My One Temptation" and "Breathe Life Into Me," it was mainly a case (as so often is the case today with the young divas) of the talent easily eclipsing the material. With her new release, not only is the material up to the challenge, but so is the production. House and hip-hop inflections abound, but never simply for their own sake. The song and Paris' vocals are still the highlights and what a relief to find production used to enhance those factors rather than mask deficiencies. The cassette has been in my player ever since I got it a while ago, and I've yet to tire of it. The title song, "Truth and Honesty," and a brilliant cover of Smokey Robinson's classic, "More Love" are highlights. Those who are already fans will have their faith justified; those who were a little more hesitant in their response to Paris (as I was) will have all reservations melt away. Excellent stuff.

NEWS:

Motown Recording artist Johnny Gill recently hosted a press luncheon at B. Smith's in New York city to personally thank press, radio and retail for their support of his self-titled, double-platinum Motown debut. At the luncheon, a representative from the office of Mayor David Dinkins read a proclamation from the City of New York thanking Johnny for being a role model for young African Americans and congratulating him on his many accolades.

Motown president/ceo Jheryl Busby, Motown PR director Linda Haynes and Bernard Jackson of Surface were among the guests. Gill is currently on the Triple Threat Tour with Keith Sweat and Bell Biv Devoe...

Melody Washington, the voice that made Stevie V.'s dance smash "Dirty Cash" such a sexy and infectious slice of music, is being wooed by various labels for a deal of her own. Washington, who produces and writes her own music, was a high school music teacher in England before striking pay-dirt with Stevie V.

Cardiac Records recording act, Brother Makes Three, have just completed filming a video for their hit, "Do You Want To Dance" (co-written by Brother Makes Three lead singer, Shook, and the members of 2 In A Room who also appear as backing singers).



BUST THIS MOVE: MTV and Pepsi-Cola Joined forces to present the second annual Rock N' Jock Softball Challenge in Los Angeles on January 12. The softball game, which featured musicians, actors and athletes, raised \$15,000 for the T.J. Martell Foundation for Leukemia, Cancer and AIDS research. The game will air on MTV in April. Shown here are Abbey Konowitch (sr. vp, Music and Talent, MTV) and Young M.C.



NOT JUST A FAZE: Bahla Entertainment vocal recording group, Faze, are out to prove they won't be just a phase, as they polish their debut release for the label. Love Games is due out in May. The first single, "The Way You Do the Things You Do," is due for release in mid-March. Pictured above (standing, I-r) are: Robert Wright, L.A. Faison, Dave Johnson, and Princeton Cherry of Faze; Dino Perera, director of A&R for Bahla, and Greg Peck, Bahla president; (seated I-r) are: engineer Kevin Kelly; producer/co-writer Kyle Jason, and Faze's Wayne Morrison.

R&B ALBUMS

1 I'M YOUR BABY TONIGHT (Arista 8616) White	Last	Total V Week V	Moeks 1
	ney Houston	2	11
2 THE FUTURE (MCA 10115)	•	1	10
3 RALPH TRESVANT (MCA 10116)		3	9
4 PLEASE HAMMER DON'T HURT'EM (Capitol 92857)(P3)		4	50
5 TO THE EXTREME (SBK 95325)		8	20
7 MARIAH CAREY (Columbia 54202)		10	29
8 KILL AT WILL (Priority 7230)		14	6
9 MAMA SAID KNOCK YOU OUT (Def Jam/Columbia 46888)		5	17
0 PRIVATE TIMESAND THE WHOLE 9! (Warner Bros. 26005)	. Al B. Sure!	9	13
11 SHORT DOGS IN THE HOUSE (Jive/RCA 1353)		11	19
12 POISON (MCA 6387)(P)		13 12	6 32
4 TASTE OF CHOCOLATE (Cold Chillin/Reprise 26303) Big		7	12
5 BACK FROM HELL (Profile 1401)		15	9
6 GONNA MAKE YOU SWEAT(Columbia 47093) C&C N		28	3
AIN'T NO SHAME IN THE GAME (Epic 46947)		20	14
B JANET JACKSON'S RHYTHM NATION 1814 (A&M 3920)(P3) Ja		21	69
9 THE REVIVAL (Wing/Polygram 841 902) To 0 ONLY HUMAN (Arista 8620) Jeff	ny Ioni Ione	19	37 9
1 ROPE A DOPE STYLE (Atlantic 82164)		17	11
2 FATHERS DAY (Uptown/MCA 1006)	.Father M.C.	22	10
3 3 DEEP (Columbia 46772)		18	11
4 LOOK HOW LONG (MCA 10044)		26 25	8 16
5 WORLD CLIQUE (Elektra 60957)		25	11
7 ALWAYS (MCA 10025)		27	17
B LIVE IN CONCERT (Luke Skyywalker 3303)	2 Live Crew	31	3
BUSINESS AS USUAL (Def Jam/Columbia 47067)		DEE	3UT
JOHNNY GILL (Motown 6283)		29	40
1 THE BOYS (Motown 6302)		23 35	16 7
3 LIVIN' IN A HOE HOUSE (Drive By 4XL15131)		34	12
DREAMLAND (RCA 2221)		37	23
CIRCLE OF ONE (Fontana/Mercury 846 346)		36	23
5 IVORY (Epic 45101)		32	15
7 COMPOSITIONS (Elektra 60922)	Anita Baker	38 30	29 15
MCHEL'LE (Ruthiess/Atco 91282)		58	2
JASMINE GUY (Warner Bros. 26021)		33	13
<u>1</u> ALAH HATHAWAY (Virgin 91382) Lal	ah Hathaway	42	21
BORN TO SING (Atlantic 82084)	-	60	40
3 REBEL SOUL (4th & B'Way/Island 444 030)		41 46	5 20
5 HI-FIVE (Jive/RCA 1328)		40	10
TAKE IT TO THE FLOOR (Capitol 94846) Specia		39	10
7 SO MUCH 2 SAY (Reprise 25892)		45	17
8 BONAFIDE (Charisma 91384)		49 44	18 14
		43	14
0 UK BLAK (EMI 93497)		50	8
1 TREAT EM' RIGHT (Select 9063)		47	7
1 TREAT EN RIGHT (Select 9063)	2 I ive Crew		25
TREAT EM RIGHT (Select 9063) A BLITZ OF SALT-N-PEPA (Next Plateau 1025) BANNED IN THE USA (Luke Skywalker/Atlantic 91424)		55 64	25 34
1 TREAT EM' RIGHT (Select 9063) 2 A BLITZ OF SALT-N-PEPA (Next Plateau 1025) 3 BANNED IN THE USA (Luke Skywalker/Atlantic 91424) 4 AMERIKKKA'S MOST WANTED (Priority 57120)	ice Cube	55	
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TREAT EN RIGHT (Select 9063) A BLITZ OF SALT-N-PEPA (Next Plateau 1025) BANNED IN THE USA (Luke Skywalker/Atlantic 91424) AMERIKKKA'S MOST WANTED (Priority 57120) LISTEN WITHOUT PREJUDICE VOL.1 (Columbia 46898) THE MUSIC AIN'T LOUD ENOUGH (Creative Funk/SOH 7000) THE NEW FORMULA (Motown 6309)	ice Cube orge Michael D.J. Kool Today	55 64 57 54 48	34 7 5 16
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TOP R&B **SINGLES**

February 2, 1991



#1 Single: Pebbles



High Debut: Ralph Tresvant #67



To Watch: Alexander O'Neal #41

Total Weeks ▼ Last Week ▼ Total Weeks ▼ Last Week ▼

1 LOVE MAKES THINGS HAPPEN (MCA 53973) Pebbles Feat./Babyface	1	13	51 KEEP YOUR BUTT AT HOME (2001 Records 9001-12) Saxxy	58 6
2 LOVE WILL NEVER DO (A&M 75021 74471) Janet Jackson	2	12	52 HERE COMES THE HAMMER (Capitol 79445) M.C. Hammer	
3 I'LL GIVE ALL MY LOVE TO YOU (Elektra 464915) Kelth Sweat	6	11	53 WHATS IT ALL ABOUT (Profile 7315) Run DMC	
4 ONLY HUMAN (Arista AS-2127) Jeffery Osbourne	4	14	54 MY MY MY (Atlantic 4-87792)	
5 WHEN WILL I SEE YOU SMILE AGAIN (MCA 53976) Bell Blv DeVoe	14	9	55 GOLD DIGGER (Def Jam 38T3634)	
6 GET HERE (Fontana 878476) Oleta Adams	12	14	56 MARY HAD A LITTLE BOY (Arista 2142)	
7 SOMETHING IN YOUR HEART (Atlantic 3564) Michel'le	13	9	57 I WILL ALWAYS LOVE (Atlantic 4-87896)	
8 GONNA MAKE YOU SWEAT (Columbia 38T-73604)(P)			58 ANOTHER LIKE MY LOVER (Warner Bros. 4-19486) Jasmine Guy	
	9	11	59 GO FOR IT (Capitol 44667)	
9 IF I WERE A BELL (Epic 34T-73616) Teena Marie	7	13	60 GENTLE (Island 878472-4) Dino	
10 AROUND THE WAY GIRL (Def Jam/Columbia 38T-73609) L L Cool J	10	13	61 DO YOU WANT ME (Next Plateau 50137) Salt-N-Pepa	
11 SOMEDAY (Columbia 73561) Mariah Carey	11	6	62 THRILL (Black Forest 7176)	
12 ALL THE MAN I NEED (Arista 2156) Whitney Houston	8	7	63 IT'S A SHAME (Warner Bros. 4-19596) Monie Love	
13 WRITTEN ALL OVER YOUR FACE (Atlantic 4-87805) Rude Boys	18	10	64 LOVE ME JUST FOR ME (Capitol V-15607) Special Generation	
14 IESHA (Motown 10371) Another Bad Creation	17	12	65 MY ONLY LOVE (Reprise 4-19732)	
15 FAIRY TALES (Elektra 8277-2) Anita Baker	21	8	66 INSANITY (Motown 4750)	
16 HEAD OVER HEALS (Epic ET45015) Tony Terry	16	11	67 STONE COLD (MCA 10116) Ralph Tresvant	
17 FIRST TIME (Columbia 73502) Surface	3	16	68 CAUSE I CAN DO IT RIGHT (Cold Chillin'/Reprise 4-19554) Big Daddy Kane	
18 BABY DON'T CRY (Virgin 4-98896) Lalah Hathaway	23	13	69 I CAN'T DO NUTTIN' FOR YA MAN (Def Ka, 44-73612) Public Enemy	
19 YOU DON'T HAVE TO WORRY (Atlantic 4-87816) En Vogue	5	13	70 THIS IS AN EP RELEASE (Tommy Boy 964) Digital Underground	
20 THIS HOUSE (Capitol 4JM-44652) Tracl Spencer	22	10	DOESN'T THAT MEAN SOMETHING (Arista 2170)Geoff McBride	
MAKE IT WITH YOU (Elektra 64916) Teddy Pendergrass	25	11	72 I WANNA GET WITH YOU (MCA 53925)	
22 I DON'T KNOW ANYBODY ELSE (RCA 2735) Black Box	24	11	73 WHEN WAS THE LAST TIME THE MUSIC MADE YOU CRY (Warner Bros. 4-19783	3)
23 ALL SEASONS (Atlantic 87772) Levert	28	7	James Ingram	
DON'T LET ME DOWN (EMI 4JM-50335) O'Jays	40	3	74 THING CALLED LOVE (Motown 2069) The Boys	51 16
25 BLACK PARADISE (Atlantic 82130)	26	8	75 POWER OF LOVE (Elektra 4-64934) Deee - Lite	
26 MISSING YOU (Virgin 0-96414) Soul II Soul	33	11	76 MAKE IT EASY ON ME (Next Plateau 50129) Sybil	
27 IT NEVER RAINS IN SO.CALIFORNIA (Polydor PRO885-1) Tony! Ton!! Tone!		17	77 BETTER PART OF ME (MCA 54011) Junior	81 2
MELODY COOL (Paisley Park/Warner Bros. 4-19778) Mavis Staples	31	7	TB LET ME SHOW YOU (Columbia OBR 38-73589) Black Flames	DEBUT
JUST A LITTLE BIT (Charisma 96403)		9	ANOTHER SLEEPLESS NIGHT (Arista 2148)	
1 CAN'T TELL YOU WHY (Elektra 8270-2) Howard Hewett		7	Mike "Hitman" Wilson feat./Shawn Christopher	DEBUT
U.K. BLACK (EMI 4693) Caron Wheeler		9	80 I SURRENDER (SBK 19725) Love & Laughter	57 10
32 DON'T BE A FOOL (MCA 53880) Loose Ends		14	81 SOMEBODY'S CRYING (Reprise 4-19539) Force M.D.'s	68 12
33 MY LAST CHANCE (Motown 2083) Marvin Gaye		11	82 I JUST CAN'T HANDLE IT (Jive/RCA 1398)	80 21
PLAY THAT FUNKY MUSIC (SBK 05364)		6	83 ALL OF ME (Cold Chillin'/Reprise 4-19478) Blg Daddy Kane	
THE PLACES YOU FIND LOVE (Owest/Warner Bros. 2-4569) Quincy Jones		9	84 EVERY LITTLE THING (Arista 2136)	67 11
36 TOM'S DINER (A&M 15297)(G)DNA Feat./Suzanna Vega			85 COME ON, LET'S MOVE IT (Profile 7322) Special Ed	DEBUT
37 I'LL DO FOR YOU (Uptown/MCA 53914) Father M.C.		13	86 MY HEART YOUR HEART (Capitol 79339) Whispers	84 19
MELT IN YOUR MOUTH (Epic 49T-73639) Candy Man		7	87 TRUE LOVE (Columbia 73538) The Chimes	86 12
DO THE BARTMAN (Geffen 4-19665)		8	98 DO ME RIGHT (MCA AD10115)	DEBUT
JUSTIFY MY LOVE (Sire/Warner Bros. 19485)		9	KEEP OUR LOVE ALIVE (Motown 1990) Stevie Wonder	97 15
ALL TRUE MAN (Tabu/Epic 35T-73627) Alexander O'nell		3	90 BOOMERANG (SBK 07341)	
42 LITTLE BIT DANA TONIGHT (Profile 7314) Dana Dane		6	91 MONIE IN THE MIDDLE (Warner Bros. 0-21737) Monie Love	55 15
THE REAL THING (RCA 3105) Marion Meadows		7	92 THE GHETTO (Jive/RCA 139-1)	64 16
44 SENSITIVITY (MCA 53933)			93 ROPE A DOPE STYLE (Atlantic 4-87828) Levert	
45 LOVE ME DOWN (Capitol 79366) Freddle Jackson		_	94 GROOVE IS IN THE HEART (Elektra 4-64934)(G) Deee-Lite	
46 LOVE YOU TO THE LIMIT (MCA 53960)		7	95 KICKIN' AFROLISTTICS (Def Jam/Columbia 38T-73591) The Afros	
DO ME AGAIN (Capitol 79471) Freddie Jackson		2	96 WHEN YOU CRY (Warner Bros. 4-19566) The Winans	
HOLD YOU TIGHT (Giant 4-19458)		3	97 LET ME SHOW YOU (Alpha Int'l 70712) Lorenzo Smlth	
49 I LIKE THE WAY (Jive 1424-2-JDJ)		3	98 SPEAK TO ME (Reprise 4-19512) Michael Franks	
GETTING BACK INTO LOVE (Motown 2075)	00	2	99 DO YOU CARE (Select FMS62370)	
			100 STUPID (MCA 53998) Burnadette Cooper	91 8

RAP/DANCE

BY ERNEST HARDY

INTERVIEW:

IN A RECENT CONVERSATION WITH SALT-N-PEPA, rap's premiere feminists revealed that the recent mini-tour they just completed was only a warm-up for a hoped-for major summer tour. (When we spoke, they were a little nervous about pending plans to visit Europe; with the current situation in the Persian Gulf, and terrorist attacks a very real possibility, they were understandably hesitant about flying abroad.) In addition to Spinderella handling deejay duties, the rappers used a real band on the tour.

"It was great," says Salt. If something was going over really well, then you could extend it and jam a bit; if something wasn't going so hot, then you could cut it short. Playing with a band let us feed off the audience a lot more. It was more of a two-way street. I think you'll see more and more rappers using real bands when they tour in the future but we were the first."

The group was still ecstatic about the response to last year's smash hit, "Expression," which marked the first time they wrote and produced themselves. Look for more such input in the future.

"It was really surprising to us," says Salt, "but it felt great. It made us feel good about ourselves, and we'll definitely be doing more of it in the future."

Though the success of the last year has boosted their self-confidence ("Expression" was the biggest selling rap single of 1990 in addition to being a huge pop hit; the album, *Blacks' Magic* is nearing double platinum, and the current single, "Do You Want Me" is already a radio favorite) they admit to a feeling of frustration with their current level of success.

"We don't feel we're as big as we could be," explains Salt. "We know we haven't yet reached our full potential. Our album is almost double-platinum, but we know we can do better than that. We can be bigger than that. And that's what we're working on right now."

Salt, who admits to being a huge MC Hammer fan ("You can't dis the brother. He's doing what he wants to do and making money at it. He's good at what he does. He puts on a great show and it's entertaining,") laughs when asked what inspires the group at this point in their career.

"Money," she says simply.

A criticism aimed at the group for a long time now has been that they've sold out, become more concerned with money and crossing over than they are with rap *music*.

"We've heard that for a long time now," says Salt, "but we don't know where that comes from. We make music we like and that our fans like, and they buy it. I don't think that's selling out. It's just giving your fans what they want. And at the same time, I do think we've grown, but that's only natural."

NEWS

NOCHE LATINO, makes its debut at China Club in Hollywood on Sunday, February 10th. Driven by an all-star nine-piece latin ensemble called Son Mayor, Noche Latino will bring the best of Salsa music, from mambo to merengue to cha cha to gua guanco, to the popular Los Angeles nightspot. It is hoped that Noche Latino will evolve along the lines of the wildly successful China Club ProJam, a blend of in-house band members, resident and touring sidemen and frequent superstar musicians performing together in an incredible jam session. (Bruce Springsteen, Sting, Don Henley, Elton John, Stevie Wonder, Michael Bolton, Bruce Hornsby, Herbie Hancock, Rick James, and Bruce Willis are among those who have participated in the jam sessions.)

"Rap It Up," one of the largest talent competitions created for Rap music (in commemoration of Black History Month), is scheduled to kick-off in February, on the Hip Hop Countdown & Report radio show. "Rap It Up" is a national rap artist talent search and all rappers are invited to enter the competition. The grand prize winner will receive a record company audition, \$5,000 in cash, and will appear on BET's Rap City program and be spotlighted on The Hip Hop Countdown & Report program. Dallas-based PRO-LINE cosmetics, BET (Black Entertainment Television), and Los Angeles syndicators, Bailey Broadcasting Services, have all joined forces to present the competition. RCA recording artist Kool Moe Dee is the official spokesperson for the "Rap It Up" promotion.

DANCE/RAP ALBUMS

	ANCE/RAP ALBUNS 2.0001 The course in the indicator at topo usual chart movement		
Feb. 2	2, 1991 The square bullet indicates strong upward chart movement. Total Week Last Week ▼		
1	JUSTIFY MY LOVE (Sire/Warner Bros. 19485)Madonna	2	7
	I DON'T KNOW ANYBODY ELSE (RCA 2735-1) Black Box	7	9
	AROUND THE WAY GIRL (Def JarryColumbia 44-73610) L.L. Cool J	19	7
	GONNA MAKE YOU SWEAT (Columbia 44-73605) C&C Music Factory	1	11
	I LIKE YOU (Epic 49-736000) Culture Beat	12	7
	LOVE WILL NEVER DO(WITHOUT YOU) (A&M 75021-7441-1) anet Jackson	10	7
		DEB	UT
	JUST ANOTHER DREAM (Polydor 877 963-1) Cathy Dennis	3	13
9	0	DEB	UT
	CRASH (HAVE SOME FUN) (Tommy Boy TB-963)TKA Feat/Michelle Visage	18	9
	FREEDOM (Columbia 44-73584) George Michael	14	9
12	IESHA (Motown 4747)	30	3
13	The Aller Annual Of Charle V		BUT
14	l'LL DO 4 U (MCA 53912) Father M.C.		7
15	WORLD IN MY EYES (Sire/Reprise 0-21735) Depeche Mode	4	11
16	WHATEVER MAKES YOU HAPPY (Atlantic 0-86123) Ten City	15	9
17	TRAGEDY FOR YOU (Epic 49-73594)	31	7
18	H.O.U.S.E. (Atlantic 0-86119)	21	7
19	DON'T BE A FOOL (MCA 53906) Loose Ends	24	7
20	THAT MAN (HE'S ALL MINE) (Virgin 0-9413)	20	9
21	WIGGLE IT (Cutting CR 237) 2 In A Room	13	21
22	FOUND LOVE (Epic 49-73548) Double Dee Feat/Dany	11	13
23	LIVIN' IN THE LIGHT (EMI V-56175)	22	13
24	THE GHETTO (Jive/RCA 1397) Too Short	23	9
25	MISSUNDERSTANDING (Warner Bros. 0-21744) Al B.Sure!	26	13
26	LOVE SO SPECIAL (Atlantic 0-86124)	8	11
27	TOM'S DINER (A&M 75021 2342-1) DNA Feat/Suzanne Vega	6	15
28	WHITE RABBIT (Megatone 181) David Diebold & Kim Cataluna	34	3
29	INSANITY (Motown 4750) The Pointer Sisters	29	7
30	B.B.D. (I THOUGHT IT WAS ME) (MCA 53899)Bell Biv DeVoe	9	9
31	DON'T STOP NOW (Epic 49-73650) Cover Girls	DE	BUT
32	I JUST CAN'T HANDLE IT (Jive/RCA 1406-1)	32	7
33	MELT IN YOUR MOUTH (Epic 49-73639)	DE	BUT
34	WHAT'S IT GONNA BE (Atlantic 0-86099) Jelly Bean Feat./Niki Harris	DE	BUT
35	SENSITIVITY (MCA 53933)	17	11
36	MONIE IN THE MIDDLE (Warner Bros. 0-21737) Monie Love	5	11
37	SOMEDAY (Columbia 44-73560) Mariah Carey	DE	BUT
38	THINK (Tommy Boy TB961) Information Society	35	15
39	ICE ICE BABY (SBK V-19724) Vanilla Ice	37	19
40	KNOCKIN' BOOTS (Epic 49-73437) Candyman	33	19

COCINANDO

BY TONY SABOURNIN



As part of its 25th anniversary celebration, Kubaney Records announced the re-signing of popular merengue band Pochl y La Coco Band to a multiyear contract. Pictured seated (from left) are: Kubaney's owner and CEO Mateo San Martín and lead *Cocotudo* Pochl Familia; standing: Kubaney's representative at The Dominican Republic Luis "Guicho" Pichardo and president Tony San Martín.

FIRST THE GOOD NEWS. U.S. District Court Judge Emilio Garza of San Antonio, Texas, has ordered Musiofertas Cassettes' owners Julio Alvarez and Hugo A. Martínez to pay \$458,200 to CBS Records and BMG Music for Musiofertas' involvement in the sale of unauthorized parallel imports of their Spanish-language recordings. According to the RIAA, this judgment, which includes damages and attornies' fees, represents the maximum amount of statutory damages permitted in this particular case under U.S. Copyright Law.

The lawsuit was filed on Aug. 17, 1989, after the defendants failed to respond to a warning letter sent by the labels' counsel notifying them that they were infringing the plaintiffs' copyright. In addition to the damage award, the defendants were also permanently enjoined from importing, selling and distributing cassettes legally manufactured outside of the United States without the plaintiffs' authorization.

"This is an important victory for the legitimate recording industry and demonstrates the RIAA's resolve to work hard for Hispanic labels, which continue to be disproportionately hurt by the problem of unauthorized parallel importation," said Steve J. D'Onofrio, senior vice president of the RIAA's Anti-Piracy Operations.

NOW THE BAD NEWS. Distributors and retailers of parallel imports are getting more sophisticated. Rather than risk exposure to potential whistle-blowers by conducting business independently, they seem to have now incorporated into other businesses unrelated to music.

For instance, the infamous 2 for \$5 cassettes are now a steady staple on several newstands in New York's Union Square area, a marked difference from their dispersed—but prominent—sidewalk displays during the summer. On the Upper West Side, Dominican bodegueros and clothiers have a special section for the dos por cincos right next to the plátanos and the women's bras. In yet another combination, smoke shops have them wedged between the New York Post and the porno books.

When questioned, managers innocently and unanimously raved about the fast and successful turnover of the cassette section. Curiously, for every five MC Hammers or Mariah Careys downtown, there are 100 Spanish-language titles uptown, both multinational product and such independent releases as Fernando Villalona's latest.

This marketing channel modification raises several questions. How truly big is this importation business? And, more importantly, how seriously is the industry attempting to thwart the problem?

Obviously, the RIAA's anti-piracy efforts aren't enough. From all accounts, its staff works ceaselessly, often to a breaking point; yet, in spite of reported "mandates" received from the industry to continue its work, presumably because the RIAA can't increase its staff commensurately with the imports' proliferation because its sponsors—the labels—don't make the finances available. In addition, the lobbying effort necessary to make importation a felony in all states requires substantial monetary support. Unfortunately, in its High Noon-role as industry sheriffs against the bad guy importers and pirates, the RIAA also faces continuous criticism, particularly from the vociferous Latino segment

If the industry is serious in eliminating this problem, then it ought to re-allocate misbegotten funds—like the ones earmarked for the six year-old, yet

MIAMI LATIN LPs

February 2, 1991 The square bullet indicates strong upward chart movement.

ı		
ľ	1	BACHATA ROSA (Karen Records) J.L. GUERRA Y GRUPO 4-40
	2	SALSA CALIENTE DEL JAPON (RMM/Sony) ORQ. DE LA LUZ
	3	LOS EXITOS DE (Sony Discos) GLORIA ESTEFAN
	4	SIEMPRE WILFRIDO (Sonotone) WILFRIDO VARGAS
ı	5	PUNTO DE VISTA (Sony Discos) GILBERTO SANTARROSA
	6	DOS (Capitol/EMI Latin) MYRIAM HERNANDEZ
	7	CUANDO YO AMO (Sonotone) RUDY LA SCALA
	8	SOBREVIVIENTES DEL AMOR (Sony Discos) BRAULIO
ı	9	NIÑA (Capitol/EMI-Latin) JOSE FELICIANO
	10	OTRA VEZ (Sony Discos)
	11	BANDIDO (Sony Discos) AZUCAR MORENO
	12	NADIE COMO TU (CEL) PALOMA SAN BASILIO
	13	SE BOTO LA SALSA (Globo) VARIOUS ARTISTS
	14	HOMENAJE A BENNY MORE (Guajiro)
	15	CON LA MUSICA POR DENTRO (MPI)NINO SEGARRA
	16	BAILE PUNTA (Sonotone) BANDA BLANCA
	17	EN VIVO (Sony Discos)
	18	EL PIANO DE AMERICA (BMG/Ariola) RAUL DI BLASIO
	19	EL GATO (Sony Discos)
	20	PAJARO HERIDO (Sony Discos) ROBERTO CARLOS

LOS ANGELES LATIN LPs

February 2, 1991 The square bullet indicates strong upward chart movement.

ı		
l	1	MEXICO, VOZ Y SENTIMIENTO (Sony) VARIOUS ARTISTS
ı	2	VEINTE AÑOS (WEA Latina) LUIS MIGUEL
ı	3	CUANDO YO AMO (Sonotone) RUDY LA SCALA
ı	4	LO NUEVO Y LO MEJOR (TH/Rodven) LOS TEMERARIOS
	5	TU AMIGO (Fonovisa) BRONCO
ı	6	BANDIDO (Sony Discos) AZUCAR MORENO
ı	7	DOS (Capitol/EMI-Latin) MIRIAM HERNANDEZ
ı	8	EN VIVO (Sony Discos) ANA GABRIEL
ı	9	PARA ADOLORIDOS (Fonovisa) LOS TIGRES DEL NORTE
ľ	10	EL EMIGRADO (Capitol/EMI-Latin)
ı	11	LOS EXITOS DE (Sony Discos) GLORIA ESTEFAN
ı	12	EL SONIDO ROMANTICO (Fonovisa) VARIOUS GROUPS
ı	13	LA TROPICALISIMA (Sonotone)
ı	14	EN LAS BUENAS Y EN LAS MALAS (Ariola) JOSE JOSE
	15	MIENTRAS USTEDES NO DEJEN (Sony) V. FERNANDEZ
	16	EL PIANO DE AMERICA (BMG/Ariola) RAUL DI BLASIO
-	17	UN TOQUE DE MISTERIO (TH/Rodven) RICARDO MONTANER
	18	AMOR DE NADIE (Sony Discos) LUCIA MENDEZ
	19	ETERNAMENTE BELLA (Fonovisa) ALEJANDRA GUZMAN
	20	LOS 20 EXITOS (Sonotone) LOS TERRICOLAS
	Sou	rce: Gato Associates Research

invisible Rock and Roll Hall of Fame, a reported \$48 million at last count—and let's declare open season on importers and pirates.

OSING, WE BID A FOND FAREWELL to TH/Rodven's general manager Gumersindo Miranda who, in the perfect example of the Peter Principle, has been promoted to the recently created position of international liaison for Sono Rodven. His duties will be assumed by José Martínez, a Rodven Venezuelan executive.

Also, unconfirmed reports from Puerto Rico assure us that Frank Torres, TH/R's main man in P.R., resigned from the label, retroactively to Dec. 31, and has created Paradise Records in partnership with his new wife, island promoter Carmencita Mirabal.

TOP 200 ALBUMS

February 2, 1991

(G) = GOLD (RIAA) Certified) (P) = PLATINUM (RIAA) Certified)



High Debut: David Lee Roth #39		
	Weeks	V
1 TO THE EXTREME (SBK 95325)(P6) VANILLA ICE	1	19
2 THE IMMACULATE COLLECTION (Sire/Warner Bros. 26440) MADONNA	2	10
THE SIMPSONS SING THE BLUES (Geffen 24308) THE SIMPSONS	3	7
MARIAH CAREY (Columbia 45202)(P3) MARIAH CAREY	6	33
5 THE RAZORS EDGE (Atco 91413)(P)	5	18
6 PLEASE HAMMER DON'T HURT 'EM (Capitol 92857)(P9) M.C. HAMMER	4	47
7 I'M YOUR BABT TONIGHT (Arista 8616) WHITNEY HOUSTON	7	11
8 THE RHYTHM OF SAINTS (Warner Bros. 26098)(P) PAUL SIMON	8	14
9 SOME PEOPLES LIVES (Atlantic 82129)(P)BETTE MIDLER	10	17
10 SHAKE YOUR MONEY MAKER (Geffen GHS 24278)(P)		
THE BLACK CROWES	14	45
11 DAMN YANKEES (Warner Bros. 26159)(P) DAMN YANKEES	15	45
12 GUYTHE FUTURE (MCA 10115)	17	10
13 RALPH TRESVANT (MCA 10116) RALPH TRESVANT	11	9
	24	10
14 FIVE MAN ACOUSTICAL JAM (Geffen 24311)		
15 SERIOUS HITSLIVE! (Atlantic 82157)(P)	9	11
16 WILSON PHILLIPS (SBK 93745)(P3)	12	42
17 LISTEN WITHOUT PREJUDICE VOL.1 (Columbia 46898) (P) GEORGE MICHAEL	13	19
18 RHYTHM NATION 1814 (A&M 3920)BMG 8.98(P5) JANET JACKSON	16	70
19 POISON (MCA 6387) (P3)	18	43
20 VOL.3 (Wilbury/Warner Bros. 26324)(P) TRAVELING WILBURYS	21	12
21 RECYCLER (Warner Bros. 26265)(P)ZZ TOP	20	14
22 X (Atlantic 82140)(P)	27	18
23 MIXED UP (Elektra 60978)(G)THE CURE	28	12
24 WE ARE IN LOVE (Columbia 46146)(G) HARRY CONNICK JR.	26	28
WORLD CLIQUE (Elektra 60957)(G)	31	20
26 RITUAL DE LO HABITUAL (Warner Bros. 25993)(G) JANES ADDICTION	36	22
27 AIN'T NO SHAME IN THE GAME (Epic 46947)(P) CANDYMAN	29	14
28 HEARTBREAK STATION (Polygram 848018) CINDERELLA	19	9
29 CHERRY PIE (Columbia 45487)(P)	22	19
30 MAMA SAID KNOCK YOU OUT (Def Jam/Columbia 46888)(G) L.L. COOL J	39	18
31 KILL AT WILL (Priority 7230) ICE CUBE	49	7
32 HEART SHAPED WORLD (Reprise 25837)	47	6
	55	3
GONNA MAKE YOU SWEAT (Columbia 47093) C&C MUSIC FACTORY		•
34 RED HOT & BLUE (Chrysalis 21799) VARIOUS ARTISTS		11
35 NO FENCES (Capitol 93866)(P2)		20
30 AFTER THE RAIN (DGC/Geffen 24290)(P)		28
37 FLESH AND BLOOD (Enigma/Capitol 91813)(P2) POISON	30	28
38 PUT YOURSELF IN MY SHOES (RCA 2372)	35	11
A LITTLE AIN'T ENOUGH (Warner Bros. 26477) DAVID LEE ROTH	DE	
40 STICK IT TO YA(Chrysalis 21702)CEMA 9.98(P) SLAUGHTER	41	50
SHAKING THE TREE/SIXTEEN GOLDEN GREATS (Geffen 24326)		
	45	7
42 SHORT DOGS IN THE HOUSE (Jive 1348)(G)	42	19
43 THE REVIVAL (Wing/Polygram 841902)(G) TONY, TONI, TONE	43	37
44 FAMILY STYLE (Epic 46225)(P)THE VAUGHAN BROTHERS	34	17
45 TRIXTER (Mechanic/MCA 6389)	37	15
46 RESTLESS NIGHTS (Polygram 846908)SCORPIONS	44	11
47 REFLECTIONS OF PASSION (Private Music 2067) YANNI	40	8
48 CARRERAS-DAMINGO-PAVAROTTI IN CONCERT (London/Polydor 430433)(G)		
	48	17
49 I'LL GIVE ALL MY LOVE TO YOU (Elektra/Vintertainmaent 60861)(PKEITH SWEAT	51	33

	50	PRETTY WOMAN (EMI 93492)(P2) SOUNDTRACK	46	43
	51	LABOUR OF LOVE II (Virgin 91324)(G)		54
	52	BACK FROM HELL (Profile 1401) RUN DMC		9
	53	NO MORE GAMES/THE REMIX ALBUM (Columbia 46959)	O.L	,
		NEW KIDS ON THE BLOCK	25	9
	54	REFUGEES OF THE HEART (Virgin 91405)(G) STEVE WINWOOD	54	11
				• •
	55	STARRY NIGHT (Columbia 46857)(G) JULIO IGLESIAS		9
	56	EMPIRE (EMI 92806)(P)		20
	57	TRIPPING THE LIGHT FANTASTIC (Capitol 94778) PAUL McCARTNEY		11
	58	DO ME AGAIN (Capitol 92217) FREDDIE JACKSON	59	11
	59	ENLIGHTMENT (Polygram 847100) VAN MORRISON	60	11
	60	LOVE & EMOTION (LMR/RCA 2307-1-R)(G) STEVIE B	61	28
	61	THE COMPLETE RECORDINGS (Columbia 46222) ROBERT JOHNSON	63	16
		ALWAYS (MCA 10025)(G) PEBBLES	62	18
		FATHERS DAY (Uptown/MCA 1006) FATHER M.C.	67	8
	_	BUSINESS AS USUAL (Def Jam/Columbia 47067) EPMD		BUT
	-	VIOLATER (Sire/Reprise 26081)(P) DEPECHE MODE		44
	66	LED ZEPPELIN (Atlantic 82144)(P) LED ZEPPELIN		13
	67	DANCES WITH WOLVES (Associated/Epic 46982) SOUNDTRACK		5
	68	PRIVATE TIMES AND THE WHOLE 9! (Warner Bros. 26005)(P) AL B. SUREI		14
	69	SOUNDTRACK (Warner Bros. 26316)(G)		18
	70	SOUL PROVIDER (Columbia 45012) CBS(P3) MICHAEL BOLTON	66	80
	71	SOUNDTRACK (Elektra/Nonesuch 79256)	76	3
	72	THIS IS AN EP RELEASE (Tommy Boy 964)		
			DEE	3UT
		GHOST OF A DOG (Geffen 24304) EDIE BRICKELL & NEW BOHEMIANS	71	12
		AH VIA MUSICOM (Capitol 90517)		18
		SOME FRIENDLY (Beggars Banquet/RCA 2411) THE CHARLATANS UK		13
			79	29
	76	COMPOSITIONS (Elektra 60922)(P)		
	77	JOHNNY GILL (Motown 6283)(P)		40
	78	FRESH AIRE VII (American Gramaphone 777) MANNHEIM STEAMROLLER		8
	79	TASTE OF CHOCOLATE (Cold Chillin/Reprise 26303) BIG DADDY KANE	72	12
	80	GARTH BROOKS (Capitol 90897)(P)	75	38
	81	ANYTHING IS POSSIBLE (Atlantic 82167)(G) DEBBIE GIBSON	74	10
	82	BUT SERIOUSLY (Atlantic) WEA 8.98(P3)	84	62
	83	NOMADS, INDIANS, SAINTS (Epic 46820)INDIGO GIRLS	89	17
	84	LIVE IN CONCERT (Luke Skyywalker 3003) 2 LIVE CREW	112	3
	-	RUST IN PEACE (Capitol 91935) MEGADEATH		16
	-	LOOK HOW LONG (MCA 10044) LOOSE ENDS		8
		BEHAVIOR (EMI 94310) PET SHOP BOYS		12
	88	STEP BY STEP (Columbia C45129) (P3) NEW KIDS ON THE BLOCK		33
	89	(2
	90	THE REAL THING (Slash/Reprise 25878/Warner Bros.)WEA(P) . FAITH NO MORE	73	49
	91	BONA DRAG (Sire/Warner Bros. 26221) MORRISSEY	91	11
	92	LOVE IN A SMALL TOWN (RCA 2365)	88	11
	93	FAITH HOPE LOVE BY KING'S X (Mega Force/Atlantic 82145) KING'S X	104	12
	94	SOUNDTRACK (Varese/MCA 5276)(P)	95	23
	95	WICKED SENSATION (Elektra 60954)LYNCH MOB	97	13
	96	IN THE HEART OF THE YOUNG (Atlantic 82103)(G) WINGER	96	26
	97	STILL GOT THE BLUES (Charisma 4-91369)	98	32
	98	BLAZE OF GLORY (Mercury/Polygram 846473)(P2) JON BON JOVI	77	25
	99	DIAMOND DAYS (MCA 10111)	82	10
	7.7		101	72
	100		_	
	101		DEE	
	102	·	90	10
	103		116	9
	104		133	2
	105	BONAFIDE (Charisma 91384) MAXI PRIEST	99	26
	106	THE END OF INNOCENCE (Geffen 24217) WEA 8.98(P2) DON HENLEY	107	82
	107	BACK FROM RIO (Arista 8648)	153	2
ľ	108		115	16
	109		110	8
	110		117	25
	111	KILLIN' TIME (RCA 9668)BMG 8.98(P2)	111	88
			103	7
	112			11
	113	FEEDING FRENZY (MCA 10022)	102	

114	RAGGED GLORY (Reprise 26315) NEIL YOUNG & CRAZY HORSE	134	19
115	PAINKILLER (Columbia 46891)(G) JUDAS PRIEST	105	18
116	3 DEEP (Columbia 46772) SURFACE	122	10
117	BORN TO SING (Atlantic C82084)(P) EN VOGUE	168	40
118	100 MILES AND RUNNIN' (Ruthless/Priority 7224)(G) N.W.A.	120	23
119	HERE IN THE REAL WORLD (Elektra 8623)(G) ALAN JACKSON	114	44
120	WHEN I CALL YOUR NAME (MCA 42321)(G)	119	27
121	DARYL HALL & JOHN OATES (Arista 8614) HALL & OATES	123	16
122	THE CAPITOL YEARS (Capitol 94777) FRANK SINATRA	124	8
123	MIDNIGHT STROLL (Mercury/Polygram) ROBERT CRAY	132	17
124	MEDICINE MUSIC (EMI 92048) BOBBY McFERRIN	125	10
125	HOLY WATER (Atlantic 91371)(G) BAD COMPANY	137	31
	HEAVEN OR LAS VEGAS (Capitol 93669) CACTEUA TWINS		
126 127		126	18
128	VISION THING (Elektra 61017) SISTERS OF MERCY	129	8
129	RUMOR HAS IT (MCA 10016)(G) REBA MCENTIRE	118	19
130	STICK IT LIVE (Chrysalis 21816)	92	12
	STORMFRONT (Columbia 44366)CBS(P3)	106	66
131	LIVIN' IT UP (MCA 6415)(P)	94	35
132	DEVIL MADE ME DO IT (Tornmy Boy 1030)	148	5
133	BACK TO HAUNT YOU (Cheetah/Reprise 9404)		
124	THE DICHTEOUS PROTHERS CREATEST HITS AV	DE	BUT
134	THE RIGHTEOUS BROTHERS GREATEST HITS (Verve 823662)(P)	400	00
102	THE RIGHTEOUS BROTHERS	135	22
135	BLOODLETTING (I.R.S./MCA 82037) CONCRETE BLONDE	147	33
136	HEROS & FRIENDS (Warner Bros. 26310)(P) RANDY TRAVIS	108	19
137	NO PRAYER FOR THE DYING (Epic 46905)(G) IRON MAIDEN	109	16
138	THE RAW & THE REMIX (I.R.S./MCA 10125) FINE YOUNG CANNIBALS	86	6
139	ORIGINAL LONDON CAST (Polydor 8315631)		
	PHANTOM OF THE OPERA HIGHLIGHTS	138	45
	I DO NOT WANT WHAT I HAVE'NT GOT (Chrysalis 21759)(P2)		
		145	43
141	TIME AFTER TIME (Quality 15103)	149	2
142	TIMES UP (Epic 46202)(G) LIVING COLOUR	140	21
143	LOVEGOD (Big Life/Mercury 842 985) THE SOUP DRAGONS	143	15
144	HANGIN' TOUGH (PB)(Columbia FC 40985)CBS . NEW KIDS ON THE BLOCK 1	21	127
145	PICKIN' ON NASHVILLE (Mercury 838 744 1)POL(P)		
• •	THE KENTUCKY HEADHUNTERS	130	59
146	GREATEST HITS (RCA 52277)(G) KEITH WHITLEY	146	21
147	IF THERE WAS A WAY (Reprise 26344)	136	11
148		128	10
	AS NASTY AS THEY WANNA BE (Luke Skyywalker XR107)IND 8.98(P)		
_		154	80
150		155	5
151	EVERY MOTHER'S NIGHTMARE (Arista 8633)		
		157	2
152		151	22
153		152	27
154	· · · · · · · · · · · · · · · · · · ·	127	7
155		160	3
156	TRIPPING THE LIVE FANTASTIC HIGHLIGHTS (Capitol 95379)		
		131	44
157		141	42
158		150	6
159		139	22
160		162	12
161		142	37
162		144	70
163	BEACHES (G) (Atlantic 81933)WEA 9.98(P2)		
	ORIGINAL MOTION PICTURE SOUNDTRACK 1		107
164	, , , , , , , , , , , , , , , , , , , ,	156	6
165		158	8
166		174	62
167	, , , , , , , , , , , , , , , , , , , ,	172	27
168		164	6
169		169	9
170	LIVIN' IN A HOE HOUSE (Drive By 4XL 15131)	175	2

171	SLAVES & MASTERS (RCA 2421)DEEP PURPLE	167	12
172	DIFFERENT KIND OF WEATHER (Reprise 26307) DREAM ACADEMY	DE	TUE
173	BANNED IN THE U.S.A. (Luke Skywalker/Atlantic 91424) 2 LIVE CREW	163	25
174	FLY ME COURAGEOUS (Island 422 848) DRIVIN' N' CRYIN'	DE	BUT
175	A WINTER'S SOLSTICE III (Windham Hill 1098) VARIOUS ARISTS	166	9
176	GRAFFITI BRIDGE (Paisley Park/Warner Bros. 27493)(G)PRINCE	159	21
177	THE PARTY (Hollywood/Elektra 60980) THE PARTY	165	16
178	EDGE OF THE CENTURY (A&M 75021 5327) STYX	170	14
179	DAVID CASSIDY (Enigma 7-73554)DAVID CASSIDY	177	12
180	SOULS OF BLACK (Megaforce Worldwide/Atlantic 82143) : TESTAMENT	180	14
181	HOPE CHEST (Elektra 60962)	173	12
182	SEASONS IN THE ABYSS (Def American/Geffen 24307) SLAYER	176	14
183	A COLLECTION OF HITS (Mercury 842 330)	171	18
184_	FOREVER YOUR GIRL (Virgin 90943) WEA 9.98(P7) PAULA ABDUL	181	113
185	WORLD PARTY (Arista 8563)(G)	179	32
186	RUBAIYAT (Elektra 60940) VARIOUS ARTISTS	178	13
187	SO MUCH 2 SAY (Reprise 25892)	184	18
188	MORE OF THE NIGHT (Capitol 92957) THE WHISPERS	182	23
189	ALL SHOOK DOWN (Sire/Reprise 26298) THE REPLACEMENTS	191	16
190	GO-GO'S GREATEST (I.R.S./A&M 477 970 059)	189	10
191	AMERICA (THE WAY I SEE IT) (Warner Bros. 26453) HANK WILLIAMS JR.	187	12
192	HACK (Tommy Boy/Reprise 26258) INFORMATION SOCIETY	183	13
193	DETONATOR (Atlantic 82127)	192	21
194	2 NASTY 4 RADIO (Cold Chillin'/Reprise 26441) VARIOUS ARTISTS	185	5
195	SHUT UP AND DANCE (Virgin 91326)(P)PAULA ABDUL	186	36
196	AGAINST THE GRAIN (Epitaph 86409-1) BAD RELIGION	190	5
197	SWINGIN' (Island 846481)	188	20
198	BEST OF (Polygram 841970)(G)VAN MORRISON	193	36
199	BECAUSE IT'S CHRISTMAS (Arista 8644)(G) BARRY MANILOW	V 83	9
200	MERRY MERRY CHRISTMAS (Columbia 45280) . NEW KIDS ON THE BLOCK	87	8

ALPHABETIZED TOP 200 ALBUMS (BY ARTIST)

2 In A Room /164 2 Live Crew / 84,149,173 2 Nasty 4 Radio / 194 10,000 Maniacs / 181 Abdul, Paula / 184,195 AC/DC / 5 Adams, Oleta / 101 Aerosmith / 162 After 7 / 167 Al B. Sure / 68 Alarm / 168 Anthrax / 159 Bad Company / 196 Bad Religion / 190 Baker, Anita /76 Bell Biv Devoe / 19 Big Daddy Kane / 79 Black Box / 110 Black, Clint / 38,111 Black Crowes / 10 Bolton, Michael / 70 Bon Jovi, Jon / 98 Brickell, Edie / 73 Brooks, Garth / 35,80 Buffett, Jimmy / 113 Candyman / 27 Carey, Mariah / 4 Carreras-Domingo-Pavarotti / 48 Cassidy, David / 179 C&C Music Factory / Charlatans UK / 75 Cinderella / 28 Cocteau Twins / 126 Collins, Phil /15,82 Concrete Blonde / 135 Connick, Harry Jr. / 24 Cray, Robert / 123 Cure / 23 Damian Michael / 200 Damn Yankees / 11 Deee - Lite / 25 Deep Purple / 171 Dennis, Cathy / 158 Depeche Mode / 65 Digital Underground /

Dino / 197 Dream Academy / Vogue / 117] EPMD / 64 Every Mother's Nightmare / 151 Faith No More / 90 Father M.C. / 63 Fine Young Cannibals Gabriel, Peter / 41 Gabriel, Peter / 41 Gibson, Debbie / 81 Gill, Johnny / 77 Gill, Vince / 120 Gipsy Kings / 155 Go-Go's / 190 Guy / 12 Guy, Jasmine / 160 Hall & Oates / 121 Heart / 157 Heart/15/ Hendrix, Jimi / 154 Henley, Don / 106 Houston, Whitney / 7 H.W.A. / 170 loe Cube / 31 Idol, Billy / 161 Iglesias, Julio / 55 Indigo Girls / 83 Information Society / 192 INXS/22 Iron Maiden / 137 Isaak, Chris / 32 Jackson, Alan / 119 Jackson, Freddie / 58 Jackson, Janet / 18 Jam Harder / 150 Janes Addiction / 26 Joel, Billy / 106 John, ⊟ton / 148 Johnson, Eric / 74 Johnson, Robert / 61 Judas Priest / 115 Kentucky Head-hunters / 144 King's X / 93 Led Zeppelin / 66

Levert / 103 Living Colour / 142 Loose Ends / 86 L.L. Cod J/30 Lynch Mob / 95 M.C. Hammer / 6 Madonna / 2 Manilow, Barry / 199 Mannheim Steamroller /78 Maxi Priest / 105 McCarlney, Paul / 57,156 57,156 Mc Entire, Reba / 128 McFerrin, Bobby / 124 McGuinn, Roger / 107 Megadeath / 85 Michael, George / 17 Midler, Bette / 9 Moore, Gary / 97 Morrison, Van / 59,198 Morrissey / 91 Morley Crue / 100 Nelson / 36 New Kids on the block /53,144,200 N.W.A. / 118 N.W.A. / 118
O'Conner, Sinead / 140
Osborne, Jeffrey / 109
Oslin, K.T. / 92
Outfield / 99 Palmer, Robert / 102
Paris / 132
Party / 177
Pebbles / 62
Pet Shop Boys / 87 Paison /37 Pop, Iggy / 153 Prince / 176 Queensryche / 56 Raitt, Bonnie / 172

Ratt / 193

Red, Hot & Blue / 34

Replacements / 189 Righteous Brothers /

Roth, David Lee / 39

Rubaiyat / 186 Run DMC / 52 Salt -N- Pepa / 165 Scorpions / 46 Simon, Carly / 108 Simon, Paul / 8 Simpsons / 3 Sinatra, Frank / 112,122 Sisters Of Mercy / 127 Silencers / 199 Slaughter / 40,129 Slayer / 182 Snap / 185 Soho / 169 Soup Dragons / 143 Steelheart / 104 Stevie B. / 60 Strait, George / 131 Styx / 178 Surface / 122 Sweat, Keith / 49 Take 6 / 187 Tesla / 14 Testament / 180 Timmy - T / 141 Too Short / 42 Tony, Toni, Tone / 43 Traveling Wilburys / 20 Travis, Randy / 136 Tresvant, Ralph / 13 Trixter / 45 UB40 / 51 Urban Dance Squad / 152 Vanilla loe / 1 Vaughan Brothers / 44 Vicious Bass / 133 Warrant / 29 Whispers / 188 Whitley, Keith / 146 Williams, Hank Jr. / 191 Wilson Phillips / 16 Winger / 96 Winter's Solstice III / 175 Winwood, Steve / 54

Yanni / 47 Yoakum, Dwight / 147 Young, Neil / 114 ZZ Top / 21 Soundtracks: Beaches / 163 Civil War / 71 Dances With Wolves / 67 Ghost / 94 Mermaids / 89 Phantom of Opera(Highlights)/ 139 Pretty Woman / 50 Twin Peaks / 65

MUSIC PUBLISHING

HELLO FROM MIDEM, CANNES, FRANCE... Although many American majors haven't shown, Midem still

seems to be buzzing along...

BMG MUSIC-Diana Graham, senior vp, reports BMG International made 21 deals in 1990. In existence only two years, the company has made deals with Lisa Stansfield, Andrew Lloyd Weber's Really Useful Company, David Crosby's Guerilla Music, the music of classical arranger Don Dorsey via D Tunes, Canadian Brassworks, classical composer Hiro Fugikake, Pink Floyd copyrights via Lupus Music, and Volpa Music's catalogue of film scores, including works by Dimitri Tiomkin. This shows aggresive and varied acquisitions... also, BMG has made a subpublishing deal with Neil Diamond's companies including Sweet Sixteen Music, Tallyrand Music, Profit Music and Stonebridge Music. Diamond is currently in the studio working on his new album. The company has also alligned with New York-based Nile Rodgers and Tom Cossie for their Ear Candy Records label, with releases due in 30 countries soon via BMG/RCA affiliates...

WIN/SAMRECORDS-NEW YORK-

BASED—Sam Weiss reports that hit writer John Davis, formally of the great dance hit group Monster Orchestra, is back writing and producing. Currently, Richard Rogers (Sam) has released "(I'll Be Your) Dream Lover," written, produced and arranged by Davis and mixed by Marley Marl. Weiss is also excited about writer/producer Marshall Jefferson. "Dream Lover" by Rogers topoped the R&B/Dance charts, and more hits are on the way...

JAZZ IN CANNES—Famed jazz guitarist, Phil Upchurch with his producer Mark Knass, is here, and promoting his latest album. Phil states that his new release will please both jazz and R&B listeners, with the singles having a much broader popular appeal. Co-producers were Norman

Conners, Jerry Peters, Benjamin Wright and Larry Ball...

BENSON & HEDGES MUSIC—This company has become a major success in the world of music since it's launch two years ago. Created as an international vehicle for music through product, concerts, and a successful record label, the company has already pioneered the relatively unchartered territories of Asia and Africa as well as the closer-to-home European markets. Company strategy for 1991-92 is to take B & H Music on to a global scale, building on the foundations already created by an eclectic program of international live events featuring artists as varied as Robert Plant, Marc Almond, The Stranglers, Kid Creole, Tom Jones and an across-the-board mix of music from Flamenco to jazz and reggae to classical. Included are The London Chamber Orchestra, Mikis Theodorakis and the Flamenco Festival. Managing director Martin Griffin is looking to Midem as "the perfect forum to present to the industry a revolutionary new label, unique in repertoire, and rich in potential. We have conquered musical boundaries without compromising our policy of quality and innovation." I like this company, I like what they are doing...

Fricon amd Fricon Entertainment for ten years of great music for movies and television. I wish you continued success... To BMI for settling its copyright-infringement suit against HBO. HBO has agreed to pay an interim license fee of 15 cents per subsciber that will cover both the cable program supplier and the cable networks that carry its programming...

ON THE MOVE—Holly Green, formerly running Jobete's N.Y. office, is said to be on the way to EMI Music Publishing as vp of creative operations. Yeah Holly!

SIEGEL MUSIKVERLAGE— Joachim Neubauer, managing director of German-based Siegel, reports big international success. Their group

Enigma (Virgin), has had a number one record in the U.K. and throughout Europe with their song "Sadness Pt. 1," written/produced by their Michael Crutu. Enigma will be released in the U.S. any day... Deskee, a Frankfurt D.J., has had big success with "Dance, Dance" in the U.S. and throughout Europe. The BMG/RCA artist is set for a follow-up in the U.S., which has already been number one in Europe. The writers of "Dance, Dance" are Derrick Crumpley, K. Jankuhn and Westban, also a well known German D.J.... The Dance/Pop German hit, "I Can't Stand It," by Twenty Four Seven, out on BCM Records (an independent German distributor) will be out soon in the U.S.... Also, "We Love To Love" by P.M. Sampson is hot on the European dance charts and will be released in the U.S. shortly. Peter Columbus produced and wrote the project... Also Siegel's label Jupiter Records is having big success in their territory... Congratulations Ralph, Joachim and the entire Siegel

WARNER/CHAPPELL (FRANCE)-

Jean Davoust, managing director of W/C, informs us that Madonna is a monster in that territory. The company represents all her songs... Davoust, who is also one of the veepees on the board of the Music Publishers Assn. of France, mentioned that the MPA has been focusing on getting a better reporting and accounting system from the Service of Societies, especially for writer's payments. The Societies are the collection agencies for the writers... He also feels that it is important for France to put together more music of Ethnic background to show a creative packaging of new music forms, which is now called World Music. One example is, "La Mano-Negra" (The Black Hand) which originated in France and is a mix between French/Spanish/ Carribean music, and is starting to spread thorughout Europe. "I feel that in order to compete with the U.S. influx of product, and in order to have French products for the world, this is what the French will have to, and are doing!"

LIGHTYEAR ENTERTAINMENT—

Arnold J. Holland, president of New York-based Lightyear Ent. has introduced a great new concept for Children's music called Stories To Remember. S.T.R. is a series of videos, books and records of the highest quality and feature some of the top names in all areas of entertainment. Noah's Arc, narrated by James Earl Jones, music by Stewart Copeland; Beauty And The Beast, narrated by Mia Farrow, music by Ernest Troost; Baby's Story Time, story telling and music by Arlo Guthrie and additional select material by Judy Collins, are an example of the packaging concepts. Some of the works are based on poems by Robert Browning, Emily Dickinson and Gertrude Stein, accompanied by the brilliant use of colors and artwork by Impressionist painter, Dan Ivanick. The programs available now are for the one to five, and 5-11 years age group. Programs for 9-16 years of age are now in various stages of production and development. For further information contact Lightyear Entertainment at 212-563-4897/FAX: 212-563-1932.

ing for new product, this is a great time for new acts, writers and producers to be discovered, with this availability of multiple new outlets for product. It seems that although there are so many new ventures happening, most of the executives in charge are seasoned track record winners. It will be interesting to see how the cards fall, since there is just so much room, in an already crowded music market. It will take creative

IT SEEMS THAT THE CLIMATE is

very strong for a great music year. With

all the new labels gearing up for their

releases, and the same companies look-

ing you abreast of the latest action...

Thank you for your support through
1990 and I hope you'll stay tuned...

presentations and promotions to get

the product heard and seen. It's a very

exciting and competitive time for our

business, and I look forward to keep-

...to be continued

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 - fm Three-Quarter Lonely(Daddy Key-ASCAP)71 I'm Your Many Acuff-Rose/Maypop-
 - lersang/Hide a Bone-ASCAP/68 Jukebox In My Mind(Maypop-BMI)10 Keepin' Me Up Nights(Torn Callins-BMI/Callins Caurt-ASCAP)41 Leavin'(Doors-BMI)81
- The Richest Man On Earth(Scarlet Moon-BMI/Don Schlitz-ASCAP)17
 - This Side Of Goodbye(M Nobel/J Pen-nig/C Moser-ASCAP)28

COUNTRY MUSIC

George Strait To Appear On **CRS 22 Super Faces Show**



George Strait MCA RECORDING ARTIST GEORGE STRAIT will perform at the Country Radio Seminar's an-nual Super Faces Show, sponsored by the Academy of Country Music, on Thursday, March 7, 1991.

Since being launched by the CRS three years ago, the Super Faces Show has become known as one of the highlights of the annual event. Past headliners for the Super Faces Show have been Hank Williams, Jr., The Judds and Alabama.

Strait first hit the top 10 in 1981 with "Unwound," and has since then become one of country music's most consistently successful artists. He's taken home the "Entertainer of the Year" honors from both the ACM and the Country Music Association, earned numerous gold and platinum albums and was just recently honored with various Cash Box year-end poll awards.

Strait has reached the coveted number-one position on the national record charts time and time again over the course of his career, including such memorable titles as "Marina Del Rey,"
"Nobody In His Right Mind," "It Ain't Cool To Be Crazy," "Ocean Front Property," "The Chair" and "I've Come To Expect It From You," his most recent number-one single.

February 16, 1991, in Owensboro, Kentucky, at the Executive Inn.

The February 16th event will feature such country greats as Little Jimmy Dickens, Pee Wee King & Redd Stewart (The Tennessee Waltz), Hank Thompson, Grandpa Jones, Bill Monroe, and Jett Williams & The Drifting Cowboys Band.

"Everyone told me I was crazy, but I knew better," says Marty Martel, presi-

dent of Midnight Special Productions and the event's originator and coordinator. "It is one of the best shows to come out of Nashville in the past 25

years," adds Martel.
Ralph Emery, who's seen nightly on TNN's Nashville Now program, will serve as Master of Ceremonies for the country music living legends perfor-

Kitty Wells To Receive **Special Grammy**



Kitty Wells

WHEN THE 33RD ANNUAL GRAM-MY AWARDS presentations take

place on February 20th, Kitty Wells, an early *Queen of Country Music*, will be among those to take home one of the prestigious awards. Wells, in addition to three other admired and influential creators from the worlds of classical, rock and country music, will be honored with one of the 1991 Grammy Lifetime Achievement Awards.

Making the announcement, Michael Greene, president of the Recording Academy (NARAS), noted: "Lifetime Achievement Awards are presented to performers who, during their lifetimes, have made contributions of outstanding artistic and creative significance to the various fields of recordings..." Pre-vious Lifetime Achievement Awards recipients include Elvis Presley and Hank Williams, Sr. Wells is lauded for establishing a "new and self assertive role for female country singers."

Hall Of Fame Show Gears Up For First Performance

AFTER BEING IN THE WORKS FOR ALMOST SEVEN YEARS, a concept which began as only a dream, is much closer to becoming a reality.

Referred to as the "country music golden night of stars," the Country Music Hall Of Fame Show will initiate its debut performance on

Yesterday's New Faces—Tomorrow's Headliners?



Corbin/Hanner



Billy Dean IT'S WIDELY REGARDED AS THE COUNTRY SHOWCASE OF ALL SHOW-

CASES! The line-up of performers has been announced for the 1991 Country Radio Seminar *New Faces Show*, often tagged the country music industry's most prestigious showcase for new talent.

designated "On The Road Again" as this year's theme. Many of today's biggest stars have performed on the show in the early days of their careers, including such illustrious names as Alabama, Randy Travis and K.T. Oslin. Last year's performance brought to stage such artists as the Kentucky HeadHunters, Mary-Chapin Car-

As in years past, the New Faces Show will close the three-day Seminar, which has



Joe Diffie



Ray Kennedy



Chris LeDoux

The Lonesome Strangers, Lionel Cartwright and Jann Browne.

Scheduled to appear at this year's showcase extravaganza are Reprise Records artist Kevin Welch, RCA Records artist Aaron Tippin, Epic Records Artists Shelby Lynne and Joe Diffie, Mercury/PolyGram Records duo Corbin/Hanner, Capitol Nashville/SBK Records artist Billy Dean, Arista Records artist Michelle Wright, American Cowboy Songs artist Chris LeDoux, Capitol Records group Pirates of the Mississippi and Atlantic Records artist Ray Kennedy.

The 22nd annual Country Radio Seminar is scheduled for March 6-9, 1991, at Nashville's Opryland Hotel and Convention Center.



Shelby Lynne



Pirates of the Mississippi



Aaron Tippin



Kevin Welch



Michelle Wright

COUNTRY SINGLES

February 2, 1991



#1 Single: Mark Chesnutt





High Debut: Shenandoah #41 To Watch: Baille & The Boys #25 #1 Indie: Tommy Cash #39

Total Weeks	•
Last Work W	

Total Weeks ▼ Last Week ▼

1 BROTHER JUKEBOX (MCA 53965) Mark Chesnutt	3	7	51 ONLY THERE FOR A LITTLE WHILE (Capitol 79247) Billy Dean	54 2
2 RUMOR HAS IT (MCA 53970) Reba McEntire	1	8	52 I'LL ALWAYS HAVE YOUR MEMORY (Silver Stirrup 350) Walter Plant	55 5
3 DADDY'S COME AROUND (RCA 2707) Paul Overstreet	5	8	17 AIN'T THAT FAR BACK TO KENTUCKY (Door Knob 90573)	
4 THESE LIPS DON'T KNOW HOW TO SAY GOODBYE (EPIC 73570) Doug Stone	4	9	Andl & The Browns'	58 6
5 LIFE'S LITTLE UPS AND DOWNS (Columbia 73587) Ricky Van Shelton	2	12	TRUE LOVE (RCA 2745)	DEBUT
6 FOREVER'S AS FAR AS I'LL GO (RCA 2706) Alabama	6	9	55 WHY BABY WHY (Orbit 5900) Da-Kota	56 9
7 UNANSWERED PRAYERS (Capitol 79381) Garth Brooks	7	10	56 IF IT WASN'T FOR LOVE (Round Robin 1890) Arne Benoni	
B LOVE CAN BUILD A BRIDGE (CURB/RCA 2708) The Judds	9	6	57 EYES AS BIG AS TEXAS (OL 146) Glenda Sue Foster	
9 SAY IT'S NOT TRUE (MCA 53955) Lionel Cartwright	11	8	58 IT'S GOOD TO SEE YOU AGAIN (Interstate 4019) Eddle Lee Carr	
10 THERE FOR AWHILE (MCA 53936) Steve Warlner		10	59 IN A DIFFERENT LIGHT (Capitol 79283) Linda Davis	
WE'VE GOT IT MADE (Capitol 79343) Lee Greenwood		12	60 I STILL LOVE YOU (Fraternity 3561) Tera Lynn	
12 IF YOU WANT ME TO (Epic 73637) Joe Diffle		6	61 I'M READY FOR JUST ONE MORE BROKEN HEART (Saley 90001) Grace Miller	
13 WALK ON FAITH (Columbia 73623) Mike Reid		7	62 CHASIN' SOMETHING CALLED LOVE (Reprise 19517)	03 /
14 YOU'VE GOT TO STAND FOR SOMETHING (RCA 2664) Aaron Tippin		12		67 3
15 SOUL AND INSPIRATION (RCA 2665)		7	63 I KNOW A LITTLE (VCA 101) The Hollanders	
		5	· · · · · · · · · · · · · · · · · · ·	
16 IS IT RAINING AT YOUR HOUSE (Columbia 73632) Vern Gosdin	19	3	64 COMING HOME (Destiny 002) Erlck Backlund	
17 COULDN'T LOVE HAVE PICKED A BETTER PLACE TO DIE (SOR 422)	10	10	65 TEXASVILLE (GBS 811) Emle Blvens 3rd	
			66 IN MY DREAMS & IN MY MIND (Buck Creek 28371)	
18 LEARNING THE GAME (Bench 2-7)		10	67 GHOST IN THIS HOUSE (Columbia 73520)	
19 LONG LOST FRIEND (RCA 2709) Restless Heart		4	68 CHASIN'THAT NEON RAINBOW (Arista 2095) Alan Jackson	
20 IT WON'T BE ME (Capitol 79338)		13	69 DON'T TELL MY HEART (Harmony Street 6905)	
21 A FEW GOOD THINGS REMAIN (Mercury 301) Kathy Mattea		10	TO IT'S AFTER MIDNIGHT (Lost Gold 1011) Tony Sands	
22 TURN IT ON, TURN IT UP, TURN ME LOOSE (Reprise 19543) Dwlght Yoakam		13	1'M GONNA STOP DREAMING (Ridgewood 3016) Callyn Tanner	
DON'T TELL ME WHAT TO DO (Arista 2129) Pam Tillis		6	72 COME ON BACK (Reprise 19564)	
THERE YOU GO (Arista 2139) Exlle		4	MAJOR MELT DOWN (SOA 0030)	
TREAT ME LIKE A STRANGER (RCA 2720) Baille And The Boys	35	3	74 CHICO, CALIFORNIA (AMC 1017)Jeff Young	77 3
LITTLE THINGS (MCA 53975)	33	4	75 PUT YOUR HEART IN MY HANDS (Ben 81390) Richard Allen Nix	78 2
27 LOVE WILL BRING HER AROUND (Arista 2081) Rob Crosby	29	10	76 YOU MUST BE THINKING OF SOMEBODY (Playback 1348) . Cheryl K. Warner	76 5
28 VERONICA (Curb/Capitol 79352)	28	5	77 HEADIN' FOR ARMAGEDDON (Caprico 2370) Joey Welz	79 5
29 BABY DON'T DANCE (Soundwaves 4841) Larry Dalton Band	30	8	78 ANYTIME (Hangin' Gold 1002)	80 3
30 I COULDN'T SEE YOU LEAVIN' (MCA 53983) Conway Twitty	36	3	78 SINCE I LOST YOU (Killer 134) Ronnie Russell	81 3
31 CAN'T HAVE NOTHIN' (RCA 2635) Foster And Lloyd	21	9	80 THANKS BUT NO THANKS (Player 158)	82 2
32 I'VE COME TO EXPECT IT FROM YOU (MCA 53969) George Strait	23	11	81 TAKE A LITTLE TIME (Player 152) Steve Goodchild	83 2
33 DOGHOUSE (16 Avenue 70447)	34	6	SATAN IN SATIN (West-Sound 103) Larry Clark	86 2
34 HEART FULL OF LOVE (Warner Bros. 26173)	43	3	BETWEEN THE LINES (Cover 111290) Jay Holley	85 3
35 BLUEBIRD (Capitol 79542)	40	4	84 TRASH MAN (Hillton 1032) Frank Lowe	
30 UNCHAINED MELODY (Curb 035) Ronnie McDowell	41	5	85 ONE KISS AT A TIME (Phono 100-8)	87 2
1'M SENDING ONE UP FOR YOU (Capitol 79477) T. Graham Brown	39	2	BB LADY OF THE EVENING (Tug Boat 1012) Eagle Feather	
38 NOW THAT WE'RE ALONE (Columbia 73569) Rodney Crowell		13	87 THE WAY IT'S GOT TO BE (Tug Boat 1011) Jolene	
30 THOUGHTS ON THE FLAG (Playback 4501) Tommy Cash			88 CRY BABY (Soundwaves 343) Connie St. John	
40 I'M THAT KIND OF GIRL (MCA 53977) Patty Loveless		2	89 DIAMONDS & CHILLS (Happy Man 824) Holly Ronick	
41 I GOT YOU (Columbia 73672) Shenandoah			HOMETOWN BOY (Spirit Horizon 1004)	
42 PUT YOURSELF IN MY SHOES (RCA 2678)			91 BUILDIN' WALLS & BURNIN' BRIDGES (Stargem 2479)Terry King	
43 I'D LOVE YOU ALL OVER AGAIN (Arista 2166) Alan Jackson			92 WHAT ABOUT ME (CMI 0020)	
44 LOVING BLIND (RCA 2749) Clint Black			93 YOU WIN AGAIN (Columbia 73567) Mary-Chaplin Carpenter	
45 BREAKIN' ALL THE WAY (Epic 73578)		_	94 COWBOY RAP (Platinum Edge 28490)	
		7	95 TAKE THE KEY TO MY HEART (Sundial 180) Emerald Eyes	
46 IF I BUILT YOU A FIRE (Atlantic 87833) Neal McCoy				
47 I GOT IT BAD (RCA 2710)				
48 MY WAY OR THE HIGHWAY (Concorde Int. 501) Debra Dudley		8	97 THE LORD OF BIRMINGHAM (Badger 2009) B. T. Kern	
49 LITTLE THINGS (Bluemoon 1002)		6		
I MEAN I LOVE YOU (Warner Bros. 4606)	53	2		
			100 NEVER KNEW LONELY (MCA 53892) VInce GIII	90 10

NASHVILLE **NOTES**

BY KIMMY WIX



Mike Reid GRAMMY AWARD-WINNING

SONGWRITER and new recording artist, Mike Reid, adds yet another element to his already multi-faceted career when his co-authored play on the Civil War, A House Divided, is staged by Tennessee Repertory Theatre later this month. Reid co-wrote the play with TRT's artistic director Mac Pirkle. In addition to his theatrical debut and the rapid success of his debut single, "Walk On Faith," from his Turning From Home LP, Reid has also achieved enormous success in a number of other endeavors. An All-American football player from Penn State and winner of the Outland Trophy as outstanding defensive player in the nation, the Pennsylvania native was twice accorded All-Pro honors as a member of the Cincinnati Bengals pro football team and was named Rookie of the Year in 1970. Retiring from pro football in 1975 at the height of his career, the former music major began to pursue a full-time career in music. Reid's selfpenned songs began hitting the charts quickly following his move to Nashville in 1981. Two Ronnie Milsap-recorded tunes, "Lost In The Fifties" and "Stranger In My House," garnered him Grammy awards.



Randy Travis & Alan Jackson TRAVIS AND JACKSON TEAM UP FOR '91 TOUR—Only a few years ago,

the innocent "twang" we heard in the voice which delivered "Forever And Ever Amen" ultimately charmed the country music world and increased country music's recognition even more from those who don't normally prefer the country format. When Warner Bros. recording artist Randy Travis made his

enormous debut in the early 80's, it also opened the door for other aspiring artists who sing with similar traditional country values. Enter Alan Jackson, one of country music's new breed of traditionalists who first hit us with his powerhouse debut single "Here In The Real World." Travis, who was named the top grossing country music concert artist for 1990, has selected Jackson as his support act for the 1991 concert season. The tour will be divided into three parts and kick-off on Friday, February 8th in Huntsville, Alabama. Jackson has worked several dates with Travis already and Randy was impressed with him both as a person and an artist.



Doug Stone "THESE LIPS DON'T KNOW HOW

TO SAY GOODBYE" sparks Doug Stone's third successful single and, incidentally, is the song that clinched his major recording deal. Stone admits, however, that the Harlan Howardpenned tune was the hardest to get right in the studio. "I took it home and worked on it until I had it down right," he comments. Stone will also be opening various shows for George Strait throughout the '91 touring schedule.



Ronnie Milsap & Pattie LaBelle

SUPERSTAR RONNIE MILSAP has been hard at work on his next RCA project. The new record will feature Ronnie with other well-known musical artists, such as Patti LaBelle. Recently, LaBelle teamed up with Milsap in Nashville to record a duet for the project entitled "Love Certified." (Photo Credit: Don Putnam)

COUNTRY ALBUMS

Feb. 2, 1991 The square bullet indicates strong upward chart movement.

Total Weeks ▼

#1 ALBUM: Garth Brooks





TO WATCH: Desert Rose Band #47

1 NO FENCES (Capitol 93866)	1	19
PUT YOURSELF IN MY SHOES (RCA 2372) Clint Black RUMOR HAS IT (MCA 10016) Reba McEntire	2	10
4 HEROES & FRIENDS (Warner Bros. 26310) Randy Travis	6 3	18 16
5 LOVE IN A SMALL TOWN (RCA 2365) K.T. Oslin	5	9
6 IF THERE WAS A WAY (Reprise 26344)	8	10
PICKIN' ON NASHVILLE (Morcury 838744) Kentucky HeadHunters 8 WHEN I CALL YOUR NAME (MCA 42321) Vince Gill	9	59 37
9 LIVIN' IT UP (MCA 6415) George Strait	7	33
HERE IN THE REAL WORLD (Arista 8623) Alan Jackson	11	44
11 LOVE CAN BUILD A BRIDGE (Curb/RCA 2070) The Judds 12 RICKY VAN SHELTON III (Columbia 45250) Ricky Van Shelton	12 15	17 49
13 GARTH BROOKS (Capitol 90897) Garth Brooks		74
14 KILLN'THE (RCA 9668)	13	86
15 A COLLECTION OF HTS (Mercury 842330) Kathy Mattea 16 TOO COLD AT HOME (MCA 10032) Mark Chesnutt	14 16	20 13
17 GREATEST HITS (RCA 2277) Kelth Whitley		21
18 PASS IT ON (RCA 2108)		31
19 EXTRA MLE (Columbia 45490)		31 12
21 AMERICA (THE WAY I SEE IT) (Warner Bros. 26453) Hank Williams Jr.		12
22 INTERIORS (Columbia 46079)	22	11
23 DOUG STONE (Epic 45303)		38 11
25 COUNTRY CLUB (Warner Bros. 26094)		41
26 COWBOY SONGS (Warner Bros. 26308) Michael Martin Murphey 27 I FELL IN LOVE (Reprise 26139) Carlene Carter		19
28 A THOUSAND WINDING ROADS (Epic 46047)		19 14
29 LEAVE THE LIGHT ON (RCA 9594) Lorrie Morgan		75
30 12 GREATEST HITS (MCA 12)		38
32 BRAND NEW DANCE (Warner Bros. 26309) Emmylou Harris		21 12
33 GREATEST HITS (Curb/RCA 8318)	_	37
34 BORN FOR TROUBLE (Columbia 45492)		12
35 ON DOWN THE LINE (MCA 6401) Patty Loveless 36 ALWAYS AND FOREVER (Warner Bros. 25568) Randy Travis	-	33 37
37 THE EAGLE (Epic 46104)		25
38 NO HOLDIN' BACK (Warner Bros. 25988)		64
39 CRAZY IN LOVE (MCA 10027)		15 22
41 GREATEST HITS (Capitol 94259) Sawyer Brown		16
42 TOUGH ALL OVER (Epic 46066)		23
44 GREATEST HITS (RCA 7170)		16 37
45 PIRATES OF THE MISSISSIPPI (Capitol 94389) Pirates Of The Mississippi		22
46 ABSOLUTE TORCH AND TWANG (Warner Bros/Sire 25877) k.d. Lang 47 A DOZEN ROSES/GREATEST HITS (MCA 10018) The Desert Rose Band		48
48 GREATEST HITS, VOL II (MCA 42035) George Strait	DEBI 48	23
49 SIMPLE MAN (Epic 45316)		59
50 GREATEST HITS (Warner Bros. 26253) Highway 101 51 HILLBILLY ROCK (MCA 42312) Marty Stuart		16
52 GEORGE STRAIT'S GREATEST HITS (MCA 5567) George Strait		37 15
53 HEART FULL OF LOVE (Warner Bros. 26173) Holly Dunn	38	31
54 GREATEST HITS III (Warner Bros/Curb 25834) Hank Williams Jr. 55 THE LIGHTS OF HOME (RCA 2114) Baillie & The Boys		98
56 LYING TO THE MOON (RCA 2066) Matraca Berg		30 12
57 WHAT A WAY TO GO (Atlantic 82109)	62	6
58 OUT OF THE SHADOWS (Atlantic 82104)		27
60 WILLOW IN THE WIND (Mercury 836950) Kathy Mattea		27 87
61 LYLE LOVETT & HIS LARGE BAND (MCA/Curb 42263) Lyle Lovett	60	34
62 TRUE LOVE (RCA 2407)		10 49
BUICK (Curb/Capitol 94260) Sawyer Brown	DEBL	
65 HEART OVER MIND (Epic 46238)	70	8
66 DECADE OF HITS (Epic 38795)	66 1 73	10
	73 DEBL	-
69 THIS WOMEN (RCA 8369)	69 1	14
		19 10
72 80'S LADIES (RCA 5924)	61	3
73 HIGHWAYMAN 2 (Columbia 45240) Waylon, Willie, Johnny & Kris		15
74 LONE WOLF (Warner Bros/Curb 26090) Hank Williams Jr. 75 WHITE LIMOZEEN (Columbia 44384) Dolly Parton		17 30
Tallon		

COUNTRY RADIO

Most Added Singles

(Singles receiving the most new adds this week)

- 1. SHENANDOAH-"I Got You"-Columbia
- 2. CLINT BLACK-"Loving Blind"-RCA
- 3. MATRACA BERG-"I Got It Bad"-RCA

Most Active Singles

(Singles receiving the most reports this week)

- 1. MARK CHESNUTT—"Brother Jukebox"—MCA
- 2. REBA McENTIRE—"Rumor Has It"—MCA
- 3. ALABAMA—"Forever's As Far As I'll Go"—RCA

Hot Phones

(Singles receiving the most requests)

- 1. PAUL OVERSTREET-"Daddy's Come Around"-RCA
- 2. MARK CHESNUTT-"Brother Jukebox"-MCA
- 3. DOUG STONE—"These Lips Don't Know How To Say Goodbye"—Epic

Hot Cuts

- 1. ALABAMA--"Here We Are" Pass It On Down-RCA
- 2. PAUL OVERSTREET-"Ball And Chain" Sowin' Love-RCA
- 3. CLINTON GREGORY—"Nobody's Darlin" Music 'N Me—Step One
- 4. MARY-CHAPIN CARPENTER-"Down At The Twist And Shout"

Shooting Straight In The Dark-Columbia

5. CLINT BLACK-"Night Life" Put Yourself In My Shoes-RCA

D.J.'s Corner

CONGRATULATIONS to WVSC Radio's Don Evans, who reports to *Cash Box* consistently. WVSC recently began its 40th year anniversary celebration. The radio station, which is based in Somerset, Pennsylvania, is celebrating extensively for a total of forty days. Evans says the 40-day celebration will include the station giving away numerous prizes for listener call-ins and various contests.

AFTER 22 YEARS IN THE BROADCASTING BUSINESS and the last 17 years in various capacities at WIAI Radio in Danville, Illinois, Ken Ball announced his retirement from the broadcast industry. Ball's final work day with WIAI Radio fell on January 18, 1991. Replacing Ball, who has consistently reported WIAI's country playlist to *Cash Box*, is Randy Jones.

KFDI Radio's Gary Hightower comments on newcomer Mike Reid's debut single "Walk On Faith." "This song is very positive, and it's something we all should do!" WSFT Radio's Bill Chapman stated that Mike Reid was the best new artist he's heard within the last six months. Craig Palmer of WBBK Radio in Blakely, Georgia, says this of recording artist Alan Jackson, after receiving his current single, "I'd Love You All Over Again." "Jackson is very sincere. He writes and sings from the heart!"

THUMBS UP TO THESE CASH BOX STATIONS AND DJS FOR THEIR CONSISTENCY IN REPORTING: KVOX, Scott Winston, Moorhead, Minnesota; KLEB, Cousin Glenn, Golden Meadow, Louisiana; KOYN, Dan Lundy, Paris, Texas; KKIX, J.R. Phillips, Fayetteville, Arkansas; and KQLX, Jay Haaland, Lisbon, North Dakota.

(We would love to publish information about events happening at your station. Please send us any press releases, pictures, etc. for use in upcoming issues.)

■ SINGLE RELEASES

OUT OF THE BOX

□ CLINT BLACK: "Loving Blind" (RCA 2749-7-RAA)

Producers: James Stroud/Bill Ham

Writer: Clint Black

Whether he's killin' time or loving blind, Clint Black has put himself in the shoes of a country super star, and his latest single will no doubt carry him even a step further. "Loving Blind," the second release from Black's Put Yourself In My Shoes LP, paints on an extra coat of heart and emotion, compared to earlier ballads. With lyrics revealing a clear-cut realization of an non-existent love, Black's wavering vocals rest innocently up against a crying steel and a purring fiddle.

FEATURE PICKS

□ JJ WHITE: "Have A Little Faith" (Curb D-037)

Producer: James Stroud

Writer: Walt Aldridge

Turn it on, turn it up and absolutely WEAR IT OUT! Never has the thrill of listening to a brand new act been so overwhelming. Thanks Northern California for letting loose of Janice and Jayne White—a sensational sister duo capable of knockin' the socks off the country music world. "Have A Little Faith" sparks their powerhouse debut, a tune which ultimately says "Get up, believe in it and go for it!"—and JJ White does just that. As one J wails out gutsy bellows from the soul, the other provides a moving harmony cushion and an acoustic guitar back-up. With its daring melody, deep-beating tempo and sultry mandolin picking, "Have A Little Faith" provides a driving, high-energy performance, in addition to the remarkable talents of JJ White—the 90's ladies of country music.

□ RANDY TRAVIS: "Heroes And Friends" (Warner Bros. 26310)

Producers: Kyle Lehning/Lib Hatcher

Writers: Randy Travis/Don Schlitz

The timing couldn't be more perfect for this release and Travis' rigid traditional vocals couldn't sound any better. "Heroes And Friends," the title cut from Travis' current LP, marks the only cut on the album in which Travis sings without a duet partner. Alazy western tempo, inspiring lyrics and obvious rootsy traditional values cling right along with Travis in creating a very moving western ballad.

☐ MARK COLLIE: "Let Her Go" (MCA 53971)

Producers: Doug Johnson/Tony Brown

Writer: Mark Collie

Within only a short time, new-guy-on-the-block Mark Collie became one of the hottest acts to hit country music in 1990. His latest release from the *Hardin County Line* project stretches hot to a sizzle. "Let Her Go" displays Collie's earthy vocals better than ever, and could very well carry this love-hurts-theme tune very close to the top.

☐ BARBARA MANDRELL: "I'll Leave Something Good Behind" (Capitol 79473)

Producers: Jimmy Bowen/James Stroud

Writer: Hillary Kanter

Another timely message flows through the current Barbara Mandrell release. Although the lyrics leave behind a feeling of sadness, Mandrell manages to incorporate some hopeful inspiration with a tender, yet calm, vocal performance. Striking the most noteworthy highlight of this song would have to be its crisp sense of reality and simplicity, in addition to some very warm piano-work.

■ TOP 10 SINGLES-10 YEARS AGO

- 1. DOLLY PARTON: "9 to 5" (RCA)
- 2. RAZZY BAILEY: "I Keep Coming Back/True Life Country Music" (RCA)
- 3. JANIE FRICKIE: "Down To My Last Broken Heart" (Columbia)
- 4. T.G. SHEPPARD: "I Feel Like Loving You Again" (Warner Bros./Curb)
- 5. THE OAK RIDGE BOYS: "Beautiful You" (MCA)
- 6. JOHN ANDERSON: "1959" (Warner Bros.)
- 7. CHARLY McCLAIN: "Who's Cheatin' Who" (Epic)
- 8. GAIL DAVIES: "I'll Be There (If You Ever Want Me)" (Warner Bros.)
- 9. EDDIE RABBITT: "I Love A Rainy Night" (Elektra)
- 10. MEL TILLIS: "Southern Rains" (Elektra)

CASH BOX FEBRUARY 2, 1991

INDIE **INSIGHT**



Mel McDaniel TWO-TIME GRAMMY NOMINEE MEL McDANIEL recently signed an exclusive recording contract with

the Nashville-based DPI Records. "Our entire company is delighted to have Mel McDaniel as part of our organization," says Mae Boren Axton, DPI Records vice president and executive director, in making the announcement. 'I've known Mel for a lot of years and he and his wife are almost like kids to me, so I'm very pleased from both angles-business and personal." McDaniel, a native of Checotah, Oklahoma, first began appearing regularly on the national charts in the late 1970's, but it was the 1985 number One hit, "Baby's Got Her Blue Jeans On," which eventually garnered him a pair of Grammy nominations and three CMA award nominations. In 1986, Mc-Daniel became the 62nd member of the Grand Ole Opry.

HITTING THE HUNDRED—Soundwaves recording artist, Connie St. John, becomes the highest debuting independent artist this week. St. John's "Cry Baby" comes in this week at #88. Holly Ronick on Happy Man Records, debuts at #89 with "Diamonds & Chills." Spirit Horizon's Gary Lee Michael enters the top 100 with "Hometown Boy" at #90. Terry King's "Buildin' Walls And Burnin' Bridges" hits the chart this week at #91 on Stargem Records.

UP AND COMING

Feb. 2, 1991 Independent product most likely to reach the Top 100 Country Chart 1 JUST YOU AND ME MOM(Door Knob) Karen Jeglum Kennedy 2 WAVE DADDY BYE BYE(NCP) Larry Butler 3 OUTLAW COUNTRY BAND(NCT) Cyndie Jeann 4 I WASHED MY HAND'S IN MUDDY WATER(AMI) Bobby Rich 6 DREAM GIRL(Music City USA) Vern Brown 8 PEACE WILL COME(Phono)J. W. Thompson 9 THE LOTTERY MILLIONAIRE(K-Ark) Buck Trent 10 THE WRITING ON THE WALL(Caprice) Joel Curtis 12 I'M MISSING YOU(Worth) Janet David 13 A MESSAGE TO UNCLE SAM(Sundial) Marty Cleghorn 16 TRUCKER ON THE ROAD(K-Ark) Pat Tucker 17 ON THE PHONE AGAIN(Soundwaves) Dr. Elmo I'M WALKIN' OUT THE DOOR(Gallery II) Patsy Cline Osborne

■ INDIE SINGLE RELEASES

☐ HOLLY RONICK: "Diamonds & Chills" (Happy Man HM-824AA)

Producers: Dick O'bitts/J.L. Wallace

Writers: Don Goodman/Mary Ann Kennedy

A staggering tempo, deep bass and a distant harmonica crying the blues, sets the mood for this sultry number delivered by Illinois-born Holly Ronick. Don't listen for a lot of traditional country qualities within this cut though. Ronick seems to dig up much more jazz and blues from these haunting lyrics, and places just the right charm and zest into a performance that should only enhance radio with its almostmysterious, contemporary edge.

□ JiMMY SNYDER: "Carolina Sun" (Badger BG-2010AA)

Producer: Lee Frady

Writers: Lee Frady/Faye Walker

After hearing and witnessing the success of previous Snyder releases, we can only expect his newest single to be as equally commanding. Sure enough...Snyder's gravel-tone vocals really come to life in this performance, as the tempo picks up to a steady trot and Snyder unleashes his ability to add heart and emotion to fine lyrics. Vibrant instrumentation and skillful production qualities also fall hand-in-hand in creating a tune top-notch for radio.

TERRY KING: "Buildin' Walls And Burnin' Bridges" (Stargem SG-2479)

Producers: Wayne Hodge/Steve Myers

Writers: W.R. Holmes/Rick Peoples

Chalk one up for down-deep country balladry, complete with a crying steel, fiddles and extremely believable traditional vocals. "Buildin' Walls And Burnin' Bridges" unfolds heart-torn lyrics which describe how we often run from love. Stargem recording artist, King, however, walks right into this one—expressing total emotion and sincerity.

☐ JOE LONSDALE & NORTHWYND: "The Face Behind Those Bottles" (Saddlestone SS-014-A)

□ ADONIA: "He's Only Everything" (Fox Fire FF777A)

□ DONNA FARGO: "Soldier Boy" (Cleveland International CI-10)

□ NARVEL FELTS: "I'm Just That Kind Of Fool" (Evergreen EV-1133)

☐ RACE WHITTNEY: "Seein' Double" (Aria AR-K2890-3)

□ DIXIE HARRISON: "Soldiers Triology" (Double Heart)

□ WORLD FAMOUS BLUE JAYS: "Do It For Hank" (Diesel Only DO-8402)

☐ PAULA: "Radio Man" (KCB KCB-013A)

BACK IN TIME:

JANUARY 28—Elvis Presley made first national TV appearance on CBS (1956) and Al Dexter died (1984)

JANUARY 29—Little Jimmy Sizemore born (1928)

JANUARY 30-Jeanne Pruett born (1937) and Jerry Bradley born (1940)

FEBRUARY 1—Don Everly born (1937) and Scotty Wiseman died (1981)

FEBRUARY 2—Rusty Kershaw born (1940) and Howard Bellamy born

FEBRUARY 3—Buddy Holly died in a plane crash (1959) and Lynn Anderson's "Rose Garden" awarded a gold record (1971)



The comedy duo Williams & Ree recently signed their first ever recording contract with Curb records here in Nashville. Seen here about to pass the 'peace-pipe" (I-r) are: Dick Whitehouse, president of Curb Records' Country Division; Bruce Williams and Terry Ree, also known as "The Indian and the White Guy." Williams & Ree recorded their album entitled *Under* Pressure live in the Grand Cayman Islands. This album is scheduled for release in March, 1991.

COIN MACHINE

AROUND THE ROUTE

BY CAMILLE COMPASIO

I'M TYPING THIS WEEK'S COLUMN WITH ONE EYE ON THE TELEVISION

SCREEN, which is certainly not the norm for me, but with the outbreak of war in the Persian Gulf, it is difficult to control my anxiety and the realization of how insignificant a deadline such as mine becomes at a time like this. Up until Wednesday, Jan. 16, there was still a glimmer of hope (at least in my mind) that a peaceful settlement would resolve the Gulf crisis. You know, I've often used the phrase (when referring to someone who's been ailing) "by the time this column makes print I hope so and so will be well on the road to recovery." I think it would be quite appropriate right now to reword that a little—by the time this column makes print I hope and pray that the war will be over and that the only deadline we will all be concerned with is the one that will be set for the return of our troops to their homes and families.

NOT SO GREAT. The recently held ATEI trade show in London reportedly did not exactly establish any new records this year—except maybe in the area of decreased American participation. C.A. Robinson & Co.'s Ira Bettelman found it "disappointing" and "low key." For the past few years he's been noticing a steady decline in American attendance. On the other hand, he singled out some brand new (interesting) pieces that made their debut at this convention—Atari's Rampart, Taito's Growl and Capcom's Street Fighter II. That's the plus side. And back on the homefront, the week of January 14 was quite auspicious at C.A. Robinson & Co. for the number of new pieces that went into volume shipment, including Williams' Funhouse and High Impact which is doing unbelievably well); Atari's Rampart; and Sega's Laser Ghost 3-player rifle machine and G.P. Rider upright 2-player driving game, for example!...We also queried World Wide Dist.'s Fred Skorabout ATEI and his response was pretty much on a par with Ira's with respect to attendance. There were not many factory people from the U.S., he told us. How about distribs, we asked? Fred counted four in total (including World Wide). Remember the days when factory and distrib personnel attended in significant numbers? As for what's selling at World Wide, Fred said music equipment is actually the king of the hill right now; and he wishes he could say the same about games!... Thank God ATEI took place in early January rather than now when there is so much apprehension about air travel because of terrorist threats.

MAKIN' IT BIG! The right piece of equipment installed in the right location can do wonders, as evidenced by what's been happening with Grand Products' Dyno Bop redemption game. This is a piece for the kids and it is at home wherever they gather. GP's Stan Jarocki tells us the factory monitored the game for a 23-week period during which it ranked among the top three (#1 for 11 weeks, #2 for five weeks and #3 for the rest of the time). Quite a performance! As an aside, would you believe that on March 10, Stan will celebrate his 41st year in coinbiz! What did you do, start out at the age of ten! You're lookin' good, baby so we're

counting on you for at least 41 more years!

TESTING. When we spoke with Atlas Dist.'s Jerry Marcus this past week he was testing a number of pieces, including Taito's Growl (which produced very encouraging early reports); Atari's Rampart (also doing quite well on test); and Sega's Laser Ghost (another impressive performer). In the music department, Jerry tells us Atlas is doing good business with Rock-Ola's Mirage CD jukebox, which works well, is competitively priced and is attracting op attention... Welcome aboard to Karl Keller, the newest member of the Atlas sales team. He's been a Chicago operator for a number of years and brings a lot of experience and know how to his post.

■ INDUSTRY CALENDAR 1991

March 1-3: 1st Annual Int'l. Amusement Flipper Pinball World Championships; O'Hare Hilton; Chicago, IL. Sponsored by AMOA-IFPA

March 22-24: ACME '91; (American Coin Machine Exposition); Sands Expo & Convention Center; Las Vegas, NV.

April 19-21: NAMA Western Convention; Anaheim Convention Center; Anaheim, CA. For info contact NAMA at 312-346-0370.

April 30-May 4: AMOA Nat'l. Dart Assn. Annual Int'l. Team Championship; Sahara Hotel; Las Vegas, NV. For info contact Joe Conway at 414-263-2444.

May 19-21: AMOA Government Affairs Conference; Hyatt Regency on Capitol Hill; Washington, D.C. For info contact AMOA at 312-245-1021.

July 22: Latin America Expo (sponsored by AAMA); Sheraton; Mexico City. Show will run one week. For info contact AAMA at 703-494-2758.

Sept. 12-14: AMOA Expo '91; Las Vegas Convention Center; Las Vegas, NV. For info contact AMOA at 312-245-1021.

Lou Dunis Dies

CHICAGO—Cash Box learned of the death on January 22 of industry patriarch Lou Dunis of Dunis Distributing in Portland, OR (and Music-Vend Distributing Co.-Seattle) at the age of 80. He had been in ill health for several years. A highly respected member of the coin-op trade, Mr. Dunis started out in the business more than five decades ago and in the ensuing years emerged as one of the most prominent figures in the distributor community. He contributed much and will always hold a special place among his multitude of friends and colleagues, and in the industry he helped to develop. Funeral services were held on Thursday, January 24 at Temple Beth Israel in Portland. Mr. Dunis is survived by three daughters, Nancy Dunis, Elaine Salberg and Paula Kelley; one son, Stuart Dunis and two grandchildren. Cash box would like to express sincere condolences to the Dunis family.

Lou Dunis & Ray Galante To Be Honored By AAMCF

CHICAGO—The American Amusement Machine Charitable Foundation (AAMCF) will honor two of the coin-op industry's outstanding leaders at its 1991 Annual Appreciation Dinner, to be held at Caesar's Palace on Friday, March 22, in Las Vegas, Nevada. They are Lou Dunis, founder of Dunis Distributing Company of Portland, Oregon, and Ray Galante, president of Music-Vend Distributing of Seattle, Washington.

Mr. Dunis has been a member of the coin-op industry since 1928 when he founded Superior Manufacturing Company which later (in 1939) became Portland Amusement. His business continued to grow and diversify to include Norhtwest Background Music, Autophoto Company of Oregon and Dunis Distributing Company.

A 1951 graduate of the University of Washington, Mr. Galante entered the coin-op business in 1952 when he joined Dunis Distributing Company. In 1963, he became a partner with Lou Dunis and the company's name was changed to Music-Vend Distributing Company. He has been chief executive officer since 1978. Music-Vend merged with Dunis Distributing in 1984. Mr. Galante currently serves on the American Amusement Association's (AAMA) board of directors as its assistant treasurer.

As stated by Bill Cravens, president of the AAMCF board of directors, "These two outstanding individuals have been business associates for 27 years and have made significant contributions to the coin-op industry."

The proceeds from the appreciation dinner and the AAMCF annual raffle are traditionally donated to a charity of the honoree's choosing. Messrs. Dunis and Galante have elected to establish the Galante-Dunis Northwest Children's Endowment Fund which will support various children's charities in the northwestern United States.

Mr. Cravens said he looks forward to this year's banquet as being the biggest and best ever. Entertainment at the dinner will be provided by the Endless Summer Beach Band, featuring Dean Torrence of Jan and Dean and Gerry Beckley of America. The Endless Summer Beach Band (featuring Mike Love of the Beach Boys) performed at the 1989 appreciation dinner.

Industry leaders honored in the past include Joe Robbins, founder of AAMA and AAMCF, in 1990; Bert Betti of H. Betti Industries, in 1989; David Rosen of Sega Enterprises, Inc., in 1988; Bill O'-Donnell of Bally Manufacturing, in 1987; Michael Kogen of Taito America Corp., in 1985; and Harry Williams, founder of Williams Electronics, in 1984.

COIN MACHINE

Jukebox Ops Urged To Meet Licensing Deadline

CHICAGO—A joint statement was recently issued by the three U.S. performing rights organizations—ASCAP, BMI and SESAC—reminding jukebox operators who have unlicensed jukeboxes on location that the deadline for the Jukebox License Office to receive completed applications is March 15, 1991. No applications will be accepted after that date. Following the deadline, ASCAP, BMI and SESAC will each begin licensing the establishments where the unlicensed jukeboxes are located. It is, therefore, imperative that operators submit their applications in time to meet the March 15 cut-off date.

As previously reported in *Cash Box*, the jukebox license agreement issued by the Jukebox License Office permits the lawful performance of virtually all the copyrighted music in the world, including the copyrighted music in the vast repertories of ASCAP, BMI and SESAC and over 40 affiliated foreign societies. This

agreement is considered to be a most convenient and economical way to license jukeboxes.

Commenting on the need for industry compliance, AMOA executive vice president John M. Schumacher said, "The Amusement & Music Operators Association continues to strongly encourage all jukebox owners and operators to license their jukeboxes. You can't afford not to be licensed!"

The strong rate of compliance has led to a reduction in 1991 fees and increased compliance will bring about further reductions. The 1991 Jukebox License Office rate schedule (per jukebox) is as follows: \$272 for the first jukebox; \$52 for two through ten machines; and \$45 for eleven or more.

Operators requiring application materials may contact: Jukebox License Office, P.O. Box 5458, New York, NY 10185-0044; or phone 1-800-955-5053.



THE NAME OF THE GAME HAS TO CAPTURE your immediate interest and once you start playing you'll become completely immersed. Taito America's new Growl kit takes you into the heart of the jungle where lurks an evil gang of animal poachers bent on destroying precious animal species. It's the player's job to fight off the poachers and save the endangered animals, bearing in mind that the enemy is both elusive and strong.

This versatile horizontal kit may be installed in various configurations including standard 2-player cabinets, any 4-player cabinet and V.S. cabinets. A special kit is available to link two standard 2-player cabinets to make a 4-player game and, in addition, there is a dip switch setting to adjust to any coin door configuration.

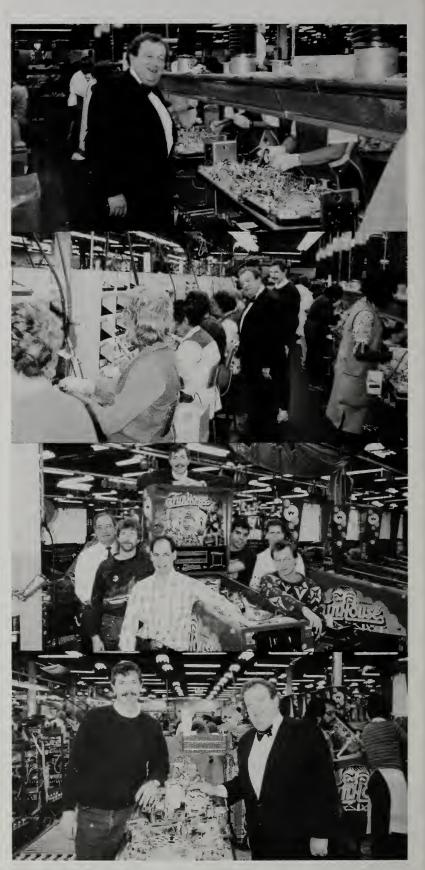
Growl has an 8-way joystick and two action buttons for players to control eight fighting options, such as deadly kicks and punches, the ability to throw crates and barrels and the firepower of an assault rocket. Used together, the attack and jump buttons provide the ultimate advantage. The joystick in the down position allows players to change weapons. It is important to remember that victory or defeat depends on the



speed and variety of the assaults, so there's plenty of challenge here.

There are seven rounds in all; each with varying stages of enemy assault and such environs as the city, the jungle, a cave, and the enemy's hide-out. Each time you successfully clear a round, a variety of enemies appear and, at the final round, there is the beastly boss to face, one on one for an exciting climax. Taito's buy-in and continuation play features keep the action going.

Further information may be obtained through factory distributors or by contacting Taito America Corp., 660 S. Wheeling Road, Wheeling, IL 60090.



BACKSTAGE WITH FUNHOUSE! You are familiar with Williams' sensational new Funhouse pinbali machine, which brings to life the wonders of Pin-Mation (tm) technology and the antics of Rudy; and is reportedly doing terrific business in the marketplace. What we are going to do here is spotlight the Funhouse design team and take you on a mini tour down the alsies of the Williams factory in Chicago where the machines are being produced and made ready for delivery. The Funhouse design team is composed of: Pat Lawior (concept & lead designer); Larry DeMar (software & design); John Hey (sound); John Krutsch (mechanical engineer); Chris Granner (music); Brian Eddy (special effects); Ed Boon (voice of Rudy) and John Youssi (art). Take a well deserved bow, fellas! Conducting our tour is sales and marketing veepee Joe Dillon (photo 1), sporting his famous "we've got a hit" smile! Dillon is joined by lead designer Pat Lawlor (photo 2) as we continue along the assembly line. Let's stop for a moment and identify the members of the design team as they surround their famous creation: (left, front to back) Larry DeMar, John Hey, John Krutsch; (right, front to back) Chris Granner, Brian Eddy, Ed Boon; and (standing, top center) Pat Lawlor. (John Youssi is not pictured). As our tour ends we see Joe Dillon patting Rudy on the head and Pat Lawlor smilling approvingly.

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COIN MACHINES

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